

21ST CENTURY FARM POLICY: CHALLENGES AND OPPORTUNITIES



Conference Program, Biographies, and Abstracts

**Organized by
U.S. Senator Kent Conrad
and Dr. Won W. Koo**

**October 30 -31, 2005
Fargodome
Fargo, North Dakota**



October 30, 2005

Dear Friends,

As Co-Chairs of “**21st Century Farm Policy: Challenges and Opportunities**,” it is our great pleasure to welcome you to Fargo for this national forum on the future of America’s agricultural policy.

Many challenges face U.S. agriculture producers today. Every day our farmers and ranchers face new trade threats, cuts to agricultural support, and global trade negotiations that put them at a disadvantage in world markets. **We need a strategy to fight back.**

In an effort to chart a new course, we have brought **leaders from across the nation** to North Dakota to discuss the key issues that will influence agricultural policy in our future.



Nationally renowned experts on agriculture and trade, including former **Representative Larry Combest**, who was Chairman of the House Agriculture Committee during the 2002 Farm Bill debate, will engage conference participants in a discussion on topics such as:

- **WTO negotiations, trade disputes and other international trade issues.**
- **The implications of growing federal budget deficits for farm programs.**
- **Innovative farm policy ideas to respond to these challenges while fostering a vibrant and prosperous rural economy.**

This forum will help ensure we all have a better understanding of the environment under which a new farm bill will be written.

Working together, we can chart the future course of our farm policy for North Dakota and the nation.

Enjoy the conference.

Sincerely,

KENT CONRAD
United States Senate

DR. WON W. KOO
Director
NDSU’s Center for Agricultural Policy & Trade Studies

This conference is organized by U.S. Senator Kent Conrad and Dr. Won W. Koo, Professor and Director of the Center for Agricultural Policy and Trade Studies, NDSU. The conference organizers would like to thank the following sponsors:

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Conference Organizing Committee:

Won W. Koo, Director, Center for Agricultural Policy and Trade Studies, NDSU
Roger Johnson, North Dakota Agriculture Commissioner
James Miller, Senator Policy Analyst, Office of U.S. Senator Kent Conrad
Robert Carlson, President, North Dakota Farmers Union
Eric Aasmundstad, President, North Dakota Farm Bureau
Fred Kirschenman, Director, Leopold Center for Sustainable Agriculture
Jerry Nagel, President, Northern Great Plains Inc.
Bill Patrie, Rural Development Director, North Dakota Association of Rural Electric Cooperatives

Conference Program

21st Century Farm Policy: Challenges and Opportunities

Sunday, October 30, 2005

- 1:00 PM Registration
- 1:30 PM Welcoming Remarks
Dr. Won Koo, Director and Professor, Center for Agricultural Policy and Trade Studies, North Dakota State University
Dr. D.C. Coston, Vice President for Agricultural Affairs, North Dakota State University
- 1:45 PM Opening Remarks -
Introduction - *Roger Johnson*, North Dakota Agricultural Commissioner
"Budget Implications for U.S. Agricultural Policy"
The Honorable Kent Conrad, United States Senator
- 2:15 PM Panel Discussion -
Moderator - *Roger Johnson*, North Dakota Agricultural Commissioner
"Political Environment for Farm Policy - Then and Now"
The Honorable Larry Combest, Former Chairman, House Agriculture Committee
The Honorable Kent Conrad, United States Senator
- 3:30 PM Coffee Break
- 3:45 PM General Session
Moderator: *Dr. Walter Armbruster*, President, Farm Foundation
"Impact of Trade Negotiations and Disputes on U.S. Farm Policy"
Dr. Tim Josling, Professor Emeritus, Stanford University
Dr. Patrick Westhoff, Program Director, International Affairs, FAPRI - Missouri
- 4:45 PM General Session
Moderator: *Dr. Walter Armbruster*, President, Farm Foundation
"Structural Adjustments and Competitiveness under a Globalizing Trade Environment"
Dr. Neil E. Harl, Charles F. Curtiss Distinguished Professor of Agriculture and Professor Emeritus of Economics, Iowa State University
Dr. Mary Bohman, Director, Resource Economics Division, Economic Research Service, United States Department of Agriculture
Dr. William Heffernan, Professor Emeritus of Sociology, University of Missouri - Columbia
- 6:00 PM Adjourn General Session
- 7:00 PM Banquet - Holiday Inn - Sponsored by the North Farmers Union
Master of Ceremonies - *The Honorable Kent Conrad*, United States Senator
"Prospects for a New Farm Bill"
Dr. Neil E. Harl, Charles F. Curtiss Distinguished Professor of Agriculture and Professor Emeritus of Economics, Iowa State University
- 9:00 PM Adjourn

Monday, October 31, 2005

8:00 AM Continental Breakfast - Fargodome

8:30 AM General Session

Moderator: *Dr. Fred Kirschenmann*, Director, Leopold Center for Sustainable Agriculture

"Policy Alternatives - Should We Look Outside the Box?"

