

# A User's Guide for the Bank Holding Company Performance Report

March 2008

Board of Governors of the Federal Reserve System Division of Banking Supervision and Regulation Washington, D.C. 20551



# A User's Guide for the Bank Holding Company Performance Report

March 2008

March 2008 Edition

### Prepared by:

Board of Governors of the Federal Reserve System Division of Banking Supervision and Regulation Surveillance, Financial Trends and Analysis Section 20th Street and Constitution Avenue, N.W. Washington, D.C. 20551-0001

### Foreword

A User's Guide for the Bank Holding Company Performance Report is designed to serve as an aid in using the Bank Holding Company Performance Report (BHCPR). The guide provides definitions of the financial ratios and items presented on each page of the BHCPR. Questions or comments relating to this guide should be referred to the Surveillance, Financial Trends and Analysis Section at the Federal Reserve Board by calling (202) 728-5894 or (202) 452-2943. Specific questions or comments pertaining to information contained in an individual bank holding company's performance report should be addressed to the appropriate Federal Reserve Bank as indicated on the BHCPR cover page. The district number, address, and telephone number of each Federal Reserve Bank are listed below.

District Number	Name and Address of Federal Reserve Bank	Telephone Number (of Surveillance Staff)
1	Federal Reserve Bank of Boston 600 Atlantic Avenue Boston, MA 02106-2076	(617) 973-2833
2	Federal Reserve Bank of New York 33 Liberty Street New York, NY 10045-0001	(212) 720-2055
3	Federal Reserve Bank of Philadelphia Ten Independence Mall Philadelphia, PA 19106-1574	(215) 574-4125
4	Federal Reserve Bank of Cleveland 1455 East Sixth Street Cleveland, OH 44114-2566	(216) 579-2909
5	Federal Reserve Bank of Richmond 701 East Byrd Street Richmond, VA 23219-7622	(804) 697-2716
6	Federal Reserve Bank of Atlanta 1000 Peachtree Street, N.E. Atlanta, GA 30309-4470	(404) 498-7155
7	Federal Reserve Bank of Chicago 230 South LaSalle Street Chicago, IL 60604-0834	(312) 322-5923
8	Federal Reserve Bank of St. Louis 411 Locust Street St. Louis, MO 63102-2034	(314) 444-8764

9	Federal Reserve Bank of Minneapolis 90 Hennepin Avenue Minneapolis, MN 55480-0291	(612) 204-5066
10	Federal Reserve Bank of Kansas City 925 Grand Avenue Kansas City, MO 64198-0001	(816) 881-2459
11	Federal Reserve Bank of Dallas 2200 N. Pearl Street Dallas, TX 75201	(214) 922-6052
12	Federal Reserve Bank of San Francisco 101 Market Street San Francisco, CA 94105	(415) 974-2929

## Table of Contents

	Page
Foreword	iii
Section 1: Introduction	1-1
Section 2: Technical Information	2-1
Section 3: Sample Bank Holding Company Performance Report and Definition of Items	3-1
Introductory Page	3-3
Summary Ratios	3-5
Income Statement—Revenues and Expenses	3-9
Relative Income Statement and Margin Analysis	3-13
Non-Interest Income and Expenses	
Assets	
Liabilities and Changes in Capital	
Percent Composition of Assets	3-29
Loan Mix and Analysis of Concentrations of Credit	3-32
Liquidity and Funding Derivatives and Off-Balance Sheet Transactions	3-36
Derivative Instruments	
Derivatives Analysis	
Allowance and Net Loan and Lease Losses	
Past Due and Nonaccrual Assets	
Past Due and Nonaccrual Loans and Leases	
Past Due and Nonaccrual Loans and Leases (continued)	
Risk-Based Capital Insurance and Broker-Dealer Activities	
Foreign Activities	
Servicing, Securitization, and Asset Sale Activity—Part I	
Servicing, Securitization, and Asset Sale Activity—Part II	3_81
Servicing Securitization, and Asset Sale Activity—Part III	3-86
Servicing, Securitization, and Asset Sale Activity—Part III Parent Company Income Statement	3-91
Parent Company Balance Sheet	3-94
Parent Company Analysis—Part I	
Parent Company Analysis—Part II	
Appendix A: Summary of Changes to the BHCPR	
Appendix B: Sample Peer Group Average Report	
Appendix C: BHCPR Ordering Instructions and Order Form	C-1

The Bank Holding Company Performance Report (BHCPR) is an analytical tool produced by the Federal Reserve System for supervisory purposes, including on-site examinations and inspections, off-site surveillance and monitoring, and analyses performed in connection with applications filed with the Federal Reserve regarding mergers, acquisitions, and other matters. The BHCPRs are designed to assist analysts and examiners in determining a bank holding company's financial condition and performance based on financial statements, comparative ratios, trend analyses, and percentile ranks relative to its peers.

It should be noted that no single financial ratio, percentile rank, or trend shown in the BHCPR should be assumed to be conclusive evidence of a specific firm's financial condition. In appraising a bank holding company's financial condition, an analyst must make a judgment based on an analysis of a variety of factors and interrelationships and on peer group comparisons.

#### Description

The Bank Holding Company Performance Report (BHCPR) is a computer-generated report of current and historical financial information produced quarterly for three groups of bank holding companies: top-tier bank holding companies with consolidated assets of \$500 million or more; top-tier bank holding companies that are required to file the FR Y-9C and FR Y-9LP to meet supervisory needs; and top-tier bank holding companies that are not subject to the Board's risk-based capital guidelines but elect to voluntarily comply with the guidelines and file the FR Y-9C and FR Y-9LP report forms.

Peer group average reports also are available. These reports contain statistics on the average performance of groups of bank holding companies with common characteristics. (See the description of BHCPR peer groups on page 2-2.)

#### **Data Source**

The financial data presented in the BHCPR are derived from financial reports which bank holding companies are required to file quarterly with the Federal Reserve System. These financial reports are the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) and the Parent Company Only Financial Statements for Large Bank Holding Companies (FRY-9LP). Detailed descriptions of data elements contained in the FR Y-9C and FR Y-9LP report forms are found in the Instructions for Preparation of Consolidated Financial Statements for Bank Holding Companies and the Instructions for Preparation of Parent Only Financial Statements for Bank Holding Companies, respectively.

#### **Report Format**

An individual BHCPR consists of four sections:

- the *Introductory Page*, which shows a Table of Contents and indicates the peer group classification and certain characteristics of the bank holding company (BHC);
- the *Summary Ratios* page, which presents selected key financial ratios to measure consolidated earnings and profitability, loan losses, nonaccrual assets and other real estate owned, liquidity, capital, leverage, growth rates, and selected parent company ratios;
- the Consolidated Information section, which contains detailed income and expense account items and ratios used to measure the condition of the consolidated BHC and provides balance sheet information on asset and liability composition, including the loan and investment portfolios, liquidity and funding, derivative instruments, allowance for loan and lease losses, charge-offs, past due and nonaccrual assets, capital, Insurance & Broker-Dealer Activities, foreign Activities, Securitization and asset sale Activities, and
- the *Parent Company Information* section provides detailed financial data on the parent company only organization, including measures of profitability, leverage, cash flows, and dependence on subsidiaries.

Each BHCPR displays financial statistics for five time periods. Interim reports (for the March, June, and September reporting periods) provide information for the current quarter, the previous year's comparable quarter, and the last three calendar year-ends. The December year-end BHCPR presents five calendar years of data. Numerical information displayed in the BHCPR is expressed as:

- a dollar amount in thousands of dollars (except when otherwise indicated);
- a ratio (expressed as a percentage or a multiple) that relates two or more financial statement items for an individual company;
- an average of account balances or of ratio values for a group of BHCs;
- a percentile rank of an individual BHC's ratio within its peer group;
- a percentage change from the prior year's like quarter or five years earlier; or
- an aggregate sum of an account balance or of the number of BHCs in a peer group.

Dollar values for income and expense items and for changes in equity capital, charge-offs, and recoveries are expressed in the BHCPR as year-todate amounts. Ratios that involve income and expense items, chargeoffs, recoveries, or changes in equity capital are annualized for interim reporting periods. (See the description of annualization on page 2-3.)

#### **Available Reports**

Two different types of BHCPRs are available—individual BHC reports and peer group average reports.

#### Individual BHC Reports

An individual BHC report contains company-specific account balances, financial ratios, and percentile ranks relative to the BHC's peer group. This report also presents peer group ratio averages of the BHC's associated peer group. For sample pages and definitions of the items found in this report, refer to Section 3 of this manual.

#### Peer Group Average Reports

A peer group average report provides, for a selected peer group, the averages of financial ratios presented in the individual BHCPRs. The report is available for each of the six peer groups of top-tier BHCs described below. The method for calculating peer group ratio averages is described below. Ratio definitions used in calculating peer group averages are identical to those presented in individual BHCPRs and are found in Section 3 of this manual. (See Appendix B for a sample peer group average report.)

#### **Peer Groups**

Each top-tier bank holding company with consolidated assets of \$500 million or more, top-tier bank holding company that is required to file the FR Y-9C and FR Y-9LP to meet supervisory needs, and top-tier bank holding companies that are not subject to the Board's risk-based capital guidelines but elect to voluntarily

**Table 1. Peer Group Classification** 

comply with the guidelines and file the FR Y-9C and FR Y-9LP report forms is classified into one or the 7 peer groups based on the criteria listed in Table 1 below.

To show changes in a company's peer group affiliation, the BHCPR identifies the BHC's associated peer group for each reporting period by displaying the two-digit peer number above the "Peer" column of the report page.

#### Peer Group Ratio Averages

Peer group ratio averages are included in the BHCPR to serve as a frame of reference for evaluating the financial condition and performance of a specific company relative to other firms with similar characteristics. This information serves as a benchmark against which an individual company's balance sheet structure and earnings are evaluated.

A peer group average for a financial ratio is the arithmetic mean of the

Peer Group Number	Consolidated Asset Size at the End of the Quarter
	Top-tier BHCs excluding atypical BHCs:
01	\$10 billion and over
02	\$3 billion - \$10 billion
03	\$1 billion - \$3 billion
04	\$500 million - \$1 billion
05	Less than \$500 million (starting March 2006 includes former Peer Group 06)
06	Less than \$300 million (valid only prior to March 2006. Starting March 2003 includes former peer group 07)
07	Less than \$150 million <sup>1</sup> (prior to March 2003)
09	Second-tier BHCs and atypical BHCs <sup>2</sup>

1. Peer group 7 includes only multi-bank holding companies with debt outstanding to the general public or that are engaged in a nonbank activity (either directly or indirectly) involving financial leverage or engaged in credit extending activities. **Peer group 7 was combined with peer group 6 as of March 2003.** 

2. Peer group ratio averages and percentile rank data are omitted from individual BHCPRs generated for lower-tier and atypical BHCs. Second- or lower-tier companies in an organizational structure with consolidated assets of \$1 billion or more are required to file the FR Y-9C and LP with the Federal Reserve System. A BHC is considered an atypical company if:

- it does not consolidate financial statements for all subsidiaries;
- it has significant non-bank activities;
- its parent company is itself a bank; or
- its operations deviate significantly from other holding companies in the same size category.

Atypical companies are excluded from the calculation of peer group ratio averages to prevent the distortion of comparative financial ratios. ratio values calculated for all BHCs in selected peer group subject to upper and lower limits. That is, to reduce the influence of erroneous or atypical data on peer group ratio averages, values falling above the 95<sup>th</sup> and below the 5<sup>th</sup> percentiles for the peer group are excluded from the calculation of the peer group average.

#### Percentile Rank

The percentile rank is a value that ranges from 0 to 99 and is displayed in a column to the right of the BHC and peer group columns. It reflects the statistical position of a BHC within an array of ratio values for all members of a specified peer group. Moreover, it describes how high or low a BHC's financial ratio is when compared with the ratio values of other BHCs in the peer group. Depending upon the financial ratio analyzed, a high percentile rank may indicate a positive or negative attribute. A high percentile rank for ratios that vary directly with financial soundness (e.g., return on assets or equity capital to total assets) may indicate strength in the particular area measured. Conversely, a high percentile rank for ratios that vary inversely with financial soundness (e.g., net charge-offs to total loans) may indicate a weakness. When using the percentile rank as a means of determining strength or weakness in a financial area, an analyst should use this measure in conjunction with other data such as the appropriateness of the peer group to which the BHC is being compared and related measures of performance.

#### **Average Balances**

Two methods for calculating average balances of assets and liability accounts are employed in the BHCPR: the four-point and the five-point average balances. The four-point formula applies to quarterly average balances reported by the BHC in Schedule HC-K (Quarterly Averages) of the FR Y-9C report form. This approach involves the calculation of the arithmetic mean by dividing the cumulative sum of the quarterly average balances to date by the number of quarters that elapsed as of the report date (i.e., one for the March quarter, two for the June quarter, three for the September quarter, or four for the December quarter).

The five-point method is applied to end-of-quarter balances of accounts reported on the balance sheet and accompanying schedules, other than Schedule HC-K. A five-point average is calculated by dividing the cumulative sum of the end-ofquarter balances (beginning with the previous year-end and ending with the most recent quarter) by the number of reporting quarters (i.e., two for the March quarter, three for the June quarter, four for the September quarter, or five for the December quarter).

#### Annualization

Annualization is the process of converting a ratio to an estimated annual rate by multiplying a ratio generated during the March, June, or September quarters by an annualization factor (4, 2, or 1.33, respectively). A ratio value is annualized when it relates an income account, expense account, or loan loss/recovery item to a balance sheet item. Examples of annualized ratios are the yields on specific assets or cost of funds. The purpose of annualization is to facilitate trend analysis and to make the comparison of interimperiod data consistent with annual data.

#### **Tax Equivalency**

The BHCPR adjusts selected income statement items to include the tax benefit associated with income sources that are exempt from state or federal taxes. These adjustments increase the comparability of earnings measures across groups of institutions by translating them into a consistent fully taxable equivalent (FTE) basis. Items related to the tax equivalency adjustments are defined below.

Total tax equivalent adjustment is derived by subtracting pretax income from taxable equivalent pretax income. The amount of "other tax equivalent adjustments" is computed by deducting the tax benefit from tax-exempt income on securities and loans and leases from the total tax equivalent adjustment.

#### **Growth Rates**

One-year and five-year percentage changes are provided for certain income statement and balance sheet accounts, while one-quarter and one-year percentage changes are provided for certain securitization accounts. The BHCPR calculates the one-year percentage change by subtracting the year-ago quarter account balance from the latest quarter's account balance and then dividing the result by the year-ago account balance. Likewise, the five-year percentage change is computed by subtracting the account balance for the corresponding quarter five years earlier from the latest quarter's account balance and then dividing the difference by the latter value. The one-quarter percentage change is computed by subtracting the previous quarter's account balance from the latest quarter's account balance and then dividing the result by the previous quarter's account balance.

#### **Missing Data**

In general, dollar amounts and ratio values for FR Y-9C or LP data items that were not collected in the past appear on the BHCPR as "N/A" for periods prior to the initial reporting date. The BHCPR also displays an "N/A" when the divisor of a ratio is equal to zero or in a case where the divisor consists of a negative value for net income or equity capital.

The BHCPR handles extremely large positive or negative values that do not fit within the data columns by replacing the values with "+++++" or "-----," respectively.

### Section 3: Sample Bank Holding Company Performance Report and Definition of Items

#### **General Description**

This section of the manual contains sample individual BHCPR pages in the order in which they appear in the BHCPR. Definitions of financial ratios and other data are provided following a description of each BHCPR page.

	CAMOUTE DANIE THAT	
	SAMPLE BANK HO SAMPLE CITY, S	
	Bank Holding Company Information	Table of Contents
		Section Page Number
RSSD Numb	er: 9999999	
Rodoral P	eserve District: 12	SUMMARY RATIOS 1
euerar K	eserve District. 14	CONSOLIDATED INFORMATION:
Consol i da	ted Assets (\$000): 53,597,715	INCOME STATEMENT - REVENUES AND EXPENSES
Peer Grou	p Number: 1 Number in Peer Group: 67	NON-INTEREST INCOME AND EXPENSES 4
		ASSETS
Number of	Bank Subsidiaries: 8	LIABILITIES AND CHANGES IN CAPITAL
		PERCENT COMPOSITION OF ASSETS
		LIQUIDITY AND FUNDING
		DERIVATIVES AND OFF-BALANCE-SHEET TRANSACTIONS
Peer Grou	р	DERIVATIVE INSTRUMENTS 10
Number	Description	DERIVATIVES ANALYSIS 11
		MELOWINCE AND MET ECAN AND LEADE ECODED
01 02	Consolidated assets equal to or greater than \$10 billion Consolidated assets between \$3 billion and \$10 billion	PAST DUE AND NONACCRUAL ASSETS
02	Consolidated assets between \$3 billion and \$3 billion	PAST DUE & NONACCRUAL LOANS&LS 13/ PAST DUE & NONACCRUAL LOANS&LS(CONTINUED)
04	Consolidated assets between \$500 million and \$1 billion	RISK-BASED CAPITAL
05	Consolidated assets less than \$500 million (starting	INSURANCE AND BROKER-DEALER ACTIVITIES
	March 2006 includes former peer group 6)	FOREI GN ACTI VI TI ES 16
06	Consolidated assets less than \$300 million (valid only	SERVICING, SECURITIZATION AND ASSET SALE ACTIVITIES-I 17
	prior to March 2006. Starting March 2003 includes	SERVICING, SECURITIZATION AND ASSET SALE ACTIVITIES-II. 18
07	former peer group 07) Consolidated assets less than \$150 million (valid only	SERVICING, SECURITIZATION AND ASSET SALE ACTIVITIES-III 19 PARENT COMPANY INFORMATION:
07	prior to March 2003)	PARENT COMPANY INCOME STATEMENT
09	Atypical and second-tier bank holding companies	PARENT COMPANY BALANCE SHEET
ADDRESS:		PARENT COMPANY ANALYSIS - PART I 22
		PARENT COMPANY ANALYSIS - PART II
C 4 1 40	LE DANK HOLDING COMPANY	
	LE BANK HOLDING COMPANY LE ADDRESS	Public versions of individual BHC reports are available on the FFIEC web site:
	LE CITY, SAMPLE STATE 99999	www. ffiec. gov/ni cpubweb/ni cweb/ni chome. aspx
0.101		For information on ordering individual or peer
		group reports or the User's Guide, contact the
OTE		Board of Governors of the Federal Reserve System,

Federal Reserve System in carrying out its supervisory responsibilities. All information contained herein was obtained from sources deemed reliable. However, no guarantee is given as to the accuracy of the data or of the calculations derived therefrom. The data and calculations in this report do not indicate approval or disapproval of any particular institution's performance and are not to be construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

### **Introductory Page**

The Introductory Page presents the report date of the BHCPR, bank holding company information, the Table of Contents, and a description of peer groups. The following facts on the subject bank holding company are printed on this report page: the name and address of the BHC, the identification numbers assigned by the Federal Reserve System to the BHC, the district number of the Federal Reserve Bank which has regulatory authority over the BHC, consolidated assets of the BHC as of the report date,

the numerical identifier of the peer group associated with the BHC, the number of companies that comprise its peer group, and the number of bank subsidiaries.

		MM/DD/			MM/DD/			MM/DD/YYY		/DD/YYYY		DD/YYY
werage Assets (\$000)	-	52, 913,		-	47, 478		-	48, 811, 31		, 231, 853		590, 21
let Income (\$000)			749			258		493, 74		583, 125		480, 12
lumber of BHCs in Peer Group			67			67		6		68		6
CARNINGS AND PROFITABILITY		PEER 01			PEER 01			PEER 01 PC		PEER 01		PEER O
PERCENT OF AVERAGE ASSETS:												
Net Interest Income (TE)	3.73	2.90	89	3.90	2.99	89	3.91	3.00 8	8 4.04	3.09	4.09	3.0
+ Non-interest Income	1.16	1.75	36	1.15	1.91	30	1.18	1.64 3	4 1.25	1.91	1.32	2.0
- Overhead Expense	2.63	2.82	45	2.94	3.01	50	2.89	2.92 4	6 3.01	2.97	3.02	3.0
- Provision for Loan and Lease Losses	0.70	0.74	52	0.08	0.17	27	0.31	0.36 5	0 0.16	0.15	0.13	0.1
+ Securities Gains (Losses)	- 0. 33	0.05	2	0.05	0.02	80	- 0. 31	- 0. 02	2 0.01	- 0. 01	0.00	0.0
+ Other Tax Equiv Adjustments	0.00	0.00	46	0.00	0.00	50	0.00	0.00 5	3 0.95	0.00	0.00	0.0
= Pretax Net Oper Income (TE)	1.22	1.18	48	2.09	1.71	70	1.56	1.33 5	8 3.07	1.83	2.27	1.9
Net Operating Income	0.81	0.78	44	1.29	1.11	60	1.01	0.88 5	5 1.32	1.18	1.43	1.2
Net Income	0.81	0.77	44	1.29	1.11	61	1.01	0.88 5	3 1.32	1.21	1.43	1.2
Net Income (Sub S Adjusted) PERCENT OF AVG EARNING ASSETS:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A N/	A N/A	N/A	N/A	N/
Interest Income (TE)	6.76	6.17	85	7.42	6.77	85	7.47	6.82 8	3 7.31	6.60	6.35	5.6
Interest Expense	2.58	2.91		2.99	3.43		3.06	3.44 2			1.81	2.2
Net Interest Income (TE) .OSSES, ALLOW, AND PAST DUE+NONACCR:	4.18	3. 24	89	4.42	3. 33		4.41	3.34 8	8 4.60	3.42	4.54	3. 4
Net Ln&Ls Losses/Avg Loans & Leases	0.52	0.62	47	0.11	0.24		0.17	0.38 2	8 0.14	0.23	0.10	0. 2
Earnings Coverage of Net Losses (X)	4.87	7.57		24.78	15.20		13.99	13.60 7			31.45	22. 7
Ln&Ls Allowance/Total Ln&Ls not HFS	1.26	1.36		1.04	1.14		1.18	1.25 4			1.13	1. 1
Ln&Ls Allowance/Total Ln&Ls	1.26	1.33		1.03	1.11		1.18	1.22 4			1.12	1.1
Nonaccr Lns&Ls+RE Acq/Lns&Ls+RE Acq 30-89 Days PD Lns&Ls/Total Lns&Ls	1.06	1.33		0. 22	0.61		0.70	1.08 3			0.28	0. 4
(Confidential Prior to March 2001)	1.30	1.12	66	0.64	0.75	47	0.71	1.03 3	1 0.63	0.81	0.54	0. 6
IQUIDITY AND FUNDING:												
Net Noncore Funding Dependence	25.45	42.08		22.39	37.20		26.56	40.36 1			15.24	37.8
Net ST Noncore Funding Dependence	23.88	26.91	39	18.77	23.26		23.08	26.13 3			12.13	23. 5
Net Loans and Leases/Total Assets APITALIZATION:	73.59	63.83		73. 31	63.19		73.03	63.86 8			69.72	60. (
Tier 1 Leverage Ratio	7.18 9.94	7.37		7.92 10.83	7.67 9.25		7.37	7.45 4 9.36 6			8.16	7.4 8.8
Equity Capital/Total Assets Net Loans&Ls/Equity Capital (X)	9.94 7.40	9.19 7.22		6. 77	9.23		10.00 7.31	9.36 6			9.91 7.04	8. a 6. 9
Cash Dividends/Net Income	7.40 45.40	57.43		6.77 30.25	39.43		39.63	50.48 3			7.04 27.14	39.8
Cash Dividends/Net Income (Sub S Adj)	45.40 N/A		30 N/A	30. 23 N/A		29 N/A	39.03 N/A	N/A N/			27.14 N/A	39. c N/
Retained Earnings/Avg Equity Cap ROWTH RATES:	4.33	3. 43		8. 13	7.05		5.61	3.96 5			11. 49	<b>8</b> . 4
Assets	10.38	11.22	56	12.11	9.63	69	12.73	9.68 7	0 9.84	10.23	35.87	10. 5
Equity Capital	1.27	5.73		21.12	12.63		6.13	5.78 5			51.87	8.1
Net Loans and Leases	10.79	10.92		15.51	10.71		12.60	9.86 7			33.35	12.9
Noncore Fundi ng	32.16	23. 62		52.85	11.74		40.70	15.44 8			56.93	16. 2
ARENT COMPANY RATIOS:												
Short-Term Debt/Equity Capital	7.25	4.60	75	3.55	3.13		8.56	3.66 8			7.49	2.5
Long-Term Debt/Equity Capital	31.74	11.53	85	34.02	12.03	82	31.95	11.89 8	3 35.89	11.77	35.22	12.4
Equity Investment in Subs/Equity Cap	112.15				111.14		110.84	112.49 4			120.07	108.7
Cash FR 0p+Noncash+0p Exp/0p Exp+Div	134.90	104.18	71	141.43	137.44	67	163.76	140.05 7	0 175.14	134.43	157.70	147.5

### **Summary Ratios**

The Summary Ratios page provides a brief overview of the financial condition and performance of a bank holding company based on key financial ratios in the following areas: earnings and profitability, asset quality, liquidity and funding, capitalization, growth, and parent company condition. In addition, this report page presents the dollar amounts of year-to-date average assets, net income, and the number of companies in the BHC's peer group. (Note: Headers on the top left corner of this page and subsequent BHCPR pages present the BHC's name, identification number, city and state, Federal Reserve District number, peer group number, and total assets. An asterisk that appears by the current quarter date indicates that the BHC has engaged in a business combination(s) accounted for by the purchase method of accounting.)

For a more thorough analysis, the BHCPR user should refer to the detailed information presented in subsequent pages of the performance report. Below are definitions of items appearing on this report page.

#### Average Assets (\$000)

The year-to-date cumulative sum of the quarterly average consolidated assets divided by the number of calendar quarters to date (four-point average).

An @ symbol signifies that the current quarter financial statements are restated due to new or revised *Statements of Financial Accounting Standards*.

#### Net Income (\$000)

The amount of net income.

#### Number of BHCs in Peer Group

The total number of bank holding companies in the peer group to which an individual bank holding company belongs. (See the definition of BHCPR peer groups on page 2-2.)

#### **Earnings and Profitability**

#### Percent of Average Assets

*Net Interest Income (TE)* (*Percent of Average Assets*)

Net interest income on a taxable equivalent basis divided by average assets.

Non-Interest Income (Percent of Average Assets)

Total non-interest income divided by average assets.

#### *Overhead Expense* (*Percent of Average Assets*)

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expenses divided by average assets.

#### *Provision for Loan and Lease Losses* (*Percent of Average Assets*)

The provision for loan and lease losses divided by average assets.

#### Securities Gains (Losses) (Percent of Average Assets)

The difference between the sales price and amortized cost of securities that are classified as held-to-maturity or available-for-sale divided by average assets. Included in realized losses are write-downs of the cost basis resulting from other-than-temporary impairments.

# *Other Tax Equivalent Adjustments* (*Percent of Average Assets*)

Other tax equivalent adjustments, excluding the tax benefit on taxexempt interest income, divided by average assets. (See the discussion of tax equivalency on page 2-3.)

#### *Pretax Net Operating Income (TE)* (*Percent of Average Assets*)

Income or loss before income taxes,

extraordinary items, and other adjustments on a taxable equivalent basis divided by average assets.

*Net Operating Income* (*Percent of Average Assets*)

Income after applicable income taxes and minority interest but before extraordinary items and other adjustments divided by average assets.

#### Net Income (Percent of Average Assets)

The amount of net income after applicable taxes, minority interest, extraordinary items, and adjustments divided by average assets.

#### Net Income (Sub S Adjusted) (Percent of Average Assets)

The amount of net income, adjusted downward by an assumed federal tax rate of 35 percent, divided by average assets. This ratio is only computed for BHCs that have elected subchapter S tax status.

# Percent of Average Earning Assets

#### *Interest Income (TE)* (*Percent of Average Earning Assets*)

Total interest income on a taxable equivalent basis divided by average earning assets. (See the definition of average earning assets on page 3-13.)

#### *Interest Expense* (*Percent of Average Earning Assets*)

Total interest expense divided by average earning assets.

#### Net Interest Income (TE) (Percent of Average Earning Assets)

Net interest income on a taxable equivalent basis divided by average earning assets.

#### Losses, Allowance, and Past Due and Nonaccrual Loans and Leases

#### Net Loan and Lease Losses/ Average Loans and Leases

Gross loan and lease losses minus recoveries divided by (four-point) average loans and leases, net of unearned income. Prior to March 31, 2001, net loan and lease losses include net chargeoffs to the allocated transfer risk reserve.

#### Earnings Coverage of Net Losses (X)

Income before taxes, minority interest, and extraordinary items plus the provision for loan and lease losses (including the provision for allocated transfer risk prior to March 31, 2001) divided by net loan and lease losses. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

### Loan and Lease Allowance/Total Loans and Leases Not Held-For-Sale

Allowance for loan and lease losses divided by total loans and leases not held-for-sale (schedule HC, line item 4.b. of the FR Y-9C).

### Loan and Lease Allowance/Total Loans and Leases

Allowance for loan and lease losses divided by total loans and leases, net of unearned income. Prior to March 31, 2001, the allowance for loan and lease losses includes the allocated transfer risk reserve.

#### Nonaccrual Loans and Leases Plus Real Estate Acquired/Loans and Leases Plus Real Estate Acquired

The sum of loans and leases in nonaccrual status and real estate acquired in satisfaction of debt previously contracted divided by the sum of loans and leases (net of unearned income) and real estate acquired in satisfaction of debt previously contracted. Loans and Leases Past Due 30-89 Days/Total Loans and Leases (Confidential Prior to March 31, 2001)

Loans past due 30-89 days divided by loans and leases, net of unearned income.

### Liquidity and Funding

#### Net Noncore Funding Dependence

The difference between noncore funding and short-term investments divided by long-term assets.

"Noncore Funding" is the sum of time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000.

"Short-term investments" is defined as the sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, and debt securities with a remaining maturity of one year or less. Prior to March 31, 2001, short term investments include acceptances of other banks.

"Long-term assets" is comprised of loans and leases (net of unearned income and the allowance for loan and lease losses), debt securities with a remaining maturity of over one year, equity securities, and real estate acquired in satisfaction of debts previously contracted. Prior to March 31, 2001, acceptances of other banks were deducted from long term assets.

# Net Short-Term Noncore Funding Dependence

The difference between short-term noncore funding and short-term investments divided by long-term assets.

"Short-term Noncore Funding" is

the sum of commercial paper, federal funds purchased and securities sold under agreements to repurchase, and the following liability items with a remaining maturity of one year or less: time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000.

(See the definitions of short-term investments and long-term assets above.)

#### Net Loans and Leases/Total Assets

Loans and lease financing receivables, net of unearned income and the allowance for loan and lease losses, divided by total assets.

#### Capitalization

#### Tier 1 Leverage Ratio

Tier 1 Leverage ratio reported on FR Y-9C Schedule HC-R line 31. Prior to March 31, 2001, this ratio is computed as Tier 1 capital divided by average assets for the latest quarter (as reported in Schedule HC-K of the FR Y-9C report form). "Average assets" is adjusted by deducting the sum of goodwill, excess MSAs, PCCRs and NMSAs, nongrandfathered other identifiable intangible assets, and deferred tax assets in excess of the regulatory capital limit. (See the definition of the Tier 1 capital components in the Risk-Based Capital section of this manual beginning on page 3-63.)

#### Equity Capital/Total Assets

Total equity capital divided by total assets.

# Net Loans and Leases/Equity Capital (X)

Loans and lease financing receivables, net of unearned income and the allowance for loan and lease losses, divided by total equity capital. (This ratio is not expressed as a percent and, therefore, is not multiplied by 100.)

#### Cash Dividends/Net Income

Total cash dividends declared divided by net income.

### *Cash Dividends/Net Income (Sub S Adjusted)*

Total cash dividends declared adjusted downward by an assumed federal tax rate of 35 percent, divided by net income, adjusted downward by an assumed federal tax rate of 35 percent. This ratio is only computed for BHCs that have elected subchapter S tax status.

#### *Retained Earnings/Average Equity Capital*

The difference between net income and cash dividends declared divided by average equity capital (four-point average). See page 3-79 for the definition of average equity capital.

#### **Growth Rates**

This section presents the twelvemonth growth rates of assets, equity capital, loans and leases (net of unearned income and the allowance for loan and lease losses) and noncore funding. (See the definition of the one-year percentage change on page 2-3.)

#### **Parent Company Ratios**

#### Short-Term Debt/Equity Capital

Borrowings with a remaining maturity of one year or less, including commercial paper, divided by total equity capital.

#### Long-Term Debt/Equity Capital

The sum of other borrowings with a remaining maturity of greater than one year, mandatory convertible securities, and subordinated notes and debentures (including limited-life preferred stock and related surplus, equity contract notes, and equity commitment notes) divided by total equity capital.

#### Equity Investment in Subsidiaries/Equity Capital

Equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbank companies, and in subsidiary bank holding companies divided by total equity capital.

Cash Flow from Operations Plus Noncash Items Plus Operating Expense/Operating Expense Plus Dividends

The sum of cash flow provided by operating activities, total operating expense, and noncash items included in operating expense divided by the sum of total operating expense and cash dividends paid.

9999999 SAMPLE BANK	HOLDI NG	COMPANY	
SAMPLE CITY, SAMPLE	STATE	FR Dist:	12 Peer:

#### INCOME STATEMENT - REVENUES AND EXPENSES

9999999 SAMPLE BANK HOLDING COMPANY SAMPLE CITY, SAMPLE STATE FR Dist: 12 Pee		. STATEMENT - F	EVENUES AND EX	PENSES		Р	AGE 2
(\$ IN THOUSANDS)	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	PERCENT 1- YR	5-YI
Interest and Fees on Loans	688, 806	675. 368	2. 825. 709	2. 441. 417	1. 591. 649	2.0	133. 4
Income From Lease Financing Receivables	5, 818	5, 225	21,683	18, 290	16, 080	11.4	28. 3
Fully Taxable Income on Loans and Ls	691,656	676, 816	2, 833, 269	2, 446, 240	1, 596, 666	2.2	133. 5
Tax Exempt Income on Loans and Ls	2, 968	3, 777	14, 123	13, 467	11,063	- 21.4	- 13. 4
Est Tax Benefit on Inc on Loans & Ls	1, 598	2,034	7,605	7, 251	5, 957	- 21. 4	- 15. 2
Income on Loans and Leases (TE)	696, 222	682, 627	2, 854, 997	2, 466, 958	1, 613, 686	2.0	130.
nvestment Interest Income (TE)	89, 537	83, 916	330, 876	329, 861	251, 931	6.7	126. 5
nterest on Due From Depository Inst	178	358	1, 126	2, 540	589	- 50. 3	947.
nterest Income on Other Earning Assets	10.829	9, 759	42, 381	39, 386	57.475	11.0	- 5. 4
Total Interest Income (TE)	796, 766	776, 660	3, 229, 380	2, 838, 745	1, 923, 681	2.6	126. (
nterest on Time Deposits of \$100K or More	49, 056	57, 418	231, 058	142, 625	54, 660	- 14. 6	427. 5
nterest on Time Deposits < \$100K	27, 154	25, 727	110, 636	77, 467	41, 733	5.6	143. (
nterest on Foreign Office Deposits	29, 984	29, 741	130, 429	95, 478	23, 327	0.8	5920.
nterest on Other Deposits	104, 003	113, 124	480, 671	405, 364	220, 674	- 8.1	218.
nterest on Other Borrowings & Trad Liab	73, 778	60, 406	262, 910	223, 592	144, 664	22.1	214.
nterest on Sub Debt & Mand Conv Sec	19,655	26, 951	107, 441	108, 870	63, 851	- 27. 1	223.
Total Interest Expense	303, 630	313, 367	1, 323, 145	1, 053, 396	548, 909	- 3. 1	265.
Net Interest Income (TE)	493, 136	463, 293	1, 906, 235	1, 785, 349	1, 374, 772	6.4	83.
on-Interest Income	152, 920	136, 056	574, 980	554, 392	443, 785	12.4	52.
Adjusted Operating Income (TE)	646, 056	599, 349	2, 481, 215	2, 339, 741	1, 818, 557	7.8	74. 3
verhead Expense	348, 390	348, 420	1, 412, 127	1, 332, 709	1, 013, 795	0.0	61.
Provision for Loan and Lease Losses	92, 302	9, 111	152, 210	72, 479	43, 023	913.1	425.
Securities Gains (Losses)	- 44, 212	6, 227	- 153, 279	2,604	1, 148	N/A	N//
ther Tax Equivalent Adjustments	0	0	0	419, 786	0	N/A	N//
Pretax Net Operating Income (TE)	161, 152	248, 045	763, 599	1, 356, 943	762, 887	- 35. 0	17. 3
pplicable Income Taxes	49, 896	88, 854	235, 737	317, 949	263, 418	- 43. 8	7.
ax Equival ent Adjustments	6,079	6, 638	26, 101	444, 020	21,000	- 8. 4	5. 5
Applicable Income Taxes (TE)	55, 975	95, 492	261, 838	761, 969	284, 418	- 41. 4	6. 5
finority Interest	- 1, 572	- 705	8, 016	11, 849	- 1, 652	N/A	N//
Net Operating Income	106, 749	153, 258	493, 745	583, 125	480, 121	- 30. 4	21.
et Extraordinary Gains (Losses) Net Income	0 106, 749	0 153, 258	0 493, 745	0 583, 125	0 480, 121	N/A - 30. 4	N/. 21.
ÆMORANDA:							
nvestment Securities Income (TE):	89, 537	83, 916	330, 876	329, 861	251, 931	6.7	126.
U.S. Treasury and Agency Sec (excl MBS)	16, 928	23, 839	80, 954	78, 595	43, 779	- 29. 0	71.4
Mortgage-Backed Securities	9,079	14, 133	54, 589	60, 961	26, 345	- 35. 8	19.
All Other Securities	63, 530	45, 944	195, 333	190, 305	181, 807	38.3	187.
ash Dividends Declared:	48, 459	46, 353	195, 650	160, 821	130, 300	4.5	154.
Common	46,006	42, 750	181, 327	156, 986	130, 300	7.6	141.
Preferred	2, 453	3,603	14, 323	3, 835	0	- 31. 9	N/A

PAGE 2

### Income Statement—Revenues and Expenses

BHCPR page 2 details the major income and expense components of the subject BHC's consolidated income. In addition, an estimate of the tax benefit derived from taxexempt interest income is allocated between loans and leases and securities. By adding the tax benefit to income, the dollar amounts of income on loans and leases, investment interest income, total interest income, net interest income, adjusted operating income, and pretax net operating income are converted to a fully tax equivalent basis.

The memoranda section presents the components of investment securities income and the portion of income paid as dividends to each type of stockholder. The breakdown of investment income by security type was significantly changed in the March 31, 2001 FR Y-9C. Accordingly, income data is only displayed for investment securities by type beginning in March 2001. The last two columns on the right present one- and five-year growth rates for each income and expense category. (See the description of Growth Rates on page 2-3.)

Information on this report page is primarily obtained from the Consolidated Income Statement (Schedule HI) of the FR Y-9C report form.

#### Interest and Fees on Loans

Interest and yield-related fee income on domestic and foreign loans, including obligations (other than securities) of states and political subdivisions in the U.S.

#### Income from Lease Financing Receivables

Income from taxable and tax-exempt lease financing receivables.

### *Fully Taxable Income on Loans and Leases*

The sum of interest and fee income on domestic and foreign loans (excluding interest on tax-exempt obligations of states and political subdivisions in the U.S.) and taxable lease financing receivables.

### *Tax Exempt Income on Loans and Leases*

Tax-exempt interest income on obligations of states and political subdivisions in the U.S. and lease financing receivables.

### *Estimated Tax Benefit on Income on Loans and Leases*

The estimated tax benefit attributable to tax-exempt loan and lease income. (See the discussion of tax equivalency on page 2-3.)

#### Income on Loans and Leases (TE)

The sum of taxable and tax-exempt income on loans and lease financing receivables and the estimated tax benefit on the tax-exempt income on loans and leases. (See the discussion of tax equivalency on page 2-3.)

#### Investment Interest Income (TE)

Income on U.S. Treasury securities and U.S. government agency and corporate obligations (excluding mortgage-backed securities), mortgage-backed securities, and all other securities plus the estimated tax benefit on tax-exempt securities. (See discussion of tax equivalency on page 2-3.)

### *Interest on Balances Due from Depository Institutions*

Interest income on balances due from depository institutions that are held in the BHC's U.S. and foreign offices, Edge or Agreement subsidiaries, International Banking Facilities, and consolidated subsidiaries.

### Interest Income on Other Earning Assets

The sum of interest income on federal funds sold and securities purchased under agreements to resell, interest income on assets held in trading accounts, and other interest income.

#### Total Interest Income (TE)

Total interest income plus the tax equivalent adjustment. (See the discussion of tax equivalency on page 2-3.)

### *Interest on Time Deposits of* \$100 *Thousand or More*

Interest expense on time deposits of \$100,000 or more in domestic offices.

#### Interest on Time Deposits below \$100 Thousand

Interest expense on time deposits of less than \$100,000 in domestic offices.

#### Interest on Foreign Office Deposits

Interest expense on deposits in foreign offices, Edge and Agreement subsidiaries, and International Banking Facilities.

#### Interest on Other Deposits

Interest expense on other domestic deposits.

#### Interest on Other Borrowings and Trading Liabilities

Interest expenses on federal funds purchased and securities sold under agreements to repurchase, trading liabilities, and other borrowed funds.

#### Interest on Subordinated Debt and Mandatory Convertible Securities

Interest expenses on subordinated notes and debentures and on mandatory convertible securities (equity contract notes and equity commitment notes).

#### Total Interest Expense

Interest expenses on time and other deposits in domestic offices, deposits in foreign offices, Edge or Agreement

subsidiaries and International Banking Facilities, federal funds purchased and securities sold under agreements to repurchase, trading liabilities, other borrowed funds (including mortgage indebtedness and obligations under capitalized leases), subordinated notes and debentures, mandatory convertible securities, and other liabilities.

#### Net Interest Income (TE)

Net interest income plus the taxable equivalent adjustment. (See the discussion of tax equivalency on page 2-3.)

#### Non-Interest Income

The sum of income from fiduciary activities; service charges on deposit accounts in domestic offices; investment banking, advisory, brokerage and underwriting fees; venture capital revenue; net servicing fees; net securitization income; insurance commissions and fees; net gains (losses) on sales of loans and leases; net gains (losses) on sales of other real estate owned; net gains (losses) on sales of other assets (excluding securities); and other noninterest income.

#### Adjusted Operating Income (TE)

The sum of net interest income on a taxable equivalent basis and noninterest income. (See the discussion of tax equivalency on page 2-3.)

#### Overhead Expense

Total non-interest expense including salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expense.

#### Provision for Loan and Lease Losses

The year-to-date provision for loan and lease losses.

#### Securities Gains (Losses)

The difference between the sale price and the amortized cost realized from the sale, exchange, redemption, or retirement of debt securities classified as held-to-maturity or on debt and equity securities that are classified as available-for-sale.

#### Other Tax Equivalent Adjustments

Other tax equivalent adjustments, excluding the tax benefit on taxexempt interest income. (See the discussion of tax equivalency on page 2-3.)

#### Pretax Net Operating Income (TE)

Income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis. (See the discussion of tax equivalency on page 2-3.)

#### Applicable Income Taxes

The total estimated federal, state, local, and foreign income tax expense.

#### Taxable Equivalent Adjustments

The total taxable equivalent adjustment which results from subtracting the reported pretax income from the fully taxable equivalent pretax income.

#### Applicable Income Taxes (TE)

The sum of applicable income taxes and total taxable equivalent adjustments. (See the discussion of tax equivalency on page 2-3.)

#### Minority Interest

The portion of income (or loss) before extraordinary items and cumulative effects of changes in accounting principles allocated to minority shareholders of less than wholly owned subsidiaries.

#### Net Operating Income

Income before extraordinary items and other adjustments.

#### Net Extraordinary Gains (Losses)

Material aggregate extraordinary gains or losses, net of applicable income taxes.

#### Net Income

The amount of net income.

#### Memoranda

# Investment Securities Income (TE)

Interest income on investment securities plus the estimated tax benefit on interest income from tax-exempt securities.

#### U.S. Treasury and Agency Securities (Excluding Mortgage-Backed Securities)

Interest income on U.S. Treasury securities and U.S. government agency and corporation obligations, excluding mortgage-backed securities.

#### Mortgage-Backed Securities

Interest income on mortgage-backed securities.

#### All Other Securities

Interest income on all other debt securities and equity securities that are reported on Schedule HC-B as securities issued by states and political subdivisions in the U.S., asset-backed securities, other debt securities, and investments in mutual funds and other equity securities with readily determinable fair values.

#### **Cash Dividends Declared**

Cash dividends declared on common stock and preferred stock during the calendar year-to-date, including dividends not payable until after the report date.

#### Common

Cash dividends declared on common stock during the calendar year-todate including dividends not payable until after the report date.

#### Preferred

Cash dividends declared on preferred

stock (including limited-life preferred stock) during the calendar year-todate including dividends not payable until after the report date.

9999999 SAMPLE BANK HOLDING COMPANY	RELATIVE INCOME STATEMENT AND MARGIN ANALYSIS
SAMPLE CITY, SAMPLE STATE FR Dist:	12 Peer: 1

PERCENT OF AVERAGE ASSETS	BHC 1	D/YYYY PEER 01	РСТ	BHC 1	O/YYYY PEER 01		BHC 1	D/YYYY PEER 01		BHC	D/YYYY PEER 01	BHC	D/YYYY PEER 01
nterest Income (TE)	6.02	5. 52	79	6.54	6. 10	76	6. 62	6.13	79	6.42	5. 95	5. 73	5. 08
Less: Interest Expense	2.30	2.60	22	2.64	3.09	20	2.71	3.08	19	2.38	2.85	1.63	1.98
Equals: Net Interest Income (TE)	3.73	2.90	89	3.90	2.99	89	3.91	3.00	88	4.04	3.09	4.09	3.08
Plus: Non-Interest Income	1.16	1.75	36	1.15	1.91	30	1.18	1.64	34	1.25	1.91	1.32	2.03
Equals: Adj Operating Income (TE)	4.88	4.69	58	5.05	4.93	58	5.08	4.69	68	5.29	4.97	5.41	5.15
less: Overhead Expense	2.63	2.82	45	2.94	3.01	50	2.89	2.92	46	3.01	2.97	3.02	3.07
less: Provision for Loan & Lease Losses	0.70	0.74	52	0.08	0.17	27	0.31	0.36	50	0.16	0.15	0.13	0.15
Plus: Realized G/L on HTM Securities	0.00	0.00	48	0.00	0.00	49	0.00	0.00	49	0.00	0.00	0.00	0.00
Plus: Realized G/L on AFS Securities	- 0. 33	0.05	2	0.05	0.01	82	- 0. 31	- 0. 02	2	0.01	- 0. 01	0.00	0.01
Plus: Other Tax Equiv Adjustments	0.00	0.00	46	0.00	0.00	50	0.00	0.00	53	0.95	0.00	0.00	0.00
Equals: Pretax Net Oper Income (TE)	1.22	1.18	48	2.09	1.71	70	1.56	1.33	58	3.07	1.83	2.27	1.93
less: Applicable Income Taxes (TE)	0.42	0.38	51	0. 80	0.59	82	0.54	0.45	59	1.72	0.63	0.85	0.66
less: Minority Interest	- 0. 01	0.01	2	- 0. 01	0.01	2	0.02	0.00	88	0.03	0.01	0.00	0.01
Equals: Net Operating Income	0.81	0.78	44	1.29	1.11	60	1.01	0.88	55	1.32	1.18	1.43	1.24
Plus: Net Extraordinary Items	0.00	0.00	53	0.00	0.00	51	0.00	0.00	50	0.00	0.01	0.00	0.00
Equals: Net Income	0.81	0.77	44	1.29	1.11	61	1.01	0.88	53	1.32	1.21	1.43	1.25
Memo: Net Income (Last Four Qtrs)	0.89	0. 79	50	1.32	1.16	64	1.01	0.87	55	1.32	1.21	1.43	1.25
MARGIN ANALYSIS:													
Avg Earning Assets / Avg Assets	89.10	89.53	44	88.24	90.07	30	88.59	89.70	37	87.82	90.22	90.18	<b>89.8</b> 4
Avg Int-Bearing Funds / Avg Assets	70.19	77.29	16	66.60	76.24	11	68. 52	76.48	14	66.31	75.80	66.73	74.4
Int Income (TE) / Avg Earning Assets	6.76	6.17		7.42	6.77		7.47	6.82		7.31	6.60	6.35	5.6
Int Expense / Avg Earning Assets	2.58	2.91	19	2.99	3.43	20	3.06	3.44		2.71	3.16	1.81	2.2
Net Int Inc (TE) / Avg Earning Assets	4.18	3. 24	89	4. 42	3. 33	89	4. 41	3.34		4.60	3. 42	4. 54	3.4
TELD OR COST:													
fotal Loans and Leases (TE)	7.06	6.63	80	7.71	7.37	72	7.76	7.37	70	7.62	7.24	6.72	6.25
nterest-Bearing Bank Balances	3.79	4.01	47	4.70	5.03	49	4.21	5.42	28	5.14	5.07	4.42	3.49
ed Funds Sold & Reverse Repos	3.33	3.34	57	5.24	5.31	44	5.14	5.20	52	5.17	5.08	3.20	3. 24
'rading Assets	1.96	2.57	41	9.20	3. 27	93	6.38	3.45	81	7.73	2.87	7.42	2.4
otal Earning Assets	6.71	6.12	85	7.35	6.69	83	7.41	6.76	83	7.25	6.52	6.28	5.5
nvestment Securities (TE)	5.51	5.21	77	5.88	5.27	85	5.97	5.27	88	5.85	4.94	5.41	4.4
U.S. Treasury & Agency Sec (excl MBS)	5.40	5.68	60	5.71	6.82	77	5.31	5.95	66	4.76	4.48	3.81	3.6
Mortgage-Backed Securities	6.01	4.88	94	5.29	4.94	75	5.38	4.90	83	5.41	4.71	2.94	4.3
All Other Securities	5.45	7.24	29	6.38	7.41	50	6.01	7.85	32	6.69	8.24	6.72	7.4
nterest-Bearing Deposits	3.04	2.99	52	3.51	3.56	41	3.61	3.56	49	3.10	3. 22	1.95	2.1
Time Deposits of \$100K or More	4.36	4.35	47	4.85	4.70	52	4.94	4.96	55	4.25	4.43	3.05	3.1
Time Deposits < \$100K	4.24	4.20	47	4.33	4.39	42	4.44	4.47	40	3.74	3.96	2.69	2.9
Other Domestic Deposits	2.44	1.85	85	2.85	2.53	67	2.98	2.49	73	2.57	2.26	1.62	1.4
Foreign Deposits	3.65	3.03	86	4.87	4.46	65	4.82	4.23	74	4.63	4.23	3.17	2.79
ed Funds Purchased and Repos	2.92	3.22	27	4.74		41	4.63	4.62	44	4.39	4.53	2.70	3.1
ther Borrowed Funds & Trading Liab	3.16	3.87		3.62		17	3.80	4.64		4.20	4.51	4.04	3.5
All Interest-Bearing Funds	3.27	3.39	39	3.96	4.06	42	3.96	4.04	43	3.59	3.77	2.45	2.65

PAGE 3

### **Relative Income Statement and Margin Analysis**

BHCPR page 3 presents the key components of earnings relative to average assets, margin analysis ratios, the yields or returns on specific assets, and the cost of funds. The average balance of each category of investment securities in the Yield or Cost section is based on amortized cost, rather than fair value. For a description of the methods for calculating average balances, see page 2-2.

Definitions of specific average balances used in calculating ratios on this report page are given below.

#### **Definitions** of Average Balances

#### Average Assets

The cumulative sum of the quarterly average consolidated assets yearto-date divided by the number of calendar quarters to date (four-point average).

#### Average Earning Assets

The cumulative sum of the quarterly average earning assets year-to-date divided by the number of calendar quarters to date (four-point average). Earning assets include investment securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income), trading assets, and other earning assets as reported on schedule HC-K of the FR Y-9C.

#### Average Interest-Bearing Funds

The cumulative sum of the end-ofquarter balances (from the previous year-end to the latest quarter) of interest-bearing deposits, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowed money, subordinated notes and debentures (including equity contract and equity commitment notes) and cumulative preferred stock included in minority interest divided by the number of reporting quarters (fivepoint average).

#### Average Loans and Leases

The cumulative sum of the quarterly average loans and leases (net of unearned income) for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Average Investment Securities

The cumulative sum of the quarterly average consolidated investment securities for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

# Average Interest-Bearing Deposits

The cumulative sum of the quarterly averages for domestic and foreign interest-bearing deposits for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Average Other Borrowed Funds

The cumulative sum of the quarterly averages of all other borrowed funds for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Other Average Balances

Other average balances, which are not defined above, are calculated based on the five-point average method. This approach consists of dividing the cumulative sum of end-of-quarter balances (of the balance sheet item) from the previous year-end to the latest quarter by the number of reporting quarters.

#### Percent of Average Assets

*Interest Income (TE)* (*Percent of Average Assets*)

Total interest income on a taxable equivalent basis divided by average assets.

*Interest Expense* (*Percent of Average Assets*)

Total interest expense divided by average assets.

*Net Interest Income (TE)* (*Percent of Average Assets*)

Net interest income on a taxable equivalent basis divided by average assets.

Non-Interest Income (Percent of Average Assets)

Non-interest income divided by average assets.

*Adjusted Operating Income (TE)* (*Percent of Average Assets*)

The sum of net interest income on a taxable equivalent basis and noninterest income divided by average assets.

*Overhead Expense* (*Percent of Average Assets*)

The sum of salaries and employee benefits, expense on premises and fixed assets, amortization expense of intangible assets, and other noninterest expense divided by average assets.

*Provision for Loan and Lease Losses* (*Percent of Average Assets*)

Provision for loan and lease losses divided by average assets.

Realized Gains (Losses) on Held-to-Maturity Securities (Percent of Average Assets)

The difference between the sales price and the amortized cost that is realized from the sale, exchange, redemption, or retirement of securities that are classified as held-to-maturity divided by average assets.

#### Realized Gains (Losses) on Available-for-Sale Securities (Percent of Average Assets)

The difference between the sales price and the amortized cost that is realized from the sale, exchange, redemption, or retirement of securities that are classified as available-for-sale divided by average assets.

### *Other Tax Equivalent Adjustments* (*Percent of Average Assets*)

Other tax adjustments, excluding the tax benefit on tax-exempt income, divided by average assets. (See the discussion of tax equivalency on page 2-3.)

*Pretax Net Operating Income (TE)* (*Percent of Average Assets*)

Income or loss before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis divided by average assets.

#### Applicable Income Taxes (TE) (Percent of Average Assets)

The sum of applicable income taxes, the tax benefit on tax-exempt income, and other tax equivalent adjustments divided by average assets.

#### Minority Interest (Percent of Average Assets)

Minority interest in consolidated subsidiaries divided by average assets.

#### *Net Operating Income* (*Percent of Average Assets*)

Income or loss before extraordinary items and other adjustments divided by average assets.

#### *Net Extraordinary Items* (*Percent of Average Assets*)

Extraordinary items net of applicable income taxes and minority interest divided by average assets.

Net Income (Percent of Average Assets)

Net income divided by average assets.

#### Net Income (Last Four Quarters) (Percent of Average Assets, Last Four Quarters)

The cumulative amount of net income reported for the latest four quarters divided by the mean of quarterly average assets reported in Schedule HC-K for the most recent four quarters.

#### **Margin Analysis**

Average Earning Assets/ Average Assets

Average earning assets divided by average assets.

Average Interest-Bearing Funds/ Average Assets

Average interest-bearing funds divided by average assets.

Interest Income (TE)/ Average Earning Assets

Total interest income on a taxable equivalent basis divided by average earning assets.

Interest Expense/ Average Earning Assets

Total interest expense divided by average earning assets.

Net Interest Income (TE)/ Average Earning Assets

Net interest income on a taxable equivalent basis divided by average earning assets.

### Yield or Cost

(Yield on) Total Loans and Leases (TE)

Interest and fee income on loans and lease financing receivables on a taxable equivalent basis divided by average loans and leases.

#### (Yield on) Interest-Bearing Bank Balances

Interest income on balances due from depository institutions divided by the five-point average of interestbearing bank balances.

#### (Yield on)

Federal Funds Sold and Reverse Repos

Interest income on federal funds sold and securities purchased under agreements to resell divided by the four-point average balance of federal funds sold and securities purchased under agreements to resell.

(Yield on) Trading Assets

Interest income from assets held in trading accounts divided by the fivepoint average of trading assets. The interest income from trading assets excludes gains or losses on assets held in trading accounts.

(Yield on) Total Earning Assets

Total interest income divided by average earning assets.

#### Investment Securities (TE)

(Yield on) Investment Securities (TE)

Interest income on total investment securities plus the estimated tax benefit on interest income from taxexempt securities divided by the fivepoint average of the amortized cost of all investment securities.

#### (Yield on)

U.S. Treasury and Agency Securities (Excluding Mortgage-Backed Securities)

Income on U.S. Treasury securities and obligations of the U.S. government agencies and corporations (excluding mortgage-backed securities) divided by the five-point average of the amortized cost of U.S. Treasury securities and U.S. government obligations (excluding mortgagebacked securities).

#### (Yield on) Mortgage-Backed Securities

Income on mortgage-backed securities divided by the five-point average of the amortized cost of mortgage-backed securities.

#### (Yield on) All Other Securities

Interest income on all other debt securities and equity securities that are reported on Schedule HC-B as securities issued by states and political subdivisions in the U.S., asset-backed securities, other debt securities, and investments in mutual funds and other equity securities with readily determinable fair values divided by the five-point average of the amortized cost of all other securities.

#### (Cost of) Interest-Bearing Deposits

Interest paid on all interest-bearing deposits divided by the average balance of domestic and foreign interest-bearing deposits.

#### (Cost of) Time Deposits of \$100 Thousand or More

Interest paid on time deposits of

\$100,000 or more in domestic offices divided by the five-point average balance of time deposits of \$100,000 or more in domestic offices.

