



United States African Development Foundation

Office of the President
Knowledge, Learning, and Dissemination

Date March 7, 2007

2006 API and PART Metrics



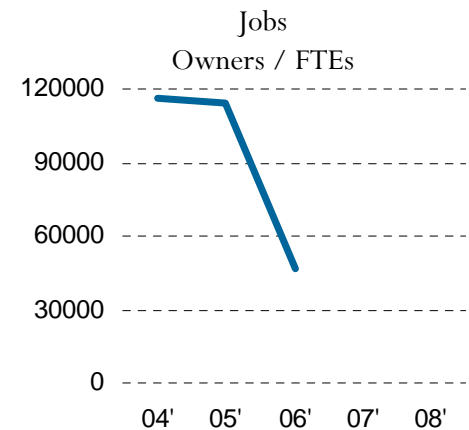
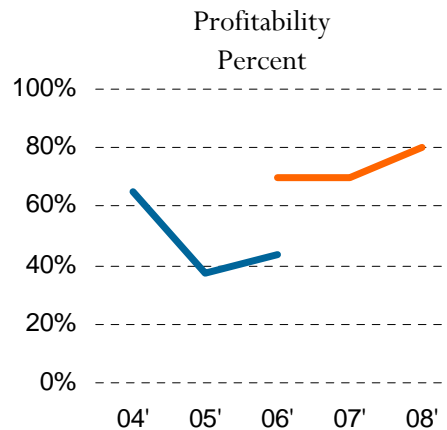
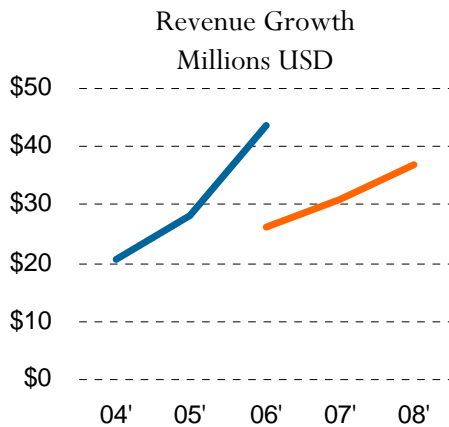
Key Performance Indicators	Actuals			Targets		
	FY04	FY05	FY06	FY04	FY05	FY06
PART Indicator						
1 Cumulative revenue growth (active + expired) ¹	\$20,500	\$28,060	\$43,582	\$26,000	\$31,000	\$37,000
2 Investment multiplier (active + expired) ¹		1.68	2.05	2.00	2.20	2.50
3 Profitability rate (active)	65.0%	37.6%	43.9%	70%	70%	80%
4 CRG compliance rate (active)		12.7%	38.5% ²	50%	70%	80%
5 Sustainability rate (expired)		58.5%	61.5%	N/A	65%	75%
6 Strategic partnership funding as percent of total project funding	29%	31%	32.0%	35%	40%	40%
7 Cumulative follow-on financing (active + expired) ¹		\$9,501 ³	\$29,610 ³	N/A	TBD	TBD
8 External enterprise trust fund leveraging (annual)	\$0	\$0	\$0	\$0	\$2,000	\$4,000
9 Overhead rate (annual)	30.0%	31.0%	32.0%	25.0%	25.0%	25.0%
10 Median disbursement time in days (annual)	45	25	7	30	26	24
API/Other						
11 Number of projects (active EEG) ⁴	177	204	135	USD in Thousands		
12 Current grant value (active EEG) ⁴	\$29,865	\$33,947	\$29,063			
13 Proportion of current grant value for MSE & T&I EEG	63.2%	70.0%	75.2%			
14 Cumulative disbursements (active + expired MSE and T&I EEG) ⁵	\$16,600	\$16,717	\$21,210			
15 New project obligations (EEG + OAG)	\$8,928	\$11,450	\$8,047			
16 Owners and full-time workers (active)	115827	114597	46553			
17 Proportion of women owners and full-time workers		0.649	0.463			
18 Proportion of revenue growth from active projects		0.97	0.193			
19 Investment multiplier (active)	1.8	1.9	0.6	¹ Expired within past 3 years		
20 Investment multiplier (expired)		0.4 ³	5.1 ³	² Post revaluation		
21 Cumulative value of loans disbursed (active)	\$17,250	\$22,790	\$17,136	³ Incomplete data		
22 Cumulative export sales (active)	\$21,530	\$33,801	\$11,046	⁴ Projects with cumulative disbursements > \$3,000		
23 Cumulative CRG contributions received (active)		\$599	\$202			
24 Cumulative CRG contributions expected (active) ²		\$4,071	\$5,470	⁵ With baseline sales data		

Goal 1 Key Metrics



Invest in Businesses and Social Enterprises That Create Jobs, Generate Income, and Improve the Lives of the Poor.

