

2003 YEAREND STATISTICS FOR FEDERALLY INSURED CREDIT UNIONS

NCUA 8060

PREFACE

2003 YEAREND STATISTICS FOR FEDERALLY INSURED CREDIT UNIONS

This is a semiannual publication that presents in detail the aggregate financial and statistical information for the nation's federally insured credit unions. Credit unions provided the data contained in this report by completing the YEAREND CALL REPORT.

This publication presents information in tables classified by peer group and by state. The aggregate statistical information in these tables is the latest as of the publication date. It includes any updates credit unions have made to their call report data for each of the reporting periods presented. The publication is organized into the following four sections:

- Part I All Federally Insured Credit Unions
- Part II Federal Credit Unions
- Part III Federally Insured State Chartered Credit Unions
- Part IV State Tables

For information on obtaining additional copies of this publication (NCUA 8060), please contact the following office:

National Credit Union Administration Office of the Chief Financial Officer Division of Procurement and Facilities Management 1775 Duke Street Alexandria, VA 22314-3428

(703) 518-6340

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NATIONAL CREDIT UNION ADMINISTRATION

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FEDERALLY INSURED CREDIT UNIONS

FINANCIAL TRENDS IN FEDERALLY INSURED CREDIT UNIONS

January 1 - December 31, 2003

HIGHLIGHTS

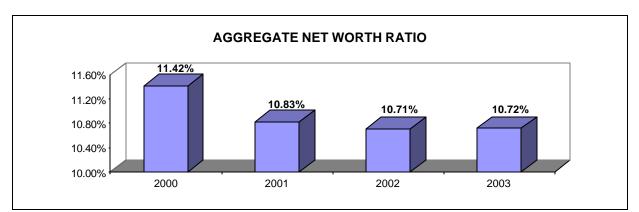
This report summarizes the trends of all federally insured credit unions that reported as of December 31, 2003. Change is measured from the prior year-end (December 31, 2002).

- Assets increased \$53.0 billion, or 9.52%.
- Net Worth increased 9.57%, or \$5.7 billion. The Net Worth to assets ratio increased from 10.71% to 10.72%.
- Loans increased \$33.4 billion, or 9.75%. The loan to share ratio increased from 70.78% to 71.19%.
- Shares increased \$44.1 billion, or 9.11%.
- Cash on hand, cash on deposit, cash equivalents, plus short-term investments (less than 1 year) decreased \$6.0 billion, or 5.79%.

- Long-term investments (over 1 year) increased \$23.7 billion, or 28.06%.
- Profitability, as measured by return on average assets, decreased from 1.07% to 0.99%, but remains strong.
- Delinquent loans as a percentage of total loans decreased from 0.79% to 0.77%.

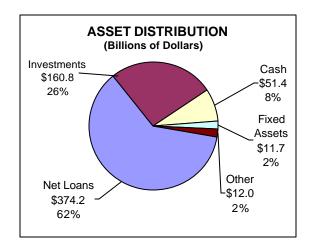
CAPITAL

Total Net Worth increased \$5.7 billion (9.57%) during 2003 due to strong profitability and low loan losses. The aggregate Net Worth to total assets ratio increased slightly to 10.72%. The average (non dollar-weighted) net worth ratio for credit unions is 13.32%.



ASSET QUALITY

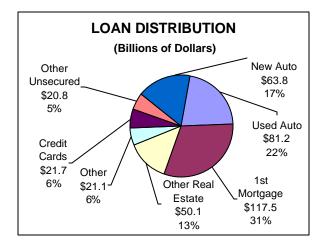
LOAN TRENDS: All loan categories, except for All Other Unsecured Loans and Leases Receivable experienced growth. Loan growth of 9.75% resulted in an increase in total loans of \$33.4 billion. Share growth was slightly slower than loans, causing the loan to share ratio to increase slightly from 70.78% in 2002 to 71.19% in 2003. Growth in the various loan categories is as follows:



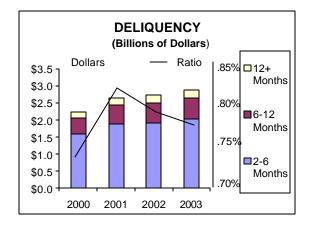
| | 2002 Balance | 2003 Balance | Growth | Growth |
|----------------------------|--------------|--------------|-------------|--------|
| Loan Category | In Billions | In Billions | In Billions | Rate |
| Unsecured Credit Card | \$21.6 | \$21.7 | \$0.2 | 0.81% |
| All Other Unsecured | \$21.1 | \$20.8 | -\$0.3 | -1.55% |
| New Vehicle | \$60.5 | \$63.8 | \$3.3 | 5.47% |
| Used Vehicle | \$72.2 | \$81.2 | \$9.0 | 12.51% |
| First Mortgage Real Estate | \$100.8 | \$117.5 | \$16.8 | 16.63% |
| Other Real Estate | \$46.4 | \$50.1 | \$3.6 | 7.84% |
| Leases Receivable | \$1.5 | \$1.5 | -\$0.0 | -2.03% |
| All Other | \$18.7 | \$19.5 | \$0.9 | 4.73% |

First mortgage real estate loans account for 31.24% (\$117.5 billion) of all loans, with 72.32% (\$85 billion) being fixed rate. Federally insured credit unions granted \$70.8 billion in fixed rate and \$15.8 billion in adjustable rate first mortgage real estate loans in 2003. Credit unions sold \$37.4 billion first mortgages in 2003 (includes both fixed and adjustable rate loans).

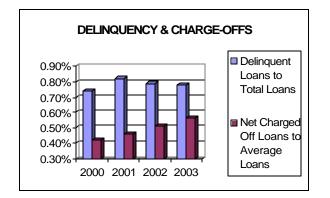
Indirect loans granted grew 38% (\$7.3 billion) from \$19.3 to \$26.7 billion.



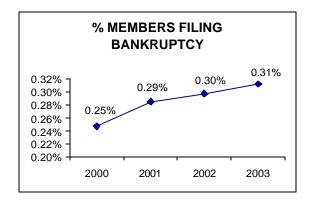
DELINQUENCY TRENDS: Delinquent loans increased 5.78% (\$157.3 million). However, the delinquent loans to total loans ratio decreased slightly from 0.79% in 2002 to 0.77% in 2003. The decline in the delinquency ratio was the result of the increase in total loans exceeding the increase in delinquent loans.



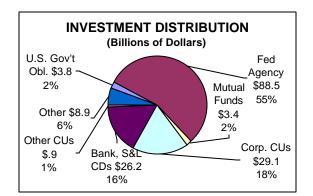
Loan dollars charged off increased (\$351.4 17.64% million). whereas recoveries charged off loans on increased 13.38% (\$38.1 million). This resulted in net charged off loans increasing by 18.35% (\$313.4 million). The increase in net charged off loans outpaced loan growth, resulting in an increase in the net charged off to average loans ratio from 0.51% in 2002 to 0.56% during 2003.



Federally insured credit unions reported an increase in members filing for bankruptcy. The percentage of members filing bankruptcy increased from 0.29% to 0.31%. Outstanding loans subject to bankruptcy total \$1.9 billion. Bankruptcies accounted for 37.14% (\$870 million) of the loans charged off in 2003.



INVESTMENT TRENDS: Except for *Mutual Funds,* all investment categories increased in 2003. This resulted in a 14.68% (\$20.6 billion) growth in total investments.



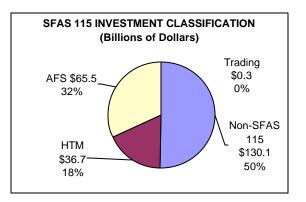
Cash on hand, cash on deposit, and cash equivalents decreased 4.16% (\$2.2 billion). These combined categories, along with investments with maturities of less than one year, decreased 5.79% (\$6.0 billion).

Investments with maturities greater than a year increased 28.06% (\$23.7 billion).

Non-SFAS 115 investments (including cash on deposit and cash equivalents) increased 2.90% (\$2.9 billion) to \$103.1 billion.

Held-to-maturity investments increased 13.87% (\$4.5 billion). *Available-for-sale* investments increased 18.67% (\$10.3 billion). Trading securities increased 2.62% (\$6.6 million).

At the end of 2003, SFAS 115 investments made up 49.83% of the investment portfolio. Non-SFAS 115 investments, cash on deposit, and cash equivalents accounted for 50.17% of the portfolio.



The following table compares the changes in the maturity structure of the investment portfolio over the past year:

| Investment Maturity or Repricing Interval | % of Total Investments 2002 | % of Total Investments 2003 |
|--|--------------------------------|--------------------------------|
| Less than 1 year | 55.09% | 47.43% |
| 1 to 3 years | 32.01% | 34.15% |
| 3 to 10 years | 11.76% | 16.91% |
| Greater than 10 yrs | 1.15% | 1.51% |

EARNINGS

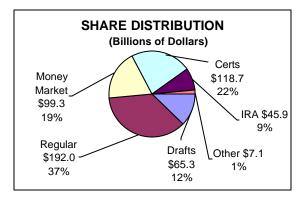
Total net income increased 2.33% (\$131.5 million). The return on average assets decreased from 1.07% to 0.99%. The net interest margin declined to 3.41%, near historical lows. Fee and other income increased substantially, reducing the impact of the lower net interest margin. Total operating expenses increased at a slower pace of 8.83% and operating expenses to average assets declined by four basis points to 3.23%. The Provision for Loan

Loss Expense and non-operating income levels remained stable.

| Ratio (% Ave. Assets) | As of 2002 | As of 2003 | Effect on ROA |
|--------------------------|---------------|---------------|---------------------|
| Net Interest Margin | 3.63% | 3.41% | - 22bp |
| + Fee & Other Inc. | 1.03% | 1.12% | + 9bp |
| - Operating Expenses | 3.27% | 3.23% | + 4bp |
| - PLL | 0.35% | 0.35% | 0bp |
| + Non-Opr. Income | 0.03% | 0.04% | + 1bp |
| = ROA | 1.07% | 0.99% | - 8bp |

ASSET/LIABILITY MANAGEMENT

SHARE TRENDS: Total shares increased 9.11% (\$44.1 billion) in 2003, compared to 10.77% in 2002. Money market and share certificate accounts represent 41% of total shares.



Growth rates for the various share categories are as follows:

| Type of Share Account | Change (\$M) | Change Rate |
|--------------------------|-----------------|----------------|
| Share Drafts | \$ 7,330 | 12.64% |
| Regular | | |
| Shares | \$19,850 | 11.53% |
| Money Market | \$12,939 | 14.99% |
| Certificates | \$ 428 | 0.36% |
| IRA/Keogh | \$ 3,022 | 7.05% |
| Other Shares | \$ 499 | 9.29% |
| Non-member | | |
| Deposits | \$ 63 | 5.23% |
| Total | \$44,131 | 9.11% |

Shares with maturities of less than one year and one year to less than three vears decreased slightly as а percentage of total shares, while the percentage of shares with three years or greater maturities to total shares increased as the following chart indicates.

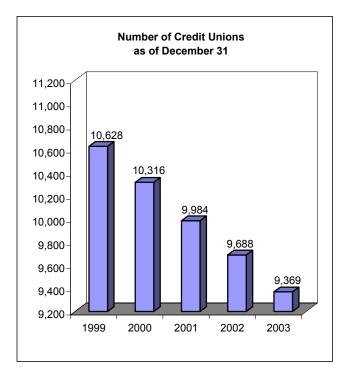
| Share Maturity or Repricing Interval | % of Total Shares Dec. 2002 | % of Total Shares Dec. 2003 |
|--|-----------------------------------|-----------------------------------|
| Less than 1 | | |
| year | 89.76% | 89.44% |
| 1 to 3 years | 7.66% | 7.33% |
| 3 or more years | 2.58% | 3.23% |

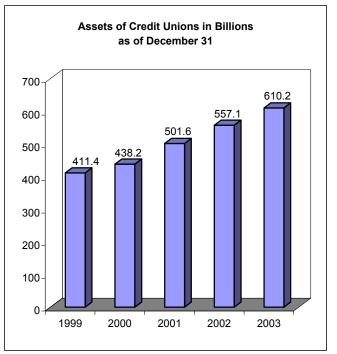
OVERALL LIQUIDITY TRENDS: At the end of 2003, credit unions had approximately 17.07% of total assets in cash and short-term investments, compared to 19.65% at the end of 2002. Long-term assets (defined as assets with maturities or repricing intervals greater than 3 years - 5 years for real estate loans), equaled 25.33% of total assets at the end of 2003, compared to 22.92% at the end of 2002.

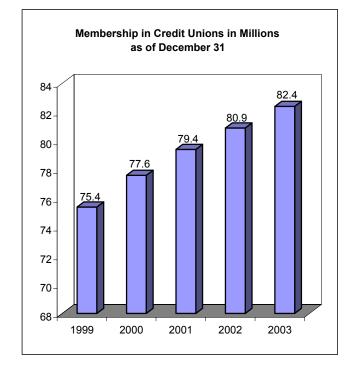
For the first time since 2000, the loan growth rate exceeded the share growth rate.

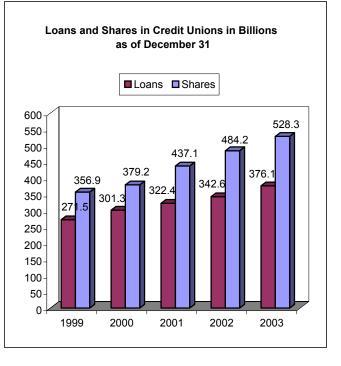
INTEREST RATE RISK: Interest rates have been at historically low levels for enough time to cause credit union assets to reprice downward and resulted in near record low net interest margins. If interest rates rise, credit unions holding significant portions of longer term, fixed-rate assets could see even lower net interest margins, squeezed earnings, and reduced net worth.

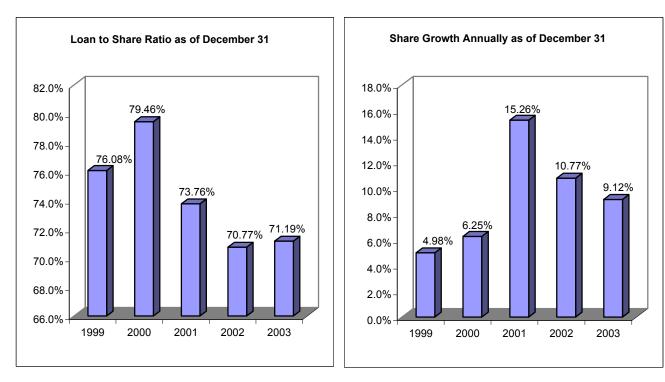
CONCLUSION: Financial performance of the industry remains strong despite the challenges presented by the low interest rate environment. Credit unions need to remain vigilant in monitoring the impact of changing interest rates and make adjustments to maintain an acceptable level of risk.

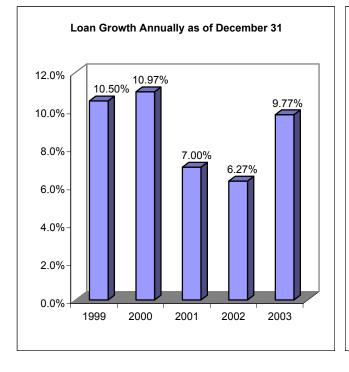


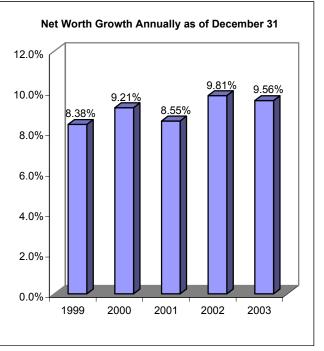


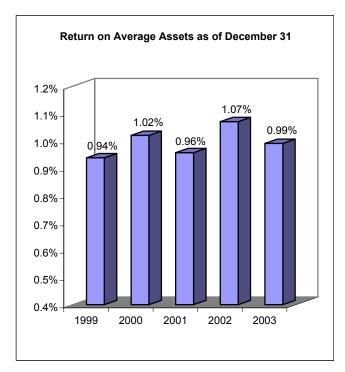


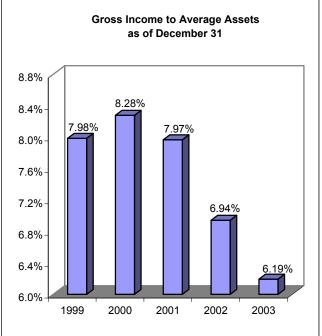


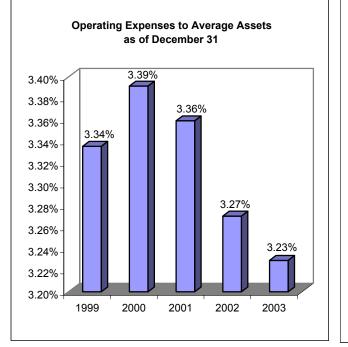


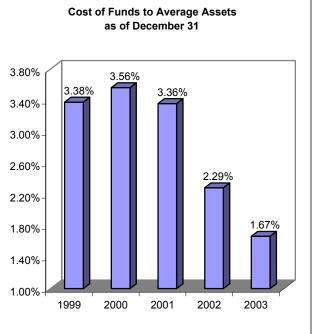


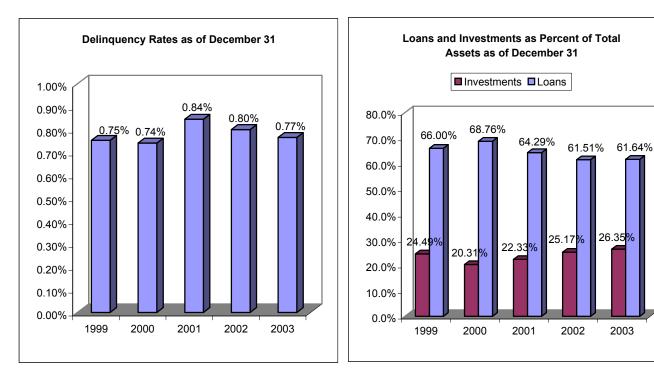


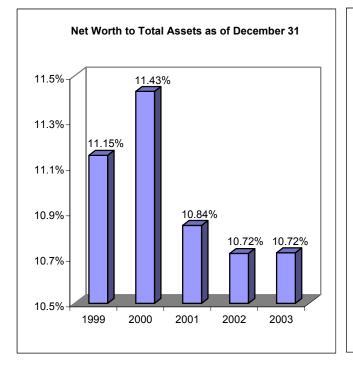


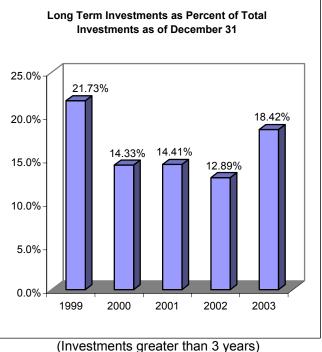












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TABLE 1 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED CREDIT UNIONS December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| (DOLL | AR AMOUNTS | 5 IN MILLIONS | 5) | | |
|--------------------------------------|-------------------|-------------------|--------------|-------------------|--------------|
| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
| Number of Credit Unions | 9,984 | 9,688 | 3.0- | 9,369 | 3.3- |
| | | | | | |
| Cash & Equivalents | 50,569 | 53,585 | 6.0 | 51,410 | 4.1- |
| TOTAL INVESTMENTS | 112,013 | 140,237 | 25.2 | 160,803 | 14.7 |
| U.S. Government Obligations | 3,006 | 2,880 | 4.2- | 3,751 | 30.3 |
| Federal Agency Securities | 58,793 | 74,515 | 26.7 | 88,551 | 18.8 |
| Mutual Fund & Common Trusts | 3,744 | 3,509 | 6.3- | 3,437 | 2.1- |
| MCSD and PIC at Corporate CU | 2,283 | 2,714 | 18.9 | 3,098 | 14.1 |
| All Other Corporate Credit Union | 17,102 | 23,833 | 39.4 | 25,989 | 9.0 |
| Commercial Banks, S&Ls | 18,530 | 23,263 | 25.5 | 26,239 | 12.8 |
| Credit Unions -Loans to, Deposits in | 1,135 | 819 | 23.3 | 905 | 10.5 |
| Other Investments | 7,420 | 8,703 | 17.3 | 8,833 | 1.5 |
| Other investments | 7,420 | 0,705 | 17.5 | 0,000 | 1.5 |
| TOTAL LOANS OUTSTANDING | 322,438 | 342,649 | 6.3 | 376,114 | 9.8 |
| Unsecured Credit Card Loans | 21,700 | 21,564 | 0.6- | 21,737 | 0.8 |
| All Other Unsecured Loans | 21,786 | 21,122 | 3.0- | 20,809 | 1.5- |
| New Vehicle Loans | 60,227 | 60,469 | 0.4 | 63,765 | 5.5 |
| Used Vehicle Loans | 66,326 | 72,145 | 8.8 | 81,198 | 12.5 |
| First Mortgage Real Estate Loans | 89,175 | 100,720 | 12.9 | 117,499 | 16.7 |
| Other Real Estate Loans | 42,578 | 46,412 | 9.0 | 50,062 | 7.9 |
| Leases Receivable | 1,519 | 1,553 | 2.2 | 1,503 | 3.2- |
| All Other Loans/Lines of Credit \1 | 17,237 | 18,664 | 8.3 | 19,542 | 4.7 |
| Other Loans \1 | 1,892 | N/A | | N/A | |
| Allowance For Loan Losses | 2,806 | 2,922 | 4.2 | 2,936 | 0.4 |
| Other Real Estate Owned | 92 | 101 | 10.3 | 115 | 13.1 |
| Land and Building | 7,143 | 7,989 | 11.8 | 8,972 | 12.3 |
| Other Fixed Assets | 2,258 | 2,459 | 8.9 | 2,660 | 8.2 |
| NCUSIF Capitalization Deposit | 3,811 | 4,253 | 11.6 | 4,694 | 10.4 |
| Other Assets | 6,036 | 6,762 | 12.0 | 7,330 | 8.4 |
| TOTAL ASSETS | 501,555 | 557,075 | 11.1 | 610,156 | 9.5 |
| | 001,000 | 001,010 | | 010,100 | 0.0 |
| LIABILITIES | | | - / 0 | | |
| Total Borrowings | 5,065 | 7,665 | 51.3 | 11,540 | 50.6 |
| Accrued Dividends/Interest Payable | 755 | 547 | 27.5- | 395 | 27.8- |
| Acct Payable and Other Liabilities | 3,822 | 4,173 | 9.2 | 4,338 | 3.9 |
| Uninsured Secondary Capital | 9 | 12 | 39.4 | 14 | 16.1 |
| TOTAL LIABILITIES | 9,651 | 12,398 | 28.5 | 16,288 | 31.4 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 437,125 | 484,191 | 10.8 | 528,341 | 9.1 |
| Share Drafts | 54,174 | 58,034 | 7.1 | 65,291 | 12.5 |
| Regular Shares | 149,415 | 172,049 | 15.1 | 192,052 | 11.6 |
| Money Market Shares | 69,485 | 86,352 | 24.3 | 99,283 | 15.0 |
| Share Certificates/CDs | 118,121 | 118,279 | 0.1 | 118,678 | 0.3 |
| IRA/Keogh Accounts | 39,605 | 42,848 | 8.2 | 45,896 | 7.1 |
| All Other Shares and Member Deposits | 4,983 | 5,445 | 9.3 | 5,863 | 7.7 |
| Non-Member Deposits | 1,341 | 1,184 | 11.7- | 1,277 | 7.9 |
| Regular Reserves | 15,644 | 16,206 | 3.6 | 16,761 | 3.4 |
| APPR. For Non-Conf. Invest. | 26 | 29 | 9.5 | 27 | 5.4 5.7- |
| Accum. Unrealized G/L on A-F-S | 401 | 29 777 | 93.8 | 112 | 85.6- |
| Other Reserves | 5,535 | 6,313 | 93.8 14.1 | 6,893 | -05.0 9.2 |
| | 33,174 | 37,161 | 14.1 | 41,734 | 9.2 12.3 |
| | | | | | |
| TOTAL EQUITY | 54,779 501 555 | 60,486 557 075 | 10.4 | 65,528 610 156 | 8.3 9.5 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 501,555 | 557,075 | 11.1 | 610,156 | 9.5 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 2 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED CREDIT UNIONS December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 9,984 | Dec-02 9,688 | % CHG 3.0- | Dec-03 9,369 | % CHG 3.3- |
|--|------------------------|------------------------|----------------------|------------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 25,819 | 25,373 | 1.7- | 24,408 | 3.8- |
| (Less) Interest Refund | 31 | 30 | 1.4- | 31 | 1.2 |
| Income from Investments | 6,855 | 5,947 | 13.3- | 5,282 | 11.2- |
| Trading Profits and Losses | 37 | 0* | 97.3- | 0* | 27.7- |
| TOTAL INTEREST INCOME | 32,681 | 31,291 | 4.3- | 29,659 | 5.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 13,813 | 10,390 | 24.8- | 8,320 | 19.9- |
| Interest on Deposits | 1,747 | 1,444 | 17.3- | 1,085 | 24.9- |
| Interest on Borrowed Money | 232 | 261 | 12.6 | 321 | 23.1 |
| TOTAL INTEREST EXPENSE | 15,792 | 12,095 | 23.4- | 9,726 | 19.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 1,563 | 1,840 | 17.7 | 2,025 | 10.1 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 15,326 | 17,356 | 13.2 | 17,908 | 3.2 |
| Fee Income | 3,243 | 3,699 | 14.1 | 4,366 | 18.0 |
| Other Operating Income | 1,517 | 1,761 | 16.1 | 2,121 | 20.5 |
| Gain (Loss) on Investments | 56 | 45 | 20.0- | 85 | 90.2 |
| Gain (Loss) on Disp of Fixed Assets | 58 | 31 | 45.7- | 30 | 4.8- |
| Other Non-Oper Income (Expense) | 77 | 82 | 5.7 | 115 | 40.0 |
| TOTAL NON-INTEREST INCOME | 4,950 | 5,618 | 13.5 | 6,717 | 19.6 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 7,796 | 8,557 | 9.8 | 9,404 | 9.9 |
| Travel and Conference Expense | 231 | 251 | 8.8 | 264 | 5.0 |
| Office Occupancy Expense | 1,020 | 1,113 | 9.1 | 1,230 | 10.5 |
| Office Operations Expense | 3,518 | 3,789 | 7.7 | 4,057 | 7.1 |
| Educational & Promotional Expense | 528 | 581 | 10.1 | 655 | 12.6 |
| Loan Servicing Expense | 804 | 932 | 15.9 | 1,052 | 12.8 |
| Professional and Outside Services | 1,164 | 1,285 | 10.4 | 1,400 | 9.0 |
| Member Insurance | 166 | 158 | 4.8- | 145 | 8.0- |
| Operating Fees | 86 | 96 | 11.2 | 102 | 6.5 |
| Miscellaneous Operating Expenses | 472 | 549 | 16.3 | 537 | 2.1- |
| TOTAL NON-INTEREST EXPENSES | 15,784 | 17,311 | 9.7 | 18,846 | 8.9 |
| NET INCOME | 4,492 | 5,663 | 26.1 | 5,779 | 2.1 |
| Transfer to Regular Reserve | 1,029 | 794 | 22.9- | 732 | 7.8- |

^{*} Amount Less than + or - 1 Million

TABLE 3 SUPPLEMENTAL LOAN DATA Federally Insured Credit Unions December 31, 2003

| Number of Credit Unions on this Report: | 9,369 |
|--|-------------------------------|
| · | |
| NUMBER OF LOANS BY TYPE | |
| Unsecured Credit Cards | 12,587,840 |
| Other Unsecured Loans | 9,209,420 |
| New Vehicle | 4,376,811 |
| Used Vehicle 1st Mortgage | 8,765,355 |
| Other Real Estate | 1,261,764 1,940,328 |
| Leases Receivable | 70,149 |
| All Other Member Loans | 2,708,513 |
| Total Number of Loans | 40,920,180 |
| | -,, |
| DELINQUENT LOANS OUTSTANDING | |
| Number of Loans Delinquent 2-6 months | 320,769 |
| Amount of Loans Delinquent 2-6 months | 2,020,891,268 |
| Number of Loans Delinquent 6-12 months | 96,045 |
| Amount of Loans Delinquent 6-12 months | 626,519,321 |
| Number of Loans Delinquent 12 months or more Amount of Loans Delinquent 12 months or more | 32,206 230,595,705 |
| Total Number of Delinquent Loans | 449,020 |
| Total Amount of Delinquent Loans | 2,878,006,294 |
| | _,,,, |
| DELINQUENT CREDIT CARD LOANS OUTSTANDING | |
| Number of Loans Delinquent 2-6 months | 74,579 |
| Amount of Loans Delinquent 2-6 months | 222,272,069 |
| Number of Loans Delinquent 6-12 months | 18,710 |
| Amount of Loans Delinquent 6-12 months | 60,470,105 |
| Number of Loans Delinquent 12 months or more | 3,178 |
| Amount of Loans Delinquent 12 months or more | 9,898,417 |
| Total Number of Delinquent Loans Total Amount of Delinquent Loans | 96,467 292,640,591 |
| Total Amount of Delinquent Loans | 292,040,591 |
| OTHER GENERAL LOAN INFORMATION | |
| Total Loans Charged Off Y-T-D | 2,344,494,213 |
| Total Recoveries Y-T-D on Charge-Offs | 322,664,236 |
| Total Credit Card Loans Charged Off Y-T-D | 516,343,311 |
| Total Credit Card Recoveries Y-T-D | 51,740,853 |
| Total Number of Loans Purchased | 17,637 |
| Total Amount of Loans Purchased | 708,689,686 |
| Number of Loans to CU Officials | 125,370 |
| Amount of Loans to CU Officials Total Number of Loans Granted Y-T-D | 3,036,984,037 |
| Total Amount of Loans Granted Y-T-D | 19,637,490 257,140,783,215 |
| | 237, 140,703,213 |
| REAL ESTATE LOANS OUTSTANDING | |
| Number of 1st Mortgage Fixed Rate | 966,325 |
| Amount of 1st Mortgage Fixed Rate | 84,975,793,775 |
| Number of 1st Mortgage Adjustable Rate | 295,439 |
| Amount of 1st Mortgage Adjustable Rate | 32,523,501,648 |
| Number of Other R.E. Closed-End Fixed Rate | 732,139 |
| Amount of Other R.E. Closed-End Fixed Rate | 21,050,318,507 |
| Number of Other R.E. Closed-End Adj. Rate | 49,424 |
| Amount of Other R.E. Closed-End Adj. Rate Number of Other R.E. Open-End Adj. Rate | 1,442,579,106 1,123,668 |
| Amount of Other R.E. Open-End Adj. Rate | 26,412,270,358 |
| Number of Other R.E. Not Included Above | 35,097 |
| Amount of Other R.E. Not Included Above | 1,156,677,182 |
| Total Number of R.E. Loans Outstanding | 3,202,092 |
| Total Amount of R.E. Loans Outstanding | 167,561,140,576 |
| ŭ | |
| REAL ESTATE LOANS GRANTED YEAR-TO-DATE | |
| Number of 1st Mortgage Fixed Rate | 594,345 |
| Amount of 1st Mortgage Fixed Rate | 70,823,093,700 |
| Number of 1st Mortgage Adjustable Rate | 115,592 15 820 702 275 |
| Amount of 1st Mortgage Adjustable Rate Number of Other R.E. Closed-End Fixed Rate | 15,839,793,275 341,905 |
| Amount of Other R.E. Closed-End Fixed Rate | 12,684,631,145 |
| Number of Other R.E. Closed-End Adj. Rate | 17,325 |
| Amount of Other R.E. Closed-End Adj. Rate | 670,231,108 |
| Number of Other R.E. Open-End Adj. Rate | 699,885 |
| Amount of Other R.E. Open-End Adj. Rate | 15,703,758,408 |
| Number of Other R.E. Not Included Above | 19,415 |
| Number of Other R.E. Not Included Above | 793,671,939 |
| | |

TABLE 3 CONTINUED SUPPLEMENTAL LOAN DATA Federally Insured Credit Unions December 31, 2003

| Number of Credit Unions on this Report: | 9,369 |
|--|----------------------------|
| DELINQUENT REAL ESTATE LOANS OUTSTANDING | |
| 1st Mortgage Fixed Rate, 1-2 months | 425,737,155 |
| 1st Mortgage Fixed Rate, 2-6 months | 131,211,983 |
| 1st Mortgage Fixed Rate, 6-12 months | 47,593,794 |
| 1st Mortgage Fixed Rate, 12 months or more | 30,172,817 |
| Total Delinquent 1sT Mortgage Fixed Rate | 634,715,749 |
| 1st Mortgage Adjustable Rate, 1-2 months 1st Mortgage Adjustable Rate, 2-6 months | 236,083,853 78,187,032 |
| 1st Mortgage Adjustable Rate, 6-12 months | 28,116,866 |
| 1st Mortgage Adjustable Rate 12, months or more | 13,309,592 |
| Total Delinquent 1sT Mortgage Adjustable Rate | 355,697,343 |
| Other Real Estate Fixed Rate, 1-2 months | 136,584,683 |
| Other Real Estate Fixed Rate, 2-6 months | 53,250,114 |
| Other Real Estate Fixed Rate, 6-12 months | 17,995,351 |
| Other Real Estate Fixed Rate, 12 months or more | 11,271,813 |
| Total Delinquent Other Real Estate Fixed Rate Other Real Estate Adjustable Rate, 1-2 months | 219,101,961 118,202,296 |
| Other Real Estate Adjustable Rate, 2-6 months | 37,061,548 |
| Other Real Estate Adjustable Rate, 6-12 months | 13,841,456 |
| Other Real Estate Adjustable Rate 12, months or more | 7,080,118 |
| Total Delinquent Other Real Estate Adjustable Rate | 176,185,418 |
| Total Delinquent Real Estate Loans | 1,385,700,471 |
| | |
| OTHER REAL ESTATE LOAN INFORMATION | 47,000,070 |
| 1st Mortgage Loans Charged Off Y-T-D 1st Mortgage Loans Recovered Y-T-D | 17,236,670 2,399,383 |
| Other Real Estate Loans Charged Off Y-T-D | 2,399,303 |
| Other Real Estate Loans Recovered Y-T-D | 3,671,828 |
| Allowance for Real Estate Loan Losses | 249,769,497 |
| Amount of R.E. Loans Serving as Collateral for Member Business Loans | 5,883,374,036 |
| Amount of All First Mortgages Sold Y-T-D | 37,416,530,588 |
| Short-term Real Estate Loans (< 5 years) | 70,177,000,526 |
| Mortgage Servicing Rights | 1,349,360,422 |
| | |
| MEMBER BUSINESS LOANS (MBL) OUTSTANDING Number of Agricultural MBL | 12,809 |
| Amount of Agricultural MBL | 589,486,162 |
| Number of All Other MBL | 61,467 |
| Amount of All Other MBL | 8,270,087,223 |
| Total Number MBLS Outstanding | 74,276 |
| Total Amount MBLS Outstanding | 8,859,573,385 |
| | |
| MEMBER BUSINESS LOANS GRANTED Y-T-D | 0.000 |
| Number of Agricultural MBL Amount of Agricultural MBL | 9,802 |
| Number of All Other MBL | 391,025,982 30,570 |
| Amount of All Other MBL | 5,239,785,372 |
| Total Number MBLS Granted Y-T-D | 40,372 |
| Total Amount MBLS Granted Y-T-D | 5,630,811,354 |
| | |
| DELINQUENT MEMBER BUSINESS LOANS | |
| Agricultural, 1-2 months | 4,424,985 |
| Agricultural, 2-6 months | 2,084,826 |
| Agricultural, 6-12 months Agricultural, 12 months or more | 4,599,178 3,491,856 |
| Total Delinquent Agricultural Loans | 14,600,845 |
| All Other MBL, 1-2 months | 68,410,323 |
| All Other MBL, 2-6 months | 30,852,970 |
| All Other MBL, 6-12 months | 18,523,464 |
| All Other MBL, 12 months or more | 12,298,396 |
| Total Delinquen All Other MBLS | 130,085,153 |
| Total Delinquen MBLS | 144,685,998 |
| | |
| OTHER MEMBER BUSINESS LOAN INFORMATION | 1 570 040 |
| Agricultural MBL Charged Off Y-T-D Agricultural MBL Recovered Y-T-D | 1,570,019 192,123 |
| All Other MBL Charged of Y-T-D | 7,412,537 |
| All Other MBL Recovered Y-T-D | 1,092,751 |
| Allowance for MBL Losses | 76,648,802 |
| Concentration of Credit for MBL | 688,470,076 |
| Construction or Development MBL | 329,780,855 |
| | |

Number of Credit Unions on this Report:

9,369

| NUMBER OF SAVINGS ACCOUNTS BY TYPE | |
|------------------------------------|-------------|
| Share Draft Accounts | 35.026,783 |
| Regular Share Accounts | 87,511,612 |
| Money Market Share Accounts | 4,596,299 |
| Share Certificate Accounts | 7,511,933 |
| IRA/Keogh & Retirement Accounts | 4,365,945 |
| Other Shares and Deposit | 3,296,057 |
| Non-Member Deposits | 35,057 |
| Total Number of Savings Accounts | 142,343,686 |
| OFF-BALANCE SHEET ITEMS | |
| Unused Commitments of: | |

| Unused Communents of | |
|---|----------------|
| Commercial Real Estate, Construction, Land Development | 311,729,599 |
| Other Unused Member Business Loan Commitments | 481,748,087 |
| Revolving Open-End Lines Secured by Residential Properties | 24,567,924,196 |
| Credit Card Lines | 54,499,438,473 |
| Outstanding Letters of Credit | 103,328,086 |
| Unsecured Share Draft Lines of Credit | 9,929,665,900 |
| Other Unused Commitments | 7,223,700,159 |
| Amount of Loans Sold/Swapped with Recourse Y-T-D | 1,078,834,148 |
| Outstanding Principal Balance of Loans Sold/Swapped with Recourse | 1,515,035,874 |
| Pending Bond Claims | 32,863,522 |
| | |

NUMBER OF CUS DESCRIBING MOST RECENT AUDIT AS:

| - | | |
|-------|-------------------------------|--|
| | Supervisory Committee Audit | |
| | Performed by State Licenced | |
| 2,472 | Persons | 1,695 |
| | Supervisory Committee Audit | |
| | Performed by other External | |
| 301 | Auditors | 3,490 |
| | Supervisory Committee Audit | |
| | Performed by the Supervisory | |
| 116 | Committee or Designated Staff | 1,295 |
| | | |
| | | 36,894,451,766 |
| | | 1,799,166,302 |
| | | 2,061,546,068 |
| | | |
| | | 2,199,823,128 |
| | | 15,746,439,421 |
| | | 12,640,317,797 |
| | 2,472 301 | Supervisory Committee Audit Performed by State Licenced 2,472 Persons Supervisory Committee Audit Performed by other External 301 Auditors Supervisory Committee Audit Performed by the Supervisory |

TABLE 4 CONTINUED SUPPLEMENTAL DATA-MISCELLANEOUS Federally Insured Credit Unions December 31, 2003

| Number of Credit Unions on this Report: | | | 9,369 |
|---|--------------|--|------------------------|
| INFORMATION SYSTEMS & TECHNOLOGY | | | |
| Number Of Cus Describing Record Maintenance As: | | | |
| Manual System | 219 | CU Developed In-House | 105 |
| Vendor Supplied In-House | 6,596 | Other | 134 |
| Vendor On-Line Service Bur. | 2,315 | | |
| Number Of Cus Reporting That Members Access/ | | | |
| Perform Electronic Financial Services Via: | | | |
| WWW/Browser Based | 3,850 | Automatic Teller Machine | 4,950 |
| Wireless | 246 | Kiosk | 278 |
| Home Banking/PC Based | 2,849 | Other | 229 |
| Auto Response/Phone Based | 4,650 | | |
| Number Of Cus Reporting Offering Financial Services | | ly: | |
| Member Application | 1,944 | Share Account Transfers | 4,817 |
| New Loan | 2,840 | Bill Payment | 2,253 |
| Account Balance Inquiry | 4,983 | Download Account History | 3,233 |
| Share Draft Order | 4,007 | Electronic Cash | 584 |
| New Share Account | 1,037 | Account Aggregation | 327 |
| Loan Payments | 4,189 | Internet Access Services Electronic Signature | 912 |
| View Account History | 4,086 | Authentication/Certification | 68 |
| Merchandise Purchase | -,000 581 | Other | 219 |
| | | | |
| Number of CUs Reporting WWW Sites | | | 5,105 |
| Number Of Cus Reporting WWW Type As: | | | |
| Informational | 1,418 | Transactional | 3,333 |
| Interactive | 354 | | |
| Number Of Cus Members Reported using Transactiona | al WWW | | 15,101,820 |
| Number Of Cus Reporting Plans For a WWW | | | |
| Informational | 801 | Transactional | 159 |
| Interactive | 121 | | |
| | | | |
| OTHER INFORMATION Amount of Promissory Notes Issued to Non-members | | | 471,684,519 |
| Number Members Filing Chapter 7 Bankruptcy Y-T-D | | | 471,004,519 197,402 |
| Number Members Filing Chapter 13 Bankruptcy Y-T-D | | | 59,425 |
| Amount of Loans Subject to Bankruptcies | | | 1,905,822,329 |
| Number of Current Members | | | 82,440,329 |
| Number of Potential Members | | | 721,538,156 |
| Number of Full Time Employees | | | 189,325 |
| Number of Part Time Employees | | | 33,364 |
| | | | , |
| CREDIT UNION SERVICE ORGANIZATION (CUSO) INFO Number of CUSOS \1 | | | 3,638 |
| Amount Invested in CUSOS | | | 504,702,039 |
| Amount Loaned to CUSOS | | | 166,696,993 |
| Credit Union Portion of Net Income(Loss) Resulting From (| CUSO | | 00,030,333 |
| Number of CUSOS Wholly Owned | 0000 | | 592 |
| Predominant Service of CUSO: | | | 002 |
| Mortgage Processing | 291 | Credit Cards | 321 |
| EDP Processing | 298 | Trust Services | 15 |
| Shared Branching | 814 | Item Processing | 289 |
| Insurance Services | 169 | Tax Preparation | 8 |
| Investment Services | 419 | Travel | 7 |
| Auto Buying, Leasing, Indirect Lending | 195 | Other | 812 |

1/ This figure represents the number of CUSO Schedules completed by all credit unions. Since more than one credit union may have a loan to or investment in a given CUSO, this figure does not represent the total number of unique CUSOs.

TABLE 5 SUPPLEMENTAL DATA FEDERALLY INSURED CREDIT UNIONS DISTRIBUTION OF BORROWINGS, SAVINGS AND INVESTMENTS BY REMAINING MATURITY OR EARLIEST REPRICING INTERVAL December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions on this Report: | | 9,369 | | | | |
|---|------------------------|------------------|----------------------|------------------|----------|---------|
| BORROWINGS | NO. of CU Reporting | Amount < 1 Yr | Amount 1 to 3 Yrs | Amount >3 Yrs | Total | |
| Promissory/Other Notes and Interest | | | | | | |
| Payable | 727 | 3,231 | 2,307 | 4,074 | 9,612 | |
| Reverse Repurchase Agreements | 5 | 1,927 | 0 | 0 | 1,927 | |
| Subordinated CDCU Debt | 17 | 0* | 0* | 0* | 1 | |
| Uninsured Secondary Capital | 54 | N/A | 1 | 13 | 14 | |
| TOTAL BORROWINGS | 772 | 5,159 | 2,309 | 4,087 | 11,555 | |
| | NO. of CU | Amount | Amount | Amount | | |
| SAVINGS | Reporting | < 1 Yr | 1 to 3 Yrs | > 3 Yrs | Total | |
| Share Drafts | 6,350 | 65,291 | N/A | N/A | 65,291 | |
| Regular Shares | 9,361 | 192,052 | N/A | N/A | 192,052 | |
| Money Market Shares | 3,062 | 99,283 | N/A | N/A | 99,283 | |
| Share Certificates/CDS | 6,442 | 77,908 | 28,903 | 11,867 | 118,678 | |
| IRA/KEOGH, Retirements | 5,618 | 31,560 | 9,215 | 5,121 | 45,896 | |
| All Other Shares/Deposits | 3,426 | 5,571 | 257 | 35 | 5,863 | |
| Non-Members Deposits | 781 | 870 | 350 | 58 | 1,277 | |
| TOTAL SAVINGS | 9,365 | 472,536 | 38,724 | 17,081 | 528,341 | |
| | NO. of CU | Amount | Amount | Amount | Amount | |
| | Reporting | < 1 Yr | 1 to 3 Yrs > | 3 to 10 Yrs | > 10 Yrs | Total |
| INVESTMENTS CLASSIFIED BY SFAS 115 | : | | | | | |
| Held to Maturity | 2,526 | 8,109 | 17,148 | 10,597 | 800 | 36,654 |
| Available for Sale | 2,565 | 18,007 | 26,460 | 19,336 | 1,706 | 65,509 |
| Trading Non-SFAS 115 Investments, Cash On | 23 | 120 | 121 | 10 | 9 | 260 |
| Deposit, & Cash Equivelants TOTAL INVESTMENTS, Cash On | 9,367 | 71,256 | 26,496 | 4,812 | 587 | 103,151 |
| Deposit, & Cash Equivelants | 9,367 | 97,491 | 70,225 | 34,755 | 3,103 | 205,576 |

TABLE 6 Federally Insured Credit Unions INTEREST RATES BY TYPE OF LOAN December 31, 2003

| | Unsecured Credit Cards | | All Othe | All Other Unsecured | | ew Vehicle | |
|------------------------|------------------------|------------------|----------|---------------------|--------|------------------|--|
| | Number | Amount | Number | Amount | Number | Amount | |
| Interest Rate Category | | | | | | | |
| .01% To 5.0% | 12 | \$39,208,593 | 17 | \$20,981,930 | 2,592 | \$33,531,310,872 | |
| 5.0% To 6.0% | 16 | \$73,365,734 | 43 | \$235,834,799 | 2,601 | \$16,481,993,571 | |
| 6.0% To 7.0% | 40 | \$317,744,191 | 81 | \$369,701,361 | 1,929 | \$8,336,034,623 | |
| 7.0% To 8.0% | 100 | \$955,753,617 | 265 | \$1,022,531,315 | 963 | \$4,003,022,625 | |
| 8.0% To 9.0% | 232 | \$2,334,037,123 | 488 | \$1,324,089,789 | 432 | \$1,077,580,009 | |
| 9.0% To 10.0% | 910 | \$4,737,394,422 | 921 | \$2,425,588,033 | 149 | \$209,289,425 | |
| 10.0% To 11.0% | 572 | \$2,822,475,799 | 1,111 | \$3,040,790,616 | 51 | \$57,286,494 | |
| 11.0% To 12.0% | 807 | \$4,798,421,409 | 1,002 | \$2,423,976,935 | 18 | \$19,573,192 | |
| 12.0% To 13.0% | 1,097 | \$3,106,341,250 | 1,914 | \$4,835,894,935 | 32 | \$7,494,534 | |
| 13.0% To 14.0% | 559 | \$1,653,167,908 | 1,030 | \$2,077,605,813 | 0 | \$0 | |
| 14.0% To 15.0% | 248 | \$652,233,605 | 809 | \$1,401,444,659 | 4 | \$3,419,145 | |
| 15.0% To 16.0% | 74 | \$146,812,949 | 811 | \$902,907,949 | 1 | \$90,907 | |
| 16.0% Or More | 40 | \$92,666,363 | 580 | \$722,431,707 | 3 | \$189,926 | |
| Not Reporting Or Zero | 4,662 | \$7,006,197 | 297 | \$4,941,600 | 594 | \$37,528,001 | |
| Total | 9,369 | \$21,736,629,160 | 9,369 | \$20,808,721,441 | 9,369 | \$63,764,813,324 | |
| Average Rate | 11.6% | | 12.1% | | 5.8% | | |

| | Used Vehicle | | 1st Mortgage | | Other Real Estate | |
|------------------------|--------------|------------------|--------------|-------------------|-------------------|------------------|
| Interest Rate Category | Number | Amount | Number | Amount | Number | Amount |
| .01% To 5.0% | 1,182 | \$29,488,556,810 | 289 | \$18,840,531,557 | 1,076 | \$20,069,526,818 |
| 5.0% To 6.0% | 1,828 | \$22,300,893,293 | 1,894 | \$68,261,621,194 | 1,479 | \$13,421,901,745 |
| 6.0% To 7.0% | 1,956 | \$13,765,366,813 | 1,526 | \$26,312,351,827 | 1,493 | \$11,035,062,157 |
| 7.0% To 8.0% | 1,577 | \$8,742,942,359 | 592 | \$3,380,606,510 | 851 | \$3,673,060,589 |
| 8.0% To 9.0% | 1,071 | \$4,388,277,301 | 276 | \$420,930,057 | 423 | \$1,235,559,161 |
| 9.0% To 10.0% | 575 | \$1,433,838,300 | 119 | \$146,803,284 | 204 | \$446,391,613 |
| 10.0% To 11.0% | 320 | \$626,453,903 | 55 | \$79,156,326 | 81 | \$55,462,273 |
| 11.0% To 12.0% | 101 | \$210,928,193 | 18 | \$12,263,519 | 17 | \$25,765,262 |
| 12.0% To 13.0% | 163 | \$76,063,107 | 35 | \$13,285,309 | 24 | \$2,938,543 |
| 13.0% To 14.0% | 32 | \$44,549,543 | 1 | \$8,011 | 4 | \$63,964,058 |
| 14.0% To 15.0% | 21 | \$87,468,527 | 0 | \$0 | 1 | \$277,066 |
| 15.0% To 16.0% | 29 | \$18,643,012 | 2 | \$77,170 | 3 | \$722,399 |
| 16.0% Or More | 10 | \$8,155,490 | 0 | \$0 | 1 | \$306,188 |
| Not Reporting Or Zero | 504 | \$5,983,303 | 4,562 | \$31,660,659 | 3,712 | \$30,907,281 |
| Total | 9,369 | \$81,198,119,954 | 9,369 | \$117,499,295,423 | 9,369 | \$50,061,845,153 |
| Average Rate | 6.9% | | 6.3% | | 6.2% | |

| | Leases | Receivable | Ot | her Loans |
|------------------------|--------|-----------------|--------|------------------|
| | Number | Amount | Number | Amount |
| Interest Rate Category | | | | |
| .01% To 5.0% | 54 | \$398,770,089 | 1,420 | \$3,707,975,367 |
| 5.0% To 6.0% | 87 | \$342,855,804 | 1,110 | \$2,137,539,873 |
| 6.0% To 7.0% | 109 | \$462,628,095 | 1,309 | \$4,167,171,889 |
| 7.0% To 8.0% | 145 | \$61,228,762 | 1,161 | \$2,539,725,560 |
| 8.0% To 9.0% | 71 | \$21,306,304 | 1,054 | \$2,142,127,388 |
| 9.0% To 10.0% | 26 | \$3,357,205 | 682 | \$1,662,319,608 |
| 10.0% To 11.0% | 4 | \$886,654 | 588 | \$1,128,009,819 |
| 11.0% To 12.0% | 0 | \$0 | 231 | \$604,419,647 |
| 12.0% To 13.0% | 3 | \$142,959 | 397 | \$764,338,325 |
| 13.0% To 14.0% | 2 | \$1,619,690 | 124 | \$204,678,556 |
| 14.0% To 15.0% | 1 | \$26,674 | 71 | \$200,875,366 |
| 15.0% To 16.0% | 1 | \$6,726 | 110 | \$132,004,683 |
| 16.0% Or More | 0 | \$0 | 68 | \$128,827,453 |
| Not Reporting Or Zero | 8,866 | \$210,202,008 | 1,044 | \$21,893,057 |
| Total | 9,369 | \$1,503,030,970 | 9,369 | \$19,541,906,591 |
| Average Rate | 6.8% | | 7.5% | |

TABLE 7 Federally Insured Credit Unions DIVIDEND RATES BY TYPE OF SAVINGS ACCOUNT December 31, 2003

| | Share Drafts | | Re | Regular Shares | | Money Market Shares | |
|------------------------|--------------|------------------|--------|-------------------|--------|---------------------|--|
| | Number | Amount | Number | Amount | Number | Amount | |
| Dividend Rate Category | | | | | | | |
| .01% To 1.0% | 2,744 | \$44,373,363,898 | 3,832 | \$80,418,479,942 | 884 | \$24,579,378,446 | |
| 1.0% To 2.0% | 463 | \$4,495,036,066 | 4,346 | \$91,026,786,846 | 2,088 | \$68,673,291,721 | |
| 2.0% To 3.0% | 22 | \$41,798,664 | 801 | \$18,507,720,427 | 79 | \$6,014,016,365 | |
| 3.0% To 4.0% | 3 | \$30,411,981 | 155 | \$1,304,892,605 | 6 | \$10,012,351 | |
| 4.0% To 5.0% | 0 | \$0 | 42 | \$318,834,118 | 0 | \$0 | |
| 5.0% To 6.0% | 1 | \$3,350,519 | 30 | \$109,721,394 | 0 | \$0 | |
| 6.0% To 7.0% | 0 | \$0 | 4 | \$30,790,350 | 0 | \$0 | |
| 7.0% Or More | 1 | \$2,834,144 | 8 | \$55,687,765 | 0 | \$0 | |
| Not Reporting Or Zero | 6,135 | \$16,344,616,749 | 151 | \$279,077,893 | 6,312 | \$6,741,601 | |
| Total | 9,369 | \$65,291,412,021 | 9,369 | \$192,051,991,340 | 9,369 | \$99,283,440,484 | |
| Average Rate | 0.5% | | 1.1% | | 1.1% | | |

| | Certificates (1 Year) | | IF | RA/KEOGH | Non-Member-Deposits | |
|------------------------|-----------------------|-------------------|--------|------------------|---------------------|-----------------|
| | Number | Amount | Number | Amount | Number | Amount |
| Dividend Rate Category | | | | | | |
| .01% To 1.0% | 142 | \$1,265,147,656 | 522 | \$4,624,332,184 | 85 | \$82,203,962 |
| 1.0% To 2.0% | 4,894 | \$93,665,717,175 | 2,951 | \$25,533,728,937 | 243 | \$412,988,825 |
| 2.0% To 3.0% | 1,223 | \$23,315,965,466 | 1,589 | \$12,386,525,467 | 247 | \$553,399,039 |
| 3.0% To 4.0% | 100 | \$271,687,923 | 430 | \$2,847,044,334 | 86 | \$116,884,247 |
| 4.0% To 5.0% | 20 | \$6,677,138 | 90 | \$458,644,979 | 24 | \$33,772,410 |
| 5.0% To 6.0% | 7 | \$60,882,786 | 15 | \$35,848,307 | 18 | \$18,220,984 |
| 6.0% To 7.0% | 1 | \$50,600 | 6 | \$2,281,877 | 12 | \$8,766,541 |
| 7.0% Or More | 2 | \$3,668,849 | 4 | \$3,104,739 | 8 | \$4,765,948 |
| Not Reporting Or Zero | 2,980 | \$87,756,083 | 3,762 | \$4,277,715 | 8,646 | \$46,427,277 |
| Total | 9,369 | \$118,677,553,676 | 9,369 | \$45,895,788,539 | 9,369 | \$1,277,429,233 |
| Average Rate | 1.7% | | 1.8% | | 2.2% | |

TABLE 8Selected Aggregate Ratios and Averages by Assets SizeFederally Insured Credit UnionsDecember 31, 2003

| | Total | Less Than \$2,000,000 | \$2,000,000- \$10,000,000 | \$10,000,000- \$50,000,000 |
|--|----------------|--------------------------|------------------------------|-------------------------------|
| NetWorth to Total Assets | 10.72 | 16.09 | 13.43 | 11.97 |
| Delinquent Loans to Net Worth | 4.40 | 14.81 | 8.68 | 6.23 |
| Solvency Evaluation (Est.) | 112.40 | 119.39 | | 113.72 |
| Classified Assets (Est.) to Net Worth | 4.53 | 7.65 | 4.77 | 4.18 |
| | | | | |
| ASSET QUALITY: | | | | |
| Delinquent Loans to Total Loans | 0.77 | 4.51 | 2.18 | 1.32 |
| Net Charge-Offs to Average Loans | 0.56 | 1.03 | | 0.61 |
| Fair Value H-T-M to Book Value H-T-M | 100.65 | 104.15 | | |
| Accum. Unreal. G/L on A-F-S to Cost of A-F-S | 0.22 | 0.27 | -0.48 | |
| Delinquent Loans to Assets | 0.47 | 2.38 | 1.17 | 0.75 |
| EARNINGS: | | | | |
| Return on Average Assets | 0.99 | 0.15 | 0.50 | 0.64 |
| Gross Income to Average Assets | 6.19 | 5.49 | 5.65 | 5.94 |
| Yield on Average Loans | 6.78 | 8.33 | 7.63 | 7.19 |
| Yield on Average Investments | 2.69 | 1.49 | 2.05 | 2.49 |
| Cost of Funds to Average Assets | 1.67 | 1.27 | 1.34 | 1.38 |
| Net Margin to Average Assets | 4.53 | 4.22 | | 4.57 |
| Operating Expenses to Average Assets | 3.23 | 3.70 | 3.51 | 3.63 |
| Provision for Loan & Lease Losses to Average Assets | 0.35 | 0.49 | 0.34 | 0.31 |
| Net Interest Margin to Average Assets | 3.42 | 3.89 | 3.71 | 3.69 |
| Operating Expenses to Gross Income Fixed Assets and Oreos to Total Assets | 52.14 1.93 | 67.34 0.42 | 62.10 1.05 | 60.98 2.05 |
| Net Operating Expenses to Average Assets | 2.48 | 3.46 | 3.02 | 2.05 |
| Net operating Expenses to Average Access | 2.40 | 0.40 | 0.02 | 2.00 |
| ASSET/LIABILITY MANAGEMENT: | | | | |
| Net Long-Term Assets to Total Assets | 25.33 | 3.37 | 8.83 | 18.11 |
| Regular Shares to Savings and Borrowings | 35.71 | 87.37 | 70.18 | 51.33 |
| Total Loans to Total Savings | 71.19 | 63.60 | 62.16 | 64.63 |
| Total Loans to Total Assets | 61.64 | 52.90 | 53.48 | |
| Cash Plus Short-Term Investments to Assets | 17.07 | 42.02 84.18 | | 24.85 |
| Total Savings and Borrowings to Earning Assets Regular Shares & Share Drafts to Total Shares & Borrowings | 92.79 47.85 | 88.36 | | 91.70 61.97 |
| Borrowings to Total Savings and NetWorth | 1.60 | 0.13 | 0.10 | 0.24 |
| | | | | |
| PRODUCTIVITY: | | | | |
| Members to Potential Members | 11.43 | 16.00 | 17.63 | 10.96 |
| Borrowers to Members | 49.64 | 27.01 | 35.28 | 41.64 |
| Members to Full-Time Employees | 400 6,409 | 424 1,866 | 479 3,313 | 438 4,511 |
| Average Savings Per Member Average Loan Balance | 9,191 | 4,393 | 5,836 | 7,002 |
| Salary & Benefits to Full-Time Employees | 45,647 | 17,807 | | |
| | , | , | , | , |
| AS A PERCENTAGE OF TOTAL GROSS INCOME: | | | | |
| Interest on Loans (Net of Interest Refunds) | 67.44 | 81.71 | 74.06 | 69.39 |
| Income From Investments | 14.61 | 12.25 | | |
| Income Form Trading Securities | 0.00 | 0.00 | | |
| Fee Income | 12.08 5.87 | 4.33 1.70 | | |
| Other Operating Income | 5.67 | 1.70 | 1.90 | 5.45 |
| AS A PERCENTAGE OF TOTAL OPERATING EXPENSES: | | | | |
| Employee Compensation and Benefits | 49.90 | 48.29 | 51.35 | 48.43 |
| Travel and Conference | 1.40 | 1.37 | 1.31 | 1.51 |
| Office Occupancy | 6.53 | 5.00 | 4.86 | 6.18 |
| Office Operations | 21.53 | 20.09 | | 20.94 |
| Educational and Promotional | 3.47 | 0.89 | | |
| Loan Servicing | 5.58 | 1.83 | | |
| Professional and Outside Services | 7.43 | 6.95 | | |
| Member Insurance Operating Fees | 0.77 0.54 | 8.21 1.48 | | |
| Miscellaneous Operating Expenses | 0.54 2.85 | 5.88 | | |
| moonanoodo operating Experieto | 2.00 | 0.00 | 7.17 | 2.04 |

TABLE 8 CONTINUED Selected Aggregate Ratios and Averages by Assets Size Federally Insured Credit Unions December 31, 2003

| | Total | \$50,000,000- \$100,000,000 | \$100,000,000- \$500,000,000 | |
|--|----------------|--------------------------------|---------------------------------|--------|
| | 4 a - a | | (a = a | 10.10 |
| NetWorth to Total Assets | 10.72 | | | |
| Delinquent Loans to Net Worth | 4.40 | | | |
| Solvency Evaluation (Est.) | 112.40 4.53 | | | |
| Classified Assets (Est.) to Net Worth | 4.55 | 3.90 | 4.49 | 4.75 |
| ASSET QUALITY: | | | | |
| Delinguent Loans to Total Loans | 0.77 | 0.97 | 0.74 | 0.54 |
| Net Charge-Offs to Average Loans | 0.56 | | | |
| Fair Value H-T-M to Book Value H-T-M | 100.65 | 100.27 | 100.46 | 100.70 |
| Accum. Unreal. G/L on A-F-S to Cost of A-F-S | 0.22 | 0.27 | 0.26 | 0.21 |
| Delinquent Loans to Assets | 0.47 | 0.59 | 0.47 | 0.34 |
| | | | | |
| EARNINGS: | 0.00 | 0.75 | 0.07 | 1.18 |
| Return on Average Assets Gross Income to Average Assets | 0.99 6.19 | | | |
| Yield on Average Loans | 6.78 | | | |
| Yield on Average Investments | 2.69 | | | |
| Cost of Funds to Average Assets | 1.67 | | | |
| Net Margin to Average Assets | 4.53 | | | |
| Operating Expenses to Average Assets | 3.23 | | | |
| Provision for Loan & Lease Losses to Average Assets | 0.35 | | | 0.38 |
| Net Interest Margin to Average Assets | 3.42 | 3.63 | 3.54 | 3.19 |
| Operating Expenses to Gross Income | 52.14 | 59.50 | 55.18 | 45.63 |
| Fixed Assets and Oreos to Total Assets | 1.93 | 2.49 | 2.26 | 1.62 |
| Net Operating Expenses to Average Assets | 2.48 | 2.92 | 2.63 | 2.12 |
| ASSET/LIABILITY MANAGEMENT: | | | | |
| Net Long-Term Assets to Total Assets | 25.33 | 24.11 | 27.51 | 26.87 |
| Regular Shares to Savings and Borrowings | 35.71 | 40.97 | | |
| Total Loans to Total Savings | 71.19 | | | |
| Total Loans to Total Assets | 61.64 | | | |
| Cash Plus Short-Term Investments to Assets | 17.07 | | | |
| Total Savings and Borrowings to Earning Assets | 92.79 | | | |
| Regular Shares & Share Drafts to Total Shares & Borrowings | 47.85 | 53.03 | 47.55 | 41.95 |
| Borrowings to Total Savings and NetWorth | 1.60 | 0.63 | 1.19 | 2.50 |
| PRODUCTIVITY: | | | | |
| Members to Potential Members | 11.43 | 9.76 | 9.41 | 14.51 |
| Borrowers to Members | 49.64 | | 49.28 | |
| Members to Full-Time Employees | 400 | | | |
| Average Savings Per Member | 6,409 | | 6,217.89 | |
| Average Loan Balance | 9,191 | 7,930 | | , |
| Salary & Benefits to Full-Time Employees | 45,647 | | | |
| | | | | |
| AS A PERCENTAGE OF TOTAL GROSS INCOME: | 67.44 | 68.41 | 67.20 | 66.48 |
| Interest on Loans (Net of Interest Refunds) Income From Investments | 67.44 14.61 | | | |
| Income Form Trading Securities | 0.00 | | | |
| Fee Income | 12.08 | | | |
| Other Operating Income | 5.87 | | | |
| | | | | |
| AS A PERCENTAGE OF TOTAL OPERATING EXPENSES | 40.00 | <u> </u> | 10.00 | |
| Employee Compensation and Benefits | 49.90 | | | |
| Travel and Conference | 1.40 | | | |
| Office Occupancy Office Operations | 6.53 21.53 | | | |
| Educational and Promotional | 21.53 | | | |
| Loan Servicing | 5.58 | | | |
| Professional and Outside Services | 7.43 | | | |
| Member Insurance | 0.77 | | | |
| Operating Fees | 0.54 | | | |
| Miscellaneous Operating Expenses | 2.85 | | | |
| · · | | | | |

TABLE 9 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED CREDIT UNIONS Peer Group 1: Asset Size Less Than \$2,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Dec-01 Dec-02 % CHG Dec-03 % CHG Number of Credit Unions 2,195 1,947 11.3 1,751 10.1 Cash & Equivalents 373 344 7.6 379 10.2 TOTAL INVESTMENTS 429 424 1.1 345 18.5 LS, Government Obligations 5 5 7.8 2 57.8 Federal Agency Securities 2 3 16.6 3 45.5 MCDD Corporate Credit Union 161 139 13.6 62 40.9 Commercial Banks, S&LS 199 215 8.0 201 6.3 Credit Unions 11 10 9.0 10 2.9 Other Investiments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0* 12.4 New Vehicle Loans 22.7 206 18.3 Using Unions 27.2 27.2 26.6 13.9 207 12.4 | ACCETC | Dec 04 | Dec 02 | | Dec 02 | % CHG |
|--|------------------------------------|--------|--------|-------|--------|-------|
| Cash & Equivalents 373 374 7.6- 379 10.2 TOTAL INVESTMENTS 429 424 1.1- 345 18.5- U.S. Government Obligations 5 5 7.8- 2 37.8- Federal Agency Securities 2 3 15.6 3 4.5 Mutual Fund & Common Trusts 21 17 18.1- 15 15.4 12 19.3 All Other Corporate Credit Union 161 139 13.6- 82 40.9- Commercial Banks, S&Ls 199 215 8.0 201 6.3- Credit Union 161 139 13.6- 82 40.9- Commercial Banks, S&Ls 199 215 8.0 201 6.3- Credit Union 161 139 13.6- 82 12.1- Unass Evel of Credit Card Loans 14 19 40.3 20 4.4 10.8- 207 12.4- New Vehicle Loans 13.1- 13.5- 13.1- 13.5- 13.1- 14.1- 14.4 13.5- < | | | | | | |
| TOTAL INVESTMENTS 429 424 1.1 345 18.5 TOTAL INVESTMENTS 2 3 15.6 3 4.5 Federal Agency Securities 2 3 15.6 3 4.5 Mutual Fund & Common Trusts 21 17 18.1- 15 15.5 MIO ther Corporate Cell Union 161 139 13.6- 82 40.9- Credit Unions-Loans to, Deposits in 11 10 9.0- 10 2.9- Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0 0 2.9- Other Investments 274 236 13.9- 20 16.1- Unsecured Credit Card Loans 5.4 14.4-3 320.0- 18.1- Unsecured Credit Card Loans 372 317 14.9- 290 8.3- First Mortagae Real Estate Loans 134 13 5.6- 14 8.9 Other Real Estate Loans 18 | Number of Credit Onions | 2,195 | 1,947 | 11.3- | 1,751 | 10.1- |
| TOTAL INVESTMENTS 429 424 1.1 345 18.5 TOTAL INVESTMENTS 2 3 15.6 3 4.5 Federal Agency Securities 2 3 15.6 3 4.5 Mutual Fund & Common Trusts 21 17 18.1- 15 15.5 MIO ther Corporate Cell Union 161 139 13.6- 82 40.9- Credit Unions-Loans to, Deposits in 11 10 9.0- 10 2.9- Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0 0 2.9- Other Investments 274 236 13.9- 20 16.1- Unsecured Credit Card Loans 5.4 14.4-3 320.0- 18.1- Unsecured Credit Card Loans 372 317 14.9- 290 8.3- First Mortagae Real Estate Loans 134 13 5.6- 14 8.9 Other Real Estate Loans 18 | Cash & Equivalents | 373 | 344 | 76- | 379 | 10.2 |
| U.S. Government Obligations 5 5 7.8- 2 3 7.6- 3 4.5- Federal Agency Securities 2 3 15.6 3 4.5- Matual Fund & Comporate CCU 15 15 3.4 12 19.3- All Other Corporate CCU 15 15 8.0 201 6.3- Credit Unions -Loans to, Deposits in 11 10 9.0- 10 2.9- Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0* 11 10 9.0- 10 2.9- Other Investments 14 19 40.3 20 4.4 3 200- All Other Cordit Card Loans 5 4 14.4 3 20 12.4- Insecured Credit Card Loans 372 317 14.9- 200 8.3- First Mottage Real Estate Loans 18 16 12.9- 13 4.7- Leases Reocievable | | 010 | 011 | 1.0 | 010 | 10.2 |
| Federal Agency Securities 2 3 15.6 3 4.5 Mutual Fund & Common Trusts 21 17 18.1 15 15.5 MCSD and PIC at Corporate CU 15 15 3.4 12 19.3 All Other Corporate Credit Union 161 139 13.6 82 40.9 Commercial Banks, S&Ls 199 215 60.0 201 6.3 Credit Unions - Loans to, Deposits in 11 10 9.0 10 2.9 Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0" 11 Unsecured Credit Card Loans 5 4 14.4 3 200 All Other Unsecured Loans 372 317 14.9 280 8.3 First Mortgage Real Estate Loans 14 13 5.6 14 8.9 Other Loans/1 9 N/A N/A 14 14 20 13.1 17.7 | TOTAL INVESTMENTS | 429 | 424 | 1.1- | 345 | 18.5- |
| Federal Agency Securities 2 3 15.6 3 4.5 MUDAI Fund & Common Trusts 21 17 18.1 15 15.5 MCSD and PIC at Corporate CU 15 15 3.4 12 19.3 All Other Corporate Credit Union 161 139 13.6 82 40.9. Commercial Banks, S&Ls 199 215 60.0 201 6.3. Credit Unions - Loans to, Deposits in 11 10 9.0- 10 2.9. Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0" 15.6 14.4 3 200 12.4. New Vehicle Loans 325 251 22.7. 206 18.1. 14.9. 290 8.3. First Mortgage Real Estate Loans 14 13 5.6 14.4 8.9 Other Loans /1 9 N/A N/A 14.7. Lease Areiovable 0" 6.3. 0" 6.3. | U.S. Government Obligations | 5 | 5 | 7.8- | 2 | 57.8- |
| Mutual Fund & Common Trusts 21 17 18.1- 15 15 34 12 193- 193- 31.6 MCSD and PIC at Corporate Credit Union 161 139 13.6- 82 40.9- 40.9- Commercial Banks, S&Ls 199 215 8.0 201 6.3- 6.3- Credit Union - Loans to, Deposits in 11 10 9.0- 10 2.9- 0ther Investments 44 Loans Held for Sale N/A N/A 0* 0* TOTAL LOANS OUTSTANDING 1.127 935 17.0- 822 12.1- Unsecured Credit Card Loans 5 4 14.4- 3 200- 7 All Other Unsecured Loans 325 251 22.7- 206 16.1- Used Vehicle Loans 14 15 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 8.1 9 0* 14 8 Other Real Estate Owned 0* 0* 6.3- 0* | 5 | 2 | 3 | 15.6 | 3 | 4.5 |
| MCSD and PIC at Corporate CU 15 15 3.4 12 19.3. All Other Corporate Credit Union 161 139 13.6. 82 40.9. Commercial Banks, S&Ls 199 215 8.0 201 6.3. Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0" | | 21 | 17 | | 15 | |
| All Other Corporate Credit Union 161 139 13.6 82 40.9- Commercial Banks, S&Ls 199 215 8.0 201 6.3- Credit Unions -Loans to, Deposits in 11 10 9.0- 10 2.9- Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A 0" 0" 11 10 9.0- 10 2.9- Other Investments 14 19 40.3 20 4.4 3 20.0- Loans Held for Sale N/A N/A 0" 61.5 14.4 3 20.0- 12.4- New Vehicle Loans 325 251 2.27 206 18.1- Use 14.7- 13.6- 14 8.9 8.6 14.7 13 5.6- 14 8.9 2.9 All Other Loans/1 10.9 81.5 0" 2.9 8.4 All Other Loans/1 9 N/A N/A All All 7.7 19 19.8- 2.9 4.3 1.7 19 19.8- 2.9 1.4 | | 15 | 15 | 3.4 | 12 | |
| Commercial Banks, S&Ls 199 215 8.0 201 6.3- Credit Unions - Loans to, Deposits in Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0" - TOTAL LOANS OUTSTANDING 1,127 935 17.0- 822 12.1- Unsecured Credit Card Loans 5 4 14.4- 3 200- All Other Unsecured Loans 274 236 13.9- 207 12.4- New Vehicle Loans 325 251 22.7- 206 18.1- Used Vehicle Loans 372 317 14.9- 290 8.3- First Mortgage Real Estate Loans 14 13 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0 6.3- 0* 40.3 Other Invest State Owned 0* 0 6.3- 0* 44.3 Leases Receivable <t< td=""><td>•</td><td></td><td></td><td></td><td></td><td></td></t<> | • | | | | | |
| Credit Unions - Loans to, Deposits in Other Investments 11 10 9.0- 10 2.9- Other Investments 14 19 40.3 20 4.4 Loans Hield for Sale N/A N/A 0* 0* TOTAL LOANS OUTSTANDING 1,127 935 17.0- 822 12.1- Unsecured Credit Card Loans 5 4 14.4 3 20.0- All Other Unsecured Loans 274 236 13.9- 207 12.4- New Vehicle Loans 314 13 56- 14 8.9 0 8.3- First Morgange Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 8 15.0* 29.8- All Other Loans/1 10 98 11.4- 8 9.8- All Other Loans/1 9 N/A N/A 14 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 14.4 4.0 | | | | | | |
| Other Investments 14 19 40.3 20 4.4 Loans Held for Sale N/A N/A 0* 0* TOTAL LOANS OUTSTANDING 1,127 935 17.0- 822 12.1- Unsecured Credit Card Loans 5 4 14.4- 3 20.0- All Other Unsecured Loans 274 236 13.9- 207 12.4- New Vehicle Loans 325 251 22.7- 206 18.1- Used Vehicle Loans 317 14.9- 20 8.3- First Mortgage Real Estate Loans 14 13 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8- Other Loans/Lines of Credit /1 10 9 N/A N/A All Other Loans/Lines of Credit /1 10 9.8- 14.4 4 Other Real Estate Owned 0* 6.3- 0* 46.3 | | | | | | |
| Loans Held for Sale N/A N/A 0* TOTAL LOANS OUTSTANDING 1,127 935 17.0- 822 12.1- Unsecured Credit Card Loans 5 4 14.4 3 20.0- All Other Unsecured Loans 274 236 13.9- 207 12.4- New Vehicle Loans 325 251 22.7- 206 18.1- Used Vehicle Loans 312 317 14.9- 290 8.3- First Morigage Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8- All Other Cans/I 9 N/A N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Assets 9 9.0- 7 17.3- 17 | | | | | | |
| TOTAL LOANS OUTSTANDING 1,127 935 17.0- 822 12.1- Unsecured Credit Cred Loans 5 4 14.4- 3 20.0- All Other Unsecured Loans 274 236 13.9- 207 12.4- New Vehicle Loans 325 251 22.7- 206 18.1- Used Vehicle Loans 372 317 14.9- 290 8.3- First Mortgage Real Estate Loans 14 13 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8- All Other Cansl./1 10 98 11.4- 88 9.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Assets 5 4 14.4- 4 0.0- Cuptal Assets 5 3 | | | | 40.0 | | 7.7 |
| Unsecured Credit Card Loans 5 4 14.4- 3 200 All Other Unsecured Loans 274 236 13.9- 207 12.4- New Vehicle Loans 325 251 22.7- 206 18.1- Used Vehicle Loans 314 13 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8 Other Loans/Lines of Credit /1 10 98 11.4- 88 9.8- Other Real Estate Downed 0* 0* 6.3- 0* 46.3 Char Real Estate Downed 0* 0* 6.3- 0* 46.3 Char Real Estate Downed 0* 0* 6.43 14.4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 7 7.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.6- 1.57- LIABILITIES | | 10/1 | | | 0 | |
| All Other Unsecured Loans 274 236 13.9- 207 12.4- New Vehicle Loans 325 251 22.7- 206 18.1- Used Vehicle Loans 372 317 14.9- 290 8.3- First Mortgage Real Estate Loans 14 13 5.6- 14 89 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8- All Other Loans/Lines of Credit /1 110 98 11.4- 88 9.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Real Estate Owned 5 4 14.4- 4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 7 7.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 | TOTAL LOANS OUTSTANDING | 1,127 | 935 | 17.0- | 822 | 12.1- |
| New Vehicle Loans 325 251 22.7- 206 18.1- Used Vehicle Loans 372 317 14.9- 200 8.3- First Morgage Real Estate Loans 14 13 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8- All Other Loans/Lines of Credit /1 10 9 N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Fxeed Assets 5 4 14.4- 4 40- NCUSIF Capitalization Deposit 15 13 9.0- 7 7.6 TOTAL ASSETS 1,931 1,708 11.5- 1,554 3.33- Acct Payable and Other Liabilitities 7 6 | Unsecured Credit Card Loans | 5 | 4 | 14.4- | 3 | 20.0- |
| Used Vehicle Loans 372 317 14.9- 290 8.3- First Mortgage Real Estate Loans 14 13 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8- All Other Loans/I 9 N/A N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Fixed Assets 5 4 14.4- 4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 2 64.1 1 29.6- Accrued Dividends/Interest Payable 8 5 34.5- | All Other Unsecured Loans | 274 | 236 | 13.9- | 207 | 12.4- |
| First Mortgage Real Estate Loans 14 13 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8 All Other Loans/Lines of Credit /1 110 98 11.4- 88 9.8- Other Loans /1 9 N/A N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Assets 5 4 14.4 4 40- NCUSIF Capitalization Deposit 15 13 9.0- 12 7.0- Other Assets 9 9 3.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 2 64.1 1 | New Vehicle Loans | 325 | 251 | 22.7- | 206 | 18.1- |
| First Mortgage Real Estate Loans 14 13 5.6- 14 8.9 Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 81.5 0* 29.8 All Other Loans/Lines of Credit /1 110 98 11.4- 88 9.8- Other Loans /1 9 N/A N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Assets 5 4 14.4 4 40- NCUSIF Capitalization Deposit 15 13 9.0- 12 7.0- Other Assets 9 9 3.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 2 64.1 1 | Used Vehicle Loans | 372 | | | | |
| Other Real Estate Loans 18 16 12.9- 13 14.7- Leases Receivable 0* 0* 0* 81.5 0* 29.8- All Other Loans/Lines of Credit /1 110 98 11.4- 88 9.8- Other Loans/Lines of Credit /1 9 N/A N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Fixed Assets 5 4 14.4- 4 40. NCUSIF Capitalization Deposit 15 13 9.0- 12 7.0- Other Assets 9 9 3.0- 7 17.3- 17.0- Total ASSETS 1,931 1,708 11.5- 1,554 9.0- 14.1 LABILITIES 1 2 64.1 1 29.6- 7.7- TOTAL ASS | | | | | | |
| Leases Receivable 0* 0* 81.5 0* 29.8- All Other Loans/1 110 98 11.4 88 9.8- Other Loans/1 9 N/A N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Other Fixed Assets 5 4 14.4- 4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 2 64.1 1 2.9-6- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1,355 1,225 9.6- <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | |
| All Other Loans/Lines of Credit /1 110 98 11.4- 88 9.8- Other Loans /1 9 N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Fixed Assets 5 4 14.4- 4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 12 7.0- Other Assets 9 9 3.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 29.6- 3 3.3- Accrued Dividends/Interest Payable 8 5 34.5- 3 3.3- Accrued Dividends/Interest Payable 8 5 34.5- 3 3.3- Accrued Dividends/Interest Payable 8 14 23.9 0* 15.7- | | | | | | |
| Other Loans /1 9 N/A N/A Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Fixed Assets 5 4 14.4- 4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 2 64.1 1 29.6- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1.355 1.225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- | | - | | | | |
| Allowance For Loan Losses 29 24 17.7- 19 19.8- Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Fixed Assets 5 4 14.4- 4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 12 7.0- Other Assets 9 9 3.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 2 64.1 1 29.6- Accrued Dividends/Interest Payable 8 5 34.5- 3 3.3- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 23.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- 14.1- EQUITY/SAVINGS 1,355 1,225 | | | | | | 010 |
| Other Real Estate Owned 0* 0* 6.3- 0* 46.3 Land and Building 2 2 19.6- 2 8.4 Other Fixed Assets 5 4 14.4- 4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 12 7.0- Other Assets 9 9 3.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 1 2 64.1 1 29.6- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- 14.1- EQUITY/SAVINGS 1,355 1,225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Cartificates/CDs 140 | | | | 17 7- | | 19.8- |
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| Other Fixed Assets 5 4 14.4- 4 4.0- NCUSIF Capitalization Deposit 15 13 9.0- 12 7.0- Other Assets 9 9 3.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES Total Borrowings 1 2 64.1 1 29.6- Accrued Dividends/Interest Payable 8 5 34.5- 3 33.3- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1 1 14 23.9- 13 8.6- Share Drafts 18 14 23.9- 13 8.9 13 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificate | | | | | | |
| NCUSIF Capitalization Deposit 15 13 9.0- 12 7.0- Other Assets 9 9 3.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 7 6 1.554 9.0- Accrued Dividends/Interest Payable 8 5 34.5- 3 33.3- Accrued Dividends/Interest Payable 8 5 34.5- 3 33.3- Accrued Dividends/Interest Payable 0 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1 1.594 1.415 11.3- 1.293 8.6- Share Drafts 18 14 23.9- 13 8.9- Regular Shares 1.355 1.225 9.6- 1.131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 <td>5</td> <td></td> <td></td> <td></td> <td></td> <td></td> | 5 | | | | | |
| Other Assets 9 9 3.0- 7 17.3- TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES 7 1 2 64.1 1 29.6- Accrued Dividends/Interest Payable 8 5 34.5- 3 33.3- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1 41 23.9- 13 8.9- Regular Shares 1,355 1,225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 32 | | | | | = | |
| TOTAL ASSETS 1,931 1,708 11.5- 1,554 9.0- LIABILITIES Total Borrowings 1 2 64.1 1 29.6- Accrued Dividends/Interest Payable 8 5 34.5- 3 33.3- Accrued Dividends/Interest Payable 8 5 34.5- 3 33.3- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1 1 11.3- 1,293 8.6- Share Drafts 18 14 23.9- 13 8.9- Regular Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits< | | | | | | |
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| Total Borrowings 1 2 64.1 1 29.6- Accrued Dividends/Interest Payable 8 5 34.5- 3 33.3- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1< | | 1,001 | 1,700 | 11.0 | 1,001 | 0.0 |
| Accrued Dividends/Interest Payable 8 5 34.5- 3 33.3- Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 16 13 18.3- 11 14.1- EQUITY/SAVINGS 18 14 23.9- 13 8.9- Regular Shares 1,355 1,225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. | LIABILITIES | | | | | |
| Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1 1 14.1- 14.1- EQUITY/SAVINGS 1 1.594 1.415 11.3- 1.293 8.6- Share Drafts 18 14 23.9- 13 8.9- Regular Shares 1,355 1,225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. | Total Borrowings | 1 | 2 | 64.1 | 1 | 29.6- |
| Acct Payable and Other Liabilities 7 6 18.6- 6 8.2 Uninsured Secondary Capital 0* 0* 0* 28.9 0* 15.7- TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1 1 14.1- 14.1- EQUITY/SAVINGS 1 1.594 1.415 11.3- 1.293 8.6- Share Drafts 18 14 23.9- 13 8.9- Regular Shares 1,355 1,225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. | Accrued Dividends/Interest Payable | 8 | 5 | 34.5- | 3 | 33.3- |
| TOTAL LIABILITIES 16 13 18.3- 11 14.1- EQUITY/SAVINGS 1,594 1,415 11.3- 1,293 8.6- Share Drafts 18 14 23.9- 13 8.9- Regular Shares 1,355 1,225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 <td></td> <td>7</td> <td>6</td> <td>18.6-</td> <td>6</td> <td>8.2</td> | | 7 | 6 | 18.6- | 6 | 8.2 |
| EQUITY/SAVINGS Total Savings 1,594 1,415 11.3- 1,293 8.6- Share Drafts 18 14 23.9- 13 8.9- Regular Shares 1,355 1,225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- | Uninsured Secondary Capital | 0* | 0* | 28.9 | 0* | 15.7- |
| Total Savings1,5941,41511.3-1,2938.6-Share Drafts181423.9-138.9-Regular Shares1,3551,2259.6-1,1317.6-Money Market Shares990.286.2-Share Certificates/CDs14010723.4-9115.2-IRA/Keogh Accounts221914.2-1520.2-All Other Shares and Member Deposits191520.0-1127.4-Non-Member Deposits322618.3-248.8-Regular Reserves897514.7-698.6-APPR. For Non-Conf. Invest.0*0100.0-00.0Accum. Unrealized G/L on A-F-S-0*0*176.60*21.9-Other Reserves10823.0-627.3-Undivided Earnings22219711.2-17511.0-Net Income0*0*0.00*0.0TOTAL EQUITY32028012.5-25010.8-TOTAL LIABILITIES/EQUITY/SAVINGS1,9311,70811.5-1,5549.0- | TOTAL LIABILITIES | 16 | 13 | 18.3- | 11 | 14.1- |
| Total Savings1,5941,41511.3-1,2938.6-Share Drafts181423.9-138.9-Regular Shares1,3551,2259.6-1,1317.6-Money Market Shares990.286.2-Share Certificates/CDs14010723.4-9115.2-IRA/Keogh Accounts221914.2-1520.2-All Other Shares and Member Deposits191520.0-1127.4-Non-Member Deposits322618.3-248.8-Regular Reserves897514.7-698.6-APPR. For Non-Conf. Invest.0*0100.0-00.0Accum. Unrealized G/L on A-F-S-0*0*176.60*21.9-Other Reserves10823.0-627.3-Undivided Earnings22219711.2-17511.0-Net Income0*0*0.00*0.0TOTAL EQUITY32028012.5-25010.8-TOTAL LIABILITIES/EQUITY/SAVINGS1,9311,70811.5-1,5549.0- | | | | | | |
| Share Drafts 18 14 23.9- 13 8.9- Regular Shares 1,355 1,225 9.6- 1,131 7.6- Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0 | | 4 50 4 | | 11.0 | 4 000 | |
| Regular Shares1,3551,2259.6-1,1317.6-Money Market Shares990.286.2-Share Certificates/CDs14010723.4-9115.2-IRA/Keogh Accounts221914.2-1520.2-All Other Shares and Member Deposits191520.0-1127.4-Non-Member Deposits322618.3-248.8-Regular Reserves897514.7-698.6-APPR. For Non-Conf. Invest.0*0100.0-00.0Accum. Unrealized G/L on A-F-S-0*0*176.60*21.9-Other Reserves10823.0-627.3-Undivided Earnings22219711.2-17511.0-Net Income0*0*0.000.0TOTAL EQUITY32028012.5-25010.8-TOTAL LIABILITIES/EQUITY/SAVINGS1,9311,70811.5-1,5549.0- | 0 | 1,594 | - | | 1,293 | |
| Money Market Shares 9 9 0.2 8 6.2- Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 10.8- TOTAL EQUITY 320 280 12.5- 250 10.8- | | | | | | |
| Share Certificates/CDs 140 107 23.4- 91 15.2- IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| IRA/Keogh Accounts 22 19 14.2- 15 20.2- All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| All Other Shares and Member Deposits 19 15 20.0- 11 27.4- Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| Non-Member Deposits 32 26 18.3- 24 8.8- Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | • | | | | | |
| Regular Reserves 89 75 14.7- 69 8.6- APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| APPR. For Non-Conf. Invest. 0* 0 100.0- 0 0.0 Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| Accum. Unrealized G/L on A-F-S -0* 0* 176.6 0* 21.9- Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | 0 | | | | | |
| Other Reserves 10 8 23.0- 6 27.3- Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| Undivided Earnings 222 197 11.2- 175 11.0- Net Income 0* 0* 0.0 0* 0.0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| Net Income 0* 0* 0.0 0* 0.0 TOTAL EQUITY 320 280 12.5- 250 10.8- TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| TOTAL EQUITY32028012.5-25010.8-TOTAL LIABILITIES/EQUITY/SAVINGS1,9311,70811.5-1,5549.0- | | | | | | |
| TOTAL LIABILITIES/EQUITY/SAVINGS 1,931 1,708 11.5- 1,554 9.0- | | | | | | |
| | | | | | | |
| | | , | | 11.5- | 1,554 | 9.0- |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 10 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED CREDIT UNIONS Peer Group 2: Asset Size \$2,000,000 to \$10,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 3,155 | Dec-02 3,022 | % CHG 4.2- | Dec-03 2,826 | % CHG 6.5- |
|--|--|---|--|---|---|
| Cash & Equivalents | 2,682 | 2,608 | 2.7- | 2,650 | 1.6 |
| TOTAL INVESTMENTS U.S. Government Obligations Federal Agency Securities Mutual Fund & Common Trusts MCSD and PIC at Corporate CU All Other Corporate Credit Union Commercial Banks, S&Ls Credit Unions -Loans to, Deposits in Other Investments Loans Held for Sale | 3,794 60 112 85 129 1,185 1,997 78 148 N/A | 4,228 64 117 80 142 1,171 2,399 74 181 N/A | 11.4 5.7 4.6 5.5- 10.0 1.2- 20.1 4.7- 22.8 | 4,230 49 141 64 135 930 2,577 76 255 1 | 0.0 22.7- 21.1 19.5- 4.8- 20.6- 7.5 2.7 40.9 0.0 |
| TOTAL LOANS OUTSTANDING Unsecured Credit Card Loans All Other Unsecured Loans New Vehicle Loans Used Vehicle Loans First Mortgage Real Estate Loans Other Real Estate Loans Leases Receivable All Other Loans/Lines of Credit \1 Other Loans \1 Allowance For Loan Losses Other Real Estate Owned Land and Building Other Fixed Assets NCUSIF Capitalization Deposit Other Assets TOTAL ASSETS | $\begin{array}{c} 10,022\\ 263\\ 1,528\\ 2,945\\ 3,139\\ 600\\ 653\\ 16\\ 825\\ 54\\ 136\\ 3\\ 126\\ 61\\ 125\\ 85\\ 16,762\\ \end{array}$ | 9,078 231 1,402 2,576 2,996 521 569 13 770 N/A 119 2 113 57 127 85 16,181 | 9.4- 12.2- 8.3- 12.5- 4.5- 13.1- 12.8- 18.7- 6.6- 12.8- 38.5- 10.4- 6.0- 1.1 0.5 3.5- | 8,209 200 1,286 2,196 2,750 533 538 8 699 N/A 98 1 107 53 122 75 15,351 | 9.6- 13.7- 8.3- 14.7- 8.2- 2.4 5.5- 42.2- 9.3- 17.2- 33.8- 5.2- 7.7- 3.8- 11.8- 5.1- |
| LIABILITIES Total Borrowings Accrued Dividends/Interest Payable Acct Payable and Other Liabilities Uninsured Secondary Capital TOTAL LIABILITIES | 10,702 29 43 61 4 137 | 10, 181 28 54 4 95 | 65.3- 34.6- 11.4- 13.0- 30.1- | 12 18 53 4 86 | 17.4 34.8- 2.1- 0.0- 9.6- |
| EQUITY/SAVINGS TOTAL SAVINGS Share Drafts Regular Shares Money Market Shares Share Certificates/CDs IRA/Keogh Accounts All Other Shares and Member Deposits Non-Member Deposits Regular Reserves APPR. For Non-Conf. Invest. Accum. Unrealized G/L on A-F-S Other Reserves Undivided Earnings Net Income TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | 14,321 903 9,365 375 2,677 698 220 84 630 0* -0* 94 1,580 0* 2,304 16,762 | 13,898 812 9,546 393 2,217 649 216 65 581 0* 0* 87 1,519 0* 2,188 16,181 | 3.0- 10.1- 1.9 4.8 17.2- 7.0- 1.8- 22.2- 7.7- 53.8 163.3 7.4- 3.9- 0.0 5.0- 3.5- | 13,206 782 9,278 364 1,906 602 214 61 536 0* -0* 78 1,445 0* 2,059 15,351 | 5.0- 3.7- 2.8- 7.5- 14.0- 7.2- 1.2- 6.3- 7.8- 2.3- 332.4- 10.5- 4.9- 0.0 5.9- 5.1- |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 11 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED CREDIT UNIONS Peer Group 3: Asset Size \$10,000,000 to \$50,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 2,957 | Dec-02 2,922 | % CHG 1.2- | Dec-03 2,895 | % CHG 0.9- |
|---|------------------------|------------------------|---------------|------------------------|----------------------|
| Cash & Equivalents | 9,472 | 8,893 | 6.1- | 8,491 | 4.5- |
| TOTAL INVESTMENTS | 15,376 | 17,771 | 15.6 | 19,164 | 7.8 |
| U.S. Government Obligations | 339 | 266 | 21.7- | 285 | 7.8 |
| Federal Agency Securities | 2,232 | 2,436 | 9.1 | 2,840 | 16.6 |
| Mutual Fund & Common Trusts | 164 | 157 | 4.1- | 161 | 2.8 |
| MCSD and PIC at Corporate CU | 512 | 563 | 10.0 | 568 | 0.9 |
| All Other Corporate Credit Union | 3,378 | 3,631 | 7.5 | 3,372 | 7.1- |
| Commercial Banks, S&Ls | 7,793 | 9,625 | 23.5 | 10,740 | 11.6 |
| Credit Unions -Loans to, Deposits in | 282 | 334 | 18.4 | 325 | 2.6- |
| Other Investments | 676 | 760 | 12.4 | 873 | 14.9 |
| Loans Held for Sale | N/A | N/A | | 32 | |
| TOTAL LOANS OUTSTANDING | 42,871 | 40,248 | 6.1- | 38,556 | 4.2- |
| Unsecured Credit Card Loans | 2,397 | 2,114 | 11.8- | 1,865 | 11.8- |
| All Other Unsecured Loans | 3,908 | 3,644 | 6.7- | 3,442 | 5.5- |
| New Vehicle Loans | 9,344 | 8,200 | 12.2- | 7,292 | 11.1- |
| Used Vehicle Loans | 11,257 | 10,871 | 3.4- | 10,718 | 1.4- |
| First Mortgage Real Estate Loans | 7,017 | 7,004 | 0.2- | 7,300 | 4.2 |
| Other Real Estate Loans | 5,340 | 5,239 | 1.9- | 5,000 | 4.6- |
| Leases Receivable All Other Loans/Lines of Credit \1 | 90 3,306 | 97 3,079 | 7.8 6.9- | 35 2,904 | 63.9- 5.7- |
| Other Loans \1 | 212 | 3,079 N/A | 0.9- | 2,904 N/A | 5.7- |
| Allowance For Loan Losses | 439 | 389 | 11.3- | 338 | 13.3- |
| Other Real Estate Owned | 23 | 14 | 39.6- | 15 | 12.4 |
| Land and Building | 1,098 | 1,084 | 1.3- | 1,094 | 0.9 |
| Other Fixed Assets | 325 | 306 | 6.0- | 295 | 3.5- |
| NCUSIF Capitalization Deposit | 521 | 539 | 3.6 | 536 | 0.5- |
| Other Assets | 524 | 517 | 1.4- | 512 | 0.9- |
| TOTAL ASSETS | 69,771 | 69,049 | 1.0- | 68,358 | 1.0- |
| LIABILITIES | | | | | |
| Total Borrowings | 59 | 86 | 45.5 | 154 | 80.5 |
| Accrued Dividends/Interest Payable | 123 | 79 | 35.8- | 56 | 29.4- |
| Acct Payable and Other Liabilities Uninsured Secondary Capital | 338 4 | 308 5 | 8.9- 39.2 | 299 8 | 3.0- 36.5 |
| | 4 524 | 478 | 39.Z 8.7- | 517 | 8.1 |
| TOTAL LIABILITIES | 524 | 470 | 0.7- | 517 | 0.1 |
| EQUITY/SAVINGS TOTAL SAVINGS | 60,862 | 60,246 | 1.0- | 59.660 | 1.0- |
| Share Drafts | 6,744 | 6,375 | 5.5- | 6,369 | 0.1- |
| Regular Shares | 28,146 | 29,854 | 6.1 | 30,704 | 2.8 |
| Money Market Shares | 5,121 | 5,570 | 8.8 | 5,637 | 1.2 |
| Share Certificates/CDs | 14,860 | 12,663 | 14.8- | 11,285 | 10.9- |
| IRA/Keogh Accounts | 4,888 | 4,748 | 2.9- | 4,625 | 2.6- |
| All Other Shares and Member Deposits | 881 | 860 | 2.5- | 882 | 2.6 |
| Non-Member Deposits | 222 | 176 | 21.0- | 158 | 10.1- |
| Regular Reserves | 2,437 | 2,347 | 3.7- | 2,217 | 5.6- |
| APPR. For Non-Conf. Invest. | 5 | 4 | 13.8- | 4 | 11.9- |
| Accum. Unrealized G/L on A-F-S Other Reserves | 11 492 | 25 445 | 139.2 9.5- | 2 403 | 91.4- 9.5- |
| Undivided Earnings | 492 5,441 | 5,503 | 9.5- 1.1 | 403 5,556 | 9.5- 1.0 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| | | | 0.0 | | |
| TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | 8,385 69,771 | 8,325 69,049 | 0.7- 1.0- | 8,181 68,358 | 1.7- 1.0- |
| I OTAL LIADILITILO/EQUITI/GAVINUS | 09,771 | 03,049 | 1.0- | 00,000 | 1.0- |

