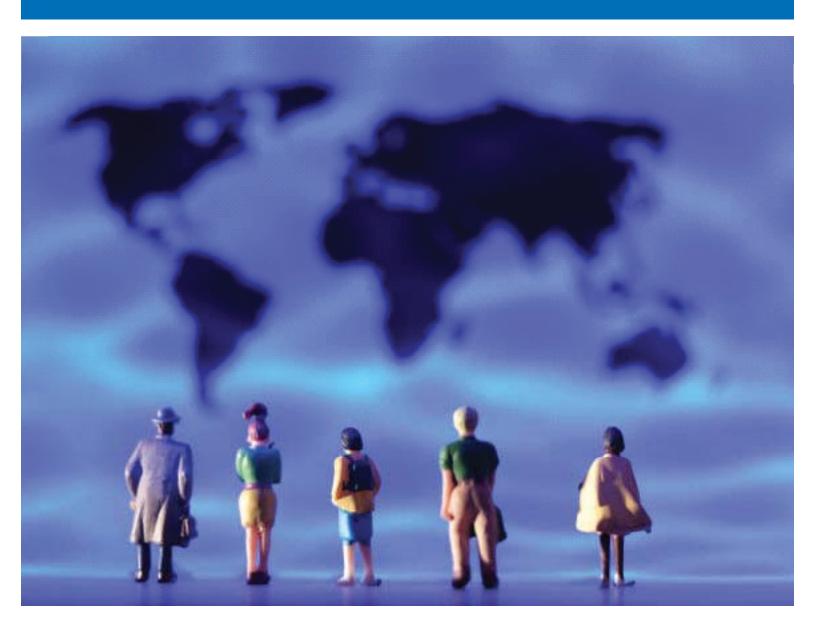
U.S. Department of Commerce • International Trade Administration



Manufacturing and Services Office of Travel and Tourism Industries

# 2007 Market Profile: Middle East



# Visitation Trends (Arrivals)

[Thousands of Middle Eastern Visitors]	2000	2001	2002	2003	2004	2005	2006	2007	Change 2007/2000
Total Arrivals	702	644	483	447	502	527	553	620	-82
Percentage Change (%)	12%	-8%	-25%	-7%	12%	5%	5%	12%	-12%

# Spending Trends (Exports)

[Millions of U.S. Dollars]	2000	2001	2002	2003	2004	2005	2006	2007	Change 2007/2000
Total Travel & Tourism Exports (1)	\$2,596	\$2,357	\$1,632	\$1,532	\$1,896	\$2,069	\$2,381	\$2,758	\$162
Travel Receipts	\$2,235	\$2,155	\$1,455	\$1,352	\$1,626	\$1,819	\$2,077	\$2,432	\$2,432
Passenger Fare Receipts	\$361	\$202	\$177	\$180	\$270	\$250	\$304	\$326	\$326
Change (%) in Total Exports	2%	-9%	-31%	-6%	24%	9%	15%	16%	6%

## Information Sources Used for Trip Planning

Information Sources Used (multiple response: top 4 of 12)	2006	2007	% Point Change (2)
Travel Agency	**	52%	**
Personal Computer	**	28%	**
Airlines Directly	**	23%	**
Friends/Relatives	**	12%	**

### Main Purpose of Trip

Main Purpose of Trip (top 4 of 8)	2006	2007	% Point Change (2)
Visit Friends/Relatives	**	36%	**
Business/Professional	**	28%	**
Leisure/Rec./Holidays	**	21%	**
Convention/Conference	**	9%	**

#### **All Purposes of Trip**

Purpose of Trip (multiple responsetop 4 of 8)	2006	2007	% Point Change (2)
Visit Friends/Relatives	**	53%	**
Leisure/Rec./Holidays	**	35%	**
Business/Professional	**	30%	**
Convention/Conference	**	12%	**
NET PURPOSES OF TRIP:			
Leisure & VFR	**	72%	**
Business & Convention	**	39%	**

#### **Transportation Used in the United States**

Transportation Types Used in United States (multiple responsetop 5 of 8)	2006	2007	% Point Change (2)
Taxi/Cab/Limousine	**	45%	**
Airlines in U.S.	**	33%	**
Rented Auto	**	29%	**
Company or Private Auto	**	21%	**
City Subway/Tram/Bus	**	20%	**

## Activity Participation While in the United States

Activity Participation While in the U.S. (multiple responsetop 10 of 25)	2006	2007	% Point Change (2)
Shopping	**	88%	**
Dining in Restaurants	**	80%	**
Visit Historical Places	**	36%	**
Sightseeing in Cities	**	35%	**
Amusement/Theme Parks	**	32%	**
Visit National Parks	**	26%	**
Art Gallery/Museum	**	26%	**
Visit Small Towns	**	25%	**
Touring Countryside	**	19%	**
Cultural Heritage Sites	**	15%	**
Concert/Play/Musical	**	15%	**