Dr. David Demcey Johnson, Market and Trade Economics Division, Economic Research Service, U.S. Department of Agriculture

Dr. David Orden, Senior Research Fellow, the International Food Policy Research Institute (IFPRI), and Professor of Agricultural Economics, Virginia Polytechnic Institute and State University

Dr. Bruce Babcock, Professor and Director, Center for Rural Development, Iowa State University

Dr. Daryll Ray, Professor and Director, Agricultural Policy Analysis Center, University of Tennessee

10:30 AM Coffee Break

10:45 AM General Session

Moderator: *Mr. Bill Patrie*, Rural Development Director, North Dakota Association of Rural Electric Cooperatives

"Will the Public Continue to Support Agriculture?"

Mr. Jean-Marc Trarieux, Agriculture Attaché, Delegation of the European Commission

Dr. Joseph Molnar, Professor of Agricultural Economics and Rural Sociology, Auburn University

Mr. Ralph Grossi, President, American Farmland Trust

12:00 PM Lunch - Fargodome - Sponsored by the Farm Foundation

Master of Ceremonies: *Jim Horvath*, CEO and President, American Crystal Sugar Company

Remarks by *Congressman Earl Pomeroy*

"Do the Customers Get What They Want?"

Ms. Patricia Jensen, J.D., Consultant on Food Safety and Public Policy Issues

1:30 PM General Session

Moderator: *Mr. Tim Galvin*, Former Administrator, Foreign Agriculture Service, United States Department of Agriculture

"Alternative Policies or the Status Quo?"

Mr. Robert Carlson, President, North Dakota Farmers Union

Dr. Robert Young, Director of Economics, American Farm Bureau Federation

Mr. Dale Thorenson, Gordley Associates

Mr. Lynn Tjeerdsma, Initiatives Manager, Theodore Roosevelt Conservation Partnership

Mr. John Maguire, Senior Vice President, National Cotton Council

4:00 PM Concluding Remarks

The Honorable Kent Conrad, United States Senator

Adjourn

Biographies and Abstracts

U.S. Senator Kent Conrad

Beginning with his first Senate race in 1986, North Dakotans have sent Kent Conrad to represent them in the Senate in four successive elections.

Conrad is a renowned advocate of fiscal discipline and the protection of the Social Security and Medicare trust funds, especially in his role as ranking member of the Budget Committee and as a senior member of the Senate Finance Committee. As the representative of one of the most rural states in the nation, Conrad also serves as a senior member of the Senate Agriculture Committee.

A fifth-generation North Dakotan, Senator Conrad was born on March 12, 1948 in Bismarck, and attended Roosevelt Elementary and Hughes Junior High. He began his official career in politics in 1968 when, as a teenager, he headed up a statewide campaign to grant voting rights to 19-year-olds.

In 1980, Senator Conrad won his first statewide race for North Dakota Tax Commissioner. He was reelected to the office in 1984, with what, at the time, was the highest percentage of the vote (79%) in a contested race in state history. His subsequent 1986 Senate victory was among the biggest upsets in state history.

Senator Conrad holds a bachelor's degree from Stanford University, and an MBA from George Washington University. He is married to Lucy Calautti, and has a daughter, Jessamyn Conrad.



Won W. Koo

Dr. Won W. Koo, Chamber of Commerce Distinguished Professor at North Dakota State University, is the director of the Center for Agricultural Policy & Trade Studies. He has a broad range of experience in policy analysis and policymaking at national, regional, and state levels. He received his Ph.D. in Agricultural Economics from Iowa State University in 1974. He was a faculty member at Montana State University for the 1975-1981 period before moving to North Dakota State University in 1981. He has been teaching international trade and econometrics for both graduate and undergraduate students. His research interests include international competitiveness, agricultural and trade policies, and international market development. He has published numerous peer-reviewed journal articles, book chapters, and technical research reports. He received the Outstanding Research Award (Quality of Research Discovery) from the American Agricultural Economics Association in 1981 and the Outstanding Published Research Award from the Western Agricultural Economics Association in 1983. More recently, Dr. Koo received the Eugene R. Dahl Excellence in Research Award - Senior Career, from the College of Agriculture in 2000 and was chosen as the best researcher in the College of Agriculture, North Dakota State University, in 2000. He is the recipient of the 45th Faculty Lectureship Award at NDSU for 2003.



The Honorable Larry Combest

Larry Combest was born in Memphis, Texas and grew up on a farm and a ranch. Agriculture has played a vital part of his entire life. He represented the Nineteenth District of Texas from 1985-2003. He was the first Republican elected to the Nineteenth District of Texas. He served on the Committee on Agriculture for his entire Congressional career and also served as the first Republican Chairman of the House Permanent Select Committee on Intelligence. His goal when he came to Congress was to serve as Chairman of the Agriculture Committee and write an effective farm bill.



Chairman Combest served as Chairman of the Committee on Agriculture in the 106th and 107th Congress. Under his Chairmanship, he directed the Agricultural Risk Protection Act, the most significant improvements to the Federal Crop Insurance Act in its 67-year history. He is known as the chief architect and negotiator of the Farm Security and Rural Investment Act of 2002, the Farm Bill. He also served as Chairman of the House/Senate Conference.

