

# 2008 Market Profile: Asia



### **Visitation Trends (Arrivals)**

| [Thousands of Asian Visitors] | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | Change 2008/2001 |
|-------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|
| Total Arrivals                | 6,316 | 5,689 | 5,003 | 5,802 | 6,198 | 6,152 | 6,377 | 6,179 | -137             |
| Percentage Change (%)         | -16%  | -10%  | -12%  | 16%   | 7%    | -1%   | 4%    | -3%   | -2%              |

### **Spending Trends (Exports)**

| [Millions of U.S. Dollars]         | 2001 | 2002             | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | Change 2008/2001 |
|------------------------------------|------|------------------|------|------|------|------|------|------|------------------|
| Total Travel & Tourism Exports (1) | n/a  | n/a              | n/a  | n/a  | n/a  | n/a  | n/a  | n/a  | n/a              |
| Travel Receipts                    | n/a  | n/a              | n/a  | n/a  | n/a  | n/a  | n/a  | n/a  | n/a              |
| Passenger Fare Receipts            |      | Data Unavailable |      |      |      |      |      |      |                  |
|                                    |      |                  |      |      |      |      |      |      |                  |
| Change (%) in Total Exports        | n/a  | n/a              | n/a  | n/a  | n/a  | n/a  | n/a  | n/a  | n/a              |

### **Information Sources Used for Trip Planning**

| Information Sources Used (multiple response: top 4 of 12) | 2007 | 2008 | % Point<br>Change (2) |
|---|------|------|-----------------------|
| Travel Agency   | 50%  | 47%  | -3 pts.               |
| Personal Computer   | 35%  | 38%  | 3 pts.                |
| Tour Company  | 16%  | 16%  | 1 pt.                 |
| Friends/Relatives   | 15%  | 16%  | 1 pt.                 |

### **Main Purpose of Trip**

| Main Purpose of Trip (top 4 of 8) | 2007 | 2008 | % Point<br>Change (2) |
|-----------------------------------|------|------|-----------------------|
| Leisure/Rec./Holidays             | 47%  | 49%  | 2 pts.                |
| Business/Professional             | 25%  | 25%  | 0 pts.                |
| Visit Friends/Relatives           | 17%  | 15%  | -2 pts.               |
| Convention/Conference             | 6%   | 5%   | -1 pt.                |

### **All Purposes of Trip**

| Purpose of Trip<br>(multiple responsetop 4 of 8) | 2007 | 2008 | % Point<br>Change (2) |
|--|------|------|-----------------------|
| Leisure/Rec./Holidays                            | 61%  | 62%  | 1 pt.                 |
| Business/Professional                            | 27%  | 28%  | 1 pt.                 |
| Visit Friends/Relatives                          | 28%  | 27%  | -1 pt.                |
| Convention/Conference                            | 9%   | 8%   | -1 pt.                |
|  |      |      |                       |
| NET PURPOSES OF TRIP:                            |      |      |                       |
| Leisure & VFR                                    | 75%  | 75%  | 0 pts.                |
| Business & Convention                            | 33%  | 33%  | 0 pts.                |

### **Transportation Used in the United States**

| Transportation Types Used in United States (multiple responsetop 5 of 8) | 2007 | 2008 | % Point<br>Change (2) |
|--|------|------|-----------------------|
| Taxi/Cab/Limousine   | 45%  | 45%  | 1 pt.                 |
| City Subway/Tram/Bus   | 26%  | 27%  | 1 pt.                 |
| Airlines in U.S.   | 28%  | 25%  | -3 pts.               |
| Company or Private Auto  | 24%  | 24%  | 0 pts.                |
| Rented Auto  | 24%  | 24%  | 0 pts.                |

### **Activity Participation While in the United States**

| Activity Participation While in the U.S. (multiple responsetop 10 of 25) | 2007 | 2008 | % Point<br>Change (2) |
|--|------|------|-----------------------|
| Shopping   | 89%  | 88%  | -1 pt.                |
| Dining in Restaurants  | 81%  | 81%  | 0 pts.                |
| Sightseeing in Cities  | 44%  | 47%  | 3 pts.                |
| Water Sports/Sunbathing  | 25%  | 26%  | 0 pts.                |
| Visit Small Towns  | 24%  | 25%  | 1 pt.                 |
| Visit Historical Places  | 21%  | 23%  | 1 pt.                 |
| Amusement/Theme Parks  | 20%  | 21%  | 1 pt.                 |
| Guided Tours   | 19%  | 17%  | -1 pt.                |
| Cultural Heritage Sites  | 14%  | 16%  | 2 pts.                |
| Touring Countryside  | 16%  | 16%  | -1 pt.                |