#### (Cost of) Time Deposits below \$100 Thousand

Interest paid on time deposits less than \$100,000 in domestic offices divided by the five-point average balance of time deposits below \$100,000 in domestic offices.

#### (Cost of)

#### Other Domestic Deposits

Interest paid on other domestic deposits divided by the five-point average balance of the sum of negotiable orders of withdrawal (i.e., NOW accounts), ATS accounts (that is, accounts subject to automatic transfer from savings accounts), other transaction accounts, money market deposit accounts, and other savings accounts in domestic offices.

### (Cost of)

Foreign Deposits

Interest paid on deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities divided by the four-point average balance of foreign interestbearing deposits.

#### (Cost of) Federal Funds Purchased and Repos

The expense on federal funds purchased and securities sold under agreements to repurchase divided by the four-point average balances of federal funds purchased and securities sold under agreements to repurchase.

#### (Cost of) Other Borrowed Funds & Trading Liabilities

Interest expense on trading liabilities and other borrowed money, excluding subordinated notes and debentures, divided by the average balance of other borrowed funds trading liabilities.

#### (Cost of) All Interest-Bearing Funds

Total interest expense divided by average interest-bearing funds.

SAMPLE B	ANK HOLDING	COMPANY		
TY, SAM	PLE STATE	FR Dist:	12 Peer:	1

#### NON-INTEREST INCOME AND EXPENSES

9999999 SAMPLE BANK HOLDING COMPANY SAMPLE CITY, SAMPLE STATE FR Dist: 12 1	Peer: 1				101 1.10		ND EXPEN	010					AGE 4
NON-INTEREST INCOME & EXPENSES (\$000)		MM/DD/			MM/DD/			MM/DD/Y			DD/YYYY		DD/YYY
Total Non-Interest Income	-	152,		-		, 056		574,	980		554, 392		443, 78
Fiduciary Activities Income			889			, 743		20,			18, 380		16, 03
Service Charges on Dep Accts - Domestic			452			, 484		186,			163, 912		126, 07
Trading Revenue			298			, 394		18,			11, 756		15, 68
Investment Banking Fees and Commissions		9,	501		9	, 662		43,			32, 740		21, 94
Insurance Activities Revenue			378			12			428		6, 573		6, 20
Venture Capital Revenue		-	652			, 191		18,			20, 324		- 2, 38
Net Servicing Fees			155			, 954		28,			34, 726		32, 88 64, 83
Net Securitization Income Net Gain(Loss) -Sales of Lns, OREO, Oth			415 337			, 939 , 930		16, 10,			39,943 15,239		14.16
Other Non-Interest Income			337 843			, 930		230,			210, 799		14, 10
Total Overhead Expenses		348.				, 420		1, 412,			332, 709		013, 79
Personnel Expense		209.				, 420		800,			755, 350		573, 91
Net Occupancy Expense			227			, 830		188.			172, 454		129. 52
Goodwill Impairment Losses		ч,	0		-10	0		100,	0		172,454		120, 02
Amortization Exp & Impairmt Loss (0th)		8	820		11	, 129		44,			43,000		16, 07
Other Operating Expenses			929			, 625		378,		:	361, 905		293, 68
Fee Income on Mutual Funds & Annuities		4,	342		3	, 189		12,	625		10, 845		4, 52
MEMORANDA:			0			0			0		0		
Assets Under Mgmt Proprty Mut Fnds&Annuit		10	0		10			10			-		
Number of Equivalent Employees Average Personnel Expense Per Employee		10,	946 19		10	, 965 19		10,	933 73		10, 618 71		10, 10
Average Assets Per Employee		4,	834		4	, 330		4,	465		4, 166		3, 32
NALYSIS RATIOS		PEER 01			PEER 01			PEER 01		BHC	PEER 01		PEER O
Autual Fund Fee Inc / Non-Int Income	2.84	3. 89		2.34	3.51		2.20	4.25	31	1.96	3.57	1.02	4.0
Overhead Exp / NII + Non-Int Income PERCENT OF AVERAGE ASSETS:	54.44	60. 31	25	58. 78	61.89	42	57.52	63.48	28	57.56	60. 93	56.40	60.8
Total Overhead Expense	2.63	2.82	45	2.94	3.01	50	2.89	2.92	46	3.01	2.97	3.02	3.0
Personnel Expense	1.58	1.50	58	1.73	1.65	52	1.64	1.52	58	1.71	1.61	1.71	1.6
Net Occupancy Expense	0.36	0.39		0.39		50	0.39	0.39	56	0.39	0.40	0.39	0.4
Other Operating Expenses	0.69	0.87	30	0.82	0.92		0.87	0.99	40	0.92	0.94	0.92	0.9
Overhead Less Non-Interest Income PERCENT OF ADJ OPER INCOME (TE):	1.48	1.01	69	1.79	1.05	85	1.72	1.24	76	1.76	1.04	1.70	0.9
Total Overhead Expense	53.93	59.59	26	58.13	61.08		56.91	62.77	29	56.96	60.19	55.75	59.9
Personnel Expense	32.41	31.95	50	34.35	33. 28	57	32.26	32.34	44	32.28	32.03	31.56	31.9
Net Occupancy Expense	7.31	8.49	35	7.64	8.30		7.59	8.54	43	7.37	8.03	7.12	8.0
Other Operating Expenses	14.20	18.94		16.14	19.04		17.06	21.73	28	17.31	19.46	17.07	19.7
Total Non-Interest Income	23.67	35.55		22.70	36.95		23.17	33.66	26	23.69	36.13	24.40	38.0
Fiduciary Activities Income	0.76	3.62	31	0.79	4.61		0.84	4.52	32	0.79	4.66	0.88	5.1
Serv Charges on Deposit Accts - Dom	7.81	7.26		7.42	6.94		7.53	7.58	46	7.01	6.77	6.93	7.1
Trading Revenue	0.82	0.38		0.40	1.32		0.76	0.20	71	0.50	1.15	0.86	1.0
Investment Banking Fees & Commissns	1.47	3.09		1.61	3.06		1.75	3.27	37	1.40	3.04	1.21	3.7
Insurance Activities Revenue	0.06	1.06		0.00	1.26		0.06	1.21	17	0.28	1.24	0.34	1.4
Venture Capital Revenue	0.10	0.07		0.53	0.18		0.76	0.23	83	0.87	0.19	-0.13	0.1
Net Servicing Fees	0.80	0.76		1.33	0.72		1.13	0.82	76	1.48	0.68	1.81	1.1
Net Securitization Income	0.68	0.07		0.82	0.37		0.65	0.31		1.71	0.37	3.57	0.2
Net Gain(Loss) - Sales Lns, OREO, Oth	0.36	0.72	50	0.49	1.38		0.41	1.04	31	0.65	1.36	0.78	1.6
Other Non-Interest Income	10.81	12.87	46	9.30	11.34		9.28	11.14	47	9.01	10.74	8.16	10.8
Overhead Less Non-Interest Income	30.26	24.53		35.43	23.51		33.74	29.22		33.27	22.96	31.34	21.2
Appl Inc Taxes / Pretax NOI (TE)	30.96 34.73	28.71 33.39	50 57	35.82 38.50	30.86 34.27		30. 87 34. 29	29. 08 33. 27	60 55	23.43 56.15	30. 50 34. 13	34.53 37.28	31.6 34.7
Appl Inc Tax+TE / Pretax NOI+TE													

### Non-Interest Income and Expenses

BHCPR page 4 presents the dollar amounts and composition of noninterest income and expense, along with ratios that relate these items to average assets and adjusted operating income on a tax-equivalent basis. This report page also provides information on fee income derived from the mutual fund business, as well as the level of assets under management in proprietary mutual funds and annuities.

#### Non-Interest Income and Expenses (\$000)

#### Total Non-Interest Income

The sum of fiduciary activities income; service charges on domestic deposit accounts; trading revenue; investment banking fees and commissions; venture capital revenue; net servicing fees; net securitization income; insurance commissions and fees (including premiums); net gains (losses) on the sales of loans, OREO, and other assets (excluding securities); and other non-interest income.

#### Fiduciary Activities Income

Income derived from services rendered by trust departments of banking subsidiaries or a subsidiary acting in any fiduciary capacity.

#### Service Charges on Domestic Deposit Accounts

Service charges on deposit accounts.

#### Trading Revenue

The net gain or loss recognized from trading cash instruments and derivative contracts (including commodity contracts). It results from revaluation adjustments (as a result of periodic marking to market) to the carrying value of trading assets and liabilities, as well as interest rate, foreign exchange, equity derivative, and commodity and other contracts.

### *Investment Banking Fees and Commissions*

Fees and commissions from underwriting (or participating in the underwriting of) securities, private placements of securities, investment advisory and management services, merger and acquisition services, and other related consulting fees. This item also includes fees and commissions from securities brokerage activities, from the sale and servicing of mutual funds, and from the purchase and sale of securities and money market instruments where the bank holding company is acting as agent for other banking institutions or customers.

#### Insurance Activities Revenue

The amount of insurance and reinsurance underwriting income plus other insurance and reinsurance activities income.

#### Venture Capital Revenue

This item includes market value adjustments, interest, dividends, gains, and losses (including impairment losses) on venture capital investments (loans and securities). It also includes any fee income from venture capital activities not reported in other line items of Schedule HI of the FR Y-9C. In addition, it includes the bank holding company's proportionate share of income or loss in unconsolidated subsidiaries, associated companies, and joint ventures principally engaged in venture capital activities.

#### Net Servicing Fees

Income from servicing real estate mortgages, credit cards, and other financial assets held by others.

#### Net Securitization Income

Net gains (losses) on assets sold in securitization transactions.

Net gains (losses) on Sales of Loans, OREO, and Other Assets (Excluding Securities)

The amount of net gains and losses on sales and other disposals of loans and leases, other real estate owned, and other assets (excluding securities).

#### Other Non-Interest Income

All other operating income of the consolidated bank holding company.

#### Total Overhead Expense

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expense.

#### Personnel Expense

Salaries and benefits expenses of all officers and employees of the bank holding company and consolidated subsidiaries.

#### Net Occupancy Expense

Non-interest expense related to the use of premises, equipment, and furniture and fixtures, net of rental income.

#### Goodwill Impairment

Impairment losses on Goodwill.

### *Amortization Expense & Empairment Losses (other)*

Impairment losses for other intangible assets.

#### Other Operating Expenses

All other operating expenses of the consolidated bank holding company.

### *Fee Income on Mutual Funds and Annuities*

Income from the sale and servicing

of mutual funds and annuities (in domestic offices.)

#### Memoranda

Assets Under Management in Proprietary Mutual Funds and Annuities

The amount of assets held by mutual funds and annuities for which the bank holding company or a subsidiary of the bank holding company acts as investment adviser.

#### Number of Equivalent Employees

The number of full-time equivalent employees on the payroll of the consolidated bank holding company.

#### Average Personnel Expense Per Employee

Salaries and employee benefits divided by the number of full-time equivalent employees (expressed in thousands of dollars).

#### Average Assets Per Employee

Average assets divided by the number of full-time equivalent employees, expressed in thousands of dollars. (See the definition of average assets on page 3-13.)

#### **Analysis Ratios**

#### Mutual Fund Fee Income/ Non-interest Income

The amount of fee income from the sale and servicing of mutual funds and annuities in domestic offices divided by total non-interest income.

#### Overhead Expense/Net Interest Income Plus Non-Interest Income

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), goodwill impairment losses, amortization expense and impairment losses for other intangible assets, and other non-interest expense divided by the sum of net interest income and noninterest income.

#### Percent of Average Assets

Total Overhead Expense (Percent of Average Assets)

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), goodwill impairment losses, amortization expense and impairment losses for other intangible assets, and other non-interest expense divided by average assets.

Personnel Expense (Percent of Average Assets)

Salaries and employee benefits divided by average assets.

*Net Occupancy Expense* (*Percent of Average Assets*)

Expense on premises and fixed assets divided by average assets.

*Other Operating Expenses* (*Percent of Average Assets*)

Other non-interest expense, including goodwill impairment losses, amortization expense and impairment losses for other intangible assets, divided by average assets.

*Overhead Less Non-Interest Income* (*Percent of Average Assets*)

The difference between total overhead expense and non-interest income divided by average assets.

#### Percent of Adjusted Operating Income (TE)

Note: Adjusted operating income (TE) is defined as the sum of net interest income on a taxable equivalent basis and non-interest income.

Total Overhead Expense (Percent of Adjusted Operating Income (TE))

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), goodwill impairment losses, amortization expense and impairment losses for other intangible assets, and other non-interest expense divided by adjusted operating income on a taxable equivalent basis.

#### Personnel Expense

(*Percent of Adjusted Operating Income* (*TE*))

Salaries and employee benefits divided by adjusted operating income on a taxable equivalent basis.

*Net Occupancy Expense* (*Percent of Adjusted Operating Income* (*TE*))

Expense on premises and fixed assets divided by adjusted operating income on a taxable equivalent basis.

Other Operating Expenses (Percent of Adjusted Operating Income (TE))

Other non-interest expense, including goodwill impairment losses, amortization expense and impairment losses for other intangible assets, divided by adjusted operating income on a taxable equivalent basis.

*Total Non-Interest Income* (*Percent of Adjusted Operating Income (TE)*)

Income derived from fiduciary activities; service charges on domestic deposit accounts; trading revenue; investment banking fees and commissions; venture capital revenue; net servicing fees; net securitization income; insurance commissions and fees (including premiums); net gains (losses) on the sales of loans, OREO, and other assets (excluding securities); and other sources of noninterest revenue divided by adjusted operating income on a taxable equivalent basis.

#### *Fiduciary Activities Income* (*Percent of Adjusted Operating Income* (*TE*))

Fiduciary activities income divided by adjusted operating income on a taxable equivalent basis. Service Charges on Domestic Deposit Accounts (Percent of Adjusted Operating Income (TE))

Service charges on domestic deposit accounts divided by adjusted operating income on a taxable equivalent basis.

#### Trading Revenue

(*Percent of Adjusted Operating Income* (*TE*))

The net gain or loss recognized from trading cash instruments and derivative contracts (including commodity contracts) divided by adjusted operating income on a taxable equivalent basis.

Investment Banking Fees and Commissions (Percent of Adjusted Operating Income (TE))

Fees and commissions from underwriting (or participating in the underwriting of) securities, private placements of securities, investment advisory and management services, merger and acquisition services, other related consulting fees, securities brokerage activities, the sale and servicing of mutual funds, and the purchase and sale of securities and money market instruments where the bank holding company is acting as agent for other banking institutions or customers divided by adjusted operating income on a taxable equivalent basis.

#### *Insurance Activities Revenue* (*Percent of Adjusted Operating Income (TE)*)

The amount of insurance activities revenue divided by adjusted operat-

ing income on a taxable equivalent basis.

#### *Venture Capital Revenue* (*Percent of Adjusted Operating Income (TE)*)

Market value adjustments, interest, dividends, gains, losses (including impairment losses) on (and other fees from) venture capital investments (loans and securities) and the bank holding company's proportionate share of income or loss in unconsolidated subsidiaries, associated companies, and joint ventures principally engaged in venture capital activities divided by adjusted operating income on a taxable equivalent basis.

#### Net Servicing Fees (Percent of Adjusted Operating Income (TE))

Income from servicing real estate mortgages, credit cards, and other financial assets held by others divided by adjusted operating income on a taxable equivalent basis.

#### Net Securitization Income (Percent of Adjusted Operating Income (TE))

Net gains (losses) on assets sold in securitization transactions divided by adjusted operating income on a taxable equivalent basis.

Net Gains (losses) on Sales of Loans, OREO, and Other Assets (Percent of Adjusted Operating Income (TE))

The amount of net gains and losses on sales and other disposals of loans and leases, other real estate owned, and other assets (excluding securities) divided by adjusted operating income on a taxable equivalent basis.

#### Other Non-Interest Income (Percent of Adjusted Operating Income (TE))

All other operating income of the bank holding company divided by adjusted operating income on a taxable equivalent basis.

Overhead Less Non-Interest Income (Percent of Adjusted Operating Income (TE))

The difference between overhead expense and non-interest income divided by adjusted operating income on a taxable equivalent basis.

### *Applicable Income Taxes/Pretax Net Operating Income (TE)*

Applicable income taxes (foreign and domestic) divided by income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis.

#### *Applicable Income Taxes Plus TE/Pretax Net Operating Income Plus TE*

Applicable income taxes (foreign and domestic) plus the total tax equivalent adjustment divided by income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis. (See the discussion of tax equivalency on page 2-3.)

aal Estate Loans       2         memercial and Industrial Loans       1         aans to Individuals       1         aans to Depository Inst & 0th Banks Accept       2         gricultural Loans       1         her Loans and Leases       2         ess: Unearned Income       2         Loans & Leases, Net of Unearned Income       3         ess: Allow for Loan & Lease Losses       3         Net Loans and Leases       3         ess: Allow for Loan & Lease Losses       3         bet Securities Over 1 Year       4         tual Funds and Equity Securities       3         Subtotal       4         nterest-Bearing Bank Balances       3         ederal Funds Sold & Reverse Repose       5         bt Securities 1 Year or Less       3         ading Assets       4         Total Earning Assets       4         morint Cash and Due From Dep Inst       5         emises, Fixed Assets, & Cap Leases       5         ther Real Estate Owned       5         worst in Unconsolidated Subsidiaries       5         tangible and Other Assets       5         Total Assets       5         wars Not Held-for-Sale       3	M/DD/YYYY 7, 821, 321 10, 047, 645 803, 314 62, 860 171, 545 1, 037, 407 1, 061 39, 943, 031 501, 835 39, 441, 196 1, 984, 417 73, 752 11, 499, 365 20, 468 811, 127 4, 129, 897 176, 460 16, 637, 317 1, 659, 544 635, 984 88, 650 4, 524, 266 63, 597, 715 52, 913, 823	MM/DD/YYYY 25, 524, 633 8, 403, 749 835, 220 31, 350 164, 342 1, 035, 321 23, 014 35, 971, 601 371, 746 35, 599, 855 3, 453, 530 134, 216 39, 187, 601 17, 504 967, 415 1, 988, 743 32, 606 42, 193, 869 1, 574, 597 618, 855 26, 225 87, 284 4, 058, 036	MM/DD/YYYY 27, 167, 465 9, 845, 548 833, 898 37, 738 193, 318 1, 055, 032 4, 513 39, 128, 486 459, 908 38, 668, 578 2, 554, 105 173, 942 41, 396, 625 17, 072 773, 762 3, 820, 805 101, 090 46, 109, 354 1, 855, 114 633, 033 31, 139 95, 374 4, 223, 430	MM/DD/YYYY 24, 365, 112 8, 325, 575 818, 064 40, 782 193, 622 987, 581 23, 463 34, 707, 273 365, 682 34, 341, 591 3, 578, 633 198, 518 38, 118, 742 43, 380 326, 071 1, 926, 880 64, 039 40, 479, 112 1, 938, 750 582, 665 266, 266 83, 310	MM/DD/YYYY 21, 246, 060 7, 052, 060 814, 872 23, 939 183, 355 857, 494 26, 624 30, 151, 156 339, 024 29, 812, 132 3, 963, 331 222, 857 33, 998, 320 22, 926 636, 260 1, 769, 462 102, 453 36, 529, 421 1, 705, 554 524, 511 38, 103 92, 416	PERCENT 1-YR 9.0 19.6 -3.8 100.5 4.4 0.2 -95.4 11.0 35.0 10.8 -42.5 -45.1 5.9 16.9 -16.2 107.7 441.2 10.5 5.4 2.8 98.1	5-Y1 110.4 165.0 -34.1 1074. -0. -36.3 -95.7 108.8 109.1 101.7 -61.4 107.2 160.4 -29.5 91.5 -47.7 97.0 52.2 68.3
Pail Estate Loans       2         Pail Estate Loans       1         Pains to Individuals       1         Pains to Depository Inst & 0th Banks Accept       2         Price Loans and Leases       2         Pains to Leases, Net of Unearned Income       3         Pains & Manage       4         Pains & Manage       4         Pains & Securities Over 1 Year       4         Paint & Funds Sold & Reverse Repose       5         Point Earning Assets       4         Paint & Assets       4         Paint & Massets       5         Paint & Mother Assets       5         Paint & Mother Assets       5         Paint & Not Held for-Sale       3         Pains	$\begin{array}{c} 27, 821, 321\\ 10, 047, 645\\ 803, 314\\ 62, 860\\ 171, 545\\ 1, 037, 407\\ 1, 061\\ 39, 943, 031\\ 501, 835\\ 39, 441, 196\\ 1, 984, 417\\ 73, 752\\ 11, 499, 365\\ 20, 468\\ 811, 127\\ 4, 129, 897\\ 176, 460\\ 16, 637, 317\\ 1, 659, 544\\ 88, 650\\ 454, 524, 266\\ 53, 597, 715\\ \end{array}$	$\begin{array}{c} 25, 524, 633\\ 8, 403, 749\\ 835, 220\\ 31, 350\\ 164, 342\\ 1, 035, 321\\ 23, 014\\ 35, 971, 601\\ 371, 746\\ 35, 599, 855\\ 3, 453, 530\\ 134, 216\\ 39, 187, 601\\ 17, 504\\ 967, 415\\ 1, 988, 743\\ 32, 606\\ 42, 193, 869\\ 1, 574, 597\\ 618, 855\\ 26, 225\\ 87, 284\\ 4, 058, 036\\ \end{array}$	$\begin{array}{c} 27, 167, 465\\ 9, 845, 548\\ 833, 898\\ 37, 738\\ 193, 318\\ 1, 055, 032\\ 4, 513\\ 39, 128, 486\\ 459, 908\\ 38, 668, 578\\ 2, 554, 105\\ 173, 942\\ 41, 396, 625\\ 17, 072\\ 773, 762\\ 3, 820, 805\\ 101, 090\\ 46, 109, 354\\ 1, 855, 114\\ 633, 033\\ 31, 139\\ 95, 374 \end{array}$	$\begin{array}{c} 24,365,112\\ 8,325,575\\ 818,064\\ 40,782\\ 193,622\\ 987,581\\ 23,463\\ 34,707,273\\ 365,682\\ 34,341,591\\ 3,578,633\\ 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 21, 246, 060\\ 7, 052, 060\\ 814, 872\\ 23, 939\\ 183, 355\\ 857, 494\\ 26, 624\\ 30, 151, 156\\ 339, 024\\ 29, 812, 132\\ 3, 963, 331\\ 222, 857\\ 33, 998, 320\\ 22, 926\\ 636, 260\\ 1, 769, 462\\ 102, 453\\ 36, 529, 421\\ 1, 705, 554\\ 524, 511\\ 38, 103\\ \end{array}$	$\begin{array}{c} 9. \ 0\\ 19. \ 6\\ -3. \ 8\\ 100. \ 5\\ 4. \ 4\\ 0. \ 2\\ -95. \ 4\\ 11. \ 0\\ 35. \ 0\\ 10. \ 8\\ -42. \ 5\\ -45. \ 1\\ 5. \ 9\\ 16. \ 9\\ -16. \ 2\\ 107. \ 7\\ 441. \ 2\\ 10. \ 5\\ 5. \ 4\\ 2. \ 8\end{array}$	110.4 165. - 34. 1074. - 0. - 95. - 95. 108.4 - 85. 109.5 109.5 100.5 - 95.5 - 95.7 - 95.7 - 91.5 - 29.5 - 91.5 - 47.7 - 97.6 - 52.5 - 68.5 - 68.5 - 68.5 - 69.5 - 79.5 - 69.5 - 79.5 - 69.5 - 79.5 - 79
aal Estate Loans       2         pommercial and Industrial Loans       1         poans to Individuals       1         poans to Depository Inst & Oth Banks Accept       1         gricultural Loans       1         cher Loans and Leases       1         sss: Unearned Income       1         Loans & Leases, Net of Unearned Income       3         sss: Allow for Loan & Lease Losses       3         bbt Securities Over 1 Year       1         ttual Funds and Equity Securities       3         Subtotal       4         tterest-Bearing Bank Balances       4         ederal Funds Sold & Reverse Repos       5         bottotal       5         on-Int Cash and Due From Dep Inst       1         remises, Fixed Assets, & Cap Leases       5         her Real Estate Owned       1         west in Unconsolidated Subsidiaries       5         tarterly Average Assets       5         anas Not Held-for-Sale       3         ans Not Held-for-Sale       3         ans Not Held-for-Sale       3         Construction and Land Development       4         Multifamily       Nonfarm Nonresidential       1	$\begin{array}{c} 27, 821, 321\\ 10, 047, 645\\ 803, 314\\ 62, 860\\ 171, 545\\ 1, 037, 407\\ 1, 061\\ 39, 943, 031\\ 501, 835\\ 39, 441, 196\\ 1, 984, 417\\ 73, 752\\ 41, 499, 365\\ 20, 468\\ 811, 127\\ 4, 129, 897\\ 176, 460\\ 16, 637, 317\\ 1, 659, 544\\ 635, 984\\ 51, 954\\ 88, 650\\ 4, 524, 266\\ 53, 597, 715\\ \end{array}$	$\begin{array}{c} 25,\ 524,\ 633\\ 8,\ 403,\ 749\\ 835,\ 220\\ 31,\ 350\\ 164,\ 342\\ 1,\ 035,\ 321\\ 23,\ 014\\ 35,\ 971,\ 601\\ 371,\ 746\\ 35,\ 599,\ 855\\ 3,\ 453,\ 530\\ 134,\ 216\\ 39,\ 187,\ 601\\ 17,\ 504\\ 967,\ 415\\ 1,\ 988,\ 743\\ 32,\ 606\\ 42,\ 193,\ 869\\ 1,\ 574,\ 597\\ 618,\ 855\\ 26,\ 225\\ 87,\ 284\\ 4,\ 058,\ 036\\ \end{array}$	$\begin{array}{c} 27,167,465\\ 9,845,548\\ 833,898\\ 37,738\\ 193,318\\ 1,055,032\\ 4,513\\ 39,128,486\\ 459,908\\ 38,668,578\\ 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374 \end{array}$	$\begin{array}{c} 24, 365, 112\\ 8, 325, 575\\ 818, 064\\ 40, 782\\ 193, 622\\ 987, 581\\ 23, 463\\ 34, 707, 273\\ 365, 682\\ 34, 341, 591\\ 3, 578, 633\\ 198, 518\\ 38, 118, 742\\ 43, 380\\ 326, 071\\ 1, 926, 880\\ 64, 039\\ 40, 479, 112\\ 1, 938, 750\\ 582, 665\\ 26, 266\\ 83, 310\\ \end{array}$	$\begin{array}{c} 21,246,060\\ 7,052,060\\ 814,872\\ 23,939\\ 183,355\\ 857,494\\ 26,624\\ 30,151,156\\ 339,024\\ 29,812,132\\ 3,963,331\\ 222,857\\ 33,998,320\\ 22,926\\ 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103\\ \end{array}$	$\begin{array}{c} 9.\ 0\\ 19.\ 6\\ -3.\ 8\\ 100.\ 5\\ 4.\ 4\\ 0.\ 2\\ -95.\ 4\\ 11.\ 0\\ 35.\ 0\\ 10.\ 8\\ -42.\ 5\\ -45.\ 1\\ 5.\ 9\\ 16.\ 9\\ -16.\ 2\\ 107.\ 7\\ 441.\ 2\\ 10.\ 5\\ 5.\ 4\\ 2.\ 8\end{array}$	$\begin{array}{c} 110.4\\ 165.6\\ -34.2\\ 1074.7\\ -0.\\ 36.5\\ -95.7\\ 108.8\\ 78.8\\ 109.5\\ 101.7\\ -61.6\\ 107.2\\ 101.7\\ -61.6\\ 107.2\\ 100.5\\ 91.6\\ -29.2\\ 91.6\\ -29.5\\ 91.6\\ -29.5\\ 91.6\\ -29.5\\ 91.6\\ -29.5\\ 91.6\\ -29.5\\ 91.6\\ -29.5\\ -29.5\\ -20.5$
bans to Individuals bans to Depository Inst & Oth Banks Accept gricultural Loans ther Loans and Leases bass: Allow for Loan & Lease Losses Net Loans and Leases ses: Allow for Loan & Lease Losses Net Loans and Leases bit Securities Over 1 Year tual Funds and Equity Securities Subtotal 4 therest-Bearing Bank Balances deral Funds Sold & Reverse Repos bit Securities 1 Year or Less anding Assets Total Earning Assets 4 on-Int Cash and Due From Dep Inst remises, Fixed Assets, & Cap Leases ther Real Estate Owned viewst in Unconsolidated Subsidiaries utangible and Other Assets Total Assets 5 tarterly Average Assets 5 tarterly Average Assets 5 aarterly Average Assets 5 tarterly Average Assets 5 tartage Loans and Leases (YTD) 3 ELOANS AND: bans Meld-for-Sale 3 E Loans Secured by 1-4 Family 5 memercial Real Estate Loans 2 Construction and Land Development Multifamily 1 E Loans Secured by Farmland	$\begin{array}{c} 803, 314\\ 62, 860\\ 171, 545\\ 1, 037, 407\\ 1, 061\\ 39, 943, 031\\ 501, 835\\ 39, 441, 196\\ 1, 984, 417\\ 73, 752\\ 20, 468\\ 811, 127\\ 4, 129, 897\\ 176, 460\\ 16, 637, 317\\ 1, 659, 544\\ 635, 984\\ 51, 954\\ 88, 650\\ 4, 524, 266\\ 53, 597, 715\\ \end{array}$	$\begin{array}{c} 835,\ 220\\ 31,\ 350\\ 164,\ 342\\ 1,\ 035,\ 321\\ 23,\ 014\\ 35,\ 971,\ 601\\ 371,\ 746\\ 35,\ 599,\ 855\\ 3,\ 453,\ 530\\ 134,\ 216\\ 39,\ 187,\ 601\\ 17,\ 504\\ 967,\ 415\\ 1,\ 988,\ 743\\ 32,\ 606\\ 42,\ 193,\ 869\\ 1,\ 574,\ 597\\ 618,\ 855\\ 26,\ 225\\ 87,\ 284\\ 4,\ 058,\ 036\\ \end{array}$	$\begin{array}{c} 833,898\\ 37,738\\ 193,318\\ 1,055,032\\ 4,513\\ 39,128,486\\ 459,908\\ 38,668,578\\ 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374\\ \end{array}$	$\begin{array}{c} 818,064\\ 40,782\\ 193,622\\ 987,581\\ 23,463\\ 34,707,273\\ 365,682\\ 34,341,591\\ 3,578,633\\ 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 814, 872\\ 23, 939\\ 183, 355\\ 857, 494\\ 26, 624\\ 30, 151, 156\\ 339, 024\\ 29, 812, 132\\ 3, 963, 331\\ 222, 857\\ 33, 998, 320\\ 22, 926\\ 636, 260\\ 1, 769, 462\\ 102, 453\\ 36, 529, 421\\ 1, 705, 554\\ 524, 511\\ 38, 103\\ \end{array}$	$\begin{array}{r} -3.8\\ 100.5\\ 4.4\\ 0.2\\ -95.4\\ 11.0\\ 35.0\\ 10.8\\ -42.5\\ -45.1\\ 5.9\\ 16.9\\ -16.2\\ 107.7\\ 441.2\\ 10.5\\ 5.4\\ 2.8\end{array}$	- 34. : 1074. / - 0. 36. : - 95. / 108. : 78. : 109. : 100. : 100. : - 61. : 160. : - 29. : 91. : 91. : 91. : - 47. / 97. :
<ul> <li>bans to Depository Inst &amp; Oth Banks Accept</li> <li>gricultural Loans</li> <li>ther Loans and Leases</li> <li>ses: Unearned Income</li> <li>Loans &amp; Leases, Net of Unearned Income</li> <li>ass: Allow for Loan &amp; Lease Losses</li> <li>Net Loans and Leases</li> <li>sest and for Loan &amp; Lease Losses</li> <li>Net Loans and Leases</li> <li>Subt Securities Over 1 Year</li> <li>ttual Funds and Equity Securities</li> <li>Subtotal</li> <li>daterest-Bearing Bank Balances</li> <li>detarl Funds Sold &amp; Reverse Repose</li> <li>bet Securities 1 Year or Less</li> <li>ading Assets</li> <li>Total Earning Assets</li> <li>m-Int Cash and Due From Dep Inst</li> <li>remises, Fixed Assets, &amp; Cap Leases</li> <li>ther Real Estate Owned</li> <li>west in Unconsolidated Subsidiaries</li> <li>trangible and Other Assets</li> <li>Total Assets</li> <li>Total Assets</li> <li>Serarge Loans and Leases (YTD)</li> <li>WORANDA:</li> <li>wans Held-for-Sale</li> <li>Z Loans Secured by 1-4 Family</li> <li>momercial Real Estate Loans</li> <li>2 Construction and Land Development</li> <li>Multifamily</li> <li>Nonfarm Nonresidential</li> <li>1</li> </ul>	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{c} 31, 350\\ 164, 342\\ 1, 035, 321\\ 23, 014\\ 35, 971, 601\\ 371, 746\\ 35, 599, 855\\ 3, 453, 530\\ 134, 216\\ 39, 187, 601\\ 17, 504\\ 967, 415\\ 1, 988, 743\\ 32, 606\\ 42, 193, 869\\ 1, 574, 597\\ 618, 855\\ 26, 225\\ 87, 284\\ 4, 058, 036\\ \end{array}$	$\begin{array}{r} 37, 738\\ 193, 318\\ 1, 055, 032\\ 4, 513\\ 39, 128, 486\\ 459, 908\\ 38, 668, 578\\ 2, 554, 105\\ 173, 942\\ 41, 396, 625\\ 17, 072\\ 773, 762\\ 3, 820, 805\\ 101, 090\\ 46, 109, 354\\ 1, 855, 114\\ 633, 033\\ 31, 139\\ 95, 374\\ \end{array}$	$\begin{array}{c} 40,782\\ 193,622\\ 987,581\\ 23,463\\ 34,707,273\\ 365,682\\ 34,341,591\\ 3,578,633\\ 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 23, 939\\ 183, 355\\ 857, 494\\ 26, 624\\ 30, 151, 156\\ 339, 024\\ 29, 812, 132\\ 3, 963, 331\\ 222, 857\\ 33, 998, 320\\ 22, 926\\ 636, 260\\ 1, 769, 462\\ 102, 453\\ 36, 529, 421\\ 1, 705, 554\\ 524, 511\\ 38, 103\\ \end{array}$	$100.5 \\ 4.4 \\ 0.2 \\ -95.4 \\ 11.0 \\ 35.0 \\ 10.8 \\ -42.5 \\ -45.1 \\ 5.9 \\ 16.9 \\ -16.2 \\ 107.7 \\ 441.2 \\ 10.5 \\ 5.4 \\ 2.8 \\ \end{array}$	1074. - 0. 36. - 95. 108. 78.9 109.5 109.5 101.7 - 61.0 107.7 160.2 - 29.5 91.9 - 47. 97.6 52.9 68.5
gricultural Loans         her Loans and Leases         sss: Unearned Income         Loans & Leases, Net of Unearned Income         Loans & Leases, Net of Unearned Income         sss: Allow for Loan & Lease Losses         Net Loans and Leases         ses: Allow for Loan & Lease Losses         Net Loans and Leases         ses: Allow for Loan & Lease Losses         Net Loans and Leases         sets: Allow for Loan & Lease         sets: Subtotal         tterest-Bearing Bank Balances         ederal Funds Sold & Reverse Repos         bbt Securities 1 Year or Less         ading Assets         Total Earning Assets         Total Earning Assets, & Cap Leases         her Real Estate Owned         west in Unconsolidated Subsidiaries         trangible and Other Assets         Total Assets         Total Assets         Total Assets         Suarterly Average Assets         sarterly Average Assets         Scenage Loans and Leases (YTD)         Scenage Loans and Leases (YTD)         Scenage Loans and Leases         Scoans Secured by 1-4 Family         memercial Real Estate Loans         Zoans Secured by 1-4 Family         Monfarm Nonresidential <td><math display="block">\begin{array}{c} 171, 545\\ 1, 037, 407\\ 1, 061\\ 89, 943, 031\\ 501, 835\\ 89, 441, 196\\ 1, 984, 417\\ 73, 752\\ 11, 499, 365\\ 20, 468\\ 811, 127\\ 4, 129, 897\\ 176, 460\\ 46, 637, 317\\ 1, 659, 544\\ 635, 984\\ 51, 954\\ 88, 650\\ 4, 524, 266\\ 53, 597, 715\\ \end{array}</math></td> <td><math display="block">\begin{array}{c} 164,342\\ 1,035,321\\ 23,014\\ 35,971,601\\ 371,746\\ 35,599,855\\ 3,453,530\\ 134,216\\ 39,187,601\\ 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}</math></td> <td><math display="block">\begin{array}{c} 193,318\\ 1,055,032\\ 4,513\\ 39,128,486\\ 459,908\\ 38,668,578\\ 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374\\ \end{array}</math></td> <td><math display="block">\begin{array}{c} 193, 622\\ 987, 581\\ 23, 463\\ 34, 707, 273\\ 365, 682\\ 34, 341, 591\\ 3, 578, 633\\ 198, 518\\ 38, 118, 742\\ 43, 380\\ 326, 071\\ 1, 926, 880\\ 64, 039\\ 40, 479, 112\\ 1, 938, 750\\ 582, 665\\ 26, 266\\ 83, 310\\ \end{array}</math></td> <td><math display="block">183, 355\\857, 494\\26, 624\\30, 151, 156\\339, 024\\29, 812, 132\\3, 963, 331\\222, 857\\33, 998, 320\\22, 926\\636, 260\\1, 769, 462\\102, 453\\36, 529, 421\\1, 705, 554\\524, 511\\38, 103\\</math></td> <td><math display="block">\begin{array}{c} 4.\ 4\\ 0.\ 2\\ -95.\ 4\\ 11.\ 0\\ 35.\ 0\\ 10.\ 8\\ -42.\ 5\\ -45.\ 1\\ 5.\ 9\\ 16.\ 9\\ -16.\ 2\\ 107.\ 7\\ 441.\ 2\\ 10.\ 5\\ 5.\ 4\\ 2.\ 8\end{array}</math></td> <td>-0. 36. -95. 108. 108. 109. 101. 101. -61. 107. 160. -29. 91. -47. 97. 97. 68. -68. -68. -69.</td>	$\begin{array}{c} 171, 545\\ 1, 037, 407\\ 1, 061\\ 89, 943, 031\\ 501, 835\\ 89, 441, 196\\ 1, 984, 417\\ 73, 752\\ 11, 499, 365\\ 20, 468\\ 811, 127\\ 4, 129, 897\\ 176, 460\\ 46, 637, 317\\ 1, 659, 544\\ 635, 984\\ 51, 954\\ 88, 650\\ 4, 524, 266\\ 53, 597, 715\\ \end{array}$	$\begin{array}{c} 164,342\\ 1,035,321\\ 23,014\\ 35,971,601\\ 371,746\\ 35,599,855\\ 3,453,530\\ 134,216\\ 39,187,601\\ 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}$	$\begin{array}{c} 193,318\\ 1,055,032\\ 4,513\\ 39,128,486\\ 459,908\\ 38,668,578\\ 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374\\ \end{array}$	$\begin{array}{c} 193, 622\\ 987, 581\\ 23, 463\\ 34, 707, 273\\ 365, 682\\ 34, 341, 591\\ 3, 578, 633\\ 198, 518\\ 38, 118, 742\\ 43, 380\\ 326, 071\\ 1, 926, 880\\ 64, 039\\ 40, 479, 112\\ 1, 938, 750\\ 582, 665\\ 26, 266\\ 83, 310\\ \end{array}$	$183, 355\\857, 494\\26, 624\\30, 151, 156\\339, 024\\29, 812, 132\\3, 963, 331\\222, 857\\33, 998, 320\\22, 926\\636, 260\\1, 769, 462\\102, 453\\36, 529, 421\\1, 705, 554\\524, 511\\38, 103\\$	$\begin{array}{c} 4.\ 4\\ 0.\ 2\\ -95.\ 4\\ 11.\ 0\\ 35.\ 0\\ 10.\ 8\\ -42.\ 5\\ -45.\ 1\\ 5.\ 9\\ 16.\ 9\\ -16.\ 2\\ 107.\ 7\\ 441.\ 2\\ 10.\ 5\\ 5.\ 4\\ 2.\ 8\end{array}$	-0. 36. -95. 108. 108. 109. 101. 101. -61. 107. 160. -29. 91. -47. 97. 97. 68. -68. -68. -69.
Aber Loans and Leases         sess: Uncarned Income         Loans & Leases, Net of Uncarned Income         Sess: Allow for Loan & Lease Losses         Net Loans and Leases         Subt Securities Over 1 Year         titual Funds and Equity Securities         Subtotal         4         terest-Bearing Bank Balances         ederal Funds Sold & Reverse Repos         bbt Securities 1 Year or Less         rading Assets         Total Earning Assets         Total Earning Assets, & Cap Leases         Cher Real Estate Owned         west in Unconsolidated Subsidiaries         ttangible and Other Assets         Total Assets         Total Assets         Superage Loans and Leases (YTD)         Somas Held-for-Sale         sans Not Held for-Sale         sans Not Held for-Sale         Sans Secured by 1-4 Family         momercial Real Estate Loans         2 Loans Secured by 1-4 Family         Monfarm Nonresidential         Loans Secured by Farmland	$\begin{array}{c} 1,037,407\\ 1,061\\ 39,943,031\\ 501,835\\ 39,441,196\\ 1,984,417\\ 73,752\\ 41,499,365\\ 20,468\\ 811,127\\ 4,129,887\\ 176,460\\ 46,637,317\\ 1,659,544\\ 635,984\\ 51,954\\ 88,650\\ 4,524,266\\ 53,597,715\\ \end{array}$	$\begin{array}{c} 1,035,321\\ 23,014\\ 35,971,601\\ 371,746\\ 35,599,855\\ 3,453,530\\ 134,216\\ 39,187,601\\ 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}$	$\begin{array}{c} 1,055,032\\ 4,513\\ 39,128,486\\ 459,908\\ 38,668,578\\ 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374 \end{array}$	$\begin{array}{c} 987,581\\ 23,463\\ 34,707,273\\ 365,682\\ 34,341,591\\ 3,578,633\\ 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 857,494\\ 26,624\\ 30,151,156\\ 339,024\\ 29,812,132\\ 3,963,331\\ 222,857\\ 33,998,320\\ 22,926\\ 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103\\ \end{array}$	$\begin{array}{c} 0.2\\ -95.4\\ 11.0\\ 35.0\\ 10.8\\ -42.5\\ -45.1\\ 5.9\\ 16.9\\ -16.2\\ 107.7\\ 441.2\\ 10.5\\ 5.4\\ 2.8 \end{array}$	36. : - 95. / 108. 8 78. 9 109. / 101. / - 61. 0 107. 2 160. 2 - 29. 2 91. 9 91. 9 - 47. / 97. 0 52. 9 68. 2
ess: Unearned Income Loans & Leases, Net of Unearned Income ess: Allow for Loan & Lease Losses Net Loans and Leases est Securities Over 1 Year tual Funds and Equity Securities Subtotal 4 therest-Bearing Bank Balances ederal Funds Sold & Reverse Repos ebt Securities 1 Year or Less ading Assets Total Earning Assets 4 on-Int Cash and Due From Dep Inst emises, Fixed Assets, & Cap Leases ther Real Estate Owned enterly Average Assets 5 total A	$\begin{array}{c} 1, 061\\ 39, 943, 031\\ 501, 835\\ 39, 441, 196\\ 1, 984, 417\\ 73, 752\\ 20, 468\\ 811, 127\\ 4, 129, 897\\ 176, 460\\ 16, 637, 317\\ 1, 659, 544\\ 635, 984\\ 51, 954\\ 88, 650\\ 4, 524, 266\\ 53, 597, 715\\ \end{array}$	$\begin{array}{c} 23,014\\ 35,971,601\\ 371,746\\ 35,599,855\\ 3,453,530\\ 134,216\\ 39,187,601\\ 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}$	$\begin{array}{r} 4, 513\\ 39, 128, 486\\ 459, 908\\ 38, 668, 578\\ 2, 554, 105\\ 173, 942\\ 41, 396, 625\\ 17, 072\\ 773, 762\\ 3, 820, 805\\ 101, 090\\ 46, 109, 354\\ 1, 855, 114\\ 633, 033\\ 31, 139\\ 95, 374\\ \end{array}$	$\begin{array}{c} 23,463\\ 34,707,273\\ 365,682\\ 34,341,591\\ 3,578,633\\ 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 26, 624\\ 30, 151, 156\\ 339, 024\\ 29, 812, 132\\ 3, 963, 331\\ 222, 857\\ 33, 998, 320\\ 22, 926\\ 636, 260\\ 1, 769, 462\\ 102, 453\\ 36, 529, 421\\ 1, 705, 554\\ 524, 511\\ 38, 103\\ \end{array}$	$\begin{array}{c} -95.\ 4\\ 11.\ 0\\ 35.\ 0\\ 10.\ 8\\ -42.\ 5\\ -45.\ 1\\ 5.\ 9\\ 16.\ 9\\ -16.\ 2\\ 107.\ 7\\ 441.\ 2\\ 10.\ 5\\ 5.\ 4\\ 2.\ 8\end{array}$	- 95. ' 108. a 78. 9 109. ' 101. ' - 61. 0 107. ' 160. ' - 29. ' 91. ' 91. ' 97. 0 52. 9 68. '
Loans & Leases, Net of Unearned Income3Loans & Leases, Net of Unearned Income3sess: Allow for Loan & Lease Losses3Net Loans and Leases3sbt Securities Over 1 Year4ttual Funds and Equity Securities4subtotal4tterest-Bearing Bank Balances3ederal Funds Sold & Reverse Repos5bbt Securities 1 Year or Less3ading Assets4Total Earning Assets4m-Int Cash and Due From Dep Inst6remises, Fixed Assets, & Cap Leases6her Real Estate Owned5vest in Unconsolidated Subsidiaries5tarterly Average Assets5marterly Average Assets5wans Held-for-Sale3E Loans Secured by 1-4 Family3Construction and Land Development4MultifamilyNonfarm Nonresidential1Loans Secured by Farmland1	$\begin{array}{c} 39, 943, 031\\ 501, 835\\ 90, 441, 196\\ 1, 984, 417\\ 73, 752\\ 41, 499, 365\\ 20, 468\\ 811, 127\\ 4, 129, 897\\ 176, 460\\ 16, 637, 317\\ 1, 659, 544\\ 635, 984\\ 51, 954\\ 88, 650\\ 4, 524, 266\\ 63, 597, 715\\ \end{array}$	$\begin{array}{c} 35,971,601\\ 371,746\\ 35,599,855\\ 3,453,530\\ 134,216\\ 39,187,601\\ 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}$	$\begin{array}{c} 39,128,486\\ 459,908\\ 38,668,578\\ 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374 \end{array}$	$\begin{array}{c} 34,707,273\\ 365,682\\ 34,341,591\\ 3,578,633\\ 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 30,151,156\\ 339,024\\ 29,812,132\\ 3,963,331\\ 222,857\\ 33,998,320\\ 22,926\\ 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103 \end{array}$	$\begin{array}{c} 11.\ 0\\ 35.\ 0\\ 10.\ 8\\ -\ 42.\ 5\\ -\ 45.\ 1\\ 5.\ 9\\ -\ 16.\ 2\\ 107.\ 7\\ 441.\ 2\\ 10.\ 5\\ 5.\ 4\\ 2.\ 8\end{array}$	108.3 78.9 109.2 101. - 61.0 107.2 160.3 - 29.2 91.9 - 47.7 97.0 52.2 68.3
ess: Allow for Loan & Lease Losses Net Loans and Leases 3 bbt Securities Over 1 Year ttual Funds and Equity Securities Subtotal 4 terest-Bearing Bank Balances deral Funds Sold & Reverse Repos bbt Securities 1 Year or Less rading Assets 7 total Earning Assets 4 on-Int Cash and Due From Dep Inst remises, Fixed Assets, & Cap Leases ther Real Estate Owned ovest in Unconsolidated Subsidiaries ttangible and Other Assets 5 total Assets 5 total Assets 5 total Assets 5 total Assets 5 total Assets 5 tarterly Average Assets 5 erage Loans and Leases (YTD) 3 EMORANDA: Dans Net Held-for-Sale 3 Loans Secured by 1-4 Family 5 momercial Real Estate Loans 2 Construction and Land Development 5 Multifamily 1 Nonfarm Nonresidential 1 Loans Secured by Farmland 5	$\begin{array}{c} 501,835\\ 39,441,196\\ 1,984,417\\ 73,752\\ 11,499,365\\ 20,468\\ 811,127\\ 4,129,897\\ 176,460\\ 46,637,317\\ 1,659,544\\ 635,984\\ 51,954\\ 88,650\\ 4,524,266\\ 53,597,715\\ \end{array}$	$\begin{array}{c} 371, 746\\ 35, 599, 855\\ 3, 453, 530\\ 134, 216\\ 39, 187, 601\\ 17, 504\\ 967, 415\\ 1, 988, 743\\ 32, 606\\ 42, 193, 869\\ 1, 574, 597\\ 618, 855\\ 26, 225\\ 87, 284\\ 4, 058, 036\\ \end{array}$	$\begin{array}{r} 459,908\\ 38,668,578\\ 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374 \end{array}$	$\begin{array}{r} 365,682\\ 34,341,591\\ 3,578,633\\ 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 339,024\\ 29,812,132\\ 3,963,331\\ 222,857\\ 33,998,320\\ 22,926\\ 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103\\ \end{array}$	$\begin{array}{c} 35.\ 0\\ 10.\ 8\\ -42.\ 5\\ 5.\ 9\\ 16.\ 9\\ -16.\ 2\\ 107.\ 7\\ 441.\ 2\\ 10.\ 5\\ 5.\ 4\\ 2.\ 8\end{array}$	78. 109. 101. - 61. 107. 160. - 29. 91. - 47. 97. 52. 68.
Net Loans and Leases       3         bbt Securities Over 1 Year       4         trual Funds and Equity Securities       4         Subtotal       4         trerest-Bearing Bank Balances       4         ederal Funds Sold & Reverse Repos       5         bbt Securities 1 Year or Less       5         rading Assets       4         Total Earning Assets       4         on-Int Cash and Due From Dep Inst       6         remises, Fixed Assets, & Cap Leases       5         cher Real Estate Owned       7         vvest in Unconsolidated Subsidiaries       7         trangible and Other Assets       5         Total Assets       5         workNNA:       5         womenval       7         woms Held-for-Sale       3         Stons Secured by 1-4 Family       7         momercial Real Estate Loans       2         Construction and Land Development       7         Multifamily       7         Nonfarm Nonresidential       1         2 Loans Secured by Farml and       1	$\begin{array}{c} 39,441,196\\ 1,984,417\\ 73,752\\ 41,499,365\\ 20,468\\ 811,127\\ 4,129,897\\ 176,460\\ 16,637,317\\ 1,659,544\\ 635,984\\ 51,954\\ 88,650\\ 4,524,266\\ 53,597,715\\ \end{array}$	$\begin{array}{c} 35,599,855\\ 3,453,530\\ 134,216\\ 39,187,601\\ 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\end{array}$	$\begin{array}{c} 38,668,578\\ 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374 \end{array}$	$\begin{array}{c} 34, 341, 591\\ 3, 578, 633\\ 198, 518\\ 38, 118, 742\\ 43, 380\\ 326, 071\\ 1, 926, 880\\ 64, 039\\ 40, 479, 112\\ 1, 938, 750\\ 582, 665\\ 26, 266\\ 83, 310\\ \end{array}$	$\begin{array}{c} 29,812,132\\ 3,963,331\\ 222,857\\ 33,998,320\\ 22,926\\ 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103 \end{array}$	$\begin{array}{c} 10.\ 8\\ -\ 42.\ 5\\ -\ 45.\ 1\\ 5.\ 9\\ -\ 16.\ 2\\ 107.\ 7\\ 441.\ 2\\ 10.\ 5\\ 5.\ 4\\ 2.\ 8\end{array}$	109. 101. - 61. 107. 160. - 29. 91. - 47. 97. 52. 68.
bet Securities Over 1 Year         ttual Funds and Equity Securities         Subtotal       4         terest-Bearing Bank Balances         ederal Funds Sold & Reverse Repos         bet Securities 1 Year or Less         ading Assets         Total Earning Assets         Total Earning Assets         m-Int Cash and Due From Dep Inst         remises, Fixed Assets, & Cap Leases         her Real Estate Owned         west in Unconsolidated Subsidiaries         atargible and Other Assets         Total Assets         Total Assets         MORANDA:         wans Held-for-Sale         asn Sot Held for-Sale         Sconstruction and Land Development         Multifamily         Nonfarm Nonresidential         Yongarman         Subtest	$\begin{array}{c} 1, 984, 417\\ 73, 752\\ 11, 499, 365\\ 20, 468\\ 811, 127\\ 4, 129, 897\\ 176, 460\\ 16, 637, 317\\ 1, 659, 544\\ 635, 984\\ 51, 954\\ 88, 650\\ 4, 524, 266\\ 63, 597, 715\\ \end{array}$	$\begin{array}{c} 3,453,530\\ 134,216\\ 39,187,601\\ 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}$	$\begin{array}{c} 2,554,105\\ 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374 \end{array}$	$\begin{array}{c} 3,578,633\\ 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 3, 963, 331\\ 222, 857\\ 33, 998, 320\\ 22, 926\\ 636, 260\\ 1, 769, 462\\ 102, 453\\ 36, 529, 421\\ 1, 705, 554\\ 524, 511\\ 38, 103\\ \end{array}$	$\begin{array}{r} -42.5\\ -45.1\\ 5.9\\ 16.9\\ -16.2\\ 107.7\\ 441.2\\ 10.5\\ 5.4\\ 2.8\end{array}$	101. - 61. 107. 160. - 29. 91. - 47. 97. 52. 68.
tual Funds and Equity Securities       4         Subtotal       4         terest-Bearing Bank Balances       4         ederal Funds Sold & Reverse Repos       5         bdt Securities 1 Year or Less       5         rading Assets       7         Total Earning Assets       4         m-Int Cash and Due From Dep Inst       6         remises, Fixed Assets, & Cap Leases       6         her Real Estate Owned       6         avest in Unconsolidated Subsidiaries       5         tarterly Average Assets       5         caraterly Average Assets       5         wans Held-for-Sale       3         Suns Not Held-for-Sale       2         construction and Land Development       5         Multifamily       Nonfarm Nonresidential       1         Loans Secured by Farmland       1	$\begin{array}{rrrr} 73, 752 \\ 11, 499, 365 \\ 20, 468 \\ 811, 127 \\ 4, 129, 897 \\ 176, 460 \\ 16, 637, 317 \\ 1, 659, 544 \\ 635, 984 \\ 51, 954 \\ 88, 650 \\ 4, 524, 266 \\ 53, 597, 715 \end{array}$	$\begin{array}{c} 134, 216\\ 39, 187, 601\\ 17, 504\\ 967, 415\\ 1, 988, 743\\ 32, 606\\ 42, 193, 869\\ 1, 574, 597\\ 618, 855\\ 26, 225\\ 87, 284\\ 4, 058, 036\\ \end{array}$	$\begin{array}{c} 173,942\\ 41,396,625\\ 17,072\\ 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374 \end{array}$	$\begin{array}{c} 198,518\\ 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 222,857\\ 33,998,320\\ 22,926\\ 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103\\ \end{array}$	- 45. 1 5. 9 16. 9 - 16. 2 107. 7 441. 2 10. 5 5. 4 2. 8	- 61. ( 107. 2 160. 2 - 29. 2 91. 9 - 47. 7 97. ( 52. 9 68. 2
Subtotal       4         trerest-Bearing Bank Balances       5         sderal Funds Sold & Reverse Reposite       5         bbt Securities 1 Year or Less       7         rading Assets       4         mon-Int Cash and Due From Dep Inst       7         remises, Fixed Assets, & Cap Leases       6         ther Real Estate Owned       7         twest in Unconsolidated Subsidiaries       7         transible and Other Assets       5         Total Assets       5         transible and Other Assets       5         Total Assets       5         anarterly Average Assets       5         verage Loans and Leases (YTD)       3         WORANDA:       5         vans Held-for-Sale       3         const Secured by 1-4 Family       5         nomercial Real Estate Loans       2         Construction and Land Development       Multifamily         Nonfarm Nonresidential       1         E Loans Secured by Farmland       1		$\begin{array}{c} 39,187,601\\ 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}$	$\begin{array}{c} 41, 396, 625\\ 17, 072\\ 773, 762\\ 3, 820, 805\\ 101, 090\\ 46, 109, 354\\ 1, 855, 114\\ 633, 033\\ 31, 139\\ 95, 374\\ \end{array}$	$\begin{array}{c} 38,118,742\\ 43,380\\ 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 33,998,320\\ 22,926\\ 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103 \end{array}$	5.9 16.9 -16.2 107.7 441.2 10.5 5.4 2.8	107. 160. - 29. 91. - 47. 97. 52. 68.
Atterest-Bearing Bank Balances deral Funds Sold & Reverse Repos bb Securities 1 Year or Less rading Assets Total Earning Assets Total Earning Assets Total Earning Assets Total Earning Assets Fixed Assets ther Real Estate Owned west in Unconsolidated Subsidiaries thangible and Other Assets Total Assets Total Assets Total Assets Total Assets Total Assets Total Assets Total Assets Total Assets Second Construction and Leases (YTD) Second Secured by 1-4 Family Second Secured by 1-4 Family Sonstruction and Land Development Multifamily Nonfarm Nonresidential Loans Secured by Farmland	$\begin{array}{c} 20,468\\ 811,127\\ 4,129,897\\ 176,460\\ 16,637,317\\ 1,659,544\\ 635,984\\ 51,954\\ 88,650\\ 4,524,266\\ 53,597,715\\ \end{array}$	$\begin{array}{r} 17,504\\ 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}$	$\begin{array}{r} 17,072\\773,762\\3,820,805\\101,090\\46,109,354\\1,855,114\\633,033\\31,139\\95,374\end{array}$	$\begin{array}{r} 43, 380\\ 326, 071\\ 1, 926, 880\\ 64, 039\\ 40, 479, 112\\ 1, 938, 750\\ 582, 665\\ 26, 266\\ 83, 310\\ \end{array}$	$\begin{array}{c} 22,926\\ 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103\\ \end{array}$	16. 9 - 16. 2 107. 7 441. 2 10. 5 5. 4 2. 8	160. - 29. 91. - 47. 97. 52. 68.
aderal Funds Sold & Reverse Repos         bbt Securities 1 Year or Less         ading Assets         Total Earning Assets         Total Earning Assets         Amount Cash and Due From Dep Inst         remises, Fixed Assets, & Cap Leases         her Real Estate Owned         west in Unconsolidated Subsidiaries         ttangible and Other Assets         Total Assets         Total Assets         Sarterly Average Assets         Sarterly Average Assets         WORANDA:         wans Held-for-Sale         Bass Not Held-for-Sale         Construction and Land Development         Multifamily         Nonfarm Nonresidential         Loans Secured by Farmland	$\begin{array}{r} 811, 127\\ 4, 129, 897\\ 176, 460\\ 46, 637, 317\\ 1, 659, 544\\ 635, 984\\ 51, 954\\ 88, 650\\ 4, 524, 266\\ 53, 597, 715\\ \end{array}$	$\begin{array}{c} 967,415\\ 1,988,743\\ 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\\ \end{array}$	$\begin{array}{c} 773,762\\ 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374\end{array}$	$\begin{array}{c} 326,071\\ 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	$\begin{array}{c} 636,260\\ 1,769,462\\ 102,453\\ 36,529,421\\ 1,705,554\\ 524,511\\ 38,103\\ \end{array}$	- 16. 2 107. 7 441. 2 10. 5 5. 4 2. 8	- 29. 3 91. 9 - 47. 7 97. 0 52. 9 68. 3
bbt Securities 1 Year or Less         rading Assets         Total Earning Assets       4         no-Int Cash and Due From Dep Inst       9         remises, Fixed Assets, & Cap Leases       6         her Real Estate Owned       9         twest in Unconsolidated Subsidiaries       9         titangible and Other Assets       5         Total Assets       5         rerage Loans and Leases (YTD)       3         EMDRANDA:       9         wans Held-for-Sale       3         Sconstruction and Land Development       9         Multifamily       Nonfarm Nonresidential       1         Loans Secured by Farmland       1	4, 129, 897 176, 460 16, 637, 317 1, 659, 544 635, 984 51, 954 88, 650 4, 524, 266 53, 597, 715	$1, 988, 743 \\ 32, 606 \\ 42, 193, 869 \\ 1, 574, 597 \\ 618, 855 \\ 26, 225 \\ 87, 284 \\ 4, 058, 036 \\ \end{cases}$	$\begin{array}{c} 3,820,805\\ 101,090\\ 46,109,354\\ 1,855,114\\ 633,033\\ 31,139\\ 95,374\\ \end{array}$	$\begin{array}{c} 1,926,880\\ 64,039\\ 40,479,112\\ 1,938,750\\ 582,665\\ 26,266\\ 83,310\\ \end{array}$	1, 769, 462 102, 453 36, 529, 421 1, 705, 554 524, 511 38, 103	107. 7 441. 2 10. 5 5. 4 2. 8	91. 9 - 47. 7 97. 0 52. 9 68. 3
rading Assets       4         Total Earning Assets       4         on-Int Cash and Due From Dep Inst       remises, Fixed Assets, & Cap Leases         cher Real Estate Owned	176, 460 46, 637, 317 1, 659, 544 635, 984 51, 954 88, 650 4, 524, 266 53, 597, 715	$\begin{array}{r} 32,606\\ 42,193,869\\ 1,574,597\\ 618,855\\ 26,225\\ 87,284\\ 4,058,036\end{array}$	101, 090 46, 109, 354 1, 855, 114 633, 033 31, 139 95, 374	64, 039 40, 479, 112 1, 938, 750 582, 665 26, 266 83, 310	$102, 453 \\ 36, 529, 421 \\ 1, 705, 554 \\ 524, 511 \\ 38, 103$	441. 2 10. 5 5. 4 2. 8	- 47. 97. 52. 68.
Total Earning Assets       4         on-Int Cash and Due From Dep Inst       *         remises, Fixed Assets, & Cap Leases       *         her Real Estate Owned       *         west in Unconsolidated Subsidiaries       *         itangible and Other Assets       *         Total Assets       *         marterly Average Assets       *         warterly Average Assets       *         wars Held-for-Sale       *         wans Not Held-for-Sale       *         Bane Secured by 1-4 Family       *         momercial Real Estate Loans       *         Construction and Land Development       *         Multifamily       *         Nonfarm Nonresidential       1         *       Loans Secured by Farmland	46, 637, 317 1, 659, 544 635, 984 51, 954 88, 650 4, 524, 266 53, 597, 715	42, 193, 869 1, 574, 597 618, 855 26, 225 87, 284 4, 058, 036	46, 109, 354 1, 855, 114 633, 033 31, 139 95, 374	40, 479, 112 1, 938, 750 582, 665 26, 266 83, 310	36, 529, 421 1, 705, 554 524, 511 38, 103	10. 5 5. 4 2. 8	97. 52. 68.
on-Int Cash and Due From Dep Inst         remises, Fixed Assets, & Cap Leases         her Real Estate Owned         rvest in Unconsolidated Subsidiaries         ttangible and Other Assets         Total Assets         Total Assets         anterly Average Assets         SCMORANDA:         vans Held-for-Sale         Vans Not Held-for-Sale         Construction and Leand Development         Multifamily         Nonfarm Nonresidential         1         Loans Secured by Farmland	$\begin{array}{c} 1,\ 659,\ 544\\ 635,\ 984\\ 51,\ 954\\ 88,\ 650\\ 4,\ 524,\ 266\\ 53,\ 597,\ 715 \end{array}$	1, 574, 597 618, 855 26, 225 87, 284 4, 058, 036	1, 855, 114 633, 033 31, 139 95, 374	$\begin{array}{c} 1,938,750\\ 582,665\\ 26,266\\ 83,310 \end{array}$	1, 705, 554 524, 511 38, 103	5.4 2.8	52. 68.
remises, Fixed Assets, & Cap Leases ther Real Estate Owned vest in Unconsolidated Subsidiaries trangible and Other Assets Total Assets To	635, 984 51, 954 88, 650 4, 524, 266 53, 597, 715	618, 855 26, 225 87, 284 4, 058, 036	633, 033 31, 139 95, 374	582, 665 26, 266 83, 310	524, 511 38, 103	2.8	68.
ther Real Estate Owned ivest in Unconsolidated Subsidiaries itangible and Other Assets Total Assets Total Assets arterly Average Assets iarterly Average Assets prerage Loans and Leases (YTD) 300RANDA: boans Held-for-Sale ans Not Held-for-Sale 2 Loans Secured by 1-4 Family mmercial Real Estate Loans Construction and Land Development Multifamily Nonfarm Nonresidential 2 Loans Secured by Farmland	51, 954 88, 650 4, 524, 266 53, 597, 715	26, 225 87, 284 4, 058, 036	31, 139 95, 374	26, 266 83, 310	38, 103		
avest in Unconsolidated Subsidiaries         ttangible and Other Assets         Total Assets         Total Assets         sarterly Average Assets         sarterly Average Assets         Score age Loans and Leases (YTD)         Score Assets         Score As	88, 650 4, 524, 266 53, 597, 715	87, 284 4, 058, 036	95, 374	83, 310		98.1	
ntangible and Other Assets Total Assets 5 narterly Average Assets 5 erage Loans and Leases (YTD) 3 EMORANDA: Dans Not Held-for-Sale 5 E Loans Secured by 1-4 Family 5 mmercial Real Estate Loans 2 Construction and Land Development 4 Multifamily 1 Nonfarm Nonresidential 1 E Loans Secured by Farmland	4, 524, 266 53, 597, 715	4, 058, 036			92, 416		81.
Total Assets     5       Iarterly Average Assets     5       verage Loans and Leases (YTD)     3       WORANDA:     3       vans Held-for-Sale     3       vans Not Held-for-Sale     3       ¿ Loans Secured by 1-4 Family     3       mmercial Real Estate Loans     2       Construction and Land Development     Multifamily       Nonfarm Nonresidential     1       ¿ Loans Secured by Farmland     1	53, 597, 715		4, 223, 430			1.6	- 3.
marterly Average Assets     5       verage Loans and Leases (YTD)     3       SMORANDA:     3       sans Held-for-Sale     3       vans Held-for-Sale     3       E Loans Secured by 1-4 Family     3       memercial Real Estate Loans     2       Construction and Land Development     Multifamily       Nonfarm Nonresidential     1       2 Loans Secured by Farmland     1		48, 558, 866		3, 860, 123	3, 872, 668	11.5	131.
verage Loans and Leases (YTD)       3         XMDRANDA:       3         cans Held-for-Sale       3         bans Not Held-for-Sale       3         2 Loans Secured by 1-4 Family       3         pmmercial Real Estate Loans       2         Construction and Land Development       Multifamily         Nonfarm Nonresidential       1         2 Loans Secured by Farmland       1	52 913 822		52, 947, 444	46, 970, 226	42, 762, 673	10.4	97.
EMORANDA: Joans Held-for-Sale Joans Not Held-for-Sale 2 Loans Secured by 1-4 Family Jommercial Real Estate Loans Construction and Land Development Multifamily Nonfarm Nonresidential 2 Loans Secured by Farmland		47, 478, 985	50, 941, 153	45, 818, 166	36, 780, 718	11.5	93.
bans Held-for-Sale 3 bans Not Held-for-Sale 3 E Loans Secured by 1-4 Family 5 momercial Real Estate Loans 2 Construction and Land Development 6 Multifamily 7 Nonfarm Nonresidential 1 E Loans Secured by Farmland 3	39, 452, 309	35, 406, 094	36, 798, 719	32, 383, 542	23, 999, 542	11.4	108.
bans Not Held-for-Sale 3 E Loans Secured by 1-4 Family mmercial Real Estate Loans 2 Construction and Land Development Multifamily Nonfarm Nonresidential 1 E Loans Secured by Farmland	000 550	070 100	007 040	050 010	050 005	<u> </u>	0
E Loans Secured by 1-4 Family mmercial Real Estate Loans 2 Construction and Land Development Multifamily Nonfarm Nonresidential 1 E Loans Secured by Farmland	208, 559	272, 126	207, 943	252, 818	256, 235	- 23. 4	- 8.
mmercial Real Estate Loans 2 Construction and Land Development Multifamily Nonfarm Nonresidential 1 E Loans Secured by Farmland	39, 734, 472	35, 699, 475	38, 920, 543	34, 454, 455	29, 894, 921	11.3	110.
Construction and Land Development         Multifamily         Nonfarm Nonresidential       1         Loans Secured by Farmland	6, 009, 629	5, 738, 400	6, 003, 772	5, 683, 529	6, 029, 490	4.7	49.
Multifamily Nonfarm Nonresidential 1 E Loans Secured by Farmland	21, 663, 067	19, 642, 458	21, 018, 449	18, 553, 155	15, 086, 242	10.3	138.
Nonfarm Nonresidential 1 E Loans Secured by Farmland	9, 156, 006	8, 361, 514	9, 123, 779	8,091,832	6,078,166	9.5	208.
E Loans Secured by Farml and	609, 261	510, 328	625, 261	501, 408	473, 252	19.4	107.
	11, 897, 800	10, 770, 616	11, 269, 409	9, 959, 915	8, 534, 824	10.5	104.
	148, 625	143, 775	145, 244	128, 428	130, 328	3.4	28.
	6, 188, 066	5, 576, 489	6, 548, 852	5, 704, 031	5, 955, 650	11.0	85.
U.S. Treasury Securities	53, 632	42, 691	53,000	42, 439	42, 556	25.6	39.
	1, 183, 745	1,607,844	1, 396, 802	1, 674, 878	1, 465, 164	- 26. 4	7. 37.
Municipal Securities	919, 856	938, 687	902, 565	879, 980	917, 156	- 2. 0	
Mortgage-Backed Securities Asset-Backed Securities	612, 667	1, 063, 568	974,676	1, 094, 222	1, 361, 908 0	- 42. 4	- 19.
	1, 226, 666	0	709, 801	0	-	N/A	N/
	2, 117, 748	1, 789, 483	2, 338, 066	1, 813, 994	1,946,009	18.3	277.
Mutual Funds and Equity Securities	73, 752	134, 216	173, 942	198, 518	222, 857	- 45. 1	- 61.
	5, 486, 408	4, 909, 220	5, 844, 411	5,050,907	5, 305, 859	11.8 25.6	64. 39.
U.S. Treasury Securities	53, 632	42,691	53,000	42, 439	42, 556	- 26. 4	39. 7.
U.S. Agency Securities (excl MBS) Municipal Securities	1, 183, 745	1,607,844 271,918	1, 396, 802 221, 969	1,674,878 227,356	1,465,164 267,365	- 26.4 - 11.1	- 64.
Municipal Securities Mortgage-Backed Securities	241, 631					- 11. 1 - 44. 6	- 64. - 22.
	589, 734	1, 063, 568 0	951, 331	1, 094, 222 0	1, 361, 908 0	- 44. 6 N/A	- zz. N/
	1, 226, 666		709, 801		-		
	2, 117, 248	1, 788, 983	2, 337, 566	1, 813, 494	1,946,009	18.4	277.
Mutual Funds and Equity Securities	73, 752	134, 216	173, 942	198, 518	222, 857	- 45. 1	- 61.
eld-To-Mat Sec Appreciation (Depr)	2,498	- 3, 795	- 2, 293	- 4, 296	- 7, 533	N/A	N/
vailable-For-Sale Sec Appr (Depr)	- 331, 313	- 42, 215	- 182, 681	- 33, 397	- 11, 073	N/A	N/
ructured Notes, Fair Value edged Securities	0 2, 090, 059	0 2, 863, 870	0 2, 708, 745	0 2, 922, 866	0 2, 650, 206	N/A - 27. 0	N/. 49. 1