As Chairman of the Intelligence Committee, Chairman Combest produced the report, "Intelligence Community of the 21st Century (IC21)". This report was given credit after September 11, 2001, for its recommendations and review of reorganizing the intelligence community.

Chairman Combest started his Congressional service by working for over six years for U.S. Senator John Tower. Senator Tower's professional service shaped many of the traits that Chairman Combest carried into his congressional service. He was considered one of the most bipartisan Members and that is reflected in his statement "All good ideas, Republican and Democratic, will be considered on this Committee because the American farmer and consumer deserve the best on a non-partisan basis."

While working on issues in Congress, Chairman Combest felt the best representation one could provide was to stay close to constituents and make sure their problems were realized and addressed. That personal service was evident in his increased margin of victory in each election.

Larry is married to his best friend, Sharon.

Walter Armbruster

Dr. Walter J. Armbruster is president of Farm Foundation. Farm Foundation works as a catalyst to improve the economic and social well-being of U.S. agriculture, the food system and rural communities, assisting private and public sector decision makers in identifying and understanding forces that will shape the future.

Armbruster is the immediate past president of the International Food and Agribusiness Management Association, and previously served as president of the American Agricultural Economics Association and of the American Agricultural Law Association. He has served on numerous research, education, and policy advisory committees.

Dr. Armbruster is Fellow of the American Agricultural Economics Association; Fellow of the American Association for the Advancement of Science; and Distinguished Agricultural Alumnus, Purdue University.

Bruce Babcock

Bruce Babcock is a professor of economics and the director of the Center for Agricultural and Rural Development at Iowa State University. Professor Babcock's primary research interests are in understanding agricultural commodity policy in a global context, development of innovative risk management strategies for farmers, and the evolution of agriculture away from a primary focus on commodity production. His risk management research has led to the development of several new crop insurance products currently being sold under the auspices of the USDA and by the private sector. Professor Babcock is a native of southern California. He received his B.S. in economics of resource use and his M.S. in agricultural economics from the University of California at Davis, and his Ph.D. in agricultural and resource economics from the University of California at Berkeley. Before moving to Ames in 1990, he was an assistant professor and extension specialist at North Carolina State University with responsibilities in peanut and tobacco policy.

Mary Bohman

Mary Bohman is Director of the Resource Economics Division in the Economic Research Service (ERS) of the USDA. Mary joined ERS in 1997 and has served as Deputy Director for Research for ERS's Market and Trade Economics Division (MTED) and Chief of MTED's Europe, Africa, Middle East Branch. Other positions held include details to the Office of Science and Technology Policy and Under Secretary for Farm and Foreign Agricultural Services, and faculty member in Agricultural Sciences at the University of British Columbia from 1990-1997.

Mary received her Ph.D. from the Department of Agricultural Economics, University of California, Davis and her B.S. from the School of Foreign Service, Georgetown University.

Mary is a member of the American Agricultural Economics Association, the International Association of Agricultural Economists, and the International Agricultural Trade Research Consortium.

Robert Carlson

In January of 1997, Robert Carlson was elected president of North Dakota Farmers Union, the largest farm organization in the state of North Dakota with more than 33,500 members. As president, he leads the Farmers Union Mutual Insurance Company and the Farmers Union Service Association, an insurance agency wholly-owned by NDFU.

Prior to his election, Carlson served as vice president of NDFU for 10 years.

In the national arena, Robert Carlson represents North Dakota as a board member for National Farmers Union, Farmers Union Enterprises, and National Farmers Union Insurances. He chairs National Farmers Union's Legislative and Trade Committee, and has participated in World Trade Organization talks in Japan and Geneva. Additionally, he has represented family farm interests at world food summits and International Federation of Ag Producers' gatherings in Rome, Japan and France.

Carlson is a former member of the Agricultural Trade Advisory Committee for Grains and Oilseeds as part of USDA's Foreign Ag Service. He recently returned from Cuba on a trade mission trip and has traveled abroad to China and Japan to develop niche markets for North Dakota commodities.

Carlson earned a master's degree in history from the University of North Dakota and has co-authored several works, including *The Legacy of North Dakota's Country Schools*. He holds a bachelor's degree in education from Minot State University and is a Vietnam veteran.

He and his wife Mary farm south of Glenburn, ND, where they raise small grains. They have two grown sons, Scott and Christopher.

D.C. Coston

D. C. Coston came to NDSU from Oklahoma State University, where he served as the associate director and chief operating officer of the Oklahoma Agricultural Experiment Station and the interim associate director of the Oklahoma Cooperative Extension Service.

Coston previously served at Clemson University as a faculty member and as associate dean and associate director of the South Carolina Agricultural Experiment Station. His career also includes being a faculty member and extension specialist at Virginia Tech.

Coston earned his bachelor's degree at North Carolina State University, and his master's degree and doctorate at Michigan State University. He also has received training through the Higher Education Management Development Program at Harvard University, the W.E. Deming Quality Leadership Program and Milliken Corp. Quality Leadership Program.

