



# ***WESTERN INDUSTRY DAY***

## ***Environmental Services Support to IMCOM***

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***Leading Change for Installation Excellence***



## ***BACKGROUND***

- In FY07, IMCOM performed a strategic sourcing analysis of IMCOM's procurement of environmental services



## ***KEY FINDINGS***

- Fragmentation and variation in contracting for environmental services within IMCOM
- Significant similarities in requirements across installations
- Up to 100% price disparity for similar services
- Large variation in use of contracting methods and fees across installations
- Use of local/regional small businesses
- Staff augmentation averages 1:1 (Army:Contractor)



## ***KEY RECOMMENDATIONS***

- Establish national contracts to procure IMCOM's Environmental Services requirements, specifically for staff augmentation
- Consolidate suppliers within and/or across regions



# ***ACQUISITION STRATEGY***

- Army Contracting Agency will award 4 multi-award Indefinite Delivery/Indefinite Quantity (ID/IQ) contracts with 5-year ordering periods
  - Cultural Resources
  - Natural Resources
  - Environmental Compliance
  - Management & Professional Services



# ***GOALS OF NATIONAL CONTRACTS***

- Attract best-in-class contractors
- Improve task order award times
- Increase contract efficiencies and buying power of IMCOM
- Ensure consistent identification of requirements using performance based work statements

\* These contracts are vehicles for procuring environmental services and do not impact Department of Army Civilian authorizations



## ***Environmental Quality (EQ) Transformation***

- The acquisition strategy enables EQ Transformation through:
  - Leveraging industries best practices
  - Implementing innovative technologies
  - Using performance based acquisitions
  - Improving business processes

Get more done with the same \$



## ***KEY CONSIDERATIONS***

- Proposed IMCOM IDIQs will have small business set-asides
  - IMCOM intends to maximize small business set-asides for these contracts
  - IMCOM and ACA will use standard contracting processes to determine set-aside portions, up to 100%





## ***RAMP-IN***

- IMCOM intends to “ramp-in” strategic sourcing of environmental services over the next 5 years
  - FY09: 10-20%
  - FY10: 30-40%
  - FY11-13: 50%
- Ramp-in schedule provides adequate opportunities for existing contracts to be fulfilled



# ***CULTURAL RESOURCES***

- \$45M contract ceiling
- Overview
  - Provides contract vehicle to support all cultural resource requirements
    - Archeological
    - Historical
  - Scope includes inventories, studies, curation, + others



# ***NATURAL RESOURCES***

- \$105M contract ceiling
- Overview
  - Provides contract vehicle to support all natural resource requirements
    - Biological assessments
    - Threatened and Endangered Species
  - Scope includes inventories, studies, + others



# Industry Day for Cultural and Natural Resources

- Capability briefs and input from this 2<sup>nd</sup> Industry Day will shape the acquisition strategies and determine if it is possible to set-aside these 2 contracts for small business only



# INSTALLATION MANAGEMENT COMMAND



***“Sustain, Support and Defend”***