### Assets (\$000)

BHCPR page 5 presents the asset structure of the bank holding company and provides, in the memoranda section, the composition of real estate loans, investment securities, heldto-maturity and available-for-sale securities appreciation or depreciation, and the portion of investment securities pledged as collateral. The last two columns on the right display the one-year and five-year percentage changes for each balance sheet item. (See the description of Growth Rates on page 2-3.)

Investment securities appearing on this page are reported at amortized cost if classified as held-tomaturity or at fair value if classified as available-for-sale.

#### Real Estate Loans

Loans secured by real estate, including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm nonresidential properties.

#### Commercial and Industrial Loans

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than by real estate) or unsecured, single-payment, or installment.

#### Loans to Individuals

Loans to individuals for household, family, and other personal expenditures including credit card and related plans.

#### Loans to Depository Institutions

Loans to U.S. and foreign banks and other depository institutions.

#### Agricultural Loans

Loans to finance agricultural production and other loans to farmers.

#### Other Loans and Leases

The sum of loans to foreign governments and official institutions, loans for purchasing and carrying securities, and all other loans, net of unearned income.

#### **Unearned** Income

The amount of unearned income that is included in the loan categories listed above. (A value of zero implies that the above loan categories are reported net of unearned income.)

### Loans and Leases, Net of Unearned Income

The sum of real estate loans, commercial and industrial loans, loans to individuals, loans to depository institutions, agricultural loans, loans to foreign governments and institutions, and other loans and leases, net of unearned income.

#### Allowance for Loan and Lease Losses

The allowance for loan and lease losses. Prior to March 31, 2001, this item also included the amount of any allocated transfer risk reserve.

#### Net Loans and Leases

Total loans and leases, net of unearned income, minus the allowance for loan and lease losses (and allocated transfer risk reserve prior to March 31, 2001).

#### Debt Securities over 1 Year

The amortized cost of held-tomaturity and the fair value of available-for-sale debt securities with a remaining maturity of more than one year.

#### *Mutual Funds and Equity Securities*

The fair value of investments in mutual funds and equity securities that are designated as available for sale.

#### Subtotal

The sum of loans and leases (net of unearned income and the allowance for loan and lease losses), securities over one year, and mutual funds and equity securities.

#### Interest-Bearing Bank Balances

Interest-bearing balances due from depository institutions and foreign central banks that are held in the BHC's U.S. and foreign offices, Edge or Agreement subsidiaries, International Banking Facilities, or its consolidated subsidiaries.

#### Federal Funds Sold and Reverse Repos

Unsecured loans of immediately available balances, and purchase of securities, loans, other assets, or participations in pools of securities under agreements to resell for one business day or under a continuing contract.

#### Debt Securities 1 Year or Less

Debt securities with a remaining maturity of one year or less.

#### Trading Assets

Assets held in the consolidated bank holding company's trading accounts.

#### Total Earning Assets

The sum of interest-bearing balances due from depository institutions, debt and equity securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income and the allowance for loan and lease losses), and trading assets.

#### Non-Interest-Bearing Cash and Balances Due from Depository Institutions

Non-interest-bearing balances due from depository institutions, currency

and coin, cash items in the process of collection, and unposted debits.

### *Premises, Fixed Assets, and Capital Leases*

The book value, less accumulated depreciation or amortization, of all premises, equipment, furniture, and fixtures purchased directly or acquired by means of a capital lease.

#### Other Real Estate Owned

The sum of real estate acquired in satisfaction of debts previously contracted and other real estate owned.

#### Investment in Unconsolidated Subsidiaries

The sum of the consolidated bank holding company's holdings of capital stock in unconsolidated subsidiaries and associated companies, its proportionate share in their earnings or losses since the date of their acquisition, and any advances made to them including those in the form of loans and holdings of their bonds and debentures.

#### Intangible and Other Assets

The sum of goodwill (the excess of the unamortized acquisition cost of consolidated subsidiaries over the net underlying assets), mortgage servicing assets, purchased credit card relationships and nonmortgage servicing assets, other identifiable intangible assets such as trademarks, patents, and franchises, and all other assets.

#### Total Assets

The dollar amount of total assets.

#### Quarterly Average Assets

Average consolidated assets for the latest quarter as reported in Schedule HC-K of the FR Y-9C.

#### Average Loans and Leases (YTD)

The cumulative sum of loans and leases, net of unearned income, for all

year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Memoranda

Loans Held-For-Sale

Total loans and leases held-for-sale.

#### Loans Not Held-For-Dale

Total loans and leases, net of unearned income (schedule HC, line item 4.b.).

#### Real Estate Loans Secured by 1-4 Family

The sum of revolving open-end loans secured by one- to four-family residential properties and extended under lines of credit and other one- to four-family loans secured by first and junior liens.

#### Commercial Real Estate Loans

The sum of construction, land development and other land loans; loans secured by multifamily residential properties; and loans secured by nonfarm nonresidential properties.

#### Construction and Land Development

Loans secured by real estate to finance either land development prior to erecting a new structure or the on-site construction of industrial, commercial, residential, or farm buildings.

#### Multifamily

Loans secured by multifamily (five dwelling units or more) residential properties.

#### Nonfarm Nonresidential

Real estate loans secured by business or industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, associa -tion buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties.

# *Real Estate Loans Secured by Farmland*

Loans secured by land used or usable for agricultural purposes and improvements thereon.

#### Total Investment Securities

The sum of the amortized cost of held-to-maturity debt securities and the current fair value of availablefor-sale debt and equity securities described in various categories below.

#### U.S. Treasury Securities

The amount of U.S. Treasury securities.

#### U.S. Agency Securities excluding Mortgage-Backed Securities

The amount of U.S. government agency and corporation obligations, excluding Mortgage-Backed Securities. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

#### Municipal Securities

Obligations of states and political subdivisions in the United States.

#### Mortgage-Backed Securities

The amount of pass-through and other mortgage-backed securities, including CMOs, REMICs, and stripped mortgage-backed securities. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

#### Asset-Backed Securities

The amount of asset-backed securities, other than mortgage-backed securities. The BHCPR includes data for this item only for report dates after December 31, 2000.

#### Other Debt Securities

The sum of other U.S. debt securities and foreign debt securities.

#### Mutual Funds and Equity Securities

The values of investments in mutual funds and equity securities that are designated as available-for-sale.

#### Available-for-Sale Securities

The fair value of available-for-sale debt and equity securities included in the categories below.

#### U.S. Treasury Securities (Available-for-Sale Securities)

The amount of U.S. Treasury securities designated as available-forsale.

#### U.S. Agency Securities excluding Mortgage-Backed Securities (Available-for-Sale Securities)

The amount of U.S. government agency and corporation obligations, excluding mortgage-backed securities, that is designated as available-for-sale. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

#### *Municipal Securities* (*Available-for-Sale Securities*)

The fair value of available-for-sale obligations of states and political subdivisions in the United States.

#### *Mortgage-Backed Securities* (*Available-for-Sale Securities*)

The amount of pass-through and other mortgage-backed securities, including CMOS, REMICS, and stripped mortgage-backed securities designated as available-for-sale. For Bank Holding companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

#### Asset-Backed Securities (Available-for-Sale Securities)

The amount of asset-backed securities, other than mortgage-backed securities, designated as availablefor-sale. The BHCPR includes data for this item only for report dates after December 31, 2000.

#### *Other Debt Securities* (*Available-for-Sale Securities*)

The fair value of other U.S. debt securities and foreign debt securities that are designated as available-for-sale.

### Mutual Funds and Equity Securities (Available-for-Sale Securities)

The values of investments in mutual funds and equity securities that are designated as available-for-sale.

#### *Held-to-Maturity Securities Appreciation (Depreciation)*

The difference between the fair value and the amortized cost of all debt securities that are designated as heldto-maturity.

#### Available-for-Sale Securities Appreciation (Depreciation)

The difference between the fair value and the amortized cost of all debt and equity securities that are designated as available-for-sale.

#### Structured Notes, Fair Value

The fair value of structured notes (debt securities with cash flow characteristics that depend upon one or more indices and/or that have embedded forwards or options. Examples of structured notes include step-up bonds, index amortizing notes (IANs), dual index notes, deleveraged bonds, range bonds, inverse floaters, floating debt securities in which interest payments are based on a single index such as Constant Maturity Treasury (CMT) or Cost of Funds Index (COFI)).

#### Pledged Securities

Securities that are pledged to secure deposits, repurchase transactions, or other borrowings as performance bonds under futures or forward contracts or for any other purpose.

9999999 SAMPLE BANK HOLDING COMPANY SAMPLE CITY, SAMPLE STATE FR Dist: 12 Pee	LIABILITIES AND CHANGES IN CAPITAL						AGE 6
(S IN THOUSANDS)	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	PERCENT 1- YR	5-YR
Demand Deposits	2, 810, 650	3, 001, 636	2, 815, 604	2, 985, 259	3, 066, 727	- 6. 4	94. 0
NOW, ATS and Transaction Accounts	335, 729	416, 232	384, 948	424, 516	468, 090	- 19. 3	- 8. 7
Time Deposits (excl Brokered Dep) < \$100K	2, 563, 541	2, 490, 847	2, 562, 392	2, 257, 967	1, 938, 789	2.9	51.4
MMDA and Other Savings Accounts	23, 966, 152	22, 760, 728	23, 370, 862	22, 544, 864	22, 417, 234	5.3	52.1
Other Non-Interest-Bearing Deposits	0	0	0	0	0	N/A	N/A
Core Deposits	29, 676, 072	28, 669, 443	29, 133, 806	28, 212, 606	27, 890, 840	3.5	54.0
Time Deposits of \$100K or More	4, 573, 809	5, 132, 336	4, 418, 081	4, 346, 334	2, 575, 393	- 10. 9	240. 9
Foreign Deposits	3, 291, 422	2, 524, 190	3, 375, 426	2, 552, 526	2, 179, 436	30.4	1599.0
Federal Funds Purchased and Repos	2, 967, 547	3, 057, 605	3, 761, 572	2, 927, 539	2, 283, 319	- 3. 0	81. 9
Secured Federal Funds Purchased	0	0	0	0	N/A	N/A	N/A
Commercial Paper	164,657	186, 978	297,850	220, 507	167, 188	- 11. 9	- 40. 5
Other Borrowings W/Rem Mat of 1 Yr or Less	4, 109, 381	323, 618	3, 332, 397	513, 827	168, 782	1169.8	47112
Other Borrowings W/Rem Mat Over 1 Year	424, 861	527,072	425, 956	534, 816	237, 986	- 19.4	26.1
Brokered Deposits < \$100K	0	0	0	0	0	N/A	N/A
Noncore Funding	15, 531, 677	11, 751, 799	15, 611, 282	11,095,549	7, 612, 104	32.2	309. 9
Trading Liabilities	294, 479	191,069	303, 154	51,071	65.478	54.1	32. 2
Sub Notes & Debentures + TPS	1, 932, 333	1, 956, 045	1, 932, 190	1, 935, 079	2.314.314	- 1. 2	278. 9
Other Liabilities	804, 940	690, 649	643, 273	646, 107	615, 122	16.6	58. 3
Total Liabilities	48, 239, 501	43, 259, 005	47, 623, 705	41, 940, 412	38, 497, 858	11.5	98. 5
Minority Interest	30, 413	38, 691	30, 939	42, 791	27, 551	- 21. 4	- 93. 9
EQUITY CAPITAL: Perpetual Preferred Stock (Incl Surplus)	240,000	240,000	240,000	240, 000	0	0.0	N/A
Common Stock	2, 219, 905	2, 381, 509	2, 212, 237	2, 230, 303	2, 156, 732	- 6. 8	119.2
Common Surplus	2, 219, 905	2, 381, 309	2, 212, 237	2, 230, 303	2, 150, 752	- 0. 8 N/A	119. 2 N/A
Retained Earnings	2, 957, 511	2, 719, 502	2,910,692	2,602,189	2, 179, 885	N/A 8.8	117.2
Less: Treasury Stock	2, 957, 511	2, 719, 502	2, 910, 092	2,002,189		0.0 N/A	N/A
Accumulated Other Comprehensive Income			- 58, 835	- 75, 849	0	N/A N/A	N/A
	- 76, 429	- 69, 257			- 83, 043		
Other Equity Capital Components Total Equity Capital	- 13, 186 5, 327, 801	- 10, 584 5, 261, 170	- 11, 294 5, 292, 800	- 9, 620 4, 987, 023	- 16, 310 4, 237, 264	N/A 1.3	N/A 120. 8
local Equity suprear	0, 027, 001	0, 201, 170	0, 202, 000	1,007,020	1, 207, 201	1.0	120.0
Total Liabilities and Capital	53, 597, 715	48, 558, 866	52, 947, 444	46, 970, 226	42, 762, 673	10.4	97. 0
MEMORANDA:							
Non-Interest-Bearing Deposits	9, 658, 843	10, 043, 616	9, 874, 846	10, 336, 813	10, 139, 762	- 3. 8	77.2
Interest-Bearing Deposits	27, 882, 460	26, 282, 353	27, 052, 467	24, 774, 653	22, 505, 907	6.1	81.6
Total Deposits	37, 541, 303	36, 325, 969	36, 927, 313	35, 111, 466	32, 645, 669	3.4	80. 5
LT Debt that Reprices in 1 Year	370, 630	469, 987	370, 630	469, 984	277, 581	-21.1	79.8
CHANGES IN EQUITY CAPITAL:							
Equity Capital, Prev Year-End, As Amended	5, 292, 800	4, 987, 023	4, 987, 023	4, 237, 264	2, 789, 979		
Accounting Restatements	- 11, 471	10, 408	10, 408	0	0		
Net Income	106. 749	153, 258	493, 745	583, 125	480, 121		
Net Sale of New Perpetual Preferred Stock	0	0	0	235, 833	0		
Net Sale of New Common Stock	7.668	- 54, 869	- 224, 141	88, 849	31, 079		
Chgs Incident to Mergers and Absorptions	0	206, 075	206, 075	00,010	1, 149, 682		
Less: Dividends Declared	48, 459	46, 353	195, 650	160, 821	130, 300		
Change in Other Comprehensive Income	- 17, 594	6, 592	17,014	7, 194	- 75, 111		
Sale of Treasury Stock	- 17, 354	0, 352	17,014	7, 154	- 73, 111		
Less: Purchase of Treasury Stock	0	0	0	0	0		
Changes in Debit to ESOP Liability	0	0	0	0	0		
Other Adjustments to Equity Capital	- 1, 892	- 964	- 1, 674	- 4, 421	- 8, 186		
Equity Capital, Ending Balance	- 1, 892 5, 327, 801	5,261,170	-1,674 5,292,800	4, 987, 023	4, 237, 264		
Equity Capital, Enuilly Dalance	J, J&1, OUI	J, 201, 170	J. & J. A. OUU	4, 307, 023	4.601.604		

### Liabilities and Changes in Capital

BHCPR page 6 presents the structure of liabilities and capital of a bank holding company and the sources of change in its equity capital account. Additional data on interest-bearing and non-interest-bearing deposits as well as long-term debt that reprices within one year are provided in the memoranda section. Moreover, annual and five-year percentage changes for each liability or capital item appear in the last two columns. (See the description of Growth Rates on page 2-3.)

#### Demand Deposits

Demand deposits held in domestic offices of commercial bank subsidiaries.

#### NOW, ATS, and Transaction Accounts

Accounts subject to negotiable orders of withdrawal (NOW accounts), ATS accounts (accounts subject to automatic transfer from savings accounts), and all other transaction accounts excluding demand deposits.

# *Time Deposits (Excluding Brokered Deposits) under \$100 Thousand*

All time deposits, including time certificates of deposit and openaccount time deposits with balances of less than \$100,000, minus brokered deposits issued in denominations below \$100,000.

#### MMDA and Other Savings Accounts

All savings deposits including money market deposit accounts (MMDAs) other than negotiable orders of withdrawal (NOW accounts), ATS accounts (accounts subject to automatic transfer from savings accounts), or other transaction accounts.

#### Other Non-Interest-Bearing Deposits

Non-interest-bearing deposit balances held in domestic offices of other depository institutions that are subsidiaries of the bank holding company.

#### Core Deposits

The sum of demand deposits, deposit accounts that are subject to negotiable orders of withdrawal or automatic transfer from the savings accounts, time deposits (excluding brokered deposits) with balances under \$100,000, money market deposit accounts, other savings accounts, and other non-interest-bearing deposit balances.

## *Time Deposits of \$100 Thousand or More*

Time deposits including time certificates of deposit and open-account deposits with balances of \$100,000 or more, regardless of negotiability or transferability.

#### Foreign Deposits

Deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities.

#### Federal Funds Purchased and Repos

Borrowings in the form of immediately available funds or sale of securities, loans, participations in pools of securities, or other assets under agreements to repurchase for one business day or under a continuing contract.

#### Secured Federal Funds Purchased

The amount of "federal funds purchased in domestic offices" that are secured (included in Schedule HC, item 14.a.)

#### Commercial Paper

Short-term and uncollateralized negotiable promissory notes issued by the bank holding company or its subsidiaries, usually with a maturity of 270 days or less.

### Other Borrowings with a Remaining Maturity of 1 Year or Less

Funds borrowed by the consolidated bank holding company with a remaining maturity of one year or less, including mortgage indebtedness and obligations under capitalized leases with a remaining maturity of one year or less.

# Other Borrowings with a Remaining Maturity over 1 Year

Funds borrowed by the consolidated bank holding company with a remaining maturity of more than one year, including mortgage indebtedness and obligations under capitalized leases with a remaining maturity of more than one year.

#### Brokered Deposits under \$100,000

Brokered deposits issued in denominations of less than \$100,000.

#### Noncore Funding

The sum of time deposits of \$100,000 or more, deposits in foreign offices and in Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase in domestic offices including those of Edge or Agreement subsidiaries, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000.

#### Trading Liabilities

Liabilities arising from trading activities, including liabilities resulting from sales of assets not owned by the bank holding company and revaluation losses on interest rate, foreign exchange rate, and other commodity and equity contracts entered into by the bank holding company for trading, dealer, customer accommodation, or similar purposes.

#### Subordinated Notes and Debentures and Trust Preferred Securities (consolidated)

Outstanding notes and debentures that are subordinated to the deposits of subsidiary depository institutions and any other debt that is designated as subordinated in its indenture agreement. This line item includes subordinated perpetual debt, limited-life preferred stock and related surplus, equity commitment and contracted notes that qualify as capital under the Federal Reserve Board's capital adequacy guidelines, and subordinated notes payable to trusts issuing trust preferred securities.

#### Other Liabilities

The anount of other liabilities.

#### Total Liabilities

The sum of core deposits, noncore funding, trading liabilities, subordinated notes and debentures, acceptances, and other liabilities.

#### Minority Interest

The proportionate interest held by those other than the reporting company in the equity capital accounts of the consolidated subsidiaries including trust preferred stock (that are issued by special purpose subsidiaries and are marketed under such names as MIPS and TOPRS).

#### **Equity Capital**

#### Perpetual Preferred Stock (Including Surplus)

The aggregate par or stated value of all outstanding perpetual preferred stock including any amounts received in excess of its par or stated value.

#### Common Stock

The aggregate par or stated value of common stock issued.

#### Common Surplus

The amount formally transferred to the surplus account, including capital contributions, and any amount received for common stock in excess of its par or stated value.

#### **Retained Earnings**

The amount of retained earnings, including capital reserves, which result from the transfer of net income, declaration of dividends, transfers to surplus, or other appropriate entries.

#### Treasury Stock

The carrying value, at cost, of treasury stock.

# Accumulated Other Comprehensive Income

The amount of other comprehensive income in conformity with the requirements of FASB Statement No. 130, Reporting Comprehensive Income. Other comprehensive income includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, foreign currency translation adjustments, and minimum pension liability adjustments. From March 31, 1999 to December 31, 2000, this BHCPR item includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) reported on cash flow hedges, and foreign currency translation adjustments. Prior to March 31, 1999, accumulated net gains (losses) on cash flow hedges were not reported on the FR-Y9C and are not included in this item.

#### *Other Equity Capital Components*

The amount of all other equity capital components, including unearned Employee Stock Ownership Plan (ESOP) shares.

#### Total Equity Capital

The sum of perpetual preferred stock (including surplus), common stock and surplus, retained earnings, accumulated other comprehensive income, and other equity capital components, less treasury stock.

#### Total Liabilities and Capital

The sum of total liabilities, minority interest, and total equity capital.

#### Memoranda

#### Non-Interest-Bearing Deposits

Domestic and foreign deposit accounts on which the issuing depository institution pays no compensation to the holder for the use of the funds. They include (1) matured time deposits that are not automatically renewable unless the deposit agreement specifies the transfer of funds at maturity to another type of account and (2) deposits with a zero percent stated interest rate that are issued at face value.

#### Interest-Bearing Deposits

Domestic and foreign deposit accounts on which the issuing depository institution pays compensation to the holder for the use of the funds. They include deposits with a zero percent interest rate that are issued on a discount basis.

#### Total Deposits

The sum of non-interest and interest-bearing deposits in domestic and foreign offices.

#### Long-Term Debt That Reprices in 1 Year

Long-term debt issued by the bank holding company with a remaining maturity of more than one year, but that has a repricing frequency of less than one year. Mortgage indebtedness and obligations under capitalized leases and limited-life preferred stock are excluded from this line item.

#### **Changes in Equity Capital**

### *Equity Capital, Previous Year-End, as Amended*

Total equity balance as of December 31 of the previous year after the effect of adjustments made in amended reports.

#### Accounting Restatements

The cumulative effect (net of applicable income taxes) of changes in accounting principles that resulted in the restatement of prior years' financial statements and the sum of all corrections (net of applicable income taxes) due to material accounting errors made in prior years' financial statements that were not corrected in an amended report for the period during which the error was made.

#### Net Income

Net income (or loss) for the calendar year-to-date.

# Net Sale of New Perpetual Preferred Stock

Change in equity capital resulting from the issuance of new perpetual preferred stock (net of expenses associated with the issuance of such stock), conversion of convertible debt or limited-life preferred stock into perpetual preferred stock, exercise of stock options, and retirement of perpetual preferred stock.

#### Net Sale of New Common Stock

Change in equity capital resulting from the issuance of common stock (net of expenses associated with the issuance of such stock), conversion of convertible debt, limited-life preferred, or perpetual preferred stock into common stock, exercise of stock options, and retirement of common stock.

# *Changes Incident to Mergers and Absorptions*

For business combinations that are treated as pooling of interests, the historical equity capital balances of the consolidated BHC or other businesses acquired as of the end of the previous calendar year. For business combinations treated as purchases, the fair value of any perpetual preferred or common shares issued (minus the direct cost of issuing the shares) less any goodwill charged against undivided profits. This line item includes any retroactive adjustments resulting from the realization of income tax benefits of pre-acquisition operating loss carryforwards of purchased subsidiaries and other purchased businesses.

#### Dividends Declared

Cash dividends declared on preferred stock and common stock during the calendar year-to-date including dividends not payable until after the report date.

#### *Changes in Accumulated Other Comprehensive Income*

The amount of other comprehensive income for the calendar year to date.

#### Sale of Treasury Stock

The resale or other disposal of the

BHC's own perpetual preferred stock or common stock.

# Purchase of Treasury Stock

The acquisition, without retirement, of the BHC's own perpetual preferred stock or common stock.

# Changes in the Debit to ESOP Liability

(For BHCs that guaranteed the debt of their Employee Stock Ownership Plan only.) Changes during the calendar year-to-date to the off-setting debit to the liability recorded by the BHC in connection with ESOP debt guaranteed by the BHC.

#### Other Adjustments to Equity Capital

The amount of all other adjustments to equity capital, including contributions of capital to the holding company when the company is a partnership

#### Equity Capital, Ending Balance

Total equity capital at the end of the current quarter.

9999999 SAMP	LE BANK	HOLDI NG	COMPANY		
SAMPLE CITY,				12 Peer:	1

#### PERCENT COMPOSITION OF ASSETS

PAGE 7

	MM/D	D/YYYY		MM/D	D/YYYY		MM/D	D/YYYY		MM/D	D/YYYY	MM/DI	D/YYYY
PERCENT OF TOTAL ASSETS	BHC	PEER 01	РСТ	BHC	PEER 01	РСТ	BHC	PEER 01	РСТ	BHC	PEER 01	BHC 1	PEER 01
Real Estate Loans	51.91	41.02	80	52.56	40.20	82	51.31	40.82	77	51.87	39.85	49.68	37.12
Commercial and Industrial Loans	18.75	12.94	80	17.31	12.32	79	18.59	12.81	80	17.73	11.89	16.49	11.36
Loans to Individuals	1.50	5.17	27	1.72	5.45	30	1.57	5.33	29	1.74	5.36	1.91	5.62
Loans to Dep Inst & Oth Bank Accept	0.12	0.10	72	0.06	0.08	70	0.07	0.09	67	0.09	0.11	0.06	0.11
Agricultural Loans	0.32	0.19	72	0.34	0. 22	72	0.37	0.21	77	0.41	0.21	0.43	0.20
Other Loans and Leases	1.94	3. 22	33	2.13	3.11	42	1.99	3.26	35	2.10	3.17	2.01	3.45
Net Loans and Leases	73.59	63.83	80	73.31	63.19	79	73.03	63.86	80	73.11	62.66	69.72	60.09
Debt Securities Over 1 Year	3.70	12.81	5	7.11	13. 51	19	4.82	13.05	10	7.62	13.87	9.27	17.30
Mutual Funds and Equity Securities	0.14	0.20	54	0.28	0.21	70	0.33	0.24	73	0.42	0.26	0.52	0.24
Subtotal	77.43	77.52	36	80.70	77.75	41	78.18	78.00	34	81.16	77.54	79.50	79.60
Interest-Bearing Bank Balances	0.04	0.71	32	0.04	0.61	29	0.03	0.50	28	0.09	0.55	0.05	0.69
Federal Funds Sold & Reverse Repos	1.51	2.07	60	1.99	3.36	58	1.46	2.24	61	0.69	2.68	1.49	2.18
Debt Securities 1 Year or Less	7.71	3.12	86	4.10	2.76	73	7.22	3.08	86	4.10	3.12	4.14	1.65
Trading Assets	0.33	1.58	42	0.07	1.51	36	0.19	1.34	43	0.14	1.15	0.24	1.51
Total Earning Assets	87.01	87.39	45	86.89	88.40	33	87.09	87.57	43	86.18	88.10	85.42	87.92
Non-Int Cash and Due From Dep Inst	3.10	2.16	83	3.24	2.07	86	3.50	2.28	85	4.13	2.38	3.99	2.74
Other Real Estate Owned	0.10	0.13	51	0.05	0.06	61	0.06	0.10	43	0.06	0.06	0.09	0.04
All Other Assets	9.89	10.34	48	9.87	9.39	58	9.41	10.00	46	9.69	9.34	10.59	9.23
MEMORANDA:													
Short-Term Investments	9, 26	6.92	72	6.12	7, 79	54	8, 71	6.87	71	4.89	8.04	5.68	5.73
U.S. Treasury Securities	0.10	0. 32	67	0. 09	0.20	51	0.10	0.14	64	0.09	0.32	0.10	0.46
U.S. Agency Securities (excl MBS)	2.21	2.06	66	3. 31	3.04	66	2.64	2.37	64	3.57	3.46	3.43	3.19
Municipal Securities	1.72	1.10	70	1.93	1.11	72	1.70	1.13	70	1.87	1.07	2.14	0.89
Mortgage-Backed Securities	1.14	10.15	7	2.19	9.67	8	1.84	9.55	7	2.33	9.68	3.18	11.62
Asset-Backed Securities	2.29	0.38	92	0.00	0.21	25	1.34	0.35	86	0.00	0.22	0.00	0.25
Other Debt Securities	3.95	0.66	91	3.69	0.58	94	4.42	0.75	91	3.86	0.60	4.55	0. 20
Loans Held-for-Sale	0.39	0.87	44	0.56	1.21	54	0.39	1.05	47	0.54	1.13	0.60	1.16
Loans Not Held-for-Sale	74.13	63.51	82	73. 52	62.59	85	73. 51	63.43	83	73.35	61.96	69.91	59.35
RE Loans Secured by 1-4 Family	11.21	16.37	32	11.82	16.66	30	11.34	16.27	32	12.10	16.64	14.10	17.72
Revol vi ng	3. 25	3.69	47	2.95	3.84	47	3. 16	3.71	47	2.88	3.86	2.64	4.51
Closed-End, Sec by First Liens	7.18	10.65	35	8.08	10.77	38	7.36	10.53	35	8.37	10.76	10.63	11.62
Closed-End, Sec by Junior Liens	0.78	1.68	32	0.79	1.72	29	0.82	1.76	31	0.85	1.67	0.83	1. 38
Commercial Real Estate Loans	40.42	22.26	83	40.45	21.18	86	39.70	22.21	83	39.50	20.91	35.28	17.20
Construction and Land Dev	17.08	8.07	85	17.22	7.64	89	17.23	8. 02	89	17.23	7.45	14.21	5. 51
Multifamily	17.08	1.36	58	17.22	1.41	69 57	17.23	1.35	69 58	17.23	1.55	14. 21	1.22
Nonfarm Nonresidential	22.20	11.87	38 88	22.18	11. 28	37 89	21.28	1. 35	38 88	21.20	11.02	19.96	9.86
RE Loans Secured by Farml and	0.28	0.26	66	0.30	0. 24	69	0.27	0.27	62	0.27	0. 23	0.30	9.80
RE LOANS SECULEU Dy Falm allu	0.20	0. 20	00	0.50	0. 24	03	0. 21	0. 21	02	0. 21	0. 23	0. 50	0. 21

# Percent Composition of Assets

BHCPR page 7 details the percentage composition of a bank holding company's assets. The top portion of this report page presents asset balances as a percentage of consolidated assets. Components of the real estate loan and investment securities portfolios as percentages of consolidated assets are displayed in the memoranda section.

# Percent of Total Assets

*Real Estate Loans* (*Percent of Total Assets*)

Loans secured by real estate, including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm nonresidential properties, divided by total assets.

*Commercial and Industrial Loans* (*Percent of Total Assets*)

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than real estate) or unsecured, single-payment, or installment, divided by total assets.

Loans to Individuals (Percent of Total Assets)

Loans to individuals for household, family, and other personal expenditures divided by total assets.

Loans to Depository Institutions (Percent of Total Assets)

Loans to U.S. and foreign banks and other depository institutions divided by total assets.

Agricultural Loans (Percent of Total Assets)

Agricultural loans divided by total assets.

Other Loans and Leases (Percent of Total Assets)

Taxable and tax-exempt obliga-

tions (other than securities) of state and political subdivisions in the U.S., acceptances of other banks, all other loans, and lease financing receivables divided by total assets.

Net Loans and Leases (Percent of Total Assets)

Loans and leases net of unearned income, and the allowance for loan and lease losses divided by total assets.

Securities over 1 Year (Percent of Total Assets)

Debt securities with a remaining maturity of more than one year divided by total assets.

*Mutual Funds and Equity Securities* (*Percent of Total Assets*)

Investments in mutual funds and equity securities divided by total assets.

# Subtotal

(Percent of Total Assets)

The sum of net loans and lease financing receivables, debt securities with a remaining maturity over one year, and investments in mutual funds and equity securities divided by total assets.

Interest-Bearing Bank Balances (Percent of Total Assets)

Interest-bearing bank balances divided by total assets.

*Federal Funds Sold and Reverse Repos* (*Percent of Total Assets*)

Federal funds sold and securities purchased under agreements to resell divided by total assets.

Debt Securities with Maturity of 1 Year or Less (Percent of Total Assets)

Debt securities with a remaining maturity of one year or less divided by total assets.

Trading Assets (Percent of Total Assets)

Assets held in trading accounts divided by total assets.

# *Total Earning Assets* (*Percent of Total Assets*)

The sum of interest bearing balances due from depository institutions, investment securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income, and the allowance for loan and lease losses), and trading assets divided by total assets.

Non-Interest-Bearing Cash and Balances Due from Depository Institutions (Percent of Total Assets)

The sum of non-interest-bearing balances due from depository institutions and currency and coin divided by total assets.

Other Real Estate Owned (Percent of Total Assets)

Other real estate owned divided by total assets.

All Other Assets (Percent of Total Assets)

The sum of premises and fixed assets, investments in unconsolidated subsidiaries and associated companies, intangible assets, acceptances, and other assets divided by total assets.

# Memoranda

#### Short-Term Investments (Percent of Total Assets)

The sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, debt securities with a remaining maturity of one year or less, divided by total assets. U.S. Treasury Securities (Percent of Total Assets)

The amount of U.S. Treasury securities divided by total assets.

#### U.S. Agency Securities excluding Mortgage-Backed Securities (Percent of Total Assets)

The amount of U.S. government agency and corporation obligations, excluding Mortgage-Backed securities divided by total assets. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

#### *Municipal Securities* (*Percent of Total Assets*)

Obligations of state and political subdivisions in the United States divided by total assets.

### *Mortgage-Backed Securities* (*Percent of Total Assets*)

The amount of pass-through and other mortgage-backed securities, including CMOs, REMICs, and stripped mortgage-backed securities, divided by total assets. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

#### Asset-Backed Securities (Percent of Total Assets)

The amount of asset-backed securities, other than mortgage-backed securities, divided by total assets. The BHCPR includes data for this item only for report dates after December 31, 2000.

### Other Debt Securities (Percent of Total Assets)

The sum of all other debt securities divided by total assets.

# Loans Held-For-Sale

Total loans held-for-sale divided by total assets.

# Loans Not Held-For-Sale

Total loans and leases not held for sale, net of unearned income (schedule HC, line item 4.b.), divided by total assets.

Real Estate Loans Secured by 1-4 Family (Percent of Total Assets)

Revolving and permanent loans secured by one- to four-family residential properties divided by total assets.

# Revolving

(Percent of Total Assets)

Revolving open-end lines of credit secured by one- to four-family residential properties divided by total assets.

# *Closed-End, Secured by First Liens* (*Percent of Total Assets*)

Permanent loans secured by first liens on one- to four-family residential properties divided by total assets.

# *Closed-End, Secured by Junior Liens* (*Percent of Total Assets*)

Permanent loans secured by junior (other than the first) liens on one- to four-family residential properties divided by total assets.

### *Commercial Real Estate Loans* (*Percent of Total Assets*)

Loans secured by real estate including construction, land development and other land loans, and loans secured by multifamily residential properties and nonfarm nonresidential properties divided by total assets.

# *Construction and Land Development* (*Percent of Total Assets*)

Loans secured by real estate made to finance the construction of new structures, additions, alterations, or demolitions to make way for new structures divided by total assets.

# Multifamily

(Percent of Total Assets)

Loans secured by multifamily (five dwelling units or more) residential properties divided by total assets.

### Nonfarm Nonresidential (Percent of Total Assets)

Real estate loans secured by business and industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties divided by total assets.

# *Real Estate Loans Secured by Farmland* (*Percent of Total Assets*)

Loans secured by farmland and improvements thereon divided by total assets.

	BHC	D/YYYY PEER 01		BHC	D/YYYY PEER 01		BHC	D/YYYY PEER 01		BHC	D/YYYY PEER 01	BHC	D/YYYY PEER O
.OAN MIX, % OF GROSS LOANS & LEASES:													
Real Estate Loans	69.65	61.96	64	70.96	61.76	69	69.43	61.93	62	70.20	61.98	70.47	60.2
RE Loans Secured by 1-4 Family	15.05	25.37	27	15.95	26.66	25	15.34	25.69	25	16.38	26.62	20.00	29.5
Revol vi ng	4.36	5.60	45	3.98	5.84	38	4.28	5.63	44	3.90	5.88	3.74	7.0
Cl osed-End	10.69	19.25	23	11.97	20.36		11.07	19.67	23	12.48	20.25	16.26	21.9
Commercial Real Estate Loans	54.23	33.10	82	54.61	31.81	83	53.72	33.35	82	53.46	31.92	50.04	27.4
Construction and Land Dev	22.92	11.91	83	23.24	11.33	86	23. 32	11.88	86	23.31	11.10	20.16	8.6
1-4 Fam	5.41	3.49	77	12.89	3.72	94	12.39	3.61	94	N/A	N/A	N/A	N/
Other	17.52	7.95	86	10.36	7.20	75	10.93	7.78	73	N/A	N/A	N/A	N/
Multifamily	1.53	2.04	52	1.42	2.17	50	1.60	2.04	55	1.44	2.44	1.57	2.0
Nonfarm Nonresidential	29.79	17.63	89	29.94	16.87	89	28.80	17.79	86	28.70	16.60	28.31	15.7
Owner- Occupi ed	17.54	6.92	94	16.68	6.48	92	16.76	6.96	94	N/A	N/A	N/A	N/
0ther	12.25	10.05	63	13.26	9.40	72	12.04	10.00	64	N/A	N/A	N/A	N/
RE Loans Secured by Farml and	0.37	0.38	64	0.40	0.36	69	0.37	0.39	62	0.37	0.34	0.43	0. 3
Loans to Dep Inst & Oth Bank Accept	0.16	0.21	72	0.09	0.15	69	0.10	0.20	67	0.12	0.18	0.08	0.2
Commercial and Industrial Loans	25.15	20.13	73	23.36	19.35	75	25.16	19.93	76	23.99	18.82	23.39	18.7
Loans to Individuals	2.01	8.17	25	2.32	8.77	27	2.13	8.38	26	2.36	8.68	2.70	9.5
Credit Card Loans	0.27	1.18	52	0.29	1.17	54	0.31	1.26	53	0.34	1.18	0.39	1.3
Agricultural Loans	0.43	0.29	72	0.46	0.33	72	0.49	0.31	73	0.56	0.33	0.61	0. 3
Other Loans and Leases	2.60	5.43	33	2.88	6.10	36	2.70	5.48	35	2.85	6.21	2.84	7.2
OAN & LEASE % OF TOTAL RISK BASED CAPI	TAL:												
Real Estate Loans	492.97	455.97	54	468.75	432.56	53	489.68	450.21	59	460.31	427.13	461.59	413.4
RE Loans Secured by 1-4 Family	106.49	184.88	27	105.38	182.66	28	108.22	181.95	32	107.37	181.78	131.00	205.1
Revol vi ng	30.86	40.34	43	26.30	41.19	34	30.16	40.88	42	25.54	41.46	24.49	48.7
Cl osed-End	75.63	141.53	27	79.08	139.64	26	78.06	139.42	25	81.83	138.81	106.51	153.8
Commercial Real Estate Loans	383.85	245.94	80	360.73	226.37	82	378.85	245.12	80	350.51	221.57	327.76	190. 3
Construction and Land Dev	162.24	88.11	83	153.56	80.24	83	164.45	86.47	84	152.87	78.54	132.05	58. 4
1-4 Fam	38.27	25.95	72	85.15	26.57	94	87.37	26.72	93	N/A	N/A	N/A	N
Other	123.97	59.11	84	68.41	50.40	68	77.08	56.22	72	N/A	N/A	N/A	N
Multifamily	10.80	15.38	50	9.37	15.46	49	11.27	14.96	54	9.47	16.37	10.28	14.2
Nonfarm Nonresidential	210.82	130.23	81	197.80	120.37	79	203.13	129.91	77	188.16	117.58	185.43	109.1
Owner Occupied	124.15	51.53	95	110.20	46.93	89	118.23	51.72	92	N/A	N/A	N/A	N/
Other	86.67	74.75	59	87.60	67.12	70	84.90	72.86	62	N/A	N/A	N/A	N/
RE Loans Secured by Farml and	2.63	2.85	60	2.64	2.63	67	2.62	2.93	62	2.43	2.48	2.83	2.2
Loans to Dep Inst & Oth Bank Accept	1.11	1.12	71	0.58	0.78	70	0.68	0.99	68	0.77	1.02	0.52	1.1
Commercial and Industrial Loans	178.04	142.72	78	154.33	134.39	67	177.46	141.79	77	157.29	129.82	153.21	125.7
Loans to Individuals	14.23	57.11	25	15.34	58.03	28	15.03	59.25	25	15.45	57.13	17.70	62.8
Credit Card Loans	1.92	7.64	53	1.95	7.31	53	2.17	8.34	53	2.20	7.75	2.59	8.7
Agricultural Loans	3.04	2.03	69	3.02	2.23	70	3.48	2.20	72	3.66	2.21	3.98	2.1
Other Loans and Leases	18.38	35.93	36	19.01	34.44	34	19.02	36.49	31	18.66	35.57	18.63	38.8
UPPLEMENTAL:													
orplemental: on-Owner Occ CRE Lns / Gr Lns	38.07	25.94	80	39.50	24.76	83	38.42	25.91	82	N/A	N/A	N/A	N
on-Owner Occ CRE Lns / Gr Lns	269.47	25.94 192.61	80 78	39. 50 260. 97		83 79	38.42 270.97	25.91	82 80	N/A N/A	N/A N/A	N/A N/A	N/
on-Owner Occ CRE Lns / I RBC Construction & Land Dev Lns / T RBC	269.47	192.61 88.11	78 83	260.97 153.56	80.24		270.97	189.94 86.47	80 84	N/A 152.87	N/A 78.54	N/A 132.05	N/ 58.4
onstruction & Land Dev Lns / 1 KBC		88.11 252.32	83 80	371.17			164.45 389.19	86.47 251.10	84 80	152.87 360.65	78.54 226.22	132.05	58.4 194.4

# Loan Mix and Analysis of Concentrations of Credit

BHCPR page 7A details the percentage composition of a bank holding company's loan portfolio. The top portion, Loan Mix, presents various loan balances as a percentage of gross loans and leases (total loans and leases, net of unearned income). The last section, Loans and Leases, Percent of Total Risk Based Capital, presents the same loan balances as above, but as a percentage of total risk based capital.

# Loan Mix, Percent of Gross Loans and Leases

### *Real Estate Loans* (*Percent of Gross Loans and Leases*)

Loans secured by real estate including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm nonresidential properties divided by total loans and leases, net of unearned income.

*Real Estate Loans Secured by 1-4 Family* (*Percent of Gross Loans and Leases*)

Revolving and permanent loans secured by one- to four-family residential properties divided by total loans and leases, net of unearned income.

# Revolving (Percent of Gross Loans and Leases)

Revolving open-end lines of credit secured by one- to four-family residential properties divided by total loans and leases, net of unearned income.

# Closed-End (Percent of Gross Loans and Leases)

Permanent loans secured by liens (first and junior) on one- to fourfamily residential properties divided by total loans and leases, net of unearned income.

# *Commercial Real Estate Loans* (*Percent of Gross Loans and Leases*)

Loans secured by real estate including construction and land development loans and loans secured by multifamily residential properties and nonfarm nonresidential properties divided by total loans and leases, net of unearned income.

# *Construction and Land Development* (*Percent of Gross Loans and Leases*)

Loans secured by real estate made to finance the construction of new structures, additions, alterations, or demolitions to make way for new structures divided by total loans and leases, net of unearned income.

#### 1–4 Family (Percent of Gross Loans

(Percent of Gross Loans & Leases)

Construction, land development, and other land loans in domestic offices for 1-4 family residential construction divided by total loans and leases, net of unearned income.

# Other

(Percent of Gross Loans & Leases)

Construction, land development, and other land loans in domestic offices for other construction loans and all land development and other land loans divided by total loans and leases, net of unearned income.

# Multifamily (Percent of Gross Loans and Leases)

Loans secured by multifamily (five dwelling units or more) residential properties divided by total loans and leases, net of unearned income.

# Nonfarm Nonresidential (Percent of Gross Loans and Leases)

Real estate loans secured by business and industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties divided by total loans and leases, net of unearned income.

# *Owner-Occupied* (*Percent of Gross Loans & Leases*)

Nonfarm nonresidential property loans secured by owner-occupied properties divided by total loans and leases, net of unearned income.

# Other

# (Percent of Gross Loans & Leases)

Nonfarm nonresidential property loans secured by other nonfarm nonresidential properties divided by total loans and leases, net of unearned income.

# *Real Estate Loans Secured by Farmland* (*Percent of Gross Loans and Leases*)

Loans secured by farmland and improvements thereon divided by total loans and leases, net of unearned income.

# Loans to Depository Institutions (Percent of Gross Loans and Leases)

Loans to all financial institutions (U.S. and non-U.S. addressees) divided by total loans and leases, net of unearned income.

# *Commercial and Industrial Loans* (*Percent of Gross Loans and Leases*)

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than real estate) or unsecured, single-payment, or installment, divided by total loans and leases, net of unearned income.

