

# 2008 Market Profile: Central America



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## **Visitation Trends (Arrivals)**

[Thousands of Central America Visitors]	2001	2002	2003	2004	2005	2006	2007	2008	Change 2008/2001
Total Arrivals	771	704	656	692	696	694	786	776	5
Percentage Change (%)	-6%	-9%	-7%	5%	1%	0%	13%	-1%	1%

# **Spending Trends (Exports)**

[Millions of U.S. Dollars]	2001	2002	2003	2004	2005	2006	2007	2008	Change 2008/2001
Total Travel & Tourism Exports (1)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Travel Receipts	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Passenger Fare Receipts	Data Unavailable								
Change (%) in Total Exports	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

# **Information Sources Used for Trip Planning**

Information Sources Used (multiple response: top 4 of 12)	2007	2008	% Point Change (2)
Airlines Directly	33%	32%	0 pts.
Personal Computer	19%	30%	11 pts.
Travel Agency	42%	30%	-13 pts.
Friends/Relatives	14%	15%	1 pt.

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# **Main Purpose of Trip**

Main Purpose of Trip (top 4 of 8)	2007	2008	% Point Change (2)
Leisure/Rec./Holidays	29%	34%	5 pts.
Visit Friends/Relatives	36%	32%	-3 pts.
Business/Professional	22%	17%	-6 pts.
Convention/Conference	6%	7%	2 pts.

# **All Purposes of Trip**

Purpose of Trip (multiple responsetop 4 of 8)	2007	2008	% Point Change (2)
Leisure/Rec./Holidays	39%	53%	14 pts.
Visit Friends/Relatives	47%	44%	-4 pts.
Business/Professional	25%	25%	0 pts.
Convention/Conference	11%	10%	-2 pts.
NET PURPOSES OF TRIP:			
Leisure & VFR	75%	80%	5 pts.
Business & Convention	31%	30%	-1 pt.

## **Transportation Used in the United States**

Transportation Types Used in United States (multiple responsetop 5 of 8)	2007	2008	% Point Change (2)
Rented Auto	28%	38%	10 pts.
Company or Private Auto	34%	34%	0 pts.
Taxi/Cab/Limousine	28%	25%	-3 pts.
Airlines in U.S.	26%	18%	-8 pts.
City Subway/Tram/Bus	12%	14%	2 pts.

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# **Activity Participation While in the United States**

Activity Participation While in the U.S. (multiple responsetop 10 of 25)	2007	2008	% Point Change (2)
Shopping	84%	84%	-1 pt.
Dining in Restaurants	73%	75%	2 pts.
Amusement/Theme Parks	28%	33%	5 pts.
Visit Historical Places	38%	32%	-6 pts.
Visit Small Towns	32%	24%	-7 pts.
Sightseeing in Cities	28%	23%	-5 pts.
Cultural Heritage Sites	9%	14%	5 pts.
Art Gallery/Museum	17%	14%	-3 pts.
Concert/Play/Musical	11%	11%	0 pts.
Visit National Parks	11%	11%	0 pts.

### **Select Traveler Characteristics**

Traveler Characteristics	2007	2008	Change (2)
Advance Trip Decision Time (mean days)	49	62	13 days
Advance Trip Decision Time (med. days)	30	30	0 days
Prepaid Package	5%	4%	-1 pt.
First International Trip to the U.S.	6%	7%	1 pt.
Length of Stay in U.S. (mean nights)	14.3	12.2	-2 nights
Length of Stay in U.S. (median nights)	8.0	7.0	-1 night
Number of States Visited (% 1 state)	73%	82%	9 pts.
Average Number of States Visited	1.3	1.3	0 states
Hotel/Motel (% 1+ nights)	61%	64%	3 pts.
Average # of Nights in Hotel/Motel	7.2	6.3	-1 night
Travel Party Size (mean # of persons)	1.3	1.4	0.1
Gender: % Male (among adults)	58%	57%	-1 pt.
Household Income (mean average)	\$73,300	\$67,600	-\$5,700
Household Income (median average)	\$52,600	\$47,200	-\$5,400
Average Age: Female	41	38	-3 years
Average Age: Male	42	42	0 years

#### **U.S.** Destinations Visited (States, Cities, and Regions)

	Market	Volume	Market	Volume
Visitation to U.S. Destinations/Regions (3)	Share	2007	Share	2008
	2007	(000)	2008	(000)

#### No destinations meet the minimum sample requirement.

- (1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incidental to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).
- (2) Percentage-point and percentage changes are based on non-rounded data.
- Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.
- (n/a) Estimate not available.
- (\*\*) Estimate not shown due to sample size fewer than 400 for this year.

Note: This profile shows only a portion of the 35 travel characteristics data reported on international arrivals to the United States.

Additional information may be obtained for a fee. To learn more, please visit: http://tinet.ita.doc.gov/research/programs/ifs/index.html.

For a list of the states that comprise each census region, please visit: http://tinet.ita.doc.gov/outreachpages/census\_regions.html.

Source: U.S. Department of Commerce, ITA, Office of Travel and Tourism Industries; Bureau of Economic Analysis.

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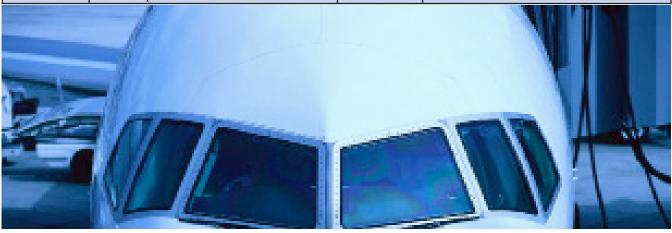


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# Survey of International Air Travelers

The Survey of International Air Travelers (or "In-Flight" survey) provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-five tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about Central America travelers who visits the United States.

Sur	Survey of International Air Travelers: Table Number and Description							
Table 1	Country of Residence	Table 19	Number of States Visited					
Table 2	Advance Trip Decision	Table 20	Number of Destinations Listed					
Table 3	Advance Airline Reservation	Table 21	Transportation in U.S.					
Table 4	Means of Booking Air Trip	Table 22	Port of Entry					
Table 5	Information Sources	Table 23	Main Destination					
Table 6	Use of Package	Table 24	U.S. Destinations Visited					
Table 7	Use of Prepaid Lodging	Table 25	Leisure Activities					
Table 8	Advance Package Booking	Table 26	Total Trip Expenditures					
Table 9	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures					
Table 10	Travel Companions	Table 28	Trip Expenses Payment Method					
Table 11	Travel Party Size	Table 29	Factors in Airline Choice					
Table 12	Main Purpose of Trip	Table 30	Main Factor in Airline Choice					
Table 13	Purpose of Trip	Table 31	Type of Airline Ticket					
Table 14	Type of Accommodation	Table 32	Seating Area					
Table 15	Nights in the U.S.	Table 33	Gender & Age of Traveler					
Table 16	First Int'l U.S. Trip	Table 34	Occupation					
Table 17	U.S. Trips Last 12 Months	Table 35	Annual Household Income					
Table 18	U.S. Trips Last 5 Years							



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- Summary of International Travel to the United States (I-94)
- Forecast of International Arrivals to the United States
- U.S. International Air Traveler Statistics (I-92)
- U.S. Travel and Tourism Satellite Accounts
- Canadian Statistics
- Travel Barometer

For more information on these program areas and others, please visit: http://tinet.ita.doc.gov/research/index.html

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