



INDUSTRY DAY

***Environmental Services Support to Installation
Management Command (IMCOM)***

U.S. Army Environmental Command

Leading Change for Installation Excellence



BACKGROUND

- In FY07, IMCOM performed a strategic sourcing analysis of IMCOM's procurement of environmental services



KEY FINDINGS

- Fragmentation and variation in contracting for environmental services within IMCOM
- Significant similarities in requirements across installations
- Up to 100% price disparity for similar services
- Large variation in use of contracting methods and fees across installations
- Use of local/regional small businesses
- Staff augmentation averages 1:1 (Army:Contractor)



KEY RECOMMENDATIONS

- Establish national contracts to procure IMCOM's Environmental Services requirements, specifically for staff augmentation
- Consolidate suppliers within and/or across regions



ACQUISITION STRATEGY

- Army Contracting Agency will award 4 multi-award Indefinite Delivery/Indefinite Quantity (ID/IQ) contracts with 5-year ordering periods
 - Cultural Resources
 - Natural Resources
 - Environmental Compliance
 - Management & Professional Services



GOALS OF NATIONAL CONTRACTS

- Attract best-in-class contractors
- Improve task order award times
- Increase contract efficiencies and buying power of IMCOM
- Ensure consistent identification of requirements using performance based work statements

* These contracts are vehicles for procuring environmental services and do not impact Department of Army Civilian authorizations



Environmental Quality (EQ) Transformation

- The acquisition strategy enables EQ Transformation through:
 - Leveraging industries best practices
 - Implementing innovative technologies
 - Using performance based acquisitions
 - Improving business processes

Get more done with the same \$

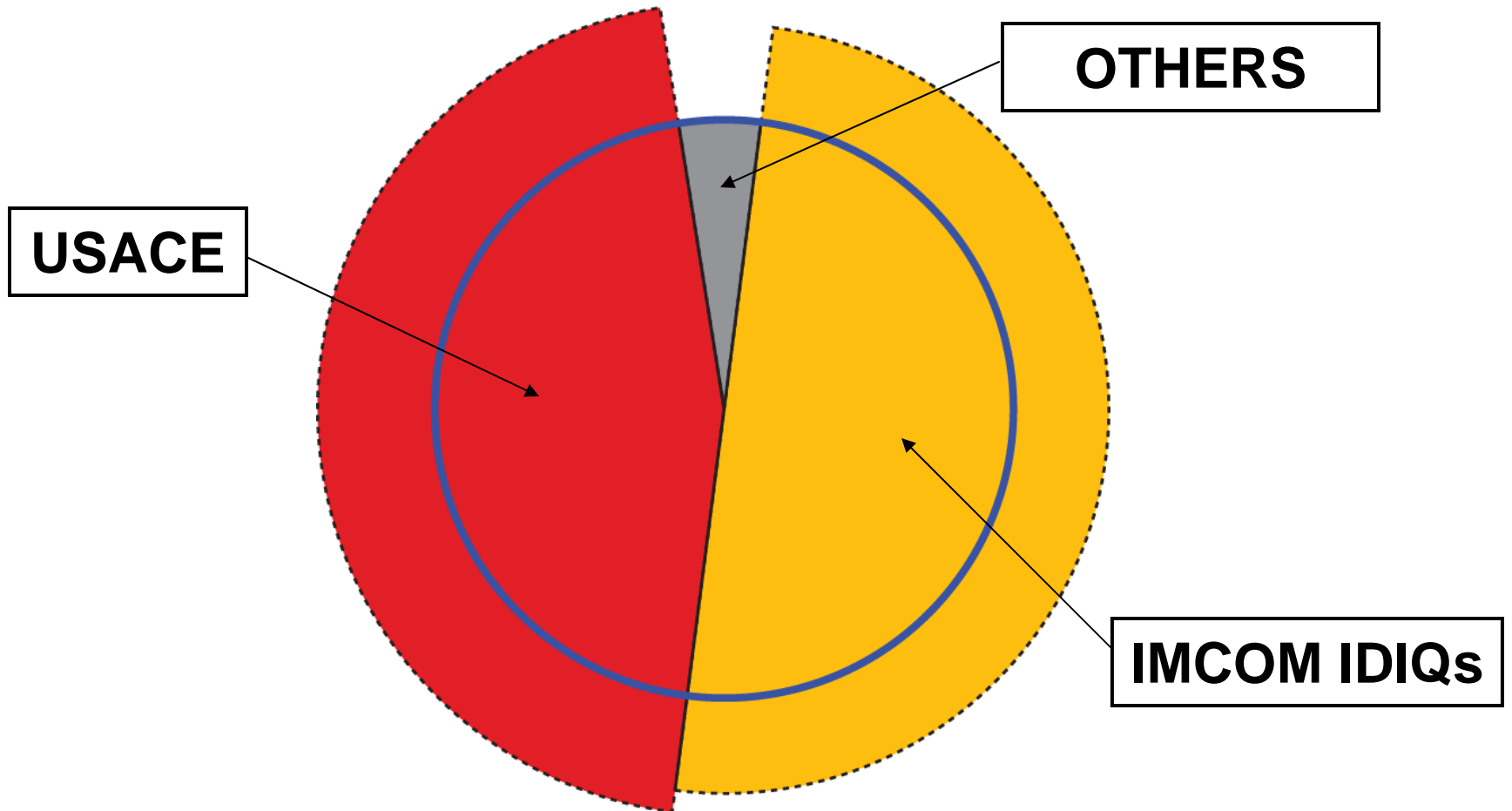


KEY CONSIDERATIONS

- Proposed IMCOM IDIQs will have small business set-asides
 - IMCOM intends to maximize small business set-asides for these contracts
 - IMCOM and ACA will use standard contracting processes to determine set-aside portions, up to 100%



Contract Capacities (Notional)



Total IMCOM Contracted Environmental Service Requirements



RAMP-IN

- IMCOM intends to “ramp-in” strategic sourcing of environmental services over the next 5 years
 - FY09: 10-20%
 - FY10: 30-40%
 - FY11-13: 50%
- Ramp-in schedule provides adequate opportunities for existing contracts to be fulfilled



CULTURAL RESOURCES

- \$45M contract ceiling
- Overview
 - Provides contract vehicle to support all cultural resource requirements
 - Archeological
 - Historical
 - Scope includes inventories, studies, curation, + others



NATURAL RESOURCES

- \$105M contract ceiling
- Overview
 - Provides contract vehicle to support all natural resource requirements
 - Biological assessments
 - Threatened and Endangered Species
 - Scope includes inventories, studies, + others



ENVIRONMENTAL COMPLIANCE

- \$230M contract ceiling
- Overview:
 - Provides contract vehicle to support all environmental compliance requirements
 - Air
 - Water
 - Hazardous Waste
 - Other
 - Scope includes studies, permit updates, sampling, training, + many others
 - Excludes: Compliance Cleanup + waste transport/disposal



MANAGEMENT & PROFESSIONAL SERVICES

- \$190M contract ceiling
- Overview:
 - Provides another vehicle for Contract Manpower Equivalents (CMEs)
 - Staff augmentation, typically on-site contractors
 - Addresses support for all environmental disciplines
 - Organizational Conflict of Interest (OCI) restrictions may apply



SOURCES SOUGHT NOTICE

- Capability briefs and input from this Industry Day will shape the acquisition strategies and determine if it is possible to set-aside all four (4) of these enterprise ID/IQ contracts for performance by Small Businesses.



INSTALLATION MANAGEMENT COMMAND



“Sustain, Support and Defend”