Timothy J. Galvin

Tim Galvin is an agriculture and trade policy consultant in Bend, Oregon. From 2001 to 2004 he was Senior Analyst, Agriculture and Trade, for the Committee on the Budget, United States

Senate, and U.S. Sen. Kent Conrad's (D-ND) Legislative Assistant for Agriculture. During the period 1994-2001, he was Associate Administrator and then Administrator of the Foreign Agricultural Service at the U.S. Department of Agriculture. From 1989 to 1994 he was Legislative Assistant for Agriculture and Trade for U.S. Senator Bob Kerrey (D-NE). Prior to that he was a professional staff member for the Committee on Agriculture, U.S. House of Representatives, from 1986 to 1989. He began his career as a Legislative Assistant and then Legislative Director for U.S. Rep. Berkley Bedell (D-IA) from 1979-1985. Galvin has a B.A. from the School of Public and International Affairs at George Washington University and a Master's Degree from the School of Business at Georgetown University in Washington, D.C.

Ralph E. Grossi

Since August 1985, Ralph E. Grossi has served as president of American Farmland Trust (AFT), a national nonprofit organization working to stop the loss of productive farmland and to promote farming practices that lead to a healthy environment. During his tenure, AFT has become the leading national non-profit organization focused on farmland protection.

Grossi, a third-generation Marin County, Calif. farmer, graduated from California Polytechnic State University in 1971, and since then has been managing partner of Marindale Ranch, a family partnership that has been in the dairy and beef business for more than eighty years, spanning four generations. He holds a number of national awards in his field, including the 1976 Outstanding Young Farmer and Rancher of the California Farm Bureau Federation, the 1985 Feinstone Environmental Award and the 2002 Man of the Year in Service to Agriculture presented by Progressive Farmer magazine.

Grossi was a co-founder and chairman of the Marin Agricultural Land Trust, which protects Marin County, Calif. agricultural land by acquisition of conservation easements. From 1979 to 1981, he served as president of Marin

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County Farm Bureau and from 1980 until he became president, as a member of AFT's Board of Directors.

He is currently serving on the board of directors of Smart Growth America, a coalition of national and regional organizations. Additionally, he serves on the advisory board of the Yale School of Forestry and Environmental Studies, on the University of California President's Advisory Commission on Agriculture and Natural Resources, and the National Center for Smart Growth Research and Education.

He has also served on the boards of directors of the Charles Valentine Riley Memorial Foundation and the USDA Graduate School, as well as the National Commission on Non-Point Source Pollution, the Maryland Greenways Commission, the California Williamson Act Task Force, the California Agricultural Water Problems Advisory Committee, the University of California Agricultural Issues Center, the Wallace Institute for Alternative Agriculture Advisory Board, Pennsylvania's 21st Century Commission on the Environment, the California Polytechnic State University School of Agriculture Advisory Board, the California Holstein Association Board of Directors, and as a deacon of the First Presbyterian Church of Novato, CA.

Grossi and his wife, the former Judy Lamb, live in Rockville, Maryland. They have three adult daughters.

Neil E. Harl

Neil E. Harl is Charles F. Curtiss Distinguished Professor in Agriculture and Emeritus Professor of Economics at Iowa State University, Ames, Iowa. He is a member of the Iowa Bar. Dr. Harl was Director of the Center for International Agricultural Finance from 1990 through 2004. He received a B.S. from Iowa State University in 1955, a J.D. from the University of Iowa in 1961 and a Ph.D. in economics from Iowa State University in 1965. His major fields of law interest include estate planning and taxation, business planning and agricultural law.

Dr. Harl has published widely including 27 books; more than 400 professional articles and bulletins; and more than 850 articles in farm and financial publications. He is author of the 15-volume treatise, *Agricultural Law* and the single volume *Agricultural Law Manual*; co-author (with Roger McEowen) of three *Tax Management Portfolios-The Family-Owned Business Deduction, Reporting Farm Income and Taxation of Cooperatives* and co-author with Professor McEowen of *Principles of Agricultural Law*.

He has received more than 30 major awards including the USDA Superior Service Award in 1987; the President's Award from the Iowa State Bar Association in 1991; Charles A. Black Award from the Council for Agricultural Science and Technology in 1997, for effectiveness in communicating with the public; the Distinguished Service to Agriculture award from the Chicago Farmers Club in 1999, the Wallace Farmer Iowa Master Farmer Award for Exceptional Service to Agriculture in 2000; the Speaker of the Year Award by the National Society of Accountants in 2000; and the Presidential Service Award from Iowa State University in 2002.

Dr. Harl has served on six federal advisory bodies -- a Farm Tax Reform Task Force for the U.S. Department of the Treasury in 1967; the Commissioner's Advisory Group (Commissioner of Internal Revenue) in 1979-80; the USDA Farm Structure Task Force in 1980; the Office of Technology Assessment, Technical Advisory Committee, by Congressional Appointment, 1987-1995 (chair in 1993-94); the USDA Advisory Committee on Agricultural Biotechnology, 2000-2002; and the Commission on Federal Payment Limitations in Agriculture, 2002-2003.