### Loans to Individuals (Percent of Gross Loans and Leases)

Loans to individuals for household, family, and other personal expenditures divided by total loans and leases, net of unearned income.

# Credit Card Loans (Percent of Gross Loans and Leases)

Loans to individuals arising from bank credit cards divided by total loans and leases, net of unearned income. Prior to March 31, 2001, this item also included loans related to check credit plans.

### Agricultural Loans (Percent of Gross Loans and Leases)

Loans to finance agricultural production and other loans to farmers divided by total loans and leases, net of unearned income.

# Other Loans and Leases (Percent of Gross Loans and Leases)

The sum of taxable and tax-exempt obligations (other than securities) of state and political subdivisions in the U.S., acceptances of other banks, loans to foreign governments and official institutions, and all other loans and lease financing receivables divided by total loans and leases, net of unearned income.

# Loans & Leases, Percent of Total Risk Based Capital

# Real Estate Loans

(Percent of Total Risk Based Capital) Loans secured by real estate including

construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm nonresidential properties divided by total risk based capital.

Real Estate Loans Secured by 1–4 Family (Percent of Total Risk Based Capital)

Revolving and permanent loans secured by one- to four-family residential properties divided by total risk based capital.

#### Revolving

(Percent of Total Risk Based Capital)

Revolving open-end lines of credit

secured by one- to four-family residential properties divided by total risk based capital.

# Closed-End

(Percent of Total Risk Based Capital)

Permanent loans secured by liens (first and junior) on one- to fourfamily residential properties divided by total risk based capital.

### *Commercial Real Estate Loans* (*Percent of Total Risk Based Capital*)

Loans secured by real estate including construction and land development loans and loans secured by multifamily residential properties and nonfarm nonresidential properties divided by total risk based capital.

# *Construction and Land Development* (*Percent of Total Risk Based Capital*)

Loans secured by real estate made to finance the construction of new structures, additions, alterations, or demolitions to make way for new structures divided by total risk based capital.

# 1–4 Family

(Percent of Total Risk Based Capital)

Construction, land development, and other land loans in domestic offices for 1–4 family residential construction divided by total risk based capital.

# Other

(Percent of Total Risk Based Capital)

Construction, land development, and other land loans in domestic offices for other construction loans and all land development and other land loans divided by total risk based capital.

# Multifamily (Percent of Total Risk Based Capital)

Loans secured by multifamily (five dwelling units or more) residential properties divided by total risk based capital.

# Nonfarm Nonresidential (Percent of Total Risk Based Capital)

Real estate loans secured by business and industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties divided by total risk based capital.

# Owner-Occupied

# (Percent of Total Risk Based Capital)

Nonfarm nonresidential property loans secured by owner-occupied properties divided by total risk based capital.

# Other (Percent of Total Risk Based Capital)

Nonfarm nonresidential property loans secured by other nonfarm nonresidential properties divided by total risk based capital.

*Real Estate Loans Secured by Farmland* (*Percent of Total Risk Based Capital*)

Loans secured by farmland and improvements thereon divided by total risk based capital.

### Loans to Depository Institutions (Percent of Total Risk Based Capital)

Loans to all financial institutions (U.S. and non-U.S. addresses) divided by total risk based capital.

### Commercial and Industrial Loans (Percent of Total Risk Based Capital)

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than real estate) or unsecured, single-payment, or installment, divided by total risk based capital.

# Loans to Individuals (Percent of Total Risk Based Capital)

Loans to individuals for household,

family, and other personal expenditures divided by total risk based capital.

# Credit Card Loans (Percent of Total Risk Based Capital)

Loans to individuals arising from bank credit cards divided by total risk based capital. Prior to March 31, 2001, this item also included loans related to check credit plans.

### Agricultural Loans (Percent of Total Risk Based Capital)

Loans to finance agricultural production and other loans to farmers divided by total risk based capital

### Other Loans and Leases (Percent of Total Risk Based Capital)

The sum of taxable and tax-exempt obligations (other than securities) of state and political subdivisions in the U.S., acceptances of other banks, loans to foreign governments and official institutions, and all other loans, and lease financing receivables divided by total risk based capital.

# Supplemental:

Non-owner Occupied Commercial Real Estate Loans (Percent of Gross Loans)

Loans secured by real estate for constructions, land development and other land loans, loans secured by multifamily residential properties, other nonfarm nonresidential properties, and loans not secured by real estate for construction and land development activities divided by total loans and leases.

#### Non-owner Occupied Commercial Real Estate Loans (Percent of Total Risk Based Capital)

Loans secured by real estate for construction, land development and other land loans, loans secured by multifamily residential properties, other nonfarm nonresidential properties, and loans not secured by real estate for construction an land development activities divided by total risk based capital.

# *Construction and Land Development* (*Percent of Total Risk Based Capital*)

Loans secured by real estate made to finance the construction of new structures, additions, alterations, or demolitions to make way for new structures divided by total risk based capital.

#### Total Commercial Real Estate Loans (Percent of Total Risk Based Capital)

Loans secured by real estate for construction, land development and other land loans, loans secured by multifamily residential properties, loans secured by total nonfarm nonresidential properties, and loans not secured by real estate for construction and land development activities divided by total risk based capital.

AMPLE CITY, SAMPLE STATE FR Dist: 1	2 Peer: 1												
ERCENT OF TOTAL ASSETS		D/YYYY PEER 01	РСТ		D/YYYY PEER 01	РСТ		D/YYYY PEER 01 P	СТ		D/YYYY PEER 01		D/YYYY PEER (
Short-Term Investments	9.26	6. 92	72	6.12	7. 79	54	8.71	6.87	71	4.89	8.04	5.68	5. 1
iquid Assets	8.19	19.69	2	10.52	21.57	7	9.37	19.59	5	10.61	22.47	11.98	23.8
nvestment Securities	11.55	16.77	20	11.48	17.03	23	12.37		25	12.14	18.55	13.93	20.0
et Loans and Leases	73.59	63.83	80	73.31	63.19		73.03		80	73.11	62.66	69.72	60.0
et Lns, Ls & Stdby Ltrs of Credit	76.61	66.76	77	76.38	66.40		76.18		77	76.28	65.82	72.65	63.
ore Deposits	55.37	45.29	72	59.04	48.76		55.02		68	60.06	48.23	65. 22	49.
oncore Funding	28.98	38.74	29	24.20	35.54		29.48		32	23.62	36.10	17.80	49. 34.
ime Deposits of \$100K or More	28.58	10.46	39	10.57	10.95		8.34		37	23.02 9.25	11.73	6. 02	9.
		2.73	39 82	5. 20	2. 54				37 79		2.70	6. 02 5. 10	9. 2.
preign Deposits	6.14						6.38			5.43			
ed Funds Purchased and Repos	5.54	7.45	41	6.30	7.46		7.10		53	6.23	7.72	5.34	8.
Secured Fed Funds Purchased	0.00	0.00	47	0.00	0.00		0.00		47	0.00	0.00	N/A	N
et Fed Funds Purchased (Sold)	4.02	5.21	41	4.30	4.32		5.64		59	5.54	4.92	3.85	5.
ommercial Paper	0.31	0.42	69	0.39	0.47	69	0.56	0.48	71	0.47	0.43	0.39	0.
th Borrowings W/Rem Mat 1 Yr or Less	7.67	5.22	77	0.67	3.46		6. 29		65	1.09	3.45	0.39	3.
arning Assets Repr in 1 Year	53.84	42.94	79	50.23	44.01	72	53.20		74	48.92	44.16	47.49	43.
nt-Bearing Liab Repr in 1 Year	16.73	22.07	29	16.62	22.06		16.93		26	14.98	22.38	10.18	17.
ong-Term Debt Repr in 1 Year	0.69	2.26	44	0.97	2.38		0.70		47	1.00	2.14	0.65	2.
et Assets Repriceable in 1 Year	36.42	17.38	91	32.64	17.61	86	35.57	17.20	88	32.94	18.20	36.65	22.
THER LIQUIDITY AND FUNDING RATIOS:													
t Noncore Funding Dependence	25.45	42.08	17	22.39	37.20	23	26.56	40.36	19	23.08	37.63	15.24	37.
et ST Noncore Funding Dependence	23.88	26.91	39	18.77	23.26	38	23.08	26.13	37	20.97	23.42	12.13	23.
nort-Term Inv/ST Noncore Funding	33.34	23.90	70	28.78	28.19	60	32.55	24.90	67	22.31	26.53	37.06	23.
q Asts-ST Noncore Fndg/Nonliq Asts	- 21. 32	- 8.60	20	- 12. 02	- 4. 14	25	- 19. 19	- 7. 99	19	- 12. 64	- 3. 25	- 3. 80	1.
et Loans and Leases/Total Deposits	105.06	103.63	48	98.00	98.30	42	104.72		52	97.81	97.38	91.32	97.
et Loans and Leases/Core Deposits	132.91	159.97	36	124.17	158.64		132.73			121.72	156.68	106.89	146.
eld-To-Mat Sec Appr(Depr)/T1 Cap	0.07	0.04	74	- 0. 11	- 0. 42		- 0, 06		22	-0.12	- 0, 59	- 0. 27	- 0.
vail-For-Sale Sec Appr(Depr)/T1 Cap	- 9.09	- 2. 31		- 1. 18	- 1. 34		- 5. 08	- 1. 37		- 0. 97	- 1. 93	- 0. 39	- 3.
truct Notes Appr(Depr)/T1 Cap	N/A	0.02		N/A	- 0. 05		N/A	-0.01 N		N/A	- 0. 07	N/A	- 0.
ERCENT OF INVESTMENT SECURITIES:													
eld-To-Maturity Securities	11.34	4.66	86	11.97	7.45	79	10.76	6.07	82	11.45	7.53	10.91	8.
vailable-For-Sale Securities	88.66	95.34	13	88.03	92.55		89.24		17	88.55	92.47	89.09	91.
S. Treasury Securities	0.87	0.85	69	0.77	1.53		0. 81		67	0.74	2.12	0.71	2.
S. Agency Securities (excl MBS)	19.13	12.02	72	28.83	16.26		21.33		71	29.36	17.97	24.60	15.
inicipal Securities	14.86	6. 57	76	16.83	6. 52		13.78		77	15.43	5.90	15.40	4.
ortgage-Backed Securities	9.90	63.47	70	10.83	61.32		13.78		10	15.43	59.23	22.87	4. 60.
sset-Backed Securities			95						10 86				
ther Debt Securities	19.82 34.22	3.00		0.00 32.09	1.52 4.22		10. 84 35. 70		86 92	0.00	1.59	0.00 32.68	1.
utual Funds and Equity Securities	34. 22 1. 19	4.75 1.62	94 54	32.09 2.41	4. 22		35.70 2.66		92 74	31.80 3.48	3.89 1.70	32. 68	4. 1.
ebt Securities 1 Year or Less	66.74	17.94	94	35.66	15.61	82	58. 34	17.23	92	33. 78	16.38	29. 71	10.
		17.94	94 52	35.66 41.54			58.34 21.85		92 58	33.78 42.56	16.38 21.70	29.71	10. 22.
ebt Securities 1 To 5 Years	16.70				19.51								
ebt Securities Over 5 Years	15.36	59.15	10	20.39	59.59		17.15		13	20.18	56.17	27.76	62.
edged Securities	33.78	66.58	13	51.36	61.97		41.36		16	51.24	61.87	44.50	59.
cructured Notes, Fair Value	0.00	0.29	32	0.00	0. 22	37	0.00	0.32	33	0.00	0.20	0.00	0.
ERCENT CHANGE FROM PRIOR LIKE QTR:										<b>_</b>			
nort-Term Investments	66.85	14.36	81	28.86	114.98		100.83		83	- 5.45	163.19	- 4. 05	34.
nvestment Securities	10.97	9.86	55	- 4. 38	0.09		14.81		72	- 4. 22	4.43	23. 28	4.
ore Deposits	3.51	6.94	49	1.61	8.13		3. 27		52	1.15	6.95	29.55	7.
oncore Funding	32.16	23.62	67	52.85	11.74	92	40.70	15.44	89	45.76	16.97	56.93	16.

# Liquidity and Funding

BHCPR page 8 presents liquidity and funding ratios on a consolidated basis. These relate to growth rates of selected asset and liability categories from the prior year's like quarter, the composition of investment securities, the maturity distribution within the BHC's investment portfolio, and the extent of appreciation or depreciation of held-to-maturity and availablefor-sale investment securities, U.S. agency and corporation obligations, and structured notes.

# Percent of Total Assets

# Short-Term Investments (Percent of Total Assets)

The sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, debt securities with a remaining maturity of one year or less, and acceptances of other banks divided by total assets.

### *Liquid Assets* (*Percent of Total Assets*)

The sum of cash and balances due from depository institutions, U.S. Treasury securities, obligations of other U.S. government agencies and corporations, trading assets, and federal funds sold and securities purchased under agreements to resell divided by total assets.

### *Investment Securities* (*Percent of Total Assets*)

The sum of the amortized cost of held-to-maturity debt securities and the fair value of available-for-sale debt and equity securities divided by total assets.

# Net Loans and Leases (Percent of Total Assets)

Loans and lease financing receivables net of unearned income and the allowance for loan and lease losses divided by total assets. Net Loans and Leases Plus Standby Letters of Credit (Percent of Total Assets)

Loans and lease financing receivables net of unearned income and the allowance for loan and lease losses plus standby letters of credit divided by total assets.

# Core Deposits (Percent of Total Assets)

The sum of demand deposits, deposit accounts that are subject to negotiable orders of withdrawal or automatic transfer from savings accounts), time deposits with balances (excluding brokered deposits) of less than \$100,000, MMDAs (money market deposit accounts), other savings accounts, and other non-interestbearing deposits divided by total assets.

# Noncore Funding (Percent of Total Assets)

The sum of time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000 divided by total assets.

# *Time Deposits of \$100,000 or More (Percent of Total Assets)*

Time deposits of \$100,000 or more divided by total assets.

# Foreign Deposits (Percent of Total Assets)

Deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities divided by total assets.

# *Federal Funds Purchased and Repos* (*Percent of Total Assets*)

Federal funds purchased and securi-

ties sold under agreements to repurchase divided by total assets.

# Secured Federal Funds Purchased

The amount of "federal funds purchased in domestic offices" that are secured.

### Net Federal Funds Purchased (Sold) (Percent of Total Assets)

The difference between federal funds purchased and securities sold under agreements to repurchase in domestic offices of the bank holding company, of its Edge or Agreement subsidiaries, and in International Banking Facilities (a liability item) and federal funds sold and securities purchased under agreements to resell in domestic offices of the bank holding company, of its Edge or Agreement subsidiaries, and in International Banking Facilities (an asset item) divided by total assets.

#### *Commercial Paper* (*Percent of Total Assets*)

Commercial paper divided by total assets.

#### Other Borrowings with a Remaining Maturity of 1 Year or Less (Percent of Total Assets)

Other borrowings with a remaining maturity of one year or less divided by total assets.

# *Earning Assets Repriceable in 1 Year* (*Percent of Total Assets*)

Earning assets that are repriceable within one year or mature within one year (in Schedule HC-H of the FR Y-9C) divided by total assets.

#### Interest-Bearing Liabilities Repriceable in 1 Year (Percent of Total Assets)

Interest-bearing deposit liabilities that reprice within one year or mature within one year divided by total assets.

### Long-Term Debt Repriceable in 1 Year (Percent of Total Assets)

Long-term debt (other borrowed money with a remaining maturity of more than one year, or subordinated notes and debentures) that has a repricing frequency of less than one year divided by total assets.

#### Net Assets Repriceable in 1 Year (Percent of Total Assets)

The difference between earning assets that are repriceable or that mature within one year and the sum of interest-bearing deposit liabilities that reprice or mature within one year and long-term debt that reprices within one year divided by total assets.

# Other Liquidity and Funding Ratios

### Net Noncore Funding Dependence

The difference between noncore funding and short-term investments divided by long-term assets. (See the definitions of noncore funding and short-term investments above.)

"Long-term assets" refers to the sum of loans and leases (net of unearned income and the allowance for loan and lease losses), debt securities with a remaining maturity of over one year, equity securities, and real estate owned that were acquired in satisfaction of debts previously contracted

# Net Short-Term Noncore Funding Dependence

The difference between short-term noncore funding and short-term investments divided by long-term assets. (Note: See the definitions of short-term investments and longterm assets above.)

"Short-term noncore funding" refers to the sum of federal funds purchased and securities sold under agreements to repurchase, commercial paper, and the following liability items that have a remaining maturity of one year or less: time deposits of \$100,000 or more, foreign deposits,other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits under \$100,000.

### Short-Term Investments/ Short-term Noncore Funding

Short-term investments divided by short-term noncore funding. (Note: See the definitions of short-term investments and short-term noncore funding above.)

#### Liquid Assets Less Short-term Noncore Funding/Nonliquid Assets

Liquid assets (the sum of cash and balances due from depository institutions, trading assets, federal funds sold and securities purchased under agreements to resell, and U.S. Treasury securities and obligations of other U.S. government agencies and corporations) less short-term noncore funding (as defined above) divided by total assets less liquid assets.

# Net Loans and Leases/Total Deposits

Loans and lease financing receivables, net of unearned income and allowance for losses divided by total deposits.

# *Net Loans and Leases/Core Deposits*

Loans and lease financing receivables, net of unearned income and allowance for losses, divided by core deposits.

### Held-to-Maturity Securities Appreciation (Depreciation)/ Tier 1 Capital

The difference between the fair value and the amortized cost of held-tomaturity securities divided by tier 1 capital.

#### Available-for-Sale Securities Appreciation (Depreciation)/ Tier 1 Capital

The difference between the fair value and the amortized cost of available-

for-sale securities divided by tier 1 capital.

# *Structured Notes Appreciation* (*Depreciation*)/*Tier 1 Capital*

The difference between the fair value and the amortized cost of structured notes divided by tier 1 capital.

# Percent of Investment Securities

### *Held-to-Maturity Securities* (*Percent of Investment Securities*)

The amortized cost of debt securities, which the bank holding company has the positive intent and ability to hold to maturity, divided by total investment securities.

### *Available-for-Sale Securities* (*Percent of Investment Securities*)

The fair value of equity and debt securities, available-for-sale divided by total investment securities.

### U.S. Treasury Securities (Percent of Investment Securities)

The amount of U.S. Treasury securities divided by total investment securities.

#### U.S. Agency Securities excluding Mortgage-Backed Securities (Percent of Investment Securities)

The amount of U.S. government agency and corporation obligations, excluding Mortgage-Backed securities divided by total investment securities. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

# Municipal Securities (Percent of Investment Securities)

Obligations of states and political subdivisions in the United States divided by total investment securities.

### *Mortgage-Backed Securities* (*Percent of Investment Securities*)

The amount of pass-through and other mortgage-backed securities, including CMOs, REMICs, and stripped mortgage-backed securities, divided by total investment securities. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

### Asset-Backed Securities (Percent of Investment Securities)

The amount of asset-backed securities, other than mortgage-backed securities, divided by total investment securities. The BHCPR includes data for this item only for report dates after December 31, 2000.

# *Other Debt Securities* (*Percent of Investment Securities*)

Other debt securities divided by total investment securities.

# Mutual Funds and Equity Securities (Percent of Investment Securities)

Investments in mutual funds and

equity securities divided by total investment securities.

*Debt Securities 1 Year or Less* (*Percent of Investment Securities*)

Debt securities with a remaining maturity of one year or less divided by total investment securities.

*Debt Securities 1 to 5 Years* (*Percent of Investment Securities*)

Debt securities with a remaining maturity of over one to five years divided by total investment securities.

Debt Securities over 5 Years (Percent of Investment Securities)

Debt securities with a remaining maturity over five years divided by total investment securities.

*Pledged Securities* (*Percent of Investment Securities*)

Pledged securities divided by total investment securities.

*Structured Notes, Fair Value* (*Percent of Investment Securities*)

The fair value of structured notes

divided by total investment securities.

# Percent Change from Prior Like Quarter

This section presents the percentage change (from the previous like quarter) of short-term investments, investment securities, core deposits, and noncore funding. (See the description of Growth Rates on page 2-3.)

(\$ IN THOUSANDS)		MM/DD/Y	vvv		MM/DD/Y	vvv		MM/DD/Y	/////	MM/	DD/YYYY	MM/	DD/YYY
	-						-						
Loan Commitments		21, 872,	123		22, 747,			22, 798,	725		834, 742		802, 76
Commit: Secured Commercial RE Loans		4, 328,			5, 096,			4, 935,			964, 042	4,	136, 68
Commit: Unsecured Real Estate Lns		479,			548,				241		440, 133		80, 18
Credit Card Lines		1, 099,			1, 080,			1, 082,		1,	042, 671		967, 51
Securities Underwriting			0			0			669		0		
Standby Letters of Credit		1, 617,			1, 490,			1, 668,			487, 261		255, 78
Commercial & Similar Ltrs of Credit		72,	343		97,	970		49,	346		132, 615		136, 47
Securities Lent			0 460			0			0 396		0 38		
Credit Derivatives (BHC as Guarantor) Credit Derivatives (BHC as Beneficiary)						209					38 0		
Credit Derivatives (BHC as Beneficiary) Credit Derivative Contracts - Inv Grade			0 175			0 125			0 175		0		N
Credit Derivative Contracts - Inv Grade	e		175 285			125 84			221		38		N/
DERI VATI VE CONTRACTS:	0		200			01			~~ 1		00		
Interest Rate Futures & Forward Contr		544,			340,			482,			468, 544		357, 57
Written Options Contracts (Int Rate)		2, 002,			4, 147,			2, 356,		4,	227, 613	5,	390, 97
Purchased Options Contracts (Int Rate)			102			848			239		30, 030		
Interest Rate Swaps		10, 205,			9, 324,			9, 776,			139, 113		141, 9
Futures and Forward Foreign Exchange		279,			112,			163,			168, 601		210, 97
Written Options Contr (Foreign Exch)			0			0			0		0		
Purchased Options Contr (Foreign Exch)			0			0			0		0		
Foreign Exchange Rate Swaps			0			0			0		0		
Commodity & Other Futures & Forw Contr		005	0		00	0		074	0		0		0.0
Written Options Contr (Comm & Other) Purchased Options Contr (Comm & Other)		285, 285,				008 008			602 602		86, 977 86, 977		8, 28 8, 28
Commodity & Other Swaps		283, 493,			92, 187,				724		146, 771		0, 20
PERCENT OF TOTAL ASSETS		PEER 01		BHC	PEER 01	РСТ		PEER 01			PEER 01		PEER (
Loan Commitments	40.81	29.35		46.85	31.82	85	43.06	30. 37		48.62	31.81	46.31	30. (
Standby Letters of Credit	3. 02	2.94		3.07	3.13		3.15	2.99		3.17	3. 13	2.94	3. 1
Commercial & Similar Letters of Credit	0.13	0.12		0.20	0.12		0.09	0.12		0.28	0.12	0.32	0.
Securities Lent	0.00	1.83	38	0.00	3.12	38	0.00	1.73	39	0.00	3.15	0.00	6. 4
Credit Derivatives (BHC as Guarantor)	0.00	1.94	63	0.00	1.45	69	0.00	1.87	65	0.00	1.21	0.00	0. 9
Credit Derivatives (BHC as Beneficiary)	0.00	2.25	32	0.00	1.82	33	0.00	2.19	33	0.00	1.49	0.00	1. :
Credit Derivative Contracts - Inv Grade	0.00	2.01	61	0.00	1.64	64	0.00	1.99	64	0.00	1.73	N/A	N
Credit Derivative Contract-SubInv Grade	0.00	0.84	70	0.00	0.54	75	0.00	0.56	73	0.00	0.56	N/A	N.
Derivative Contracts	26.40	73.43	60	29.53	83.14		26.21	67.32		30.56	76.05	33.01	74.4
nterest Rate Contracts	23.90	52.78	64	28.53	63.91	66	23.92	47.28	64	29.52	59.24	32.48	55. 4
Interest Rate Futures & Forward Contr	1.02	10.36	57	0.70	8.89	55	0.91	7.46	61	1.00	8.76	0.84	8. 9
Written Options Contr (Int Rate)	3.74	4.14	77	8.54	7.93		4.45	3.80		9.00	7.12	12.61	5. 9
Purchased Options Contr (Int Rate)	0.10	4.45	36	0.08	8.35		0.10	4.45		0.06	7.15	0.00	5. 5
Interest Rate Swaps	19.04	29.36	66	19.20	29.99	67	18.46	27.45	64	19.46	28.42	19.04	28.
Foreign Exchange Contracts	0.52	12.46	57	0.23	12.11	55	0.31	12.36		0.36	10.78	0.49	11.
Futures & Forward Foreign Exch Contr	0.52	8.45	60	0.23	7.75		0.31	8.29		0.36	7.01	0.49	7. '
Written Options Contr (Foreign Exch)	0.00	0.71	33	0.00	0.67	32	0.00	0.66		0.00	0.54	0.00	0.
Purchased Options Contr (Foreign Ex)	0.00	0.71	33	0.00	0.70		0.00	0.66	32	0.00	0.58	0.00	0.
Foreign Exchange Rate Swaps Equity, Commodity, & Other Deriv Contr	0.00 1.99	1.08 2.37	35 77	0.00 0.76	0.88 2.29		0.00 1.98	1.03 2.14		0.00 0.68	0.84 2.11	0.00 0.04	1.0
Commodity & Other Fut & Forward Contr	0.00	2.37	38	0.76	2.29 0.12		0.00	2.14 0.14		0.08	2. 11 0. 11	0.04	0.
Written Options Contr (Comm & Other)	0.00	0.15	38 77	0.00	0.12		0.00	0.14		0.00	0.11	0.00	0.4
Purchased Options Contr (Comm & Other)	0.53	0. 64	79	0.19	0.81		0.52	0.54		0.19	0.80	0.02	0.4
Commodity & Other Swaps	0. 33	0. 46	80	0. 19	0.83		0. 32	0. 76		0. 19	0. 78	0.02	0.4
PERCENT OF AVERAGE LOANS AND LEASES:									<b></b>				
Loan Commitments	55.44	52.42	70	64.25	57.84	79	61.96	54.95	74	70.51	62.14	82.51	68. 4

# **Derivatives and Off-Balance-Sheet Transactions**

BHCPR page 9 displays the dollar volume and proportion of consolidated assets accounted for by each type of derivative contact and offbalance-sheet transaction. Information on these activities is derived from Schedule HC-L of the FR Y-9C report form.

# Loan Commitments

The unused portion of commitments that obligate the bank holding company to extend credit in the form of loans or participation in loans, lease financing receivables, or similar transactions. These include revolving open-end loans secured by residential and commercial real estate, construction and land development, credit card lines, securities underwriting, and other unused commitments and letters of credit.

# *Commitments to Fund Loans Secured by Commercial Real Estate*

The unused portion of commitments to extend credit to finance commercial and multifamily residential properties. When funded, these loans would be classified as real estate loans secured by multifamily residential or nonfarm nonresidential properties.

# *Commitments to Fund Real Estate Loans That are Unsecured*

The unused portion of commitments to extend credit to finance commercial and residential real estate activities. When funded, these loans would not be classified as real estate loans.

# Credit Card Lines

The unused portion of commitments to extend credit to individuals for household, family, and other personal expenditures and to commercial or industrial enterprises through credit cards.

# Securities Underwriting

The unused portion of the consolidated bank holding company's takedown of securities underwriting transactions.

# Standby Letters of Credit

Outstanding and unused standby letters of credit, including guarantees issued by foreign offices.

# *Commercial and Similar Letters of Credit*

Outstanding and unused amounts of issued or confirmed commercial letters of credit, travelers' letters of credit not issued for money or its equivalent, and all similar letters of credit, excluding standby letters of credit.

# Securities Lent

The amount of securities lent against collateral or on an uncollateralized basis.

# *Credit Derivatives* (BHC as Guarantor)

The sum of the notional amounts of credit default swaps, total return swaps, credit options, and other credit derivatives for which the BHC or any of its consolidated subsidiaries has extended credit protection to other parties.

# Credit Derivatives (BHC as Beneficiary)

The sum of the notional amounts of credit default swaps, total return swaps, credit options, and other credit derivatives for which the BHC or any of its consolidated subsidiaries has obtained a guarantee against credit losses from other parties.

### *Credit Derivatives Contracts— Investment Grade*

The sum of all investment grade derivative contracts that are subject to risk-based capital requirements.

### *Credit Derivatives Contracts— Subinvestment Grade*

The sum of all subinvestment grade derivative contracts that are subject to risk-based capital requirements.

# **Derivative Contracts**

# Interest Rate Futures and Forward Contracts

The notional amount or par value of futures and forward contracts that commit the consolidated bank holding company to buy or sell financial instruments such as U.S. Treasury securities futures, forward rate agreements, and forward agreements on U.S. government securities.

# *Written Options Contracts* (*Interest Rate*)

The aggregate par value or notional amount of interest-bearing financial instruments which the bank holding company or its consolidated subsidiaries have obligated themselves to either purchase or sell under outstanding exchange-traded option contracts and over-thecounter option contracts for a fee or premium.

# *Purchased Options Contracts* (*Interest Rate*)

The aggregate par value or notional amount of interest-bearing financial instruments in which the bank holding company or its consolidated subsidiaries purchased, for a fee or premium, the right to either purchase or sell under outstanding exchangetraded option contracts and overthe-counter option contracts.

# Interest Rate Swaps

The notional value of outstanding interest rate and basis swaps to hedge the bank holding company's or consolidated subsidiaries' interest rate risk, in an intermediary capacity, or to hold in inventory.

# *Futures and Forward Foreign Exchange*

The gross amount in U.S. dollars of futures and forward contracts to purchase foreign currencies and U.S. dollar exchange.

# Written Options Contracts (Foreign Exchange)

The gross amount of foreign currencies and U.S. dollar exchange which the bank holding company or its consolidated subsidiaries have obligated themselves to either purchase or sell under outstanding exchange-traded and over-the-counter option contracts for a fee or premium.

# *Purchased Options Contracts* (*Foreign Exchange*)

The gross amount of foreign currency and U.S. dollar exchange in which the bank holding company or its consolidated subsidiaries purchased, for a fee or premium, the right to either purchase or sell under outstanding exchange-traded and overthe-counter option contracts.

# Foreign Exchange Rate Swaps

The notional principal value in U.S. dollars of outstanding cross-currency interest rate swaps to hedge the bank holding company's or consolidated subsidiaries' foreign exchange rate risk.

# *Commodity and Other Futures and Forward Contracts*

The contract amount of futures and forward commodity contracts that obligate the bank holding company or its consolidated subsidiaries to purchase or sell equity securities or instruments based on equity indexes, agricultural products, precious or nonferrous metals, or other contracts other than an interest or foreign exchange rate contract.

# Written Options Contracts (Commodities and Other)

The contract amount of exchangetraded and over-the-counter equity derivative options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) in which the bank holding company or its consolidated subsidiaries have obligated themselves to either purchase or sell an equity instrument, an equity index, or a commodity or product for a fee or premium.

### *Purchased Options Contracts* (*Commodities and Other*)

The notional amount or par value of exchange-traded and over-thecounter equity derivative options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) in which the bank holding company or its consolidated subsidiaries have purchased the right to buy or sell for a fee or premium.

# Commodity and Other Swaps

The notional amount or par value of outstanding equity or equity index swaps, and all other swap agreements, other than interest or foreign exchange rate contracts.

# **Percent of Total Assets**

Loan Commitments (Percent of Total Assets)

The unused portion of commitments that obligate the bank holding company to extend credit in the form of loans or participation in loans, lease financing receivables, or similar transactions divided by total assets.

# *Standby Letters of Credit* (*Percent of Total Assets*)

Outstanding and unused standby letters of credit divided by total assets.

*Commercial and Similar Letters of Credit* (*Percent of Total Assets*)

Outstanding and unused amounts of issued and confirmed commercial letters of credit, travelers' letters of credit not issued for money or its equivalent, and all similar letters of credit divided by total assets. Securities Lent (Percent of Total Assets)

Securities lent divided by total assets.

#### *Credit Derivatives* (*BHC as Guarantor*) (*Percent of Total Assets*)

The sum of the notional amounts of credit default swaps, total return swaps, credit options, and other credit derivatives for which the BHC or any of its consolidated subsidiaries has extended credit protection to other parties divided by total assets.

### *Credit Derivatives* (*BHC as Beneficiary*) (*Percent of Total Assets*)

The sum of the notional amounts of credit default swaps, total return swaps, credit options, and other credit derivatives for which the BHC or any of its consolidated subsidiaries has obtained a guarantee against credit losses from other parties divided by total assets.

Credit Derivatives Contracts— Investment Grade (Percent of Total Assets)

The sum of all investment grade derivative contracts that are subject to risk-based capital requirements divided by total assets.

Credit Derivatives Contracts— Subinvestment Grade (Percent of Total Assets)

The sum of all subinvestment grade derivative contracts that are subject to risk-based capital requirements divided by total assets.

# *Derivative Contracts* (*Percent of Total Assets*)

The sum of interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts on a consolidated basis divided by total assets.

#### *Interest Rate Contracts* (*Percent of Total Assets*)

The gross notional amount of interest rate contracts held for trading and for purposes other than trading divided by total assets. Interest rate contracts include single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options.

Interest Rate Futures and Forward Contracts (Percent of Total Assets)

Interest rate futures and forward contracts divided by total assets.

Written Options Contracts (Interest Rate) (Percent of Total Assets)

Written interest rate options contracts divided by total assets.

Purchased Options Contracts (Interest Rate) (Percent of Total Assets)

Purchased interest rate options contracts divided by total assets.

*Interest Rate Swaps* (*Percent of Total Assets*)

The notional value of interest rate swaps divided by total assets.

# Foreign Exchange Contracts (Percent of Total Assets)

The gross notional amount of foreign exchange rate contracts held for trading and for purposes other than trading divided by total assets. Foreign exchange contracts include cross-currency interest rate swaps, forward foreign exchange contracts, and currency futures and currency options. *Futures and Forward Foreign Exchange Contracts* (*Percent of Total Assets*)

Futures and forward contracts to purchase foreign currencies and U.S. dollar exchange divided by total assets.

Written Options Contracts (Foreign Exchange) (Percent of Total Assets)

Written options contracts on foreign currencies and U.S. dollar exchange divided by total assets.

Purchased Options Contracts (Foreign Exchange) (Percent of Total Assets)

Purchased options contracts on foreign currencies and U.S. dollar exchange divided by total assets.

*Foreign Exchange Rate Swaps* (*Percent of Total Assets*)

The notional principal value in U.S. dollars of outstanding cross-currency interest rate swaps divided by total assets.

*Equity, Commodity, and Other Derivative Contracts* (*Percent of Total Assets*)

The gross notional amount of equity derivative contracts as well as commodity and other contracts that are held for trading and for purposes other than trading divided by total assets.

*Commodity and Other Futures and Forward Contracts* (*Percent of Total Assets*)

The contract amount of futures and forward equity derivative contracts and commodity and other contracts divided by total assets. Written Options Contracts (Commodity and Other) (Percent of Total Assets)

Written options contracts on individual stocks, stock index options, commodity options, and any other options (other than interest or foreign exchange rate contracts) divided by total assets.

Purchased Options Contracts (Commodity and Other) (Percent of Total Assets)

Purchased options contracts on individual stocks, stock index options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) divided by total assets.

*Commodity and Other Swaps* (*Percent of Total Assets*)

The notional value of equity or equity index swaps and swaps other than interest rate swaps and foreign currency swaps divided by total assets.

# Percent of Average Loans and Leases

Loan Commitments (Percent of Average Loans and Leases)

Loan commitments divided by average loans and leases. (See page 3-13 for the definition of average loans and leases.)

	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY
erivative Contracts	14, 152, 291	14, 338, 465	13, 878, 012	14, 354, 626	14, 118, 067
Interest Rate Contracts	12, 807, 710	13, 854, 255	12, 666, 509	13, 865, 300	13, 890, 537
Foreign Exchange Contracts	279, 958	112, 780	163, 575	168, 601	210, 970
Equity, Comm, & Other Contracts	1, 064, 623	371, 430	1, 047, 928	320, 725	16, 560
erivatives Position					
Futures and Forwards	824, 594	453, 761	646, 290	637, 145	568, 545
Written Options	2, 287, 916	4, 239, 704	2, 631, 075	4, 314, 590	5, 399, 252
Exchange-Traded	0	0	0	0	0
Over-the-Counter	2, 287, 916	4, 239, 704	2, 631, 075	4, 314, 590	5, 399, 252
Purchased Options	340, 856	132, 856	325, 841	117, 007	8, 280
Exchange-Traded	0	0	0	0	0
Over-the-Counter	340, 856	132, 856	325, 841	117, 007	8, 280
Swaps	10, 698, 925	9, 512, 144	10, 274, 806	9, 285, 884	8, 141, 990
eld for Trading	2, 726, 935	751, 210	2, 531, 001	881, 326	517, 970
Interest Rate Contracts	1, 382, 497	267, 000	1, 319, 498	392, 000	307, 000
Foreign Exchange Contracts	279, 815	112, 780	163, 575	168, 601	210, 970
Equity, Comm, & Other Contracts	1, 064, 623	371, 430	1, 047, 928	320, 725	0
on-Traded	11, 425, 356	13, 587, 255	11, 347, 011	13, 473, 300	13, 600, 097
Interest Rate Contracts	11, 425, 213	13, 587, 255	11, 347, 011	13, 473, 300	13, 583, 537
Foreign Exchange Contracts	143	0	0	0	0
Equity, Comm, & Other Contracts	0	0	0	0	16, 560
eriv Contr(excl Fut & FX LE 14 Days)	8, 587, 176	6, 731, 711	8, 045, 693	6, 618, 036	5, 836, 815
One Year or Less	859, 698	283, 660	841, 165	314, 526	496, 093
Over 1 Year to 5 Years	5, 313, 259	4, 253, 292	4, 691, 428	4, 188, 684	3, 655, 129
Over 5 Years	2, 414, 219	2, 194, 759	2, 513, 100	2, 114, 826	1, 685, 593
ross Negative Fair Value (Abs Value)	172, 127	52, 154	101, 783	68, 911	80, 463
ross Positive Fair Value	547, 969	62, 590	314, 463	55, 330	52, 887
Held for Trading	136, 751	12, 392	84, 366	13,060	2, 835
Non-Traded	411, 218	50, 198	230, 097	42, 270	50, 052
urr Credit Exposure on RBC Deriv Contr	546, 871	62, 521	313, 878	55, 246	52, 882
redit Losses on Derivative Contracts	0	0	0	0	0
AST DUE DERIVATIVE INSTRUMENTS					
AIR VALUE:					
AIR VALUE: 30-89 Days Past Due	0	0	0	0	0
AIR VALUE:	0	0	0	0	0

# **Derivative Instruments**

BHCPR page 10 provides the dollar amounts of derivative contracts, which are grouped according to underlying risk exposure (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other derivative contracts), financial technique used (futures, options, or swaps), and purpose (trading or hedging). Additional derivatives information includes the gross positive or negative fair values, current credit exposure of derivatives covered under the riskbased capital standards, maturity distribution, replacement costs of past due derivative instruments, and impact of non-traded derivative contracts on net income.

Trading revenues generated from the four types of derivative instruments are provided on BHCPR page 4 (Non-interest Income and Expenses).

# Derivative Contracts

The gross notional amount or par value of derivative contracts, which include interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts.

# Interest Rate Contracts

The gross notional amount or par value of contracts related to interest-bearing financial instruments or whose cash flows are determined by reference interest rates or other interest rate contracts. This line item includes single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floors, collars, and corridors.

# Foreign Exchange Contracts

The gross notional amount or par value of contracts for the purchase of foreign-denominated currencies and U.S. dollar exchange in the forward market. This line item includes cross-currency interest rate swaps in which there is an exchange of principal, forward foreign exchange contracts, currency futures, and currency options.

# *Equity, Commodity, and Other Derivative Contracts*

The gross notional amount or par value of contracts in which the return or a portion of the return is linked to the price of a specific equity or commodity or an index of prices of equity, precious metals, petroleum, lumber, or other products.

# **Derivatives** Position

# Futures and Forwards

The aggregate par value of contracts that represent agreements in which the buyer agrees to purchase and the seller agrees to deliver, at a specified future date, a specified instrument or commodity at a specified price or yield. While futures contracts are standardized and are traded on organized exchanges that act as the counterparty to each contract, forward contracts are not traded on organized exchanges and their contractual terms are not standardized.

# Written Options

The aggregate par value of financial instruments or commodities that the BHC has obligated itself to either purchase or sell under exchange-traded option contracts, for compensation (such as a fee or premium). This line item includes the aggregate notional amount of written caps, floors, and swaptions as well as the written portion of collars and corridors.

# Exchange-Traded

The aggregate par value of written options that are traded on organized exchanges.

# Over-the-Counter

The aggregate par value of written options that are customized to meet

the specific needs of counterparties to the transaction.

# Purchased Options

The aggregate par value of financial instruments or commodities in which the BHC has purchased, for a fee or premium, the right to either purchase or sell under an option contract. This line item includes the aggregate notional amount of purchased caps, floors, and swaptions as well as the purchased portion of collars and corridors.

# Exchange-Traded

The aggregate par value of purchased options that are traded on organized exchanges.

# Over-the-Counter

The aggregate par value of purchased options that are customized to meet the specific needs of counterparties to the transaction.

# Swaps

The notional amount of the underlying principal (interest, foreign exchange or other income or expense) which forms the basis for transactions in which two parties agree to exchange payment streams for a specified period. This line item includes the notional amount of all outstanding interest rate and basis swaps, cross-currency interest rate swaps, equity or equity index swaps, and other swap agreements that are not reportable as either interest rate, foreign exchange, or equity derivative contracts. In cases where the BHC acts as an intermediary, this line item reflects both sides of the transaction.

# Held for Trading

The gross notional amount or par value of derivative contracts (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts) that are held for trading purposes. Besides derivative instruments used in dealing and other trading activities, this line item covers activities in which the BHC acquires or takes derivatives positions for sale in the near term or with the intent to resell (or repurchase) in order to profit from short-term price movements, accommodate customers' needs, or hedge trading activities.

# *Interest Rate Contracts (Held for Trading)*

The gross notional amount or par value of interest rate contracts held for trading, including single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floor, collars, and corridors.

# Foreign Exchange Contracts (Held for Trading)

The gross notional amount of foreign exchange contracts held for trading, including cross-currency interest rate swaps, forward foreign exchange contracts, currency futures, and currency options.

#### Equity, Commodity, and Other Derivative Contracts (Held for Trading)

The gross notional amount of equity, commodity, and other derivative contracts that are held for trading.

# Non-Traded

The gross notional amount or par value of derivative contracts held for purposes other than trading, including interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts.

# *Interest Rate Contracts* (*Non-Traded*)

The gross notional amount or par value of interest rate contracts held for purposes other than trading, including single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floor, collars, and corridors.

# Foreign Exchange Contracts (Non-Traded)

The gross notional amount of foreign exchange contracts held for purposes other than trading, including cross-currency interest rate swaps, forward foreign exchange contracts, currency futures, and currency options.

Equity, Commodity, and Other Derivative Contracts (Non-Traded)

The gross notional amount of equity, commodity, and other derivative contracts held for purposes other than trading.

# Derivative Contracts (Excluding Futures and Foreign Exchange of 14 Days or Less)

The notional principal amounts of derivative contracts subject to riskbased capital requirements, excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts. Also excluded are single currency interest rate swaps in which payments are made based upon two floating rate indices (so-called floating/floating or basis swaps).

# One Year or Less

The notional amount or par value of derivative contracts subject to riskbased capital requirements (excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts) that have a remaining maturity of one year or less.

# Over 1 Year to 5 Years

The notional amount or par value of derivative contracts subject to riskbased capital requirements (excluding futures contracts) that have a remaining maturity of over one year through five years.

# Over 5 Years

The notional amount or par value of derivative contracts subject to riskbased capital requirements (excluding futures contracts) that have a remaining maturity of over five years.

# *Gross Negative Fair Value* (*Absolute Value*)

The total fair value of derivative contracts with negative fair values. (The absolute value is displayed for this item.)

# Gross Positive Fair Value

The total fair value of derivative contracts with positive fair values.

### Held for Trading (Gross Positive Fair Value)

The total fair value of derivative contracts held for trading that have a positive fair value.

# Non-Traded

(Gross Positive Fair Value)

The total fair value of derivatives held for purposes other than trading that have a positive fair value.

### *Current Credit Exposure on Risk-Based Capital Derivative Contracts*

The current credit exposure (or the sum of positive fair values) of derivative contracts that are covered by the risk-based capital standards after considering any legally enforceable bilateral netting agreements. Also called the replacement cost, the current credit exposure equals zero when the market value of a derivative contract is negative or zero. For contracts subject to legally enforceable bilateral netting arrangements (involving a single counterparty), the Federal Reserve Board's risk-based capital guidelines allow positive mark-to-market values to be offset by negative mark-to-market values, thus resulting in a net current exposure with a minimum value of zero.

### *Credit Losses on Off-Balance-Sheet Derivative Contracts*

The year-to-date credit losses incurred on derivative contracts regardless of whether the loss is charged directly to income (e.g., trading revenue) or the allowance for credit losses on derivatives.

# Past Due Derivative Instruments

# Fair Value:

### 30–89 Days Past Due

The positive replacement cost (i.e., mark-to-market value) of interest rate, foreign exchange rate, and other equity contracts on which the required payment (by the counterparty of the bank holding company or its consolidated subsidiaries) is due and unpaid for 30–89 days. This item is confidential prior to March 31, 2001.

# 90+ Days Past Due

The positive replacement cost (i.e., mark-to-market value) of interest rate, foreign exchange rate, and other contracts on which the required payment (by the counterparty of the bank holding company or its consolidated subsidiaries) is due and unpaid for 90 days or more.

9999999 SAMPLE BANK HOLDING COMPANY SAMPLE CITY, SAMPLE STATE FR Dist: 12	Peer: 1			<i>D</i> LINI	VATI VES								AGE 11
PERCENT OF NOTIONAL AMOUNT	BHC	D/YYYY PEER 01		BHC	D/YYYY PEER 01		BHC	D/YYYY PEER 01		BHC 1	D/YYYY PEER 01	BHC	D/YYYY PEER O
Interest Rate Contracts	90. 50	85.45	39	96.62	87.09	58	91. 27	85.40	40	96.59	87.06	98. 39	89.8
Foreign Exchange Contracts	1.98	9.62	50	0.79	8.22	44	1.18	9.53	46	1.17	8.39	1.49	7.6
Equity, Comm, & Other Contracts	7.52	1.91	86	2.59	1.96	76	7.55	1.95	86	2.23	1.83	0.12	1.1
Futures and Forwards	5.83	17.39	36	3.16	20. 29	20	4.66	17.99	30	4.44	19.00	4.03	19.5
Written Options	16.17	6.61	86	29.57	7.24	95	18.96	5.77	93	30.06	6.76	38.24	7.7
Exchange-Traded	0.00	0.39	38	0.00	0.38	40	0.00	0.36	40	0.00	0.41	0.00	0.1
Over-The-Counter	16.17	5.80	89	29.57	6.28	95	18.96	5.02	93	30.06	5.74	38.24	7.1
Purchased Options	2.41	5.78	42	0.93	6.73	30	2.35	5.83	44	0.82	6.76	0.06	6.3
Exchange-Traded	0.00	0.41	37	0.00	0.41	40	0.00	0.27	39	0.00	0.39	0.00	0.2
Over-The-Counter	2.41	5.01	46	0.93	5.82	32	2.35	5.13	46	0.82	5.82	0.06	5.5
Swaps	75.60	61.19	66	66.34	59.60	50	74.04	63.98	61	64.69	60.99	57.67	60.0
leld for Trading	19. 27	46.44	33	5.24	38. 53	32	18.24	43.70	33	6.14	38.64	3.67	40.5
Interest Rate Contracts	9.77	34.19	37	1.86	27.61	40	9.51	31.08	41	2.73	27.48	2.17	29.6
Foreign Exchange Contracts	1.98	5.55	59	0.79	3.89	55	1.18	5.60	56	1.17	4.27	1.49	5.6
Equity, Comm, & Other Contracts	7.52	1.13	89	2.59	1.11	83	7.55	1.14	89	2.23	0.94	0.00	0. 7
on-Traded	80.73	53.56	66	94.76	61.47	67	81.76	56.30	66	93.86	61.36	96. 33	59.4
Interest Rate Contracts	80.73	47.54	75	94.76	54.96	78	81.76	49.73	75	93.86	55.09	96.21	56. 9
Foreign Exchange Contracts	0.00	1.13	59	0.00	0.61	29	0.00	0.81	30	0.00	0.65	0.00	0. 3
Equity, Comm, & Other Contracts	0.00	0.12	38	0.00	0.12	40	0.00	0.11	39	0.00	0.11	0.12	0.0
Deriv Contr (excl Fut & FX LE 14 Days)	60.68	83.94	12	46.95	84.56	6	57.97	86.30	9	46.10	86.62	41.34	83. 9
One Year or Less	6.07	26.46	19	1.98	25.94	12	6.06	27.64	15	2.19	26.33	3.51	25.0
Over 1 Year to 5 Years	37.54	28.74	60	29.66	29.42		33.80	27.98	49	29.18	33. 22	25.89	27.9
Over 5 Years	17.06	17.31	46	15.31	19.41		18.11	19.42	49	14.73	19.26	11.94	20.7
Gross Negative Fair Value (Abs Val)	1.22	1.73	28	0.36	0.62		0.73	1.19	30	0.48	0.78	0.57	0. 9
bross Positive Fair Value	3.87	1.99	92	0.44	0.67	23	2.27	1.29	87	0.39	0.75	0.37	0. 7
ERCENT OF TIER 1 CAPITAL:													
Gross Negative Fair Value, Abs Val (X)	0.05	0.20	52	0.01	0.09	48	0.03	0.14	53	0.02	0.09	0.03	0. 1
Gross Positive Fair Value (X)	0.15	0.23	70	0.02	0.09	50	0.09	0.15	73	0.02	0.09	0.02	0. 1
Held for Trading (X)	0.04	0.19	57	0.00	0.07		0.02	0.12	58	0.00	0.07	0.00	0.0
Non-Traded (X)	0.11	0.03		0.01	0.01		0.06	0.02		0.01	0.01	0.02	0.0
Current Credit Exposure (X)	0.15	0.13	70	0.02	0.05		0.09	0.09	73	0.02	0.05	0.02	0.0
Credit Losses on Derivative Contracts	0.00	0.00	45	0.00	0.00	49	0.00	0.00	45	0.00	0.00	0.00	0.0
AST DUE DERIVATIVE INSTRUMENTS AIR VALUE: 20.89 Days Past Due													
30-89 Days Past Due (Confidential prior to March 2001)	0.00	0.00	11	0.00	0.00	48	0.00	0.00	17	0.00	0.00	0.00	0.0
90+ Days Past Due	0.00	0.00	44 47	0.00	0.00	48 48	0.00	0.00	47 47	0.00	0.00	0.00	0.0
THER RATIOS:													
Current Credit Exposure/Risk Wtd Asts	1.15	1.35	70	0.14	0.50	50	0.66	0.84	71	0.13	0.47	0.14	0. 5

# **Derivatives Analysis**

BHCPR page 11 presents dollar amounts of derivatives-related items displayed on BHCPR page 10 as a percent of the gross notional amount of derivative contracts, Tier 1 capital, and risk weighted assets.

# Percent of Notional Amount

### *Interest Rate Contracts* (*Percent of Notional Amount*)

The gross notional amount or par value of interest rate contracts divided by the total notional amount of derivative contracts.

# Foreign Exchange Contracts (Percent of Notional Amount)

The gross notional amount or par value of foreign exchange contracts divided by the total notional amount of derivative contracts.

Equity, Commodity and Other Contracts (Percent of Notional Amount)

The gross notional amount or par value of equity, commodity, and other derivative contracts divided by the total notional amount of derivative contracts.

# *Futures and Forwards* (*Percent of Notional Amount*)

The aggregate par value of futures and forward contracts divided by the total notional amount of derivative contracts.

Written Options (Percent of Notional Amount)

The aggregate par value of written options divided by the total notional amount of derivative contracts.

Exchange-Traded (Written Options) (Percent of Notional Amount)

The aggregate par value of exchangetraded written options divided by the total notional amount of derivative contracts.

*Over-the-Counter (Written Options) (Percent of Notional Amount)* 

The aggregate par value of written options that are customized to meet the specific needs of counterparties to the transaction divided by the total notional amount of derivative contracts.

*Purchased Options* (*Percent of Notional Amount*)

The aggregate par value of purchased options divided by the total notional amount of derivative contracts.

Exchange-Traded (Purchased Options) (Percent of Notional Amount)

The aggregate par value of exchangetraded purchased options divided by the total notional amount of derivative contracts.

Over-the-Counter (Purchased Options) (Percent of Notional Amount)

The aggregate par value of purchased options that are customized to meet the specific needs of counterparties to the transaction divided by the total notional amount of derivative contracts.

Swaps (Percent of Notional Amount)

The notional amount of swaps divided by the total notional amount of derivative contracts.

*Held for Trading* (*Percent of Notional Amount*)

The gross notional amount or par value of derivative contracts (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts) that are held for trading purposes divided by the total notional amount of derivative contracts.

Interest Rate Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts held for trading divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount of foreign exchange contracts held for trading divided by the total notional amount of derivative contracts.

Equity, Commodity, and Other Derivative Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount of equity, commodity, and other derivative contracts that are held for trading divided by the total notional amount of derivative contracts.

# Non-Traded

(Percent of Notional Amount)

The gross notional amount or par value of derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Interest Rate Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount of foreign exchange contracts held for purposes

other than trading divided by the total notional amount of derivative contracts.

Equity, Commodity, and Other Derivative Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount of equity, commodity, and other derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Derivative Contracts (Excluding Futures and Foreign Exchange of 14 Days or Less) (Percent of Notional Amount)

The notional principal amounts of derivative contracts subject to riskbased capital requirements, excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts, divided by the total notional amount of derivative contracts.

#### *One Year or Less* (*Percent of Notional Amount*)

The notional amount or par value of derivative contracts subject to riskbased capital requirements that have a remaining maturity of one year (excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts) or less divided by the total notional amount of derivative contracts.

Over 1 Year to 5 Years (Percent of Notional Amount)

The notional amount or par value of derivative contracts subject to riskbased capital requirements (excluding futures contracts) that have a remaining maturity of over one year through five years divided by the total notional amount of derivative contracts.

#### *Over 5 Years* (*Percent of Notional Amount*)

The notional amount or par value of derivative contracts subject to riskbased capital requirements (excluding futures contracts) that have a remaining maturity over five years divided by the total notional amount of derivative contracts.

Gross Negative Fair Value (Absolute Value) (Percent of Notional Amount)

The total fair value of derivative contracts with negative fair values (absolute value) divided by the total notional amount of derivative contracts.

*Gross Positive Fair Value* (*Percent of Notional Amount*)

The total fair value of derivative contracts with positive fair values divided by the total notional amount of derivative contracts.

# Percent of Tier 1 Capital

Gross Negative Fair Value (Absolute Value) (Percent of Tier 1 Capital) (X)

The absolute value of the total negative fair value of all derivative contracts divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Gross Positive Fair Value (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Held for Trading (Gross Positive Fair Value) (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts held for trading divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Non-Traded (Gross Positive Fair Value) (Percent of Tier 1 Capital) (X)

The total positive fair value of all

derivative contracts held for purposes other than trading divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Current Credit Exposure on Risk-Based Capital Derivative Contracts (Percent of Tier 1 Capital) (X)

The current credit exposure of derivatives covered under the riskbased capital standards divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

*Credit Losses on Derivatives* (*Percent of Tier 1 Capital*)

Year-to-date credit losses incurred on derivative contracts divided by Tier 1 capital.

# Past Due Derivative Instruments

30–89 Days Past Due (Percent of Tier 1 Capital)

The positive replacement cost of derivative contracts on which the required payment is due and unpaid for 30–89 days or more divided by Tier 1 capital. This item is confidential prior to March 2001.

90+ Days Past Due (Percent of Tier 1 Capital)

The positive replacement cost of derivative contracts on which the required payment is due and unpaid for 90 days or more divided by Tier 1 capital.

# Other Ratios

*Current Credit Exposure/ Risk-Weighted Assets* 

The current credit exposure of derivatives covered by the risk-based capital standards divided by risk-weighted assets.

