

From: Abramoff, Jack [REDACTED]  
Sent: of Abramoff, Jack [REDACTED] on behalf  
To: Monday, November 12, 2001 5:31 PM  
Subject: 'Ralph Reed'  
RE: Article

Some stupid lobbyists up here who do Indian issues. We'll find out who and make sure all our friends crush them like bugs.

-----Original Message-----  
From: Ralph Reed [REDACTED]  
Sent: Monday, November 12, 2001 6:28 PM  
To: 'abramoffj@[REDACTED]'  
Subject: RE: Article

wow. these guys are really playing hard ball. they also did a full page ad in the austin-american today. do you know who their consultant(s) are?

-----Original Message-----  
From: abramoffj@[REDACTED]  
Sent: Monday, November 12, 2001 6:27 PM  
To: Ralph Reed  
Subject: RE: Article

Great. Full page ad attacking Cornyn in the Washington Post today (page 5). We are trying to reduce size and fax to you now.

-----Original Message-----  
From: Ralph Reed [REDACTED]  
Sent: Monday, November 12, 2001 5:55 PM  
To: 'abramoffj@[REDACTED]'  
Subject: RE: Article

great work. get me details so i can alert cornyn and let him know what we are doing to help him.

talked to ed young again today. incredibly engaged and excited. he is planning on hosting a breakfast with the top pastors in houston to get them all mobilized and to provide cover for cornyn. we may invite cornyn to address them.

-----Original Message-----  
From: abramoffj@[REDACTED]  
Sent: Monday, November 12, 2001 5:54 PM  
To: Ralph Reed  
Subject: FW: Article

Remember I mentioned the NIGC today? We are going to get them on the [REDACTED] and I told our guy to get them onto the Tiguas as well. Cornyn needs to get Indians to lead the way. Let us help with that.

-----Original Message-----  
From: Mike Scanlon [REDACTED]  
Sent: Monday, November 12, 2001 5:11 PM  
To: vanhornej@[REDACTED]  
Cc: abramoffj@[REDACTED]  
Subject: Article

John, here is a good backgrounder on what they are up too.

Nov. 11, 2001, 12:21AM

Despite pitfalls, reservation plans casino opening  
By RICHARD STEWART

Copyright 2001 Houston Chronicle

While the Tigua Indians of far West Texas battle in court to keep their lucrative casino open, the Alabama-Coushattas of East Texas are learning to deal blackjack, roll roulette wheels and operate slot machines in what they hope will become the closest gambling hot spot to Houston.

The East Texas casino near Livingston could be in operation as early as Christmas, said Kevin Battise, chairman of the tribal council. But that opening is far from certain. It is dependent upon the tribe finding a way around legal opposition to casino gambling by the state government.

The attorney general's office would certainly file a lawsuit to block the opening of a casino.

"If we get into trouble over this, I'm the one who's liable," Battise said with a chuckle. "And I don't think I'd do too well in jail."

What the Alabama-Coushattas are planning in their "entertainment complex" is modest, Battise said. "We can't afford to start out with a Las Vegas-style resort operation. We have to start out small."

He admitted that many members of the combined tribe have no personal love of gambling or the crowds that a casino might bring. They need the money a casino could generate. Two years ago, the tribe voted 201-62 to bring gambling to the reservation.

By that time, their Louisiana cousins had a thriving and growing casino, Grand Coushatta, north of Kinder, La. While the Texas tribe struggled with soaring unemployment, low wages and other problems, they watched their related tribe have full employment and prosperity fueled by gamblers -- many of them from Texas -- at their casino.

The Alabama and Coushatta tribes once inhabited parts of what is now the state of Alabama. While they were separate tribes, they have long lived together and have intermarried over the generations. In the 1760s, many began migrating west. A group of Coushattas remained in western Louisiana. In the 1780s, many Alabamas and a smaller number of Coushattas took up residency in Texas.

The Tiguas, one of the Pueblo tribes, started their casino near El Paso in 1993 and now make about \$60 million a year.

Battise said his tribe could make good use of gambling income. Like many other reservation residents, he once had to commute 85 miles each way to a job in Houston. The tribe closed its tourist facility at the end of the summer, he said.

"We hated to do that, because almost all of us had worked there at one time or another. But it was just losing too much money. And I'm not talking about thousands of dollars, I'm talking about hundreds of thousands of dollars," he said.

The tribe could use the money from a casino for education or health benefits, Battise said.

"We have a terrible problem of diabetes among our members. We need money to deal with that."

The prosperity would not be limited to tribal members, he said.

"We would employ many people from surrounding communities without regard to race," he said.

Unlike many other Indian casinos, the Alabama-Coushattas plan to operate their casino themselves -- at least at the outset -- Battise said. It will probably start as a small operation in an existing building at the front of the tribal complex on U.S. 190, 17 miles east of Livingston.

The location is not where the tribe really wants its casino to be, he said.

The Alabama-Coushattas have purchased 4,000 acres to the west of their 4,600-acre reservation and some of that land adjoins U.S. 59, Battise said. If that land can be declared part of the tribal trust, the tribe would like to put their casino there.

Not only would that keep most of the traffic away from the quiet, wooded area the tribe has long inhabited, but it would make it even more convenient to gamblers from Houston. Battise noted that Interstate 10 is full of buses bringing gamblers from Houston to gambling boats at Lake Charles, 143 miles away, and to the Grand Coushatta casino, which is 175 miles from Houston. The Alabama-Coushatta casino would be half as far.

The Alabama-Coushattas will probably end up in court fighting the state for the right to operate a casino, Battise said.

Texas Attorney General John Cornyn has been outspoken in his opposition to Indian casinos. He has said that casino gambling isn't just illegal for Indian tribes, "Casino gambling is illegal for all Texans," he said.

"That law is simple and is grounded in the Texas Constitution: Gambling is illegal in Texas," Cornyn said. "My responsibility as attorney general is to enforce the laws of the state."

Cornyn's office filed a lawsuit against the Tiguas in 1999, claiming that in 1987, the tribe made a legally binding commitment not to establish gambling on its reservation as a condition of becoming a federally recognized tribe. The Tiguas argued that Texas opened up the state to Indian casinos when it approved bingo and a state lottery. Tribes in several other states have used similar arguments to open reservation casinos.

On Sept. 27, U.S. District Judge Garnett Thomas Eisele ruled in favor of the state and gave the tribe until the end of November to cease operation. He has since turned down a request for a new trial, and the decision is being appealed. In the last legislative session, the Texas House passed a bill that would have allowed casinos on Indian reservations, but a similar measure never made it to the floor of the Senate.

"In some states, the government has helped out the Indians," he said. "But, in Texas, there still seems to be this Old West idea of keeping the Indians down." He noted that with only a little more than 1,000 members, half of them living on the reservation, the Alabama-Coushattas have never had enough votes to be much of a political force.

The Alabama-Coushattas made the same pledge in 1987 to never have gambling on their reservation. That pledge, Battise said, was negated when Texas started to allow certain forms of gambling within the state. It is hypocritical, he said, for Texas to operate a lottery while forbidding the Indians to operate a casino. There is one alternative to a casino, Battise noted. If the tribe can't open a casino, perhaps it can operate a large-scale bingo operation, similar to those operated by some tribes in Oklahoma.

"You know," he said, "some of the Alabamas went to Oklahoma, too."

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to [REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to [REDACTED]

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Tuesday, November 13, 2001 2:10 PM  
**To:** 'Mike Scanlon alt'  
**Subject:** FW:

You better tell him you already started.

-----Original Message-----

**From:** Ralph Reed [REDACTED]  
**Sent:** Tuesday, November 13, 2001 3:00 PM  
**To:** 'abramoffj@ [REDACTED]  
**Subject:** RE:

i strongly suggest we start doing patch-throughs to perry and cornyn. we're getting killed on the phones.

-----Original Message-----

**From:** abramoffj@ [REDACTED]  
**Sent:** Tuesday, November 13, 2001 2:57 PM  
**To:** Ralph Reed  
**Subject:** FW:

-----Original Message-----

**From:** Mike Scanlon [REDACTED]  
**Sent:** Tuesday, November 13, 2001 1:21 PM  
**To:** abramoffj@ [REDACTED]  
**Subject:**

Look out! This was in the el paso times today  
Tiguas seek support with state, DC ads  
Gary Scharrer  
El Paso Times

The Tiguas took their public relations offensive to the state and national capitals Monday with full-page newspaper ads portraying their gambling casino as a lifeline and appealing for support to keep Speaking Rock Casino open. The tribe placed identical ads in the Austin American-Statesman and in newspapers in Houston, Dallas, San Antonio and Fort Worth, imploring people to contact Texas Attorney General John Cornyn and "beg him to save our families." Cornyn contends that casino gambling is illegal in Texas. A federal judge has agreed and ordered the Tiguas to shut down the casino gambling operation at Speaking Rock by Nov. 30. The tribe has appealed the order. The ad in the Austin newspaper cost the tribe about \$20,000. The Tiguas paid considerably more for space in the Washington Post, which has a daily circulation of about 760,000. The Tiguas would not say what it cost to buy full-page ads in the big-city newspapers, although spokesman Marc Schwartz said the media buy probably exceeded \$100,000. The ad spots in the Washington Post and Texas newspapers highlighted the 1993 opening of Speaking Rock Casino as the event that reversed the Tiguas' habitually high unemployment and meager living to full employment, modern housing and easy access to college and health care. The tribe contends that Cornyn "is using a legal technicality" to close the door both on Speaking Rock and on its future. But Cornyn said the ad reminded him of a message that President Theodore Roosevelt gave to Congress in 1903 when he said, "No man is above the law and no man is below it; nor do we ask any man's permission when we require him to obey it. Obedience to the law is demanded as a right; not asked as a favor." The ad message in the Texas newspapers and in the Washington Post is nearly identical, although the Post spot is framed as a letter to President Bush and asks him to convince Cornyn to back off. "We'd like to invite (Cornyn) to take a moment to see the community he's about to destroy," the Tiguas said in their ad. Cornyn will visit El Paso Thursday

to speak at the El Paso Better Business Bureau's annual "torch award" noon luncheon at the Marriott. He is not expected to accept the Tiguas' invitation to visit the reservation. State Rep. Paul Moreno, D-El Paso, is urging El Pasoans to peacefully demonstrate against Cornyn.

"Mr. Cornyn must understand that El Pasoans will not accept his malicious act to quash the Tiguas' request for a stay on the unusually harsh punishment on the Tiguas and El Paso County," Moreno said. As of late Monday, Cornyn's office reported receiving 71 pro-Tigua e-mail responses and five favoring the state's position; and 92 pro-Tigua phone calls and 9 pro-state phone calls.

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

---

From: Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
Sent: Wednesday, November 14, 2001 10:01 PM  
To: 'Ralph Reed'  
Subject: RE: After Cornyn gets whacked in El Paso, let's chat on the phone

Fine, but I still hope he gets whacked so we can work on both [REDACTED] and getting [REDACTED] helping us.

-----Original Message-----

From: Ralph Reed [REDACTED]  
Sent: Wednesday, November 14, 2001 10:13 PM  
To: 'abramoffj@[REDACTED]'  
Subject: Re: After Cornyn gets whacked in El Paso, let's chat on the phone

Ok. We are sending 50 pastors to give him moral support.

-----  
Sent from my BlackBerry Wireless Handheld (www.BlackBerry.net)

**From:** Abramoff, Jack [REDACTED] on behalf of  
Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, December 05, 2001 9:17 AM  
**To:** 'Ralph Reed'  
**Subject:** RE: TIGUA NEWS-Tiguas gave candidates more than \$500,000

Perry has to return that contribution!!! Oh my goodness!! What was he thinking taking that money? He has to come up with some spin on this fast and get that money back to them, and then take decisive and public action to smash them, and the [REDACTED]

—Original Message—

**From:** Ralph Reed [REDACTED]  
**Sent:** Wednesday, December 05, 2001 9:34 AM  
**To:** 'abramoffj@[REDACTED]'  
**Subject:** RE: TIGUA NEWS-Tiguas gave candidates more than \$500,000

we're getting this in the water with the right people.

—Original Message—

**From:** abramoffj@[REDACTED]  
**Sent:** Wednesday, December 05, 2001 9:08 AM  
**To:** Ralph Reed  
**Subject:** FW: TIGUA NEWS-Tiguas gave candidates more than \$500,000  
These Tiguas are giving 4:1 to the D's.

—Original Message—

**From:** Mike Scanlon [REDACTED]  
**Sent:** Wednesday, December 05, 2001 8:44 AM  
**To:** abramoffj@[REDACTED]  
**Subject:** FW: TIGUA NEWS-Tiguas gave candidates more than \$500,000

Maybe this is why Ralph cant get Perry to do anything!

—Original Message—

**From:** [REDACTED]  
**Sent:** Wednesday, December 05, 2001 6:13 AM  
**To:** Mike Scanlon  
**Cc:** [REDACTED]  
**Subject:** TIGUA NEWS-Tiguas gave candidates more than \$500,000

EL PASO TIMES

12-04-01

Tiguas gave candidates more than \$500,000

Gary Scharrer

Austin Bureau

If federal courts ultimately decide to shut down the Tiguas' Speaking Rock Casino, the tribe almost certainly will be forced to turn off the spigot that has moved more than \$500,000 to political candidates in the past two election cycles.

The Tiguas have become midlevel players on the state level, handing out \$10,000 checks to several state senators, more than \$20,000 to Texas Gov. Rick Perry and more than \$60,000 apiece to gubernatorial candidate

5/10/2004

GTG-E000002329

Garry Mauro and attorney general candidate Jim Mattox — both Democrats defeated in the 1998 general elections.

Tribal leaders plan to keep supporting political candidates and are confident that Speaking Rock will stay open to keep generating revenue.

"The tribe has been a vehicle to bring attention to El Paso," Tigua Gov. Albert Alvidrez said. "Certainly, the tribe is committed, as El Paso has been committed to the tribe, to participate at any levels that are going to improve the community that we live in."

The importance of political contributions was underscored a year ago when the Tiguas gave Perry \$20,000, Alvidrez said.

"Out of the numerous times that we've made a request to meet with Governor Perry, the only time we've had an audience was because we had a check in our hand," Alvidrez said.

Perry disputed Alvidrez's claim.

"The idea that a campaign contribution is indicative of my desire to meet and, or help Texans is just wrong," Perry said. "I don't really know what his statement means and, frankly, I'm not not going to worry about it."

"What I'm going to worry about is continuing to be constructive in trying to help people who may be out of a job in six weeks or two months — and how does the governor of the state of Texas address a displaced worker, whether they are Tiguas or whether they are people at a manufacturing facility in El Paso," Perry said.

In September, a federal judge ordered the Tiguas to shut down Speaking Rock by Nov. 30 — a ruling that the U.S. 5th Circuit Court of Appeals in New Orleans suspended last week pending a hearing on the tribe's appeal. The appellate court will hear oral arguments Jan. 9.

The tribe expects to win, Alvidrez said, "because our operations here on the reservation are after the fact. We are not the ones who introduced gaming to the state of Texas. Texas did that first. They introduced it to the reservation."

One-veteran Capitol political consultant contends that the Tiguas might be better off investing in the legal side of their fight.

"In my opinion, their money is best spent in hiring good lawyers because this is strictly a legal issue," Bill Miller said. "The likelihood of the Legislature taking this up and doing anything is remote at the very best."

The Tiguas contributed \$36,000 to Barbara Perez's unsuccessful mayoral campaign against incumbent Carlos Ramirez in the 1999 election.

The tribe contributed at least \$499,000 to statewide candidates and legislative candidates in the 1998 and 2000 elections, according to records filed with the Texas Ethics Commission.

It's difficult for the Tiguas to gain much political clout, Miller said, because they're driven by a single issue. "You know that every dollar given is toward just one issue, and that's keeping the casino open," he said. "All other groups that raise and contribute large sums of money have a diverse agenda where there are a lot of things in play, so (the Tiguas) are exceptional in that they are kind of the one-horse, one-issue entity."

Without a casino generating tens of millions of dollars in profit each year, the Tiguas probably won't be handing out political checks at election time. Without campaign money to give away, the Tiguas will get less attention and have fewer allies.

"It's just the way it works," said Miller, whose clients include Republicans and Democrats. However, if the Tiguas prevail and Speaking Rock continues to generate millions of dollars, the tribe will keep writing campaign checks, Miller said.



The tribe will have to stay friendly with state lawmakers as long as it remains in the gaming business, he said: "You do not want your market invaded, so to protect your turf you continue to build allies and prevent any measures that might weaken your position or your market."

The Tiguas contributed \$10,000 last year to help Sen. Leticia Van de Putte win a special election in San Antonio. Van de Putte, a Democrat, said the Tiguas were "very, very generous ... very, very helpful." She ranks their political participation up there with doctors, trial lawyers and Texans for Lawsuit Reform. However, records show the Tiguas lag far behind the political contributions of those groups.

The lawsuit reform group has averaged about \$1.1 million in political contributions in the past two elections, compared with the \$250,000 average of the Tiguas. The Realtors' political action committee has averaged nearly \$600,000 for those two elections.

The Tiguas contributed about \$91,000 to Republican candidates in the past two elections and nearly \$410,000 to Democratic candidates and organizations.

Candidates usually approach the tribe for financial support, Alvidrez said: "The tribe evaluates their platform. We evaluate their track record."

In addition to supporting candidates, the El Paso-based tribe also has invested heavily in lobbyists and political consultants to help pitch their case in the state Capitol.

The tribe paid at least \$155,000 and as much as \$300,000 for lobbying efforts during the legislative session earlier this year, according to records filed with the Texas Ethics Commission. The commission requires only a range of expenditures to be reported instead of precise payments.

So far, the Tiguas have spent a big chunk of money on political candidates without much payback. But it might have been different had Democrat Mattox defeated Republican John Cornyn in the 1998 race for attorney general.

Cornyn filed suit against the tribe last year because he contends casino gambling runs afoul of state law. The Tiguas contributed \$66,500 to Mattox, making them his largest single source of campaign money, according to records filed with the Texas Ethics Commission.

The Tiguas might have been able to avoid the state's legal efforts to shut down Speaking Rock had Mattox been elected.

"I think the Indians had a legitimate issue to make on the question of whether or not the state had actually gone into the gambling business," said Mattox, who was the state's attorney general from 1983 to 1991.

The Tiguas argue that the state-run lottery, legalized by Texas voters in 1991, opened the door for them to sponsor gambling.

"I think the attorney general (Cornyn) had to go a long ways out of his way in this effort to stop what appears to me to be not a harmful process but actually a process that's been largely helpful to not only the Indians themselves but for employment in general in El Paso," Mattox said.

The former attorney general said had he been elected again in 1998, he would have encouraged the governor to negotiate with the Tiguas.

Gary Scharrer may be reached at gscharrer@[REDACTED]

El Paso Times Online

---

The information contained in this transmission may contain

privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

5/10/2004

GTG-E000002332

From: Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
Sent: Wednesday, December 05, 2001 4:00 PM  
To: Ralph E. Reed, Jr.  
Subject: FW: 11-29-01 TIGUA NEWS-Perry offers job aid to Tiguas

What is he thinking?