William Heffernan

William Heffernan received his Ph.D. from the University of Wisconsin. In addition to being a faculty member in the Department of Rural Sociology at the University of Missouri-Columbia, he is a project coordinator for the Food

Circles Networking Project, an organization aimed at encouraging families leaving public assistance to produce food for themselves and local markets; increasing consumption of locally produced food by educating consumers about food choices; and providing alternatives for small farm families by helping them to grow and market food locally.

James J. Horvath

Horvath, 60, was promoted to President and Chief Executive Officer of American Crystal Sugar Company in May 1998.

Prior to this appointment, Horvath held the position of Chief Financial Officer with American Crystal since May 1985, with the exception of three years as Chief Operating Officer of ProGold LLC, a partially owned joint venture. Before joining American Crystal, Horvath was employed by Miller Brewing Company, a subsidiary of Altria Corporation, for 16 years in a variety of financial disciplines.

Horvath serves on the Boards of United Sugar Corporation and Midwest Agri-Commodities Company, as well as on the FM Global Midwest Advisory Board. He is a trustee of the U.S. Beet Sugar Association and the Sugar Association.

Horvath holds a BS degree in Business Administration and an MBA from the University of Wisconsin in Milwaukee. He and his wife Carol have two grown sons.

American Crystal Sugar Company is a cooperative owned by 3,000 shareholders in northwestern Minnesota and eastern North Dakota. American Crystal operates sugar factories at East Grand Forks, Crookston and Moorhead, Minn., and Drayton and Hillsboro, N.D. Its corporate headquarters and research facilities are located in Moorhead.

Patricia A. Jensen

Patricia Jensen is a consultant on policy and food safety issues. Jensen served in the U.S. Department of Agriculture under the Clinton Administration from 1993-1995. As Acting

Assistant Secretary for Marketing and Regulatory Programs, she managed the Animal and Plant Inspection Service, Agricultural Marketing Service, Grain Inspection, Packers and Stockyards Administration, and Food Safety Inspection Service. From 1997 to 2004, she held the post of Vice President and Dean for Agriculture, Food Systems, and Natural Resources at North Dakota State University. In this position, Jensen served as the chief operations officer for all agricultural programs at the university. Prior to NDSU, Patricia Jensen was Executive Director of the Agricultural Utilization Research Institute, in which she promoted the development of new products and product uses for Minnesota agriculture. Jensen is currently a board member of the Northwest Area Foundation, for which she also chairs the Audit Committee. She is also chair of the NASULGC Land-Grant Partnership Group, and was recently elected to the Board of the American Agricultural Law Association. Jensen earned a bachelor's degree in Psychology from the College of St. Catherine, and a Doctor of Jurisprudence degree from William Mitchell College of Law in St. Paul, Minnesota. She is married with four grown children.

Demcey Johnson

Demcey Johnson is Chief of the Field Crops Branch, Market and Trade Economics Division (MTED), Economic Research Service, USDA. The Field Crops Branch contributes to USDA's market outlook program for major crops. Demcey also has leadership responsibility for research in ERS-MTED relating to farm policy. Formerly, Demcey was Associate Professor in the Agricultural Economics Department of North Dakota State University. At NDSU, he taught agricultural price analysis and quantitative methods, and conducted research on issues relating to trade and marketing of northern-grown crops. He earned his Ph.D. in Agricultural and Applied Economics at the University of Minnesota in 1990.

Roger Johnson

Roger Johnson was elected North Dakota Agriculture Commissioner in 1996 and re-elected in 2000 and 2004. A third-generation family farmer, he is a native of Turtle Lake, and was very active in FFA as a youth, serving as chapter president and as a member of numerous judging teams. In 2001, he received the Honorary State and American FFA Degrees, the organization's state and national highest honors, for his commitment to agriculture education and FFA.

Commissioner Johnson graduated from North Dakota State University with a degree in agricultural economics. He has an extensive background in agricultural mediation, serving as administrator of the North Dakota Agricultural Mediation Service from 1989 to 1996.

As Agriculture Commissioner, he serves on the three-member State Industrial Commission, which acts as the board of directors for the state-owned Bank of North Dakota and State Mill and Elevator. He is a member of the State Board of Tax Equalization, State Water Commission and many other boards and commissions.

Commissioner Johnson strongly supports programs and initiatives to strengthen economic growth and entrepreneurship in rural areas, especially through his active sponsorship of Marketplace for Entrepreneurs, the state's largest and longest running economic development exposition. He has emphasized the need for North Dakota to play a leading role in the development of value-added agricultural industries, animal agriculture and renewable energy resources. He believes that North Dakota must develop new businesses, industries and agricultural technologies to fuel further growth in the rural sector and to ensure that agriculture remains the backbone of the state's economy.

Commissioner Johnson is currently the vice-president of the National Association of State Departments of Agriculture (NASDA). As chairman of NASDA's Rural Development and Financial Security Committee since 2000, he has played a leading role in the development of the

"safety net" policies for agriculture contained in the 2002 Farm Bill. In 2005, he was elected chairman of the Interstate Pest Control Compact, a 36-state alliance that provides funding for states to work together to control plant pests, especially in interstate situations.

