National Credit Union Administration



Operating Fund

Financial Highlights April 30, 2008

Mary Ann Woodson Chief Financial Officer

National Credit Union Administration Operating Fund Financial Highlights April 30, 2008

Balance Sheet

Overnight Investments increased \$63.5 million primarily for receipts of operating fee assessments.

Accounts Receivable decreased \$69.7 million due to the collection of operating fees. Operating fees of \$69.9 million have been collected year-to-date with \$2.3 million remaining to be collected.

Home Purchase Program decreased \$672,000 due to the sale of two homes.

Accounts Payable decreased \$1.5 million primarily due to a payment of \$1.2 million for a refund of an overpayment on the overhead transfer rate from the Share Insurance Fund.

Other Current Liabilities decreased \$6.0 million primarily due to establishing the balance for deferred operating fee income. Deferred operating fee income is recognized as Program-related Income evenly over the remaining calendar year.

Statement of Revenue and Expenses

Net income for the month was \$532,000 lower than planned primarily due to employee pay, benefits, and travel being over budget for the month.

Statement of Cash Flow

Cash increased by \$63 million for the month, reflecting receipts of operating fee assessments and home purchase program proceeds over payments for operating expenses, fixed assets and notes payable.

Budget (Year-to-Date)

Agency spending was under budget by \$2.7 million or 5.2 percent. Pay and benefits were under budget by 1.9 percent. The remaining under budget variance of \$2.0 million was derived from travel, rent, administrative, and contracted services.

Vacancies

The agency had 28 vacancies as of April 26 -- down 1 from March 29. Of the 28 vacancies, there were 14 vacancies in the central office, 9 vacancies in the regional offices and AMAC, and 5 vacancies in the field staff. The vacancies represent 2.9 percent of total authorized staff of 964.92.

National Credit Union Administration Operating Fund Balance Sheets & Changes in Fund Balance April 30, 2008

ASSETS	April 2007	March 2008	April 2008
ASSETS:			
Current Assets			
Cash	\$ 5,208.55	\$ 500,103.67	\$ 5,872.87
Overnight Investments	68,761,000.00	9,679,000.00	73,139,000.00
Accounts Receivable	1,992,166.23	72,555,118.28	2,833,587.31
Interest Receivable	0.00	0.00	0.00
Prepaid Expenses	748,207.25	818,464.51	1,106,080.90
Home Purchase Program	1,433,735.06	1,045,646.46	373,578.77
Other	161,628.38	(889.35)	196,874.21
Total Current Assets	73,101,945.47	84,597,443.57	77,654,994.06
Property, Plant, and Equipment			
Land	3,946,263.95	3,946,263.95	3,946,263.95
Buildings	26,544,055.00	26,398,496.00	26,319,445.00
Capital Lease	1,691,300.48	920,732.08	848,893.17
Equipment	2,013,931.00	1,807,802.00	1,731,653.00
Assets Under Construction	138,858.79	320,209.00	320,209.00
Total Property, Plant, and Equipment	34,334,409.22	33,393,503.03	33,166,464.12
TOTAL ASSETS	\$ 107,436,354.69	\$ 117,990,946.60	\$ 110,821,458.18
LIABILITIES AND FUND BALANCE			
LIABILITIES:			
Current Liabilities			
Accounts Payable	\$ 2,307,379.28	\$ 2,631,906.10	\$ 1,132,306.99
Accrued Employee Compensation	13,685,522.26	15,524,996.85	16,614,524.22
Other Current Liabilities	42,871,858.32	54,301,895.89	48,302,277.23
Total Current Liabilities	58,864,759.86	72,458,798.84	66,049,108.44
Non-Current Liabilities	<u> </u>	· · ·	· · ·
Notes Payable	22,013,724.77	20,784,532.08	20,672,787.29
Other	1,808,110.41	1,163,084.72	933,541.00
Total Non-Current Liabilities	23,821,835.18	21,947,616.80	21,606,328.29
TOTAL LIABILITIES	82,686,595.04	94,406,415.64	87,655,436.73
FUND BALANCE:			
Unappropriated	23,749,759.65	22,584,530.96	22,166,021.45
Appropriated	1,000,000.00	1,000,000.00	1,000,000.00
TOTAL FUND BALANCE	24,749,759.65	23,584,530.96	23,166,021.45
TOTAL LIABILITIES AND FUND BALANCE	\$ 107,436,354.69	\$ 117,990,946.60	\$ 110,821,458.18