1/ All other loans to members and Other Loans eliminated in 2002

TABLE 12 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED CREDIT UNIONS Peer Group 4: Asset Size \$50,000,000 to \$100,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 720 | Dec-02 751 | % CHG 4.3 | Dec-03 776 | % CHG 3.3 |
|---|----------------------|----------------------|---------------------|----------------------|--------------|
| | 120 | 751 | 4.0 | 110 | 0.0 |
| Cash & Equivalents | 5,857 | 5,730 | 2.2- | 5,368 | 6.3- |
| TOTAL INVESTMENTS | 11,003 | 12,863 | 16.9 | 13,945 | 8.4 |
| U.S. Government Obligations Federal Agency Securities | 285 3,987 | 262 4,456 | 8.2- 11.8 | 265 5,242 | 1.1 17.6 |
| Mutual Fund & Common Trusts | 3,987 190 | 4,450 | 19.5- | 143 | 6.2- |
| MCSD and PIC at Corporate CU | 345 | 390 | 13.0 | 422 | 8.1 |
| All Other Corporate Credit Union | 1,974 | 2,429 | 23.0 | 2,023 | 16.7- |
| Commercial Banks, S&Ls | 3,288 | 4,224 | 28.5 | 4,880 | 15.5 |
| Credit Unions -Loans to, Deposits in | 144 | 152 | 5.9 | 190 | 24.5 |
| Other Investments | 790 | 797 | 1.0 | 781 | 2.1- |
| Loans Held for Sale | N/A | N/A | | 47 | |
| TOTAL LOANS OUTSTANDING | 32,451 | 32,189 | 0.8- | 32,785 | 1.9 |
| Unsecured Credit Card Loans | 2,086 | 1,839 | 11.8- | 1,747 | 5.0- |
| All Other Unsecured Loans | 2,284 | 2,095 | 8.3- | 1,930 | 7.9- |
| New Vehicle Loans Used Vehicle Loans | 6,014 7,507 | 5,691 7,717 | 5.4- 2.8 | 5,345 8,180 | 6.1- 6.0 |
| First Mortgage Real Estate Loans | 7,554 | 7,714 | 2.0 | 8,253 | 7.0 |
| Other Real Estate Loans | 4,581 | 4,752 | 3.7 | 4,982 | 4.8 |
| Leases Receivable | 77 | 54 | 29.6- | 33 | 38.9- |
| All Other Loans/Lines of Credit \1 | 2,169 | 2,327 | 7.3 | 2,315 | 0.5- |
| Other Loans \1 | 178 | N/A | | N/A | |
| Allowance For Loan Losses | 274 | 270 | 1.3- | 240 | 11.2- |
| Other Real Estate Owned | 16 | 19 | 21.2 | 18 | 6.8- |
| Land and Building | 918 | 965 | 5.0 | 1,064 | 10.3 |
| Other Fixed Assets NCUSIF Capitalization Deposit | 258 408 | 261 429 | 1.3 5.1 | 270 444 | 3.2 3.6 |
| Other Assets | 403 | 429 | 0.5- | 527 | 8.2 |
| TOTAL ASSETS | 51,125 | 52,762 | 3.2 | 54,228 | 2.8 |
| LIABILITIES | | | | | |
| Total Borrowings | 135 | 187 | 38.7 | 344 | 84.1 |
| Accrued Dividends/Interest Payable | 85 | 62 | 26.9- | 42 | 32.4- |
| Acct Payable and Other Liabilities | 271 | 269 | 1.0- | 276 | 2.8 |
| Uninsured Secondary Capital | 0 | 1 | 0.0 | 2 | 19.2 |
| TOTAL LIABILITIES | 491 | 519 | 5.6 | 663 | 27.9 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 44,930 | 46,324 | 3.1 | 47,476 | 2.5 |
| Share Drafts | 5,416 | 5,460 | 0.8 | 5,766 | 5.6 |
| Regular Shares | 17,287 | 18,737 | 8.4 | 19,590 | 4.5 |
| Money Market Shares | 5,679 | 6,364 | 12.0 | 6,659 | 4.7 |
| Share Certificates/CDs | 12,189 | 11,297 | 7.3- | 10,738 | 4.9- |
| IRA/Keogh Accounts | 3,772 471 | 3,880 | 2.9 | 3,986 | 2.7 |
| All Other Shares and Member Deposits Non-Member Deposits | 115 | 496 89 | 5.4 22.4- | 615 121 | 24.1 35.4 |
| Regular Reserves | 1,743 | 1,686 | 3.3- | 1,670 | 1.0- |
| APPR. For Non-Conf. Invest. | 3 | 5 | 95.4 | 2 | 62.0- |
| Accum. Unrealized G/L on A-F-S | 21 | 49 | 131.6 | 9 | 80.9- |
| Other Reserves | 414 | 398 | 3.9- | 374 | 5.8- |
| Undivided Earnings | 3,523 | 3,781 | 7.3 | 4,033 | 6.7 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| | 5,704 | 5,919 | 3.8 | 6,089 | 2.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 51,125 | 52,762 | 3.2 | 54,228 | 2.8 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 13 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED CREDIT UNIONS Peer Group 5: Asset Size \$100,000,000 to \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--|-------------------|---------------|-------------|-------------------|--------------|
| Number of Credit Unions | 792 | 842 | 6.3 | 889 | 5.6 |
| Cash & Equivalents | 16,190 | 16,891 | 4.3 | 15,058 | 10.9- |
| TOTAL INVESTMENTS | 36,417 | 40,960 | 12.5 | 47,078 | 14.9 |
| U.S. Government Obligations | 1,040 | 1,343 | 29.1 | 1,378 | 2.6 |
| Federal Agency Securities | 22,190 | 23,588 | 6.3 | 28,242 | 19.7 |
| Mutual Fund & Common Trusts | 977 | 987 | 1.0 | 843 | 14.6- |
| MCSD and PIC at Corporate CU | 769 | 878 | 14.2 | 995 | 13.2 |
| All Other Corporate Credit Union | 5,153 | 6,578 | 27.7 | 6,991 | 6.3 |
| Commercial Banks, S&Ls | 3,661 | 4,774 | 30.4 | 5,881 | 23.2 |
| Credit Unions -Loans to, Deposits in | 228 | 197 | 13.6- | 221 | 12.1 |
| Other Investments | 2,398 | 2,614 | 9.0 | 2,528 | 3.3- |
| Loans Held for Sale | N/A | N/A | | 214 | |
| TOTAL LOANS OUTSTANDING | 110,681 | 112,581 | 1.7 | 118,824 | 5.5 |
| Unsecured Credit Card Loans | 7,991 | 7,295 | 8.7- | 6,840 | 6.2- |
| All Other Unsecured Loans | 6,129 | 5,663 | 7.6- | 5,577 | 1.5- |
| New Vehicle Loans | 19,651 | 18,770 | 4.5- | 19,370 | 3.2 |
| Used Vehicle Loans | 23,041 | 24,731 | 7.3 | 27,569 | 11.5 |
| First Mortgage Real Estate Loans | 31,512 | 33,020 | 4.8 3.8 | 35,512 | 7.5 |
| Other Real Estate Loans Leases Receivable | 15,553 567 | 16,142 556 | 3.0 2.0- | 16,799 379 | 4.1 31.8- |
| All Other Loans/Lines of Credit \1 | 5,710 | 6,404 | 12.1 | 6,779 | 5.9 |
| Other Loans \1 | 526 | 0,404 N/A | 12.1 | 0,779 N/A | 5.9 |
| Allowance For Loan Losses | 944 | 948 | 0.5 | 894 | 5.7- |
| Other Real Estate Owned | 30 | 39 | 27.8 | 44 | 13.9 |
| Land and Building | 2,808 | 3,071 | 9.4 | 3,325 | 8.3 |
| Other Fixed Assets | 796 | 832 | 4.5 | 885 | 6.4 |
| NCUSIF Capitalization Deposit | 1,317 | 1,394 | 5.9 | 1,489 | 6.8 |
| Other Assets | 1,959 | 1,967 | 0.4 | 2,221 | 12.9 |
| TOTAL ASSETS | 169,253 | 177,403 | 4.8 | 188,246 | 6.1 |
| LIABILITIES | | | | | |
| Total Borrowings | 1,072 | 1,389 | 29.6 | 2,272 | 63.5 |
| Accrued Dividends/Interest Payable | 208 | 153 | 26.2- | 115 | 25.3- |
| Acct Payable and Other Liabilities | 1,194 | 1,254 | 5.0 | 1,282 | 2.2 |
| Uninsured Secondary Capital | 0* | 1 | 400.0 | 1 | 12.0- |
| TOTAL LIABILITIES | 2,474 | 2,798 | 13.1 | 3,669 | 31.1 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 148,366 | 155,382 | 4.7 | 164,261 | 5.7 |
| Share Drafts | 20,220 | 20,353 | 0.7 | 21,961 | 7.9 |
| Regular Shares | 46,336 | 51,265 | 10.6 | 57,200 | 11.6 |
| Money Market Shares | 25,867 | 29,850 | 15.4 | 31,898 | 6.9 |
| Share Certificates/CDs | 40,916 | 38,561 | 5.8- | 37,461 | 2.9- |
| IRA/Keogh Accounts | 13,202 | 13,365 | 1.2 | 13,631 | 2.0 |
| All Other Shares and Member Deposits | 1,564 | 1,683 | 7.6 | 1,810 | 7.5 |
| Non-Member Deposits | 261 | 306 | 17.1 | 300 | 1.8- |
| Regular Reserves | 5,182 | 5,091 | 1.8- | 5,199 | 2.1 |
| APPR. For Non-Conf. Invest. | 15 | 15 | 1.2- | 15 | 5.5 |
| Accum. Unrealized G/L on A-F-S | 153 | 258 | 68.7 | 51 | 80.3- |
| Other Reserves | 1,463 | 1,473 | 0.6 | 1,452 | 1.4- |
| Undivided Earnings | 11,600 | 12,387 | 6.8 | 13,599 | 9.8 |
| | 0* 18.413 | 0* 19,222 | 0.0 | 0* 20.316 | 0.0 |
| TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | 18,413 169,253 | 19,222 | 4.4 4.8 | 20,316 188,246 | 5.7 6.1 |
| I VIAL LIADILITIES/EQUITI/SAVINGS | 109,203 | 177,403 | 4.0 | 100,240 | 0.1 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 14 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED CREDIT UNIONS Peer Group 6: Asset Size Greater Than \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--------------------------------------|-----------------|---------------|---------------|-----------------|-------|
| Number of Credit Unions | 165 | 204 | 23.6 | 232 | 13.7 |
| Cash & Equivalents | 15,996 | 19,118 | 19.5 | 19,463 | 1.8 |
| | | | 42.2 | | 18.8 |
| U.S. Government Obligations | 44,995 1,276 | 63,991 941 | 42.2 26.3- | 76,041 1,772 | 88.3 |
| 8 | 30,269 | 43,915 | 45.1 | 52,083 | 18.6 |
| Federal Agency Securities | | | | | |
| Mutual Fund & Common Trusts | 2,307 | 2,116 | 8.3- | 2,210 | 4.5 |
| MCSD and PIC at Corporate CU | 514 | 726 | 41.4 | 966 | 33.1 |
| All Other Corporate Credit Union | 5,250 | 9,884 | 88.3 | 12,591 | 27.4 |
| Commercial Banks, S&Ls | 1,592 | 2,028 | 27.4 | 1,960 | 3.3- |
| Credit Unions -Loans to, Deposits in | 392 | 51 | 87.0- | 83 | 62.8 |
| Other Investments | 3,395 | 4,331 | 27.6 | 4,376 | 1.0 |
| Loans Held for Sale | N/A | N/A | 47.0 | 700 | 40.0 |
| | 125,286 | 147,618 | 17.8 | 176,918 | 19.8 |
| Unsecured Credit Card Loans | 8,958 | 10,080 | 12.5 | 11,082 | 9.9 |
| All Other Unsecured Loans | 7,663 | 8,082 | 5.5 | 8,367 | 3.5 |
| New Vehicle Loans | 21,948 | 24,981 | 13.8 | 29,356 | 17.5 |
| Used Vehicle Loans | 21,009 | 25,514 | 21.4 | 31,691 | 24.2 |
| First Mortgage Real Estate Loans | 42,478 | 52,449 | 23.5 | 65,887 | 25.6 |
| Other Real Estate Loans | 16,433 | 19,694 | 19.8 | 22,730 | 15.4 |
| Leases Receivable | 768 | 831 | 8.2 | 1,047 | 26.0 |
| All Other Loans/Lines of Credit \1 | 5,116 | 5,987 | 17.0 | 6,757 | 12.9 |
| Other Loans \1 | 913 | N/A | | N/A | |
| Allowance For Loan Losses | 984 | 1,172 | 19.1 | 1,346 | 14.8 |
| Other Real Estate Owned | 20 | 28 | 38.2 | 36 | 28.5 |
| Land and Building | 2,190 | 2,755 | 25.8 | 3,379 | 22.7 |
| Other Fixed Assets | 813 | 998 | 22.7 | 1,152 | 15.4 |
| NCUSIF Capitalization Deposit | 1,426 | 1,751 | 22.8 | 2,090 | 19.3 |
| Other Assets | 2,970 | 3,696 | 24.5 | 3,986 | 7.8 |
| TOTAL ASSETS | 192,712 | 239,971 | 24.5 | 282,420 | 17.7 |
| LIABILITIES | | | | | |
| Total Borrowings | 3,770 | 5,992 | 58.9 | 8,758 | 46.2 |
| Accrued Dividends/Interest Payable | 288 | 220 | 23.8- | 161 | 26.6- |
| Acct Payable and Other Liabilities | 1,951 | 2,282 | 17.0 | 2,422 | 6.1 |
| Uninsured Secondary Capital | 0 | 2,202 | 0.0 | _, | 0.0 |
| TOTAL LIABILITIES | 6,009 | 8,494 | 41.4 | 11,341 | 33.5 |
| | 0,000 | 0,101 | | 11,011 | 00.0 |
| EQUITY/SAVINGS | | | | | |
| | 167,051 | 206,926 | 23.9 | 242,446 | 17.2 |
| Share Drafts | 20,873 | 25,019 | 19.9 | 30,401 | 21.5 |
| Regular Shares | 46,927 | 61,422 | 30.9 | 74,150 | 20.7 |
| Money Market Shares | 32,434 | 44,167 | 36.2 | 54,717 | 23.9 |
| Share Certificates/CDs | 47,339 | 53,434 | 12.9 | 57,197 | 7.0 |
| IRA/Keogh Accounts | 17,023 | 20,186 | 18.6 | 23,035 | 14.1 |
| All Other Shares and Member Deposits | 1,828 | 2,176 | 19.0 | 2,333 | 7.2 |
| Non-Member Deposits | 627 | 522 | 16.7- | 613 | 17.5 |
| Regular Reserves | 5,563 | 6,425 | 15.5 | 7,071 | 10.0 |
| APPR. For Non-Conf. Invest. | 4 | 4 | 20.9 | 6 | 32.2 |
| Accum. Unrealized G/L on A-F-S | 216 | 444 | 105.1 | 50 | 88.7- |
| Other Reserves | 3,062 | 3,902 | 27.5 | 4,581 | 17.4 |
| Undivided Earnings | 10,808 | 13,775 | 27.5 | 16,926 | 22.9 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 19,652 | 24,551 | 24.9 | 28,633 | 16.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 192,712 | 239,971 | 24.5 | 282,420 | 17.7 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 15 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED CREDIT UNIONS Peer Group 1: Asset Size Less Than \$2,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 2,195 | Dec-02 1,947 | % CHG 11.3- | Dec-03 1,751 | % CHG 10.1- |
|---|------------------------|------------------------|-----------------------|------------------------|-----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 110 | 87 | 20.7- | 73 | 16.2- |
| (Less) Interest Refund | 0* | 0* | 51.5- | 0* | 11.1- |
| Income from Investments | 28 | 16 | 45.2- | 11 | 29.7- |
| Trading Profits and Losses | 0* | 0* | 13.9- | 0 | 100.0- |
| TOTAL INTEREST INCOME | 139 | 103 | 25.7- | 84 | 18.3- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 49 | 32 | 35.2- | 20 | 36.7- |
| Interest on Deposits | 0* | 0* | 38.3- | 0* | 36.2- |
| Interest on Borrowed Money | 0* | 0* | 59.5- | 0* | 21.7- |
| TOTAL INTEREST EXPENSE | 51 | 33 | 35.4- | 21 | 36.7- |
| PROVISION FOR LOAN & LEASE LOSSES | 11 | 8 | 24.1- | 8 | 1.8- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 77 | 62 | 19.5- | 55 | 10.8- |
| Fee Income | 4 | 4 | 9.6- | 4 | 3.6- |
| Other Operating Income | 2 | 2 | 14.3- | 2 | 19.9- |
| Gain (Loss) on Investments | 0* | -0* | 253.4- | 0* | 181.2 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 24,836.1 | 0* | 58.0- |
| Other Non-Oper Income (Expense) | 3 | 3 | 2.5 | 2 | 27.7- |
| TOTAL NON-INTEREST INCOME | 9 | 9 | 7.8- | 7 | 13.7- |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 38 | 32 | 14.5- | 29 | 9.7- |
| Travel and Conference Expense | 1 | 0* | 22.6- | 0* | 4.5- |
| Office Occupancy Expense | 4 | 3 | 10.9- | 3 | 9.3- |
| Office Operations Expense | 16 | 13 | 16.1- | 12 | 7.8- |
| Educational & Promotional Expense | 0* | 0* | 20.2- | 0* | 15.6- |
| Loan Servicing Expense | 1 | 1 | 11.7- | 1 | 9.7- |
| Professional and Outside Services | 5 | 5 | 10.3- | 4 | 12.9- |
| Member Insurance | 7 | 6 | 19.1- 14.1- | 5 0* | 16.2- 14.5- |
| Operating Fees | 1 5 | 1 4 | 14.1- 19.1- | 0^ 4 | 14.5- 14.9- |
| Miscellaneous Operating Expenses TOTAL NON-INTEREST EXPENSES | 5 79 | 4 67 | 19.1- 15.2- | 4 60 | 14.9- 10.5- |
| NET INCOME | 79 | 3 | 52.6- | 3 | 24.9- |
| Transfer to Regular Reserve | 2 | 0* | 59.7- | 0* | 1.0- |

^{*} Amount Less than + or - 1 Million

TABLE 16 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED CREDIT UNIONS Peer Group 2: Asset Size \$2,000,000 to \$10,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 3,155 | Dec-02 3,022 | % CHG 4.2- | Dec-03 2,826 | % CHG 6.5- |
|---|------------------------|------------------------|----------------------|------------------------|----------------------|
| INTEREST INCOME Interest on Loans | 916 | 788 | 14.0- | 661 | 16.2- |
| (Less) Interest Refund Income from Investments | 2 244 | 2 171 | 11.4- 29.8- | 2 137 | 8.3- 19.7- |
| Trading Profits and Losses TOTAL INTEREST INCOME | 0* 1,158 | -0* 957 | 336.4- 17.3- | 0* 797 | 229.2 16.8- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 453 | 304 | 32.9- | 202 | 33.7- |
| Interest on Deposits | 22 | 15 | 30.2- | 9 | 39.1- |
| Interest on Borrowed Money | 3 | 0* | 77.5- | 0* | 15.9- |
| TOTAL INTEREST EXPENSE PROVISION FOR LOAN & LEASE LOSSES | 478 61 | 320 55 | 33.0- 9.7- | 211 54 | 33.9- 3.1- |
| PROVISION FOR LOAN & LEASE LOSSES | 01 | 55 | 9.7- | 54 | 5.1- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 619 | 582 | 5.9- | 532 | 8.7- |
| Fee Income | 77 | 79 | 2.8 | 76 | 3.6- |
| Other Operating Income | 24 | 22 | 7.3- | 17 | 21.7- |
| Gain (Loss) on Investments | -0* | -4 | 7,155.6- | 0* | 102.2 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 78.6- | 0* | 10.7- |
| Other Non-Oper Income (Expense) | 5 | 4 | 26.6- | 6 | 59.6 |
| TOTAL NON-INTEREST INCOME | 107 | 102 | 5.2- | 100 | 1.3- |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 314 | 301 | 4.2- | 284 | 5.6- |
| Travel and Conference Expense | 9 32 | 8 29 | 8.7- 8.1- | 7 27 | 9.3- |
| Office Occupancy Expense Office Operations Expense | 32 126 | 29 120 | 8.1- 4.6- | 27 113 | 7.7- 5.5- |
| Educational & Promotional Expense | 120 | 120 | 4.0- | 8 | 5.5- 4.9- |
| Loan Servicing Expense | 18 | 17 | 4.1- | 16 | 4.9- 5.9- |
| Professional and Outside Services | 51 | 48 | 4.4- | 46 | 5.2- |
| Member Insurance | 29 | 26 | 10.3- | 22 | 12.9- |
| Operating Fees | | 6 | 2.5- | 6 | 8.3- |
| Miscellaneous Operating Expenses | 27 | 26 | 5.6- | 23 | 11.3- |
| TOTAL NON-INTEREST EXPENSES | 621 | 590 | 5.0- | 553 | 6.3- |
| NET INCOME | 105 | 94 | 10.7- | 79 | 15.8- |
| Transfer to Regular Reserve | 22 | 16 | 28.2- | 11 | 28.9- |

^{*} Amount Less than + or - 1 Million

TABLE 17 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED CREDIT UNIONS Peer Group 3: Asset Size \$10,000,000 to \$50,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 2,957 | Dec-02 2,922 | % CHG 1.2- | Dec-03 2,895 | % CHG 0.9- |
|--|------------------------|------------------------|----------------------|------------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 3,719 | 3,257 | 12.4- | 2,838 | 12.9- |
| (Less) Interest Refund | 6 | 5 | 8.6- | 4 | 18.6- |
| Income from Investments | 991 | 776 | 21.6- | 651 | 16.1- |
| Trading Profits and Losses | 0* | 0* | 637.9 | 0* | 36.0- |
| TOTAL INTEREST INCOME | 4,704 | 4,029 | 14.4- | 3,485 | 13.5- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 1,856 | 1,254 | 32.4- | 863 | 31.2- |
| Interest on Deposits | 181 | 115 | 36.6- | 81 | 29.2- |
| Interest on Borrowed Money | 6 | 2 | 57.8- | 3 | 25.5 |
| TOTAL INTEREST EXPENSE | 2,043 | 1,372 | 32.9- | 947 | 31.0- |
| PROVISION FOR LOAN & LEASE LOSSES | 232 | 216 | 6.7- | 214 | 1.0- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 2,429 | 2,441 | 0.5 | 2,324 | 4.8- |
| Fee Income | 448 | 446 | 0.3- | 459 | 2.7 |
| Other Operating Income | 150 | 146 | 2.4- | 140 | 4.2- |
| Gain (Loss) on Investments | -0* | -9 | 14,603.6- | 3 | 139.0 |
| Gain (Loss) on Disp of Fixed Assets | 2 | 3 | 49.3 | 5 | 80.5 |
| Other Non-Oper Income (Expense) | 6 | 3 | 51.0- | -2 | 152.0- |
| TOTAL NON-INTEREST INCOME | 606 | 590 | 2.6- | 605 | 2.6 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 1,242 | 1,215 | 2.2- | 1,206 | 0.7- |
| Travel and Conference Expense | 42 | 40 | 5.0- | 38 | 4.8- |
| Office Occupancy Expense | 158 | 153 | 3.0- | 154 | 0.7 |
| Office Operations Expense | 551 | 534 | 3.1- | 522 | 2.3- |
| Educational & Promotional Expense | 70 | 67 | 3.2- | 67 | 0.1 |
| Loan Servicing Expense | 116 | 117 | 1.2 | 116 | 0.8- |
| Professional and Outside Services | 258 | 257 | 0.5- | 254 | 0.9- |
| Member Insurance | 51 | 47 | 8.6- | 42 | 11.0- |
| Operating Fees | 18 | 19 | 1.3 | 18 | 3.0- |
| Miscellaneous Operating Expenses | 78 | 78 | 0.9 | 73 | 6.6- |
| TOTAL NON-INTEREST EXPENSES | 2,583 | 2,527 | 2.2- | 2,491 | 1.4- |
| | 451 | 504 | 11.8 | 439 | 12.9- |
| Transfer to Regular Reserve | 98 | 74 | 23.8- | 55 | 25.4- |

^{*} Amount Less than + or - 1 Million

TABLE 18 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED CREDIT UNIONS Peer Group 4: Asset Size \$50,000,000 to \$100,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 720 | Dec-02 751 | % CHG 4.3 | Dec-03 776 | % CHG 3.3 |
|---|----------------------|----------------------|---------------------|----------------------|---------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 2,691 | 2,471 | 8.2- | 2,258 | 8.6- |
| (Less) Interest Refund | 3 | 3 | 15.3 | 4 | 22.3 |
| Income from Investments | 710 | 582 | 18.0- | 483 | 17.1- |
| Trading Profits and Losses | 0* | -0* | 237.7- | 0* | 123.5 |
| TOTAL INTEREST INCOME | 3,398 | 3,050 | 10.3- | 2,737 | 10.3- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 1,395 | 961 | 31.1- | 691 | 28.1- |
| Interest on Deposits | 164 | 132 | 19.8- | 94 | 28.5- |
| Interest on Borrowed Money | 8 | 6 | 27.3- | 7 | 20.8 |
| TOTAL INTEREST EXPENSE | 1,567 | 1,099 | 29.9- | 792 | 27.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 148 | 159 | 7.1 | 154 | 2.9- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 1,683 | 1,792 | 6.5 | 1,790 | 0.1- |
| Fee Income | 338 | 357 | 5.6 | 398 | 11.6 |
| Other Operating Income | 134 | 134 | 0.2- | 160 | 19.1 |
| Gain (Loss) on Investments | 3 | -0* | 117.0- | 5 | 935.2 |
| Gain (Loss) on Disp of Fixed Assets | 1 | 0* | 12.3- | 4 | 274.9 |
| Other Non-Oper Income (Expense) | 4 | 3 | 32.2- | 7 | 142.7 |
| TOTAL NON-INTEREST INCOME | 481 | 494 | 2.8 | 573 | 15.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 865 | 900 | 4.0 | 955 | 6.1 |
| Travel and Conference Expense | 31 | 32 | 3.7 | 32 | 0.1 |
| Office Occupancy Expense | 117 | 119 | 1.7 | 125 | 5.2 |
| Office Operations Expense | 395 | 405 | 2.4 | 418 | 3.3 |
| Educational & Promotional Expense | 62 | 64 | 2.9 | 69 | 6.8 |
| Loan Servicing Expense | 89 | 95 | 6.1 | 106 | 11.5 |
| Professional and Outside Services | 156 | 164 | 5.6 | 177 | 7.4 |
| Member Insurance | 20 11 | 20 | 1.8- | 17 12 | 13.8- |
| Operating Fees | 46 | 11 49 | 4.9 8.7 | 12 51 | 3.1 2.2 |
| Miscellaneous Operating Expenses TOTAL NON-INTEREST EXPENSES | 46 1,792 | 49 1,860 | 8.7 3.8 | 51 1,960 | 2.2 5.4 |
| NET INCOME | 372 | 427 | 3.0 14.9 | 403 | 5.4 5.7- |
| Transfer to Regular Reserve | 79 | 427 50 | 37.0- | 403 | 19.3- |

^{*} Amount Less than + or - 1 Million

TABLE 19 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED CREDIT UNIONS Peer Group 5: Asset Size \$100,000,000 to \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--|------------|--------|-------|--------|-------|
| Number of Credit Unions | 792 | 842 | 6.3 | 889 | 5.6 |
| | | | | | |
| INTEREST INCOME Interest on Loans | 8,838 | 8,337 | 5.7- | 7,762 | 6.9- |
| (Less) Interest Refund | 8 | 0,337 | 5.3- | 10 | 30.6 |
| Income from Investments | 2.241 | 1.813 | | 1.578 | 13.0- |
| Trading Profits and Losses | -0* | -0* | 77.7 | 0* | 726.9 |
| TOTAL INTEREST INCOME | 11,071 | 10,142 | 8.4- | 9,329 | 8.0- |
| | 11,071 | 10,142 | 0.4 | 0,020 | 0.0- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 4,423 | 3,158 | 28.6- | 2,408 | 23.7- |
| Interest on Deposits | 723 | 517 | 28.5- | 395 | 23.6- |
| Interest on Borrowed Money | 56 | 54 | 2.7- | 59 | 8.4 |
| TOTAL INTEREST EXPENSE | 5,202 | 3,729 | 28.3- | 2,862 | 23.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 512 | 591 | 15.4 | 616 | 4.2 |
| | | | | | |
| NET INTEREST INCOME AFTER PLL | 5,357 | 5,822 | 8.7 | 5,851 | 0.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 1,253 | 1,379 | 10.1 | 1,561 | 13.2 |
| Other Operating Income | 520 | 559 | 7.5 | 644 | 15.2 |
| Gain (Loss) on Investments | 15 | 9 | 39.1- | 23 | 155.2 |
| Gain (Loss) on Disp of Fixed Assets | 11 | 14 | 32.4 | 17 | 17.6 |
| Other Non-Oper Income (Expense) | 21 | 25 | 18.5 | 33 | 31.5 |
| TOTAL NON-INTEREST INCOME | 1,819 | 1,987 | 9.2 | 2,278 | 14.7 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 2,819 | 2,996 | 6.3 | 3,178 | 6.1 |
| Travel and Conference Expense | 2,010 | 2,000 | 4.9 | 100 | 5.4 |
| Office Occupancy Expense | 372 | 387 | 4.2 | 416 | 7.4 |
| Office Operations Expense | 1,255 | 1,314 | 4.7 | 1,373 | 4.5 |
| Educational & Promotional Expense | 211 | 225 | 6.6 | 249 | 10.5 |
| Loan Servicing Expense | 304 | 342 | 12.4 | 380 | 11.1 |
| Professional and Outside Services | 397 | 429 | 8.2 | 456 | 6.1 |
| Member Insurance | 33 | 31 | 5.1- | 32 | 3.2 |
| Operating Fees | 30 | 33 | 9.1 | 35 | 6.9 |
| Miscellaneous Operating Expenses | 142 | 147 | 3.6 | 147 | 0.4- |
| TOTAL NON-INTEREST EXPENSES | 5,654 | 6,000 | 6.1 | 6,365 | 6.1 |
| NET INCOME | 1,523 | 1,809 | 18.8 | 1,765 | 2.4- |
| Transfer to Regular Reserve | 277 | 231 | 16.4- | 211 | 8.7- |
| 0 | | | | | |

^{*} Amount Less than + or - 1 Million

TABLE 20 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED CREDIT UNIONS Peer Group 6: Asset Size Greater Than \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 165 | Dec-02 204 | % CHG 23.6 | Dec-03 232 | % CHG 13.7 |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 9,544 | 10,433 | 9.3 | 10,816 | 3.7 |
| (Less) Interest Refund | 12 | 12 | 3.5 | 10 | 13.8- |
| Income from Investments | 2,641 | 2,589 | 2.0- | 2,422 | 6.4- |
| Trading Profits and Losses | 37 | 0* | 97.4- | 0* | 53.8- |
| TOTAL INTEREST INCOME | 12,211 | 13,010 | 6.5 | 13,228 | 1.7 |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 5,636 | 4,681 | 16.9- | 4,136 | 11.6- |
| Interest on Deposits | 656 | 665 | 1.3 | 505 | 24.1- |
| Interest on Borrowed Money | 159 | 198 | 24.1 | 252 | 27.4 |
| TOTAL INTEREST EXPENSE | 6,451 | 5,543 | 14.1- | 4,893 | 11.7- |
| PROVISION FOR LOAN & LEASE LOSSES | 599 | 811 | 35.3 | 980 | 20.8 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 5,161 | 6,656 | 29.0 | 7,355 | 10.5 |
| Fee Income | 1,122 | 1,433 | 27.6 | 1,868 | 30.4 |
| Other Operating Income | 687 | 897 | 30.7 | 1,159 | 29.1 |
| Gain (Loss) on Investments | 38 | 49 | 29.3 | 54 | 10.0 |
| Gain (Loss) on Disp of Fixed Assets | 43 | 13 | 69.3- | 4 | 66.0- |
| Other Non-Oper Income (Expense) | 38 | 44 | 16.9 | 68 | 54.1 |
| TOTAL NON-INTEREST INCOME | 1,928 | 2,436 | 26.4 | 3,153 | 29.4 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 2,517 | 3,113 | 23.7 | 3,752 | 20.5 |
| Travel and Conference Expense | 59 | 76 | 30.5 | 86 | 13.2 |
| Office Occupancy Expense | 339 | 422 | 24.6 | 505 | 19.8 |
| Office Operations Expense | 1,175 | 1,403 | 19.4 | 1,619 | 15.4 |
| Educational & Promotional Expense | 175 | 216 | 23.4 | 262 | 21.3 |
| Loan Servicing Expense | 275 | 360 | 30.7 | 433 | 20.3 |
| Professional and Outside Services | 297 | 381 | 28.2 | 464 | 21.6 |
| Member Insurance | 26 | 28 | 11.2 | 27 | 5.0- |
| Operating Fees | 19 | 25 | 34.7 | 30 | 19.2 |
| Miscellaneous Operating Expenses | 174 | 243 | 40.0 | 240 | 1.3- |
| TOTAL NON-INTEREST EXPENSES | 5,054 | 6,267 | 24.0 | 7,417 | 18.3 |
| NET INCOME | 2,034 | 2,825 | 38.9 | 3,091 | 9.4 |
| Transfer to Regular Reserve | 552 | 422 | 23.6- | 413 | 2.0- |

^{*} Amount Less than + or - 1 Million

TABLE 21 FEDERALLY INSURED CREDIT UNIONS NEGATIVE INCOME, AND CAMEL RATING DATA

| | | Number | | Negative |
|------|-----------------|--------------|----------|----------------|
| | Total Number of | Experiencing | Percent | Earnings |
| Year | Credit Unions | Losses | of Total | (in thousands) |
| 1999 | 10,628 | 888 | 8.36 | -73,114 |
| 2000 | 10,316 | 675 | 6.54 | -45,581 |
| 2001 | 9,984 | 1,039 | 10.41 | -68,785 |
| 2002 | 9,688 | 1,044 | 10.78 | -94,757 |
| 2003 | 9,369 | 1,183 | 12.63 | -116,645 |

Losses By Assets Size as of December 31

| | Number of | | Negative | |
|----------------------------|---------------|----------------|--------------|---------------|
| Assets Size | Credit Unions | Assets | Earnings | Net Worth |
| Less Than 2 Million | 470 | 377,034,219 | -6,253,552 | 62,273,413 |
| 2 Million To 10 Million | 433 | 2,153,903,077 | -21,192,055 | 269,718,357 |
| 10 Million To 50 Million | 232 | 5,182,989,429 | -52,951,671 | 553,762,580 |
| 50 Million To 100 Million | 34 | 2,292,748,445 | -16,262,056 | 235,311,660 |
| 100 Million To 500 Million | 14 | 3,101,496,166 | -19,986,152 | 312,115,761 |
| 500 Million and Over | 0 | 0 | 0 | 0 |
| Total | 1,183 | 13,108,171,336 | -116,645,486 | 1,433,181,771 |

| Number of Credit Unions By Camel Rating as of December 31 | | | | | | |
|---|---------|---------|---------|---------|---------|--------|
| Year | Camel 1 | Camel 2 | Camel 3 | Camel 4 | Camel 5 | Total |
| 1999 | 2,184 | 6,004 | 2,111 | 304 | 21 | 10,624 |
| 2000 | 2,362 | 5,933 | 1,816 | 191 | 9 | 10,311 |
| 2001 | 2,412 | 5,563 | 1,801 | 197 | 8 | 9,981 |
| 2002 | 2,186 | 5,393 | 1,897 | 201 | 10 | 9,687 |
| 2003 | 2,007 | 5,379 | 1,764 | 207 | 10 | 9,367 |

| | Number of | % of Total | | %of Total |
|------|---------------|---------------|---------------|-----------|
| Year | Credit Unions | Credit Unions | Shares | Shares |
| 1999 | 325 | 3.06 | 2,533,805,662 | 0.71 |
| 2000 | 200 | 1.94 | 1,566,007,685 | 0.41 |
| 2001 | 205 | 2.05 | 1,827,600,435 | 0.42 |
| 2002 | 211 | 2.18 | 3,091,467,954 | 0.64 |
| 2003 | 217 | 2.32 | 3,894,759,910 | 0.74 |

*The total number of credit unions by CAMEL rating as of December 31, may not reconcile to the total number of credit unions reporting for December 31. Some newly chartered credit unions may not yet have been examined and assigned a CAMEL rating.

Table 22 100 Largest Federally Insured Credit Unions December 31, 2003

| | | Rank | | | | |
|----------|--------------------------------------|----------|----------------------------|----------|--------------|---------------------------------|
| Current | | 1 Year | • | | Year | |
| Rank | Name of Credit Union | Ago | City | State | Chartered | Assets |
| 1 | | 4 | | ١/٨ | 1047 | 20 020 756 142 |
| 1 2 | NAVY STATE EMPLOYEES' | 1 2 | MERRIFIELD RALEIGH | VA NC | 1947 1937 | 20,039,756,142 |
| 2 | PENTAGON | 2 | ALEXANDRIA | VA | 1937 | 11,339,309,150 6,057,833,459 |
| 4 | THE GOLDEN 1 | 5 | SACRAMENTO | CA | 1933 | 4,860,269,820 |
| 5 | BOEING EMPLOYEES | 4 | TUKWILA | WA | 1935 | 4,672,619,488 |
| 6 | ORANGE COUNTY TEACHERS | 7 | SANTA ANA | CA | 1934 | 4,562,145,088 |
| 7 | UNITED AIRLINES EMPLOYEES' | 6 | CHICAGO | IL | 1935 | 4,352,391,989 |
| 8 | SUNCOAST SCHOOLS | 9 | TAMPA | FL | 1978 | 3,935,903,905 |
| 9 | AMERICAN AIRLINES | 8 | DFW AIRPORT | TX | 1982 | 3,924,128,897 |
| 10 | SECURITY SERVICE | 11 | SAN ANTONIO | ΤХ | 1956 | 3,185,392,725 |
| 11 | KINECTA | 10 | MANHATTAN BEACH | CA | 1940 | 2,919,746,561 |
| 12 | AMERICA FIRST | 14 | OGDEN | UT | 1939 | 2,723,046,347 |
| 13 | VYSTAR | 12 | JACKSONVILLE | FL | 1952 | 2,687,971,387 |
| 14 | STAR ONE | 13 | SUNNYVALE | CA | 1956 | 2,644,070,644 |
| 15 | ESL | 16 | ROCHESTER | NY | 1995 | 2,588,573,996 |
| 16 | CITIZENS EQUITY FIRST | 15 | PEORIA | IL | 1937 | 2,569,179,262 |
| 17 | WESCOM | 18 | PASADENA | CA | 1934 | 2,515,526,238 |
| 18 | DELTA EMPLOYEES | 17 | ATLANTA | GA | 1940 | 2,501,212,290 |
| 19 | SAN DIEGO COUNTY | 20 | SAN DIEGO | CA | 1938 | 2,463,541,354 |
| 20 | ALASKA USA | 19 | ANCHORAGE | AK | 1948 | 2,367,912,470 |
| 21 | DIGITAL | 23 | MARLBOROUGH | MA | 1979 | 2,186,719,604 |
| 22 | PENNSYLVANIA STATE EMPLOYEES | 21 | HARRISBURG | PA | 1933 | 2,136,799,007 |
| 23 | RANDOLPH-BROOKS | 22 | UNIVERSAL CITY | TX | 1952 | 2,087,453,212 |
| 24 | DESERT SCHOOLS | 24 | PHOENIX | AZ | 1939 | 1,978,549,108 |
| 25 | UNITED NATIONS | 25 | NEW YORK | NY | 1947 | 1,883,937,918 |
| 26 | LOCKHEED | 28 | BURBANK | CA | 1937 | 1,802,966,262 |
| 27 | | 37 | FARMINGVILLE | NY | 1952 | 1,772,729,877 |
| 28 29 | BANK FUND STAFF HUDSON VALLEY FCU | 27 32 | WASHINGTON POUGHKEEPSIE | DC NY | 1947 1963 | 1,769,681,926 |
| 29 30 | BETHPAGE | 32 36 | BETHPAGE | NY | 1903 | 1,753,063,095 |
| 30 31 | ADDISON AVENUE | 36 26 | PALO ALTO | CA | 1941 | 1,744,507,833 1,707,637,649 |
| 32 | MISSION | 35 | SAN DIEGO | CA | 1970 | 1,693,559,154 |
| 33 | POLICE & FIRE | 31 | PHILADELPHIA | PA | 1938 | 1,692,022,810 |
| 34 | GTE | 44 | TAMPA | FL | 1935 | 1,669,493,847 |
| 35 | ENT | 33 | COLORADO SPRING | CO | 1957 | 1,648,890,325 |
| 36 | DFCU FINANCIAL | 30 | DEARBORN | MI | 1950 | 1,636,158,637 |
| 37 | SAN ANTONIO | 29 | SAN ANTONIO | ТХ | 1935 | 1,633,313,921 |
| 38 | REDSTONE | 38 | HUNTSVILLE | AL | 1951 | 1,591,162,570 |
| 39 | EASTERN FINANCIAL FLORIDA | 34 | MIRRAMAR | FL | 1937 | 1,579,858,066 |
| 40 | PORTLAND TEACHERS | 43 | PORTLAND | OR | 1932 | 1,568,633,866 |
| 41 | CREDIT UNION OF TEXAS | 39 | DALLAS | ΤХ | 1931 | 1,560,699,509 |
| 42 | VISIONS | 40 | ENDICOTT | NY | 1966 | 1,481,045,164 |
| 43 | NWA | 45 | APPLE VALLEY | MN | 1938 | 1,451,718,342 |
| 44 | ATLANTA POSTAL | 41 | ATLANTA | GA | 1943 | 1,444,865,829 |
| 45 | FIRST TECHNOLOGY | 47 | BEAVERTON | OR | 1952 | 1,439,605,191 |
| 46 | STATE EMPLOYEES CU OF MARYLAND, IN | 46 | LINTHICUM | MD | 1951 | 1,397,044,327 |
| 47 | MACDILL | 57 | TAMPA | FL | 1955 | 1,360,600,372 |
| 48 | TEACHERS | 54 | SOUTH BEND | IN | 1931 | 1,354,709,419 |
| 49 | BELLCO | 42 | GREENWOOD VILLA | CO | 1936 | 1,353,788,333 |
| 50 | | 56 | | MO | 1940 | 1,343,886,346 |
| 51 | TRAVIS | 48 | VACAVILLE | CA | 1951 | 1,320,542,523 |
| 52 52 | | 55 60 | | TX | 1952 | 1,316,995,877 |
| 53 54 | TOWER COASTAL | 60 58 | LAUREL RALEIGH | MD NC | 1953 1967 | 1,314,591,349 1,297,185,875 |
| 54 55 | EASTMAN | 50 53 | KINGSPORT | TN | 1967 | 1,297,185,875 |
| 55 56 | NORTH ISLAND FINANCIAL | 53 49 | SAN DIEGO | CA | 1934 | 1,284,794,217 |
| 50 57 | TEXANS | 49 51 | RICHARDSON | TX | 1940 | 1,281,192,700 |
| 58 | AFFINITY | 50 | BASKING RIDGE | NJ | 1935 | 1,279,160,854 |
| 59 | TINKER | 52 | TINKER AFB | OK | 1935 | 1,269,608,953 |
| 60 | MOUNTAIN AMERICA | 61 | SALT LAKE CITY | UT | 1936 | 1,267,727,566 |
| 61 | KERN SCHOOLS | 66 | BAKERSFIELD | CA | 1940 | 1,231,903,758 |
| 62 | PROVIDENT | 59 | REDWOOD CITY | CA | 1950 | 1,198,951,759 |
| | | | | | | ,, , . |

Table 22 100 Largest Federally Insured Credit Unions December 31, 2003

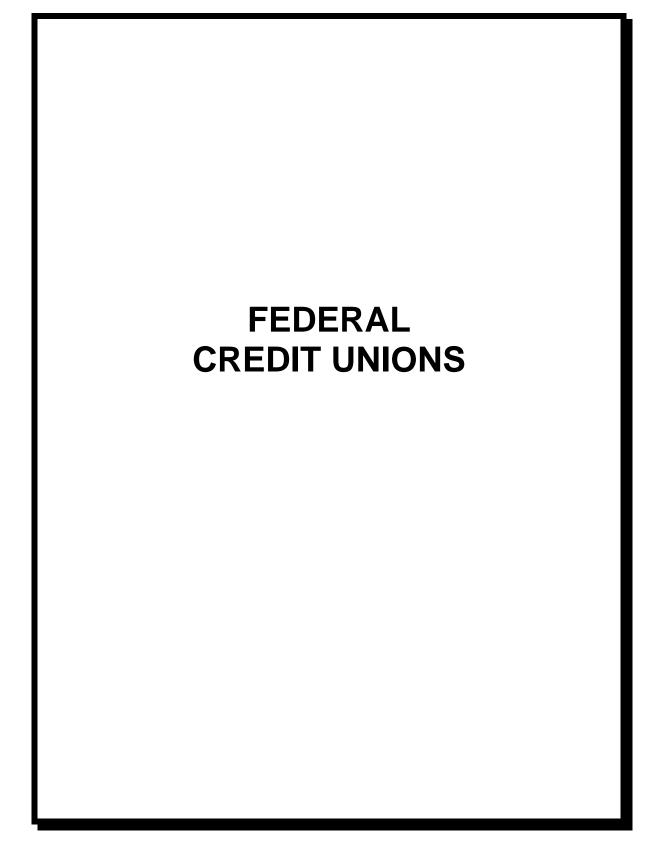
| | | Rank | | | | |
|---------|-------------------------------------|--------|-----------------|-------|-----------|---------------|
| Current | | 1 Year | | | Year | |
| Rank | Name of Credit Union | Ago | City | State | Chartered | Assets |
| | | | | | | |
| 63 | NORTHWEST | 76 | HERNDON | VA | 1947 | 1,183,052,174 |
| 64 | ARIZONA | 62 | PHOENIX | AZ | 1936 | 1,168,591,316 |
| 65 | VIRGINIA CREDIT UNION, INC., | 68 | RICHMOND | VA | 1928 | 1,161,145,240 |
| 66 | SPACE COAST | 77 | MELBOURNE | FL | 1951 | 1,153,791,798 |
| 67 | STATE EMPLOYEES | 70 | ALBANY | NY | 1934 | 1,147,267,957 |
| 68 | MUNICIPAL | 64 | NEW YORK | NY | 1917 | 1,143,153,738 |
| 69 | THINK | 63 | ROCHESTER | MN | 1976 | 1,107,327,771 |
| 70 | TECHNOLOGY | 65 | SAN JOSE | CA | 1960 | 1,105,394,353 |
| 71 | APCO EMPLOYEES | 72 | BIRMINGHAM | AL | 1953 | 1,095,592,560 |
| 72 | MICHIGAN STATE UNIVERSITY | 80 | EAST LANSING | MI | 1979 | 1,083,781,496 |
| 73 | EDUCATIONAL EMPLOYEES | 78 | FRESNO | CA | 1934 | 1,083,671,124 |
| 74 | OMNIAMERICAN | 71 | FORT WORTH | ТΧ | 1956 | 1,078,424,882 |
| 75 | SAFE | 73 | NORTH HIGHLANDS | CA | 1940 | 1,078,359,490 |
| 76 | BROCKTON | 69 | BROCKTON | MA | 1917 | 1,075,094,746 |
| 77 | CONNECTICUT STATE EMPLOYEES | 75 | HARTFORD | СТ | 1946 | 1,061,119,912 |
| 78 | SCHOOLS FINANCIAL | 74 | SACRAMENTO | CA | 1934 | 1,045,202,188 |
| 79 | WASHINGTON STATE EMPLOYEES | 82 | OLYMPIA | WA | 1957 | 1,040,363,074 |
| 80 | MERCK EMPLOYEES | 91 | RAHWAY | NJ | 1936 | 1,029,496,254 |
| 81 | THE CALIFORNIA | 67 | GLENDALE | CA | 1933 | 1,024,220,898 |
| 82 | WESTERN | 208 | MANHATTAN BEACH | CA | 1963 | 1,023,226,690 |
| 83 | LANGLEY | 88 | HAMPTON | VA | 1936 | 994,830,835 |
| 84 | FIRST COMMUNITY | 81 | ELLISVILLE | MO | 1934 | 983,634,015 |
| 85 | GEORGIA TELCO | 79 | ATLANTA | GA | 1934 | 965,191,500 |
| 86 | PACIFIC SERVICE | 90 | WALNUT CREEK | CA | 1936 | 964,689,859 |
| 87 | REDWOOD | 85 | SANTA ROSA | CA | 1950 | 964,654,128 |
| 88 | LAKE MICHIGAN | 131 | GRAND RAPIDS | MI | 1933 | 963,507,640 |
| 89 | AEDC | 84 | TULLAHOMA | TN | 1951 | 952,534,942 |
| 90 | WRIGHT-PATT | 98 | FAIRBORN | OH | 1932 | 947,020,926 |
| 91 | GOVERNMENT EMPLOYEES CU OF EL PAS | 89 | EL PASO | ΤХ | 1932 | 946,723,766 |
| 92 | FAIRWINDS | 95 | ORLANDO | FL | 1949 | 945,556,613 |
| 93 | FOUNDERS | 83 | LANCASTER | SC | 1961 | 943,511,931 |
| 94 | POLISH & SLAVIC | 87 | BROOKLYN | NY | 1976 | 937,943,474 |
| 95 | TRULIANT | 86 | WINSTON SALEM | NC | 1952 | 927,130,597 |
| 96 | CHARTWAY | 97 | VIRGINIA BEACH | VA | 1959 | 921,668,143 |
| 97 | DOW CHEMICAL EMPLOYEES' | 99 | MIDLAND | MI | 1937 | 915,748,889 |
| 98 | KEESLER | 105 | BILOXI | MS | 1947 | 914,009,010 |
| 99 | ARIZONA STATE SAVINGS & CREDIT UNIO | 93 | PHOENIX | AZ | 1972 | 908,996,323 |
| 100 | SOUTH CAROLINA | 92 | NORTH CHARLESTO | SC | 1936 | 906,983,087 |
| | | | | | | |

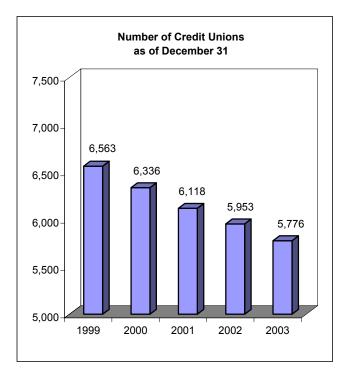
Table 23 Number of Credit Unions Federally Insured Credit Unions December 31, 2003

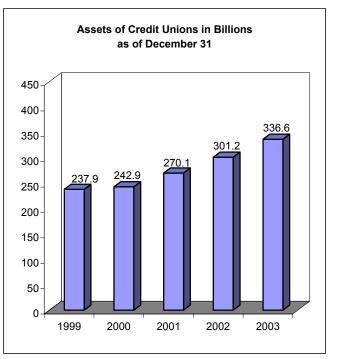
| | Federal Charters | State Charters | Total Number | % of Total |
|--------------------------------|------------------|----------------|--------------|--------------|
| Alabama | 94 | 72 | 166 | 1.77 |
| Alaska | 11 | 2 | 13 | 0.14 |
| Arizona | 35 | 30 | 65 | 0.69 |
| Arkansas | 74 | | 74 | 0.79 |
| California | 373 | 196 | 569 | 6.07 |
| Colorado | 78 | 74 | 152 | 1.62 |
| Connecticut | 123 | 47 | 170 | 1.81 |
| Delaware | 38 | | 38 | 0.41 |
| District of Columbia | 63 | | 63 | 0.67 |
| Florida | 130 | 105 | 235 | 2.51 |
| Georgia | 135 | 75 | 210 | 2.24 |
| Guam | 2 | | 2 | 0.02 |
| Hawaii | 94 | 3 | 97 | 1.04 |
| Idaho | 24 | 24 | 48 | 0.51 |
| Illinois | 125 | 357 | 482 | 5.14 |
| Indiana | 183 | 31 | 214 | 2.28 |
| lowa | 2 26 | 168 95 | 170 121 | 1.81 |
| Kansas Kentucky | 20 79 | 95 34 | 121 | 1.29 1.21 |
| Louisiana | 213 | 57 | 270 | 2.88 |
| Maine | 64 | 14 | 78 | 0.83 |
| Maryland | 111 | 7 | 118 | 1.26 |
| Massachusetts | 159 | 108 | 267 | 2.85 |
| Michigan | 162 | 270 | 432 | 4.61 |
| Minnesota | 73 | 105 | 178 | 1.90 |
| Mississippi | 84 | 31 | 115 | 1.23 |
| Missouri | 14 | 159 | 173 | 1.85 |
| Montana | 58 | 13 | 71 | 0.76 |
| Nebraska | 53 | 28 | 81 | 0.86 |
| Nevada | 17 | 4 | 21 | 0.22 |
| New Hampshire | 7 | 23 | 30 | 0.32 |
| New Jersey | 235 | 21 | 256 | 2.73 |
| New Mexico | 29 | 25 | 54 | 0.58 |
| New York | 552 | 35 | 587 | 6.27 |
| North Carolina | 53 | 97 | 150 | 1.60 |
| North Dakota | 22 | 39 | 61 | 0.65 |
| Ohio | 295 | 151 | 446 | 4.76 |
| Oklahoma | 63 | 28 | 91 | 0.97 |
| Oregon | 78 | 23 | 101 | 1.08 |
| Pennsylvania | 620 | 79 | 699 | 7.46 |
| Puerto Rico | 18 | | 18 | 0.19 |
| Rhode Island South Carolina | 18 | 14 | 32 | 0.34 |
| South Dakota | 73 58 | 18 | 91 58 | 0.97 0.62 |
| Tennessee | 90 | 128 | 218 | 2.33 |
| Texas | 426 | 241 | 667 | 2.33 7.12 |
| Utah | 420 | 71 | 119 | 1.27 |
| Vermont | -0 | 31 | 37 | 0.39 |
| Virgin Islands | 5 | 01 | 5 | 0.05 |
| Virginia | 170 | 67 | 237 | 2.53 |
| Washington | 64 | 87 | 151 | 1.61 |
| West Virginia | 113 | 8 | 121 | 1.29 |
| Wisconsin | 2 | 298 | 300 | 3.20 |
| Wyoming | 34 | | 34 | 0.36 |
| Total | 5,776 | 3,593 | 9,369 | 100.00 |
| | | • | • | |

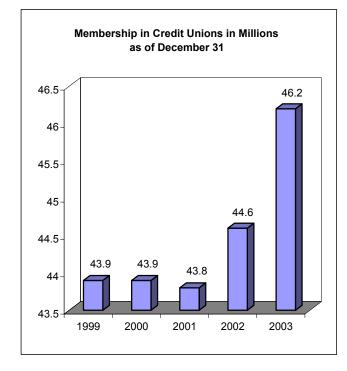
Table 24 Credit Union Assets by State Federally Insured Credit Unions December 31, 2003

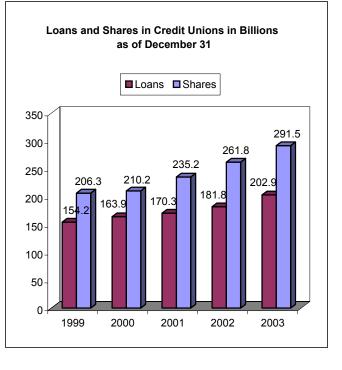
| | Federal Charters | State Charters | Total Assets | % of Total |
|----------------------|------------------------------|-----------------|--------------------------------|-----------------------|
| Alabama | 5,385,274,364 | 3,797,908,174 | 9,183,182,538 | 1.51 |
| Alaska | 3,161,788,757 | 483,495,308 | 3,645,284,065 | 0.60 |
| Arizona | 5,886,446,000 | 3,744,405,362 | 9,630,851,362 | 1.58 |
| Arkansas | 1,520,207,931 | | 1,520,207,931 | 0.25 |
| California | 40,331,845,617 | 49,886,705,172 | 90,218,550,789 | 14.79 |
| Colorado | 4,755,137,237 | 6,427,911,101 | 11,183,048,338 | 1.83 |
| Connecticut | 3,783,250,109 | 2,571,385,974 | 6,354,636,083 | 1.04 |
| Delaware | 1,330,301,546 | | 1,330,301,546 | 0.22 |
| District of Columbia | 4,247,289,317 | | 4,247,289,317 | 0.70 |
| Florida | 17,626,568,346 | 14,662,842,371 | 32,289,410,717 | 5.29 |
| Georgia | 4,892,026,451 | 6,903,275,979 | 11,795,302,430 | 1.93 |
| Guam | 164,867,798 | | 164,867,798 | 0.03 |
| Hawaii | 5,823,892,315 | 192,299,070 | 6,016,191,385 | 0.99 |
| Idaho | 1,201,797,648 | 1,017,657,144 | 2,219,454,792 | 0.36 |
| Illinois | 2,468,868,830 | 16,175,278,754 | 18,644,147,584 | 3.06 |
| Indiana | 8,173,098,721 | 4,307,917,406 | 12,481,016,127 | 2.05 |
| lowa | 55,301,346 | 4,863,721,026 | 4,919,022,372 | 0.81 |
| Kansas | 355,658,554 | 2,534,355,792 | 2,890,014,346 | 0.47 |
| Kentucky | 2,681,932,483 | 1,246,654,450 | 3,928,586,933 | 0.64 |
| Louisiana | 4,753,161,385 | 877,053,999 | 5,630,215,384 | 0.92 |
| Maine | 2,722,751,540 | 925,785,207 | 3,648,536,747 | 0.60 |
| Maryland | 9,806,015,265 | 2,778,449,477 | 12,584,464,742 | 2.06 |
| Massachusetts | 9,650,251,614 | 10,677,394,932 | 20,327,646,546 | 3.33 |
| Michigan | 11,828,396,339 | 17,800,397,135 | 29,628,793,474 | 4.86 |
| Minnesota | 8,476,438,431 | 3,559,088,914 | 12,035,527,345 | 1.97 |
| Mississippi | 1,937,287,575 | 463,739,685 | 2,401,027,260 | 0.39 |
| Missouri | 617,372,101 | 7,202,649,424 | 7,820,021,525 | 1.28 |
| Montana | 1,361,912,287 | 938,439,784 | 2,300,352,071 | 0.38 |
| Nebraska | 1,813,549,460 | 615,423,601 | 2,428,973,061 | 0.30 |
| Nevada | 1,433,451,288 | 1,261,582,331 | 2,695,033,619 | 0.40 |
| New Hampshire | 179,278,604 | 2,861,902,737 | 3,041,181,341 | 0.50 |
| New Jersey | 8,691,659,816 | 425,790,347 | 9,117,450,163 | 1.49 |
| New Mexico | 2,992,910,630 | 1,026,904,306 | 4,019,814,936 | 0.66 |
| New York | 29,803,353,744 | 3,485,655,427 | 33,289,009,171 | 5.46 |
| North Carolina | 6,101,758,653 | 13,565,593,589 | 19,667,352,242 | 3.22 |
| North Dakota | 239,243,896 | 1,118,868,672 | 1,358,112,568 | 0.22 |
| Ohio | 7,264,782,766 | 6,664,266,862 | 13,929,049,628 | 2.28 |
| Oklahoma | 3,426,020,505 | 2,669,367,475 | 6,095,387,980 | 1.00 |
| Oregon | 3,500,666,297 | 6,988,765,448 | 10,489,431,745 | 1.72 |
| Pennsylvania | 15,630,435,899 | 5,878,386,411 | 21,508,822,310 | 3.53 |
| Puerto Rico | 525,804,497 | 5,070,500,411 | 525,804,497 | 0.09 |
| Rhode Island | 206,160,033 | 3,042,051,620 | 3,248,211,653 | 0.53 |
| South Carolina | 5,243,667,060 | 700,247,833 | 5,943,914,893 | 0.97 |
| South Dakota | 1,376,896,817 | 700,247,033 | 1,376,896,817 | 0.97 |
| Tennessee | 4,977,369,438 | 5,394,893,281 | 10,372,262,719 | 1.70 |
| | 27,227,376,455 | 18,166,453,147 | 45,393,829,602 | 7.44 |
| Texas Utah | | 1,912,387,011 | | 1.44 |
| Vermont | 6,721,707,608 721,971,970 | 776,286,460 | 8,634,094,619 1,498,258,430 | 0.25 |
| Virgin Islands | | 770,200,400 | | 0.25 |
| - | 50,818,328 | 2 065 622 427 | 50,818,328 | |
| Virginia | 36,976,489,806 | 3,865,633,437 | 40,842,123,243 | 6.69 2.15 |
| Washington | 2,977,290,207 | 16,238,415,691 | 19,215,705,898 | 3.15 |
| West Virginia | 2,041,658,022 | 101,336,721 | 2,142,994,743 | 0.35 |
| Wisconsin | 375,433,512 | 12,772,679,610 | 13,148,113,122 | 2.15 |
| Wyoming Total | 1,085,696,218 | 273,571,703,657 | 1,085,696,218 | 0.18 100.00 |
| i Utai | 550,504,551,450 | 213,311,103,031 | 010,100,290,093 | 100.00 |
| | | | | |

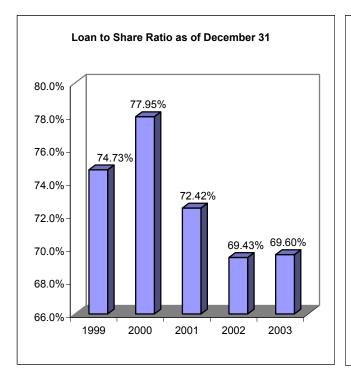


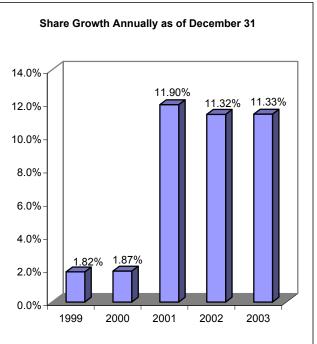


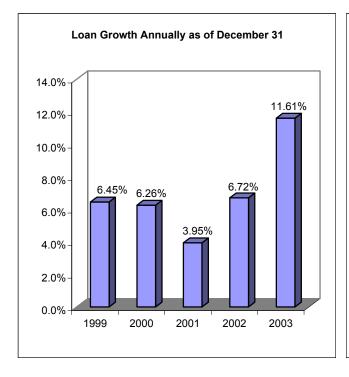


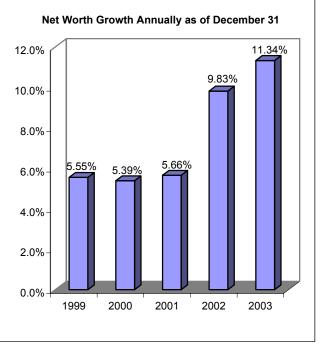


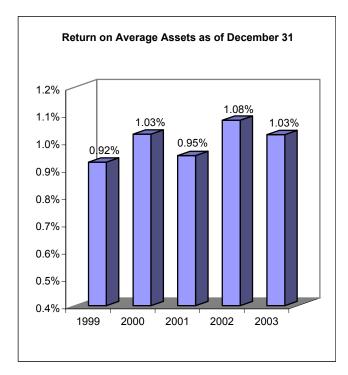


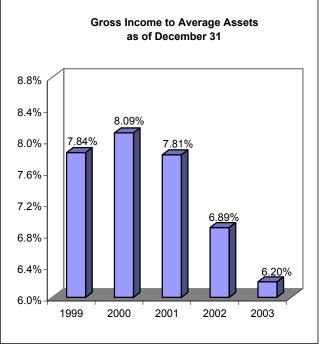


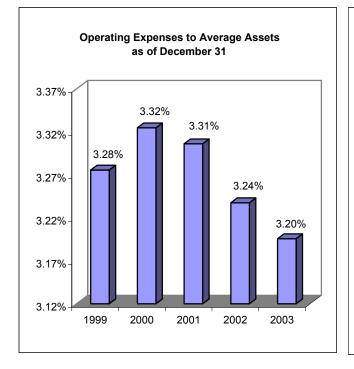


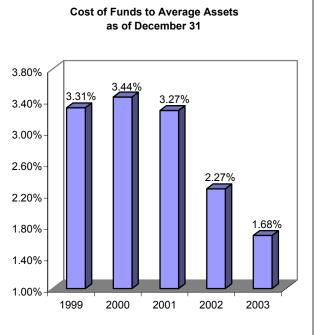


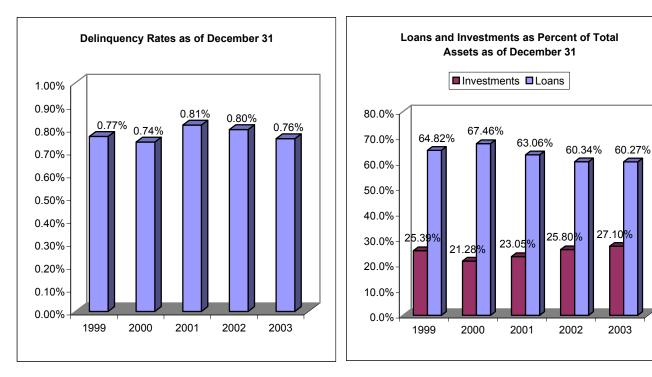


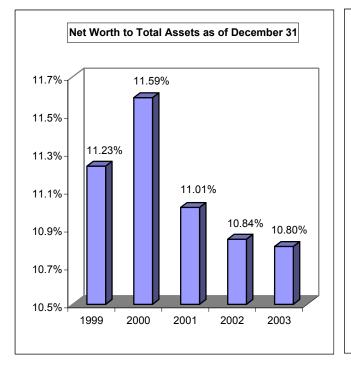












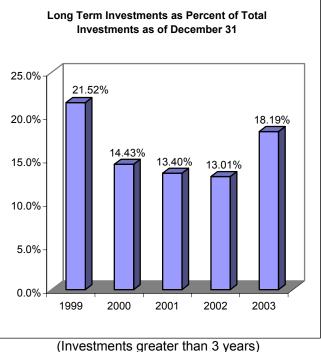


TABLE 1 CONSOLIDATED BALANCE SHEET FEDERAL CREDIT UNIONS December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--|------------------|------------------|--------------|------------------|---------------|
| Number of Credit Unions | 6,118 | 5,953 | 2.7- | 5,776 | 3.0- |
| Cash & Equivalents | 28,555 | 30,616 | 7.2 | 30,275 | 1.1- |
| TOTAL INVESTMENTS | 62,263 | 77,714 | 24.8 | 91,226 | 17.4 |
| U.S. Government Obligations | 1,859 | 1,780 | 4.2- | 2,195 | 23.3 |
| Federal Agency Securities | 33,709 | 43,254 | 28.3 | 52,920 | 22.3 |
| Mutual Fund & Common Trusts | 2,367 | 2,072 | 12.5- | 1,756 | 15.2- |
| MCSD and PIC at Corporate CU | 1,161 | 1,383 | 19.1 | 1,610 | 16.5 |
| All Other Corporate Credit Union | 7,941 | 10,294 | 29.6 | 11,349 | 10.2 |
| Commercial Banks, S&Ls | 11,551 | 14,360 | 24.3 | 16,366 | 14.0 |
| Credit Unions -Loans to, Deposits in | | 506 | 6.4 | 527 | 4.2 |
| Other Investments | 3,201 | 4,066 | 27.0 | 4,503 | 10.8 |
| TOTAL LOANS OUTSTANDING | 170,326 | 181,768 | 6.7 | 202,873 | 11.6 |
| Unsecured Credit Card Loans | 12,324 | 12,414 | 0.7 | 12,958 | 4.4 |
| All Other Unsecured Loans | 13,134 | 12,882 | 1.9- | 12,955 | 0.6 |
| New Vehicle Loans | 33,113 | 33,242 | 0.4 | 35,374 | 6.4 |
| Used Vehicle Loans | 33,390 | 36,290 | 8.7 | 41,767 | 15.1 |
| First Mortgage Real Estate Loans | 43,844 | 50,613 | 15.4 | 60,691 | 19.9 |
| Other Real Estate Loans | 23,463 | 25,708 | 9.6 | 27,789 | 8.1 |
| Leases Receivable | 610 | 512 | 16.1- | 410 | 19.9- |
| All Other Loans/Lines of Credit \1 | 9,531 | 10,106 | 6.0 | 10,930 | 8.2 |
| Other Loans \1 | 916 | N/A | | N/A | |
| Allowance For Loan Losses | 1,477 | 1,490 | 0.8 | 1,507 | 1.2 |
| Other Real Estate Owned | 48 | 46 | 5.1- | 52 | 14.7 |
| Land and Building | 3,651 | 4,048 | 10.9 | 4,676 | 15.5 |
| Other Fixed Assets | 1,188 | 1,277 | 7.5 | 1,426 | 11.7 |
| NCUSIF Capitalization Deposit | 2,040 | 2,292 | 12.3 | 2,579 | 12.6 |
| Other Assets | 3,529 | 3,952 | 12.0 | 4,238 | 7.2 |
| TOTAL ASSETS | 270,123 | 301,238 | 11.5 | 336,585 | 11.7 |
| LIABILITIES | | | | | |
| Total Borrowings | 2,699 | 4,017 | 48.8 | 6,273 | 56.2 |
| Accrued Dividends/Interest Payable | 444 | 335 | 24.7- | 239 | 28.6- |
| Acct Payable and Other Liabilities | 1,839 | 1,978 | 7.5 | 2,176 | 10.0 |
| Uninsured Secondary Capital | 6 | 8 | 29.1 | 9 | 10.9 |
| TOTAL LIABILITIES | 4,988 | 6,337 | 27.0 | 8,697 | 37.2 |
| EQUITY/SAVINGS | 005 004 | | | 004 405 | |
| TOTAL SAVINGS | 235,201 | 261,819 | 11.3 | 291,485 | 11.3 |
| Share Drafts | 29,452 | 31,589 | 7.3 | 36,266 | 14.8 |
| Regular Shares | 81,774 | 94,613 | 15.7 | 107,365 | 13.5 |
| Money Market Shares | 36,161 | 45,257 | 25.2 | 53,597 | 18.4 |
| Share Certificates/CDs | 62,861 | 63,070 | 0.3 | 64,575 | 2.4 |
| IRA/Keogh Accounts | 21,574 | 23,411 | 8.5 | 25,525 | 9.0 |
| All Other Shares and Member Depo | | 3,101 | 17.8 | 3,389 | 9.3 |
| Non-Member Deposits | 746 | 777 | 4.1 | 768 | 1.1- |
| Regular Reserves | 7,995 | 8,211 | 2.7 | 8,560 | 4.3 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S Other Reserves | 194 | 421 | 116.6 | 41 4 300 | 90.2- 10.6 |
| | 3,147 | 3,595 20,855 | 14.2 12 1 | 4,300 23 501 | 19.6 12.7 |
| Undivided Earnings TOTAL EQUITY | 18,596 29,933 | 20,855 33,082 | 12.1 10.5 | 23,501 36,403 | 12.7 |
| TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVIN | | 301,238 | 10.5 | 336,585 | 10.0 |
| 1/ All other leans to members and Of | | | 11.5 | 550,565 | 11.7 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 2 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERAL CREDIT UNIONS December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 6,118 | Dec-02 5,953 | % CHG 2.7- | Dec-03 5,776 | % CHG 3.0- |
|--|------------------------|------------------------|----------------------|------------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 13,693 | 13,496 | 1.4- | 13,290 | 1.5- |
| (Less) Interest Refund | 17 | 16 | 5.5- | 17 | 2.2 |
| Income from Investments | 3,851 | 3,328 | 13.6- | 3,002 | 9.8- |
| Trading Profits and Losses | 7 | 4 | 45.5- | -0* | 121.2- |
| TOTAL INTEREST INCOME | 17,534 | 16,811 | 4.1- | 16,274 | 3.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 8,278 | 6,369 | 23.1- | 5,197 | 18.4- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 113 | 122 | 8.2 | 154 | 25.7 |
| TOTAL INTEREST EXPENSE | 8,391 | 6,492 | 22.6- | 5,351 | 17.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 810 | 910 | 12.4 | 1,051 | 15.5 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 8,334 | 9,409 | 12.9 | 9,872 | 4.9 |
| Fee Income | 1,631 | 1,856 | 13.8 | 2,261 | 21.8 |
| Other Operating Income | 879 | 1,009 | 14.8 | 1,230 | 21.9 |
| Gain (Loss) on Investments | 17 | 10 | 39.9- | 33 | 217.9 |
| Gain (Loss) on Disp of Fixed Assets | 15 | 6 | 60.4- | 16 | 175.3 |
| Other Non-Oper Income (Expense) | 38 | 39 | 2.2 | 52 | 31.8 |
| TOTAL NON-INTEREST INCOME | 2,580 | 2,921 | 13.2 | 3,591 | 22.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 4,213 | 4,587 | 8.9 | 5,114 | 11.5 |
| Travel and Conference Expense | 122 | 134 | 9.9 | 142 | 5.9 |
| Office Occupancy Expense | 515 | 556 | 7.9 | 632 | 13.7 |
| Office Operations Expense | 1,903 | 2,047 | 7.6 | 2,217 | 8.3 |
| Educational & Promotional Expense | 266 | 293 | 10.1 | 337 | 15.3 |
| Loan Servicing Expense | 442 | 512 | 15.9 | 585 | 14.2 |
| Professional and Outside Services | 639 | 691 | 8.2 | 762 | 10.3 |
| Member Insurance | 103 | 100 | 3.3- | 94 | 6.0- |
| Operating Fees | 47 | 53 | 13.5 | 59 | 10.5 |
| Miscellaneous Operating Expenses | 231 | 276 | 19.7 | 250 | 9.7- |
| TOTAL NON-INTEREST EXPENSES | 8,480 | 9,249 | 9.1 | 10,191 | 10.2 |
| NET INCOME | 2,434 | 3,081 | 26.6 | 3,271 | 6.2 |
| Transfer to Regular Reserve | 441 | 231 | 47.5- | 232 | 0.3 |

^{*} Amount Less than + or - 1 Million

TABLE 3 SUPPLEMENTAL LOAN DATA Federal Credit Unions December 31, 2003

| December 31, 2003 | |
|--|---------------------------|
| Number of Credit Unions on this Report: | 5,776 |
| | |
| NUMBER OF LOANS BY TYPE | |
| Unsecured Credit Cards | 7,276,271 |
| Other Unsecured Loans | 5,551,664 |
| New Vehicle | 2,450,219 |
| Used Vehicle | 4,562,196 |
| 1st Mortgage | 658,832 |
| Other Real Estate Leases Receivable | 1,052,329 |
| All Other Member Loans | 20,670 1,609,327 |
| Total Number of Loans | 23,181,508 |
| | 20,101,000 |
| DELINQUENT LOANS OUTSTANDING | |
| Number of Loans Delinquent 2-6 months | 177,513 |
| Amount of Loans Delinquent 2-6 months | 1,062,882,039 |
| Number of Loans Delinquent 6-12 months | 53,866 |
| Amount of Loans Delinquent 6-12 months | 333,811,151 |
| Number of Loans Delinquent 12 months or more | 19,321 |
| Amount of Loans Delinquent 12 months or more | 136,211,670 |
| Total Number of Delinquent Loans | 250,700 |
| Total Amount of Delinquent Loans | 1,532,904,860 |
| DELINQUENT CREDIT CARD LOANS OUTSTANDING | |
| Number of Loans Delinquent 2-6 months | 41,698 |
| Amount of Loans Delinquent 2-6 months | 125,899,190 |
| Number of Loans Delinquent 6-12 months | 10,676 |
| Amount of Loans Delinquent 6-12 months | 35,334,919 |
| Number of Loans Delinquent 12 months or more | 2,201 |
| Amount of Loans Delinquent 12 months or more | 6,830,278 |
| Total Number of Delinquent Loans | 54,575 |
| Total Amount of Delinquent Loans | 168,064,387 |
| OTHER GENERAL LOAN INFORMATION | |
| Total Loans Charged Off Y-T-D | 1,233,007,834 |
| Total Recoveries Y-T-D on Charge-Offs | 166,560,857 |
| Total Credit Card Loans Charged Off Y-T-D | 289,441,112 |
| Total Credit Card Recoveries Y-T-D | 30,006,155 |
| Total Number of Loans Purchased | 7,576 |
| Total Amount of Loans Purchased | 258,814,523 |
| Number of Loans to CU Officials | 73,164 |
| Amount of Loans to CU Officials | 1,639,042,638 |
| Total Number of Loans Granted Y-T-D | 10,448,791 |
| Total Amount of Loans Granted Y-T-D | 139,286,578,298 |
| | |
| REAL ESTATE LOANS OUTSTANDING Number of 1st Mortgage Fixed Rate | 536,563 |
| Amount of 1st Mortgage Fixed Rate | 47,045,109,495 |
| Number of 1st Mortgage Adjustable Rate | 122,269 |
| Amount of 1st Mortgage Adjustable Rate | 13,645,649,715 |
| Number of Other R.E. Closed-End Fixed Rate | 411,727 |
| Amount of Other R.E. Closed-End Fixed Rate | 12,108,359,361 |
| Number of Other R.E. Closed-End Adj. Rate | 28,047 |
| Amount of Other R.E. Closed-End Adj. Rate | 887,614,219 |
| Number of Other R.E. Open-End Adj. Rate | 594,767 |
| Amount of Other R.E. Open-End Adj. Rate | 14,299,580,254 |
| Number of Other R.E. Not Included Above | 17,788 |
| Amount of Other R.E. Not Included Above | 493,223,783 |
| Total Number of R.E. Loans Outstanding | 1,711,161 |
| Total Amount of R.E. Loans Outstanding | 88,479,536,827 |
| | |
| REAL ESTATE LOANS GRANTED YEAR-TO-DATE Number of 1st Mortgage Fixed Rate | 320,398 |
| Amount of 1st Mortgage Fixed Rate | 320,398 39,748,517,657 |
| Number of 1st Mortgage Adjustable Rate | 50,433 |
| Amount of 1st Mortgage Adjustable Rate | 6,851,637,062 |
| Number of Other R.E. Closed-End Fixed Rate | 184,085 |
| Amount of Other R.E. Closed-End Fixed Rate | 7,268,009,310 |
| Number of Other R.E. Closed-End Adj. Rate | 9,483 |
| Amount of Other R.E. Closed-End Adj. Rate | 383,507,144 |
| Number of Other R.E. Open-End Adj. Rate | 314,792 |
| Amount of Other R.E. Open-End Adj. Rate | 8,134,629,205 |
| Number of Other R.E. Not Included Above | 7,951 |
| Number of Other R.E. Not Included Above | 305,006,491 |
| | |

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TABLE 3 CONTINUED SUPPLEMENTAL LOAN DATA Federal Credit Unions December 31, 2003

| Number of Credit Unions on this Report: | 5,776 |
|---|------------------------------------|
| DELINQUENT REAL ESTATE LOANS OUTSTANDING | |
| 1st Mortgage Fixed Rate, 1-2 months | 224,012,669 |
| 1st Mortgage Fixed Rate, 2-6 months | 66,228,512 |
| 1st Mortgage Fixed Rate, 6-12 months | 22,054,028 |
| 1st Mortgage Fixed Rate, 12 months or more | 16,658,302 |
| Total Delinquent 1sT Mortgage Fixed Rate | 328,953,511 |
| 1st Mortgage Adjustable Rate, 1-2 months | 95,258,692 |
| 1st Mortgage Adjustable Rate, 2-6 months | 29,031,519 |
| 1st Mortgage Adjustable Rate, 6-12 months | 10,177,916 |
| 1st Mortgage Adjustable Rate 12, months or more | 6,353,209 |
| Total Delinquent 1sT Mortgage Adjustable Rate | 140,821,336 |
| Other Real Estate Fixed Rate, 1-2 months | 80,176,105 |
| Other Real Estate Fixed Rate, 2-6 months Other Real Estate Fixed Rate, 6-12 months | 31,348,303 |
| Other Real Estate Fixed Rate, 12 months or more | 11,428,662 7,586,672 |
| Total Delinguent Other Real Estate Fixed Rate | 130,539,742 |
| Other Real Estate Adjustable Rate, 1-2 months | 69,174,382 |
| Other Real Estate Adjustable Rate, 2-6 months | 21,093,779 |
| Other Real Estate Adjustable Rate, 6-12 months | 7,698,638 |
| Other Real Estate Adjustable Rate 12, months or more | 4,635,605 |
| Total Delinguent Other Real Estate Adjustable Rate | 102,602,404 |
| Total Delinquent Real Estate Loans | 702,916,993 |
| | |
| OTHER REAL ESTATE LOAN INFORMATION | // // // // // // // // // // // / |
| 1st Mortgage Loans Charged Off Y-T-D | 7,586,113 |
| 1st Mortgage Loans Recovered Y-T-D | 1,241,144 |
| Other Real Estate Loans Charged Off Y-T-D Other Real Estate Loans Recovered Y-T-D | 16,718,878 |
| Allowance for Real Estate Loan Losses | 2,219,601 103,934,491 |
| Amount of R.E. Loans Serving as Collateral for Member Business Loans | 2,048,166,225 |
| Amount of All First Mortgages Sold Y-T-D | 21,200,071,077 |
| Short-term Real Estate Loans (< 5 years) | 35,003,166,215 |
| Mortgage Servicing Rights | 750,711,688 |
| | |
| MEMBER BUSINESS LOANS (MBL) OUTSTANDING | |
| Number of Agricultural MBL | 3,478 |
| Amount of Agricultural MBL | 199,301,699 |
| Number of All Other MBL | 22,338 |
| Amount of All Other MBL | 3,044,418,607 |
| Total Number MBLS Outstanding | 25,816 3,243,720,306 |
| Total Amount MBLS Outstanding | 3,243,720,300 |
| MEMBER BUSINESS LOANS GRANTED Y-T-D | |
| Number of Agricultural MBL | 1,990 |
| Amount of Agricultural MBL | 111,728,536 |
| Number of All Other MBL | 9,549 |
| Amount of All Other MBL | 1,773,692,253 |
| Total Number MBLS Granted Y-T-D | 11,539 |
| Total Amount MBLS Granted Y-T-D | 1,885,420,789 |
| | |
| DELINQUENT MEMBER BUSINESS LOANS Agricultural, 1-2 months | 1,796,105 |
| Agricultural, 1-2 months | 1,445,360 |
| Agricultural, 6-12 months | 1,516,781 |
| Agricultural, 12 months or more | 1,669,980 |
| Total Delinguent Agricultural Loans | 6,428,226 |
| All Other MBL, 1-2 months | 31,393,279 |
| All Other MBL, 2-6 months | 7,657,542 |
| All Other MBL, 6-12 months | 3,320,948 |
| All Other MBL, 12 months or more | 7,666,677 |
| Total Delinquen All Other MBLS | 50,038,446 |
| Total Delinquen MBLS | 56,466,672 |
| | |
| | 102 000 |
| Agricultural MBL Charged Off Y-T-D | 103,890 77 137 |
| Agricultural MBL Recovered Y-T-D All Other MBL Charged of Y-T-D | 77,137 2,595,540 |
| All Other MBL Recovered Y-T-D | 2,595,540 |
| Allowance for MBL Losses | 30,257,230 |
| Concentration of Credit for MBL | 243,875,250 |
| Construction or Development MBL | 112,381,425 |
| | , |

TABLE 4 SUPPLEMENTAL DATA-MISCELLANEOUS Federal Credit Unions December 31, 2003

Number of Credit Unions on this Report:

5,776

1,336,929,411

1,943,738,568

1,540,626,376

9,293,481,700

7,258,042,257

| NUMBER OF SAVINGS ACCOUNTS BY TYPE | |
|------------------------------------|------------|
| Share Draft Accounts | 19,655,056 |
| Regular Share Accounts | 49,218,205 |
| Money Market Share Accounts | 2,519,853 |
| Share Certificate Accounts | 4,076,148 |
| IRA/Keogh & Retirement Accounts | 2,498,623 |
| Other Shares and Deposit | 1,851,359 |
| Non-Member Deposits | 25,410 |
| Total Number of Savings Accounts | 79,844,654 |
| OFF-BALANCE SHEFT ITEMS | |

OFF-BALANCE SHEET ITEMS Unused Commitments of:

| Undsed Commitments of. | |
|---|----------------|
| Commercial Real Estate, Construction, Land Development | 129,771,936 |
| Other Unused Member Business Loan Commitments | 218,396,204 |
| Revolving Open-End Lines Secured by Residential Properties | 13,406,260,325 |
| Credit Card Lines | 31,146,166,900 |
| Outstanding Letters of Credit | 43,438,023 |
| Unsecured Share Draft Lines of Credit | 6,006,319,916 |
| Other Unused Commitments | 4,637,842,549 |
| Amount of Loans Sold/Swapped with Recourse Y-T-D | 396,745,552 |
| Outstanding Principal Balance of Loans Sold/Swapped with Recourse | 559,156,239 |
| Pending Bond Claims | 22,207,508 |
| | |

NUMBER OF CUS DESCRIBING MOST RECENT AUDIT AS:

| | - | Supervisory Committee Audit | |
|---|-------|-------------------------------|----------------|
| Financial Statement Audit Performed by State | | Performed by State Licenced | |
| Licenced Persons | 1,291 | Persons | 1,178 |
| | | Supervisory Committee Audit | |
| Balance Sheet Audit Performed by State Licenced | | Performed by other External | |
| Persons | 175 | Auditors | 2,523 |
| | | Supervisory Committee Audit | |
| Examinations of Internal Controls Over Call | | Performed by the Supervisory | |
| Reporting Performed by State Licenced Persons | 39 | Committee or Designated Staff | 570 |
| INVESTMENT INFORMATION | | | |
| Fair Value of Held to Maturity Investments | | | 23,250,881,562 |

Fair Value of Held to Maturity Investments Repurchase Agreements Reverse Repurchase Agreements Invested Non-Mortgage Backed Derivatives Mortgage Pass-through Securities CMO/REMIC

TABLE 4 CONTINUED SUPPLEMENTAL DATA-MISCELLANEOUS Federal Credit Unions December 31, 2003

| Number of Credit Unions on this Report: | | | 5,776 |
|--|------------|--|---------------|
| INFORMATION SYSTEMS & TECHNOLOGY | | | |
| Number Of Cus Describing Record Maintenance As: | | | |
| Manual System | 153 | CU Developed In-House | 51 |
| Vendor Supplied In-House | 4,160 | Other | 81 |
| Vendor On-Line Service Bur. | 1,331 | | |
| Number Of Cus Reporting That Members Access/ | | | |
| Perform Electronic Financial Services Via: | | | |
| WWW/Browser Based | 2,215 | Automatic Teller Machine | 2,889 |
| Wireless | 141 | Kiosk | 156 |
| Home Banking/PC Based | 1,621 | Other | 135 |
| Auto Response/Phone Based | 2,741 | | |
| Number Of Cus Reporting Offering Financial Services El | ectronical | ly: | |
| Member Application | 1,066 | Share Account Transfers | 2,814 |
| New Loan | 1,603 | Bill Payment | 1,295 |
| Account Balance Inquiry | 2,910 | Download Account History | 1,824 |
| Share Draft Order | 2,306 | Electronic Cash | 322 |
| New Share Account | 575 | Account Aggregation | 192 |
| Loan Payments | 2,422 | Internet Access Services Electronic Signature | 531 |
| View Account History | 2,357 | Authentication/Certification | 34 |
| Merchandise Purchase | 354 | Other | 118 |
| | 001 | | |
| Number of CLIp Departing M/M/M/ Sites | | | 2 000 |
| Number of CUs Reporting WWW Sites | | | 3,009 |
| Number Of Cus Reporting WWW Type As: | | | |
| Informational | 908 | Transactional | 1,891 |
| Interactive | 210 | | |
| Number Of Cus Members Reported using Transactional | www | | 8,714,469 |
| Number Of Cus Reporting Plans For a WWW | | | |
| Informational | 539 | Transactional | 101 |
| Interactive | 82 | | |
| OTHER INFORMATION | | | |
| Amount of Promissory Notes Issued to Non-members | | | 168,143,650 |
| Number Members Filing Chapter 7 Bankruptcy Y-T-D | | | 103,651 |
| Number Members Filing Chapter 13 Bankruptcy Y-T-D | | | 32,765 |
| Amount of Loans Subject to Bankruptcies | | | 1,026,443,480 |
| Number of Current Members | | | 46,153,280 |
| Number of Potential Members | | | 265,973,667 |
| Number of Full Time Employees | | | 103,874 |
| Number of Part Time Employees | | | 17,986 |
| CREDIT UNION SERVICE ORGANIZATION (CUSO) INFO | RMATION | | |
| Number of CUSOS \1 | | | 1,867 |
| Amount Invested in CUSOS | | | 232,105,515 |
| Amount Loaned to CUSOS | 10.0 | | 76,516,933 |
| Credit Union Portion of Net Income(Loss) Resulting From Cl | JSO | | 0 |
| Number of CUSOS Wholly Owned | | | 327 |
| Predominant Service of CUSO: | 165 | Cradit Carda | 405 |
| Mortgage Processing | 165 166 | Credit Cards | 165 |
| EDP Processing Shared Branching | 166 423 | Trust Services | 9 |
| Shared Branching Insurance Services | 423 87 | Item Processing Tax Preparation | 90 7 |
| Investment Services | 87 248 | Travel | 4 |
| Auto Buying, Leasing, Indirect Lending | 240 70 | Other | 433 |
| 1/ This figure represents the number of CUSO Schedules co | | | |

1/ This figure represents the number of CUSO Schedules completed by all credit unions. Since more than one credit union may have a loan to or investment in a given CUSO, this figure does not represent the total number of unique CUSOs.

