# National Credit Union Administration



# **Operating Fund**

# Financial Highlights April 30, 2006

Dennis Winans Chief Financial Officer

### National Credit Union Administration Operating Fund Financial Highlights April 30, 2006

#### **Balance Sheet**

Overnight Investments increased \$44.3 million primarily for receipts of operating fee assessments.

Accounts Receivable decreased \$49.7 million due to the collection of operating fees; operating fees of \$62.6 million have been collected to date with \$1.9 million remaining to be collected.

Prepaid Expenses increased \$317,000 representing payments for software licenses.

Home Purchase Program increased \$595,000 due to the acquisition of houses from two relocating employees.

Other assets decreased \$2.1 million due to the recognition of deferred operating fee income.

Accounts Payable decreased \$220,000 due to payment of vendor invoices.

Other Current Liabilities decreased \$7.5 million. In conjunction with the change in Other assets, above, this decrease is due to recognizing deferred operating fee income. Deferred operating fee income is recognized evenly over the calendar period.

#### **Statement of Revenue and Expenses**

Net income of \$517,000 for the month was \$289,000 higher than planned primarily due to increased revenue and non-employee pay and benefit expenses being under budget. Monthly actual expenses for employee pay and benefits increased over budgeted amounts due to the annual merit pay increase that became effective March 19, 2006.

#### **Statement of Cash Flow**

Cash increased by \$43.3 million for the month, reflecting receipts of operating fee assessments over payments for operating expenses, home purchase program, notes payable, and capital leases.

#### Budget (Year-to-Date)

Agency spending was under budget by \$5.4 million or 11.0 percent. Pay and benefits were under budget by 4.0 percent. The remaining variance of \$4.0 million was derived mainly from travel, administrative, and contracted services. Administrative and contracted services are usually lower at the start of the year because the agency is in the process of planning, implementing, and contracting for services.

#### Vacancies

The agency had 32 vacancies as of April 29, -- down 2 from March 18. Of the 32 vacancies, there were 15 vacancies in the central office, 8 vacancies in the regional offices and AMAC, and 9 vacancies in the field staff. The 32 vacancies represent 3.3 percent of total authorized staff of 957.92.

# National Credit Union Administration Operating Fund Balance Sheets & Changes in Fund Balance April 30, 2006

| ASSETS                               | April 2005       | March 2006        | April 2006                               |
|--------------------------------------|------------------|-------------------|--|
| ASSETS:                              |                  |                   |  |
| Current Assets                       |                  |                   |  |
| Cash                                 | \$ 5,356.11      | \$ 5,291.50       | \$ 5,767.11                              |
| Overnight Investments                | 61,445,000.00    | 22,197,000.00     | 65,513,000.00                            |
| Accounts Receivable                  | 1,846,923.15     | 51,583,631.55     | 1,856,311.58                             |
| Interest Receivable                  | 0.00             | 0.00              | 0.00                                     |
| Prepaid Expenses                     | 663,025.84       | 574,729.99        | 892,021.90                               |
| Home Purchase Program                | 571,165.33       | 348,292.01        | 943,427.55                               |
| Other                                | (500.00)         | 2,120,498.80      | (160.03)                                 |
| Total Current Assets                 | 64,530,970.43    | 76,829,443.85     | 69,210,368.11                            |
| Property, Plant, and Equipment       | 04,000,070.40    | 10,023,443.03     | 03,210,300.11                            |
| Land                                 | 2 046 262 05     | 2 046 262 05      | 2 046 262 05                             |
|                                      | 3,946,263.95     | 3,946,263.95      | 3,946,263.95                             |
| Buildings                            | 28,269,687.00    | 27,467,698.00     | 27,394,788.00                            |
| Capital Lease                        | 987,772.13       | 2,711,551.00      | 2,636,118.08                             |
| Equipment                            | 2,072,449.09     | 2,923,966.17      | 2,887,926.17                             |
| Other                                | 0.00             | 0.00              | 0.00                                     |
| Total Property, Plant, and Equipment | 35,276,172.17    | 37,049,479.12     | 36,865,096.20                            |
| TOTAL ASSETS                         | \$ 99,807,142.60 | \$ 113,878,922.97 | \$ 106,075,464.31                        |
| LIABILITIES AND FUND BALANCE         |                  |                   |  |
| LIABILITIES:                         |                  |                   |  |
| Current Liabilities                  |                  |                   |  |
| Accounts Payable                     | \$ 1,302,837.63  | \$ 1,893,212.34   | \$ 1,673,215.81                          |
| Accrued Employee Compensation        | 14,108,176.90    | 14,590,019.66     | 14,297,045.25                            |
| Other Current Liabilities            | 41,381,543.88    | 49,981,625.57     | 42,521,053.58                            |
| Total Current Liabilities            | 56,792,558.41    | 66,464,857.57     | 58,491,314.64                            |
| Non-Current Liabilities              | , ,              |                   | <u>,                                </u> |
| Notes Payable                        | 24,695,599.73    | 23,466,407.04     | 23,354,662.25                            |
| Other                                | 818,464.42       | 3,004,112.62      | 2,769,272.87                             |
| Total Non-Current Liabilities        | 25,514,064.15    | 26,470,519.66     | 26,123,935.12                            |
| TOTAL LIABILITIES                    | 82,306,622.56    | 92,935,377.23     | 84,615,249.76                            |
|                                      |                  |                   |  |
| FUND BALANCE:                        | 44.00 4.000.0=   |                   |  |
| Beginning Balance                    | 14,934,623.95    | 18,920,096.18     | 18,920,096.18                            |
| Current Year Earnings                | 2,565,896.09     | 2,023,449.56      | 2,540,118.37                             |
| TOTAL FUND BALANCE                   | 17,500,520.04    | 20,943,545.74     | 21,460,214.55                            |
| TOTAL LIABILITIES AND FUND BALANCE   | \$ 99,807,142.60 | \$ 113,878,922.97 | \$ 106,075,464.31                        |