National Credit Union Administration Operating Fund Statement of Revenue & Expenses April 30, 2008

April 2008 Monthly Actual	April 2008 Monthly Budget	April 2008 Year-To-Date Actual	April 2008 Year-To-Date Budget	April 2007 Year-To-Date Actual
\$ 79,505.92	\$ 175,000.00	\$ 234,559.04	\$ 700,000.00	\$ 519,485.33
6,182,550.00	6,088,000.00	24,331,625.81	24,352,000.00	21,274,158.28
10,005.54	33,000.00	62,396.56	132,000.00	143,471.70
6,272,061.46	6,296,000.00	24,628,581.41	25,184,000.00	21,937,115.31
3,862,089.28	3,589,797.26	14,484,648.51	14,704,277.64	13,568,391.92
1,077,864.10	984,178.16	3,888,620.36	4,026,221.34	3,633,658.77
956,742.29	616,648.08	2,356,067.07	2,466,592.52	1,553,591.96
151,232.30	166,703.00	559,230.30	666,812.15	467,832.19
321,849.13	473,557.40	1,725,848.88	1,894,229.75	1,272,730.67
320,793.87	351,224.43	832,450.06	1,404,897.71	735,375.77
6,690,570.97	6,182,108.33	23,846,865.18	25,163,031.10	21,231,581.28
\$ (418,509.51)	\$ 113,891.67	\$ 781,716.23	\$ 20,968.90	\$ 705,534.03
	Monthly Actual \$ 79,505.92 6,182,550.00 10,005.54 6,272,061.46 3,862,089.28 1,077,864.10 956,742.29 151,232.30 321,849.13 320,793.87 6,690,570.97	Monthly Actual Monthly Budget \$ 79,505.92 6,182,550.00 10,005.54 \$ 175,000.00 6,088,000.00 33,000.00 6,272,061.46 6,296,000.00 3,862,089.28 1,077,864.10 3,589,797.26 984,178.16 956,742.29 151,232.30 616,648.08 151,232.30 321,849.13 320,793.87 473,557.40 351,224.43 6,690,570.97 6,182,108.33	Monthly Actual Monthly Budget Year-To-Date Actual \$ 79,505.92 6,182,550.00 10,005.54 \$ 175,000.00 6,088,000.00 33,000.00 \$ 234,559.04 24,331,625.81 6,2396.56 6,272,061.46 6,296,000.00 24,628,581.41 3,862,089.28 1,077,864.10 3,589,797.26 956,742.29 14,484,648.51 3,888,620.36 956,742.29 616,648.08 2,356,067.07 2,356,067.07 559,230.30 321,849.13 320,793.87 473,557.40 351,224.43 1,725,848.88 832,450.06 6,690,570.97 6,182,108.33 23,846,865.18	Monthly ActualMonthly BudgetYear-To-Date ActualYear-To-Date Budget\$ 79,505.92 6,182,550.00 10,005.54\$ 175,000.00 6,088,000.00 33,000.00\$ 234,559.04 24,331,625.81 62,396.56\$ 700,000.00 24,331,625.81 132,000.006,272,061.466,296,000.00 6,296,000.0024,628,581.4125,184,000.00 25,184,000.003,862,089.28 1,077,864.10 956,742.293,589,797.26 616,648.08 16,6703.0014,484,648.51 3,888,620.36 2,356,067.07 559,230.30 1,725,848.88 81,894,229.75 320,793.8714,704,277.64 3,51,224.43 351,224.436,690,570.976,182,108.3323,846,865.1825,163,031.10

National Credit Union Administration Operating Fund Statement of Cash Flow April 30, 2008