He is also a past president of the Midwestern Association of State Departments of Agriculture (MASDA), and past president of the Mid-America International Agri-Trade Council (MIATCO), an association of 12 state agricultural promotion agencies that helps midwestern U.S. companies promote food and agricultural products in foreign markets.

Commissioner Johnson is a member of First United Methodist Church of Bismarck. He and his wife, Anita, are the proud parents of a daughter and two sons.

Timothy E. Josling

Tim Josling was born in England and moved to California in 1978 to take a position as a Professor in the Food Research Institute, Stanford University, Stanford, California. He previously taught at the London School of Economics and the University of Reading, England. His academic background includes a B.Sc. in Agriculture from the University of London (Wye College), a M.Sc. in Agricultural Economics from the University of Guelph, Canada, and a Ph.D. in Agricultural Economics from Michigan State University.

Dr. Josling's research interests center on industrial country agricultural policies, international trade in agricultural products, and the process of economic integration. He is currently involved in studies of the regulation of biotechnology in the US and the EU; trade conflicts over food safety and animal health regulations; reform of the agricultural trading system in the WTO, including the progress in the current round of negotiations; the treatment of agriculture in free trade areas such as NAFTA and MERCOSUR; and the changes in the Common Agricultural Policy of the European Union (EU).

Dr. Josling is a member of the International Policy Council on Food and Agricultural Trade and former Chair of the Executive Committee of the International Agricultural Trade Research Consortium. He holds a Visiting Professorship at Imperial College at Wye, in the United Kingdom, and is President-Elect of the UK Agricultural Economics Association. He has also been a Visiting Scholar at the Institute for International Economics in Washington. In 2004, he was made a Fellow of the American Agricultural Economics Association.

At Stanford, Dr. Josling teaches a course on the Economics and Political Economy of the Multilateral Trade System. He is currently Professor Emeritus at the Food Research Institute, Stanford University, and a Senior Fellow in the Freeman-Spogli Institute for International Studies at Stanford.

Frederick L. Kirschenmann

Frederick L. Kirschenmann, a longtime leader in national and international sustainable agriculture, has been director of the Leopold Center for Sustainable Agriculture at Iowa State University since July 2000. Only the Center's second director since it was created in 1987, Kirschenmann came to the Center from south central North Dakota where he operated his family's 3,500-acre certified organic farm. He continues to oversee management of the farm and has an appointment in the ISU Department of Religion and Philosophy.

He holds a doctorate in philosophy from the University of Chicago, and has written extensively about ethics and agriculture. He has held national and international appointments, including the USDA's National Organic Standards Board. He is a board member for the Food Alliance, Silos and Smokestacks National Heritage Area, The Nature Institute, and the Stone Barns Center for Food and Agriculture at the Rockefeller Center in New York. He also chairs and is a charter member of the Whiterock Conservancy, a nonprofit organization that

manages a 1,300-acre conservation area in west-central Iowa.

Kirschenmann's academic credits include several years teaching and as administrator, culminating in a position as academic dean at Curry College in Boston, Massachusetts. In 1976 he returned to the family farm when his father became ill. By 1980, the farm was certified organic, one of the early operations to make the transition. The farm is a natural prairie livestock grazing system that combines a nine-crop rotation of cereal grains, forages, and green manure.

In 1978, Kirschenmann helped organize North Dakota Natural Farmers that later became the Northern Plains Sustainable Agriculture Society. He helped found and for 10 years was president of Farm Verified Organic, Inc., an international private certification agency.

In 2001, Kirschenmann received the Seventh Generation Research Award from the Center for Rural Affairs for his work in sustainable food and farming systems. He also was named a 2002 Leader of the Year in Agriculture by Progressive Farmer publications. His essay, "Ecological Morality: A New Ethic for Agriculture," appears in *Agroecosystems Analysis*, a monograph published by the American Society of Agronomy, Crop Science Society of America and the Soil Science Society of America.

The Leopold Center for Sustainable Agriculture was created by the Iowa Legislature to develop sustainable agricultural practices that are both profitable and conserve natural resources. Since his appointment to the Center, Kirschenmann has been a frequent speaker, engaging audiences to help shape a new vision for agriculture. New Center directions include research initiatives in marketing and food systems, ecology and policy.

John Maguire

John Maguire was elected senior vice president, Washington Operations, for the National Cotton Council of America in February 2003.

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He has responsibility for coordinating the Washington activities of the Council, including Congressional relations and working with Administration officials, with the overall mission of helping each of the U.S. cotton industry's seven segments compete effectively and profitably in a global market. He is actively involved in policy development and implementation activities.

Maguire became a member of the NCC staff in 1979 when he was appointed Far East director for the NCC's export promotion arm, Cotton Council International, and based in Hong Kong. He was named director of Foreign Operations and executive director of CCI in 1983. He became head of Washington Operations in 1986, and was elected as NCC vice president two years later.

Prior to joining the Council, Maguire worked for the Supima Association and the American Yarn Spinners Association after earning his bachelor and master's degrees in textiles at Georgia Tech.