TABLE 5 SUPPLEMENTAL DATA FEDERAL CREDIT UNIONS DISTRIBUTION OF BORROWINGS, SAVINGS AND INVESTMENTS BY REMAINING MATURITY OR EARLIEST REPRICING INTERVAL December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions on this Report: | | 5,776 | | | | |
|---|------------------------|------------------|----------------------|------------------|----------|---------|
| BORROWINGS | NO. of CU Reporting | Amount < 1 Yr | Amount 1 to 3 Yrs | Amount >3 Yrs | Total | |
| Promissory/Other Notes and Interest | · · · | | | | | |
| Payable | 373 | 1,501 | 989 | 1,864 | 4,354 | |
| Reverse Repurchase Agreements | 4 | 1,917 | 0 | 0 | 1,917 | |
| Subordinated CDCU Debt | 15 | 0* | 0* | 0* | 1 | |
| Uninsured Secondary Capital | 40 | N/A | 0* | 8 | 9 | |
| TOTAL BORROWINGS | 405 | 3,419 | 990 | 1,873 | 6,282 | |
| | NO. of CU | Amount | Amount | Amount | | |
| SAVINGS | Reporting | < 1 Yr | 1 to 3 Yrs | > 3 Yrs | Total | |
| Share Drafts | 3,805 | 36,266 | N/A | N/A | 36,266 | |
| Regular Shares | 5,771 | 107,365 | N/A | N/A | 107,365 | |
| Money Market Shares | 1,697 | 53,597 | N/A | N/A | 53,597 | |
| Share Certificates/CDS | 3,857 | 41,957 | 15,813 | 6,805 | 64,575 | |
| IRA/KEOGH, Retirements | 3,354 | 17,449 | 5,184 | 2,892 | 25,525 | |
| All Other Shares/Deposits | 2,084 | 3,313 | 44 | 32 | 3,389 | |
| Non-Members Deposits | 510 | 515 | 229 | 24 | 768 | |
| TOTAL SAVINGS | 5,774 | 260,461 | 21,270 | 9,753 | 291,485 | |
| | NO. of CU | Amount | Amount | Amount | Amount | |
| | Reporting | < 1 Yr | 1 to 3 Yrs > | 3 to 10 Yrs | > 10 Yrs | Total |
| INVESTMENTS CLASSIFIED BY SFAS 115 | 5: | | | | | |
| Held to Maturity | 1,512 | 4,974 | 11,314 | 6,261 | 554 | 23,103 |
| Available for Sale | 1,551 | 10,445 | 14,849 | 10,887 | 845 | 37,025 |
| Trading | 9 | 102 | 82 | 6 | 0 | 190 |
| Non-SFAS 115 Investments, Cash On | | | | | | |
| Deposit, & Cash Equivelants TOTAL INVESTMENTS, Cash On | 5,775 | 41,029 | 13,499 | 2,465 | 390 | 57,383 |
| Deposit, & Cash Equivelants | 5,775 | 56,550 | 39,744 | 19,619 | 1,788 | 117,701 |

TABLE 6 Federal Credit Unions INTEREST RATES BY TYPE OF LOAN December 31, 2003

| | Unsecured Credit Cards | | All Othe | All Other Unsecured | | ew Vehicle | |
|------------------------|------------------------|------------------|----------|---------------------|--------|------------------|--|
| | Number | Amount | Number | Amount | Number | Amount | |
| Interest Rate Category | | | | | | | |
| .01% To 5.0% | 8 | \$32,565,449 | 11 | \$19,315,124 | 1,492 | \$18,271,598,579 | |
| 5.0% To 6.0% | 11 | \$55,952,130 | 28 | \$62,323,803 | 1,522 | \$9,248,874,632 | |
| 6.0% To 7.0% | 24 | \$77,729,271 | 51 | \$290,660,978 | 1,245 | \$4,816,529,839 | |
| 7.0% To 8.0% | 59 | \$621,682,974 | 189 | \$844,088,177 | 624 | \$2,259,221,744 | |
| 8.0% To 9.0% | 148 | \$1,732,153,962 | 318 | \$937,916,409 | 292 | \$533,001,147 | |
| 9.0% To 10.0% | 564 | \$2,802,836,875 | 586 | \$1,423,936,523 | 97 | \$156,495,091 | |
| 10.0% To 11.0% | 346 | \$1,583,818,588 | 728 | \$1,549,319,023 | 37 | \$27,470,099 | |
| 11.0% To 12.0% | 471 | \$3,290,826,780 | 632 | \$1,593,287,612 | 15 | \$18,518,948 | |
| 12.0% To 13.0% | 655 | \$1,492,840,525 | 1,174 | \$3,264,245,493 | 24 | \$6,357,816 | |
| 13.0% To 14.0% | 302 | \$924,299,497 | 599 | \$1,191,308,168 | 0 | \$0 | |
| 14.0% To 15.0% | 134 | \$231,265,193 | 462 | \$884,925,911 | 4 | \$3,419,145 | |
| 15.0% To 16.0% | 40 | \$72,370,781 | 483 | \$491,980,772 | 1 | \$90,907 | |
| 16.0% Or More | 20 | \$33,705,568 | 336 | \$399,282,224 | 2 | \$172,585 | |
| Not Reporting Or Zero | 2,994 | \$5,535,384 | 179 | \$2,748,028 | 421 | \$32,335,811 | |
| Total | 5,776 | \$12,957,582,977 | 5,776 | \$12,955,338,245 | 5,776 | \$35,374,086,343 | |
| Average Rate | 11.5% | | 12.0% | | 5.9% | | |

| | Use | Used Vehicle | | I Vehicle 1st Mortgage | | er Real Estate |
|------------------------|--------|------------------|--------|------------------------|--------|------------------|
| Interest Rate Category | Number | Amount | Number | Amount | Number | Amount |
| .01% To 5.0% | 665 | \$14,644,096,615 | 154 | \$7,223,715,072 | 614 | \$11,226,334,406 |
| 5.0% To 6.0% | 1,073 | \$10,880,416,158 | 1,052 | \$37,993,534,589 | 853 | \$7,373,729,592 |
| 6.0% To 7.0% | 1,174 | \$7,915,566,950 | 896 | \$13,150,896,305 | 902 | \$6,151,290,012 |
| 7.0% To 8.0% | 976 | \$4,608,868,981 | 360 | \$1,917,468,273 | 518 | \$2,016,444,390 |
| 8.0% To 9.0% | 692 | \$2,440,085,048 | 166 | \$256,507,572 | 259 | \$598,155,503 |
| 9.0% To 10.0% | 378 | \$824,708,215 | 79 | \$93,913,710 | 134 | \$262,612,149 |
| 10.0% To 11.0% | 196 | \$279,111,793 | 38 | \$10,648,052 | 57 | \$49,420,061 |
| 11.0% To 12.0% | 66 | \$86,723,877 | 10 | \$10,037,969 | 13 | \$17,879,873 |
| 12.0% To 13.0% | 111 | \$35,351,876 | 25 | \$12,710,315 | 17 | \$2,253,071 |
| 13.0% To 14.0% | 23 | \$24,429,548 | 1 | \$8,011 | 3 | \$63,896,882 |
| 14.0% To 15.0% | 16 | \$7,677,414 | 0 | \$0 | 1 | \$277,066 |
| 15.0% To 16.0% | 14 | \$13,689,563 | 1 | \$22,678 | 1 | \$289,420 |
| 16.0% Or More | 7 | \$5,539,298 | 0 | \$0 | 1 | \$306,188 |
| Not Reporting Or Zero | 385 | \$290,711 | 2,994 | \$21,296,664 | 2,403 | \$25,889,004 |
| Total | 5,776 | \$41,766,556,047 | 5,776 | \$60,690,759,210 | 5,776 | \$27,788,777,617 |
| Average Rate | 7.0% | | 6.3% | | 6.3% | |

| | Leases | Receivable | Otl | her Loans |
|------------------------|--------|---------------|--------|------------------|
| | Number | Amount | Number | Amount |
| Interest Rate Category | | | | |
| .01% To 5.0% | 26 | \$80,381,914 | 929 | \$2,712,185,815 |
| 5.0% To 6.0% | 47 | \$235,840,242 | 699 | \$1,240,506,349 |
| 6.0% To 7.0% | 60 | \$43,502,406 | 808 | \$1,980,952,833 |
| 7.0% To 8.0% | 68 | \$28,922,665 | 711 | \$1,272,885,151 |
| 8.0% To 9.0% | 38 | \$4,841,141 | 603 | \$1,156,004,575 |
| 9.0% To 10.0% | 10 | \$1,257,964 | 394 | \$880,322,572 |
| 10.0% To 11.0% | 0 | \$0 | 342 | \$613,516,179 |
| 11.0% To 12.0% | 0 | \$0 | 126 | \$361,473,772 |
| 12.0% To 13.0% | 2 | \$103,152 | 235 | \$466,561,114 |
| 13.0% To 14.0% | 1 | \$1,618,726 | 62 | \$82,993,623 |
| 14.0% To 15.0% | 0 | \$0 | 32 | \$54,986,577 |
| 15.0% To 16.0% | 1 | \$6,726 | 65 | \$54,923,229 |
| 16.0% Or More | 0 | \$0 | 43 | \$51,134,699 |
| Not Reporting Or Zero | 5,523 | \$13,384,634 | 727 | \$1,734,452 |
| Total | 5,776 | \$409,859,570 | 5,776 | \$10,930,180,940 |
| Average Rate | 6.8% | | 7.3% | |

TABLE 7 Federal Credit Unions DIVIDEND RATES BY TYPE OF SAVINGS ACCOUNT December 31, 2003

| | Sł | nare Drafts | Regular Shares | | Regular Shares Money | | Market Shares | |
|------------------------|--------|------------------|----------------|-------------------|--|------------------|---------------|--|
| | Number | Amount | Number | Amount | Number | Amount | | |
| Dividend Rate Category | | | | | | | | |
| .01% To 1.0% | 1,537 | \$24,018,213,082 | 2,262 | \$41,078,608,490 | 484 | \$13,950,748,962 | | |
| 1.0% To 2.0% | 281 | \$2,393,026,604 | 2,748 | \$55,604,035,711 | 1,157 | \$38,785,743,867 | | |
| 2.0% To 3.0% | 17 | \$26,678,223 | 516 | \$9,163,328,509 | 48 | \$848,116,842 | | |
| 3.0% To 4.0% | 2 | \$4,778,134 | 97 | \$1,086,653,690 | 3 | \$5,665,074 | | |
| 4.0% To 5.0% | 0 | \$0 | 21 | \$153,976,540 | 0 | \$0 | | |
| 5.0% To 6.0% | 0 | \$0 | 19 | \$75,920,157 | 0 | \$0 | | |
| 6.0% To 7.0% | 0 | \$0 | 2 | \$4,802,086 | 0 | \$0 | | |
| 7.0% Or More | 0 | \$0 | 4 | \$6,002,103 | 0 | \$0 | | |
| Not Reporting Or Zero | 3,939 | \$9,823,638,153 | 107 | \$191,306,958 | 4,084 | \$6,741,601 | | |
| Total | 5,776 | \$36,266,334,196 | 5,776 | \$107,364,634,244 | 5,776 | \$53,597,016,346 | | |
| Average Rate | 0.5% | | 1.1% | | 1.1% | | | |

| | Certif | Certificates (1 Year) IRA/KEOGH Non-Membe | | IRA/KEOGH | | IRA/KEOGH Non-Mo | | nber-Deposits |
|------------------------|--------|---|--------|------------------|-------|------------------|--|---------------|
| | Number | Amount | Number | Number Amount N | | Amount | | |
| Dividend Rate Category | | | | | | | | |
| .01% To 1.0% | 91 | \$686,946,765 | 286 | \$1,953,137,287 | 62 | \$36,272,442 | | |
| 1.0% To 2.0% | 2,915 | \$52,299,581,270 | 1,724 | \$15,193,859,298 | 159 | \$186,862,500 | | |
| 2.0% To 3.0% | 731 | \$11,263,395,621 | 986 | \$6,338,599,015 | 158 | \$412,090,261 | | |
| 3.0% To 4.0% | 69 | \$195,187,079 | 277 | \$1,713,033,687 | 56 | \$65,638,699 | | |
| 4.0% To 5.0% | 14 | \$4,664,647 | 58 | \$314,200,940 | 19 | \$30,274,245 | | |
| 5.0% To 6.0% | 4 | \$60,562,361 | 7 | \$7,300,089 | 9 | \$15,300,680 | | |
| 6.0% To 7.0% | 1 | \$50,600 | 5 | \$2,067,460 | 9 | \$3,478,541 | | |
| 7.0% Or More | 2 | \$3,668,849 | 2 | \$683,112 | 8 | \$4,765,948 | | |
| Not Reporting Or Zero | 1,949 | \$60,443,744 | 2,431 | \$2,550,823 | 5,296 | \$13,250,181 | | |
| Total | 5,776 | \$64,574,500,936 | 5,776 | \$25,525,431,711 | 5,776 | \$767,933,497 | | |
| Average Rate | 1.7% | | 1.8% | | 2.2% | | | |

TABLE 8 Selected Aggregate Ratios and Averages by Assets Size Federal Credit Unions December 31, 2003

| | Total | Less Than \$2,000,000 | \$2,000,000- \$10,000,000 | \$10,000,000- \$50,000,000 |
|--|----------------|--------------------------|------------------------------|-------------------------------|
| NetWorth to Total Assets | 10.80 | 16.23 | 13.44 | 11.91 |
| Delinquent Loans to Net Worth | 4.22 | 15.09 | 9.21 | 6.40 |
| Solvency Evaluation (Est.) | 112.49 | 119.61 | 115.64 | 113.62 |
| Classified Assets (Est.) to Net Worth | 4.14 | 7.30 | 4.54 | 3.96 |
| | | 1.00 | 1.01 | 0.00 |
| ASSET QUALITY: | | | | |
| Delinquent Loans to Total Loans | 0.76 | 4.75 | 2.34 | 1.37 |
| Net Charge-Offs to Average Loans | 0.55 | 1.16 | 0.77 | 0.63 |
| Fair Value H-T-M to Book Value H-T-M | 100.64 | 99.74 | 100.78 | 101.55 |
| Accum. Unreal. G/L on A-F-S to Cost of A-F-S | 0.16 | 0.02 | -0.48 | |
| Delinquent Loans to Assets | 0.46 | 2.45 | 1.24 | 0.76 |
| EARNINGS: | | | | |
| Return on Average Assets | 1.03 | 0.12 | 0.51 | 0.64 |
| Gross Income to Average Assets | 6.20 | 5.50 | 5.63 | 5.93 |
| Yield on Average Loans | 6.90 | 8.47 | 7.67 | 7.25 |
| Yield on Average Investments | 2.70 | 1.49 | 2.02 | 2.50 |
| Cost of Funds to Average Assets | 1.68 | 1.25 | 1.33 | 1.37 |
| Net Margin to Average Assets | 4.52 | 4.24 | 4.29 | 4.56 |
| Operating Expenses to Average Assets | 3.20 | 3.71 | 3.48 | 3.61 |
| Provision for Loan & Lease Losses to Average Assets | 0.33 | 0.54 | 0.33 | 0.31 |
| Net Interest Margin to Average Assets | 3.43 | 3.88 | 3.70 | 3.70 |
| Operating Expenses to Gross Income | 51.56 | 67.54 | 61.95 | 60.84 |
| Fixed Assets and Oreos to Total Assets | 1.83 | 0.46 | 1.01 | 1.95 |
| Net Operating Expenses to Average Assets | 2.49 | 3.46 | 3.01 | 2.95 |
| | | | | |
| | 05 40 | 2.25 | 0.54 | 10.00 |
| Net Long-Term Assets to Total Assets | 25.18 36.29 | 3.35 | 8.54 71.41 | 18.09 52.55 |
| Regular Shares to Savings and Borrowings Total Loans to Total Savings | 69.60 | 87.09 62.07 | 61.40 | 63.48 |
| Total Loans to Total Assets | 60.27 | 51.51 | 52.81 | 55.47 |
| Cash Plus Short-Term Investments to Assets | 17.93 | 43.26 | | 25.75 |
| Total Savings and Borrowings to Earning Assets | 92.84 | 84.12 | | 91.66 |
| Regular Shares & Share Drafts to Total Shares & Borrowings | 48.55 | 88.21 | 76.99 | 63.24 |
| Borrowings to Total Savings and NetWorth | 1.32 | 0.13 | | 0.21 |
| | | | | |
| PRODUCTIVITY: | | | | |
| Members to Potential Members | 17.35 | 14.85 | | 13.52 |
| Borrowers to Members | 50.23 | 25.77 | 34.73 | 41.38 |
| Members to Full-Time Employees | 409 | 435 | 484 | 441 |
| Average Savings Per Member | 6,316 | 1,812 | 3,264 | 4,517 |
| Average Loan Balance Salary & Benefits to Full-Time Employees | 8,752 | 4,365 | | 6,929 |
| Salary & Benefits to Full-Time Employees | 45,313 | 17,821 | 34,027 | 39,760 |
| AS A PERCENTAGE OF TOTAL GROSS INCOME: | | | | |
| Interest on Loans (Net of Interest Refunds) | 67.16 | 80.92 | 74.04 | 69.03 |
| Income From Investments | 15.19 | 12.54 | 15.50 | 16.52 |
| Income Form Trading Securities | 0.00 | 0.00 | 0.00 | 0.00 |
| Fee Income | 11.44 | 4.59 | 8.44 | 11.11 |
| Other Operating Income | 6.22 | 1.95 | 2.02 | 3.34 |
| | | | | |
| AS A PERCENTAGE OF TOTAL OPERATING EXPENSES | F0 40 | 40.40 | F4 00 | 40.40 |
| Employee Compensation and Benefits Travel and Conference | 50.18 1.39 | 48.48 1.32 | | |
| Office Occupancy | 6.20 | 5.09 | | |
| Office Operations | 21.75 | 21.25 | | |
| Educational and Promotional | 3.31 | 0.85 | | |
| Loan Servicing | 5.74 | 1.79 | | |
| Professional and Outside Services | 7.47 | 7.15 | | |
| Member Insurance | 0.92 | 7.84 | | |
| Operating Fees | 0.58 | 0.78 | | |
| Miscellaneous Operating Expenses | 2.45 | 5.45 | 3.96 | 2.75 |
| | | | | |

TABLE 8 CONTINUEDSelected Aggregate Ratios and Averages by Assets SizeFederal Credit UnionsDecember 31, 2003

| | Total | \$50,000,000- \$100,000,000 | \$100,000,000- \$500,000,000 | |
|--|----------------|--------------------------------|---------------------------------|-------|
| | 10.00 | 44.05 | 10 70 | 40.00 |
| NetWorth to Total Assets Delinguent Loans to Net Worth | 10.80 4.22 | | 10.78 3.99 | |
| Solvency Evaluation (Est.) | 112.49 | | | |
| Classified Assets (Est.) to Net Worth | 4.14 | 3.68 | 4.02 | 4.32 |
| ASSET QUALITY: | | | | |
| Delinquent Loans to Total Loans | 0.76 | | 0.70 | |
| Net Charge-Offs to Average Loans Fair Value H-T-M to Book Value H-T-M | 0.55 100.64 | | | |
| Accum. Unreal. G/L on A-F-S to Cost of A-F-S | 0.16 | | 0.00 | |
| Delinquent Loans to Assets | 0.46 | | 0.43 | |
| EARNINGS: | | | | |
| Return on Average Assets | 1.03 | 0.75 | 0.99 | 1.27 |
| Gross Income to Average Assets | 6.20 | | | |
| Yield on Average Loans | 6.90 | | 6.75 | |
| Yield on Average Investments | 2.70 | | | |
| Cost of Funds to Average Assets Net Margin to Average Assets | 1.68 4.52 | | 1.59 4.66 | |
| Operating Expenses to Average Assets | 4.52 3.20 | | | |
| Provision for Loan & Lease Losses to Average Assets | 0.33 | | | |
| Net Interest Margin to Average Assets | 3.43 | | | |
| Operating Expenses to Gross Income | 51.56 | | | |
| Fixed Assets and Oreos to Total Assets | 1.83 | 2.38 | 2.11 | 1.55 |
| Net Operating Expenses to Average Assets | 2.49 | 2.84 | 2.58 | 2.15 |
| ASSET/LIABILITY MANAGEMENT: | | | | |
| Net Long-Term Assets to Total Assets | 25.18 | | 27.80 | |
| Regular Shares to Savings and Borrowings Total Loans to Total Savings | 36.29 69.60 | | 36.73 70.03 | |
| Total Loans to Total Assets | 60.27 | | | |
| Cash Plus Short-Term Investments to Assets | 17.93 | | | |
| Total Savings and Borrowings to Earning Assets | 92.84 | | | |
| Regular Shares & Share Drafts to Total Shares & Borrowings | 48.55 | | | |
| Borrowings to Total Savings and NetWorth | 1.32 | 0.52 | 0.86 | 2.23 |
| PRODUCTIVITY: | | | | |
| Members to Potential Members | 17.35 | | | |
| Borrowers to Members | 50.23 | | 49.10 | |
| Members to Full-Time Employees Average Savings Per Member | 409 6,316 | | 380.19 6,257.22 | |
| Average Loan Balance | 8,752 | | | |
| Salary & Benefits to Full-Time Employees | 45,313 | | | , |
| AS A PERCENTAGE OF TOTAL GROSS INCOME: | | | | |
| Interest on Loans (Net of Interest Refunds) | 67.16 | 67.51 | 66.68 | 66.36 |
| Income From Investments | 15.19 | | | |
| Income Form Trading Securities | 0.00 | | | |
| Fee Income | 11.44 | | | |
| Other Operating Income | 6.22 | 4.85 | 5.50 | 8.15 |
| AS A PERCENTAGE OF TOTAL OPERATING EXPENSES: Employee Compensation and Benefits | 50.18 | 48.78 | 50.02 | 51.28 |
| Travel and Conference | 1.39 | | | |
| Office Occupancy | 6.20 | | | |
| Office Operations | 21.75 | | | |
| Educational and Promotional | 3.31 | | | |
| Loan Servicing | 5.74 | 5.43 | 5.85 | 6.40 |
| Professional and Outside Services | 7.47 | | | |
| Member Insurance | 0.92 | | | |
| Operating Fees | 0.58 | | | |
| Miscellaneous Operating Expenses | 2.45 | 2.45 | 2.05 | 2.52 |

TABLE 9 CONSOLIDATED BALANCE SHEET FEDERAL CREDIT UNIONS Peer Group 1: Asset Size Less Than \$2,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|--------|--------|-------|--------|--------------|
| Number of Credit Unions | 1,450 | 1,295 | 10.7- | 1,175 | 9.3- |
| | | | | | |
| Cash & Equivalents | 244 | 227 | 6.7- | 254 | 12.0 |
| | | | | | 47.0 |
| TOTAL INVESTMENTS | 286 | 290 | 1.5 | 240 | 17.3- |
| U.S. Government Obligations | 4 | 4 | 0.8 | 2 | 58.2- |
| Federal Agency Securities | 1 | 2 | 27.3 | 2 | 1.9 |
| Mutual Fund & Common Trusts | 16 | 13 | 18.8- | 12 | 6.9- |
| MCSD and PIC at Corporate CU | 9 | 9 | 7.2 | 8 | 16.6- |
| All Other Corporate Credit Union | 110 | 98 | 10.7- | 62 | 37.0- |
| Commercial Banks, S&Ls | 134 | 146 | 8.7 | 138 | 5.3- |
| Credit Unions -Loans to, Deposits in | 5 | 5 | 1.6 | 4 | 27.3- |
| Other Investments | 7 | 13 | 82.9 | 13 | 0.5- |
| Loans Held for Sale | N/A | N/A | | 0* | |
| | | | | | |
| TOTAL LOANS OUTSTANDING | 725 | 599 | 17.4- | 532 | 11.3- |
| Unsecured Credit Card Loans | 2 | 2 | 2.5- | 2 | 5.5- |
| All Other Unsecured Loans | 198 | 170 | 14.1- | 149 | 12.5- |
| New Vehicle Loans | 216 | 166 | 23.3- | 135 | 18.3- |
| Used Vehicle Loans | 215 | 182 | 15.3- | 172 | 5.5- |
| First Mortgage Real Estate Loans | 9 | 9 | 4.1- | 9 | 6.7 |
| Other Real Estate Loans | 10 | 9 | 14.1- | 7 | 17.3- |
| Leases Receivable | 0* | 0* | 155.8 | 0* | 63.4- |
| All Other Loans/Lines of Credit /1 | 68 | 61 | 11.1- | 56 | 7.6- |
| Other Loans /1 | 6 | N/A | | N/A | |
| Allowance For Loan Losses | 19 | 15 | 19.8- | 12 | 19.4- |
| Other Real Estate Owned | 0* | 0* | 5.6- | 0* | 44.9- |
| Land and Building | 2 | 1 | 24.8- | 2 | 26.1 |
| Other Fixed Assets | 4 | 3 | 14.0- | 3 | 0.9 |
| NCUSIF Capitalization Deposit | 10 | 9 | 8.6- | 8 | 5.9- |
| Other Assets | 6 | 6 | 4.4- | 5 | 9.2- |
| TOTAL ASSETS | 1,257 | 1,120 | 10.9- | 1,032 | 9.2- 7.9- |
| IOTAL ASSETS | 1,207 | 1,120 | 10.9- | 1,002 | 1.5- |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 34.8 | 0* | 8.4- |
| Accrued Dividends/Interest Payable | 5 | 4 | 33.6- | 2 | 33.9- |
| Acct Payable and Other Liabilities | 5 | 4 | 17.8- | 4 | 8.7 |
| Uninsured Secondary Capital | 0* | 0* | 30.9- | 0* | 29.3 |
| TOTAL LIABILITIES | 11 | 9 | 22.3- | 8 | 9.2- |
| | | | | | |
| EQUITY/SAVINGS | | | | | |
| Total Savings | 1,035 | 925 | 10.6- | 856 | 7.4- |
| Share Drafts | 11 | 10 | 14.0- | 10 | 0.9 |
| Regular Shares | 884 | 802 | 9.3- | 747 | 6.8- |
| Money Market Shares | 6 | 5 | 9.0- | 7 | 25.7 |
| Share Certificates/CDs | 85 | 68 | 20.9- | 58 | 14.3- |
| IRA/Keogh Accounts | 14 | 12 | 14.8- | 10 | 12.6- |
| All Other Shares and Member Deposits | 10 | 8 | 18.6- | 6 | 29.7- |
| Non-Member Deposits | 25 | 21 | 16.0- | 20 | 8.1- |
| Regular Reserves | 51 | 44 | 13.1- | 41 | 6.6- |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | -0* | 0* | 264.7 | 0* | 58.4- |
| Other Reserves | 5 | 4 | 19.5- | 2 | 35.9- |
| Undivided Earnings | 155 | 138 | 10.6- | 124 | 10.6- |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 210 | 186 | 11.4- | 168 | 10.1- |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,257 | 1,120 | 10.9- | 1,032 | 7.9- |
| 1/ All other loans to members and Other Loans | , | , | 10.5- | 1,002 | 1.5- |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 10 CONSOLIDATED BALANCE SHEET FEDERAL CREDIT UNIONS Peer Group 2: Asset Size \$2,000,000 to \$10,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 1,985 | Dec-02 1,911 | % CHG 3.7- | Dec-03 1,794 | % CHG 6.1- |
|--|---|---|---|---|--|
| Cash & Equivalents | 1,633 | 1,661 | 1.7 | 1,733 | 4.3 |
| TOTAL INVESTMENTS U.S. Government Obligations Federal Agency Securities Mutual Fund & Common Trusts MCSD and PIC at Corporate CU All Other Corporate Credit Union Commercial Banks, S&Ls Credit Unions -Loans to, Deposits in Other Investments Loans Held for Sale | 2,446 34 63 63 80 779 1,296 43 88 N/A | 2,679 38 61 65 87 767 1,513 40 108 N/A | 9.6 12.2 2.3- 2.8 8.3 1.5- 16.8 6.7- 22.6 | 2,668 24 78 51 87 604 1,628 41 155 0* | 0.4- 35.5- 26.4 21.4- 0.6 21.2- 7.6 2.2 43.6 0.0 |
| TOTAL LOANS OUTSTANDING Unsecured Credit Card Loans All Other Unsecured Loans New Vehicle Loans Used Vehicle Loans First Mortgage Real Estate Loans Other Real Estate Loans Leases Receivable All Other Loans/Lines of Credit \1 Other Loans \1 Allowance For Loan Losses Other Real Estate Owned Land and Building Other Fixed Assets NCUSIF Capitalization Deposit Other Assets TOTAL ASSETS | 6,153 165 1,030 1,886 1,831 308 387 11 506 28 87 2 71 38 78 51 10,385 | 5,661 140 963 1,659 1,770 293 359 8 469 N/A 74 1 67 36 79 55 10,167 | 8.0- 15.3- 6.6- 12.0- 3.3- 5.0- 7.4- 22.7- 7.2- 14.9- 14.7- 5.6- 3.4- 2.0 7.2 2.1- | 5,107 124 888 1,420 1,618 296 338 4 418 N/A 59 0* 63 34 76 46 9,669 | 9.8- 11.1- 7.7- 14.4- 8.6- 1.0 5.7- 50.0- 10.9- 20.1- 41.8- 6.1- 6.4- 3.4- 16.9- 4.9- |
| LIABILITIES Total Borrowings Accrued Dividends/Interest Payable Acct Payable and Other Liabilities Uninsured Secondary Capital TOTAL LIABILITIES | 6 28 38 3 75 | 10,107 7 19 33 2 62 | 19.0 33.2- 11.5- 20.8- 17.6- | 8 12 32 2 54 | 6.5 35.3- 4.6- 11.4- 13.0- |
| EQUITY/SAVINGS TOTAL SAVINGS Share Drafts Regular Shares Money Market Shares Share Certificates/CDs IRA/Keogh Accounts All Other Shares and Member Deposits Non-Member Deposits Regular Reserves APPR. For Non-Conf. Invest. Accum. Unrealized G/L on A-F-S Other Reserves Undivided Earnings Net Income TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | 8,871 522 5,913 195 1,598 439 136 68 355 0 -0* 36 1,047 0* 1,438 10,385 | 8,729 487 6,080 222 1,337 417 134 52 330 0 0* 35 1,011 0* 1,376 10,167 | 1.6- 6.8- 2.8 13.7 16.3- 5.1- 1.8- 23.4- 7.2- 0.0 179.2 2.3- 3.4- 0.0 4.3- 2.1- | 8,316 465 5,946 194 1,148 383 131 50 302 0 -0* 31 966 0* 1,298 9,669 | 4.7- 4.6- 2.2- 12.4- 14.2- 8.0- 2.1- 4.5- 8.2- 0.0 360.3- 12.7- 4.5- 0.0 5.6- 4.9- |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 11 CONSOLIDATED BALANCE SHEET FEDERAL CREDIT UNIONS Peer Group 3: Asset Size \$10,000,000 to \$50,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 1,751 | Dec-02 1,752 | % CHG 0.1 | Dec-03 1,753 | % CHG 0.1 |
|---|------------------------|------------------------|---------------------|------------------------|---------------------|
| Cash & Equivalents | 5,455 | 5,284 | 3.1- | 5,133 | 2.8- |
| TOTAL INVESTMENTS | 9,444 | 10,878 | 15.2 | 11,781 | 8.3 |
| U.S. Government Obligations | 187 | 150 | 19.7- | 161 | 7.0 |
| Federal Agency Securities | 1,360 | 1,461 | 7.4 | 1,717 | 17.5 |
| Mutual Fund & Common Trusts | 107 | 96 | 10.0- | 106 | 9.5 |
| MCSD and PIC at Corporate CU | 293 | 332 | 13.2 | 343 | 3.2 |
| All Other Corporate Credit Union | 1,904 | 2,023 | 6.2 | 1,937 | 4.2- |
| Commercial Banks, S&Ls | 5,098 | 6,272 | 23.0 | 6,922 | 10.4 |
| Credit Unions -Loans to, Deposits in | 166 | 193 | 16.4 | 173 | 10.3- |
| Other Investments | 328 | 350 | 6.6 | 422 | 20.6 |
| Loans Held for Sale | N/A | N/A | | 10 | |
| TOTAL LOANS OUTSTANDING | 24,674 | 23,355 | 5.3- | 22,605 | 3.2- |
| Unsecured Credit Card Loans | 1,449 | 1,283 | 11.4- | 1,137 | 11.4- |
| All Other Unsecured Loans | 2,423 | 2,303 | 5.0- | 2,221 | 3.5- |
| New Vehicle Loans | 5,605 | 4,982 | 11.1- | 4,505 | 9.6- |
| Used Vehicle Loans | 6,209 | 5,993 | 3.5- | 5,954 | 0.7- |
| First Mortgage Real Estate Loans | 3,802 | 3,837 | 0.9 | 4,116 | 7.3 |
| Other Real Estate Loans | 3,197 | 3,184 | 0.4- | 2,989 | 6.1- |
| Leases Receivable | 38 1,862 | 25 | 34.0- 6.1- | 15 | 39.8- |
| All Other Loans/Lines of Credit \1 Other Loans \1 | 88 | 1,748 N/A | 0.1- | 1,668 N/A | 4.6- |
| Allowance For Loan Losses | 256 | 224 | 12.4- | 192 | 14.3- |
| Other Real Estate Owned | 16 | 8 | 47.6- | 8 | 4.9- |
| Land and Building | 609 | 610 | 0.2 | 618 | 1.3 |
| Other Fixed Assets | 185 | 177 | 4.8- | 169 | 4.1- |
| NCUSIF Capitalization Deposit | 304 | 317 | 4.4 | 319 | 0.5 |
| Other Assets | 293 | 295 | 0.5 | 300 | 1.8 |
| TOTAL ASSETS | 40,724 | 40,723 | 0.0- | 40,750 | 0.1 |
| LIABILITIES | | | | | |
| Total Borrowings | 29 | 44 | 52.0 | 79 | 81.3 |
| Accrued Dividends/Interest Payable | 72 | 47 | 34.2- | 34 | 28.9- |
| Acct Payable and Other Liabilities | 191 | 185 | 3.6- | 177 | 4.1- |
| Uninsured Secondary Capital | 2 | 3 | 13.7 | 4 | 35.6 |
| TOTAL LIABILITIES | 294 | 278 | 5.5- | 294 | 5.5 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 35,529 | 35,554 | 0.1 | 35,610 | 0.2 |
| Share Drafts | 3,933 | 3,791 | 3.6- | 3,817 | 0.7 |
| Regular Shares | 16,892 | 18,055 | 6.9 | 18,756 | 3.9 |
| Money Market Shares | 2,726 | 3,086 | 13.2 | 3,136 | 1.6 |
| Share Certificates/CDs | 8,481 | 7,259 | 14.4- | 6,547 | 9.8- |
| IRA/Keogh Accounts | 2,873 | 2,797 | 2.6- | 2,772 | 0.9- |
| All Other Shares and Member Deposits | 471 | 444 | 5.8- | 472 | 6.4 |
| Non-Member Deposits | 152 | 122 | 19.9- | 110 | 9.5- |
| Regular Reserves APPR. For Non-Conf. Invest. | 1,309 | 1,265 | 3.3- | 1,193 | 5.7- |
| APPR. For Non-Conf. Invest. Accum. Unrealized G/L on A-F-S | 0 | 0 13 | 0.0 257.1 | 0 -3 | 0.0 120.9- |
| Other Reserves | 202 | 176 | 12.6- | -3 165 | 6.2- |
| Undivided Earnings | 3,387 | 3,436 | 12.0- | 3,492 | 1.6 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 4,901 | 4,890 | 0.0 | 4,847 | 0.9- |
| TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | 4,901 40,724 | 4,890 40,723 | 0.2- | 4,847 40,750 | 0.9- |
| | 70,724 | 70,723 | 0.0- | -0,750 | 0.1 |

1/ All other loans to members and Other Loans eliminated in 2002

TABLE 12 CONSOLIDATED BALANCE SHEET FEDERAL CREDIT UNIONS Peer Group 4: Asset Size \$50,000,000 to \$100,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 430 | Dec-02 441 | % CHG 2.6 | Dec-03 443 | % CHG 0.5 |
|---|----------------------|----------------------|---------------------|----------------------|---------------------|
| Cash & Equivalents | 3,480 | 3,392 | 2.5- | 3,190 | 5.9- |
| TOTAL INVESTMENTS | 7,154 | 8,111 | 13.4 | 8,403 | 3.6 |
| U.S. Government Obligations | 176 | 143 | 13.4 | 136 | 5.1- |
| Federal Agency Securities | 2,722 | 2,911 | 6.9 | 3,289 | 13.0 |
| Mutual Fund & Common Trusts | 154 | 107 | 30.8- | 103 | 3.6- |
| MCSD and PIC at Corporate CU | 205 | 229 | 11.8 | 245 | 6.9 |
| All Other Corporate Credit Union | 1,219 | 1,558 | 27.8 | 1,198 | 23.2- |
| Commercial Banks, S&Ls | 2,314 | 2,819 | 21.8 | 3,115 | 10.5 |
| Credit Unions -Loans to, Deposits in | 101 | 99 | 2.4- | 105 | 6.4 |
| Other Investments | 262 | 245 | 6.8- | 213 | 12.8- |
| Loans Held for Sale | N/A | N/A | | 32 | |
| TOTAL LOANS OUTSTANDING | 18,699 | 18,172 | 2.8- | 17,978 | 1.1- |
| Unsecured Credit Card Loans | 1,255 | 1,092 | 13.0- | 1,011 | 7.4- |
| All Other Unsecured Loans | 1,463 | 1,289 | 11.9- | 1,151 | 10.7- |
| New Vehicle Loans | 3,699 | 3,405 | 7.9- | 3,067 | 9.9- |
| Used Vehicle Loans | 4,165 | 4,187 | 0.5 | 4,338 | 3.6 |
| First Mortgage Real Estate Loans | 3,988 | 4,053 | 1.6 | 4,242 | 4.7 |
| Other Real Estate Loans | 2,756 | 2,791 | 1.3 | 2,885 | 3.3 |
| Leases Receivable | 35 | 18 | 49.2- | 11 | 37.5- |
| All Other Loans/Lines of Credit \1 Other Loans \1 | 1,224 113 | 1,336 N/A | 9.2 | 1,273 N/A | 4.7- |
| Allowance For Loan Losses | 113 | 144 | 8.2- | 125 | 13.0- |
| Other Real Estate Owned | 9 | 7 | 20.0- | 120 | 38.5 |
| Land and Building | 507 | , 522 | 3.0 | 565 | 8.3 |
| Other Fixed Assets | 151 | 150 | 0.3- | 156 | 4.2 |
| NCUSIF Capitalization Deposit | 242 | 251 | 3.7 | 252 | 0.8 |
| Other Assets | 269 | 270 | 0.3 | 296 | 9.8 |
| TOTAL ASSETS | 30,353 | 30,764 | 1.4 | 30,758 | 0.0- |
| LIABILITIES | | | | | |
| Total Borrowings | 59 | 78 | 31.9 | 162 | 107.8 |
| Accrued Dividends/Interest Payable | 55 | 39 | 30.1- | 22 | 44.0- |
| Acct Payable and Other Liabilities | 152 | 146 | 3.6- | 146 | 0.1- |
| Uninsured Secondary Capital | 0 | 1 | 0.0 | 2 | 19.2 |
| TOTAL LIABILITIES | 266 | 264 | 0.7- | 331 | 25.4 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 26,745 | 27,077 | 1.2 | 27,032 | 0.2- |
| Share Drafts | 3,218 | 3,207 | 0.3- | 3,346 | 4.3 |
| Regular Shares | 10,718 | 11,345 | 5.9 | 11,298 | 0.4- |
| Money Market Shares | 3,275 | 3,636 | 11.0 | 3,780 | 3.9 |
| Share Certificates/CDs | 6,908 | 6,257 | 9.4- | 5,887 | 5.9- |
| IRA/Keogh Accounts | 2,317 | 2,350 | 1.4 | 2,350 | 0.0 |
| All Other Shares and Member Deposits Non-Member Deposits | 243 67 | 237 45 | 2.5- 33.4- | 313 59 | 32.1 30.5 |
| Regular Reserves | 949 | 45 886 | | 59 847 | 30.5 4.4- |
| APPR. For Non-Conf. Invest. | 949 0 | 000 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 9 | 24 | 171.1 | -3 | 111.7- |
| Other Reserves | 188 | 194 | 3.3 | 168 | 13.4- |
| Undivided Earnings | 2,196 | 2,318 | 5.6 | 2,383 | 2.8 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 3,342 | 3,423 | 2.4 | 3,395 | 0.8- |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 30,353 | 30,764 | 1.4 | 30,758 | 0.0- |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 13 CONSOLIDATED BALANCE SHEET FEDERAL CREDIT UNIONS Peer Group 5: Asset Size \$100,000,000 to \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|---------------|---------------|--------------|---------------|-------------|
| Number of Credit Unions | 428 | 459 | 7.2 | 498 | 8.5 |
| Cash & Equivalents | 8,945 | 9,452 | 5.7 | 8,905 | 5.8- |
| | - | | | - | |
| TOTAL INVESTMENTS U.S. Government Obligations | 20,974 481 | 23,528 697 | 12.2 45.0 | 27,630 713 | 17.4 2.2 |
| Federal Agency Securities | 13,632 | 14,476 | 45.0 | 17,518 | 21.0 |
| Mutual Fund & Common Trusts | 793 | 719 | 9.3- | 481 | 33.0- |
| MCSD and PIC at Corporate CU | 397 | 448 | 13.1 | 531 | 18.5 |
| All Other Corporate Credit Union | 2,670 | 3,335 | 24.9 | 3,536 | 6.0 |
| Commercial Banks, S&Ls | 2,150 | 2,890 | 34.4 | 3,919 | 35.6 |
| Credit Unions -Loans to, Deposits in | 112 | 146 | 30.2 | 164 | 12.5 |
| Other Investments | 740 | 817 | 10.3 | 767 | 6.1- |
| Loans Held for Sale | N/A | N/A | | 115 | |
| TOTAL LOANS OUTSTANDING | 58,806 | 59,922 | 1.9 | 64,069 | 6.9 |
| Unsecured Credit Card Loans | 4,431 | 4,077 | 8.0- | 3,867 | 5.2- |
| All Other Unsecured Loans | 3,807 | 3,505 | 7.9- | 3,509 | 0.1 |
| New Vehicle Loans | 10,907 | 10,287 | 5.7- | 10,576 | 2.8 |
| Used Vehicle Loans | 11,247 | 12,149 | 8.0 | 13,890 | 14.3 |
| First Mortgage Real Estate Loans | 16,366 | 17,543 | 7.2 | 19,127 | 9.0 |
| Other Real Estate Loans | 8,614 | 8,947 | 3.9 | 9,475 | 5.9 |
| Leases Receivable | 207 | 172 | 16.6- | 134 | 22.0- |
| All Other Loans/Lines of Credit \1 | 2,988 | 3,241 | 8.5 | 3,491 | 7.7 |
| Other Loans \1 | 239 | N/A | | N/A | |
| Allowance For Loan Losses | 501 | 481 | 4.1- | 453 | 5.7- |
| Other Real Estate Owned | 14 | 15 | 10.4 | 14 | 6.6- |
| Land and Building | 1,416 419 | 1,526 437 | 7.7 4.4 | 1,726 | 13.1 |
| Other Fixed Assets | 711 | 437 758 | 4.4 6.5 | 466 825 | 6.5 9.0 |
| NCUSIF Capitalization Deposit Other Assets | 1.015 | 1,055 | 0.5 3.9 | 1,186 | 9.0 12.5 |
| TOTAL ASSETS | 91,799 | 96,484 | 5.5 | 104,483 | 8.3 |
| | 51,755 | 50,404 | 0.1 | 104,400 | 0.0 |
| LIABILITIES | | | | | |
| Total Borrowings | 439 | 583 | 33.0 | 959 | 64.4 |
| Accrued Dividends/Interest Payable | 140 | 109 | 22.3- | 83 | 23.6- |
| Acct Payable and Other Liabilities | 596 | 629 | 5.6 | 683 | 8.6 |
| Uninsured Secondary Capital | 0* | 1 | 400.0 | 1 | 12.0- |
| TOTAL LIABILITIES | 1,175 | 1,323 | 12.6 | 1,727 | 30.5 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 80,581 | 84,679 | 5.1 | 91,490 | 8.0 |
| Share Drafts | 11,177 | 11,039 | 1.2- | 12,187 | 10.4 |
| Regular Shares | 26,267 | 29,644 | 12.9 | 33,934 | 14.5 |
| Money Market Shares | 13,204 | 15,185 | 15.0 | 16,765 | 10.4 |
| Share Certificates/CDs | 21,791 | 20,438 | 6.2- | 20,011 | 2.1- |
| IRA/Keogh Accounts | 7,211 | 7,311 | 1.4 | 7,501 | 2.6 |
| All Other Shares and Member Deposits | 755 | 839 | 11.1 | 914 | 8.9 |
| Non-Member Deposits | 178 | 224 | 26.1 | 180 | 19.6- |
| Regular Reserves | 2,672 | 2,584 | 3.3- | 2,675 | 3.5 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 65 | 137 | 109.8 | 0* | 100.1- |
| Other Reserves | 768 | 818 | 6.5 | 833 | 1.8 |
| Undivided Earnings | 6,537 | 6,942 | 6.2 | 7,758 | 11.8 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 10,043 | 10,482 | 4.4 | 11,265 | 7.5 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 91,799 | 96,484 | 5.1 | 104,483 | 8.3 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 14 CONSOLIDATED BALANCE SHEET FEDERAL CREDIT UNIONS Peer Group 6: Asset Size Greater Than \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|-----------------|------------------|--------------|------------------|--------------|
| Number of Credit Unions | 74 | 95 | 28.4 | 113 | 18.9 |
| Cash & Equivalents | 8,798 | 10,600 | 20.5 | 11,059 | 4.3 |
| TOTAL INVESTMENTS | 21,959 | 32,228 | 46.8 | 40,504 | 25.7 |
| U.S. Government Obligations | 977 | 748 | 23.5- | 1,160 | 55.1 |
| Federal Agency Securities | 15,930 | 24,342 | 52.8 | 30,317 | 24.5 |
| Mutual Fund & Common Trusts | 1,234 | 1,072 | 13.1- | 1,003 | 6.5- |
| MCSD and PIC at Corporate CU | 178 | 277 | 55.7 | 397 | 43.1 |
| All Other Corporate Credit Union | 1,259 | 2,513 | 99.5 | 4,011 | 59.7 |
| Commercial Banks, S&Ls | 558 | 720 | 29.1 | 644 | 10.5- |
| Credit Unions -Loans to, Deposits in | 48 | 23 | 52.8- | 40 | 75.8 |
| Other Investments | 1,774 | 2,533 | 42.8 | 2,932 | 15.8 |
| Loans Held for Sale | N/A | N/A | | 587 | |
| TOTAL LOANS OUTSTANDING | 61,269 | 74,059 | 20.9 | 92,583 | 25.0 |
| Unsecured Credit Card Loans | 5,021 | 5,819 | 15.9 | 6,816 | 17.1 |
| All Other Unsecured Loans | 4,212 | 4,652 | 10.4 | 5,036 | 8.3 |
| New Vehicle Loans | 10,800 | 12,743 | 18.0 | 15,671 | 23.0 |
| Used Vehicle Loans | 9,723 19,370 | 12,008 24,879 | 23.5 28.4 | 15,796 32,900 | 31.5 32.2 |
| First Mortgage Real Estate Loans Other Real Estate Loans | 8,499 | 10,419 | 20.4 | 32,900 12,094 | 32.2 16.1 |
| Leases Receivable | 320 | 288 | 9.9- | 245 | 14.9- |
| All Other Loans/Lines of Credit \1 | 2,884 | 3,251 | 12.8 | 4,025 | 23.8 |
| Other Loans \1 | 441 | N/A | 12.0 | 4,020 N/A | 20.0 |
| Allowance For Loan Losses | 457 | 551 | 20.6 | 665 | 20.5 |
| Other Real Estate Owned | 8 | 14 | 74.1 | 19 | 43.8 |
| Land and Building | 1,046 | 1,322 | 26.3 | 1,703 | 28.8 |
| Other Fixed Assets | 392 | 473 | 20.9 | 598 | 26.3 |
| NCUSIF Capitalization Deposit | 696 | 879 | 26.2 | 1,098 | 25.0 |
| Other Assets | 1,894 | 2,272 | 20.0 | 2,404 | 5.8 |
| TOTAL ASSETS | 95,605 | 121,980 | 27.6 | 149,892 | 22.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 2,165 | 3,304 | 52.6 | 5,064 | 53.3 |
| Accrued Dividends/Interest Payable | 143 | 117 | 18.1- | 86 | 27.0- |
| Acct Payable and Other Liabilities | 858 | 980 | 14.3 | 1,133 | 15.6 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 3,166 | 4,401 | 39.0 | 6,283 | 42.8 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 82,439 | 104,854 | 27.2 | 128,180 | 22.2 |
| Share Drafts | 10,591 | 13,055 | 23.3 | 16,443 | 25.9 |
| Regular Shares | 21,100 | 28,687 | 36.0 | 36,685 | 27.9 |
| Money Market Shares | 16,755 | 23,124 | 38.0 | 29,715 | 28.5 |
| Share Certificates/CDs | 23,998 | 27,712 | 15.5 | 30,925 | 11.6 |
| IRA/Keogh Accounts | 8,721 | 10,524 | 20.7 | 12,509 | 18.9 |
| All Other Shares and Member Deposits | 1,018 | 1,439 | 41.4 | 1,553 | 7.9 |
| Non-Member Deposits Regular Reserves | 256 2,659 | 312 3,102 | 22.2 16.7 | 349 3,502 | 11.9 12.9 |
| APPR. For Non-Conf. Invest. | 2,059 | 3,102 | 0.0 | 3,502 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 117 | 246 | 111.3 | 47 | 80.8- |
| Other Reserves | 1,949 | 2,368 | 21.5 | 3,101 | 30.9 |
| Undivided Earnings | 5,275 | 7,008 | 32.9 | 8,779 | 25.3 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 9,999 | 12,725 | 27.3 | 15,430 | 21.3 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 95,605 | 121,980 | 27.6 | 149,892 | 22.9 |
| | | | | | |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 15 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERAL CREDIT UNIONS Peer Group 1: Asset Size Less Than \$2,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 1,450 | Dec-02 1,295 | % CHG 10.7- | Dec-03 1,175 | % CHG 9.3- |
|--|------------------------|------------------------|-----------------------|------------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 71 | 56 | 20.7- | 48 | 15.0- |
| (Less) Interest Refund | 0* | 0* | 43.2- | 0* | 9.2- |
| Income from Investments | 19 | 10 | 44.6- | 7 | 29.0- |
| Trading Profits and Losses | 0* | 0* | 11,872.4 | 0 | 100.0- |
| TOTAL INTEREST INCOME | 90 | 67 | 25.6- | 55 | 17.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 32 | 21 | 34.3- | 13 | 36.4- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 57.6- | 0* | 17.6- |
| TOTAL INTEREST EXPENSE | 32 | 21 | 34.4- | 13 | 36.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 7 | 5 | 28.2- | 6 | 14.0 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 50 | 40 | 19.6- | 36 | 11.2- |
| Fee Income | 3 | 3 | 8.0- | 3 | 0.9- |
| Other Operating Income | 1 | 1 | 31.6- | 1 | 14.4 |
| Gain (Loss) on Investments | -0* | -0* | 2,558.4- | -0* | 84.0 |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 593.3 | 0* | 238.8 |
| Other Non-Oper Income (Expense) | 1 | 2 | 42.1 | 1 | 16.2- |
| TOTAL NON-INTEREST INCOME | 6 | 5 | 4.4- | 5 | 1.5- |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 25 | 21 | 14.6- | 19 | 7.7- |
| Travel and Conference Expense | 0* | 0* | 21.6- | 0* | 5.7- |
| Office Occupancy Expense | 2 | 2 | 7.7- | 2 | 8.7- |
| Office Operations Expense | 11 | 9 | 15.2- | 8 | 4.9- |
| Educational & Promotional Expense | 0* | 0* | 19.4- | 0* | 14.9- |
| Loan Servicing Expense | 0* | 0* | 11.4- | 0* | 7.4- |
| Professional and Outside Services | 4 | 3 | 12.1- | 3 | 9.8- |
| Member Insurance | 5 | 4 | 17.9- | 3 | 16.4- |
| Operating Fees | 0* | 0* | 16.1- | 0* | 8.4- |
| Miscellaneous Operating Expenses | 3 | 3 | 13.2- | 2 | 13.5- |
| TOTAL NON-INTEREST EXPENSES | 51 | 44 | 14.5- | 40 | 8.4- |
| NET INCOME | 5 | 2 | 54.7- | 1 | 41.8- |
| Transfer to Regular Reserve | 2 | 0* | 66.2- | 0* | 0.7 |

^{*} Amount Less than + or - 1 Million

TABLE 16 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERAL CREDIT UNIONS Peer Group 2: Asset Size \$2,000,000 to \$10,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 1,985 | Dec-02 1,911 | % CHG 3.7- | Dec-03 1,794 | % CHG 6.1- |
|--|------------------------|------------------------|----------------------|------------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 563 | 493 | 12.4- | 414 | 16.0- |
| (Less) Interest Refund | 1 | 0* | 13.5- | 1 | 1.5 |
| Income from Investments | 154 | 108 | 30.2- | 86 | 19.6- |
| Trading Profits and Losses | 0* | 0* | 88.1- | 0 | 100.0- |
| TOTAL INTEREST INCOME | 716 | 600 | 16.3- | 500 | 16.7- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 290 | 199 | 31.2- | 132 | 33.8- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 54.7- | 0* | 12.0- |
| TOTAL INTEREST EXPENSE | 291 | 200 | 31.3- | 132 | 33.8- |
| PROVISION FOR LOAN & LEASE LOSSES | 39 | 34 | 13.6- | 33 | 1.9- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 386 | 366 | 5.2- | 334 | 8.7- |
| Fee Income | 47 | 49 | 3.8 | 47 | 3.4- |
| Other Operating Income | 15 | 15 | 1.3- | 11 | 24.5- |
| Gain (Loss) on Investments | 0* | -3 | 27,126.8- | 0* | 102.6 |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 100.3- | 0* | 8,158.2 |
| Other Non-Oper Income (Expense) | 4 | 3 | 16.7- | 4 | 29.0 |
| TOTAL NON-INTEREST INCOME | 66 | 63 | 4.3- | 62 | 1.6- |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 196 | 190 | 3.1- | 179 | 5.7- |
| Travel and Conference Expense | 5 | 5 | 6.4- | 4 | 12.5- |
| Office Occupancy Expense | 19 | 17 | 7.2- | 16 | 7.1- |
| Office Operations Expense | 80 | 77 | 4.6- | 72 | 5.5- |
| Educational & Promotional Expense | 6 | 5 | 10.4- | 5 | 5.0- |
| Loan Servicing Expense | 11 | 11 | 3.3- | 11 | 3.7- |
| Professional and Outside Services | 31 | 30 | 4.4- | 28 | 6.2- |
| Member Insurance | 18 | 16 | 10.1- | 14 | 11.9- |
| Operating Fees | 3 | 3 | 0.3- | 3 | 5.5- |
| Miscellaneous Operating Expenses | 17 | 16 | 4.5- | 14 | 13.2- |
| TOTAL NON-INTEREST EXPENSES | 386 | 369 | 4.3- | 346 | 6.4- |
| NET INCOME | 67 | 60 | 9.9- | 51 | 15.6- |
| Transfer to Regular Reserve | 12 | 9 | 24.5- | 5 | 43.7- |

^{*} Amount Less than + or - 1 Million

TABLE 17 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERAL CREDIT UNIONS Peer Group 3: Asset Size \$10,000,000 to \$50,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 1,751 | Dec-02 1,752 | % CHG 0.1 | Dec-03 1,753 | % CHG 0.1 |
|---|-------------------------|-------------------------|------------------------------------|--------------------------|-----------------------------------|
| INTEREST INCOME Interest on Loans (Less) Interest Refund Income from Investments Trading Profits and Losses | 2,139 4 600 0* | 1,891 4 472 0* | 11.6- 12.6- 21.3- 1.070.6 | 1,669 3 399 -0* | 11.7- 25.5- 15.5- 112.9- |
| TOTAL INTEREST INCOME | 2,735 | 2,360 | 13.7- | 2,065 | 12.5- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 1,178 | 797 | 32.4- | 556 | 30.2- |
| Interest on Deposits Interest on Borrowed Money | 0 3 | 0 1 | 0.0 59.7- | 0 2 | 0.0 18.1 |
| TOTAL INTEREST EXPENSE | 1,182 | 798 | 32.5- | 558 | 30.1- |
| PROVISION FOR LOAN & LEASE LOSSES | 136 | 122 | 9.8- | 124 | 1.8 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 1,418 | 1,439 | 1.5 | 1,383 | 3.9- |
| Fee Income | 254 | 256 | 0.7 | 268 | 4.7 |
| Other Operating Income | 90 | 87 | 2.4- | 81 | 7.7- |
| Gain (Loss) on Investments | -0* | -7 | 719.4- | 2 | 120.7 |
| Gain (Loss) on Disp of Fixed Assets | 1 | 2 | 25.9 | 3 | 98.5 |
| Other Non-Oper Income (Expense) TOTAL NON-INTEREST INCOME | 4 349 | 2 340 | 45.4- 2.4- | -5 348 | 320.7- 2.5 |
| | 040 | 040 | 2.7 | 010 | 2.0 |
| NON-INTEREST EXPENSES Employee Compensation and Benefits | 720 | 711 | 1.3- | 711 | 0.1 |
| Travel and Conference Expense | 24 | 23 | 4.0- | 22 | 2.5- |
| Office Occupancy Expense | 87 | 85 | 2.0- | 87 | 2.6 |
| Office Operations Expense | 324 | 319 | 1.6- | 314 | 1.6- |
| Educational & Promotional Expense | 40 | 38 | 5.4- | 38 | 0.9 |
| Loan Servicing Expense | 69 | 70 | 1.1 | 70 | 0.7- |
| Professional and Outside Services | 152 | 151 | 0.2- | 151 | 0.3- |
| Member Insurance | 31 | 29 | 6.9- | 26 | 10.9- |
| Operating Fees | 9 | 10 | 5.8 | 9 | 2.0- |
| Miscellaneous Operating Expenses | 43 | 42 | 2.4- | 40 | 4.8- |
| TOTAL NON-INTEREST EXPENSES | 1,500 | 1,478 | 1.5- | 1,469 | 0.6- |
| | 267 | 302 | 13.1 | 263 | 12.9- |
| Transfer to Regular Reserve | 51 | 33 | 34.9- | 23 | 29.4- |

^{*} Amount Less than + or - 1 Million

TABLE 18 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERAL CREDIT UNIONS Peer Group 4: Asset Size \$50,000,000 to \$100,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 430 | Dec-02 441 | % CHG 2.6 | Dec-03 443 | % CHG 0.5 |
|--|----------------------|----------------------|---------------------|----------------------|---------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 1,547 | 1,395 | 9.8- | 1,246 | 10.6- |
| (Less) Interest Refund | 2 | 2 | 27.5 | 3 | 27.2 |
| Income from Investments | 454 | 361 | 20.5- | 283 | 21.4- |
| Trading Profits and Losses | 0 | 0* | 0.0 | 0 | 100.0- |
| TOTAL INTEREST INCOME | 1,999 | 1,753 | 12.3- | 1,527 | 12.9- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 926 | 639 | 31.0- | 436 | 31.7- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 4 | 3 | 25.0- | 4 | 35.3 |
| TOTAL INTEREST EXPENSE | 930 | 642 | 30.9- | 440 | 31.4- |
| PROVISION FOR LOAN & LEASE LOSSES | 85 | 82 | 2.9- | 81 | 1.0- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 984 | 1,029 | 4.5 | 1,005 | 2.3- |
| Fee Income | 196 | 202 | 3.3 | 226 | 11.5 |
| Other Operating Income | 76 | 76 | 0.6 | 89 | 17.2 |
| Gain (Loss) on Investments | 1 | 3 | 145.2 | 3 | 7.9- |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 169.9- | 2 | 457.8 |
| Other Non-Oper Income (Expense) | 2 | 2 | 29.5- | 4 | 147.9 |
| TOTAL NON-INTEREST INCOME | 276 | 282 | 2.4 | 323 | 14.5 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 503 | 512 | 1.9 | 536 | 4.6 |
| Travel and Conference Expense | 18 | 18 | 1.2- | 18 | 2.0 |
| Office Occupancy Expense | 63 | 64 | 1.6 | 67 | 4.1 |
| Office Operations Expense | 233 | 232 | 0.6- | 235 | 1.4 |
| Educational & Promotional Expense | 35 | 36 | 1.7 | 37 | 4.9 |
| Loan Servicing Expense | 52 | 54 | 3.8 | 60 | 9.6 |
| Professional and Outside Services | 93 | 97 | 4.4 | 103 | 5.6 |
| Member Insurance | 13 | 11 | 11.0- | 9 | 17.2- |
| Operating Fees | 6 | 7 | 3.8 | 7 | 1.6 |
| Miscellaneous Operating Expenses | 23 | 24 | 4.5 | 27 | 12.1 |
| TOTAL NON-INTEREST EXPENSES | 1,040 | 1,056 | 1.5 | 1,099 | 4.1 |
| NET INCOME | 220 | 256 | 16.3 | 230 | 10.2- |
| Transfer to Regular Reserve | 42 | 20 | 52.7- | 11 | 44.7- |

^{*} Amount Less than + or - 1 Million

TABLE 19 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERAL CREDIT UNIONS Peer Group 5: Asset Size \$100,000,000 to \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 428 | Dec-02 459 | % CHG 7.2 | Dec-03 498 | % CHG 8.5 |
|--|----------------------|----------------------|---------------------|----------------------|---------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 4,676 | 4,402 | 5.9- | 4,193 | 4.7- |
| (Less) Interest Refund | 7 | 6 | 6.0- | 8 | 25.7 |
| Income from Investments | 1,286 | 1,039 | 19.2- | 922 | 11.2- |
| Trading Profits and Losses | 0* | 0* | 8,526.1 | -0* | 217.8- |
| TOTAL INTEREST INCOME | 5,955 | 5,435 | 8.7- | 5,107 | 6.0- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 2,779 | 2,004 | 27.9- | 1,573 | 21.5- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 22 | 21 | 3.7- | 24 | 10.8 |
| TOTAL INTEREST EXPENSE | 2,801 | 2,025 | 27.7- | 1,597 | 21.2- |
| PROVISION FOR LOAN & LEASE LOSSES | 257 | 275 | 7.1 | 302 | 9.8 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 2,896 | 3,134 | 8.2 | 3,209 | 2.4 |
| Fee Income | 642 | 699 | 9.0 | 825 | 17.9 |
| Other Operating Income | 282 | 306 | 8.6 | 345 | 12.7 |
| Gain (Loss) on Investments | 9 | 8 | 7.5- | 16 | 103.7 |
| Gain (Loss) on Disp of Fixed Assets | 9 | 3 | 61.5- | 8 | 121.5 |
| Other Non-Oper Income (Expense) | 11 | 13 | 12.7 | 15 | 14.8 |
| TOTAL NON-INTEREST INCOME | 953 | 1,030 | 8.1 | 1,209 | 17.4 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 1,503 | 1,581 | 5.2 | 1,710 | 8.1 |
| Travel and Conference Expense | 48 | 51 | 6.4 | 55 | 9.5 |
| Office Occupancy Expense | 191 | 195 | 2.1 | 212 | 9.0 |
| Office Operations Expense | 679 | 710 | 4.6 | 748 | 5.4 |
| Educational & Promotional Expense | 108 | 113 | 4.9 | 128 | 13.1 |
| Loan Servicing Expense | 159 | 178 | 12.2 | 200 | 12.4 |
| Professional and Outside Services | 217 | 230 | 6.1 | 253 | 9.8 |
| Member Insurance | 19 | 19 | 1.6 | 20 | 5.7 |
| Operating Fees | 18 | 20 | 8.4 | 21 | 8.8 |
| Miscellaneous Operating Expenses | 67 | 70 | 4.6 | 70 | 0.6 |
| TOTAL NON-INTEREST EXPENSES | 3,007 | 3,167 | 5.3 | 3,419 | 8.0 |
| NET INCOME | 842 117 | 997 80 | 18.5 31.6- | 999 84 | 0.1 3.9 |
| Transfer to Regular Reserve | 117 | 80 | 31.0- | 84 | 3.9 |

^{*} Amount Less than + or - 1 Million

TABLE 20 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERAL CREDIT UNIONS Peer Group 6: Asset Size Greater Than \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 74 | Dec-02 95 | % CHG 28.4 | Dec-03 113 | % CHG 18.9 |
|--|---------------------|---------------------|----------------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 4,698 | 5,259 | 11.9 | 5,718 | 8.7 |
| (Less) Interest Refund | 3 | 3 | 10.6- | 2 | 34.4- |
| Income from Investments | 1,339 | 1,338 | 0.1- | 1,304 | 2.5- |
| Trading Profits and Losses | 7 | 3 | 48.3- | -0* | 118.2- |
| TOTAL INTEREST INCOME | 6,040 | 6,597 | 9.2 | 7,020 | 6.4 |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 3,072 | 2,709 | 11.8- | 2,486 | 8.2- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 83 | 96 | 16.4 | 124 | 29.0 |
| TOTAL INTEREST EXPENSE | 3,155 | 2,805 | 11.1- | 2,611 | 6.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 286 | 392 | 36.7 | 504 | 28.8 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 2,598 | 3,400 | 30.9 | 3,905 | 14.8 |
| Fee Income | 489 | 647 | 32.3 | 892 | 37.9 |
| Other Operating Income | 415 | 523 | 26.0 | 702 | 34.2 |
| Gain (Loss) on Investments | 8 | 10 | 23.3 | 12 | 20.2 |
| Gain (Loss) on Disp of Fixed Assets | 3 | 1 | 54.7- | 3 | 123.9 |
| Other Non-Oper Income (Expense) | 16 | 18 | 13.3 | 33 | 85.4 |
| TOTAL NON-INTEREST INCOME | 931 | 1,199 | 28.8 | 1,642 | 36.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 1,266 | 1,571 | 24.1 | 1,959 | 24.6 |
| Travel and Conference Expense | 26 | 37 | 41.3 | 41 | 10.7 |
| Office Occupancy Expense | 153 | 192 | 25.6 | 247 | 28.8 |
| Office Operations Expense | 576 | 701 | 21.8 | 839 | 19.6 |
| Educational & Promotional Expense | 77 | 100 | 30.8 | 129 | 28.1 |
| Loan Servicing Expense | 150 | 198 | 32.5 | 245 | 23.5 |
| Professional and Outside Services | 142 | 179 | 26.0 | 225 | 25.5 |
| Member Insurance | 18 | 21 | 13.7 | 21 | 2.4 |
| Operating Fees | 10 79 | 14 | 40.4 | 19 | 28.8 |
| Miscellaneous Operating Expenses TOTAL NON-INTEREST EXPENSES | 78 | 122 | 55.7 25.6 | 96 3 810 | 21.0- |
| NET INCOME | 2,496 1,033 | 3,136 1,464 | 25.6 41.7 | 3,819 1,728 | 21.8 18.1 |
| Transfer to Regular Reserve | 218 | 1,464 89 | 41.7 59.2- | 1,728 | 22.6 |
| mansier to Regular Reserve | 210 | 09 | 59.2- | 109 | 22.0 |

^{*} Amount Less than + or - 1 Million

TABLE 21 FEDERAL CREDIT UNIONS NEGATIVE INCOME, AND CAMEL RATING DATA

| | | Number | | Negative |
|------|-----------------|--------------|----------|----------------|
| | Total Number of | Experiencing | Percent | Earnings |
| Year | Credit Unions | Losses | of Total | (in thousands) |
| 1999 | 6,563 | 603 | 9.19 | -43,492 |
| 2000 | 6,336 | 443 | 6.99 | -26,156 |
| 2001 | 6,118 | 667 | 10.90 | -37,432 |
| 2002 | 5,953 | 671 | 11.27 | -44,797 |
| 2003 | 5,776 | 787 | 13.63 | -78,240 |

Losses By Assets Size as of December 31

| | Number of | | Negative | |
|----------------------------|---------------|---------------|-------------|-------------|
| Assets Size | Credit Unions | Assets | Earnings | Net Worth |
| Less Than 2 Million | 342 | 274,203,910 | -4,606,694 | 45,536,315 |
| 2 Million To 10 Million | 277 | 1,350,147,903 | -13,702,511 | 175,329,033 |
| 10 Million To 50 Million | 140 | 3,002,934,274 | -37,166,684 | 321,418,741 |
| 50 Million To 100 Million | 21 | 1,412,348,308 | -11,407,128 | 152,484,823 |
| 100 Million To 500 Million | 7 | 1,631,954,478 | -11,357,390 | 161,400,841 |
| 500 Million and Over | 0 | 0 | 0 | 0 |
| Total | 787 | 7,671,588,873 | -78,240,407 | 856,169,753 |

| Year | Camel 1 | Camel 2 | Camel 3 | Camel 4 | Camel 5 | Total |
|------|---------|---------|---------|---------|---------|-------|
| 1999 | 1,335 | 3,755 | 1,266 | 197 | 13 | 6,566 |
| 2000 | 1,447 | 3,695 | 1,066 | 121 | 6 | 6,335 |
| 2001 | 1,442 | 3,443 | 1,114 | 113 | 6 | 6,118 |
| 2002 | 1,329 | 3,331 | 1,171 | 113 | 8 | 5,952 |
| 2003 | 1,224 | 3,314 | 1,102 | 128 | 7 | 5,775 |

| | Number of | % of Total | | %of Total |
|------|---------------|---------------|---------------|-----------|
| Year | Credit Unions | Credit Unions | Shares | Shares |
| 1999 | 210 | 3.20 | 1,435,148,404 | 0.70 |
| 2000 | 127 | 2.00 | 1,029,546,610 | 0.49 |
| 2001 | 119 | 1.95 | 780,770,654 | 0.33 |
| 2002 | 121 | 2.03 | 1,072,856,599 | 0.41 |
| 2003 | 135 | 2.34 | 1,426,624,778 | 0.49 |

*The total number of credit unions by CAMEL rating as of December 31, may not reconcile to the total number of credit unions reporting for December 31. Some newly chartered credit unions may not yet have been examined and assigned a CAMEL rating.

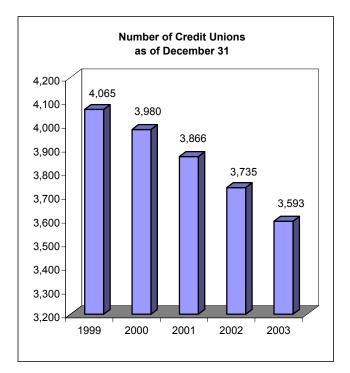
Table 22 100 Largest Federal Credit Unions December 31, 2003

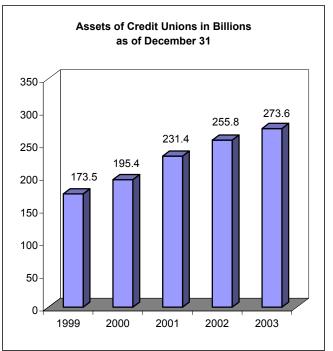
| | | Rank | | | | |
|----------|---------------------------|--------|-----------------|-------|-----------|----------------|
| Current | | 1 Year | | | Year | |
| Rank | Name of Credit Union | Ago | City | State | Chartered | Assets |
| | | | | | | |
| 1 | NAVY | 1 | MERRIFIELD | VA | 1947 | 20,039,756,142 |
| 2 | PENTAGON | 2 | ALEXANDRIA | VA | 1935 | 6,057,833,459 |
| 3 | ORANGE COUNTY TEACHERS | 3 | SANTA ANA | CA | 1934 | 4,562,145,088 |
| 4 | SUNCOAST SCHOOLS | 5 | TAMPA | FL | 1978 | 3,935,903,905 |
| 5 | AMERICAN AIRLINES | 4 | DFW AIRPORT | ΤX | 1982 | 3,924,128,897 |
| 6 | SECURITY SERVICE | 7 | SAN ANTONIO | TX | 1956 | 3,185,392,725 |
| 7 | KINECTA | 6 | MANHATTAN BEACH | CA | 1940 | 2,919,746,561 |
| 8 | AMERICA FIRST | | OGDEN | UT | 1939 | 2,723,046,347 |
| 9 | ESL | 8 | ROCHESTER | NY | 1995 | 2,588,573,996 |
| 10 | ALASKA USA | 9 | ANCHORAGE | AK | 1948 | 2,367,912,470 |
| 11 | DIGITAL | 11 | MARLBOROUGH | MA | 1979 | 2,186,719,604 |
| 12 | RANDOLPH-BROOKS | 10 | UNIVERSAL CITY | ΤX | 1952 | 2,087,453,212 |
| 13 | DESERT SCHOOLS | 12 | PHOENIX | AZ | 1939 | 1,978,549,108 |
| 14 | UNITED NATIONS | 13 | NEW YORK | NY | 1947 | 1,883,937,918 |
| 15 | LOCKHEED | 16 | BURBANK | CA | 1937 | 1,802,966,262 |
| 16 | TEACHERS | 24 | FARMINGVILLE | NY | 1952 | 1,772,729,877 |
| 17 | BANK FUND STAFF | 15 | WASHINGTON | DC | 1947 | 1,769,681,926 |
| 18 | HUDSON VALLEY FCU | 20 | POUGHKEEPSIE | NY | 1963 | 1,753,063,095 |
| 19 | BETHPAGE | 23 | BETHPAGE | NY | 1941 | 1,744,507,833 |
| 20 | ADDISON AVENUE | 14 | PALO ALTO | CA | 1970 | 1,707,637,649 |
| 21 | MISSION | 22 | SAN DIEGO | CA | 1961 | 1,693,559,154 |
| 22 | POLICE & FIRE | 19 | PHILADELPHIA | PA | 1938 | 1,692,022,810 |
| 23 | GTE | 27 | TAMPA | FL | 1935 | 1,669,493,847 |
| 24 | ENT | 21 | COLORADO SPRING | CO | 1957 | 1,648,890,325 |
| 25 | DFCU FINANCIAL | 18 | DEARBORN | MI | 1950 | 1,636,158,637 |
| 26 | SAN ANTONIO | 17 | SAN ANTONIO | ΤХ | 1935 | 1,633,313,921 |
| 27 | REDSTONE | 25 | HUNTSVILLE | AL | 1951 | 1,591,162,570 |
| 28 | VISIONS | 26 | ENDICOTT | NY | 1966 | 1,481,045,164 |
| 29 | NWA | 28 | APPLE VALLEY | MN | 1938 | 1,451,718,342 |
| 30 | MACDILL | 31 | TAMPA | FL | 1955 | 1,360,600,372 |
| 31 | TOWER | 33 | LAUREL | MD | 1953 | 1,314,591,349 |
| 32 | COASTAL | 32 | RALEIGH | NC | 1967 | 1,297,185,875 |
| 33 | AFFINITY | 29 | BASKING RIDGE | NJ | 1935 | 1,279,160,854 |
| 34 | TINKER | 30 | TINKER AFB | OK | 1946 | 1,269,608,953 |
| 35 | MOUNTAIN AMERICA | | SALT LAKE CITY | UT | 1936 | 1,267,727,566 |
| 36 | KERN SCHOOLS | 36 | BAKERSFIELD | CA | 1940 | 1,231,903,758 |
| 37 | NORTHWEST | 38 | HERNDON | VA | 1947 | 1,183,052,174 |
| 38 | ARIZONA | 34 | PHOENIX | AZ | 1936 | 1,168,591,316 |
| 39 | STATE EMPLOYEES | 37 | ALBANY | NY | 1934 | 1,147,267,957 |
| 40 | THINK | 35 | ROCHESTER | MN | 1976 | 1,107,327,771 |
| 41 | MICHIGAN STATE UNIVERSITY | 39 | EAST LANSING | MI | 1979 | 1,083,781,496 |
| 42 | MERCK EMPLOYEES | 45 | RAHWAY | NJ | 1936 | 1,029,496,254 |
| 43 | WESTERN | 99 | MANHATTAN BEACH | CA | 1963 | 1,023,226,690 |
| 44 | LANGLEY | 44 | HAMPTON | VA | 1936 | 994,830,835 |
| 45 | AEDC | 41 | TULLAHOMA | TN | 1951 | 952,534,942 |
| 46 | FOUNDERS | 40 | LANCASTER | SC | 1961 | 943,511,931 |
| 47 | POLISH & SLAVIC | 43 | BROOKLYN | NY | 1976 | 937,943,474 |
| 48 | TRULIANT | 42 | WINSTON SALEM | NC | 1952 | 927,130,597 |
| 49 | CHARTWAY | 48 | VIRGINIA BEACH | VA | 1959 | 921,668,143 |
| 50 | KEESLER | 52 | BILOXI | MS | 1947 | 914,009,010 |
| 51 | SOUTH CAROLINA | 46 | NORTH CHARLESTO | SC | 1936 | 906,983,087 |
| 52 | ALLEGACY | 47 | WINSTON-SALEM | NC | 1967 | 906,358,815 |
| 53 | AFFINITY PLUS | 49 | SAINT PAUL | MN | 1934 | 885,513,144 |
| 54 | MEMBERS 1ST | 50 | MECHANICSBURG | PA | 1950 | 858,730,208 |
| 55 | SANDIA LABORATORY | 53 | ALBUQUERQUE | NM | 1948 | 849,367,528 |
| 56 | NASSAU EDUCATORS FCU | 55 | WESTBURY | NY | 1938 | 843,622,541 |
| 57 | EGLIN | 54 | FT. WALTON BEAC | FL | 1954 | 825,966,828 |
| 58 | ROBINS | 58 | WARNER ROBINS | GA | 1954 | 798,203,463 |
| 58 59 | CHEVRONTEXACO | 56 | OAKLAND | CA | 1935 | 784,680,433 |
| 60 | AMERICAN EAGLE | 50 | EAST HARTFORD | CT | 1935 | 779,326,015 |
| 61 | CENTRAL FLORIDA EDUCATORS | 57 | ORLANDO | FL | 1935 | 760,976,225 |
| 62 | GREYLOCK | 59 | PITTSFIELD | MA | 1935 | 760,362,940 |
| 02 | | 55 | | ivi/A | 1000 | 100,002,040 |

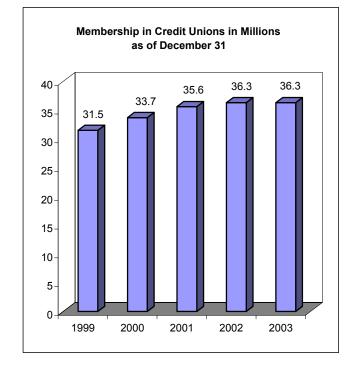
Table 22 100 Largest Federal Credit Unions December 31, 2003

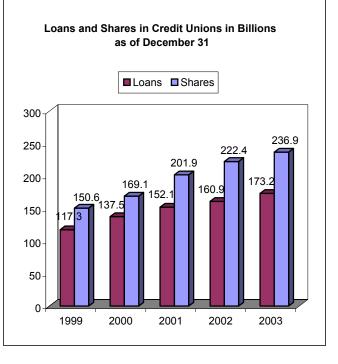
| | | Rank | | | | |
|---------|------------------------------------|--------|-----------------|-------|-----------|-------------|
| Current | | 1 Year | | | Year | |
| Rank | Name of Credit Union | Ago | City | State | Chartered | Assets |
| | | | | | | |
| 63 | DM | 60 | TUCSON | AZ | 1955 | 742,612,479 |
| 64 | NEVADA | 61 | LAS VEGAS | NV | 1950 | 728,261,989 |
| 65 | XEROX | 64 | EL SEGUNDO | CA | 1964 | 725,956,321 |
| 66 | STATE DEPARTMENT | 66 | ALEXANDRIA | VA | 1935 | 719,323,330 |
| 67 | ORNL | 62 | OAK RIDGE | TN | 1948 | 716,436,423 |
| 68 | HAWAII STATE | 67 | HONOLULU | HI | 1936 | 710,454,603 |
| 69 | OPERATING ENGINEERS LOCAL UNION #3 | 63 | DUBLIN | CA | 1963 | 708,197,026 |
| 70 | ANDREWS FEDERAL CREDIT UNION | 65 | SUITLAND | MD | 1948 | 703,448,320 |
| 71 | MIDFLORIDA | 76 | LAKELAND, | FL | 1978 | 698,821,677 |
| 72 | APPLE | 70 | FAIRFAX | VA | 1956 | 676,307,463 |
| 73 | CAL TECH EMPLOYEES | 75 | LA CANADA | CA | 1950 | 670,823,900 |
| 74 | TYNDALL | 69 | PANAMA CITY | FL | 1956 | 668,879,778 |
| 75 | HAWAIIUSA | 78 | HONOLULU | HI | 1936 | 656,957,226 |
| 76 | NUVISION FINANCIAL | 71 | HUNTINGTON BEAC | CA | 1935 | 656,624,827 |
| 77 | NASA | 77 | BOWIE | MD | 1949 | 651,043,672 |
| 78 | PEN AIR | 80 | PENSACOLA | FL | 1936 | 650,166,643 |
| 79 | NEW MEXICO EDUCATORS | 73 | ALBUQUERQUE | NM | 1936 | 649,319,580 |
| 80 | F & A | 72 | MONTEREY PARK | CA | 1936 | 644,141,313 |
| 81 | SUFFOLK | 103 | MEDFORD | NY | 1967 | 643,900,943 |
| 82 | U OF C | 74 | BOULDER | CO | 1952 | 632,712,575 |
| 83 | UNITED SERVICES OF AMERICA | 89 | SAN DIEGO | CA | 1953 | 630,857,375 |
| 84 | US AIRWAYS | 68 | MOON TOWNSHIP | PA | 1953 | 618,280,533 |
| 85 | HIWAY | 88 | ST. PAUL | MN | 1934 | 617,376,472 |
| 86 | CITADEL | 92 | THORNDALE | PA | 1937 | 607,219,651 |
| 87 | ROCKLAND | 96 | ROCKLAND | MA | 1985 | 605,368,253 |
| 88 | ADVANCIAL | 79 | DALLAS | ТΧ | 1937 | 601,572,218 |
| 89 | J. S. C. | 93 | HOUSTON | ТΧ | 1961 | 600,102,329 |
| 90 | UNIVERSITY | 83 | AUSTIN | ТΧ | 1936 | 594,682,310 |
| 91 | IBM SOUTHEAST EMPLOYEES | 81 | BOCA RATON | FL | 1969 | 592,160,735 |
| 92 | LOS ANGELES POLICE | 91 | VAN NUYS | CA | 1959 | 590,136,420 |
| 93 | MAX | 82 | MONTGOMERY | AL | 1955 | 587,649,094 |
| 94 | USA | 86 | TROY | MI | 1964 | 583,363,826 |
| 95 | GENERAL ELECTRIC EVENDALE EMPLOYE | 85 | CINCINNATI | OH | 1954 | 583,361,917 |
| 96 | ELI LILLY | 87 | INDIANAPOLIS | IN | 1976 | 578,193,748 |
| 97 | AMERICA'S FIRST | 97 | BIRMINGHAM | AL | 1936 | 577,065,860 |
| 98 | FIBRE | 84 | LONGVIEW | WA | 1937 | 576,693,219 |
| 99 | SOUTH FLORIDA EDUCATIONAL | 94 | MIAMI | FL | 1935 | 573,419,624 |
| 100 | SHARONVIEW | 105 | CHARLOTTE | NC | 1976 | 554,317,287 |
| | | | | | | |

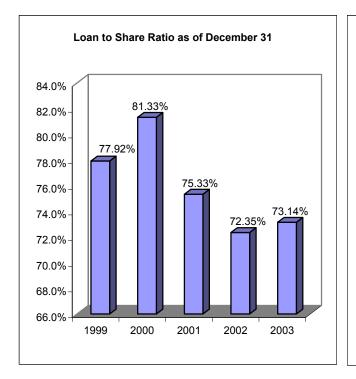
FEDERALLY INSURED STATE CHARTERED CREDIT UNIONS

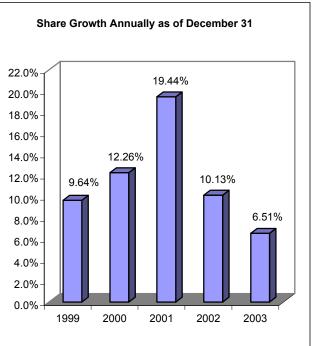


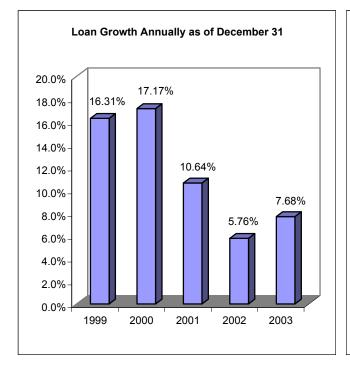


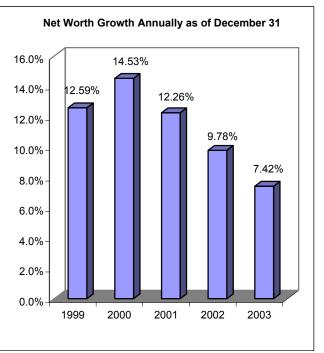


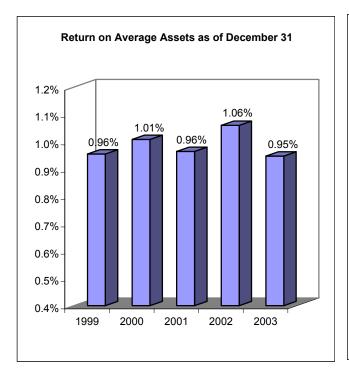


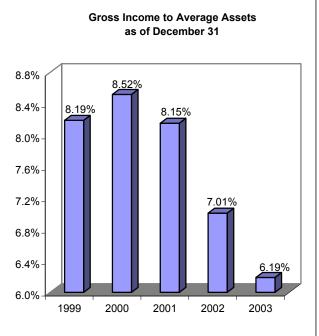


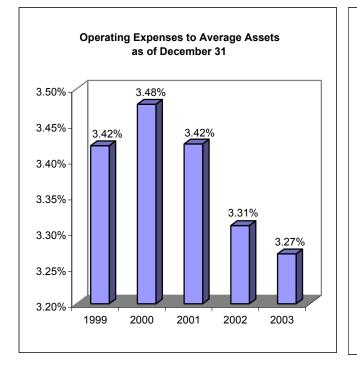


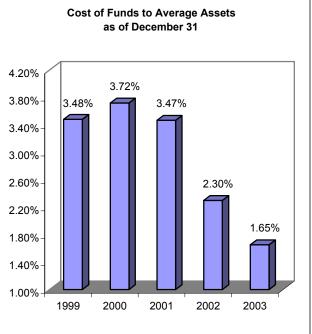


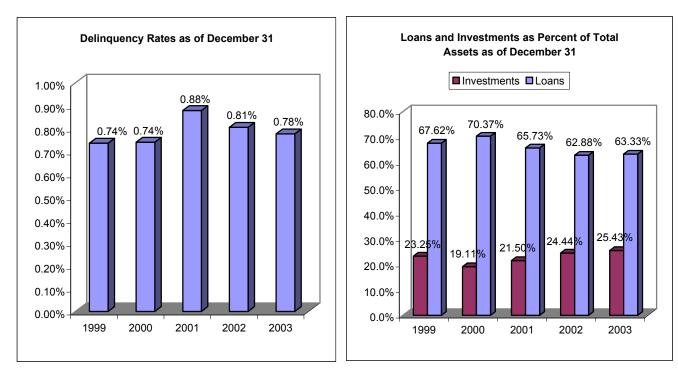


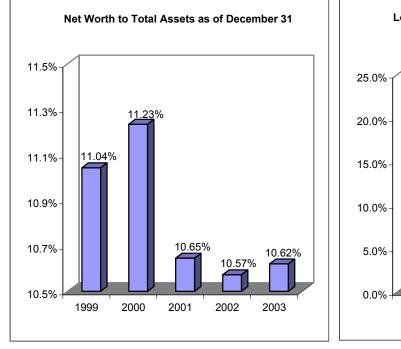












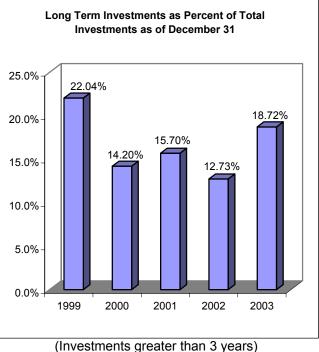


TABLE 1 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED STATE CREDIT UNIONS December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| (DOLL | AR AMOUNTS | IN MILLIONS | 5) | | |
|--|----------------|-------------|-------|----------------|--------------|
| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
| Number of Credit Unions | 3,866 | 3,735 | 3.4- | 3,593 | 3.8- |
| | | | | | |
| Cash & Equivalents | 22,014 | 22,969 | 4.3 | 21,136 | 8.0- |
| TOTAL INVESTMENTS | 49,750 | 62,523 | 25.7 | 69,577 | 11.3 |
| U.S. Government Obligations | 1,147 | 1,100 | 4.2- | 1,556 | 41.5 |
| Federal Agency Securities | 25,084 | 31,261 | 24.6 | 35,631 | 14.0 |
| Mutual Fund & Common Trusts | 1,377 | 1,438 | 4.4 | 1,681 | 16.9 |
| | | | 18.7 | | |
| MCSD and PIC at Corporate CU | 1,122 | 1,332 | | 1,488 | 11.7 |
| All Other Corporate Credit Union | 9,161 | 13,539 | 47.8 | 14,641 | 8.1 |
| Commercial Banks, S&Ls | 6,979 | 8,903 | 27.6 | 9,873 | 10.9 |
| Credit Unions -Loans to, Deposits in | 659 | 313 | 52.5- | 378 | 20.8 |
| Other Investments | 4,219 | 4,637 | 9.9 | 4,330 | 6.6- |
| TOTAL LOANS OUTSTANDING | 152,112 | 160,881 | 5.8 | 173,241 | 7.7 |
| Unsecured Credit Card Loans | 9,376 | 9,150 | 2.4- | 8,779 | 4.1- |
| All Other Unsecured Loans | 8,652 | 8,240 | 4.8- | 7,853 | 4.7- |
| New Vehicle Loans | 27,114 | 27,227 | 0.4 | 28,391 | 4.3 |
| Used Vehicle Loans | 32,935 | 35,855 | 8.9 | 39,432 | 10.0 |
| First Mortgage Real Estate Loans | 45,331 | 50,106 | 10.5 | 56,809 | 13.4 |
| Other Real Estate Loans | 19,114 | 20,704 | 8.3 | 22,273 | 7.6 |
| Leases Receivable | 909 | 1,041 | 14.5 | 1,093 | 5.1 |
| All Other Loans/Lines of Credit \1 | | | | | |
| | 7,705 | 8,558 | 11.1 | 8,612 | 0.6 |
| Other Loans \1 | 976 | N/A | | N/A | |
| Allowance For Loan Losses | 1,328 | 1,433 | 7.9 | 1,429 | 0.3- |
| Other Real Estate Owned | 44 | 56 | 27.3 | 62 | 11.8 |
| Land and Building | 3,492 | 3,941 | 12.9 | 4,296 | 9.0 |
| Other Fixed Assets | 1,070 | 1,182 | 10.4 | 1,233 | 4.3 |
| NCUSIF Capitalization Deposit | 1,771 | 1,962 | 10.8 | 2,115 | 7.8 |
| Other Assets | 2,508 | 2,810 | 12.1 | 3,092 | 10.0 |
| TOTAL ASSETS | 231,432 | 255,837 | 10.5 | 273,572 | 6.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 2,367 | 3,649 | 54.2 | 5,267 | 44.4 |
| Accrued Dividends/Interest Payable | 311 | 213 | 31.5- | 157 | 26.4- |
| Acct Payable and Other Liabilities | 1,983 | 2,195 | 10.7 | 2,162 | 1.5- |
| Uninsured Secondary Capital | 3 | 2,100 | 64.5 | 2,102 | 26.0 |
| TOTAL LIABILITIES | 4,663 | 6,061 | 30.0 | 7,591 | 25.2 |
| | 4,005 | 0,001 | 50.0 | 7,001 | 20.2 |
| EQUITY/SAVINGS | | | | | - |
| TOTAL SAVINGS | 201,923 | 222,372 | 10.1 | 236,856 | 6.5 |
| Share Drafts | 24,723 | 26,444 | 7.0 | 29,025 | 9.8 |
| Regular Shares | 67,641 | 77,436 | 14.5 | 84,687 | 9.4 |
| Money Market Shares | 33,323 | 41,094 | 23.3 | 45,686 | 11.2 |
| Share Certificates/CDs | 55,261 | 55,209 | 0.1- | 54,103 | 2.0- |
| IRA/Keogh Accounts | 18,030 | 19,436 | 7.8 | 20,370 | 4.8 |
| All Other Shares and Member Deposits | 2,350 | 2,344 | 0.3- | 2,474 | 5.6 |
| Non-Member Deposits | 595 | 408 | 31.5- | 509 | 25.0 |
| Regular Reserves | 7,648 | 7,995 | 4.5 | 8,201 | 2.6 |
| APPR. For Non-Conf. Invest. | 26 | 29 | 9.5 | 27 | 5.7- |
| Accum. Unrealized G/L on A-F-S | 207 | 356 | 72.4 | 71 | 80.0- |
| Other Reserves | 2,388 | 2,717 | 13.8 | 2,593 | 4.6- |
| Undivided Earnings | 14,577 | 16,307 | 11.9 | 18,232 | 4.0- 11.8 |
| TOTAL EQUITY | 24,846 | 27,404 | 10.3 | 29,124 | 6.3 |
| TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | 24,646 231,432 | 255,837 | 10.5 | 29,124 273,572 | 6.9 |
| TOTAL LIADILITIES/EQUITT/SAVINGS | 201,402 | 200,007 | 10.5 | 213,312 | 0.9 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 2 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED STATE CREDIT UNIONS December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 3,866 | Dec-02 3,735 | % CHG 3.4- | Dec-03 3,593 | % CHG 3.8- |
|--|------------------------|------------------------|----------------------|------------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 12,126 | 11,877 | 2.1- | 11,118 | 6.4- |
| (Less) Interest Refund | 13 | 14 | 3.9 | 14 | 0.0 |
| Income from Investments | 3,004 | 2,619 | 12.8- | 2,280 | 13.0- |
| Trading Profits and Losses | 30 | -3 | 108.6- | 1 | 156.6 |
| TOTAL INTEREST INCOME | 15,147 | 14,480 | 4.4- | 13,385 | 7.6- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 5,535 | 4,021 | 27.4- | 3,123 | 22.3- |
| Interest on Deposits | 1,747 | 1,444 | 17.3- | 1,085 | 24.9- |
| Interest on Borrowed Money | 119 | 139 | 16.8 | 167 | 20.9 |
| TOTAL INTEREST EXPENSE | 7,401 | 5,603 | 24.3- | 4,375 | 21.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 754 | 930 | 23.4 | 975 | 4.8 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 6,992 | 7,947 | 13.7 | 8,036 | 1.1 |
| Fee Income | 1,612 | 1,843 | 14.3 | 2,106 | 14.3 |
| Other Operating Income | 638 | 752 | 17.9 | 892 | 18.6 |
| Gain (Loss) on Investments | 39 | 35 | 11.3- | 53 | 52.0 |
| Gain (Loss) on Disp of Fixed Assets | 43 | 26 | 40.7- | 14 | 45.5- |
| Other Non-Oper Income (Expense) | 39 | 43 | 9.1 | 63 | 47.6 |
| TOTAL NON-INTEREST INCOME | 2,371 | 2,697 | 13.8 | 3,127 | 15.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 3,583 | 3,970 | 10.8 | 4,289 | 8.0 |
| Travel and Conference Expense | 109 | 117 | 7.6 | 122 | 3.9 |
| Office Occupancy Expense | 505 | 557 | 10.4 | 598 | 7.3 |
| Office Operations Expense | 1,615 | 1,742 | 7.8 | 1,841 | 5.7 |
| Educational & Promotional Expense | 262 | 289 | 10.1 | 317 | 9.9 |
| Loan Servicing Expense | 362 | 420 | 16.0 | 467 | 11.1 |
| Professional and Outside Services | 525 | 594 | 13.1 | 639 | 7.5 |
| Member Insurance | 63 | 58 | 7.3- | 52 | 11.3- |
| Operating Fees | 39 | 42 | 8.5 | 43 | 1.5 |
| Miscellaneous Operating Expenses | 241 | 272 | 13.0 | 287 | 5.6 |
| TOTAL NON-INTEREST EXPENSES | 7,305 | 8,062 | 10.4 | 8,655 | 7.3 |
| NET INCOME | 2,058 | 2,581 | 25.4 | 2,508 | 2.9- |
| Transfer to Regular Reserve | 588 | 562 | 4.3- | 500 | 11.1- |

^{*} Amount Less than + or - 1 Million

TABLE 3 SUPPLEMENTAL LOAN DATA Federally Insured State Credit Unions December 31, 2003

| Number of Credit Unions on this Report: | 3,593 |
|--|------------------------------|
| | |
| NUMBER OF LOANS BY TYPE | E 311 E60 |
| Unsecured Credit Cards Other Unsecured Loans | 5,311,569 3,657,756 |
| New Vehicle | 1,926,592 |
| Used Vehicle | 4,203,159 |
| 1st Mortgage | 602,932 |
| Other Real Estate | 887,999 |
| Leases Receivable | 49,479 |
| All Other Member Loans | 1,099,186 |
| Total Number of Loans | 17,738,672 |
| DELINQUENT LOANS OUTSTANDING | |
| Number of Loans Delinquent 2-6 months | 143,256 |
| Amount of Loans Delinquent 2-6 months | 958,009,229 |
| Number of Loans Delinquent 6-12 months | 42,179 |
| Amount of Loans Delinquent 6-12 months | 292,708,170 |
| Number of Loans Delinquent 12 months or more Amount of Loans Delinquent 12 months or more | 12,885 94,384,035 |
| Total Number of Delinguent Loans | 198,320 |
| Total Amount of Delinquent Loans | 1,345,101,434 |
| | ,, - , - |
| DELINQUENT CREDIT CARD LOANS OUTSTANDING | |
| Number of Loans Delinquent 2-6 months | 32,881 |
| Amount of Loans Delinquent 2-6 months Number of Loans Delinquent 6-12 months | 96,372,879 |
| Amount of Loans Delinquent 6-12 months | 8,034 25,135,186 |
| Number of Loans Delinquent 12 months or more | 977 |
| Amount of Loans Delinguent 12 months or more | 3,068,139 |
| Total Number of Delinquent Loans | 41,892 |
| Total Amount of Delinquent Loans | 124,576,204 |
| | |
| OTHER GENERAL LOAN INFORMATION Total Loans Charged Off Y-T-D | 1,111,486,379 |
| Total Recoveries Y-T-D on Charge-Offs | 156,103,379 |
| Total Credit Card Loans Charged Off Y-T-D | 226,902,199 |
| Total Credit Card Recoveries Y-T-D | 21,734,698 |
| Total Number of Loans Purchased | 10,061 |
| Total Amount of Loans Purchased | 449,875,163 |
| Number of Loans to CU Officials | 52,206 |
| Amount of Loans to CU Officials | 1,397,941,399 |
| Total Number of Loans Granted Y-T-D Total Amount of Loans Granted Y-T-D | 9,188,699 117,854,204,917 |
| | 117,854,204,917 |
| REAL ESTATE LOANS OUTSTANDING | |
| Number of 1st Mortgage Fixed Rate | 429,762 |
| Amount of 1st Mortgage Fixed Rate | 37,930,684,280 |
| Number of 1st Mortgage Adjustable Rate | 173,170 |
| Amount of 1st Mortgage Adjustable Rate | 18,877,851,933 |
| Number of Other R.E. Closed-End Fixed Rate Amount of Other R.E. Closed-End Fixed Rate | 320,412 8,941,959,146 |
| Number of Other R.E. Closed-End Adj. Rate | 21,377 |
| Amount of Other R.E. Closed-End Adj. Rate | 554,964,887 |
| Number of Other R.E. Open-End Adj. Rate | 528,901 |
| Amount of Other R.E. Open-End Adj. Rate | 12,112,690,104 |
| Number of Other R.E. Not Included Above | 17,309 |
| Amount of Other R.E. Not Included Above | 663,453,399 |
| Total Number of R.E. Loans Outstanding | 1,490,931 |
| Total Amount of R.E. Loans Outstanding | 79,081,603,749 |
| REAL ESTATE LOANS GRANTED YEAR-TO-DATE | |
| Number of 1st Mortgage Fixed Rate | 273,947 |
| Amount of 1st Mortgage Fixed Rate | 31,074,576,043 |
| Number of 1st Mortgage Adjustable Rate | 65,159 |
| Amount of 1st Mortgage Adjustable Rate | 8,988,156,213 |
| Number of Other R.E. Closed-End Fixed Rate | 157,820 5 /16 621 835 |
| Amount of Other R.E. Closed-End Fixed Rate Number of Other R.E. Closed-End Adj. Rate | 5,416,621,835 7,842 |
| Amount of Other R.E. Closed-End Adj. Rate | 286,723,964 |
| Number of Other R.E. Open-End Adj. Rate | 385,093 |
| Amount of Other R.E. Open-End Adj. Rate | 7,569,129,203 |
| Number of Other R.E. Not Included Above | 11,464 |
| Number of Other R.E. Not Included Above | 488,665,448 |
| | |

TABLE 3 CONTINUED SUPPLEMENTAL LOAN DATA Federally Insured State Credit Unions December 31, 2003

| Number of Credit Unions on this Report: | 3,593 |
|--|---------------------------|
| DELINQUENT REAL ESTATE LOANS OUTSTANDING | |
| 1st Mortgage Fixed Rate, 1-2 months | 201,724,486 |
| 1st Mortgage Fixed Rate, 2-6 months | 64,983,471 |
| 1st Mortgage Fixed Rate, 6-12 months | 25,539,766 |
| 1st Mortgage Fixed Rate, 12 months or more | 13,514,515 |
| Total Delinquent 1sT Mortgage Fixed Rate | 305,762,238 |
| 1st Mortgage Adjustable Rate, 1-2 months | 140,825,161 |
| 1st Mortgage Adjustable Rate, 2-6 months | 49,155,513 |
| 1st Mortgage Adjustable Rate, 6-12 months | 17,938,950 |
| 1st Mortgage Adjustable Rate 12, months or more Total Delinguent 1sT Mortgage Adjustable Rate | 6,956,383 |
| Other Real Estate Fixed Rate, 1-2 months | 214,876,007 56,408,578 |
| Other Real Estate Fixed Rate, 2-6 months | 21,901,811 |
| Other Real Estate Fixed Rate, 5-12 months | 6,566,689 |
| Other Real Estate Fixed Rate, 12 months or more | 3,685,141 |
| Total Delinguent Other Real Estate Fixed Rate | 88,562,219 |
| Other Real Estate Adjustable Rate, 1-2 months | 49,027,914 |
| Other Real Estate Adjustable Rate, 2-6 months | 15,967,769 |
| Other Real Estate Adjustable Rate, 6-12 months | 6,142,818 |
| Other Real Estate Adjustable Rate 12, months or more | 2,444,513 |
| Total Delinquent Other Real Estate Adjustable Rate | 73,583,014 |
| Total Delinquent Real Estate Loans | 682,783,478 |
| OTHER REAL ESTATE LOAN INFORMATION | |
| 1st Mortgage Loans Charged Off Y-T-D | 9,650,557 |
| 1st Mortgage Loans Recovered Y-T-D | 1,158,239 |
| Other Real Estate Loans Charged Off Y-T-D | 12,415,504 |
| Other Real Estate Loans Recovered Y-T-D | 1,452,227 |
| Allowance for Real Estate Loan Losses | 145,835,006 |
| Amount of R.E. Loans Serving as Collateral for Member Business Loans | 3,835,207,811 |
| Amount of All First Mortgages Sold Y-T-D | 16,216,459,511 |
| Short-term Real Estate Loans (< 5 years) | 35,173,834,311 |
| Mortgage Servicing Rights | 598,648,734 |
| MEMBER BUSINESS LOANS (MBL) OUTSTANDING | |
| Number of Agricultural MBL | 9,331 |
| Amount of Agricultural MBL | 390,184,463 |
| Number of All Other MBL | 39,129 |
| Amount of All Other MBL | 5,225,668,616 |
| Total Number MBLS Outstanding | 48,460 |
| Total Amount MBLS Outstanding | 5,615,853,079 |
| | |
| MEMBER BUSINESS LOANS GRANTED Y-T-D Number of Agricultural MBL | 7,812 |
| Amount of Agricultural MBL | 279,297,446 |
| Number of All Other MBL | 21,021 |
| Amount of All Other MBL | 3,466,093,119 |
| Total Number MBLS Granted Y-T-D | 28.833 |
| Total Amount MBLS Granted Y-T-D | 3,745,390,565 |
| | -, -, |
| DELINQUENT MEMBER BUSINESS LOANS | |
| Agricultural, 1-2 months | 2,628,880 |
| Agricultural, 2-6 months | 639,466 |
| Agricultural, 6-12 months | 3,082,397 |
| Agricultural, 12 months or more | 1,821,876 |
| Total Delinquent Agricultural Loans | 8,172,619 |
| All Other MBL, 1-2 months | 37,017,044 |
| All Other MBL, 2-6 months All Other MBL, 6-12 months | 23,195,428 15,202,516 |
| All Other MBL, 0-12 months or more | 4,631,719 |
| Total Delinguen All Other MBLS | 80,046,707 |
| Total Delinquen MBLS | 88,219,326 |
| | , , - |
| OTHER MEMBER BUSINESS LOAN INFORMATION | |
| Agricultural MBL Charged Off Y-T-D | 1,466,129 |
| Agricultural MBL Recovered Y-T-D | 114,986 |
| All Other MBL Charged of Y-T-D | 4,816,997 |
| All Other MBL Recovered Y-T-D Allowance for MBL Losses | 295,420 46 301 572 |
| Allowance for MBL Losses Concentration of Credit for MBL | 46,391,572 444,594,826 |
| Construction or Development MBL | 217,399,430 |
| | 211,399,430 |

Number of Credit Unions on this Report:

3,593

659,196,752

6,452,957,721

5,382,275,540

| NUMBER OF SAVINGS ACCOUNTS BY TYPE | |
|--|-------------|
| Share Draft Accounts | 15,371,727 |
| Regular Share Accounts | 38,293,407 |
| Money Market Share Accounts | 2,076,446 |
| Share Certificate Accounts | 3,435,785 |
| IRA/Keogh & Retirement Accounts | 1,867,322 |
| Other Shares and Deposit | 1,444,698 |
| Non-Member Deposits | 9,647 |
| Total Number of Savings Accounts | 62,499,032 |
| OFF-BALANCE SHEET ITEMS | |
| Unused Commitments of: | |
| Commercial Real Estate, Construction, Land Development | 181,957,663 |

| Commercial Real Estate, Construction, Land Development | 181,957,663 |
|---|----------------|
| Other Unused Member Business Loan Commitments | 263,351,883 |
| Revolving Open-End Lines Secured by Residential Properties | 11,161,663,871 |
| Credit Card Lines | 23,353,271,573 |
| Outstanding Letters of Credit | 59,890,063 |
| Unsecured Share Draft Lines of Credit | 3,923,345,984 |
| Other Unused Commitments | 2,585,857,610 |
| Amount of Loans Sold/Swapped with Recourse Y-T-D | 682,088,596 |
| Outstanding Principal Balance of Loans Sold/Swapped with Recourse | 955,879,635 |
| Pending Bond Claims | 10,656,014 |
| | |

NUMBER OF CUS DESCRIBING MOST RECENT AUDIT AS:

| NOMBER OF COS DESCRIBING MOST RECENT ADDI | A3. | | |
|---|---------|--|----------------|
| Financial Statement Audit Performed by State | | Supervisory Committee Audit Performed by State Licenced | |
| Licenced Persons | 4 4 0 4 | 2 | E17 |
| Licenceu Persons | 1,181 | Persons | 517 |
| | | Supervisory Committee Audit | |
| Balance Sheet Audit Performed by State Licenced | | Performed by other External | |
| Persons | 126 | Auditors | 967 |
| | | Supervisory Committee Audit | |
| Examinations of Internal Controls Over Call | | Performed by the Supervisory | |
| Reporting Performed by State Licenced Persons | 77 | Committee or Designated Staff | 725 |
| INVESTMENT INFORMATION | | | |
| Fair Value of Held to Maturity Investments | | | 13,643,570,204 |
| Repurchase Agreements | | | 462.236.891 |
| Reverse Repurchase Agreements Invested | | | 117.807.500 |
| Neverse Nepurchase Agreements invested | | | 117,007,000 |

Repurchase Agreements Reverse Repurchase Agreements Invested Non-Mortgage Backed Derivatives Mortgage Pass-through Securities CMO/REMIC

TABLE 4 CONTINUED SUPPLEMENTAL DATA-MISCELLANEOUS Federally Insured State Credit Unions December 31, 2003

| Number of Credit Unions on this Report: | | | 3,593 |
|--|-------------------|--|-----------------------|
| INFORMATION SYSTEMS & TECHNOLOGY Number Of Cus Describing Record Maintenance As: | | | |
| Manual System | 66 | CU Developed In-House | 54 |
| Vendor Supplied In-House | 2,436 | Other | 53 |
| Vendor On-Line Service Bur. | 984 | | |
| Number Of Cus Reporting That Members Access/ | | | |
| Perform Electronic Financial Services Via: | | | |
| WWW/Browser Based | 1,635 | Automatic Teller Machine | 2,061 |
| Wireless | 105 | Kiosk | 122 |
| Home Banking/PC Based | 1,228 | Other | 94 |
| Auto Response/Phone Based | 1,909 | h | |
| Number Of Cus Reporting Offering Financial Services I | ectronical 878 | iy: Share Account Transfers | 2 002 |
| Nember Application New Loan | 1,237 | Bill Payment | 2,003 958 |
| Account Balance Inquiry | 2,073 | Download Account History | 1,409 |
| Share Draft Order | 1,701 | Electronic Cash | 262 |
| New Share Account | 462 | Account Aggregation | 135 |
| Loan Payments | 1,767 | Internet Access Services Electronic Signature | 381 |
| /iew Account History | 1,729 | Authentication/Certification | 34 |
| Merchandise Purchase | 227 | Other | 101 |
| Number of CUs Reporting WWW Sites | | | 2,096 |
| Number Of Cus Reporting WWW Type As: | | | |
| nformational | 510 | Transactional | 1,442 |
| Interactive | 144 | | |
| Number Of Cus Members Reported using Transactiona | | | 6,387,351 |
| Number Of Cus Reporting Plans For a WWW | 000 | There a stirm of | 50 |
| Informational | 262 | Transactional | 58 |
| nteractive | 39 | | |
| OTHER INFORMATION | | | |
| Amount of Promissory Notes Issued to Non-members | | | 303,540,869 |
| Number Members Filing Chapter 7 Bankruptcy Y-T-D | | | 93,751 |
| Number Members Filing Chapter 13 Bankruptcy Y-T-D Amount of Loans Subject to Bankruptcies | | | 26,660 879,378,849 |
| Number of Current Members | | | 36,287,049 |
| Number of Potential Members | | | 455,564,489 |
| Number of Full Time Employees | | | 85,451 |
| Number of Part Time Employees | | | 15,378 |
| CREDIT UNION SERVICE ORGANIZATION (CUSO) INFO | ORMATION | | |
| Number of CUSOS \1 | | | 1,771 |
| Amount Invested in CUSOS | | | 272,596,524 |
| Amount Loaned to CUSOS | | | 90,180,060 |
| Credit Union Portion of Net Income(Loss) Resulting From C | CUSO | | 0 |
| Number of CUSOS Wholly Owned | | | 265 |
| Predominant Service of CUSO: | 106 | Cradit Carda | 150 |
| Mortgage Processing EDP Processing | 126 132 | Credit Cards Trust Services | 156 6 |
| Shared Branching | 391 | Item Processing | 199 |
| | 82 | Tax Prenaration | 100 |

 Auto Buying, Leasing, Indirect Lending
 125
 Other

 1/ This figure represents the number of CUSO Schedules completed by all credit unions. Since more than one credit union may have a loan to or investment in a given CUSO, this figure does not represent the total number of unique CUSOs.