-----Original Message-----

From: [REDACTED]  
Sent: Wednesday, December 05, 2001 3:12 PM  
To: Mike Scanlon  
Cc: [REDACTED]  
Subject: 11-29-01 TIGUA NEWS-Perry offers job aid to Tiguas

December 5, 2001

DALLAS MORNING NEWS

Perry offers job aid to Tiguas

Tribe is committed to saving casino from shutdown by state 11/29/2001 Associated Press  
AUSTIN - Gov. Rick Perry said Wednesday that he wants to help Tigua Indians and other El Pasoians find new jobs if the tribe's Speaking Rock Casino is shut down as the state wants. "Those are Texas citizens who could be out of work, and we've got a lot of different ideas at different agencies," Mr. Perry said. The tribe is appealing a shutdown order by Texas Attorney General John Cornyn. He believes it violates Texas laws that prohibit casino-style gambling. Mr. Perry and a federal court agreed with Mr. Cornyn, but on Tuesday the 5th U.S. Circuit Court of Appeals allowed the casino to remain open while the tribe appeals. Lawyers for the Tiguas have argued that the tribe is a sovereign nation, meaning it can do anything the state of Texas is allowed to do. They say the casino is structured so that it meets the requirements of the state Lottery Act, which would mean the casino is legal as long as the state lottery is legal. The Tiguas say they would be forced back into poverty if denied the \$60 million the casino pulls in annually. The tribe has more than 1,200 members, and the casino employs about 850 people, 800 of whom are not tribal members. "Governor Perry has finally recognized the economic devastation El Paso and the Tigua Indians will suffer due to the unwarranted action the state of Texas took against our Pueblo," said Tigua Gov. Albert Alvidrez, head of the Ysleta del Sur Pueblo tribe, which operates the casino. Mr. Alvidrez said he welcomed state help with the tribe's efforts to diversify economically but criticized Mr. Perry for not doing more. "It is unfortunate that Governor Perry did not take a more proactive approach and familiarize himself with Native American issues, which might have prevented the situation as it currently exists in Texas," Mr. Alvidrez said. Mr. Perry said he met with Rep. Norma Chavez, D-El Paso, on Tuesday and has discussed alternatives to casino gambling with the Texas Department of Economic Development. "We're working closely with the Tiguas, trying to work with the tribe on issues of how the state of Texas can work with them, being innovative," said Mr. Perry, a gambling opponent. Ms. Chavez said she requested the meeting with Mr. Perry before the court granted the stay allowing the casino to remain open. She wanted the state to be ready to quickly respond to unemployment and other economic effects the closing would have on employees and El Paso, which also had recent layoffs at a clothing manufacturer, Ms. Chavez said. "It doesn't mean we're conceding. We're not," Ms. Chavez said. The governor's attention to the issue is appreciated, Ms. Chavez said. But "I don't like seeing the governor dance with the issue of Indian gaming." Mr. Perry said his administration's ideas for the gaming facility include continuing the operation of legal games such as bingo, or using the facility as a music venue. Ms. Chavez and Mr. Alvidrez said that Mr. Perry's ideas did not change their strong opposition to closing the casino. Mr. Alvidrez invited Mr. Perry to visit the tribe while attending a governors' conference in El Paso this weekend. "All lands of the Pueblo have multiple entrances including access from the front and rear, whichever would be more convenient for Gov. Perry," he said. Said Mr. Perry, "I don't imagine that I'll be going out to the local casino."

From: Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
Sent: Monday, January 07, 2002 9:45 PM  
To: 'Mike Scanlon'  
Subject: RE: Texas

Damn right.

-----Original Message-----  
From: Mike Scanlon [REDACTED]  
Sent: Monday, January 07, 2002 10:41 PM  
To: abramoffj@[REDACTED]  
Subject: RE: Texas

He is out of his fucking mind!

-----Original Message-----  
From: abramoffj@[REDACTED]  
To: ralph@[REDACTED]  
Sent: Mon Jan 07 21:51:36 2002  
Subject: RE: Texas

It's not shuttered yet. let's get this thing closed and then we'll see what we can do.  
As we type they are gambling away.

-----Original Message-----  
From: Ralph Reed [REDACTED]  
Sent: Monday, January 07, 2002 9:18 PM  
To: 'abramoffj@[REDACTED]'  
Subject: RE: Texas

Done.

Hope these developments help with client.

I think we should budget for an ataboy for cornyn.

-----  
Sent from my BlackBerry Wireless Handheld (www.BlackBerry.net)

-----Original Message-----  
From: abramoffj@[REDACTED]  
To: Ralph Reed [REDACTED]  
Sent: Tue Jan 08 00:11:31 2002  
Subject: RE: Texas

Great. As to the legislative proposal, even though they don't meet, we should have one of the tigers announce that he is going to introduce it next session, so we scare them out of working with these casinos. It should be someone who is mega safe from a district not near these. Also, we have to fire some shots at Kickapoo.

-----Original Message-----  
From: Ralph Reed [REDACTED]  
Sent: Monday, January 07, 2002 11:48 AM  
To: 'abramoffj@[REDACTED]'  
Subject: RE: Texas

we have talked to the AG's office. here's the skinny:

1. The Fifth Circuit judge is going to rule on the Tiguas on Wednesday, 1/9. This is the appellate ruling on the Tiguas appeal of the order by a lower federal court to shut down their casino by November 15, 2001. We have to watch this ruling very carefully. The AG feels there is no ambiguity in the law and the ruling should be very clear. He feels the Tiguas filed this appeal simply to delay the inevitable and operate as long as they could.
2. The AC case is before a very solid judge. The AG's office is very confident of victory in the case, but they do not expect him to rule before the Fifth Circuit does on Wednesday. If they win the Fifth Circuit, this case will go our way very rapidly. The cases are both under the same state law.
3. The TX legislature does not meet this year. We could agitate for this in Alabama in the session beginning tomorrow.

-----Original Message-----

From: abramoffj@  
Sent: Monday, January 07, 2002 11:11 AM  
To: Ralph Reed  
Subject: RE: Texas

Great. Let's get it rocking and go out in the press with it.

-----Original Message-----

From: Ralph Reed  
Sent: Monday, January 07, 2002 10:13 AM  
To: 'abramoffj@  
Subject: RE: Texas

easy to get our tigers to introduce that in both places. alabama session begins tomorrow.

-----Original Message-----

From: abramoffj@  
Sent: Monday, January 07, 2002 10:12 AM  
To: Ralph Reed  
Subject: RE: Texas

Even if we never get it passed, it will scare the you know what out of vendors and make life tough on the tribe. We should do it in Alabama too.

-----Original Message-----

From: Ralph Reed  
Sent: Monday, January 07, 2002 9:41 AM  
To: 'abramoffj@  
Subject: RE: Texas

we have tigers. tx leg only in session every other year. let me check. good idea.

-----Original Message-----

From: abramoffj@  
Sent: Monday, January 07, 2002 9:43 AM  
To: Ralph Reed  
Subject: RE: Texas

Great. thanks Ralph. we should continue to pile on until the place is shuttered. Perhaps we could get one of our guys in the legislature to introduce a bill which disqualifies from state contracts any vendor who provides goods or services to a casino in the state? This way Perry and Cornyn can sit back and not be scared. Let one of our tigers go get em. Do we have someone like this and can we get it introduced as soon as possible?

-----Original Message-----

From: Ralph Reed  
Sent: Monday, January 07, 2002 9:21 AM  
To: 'abramoffj@  
Subject: RE: Texas

see previous email. we are discussing this with the head of criminal division today; looks like the heads up that we got on December 15, and which i passed on to you that evening, is finally happening, but we will confirm and provide you with additional G-2. we did get our pastors riled up last week, calling his office. maybe that helped but who knows.

-----Original Message-----

From: abramoffj@  
Sent: Sunday, January 06, 2002 5:19 PM  
To: Ralph Reed  
Subject: Texas

Please see if you can get independent confirmation that they did go to court as the article says. For some reason we can't find this elsewhere on line. Thanks.

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this

communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

From: Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
Sent: Friday, January 18, 2002 3:32 PM  
To: 'Mike Scanlon'  
Subject: RE:

Already told him.

-----Original Message-----

From: Mike Scanlon [REDACTED]  
Sent: Friday, January 18, 2002 12:37 PM  
To: abramoffj@[REDACTED]  
Subject:

Can Ralph get the Raid going now?

Ruling deals blow to Indian casino  
Appeals court upholds decision saying Tigua gaming hall illegal 01/18/2002 By GEORGE KUEMPEL / The Dallas Morning News AUSTIN - The Tigua Indians on Thursday were dealt a serious setback in their legal battle to keep open the El Paso casino that has provided tens of millions of dollars to the once-destitute tribe. In a terse ruling, a three-judge panel of the 5th U.S. Circuit Court of Appeals in New Orleans upheld a ruling by a trial court last October that the tribe's Speaking Rock Casino is illegal and that it must shut its doors. "We affirm the judgment of the district court essentially for the reasons stated in its careful, thorough Sept. 27, 2001, memorandum opinion. Affirmed. Stay vacated," the panel wrote. Visiting U.S. District Judge Garnet Thomas Eisele previously ordered the casino shut down on a motion by Texas Attorney General John Cornyn, who argued that it violated the state ban on casino gaming. At the time, Judge Eisele ordered the casino to close by Nov. 30. But the 5th Circuit Court later agreed to stay that order while it considered the tribe's appeal. It is unclear just when the casino must close because the judge's original deadline has long passed. The Tiguas have two weeks to notify the court if they want a rehearing before the entire court. The latest ruling doesn't become official until after Feb. 7, when it will be sent to the U.S. District Court in El Paso for processing. Tigua tribal leaders were returning from a meeting in New Mexico late Thursday afternoon and were unaware of the ruling, according to a tribal spokesman. They have said in the past that they would take their fight to the Supreme Court, if necessary. A spokeswoman for Mr. Cornyn, who is running for the U.S. Senate, said his office is pleased with the ruling. "We especially appreciate the expedited way in which they [appeals court panel] handled this case," Jane Shepperd said. Around the Speaking Rock Casino, it was business as usual after the ruling. Only a few employees appeared to know of the decision, news of which was broadcast on local television. Among those aware of it, some said it appeared that the government was picking on the Tiguas. "I don't understand all the laws and details, but it sounds like the same old discrimination and conquer and destroy mentality that's always been directed at Indian populations," said Luis Antonio Cordero, 42, a businessman dealing in textiles from the Mexican city of Madera. "It's really a shame because everyone loses." Attorneys for the Tiguas have argued that the state's approval of the lottery in 1991 opened the door to casino gambling in Texas. The games of chance they offer are not unlike those now run by the state, they say. Under the federal Restoration Act of 1987 that recognized the tribes, the Indians are allowed to offer any type of gaming already allowed in the state, attorneys say. The casino, which opened in November 1993, has been a financial boon for the tribe. It also is popular with business leaders and government officials in El Paso, and even with many clergy, because of the tourist dollars it attracts. The tribe has more than 1,250 members and the casino employs about 850 people, 50 of whom are tribal members. The casino nets about \$60 million a year. State Comptroller Carole Keeton Rylander said in an economic report released last month that El Paso would lose nearly 2,200 jobs and \$55 million in personal income if the casino goes under. "Based on our economic analysis, this action, if taken, would have a significant economic impact, both on the Tiguas and the El Paso area," she said. El Paso County Judge Delores Briones had asked for the study. The Texas House last year passed a bill that would have allowed the state's three federally recognized tribes to operate



casinos, but the measure died in the Senate when acting Lt. Gov. Bill Ratliff refused to allow it to be debated. The Tiguas' success inspired the Alabama-Coushatta tribe near Livingston in southeast Texas to open a casino late last year. Additionally, the Kickapoo tribe operates its Lucky Eagle Casino near Eagle Pass. Kevin Battise, Alabama-Coushatta Tribal Council chairman, said his tribe would consider its options in light of the court ruling: "We're very disappointed in the outcome. We are meeting tonight as a tribal council, trying to figure out what our next step is going to be," he said. "We believe we're next on Attorney General John Cornyn's hit list. We're fully ready." In its month-and-a-half of operations, Mr. Battise said the Alabama-Coushatta have enjoyed "pretty good, fairly decent crowds ... It's been a pleasant surprise, the traffic flow." Much of it comes from Houston, 90 minutes driving time to the southwest. "We can't help but be worried," Mr. Battise said. Staff writer Bruce Nichols in Houston and special contributor Sonny Lopez in El Paso contributed to this report.

Michael Scanlon  
Scanlon Gould Public Affairs

Washington, DC 20003

(202)

(202)

(202)

mike@

GTG006973-JA



DEMOCRATIC NATIONAL COMMITTEE

COMPLIANCE DEPARTMENT

FAX TRANSMISSION COVER SHEET

- ✓  John Robinson- [REDACTED]  
Director
- Claudette Chidi- [REDACTED]  
Deputy Director FEC Reporting
- Megan Hadman- [REDACTED]  
Deputy Director Receipts & Research
- Monique Richardson- [REDACTED]  
Receipts Supervisor

- Thomas Petrillo- [REDACTED]  
Research Supervisor
- Estella Vallarta- [REDACTED]  
Receipts Associate
- Steven Jay Petterson- [REDACTED]  
Research Associate

PAGES TO FOLLOW: 2

This fax was sent from [REDACTED] If there is a problem with this transmission, please refer to the phone list and contact the appropriate Compliance staff member.

MESSAGE:

MIKE -  
TIGUA INDIAN RESOLUTION  
JOB

This message is intended only for the use of the individual or entity to which it is addressed. This message may contain information that is privileged, confidential and exempt from any disclosure under any applicable law. If the reader of this message is not the intended recipient, you are hereby notified that any dissemination, distribution, or copying of this communication is strictly prohibited. If you have received this communication in error, please notify us immediately by telephone. Thank you.

Democratic Party Headquarters [REDACTED]  
Paid for by the Democratic National Committee. Contributions to the Democratic National Committee are not tax deductible.  
Visit our website at www.democrats.org.

10

The following resolution was adopted by the Democratic National Committee at its meeting on January 19, 2002.

Submitted by: Molly Beth Malcolm, State Chair, Texas  
Frank La Merc, At-Large/Nebraska  
Dennis Langley, Vice Chair, South Dakota  
Lottie Shackelford, Arkansas  
Ben Jeffers, Louisiana  
Steven Alari, California

---

***Resolution in Support of the Sovereignty of the Tigua Indians***

**WHEREAS**, the Democratic National Committee by previous resolution has affirmed its recognition of the sovereign powers that Indian Nations maintain and has acknowledged the right of tribal self-determination and self-governance on Indian lands deemed to be "federally recognized" by Congress; and

**WHEREAS**, Texas is home to three "federally-recognized" tribes including the Tigua Indians of the Ysleta del Sur, who first consecrated the ground on which they live and grow and who have governed themselves as a Tribal Nation within the boundaries of Texas for over 300 years thus ensuring survival; and

**WHEREAS**, the Tigua Indians, who existed as an independent nation long before European settlers arrived, seek to remain self-sufficient and to provide for their families; and

**WHEREAS**, the establishment and operations of Speaking Rock Casino under the Indian Gaming and Regulatory Act has enabled the Tiguas to provide its families with needed health care, housing, and well-paying jobs while giving them the resources to allow every child to attend college; and

**WHEREAS**, the success of the gaming enterprise has instilled in the Tiguas a sense of pride and accomplishment at being able to eliminate the devastation caused by poverty at Ysleta del Sur, a condition resulting from generations of dependence on local, state, and federal governments; and

**WHEREAS**, the Tiguas have been generous and have shared their good fortune with the El Paso community by making a significant contribution to the region's economy, by impacting the tourism industry and the job market, by providing support for much needed services, and by employing 800 people and generating over \$50 million annually for the community; and

**WHEREAS**, closure of the Tribe's Speaking Rock Casino would result in irreparable harm not only to the Ysleta del Sur Pueblo and its people but also to the entire El Paso Community by again adding to the unemployment rolls and leaving El Paso at a competitive economic disadvantage with nearby communities that permit gaming facilities in Mexico and the state of New Mexico; and

**WHEREAS**, the El Paso area has benefitted greatly from the Ysleta del Sur Pueblo and its Speaking Rock Casino as an economic partner; and

**WHEREAS**, the discussion of gaming in Texas is not at issue, as the state sponsors a lottery and allows for pari-mutuel betting on horses and dogs, but is instead a matter of a Tribal Nation's legal and sovereign right to participate in activities similar to other gambling activities allowed under Texas law; and

**WHEREAS**, the characterization of the Tigua people as an "association" by the Attorney General of Texas and the legal efforts by the same to apply laws, as such, is historically and legally flawed.

**THEREFORE BE IT RESOLVED**, that the Democratic National Committee supports the efforts of the Tigua Indian Tribe of the Ysleta del Sur Pueblo to maintain their sovereign rights to govern and provide for their people on their federal reservation; and

**BE IT FURTHER RESOLVED**, that the Democratic National Committee calls for a cessation of any activities that may erode the sovereignty of this or any other historic Indian Tribe.

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Tuesday, February 05, 2002 7:26 PM  
**To:** Mike Scanlon alt  
**Subject:** FW: TX

Whining idiot. Close the f'ing thing already!!

-----Original Message-----

**From:** Ralph Reed [REDACTED]  
**Sent:** Tuesday, February 05, 2002 5:11 PM  
**To:** Jack Abramoff [REDACTED]  
**Subject:** TX

from a TX operative:

Just spoke with a source close to the Attorney General who tells me they anticipate either February 8 (this Friday) or February 11th-next Monday -- will be the date Judge Eisele shuts down the Tigua casino. His order would dispatch federal marshals to the facility to close it. Judge Eisele cannot enforce his previous order to shut down the casino until the 5th Circuit Court of Appeals officially sends its ruling back to Eisele (this was postponed from 2/7 to 2/11). Judge Eisele has taken a very strong, uncompromising stance against the casino. While he has the leeway on when to act when he receives the appeals court ruling, all indicators are that he will do so. Cornyn is pushing very hard to shut the casino ASAP. In fact, you may also remember that he filed a court request to speed up the closure of the speaking rock casino.

We are also told that the AG is considering going back to the judge in the Alabama Coushatta case on the same day to request an expedited order to shut down the Livingston casino. They argue that judge has no choice anyway based on the Fifth Circuit appellate ruling, so they want it to happen immediately.

Keep in mind that they expect the Tiguas to appeal---if only as a delaying tactic. The AC would likely follow suit. That means this could drag on longer until the Supreme Court denied cert. So we have to be prepared for that possibility.