CHANGE: ALLOWANCE FOR LOAN AND LEASE LOSSES EXCLUDING ATTR (\$000)		MM/DD/			MM/DD/			MM/DD/Y			DD/YYYY		DD/YYYY
Begi nni ng Bal ance	-	459	, 908	-	365,	682	-	365,			339, 024		271, 117
Gross Credit Losses		53	, 751		14,	078		78,	684		65, 792		42, 769
Write-downs, Transf to Lns Held For Sale	9		0			0			0		0		(
Recoveries			, 951		- /	970		- ,	095		19, 971		17, 81
Net Credit Losses		50	, 800		10,	108		63,	589		45, 821		24, 958
Provision for Loan and Lease Losses		92	, 302			111		152,	210		72, 479		43, 023
ldj ustments			425			061			605		0		49, 842
Endi ng Bal ance		501	, 835		371,	746		459,	908		365, 682		339, 024
Aemo: Alloc Transfer Risk Reserve (ATRR)			0			0			0		0		(
NALYSIS RATIOS	ВНС	PEER 01	РСТ	ВНС	PEER 01	РСТ	BHC	PEER 01	РСТ	BHC	PEER 01	ВНС	PEER 01
Provision for Ln&Ls Losses/Avg Assets	0. 70	0.74		0.08	0. 17		0.31	0.36	50	0.16	0.15	0.13	0.15
Provision for Ln&Ls Losses/Avg Lns&Ls	0.94	1.12		0.10	0.28		0.41	0.56	44	0.22	0.25	0.18	0.2
Provision for Ln&Ls Losses/Net Losses	181.70	194.04		90.14	116.75	24	239.37	151.88	89	158.18	109.78	172.38	94.0
.n&Ls Allowance/Total Ln&Ls not HFS .n&Ls Allowance/Total Loans & Leases	1.26 1.26	1.36 1.33		1.04 1.03	1.14 1.11		1.18 1.18	1.25 1.22	43 43	1.06 1.05	1.14 1.11	1.13 1.12	1.1
.n&Ls Allowance/Net Ln&Ls Losses (X)	2.47	3. 58		9.19	7.34		7.23	5.83	43 74	7.98	11.75	13. 58	8.0
LLL/Nonaccrual Assets	127.20	162.44		534.27	317.53		177.97	193.85	67	550, 68	330.96	493.36	349.7
n&Ls Allow/90+ Days PD+Nonaccr Ln&Ls	106. 24	117.34	53	293.96	223. 80	75	136.95	136.21	62	332.04	231.67	395.91	249.50
ross Ln&Ls Losses/Avg Loans & Leases	0.54	0. 70	42	0.16	0. 33	30	0. 21	0.47	26	0.20	0.33	0.18	0.3
ecoveries/Avg Loans and Leases	0.03	0.08		0.04	0.09	29	0.04	0.08	25	0.06	0.10	0.07	0.1
let Losses/Avg Loans and Leases	0.52	0.62		0.11	0.24		0.17	0.38	28	0.14	0.23	0.10	0.2
Write-downs, Trans Lns HFS/Avg Lns&Ls Recoveries/Prior Year-End Losses	0.00 3.75	0.00 4.65		0.00 6.03	0.00 7.37	46 40	0.00 22.94	0.00 30.58	40 34	0.00 46.70	0.00 31.81	0.00 29.86	0.00 30.90
Carnings Coverage of Net Losses (X)	4.87	7.57		24.78	15. 20		13.99	13.60	70	21.51	33. 33	23.80 31.45	22. 7
IET LOAN AND LEASE LOSSES BY TYPE													
Real Estate Loans	0.46	0.48	55	0.02	0. 09	42	0. 09	0.19	42	0.04	0. 08	0.02	0.00
RE Loans Secured By 1-4 Family	0.04	0.40	23	0.00	0.13	4	0.00	0.18	1	0.02	0.09	0.01	0.0
Revol vi ng	0.03	0.57		0.00	0.18		0.00	0.24	12	- 0. 02	0.12	0.02	0.0
Cl osed- End	0.04	0.34		0.00	0.11	4	0.00	0.15	1	0.03	0.08	0.01	0.0
Commercial Real Estate Loans	0.58	0.37		0.03	0.04		0.12	0.14	59	0.03	0.04	0.02	0.0
Construction and Land Dev 1-4 Fam	1.29 0.17	0.84 0.47		0.02	0.05 0.01	68 78	0.24 0.14	0.26 0.09	66 78	0. 03 N/A	0. 03 N/A	0. 02 N/A	0.0 N/
0ther	1. 12	0.47		0.02	0.01		0.14	0.03	63	N/A	N/A	N/A	N/
Multifamily	- 0. 14	0.09		0.00	0.00		0.09	0.07	73	0.04	0.02	0.00	0.0
Nonfarm Nonresidential	0.07	0.09	58	0.04	0.03	66	0.02	0.06	42	0.02	0.04	0.02	0.0
Owner Occupi ed	0.02	0.04		0.04	0.01		0.02	0.03	59	N/A	N/A	N/A	N/.
Other RE Loans Secured by Farmland	0.04 0.00	0.04 0.03		0.00 -0.01	0. 01 - 0. 04		0.00 0.00	0.03 0.02	40 19	N/A 3.87	N/A 0. 04	N/A 0. 00	N// 0.0
5	0. 57	0.55	63	0.30	0. 23	72	0. 28	0.32	46	0. 18	0.26	0. 09	0. 20
commercial and Industrial Loans Loans to Depository Institutions	0.57	0.55		0.30	0.23		0.28	0.32	46 51	0.18	- 0. 01	0.09 8.50	0.2
oans to Individuals	1. 98	1.79		0.00	1.25		1.31	1.27	62	0.76	1.08	8.50 1.54	1.2
Credit Card Loans	2.80	2.97		2.21	3. 28		2.55	2.98	42	1.83	1.79	3. 12	3.0
gricultural Loans	- 0. 08	- 0. 01		-0.10	0.03		- 0. 57	0.11	1	1.35	0.00	0.00	0.0
oans to Foreign Governments & Inst	N/A	0.04		N/A	- 0. 44		N/A	- 0. 24		N/A	- 0. 13	N/A	0.0
ther Loans and Leases	0.28	0.32	60	0.19	0.15	69	0.16	0.27	53	1.08	0.22	0.07	0.4

# Allowance and Net Loan and Lease Losses

BHCPR page 12 provides information on loan and lease losses as well as provisions and the allowance for loan and lease losses. Data on this page are derived primarily from Schedule HI-B of the FR Y-9C.

The first section itemizes the dollar amounts of each source of change in the valuation reserve. The second section presents ratios that relate to the allowance for loan and lease losses, provision for loan and lease losses, charge-offs,write-downs from transfers to loans held for sale, and recoveries. The last section displays net charge-offs (annualized) as a percentage of various loan categories.

# Change: Allowance for Loan and Lease Losses, Excluding Allocated Transfer Risk Reserve (\$000)

# **Beginning Balance**

The balance of the allowance for loan and lease losses at the end of the previous calendar year after the effect of all corrections and adjustments that were made in amended reports.

#### Gross Loan and Lease Losses

Loan and lease losses charged against the allowance for loan and lease losses.

### *Write-Downs from Transfers to Loans Held for Sale*

The reduction in the value of loans transferred to the held-for-sale account through a write-down of the recorded investment to fair value upon transfer.

#### Recoveries

Recoveries credited to the allowance for loan and lease losses.

### Net Loan and Lease Losses

Gross loan and lease losses minus recoveries.

Provision for Loan and Lease Losses

The year-to-date provision for loan and lease losses.

### Adjustments

All other allowable adjustments during the reporting period.

### **Ending Balance**

The sum of the beginning allowance for loan and lease losses, the provision for loan and lease losses, and adjustments minus net loan and lease losses.

# *Memo: Allocated Transfer Risk Reserve* (*ATRR*)

The required reserve for allocated transfer risk as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the agency regulations implementing the Act (Subpart D of Federal Reserve Regulation K, Part 351 of the FDIC's Rules and Regulations, and Part 20 of the Comptroller of the Currency's Regulations), and in any guidelines, letters, or instructions issued by the agencies.

# **Analysis Ratios**

#### Provision for Loan and Lease Losses/ Average Assets

Provision for loan and lease losses divided by (four-point) average assets. (See the definition of average assets on page 3-13.)

### Provision for Loan and Lease Losses/ Average Loans and Leases

Provision for loan and lease losses divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

#### Provision for Loan and Lease Losses/ Net Losses

Provision for loan and lease losses divided by net loan and lease losses.

### Loan and Lease Allowance/Total Loans and Leases Not Held-For-Sale

Allowance for loan and lease losses divided by total loans and lease not held-for-sale (schedule HC line item 4.b. of the FR Y-9C).

# Loan and Lease Allowance/Total Loans and Leases

The allowance for loan and lease losses divided by loans and leases net of unearned income.

# *Loan and Lease Allowance/Net Loan and Lease Losses (X)*

The allowance for loan and lease losses divided by net loan and lease losses (annualized). If recoveries exceed gross loan and lease losses, the BHCPR displays an "NA" in lieu of the ratio value or the percentile rank. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

### Allowance for Loan and Lease Losses/ Nonaccrual Assets

The allowance for loan and lease losses divided by the aggregate amount of nonaccrual assets.

#### Loan and Lease Allowance/90 Days and over Past Due and Nonaccrual Loans and Leases

The allowance for loan and lease losses divided by the loans and leases on which payment is due and unpaid for 90 days or more or that are placed in nonaccrual status.

### Gross Loan and Lease Losses/Average Loans and Leases

Loans and lease losses charged against the allowance for loan and lease losses (annualized) divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

# Recoveries/Average Loans and Leases

Loan recoveries in the current year (annualized) divided by (four-point)

average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

# Net Losses/Average Loans and Leases

Gross loan and lease losses less recoveries divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

### Write-downs from Transfers to Loans Held for Sale/Average Loans and Leases

Total write-downs from transfers to loans held for sale divided by average loans and leases.

# Recoveries/Prior Year-End Losses

Recoveries in the current year divided by gross loan and lease losses of the preceding calendar year.

# Earnings Coverage of Net Losses (X)

The sum of income before taxes, minority interest, and extraordinary items and the provision for possible loan and lease losses divided by net loan and lease losses. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

# Net Loan and Lease Losses by Type

(Net Losses, Percent of) Real Estate Loans

Net losses (gross charge-offs minus recoveries) on real estate loans divided by real estate loans, gross of unearned income.

(Net Losses, Percent of) Real Estate Loans Secured by 1–4 Family

Net losses on real estate loans secured by one- to four-family residential properties divided by real estate loans secured by one- to fourfamily residential properties, gross of unearned income.

# (Net Losses, Percent of) Revolving

Net losses on revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

### (Net Losses, Percent of) Closed-End

Net losses on other real estate loans secured by first and junior liens on one- to four-family residential properties divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

# (Net Losses, Percent of) Commercial Real Estate Loans

Net losses on construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

(*Net Losses, Percent of*) *Construction and Land Development* 

Net losses on construction and land development loans divided by the outstanding balance of construction and land development loans, gross of unearned income.

### (Net Losses, Percent of) 1–4 Family

Net losses on construction, land development, and other land loans in domestic offices for 1–4 family residential construction divided by the outstanding balance of construction and land development loans, gross of unearned income.

(Net Losses, Percent of) Other

Net losses on construction, land

development, and other land loans in domestic offices for other construction loans and all land development and other land loans divided by the outstanding balance of construction and land development loans, gross of unearned income.

# (Net Losses, Percent of) Multifamily

Net losses on real estate loans secured by multifamily (five dwelling units or more) residential properties divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

### (Net Losses, Percent of) Nonfarm Nonresidential

Net losses on real estate loans secured by nonfarm nonresidential properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

### (Net Losses, Percent of) Owner-Occupied

Net losses on nonfarm nonresidential property loans secured by owneroccupied properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

# (Net Losses, Percent of) Other

Net losses on nonfarm nonresidential property loans secured by other nonfarm nonresidential properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

# (Net Losses, Percent of)

Real Estate Loans Secured by Farmland

Net losses on real estate loans secured by farmland divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

#### (Net Losses, Percent of) Commercial and Industrial Loans

Net losses on commercial and industrial loans divided by commercial and industrial loans, gross of unearned income.

#### (*Net Losses, Percent of*) *Loans to Depository Institutions*

Net losses on loans to depository institutions divided by loans to depository institutions, gross of unearned income.

#### (Net Losses, Percent of) Loans to Individuals

Net losses on consolidated loans to individuals divided by loans to individuals, gross of unearned income. (Net Losses, Percent of) Credit Card Loans

Net losses on credit cards divided by the outstanding balance of credit card loans, gross of unearned income.

#### (Net Losses, Percent of) Agricultural Loans

Net losses on agricultural loans divided by agricultural loans, gross of unearned income.

(Net Losses, Percent of) Loans to Foreign Governments and Institutions

Net losses on loans to foreign governments and official institutions divided by loans to foreign governments and official institutions, gross of unearned income. (Net Losses, Percent of) Other Loans and Leases

Net losses on other loans and leases divided by other loans and leases, gross of unearned income.

0999999 SAMPLE BANK HOLDING COMPANY SAMPLE CITY, SAMPLE STATE FR Dist: 12	Peer:	l		TAST	DUE AND	NUNA	CCRUAL	455115				1.	AGE 13
30+ DAYS PD & NONACCRUAL ASSETS (\$000)		MM/DD/Y			MM/DD/			MM/DD/Y		MM/	DD/YYYY	MM/	DD/YYY
80-89 Days Past Due Loans & Leases		518,				548		278,			217, 985		163, 660
00 Days and Over Past Due Loans & Leases		84,	637		56	880		77,	419		43, 727		16, 923
onaccrual Loans and Leases		387,				580		258,			66, 405		68, 70
Total PD & Nonaccrual Loans & Leases		990,	567		356	008		613,	905	:	328, 117	:	249, 29
Restructured 30-89 Days Past Due			365			0			0		0		(
Restructured 90+ Days Past Due		1,	242			0			0		0		
Restructured Nonaccrual Total Restr Loans & Leases, Incl Above		50,	40 647			478 478			40 40		3,478 3,478		14 14
30-89 Days Past Due Loans Held For Sale			0			0			0		1,972		
0+ Days Past Due Loans Held For Sale			Õ			ŏ			Ő		0		
onaccrual Loans Held For Sale			0			0			0		0		
Total PD & Nonacc Lns Held For Sale			0			0			0		1,972		
lestr Loans and Leases in Compliance		10,	100			132		10,	140		164		38
eal Estate Acquired (Reacquired) THER ASSETS:		36,	476		9,	681		15,	201		9, 250		17, 15
30-89 Days Past Due			0			0			0		0		
90+ Days Past Due			0			0			0		0		
Nonaccrual			809			0			0		0		
Total Other Assets PD & Nonaccrual		6,	809			0			0		0		
ERCENT OF LOANS AND LEASES		PEER 01			PEER 01			PEER 01			PEER 01	BHC	PEER O
0-89 Days PD Loans & Leases	1.30	1.12		0.64	0.75		0.71	1.03		0.63	0.81	0.54	0.6
0+ Days PD Loans and Leases	0.21	0.26		0.16	0.14		0.20	0.21		0.13	0.15	0.06	0.1
onaccrual Loans and Leases	0.97	1.16		0.19	0.52		0.66	0.93		0.19	0.50	0.23	0.4
0+ Days PD and Nonaccrual Lns&Ls	1.18	1.50	47	0.35	0. 70	25	0.86	1.21	37	0.32	0.68	0.28	0.6
0-89 Days PD Restructured	0.12	0.00	97	0.00	0.00	46	0.00	0.00	43	0.00	0.00	0.00	0.0
0+ Days PD Restructured	0.00	0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.0
onaccrual Restructured	0.00	0.01		0.01	0.01		0.00	0.01		0.01	0.00	0.00	0.0
0-89 Days PD Loans Held For Sale	0.00	0.01		0.00	0.01		0.00	0.01		0.01	0.01	0.00	0.0
0+ Days PD Loans Held For Sale	0.00	0.00		0.00	0.00		0.00	0.00		0.00	0.00	0.00	0.0
onaccrual Loans Held For Sale ERCENT OF LNS&LS + OTHER ASSETS O+ DAYS PAST DUE AND NONACCRUAL	0.00	0.01	33	0. 00	0. 00	38	0.00	0.01	34	0.00	0. 01	0.00	0.0
0-89 Days Past Due Assets	1.30	1.13	64	0.64	0.75	47	0.71	1.03	31	0.63	0.81	0.54	0.6
0+ Days Past Due Assets	0.21	0.26	55	0.16	0.14	64	0.20	0.21	58	0.13	0.15	0.06	0.1
onaccrual Assets	0.99	1.18		0.19	0.52		0.66	0.94		0.19	0.50	0.23	0.4
30+ Days PD & Nonaccrual Assets ERCENT OF TOTAL ASSETS	2.50	2.70	48	0.99	1.46	30	1. 57	2.29	32	0.95	1.50	0.83	1.3
0+ Days PD and Nonaccrual Assets	0.89	1.00	55	0. 26	0.43	29	0.63	0.77	47	0.23	0.42	0.20	0.3
0+ PD & Nonaccrual Assets + OREO ESTRUCTURED & NONACCRUAL LNS&LS REAL ESTATE ACQUIRED AS PERCENT OF:	0. 99	1.15		0. 31	0. 51		0. 69	0.90		0.29	0. 48	0. 29	0.4
otal Assets	0.90	0.94	61	0.16	0.38	27	0.54	0.73	44	0.16	0.35	0.20	0.2
llowance for Loan & Lease Losses	96.63	105.12		21.36	52.87		61.70	89.59	32	20.73	50.61	25.44	42.1
quity Cap + ALLL	8.32	10.04		1.41	4.20		4.93	7.70		1.42	3. 91	1.88	3.3
ier 1 Cap + ALLL	11.69	11.59		2.01	4.66		7.00	8.87		1.99	4.32	2.72	3.8
oans & Leases + RE Acquired	1.21	1.43	51	0.22	0.61	22	0.72	1.14	34	0.22	0.58	0.29	0.4

Note: 30-89 Days Past Due amounts and ratios are confidential prior to March 2001.

# Past Due and Nonaccrual Assets

BHCPR page 13 provides the dollar volume of loans and leases that are 30 to 89 days past due, 90 days or more past due, in nonaccrual status, or restructured. At the bottom of this report page, the sum of loans and leases that are 90 days or more past due and in nonaccrual status, restructured loans and leases, and real estate acquired in satisfaction of debt previously contracted is compared to total assets, allowance for loan and lease losses, equity capital plus the allowance for loan and lease losses, Tier 1 capital plus the allowance for loan and lease losses, and loans and leases plus real estate acquired in satisfaction of debt previously contracted.

Information provided on this report page is derived from Schedule HC-N of the FR Y-9C.

Information on loans and leases 30 to 89 days past due is not included on public reports for dates prior to March 31, 2001.

# 30 Days and over Past Due and Nonaccrual Assets (\$000)

# *30 to 89 Days Past Due Loans and Leases*

Loans and lease financing receivables on which either interest or principal is unpaid for 30 to 89 days and that are not required to be carried in nonaccrual status.

# 90 Days and over Past Due Loans and Leases

Loans and lease financing receivables on which either interest or principal is unpaid for 90 days or more, and that are not required to be carried in nonaccrual status.

# Nonaccrual Loans and Leases

Loans and lease financing receivables that are required to be reported on a nonaccrual basis because (a) they are maintained on a cash basis due to a deterioration in the financial position of the borrower, (b) payment in full of interest or principal is not expected, or (c) principal or interest has been in default for 90 days or longer, unless the obligation is both well secured and in the process of collection.

# *Total Past Due and Nonaccrual Loans and Leases*

Loans and lease financing receivables that are 30 to 89 days and still accruing, 90 days or more past due and still accruing, and carried in nonaccrual status.

# Restructured Loans and Leases, 30 to 89 Days Past Due

Restructured or renegotiated loans and leases classified as 30 to 89 days past due. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family, and other personal expenditures.

# *Restructured Loans and Leases, 90 Days and over Past Due*

Restructured or renegotiated loans and leases classified as 90 days or more past due. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family, and other personal expenditures.

# Restructured Loans and Leases, Nonaccrual

Restructured or renegotiated loans and leases in nonaccrual status. This item excludes restructured loans that are secured by one- to fourfamily residential properties and restructured loans to individuals for household, family, and other personal expenditures.

### Total Restructured Loans and Leases, Included Above

Restructured loans and lease financ-

ing receivables that are 30 days or more past due or in nonaccrual status. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family and other personal expenditures.

#### 30 to 89 Days Past Due Loans Held for Sale

Loans and leases that are held for sale, at the lower of cost or fair value, on which interest or principal is unpaid for 30 to 89 days.

#### 90 + Days Past Due Loans Held for Sale

Loans and leases that are held for sale, at the lower of cost or fair value, on which interest or principal is unpaid for 90 days or more.

# Nonaccrual Loans Held for Sale

Loans and Leases that are held for sale, at the lower of cost or fair value, that are required to be reported on a nonaccrual basis.

# *Total Past Due and Nonaccrual Loans and Leases Held for Sale*

Total loans and leases held for sale that are 30 days or more past due plus total loans and leases held for sale that are required to be reported on a nonaccrual basis.

# *Restructured Loans and Leases in Compliance*

Loans and lease financing receivables that have been restructured or renegotiated because of a deterioration in the financial position of the obligor, but remain in compliance with the modified terms of the restructuring.

# Real Estate Acquired (Reacquired)

Real estate acquired in satisfaction of debts previously contracted. This item includes investments, loans, sales contracts, and other assets based on properties, which are considered sold or transferred, where there exists a likelihood that the properties will have to be taken over by the BHC or its subsidiaries and properties sold or transferred for which someone other than the BHC or its subsidiaries takes title for the convenience of the BHC or its subsidiaries.

### Other Assets

30 to 89 Days Past Due

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities on which interest or principal is due and unpaid for 30 to 89 days.

### 90 Days and over Past Due

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities on which interest or principal is due and unpaid for 90 days or more.

#### Nonaccrual

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities that are in non-accrual status.

# *Total Other Assets 30 Days and over Past Due and Nonaccrual*

Assets (other than loans and leases, real estate owned or other repossessed assets) including placements and debt securities that are 30 days or more past due or in nonaccrual status.

# Percent of Loans and Leases

30 to 89 Days Past Due Loans and Leases (Percent of Loans and Leases)

Loans and leases on which interest or principal is due and unpaid for 30 to 89 days divided by loans and leases, net of unearned income.

#### 90 Days and over Past Due Loans and Leases (Percent of Loans and Leases)

Loans and leases on which interest or principal is due and unpaid for 90 days or more divided by loans and leases, net of unearned income.

#### Nonaccrual Loans and Leases (Percent of Loans and Leases)

Loans and leases that are in nonaccrual status divided by loans and leases, net of unearned income.

90 Days and over Past Due and Nonaccrual Loans and Leases (Percent of Loans and Leases)

The sum of loans and leases on which interest or principal is due and unpaid for 90 days or more and loans and leases in nonaccrual status divided by loans and leases, net of unearned income.

#### 30 to 89 Days Past Due Restructured Loans and Leases (Percent of Loans and Leases)

Restructured or renegotiated loans and leases that are 30 to 89 days past due divided by loans and leases, net of unearned income.

90 Days and over Past Due Restructured Loans and Leases (Percent of Loans and Leases)

Restructured or renegotiated loans and leases that are 90 days or more past due divided by loans and leases, net of unearned income.

Nonaccrual Restructured Loans and Leases

(Percent of Loans and Leases)

Restructured or renegotiated loans and leases that are in nonaccrual status divided by loans and leases, net of unearned income.

30 to 89 Days Past Due Loans Held for Sale

Loans and leases held for sale on

which interest or principal is due and unpaid for 30 to 89 days divided by loans and leases, net of unearned income.

### 90 Days and Over Past Due Loans Held for Sale

Loans held for sale on which interest or principal is due and unpaid for 90 days or more divided by loans and leases, net of unearned income.

### Nonaccrual Loans Held for Sale

Loans and leases held for sale that are in nonaccrual status divided by loans and leases, net of unearned income.

# Percent of Loans and Leases Plus Other Assets 30 Days and over Past Due and Nonaccrual

30 to 89 Days Past Due Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 30 to 89 days divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

90 Days and over Past Due Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

#### Nonaccrual Assets

(Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets

that are in nonaccrual status divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

30 Days and over Past Due and Nonaccrual Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 30 days or more or that are in nonaccrual status divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

# **Percent of Total Assets**

90 Days and over Past Due and Nonaccrual Assets (Percent of Total Assets)

Loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more or which are carried in nonaccrual status divided by total assets.

90 Days and over Past Due and Nonaccrual Assets Plus Other Real Estate Owned (Percent of Total Assets)

The sum of loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more or which are carried in nonaccrual status and other real estate owned divided by total assets.

# Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Total Assets

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by total assets.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Allowance for Loan and Lease Losses

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the allowance for loan and lease losses.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Equity Capital Plus Allowance for Loan and Lease Losses

The sum of restructured loans and leases that are 90 days or more past

due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of equity capital and the allowance for loan and lease losses.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Tier 1 Capital Plus Allowance for Loan and Lease Losses

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of Tier 1 capital and the allowance for loan and lease losses.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Loans and Leases Plus Real Estate Acquired

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of loans and leases, net of unearned income, and real estate acquired in satisfaction of debt previously contracted.

9999999	SAMPLE	BANK	HOLDI NG	COMPANY		
SAMPLE (	CITY, S.	AMPLE	STATE	FR Dist:	12 Peer:	1

### PAST DUE AND NONACCRUAL LOANS AND LEASES

### PAGE 13A

0+ DAYS PAST DUE AND NONACCRUAL	MM/DD	/YYYY	MM/DI	D/YYYY	MM/DI	D/YYYY	MM/DD	/YYYY	MM/DD/	YYYY
NS&LS AS A PERCENT OF LOAN TYPE	BHC P	EER 01 PCT	BHC F	PEER 01 PCT	BHC I	PEER 01 PCT	BHC P	EER 01	BHC	PEER 0
eal Estate - 30-89 Days PD	1. 19	1.29 49	0.53	0.81 36	0. 75	1.13 36	0. 59	0. 81	0.41	0.6
5	0.25	0.23 67	0.33	0. 81 30	0.73	0.20 68	0.39	0.81	0.41	0.0
- 90+ Days Past Due	0.25		0.17		0. 24					
- Nonaccrual				0.02 2			0.16	0.56	0.21	0.4
oml & Indl - 30-89 Days PD	1.73	0.70 91	0.90	0.55 82	0.57	0.64 52	0.65	0.50	0.72	0.5
- 90+ Days Past Due	0.13	0.09 75	0.14	0.06 80	0.10	0.08 67	0.11	0.05	0.06	0.0
- Nonaccrual	0.78	0.59 66	0.39	0.47 51	0.58	0.50 67	0.29	0.52	0.28	0.6
ndividuals - 30-89 Days PD	0.97	1.43 27	1.15	1.41 51	1.84	1.66 64	2.04	1.57	1.23	1.4
- 90+ Days Past Due	0.20	0.38 50	0.15	0.29 48	0.20	0.29 52	0.22	0.31	0.17	0.2
- Nonaccrual	0.27	0.24 66	0.11	0.16 58	0.28	0.24 70	0.19	0.14	0.28	0.1
ep Inst Lns - 30-89 Days PD	0.00	0.01 45	0.00	0.00 45	0.00	0.02 44	0.00	0.00	0.00	0.0
- 90+ Days Past Due	0.00	0.00 48	0.00	0.00 48	0.00	0.01 46	0.00	0.00	0.00	0.0
- Nonaccrual	0.00	0.00 45	0.00	0.00 45	0.00	0.00 47	0.00	0.00	2.39	0.0
gricultural - 30-89 Days PD	0.94	0.35 79	1.44	0.38 88	0.49	0.28 77	0.41	0.27	7.61	0.2
- 90+ Days Past Due	0.00	0.02 69	0.00	0.02 36	0.04	0.02 82	0.36	0.02	0.00	0.0
- Nonaccrual	0.20	0.47 54	0.05	0.42 45	0.00	0.43 18	0.08	0.36	0.02	0.3
oreign Govts- 30-89 Days PD	N/A	0.00 N/A	N/A	0.00 N/A	N/A	0.29 N/A	N/A	1.35	N/A	0. 3
- 90+ Days Past Due	N/A	0.00 N/A	N/A	0.19 N/A	N/A	0.00 N/A	N/A	0.00	N/A	0.0
- Nonaccrual	N/A	0.00 N/A	N/A	0.00 N/A	N/A	0.00 N/A	N/A	0.00	N/A	0.0
ther Lns&Ls - 30-89 Days PD	0.34	0.51 42	0.56	0.42 63	0.09	0.58 28	0.19	0.49	0.28	0.4
5					0.09					
- 90+ Days Past Due - Nonaccrual	0. 09 0. 03	0.04 86 0.22 32	0. 01 0. 01	0.03 55 0.12 32	0.00	0.03 41 0.23 20	0.01 0.01	0.02 0.14	0.01 0.07	0. 0.

Note: 30-89 Days Past Due amounts and ratios are confidential prior to March 2001.

# Past Due and Nonaccrual Loans and Leases

BHCPR pages 13A and 13B presents the proportion accounted for by specific categories of consolidated loans and leases that are 30 to 89 days past due, 90 days or more past due, or in nonaccrual status relative to the balance of each loan type before deducting unearned income. Data presented in this report page are derived from Schedule HC-N of the FR Y-9C.

Information on loans 30–89 days past due is not included on public reports for dates prior to March 31, 2001.

# 30 Days and over Past Due and Nonaccrual Loans and Leases as a Percent of Loan Type

Real Estate Loans— 30 to 89 Days Past Due (Percent of Real Estate Loans)

Real estate loans on which interest or principal is due and unpaid for 30 to 89 days divided by real estate loans, gross of unearned income.

Real Estate Loans— 90 Days and Over Past Due (Percent of Real Estate Loans)

Real estate loans on which interest or principal is due and unpaid for 90 days or more divided by real estate loans, gross of unearned income.

# *Real Estate Loans—Nonaccrual (Percent of Real Estate Loans)*

Real estate loans that are in nonaccrual status divided by real estate loans, gross of unearned income.

#### Commercial and Industrial Loans— 30 to 89 Days Past Due (Percent of Commercial and Industrial Loans)

Commercial and industrial loans on which interest or principal is due and unpaid for 30 to 89 days divided by commercial and industrial loans, gross of unearned income. Commercial and Industrial Loans— 90 Days and Over Past Due (Percent of Commercial and Industrial Loans)

Commercial and industrial loans on which interest or principal is due and unpaid for 90 days or more divided by commercial and industrial loans, gross of unearned income.

Commercial and Industrial Loans— Nonaccrual (Percent of Commercial and Industrial Loans)

Commercial and industrial loans that are in nonaccrual status divided by commercial and industrial loans, gross of unearned income.

Loans to Individuals— 30 to 89 Days Past Due (Percent of Loans to Individuals)

Loans to individuals on which interest or principal is due and unpaid for 30 to 89 days divided by total loans to inividuals, gross of unearned income.

Loans to Individuals— 90 Days and Over Past Due (Percent of Loans to Individuals)

Loans to individuals on which interest or principal is due and unpaid for 90 days or more divided by total loans to individuals, gross of unearned income.

Loans to Individuals—Nonaccrual (Percent of Loans to Individuals)

Loans to individuals that are in nonaccrual status divided by loans to individuals, gross of unearned income.

Loans to Depository Institutions— 30 to 89 Days Past Due (Percent of Loans to Depository Institutions)

Loans to depository institutions on which interest or principal is due and unpaid for 30 to 89 days divided by loans to depository institutions, gross of unearned income.

#### Loans to Depository Institutions— 90 Days and Over Past Due (Percent of Loans to Depository Institutions)

Loans to depository institutions on which interest or principal is due and unpaid for 90 days or more divided by loans to depository institutions, gross of unearned income.

Loans to Depository Institutions— Nonaccrual (Percent of Loans to Depository Institutions)

Loans to depository institutions that are in nonaccrual status divided by loans to depository institutions, gross of unearned income.

Agricultural Loans— 30 to 89 Days Past Due (Percent of Agricultural Loans)

Agricultural loans on which interest or principal is due and unpaid for 30 to 89 days divided by agricultural loans, gross of unearned income.

Agricultural Loans— 90 Days and Over Past Due (Percent of Agricultural Loans)

Agricultural loans on which interest or principal is due and unpaid for 90 days or more divided by agricultural loans, gross of unearned income.

# *Agricultural Loans—Nonaccrual* (*Percent of Agricultural Loans*)

Agricultural loans that are in nonaccrual status divided by agricultural loans, gross of unearned income.

Loans to Foreign Governments and Institutions—30 to 89 Days Past Due (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions on which inter-

est or principal is due and unpaid for 30 to 89 days divided by loans to foreign governments and official institutions, gross of unearned income.

Loans to Foreign Governments and Institutions—90 Days and Over Past Due (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions on which interest or principal is due and unpaid for 90 days or more divided by loans to foreign governments and official institutions, gross of unearned income.

Loans to Foreign Governments and Institutions—Nonaccrual (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments

and official institutions that are in non-accrual status divided by loans to foreign governments and official institutions, gross of unearned income.

Other Loans and Leases— 30 to 89 Days Past Due (Percent of Other Loans and Leases)

Other loans and leases on which interest or principal is due and unpaid for 30 to 89 days divided by other loans and leases, net of unearned income.

Other Loans and Leases— 90 Days and Over Past Due (Percent of Other Loans and Leases)

Other loans and leases on which interest or principal is due and unpaid for 90 days or more divided by other loans and leases, net of unearned income.

# Other Loans and Leases—Nonaccrual (Percent of Other Loans and Leases)

Other loans and leases in non-accrual status divided by other loans and leases, net of unearned income.

LNS&LS AS A PER	UE AND NONACCRUAL CENT OF LOAN TYPE	BHC F	/YYYY PEER 01		BHC F	O/YYYY PEER 01		BHC I	)/YYYY PEER 01		BHC F	/YYYY PEER 01	MM/DD/Y BHC F	PEER 0
MEMORANDA:														
	30-89 Days PD	0.39	1.25	8	0.35	0.88		0.39	1.17		0.25	1.04	0.47	0.8
	90+ Days Past Due	0.14	0.32	43	0.08	0.18		0.16	0.28		0.06	0.20	0.07	0.2
-	Nonaccrual	0.35	0.95	34	0.08	0.60	10	0.22	0.87	21	0.09	0.50	0.15	0.4
Revol vi ng -	30-89 Days PD	0.09	0.86	7	0.05	0.59		0.16	0.83	10	0.05	0.65	0.14	0.3
	90+ Days Past Due	0.03	0.12	43	0.02	0.07		0.04			0.02	0.08	0.02	0.0
-	Nonaccrual	0.07	0.58	16	0.02	0.33	21	0.04	0.47	18	0.03	0.26	0.00	0.1
Closed-End -	30-89 Days PD	0.51	1.42	13	0.45	0. 99	24	0.47	1.31	18	0.31	1.19	0.54	1.0
-	90+ Days Past Due	0.18	0.38	50	0.11	0.23	53	0.21	0.33	50	0.07	0.24	0.09	0.2
-	Nonaccrual	0.47	1.13	38	0.10	0.68	13	0.28	1.00	22	0.10	0.58	0.19	0.5
-	Jr Lien 30-89 Days PD	0.06	0.12		0.07	0.09		0.06	0.13	30	0.04	0.10	0.06	0.0
-	Jr Lien 90+ Days PD	0.02	0.02	65	0.01	0.01	56	0.01	0.02	60	0.01	0.01	0.01	0.0
-	Jr Lien Nonaccrual	0.13	0.10	65	0.07	0.06	59	0.11	0.09	65	0.06	0.05	0.05	0.0
Commercial RE -	30-89 Days PD	1.42	1.29	64	0.58	0. 70	51	0.85	1.03	48	0.70	0.63	0.35	0.5
-	90+ Days Past Due	0.28	0.13	80	0.20	0.06	87	0.27	0.10	84	0.15	0.05	0.05	0.0
-	Nonaccrual	1.29	1.91	46	0.15	0.61	15	0.87	1.34	36	0.18	0.54	0.22	0.4
Const & Dev -	30-89 Days PD	2.69	2.24	67	1.02	1.05	57	1.37	1.74	51	1.16	0.87	0.37	0.6
-	90+ Days Past Due	0.21	0.19	65	0.33	0.06	90	0.29	0.16	80	0.26	0.05	0.06	0.0
-	Nonaccrual	2.68	3.70	43	0.12	0.69	15	1.76	2.39	45	0.17	0.50	0.28	0.2
1-4 Fam	- 30-89 Days PD	0.64	0.80	52	0.46	0.41		0.88	0.69	71	N/A	N/A	N/A	N/
	- 90+ Days PD	0.02	0.08	49	0.31	0.02	96	0.17	0.08	78	N/A	N/A	N/A	N/
	- Nonaccrual	0.38	1.71	31	0.04	0.25	27	1.22	1.03	68	N/A	N/A	N/A	N/
0ther	- 30-89 Days PD	2.04	1.25	74	0.56	0.58	56	0.49	0.96	40	N/A	N/A	N/A	N/
	- 90+ Days PD - Nonaccrual	0.19 2.30	0.09 1.73	76 62	0. 02 0. 08	0.03 0.36	66 34	0.12 0.54	0.07 1.18	75 25	N/A N/A	N/A N/A	N/A N/A	N/ N/
		2.30	1.75	02	0.08	0. 50	54	0. 54	1.10	23	N/A	N/A	N/A	147
	30-89 Days PD	0.66	0.78	53	0.84	0.59	70	0.62	0.77	55	0.99	0.43	0.70	0.5
-		0.00	0.03	37	0.14	0.06	80	0.00	0.04	30	0.01	0.04	0.05	0.0
-	Nonaccrual	0.47	0.80	45	0.60	0.45	73	0.43	0.63	50	0.62	0. 38	0.21	0.3
	30-89 Days PD	0.49	0.66	37	0.23	0.47		0.45	0.60		0.30	0.47	0.31	0.4
	90+ Days Past Due	0.35	0.08	88	0.10	0.04		0.26	0.05	90	0.07	0.03	0.04	0.0
	Nonaccrual	0.27	0.75	17	0.15	0.51		0.18	0.61	15	0.16	0.51	0.17	0.5
Owner Occ	- 30-89 Days PD	0.37	0.28	67	0.14	0.19		0.26	0.21	60	N/A	N/A	N/A	N/
	- 90+ Days PD - Nonaccrual	0.30 0.21	0.03 0.23	97 52	0.08 0.06	0.01 0.21		0.26 0.17	0.02 0.23	98 42	N/A N/A	N/A N/A	N/A N/A	N/ N/
0ther	- Nonaccrual - 30-89 Days PD	0.21	0.23	52 17	0.08	0.21		0.17	0.23	42 33	N/A N/A	N/A N/A	N/A N/A	N/
ot ner	- 30-89 Days PD - 90+ Days PD	0.12	0.36	71	0.09	0.27		0.18	0.36	33 59	N/A N/A	N/A N/A	N/A N/A	N/ N/
	- Nonaccrual	0.05	0. 05	13	0.02	0.02		0.01		10	N/A N/A	N/A N/A	N/A N/A	N/
Farml and -	30-89 Days PD	0 19	0 54	40	1.39	0.49	87	1 99	0.50	84	0.40	0.44	4.29	0.3
Farmiand -		0.18 0.07	0.54 0.07		0.00	0.49	87 36	1.33 0.00	0.50 0.01	84 36	0.40	0.44	4.29	0.3
-	5	3.50	0. 67		1.42	0.08		1.49	0.01	30 80	1.83	0.05	2.33	0.0
- Credit Card -		3.30 1.14	1.54	94 30	3.73	1.49		4.57	1.67		4.37	1.69	2.33 4.25	1.5
		0.87	0.89	58	0.89	0.94		0.97	0.84		0.85	0.98	0.73	0.8
	Nonaccrual	0.19		75	0.15	0.14		0.25	0.17		0.16	0.13	0.41	0.0

Note: 30-89 Days Past Due amounts and ratios are confidential prior to March 2001.

# Past Due and Nonaccrual Loans and Leases (continued)

# Memoranda

Real Estate Loans Secured by 1–4 Family—30 to 89 Days Past Due (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one- to four-family residential properties that are 30 to 89 days past due divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

Real Estate Loans Secured by 1–4 Family— 90 Days and Over Past Due (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one- to four-family residential properties that are 90 days or more past due divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

Real Estate Loans Secured by 1–4 Family—Nonaccrual (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one- to four-family residential properties that are in nonaccrual status divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

Revolving—30 to 89 Days Past Due (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit that are 30 to 89 days past due divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

Revolving-

90 Days and Over Past Due (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Revolving open-end real estate

loans secured by one- to four-family residential properties and extended under lines of credit that are 90 days or more past due divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

Revolving—Nonaccrual (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Nonaccrual revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

# Closed-End—30 to 89 Days Past Due (Percent of Closed-End 1–4 Family)

Other real estate loans secured by first and junior liens on one- to fourfamily residential properties that are 30 to 89 days past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to fourfamily residential properties, gross of unearned income.

# Closed-End-

90 Days and Over Past Due (Percent of Closed-End 1–4 Family)

Other real estate loans secured by first and junior liens on one- to fourfamily residential properties that are 90 days or more past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to fourfamily residential properties, gross of unearned income.

Closed-End—Nonaccrual (Percent of Closed-End 1–4 Family)

Other real estate loans secured by first and junior liens on one- to fourfamily residential properties that are in nonaccrual status divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to fourfamily residential properties, gross of unearned income.

#### Closed-end—30 to 89 Days Past Due, Junior Lien (Percent of Closed-End 1–4 Family)

Other real estate loans secured by junior liens on one- to four-family residential properties that are 30 to 89 days past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to fourfamily residential properties, gross of unearned income.

### Closed-End—90 Days and Over Past Due, Junior Lien (Percent of Closed-End 1–4 Family)

Other real estate loans secured by junior liens on one- to four-family residential properties that are 90 days or more past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

# Close-End—Nonaccrual, Junior Lien (Percent of Closed-End 1–4 Family)

Other real estate loans secured by junior liens on one- to fourfamily residential properties that are in nonaccrual status divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to fourfamily residential properties, gross of unearned income.

#### *Commercial Real Estate Loans—* 30 to 89 Days Past Due (Percent of Commercial Real Estate Loans)

Commercial real estate loans consisting of construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties that are 30 to 89 days past due divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

#### Commercial Real Estate Loans— 90 Days and Over Past Due (Percent of Commercial Real Estate Loans)

Commercial real estate loans consisting of construction and land development loans, and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties that are 90 days or more past due divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Commercial Real Estate Loans—Nonaccrual

(Percent of Commercial Real Estate Loans)

Nonaccrual commercial real estate loans consisting of construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Construction and Land Development— 30 to 89 Days Past Due (Percent of Construction and Land Development Loans)

Construction and land development loans that are 30 to 89 days past due divided by the outstanding balance of construction and land development loans, gross of unearned income.

Construction and Land Development— 90 Days and Over Past Due (Percent of Construction and Land Development Loans)

Construction and land development loans that are 90 days or more past due divided by the outstanding balance of construction and land development loans, gross of unearned income. Construction and Land Development— Nonaccrual (Percent of Construction and Land Development Loans)

Construction and land development loans in nonaccrual status divided by the outstanding balance of construction and land development loans, gross of unearned income.

#### 1–4 Family—30–89 Days Past Due (Percent of Construction & Land Development)

1–4 family construction & land development loans that are 30 to 89 days past due divided by the outstanding balance of construction & land development loans, gross of unearned income.

#### 1–4 Family— 90 Days and Over Past Due (Percent of Construction & Land Development)

1–4 family construction & land development loans that are 90 days or more past due divided by the outstanding balance of construction & land development loans, gross of unearned income.

#### 1–4 Family—Nonaccrual (Percent of Construction & Land Development)

Nonaccrual 1–4 family construction & land development loans divided by the outstanding balance of construction & land development loans, gross of unearned income.

#### Other—30–89 Days Past Due (Percent of Construction & Land Development)

Other construction & land development loans that are 30 to 89 days past due divided by the outstanding balance of construction & land development loans, gross of unearned income.

## *Other—90 Days and Over Past Due* (*Percent of Construction & Land Development*)

Other construction & land development loans that are 90 days or more past due divided by the outstanding balance of construction & land development loans, gross of unearned income.

### Other—Nonaccrual (Percent of Construction & Land Development)

Nonaccrual other construction & land development loans divided by the outstanding balance of construction & land development loans, gross of unearned income.

#### Multifamily—30 to 89 Days Past Due (Percent of Multifamily Real Estate Loans)

Real estate loans secured by multifamily residential properties that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

### Multifamily—

90 Days and Over Past Due (Percent of Multifamily Real Estate Loans)

Real estate loans secured by multifamily residential properties that are 90 days or more past due divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

#### Multifamily—Nonaccrual (Percent of Multifamily Real Estate Loans)

Nonaccrual real estate loans secured by multifamily residential properties divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

#### Nonfarm Nonresidential— 30 to 89 Days Past Due (Percent of Nonfarm Nonresidential Loans)

Real estate loans secured by nonfarm nonresidential properties that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Nonfarm Nonresidential— 90 Days and Over Past Due (Percent of Nonfarm Nonresidential Loans)

Real estate loans secured by nonfarm nonresidential properties that are 90 days or more past due divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

#### Nonfarm Nonresidential—Nonaccrual (Percent of Nonfarm Nonresidential Loans)

Nonaccrual real estate loans secured by nonfarm nonresidential properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Owner-Occupied— 30 to 89 Days Past Due (Percent of Nonfarm Nonresidential Loans)

Owner-occupied nonfarm nonresidential loans that are 30 to 89 days past due divided by the outstanding balance of nonfarm nonresidential loans, gross of unearned income.

Owner-Occupied— 90 days and Over Past Due (Percent of Nonfarm Nonresidential Loans)

Owner-occupied nonfarm nonresidential loans that are 90 days or more past due divided by the outstanding balance of nonfarm nonresidential loans, gross of unearned income.

#### *Owner-Occupied—Nonaccrual* (*Percent of Nonfarm Nonresidential Loans*)

Nonaccrual owner-occupied nonfarm nonresidential loans that are 90 days or more past due divided by the outstanding balance of nonfarm nonresidential loans, gross of unearned income.

Other—30 to 90 Days Past Due (Percent of Nonfarm Nonresidential Loans)

Other nonfarm nonresidential loans that are 30 to 89 days past due divided by the outstanding balance of nonfarm nonresidential loans, gross of unearned income.

*Other—90 Days and Over Past Due (Percent of Nonfarm Nonresidential Loans)* 

Other nonfarm nonresidential loans that are 90 days or more past due divided by the outstanding balance of nonfarm nonresidential loans, gross of unearned income.

*Other—Nonaccrual* (*Percent of Nonfarm Nonresidential Loans*)

Nonaccrual Other nonfarm nonresidential loans that are 90 days or more past due divided by the outstanding balance of nonfarm nonresidential loans, gross of unearned income.

Real Estate Loans Secured by Farmland—30 to 89 Days Past Due (Percent of Real Estate Loans Secured by Farmland)

Real estate loans secured by farmland that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income. Real Estate Loans Secured by Farmland— 90 Days and Over Past Due (Percent of Real Estate Loans Secured by Farmland)

Real estate loans secured by farmland that are 90 days or more past due divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Real Estate Loans Secured by Farmland—Nonaccrual (Percent of Real Estate Loans Secured by Farmland)

Nonaccrual real estate loans secured by farmland divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Credit Card Loans— 30 to 89 Days Past Due (Percent of Credit Card Loans)

Credit card loans on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding balance of credit card loans, gross of unearned income.

Credit Card Loans— 90 Days and Over Past Due (Percent of Credit Card Loans)

Credit card loans on which interest or principal is due and unpaid for 90 days or more divided by the outstanding balance of credit card loans, gross of unearned income.

Credit Card Loans—Nonaccrual (Percent of Credit Card Loans)

Nonaccrual credit card loans divided by the outstanding balance of credit card loans, gross of unearned income.

NEW DACED CADITAL (0000)					184/00	anna		181/00	AAAA	187	(DD /3/3/3/3/	187	DD /3/3/3/
RISK-BASED CAPITAL (\$000)		MM/DD/			MM/DD/			MM/DD/			/DD/YYYY		DD/YYY
TIER 1 CAPITAL:													
Total Equity Capital		5, 327			5, 261	· · ·		5, 292	/	4,	987, 023	,	237, 26
Net Unrealized Gains(Losses) on AFS Sec		- 199			- 24	1, 064		- 108	3, 893		- 18, 948		- 10, 06
Less: Net Unrealized Loss on AFS Eq Sec		100	0		~	0			0		0		64
Accum Net Gains(Losses) on Cash Flow He		138,	, 913		- 28	9, 776		65	5, 214		- 41, 716		- 50, 26
Less: Nonqualifying Perpetual Pref Stoc		450	0		477	0		450	0		0		
Qual Minority Interest+Qual Tr Pref Sec Less: Disallowed Goodwill and Oth Intan		450 2.150	, 120		473 2.204	B, 141		2, 159	), 247	9	452, 634		621, 34 086, 75
Less: Cumulative Chg in Fair Val of Lia		2, 150,	, 189		2, 204	i, 500 0		2, 158	9, 007 0	۷,	N/A	۷,	086, 75 N/
Less: Disallowed Servicing Assts and PC			16			42			22		257		1, 12
Less: Disallowed Deferred Tax Assets	CK		0			42			0		2.57		1, 14
Other Addiths To (Deduct From) Tier 1 C	an	- 12	. 479			0		- 31	1. 463		0		
Fier 1 Capital	ap	3, 646.			3, 583	-		3, 596	/	3	437, 413	2	830, 41
•		0, 010	, 100		0, 000	, 010		0, 000	, 201	0,	107, 110	~,	000, 11
TIER 2 CAPITAL: Qualifying Sub Debt & Redeemable Pref S	+ k	1.470	112		1.469	836		1.470	) 202	1	469, 684	1	415.20
Cumulative PPS Includible in Tier 2	LA	1,470	, 443		1, 403	, aso 0		1,4/(	J, 292 0	1,	, 409, 084	1,	415, 20
ALLL Includible in Tier 2		526	, 983		391	, 746		481	1, 438		385, 050		357, 14
Unrlzd Gains on AFS Eq Sec Incl in Tier	2	020	7		001	142		101	9		1, 106		007, 11
Other Tier 2 Capital Components	~		ó			0			ő		1, 100		
Allowable Tier 2 Capital			-						-		-		
(Limited to Amount of Tier 1 Capital)		1, 997	, 433		1, 861	, 724		1, 951	1, 739	1,	855, 840	1,	772, 35
TER 3 CAPITAL:			0			0			0		0		
Total RB Capital Before Deductions		5,643	, 619		5, 445	5, 267		5, 547	7, 973	5,	293, 253	4,	602, 77
Less: Deductions for RBC			0			0			0		0		
TOTAL RISK-BASED CAPITAL		5, 643,	, 619		5, 445	5, 267		5, 547	7, 973	5,	293, 253	4,	602, 77
RISK-WEIGHTED ASSETS (\$000):													
Total On-B/S RWA		41, 339			37, 673			40, 509			324, 604		530, 02
Total Off-B/S Items & Deriv Cr Eq RWA		6, 374			7, 127			7, 005			744, 535		105, 97
Risk-Weighted Assets		47, 714,			44, 801			47, 515		43,	069, 139	37,	636, 00
Market Risk Equivalent Assets			0			0			0	40	0	07	
Lisk-Weighted Assets Before Deductions		47, 714			44, 801			47, 515		43,	069, 139	37,	636, 00
ess: Excess Allow for Loan & Lease Loss ess: Alloc Transfer Risk Reserve			0			0			0		0		
		47 714	-		44 001	-		47 516	~	49	-	07	eae or
otal Risk-Weighted Assets Average Total Assets for Leverage Ratio		47, 714, 50, 763,			44, 801 45, 274			47, 515 48, 782			069, 139		636, 00 692, 84
werage local Assets for Leverage Ratio		50, 705,	, 010		43, 274	1, 377		40, 702	5, 124	43,	, 755, 256	54,	092, 04
TEMORANDA:													
lortgage Servicing Assets		8,	, 031		í	9,054		5	3, 369		9, 317		10, 67
Purchased Credit Card Relationships & NMS All Other Identifiable Intangible Assets	A	140	158 , 671		192	415 2, 678		149	215 9, 493		494 162, 134		1, 21 199, 16
CAPITAL RATIOS		PEER 01			PEER 01			PEER 01			PEER 01		PEER O
'ier 1 Leverage Ratio	7.18			7.92		· 54	7.37		5 44	7.86	7. 79	8.16	7.4
ier 1 RBC Ratio	7.64			8.00		5 16	7.57			7.98		7.52	9.5
Total Risk-Based Capital Ratio	11.83			12.15			11.68			12.29		12.23	12.3
Cangible Tier 1 Leverage Ratio	7.17	7.03		7.90		61	7.36		9 50	7.84		8.13	7.1
'angible Common Eq Cap/Tan Assets THER RATIOS	5.69	5. 39	47	6.06	5.85	5 51	5.68	5.60	) 43	5.96	5.92	5.26	5.6
/tg Srvg Assets/Prin Bal 1-4 Fam Others	0.65	0.95	29	0. 73	0.00	) 36	0.68	0. 87	7 32	0.74	0.89	0.84	0.8

## **Risk-Based Capital**

BHCPR page 14 presents the riskbased capital ratios and the components of total risk-based capital and risk-weighted assets for bank holding companies. In addition, this page provides additional information on risk-weighted assets.

For a complete description of the Federal Reserve Board's risk-based capital adequacy guidelines for bank holding companies, please refer to Appendices A and E of Regulation Y, 12 C.F.R. 225. Risk-based capital data provided on this page are derived primarily from Schedule HC-R of the FR Y-9C report form.

## **Risk-Based Capital (\$000)**

## **Tier 1 Capital**

#### Total Equity Capital

The sum of perpetual preferred stock and related surplus, common stock and related surplus, retained earnings, accumulated other comprehensive income, and other equity capital components.

#### Net Unrealized Gains (Losses) on AFS Securities

The amount of net unrealized holding gains (losses) on available-for-sale securities included in accumulated other comprehensive income. In computing tier 1 capital, this amount is added back to equity capital if it represents a loss or negative value and deducted from equity capital if it represents a gain or positive value.

#### *Less: Net Unrealized Loss on AFS Eq Secs*

The amount of any net unrealized holding loss on available-for-sale equity securities included in accumulated other comprehensive income. This item is displayed as a positive value.

#### Accumulated Net Gains (Losses) on Cash Flow Hedges

The amount of accumulated net gains

(losses) on cash flow hedges included in accumulated other comprehensive income. In computing tier 1 capital, this amount is added back to equity capital if it represents a loss or negative value and deducted from equity capital if it represents a gain or positive value. This item is available only for report dates after December 31, 1998.

#### *Less: Nonqualifying Perpetual Preferred Stock*

The amount of perpetual preferred stock that does not qualify for inclusion in Tier 1 capital based on the Federal Reserve's capital guidelines for bank holding companies.

# *Qualifying Minority Interest and Qulaifying Trust Preferred Securities*

The portion of minority interests in consolidated subsidiaries that is eligible for inclusion in Tier 1 capital, including qualifying trust preferrd securities.

# Less: Disallowed Goodwill and Other Intangibles

The amounts of Goodwill and other intangible assets that do not qualify for inclusion in Tier 1 capital.

# *Less: Cumulative Change in Fair Value of Liabilities*

The cumulative change in fair value of all financial liabilities accounted for under a fair value option that is included in retained earnings and is attributable to changes in the bank holding company's own creditworthiness (if a net gain, this item is reported as a positive value; if a net loss, it is reported as a negative value.)

#### Less: Disallowed Servicing Assets and Purchased Credit Card Relationships

The portion of servicing assets and purchased credit card relationships that does not qualify for inclusion in Tier 1 capital.

#### *Less: Disallowed Deferred Tax Assets*

The amount of net deferred tax

assets that does not qualify for inclusion in Tier 1 capital.

#### *Other Additions to (Deductions from) Tier 1 Capital*

The amount of any other additions to, or deductions from, Tier 1 capital. For purposes of this item, bank holding companies are to report as a deduction from Tier 1 capital 50 percent of the aggregate amount of investments in banking and finance subsidiaries that are not consolidated for accounting or regulatory report purposes.

### Tier 1 Capital

The sum of total equity capital, qualifying minority interests in consolidated subsidiaries, and other additions to (deductions from) Tier 1 Capital less net unrealized gains (losses) on available-for-sale securities, net unrealized loss on available-for-sale equity securities, accumulated net gains (losses) on cash flow hedges, nonqualifying perpetual preferred stock, disallowed goodwill and other intangible assets, disallowed servicing assets and purchased credit card relationships, and deferred tax assets.

## **Tier 2 Capital**

#### *Qualifying Subordinated Debt and Redeemable Preferred Stock*

The portion of qualifying limited-life capital instruments that is includible in Tier 2 capital.

#### *Cumulative Perpetual Preferred Stock Includible in Tier 2 Capital*

The amount of outstanding cumulative perpetual preferred stock, including any amounts received in excess of par or stated value, includible in Tier 2 Capital.

#### Allowance for Loan and Lease Losses Includible in Tier 2 Capital

The portion of the bank holding

company's allowance for loan and lease losses that is includible in Tier 2 capital. The amount cannot exceed 1.25 percent of the company's gross risk-weighted assets.

#### Unrealized Gains on Available-For-Sale Equity Securities Includible in Tier 2 Capital

The pretax net unrealized holding gain, if any, on available-for-sale equity securities that is includible in Tier 2 capital. The amount cannot exceed 45 percent of the bank holding company's pretax net unrealized holding gain on available-for-sale equity securities with readily determinable fair values.

### Other Tier 2 Capital Components

The amount of any other items that qualify for inclusion in Tier 2 capital.

### Allowable Tier 2 Capital

The amount of allowable Tier 2 capital. The maximum amount of Tier 2 capital that is allowable in a bank holding company's qualifying total capital is 100 percent of Tier 1 capital.

## **Tier 3 Capital**

The amount of the bank holding company's Tier 3 capital allocated for market risk. This item is only applicable to bank holding company's that are subject to the market risk capital requirement andmay not be used to support credit risk. The sum of Tier 3 capital and allowable Tier 2 capital may not exceed Tier 1 capital.

#### *Total Risk-Based Capital Before Deductions*

The sum of Tier 1 capital and allowable Tier 2 capital plus Tier 3 Capital, where applicable.

## Less: Deductions for Risk-Based Capital

The amount of any intentional reciprocol cross-holdings of banking

### Total Risk-Based Capital

The sum of Tier 1, Tier 2, and Tier 3 capital, where applicable, less deductions for total risk-based capital.

## **Risk-Weighted Assets**

Total On-Balance-Sheet Risk-Weighted Assets

The sum of gross on-balance-sheet assets that are risk-weighted at 20 percent, 50 percent, or 100 percent.

Total Off-Balance-Sheet Items and Derivatives Credit Equivalent Risk-Weighted Assets

Credit equivalent amounts of offbalance sheet and derivative items that are risk-weighted at 20 percent, 50 percent, or 100 percent.

## Risk-Weighted Assets

The sum of on-balance-sheet riskweighted assets and off-balance-sheet items and derivatives credit equivalent risk-weighted assets.

## Market Risk Equivalent Assets

The amount of the bank holding company's measure for market risk (as computed using its internal model) multiplied by 12.5. See the Federal Reserve's capital guidelines for specific instructions on the calculation of the market risk measure.

#### *Risk-Weighted Assets Before Deductions*

The sum of risk-weighted assets and market risk equivalent assets.

