National Credit Union Administration



Operating Fund

Financial Highlights November 30, 2006

Dennis Winans Chief Financial Officer

National Credit Union Administration Operating Fund Financial Highlights November 30, 2006

Balance Sheet

Overnight Investments decreased \$5.5 million for payment of operating expenses.

Home Purchase Program increased \$550,000 as a result of the purchase of one employee's residence.

Accounts Payable decreased \$1.2 million due to payment of routine vendor invoices.

Accrued Employee Compensation increased \$777,000 due to the accrual for 14 days of payroll at the end of November versus 12 days in the previous month. On the first working day of the month, accruals are reversed.

Other Current Liabilities decreased \$5.1 million as a result of deferred income that will be recognized evenly over the remaining calendar period.

Appropriated Retained Earnings of \$1 million for building repairs was established to more transparently disclose and communicate to stakeholders, earnings that are needed for major projects or contingencies that cannot be accrued or that do not warrant inclusion in the annual opeating expense budget. The existence of this account does not imply that there is an equivalent amount of cash set aside, but rather to communicate resources must be retained to fulfill significant future commitments.

Statement of Revenue and Expenses

Net income for the month was \$752,000 higher than planned primarily due to increased revenue as well as employee pay and benefits, administrative costs, and contracted services expense categories being under budget.

Statement of Cash Flow

Cash decreased by \$5.5 million for the month, reflecting payments for operating expenses, home purchase program (one home purchase), notes payable, and capital leases in excess of receipts from interest income and other income.

Budget (Year-to-Date)

Agency spending was under budget by \$9.1 million or 6.6 percent. Pay, benefits and travel were under budget by 3.6 percent. The remaining variance of \$4.9 million (net) was derived mainly from administrative and contracted services.

Vacancies

The agency had 27 vacancies as of November 25 -- up from 23 as of October 28. Of the 27 vacancies, there were 19 vacancies in the central office, 4 vacancies in the regional offices and AMAC, and 4 vacancies in the field staff. The 27 vacancies represent 2.8 percent of total authorized staff of 957.92.

National Credit Union Administration Operating Fund Balance Sheets & Changes in Fund Balance November 30, 2006

| ASSETS | November 2005 | October 2006 | November 2006 |
|--|--------------------|------------------|---------------------------|
| | | | |
| ASSETS: | | | |
| Current Assets Cash | \$ 5,830.88 | \$ 5,587.47 | \$ 5,574.05 |
| Overnight Investments | 31,187,000.00 | 39,109,000.00 | 33,615,000.00 |
| Accounts Receivable | 634,478.67 | 933,324.24 | 1,064,056.62 |
| Interest Receivable | 0.00 | 0.00 | 0.00 |
| Prepaid Expenses | 473,320.43 | 524,504.00 | 608,600.06 |
| Home Purchase Program | 281,564.13 | 381,372.90 | 931,153.53 |
| Other Total Current Assets | 0.00 32,582,194.11 | 66,146.19 | (250.00) 36,224,134.26 |
| Property, Plant, and Equipment | 32,302,194.11 | 41,019,934.80 | 30,224,134.20 |
| Land | 3,946,263.95 | 3,946,263.95 | 3,946,263.95 |
| Buildings | 27,759,332.00 | 27,195,277.10 | 27,122,372.10 |
| Capital Lease | 419,618.75 | 2,184,271.95 | 2,108,905.95 |
| Equipment | 2,526,329.09 | 2,585,059.09 | 2,444,175.09 |
| Other | 0.00 | 0.00 | 0.00 |
| Total Property, Plant, and Equipment | 34,651,543.79 | 35,910,872.09 | 35,621,717.09 |
| TOTAL ASSETS | \$ 67,233,737.90 | \$ 76,930,806.89 | \$ 71,845,851.35 |
| LIABILITIES AND FUND BALANCE | | | |
| LIABILITIES: | | | |
| Current Liabilities | | | |
| Accounts Payable | \$ 2,514,878.94 | \$ 2,765,470.06 | \$ 1,539,773.51 |
| Accrued Employee Compensation | 16,111,778.99 | 15,389,891.51 | 16,166,566.09 |
| Other Current Liabilities | 5,214,368.19 | 10,628,337.93 | 5,498,912.68 |
| Total Current Liabilities | 23,841,026.12 | 28,783,699.50 | 23,205,252.28 |
| Non-Current Liabilities Notes Payable | 23,913,386.20 | 22,684,193.51 | 22,572,448.72 |
| Other | 482,601.03 | 2,304,444.34 | 2,301,866.52 |
| Total Non-Current Liabilities | 24,395,987.23 | 24,988,637.85 | 24,874,315.24 |
| TOTAL LIABILITIES | 48,237,013.35 | 53,772,337.35 | 48,079,567.52 |
| FUND BALANCE: | | | |
| Unappropriated | 18,996,724.55 | 23,158,469.54 | 22,766,283.83 |
| Appropriated | 0.00 | 0.00 | 1,000,000.00 |
| TOTAL FUND BALANCE | 18,996,724.55 | 23,158,469.54 | 23,766,283.83 |
| TOTAL LIABILITIES AND FUND BALANCE | \$ 67,233,737.90 | \$ 76,930,806.89 | \$ 71,845,851.35 |