CASH FLOWS FROM OPERATING ACTIVITIES:		Month April 2007	Month April 2008		Y-T-D April 2007		Y-T-D April 2008
Income from operating fees	\$	52,746,402.03	\$ 69,855,502.08	\$	64,023,349.93	\$	70,076,924.87
Interest received from cash and cash equivalents	φ	205,444.42	\$ 09,855,502.08 79,505.92	φ	527,278.80	φ	234,559.04
Other income received		203,444.42 20,207.20	10,005.54		143,471.70		
							62,396.56
(Cash paid for operating expenses)		(4,621,213.60)	(7,053,005.48)		(19,771,592.20)		(20,727,796.61)
Net cash (used) in operating activities		48,350,840.05	62,892,008.06		44,922,508.23		49,646,083.86
CASH FLOWS FROM INVESTING ACTIVITIES:							
Proceeds (purchases) of fixed assets		(29,430.00)	(53,493.90)		(59,336.67)		(90,868.26)
Proceeds (purchases) home purchase program		165,529.45	565,600.42		(386,823.28)		518,042.49
Net cash (used) in investing activities		136,099.45	512,106.52		(446,159.95)		427,174.23
CASH FLOWS FROM FINANCING ACTIVITIES:		(111 744 70)	(114 744 70)		(116 070 10)		(116 070 16)
(Repayments) of notes payable		(111,744.79)	(111,744.79)		(446,979.16)		(446,979.16)
(Capital lease payments)		(325,902.19)	(326,600.59)		(657,371.70)		(656,894.61)
Net cash (used) in financing activities		(437,646.98)	(438,345.38)		(1,104,350.86)		(1,103,873.77)
NET INCREASE (DECREASE) IN CASH		48,049,292.52	62,965,769.20		43,371,997.42		48,969,384.32
Cash and cash equivalents at beginning of period		20,716,916.03	10,179,103.67		25,394,211.13		24,175,488.55
Cash and cash equivalents at end of period	\$	68,766,208.55	\$ 73,144,872.87	\$	68,766,208.55	\$	73,144,872.87
RECONCILIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES:							
Net income (loss)	\$	(134,907.97)	\$ (418,509.51)	\$	705,534.03	\$	781,716.23
Adjustments to reconcile net income to	Ψ	(104,307.37)	ψ (+10,000.01)	Ψ	703,334.03	Ψ	701,710.25
net cash provided by operating activities:							
Depreciation and amortization		251,516.75	280,532.81		1,051,984.84		1,137,086.65
Unrealized (gain) loss		0.00	0.00		0.00		0.00
(Gain) loss on disposal of fixed assets		0.00	0.00		0.00		0.00
(Gain) loss on disposal of homes		(4,652.12)	106,467.27		(5,958.62)		109,212.81
Interest expense on leases		4,474.24	1,807.07		5,946.72		9,026.04
Miscellaneous allowances			,		0.00		
Change in current assets and liabilities		0.00	0.00		0.00		0.00
(Increase) decrease in assets:							
SIF repayment of Operating Fund for leases		90,058.97	90,058.97		180,117.94		180,117.94
			69,721,530.97				
Accounts receivable		52,592,416.44			(811,182.31)		(2,252,507.01)
Interest receivable		0.00	0.00		7,793.47		0.00
Prepaid expenses		(37,048.21)	(287,616.39)		(205,122.26)		(308,017.66)
Other assets		5,788,695.24	(197,763.56)		(161,628.38)		(196,874.21)
Increase (decrease) in liabilities:		0.45 050 00	(4.400 500 4.1)				(4 700 000 07)
Accounts payable		945,250.66	(1,499,599.11)		(548,182.21)		(1,799,296.97)
Accrued employee compensation		(34,429.64)	1,089,527.37		1,920,348.35		3,716,750.99
Other non current liabilities		10,275.09	5,190.83		(41,323.85)		2,174.20
Other current liabilities		(11,120,809.40)	(5,999,618.66)		42,824,180.51		48,266,694.85
Total adjustments		48,485,748.02	63,310,517.57		44,216,974.20		48,864,367.63
Net cash (used) in operating activities	\$	48,350,840.05	\$ 62,892,008.06	\$	44,922,508.23	\$	49,646,083.86