GTG006970-JA

---

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, February 06, 2002 10:42 AM  
**To:** Mike Scanlon alt  
**Subject:** FW: tiguas

-----Original Message-----

**From:** Ralph Reed [mailto:ralph[REDACTED]]  
**Sent:** Wednesday, February 06, 2002 10:39 AM  
**To:** Jack Abramoff [REDACTED]  
**Subject:** tiguas

here's the latest move, just as we predicted:

El Paso Times Wednesday, February 6, 2002

In brief: Tiguas file for stay of casino closing Lawyers for the Tigua Indian tribe of the Ysleta del Sur Pueblo filed a motion for a stay of mandate Monday with the U.S. 5th Circuit Court of Appeals. The stay would allow the tribe's Speaking Rock Casino to remain open while the case is on appeal. The appeals court, in New Orleans, ruled last week that it would send its ruling, upholding a lower court's decision that the casino is illegal under Texas law, back to El Paso's federal court so the order can be enforced. The lower court ruled in September 2001 that the casino must shut down.-Jennifer Shubinski

GTG006969-JA

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, February 06, 2002 9:02 PM  
**To:** Mike Scanlon  
**Subject:** RE: i'm on the phone with Tigua!

Yawzah!~

-----Original Message-----

**From:** Mike Scanlon [mailto:mike@[REDACTED]]  
**Sent:** Wednesday, February 06, 2002 11:40 AM  
**To:** abramoffj [REDACTED]  
**Subject:** RE: i'm on the phone with Tigua!

I want all their MONEY!!!

-----Original Message-----

**From:** abramoffj [REDACTED]  
**Sent:** Wednesday, February 06, 2002 10:54 AM  
**To:** Mike Scanlon  
**Subject:** i'm on the phone with Tigua!

Fire up the jet baby, we're going to El Paso!!

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to [REDACTED]

From: Abramoff, Jack [REDACTED]  
Sent: Tuesday, February 12, 2002 8:23 AM  
To: 'mike' [REDACTED]  
Subject: Fw: Tiguas Plan to Reopen Speaking Rock Casino

Pretty damn funny. What's ur eta?  
Jack Abramoff

-----Original Message-----

From: Ralph Reed <ralph [REDACTED]>  
To: Jack Abramoff (E-mail) <abramoffj [REDACTED]>  
Sent: Tue Feb 12 09:16:43 2002  
Subject: Tiguas Plan to Reopen Speaking Rock Casino

looks like we need to gear up for more fireworks, including a legislative battle---perhaps during an election year:

- > Associated Press : Texas Wire
- > Tigua governor vows to reopen Speaking Rock Casino
- > By CHRIS ROBERTS (Associated Press Writer)
- > The Associated Press
- > Web Posted : 02/12/2002 3:26 AM
- > After Tigua Gov. Albert Alvidrez announced that the tribe's casino would
- > comply with a court order and close its doors, he told a cheering crowd,
- > "We will return."
- > Alvidrez said the state's effort to close the casino, which was initiated
- > by Texas Attorney General John Cornyn in 1999, was a political move to
- > hold the Indians back.
- > The \$60 million the casino makes annually has been used to provide
- > housing, health insurance and educational scholarships to tribal members.
- > "It is extreme racism," Alvidrez said. "Some officials would rather see us
- > in front of the unemployment lines begging for handouts."
- > Cornyn has successfully argued in court that the casino violates state law
- > and he has said he is simply enforcing the law. "The law is pretty clear,"
- > he said Monday.
- > U.S. District Judge Garnet Thomas Eisele ruled in October that the casino
- > must close by Nov. 30. The Tiguas appealed to the 5th U.S. Circuit Court
- > of Appeals, which granted a stay that allowed the casino to continue to
- > operate during the appeals process.
- > Last month, a three-judge panel of the appeals court affirmed Eisele's
- > ruling and revoked the stay, which became official on Monday.
- > Early Monday morning, the Tiguas asked the U.S. Supreme Court to grant a
- > stay and were rejected, and Eisele's order took effect at midnight Monday.
- > The tribe is still waiting to find out whether they will be granted a
- > rehearing before the three-judge panel or a hearing before the entire
- > appeals court.
- > "If the courts do not recognize the merits of the case, then we will go to
- > the Legislature" to try to change the law, Alvidrez said.
- > The tribe has argued that it is a sovereign nation and isn't bound by
- > specific state laws.
- > Attorneys for the tribe contend the casino's games are structured to
- > conform with the requirements of the State Lottery Act.
- > Cornyn has said the tribe gave up it's sovereignty when it comes to
- > gambling after it signed the 1988 Restoration Act, which restored the
- > tribe's trust relationship with the federal government. He has said state
- > law doesn't permit casino-style gambling in any form.
- > So far, the courts have agreed with Cornyn.
- > Alvidrez has said closing the casino represents economic suicide for the



> tribe, which lived in poverty less than a decade ago. The casino employed  
> about 850 people, only 50 of which were tribal members.  
> El Paso community leaders, including the mayor, the county commission and  
> both chambers of commerce have supported the casino in a town where jobs  
> that pay well are hard to find.  
> "I left the city to get a better job," said Oscar Duran, a patron who  
> lives near the casino, which is on tribal land east of El Paso. "It's kind  
> of a pathetic thing. As soon as El Paso gets a good employer, they close  
> them down."  
> 02/12/2002  
>

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Tuesday, February 12, 2002 8:33 AM  
**To:** Mike Scanlon office  
**Subject:** FW: Texas

pathetic

-----Original Message-----

**From:** Ralph Reed [mailto:ralph [REDACTED]]  
**Sent:** Tuesday, February 12, 2002 9:24 AM  
**To:** 'abramoffj [REDACTED]'  
**Subject:** RE: Texas

got it. we're talking to our contacts today. now that we have the supremes on board, we're pushing hard for immediate lower court action on the AC. they want to do that and are willing, but in the end it's up to the judge. if they push too hard and insult the judge, the judge becomes difficult and it backfires. expect to have an update for you later today. -----Original Message-----

**From:** abramoffj [REDACTED]  
**Sent:** Monday, February 11, 2002 8:03 PM  
**To:** Ralph Reed  
**Subject:** RE: Texas

Ultimately, as you can imagine, the main target is the AC. I wish those moronic Tiguas were smarter in their political contributions. I'd love us to get our mitts on that moolah!! Oh well, stupid folks get wiped out. Now let's get AC.

-----Original Message-----

**From:** Ralph Reed [mailto:ralph [REDACTED]]  
**Sent:** Monday, February 11, 2002 1:56 PM  
**To:** Jack Abramoff [REDACTED]  
**Subject:** Texas

major victory. now it's on to livingston. but note they plan a legislative battle now that they have lost in the courts:

- > Associated Press : Texas Wire
- > Tigua casino set to close barring Supreme Court stay
- >
- > The Associated Press
- > Web Posted : 02/11/2002 2:08 AM
- > After years of legal wrangling, a casino run by the Tigua Indian tribe was set to close Monday, barring a last-minute stay by the U.S. Supreme Court.
- > Tigua Gov. Albert Alvidrez said tribal attorneys planned to file an emergency request Monday morning to keep their Speaking Rock Casino open until the tribe exhausts its opportunity for appeal.
- > Last week, the 5th U.S. Circuit Court of Appeals in New Orleans declined to grant a stay that would have kept the casino open.
- > Texas Attorney General John Cornyn filed a lawsuit to close the casino in 1999, six years after it opened.
- > Cornyn's office has maintained that state law prohibits casino-style gambling and that the Indians are subject to that law because of an agreement they signed in 1987 that restored their trust relationship with the federal government.
- > The tribe has said it is a sovereign nation and not subject to specific state criminal laws. Tribal officials have also said their games of chance are structured so they comply with the Texas State Lottery Act and that they have the right to do anything allowed to the state.
- > In January, a three-judge panel of the court affirmed a lower court ruling that the tribe's casino violates state law and must close. That mandate

---

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, February 13, 2002 10:38 AM  
**To:** Mike Scanlon office  
**Subject:** FW: TIGUA INDIANS

This guy NEEDS us to save his ass!!

-----Original Message-----

**From:** Mjschwartz [REDACTED]  
**Sent:** Wednesday, February 13, 2002 10:33 AM  
**To:** abramoffj [REDACTED]  
**Subject:** TIGUA INDIANS

**Jack:**  
Certainly enjoyed your visit and efforts to help our client. I look forward to receiving your proposal and we will do everything possible to make it come to fruition. Best,

Marc

From: Abramoff, Jack [REDACTED]  
Sent: Monday, February 18, 2002 10:49 AM  
To: 'Marc Schwartz'  
Subject: Operation Open Doors



Tig- Operation  
Open Doors Fina...

ATTORNEY CLIENT

CONFIDENTIAL AND PRIVILEGED COMMUNICATION

Dear Marc,

Attached please find Mike Scanlon's Operation Open Doors plan. I appreciate your conveying this to the Governor and Tribal Council.

As we discussed, until we are able to achieve the federal legislative fix, we at Greenberg Traurig will not be engaged by the tribe for services officially. All our work will be done on a pro-bono basis. Once the legislation is signed by the President, we would anticipate the tribe engaging us to represent it at the federal level and assist with the effort to obtain a Class III compact. Our normal rate in our tribal government practice is between \$125,000 to \$175,000 per month for our clients.

I know that the prospect of a lobbying firm working for free until the major victory has been achieved is unusual, but, with the success rate we have had over the past decade, we are sufficiently confident in our abilities that we can afford to take this risk. Our motivations for this representation are manifold, including the critical importance of not allowing tribal sovereignty to be eroded by the actions of the State of Texas. While we are Republicans, and normally want all Republicans to prevail in electoral challenges, this ill advised decision on the part of the Republican leadership in Texas must not stand, and we intend to right this using, in part, Republican leaders from Washington.

Of course, it would be insincere of me to not note that our other motivations include the hope and expectation that, if we succeed, we can expect to have a long term relationship with the tribe by representing their interests on the federal level.

The proposal Mike Scanlon has prepared is, in our view, the best chance the tribe has to overcome the gross indignity perpetuated by the Texas State authorities. Indeed, as I mentioned on the phone, the several day delay getting this to you was the consequence of our wanting to ensure that we have a path to get this done, and a couple of Senators willing to ram this through initially. I am pleased to note that both are in place.

Coupled with this plan, we anticipate that the tribe will have to make approximately \$300,000 in federal political contributions. We are currently preparing a target list of those contributions and hope to have that to you shortly. Perhaps in the interim, the tribal council could approve that gross amount, with detail to follow.

Mike and I are both free to answer any questions you might have on this proposal and we look forward to getting moving rapidly.

Kindest regards,

Jack Abramoff  
Senior Director  
Government Affairs

# Operation Open Doors

February 18, 2002

The singular objective of our strategy is to open the doors of the Speaking Rock Casino within the next 4 months.

Our objective is clear, and in the following pages we are going to tell you exactly how we intend to reach our objective. Operation Open Doors is a massive undertaking fueled by a nation-wide political operation. This political operation will result in a Majority of both federal chambers either becoming close friends of the tribe or fearing the tribe in a very short period of time.

The network we are building for you will give you the political clout needed to end around the obstacles you face in your own back yard. Simply put, you need 218 friends in the U.S. House and 51 Senators on your side very quickly, and we will do that through both love and fear.

Without this national political operation we believe you stand no chance of achieving a *permanent* legislative solution to your problem any time soon. This strategy will help us get the legislative ball rolling, but more importantly it will provide us the muscle to withstand an expected legislative backlash after section 107a is repealed.

Make no mistake; the true value of this strategy is not the legislation. Quiet frankly the legislative solution itself is not what one would call rocket science. The truly important part of what we are doing is providing political support to the legislative solution that we have already identified.

Before going forward we would like to make it completely clear that this strategy is not full proof. However, under no circumstances do we believe it could be classified as high risk either. We have waged similar strategies in the past that have been successful and we will wage many more in the years to come. Your responsibility is to determine if this strategy has reasonable prospects for success, and then completely commit yourself to it.

As we presented in our initial meeting, we firmly believe that if you execute this strategy in its entirety, your doors will be open and gaming will return in the immediate future.

## Strategic Overview

---

The first and most important fact of Operation Open Doors is that you will be launching a massive, national, political operation. This political campaign will be waged at varying intensity in up to 250 congressional districts spanning roughly 30 states.

The reason we point this out is to give you a better understanding of exactly what we do. Plainly put, we will be running advocacy and political campaigns similar to the ones you have already waged in Texas, but in 250 individual congressional districts and several dozen states. Granted that our campaigns will be far less direct, and based on more individualized issues, but similar tactics will be employed.

Using kindness and political pressure we will identify majorities in both Houses, then build the political operations in their districts that will ensure their support before the legislative relief is put forward. Once the legislative vehicle has passed, we will activate the political network ensuring that the legislation is not defeated, or reversed.

To do all the things we have mentioned in the strategy we follow a simple strategic model to get you where you need to be. It is important to note, that to be successful you must execute all of them in sequence. The strategic phases are as follows:

- Organization
- Identification
- Research
- Recruitment (Third Party Allies)
- Execution.

The pages that follow will walk you through each stage and explain the individual tactics executed therein.

## Organization

---

The true key to any successful political effort is its organizational design. For Operation Open Doors we have developed a two-tiered system. The first component will identify, classify and organize members of our new political army.

The second component will identify, classify and organize all qualitative research we gather for this strategy. Both will be imported into two custom built political databases. As we execute Operation Open Doors, each phase will draw back to this organizational design for mobilizing individuals and ensuring that the individuals in our army have the information needed to mobilize passionately.

### Grassroots Database

Our first step is to tap into your natural political resources and integrate (or redirect) them into a custom built political database. To do this, we tap into the various individuals and entities that already benefit economically from the tribe, and that have support bases outside the state.

We gather lists of your vendors, employees, tribal members etc. and we import those lists into your new database. Our computer program will match the individuals or businesses with addresses, phone numbers, political registration and e-mail addresses (when available), and then sort them by FEDERAL election districts nationwide. The district breakdown in your database will from U.S. Senator down to State Representative.

Once completed, we will be able to tap into this database and mobilize supporters in ANY election of your choosing nationwide in a matter of moments.

At this point you will have a national political network.

Depending in the amount of vendors you have and their physical locations, we can reach out and mobilize tens of thousands of voters almost instantaneously. This is an extremely powerful tool that is absolutely necessary if we are to be successful.



### Qualitative Research Database

This custom built database acts as the information center of Operation Open Doors. Over the next three weeks, our team will gather qualitative information on the Members we have targeted and place it into this database.

The research will include nearly every piece of information on the targets that is relevant to our campaign. In addition we will be waging a simultaneous effort to gather qualitative research on the key opponents of our position. This research can be classified as unfriendly, and is solely intended to give us the ammunition to fight on an even playing field if the battle turns nasty. Rest assured, if it does turn nasty, we will be far better positioned than our opponents.

Once the qualitative research is gathered, it is then sorted by subject matter and made retrievable by a phrase search. This purpose of this is so that information can then be instantly disseminated to any audience we choose such as our universe of supporters, the press, third party interest groups or other interested parties.

To put things in military terms, the grassroots database is your weapon; the research database is your ammunition. As I stated previously, this database will contain every piece of information fathomable, and place it at your fingertips. The only question left unanswered is how you use the information.

## Identification / Research

---

Once we have both political databases in place we can begin the identification process. What we do in this phase of the program is identify a series of targets. Your database will tell us where you are politically strong in a national sense, and then we build a target list of allies based on that data.

For example, lets say that your long distance carrier is sprint communications. Sprint benefits by having you as a client, they make thousand of dollars a year on commutations services and hardware they provide to the tribe. Our system we will immediately tell us that Santa Cruz, California is the home of Sprint Communications, who the U.S. Representatives from the area are and obviously the two U.S. Senators.

Instantly, we have identified a power base outside of your own community that you never knew existed, and if we educate them and properly, two powerful U.S Senators and a House Member are now on our team.

This process is repeated with every vendor that does business with the tribe. From paper clips, to the manufacturer of your slot machines, our identification process will tell us where our NATIONAL power base truly is.

The identification process is important because it helps us strategically target supporters, but its most important aspect is the fact that it allows you to build a large network in a very, very short period of time. Without this process it would take you years to determine who may or may not help the tribe. Our system does it almost overnight.

Perhaps the most time consuming part of this process is the anti-gaming cross-referencing portion. Once we have imported the data and identified our potential political allies, we immediately run a legislative cross-reference on the politicians identified. This cross-reference immediately tells us if the elected official has a voting history that could clearly be construed as anti-Indian or anti-gaming. This helps identify potential enemies, and helps determine if we should "write off" certain Members of Congress as potential allies even though we have supporters in their districts.

## Recruitment

---

At this point in the strategy we identified our relief mechanism in repealing 107a, we have redirected your political resources for a federal fight, and identified allies in both chambers of congress.

It's now time to go after our targets and lock down the support we need.

We will do this largely through the vendor portion of the database we built you. We will make contact with your key suppliers and vendors in the target districts and recruit them for the cause.

Put plainly, the vendors who have benefited financially from the tribe over the years are about to thank the tribe in a very political way. Its time they pay a little back, and all we are going to ask these companies to do is lobby their federal representatives on our behalf.

We will do this by utilizing a series of tactics. We will call them, write them a letter and in many cases place a personal visit. In our communications we will educate them as to what the issue is, and how they can help. We will inform them that we need them to contact THEIR representative and support the tribe.

For example, when a Congressman or Senator gets a call from a home state employer asking for their support for the repeal of section 107a – they will listen. In addition we may not need them leading up to a vote, but after the fact. And when the local business owners are supporting them, they will be much more likely to stand behind a decision they made.

This out reach effort is the largest part of the program. We will be reaching out to not only your vendors and suppliers, but to their individual employees as well. We could find ourselves drafting hundreds of thousands of letters soliciting their support, and an equivalent number to their employees, and their family members. The multiplier effect of this program is enormous. If you have one supplier in California, and a hundred employees at that supplier, you have a nice power base there. When you add the employees family members to the count you have gone from nothing to 250 voters in someone's district fighting for you.

Now imagine that nationwide.

## Execution

---

The execution of the program will unfold in the exact same manner as the proposal, with one small exception. The execution of the program will be conducted on two separate tracks, by two separate teams. While our main focus, and the majority of our staff is dedicated to the political strategy, we will have a legislative team in place getting the legislation introduced (most likely as an amendment).

That said, the rest of the program will follow a series of sequential steps. They are as follows:

### Organization

- 1) We will immediately begin acquiring the computer hardware, software and design the computer program that houses your database. This database will be for your use only, available on-line for your use, and will be the permanent property of the tribe.
- 2) We will have a team come to El Paso to gather all relevant data so that we can import it into your database. Ordinarily we simply ask for data such as vendor lists, employee list etc. In some cases customer lists can be helpful, but they are not required. Furthermore, if we do believe this information will be helpful we will sign any confidentiality documents to ensure the lists safety.
- 3) In one week to ten days we can have your data fully integrated and the system in place.