National Credit Union Administration Operating Fund Statement of Revenue & Expenses November 30, 2006

| | November 2006 Monthly Actual | November 2006 Monthly Budget | November 2006 Year-To-Date Actual | November 2006 Year-To-Date Budget | November 2005 Year-To-Date Actual | |
|---|------------------------------------|------------------------------------|---|---|---|--|
| REVENUE: | | | | | | |
| Interest Income | \$ 171,269.03 | \$ 108,334.00 | \$ 2,049,400.61 | \$ 1,191,666.00 | \$ 1,217,109.30 | |
| Program-related Income | 5,313,737.00 | 5,204,166.00 | 58,272,465.00 | 57,245,834.00 | 56,818,747.13 | |
| Other Income | 3,351.60 | 8,334.00 | 164,809.48 | 91,666.00 | 137,897.88 | |
| Total Revenue | 5,488,357.63 | 5,320,834.00 | 60,486,675.09 | 58,529,166.00 | 58,173,754.31 | |
| EXPENSES: | | | | | | |
| Employee Pay | 3,104,382.12 | 3,218,409.00 | 33,979,198.50 | 34,963,622.00 | 32,888,858.75 | |
| Employee Benefits | 629,538.88 | 871,674.00 | 9,110,835.76 | 9,469,547.00 | 8,383,491.50 | |
| Employee Travel | 552,209.52 | 494,746.00 | 4,955,279.78 | 5,442,206.00 | 4,460,051.34 | |
| Rent/Communications/Utilities | 158,116.09 | 142,878.00 | 1,458,206.57 | 1,571,658.00 | 1,531,066.66 | |
| Administrative Costs | 291,210.20 | 419,259.00 | 3,723,879.61 | 4,611,849.00 | 4,642,096.38 | |
| Contracted Services | 145,086.53 | 318,261.00 | 2,413,087.22 | 3,500,871.00 | 2,206,089.08 | |
| Total Expenses | 4,880,543.34 | 5,465,227.00 | 55,640,487.44 | 59,559,753.00 | 54,111,653.71 | |
| EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES | \$ 607.814.29 | ¢ (144.202.00) | ¢ 4 946 197 66 | <u>ዮ (1 020 587 00)</u> | ¢ 4.062.400.60 | |
| KEVENUE UVER EXPENSES | \$ 607,814.29 | \$ (144,393.00) | \$ 4,846,187.65 | \$ (1,030,587.00) | \$ 4,062,100.60 | |

National Credit Union Administration Operating Fund Statement of Cash Flow November 30, 2006