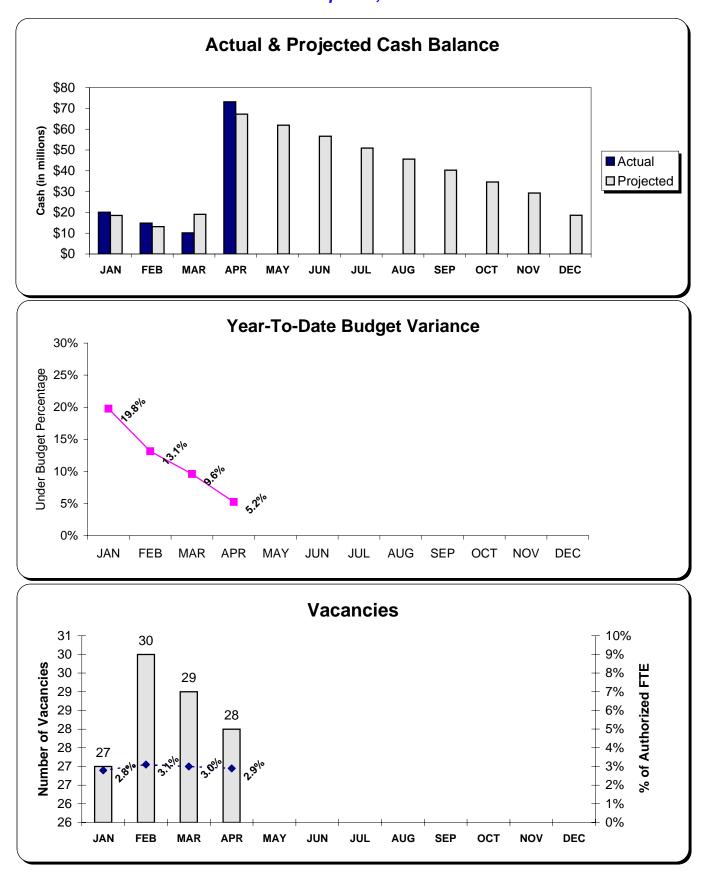
National Credit Union Administration Operating Fund (Before Overhead Transfer) Year-To-Date Budget Report Analysis April 30, 2008

		2008		2007				
	BUDGET ACTUAL DIFFERENCE % DIFF		BUDGET	ACTUAL	DIFFERENCE	% DIFF		
Employee Pay	30,633,912	30,176,351	(457,561)	-1.5%	29,553,237	29,054,372	(498,865)	-1.7%
Benefits	8,387,961	8,101,292	(286,669)	-3.4%	8,016,967	7,780,854	(236,113)	-2.9%
Travel	5,138,734	4,908,473	(230,261)	-4.5%	4,554,653	3,326,749	(1,227,904)	-27.0%
Rent, Communications, & Utilities	1,389,192	1,165,063	(224,129)	-16.1%	1,324,586	1,001,782	(322,804)	-24.4%
Administrative	3,946,312	3,595,518	(350,793)	-8.9%	3,996,369	2,725,333	(1,271,036)	-31.8%
Contracted Services	2,926,870	1,734,271	(1,192,599)	-40.7%	2,916,313	1,574,680	(1,341,632)	-46.0%
TOTAL	52,422,981	49,680,969	(2,742,012)	-5.2%	50,362,125	45,463,771	(4,898,353)	-9.7%

Percent Over (Under) Budget April 30, 2008

	i	-	4						-1.5 -3.4% <u>B</u> -4.5% [% P <u>ay</u> Senefits Travel
						-16.	1%			Rent
								-8.9%	Adminis	strative
	-40.7%	[Con	tracted
									-5.2%	Total
-45%		-40%	-35%	-30%	-25%	-20%	-15%	-10%	-5%	0%
					% Over (Une	der) Budget				

National Credit Union Administration Operating Fund Graphs April 30, 2008



National Credit Union Administration Operating Fund Ratios April 30, 2008

BALANCE SHEET	April 2007	April 2008
Liquid assets / Total assets	64.01%	66.00%
Current assets / Total assets	68.04%	70.07%
Fixed assets / Total assets	31.96%	29.93%
Current liabilities / Total assets	54.79%	59.60%
Non current liabilities / Total assets	22.17%	19.50%
Retained earnings / Total assets	23.04%	20.90%
STATEMENT OF REVENUE & EXPENSE		
YTD Program related income / Total revenue	96.98%	98.79%
YTD Interest & other income / Total revenue	3.02%	1.21%
YTD Expenses / Total revenue	96.78%	96.83%
YTD Net income / Total revenue	3.22%	3.17%
Monthly interest income to average investments (annualized)	5.51%	2.18%
YTD Travel per full-time equivalent, before overhead transfer, (annualized)	\$11,315	\$17,035
CASH		
Net year to date cash inflow (outflow) in millions of dollars	\$43.4	\$49.0
Cash end of month - Cash beginning of year / Cash beginning of year	170.8%	202.6%
Cash and cash equivalents / Total assets	64.0%	66.0%