## *Less: Excess Allowance for Loan and Lease Losses*

The excess amount of the allowance for loan and lease losses over 1.25 percent of gross risk-weighted assets.

## Less: Allocated Transfer Risk Reserve

The amount of any allocated transfer risk reserve the bank holding company is required to establish and maintain as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the Federal Reserve's regulation implementing the Act (Subpart D of Federal Reserve Regulation K), and in any guidelines, letters, or instructions issued by the Federal Reserve.

### Total Risk-Weighted Assets

Risk-weighted assets before deductions less the excess allowance for loan and lease losses and any allocated transfer risk reserve.

### Average Total Assets for Leverage Capital Purposes

Average total assets less disallowed goodwill and other disallowed intangible assets, disallowed servicing assets and purchased credit card relationships, disallowed deferred tax assets, and other deductions from assets for leverage capital purposes.

## Memoranda

## Mortgage Servicing Assets

The unamortized cost of acquiring contracts to service loans secured by real estate.

#### Purchased Credit Card Relationships and Nonmortgage Servicing Assets

The sum of unamortized amount of purchased credit card relationships arising from the purchase of credit card receivables along with the right to provide credit card services to those customers and nonmortgage servicing assets arising from servicing contracts on financial assets other than loans secured by real estate.

## All Other Identifiable Intangible Assets

The unamortized amount of other specifically identifiable intangible assets, including core deposit intangibles, favorable leasehold rights, and organization costs.

## **Capital Ratios**

### Tier 1 Leverage Ratio

Tier 1 capital divided by average total assets for leverage capital purposes.

### Tier 1 Risk-Based Capital Ratio

Tier 1 capital divided by total risk-weighted assets.

### Total Risk-Based Capital Ratio

Total risk-based capital divided by total risk-weighted assets.

## Tangible Tier 1 Leverage Ratio

Tier 1 capital, net of intangible assets, divided by average assets for

the latest quarter, net of intangible assets.

#### *Tangible Common Equity Capital/ Tangible Assets*

Equity capital minus the sum of perpetual preferred stock (net of related treasury stock) and intangible assets, divided by total assets, net of intangible assets.

## **Other Ratios**

*Mortgage Servicing Assets/Principal Balance* 

Mortgage servicing assets divided by the outstanding principal balances of 1–4 family residential mortgages serviced for others with recourse and without recourse or other servicerprovided credit enhancements.

#### *Estimated Fair Value of Mortgage Servicing Assets/Mortgage*

Estimated fair value of mortgage servicing assets divided by mortgage servicing assets.

INSURANCE ACTIVITIES (\$000)		I/DD/YYY		MM/DD/YY		MM/DD		MM/DD/YYYY	MM/DD/		PERCENT 1-QTR	1 - Y
Total Insurance Underwriting Assets			0		0		0	0		0	N/A	N/
Total Property Casualty Companies			0		0		Ő	0		Õ	N/A	N/
Reinsurance Recoverables (P/C)			Õ		Õ		Õ	0		Ō	N/A	N/
Total Life Health Companies			0		0		0	0		0	N/A	N/
Reinsurance Recoverables (L/H)			0		0		0	0		0	N/A	N/
Separate Account Assets (L/H)			0		0		0	0		0	N/A	N/
Total Insurance Underwriting Equity			0		0		0	0		0	N/A	N/
Total Property Casualty Companies			0		0		0	0		0	N/A	N/
Total Life Health Companies			0		0		0	0		0	N/A	N/
Total Insurance Underwriting Net Income			0		0		0	0		0	N/A	N/
Total Property Casualty Companies			0		0		0	0		0	N/A	N/
Total Life Health Companies			0		0		0	0		0	N/A	N/
Claims & Claims Adj Expense Reserves(P/C)			0		0		0	0		0	N/A	N/
Unearned Premiums (P/C)			0		0		0	0		0	N/A	N/
Policyholder Ben & Contracthold Funds(L/H)			0		0		0	0		0	N/A	N/
Separate Account Liabilities (L/H)			0		0		0	0		0	N/A	N/
Insurance Activities Revenue		37	78	1	2		1, 428	6, 573	6	, 209	- 73. 5	3050.
Insurance Comm & Fees (excl Premiums)		37	78	1	2		1, 428	6, 573	6	, 209	- 73. 5	3050.
Ins & Reins Underwriting Inc (incl Prem)			0		0		0	0		0	N/A	NZ
Premi ums			0		0		0	0		0	N/A	N/
Credit Related Insur Underwriting			0		0		0	0		0	N/A	N/
Other Insurance Underwriting			0		0		0	0		0	N/A	NZ
Insurance Benefits, Losses, Expenses			0		0		0	0		0	N/A	N/
Net Assets of Insurance Underwriting Subs			0		0		0	0		0	N/A	N/
Life Ins Assets		607, 48	33	583, 03	35	60	1, 253	627, 316	604	, 663	1.0	4.
ANALYSIS RATIOS	BHC	D/YYYY PEER 01		BHC I	)/YYYY PEER 0	1 PCT	BH	M/DD/YYYY IC PEER 01 PCT	BHC	D/YYYY PEER 01	BHC	D/YYYY PEER O
Ins Underwriting Assets/Consol Assets	0.00	0.0/	1 30	0.00		 5 29	0.0	0 0.05 30	0.00	0. 05	0.00	0. 0
Ins Under Assets(P/C)/Tot Ins Und Ast	N/A	40.31		N/A		4 N/A			N/A	44.70	N/A	39.7
Ins Under Assets(L/H)/Tot Ins Und Ast	N/A	59.69		N/A		6  N/A			N/A	55.30	N/A	60. 2
Sep Acct Assets(L/H)/Total Life Ast	N/A		V N/A	N/A N/A		3 N/A			N/A N/A	0.74	N/A N/A	0. 4
Ins Activities Revenue/Adj Oper Inc	0.06	1.06	3 23	0.00	1.2	68	0.0	06 1.21 17	0. 28	1.24	0.34	1. 4
Premium Inc/Ins Activities Revenue	0.00	13. 10		0.00		9 30			0.28	8.92	0.34	11. 3
Credit Rel Prem Inc/Tot Prem Inc	N/A	76.96		0.00 N/A		3 30 2 N/A			0.00 N/A	75.39	0.00 N/A	73.6
Other Prem Inc/Total Prem Inc	N/A N/A	23. 04		N/A N/A		2  N/A 8 N/A			N/A N/A	73.39 24.61	N/A N/A	26.3
ins Under Net Income/Consol Net Income	0. 00	0.00	38	0.00	0 2	8 33	0.0	0 0. 23 37	0, 00	0.21	0.00	0. 3
Ins Net Inc $(P/C)$ /Equity $(P/C)$	N/A	13.64		0.00 N/A		4 N/A			0.00 N/A	7.90	0.00 N/A	10.0
Ins Net Inc (L/H) /Equity (L/H)	N/A N/A		B N/A	N/A N/A		4 N/A 5 N/A			N/A N/A	6.78	N/A N/A	12. 5
Insur Ben, Losses, Exp/Insur Premiums		123. 61			120.5			A 133. 41 N/A	N/A	88.63		107. 4
Reinsurance Recov(P/C)/Tot Assets(P/C)	N/A	1.65	5 N/A	N/A	0.9	6 N/A	N	A 3.09 N/A	N/A	2.64	N/A	1. 4
Reinsurance $\text{Recov}(L/H)/\text{Tot Assets}(L/H)$	N/A		5  N/A	N/A		3 N/A			N/A	0.29	N/A	0.6
Net Assets Ins Under Subs/Cons Assets	0.00		) 41	0.00		1 41			0.00	0.01	0.00	0.0
	14.65	13. 23		14.74		0 55			16.49	11.97	19.08	10.0
BROKER- DEALER ACTI VI TI ES												
Net Assets of Broker-Dealer Subs (\$000) Net Assets Broker-Dealer Subs/Cons Asts	0. 00	0	5 30	0.00	0	9 32	0.0	0 00 0.64 32	0.00	0 0. 98	0.00	( 1. 2

## **Insurance and Broker-Dealer Activities**

BHCPR page 15 provides data on both property casualty and life and health underwriting activities of BHCs and their subsidiaries on a consolidated basis. Dollar amounts and analytical ratios for both types of insurance underwriting activities are presented for assets, equity, insurance underwriting income, claims and claims adjustment expense reserves, and insurance revenues. Additionally, the dollar amount of broker-dealer subsidiary assets is presented along with a ratio that relates this item to consolidated assets of the BHC.

#### Total Insurance Underwriting Assets

The sum of total consolidated property casualty and life and health assets that are specific to insurance underwriting activities of the BHC.

### Total Property Casualty Assets

Total consolidated assets that are specific to property casualty insurance underwriting activities of the BHC.

## Reinsurance Recoverables (P/C)

Total property casualty insurance reinsurance recoverables from unaffiliated property casualty reinsurers only.

## Total Life Health Assets

Total consolidated assets that are specific to life and health insurance underwriting activities of the BHC.

## Reinsurance Recoverables (L/H)

Total life and health insurance reinsurance recoverables from unaffiliated life and health reinsurers only.

#### Separate Account Assets (L/H)

Life and health assets qualifying for separate account summary total presentation in the balance sheet, including assets related to products in which the contractholder and not the insurer retains all or most of the investment and/or interest rate risk.

#### Total Insurance Underwriting Equity

The sum of total consolidated equity capital of property casualty and life and health underwriting subsidiaries that are consolidated under GAAP.

## Total Property Casualty Companies

Total equity capital of property casualty underwriting subsidiaries that are consolidated under GAAP.

### Total Life Health Companies

Total equity capital of life and health underwriting subsidiaries that are consolidated under GAAP.

## Total Insurance Underwriting Net Income

Consolidated net income attributable to property and casualty and life and health insurance underwriting related activities of the BHC.

## Total Property Casualty Companies

Consolidated net income attributable to property and casualty insurance underwriting related activities of the BHC.

#### Total Life Health Companies

Consolidated net income attributable to life and health insurance underwriting related activities of the BHC.

#### *Claims & Claims Adjustment Expense Reserves (P/C)*

The liability for unpaid claims and claims adjustment expense reserves, which represents the estimated ultimate cost of settling claims, net of estimated recoveries, and including all costs expected to be incurred in connection with the settlement of unpaid claims.

## Unearned Premiums (P/C)

The reserve for unearned premiums, which represents the policy premi-

ums associated with the unexpired portion of the term of coverage.

#### Policyholder Benefits & Contractholder Funds (L/H)

The liability for future policy benefits, which represents the present value of future policy benefits to be paid to or on the behalf of policyholders and related expenses less the present value of future net premiums. This item also includes contractholder funds that represent receipts from the issuance of universal life, corporate owned life insurance, pension investment, and certain deferred annuity contracts.

## Separate Account Liabilities (L/H)

All liabilities qualifying for separate account summary presentation in the insurer's balance sheet.

#### Insurance Activities Revenue

The amount of insurance and reinsurance underwriting income plus other insurance and reinsurance activities income.

#### Insurance Commissions & Fees (Excluding Premiums)

Insurance and reinsurance underwriting income, excluding premiums.

Insurance and Reinsurance Underwriting Income (Including Premiums)

Income from other insurance and reinsurance activities, including premiums.

#### Premiums

The sum of total credit related insurance underwriting premiums and other insurance underwriting premiums listed below.

# Credit Related Insurance Underwriting Premiums

Premiums reported above that were

earned by property casualty and health insurers, or written by life insurers, related to lending activities, e.g., credit life and mortgage insurance. Title insurance premiums are included; insurance agency income is excluded.

## Other Insurance Underwriting Premiums

This item includes insurance premiums that were earned by property and casualty and health insurers, or written by life insurers, other than premiums earned on credit life and mortgage insurance.

#### Insurance Benefits, Losses, Expenses

The current and future benefits, losses and expenses from insurance-related activities.

#### *Net Assets of FHC Insurance Underwriting Subs*

This item includes only the net assets of a financial holding company's insurance underwriting subsidiaries that engage in insurance underwriting activities that have been newly authorized by the Gramm–Leach– Bliley Act. (Excludes intercompany assets and claims on affiliates that are eliminated when preparing consolidated statements. Also excludes any subsidiaries that are held through a U.S. depository institution.)

#### Life Insurance Assets

Life insurance assets include the cash surrender value of life insurance reported by the insurance carrier, less any applicable surrender charges not reflected by the carrier in this reported value, on all forms of permanent life insurance policies owned by the bank holding company, its consolidated subsidiaries, and grantor (rabbi) trusts established by the bank subsidiary or its consolidated subsidiaries, regardless of the purposes for acquiring the insurance and regardless of whether the insurance is a general account obligation of the insurer or a separate account obligation of the insurer.

#### **Analysis Ratios**

Insurance Underwriting Assets/ Consolidated Assets

The sum of total consolidated property casualty and life and health assets that are specific to insurance underwriting activities of the BHC divided by consolidated assets.

#### *Insurance Underwriting Assets (P/C)/ Total Insurance Underwriting Assets*

Total consolidated assets that are specific to property casualty insurance underwriting activities for the BHC divided by total insurance underwriting assets.

#### *Insurance Underwriting Assets (L/H)/ Total Insurance Underwriting Assets*

Total consolidated assets that are specific to life and health insurance underwriting activities of the BHC divided by total insurance underwriting assets.

#### *Separate Account Assets (L/H)/ Total Life Assets*

Life and health assets qualifying for separate account summary total presentation in the balance sheet, including assets related to products in which the contractholder and not the insurer retains all or most of the investment and/or interest rate risk, divided by total life and health underwriting assets.

#### Insurance Commissions & Fees (Including Premiums)/Adjusted Operating Income

All income from insurance and reinsurance underwriting, including the amount of premiums earned by property casualty insurers and written by life and health insurers, and from insurance agency and brokerage operations, including credit life insurance, reinsurance, and annuities plus the BHC's proportionate share of the income or loss in unconsolidated subsidiaries, associated companies, joint ventures, general partnerships, and limited partnerships principally engaged in insurance underwriting, reinsurance, or insurance sales activities divided by adjusted operating income.

#### *Premium Income/Insurance Commissions & Fees (Including Premiums)*

The sum of total credit related insurance underwriting premiums and other insurance underwriting premiums divided by total insurance commissions and fees (including premiums).

# Credit Related Premium Income/Total Premiums

Premiums that were earned by property casualty and health insurers, or written by life insurers, related to lending activities, on credit life and mortgage insurance, including title insurance premiums but excluding insurance agency income.

# Other Premium Income/Total Premium Income

Insurance premiums that were earned by property casualty and health insurers, or written by life insurers, other than premiums earned on credit life and mortgage insurance divided by total premium income.

#### Insurance Underwriting Net Income/ Consolidated Net Income

Consolidated net income attributable to property casualty and life and health insurance underwriting related activities of the BHC divided by consolidated net income of the BHC.

## *Insurance Underwriting Net Income* (*P*/*C*)/*Equity* (*P*/*C*)

Consolidated net income attributable to property casualty insurance underwriting related activities of the BHC divided by total property casualty insurance underwriting subsidiary equity capital.

## *Insurance Underwriting Net Income* (*L/H*)/*Equity* (*L/H*)

Consolidated net income attribut-

able to life and health insurance underwriting related activities of the BHC divided by total life and health insurance underwriting subsidiary equity capital.

## *Insurance Benefits, Losses, and Expenses/Insurance Premiums*

The current and future benefits, losses and expenses from insurance-related activities divided by total insurance premiums.

#### *Reinsurance Recoverables (P/C)/ Total Assets(P/C)*

Total property casualty insurance subsidiary reinsurance recoverables from unaffiliated property casualty reinsurers only divided by total property and casualty insurance underwriting subsidiary assets.

# *Reinsurance Recoverables (L/H)/Total Assets (L/H)*

Total life and health insurance subsidiary reinsurance recoverables from unaffiliated life and health reinsurers only divided by total life and health insurance underwriting subsidiary assets.

#### Net Assets of FHC Insurance Underwriting Subsidiaries/ Consolidated Assets

The consolidated net assets of a financial holding company's (FHC's) insurance underwriting subsidiaries that engage in insurance underwriting activities that have been newly authorized by the Gramm–Leach–Bliley Act divided by total consolidated assets of the BHC.

*Life Insurance Assets/Tier 1 Capital + Allowance for Loan and Lease Losses* 

Life insurance assets divided by Tier 1 capital plus the allowance for loans and lease losses.

## **Broker-Dealer Activities**

*Net Assets of FHC Broker-Dealer Subs* (\$000)

Net assets of a FHC's brokerdealer subsidiaries that engage in underwriting or dealing securities pursuant to the BHC Act as amended by the Gramm–Leach–Bliley Act. (Excludes intercompany assets and claims on affiliates that are eliminated when preparing consolidated statements. Also excludes any subsidiaries that are held through a U.S. depository institution.)

#### Net Assets of FHC Broker-Dealer Subs/ Consolidated Assets

Net assets of a FHC's broker-dealer subsidiaries that engage in underwriting or dealing securities pursuant to the BHC Act as amended by the Gram–Leach–Bliley Act divided by total consolidated assets of the FHC.

FOREIGN ACTIVITIES (\$000)		MM/DD/	YYYY		MM/DI	/YYYY		MM/DD/Y	YYYY	MM/	DD/YYYY	MM/	DD/YYY
fotal Foreign Loans and Leases	-	58	202	-		3, 982	-	50	954		40, 300		25, 29
Real Estate Loans			200			2.305			234		2, 336		3, 93
Commercial and Industrial Loans			081			430			201		385		1,46
Loans to Dep Inst & Other Banks Accept			921			1, 247			519		37. 579		19.89
Loans to Foreign Govts and Inst		02	0.21			0		~ 1,	0		01,010		10,00
Loans to Individuals			Ő			0			Ő		0		
Agricultural Loans			Ő			0			õ		Ő		i
Other Foreign Loans			Ő			0			Ő		0		
Lease Financing Receivables			0			0			0		0		
Lease Financing Receivables			0			0			U		0		
Debt Securities			500			500			500		500		1
nterest-Bearing Bank Balances			0			0			0		0		
fotal Selected Foreign Assets		58	702		3	4, 482		51,	454		40, 800		25, 30
Fotal Foreign Deposits		3, 291,	422		2, 52	4, 190		3, 375,	426	2,	552, 526	2,	179, 43
Interest-Bearing Deposits		3, 291	422		2, 52	4, 190		3, 375,	426	2,	552, 526	2,	179, 43
Non-Interest-Bearing Deposits			0			0			0		0		
ANALYSIS RATIOS	BHC	PEER 01	РСТ	BHC	PEER O	1 PCT	BHC	PEER 01	PCT	BHC	PEER 01	BHC	PEER O
/ield: Foreign Loans	0.00	3. 01	25	0.00	3.3	7 26	0.00	3.00	26	0.00	2.66	0.00	2.3
Cost: Interest-Bearing Deposits	3.65	3. 03		4.87		6 65	4.82	4. 23		4.63	4. 23	3.17	2.7
NET LOSSES AS % OF FOREIGN LNS BY TYPE:													
Real Estate Loans	N/A	58.50	N/A	N/A	25.5	0 N/A	N/A	8.22	N/A	N/A	68.14	N/A	28.1
Commercial and Industrial Loans	N/A	0.58	N/A	N/A	185.8	9 N/A	N/A	2.70	N/A	N/A	0.22	60.62	10.5
Foreign Governments and Inst	N/A	0.04	N/A	N/A	- 0. 4	4 N/A	N/A	- 0. 24	N/A	N/A	- 0. 13	N/A	0.0
GROWTH RATES:													
Net Loans and Leases	71.27	201.40	73	52.41	5 /	2 82	26.44	126.76	65	59.35	148 79	417.52	16.5
fotal Selected Assets	70.24	62.61		54.58	21.7		26.44	126. 70		61.26	67.29	417.52	16.6
Deposits	70. 24 30. 40	26. 42		32.02	31.2		32.24	41.77		17.12	33.71		18.4

## **Foreign Activities**

BHCPR page 16 provides information on the BHC's activities in foreign offices, Edge-Act subsidiaries, or international banking facilities (IBF).

### Total Foreign Loans

The sum of real estate loans to non-U.S. addressees, loans to non-U.S. depository institutions, loans to foreign governments and official institutions, loans to individuals in foreign offices, or agricultural other loans in foreign offices, and foreign lease financing receivables. (Note: This total represents the loan and lease balance before deducting unearned income.)

### Real Estate Loans

Loans secured by real estate to non-U.S. addressees. Prior to March 31, 2001, this item reflects consolidated real estate loans minus domestic real estate loans.

#### Commercial and Industrial Loans

Loans for commercial and industrial purposes to non-U.S. addressees (domicile), which are sole proprietorships, partnerships, corporations, and other business enterprises.

#### Loans to Depository Institutions

Loans to U.S. and foreign branches of banks chartered and headquartered in a foreign country.

## Loans to Foreign Governments and Institutions

Loans to governments in foreign countries, to their official institutions, and to international and regional institutions.

## Loans to Individuals

Consolidated loans to individuals minus domestic loans to individuals.

## Agricultural Loans

Consolidated agricultural loans minus domestic agricultural loans.

### Other Foreign Loans

Consolidated other loans minus domestic other loans.

## Lease Financing Receivables

Outstanding receivable balances related to direct financing and leases on property acquired for leasing to non-U.S. addresses.

## Debt Securities

Debt securities issued by non-U.S. chartered corporations, foreign governments, or special international organizations. These securities are valued at amortized cost if classified as held-to-maturity or at fair value if classified as available-for-sale.

## Interest-Bearing Bank Balances

Total interest-bearing balances due from depository institutions and foreign central banks that are held in the BHC's foreign offices, Edge or Agreement subsidiaries, IBFs, or consolidated subsidiaries located outside the fifty states of the United States and the District of Columbia.

## Total Selected Foreign Assets

The sum of foreign loans and leases, foreign debt securities, and interest bearing balances in foreign offices, Edge or Agreement subsidiaries, and IBFs.

## Total Foreign Deposits

Foreign interest-bearing and non-interest-bearing deposits.

## Interest-Bearing Deposits

Interest-bearing deposits in foreign offices, Edge or Agreement subsidiaries, and IBFs.

#### Non-Interest-Bearing Deposits

Non-interest-bearing deposits in foreign offices, Edge or Agreement subsidiaries, and IBFs.

## **Analysis Ratios**

#### Yield: Foreign Loans

Interest and fee income on loans in foreign offices, Edge or Agreement subsidiaries, and IBFs divided by average foreign loans.

#### Cost: Interest-Bearing Deposits

Interest expense on foreign deposits divided by (four-point) average foreign interest-bearing deposits.

## Net Losses as a Percent of Foreign Loans and Leases by Type

#### (Net Losses as a Percent of) Real Estate Loans

Charge-offs less recoveries on real estate loans to non-U.S. addressees (annualized) divided by real estate loans to non-U.S. addresses.

#### (Net Losses as a Percent of) Commercial and Industrial Loans

Charge-offs less recoveries on commercial and industrial loans to non-U.S. addresses (annualized) divided by commercial and industrial loans to non-U.S. addresses.

#### (Net Losses as a Percent of) Foreign Governments and Institutions

Charge-offs less recoveries on loans to foreign governments and institutions (annualized) divided by loans to foreign governments and institutions.

## **Growth Rates**

This section presents the percentage changes for foreign loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), selected foreign assets, and foreign deposits. (See the description of Growth Rates on page 2-3.)

ACTI VI TY (\$000)	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	PERCENT 1-QTR	1 - YR
Securitization Activities	38, 342	74, 402	119, 023	156, 821	222, 638	- 48. 5	- 82. 8
1-4 Family Residential Loans	0	3,610	8,844	6, 567	20, 579	- 100. 0	- 100. 0
Home Equity Lines	38, 342	70, 792	110, 179	150, 254	202, 059	- 45.8	- 81. 0
Credit Card Receivables	0	0	0	0	0	N/A	N/A
Auto Loans	0	0	0	0	0	N/A	N/A
Commercial and Industrial Loans	0	0	0	0	0	N/A	N/A
All Other Loans and Leases	0	0	0	0	0	N/A	N/A
Retained Interest-Only Strips	486	763	1,544	2,618	3, 309	- 36. 3	- 85. 3
1-4 Family Residential Loans	0	0	0	0	0	N/A	N/A
Home Equity Lines	486	763	1,544	2,618	3, 309	- 36. 3	- 85. 3
Credit Card Receivables	0	0	0	0	0	N/A	N/A
Auto Loans	0	0	0	0	0	N/A	N/A
Commercial and Industrial Loans	Õ	Õ	Õ	Õ	0	N/A	N/A
All Other Loans and Leases	Õ	0	0	0	0	N/A	N/A
Retained Credit Enhancements	7.120	7, 132	7. 130	7, 129	7. 110	- 0. 2	0.1
1-4 Family Residential Loans	0	0	0	0	0	N/A	N/A
Home Equity Lines	7, 120	7, 132	7, 130	7, 129	7, 110	-0.2	0.1
Credit Card Receivables	7, 120	7, 132	7, 130	7, 129	7, 110	-0.2 N/A	0. 1 N/A
Auto Loans	0	0	0	0	0	N/A	N/A
Commercial and Industrial Loans	0	0	0	0	0	N/A	N/A
All Other Loans and Leases	0	0	0	0	0	N/A	N/A
Total Retained Credit Exposure	7,606	7, 895	8,674	9, 747	10, 419	- 3. 7	- 27. 0
Total Recarded Credit Exposure	7,000	7, 895	8,074	9, 747	10, 419	- 3. 7	- 27.0
Unused Commit to Provide Liq (Servicer Adv)	0	0	0	0	0	N/A	N/A
Seller's Interest in Securities & Loans	145, 521	125, 198	100, 120	74, 206	46, 345	16.2	214.0
Home Equity Lines	145, 521	125, 198	100, 120	74, 206	46, 345	16.2	214.0
Credit Card Receivables	0	0	0	0	0	N/A	N/A
Commercial and Industrial Loans	0	0	0	0	0	N/A	N/A
Asset-Backed Commercial Paper Conduits	6, 286, 018	6, 377, 940	6, 389, 945	6, 400, 693	6, 418, 134	- 1. 4	- 2. 1
Cr Exp from Conduits by Bank or Oth Inst	166, 018	257, 940	269, 945	280, 693	298, 134	- 35.6	- 44. 3
Liq Commit from Conduits by Bank/Oth Inst	6, 120, 000	6, 120, 000	6, 120, 000	6, 120, 000	6, 120, 000	0.0	0.0
ACTIVITY % OF TOTAL ASSETS	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY		
Securitization Activities	0. 07	0. 14	0. 24	0. 32	0.46		
1-4 Family Residential Loans	0.00	0.01	0.02	0.01	0.04		
Home Equity Lines	0.07	0.13	0.22	0.31	0.42		
Credit Card Receivables	0.00	0.00	0.00	0.00	0.00		
Auto Loans	0.00	0.00	0.00	0.00	0.00		
Commercial and Industrial Loans	0.00	0.00	0.00	0.00	0.00		
All Other Loans and Leases	0.00	0.00	0.00	0.00	0.00		
Asset-Backed Commercial Paper Conduits	11.73	12.05	12.77	13.14	13. 22		
Cr Exp, Conduits by Bank or Oth Inst	0. 31	0.49	0. 54	0.58	0.61		
Liq Commit, Conduits by Bank/Oth Inst	11.42	11.56	12.23	12.57	12.60		
PERCENT OF TOTAL MANAGED ASSETS							
(ON- BALANCE- SHEET LOANS + SECURITIZED LOANS)							
1-4 Family Residential Loans	10.67	11.05	11.35	11.53	11.95		
Home Equity Lines	4.45	4.45	4.40	4.45	4. 51		
Credit Card Receivables	4.45 0.27		4.40 0.29				
		0.31		0.29	0.29		
Auto Loans and Other Consumer Loans	1.22	1.24	1.36	1.34	1.51		
Commercial and Industrial Loans All Other Loans and Leases	25. 13 58. 25	25. 11 57. 84	24.42 58.19	23. 99 58. 39	23. 20 58. 54		

## 9999999 SAMPLE BANK HOLDING COMPANY SERVICING, SECURITIZATION AND ASSET SALE ACTIVITIES - PART I SAMPLE CITY, SAMPLE STATE FR Dist: 12 Peer: 1

PAGE 17

## Servicing, Securitization, and Asset Sale Activity—Part I

BHCPR page 17 provides, on a fully consolidated basis, information on a BHC's servicing, securitization, and asset sale activities, including the total dollar amount of all securitization activity, the dollar amounts of each securitized asset type, and the dollar amounts of retained credit exposure for each securitized asset type. It also provides information on unused commitments to provide liquidity, the amount of ownership, or seller's, interest in securities and loans, as well as credit exposures arising from asset-backed commercial paper conduits. At the bottom of this report page, each securitized asset type is compared to total assets and total managed assets. Securitization information is presented only for those BHCs that are engaged in securitization activities. Data is obtained from schedule HC-S of the FR Y-9C report.

## Activity (\$000)

## Securitization Activities

The sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements.

## 1-4 Family Residential Loans

Outstanding principal balance of closed-end loans secured by first or junior liens on 1-4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements.

## Home Equity Lines

Outstanding principal balance of revolving, open-end lines of credit secured by 1-4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements.

## Credit Card Receivables

Outstanding principal balance of

extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements.

## Auto Loans

Outstanding principal balance of loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sportutility vehicles, pickup trucks, and similar light trucks for personal use that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

## Commercial and Industrial Loans

Outstanding principal balance of loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements.

## All Other Loans and Leases

Outstanding principal balance of all other loans that cannot properly be reported in other categories, and all lease financing receivables that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

## **Retained Interest-Only Strips**

The sum of the carrying values (maximum contractual credit exposure) of credit-enhancing interest-only strips that the BHC has retained as credit enhancements in connection with the securitization structures reported in HC-S, item 1.

## 1–4 Family Residential Loans

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized closed-end loans secured by first or junior liens on 1–4 family residential properties.

## Home Equity Lines

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized revolving, openend lines of credit secured by 1–4 family residential properties.

## Credit Card Receivables

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards.

## Auto Loans

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use.

## Commercial and Industrial Loans

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment.

## All Other Loans and Leases

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for all other securitized loans that cannot properly be reported in other categories, and all securitized lease financing receivables.

## **Retained Credit Enhancements**

The sum of the unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided or retained in connection with the securitization structures reported in HC-S, item 1, excluding retained credit-enhancing interestonly strips.

### 1–4 Family Residential Loans

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized closed-end loans secured by first or junior liens on 1–4 family residential properties, excluding retained credit-enhancing interest-only strips.

## Home Equity Lines

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized revolving, open-end lines of credit secured by 1–4 family residential properties, excluding retained credit-enhancing interest-only strips.

#### Credit Card Receivables

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized extensions of credit to individuals for household, family, and other personal expen-

#### Auto Loans

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized loans for the purpose of purchasing private passenger vehicles, including minivans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use, excluding retained creditenhancing interest-only strips.

### Commercial and Industrial Loans

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, excluding retained credit-enhancing interest-only strips.

## All Other Loans and Leases

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for all other securitized loans that cannot properly be reported in other categories, and all securitized lease financing receivables.

## Total Retained Credit Exposure

The sum of total retained interestonly strips and other retained credit enhancements provided by the BHC to the securitization structures reported in schedule HC-S, item 1, of the FR Y-9C report. Unused Commitments to Provide Liquidity (Servicer Advances)

The total dollar amount of unused portions of commitments provided by the BHC to the securitization structures reported in HC-S, item 1.

# Seller's Interest in Securities & Loans

The sum of securities carrying values or loan principal balances of the BHC's ownership (or seller's) interest associated with securitized home equity lines, securitized credit card receivables, and securitized commercial and industrial loans.

## Home Equity Lines

The sum of securities carrying values or loan principal balances of the BHC's ownership (or seller's) interest associated with securitized home equity lines.

#### Credit Card Receivables

The sum of securities carrying values or loan principal balances of the BHC's ownership (or seller's) interest associated with securitized credit card receivables.

#### Commercial and Industrial Loans

The sum of securities carrying values or loan principal balances of the BHC's ownership (or seller's) interest associated with securitized commercial and industrial loans.

## Asset-Backed Commercial Paper Conduits

The maximum amount of credit exposure arising from credit enhancements, in the form of standby letters of credit, subordinated securities, and other enhancements provided to conduit structures, plus unused commitments to provide liquidity to conduit structures.

# *Credit Exposure to Conduits Sponsored by the Bank, Bank Affiliate, or BHC*

The unused portion of standby letters of credit, the carrying value of subordinated securities, and the maximum contractual amount of credit exposure arising from other credit enhancements that has been provided to asset-backed commercial paper conduit structures sponsored by the BHC's bank(s), an affiliate of the bank or BHC, or the BHC.

#### *Liquidity Commitment to Conduits Sponsored by the Bank, Bank Affiliate or BHC*

The unused portions of commitments that function as liquidity facilities provided to asset-backed commercial paper conduit structures sponsored by the BHC's bank(s), an affiliate of the bank or BHC, or the BHC.

# Activity as a Percent of Total Assets

## Securitization Activities

The sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements divided by total assets.

## 1-4 Family Residential Loans

Outstanding principal balance of closed-end loans secured by first or junior liens on 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements divided by total assets.

#### Home Equity Lines

Outstanding principal balance of revolving, open-end lines of credit secured by 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements divided by total assets.

### Credit Card Receivables

Outstanding principal balance of extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements divided by total assets.

## Auto Loans

Outstanding principal balance of loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sportutility vehicles, pickup trucks, and similar light trucks for personal use that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements divided by total assets.

## Commercial and Industrial Loans

Outstanding principal balance of loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements divided by total assets.

## All Other Loans and Leases

Outstanding principal balance of all other loans that cannot properly be reported in other categories, and all lease financing receivables that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements divided by total assets.

## Asset-Backed Commercial Paper Conduits

The maximum amount of credit exposure arising from credit enhancements, in the form of standby letters of credit, subordinated securities, and other enhancements, plus unused commitments to provide liquidity to conduit structures divided by total assets.

## *Credit Exposure to Conduits Sponsored by the Bank, Bank Affiliate, or BHC*

The unused portion of standby letters of credit, the carrying value of subordinated securities, and the maximum contractual amount of credit exposure arising from other credit enhancements that has been provided to assetbacked commercial paper conduit structures sponsored by the BHC's bank(s), an affiliate of the bank or BHC, or the BHC structures divided by total assets.

### *Liquidity Commitment to Conduits Sponsored by the Bank, Bank Affiliate or BHC*

The unused portions of commitments that function as liquidity facilities provided to asset-backed commercial paper conduit structures sponsored by the BHC's bank(s), an affiliate of the bank or BHC, or the BHC divided by total assets.

# Percent of Total Managed Assets

## Definition of Managed Assets

Managed assets are defined as the sum of on-balance-sheet loans and leases plus securitized loans and leases.

## 1–4 Family Residential Loans

Managed loans secured by first or junior liens on 1–4 family residential properties divided by total managed assets.

## Home Equity Lines

Managed revolving, open-end lines of credit secured by 1–4 family residential properties divided by total managed assets.

## Credit Card Receivables

Managed credit to individuals for household, family, and other personal

expenditures arising from credit cards divided by total managed assets.

## *Auto Loans and Other Consumer Loans*

Managed loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use and other consumer loans divided by total managed assets.

#### Commercial and Industrial Loans

Managed loans for commercial and industrial purposes to sole proprie-

torships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, divided by total managed assets.

#### All Other Loans and Leases

All other managed loans that cannot properly be reported in other categories and all lease financing receivables divided by total managed assets.

% TOT SECURITIZATION ACTIVITIES BY TYPE	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY		
Retained Interest-Only Strips	1.27	1.03	1.30	1.67	1.49		
1-4 Family Residential Loans	N/A	0.00	0.00	0.00	0.00		
Home Equity Lines	1.27	1.08	1.40	1.74	1.64		
Credit Card Receivables	N/A	N/A	N/A	N/A	N/A		
Auto Loans	N/A	N/A	N/A	N/A	N/A		
Commercial and Industrial Loans	N/A	N/A	N/A	N/A	N/A		
All Other Loans and Leases	N/A	N/A	N/A	N/A	N/A		
Retained Credit Enhancements	18.57	9.59	5.99	4.55	3.19		
1-4 Family Residential Loans	N/A	0.00	0.00	0.00	0.00		
Home Equity Lines	18.57	10.07	6.47	4.74	3. 52		
Credit Card Receivables	N/A	N/A	N/A	N/A	N/A		
Auto Loans	N/A	N/A	N/A	N/A	N/A		
Commercial and Industrial Loans	N/A	N/A	N/A	N/A	N/A		
All Other Loans and Leases	N/A	N/A	N/A	N/A	N/A		
Jnused Commit to Prov Liq(Servicer Adv)	0.00	0.00	0.00	0.00	0.00		
Seller's Interest in Securities & Loans	379.53	168.27	84.12	47.32	20.82		
Home Equity Lines	379.53	176.85	90.87	49.39	22.94		
Credit Card Receivables	N/A	N/A	N/A	N/A	N/A		
Commercial and Industrial Loans	N/A	N/A	N/A	N/A	N/A		
PERCENT OF TIER 1 CAPITAL	0.01	0.07		0.05	0.00		
Total Retained Credit Exposure	0.21	0.22	0.24	0. 27	0. 29		
Retained Interest-Only Strips	0.01	0.02	0.04	0.07	0.09		
Retained Credit Enhancements	0.20	0.20	0.20	0. 20	0.20		
fot Ret Cr Exp & Asset Sale Credit Exposur	re 2.92	3.49	4.46	5.04	2.74	PERCENT	CHANO
30-89 DAYS PD SECURITIZED ASSETS (\$000)	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	1-QTR	1-Y
1-4 Family Residential Loans	0	0	0	0	0	N/A	NZ
Home Equity Lines	108	62	375	240	119	74.2	- 9.
Credit Card Receivables	0	0	0	0	0	N/A	N/
Auto Loans	0	0	0	0	0	N/A	N/
Commercial and Industrial Loans	0	0	0	0	0	N/A	N/
All Other Loans and Leases	0	0	0	0	0	N/A	N/
Total 30-89 Days PD Securitized Assets DO DAYS+ PD SECURITIZED ASSETS (\$000)	108	62	375	240	119	74.2	- 9.
1-4 Family Residential Loans	0	0	0	0	0	N/A	N
Home Equity Lines	0	20	20	0	0	- 100. 0	N/
Credit Card Receivables	0	0	0	0	0	N/A	N/
Auto Loans	0	0	0	0	0	N/A	N/
Commercial and Industrial Loans	0	0	0	0	0	N/A	N/
All Other Loans and Leases	0	0	0	0	0	N/A	N/
Fotal 90 Days+ PD Securitized Assets	0	20	20	0	0	- 100. 0	N/
Total Past Due Securitized Assets NET LOSSES ON SECURITIZED ASSETS (\$000)	108	82	395	240	119	31.7	- 9.
1-4 Family Residential Loans	0	0	0	0	0	N/A	N
Home Equity Lines	217	141	57	149	371	53.9	- 41.
Credit Card Receivables	0	0	0	0	0	N/A	N
Auto Loans	0	0	0	0	0	N/A	N
Commercial and Industrial Loans	0	0	0	0	0	N/A	N
All Other Loans and Leases	0	0	0	0	0	N/A	N.
fotal Net Losses on Securitized Assets	217	141	57	149	371	53.9	- 41.

## 9999999 SAMPLE BANK HOLDING COMPANY SERVICING, SECURITIZATION AND ASSET SALE ACTIVITIES - PART II SAMPLE CITY, SAMPLE STATE FR Dist: 12 Peer: 1

PAGE 18

## Servicing, Securitization, and Asset Sale Activity—Part II

BHCPR page 18 presents specific categories of credit enhancements as a percentage of the credit enhancement type and as a percentage of tier 1 capital. The bottom portion of this report page presents the dollar amounts of each securitized asset type that is 30 to 89 days past due and 90 days or more past due. This portion of the report page also presents the dollar amounts of yearto-date net securitization losses for each asset type. Securitization information is presented only for those BHCs that are engaged in securitization activities.

## Percentage of Total Securitization Activities by Type

# Retained Interest-Only Strips

The sum of the carrying values (maximum contractual credit exposure) of credit-enhancing interest-only strips that the BHC has retained as credit enhancements in connection with the securitization structures reported in FR Y-9C Schedule HC-S, item 1 divided by total securitization activities.

## 1–4 Family Residential Loans

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized closed-end loans secured by first or junior liens on 1–4 family residential properties divided by securitized 1–4 family residential loans.

#### Home Equity Lines

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized revolving, open-end lines of credit secured by 1–4 family residential properties divided by securitized home equity lines.

### Credit Card Receivables

The carrying value (maximum conractual credit exposure) of creditenhancing interest-only strips provided for securitized extensions of credit to individuals for household, family, and other personal expenitures arising from credit cards divided by securitized credit card receivables.

### Auto Loans

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use divided by securitized auto loans.

## Commercial and Industrial Loans

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for securitized loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment divided by securitized commercial and industrial loans.

## All Other Loans and Leases

The carrying value (maximum contractual credit exposure) of creditenhancing interest-only strips provided for all other securitized loans that cannot properly be reported in other categories, and all securitized lease financing receivables divided by securitized all other loans and leases.

## Retained Credit Enhancements

The sum of the unused portions of standby letters of credit, subordinated securities, and maximum contrac-

tual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided or retained in connection with the securitization structures reported in FR Y-9C Schedule HC-S, item 1, excluding retained credit-enhancing interest-only strips, divided by total securitization activities.

### 1–4 Family Residential Loans

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized closed-end loans secured by first or junior liens on 1–4 family residential properties, excluding retained creditenhancing interest-only strips, divided by securitized 1–4 family residential loans.

## Home Equity Lines

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized revolving, open-end lines of credit secured by 1–4 family residential properties, excluding retained credit-enhancing interest-only strips, divided by securitized home equity lines.

## Credit Card Receivables

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other creit exposures arising from credit enhancements that the BHC has provided for securitized extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards, excluding retained creitenhancing interest-only strips, divided by securitized credit card receivables.

#### Auto Loans

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized loans for the purpose of purchasing private passenger vehicles, including minivans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use, excluding retained credit-enhancing interest-only strips, divided by securitized auto loans.

#### Commercial and Industrial Loans

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for securitized loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, excluding retained credit-enhancing interest-only strips, divided by securitized commercial and industrial loans.

#### All Other Loans and Leases

The unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided for all other securitized loans that cannot properly be reported in other categories, and all securitized lease financing receivables, excluding retained credit-enhancing interest-only strips, divided by securitized all other loans and leases.

### Unused Commitments to Provide Liquidity (Servicer Advances)

The total dollar amount of unused portions of commitments provided

by the BHC to the securitization structures reported in FR Y-9C Schedule HC-S, item 1, divided by total securitization activities.

# Seller's Interest in Securities & Loans

The sum of securities carrying values or loan principal balances of the BHC's ownership (or seller's) interest associated with securitized home equity lines, securitized credit card receivables, and securitized commercial and industrial loans divided by total securitization activities.

#### Home Equity Lines

The sum of securities carrying values or loan principal balances of the BHC's ownership (or seller's) interest associated with securitized home equity lines divided by securitized home equity lines.

### Credit Card Receivables

The sum of securities carrying values or loan principal balances of the BHC's ownership (or seller's) interest associated with securitized credit card receivables divided by securitized credit card receivables.

#### Commercial and Industrial Loans

The sum of securities carrying values or loan principal balances of the BHC's ownership (or seller's) interest associated with securitized commercial and industrial loans divided by securitized commercial and industrial loans.

## Percentage of Tier 1 Capital

## Total Retained Credit Exposure

The sum of total retained interestonly strips and retained credit enhancements provided by the BHC to the securitization structures reported in FR Y-9C Schedule HC-S, item 1, divided by tier 1 capital.

## Retained Interest-Only Strips

The sum of the carrying values (maxi-

mum contractual credit exposure) of credit-enhancing interest-only strips that the BHC has retained as credit enhancements in connection with the securitization structures reported in FR Y-9C Schedule HC-S, item 1, divided by tier 1 capital.

### Retained Credit Enhancements

The sum of the unused portions of standby letters of credit, subordinated securities, and maximum contractual amounts of recourse or other credit exposures arising from credit enhancements that the BHC has provided or retained in connection with the securitization structures reported in FR Y-9C Schedule HC-S, item 1, excluding credit-enhancing interestonly strips, divided by tier 1 capital.

## Total Retained Credit Exposure & Asset Sales, and Credit Exposures

The sum of retained interest-only strips, other retained credit enhancements, credit enhancements provided to other institutions' securitizations, and credit enhancements for assets sold but not securitized.

### 30–89 Days Past Due Securitized Assets (\$000)

#### 1–4 Family Residential Loans— 30–89 Days Past Due

Outstanding principal balance of closed-end loans secured by first or junior liens on 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days.

#### Home Equity Lines— 30–89 Days Past Due

Outstanding principal balance of revolving, open-end lines of credit secured by 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days.

#### Credit Card Receivables— 30–89 Days Past Due

Outstanding principal balance of extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days.

#### Auto Loans-30-89 Days Past Due

Outstanding principal balance of loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sportutility vehicles, pickup trucks, and similar light trucks for personal use that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days.

## *Commercial and Industrial Loans— 30–89 Days Past Due*

Outstanding principal balance of loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days.

#### All Other Loans and Leases— 30–89 Days Past Due

Outstanding principal balance of all other loans that cannot properly be reported in other categories, and all lease financing receivables that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days.

## Total 30–89 Days PD Securitized Assets

The sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days.

### 90 Days and Over Past Due Securitized Assets (\$000)

#### 1–4 Family Residential Loans— Past Due 90 Days and Over

Outstanding principal balance of closed-end loans secured by first or junior liens on 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 90 days or more.

Home Equity Lines— Past Due 90 Days and Over

Outstanding principal balance of revolving, open-end lines of credit secured by 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 90 days or more.

### Credit Card Receivables— Past Due 90 Days and Over

Outstanding principal balance of extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 90 days or more.

#### Auto Loans—

Past Due 90 Days and Over

Outstanding principal balance of

loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sportutility vehicles, pickup trucks, and similar light trucks for personal use that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 90 days or more.

#### *Commercial and Industrial Loans— Past Due 90 Days and Over*

Outstanding principal balance of loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 90 days or more.

#### All Other Loans and Leases— Past Due 90 Days and Over

Outstanding principal balance of all other loans that cannot properly be reported in other categories, and all lease financing receivables that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 90 days or more.

#### *Total 90 Days Past Due and Over Securitized Assets*

The sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 90 days or more.

## Total Past Due Securitized Assets

The sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 days or more.

### Net Losses on Securitized Assets (\$000)

#### 1–4 Family Residential Loans

Net losses on the outstanding principal balance of closed-end loans secured by first or junior liens on 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

#### Home Equity Lines

Net losses on the outstanding principal balance of revolving, open-end lines of credit secured by 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

#### Credit Card Receivables

Net losses on the outstanding prin-

cipal balance of extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

#### Auto Loans

Net losses on the outstanding principal balance of loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

#### Commercial and Industrial Loans

Net losses on the outstanding principal balance of loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

#### All Other Loans and Leases

Net losses on the outstanding principal balance of all other loans that cannot properly be reported in other categories, and all lease financing receivables that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

#### Total Net Losses on Securitized Assets

Net losses on the sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements.

80-89 DAYS PD SEC ASSETS % OF TYPE	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	
1-4 Family Residential Loans	N/A	0.00	0.00	0.00	0.00	
Home Equity Lines	0.28	0.09	0.34	0.16	0.06	
Credit Card Receivables	N/A	N/A	N/A	N/A	N/A	
Auto Loans	N/A	N/A	N/A	N/A	N/A	
Commercial and Industrial Loans	N/A	N/A	N/A	N/A	N/A	
All Other Loans and Leases	N/A	N/A	N/A	N/A	N/A	
Total 30-89 Days PD Securitized Assets	0. 28	0.08	0.32	0.15	0.05	
00+ DAYS PD SEC ASSETS % OF TYPE						
1-4 Family Residential Loans	N/A	0.00	0.00	0.00	0.00	
Home Equity Lines	0.00	0.03	0.02	0.00	0.00	
Credit Card Receivables	N/A	N/A	N/A	N/A	N/A	
Auto Loans	N/A	N/A	N/A	N/A	N/A	
Commercial and Industrial Loans	N/A	N/A	N/A	N/A	N/A	
All Other Loans and Leases	N/A	N/A	N/A	N/A	N/A	
Total 90+ Days PD Securitized Assets	0.00	0.03	0.02	0.00	0.00	
TOTAL PD SEC ASSETS % OF SEC ASSETS	0. 28	0. 11	0. 33	0.15	0. 05	
NET LOSSES ON SEC ASSETS % OF TYPE 1-4 Family Residential Loans	N/A	0.00	0.00	0.00	0, 00	
Home Equity Lines	2.26	0.00	0.00	0.00	0.00	
Credit Card Receivables	2.20 N/A	0. 20 N/A	0.07 N/A	0. 20 N/A	0. 73 N/A	
Auto Loans	N/A N/A	N/A	N/A N/A	N/A N/A	N/A N/A	
Commercial and Industrial Loans	N/A N/A	N/A	N/A	N/A	N/A	
All Other Loans and Leases	N/A	N/A	N/A	N/A	N/A	
Total Net Losses on Sec Assets	2.26	0. 19	0.06	0. 19	0. 67	
80-89 DAYS PD MANAGED ASSETS % OF TYPE						
1-4 Family Residential Loans	0.51	0.47	0.36	0.30	0.45	
Home Equity Lines	0.10	0.16	0.11	0.05	0.05	
Credit Card Receivables	1.14	4.57	4.35	3.80	3. 73	
Commercial and Industrial Loans	1.73	0.57	0.76	0.71	0.90	
All Other Loans and Leases	1.34	0.83	0.74	0.46	0.60	
Total Managed Loans PD 30-89 Days	1.30	0.71	0.68	0.49	0. 63	
00+ DAYS PD MANAGED ASSETS % OF TYPE					<b>C</b> 10	
1-4 Family Residential Loans	0.18	0.21	0.08	0.11	0.10	
Home Equity Lines	0.03	0.04	0.03	0.04	0. 02	
Credit Card Receivables Commercial and Industrial Loans	0.87 0.13	0.97	0.82	0.80 0.07	0.89	
		0.10	0.07		0.14	
All Other Loans and Leases Total Managed Loans PD 90+ Days	0.26 0.21	0. 25 0. 20	0.24 0.17	0.16 0.13	0. 18 0. 16	
TOTAL PAST DUE MANAGED ASSETS	1.51	0. 91	0.85	0.62	0. 79	
IET LOSSES ON MANAGED ASSETS % OF TYPE						
1-4 Family Residential Loans	0.04	0.00	- 0. 01	- 0. 01	0.00	
Home Equity Lines	0.08	0.01	0.00	0. 02	0. 09	
Credit Card Receivables	2.80	2.55	2. 38	2.42	2. 21	
Commercial and Industrial Loans	0.57	0.28	0.26	0.25	0.30	
All Other Loans and Leases	0. 59	0.14	0.10	0.06	0.06	
NET LOSSES ON MANAGED ASSETS	0.51	0.16	0.13	0.10	0.12	

PAGE 19

## Servicing, Securitization, and Asset Sale Activity—Part III

BHCPR page 19 presents past due and net loss information for securitized assets and for total managed assets. The ratios are derived by dividing the past due/loss amount for each asset type by total securitized/managed assets of that type. Securitization information is presented only for those BHCs that are engaged in securitization activities.

### 30 to 89 Days Past Due Securitized Assets as a Percent of Type

#### 1–4 Family Residential Loans— 30–89 Days Past Due

Outstanding principal balance of closed-end loans secured by first or junior liens on 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of securitized 1–4 family loans.

#### Home Equity Lines— 30–89 Days Past Due

Outstanding principal balance of revolving, open-end lines of credit secured by 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of securitized home equity loans.

#### Credit Card Receivables— 30–89 Days Past Due

Outstanding principal balance of extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of securitized credit card receivables.

### Auto Loans-30-89 Days Past Due

Outstanding principal balance of loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sportutility vehicles, pickup trucks, and similar light trucks for personal use that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of securitized auto loans.

### Commercial and Industrial Loans— 30–89 Days Past Due

Outstanding principal balance of loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of securitized commercial and industrial loans.

## *All Other Loans and Leases—* 30–89 *Days Past Due*

Outstanding principal balance of all other loans that cannot properly be reported in other categories and all lease financing receivables that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of all other loans that cannot properly be reported in other categories, and all lease financing receivables that have been securitized.

# Total 30–89 Days PD Securitized Assets

The sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 to 89 days divided by the sum of outstanding principal balances of all securitized assets.

## 90 Days and Over Past Due Securitized Assets

1–4 Family Residential Loans— Past Due 90 Days and Over

Outstanding principal balance of closed-end loans secured by first or junior liens on 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of securitized 1–4 family loans.

#### Home Equity Lines— Past Due 90 Days and Over

Outstanding principal balance of revolving, open-end lines of credit secured by 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of securitized home equity loans.

#### *Credit Card Receivables— Past Due 90 Days and Over*

Outstanding principal balance of extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of securitized credit card receivables.

#### Auto Loans— Past Due 90 Days and Over

Outstanding principal balance of loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sportutility vehicles, pickup trucks, and similar light trucks for personal use that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of securitized auto loans.

#### Commercial and Industrial Loans— Past Due 90 Days and Over

Outstanding principal balance of loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of securitized commercial and industrial loans.

#### All Other Loans and Leases— Past Due 90 Days and Over

Outstanding principal balance of all other loans that cannot properly be reported in other categories and all lease financing receivables that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of all other loans that cannot properly be reported in other categories and all lease financing receivables that have been sold and securitized.

#### *Total 90 Days Past Due and Over Securitized Assets*

The sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 90 days or more divided by the sum of outstanding principal balances of all securitized assets.

## Total Past Due Securitized Assets as a Percent of Total Securitized Assets

The sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements on which interest or principal is due and unpaid for 30 days or more divided by the sum of outstanding principal balances of all securitized assets.

## Net Losses on Securitized Assets as a Percent of Type

## 1–4 Family Residential Loans

Net losses on the outstanding principal balance of closed-end loans secured by first or junior liens on 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements divided by the outstanding principal balance of securitized 1–4 family residential loans.

## Home Equity Lines

Net losses on the outstanding principal balance of revolving, open-end lines of credit secured by 1–4 family residential properties that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements divided by the outstanding principal balance of securitized home equity lines.

## Credit Card Receivables

Net losses on the outstanding principal balance of extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements divided by the outstanding principal balance of securitized credit card receivables.

## Auto Loans

Net losses on the outstanding principal balance of loans to individuals for the purpose of purchasing private passenger vehicles, including minivans, sport-utility vehicles, pickup trucks, and similar light trucks for personal use that have been sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements divided by the outstanding principal balance of securitized auto loans.

## Commercial and Industrial Loans

Net losses on the outstanding principal balance of loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, that have been sold and securitized with servicing retained or with recourse divided by the outstanding principal balance of securitized commercial and industrial loans.

## All Other Loans and Leases

Net losses on the outstanding principal balance of all other loans that cannot properly be reported in other categories and all lease financing receivables that have been sold and securitized with servicing retained or with recourse or other sellerprovided credit enhancements divided by the outstanding principal balance of all other loans that cannot properly be reported in other categories and all lease financing receivables that have been securitized.

#### Total Net Losses on Securitized Assets

Net losses on the sum of outstanding principal balances of all assets sold and securitized with servicing retained or with recourse or other seller-provided credit enhancements divided by the sum of outstanding principal balances of all securitized assets.

### 30 to 89 Days Past Due Managed Assets as a Percent of Type

#### Definition of Managed Assets

Managed assets are defined as the sum of on-balance-sheet loans and leases plus securitized loans and leases.

#### 1–4 Family Residential Loans— 30–89 Days Past Due

Outstanding principal balance of managed closed-end loans secured by first or junior liens on 1-4 family residential properties on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of managed 1–4 family loans.

#### Home Equity Lines— 30–89 Days Past Due

Outstanding principal balance of managed revolving, open-end lines of credit secured by 1–4 family residential properties on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of managed home equity loans.

#### Credit Card Receivables— 30–89 Days Past Due

Outstanding principal balance of managed extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of managed credit card receivables.

## *Commercial and Industrial Loans— 30–89 Days Past Due*

Outstanding principal balance of managed loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of managed commercial and industrial loans.

#### All Other Loans and Leases— 30–89 Days Past Due

Outstanding principal balance of all other managed loans and leases, including auto loans, that cannot properly be reported in other categories, on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding principal balance of all managed loans and leases that cannot properly be reported in other categories.

## *Total Managed Loans Past Due 30–89 Days*

The sum of outstanding principal balances of all managed assets, net of unearned income, on which interest or principal is due and unpaid for 30 to 89 days divided by total managed loans and leases.

## 90 Days and Over Past Due Managed Assets as a Percent of Type

#### 1–4 Family Residential Loans— Past Due 90 Days and Over

Outstanding principal balance of managed closed-end loans secured by first or junior liens on 1–4 family residential properties on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of managed 1–4 family loans.

#### Home Equity Lines— Past Due 90 Days and Over

Outstanding principal balance of managed revolving, open-end lines of credit secured by 1–4 family residential properties on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of managed home equity loans.

#### Credit Card Receivables— Past Due 90 Days and Over

Outstanding principal balance of managed extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards on which interest or principal is due and unpaid for 90 days or more divided by the outstanding principal balance of managed credit card receivables.

#### *Commercial and Industrial Loans— Past Due 90 Days and Over*

Outstanding principal balance of managed loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, on which interest or principal is due and unpaid 90 days or more divided by the outstanding principal balance of managed commercial and industrial loans.

#### All Other Loans and Leases— Past Due 90 Days and Over

Outstanding principal balance of all other managed loans and leases, including auto loans, that cannot properly be reported in other categories, on which interest principal is due and unpaid for 90 days or more divided by the outstanding principal balance of all managed loans and leases that cannot properly be reported in other categories.