82

171

Tax Preparation

Travel

1

3

379

Insurance Services

Investment Services

TABLE 5 SUPPLEMENTAL DATA FEDERALLY INSURED STATE CREDIT UNIONS DISTRIBUTION OF BORROWINGS, SAVINGS AND INVESTMENTS BY REMAINING MATURITY OR EARLIEST REPRICING INTERVAL December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions on this Report: | | 3,593 | | | | |
|---|------------------------|------------------|----------------------|------------------|----------|--------|
| BORROWINGS | NO. of CU Reporting | Amount < 1 Yr | Amount 1 to 3 Yrs | Amount >3 Yrs | Total | |
| Promissory/Other Notes and Interest | • • | | | | | |
| Payable | 354 | 1,730 | 1,318 | 2,210 | 5,257 | |
| Reverse Repurchase Agreements | 1 | 10 | 0 | 0 | 10 | |
| Subordinated CDCU Debt | 2 | 0 | 0* | 0* | 0* | |
| Uninsured Secondary Capital | 14 | N/A | 0* | 5 | 5 | |
| TOTAL BORROWINGS | 367 | 1,740 | 1,318 | 2,215 | 5,273 | |
| | NO. of CU | Amount | Amount | Amount | | |
| SAVINGS | Reporting | < 1 Yr | 1 to 3 Yrs | > 3 Yrs | Total | |
| Share Drafts | 2,545 | 29,025 | N/A | N/A | 29,025 | |
| Regular Shares | 3,590 | 84,687 | N/A | N/A | 84,687 | |
| Money Market Shares | 1,365 | 45,686 | N/A | N/A | 45,686 | |
| Share Certificates/CDS | 2,585 | 35,952 | 13,090 | 5,062 | 54,103 | |
| IRA/KEOGH, Retirements | 2,264 | 14,111 | 4,030 | 2,228 | 20,370 | |
| All Other Shares/Deposits | 1,342 | 2,258 | 213 | 3 | 2,474 | |
| Non-Members Deposits | 271 | 355 | 120 | 34 | 509 | |
| TOTAL SAVINGS | 3,591 | 212,075 | 17,454 | 7,327 | 236,856 | |
| | NO. of CU | Amount | Amount | Amount | Amount | |
| | Reporting | < 1 Yr | 1 to 3 Yrs > | 3 to 10 Yrs | > 10 Yrs | Total |
| INVESTMENTS CLASSIFIED BY SFAS 115 | : | | | | | |
| Held to Maturity | 1,014 | 3,135 | 5,834 | 4,336 | 247 | 13,551 |
| Available for Sale | 1,014 | 7,562 | 11,611 | 8,449 | 862 | 28,484 |
| Trading | 14 | 18 | 40 | 3 | 9 | 70 |
| Non-SFAS 115 Investments, Cash On | | | | | | |
| Deposit, & Cash Equivelants TOTAL INVESTMENTS, Cash On | 3,592 | 30,226 | 12,997 | 2,347 | 197 | 45,768 |
| Deposit, & Cash Equivelants | 3,592 | 40,941 | 30,481 | 15,136 | 1,315 | 87,875 |

^{*} Amount Less than + or - 1 Million

TABLE 6 Federally Insured State Credit Unions INTEREST RATES BY TYPE OF LOAN December 31, 2003

| | | Decen | 1001 01, 2000 | | | | |
|------------------------|----------|-----------------|---------------|-----------------|-------------|------------------|--|
| | Unsecure | d Credit Cards | All Othe | r Unsecured | New Vehicle | | |
| | Number | Amount | Number | Amount | Number | Amount | |
| Interest Rate Category | | | | | | | |
| .01% To 5.0% | 4 | \$6,643,144 | 6 | \$1,666,806 | 1,100 | \$15,259,712,293 | |
| 5.0% To 6.0% | 5 | \$17,413,604 | 15 | \$173,510,996 | 1,079 | \$7,233,118,939 | |
| 6.0% To 7.0% | 16 | \$240,014,920 | 30 | \$79,040,383 | 684 | \$3,519,504,784 | |
| 7.0% To 8.0% | 41 | \$334,070,643 | 76 | \$178,443,138 | 339 | \$1,743,800,881 | |
| 8.0% To 9.0% | 84 | \$601,883,161 | 170 | \$386,173,380 | 140 | \$544,578,862 | |
| 9.0% To 10.0% | 346 | \$1,934,557,547 | 335 | \$1,001,651,510 | 52 | \$52,794,334 | |
| 10.0% To 11.0% | 226 | \$1,238,657,211 | 383 | \$1,491,471,593 | 14 | \$29,816,395 | |
| 11.0% To 12.0% | 336 | \$1,507,594,629 | 370 | \$830,689,323 | 3 | \$1,054,244 | |
| 12.0% To 13.0% | 442 | \$1,613,500,725 | 740 | \$1,571,649,442 | 8 | \$1,136,718 | |
| 13.0% To 14.0% | 257 | \$728,868,411 | 431 | \$886,297,645 | 0 | \$0 | |
| 14.0% To 15.0% | 114 | \$420,968,412 | 347 | \$516,518,748 | 0 | \$0 | |
| 15.0% To 16.0% | 34 | \$74,442,168 | 328 | \$410,927,177 | 0 | \$0 | |
| 16.0% Or More | 20 | \$58,960,795 | 244 | \$323,149,483 | 1 | \$17,341 | |
| Not Reporting Or Zero | 1,668 | \$1,470,813 | 118 | \$2,193,572 | 173 | \$5,192,190 | |
| Total | 3,593 | \$8,779,046,183 | 3,593 | \$7,853,383,196 | 3,593 | \$28,390,726,981 | |
| Average Rate | 11.7% | | 12.3% | | 5.7% | | |

| | Use | Used Vehicle | | 1st Mortgage | | r Real Estate |
|------------------------|--------|------------------|--------|------------------|--------|------------------|
| Interest Rate Category | Number | Amount | Number | Amount | Number | Amount |
| .01% To 5.0% | 517 | \$14,844,460,195 | 135 | \$11,616,816,485 | 462 | \$8,843,192,412 |
| 5.0% To 6.0% | 755 | \$11,420,477,135 | 842 | \$30,268,086,605 | 626 | \$6,048,172,153 |
| 6.0% To 7.0% | 782 | \$5,849,799,863 | 630 | \$13,161,455,522 | 591 | \$4,883,772,145 |
| 7.0% To 8.0% | 601 | \$4,134,073,378 | 232 | \$1,463,138,237 | 333 | \$1,656,616,199 |
| 8.0% To 9.0% | 379 | \$1,948,192,253 | 110 | \$164,422,485 | 164 | \$637,403,658 |
| 9.0% To 10.0% | 197 | \$609,130,085 | 40 | \$52,889,574 | 70 | \$183,779,464 |
| 10.0% To 11.0% | 124 | \$347,342,110 | 17 | \$68,508,274 | 24 | \$6,042,212 |
| 11.0% To 12.0% | 35 | \$124,204,316 | 8 | \$2,225,550 | 4 | \$7,885,389 |
| 12.0% To 13.0% | 52 | \$40,711,231 | 10 | \$574,994 | 7 | \$685,472 |
| 13.0% To 14.0% | 9 | \$20,119,995 | 0 | \$0 | 1 | \$67,176 |
| 14.0% To 15.0% | 5 | \$79,791,113 | 0 | \$0 | 0 | \$0 |
| 15.0% To 16.0% | 15 | \$4,953,449 | 1 | \$54,492 | 2 | \$432,979 |
| 16.0% Or More | 3 | \$2,616,192 | 0 | \$0 | 0 | \$0 |
| Not Reporting Or Zero | 119 | \$5,692,592 | 1,568 | \$10,363,995 | 1,309 | \$5,018,277 |
| Total | 3,593 | \$39,431,563,907 | 3,593 | \$56,808,536,213 | 3,593 | \$22,273,067,536 |
| Average Rate | 6.8% | | 6.2% | | 6.1% | |

| | Leases | Receivable | Ot | her Loans |
|------------------------|--------|-----------------|--------|-----------------|
| | Number | Amount | Number | Amount |
| Interest Rate Category | | | | |
| .01% To 5.0% | 28 | \$318,388,175 | 491 | \$995,789,552 |
| 5.0% To 6.0% | 40 | \$107,015,562 | 411 | \$897,033,524 |
| 6.0% To 7.0% | 49 | \$419,125,689 | 501 | \$2,186,219,056 |
| 7.0% To 8.0% | 77 | \$32,306,097 | 450 | \$1,266,840,409 |
| 8.0% To 9.0% | 33 | \$16,465,163 | 451 | \$986,122,813 |
| 9.0% To 10.0% | 16 | \$2,099,241 | 288 | \$781,997,036 |
| 10.0% To 11.0% | 4 | \$886,654 | 246 | \$514,493,640 |
| 11.0% To 12.0% | 0 | \$0 | 105 | \$242,945,875 |
| 12.0% To 13.0% | 1 | \$39,807 | 162 | \$297,777,211 |
| 13.0% To 14.0% | 1 | \$964 | 62 | \$121,684,933 |
| 14.0% To 15.0% | 1 | \$26,674 | 39 | \$145,888,789 |
| 15.0% To 16.0% | 0 | \$0 | 45 | \$77,081,454 |
| 16.0% Or More | 0 | \$0 | 25 | \$77,692,754 |
| Not Reporting Or Zero | 3,343 | \$196,817,374 | 317 | \$20,158,605 |
| Total | 3,593 | \$1,093,171,400 | 3,593 | \$8,611,725,651 |
| Average Rate | 6.9% | | 7.7% | |

TABLE 7 Federally Insured State Credit Unions DIVIDEND RATES BY TYPE OF SAVINGS ACCOUNT December 31, 2003

| | Share Drafts | | Reg | gular Shares | Money Market Shares | | |
|------------------------|--------------|------------------|--------|------------------|---------------------|------------------|--|
| | Number | Amount | Number | Amount | Number | Amount | |
| Dividend Rate Category | | | | | | | |
| .01% To 1.0% | 1,207 | \$20,355,150,816 | 1,570 | \$39,339,871,452 | 400 | \$10,628,629,484 | |
| 1.0% To 2.0% | 182 | \$2,102,009,462 | 1,598 | \$35,422,751,135 | 931 | \$29,887,547,854 | |
| 2.0% To 3.0% | 5 | \$15,120,441 | 285 | \$9,344,391,918 | 31 | \$5,165,899,523 | |
| 3.0% To 4.0% | 1 | \$25,633,847 | 58 | \$218,238,915 | 3 | \$4,347,277 | |
| 4.0% To 5.0% | 0 | \$0 | 21 | \$164,857,578 | 0 | \$0 | |
| 5.0% To 6.0% | 1 | \$3,350,519 | 11 | \$33,801,237 | 0 | \$0 | |
| 6.0% To 7.0% | 0 | \$0 | 2 | \$25,988,264 | 0 | \$0 | |
| 7.0% Or More | 1 | \$2,834,144 | 4 | \$49,685,662 | 0 | \$0 | |
| Not Reporting Or Zero | 2,196 | \$6,520,978,596 | 44 | \$87,770,935 | 2,228 | \$0 | |
| Total | 3,593 | \$29,025,077,825 | 3,593 | \$84,687,357,096 | 3,593 | \$45,686,424,138 | |
| Average Rate | 0.5% | | 1.1% | | 1.1% | | |

| | Certif | icates (1 Year) | IRA/KEOGH | | Non-Member-Deposits | |
|------------------------|--------|------------------|-----------|------------------|---------------------|---------------|
| | Number | Amount | Number | Amount | Number | Amount |
| Dividend Rate Category | | | | | | |
| .01% To 1.0% | 51 | \$578,200,891 | 236 | \$2,671,194,897 | 23 | \$45,931,520 |
| 1.0% To 2.0% | 1,979 | \$41,366,135,905 | 1,227 | \$10,339,869,639 | 84 | \$226,126,325 |
| 2.0% To 3.0% | 492 | \$12,052,569,845 | 603 | \$6,047,926,452 | 89 | \$141,308,778 |
| 3.0% To 4.0% | 31 | \$76,500,844 | 153 | \$1,134,010,647 | 30 | \$51,245,548 |
| 4.0% To 5.0% | 6 | \$2,012,491 | 32 | \$144,444,039 | 5 | \$3,498,165 |
| 5.0% To 6.0% | 3 | \$320,425 | 8 | \$28,548,218 | 9 | \$2,920,304 |
| 6.0% To 7.0% | 0 | \$0 | 1 | \$214,417 | 3 | \$5,288,000 |
| 7.0% Or More | 0 | \$0 | 2 | \$2,421,627 | 0 | \$0 |
| Not Reporting Or Zero | 1,031 | \$27,312,339 | 1,331 | \$1,726,892 | 3,350 | \$33,177,096 |
| Total | 3,593 | \$54,103,052,740 | 3,593 | \$20,370,356,828 | 3,593 | \$509,495,736 |
| Average Rate | 1.7% | | 1.7% | | 2.2% | |

TABLE 8Selected Aggregate Ratios and Averages by Assets SizeFederally Insured State Credit UnionsDecember 31, 2003

| | Total | Less Than \$2,000,000 | \$2,000,000- \$10,000,000 | \$10,000,000- \$50,000,000 |
|--|---------------|--------------------------|------------------------------|-------------------------------|
| NetWorth to Total Assets | 10.62 | 15.83 | 13.40 | 12.07 |
| Delinquent Loans to Net Worth | 4.63 | 14.25 | | 5.97 |
| Solvency Evaluation (Est.) | 112.29 | 118.97 | | 113.86 |
| Classified Assets (Est.) to Net Worth | 5.01 | 8.37 | | 4.48 |
| | | | | |
| ASSET QUALITY: | | | | |
| Delinquent Loans to Total Loans | 0.78 | 4.05 | 1.91 | 1.25 |
| Net Charge-Offs to Average Loans | 0.57 | 0.79 | | 0.58 |
| Fair Value H-T-M to Book Value H-T-M | 100.68 | 111.28 | | 100.85 |
| Accum. Unreal. G/L on A-F-S to Cost of A-F-S | 0.30 | 1.21 | | 0.58 |
| Delinquent Loans to Assets | 0.49 | 2.26 | 1.04 | 0.72 |
| EARNINGS: | | | | |
| Return on Average Assets | 0.95 | 0.22 | 0.48 | 0.63 |
| Gross Income to Average Assets | 6.19 | 5.48 | | 5.97 |
| Yield on Average Loans | 6.65 | 8.08 | | 7.11 |
| Yield on Average Investments | 2.67 | 1.50 | 2.09 | 2.47 |
| Cost of Funds to Average Assets | 1.65 | 1.29 | 1.35 | 1.39 |
| Net Margin to Average Assets | 4.54 | 4.19 | 4.33 | 4.58 |
| Operating Expenses to Average Assets | 3.27 | 3.67 | 3.54 | 3.65 |
| Provision for Loan & Lease Losses to Average Assets | 0.37 | 0.40 | 0.35 | 0.32 |
| Net Interest Margin to Average Assets | 3.40 | 3.91 | 3.73 | 3.69 |
| Operating Expenses to Gross Income | 52.83 | 66.94 | | 61.19 |
| Fixed Assets and Oreos to Total Assets | 2.04 | 0.34 | | |
| Net Operating Expenses to Average Assets | 2.47 | 3.46 | 3.05 | 2.97 |
| ASSET/LIABILITY MANAGEMENT: | | | | |
| Net Long-Term Assets to Total Assets | 25.51 | 3.40 | 9.33 | 18.14 |
| Regular Shares to Savings and Borrowings | 34.99 | 87.92 | | 49.52 |
| Total Loans to Total Savings | 73.14 | 66.60 | | 66.32 |
| Total Loans to Total Assets | 63.33 | 55.65 | | 57.78 |
| Cash Plus Short-Term Investments to Assets | 16.00 | 39.56 | | 23.51 |
| Total Savings and Borrowings to Earning Assets | 92.73 | 84.30 | | 91.75 |
| Regular Shares & Share Drafts to Total Shares & Borrowings | 46.99 | 88.64 | | 60.10 |
| Borrowings to Total Savings and NetWorth | 1.94 | 0.13 | 0.10 | 0.29 |
| | | | | |
| PRODUCTIVITY: | 7.07 | 10.17 | 10.00 | 0.57 |
| Members to Potential Members Borrowers to Members | 7.97 48.88 | 19.17 29.66 | | 8.57 42.02 |
| Members to Full-Time Employees | 40.00 | 402 | | 42.02 |
| Average Savings Per Member | 6,527 | 1.980 | 3,400 | 4,503 |
| Average Loan Balance | 9,766 | 4,445 | | 7,108 |
| Salary & Benefits to Full-Time Employees | 46,051 | 17,779 | | 40,205 |
| | - , | , - | - , - | -, |
| AS A PERCENTAGE OF TOTAL GROSS INCOME: | | | | |
| Interest on Loans (Net of Interest Refunds) | 67.78 | 83.24 | | 69.92 |
| Income From Investments | 13.91 | 11.70 | | |
| Income Form Trading Securities | 0.01 | 0.00 | | 0.01 |
| Fee Income | 12.85 | 3.83 | | |
| Other Operating Income | 5.44 | 1.23 | 1.86 | 3.56 |
| AS A PERCENTAGE OF TOTAL OPERATING EXPENSES | | | | |
| Employee Compensation and Benefits | 49.56 | 47.91 | 50.60 | 48.45 |
| Travel and Conference | 1.41 | 1.46 | | |
| Office Occupancy | 6.91 | 4.83 | 5.21 | 6.54 |
| Office Operations | 21.27 | 17.80 | 19.83 | 20.32 |
| Educational and Promotional | 3.67 | 0.98 | 1.55 | 2.85 |
| Loan Servicing | 5.39 | 1.90 | | 4.59 |
| Professional and Outside Services | 7.38 | 6.56 | | |
| Member Insurance | 0.60 | 8.95 | | |
| Operating Fees | 0.50 | 2.85 | | 0.84 |
| Miscellaneous Operating Expenses | 3.32 | 6.74 | 4.51 | 3.21 |

TABLE 8 CONTINUEDSelected Aggregate Ratios and Averages by Assets SizeFederally Insured State Credit UnionsDecember 31, 2003

| | Total | | \$100,000,000- \$500,000,000 | |
|---|----------------|----------------|---------------------------------|-----------|
| | 40.00 | 11 10 | 40.74 | 0.00 |
| NetWorth to Total Assets | 10.62 4.63 | | | |
| Delinquent Loans to Net Worth Solvency Evaluation (Est.) | 4.03 | | | |
| Classified Assets (Est.) to Net Worth | 5.01 | 4.35 | | |
| Classified Assets (Est.) to Net Worth | 5.01 | 4.55 | 5.07 | 5.21 |
| ASSET QUALITY: | | | | |
| Delinquent Loans to Total Loans | 0.78 | 1.00 | 0.79 | 0.59 |
| Net Charge-Offs to Average Loans | 0.57 | 0.67 | 0.58 | 0.54 |
| Fair Value H-T-M to Book Value H-T-M | 100.68 | 100.10 | 100.72 | 100.57 |
| Accum. Unreal. G/L on A-F-S to Cost of A-F-S | 0.30 | 0.78 | 0.61 | 0.09 |
| Delinquent Loans to Assets | 0.49 | 0.63 | 0.52 | 0.37 |
| | | | | |
| EARNINGS: | 0.05 | 0.70 | 0.02 | 1.00 |
| Return on Average Assets | 0.95 | | | |
| Gross Income to Average Assets Yield on Average Loans | 6.19 6.65 | | 6.38 6.64 | |
| Yield on Average Investments | 2.67 | | 2.70 | |
| Cost of Funds to Average Assets | 1.65 | | | |
| Net Margin to Average Assets | 4.54 | | | |
| Operating Expenses to Average Assets | 3.27 | | | |
| Provision for Loan & Lease Losses to Average Assets | 0.37 | | | |
| Net Interest Margin to Average Assets | 3.40 | | | |
| Operating Expenses to Gross Income | 52.83 | | | |
| Fixed Assets and Oreos to Total Assets | 2.04 | | | |
| Net Operating Expenses to Average Assets | 2.47 | 3.03 | 2.68 | 2.09 |
| | | | | |
| ASSET/LIABILITY MANAGEMENT: | <u> </u> | o / - o | o= / - | |
| Net Long-Term Assets to Total Assets | 25.51 | 24.76 | | |
| Regular Shares to Savings and Borrowings | 34.99 | | | |
| Total Loans to Total Savings | 73.14 | | | |
| Total Loans to Total Assets Cash Plus Short-Term Investments to Assets | 63.33 16.00 | | | |
| Total Savings and Borrowings to Earning Assets | 92.73 | | | |
| Regular Shares & Share Drafts to Total Shares & Borrowings | 46.99 | | | |
| Borrowings to Total Savings and NetWorth | 1.94 | | | |
| | 1.01 | 0.10 | 1.00 | 2.01 |
| PRODUCTIVITY: | | | | |
| Members to Potential Members | 7.97 | | | |
| Borrowers to Members | 48.88 | | | 53.14 |
| Members to Full-Time Employees | 390 | | 371.09 | |
| Average Savings Per Member | 6,527 | | | |
| Average Loan Balance | 9,766 | | | |
| Salary & Benefits to Full-Time Employees | 46,051 | 41,835 | 46,171.95 | 50,629.53 |
| AS A PERCENTAGE OF TOTAL GROSS INCOME: | | | | |
| Interest on Loans (Net of Interest Refunds) | 67.78 | 69.55 | 67.83 | 66.61 |
| Income From Investments | 13.91 | | | |
| Income Form Trading Securities | 0.01 | 0.00 | 0.00 | 0.01 |
| Fee Income | 12.85 | 11.89 | 14.01 | 12.77 |
| Other Operating Income | 5.44 | 4.85 | 5.68 | 5.97 |
| | | | | |
| AS A PERCENTAGE OF TOTAL OPERATING EXPENSES | 40.50 | 40.04 | 40.00 | 40.04 |
| Employee Compensation and Benefits | 49.56 | | | |
| Travel and Conference Office Occupancy | 1.41 6.91 | | | |
| Office Operations | 21.27 | | | |
| Educational and Promotional | 3.67 | | | |
| Loan Servicing | 5.39 | | | |
| Professional and Outside Services | 7.38 | | | |
| Member Insurance | 0.60 | | | |
| Operating Fees | 0.50 | | | |
| Miscellaneous Operating Expenses | 3.32 | | | |
| | | | | |

TABLE 9 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 1: Asset Size Less Than \$2,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|--------|--------|--------|---------|----------------|
| Number of Credit Unions | 745 | 652 | 12.5- | 576 | % СПС 11.7- |
| Number of Credit Onions | 745 | 032 | 12.5- | 570 | 11.7- |
| Cash & Equivalents | 129 | 117 | 9.4- | 125 | 6.7 |
| | | | | | |
| TOTAL INVESTMENTS | 143 | 134 | 6.3- | 106 | 21.1- |
| U.S. Government Obligations | 1 | 0* | 32.9- | 0* | 56.4- |
| Federal Agency Securities | 0* | 0* | 1.3- | 1 | 9.5 |
| Mutual Fund & Common Trusts | 6 | 5 | 16.2- | 3 | 39.0- |
| MCSD and PIC at Corporate CU | 6 | 6 | 2.0- | 4 | 23.5- |
| All Other Corporate Credit Union | 52 | 42 | 19.6- | 21 | 50.2- |
| Commercial Banks, S&Ls | 65 | 69 | 6.4 | 63 | 8.4- |
| Credit Unions -Loans to, Deposits in | 6 | 5 | 18.1- | 6 | 23.3 |
| Other Investments | 7 | 6 | 6.9- | 7 | 15.0 |
| Loans Held for Sale | N/A | N/A | | 0* | |
| TOTAL LOANS OUTSTANDING | 402 | 336 | 16.4- | 291 | 13.5- |
| Unsecured Credit Card Loans | 2 | 2 | 26.6- | 1 | 39.7- |
| All Other Unsecured Loans | 76 | 66 | 13.4- | 58 | 12.2- |
| New Vehicle Loans | 109 | 86 | 21.4- | 70 | 17.8- |
| Used Vehicle Loans | 157 | 135 | 14.4- | 118 | 12.0- |
| First Mortgage Real Estate Loans | 5 | 4 | 8.4- | 5 | 13.7 |
| Other Real Estate Loans | 8 | 7 | 11.4- | 6 | 11.5- |
| Leases Receivable | 0* | 0* | 27.1 | 0* | 19.7 |
| All Other Loans/Lines of Credit /1 | 42 | 37 | 11.9- | 32 | 13.4- |
| Other Loans /1 | 3 | N/A | 11.0 | N/A | 10.1 |
| Allowance For Loan Losses | 10 | 9 | 13.7- | 7 | 20.6- |
| Other Real Estate Owned | 0* | 0* | 13.8- | , 0* | 1,168.7 |
| Land and Building | 0* | 0* | 5.9- | 0* | 29.4- |
| Other Fixed Assets | 2 | 1 | 15.1- | 1 | 14.2- |
| NCUSIF Capitalization Deposit | 5 | 5 | 9.9- | 4 | 9.1- |
| Other Assets | 3 | 3 | 0.2- | 2 | 33.0- |
| TOTAL ASSETS | 674 | 588 | 12.8- | 522 | 11.2- |
| | | | | | |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 112.2 | 0* | 51.8- |
| Accrued Dividends/Interest Payable | 2 | 1 | 36.4- | 1 | 32.0- |
| Acct Payable and Other Liabilities | 2 | 2 | 20.6- | 2 | 6.8 |
| Uninsured Secondary Capital | 0* | 0* | 268.5 | 0* | 49.4- |
| TOTAL LIABILITIES | 5 | 4 | 9.0- | 3 | 24.0- |
| EQUITY/SAVINGS | | | | | |
| Total Savings | 559 | 490 | 12.5- | 436 | 10.9- |
| Share Drafts | 7 | 4 | 38.9- | 3 | 29.5- |
| Regular Shares | 471 | 423 | 10.2- | 384 | 9.2- |
| Money Market Shares | 3 | 3 | 18.3 | 2 | 54.5- |
| Share Certificates/CDs | 54 | 39 | 27.3- | 33 | 16.7- |
| IRA/Keogh Accounts | 9 | 8 | 13.1- | 5 | 31.6- |
| All Other Shares and Member Deposits | 8 | 7 | 21.8- | 5 | 24.5- |
| Non-Member Deposits | 7 | 5 | 27.2- | 4 | 11.8- |
| Regular Reserves | 38 | 31 | 17.0- | 28 | 11.4- |
| APPR. For Non-Conf. Invest. | 0* | 0 | 100.0- | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | -0* | 0* | 145.2 | 0* | 25.4 |
| Other Reserves | 6 | 4 | 26.0- | 3 | 19.3- |
| Undivided Earnings | 67 | 59 | 12.6- | 51 | 12.1- |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 110 | 94 | 14.7- | 83 | 12.1- |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 674 | 588 | 12.8- | 522 | 11.2- |
| 1/ All other loans to members and Other Loans | | | 12.0 | 022 | 11.4 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 10 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 2: Asset Size \$2,000,000 to \$10,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 1,170 | Dec-02 1,111 | % CHG 5.0- | Dec-03 1,032 | % CHG 7.1- |
|--|--|--|---|--|--|
| Cash & Equivalents | 1,048 | 947 | 9.6- | 918 | 3.2- |
| TOTAL INVESTMENTS U.S. Government Obligations Federal Agency Securities Mutual Fund & Common Trusts MCSD and PIC at Corporate CU All Other Corporate Credit Union Commercial Banks, S&Ls Credit Unions -Loans to, Deposits in Other Investments Loans Held for Sale | 1,348 26 49 21 49 406 701 35 60 N/A | 1,548 26 55 15 55 404 885 34 74 N/A | 14.9 2.7- 13.3 30.2- 12.7 0.6- 26.3 2.3- 23.0 | 1,561 25 64 13 48 326 949 36 101 0* | 0.8 3.8- 15.3 10.9- 13.3- 19.4- 7.3 3.3 37.0 0.0 |
| TOTAL LOANS OUTSTANDING Unsecured Credit Card Loans All Other Unsecured Loans New Vehicle Loans Used Vehicle Loans First Mortgage Real Estate Loans Other Real Estate Loans Leases Receivable All Other Loans/Lines of Credit \1 Other Loans \1 Allowance For Loan Losses Other Real Estate Owned Land and Building Other Fixed Assets NCUSIF Capitalization Deposit Other Assets TOTAL ASSETS | 3,869 98 498 1,058 1,308 291 265 5 319 26 49 1 55 23 48 34 6,377 | 3,417 91 439 916 1,226 228 210 5 301 N/A 45 0* 46 21 47 31 6,014 | 11.7- 6.8- 11.8- 13.4- 6.3- 21.8- 20.7- 10.7- 5.7- 9.2- 66.0- 16.5- 10.2- 0.3- 9.7- 5.7- | 3,103 75 398 776 1,133 237 199 3 281 N/A 39 0* 44 19 45 30 5,682 | 9.2- 17.7- 9.5- 15.3- 7.6- 4.3 5.2- 28.9- 6.7- 12.5- 10.7- 4.0- 9.8- 4.3- 2.6- 5.5- |
| LIABILITIES Total Borrowings Accrued Dividends/Interest Payable Acct Payable and Other Liabilities Uninsured Secondary Capital TOTAL LIABILITIES | 23 15 23 0* 61 | 3 9 20 1 33 | 87.2- 37.3- 11.3- 14.0 45.5- | 3,082 4 6 21 1 32 | 43.6 33.5- 2.1 27.2 3.4- |
| EQUITY/SAVINGS TOTAL SAVINGS Share Drafts Regular Shares Money Market Shares Share Certificates/CDs IRA/Keogh Accounts All Other Shares and Member Deposits Non-Member Deposits Regular Reserves APPR. For Non-Conf. Invest. Accum. Unrealized G/L on A-F-S Other Reserves Undivided Earnings Net Income TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | 5,450 381 3,452 180 1,079 259 84 16 275 0* -0* 58 533 0* 866 6,377 | 5,169 325 3,466 172 879 232 82 13 252 0* 0* 52 508 0* 812 6,014 | 5.2- 14.7- 0.4 4.8- 18.5- 10.2- 1.6- 17.1- 8.4- 53.8 118.8 10.6- 4.7- 0.0 6.3- 5.7- | 4,889 317 3,332 169 758 219 82 11 234 0* 0* 47 479 0* 760 5,682 | 5.4- 2.4- 3.8- 1.3- 13.8- 5.8- 0.3 13.5- 7.1- 2.3- 3.3- 9.1- 5.7- 0.0 6.4- 5.5- |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 11 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 3: Asset Size \$10,000,000 to \$50,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 1,206 | Dec-02 1,170 | % CHG 3.0- | Dec-03 1,142 | % CHG 2.4- |
|---|------------------------|------------------------|----------------------|------------------------|----------------|
| | | , | | , | |
| Cash & Equivalents | 4,017 | 3,609 | 10.1- | 3,358 | 7.0- |
| | 5,932 | 6,893 | 16.2 | 7,383 | 7.1 |
| U.S. Government Obligations | 152 872 | 115 974 | 24.1- 11.7 | 124 1,123 | 7.8 15.3 |
| Federal Agency Securities Mutual Fund & Common Trusts | 56 | 974 60 | 7.2 | 56 | 7.8- |
| MCSD and PIC at Corporate CU | 219 | 231 | 5.6 | 225 | 2.3- |
| All Other Corporate Credit Union | 1,474 | 1,608 | 9.1 | 1,435 | 10.8- |
| Commercial Banks, S&Ls | 2,695 | 3,353 | 24.4 | 3,819 | 13.9 |
| Credit Unions -Loans to, Deposits in | 116 | 141 | 21.2 | 152 | 8.1 |
| Other Investments | 348 | 410 | 17.8 | 451 | 10.1 |
| Loans Held for Sale | N/A | N/A | | 22 | |
| TOTAL LOANS OUTSTANDING | 18,197 | 16,893 | 7.2- | 15,951 | 5.6- |
| Unsecured Credit Card Loans | 948 | 831 | 12.4- | 727 | 12.5- |
| All Other Unsecured Loans | 1,484 | 1,341 | 9.7- | 1,221 | 8.9- |
| New Vehicle Loans | 3,739 | 3,218 | 13.9- | 2,787 | 13.4- |
| Used Vehicle Loans First Mortgage Real Estate Loans | 5,048 3,214 | 4,878 3,167 | 3.4- 1.5- | 4,764 3,183 | 2.3- 0.5 |
| Other Real Estate Loans | 2,143 | 2,055 | 4.1- | 2,011 | 2.1- |
| Leases Receivable | 52 | 72 | 37.8 | 20 | 72.2- |
| All Other Loans/Lines of Credit \1 | 1,444 | 1,331 | 7.8- | 1,237 | 7.1- |
| Other Loans \1 | 124 | N/A | | N/A | |
| Allowance For Loan Losses | 183 | 165 | 9.8- | 146 | 11.8- |
| Other Real Estate Owned | 7 | 5 | 20.0- | 7 | 40.0 |
| Land and Building Other Fixed Assets | 490 140 | 474 129 | 3.3- 7.6- | 476 126 | 0.4 2.6- |
| NCUSIF Capitalization Deposit | 217 | 222 | 2.5 | 217 | 2.0- 2.1- |
| Other Assets | 231 | 223 | 3.7- | 212 | 4.5- |
| TOTAL ASSETS | 29,047 | 28,326 | 2.5- | 27,607 | 2.5- |
| LIABILITIES | | | | | |
| Total Borrowings | 30 | 42 | 39.3 | 75 | 79.6 |
| Accrued Dividends/Interest Payable | 51 | 31 | 38.2- | 22 | 30.1- |
| Acct Payable and Other Liabilities | 147 | 124 | 15.7- | 122 | 1.3- |
| Uninsured Secondary Capital | 2 | 3 | 79.3 | 4 | 37.4 |
| TOTAL LIABILITIES | 229 | 200 | 12.9- | 223 | 11.6 |
| EQUITY/SAVINGS | | | | | |
| | 25,333 | 24,691 | 2.5- | 24,050 | 2.6- |
| Share Drafts | 2,810 | 2,584 | 8.1- | 2,552 | 1.2- |
| Regular Shares Money Market Shares | 11,254 2,395 | 11,799 2,484 | 4.8 3.7 | 11,948 2,500 | 1.3 0.7 |
| Share Certificates/CDs | 6,379 | 5,405 | 15.3- | 4,739 | 12.3- |
| IRA/Keogh Accounts | 2,015 | 1,951 | 3.2- | 1,853 | 5.0- |
| All Other Shares and Member Deposits | 410 | 416 | 1.3 | 410 | 1.4- |
| Non-Member Deposits | 70 | 54 | 23.3- | 48 | 11.3- |
| Regular Reserves | 1,128 | 1,082 | 4.1- | 1,024 | 5.4- |
| APPR. For Non-Conf. Invest. Accum. Unrealized G/L on A-F-S | 5 | 4 13 | 13.8- 78.9 | 4 5 | 11.9- 61.4- |
| Other Reserves | , 291 | 269 | 78.9 | 238 | 11.7- |
| Undivided Earnings | 2,054 | 2,067 | 0.6 | 2,064 | 0.1- |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 3,485 | 3,435 | 1.4- | 3,334 | 2.9- |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 29,047 | 28,326 | 2.5- | 27,607 | 2.5- |

1/ All other loans to members and Other Loans eliminated in 2002

TABLE 12 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 4: Asset Size \$50,000,000 to \$100,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS Number of Credit Unions | Dec-01 290 | Dec-02 310 | % CHG 6.9 | Dec-03 333 | % CHG 7.4 |
|--|--|---|--|--|---|
| Cash & Equivalents | 2,377 | 2,339 | 1.6- | 2,178 | 6.9- |
| TOTAL INVESTMENTS U.S. Government Obligations Federal Agency Securities Mutual Fund & Common Trusts MCSD and PIC at Corporate CU All Other Corporate Credit Union Commercial Banks, S&Ls Credit Unions -Loans to, Deposits in Other Investments Loans Held for Sale | 3,848 109 1,265 36 140 755 973 42 527 N/A | 4,753 119 1,545 46 161 870 1,405 53 553 N/A | 23.5 8.9 22.2 29.2 14.8 15.3 44.3 25.8 4.8 | 5,542 129 1,953 41 177 826 1,764 84 567 15 | 16.6 8.6 26.4 12.3- 9.9 5.1- 25.6 58.2 2.6 |
| TOTAL LOANS OUTSTANDING Unsecured Credit Card Loans All Other Unsecured Loans New Vehicle Loans Used Vehicle Loans First Mortgage Real Estate Loans Other Real Estate Loans Leases Receivable All Other Loans/Lines of Credit \1 Other Loans \1 Allowance For Loan Losses Other Real Estate Owned Land and Building Other Fixed Assets NCUSIF Capitalization Deposit Other Assets TOTAL ASSETS | 13,752 831 821 2,315 3,342 3,566 1,825 42 946 65 117 7 411 107 166 220 20,772 | 14,017 747 806 2,285 3,529 3,661 1,961 36 991 N/A 126 12 443 111 178 217 21,998 | 1.9 10.1- 1.8- 1.3- 5.6 2.7 7.5 13.1- 4.8 7.8 77.4 7.6 3.7 7.3 1.5- 5.9 | 14,808 736 779 2,278 3,842 4,012 2,097 22 1,042 N/A 115 8 499 113 192 230 23,469 | 5.6 1.5- 3.3- 0.3- 8.9 9.6 6.9 39.5- 5.1 9.0- 34.7- 12.7 2.0 7.6 6.1 6.7 |
| LIABILITIES Total Borrowings Accrued Dividends/Interest Payable Acct Payable and Other Liabilities Uninsured Secondary Capital TOTAL LIABILITIES | 75 30 120 0 225 | 109 24 122 0 255 | 44.0 21.2- 2.3 0.0 13.1 | 182 21 130 0 332 | 67.2 13.6- 6.3 0.0 30.4 |
| EQUITY/SAVINGS TOTAL SAVINGS Share Drafts Regular Shares Money Market Shares Share Certificates/CDs IRA/Keogh Accounts All Other Shares and Member Deposits Non-Member Deposits Regular Reserves APPR. For Non-Conf. Invest. Accum. Unrealized G/L on A-F-S Other Reserves Undivided Earnings Net Income TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | $18,184 \\ 2,198 \\ 6,570 \\ 2,404 \\ 5,282 \\ 1,455 \\ 228 \\ 48 \\ 794 \\ 3 \\ 12 \\ 226 \\ 1,328 \\ 0^* \\ 2,362 \\ 20,772 \\ 18,184 \\ 18,184 \\ 19,184 \\ 10,184$ | 19,247 2,254 7,392 2,727 5,040 1,530 259 44 800 5 25 204 1,462 0* 2,497 21,998 | 5.8 2.5 12.5 13.4 4.6- 5.2 13.7 7.0- 0.8 95.4 103.5 9.8- 10.2 0.0 5.7 5.9 | 20,444 2,420 8,292 2,879 4,852 1,636 302 62 822 2 12 206 1,650 0* 2,693 23,469 | 6.2 7.4 12.2 5.6 3.7- 6.9 16.7 40.4 2.8 62.0- 51.7- 1.4 12.8 0.0 7.9 6.7 |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 13 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 5: Asset Size \$100,000,000 to \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|------------------|------------------|-------------|------------------|-------------|
| Number of Credit Unions | 364 | 383 | 5.2 | 391 | 2.1 |
| Cash & Equivalents | 7,245 | 7,439 | 2.7 | 6,153 | 17.3- |
| TOTAL INVESTMENTS | 15,443 | 17,432 | 12.9 | 19,448 | 11.6 |
| U.S. Government Obligations | 559 | 646 | 15.5 | 665 | 3.1 |
| Federal Agency Securities | 8,558 | 9,112 | 6.5 | 10,723 | 17.7 |
| Mutual Fund & Common Trusts | 185 | 268 | 45.1 | 362 | 34.8 |
| MCSD and PIC at Corporate CU | 373 | 430 | 15.4 | 463 | 7.8 |
| All Other Corporate Credit Union | 2,483 | 3,244 | 30.6 | 3,454 | 6.5 |
| Commercial Banks, S&Ls | 1,511 | 1,884 | 24.7 | 1,962 | 4.2 |
| Credit Unions -Loans to, Deposits in | 116 | 52 | 55.7- | 57 | 10.9 |
| Other Investments | 1,657 | 1,797 | 8.4 | 1,761 | 2.0- |
| Loans Held for Sale | N/A | N/A | | 99 | |
| TOTAL LOANS OUTSTANDING | 51,875 | 52,659 | 1.5 | 54,755 | 4.0 |
| Unsecured Credit Card Loans | 3,559 | 3,218 | 9.6- | 2,973 | 7.6- |
| All Other Unsecured Loans | 2,322 | 2,158 | 7.1- | 2,068 | 4.2- |
| New Vehicle Loans | 8,744 | 8,483 | 3.0- | 8,794 | 3.7 |
| Used Vehicle Loans | 11,794 15,146 | 12,582 15,476 | 6.7 2.2 | 13,679 16,385 | 8.7 5.9 |
| First Mortgage Real Estate Loans Other Real Estate Loans | 6,940 | 7,195 | 3.7 | 7,324 | 1.8 |
| Leases Receivable | 361 | 384 | 6.4 | 245 | 36.2- |
| All Other Loans/Lines of Credit \1 | 2,722 | 3,162 | 16.2 | 3,288 | 4.0 |
| Other Loans \1 | 287 | 0,102 N/A | 10.2 | 0,200 N/A | 4.0 |
| Allowance For Loan Losses | 443 | 468 | 5.7 | 441 | 5.7- |
| Other Real Estate Owned | 17 | 24 | 42.1 | 30 | 26.9 |
| Land and Building | 1,392 | 1,545 | 11.0 | 1,599 | 3.5 |
| Other Fixed Assets | 377 | 395 | 4.7 | 420 | 6.4 |
| NCUSIF Capitalization Deposit | 605 | 637 | 5.2 | 664 | 4.3 |
| Other Assets | 943 | 913 | 3.3- | 1,035 | 13.4 |
| TOTAL ASSETS | 77,454 | 80,919 | 4.5 | 83,764 | 3.5 |
| LIABILITIES | | | | | |
| Total Borrowings | 633 | 806 | 27.3 | 1,312 | 62.8 |
| Accrued Dividends/Interest Payable | 68 | 44 | 34.4- | 31 | 29.3- |
| Acct Payable and Other Liabilities | 599 | 625 | 4.5 | 599 | 4.2- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 1,299 | 1,475 | 13.6 | 1,942 | 31.6 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 67,784 | 70,702 | 4.3 | 72,771 | 2.9 |
| Share Drafts | 9,043 | 9,313 | 3.0 | 9,774 | 4.9 |
| Regular Shares | 20,069 | 21,621 | 7.7 | 23,266 | 7.6 |
| Money Market Shares Share Certificates/CDs | 12,663 | 14,665 | 15.8 | 15,134 | 3.2 |
| IRA/Keogh Accounts | 19,126 5,991 | 18,123 6,054 | 5.2- 1.0 | 17,450 6,131 | 3.7- 1.3 |
| All Other Shares and Member Deposits | 810 | 0,054 844 | 4.3 | 896 | 6.1 |
| Non-Member Deposits | 84 | 82 | 4.5 | 120 | 46.8 |
| Regular Reserves | 2,510 | 2,506 | 2.0- | 2,524 | 40.8 |
| APPR. For Non-Conf. Invest. | 2,310 | 2,500 | 1.2- | 2,324 | 5.5 |
| Accum. Unrealized G/L on A-F-S | 87 | 121 | 37.9 | 51 | 57.8- |
| Other Reserves | 695 | 655 | 5.8- | 619 | 5.5- |
| Undivided Earnings | 5,063 | 5,445 | 7.5 | 5,841 | 7.3 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 8,371 | 8,741 | 4.4 | 9,051 | 3.5 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 77,454 | 80,919 | 4.5 | 83,764 | 3.5 |
| | | | | | |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 14 CONSOLIDATED BALANCE SHEET FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 6: Asset Size Greater Than \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--|------------|------------|---------------|------------|-------------|
| Number of Credit Unions | 91 | 109 | 19.8 | 119 | 9.2 |
| Cash & Equivalents | 7,198 | 8,518 | 18.3 | 8,404 | 1.3- |
| TOTAL INVESTMENTS | 23,036 | 31,763 | 37.9 | 35,536 | 11.9 |
| U.S. Government Obligations | 299 | 193 | 35.5- | 612 | 216.9 |
| Federal Agency Securities | 14,339 | 19,572 | 36.5 | 21,767 | 11.2 |
| Mutual Fund & Common Trusts | 1,073 | 1,043 | 2.8- | 1,207 | 15.7 |
| MCSD and PIC at Corporate CU | 335 | 449 | 33.8 | 569 | 26.9 |
| All Other Corporate Credit Union | 3,991 | 7,372 | 84.7 | 8,579 | 16.4 |
| Commercial Banks, S&Ls | 1,034 | 1,308 | 26.5 | 1,316 | 0.6 |
| Credit Unions -Loans to, Deposits in | 343 | 28 | 91.8- | 43 | 52.3 |
| Other Investments | 1,620 | 1,798 | 11.0 | 1,443 | 19.7- |
| Loans Held for Sale | N/A | N/A | | 113 | |
| TOTAL LOANS OUTSTANDING | 64,016 | 73,559 | 14.9 | 84,335 | 14.6 |
| Unsecured Credit Card Loans | 3,937 | 4,261 | 8.2 | 4,266 | 0.1 |
| All Other Unsecured Loans | 3,451 | 3,430 | 0.6- | 3,331 | 2.9- |
| New Vehicle Loans | 11,148 | 12,238 | 9.8 | 13,686 | 11.8 |
| Used Vehicle Loans | 11,286 | 13,505 | 19.7 | 15,895 | 17.7 |
| First Mortgage Real Estate Loans | 23,108 | 27,570 | 19.3 | 32,987 | 19.6 |
| Other Real Estate Loans | 7,934 | 9,275 | 16.9 | 10,636 | 14.7 |
| Leases Receivable | 448 | 543 | 21.1 | 802 | 47.7 |
| All Other Loans/Lines of Credit \1 | 2,233 | 2,736 | 22.5 | 2,733 | 0.1- |
| Other Loans \1 Allowance For Loan Losses | 471 | N/A 621 | 17.0 | N/A 682 | 0.9 |
| Other Real Estate Owned | 527 13 | 15 | 17.9 16.0 | 17 | 9.8 14.2 |
| Land and Building | 1,144 | 1,433 | 25.3 | 1,677 | 14.2 |
| Other Fixed Assets | 421 | 525 | 23.3 | 554 | 5.6 |
| NCUSIF Capitalization Deposit | 730 | 873 | 19.5 | 992 | 13.7 |
| Other Assets | 1,076 | 1,424 | 32.4 | 1,582 | 11.1 |
| TOTAL ASSETS | 97,107 | 117,991 | 21.5 | 132,527 | 12.3 |
| | | , | | | |
| LIABILITIES | | | | | |
| Total Borrowings | 1,605 | 2,688 | 67.5 | 3,694 | 37.4 |
| Accrued Dividends/Interest Payable | 145 | 102 | 29.3- | 76 | 26.2- |
| Acct Payable and Other Liabilities | 1,093 | 1,302 | 19.1 | 1,289 | 1.0- |
| Uninsured Secondary Capital TOTAL LIABILITIES | 0 2,843 | 0 4,093 | 0.0 44.0 | 0 5,058 | 0.0 23.6 |
| TOTAL LIABILITIES | 2,043 | 4,093 | 44.0 | 5,056 | 23.0 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 84,612 | 102,072 | 20.6 | 114,266 | 11.9 |
| Share Drafts | 10,283 | 11,964 | 16.4 | 13,958 | 16.7 |
| Regular Shares | 25,826 | 32,735 | 26.8 | 37,464 | 14.4 |
| Money Market Shares | 15,678 | 21,043 | 34.2 | 25,002 | 18.8 |
| Share Certificates/CDs | 23,341 | 25,722 | 10.2 | 26,272 | 2.1 |
| IRA/Keogh Accounts | 8,301 | 9,661 | 16.4 | 10,526 | 9.0 |
| All Other Shares and Member Deposits | 810 372 | 736 210 | 9.1- 43.5- | 779 264 | 5.8 25.8 |
| Non-Member Deposits Regular Reserves | 2,904 | 3,324 | 43.5- | 3,569 | 25.8 7.4 |
| APPR. For Non-Conf. Invest. | 2,904 | 3,324 | 20.9 | 3,509 | 32.2 |
| Accum. Unrealized G/L on A-F-S | 100 | 198 | 20.9 97.8 | 3 | 98.5- |
| Other Reserves | 1,112 | 1,534 | 37.9 | 1,480 | 3.5- |
| Undivided Earnings | 5,533 | 6,767 | 22.3 | 8,146 | 20.4 |
| Net Income | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL EQUITY | 9,653 | 11,826 | 22.5 | 13,204 | 11.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 97,107 | 117,991 | 21.5 | 132,527 | 12.3 |
| | - | | | | |

1/ All other loans to members and Other Loans eliminated in 2002.

TABLE 15 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 1: Asset Size Less Than \$2,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 745 | Dec-02 652 | % CHG 12.5- | Dec-03 576 | % CHG 11.7- |
|---|----------------------|----------------------|-----------------------|----------------------|-----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 39 | 31 | 20.7- | 25 | 18.4- |
| (Less) Interest Refund | 0* | 0* | 69.1- | 0* | 18.7- |
| Income from Investments | 10 | 5 | 46.3- | 4 | 31.1- |
| Trading Profits and Losses | 0* | 0* | 46.9- | 0 | 100.0- |
| TOTAL INTEREST INCOME | 49 | 36 | 25.7- | 29 | 20.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 17 | 11 | 37.0- | 7 | 37.3- |
| Interest on Deposits | 0* | 0* | 38.3- | 0* | 36.2- |
| Interest on Borrowed Money | 0* | 0* | 65.2- | 0* | 36.8- |
| TOTAL INTEREST EXPENSE | 18 | 11 | 37.1- | 7 | 37.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 4 | 3 | 16.3- | 2 | 28.2- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 27 | 22 | 19.3- | 19 | 10.1- |
| Fee Income | 1 | 1 | 12.8- | 1 | 9.3- |
| Other Operating Income | 0* | 0* | 19.4 | 0* | 58.3- |
| Gain (Loss) on Investments | 0* | -0* | 108.0- | 0* | 1,854.2 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 2,818.4 | -0* | 101.5- |
| Other Non-Oper Income (Expense) | 1 | 0* | 32.1- | 0* | 48.8- |
| TOTAL NON-INTEREST INCOME | 4 | 3 | 13.0- | 2 | 34.5- |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 13 | 11 | 14.3- | 10 | 13.5- |
| Travel and Conference Expense | 0* | 0* | 24.3- | 0* | 2.3- |
| Office Occupancy Expense | 1 | 1 | 16.8- | 0* | 10.6- |
| Office Operations Expense | 5 | 4 | 17.8- | 4 | 13.9- |
| Educational & Promotional Expense | 0* | 0* | 21.5- | 0* | 16.8- |
| Loan Servicing Expense | 0* | 0* | 12.2- | 0* | 13.6- |
| Professional and Outside Services | 2 | 2 | 6.6- | 1 | 18.8- |
| Member Insurance | 3 | 2 | 21.2- | 2 | 15.8- |
| Operating Fees | 0* | 0* | 13.0- | 0* | 17.4- |
| Miscellaneous Operating Expenses TOTAL NON-INTEREST EXPENSES | 2 28 | 2 | 26.5- | 1 | 16.9- 14.3- |
| NET INCOME | 28 2 | 24 | 16.4- 47.7- | 20 | 14.3- 9.8 |
| Transfer to Regular Reserve | 2 0* | 1 0* | 47.7- 42.5- | 1 0* | 9.8 3.6- |

^{*} Amount Less than + or - 1 Million

TABLE 16 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 2: Asset Size \$2,000,000 to \$10,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 1,170 | Dec-02 1,111 | % CHG 5.0- | Dec-03 1,032 | % CHG 7.1- |
|--|------------------------|------------------------|----------------------|------------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 353 | 295 | 16.4- | 247 | 16.4- |
| (Less) Interest Refund | 0* | 0* | 8.7- | 0* | 20.3- |
| Income from Investments | 89 | 63 | 29.1- | 51 | 19.9- |
| Trading Profits and Losses | 0* | -0* | 23,346.8- | 0* | 223.1 |
| TOTAL INTEREST INCOME | 442 | 358 | 19.0- | 297 | 17.0- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 163 | 105 | 36.0- | 70 | 33.5- |
| Interest on Deposits | 22 | 15 | 30.2- | 9 | 39.1- |
| Interest on Borrowed Money | 2 | 0* | 89.4- | 0* | 24.5- |
| TOTAL INTEREST EXPENSE | 187 | 120 | 35.8- | 79 | 34.2- |
| PROVISION FOR LOAN & LEASE LOSSES | 22 | 22 | 2.9- | 21 | 5.1- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 233 | 216 | 7.1- | 197 | 8.7- |
| Fee Income | 30 | 30 | 1.1 | 29 | 3.8- |
| Other Operating Income | 9 | 7 | 17.4- | 6 | 16.0- |
| Gain (Loss) on Investments | -0* | -0* | 907.9- | -0* | 99.9 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 27.3- | 0* | 91.1- |
| Other Non-Oper Income (Expense) | 2 | 1 | 45.3- | 3 | 147.6 |
| TOTAL NON-INTEREST INCOME | 41 | 38 | 6.7- | 38 | 0.8- |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 118 | 111 | 6.0- | 105 | 5.6- |
| Travel and Conference Expense | 3 | 3 | 12.5- | 3 | 3.5- |
| Office Occupancy Expense | 13 | 12 | 9.3- | 11 | 8.5- |
| Office Operations Expense | 45 | 43 | 4.5- | 41 | 5.3- |
| Educational & Promotional Expense | 4 | 3 | 15.2- | 3 | 4.7- |
| Loan Servicing Expense | 7 | 6 | 5.5- | 6 | 9.6- |
| Professional and Outside Services | 20 | 19 | 4.5- | 18 | 3.5- |
| Member Insurance | 11 | 9 | 10.5- | 8 | 14.7- |
| Operating Fees | 4 | 4 | 4.0- | 3 | 10.3- |
| Miscellaneous Operating Expenses | 11 | 10 | 7.1- | 9 | 8.2- |
| TOTAL NON-INTEREST EXPENSES | 235 | 221 | 6.2- | 207 | 6.2- |
| | 38 | 33 | 12.0- | 28 | 16.2- |
| Transfer to Regular Reserve | 10 | 7 | 32.4- | 6 | 10.0- |

^{*} Amount Less than + or - 1 Million

TABLE 17 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 3: Asset Size \$10,000,000 to \$50,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 1,206 | Dec-02 1,170 | % CHG 3.0- | Dec-03 1,142 | % CHG 2.4- |
|--|------------------------|------------------------|----------------------|------------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 1,580 | 1,366 | 13.5- | 1,169 | 14.4- |
| (Less) Interest Refund | 1 | 1 | 3.5 | 1 | 0.8- |
| Income from Investments | 391 | 304 | 22.1- | 252 | 17.1- |
| Trading Profits and Losses | 0* | 0* | 528.3 | 0* | 0.3 |
| TOTAL INTEREST INCOME | 1,969 | 1,669 | 15.2- | 1,420 | 14.9- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 678 | 458 | 32.5- | 306 | 33.0- |
| Interest on Deposits | 181 | 115 | 36.6- | 81 | 29.2- |
| Interest on Borrowed Money | 2 | 1 | 55.1- | 1 | 34.6 |
| TOTAL INTEREST EXPENSE | 861 | 574 | 33.4- | 389 | 32.1- |
| PROVISION FOR LOAN & LEASE LOSSES | 96 | 94 | 2.5- | 89 | 4.6- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 1,011 | 1,002 | 0.9- | 941 | 6.1- |
| Fee Income | 193 | 190 | 1.6- | 190 | 0.1 |
| Other Operating Income | 60 | 59 | 2.4- | 60 | 1.0 |
| Gain (Loss) on Investments | 0* | -1 | 247.8- | 2 | 247.6 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 1 | 102.9 | 2 | 55.0 |
| Other Non-Oper Income (Expense) | 2 | 0* | 62.9- | 4 | 378.5 |
| TOTAL NON-INTEREST INCOME | 257 | 250 | 2.9- | 257 | 2.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 522 | 504 | 3.4- | 495 | 1.8- |
| Travel and Conference Expense | 18 | 17 | 6.3- | 15 | 8.0- |
| Office Occupancy Expense | 71 | 68 | 4.2- | 67 | 1.6- |
| Office Operations Expense | 227 | 215 | 5.2- | 208 | 3.4- |
| Educational & Promotional Expense | 30 | 29 | 0.2- | 29 | 1.0- |
| Loan Servicing Expense | 47 | 47 | 1.3 | 47 | 0.9- |
| Professional and Outside Services | 106 | 105 | 0.9- | 104 | 1.7- |
| Member Insurance | 20 | 18 | 11.2- | 16 | 11.3- |
| Operating Fees | 9 | 9 | 3.1- | 9 | 4.1- |
| Miscellaneous Operating Expenses | 34 | 36 | 5.1 | 33 | 8.8- |
| TOTAL NON-INTEREST EXPENSES | 1,084 | 1,049 | 3.2- | 1,022 | 2.6- |
| | 185 | 203 | 9.8 | 177 | 13.0- |
| Transfer to Regular Reserve | 46 | 41 | 11.6- | 32 | 22.1- |

^{*} Amount Less than + or - 1 Million

TABLE 18 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 4: Asset Size \$50,000,000 to \$100,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 290 | Dec-02 310 | % CHG 6.9 | Dec-03 333 | % CHG 7.4 |
|--|----------------------|----------------------|---------------------|----------------------|---------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 1,145 | 1,076 | 6.0- | 1,011 | 6.0- |
| (Less) Interest Refund | 0* | 0* | 12.4- | 0* | 6.3 |
| Income from Investments | 256 | 222 | 13.5- | 199 | 10.1- |
| Trading Profits and Losses | 0* | -0* | 260.5- | 0* | 120.2 |
| TOTAL INTEREST INCOME | 1,400 | 1,296 | 7.4- | 1,210 | 6.7- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 469 | 322 | 31.4- | 255 | 20.8- |
| Interest on Deposits | 164 | 132 | 19.8- | 94 | 28.5- |
| Interest on Borrowed Money | 4 | 3 | 29.3- | 3 | 8.1 |
| TOTAL INTEREST EXPENSE | 638 | 457 | 28.4- | 352 | 22.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 64 | 77 | 20.4 | 73 | 4.9- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 698 | 763 | 9.3 | 785 | 2.8 |
| Fee Income | 142 | 155 | 8.7 | 173 | 11.6 |
| Other Operating Income | 59 | 58 | 1.2- | 70 | 21.6 |
| Gain (Loss) on Investments | 2 | -3 | 265.8- | 2 | 156.6 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 2 | 395.7 | 2 | 7.4 |
| Other Non-Oper Income (Expense) | 2 | 1 | 35.2- | 3 | 136.3 |
| TOTAL NON-INTEREST INCOME | 205 | 212 | 3.2 | 250 | 17.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 362 | 387 | 6.9 | 419 | 8.1 |
| Travel and Conference Expense | 13 | 14 | 10.7 | 14 | 2.4- |
| Office Occupancy Expense | 53 | 54 | 2.0 | 58 | 6.4 |
| Office Operations Expense | 162 | 173 | 6.7 | 183 | 5.9 |
| Educational & Promotional Expense | 27 | 29 | 4.6 | 31 | 9.2 |
| Loan Servicing Expense | 37 | 41 | 9.5 | 46 | 14.0 |
| Professional and Outside Services | 63 | 67 | 7.2 | 74 | 9.9 |
| Member Insurance | 7 | 9 | 13.7 | 8 | 9.4- |
| Operating Fees | 5 | 5 | 6.5 | 5 | 5.3 |
| Miscellaneous Operating Expenses | 22 | 25 | 13.0 | 24 | 7.2- |
| TOTAL NON-INTEREST EXPENSES | 752 | 804 | 6.9 | 861 | 7.1 |
| | 152 | 171 | 12.7 | 173 | 1.2 |
| Transfer to Regular Reserve | 37 | 30 | 19.3- | 29 | 2.6- |

^{*} Amount Less than + or - 1 Million

TABLE 19 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 5: Asset Size \$100,000,000 to \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 364 | Dec-02 383 | % CHG 5.2 | Dec-03 391 | % CHG 2.1 |
|--|----------------------|----------------------|---------------------|----------------------|---------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 4,163 | 3,935 | 5.5- | 3,568 | 9.3- |
| (Less) Interest Refund | 2 | 2 | 2.4- | 3 | 48.2 |
| Income from Investments | 956 | 774 | 19.0- | 656 | 15.3- |
| Trading Profits and Losses | -0* | -0* | 70.2- | 0* | 283.3 |
| TOTAL INTEREST INCOME | 5,117 | 4,707 | 8.0- | 4,222 | 10.3- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 1,644 | 1,154 | 29.8- | 835 | 27.6- |
| Interest on Deposits | 723 | 517 | 28.5- | 395 | 23.6- |
| Interest on Borrowed Money | 33 | 33 | 2.1- | 35 | 6.7 |
| TOTAL INTEREST EXPENSE | 2,401 | 1,704 | 29.0- | 1,265 | 25.7- |
| PROVISION FOR LOAN & LEASE LOSSES | 255 | 316 | 23.7 | 314 | 0.6- |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 2,461 | 2,688 | 9.2 | 2,643 | 1.7- |
| Fee Income | 611 | 680 | 11.3 | 737 | 8.3 |
| Other Operating Income | 238 | 253 | 6.2 | 299 | 18.2 |
| Gain (Loss) on Investments | 6 | 1 | 82.5- | 7 | 528.7 |
| Gain (Loss) on Disp of Fixed Assets | 2 | 11 | 549.9 | 9 | 16.4- |
| Other Non-Oper Income (Expense) | 10 | 13 | 25.1 | 19 | 48.6 |
| TOTAL NON-INTEREST INCOME | 867 | 957 | 10.4 | 1,070 | 11.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 1,316 | 1,414 | 7.5 | 1,468 | 3.8 |
| Travel and Conference Expense | 43 | 44 | 3.3 | 44 | 0.6 |
| Office Occupancy Expense | 181 | 192 | 6.4 | 203 | 5.8 |
| Office Operations Expense | 577 | 604 | 4.8 | 625 | 3.4 |
| Educational & Promotional Expense | 103 | 112 | 8.4 | 121 | 8.0 |
| Loan Servicing Expense | 146 | 164 | 12.6 | 180 | 9.6 |
| Professional and Outside Services | 180 | 199 | 10.7 | 203 | 1.9 |
| Member Insurance | 14 | 12 | 14.0- | 12 | 0.8- |
| Operating Fees | 12 | 13 | 10.1 | 14 | 4.1 |
| Miscellaneous Operating Expenses | 75 | 78 | 2.8 | 76 | 1.4- |
| TOTAL NON-INTEREST EXPENSES | 2,647 | 2,833 | 7.1 | 2,946 | 4.0 |
| | 681 | 811 | 19.2 | 766 | 5.6- |
| Transfer to Regular Reserve | 160 | 151 | 5.3- | 128 | 15.5- |

^{*} Amount Less than + or - 1 Million

TABLE 20 CONSOLIDATED INCOME AND EXPENSE STATEMENT FEDERALLY INSURED STATE CREDIT UNIONS Peer Group 6: Asset Size Greater Than \$500,000,000 December 31, 2003 (DOLLAR AMOUNTS IN MILLIONS)

| Number of Credit Unions | Dec-01 91 | Dec-02 109 | % CHG 19.8 | Dec-03 119 | % CHG 9.2 |
|--|---------------------|----------------------|----------------------|----------------------|---------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 4,847 | 5,174 | 6.8 | 5,097 | 1.5- |
| (Less) Interest Refund | .,e | 9 | 8.8 | 9 | 7.5- |
| Income from Investments | 1,303 | 1,251 | 4.0- | 1,118 | 10.6- |
| Trading Profits and Losses | 30 | -2 | 108.1- | 1 | 143.0 |
| TOTAL INTEREST INCOME | 6,171 | 6,413 | 3.9 | 6,208 | 3.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 2,563 | 1,972 | 23.1- | 1,650 | 16.3- |
| Interest on Deposits | 656 | 665 | 1.3 | 505 | 24.1- |
| Interest on Borrowed Money | 77 | 101 | 32.4 | 128 | 25.8 |
| TOTAL INTEREST EXPENSE | 3,296 | 2,738 | 16.9- | 2,282 | 16.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 313 | 419 | 34.0 | 476 | 13.5 |
| NET INTEREST INCOME AFTER PLL NON-INTEREST INCOME | 2,562 | 3,256 | 27.1 | 3,450 | 6.0 |
| Fee Income | 634 | 786 | 24.0 | 976 | 24.1 |
| Other Operating Income | 271 | 374 | 37.9 | 456 | 22.1 |
| Gain (Loss) on Investments | 30 | 39 | 30.9 | 42 | 7.3 |
| Gain (Loss) on Disp of Fixed Assets | 40 | 12 | 70.3- | 2 | 86.4- |
| Other Non-Oper Income (Expense) | 22 | 26 | 19.5 | 35 | 33.0 |
| TOTAL NON-INTEREST INCOME | 997 | 1,237 | 24.1 | 1,510 | 22.1 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 1,251 | 1,542 | 23.2 | 1,793 | 16.3 |
| Travel and Conference Expense | 32 | 40 | 21.8 | 46 | 15.5 |
| Office Occupancy Expense | 186 | 230 | 23.8 | 258 | 12.2 |
| Office Operations Expense | 599 | 702 | 17.2 | 780 | 11.2 |
| Educational & Promotional Expense | 98 | 115 | 17.6 | 133 | 15.3 |
| Loan Servicing Expense | 126 | 161 | 28.5 | 188 | 16.4 |
| Professional and Outside Services | 155 | 202 | 30.3 | 239 | 18.2 |
| Member Insurance | 7 | 8 | 4.8 | 6 | 24.6- |
| Operating Fees | 8 | 11 | 27.8 | 12 | 6.4 |
| Miscellaneous Operating Expenses | 96 | 122 | 27.1 | 144 | 18.3 |
| TOTAL NON-INTEREST EXPENSES | 2,558 | 3,132 | 22.4 | 3,598 | 14.9 |
| NET INCOME | 1,001 | 1,361 | 36.1 | 1,363 | 0.1 |
| Transfer to Regular Reserve | 334 | 333 | 0.3- | 305 | 8.5- |

^{*} Amount Less than + or - 1 Million

TABLE 21 FEDERALLY INSURED STATE CREDIT UNIONS NEGATIVE INCOME, AND CAMEL RATING DATA

| | | Number | | Negative |
|------|-----------------|--------------|----------|----------------|
| | Total Number of | Experiencing | Percent | Earnings |
| Year | Credit Unions | Losses | of Total | (in thousands) |
| 1999 | 4,065 | 285 | 7.01 | -29,621 |
| 2000 | 3,980 | 232 | 5.83 | -19,425 |
| 2001 | 3,866 | 372 | 9.62 | -31,352 |
| 2002 | 3,735 | 373 | 9.99 | -49,960 |
| 2003 | 3,593 | 396 | 11.02 | -38,405 |

Losses By Assets Size as of December 31

| | Number of | | Negative | Reserves and Undivided |
|----------------------------|---------------|---------------|-------------|---------------------------|
| Assets Size | Credit Unions | Assets | Earnings | Earnings |
| Less Than 2 Million | 128 | 102,830,309 | -1,646,858 | 16,737,098 |
| 2 Million To 10 Million | 156 | 803,755,174 | -7,489,544 | 94,389,324 |
| 10 Million To 50 Million | 92 | 2,180,055,155 | -15,784,987 | 232,343,839 |
| 50 Million To 100 Million | 13 | 880,400,137 | -4,854,928 | 82,826,837 |
| 100 Million To 500 Million | 7 | 1,469,541,688 | -8,628,762 | 150,714,920 |
| 500 Million and Over | 0 | 0 | 0 | 0 |
| Total | 396 | 5,436,582,463 | -38,405,079 | 577,012,018 |

| Number of Credit Unions By Camel Rating as of December 31 | | | | | | | |
|---|---------|---------|---------|---------|---------|-------|--|
| Year | Camel 1 | Camel 2 | Camel 3 | Camel 4 | Camel 5 | Total | |
| 1999 | 849 | 2,249 | 845 | 107 | 8 | 4,058 | |
| 2000 | 915 | 2,238 | 750 | 70 | 3 | 3,976 | |
| 2001 | 970 | 2,120 | 687 | 84 | 2 | 3,863 | |
| 2002 | 857 | 2,062 | 726 | 88 | 2 | 3,735 | |
| 2003 | 783 | 2,065 | 662 | 79 | 3 | 3,592 | |

| | Number of | % of Total | | %of Total |
|------|---------------|---------------|---------------|-----------|
| Year | Credit Unions | Credit Unions | Shares | Shares |
| 1999 | 115 | 2.83 | 1,098,657,258 | 0.73 |
| 2000 | 73 | 1.83 | 536,461,075 | 0.32 |
| 2001 | 86 | 2.22 | 1,046,829,781 | 0.52 |
| 2002 | 90 | 2.41 | 2,018,611,355 | 0.91 |
| 2003 | 82 | 2.28 | 2,468,135,132 | 1.04 |

*The total number of credit unions by CAMEL rating as of December 31, may not reconcile to the total number of credit unions reporting for December 31. Some newly chartered credit unions may not yet have been examined and assigned a CAMEL rating.

Table 22 100 Largest Federally Insured State Credit Unions December 31, 2003

| | | Rank | | | | |
|---------|-------------------------------------|--------|-----------------|-------|-----------|----------------|
| Current | | 1 Year | r | | Year | |
| Rank | Name of Credit Union | Ago | City | State | Chartered | Assets |
| | | | | | | |
| 1 | STATE EMPLOYEES' | 1 | RALEIGH | NC | 1937 | 11,339,309,150 |
| 2 | THE GOLDEN 1 | 3 | SACRAMENTO | CA | 1933 | 4,860,269,820 |
| 3 | BOEING EMPLOYEES | 2 | TUKWILA | WA | 1935 | 4,672,619,488 |
| 4 | UNITED AIRLINES EMPLOYEES' | 4 | CHICAGO | IL | 1935 | 4,352,391,989 |
| 5 | VYSTAR | 5 | JACKSONVILLE | FL | 1952 | 2,687,971,387 |
| 6 | STAR ONE | 6 | SUNNYVALE | CA | 1956 | 2,644,070,644 |
| 7 | CITIZENS EQUITY FIRST | 8 | PEORIA | IL | 1937 | 2,569,179,262 |
| 8 | WESCOM | 10 | PASADENA | CA | 1934 | 2,515,526,238 |
| 9 | DELTA EMPLOYEES | 9 | ATLANTA | GA | 1940 | 2,501,212,290 |
| 10 | SAN DIEGO COUNTY | 11 | SAN DIEGO | CA | 1938 | 2,463,541,354 |
| 11 | PENNSYLVANIA STATE EMPLOYEES | 12 | HARRISBURG | PA | 1933 | 2,136,799,007 |
| 12 | EASTERN FINANCIAL FLORIDA | 13 | MIRRAMAR | FL | 1937 | 1,579,858,066 |
| 13 | PORTLAND TEACHERS | 17 | PORTLAND | OR | 1932 | 1,568,633,866 |
| 14 | CREDIT UNION OF TEXAS | 14 | DALLAS | ΤX | 1931 | 1,560,699,509 |
| 15 | ATLANTA POSTAL | 15 | ATLANTA | GA | 1943 | 1,444,865,829 |
| 16 | FIRST TECHNOLOGY | 19 | BEAVERTON | OR | 1952 | 1,439,605,191 |
| 17 | STATE EMPLOYEES CU OF MARYLAND, IN | 18 | LINTHICUM | MD | 1951 | 1,397,044,327 |
| 18 | TEACHERS | 24 | SOUTH BEND | IN | 1931 | 1,354,709,419 |
| 19 | BELLCO | 16 | GREENWOOD VILLA | CO | 1936 | 1,353,788,333 |
| 20 | COMMUNITY AMERICA | 26 | LENEXA | MO | 1940 | 1,343,886,346 |
| 21 | TRAVIS | 20 | VACAVILLE | CA | 1951 | 1,320,542,523 |
| 22 | COMMUNITY | 25 | PLANO | TX | 1952 | 1,316,995,877 |
| 23 | EASTMAN | 23 | KINGSPORT | TN | 1934 | 1,291,115,980 |
| 24 | NORTH ISLAND FINANCIAL | 21 | SAN DIEGO | CA | 1940 | 1,284,794,217 |
| 25 | TEXANS | 22 | RICHARDSON | TX | 1953 | 1,281,192,700 |
| 26 | PROVIDENT | 27 | REDWOOD CITY | CA | 1950 | 1,198,951,759 |
| 27 | VIRGINIA CREDIT UNION, INC., | 32 | RICHMOND | VA | 1928 | 1,161,145,240 |
| 28 | SPACE COAST | 39 | MELBOURNE | FL | 1951 | 1,153,791,798 |
| 29 | MUNICIPAL | 29 | NEW YORK | NY | 1917 | 1,143,153,738 |
| 30 | TECHNOLOGY | 30 | SAN JOSE | CA | 1960 | 1,105,394,353 |
| 31 | APCO EMPLOYEES | 35 | BIRMINGHAM | AL | 1953 | 1,095,592,560 |
| 32 | EDUCATIONAL EMPLOYEES | 40 | FRESNO | CA | 1934 | 1,083,671,124 |
| 33 | OMNIAMERICAN | 34 | FORT WORTH | ТΧ | 1956 | 1,078,424,882 |
| 34 | SAFE | 36 | NORTH HIGHLANDS | CA | 1940 | 1,078,359,490 |
| 35 | BROCKTON | 33 | BROCKTON | MA | 1917 | 1,075,094,746 |
| 36 | CONNECTICUT STATE EMPLOYEES | 38 | HARTFORD | СТ | 1946 | 1,061,119,912 |
| 37 | SCHOOLS FINANCIAL | 37 | SACRAMENTO | CA | 1934 | 1,045,202,188 |
| 38 | WASHINGTON STATE EMPLOYEES | 43 | OLYMPIA | WA | 1957 | 1,040,363,074 |
| 39 | THE CALIFORNIA | 31 | GLENDALE | CA | 1933 | 1,024,220,898 |
| 40 | FIRST COMMUNITY | 42 | ELLISVILLE | MO | 1934 | 983,634,015 |
| 41 | GEORGIA TELCO | 41 | ATLANTA | GA | 1934 | 965,191,500 |
| 42 | PACIFIC SERVICE | 46 | WALNUT CREEK | CA | 1936 | 964,689,859 |
| 43 | REDWOOD | 44 | SANTA ROSA | CA | 1950 | 964,654,128 |
| 44 | LAKE MICHIGAN | 69 | GRAND RAPIDS | MI | 1933 | 963,507,640 |
| 45 | WRIGHT-PATT | 50 | FAIRBORN | OH | 1932 | 947,020,926 |
| 46 | GOVERNMENT EMPLOYEES CU OF EL PAS | 45 | EL PASO | ΤX | 1932 | 946,723,766 |
| 47 | FAIRWINDS | 48 | ORLANDO | FL | 1949 | 945,556,613 |
| 48 | DOW CHEMICAL EMPLOYEES' | 51 | MIDLAND | MI | 1937 | 915,748,889 |
| 49 | ARIZONA STATE SAVINGS & CREDIT UNIO | 47 | PHOENIX | AZ | 1972 | 908,996,323 |
| 50 | MERIWEST | 49 | SAN JOSE | CA | 1961 | 901,454,528 |
| 51 | CREDIT UNION CENTRAL FALLS | 53 | CENTRAL FALLS | RI | 1915 | 897,219,256 |
| 52 | PREMIER AMERICA | 52 | CHATSWORTH | CA | 1957 | 885,917,639 |
| 53 | BAXTER | 54 | VERNON HILLS | IL | 1980 | 879,975,704 |
| 54 | JOHN DEERE COMMUNITY | 55 | WATERLOO | IA | 1934 | 858,657,353 |
| 55 | SERVICE | 57 | PORTSMOUTH | NH | 1957 | 854,038,715 |
| 56 | NEWPORT NEWS SHIPBUILDING EMPLOYE | 56 | NEWPORT NEW | VA | 1928 | 816,082,270 |
| 57 | LBS FINANCIAL | 60 | LONG BEACH | CA | 1935 | 795,102,950 |
| 58 | LANDMARK | 62 | NEW BERLIN | WI | 1933 | 789,403,273 |
| 59 | INDIANA MEMBERS | 59 | INDIANAPOLIS | IN | 1956 | 782,026,522 |
| 60 | EDUCATIONAL COMMUNITY | 70 | JACKSONVILLE | FL | 1961 | 770,342,588 |
| 61 | TEXAS DOW EMPLOYEES | 58 | LAKE JACKSON | ТΧ | 1954 | 758,708,400 |
| 62 | ARROWHEAD CENTRAL | 66 | SAN BERNARDINO | CA | 1949 | 745,967,719 |
| | | | | | | |

Table 22 100 Largest Federally Insured State Credit Unions December 31, 2003

| | | Rank | | | | |
|---------|-------------------------------------|--------|--------------|-------|-----------|-------------|
| Current | | 1 Year | | | Year | |
| Rank | Name of Credit Union | Ago | City | State | Chartered | Assets |
| | | | | | | _ |
| 63 | TRUMARK FINANCIAL CREDIT UNION | 61 | TREVOSE | PA | 1939 | 744,447,299 |
| 64 | MUNICIPAL EMPL.CREDIT UNION OF BALT | 63 | BALTIMORE | MD | 1936 | 744,049,533 |
| 65 | CALIFORNIA COAST | 68 | SAN DIEGO | CA | 1929 | 737,587,193 |
| 66 | PAWTUCKET | 65 | PAWTUCKET | RI | 1962 | 726,014,741 |
| 67 | ORANGE COUNTY'S | 78 | SANTA ANA | CA | 1938 | 725,469,151 |
| 68 | ASSOCIATED CREDIT UNION | 64 | NORCROSS | GA | 1930 | 716,640,938 |
| 69 | FIRST FUTURE | 71 | SAN DIEGO | CA | 1939 | 709,303,895 |
| 70 | FORUM | 73 | INDIANAPOLIS | IN | 1941 | 696,478,921 |
| 71 | CREDIT UNION ONE | 72 | FERNDALE | MI | 1938 | 695,589,570 |
| 72 | UNIVERSITY OF WISCONSIN | 82 | MADISON | WI | 1931 | 688,334,026 |
| 73 | AMERICAN ELECTRONICS ASSOCIATION | 67 | SUNNYVALE | CA | 1979 | 684,447,193 |
| 74 | UNIVERSITY & STATE EMPLOYEES | 75 | SAN DIEGO | CA | 1936 | 681,766,149 |
| 75 | MELROSE | 74 | BRIARWOOD | NY | 1922 | 677,612,504 |
| 76 | OREGON COMMUNITY | 89 | EUGENE | OR | 1981 | 662,735,983 |
| 77 | EDUCATORS | 88 | RACINE | WI | 1937 | 658,950,467 |
| 78 | ANHEUSER-BUSCH EMPLOYEES | 77 | ST. LOUIS | MO | 1939 | 658,653,405 |
| 79 | COLORADO STATE EMPLOYEES | 76 | DENVER | CO | 1934 | 647,061,277 |
| 80 | STATE EMPLOYEES | 81 | LANSING | MI | 1952 | 638,469,115 |
| 81 | SPOKANE TEACHERS | 93 | LIBERTY LAKE | WA | 1934 | 634,463,842 |
| 82 | TULSA TEACHERS | 79 | TULSA | OK | 1934 | 622,952,209 |
| 83 | 1ST UNITED SERVICES | 84 | PLEASANTON | CA | 1932 | 622,634,197 |
| 84 | COLUMBIA COMMUNITY | 96 | VANCOUVER | WA | 1952 | 619,367,658 |
| 85 | TRUWEST | 85 | SCOTTSDALE | AZ | 1952 | 618,398,073 |
| 86 | FORT WORTH COMMUNITY | 80 | BEDFORD | ТΧ | 1940 | 616,556,274 |
| 87 | ROYAL | 83 | EAU CLAIRE | WI | 1964 | 611,301,958 |
| 88 | FINANCIAL PARTNERS | 94 | DOWNEY | CA | 1937 | 604,764,270 |
| 89 | TROPICAL FINANCIAL | 86 | MIAMI | FL | 1935 | 603,348,499 |
| 90 | JEANNE D'ARC | 92 | LOWELL | MA | 1911 | 602,032,359 |
| 91 | SILVER STATE SCHOOLS FAMILY | 109 | LAS VEGAS | NV | 1951 | 600,122,119 |
| 92 | SCHOOL EMPLOYEES OF WASHINGTON | 91 | SEATTLE | WA | 1936 | 599,664,410 |
| 93 | COMMONWEALTH | 99 | FRANKFORT | KY | 1951 | 598,657,791 |
| 94 | OREGON TELCO COMMUNITY | 87 | PORTLAND | OR | 1937 | 594,997,826 |
| 95 | ST. ANNE'S OF FALL RIVER | 90 | FALL RIVER | MA | 1936 | 594,059,235 |
| 96 | PUBLIC SERVICE EMPLOYEES | 101 | DENVER | CO | 1938 | 584,229,635 |
| 97 | FIRST FINANCIAL | 98 | WEST COVINA | CA | 1974 | 577,362,969 |
| 98 | AMERICAN FIRST | 97 | LA HABRA | CA | 1989 | 576,085,071 |
| 99 | SUMMIT | 105 | MADISON | WI | 1935 | 570,354,810 |
| 100 | TELEPHONE WORKERS' | 95 | BOSTON | MA | 1917 | 569,861,900 |
| | | | | | | |

CREDIT UNION TABLES BY STATE

Table A Corporate Credit Union Data December 31, 2003

| | | December 31, | 2003 | | | |
|------------------|---|--------------|------------------------------|-----------------------------|-----------------------------|--------------------------|
| Charter 65991 | Name and Address CORPORATE AMERICA CREDIT UNION BONDS, THOMAS D 4365 CRESCENT ROAD IRONDALE, AL 35210-1774 (800)292-6242 | ST AL | Assets 752,489,102 | Total Capital 59,534,515 | % Share Growth -21.56 | No. of Members 204 |
| 65170 | FIRST CORPORATE CREDIT UNION PRITTS, PETE W. 2 NORTH CENTRAL AVENUE, SUITE 700 PHOENIX, AZ 85004 (602)322-2400 | AZ | 1,000,418,189 | 52,955,506 | -17.20 | 65 |
| 19693 | WESTERN CORPORATE SIRAVO, ROBERT A 924 OVERLAND COURT SAN DIMAS, CA 91773 (909)394-6300 | CA | 24,995,936,969 | 1,558,971,653 | -1.05 | 1140 |
| 68182 | SUN CORP KENEALY, ERIC J. 11080 CIRCLE POINT ROAD, SUITE 500 WESTMINSTER, CO 80020 (720)540-4600 | со | 2,631,821,523 | 156,644,956 | 6.78 | 578 |
| 65351 | CONSTITUTION STATE CORP. CU. INC. GALLANT, GREGORY P. O. BOX 5024 WALLINGFORD, CT 06492-7524 (203)697-6000 | СТ | 1,691,439,493 | 74,809,443 | 24.04 | 207 |
| 22328 | SOUTHEAST CORPORATE BIRDWELL, BILL PO BOX 3008 TALLAHASSE, FL 32315-3008 (850)576-8900 | FL | 3,550,594,293 | 198,703,784 | 18.04 | 451 |
| 60237 | GEORGIA CENTRAL MOORE, GREG 2400 PLEASANT HILL ROAD, SUITE 300 DULUTH, GA 30096 (770)476-9704 | GA | 1,434,026,841 | 93,930,416 | 16.07 | 215 |
| 65216 | IOWA LEAGUE CORPORATE CENTRAL KUEHL, THOMAS P.O. BOX 8388 DES MOINES, IA 50301 (515)226-9999 | IA | 390,869,694 | 25,274,996 | 1.42 | 170 |
| 22253 | MID-STATES CORPORATE PRETER, DAVID A 4450 WEAVER PARKWAY WARRENVILLE, IL 60555-3926 (630)276-2600 | IL | 4,688,500,299 | 356,299,480 | 5.19 | 1150 |
| 67932 | KANSAS CORPORATE EISENHAUER, LARRY 8615 WEST FRAZIER WICHITA, KS 67212 (316)721-2600 | KS | 446,767,308 | 37,698,222 | -17.02 | 134 |
| 23884 | KENTUCKY CORPORATE THOMPSON, JIM 3615 NEWBURG ROAD LOUISVILLE, KY 40218 (502)459-6110 | КY | 510,422,639 | 33,019,497 | 14.19 | 113 |

Table A Corporate Credit Union Data December 31, 2003

| December 31, 2003 | | | | | | |
|-------------------|---|----------|------------------------------|-----------------------------|-----------------------------|--------------------------|
| Charter 67259 | Name and Address LOUISIANA CORPORATE SAVOIE, DAVID 3500 N CAUSEWAY BLVD, SUITE 1510 METAIRIE, LA 70002 (504)838-8250 | ST LA | Assets 163,044,783 | Total Capital 12,524,944 | % Share Growth -15.86 | No. of Members 207 |
| 23254 | EASTERN CORPORATE MELCHIONDA, JANE C P. O. BOX 2366 WOBURN, MA 01888 (781)933-9950 | МА | 1,470,485,708 | 91,975,653 | -6.97 | 312 |
| 67807 | CENTRAL CREDIT UNION FUND, INC. BONNEAU, EMILE A 15 MIDSTATE DRIVE, SUITE 215 AUBURN, MA 01501 (508)832-0080 | МА | 259,328,703 | 20,292,707 | -25.32 | 229 |
| 22230 | TRICORP ROY, STEPHEN 2 LEDGEVIEW DRIVE WESTBROOK, ME 04092 (207)761-0774 | ME | 628,944,287 | 40,354,294 | -8.12 | 197 |
| 68060 | CENTRAL CORPORATE WALBY, WILLIAM P. O. BOX 5092 SOUTHFIELD, MI 48086-5092 (248)351-2100 | МІ | 2,680,818,204 | 214,728,184 | -10.86 | 462 |
| 68500 | MISSOURI CORPORATE CREDIT UNION DEGROODT, DENNIS J 2055 CRAIGSHIRE DRIVE ST. LOUIS, MO 63146 (314)542-0555 | МО | 775,602,456 | 63,577,389 | -6.48 | 175 |
| <u>85752</u> | TREASURE STATE CORPORATE CU MILLER, BRAD L 1236 HELENA AVENUE HELENA, MT 59601 (406)442-9081 | МТ | 228,438,268 | 16,038,480 | -8.33 | 88 |
| 65653 | FIRST CAROLINA CORPORATE BREHMER, DAVID P. O. BOX 49379 GREENSBORO, NC 27419 (336)299-6286 | NC | 2,241,762,613 | 123,302,757 | -16.72 | 256 |
| 24647 | MIDWEST CORPORATE WOLF, DOUG P. O. BOX 7250 BISMARCK, ND 58507 (701)258-5760 | ND | 186,189,383 | 11,986,196 | -8.31 | 72 |
| 23325 | LICU CORPORATE DEANGELO, BARBARA A 24 MCKINLEY AVE. ENDICOTT, NY 13760 (607)754-9783 | NY | 7,335,898 | 1,442,810 | -5.73 | 29 |
| 22671 | EMPIRE CORPORATE HERBST, JOSEPH P P. O. BOX 15021 ALBANY, NY 12212-5021 (518)292-3800 | NY | 4,575,643,390 | 422,717,330 | -2.10 | 1069 |

Table A Corporate Credit Union Data December 31, 2003

| | | | | | % Share | No. of |
|------------------|---|-----------------|-----------------------------|------------------------------|-----------------|----------------|
| Charter 24635 | Name and Address CORPORATE ONE FCU BUTKE, LEE P. O. BOX 2770 COLUMBUS, OH 43216 (614)825-9200 | ST ОН | Assets 2,464,191,262 | Total Capital 170,926,037 | Growth -5.52 | Members 747 |
| 64435 | NORTHWEST CORPORATE GARNER, KATHY P. O. BOX 19359 PORTLAND, OR 97280 (503)207-2700 | OR | 1,014,834,284 | 101,111,210 | -26.48 | 273 |
| 22331 | MID-ATLANTIC CORPORATE FOX, EDWARD J 1201 FULLING MILL ROAD MIDDLETOWN, PA 17057 (717)985-3300 | PA | 3,037,591,314 | 225,212,554 | -13.46 | 1092 |
| 68054 | VOLUNTEER CORPORATE FAHNESTOCK, BRUCE 2460 ATRIUM WAY NASHVILLE, TN 37214 (615)232-7900 | TN | 1,373,919,633 | 66,698,481 | 42.72 | 264 |
| 22140 | SOUTHWEST CORPORATE LEE, FRANCIS 7920 BELT LINE ROAD DALLAS, TX 75254-8100 (972)861-3000 | ТХ | 7,851,206,438 | 504,516,449 | 7.19 | 1207 |
| 22311 | VACORP JAMES HANSON P.O. BOX 11469 LYNCHBURG, VA 24506 (434)237-9600 | VA | 1,055,388,628 | 83,144,754 | -3.73 | 252 |
| 68520 | CORPORATE CENTRAL CREDIT UNION SCHROEDER, MARK P.O. BOX 469 HALES CORNERS, WI 53130-0469 (414)425-5555 | WI | 1,463,716,123 | 143,597,196 | -21.98 | 345 |
| 67854 | WEST VIRGINIA CORPORATE C. U. THOMAS, CHARLES E. P. O. BOX 209 PARKERSBURG, WV 26102-0209 (304)485-4563 | WV | 262,803,896 | 19,575,866 | 0.99 | 124 |
| SubTotal | | | 73,834,531,621 | 4,981,565,757 | -3.54 | 11,827 |
| 67680 | U. S. CENTRAL CREDIT UNION KAMPEN, DAN 9701 RENNER BOULEVARD, SUITE 100 LENEXA, KS 66219 (913)227-6000 | KS | 35,025,349,499 | 1,979,945,841 | 9.77 | 72 |

Alabama Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 178 | Dec-02 172 | % CHG 3.4- | Dec-03 166 | % CHG 3.5- |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 907 | 1,053 | 16.2 | 857 | 18.6- |
| TOTAL INVESTMENTS | 2,067 | 2,475 | 19.8 | 3,134 | 26.6 |
| U.S. Government Obligations | 35 | 5 | 85.8- | 8 | 68.4 |
| Federal Agency Securities | 1,202 | 1,765 | 46.8 | 2,139 | 21.2 |
| Mutual Fund & Common Trusts | 187 | 169 | 9.4- | 192 | 13.4 |
| MCSD and PIC at Corporate CU | 43 | 44 | 2.6 | 45 | 2.5 |
| All Other Corporate Credit Union | 358 | 188 | 47.4- | 424 | 125.4 |
| Commercial Banks, S&Ls | 199 | 268 | 35.1 | 283 | 5.4 |
| Credit Unions -Loans to, Deposits in | 9 | 9 | 0.9- | 19 | 107.2 |
| Other Investments TOTAL LOANS OUTSTANDING | 34 | 26 | 23.3- 2.4 | 24 | 8.8- 6.9 |
| Unsecured Credit Card Loans | 4,431 276 | 4,536 283 | 2.4 2.5 | 4,848 289 | 6.9 2.2 |
| All Other Unsecured Loans | 406 | 203 396 | 2.5 | 385 | 2.2 |
| New Vehicle Loans | 912 | 898 | 1.6- | 919 | 2.7- |
| Used Vehicle Loans | 1,157 | 1,226 | 5.9 | 1,382 | 12.8 |
| First Mortgage Real Estate Loans | 1,103 | 1,157 | 5.0 | 1,249 | 7.9 |
| Other Real Estate Loans | 305 | 304 | 0.4- | 332 | 9.2 |
| Leases Receivable | 5 | 6 | 10.9 | 3 | 49.2- |
| All Other Loans/Lines of Credit \1 | 257 | N/A | | 289 | |
| Other Loans \1 | 10 | N/A | | N/A | |
| Allowance For Loan Losses | 41 | 41 | 0.5- | 38 | 7.1- |
| Other Real Estate Owned | 4 | 4 | 6.5 | 4 | 3.9- |
| Land and Building | 135 | 153 | 13.1 | 179 | 17.2 |
| Other Fixed Assets | 32 | 32 | 0.6 | 39 | 24.2 |
| NCUSIF Capitalization Deposit | 59 | 66 | 13.0 | 72 | 7.9 |
| Other Assets | 56 | 77 | 37.2 | 86 | 11.9 |
| TOTAL ASSETS | 7,649 | 8,361 | 9.3 | 9,183 | 9.8 |
| LIABILITIES | | | | | |
| Total Borrowings | 10 | 8 | 14.1- | 20 | 139.6 |
| Accrued Dividends/Interest Payable | 13 | 10 | 26.7- | 7 | 28.4- |
| Acct Payable and Other Liabilities | 29 | 44 | 50.5 | 46 | 5.3 |
| Uninsured Secondary Capital | 0* | 0* | 59.0- | 0* 72 | 226.5 |
| TOTAL LIABILITIES | 52 | 62 | 18.8 | 73 | 18.3 |
| EQUITY/SAVINGS | 0.744 | 7 000 | | 0.074 | 10.0 |
| | 6,711 | 7,323 | 9.1 | 8,071 | 10.2 |
| Share Drafts | 731 | 2 2 2 7 | 6.0 | 888 | 14.5 |
| Regular Shares Money Market Shares | 2,708 756 | 3,237 894 | 19.5 18.2 | 3,701 1,008 | 14.3 12.8 |
| Share Certificates/CDs | 1,817 | 1,627 | 10.2 | 1,623 | 0.3- |
| IRA/Keogh Accounts | 652 | 734 | 12.7 | 786 | 7.1 |
| All Other Shares and Member Deposits | 39 | 47 | 18.3 | 48 | 3.6 |
| Non-Member Deposits | 8 | 9 | 17.0 | 18 | 91.3 |
| Regular Reserves | 287 | 299 | 4.1 | 312 | 4.3 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 1 | 12 | 739.5 | -4 | 135.8- |
| Other Reserves | 126 | 137 | 9.0 | 143 | 4.4 |
| Undivided Earnings | 471 | 527 | 12.0 | 588 | 11.5 |
| | 886 | 976 | 10.3 | 1,039 | 6.4 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 7,649 | 8,361 | 9.3 | 9,183 | 9.8 |

* Amount Less than + or - 1 Million

Alabama Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|-------|
| Number of Credit Unions | 178 | 172 | 3.4- | 166 | 3.5- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 372 | 355 | 4.6- | 340 | 4.4- |
| (Less) Interest Refund | 1 | 2 | 48.4 | 2 | 1.0 |
| Income from Investments | 125 | 115 | 7.5- | 104 | 10.3- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 496 | 469 | 5.4- | 442 | 5.9- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 203 | 159 | 21.8- | 128 | 19.2- |
| Interest on Deposits | 52 | 36 | 31.7- | 28 | 23.0- |
| Interest on Borrowed Money | 0* | 0* | 57.0- | 0* | 22.7 |
| TOTAL INTEREST EXPENSE | 256 | 195 | 23.9- | 156 | 19.8- |
| PROVISION FOR LOAN & LEASE LOSSES | 23 | 25 | 10.3 | 25 | 3.2- |
| NET INTEREST INCOME AFTER PLL | 217 | 249 | 14.7 | 261 | 4.8 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 51 | 57 | 13.3 | 69 | 20.5 |
| Other Operating Income | 20 | 22 | 10.0 | 26 | 20.3 |
| Gain (Loss) on Investments | -0* | 0* | 210.4 | 0* | 17.2 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 103.8 | 0* | 21.0 |
| Other Non-Oper Income (Expense) | 2 | 1 | 27.1- | 0* | 42.7- |
| TOTAL NON-INTEREST INCOME | 72 | 82 | 13.1 | 97 | 19.4 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 113 | 122 | 7.3 | 133 | 9.6 |
| Travel and Conference Expense | 3 | 3 | 4.4 | 3 | 2.9 |
| Office Occupancy Expense | 14 | 15 | 10.4 | 16 | 6.1 |
| Office Operations Expense | 49 | 55 | 10.8 | 58 | 7.0 |
| Educational & Promotional Expense | 5 | 6 | 13.6 | 7 | 15.8 |
| Loan Servicing Expense | 11 | 14 | 34.0 | 17 | 22.4 |
| Professional and Outside Services | 17 | 19 | 11.1 | 21 | 8.7 |
| Member Insurance | 5 | 5 | 3.8- | 5 | 4.7- |
| Operating Fees | 1 | 2 | 11.9 | 2 | 11.6 |
| Miscellaneous Operating Expenses | 6 | 8 | 32.9 | 8 | 7.0- |
| TOTAL NON-INTEREST EXPENSES | 225 | 248 | 10.4 | 270 | 8.7 |
| NET INCOME | 64 | 82 | 28.2 | 88 | 7.6 |
| Transfer to Regular Reserve | 17 | 15 | 15.5- | 16 | 5.7 |
| | | | | | |

