

Mike Wade

Mike is Acting Chief, Financial Institution Partnerships in the Wage and Investment (W&I) Operating Division of the Internal Revenue Service.

W & I is headquartered in Atlanta, Georgia. The W & I Division customer base is individual taxpayers that have wages as their primary source of income or earnings. Over 80% of the clients served have less than \$50,000 in earnings*.

Financial Institution Partnerships (FIP) is a national level outreach channel that focuses on developing asset building strategies through partnerships with financial institutions, bank regulators, financial trade associations, etc. We focus on assisting taxpayers with their tax responsibilities by building and maintaining partnerships with key stakeholders, seeking to create and share value by informing, educating and communicating with shared customers.

Mike has 25 years of experience with the Internal Revenue Service as a Revenue Agent, Analyst and manager in both the field and headquarters. He also had experience outside of the IRS as a Tax Manager for a CPA firm. For the past 6 years, he has worked with the Stakeholder, Partnership, Education, and Communication (SPEC) organization housed in W & I with responsibility for the Volunteer and Community Partnerships, the Large Employer Program, and Financial Institution Partnerships..

***The W & I customer base consists of approximately 116 million taxpayers that receive all of their taxable income either through wages or investment income. 84% of our customer base has gross income of less than \$50,000.**