| | | Month | Month | | Y-T-D | | Y-T-D |
|---|----------|---------------------|-------------------|----|-----------------|----|-----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | No | ovember 2005 | November 2006 | N | lovember 2005 | N | ovember 2006 |
| Income from operating fees | \$ | 2,044.01 | \$ - | \$ | 61,951,243.75 | \$ | 63,780,937.04 |
| Interest received from cash and cash equivalents | * | 125,319.75 | 171,269.03 | * | 1,217,109.30 | | 2,049,400.61 |
| Other income received | | 8,855.50 | 3,351.60 | | 137,897.88 | | 164,809.48 |
| (Cash paid for operating expenses) | | (5,776,272.23) | (5,003,290.69) | | (45,703,339.24) | | (55,175,113.53) |
| Net cash (used) in operating activities | | (5,640,052.97) | (4,828,670.06) | | 17,602,911.69 | | 10,820,033.60 |
| | | (0,010,002.01) | (1,020,010.00) | | 11,002,011100 | | 10,020,000.00 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | | | |
| Proceeds (purchases) of fixed assets | | (29,237.00) | 0.00 | | (1,655,902.89) | | (1,027,019.88) |
| Proceeds (purchases) home purchase program | | 0.00 | (549,780.63) | | (265,977.13) | | (694,300.23) |
| Net cash (used) in investing activities | | (29,237.00) | (549,780.63) | | (1,921,880.02) | | (1,721,320.11) |
| | | | | | | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | | | |
| (Repayments) of notes payable | | (111,744.79) | (111,744.79) | | (1,229,192.69) | | (1,229,192.69) |
| (Capital lease payments) | | (3,358.47) | (3,817.94) | | (1,485,810.77) | | (1,364,290.64) |
| Net cash (used) in financing activities | | (115,103.26) | (115,562.73) | | (2,715,003.46) | | (2,593,483.33) |
| | | (= = = 4 0.00 0.00) | | | 10 000 000 01 | | 0 505 000 40 |
| NET INCREASE (DECREASE) IN CASH | | (5,784,393.23) | (5,494,013.42) | | 12,966,028.21 | | 6,505,230.16 |
| Cash and cash equivalents at beginning of period | | 36,977,224.11 | 39,114,587.47 | | 18,226,802.67 | | 27,115,343.89 |
| Cash and cash equivalents at end of period | \$ | 31,192,830.88 | \$ 33,620,574.05 | \$ | 31,192,830.88 | \$ | 33,620,574.05 |
| RECONCILIATION OF NET INCOME TO NET CASH | | | | | | | |
| PROVIDED BY OPERATING ACTIVITIES: | | | | | | | |
| Net income (loss) | \$ | 206 770 01 | \$ 607,814.29 | \$ | 4 062 100 60 | \$ | 1 946 197 65 |
| Adjustments to reconcile net income to | φ | 306,779.01 | \$ 607,814.29 | φ | 4,062,100.60 | φ | 4,846,187.65 |
| net cash provided by operating activities: | | | | | | | |
| Depreciation and amortization | | 282,748.35 | 289,155.00 | | 3,030,986.79 | | 3,385,711.96 |
| Unrealized (gain) loss | | 0.00 | 289,155.00 | | 87,640.02 | | 0.00 |
| (Gain) loss on disposal of fixed assets | | 0.00 | 0.00 | | 1,839.00 | | 0.00 |
| (Gain) loss on disposal of homes | | 0.00 | 0.00 | | 14,871.14 | | 5,907.42 |
| | | 555.00 | 835.40 | | 20,219.79 | | 9,786.44 |
| Interest expense on leases Miscellaneous allowances | | | | | | | |
| Change in current assets and liabilities | | 0.00 | 0.00 | | 102.69 | | (0.00) |
| - | | | | | | | |
| (Increase) decrease in assets: | | 0.00 | 0.00 | | 400 404 40 | | 276 050 44 |
| SIF repayment of Operating Fund for leases Accounts receivable | | 0.00 | | | 423,494.12 | | 376,050.44 |
| | | (256,770.36) | (130,732.38) | | 193,083.38 | | 102,529.20 |
| Interest receivable | | 0.00 | 0.00 | | 0.00 | | 2,605.57 |
| Prepaid expenses | | 121,573.94 | (84,096.06) | | 114,686.67 | | (204,736.53) |
| Other assets | | 40.00 | 66,396.19 | | 0.00 | | 33,330.89 |
| Increase (decrease) in liabilities: | | (0.440.000.04) | (4,005,000,55) | | 400.000.47 | | (0.050.054.07) |
| Accounts payable | | (2,116,286.31) | (1,225,696.55) | | 196,299.47 | | (2,852,354.37) |
| Accrued employee compensation | | 1,062,334.79 | 776,674.58 | | 4,150,991.75 | | (345,239.61) |
| Other non current liabilities | | 153,586.08 | 404.72 | | 153,586.08 | | 16,774.45 |
| Other current liabilities | | (5,194,613.47) | (5,129,425.25) | | 5,153,010.19 | | 5,443,480.09 |
| Total adjustments | <u> </u> | (5,946,831.98) | (5,436,484.35) | _ | 13,540,811.09 | _ | 5,973,845.95 |
| Net cash (used) in operating activities | \$ | (5,640,052.97) | \$ (4,828,670.06) | \$ | 17,602,911.69 | \$ | 10,820,033.60 |
| | | | | | | | |