^{*} Amount Less than + or - 1 Million

Alaska Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 13 | Dec-02 13 | % CHG 0.0 | Dec-03 13 | % CHG 0.0 |
|--|---------------------|----------------------|---------------------|----------------------|---------------|
| | - | - | | - | |
| Cash & Equivalents | 364 | 196 | 46.2- | 182 | 6.8- |
| TOTAL INVESTMENTS | 712 | 1,037 | 45.7 | 1,202 | 15.9 |
| U.S. Government Obligations | 0* | 0* | 0.0 | 0* | 97.5- |
| Federal Agency Securities | 639 | 908 | 41.9 | 1,122 | 23.6 |
| Mutual Fund & Common Trusts | 0* | 0* | 85.1 | 0* | 13.5- |
| MCSD and PIC at Corporate CU | 5 | 8 | 46.4 | 8 | 0.3 |
| All Other Corporate Credit Union | 23 22 | 38 | 64.0 24.1 | 11 43 | 71.5- 61.2 |
| Commercial Banks, S&Ls Credit Unions -Loans to, Deposits in | 22 0* | 27 0* | 24.1 697.0 | 43 7 | 721.2 |
| Other Investments | 22 | 55 | 149.7 | , 11 | 80.7- |
| TOTAL LOANS OUTSTANDING | 1,680 | 1,713 | 2.0 | 1,932 | 12.8 |
| Unsecured Credit Card Loans | 97 | 93 | 4.3- | 91 | 2.0- |
| All Other Unsecured Loans | 75 | 73 | 2.8- | 71 | 2.2- |
| New Vehicle Loans | 306 | 330 | 8.0 | 400 | 21.1 |
| Used Vehicle Loans | 418 | 494 | 18.3 | 581 | 17.7 |
| First Mortgage Real Estate Loans | 222 | 357 | 60.7 | 413 | 15.7 |
| Other Real Estate Loans | 112 | 129 | 15.3 | 130 | 0.4 |
| Leases Receivable | 0* | 0* | 0.0 | 0* | 0.0 |
| All Other Loans/Lines of Credit \1 | 237 | N/A | | 246 | |
| Other Loans \1 | 214 | N/A | | N/A | |
| Allowance For Loan Losses | 14 | 15 | 9.5 | 15 | 1.6 |
| Other Real Estate Owned | 0* | 0* | 4.8 | 0* | 44.0- |
| Land and Building | 60 | 61 | 1.1 | 78 | 28.3 |
| Other Fixed Assets | 21 | 23 | 4.8 | 27 | 19.6 |
| NCUSIF Capitalization Deposit | 22 | 25 | 12.3 | 27 | 9.7 |
| Other Assets | 130 | 139 | 6.7 | 176 | 26.7 |
| TOTAL ASSETS | 2,977 | 3,300 | 10.8 | 3,645 | 10.5 |
| LIABILITIES | | | | | |
| Total Borrowings | 17 | 0* | 99.2- | 10 | 7,512.4 |
| Accrued Dividends/Interest Payable | 2 | 1 | 47.5- | 0* | 18.0- |
| Acct Payable and Other Liabilities | 33 | 47 | 43.2 | 32 | 31.4- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 51 | 48 | 6.5- | 43 | 10.7- |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 2,670 | 2,958 | 10.8 | 3,292 | 11.3 |
| Share Drafts | 494 | 556 | 12.5 | 613 | 10.4 |
| Regular Shares | 865 | 1,034 | 19.5 | 1,175 | 13.6 |
| Money Market Shares | 501 | 625 | 24.9 | 733 | 17.2 |
| Share Certificates/CDs | 577 | 523 | 9.2- | 539 | 3.0 |
| IRA/Keogh Accounts | 201 | 215 | 6.9 | 228 | 6.0 |
| All Other Shares and Member Deposits | 14 | 0* | 97.8- | 0* | 20.5 |
| Non-Member Deposits | 19 | 4 | 80.9- | 3 | 15.6- |
| Regular Reserves | 66 | 67 | 1.5 | 68 | 0.4 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 5 0* | 9 0* | 107.3 | -4 0* | 143.3- |
| Other Reserves Undivided Earnings | 185 | 0 217 | 0.0 17.7 | 0 247 | 0.0 13.7 |
| TOTAL EQUITY | 255 | 217 294 | 17.7 | 311 | 5.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 2,977 | 3,300 | 10.8 | 3,645 | 10.5 |
| | 2,011 | 0,000 | 10.0 | 0,040 | 10.0 |

* Amount Less than + or - 1 Million

Alaska Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|---------|---------|--------|---------|----------|
| Number of Credit Unions | 13 | 13 | 0.0 | 13 | 0.0 |
| INTEREST INCOME | | | | | |
| Interest on Loans | 136 | 145 | 6.7 | 144 | 0.2- |
| (Less) Interest Refund | 0* | 0* | 100.0- | 0* | 0.2- |
| Income from Investments | 48 | 38 | 21.4- | 32 | 13.9- |
| Trading Profits and Losses | 40 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 183 | 182 | 0.6- | 177 | 3.0- |
| INTEREST EXPENSE | 100 | 102 | 0.0 | 177 | 0.0 |
| Dividends on Shares | 83 | 61 | 26.7- | 50 | 17.5- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 584.9 | 0* | 19.1- |
| | 83 | 61 | 26.5- | 50 | 17.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 4 | 7 | 81.0 | 7 | 2.0 |
| NET INTEREST INCOME AFTER PLL | 97 | 115 | 18.3 | 120 | 4.4 |
| NON-INTEREST INCOME | 0. | | | | |
| Fee Income | 26 | 28 | 7.4 | 32 | 13.9 |
| Other Operating Income | 16 | 19 | 14.7 | 19 | 1.7 |
| Gain (Loss) on Investments | -0* | 0* | 124.7 | 0 | 100.0- |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 80.9- | 0* | 23,478.6 |
| Other Non-Oper Income (Expense) | 0* | 2 | 236.0 | 0* | 44.7- |
| TOTAL NON-INTEREST INCOME | 43 | 48 | 12.8 | 53 | 9.2 |
| NON-INTEREST EXPENSES | | | | | |
| | 64 | 73 | 13.6 | 82 | 12.2 |
| Employee Compensation and Benefits Travel and Conference Expense | 04 | 1 | 24.6 | 02 1 | 3.2- |
| Office Occupancy Expense | 9 | 10 | 9.7 | 12 | 18.6 |
| Office Operations Expense | 29 | 32 | 9.4 | 32 | 1.0 |
| Educational & Promotional Expense | 29 | 3 | 6.6 | 3 | 22.7 |
| Loan Servicing Expense | 4 | 5 | 33.5 | 4 | 15.5- |
| Professional and Outside Services | 4 | 3 4 | 15.9 | 4 5 | 13.3- |
| Member Insurance | 4 0* | 4 0* | 88.9- | 0* | 100.0- |
| Operating Fees | 0* | 0* | 20.4 | 0 0* | 2.3 |
| Miscellaneous Operating Expenses | 2 | 0* | 47.7- | 3 | 190.3 |
| TOTAL NON-INTEREST EXPENSES | 116 | 129 | 11.9 | 143 | 10.6 |
| NET INCOME | 24 | 34 | 38.8 | 30 | 12.3- |
| Transfer to Regular Reserve | 1 | 0* | 25.9- | 0* | 65.2- |
| | | - | | | |

^{*} Amount Less than + or - 1 Million

Arizona Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 67 | Dec-02 66 | % CHG 1.5- | Dec-03 65 | % CHG 1.5- |
|--|---------------------|---------------------|---------------|---------------------|---------------|
| Cash & Equivalents | 763 | 860 | 12.8 | 745 | 13.4- |
| - | | | | - | |
| TOTAL INVESTMENTS | 1,803 | 2,239 | 24.2 | 2,643 | 18.0 |
| U.S. Government Obligations | 6 | 1 | 83.7- | 1 | 8.0 |
| Federal Agency Securities Mutual Fund & Common Trusts | 1,185 29 | 1,320 63 | 11.4 114.9 | 1,680 53 | 27.2 16.8- |
| MCSD and PIC at Corporate CU | 29 45 | 63 46 | 3.8 | 53 50 | 8.3 |
| All Other Corporate Credit Union | 45 225 | 40 | 5.8 116.9 | 455 | 8.3 7.0- |
| Commercial Banks, S&Ls | 225 | 286 | 26.5 | 323 | 13.0 |
| Credit Unions -Loans to, Deposits in | 58 | 5 | 20.5 91.7- | 4 | 18.0- |
| Other Investments | 29 | 29 | 1.9 | 79 | 169.9 |
| TOTAL LOANS OUTSTANDING | 5,128 | 5,387 | 5.0 | 5,850 | 8.6 |
| Unsecured Credit Card Loans | 322 | 327 | 1.7 | 303 | 7.5- |
| All Other Unsecured Loans | 267 | 281 | 5.5 | 279 | 0.7- |
| New Vehicle Loans | 1,554 | 1,499 | 3.5- | 1,613 | 7.7 |
| Used Vehicle Loans | 1,376 | 1,519 | 10.4 | 1,736 | 14.3 |
| First Mortgage Real Estate Loans | 574 | 667 | 16.3 | 1,027 | 53.9 |
| Other Real Estate Loans | 780 | 882 | 13.0 | 684 | 22.4- |
| Leases Receivable | 46 | 35 | 24.7- | 30 | 12.7- |
| All Other Loans/Lines of Credit \1 | 207 | N/A | | 177 | |
| Other Loans \1 | 3 | N/A | | N/A | |
| Allowance For Loan Losses | 54 | 57 | 6.1 | 55 | 3.6- |
| Other Real Estate Owned | 4 | 1 | 63.7- | 0* | 46.4- |
| Land and Building | 144 | 168 | 16.4 | 204 | 21.4 |
| Other Fixed Assets | 43 | 43 | 0.3 | 48 | 12.2 |
| NCUSIF Capitalization Deposit | 62 | 71 | 13.9 | 78 | 10.0 |
| Other Assets | 91 | 98 | 6.8 | 105 | 7.3 |
| TOTAL ASSETS | 7,986 | 8,827 | 10.5 | 9,631 | 9.1 |
| LIABILITIES | | | | | |
| Total Borrowings | 42 | 83 | 95.8 | 194 | 133.5 |
| Accrued Dividends/Interest Payable | 6 | 4 | 24.7- | 3 | 28.3- |
| Acct Payable and Other Liabilities | 64 | 67 | 3.2 | 62 | 6.8- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 113 | 154 | 36.6 | 259 | 68.2 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 7,090 | 7,789 | 9.9 | 8,390 | 7.7 |
| Share Drafts | 1,012 | 1,085 | 7.2 | 1,188 | 9.5 |
| Regular Shares | 1,678 | 1,877 | 11.8 | 2,164 | 15.3 |
| Money Market Shares | 1,914 | 2,428 | 26.9 | 2,689 | 10.7 |
| Share Certificates/CDs IRA/Keogh Accounts | 1,791 550 | 1,645 624 | 8.2- | 1,584 | 3.7- |
| All Other Shares and Member Deposits | 550 47 | 48 | 13.5 | 666 49 | 6.8 |
| Non-Member Deposits | 47 97 | 40 83 | 1.8 15.3- | 49 50 | 3.9 39.3- |
| Regular Reserves | 200 | 190 | 5.1- | 211 | 39.3- 11.4 |
| APPR. For Non-Conf. Invest. | 200 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 4 | 11 | 159.3 | -1 | 109.1- |
| Other Reserves | 88 | 98 | 11.3 | 111 | 13.0 |
| Undivided Earnings | 491 | 585 | 19.2 | 660 | 12.8 |
| TOTAL EQUITY | 784 | 884 | 12.9 | 982 | 11.0 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 7,986 | 8,827 | 10.5 | 9,631 | 9.1 |
| | , | -, | | -, | - |

* Amount Less than + or - 1 Million

Arizona Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|--------|
| Number of Credit Unions | 67 | 66 | 1.5- | 65 | 1.5- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 430 | 423 | 1.5- | 407 | 3.9- |
| (Less) Interest Refund | 2 | 2 | 13.4- | 0* | 66.3- |
| Income from Investments | 103 | 98 | 4.2- | 87 | 11.8- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 530 | 520 | 2.0- | 493 | 5.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 221 | 170 | 22.9- | 125 | 26.5- |
| Interest on Deposits | 20 | 13 | 33.5- | 6 | 52.0- |
| Interest on Borrowed Money | 1 | 2 | 30.6 | 4 | 156.0 |
| TOTAL INTEREST EXPENSE | 242 | 185 | 23.5- | 135 | 26.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 35 | 44 | 26.4 | 54 | 21.9 |
| NET INTEREST INCOME AFTER PLL | 253 | 291 | 14.7 | 304 | 4.6 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 54 | 68 | 26.7 | 81 | 17.7 |
| Other Operating Income | 42 | 38 | 8.5- | 51 | 32.2 |
| Gain (Loss) on Investments | 1 | 3 | 127.3 | 1 | 60.0- |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 597.3 | -0* | 184.2- |
| Other Non-Oper Income (Expense) | 13 | 1 | 89.6- | 2 | 21.9 |
| TOTAL NON-INTEREST INCOME | 110 | 112 | 1.5 | 134 | 19.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 134 | 150 | 11.9 | 165 | 10.1 |
| Travel and Conference Expense | 3 | 4 | 4.1 | 4 | 5.6 |
| Office Occupancy Expense | 19 | 20 | 8.3 | 24 | 21.8 |
| Office Operations Expense | 72 | 79 | 10.2 | 86 | 7.9 |
| Educational & Promotional Expense | 9 | 9 | 7.0 | 11 | 17.0 |
| Loan Servicing Expense | 17 | 20 | 18.6 | 21 | 8.4 |
| Professional and Outside Services | 15 | 15 | 1.2 | 16 | 3.3 |
| Member Insurance | 0* | 0* | 6.7- | 0* | 3.5- |
| Operating Fees | 1 | 1 | 17.2 | 1 | 9.8 |
| Miscellaneous Operating Expenses | 6 | 7 | 11.0 | 7 | 8.7 |
| TOTAL NON-INTEREST EXPENSES | 276 | 306 | 10.7 | 337 | 10.0 |
| NET INCOME | 87 | 96 | 10.8 | 101 | 5.1 |
| Transfer to Regular Reserve | 8 | 2 | 76.5- | 7 | 263.5 |

^{*} Amount Less than + or - 1 Million

Arkansas Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 78 | Dec-02 75 | % CHG 3.8- | Dec-03 74 | % CHG 1.3- |
|--|---------------------|---------------------|----------------------|---------------------|----------------------|
| Cash & Equivalents | 113 | 115 | 1.5 | 195 | 69.8 |
| TOTAL INVESTMENTS | 291 | 336 | 15.6 | 345 | 2.6 |
| U.S. Government Obligations | 11 | 12 | 4.4 | 13 | 9.9 |
| Federal Agency Securities | 102 | 127 | 24.5 | 134 | 5.2 |
| Mutual Fund & Common Trusts | 8 | 3 | 69.3- | 24 | 831.8 |
| MCSD and PIC at Corporate CU | 7 | 11 | 70.5 | 12 | 4.4 |
| All Other Corporate Credit Union | 26 | 39 | 49.5 | 13 | 66.6- |
| Commercial Banks, S&Ls | 133 | 143 | 8.1 | 146 | 1.6 |
| Credit Unions -Loans to, Deposits in | 2 | 0* | 64.9- | 2 | 230.9 |
| Other Investments | 2 | 0* | 60.3- | 2 | 167.1 |
| TOTAL LOANS OUTSTANDING | 856 | 883 | 3.2 | 920 | 4.2 |
| Unsecured Credit Card Loans | 41 | 38 | 7.0- | 40 | 4.5 |
| All Other Unsecured Loans | 57 | 56 | 1.4- | 53 | 5.5- |
| New Vehicle Loans | 260 | 255 | 1.8- | 238 | 6.6- |
| Used Vehicle Loans | 246 | 251 | 2.0 | 260 | 3.6 |
| First Mortgage Real Estate Loans | 136 | 158 | 16.2 | 197 | 24.6 |
| Other Real Estate Loans Leases Receivable | 32 0* | 38 1 | 19.9 496.4 | 36 0* | 6.9- 46.4- |
| All Other Loans/Lines of Credit \1 | 83 | N/A | 490.4 | 0 95 | 40.4- |
| Other Loans \1 | 0* | N/A | | 93 N/A | |
| Allowance For Loan Losses | 8 | 8 | 8.5 | 7 | 12.7- |
| Other Real Estate Owned | 0* | 0* | 0.0 | 0* | 27.5 |
| Land and Building | 26 | 31 | 16.5 | 34 | 10.0 |
| Other Fixed Assets | 5 | 6 | 17.3 | 6 | 1.7 |
| NCUSIF Capitalization Deposit | 10 | 11 | 8.1 | 12 | 7.9 |
| Other Assets | 17 | 16 | 5.0- | 12 | 24.6- |
| TOTAL ASSETS | 1,311 | 1,395 | 6.4 | 1,520 | 8.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 24.9 | 0* | 63.0- |
| Accrued Dividends/Interest Payable | 3 | 3 | 9.3- | 2 | 9.6- |
| Acct Payable and Other Liabilities | 5 | 4 | 3.3- | 40 | 802.1 |
| Uninsured Secondary Capital | 0 | 0* | 0.0 | 0* | 25.0- |
| TOTAL LIABILITIES | 8 | 7 | 4.9- | 43 | 487.2 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 1,120 | 1,186 | 5.9 | 1,258 | 6.0 |
| Share Drafts | 62 | 76 | 22.3 | 85 | 11.8 |
| Regular Shares | 423 | 478 | 12.9 | 529 | 10.6 |
| Money Market Shares | 141 | 178 | 26.0 | 192 | 7.8 |
| Share Certificates/CDs IRA/Keogh Accounts | 334 115 | 315 126 | 5.8- 9.1 | 308 129 | 2.4- 2.5 |
| All Other Shares and Member Deposits | 38 | 9 | 9.1 75.5- | 129 | 15.4 |
| Non-Member Deposits | 6 | 9 4 | 26.6- | 5 | 24.4 |
| Regular Reserves | 47 | 44 | 6.2- | 45 | 1.6 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 0* | 1 | 597.6 | -0* | 108.0- |
| Other Reserves | 43 | 44 | 0.9 | 44 | 1.6 |
| Undivided Earnings | 93 | 113 | 21.6 | 131 | 15.6 |
| TOTAL EQUITY | 183 | 202 | 10.1 | 220 | 8.8 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,311 | 1,395 | 6.4 | 1,520 | 8.9 |

* Amount Less than + or - 1 Million

Arkansas Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|---------|
| Number of Credit Unions | 78 | 75 | 3.8- | 74 | 1.3- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 72 | 68 | 5.8- | 65 | 4.6- |
| (Less) Interest Refund | 0* | 0* | 0.0 | 0* | 2,283.3 |
| Income from Investments | 18 | 15 | 16.6- | 13 | 11.8- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 91 | 83 | 8.0- | 78 | 6.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 44 | 31 | 29.6- | 23 | 24.1- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 52.5- | 0* | 34.0- |
| TOTAL INTEREST EXPENSE | 44 | 31 | 29.6- | 23 | 24.1- |
| PROVISION FOR LOAN & LEASE LOSSES | 5 | 5 | 3.9 | 4 | 10.6- |
| NET INTEREST INCOME AFTER PLL | 42 | 48 | 13.1 | 50 | 5.8 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 7 | 7 | 6.8 | 8 | 11.1 |
| Other Operating Income | 4 | 5 | 22.0 | 5 | 7.6 |
| Gain (Loss) on Investments | 0* | 0* | 437.0 | 0* | 21.6 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 67.4- | -0* | 827.6- |
| Other Non-Oper Income (Expense) | 0* | 0* | 121.3 | 0* | 17.0- |
| TOTAL NON-INTEREST INCOME | 11 | 13 | 17.9 | 14 | 8.1 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 18 | 20 | 8.6 | 21 | 6.1 |
| Travel and Conference Expense | 0* | 0* | 1.4 | 0* | 4.6 |
| Office Occupancy Expense | 2 | 3 | 21.6 | 3 | 1.0 |
| Office Operations Expense | 8 | 9 | 12.0 | 9 | 6.4 |
| Educational & Promotional Expense | 2 | 2 | 4.0- | 2 | 29.1 |
| Loan Servicing Expense | 1 | 2 | 20.5 | 2 | 8.7 |
| Professional and Outside Services | 3 | 4 | 7.8 | 4 | 15.9 |
| Member Insurance | 1 | 1 | 0.2 | 1 | 1.0 |
| Operating Fees | 0* | 0* | 8.2 | 0* | 6.4 |
| Miscellaneous Operating Expenses | 2 | 2 | 31.5- | 1 | 13.0- |
| TOTAL NON-INTEREST EXPENSES | 39 | 42 | 7.1 | 45 | 6.8 |
| NET INCOME | 14 | 18 | 34.5 | 19 | 5.1 |
| Transfer to Regular Reserve | 1 | 0* | 16.2- | 7 | 631.1 |

^{*} Amount Less than + or - 1 Million

California Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Cash & Equivalents 5,741 5,956 3,7 5,899 1.0- TOTAL INVESTMENTS 19,154 23,473 22.5 26,788 14.1 U.S. Government Obligations 184 137 25.3 342 149.6 Federal Agency Securities 9,066 11,032 21.7 13,281 20.4 Mutual Fund & Common Trusts 566 366 35.3 365 0.4 MCSD and PIC at Copporate CU 457 607 32.9 655 7.9 All Other Corporate Credit Union 6.003 8.107 35.1 8.265 19 Commercial Banks, S&Ls 1,723 2,076 20.5 2,428 10.2 Unsecured Credit Card Loans 3,146 2,888 8.2- 2,801 30. All Other Insecured Loans 9,259 9,286 0.3 9,666 40.0 Used Vehicle Loans 9,272 17,40 30 0.0- 272 17,4- Nue of Vehicle Loans 9,272 N/A 2,178 0. | ASSETS Number of Credit Unions | Dec-01 606 | Dec-02 588 | % CHG 3.0- | Dec-03 569 | % CHG 3.2- |
|--|--------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| U.S. Government Obligations 184 137 25.3 342 149.6 Federal Agency Securities 9.066 11,032 21.7 13.281 20.4 Mutual Fund & Compon Trusts 566 366 35.3 365 0.4 MCSD and PIC at Corporate Cclu 457 607 32.9 655 7.9 All Other Corporate Cclu Union 6.003 8.107 35.1 8.265 1.9 Credit Unions -Loans to, Deposits in 1144 106 7.7 116 9.6 Other Investments 1.042 1.042 0.0 1.338 28.5 TOTAL LOANS OUTSTANDING 47.905 49.570 3.5 54.642 10.2 Unsecured Credit Cans 9.259 9.266 0.3 9.666 4.0 New Vehicle Loans 9.2574 17.003 9.2 20.059 18.0 Other Real Estate Loans 5.722 5.881 2.8 6,149 4.6 Leases Receivable 347 30 5.0 22.00.59 | Cash & Equivalents | 5,741 | 5,956 | 3.7 | 5,899 | 1.0- |
| U.S. Government Obligations 184 137 25.3 342 149.6 Federal Agency Securities 9.066 11,032 21.7 13.281 20.4 Mutual Fund & Compon Trusts 566 366 35.3 365 0.4 MCSD and PIC at Corporate Cclu 457 607 32.9 655 7.9 All Other Corporate Cclu Union 6.003 8.107 35.1 8.265 1.9 Credit Unions -Loans to, Deposits in 1144 106 7.7 116 9.6 Other Investments 1.042 1.042 0.0 1.338 28.5 TOTAL LOANS OUTSTANDING 47.905 49.570 3.5 54.642 10.2 Unsecured Credit Cans 9.259 9.266 0.3 9.666 4.0 New Vehicle Loans 9.2574 17.003 9.2 20.059 18.0 Other Real Estate Loans 5.722 5.881 2.8 6,149 4.6 Leases Receivable 347 30 5.0 22.00.59 | TOTAL INVESTMENTS | 19.154 | 23.473 | 22.5 | 26.788 | 14.1 |
| Federal Agency Securities 9.066 11.032 21.7 13.281 20.4 Mutual Fund & Common Trusts 566 366 35.3 365 0.4 MCSD and PIC at Corporate CU 457 607 32.9 655 7.9 All Other Corporate Credit Union 6.003 8,107 35.1 8,265 1.9 Commercial Banks, S&Ls 1,723 2,076 20.5 2,428 16.9 Other Investments 1.042 1.042 0 1.33 22.85 7 All Other Unsecured Loans 3,146 2,888 8.2 2,801 3.0 All Other Unsecured Loans 9,259 9,266 0.3 9,666 4.0 Used Vehicle Loans 9,259 9,286 0.3 9,666 4.0 Used Vehicle Loans 5,774 17,003 9.2 20,059 18.0 Other Real Estate Loans 5,774 17,003 9.2 20,059 18.0 Used Vehicle Loans 1 1,392 N/A 2,178 | U.S. Government Obligations | | | | | 149.6 |
| Mutual Fund & Common Trusts 566 366 55.3 365 0.4- MCSD and PIC at Corporate CU 457 607 32.9 655 7.9 All Other Corporate Credit Union 6.003 8,107 35.1 8,265 1.9 Commercial Banks, S&Ls 1,723 2,076 20.5 2,428 16.9 Credit Unions Loans to, Deposits in 114 106 7.7 116 9.6 Other Investments 1.042 1.042 0.0 1.338 28.5 TOTAL LOANS OUTSTANDING 47.905 49,570 3.5 56.64.2 10.2 Unsecured Credit Card Loans 1,958 1,845 5.8 1.818 1.4 New Vehicle Loans 9,935 10,542 6.1 11.709 11.1 First Mortgage Real Estate Loans 5,722 5,881 2.8 6,449 46 Leases Receivable 347 330 5.0- 272 17.4 All Other Loans VI 1,322 N/A 2.178 11.1 1 | | | | | | |
| All Other Corporate Credit Union 6,003 8,107 35.1 8,265 1.9 Commercial Banks, S&Ls 1,723 2,076 20.5 2,428 16.9 Credit Unions -Loans to, Deposits in 114 106 7.7 116 9.6 Other Investments 1,042 1,042 0.0 1,338 28.5 Other Investments 1,958 1,845 5.8 1.8 1.4 New Vehicle Loans 9,259 9,286 0.3 9,656 4.0 Used Vehicle Loans 9,935 10,542 6.1 11.709 11.1 First Mortgage Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0 272 17.4 All Other Loans/Lines of Credit \1 1.392 N/A 2.178 Other Real Estate Downed 7 3 62.8 4 41.2 Land and Building 818 953 1.6 433 0.5- Other Ked Assets | | | | 35.3- | | 0.4- |
| Commercial Banks, S&Ls 1,723 2,076 20.5 2,428 19.9 Credit Unions Loans to, Deposits in 114 106 7.7 116 9.6 Other Investments 1,042 1,042 0.0 1,338 28.5 TOTAL LOANS OUTSTANDING 47,905 49,570 3.5 54,642 10.2 Unsecured Credit Card Loans 1,958 1.845 5.8 1.818 1.4 New Vehicle Loans 9,259 9,286 0.3 9,656 4.0 Used Vehicle Loans 15,574 17,003 9.2 20,059 11.1 First Mortgage Real Estate Loans 15,574 17,003 9.2 20,059 18.0 Other Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0- 222 17.4- All Other Loans '1 1,392 N/A 2.178 1.4 2.16 Other Real Estate Owned 7 3 62.8 4 41.2 <td< td=""><td>MCSD and PIC at Corporate CU</td><td>457</td><td>607</td><td>32.9</td><td>655</td><td>7.9</td></td<> | MCSD and PIC at Corporate CU | 457 | 607 | 32.9 | 655 | 7.9 |
| Credit Unions - Leans to, Deposits in 114 106 7.7. 116 9.6 Other Investments 1,042 1,042 0.0 1,338 28.5 TOTAL LOANS OUTSTANDING 47,905 49,570 3.5 54,642 10.2 Unsecured Credit Card Loans 3,146 2,888 8.2. 2,801 3.0 All Other Unsecured Loans 9,935 10,542 6.1 11,709 11.1 First Morigage Real Estate Loans 5,772 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0 2722 17,4- All Other Loans/Lines of Credit \1 1,392 N/A 2,178 V/A Other Loans \1 572 N/A N/A 2,178 Other Loans \1 5772 N/A N/A 2,178 Other Assets 435 6.1 1,433 0.5- Other Loans \1 572 N/A N/A 2,178 Other Assets 73 62.8- 4 41.2 | All Other Corporate Credit Union | 6,003 | 8,107 | 35.1 | 8,265 | 1.9 |
| Other Investments 1,042 1,042 0,04 1,338 28.5 TOTAL LOANS OUTSTANDING 47,905 49,570 3.5 54,642 10.2 Unsecured Credit Card Loans 3,146 2.888 8.2- 2,801 3.0- All Other Unsecured Loans 9,259 9,286 0.3 9,656 4.0 Used Vehicle Loans 9,935 10,542 6.1 11,709 11.1 First Mortgage Real Estate Loans 15,574 17,003 9.2 20,059 18.0 Other Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0- 272 17.4- All Other Loans/1 1,392 N/A 2,173 Other Loans/1 N/A Allowance For Loan Losses 435 435 0.1- 433 0.5- Chard Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 | Commercial Banks, S&Ls | 1,723 | 2,076 | 20.5 | 2,428 | 16.9 |
| TOTAL LOANS OUTSTANDING 47,905 49,570 3.5 54,642 10.2 Unsecured Credit Card Loans 3,146 2,888 8.2 2,801 3.0 All Other Unsecured Loans 1,958 1,845 5.8 1,818 1.4 New Vehicle Loans 9,255 10,542 6.1 11,709 11.1 First Mortgage Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 300 5.0 272 17.4 All Other Loans 11 1,392 N/A 2,178 Other Loans 11 1,392 N/A 2,178 Other Loans 11 572 N/A N/A Allowance For Loan Losses 435 6.1 1.433 0.5 Chard Real Estate Owned 7 3 62.8 4 41.2 Land and Building 818 953 16.5 10.43 9.4 Other Keal Estate Owned 7 3 62.8 4 41.2 Cotand | Credit Unions -Loans to, Deposits in | 114 | 106 | 7.7- | | 9.6 |
| Unsecured Credit Card Loans 3,146 2,888 8.2- 2,801 3.0- All Other Unsecured Loans 1,958 1,845 5.8- 1,818 1.4- New Vehicle Loans 9,259 9,286 0.3 9,656 4.0 Used Vehicle Loans 15,574 17,003 9.2 20,059 18.0 Other Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0- 272 17.4- All Other Loans/Lines of Credit \1 1,392 N/A 2.178 0.4 Coher Loans/Lines of Credit \1 1,392 N/A 2.178 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8 4 4.12 Land and Building 818 953 16.5 1,043 9.4 Other Real Estate Owned 7 3 62.8 4 4.12 Land and Building 818 953 16.5 1,043 9.4 Other Assets 963 <td>Other Investments</td> <td>1,042</td> <td>1,042</td> <td>0.0</td> <td>1,338</td> <td>28.5</td> | Other Investments | 1,042 | 1,042 | 0.0 | 1,338 | 28.5 |
| All Other Unsecured Loans 1,958 1,845 5.8- 1,818 1.4- New Vehicle Loans 9,259 9,286 0.3 9,656 4.0 Used Vehicle Loans 9,935 10,542 6.1 11,709 11.1 First Mortgage Real Estate Loans 15,574 17,003 9.2 20,059 18.0 Other Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0- 227 17.4- All Other Loans/Lines of Credit \1 1,392 N/A 2,178 0.1- 433 0.5- Allowance For Loan Losses 435 0.1- 433 0.5- 0.0 9.6 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Real Estate Owned 7 3 62.8 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Assets 963 973 1.1 | | 47,905 | 49,570 | | | |
| New Vehicle Loans 9,259 9,266 0.3 9,656 4.0 Used Vehicle Loans 9,935 10,542 6.1 11,709 11.1 First Morgage Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0- 272 17.4- All Other Loans/Lines of Credit \1 1.392 N/A 2.178 - Other Loans \1 5.72 N/A N/A - 2.178 Other Loans \1 5.72 N/A N/A - 2.178 - Other Loans \1 5.72 N/A N/A - 4.12 - 4.12 - 4.12 - 4.13 0.5- Other Fixed Asset 4.11.5 40.2 5.6 N.43 9.4 - 4.12 - 5.6 NCUSIF Capitalization Deposit 558 60.3 8.1 682 13.1 1.147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 | | | | | | |
| Used Vehicle Loans 9,935 10,542 6.1 11,709 11.1 First Mortgage Real Estate Loans 15,574 17,003 9.2 20,059 18.0 Other Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0- 272 17.4- All Other Loans/Lines of Credit \1 1,392 N/A N/A 2,178 Other Loans \1 572 N/A N/A 2,178 Allowance For Loan Losses 435 435 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES 735 1,028 39.8 1,502 46.1 Accrued Dividends/Interest Payable 88 | | | | | | |
| First Mortgage Real Estate Loans 15,574 17,003 9.2 20,059 18.0 Other Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0- 272 17.4- All Other Loans/Lines of Credit \1 1,392 N/A 2,178 Other Loans \1 572 N/A N/A Allowance For Loan Losses 435 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Fkeid Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES 1290 1,632 26.5 2,119 29.3 Total Borrowings 735 1,028 39.8 1,502 | | | | | | |
| Other Real Estate Loans 5,722 5,881 2.8 6,149 4.6 Leases Receivable 347 330 5.0- 272 17.4- All Other Loans/Lines of Credit \1 1,392 N/A 2,178 Other Loans \1 572 N/A N/A Allowance For Loan Losses 435 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Fixed Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90.219 10.6 LIABILITIES 7 7.35 1,028 39.8 1,502 46.1 Acctred Dividends/Interest Payable 8 61 30.6- 43 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | |
| Leases Receivable 347 330 5.0- 272 17.4- All Other Loans/Lines of Credit \1 1,392 N/A N/A N/A Allowance For Loan Losses 435 435 0.1- 433 0.5- Other Loans \1 572 N/A N/A Allowance For Loan Losses 435 435 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Fixed Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES Total Borrowings 735 1,028 39.8 1,502 46.1 Accrued Dividends/Interest Payable 8 61 30.6- 43 29.3 | | | | | | |
| All Other Loans/Lines of Credit \1 1,392 N/A 2,178 Other Loans \1 572 N/A N/A Allowance For Loan Losses 435 435 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Fixed Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES 735 1,028 39.8 1,502 46.1 Accrued Dividends/Interest Payable 88 61 30.6- 43 29.3- Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0 32.5 0.0 </td <td></td> <td>,</td> <td></td> <td></td> <td></td> <td></td> | | , | | | | |
| Other Loans \1 572 N/A N/A Allowance For Loan Losses 435 435 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Fixed Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES Total Borrowings 735 1,028 39.8 1,502 46.1 Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0* 35.5 0* 0.0 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 1,290 1,6 | | | | 5.0- | | 17.4- |
| Allowance For Loan Losses 435 435 0.1- 433 0.5- Other Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Fixed Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES Total Borrowings 735 1,028 39.8 1,502 46.1 Accrued Dividends/Interest Payable 88 61 30.6- 43 29.3- Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0* 35.5 0* 0.0 TOTAL SAVINGS 66,013 71,532 8.4 78,849 10.2 Share Drafts 7,895 8,349 5.7 9,790 17.3 < | | | | | | |
| Other Real Estate Owned 7 3 62.8- 4 41.2 Land and Building 818 953 16.5 1,043 9.4 Other Fixed Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES Total Borrowings 735 1,028 39.8 1,502 46.1 Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0* 35.5 0* 0.00 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 57 9,790 17.3 Regular Shares 18,553 21,392 <td< td=""><td></td><td></td><td></td><td>0.1</td><td></td><td>0.5</td></td<> | | | | 0.1 | | 0.5 |
| Land and Building 818 953 16.5 1,043 9.4 Other Fixed Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES Total Borrowings 735 1,028 39.8 1,502 46.1 Accrued Dividends/Interest Payable 88 61 30.6- 43 29.3- Act Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondrary Capital 0* 0* 35.5 0* 0.0 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 66.013 71,532 8.4 78,849 10.2 Share Drafts 7,895 8,349 5.7 9,790 17.3 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<> | | | | | | |
| Other Fixed Assets 341 381 11.5 402 5.6 NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES Total Borrowings 735 1,028 39.8 1,502 46.1 Accread Dividends/Interest Payable 88 61 30.6 43 29.3- Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0* 35.5 0* 0.0 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 1,290 1,632 8.4 78,849 10.2 Share Drafts 7,895 8,349 5.7 9,790 17.3 Regular Shares 18,553 21,392 15.3 24,647 15.2 < | | - | | | - | |
| NCUSIF Capitalization Deposit 558 603 8.1 682 13.1 Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES Total Borrowings 735 1,028 39.8 1,502 46.1 Accrued Dividends/Interest Payable 88 61 30.6- 43 29.3- Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0* 35.5 0* 0.0 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 78,95 8,349 5.7 9,790 17.3 Regular Shares 11,943 14,854 24.4 17,631 18.7 Share Drafts 7,895 8,349 5.7 9,790 17.3 Regular Shares 11,943 14,854 24.4 17,631 18.7 | | | | | | |
| Other Assets 963 973 1.1 1,147 17.8 TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES 750 1,028 39.8 1,502 46.1 Accrued Dividends/Interest Payable 88 61 30.6- 43 29.3- Money Market Secondary Capital 0* 0* 35.5 0* 0.0 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 60,013 71,532 8.4 78,849 10.2 Share Drafts 7,895 8,349 5.7 9,790 17.3 Regular Shares 11,943 14,854 24.4 17,631 18.7 Mone | | | | | | |
| TOTAL ASSETS 75,053 81,609 8.7 90,219 10.6 LIABILITIES Total Borrowings 735 1,028 39.8 1,502 46.1 Accrued Dividends/Interest Payable 88 61 30.6- 43 29.3- Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0* 35.5 0* 0.0 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS TOTAL SAVINGS 57 9,790 17.3 Regular Shares 18,553 21,392 15.3 24,647 15.2 Money Market Shares 11,943 14,854 24.4 17,631 18.7 Share Certificates/CDs 20,179 19,596 2.9- 19,157 2.2- IRA/Keogh Accounts 6,322 6,473 2.4 6,713 3.7 All Other Shares and Member Deposits 720 570 20.9- 621 9.0 | | | | | | |
| Total Borrowings7351,02839.81,50246.1Accrued Dividends/Interest Payable886130.6-4329.3-Acct Payable and Other Liabilities46754316.25745.7Uninsured Secondary Capital0*0*35.50*0.0TOTAL LIABILITIES1,2901,63226.52,11929.8EQUITY/SAVINGS1,2901,63226.52,11929.8EQUITY/SAVINGS66,01371,5328.478,84910.2Share Drafts7,8958,3495.79,79017.3Regular Shares18,55321,39215.324,64715.2Money Market Shares11,94314,85424.417,63118.7Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.00.00.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.9 <t< td=""><td></td><td></td><td></td><td></td><td></td><td>-</td></t<> | | | | | | - |
| Accrued Dividends/Interest Payable 88 61 30.6- 43 29.3- Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0* 0* 35.5 0* 0.0 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 66,013 71,532 8.4 78,849 10.2 Share Drafts 7,895 8,349 5.7 9,790 17.3 Regular Shares 18,553 21,392 15.3 24,647 15.2 Money Market Shares 11,943 14,854 24.4 17,631 18.7 Share Certificates/CDs 20,179 19,596 2.9- 19,157 2.2- IRA/Keogh Accounts 6,322 6,473 2.4 6,713 3.7 All Other Shares and Member Deposits 720 570 20.9- 621 9.0 Non-Member Deposits 399 298 25.3- 289 3.2- Regular Reserves 2,115 2,221 5.0 2,283 <td>LIABILITIES</td> <td></td> <td></td> <td></td> <td></td> <td></td> | LIABILITIES | | | | | |
| Accrued Dividends/Interest Payable 88 61 30.6- 43 29.3- Acct Payable and Other Liabilities 467 543 16.2 574 5.7 Uninsured Secondary Capital 0* 0* 35.5 0* 0.0 TOTAL LIABILITIES 1,290 1,632 26.5 2,119 29.8 EQUITY/SAVINGS 66,013 71,532 8.4 78,849 10.2 Share Drafts 7,895 8,349 5.7 9,790 17.3 Regular Shares 18,553 21,392 15.3 24,647 15.2 Money Market Shares 11,943 14,854 24.4 17,631 18.7 Share Certificates/CDs 20,179 19,596 2.9- 19,157 2.2- IRA/Keogh Accounts 6,322 6,473 2.4 6,713 3.7 All Other Shares and Member Deposits 720 570 20.9- 621 9.0 Non-Member Deposits 399 298 25.3- 289 3.2- Regular Reserves 2,115 2,221 5.0 2,283 2.8 <td>Total Borrowings</td> <td>735</td> <td>1,028</td> <td>39.8</td> <td>1,502</td> <td>46.1</td> | Total Borrowings | 735 | 1,028 | 39.8 | 1,502 | 46.1 |
| Uninsured Secondary Capital0*0*0*35.50*0.0TOTAL LIABILITIES1,2901,63226.52,11929.8EQUITY/SAVINGS66,01371,5328.478,84910.2Share Drafts7,8958,3495.79,79017.3Regular Shares18,55321,39215.324,64715.2Money Market Shares11,94314,85424.417,63118.7Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.00000Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | 88 | 61 | 30.6- | 43 | 29.3- |
| TOTAL LIABILITIES1,2901,63226.52,11929.8EQUITY/SAVINGSTOTAL SAVINGS66,01371,5328.478,84910.2Share Drafts7,8958,3495.79,79017.3Regular Shares18,55321,39215.324,64715.2Money Market Shares11,94314,85424.417,63118.7Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.000.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | Acct Payable and Other Liabilities | 467 | 543 | 16.2 | 574 | 5.7 |
| EQUITY/SAVINGSTOTAL SAVINGS66,01371,5328.478,84910.2Share Drafts7,8958,3495.79,79017.3Regular Shares18,55321,39215.324,64715.2Money Market Shares11,94314,85424.417,63118.7Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.00.00.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | Uninsured Secondary Capital | 0* | 0* | 35.5 | 0* | 0.0 |
| TOTAL SAVINGS66,01371,5328.478,84910.2Share Drafts7,8958,3495.79,79017.3Regular Shares18,55321,39215.324,64715.2Money Market Shares11,94314,85424.417,63118.7Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.000.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | TOTAL LIABILITIES | 1,290 | 1,632 | 26.5 | 2,119 | 29.8 |
| Share Drafts7,8958,3495.79,79017.3Regular Shares18,55321,39215.324,64715.2Money Market Shares11,94314,85424.417,63118.7Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.000.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| Regular Shares18,55321,39215.324,64715.2Money Market Shares11,94314,85424.417,63118.7Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.000.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | TOTAL SAVINGS | 66,013 | 71,532 | 8.4 | 78,849 | 10.2 |
| Money Market Shares11,94314,85424.417,63118.7Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.00.00.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| Share Certificates/CDs20,17919,5962.9-19,1572.2-IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.00.00.0Accum. Unrealized G/L on A-F-S588953.6-116118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| IRA/Keogh Accounts6,3226,4732.46,7133.7All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.00.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| All Other Shares and Member Deposits72057020.9-6219.0Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.000.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| Non-Member Deposits39929825.3-2893.2-Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.00.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | 5 | | | | | |
| Regular Reserves2,1152,2215.02,2832.8APPR. For Non-Conf. Invest.000.00.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| APPR. For Non-Conf. Invest.000.00.0Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | • | | | | | |
| Accum. Unrealized G/L on A-F-S588953.6-16118.1-Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| Other Reserves70698839.81,0667.9Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| Undivided Earnings4,8715,1465.65,91915.0TOTAL EQUITY7,7518,4448.99,2519.6 | | | | | | |
| TOTAL EQUITY 7,751 8,444 8.9 9,251 9.6 | | | | | | |
| | - | | | | | |
| | TOTAL LIABILITIES/EQUITY/SAVINGS | 75,053 | 81,609 | 8.7 | 90,219 | 10.6 |

* Amount Less than + or - 1 Million

California Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 606 | Dec-02 588 | % CHG 3.0- | Dec-03 569 | % CHG 3.2- |
|-------------------------------------|----------------------|----------------------|---------------|----------------------|---------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 3,775 | 3,622 | 4.0- | 3,492 | 3.6- |
| (Less) Interest Refund | 3 | 0* | 82.6- | 0* | 37.6- |
| Income from Investments | 1,110 | 951 | 14.4- | 860 | 9.5- |
| Trading Profits and Losses | 30 | -0* | 100.8- | -0* | 4.5- |
| TOTAL INTEREST INCOME | 4,913 | 4,573 | 6.9- | 4,352 | 4.8- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 2,304 | 1,612 | 30.0- | 1,267 | 21.4- |
| Interest on Deposits | 73 | 81 | 11.3 | 72 | 11.5- |
| Interest on Borrowed Money | 40 | 44 | 10.6 | 47 | 6.8 |
| TOTAL INTEREST EXPENSE | 2,417 | 1,737 | 28.1- | 1,386 | 20.2- |
| PROVISION FOR LOAN & LEASE LOSSES | 252 | 276 | 9.6 | 316 | 14.6 |
| NET INTEREST INCOME AFTER PLL | 2,244 | 2,560 | 14.1 | 2,650 | 3.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 447 | 494 | 10.5 | 582 | 17.9 |
| Other Operating Income | 200 | 238 | 18.9 | 271 | 13.8 |
| Gain (Loss) on Investments | 4 | 5 | 27.4 | 5 | 2.7- |
| Gain (Loss) on Disp of Fixed Assets | 45 | 10 | 77.0- | 8 | 19.6- |
| Other Non-Oper Income (Expense) | 21 | 23 | 7.2 | 34 | 50.8 |
| TOTAL NON-INTEREST INCOME | 717 | 770 | 7.4 | 900 | 16.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 1,083 | 1,188 | 9.6 | 1,316 | 10.8 |
| Travel and Conference Expense | 36 | 39 | 6.5 | 39 | 1.2 |
| Office Occupancy Expense | 152 | 166 | 9.1 | 191 | 15.1 |
| Office Operations Expense | 519 | 569 | 9.6 | 611 | 7.3 |
| Educational & Promotional Expense | 81 | 86 | 5.9 | 98 | 13.9 |
| Loan Servicing Expense | 119 | 128 | 8.3 | 140 | 9.4 |
| Professional and Outside Services | 137 | 144 | 4.9 | 161 | 11.7 |
| Member Insurance | 6 | 6 | 3.1 | 5 | 11.2- |
| Operating Fees | 10 | 11 | 11.4 | 12 | 12.0 |
| Miscellaneous Operating Expenses | 53 | 58 | 9.7 | 59 | 2.2 |
| TOTAL NON-INTEREST EXPENSES | 2,196 | 2,394 | 9.0 | 2,632 | 9.9 |
| NET INCOME | 765 | 935 | 22.2 | 918 | 1.9- |
| Transfer to Regular Reserve | 231 | 219 | 5.4- | 156 | 28.8- |

^{*} Amount Less than + or - 1 Million

Colorado Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 168 | Dec-02 162 | % CHG 3.6- | Dec-03 152 | % CHG 6.2- |
|--------------------------------------|----------------------|----------------------|----------------------|----------------------|---------------|
| Cash & Equivalents | 1,067 | 1,147 | 7.5 | 831 | 27.5- |
| TOTAL INVESTMENTS | 1,470 | 1,724 | 17.3 | 1,684 | 2.3- |
| U.S. Government Obligations | 1,470 | 1,724 | 34.0- | 89 | 2.3- |
| Federal Agency Securities | 935 | 969 | 34.0- | 805 | 16.9- |
| Mutual Fund & Common Trusts | 12 | 303 80 | 591.2 | 33 | 58.7- |
| MCSD and PIC at Corporate CU | 40 | 43 | 8.8 | 49 | 12.6 |
| All Other Corporate Credit Union | 251 | 331 | 32.1 | 407 | 22.9 |
| Commercial Banks, S&Ls | 144 | 197 | 36.6 | 198 | 0.3 |
| Credit Unions -Loans to, Deposits in | 20 | 11 | 45.6- | 10 | 8.4- |
| Other Investments | 58 | 85 | 46.5 | 93 | 8.6 |
| TOTAL LOANS OUTSTANDING | 6,822 | 7,385 | 8.3 | 8,270 | 12.0 |
| Unsecured Credit Card Loans | 338 | 342 | 1.2 | 354 | 3.4 |
| All Other Unsecured Loans | 273 | 259 | 5.1- | 244 | 5.8- |
| New Vehicle Loans | 1,152 | 1,254 | 8.8 | 1,442 | 15.0 |
| Used Vehicle Loans | 1,806 | 2,017 | 11.7 | 2,375 | 17.7 |
| First Mortgage Real Estate Loans | 1,564 | 1,787 | 14.3 | 2,153 | 20.5 |
| Other Real Estate Loans | 1,375 | 1,402 | 2.0 | 1,384 | 1.3- |
| Leases Receivable | 76 | 79 | 4.0 | 55 | 29.8- |
| All Other Loans/Lines of Credit \1 | 210 | N/A | | 263 | |
| Other Loans \1 | 28 | N/A | | N/A | |
| Allowance For Loan Losses | 52 | 65 | 24.0 | 72 | 10.0 |
| Other Real Estate Owned | 3 | 11 | 291.3 | 9 | 19.5- |
| Land and Building | 166 | 183 | 10.0 | 207 | 13.1 |
| Other Fixed Assets | 50 | 52 | 5.0 | 54 | 3.6 |
| NCUSIF Capitalization Deposit | 75 | 83 | 10.6 | 89 | 6.3 |
| Other Assets | 99 | 103 | 4.2 | 105 | 1.5 |
| TOTAL ASSETS | 9,700 | 10,642 | 9.7 | 11,183 | 5.1 |
| LIABILITIES | | | | | |
| Total Borrowings | 35 | 42 | 18.9 | 122 | 193.0 |
| Accrued Dividends/Interest Payable | 3 | 2 | 26.2- | 0* | 49.6- |
| Acct Payable and Other Liabilities | 52 | 57 | 10.7 | 58 | 1.8 |
| Uninsured Secondary Capital | 0* | 0* | 25.8 | 0* | 7.4- |
| TOTAL LIABILITIES | 90 | 101 | 12.9 | 182 | 79.3 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 8,577 | 9,407 | 9.7 | 9,813 | 4.3 |
| Share Drafts | | | 2.6 | | 4.3 6.3 |
| Regular Shares | 1,238 2,156 | 1,270 2,385 | 10.6 | 1,350 2,449 | 2.7 |
| Money Market Shares | 1,752 | 2,000 | 23.2 | 2,326 | 7.8 |
| Share Certificates/CDs | 2,667 | 2,758 | 3.4 | 2,779 | 0.8 |
| IRA/Keogh Accounts | 684 | 749 | 9.6 | 809 | 8.0 |
| All Other Shares and Member Deposits | 52 | 57 | 9.3 | 62 | 7.5 |
| Non-Member Deposits | 29 | 29 | 1.6 | 39 | 32.3 |
| Regular Reserves | 265 | 276 | 4.2 | 261 | 5.3- |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 9 | 11 | 27.2 | -0* | 107.6- |
| Other Reserves | 3 | 3 | 0.5- | 1 | 43.7- |
| Undivided Earnings | 756 | 843 | 11.5 | 926 | 9.7 |
| TOTAL EQUITY | 1,032 | 1,133 | 9.8 | 1,188 | 4.8 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 9,700 | 10,642 | 9.7 | 11,183 | 5.1 |
| | | | | | |

* Amount Less than + or - 1 Million

Colorado Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|----------|
| Number of Credit Unions | 168 | 162 | 3.6- | 152 | 6.2- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 537 | 542 | 0.8 | 521 | 3.8- |
| (Less) Interest Refund | 0* | 0* | 57.0- | 0* | 98.8- |
| Income from Investments | 102 | 81 | 20.7- | 65 | 19.5- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 639 | 622 | 2.6- | 586 | 5.8- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 179 | 129 | 27.5- | 92 | 28.6- |
| Interest on Deposits | 116 | 97 | 16.7- | 85 | 12.4- |
| Interest on Borrowed Money | 2 | 2 | 8.1 | 3 | 25.4 |
| TOTAL INTEREST EXPENSE | 297 | 228 | 23.0- | 180 | 21.2- |
| PROVISION FOR LOAN & LEASE LOSSES | 33 | 53 | 63.1 | 69 | 30.6 |
| NET INTEREST INCOME AFTER PLL | 309 | 341 | 10.1 | 336 | 1.2- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 66 | 67 | 2.4 | 76 | 12.6 |
| Other Operating Income | 29 | 41 | 41.8 | 45 | 10.1 |
| Gain (Loss) on Investments | 0* | 0* | 70.6 | -5 | 1,325.9- |
| Gain (Loss) on Disp of Fixed Assets | 4 | 0* | 97.6- | -0* | 642.1- |
| Other Non-Oper Income (Expense) | 4 | 0* | 76.9- | 2 | 110.4 |
| TOTAL NON-INTEREST INCOME | 103 | 110 | 6.6 | 117 | 7.0 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 154 | 173 | 12.5 | 189 | 9.2 |
| Travel and Conference Expense | 5 | 5 | 3.2 | 5 | 6.0 |
| Office Occupancy Expense | 21 | 23 | 10.9 | 25 | 8.7 |
| Office Operations Expense | 67 | 75 | 12.1 | 78 | 4.4 |
| Educational & Promotional Expense | 9 | 10 | 4.9 | 10 | 4.9 |
| Loan Servicing Expense | 15 | 19 | 27.7 | 22 | 14.2 |
| Professional and Outside Services | 33 | 32 | 3.3- | 34 | 5.2 |
| Member Insurance | 3 | 3 | 14.1- | 3 | 2.3 |
| Operating Fees | 2 | 2 | 8.2 | 2 | 0.7 |
| Miscellaneous Operating Expenses | 11 | 10 | 12.6- | 9 | 9.4- |
| TOTAL NON-INTEREST EXPENSES | 320 | 351 | 9.9 | 377 | 7.3 |
| NET INCOME | 93 | 99 | 6.9 | 77 | 22.3- |
| Transfer to Regular Reserve | 24 | 21 | 12.2- | 25 | 19.0 |

^{*} Amount Less than + or - 1 Million

Connecticut Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 181 | Dec-02 176 | % CHG 2.8- | Dec-03 170 | % CHG 3.4- |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 554 | 699 | 26.2 | 553 | 20.9- |
| TOTAL INVESTMENTS | 1,873 | 2,235 | 19.3 | 2,693 | 20.5 |
| U.S. Government Obligations | 6 | 2,200 | 35.6 | 2,000 | 5.7 |
| Federal Agency Securities | 666 | 694 | 4.2 | 917 | 32.1 |
| Mutual Fund & Common Trusts | 6 | 4 | 44.8- | 3 | 29.0- |
| MCSD and PIC at Corporate CU | 34 | 37 | 9.3 | 40 | 7.5 |
| All Other Corporate Credit Union | 591 | 827 | 39.9 | 1,008 | 21.8 |
| Commercial Banks, S&Ls | 448 | 540 | 20.5 | 583 | 8.0 |
| Credit Unions -Loans to, Deposits in | 19 | 19 | 0.2- | 19 | 0.5 |
| Other Investments | 102 | 107 | 4.2 | 116 | 9.0 |
| TOTAL LOANS OUTSTANDING | 2,884 | 2,936 | 1.8 | 2,946 | 0.3 |
| Unsecured Credit Card Loans | 263 | 250 | 4.9- | 248 | 1.1- |
| All Other Unsecured Loans | 255 | 237 | 6.9- | 220 | 7.1- |
| New Vehicle Loans | 402 | 360 | 10.5- | 316 | 12.2- |
| Used Vehicle Loans | 422 | 459 | 8.8 | 480 | 4.7 |
| First Mortgage Real Estate Loans | 801 | 829 | 3.6 | 821 | 1.0- |
| Other Real Estate Loans | 662 | 734 | 10.9 | 798 | 8.6 |
| Leases Receivable | 2 | 0* | 98.5- | 0* | 241.1 |
| All Other Loans/Lines of Credit \1 | 72 | N/A | | 63 | |
| Other Loans \1 | 6 | N/A | 4.0 | N/A | 10.1 |
| Allowance For Loan Losses Other Real Estate Owned | 28 0* | 26 0* | 4.9- | 23 0* | 12.1- |
| | 0 52 | 0 58 | 13.3- 11.4 | 0 60 | 100.0- 4.5 |
| Land and Building Other Fixed Assets | 52 20 | 50 19 | 4.4- | 18 | 4.5 2.6- |
| NCUSIF Capitalization Deposit | 43 | 48 | 13.0 | 52 | 8.1 |
| Other Assets | 46 | 40 | 7.7 | 50 | 1.5 |
| TOTAL ASSETS | 5,444 | 6,029 | 10.7 | 6,355 | 5.4 |
| LIABILITIES | | | | | |
| Total Borrowings | 50 | 32 | 35.3- | 39 | 19.9 |
| Accrued Dividends/Interest Payable | 14 | 11 | 20.6- | 8 | 25.9- |
| Acct Payable and Other Liabilities | 27 | 31 | 14.1 | 34 | 8.3 |
| Uninsured Secondary Capital | 0* | 0* | 25.0- | 0* | 33.3- |
| TOTAL LIABILITIES | 91 | 74 | 18.2- | 81 | 8.3 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 4,754 | 5,306 | 11.6 | 5,587 | 5.3 |
| Share Drafts | 498 | 516 | 3.7 | 580 | 12.3 |
| Regular Shares | 2,213 | 2,516 | 13.7 | 2,763 | 9.9 |
| Money Market Shares | 572 | 698 | 22.0 | 759 | 8.8 |
| Share Certificates/CDs | 1,033 | 1,100 | 6.4 | 1,004 | 8.7- |
| IRA/Keogh Accounts | 388 | 401 | 3.3 | 416 | 3.9 |
| All Other Shares and Member Deposits | 47 | 72 | 52.5 | 59 | 18.8- |
| Non-Member Deposits | 4 | 4 | 21.1 | 7 | 53.1 |
| Regular Reserves | 132 | 116 | 12.4- | 114 | 1.3- |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 0* | 0* | 43.9- | -3 | 812.4- |
| Other Reserves | 61 | 73 | 18.6 | 80 | 9.5 |
| Undivided Earnings | 405 | 459 | 13.5 | 496 | 8.0 |
| | 599 | 649 6 030 | 8.2 | 687 | 5.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 5,444 | 6,029 | 10.7 | 6,355 | 5.4 |

* Amount Less than + or - 1 Million

Connecticut Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--------|---|--|--|--|
| 181 | 176 | 2.8- | 170 | 3.4- |
| | | | | |
| 225 | 218 | 3.4- | 198 | 9.0- |
| 0* | 0* | 36.5- | 0* | 83.3- |
| 112 | 96 | 14.7- | 83 | 13.8- |
| 0* | 0 | 100.0- | 0 | 0.0 |
| 337 | 313 | 7.1- | 281 | 10.4- |
| | | | | |
| 154 | 115 | 25.2- | 85 | 26.4- |
| 0* | 0* | 12.4- | 0* | 54.0- |
| 1 | 2 | 38.2 | 2 | 5.7- |
| 155 | 117 | 24.6- | 87 | 26.1- |
| 8 | 10 | 16.6 | 8 | 15.0- |
| 174 | 187 | 7.3 | 186 | 0.4- |
| | | | | |
| 24 | 28 | 16.8 | 32 | 15.6 |
| 13 | 16 | 26.4 | 16 | 1.6 |
| 0* | 0* | 63.8- | 0* | 17.6 |
| - | - | 208.3 | 0* | 292.0 |
| 0* | 0* | 7.4 | 0* | 11.3- |
| 37 | 44 | 19.2 | 49 | 10.5 |
| | | | | |
| 89 | 96 | 8.1 | 102 | 5.5 |
| | | - | - | 13.3 |
| 9 | 10 | 8.2 | 11 | 6.8 |
| 36 | 39 | 6.5 | 39 | 1.9 |
| 5 | 5 | 4.5 | 5 | 8.8 |
| 8 | 9 | 9.3 | 9 | 9.0 |
| 10 | 12 | 12.4 | 12 | 5.3 |
| 2 | 3 | 1.3 | 2 | 17.3- |
| 0* | 0* | 11.2 | 1 | 2.1 |
| 5 | 5 | 9.8 | 6 | 4.8 |
| 168 | 182 | 8.0 | 190 | 4.8 |
| 43 | 49 | 15.2 | 44 | 9.7- |
| 5 | 3 | 42.6- | 0* | 73.2- |
| | 181 225 0'' 112 0'' 337 154 0'' 1 155 8 174 24 13 0'' 24 13 0'' 37 89 2 9 36 5 8 10 2 0'' 5 168 43 43 | 181176 225 218 0^* 0^* 112 96 0^* 0 337 313 154 115 0^* 0^* 1 2 155 117 8 10 174 187 24 28 13 16 0^* 0^* -0^* 0^* 0^* 0^* 0^* 0^* 37 44 89 96 2 2 9 10 36 39 5 5 8 9 10 12 2 3 0^* 0^* 5 5 168 182 43 49 | 1811762.8- 225 2183.4- 0^* 0^* 36.5-1129614.7- 0^* 0100.0-3373137.1-15411525.2- 0^* 0^* 12.4-1238.215511724.6-81016.61741877.3242816.8131626.4 0^* 0^* 63.8- -0^* 0^* 208.3 0^* 0^* 7.4374419.289968.1228.49108.236396.5554.5899.3101212.4231.3 0^* 0^* 11.2559.81681828.0434915.2 | 1811762.8-170 225 218 $3.4-$ 198 0^* 0^* $36.5 0^*$ 112 96 $14.7 83$ 0^* 0 $100.0 0$ 337 313 $7.1 281$ 154 115 $25.2 85$ 0^* 0^* $12.4 0^*$ 1 2 38.2 2 155 117 $24.6 87$ 8 10 16.6 8 174 187 7.3 186 24 28 16.8 32 13 16 26.4 16 0^* 0^* $63.8 0^*$ -0^* 0^* 208.3 0^* 0^* 0^* 7.4 0^* 37 44 19.2 49 89 96 8.1 102 2 2 8.4 3 9 10 8.2 11 36 39 6.5 39 5 5 4.5 5 8 9 9.3 9 10 12 12.4 12 2 3 1.3 2 0^* 0^* 11.2 1 5 5 9.8 6 168 182 8.0 190 43 49 15.2 44 |

^{*} Amount Less than + or - 1 Million

Delaware Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 40 | Dec-02 40 | % CHG 0.0 | Dec-03 38 | % CHG 5.0- |
|---|---------------------|---------------------|---------------------|---------------------|----------------------|
| Cash & Equivalents | 108 | 119 | 9.7 | 94 | 21.2- |
| TOTAL INVESTMENTS | 299 | 431 | 44.2 | 533 | 23.6 |
| U.S. Government Obligations | 6 | 4 | 27.1- | 6 | 41.9 |
| Federal Agency Securities | 178 | 253 | 42.2 | 372 | 47.3 |
| Mutual Fund & Common Trusts | 13 | 22 | 76.7 | 23 | 1.7 |
| MCSD and PIC at Corporate CU | 6 | 7 | 29.3 | 8 | 14.1 |
| All Other Corporate Credit Union | 18 | 15 | 16.7- | 15 | 3.0 |
| Commercial Banks, S&Ls | 66 | 103 | 55.8 | 88 | 13.7- |
| Credit Unions -Loans to, Deposits in | 1 | 0* | 37.3- | 1 | 42.7 |
| Other Investments | 12 | 26 | 119.7 | 18 | 29.1- |
| TOTAL LOANS OUTSTANDING | 664 | 649 | 2.2- | 664 | 2.3 |
| Unsecured Credit Card Loans | 52 | 51 | 1.1- | 51 | 0.9- |
| All Other Unsecured Loans | 80 | 79 | 1.6- | 76 | 3.7- |
| New Vehicle Loans | 119 | 104 | 12.4- | 111 | 5.9 |
| Used Vehicle Loans | 100 | 98 | 2.1- | 94 | 4.1- |
| First Mortgage Real Estate Loans | 110 | 97 | 12.1- | 109 | 12.6 |
| Other Real Estate Loans Leases Receivable | 188 0* | 206 0* | 9.6 | 210 0* | 2.1 |
| All Other Loans/Lines of Credit \1 | 0 11 | N/A | 100.0- | 0 13 | 0.0 |
| Other Loans/Lines of Credit (1 | 3 | N/A | | N/A | |
| Allowance For Loan Losses | 7 | N/A 7 | 11.5 | 5 | 28.7- |
| Other Real Estate Owned | 1 | 0* | 98.8- | 0* | 2.776.8 |
| Land and Building | 14 | 18 | 24.5 | 19 | 2,770.0 |
| Other Fixed Assets | 7 | 5 | 33.8- | 5 | 2.5 |
| NCUSIF Capitalization Deposit | 9 | 10 | 13.0 | 11 | 12.9 |
| Other Assets | 8 | 8 | 0.4- | 10 | 14.7 |
| TOTAL ASSETS | 1,104 | 1,236 | 11.9 | 1,330 | 7.7 |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 100.0- | 0* | 0.0 |
| Accrued Dividends/Interest Payable | 3 | 2 | 18.8- | 2 | 24.9- |
| Acct Payable and Other Liabilities | 6 | 5 | 19.8- | 5 | 1.6 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 9 | 7 | 21.3- | 7 | 2.5- |
| EQUITY/SAVINGS | | | | | |
| | 972 | 1,094 | 12.5 | 1,185 | 8.3 |
| Share Drafts | 88 | 99 | 12.5 | 113 | 14.0 |
| Regular Shares | 449 | 541 | 20.5 | 604 | 11.7 |
| Money Market Shares Share Certificates/CDs | 103 245 | 111 250 | 8.4 2.0 | 119 247 | 6.9 1.3- |
| IRA/Keogh Accounts | 245 68 | 250 79 | 2.0 15.6 | 247 91 | 1.3- |
| All Other Shares and Member Deposits | 7 | 5 | 32.2- | 6 | 16.2 |
| Non-Member Deposits | , 11 | 8 | 24.2- | 5 | 41.1- |
| Regular Reserves | 40 | 43 | 7.4 | 42 | 2.9- |
| APPR. For Non-Conf. Invest. | -0 | 40 | 0.0 | | 0.0 |
| Accum. Unrealized G/L on A-F-S | 1 | 3 | 152.6 | -5 | 248.9- |
| Other Reserves | 41 | 42 | 3.2 | 45 | 5.6 |
| Undivided Earnings | 41 | 46 | 12.2 | 57 | 24.6 |
| TOTAL EQUITY | 123 | 134 | 9.1 | 138 | 3.0 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,104 | 1,236 | 11.9 | 1,330 | 7.7 |
| | | | | | |

* Amount Less than + or - 1 Million

Delaware Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|--------|--------|---------|
| Number of Credit Unions | 40 | 40 | 0.0 | 38 | 5.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 57 | 54 | 6.2- | 50 | 6.9- |
| (Less) Interest Refund | 0* | 0* | 100.0- | 0* | 0.0 |
| Income from Investments | 17 | 17 | 2.3 | 17 | 0.8 |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 74 | 71 | 4.3- | 67 | 5.1- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 34 | 27 | 21.8- | 20 | 23.7- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 98.2- | 0* | 24.9 |
| TOTAL INTEREST EXPENSE | 34 | 27 | 22.0- | 20 | 23.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 4 | 6 | 63.3 | 4 | 30.8- |
| NET INTEREST INCOME AFTER PLL | 36 | 38 | 5.6 | 43 | 12.0 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 5 | 6 | 11.3 | 6 | 12.5 |
| Other Operating Income | 4 | 4 | 7.9 | 4 | 13.0 |
| Gain (Loss) on Investments | 0* | 0* | 104.2 | 0* | 174.2 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 85.1- | 0* | 4,090.6 |
| Other Non-Oper Income (Expense) | 0* | -0* | 122.8- | 0* | 133.1 |
| TOTAL NON-INTEREST INCOME | 9 | 10 | 9.3 | 12 | 21.3 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 16 | 18 | 11.0 | 19 | 8.4 |
| Travel and Conference Expense | 0* | 0* | 2.7 | 0* | 5.7 |
| Office Occupancy Expense | 2 | 2 | 11.1 | 2 | 7.2 |
| Office Operations Expense | 8 | 8 | 4.1 | 9 | 11.4 |
| Educational & Promotional Expense | 0* | 1 | 28.8 | 1 | 22.8 |
| Loan Servicing Expense | 2 | 2 | 10.6 | 3 | 12.7 |
| Professional and Outside Services | 5 | 5 | 8.6 | 5 | 9.1 |
| Member Insurance | 0* | 0* | 7.3- | 0* | 22.2 |
| Operating Fees | 0* | 0* | 14.0 | 0* | 8.0 |
| Miscellaneous Operating Expenses | 0* | 0* | 16.6 | 0* | 9.9- |
| TOTAL NON-INTEREST EXPENSES | 35 | 38 | 9.3 | 42 | 9.5 |
| NET INCOME | 10 | 9 | 4.1- | 12 | 31.6 |
| Transfer to Regular Reserve | 3 | 0* | 83.6- | 0* | 15.6 |

^{*} Amount Less than + or - 1 Million

District of Columbia Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 71 | Dec-02 64 | % CHG 9.9- | Dec-03 63 | % CHG 1.6- |
|---|---------------------|---------------------|----------------------|---------------------|----------------------|
| Cash & Equivalents | 496 | 596 | 20.3 | 707 | 18.6 |
| TOTAL INVESTMENTS | 909 | 973 | 7.0 | 1,068 | 9.7 |
| U.S. Government Obligations | 258 | 186 | 28.2- | 248 | 33.5 |
| Federal Agency Securities | 313 | 484 | 55.0 | 595 | 22.8 |
| Mutual Fund & Common Trusts | 156 | 128 | 18.0- | 51 | 60.3- |
| MCSD and PIC at Corporate CU | 6 | 5 | 15.1- | 7 | 33.0 |
| All Other Corporate Credit Union | 22 | 39 | 76.3 | 19 | 51.3- |
| Commercial Banks, S&Ls | 116 | 78 | 32.8- | 95 | 21.8 |
| Credit Unions -Loans to, Deposits in | 4 | 19 | 449.7 | 5 | 74.8- |
| Other Investments | 35 | 34 | 3.6- | 48 | 43.5 |
| TOTAL LOANS OUTSTANDING | 2,132 | 2,280 | 7.0 | 2,394 | 5.0 |
| Unsecured Credit Card Loans | 164 | 155 | 5.7- | 151 | 2.8- |
| All Other Unsecured Loans | 218 | 183 | 15.8- | 183 | 0.4- |
| New Vehicle Loans | 345 | 311 | 10.0- | 270 | 13.2- |
| Used Vehicle Loans | 175 | 181 | 3.4 | 160 | 11.7- |
| First Mortgage Real Estate Loans | 938 | 1,134 | 20.8 | 1,312 | 15.7 |
| Other Real Estate Loans | 232 | 255 | 10.1 | 265 | 3.7 |
| Leases Receivable All Other Loans/Lines of Credit \1 | 6 51 | 6 N/A | 5.0- | 6 48 | 10.7 |
| Other Loans \1 | 2 | N/A N/A | | 40 N/A | |
| Allowance For Loan Losses | 18 | 16 | 10.9- | 14 | 14.1- |
| Other Real Estate Owned | 0* | 0* | 89.1 | 0* | 100.0- |
| Land and Building | 14 | 13 | 8.2- | 15 | 18.5 |
| Other Fixed Assets | 12 | 10 | 2.2- | 12 | 3.1- |
| NCUSIF Capitalization Deposit | 24 | 26 | 8.9 | 28 | 7.6 |
| Other Assets | 27 | 31 | 11.3 | 32 | 4.9 |
| TOTAL ASSETS | 3,597 | 3,940 | 9.5 | 4,247 | 7.8 |
| LIABILITIES | | | | | |
| Total Borrowings | 27 | 41 | 54.3 | 38 | 7.5- |
| Accrued Dividends/Interest Payable | 10 | 10 | 0.8- | 7 | 23.4- |
| Acct Payable and Other Liabilities | 17 | 15 | 11.5- | 16 | 4.6 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 53 | 66 | 23.2 | 61 | 7.1- |
| EQUITY/SAVINGS | 0.000 | 0.007 | | 0.000 | |
| | 3,088 | 3,387 | 9.7 | 3,668 | 8.3 |
| Share Drafts | 533 | 583 | 9.4 | 631 | 8.2 |
| Regular Shares Money Market Shares | 1,001 641 | 1,110 | 10.9 | 1,229 | 10.7 |
| Share Certificates/CDs | 761 | 796 743 | 24.1 2.3- | 948 716 | 19.2 3.7- |
| IRA/Keogh Accounts | 136 | 134 | 1.4- | 129 | 3.8- |
| All Other Shares and Member Deposits | 14 | 19 | 40.0 | 125 | 22.3- |
| Non-Member Deposits | 2 | 2 | 24.3- | 0* | 62.9- |
| Regular Reserves | 84 | 82 | 2.1- | 83 | 1.4 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 1 | 5 | 264.0 | 0* | 85.4- |
| Other Reserves | 43 | 47 | 9.9 | 52 | 10.0 |
| Undivided Earnings | 328 | 353 | 7.9 | 383 | 8.3 |
| TOTAL EQUITY | 456 | 487 | 7.0 | 518 | 6.3 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 3,597 | 3,940 | 9.5 | 4,247 | 7.8 |

* Amount Less than + or - 1 Million

District of Columbia Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|--------|
| Number of Credit Unions | 71 | 64 | 9.9- | 63 | 1.6- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 155 | 149 | 4.1- | 137 | 8.0- |
| (Less) Interest Refund | 0* | 0* | 20.7 | 0* | 26.7- |
| Income from Investments | 55 | 39 | 29.0- | 34 | 13.7- |
| Trading Profits and Losses | 6 | 3 | 47.5- | -0* | 125.4- |
| TOTAL INTEREST INCOME | 216 | 191 | 11.7- | 170 | 11.1- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 97 | 69 | 28.6- | 50 | 28.2- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 1 | 2 | 81.9 | 2 | 5.0- |
| TOTAL INTEREST EXPENSE | 98 | 71 | 27.2- | 52 | 27.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 8 | 5 | 34.7- | 4 | 27.7- |
| NET INTEREST INCOME AFTER PLL | 110 | 114 | 3.9 | 114 | 0.1- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 22 | 25 | 14.6 | 28 | 11.1 |
| Other Operating Income | 4 | 5 | 10.2 | 5 | 4.6- |
| Gain (Loss) on Investments | 0* | 0* | 200.6 | 0* | 64.9 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 64.7- | -0* | 307.6- |
| Other Non-Oper Income (Expense) | 0* | 0* | 41.0- | 0* | 39.8 |
| TOTAL NON-INTEREST INCOME | 27 | 31 | 13.6 | 34 | 9.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 46 | 48 | 3.6 | 51 | 5.7 |
| Travel and Conference Expense | 1 | 1 | 2.4 | 2 | 2.5 |
| Office Occupancy Expense | 3 | 3 | 10.3- | 3 | 17.2 |
| Office Operations Expense | 23 | 24 | 5.1 | 24 | 1.6 |
| Educational & Promotional Expense | 2 | 2 | 6.5 | 2 | 2.7- |
| Loan Servicing Expense | 5 | 7 | 25.7 | 8 | 11.7 |
| Professional and Outside Services | 7 | 7 | 2.9- | 7 | 0.6 |
| Member Insurance | 0* | 0* | 5.5 | 0* | 63.6- |
| Operating Fees | 0* | 0* | 11.1 | 0* | 9.0 |
| Miscellaneous Operating Expenses | 2 | 2 | 1.3- | 3 | 20.6 |
| TOTAL NON-INTEREST EXPENSES | 92 | 95 | 4.3 | 100 | 4.8 |
| NET INCOME | 45 | 49 | 9.0 | 48 | 3.5- |
| Transfer to Regular Reserve | 3 | 0* | 75.1- | 0* | 3.5- |

^{*} Amount Less than + or - 1 Million

Florida Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 246 | Dec-02 241 | % CHG 2.0- | Dec-03 235 | % CHG 2.5- |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 2,817 | 3,154 | 12.0 | 3,064 | 2.8- |
| TOTAL INVESTMENTS | 5,727 | 7,354 | 28.4 | 8,414 | 14.4 |
| U.S. Government Obligations | 268 | 330 | 22.8 | 461 | 39.9 |
| Federal Agency Securities | 3,921 | 4,988 | 27.2 | 5,530 | 10.9 |
| Mutual Fund & Common Trusts | 139 | 193 | 39.2 | 228 | 18.0 |
| MCSD and PIC at Corporate CU | 75 | 90 | 19.9 | 103 | 14.9 |
| All Other Corporate Credit Union | 505 | 783 | 55.1 | 1,095 | 40.0 |
| Commercial Banks, S&Ls | 517 | 699 | 35.4 | 755 | 7.9 |
| Credit Unions -Loans to, Deposits in | 23 | 29 | 24.8 | 29 | 0.9 |
| Other Investments | 280 | 242 | 13.4- | 212 | 12.6- |
| TOTAL LOANS OUTSTANDING | 16,163 | 17,522 | 8.4 | 19,516 | 11.4 |
| Unsecured Credit Card Loans | 1,333 | 1,378 | 3.4 | 1,446 | 4.9 |
| All Other Unsecured Loans | 933 | 893 | 4.3- | 855 | 4.3- |
| New Vehicle Loans | 4,088 | 4,355 | 6.5 | 4,823 | 10.8 |
| Used Vehicle Loans | 3,264 | 3,756 | 15.1 | 4,501 | 19.8 |
| First Mortgage Real Estate Loans | 4,224 | 4,586 | 8.6 | 5,104 | 11.3 |
| Other Real Estate Loans | 1,444 | 1,651 | 14.3 | 1,829 | 10.8 |
| Leases Receivable | 92 | 96 | 3.7 | 96 | 0.4- |
| All Other Loans/Lines of Credit \1 | 756 | N/A | | 862 | |
| Other Loans \1 | 29 | N/A | | N/A | |
| Allowance For Loan Losses | 148 | 160 | 8.1 | 161 | 0.6 |
| Other Real Estate Owned | 1 | 1 | 15.8- | 2 | 89.2 |
| Land and Building | 431 | 475 | 10.2 | 543 | 14.4 |
| Other Fixed Assets | 124 | 144 | 16.7 | 150 | 4.1 |
| NCUSIF Capitalization Deposit | 196 | 222 | 13.2 | 246 | 10.7 |
| Other Assets | 309 | 326 | 5.4 | 388 | 19.0 |
| TOTAL ASSETS | 25,620 | 29,142 | 13.7 | 32,289 | 10.8 |
| LIABILITIES | | | | | |
| Total Borrowings | 365 | 549 | 50.5 | 695 | 26.5 |
| Accrued Dividends/Interest Payable | 24 | 18 | 25.2- | 13 | 28.4- |
| Acct Payable and Other Liabilities | 183 | 226 | 23.5 | 219 | 3.1- |
| Uninsured Secondary Capital | 0* | 0* | 22.0 | 0* | 57.7- |
| TOTAL LIABILITIES | 571 | 793 | 38.7 | 926 | 16.8 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 22,282 | 25,235 | 13.3 | 27,995 | 10.9 |
| Share Drafts | 3,166 | 3,408 | 7.6 | 3,905 | 14.6 |
| Regular Shares | 7,059 | 8,338 | 18.1 | 9,550 | 14.5 |
| Money Market Shares | 3,142 | 4,150 | 32.1 | 4,815 | 16.0 |
| Share Certificates/CDs | 6,801 | 6,924 | 1.8 | 7,006 | 1.2 |
| IRA/Keogh Accounts | 1,973 | 2,226 | 12.8 | 2,438 | 9.6 |
| All Other Shares and Member Deposits | 104 | 150 | 43.8 | 255 | 70.2 |
| Non-Member Deposits | 37 | 40 | 10.0 | 26 | 35.7- |
| Regular Reserves | 766 | 800 | 4.4 | 845 | 5.6 |
| APPR. For Non-Conf. Invest. | 0* | 0 | 100.0- | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 35 | 68 250 | 96.0 | 9 | 87.2- |
| Other Reserves | 337 | 350 | 3.6 | 398 | 13.7 |
| | 1,628 | 1,896 | 16.4 | 2,116 | 11.6 |
| TOTAL EQUITY TOTAL LIABILITIES/EQUITY/SAVINGS | 2,766 25,620 | 3,114 20 142 | 12.5 13.7 | 3,368 32,289 | 8.2 10.8 |
| TOTAL LIABLITILS/EQUITI/SAVINGS | 20,020 | 29,142 | 13.7 | 32,209 | 10.0 |

* Amount Less than + or - 1 Million

Florida Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 246 | Dec-02 241 | % CHG 2.0- | Dec-03 235 | % CHG 2.5- |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 1,286 | 1,305 | 1.5 | 1,280 | 2.0- |
| (Less) Interest Refund | 0* | 0* | 1.3 | 0* | 17.2- |
| Income from Investments | 351 | 306 | 13.0- | 274 | 10.5- |
| Trading Profits and Losses | 0* | 0* | 20.4- | 0* | 35.9 |
| TOTAL INTEREST INCOME | 1,637 | 1,611 | 1.6- | 1,553 | 3.6- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 690 | 482 | 30.2- | 388 | 19.5- |
| Interest on Deposits | 93 | 132 | 41.7 | 117 | 11.6- |
| Interest on Borrowed Money | 13 | 19 | 41.2 | 23 | 24.5 |
| TOTAL INTEREST EXPENSE | 797 | 632 | 20.6- | 528 | 16.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 90 | 122 | 36.4 | 136 | 11.7 |
| NET INTEREST INCOME AFTER PLL | 751 | 856 | 14.0 | 889 | 3.8 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 238 | 290 | 21.9 | 333 | 14.6 |
| Other Operating Income | 89 | 103 | 14.9 | 125 | 21.8 |
| Gain (Loss) on Investments | 5 | 8 | 66.6 | 7 | 5.7- |
| Gain (Loss) on Disp of Fixed Assets | 2 | 1 | 38.9- | 2 | 119.0 |
| Other Non-Oper Income (Expense) | 2 | 8 | 413.4 | 3 | 62.2- |
| TOTAL NON-INTEREST INCOME | 335 | 410 | 22.1 | 470 | 14.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 411 | 453 | 10.2 | 499 | 10.0 |
| Travel and Conference Expense | 12 | 15 | 23.9 | 14 | 5.3- |
| Office Occupancy Expense | 55 | 63 | 14.8 | 71 | 12.7 |
| Office Operations Expense | 205 | 222 | 8.5 | 239 | 7.3 |
| Educational & Promotional Expense | 30 | 33 | 11.5 | 38 | 15.5 |
| Loan Servicing Expense | 35 | 40 | 15.3 | 46 | 15.8 |
| Professional and Outside Services | 79 | 93 | 17.7 | 97 | 5.3 |
| Member Insurance | 4 | 4 | 5.0- | 4 | 6.3- |
| Operating Fees | 4 | 5 | 18.2 | 6 | 8.7 |
| Miscellaneous Operating Expenses | 24 | 24 | 1.5- | 28 | 18.6 |
| TOTAL NON-INTEREST EXPENSES | 859 | 952 | 10.8 | 1,042 | 9.4 |
| NET INCOME | 227 | 313 | 38.1 | 317 | 1.1 |
| Transfer to Regular Reserve | 51 | 41 | 19.5- | 41 | 0.4- |

^{*} Amount Less than + or - 1 Million

Georgia Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--|--------------|--------------|--------------|-------------|----------------|
| Number of Credit Unions | 217 | 211 | 2.8- | 210 | 0.5- |
| Cash & Equivalents | 1,475 | 1,548 | 4.9 | 1,558 | 0.7 |
| TOTAL INVESTMENTS | 2,441 | 3,204 | 31.3 | 4,075 | 27.2 |
| U.S. Government Obligations | 12 | 5 | 53.3- | 2 | 65.5- |
| Federal Agency Securities | 1,403 | 1,963 | 39.9 | 2,310 | 17.7 |
| Mutual Fund & Common Trusts | 8 | 6 | 19.9- | 31 | 412.3 |
| MCSD and PIC at Corporate CU | 57 | 67 | 18.1 | 80 | 19.9 |
| All Other Corporate Credit Union | 186 | 624 | 235.7 | 1,041 | 66.9 |
| Commercial Banks, S&Ls | 417 | 496 | 18.9 | 562 | 13.4 |
| Credit Unions -Loans to, Deposits in | 331 | 11 | 96.6- | 8 | 26.8- |
| Other Investments | 28 | 32 5 602 | 11.3 | 40 5 912 | 26.3 |
| TOTAL LOANS OUTSTANDING Unsecured Credit Card Loans | 5,690 413 | 5,693 406 | 0.1 1.6- | 5,813 | 2.1 3.2 |
| All Other Unsecured Loans | 550 | 406 505 | 8.2- | 419 477 | 3.2 5.4- |
| New Vehicle Loans | 1,090 | 990 | 9.2- | 995 | 0.5 |
| Used Vehicle Loans | 1,385 | 1,426 | 3.0 | 1,585 | 11.1 |
| First Mortgage Real Estate Loans | 1,385 | 1,420 | 8.2 | 1,303 | 1.8- |
| Other Real Estate Loans | 555 | 571 | 2.9 | 586 | 2.6 |
| Leases Receivable | 11 | 9 | 20.3- | 5 | 39.5- |
| All Other Loans/Lines of Credit \1 | 266 | N/Ă | 20.0 | 274 | 00.0 |
| Other Loans \1 | 36 | N/A | | N/A | |
| Allowance For Loan Losses | 46 | 54 | 16.1 | 58 | 8.9 |
| Other Real Estate Owned | 1 | 0* | 41.7- | 1 | 94.4 |
| Land and Building | 108 | 113 | 4.9 | 126 | 11.3 |
| Other Fixed Assets | 37 | 36 | 0.8- | 38 | 3.2 |
| NCUSIF Capitalization Deposit | 73 | 83 | 13.7 | 93 | 11.2 |
| Other Assets | 98 | 176 | 80.5 | 141 | 20.0- |
| TOTAL ASSETS | 9,877 | 10,827 | 9.6 | 11,795 | 8.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 3 | 1 | 62.2- | 8 | 569.8 |
| Accrued Dividends/Interest Payable | 13 | 9 | 31.1- | 8 | 14.2- |
| Acct Payable and Other Liabilities | 80 | 88 | 9.2 | 94 | 6.9 |
| Uninsured Secondary Capital | 0* | 0* | 68.4- | 0* | 50.0- |
| TOTAL LIABILITIES | 97 | 98 | 1.1 | 110 | 12.0 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 8,563 | 9,389 | 9.6 | 10,238 | 9.0 |
| Share Drafts | 1,058 | 1,110 | 4.9 | 1,201 | 8.2 |
| Regular Shares | 4,651 | 5,320 | 14.4 | 5,886 | 10.6 |
| Money Market Shares | 396 | 528 | 33.3 | 629 | 19.2 |
| Share Certificates/CDs | 1,614 | 1,491 | 7.6- | 1,504 | 0.9 |
| IRA/Keogh Accounts | 737 | 811 | 10.1 | 887 | 9.3 |
| All Other Shares and Member Deposits | 94 | 119 | 26.9 | 122 | 1.8 |
| Non-Member Deposits | 14 | 10 202 | 27.4- | 9 | 4.1- |
| Regular Reserves APPR. For Non-Conf. Invest. | 292 | 303 0 | 3.8 0.0 | 303 0 | 0.2 0.0 |
| ACCum. Unrealized G/L on A-F-S | 0 7 | 14 | 0.0 106.9 | 0 0* | 0.0 95.5- |
| Other Reserves | 7 | 7 | 6.5 | 7 | 95.5- 11.5- |
| Undivided Earnings | , 911 | , 1,015 | 11.5 | 1,137 | 12.0 |
| TOTAL EQUITY | 1,216 | 1,340 | 10.2 | 1,448 | 8.0 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 9,877 | 10,827 | 9.6 | 11,795 | 8.9 |
| | 0,011 | | 0.0 | , | 0.0 |

* Amount Less than + or - 1 Million

Georgia Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 217 | Dec-02 211 | % CHG 2.8- | Dec-03 210 | % CHG 0.5- |
|-------------------------------------|----------------------|----------------------|---------------|----------------------|---------------|
| Number of Credit Unions | 217 | 211 | 2.0- | 210 | 0.5- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 476 | 457 | 3.9- | 422 | 7.7- |
| (Less) Interest Refund | 0* | 0* | 64.8- | 0* | 2.0 |
| Income from Investments | 155 | 132 | 14.8- | 127 | 3.7- |
| Trading Profits and Losses | 0 | 0* | 0.0 | 0 | 100.0- |
| TOTAL INTEREST INCOME | 631 | 590 | 6.5- | 550 | 6.8- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 261 | 193 | 25.9- | 155 | 20.0- |
| Interest on Deposits | 53 | 37 | 29.8- | 28 | 23.3- |
| Interest on Borrowed Money | 0* | 1 | 258.5 | 0* | 95.0- |
| TOTAL INTEREST EXPENSE | 314 | 232 | 26.3- | 183 | 20.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 34 | 42 | 25.8 | 44 | 4.7 |
| NET INTEREST INCOME AFTER PLL | 283 | 316 | 11.6 | 322 | 2.1 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 74 | 80 | 8.2 | 89 | 10.8 |
| Other Operating Income | 30 | 33 | 10.6 | 37 | 13.0 |
| Gain (Loss) on Investments | 12 | 0* | 98.6- | 0* | 51.4- |
| Gain (Loss) on Disp of Fixed Assets | -0* | -0* | 839.1- | -0* | 73.8 |
| Other Non-Oper Income (Expense) | 0* | 1 | 38.9 | 0* | 36.3- |
| TOTAL NON-INTEREST INCOME | 116 | 114 | 1.8- | 126 | 11.0 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 143 | 156 | 9.0 | 168 | 8.0 |
| Travel and Conference Expense | 4 | 4 | 5.8 | 4 | 1.9 |
| Office Occupancy Expense | 17 | 19 | 9.6 | 20 | 6.4 |
| Office Operations Expense | 69 | 73 | 5.6 | 76 | 4.5 |
| Educational & Promotional Expense | 7 | 8 | 7.9 | 8 | 9.3 |
| Loan Servicing Expense | 13 | 15 | 13.6 | 17 | 17.0 |
| Professional and Outside Services | 22 | 24 | 8.6 | 25 | 4.8 |
| Member Insurance | 4 | 4 | 5.5 | 3 | 18.6- |
| Operating Fees | 2 | 2 | 13.7 | 2 | 12.9 |
| Miscellaneous Operating Expenses | 9 | 9 | 8.6 | 9 | 0.8- |
| TOTAL NON-INTEREST EXPENSES | 289 | 313 | 8.3 | 334 | 6.6 |
| NET INCOME | 110 | 116 | 6.1 | 115 | 1.4- |
| Transfer to Regular Reserve | 19 | 16 | 14.5- | 4 | 78.1- |

^{*} Amount Less than + or - 1 Million

Guam Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 | Dec-02 | % CHG 0.0 | Dec-03 | % CHG 0.0 |
|--|---------------|---------------|-----------------|---------------|-----------------|
| Number of Credit Onions | 2 | 2 | 0.0 | Z | 0.0 |
| Cash & Equivalents | 38 | 18 | 54.3- | 23 | 28.1 |
| TOTAL INVESTMENTS | 12 | 12 | 3.7- | 27 | 134.2 |
| U.S. Government Obligations | 0* | 0* | 0.0 | 0* | 0.0 |
| Federal Agency Securities | 0* | 0* | 0.0 | 6 | 499.1 |
| Mutual Fund & Common Trusts | 1 | 2 | 63.6 | 5 | 132.8 |
| MCSD and PIC at Corporate CU | 1 | 1 | 11.0 | 2 | 35.9 |
| All Other Corporate Credit Union | 3 | 4 | 12.1 | 11 | 183.9 |
| Commercial Banks, S&Ls | 0* | 0* | 35.6 | 0* | 100.0- |
| Credit Unions -Loans to, Deposits in | 0* | 2 0* | 0.0 | 0* | 100.0- |
| Other Investments TOTAL LOANS OUTSTANDING | 6 | • | 88.9- 5.7- | 4 | 572.4 13.0- |
| Unsecured Credit Card Loans | 138 3 | 130 5 | 5.7- 49.8 | 113 5 | 3.2- |
| All Other Unsecured Loans | 87 | 5 82 | 49.0 5.3- | 5 59 | 3.2- 28.7- |
| New Vehicle Loans | 25 | 23 | 4.9- | 28 | 19.1 |
| Used Vehicle Loans | 23 | 23 | 4.9- 96.4 | 4 | 110.9 |
| First Mortgage Real Estate Loans | 8 | 8 | 0.5 | 4 9 | 15.2 |
| Other Real Estate Loans | 1 | 2 | 91.8 | 3 | 9.7 |
| Leases Receivable | 0* | 0* | 0.0 | 0* | 0.0 |
| All Other Loans/Lines of Credit \1 | 13 | N/A | 0.0 | 6 | 0.0 |
| Other Loans \1 | 0* | N/A | | N/A | |
| Allowance For Loan Losses | 6 | 6 | 2.1- | 4 | 24.1- |
| Other Real Estate Owned | 0* | 0* | 0.0 | 0* | 0.0 |
| Land and Building | 2 | 3 | 10.5 | 3 | 3.8- |
| Other Fixed Assets | 1 | 2 | 47.6 | 1 | 9.1- |
| NCUSIF Capitalization Deposit | 1 | 1 | 3.7 | 1 | 6.5- |
| Other Assets | 2 | 1 | 31.5- | 1 | 22.0- |
| TOTAL ASSETS | 189 | 161 | 15.2- | 165 | 2.7 |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 0.0 | 0* | 0.0 |
| Accrued Dividends/Interest Payable | 1 | 0* | 48.3- | 0* | 75.9- |
| Acct Payable and Other Liabilities | 0* | 0* | 23.3- | 0* | 19.9 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 2 | 1 | 39.2- | 0* | 32.0- |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 156 | 128 | 18.2- | 130 | 1.6 |
| Share Drafts | 3 | 5 | 38.8 | 5 | 13.3 |
| Regular Shares | 84 | 89 | 6.3 | 82 | 8.4- |
| Money Market Shares | 0* | 0* | 0.0 | 17 | 0.0 |
| Share Certificates/CDs | 58 | 28 | 52.0- | 22 | 21.6- |
| IRA/Keogh Accounts All Other Shares and Member Deposits | 2 8 | 2 4 | 7.9 50.7- | 2 1 | 7.7 67.5- |
| Non-Member Deposits | 8 | 4 0* | 50.7- 100.0- | 0* | 0.0 |
| Regular Reserves | 0* | 0* 0* | 35.3- | 0* | 0.0 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | -0* | -0* | 94.1 | -0* | 0.0 1,145.8- |
| Other Reserves | -0 0* | -0 0* | 94.1 0.0 | -0 0* | 0.0 |
| Undivided Earnings | 30 | 30 | 1.7 | 33 | 9.3 |
| TOTAL EQUITY | 31 | 31 | 1.4 | 34 | 8.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 189 | 161 | 15.2- | 165 | 2.7 |
| | | | | | |

* Amount Less than + or - 1 Million

Guam Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|----------|--------|---------|
| Number of Credit Unions | 2 | 2 | 0.0 | 2 | 0.0 |
| INTEREST INCOME | | | | | |
| Interest on Loans | 17 | 16 | 6.3- | 13 | 19.0- |
| (Less) Interest Refund | 0* | 0* | 0.0 | 0* | 0.0 |
| Income from Investments | 1 | 0* | 33.6- | 0* | 13.3 |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 18 | 16 | 7.9- | 13 | 17.6- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 7 | 4 | 49.2- | 2 | 50.4- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL INTEREST EXPENSE | 7 | 4 | 49.2- | 2 | 50.4- |
| PROVISION FOR LOAN & LEASE LOSSES | 4 | 6 | 37.5 | 2 | 63.9- |
| NET INTEREST INCOME AFTER PLL | 6 | 7 | 5.7 | 10 | 39.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 0* | 0* | 23.8 | 1 | 6.9 |
| Other Operating Income | 0* | 0* | 0.0 | 0* | 0.0 |
| Gain (Loss) on Investments | 0* | -0* | 1,358.4- | -0* | 131.3- |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 110.2- | -0* | 64.4 |
| Other Non-Oper Income (Expense) | 0* | -0* | 6,387.0- | 0* | 134.1 |
| TOTAL NON-INTEREST INCOME | 0* | 0* | 8.7- | 1 | 29.1 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 3 | 3 | 1.3- | 3 | 2.9 |
| Travel and Conference Expense | 0* | 0* | 56.0- | 0* | 5.5- |
| Office Occupancy Expense | 0* | 0* | 2.1- | 0* | 22.7 |
| Office Operations Expense | 1 | 2 | 15.8 | 2 | 7.0 |
| Educational & Promotional Expense | 0* | 0* | 80.6 | 0* | 40.6- |
| Loan Servicing Expense | 0* | 0* | 17.8 | 0* | 11.4- |
| Professional and Outside Services | 0* | 0* | 5.5 | 0* | 16.3- |
| Member Insurance | 0* | 0* | 0.0 | 0* | 0.0 |
| Operating Fees | 0* | 0* | 25.4 | 0* | 17.0- |
| Miscellaneous Operating Expenses | 0* | 0* | 76.5 | 0* | 6.3- |
| TOTAL NON-INTEREST EXPENSES | 7 | 7 | 7.2 | 7 | 0.8- |
| NET INCOME | 0* | 0* | 44.4- | 3 | 1,182.0 |
| Transfer to Regular Reserve | 0* | 0* | 16.9 | 0* | 100.0- |

^{*} Amount Less than + or - 1 Million

Hawaii Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 100 | Dec-02 101 | % CHG 1.0 | Dec-03 97 | % CHG 4.0- |
|--|----------------------|----------------------|---------------------|---------------------|----------------------|
| Cash & Equivalents | 539 | 649 | 20.6 | 678 | 4.4 |
| TOTAL INVESTMENTS | 1,720 | 2,121 | 23.3 | 2,618 | 23.4 |
| U.S. Government Obligations | 27 | 108 | 306.7 | 144 | 33.4 |
| Federal Agency Securities | 698 | 749 | 7.2 | 888 | 18.6 |
| Mutual Fund & Common Trusts | 27 | 25 | 7.9- | 25 | 3.5 |
| MCSD and PIC at Corporate CU | 32 | 42 | 28.3 | 48 | 14.8 |
| All Other Corporate Credit Union | 257 | 372 | 44.9 | 574 | 54.3 |
| Commercial Banks, S&Ls | 655 | 801 | 22.4 | 913 | 13.9 |
| Credit Unions -Loans to, Deposits in | 15 | 16 | 9.4 | 19 | 16.9 |
| Other Investments | 10 | 8 | 19.3- | 7 | 17.7- |
| TOTAL LOANS OUTSTANDING | 2,333 | 2,458 | 5.3 | 2,532 | 3.0 |
| Unsecured Credit Card Loans | 123 | 123 | 0.1- | 127 | 3.5 |
| All Other Unsecured Loans | 297 | 305 | 2.4 | 315 | 3.3 |
| New Vehicle Loans | 493 | 538 | 9.1 | 553 | 2.8 |
| Used Vehicle Loans | 256 | 287 | 12.3 | 328 | 14.3 |
| First Mortgage Real Estate Loans | 562 | 654 | 16.4 | 716 | 9.5 |
| Other Real Estate Loans Leases Receivable | 448 0* | 432 0* | 3.6- | 392 0* | 9.3- |
| All Other Loans/Lines of Credit \1 | 133 | N/A | 0.0 | 0 101 | 100.0- |
| Other Loans \1 | 21 | N/A N/A | | N/A | |
| Allowance For Loan Losses | 33 | 30 | 8.5- | 28 | 7.4- |
| Other Real Estate Owned | 2 | 2 | 0.5- 4.2 | 0* | 87.5- |
| Land and Building | 80 | 82 | 2.4 | 91 | 11.1 |
| Other Fixed Assets | 15 | 15 | 0.0 | 14 | 7.4- |
| NCUSIF Capitalization Deposit | 35 | 41 | 16.3 | 46 | 11.9 |
| Other Assets | 38 | 44 | 15.1 | 47 | 7.7 |
| TOTAL ASSETS | 4,729 | 5,397 | 14.1 | 6,016 | 11.5 |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 52.4- | 11 | 2,453.4 |
| Accrued Dividends/Interest Payable | 4 | 3 | 17.0- | 2 | 43.5- |
| Acct Payable and Other Liabilities | 23 | 27 | 19.0 | 35 | 29.9 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 27 | 31 | 12.0 | 48 | 56.0 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 4,121 | 4,742 | 15.1 | 5,297 | 11.7 |
| Share Drafts | 333 | 389 | 16.5 | 454 | 16.7 |
| Regular Shares | 1,883 | 2,190 | 16.3 | 2,498 | 14.0 |
| Money Market Shares | 568 | 920 | 62.0 | 1,015 | 10.4 |
| Share Certificates/CDs | 986 | 858 | 12.9- | 918 | 7.0 |
| IRA/Keogh Accounts All Other Shares and Member Deposits | 308 36 | 325 54 | 5.4 47.7 | 340 65 | 4.7 21.9 |
| Non-Member Deposits | 6 | 54 6 | 1.0- | 7 | 4.1 |
| Regular Reserves | 132 | 133 | 0.8 | 139 | 4.1 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | -0* | 3 | 9,545.0 | -0* | 101.2- |
| Other Reserves | 93 | 106 | 13.9 | 117 | 10.0 |
| Undivided Earnings | 355 | 382 | 7.6 | 416 | 9.0 |
| TOTAL EQUITY | 581 | 624 | 7.6 | 672 | 7.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 4,729 | 5,397 | 14.1 | 6,016 | 11.5 |