#### Total Managed Loans Past Due Past Due 90 Days and Over

The sum of outstanding principal balances of all managed assets, net of unearned income, on which interest or principal is due and unpaid for 90 days or more divided by managed loans and leases.

## Total Past Due Managed Assets

The sum of outstanding principal balances of all managed assets, net of unearned income, on which interest or principal is due and unpaid for 30 days or more divided by the sum of managed assets.

# Net Losses on Managed Assets as a Percent of Type

#### 1-4 Family Residential Loans

Annualized net losses on the outstanding principal balance of managed closed-end loans secured by first or junior liens on 1–4 family residential properties divided by the outstanding principal balance of managed 1–4 family loans.

#### Home Equity Lines

Annualized net losses on the outstanding principal balance of managed revolving, open-end lines of credit secured by 1–4 family residential properties divided by the outstanding principal balance of managed home equity lines.

#### Credit Card Receivables

Annualized net losses on the outstanding principal balance of managed extensions of credit to individuals for household, family, and other personal expenditures arising from credit cards divided by the outstanding principal balance of managed credit card receivables.

#### Commercial and Industrial Loans

Annualized net losses on the outstanding principal balance of managed loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, whether secured (other than by real estate) or unsecured, single payment or installment, divided by the outstanding principal balance of managed commercial and industrial loans.

#### All Other Loans and Leases

Annualized net losses on the outstanding principal balance of all other managed loans and leases, including auto loans, that cannot properly be reported in other categories, divided by the outstanding principal balance of all managed loans and leases that cannot properly be reported in other categories.

# Net Losses on Total Managed Assets

Annualized net losses on the sum of outstanding principal balances of all managed assets, net of unearned income, divided by the sum of outstanding principal balances of managed assets.

SAMPLE CITY, SAMPLE STATE FR Dist: 12							
OPERATING INCOME (SOOO)	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	MM/DD/YYYY	PERCENT 1- YR	5-Y
Income From Bank Subsidiaries	53, 420	136, 512	548, 003	411, 791	297, 899	- 60. 9	- 6.
Di vi dends	32, 500	113,000	450, 200	341,000	261, 550	- 71. 2	- 40.
Interest	19, 595	22, 224	90, 504	62, 146	30, 485	- 11. 8	1519.
Management and Service Fees	1, 325	1, 288	7, 299	8,645	5,864	2.9	23.
Other Income	0	0	0	0	0	N/A	N/
Income From Nonbank Subsidiaries	1, 698	1, 593	6, 951	4, 107	2,645	6.6	5.
Di vi dends	84	84	896	991	468	0.0	- 93.
Interest	258	551	1,654	2,076	1, 168	- 53. 2	218.
Management and Service Fees	1, 356	958	4, 401	1,040	1,009	41.5	625.
Other Income	0	0	0	0	0	N/A	N/
Income From Subsidiary BHCs	0	0	10,000	90, 000	0	N/A	N/
Di vi dends	Ō	Ō	10,000	90,000	õ	N/A	N/
Interest	0	0	0	0	0	N/A	N/
Management and Service Fees	Ō	Ō	Õ	Õ	õ	N/A	N/
Other Income	0	0	0	0	0	N/A	N/
Total Income From Subsidiaries	55, 118	138, 105	564, 954	505, 898	300, 544	- 60. 1	- 6.
Securities Gains (Losses)	- 40, 785	2, 882	- 16, 399	8, 180	1, 534	N/A	N/
Other Operating Income	6, 233	8,044	35, 668	35, 709	38, 184	- 22. 5	83.
Total Operating Income	20, 566	149, 031	584, 223	549, 787	340, 262	- 86. 2	- 67.
OPERATING EXPENSES (\$000)							
Personnel Expenses	3, 756	4, 804	14, 781	14, 841	14, 078	- 21. 8	- 33.
Interest Expense	21, 320	28, 166	116, 520	112, 726	61, 277	- 24. 3	439.
Other Expenses	9, 452	13, 448	57, 952	59, 037	50, 838	- 29. 7	- 4.
Provision for Loan and Lease Losses	28	0	50	- 8	- 37	N/A	N/
Total Operating Expenses	34, 556	46, 418	189, 303	186, 596	126, 156	- 25. 6	77.
Income (Loss) Before Taxes	- 13, 990	102, 613	394, 920	363, 191	214, 106	N/A	N/
Applicable Income Taxes (Credit)	- 20, 567	- 3, 929	- 40, 422	- 29, 541	- 21, 207	N/A	N/
Extraordinary Items	0	0	0	0	0	N/A	N/
Income Before Undist Inc of Subs	6, 577	106, 542	435, 342	392, 732	235, 313	- 93. 8	- 86.
Equity in Undistributed Inc of Subs	100, 172	46, 716	58, 403	190, 393	244, 808	114.4	156.
Bank Subsidiaries	75, 359	26, 825	- 31, 472	193, 437	232, 367	180.9	96.
Nonbank Subsidiaries	175	- 1, 000	5, 441	- 17	4, 990	N/A	- 76.
Subsidiary BHCs	24, 638	20, 891	84, 434	- 3, 027	7, 451	17.9	N/
Net Income (Loss)	106, 749	153, 258	493, 745	583, 125	480, 121	- 30. 4	21.
MEMORANDA							
Bank Net Income	107, 859	139, 825	418, 728	534, 437	493, 917	- 22. 9	15.
Nonbank Net Income	259	- 916	6, 337	974	5, 458	N/A	- 87.
Subsidiary BHCs' Net Income	24,638	20, 891	94, 434	86, 973	7,451	17.9	N/

## Parent Company Income Statement (\$000)

BHCPR page 20 presents the parent company income statement (Schedule PI of the FR Y-9LP) and shows dollar balances and growth rates of operating income and operating expense items. Operating income items consist of income flows from the bank, nonbank, and bank holding company subsidiaries and include dividends, interest income, management and service fees, and other income. Operating expenses include personnel expenses, interest expense, provision for loan and lease losses, and other expenses. Dollar values and growth rates of bank, nonbank, and subsidiary BHCs' net income are also presented in the memoranda section.

The last two columns on the right provide one- and five-year percent changes for each parent company income and expense category. (See the description of Growth Rates on page 2-3.)

## **Operating Income**

#### Income from Bank Subsidiaries

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect bank subsidiaries and associated banks, excluding equity in undistributed income.

#### Dividends (From Bank Subsidiaries)

Dividend income declared or paid to the bank holding company by bank subsidiaries and associated banks.

#### Interest (From Bank Subsidiaries)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, bank subsidiaries and associated banks.

#### Management and Service Fees (From Bank Subsidiaries)

Management and service fees to the bank holding company in connection

with services rendered to, and paid or payable by, bank subsidiaries and associated banks.

#### Other Income

(From Bank Subsidiaries)

All other income to the bank holding company that relates to transactions with, and paid or payable by, bank subsidiaries and associated banks.

#### Income from Nonbank Subsidiaries

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect nonbank subsidiaries and associated nonbank companies, excluding equity in undistributed income and income from banks, subsidiaries of banks, and Edge Act and Agreement subsidiaries.

#### Dividends

(From Nonbank Subsidiaries)

Dividend income declared or paid to the bank holding company by nonbank subsidiaries and associated nonbank companies.

### Interest (From Nonbank Subsidiaries)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

#### Management and Service Fees (From Nonbank Subsidiaries)

Management and service fees to the bank holding company in connection with services rendered to, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

#### Other Income (From Nonbank Subsidiaries)

All other income to the bank holding company that relates to transactions with, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

### Income from Subsidiary BHCs

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect subsidiary bank holding companies and associated bank holding companies, excluding equity in undistributed income.

#### Dividends

(From Subsidiary BHCs)

Dividend income declared or paid to the bank holding company by bank holding company subsidiaries and associated bank holding companies.

## Interest (From Subsidiary BHCs)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

#### Management and Service Fees (From Subsidiary BHCs)

Management and service fees to the bank holding company in connection with services rendered to, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

#### *Other Income* (From Subsidiary BHCs)

All other income to the bank holding company that relates to transactions with, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

#### Total Income from Subsidiaries

The sum of dividend income, interest income, management and service fees, and other income received from bank, nonbank, and bank holding company subsidiaries.

#### Securities Gains (Losses)

The net gain or loss realized from the sale, exchange, redemption, or retirement of securities.

### Other Operating Income

All other operating income, excluding income from subsidiaries and associated companies.

#### Total Operating Income

The sum of total income from subsidiaries, securities gains (losses), and other operating income.

## **Operating Expenses**

#### Personnel Expenses

Expenses on salaries, wages of officers and employees, pensions, and employee benefits.

### Interest Expense

Interest expense on all debt instruments issued by the bank holding company.

#### Other Expenses

All other operating expenses of the bank holding company including amortization of intangible assets.

#### Provision for Loan & Lease Losses

The year-to-date provision for loan and lease losses.

#### Total Operating Expenses

The sum of personnel expenses, interest expense, other expenses, and the provision for loan and lease

losses, including the provision for allocated transfer risk.

#### Income (Loss) before Taxes

Total operating income minus total operating expenses.

### Applicable Income Taxes (Credit)

The estimated amount of current and deferred income taxes, federal, state, and local (estimated or accrued) on a parent company only basis.

### Extraordinary Items

The net amount of extraordinary items less applicable taxes including non-operating items.

#### Income before Undistributed Income of Subsidiaries

The sum of income before taxes and extraordinary items minus applicable income taxes.

## *Equity in Undistributed Income of Subsidiaries*

The parent company's equity in the undistributed income of bank, nonbank, and bank holding company subsidiaries less applicable taxes.

#### (Equity in Undistributed Income of) Bank Subsidiaries

The parent company's equity in the undistributed income of bank subsidiaries, Edge Act and Agreement subsidiaries, and associated banks less applicable taxes.

#### (Equity in Undistributed Income of) Nonbank Subsidiaries

The parent company's equity in the

undistributed income of nonbank subsidiaries and associated nonbank companies less applicable taxes.

#### (Equity in Undistributed Income of) Subsidiary BHCs

The parent company's equity in the undistributed income of bank holding company subsidiaries and associated bank holding companies less applicable taxes.

#### Net Income (Loss)

Income (loss) before undistributed income of subsidiaries and associated companies plus equity in undistributed income of subsidiaries and associated companies.

## Memoranda

### Bank Net Income

Dividends from bank subsidiaries and associated banks plus equity in undistributed income of bank subsidiaries, Edge Act and Agreement subsidiaries, and associated banks.

#### Nonbank Net Income

Dividends from nonbank subsidiaries and associated nonbank companies plus equity in undistributed income of nonbank subsidiaries and associated nonbank companies.

#### Subsidiary BHCs' Net Income

Dividends from subsidiary bank holding companies plus equity in undistributed income of subsidiary bank holding companies.

ASSETS (\$000)	MM/DD/YYYY		MM/DD/YYYY		MM/DD/YYYY		MM/DD/YYYY	MM/DD/YYYY	PERCENT 1 - YR	CHANG 5-Y
nvestment in Bank Subs	4, 831, 177	60.3	4, 719, 322	61.4	4, 785, 393	60.1	4, 388, 912	3, 436, 848	2.4	75.
Common and Preferred Stock	3, 408, 139	42.5	3, 371, 198	43.8	3, 361, 742	42.2	3, 094, 460	2, 819, 146	1.1	31.
Exc Cost Over Fair Value	0	0.0	0	0.0	0	0.0	0	0	N/A	N/.
Loans, Adv, Notes, & Bonds	1, 407, 500	17.6	1, 330, 508	17.3	1, 407, 500	17.7	1, 294, 452	617, 702	5.8	753.
Other Receivables	15, 538	0.2	17,616	0.2	16, 151	0.2	0	0	- 11. 8	N/
nvestment in Nonbank Subs	607, 162	7.6	557, 826	7.3	574, 580	7.2	560, 301	507, 025	8.8	59.
Common and Preferred Stock	589, 255 0	7.4	539, 247	7.0	572, 715	7.2	546, 881 0	500, 730	9.3 N/A	55.
Exc Cost Over Fair Value Loans, Adv, Notes, & Bonds	9,653	0.0 0.1	0 18, 270	0.0 0.2	0 1, 865	0. 0 0. 0	13, 420	0 6, 295	N/A - 47. 2	N/ 382.
Other Receivables	9, 653 8, 254	0.1	18, 270	0.2	1,805	0.0	13, 420	6, 295 0	-47.2 2571.2	382. N/
nvestment In Sub BHCs	8, 234 1, 977, 847	24.7	1, 828, 352	23.8	1,932,252	24.3	1, 805, 188	1,767,611	2571.2	N/
Common and Preferred Stock	1, 977, 847	24.7	1, 828, 352	23.8	1, 932, 252	24.3	1, 805, 188	1, 767, 611	8. 2	N/
Exc Cost Over Fair Value	1, 577, 847	0.0	1, 828, 352	0.0	1, 552, 252	0.0	1, 805, 188	1, 707, 011	0. 2 N/A	N/.
Loans, Adv, Notes, & Bonds	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
Other Receivables SSETS EXCLUDING INV IN SUBS:	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
Net Loans and Leases	6.064	0.1	0	0.0	475	0.0	0	0	N/A	488.
Securities	265, 486	3.3	402, 887	5.2	388, 045	4.9	422, 041	581, 128	- 34. 1	12.
Sec Purchased (Rev Repos)	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
Cash&Due Fr Affil Dep Inst	64, 899	0.8	79, 689	1.0	87, 402	1.1	185, 404	103, 057	- 18.6	45.
Cash&Due Fr Unrel Dep Inst	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
Premises, Furn, Fix & Equip	8,456	0.1	9, 875	0.1	9, 201	0.1	10, 151	3,621	- 14. 4	1233
Intangible Assets	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
Other Assets	255, 921	3.2	93, 404	1.2	181, 784	2.3	76, 621	108, 976	174.0	449.
Bal Due Fr Subs & Rel Inst	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
'otal Assets	8, 017, 012	100.0	7, 691, 355	100. 0	7, 959, 132	100. 0	7, 448, 618	6, 508, 266	4.2	131.
IABILITIES AND CAPITAL										
eposits	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
ecurities Sold (Repos)	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
ommercial Paper	164, 657	2.1	186, 978	2.4	297, 850	3.7	220, 507	167, 188	- 11. 9	- 40.
ther Borrowings 1 Yr or Less	221, 713	2.8	0	0.0	155, 025	2.0	0	149, 980	N/A	N/
orrowings With Mat Over 1 Yr	295, 630	3.7	394, 987	5.1	295, 630	3.7	394, 984	0	- 25. 2	207.
ubordinated Notes and Deb	1, 395, 443	17.4	1, 394, 836	18.1	1, 395, 292	17.5	1, 394, 684	1, 492, 502	0.0	350.
ther Liabilities	270, 287	3.4	103, 932	1.4	170, 975	2.2	124, 138	132, 588	160.1	623.
al Due to Sub & Rel Inst	341, 481	4.3	349, 452	4.5	351, 560	4.4	327, 282	328, 744	- 2. 3	4.
Total Liabilities	2, 689, 211	33.5	2, 430, 185	31.6	2, 666, 332	33.5	2, 461, 595	2, 271, 002	10.7	156.
quity Capital	5, 327, 801	66.5	5, 261, 170	68.4	5, 292, 800	66.5	4, 987, 023	4, 237, 264	1.3	120.
Perpetual Pfd Stk (Inc Sur)	240,000	3.0	240,000	3.1	240,000	3.0	240, 000	0	0.0	N/
Common Stock	2, 219, 905	27.7	2, 381, 509	31.0	2, 212, 237	27.8	2, 230, 303	2, 156, 732	- 6. 8	119.
Common Surplus	0	0.0 36.9	0	0.0	0	0.0 36.6	0	0	N/A 8.8	N/ 117.
Retained Earnings Accum Oth Comprehensive Inc	2, 957, 511 - 76, 429	36.9 -1.0	2, 719, 502 - 69, 257	35.4 -0.9	2, 910, 692 - 58, 835	36.6	2, 602, 189 - 75, 849	2, 179, 885 - 83, 043	8. 8 N/A	117. N/
Oth Equity Capital Compon	- 76, 429 - 13, 186	- 1. 0	- 69, 257 - 10, 584	-0.9	- 58, 835 - 11, 294	-0.7	- 75, 849 - 9, 620	- 83, 043 - 16, 310	N/A N/A	N/ N/
otal Liab and Equity Capital	8, 017, 012	100.0	7, 691, 355	100.0	7, 959, 132	100.0	7, 448, 618	6, 508, 266	4. 2	131.
EMORANDA:										
Loans and Adv Fr Bank Subs	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
Loans and Adv Fr Nonbk Subs	309, 278	3.9	345, 523	4.5	309, 278	3.9	324, 709	324, 709	- 10. 5	- 4.
NP to Subs Iss Tr Prf Sec	300, 000	3.7	335, 157	4.4	300, 000	3.8	324, 709	324, 709	- 10. 5	- 7.
Loans and Adv From Sub BHCs	0	0.0	0	0.0	0	0.0	0	0	N/A	N/
Subord< Debt 1 Yr or Less	2, 203	0.0	3, 929	0.1	1, 997	0.0	2, 573	2,077	- 43. 9	9.
Guar Lns to Bks. Nonbks. BHCs	0	0.0	0	0.0	0	0.0	0	274.281	N/A	- 100.

## Parent Company Balance Sheet (\$000)

BHCPR page 21 provides the principal categories of the parent company balance sheet as reported in Schedule PC and PC-A of the FR Y-9LP (see Appendix G). A parent company's investments in bank, nonbank, and bank holding company subsidiaries, as well as other assets, liability, and equity items are displayed as dollar values for five time-periods and as a percentage of parent company total assets for three time periods. In addition, the last two columns present one-year and five-year growth rates of the account balances. (See the discussion of Growth Rates on page 2-3.)

## Assets

#### Investment in Bank Subsidiaries

The sum of equity investments in bank subsidiaries and associated banks and non-equity investments in and receivables due from bank subsidiaries and associated banks.

## *Common and Preferred Stock* (*Bank Subsidiaries*)

Investments in the common stock and preferred stock (including surplus) of bank subsidiaries and associated banks excluding unamortized goodwill or other intangible assets.

## Excess of Cost over Fair Value (Bank Subsidiaries)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of subsidiary banks and associated banks.

#### Loans, Advances, Notes, and Bonds (Bank Subsidiaries)

All assets of the bank holding company that represent extensions of credit to directly or indirectly held bank subsidiaries and associated banks and investments in debt instruments issued by bank subsidiaries and associated banks. Other Receivables (Bank Subsidiaries)

All other assets that represent claims of the bank holding company on bank subsidiaries and associated banks.

#### Investment in Nonbank Subsidiaries

The sum of equity investments in nonbank subsidiaries and associated nonbank companies and non-equity investments in and receivables due from nonbank subsidiaries and associated nonbank companies.

#### Common and Preferred Stock (Nonbank Subsidiaries)

Investments in the common stock and preferred stock (including surplus) of nonbank subsidiaries and associated nonbank companies excluding unamortized goodwill or other intangible assets.

## Excess of Cost over Fair Value (Nonbank Subsidiaries)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of nonbank subsidiaries and associated nonbank companies.

#### Loans, Advances, Notes, and Bonds (Nonbank Subsidiaries)

All assets of the bank holding company that represent extensions of credit to (directly or indirectly held) nonbank subsidiaries and associated nonbank companies, and investments in debt instruments issued by nonbank subsidiaries and associated nonbank companies.

#### Other Receivables (Nonbank Subsidiaries)

All other assets that represent claims of the bank holding company on nonbank subsidiaries and associated nonbank companies.

#### Investment in Subsidiary BHCs

The sum of equity investments in subsidiary bank holding companies

and non-equity investments in, and receivables due from, subsidiary and associated bank holding companies.

#### Common and Preferred Stock (Subsidiary BHCs)

Investments in the common stock and preferred stock (including surplus) of bank holding company subsidiaries and associated bank holding companies excluding unamortized goodwill or other intangible assets.

## *Excess of Cost over Fair Value* (*Subsidiary BHCs*)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of subsidiary and associated bank holding companies.

#### Loans, Advances, Notes, and Bonds (Subsidiary BHCs)

All assets of the bank holding company that represent extensions of credit to (directly or indirectly held) bank holding company subsidiaries and associated bank holding companies and investments in debt instruments issued by bank holding company subsidiaries, and associated bank holding companies.

#### Other Receivables (Subsidiary BHCs)

All other assets that represent claims of the bank holding company on subsidiary and associated bank holding companies.

# Assets Excluding Investment in Subsidiaries

#### Net Loans and Leases

Extensions of credit, net of unearned income, resulting from either direct negotiation between the bank holding company and its customers or the purchase of such assets from others.

#### Securities

U.S. Treasury securities, obligations of other U.S. government agencies and corporations, obligations of other states and political subdivisions, and other debt and equity securities, excluding investments in subsidiaries and associated companies.

#### Securities Purchased (Reverse Repos)

Securities purchased under agreements to resell other than securities purchased under resale agreements to maturity.

#### Cash and Balances Due from Subsidiary or Affiliated Depository Institutions

All currency and coin, demand, time and savings balances, and other cash items due from or held with subsidiary or affiliated depository institutions.

## *Cash and Balances Due from Unrelated Depository Institutions*

All currency and coin, demand, time and savings balances, and other cash items due from or held with unrelated depository institutions.

## Premises, Furniture, Fixtures and Equipment

The book value, net of depreciation, of all premises, furniture, fixtures, and equipment.

#### Intangible Assets

The sum of mortgage servicing assets, goodwill, and other identifiable intangible assets.

#### Other Assets

All other assets including income earned, but not collected, and deferred income taxes (debit balance).

## Balances Due from Subsidiaries and Related Institutions

All balances due from subsidiaries and related institutions, other than investments and receivables.

#### Total Assets

Total parent company assets, which include investments in subsidiaries, loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), securities, federal funds sold and securities purchased under agreements to resell, cash and due from depository institutions, premises, furniture and fixtures, intangible and other assets, and balances due from subsidiaries and affiliated BHCs.

## Liabilities and Capital

#### Deposits

Deposits issued by the parent company.

#### Securities Sold (Repos)

Securities sold under agreements to repurchase other than securities sold under repurchase agreements to maturity.

#### **Commercial Paper**

Outstanding commercial paper issued by the bank holding company to unrelated parties.

## *Other Borrowings with Maturity of 1 Year or Less*

The amount of money borrowed by the bank holding company with a remaining maturity of one year or less.

#### Borrowings with Maturity over 1 Year

The amount of money borrowed by the bank holding company with a remaining maturity of more than one year.

#### Subordinated Notes and Debentures

Subordinated debt issued by the bank holding company or its subsidiaries. This line item includes subordinated perpetual debt, limitedlife preferred stock and related surplus, and outstanding equity contract and commitment notes that qualify as capital, as defined by the Federal Reserve Board's capital adequacy guidelines.

#### Other Liabilities

All other liabilities including expenses accrued and unpaid and deferred income taxes (credit balance).

## Balances Due to Subsidiaries and Related Institutions

All balances due to subsidiaries and related institutions including shortand long-term borrowings, accrued interest payable, and taxes payable.

#### Total Liabilities

The sum of deposits, commercial paper and other borrowings with a remaining maturity of one year or less, other borrowed funds with a remaining maturity of greater than one year, subordinated notes and debentures, other liabilities, and balances due to other subsidiaries and related institutions.

#### Equity Capital

The sum of perpetual preferred stock (including related surplus), common stock, common surplus, retained earnings, accumulated other comprehensive income, and other equity capital components minus treasury stock.

## *Perpetual Preferred Stock* (*Including Surplus*)

The aggregate par or stated value of all outstanding perpetual preferred stock including any amounts received in excess of its par or stated value.

#### Common Stock

The aggregate par or stated value of outstanding common stock.

#### Common Surplus

The net amount formally transferred to the surplus account including capital contributions and any amount received for common stock in excess of its par or stated value.

#### **Retained Earnings**

The amount of retained earnings, including capital reserves, that result from the transfer of net income, declaration of dividends, transfers to surplus, or other appropriate entries.

## Accumulated Other Comprehensive Income

The amount of other comprehensive income in conformity with the requirements of FASB Statement No. 130, Reporting Comprehensive Income. Other comprehensive income includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, foreign currency translation adjustments, and minimum pension liability adjustments. From March 31, 1999 to December 31, 2000, this item includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) reported on cash flow hedges, and foreign currency translation adjustments. Prior to March 31, 1999, accumulated net gains (losses) on cash flow hedges were not reported on the FR Y-9LP and are not included in this item.

#### Other Equity Capital Components

The amount of all other equity capi-

tal components, including unearned Employee Stock Ownership Plan (ESOP) shares and the carrying value, at cost, of Treasury Stock.

#### Total Liabilities and Equity Capital

Total liabilities and equity capital as reported in Schedule PC of the FR Y-9LP.

## Memoranda

Loans and Advances from Bank Subsidiaries

The amount of borrowings of the parent company from subsidiary banks and associated banks and Edge Act and Agreement subsidiaries.

#### Loans and Advances from Nonbank Subsidiaries

The amount of borrowings of the parent company from nonbank subsidiaries and associated nonbank companies.

Notes Payable to Subsidiaries That Have Issued Trust Preferred Securities

The amount of notes payable by the parent BHC to special-purpose subsidiaries that have issued trust preferred securities. Loans and Advances from Subsidiary BHCs

The amount of borrowings of the parent company from bank holding company subsidiaries and associated bank holding companies.

#### *Subordinated and Long-Term Debt Maturing in 1 Year or Less*

The amount of liabilities (included in mandatory convertible securities, subordinated notes and debentures, and balances due to subsidiaries and related institutions) that are scheduled to mature within one year.

#### *Guaranteed Loans to Banks, Non-Banks, and BHCs*

The amount of borrowings of subsidiaries from unaffiliated parties: (1) that have been guaranteed by the respondent parent BHC; (2) that involve sales of assets that are indemnified by the parent BHC; (3) or any other borrowing by BHC subsidiaries where the parent BHC assumes any risk of loss.

		DD/YYYY PEER 01	РСТ		D/YYYY PEER 01	РСТ		D/YYYY PEER 01	РСТ		D/YYYY PEER 01		DD/YYY PEER
ROFI TABI LI TY:													
et Income/Avg Equity Capital	7.93	8.17	43	11.65	12.10	44	9.29	9.04	50	12.69	13.95	15.78	14.
ank Net Inc/Avg Eq Inv in Banks	12.75	9.84	71	17.30	12.61	79	12.65	9.84	65	17.98	14.64	18.25	14.
onbk Net Inc/Avg Eq Inv in Nonbanks	0.18	2.63	34	- 0. 67	10.12	9	1.14	6.84	21	0.19	9.27	1.11	8.
ub BHCs Net Inc/Avg Eq Inv in Sub BHCs	5.04	5.98	42	4.60	8.97	34	5.09	6.64	40	4.86	8.92	2.11	10.
ank Net Income/Parent Net Income	101.04	85.33	53	91.24	78.14	36	84.81	79.07	34	91.65	76.65	102.87	71.
onbank Net Income/Parent Net Income	0.24	3. 70	29	N/A	6.66	N/A	1.28	5.97	45	0.17	4.94	1.14	5.
ub BHCs Net Inc/Parent Net Income	23.08	70.82	26	13.63	66.63	28	19.13	73. 58	21	14.91	69.45	1.55	65.
EVERAGE:													
otal Liabilities/Equity	50.48	35.57	73	46.19	35.27	72	50.38	34.34	74	49.36	35.29	53.60	33.
otal Debt/Equity Capital	38.99	17.24	79	37.57	16.09		40.50	16.42	85	40.31	15.66	42.71	15.
ot Debt+NP to Subs Iss Tr Pref/Equity	44.62	26.90		43.94	25.70		46.17	25.91	79	46.82	25.31	50.37	24.
ot Debt+Lns Guaranteed for Affl/Equity	38.99	20.06		37.57	17.95		40.50	18.46	82	40.31	17.33	49.18	20.
otal Debt/Eq Cap - Exc Over Fair Value	38.99	17.59	79	37.57	16.33		40.50	16.62	85	40.31	15.89	42.71	16.
ong-Term Debt/Equity Capital	31.74	11.53		34.02	12.03		31.95	11.89	83	35.89	11.77	35.22	12
hort-Term Debt/Equity Capital	7.25	4.60		3.55	3.13		8.56	3.66	80	4.42	3.12	7.49	2.
urrent Portion of LT Debt/Equity	0.04	0.08		0.07	0.37		0.04	0.05	82	0.05	0.28	0.05	0.
xc Cost Over Fair Value/Equity Cap	0.00	0.51		0.00	0.41		0.00	0.27	35	0.00	0.40	0.00	1
ong-Term Debt/Consolidated LT Debt	71.74	12.51	98	72.08	14.09	95	71.71	12.74	97	72.46	14.84	58.48	15
DUBLE LEVERAGE:													
uity Investment in Subs/Equity	112.15		50	109.08	111.14		110.84	112.49	46	109.21	110.24	120.07	108
otal Investment in Subs/Equity	139.20		76	135.06	121.51		137.78	122.15	76	135.44	121.05	134.79	119
q Inv Sub/Eq Cap, QualTPS+0th PS in T1	103.45	99.90	69	100.11	100.25		102.19	100.10	62	100.16	99.43	104.72	99
ot Inv Sub/Eq Cap, QualTPS+0th PS in T1 OUBLE LEVERAGE PAYBACK:	128.40	108.85	80	123. 95	109.28	80	127.02	108.17	79	124. 21	108.62	117.56	108
quity Inv in Subs - Eq Cap/Net Inc (X)	1.52	2.12	63	0.78	1.08	46	1.16	1.67	47	0.79	0.91	1.77	0
q Inv in Subs - Eq Cap/Net Inc-Div (X)	2.78	4.33		1.12	2.93		1.93	4.79	39	1.09	2.26	2.43	1
OVERAGE ANALYSIS:													
p Inc-Tax + Noncash/Oper Exp + Div	52.13	92.56	25	166.33	130.38	77	163.66	131.56	77	168.04	136.59	141.94	145
ash Fl Fr 0p+Noncash+0p Ex/0p Ex+Div	134.90	104.18	71	141.43	137.44	67	163.76	140.05	70	175.14	134.43	157.70	147
dj Cash Fl/Op Exp+Repaid LT Debt+Div	75.48	130.43	19	- 4. 05	100.95	11	85.96	95.89	29	114.57	114.51	100.33	98
retax Oper Inc + Int Exp/Int Expense	34.38	1113.89	25	464.32	1992.69	39	438.93	5442.80	31	422.19	3185.46	449.41	3255
retax OpInc+Int Exp+Tr Pref/Int Exp+Tr	49.03	538.63	17	393. 24	591.45	47	377.24	914.49	32	361.87	651.11	345.41	874
v + Int From Subs/Int Exp + Div	75.15			182.31	145.24		177.23	165.78	71	181.40	157.02	153.29	176
ees+Other Inc From Subs/Sal + Oth Exp	20.30	19.10	66	12.31	17.27	64	16.09	15.52	68	13.11	15.33	10.59	19
et Inc/Curr Port of LT Debt+Pfd Div(X)	22.93	278.51	50	20.35	37.51		30. 25	348.97	41	91.00	128.89	231.16	813
THER RATIOS:													
et Assets Repr in 1 Yr/Total Assets AST DUE AND NONACCRUAL AS % OF LNS&LS:	- 8. 58	- 0. 04	13	- 6. 41	0.64	13	- 8. 83	- 0. 11	11	- 6. 73	0. 78	- 4. 01	0
90+ Days Past Due	0.00	0.00	50	N/A	0.00	N/A	0.00	0.00	50	N/A	0.00	N/A	0
Nonaccrual	0.00	2.52	43	N/A	11.39	N/A	0.00	0.66	43	N/A	11.33	N/A	0
Total	0.00	2.52	43	N/A	11.39	N/A	0.00	0.66	43	N/A	11.33	N/A	11
JARANTEED LOANS AS % OF EQUITY CAP:													
To Bank Subsidiaries	0.00	0.01	45	0.00	0.00	45	0.00	0.00	46	0.00	0.00	4.01	0
To Nonbank Subsidiaries	0.00	0.65	43	0.00	0.28	44	0.00	0.47	43	0.00	0.25	2.46	1
To Subsidiary BHCs	0.00	0.00	47	0.00	0.00	47	0.00	0.00	47	0.00	0.01	0.00	0.
Total	0.00	1.09	41	0.00	0.37	42	0.00	0.59	41	0.00	0.36	6.47	1
S A % OF CONSOLIDATED BHC ASSETS:													
onbank Assets of Nonbank Subsidiaries	1.13	5.18	47	1.13	5.88	47	1.08	4.94	47	1.16	5.81	1.35	6
Combined Thrift Assets	0.00	0.15		0.00	0.25		0.00	0.23	44	0.00	0.39	0.00	0
Combined Foreign Nonbank Sub Assets	0.00	0.12		0.00	0.14		0.00	0.11	37	0.00	0.11	0.00	0

## Parent Company Analysis—Part I

BHCPR page 22 has six sections that present information on profitability, leverage, cash flow at the parent company level, and nonbank assets of nonbank subsidiaries. The first section provides profitability measures including the return on parent company equity, the return on equity investments by the parent company in bank, nonbank, or bank holding company subsidiaries, and the proportion of bank, nonbank, or bank holding company subsidiary income relative to parent net income. The second section presents leverage ratios indicating the degree of financial leverage in the capital structure, the reliance on long-term versus shortterm debt, the degree of protection of creditors, and the extent to which a parent company acts as a financing vehicle for its subsidiaries. The third section presents four double leverage ratios that measure the extent to which the parent company uses debt to fund equity capital investments in subsidiaries. The double leverage payback period indicates the number of years required to eliminate the amount of double leverage based upon the current level of net income or retained earnings.

The fourth section contains coverage ratios that measure actual and potential earnings coverage of the parent company's cash requirements such as operating expenses, dividend payments to stockholders, and interest expenses.

The fifth section presents parent company ratios relating to net assets that are repriced within one year, loans and leases that are 90 days or more past due or in nonaccrual status, and the proportion of equity capital within subsidiaries accounted for by loans guaranteed by the parent.

The final section reports, as a percentage of consolidated BHC assets, the volume of nonbank assets of nonbank subsidiaries. Also shown in this section are thrift and foreign nonbank assets, each expressed as apercentage of consolidated BHC assets.

## Profitability

#### Net Income/Average Equity Capital

Net income divided by average equity capital. Average equity capital is the cumulative sum of the quarterly average consolidated equity capital, excluding limited-life preferred stock (as reported in Schedule HC-K of the FR Y-9C report) for calendar quarters to date (four-point average). See page 2-3 for a description of the methods for calculating average balances.

#### Bank Net Income/Average Equity Investment in Bank Subsidiaries

The sum of dividends from bank subsidiaries and associated banks and equity in undistributed income of bank subsidiaries and associated banks divided by average equity investments in bank subsidiaries and associated banks.

#### Nonbank Net Income/Average Equity Investment in Nonbank Subsidiaries

The sum of dividends from nonbank subsidiaries and associated nonbank companies and equity in undistributed income of nonbank subsidiaries and associated nonbank companies divided by average equity investments in nonbank subsidiaries and associated nonbank companies.

#### Subsidiary BHCs' Net Income/ Average Equity Investment in Subsidiary BHCs

The sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies divided by average equity investments in subsidiary bank holding companies.

## Bank Net Income/Parent Net Income

The sum of dividends from banks and equity in undistributed income of bank subsidiaries and associated banks divided by parent company net income.

#### Nonbank Net Income/ Parent Net Income

The sum of dividends from non-bank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated nonbank companies divided by parent company net income.

#### Subsidiary BHCs' Net Income/ Parent Net Income

The sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies divided by parent company net income.

## Leverage

## Total Liabilities/Equity

The sum of deposits, securities sold under agreements to repurchase, commercial paper, other borrowings with a remaining maturity of one year or less, other borrowed funds with a remaining maturity of greater than one year, subordinated notes and debentures (including limited-life preferred stock and related surplus), balances due to subsidiaries and other related institutions, and other liabilities divided by parent company equity capital.

#### Total Debt/Equity Capital

The sum of commercial paper, other borrowings with a remaining maturity of one year or less, borrowed funds with a remaining maturity of greater than one year, and subordinated notes and debentures (including limited-life preferred stock and related surplus), divided by parent company equity capital.

#### Total Debt Plus Notes Payable to Subsidiaries That Have Issued Trust Preferred Securities Divided by Total Equity Capital (Parent)

Total debt of the parent BHC plus notes payable to subsidiaries that

have issued trust preferred securities divided by total equity capital of the parent BHC.

### *Total Debt Plus Loans Guaranteed for Affiliates Divided by Equity Capital (Parent)*

Total debt of the parent BHC plus guaranteed loans to banks, nonbanks, and BHCs divided by total equity capital of the parent BHC.

## Total Debt/Equity Capital Less Excess of Cost over Fair Value

The sum of commercial paper, borrowings with a remaining maturity of one year or less, borrowed funds with a remaining maturity of greater than one year, and subordinated notes and debentures (including limited-life preferred stock and related surplus), divided by parent company equity capital minus the excess of cost over fair value (goodwill plus other intangible assets).

## Long-Term Debt/Equity Capital

The sum of other borrowed funds with a remaining maturity of greater than one year, and subordinated notes and debentures (including limitedlife preferred stock and related surplus), divided by parent company equity capital.

## Short-Term Debt/Equity Capital

Commercial paper and borrowings with a remaining maturity of one year or less divided by parent company equity capital.

## Current Portion of Long-Term Debt/ Equity Capital

Amount of borrowings included in other borrowed funds with a remaining maturity of less than one year, and subordinated notes and debentures that are scheduled to mature within one year divided by parent company equity capital.

#### Excess of Cost over Fair Value/ Equity Capital

The sum of goodwill and other

intangible assets included in equity investments in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbank companies, and in subsidiary bank holding companies divided by parent company equity capital.

## Long-Term Debt/ Consolidated Long-Term Debt

Parent company long-term debt (the sum of other borrowed funds with a remaining maturity of greater than one year, and subordinated notes and debentures (including limited-life preferred stock and related surplus) divided by consolidated long-term debt.

## Double Leverage

## Equity Investment in Subsidiaries/ Equity Capita

Equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies divided by parent company equity capital.

## Total Investment in Subsidiaries/ Equity Capital

Total investments in and receivables due from subsidiaries and associated companies divided by parent company equity capital.

Equity Investment in Subsidiaries/ Consolidated Equity Capital + Qualifying TPS, + Other Preferred Stock Eligible for Tier 1 Capital

Equity investment in bank subsidiaries and associated banks, in non-bank subsidiaries and associated nonbanks, and in subsidiary bank holding companies divided by the sum of consolidated equity capital, other cumulative and noncumulative preferred stock eligible for inclusion in Tier 1 Capital, and qualifying trust preferred securities. Total Investment in Subsidiaries/ Subsidiaries/Consolidated Equity Capital + Qualifying TPS, + Other Preferred Stock Eligible for Tier 1 Capital

Total investments in and receivables due from subsidiaries and associated companies divided by the sum of consolidated equity capital, other cumulative and noncumulative preferred stock eligible for inclusion in Tier 1 Capital, and qualifying trust preferred securities.

## Double Leverage Payback

### Equity Investment in Subsidiaries Less Equity Capital/Net Income (X)

The difference between equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies and parent company equity capital divided by parent company net income. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

## Equity Investment in Subsidiaries Less Equity Capital/Net Income Less Dividends (X)

The difference between equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies and parent company equity capital divided by the difference between parent company net income and cash dividends declared. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

## **Coverage Analysis**

#### *Operating Income Less Taxes Plus Noncash Items/Operating Expense Plus Dividends*

Total operating income minus applicable income taxes (or plus tax benefit) plus noncash items included in operating expense all divided by the sum of total operating expense and dividends declared.

Cash Flow from Operations Plus Noncash Items Plus Operating Expense/Operating Expense Plus Dividends

The sum of cash flow provided by operating activities, total operating expense, and noncash items included in operating expense divided by the sum of total operating expense and cash dividends declared.

#### Adjusted Cash Flow/ Operating Expense Plus Repaid Long-Term Debt Plus Dividends

The sum of total cash flow (from operating, financing, and investing activities), operating expense, noncash items included in operating expense, repaid long-term debt, and cash dividends declared divided by the sum of operating expenses, repaid long-term debt, and cash dividends declared.

## *Pretax Operating Income Plus Interest Expense/Interest Expense*

Income before taxes and appropriate items plus interest expense divided by interest expense.

Pre-Tax Operating Income Plus Interest Expense and Trust Preferred Interest Expense Divided by Interest Expense Plus Trust Preferred Interest Expense

Parent BHC pre-tax income plus parent BHC interest expense and interest expense paid to special purpose subsidiaries that have issued trust preferred securities divided by parent BHC interest expense plus interest expense paid to special purpose subsidiaries that have issued trust preferred securities.

### Dividends Plus Interestfrom Subsidiaries/Interest Expense Plus Dividends

Dividend and interest income from bank, nonbank, and bank holding company subsidiaries divided by the sum of interest expense and cash dividends declared.

#### Fees Plus Other Income from Subsidiaries/Salaries Plus Other Expenses

Management and service fees and other income from bank, nonbank, and bank holding company subsidiaries divided by salaries and employee benefits and other expenses.

## Net Income/Current Portion of Long-Term Debt Plus Preferred Dividends (X)

Parent company net income divided by the sum of long-term debt that matures within one year and dividends declared on perpetual preferred and limited-life preferred stock. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

## **Other Ratios**

## Net Assets Repriceable in 1 Year/ Total Assets

The difference between current assets and the sum of short-term debt, long-term debt, and other debt that reprices within one year divided by total parent company assets.

## Past Due and Nonaccrual Loans and Leases as Percent of Total Loans and Leases

90 Days and over Past Due (Percent of Loans and Leases)

Loans and leases that are 90 days and over past due divided by parent company loans and leases, net of unearned income.

## Nonaccrual (Percent of Loans and Leases)

Loans and leases that are in nonaccrual status divided by parent company loans and leases, net of unearned income.

## Total (Percent of Loans and Leases)

Loans and leases that are 90 days or

more past due and are in nonaccrual status divided by parent company loans and leases, net of unearned income.

## Guaranteed Loans as a Percent of Equity Capital

## To Bank Subsidiaries (Percent of Equity Capital)

Guaranteed loans to bank subsidiaries divided by parent company equity capital.

## *To Nonbank Subsidiaries* (*Percent of Equity Capital*)

Guaranteed loans to nonbank subsidiaries divided by parent company equity capital.

## *To Subsidiary BHCs* (*Percent of Equity Capital*)

Guaranteed loans to subsidiary bank holding companies divided by parent company equity capital.

## Total

## (Percent of Equity Capital)

Total guaranteed loans to bank, nonbank, and bank holding company subsidiaries divided by parent company equity capital.

## Nonbank Assets

of Nonbank Subsidiaries (Percent of Consolidated BHC Assets)

Total combined nonbank assets of nonbank subsidiaries and their majority-owned direct and indirect subsidiaries divided by consolidated assets of the bank holding company.

## Combined Thrift Assets (Percent of Consolidated BHC Assets)

Total combined assets of federal savings associations, federal savings banks and thrift subsidiaries (including any thrift institution filing the Thrift Financial Report) divided by consolidated assets of the bank holding company. Combined Foreign Nonbank Subsidiary Assets (Percent of Consolidated BHC Assets)

Total combined foreign nonbank subsidiary assets divided by consolidated assets of the bank holding company.

AYOUT RATIOS - PARENT		DD/YYYY PEER 01	РСТ		D/YYYY PEER 01	РСТ		D/YYYY PEER 01	РСТ		D/YYYY PEER 01		D/YYYY PEER O
iv Paid/Inc Before Undist Inc	736.79	187.42	89	43. 51	74.09	30	44.94	71.35	29	40.95	68. 73	55.37	68.8
ividends Paid/Net Income	45.40	57.43	36	30. 25	39.43		39.63	50.51	37	27.58	36.79	27.14	39.4
et Income - Dividends/Avg Equity	4.33	3.43	56	8.13	7.05	61	5.61	3.95	50	9.19	8.58	11.49	8.4
ERCENT OF DIVIDENDS PAID:													
Dividends From Bank Subs	67.07	73.19	47	243.78	119.83	81	230.10	129.55	80	212.04	125.44	200.73	138. 9
Dividends From Nonbank Subs	0.17	2.47	57	0.18	3.60	55	0.46	8.12	38	0.62	6.21	0.36	11.1
Dividends From Subsidiary BHCs	0.00	13.82	40	0.00	13.19		5.11	16.03	80	55.96	17.75	0.00	21.3
Dividends From All Subsidiaries	67.24	112.47	33	243.96	178.31	77	235.67	194.05	75	268.62	175.07	201.09	197.2
AYOUT RATIOS - SUBSIDIARIES: PERCENT OF BANK NET INCOME:													
Dividends From Bank Subs	30.13	47.51	36	80.82	60.42	66	107.52	85.04	71	63.81	66.52	52.95	59. 1
Interest Income From Bank Subs	18.17	2.97	92	15.89	3.21		21.61	4.58	88	11.63	3.07	6.17	2.
Mgt & Service Fees From Bank Subs	1.23	3.86	72	0.92	4.31		1.74	5.63	67	1.62	3.62	1.19	3.
Other Income From Bank Subs	0.00	0.05	47	0.00	0.00		0.00	0.03	46	0.00	0.01	0.00	0.1
Operating Income From Bank Subs	49.53	62.12	42	97.63	77.29	67	130.87	105.16	75	77.05	76.68	60.31	68.
PERCENT OF NONBANK NET INCOME:													
Dividends From Nonbank Subs	32.43	31.39	71	N/A	40.92		14.14	80.92	26	101.75	55.89	8.57	47.
Interest Income From Nonbank Subs	99.61	19.36	88	N/A	25.31		26.10	55.45	61	213.14	30.14	21.40	24.
Mgt & Serv Fees From Nonbank Subs	523.55	1.30		N/A	2.69 0.00	N/A	69.45	2.56 0.03		106.78	3.76	18.49 0.00	2.
Other Income From Nonbank Subs Operating Inc From Nonbank Subs	0.00 655.60	0.00 65.91	48 97	N/A N/A	84.74		0.00 109.69	183.01	45 48	0.00 421.66	0. 02 109. 39	48.46	0. 101.
PERCENT OF SUB BHCs' NET INCOME:	0.00	42.79	97 21	0. 00	36. 75		109. 69	37.98	40 42	103.48	46. 80	48.40	48.
Dividends From Subsidiary BHCs Interest Inc From Subsidiary BHCs	0.00	42.79		0.00		20 25	0.00	37.98 8.71		0.00	46.80	0.00	48.
Mgt & Serv Fees From Sub BHCs	0.00	7.01		0.00	2.30		0.00	1.78	38	0.00	0.44	0.00	3.
Other Income From Subsidiary BHCs	0.00	0.00	47	0.00	0.00		0.00	0.00	50	0.00	0.00	0.00	0.
Operating Income From Sub BHCs	0.00	73. 28	11	0.00	50.59	11	10.59	52.58	28	103.48	54.75	0.00	60.
EPENDENCE ON SUBSIDIARIES: PERCENT OF TOTAL OPERATING INCOME:													
Dividends From Bank Subsidiaries	158.03	41.12	98	75.82	49.35	55	77.06	57.92	50	62.02	57.66	76.87	55. 3
Interest Income From Bank Subs	95.28	8.15	96	14.91	4.03		15.49	2.70	90	11.30	2.76	8.96	2.
Mgt & Serv Fees From Bank Subs	6.44	4.75	78	0.86	3. 32	70	1.25	2.72	75	1.57	3. 23	1.72	2.
Other Income From Bank Subs	0.00	0.01	47	0.00	0.00		0.00	0.01	46	0.00	0.00	0.00	0.
Operating Income From Bank Subs	259.75	61.82	98	91.60	62.88	52	93.80	69.06	56	74.90	67.12	87.55	64.
Dividends From Nonbank Subs	0.41	3.69	66	0.06	3. 18	57	0.15	3. 79	37	0.18	3.00	0.14	4.
Interest Income From Nonbank Subs	1.25	4.72	65	0.37	2.79		0.28	1.78	54	0.38	1.87	0.34	1.
Mgt & Serv Fees From Nonbank Subs	6.59	0.21	96	0.64	0.19		0.75	0.07	90	0.19	0.09	0.30	0.
Other Income From Nonbank Subs	0.00	0.00	50	0.00	0.00		0.00	0.00	46	0.00	0.00	0.00	0.
Operating Inc From Nonbank Subs	8.26	10.92	66	1.07	8.28	48	1.19	6.44	42	0.75	5.90	0.78	7.1
Dividends From Subsidiary BHCs	0.00	5. 21	40	0.00	9.80		1.71	9.17		16.37	11.45	0.00	12.
Interest Inc From Subsidiary BHCs	0.00	0.94	40	0.00	0.37		0.00	0.58	39	0.00	0.33	0.00	0.
Mgt & Serv Fees From Sub BHCs	0.00	0.10	45	0.00	0.00		0.00	0.00	46	0.00	0.01	0.00	0.0
Other Income From Subsidiary BHCs Operating Income From Sub BHCs	0.00 0.00	0.00 9.64	49 36	0.00 0.00	0.00 11.69		0.00 1.71	0.00 12.72	50 74	0.00 16.37	0.00 13.21	0.00 0.00	0. 14.
operating mediae from out bits	0.00	5. 04	50	0.00	11.05	50	1. / 1	16.16	14	10. 37	10. 21	0.00	14.
Loans and Adv From Subs/ST Debt		1034. 29	36		1500.70			1079.59	32	147.26	459.84	102.38	487.
Loans and Adv From Subs/Total Debt	14.89	127.39	25	17.48	262.33	28	14.43	124.27	24	16.15	135.19	17.94	138. (

## Parent Company Analysis—Part II

BHCPR page 23 presents parent and subsidiary payout ratios, followed by ratios indicating the dependence of the parent on its bank, nonbank, and bank holding company subsidiaries. This dependence is based on specific payment flows such as dividends, interest, fees or other income, which are reported on the parent company income statement (Schedule PI of the FR Y-9LP). The last two ratios on this report page indicate the amount owed by the parent company to its subsidiaries relative to short-term or total debt.

## Payout Ratios—Parent

## Dividends Paid/Income before Undistributed Income

Cash dividends declared divided by income before undistributed income of bank, nonbank, bank holding company subsidiaries, and associated banks, nonbanks, and companies.

## Dividends Paid/Net Income

Cash dividends declared divided by parent company net income.

## Net Income Less Dividends/ Average Equity Capital

The difference between net income and cash dividends declared divided by average equity capital. (See page 3-79 for the definition of average equity capital.)

## Percent of Dividends Paid

## *Dividends from Bank Subsidiaries* (*Percent of Dividends Paid*)

Dividend income from bank subsidiaries divided by cash dividends declared.

#### *Dividends from Nonbank Subsidiaries* (*Percent of Dividends Paid*)

Dividend income from nonbank sub-

sidiaries divided by cash dividends declared.

## Dividends from Subsidiary BHCs (Percent of Dividends Paid)

Dividend income from subsidiary bank holding companies divided by cash dividends declared.

## Dividends from All Subsidiaries (Percent of Dividends Paid)

Dividend income paid by bank, nonbank, and bank holding company subsidiaries to the parent company divided by cash dividends declared.

## **Payout Ratios—Subsidiaries**

## Percent of Bank Net Income

## *Dividends from Bank Subsidiaries* (*Percent of Bank Net Income*)

Dividend income from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in the undistributed income of bank subsidiaries and associated companies.

### Interest Income from Bank Subsidiaries (Percent of Bank Net Income)

Interest income from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in the undistributed income of bank subsidiaries and associated companies.

### Management and Service Fees from Bank Subsidiaries (Percent of Bank Net Income)

Management and service fees from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in undistributed income of bank subsidiaries and associated companies.

## Other Income from Bank Subsidiaries (Percent of Bank Net Income)

Other income from bank subsid-

iaries divided by the sum of dividends from bank subsidiaries and equity in undistributed income of bank subsidiaries and associated companies.

#### *Operating Income from Bank Subsidiaries* (*Percent of Bank Net Income*)

Total income from bank subsidiaries and associated banks, excluding equity in undistributed income, divided by the sum of dividend income from bank subsidiaries, equity in undistributed income of bank subsidiaries and associated companies, interest income from bank subsidiaries, management and service fees from bank subsidiaries, and other income from bank subsidiaries.

## Percent of Nonbank Net Income

### *Dividends from Nonbank Subsidiaries* (*Percent of Nonbank Net Income*)

Dividend income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

### Interest Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Interest income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

#### Management and Service Fees from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Management and service fees from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies. Other Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Other income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

#### *Operating Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)*

Total income from nonbank subsidiaries and associated nonbank companies, excluding equity in undistributed income, divided by the sum of dividends from nonbank subsidiaries, equity in undistributed income of nonbank subsidiaries and associated companies, interest income, management and service fees from nonbank subsidiaries, and other operating income from nonbank subsidiaries.

Percent of Subsidiary BHCs' Net Income

### Dividends from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Dividend income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

## Interest Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Interest income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Management and Service Fees from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Management and service fees from subsidiary bank holding companies

divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

### Other Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Other income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

#### Operating Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Total income from subsidiary bank holding companies, excluding equity in undistributed income, divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

## **Dependence on Subsidiaries**

Percent of Total Operating Income

Dividends from Bank Subsidiaries (Percent of Total Operating Income)

Dividend income from bank subsidiaries and associated banks divided by parent company total operating income.

### *Interest Income from Bank Subsidiaries* (*Percent of Total Operating Income*)

Interest income from bank subsidiaries and associated banks divided by parent company total operating income.

Management and Service Fees from Bank Subsidiaries (Percent of Total Operating Income)

Management and service fees from bank subsidiaries and associated

banks divided by parent company total operating income.

## *Other Income from Bank Subsidiaries* (*Percent of Total Operating Income*)

Other income from bank subsidiaries and associated banks divided by parent company total operating income.

Operating Income from Bank Subsidiaries (Percent of Total Operating Income)

Total income from bank subsidiaries and associated banks, excluding equity in undistributed income, divided by parent company total operating income.

## *Dividends from Nonbank Subsidiaries* (*Percent of Total Operating Income*)

Dividend income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Interest Income from Nonbank Subsidiaries (Percent of Total Operating Income)

Interest income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Management and Service Fees from Nonbank Subsidiaries (Percent of Total Operating Income)

Management and service fees from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

#### Other Income from Nonbank Subsidiaries (Percent of Total Operating Income)

Other income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

*Operating Income from Nonbank Subsidiaries* (*Percent of Total Operating Income*)

Total income from nonbank sub-

sidiaries and associated nonbank companies, excluding equity in undistributed income, divided by total operating income.

#### *Dividends from Subsidiary BHCs* (*Percent of Total Operating Income*)

Dividend income from subsidiary bank holding companies divided by parent company total operating income.

## *Interest Income from Subsidiary BHCs (Percent of Total Operating Income)*

Interest income from subsidiary bank holding companies divided by parent company total operating income.

Management and Service Fees from Subsidiary BHCs (Percent of Total Operating Income)

Management and service fees from

subsidiary bank holding companies divided by parent company total operating income.

## Other Income from Subsidiary BHCs (Percent of Total Operating Income)

Other income from subsidiary bank holding companies divided by parent company total operating income.

## *Operating Income from Subsidiary BHCs*

## (Percent of Total Operating Income)

Total income from bank holding company subsidiaries, excluding equity in undistributed income, divided by total operating income.

#### Loans and Advances from Subsidiaries/ Short-Term Debt

Loans and advances from bank, nonbank, and bank holding company subsidiaries divided by borrowings with a remaining maturity of one year or less (commercial paper and other borrowings).

## Loans and Advances from Subsidiaries/ Total Debt

Loans and advances from bank, nonbank, and bank holding company subsidiaries divided by the sum of borrowings with a remaining maturity of one year or less (commercial paper and other borrowings), other borrowed funds with a remaining maturity of more than one year and subordinated notes and debentures (including limited-life preferred stock and related surplus).

## Appendix A: Summary of Changes to the BHCPR

This appendix describes the significant changes to the *Bank Holding Company Performance Report* since the publication of the previous edition of the manual (dated March 2007).

# Summary of Changes to the March 31, 2008 Bank Holding Company Performance Report (BHCPR)

Since the last revision of the BHCPR in March 2007, new ratios and line items were added due to new reporting requirements for the FR Y-9C reporting form and to address commercial real estate concentrations as described in SR 07-01, Interagency Guidance on Concentrations in Commercial Real Estate. Questions regarding the BHCPR should be directed to Matt Mattson, Manager, Surveillance, Financial Trends & Analysis Section, Division of Banking Supervision and Regulation, at 202-452-2943 or Tony McGatlin, Supervisory Financial Analyst, Surveillance, Financial Trends & Analysis Section, Division of Banking Supervision and Regulation, at 202-728-5894.

- 1. Page 7A, Loan Mix and Analysis of Concentrations of Credit:
  - A new supplemental section was added and new ratios for non-owner occupied commercial real estate as a percent of total loans, non-owner occupied commercial real estate loans as a percent of total risk based capital, construction & land development loans as a percent of total risk based capital, and total commercial real estate loans as a percent of total risk based capital were added.

## Appendix B: Sample Peer Group Average Report

This appendix presents sample pages of the Peer Group Average Report which is produced for Peer Groups 1 through 5 (refer to page 2-2 for a description of each peer group). Definitions of ratios contained in this report are, for the most part, identical to those that appear in individual BHCPRs and are found in Section 3 of this manual.