### **Select Traveler Characteristics**

| Traveler Characteristics               | 2007     | 2008     | Change (2) |
|--|----------|----------|------------|
| Advance Trip Decision Time (mean days) | 58       | 61       | 4 days     |
| Advance Trip Decision Time (med. days) | 40       | 40       | 0 days     |
| Prepaid Package                        | 26%      | 28%      | 2 pts.     |
| First International Trip to the U.S.   | 28%      | 31%      | 3 pts.     |
| Length of Stay in U.S. (mean nights)   | 15.7     | 17.5     | 2 nights   |
| Length of Stay in U.S. (median nights) | 6.0      | 6.0      | 0 nights   |
| Number of States Visited (% 1 state)   | 74%      | 73%      | 0 pts.     |
| Average Number of States Visited       | 1.4      | 1.4      | 0 states   |
| Hotel/Motel (% 1+ nights)              | 86%      | 85%      | -1 pt.     |
| Average # of Nights in Hotel/Motel     | 7.1      | 7.2      | 0 nights   |
| Travel Party Size (mean # of persons)  | 1.6      | 1.6      | 0.0        |
| Gender: % Male (among adults)          | 61%      | 64%      | 2 pts.     |
| Household Income (mean average)        | \$83,300 | \$85,400 | \$2,100    |
| Household Income (median average)      | \$70,900 | \$72,000 | \$1,100    |
| Average Age: Female                    | 37       | 36       | -1 year    |
| Average Age: Male                      | 41       | 41       | -1 year    |

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### **U.S.** Destinations Visited (States, Cities, and Regions)

| Visitation to U.S. Destinations/Regions (3) | Market<br>Share<br>2007 | Volume<br>2007<br>(000) | Market<br>Share<br>2008 | Volume<br>2008<br>(000) |  |  |  |  |  |
|---|-------------------------|-------------------------|-------------------------|-------------------------|--|--|--|--|--|
| PACIFIC ISLANDS                             | 39.7%                   | 2,532                   | 41.2%                   | 2,546                   |  |  |  |  |  |
| REGIONS                                     |                         |                         |                         |                         |  |  |  |  |  |
| Pacific                                     | 33.1%                   | 2,111                   | 30.6%                   | 1,891                   |  |  |  |  |  |
| Middle Atlantic                             | 19.2%                   | 1,224                   | 19.9%                   | 1,230                   |  |  |  |  |  |
| South Atlantic                              | 10.5%                   | 670                     | 12.0%                   | 741                     |  |  |  |  |  |
| Mountain                                    | 10.4%                   | 663                     | 10.4%                   | 643                     |  |  |  |  |  |
| East North Central                          | 8.8%                    | 561                     | 8.2%                    | 507                     |  |  |  |  |  |
| West South Central                          | 4.3%                    | 274                     | 4.9%                    | 303                     |  |  |  |  |  |
| New England                                 | 4.3%                    | 274                     | 4.5%                    | 278                     |  |  |  |  |  |
| STATES                                      |                         |                         |                         |                         |  |  |  |  |  |
| California                                  | 30.8%                   | 1,964                   | 28.5%                   | 1,761                   |  |  |  |  |  |
| Hawaiian Islands                            | 23.3%                   | 1,486                   | 23.2%                   | 1,433                   |  |  |  |  |  |
| Guam  | 16.5%                   | 1,052                   | 18.0%                   | 1,112                   |  |  |  |  |  |
| New York                                    | 16.4%                   | 1,046                   | 16.3%                   | 1,007                   |  |  |  |  |  |
| Nevada                                      | 8.1%                    | 517                     | 7.0%                    | 433                     |  |  |  |  |  |
| Illinois                                    | 5.4%                    | 344                     | 5.3%                    | 327                     |  |  |  |  |  |
| Texas                                       | 3.6%                    | 230                     | 4.3%                    | 266                     |  |  |  |  |  |
| Florida                                     | 3.4%                    | 217                     | 3.8%                    | 235                     |  |  |  |  |  |
| New Jersey                                  | 3.5%                    | 223                     | 3.8%                    | 235                     |  |  |  |  |  |
| Massachusetts                               | 3.5%                    | 223                     | 3.6%                    | 222                     |  |  |  |  |  |
| Washington                                  | 2.9%                    | 185                     | * *                     | * *                     |  |  |  |  |  |
| CITIES                                      |                         |                         |                         |                         |  |  |  |  |  |
| New York City                               | 15.5%                   | 989                     | 15.5%                   | 958                     |  |  |  |  |  |
| Los Angeles                                 | 16.6%                   | 1,059                   | 15.3%                   | 945                     |  |  |  |  |  |
| San Francisco                               | 12.1%                   | 772                     | 11.6%                   | 717                     |  |  |  |  |  |
| Las Vegas                                   | 7.9%                    | 504                     | 6.8%                    | 420                     |  |  |  |  |  |
| Chicago                                     | 5.2%                    | 332                     | 5.0%                    | 309                     |  |  |  |  |  |
| DC Metro Area                               | 4.4%                    | 281                     | 4.8%                    | 297                     |  |  |  |  |  |
| Boston                                      | 3.4%                    | 217                     | 3.4%                    | 210                     |  |  |  |  |  |
| San Jose                                    | 3.2%                    | 204                     | 3.1%                    | 192                     |  |  |  |  |  |
| Oahu-Honolulu                               | 20.0%                   | 1,275                   | * *                     | * *                     |  |  |  |  |  |
| Seattle                                     | 2.6%                    | 166                     | * *                     | * *                     |  |  |  |  |  |