* Amount Less than + or - 1 Million

Hawaii Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|--------|--------|--------|
| Number of Credit Unions | 100 | 101 | 1.0 | 97 | 4.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 186 | 185 | 0.1- | 176 | 5.1- |
| (Less) Interest Refund | 3 | 3 | 4.2- | 2 | 34.2- |
| Income from Investments | 106 | 94 | 11.3- | 88 | 6.0- |
| Trading Profits and Losses | 0* | 0 | 100.0- | 0* | 0.0 |
| TOTAL INTEREST INCOME | 289 | 277 | 4.1- | 262 | 5.1- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 141 | 110 | 22.2- | 80 | 27.4- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 18.6- | 0* | 221.7 |
| TOTAL INTEREST EXPENSE | 141 | 110 | 22.2- | 80 | 27.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 13 | 10 | 22.7- | 15 | 52.2 |
| NET INTEREST INCOME AFTER PLL | 135 | 157 | 16.6 | 167 | 6.7 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 10 | 12 | 23.7 | 19 | 52.7 |
| Other Operating Income | 9 | 10 | 17.3 | 14 | 35.5 |
| Gain (Loss) on Investments | -0* | -1 | 103.1- | 0* | 124.0 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 86.2 | 0* | 461.8 |
| Other Non-Oper Income (Expense) | 0* | 0* | 49.1- | -0* | 370.0- |
| TOTAL NON-INTEREST INCOME | 19 | 22 | 17.1 | 33 | 51.3 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 59 | 67 | 13.4 | 73 | 7.7 |
| Travel and Conference Expense | 2 | 3 | 19.7 | 2 | 6.8- |
| Office Occupancy Expense | 8 | 9 | 7.9 | 10 | 7.6 |
| Office Operations Expense | 23 | 26 | 13.6 | 28 | 9.7 |
| Educational & Promotional Expense | 4 | 5 | 12.9 | 5 | 3.8 |
| Loan Servicing Expense | 4 | 6 | 23.2 | 7 | 32.5 |
| Professional and Outside Services | 11 | 13 | 18.3 | 13 | 6.2 |
| Member Insurance | 4 | 4 | 4.3 | 3 | 17.1- |
| Operating Fees | 0* | 0* | 4.9 | 1 | 25.0 |
| Miscellaneous Operating Expenses | 5 | 5 | 10.0 | 7 | 26.9 |
| TOTAL NON-INTEREST EXPENSES | 122 | 138 | 13.5 | 150 | 8.6 |
| NET INCOME | 32 | 41 | 29.1 | 51 | 24.0 |
| Transfer to Regular Reserve | 9 | 6 | 25.6- | 5 | 28.2- |

^{*} Amount Less than + or - 1 Million

Idaho Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 50 | Dec-02 50 | % CHG 0.0 | Dec-03 48 | % CHG 4.0- |
|--|---------------------|---------------------|---------------------|---------------------|----------------------|
| Cash & Equivalents | 268 | 214 | 20.4- | 226 | 5.7 |
| TOTAL INVESTMENTS | 259 | 379 | 46.3 | 420 | 11.0 |
| U.S. Government Obligations | 0* | 0* | 0.1- | 0* | 0.1 |
| Federal Agency Securities | 57 | 66 | 16.5 | 66 | 0.3- |
| Mutual Fund & Common Trusts | 3 | 3 | 2.9 | 4 | 4.0 |
| MCSD and PIC at Corporate CU | 11 | 16 | 50.1 | 18 | 12.2 |
| All Other Corporate Credit Union | 117 | 201 | 71.9 | 221 | 9.8 |
| Commercial Banks, S&Ls | 66 | 83 | 26.5 | 94 | 13.4 |
| Credit Unions -Loans to, Deposits in | 4 0* | 4 | 5.0 | 4 | 6.7- |
| Other Investments TOTAL LOANS OUTSTANDING | - | 4 | 374.6 8.3 | 13 | 221.2 10.6 |
| Unsecured Credit Card Loans | 1,235 61 | 1,338 62 | 0.3 1.8 | 1,481 63 | 1.2 |
| All Other Unsecured Loans | 56 | 53 | 5.8- | 51 | 3.7- |
| New Vehicle Loans | 218 | 218 | 0.4- | 230 | 5.6 |
| Used Vehicle Loans | 419 | 466 | 11.1 | 512 | 9.9 |
| First Mortgage Real Estate Loans | 212 | 274 | 29.4 | 352 | 28.6 |
| Other Real Estate Loans | 106 | 107 | 1.6 | 111 | 3.2 |
| Leases Receivable | 5 | 0* | 100.0- | 0* | 0.0 |
| All Other Loans/Lines of Credit \1 | 152 | N/A | | 163 | |
| Other Loans \1 | 7 | N/A | | N/A | |
| Allowance For Loan Losses | 9 | 9 | 3.7- | 9 | 1.6- |
| Other Real Estate Owned | 0* | 0* | 45.3- | 0* | 258.7 |
| Land and Building | 38 | 48 | 25.5 | 55 | 14.9 |
| Other Fixed Assets | 8 | 9 | 5.5 | 9 | 2.7 |
| NCUSIF Capitalization Deposit | 14 | 16 | 17.2 7.2- | 18 | 10.6 |
| Other Assets TOTAL ASSETS | 15 1,828 | 14 2,009 | 9.9 | 19 2,219 | 39.0 10.5 |
| | 1,020 | 2,009 | 9.9 | 2,219 | 10.5 |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 100.0- | 15 | 0.0 |
| Accrued Dividends/Interest Payable | 5 | 4 | 22.8- | 3 | 20.5- |
| Acct Payable and Other Liabilities | 13 | 14 | 0.8 | 14 | 0.3- |
| Uninsured Secondary Capital TOTAL LIABILITIES | 0 19 | 0 18 | 0.0 7.7- | 0 31 | 0.0 77.2 |
| TOTAL LIABILITIES | 19 | 10 | 1.1- | 31 | 11.2 |
| EQUITY/SAVINGS | | | | | |
| | 1,633 | 1,792 | 9.7 | 1,963 | 9.6 |
| Share Drafts | 232 | 244 | 5.0 | 275 | 12.8 |
| Regular Shares Money Market Shares | 564 208 | 651 247 | 15.3 18.8 | 742 257 | 14.0 4.0 |
| Share Certificates/CDs | 471 | 479 | 1.7 | 505 | 4.0 5.3 |
| IRA/Keogh Accounts | 118 | 129 | 9.4 | 139 | 7.4 |
| All Other Shares and Member Deposits | 35 | 39 | 11.9 | 44 | 12.3 |
| Non-Member Deposits | 4 | 3 | 39.9- | 2 | 35.8- |
| Regular Reserves | 47 | 52 | 10.8 | 53 | 2.2 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 0* | 0* | 3,078.4 | -0* | 202.4- |
| Other Reserves | 5 | 3 | 39.2- | 4 | 19.8 |
| Undivided Earnings | 124 | 144 | 16.2 | 168 | 16.8 |
| | 176 | 199 | 13.4 | 225 | 12.8 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,828 | 2,009 | 9.9 | 2,219 | 10.5 |

* Amount Less than + or - 1 Million

Idaho Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|--------|--------|-------|
| Number of Credit Unions | 50 | 50 | 0.0 | 48 | 4.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 101 | 100 | 0.8- | 98 | 2.8- |
| (Less) Interest Refund | 0* | 0* | 100.0- | 0* | 0.0 |
| Income from Investments | 18 | 16 | 8.1- | 14 | 13.1- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 119 | 117 | 1.9- | 112 | 4.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 43 | 32 | 25.6- | 25 | 21.0- |
| Interest on Deposits | 13 | 12 | 7.4- | 10 | 20.0- |
| Interest on Borrowed Money | 0* | 0* | 88.3- | 0* | 153.3 |
| TOTAL INTEREST EXPENSE | 56 | 44 | 21.5- | 35 | 20.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 6 | 6 | 4.0- | 5 | 7.6- |
| NET INTEREST INCOME AFTER PLL | 57 | 67 | 17.8 | 71 | 6.9 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 11 | 14 | 18.2 | 17 | 26.9 |
| Other Operating Income | 6 | 7 | 25.3 | 8 | 1.2 |
| Gain (Loss) on Investments | -0* | -0* | 4.9 | 0* | 537.0 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 142.1 | 0* | 182.8 |
| Other Non-Oper Income (Expense) | 0* | 0* | 82.9- | 0* | 31.7 |
| TOTAL NON-INTEREST INCOME | 18 | 21 | 17.5 | 25 | 18.7 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 31 | 34 | 9.8 | 38 | 11.3 |
| Travel and Conference Expense | 0* | 0* | 5.5 | 1 | 18.6 |
| Office Occupancy Expense | 4 | 4 | 5.2 | 4 | 6.9 |
| Office Operations Expense | 13 | 14 | 10.1 | 16 | 10.7 |
| Educational & Promotional Expense | 2 | 2 | 18.8 | 2 | 17.9 |
| Loan Servicing Expense | 2 | 3 | 22.8 | 4 | 19.5 |
| Professional and Outside Services | 2 | 2 | 5.0 | 2 | 12.6 |
| Member Insurance | 1 | 1 | 4.2- | 1 | 2.8- |
| Operating Fees | 0* | 0* | 26.6 | 0* | 1.6- |
| Miscellaneous Operating Expenses | 1 | 2 | 5.8 | 2 | 1.6- |
| TOTAL NON-INTEREST EXPENSES | 59 | 64 | 9.9 | 72 | 11.0 |
| NET INCOME | 16 | 24 | 46.0 | 25 | 6.5 |
| Transfer to Regular Reserve | 6 | 3 | 42.3- | 3 | 4.3- |

^{*} Amount Less than + or - 1 Million

Illinois Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 527 | Dec-02 504 | % CHG 4.4- | Dec-03 482 | % CHG 4.4- |
|--|----------------------|----------------------|----------------------|----------------------|---------------|
| Cash & Equivalents | 1,568 | 1,479 | 5.7- | 1,476 | 0.2- |
| TOTAL INVESTMENTS | 4,396 | 5,886 | 33.9 | 6,315 | 7.3 |
| U.S. Government Obligations | 356 | 270 | 24.2- | 347 | 28.8 |
| Federal Agency Securities | 1,800 | 2,869 | 59.4 | 3,100 | 8.0 |
| Mutual Fund & Common Trusts | 66 | 84 | 26.8 | 114 | 35.9 |
| MCSD and PIC at Corporate CU | 82 | 87 | 5.9 | 94 | 8.3 |
| All Other Corporate Credit Union | 798 | 999 | 25.2 | 985 | 1.4- |
| Commercial Banks, S&Ls | 1,024 | 1,169 | 14.1 | 1,280 | 9.5 |
| Credit Unions -Loans to, Deposits in | 20 | 24 | 20.5 | 30 | 22.3 |
| Other Investments | 250 | 384 | 53.7 | 365 | 5.1- |
| TOTAL LOANS OUTSTANDING | 9,443 | 9,601 | 1.7 | 10,378 | 8.1 |
| Unsecured Credit Card Loans | 715 | 706 | 1.3- | 691 | 2.1- |
| All Other Unsecured Loans | 484 | 467 | 3.5- | 453 | 3.1- |
| New Vehicle Loans | 1,866 | 1,752 | 6.1- | 1,765 | 0.7 |
| Used Vehicle Loans | 1,704 | 1,768 | 3.8 | 1,961 | 10.9 |
| First Mortgage Real Estate Loans | 3,147 | 3,313 | 5.3 | 3,833 | 15.7 |
| Other Real Estate Loans | 1,180 | 1,271 | 7.6 | 1,351 | 6.4 |
| Leases Receivable | 4 | 2 | 53.8- | 3 | 59.1 |
| All Other Loans/Lines of Credit \1 | 316 | N/A | | 321 | |
| Other Loans \1 | 27 83 | N/A | 1.0 | N/A | 2.4 |
| Allowance For Loan Losses Other Real Estate Owned | 2 | 84 2 | 1.2 20.8 | 86 1 | 3.1 27.7- |
| Land and Building | 160 | 2 183 | 20.8 14.5 | 190 | 3.9 |
| Other Fixed Assets | 62 | 60 | 4.3- | 61 | 3.9 1.4 |
| NCUSIF Capitalization Deposit | 118 | 132 | 4.3- 12.1 | 143 | 8.4 |
| Other Assets | 143 | 140 | 1.9- | 155 | 10.3 |
| TOTAL ASSETS | 15,809 | 17,448 | 10.4 | 18,644 | 6.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 62 | 144 | 133.4 | 247 | 71.1 |
| Accrued Dividends/Interest Payable | 21 | 18 | 17.1- | 14 | 18.3- |
| Acct Payable and Other Liabilities | 127 | 132 | 4.2 | 136 | 2.6 |
| Uninsured Secondary Capital | 0* | 0* | 0.0 | 0* | 50.0 |
| TOTAL LIABILITIES | 210 | 294 | 40.0 | 397 | 34.9 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 13,844 | 15,226 | 10.0 | 16,202 | 6.4 |
| Share Drafts | 1,212 | 1,300 | 7.3 | 1,391 | 7.0 |
| Regular Shares | 6,749 | 7,679 | 13.8 | 8,288 | 7.9 |
| Money Market Shares | 1,535 | 1,824 | 18.8 | 2,037 | 11.7 |
| Share Certificates/CDs | 2,880 | 2,905 | 0.9 | 2,922 | 0.6 |
| IRA/Keogh Accounts | 1,251 | 1,341 | 7.3 | 1,406 | 4.8 |
| All Other Shares and Member Deposits | 122 | 124 | 1.5 | 115 | 7.0- |
| Non-Member Deposits | 96 | 53 | 45.1- | 43 | 17.7- |
| Regular Reserves | 539 | 569 | 5.6 | 584 | 2.7 |
| APPR. For Non-Conf. Invest. | 0* | 0 | 100.0- | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S Other Reserves | 21 | 34 | 60.5 | 3 | 91.5- |
| Other Reserves Undivided Earnings | 86 1,109 | 83 1,242 | 3.6- 12.0 | 90 1,368 | 8.7 10.1 |
| TOTAL EQUITY | 1,755 | 1,242 | 9.9 | 2,045 | 6.0 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 15,809 | 17,448 | 9.9 10.4 | 18,644 | 6.9 |
| | .0,000 | , | | . 0,0 . 1 | 0.0 |

* Amount Less than + or - 1 Million

Illinois Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of One dit Unione | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|--------|
| Number of Credit Unions | 527 | 504 | 4.4- | 482 | 4.4- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 760 | 727 | 4.2- | 666 | 8.4- |
| (Less) Interest Refund | 0* | 0* | 69.6- | 0* | 365.3 |
| Income from Investments | 252 | 214 | 15.0- | 186 | 12.9- |
| Trading Profits and Losses | -0* | -0* | 76.0- | 0* | 123.4 |
| TOTAL INTEREST INCOME | 1,011 | 941 | 6.9- | 852 | 9.5- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 498 | 389 | 21.8- | 306 | 21.3- |
| Interest on Deposits | 33 | 28 | 15.3- | 16 | 42.6- |
| Interest on Borrowed Money | 2 | 1 | 45.8- | 4 | 208.2 |
| TOTAL INTEREST EXPENSE | 533 | 418 | 21.5- | 326 | 22.0- |
| PROVISION FOR LOAN & LEASE LOSSES | 43 | 47 | 11.1 | 50 | 5.6 |
| NET INTEREST INCOME AFTER PLL | 435 | 476 | 9.3 | 476 | 0.0 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 80 | 83 | 4.3 | 98 | 17.2 |
| Other Operating Income | 39 | 45 | 16.0 | 56 | 24.3 |
| Gain (Loss) on Investments | 4 | 7 | 58.7 | 6 | 9.0- |
| Gain (Loss) on Disp of Fixed Assets | -0* | -0* | 91.2 | -0* | 100.1- |
| Other Non-Oper Income (Expense) | 1 | 0* | 35.9- | 0* | 50.5- |
| TOTAL NON-INTEREST INCOME | 124 | 136 | 9.9 | 161 | 17.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 206 | 226 | 9.5 | 240 | 6.3 |
| Travel and Conference Expense | 6 | 6 | 7.8 | 7 | 7.3 |
| Office Occupancy Expense | 27 | 29 | 7.7 | 30 | 5.5 |
| Office Operations Expense | 83 | 87 | 4.3 | 92 | 6.1 |
| Educational & Promotional Expense | 14 | 16 | 10.2 | 18 | 15.1 |
| Loan Servicing Expense | 25 | 30 | 21.1 | 37 | 22.9 |
| Professional and Outside Services | 24 | 25 | 3.8 | 29 | 12.8 |
| Member Insurance | 7 | 6 | 5.6- | 6 | 11.8- |
| Operating Fees | 2 | 4 | 45.5 | 4 | 5.6 |
| Miscellaneous Operating Expenses | 20 | 20 | 2.9 | 18 | 11.1- |
| TOTAL NON-INTEREST EXPENSES | 415 | 449 | 8.4 | 481 | 7.0 |
| NET INCOME | 145 | 163 | 12.5 | 156 | 4.2- |
| Transfer to Regular Reserve | 42 | 29 | 31.5- | 29 | 0.4 |

^{*} Amount Less than + or - 1 Million

Indiana Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 226 | Dec-02 220 | % CHG 2.7- | Dec-03 214 | % CHG 2.7- |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 1,068 | 1,253 | 17.4 | 1,117 | 10.8- |
| TOTAL INVESTMENTS | 1,947 | 2,089 | 7.3 | 2,394 | 14.6 |
| U.S. Government Obligations | 9 | 2,000 | 38.4- | 2,001 | 33.6 |
| Federal Agency Securities | 692 | 655 | 5.3- | 921 | 40.6 |
| Mutual Fund & Common Trusts | 80 | 78 | 2.2- | 64 | 18.2- |
| MCSD and PIC at Corporate CU | 70 | 78 | 11.7 | 83 | 5.7 |
| All Other Corporate Credit Union | 410 | 499 | 21.8 | 436 | 12.6- |
| Commercial Banks, S&Ls | 605 | 711 | 17.6 | 812 | 14.2 |
| Credit Unions -Loans to, Deposits in | 14 | 12 | 13.4- | 15 | 21.3 |
| Other Investments | 69 | 50 | 27.4- | 56 | 11.9 |
| TOTAL LOANS OUTSTANDING | 7,274 | 7,828 | 7.6 | 8,503 | 8.6 |
| Unsecured Credit Card Loans | 409 | 359 | 12.2- | 318 | 11.5- |
| All Other Unsecured Loans | 408 | 350 | 14.1- | 336 | 3.9- |
| New Vehicle Loans | 1,145 | 1,158 | 1.1 | 1,151 | 0.5- |
| Used Vehicle Loans | 1,829 | 1,973 | 7.9 | 2,173 | 10.1 |
| First Mortgage Real Estate Loans | 2,003 | 2,368 | 18.2 | 2,804 | 18.4 |
| Other Real Estate Loans | 967 | 1,049 | 8.5 | 1,104 | 5.2 |
| Leases Receivable | 104 | 92 | 11.1- | 71 | 23.4- |
| All Other Loans/Lines of Credit \1 Other Loans \1 | 402 7 | N/A N/A | | 546 N/A | |
| Allowance For Loan Losses | 56 | 59 | 5.4 | 58 | 0.7- |
| Other Real Estate Owned | 2 | 3 | 31.8 | 3 | 25.4 |
| Land and Building | 175 | 192 | 9.9 | 224 | 20.4 16.5 |
| Other Fixed Assets | 44 | 52 | 17.5 | 61 | 17.3 |
| NCUSIF Capitalization Deposit | 83 | 90 | 8.2 | 96 | 6.5 |
| Other Assets | 104 | 111 | 7.3 | 125 | 12.7 |
| TOTAL ASSETS | 10,640 | 11,591 | 8.9 | 12,481 | 7.7 |
| LIABILITIES | | | | | |
| Total Borrowings | 161 | 237 | 46.9 | 423 | 78.5 |
| Accrued Dividends/Interest Payable | 4 | 3 | 33.4- | 2 | 21.9- |
| Acct Payable and Other Liabilities | 61 | 84 | 37.5 | 86 | 2.8 |
| Uninsured Secondary Capital | 0* | 0* | 25.0- | 0* | 33.3- |
| TOTAL LIABILITIES | 227 | 324 | 42.8 | 512 | 58.0 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 9,279 | 10,027 | 8.1 | 10,641 | 6.1 |
| Share Drafts | 1,252 | 1,385 | 10.6 | 1,515 | 9.4 |
| Regular Shares | 3,020 | 3,356 | 11.1 | 3,706 | 10.4 |
| Money Market Shares | 1,725 | 1,903 | 10.3 | 2,039 | 7.2 |
| Share Certificates/CDs | 2,374 | 2,437 797 | 2.7 | 2,387 | 2.0- |
| IRA/Keogh Accounts All Other Shares and Member Deposits | 746 123 | 139 | 6.8 12.3 | 847 133 | 6.4 3.9- |
| Non-Member Deposits | 39 | 139 | 72.3- | 133 | 3.9- 17.7 |
| Regular Reserves | 39 | 387 | 4.8 | 404 | 4.2 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 404 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 4 | 7 | 97.6 | 0* | 98.5- |
| Other Reserves | 37 | 35 | 6.0- | 47 | 35.1 |
| Undivided Earnings | 724 | 811 | 12.1 | 878 | 8.1 |
| TOTAL EQUITY | 1,134 | 1,241 | 9.4 | 1,328 | 7.1 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 10,640 | 11,591 | 8.9 | 12,481 | 7.7 |

* Amount Less than + or - 1 Million

Indiana Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|---------|--------|---------|
| Number of Credit Unions | 226 | 220 | 2.7- | 214 | 2.7- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 576 | 563 | 2.3- | 533 | 5.2- |
| (Less) Interest Refund | 0* | 0* | 3.7- | 1 | 2,284.8 |
| Income from Investments | 135 | 101 | 25.5- | 80 | 20.4- |
| Trading Profits and Losses | 0 | -0* | 0.0 | 0* | 128.4 |
| TOTAL INTEREST INCOME | 711 | 663 | 6.7- | 613 | 7.7- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 325 | 238 | 26.8- | 187 | 21.1- |
| Interest on Deposits | 0* | 0* | 15.4- | 0 | 100.0- |
| Interest on Borrowed Money | 6 | 10 | 55.0 | 13 | 32.4 |
| TOTAL INTEREST EXPENSE | 332 | 248 | 25.1- | 201 | 19.2- |
| PROVISION FOR LOAN & LEASE LOSSES | 41 | 43 | 3.1 | 45 | 6.0 |
| NET INTEREST INCOME AFTER PLL | 338 | 372 | 10.1 | 367 | 1.5- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 85 | 92 | 8.4 | 108 | 16.5 |
| Other Operating Income | 39 | 45 | 14.2 | 48 | 7.9 |
| Gain (Loss) on Investments | 0* | 1 | 333.4 | 3 | 188.9 |
| Gain (Loss) on Disp of Fixed Assets | -0* | -0* | 80.2 | 3 | 7,538.5 |
| Other Non-Oper Income (Expense) | -0* | 5 | 2,684.8 | 2 | 64.4- |
| TOTAL NON-INTEREST INCOME | 124 | 144 | 15.6 | 164 | 14.0 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 189 | 205 | 8.4 | 221 | 8.0 |
| Travel and Conference Expense | 6 | 6 | 10.3 | 7 | 8.6 |
| Office Occupancy Expense | 25 | 27 | 10.3 | 29 | 7.6 |
| Office Operations Expense | 81 | 84 | 4.3 | 92 | 9.5 |
| Educational & Promotional Expense | 16 | 19 | 19.0 | 20 | 5.7 |
| Loan Servicing Expense | 20 | 21 | 7.2 | 21 | 1.1- |
| Professional and Outside Services | 32 | 34 | 5.9 | 37 | 6.8 |
| Member Insurance | 3 | 2 | 3.5- | 2 | 13.7- |
| Operating Fees | 2 | 2 | 8.8 | 2 | 7.4 |
| Miscellaneous Operating Expenses | 9 | 9 | 0.7 | 10 | 4.9 |
| TOTAL NON-INTEREST EXPENSES | 382 | 411 | 7.6 | 441 | 7.4 |
| NET INCOME | 81 | 105 | 30.6 | 89 | 15.4- |
| Transfer to Regular Reserve | 33 | 30 | 10.3- | 30 | 1.2- |

^{*} Amount Less than + or - 1 Million

lowa Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|----------|----------|--------------|----------|---------------|
| Number of Credit Unions | 184 | 178 | 3.3- | 170 | 4.5- |
| Cash & Equivalents | 490 | 440 | 10.3- | 399 | 9.3- |
| TOTAL INVESTMENTS | 619 | 747 | 20.7 | 863 | 15.6 |
| U.S. Government Obligations | 6 | 10 | 69.8 | 8 | 21.6- |
| Federal Agency Securities | 278 | 292 | 5.1 | 318 | 9.1 |
| Mutual Fund & Common Trusts | 17 | 40 | 139.7 | 56 | 39.3 |
| MCSD and PIC at Corporate CU | 9 | 11 | 16.6 | 10 | 5.7- |
| All Other Corporate Credit Union | 45 | 58 | 30.3 | 73 | 24.1 |
| Commercial Banks, S&Ls | 199 | 278 | 39.3 | 341 | 22.9 |
| Credit Unions -Loans to, Deposits in | 15 | 17 | 14.4 | 23 | 34.7 |
| Other Investments | 50 | 41 | 17.2- | 34 | 16.6- |
| TOTAL LOANS OUTSTANDING | 2,894 | 3,101 | 7.2 | 3,454 | 11.4 |
| Unsecured Credit Card Loans | 173 | 180 | 3.7 | 192 | 6.9 |
| All Other Unsecured Loans | 138 | 130 | 6.0- | 121 | 6.7- |
| New Vehicle Loans | 458 | 445 | 2.8- | 478 | 7.3 |
| Used Vehicle Loans | 774 | 892 | 15.2 | 1,013 | 13.6 |
| First Mortgage Real Estate Loans | 630 | 673 | 6.8 | 809 | 20.4 |
| Other Real Estate Loans | 523 | 581 | 11.0 | 621 | 6.9 |
| Leases Receivable | 1 | 0* | 61.5- | 0* | 73.6- |
| All Other Loans/Lines of Credit \1 | 158 | N/A | | 220 | |
| Other Loans \1 | 38 | N/A | | N/A | |
| Allowance For Loan Losses | 24 | 25 | 5.0 | 25 | 1.1- |
| Other Real Estate Owned | 1 | 1 | 12.4- | 0* | 7.7- |
| Land and Building | 82 | 91 | 10.6 | 99 | 9.0 |
| Other Fixed Assets | 19 | 20 | 10.1 | 22 | 9.4 |
| NCUSIF Capitalization Deposit | 32 | 35 | 12.4 | 39 | 9.1 |
| Other Assets | 66 | 58 | 12.1- | 48 | 17.9- |
| TOTAL ASSETS | 4,178 | 4,516 | 8.1 | 4,919 | 8.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 102 | 101 | 0.9- | 141 | 40.0 |
| Accrued Dividends/Interest Payable | 11 | 8 | 27.0- | 6 | 24.9- |
| Acct Payable and Other Liabilities | 31 | 35 | 14.5 | 40 | 12.6 |
| Uninsured Secondary Capital | 0* | 0* | 20.0- | 0 | 100.0- |
| TOTAL LIABILITIES | 144 | 144 | 0.5 | 187 | 29.6 |
| | | | | | |
| EQUITY/SAVINGS | | | | | |
| | 3,594 | 3,880 | 8.0 | 4,201 | 8.3 |
| Share Drafts | 491 | 496 | 1.0 | 545 | 9.8 |
| Regular Shares | 1,375 | 1,550 | 12.7 | 1,718 | 10.9 |
| Money Market Shares | 453 | 540 | 19.2 | 598 | 10.6 |
| Share Certificates/CDs | 998 | 998 | 0.0- | 1,032 | 3.5 |
| IRA/Keogh Accounts | 235 | 254 | 8.1 | 266 | 4.6 |
| All Other Shares and Member Deposits | 27 14 | 33 10 | 21.0 | 35 7 | 6.3 |
| Non-Member Deposits Regular Reserves | 151 | 156 | 30.7- 3.4 | , 168 | 28.0- 7.5 |
| APPR. For Non-Conf. Invest. | 0 | 156 | 0.0 | 0 | 7.5 0.0 |
| ACCum. Unrealized G/L on A-F-S | 0* | 5 | 1,061.1 | -0* | 0.0 115.9- |
| Other Reserves | 99 | 106 | 7.1 | -0 | 6.5 |
| Undivided Earnings | 190 | 224 | 18.0 | 251 | 12.0 |
| TOTAL EQUITY | 440 | 491 | 11.6 | 531 | 8.1 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 4,178 | 4,516 | 8.1 | 4,919 | 8.9 |
| | ., | 1,010 | 0.1 | 1,010 | 0.0 |

* Amount Less than + or - 1 Million

Iowa Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 184 | Dec-02 178 | % CHG 3.3- | Dec-03 170 | % CHG 4.5- |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 245 | 232 | 5.3- | 226 | 2.9- |
| (Less) Interest Refund | 0* | 0* | 151.8 | 0* | 14.3 |
| Income from Investments | 41 | 38 | 6.1- | 32 | 17.4- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 286 | 270 | 5.5- | 257 | 5.0- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 89 | 68 | 24.2- | 51 | 24.3- |
| Interest on Deposits | 33 | 22 | 33.7- | 19 | 13.2- |
| Interest on Borrowed Money | 6 | 5 | 16.2- | 6 | 6.3 |
| TOTAL INTEREST EXPENSE | 128 | 95 | 26.2- | 76 | 20.1- |
| PROVISION FOR LOAN & LEASE LOSSES | 11 | 12 | 7.7 | 14 | 11.9 |
| NET INTEREST INCOME AFTER PLL | 146 | 163 | 11.6 | 167 | 2.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 29 | 33 | 13.4 | 35 | 5.2 |
| Other Operating Income | 16 | 17 | 5.6 | 25 | 52.9 |
| Gain (Loss) on Investments | 0* | 1 | 120.2 | 2 | 35.2 |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 1,280.7 | -0* | 110.4- |
| Other Non-Oper Income (Expense) | 0* | 0* | 30.1 | 0* | 6.7- |
| TOTAL NON-INTEREST INCOME | 45 | 51 | 12.7 | 62 | 20.6 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 76 | 83 | 8.8 | 91 | 10.3 |
| Travel and Conference Expense | 2 | 2 | 6.5 | 3 | 4.6 |
| Office Occupancy Expense | 11 | 12 | 7.4 | 13 | 13.1 |
| Office Operations Expense | 29 | 30 | 5.9 | 32 | 6.8 |
| Educational & Promotional Expense | 6 | 7 | 8.6 | 7 | 11.9 |
| Loan Servicing Expense | 8 | 8 | 1.0 | 11 | 31.8 |
| Professional and Outside Services | 17 | 17 | 2.6 | 19 | 7.9 |
| Member Insurance | 2 | 2 | 7.2- | 2 | 0.7- |
| Operating Fees | 1 | 1 | 2.1 | 1 | 0.8- |
| Miscellaneous Operating Expenses | 4 | 4 | 3.7- | 4 | 12.5 |
| TOTAL NON-INTEREST EXPENSES | 156 | 166 | 6.5 | 184 | 10.5 |
| | 35 | 48 | 35.7 | 45 | 5.8- |
| Transfer to Regular Reserve | 8 | 7 | 11.9- | 10 | 38.5 |

^{*} Amount Less than + or - 1 Million

Kansas Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|----------|----------|----------------|----------|----------------|
| Number of Credit Unions | 132 | 126 | 4.5- | 121 | 4.0- |
| Cash & Equivalents | 306 | 303 | 1.1- | 254 | 16.3- |
| TOTAL INVESTMENTS | 401 | 559 | 39.5 | 605 | 8.2 |
| U.S. Government Obligations | 0* | 0* | 100.0- | 0* | 0.0 |
| Federal Agency Securities | 130 | 154 | 18.6 | 166 | 7.9 |
| Mutual Fund & Common Trusts | 7 | 17 | 134.1 | 14 | 16.1- |
| MCSD and PIC at Corporate CU | 23 | 26 | 11.7 | 27 | 7.8 |
| All Other Corporate Credit Union | 80 | 125 | 55.7 | 145 | 16.3 |
| Commercial Banks, S&Ls | 139 | 213 | 53.2 | 231 | 8.4 |
| Credit Unions -Loans to, Deposits in | 15 6 | 12 13 | 19.2- 115.3 | 11 10 | 11.4- 21.8- |
| Other Investments TOTAL LOANS OUTSTANDING | 1,712 | 1,755 | 2.5 | 1,907 | 21.0- |
| Unsecured Credit Card Loans | 56 | 56 | 0.2 | 57 | 2.6 |
| All Other Unsecured Loans | 50 71 | 50 64 | 10.0- | 65 | 2.0 |
| New Vehicle Loans | 267 | 247 | 7.5- | 252 | 2.1 |
| Used Vehicle Loans | 662 | 683 | 3.2 | 801 | 17.3 |
| First Mortgage Real Estate Loans | 352 | 392 | 11.3 | 411 | 4.8 |
| Other Real Estate Loans | 145 | 155 | 6.9 | 173 | 11.6 |
| Leases Receivable | 15 | 14 | 9.0- | 10 | 28.3- |
| All Other Loans/Lines of Credit \1 | 128 | N/A | 0.0 | 138 | 2010 |
| Other Loans \1 | 16 | N/A | | N/A | |
| Allowance For Loan Losses | 17 | 18 | 7.3 | 15 | 14.1- |
| Other Real Estate Owned | 0* | 3 | 880.2 | 8 | 192.7 |
| Land and Building | 48 | 53 | 9.3 | 59 | 12.5 |
| Other Fixed Assets | 13 | 14 | 1.6 | 13 | 6.0- |
| NCUSIF Capitalization Deposit | 19 | 21 | 9.2 | 23 | 8.0 |
| Other Assets | 23 | 23 | 2.0 | 33 | 44.2 |
| TOTAL ASSETS | 2,506 | 2,715 | 8.3 | 2,890 | 6.4 |
| LIABILITIES | | | | | |
| Total Borrowings | 30 | 48 | 60.2 | 89 | 87.1 |
| Accrued Dividends/Interest Payable | 5 | 4 | 31.8- | 3 | 24.7- |
| Acct Payable and Other Liabilities | 17 | 18 | 2.9 | 20 | 11.3 |
| Uninsured Secondary Capital | 0* | 0* | 20.0- | 0 | 100.0- |
| TOTAL LIABILITIES | 53 | 69 | 31.8 | 112 | 61.5 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 2,148 | 2,319 | 8.0 | 2,430 | 4.7 |
| Share Drafts | 245 | 243 | 0.5- | 261 | 7.1 |
| Regular Shares | 718 | 821 | 14.3 | 886 | 8.0 |
| Money Market Shares | 199 | 220 | 10.7 | 249 | 13.1 |
| Share Certificates/CDs | 698 | 716 | 2.6 | 693 | 3.2- |
| IRA/Keogh Accounts | 204 | 226 | 10.8 | 237 | 4.8 |
| All Other Shares and Member Deposits | 82 | 90 | 9.5 | 98 | 9.0 |
| Non-Member Deposits | 3 | 3 | 15.0 | 5 | 66.2 |
| Regular Reserves | 94 | 95 | 1.3 | 95 | 0.1- |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 0* | 2 | 319.3 | -0* | 104.4- |
| Other Reserves | 47 | 46 | 2.0- | 47 | 0.6 |
| | 164 | 183 | 11.9 | 207 | 12.9 |
| | 306 | 327 | 6.9 | 349 | 6.7 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 2,506 | 2,715 | 8.3 | 2,890 | 6.4 |

* Amount Less than + or - 1 Million

Kansas Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Cradit Unions | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|----------|--------|-------|
| Number of Credit Unions | 132 | 126 | 4.5- | 121 | 4.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 144 | 135 | 6.0- | 129 | 5.1- |
| (Less) Interest Refund | 0* | 0* | 251.1 | 0* | 7.6- |
| Income from Investments | 29 | 25 | 12.4- | 22 | 11.2- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 173 | 160 | 7.1- | 151 | 6.0- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 79 | 60 | 24.7- | 46 | 23.1- |
| Interest on Deposits | 0* | 0 | 100.0- | 0 | 0.0 |
| Interest on Borrowed Money | 1 | 1 | 10.3 | 2 | 15.7 |
| TOTAL INTEREST EXPENSE | 81 | 61 | 24.4- | 47 | 22.2- |
| PROVISION FOR LOAN & LEASE LOSSES | 8 | 9 | 23.8 | 9 | 7.6- |
| NET INTEREST INCOME AFTER PLL | 84 | 90 | 6.6 | 94 | 5.2 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 17 | 19 | 11.2 | 21 | 12.3 |
| Other Operating Income | 7 | 8 | 6.3 | 8 | 7.3 |
| Gain (Loss) on Investments | 0* | 0* | 13,769.7 | 0* | 64.2- |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 120.4- | 0* | 281.9 |
| Other Non-Oper Income (Expense) | 0* | 0* | 32.6- | 0* | 168.2 |
| TOTAL NON-INTEREST INCOME | 25 | 27 | 10.6 | 30 | 11.2 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 46 | 48 | 4.4 | 51 | 6.4 |
| Travel and Conference Expense | 1 | 1 | 19.4 | 1 | 7.7 |
| Office Occupancy Expense | 6 | 6 | 0.2 | 6 | 4.4 |
| Office Operations Expense | 19 | 19 | 0.2 | 20 | 3.2 |
| Educational & Promotional Expense | 3 | 3 | 10.9 | 4 | 6.1 |
| Loan Servicing Expense | 4 | 4 | 8.1 | 5 | 15.2 |
| Professional and Outside Services | 7 | 8 | 3.2 | 8 | 3.0 |
| Member Insurance | 2 | 2 | 6.6- | 2 | 3.6- |
| Operating Fees | 0* | 0* | 0.9 | 1 | 4.9 |
| Miscellaneous Operating Expenses | 3 | 3 | 1.7- | 3 | 6.8 |
| TOTAL NON-INTEREST EXPENSES | 92 | 94 | 3.2 | 100 | 5.5 |
| NET INCOME | 17 | 22 | 29.9 | 25 | 10.8 |
| Transfer to Regular Reserve | 2 | 0* | 83.0- | 0* | 17.2- |
| | | | | | |

^{*} Amount Less than + or - 1 Million

Kentucky Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 126 | Dec-02 120 | % CHG 4.8- | Dec-03 113 | % CHG 5.8- |
|--|-----------------------|----------------------|---------------|-----------------------|---------------|
| | 120 | 120 | 4.0 | 110 | 0.0 |
| Cash & Equivalents | 475 | 421 | 11.4- | 477 | 13.2 |
| TOTAL INVESTMENTS | 565 | 734 | 30.0 | 802 | 9.2 |
| U.S. Government Obligations | 15 | 6 | 57.7- | 4 | 33.1- |
| Federal Agency Securities | 238 | 281 | 17.7 | 344 | 22.7 |
| Mutual Fund & Common Trusts | 1 | 10 | 767.8 | 8 | 14.6- |
| MCSD and PIC at Corporate CU | 23 | 26 | 10.8 | 24 | 5.8- |
| All Other Corporate Credit Union | 102 | 177 | 74.1 | 170 | 3.8- |
| Commercial Banks, S&Ls | 163 | 217 | 33.6 | 232 | 6.9 |
| Credit Unions -Loans to, Deposits in | 6 17 | 3 14 | 40.1- | 3 | 5.1 |
| Other Investments TOTAL LOANS OUTSTANDING | | | 17.2- 4.3 | 15 | 1.3 0.4 |
| Unsecured Credit Card Loans | 2,399 120 | 2,502 123 | 4.3 2.9 | 2,511 114 | 0.4 7.8- |
| All Other Unsecured Loans | 225 | 215 | 2.9 4.7- | 114 | 7.8- |
| New Vehicle Loans | 406 | 385 | 4.7- 5.1- | 359 | 6.9- |
| Used Vehicle Loans | 610 | 655 | 7.3 | 672 | 2.6 |
| First Mortgage Real Estate Loans | 615 | 685 | 11.5 | 718 | 4.8 |
| Other Real Estate Loans | 325 | 343 | 5.4 | 354 | 3.2 |
| Leases Receivable | 11 | 8 | 26.6- | 6 | 23.4- |
| All Other Loans/Lines of Credit \1 | 86 | N/A | 20.0 | 91 | 20.1 |
| Other Loans \1 | 0* | N/A | | N/A | |
| Allowance For Loan Losses | 22 | 22 | 0.5- | 20 | 11.0- |
| Other Real Estate Owned | 1 | 0* | 95.8- | 0* | 857.2 |
| Land and Building | 63 | 75 | 19.1 | 71 | 5.4- |
| Other Fixed Assets | 23 | 21 | 5.3- | 21 | 4.3- |
| NCUSIF Capitalization Deposit | 28 | 31 | 10.9 | 32 | 1.5 |
| Other Assets | 28 | 32 | 14.1 | 35 | 8.5 |
| TOTAL ASSETS | 3,560 | 3,799 | 6.7 | 3,929 | 3.4 |
| LIABILITIES | | | | | |
| Total Borrowings | 5 | 8 | 48.8 | 26 | 230.5 |
| Accrued Dividends/Interest Payable | 11 | 8 | 26.7- | 5 | 31.3- |
| Acct Payable and Other Liabilities | 14 | 15 | 8.1 | 15 | 0.3 |
| Uninsured Secondary Capital | 0* | 0* | 9.2- | 0* | 1.4 |
| TOTAL LIABILITIES | 31 | 31 | 2.6 | 47 | 49.7 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 3,067 | 3,268 | 6.5 | 3,383 | 3.5 |
| Share Drafts | 363 | 383 | 5.6 | 391 | 2.1 |
| Regular Shares | 1,408 | 1,631 | 15.8 | 1,778 | 9.0 |
| Money Market Shares | 159 | 160 | 0.5 | 154 | 3.2- |
| Share Certificates/CDs | 785 | 715 | 8.9- | 666 | 6.9- |
| IRA/Keogh Accounts | 303 | 328 | 8.3 | 337 | 2.8 |
| All Other Shares and Member Deposits | 39 | 41 | 4.7 | 47 | 14.9 |
| Non-Member Deposits | 10 | 11 | 2.5 | 10 | 9.9- |
| Regular Reserves | 112 | 113 | 0.3 | 109 | 2.9- |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S Other Reserves | 2 0* | 3 0* | 58.0 | 1 0* | 66.7- |
| Other Reserves Undivided Earnings | 0 ⁻ 348 | 0^ 384 | 66.1 10.2 | 0 [~] 387 | 1.0 1.0 |
| TOTAL EQUITY | 463 | 500 | 8.1 | 498 | 0.3- |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 3,560 | 3,799 | 6.7 | 3,929 | 0.3- 3.4 |
| | 5,500 | 5,135 | 0.7 | 5,525 | 5.4 |

* Amount Less than + or - 1 Million

Kentucky Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 126 | Dec-02 120 | % CHG 4.8- | Dec-03 113 | % CHG 5.8- |
|-------------------------------------|----------------------|----------------------|----------------------|---------------|---------------|
| Number of Credit Unions | 120 | 120 | 4.8- | 113 | 5.8- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 204 | 194 | 4.8- | 175 | 9.7- |
| (Less) Interest Refund | 0* | 0* | 973.7 | 0* | 9.8- |
| Income from Investments | 40 | 32 | 19.6- | 27 | 17.0- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 243 | 226 | 7.3- | 201 | 10.7- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 116 | 84 | 27.8- | 63 | 24.9- |
| Interest on Deposits | 0* | 0* | 46,848.3 | 0* | 29.4- |
| Interest on Borrowed Money | 0* | 0* | 97.4 | 0* | 52.4 |
| TOTAL INTEREST EXPENSE | 116 | 84 | 27.4- | 64 | 24.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 12 | 13 | 7.6 | 13 | 1.1- |
| NET INTEREST INCOME AFTER PLL | 115 | 128 | 11.2 | 125 | 2.6- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 26 | 28 | 5.1 | 31 | 11.0 |
| Other Operating Income | 14 | 13 | 4.3- | 14 | 4.3 |
| Gain (Loss) on Investments | -0* | -0* | 57.9- | 0* | 381.9 |
| Gain (Loss) on Disp of Fixed Assets | 1 | -0* | 103.7- | 0* | 245.9 |
| Other Non-Oper Income (Expense) | 0* | 0* | 73.9- | 0* | 935.0 |
| TOTAL NON-INTEREST INCOME | 41 | 41 | 1.5- | 45 | 10.5 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 63 | 65 | 3.8 | 68 | 4.7 |
| Travel and Conference Expense | 2 | 2 | 2.7 | 2 | 3.9 |
| Office Occupancy Expense | 7 | 8 | 11.0 | 8 | 4.3 |
| Office Operations Expense | 27 | 30 | 8.0 | 28 | 4.7- |
| Educational & Promotional Expense | 4 | 4 | 7.1 | 4 | 13.0 |
| Loan Servicing Expense | 5 | 6 | 10.6 | 6 | 4.5 |
| Professional and Outside Services | 11 | 12 | 9.9 | 12 | 3.2 |
| Member Insurance | 2 | 2 | 9.2- | 1 | 28.8- |
| Operating Fees | 0* | 0* | 6.5 | 0* | 5.4- |
| Miscellaneous Operating Expenses | 3 | 4 | 10.4 | 3 | 34.4- |
| TOTAL NON-INTEREST EXPENSES | 125 | 133 | 6.1 | 134 | 1.1 |
| NET INCOME | 31 | 36 | 15.1 | 35 | 1.3- |
| Transfer to Regular Reserve | 5 | 4 | 17.7- | 3 | 23.0- |

^{*} Amount Less than + or - 1 Million

Louisiana Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 281 | Dec-02 276 | % CHG 1.8- | Dec-03 270 | % CHG 2.2- |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 527 | 655 | 24.2 | 641 | 2.1- |
| TOTAL INVESTMENTS | 1,071 | 1,323 | 23.6 | 1,532 | 15.8 |
| U.S. Government Obligations | 12 | 26 | 121.7 | 33 | 26.8 |
| Federal Agency Securities | 397 | 516 | 30.2 | 668 | 29.3 |
| Mutual Fund & Common Trusts | 10 | 10 | 8.2- | 8 | 15.4- |
| MCSD and PIC at Corporate CU | 35 | 45 | 29.5 | 51 | 12.3 |
| All Other Corporate Credit Union | 137 | 153 | 12.3 | 127 | 17.6- |
| Commercial Banks, S&Ls | 448 | 535 | 19.5 | 616 | 15.2 |
| Credit Unions -Loans to, Deposits in | 11 | 12 | 5.0 | 10 | 13.2- |
| Other Investments | 21 | 25 | 19.6 | 19 | 23.7- |
| TOTAL LOANS OUTSTANDING | 3,072 | 3,106 | 1.1 | 3,264 | 5.1 |
| Unsecured Credit Card Loans | 184 | 187 | 1.6 | 190 | 1.6 |
| All Other Unsecured Loans | 432 | 425 | 1.5- | 432 | 1.7 |
| New Vehicle Loans | 945 | 937 | 0.8- | 926 | 1.2- |
| Used Vehicle Loans | 530 | 544 | 2.7 | 603 | 10.8 |
| First Mortgage Real Estate Loans | 557 | 579 | 3.9 | 651 | 12.4 |
| Other Real Estate Loans | 133 | 152 | 14.0 | 167 | 9.8 |
| Leases Receivable | 0* | 0* | 31.2- | 0* | 100.0- |
| All Other Loans/Lines of Credit \1 | 288 | N/A | | 294 | |
| Other Loans \1 | 2 | N/A | 5.0 | N/A | 10.0 |
| Allowance For Loan Losses | 35 | 34 | 5.0- | 30 | 12.0- |
| Other Real Estate Owned | 1 | 0* | 71.1- | 0* | 17.1 11.9 |
| Land and Building Other Fixed Assets | 82 22 | 91 24 | 10.8 7.0 | 102 25 | 5.5 |
| NCUSIF Capitalization Deposit | 37 | 24 41 | 12.3 | 25 45 | 5.5 8.1 |
| Other Assets | 39 | 41 | 12.3 | 40 | 11.8 |
| TOTAL ASSETS | 4,816 | 5,252 | 9.1 | 49 5,630 | 7.2 |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 3 | 312.7 | 33 | 1,170.0 |
| Accrued Dividends/Interest Payable | 9 | 8 | 16.8- | 5 | 27.9- |
| Acct Payable and Other Liabilities | 15 | 16 | 8.8 | 22 | 33.1 |
| Uninsured Secondary Capital | 0* | 0* | 0.0 | 0* | 65.7- |
| TOTAL LIABILITIES | 25 | 27 | 7.0 | 60 | 124.1 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 4,150 | 4,535 | 9.3 | 4,849 | 6.9 |
| Share Drafts | 420 | 459 | 9.2 | 499 | 8.8 |
| Regular Shares | 2,088 | 2,411 | 15.5 | 2,572 | 6.7 |
| Money Market Shares | 295 | 383 | 29.6 | 451 | 17.7 |
| Share Certificates/CDs | 1,011 | 912 | 9.8- | 924 | 1.3 |
| IRA/Keogh Accounts | 299 | 328 | 9.9 | 357 | 8.8 |
| All Other Shares and Member Deposits | 27 | 35 | 31.8 | 39 | 10.8 |
| Non-Member Deposits | 9 | 6 | 31.4- | 6 | 8.2- |
| Regular Reserves | 205 | 211 | 3.0 | 213 | 1.0 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 1 | 3 | 171.9 | -0* | 119.9- |
| Other Reserves | 48 | 47 | 2.3- | 41 | 12.8- |
| | 387 | 429 | 11.0 | 468 | 8.9 |
| | 641 | 691 | 7.7 | 721 5 620 | 4.5 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 4,816 | 5,252 | 9.1 | 5,630 | 7.2 |

* Amount Less than + or - 1 Million

Louisiana Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--|--------|--------|----------|--------|----------|
| Number of Credit Unions | 281 | 276 | 1.8- | 270 | 2.2- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 269 | 260 | 3.4- | 247 | 5.0- |
| (Less) Interest Refund | 200 | 200 | 28.2 | 1 | 33.0- |
| Income from Investments | 64 | 56 | 11.9- | 47 | 15.8- |
| Trading Profits and Losses | 0* | 0* | 128.4 | -0* | 178.3- |
| | 331 | 314 | 5.2- | 292 | 6.8- |
| INTEREST EXPENSE | | 011 | 0.2 | | 0.0 |
| Dividends on Shares | 146 | 112 | 23.3- | 85 | 23.8- |
| Interest on Deposits | 3 | 3 | 5.1 | 2 | 16.8- |
| Interest on Borrowed Money | 0* | 0* | 84.0- | 0* | 209.4 |
| TOTAL INTEREST EXPENSE | 149 | 115 | 22.9- | 88 | 23.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 19 | 18 | 5.9- | 19 | 6.9 |
| NET INTEREST INCOME AFTER PLL | 163 | 181 | 11.1 | 186 | 2.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 47 | 54 | 15.2 | 61 | 13.5 |
| Other Operating Income | 12 | 13 | 8.1 | 16 | 26.1 |
| Gain (Loss) on Investments | 0* | -0* | 2,088.5- | -0* | 95.8 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 99.1- | 0* | 19,159.7 |
| Other Non-Oper Income (Expense) | 0* | 0* | 10.7 | 0* | 59.3- |
| TOTAL NON-INTEREST INCOME | 59 | 66 | 11.9 | 78 | 17.5 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 90 | 96 | 7.3 | 106 | 10.2 |
| Travel and Conference Expense | 3 | 3 | 6.6 | 3 | 10.9 |
| Office Occupancy Expense | 10 | 10 | 8.8 | 12 | 12.6 |
| Office Operations Expense | 45 | 47 | 3.5 | 51 | 9.0 |
| Educational & Promotional Expense | 4 | 5 | 5.2 | 5 | 18.6 |
| Loan Servicing Expense | 7 | 8 | 16.9 | 9 | 14.6 |
| Professional and Outside Services | 15 | 18 | 14.7 | 19 | 8.3 |
| Member Insurance | 6 | 5 | 7.8- | 6 | 2.7 |
| Operating Fees | 1 | 1 | 5.0 | 1 | 11.6 |
| Miscellaneous Operating Expenses | 5 | 5 | 9.0 | 6 | 12.4 |
| TOTAL NON-INTEREST EXPENSES | 186 | 199 | 6.9 | 219 | 10.1 |
| NET INCOME | 36 | 48 | 34.3 | 44 | 8.3- |
| Transfer to Regular Reserve | 6 | 9 | 65.5 | 6 | 39.6- |

^{*} Amount Less than + or - 1 Million

Maine Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 79 | Dec-02 78 | % CHG 1.3- | Dec-03 78 | % CHG 0.0 |
|---|---------------------|---------------------|----------------------|---------------------|---------------------|
| Cash & Equivalents | 273 | 318 | 16.6 | 255 | 20.0- |
| TOTAL INVESTMENTS | 448 | 539 | 20.3 | 649 | 20.3 |
| U.S. Government Obligations | 13 | 10 | 21.4- | 4 | 60.8- |
| Federal Agency Securities | 137 | 141 | 3.2 | 166 | 17.6 |
| Mutual Fund & Common Trusts | 2 | 1 | 11.9- | 0* | 60.5- |
| MCSD and PIC at Corporate CU | 15 | 17 | 8.4 | 18 | 6.5 |
| All Other Corporate Credit Union | 50 | 87 | 73.7 | 119 | 36.5 |
| Commercial Banks, S&Ls | 207 | 247 | 19.6 | 306 | 23.8 |
| Credit Unions -Loans to, Deposits in | 8 | 8 | 5.4- | 10 | 19.9 |
| Other Investments | 17 | 28 | 65.3 | 26 | 7.0- |
| TOTAL LOANS OUTSTANDING | 2,242 | 2,368 | 5.6 | 2,604 | 10.0 |
| Unsecured Credit Card Loans | 110 | 92 | 17.0- | 83 | 9.2- |
| All Other Unsecured Loans | 117 | 109 | 7.2- | 107 | 1.8- |
| New Vehicle Loans | 215 | 211 | 2.1- | 230 | 9.1 |
| Used Vehicle Loans | 475 | 504 | 6.1 | 535 | 6.1 |
| First Mortgage Real Estate Loans | 755 | 800 | 5.9 | 942 | 17.9 |
| Other Real Estate Loans | 321 | 406 | 26.5 | 461 | 13.4 |
| Leases Receivable All Other Loans/Lines of Credit \1 | 0* 241 | 0* N/A | 100.0- | 0* 246 | 0.0 |
| Other Loans/Lines of Credit \1 | 241 | N/A | | 246 N/A | |
| Allowance For Loan Losses | 7 14 | 13 | 5.4- | 15 | 14.9 |
| Other Real Estate Owned | 14 | 0* | 42.3- | 0* | 26.1- |
| Land and Building | 59 | 67 | 42.3- | 74 | 20.1- |
| Other Fixed Assets | 12 | 12 | 0.2- | 13 | 7.0 |
| NCUSIF Capitalization Deposit | 24 | 27 | 10.5 | 29 | 8.9 |
| Other Assets | 27 | 39 | 44.7 | 37 | 6.3- |
| TOTAL ASSETS | 3,074 | 3,369 | 9.6 | 3,649 | 8.3 |
| LIABILITIES | | | | | |
| Total Borrowings | 78 | 93 | 20.0 | 114 | 21.7 |
| Accrued Dividends/Interest Payable | 0* | 0* | 59.9- | 0* | 11.3 |
| Acct Payable and Other Liabilities | 13 | 15 | 16.3 | 21 | 36.1 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 92 | 109 | 18.8 | 135 | 23.7 |
| EQUITY/SAVINGS | 0.000 | 0.000 | | 0.405 | |
| TOTAL SAVINGS | 2,660 | 2,909 | 9.4 | 3,135 | 7.8 |
| Share Drafts | 335 | 359 | 7.1 | 398 | 10.9 |
| Regular Shares Money Market Shares | 893 340 | 1,001 439 | 12.2 | 1,111 509 | 11.0 16.0 |
| Share Certificates/CDs | 805 | 439 796 | 29.0 1.1- | 509 775 | 2.7- |
| IRA/Keogh Accounts | 253 | 280 | 1.1- | 294 | 5.0 |
| All Other Shares and Member Deposits | 255 | 200 | 9.9 | 294 | 13.6 |
| Non-Member Deposits | 10 | 7 | 27.4- | 17 | 146.8 |
| Regular Reserves | 122 | 126 | 3.2 | 134 | 6.0 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 1 | 2 | 73.6 | 0* | 75.0- |
| Other Reserves | 5 | 4 | 8.1- | 5 | 5.9 |
| Undivided Earnings | 193 | 218 | 12.7 | 239 | 9.9 |
| TOTAL EQUITY | 322 | 350 | 9.0 | 378 | 7.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 3,074 | 3,369 | 9.6 | 3,649 | 8.3 |
| | | | | | |

* Amount Less than + or - 1 Million

Maine Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|--------|--------|---------|
| Number of Credit Unions | 79 | 78 | 1.3- | 78 | 0.0 |
| INTEREST INCOME | | | | | |
| Interest on Loans | 182 | 175 | 3.8- | 167 | 4.5- |
| (Less) Interest Refund | 0* | 0* | 6.4- | 0* | 100.0- |
| Income from Investments | 32 | 25 | 19.7- | 22 | 12.8- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 213 | 200 | 6.1- | 189 | 5.5- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 90 | 66 | 26.5- | 51 | 23.3- |
| Interest on Deposits | 1 | 0* | 52.7- | 0* | 24.3- |
| Interest on Borrowed Money | 4 | 4 | 5.9 | 4 | 8.3 |
| TOTAL INTEREST EXPENSE | 94 | 70 | 25.5- | 55 | 21.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 7 | 7 | 7.2- | 9 | 29.0 |
| NET INTEREST INCOME AFTER PLL | 112 | 123 | 10.3 | 125 | 1.8 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 15 | 18 | 17.9 | 20 | 16.4 |
| Other Operating Income | 10 | 11 | 12.5 | 14 | 26.2 |
| Gain (Loss) on Investments | 0* | -0* | 406.6- | 1 | 3,365.5 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 63.5- | 0* | 693.7 |
| Other Non-Oper Income (Expense) | 0* | 1 | 76.3 | 0* | 63.9- |
| TOTAL NON-INTEREST INCOME | 26 | 30 | 15.9 | 37 | 24.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 55 | 60 | 9.1 | 65 | 9.4 |
| Travel and Conference Expense | 2 | 2 | 12.7 | 2 | 1.2 |
| Office Occupancy Expense | 8 | 9 | 3.7 | 9 | 8.3 |
| Office Operations Expense | 24 | 25 | 5.3 | 27 | 6.4 |
| Educational & Promotional Expense | 4 | 4 | 0.8 | 4 | 5.5 |
| Loan Servicing Expense | 6 | 7 | 13.4 | 8 | 8.5 |
| Professional and Outside Services | 12 | 12 | 5.5 | 13 | 6.2 |
| Member Insurance | 2 | 2 | 2.6- | 2 | 5.3- |
| Operating Fees | 0* | 0* | 14.1 | 0* | 9.9 |
| Miscellaneous Operating Expenses | 3 | 3 | 12.0 | 3 | 1.8 |
| TOTAL NON-INTEREST EXPENSES | 115 | 124 | 7.5 | 133 | 7.7 |
| NET INCOME | 22 | 29 | 31.7 | 29 | 0.2 |
| Transfer to Regular Reserve | 5 | 6 | 7.2 | 3 | 46.4- |

^{*} Amount Less than + or - 1 Million

Maryland Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 127 | Dec-02 124 | % CHG 2.4- | Dec-03 118 | % CHG 4.8- |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 1,033 | 1,071 | 3.6 | 993 | 7.2- |
| TOTAL INVESTMENTS | 2,573 | 3,430 | 33.3 | 4,293 | 25.2 |
| U.S. Government Obligations | _,6 | 6 | 7.2- | 24 | 329.3 |
| Federal Agency Securities | 2,051 | 2,796 | 36.4 | 3,364 | 20.3 |
| Mutual Fund & Common Trusts | 155 | 156 | 0.7 | 183 | 17.3 |
| MCSD and PIC at Corporate CU | 14 | 18 | 30.2 | 19 | 6.6 |
| All Other Corporate Credit Union | 38 | 75 | 96.0 | 68 | 8.6- |
| Commercial Banks, S&Ls | 212 | 298 | 40.2 | 318 | 6.7 |
| Credit Unions -Loans to, Deposits in | 5 | 18 | 266.1 | 9 | 50.9- |
| Other Investments | 93 | 64 | 31.0- | 309 | 382.4 |
| TOTAL LOANS OUTSTANDING | 5,935 | 6,397 | 7.8 | 6,901 | 7.9 |
| Unsecured Credit Card Loans | 519 | 511 | 1.4- | 515 | 0.7 |
| All Other Unsecured Loans | 654 | 600 | 8.3- | 582 | 2.9- |
| New Vehicle Loans | 1,312 | 1,259 | 4.1- | 1,235 | 1.9- |
| Used Vehicle Loans | 953 | 1,043 | 9.4 27.0 | 1,160 | 11.3 18.0 |
| First Mortgage Real Estate Loans Other Real Estate Loans | 1,506 834 | 1,912 932 | 27.0 | 2,256 1,016 | 8.9 |
| Leases Receivable | 3 | 932 | 40.5- | 1,010 0* | 54.3- |
| All Other Loans/Lines of Credit \1 | 133 | N/A | 40.5- | 136 | 54.5- |
| Other Loans \1 | 21 | N/A | | N/A | |
| Allowance For Loan Losses | 67 | 63 | 5.7- | 51 | 18.6- |
| Other Real Estate Owned | 1 | 0* | 70.9- | 0* | 74.7- |
| Land and Building | 103 | 113 | 9.3 | 137 | 21.6 |
| Other Fixed Assets | 46 | 49 | 8.1 | 56 | 12.9 |
| NCUSIF Capitalization Deposit | 78 | 89 | 15.2 | 101 | 12.9 |
| Other Assets | 115 | 127 | 10.7 | 153 | 20.2 |
| TOTAL ASSETS | 9,817 | 11,217 | 14.3 | 12,584 | 12.2 |
| LIABILITIES | | | | | |
| Total Borrowings | 17 | 22 | 32.1 | 89 | 295.8 |
| Accrued Dividends/Interest Payable | 20 | 15 | 25.9- | 12 | 21.8- |
| Acct Payable and Other Liabilities | 64 | 79 | 21.9 | 73 | 7.5- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 101 | 116 | 14.2 | 173 | 49.4 |
| EQUITY/SAVINGS | 0.074 | 0.005 | 445 | 44.440 | 10.0 |
| | 8,671 | 9,925 | 14.5 | 11,119 | 12.0 |
| Share Drafts | 1,077 | 1,190 | 10.4 | 1,353 | 13.7 |
| Regular Shares Money Market Shares | 3,942 1,098 | 4,638 1,419 | 17.7 29.2 | 5,322 1,687 | 14.7 18.9 |
| Share Certificates/CDs | 1,592 | 1,419 | 1.3 | 1,007 | 1.0- |
| IRA/Keogh Accounts | 817 | 851 | 4.1 | 904 | 6.2 |
| All Other Shares and Member Deposits | 133 | 200 | 51.2 | 248 | 23.9 |
| Non-Member Deposits | 11 | 13 | 21.7 | 9 | 36.7- |
| Regular Reserves | 294 | 311 | 6.0 | 333 | 7.1 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 6 | 18 | 196.5 | 0* | 95.7- |
| Other Reserves | 93 | 66 | 29.4- | 72 | 8.9 |
| Undivided Earnings | 652 | 781 | 19.8 | 887 | 13.5 |
| TOTAL EQUITY | 1,045 | 1,177 | 12.5 | 1,293 | 9.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 9,817 | 11,217 | 14.3 | 12,584 | 12.2 |

* Amount Less than + or - 1 Million

Maryland Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 127 | Dec-02 124 | % CHG 2.4- | Dec-03 118 | % CHG 4.8- |
|-------------------------------------|----------------------|----------------------|---------------|----------------------|---------------|
| | 127 | 124 | 2.4- | 110 | 4.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 484 | 476 | 1.6- | 455 | 4.4- |
| (Less) Interest Refund | 2 | 2 | 17.1 | 2 | 1.3- |
| Income from Investments | 158 | 146 | 7.4- | 133 | 9.1- |
| Trading Profits and Losses | 0 | 0* | 0.0 | -0* | 742.2- |
| TOTAL INTEREST INCOME | 640 | 620 | 3.1- | 586 | 5.5- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 254 | 195 | 23.0- | 153 | 21.8- |
| Interest on Deposits | 34 | 25 | 27.1- | 22 | 12.2- |
| Interest on Borrowed Money | 1 | 0* | 12.9- | 2 | 97.6 |
| TOTAL INTEREST EXPENSE | 289 | 221 | 23.5- | 177 | 20.2- |
| PROVISION FOR LOAN & LEASE LOSSES | 31 | 28 | 9.0- | 21 | 27.3- |
| NET INTEREST INCOME AFTER PLL | 319 | 370 | 16.0 | 388 | 4.9 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 68 | 77 | 12.6 | 88 | 13.9 |
| Other Operating Income | 28 | 34 | 19.4 | 38 | 13.9 |
| Gain (Loss) on Investments | 4 | 2 | 43.9- | 4 | 47.2 |
| Gain (Loss) on Disp of Fixed Assets | 3 | 0* | 91.4- | 1 | 355.5 |
| Other Non-Oper Income (Expense) | 1 | 0* | 85.2- | 0* | 194.4 |
| TOTAL NON-INTEREST INCOME | 105 | 114 | 7.6 | 131 | 15.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 170 | 185 | 8.9 | 202 | 9.2 |
| Travel and Conference Expense | 5 | 5 | 8.0 | 5 | 6.5 |
| Office Occupancy Expense | 19 | 21 | 10.6 | 24 | 14.4 |
| Office Operations Expense | 82 | 88 | 6.9 | 92 | 4.6 |
| Educational & Promotional Expense | 11 | 12 | 10.7 | 13 | 5.9 |
| Loan Servicing Expense | 16 | 19 | 13.7 | 22 | 15.2 |
| Professional and Outside Services | 22 | 25 | 12.2 | 28 | 12.6 |
| Member Insurance | 2 | 2 | 3.6- | 2 | 2.7- |
| Operating Fees | 2 | 2 | 15.9 | 2 | 12.1 |
| Miscellaneous Operating Expenses | 7 | 8 | 17.6 | 8 | 7.7 |
| TOTAL NON-INTEREST EXPENSES | 336 | 366 | 9.1 | 398 | 8.7 |
| NET INCOME | 89 | 118 | 32.4 | 122 | 3.6 |
| Transfer to Regular Reserve | 10 | 7 | 27.9- | 9 | 23.2 |

^{*} Amount Less than + or - 1 Million

Massachusetts Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 279 | Dec-02 274 | % CHG 1.8- | Dec-03 267 | % CHG 2.6- |
|--------------------------------------|-------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 1,280 | 1,552 | 21.3 | 1,394 | 10.2- |
| TOTAL INVESTMENTS | 4,247 | 4,912 | 15.6 | 5,627 | 14.6 |
| U.S. Government Obligations | 110 | 189 | 72.6 | 83 | 56.2- |
| Federal Agency Securities | 2,854 | 3,421 | 19.9 | 4,035 | 18.0 |
| Mutual Fund & Common Trusts | 172 | 100 | 41.9- | 139 | 39.3 |
| MCSD and PIC at Corporate CU | 56 | 62 | 10.7 | 67 | 7.2 |
| All Other Corporate Credit Union | 485 | 426 | 12.3- | 478 | 12.4 |
| Commercial Banks, S&Ls | 402 | 534 | 32.9 | 632 | 18.4 |
| Credit Unions -Loans to, Deposits in | 17 | 16 | 3.3- | 26 | 59.0 |
| Other Investments | 151 | 164 | 8.2 | 167 | 2.1 |
| TOTAL LOANS OUTSTANDING | 10,683 | 11,705 | 9.6 | 12,764 | 9.1 |
| Unsecured Credit Card Loans | 603 | 591 | 1.9- | 592 | 0.1 |
| All Other Unsecured Loans | 547 | 539 | 1.4- | 523 | 3.0- |
| New Vehicle Loans | 1,061 | 1,046 | 1.4- | 1,128 | 7.9 |
| Used Vehicle Loans | 1,476 | 1,617 | 9.6 | 1,823 | 12.7 |
| First Mortgage Real Estate Loans | 5,178 | 5,816 | 12.3 | 6,342 | 9.0 |
| Other Real Estate Loans | 1,571 | 1,878 | 19.5 | 2,107 | 12.2 |
| Leases Receivable | 0* | 0* | 31.8 | 0* | 127.0 |
| All Other Loans/Lines of Credit \1 | 235 | N/A | | 249 | |
| Other Loans \1 | 12 | N/A | - - | N/A | |
| Allowance For Loan Losses | 76 | 79 | 3.7 | 76 | 3.6- |
| Other Real Estate Owned | 0* | 1 | 21.5 | 0* | 75.9- |
| Land and Building | 184 | 196 | 6.0 | 207 | 5.8 |
| Other Fixed Assets | 53 | 53 | 0.8 | 62 | 16.4 |
| NCUSIF Capitalization Deposit | 126 | 140 | 11.4 | 156 | 11.3 |
| Other Assets | 176 | 179 | 1.8 | 177 | 1.2- |
| TOTAL ASSETS | 16,674 | 18,708 | 12.2 | 20,328 | 8.7 |
| LIABILITIES | | | | | |
| Total Borrowings | 413 | 469 | 13.5 | 646 | 37.8 |
| Accrued Dividends/Interest Payable | 5 | 3 | 41.1- | 3 | 10.4- |
| Acct Payable and Other Liabilities | 90 | 110 | 21.5 | 94 | 14.0- |
| Uninsured Secondary Capital | 0* | 0* | 0.0 | 0* | 3.3 |
| TOTAL LIABILITIES | 509 | 582 | 14.4 | 744 | 27.8 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 14,241 | 16,012 | 12.4 | 17,329 | 8.2 |
| Share Drafts | 1,468 | 1,664 | 13.4 | 1,875 | 12.7 |
| Regular Shares | 4,342 | 4,953 | 14.1 | 5,493 | 10.9 |
| Money Market Shares | 2,191 | 2,591 | 18.3 | 2,959 | 14.2 |
| Share Certificates/CDs | 4,501 | 4,873 | 8.3 | 4,932 | 1.2 |
| IRA/Keogh Accounts | 1,534 | 1,672 | 9.0 | 1,773 | 6.0 |
| All Other Shares and Member Deposits | 190 | 247 | 30.0 | 280 | 13.4 |
| Non-Member Deposits | 16 | 12 | 22.0- | 18 | 43.5 |
| Regular Reserves | 485 | 470 | 3.2- | 472 | 0.5 |
| APPR. For Non-Conf. Invest. | 0* | 0* 45 | 12.8 | 0* | 11.3- |
| Accum. Unrealized G/L on A-F-S | 31 | 45 | 44.2 | 20 | 56.6- |
| Other Reserves Undivided Earnings | 3 1,404 | 3 1,595 | 7.7 13.6 | 3 1,760 | 2.0- 10.3 |
| TOTAL EQUITY | 1,404 | 2,114 | 9.9 | 2,255 | 6.7 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 16,674 | 18,708 | 9.9 12.2 | 2,255 20,328 | 8.7 |
| | 10,074 | 10,700 | 12.2 | 20,020 | 0.7 |

* Amount Less than + or - 1 Million

Massachusetts Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|-------|
| Number of Credit Unions | 279 | 274 | 1.8- | 267 | 2.6- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 794 | 794 | 0.0 | 752 | 5.3- |
| (Less) Interest Refund | 0* | 0* | 76.7- | 0* | 26.9- |
| Income from Investments | 250 | 208 | 16.7- | 184 | 11.8- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0* | 0.0 |
| TOTAL INTEREST INCOME | 1,044 | 1,002 | 4.0- | 936 | 6.6- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 422 | 326 | 22.8- | 274 | 15.9- |
| Interest on Deposits | 83 | 70 | 16.5- | 53 | 24.5- |
| Interest on Borrowed Money | 19 | 21 | 11.2 | 21 | 3.2 |
| TOTAL INTEREST EXPENSE | 524 | 416 | 20.6- | 348 | 16.4- |
| PROVISION FOR LOAN & LEASE LOSSES | 30 | 36 | 19.5 | 35 | 3.1- |
| NET INTEREST INCOME AFTER PLL | 490 | 551 | 12.3 | 553 | 0.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 60 | 67 | 12.0 | 72 | 7.3 |
| Other Operating Income | 32 | 41 | 25.3 | 52 | 27.2 |
| Gain (Loss) on Investments | 2 | 3 | 50.4 | 7 | 96.1 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 163.6 | 0* | 74.9- |
| Other Non-Oper Income (Expense) | 0* | 5 | 696.1 | 6 | 33.4 |
| TOTAL NON-INTEREST INCOME | 95 | 117 | 22.1 | 137 | 17.5 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 220 | 244 | 11.3 | 268 | 9.6 |
| Travel and Conference Expense | 7 | 7 | 5.3 | 7 | 4.0 |
| Office Occupancy Expense | 31 | 34 | 10.5 | 35 | 1.9 |
| Office Operations Expense | 85 | 92 | 8.6 | 97 | 5.0 |
| Educational & Promotional Expense | 16 | 18 | 12.8 | 21 | 12.3 |
| Loan Servicing Expense | 15 | 19 | 25.4 | 10 | 46.8- |
| Professional and Outside Services | 47 | 54 | 15.2 | 61 | 13.9 |
| Member Insurance | 5 | 5 | 2.6 | 5 | 3.2- |
| Operating Fees | 3 | 3 | 14.2 | 3 | 11.5 |
| Miscellaneous Operating Expenses | 11 | 12 | 4.3 | 14 | 18.6 |
| TOTAL NON-INTEREST EXPENSES | 440 | 490 | 11.4 | 522 | 6.6 |
| NET INCOME | 146 | 177 | 21.7 | 169 | 5.0- |
| Transfer to Regular Reserve | 20 | 12 | 38.2- | 3 | 76.6- |
| | | | | | |

^{*} Amount Less than + or - 1 Million

Michigan Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 454 | Dec-02 444 | % CHG 2.2- | Dec-03 432 | % CHG 2.7- |
|--------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 2,697 | 2,698 | 0.1 | 2,525 | 6.4- |
| TOTAL INVESTMENTS | 5,583 | 6,952 | 24.5 | 8,113 | 16.7 |
| U.S. Government Obligations | 87 | 46 | 47.0- | 108 | 134.9 |
| Federal Agency Securities | 1,804 | 2,696 | 49.5 | 3,491 | 29.5 |
| Mutual Fund & Common Trusts | 173 | 127 | 26.7- | 124 | 2.1- |
| MCSD and PIC at Corporate CU | 118 | 125 | 6.0 | 134 | 7.1 |
| All Other Corporate Credit Union | 460 | 530 | 15.4 | 481 | 9.4- |
| Commercial Banks, S&Ls | 999 | 1,289 | 29.0 | 1,625 | 26.1 |
| Credit Unions -Loans to, Deposits in | 38 | 36 | 5.1- | 61 | 67.6 |
| Other Investments | 1,904 | 2,102 | 10.4 | 2,089 | 0.6- |
| TOTAL LOANS OUTSTANDING | 15,905 | 16,638 | 4.6 | 17,804 | 7.0 |
| Unsecured Credit Card Loans | 1,123 | 1,124 | 0.0 | 1,091 | 2.9- |
| All Other Unsecured Loans | 1,106 | 1,035 | 6.4- | 1,006 | 2.8- |
| New Vehicle Loans | 2,046 | 1,881 | 8.0- | 1,782 | 5.3- |
| Used Vehicle Loans | 3,052 | 3,131 | 2.6 | 3,319 | 6.0 |
| First Mortgage Real Estate Loans | 5,224 | 5,783 | 10.7 | 6,612 | 14.3 |
| Other Real Estate Loans | 2,091 | 2,360 | 12.8 | 2,591 | 9.8 |
| Leases Receivable | 121 | 202 | 66.9 | 297 | 47.1 |
| All Other Loans/Lines of Credit \1 | 1,093 | N/A | | 1,107 | |
| Other Loans \1 | 48 | N/A | | N/A | |
| Allowance For Loan Losses | 110 | 121 | 9.7 | 122 | 1.0 |
| Other Real Estate Owned | 6 | 8 | 37.2 | 11 | 30.6 |
| Land and Building | 430 | 477 | 10.8 | 549 | 15.2 |
| Other Fixed Assets | 113 | 120 | 5.8 | 124 | 3.3 |
| NCUSIF Capitalization Deposit | 198 | 217 | 9.9 | 236 | 8.8 |
| Other Assets | 296 | 338 | 14.1 | 378 | 11.7 |
| TOTAL ASSETS | 25,118 | 27,375 | 9.0 | 29,629 | 8.2 |
| LIABILITIES | | | | | |
| Total Borrowings | 116 | 198 | 71.2 | 479 | 142.1 |
| Accrued Dividends/Interest Payable | 47 | 36 | 21.8- | 23 | 37.9- |
| Acct Payable and Other Liabilities | 180 | 183 | 1.8 | 230 | 25.4 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 342 | 417 | 22.0 | 731 | 75.2 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 21,893 | 23,832 | 8.9 | 25,523 | 7.1 |
| Share Drafts | 2,963 | 3,069 | 3.6 | 3,348 | 9.1 |
| Regular Shares | 6,565 | 7,038 | 7.2 | 7,620 | 8.3 |
| Money Market Shares | 4,775 | 6,127 | 28.3 | 6,972 | 13.8 |
| Share Certificates/CDs | 5,409 | 5,328 | 1.5- | 5,110 | 4.1- |
| IRA/Keogh Accounts | 1,584 | 1,711 | 8.0 | 1,867 | 9.1 |
| All Other Shares and Member Deposits | 518 | 457 | 11.8- | 457 | 0.1 |
| Non-Member Deposits | 80 | 102 | 28.8 | 149 | 45.1 |
| Regular Reserves | 788 | 809 | 2.6 | 816 | 0.9 |
| APPR. For Non-Conf. Invest. | 3 | 3 | 12.6- | 0* | 86.7- |
| Accum. Unrealized G/L on A-F-S | 36 | 51 | 43.1 | 41 | 18.8- |
| Other Reserves | 371 | 379 | 2.3 | 398 | 5.0 |
| | 1,685 | 1,883 | 11.8 | 2,118 | 12.5 |
| | 2,883 | 3,125 | 8.4 | 3,375 | 8.0 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 25,118 | 27,375 | 9.0 | 29,629 | 8.2 |

* Amount Less than + or - 1 Million

Michigan Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 454 | Dec-02 444 | % CHG 2.2- | Dec-03 432 | % CHG 2.7- |
|-------------------------------------|----------------------|----------------------|---------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 1,297 | 1,263 | 2.6- | 1,185 | 6.2- |
| (Less) Interest Refund | 6 | 5 | 4.1- | 5 | 8.4- |
| Income from Investments | 366 | 332 | 9.3- | 309 | 7.0- |
| Trading Profits and Losses | -0* | -0* | 2,979.8- | 0* | 234.6 |
| TOTAL INTEREST INCOME | 1,658 | 1,590 | 4.1- | 1,490 | 6.3- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 458 | 347 | 24.4- | 261 | 24.5- |
| Interest on Deposits | 269 | 223 | 17.4- | 186 | 16.6- |
| Interest on Borrowed Money | 6 | 7 | 14.2 | 15 | 100.7 |
| TOTAL INTEREST EXPENSE | 734 | 576 | 21.5- | 462 | 19.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 68 | 83 | 23.3 | 83 | 0.3- |
| NET INTEREST INCOME AFTER PLL | 857 | 930 | 8.6 | 945 | 1.6 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 156 | 176 | 12.5 | 212 | 20.5 |
| Other Operating Income | 68 | 74 | 8.1 | 96 | 29.4 |
| Gain (Loss) on Investments | -2 | -11 | 478.4- | -0* | 99.3 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 3 | 481.7 | 1 | 60.1- |
| Other Non-Oper Income (Expense) | 2 | -4 | 276.8- | 4 | 196.9 |
| TOTAL NON-INTEREST INCOME | 225 | 237 | 5.3 | 312 | 31.6 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 415 | 453 | 9.1 | 494 | 9.1 |
| Travel and Conference Expense | 14 | 15 | 8.9 | 16 | 5.0 |
| Office Occupancy Expense | 58 | 61 | 5.0 | 67 | 9.1 |
| Office Operations Expense | 200 | 213 | 6.5 | 223 | 4.6 |
| Educational & Promotional Expense | 31 | 35 | 13.4 | 40 | 12.7 |
| Loan Servicing Expense | 48 | 53 | 10.4 | 57 | 7.6 |
| Professional and Outside Services | 58 | 59 | 1.6 | 63 | 6.7 |
| Member Insurance | 8 | 7 | 15.6- | 6 | 14.5- |
| Operating Fees | 6 | 7 | 5.9 | 7 | 1.7 |
| Miscellaneous Operating Expenses | 23 | 26 | 12.2 | 25 | 2.2- |
| TOTAL NON-INTEREST EXPENSES | 862 | 929 | 7.8 | 998 | 7.3 |
| NET INCOME | 220 | 238 | 8.4 | 260 | 9.0 |
| Transfer to Regular Reserve | 20 | 15 | 25.0- | 15 | 0.6- |

^{*} Amount Less than + or - 1 Million

Minnesota Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 185 | Dec-02 180 | % CHG 2.7- | Dec-03 178 | % CHG 1.1- |
|---|----------------------|----------------------|---------------|----------------------|---------------|
| Number of Creat Onions | 100 | 100 | 2.1- | 170 | 1.1- |
| Cash & Equivalents | 868 | 905 | 4.3 | 831 | 8.2- |
| TOTAL INVESTMENTS | 1,902 | 2,656 | 39.6 | 2,886 | 8.6 |
| U.S. Government Obligations | 51 | 42 | 18.3- | 28 | 32.5- |
| Federal Agency Securities | 889 | 1,461 | 64.3 | 1,637 | 12.1 |
| Mutual Fund & Common Trusts | 146 | 175 | 20.0 | 70 | 60.0- |
| MCSD and PIC at Corporate CU | 31 | 31 | 0.1 | 33 | 5.0 |
| All Other Corporate Credit Union | 226 | 235 | 3.9 | 233 | 0.7- |
| Commercial Banks, S&Ls | 372 | 514 | 38.2 | 639 | 24.3 |
| Credit Unions -Loans to, Deposits in | 31 | 21 | 31.0- | 35 | 68.4 |
| Other Investments | 157 | 178 | 13.3 | 211 | 18.3 |
| TOTAL LOANS OUTSTANDING | 6,709 | 7,108 | 5.9 | 7,875 | 10.8 |
| Unsecured Credit Card Loans | 399 | 395 | 1.2- | 405 | 2.6 |
| All Other Unsecured Loans | 303 | 296 | 2.1- | 289 | 2.4- |
| New Vehicle Loans Used Vehicle Loans | 990 | 1,020 | 3.1 6.6 | 1,098 | 7.6 5.6 |
| First Mortgage Real Estate Loans | 1,591 | 1,696 | 6.6 5.2 | 1,791 | 5.6 29.0 |
| Other Real Estate Loans | 1,234 1,558 | 1,298 1,748 | 5.2 12.2 | 1,673 1,908 | 29.0 9.2 |
| Leases Receivable | 31 | 1,740 | 46.1- | 1,908 | 9.2 50.5- |
| All Other Loans/Lines of Credit \1 | 500 | N/A | 40.1- | 702 | 50.5- |
| Other Loans \1 | 104 | N/A | | N/A | |
| Allowance For Loan Losses | 39 | 42 | 6.0 | 43 | 1.6 |
| Other Real Estate Owned | 0* | 1 | 181.8 | 2 | 39.9 |
| Land and Building | 146 | 164 | 12.4 | 199 | 21.1 |
| Other Fixed Assets | 43 | 48 | 12.1 | 52 | 7.8 |
| NCUSIF Capitalization Deposit | 75 | 85 | 14.0 | 94 | 9.4 |
| Other Assets | 128 | 99 | 22.8- | 124 | 25.4 |
| TOTAL ASSETS | 9,833 | 11,082 | 12.7 | 12,036 | 8.6 |
| LIABILITIES | | | | | |
| Total Borrowings | 8 | 135 | 1,695.3 | 206 | 52.7 |
| Accrued Dividends/Interest Payable | 12 | 8 | 34.8- | 6 | 27.7- |
| Acct Payable and Other Liabilities | 53 | 57 | 6.6 | 58 | 2.6 |
| Uninsured Secondary Capital | 0 | 0* | 0.0 | 0* | 0.0 |
| TOTAL LIABILITIES | 73 | 200 | 174.9 | 270 | 35.4 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 8,702 | 9,672 | 11.1 | 10,464 | 8.2 |
| Share Drafts | 1,191 | 1,273 | 6.8 | 1,388 | 9.0 |
| Regular Shares | 2,438 | 2,812 | 15.3 | 3,045 | 8.3 |
| Money Market Shares | 1,646 | 1,883 | 14.4 | 2,129 | 13.1 |
| Share Certificates/CDs | 2,603 | 2,763 | 6.1 | 2,873 | 4.0 |
| IRA/Keogh Accounts | 680 | 763 | 12.1 | 821 | 7.6 |
| All Other Shares and Member Deposits | 121 | 143 | 17.9 | 176 | 23.5 |
| Non-Member Deposits | 22 | 36 | 64.6 | 31 | 13.3- |
| Regular Reserves | 302 | 313 | 3.8 | 313 | 0.1 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 5 | 24 | 341.5 | 3 | 85.5- |
| Other Reserves | 57 | 58 | 0.3 | 57 | 0.6- |
| Undivided Earnings | 693 | 815 | 17.6 | 928 | 13.8 |
| TOTAL EQUITY | 1,058 | 1,210 | 14.3 | 1,302 | 7.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 9,833 | 11,082 | 12.7 | 12,036 | 8.6 |

* Amount Less than + or - 1 Million

Minnesota Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 185 | Dec-02 180 | % CHG 2.7- | Dec-03 178 | % CHG 1.1- |
|-------------------------------------|----------------------|----------------------|---------------|----------------------|---------------|
| | | | | | |
| INTEREST INCOME | | | | | |
| Interest on Loans | 544 | 525 | 3.5- | 491 | 6.5- |
| (Less) Interest Refund | 0* | 0* | 39.8- | 0* | 74.8- |
| Income from Investments | 109 | 105 | 3.3- | 99 | 5.9- |
| Trading Profits and Losses | 0* | -0* | 1,487.0- | 0* | 128.0 |
| | 653 | 630 | 3.5- | 590 | 6.4- |
| | 000 | 000 | 00 F | 400 | 10.1 |
| Dividends on Shares | 268 | 208 | 22.5- | 168 | 19.1- |
| Interest on Deposits | 40 | 27 | 32.1- | 21 | 24.2- |
| Interest on Borrowed Money | 1 | 1 | 13.2- | 4 | 297.9 |
| | 309 | 236 | 23.7- | 193 | 18.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 20 | 25 | 28.8 | 27 | 5.9 |
| NET INTEREST INCOME AFTER PLL | 325 | 369 | 13.8 | 371 | 0.4 |
| | - 4 | | 00.0 | 70 | 10.0 |
| Fee Income | 51 | 61 | 20.2 | 73 | 19.6 |
| Other Operating Income | 37 | 43 | 15.8 | 58 | 36.0 |
| Gain (Loss) on Investments | 3 0* | 5 0* | 101.4 | 2 | 61.7- |
| Gain (Loss) on Disp of Fixed Assets | 0* 0* | - | 7.0- | 0* | 48.9 |
| Other Non-Oper Income (Expense) | - | 0* | 90.7 | 1 | 55.0 |
| TOTAL NON-INTEREST INCOME | 91 | 110 | 21.1 | 135 | 22.4 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 155 | 174 | 12.2 | 193 | 11.1 |
| Travel and Conference Expense | 6 | 6 | 8.2 | 6 | 4.2 |
| Office Occupancy Expense | 21 | 22 | 8.0 | 25 | 11.4 |
| Office Operations Expense | 67 | 74 | 9.3 | 79 | 7.2 |
| Educational & Promotional Expense | 13 | 13 | 4.1 | 16 | 21.9 |
| Loan Servicing Expense | 18 | 20 | 15.6 | 26 | 26.2 |
| Professional and Outside Services | 22 | 24 | 10.0 | 27 | 14.4 |
| Member Insurance | 3 | 3 | 12.6- | 3 | 14.5- |
| Operating Fees | 2 | 2 | 7.6 | 2 | 3.3 |
| Miscellaneous Operating Expenses | 7 | 9 | 19.0 | 7 | 22.9- |
| TOTAL NON-INTEREST EXPENSES | 314 | 348 | 10.8 | 384 | 10.6 |
| | 102 | 132 | 29.4 | 121 | 8.0- |
| Transfer to Regular Reserve | 11 | 9 | 18.0- | 3 | 61.5- |

^{*} Amount Less than + or - 1 Million

Mississippi Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 125 | Dec-02 119 | % CHG 4.8- | Dec-03 115 | % CHG 3.4- |
|---|----------------------|----------------------|----------------|----------------------|---------------|
| Cash & Equivalents | 160 | 234 | 45.9 | 276 | 17.9 |
| - | | - | | - | - |
| TOTAL INVESTMENTS | 444 | 497 | 11.8 274.2 | 554 | 11.5 17.0- |
| U.S. Government Obligations Federal Agency Securities | 3 47 | 10 54 | 274.2 15.7 | 8 88 | 61.8 |
| Mutual Fund & Common Trusts | 47 0* | 0* | 5.2- | 4 | 6,275.9 |
| MCSD and PIC at Corporate CU | 9 | 14 | 51.7 | 13 | 6.3- |
| All Other Corporate Credit Union | 239 | 230 | 3.9- | 231 | 0.3- 0.4 |
| Commercial Banks, S&Ls | 136 | 171 | 25.5 | 187 | 9.3 |
| Credit Unions -Loans to, Deposits in | 4 | 3 | 15.8- | 3 | 21.3- |
| Other Investments | 7 | 15 | 125.1 | 21 | 40.0 |
| TOTAL LOANS OUTSTANDING | 1,289 | 1,341 | 4.1 | 1,467 | 9.4 |
| Unsecured Credit Card Loans | 51 | 48 | 4.7- | 55 | 13.2 |
| All Other Unsecured Loans | 132 | 136 | 3.3 | 140 | 2.8 |
| New Vehicle Loans | 304 | 287 | 5.9- | 298 | 4.1 |
| Used Vehicle Loans | 361 | 379 | 5.0 | 425 | 12.2 |
| First Mortgage Real Estate Loans | 257 | 301 | 17.0 | 350 | 16.3 |
| Other Real Estate Loans | 65 | 72 | 10.8 | 78 | 9.0 |
| Leases Receivable | 0* | 0* | 100.0- | 0* | 0.0 |
| All Other Loans/Lines of Credit \1 | 115 | N/A | | 120 | |
| Other Loans \1 | 4 | N/A | | N/A | |
| Allowance For Loan Losses | 12 | 12 | 3.5- | 12 | 2.7- |
| Other Real Estate Owned | 0* | 0* | 291.1 | 0* | 22.2- |
| Land and Building | 39 | 42 | 7.8 | 48 | 16.2 |
| Other Fixed Assets | 9 | 10 | 11.9 | 10 | 5.0- |
| NCUSIF Capitalization Deposit | 15 | 17 | 14.2 | 19 | 12.2 |
| Other Assets | 24 | 24 | 0.6 | 36 | 51.2 |
| TOTAL ASSETS | 1,969 | 2,155 | 9.5 | 2,401 | 11.4 |
| LIABILITIES | | | | | |
| Total Borrowings | 7 | 6 | 7.3- | 7 | 4.5 |
| Accrued Dividends/Interest Payable | 5 | 4 | 8.1- | 4 | 18.9- |
| Acct Payable and Other Liabilities | 15 | 17 | 14.6 | 14 | 14.2- |
| Uninsured Secondary Capital | 0* | 0* | 850.9 | 0* | 13.4 |
| TOTAL LIABILITIES | 26 | 28 | 6.1 | 25 | 10.4- |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 1,684 | 1,850 | 9.9 | 2,079 | 12.3 |
| Share Drafts | 158 | 174 | 10.5 | 201 | 15.3 |
| Regular Shares | 795 | 926 | 16.6 | 1,030 | 11.2 |
| Money Market Shares | 159 | 212 | 33.4 | 270 | 27.4 |
| Share Certificates/CDs | 382 | 339 | 11.1- | 366 | 7.9 |
| IRA/Keogh Accounts | 151 27 | 165 23 | 9.5 | 181 22 | 9.7 4.3- |
| All Other Shares and Member Deposits Non-Member Deposits | 13 | 23 10 | 15.6- 17.7- | 8 | 4.3- 23.6- |
| Regular Reserves | 58 | 58 | 0.7- | 60 | 23.6- 4.0 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.7- | 0 | 4.0 |
| Accum. Unrealized G/L on A-F-S | 0* | 0* | 151.7 | 0* | 58.1- |
| Other Reserves | 3 | 4 | 41.3 | 3 | 29.6- |
| Undivided Earnings | 198 | 215 | 8.8 | 234 | 29.0- 9.1 |
| TOTAL EQUITY | 259 | 277 | 7.1 | 297 | 7.3 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,969 | 2,155 | 9.5 | 2,401 | 11.4 |
| | ., | _, | 0.0 | _, | |

* Amount Less than + or - 1 Million

Mississippi Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 125 | Dec-02 119 | % CHG 4.8- | Dec-03 115 | % CHG 3.4- |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|---------------|
| Number of Credit Unions | 125 | 119 | 4.0- | 115 | 3.4- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 109 | 106 | 3.1- | 103 | 2.4- |
| (Less) Interest Refund | 0* | 0* | 34.3- | 0* | 5.3- |
| Income from Investments | 24 | 17 | 28.4- | 15 | 14.7- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 133 | 123 | 7.7- | 118 | 4.1- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 57 | 45 | 21.0- | 38 | 16.8- |
| Interest on Deposits | 6 | 2 | 64.5- | 1 | 33.8- |
| Interest on Borrowed Money | 0* | 0* | 8.8- | 0* | 2.3- |
| TOTAL INTEREST EXPENSE | 64 | 48 | 25.2- | 40 | 17.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 8 | 7 | 7.0- | 8 | 3.0 |
| NET INTEREST INCOME AFTER PLL | 61 | 67 | 10.7 | 70 | 4.6 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 18 | 21 | 14.5 | 24 | 13.6 |
| Other Operating Income | 5 | 5 | 14.1 | 6 | 12.7 |
| Gain (Loss) on Investments | 0* | -0* | 474.7- | 0* | 175.9 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 9.4- | -0* | 107.3- |
| Other Non-Oper Income (Expense) | -0* | -0* | 12.0 | 0* | 517.5 |
| TOTAL NON-INTEREST INCOME | 23 | 26 | 12.5 | 30 | 17.7 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 33 | 36 | 7.1 | 38 | 7.3 |
| Travel and Conference Expense | 1 | 1 | 0.8 | 1 | 4.1 |
| Office Occupancy Expense | 4 | 4 | 8.4 | 5 | 15.3 |
| Office Operations Expense | 17 | 18 | 3.7 | 20 | 10.8 |
| Educational & Promotional Expense | 2 | 2 | 7.6 | 2 | 15.5 |
| Loan Servicing Expense | 2 | 2 | 1.7- | 3 | 34.1 |
| Professional and Outside Services | 6 | 6 | 3.5 | 6 | 8.3 |
| Member Insurance | 2 | 2 | 4.0- | 2 | 7.6- |
| Operating Fees | 0* | 0* | 16.3 | 0* | 2.0- |
| Miscellaneous Operating Expenses | 2 | 2 | 47.6 | 2 | 8.5- |
| TOTAL NON-INTEREST EXPENSES | 69 | 74 | 6.4 | 80 | 8.5 |
| NET INCOME | 14 | 19 | 34.4 | 21 | 7.4 |
| Transfer to Regular Reserve | 0* | 1 | 12.2 | 2 | 89.7 |

^{*} Amount Less than + or - 1 Million

Missouri Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|--------------|--------------|--------------|--------------|--------------|
| Number of Credit Unions | 185 | 179 | 3.2- | 173 | 3.4- |
| Cash & Equivalents | 716 | 727 | 1.6 | 658 | 9.5- |
| TOTAL INVESTMENTS | 1,353 | 1,516 | 12.0 | 1,791 | 18.2 |
| U.S. Government Obligations | 42 | 50 | 17.9 | 195 | 293.1 |
| Federal Agency Securities | 700 | 743 | 6.0 | 763 | 2.7 |
| Mutual Fund & Common Trusts | 66 | 53 | 19.2- | 45 | 15.0- |
| MCSD and PIC at Corporate CU | 38 | 39 | 4.0 | 45 | 15.0 |
| All Other Corporate Credit Union | 264 | 290 | 9.7 | 322 | 11.3 |
| Commercial Banks, S&Ls | 211 | 309 | 46.3 | 380 | 23.2 |
| Credit Unions -Loans to, Deposits in | 4 | 8 | 81.0 | 10 | 22.7 |
| Other Investments TOTAL LOANS OUTSTANDING | 28 | 25 | 12.1- 5.5 | 31 5 070 | 25.5 8.5 |
| Unsecured Credit Card Loans | 4,436 348 | 4,680 325 | 5.5 6.5- | 5,079 312 | 8.5 4.0- |
| All Other Unsecured Loans | 240 | 226 | 6.2- | 224 | 4.0- 0.6- |
| New Vehicle Loans | 892 | 881 | 1.2- | 224 947 | 7.5 |
| Used Vehicle Loans | 1,160 | 1,257 | 8.4 | 1,320 | 5.0 |
| First Mortgage Real Estate Loans | 1,028 | 1,185 | 15.3 | 1,429 | 20.5 |
| Other Real Estate Loans | 554 | 584 | 5.4 | 620 | 6.1 |
| Leases Receivable | 1 | 0* | 38.6- | 0* | 37.2- |
| All Other Loans/Lines of Credit \1 | 199 | N/A | | 226 | |
| Other Loans \1 | 14 | N/A | | N/A | |
| Allowance For Loan Losses | 39 | 43 | 10.1 | 43 | 0.5 |
| Other Real Estate Owned | 0* | 0* | 18.4- | 0* | 38.6 |
| Land and Building | 124 | 144 | 16.0 | 151 | 5.3 |
| Other Fixed Assets | 29 | 32 | 11.3 | 32 | 0.6 |
| NCUSIF Capitalization Deposit | 53 | 57 | 8.4 | 62 | 7.8 |
| Other Assets | 81 | 73 | 9.4- | 85 | 16.1 |
| TOTAL ASSETS | 6,753 | 7,202 | 6.6 | 7,820 | 8.6 |
| LIABILITIES | | | | | |
| Total Borrowings | 49 | 95 | 92.9 | 226 | 137.3 |
| Accrued Dividends/Interest Payable | 17 | 15 | 15.0- | 15 | 1.0- |
| Acct Payable and Other Liabilities | 43 | 36 | 15.8- | 38 | 4.6 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 110 | 146 | 33.1 | 279 | 90.4 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 5,916 | 6,267 | 5.9 | 6,688 | 6.7 |
| Share Drafts | 699 | 717 | 2.6 | 782 | 9.2 |
| Regular Shares | 2,196 | 2,405 | 9.5 | 2,708 | 12.6 |
| Money Market Shares Share Certificates/CDs | 917 | 979 | 6.7 1.7 | 1,035 | 5.7 1.1- |
| IRA/Keogh Accounts | 1,422 647 | 1,446 675 | 4.4 | 1,431 692 | 2.5 |
| All Other Shares and Member Deposits | 33 | 41 | 26.6 | 35 | 2.5 16.4- |
| Non-Member Deposits | 2 | 3 | 29.6 | 5 | 46.5 |
| Regular Reserves | 185 | 199 | 7.7 | 220 | 10.5 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 4 | 7 | 84.4 | -0* | 109.7- |
| Other Reserves | 205 | 219 | 7.0 | 228 | 4.3 |
| Undivided Earnings | 334 | 363 | 8.7 | 405 | 11.7 |
| TOTAL EQUITY | 727 | 788 | 8.4 | 853 | 8.2 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 6,753 | 7,202 | 6.6 | 7,820 | 8.6 |