### Identification

- 1) Before the system design is even completed we can get the data sets necessary to being the identification process. At this point we will report to you our preliminary target lists.
- 2) We will dispatch a field research team to conduct research on the allies identified (such as how many employees they have, if they are financial supporters the Member of Congress etc).
- 3) We then establish criterion or goals for member contact in each targeted district.

## Research

- 1) When we establish the list of opponents we will conduct a comprehensive opposition research program on the individual. This research is intended to keep our opponents "in line".
- 2) In targeted "friendly" districts we will conduct traditional polls to determine the strength and weakness of our position. Our objective here is to compile data that shows each member that the public favors our position. This data will be shared with the Members of Congress in certain districts.

## Execution

At this point we are roughly two weeks into the program. We have built a national network, identified our targets, gathered the appropriate research to win with "honey and vinegar" it is now time to mobilize in their districts. This portion of the program is a very gray area; our efforts will vary from district to district. However, the following is what we typically do in the targeted districts.

- 1) ***Business owner letter and follow up call campaign.***  
We will make contact with the owner of the business who supplies you with services and provide them a letter to sign and send to their members. We will then provide call script for that person to follow up. Field visits to the identified businesses are usually conducted
- 2) ***Employee phone bank.*** For the companies with large employee bases we will conduct a phone-bank operation to their Representatives.
- 3) ***Employee letter writing campaign.*** We will have each employee in each targeted districts write an individual letter to their Representatives.
- 4) ***We recruit third parties*** to write and call in the targeted districts, these individuals include large donors, other large business owners former staffers etc.
- 5) ***Third party advocacy campaigns.*** In some districts we will encourage large employers to take out advertisements under their name advocating our position.

These are the five main tactics we use in our efforts. While these may seem rather simple, please remember the enormity of the overall project. If we have **only one** business execute this program in each district we target we will place 62,500 calls and 62,500 letters to federal legislators.

On average we see three employers in the targeted districts participate. We can reasonably expect generating roughly 375,000 individual contacts from this program. 375,000 calls and letters in support of a political position is an extremely large show of force, and more than enough muscle for us to achieve our objective.

## Budget / Timeline

---

**\*Note:**

Due to the time sensitivity, we will conduct the Organization, Identification and Research phases on a rolling basis.

**Organization**

Cost: \$1,875,000.00

Timeline: February 19, 2002 – February 27, 2002.

**Identification**

Cost: \$845,000.00

Timeline: February 23 – February 27, 2002

**Research**

Cost: \$935,000.00

Timeline: February 25- February 27, 2002

**Execution / Advocacy**

Cost: 1,745,000.00

March 1, 2002 – program completion

**Total: \$5,400,000.00**

From: Abramoff, Jack [REDACTED]  
Sent: Tuesday, February 19, 2002 7:46 AM  
To: Mike Scanlon  
Subject: RE: TEXAS-450 casino employees officially fired...

Is life great or what!!!

-----Original Message-----

From: Mike Scanlon [mailto:mike [REDACTED]]  
Sent: Tuesday, February 19, 2002 8:38 AM  
To: abramoffj [REDACTED]  
Subject: Fw: TEXAS-450 casino employees officially fired...

This is on the front page of today's paper while they will be voting on our plan!

-----Original Message-----

From: [REDACTED]  
To: [REDACTED]; Mike Scanlon [REDACTED]  
Sent: Tue Feb 19 06:43:25 2002  
Subject: TEXAS-450 casino employees officially fired...

EL PASO TIMES

Tuesday, February 19, 2002

450 casino employees officially terminated

By Jennifer Shubinski

El Paso Times

One week after Tigua tribal officials complied with a federal court order to shut the casino down, 450 people received their final termination notice and 60-day severance packages Monday. A line wound out the door at Speaking Rock Casino Monday morning as employees waited to get their checks and turn in uniforms. About 200 people kept their jobs, but Tigua spokesman Marc Schwartz said there may be more layoffs. Many of the employees said they didn't know where to look for a job and were disappointed the casino had to close. "I am an old lady, it's going to be difficult for me to find another job," said Guillermina Morales, 60. Morales worked in house keeping for the casino for four years. Jennifer Shubinski may be reached at jshubinski@ [REDACTED] Full story in tomorrow's El Paso Times



**From:** Abramoff, Jack [REDACTED]  
**Sent:** Tuesday, February 19, 2002 8:05 AM  
**To:** Mike Scanlon  
**Subject:** RE: TEXAS-450 casino employees officially fired...

1 hour 45 minutes and counting my friend

-----Original Message-----

**From:** Mike Scanlon [mailto:mike [REDACTED]]  
**Sent:** Tuesday, February 19, 2002 8:38 AM  
**To:** abramoffj [REDACTED]  
**Subject:** Fw: TEXAS-450 casino employees officially fired...

This is on the front page of todays paper while they will be voting on our plan!

-----Original Message-----

**From:** [REDACTED]  
**To:** [REDACTED]  
[REDACTED] Mike Scanlon [REDACTED]  
**Sent:** Tue Feb 19 06:43:25 2002  
**Subject:** TEXAS-450 casino employees officially fired...

EL PASO TIMES

Tuesday, February 19, 2002  
450 casino employees officially terminated  
By Jennifer Shubinski  
El Paso Times

One week after Tigua tribal officials complied with a federal court order to shut the casino down, 450 people received their final termination notice and 60-day severance packages Monday. A line wound out the door at Speaking Rock Casino Monday morning as employees waited to get their checks and turn in uniforms. About 200 people kept their jobs, but Tigua spokesman Marc Schwartz said there may be more layoffs. Many of the employees said they didn't know where to look for a job and were disappointed the casino had to close. "I am an old lady, it's going to be difficult for me to find another job," said Guillermina Morales, 60. Morales worked in house keeping for the casino for four years. Jennifer Shubinski may be reached at jshubinski [REDACTED] Full story in tomorrow's El Paso Times

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Monday, February 25, 2002 10:12 AM  
**To:** Mike Scanlon office  
**Subject:** FW: TIGUA ARTICLES



feb24.pdf (210 KB)

That fucking idiot put my name on an email list! what a fucking moron. He may have blown our cover!! Dammit. We are moving forward anyway and taking their fucking money.

-----Original Message-----

**From:** PGroupMktg [REDACTED]  
**Sent:** Monday, February 25, 2002 9:44 AM  
**To:** [REDACTED]

[REDACTED] abramoffj@ [REDACTED]

**Subject:** TIGUA ARTICLES

# Candidates talk Tiguas, education at TV forum

By Louie Gilot  
El Paso Times

Tigua gambling was among topics Sunday at a televised forum in El Paso that drew Democratic candidates who have opponents in four selected primary races.

Candidates in the March 12 primary also debated the legislative challenges of the next two years, including transportation and education issues and the possibility of a Republican majority in the Texas House.

The race for District 75 state representative pits incumbent Manny Najera, a retired U.S. Customs district director running for his third term, against Innocente "Chente" Quintanilla, an assistant superintendent in the Socorro Independent School District and a member of the El Paso Community College board.

Najera said he has helped

## TEXAS ELECTIONS Democratic primaries

► Early voting starts today 1A

pass legislation on veterans and senior citizens issues and helped raise pay for teachers. Quintanilla said education will be his focus.

Both candidates said they support Tigua gambling, halted by a federal court.

"I saw them when they had very little. Then they were able to provide for their own survival," Quintanilla said.

In 2000, the state House approved the legalization of casino gambling for the Tiguas, but the measure died in the Senate.

The bill "is good. It got killed in politics. I'm willing to carry the same bill again," Najera said.

The League of Women

Please see Forum 3B

## Forum

Continued from 1B

Voters of El Paso sponsored the KCOS forum, which paired off candidates in the contested races for state representative seats for districts 75, 77 and 79 and for the State Board of Education, District 1.

Early voting for the March 12 primaries starts today.

Paul Moreno, who is running for his 18th two-year term as state representative for District 77 and is a member of the budget-writing House Appropriations Committee, tackled campaign contributions by big business: "The state of Texas is governed by the greedy, not the needy."

Moreno called the Enron case a "disgrace," and he proposed putting limits on licensing certified public accountants.

"It's a shame that a large company like Arthur Andersen can get away with it," he said of the accounting company embroiled in the energy giant scandal.

Two candidates — Tony San Roman, a candidate for District 77 state representative and Said Abakoui of Laredo, candidate for the State Board of Education, District 1 — did not attend the forum.

The candidates for District 79, El Paso's fastest-growing district, focused on transportation.

Joe Pickett, who is running for a fifth term and is a member of the House Appropriations Committee and one of the leaders on the Transportation Committee, said he wants to see Loop 375 completed and a truck bypass built at the Anthony Gap.

His opponent, Dan Chavez, who owns a textiles company and ran unsuccessfully for East Side city representative last spring, said he would like to have a trade corridor built at the Zaragoza port of entry.

Pickett dismissed his public feud with El Paso's state legislators Sen. Eliot Shapleigh and Rep. Norma Chavez, who claimed Pickett has not been a team player.

"Every bill with my name and Shapleigh's name on it has passed."

Rene Nuñez is running for a fifth term on the 15-member State Board of Education for District 1.

Nuñez favors changing text books more often, until, "Someday we will be able to put all students on laptops." He also wants the board to regain authority on testing issues.

Most of all, District 1 must fight for equal funding, he said: "It's not the student's fault to have been born in San Elizario instead of Dallas Highland Park."

Republican candidate for State Board of Education, District 1, Trini Muñoz of El Paso, has no GOP challenger, so will be pitted against Abakoui or Nuñez in November.

Louie Gilot may be reached at lgilot@epasotimes.com

EDITORIAL PAGE  
February 24, 2002

# Tiguas have a long history of struggles

The Tigua Indians are El Paso's oldest continuing residents, and their history is a sad and complex saga.

Bear in mind that they are not native to this area, their aboriginal home of Isleta being near present-day Albuquerque. When the New Mexico Pueblo Indian revolt erupted in 1680, the Tiguas fled south with the Spanish refugees. The Tiguas say they were forced.

Roughly 2,000 people (including Spaniards) were displaced, their trek south becoming the greatest retreat from Indians in the history of North America.

These refugees, leaving behind their burning villages and dead relatives, passed through what is now Socorro, N.M., where the Piro Indians and a few others joined them.

On Oct. 12, 1680, the present-day communities of Ysleta and Socorro were established in the El Paso Lower Valley, this time frame making Ysleta and Socorro the two oldest towns in today's Texas. Of course, in those days Texas belonged to Mexico.



Leon Metz

The Tiguas served as scouts and as warriors not only for the Mexican government but for the subsequent Texas one. They rode with the Texas Rangers as well as Fort Bliss soldiers, tracking down, shooting and scalping other Indians, especially marauding Apaches.

In terms of reservation land, their property extended for miles around the Ysleta core, by most accounts including today's Hueco Tanks as well as portions of what we would call Downtown El Paso. In those times, land was plentiful, and people were few.

Over time, the Piro and other tribes in and around Socorro, Texas, lost their Indian identity. The Tiguas did not, and the evidence seems to sup-

port it. Meanwhile, politicians hacked and chopped at Tigua boundaries.

In 1871, the state of Texas incorporated Ysleta and the great Tigua land grab commenced. Much of the Tigua land — former land — could be sold to any citizen. But the state Legislature attached a catch: The Tiguas were Indians, and not citizens. So they did not qualify for property that had been theirs for two centuries.

The reservation shrank. What had once been 36 square miles of Tigua lands, with additional Tigua claims tripling that but never firmly establishing it, didn't look quite that big anymore. So the largest chunk of Tigua land disappeared in 1874.

In 1935, the American Folklore and Ethnological Society downgraded the Tiguas to non-tribal status. Now they not only weren't citizens, they also weren't Indians, either.

Although the Tiguas retained a tribal government, they lived an indigent hand-to-mouth existence in a remote Ysleta area known as Indian Town. The women made and sold Indian

bread baked in outside, adobe ovens. Trinkets were peddled out of tiny buildings. Visitors pitied the Indians, but did little except wring their hands regarding the Indian subsistence level.

In 1967, Tom Diamond, an El Paso attorney, achieved tribal recognition for the Tiguas, the greatest legal breakthrough in their history. Since then, the Tiguas have become unparalleled entrepreneurs, although their successes are coming at a price and a struggle.

Today, they fight the state with legal briefs instead of war clubs. Who knows how the struggle may end?

For those interested in understanding the Tiguas more in depth, read "Exiled: the Tigua Indians of Ysleta del Sur," by El Paso author Randy Lee Eickhoff (Republic of Texas Press, 1996.) Additional materials are available at the public library and the El Paso County Historical Society.

Leon Metz, an El Paso writer and historian, writes often for the El Paso Times. E-mail: cmetz4888@aol.com

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Monday, February 25, 2002 10:13 AM  
**To:** Marc Schwartz  
**Subject:** RE: TIGUA ARTICLES

Marc, if this came out of your office, please tell them NEVER to include my name on a list like this. Our presence in this deal must be secret as we discussed. Please call me so we discuss a spin on this since some of the people on this list are real dangerous knowing that I am involved.

-----Original Message-----

**From:** PGroupMktg [REDACTED]  
**Sent:** Monday, February 25, 2002 9:44 AM  
**To:** [REDACTED]

[REDACTED] abramoffi [REDACTED]

**Subject:** TIGUA ARTICLES

<< File: feb24.pdf >>

---

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Sunday, March 03, 2002 3:51 PM  
**To:** Mike Scanlon office  
**Subject:** did we get Tigua money?

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Sunday, March 03, 2002 8:15 PM  
**To:** Mike Scanlon  
**Subject:** RE: tigua

OK, let me know.

-----Original Message-----

**From:** Mike Scanlon [mailto:mike [REDACTED]]  
**Sent:** Sunday, March 03, 2002 8:25 PM  
**To:** abramoffj [REDACTED]  
**Subject:** RE: tigua

I would wait till tomorrow - and see.

-----Original Message-----

**From:** abramoffj [REDACTED]  
**Sent:** Sunday, March 03, 2002 4:58 PM  
**To:** Mike Scanlon  
**Subject:** tigua

If we didn't get their money yet, should I contact Marc?

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster [REDACTED]

March 5, 2002

By this memorandum, Scanlon Gould Public Affairs (Scanlon Gould) and the Tigua Indians of Ysleta del Sur Pueblo of El Paso (the Tribe) hereby enter into an agreement for the provision of public affairs services as outlined in the proposal February 21, 2002 entitled "Operation Open Doors". Scanlon Gould will be employed directly by the Tigua Tribal Council and work through the office of the Governor.

Under this agreement Scanlon Gould will provide the following:

**Building of National Political Organization:**

Includes acquisition and design of hardware and software, data matching, grassroots development, online applications and political modifications.

**Recruitment/Identification:**

Includes development comprehensive target lists, design and execution of survey instruments, anti-gaming cross referencing, all necessary cross matching, phone and mail costs, and field staff.

**Research and Messaging:**

Scanlon Gould will conduct all necessary polling, both nationally and regionally. Tracking polls will be used when necessary.

**Execution/Advocacy:**

Scanlon Gould will execute tactics outlined in Operation Open Doors including, vendor letter writing campaign, employee phone banks, employee letter writing campaigns, and third party advocacy campaigns on an as needed basis and with the approval of the Governor and Council.

For the above stated services Scanlon Gould will be paid a total \$4,200,000.00.

Payments for services outlined in the agreement are due upon receipt of Scanlon Gould invoices. Either party may cancel this agreement with 30 days notice, however, given the compact nature of this campaign, payments for the first three phases(\$2,100,000.00) is due in advance and are non-refundable. The remaining balance is due upon receipt of Scanlon Gould invoices.

All materials generated by Operation Open Doors are the permanent property of the tribe. All public affairs services provided by Scanlon Gould are strictly confidential.

BB/TI 000957

The undersigned agree to the terms and conditions outlined above.

Albert Alvidrez  
Albert Alvidrez

03/05/02  
Date

Michael P. Scanlon  
Michael P. Scanlon

03/05/02  
Date





AGUA INDIAN RESERVATION  
YSLETA DEL SUR PUEBLO  
GAMING ACCOUNT

[REDACTED]

PAY

Two million one hundred thousand dollars and no cents

DATE

03/05/2002

AMOUNT

\$2,100,000.00

[REDACTED]

TO THE ORDER OF

Scanlon Gould Public Affairs

VOID AFTER 90 DAYS

*Albuquerque, New Mexico*  
*[Signature]*

AUTHORIZED SIGNATURE

[REDACTED]

Security Features: The security features listed below, as well as other features, are listed in the Security Features section of the document.

[REDACTED]

702

[REDACTED]

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE  
RESERVED FOR FINANCIAL INSTITUTION USE

ENDORSE HERE  
*For Deposits Only*

**Scanlon Gould Public Affairs**

**INVOICE**

DATE: March 6, 2002

Payable Upon Receipt

W: 202-  
F: 202-

To:  
The Tigua Indians of Ysleta del Sur Pueblo of El Paso

	DESCRIPTION	AMOUNT
03/06	Professional Services	\$ 817,000.00
	TOTAL	\$817,000.00

Make all checks payable to: Scanlon Gould Public Affairs

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Thursday, March 07, 2002 8:19 AM  
**To:** [REDACTED]  
**Subject:** RE: moving legislation

Thanks. How do we find little silly things which are moving which can have some technical correction language attached?

-----Original Message-----

**From:** [REDACTED]  
**Sent:** Thursday, March 07, 2002 9:02 AM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** RE: moving legislation

3. Energy bill. More problematic. Might not become law but possible [REDACTED]

-----Original Message-----

**From:** Abramoff, Jack [REDACTED]  
**To:** [REDACTED]  
**Sent:** Thu Mar 07 09:00:37 2002  
**Subject:** RE: moving legislation

You da man

-----Original Message-----

**From:** [REDACTED]  
**Sent:** Thursday, March 07, 2002 9:00 AM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** RE: moving legislation

Vehicle 1: unemployment insurance stimulus bill. That will go to conference shortly,  
2. Terrorism insurance bill. Passed house starting to move in senate [REDACTED]

-----Original Message-----

**From:** Abramoff, Jack [REDACTED]  
**To:** [REDACTED]  
**Sent:** Thu Mar 07 08:57:51 2002  
**Subject:** RE: moving legislation

It would be where we put the tigua provision. It will start in the Senate and we'll protect it in the house. Nothing to do yet but find possible vehicles.

-----Original Message-----

**From:** [REDACTED]  
**Sent:** Thursday, March 07, 2002 8:54 AM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** Re: moving legislation  
**Importance:** High

For whom? Or does the focus of the bills not matter?  
[REDACTED]

-----Original Message-----

**From:** Abramoff, Jack [REDACTED]  
**To:** [REDACTED]  
**CC:** DCGOVaffs [REDACTED]

Sent: Thu Mar 07 08:52:47 2002

Subject: moving legislation

I need to know asap which pieces of legislation are likely to be passed through both House and Senate in the next three months. Please work with the guys to get a complete list. they need to discuss with leadership in house and Senate (r and d). thanks.