#### Select Traveler Characteristics

Traveler Characteristics	2006	2007	Change (2)
Advance Trip Decision Time (mean days)	**	60	**
Advance Trip Decision Time (med. days)	**	30	**
Prepaid Package	**	3%	**
First International Trip to the U.S.	**	17%	**
Length of Stay in U.S. (mean nights)	**	28.0	**
Length of Stay in U.S. (median nights)	**	13	**
Number of States Visited (% 1 state)	**	54%	**
Average Number of States Visited	**	1.8	**
Hotel/Motel (% 1+ nights)	**	62%	**
Average # of Nights in Hotel/Motel	**	9.4	**
Travel Party Size (mean # of persons)	**	1.4	**
Gender: % Male (among adults)	**	64%	**
Household Income (mean average)	**	\$81,300	**
Household Income (median average)	**	\$68,500	**
Average Age: Female	**	39	**
Average Age: Male	**	41	**

## U.S. Destinations Visited (States, Cities, and Regions)

Visitation to U.S. Destinations/Regions (3)	Market Share 2006	Volume 2006 (000)	Market Share 2007	Volume 2007 (000)			
REGIONS							
Middle Atlantic	**	**	63.4%	393			
STATES							
New York	**	**	53.7%	333			

(1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incidental to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).

- (2) Percentage-point and percentage changes are based on non-rounded data.
- (3) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.
- (\*\*) Estimate not shown due to sample size fewer than 400 for this year.
- Note: This profile shows only a portion of the 35 travel characteristics data reported on international arrivals to the United States. Additional information may be obtained for a fee. To learn more, please visit: http://tinet.ita.doc.gov/research/programs/ifs/index.html.

For a list of the states that comprise each census region, please visit: http://tinet.ita.doc.gov/outreachpages/census\_regions.html.

Source: U.S. Department of Commerce, ITA, Office of Travel and Tourism Industries; Bureau of Economic Analysis.

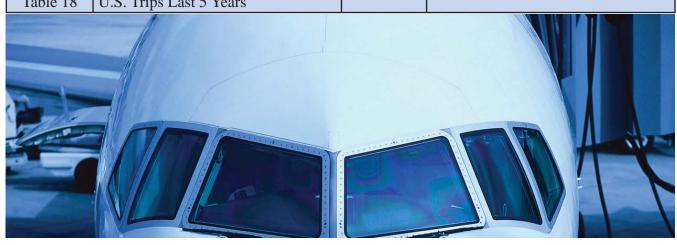
Publication Date: May 2008



# Survey of International Air Travelers

The Survey of International Air Travelers (or "In-Flight" survey) provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-five tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about Middle Eastern travelers who visits the United States.

Survey of International Air Travelers: Table Number and Description							
Table 1	Country of Residence	Table 19	Number of States Visited				
Table 2	Advance Trip Decision	Table 20	Number of Destinations Listed				
Table 3	Advance Airline Reservation	Table 21	Transportation in U.S.				
Table 4	Means of Booking Air Trip	Table 22	Port of Entry				
Table 5	Information Sources	Table 23	Main Destination				
Table 6	Use of Package	Table 24	U.S. Destinations Visited				
Table 7	Use of Prepaid Lodging	Table 25	Leisure Activities				
Table 8	Advance Package Booking	Table 26	Total Trip Expenditures				
Table 9	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures				
Table 10	Travel Companions	Table 28	Trip Expenses Payment Method				
Table 11	Travel Party Size	Table 29	Factors in Airline Choice				
Table 12	Main Purpose of Trip	Table 30	Main Factor in Airline Choice				
Table 13	Purpose of Trip	Table 31	Type of Airline Ticket				
Table 14	Type of Accommodation	Table 32	Seating Area				
Table 15	Nights in the U.S.	Table 33	Gender & Age of Traveler				
Table 16	First Int'l U.S. Trip	Table 34	Occupation				
Table 17	U.S. Trips Last 12 Months	Table 35	Annual Household Income				
Table 18	U.S. Trips Last 5 Years						





TRADE

### Interested in obtaining data for your organization?

#### OTTI produces custom reports for a fee! To learn more, please visit:

http://www.tinet.ita.doc.gov/research/programs/ifs/customized.html

#### **U.S. Department of Commerce**

International Trade Administration Manufacturing and Services Office of Travel and Tourism Industries 14th & Constitution Ave, NW Washington, D.C. 20230 Phone: (202) 482-0140 Fax: (202) 482-2887

# http://tinet.ita.doc.gov