A native of Augusta, Georgia, Maguire is married to Joyce and they have one son, Brian.

Joseph J. Molnar

Joseph J. Molnar is Professor of Rural Sociology in the Department of Agricultural Economics and Rural Sociology at Auburn University. He received a Ph.D. in sociology in 1976 from Iowa State University. He has edited three books and authored more than 200 total publications. He teaches statistics, research methods, and rural sociology. He has conducted survey research on various topics related to community development, the sociology of agriculture, and the environmental aspects of farming. He has conducted research on small-scale aquacultural development in over eight countries in Asia, Africa, and Latin America. A Fellow of the American Association for the Advancement of Science, he recently served as President of the International Rural Sociology Association and Chair of the Board of the East Alabama Food

Bank. His recent research has focused on the industrialization of animal agriculture, the adoption of sustainable agricultural practices, and the implementation of the Conservation Security Program. He is currently serving on the Economics of Production subcommittee of the Farm Foundation task force examining the Future of Livestock Production in North America.

David Orden

David Orden is Senior Research Fellow at the International Food Policy Research Institute (IFPRI) and professor at Virginia Tech. He has an active research and public policy education program on the economics and political economy of farm policies and trade. Orden has been a Visiting Fellow at the University of New South Wales, Australia (1990), chairman of the International Agricultural Trade Research Consortium (1996 and 1997), and Visiting Professor at Stanford University (1998-99). He is co-author of two books: *Policy Reform in American Agriculture: Analysis and Prognosis* and *Food Regulation and Trade: Toward a Safe and Open Global System*. Orden received his Ph.D. from the University of Minnesota.

Bill Patrie

Bill Patrie is the rural development director for the North Dakota Association of Rural Electric Cooperatives, a position he has held since 1990. Patrie was previously the economic development director for the state of North Dakota when George Sinner was governor. He holds a masters degree in Public Administration from Ball State University in Muncie, Indiana. He is the author of "Creating Co-op Fever" published by the USDA in 1998. He has also written "100 Stories of Hope" published by Crain Grosinger Publishing in 2005. Patrie has received the Honored Cooperator award from the National Cooperative Business Association in 2002 and the Outstanding Contribution to Cooperative Education and Training award by

the Association of Cooperative Educators in 2005. Patrie is recognized by the cooperative community for his expertise in "new generation" cooperatives.

Congressman Earl Pomeroy

Earl Pomeroy was first elected in 1992 as North Dakota's only Member of the House of Representatives, and in the decade since then, has emerged in Congress as a substantive leader with common-sense solutions for everyday problems.

Pomeroy's leadership and hard work earned him a spot on the powerful Ways and Means Committee in the 107th Congress, a position he still holds today. He became the only Democrat on Ways and Means to be awarded with a second committee slot, on the House Agriculture Committee where he focuses on rural and agricultural concerns making him one of the most respected advocates for family farmers and ranchers in the House.

Pomeroy has been an effective leader for the improvement of the federal crop insurance program and for providing a safety net to protect farmers when prices collapse. This Congress, he will continue to focus on opening new markets for our commodities, reducing the tax burden on family farmers and enhancing crop insurance to better cover the risk faced by producers.

Earl is the Co-Chair of the bipartisan Rural Health Care Coalition, where he is working for a more equitable system for Medicare reimbursements.

Pomeroy was born in Valley City, North Dakota on September 2, 1952. He attended Valley City State University before transferring to the University of North Dakota (UND) where he earned his Bachelor of Arts degree in Political Science, and his law degree in 1979.

Pomeroy then returned to his hometown and practiced law for five years. In 1980, he was elected to the State House of Representatives and elected State Insurance Commissioner in

1984. Pomeroy makes his home in Bismarck, North Dakota, with his two children, Kathryn and Scott.

Daryll E. Ray

Dr. Ray is the Director and Founder of the Agricultural Policy Analysis Center (APAC) and holder of the University of Tennessee's Blasingame Chair of Excellence in Agricultural Policy. Raised on a livestock-crop farm in central Iowa, Dr. Ray received his B.S. and Ph.D. degrees from Iowa State University. After 20 years on the faculty of Oklahoma State University (OSU), where he served as chairman of the OSU Faculty Council and Athletic Council, he joined University of Tennessee in 1991.

Through his research in the area of Agricultural Policy, Dr. Ray has developed two well-known national agricultural models for evaluating the impact of agricultural and environmental policy changes on agriculture. He received the Distinguished Policy Contribution Award from the American Agricultural Economics Association. Dr. Ray has authored more than 150 publications and articles, has made over 250 professional and industry presentations, and has testified numerous times before Congress on agricultural policy issues.

Dale Thorenson

Dale started managing his family's farm in north central North Dakota in 1975. In 1999, he accepted a position with Senator Byron Dorgan as his Agriculture Legislative Assistant and Advisor. During his three years with the Senator, Dale worked on the 2002 Farm Bill and with the Appropriations subcommittee staff to develop the Agriculture Disaster packages for the 1999 and 2000 crops that were included in the FY2000 and FY2001 Agriculture Appropriations bills. For the past three years, Dale has worked at Gordley Associates, a full service government relations firm specializing in legislation and regulatory policies affecting agriculture and related industries.