# National Credit Union Administration Operating Fund Statement of Revenue & Expenses April 30, 2006

|   | April 2006<br>Monthly<br>Actual | April 2006<br>Monthly<br>Budget | April 2006<br>Year-To-Date<br>Actual | April 2006<br>Year-To-Date<br>Budget | April 2005<br>Year-To-Date<br>Actual |
|---|---------------------------------|---------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| REVENUE:  |                                 |                                 |                                      |                                      |                                      |
| Interest Income                                 | \$ 155,999.68                   | \$ 108,333.00                   | \$ 397,558.85                        | \$ 433,332.00                        | \$ 214,365.99                        |
| Program-related Income                          | 5,314,935.00                    | 5,204,167.00                    | 21,062,323.78                        | 20,816,668.00                        | 20,628,311.89                        |
| Other Income                                    | 6,891.28                        | 8,333.00                        | 47,813.03                            | 33,332.00                            | 63,076.67                            |
| Total Revenue                                   | 5,477,825.96                    | 5,320,833.00                    | 21,507,695.66                        | 21,283,332.00                        | 20,905,754.55                        |
| EXPENSES:                                       |                                 |                                 |                                      |                                      |                                      |
| Employee Pay                                    | 3,066,842.80                    | 2,925,826.00                    | 11,997,492.80                        | 12,434,761.00                        | 11,546,413.66                        |
| Employee Benefits                               | 792,862.44                      | 792,431.00                      | 3,177,419.86                         | 3,367,831.00                         | 3,038,286.94                         |
| Employee Travel                                 | 488,727.48                      | 494,746.00                      | 1,239,667.88                         | 1,978,984.00                         | 1,163,792.34                         |
| Rent/Communications/Utilities                   | 109,599.00                      | 142,878.00                      | 489,151.68                           | 571,512.00                           | 463,696.61                           |
| Administrative Costs                            | 355,761.07                      | 419,259.00                      | 1,452,841.80                         | 1,677,036.00                         | 1,570,561.59                         |
| Contracted Services                             | 147,364.36                      | 318,261.00                      | 611,003.27                           | 1,273,044.00                         | 557,107.32                           |
| Total Expenses                                  | 4,961,157.15                    | 5,093,401.00                    | 18,967,577.29                        | 21,303,168.00                        | 18,339,858.46                        |
| EXCESS (DEFICIENCY) OF<br>REVENUE OVER EXPENSES | \$ 516,668.81                   | \$ 227,432.00                   | \$ 2,540,118.37                      | \$ (19,836.00)                       | \$ 2,565,896.09                      |