**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, March 20, 2002 7:49 AM  
**To:** 'Mike Scanlon'  
**Subject:** RE: Marc Schwartz

What did he say about it, again?

-----Original Message-----

**From:** Mike Scanlon [REDACTED]  
**Sent:** Wednesday, March 20, 2002 8:43 AM  
**To:** abramoffj@ [REDACTED]  
**Subject:** RE: Marc Schwartz

It came in and was way short - about 900k short.

-----Original Message-----

**From:** abramoffj@ [REDACTED]  
**Sent:** Wednesday, March 20, 2002 12:32 AM  
**To:** Mike Scanlon  
**Subject:** RE: Marc Schwartz

Did it come and it was short, or did it not come?

-----Original Message-----

**From:** Mike Scanlon [REDACTED]  
**Sent:** Tuesday, March 19, 2002 6:40 PM  
**To:** abramoffj@ [REDACTED]  
**Subject:** RE: Marc Schwartz

He says the money is coming - we were supposed to have it two weeks ago. He says its been cut though.

-----Original Message-----

**From:** abramoffj@ [REDACTED]  
**Sent:** Tuesday, March 19, 2002 10:06 AM  
**To:** Mike Scanlon  
**Subject:** RE: Marc Schwartz

He's happy, but he wants you to send him a weekly report. There is grumbling at the council (infighting) which is normal since they see us as a black box and they are anxious. I told him we have a bill and are moving fast. I told him we were greased and that you were moving as fast as hell and that your Easter was just cancelled because you are working so hard on this!! He also wants to hire a pollster for a poll (I humored him and told him it was a good idea and that you would think of a pollster for him). He was very happy about everything, and admitted that he owes you info. He said he had 11 disks for you. You should call him, tell him I told you to call him about the pollster recommendation and then ASK HIM FOR OUR DAMN MONEY!!! Let me know if you want me on that call.

-----Original Message-----

**From:** Mike Scanlon [REDACTED]  
**Sent:** Tuesday, March 19, 2002 9:56 AM  
**To:** abramoffj@ [REDACTED]  
**Subject:** Re: Marc Schwartz

Is he happy? Where's our fucking money!

-----Original Message-----

From: abramoffj [REDACTED]  
To: Mike Scanlon [REDACTED]  
Sent: Tue Mar 19 09:55:55 2002  
Subject: Marc Schwartz

This guy does not stop running his f'ing mouth!!! I have been on the phone with him for 45 minutes!!! Ignore his email until we chat.

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

---

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, March 20, 2002 5:25 PM  
**To:** 'Mike Scanlon'  
**Subject:** RE: Florida baby!!

office

-----Original Message-----

**From:** Mike Scanlon [REDACTED]  
**Sent:** Wednesday, March 20, 2002 6:22 PM  
**To:** abramoffj@ [REDACTED]  
**Subject:** RE: Florida baby!!

Ive been trying - no one can seem to find you. on Cell?

-----Original Message-----

**From:** abramoffj@ [REDACTED]  
**Sent:** Wednesday, March 20, 2002 6:21 PM  
**To:** Mike Scanlon  
**Subject:** RE: Florida baby!!

Just met with Ney!!! We're f'ing gold!!!! He's going to do Tigua. Call me.

-----Original Message-----

**From:** Mike Scanlon [REDACTED]  
**Sent:** Wednesday, March 20, 2002 6:11 PM  
**To:** abramoffj@ [REDACTED]  
**Subject:** RE: Florida baby!!

-----Original Message-----

**From:** abramoffj@ [REDACTED]  
**Sent:** Wednesday, March 20, 2002 4:53 PM  
**To:** Mike Scanlon  
**Subject:** Florida baby!!

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.



To reply to our email administrator directly, please send an email to [REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster [REDACTED]

**Scanlon Gould Public Affairs**  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

**INVOICE**

DATE: March 22, 2002

Payable Upon Receipt

To:  
Governor Albert Avidrez  
The Tigua Indians of Ysleta del Sur Pueblo of El Paso  
[REDACTED]

	DESCRIPTION	AMOUNT
03/22	Professional Services	\$1,283,000.00
	TOTAL	\$1,283,000.00

Make all checks payable to: Scanlon Gould Public Affairs

---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Tuesday, March 26, 2002 9:20 AM  
**To:** 'Marc Schwartz'  
**Subject:** Cong. Ney

He is the chairman of the committee doing election reform. Please get us the following checks for him asap:

Bob Ney for Congress - \$2,000  
American Liberty PAC - Federal - \$5,000  
American Liberty PAC - non-Federal - \$25,000

Things are moving even faster than we thought when we last chatted. I was told yesterday that the Senate will take up the bill right after the Easter recess, so we could have this done by May 1 potentially. Please get this to me via federal express at my office.

Thanks Marc. Happy Passover.

Subj: PAC Addresses  
Date: Tuesday, March 26, 2002 9:45:09 AM  
From: [REDACTED]  
To: Mjschwartz [REDACTED]

Hi Marc - here are the PAC addresses, please let me know if you have any questions or need any additional information.

American Liberty PAC

[REDACTED]  
[REDACTED]

\$25,000 (Soft money account)

Bob Ney for Congress

[REDACTED]  
[REDACTED]

\$2000

American Liberty PAC

[REDACTED]  
[REDACTED]

\$5000 (Hard Money Account)

[REDACTED]  
Office of the Senior Director, Governmental Affairs  
Greenberg Traurig, LLP

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]



INDIAN RESERVATION  
YSLETA DEL SUR PUEBLO  
GAMING ACCOUNT

PAY

One million two hundred eighty-three thousand dollars and no cents

DATE

AMOUNT

03/27/2002

\$1,283,000.00

TO THE ORDER OF

Scanlon Gould Public Affairs

VOID AFTER 90 DAYS

*Paul Sula*  
*Paul Sula*

AUTHORIZED SIGNATURE

The security of the State of New Mexico is hereby guaranteed by the State of New Mexico. The security of the State of New Mexico is hereby guaranteed by the State of New Mexico.

APR-3-02

DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE  
RESERVED FOR FINANCIAL INSTITUTION USE

ENDORSE HERE

X For Deposit  
*Only*

PH 08 DE 1111

CAPITOL CAMPAIGN STRATEGIES LLC

1580

04/08/02

PAY TO THE ORDER OF

Kay Gold LLC

\$2,138,025

Two million one hundred thirty eight thousand twenty five 00/100

OCCLABS



MEMO

AUTHORIZED SIGNATURE



---

---

MEMORANDUM

---

---

**TO:** TRIBAL COUNCIL  
**FROM:** MIKE SCANLON -JA  
**SUBJECT:** UPDATE  
**DATE:** 4/12/02

---

Gentlemen:

This memo is intended to bring you up to speed on all of our activity to date, where we currently stand in our campaign, and the steps we are taking in the immediate future.

Infrastructure:

As you recall, we have developed a two-tiered organizational system for your grassroots efforts. The first step is to identify, classify and organize members of what will become your political army. All of this information is then stored in a tremendously powerful database. Our team has received a number of data lists including your customers, and tribal members. Coupled with the vendor list you sent earlier, and our newly identified supporters your database is now an impressive unit.

We have completed the infrastructure of the database and have applied the national computer program that will enable us to sort each individual by location and elected official (from U.S. Senator to county commissioner). We are still cleaning up some of the data, phone-matching, cross referencing, and editing and this should be finished within two days.

**In short the database – your national organization -is built and operational.** We need to make a few final modifications and it will be totally completed. However, as I said it is operational now, and in some areas we are already activating it.

Action items:

As we have reported we are attempting to tack on our language to the election reform bill.

We now have:

- A Commitment to place it into the bill.
- The language in the hands of the sponsor.

- We have Senate support – but they are looking for political cover.

What we are doing now is creating political cover for the sponsor and the Senate supporter. Here is a breakdown of activity:

- We are conducting polling in their districts/ states that show support for this move – or at the very least shows that they will not pay a considerable political price for it.
- We have our phone banks in place and are beginning “thank you” phone calls to targeted Senate and House offices to show that we have the network to provide support.
- We are reaching out to the third-party vendor districts and targeting additional congressional supporters. For example we are going to your vendors in New Mexico and having them contact Senator Bingaman on your behalf.
- We are going to conducting “thank you mailings” to our targets solidifying our supporters.

With this political cover generated we feel pretty good about our prospects of tacking the legislation on and getting it through. But please be advised – we are taking the most high-risk approach to this by using the election reform bill as the vehicle.

Members are extremely sensitive to the fact that we are using a “reform bill” to achieve our objective. Both the House and the Senate sponsors are going to need considerable cover in the time period from when it is included in the bill and before it is signed into law.

We have organized over 208 districts at this point and have mail and phone scripts prepared to fly in a moments notice – I will send these down by COB Tuesday. We are also planning a major national telephone patch through campaign into the White House once the bill gets off the hill. This is intended to avoid a veto if the addition of the language comes to light.

As a fall back position the lobbyists have identified another legislative vehicle and sponsors to carry our language. It is the supplemental appropriations bill scheduled for early May. We have designed a campaign for this bill in case we need to shift our focus.

The bottom line is that we are in place legislatively and politically. We will be launching our political program on a massive scale starting late this week if the election reform bill is used or in a few weeks if we use the supplemental. Either way, we have the national program built, all districts identified and in position, we are just waiting to pull the trigger.



It is all about timing right now, we need to be very careful not to launch too early or too late, while "showing enough leg" to the legislators to prove that we can protect them when it hits the fan.

From this point forward we will be talking nearly everyday, as things are moving very fast – we will be checking in with Marc every morning and before close of business from this point forward.

Mike

c: Marc Schwartz  
[REDACTED]

Subj: RE: UPDATE?  
Date: Tuesday, April 16, 2002 2:05:31 PM  
From: mike [REDACTED]  
To: Mjschwartz [REDACTED]  
cc: abramoffj [REDACTED]

Oh yeah my friend here is the deal:

We are laying down going cover in CT and NY.

We have a meeting set for Thursday and Friday of this week to lock in the commitment from the Senate Sponsor. The folks that we brought on to the team to do this meeting are the Chairman of the Senators Finance committee and a long time political ally that we identified through the data base.

We believe that Thursday or Friday of this week we will have our commitment in the Senate. The ground cover will give him the feeling that the voters are with him on this and the political allies give him the cover on the retail level.

We are also working in NY on the ground right now to hit a bank shot with Hillary. She is going to weigh in for us as well on this, and we are providing the ground cover for her to do so.

So her is the sequence of events:

Completed:

House commitment and language done

Today through - TBA:

Ground cover in NY, CT and OHIO to give our senate helpers cover and to keep our Ohio sponsor happy.

Thursday and Friday:

We lock in commitment on Senate side

Monday - Tuesday:

Language goes in bill

Next Tuesday- till vote on conference report:  
Gramm shits his pants and threatens to bring down whole bill over this -  
we have phones and mail turned on beating him back.  
We have enough votes for cloture and to beat a filibuster right now so  
we are golden, we just need to keep the calls letters and political  
support coming as Gramm pounds his chest.

Vote passes both chambers in roughly two and a half weeks from next  
Tuesday, and the president will sign.

I think we are looking pretty good - But Gramm will flip when he finds  
out, its up to us to keep him from brining down a 99-1 bill. I am a bit  
scared of him putting a hold on this - but given its popularity it will  
be very hard for him to sustain.

He may be able to delay us a bit - but once we get in in this - we will  
ultimately prevail even if he does slow us down. I hope this whole thing  
fly's right by him and everyone else, but that is very unlikely.

-----Original Message-----

From: Mjschwartz [REDACTED]  
Sent: Tuesday, April 16, 2002 3:50 PM  
To: Mike Scanlon  
Subject: UPDATE?

Mike:

Anything to report?

Marc

----- Headers -----

Return-Path: <mike [REDACTED]>  
Received: from [REDACTED]

---

---

**MEMORANDUM**

---

---

**TO:** MARC SCHWARTZ  
**FROM:** MIKE SCANLON  
**SUBJECT:** UPDATE  
**DATE:** MAY 13, 2002

---

Marc:

I wanted to provide you with this quick update regarding your efforts here in Washington. The process is moving along with great success. All of the major players on the election reform package have given their support on our issue and we continue to provide them with the necessary ground support to ensure that the process moves forward smoothly. The next steps are to stay the course by continuing to provide the necessary ground cover to the House and Senate managers of the bill and to watch closely the deliberations of the conferees.

Senate

Currently, the Senate has picked its conferees. They are, Senators Christopher Dodd (D-CT), Christopher Bond (R-MO), Mitch McConnell (R-KY), Charles Schumer (D-NY), and Richard Durbin (D-IL). We continue to be active in each of their respective home states and will maintain the appropriate political pressure on each of these officials.

House

The House has moved considerably slower in their efforts to push the election reform bill through conference. They have not selected their conferees yet, but our relationships and activities with the key leaders in the House continue to reassure us that the process will move ahead smoothly. We expect that the conferees will be named this week, and we remain active in Ohio, the home state of the committee Chairman, Rob Ney (R-OH).

In summary, we remain extremely optimistic about the outcome of this effort despite the typical Washington foot dragging that often occurs during legislative "sausage making". We will continue to update you on our efforts. As always, feel free to contact me directly with any questions or concerns.

---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Friday, June 07, 2002 7:53 AM  
**To:** 'Marc Schwartz'  
**Subject:** our friend

Asked if we could help (as in cover) a Scotland golf trip for him and some staff (his committee chief of staff) and members for August. The trip will be quite expensive (we did this for another member - you know who) 2 years ago. I anticipate that the total cost - if he brings 3-4 members and wives - would be around \$100K or more. I can probably get another one of my tribes to cover some of it. let me know if you guys could do \$50K and I'll get them to do the other \$50K, though I'll have to get him to bring someone who has relevance to their matters - our friend does not as you can imagine. They would probably do the trip through the Capital Athletic Foundation as an educational mission. I have to start planning this now to make sure they can get tee times. Can you let me know if this would be OK, and possibly start to process it as a donation to Capital Athletic Foundation? Thanks.

---

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Thursday, June 13, 2002 5:47 PM  
**To:** 'Marc Schwartz'  
**Subject:** Scotland

The sponsoring foundation will be the Capital Athletic Foundation.

Here is their information, though you should have them send the check to me if possible, and I'll get it organized.

Capital Athletic Foundation  
[REDACTED]  
[REDACTED]  
[REDACTED]

---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Thursday, July 25, 2002 8:54 PM  
**To:** 'Mike Scanlon office'  
**Subject:** emergency Tigua  
**Importance:** High

I just spoke with Ney who met today with Dodd on the bill and raised our provision. Dodd looked at him like a "deer in headlights" and said he has never made such a commitment and that, with the problems of new casinos in Connecticut, it is a problem!!! Mike, please call me immediately to tell me how we wired this, or were supposed to wire it. Ney feels we left him out to dry. Please call me!!!



---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Friday, August 02, 2002 12:12 PM  
**To:** 'Marc Schwartz'  
**Subject:** when you get the check for Capital Athletic

Please get it to my office fed ex. Thanks.

---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Monday, August 05, 2002 12:23 PM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** RE: did we get the CAF checks

-----Original Message-----

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Friday, August 02, 2002 3:59 PM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** did we get the CAF checks

From Tigua? Sag Chip?

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Friday, August 09, 2002 9:32 AM  
**To:** [REDACTED]  
**Subject:** RE: Ney meeting

Please get confirmation on the others as soon as you can.

-----Original Message-----

**From:** [REDACTED]  
**Sent:** Thursday, August 08, 2002 4:11 PM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** Ney meeting

There will be 5 people total. The following are confirmed:

- Marc Schwartz
- Councilman Raul Gutierrez
- Lt. Governor Carlos Hisa

[REDACTED] is not yet confirmed, and Marc is trying to get one additional person, but is not yet sure who it will be.

-----Original Message-----

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Friday, August 02, 2002 3:59 PM  
**To:** [REDACTED]  
**Subject:** marc schwartz

Please call him and ask him how many people and who would be coming to the Ney meeting on the 14th. Thanks.

Subj: RE: CLOSE HOTEL  
Date: Saturday, August 10, 2002 5:11:14 PM  
From: abramoffj@[REDACTED]  
To: Mjschwartz@[REDACTED]

JW Marriott on Pennsylvania Ave. let me know if you want us to help secure rooms. Also, please let me know the full list of those coming. BN had a great time and is very grateful, but is not going to mention the trip to Scotland for obvious reasons. He said he'll show his thanks in other ways, which is what we want. We can discuss on the phone: did you get the other \$50K done? Also, we should plan on breakfast before the meeting at 8:30 at Signatures, [REDACTED]

-----Original Message-----

From: Mjschwartz@[REDACTED]  
Sent: Friday, August 09, 2002 6:52 PM  
To: abramoffj@[REDACTED]  
Subject: CLOSE HOTEL

Jack:

We are coming in on Tuesday night. Shoot me the name of the closest (?) or most convenient hotel. We are planning to leave Wednesday after meeting. Thanks!

Marc

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

----- Headers -----

Return-Path: <abramoffj@[REDACTED]>  
[REDACTED]

Sat, 10 Aug 2002

---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Thursday, September 12, 2002 7:09 AM  
**To:** 'Marc Schwartz'  
**Subject:** Capital Athletic Foundation

Marc, where are we on this one?

---

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, September 18, 2002 9:34 AM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** Tigua launch

Then we need more \$ for backlash  
Jack Abramoff

---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, September 18, 2002 11:55 AM  
**To:** 'Mike Scanlon office'  
**Subject:** Tigua

Did you speak with Marc Schwartz? I have a great idea. Let's tell him that we are launching all missiles to get the bill a vote and, therefore, using all our resources, so that, once the bill passes, we immediately need more money!!! OK?

**From:** Abramoff, Jack [REDACTED]  
of Abramoff, Jack [REDACTED] on behalf  
**Sent:** Friday, October 04, 2002 8:53 AM  
**To:** 'Mike Scanlon'  
**Subject:** RE: Cherokee

Let's chat about this over the weekend. Too many crises right now. we HAVE to win this Tigua thing.

-----Original Message-----

**From:** Mike Scanlon [REDACTED]  
**Sent:** Friday, October 04, 2002 9:48 AM  
**To:** abramoffj@[REDACTED]  
**Subject:** Cherokee

Did you give any more thought to working with them?

Michael Scanlon  
Scanlon Gould Public Affairs  
[REDACTED]



---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Monday, October 07, 2002 10:24 AM  
**To:** 'Mike Scanlon office'  
**Subject:** sorry i blew up

I am having real personnel issues on the school front and am in a total fury. We still have to deal with the fuck up on Tigua though. I'll call you later.

