

Table 1. Offset Investments, Sale of F-16 Aircraft to Poland¹

#	Number	Name of offset project	Offset provider	Offset recipient
1	1-100	Development of a nation-wide, professional, mobile radio link system on the TETRA standard	Motorola Inc.	ZR Radmor S.A., Gdynia, ComputerLand S.A., Prokom S.A.
2	1-105	Support in attaining FAA certification and in selling the M-28 and M-18 aircraft on the North and South American markets. Development of programs for derivative-type aircraft. Cooperation in the area of parts assembly for other types of aircraft manufactured by PZL Mielec	Addison Equipment Company; AvCraft Aviation	Polskie Zaklady Lotniczych Sp. zo.o., Mielec
3	1-107	Technology transfer with exclusive rights for manufacturing of air turbines for the domestic market and for export, with the goal of attaining EU norms	Winvid, Belgia	CNPEP Radwar S.A., Warsaw PZL-Swidnik S.A., Swidnik
4	1-110	Capital injection for the restructuring and modernization of WSK PZL-Rzeszow S.A. and the purchase of goods and services	United Technologies Corporation/ Pratt & Whitney, East Hartford, CT. USA	WSK PZL-Rzeszow S.A., Rzeszow
5	1-112	Creation of a Material Research Center at the Air Institute	United Technologies Corporation/ Pratt & Whitney, East Hartford, CT. USA	Instytut Lotnictwa, Warsaw
6	1-114	Purchase of aircraft parts from Polskie Zaklady Lotniczych Sp z o.o.	United Technologies Corporation/ Pratt & Whitney, East Hartford, CT. USA	Polskie Zaklady Lotniczych Sp. z o.o., Mielec
7	1-115	Modernization of Military Air Facility No. 4 in order to make possible the conducting of engine tests of the F-100-PW-229 engine	United Technologies Corporation/ Pratt & Whitney, East Hartford, CT. USA	Wojskowe Zaklady Lotnicze Nr 4, Warsaw
8	1-132	Purchase of aircraft components from PZL-Swidnik S.A.	Textron (Cessna Aircraft)	PZL-Swidnik S.A., Swidnik
9	1-133	Purchase of aircraft components at Polskie Zaklady Lotniczych Sp z o.o.	Textron (Cessna Aircraft)	Polskie Zaklady Lotniczych Sp. z o.o., Mielec
10	1-134	Purchase of helicopter components from PZL-Swidnik S.A.	Textron (Bell Helicopter)	PZL-Swidnik S.A., Swidnik
11	1-137	Purchase of aircraft components from Kombinat PZL-Hydral S.A.	Textron (Lycoming)	Kombinat PZL-Hydral S.A., Wroclaw
12	1-139, 1-140	Modernization, technical maintenance, repair and remodelling of American discretionary aircraft for export	Aircraft Technologies Inc	Wojskowe Zaklady Lotnicze Nr 2, Bydgoszcz
13	1-145-1	Purchase of components for turbo-compressor energy equipment at WSK PZL-Rzeszow S.A.	Royston Components Ltd.	WSK PZL-Rzeszow S.A., Rzeszow
14	1-145-2	Purchase of components for turbo-compressor energy equipment at ZM	Royston Components Ltd.	ZM Bumar-Labedy S.A., Gliwice

¹ This is an initial, incomplete list. Each transaction must be separately negotiated and agreed to by the parties directly involved. At the present time, companies must finalize these within 120 days of the signing of the overarching framework arrangement between Lockheed Martin and the Government of Poland (April 18, 2003). They may be implemented over the course of the following 10 years.