# National Credit Union Administration Operating Fund Statement of Cash Flow April 30, 2006

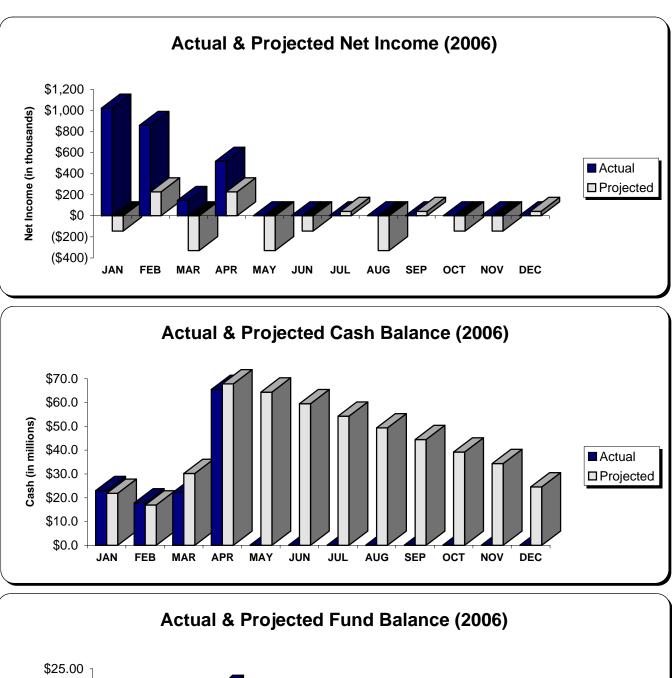
| CASH FLOWS FROM OPERATING ACTIVITIES:<br>Income from operating fees<br>Interest received from cash and cash equivalents<br>Other income received<br>(Cash paid for operating expenses)<br>Net cash (used) in operating activities                            | Month<br>April 2005<br>\$ 42,557,750.63<br>108,362.45<br>10,064.50<br>(2,911,753.36)<br>39,764,424.22 | Month<br>April 2006<br>\$ 48,970,279.74<br>155,999.68<br>6,891.28<br>(4,700,588.85)<br>44,432,581.85 | Y-T-D<br>April 2005<br>\$ 60,517,341.75<br>214,365.99<br>63,076.67<br>(15,548,600.23)<br>45,246,184.18 | Y-T-D<br>April 2006<br>\$ 62,600,003.85<br>397,558.85<br>47,813.03<br>(22,610,899.25)<br>40,434,476.48 |
|--|---|--|--|--|
| CASH FLOWS FROM INVESTING ACTIVITIES:<br>Proceeds (purchases) of fixed assets<br>Proceeds (purchases) home purchase program<br>Net cash (used) in investing activities   | (208,923.97)<br>0.00<br>(208,923.97)  | (101,870.43)<br>(576,439.55)<br>(678,309.98)   | (337,321.19)<br>(497,186.91)<br>(834,508.10)   | (218,012.28)<br>(667,585.94)<br>(885,598.22)   |
| CASH FLOWS FROM FINANCING ACTIVITIES:<br>(Repayments) of notes payable<br>(Capital lease payments)<br>Net cash (used) in financing activities<br>NET INCREASE (DECREASE) IN CASH   | (111,744.79)<br>(367,787.87)<br>(479,532.66)<br>39,075,967.59   | (111,744.79)<br>(326,051.47)<br>(437,796.26)<br>43,316,475.61  | (446,979.16)<br>(741,143.48)<br>(1,188,122.64)<br>43,223,553.44  | (446,979.16)<br>(698,475.88)<br>(1,145,455.04)<br>38,403,423.22  |
| Cash and cash equivalents at beginning of period<br>Cash and cash equivalents at end of period   | 22,374,388.52<br>\$ 61,450,356.11   | 22,202,291.50<br>\$ 65,518,767.11  | 18,226,802.67<br>\$ 61,450,356.11  | 27,115,343.89<br>\$ 65,518,767.11  |
| RECONCILIATION OF NET INCOME TO NET CASH<br>PROVIDED BY OPERATING ACTIVITIES:<br>Net income (loss)<br>Adjustments to reconcile net income to   | \$ 377,492.49   | \$ 516,668.81  | \$ 2,565,896.09  | \$ 2,540,118.37  |
| Adjustments to reconcile het income to<br>net cash provided by operating activities:<br>Depreciation and amortization<br>Unrealized (gain) loss<br>(Gain) loss on disposal of fixed assets<br>(Gain) loss on disposal of homes<br>Interest expense on leases | 262,862.31<br>0.00<br>0.00<br>0.00<br>4,787.81  | 286,253.35<br>0.00<br>0.00<br>(18,695.99)<br>1,152.75  | 1,054,875.89<br>44,119.74<br>0.00<br>0.00<br>11,591.54   | 1,333,325.25<br>0.00<br>0.00<br>0.00<br>7,518.70   |
| Miscellaneous allowances<br>Change in current assets and liabilities<br>(Increase) decrease in assets:   | 0.00  | 0.00   | (0.00)   | 0.00   |
| SIF repayment of Operating Fund for leases<br>Accounts receivable<br>Interest receivable<br>Prepaid expenses<br>Other assets   | 105,873.53<br>43,421,330.20<br>0.00<br>(4,888.76)<br>(400.00)   | 90,058.97<br>49,727,319.97<br>0.00<br>(317,291.91)<br>2,120,658.83                                   | 211,747.06<br>(1,019,361.10)<br>0.00<br>(75,018.74)<br>500.00  | 195,932.50<br>(689,725.76)<br>2,605.57<br>(488,158.37)<br>160.03                                       |
| Increase (decrease) in liabilities:<br>Accounts payable<br>Accrued employee compensation<br>Other non current liabilities<br>Other current liabilities<br><b>Total adjustments</b>   | 466,678.01<br>290,879.34<br>0.00<br>(5,160,190.71)<br>39,386,931.73                                   | (219,996.53)<br>(292,974.41)<br>0.00<br>(7,460,571.99)<br>43,915,913.04                              | (1,015,741.84)<br>2,147,389.66<br>0.00<br>41,320,185.88<br>42,680,288.09                               | (2,718,912.07)<br>(2,214,760.45)<br>751.72<br>42,465,620.99<br>37,894,358.11                           |
| Net cash (used) in operating activities  | \$ 39,764,424.22  | \$ 44,432,581.85   | \$ 45,246,184.18   | \$ 40,434,476.48   |