---

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Monday, October 07, 2002 12:13 PM  
**To:** 'Marc Schwartz'  
**Subject:** Conference call

Bob Ney will be available at 11 am East Coast time tomorrow, Tuesday. We will use our conference call facility. You guys should call in using the following:

[REDACTED]

Participant Passcode: [REDACTED]

From: Abramoff, Jack [REDACTED]  
Sent: of Abramoff, Jack [REDACTED] on behalf  
To: Wednesday, October 09, 2002 7:32 AM  
Subject: 'Mike Scanlon'  
RE: Stuff

yup

-----Original Message-----  
From: Mike Scanlon [REDACTED]  
Sent: Wednesday, October 09, 2002 7:59 AM  
To: abramoffj@[REDACTED]  
Subject: RE: Stuff

Cool - we on for 6 tonight?

-----Original Message-----  
From: abramoffj@[REDACTED]  
Sent: Tuesday, October 08, 2002 6:12 PM  
To: Mike Scanlon  
Subject: RE: Stuff

We'z cool. I was not really pissed at you. I have been going through hell on the school in the last few days and it has really put me in a horrible mood. Sorry about that. I'll give you the lowdown tomorrow night on where we're at. We're fine with Schwartz for now. I had Ney on the phone with the council today. hold tight, but get our money back from that mother fucker who was supposed to take care of dodd.

-----Original Message-----  
From: Mike Scanlon [REDACTED]  
Sent: Tuesday, October 08, 2002 5:33 PM  
To: abramoffj@[REDACTED]  
Subject: Stuff

Hey - I know you are pissed about the Tigua thing but we gotta do the best we can to recover. I feel totally comfortable that we lived up to every bit of our contract, and things just went the other way - and I am very very sorry about that.


But I don't want this hanging over my head anymore, we need to get past it ASAP, and get back on track. I don't like you being angry with me over this, and if its going to be an issue going forward you need to let me know.

I'm not going to contact Swartz until I hear from you, but my perspective on this if he contacts me is that we did our best, we lived up to the terms of Scanlon Gould's contract with them, and unfortunately things didn't turn out. And that we will do every thing in our power to help them down the road.


And by the way Schwartz told us that you were apologizing for Scanlon giving the tribal list out to ARM PAC. I don't know what kind of game Schwartz is playing but I need to shoot him an e-mail or something flatly denying that we had anything to do with it - and quite frankly I think it never took place.

Are we cool?

Michael Scanlon  
Scanlon Gould Public Affairs  
[REDACTED]



The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@

---

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Tuesday, October 15, 2002 6:53 PM  
**To:** [REDACTED]  
**Subject:** RE: Tigua

bd

-----Original Message-----

**From:** [REDACTED]  
**Sent:** Tuesday, October 15, 2002 4:16 PM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** Tigua

Hello Jack,  
Who do we bill the Tigua stuff too? Is that business development or is it part of one of the existing tribal accounts?  
Thanks,  
[REDACTED]

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Monday, December 30, 2002 4:20 PM  
**To:** 'Marc Schwartz'  
**Subject:** FW: PLAN OF ATTACK

Hi Marc. We are coordinating efforts to attach our legislative fix to the upcoming omnibus appropriations bill. Specifically, we are working to attach it to the Indian Health Care section of the Labor, Health and Human Services portion of the legislation. Currently, there is a lot of wrangling over the size and scope of any omnibus bill - or whether there will be several smaller bills passed instead. Our hope is that an omnibus bill is put together so we can work through our friends on the leadership staff to insert the language at the very end of the process, instead of working through the normal appropriations process - which involves too many people and could jeopardize our legislative fix. The Members/Senators will be back on the week of January 6th and decisions about approaches and bills will be finalized then. Meanwhile, I'll be in touch. Thanks so much and hope you have a great new year. Regards.

-----Original Message-----

**From:** Marc Schwartz [REDACTED]  
**Sent:** Sunday, December 29, 2002 9:07 PM  
**To:** Jack Abramoff  
**Subject:** PLAN OF ATTACK

Jack:

I realize it has been a welcome respite from the hustle and bustle, but I'm am being asked about our plan for 2003. It appears we will have a new Governor (which is a blessing), and Carlos will be returning. I need to give them some information regarding a plan. What do you want me to tell them? Have a safe and Happy New Year! Marc

From: Abramoff, Jack [REDACTED]  
Sent: Tuesday, January 07, 2003 2:15 PM  
To: 'Mike Scanlon'  
Subject: RE: Meeting

I love this bitch talk you punk ass bitch. As soon as I get yo ass on the court, you be crying like a baby! :)

-----Original Message-----

From: Mike Scanlon [mailto:mike@REDACTED]  
Sent: Tuesday, January 07, 2003 3:08 PM  
To: abramoffj@REDACTED  
Subject: RE: Meeting

We will see about that fucko.

-----Original Message-----

From: abramoffj@REDACTED  
Sent: Tuesday, January 07, 2003 2:50 PM  
To: Mike Scanlon  
Subject: RE: Meeting

Hey bitch, I am ready fo yo ass, but yu a big time faggot and afraid of a real man!

-----Original Message-----

From: Mike Scanlon [mailto:mike@REDACTED]  
Sent: Tuesday, January 07, 2003 2:48 PM  
To: abramoffj@REDACTED  
Subject: RE: Meeting

You fucking lame ass - you better start pulling some real opponents or I am going to beat your ass to a pulp next time we get out there!

-----Original Message-----

From: abramoffj@REDACTED  
Sent: Tuesday, January 07, 2003 2:46 PM  
To: Mike Scanlon  
Subject: RE: Meeting

Noon it is. I'll play rb at 10 with a real man; [REDACTED]! :) see you noon Sigs.

-----Original Message-----

From: Mike Scanlon [mailto:REDACTED]  
Sent: Tuesday, January 07, 2003 2:42 PM  
To: abramoffj@REDACTED  
Subject: RE: Meeting

Hey - What about a noon lunch - cant play the Rball my man - but soon.

-----Original Message-----

From: abramoffj@REDACTED  
Sent: Monday, January 06, 2003 9:09 PM  
To: Mike Scanlon  
Subject: RE: Meeting

Thursday lunch it is my man. hey, how about 11 am rb and then 1 PM lunch? If not, just 1 PM lunch is fine too. Just let me know,. thanks.

-----Original Message-----  
From: Mike Scanlon [REDACTED]  
Sent: Monday, January 06, 2003 7:30 PM  
To: abramoffj@ [REDACTED]  
Subject: Meeting

Hey - I switched stuff around to accommodate Schwartz on Wednesday AM - I was coming gin Tuesday and staying over - but now he wants to do Thursday am. Can we bump things back to Wednesday eve - Thursday Lunch - instead of tomorrow?

Sorry.

Michael Scanlon  
Scanlon Gould Public Affairs  
[REDACTED]

mike@ [REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to [REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to [REDACTED]

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to [REDACTED]



# FINAL REPORT MEMO

---

## MEMORANDUM

---

TO: MARC SCHWARTZ  
FROM: MIKE SCANLON  
SUBJECT: UPDATE  
DATE: 1/9/2003

---

Marc:

I would like to provide you with this review of the political campaign waged in 2002. As you know, Scanlon Gould waged the grassroots portion of your battle in conjunction with a face-to-face lobby effort headed by Jack Abramoff's federal affairs team. As you know, the election reform bill was targeted as the vehicle for the necessary legislative language needed to reopen the Speaking Rock Casino. Fortunately, Congressman Bob Ney (R-OH), with whom we have good relations and a solid working arrangement, was managing the House process; while, Senator Christopher Dodd (D-CT) managed the Senate. However, our grassroots advocacy efforts reached far beyond those two leaders and included the entire election reform conference committee, other influential members of the United State Congress and the President of the United States. All of our efforts were designed to support the would-be vehicle that would carry language to reopen the casino.

### Organization

First and foremost, we are pleased to provide you with the completed database. This political matrix is the cornerstone of this or any other political campaign. The system is designed to hold and make usable, all of the data associated with your political army. It is designed to make it possible to match an average voter who might also be a customer or vendor of yours, and tie him to a targeted elected official. We can do it for the U.S. Congress and we can do it for every state representative or senator in the Union. It is a most powerful tool.

BB/TI 000821

Your army now includes 251,876 records. The army spans from Connecticut to California and can be mobilized at the drop of a hat. Your natural resources comprise the vast majority of your records. That is, the individuals and organizations that make money from the Pueblo's business operations. Your natural resources are critical to political campaigns as they are highly motivated to act on your behalf. However, without the ability to map them and accurately direct them to target an elected official, they have very little political value. This database changes that.

In addition, we have used our phone surveying technique to identify almost 10,000 more supporters of your position. In this case, the individuals were supporters of election reform. They are located all over the country, but most concentrated in targeted congressional districts. Our surveying technique uses a method that screens and pre-qualifies potential supporters of a position. Once we are able to determine that they support our position, we go one step further - we determine if they are willing to act on our behalf. The recruited individuals are active supporters of our position and we know we can count on them to be mobilized when the time is right.

### Messaging

As you know, knowing what to say and how to say it is a key part of American politics. That is why we spent an extensive amount of time studying the political landscape in Washington and in the key battleground states for this campaign. As a result of our studies and research, we were able to identify the key message that would motivate your supporters. In addition, we were able to identify exactly which words, phrases and arguments best spur your supporters to action.

The results were clear. Americans were adamantly in favor of changing the electoral process in the United States. The election of 2000 solidified support for reform legislation that would ensure that all Americans get a fair chance to vote on Election Day. As a result, all of our messaging in our mobilization efforts was clearly positioned to push those buttons.

In addition to developing a broad message that would work in all of our battleground locations, we conducted an extensive survey in one of our pivotal states, New York. Our qualitative research indicated that either of the two Senators from the Empire state, but particularly Senator Clinton, could play a critical role in the election reform debate. The results proved what our qualitative research indicated, New Yorkers, like all Americans, wanted election reform. But more importantly, the quantitative surveys were very effectively used to assist in the direct lobbying campaign in Washington. Specifically, our survey became an invaluable tool in expressing to Senators Clinton and Schumer that they should in fact, be champions of the election reform legislation.

### Mobilization

Once your political army was assembled, recruited and organized, the message correctly identified and honed, it was time to selectively mobilize the political army for action. The mobilization campaign was designed to first target Senator Dodd and persuade him to support not only election reform, but also our specific legislative remedy. The second waves of attack would focus more broadly on key opposition and supporters of the legislative vehicle itself.

We began to target Senator Dodd using a system of repeated contact from influential members of his political family. At the cornerstone of the project was the vice chairperson of the DNC and a member of his finance committee, Lottie Shackelford. Her support and access was critical for our ongoing efforts to influence the Senator. We directed her to make personal contact with the Senator throughout the campaign starting in April and lasting through the passage of the legislation in October.

While Ms. Shackelford was critical to personally influencing Senator Dodd and other key Democratic officials, it was important to mobilize additional members of the Senator's political family. Opinion-makers are important to elected officials as these influential members of the community often deliver their own constituencies. We orchestrated several contacts - via written correspondence, e-mail and telephone - between these opinion-makers and Senator Dodd. We duplicated the effort with the Senator again in the waning days of the debate, and added several of the most influential members of the conference committee to our target list.

The next step of the campaign involved mobilizing everyday ordinary citizens. We employed a massive phone campaign targeting the members of the conference committee for election reform. At key points in June, July and September, we directed thousands of patch through phone calls to Representatives Ney (R-OH), Hoyer (D-MD), Ehlers (R-MI), Doolittle (R-CA), Reynolds (R-NY), Fattah (D-PA), and Davis (D-FL). In addition, we targeted the key players in the Senate debate, Dodd (D-CT), Bond (R-MO), McConnell (R-KY), Schumer (D-NY), and Durbin (D-IL) with equal numbers of constituent phone calls. Elected officials who receive on average 1 phone call every ten minutes (average call volume was 50 patch-throughs per call day) for weeks on end, take notice to an effort like that. In fact, it is safe to say that the elected officials' staffs were doing little else but fielding phone calls on that issue.

Throughout our mobilization campaign we also effectively used direct mail to further demonstrate to our legislative targets that their constituents were firmly behind the election reform effort. Our creative team designed a very effective mail piece that was delivered directly to your supporters in our targeted districts that reminded them to call and write their elected officials. The direct mail added legitimacy and credibility to our efforts and further mobilized valuable voters.

In addition to our efforts to influence the legislative process, we diligently pursued an effective campaign to influence the President's staff. While influencing the President is far more complicated and delicate, we were able to employ an effective phone campaign launched after the Congress reconvened in September. We wanted the President, who was facing a very serious test in the mid-term elections, to recognize that voters were very much aware of the election reform issue, and they would settle for nothing less than a signed bill before Congress recessed for the year.

### Summary

While we were disappointed that the final legislation did not contain the language for which we had all worked, the program was successful in organizing your political assets into an effective machine, the likes of which Texas and the country has rarely, if ever, seen. The army was effectively mobilized and its sights trained on key targets from all over the country. We garnered key support from both sides of the political isle, including the Democratic National Committee. We trained thousands of constituent contacts on targeted officials and made sure that the voice of your supporters was heard. Furthermore, we effectively used influential members of the targets' political family to further spur them to action. In the end, political forces beyond all control kept Senator Dodd from inserting our needed language.

We have greatly enjoyed working with you and the council over the past 9 months and look forward to working to solve future political dilemmas in Texas and nationwide.

BB/TI 000825

[REDACTED]

---

**From:** Mjschwartz@[REDACTED]  
**Sent:** Friday, January 10, 2003 12:05 AM  
**To:** Mike Scanlon  
**Cc:** [REDACTED] abramoffj@[REDACTED]  
**Subject:** YOUR PRESENTATION

Mike:

This morning was the best! The Governor and Lt. Governor were absolutely blown away by the way you explained everything and with the enthusiasm you guys showed about working for them. It was everything I expected and more.

Please thank everyone for taking so much time with us this morning. It will pay off down the road. I'll be in touch next week to talk about a few things. Jack was right...you guys are the best. Many thanks!

Marc

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Thursday, February 27, 2003 12:09 AM  
**To:** [REDACTED]  
**Subject:** Tigua: talking points for [REDACTED]

A bill is moving (HB809) in the Texas state house which will enable the Indians in Texas to have totally unregulated casinos. It passed out of the House Criminal Jurisprudence Committee by a 6-2 vote.

The current Republican Speaker Tom Craddick is a strong supporter. Last year we stopped this bill after it passed the house using the Lt. Governor (Bill Ratcliff) to prevent it from being scheduled in the state senate. This year, the new pres of the state senate (Lt. Gov) is Dave Duhurst, and he supports the bill and is going to move it.

The Christian Coalition in the state was active last year. This year, they did not even come to the hearing! If it passes the legislature, we will pressure Perry to veto, but he has let his staff know that he is probably not going to veto. He has a mechanism whereby he can claim opposition and not sign, but not veto and the bill becomes law.

If this becomes law, the three tribes in the state will have unlimited class III casinos. The one which really worries us is the one which will be in Livingston, near Houston. The Alabama Coushatta tribe there will put in 8000 slots and build a mega casino. They will have no requirement for regulation (because they are NOT BOUND BY THE REGULATIONS OF IGRA!!!) and will put in zero toward paying for the destroyed infrastructure thanks to their casino (police, roads, utilities, let alone impact of gambling on the populace).

Last time they county officials in Polk county joined our opposition. This time they support!

There is only one way to stop this potentially out of control Class III casino next to Houston: slip in language which would subject this tribe and the Tiguas to the Indian Gaming Regulatory Act. This would enable them to open up a Class II facility (bingo, who cares) but not permit them to have a class III unless Perry were to sign a compact (the legislature cannot screw us on that one).

Please tell [REDACTED] that this is urgent. we have to get this language into the first moving bill to stop this. they will have this thing passed in 45-60 days at the rate they are going. We are working this on behalf of our client [REDACTED]. They do not have clean hands because they are a gaming tribe, but who cares. On this one, we are totally in bed with the anti-gaming guys. we have to stop this. there is no other option at this point.

Language:

"Public Law 100-89 is amended by striking sections 107 and 207 (101 Stat. 668, 672)."

Subj: Tribal Legacy Financing Program  
Date: Wednesday, March 26, 2003 9:52:13 AM  
From: abramoffj@[REDACTED]  
To: Mjschwartz@[REDACTED]

Marc, per our discussion, the following short memo describes the opportunity to obtain lobbying funds via the insurance program. This will also greatly benefit our school, which means the whole world to me. If it can work, it's truly a win-win.

Creative Funding Solutions, LLC, ("CFS") administers the Elder Legacy Program, which arbitrages the longevity calculus for Native Americans (including Alaska Natives and Native Hawaiians) in the insurance market.

On behalf of a registered non-profit charity (such as a school) CFS will enroll Native American elders, 75 years and older, in term life insurance. The premiums will be entirely financed (with both debt and equity) using the insurance policies (no obligation of any kind to the Tribe or Native Americans, or the charity) and repaid by the proceeds of the policy at the demise of the insured. Any remaining funds at that time will accrue to the charity.

In addition to the repayment of the policies, however, the arbitrage program provides for a modest annual cash flow to charity named as the beneficiary of the insurance policies. In this case, the school will receive an annual payment based on the disparity between the insurance payments and the financing costs related to Native Americans insured. From these funds, the school shall pay Greenberg Traurig its fees and any out of pocket costs for a new Washington representation.

The Washington representation work done by Greenberg Traurig made possible as a consequence of this program shall be for the sole benefit of the tribe, including efforts to obtain federal appropriations, grants and other legislative and administrative assistance for the tribe.

The sole actions required by the tribe are to locate as many Native Americans (not necessarily enrolled members of the tribe) over the age of 75 of insurable health and then to work with CFS personnel to enable the elders to complete the application and medical exam. Once the group of tribal elders has completed the exam and are accepted by the insurance company, the financing phase will commence immediately.

Amsterdam Atlanta Boca Raton Boston Chicago Denver  
Fort Lauderdale Los Angeles Miami New Jersey New York  
Orlando Philadelphia Phoenix Tallahassee Tyson's Corner  
Washington, D.C. West Palm Beach Wilmington Zurich

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this



communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

Subj: **correction**  
Date: Wednesday, March 26, 2003 12:08:25 PM  
From: abramoffj@[REDACTED]  
To: Mjschwartz@[REDACTED]

Marc, one correction. Duane reminds me that non of the proceeds from the Elder Legacy Program to the charity can be used for lobbying purposes, therefore, the school will use other funds of the school to pay for that. This is a technicality but important.

Amsterdam Atlanta Boca Raton Boston Chicago Denver  
Fort Lauderdale Los Angeles Miami New Jersey New York  
Orlando Philadelphia Phoenix Tallahassee Tyson's Corner  
Washington, D.C. West Palm Beach Wilmington Zurich

---

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, July 30, 2003 6:20 AM  
**To:** 'Mjschwartz@[REDACTED]'  
**Subject:** RE: MEETING TODAY

New client in California? Do you mean [REDACTED]?

-----Original Message-----

**From:** Mjschwartz@[REDACTED]  
**Sent:** Wednesday, July 30, 2003 1:03 AM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** MEETING TODAY

Jack:

As I briefly said on the phone, they are extremely depressed and almost fatalistic. Obviously any state solution appears to have waned at least in the near term. They have been rejected by their Elders on the insurance plan; "just shouldn't be done".