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- (1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incidental to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).
- (2) Percentage-point and percentage changes are based on non-rounded data.
- Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.
- (n/a) Estimate not available.
- (\*\*) Estimate not shown due to sample size fewer than 400 for this year.

Note: This profile shows only a portion of the 35 travel characteristics data reported on international arrivals to the United States.

Additional information may be obtained for a fee. To learn more, please visit: http://tinet.ita.doc.gov/research/programs/ifs/index.html.

For a list of the states that comprise each census region, please visit: http://tinet.ita.doc.gov/outreachpages/census regions.html.

Source: U.S. Department of Commerce, ITA, Office of Travel and Tourism Industries; Bureau of Economic Analysis.

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### Survey of International Air Travelers

The Survey of International Air Travelers (or "In-Flight" survey) provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-five tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about the Asian traveler who visits the United States.

| Sur      | Survey of International Air Travelers: Table Number and Description |          |                               |  |  |  |  |  |
|----------|---|----------|-------------------------------|--|--|--|--|--|
| Table 1  | Country of Residence  | Table 19 | Number of States Visited      |  |  |  |  |  |
| Table 2  | Advance Trip Decision   | Table 20 | Number of Destinations Listed |  |  |  |  |  |
| Table 3  | Advance Airline Reservation   | Table 21 | Transportation in U.S.        |  |  |  |  |  |
| Table 4  | Means of Booking Air Trip   | Table 22 | Port of Entry                 |  |  |  |  |  |
| Table 5  | Information Sources   | Table 23 | Main Destination              |  |  |  |  |  |
| Table 6  | Use of Package  | Table 24 | U.S. Destinations Visited     |  |  |  |  |  |
| Table 7  | Use of Prepaid Lodging  | Table 25 | Leisure Activities            |  |  |  |  |  |
| Table 8  | Advance Package Booking   | Table 26 | Total Trip Expenditures       |  |  |  |  |  |
| Table 9  | Pre-Booked Lodging  | Table 27 | Itemized Trip Expenditures    |  |  |  |  |  |
| Table 10 | Travel Companions   | Table 28 | Trip Expenses Payment Method  |  |  |  |  |  |
| Table 11 | Travel Party Size   | Table 29 | Factors in Airline Choice     |  |  |  |  |  |
| Table 12 | Main Purpose of Trip  | Table 30 | Main Factor in Airline Choice |  |  |  |  |  |
| Table 13 | Purpose of Trip   | Table 31 | Type of Airline Ticket        |  |  |  |  |  |
| Table 14 | Type of Accommodation   | Table 32 | Seating Area                  |  |  |  |  |  |
| Table 15 | Nights in the U.S.  | Table 33 | Gender & Age of Traveler      |  |  |  |  |  |
| Table 16 | First Int'l U.S. Trip   | Table 34 | Occupation                    |  |  |  |  |  |
| Table 17 | U.S. Trips Last 12 Months   | Table 35 | Annual Household Income       |  |  |  |  |  |
| Table 18 | U.S. Trips Last 5 Years   |          |                               |  |  |  |  |  |



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