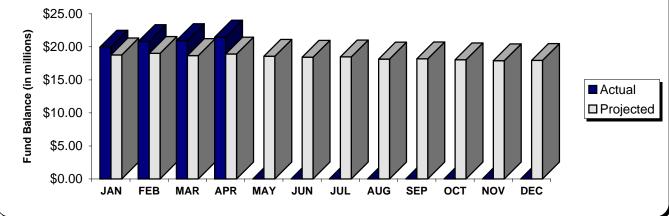
# National Credit Union Administration Operating Fund (Before Overhead Transfer) Year-To-Date Budget Report Analysis April 30, 2006

|                                      | 2006       |            |             |        | 2005       |            |             |        |
|--------------------------------------|------------|------------|-------------|--------|------------|------------|-------------|--------|
|                                      | BUDGET     | ACTUAL     | DIFFERENCE  | % DIFF | BUDGET     | ACTUAL     | DIFFERENCE  | % DIFF |
| Employee Pay                         | 28,917,195 | 27,901,146 | (1,016,049) | -3.5%  | 29,226,838 | 26,852,125 | (2,374,713) | -8.1%  |
| Benefits                             | 7,838,678  | 7,389,349  | (449,330)   | -5.7%  | 7,556,760  | 7,065,784  | (490,976)   | -6.5%  |
| Travel                               | 4,588,120  | 2,882,949  | (1,705,171) | -37.2% | 4,272,966  | 2,706,494  | (1,566,472) | -36.7% |
| Rent, Communications, &<br>Utilities | 1,333,268  | 1,137,562  | (195,706)   | -14.7% | 1,310,033  | 1,078,364  | (231,669)   | -17.7% |
| Administrative                       | 3,910,086  | 3,378,702  | (531,384)   | -13.6% | 3,499,456  | 3,652,469  | 153,013     | 4.4%   |
| Contracted Services                  | 2,960,563  | 1,420,938  | (1,539,625) | -52.0% | 2,762,139  | 1,295,598  | (1,466,541) | -53.1% |
| TOTAL                                | 49,547,910 | 44,110,645 | (5,437,265) | -11.0% | 48,628,191 | 42,650,834 | (5,977,358) | -12.3% |

### Percent Over (Under) Budget April 30, 2006

|      | and the second second |           |                            |                | -3.<br>-5.7% [ | 5% Pay<br>Benefits             |
|------|-----------------------|-----------|----------------------------|----------------|----------------|--------------------------------|
|      |                       | -37.2%    |                            | -14.7%<br>-13. |                | Travel<br>Rent<br>ninistrative |
| -    | 52.0%                 |           |                            |                |                | Contracted<br>Total            |
| -60% | -50%                  | -40%<br>% | -30%<br>Over (Under) Budge | -20%<br>et     | -10%           | 0%                             |





# National Credit Union Administration Operating Fund Ratios April 30, 2006

| BALANCE SHEET   | April 2005 | April 2006 |
|---|------------|------------|
| Liquid assets / Total assets                                  | 61.57%     | 61.77%     |
| Current assets / Total assets                                 | 64.66%     | 65.25%     |
| Fixed assets / Total assets                                   | 35.34%     | 34.75%     |
| Current liabilities / Total assets                            | 56.90%     | 55.14%     |
| Non current liabilities / Total assets                        | 25.56%     | 24.63%     |
| Retained Earnings / Total assets                              | 17.53%     | 20.23%     |
| STATEMENT OF REVENUE & EXPENSE                                |            |            |
| YTD Interest & other income / Total revenue                   | 1.33%      | 2.07%      |
| YTD Program related income / Total revenue                    | 98.67%     | 97.93%     |
| YTD Expenses / Total revenue                                  | 87.73%     | 88.19%     |
| YTD Net income / Total revenue                                | 12.27%     | 11.81%     |
| CASH  |            |            |
| Net year to date cash inflow (outflow) in millions of dollars | \$43.2     | \$38.4     |
| Cash end of month - Cash beginning of year / Cash BOY         | 237.1%     | 141.6%     |
| Cash and cash equivalents / Total assets                      | 61.6%      | 61.8%      |