One of the answers they are looking for is whether there is any 'realistic' hope of a federal solution this year? They respect you and your efforts and they want to see and hear from you on this issue. They hear about your new client in California and wondered why it couldn't be them. I have stuck with your program.

Just thought you'd want a heads-up. They have some meetings tomorrow morning - trying to find federal contracts they can do. Unfortunately, there doesn't appear to be any that they qualify for or can reasonably do. They have laid off virtually all unnecessary employees and other than their meager funds to run their Tribal government, they'll be out of \$ by Spring.

I'm here until we meet at 5:00, they'll join me at 4:30 and we'll see you at Sigs.

Marc

**From:** Abramoff, Jack [REDACTED] on behalf  
of Abramoff, Jack [REDACTED]  
**Sent:** Wednesday, July 30, 2003 1:29 PM  
**To:** 'Mjschwartz@[REDACTED]'  
**Subject:** RE: MEETING TODAY

We have had them for over a year. And in any event, they pay us \$150K/month. We recently got another tribe at the same price. I am not sure I understand what they are upset about? I am supposed to stop taking tribes?

-----Original Message-----

**From:** Mjschwartz@[REDACTED]  
**Sent:** Wednesday, July 30, 2003 10:41 AM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** Re: MEETING TODAY

You've had [REDACTED] for awhile? It was a comment made by a Council member during last week's meeting. He was reading it in an Indian mag, so it may be dated. Looking forward to seeing you!

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Monday, February 23, 2004 8:31 PM  
**To:** Marc Schwartz  
**Subject:** RE: ARTICLE

Hi Marc. The piece was the usual hit bullshit, but what's new. Funny part (for me, not Mike) was that 60% of the over 300 emails I got thought it was a puff piece. Thank G-D for ADD!

-----Original Message-----

**From:** Marc Schwartz [REDACTED]  
**Sent:** Monday, February 23, 2004 11:05 AM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** ARTICLE

Well, it wasn't pretty. It sure looks like Scanlon was living a little large, huh! Call me when you get a chance.

=====  
Marc J. Schwartz

[REDACTED]

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message. Thank you.

**From:** Abramoff, Jack [REDACTED]  
**Sent:** Monday, February 23, 2004 11:07 AM  
**To:** Marc Schwartz  
**Subject:** RE: ARTICLE

Don't you love Washington? I'll try to call later today.

-----Original Message-----

**From:** Marc Schwartz [REDACTED]  
**Sent:** Monday, February 23, 2004 11:05 AM  
**To:** Abramoff, Jack [REDACTED]  
**Subject:** ARTICLE

Well, it wasn't pretty. It sure looks like Scanlon was living a little large, huh! Call me when you get a chance.

=====  
Marc J. Schwartz  
[REDACTED]  
[REDACTED]

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message. Thank you.

Fundraising Program  
Package

Eshkol Academy, Inc.,  
A Charitable Non-Profit  
School

[REDACTED]  
Spencerville, MD 20868  
[REDACTED]

Creative Funding Solutions, LLC

# Overview of the Fundraising Program for the Eshkol Academy, Inc.

The Eshkol Academy, Inc. is a non-profit, charitable Yeshiva secondary school in Washington, D.C. Its mission is to educate young men through a rigorous and stimulating classical general studies curriculum, charitable service, lessons in civility, and a comprehensive athletic program. Eshkol is a charitable organization under section 501(c)(3) of the Internal Revenue Code.

Creative Funding Solutions, LLC, is a company dedicated to designing creative fundraising mechanisms for charitable organizations. Creative Funding Solutions, LLC, has a relationship with Eshkol Academy to assist it in raising funds for its non-profit educational missions.

Eshkol Academy accepts donations. Donations to the Academy are tax deductible as they are for a charitable organization under the tax code. Donations will be used to enhance the availability of scholarships, academic and athletic programs, educational facilities, and help to cover operating expenses.

Beyond cash donations, an aspect of the school's fundraising involves donation of life insurance policies. This aspect of the fundraising program is undertaken with the assistance of Creative Funding Solutions, LLC, which advises concerning insurance policy donations and structuring creative fundraising programs for Eshkol Academy.

**The life insurance donation fundraising program for Eshkol Academy is designed for elderly participants, age 75 and older. Those who want to participate can obtain insurance policies at no out of pocket cost to themselves, and they can donate the policies to Eshkol Academy.**

The Eshkol Academy insurance donation fundraising program requires little time and effort of people who wish to donate. It will require filling out some application forms and will require a physical examination, which is done at no cost to donors.

The participants are valued advisors to the Eshkol Academy on the direction of the school. Being contributors to the school, the school will value and use the opinions of those who make donations. Donors can assist the school in setting its policies and direction.

If you wish to participate in the fundraising program and you are age 75 or older, then you may complete the sign-up form on the following pages.



# Eshkol Academy Fundraising Program Information and Sign-Up Form

The Eshkol Academy, Inc., a charitable organization under section 501(c)(3) of the Internal Revenue Code, is high a school educational institution. Eshkol Academy is conducting a Fundraising Program assisted by Creative Funding Solutions, LLC. It has been explained to me how the Fundraising Program derives money through donations and how the school spends its money to further the academic and infrastructure needs for Eshkol students.

I elect to participate in Eshkol Academy's Fundraising Program. The program involves the purchase of life insurance on my life and donation of insurance to the Eshkol Academy. As a participant in Eshkol Academy's Fundraising Program, I understand that there is **absolutely no cost to me and my family. Specifically, I understand that I pay nothing out of my own pocket to participate in Eshkol Academy's Fundraising Program.**

I have not been promised and expect no direct benefit at this time or in the future based on my participation in Eshkol Academy's Fundraising Program. I understand that the Eshkol Academy has the sole discretion to determine the charitable project, projects, or activities that best benefit the school generally and to disburse funds for charitable purposes based on that determination.

However, I understand that my advice about the use of money derived from my participation in the Fundraising Program is very valuable to Eshkol Academy. As a participant in Eshkol Academy's Fundraising Program, I may offer my recommendations and views about what charitable projects Eshkol Academy should undertake related to the school. I can elect to give this advice, but I do not need to do so. To begin to fulfill this valued role, I hereby submit my preference for the type of project that I desire to be funded for the Eshkol Academy.

- I have no preference
- Scholarships
- Academic Facilities
- Teaching Chair
- Other \_\_\_\_\_

I understand that once I elect to participate in Eshkol Academy's Fundraising Program, the Eshkol Academy may make substantial financial commitments and incur obligations based on my participation, so I promise to carry through with the application process. The application process may include a medical examination and a blood test, which will be provided to me at no cost if needed.

**The Eshkol Academy is responsible for—**

- (a) obtaining directly or through others the capital funding needed for Eshkol Academy's Fundraising Program that uses insurance and financial contracts;
- (b) obtaining and commercially placing all financial contracts (annuity policies, life insurance policies, and other financial contracts) necessary for Eshkol Academy's Fundraising technique;
- (c) providing for management services;
- (d) making decisions about what charitable projects will be undertaken that benefit the school ;
- (e) providing, when needed, management of projects, programs, and grants that are carried out for charitable purposes using resources from Eshkol Academy's Fundraising Program;
- (f) periodically providing an accounting of projects and programs that are undertaken;
- (g) providing, when deemed necessary and advisable by Eshkol Academy or when required by law, an accounting of income and expenses associated with Eshkol Academy.

**I understand that I am obligated to—**

- (a) provide truthful and accurate information needed to purchase the insurance policies and annuities;
- (b) when needed, obtain a free medical examination (possibly including blood tests) that will not be paid for by me;
- (c) communicate any concerns about Eshkol Academy and how it works to the managers of Eshkol Academy.

I understand that Eshkol Academy is not designed to provide financial benefits to the participants for personal purposes, but rather is to provide charitable benefits that focus on the charitable needs of Eshkol Academy related to education. Until commercial financing is obtained for groups of participants, there is no guarantee of a return to Eshkol Academy for its charitable work under this Fundraising Program.

## IMPORTANT AUTHORIZATIONS AND DISCLOSURES

**Authorization Generally.** I hereby authorize and consent to the purchase of life insurance policies on my life, annuity policies on my life, and other financial instruments as part of the Eshkol Academy fundraising program. I also authorize and consent to such purchases by my personal representative and agent, who I hereby name as

\_\_\_\_\_. I appoint and authorize such personal representative as attorney-in-fact to apply for and purchase life insurance policies and annuity policies on my life on my behalf and in connection therewith to obtain confidential medical and financial information about me.

**Authorization re: Insurance Policies and Annuities.** I furthermore authorize that such life insurance policies and annuities be purchased on my behalf for the benefit of the Eshkol Academy. I also authorize that such life insurance and annuity policies be purchased subject to a security interest held lenders or financiers, if needed. I also authorize that such life insurance policies be donated to Eshkol Academy or can be assigned to Eshkol Academy. I furthermore authorize that Eshkol Academy may be named the beneficiary of such policies. I understand that Eshkol Academy will ultimately own the life insurance policies and annuities—whether by designation of Eshkol Academy as the beneficiary or the owner, by assignment, or by donation of such policies to Eshkol Academy, or by other means.

**Policy Rights.** Eshkol Academy, when it becomes the ultimate owner of the life insurance policies, would retain all rights under the life insurance policies, including the right to change premiums, the right to surrender a policy at my death or beforehand, and the right to elect to receive accelerated benefits under the policy, if any.

**Authorization re: Annuities.** I hereby authorize the my personal representative and Eshkol Academy, severally, to apply for and to purchase annuity policies on my life. I hereby appoint such personal representative and Eshkol Academy, severally, as my attorney-in-fact to apply for and purchase annuity policies on my life, and in connection therewith to obtain confidential medical and financial information about me. I understand that multiple annuity policies from multiple companies may be purchased. The Eshkol Academy may be the owner and the beneficiary of the annuity policies as my other institutions participating in the transaction.

**Agents.** I authorize my personal representative and agent to delegate one or more agents the authority to apply for and purchase life insurance policies and annuity policies on my life for the benefit of the Eshkol Academy or other parties involved in the transaction, and in connection therewith to obtain confidential medical and financial information about me.

**Donation.** If such life insurance or annuity is not purchased for the benefit of the Eshkol Academy, then immediately after the issuance of the insurance policies, I hereby donate (or assign, at the option of Eshkol Academy) the policies and all benefits thereunder to the Eshkol Academy. I understand that benefits of the policies will flow to Eshkol Academy so it can

0000

carry out its charitable work and educational commitments and the costs of this fundraising campaign. Eshkol Academy will receive at least two-thirds of the revenues from this Fundraising Program.

**Annuity and Life Insurance Purchase.** Eshkol Academy will assist in arranging for purchase life insurance policies and annuity policies on my life approximating the life insurance premium amount. The policies may be for the benefit of the Eshkol Academy, or, if purchased by me, then the policies are hereby donated to Eshkol Academy by me.

**No Costs to Participants.** There are no financial costs of any kind that will be paid by any participants in Eshkol Academy Fundraising Program. The Eshkol Academy will pay or arrange to have paid all of the medical examination and other medical costs associated with the Eshkol Academy Fundraising Program, if any. Eshkol Academy will arrange for funds needed to purchase the life insurance policies and annuity policies from lenders. The loans will be obtained for groups of participants in Eshkol Academy's Fundraising Program and the life insurance policies and annuity policies of all participants will be pledged to the lenders as security for the financing instruments. All selection of insurance carriers, life insurance policies, annuity policies, and lenders is the responsibility of Eshkol Academy, Creative Funding Solutions, LLC, or Agents of Eshkol Academy or Creative Funding Solutions, LLC.

**Annuity and Insurance Benefit Payments.** Depending on structuring of the transaction, payments from the annuities on my life to the benefit of the Eshkol Academy, may be applied to pay (i) premiums on the life insurance policies on my life, (ii) interest or interest and principal on the loans, (iii) taxes fees and expenses of the Eshkol Academy, (iv) revenues due to Creative Funding Solutions, LLC, (v) insurance and hedge costs related to the transaction. Death benefits from the life insurance policies on my life for the benefit of the Eshkol Academy will be assigned by Eshkol Academy to the extent required to (i) pay interest or interest and principal on the loans, (ii) to pay fees and expenses of Eshkol Academy, (iii) pay annuity payments to Eshkol Academy to conduct its charitable purposes.

**Fee Disclosure.** I acknowledge that the insurance agents and brokers who write and place the life insurance policies and annuity policies will receive commissions from the issuers of the life insurance policies and the annuity policies. Creative Funding Solutions, LLC, is not an insurance agent or broker and cannot write and place insurance policies. I acknowledge that fees may be paid to Creative Funding Solutions, LLC, attorneys, accountants, Fundraising Program administrators, and others who perform services for any of the parties conducting or advising concerning Eshkol Academy's Fundraising Program. In no case will fees be paid by or to me as a participant in Eshkol Academy's Fundraising Program.

The Eshkol Academy has contracted with Creative Funding Solutions, LLC, to conduct this Fundraising Program. Creative Funding Solutions, LLC, advises concerning Eshkol Academy's Fundraising Program and may be paid a percentage of the revenues raised by Eshkol Academy's Fundraising Program, some of which may be from set-up fees.

**Management Services.** Eshkol Academy may contract for management services associated with fundraising for the Eshkol Academy and for project management and implementation so that funds are ensured to be spent on the most worthwhile charitable projects to benefit the school.

**Current Structure.** Eshkol Academy's Fundraising Program has been structured to take advantage of the income tax free status of life insurance death benefits to charities and certain tax benefits of a charitable entity under the Internal Revenue Code. Changes in laws could require modification of the plan.

**Understanding.** *I have decided to participate in Eshkol Academy's Fundraising Program and I understand this sign-up form and the authorizations and consents that I freely give by signing below. I have asked and had answered any and all questions that I had concerning this Fundraising Program and received answers to my questions.*

\_\_\_\_\_  
Signature of Participant

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Physical Street Address

\_\_\_\_\_  
City State Zip Code

\_\_\_\_\_  
Telephone Number

**Eshkol Academy, Inc.**

By: \_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

## Informal Inquiry for Life Insurance

Full Name:	Sex:	Date of Birth:	Date of last nicotine use: Specify tobacco: Using nicotine gum or patch?
Place of Birth:	Height:	Weight:	SS #:
Address:			
Insurance Amount \$		Plan of Insurance:	

### Medical History

Attending/Personal physician	Address & Phone Number	Date last seen	Reason
Consulting physician	Address & Phone Number	Date last seen	Reason
Institutions and/or hospitals	Address & Phone Number	Date	Reason

List all medications, including over-the-counter drugs and vitamins:

**Family History:** Have any immediate family members (parents, brothers, sisters) died prior to age 60?  
 Yes\*       No

\*If "yes," identify family member, cause of and age at death.

**Avocation or special risk concerns:** (flying, diving, climbing, driving, or similar activities)  
 Yes\*\*       No

\*\*If yes, then you will need to submit the appropriate underwriting questionnaire.

**Agent's Report (to be filled out by the insurance agent)**

Submitted by: \_\_\_\_\_ Agency: \_\_\_\_\_

Address: \_\_\_\_\_

Phone #: \_\_\_\_\_ Fax #: \_\_\_\_\_ E-mail address: \_\_\_\_\_

What are the product and premium goals of this case? \_\_\_\_\_

What other carriers have reviewed this risk? Results? \_\_\_\_\_

What problems have you encountered so far? \_\_\_\_\_

**American General/US Life**

I hereby authorize and request any licensed physician, medical practitioner, hospital, clinic or other medical related facility, insurance company, the Medical Information Bureau, or other organization, institution or person, that has any records or knowledge of me or my health, or that of any member of my immediate family proposed for insurance to give to American General Life Insurance Company and its reinsurers any such information. A photographic copy of this authorization shall be valid as the original. Receipt is hereby acknowledged of the notices made a detachable part of this application pertaining to the Fair Credit Reporting Act and the Medical Information Bureau. I represent that the statements and answers recorded above are true and complete to the very best of my knowledge and belief.

**Hartford**

I authorize Hartford Life or Hartford Life and Accident Insurance Company (Hartford) to complete a Personal History Interview and to obtain an Investigative Consumer Report on me or on my children. I authorize the release of any medical or non-medical information that relates to: (1) past or current health conditions including illnesses; sicknesses; diseases; disabilities; disorders; accidents; or injuries; (2) confinements in any hospital; medical facility; or medical clinic; (3) outpatient treatment in any hospital; hospital emergency room; medical facility; or clinic; (4) treatment for alcohol abuse; drug abuse; or mental health protected by Federal Law. This information may be released by any person or organization that has records or knowledge of my health or of the health of my children, if they are applying for insurance. This includes any doctor; medical professional; health practitioner; therapist; counselor; hospital; clinic; insurer; reinsurer; consumer reporting firm; employer or the Medical Information Bureau (MIB). This information may be released for the purpose of determining eligibility for insurance under a new or existing policy. This information may be released to Hartford or to their legal representative. I understand that the MIB will release records of information only to Hartford. Hartford may release the information in their file(s) to: their reinsurers; the MIB; any other insurance company to whom I or my children apply for life or health insurance; or other persons and/or organizations performing business or legal services in connection with this application or a claim.

**Mass Mutual Life Insurance Company**

I have received the Notice about the Medical Information Bureau, Inc. (MIB). I have also received the Notice about the Fair Credit Reporting Act. I understand and authorize an investigative report to be made. This report may include information about my character, general reputation, personal characteristics, and mode of living. I hereby authorize certain parties that have any records or knowledge of me and my health (or my children and their health if juvenile insurance), to make such information available to the Company and its reinsurers. These parties include: any licensed physician, medical practitioner, hospital, clinic, other medical or medically related facility, insurance company, MIB, or other organization. I agree that a photo copy or facsimile of this authorization may be used to obtain information.