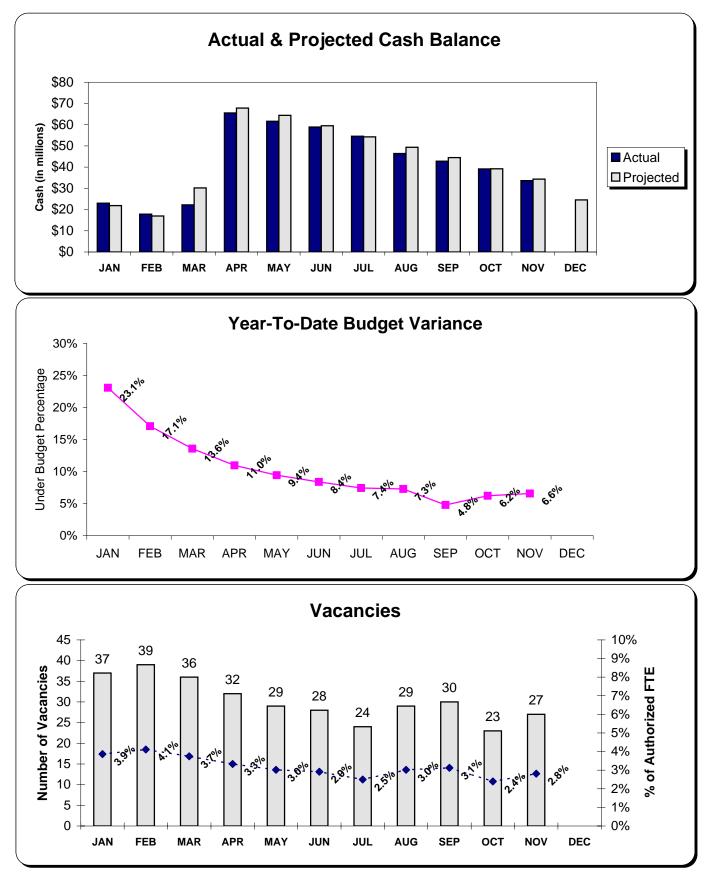
National Credit Union Administration Operating Fund (Before Overhead Transfer) Year-To-Date Budget Report Analysis November 30, 2006

| | 2006 | | | | 2005 | | | | |
|--------------------------------------|---------------------------------|-------------|-------------|--------|-------------|-------------|-------------|--------|--|
| | BUDGET ACTUAL DIFFERENCE % DIFF | | BUDGET | ACTUAL | DIFFERENCE | % DIFF | | | |
| Employee Pay | 81,311,089 | 79,021,392 | (2,289,697) | -2.8% | 81,808,743 | 76,485,718 | (5,323,025) | -6.5% | |
| Benefits | 22,019,597 | 21,187,990 | (831,607) | -3.8% | 21,140,984 | 19,496,492 | (1,644,492) | -7.8% | |
| Travel | 12,617,329 | 11,523,906 | (1,093,423) | -8.7% | 11,750,655 | 10,372,212 | (1,378,443) | -11.7% | |
| Rent, Communications, & Utilities | 3,666,487 | 3,391,178 | (275,308) | -7.5% | 3,602,592 | 3,560,620 | (41,971) | -1.2% | |
| Administrative | 10,752,737 | 8,660,185 | (2,092,552) | -19.5% | 9,623,504 | 10,795,573 | 1,172,069 | 12.2% | |
| Contracted Services | 8,141,548 | 5,611,831 | (2,529,717) | -31.1% | 7,595,883 | 5,130,440 | (2,465,443) | -32.5% | |
| TOTAL | 138,508,787 | 129,396,482 | (9,112,305) | -6.6% | 135,522,361 | 125,841,055 | (9,681,305) | -7.1% | |

Percent Over (Under) Budget November 30, 2006

| | | | | | | -2.8% | Pay |
|-----------------|--------|------|--------|-------------|-------|-------|--------------|
| | | | | | | -3.8% | Benefits |
| | | | | | -8.7% | | Travel |
| | | | | | -7.5% | | Rent |
| | | | -19.5% | | | Adm | ninistrative |
| -3 [,] | 1.1% [| | | | | (| Contracted |
| | | | | | -6.6 | 5% | Total |
| -35% | -30% | -25% | -20% | -15% | -10% | -5% | 0% |
| | 0070 | 2070 | | der) Budget | | 0,0 | 070 |
| | | | | | | | |

National Credit Union Administration Operating Fund Graphs November 30, 2006



National Credit Union Administration Operating Fund Ratios November 30, 2006

| BALANCE SHEET | November 2005 | November 2006 |
|---|---------------|---------------|
| Liquid assets / Total assets | 46.39% | 46.80% |
| Current assets / Total assets | 48.46% | 50.42% |
| Fixed assets / Total assets | 51.54% | 49.58% |
| Current liabilities / Total assets | 35.46% | 32.30% |
| Non current liabilities / Total assets | 36.29% | 34.62% |
| Retained earnings / Total assets | 28.25% | 33.08% |
| STATEMENT OF REVENUE & EXPENSE | | |
| YTD Program related income / Total revenue | 97.67% | 96.34% |
| YTD Interest & other income / Total revenue | 2.33% | 3.66% |
| YTD Expenses / Total revenue | 93.02% | 91.99% |
| YTD Net income / Total revenue | 6.98% | 8.01% |
| Monthly interest income to average investments (annualized) | 4.41% | 5.26% |
| YTD Travel per full-time equivalent, before overhead transfer, (annualized) | \$11,775 | \$13,124 |
| CASH | | |
| Net year to date cash inflow (outflow) in millions of dollars | \$13.0 | \$6.5 |
| Cash end of month - Cash beginning of year / Cash beginning of year | 71.1% | 24.0% |
| Cash and cash equivalents / Total assets | 46.4% | 46.8% |