- Revenue Growth
- Profitability
- Jobs (in active portfolio)



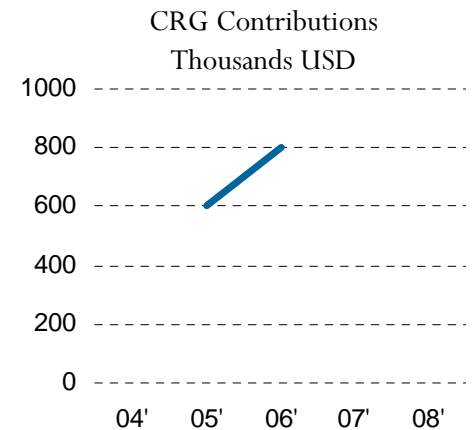
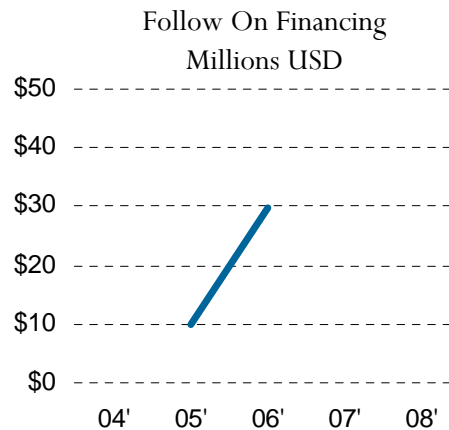
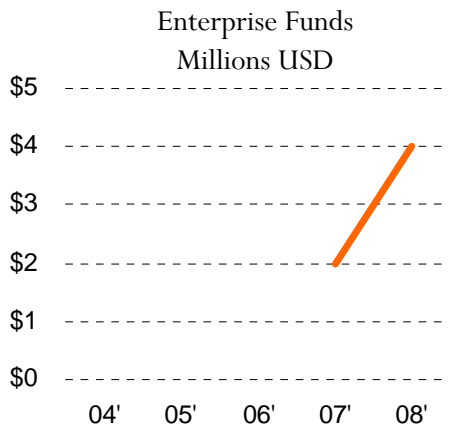
Actual ■ Target ■

Goal 2 Key Metrics



Expand Institutional and Financial Capacities to Support Business and Social Enterprise Growth.

- Local Enterprise Funds
- Follow On Financing
- CRG Contributions (cumulative collections to date)



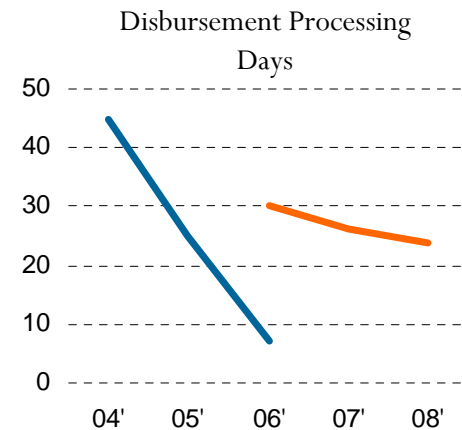
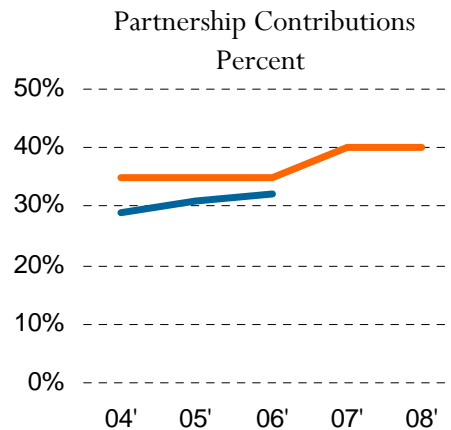
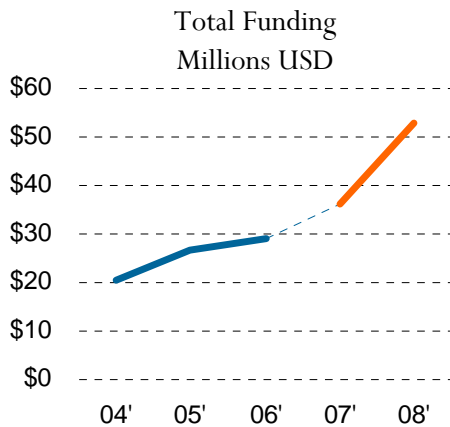
Actual ■ Target ■

Goal 3 Key Metrics



Broaden USADF's resource base and provide efficient and effective services.

- Total Funding (USG and Partnerships)
- Strategic Partnerships (partner funds as % of total project funds)
- Disbursement Processing (days to process completed request)



Actual ■ Target ■

Definitions



- **PART** Program Assessment Rating Tool (PART) used by the Office of Budget and Management to establish accountability for performance. PART strengthens and reinforces GPRA-mandated performance reporting.
- **API** Assessment of Performance Impacts

See Definitions Document for more details about each indicator.