**The Manufacturers Life Insurance Company/The Manufacturers Life Ins. Comp. of America**

I hereby give permission to any physician, medical care provider, hospital, clinic, laboratory, insurance company or MIB, Inc. (The Medical Information Bureau) or any other similar person or organization to give The Company and to its reinsurers, information about me or any of my minor children who are to be insured. The information collected by The Company may relate to the symptoms, examination, diagnosis, treatment or prognosis of any physical or mental condition. Although information related to drug or alcohol abuse at any time, but any revocation will not affect such information that has already been collected and relied on by The Company. Information collected under this Authorization will be used by The Company to evaluate my application for insurance, to evaluate a claim for benefits, or for reinsurance or other insurance purposes. I understand that I have a right to receive a copy of this form. I agree that a photocopy of this form will be as valid as the original. This authorization will be valid for two years from the date shown below. I acknowledge receipt of the Notice of Disclosure of Information

**Lincoln Financial Group, Inc.**

I AUTHORIZE any medical professional, hospital, clinic, medical care institution, insurer, the Medical Information Bureau, Inc. consumer reporting agency, Social Security Administration, employer, or other person having records or knowledge of me or my family members' physical or mental health, or any other information bearing on my (our) insurability, to give Lincoln National Life Insurance Company and its reinsurers or any consumer reporting agency acting on the Company's behalf, any such information. This shall include all information about my (our) medical history, diagnosis, treatment, and prognosis including information regarding alcohol and drug abuse. I AUTHORIZE the Insurance Company to have blood sample and urine sample analyzed for the purpose of underwriting my application for insurance coverage. The analysis of the blood and urine sample may include, but is not limited to, tests where allowed by law for diabetes, liver function, kidney disorders, cholesterol and related blood lipids, presence of acquired immune deficiency syndrome antibodies, immune disorders or the presence of medication, drugs or nicotine. I AUTHORIZE the Insurance Company to disclose the results of these tests to the Medical Information Bureau described in the Important Notice. I UNDERSTAND THAT my (our) medical records may be protected by certain Federal Regulations especially as they apply to any drug or alcohol abuse data. I understand that I (we) may revoke this authorization at any time as it pertains to any such drug or alcohol abuse data by written notification; however, any action taken prior to revocation will not be affected. This authorization shall be valid for a period of two years after the date it is signed. A photographic copy of this authorization shall be as valid as the original. I will be given a copy of this authorization at my request. An investigative consumer report may be obtained and if such a report is obtained, I may request to be interviewed in connection with the preparation of that report. If a consumer report is obtained,  I do,  I do not request to be interviewed. I ACKNOWLEDGE the receipt of the "Important Notice" containing Fair Credit Report Act and Medical Information Bureau, Inc. information.

**General Authorization**

I hereby authorize any licensed physician, medical practitioner, hospital, clinic or other medical or medically related facility, insurance company, the Medical Information Bureau or other organization, institution or person that has any records or knowledge of me or my health to give to the life insurance companies listed on this form and their reinsurers at the time of my signature any such information. To facilitate rapid submission of such information, I authorize all said sources to give such records or knowledge to any agency utilized by the insurance company to collect and transmit such information. A photocopy of this authorization shall be as valid as the original. AIG, American General/U.S. Life, Ascensus, Canada Life, CNA/Valley Forge, Empire General, First Colony, Fortis, General Life, Hartford, ICMG, Indianapolis Life, Jefferson-Pilot, John Hancock, Life of Virginia, Lincoln Benefit, Lincoln Security, Manufacturers Life Insurance Company (USA), Manufacturers Life Insurance Company of America, Mass Mutual, Metropolitan, Midland, Nationwide, New England, New York Life, North American, Phoenix Life, The Potomac Group, Principal Mutual, Protective, Prudential, Reliastar, Security Life of Denver, Southland Life, State Life, Sun Life of Canada, TransAmerica, The Travelers, United of Omaha, West Coast Life and Zurich Kemper Life. I have received a copy of the Fair Credit Reporting Act Notification and the Exchange of Information (Medical Information Bureau).

**General Authorization II**

I hereby authorize any licensed physician, medical practitioner, hospital, clinic or other medical or medically related facility, insurance company, the Medical Information Bureau or other organization, institution or person that has any records or knowledge of me or my health to give to the life insurance companies listed on this form including but not limited to AIG Life Insurance Company, American General Life Insurance Companies, American General Life Insurance Company of New York, American Mayflower Life Insurance Company of New York, AmerUs Life Insurance Company Bankers Life Insurance Company of New York, Banner Life Insurance Company, Canada Life Assurance Company, Canada Life Assurance Company of New York, Companion Life Insurance Company, Continental Assurance Company, Empire General Life Assurance Company, First Colony Life Insurance Company, First Penn Pacific Life Insurance Company, General Life Insurance Company, GE Life and Annuity Insurance Company, Guarantee Trust Life Insurance Company, Hartford Life Insurance Company, Indianapolis Life Insurance Company, Jefferson-Pilot Life Insurance Company, John Hancock Financial Services, Lincoln Benefit Life Insurance Company, Lincoln Life Insurance Company, Massachusetts Mutual Life Insurance Company, Metropolitan Life Insurance Company/The New England, The Midland Life Insurance Company, Nationwide Life Insurance Company, New York Life Insurance Company, New York Life Insurance Company and Annuity Corporation, North American Company for Life and Health, Phoenix Home Life, Protective Life Insurance Company, The Prudential Insurance Company of America, ReliaStar Life Insurance Company, ReliaStar Life Insurance Company of New York, Security Life of Denver Insurance Company, Security Mutual Life Insurance Company, Southland Life Insurance Company, State Life Insurance Company, Sun Life of Canada, Transamerica Life Insurance and Annuity Company, The Travelers, United of Omaha Life Insurance Company, United States Life Insurance Company in the City of New York, Valley Forge Life Insurance Company, William Penn Life Insurance Company of New York, The Manufacturers Life Insurance Company (Manulife Financial) and their reinsurers at the time of my signature any such information. To facilitate rapid submission of such information, I authorize all said sources to give such records or knowledge to any agency utilized by the insurance company to collect and transmit such information. A photocopy of this authorization shall be as valid as the original I have received a copy of the Fair Credit Reporting Act Notification and the Exchange of Information (Medical Information Bureau).

Print Proposed Insured Name \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_



**Instructions:** A copy of the Notification appearing below must be given to the Proposed Insured before or at the time of signature.

### **Notice to Proposed Insured Federal Fair Credit Reporting Act**

In connection with your informal inquiry about insurance, an investigative consumer report may be prepared whereby information is obtained through personal interviews with your family, friends, neighbors, business associates, financial sources, or others with whom you are acquainted. This report includes information as to your character, general reputation, personal characteristics, and mode of living. Upon written request to the life insurance companies listed in this Notice within a reasonable time after receipt of this Notice, you will be informed whether or not an investigative consumer report was requested, and, if so, you will be advised of the name and address and telephone number of the consumer reporting agency to whom the request was made. The consumer reporting agency, upon request, will furnish information as to the nature and scope of its investigation. You have the right to inspect and to receive a copy of any such report by contacting the consumer reporting agency.

### **MIB (Medical Information Bureau) Disclosure**

Information regarding your insurability will be treated as confidential. The life insurance companies listed in this Notice or their reinsurers may, however, make a brief report thereon to the Medical Information Bureau, Inc., a non-profit membership organization of life insurance companies, which operates an informational exchange bureau on behalf of its members. If you apply to another Bureau member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, the Bureau, upon request, will supply such company with the information it may have in its file.

Upon receipt of request from you, the Bureau will arrange disclosure of any information it may have in your file. If you question the accuracy of information in the Bureau's file, you may contact the Bureau and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of the Bureau's information office is Post Office Box 105, Essex Station, Boston, Massachusetts 02112 Tel. [REDACTED]

The companies listed in this Notice or their reinsurers may also release information in their files to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted.

### **Notice of Insurance Information Practices**

In the course of properly underwriting and administering your insurance coverage, the listed insurance companies below will rely primarily on information provided by you. The companies may also seek information from others, such as medical professionals who have treated you. In some cases, the insurance companies may ask a consumer reporting agency to collect information and submit an investigative consumer report to them as explained in this Notice under Federal Fair Credit Reporting Act.

You may request to be interviewed in connection with the preparation of this report. In certain limited situations, the insurance companies are allowed by law to disclose necessary items of personal information to third parties without your specific authorization. You have the right to be told about, and to see and copy if you wish, items of personal information about you which appear in the insurance companies' files, including information contained in investigative consumer reports. You also have the right to seek correction of information you believe to be inaccurate. The above is a general description of the listed insurance companies and information practices. If you would like to receive a more detailed explanation of these practices, please send your request to the General Agent who contacts you to write life insurance policies. This is only an informal inquiry that will be acted upon by an agent. The listed insurance companies are: AIG Life Insurance Company, American General Life Insurance Companies, American General Life Insurance Company of New York, American Mayflower Life Insurance Company of New York, AmerUs Life Insurance Company Bankers Life Insurance Company of New York, Banner Life Insurance Company, Canada Life Assurance Company, Canada Life Assurance Company of New York, Companion Life Insurance Company, Continental Assurance Company, Empire General Life Assurance Company, First Colony Life Insurance Company, First Penn Pacific Life Insurance Company, General Life Insurance Company, GE Life and Annuity Insurance Company, Guarantée Trust Life Insurance Company, Hartford Life Insurance Company, Indianapolis Life Insurance Company, Jefferson-Pilot Life Insurance Company, John Hancock Financial Services, Lincoln Benefit Life Insurance Company, Lincoln Life Insurance Company, Massachusetts Mutual Life Insurance Company, Metropolitan Life Insurance Company/The New England, The Midland Life Insurance Company, Nationwide Life Insurance Company, New York Life Insurance Company, New York Life Insurance Company and Annuity Corporation, North American Company for Life and Health, Phoenix Home Life, Protective Life Insurance Company, The Prudential Insurance Company of America, ReliaStar Life Insurance Company, ReliaStar Life Insurance Company of New York, Security Life of Denver Insurance Company, Security Mutual Life Insurance Company, Southland Life Insurance Company, State Life Insurance Company, Sun Life of Canada, Transamerica Life Insurance and Annuity Company, The Travelers, United of Omaha Life Insurance Company, United States Life Insurance Company in the City of New York, Valley Forge Life Insurance Company, William Penn Life Insurance Company of New York, The Manufacturers Life Insurance Company (Manulife Financial)

# TRIAL LIFE INSURANCE APPLICATION

## Section 1. Proposed Insured Information

1. Proposed Insured \_\_\_\_\_ 2. Date of Birth \_\_\_\_\_ Sex  Male  Female  
 3. Social Security No. \_\_\_\_\_ 4. Ht. \_\_\_\_\_ Wt. \_\_\_\_\_ 5. Birth Place \_\_\_\_\_  
 6. Address \_\_\_\_\_  
 7. Driver's License # \_\_\_\_\_ 8. License State \_\_\_\_\_  
 9. US Citizen?  Yes  No If No, Date of Entry: \_\_\_\_\_ Type of Visa: \_\_\_\_\_

## Section 2. Medical History

1. Physician Information: Please list the name(s) and address(es) of each of the Proposed Insured's personal physician(s):

Physician Name	Institution	Address/Phone Number	Date Last Seen	Reason

### 2. Personal Health History

If yes answers apply to any question, provide details, such as: date of first diagnosis, name and address of doctor, tests performed, test results, medication(s) or recommended treatment in the area provided.

- |  | Yes                      | No                       |
|--|--------------------------|--------------------------|
| A. Has the Proposed Insured ever been diagnosed as having been treated for, or consulted a licensed health care provider for:                              |                          |                          |
| 1) heart disease, heart attack, chest pain, irregular heartbeat, heart murmur, high cholesterol, high blood pressure or other disorder of the heart? ..... | <input type="checkbox"/> | <input type="checkbox"/> |
| 2) a blood clot, aneurysm, stroke, or other disease, disorder or blockage of the arteries or veins? .....  | <input type="checkbox"/> | <input type="checkbox"/> |
| 3) cancer, tumors, masses, cysts or other such abnormalities? .....  | <input type="checkbox"/> | <input type="checkbox"/> |
| 4) diabetes, a disorder of the thyroid or other glands, or a disorder of the immune system, blood or lymphatic system? .....                               | <input type="checkbox"/> | <input type="checkbox"/> |
| 5) colitis, hepatitis or a disorder of the esophagus, stomach, liver, pancreas, gall bladder or intestine? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 6) a disorder of the kidneys, bladder, prostate or reproductive organs or sugar or protein in the urine? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 7) asthma, bronchitis, emphysema, sleep apnea, or other breathing or lung disorder? .....  | <input type="checkbox"/> | <input type="checkbox"/> |
| 8) seizures, a disorder of the brain or spinal cord, or other nervous system abnormality including a mental or nervous disorder? .....                     | <input type="checkbox"/> | <input type="checkbox"/> |
| 9) arthritis, muscle disorders, connective tissue disease or other bone or joint disorders? .....  | <input type="checkbox"/> | <input type="checkbox"/> |
| <i>(If any question above is answered yes, please explain.)</i>  |                          |                          |
| B. Has the Proposed Insured used tobacco in any form in the past 24 months? .....  | <input type="checkbox"/> | <input type="checkbox"/> |
| If yes, please list the date of last nicotine uses: _____ Specify Tobacco Type: _____  |                          |                          |
| Are you currently using nicotine gum or patch? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| C. Is the Proposed Insured currently taking any medication, treatment, or therapy or under medical observation? .....                                      | <input type="checkbox"/> | <input type="checkbox"/> |
| <i>(If yes, explain)</i>   |                          |                          |
| D. Has the Proposed Insured in the past three years had but not sought treatment for:  |                          |                          |
| 1) fainting spells, nervous disorder, headaches, convulsions or paralysis? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 2) any pain or discomfort in the chest or shortness of breath? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| 3) disorders of the stomach, intestines, or rectum, or blood in the urine? .....   | <input type="checkbox"/> | <input type="checkbox"/> |
| <i>(If any question above is answered yes, please explain.)</i>  |                          |                          |
| E. Has the Proposed Insured ever:  |                          |                          |
| 1) sought or received advice, counseling or treatment by a medical professional for the use of alcohol or drugs, including prescription drugs? .....       | <input type="checkbox"/> | <input type="checkbox"/> |
| 2) used cocaine, marijuana, heroin, controlled substances or any other drug, except as legally prescribed by a physician? .....                            | <input type="checkbox"/> | <input type="checkbox"/> |
| <i>(If yes answered to E1 or E2 please complete Drug/Alcohol Questionnaire)</i>  |                          |                          |

3/1/2003 Agent Name: \_\_\_\_\_ Application # \_\_\_\_\_ Page 1 of 2

F. Has the Proposed Insured ever been diagnosed or treated by any member of the medical profession for AIDS Related Complex (ARC) or Acquired Immune Deficiency Syndrome (AIDS)? .....  Yes  No  
*(If yes, please explain.)* \_\_\_\_\_

G. In the past 10 years, has the Proposed Insured:  
 1) been hospitalized, consulted a health care provider or had any illness, injury or surgery? .....  Yes  No  
 2) had any laboratory tests, treatments or diagnostic procedures, including x-rays, scans or EKGs? .....  Yes  No  
 3) been advised to have any diagnostic test, hospitalization or treatment that was not completed? .....  Yes  No  
 4) received or claimed disability or hospital indemnity benefits or a pension for any injury, sickness, disability or impaired condition? .....  Yes  No  
*(If any question above is answered yes, please explain.)* \_\_\_\_\_

H. Does the Proposed Insured have any symptoms or knowledge of any other condition that is not disclosed above? .....  Yes  No  
*(If yes, please explain.)* \_\_\_\_\_

**Section 3. Non-Medical Questions**

I. Will this insurance replace, change, or use cash values of any existing insurance policy or annuity policy by any company? .....  Yes  No  
 J. Does any proposed insured intend to travel or reside outside of the United States or Canada within the next two years? .....  Yes  No  
*(If yes, list proposed insured's name, country, date, length of stay and purpose.)* \_\_\_\_\_

**Section 4. Authorization and Disclosures**

As the proposed insured or the proposed insured's authorized representative:

I hereby authorize any licensed physician, medical practitioner, hospital, clinic or other medical or medically related facility, insurance company, the Medical Information Bureau or other organization, institution or person that has any records or knowledge of me or my health to give the companies listed on this form and their reinsurers at the time of my signature any such information. To facilitate rapid transmission of such information, I authorize all said sources to give such records or knowledge to the agencies utilized by the insurance companies to collect and transmit such information as identified below. I understand the disclosed information will be used to determine eligibility for life insurance with any of the companies named below. I, as well as my representative, may, upon written request, obtain a copy of this consent from Eshkol Academy or Creative Funding Solutions, LLC. The consent will be valid for 24 months from the date it is signed. I understand I may at any time write to Advisors, LLC in care of the organization to revoke this authorization and that the revocation will take effect when it is received. A photocopy of this authorization shall be as valid as the original. AIG Life Insurance Company, American General Life Insurance Company, American General Life Insurance Company of New York, American Mayflower Life Insurance Company of New York, AmeriLife Insurance Company Bankers Life Insurance Company of New York, Banner Life Insurance Company, Canada Life Assurance Company, Canada Life Assurance Company of New York, Companion Life Insurance Company, Continental Assurance Company, Empire General Life Assurance Company, First Colony Life Insurance Company, First Penn Pacific Life Insurance Company, Fortis, General Life Insurance Company, GE Life and Annuity Insurance Company, Guarantee Trust Life Insurance Company, Hartford Life Insurance Company, ICMG, Indianapolis Life Insurance Company, Jefferson-Pilot Life Insurance Company, John Hancock Financial Services, Lincoln Benefit Life Insurance Company, Lincoln Life Insurance Company, Massachusetts Mutual Life Insurance Company, Metropolitan Life Insurance Company/The New England, The Midland Life Insurance Company, Nationwide Life Insurance Company, New England, New York Life Insurance Company, New York Life Insurance Company and Annuity Corporation, North American Company for Life and Health, Phoenix Home Life, The Principal, Principal Mutual, Protective Life Insurance Company, The Prudential Insurance Company of America, ReliaStar Life Insurance Company, ReliaStar Life Insurance Company of New York, Security Life of Denver Insurance Company, Security Mutual Life Insurance Company, Southland Life Insurance Company, State Life Insurance Company, Sun Life of Canada, Transamerica Life Insurance and Annuity Company, The Travelers, United of Omaha Life Insurance Company, United States Life Insurance Company in the City of New York, Valley Forge Life Insurance Company, West Coast Life, William Penn Life Insurance Company of New York, The Manufacturers Life Insurance Company (Manulife Financial), and Zurich Kemper Life, and their reinsurers at the time of my signature any such information. , Empire General, First Colony, Fortis, General Life, Hartford, ICMG, Indianapolis Life, Jefferson Pilot, John Hancock, Life of Virginia, Lincoln Benefit, Lincoln Life, Lincoln Security, Manufacturers Life Insurance Company (USA), Manufacturers Life Insurance Company of America, Mass Mutual, Metropolitan Midland, Nationwide, New England, New York Life, North American, Phoenix Life, The Potomac Group, The Principal, Principal Mutual, Protective, Prudential, Reliastar, Security Life of Denver, Southland Life, State Life, Sun Life of Canada, TransAmerica, The Travelers, United of Omaha, West Coast Life and Zurich Kemper Life.

Proposed Insured Name (Please Print) \_\_\_\_\_ Proposed Insured Signature \_\_\_\_\_ Date \_\_\_\_\_

3/1/2003 Agent's Name \_\_\_\_\_ Application # \_\_\_\_\_ Page 2 of 2

**Identification**

In order to comply with the federal law it is required that we have on file several forms of identification.

Please provide copies of the following forms of identification:

**Government issued Photo Identification** *(at least one, but two are preferred).*

Examples:

- Passport
- Driver' License
- State Photo I.D.

**Verification on Telephone Number and Permanent Address** *(at least one).*

Examples:

- Phone Bill
- Utility Bill