* Amount Less than + or - 1 Million

Missouri Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|---------|
| Number of Credit Unions | 185 | 179 | 3.2- | 173 | 3.4- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 365 | 354 | 3.1- | 336 | 5.1- |
| (Less) Interest Refund | 0* | 0* | 148.7 | 0* | 57.9 |
| Income from Investments | 91 | 69 | 24.6- | 60 | 13.1- |
| Trading Profits and Losses | 0* | 0* | 80.3- | 0* | 3,095.5 |
| TOTAL INTEREST INCOME | 456 | 422 | 7.5- | 395 | 6.5- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 196 | 113 | 42.2- | 102 | 9.8- |
| Interest on Deposits | 18 | 39 | 116.7 | 19 | 51.7- |
| Interest on Borrowed Money | 11 | 6 | 46.4- | 9 | 62.1 |
| TOTAL INTEREST EXPENSE | 224 | 158 | 29.7- | 130 | 17.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 26 | 32 | 22.6 | 30 | 7.7- |
| NET INTEREST INCOME AFTER PLL | 206 | 232 | 12.8 | 235 | 1.3 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 56 | 67 | 18.3 | 81 | 21.1 |
| Other Operating Income | 18 | 21 | 11.7 | 25 | 19.5 |
| Gain (Loss) on Investments | 0* | 0* | 65.6 | 0* | 27.8- |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 55.2- | 0* | 36.3 |
| Other Non-Oper Income (Expense) | 0* | 2 | 197.9 | 2 | 55.6 |
| TOTAL NON-INTEREST INCOME | 76 | 90 | 17.4 | 109 | 21.0 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 111 | 121 | 9.0 | 132 | 9.1 |
| Travel and Conference Expense | 3 | 4 | 15.5 | 4 | 12.3 |
| Office Occupancy Expense | 13 | 14 | 12.3 | 16 | 12.7 |
| Office Operations Expense | 55 | 60 | 9.6 | 63 | 4.4 |
| Educational & Promotional Expense | 9 | 10 | 12.4 | 11 | 16.5 |
| Loan Servicing Expense | 15 | 16 | 7.9 | 20 | 26.4 |
| Professional and Outside Services | 19 | 21 | 11.4 | 22 | 4.8 |
| Member Insurance | 3 | 2 | 11.6- | 2 | 2.5- |
| Operating Fees | 1 | 1 | 13.1- | 1 | 13.7 |
| Miscellaneous Operating Expenses | 9 | 11 | 13.3 | 12 | 15.9 |
| TOTAL NON-INTEREST EXPENSES | 237 | 259 | 9.4 | 284 | 9.4 |
| NET INCOME | 45 | 63 | 38.4 | 60 | 4.2- |
| Transfer to Regular Reserve | 20 | 21 | 4.1 | 22 | 6.8 |

^{*} Amount Less than + or - 1 Million

Montana Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|---------|----------|-------------|-------------|--------------|
| Number of Credit Unions | 74 | 73 | 1.4- | 71 | 2.7- |
| Cash & Equivalents | 270 | 304 | 12.5 | 261 | 14.1- |
| TOTAL INVESTMENTS | 218 | 319 | 46.9 | 471 | 47.4 |
| U.S. Government Obligations | 2 | 5 | 108.7 | 10 | 111.9 |
| Federal Agency Securities | 61 | 97 | 58.0 | 214 | 121.6 |
| Mutual Fund & Common Trusts | 2 | 3 | 37.0 | 3 | 1.0 |
| MCSD and PIC at Corporate CU | 8 | 9 | 11.6 | 10 | 8.0 |
| All Other Corporate Credit Union | 30 | 35 | 14.9 | 35 | 1.3 |
| Commercial Banks, S&Ls | 93 | 154 | 64.5 | 179 | 16.5 |
| Credit Unions -Loans to, Deposits in | 7 | 6 | 8.3- | 7 | 20.4 |
| Other Investments | 13 | 11 | 15.1- | 12 | 5.8 |
| TOTAL LOANS OUTSTANDING | 1,284 | 1,350 | 5.2 | 1,485 | 10.0 |
| Unsecured Credit Card Loans | 48 | 48 | 0.2- | 46 | 3.3- |
| All Other Unsecured Loans | 56 | 49 | 12.1- | 51 | 4.6 |
| New Vehicle Loans | 199 | 205 | 3.1 | 210 | 2.4 |
| Used Vehicle Loans | 343 | 354 | 3.2 | 375 | 5.8 |
| First Mortgage Real Estate Loans | 363 | 407 | 12.1 | 523 | 28.5 |
| Other Real Estate Loans | 139 | 135 | 3.3- | 134 | 0.6- |
| Leases Receivable All Other Loans/Lines of Credit \1 | 0* | 1 N/A | 57.6 | 0* | 100.0- |
| | 129 | N/A | | 146 N//A | |
| Other Loans \1 | 6 | | 1.0- | N/A 12 | 7.0 |
| Allowance For Loan Losses Other Real Estate Owned | 13 2 | 13 2 | 3.8- | 3 | 7.0- 79.7 |
| Land and Building | 43 | 2 45 | 5.4 | 48 | 6.6 |
| Other Fixed Assets | 43 | 45 8 | 5.4 9.4 | 40 | 0.0 3.8- |
| NCUSIF Capitalization Deposit | 14 | 16 | 9.4 15.5 | 18 | 11.1 |
| Other Assets | 17 | 16 | 7.2- | 18 | 18.3 |
| TOTAL ASSETS | 1,840 | 2,048 | 11.3 | 2,300 | 12.3 |
| | 1,040 | 2,040 | 11.0 | 2,000 | 12.0 |
| LIABILITIES | | | | | |
| Total Borrowings | 11 | 11 | 5.8- | 18 | 74.3 |
| Accrued Dividends/Interest Payable | 2 | 1 | 36.9- | 0* | 29.1- |
| Acct Payable and Other Liabilities | 6 | 8 | 34.8 | 10 | 22.4 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 19 | 20 | 4.0 | 29 | 46.5 |
| | | | | | |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 1,620 | 1,807 | 11.5 | 2,026 | 12.1 |
| Share Drafts | 162 | 171 | 5.8 | 191 | 11.6 |
| Regular Shares | 757 | 908 | 19.9 | 1,038 | 14.3 |
| Money Market Shares | 139 | 191 | 37.0 | 227 | 19.3 |
| Share Certificates/CDs | 390 | 351 | 9.9- | 351 | 0.2- |
| IRA/Keogh Accounts | 118 | 133 | 13.3 | 148 | 11.1 |
| All Other Shares and Member Deposits | 49 | 48 | 2.2- | 69 | 44.0 |
| Non-Member Deposits | 5 | 5 | 6.3- | 2 | 54.8- |
| Regular Reserves | 69 | 71 | 3.6 | 77 | 7.7 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 0* | 0* | 10.4 | -0* | 113.5- |
| Other Reserves | 28 | 29 | 5.3 | 26 | 12.2- |
| Undivided Earnings | 104 | 120 | 15.7 | 142 | 18.4 |
| | 201 | 221 | 10.1 | 245 | 10.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,840 | 2,048 | 11.3 | 2,300 | 12.3 |

* Amount Less than + or - 1 Million

Montana Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|--------|--------|--------|
| Number of Credit Unions | 74 | 73 | 1.4- | 71 | 2.7- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 108 | 105 | 2.6- | 100 | 4.3- |
| (Less) Interest Refund | 0* | 0* | 61.3- | 0* | 79.1- |
| Income from Investments | 18 | 15 | 17.0- | 14 | 1.5- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 125 | 119 | 4.6- | 115 | 3.9- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 57 | 44 | 22.5- | 34 | 21.7- |
| Interest on Deposits | 0* | 2 | 170.7 | 2 | 27.7- |
| Interest on Borrowed Money | 1 | 0* | 50.6- | 0* | 9.3 |
| TOTAL INTEREST EXPENSE | 59 | 47 | 20.3- | 37 | 21.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 5 | 6 | 9.8 | 5 | 11.3- |
| NET INTEREST INCOME AFTER PLL | 61 | 66 | 9.5 | 73 | 9.3 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 9 | 10 | 12.9 | 12 | 14.5 |
| Other Operating Income | 4 | 4 | 2.4 | 5 | 42.1 |
| Gain (Loss) on Investments | 0* | 0* | 567.4 | -0* | 173.0- |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 173.0- | -0* | 10.0- |
| Other Non-Oper Income (Expense) | 0* | 0* | 28.4 | 0* | 4.1 |
| TOTAL NON-INTEREST INCOME | 13 | 14 | 10.3 | 17 | 20.0 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 28 | 31 | 9.7 | 33 | 8.7 |
| Travel and Conference Expense | 0* | 0* | 11.3 | 1 | 17.8 |
| Office Occupancy Expense | 4 | 4 | 11.9 | 4 | 9.1 |
| Office Operations Expense | 11 | 12 | 7.0 | 12 | 3.4 |
| Educational & Promotional Expense | 2 | 2 | 7.0 | 3 | 10.8 |
| Loan Servicing Expense | 2 | 2 | 8.3 | 3 | 16.8 |
| Professional and Outside Services | 5 | 5 | 5.9 | 6 | 9.1 |
| Member Insurance | 1 | 1 | 15.1- | 1 | 8.1- |
| Operating Fees | 0* | 0* | 2.1 | 0* | 11.5 |
| Miscellaneous Operating Expenses | 2 | 2 | 9.9 | 2 | 0.9- |
| TOTAL NON-INTEREST EXPENSES | 56 | 61 | 8.1 | 65 | 7.6 |
| NET INCOME | 18 | 20 | 14.2 | 25 | 21.9 |
| Transfer to Regular Reserve | 5 | 4 | 11.3- | 5 | 9.0 |

^{*} Amount Less than + or - 1 Million

Nebraska Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--|----------|------------|--------------|------------------------|---------------|
| Number of Credit Unions | 83 | 80 | 3.6- | 81 | 1.3 |
| Cash & Equivalents | 198 | 196 | 0.9- | 191 | 2.4- |
| TOTAL INVESTMENTS | 389 | 443 | 13.8 | 570 | 28.5 |
| U.S. Government Obligations | 2 | 2 | 9.6 | 6 | 216.7 |
| Federal Agency Securities | 176 | 175 | 0.6- | 228 | 30.4 |
| Mutual Fund & Common Trusts | 4 | 7 | 87.6 | 14 | 85.9 |
| MCSD and PIC at Corporate CU | 8 | 9 | 6.2 | 9 | 3.5 |
| All Other Corporate Credit Union | 32 | 42 | 30.0 | 75 | 79.8 |
| Commercial Banks, S&Ls | 138 | 187 | 35.7 | 214 | 14.8 |
| Credit Unions -Loans to, Deposits in | 10 | 8 | 15.7- | 8 | 0.0- |
| Other Investments | 20 | 13 | 32.3- | 14 | 7.1 |
| TOTAL LOANS OUTSTANDING | 1,380 | 1,472 | 6.7 2.2- | 1,577 | 7.1 |
| Unsecured Credit Card Loans All Other Unsecured Loans | 42 80 | 41 74 | 2.2- 8.2- | 42 77 | 0.9 3.8 |
| New Vehicle Loans | 202 | 206 | 0.2- 2.1 | 222 | 3.0 7.6 |
| Used Vehicle Loans | 362 | 403 | 11.3 | 456 | 13.2 |
| First Mortgage Real Estate Loans | 344 | 403 394 | 14.6 | 430 | 8.8 |
| Other Real Estate Loans | 234 | 246 | 5.2 | 244 | 0.7- |
| Leases Receivable | 19 | 16 | 15.4- | 11 | 29.7- |
| All Other Loans/Lines of Credit \1 | 92 | N/A | 10.4 | 96 | 20.7 |
| Other Loans \1 | 5 | N/A | | N/A | |
| Allowance For Loan Losses | 11 | 11 | 1.0- | 12 | 13.4 |
| Other Real Estate Owned | 0* | 0* | 80.3 | 0* | 113.0 |
| Land and Building | 36 | 43 | 18.9 | 52 | 20.6 |
| Other Fixed Assets | 8 | 9 | 1.7 | 9 | 10.9 |
| NCUSIF Capitalization Deposit | 16 | 17 | 10.4 | 19 | 9.0 |
| Other Assets | 26 | 19 | 28.0- | 20 | 5.2 |
| TOTAL ASSETS | 2,042 | 2,203 | 7.9 | 2,429 | 10.3 |
| LIABILITIES | | | | | |
| Total Borrowings | 14 | 43 | 202.9 | 75 | 71.8 |
| Accrued Dividends/Interest Payable | 3 | 2 | 24.8- | 2 | 32.4- |
| Acct Payable and Other Liabilities | 16 | 17 | 4.1 | 17 | 2.8- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0* | 0.0 |
| TOTAL LIABILITIES | 34 | 63 | 85.3 | 93 | 47.6 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 1,774 | 1,886 | 6.3 | 2,055 | 9.0 |
| Share Drafts | 178 | 187 | 4.7 | 197 | 5.7 |
| Regular Shares | 712 | 801 | 12.5 | 960 | 19.9 |
| Money Market Shares | 183 | 203 | 11.3 | 211 | 3.9 |
| Share Certificates/CDs | 471 | 449 | 4.7- | 444 | 1.2- |
| IRA/Keogh Accounts | 197 | 207 | 4.8 | 204 | 1.2- |
| All Other Shares and Member Deposits | 26 7 | 31 | 19.1 | 31 8 | 0.9- |
| Non-Member Deposits Regular Reserves | 97 | 8 104 | 17.9 | ہ 110 | 1.3- |
| APPR. For Non-Conf. Invest. | 97 0 | 0 | 6.9 0.0 | 0 | 6.2 0.0 |
| ACCum. Unrealized G/L on A-F-S | 2 | 0* | 72.6- | -0* | 0.0 172.3- |
| Other Reserves | 22 | 24 | 72.0- | -0 25 | 4.6 |
| Undivided Earnings | 113 | 126 | 12.1 | 146 | 4.0 |
| TOTAL EQUITY | 234 | 254 | 8.7 | 281 | 10.4 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 2,042 | 2,203 | 7.9 | 2,429 | 10.4 |
| | 2,0-12 | 2,200 | 1.0 | L , TL 0 | . 0.0 |

* Amount Less than + or - 1 Million

Nebraska Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|-------|
| Number of Credit Unions | 83 | 80 | 3.6- | 81 | 1.3 |
| INTEREST INCOME | | | | | |
| Interest on Loans | 117 | 112 | 4.4- | 107 | 4.6- |
| (Less) Interest Refund | 1 | 1 | 32.0 | 2 | 16.1 |
| Income from Investments | 23 | 20 | 13.9- | 19 | 7.4- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 140 | 131 | 6.3- | 124 | 5.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 67 | 48 | 28.2- | 38 | 21.7- |
| Interest on Deposits | 0 | 0 | 0.0 | 0* | 0.0 |
| Interest on Borrowed Money | 2 | 0* | 38.8- | 2 | 119.4 |
| TOTAL INTEREST EXPENSE | 68 | 49 | 28.5- | 40 | 18.4- |
| PROVISION FOR LOAN & LEASE LOSSES | 5 | 6 | 20.4 | 9 | 51.8 |
| NET INTEREST INCOME AFTER PLL | 66 | 76 | 14.7 | 75 | 1.2- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 14 | 17 | 20.1 | 21 | 21.6 |
| Other Operating Income | 6 | 6 | 0.5- | 7 | 20.1 |
| Gain (Loss) on Investments | 0* | 1 | 59.9 | 0* | 78.9- |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 9.9- | 0* | 44.5 |
| Other Non-Oper Income (Expense) | 0* | 0* | 43.1- | 0* | 49.9 |
| TOTAL NON-INTEREST INCOME | 22 | 25 | 15.0 | 29 | 15.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 37 | 41 | 11.4 | 45 | 7.9 |
| Travel and Conference Expense | 0* | 0* | 11.7 | 0* | 10.1 |
| Office Occupancy Expense | 4 | 5 | 10.0 | 5 | 8.4 |
| Office Operations Expense | 15 | 16 | 6.3 | 16 | 3.7 |
| Educational & Promotional Expense | 3 | 3 | 12.5 | 3 | 1.8- |
| Loan Servicing Expense | 2 | 3 | 8.4 | 3 | 16.2 |
| Professional and Outside Services | 6 | 6 | 0.8 | 7 | 12.1 |
| Member Insurance | 1 | 0* | 5.6- | 0* | 17.7- |
| Operating Fees | 0* | 0* | 5.9 | 0* | 0.7 |
| Miscellaneous Operating Expenses | 2 | 3 | 19.2 | 3 | 13.2 |
| TOTAL NON-INTEREST EXPENSES | 72 | 79 | 9.2 | 84 | 7.2 |
| NET INCOME | 16 | 22 | 39.6 | 20 | 11.6- |
| Transfer to Regular Reserve | 5 | 6 | 0.5 | 6 | 3.1 |

^{*} Amount Less than + or - 1 Million

Nevada Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 21 | Dec-02 21 | % CHG 0.0 | Dec-03 21 | % CHG 0.0 |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| Cash & Equivalents | 180 | 227 | 26.4 | 243 | 7.1 |
| TOTAL INVESTMENTS | 391 | 492 | 25.9 | 587 | 19.2 |
| U.S. Government Obligations | 17 | 6 | 63.8- | 2 | 66.9- |
| Federal Agency Securities | 80 | 127 | 58.2 | 212 | 67.2 |
| Mutual Fund & Common Trusts | 78 | 132 | 69.5 | 123 | 6.3- |
| MCSD and PIC at Corporate CU | 9 | 11 | 19.9 | 15 | 33.9 |
| All Other Corporate Credit Union | 91 | 94 | 2.9 | 89 | 4.6- |
| Commercial Banks, S&Ls | 97 | 97 | 0.1- | 113 | 16.7 |
| Credit Unions -Loans to, Deposits in | 0* | 0* | 26.8- | 0* | 62.2- |
| Other Investments | 18 | 26 | 41.9 | 33 | 26.1 |
| TOTAL LOANS OUTSTANDING | 1,538 | 1,605 | 4.3 | 1,761 | 9.7 |
| Unsecured Credit Card Loans | 59 | 39 | 33.8- | 32 | 18.8- |
| All Other Unsecured Loans | 51 | 56 | 10.7 | 47 | 17.2- |
| New Vehicle Loans | 349 | 341 | 2.4- | 368 | 8.1 |
| Used Vehicle Loans | 427 | 478 | 11.9 | 530 | 10.9 |
| First Mortgage Real Estate Loans | 449 | 483 | 7.7 | 564 | 16.8 |
| Other Real Estate Loans | 164 | 161 | 2.2- | 155 | 3.4- |
| Leases Receivable All Other Loans/Lines of Credit \1 | 0* | 0* | 0.0 | 0* | 0.0 |
| | 39 0* | N/A N/A | | 65 N/A | |
| Other Loans \1 Allowance For Loan Losses | 13 | 13 | 0.2- | N/A 12 | 9.3- |
| Other Real Estate Owned | 0* | 13 | 238.3 | 12 0* | 9.3- 62.0- |
| Land and Building | 31 | 37 | 19.3 | 34 | 6.9- |
| Other Fixed Assets | 15 | 12 | 19.3 | 14 | 17.9 |
| NCUSIF Capitalization Deposit | 13 | 19 | 12.3 | 21 | 9.0 |
| Other Assets | 34 | 23 | 30.7- | 44 | 85.7 |
| TOTAL ASSETS | 2,193 | 2,423 | 10.5 | 2,695 | 11.2 |
| LIABILITIES | | | | | |
| Total Borrowings | 15 | 26 | 69.4 | 35 | 32.7 |
| Accrued Dividends/Interest Payable | 0* | 0* | 40.8- | 0* | 62.6- |
| Acct Payable and Other Liabilities | 15 | 10 | 28.6- | 12 | 14.7 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 31 | 37 | 20.4 | 47 | 26.6 |
| EQUITY/SAVINGS | | | | | |
| | 1,951 | 2,148 | 10.1 | 2,385 | 11.0 |
| Share Drafts | 276 | 284 | 3.1 | 329 | 15.8 |
| Regular Shares | 501 | 602 | 20.3 | 726 | 20.5 |
| Money Market Shares Share Certificates/CDs | 454 540 | 494 563 | 8.8 4.3 | 535 576 | 8.3 2.3 |
| IRA/Keogh Accounts | 161 | 563 184 | 4.3 14.6 | 200 | 2.3 8.4 |
| All Other Shares and Member Deposits | 13 | 14 | 8.5 | 16 | 16.1 |
| Non-Member Deposits | 8 | 7 | 15.1- | 4 | 46.4- |
| Regular Reserves | 58 | 66 | 13.2 | 78 | 18.5 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | -0* | 1 | 339.4 | 0* | 98.2- |
| Other Reserves | 13 | 11 | 10.7- | 12 | 7.6 |
| Undivided Earnings | 141 | 160 | 13.6 | 173 | 8.1 |
| TOTAL EQUITY | 211 | 239 | 13.0 | 264 | 10.4 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 2,193 | 2,423 | 10.5 | 2,695 | 11.2 |
| | | | | | |

* Amount Less than + or - 1 Million

Nevada Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|---------|--------|-------|
| Number of Credit Unions | 21 | 21 | 0.0 | 21 | 0.0 |
| INTEREST INCOME | | | | | |
| Interest on Loans | 119 | 123 | 3.0 | 116 | 5.5- |
| (Less) Interest Refund | 0* | 0* | 146.2 | 0* | 49.9- |
| Income from Investments | 25 | 19 | 24.6- | 18 | 7.3- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 145 | 142 | 1.8- | 134 | 5.7- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 55 | 43 | 23.1- | 32 | 24.7- |
| Interest on Deposits | 8 | 4 | 51.9- | 3 | 19.0- |
| Interest on Borrowed Money | 1 | 0* | 11.9- | 1 | 38.7 |
| TOTAL INTEREST EXPENSE | 65 | 48 | 26.7- | 37 | 23.0- |
| PROVISION FOR LOAN & LEASE LOSSES | 9 | 11 | 16.5 | 11 | 1.6 |
| NET INTEREST INCOME AFTER PLL | 70 | 84 | 18.6 | 86 | 3.2 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 21 | 25 | 21.8 | 28 | 13.0 |
| Other Operating Income | 7 | 7 | 0.4- | 11 | 55.8 |
| Gain (Loss) on Investments | 0* | 0* | 47.6- | 0* | 62.7- |
| Gain (Loss) on Disp of Fixed Assets | 0* | 3 | 6,304.9 | 0* | 67.4- |
| Other Non-Oper Income (Expense) | -0* | -0* | 95.3- | -0* | 70.0 |
| TOTAL NON-INTEREST INCOME | 28 | 34 | 24.0 | 40 | 17.0 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 39 | 44 | 14.4 | 50 | 12.4 |
| Travel and Conference Expense | 1 | 2 | 26.3 | 2 | 3.7- |
| Office Occupancy Expense | 6 | 8 | 17.2 | 8 | 6.6 |
| Office Operations Expense | 20 | 22 | 11.2 | 23 | 6.6 |
| Educational & Promotional Expense | 4 | 5 | 42.5 | 5 | 1.1 |
| Loan Servicing Expense | 4 | 4 | 5.9 | 6 | 29.4 |
| Professional and Outside Services | 4 | 4 | 10.8 | 5 | 5.8 |
| Member Insurance | 0* | 0* | 16.2 | 0* | 35.0 |
| Operating Fees | 0* | 0* | 7.6 | 0* | 8.4 |
| Miscellaneous Operating Expenses | 1 | 2 | 48.9 | 2 | 2.0 |
| TOTAL NON-INTEREST EXPENSES | 80 | 92 | 15.3 | 101 | 9.9 |
| NET INCOME | 18 | 26 | 41.3 | 25 | 2.3- |
| Transfer to Regular Reserve | 9 | 7 | 23.6- | 5 | 27.0- |

^{*} Amount Less than + or - 1 Million

New Hampshire Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|---------|-------------|----------------|--------------|--------------|
| Number of Credit Unions | 32 | 31 | 3.1- | 30 | 3.2- |
| Cash & Equivalents | 182 | 186 | 2.6 | 195 | 4.4 |
| TOTAL INVESTMENTS | 673 | 732 | 8.9 | 803 | 9.6 |
| U.S. Government Obligations | 92 | 148 | 61.2 | 280 | 89.0 |
| Federal Agency Securities | 436 | 415 | 4.6- | 328 | 21.1- |
| Mutual Fund & Common Trusts | 22 | 27 | 21.7 | 27 | 0.5- |
| MCSD and PIC at Corporate CU | 9 | 10 | 3.8 | 10 | 2.1 |
| All Other Corporate Credit Union | 19 | 34 | 79.4 | 35 | 2.0 |
| Commercial Banks, S&Ls | 64 | 74 | 14.9 | 94 2 | 27.5 |
| Credit Unions -Loans to, Deposits in Other Investments | 3 27 | 1 23 | 57.0- 17.2- | 27 | 58.0 20.7 |
| TOTAL LOANS OUTSTANDING | 1,654 | 23 1,791 | 8.3 | 1,937 | 20.7 8.1 |
| Unsecured Credit Card Loans | 1,054 | 108 | 0.4- | 1,937 | 3.6 |
| All Other Unsecured Loans | 123 | 118 | 4.1- | 112 | 0.7 |
| New Vehicle Loans | 278 | 246 | 11.5- | 284 | 15.4 |
| Used Vehicle Loans | 331 | 386 | 16.5 | 444 | 15.0 |
| First Mortgage Real Estate Loans | 509 | 585 | 14.9 | 612 | 4.6 |
| Other Real Estate Loans | 200 | 212 | 5.9 | 219 | 3.0 |
| Leases Receivable | 24 | 27 | 10.9 | 25 | 6.1- |
| All Other Loans/Lines of Credit \1 | 76 | N/A | | 122 | |
| Other Loans \1 | 3 | N/A | | N/A | |
| Allowance For Loan Losses | 16 | 16 | 3.9- | 15 | 2.2- |
| Other Real Estate Owned | 0* | 0* | 93.0- | 0* | 100.0- |
| Land and Building | 31 | 35 | 11.4 | 37 | 6.6 |
| Other Fixed Assets | 12 | 13 | 7.1 | 14 | 8.4 |
| NCUSIF Capitalization Deposit | 20 | 22 | 9.1 | 23 | 8.1 |
| Other Assets | 35 | 44 | 25.5 | 44 | 0.6 |
| TOTAL ASSETS | 2,591 | 2,810 | 8.5 | 3,041 | 8.2 |
| LIABILITIES | | | | | |
| Total Borrowings | 49 | 84 | 71.9 | 114 | 34.7 |
| Accrued Dividends/Interest Payable | 0* | 0* | 26.9- | 0* | 22.3- |
| Acct Payable and Other Liabilities | 35 | 34 | 3.7- | 36 | 7.5 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 85 | 119 | 39.8 | 150 | 26.6 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 2,193 | 2,349 | 7.1 | 2,523 | 7.4 |
| Share Drafts | 269 | 291 | 8.0 | 335 | 15.0 |
| Regular Shares | 656 | 761 | 16.0 | 886 | 16.4 |
| Money Market Shares | 318 | 381 | 19.7 | 400 | 4.9 |
| Share Certificates/CDs | 736 | 689 | 6.4- | 672 | 2.4- |
| IRA/Keogh Accounts | 200 | 211 | 5.4 | 218 | 3.4 |
| All Other Shares and Member Deposits | 14 | 16 | 17.7 | 13 | 19.9- |
| Non-Member Deposits | 0* | 0* | 1.8- | 0* | 52.7- |
| Regular Reserves | 70 | 72 | 2.9 | 70 | 2.0- |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 5 | 7 | 33.9 | 2 | 69.1- |
| Other Reserves | 12 | 12 | 0.1 | 12 | 0.1- |
| | 226 | 252 343 | 11.5 | 283 | 12.2 7.2 |
| | 313 | | 9.5 8.5 | 368 3.041 | |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 2,591 | 2,810 | 8.5 | 3,041 | 8.2 |

* Amount Less than + or - 1 Million

New Hampshire Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|----------|--------|--------|
| Number of Credit Unions | 32 | 31 | 3.1- | 30 | 3.2- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 131 | 127 | 3.0- | 125 | 1.7- |
| (Less) Interest Refund | 0* | 0* | 2.7- | 0* | 27.0- |
| Income from Investments | 38 | 33 | 12.8- | 25 | 25.4- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 169 | 160 | 5.2- | 149 | 6.6- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 62 | 45 | 27.1- | 34 | 24.1- |
| Interest on Deposits | 14 | 10 | 23.2- | 8 | 26.2- |
| Interest on Borrowed Money | 3 | 3 | 25.0 | 4 | 18.9 |
| TOTAL INTEREST EXPENSE | 78 | 59 | 24.7- | 46 | 22.1- |
| PROVISION FOR LOAN & LEASE LOSSES | 7 | 8 | 22.9 | 11 | 34.3 |
| NET INTEREST INCOME AFTER PLL | 84 | 93 | 10.9 | 92 | 0.3- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 13 | 14 | 5.4 | 16 | 13.7 |
| Other Operating Income | 9 | 11 | 26.2 | 14 | 27.9 |
| Gain (Loss) on Investments | 0* | -1 | 337.7- | 3 | 310.8 |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 1,035.1- | -0* | 329.4- |
| Other Non-Oper Income (Expense) | -0* | 0* | 134.5 | 0* | 231.8 |
| TOTAL NON-INTEREST INCOME | 22 | 23 | 4.5 | 33 | 40.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 44 | 46 | 5.7 | 52 | 13.1 |
| Travel and Conference Expense | 1 | 0* | 15.1- | 1 | 12.4 |
| Office Occupancy Expense | 5 | 5 | 3.6 | 6 | 11.7 |
| Office Operations Expense | 17 | 19 | 11.6 | 20 | 6.1 |
| Educational & Promotional Expense | 4 | 4 | 5.7 | 4 | 10.9- |
| Loan Servicing Expense | 3 | 3 | 22.8 | 4 | 14.5 |
| Professional and Outside Services | 5 | 7 | 22.6 | 7 | 10.1 |
| Member Insurance | 0* | 0* | 80.9- | 0* | 72.5- |
| Operating Fees | 0* | 0* | 59.0 | 0* | 10.1- |
| Miscellaneous Operating Expenses | 2 | 2 | 17.7 | 2 | 13.4- |
| TOTAL NON-INTEREST EXPENSES | 81 | 88 | 8.4 | 96 | 9.1 |
| NET INCOME | 25 | 28 | 13.1 | 29 | 4.4 |
| Transfer to Regular Reserve | 10 | 9 | 6.9- | 9 | 4.9- |

^{*} Amount Less than + or - 1 Million

New Jersey Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 273 | Dec-02 262 | % CHG 4.0- | Dec-03 256 | % CHG 2.3- |
|--|-------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 924 | 1,089 | 17.9 | 999 | 8.3- |
| TOTAL INVESTMENTS | 2,204 | 2,817 | 27.8 | 3,119 | 10.7 |
| U.S. Government Obligations | 128 | 114 | 11.3- | 129 | 13.0 |
| Federal Agency Securities | 1,268 | 1,718 | 35.5 | 1,906 | 11.0 |
| Mutual Fund & Common Trusts | 37 | 37 | 1.1 | 26 | 29.4- |
| MCSD and PIC at Corporate CU | 34 | 38 | 12.6 | 56 | 47.0 |
| All Other Corporate Credit Union | 212 | 297 | 40.0 | 282 | 5.1- |
| Commercial Banks, S&Ls | 444 | 527 | 18.7 | 625 | 18.6 |
| Credit Unions -Loans to, Deposits in | 10 | 9 | 12.7- | 22 | 148.5 |
| Other Investments | 71 | 78 | 9.3 | 74 | 5.4- |
| TOTAL LOANS OUTSTANDING | 4,041 | 4,268 | 5.6 | 4,733 | 10.9 |
| Unsecured Credit Card Loans | 278 | 275 | 0.9- | 271 | 1.5- |
| All Other Unsecured Loans | 401 | 386 | 3.9- | 373 | 3.1- |
| New Vehicle Loans | 533 | 463 | 13.1- | 484 | 4.7 |
| Used Vehicle Loans | 366 | 363 | 0.8- | 461 | 27.2 |
| First Mortgage Real Estate Loans | 1,223 | 1,396 | 14.2 | 1,703 | 21.9 |
| Other Real Estate Loans | 1,001 | 1,156 | 15.5 | 1,274 | 10.2 |
| Leases Receivable | 61 | 53 | 13.1- | 39 | 25.5- |
| All Other Loans/Lines of Credit \1 | 133 | N/A | | 126 | |
| Other Loans \1 Allowance For Loan Losses | 47 40 | N/A 37 | 7.1- | N/A 30 | 19.2- |
| Other Real Estate Owned | 40 | 37 0* | 7.1- 78.7- | 30 0* | 40.0 |
| Land and Building | 52 | 58 | 9.9 | 0 77 | 33.0 |
| Other Fixed Assets | 26 | 33 | 9.9 26.7 | 33 | 1.6- |
| NCUSIF Capitalization Deposit | 55 | 65 | 16.4 | 71 | 10.5 |
| Other Assets | 79 | 95 | 21.0 | 93 | 2.2- |
| TOTAL ASSETS | 7,343 | 8,396 | 14.3 | 9,117 | 8.6 |
| LIABILITIES | | | | | |
| Total Borrowings | 19 | 30 | 57.7 | 51 | 70.8 |
| Accrued Dividends/Interest Payable | 18 | 17 | 7.7- | 12 | 31.0- |
| Acct Payable and Other Liabilities | 76 | 72 | 5.1- | 54 | 24.2- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 113 | 119 | 5.0 | 117 | 1.4- |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 6,418 | 7,386 | 15.1 | 8,053 | 9.0 |
| Share Drafts | 783 | 821 | 4.9 | 912 | 11.1 |
| Regular Shares | 3,176 | 3,719 | 17.1 | 4,067 | 9.4 |
| Money Market Shares Share Certificates/CDs | 709 | 973 | 37.3 | 1,084 | 11.4 |
| | 1,165 543 | 1,204 626 | 3.3 | 1,225 706 | 1.8 12.7 |
| IRA/Keogh Accounts All Other Shares and Member Deposits | 39 | 42 | 15.3 5.9 | 708 52 | 23.7 |
| Non-Member Deposits | 39 4 | 42 | 63.4- | 52 | 389.6 |
| Regular Reserves | 222 | 219 | 1.4- | 218 | 389.0 0.5- |
| APPR. For Non-Conf. Invest. | 0 | 219 | 0.0 | 210 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 4 | 16 | 323.3 | -0* | 100.3- |
| Other Reserves | 57 | 58 | 1.6 | 75 | 29.8 |
| Undivided Earnings | 530 | 600 | 13.2 | 655 | 9.3 |
| TOTAL EQUITY | 812 | 892 | 9.8 | 948 | 6.3 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 7,343 | 8,396 | 14.3 | 9,117 | 8.6 |

* Amount Less than + or - 1 Million

New Jersey Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 273 | Dec-02 262 | % CHG 4.0- | Dec-03 256 | % CHG 2.3- |
|-------------------------------------|----------------------|---------------|---------------|----------------------|---------------|
| | | | | | |
| INTEREST INCOME | | | | | |
| Interest on Loans | 321 | 313 | 2.3- | 301 | 3.8- |
| (Less) Interest Refund | 0* | 0* | 41.6- | 0* | 131.8 |
| Income from Investments | 136 | 132 | 3.2- | 120 | 8.5- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 457 | 445 | 2.6- | 422 | 5.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 202 | 170 | 16.1- | 129 | 24.1- |
| Interest on Deposits | 2 | 1 | 46.4- | 0* | 37.6- |
| Interest on Borrowed Money | 0* | 1 | 57.9 | 1 | 4.3 |
| TOTAL INTEREST EXPENSE | 205 | 172 | 16.1- | 131 | 23.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 14 | 13 | 11.2- | 12 | 6.1- |
| NET INTEREST INCOME AFTER PLL | 237 | 260 | 9.7 | 279 | 7.2 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 35 | 38 | 9.3 | 42 | 8.9 |
| Other Operating Income | 15 | 20 | 31.9 | 25 | 24.6 |
| Gain (Loss) on Investments | 0* | -2 | 543.0- | 1 | 194.2 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 22.4- | 0* | 55.2- |
| Other Non-Oper Income (Expense) | 0* | 0* | 61.1- | 1 | 345.7 |
| TOTAL NON-INTEREST INCOME | 52 | 58 | 11.1 | 70 | 21.0 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 110 | 120 | 8.5 | 129 | 7.8 |
| Travel and Conference Expense | 4 | 4 | 6.3 | 5 | 6.6 |
| Office Occupancy Expense | 14 | 14 | 2.8 | 17 | 18.7 |
| Office Operations Expense | 48 | 51 | 6.9 | 53 | 5.3 |
| Educational & Promotional Expense | 8 | 8 | 6.0 | 9 | 16.4 |
| Loan Servicing Expense | 9 | 10 | 11.4 | 11 | 15.9 |
| Professional and Outside Services | 25 | 28 | 10.5 | 30 | 9.5 |
| Member Insurance | 4 | 3 | 8.7- | 3 | 7.8- |
| Operating Fees | 1 | 2 | 13.4 | 2 | 8.0 |
| Miscellaneous Operating Expenses | 7 | 8 | 24.3 | 9 | 6.6 |
| TOTAL NON-INTEREST EXPENSES | 229 | 248 | 8.2 | 269 | 8.4 |
| NET INCOME | 60 | 70 | 16.6 | 80 | 14.3 |
| Transfer to Regular Reserve | 5 | 7 | 53.7 | 11 | 49.3 |
| | | | | | |

^{*} Amount Less than + or - 1 Million

New Mexico Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | 3.2 3.2 4.2 3.3 0.5- 7.3 3.3 |
|---|--|
| TOTAL INVESTMENTS 433 642 48.3 791 23 | 3.2 4.2 3.3).5- 7.3 |
| | 4.2 3.3).5- 7.3 |
| 0.5. Government Obligations 0 0 40.0 - 2 474 | 3.3).5- 7.3 |
| |).5- 7.3 |
| o , | 7.3 |
| | |
| | J.J |
| | 6.7 |
| · | 3.8- |
| | 9.2- |
| TOTAL LOANS OUTSTANDING 2,383 2,529 6.1 2,652 4 | 1.8 |
| Unsecured Credit Card Loans 143 144 0.7 147 2 | 2.3 |
| | 3.3- |
| | 2.2 |
| | 5.6 |
| | 7.2 |
| |).8- |
| | 0.0 |
| All Other Loans/Lines of Credit \1 119 N/A 119 | |
| Other Loans \1 5 N/A N/A Allowance For Loan Losses 23 21 8.5- 19 10 |).9- |
| | 3.9- 3.7- |
| | 5.2 |
| · · · · · · · · · · · · · · · · · · · | 1.8 |
| | 7.7 |
| | 6.6 |
| | 3.7 |
| LIABILITIES | |
| Total Borrowings 68 61 10.8- 64 5 | 5.9 |
| Accrued Dividends/Interest Payable 5 3 32.1- 2 25 | 5.8- |
| Acct Payable and Other Liabilities 24 25 2.5 26 7 | 7.3 |
| | 0.0 |
| TOTAL LIABILITIES 97 89 8.5- 93 5 | 5.1 |
| EQUITY/SAVINGS | |
| | 3.6 |
| | 9.0 |
| | 3.6 |
| | 3.9 |
| | 5.8- |
| 6 | 5.5 . 4 |
| · |).4 9.2 |
| | 9.2 2.4 |
| | 0.0 |
| Accum. Unrealized G/L on A-F-S 0* 0* 0* 83.6 -0* 112 | |
| |).6 |
| | 3.0 |
| | 0.0 |
| TOTAL LIABILITIES/EQUITY/SAVINGS 3,348 3,699 10.5 4,020 8 | 3.7 |

* Amount Less than + or - 1 Million

New Mexico Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 56 | Dec-02 55 | % CHG 1.8- | Dec-03 54 | % CHG 1.8- |
|-------------------------------------|---------------------|---------------------|---------------|---------------------|---------------|
| Number of Credit Onions | 50 | 55 | 1.0- | 54 | 1.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 194 | 190 | 2.2- | 179 | 5.4- |
| (Less) Interest Refund | 0* | 0* | 7.4- | 0* | 29.3- |
| Income from Investments | 27 | 24 | 12.8- | 23 | 4.6- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 221 | 214 | 3.5- | 202 | 5.4- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 91 | 71 | 21.7- | 57 | 19.6- |
| Interest on Deposits | 9 | 3 | 67.3- | 0* | 90.9- |
| Interest on Borrowed Money | 5 | 4 | 10.4- | 4 | 4.3- |
| TOTAL INTEREST EXPENSE | 104 | 78 | 25.0- | 61 | 21.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 15 | 11 | 22.1- | 12 | 8.4 |
| NET INTEREST INCOME AFTER PLL | 103 | 124 | 20.9 | 128 | 3.4 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 29 | 28 | 2.3- | 32 | 11.7 |
| Other Operating Income | 13 | 16 | 18.4 | 16 | 5.3 |
| Gain (Loss) on Investments | 0* | 0* | 15.5- | 0* | 30.3- |
| Gain (Loss) on Disp of Fixed Assets | 0* | 1 | 632.9 | 0* | 95.1- |
| Other Non-Oper Income (Expense) | 0* | 0* | 35.6- | 0* | 64.2- |
| TOTAL NON-INTEREST INCOME | 43 | 46 | 5.8 | 48 | 5.4 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 58 | 63 | 9.1 | 68 | 7.0 |
| Travel and Conference Expense | 1 | 2 | 14.9 | 2 | 15.8 |
| Office Occupancy Expense | 8 | 8 | 3.1 | 9 | 5.6 |
| Office Operations Expense | 26 | 29 | 11.3 | 31 | 6.3 |
| Educational & Promotional Expense | 3 | 3 | 4.6 | 4 | 9.6 |
| Loan Servicing Expense | 6 | 6 | 3.4 | 6 | 13.6- |
| Professional and Outside Services | 12 | 13 | 12.4 | 15 | 17.4 |
| Member Insurance | 0* | 0* | 2.3- | 0* | 3.5- |
| Operating Fees | 0* | 0* | 12.3 | 0* | 0.7 |
| Miscellaneous Operating Expenses | 3 | 3 | 5.5- | 3 | 3.7- |
| TOTAL NON-INTEREST EXPENSES | 119 | 129 | 8.7 | 138 | 6.6 |
| NET INCOME | 27 | 41 | 50.2 | 39 | 4.5- |
| Transfer to Regular Reserve | 5 | 5 | 8.4- | 1 | 68.5- |

^{*} Amount Less than + or - 1 Million

New York Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 624 | Dec-02 603 | % CHG 3.4- | Dec-03 587 | % CHG 2.7- |
|--------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 2,334 | 2,502 | 7.2 | 2,443 | 2.4- |
| TOTAL INVESTMENTS | 7,491 | 9,233 | 23.3 | 10,616 | 15.0 |
| U.S. Government Obligations | 183 | 117 | 35.8- | 193 | 64.3 |
| Federal Agency Securities | 4,829 | 6,215 | 28.7 | 7,424 | 19.5 |
| Mutual Fund & Common Trusts | 313 | 304 | 2.7- | 194 | 36.2- |
| MCSD and PIC at Corporate CU | 105 | 114 | 9.2 | 170 | 48.3 |
| All Other Corporate Credit Union | 632 | 826 | 30.6 | 824 | 0.3- |
| Commercial Banks, S&Ls | 787 | 1,039 | 32.0 | 1,150 | 10.7 |
| Credit Unions -Loans to, Deposits in | 54 | 65 | 19.4 | 78 | 19.9 |
| Other Investments | 588 | 552 | 6.0- | 584 | 5.7 |
| TOTAL LOANS OUTSTANDING | 15,558 | 17,043 | 9.5 | 19,248 | 12.9 |
| Unsecured Credit Card Loans | 925 | 945 | 2.2 | 998 | 5.6 |
| All Other Unsecured Loans | 1,482 | 1,531 | 3.3 | 1,621 | 5.8 |
| New Vehicle Loans | 1,796 | 1,840 | 2.4 | 2,061 | 12.0 |
| Used Vehicle Loans | 1,850 | 2,043 | 10.4 | 2,310 | 13.1 |
| First Mortgage Real Estate Loans | 5,385 | 6,283 | 16.7 | 7,415 | 18.0 |
| Other Real Estate Loans | 2,478 | 2,793 | 12.7 | 3,125 | 11.9 |
| Leases Receivable | 55 | 83 | 51.1 | 30 | 63.8- |
| All Other Loans/Lines of Credit \1 | 1,467 | N/A | | 1,688 | |
| Other Loans \1 | 119 | N/A | | N/A | |
| Allowance For Loan Losses | 166 | 170 | 2.0 | 170 | 0.1- |
| Other Real Estate Owned | 3 | 2 | 29.6- | 1 | 30.4- |
| Land and Building | 255 | 282 | 10.9 | 322 | 14.1 |
| Other Fixed Assets | 111 | 131 | 17.6 | 149 | 13.8 |
| NCUSIF Capitalization Deposit | 193 | 223 | 15.4 | 251 | 12.8 |
| Other Assets | 280 | 321 | 14.5 | 379 | 18.2 |
| TOTAL ASSETS | 26,058 | 29,642 | 13.8 | 33,289 | 12.3 |
| LIABILITIES | | | | | |
| Total Borrowings | 452 | 549 | 21.6 | 739 | 34.6 |
| Accrued Dividends/Interest Payable | 36 | 26 | 26.6- | 22 | 17.9- |
| Acct Payable and Other Liabilities | 177 | 188 | 6.5 | 219 | 16.3 |
| Uninsured Secondary Capital | 2 | 2 | 0.7 | 3 | 44.0 |
| TOTAL LIABILITIES | 667 | 766 | 14.9 | 983 | 28.3 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 22,230 | 25,342 | 14.0 | 28,468 | 12.3 |
| Share Drafts | 2,434 | 2,680 | 10.1 | 3,001 | 12.0 |
| Regular Shares | 8,890 | 10,392 | 16.9 | 11,891 | 14.4 |
| Money Market Shares | 3,474 | 4,652 | 33.9 | 5,631 | 21.0 |
| Share Certificates/CDs | 5,267 | 5,284 | 0.3 | 5,249 | 0.7- |
| IRA/Keogh Accounts | 1,867 | 2,027 | 8.6 | 2,328 | 14.9 |
| All Other Shares and Member Deposits | 253 | 259 | 2.7 | 305 | 17.6 |
| Non-Member Deposits | 45 | 48 | 5.2 | 63 | 32.2 |
| Regular Reserves | 1,002 | 1,079 | 7.7 | 1,128 | 4.5 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 27 | 65 | 141.9 | 16 | 75.2- |
| Other Reserves | 245 | 267 | 8.9 | 274 | 2.8 |
| | 1,887 | 2,124 | 12.5 | 2,420 | 13.9 |
| | 3,161 | 3,535 | 11.8 | 3,838 | 8.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 26,058 | 29,642 | 13.8 | 33,289 | 12.3 |

* Amount Less than + or - 1 Million

New York Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 624 | Dec-02 603 | % CHG 3.4- | Dec-03 587 | % CHG 2.7- |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 1,231 | 1,243 | 1.0 | 1,229 | 1.2- |
| (Less) Interest Refund | 2 | 1 | 35.2- | 2 | 87.8 |
| Income from Investments | 450 | 404 | 10.1- | 368 | 9.0- |
| Trading Profits and Losses | -0* | 0* | 513.9 | 0* | 300.6 |
| TOTAL INTEREST INCOME | 1,679 | 1,647 | 1.9- | 1,595 | 3.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 722 | 574 | 20.5- | 474 | 17.5- |
| Interest on Deposits | 30 | 26 | 12.5- | 22 | 16.5- |
| Interest on Borrowed Money | 21 | 21 | 0.2- | 22 | 4.0 |
| TOTAL INTEREST EXPENSE | 773 | 621 | 19.7- | 518 | 16.7- |
| PROVISION FOR LOAN & LEASE LOSSES | 67 | 74 | 10.7 | 81 | 9.2 |
| NET INTEREST INCOME AFTER PLL | 839 | 952 | 13.4 | 997 | 4.7 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 113 | 129 | 14.8 | 157 | 21.3 |
| Other Operating Income | 67 | 78 | 16.0 | 95 | 22.5 |
| Gain (Loss) on Investments | 1 | 1 | 21.6 | 0* | 69.3- |
| Gain (Loss) on Disp of Fixed Assets | -2 | -0* | 73.0 | 2 | 469.0 |
| Other Non-Oper Income (Expense) | 6 | 7 | 24.1 | 10 | 39.3 |
| TOTAL NON-INTEREST INCOME | 184 | 215 | 16.6 | 264 | 23.1 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 381 | 413 | 8.5 | 460 | 11.4 |
| Travel and Conference Expense | 11 | 12 | 11.9 | 13 | 5.6 |
| Office Occupancy Expense | 50 | 54 | 7.3 | 60 | 12.5 |
| Office Operations Expense | 170 | 184 | 8.2 | 199 | 8.1 |
| Educational & Promotional Expense | 27 | 29 | 7.8 | 32 | 7.7 |
| Loan Servicing Expense | 43 | 50 | 16.4 | 56 | 14.1 |
| Professional and Outside Services | 56 | 61 | 8.8 | 69 | 12.0 |
| Member Insurance | 10 | 9 | 6.5- | 9 | 5.0- |
| Operating Fees | 4 | 5 | 12.9 | 5 | 10.2 |
| Miscellaneous Operating Expenses | 21 | 21 | 0.7 | 23 | 11.8 |
| TOTAL NON-INTEREST EXPENSES | 773 | 838 | 8.5 | 926 | 10.5 |
| NET INCOME | 250 | 328 | 30.9 | 334 | 1.9 |
| Transfer to Regular Reserve | 38 | 51 | 34.4 | 66 | 31.3 |

^{*} Amount Less than + or - 1 Million

North Carolina Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 162 | Dec-02 158 | % CHG 2.5- | Dec-03 150 | % CHG 5.1- |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 1,308 | 1,350 | 3.2 | 1,260 | 6.6- |
| TOTAL INVESTMENTS | 2,099 | 3,632 | 73.0 | 3,904 | 7.5 |
| U.S. Government Obligations | 45 | 42 | 7.6- | 41 | 1.1- |
| Federal Agency Securities | 1,147 | 1,066 | 7.1- | 857 | 19.6- |
| Mutual Fund & Common Trusts | 24 | 39 | 63.1 | 43 | 11.8 |
| MCSD and PIC at Corporate CU | 45 | 52 | 16.8 | 106 | 104.3 |
| All Other Corporate Credit Union | 587 | 2,048 | 248.7 | 2,468 | 20.5 |
| Commercial Banks, S&Ls | 126 | 255 | 101.8 | 240 | 5.8- |
| Credit Unions -Loans to, Deposits in | 25 | 25 | 2.6- | 21 | 16.4- |
| Other Investments | 100 | 106 | 6.2 | 127 | 20.2 |
| TOTAL LOANS OUTSTANDING | 11,322 | 11,902 | 5.1 | 13,913 | 16.9 |
| Unsecured Credit Card Loans | 355 | 378 | 6.5 | 394 | 4.2 |
| All Other Unsecured Loans New Vehicle Loans | 787 1,431 | 767 | 2.6- 9.3- | 736 | 4.0- 5.8 |
| Used Vehicle Loans | 1,743 | 1,297 1,826 | 9.3- 4.8 | 1,372 2,148 | 5.0 17.6 |
| First Mortgage Real Estate Loans | 5,395 | 6,054 | 4.8 | 7,414 | 22.5 |
| Other Real Estate Loans | 1,236 | 1,351 | 9.3 | 1,607 | 18.9 |
| Leases Receivable | 0* | 0* | 65.8- | 0* | 61.5- |
| All Other Loans/Lines of Credit \1 | 224 | N/A | 00.0 | 241 | 01.0 |
| Other Loans \1 | 151 | N/A | | N/A | |
| Allowance For Loan Losses | 82 | 100 | 21.9 | 117 | 17.1 |
| Other Real Estate Owned | 4 | 8 | 105.8 | 7 | 10.8- |
| Land and Building | 237 | 274 | 15.7 | 316 | 15.5 |
| Other Fixed Assets | 60 | 90 | 49.9 | 97 | 7.0 |
| NCUSIF Capitalization Deposit | 118 | 137 | 16.1 | 152 | 11.1 |
| Other Assets | 101 | 95 | 5.3- | 124 | 30.2 |
| TOTAL ASSETS | 15,167 | 17,441 | 15.0 | 19,667 | 12.8 |
| LIABILITIES | | | | | |
| Total Borrowings | 19 | 83 | 337.3 | 125 | 50.3 |
| Accrued Dividends/Interest Payable | 26 | 22 | 16.3- | 19 | 13.4- |
| Acct Payable and Other Liabilities | 160 | 160 | 0.1 | 182 | 13.7 |
| Uninsured Secondary Capital | 0* | 0* | 15.9 | 0* | 50.0 |
| TOTAL LIABILITIES | 205 | 265 | 29.3 | 326 | 23.0 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 13,541 | 15,561 | 14.9 | 17,567 | 12.9 |
| Share Drafts | 1,628 | 1,779 | 9.3 | 2,067 | 16.2 |
| Regular Shares | 2,766 | 3,138 | 13.5 | 3,822 | 21.8 |
| Money Market Shares Share Certificates/CDs | 3,850 | 4,782 4,039 | 24.2 | 5,635 | 17.8 |
| IRA/Keogh Accounts | 3,648 1,533 | 4,039 | 10.7 11.0 | 4,020 1,888 | 0.5- 11.0 |
| All Other Shares and Member Deposits | 96 | 1,701 | 16.0 | 131 | 17.5 |
| Non-Member Deposits | 90 20 | 10 | 51.3- | 4 | 60.8- |
| Regular Reserves | 647 | 676 | 4.6 | 772 | 14.2 |
| APPR. For Non-Conf. Invest. | 0 | 0,0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 8 | 19 | 142.6 | 0* | 98.2- |
| Other Reserves | 194 | 331 | 70.6 | 360 | 8.9 |
| Undivided Earnings | 572 | 588 | 2.8 | 641 | 9.1 |
| TOTAL EQUITY | 1,420 | 1,614 | 13.6 | 1,774 | 9.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 15,167 | 17,441 | 15.0 | 19,667 | 12.8 |

* Amount Less than + or - 1 Million

North Carolina Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 162 | Dec-02 158 | % CHG 2.5- | Dec-03 150 | % CHG 5.1- |
|---|----------------------|----------------------|---------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 820 | 810 | 1.2- | 754 | 6.9- |
| (Less) Interest Refund | 020 0* | 0* | 29.8- | 754 0* | 8.3 |
| Income from Investments | 119 | 125 | 29.8- 5.4 | 130 | 6.3 4.2 |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0* | 4.2 0.0 |
| TOTAL INTEREST INCOME | 938 | 935 | 0.0 | 885 | 0.0 5.4- |
| INTEREST EXPENSE | 930 | 900 | 0.5- | 000 | 5.4- |
| Dividends on Shares | 517 | 414 | 19.9- | 354 | 14.6- |
| Interest on Deposits | 13 | 9 | 29.1- | 5 | 43.6- |
| Interest on Borrowed Money | 13 | 2 | 40.4 | 4 | 43.0- 141.2 |
| | 531 | 425 | 20.0- | 363 | 14.7- |
| PROVISION FOR LOAN & LEASE LOSSES | 37 | 59 | 60.1 | 70 | 19.0 |
| NET INTEREST INCOME AFTER PLL | 370 | 451 | 21.9 | 451 | 0.1 |
| NON-INTEREST INCOME | 0/0 | -01 | 21.0 | 101 | 0.1 |
| Fee Income | 119 | 140 | 18.4 | 186 | 32.4 |
| Other Operating Income | 29 | 33 | 16.4 | 40 | 18.7 |
| Gain (Loss) on Investments | | 14 | 103.7 | 17 | 21.2 |
| Gain (Loss) on Disp of Fixed Assets | -0* | 1 | 1,465.8 | 0* | 83.1- |
| Other Non-Oper Income (Expense) | 2 | 0* | 56.3- | 6 | 475.4 |
| TOTAL NON-INTEREST INCOME | 156 | 190 | 21.5 | 248 | 30.7 |
| | | | | | |
| NON-INTEREST EXPENSES | 407 | 000 | 447 | 000 | 15.0 |
| Employee Compensation and Benefits | 197 | 226 | 14.7 | 262 | 15.9 |
| Travel and Conference Expense | 5 | 5 | 13.1 | 5 | 1.2- |
| Office Occupancy Expense | 29 | 33 | 16.5 | 38 | 12.9 |
| Office Operations Expense | 83 | 95 | 14.8 17.2 | 105 | 10.8 |
| Educational & Promotional Expense | 8 | 9 | | 11 | 13.8 |
| Loan Servicing Expense | 10 | 13 | 26.1 | 15 | 17.5 |
| Professional and Outside Services | 27 | 30 | 12.5 8.7- | 32 | 6.1 5.8- |
| Member Insurance | 5 2 | 4 | 8.7- 7.4 | 4 | |
| Operating Fees | 2 28 | 2 38 | 7.4 33.5 | 2 45 | 5.2 19.7 |
| Miscellaneous Operating Expenses TOTAL NON-INTEREST EXPENSES | 28 393 | 38 457 | 33.5 16.1 | 45 520 | 19.7 |
| NET INCOME | 393 133 | 457 184 | 38.7 | 520 179 | 2.4- |
| | 55 | 33 | 38.7 39.6- | 179 | 2.4- 204.9 |
| Transfer to Regular Reserve | 55 | ు | 39.0- | 102 | 204.9 |

^{*} Amount Less than + or - 1 Million

North Dakota Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 64 | Dec-02 62 | % CHG 3.1- | Dec-03 61 | % CHG 1.6- |
|---|---------------------|---------------------|----------------------|---------------------|----------------------|
| Cash & Equivalents | 102 | 134 | 31.2 | 135 | 0.6 |
| TOTAL INVESTMENTS | 224 | 217 | 2.8- | 259 | 19.1 |
| U.S. Government Obligations | 0* | 0* | 446.9 | 1 | 67.1 |
| Federal Agency Securities | 22 | 25 | 13.3 | 47 | 89.8 |
| Mutual Fund & Common Trusts | 0* | 0* | 30.1- | 0* | 64.3- |
| MCSD and PIC at Corporate CU | 4 | 7 | 46.6 | 6 | 15.2- |
| All Other Corporate Credit Union | 108 | 73 | 32.4- | 58 | 21.0- |
| Commercial Banks, S&Ls | 76 | 94 | 22.7 | 132 | 40.8 |
| Credit Unions -Loans to, Deposits in | 3 | 4 | 27.3 | 5 | 9.3 |
| Other Investments | 9 | 14 | 61.7 | 11 | 24.4- |
| TOTAL LOANS OUTSTANDING | 841 | 885 | 5.3 | 924 | 4.3 |
| Unsecured Credit Card Loans | 19 | 22 | 13.5 | 22 | 0.5 |
| All Other Unsecured Loans | 22 | 21 | 3.2- | 22 | 6.9 |
| New Vehicle Loans | 92 | 75 | 19.3- | 75 | 1.2 |
| Used Vehicle Loans | 239 | 251 | 4.7 | 274 | 9.5 |
| First Mortgage Real Estate Loans | 150 | 162 | 7.9 | 176 | 9.0 |
| Other Real Estate Loans | 45 | 55 | 22.5 | 67 | 21.8 |
| Leases Receivable All Other Loans/Lines of Credit \1 | 18 249 | 15 N/A | 13.9- | 4 282 | 76.1- |
| Other Loans \1 | 249 | N/A N/A | | 202 N/A | |
| Allowance For Loan Losses | , 14 | 23 | 59.8 | 21 | 9.0- |
| Other Real Estate Owned | 0* | 23 0* | 11.6- | 0* | 9.0- 157.4 |
| Land and Building | 17 | 19 | 13.9 | 21 | 10.9 |
| Other Fixed Assets | 3 | 4 | 3.4 | 4 | 22.1 |
| NCUSIF Capitalization Deposit | 9 | 10 | 11.5 | 10 | 6.6 |
| Other Assets | 18 | 17 | 6.2- | 22 | 31.3 |
| TOTAL ASSETS | 1,200 | 1,267 | 5.7 | 1,358 | 7.2 |
| LIABILITIES | | | | | |
| Total Borrowings | 1 | 2 | 53.5 | 3 | 67.4 |
| Accrued Dividends/Interest Payable | 4 | 3 | 28.4- | 2 | 21.8- |
| Acct Payable and Other Liabilities | 7 | 7 | 1.2 | 8 | 15.5 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 12 | 12 | 3.3- | 13 | 14.6 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 1,063 | 1,128 | 6.1 | 1,202 | 6.6 |
| Share Drafts | 155 | 159 | 2.6 | 182 | 14.8 |
| Regular Shares | 186 | 212 | 14.0 | 231 | 9.0 |
| Money Market Shares | 196 | 168 | 14.3- | 189 | 12.8 |
| Share Certificates/CDs IRA/Keogh Accounts | 422 55 | 426 60 | 1.0 9.8 | 418 65 | 2.0- 8.9 |
| All Other Shares and Member Deposits | 55 45 | 102 | 125.8 | 115 | 12.8 |
| Non-Member Deposits | 43 5 | 2 | 62.0- | 2 | 12.0 |
| Regular Reserves | 65 | 61 | 6.1- | 64 | 5.3 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 0* | 0* | 105.8 | 0* | 10.6 |
| Other Reserves | 17 | 18 | 5.4 | 20 | 10.2 |
| Undivided Earnings | 43 | 49 | 14.7 | 59 | 20.4 |
| TOTAL EQUITY | 125 | 128 | 2.7 | 143 | 11.8 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,200 | 1,267 | 5.7 | 1,358 | 7.2 |

* Amount Less than + or - 1 Million

North Dakota Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 64 | Dec-02 62 | % CHG 3.1- | Dec-03 61 | % CHG 1.6- |
|-------------------------------------|---------------------|---------------------|---------------|---------------------|---------------|
| Number of Credit Onions | 04 | 02 | 5.1- | 01 | 1.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 70 | 66 | 6.3- | 62 | 5.7- |
| (Less) Interest Refund | 0* | 0* | 20.9 | 0* | 3.6- |
| Income from Investments | 11 | 8 | 23.9- | 7 | 12.2- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 81 | 74 | 8.7- | 69 | 6.5- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 17 | 12 | 28.3- | 10 | 22.4- |
| Interest on Deposits | 22 | 15 | 31.5- | 12 | 23.1- |
| Interest on Borrowed Money | 0* | 0* | 10.3- | 0* | 20.4- |
| TOTAL INTEREST EXPENSE | 40 | 28 | 30.0- | 22 | 22.8- |
| PROVISION FOR LOAN & LEASE LOSSES | 4 | 14 | 270.0 | 4 | 70.8- |
| NET INTEREST INCOME AFTER PLL | 38 | 32 | 14.0- | 44 | 35.3 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 6 | 6 | 12.2 | 8 | 26.0 |
| Other Operating Income | 3 | 3 | 6.6 | 5 | 74.4 |
| Gain (Loss) on Investments | -0* | -0* | 84.2 | -0* | 219.0- |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 281.7- | 0* | 148.1 |
| Other Non-Oper Income (Expense) | 0* | 0* | 3.7- | 0* | 73.8 |
| TOTAL NON-INTEREST INCOME | 9 | 9 | 10.2 | 13 | 42.4 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 18 | 20 | 8.6 | 22 | 10.9 |
| Travel and Conference Expense | 0* | 0* | 8.4 | 0* | 14.0 |
| Office Occupancy Expense | 2 | 3 | 4.8 | 3 | 10.0 |
| Office Operations Expense | 7 | 7 | 1.2 | 7 | 9.8 |
| Educational & Promotional Expense | 2 | 2 | 12.2 | 2 | 14.9 |
| Loan Servicing Expense | 1 | 1 | 18.4 | 1 | 17.7 |
| Professional and Outside Services | 3 | 3 | 7.7 | 3 | 12.2 |
| Member Insurance | 0* | 0* | 3.6- | 0* | 9.0 |
| Operating Fees | 0* | 0* | 4.1- | 0* | 10.9 |
| Miscellaneous Operating Expenses | 1 | 1 | 4.1- | 2 | 14.3 |
| TOTAL NON-INTEREST EXPENSES | 36 | 38 | 6.4 | 42 | 11.3 |
| NET INCOME | 10 | 4 | 64.0- | 15 | 294.6 |
| Transfer to Regular Reserve | 1 | 1 | 10.8- | 1 | 29.9 |

^{*} Amount Less than + or - 1 Million

Ohio Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 483 | Dec-02 469 | % CHG 2.9- | Dec-03 446 | % CHG 4.9- |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 1,195 | 1,299 | 8.7 | 1,265 | 2.7- |
| TOTAL INVESTMENTS | 2,819 | 3,353 | 19.0 | 3,776 | 12.6 |
| U.S. Government Obligations | 66 | 74 | 13.1 | 81 | 8.9 |
| Federal Agency Securities | 908 | 1,177 | 29.6 | 1,510 | 28.3 |
| Mutual Fund & Common Trusts | 49 | 66 | 33.5 | 53 | 20.0- |
| MCSD and PIC at Corporate CU | 71 | 75 | 6.7 | 79 | 4.7 |
| All Other Corporate Credit Union | 388 | 391 | 0.9 | 349 | 10.6- |
| Commercial Banks, S&Ls | 1,083 | 1,326 | 22.4 | 1,471 | 10.9 |
| Credit Unions -Loans to, Deposits in | 24 | 27 | 11.5 | 32 | 18.2 |
| Other Investments | 230 | 217 | 5.7- | 201 | 7.0- |
| TOTAL LOANS OUTSTANDING | 7,556 | 7,991 | 5.8 | 8,440 | 5.6 |
| Unsecured Credit Card Loans All Other Unsecured Loans | 580 431 | 573 426 | 1.1- 1.1- | 573 390 | 0.1- 8.4- |
| New Vehicle Loans | 1,428 | 420 1,386 | 2.9- | 1,340 | 0.4- 3.3- |
| Used Vehicle Loans | 1,420 | 1,380 | 8.6 | 1,862 | 5.3- 7.1 |
| First Mortgage Real Estate Loans | 1,002 | 2,156 | 12.7 | 2,453 | 13.8 |
| Other Real Estate Loans | 1,084 | 1,187 | 9.6 | 1,238 | 4.3 |
| Leases Receivable | 112 | 127 | 13.7 | 122 | 3.9- |
| All Other Loans/Lines of Credit \1 | 404 | N/A | 10.7 | 461 | 0.0 |
| Other Loans \1 | 2 | N/A | | N/A | |
| Allowance For Loan Losses | 61 | 66 | 8.9 | 63 | 4.2- |
| Other Real Estate Owned | 1 | 1 | 4.1- | 2 | 56.9 |
| Land and Building | 180 | 196 | 8.9 | 205 | 4.5 |
| Other Fixed Assets | 53 | 54 | 2.0 | 58 | 7.7 |
| NCUSIF Capitalization Deposit | 93 | 103 | 10.7 | 112 | 8.0 |
| Other Assets | 101 | 112 | 10.9 | 133 | 18.9 |
| TOTAL ASSETS | 11,938 | 13,056 | 9.4 | 13,929 | 6.7 |
| LIABILITIES | | | | | |
| Total Borrowings | 48 | 64 | 33.6 | 86 | 35.6 |
| Accrued Dividends/Interest Payable | 14 | 10 | 30.0- | 9 | 13.0- |
| Acct Payable and Other Liabilities | 63 | 71 | 12.6 | 65 | 8.0- |
| Uninsured Secondary Capital | 0* | 0* | 20.0- | 0* | 0.0 |
| TOTAL LIABILITIES | 125 | 145 | 15.7 | 161 | 10.8 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 10,388 | 11,372 | 9.5 | 12,141 | 6.8 |
| Share Drafts | 1,190 | 1,252 | 5.2 | 1,345 | 7.4 |
| Regular Shares | 4,024 | 4,548 | 13.0 | 4,922 | 8.2 |
| Money Market Shares Share Certificates/CDs | 1,381 | 1,658 | 20.0 | 1,893 | 14.2 |
| IRA/Keogh Accounts | 2,658 930 | 2,671 | 0.5 8.4 | 2,694 | 0.8 5.6 |
| All Other Shares and Member Deposits | 166 | 1,008 204 | 22.8 | 1,065 196 | 3.6- |
| Non-Member Deposits | 39 | 204 31 | 22.0 | 25 | 18.2- |
| Regular Reserves | 404 | 414 | 21.0- | 425 | 2.6 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 6 | 17 | 159.4 | 7 | 58.2- |
| Other Reserves | 27 | 29 | 5.8 | 27 | 4.5- |
| Undivided Earnings | 987 | 1,080 | 9.4 | 1,168 | 8.2 |
| TOTAL EQUITY | 1,425 | 1,540 | 8.0 | 1,628 | 5.7 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 11,938 | 13,056 | 9.4 | 13,929 | 6.7 |

* Amount Less than + or - 1 Million

Ohio Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 483 | Dec-02 469 | % CHG 2.9- | Dec-03 446 | % CHG 4.9- |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 620 | 598 | 3.6- | 571 | 4.5- |
| (Less) Interest Refund | 1 | 1 | 21.9- | 1 | 4.9 |
| Income from Investments | 174 | 146 | 16.4- | 127 | 12.7- |
| Trading Profits and Losses | -0* | 0* | 413.6 | 0 | 100.0- |
| TOTAL INTEREST INCOME | 793 | 743 | 6.3- | 697 | 6.1- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 349 | 264 | 24.1- | 210 | 20.7- |
| Interest on Deposits | 19 | 16 | 14.6- | 12 | 25.2- |
| Interest on Borrowed Money | 2 | 3 | 19.0 | 3 | 14.2 |
| TOTAL INTEREST EXPENSE | 370 | 283 | 23.4- | 225 | 20.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 38 | 45 | 18.9 | 47 | 5.5 |
| NET INTEREST INCOME AFTER PLL | 386 | 415 | 7.5 | 425 | 2.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 84 | 96 | 14.8 | 112 | 15.8 |
| Other Operating Income | 28 | 32 | 13.4 | 35 | 10.6 |
| Gain (Loss) on Investments | 2 | 2 | 21.7 | 1 | 47.2- |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 196.0 | 0* | 659.5 |
| Other Non-Oper Income (Expense) | 0* | 0* | 2.7- | 1 | 162.2 |
| TOTAL NON-INTEREST INCOME | 114 | 131 | 14.6 | 150 | 14.4 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 201 | 215 | 6.8 | 230 | 7.2 |
| Travel and Conference Expense | 6 | 6 | 2.8 | 6 | 9.9 |
| Office Occupancy Expense | 26 | 27 | 5.4 | 29 | 6.7 |
| Office Operations Expense | 88 | 92 | 5.3 | 98 | 5.7 |
| Educational & Promotional Expense | 13 | 14 | 6.1 | 16 | 9.8 |
| Loan Servicing Expense | 26 | 30 | 14.9 | 30 | 2.2 |
| Professional and Outside Services | 32 | 34 | 6.6 | 37 | 7.8 |
| Member Insurance | 6 | 5 | 13.3- | 5 | 8.0- |
| Operating Fees | 3 | 3 | 1.3- | 3 | 7.5 |
| Miscellaneous Operating Expenses | 16 | 17 | 8.4 | 18 | 3.8 |
| TOTAL NON-INTEREST EXPENSES | 417 | 444 | 6.5 | 473 | 6.3 |
| NET INCOME | 83 | 101 | 22.7 | 103 | 1.1 |
| Transfer to Regular Reserve | 12 | 10 | 15.3- | 8 | 18.5- |

^{*} Amount Less than + or - 1 Million

Oklahoma Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 93 | Dec-02 93 | % CHG 0.0 | Dec-03 91 | % CHG 2.2- |
|--|---------------------|---------------------|---------------|---------------------|---------------|
| Cash & Equivalents | 457 | 448 | 2.0- | 489 | 9.2 |
| - | - | - | - | | - |
| | 1,338 | 1,668 | 24.7 | 1,923 | 15.3 |
| U.S. Government Obligations Federal Agency Securities | 7 706 | 19 913 | 190.0 29.3 | 45 1,141 | 136.8 25.0 |
| Mutual Fund & Common Trusts | 3 | 4 | 17.7 | 22 | 518.0 |
| MCSD and PIC at Corporate CU | 18 | 25 | 38.4 | 27 | 9.8 |
| All Other Corporate Credit Union | 191 | 203 | 6.0 | 189 | 6.5- |
| Commercial Banks, S&Ls | 266 | 316 | 18.9 | 332 | 5.0 |
| Credit Unions -Loans to, Deposits in | 4 | 8 | 87.4 | 4 | 45.8- |
| Other Investments | 143 | 181 | 26.4 | 162 | 10.2- |
| TOTAL LOANS OUTSTANDING | 3,258 | 3,427 | 5.2 | 3,462 | 1.0 |
| Unsecured Credit Card Loans | 144 | 145 | 0.7 | 147 | 1.9 |
| All Other Unsecured Loans | 174 | 179 | 3.3 | 176 | 1.9- |
| New Vehicle Loans | 733 | 708 | 3.5- | 665 | 5.9- |
| Used Vehicle Loans | 922 | 1,032 | 11.9 | 1,075 | 4.2 |
| First Mortgage Real Estate Loans | 721 | 773 | 7.2 | 805 | 4.1 |
| Other Real Estate Loans | 255 | 268 | 5.5 | 265 | 1.2- |
| Leases Receivable | 0* | 0* | 42.1- | 0* | 81.8- |
| All Other Loans/Lines of Credit \1 | 246 | N/A | | 328 | |
| Other Loans \1 | 64 | N/A | 0.4 | N/A | 0.7 |
| Allowance For Loan Losses Other Real Estate Owned | 32 1 | 33 1 | 2.1 16.6 | 30 1 | 8.7- 12.9 |
| Land and Building | 94 | 103 | 10.6 | 113 | 9.3 |
| Other Fixed Assets | 94 22 | 22 | 1.0 | 25 | 9.3 14.2 |
| NCUSIF Capitalization Deposit | 40 | 44 | 10.7 | 48 | 7.3 |
| Other Assets | 44 | 47 | 7.1 | 52 | 11.5 |
| TOTAL ASSETS | 5,221 | 5,743 | 10.0 | 6,095 | 6.1 |
| LIABILITIES | | | | | |
| Total Borrowings | 97 | 139 | 44.3 | 169 | 21.4 |
| Accrued Dividends/Interest Payable | 6 | 5 | 17.1- | 3 | 31.2- |
| Acct Payable and Other Liabilities | 52 | 57 | 8.1 | 64 | 12.5 |
| Uninsured Secondary Capital | 0* | 0* | 25.0- | 0* | 33.3- |
| TOTAL LIABILITIES | 155 | 201 | 29.8 | 236 | 17.7 |
| EQUITY/SAVINGS | | | <i></i> | | |
| | 4,496 | 4,905 | 9.1 | 5,181 | 5.6 |
| Share Drafts | 622 | 654 | 5.1 | 692 | 5.9 |
| Regular Shares | 1,580 669 | 1,799 | 13.8 | 1,930 | 7.3 |
| Money Market Shares Share Certificates/CDs | 1,113 | 812 1,098 | 21.4 1.3- | 883 1,122 | 8.7 2.1 |
| IRA/Keogh Accounts | 487 | 518 | 6.3 | 529 | 2.1 |
| All Other Shares and Member Deposits | 407 | 18 | 7.3 | 20 | 12.3 |
| Non-Member Deposits | 8 | 6 | 27.9- | 5 | 12.0- |
| Regular Reserves | 181 | 184 | 1.9 | 188 | 2.2 |
| APPR. For Non-Conf. Invest. | 0* | 0* | 7.7 | 0* | 7.2 |
| Accum. Unrealized G/L on A-F-S | 13 | 23 | 83.4 | 11 | 52.9- |
| Other Reserves | 30 | 31 | 4.1 | 31 | 0.3 |
| Undivided Earnings | 347 | 399 | 15.1 | 448 | 12.2 |
| TOTAL EQUITY | 570 | 638 | 11.9 | 678 | 6.4 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 5,221 | 5,743 | 10.0 | 6,095 | 6.1 |

* Amount Less than + or - 1 Million

Oklahoma Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|--------|--------|-------|
| Number of Credit Unions | 93 | 93 | 0.0 | 91 | 2.2- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 264 | 256 | 2.9- | 242 | 5.7- |
| (Less) Interest Refund | 0* | 0* | 122.2 | 0* | 5.1 |
| Income from Investments | 77 | 69 | 10.2- | 60 | 12.6- |
| Trading Profits and Losses | -0* | -0* | 249.5- | 0* | 743.4 |
| TOTAL INTEREST INCOME | 341 | 325 | 4.6- | 302 | 7.1- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 140 | 104 | 25.4- | 80 | 23.3- |
| Interest on Deposits | 20 | 15 | 24.9- | 11 | 24.8- |
| Interest on Borrowed Money | 4 | 6 | 73.2 | 7 | 20.1 |
| TOTAL INTEREST EXPENSE | 163 | 125 | 23.2- | 99 | 21.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 13 | 16 | 17.1 | 18 | 17.3 |
| NET INTEREST INCOME AFTER PLL | 164 | 184 | 12.2 | 185 | 0.6 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 43 | 49 | 13.3 | 59 | 19.8 |
| Other Operating Income | 11 | 12 | 11.2 | 14 | 17.4 |
| Gain (Loss) on Investments | 0* | 1 | 100.8 | 2 | 55.6 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 37.6 | 0* | 740.9 |
| Other Non-Oper Income (Expense) | 0* | 0* | 963.5 | 0* | 773.7 |
| TOTAL NON-INTEREST INCOME | 55 | 63 | 14.0 | 76 | 21.5 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 89 | 96 | 7.7 | 103 | 7.9 |
| Travel and Conference Expense | 2 | 3 | 12.1 | 3 | 2.8 |
| Office Occupancy Expense | 11 | 12 | 2.9 | 12 | 1.1- |
| Office Operations Expense | 41 | 43 | 5.1 | 47 | 9.7 |
| Educational & Promotional Expense | 5 | 6 | 26.9 | 6 | 11.3 |
| Loan Servicing Expense | 8 | 9 | 7.3 | 11 | 22.9 |
| Professional and Outside Services | 10 | 12 | 11.8 | 13 | 9.5 |
| Member Insurance | 2 | 2 | 2.7- | 2 | 3.7- |
| Operating Fees | 0* | 1 | 13.6 | 1 | 12.8 |
| Miscellaneous Operating Expenses | 5 | 6 | 16.5 | 6 | 5.8- |
| TOTAL NON-INTEREST EXPENSES | 175 | 188 | 7.8 | 204 | 8.0 |
| NET INCOME | 44 | 58 | 32.3 | 57 | 1.2- |
| Transfer to Regular Reserve | 6 | 5 | 15.9- | 3 | 41.3- |

^{*} Amount Less than + or - 1 Million

Oregon Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|-----------|----------|-----------------|----------|---------------|
| Number of Credit Unions | 109 | 106 | 2.8- | 101 | 4.7- |
| Cash & Equivalents | 707 | 649 | 8.2- | 510 | 21.4- |
| TOTAL INVESTMENTS | 1,509 | 1,934 | 28.1 | 2,232 | 15.4 |
| U.S. Government Obligations | 1 | 0* | 99.7- | 0* | 42.5- |
| Federal Agency Securities | 720 | 838 | 16.4 | 1,068 | 27.4 |
| Mutual Fund & Common Trusts | 146 | 228 | 56.2 | 291 | 27.9 |
| MCSD and PIC at Corporate CU | 56 | 52 | 6.9- | 59 | 13.7 |
| All Other Corporate Credit Union | 297 | 341 | 14.9 | 364 | 6.7 |
| Commercial Banks, S&Ls | 239 | 410 | 71.8 | 359 | 12.6- |
| Credit Unions -Loans to, Deposits in | 11 | 9 | 15.5- | 7 | 24.6- |
| Other Investments | 39 | 55 | 40.2 | 84 | 52.6 |
| TOTAL LOANS OUTSTANDING | 5,898 | 6,480 | 9.9 | 7,406 | 14.3 |
| Unsecured Credit Card Loans | 362 | 365 | 1.0 | 370 | 1.2 |
| All Other Unsecured Loans | 264 | 251 | 4.9- | 237 | 5.5- |
| New Vehicle Loans | 1,190 | 1,295 | 8.9 | 1,642 | 26.8 |
| Used Vehicle Loans | 1,289 | 1,518 | 17.7 | 1,702 | 12.1 |
| First Mortgage Real Estate Loans | 1,291 | 1,587 | 22.9 | 1,859 | 17.1 |
| Other Real Estate Loans Leases Receivable | 1,176 | 1,179 | 0.2 | 1,280 | 8.6 |
| All Other Loans/Lines of Credit \1 | 6 285 | 4 N/A | 25.8- | 1 315 | 68.3- |
| Other Loans \1 | 285 34 | N/A | | N/A | |
| Allowance For Loan Losses | 51 | 51 | 0.1 | 50 | 2.0- |
| Other Real Estate Owned | 2 | 3 | 15.0 | 4 | 39.2 |
| Land and Building | 111 | 130 | 17.6 | 143 | 10.0 |
| Other Fixed Assets | 43 | 43 | 1.7- | 46 | 6.8 |
| NCUSIF Capitalization Deposit | 65 | 72 | 10.7 | 80 | 9.8 |
| Other Assets | 81 | 96 | 17.6 | 97 | 0.8 |
| TOTAL ASSETS | 8,366 | 9,390 | 12.3 | 10,489 | 11.7 |
| | | | | | |
| LIABILITIES | | 0.40 | 100.0 | 100 | 70.0 |
| Total Borrowings | 87 | 248 | 183.8 | 428 | 72.8 |
| Accrued Dividends/Interest Payable | 4 63 | 3 78 | 29.7- 24.9 | 3 81 | 6.2- 3.6 |
| Acct Payable and Other Liabilities Uninsured Secondary Capital | 0* | 10 | 24.9 3,398.6 | 1 | 3.0 0.0 |
| TOTAL LIABILITIES | 154 | 330 | 3,398.0 | 513 | 55.4 |
| | 104 | 550 | 114.1 | 515 | 55.4 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 7,419 | 8,157 | 9.9 | 8,986 | 10.2 |
| Share Drafts | 995 | 1,049 | 5.4 | 1,205 | 14.9 |
| Regular Shares | 1,762 | 1,987 | 12.8 | 2,214 | 11.5 |
| Money Market Shares | 1,899 | 2,348 | 23.6 | 2,665 | 13.5 |
| Share Certificates/CDs | 2,048 | 1,991 | 2.8- | 2,056 | 3.3 |
| IRA/Keogh Accounts | 686 | 742 | 8.2 | 792 | 6.8 |
| All Other Shares and Member Deposits | 27 | 37 | 35.4 | 51 | 38.2 |
| Non-Member Deposits | 2 | 3 | 64.1 | 2 | 28.5- |
| Regular Reserves APPR. For Non-Conf. Invest. | 292 0 | 350 0 | 19.8 0.0 | 364 0 | 4.1 0.0 |
| ACCum. Unrealized G/L on A-F-S | 0 | 0 11 | 0.0 185.6 | -3 | 0.0 126.1- |
| Other Reserves | 4 0* | 0* | 2,604.7 | -3 0* | 71.7- |
| Undivided Earnings | 496 | 542 | 2,004.7 9.3 | 630 | 16.1 |
| TOTAL EQUITY | 792 | 904 | 14.1 | 991 | 9.7 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 8,366 | 9,390 | 12.3 | 10,489 | 11.7 |
| | -, | -,0 | -=-0 | | |

* Amount Less than + or - 1 Million

Oregon Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|-------|
| Number of Credit Unions | 109 | 106 | 2.8- | 101 | 4.7- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 462 | 456 | 1.2- | 444 | 2.7- |
| (Less) Interest Refund | 0* | 0* | 0.0 | 0* | 82.4- |
| Income from Investments | 93 | 78 | 16.3- | 71 | 8.9- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 554 | 534 | 3.7- | 515 | 3.6- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 139 | 97 | 29.7- | 75 | 23.5- |
| Interest on Deposits | 117 | 80 | 31.1- | 62 | 22.8- |
| Interest on Borrowed Money | 4 | 6 | 31.5 | 9 | 57.2 |
| TOTAL INTEREST EXPENSE | 260 | 184 | 29.3- | 146 | 20.6- |
| PROVISION FOR LOAN & LEASE LOSSES | 32 | 34 | 6.1 | 36 | 7.4 |
| NET INTEREST INCOME AFTER PLL | 263 | 316 | 20.5 | 333 | 5.2 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 48 | 56 | 16.1 | 69 | 23.4 |
| Other Operating Income | 38 | 42 | 10.0 | 46 | 9.4 |
| Gain (Loss) on Investments | 1 | 2 | 27.1 | 0* | 52.8- |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 131.2 | 0* | 12.2- |
| Other Non-Oper Income (Expense) | 0* | 2 | 160.1 | 1 | 8.8- |
| TOTAL NON-INTEREST INCOME | 88 | 101 | 14.8 | 117 | 15.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 145 | 159 | 9.6 | 174 | 9.6 |
| Travel and Conference Expense | 5 | 5 | 10.1 | 6 | 13.9 |
| Office Occupancy Expense | 19 | 20 | 5.7 | 21 | 7.4 |
| Office Operations Expense | 58 | 62 | 6.3 | 66 | 7.5 |
| Educational & Promotional Expense | 12 | 12 | 2.6- | 15 | 26.6 |
| Loan Servicing Expense | 16 | 19 | 22.3 | 24 | 24.9 |
| Professional and Outside Services | 26 | 28 | 10.9 | 31 | 11.0 |
| Member Insurance | 0* | 0* | 11.0- | 0* | 3.0- |
| Operating Fees | 1 | 1 | 13.4 | 1 | 6.6 |
| Miscellaneous Operating Expenses | 5 | 5 | 7.4 | 6 | 22.4 |
| TOTAL NON-INTEREST EXPENSES | 286 | 312 | 8.9 | 346 | 11.0 |
| NET INCOME | 64 | 106 | 64.4 | 104 | 1.8- |
| Transfer to Regular Reserve | 11 | 55 | 421.8 | 13 | 76.7- |

^{*} Amount Less than + or - 1 Million

Pennsylvania Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 756 | Dec-02 730 | % CHG 3.4- | Dec-03 699 | % CHG 4.2- |
|--------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 2,209 | 2,493 | 12.9 | 2,227 | 10.7- |
| TOTAL INVESTMENTS | 4,510 | 5,681 | 26.0 | 6,595 | 16.1 |
| U.S. Government Obligations | 133 | 179 | 34.4 | 230 | 28.5 |
| Federal Agency Securities | 2,620 | 3,280 | 25.2 | 4,012 | 22.3 |
| Mutual Fund & Common Trusts | 123 | 121 | 1.2- | 75 | 38.2- |
| MCSD and PIC at Corporate CU | 118 | 131 | 11.4 | 150 | 14.4 |
| All Other Corporate Credit Union | 334 | 433 | 29.5 | 349 | 19.2- |
| Commercial Banks, S&Ls | 1,071 | 1,396 | 30.4 | 1,591 | 14.0 |
| Credit Unions -Loans to, Deposits in | 20 | 32 | 60.5 | 32 | 0.7 |
| Other Investments | 91 | 109 | 20.1 | 155 | 41.5 |
| TOTAL LOANS OUTSTANDING | 10,770 | 11,148 | 3.5 | 12,043 | 8.0 |
| Unsecured Credit Card Loans | 918 | 923 | 0.5 | 966 | 4.6 |
| All Other Unsecured Loans | 1,258 | 1,171 | 6.9- | 1,146 | 2.2- |
| New Vehicle Loans | 1,905 | 1,782 | 6.4- | 1,701 | 4.5- |
| Used Vehicle Loans | 1,759 | 1,881 | 6.9 | 2,107 | 12.0 |
| First Mortgage Real Estate Loans | 1,718 | 1,887 | 9.8 | 1,951 | 3.4 |
| Other Real Estate Loans | 2,651 | 2,911 | 9.8 | 3,555 | 22.1 |
| Leases Receivable | 7 | 5 | 37.5- | 3 | 36.0- |
| All Other Loans/Lines of Credit \1 | 537 | N/A | | 615 | |
| Other Loans \1 | 15 | N/A | | N/A | |
| Allowance For Loan Losses | 102 | 98 | 3.4- | 94 | 3.8- |
| Other Real Estate Owned | 2 | 2 | 11.3 | 3 | 10.8 |
| Land and Building | 230 | 244 | 5.8 | 248 | 1.8 |
| Other Fixed Assets | 68 | 69 | 0.9 | 71 | 3.7 |
| NCUSIF Capitalization Deposit | 142 | 160 | 12.5 | 174 | 8.8 |
| Other Assets | 162 | 223 | 37.8 | 221 | 1.0- |
| TOTAL ASSETS | 17,992 | 19,943 | 10.8 | 21,509 | 7.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 6 | 11 | 68.2 | 82 | 652.3 |
| Accrued Dividends/Interest Payable | 23 | 18 | 23.9- | 14 | 22.1- |
| Acct Payable and Other Liabilities | 73 | 82 | 11.8 | 75 | 8.8- |
| Uninsured Secondary Capital | 0 | 0* | 0.0 | 0* | 0.0 |
| TOTAL LIABILITIES | 103 | 110 | 7.4 | 170 | 54.5 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 15,853 | 17,614 | 11.1 | 18,995 | 7.8 |
| Share Drafts | 1,718 | 1,835 | 6.8 | 2,064 | 12.5 |
| Regular Shares | 6,937 | 7,924 | 14.2 | 8,591 | 8.4 |
| Money Market Shares | 2,001 | 2,451 | 22.5 | 2,726 | 11.2 |
| Share Certificates/CDs | 3,524 | 3,572 | 1.4 | 3,596 | 0.7 |
| IRA/Keogh Accounts | 1,427 | 1,550 | 8.6 | 1,702 | 9.8 |
| All Other Shares and Member Deposits | 229 | 248 | 8.6 | 283 | 14.0 |
| Non-Member Deposits | 17 | 34 | 101.8 | 32 | 5.7- |
| Regular Reserves | 471 | 485 | 3.0 | 485 | 0.1- |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 21 | 37 | 72.9 | 0* | 98.5- |
| Other Reserves | 13 | 11 | 12.0- | 11 | 1.1- |
| Undivided Earnings | 1,532 | 1,686 | 10.1 | 1,847 | 9.6 |
| | 2,037 | 2,219 | 9.0 | 2,344 | 5.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 17,992 | 19,943 | 10.8 | 21,509 | 7.9 |

* Amount Less than + or - 1 Million

Pennsylvania Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 756 | Dec-02 730 | % CHG 3.4- | Dec-03 699 | % CHG 4.2- |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 894 | 865 | 3.2- | 822 | 5.0- |
| (Less) Interest Refund | 1 | 1 | 11.1- | 0* | 12.5- |
| Income from Investments | 286 | 250 | 12.6- | 214 | 14.2- |
| Trading Profits and Losses | -0* | 0* | 179.0 | 0* | 17.4 |
| TOTAL INTEREST INCOME | 1,178 | 1,114 | 5.5- | 1,035 | 7.0- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 529 | 420 | 20.5- | 314 | 25.3- |
| Interest on Deposits | 25 | 19 | 24.9- | 15 | 19.9- |
| Interest on Borrowed Money | 0* | 0* | 34.6- | 1 | 84.9 |
| TOTAL INTEREST EXPENSE | 555 | 440 | 20.7- | 330 | 24.9- |
| PROVISION FOR LOAN & LEASE LOSSES | 52 | 56 | 7.9 | 61 | 8.5 |
| NET INTEREST INCOME AFTER PLL | 572 | 618 | 8.1 | 644 | 4.2 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 77 | 87 | 12.3 | 101 | 16.0 |
| Other Operating Income | 57 | 66 | 15.3 | 74 | 12.2 |
| Gain (Loss) on Investments | 0* | -0* | 270.3- | 2 | 323.8 |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 112.1- | -0* | 206.3- |
| Other Non-Oper Income (Expense) | 0* | 1 | 795.6 | -7 | 574.2- |
| TOTAL NON-INTEREST INCOME | 135 | 153 | 13.0 | 169 | 10.7 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 260 | 282 | 8.6 | 305 | 8.2 |
| Travel and Conference Expense | 7 | 7 | 9.0 | 7 | 2.3 |
| Office Occupancy Expense | 29 | 31 | 9.1 | 34 | 9.0 |
| Office Operations Expense | 121 | 131 | 7.8 | 131 | 0.6 |
| Educational & Promotional Expense | 17 | 19 | 12.0 | 22 | 14.7 |
| Loan Servicing Expense | 35 | 39 | 12.6 | 43 | 11.3 |
| Professional and Outside Services | 56 | 62 | 10.9 | 65 | 5.0 |
| Member Insurance | 15 | 14 | 5.1- | 13 | 11.1- |
| Operating Fees | 4 | 4 | 5.6 | 4 | 5.5 |
| Miscellaneous Operating Expenses | 13 | 12 | 4.9- | 13 | 7.0 |
| TOTAL NON-INTEREST EXPENSES | 555 | 601 | 8.4 | 638 | 6.1 |
| NET INCOME | 152 | 170 | 11.4 | 176 | 3.5 |
| Transfer to Regular Reserve | 20 | 13 | 35.3- | 3 | 76.6- |

^{*} Amount Less than + or - 1 Million

Puerto Rico Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|----------|-----------|-------------|-----------|---------------|
| Number of Credit Unions | 18 | 18 | 0.0 | 18 | 0.0 |
| Cash & Equivalents | 39 | 53 | 35.9 | 43 | 18.4- |
| TOTAL INVESTMENTS | 118 | 131 | 10.8 | 180 | 37.5 |
| U.S. Government Obligations | 11 | 14 | 26.8 | 0* | 100.0- |
| Federal Agency Securities | 68 | 86 | 27.0 | 155 | 80.2 |
| Mutual Fund & Common Trusts | 0* | 0* | 0.0 | 0* | 0.0 |
| MCSD and PIC at Corporate CU | 0* | 0 | 100.0- | 0 | 0.0 |
| All Other Corporate Credit Union | 0* | 0* | 0.0 | 0* | 0.0 |
| Commercial Banks, S&Ls | 36 | 26 | 25.5- | 22 | 16.6- |
| Credit Unions -Loans to, Deposits in | 0* | 0* | 0.0 | 0* | 0.0 |
| Other Investments TOTAL LOANS OUTSTANDING | 3 279 | 4 | 14.7 3.8 | 2 | 37.6- 0.7- |
| Unsecured Credit Card Loans | 279 | 290 16 | 3.8 11.1 | 288 16 | 0.7- 2.4 |
| All Other Unsecured Loans | 14 | 10 | 0.6 | 120 | 2.4 0.9- |
| New Vehicle Loans | 69 | 74 | 7.4 | 67 | 0.9- 9.7- |
| Used Vehicle Loans | 2 | ,4 | 9.5- | 2 | 15.0 |
| First Mortgage Real Estate Loans | 47 | 55 | 18.8 | 65 | 17.6 |
| Other Real Estate Loans | 13 | 12 | 6.8- | 9 | 22.1- |
| Leases Receivable | 0* | 0* | 0.0 | 0* | 0.0 |
| All Other Loans/Lines of Credit \1 | 14 | N/A | 010 | 9 | 0.0 |
| Other Loans \1 | 0* | N/A | | N/A | |
| Allowance For Loan Losses | 5 | 5 | 2.5 | 5 | 0.0 |
| Other Real Estate Owned | 0* | 0* | 5.3- | 0* | 0.2 |
| Land and Building | 5 | 11 | 146.1 | 11 | 1.7- |
| Other Fixed Assets | 5 | 2 | 65.9- | 2 | 4.6- |
| NCUSIF Capitalization Deposit | 3 | 3 | 9.1 | 4 | 7.4 |
| Other Assets | 3 | 3 | 3.2- | 4 | 22.3 |
| TOTAL ASSETS | 447 | 488 | 9.1 | 526 | 7.8 |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 0.0 | 0* | 0.0 |
| Accrued Dividends/Interest Payable | 1 | 0* | 29.4- | 0* | 20.6- |
| Acct Payable and Other Liabilities | 4 | 3 | 9.3- | 3 | 2.2 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 5 | 4 | 13.8- | 4 | 2.0- |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 389 | 425 | 9.3 | 460 | 8.2 |
| Share Drafts | 9 | 11 | 20.6 | 15 | 30.7 |
| Regular Shares | 221 | 243 | 10.0 | 268 | 10.0 |
| Money Market Shares | 0* | 0* | 0.0 | 0* | 0.0 |
| Share Certificates/CDs | 146 | 156 | 6.7 | 156 | 0.1- |
| IRA/Keogh Accounts | 7 | 7 | 3.2 | 8 | 11.0 |
| All Other Shares and Member Deposits | 5 | 7 | 39.7 | 14 | 91.6 |
| Non-Member Deposits | 0* 13 | 0* 14 | 0.0 4.8 | 0* 14 | 100.0- 0.0 |
| Regular Reserves APPR. For Non-Conf. Invest. | 0 | 0 | 4.8 0.0 | 0 | 0.0 |
| ACCUM. Unrealized G/L on A-F-S | 0* | 0* | 28.8 | -0* | 233.5- |
| Other Reserves | 0 10 | 7 | 33.8- | -0 | 70.2- |
| Undivided Earnings | 30 | 38 | 27.3 | 46 | 22.7 |
| TOTAL EQUITY | 53 | 59 | 9.9 | 62 | 5.5 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 447 | 488 | 9.1 | 526 | 7.8 |
| | | | | | |

* Amount Less than + or - 1 Million

Puerto Rico Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|---------|---------|---------------|---------|---------------|
| Number of Credit Unions | 18 | 18 | 0.0 | 18 | 0.0 |
| INTEREST INCOME | | | | | |
| Interest on Loans | 26 | 27 | 3.7 | 26 | 3.5- |
| (Less) Interest Refund | 0* | 0* | 3.7- | 0* | 31.5- |
| Income from Investments | 7 | 7 | 9.4- | 6 | 8.4- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 33 | 33 | 0.8 | 32 | 4.4- |
| INTEREST EXPENSE | 00 | 00 | 0.0 | 02 | |
| Dividends on Shares | 16 | 15 | 10.0- | 13 | 11.5- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 33.1- | 0* | 29.2- |
| TOTAL INTEREST EXPENSE | 16 | 15 | 10.0- | 13 | 11.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 3 | 3 | 1.4- | 4 | 26.5 |
| NET INTEREST INCOME AFTER PLL | 14 | 16 | 13.9 | 15 | 3.6- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 1 | 1 | 15.7 | 1 | 6.9- |
| Other Operating Income | 0* | 0* | 29.4 | 0* | 46.6 |
| Gain (Loss) on Investments | 0 | 0 | 0.0 | 0 | 0.0 |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 445.4 | 0* | 55.4- |
| Other Non-Oper Income (Expense) | 0* | 0* | 7,484.8 | 0* | 92.3- |
| TOTAL NON-INTEREST INCOME | 1 | 2 | 22.2 | 2 | 1.1 |
| NON-INTEREST EXPENSES | | | | | |
| | F | 5 | 1.8- | 6 | 11.5 |
| Employee Compensation and Benefits | 5 0* | с 0* | 1.8- | 6 0* | 22.1 |
| Travel and Conference Expense Office Occupancy Expense | 0 0* | 0 0* | 14.1- 34.0 | 0 0* | 22.1 9.4 |
| Office Operations Expense | 3 | 4 | 34.0 17.4 | 4 | 9.4 2.3- |
| Educational & Promotional Expense | 0* | 4 0* | 6.1- | 4 0* | 2.3- 18.5 |
| Loan Servicing Expense | 0* | 0* | 37.7 | 0* | 8.3 |
| Professional and Outside Services | 0* | 0* | 17.1 | 0* | 5.6 |
| Member Insurance | 0* | 0* | 21.7- | 0* | 2.7 |
| Operating Fees | 0* | 0* | 21.7- | 0* | 29.1 |
| Miscellaneous Operating Expenses | 0* | 0* | 3.7 | 0* | 7.9- |
| TOTAL NON-INTEREST EXPENSES | 12 | 12 | 6.9 | 13 | 6.1 |
| NET INCOME | 4 | 5 | 38.7 | 4 | 25.6- |
| Transfer to Regular Reserve | - 0* | 0* | 2,636.6 | 0* | 20.0 98.6- |
| | - | - | _, | - | |