#	Number	Name of offset project	Offset provider	Offset recipient
15	1-2-126	Bumar-Labedy S.A. Purchase of metalwares from HSW S.A.	Omniquip Textron	Huta Stalowa Wola S.A., Stalowa Wola
16	1-2-127	Purchase of components for hydraulic gearing at HSW S.A.	Textron Power Transmission, David Brown Hydraulics, USA	Huta Stalowa Wola S.A., Stalowa Wola
17	2-100	Export support system for small and medium-sized Polish businesses for exports to the USA	US Chamber of Commerce; Washington DC; Sandia National Labs; Albuquerque, NM	Krajowa Izba Gospodarcza, Warsaw, Bartimpex, Warsaw
18	2-102	Modernization of Rafineria Gdanska	Kellogg, Shell, DSD, Uhde, JGC	Rafineria Gdanska S.A., Gdansk
19	2-103	Accelerator technology	University of Texas-Austin, Austin, Texas, USA	Uniwersytet Lodzki, odz, Fundacja F.I.R.E. - Warsaw
20	2-104	Development of command and control system for emergency and rescue services	Lockheed Martin Mission Systems	ComputerLand S.A., Prokom S.A.
21	2-106	Development and implementation of a Medical Services Registry system (RUM)	Lockheed Martin Mission Systems	ComputerLand S.A., Prokom S.A.
22	2-1-109	Purchase of Ro-Ro type ships from Szczecinska Nowa Szczecin Sp. z o.o.	Lockheed Martin Aeronautics Co.	Stocznia Szczecinska Nowa Stocznia Sp. zo.o.
23	2-1-113	Facility modernization and export sales for P&W Kalisz Sp. zo.o.	United Technologies Corporation/ Pratt & Whitney, East Hartford, CT. USA	PW Kalisz Sp. zo.o., Kalisz
24	2-1-129	Purchase of sub-assembly units for the aeronautics industry from Goodrich Krosno S.A.	Goodrich	Goodrich Krosno S.A., Krosno
25	2-1-135	Purchase of service in mechanical tooling from Goodrich Krosno S.A.	Textron (Cessna Aircraft)	Goodrich Krosno S.A., Krosno
26	2-1-136	Purchase of service in mechanical tooling from WSK Gorzyce S.A.	Textron (Lycoming)	WSK Gorzyce S.A., Gorzyce
27	2-1-138	Purchase of forged parts for aeronautic piston engines from the plastic tooling facility Zaklad Obrobki Plastycznej Swidnik Sp. zo.o.	Textron (Lycoming)	Zaklad Obrobki Plastycznej Swidnik Sp. zo.o., Swidnik
28	2-116	Start-up of production of new car model T-3000 Astra and replacement parts for that model at the Opel Polska Sp z o.o. facilities	Lockheed Martin Aeronautics Co.	Opel Polska Sp. zo.o., Gliwice
29	2-120-1	Capital and fixed asset investment as well as component purchase for land-moving machines	Caterpillar World Trading; 76 route de Frontenex; CH-1211 Geneva 6, Switzerland	Caterpillar Poland Sp. z o.o., Janow Lubelski
30	2-120-2	Purchase of components for land-moving machines at FAMET S.A. in Kedzierzyn Kozle	Caterpillar World Trading; 76 route de Frontenex; CH-1211 Geneva 6, Switzerland	Fabryki Aparatury i Urzadzen FAMET S.A., Kedzierzyn Kozle
31	2-120-3	Purchase of components for land-moving machines at Fabryka Maszyn Sp. z o.o.	Caterpillar World Trading; 76 route de Frontenex; CH-1211 Geneva 6, Switzerland	Fabryka Maszyn Sp. z o.o., Janow Lubelski

#	Number	Name of offset project	Offset provider	Offset recipient
32	2-124	Purchase of automotive sub-assemblies from Pezetel-Melex Sp z o.o.	Textron Golf & Turf Care	Pezetel-Melex Sp. z o.o., Mielec
33	2-125	Purchase of pressure-cast aluminum elements from Alpha Sp. z o.o.	Greenlee Textron	Alpha Sp. z o.o., Krakow
34	2-128	Capital and fixed asset investments along with purchase of automotive electronics sub-assembly units from Kimball Electronics Polska Sp. z o.o.	Kimball Electronics Group, Jasper, Indiana, USA	Kimball Electronic Polska Sp. z o.o., Poznan
35	2-131	Construction of simulators and training systems by ETC-PZL	Environmental Tectonics Corp.	ETC-PZL Sp. z o.o., Warsaw
36	2-133	Production of F-16 flight simulators	L-3 Communications; Link Simulation & Training; 2200 Arlington Downs; Arlington, Texas 76011 USA	ETC-PZL Sp. z o.o., Warsaw
37	2-134-1	Purchase of components for airplane engines & turbo-compressors from Wytownia Aparatury Wtryskowej Mielec Sp. z o.o.	Royston Components Ltd.	Wytownia Aparatury Wtryskowej Mielec Sp. z o.o., Mielec
38	2-134-2	Purchase of turbo-compressor components from Przedsiębiorstwo Automatyki Przemysłowej in Rzeszow	Royston Components Ltd.	Przedsiębiorstwo Automatyki Przemysłowej, Rzeszow
39	2-134-3	Purchase of turbo-compressor components from Kuzni Glinik Sp z o.o.	Royston Components Ltd.	Kuznia Glinik Sp. z o.o., Gorlice
40	2-134-4	Purchase of sub-assemblies for the automotive industry from Teksid Aluminum Poland Sp. z o.o.	Royston Components Ltd.	Teksid Aluminum Poland Sp. z o.o., Bielsko-Biala

Source: "Lockheed Martin Lines Up Over 20 Foreign Firms," *Interfax Poland Weekly Business Report*, May 12, 2003