Lynn Tjeerdsma

Lynn Tjeerdsma, as Policy Initiatives Manager for the Theodore Roosevelt Conservation Partnership (TRCP), fulfills this role under a long-term agreement with the Department of Agriculture (USDA) as a liaison between the conservation and wildlife community and USDA. Mr. Tjeerdsma's primary responsibilities at the TRCP are to facilitate the 2007 Agriculture and Wildlife Working Group's (AWWG) work on the Conservation Title of the 2007 Farm Bill. The AWWG is comprised of representatives from most of the nation's primary hunting/fishing/conservation and wildlife organizations, including Ducks Unlimited, Pheasants Forever, Wildlife Management Institute, National Rifle Association, Boone & Crockett Club, International Association of Fish and Wildlife Agencies, and several others.

Before beginning his position at TRCP, Mr. Tjeerdsma served as Chief of Farm Service Agency's (FSA) Emergency Preparedness and Programs Branch since 1996, and was responsible for developing, managing, and drafting regulations for the Production Flexibility Contract authorized under the 1996 Farm Bill; the Direct and Counter-cyclical Program, authorized under the 2002 Farm Bill; and numerous disaster and emergency programs, which include: Livestock Assistance Program, 2002 Cattle Feed Program, Livestock Compensation Programs I and II, 2003 Non-fat Dry Milk Feed Assistance, and the 2003 Catfish Feed Assistance Program.

Mr. Tjeerdsma grew up on a diversified crop and livestock family farm located in South Central South Dakota. After attending the South Dakota School of Mines and Technology, in 1971 he began operating a 1,700 acre crop and livestock farm and ranch. In 1985 Mr. Tjeerdsma was selected as County Executive Director of the Moody County ASCS Office, located in Flandreau, South Dakota, a position he held until 1989 when he accepted a position as legislative

assistant for agriculture and trade, to U.S. Senator Larry Pressler. In 1991, Mr. Tjeerdsma accepted a position at USDA as program specialist for Production Adjustment and Disaster Programs.

From 1993-1995, Lynn served as County Executive Director of the Cass County FSA Office, located near Omaha, Nebraska, after which he returned to work in FSA's Washington, D.C. headquarters, to oversee policy and procedure and draft regulations for the 1996 Farm Bill's Production Flexibility Contract Program.

Mr. Tjeerdsma owns two farms in South Dakota, one being the family farm on which he was raised, and which was homesteaded by his great-great grandfather in 1883; he is married with three children and five grandchildren.

Jean-Marc Trarieux

Mr. Jean-Marc Trarieux took up his position as Agricultural Attaché at the European Commission Delegation in November 2003. He is in charge of agricultural policy and agricultural trade matters.

Prior to his current position, he served at the European Commission Delegation in Warsaw, Poland, where he was supervising EU accession assistance programs in agriculture, and worked in Latvia and Estonia on EU-funded assistance projects in agriculture.

From late-1995 to early-1997, Mr. Trarieux worked in The Hague, The Netherlands, as assistant to the French Agricultural Attaché.

Mr. Trarieux has a Postgraduate degree in Agricultural Economics from the University of Montpellier, France, and an Agronomist Engineer diploma from the Montpellier-based Agricultural College.

Mr. Trarieux grew up on a cattle farm in the Limousin region of south-west of France. He is married and has two children.

Patrick Westhoff

Pat Westhoff is a program director with the Food and Agricultural Policy Research Institute (FAPRI) and a research associate professor in the department of agricultural economics at the University of Missouri.

He is a native of Manchester, Iowa, where he grew up on the family dairy farm. He obtained a B.A. from the University of Iowa, an M.A. from the University of Texas, and a Ph.D. in agricultural economics from Iowa State University.

Prior to joining FAPRI-Missouri in 1996, he served four years as chief economist for the Democratic staff of the U.S. Senate Committee on Agriculture, Nutrition and Forestry.

Robert E. Young

Bob joined American Farm Bureau Federation in 2003 as the Chief Economist, coordinating the activities of the Economic Analysis Team.

Prior to coming to Farm Bureau, Young was Co-Director of the Food and Agricultural Policy Research Institute (FAPRI) from 1991 through 2003. Bob also served as an associate professor in Agricultural Economics at the University of Missouri.

While at FAPRI, Bob helped to develop an analysis team in the Republic and North Ireland, establishing the FAPRI-Ireland partnership, a consortia of government and university based analysts who now provide analytical support to the United Kingdom and Ireland.

Before becoming the Co-Director of FAPRI, Bob served as the Chief Economist of the United State Senate Committee on Agriculture from 1987 through 1991. There he was active in the development of the 1990 Farm Bill as well as various budget and disaster assistance bills.

Bob has a Ph.D. in Agricultural Economics from the University of Missouri, with a B.S. and M.S. in Atmospheric Sciences from the University of Missouri as well.

Bob and his wife Victoria reside in Graysville, Maryland.

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