^{*} Amount Less than + or - 1 Million

Rhode Island Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|--|-------------|-------------|---------------|-------------|---------------|
| Number of Credit Unions | 38 | 35 | 7.9- | 32 | 8.6- |
| Cash & Equivalents | 335 | 371 | 10.7 | 327 | 11.9- |
| TOTAL INVESTMENTS | 747 | 766 | 2.7 | 853 | 11.3 |
| U.S. Government Obligations | 13 | 6 | 55.5- | 0* | 87.5- |
| Federal Agency Securities | 464 | 466 | 0.5 | 541 | 16.0 |
| Mutual Fund & Common Trusts | 3 | 4 | 43.0 | 5 | 13.4 |
| MCSD and PIC at Corporate CU | 11 | 12 | 2.6 | 18 | 51.3 |
| All Other Corporate Credit Union | 64 | 71 | 11.6 | 82 | 14.5 |
| Commercial Banks, S&Ls | 46 | 68 | 47.4 | 56 | 17.1- |
| Credit Unions -Loans to, Deposits in | 4 | 5 | 38.4 | 7 | 29.4 |
| Other Investments TOTAL LOANS OUTSTANDING | 142 | 134 | 5.4- 14.6 | 144 | 7.1 13.0 |
| Unsecured Credit Card Loans | 1,508 30 | 1,729 21 | 14.6 30.5- | 1,954 18 | 13.0 14.8- |
| All Other Unsecured Loans | 30 | 35 | | 36 | 2.6 |
| New Vehicle Loans | 145 | 171 | 17.9 | 186 | 2.0 8.7 |
| Used Vehicle Loans | 210 | 261 | 24.2 | 277 | 5.8 |
| First Mortgage Real Estate Loans | 851 | 932 | 9.6 | 1,041 | 11.7 |
| Other Real Estate Loans | 208 | 281 | 34.9 | 371 | 31.8 |
| Leases Receivable | 0* | 0* | 0.0 | 0* | 100.0- |
| All Other Loans/Lines of Credit \1 | 24 | N/A | 0.0 | 26 | 100.0 |
| Other Loans \1 | 0* | N/A | | N/A | |
| Allowance For Loan Losses | 11 | 11 | 0.6- | 10 | 11.0- |
| Other Real Estate Owned | 0* | 0* | 100.0- | 0* | 0.0 |
| Land and Building | 38 | 40 | 3.7 | 44 | 11.8 |
| Other Fixed Assets | 10 | 11 | 4.9 | 13 | 23.9 |
| NCUSIF Capitalization Deposit | 19 | 22 | 12.5 | 24 | 12.1 |
| Other Assets | 27 | 31 | 12.0 | 35 | 15.1 |
| TOTAL ASSETS | 2,674 | 2,978 | 11.3 | 3,248 | 9.1 |
| LIABILITIES | | | | | |
| Total Borrowings | 158 | 167 | 5.9 | 159 | 4.7- |
| Accrued Dividends/Interest Payable | 6 | 4 | 39.4- | 3 | 15.8- |
| Acct Payable and Other Liabilities | 27 | 19 | 30.2- | 16 | 16.5- |
| Uninsured Secondary Capital | 0* | 0* | 25.0- | 0* | 33.3- |
| TOTAL LIABILITIES | 191 | 190 | 0.6- | 178 | 6.1- |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 2,132 | 2,409 | 13.0 | 2,665 | 10.6 |
| Share Drafts | 266 | 292 | 10.0 | 332 | 13.5 |
| Regular Shares | 499 | 570 | 14.3 | 674 | 18.2 |
| Money Market Shares | 279 | 335 | 19.9 | 389 | 16.2 |
| Share Certificates/CDs | 810 | 901 | 11.3 | 942 | 4.5 |
| IRA/Keogh Accounts | 178 | 192 | 7.9 | 204 | 6.2 |
| All Other Shares and Member Deposits | 100 | 118 | 18.8 | 125 | 5.4 |
| Non-Member Deposits | 0* | 0* | 100.0- | 0* | 0.0 |
| Regular Reserves | 86 | 86 | 0.0- | 86 0* | 0.0 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0* | 0.0 |
| Accum. Unrealized G/L on A-F-S Other Reserves | 3 2 | 6 | 104.4 | 5 | 25.0- |
| Other Reserves Undivided Earnings | 261 | 2 284 | 28.5 9.2 | 2 313 | 22.1- 9.9 |
| TOTAL EQUITY | 351 | 204 379 | 9.2 7.8 | 405 | 9.9 6.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 2,674 | 2,978 | 11.3 | 3,248 | 0.9 9.1 |
| | 2,074 | 2,570 | 11.0 | 0,240 | 5.1 |

* Amount Less than + or - 1 Million

Rhode Island Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 38 | Dec-02 35 | % CHG 7.9- | Dec-03 32 | % CHG 8.6- |
|-------------------------------------|---------------------|---------------------|---------------|---------------------|---------------|
| Number of Credit Onions | 30 | | 7.9- | 52 | 0.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 106 | 114 | 7.4 | 113 | 0.3- |
| (Less) Interest Refund | 0* | 0* | 100.0- | 0* | 0.0 |
| Income from Investments | 50 | 41 | 17.2- | 33 | 19.2- |
| Trading Profits and Losses | -1 | -2 | 134.2- | 2 | 169.9 |
| TOTAL INTEREST INCOME | 154 | 152 | 1.4- | 148 | 2.6- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 14 | 11 | 19.1- | 9 | 25.9- |
| Interest on Deposits | 58 | 43 | 24.9- | 39 | 10.8- |
| Interest on Borrowed Money | 3 | 7 | 92.7 | 6 | 7.9- |
| TOTAL INTEREST EXPENSE | 75 | 61 | 18.4- | 53 | 13.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 3 | 3 | 3.3 | 2 | 30.4- |
| NET INTEREST INCOME AFTER PLL | 76 | 88 | 15.3 | 93 | 5.9 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 14 | 15 | 9.4 | 17 | 12.8 |
| Other Operating Income | 7 | 7 | 4.3- | 6 | 11.8- |
| Gain (Loss) on Investments | 0* | -0* | 155.8- | 1 | 512.7 |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 177.1 | 0* | 923.2 |
| Other Non-Oper Income (Expense) | -0* | 0* | 378.4 | 0* | 33.9 |
| TOTAL NON-INTEREST INCOME | 22 | 23 | 4.3 | 26 | 15.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 38 | 42 | 10.9 | 45 | 7.3 |
| Travel and Conference Expense | 1 | 1 | 12.6 | 1 | 9.8 |
| Office Occupancy Expense | 6 | 6 | 3.2 | 7 | 10.1 |
| Office Operations Expense | 15 | 16 | 8.1 | 18 | 11.3 |
| Educational & Promotional Expense | 3 | 3 | 11.5 | 4 | 12.1 |
| Loan Servicing Expense | 3 | 3 | 7.9 | 2 | 20.0- |
| Professional and Outside Services | 7 | 8 | 24.3 | 8 | 2.1 |
| Member Insurance | 0* | 0* | 1.1 | 0* | 20.5- |
| Operating Fees | 0* | 0* | 32.3 | 0* | 134.8 |
| Miscellaneous Operating Expenses | 4 | 4 | 8.4- | 3 | 12.9- |
| TOTAL NON-INTEREST EXPENSES | 78 | 85 | 9.7 | 90 | 6.3 |
| | 20 | 25 | 24.9 | 28 | 13.6 |
| Transfer to Regular Reserve | 0* | 0* | 49,547.8 | 0* | 99.6- |

^{*} Amount Less than + or - 1 Million

South Carolina Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 | Dec-02 95 | % CHG 1.0- | Dec-03 91 | % CHG 4.2- |
|---|------------|---------------------|----------------------|---------------------|----------------|
| Number of Credit Onions | 96 | 95 | 1.0- | 91 | 4.2- |
| Cash & Equivalents | 584 | 540 | 7.5- | 634 | 17.4 |
| TOTAL INVESTMENTS | 736 | 928 | 26.0 | 874 | 5.9- |
| U.S. Government Obligations | 7 | 7 | 9.3 | 4 | 50.8- |
| Federal Agency Securities | 259 | 328 | 26.5 | 439 | 33.9 |
| Mutual Fund & Common Trusts | 36 | 38 | 5.3 | 28 | 25.4- |
| MCSD and PIC at Corporate CU | 25 | 27 | 10.3 | 30 | 8.9 |
| All Other Corporate Credit Union | 248 | 333 | 34.1 | 212 | 36.4- |
| Commercial Banks, S&Ls | 136 | 167 | 22.5 | 129 | 22.9- |
| Credit Unions -Loans to, Deposits in | 5 | 5 | 4.5- | 6 | 27.2 |
| Other Investments | 21 | 23 | 13.9 | 27 | 14.5 |
| | 3,551 | 3,826 | 7.7 | 4,180 | 9.3 |
| Unsecured Credit Card Loans | 234 | 237 | 1.1 | 260 | 10.0 |
| All Other Unsecured Loans New Vehicle Loans | 284 652 | 276 707 | 2.8- 8.5 | 275 798 | 0.3- 12.9 |
| Used Vehicle Loans | 955 | 1,078 | 6.5 12.9 | 1,242 | 12.9 |
| First Mortgage Real Estate Loans | 838 | 874 | 4.3 | 936 | 7.2 |
| Other Real Estate Loans | 376 | 434 | 15.3 | 930 447 | 3.0 |
| Leases Receivable | 0* | 434 0* | 100.0- | 447 0* | 0.0 |
| All Other Loans/Lines of Credit \1 | 212 | N/A | 100.0- | 222 | 0.0 |
| Other Loans \1 | 0* | N/A | | N/A | |
| Allowance For Loan Losses | 32 | 32 | 0.7- | 38 | 19.9 |
| Other Real Estate Owned | 0* | 1 | 66.1 | 1 | 9.1- |
| Land and Building | 100 | 119 | 19.0 | 139 | 17.4 |
| Other Fixed Assets | 35 | 36 | 4.6 | 37 | 0.9 |
| NCUSIF Capitalization Deposit | 39 | 44 | 10.9 | 47 | 7.4 |
| Other Assets | 47 | 48 | 3.6 | 69 | 42.1 |
| TOTAL ASSETS | 5,062 | 5,515 | 8.9 | 5,944 | 7.8 |
| LIABILITIES | | | | | |
| Total Borrowings | 25 | 28 | 11.8 | 39 | 38.7 |
| Accrued Dividends/Interest Payable | 20 | 16 | 22.4- | 12 | 25.9- |
| Acct Payable and Other Liabilities | 30 | 31 | 4.1 | 45 | 46.6 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 75 | 75 | 0.5- | 96 | 28.3 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 4,414 | 4,815 | 9.1 | 5,185 | 7.7 |
| Share Drafts | 573 | 615 | 7.3 | 701 | 14.0 |
| Regular Shares | 1,384 | 1,557 | 12.5 | 1,732 | 11.3 |
| Money Market Shares | 411 | 465 | 13.1 | 548 | 17.9 |
| Share Certificates/CDs | 1,542 | 1,618 | 4.9 | 1,621 | 0.2 |
| IRA/Keogh Accounts | 483 | 532 | 10.1 | 553 | 4.0 |
| All Other Shares and Member Deposits | 15 | 24 | 58.6 | 26 | 9.4 |
| Non-Member Deposits | 6 144 | 5 148 | 25.1- | 3 146 | 41.6- |
| Regular Reserves | | | 2.6 | | 1.3- |
| APPR. For Non-Conf. Invest. Accum. Unrealized G/L on A-F-S | 0 0* | 0 0* | 0.0 83.0 | 0 -2 | 0.0 302.0- |
| Other Reserves | 20 | 0 19 | 83.0 | -2 21 | 302.0- 10.9 |
| Undivided Earnings | 407 | 457 | 8.3- 12.3 | 21 498 | 9.0 |
| TOTAL EQUITY | 407 572 | 625 | 9.2 | 490 663 | 5.0 6.1 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 5,062 | 5,515 | 9.2 8.9 | 5,944 | 7.8 |
| | 0,002 | 0,010 | 0.0 | 0,044 | 7.0 |

* Amount Less than + or - 1 Million

South Carolina Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 96 | Dec-02 95 | % CHG 1.0- | Dec-03 91 | % CHG 4.2- |
|-------------------------------------|---------------------|---------------------|---------------|---------------------|---------------|
| | 90 | 90 | 1.0- | 51 | 4.2- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 305 | 300 | 1.7- | 295 | 1.5- |
| (Less) Interest Refund | 0* | 0* | 5.3 | 0* | 7.6 |
| Income from Investments | 47 | 35 | 25.7- | 30 | 14.1- |
| Trading Profits and Losses | 0 | 0* | 0.0 | 0* | 97.0- |
| TOTAL INTEREST INCOME | 351 | 334 | 4.9- | 325 | 2.8- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 165 | 118 | 28.2- | 101 | 14.4- |
| Interest on Deposits | 0* | 0* | 32.3- | 0* | 12.1- |
| Interest on Borrowed Money | 2 | 2 | 22.9- | 2 | 10.5 |
| TOTAL INTEREST EXPENSE | 168 | 120 | 28.2- | 103 | 14.1- |
| PROVISION FOR LOAN & LEASE LOSSES | 22 | 25 | 13.4 | 35 | 43.2 |
| NET INTEREST INCOME AFTER PLL | 162 | 189 | 16.9 | 186 | 1.6- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 60 | 70 | 16.2 | 76 | 8.0 |
| Other Operating Income | 17 | 19 | 12.5 | 27 | 42.3 |
| Gain (Loss) on Investments | 0* | -0* | 477.4- | -0* | 56.7 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 1,015.6 | 0* | 202.5 |
| Other Non-Oper Income (Expense) | 0* | 0* | 36.6- | 0* | 9.1- |
| TOTAL NON-INTEREST INCOME | 78 | 90 | 15.2 | 104 | 16.0 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 98 | 110 | 12.2 | 119 | 8.1 |
| Travel and Conference Expense | 3 | 4 | 9.8 | 4 | 4.2 |
| Office Occupancy Expense | 12 | 14 | 16.1 | 16 | 12.7 |
| Office Operations Expense | 46 | 50 | 8.9 | 54 | 7.8 |
| Educational & Promotional Expense | 6 | 7 | 17.3 | 9 | 26.5 |
| Loan Servicing Expense | 9 | 12 | 31.5 | 14 | 12.1 |
| Professional and Outside Services | 18 | 20 | 11.3 | 22 | 9.6 |
| Member Insurance | 2 | 2 | 1.7- | 2 | 2.2 |
| Operating Fees | 0* | 1 | 14.8 | 1 | 4.0 |
| Miscellaneous Operating Expenses | 6 | 7 | 16.6 | 6 | 2.4- |
| TOTAL NON-INTEREST EXPENSES | 201 | 226 | 12.7 | 246 | 8.8 |
| NET INCOME | 39 | 52 | 35.3 | 44 | 16.5- |
| Transfer to Regular Reserve | 12 | 9 | 24.4- | 9 | 0.3- |

^{*} Amount Less than + or - 1 Million

South Dakota Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|----------|-----------|----------------|----------|----------------|
| Number of Credit Unions | 61 | 60 | 1.6- | 58 | 3.3- |
| Cash & Equivalents | 111 | 123 | 10.7 | 114 | 6.9- |
| TOTAL INVESTMENTS | 182 | 190 | 4.5 | 230 | 20.8 |
| U.S. Government Obligations | 1 | 0* | 23.8- | 0* | 100.0- |
| Federal Agency Securities | 60 | 56 | 5.8- | 100 | 79.0 |
| Mutual Fund & Common Trusts | 20 | 6 | 69.5- | 6 | 6.5- |
| MCSD and PIC at Corporate CU | 9 | 9 | 3.1 | 12 | 39.3 |
| All Other Corporate Credit Union | 12 | 13 | 6.5 | 14 | 7.5 |
| Commercial Banks, S&Ls | 58 | 68 | 17.1 | 81 | 18.7 |
| Credit Unions -Loans to, Deposits in | 8 15 | 27 | 253.3 31.7- | 8 | 70.4- 17.8- |
| Other Investments TOTAL LOANS OUTSTANDING | 842 | 10 904 | 7.4 | 8 985 | 8.9 |
| Unsecured Credit Card Loans | 35 | 904 36 | 7.4 1.0 | 33 | 6.9 6.7- |
| All Other Unsecured Loans | 30 | 30 | 7.1 | 32 | 0.7- |
| New Vehicle Loans | 123 | 133 | 8.2 | 136 | 2.5 |
| Used Vehicle Loans | 284 | 290 | 2.3 | 317 | 9.2 |
| First Mortgage Real Estate Loans | 160 | 179 | 11.9 | 215 | 20.2 |
| Other Real Estate Loans | 94 | 111 | 18.5 | 117 | 5.5 |
| Leases Receivable | 0* | 0* | 43.0- | 0* | 80.0- |
| All Other Loans/Lines of Credit \1 | 113 | N/A | | 134 | 0010 |
| Other Loans \1 | 3 | N/A | | N/A | |
| Allowance For Loan Losses | 9 | 8 | 7.1- | 7 | 8.5- |
| Other Real Estate Owned | 0* | 0* | 276.3 | 0* | 21.9- |
| Land and Building | 18 | 22 | 19.1 | 26 | 18.0 |
| Other Fixed Assets | 7 | 7 | 4.7- | 7 | 5.1 |
| NCUSIF Capitalization Deposit | 9 | 10 | 12.7 | 11 | 7.6 |
| Other Assets | 8 | 9 | 14.2 | 9 | 1.8- |
| TOTAL ASSETS | 1,168 | 1,264 | 8.3 | 1,377 | 8.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 11 | 11 | 0.6 | 15 | 32.6 |
| Accrued Dividends/Interest Payable | 4 | 3 | 32.1- | 2 | 26.3- |
| Acct Payable and Other Liabilities | 6 | 5 | 12.8- | 7 | 39.5 |
| Uninsured Secondary Capital | 0* | 2 | 117.9 | 2 | 18.7 |
| TOTAL LIABILITIES | 22 | 20 | 5.4- | 26 | 25.1 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 1,036 | 1,118 | 7.9 | 1,210 | 8.3 |
| Share Drafts | 133 | 144 | 8.0 | 162 | 12.3 |
| Regular Shares | 232 | 268 | 15.4 | 310 | 15.5 |
| Money Market Shares | 139 | 169 | 21.5 | 186 | 9.7 |
| Share Certificates/CDs | 417 | 410 | 1.8- | 414 | 0.9 |
| IRA/Keogh Accounts | 85 | 93 | 9.2 | 99 | 5.9 |
| All Other Shares and Member Deposits | 18 | 25 | 37.1 | 30 | 18.9 |
| Non-Member Deposits Regular Reserves | 10 34 | 8 36 | 18.6- 8.4 | 11 34 | 37.2 5.5- |
| APPR. For Non-Conf. Invest. | 34 0 | 30 0 | 0.4 0.0 | 34 0 | 5.5- 0.0 |
| ACCUM. Unrealized G/L on A-F-S | 1 | 2 | 0.0 69.0 | 0* | 75.3- |
| Other Reserves | 2 | 2 | 6.0- | 1 | 20.4- |
| Undivided Earnings | 73 | 86 | 17.5 | 105 | 20.4- |
| TOTAL EQUITY | 110 | 126 | 14.8 | 141 | 11.8 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,168 | 1,264 | 8.3 | 1,377 | 8.9 |
| | , | , | | | |

* Amount Less than + or - 1 Million

South Dakota Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|--------|--------|-------|
| Number of Credit Unions | 61 | 60 | 1.6- | 58 | 3.3- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 71 | 71 | 1.1- | 68 | 3.4- |
| (Less) Interest Refund | 0* | 0* | 753.4 | 0* | 45.5- |
| Income from Investments | 12 | 9 | 19.8- | 8 | 12.2- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 83 | 80 | 3.8- | 76 | 4.3- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 41 | 30 | 26.2- | 24 | 21.6- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 32.1- | 0* | 9.9 |
| TOTAL INTEREST EXPENSE | 42 | 31 | 26.3- | 24 | 21.1- |
| PROVISION FOR LOAN & LEASE LOSSES | 4 | 3 | 6.6- | 4 | 12.8 |
| NET INTEREST INCOME AFTER PLL | 38 | 46 | 21.0 | 48 | 5.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 8 | 10 | 12.8 | 11 | 16.3 |
| Other Operating Income | 3 | 4 | 16.3 | 4 | 11.3 |
| Gain (Loss) on Investments | -0* | -0* | 161.2- | 0* | 191.9 |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 332.8 | 0* | 29.5 |
| Other Non-Oper Income (Expense) | 0* | 0* | 76.0- | 0* | 51.6- |
| TOTAL NON-INTEREST INCOME | 13 | 13 | 6.5 | 16 | 16.3 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 21 | 23 | 10.7 | 25 | 11.1 |
| Travel and Conference Expense | 0* | 0* | 5.2 | 0* | 12.4 |
| Office Occupancy Expense | 2 | 3 | 6.0 | 3 | 11.7 |
| Office Operations Expense | 8 | 9 | 7.2 | 9 | 6.8 |
| Educational & Promotional Expense | 2 | 2 | 12.1 | 2 | 3.6 |
| Loan Servicing Expense | 2 | 3 | 9.5 | 3 | 13.6 |
| Professional and Outside Services | 2 | 3 | 9.9 | 3 | 10.8 |
| Member Insurance | 0* | 0* | 18.2- | 0* | 1.7- |
| Operating Fees | 0* | 0* | 11.4 | 0* | 2.2 |
| Miscellaneous Operating Expenses | 0* | 1 | 27.6 | 1 | 0.2 |
| TOTAL NON-INTEREST EXPENSES | 40 | 43 | 9.6 | 48 | 9.7 |
| NET INCOME | 11 | 16 | 46.4 | 16 | 3.2 |
| Transfer to Regular Reserve | 2 | 0* | 61.8- | 0* | 53.9- |

^{*} Amount Less than + or - 1 Million

Tennessee Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 238 | Dec-02 228 | % CHG 4.2- | Dec-03 218 | % CHG 4.4- |
|--------------------------------------|-------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 1,081 | 1,157 | 7.1 | 1,176 | 1.6 |
| TOTAL INVESTMENTS | 1,920 | 2,377 | 23.8 | 2,704 | 13.7 |
| U.S. Government Obligations | 67 | 59 | 12.4- | 57 | 3.8- |
| Federal Agency Securities | 1,096 | 1,430 | 30.5 | 1,679 | 17.4 |
| Mutual Fund & Common Trusts | 21 | 37 | 78.7 | 47 | 25.8 |
| MCSD and PIC at Corporate CU | 39 | 42 | 7.2 | 46 | 9.4 |
| All Other Corporate Credit Union | 222 | 171 | 23.1- | 214 | 25.3 |
| Commercial Banks, S&Ls | 419 | 532 | 27.0 | 578 | 8.6 |
| Credit Unions -Loans to, Deposits in | 10 | 9 | 7.9- | 15 | 60.8 |
| Other Investments | 45 | 97 | 115.0 | 69 | 29.0- |
| TOTAL LOANS OUTSTANDING | 5,517 | 5,621 | 1.9 | 6,120 | 8.9 |
| Unsecured Credit Card Loans | 279 | 275 | 1.4- | 237 | 14.0- |
| All Other Unsecured Loans | 477 | 442 | 7.3- | 441 | 0.3- |
| New Vehicle Loans | 1,018 | 989 | 2.8- | 1,012 | 2.4 |
| Used Vehicle Loans | 1,210 | 1,253 | 3.5 | 1,421 | 13.4 |
| First Mortgage Real Estate Loans | 1,847 | 1,948 | 5.5 | 2,243 | 15.1 |
| Other Real Estate Loans | 448 | 494 | 10.2 | 515 | 4.3 |
| Leases Receivable | 5 | 3 | 35.7- | 2 | 24.7- |
| All Other Loans/Lines of Credit \1 | 223 | N/A | | 249 | |
| Other Loans \1 | 9 | N/A | | N/A | |
| Allowance For Loan Losses | 40 | 41 | 1.8 | 41 | 0.9 |
| Other Real Estate Owned | 1 | 0* | 41.0- | 2 | 118.5 |
| Land and Building | 141 | 155 | 9.7 | 173 | 11.3 |
| Other Fixed Assets | 35 | 37 | 6.8 | 45 | 20.8 |
| NCUSIF Capitalization Deposit | 66 | 72 | 8.8 | 78 | 8.9 |
| Other Assets | 79 | 93 | 16.7 | 109 | 17.9 |
| TOTAL ASSETS | 8,800 | 9,480 | 7.7 | 10,372 | 9.4 |
| LIABILITIES | | | | | |
| Total Borrowings | 130 | 243 | 87.5 | 247 | 1.6 |
| Accrued Dividends/Interest Payable | 25 | 16 | 36.8- | 10 | 39.3- |
| Acct Payable and Other Liabilities | 52 | 64 | 21.5 | 61 | 4.3- |
| Uninsured Secondary Capital | 0 | 0* | 0.0 | 0* | 23.9 |
| TOTAL LIABILITIES | 207 | 323 | 55.9 | 318 | 1.6- |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 7,483 | 7,950 | 6.2 | 8,729 | 9.8 |
| Share Drafts | 795 | 862 | 8.4 | 1,014 | 17.6 |
| Regular Shares | 2,461 | 2,783 | 13.1 | 3,207 | 15.2 |
| Money Market Shares | 1,043 | 1,215 | 16.5 | 1,395 | 14.8 |
| Share Certificates/CDs | 2,315 | 2,177 | 6.0- | 2,129 | 2.2- |
| IRA/Keogh Accounts | 736 | 776 | 5.4 | 823 | 6.1 |
| All Other Shares and Member Deposits | 125 | 125 | 0.2 | 129 | 2.8 |
| Non-Member Deposits | 7 | 12 | 70.6 | 33 | 171.4 |
| Regular Reserves | 298 | 303 | 1.6 | 319 | 5.3 |
| APPR. For Non-Conf. Invest. | 0* | 0* | 46,876.5 | 0 | 100.0- |
| Accum. Unrealized G/L on A-F-S | 12 | 20 | 61.7 | 3 | 86.8- |
| Other Reserves | 147 | 160 | 8.7 | 115 | 28.1- |
| | 653 | 724 | 10.9 | 889 | 22.8 |
| | 1,111 | 1,208 | 8.7 | 1,326 | 9.8 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 8,800 | 9,480 | 7.7 | 10,372 | 9.4 |

* Amount Less than + or - 1 Million

Tennessee Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG 4.2- | Dec-03 | % CHG 4.4- |
|-------------------------------------|--------|--------|---------------|--------|---------------|
| Number of Credit Unions | 238 | 228 | 4.2- | 218 | 4.4- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 451 | 428 | 5.0- | 415 | 3.1- |
| (Less) Interest Refund | 0* | 2 | 806.7 | 3 | 8.1 |
| Income from Investments | 123 | 106 | 13.7- | 93 | 11.9- |
| Trading Profits and Losses | 0 | 0* | 0.0 | 0 | 100.0- |
| TOTAL INTEREST INCOME | 573 | 532 | 7.2- | 506 | 4.9- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 210 | 144 | 31.6- | 112 | 21.9- |
| Interest on Deposits | 64 | 47 | 27.1- | 37 | 21.8- |
| Interest on Borrowed Money | 6 | 9 | 56.4 | 11 | 26.2 |
| TOTAL INTEREST EXPENSE | 280 | 199 | 28.8- | 160 | 19.8- |
| PROVISION FOR LOAN & LEASE LOSSES | 26 | 26 | 1.0 | 25 | 6.1- |
| NET INTEREST INCOME AFTER PLL | 267 | 306 | 14.6 | 321 | 4.9 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 56 | 61 | 10.3 | 74 | 19.8 |
| Other Operating Income | 27 | 27 | 2.8 | 32 | 17.2 |
| Gain (Loss) on Investments | 0* | 2 | 159.2 | 2 | 9.3 |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 121.9- | 0* | 681.8 |
| Other Non-Oper Income (Expense) | 2 | 3 | 93.6 | 8 | 187.7 |
| TOTAL NON-INTEREST INCOME | 85 | 94 | 10.2 | 116 | 24.5 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 142 | 153 | 7.8 | 170 | 11.2 |
| Travel and Conference Expense | 4 | 5 | 21.6 | 5 | 0.0 |
| Office Occupancy Expense | 19 | 20 | 8.6 | 22 | 9.7 |
| Office Operations Expense | 60 | 64 | 6.3 | 70 | 10.0 |
| Educational & Promotional Expense | 8 | 9 | 10.7 | 10 | 20.3 |
| Loan Servicing Expense | 10 | 11 | 12.1 | 13 | 17.4 |
| Professional and Outside Services | 24 | 27 | 13.3 | 30 | 12.3 |
| Member Insurance | 4 | 4 | 4.7 | 4 | 0.9- |
| Operating Fees | 2 | 3 | 6.5 | 3 | 7.0 |
| Miscellaneous Operating Expenses | 7 | 6 | 9.2- | 7 | 8.8 |
| TOTAL NON-INTEREST EXPENSES | 279 | 301 | 8.0 | 334 | 11.0 |
| NET INCOME | 73 | 99 | 34.7 | 104 | 4.9 |
| Transfer to Regular Reserve | 11 | 8 | 31.3- | 15 | 89.2 |
| 5 | | | | | |

^{*} Amount Less than + or - 1 Million

Texas Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Cash & Equivalents 3,680 3,551 3.5- 3,198 9.9- TOTAL INVESTMENTS 8,616 10,708 24.3 11,239 5.0 U.S. Government Obligations 215 145 32.7- 87 39.7- Federal Agency Securities 5,231 6,182 18.2 6,690 8.2 Mutual Fund & Common Trusts 110 127 15.1 156 23.2 MCSD and PIC at Corporate CU 124 183 47.6 199 8.3 All Other Corporate Credit Union 565 691 22.4 900 30.1 Commercial Banks, S&Ls 1,597 1,920 20.2 2,087 8.7 Credit Unions -Loans to, Deposits in 57 47 17.6- 52 9.8 Other Investments 716 1,413 97.5 1,070 24.3- TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 <t< th=""></t<> |
|--|
| U.S. Government Obligations 215 145 32.7- 87 39.7- Federal Agency Securities 5,231 6,182 18.2 6,690 8.2 Mutual Fund & Common Trusts 110 127 15.1 156 23.2 MCSD and PIC at Corporate CU 124 183 47.6 199 8.3 All Other Corporate Credit Union 565 691 22.4 900 30.1 Commercial Banks, S&Ls 1,597 1,920 20.2 2,087 8.7 Credit Unions -Loans to, Deposits in 57 47 17.6- 52 9.8 Other Investments 716 1,413 97.5 1,070 24.3- TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 1,655 1,735 1.7- 1,721 0.8- New Vehicle Loans 5,899 6,648 12.7 7,858 |
| U.S. Government Obligations 215 145 32.7- 87 39.7- Federal Agency Securities 5,231 6,182 18.2 6,690 8.2 Mutual Fund & Common Trusts 110 127 15.1 156 23.2 MCSD and PIC at Corporate CU 124 183 47.6 199 8.3 All Other Corporate Credit Union 565 691 22.4 900 30.1 Commercial Banks, S&Ls 1,597 1,920 20.2 2,087 8.7 Credit Unions -Loans to, Deposits in 57 47 17.6- 52 9.8 Other Investments 716 1,413 97.5 1,070 24.3- TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 1,655 1,735 1.7- 1,721 0.8- New Vehicle Loans 5,899 6,648 12.7 7,858 |
| Federal Agency Securities 5,231 6,182 18.2 6,690 8.2 Mutual Fund & Common Trusts 110 127 15.1 156 23.2 MCSD and PIC at Corporate CU 124 183 47.6 199 8.3 All Other Corporate Credit Union 565 691 22.4 900 30.1 Commercial Banks, S&Ls 1,597 1,920 20.2 2,087 8.7 Credit Unions -Loans to, Deposits in 57 47 17.6- 52 9.8 Other Investments 716 1,413 97.5 1,070 24.3- TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 1,533 1,758 14.6 2,029< |
| Mutual Fund & Common Trusts 110 127 15.1 156 23.2 MCSD and PIC at Corporate CU 124 183 47.6 199 8.3 All Other Corporate Credit Union 565 691 22.4 900 30.1 Commercial Banks, S&Ls 1,597 1,920 20.2 2,087 8.7 Credit Unions -Loans to, Deposits in 57 47 17.6- 52 9.8 Other Investments 716 1,413 97.5 1,070 24.3- TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 1,765 1,735 1.7- 1,721 0.8- New Vehicle Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 |
| All Other Corporate Credit Union 565 691 22.4 900 30.1 Commercial Banks, S&Ls 1,597 1,920 20.2 2,087 8.7 Credit Unions -Loans to, Deposits in 57 47 17.6- 52 9.8 Other Investments 716 1,413 97.5 1,070 24.3- TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 1,765 1,735 1.7- 1,721 0.8- New Vehicle Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans/Lines of Credit \1 1,555 N/A 1,71 |
| Commercial Banks, S&Ls1,5971,92020.22,0878.7Credit Unions -Loans to, Deposits in574717.6-529.8Other Investments7161,41397.51,07024.3-TOTAL LOANS OUTSTANDING24,12826,2979.029,11410.7Unsecured Credit Card Loans1,3631,3560.5-1,3252.3-All Other Unsecured Loans1,7651,7351.7-1,7210.8-New Vehicle Loans8,3798,9286.69,5937.4Used Vehicle Loans5,8996,64812.77,85818.2First Mortgage Real Estate Loans3,4474,08818.64,64913.7Other Real Estate Loans1,5331,75814.62,02915.4Leases Receivable8912945.722775.5All Other Loans \199N/AN/A1,712 |
| Credit Unions -Loans to, Deposits in 57 47 17.6- 52 9.8 Other Investments 716 1,413 97.5 1,070 24.3- TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 1,765 1,735 1.7- 1,721 0.8- New Vehicle Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans \1 1,555 N/A 1,712 N/A |
| Other Investments 716 1,413 97.5 1,070 24.3- TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 1,765 1,735 1.7- 1,721 0.8- New Vehicle Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans \1 99 N/A N/A N/A |
| TOTAL LOANS OUTSTANDING 24,128 26,297 9.0 29,114 10.7 Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 1,765 1,735 1.7- 1,721 0.8- New Vehicle Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans \1 1,555 N/A 1,712 N/A |
| Unsecured Credit Card Loans 1,363 1,356 0.5- 1,325 2.3- All Other Unsecured Loans 1,765 1,735 1.7- 1,721 0.8- New Vehicle Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans \1 1,555 N/A 1,712 N/A |
| All Other Unsecured Loans 1,765 1,735 1.7- 1,721 0.8- New Vehicle Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans \1 1,555 N/A 1,712 0.4 Other Loans \1 99 N/A N/A |
| New Vehicle Loans 8,379 8,928 6.6 9,593 7.4 Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans \1 1,555 N/A 1,712 N/A |
| Used Vehicle Loans 5,899 6,648 12.7 7,858 18.2 First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans \Lines of Credit \1 1,555 N/A 1,712 Other Loans \1 99 N/A N/A |
| First Mortgage Real Estate Loans 3,447 4,088 18.6 4,649 13.7 Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans \1 1,555 N/A 1,712 Other Loans \1 99 N/A N/A |
| Other Real Estate Loans 1,533 1,758 14.6 2,029 15.4 Leases Receivable 89 129 45.7 227 75.5 All Other Loans/Lines of Credit \1 1,555 N/A 1,712 Other Loans \1 99 N/A N/A |
| Leases Receivable 89 129 45.7 227 75.5 All Other Loans/Lines of Credit \1 1,555 N/A 1,712 Other Loans \1 99 N/A N/A |
| All Other Loans/Lines of Credit \1 1,555 N/A 1,712 Other Loans \1 99 N/A N/A |
| Other Loans \1 99 N/A N/A |
| |
| Allowallue Fui Luali Lusses 210 224 7.0 255 5.9 |
| Other Real Estate Owned 2 2 51.7 4 91.9 |
| Land and Building 601 729 21.4 836 14.7 |
| Other Fixed Assets 187 210 11.9 229 9.1 |
| NCUSIF Capitalization Deposit 284 317 11.9 349 10.1 |
| Other Assets 392 460 17.5 573 24.4 |
| TOTAL ASSETS 37,678 42,136 11.8 45,394 7.7 |
| LIABILITIES |
| Total Borrowings 487 790 62.1 1,118 41.5 |
| Accrued Dividends/Interest Payable 89 55 38.7- 39 28.1- |
| Acct Payable and Other Liabilities 371 389 4.8 431 10.7 |
| Uninsured Secondary Capital 0 0 0.0 0* 0.0 |
| TOTAL LIABILITIES 948 1,234 30.2 1,588 28.7 |
| EQUITY/SAVINGS |
| TOTAL SAVINGS 32,838 36,591 11.4 39,148 7.0 |
| Share Drafts 4,695 4,918 4.7 5,343 8.6 |
| Regular Shares 11,785 13,300 12.9 14,313 7.6 |
| Money Market Shares 4,826 5,935 23.0 6,672 12.4 Noney Market Shares 7,846 9,935 20.0 6,672 12.4 |
| Share Certificates/CDs 7,843 8,223 4.9 8,436 2.6 IDA//(courts Accounts 0.767 0.054 0.040 |
| IRA/Keogh Accounts 2,767 3,051 10.3 3,242 6.3 All Other Shares and Member Deposite 700 082 24.5 011 7.2 |
| All Other Shares and Member Deposits 789 982 24.5 911 7.2- Non-Member Deposits 134 182 36.2 232 27.2 |
| · |
| Regular Reserves1,0981,1101.11,1453.2APPR. For Non-Conf. Invest.222510.6265.1 |
| AFER. For Non-contr. invest. 22 23 10.0 20 5.1 Accum. Unrealized G/L on A-F-S 13 30 124.0 0* 99.6- |
| Other Reserves 287 337 17.6 364 7.9 |
| Undivided Earnings 2,471 2,809 13.7 3,123 11.2 |
| TOTAL EQUITY 3,892 4,311 10.8 4,658 8.1 |
| TOTAL LIABILITIES/EQUITY/SAVINGS 37,678 42,136 11.8 45,394 7.7 |

* Amount Less than + or - 1 Million

Texas Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 695 | Dec-02 683 | % CHG 1.7- | Dec-03 667 | % CHG 2.3- |
|-------------------------------------|----------------------|----------------------|---------------|----------------------|---------------|
| | 000 | 000 | | 001 | 2.0 |
| INTEREST INCOME | | | | | |
| Interest on Loans | 1,924 | 1,920 | 0.2- | 1,893 | 1.4- |
| (Less) Interest Refund | 2 | 2 | 4.4- | 2 | 13.9 |
| Income from Investments | 506 | 422 | 16.5- | 316 | 25.2- |
| Trading Profits and Losses | 0* | 0 | 100.0- | 0* | 0.0 |
| TOTAL INTEREST INCOME | 2,428 | 2,340 | 3.6- | 2,206 | 5.7- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 939 | 690 | 26.6- | 567 | 17.8- |
| Interest on Deposits | 203 | 169 | 16.8- | 128 | 24.3- |
| Interest on Borrowed Money | 18 | 30 | 70.3 | 38 | 27.4 |
| TOTAL INTEREST EXPENSE | 1,159 | 888 | 23.4- | 733 | 17.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 125 | 154 | 23.4 | 180 | 17.2 |
| NET INTEREST INCOME AFTER PLL | 1,144 | 1,298 | 13.5 | 1,293 | 0.4- |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 336 | 385 | 14.4 | 466 | 21.1 |
| Other Operating Income | 59 | 67 | 15.1 | 82 | 21.5 |
| Gain (Loss) on Investments | 4 | 0* | 92.0- | 10 | 3,339.5 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 71.8 | 2 | 196.8 |
| Other Non-Oper Income (Expense) | 3 | 4 | 28.8 | 10 | 130.7 |
| TOTAL NON-INTEREST INCOME | 402 | 457 | 13.7 | 569 | 24.5 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 604 | 674 | 11.6 | 737 | 9.3 |
| Travel and Conference Expense | 17 | 18 | 3.5 | 20 | 10.1 |
| Office Occupancy Expense | 86 | 95 | 10.5 | 106 | 11.5 |
| Office Operations Expense | 270 | 300 | 10.9 | 324 | 8.3 |
| Educational & Promotional Expense | 41 | 47 | 12.9 | 52 | 11.6 |
| Loan Servicing Expense | 47 | 52 | 10.0 | 61 | 19.2 |
| Professional and Outside Services | 95 | 109 | 14.2 | 116 | 6.4 |
| Member Insurance | 7 | 7 | 8.5- | 6 | 9.1- |
| Operating Fees | 6 | 7 | 7.8 | 7 | 4.1 |
| Miscellaneous Operating Expenses | 38 | 40 | 5.6 | 43 | 6.5 |
| TOTAL NON-INTEREST EXPENSES | 1,213 | 1,348 | 11.1 | 1,473 | 9.3 |
| NET INCOME | 332 | 407 | 22.4 | 389 | 4.4- |
| Transfer to Regular Reserve | 74 | 22 | 69.7- | 14 | 38.0- |

^{*} Amount Less than + or - 1 Million

Utah Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 132 | Dec-02 127 | % CHG 3.8- | Dec-03 119 | % CHG 6.3- |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 440 | 454 | 3.2 | 496 | 9.2 |
| TOTAL INVESTMENTS | 838 | 1,099 | 31.0 | 1,258 | 14.5 |
| U.S. Government Obligations | 6 | 3 | 43.1- | 1 | 59.2- |
| Federal Agency Securities | 222 | 220 | 0.9- | 443 | 101.5 |
| Mutual Fund & Common Trusts | 6 | 4 | 23.9- | 3 | 43.3- |
| MCSD and PIC at Corporate CU | 26 | 35 | 31.5 | 42 | 22.7 |
| All Other Corporate Credit Union | 135 | 217 | 61.1 | 243 | 11.6 |
| Commercial Banks, S&Ls | 198 | 265 | 33.7 | 289 | 9.1 |
| Credit Unions -Loans to, Deposits in | 8 | 11 | 38.1 | 10 | 5.7- |
| Other Investments | 238 | 343 | 44.2 | 227 | 33.9- |
| TOTAL LOANS OUTSTANDING | 5,334 | 5,779 | 8.4 | 6,472 | 12.0 |
| Unsecured Credit Card Loans | 352 | 367 | 4.2 | 380 | 3.5 |
| All Other Unsecured Loans New Vehicle Loans | 198 735 | 190 765 | 4.0- 4.1 | 188 862 | 1.0- 12.6 |
| Used Vehicle Loans | 1,675 | 1,901 | 4.1 | 2,194 | 12.6 |
| First Mortgage Real Estate Loans | 1,075 | 1,901 | 8.2 | 1,649 | 22.2 |
| Other Real Estate Loans | 694 | 724 | 4.2 | 690 | 4.6- |
| Leases Receivable | 16 | 10 | 39.4- | 3 | 4.0- 65.3- |
| All Other Loans/Lines of Credit \1 | 410 | N/A | | 505 | 00.0 |
| Other Loans \1 | 5 | N/A | | N/A | |
| Allowance For Loan Losses | 49 | 51 | 4.8 | 53 | 2.3 |
| Other Real Estate Owned | 9 | 12 | 35.1 | 14 | 13.0 |
| Land and Building | 164 | 173 | 5.2 | 200 | 15.8 |
| Other Fixed Assets | 38 | 45 | 18.8 | 48 | 7.1 |
| NCUSIF Capitalization Deposit | 64 | 60 | 5.5- | 67 | 12.2 |
| Other Assets | 68 | 91 | 34.9 | 112 | 22.7 |
| TOTAL ASSETS | 6,905 | 7,750 | 12.2 | 8,634 | 11.4 |
| LIABILITIES | | | | | |
| Total Borrowings | 1 | 13 | 976.4 | 21 | 60.1 |
| Accrued Dividends/Interest Payable | 12 | 9 | 21.9- | 7 | 22.7- |
| Acct Payable and Other Liabilities | 37 | 60 | 60.3 | 45 | 24.4- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 50 | 82 | 62.6 | 73 | 10.9- |
| EQUITY/SAVINGS | 0.400 | 0.000 | 40.0 | 7 070 | 44.0 |
| | 6,129 | 6,866 | 12.0 | 7,679 | 11.8 |
| Share Drafts | 766 | 1 9 2 7 | 3.7 | 899 | 13.1 |
| Regular Shares Money Market Shares | 1,511 1,542 | 1,837 1,823 | 21.6 18.2 | 2,147 2,038 | 16.8 11.8 |
| Share Certificates/CDs | 1,824 | 1,823 | 2.5 | 2,030 | 6.3 |
| IRA/Keogh Accounts | 419 | 488 | 16.5 | 538 | 10.2 |
| All Other Shares and Member Deposits | 53 | 50 | 7.1- | 65 | 30.7 |
| Non-Member Deposits | 13 | 4 | 72.8- | 6 | 55.9 |
| Regular Reserves | 241 | 258 | 6.9 | 266 | 3.2 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | -2 | 1 | 175.9 | 7 | 406.6 |
| Other Reserves | 215 | 243 | 13.1 | 271 | 11.5 |
| Undivided Earnings | 271 | 300 | 10.6 | 338 | 12.7 |
| TOTAL EQUITY | 726 | 802 | 10.6 | 882 | 9.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 6,905 | 7,750 | 12.2 | 8,634 | 11.4 |

* Amount Less than + or - 1 Million

Utah Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|----------|--------|----------|
| Number of Credit Unions | 132 | 127 | 3.8- | 119 | 6.3- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 406 | 397 | 2.3- | 385 | 2.9- |
| (Less) Interest Refund | 0* | 0* | 91.8 | 0* | 19,381.6 |
| Income from Investments | 50 | 49 | 3.4- | 47 | 3.7- |
| Trading Profits and Losses | 0* | -0* | 116.5- | 0 | 100.0 |
| TOTAL INTEREST INCOME | 457 | 446 | 2.5- | 432 | 3.1- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 98 | 81 | 16.9- | 137 | 67.7 |
| Interest on Deposits | 129 | 102 | 21.3- | 15 | 85.5- |
| Interest on Borrowed Money | 0* | 0* | 74.7- | 0* | 41.7 |
| TOTAL INTEREST EXPENSE | 228 | 183 | 19.6- | 152 | 17.3- |
| PROVISION FOR LOAN & LEASE LOSSES | 26 | 33 | 23.3 | 39 | 20.4 |
| NET INTEREST INCOME AFTER PLL | 202 | 230 | 13.5 | 241 | 4.9 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 74 | 85 | 14.7 | 105 | 23.3 |
| Other Operating Income | 25 | 34 | 40.0 | 40 | 15.8 |
| Gain (Loss) on Investments | 0* | -2 | 5,082.8- | -0* | 57.4 |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 248.8 | 0* | 55.0- |
| Other Non-Oper Income (Expense) | 0* | 0* | 16.1 | 0* | 11.1 |
| TOTAL NON-INTEREST INCOME | 99 | 119 | 19.7 | 145 | 22.2 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 118 | 133 | 12.8 | 146 | 10.3 |
| Travel and Conference Expense | 4 | 4 | 2.5 | 4 | 12.4 |
| Office Occupancy Expense | 18 | 21 | 16.8 | 23 | 8.5 |
| Office Operations Expense | 53 | 61 | 14.0 | 66 | 9.7 |
| Educational & Promotional Expense | 12 | 13 | 6.4 | 15 | 16.7 |
| Loan Servicing Expense | 17 | 23 | 39.1 | 28 | 18.7 |
| Professional and Outside Services | 6 | 8 | 20.2 | 9 | 23.1 |
| Member Insurance | 2 | 2 | 7.3- | 2 | 18.6- |
| Operating Fees | 1 | 2 | 37.2 | 1 | 28.5- |
| Miscellaneous Operating Expenses | 8 | 9 | 21.0 | 10 | 10.3 |
| TOTAL NON-INTEREST EXPENSES | 239 | 275 | 15.1 | 305 | 11.0 |
| NET INCOME | 63 | 74 | 17.2 | 81 | 9.9 |
| Transfer to Regular Reserve | 28 | 28 | 2.9- | 20 | 27.8- |
| | | | | | |

^{*} Amount Less than + or - 1 Million

Vermont Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|------------|------------|-------------|------------|---------------|
| Number of Credit Unions | 42 | 38 | 9.5- | 37 | 2.6- |
| Cash & Equivalents | 56 | 92 | 63.6 | 103 | 12.0 |
| TOTAL INVESTMENTS | 312 | 328 | 5.1 | 359 | 9.3 |
| U.S. Government Obligations | 12 | 19 | 58.3 | 10 | 47.9- |
| Federal Agency Securities | 173 | 189 | 9.2 | 211 | 11.6 |
| Mutual Fund & Common Trusts | 23 | 4 | 83.6- | 5 | 29.8 |
| MCSD and PIC at Corporate CU | 4 | 5 | 7.0 | 7 | 58.0 |
| All Other Corporate Credit Union | 32 | 26 | 20.3- | 23 | 8.8- |
| Commercial Banks, S&Ls | 55 | 72 | 32.4 | 92 | 27.6 |
| Credit Unions -Loans to, Deposits in | 2 11 | 3 | 63.3 | 3 7 | 8.4 |
| Other Investments TOTAL LOANS OUTSTANDING | 764 | 11 826 | 1.4- 8.1 | 973 | 36.1- 17.8 |
| Unsecured Credit Card Loans | 48 | 020 47 | 0.1 | 973 46 | 3.0- |
| All Other Unsecured Loans | 48 52 | 47 45 | 13.5- | 40 | 3.0- |
| New Vehicle Loans | 93 | 43 89 | 4.4- | 82 | 3.0 8.0- |
| Used Vehicle Loans | 156 | 170 | 9.1 | 187 | 10.2 |
| First Mortgage Real Estate Loans | 215 | 246 | 14.5 | 338 | 37.4 |
| Other Real Estate Loans | 147 | 170 | 15.3 | 214 | 26.4 |
| Leases Receivable | 4 | 3 | 35.0- | 2 | 41.5- |
| All Other Loans/Lines of Credit \1 | 50 | N/A | | 58 | - |
| Other Loans \1 | 0* | N/A | | N/A | |
| Allowance For Loan Losses | 5 | 6 | 13.5 | 4 | 34.6- |
| Other Real Estate Owned | 0* | 0* | 93.9- | 0* | 100.0- |
| Land and Building | 19 | 22 | 19.4 | 25 | 10.8 |
| Other Fixed Assets | 5 | 7 | 40.3 | 9 | 37.6 |
| NCUSIF Capitalization Deposit | 9 | 11 | 15.4 | 12 | 12.0 |
| Other Assets | 16 | 16 | 1.0- | 16 | 1.2 |
| TOTAL ASSETS | 1,177 | 1,319 | 12.1 | 1,498 | 13.6 |
| LIABILITIES | | | | | |
| Total Borrowings | 29 | 27 | 8.1- | 69 | 159.1 |
| Accrued Dividends/Interest Payable | 0* | 0* | 32.6- | 0* | 10.0- |
| Acct Payable and Other Liabilities | 11 | 17 | 59.0 | 13 | 21.3- |
| Uninsured Secondary Capital | 1 | 2 | 94.9 | 3 | 41.0 |
| TOTAL LIABILITIES | 41 | 46 | 12.1 | 86 | 86.1 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 1,017 | 1,138 | 11.9 | 1,263 | 11.0 |
| Share Drafts | 132 | 146 | 10.3 | 163 | 11.7 |
| Regular Shares | 425 | 483 | 13.7 | 523 | 8.2 |
| Money Market Shares Share Certificates/CDs | 173 202 | 195 221 | 13.0 9.4 | 237 234 | 21.1 5.6 |
| IRA/Keogh Accounts | 70 | 77 | 9.4 10.4 | 234 89 | 5.6 15.3 |
| All Other Shares and Member Deposits | 70 9 | 9 | 1.7- | 89 9 | 1.6 |
| Non-Member Deposits | 5 | 6 | 5.7 | 9 | 54.5 |
| Regular Reserves | 42 | 41 | 1.0- | 45 | 9.8 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 3 | 6 | 111.9 | 2 | 70.2- |
| Other Reserves | 0* | 1 | 15.1 | 1 | 45.2 |
| Undivided Earnings | 73 | 87 | 18.5 | 101 | 16.1 |
| TOTAL EQUITY | 119 | 135 | 13.7 | 150 | 10.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,177 | 1,319 | 12.1 | 1,498 | 13.6 |

* Amount Less than + or - 1 Million

Vermont Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 42 | Dec-02 38 | % CHG 9.5- | Dec-03 37 | % CHG 2.6- |
|-------------------------------------|---------------------|--------------|---------------|--------------|---------------|
| | 42 | 50 | 9.5- | 57 | 2.0- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 61 | 59 | 4.8- | 58 | 1.2- |
| (Less) Interest Refund | 0* | 0* | 0.0 | 0* | 0.0 |
| Income from Investments | 15 | 15 | 0.4- | 13 | 12.6- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 76 | 73 | 3.9- | 71 | 3.5- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 29 | 20 | 31.0- | 15 | 24.9- |
| Interest on Deposits | 5 | 5 | 7.1- | 4 | 13.4- |
| Interest on Borrowed Money | 2 | 2 | 1.1- | 1 | 17.9- |
| TOTAL INTEREST EXPENSE | 36 | 26 | 26.3- | 20 | 22.4- |
| PROVISION FOR LOAN & LEASE LOSSES | 2 | 3 | 20.5 | 0* | 88.9- |
| NET INTEREST INCOME AFTER PLL | 39 | 44 | 15.3 | 50 | 12.8 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 9 | 11 | 16.4 | 13 | 19.0 |
| Other Operating Income | 4 | 6 | 50.9 | 9 | 58.8 |
| Gain (Loss) on Investments | -0* | 0* | 625.8 | 1 | 3,744.4 |
| Gain (Loss) on Disp of Fixed Assets | 0* | -0* | 164.1- | 0* | 889.5 |
| Other Non-Oper Income (Expense) | 0* | 0* | 57.4- | 0* | 12.5 |
| TOTAL NON-INTEREST INCOME | 14 | 17 | 22.6 | 23 | 40.8 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 20 | 24 | 18.5 | 27 | 15.8 |
| Travel and Conference Expense | 0* | 0* | 48.0 | 0* | 18.5 |
| Office Occupancy Expense | 2 | 3 | 17.5 | 4 | 24.7 |
| Office Operations Expense | 9 | 11 | 14.2 | 13 | 20.8 |
| Educational & Promotional Expense | 1 | 2 | 38.2 | 2 | 37.7 |
| Loan Servicing Expense | 2 | 2 | 11.2 | 3 | 27.2 |
| Professional and Outside Services | 2 | 3 | 10.1 | 3 | 2.2 |
| Member Insurance | 0* | 0* | 7.9- | 0* | 3.8- |
| Operating Fees | 0* | 0* | 24.4- | 0* | 11.6 |
| Miscellaneous Operating Expenses | 1 | 2 | 21.2 | 1 | 30.8- |
| TOTAL NON-INTEREST EXPENSES | 41 | 47 | 16.7 | 55 | 16.1 |
| NET INCOME | 11 | 14 | 19.0 | 18 | 35.5 |
| Transfer to Regular Reserve | 0* | 0* | 49.0 | 2 | 126.1 |

^{*} Amount Less than + or - 1 Million

Virgin Islands Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 5 | Dec-02 5 | % CHG 0.0 | Dec-03 5 | % CHG 0.0 |
|---|--------------------|--------------------|---------------------|--------------------|---------------|
| Cash & Equivalents | 5 | 5 | 6.4 | 7 | 36.2 |
| | 12 | 12 | 0.5 | 13 | 16.3 |
| U.S. Government Obligations | 0* | 0* | 0.0 | 0* | 0.0 |
| Federal Agency Securities | 0* | 0* | 0.0 | 0* | 0.0 |
| Mutual Fund & Common Trusts | 0* | 0* | 0.0 | 0* | 0.0 |
| MCSD and PIC at Corporate CU | 0* | 0* | 37.8 | 0* | 31.4 |
| All Other Corporate Credit Union | 3 | 2 | 18.0- | 3 | 42.2 |
| Commercial Banks, S&Ls | 8 | 9 | 6.7 | 10 | 9.2 |
| Credit Unions -Loans to, Deposits in | 0* | 0* | 0.0 | 0* | 0.0 |
| Other Investments | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL LOANS OUTSTANDING | 21 | 26 | 22.9 | 28 | 7.3 |
| Unsecured Credit Card Loans | 0* | 0* | 0.0 | 0* | 0.0 |
| All Other Unsecured Loans | 2 | 15 | 504.6 | 16 | 9.1 |
| New Vehicle Loans | 2 | 5 | 162.4 | 4 | 17.8- |
| Used Vehicle Loans | 0* | 0* | 280.7 | 1 | 44.3 |
| First Mortgage Real Estate Loans | 0* | 0* | 32.0 | 0* | 41.4 |
| Other Real Estate Loans | 0* | 0* | 0.0 | 0* | 0.0 |
| Leases Receivable | 0* | 0* | 0.0 | 0* | 0.0 |
| All Other Loans/Lines of Credit \1 | 16 | N/A | | 5 | |
| Other Loans \1 | 0* | N/A | 04.0 | N/A | |
| Allowance For Loan Losses | 0* 0* | 0* 0* | 31.0 | 0* 0* | 11.1- |
| Other Real Estate Owned | 0* | 0* | 0.0 | 0* | 0.0 |
| Land and Building Other Fixed Assets | 1 0* | 1 0* | 21.9 22.0 | 1 0* | 3.6- 6.2 |
| NCUSIF Capitalization Deposit | 0 0* | 0 0* | 22.0 | 0 0* | 24.1 |
| Other Assets | 0 0* | 0 0* | 2.8 | 0 0* | 24.1 17.0- |
| TOTAL ASSETS | 39 | 45 | 14.0 | 51 | 12.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 0* | 0* | 0.0 | 0* | 0.0 |
| Accrued Dividends/Interest Payable | 0* | 0* | 67.9 | 0* | 11.0 |
| Acct Payable and Other Liabilities | 0* | 0* | 3.1 | 0* | 24.4 |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 0* | 0* | 9.6 | 0* | 22.3 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 30 | 34 | 14.8 | 39 | 13.9 |
| Share Drafts | 0* | 0* | 0.0 | 0* | 0.0 |
| Regular Shares | 29 | 32 | 12.5 | 36 | 12.7 |
| Money Market Shares Share Certificates/CDs | 0* 0* | 0* 0* | 0.0 2.1- | 0* 0* | 0.0 65.4- |
| IRA/Keogh Accounts | 0 0* | 0 0* | 2.1- | 0 0* | 0.0 |
| All Other Shares and Member Deposits | 0* | 0 0* | 709.3 | 2 | 118.8 |
| Non-Member Deposits | 0* | 0* | 0.0 | 0* | 0.0 |
| Regular Reserves | 3 | 3 | 5.2- | 3 | 1.0 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 0 | 0 0 | 0.0 | Ő | 0.0 |
| Other Reserves | 0* | 0* | 0.0- | 0* | 0.0 |
| Undivided Earnings | 7 | 8 | 19.6 | 9 | 13.3 |
| TOTAL EQUITY | 10 | 11 | 11.6 | 12 | 9.9 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 39 | 45 | 14.0 | 51 | 12.9 |

* Amount Less than + or - 1 Million

Virgin Islands Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|--------|--------|--------|
| Number of Credit Unions | 5 | 5 | 0.0 | 5 | 0.0 |
| INTEREST INCOME | | | | | |
| Interest on Loans | 3 | 3 | 14.6 | 3 | 10.8 |
| (Less) Interest Refund | 0* | 0* | 0.0 | 0* | 3.9- |
| Income from Investments | 0* | 0* | 31.5- | 0* | 38.0- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 3 | 4 | 5.4 | 4 | 4.8 |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 1 | 0* | 20.9- | 0* | 0.1 |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL INTEREST EXPENSE | 1 | 0* | 20.9- | 0* | 0.1 |
| PROVISION FOR LOAN & LEASE LOSSES | 0* | 0* | 30.3 | 0* | 30.1- |
| NET INTEREST INCOME AFTER PLL | 2 | 3 | 17.4 | 3 | 7.0 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 0* | 0* | 25.7 | 0* | 46.5- |
| Other Operating Income | 0* | 0* | 6.1 | 0* | 93.6 |
| Gain (Loss) on Investments | 0 | 0 | 0.0 | 0 | 0.0 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 99.9- | 0 | 100.0- |
| Other Non-Oper Income (Expense) | 0 | 0* | 0.0 | 0 | 100.0- |
| TOTAL NON-INTEREST INCOME | 0* | 0* | 48.5 | 0* | 38.8- |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 0* | 0* | 7.6 | 0* | 14.3 |
| Travel and Conference Expense | 0* | 0* | 39.4- | 0* | 2.1- |
| Office Occupancy Expense | 0* | 0* | 10.8 | 0* | 1.1- |
| Office Operations Expense | 0* | 0* | 2.0 | 0* | 23.6 |
| Educational & Promotional Expense | 0* | 0* | 0.2- | 0* | 11.8- |
| Loan Servicing Expense | 0* | 0* | 99.4 | 0* | 56.8- |
| Professional and Outside Services | 0* | 0* | 0.3- | 0* | 0.1- |
| Member Insurance | 0* | 0* | 0.5- | 0* | 3.9- |
| Operating Fees | 0* | 0* | 39.8- | 0* | 17.6 |
| Miscellaneous Operating Expenses | 0* | 0* | 66.1 | 0* | 8.0- |
| TOTAL NON-INTEREST EXPENSES | 2 | 2 | 4.8 | 2 | 10.7 |
| NET INCOME | 0* | 1 | 47.1 | 1 | 3.9- |
| Transfer to Regular Reserve | 0* | 0* | 100.0- | 0* | 0.0 |

^{*} Amount Less than + or - 1 Million

Virginia Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 248 | Dec-02 246 | % CHG 0.8- | Dec-03 237 | % CHG 3.7- |
|--------------------------------------|-------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 4,491 | 4,758 | 5.9 | 5,072 | 6.6 |
| TOTAL INVESTMENTS | 4,658 | 6,223 | 33.6 | 7,916 | 27.2 |
| U.S. Government Obligations | 239 | 172 | 28.1- | 142 | 17.3- |
| Federal Agency Securities | 3,136 | 4,664 | 48.7 | 5,941 | 27.4 |
| Mutual Fund & Common Trusts | 540 | 241 | 55.5- | 265 | 10.2 |
| MCSD and PIC at Corporate CU | 59 | 64 | 9.9 | 76 | 18.5 |
| All Other Corporate Credit Union | 273 | 506 | 85.6 | 796 | 57.4 |
| Commercial Banks, S&Ls | 309 | 408 | 31.8 | 501 | 23.0 |
| Credit Unions -Loans to, Deposits in | 14 | 15 | 9.0 | 15 | 2.1 |
| Other Investments | 89 | 154 | 73.0 | 178 | 15.7 |
| TOTAL LOANS OUTSTANDING | 20,201 | 22,891 | 13.3 | 26,018 | 13.7 |
| Unsecured Credit Card Loans | 2,491 | 2,711 | 8.8 | 2,932 | 8.2 |
| All Other Unsecured Loans | 2,263 | 2,337 | 3.3 | 2,403 | 2.9 |
| New Vehicle Loans | 3,392 | 3,528 | 4.0 | 3,839 | 8.8 |
| Used Vehicle Loans | 3,450 | 3,821 | 10.7 | 4,481 | 17.3 |
| First Mortgage Real Estate Loans | 4,356 | 5,935 | 36.2 | 7,863 | 32.5 |
| Other Real Estate Loans | 2,890 | 3,174 | 9.9 | 3,309 | 4.3 |
| Leases Receivable | 170 | 150 | 11.8- | 155 | 3.0 |
| All Other Loans/Lines of Credit \1 | 1,183 | N/A | | 1,035 | |
| Other Loans \1 | 6 | N/A | | N/A | |
| Allowance For Loan Losses | 165 | 181 | 9.4 | 206 | 13.9 |
| Other Real Estate Owned | 6 | 4 | 29.8- | 6 | 27.0 |
| Land and Building | 334 | 346 | 3.7 | 395 | 13.9 |
| Other Fixed Assets | 132 | 137 | 3.7 | 155 | 12.6 |
| NCUSIF Capitalization Deposit | 218 | 254 | 16.5 | 290 | 14.3 |
| Other Assets | 892 | 1,177 | 31.8 | 947 | 19.5- |
| TOTAL ASSETS | 30,768 | 35,863 | 16.6 | 40,842 | 13.9 |
| LIABILITIES | | | | | |
| Total Borrowings | 833 | 1,377 | 65.3 | 2,002 | 45.4 |
| Accrued Dividends/Interest Payable | 57 | 44 | 22.6- | 19 | 56.3- |
| Acct Payable and Other Liabilities | 329 | 334 | 1.6 | 348 | 4.0 |
| Uninsured Secondary Capital | 0* | 0* | 0.0 | 0* | 0.0 |
| TOTAL LIABILITIES | 1,219 | 1,755 | 44.0 | 2,369 | 35.0 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 26,204 | 30,327 | 15.7 | 34,178 | 12.7 |
| Share Drafts | 3,434 | 3,874 | 12.8 | 4,615 | 19.1 |
| Regular Shares | 7,802 | 9,718 | 24.6 | 11,054 | 13.7 |
| Money Market Shares | 3,505 | 4,900 | 39.8 | 5,720 | 16.7 |
| Share Certificates/CDs | 8,290 | 8,254 | 0.4- | 8,839 | 7.1 |
| IRA/Keogh Accounts | 3,074 | 3,473 | 13.0 | 3,837 | 10.5 |
| All Other Shares and Member Deposits | 91 | 100 | 10.1 | 107 | 7.6 |
| Non-Member Deposits | 8 | 8 | 2.3- | 4 | 42.8- |
| Regular Reserves | 732 | 743 | 1.6 | 765 | 2.9 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 27 | 54 1 501 | 100.8 | 19 | 65.5- |
| Other Reserves Undivided Earnings | 1,427 1,160 | 1,591 1,392 | 11.6 20.0 | 1,896 1,616 | 19.1 16.1 |
| TOTAL EQUITY | 3,345 | 3,780 | 20.0 | 4,295 | 13.6 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 30,768 | 35,863 | 16.6 | 4,295 | 13.0 |
| | 50,700 | 55,005 | 10.0 | -10,0-12 | 10.3 |

* Amount Less than + or - 1 Million

Virginia Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 248 | Dec-02 246 | % CHG 0.8- | Dec-03 237 | % CHG 3.7- |
|-------------------------------------|----------------------|----------------------|---------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 1,654 | 1,724 | 4.2 | 1,749 | 1.5 |
| (Less) Interest Refund | 0* | 0* | 17.0 | 0* | 20.6 |
| Income from Investments | 343 | 297 | 13.6- | 275 | 7.4- |
| Trading Profits and Losses | 0* | 0* | 33.4- | 0* | 54.8- |
| TOTAL INTEREST INCOME | 1,997 | 2,020 | 1.2 | 2,024 | 0.2 |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 981 | 867 | 11.7- | 724 | 16.5- |
| Interest on Deposits | 26 | 7 | 74.6- | 6 | 11.7- |
| Interest on Borrowed Money | 26 | 20 | 21.7- | 25 | 23.6 |
| TOTAL INTEREST EXPENSE | 1,033 | 893 | 13.5- | 755 | 15.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 114 | 148 | 29.7 | 179 | 21.0 |
| NET INTEREST INCOME AFTER PLL | 850 | 979 | 15.2 | 1,090 | 11.4 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 140 | 171 | 22.3 | 208 | 22.0 |
| Other Operating Income | 180 | 215 | 19.3 | 270 | 25.5 |
| Gain (Loss) on Investments | 1 | 0* | 62.2- | 3 | 561.1 |
| Gain (Loss) on Disp of Fixed Assets | -0* | 0* | 517.0 | -0* | 134.1- |
| Other Non-Oper Income (Expense) | 2 | 7 | 263.9 | 8 | 11.8 |
| TOTAL NON-INTEREST INCOME | 323 | 394 | 22.0 | 489 | 24.1 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 435 | 472 | 8.4 | 534 | 13.3 |
| Travel and Conference Expense | 8 | 9 | 8.7 | 9 | 8.6 |
| Office Occupancy Expense | 47 | 51 | 8.4 | 54 | 6.1 |
| Office Operations Expense | 182 | 189 | 3.8 | 205 | 8.9 |
| Educational & Promotional Expense | 21 | 23 | 9.7 | 25 | 10.0 |
| Loan Servicing Expense | 73 | 91 | 23.9 | 102 | 12.4 |
| Professional and Outside Services | 45 | 49 | 9.9 | 55 | 11.5 |
| Member Insurance | 14 | 15 | 4.2 | 14 | 3.3- |
| Operating Fees | 3 | 4 | 18.8 | 4 | 5.0 |
| Miscellaneous Operating Expenses | 40 | 76 | 90.3 | 30 | 60.5- |
| TOTAL NON-INTEREST EXPENSES | 868 | 977 | 12.6 | 1,034 | 5.8 |
| NET INCOME | 305 | 396 | 29.8 | 546 | 37.9 |
| Transfer to Regular Reserve | 111 | 9 | 91.9- | 7 | 17.4- |

^{*} Amount Less than + or - 1 Million

Washington Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 161 | Dec-02 157 | % CHG 2.5- | Dec-03 151 | % CHG 3.8- |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 1,333 | 1,455 | 9.2 | 1,465 | 0.7 |
| TOTAL INVESTMENTS | 3,674 | 4,472 | 21.7 | 5,040 | 12.7 |
| U.S. Government Obligations | 207 | 258 | 24.6 | 249 | 3.4- |
| Federal Agency Securities | 2,055 | 2,520 | 22.7 | 3,171 | 25.8 |
| Mutual Fund & Common Trusts | 93 | 113 | 21.3 | 134 | 19.1 |
| MCSD and PIC at Corporate CU | 59 | 84 | 41.7 | 100 | 18.4 |
| All Other Corporate Credit Union | 313 | 565 | 80.5 | 497 | 11.9- |
| Commercial Banks, S&Ls | 633 | 669 | 5.7 | 738 | 10.2 |
| Credit Unions -Loans to, Deposits in | 26 | 31 | 21.1 | 31 | 0.8- |
| Other Investments | 288 | 231 | 19.7- | 120 | 48.0- |
| TOTAL LOANS OUTSTANDING | 10,554 | 11,280 | 6.9 | 11,996 | 6.3 |
| Unsecured Credit Card Loans | 1,010 | 968 | 4.3- | 944 | 2.5- |
| All Other Unsecured Loans | 474 | 446 | 5.8- | 417 | 6.5- |
| New Vehicle Loans | 1,672 | 1,593 | 4.7- | 1,748 | 9.7 |
| Used Vehicle Loans | 2,359 | 2,580 | 9.4 | 2,828 | 9.6 14.6 |
| First Mortgage Real Estate Loans Other Real Estate Loans | 2,522 1,687 | 3,218 1,670 | 27.6 1.0- | 3,687 1,638 | 14.6 |
| Leases Receivable | 21 | 1,070 | 58.3- | 1,030 | 73.5- |
| All Other Loans/Lines of Credit \1 | 768 | N/A | 50.5- | 731 | 75.5- |
| Other Loans \1 | 41 | N/A | | N/A | |
| Allowance For Loan Losses | 93 | 94 | 0.2 | 94 | 0.1- |
| Other Real Estate Owned | 7 | 6 | 11.8- | 7 | 11.7 |
| Land and Building | 270 | 277 | 2.8 | 308 | 10.9 |
| Other Fixed Assets | 83 | 92 | 11.5 | 107 | 16.3 |
| NCUSIF Capitalization Deposit | 120 | 134 | 12.0 | 145 | 7.9 |
| Other Assets | 187 | 182 | 2.9- | 218 | 19.9 |
| TOTAL ASSETS | 16,135 | 17,882 | 10.8 | 19,216 | 7.5 |
| LIABILITIES | | | | | |
| Total Borrowings | 81 | 127 | 55.3 | 214 | 69.5 |
| Accrued Dividends/Interest Payable | 26 | 11 | 57.7- | 8 | 29.2- |
| Acct Payable and Other Liabilities | 363 | 364 | 0.1 | 338 | 7.2- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 471 | 501 | 6.5 | 560 | 11.7 |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 14,088 | 15,612 | 10.8 | 16,745 | 7.3 |
| Share Drafts | 1,774 | 1,917 | 8.1 | 2,142 | 11.7 |
| Regular Shares | 5,532 | 6,583 | 19.0 | 7,108 | 8.0 |
| Money Market Shares | 1,741 | 2,063 | 18.5 | 2,433 | 17.9 |
| Share Certificates/CDs | 3,574 | 3,539 | 1.0- | 3,504 | 1.0- |
| IRA/Keogh Accounts | 1,435 22 | 1,486 | 3.6 9.1- | 1,529 | 2.9 |
| All Other Shares and Member Deposits | 10 | 20 4 | 9.1- 56.6- | 26 3 | 32.2 18.5- |
| Non-Member Deposits Regular Reserves | 460 | 4 467 | 1.5 | 3 465 | 0.5- |
| APPR. For Non-Conf. Invest. | 400 | 407 | 0.0 | 403 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 14 | 22 | 56.9 | 4 | 83.2- |
| Other Reserves | 5 | 5 | 1.3 | 1 | 71.8- |
| Undivided Earnings | 1,097 | 1,274 | 16.2 | 1,440 | 13.0 |
| TOTAL EQUITY | 1,576 | 1,768 | 12.2 | 1,910 | 8.0 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 16,135 | 17,882 | 10.8 | 19,216 | 7.5 |

* Amount Less than + or - 1 Million

Washington Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|---------|--------|---------|
| Number of Credit Unions | 161 | 157 | 2.5- | 151 | 3.8- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 852 | 837 | 1.7- | 791 | 5.5- |
| (Less) Interest Refund | 0* | 0* | 73.7- | 0* | 18.0- |
| Income from Investments | 206 | 182 | 11.7- | 163 | 10.7- |
| Trading Profits and Losses | 2 | 0* | 66.1- | -0* | 217.1- |
| TOTAL INTEREST INCOME | 1,060 | 1,020 | 3.7- | 953 | 6.6- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 487 | 351 | 28.0- | 256 | 26.9- |
| Interest on Deposits | 35 | 22 | 38.0- | 19 | 11.3- |
| Interest on Borrowed Money | 5 | 5 | 10.1 | 6 | 14.9 |
| TOTAL INTEREST EXPENSE | 527 | 378 | 28.4- | 282 | 25.4- |
| PROVISION FOR LOAN & LEASE LOSSES | 65 | 71 | 9.3 | 77 | 9.1 |
| NET INTEREST INCOME AFTER PLL | 468 | 572 | 22.2 | 595 | 3.9 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 99 | 115 | 16.5 | 137 | 19.2 |
| Other Operating Income | 67 | 82 | 21.9 | 97 | 18.4 |
| Gain (Loss) on Investments | 2 | -0* | 102.4- | 2 | 6,762.7 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 5 | 1,367.1 | -0* | 102.6- |
| Other Non-Oper Income (Expense) | 5 | 4 | 18.7- | 10 | 132.2 |
| TOTAL NON-INTEREST INCOME | 173 | 206 | 19.2 | 246 | 19.3 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 268 | 296 | 10.4 | 324 | 9.6 |
| Travel and Conference Expense | 10 | 11 | 8.6 | 11 | 7.0 |
| Office Occupancy Expense | 35 | 38 | 9.5 | 40 | 4.7 |
| Office Operations Expense | 130 | 125 | 4.1- | 143 | 14.4 |
| Educational & Promotional Expense | 19 | 22 | 16.2 | 24 | 8.4 |
| Loan Servicing Expense | 26 | 34 | 30.0 | 41 | 21.4 |
| Professional and Outside Services | 28 | 41 | 48.2 | 48 | 16.1 |
| Member Insurance | 1 | 1 | 5.0- | 1 | 12.4- |
| Operating Fees | 2 | 3 | 17.5 | 3 | 6.7 |
| Miscellaneous Operating Expenses | 16 | 21 | 36.9 | 30 | 39.5 |
| TOTAL NON-INTEREST EXPENSES | 535 | 592 | 10.7 | 665 | 12.4 |
| NET INCOME | 106 | 186 | 75.6 | 176 | 5.8- |
| Transfer to Regular Reserve | 29 | 4 | 84.7- | 6 | 26.6 |
| | | | | | |

^{*} Amount Less than + or - 1 Million

West Virginia Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 127 | Dec-02 125 | % CHG 1.6- | Dec-03 121 | % CHG 3.2- |
|---|----------------------|----------------------|----------------------|----------------------|---------------|
| Cash & Equivalents | 211 | 211 | 0.4 | 241 | 14.1 |
| TOTAL INVESTMENTS | 416 | 485 | 16.5 | 504 | 4.1 |
| U.S. Government Obligations | 7 | 14 | 113.7 | 1 | 92.8- |
| Federal Agency Securities | 74 | 76 | 2.6 | 102 | 34.6 |
| Mutual Fund & Common Trusts | 11 | 12 | 14.3 | 5 | 56.6- |
| MCSD and PIC at Corporate CU | 11 | 12 | 8.6 | 13 | 7.2 |
| All Other Corporate Credit Union | 62 | 74 | 19.2 | 61 | 17.9- |
| Commercial Banks, S&Ls | 230 | 282 | 22.5 | 298 | 5.9 |
| Credit Unions -Loans to, Deposits in | 7 | 7 | 9.7- | 8 | 28.0 |
| Other Investments | 14 | 8 | 42.8- | 15 | 87.6 |
| TOTAL LOANS OUTSTANDING | 1,169 | 1,251 | 7.0 | 1,320 | 5.5 |
| Unsecured Credit Card Loans | 48 | 47 | 0.9- | 46 | 2.7- |
| All Other Unsecured Loans | 144 | 148 | 2.9 | 145 | 2.6- |
| New Vehicle Loans | 293 | 303 | 3.6 | 305 | 0.6 |
| Used Vehicle Loans | 233 | 269 | 15.5 | 301 | 12.0 |
| First Mortgage Real Estate Loans | 283 | 302 | 6.6 | 352 | 16.4 |
| Other Real Estate Loans Leases Receivable | 79 0* | 100 0* | 26.9 71.7- | 78 0* | 22.2- |
| All Other Loans/Lines of Credit \1 | - | N/A | /1./- | 0 93 | 29.6- |
| Other Loans \1 | 80 9 | N/A | | 93 N/A | |
| Allowance For Loan Losses | 9 11 | 10 | 5.5- | 10 | 5.3- |
| Other Real Estate Owned | 0* | 0* | 86.8 | 0* | 3.9 |
| Land and Building | 35 | 41 | 16.8 | 48 | 18.4 |
| Other Fixed Assets | 9 | 11 | 18.7 | 11 | 5.2 |
| NCUSIF Capitalization Deposit | 14 | 16 | 11.2 | 17 | 7.1 |
| Other Assets | 11 | 10 | 8.2- | 11 | 9.0 |
| TOTAL ASSETS | 1,853 | 2,016 | 8.8 | 2,143 | 6.3 |
| LIABILITIES | | | | | |
| Total Borrowings | 11 | 17 | 47.9 | 17 | 1.4 |
| Accrued Dividends/Interest Payable | 5 | 3 | 24.8- | 3 | 21.8- |
| Acct Payable and Other Liabilities | 7 | 9 | 26.2 | 8 | 6.8- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 23 | 29 | 26.8 | 28 | 3.8- |
| EQUITY/SAVINGS | | | . – | 4 | |
| | 1,599 | 1,738 | 8.7 | 1,850 | 6.4 |
| Share Drafts | 149 | 164 | 9.9 | 182 | 10.5 |
| Regular Shares | 828 | 945 | 14.1 | 1,007 | 6.5 |
| Money Market Shares Share Certificates/CDs | 61 421 | 81 392 | 32.7 6.7- | 113 383 | 39.0 2.5- |
| IRA/Keogh Accounts | 130 | 392 146 | 11.9 | 303 158 | 2.5- 8.3 |
| All Other Shares and Member Deposits | 8 | 9 | 6.6 | 7 | 21.6- |
| Non-Member Deposits | 0* | 0* | 23.4 | , 1 | 32.3 |
| Regular Reserves | 77 | 81 | 4.9 | 83 | 2.8 |
| APPR. For Non-Conf. Invest. | 0 | 0 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 0* | 0* | 48.1 | 0* | 91.0- |
| Other Reserves | 6 | 6 | 0.5 | 6 | 2.3- |
| Undivided Earnings | 147 | 161 | 9.4 | 176 | 9.3 |
| TOTAL EQUITY | 231 | 249 | 7.7 | 266 | 6.5 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 1,853 | 2,016 | 8.8 | 2,143 | 6.3 |

* Amount Less than + or - 1 Million

West Virginia Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 127 | Dec-02 125 | % CHG 1.6- | Dec-03 121 | % CHG 3.2- |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 101 | 99 | 1.9- | 97 | 2.5- |
| (Less) Interest Refund | 0* | 0* | 13.2 | 0* | 23.8- |
| Income from Investments | 26 | 22 | 12.4- | 20 | 12.1- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 127 | 121 | 4.0- | 116 | 4.3- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 59 | 45 | 23.3- | 34 | 24.2- |
| Interest on Deposits | 0* | 0* | 48.6- | 0* | 78.6- |
| Interest on Borrowed Money | 0* | 0* | 41.8 | 0* | 5.8- |
| TOTAL INTEREST EXPENSE | 59 | 46 | 22.9- | 35 | 24.0- |
| PROVISION FOR LOAN & LEASE LOSSES | 5 | 5 | 4.1 | 7 | 21.9 |
| NET INTEREST INCOME AFTER PLL | 62 | 70 | 13.3 | 75 | 6.5 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 6 | 7 | 15.3 | 10 | 36.9 |
| Other Operating Income | 4 | 4 | 7.7 | 4 | 5.0 |
| Gain (Loss) on Investments | 0* | -0* | 102.3- | 0* | 1,617.3 |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 72.7 | 0* | 190.7 |
| Other Non-Oper Income (Expense) | 0* | 0* | 32.8- | 0* | 93.5 |
| TOTAL NON-INTEREST INCOME | 10 | 11 | 9.1 | 15 | 27.7 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 28 | 31 | 10.4 | 35 | 12.1 |
| Travel and Conference Expense | 1 | 2 | 18.4 | 2 | 6.1 |
| Office Occupancy Expense | 4 | 4 | 9.6 | 5 | 12.8 |
| Office Operations Expense | 14 | 15 | 10.6 | 18 | 17.8 |
| Educational & Promotional Expense | 1 | 1 | 19.2 | 2 | 21.6 |
| Loan Servicing Expense | 2 | 3 | 29.0 | 3 | 15.9 |
| Professional and Outside Services | 4 | 4 | 4.9 | 4 | 12.4 |
| Member Insurance | 3 | 3 | 4.3 | 2 | 14.9- |
| Operating Fees | 0* | 0* | 16.5 | 0* | 4.5 |
| Miscellaneous Operating Expenses | 2 | 2 | 9.8- | 2 | 16.4 |
| TOTAL NON-INTEREST EXPENSES | 58 | 64 | 10.2 | 72 | 12.6 |
| NET INCOME | 14 | 18 | 22.7 | 17 | 2.3- |
| Transfer to Regular Reserve | 4 | 4 | 13.0- | 2 | 47.0- |

^{*} Amount Less than + or - 1 Million

Wisconsin Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS Number of Credit Unions | Dec-01 330 | Dec-02 311 | % CHG 5.8- | Dec-03 300 | % CHG 3.5- |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
| Cash & Equivalents | 969 | 1,103 | 13.8 | 887 | 19.6- |
| TOTAL INVESTMENTS | 1,028 | 1,340 | 30.4 | 1,714 | 27.9 |
| U.S. Government Obligations | 13 | 1 | 88.4- | 5 | 207.8 |
| Federal Agency Securities | 310 | 390 | 26.0 | 619 | 58.7 |
| Mutual Fund & Common Trusts | 17 | 28 | 67.4 | 36 | 29.7 |
| MCSD and PIC at Corporate CU | 73 | 83 | 13.8 | 92 | 10.7 |
| All Other Corporate Credit Union | 181 | 245 | 35.3 | 237 | 3.1- |
| Commercial Banks, S&Ls | 373 | 495 | 32.6 | 594 | 20.0 |
| Credit Unions -Loans to, Deposits in | 22 | 27 | 25.1 | 34 | 25.8 |
| Other Investments | 39 | 70 | 79.7 | 96 | 36.7 |
| TOTAL LOANS OUTSTANDING | 8,430 | 8,772 | 4.1 | 9,952 | 13.5 |
| Unsecured Credit Card Loans | 328 | 337 | 2.7 | 346 | 2.8 |
| All Other Unsecured Loans | 271 | 267 | 1.6- | 246 | 7.5- |
| New Vehicle Loans | 748 | 723 | 3.3- | 765 | 5.8 |
| Used Vehicle Loans | 1,829 | 1,965 | 7.4 | 2,157 | 9.8 |
| First Mortgage Real Estate Loans Other Real Estate Loans | 3,227 | 3,280 | 1.6 15.2 | 3,824 | 16.6 25.5 |
| Leases Receivable | 1,175 27 | 1,354 17 | 37.9- | 1,700 9 | 25.5 46.0- |
| All Other Loans/Lines of Credit \1 | 802 | N/A | 57.9- | 904 | 40.0- |
| Other Loans \1 | 22 | N/A | | 504 N/A | |
| Allowance For Loan Losses | 52 | 59 | 13.7 | 67 | 11.9 |
| Other Real Estate Owned | 3 | 4 | 13.0 | 4 | 5.3 |
| Land and Building | 215 | 239 | 11.2 | 265 | 11.1 |
| Other Fixed Assets | 53 | 59 | 10.5 | 66 | 12.5 |
| NCUSIF Capitalization Deposit | 85 | 94 | 11.5 | 104 | 10.3 |
| Other Assets | 126 | 134 | 6.2 | 162 | 21.1 |
| TOTAL ASSETS | 10,856 | 12,010 | 10.6 | 13,148 | 9.5 |
| LIABILITIES | | | | | |
| Total Borrowings | 77 | 158 | 105.9 | 261 | 65.4 |
| Accrued Dividends/Interest Payable | 11 | 8 | 27.2- | 6 | 22.4- |
| Acct Payable and Other Liabilities | 90 | 100 | 11.7 | 93 | 7.3- |
| Uninsured Secondary Capital | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL LIABILITIES | 177 | 266 | 50.0 | 360 | 35.4 |
| EQUITY/SAVINGS | | | | | |
| | 9,517 | 10,447 | 9.8 | 11,360 | 8.7 |
| Share Drafts | 1,285 | 1,388 | 8.1 | 1,511 | 8.8 |
| Regular Shares | 2,729 | 3,097 | 13.5 | 3,439 | 11.0 |
| Money Market Shares Share Certificates/CDs | 1,866 | 2,186 | 17.2 2.8 | 2,555 | 16.9 |
| IRA/Keogh Accounts | 2,825 764 | 2,905 821 | 2.0 7.4 | 2,920 873 | 0.5 6.3 |
| All Other Shares and Member Deposits | 40 | 39 | 1.4- | 36 | 9.1- |
| Non-Member Deposits | 40 | 10 | 20.5 | 27 | 167.4 |
| Regular Reserves | 533 | 562 | 5.5 | 598 | 6.4 |
| APPR. For Non-Conf. Invest. | 0 | 002 | 0.0 | 0 | 0.0 |
| Accum. Unrealized G/L on A-F-S | 2 | 3 | 71.1 | -0* | 111.2- |
| Other Reserves | 142 | 164 | 15.7 | 162 | 1.4- |
| Undivided Earnings | 486 | 568 | 17.0 | 668 | 17.6 |
| TOTAL EQUITY | 1,162 | 1,297 | 11.6 | 1,428 | 10.0 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 10,856 | 12,010 | 10.6 | 13,148 | 9.5 |

* Amount Less than + or - 1 Million

Wisconsin Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|-------------------------------------|--------|--------|-------|--------|-------|
| Number of Credit Unions | 330 | 311 | 5.8- | 300 | 3.5- |
| INTEREST INCOME | | | | | |
| Interest on Loans | 660 | 636 | 3.6- | 603 | 5.2- |
| (Less) Interest Refund | 0* | 0* | 1.7 | 1 | 4.9 |
| Income from Investments | 74 | 63 | 15.4- | 60 | 4.6- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 733 | 698 | 4.8- | 662 | 5.2- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 342 | 248 | 27.4- | 196 | 20.9- |
| Interest on Deposits | 4 | 0* | 92.1- | 0* | 43.5- |
| Interest on Borrowed Money | 4 | 5 | 36.3 | 7 | 37.9 |
| TOTAL INTEREST EXPENSE | 350 | 254 | 27.5- | 204 | 19.7- |
| PROVISION FOR LOAN & LEASE LOSSES | 28 | 32 | 17.2 | 37 | 14.2 |
| NET INTEREST INCOME AFTER PLL | 355 | 412 | 15.9 | 421 | 2.3 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 78 | 91 | 16.9 | 105 | 15.4 |
| Other Operating Income | 45 | 54 | 21.4 | 74 | 37.3 |
| Gain (Loss) on Investments | -0* | 0* | 140.9 | 0* | 8.2- |
| Gain (Loss) on Disp of Fixed Assets | 1 | 1 | 41.8 | 1 | 12.8- |
| Other Non-Oper Income (Expense) | -0* | 0* | 168.3 | 0* | 123.4 |
| TOTAL NON-INTEREST INCOME | 122 | 147 | 20.4 | 182 | 23.3 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 201 | 224 | 11.1 | 249 | 11.6 |
| Travel and Conference Expense | 6 | 6 | 5.7 | 6 | 7.8 |
| Office Occupancy Expense | 24 | 26 | 5.8 | 28 | 9.7 |
| Office Operations Expense | 80 | 86 | 6.5 | 91 | 6.8 |
| Educational & Promotional Expense | 14 | 15 | 8.1 | 17 | 13.8 |
| Loan Servicing Expense | 21 | 24 | 15.6 | 30 | 24.6 |
| Professional and Outside Services | 25 | 28 | 13.5 | 30 | 6.0 |
| Member Insurance | 4 | 4 | 7.8- | 3 | 9.1- |
| Operating Fees | 2 | 2 | 7.0 | 2 | 10.3- |
| Miscellaneous Operating Expenses | 10 | 10 | 4.8 | 11 | 14.4 |
| TOTAL NON-INTEREST EXPENSES | 386 | 423 | 9.6 | 468 | 10.6 |
| NET INCOME | 91 | 136 | 48.3 | 134 | 0.9- |
| Transfer to Regular Reserve | 14 | 22 | 58.4 | 25 | 18.0 |

^{*} Amount Less than + or - 1 Million

Wyoming Table 1 Consolidated Balance Sheet Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| ASSETS | Dec-01 | Dec-02 | % CHG | Dec-03 | % CHG |
|---|---------|----------|--------------|---------|--------------|
| Number of Credit Unions | 36 | 34 | 5.6- | 34 | 0.0 |
| Cash & Equivalents | 79 | 89 | 12.5 | 126 | 42.8 |
| TOTAL INVESTMENTS | 172 | 179 | 4.1 | 207 | 15.2 |
| U.S. Government Obligations | 0* | 0* | 0.0 | 0* | 94.8- |
| Federal Agency Securities | 57 | 57 | 1.0- | 67 | 17.4 |
| Mutual Fund & Common Trusts | 2 | 4 | 45.4 | 0* | 92.0- |
| MCSD and PIC at Corporate CU | 7 | 7 | 12.2 | 8 | 3.5 |
| All Other Corporate Credit Union | 63 | 68 | 7.7 | 60 | 11.8- |
| Commercial Banks, S&Ls | 35 | 36 | 3.5 36.6- | 58 | 60.8 5.7 |
| Credit Unions -Loans to, Deposits in Other Investments | 4 | 3 4 | 36.3 | 3 11 | 5.7 142.1 |
| TOTAL LOANS OUTSTANDING | 602 | 4 654 | 8.7 | 705 | 7.8 |
| Unsecured Credit Card Loans | 43 | 41 | 5.1- | 33 | 20.7- |
| All Other Unsecured Loans | 28 | 28 | 0.1 | 30 | 4.9 |
| New Vehicle Loans | 115 | 120 | 3.8 | 118 | 4.9 0.9- |
| Used Vehicle Loans | 201 | 232 | 15.1 | 259 | 11.7 |
| First Mortgage Real Estate Loans | 86 | 79 | 8.0- | 104 | 31.4 |
| Other Real Estate Loans | 72 | 75 | 4.3 | 82 | 9.0 |
| Leases Receivable | 0* | 1 | 53.2 | 0* | 73.7- |
| All Other Loans/Lines of Credit \1 | 52 | N/A | | 80 | |
| Other Loans \1 | 4 | N/A | | N/A | |
| Allowance For Loan Losses | 5 | 5 | 4.5- | 5 | 3.2- |
| Other Real Estate Owned | 0* | 0* | 40.5 | 0* | 44.7- |
| Land and Building | 17 | 18 | 8.0 | 25 | 34.7 |
| Other Fixed Assets | 5 | 5 | 13.3 | 7 | 36.7 |
| NCUSIF Capitalization Deposit | 7 | 8 | 14.3 | 8 | 9.3 |
| Other Assets | 6 | 9 | 43.1 | 9 | 3.7- |
| TOTAL ASSETS | 883 | 964 | 9.1 | 1,086 | 12.7 |
| LIABILITIES | | | | | |
| Total Borrowings | 2 | 13 | 693.5 | 10 | 17.8- |
| Accrued Dividends/Interest Payable | 1 | 1 | 21.2- | 0* | 10.6- |
| Acct Payable and Other Liabilities | 4 | 5 | 15.2 | 4 | 4.4- |
| Uninsured Secondary Capital | 0* | 0* | 14.3- | 0* | 16.7 |
| TOTAL LIABILITIES | 7 | 18 | 157.3 | 16 | 13.8- |
| EQUITY/SAVINGS | | | | | |
| TOTAL SAVINGS | 784 | 843 | 7.4 | 958 | 13.7 |
| Share Drafts | 113 | 120 | 6.6 | 134 | 11.3 |
| Regular Shares | 258 | 306 | 18.4 | 350 | 14.3 |
| Money Market Shares | 97 | 109 | 11.9 | 126 | 16.0 |
| Share Certificates/CDs | 252 | 242 | 4.1- | 274 | 13.5 |
| IRA/Keogh Accounts | 50 | 52 | 3.7 | 58 | 10.9 |
| All Other Shares and Member Deposits | 6 | 9 | 37.7 | 9 | 7.1 |
| Non-Member Deposits | 8 | 5 | 32.8- | 6 | 24.6 |
| Regular Reserves APPR. For Non-Conf. Invest. | 32 0 | 33 0 | 4.8 0.0 | 32 0 | 2.4- 0.0 |
| ACCum, Unrealized G/L on A-F-S | 0* | 0* | 604.5 | 0* | 0.0 95.8- |
| Other Reserves | 5 | 5 | 3.9 | 5 | 5.3 |
| Undivided Earnings | 55 | 64 | 16.3 | 75 | 16.9 |
| TOTAL EQUITY | 91 | 103 | 12.4 | 112 | 9.2 |
| TOTAL LIABILITIES/EQUITY/SAVINGS | 883 | 964 | 9.1 | 1,086 | 12.7 |
| | | | | , | |

* Amount Less than + or - 1 Million

Wyoming Table 2 Consolidated Income and Expense Statement Federally Insured Credit Unions December 31, 2003 (Dollar Amounts in Millions)

| Number of Credit Unions | Dec-01 36 | Dec-02 34 | % CHG 5.6- | Dec-03 34 | % CHG 0.0 |
|-------------------------------------|---------------------|---------------------|----------------------|---------------------|---------------------|
| INTEREST INCOME | | | | | |
| Interest on Loans | 51 | 51 | 0.4- | 50 | 2.0- |
| (Less) Interest Refund | 0* | 0* | 465.5 | 0* | 14.2- |
| Income from Investments | 9 | 8 | 13.8- | 7 | 17.2- |
| Trading Profits and Losses | 0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL INTEREST INCOME | 60 | 59 | 2.6- | 56 | 4.1- |
| INTEREST EXPENSE | | | | | |
| Dividends on Shares | 27 | 20 | 28.0- | 16 | 18.4- |
| Interest on Deposits | 0 | 0 | 0.0 | 0 | 0.0 |
| Interest on Borrowed Money | 0* | 0* | 5.0- | 0* | 155.0 |
| TOTAL INTEREST EXPENSE | 27 | 20 | 27.9- | 16 | 17.5- |
| PROVISION FOR LOAN & LEASE LOSSES | 3 | 3 | 13.9 | 3 | 10.7- |
| NET INTEREST INCOME AFTER PLL | 30 | 36 | 19.0 | 37 | 3.9 |
| NON-INTEREST INCOME | | | | | |
| Fee Income | 5 | 6 | 18.5 | 7 | 18.4 |
| Other Operating Income | 3 | 3 | 23.9 | 5 | 58.0 |
| Gain (Loss) on Investments | 0* | 0* | 59.1- | 0* | 69.0- |
| Gain (Loss) on Disp of Fixed Assets | 0* | 0* | 6,159.0 | 0* | 13.4- |
| Other Non-Oper Income (Expense) | 0* | 0* | 96.5- | 0* | 523.6 |
| TOTAL NON-INTEREST INCOME | 8 | 9 | 13.2 | 12 | 31.9 |
| NON-INTEREST EXPENSES | | | | | |
| Employee Compensation and Benefits | 15 | 17 | 14.7 | 21 | 19.6 |
| Travel and Conference Expense | 0* | 0* | 27.2 | 0* | 13.6 |
| Office Occupancy Expense | 2 | 2 | 2.3 | 2 | 19.6 |
| Office Operations Expense | 7 | 7 | 4.9 | 8 | 7.8 |
| Educational & Promotional Expense | 0* | 1 | 16.8 | 1 | 22.9 |
| Loan Servicing Expense | 2 | 2 | 15.9 | 3 | 10.1 |
| Professional and Outside Services | 2 | 2 | 5.4 | 3 | 11.0 |
| Member Insurance | 0* | 0* | 2.1- | 0* | 3.6- |
| Operating Fees | 0* | 0* | 13.3 | 0* | 8.3 |
| Miscellaneous Operating Expenses | 0* | 0* | 6.5- | 1 | 33.3 |
| TOTAL NON-INTEREST EXPENSES | 31 | 34 | 10.6 | 40 | 15.8 |
| NET INCOME | 7 | 11 | 47.7 | 10 | 9.5- |
| Transfer to Regular Reserve | 1 | 0* | 67.7- | 0* | 36.3- |

^{*} Amount Less than + or - 1 Million