BHCPR PEER GROUP DATA	SUMMARY RATIOS PEER GROUP 01	•			PAGE	
	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	
Number of BHCs in Peer Group	66	68	69	66	69	
EARNINGS AND PROFITABILITY						
PERCENT OF AVERAGE ASSETS:						
Net Interest Income (TE)	3.00	3.09	3.08	3.16	3.18	
+ Non-interest Income	1.64	1.91	2.04	2.13	2.30	
- Overhead Expense	2.92	2.97	3.07	3.24	3.29	
- Provision for Losses	0.36	0.15	0.15	0.18	0.30	
+ Securities Gains (Losses)	- 0. 01	- 0. 01	0.01	0.03	0.06	
+ Other Tax Equiv Adjustments	0.00	0.00	0.00	0.00	0.00	
= Pretax Net Oper Income (TE)	1.34	1.83	1.93	1.94	1.97	
Net Operating Income	0.88	1.18	1.24	1.26	1.26	
Net Income	0.89	1.21	1.25	1.28	1.26	
Net Income (Sub S Adjusted)	N/A	N/A	N/A	N/A	N/A	
PERCENT OF AVG EARNING ASSETS:						
Interest Income (TE)	6.81	6.60	5.65	5.00	5.17	
Interest Expense	3.43	3.16	2.21	1.48	1.58	
Net Interest Income (TE) LOSSES, ALLOW, AND PAST DUE+NONACCR:	3.34	3. 42	3. 44	3. 54	3. 55	
Net Ln&Ls Losses/Avg Loans & Leases	0.38	0.23	0.28	0.35	0.53	
Earnings Coverage of Net Losses (X)	13.66	33. 33	22.73	18.87	10.06	
Ln&Ls Allowance/Total Loans & Leases	1.22	1.11	1.13	1.28	1.45	
Nonaccr Lns&Ls+RE Acq/Lns&Ls+RE Acq	1.08	0.57	0.48	0.58	0.77	
30-89 Days Past Due Loans and Leases LIQUIDITY AND FUNDING:	1.04	0. 81	0. 69	0.64	0. 79	
Net Noncore Funding Dependence	40.36	37.63	37.84	35.51	35.42	
Net ST Noncore Funding Dependence	26.13	23.42	23. 55	19.43	19.82	
Net Loans and Leases/Total Assets CAPITALIZATION:	63.86	62.66	60. 09	59.72	58. 53	
Tier 1 Leverage Ratio	7.45	7.79	7.44	7.57	7.55	
Equity Capital/Total Assets	9.36	9.22	8.88	9.05	8.60	
Net Loans&Ls/Equity Capital (X)	7.15	6.97	6.97	6.81	6. 98	
Cash Dividends/Net Income	50.39	36.79	39.81	33.11	32.28	
Cash Dividends/Net Income (Sub S Adjusted)	N/A	N/A	N/A	N/A	N/A	
Retained Earnings/Avg Equity Cap PARENT COMPANY RATIOS:	3. 98	8. 58	8.40	9. 27	9.60	
Short-Term Debt/Equity Capital	3.66	3.12	2.55	3.47	4.00	
Long-Term Debt/Equity Capital	11.88	11.77	12.45	12.04	15.42	
Equity Investment in Subs/Equity Cap	112.48	110.24	108.78	109.21	110. 51	
Cash FR Oper+Noncash+Op Exp/Op Exp+Div	140.04	134.43	147.51	136.30	149.23	

BHCPR PEER GROUP DATA	RELATIVE INCOM PEER GROUP 01	1E STATEMENT AND MA	KGIN ANALYSIS		PAGE
PERCENT OF AVERAGE ASSETS	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
Interest Income (TE)	6. 13	5. 95	5.07	4.46	4.62
Less: Interest Expense	3.08	2.85	1.98	1.32	1.42
Equals: Net Interest Income (TE)	3.00	3.09	3.08	3.16	3.18
Plus: Non-Interest Income	1.64	1.91	2.04	2.13	2.30
Equals: Adj Operating Income (TE)	4.69	4.98	5.15	5.31	5.49
Less: Overhead Expense	2.92	2.97	3.07	3.24	3.29
Less: Provision for Loan and Lease Losses	0.36	0.15	0.15	0.18	0.30
Plus: Realized G/L on HTM Sec	0.00	0.00	0.00	0.00	0.00
Plus: Realized G/L on AFS Sec	- 0. 01	- 0. 01	0.01	0.03	0.06
Plus: Other Tax Equiv Adjustments	0.00	0.00	0.00	0.00	0.00
Equals: Pretax Net Oper Inc (TE)	1.34	1.83	1.93	1.94	1.97
Less: Applicable Income Taxes (TE)	0.45	0.63	0.66	0.67	0.69
Less: Minority Interest	0.00	0.01	0.01	0.01	0.02
Equals: Net Operating Income	0. 88	1. 18	1.24	1.26	1. 26
Plus: Net Extraordinary Items	0.00	0.01	0.00	0.00	0.00
Equals: Net Income	0.89	1.21	1.25	1.28	1.26
Memo: Net Income (Last Four Qtrs) MARGIN ANALYSIS:	0.87	1.21	1.25	1.30	1. 28
Avg Earning Assets / Avg Assets	89.70	90. 22	89.84	89.69	89.80
Avg Int-Bearing Funds / Avg Assets	76.48	75.80	74.48	73.82	74.79
Int Income (TE) / Avg Earning Assets	6. 81	6.60	5.65	5.00	5.17
Int Expense / Avg Earning Assets	3. 43	3. 16	2.21	1.48	1.58
Net Int Inc (TE) / Avg Earn Assets	3. 34	3. 42	3. 44	3. 54	3. 55
YIELD OR COST:					
Total Loans and Leases (TE)	7.37	7.24	6. 24	5.49	5.77
Interest-Bearing Bank Balances	5.42	5.07	3.49	2.01	2.04
Fed Funds Sold & Reverse Repos	5.20	5.08	3. 24	1.49	1.36
Trading Assets	3.45	2.87	2.47	3. 33	2.60
Total Earning Assets	6. 76	6. 52	5. 58	4.94	5. 10
Investment Securities (TE)	5.27	4.94	4.42	4.19	4.33
U.S. Treasury & Agency Sec (excl MBS)	5.95	4.48	3.64	3.24	3.42
Mortgage-Backed Securities	4.90	4.71	4.31	4.17	4.20
All Other Securities	7.85	8.26	7.48	7.01	7.88
Interest-Bearing Deposits	3.56	3. 22	2.13	1.33	1.49
Time Deposits of \$100K or More	4.96	4.44	3.11	2.16	2.26
Time Deposits < \$100K	4.47	3.96	2.90	2.42	2.66
Other Domestic Deposits	2.48	2.26	1.41	0.79	0.87
Foreign Deposits	4. 23	4. 23	2.79	1.39	1.35
Fed Funds Purchased and Repos	4.62	4.53	3. 10	1.47	1.39
Other Borrowed Funds & Trading Liab	4.64	4.51	3.51	2.91	3.12
All Interest-Bearing Funds	4.04	3.77	2.65	1.82	1.90

BHCPR PEER GROUP DATA	NON-INTEREST I PEER GROUP 01	NCOME AND EXPENSES	5		PAGE
	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
Avg Personnel Exp Per Employee (\$000) Avg Assets per Employee (\$000) ANALYSIS RATIOS	75 5, 301	74 5, 057	73 4, 727	68 4, 584	66 4, 348
Mutual Fund Fee Inc / Non-Int Income	4.25	3. 55	3. 98	4. 37	4. 17
Overhead Exp / NII + Non-Int Income	63.45	60. 96	60. 83	61.77	60. 31
PERCENT OF AVERAGE ASSETS:					
Total Overhead Expense	2.92	2.97	3.07	3.24	3. 29
Personnel Expense	1.52	1.61	1.65	1.65	1.68
Net Occupancy Expense	0.39	0.40	0.42	0.43	0.45
Other Operating Expenses	0.99	0.94	0. 99	1.10	1.13
Overhead Less Non-Interest Income	1.24	1.04	0.95	1.01	0.94
PERCENT OF ADJUSTED OPERATING INCOME (TE):					
Total Overhead Expense	62.74	60. 22	59.98	61.19	59.69
Personnel Expense	32.34	32.06	31.93	31.43	30.63
Net Occupancy Expense	8.53	8.03	8.01	8.11	8.17
Other Operating Expenses	21.70	19.46	19. 78	20.55	20. 27
Total Non-Interest Income	33.67	36.20	38.15	39.49	40.63
Fiduciary Activities Income	4.52	4.66	5.19	3.61	3.50
Serv Charges on Deposit Accts - Domestic		6.77	7.25	7.62	7.97
Trading Revenue	0.20	1.15	1.03	1.05	1.40
Investment Banking Fees & Commissions	3. 27	3.00	3. 71	4.06	4.61
Venture Capital Revenue	0.23	0.19	0.18	0.18	0. 02
Net Servicing Fees	0.82	0.68	1.12	0.99	0.58
Net Securitization Income	0.31	0.37	0.24	0. 29	0.49
Insurance Activities Revenue	1.21	1.43	1.49	1.84	1.17
Net Gain (Loss) - Sales Loans, OREO, Oth		1.36	1.60	1.52	2.89
Other Non-Interest Income	11.14	10.77	10.86	11.04	10.87
Overhead Less Non-Interest Income TAX RATIOS:	29. 19	22. 93	21. 15	21.06	18. 47
Appl Inc Taxes/Pretax NOI (TE)	29.15	30. 51	31.62	31.18	31.44
Appl Inc Tax+TE/Pretax NOI+TE	33. 30	34.14	34. 72	34.69	34.73

#### BHCPR PEER GROUP DATA

BHCPR PEER GROUP DATA	PERCENT COMPOS. PEER GROUP 01	ITION OF ASSETS AN	ID LOAN MIX		PAGE
PERCENT OF TOTAL ASSETS	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
Real Estate Loans	40. 82	39.86	37. 12	36. 39	34. 78
Commercial and Industrial Loans	12.81	11.89	11.36	10.78	11.27
Loans to Individuals	5.34	5.36	5.62	5.96	6.16
Loans to Depository Institutions	0.09	0.11	0.11	0.19	0.11
Agricultural Loans	0.21	0.21	0.20	0. 20	0.21
Other Loans and Leases	3. 24	3.16	3.45	3. 51	4. 33
Net Loans and Leases	63.86	62.66	60.09	59.72	58. 53
Debt Securities Over 1 Year	13.05	13.87	17.30	18.67	19.67
Mutual Funds and Equity Securities	0.24	0.26	0.24	0.31	0.30
Subtotal	78.00	77.54	79.60	80. 28	79.72
Interest-Bearing Bank Balances	0.50	0.55	0.69	0.79	0. 70
Federal Funds Sold & Reverse Repos	2.24	2.68	2.18	2.13	1.88
Debt Securities 1 Year or Less	3.08	3.12	1.65	1.54	1.98
Trading Assets	1.34	1.15	1.51	1.50	1.66
Total Earning Assets	87.57	88.10	87.92	88.42	88.18
Non-Int Cash and Due From Dep Inst	2. 28	2. 38	2.74	2.24	2. 8
Other Real Estate Owned	0.10	0.06	0.04	0.05	0.06
All Other Assets	10.00	9.34	9.23	9.23	8.90
MEMORANDA:					
Short-Term Investments	6.87	8.04	5.73	5.43	5. 38
U.S. Treasury Securities	0.14	0.32	0.46	0.58	0.77
U.S. Agency Securities (excl MBS)	2.37	3.46	3.19	3.56	4.1
Municipal Securities	1.13	1.07	0.89	0.83	0. 7
Mortgage-Backed Securities	9.55	9.68	11.62	12.00	12.9
Asset-Backed Securities	0.35	0. 22	0.25	0.32	0.4
Other Debt Securities	0.75	0.60	0.74	0.82	0.8
RE Loans Secured by 1-4 Family	16.27	16.64	17.72	17.74	17.2
Revol vi ng	3. 71	3.86	4.51	4.65	4.10
Closed-End, Sec by First Liens	10.53	10.76	11.62	11.39	11.43
Closed-End, Sec by Junior Liens	1.76	1.67	1.38	1.15	1.10
Commercial Real Estate Loans	22. 21	20. 92	17.20	15.66	14.47
Construction and Land Dev	8.02	7.45	5.51	4.30	3.82
Multifamily	1.35	1.55	1.22	1.33	1.2
Nonfarm Nonresidential	11.84	11.02	9.86	9.43	8.8
RE Loans Secured by Farmland LOAN MIX, % OF GROSS LOANS & LEASES:	0. 27	0. 23	0. 21	0. 21	0. 1
Real Estate Loans	61.95	62.02	60.26	59.77	57.28
RE Loans Secured by 1-4 Family	25.69	26.62	29. 55	28.28	28. 42
Revol vi ng	5.63	5.88	7.07	7.36	6. 7
Cl osed- End	19.67	20. 25	21.93	20. 24	21. 14
Commercial Real Estate Loans	33. 37	31.95	27.42	26.02	23. 42
Construction and Land Dev	11.88	11.10	8.61	7.02	6. 1
Multifamilv	2.05	2.45	2.00	2, 28	2. 0
Nonfarm Nonresidential	17.79	16.63	15.76	15.82	14.4
RE Loans Secured by Farml and	0.39	0.34	0.31	0. 31	0. 2
Loans to Depository Institutions	0.20	0.18	0.21	0.43	0. 2
Commercial and Industrial Loans	20.01	18.83	18.75	17.74	19. 20
Loans to Individuals	8. 55	8.68	9, 50	10. 25	10. 3
Credit Card Loans	1. 31	1.18	1.33	1.48	1. 1
Agricultural Loans	0.31	0.33	0. 32	0. 32	0. 33
Loans to Foreign Govts and Inst	0.00	0.01	0.02	0.01	0. 02
Other Loans and Leases	5. 48	6.18	7.24	6. 93	8.80

BHCPR PEER GROUP DATA	LIQUIDITY AND PEER GROUP 01	FUNDI NG			PAGE		
PERCENT OF TOTAL ASSETS	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy		
Short-Term Investments	6. 87	8.04	5. 73	5. 43	5. 38		
Liquid Assets	19.59	22.47	23.89	24.15	26.56		
Investment Securities	16.99	18.55	20.03	21.14	22.79		
Net Loans and Leases	63.86	62.66	60.09	59.72	58.53		
let Lns, Ls & Stdby Ltrs of Credit	66.88	65.82	63.42	62.94	61.71		
Core Deposits	46.92	48.23	49.27	48.79	50.31		
loncore Fundi ng	37.38	36.10	34.96	33. 37	33.17		
Fime Deposits of \$100K or More	10.08	11.73	9.23	7.71	7.17		
Foreign Deposits	3.12	2.70	2.55	2.72	3.03		
Fed Funds Purchased and Repos	7.29	7.72	8.72	8.39	8.62		
Net Fed Funds Purchased (Sold)	4.95	4.92	5.91	5.47	6.13		
Commercial Paper	0.48	0.41	0. 38	0.39	0.45		
Oth Borrowings W/Rem Mat 1 Yr or Less	4.77	3. 45	3. 62	3.64	3. 53		
Earning Assets Repr in 1 Year	43.56	44.17	43.89	41.77	40.94		
Int-Bearing Liab Repr in 1 Year	22.78	22.38	17.46	14.06	14.99		
Long-Term Debt Repr in 1 Year	2.17	2.14	2.13	2.30	2.02		
Net Assets Repriceable in 1 Year	17. 20	18.20	22.38	23.96	22.46		
OTHER LIQUIDITY AND FUNDING RATIOS:							
Net Noncore Funding Dependence	40.36	37.63	37.84	35.51	35.42		
Net ST Noncore Funding Dependence	26.13	23.42	23. 55	19.43	19.82		
Short-Term Inv/ST Noncore Funding	24.90	26.53	23.69	28.09	25.44		
Liq Asts-ST Noncore Fndg/Nonliq Asts	- 7. 99	- 3. 26	1.72	5.67	7.35		
Net Loans and Leases/Total Deposits	101.89	97.38	97.41	103.33	94.34		
Net Loans and Leases/Core Deposits	150.99	156.63	146.04	154.21	130.23		
Held-To-Mat Sec Appr(Depr)/T1 Cap	- 0. 09	- 0. 59	- 0. 70	0.01	0.18		
Avail-For-Sale Sec Appr(Depr)/T1 Cap	- 1. 40	- 1. 93	- 3. 11	0.54	1.62		
Struct Notes Appr(Depr)/T1 Cap	- 0. 01	- 0. 07	- 0. 14	- 0. 05	- 0. 04		
PERCENT OF INVESTMENT SECURITIES:							
Held-To-Maturity Securities	6.07	7.53	8. 21	7.38	6.48		
Available-For-Sale Securities	93. 93	92.47	91.79	92.62	93. 52		
J.S. Treasury Securities	1.15	2.12	2.93	3. 33	3.55		
U.S. Agency Securities (excl MBS)	14.07	17.98	15.52	16.83	16.80		
Municipal Securities	6.71	5.90	4.29	3. 91	3.50		
Mortgage-Backed Securities	60.47	59.14	60.53	59.37	58.54		
Asset-Backed Securities	2.78	1.47	1.64	1.71	2.21		
Other Debt Securities	5.41	3.96	4.62	5.01	5.21		
Mutual Funds and Equity Securities	1.84	1.72	1.59	1.82	1.75		
Debt Securities 1 Year or Less	17. 23	16.46	10. 24	7.67	9.01		
Debt Securities 1 To 5 Years	19.35	21.65	22.50	23.40	21.80		
Debt Securities Over 5 Years	58.04	56.12	62.90	64.39	64.88		
Pledged Securities	63.64	61.87	59.46	57.43	53.80		
Structured Notes, Fair Value	0.32	0.20	0.27	0.39	0.23		

BHCPR PEER GROUP DATA	ALLOWANCE AND PEER GROUP 01	NET LOAN AND LEASE	E LOSSES		PAGE 6
ANALYSIS RATIOS	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
Provision for Ln&Ls Losses/Avg Assets	0. 36	0. 15	0. 15	0. 18	0. 30
Provision for Ln&Ls Losses/Avg Lns&Ls	0.56	0.25	0.26	0. 32	0.51
Provision for Ln&Ls Losses/Net Losses	151.88	109.78	94.02	97.31	100. 73
Ln&Ls Allowance/Total Loans & Leases	1.22	1. 11	1.13	1.28	1.45
Ln&Ls Allowance/Net Ln&Ls Losses (X)	5.83	11.75	8.01	6.86	3.95
ALLL/Nonaccrual Assets	193.69	330.96	349.72	282.98	271.15
Ln&Ls Allow/90+ Days PD+Nonaccr Ln&Ls	136.12	231.67	249.50	227.94	197.77
Gross Ln&Ls Losses/Avg Loans & Leases	0.47	0. 33	0. 38	0.48	0.65
Recoveries/Avg Loans and Leases	0.08	0.10	0.11	0.12	0.12
Net Losses/Avg Loans and Leases	0.38	0. 23	0.28	0.35	0.53
Write-downs, Trans Lns HFS/Avg Lns&Ls	0.00	0.00	0.00	0.00	0.02
Recoveries/Prior Year-End Losses	30. 58	31.81	30.96	25.00	17.75
Earnings Coverage of Net Losses (X)	13.66	33. 33	22.73	18.87	10.06
NET LOAN AND LEASE LOSSES BY TYPE					
Real Estate Loans	0, 19	0. 08	0.06	0. 07	0.11
RE Loans Secured By 1-4 Family	0.18	0.09	0.08	0.08	0.12
Revol vi ng	0.24	0.12	0.07	0.08	0.11
Closed-End	0.15	0. 08	0.07	0.08	0.13
Commercial Real Estate Loans	0.14	0.04	0.03	0.05	0. 08
Construction and Land Dev	0.26	0.03	0.01	0.04	0.06
Multifamily	0.07	0.02	0.02	0.02	0.01
Nonfarm Nonresidential	0.06	0.04	0.04	0.06	0.09
RE Loans Secured by Farml and	0.02	0.04	0.01	0.06	0.09
Commercial and Industrial Loans	0.32	0. 26	0.26	0.39	0.95
Loans to Depository Institutions	0.00	- 0. 01	0.00	- 0. 02	0.04
Loans to Individuals	1.27	1.08	1.26	1.44	1.67
Credit Card Loans	2.91	1.79	3.03	22.98	3.60
Agricultural Loans	0.11	0.00	0.06	0.25	0. 23
Loans to Foreign Governments & Inst	- 0. 24	- 0. 13	0.00	0.00	0.21
Other Loans and Leases	0. 27	0. 22	0.41	0. 25	0.47

BHCPR PEER GROUP DATA	PAST DUE AND N PEER GROUP 01	ONACCRUAL ASSETS			PAGE 7	
PERCENT OF LOANS AND LEASES	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	
30-89 Days PD Loans and Leases	1.04	0. 81	0. 69	0.64	0. 79	
90+ Days PD Loans and Leases	0.21	0.15	0.16	0.15	0.17	
Nonaccrual Loans and Leases	0.93	0.50	0.42	0.50	0.68	
90+ Days PD and Nonaccrual Loans and Leases	1.21	0. 68	0. 60	0. 67	0. 87	
80-89 Days PD Restructured	0.00	0.00	0.00	0.00	0.00	
00+ Days PD Restructured	0.00	0.00	0.00	0.00	0.00	
Nonaccrual Restructured	0.01	0.00	0.00	0.01	0.01	
PERCENT OF LNS&LS + OTHER ASSETS 30+ DAYS PAST DUE AND NONACCRUAL						
30-89 Days Past Due Assets	1.04	0.81	0.69	0.65	0.80	
90+ Days Past Due Assets	0.21	0.15	0.16	0.15	0.18	
Nonaccrual Assets	0.94	0.50	0.43	0.52	0.69	
30+ Days PD & Nonaccrual Assets	2.30	1.50	1.31	1.34	1.71	
PERCENT OF TOTAL ASSETS						
90+ Days PD and Nonaccrual Assets	0.77	0.42	0.36	0.40	0. 52	
90+ PD & Nonaccrual Assets + OREO	0.90	0.48	0.42	0.46	0.60	
RESTRUCTURED & NONACCRUAL LNS&LS + REAL ESTATE ACQUIRED AS PERCENT OF:						
Fotal Assets	0.73	0.35	0. 29	0.34	0.46	
Allowance for Loan & Lease Losses	89.64	50.61	42.13	48.06	52.66	
Equity Cap + ALLL	7.70	3.89	3.34	3.83	5.07	
Tier 1 Cap + ALLL	8.87	4.32	3.85	4.22	5.62	
Loans & Leases + RE Acquired	1.14	0.58	0.49	0.59	0.79	

LNS&LS AS A PERCENT OF LOAN TYPE	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
Real Estate - 30-89 Days PD	1.16	0. 81	0. 66	0. 59	0. 71
- 90+ Days Past Due	0.20	0.14	0.13	0.11	0.14
- Nonaccrual	1.23	0.55	0.43	0.46	0.52
Coml & Indl - 30-89 Days PD	0.63	0.50	0.58	0.55	0.66
- 90+ Days Past Due	0.08	0.05	0.07	0.07	0.10
- Nonaccrual	0.50	0. 52	0.61	0.85	1.39
Individuals - 30-89 Days PD - 90+ Days Past Due	1.63 0.29	1.57 0.31	1.41 0.29	1.36 0.32	1.61 0.36
- 90+ Days Past Due - Nonaccrual	0.29	0. 31	0. 29	0. 32	0.36
Dep Inst Lns - 30-89 Days PD	0. 24	0. 14	0.10	0.20	0. 24
- 90+ Days Past Due	0.02	0.00	0.00	0.01	0.00
- Nonaccrual	0.00	0.00	0.03	0.05	0. 22
Agricultural - 30-89 Days PD	0. 28	0.27	0. 28	0.27	0. 50
- 90+ Days Past Due	0.02	0. 02	0.01	0.03	0.05
- Nonaccrual	0.43	0.36	0.35	0.60	1.07
Foreign Govts- 30-89 Days PD	0.29	1.35	0.35	0.03	0. 32
- 90+ Days Past Due	0.00	0.00	0.00	0.00	0.00
- Nonaccrual	0.00	0.00	0.00	0.43	0. 70
Other Lns&Ls - 30-89 Days PD	0.59	0.49	0.43	0.51	0.71
- 90+ Days Past Due - Nonaccrual	0. 03 0. 24	0. 02 0. 14	0. 02 0. 23	0.04 0.31	0.04
- Nonaccruai	0. 24	0.14	0. 23	0. 31	0.40
MEMORANDA:					
1-4 Family - 30-89 Days PD	1.20	1.04	0.82	0.73	0.89
- 90+ Days Past Due	0.28	0. 20	0. 20	0.15	0. 21
- Nonaccrual	0.87	0.50	0.42	0.41	0.41
Revolving - 30-89 Days PD - 90+ Days Past Due	0. 83 0. 10	0.65 0.08	0.39 0.05	0. 31 0. 04	0.41 0.06
- 90+ Days Fast Due - Nonaccrual	0.10	0. 08	0.05	0. 04	0.08
Closed-End - 30-89 Days PD	1.36	1. 19	1.01	0.94	1. 13
- 90+ Days Past Due	0.33	0. 24	0. 27	0.19	0. 29
- Nonaccrual	1.01	0.58	0.50	0.53	0.54
- Jr Lien 30-89 Days	s PD 0.13	0.10	0.07	0.08	0.10
- Jr Lien 90+ Days H	PD 0.02	0.01	0.01	0.01	0.03
- Jr Lien Nonaccrual		0.05	0.04	0.05	0.05
Commercial RE - 30-89 Days PD	1.03	0.63	0.54	0.44	0.52
- 90+ Days Past Due	0.10	0.05	0.04	0.04	0.04
- Nonaccrual	1.34	0.54	0.42	0.45	0.57
Const & Dev - 30-89 Days PD	1.74	0.87	0.63	0.63	0.76
- 90+ Days Past Due - Nonaccrual	0. 16 2. 39	0. 05 0. 50	0.05 0.24	0. 03 0. 27	0.04 0.39
- Nonaccruai Multifamily - 30-89 Days PD	2. 39 0. 77	0. 50	0. 24	0.27	0.39
- 90+ Days Past Due	0.04	0. 04	0.03	0.01	0. 02
- Nonaccrual	0.63	0.38	0.31	0.27	0. 31
Nonfarm Nres- 30-89 Days PD	0, 60	0.47	0.45	0.37	0.45
- 90+ Days Past Due	0.05	0.03	0.03	0.03	0.04
- Nonaccrual	0.61	0.51	0.53	0.56	0.70
Farmland - 30-89 Days PD	0.50	0.44	0.39	0.37	0.66
- 90+ Days Past Due	0.01	0.05	0. 02	0.06	0. 08
- Nonaccrual	0.56	0.58	0.89	1.14	1.31
Credit Card - 30-89 Days PD	1.64	1.69	1.52	1.56	1.99
- 90+ Days Past Due	0.82	0. 98	0.82	0.83	1.06
- Nonaccrual	0.17	0.13	0.08	0.05	0.12

CAPITAL RATIOS	PEER GROUP 01 mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
Fier 1 Leverage Ratio	7.45	7.79	7.44	7.57	7.55
Fier 1 RBC Ratio	8.99	9.58	9.57	9.95	10.05
Total Risk-Based Capital Ratio	11.63	12.17	12.32	12.71	13.11
Fangible Tier 1 Leverage Ratio	7.10	7.46	7.11	7.26	7.25
Fangible Common Eq Cap/Tan Assets DERIVATIVES AND DFF-BALANCE-SHEET TRANSACTIONS	5.60	5. 91	5.67	5.90	5. 92
PERCENT OF TOTAL ASSETS:					
Loan Commitments	30, 37	31, 81	30, 69	29, 68	28.38
Standby Letters of Credit	2.99	3. 13	3. 22	3. 22	3. 21
Commercial & Similar Letters of Credit	0. 12	0. 12	0. 11	0. 13	0. 14
Securities Lent	1.73	3. 15	6.42	4.99	3. 92
Credit Derivatives (BHC as Guarantor)	0.68	1.21	0.90	0.56	0.29
Credit Derivatives (BHC as Beneficiary) TYPE OF DERIVATIVE INSTRUMENT:	2.19	1.49	1.34	0.75	0.64
Derivative Contracts	68.24	76.06	74.40	73.17	82.39
Interest Rate Contracts	48.23	59.25	55.47	54.88	64.76
Interest Rate Futures & Forward Contr	8.34	8.77	8.98	8.57	10.53
Written Options Contr (Int Rate)	3.80	7.12	5.92	7.01	8.86
Purchased Options Contr (Int Rate)	4.45	7.15	5.54	6.07	7.46
Interest Rate Swaps	27.45	28.42	28.66	30. 23	32.54
Foreign Exchange Contracts	12.36	10. 78	11.30	10.76	12.41
Futures & Forward Foreign Exch Contr	8.29	7.01	7.71	7.03	7.58
Written Options Contr (Foreign Exch)	0.66	0.54	0.73	0.73	0.82
Purchased Options Contr (Foreign Exch)	0.66	0.58	0. 78	0. 78	0.86
Foreign Exchange Rate Swaps	1.03	0.84	1.03	1. 21	2.14
Equity, Commodity, & Other Deriv Contr	2.14	2.11	1.86	1.61	1.50
Commodity & Other Fut & Forward Contr	0.14	0.11	0.10	0.10	0.08
Written Options Contr (Comm & Other)	0.54	0.60	0.47	0.47	0.42
Purchased Options Contr (Comm & Oth)	0.76	0.78	0.60	0.45	0.43
Commodity & Other Swaps	0.44	0.36	0. 41	0.35	0.37
PERCENT OF AVERAGE LOANS AND LEASES:	54.05	00.11	00.40	07.00	
Loan Commitments	54.95	62.14	68.48	67.30	55.70

BHCPR PEER GROUP DATA	DERIVATIVES AN PEER GROUP 01	AL1515			PAGE	
PERCENT OF NOTIONAL AMOUNT	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	
Interest Rate Contracts	85. 45	87.06	89.88	92. 91	91.02	
Foreign Exchange Contracts	9.51	8.39	7.66	4.46	5.81	
Equity, Comm, & Other Contracts	1.92	1.83	1.11	0.91	0. 77	
Futures and Forwards	18.39	19.00	19.53	19.51	18.00	
Written Options	5.72	6.76	7.72	6.31	7.88	
Exchange-Traded	0.36	0.41	0.16	0.49	0.40	
Over-The-Counter	4.97	5.74	7.10	4.85	6.98	
Purchased Options	5.79	6. 76	6. 32	5.02	5.22	
Exchange-Traded	0.26	0.39	0.21	0. 72	0.80	
Over-The-Counter	5.10	5.82	5.51	3.93	3.66	
Swaps	63. 64	60.99	60.02	64.59	65.18	
Held for Trading	43.36	38.64	40. 54	37. 55	39.67	
Interest Rate Contracts	30.73	27.48	29.61	27.35	28.80	
Foreign Exchange Contracts	5.64	4.27	5.61	3.57	4.24	
Equity, Comm, & Other Contracts	1.12	0.94	0.73	0.55	0.61	
Non-Traded	56.64	61.36	59.46	62.45	60. 33	
Interest Rate Contracts	50.12	55.09	56.96	61.16	58.08	
Foreign Exchange Contracts	0.75	0.65	0.37	0.41	0.23	
Equity, Comm, & Other Contracts	0.11	0.11	0.03	0.01	0.00	
Deriv Contr (Excl Fut & FX LE 14 Days)	85.89	86.62	83.96	85.71	83.96	
One Year or Less	27.51	26.33	25.04	24.18	24.17	
Over 1 Year to 5 Years	27.79	33. 22	27.91	29.75	30. 25	
Over 5 Years	19.33	19.26	20.78	25.50	24.23	
Gross Negative Fair Value (Abs Val)	1.18	0. 78	0.96	1.00	1.40	
Gross Positive Fair Value	1.28	0.75	0.79	1.06	1.48	
PERCENT OF TIER 1 CAPITAL:		0.05		a 4-		
Gross Negative Fair Value, Abs Val (X)	0.14	0.09	0.11	0.13	0.19	
Gross Positive Fair Value (X)	0.15	0.09	0.11	0.14	0.19	
Held for Trading (X)	0.12	0.07	0.09	0.11	0.16	
Non-Traded (X)	0.02	0.01	0.01	0.02	0.03	
Current Credit Exposure (X)	0.09	0.05	0.06	0.08	0.11	
Credit Losses on Derivative Contracts	0.00	0.00	0.00	0.00	0.00	
PAST DUE DERIVATIVE INSTRUMENTS						
FAIR VALUE:	0.00	0.00	0.00	0.00	0.00	
30-89 Days Past Due	0.00	0.00	0.00	0.00	0.00	
90+ Days Past Due OTHER RATIOS:	0.00	0.00	0.00	0.00	0.00	
Current Credit Exposure/Risk Wtd Asts	0.84	0.47	0.57	0.71	1.11	

BHCPR PEER GROUP DATA	INSURANCE, BRO PEER GROUP 01	KER-DEALER AND FOR	EIGN ACTIVITIES		PAGE 1
INSURANCE ACTIVITIES	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
ANALYSIS RATIOS:					
Ins Underwriting Assets/Consol Assets	0.05	N/A	N/A	N/A	N/A
Ins Under Assets(P/C)/Tot Ins Und Ast	41.42	44.70	39.72	34. 12	31.84
Ins Under Assets(L/H)/Tot Ins Und Ast	58.58	55. 30	60. 28	65.88	68.16
Sep Acct Assets(L/H)/Total Life Ast	0. 98	0. 74	0. 48	1. 83	0. 94
ns Activities Revenue/Adj Oper Inc	1.21	1.43	1.49	1.84	1.17
Premium Inc/Ins Activities Revenue	10.36	8.77	11.36	13.71	15.69
Credit Rel Prem Inc/Tot Prem Inc	73.60	75.39	73.61	70.68	75.78
Other Prem Inc/Total Prem Inc	26.40	24.61	26.39	29. 32	24. 22
Ins Under Net Income/Consol Net Income	0.23	0. 21	0. 33	0.66	0.44
Ins Net Inc (P/C)/Equity (P/C)	12.02	7.90	10.09	13.36	16.19
Ins Net Inc (L/H)/Equity (L/H)	7.25	6. 78	12.57	6.40	8.26
Insur Ben, Losses, Exp/Insur Premiums	133. 41	88.63	107.42	111.73	113. 20
Reinsurance Recov(P/C)/Tot Assets(P/C)	3.09	2.64	1.48	1.26	2.26
Reinsurance Recov(L/H)/Tot Assets(L/H)	0.37	0. 29	0.66	0. 73	0.66
Net Assets Ins Under Subs/Cons Assets	0.00	0. 01	0.00	0. 02	0.01
CSV Life Insurance/Tier 1 Cap + ALLL	13.48	11.98	10.03	9. 25	8.16
BROKER- DEALER ACTI VI TI ES					
Net Assets Broker-Dealer Subs/Cons Asts FOREIGN ACTIVITIES	0.64	0. 98	1.22	1. 15	1.39
Yield: Foreign Loans	3.00	2.66	2.35	2.27	2.42
Cost: Interest-Bearing Deposits	4.23	4. 23	2.79	1.39	1.35
NET LOSSES AS % OF FOREIGN LNS&LS BY TYPE:					
Real Estate Loans	8. 22	68.14	28.10	9.75	25.34
Commercial and Industrial Loans	2.70	0. 22	10.52	1.85	6.59
Foreign Governments and Inst GROWTH RATES:	- 0. 24	- 0. 13	0.00	0.00	0.21
Net Loans and Leases	126.80	148.50	16.59	20.02	21.36
Fotal Selected Assets	126.43	67.21	16.60	16.62	28.81
Deposi t s	41.77	33. 71	18.44	47.84	18.30

BHCPR PEER GROUP DATA	PARENT COMPANY PEER GROUP 01	ANALYSIS - PART I			PAGE
PROFI TABLI TY:	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
Net Income/Avg Equity Capital	9.06	13.94	14.35	14.66	15.26
Bank Net Inc/Avg Eq Inv in Banks	9.84	14.64	14.14	14.53	14.67
Nonbk Net Inc/Avg Eq Inv in Nonbanks	6.85	9.27	8.80	7.90	6.17
Sub BHCs Net Inc/Avg Eq Inv in Sub BHCs	6.68	8.90	10.94	11.50	12.69
Bank Net Income/Parent Net Income	79.07	76.65	71.56	69.69	74.53
Nonbank Net Income/Parent Net Income	5.91	4.94	5.57	6.15	5.20
Sub BHCs Net Inc/Parent Net Income	73. 75	69.36	65.03	60. 50	56.45
LEVERAGE:					
Total Liabilities/Equity	34.33	35.29	33.49	34.75	40.96
Total Debt/Equity Capital	16.41	15.66	15.82	15.86	20.83
Tot Debt+NP to Subs Iss Tr Pref/Equity	25.91	25.31	24.23	24.63	29.59
Tot Debt+Lns Guaranteed for Affl/Équity	18.45	17.33	20.12	19.67	26.59
Total Debt/Eq Cap - Exc Over Fair Value	16.62	15.89	16.27	17.12	23.55
Long-Term Debt/Equity Capital	11.88	11.77	12.45	12.04	15.42
Short-Term Debt/Equity Capital	3.66	3.12	2.55	3.47	4.00
Current Portion of LT Debt/Equity	0.05	0. 28	0.12	0.24	0.33
Exc Cost Over Fair Value/Equity Cap	0. 27	0.40	1.06	1.52	2.48
Long-Term Debt/Consolidated LT Debt	12. 74	14. 84	15.07	15.90	18.99
DOUBLE LEVERAGE:					
Equity Investment in Subs/Equity	112.48	110.24	108.78	109.21	110.51
Total Investment in Subs/Equity	122.14	121.05	119.79	120.81	123.73
Eq Inv Sub/Eq Cap, QualTPS+Oth PS in T1	100.10	99.43	99.24	99.22	99.46
Tot Inv Sub/Eq Cap, QualTPS+0th PS in T1	108.17	108.63	108.74	108.30	110.96
DOUBLE LEVERAGE PAYBACK:					
Equity Inv in Subs - Eq Cap/Net Inc (X)	1.66	0.91	0.71	0.77	0.77
Eq Inv in Subs - Eq Cap/Net Inc-Div (X)	4.71	2.27	1.90	1.79	1.75
COVERAGE ANALYSIS:					
Op Inc-Tax + Noncash/Oper Exp + Div	131.75	136.59	145.11	134.06	145.33
Cash Fl Fr 0p+Noncash+0p Ex/0p Ex+Div	140.04	134.43	147.51	136.30	149.23
Adj Cash Fl/Op Exp+Repaid LT Debt+Div	95.89	114.51	98.70	117.81	116.41
Pretax Oper Inc + Int Exp/Int Expense	5444.78	3185.46	3255.79	3475.33	3059.64
Div + Int From Subs/Int Exp + Div	165.77	157.02	176.18	157.38	169.14
Fees+Other Inc From Subs/Sal + Oth Exp	15.52	15.33	19.65	20.14	18.26
Net Inc/Curr Port of LT Debt+Pfd Div(X)	349.04	128.89	813.95	209. 81	305.93
OTHER RATIOS:					
Net Assets Repr in 1 Yr/Total Assets PAST DUE AND NONACCRUAL AS % OF LNS&LS:	-0.11	0. 78	0.40	0.60	0.75
90+ Days Past Due	0.00	0.00	0.00	0.00	0.00
Nonaccrual	0.66	11. 33	0.62	0.62	0.21
Total	0.66	11. 33	11. 11	0.62	0. 21
GUARANTEED LOANS AS % OF EQUITY CAP:					
To Bank Subsidiaries	0.00	0.00	0.00	0.00	0.01
To Nonbank Subsidiaries	0.47	0.25	1.22	0.65	1.22
To Subsidiary BHCs	0.00	0.01	0.01	0.00	0.00
Total	0.59	0.36	1.76	1.21	1.89
AS A % OF CONSOLIDATED BHC ASSETS:					
Nonbank Assets of Nonbank Subsidiaries	4.94	5.81	6.98	9.38	6.96
Combined Thrift Assets	0.23	0.39	0.35	0.42	0.06
Combined Foreign Nonbank Sub Assets	0.11	0.11	0.14	0.15	0.18

HCPR PEER GROUP DATA	PARENT COMPANY PEER GROUP 01	ANALYSIS - PART I	I		PAGE		
AYOUT RATIOS - PARENT	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy		
iv Paid/Inc Before Undist Inc	71. 21	68.73	68.89	77. 37	64. 76		
ividends Paid/Net Income	50.41	36.79	39.47	33.11	32.28		
et Income - Dividends/Avg Equity	3. 98	8.58	8.47	9. 28	9.60		
ERCENT OF DIVIDENDS PAID:							
Dividends From Bank Subs	129.55	125.44	138.97	111.04	127.99		
Dividends From Nonbank Subs	8.12	6.21	11.16	6.40	5.61		
Dividends From Subsidiary BHCs	16.03	17.75	21.35	21.50	19.80		
Dividends From All Subsidiaries	194. 05	175.07	197.28	159.89	181.64		
AYOUT RATIOS - SUBSIDIARIES: PERCENT OF BANK NET INCOME:							
	85.04	00 50	50 79	F7 00	59 70		
Dividends From Bank Subs Interest Income From Bank Subs	85. 04 4. 58	66.52 3.07	59.78 2.56	57.09	53. 79 1. 75		
Mgt & Service Fees From Bank Subs	4. 58 5. 63	3.07	2.56	1.57 4.69	1. 75		
Mgt & Service Fees From Bank Subs Other Income From Bank Subs	5. 63 0. 03	3. 62 0. 01	3. 56 0. 27	4.69 0.14	3. 11 0. 02		
Operating Income From Bank Subs	105.16	76.68	68.32	63.56	0. 02 66. 65		
operating income from bank Subs	105. 16	70.08	08. 32	03. 30	00.03		
PERCENT OF NONBANK NET INCOME: Dividends From Nonbank Subs	80.64	55.89	47. 31	64. 19	63.69		
Interest Income From Nonbank Subs	55. 25	30.14	24.40	19.71	16.13		
Mgt & Serv Fees From Nonbank Subs	2. 54	30. 14	24.40	19.71 3.41	3. 41		
Other Income From Nonbank Subs	2. 54	3.76 0.02	2.75	0.08	0.03		
Operating Inc From Nonbank Subs	182. 51	109.39	101. 72	103. 99	102.94		
PERCENT OF SUB BHCs' NET INCOME:							
Dividends From Subsidiary BHCs	37.62	46.80	48.92	39.35	52.08		
Interest Inc From Subsidiary BHCs	8.46	4.08	4.48	4.05	1.27		
Mgt & Serv Fees From Sub BHCs	1.78	0.44	3.17	1.17	1.10		
Other Income From Subsidiary BHCs Operating Income From Sub BHCs	0.00 51.96	0.00 54.75	0.00 60.70	0.00 59.22	0.00 57.20		
operating income from Sub Brcs	51.90	54.75	00.70	39.22	57.20		
EPENDENCE ON SUBSIDIARIES: PERCENT OF TOTAL OPERATING INCOME:							
Dividends From Bank Subsidiaries	57.93	57.66	55. 37	55.17	56. 77		
Interest Income From Bank Substanties	2.70	2.76	2.40	2. 57	2.48		
Mgt & Serv Fees From Bank Subs	2.70	2.76	2.40	2. 57	2.48		
Other Income From Bank Subs	2.72	3. 23 0. 00	2. 62	0. 02	0.01		
Operating Income From Bank Subs	69.07	67.12	64. 11	71. 35	65. 73		
Dividends From Nonbank Subs	3. 79	3.00	4.35	3. 40	2, 56		
Interest Income From Nonbank Subs	1. 77	1.87	4. 55	0.95	1.00		
Mgt & Serv Fees From Nonbank Subs	0.07	0.09	0. 12	0. 11	0. 11		
Other Income From Nonbank Subs	0.00	0.00	0. 12	0.01	0.01		
Operating Inc From Nonbank Subs	6. 44	5. 90	7. 27	5. 39	4. 59		
Dividends From Subsidiary BHCs	9. 17	11.45	12.67	12.19	12. 18		
Interest Inc From Subsidiary BHCs	0.58	0.33	0. 42	0.07	0.17		
Mgt & Serv Fees From Sub-SHCS	0.00	0.01	0.42	0.00	0. 17		
Other Income From Subsidiary BHCs	0.00	0.01	0.00	0.00	0.04		
Operating Income From Substanting BHCs	12. 72	13. 21	14.69	13. 84	13. 50		
Loans and Adv From Subs/ST Debt	1079. 59	459.84	487.31	262. 37	299. 85		
Loans and Adv From Subs/Si Debt	124. 27	135.19	138.66	170.26	299.85		

PEER GROUP 1	PEER								BHC
	RATI O	5%	10%	25%	50%	75%	90%	95%	COUNT
Number of BHCs in Peer Group									66
EARNINGS AND PROFITABILITY									
PERCENT OF AVERAGE ASSETS:									
Net Interest Income (TE)	2.99	0.69	1.62	2.53	3.11	3.44	4.02	4.16	66
+ Non-interest Income	1.79	0.03	0.38	0.97	1.62	2.39	3.51	4. 37	66
- Overhead Expense	2.92	0.91	1.53	2.32	2.91	3.49	4.13	4.68	66
- Provision for Losses	0.24	0.00	0.01	0.07	0.21	0.35	0.60	0.90	66
+ Securities Gains (Losses)	0.00	-0.19	- 0. 05	- 0. 00	0.00	0.01	0.05	0.06	66
+ Other Tax Equiv Adjustments	0.00	- 0. 00	- 0. 00	0.00	0.00	0.00	0.00	0.01	66
= Pretax Net Oper Income (TE)	1.60	-0.12	0.42	1.03	1.72	2.09	2.56	2.79	66
Net Operating Income	1.04	-0.17	0.28	0.68	1.10	1.36	1.61	1.80	66
Net Income	1.02	-0.17	0.28	0.68	1.10	1.36	1.55	1.79	66
Net Income (Sub S Adjusted)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	(
PERCENT OF AVG EARNING ASSETS:							~ ~.		
Interest Income (TE)	6.84	4.69	5.81	6.34	6.95	7.32	7.71	8.05	66
Interest Expense Net Interest Income (TE)	3.46 3.33	2.09 0.89	2.47 1.71	3.14 2.88	3.44 3.45	3. 80 3. 76	4.14 4.45	4.50 4.88	66 66
Net Interest Income (IE)	5. 55	0.85	1. 71	2.00	5.45	5.70	4.45	4.00	00
LOSSES, ALLOW, AND PAST DUE+NONACCR:									
Net Ln&Ls Losses/Avg Loans & Leases	0.30	0.00	0.02	0.10	0.23	0.42	0.83	1.15	66
Earnings Coverage of Net Losses (X)	22.53	- 3. 82	2.08	5.24	9.91	20.75	107.07	155.37	66
Ln&Ls Allowance/Total Loans & Leases	1.13	0.46	0.60	0.97	1.14	1.32	1.53	1.87	66
Nonaccr Lns&Ls+RE Acq/Lns&Ls+RE Acq	0.82	0.08	0.15	0.43	0.69	1.01	1.99	2.94	66
30-89 Days Past Due Loans and Leases	0.94	0.20	0.34	0.60	0.83	1.16	1.72	2.26	66
LIQUIDITY AND FUNDING:									
Net Noncore Funding Dependence	39.88	5.77	16.14	28.41	37.39	48.71	71.61	81.16	66
Net ST Noncore Funding Dependence	25.50	- 13. 16	11.00	17.60	25.95	32.94	41.76	47.81	66
Net Loans and Leases/Total Assets	63. 32	23.97	35.25	55.41	66.93	72.07	74.91	76.43	66
CAPITALIZATION:									
Tier 1 Leverage Ratio	7.62	4.09	5.72	6.98	7.64	8.40	9.19	9.56	66
Equity Capital/Total Assets	9.64	5.21	6.14	8.06	9.08	10.89	14.28	16.59	66
Net Loans&Ls/Equity Capital (X)	6.93	2.29	3.77	5.80	7.07	8.28	9.31	10.19	66
Cash Dividends/Net Income	43.71	0.00	1.25	23.87	45.32	59.98	75.28	89.51	62
Cash Dividends/Net Income (Sub S Adjusted)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	C
Retained Earnings/Avg Equity Cap	5.85	- 9. 75	- 0. 68	2.85	6.71	8.46	11.44	13.70	66
PARENT COMPANY RATIOS:									
Short-Term Debt/Equity Capital	3.26	0.00	0.00	0.00	0.00	3.63	14.51	27.29	66
Long-Term Debt/Equity Capital	11.89	0.00	0.00	0.00	6.45	18.38	48.90	74.89	66
Equity Investment in Subs/Equity Cap	111.51	93.04	96.88	102.31	110.96	119.02	131.51	136.28	66
Cash FR Oper+Noncash+Op Exp/Op Exp+Div	151.78	4.34	35.58	94.35	123.61	174.78	362.27	418.87	66

PEER GROUP 1									
PERCENT OF AVERAGE ASSETS	PEER RATI O	5%	10%	25%	50%	75%	90%	95%	BHC COUNT
Interest Income (TE)	6. 15	4. 29	5. 23	5. 76	6. 13	6. 54	7.00	7. 13	66
Less: Interest Expense	3.09	1.87	2.19	2.77	3.08	3.35	3.84	4.19	66
Equals: Net Interest Income (TE)	2.99	0.69	1.62	2.53	3.11	3.44	4.02	4.16	66
Plus: Non-Interest Income	1.79	0.23	0.38	0.97	1.62	2.39	3.51	4.37	66
Equals: Adj Operating Income (TE)	4.83	1.16	2.71	4.02	4.85	5.62	6.49	7.50	66
Less: Overhead Expense	2.92	0.91	1.53	2.32	2.91	3.49	4.13	4.68	66
Less: Provision for Loan and Lease Losses	0.24	0.00	0.01	0.07	0.21	0.35	0.60	0.90	66
Plus: Realized G/L on HTM Sec	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
Plus: Realized G/L on AFS Sec	0.00	- 0. 19	- 0. 05	- 0. 00	0.00	0.00	0.05	0.06	66
Plus: Other Tax Equiv Adjustments	0.00	- 0. 00	- 0. 00	0.00	0.00	0.00	0.00	0.00	66
Equals: Pretax Net Oper Inc (TE)	1.60	- 0. 12	0.42	1.03	1.72	2.09	2.56	2. 79	66
(acc. Appliable Income Taxas (TE)	0.54	0. 02	0. 18	0.33	0.55	0.71	0. 89	0.99	66
Less: Applicable Income Taxes (TE)	0. 54	- 0. 02	0.18			0. 71			66
Less: Minority Interest				0.00	0.00		0.03	0.07	
Equals: Net Operating Income	1.04	- 0. 17	0.28	0.68	1.10	1.36	1.61	1.80	66
Plus: Net Extraordinary Items	- 0. 00	- 0. 05	- 0. 00	0.00	0.00	0.00	0.00	0.00	66
Equals: Net Income	1.02	-0.17	0.28	0.68	1.10	1.36	1.55	1.79	66
Memo: Net Income (Last Four Qtrs)	1.03	- 0. 12	0.36	0.73	1.08	1.31	1.56	1.77	65
MARGIN ANALYSIS:									
Avg Earning Assets / Avg Assets	89.68	80. 52	85.04	87.64	89.85	91.73	93. 21	95.34	66
Avg Int-Bearing Funds / Avg Assets	75.94	59.83	64.75	71.39	76.95	80.07	84.60	87.84	66
Int Income (TE) / Avg Earning Assets	6.84	4.69	5.81	6.34	6.95	7.32	7.71	8.05	66
Int Expense / Avg Earning Assets	3.46	2.09	2.47	3.14	3.44	3.80	4.14	4.50	66
Net Int Inc (TE) / Avg Earn Assets	3. 33	0.89	1.71	2.88	3. 45	3. 76	4. 45	4. 88	66
YIELD OR COST:									
Total Loans and Leases (TE)	7.43	4.97	6.33	6.96	7.47	7.86	8.33	8.73	66
Interest-Bearing Bank Balances	5.34	1.04	2.50	3.77	5. 22	6.45	8.19	11.95	65
Fed Funds Sold & Reverse Repos	5. 31	4.53	4.92	5.11	5.25	5.48	5.79	6. 56	66
Trading Assets	3. 38	0.00	0.07	0.96	3.09	5.40	7.86	9.40	48
Total Earning Assets	6. 78	4.65	5.79	6.30	6.86	7.18	7.70	8. 02	66
Investment Securities (TE)	5.26	4.24	4.64	4.90	5. 18	5.57	6.06	6.30	66
U. S. Treasury & Agency Sec (excl MBS)	5.62	3.69	3.93	4.29	4.93	5.48	8.81	19.59	65
Mortgage-Backed Securities	4. 91	3. 12	4.04	4. 29	4. 33	5.20	5.86	6. 31	66
All Other Securities	7.61	4.18	4.04 5.05	4.59	6.73	3. 20 8. 32	13. 37	16.93	66
Interest Rearing Deposits	3.60	2.19	2.72	3. 21	3.63	3.97	4.32	4.66	66
Interest-Bearing Deposits									
Time Deposits of \$100K or More	4.96	1.61	4.10	4.59	4.91	5.21	5.72	7.69	66
Time Deposits < \$100K	4.47	2.20	3.55	4.19	4.48	4.70	5.07	5.59	65
Other Domestic Deposits	2.54	0.55	1.54	2.10	2.52	3.09	3.41	3.82	66
Foreign Deposits	4.37	1.79	2.55	3.85	4.61	4.92	5.20	5.35	42
Fed Funds Purchased and Repos	4.75	2.56	3.81	4.47	4.81	5.11	5.41	5.63	66
Other Borrowed Funds & Trading Liab	4.66	1.85	2.80	3.93	4.80	5.26	6.03	6.32	66
All Interest-Bearing Funds	4.09	2.58	3.16	3.78	4.02	4.35	4.91	5.32	66

PEER GROUP 1									
	PEER RATI O	5%	10%	25%	50%	75%	90%	95%	BHC
Avg Personnel Exp Per Employee (\$000) Avg Assets per Employee (\$000)	57. 77 5298. 67	32. 62 2518. 91	39.66 3043.92	44. 59 3852. 44	54. 85 4527. 88	69. 93 5732. 59	82. 15 10081. 8	90.31	66 66
ANALYSIS RATIOS									
Mutual Fund Fee Inc / Non-Int Income	4.01	0. 01	0.46	1.54	3.61	6.09	8. 52	10. 51	65
Overhead Exp / NII + Non-Int Income	61.75	43.62	49. 70	56.89	60. 78	66.43	75.44	79.16	66
PERCENT OF AVERAGE ASSETS:									
Total Overhead Expense	2.92	0.91	1.53	2.32	2.91	3.49	4.13	4.68	60
Personnel Expense	1.56	0. 31	0.78	1.20	1.58	1.87	2.19	2.61	60
Net Occupancy Expense	0.40	0.08	0.20	0.30	0.37	0.50	0.61	0.73	6
Other Operating Expenses	0. 93	0. 26	0. 41	0. 68	0.86	1.19	1. 37	2.15	6
Overhead Less Non-Interest Income	1.07	- 0. 43	0. 08	0.63	1.06	1.55	1.96	2.07	6
PERCENT OF ADJUSTED OPERATING INCOME (TE):									
Total Overhead Expense	61.08	43.50	48.69	56.09	59.97	65.30	74.67	77.90	6
Personnel Expense	32.41	19.03	24.02	29.41	33.04	35.85	38.39	39.95	6
Net Occupancy Expense	8.36	5.11	5.90	6.66	7.98	9.89	11.17	13.07	6
Other Operating Expenses	20.01	11.79	14.18	16.06	19.55	23.07	27.13	32.63	6
Total Non-Interest Income	35.73	10.35	15.00	22.83	34.89	45.38	54.60	72.01	6
Fiduciary Activities Income	4.09	0.00	0.00	0.59	2.40	5.49	10.10	37.09	6
Serv Charges on Deposit Accts - Domestic	7.31	0.95	1.81	3.50	7.66	10.48	12.24	13.63	6
Trading Revenue	0.92	- 2.46	- 0. 43	0.00	0.10	1.01	4.68	8.64	6
Investment Banking Fees & Commissions	3. 22	0.02	0.49	1.10	2.02	3.93	9.11	15.86	6
Venture Capital Revenue	0.21	- 0. 07	0.00	0.00	0.00	0.17	0.98	2.26	6
Net Servicing Fees	0.87	- 0. 01	0.00	0.03	0.32	1.15	3.76	5.43	6
Net Securitization Income	0.29	0.00	0.00	0.00	0.00	0.01	1.66	4.67	6
Insurance Activities Revenue	1.23	0.00	0.03	0.09	0.58	2.15	4.17	4.78	6
Net Gain (Loss) - Sales Loans, OREO, Oth	1.44	- 2. 29	- 0. 06	0.41	1.13	2.45	3.54	5.34	6
Other Non-Interest Income	11.73	3. 23	4.92	6.51	9.48	14.64	25.99	29.69	6
Overhead Less Non-Interest Income	25.33	- 6. 72	0.92	13. 21	27.77	36.19	44. 58	54.47	6
FAX RATIOS:									
Appl Inc Taxes/Pretax NOI (TE)	30.49	18.68	22.24	28.21	31.03	33.72	35.20	35.67	6
Appl Inc Tax+TE/Pretax NOI+TE	34.12	27.47	29.04	31.80	34.46	36.08	38.02	38.96	6

	PEER								BH
PERCENT OF TOTAL ASSETS	RATI O	5%	10%	25%	50%	75%	90%	95%	COUN
Real Estate Loans	40.42	5.15	16.03	30. 26	41.33	50.11	57.76	60. 20	6
Commercial and Industrial Loans	12.69	2.50	4.76	8.81	11.72	16.30	21.58	23.88	6
Loans to Individuals	5.41	0.06	0.25	1.10	4.03	8.83	13.84	16.07	6
Loans to Depository Institutions	0.09	0.00	0.00	0.00	0.00	0.14	0.41	0.61	6
Agricultural Loans	0.21	0.00	0.00	0.01	0.08	0.36	0.77	1.17	6
Other Loans and Leases	3.06	0.06	0.36	1.38	2.72	4.56	7.04	8.79	6
Net Loans and Leases	63. 32	23.97	35.25	55.41	66.93	72.07	74.91	76.43	6
Debt Securities Over 1 Year	13.34	3.19	5.41	8.00	12.87	16.74	25.01	27.06	6
Mutual Funds and Equity Securities	0. 22	0.00	0.00	0.02	0.14	0.33	0.66	1.42	6
Subtotal	77.72	41.04	54.20	72.74	81.11	85.80	86.93	89.12	6
Interest-Bearing Bank Balances	0.58	0.00	0.00	0.01	0.12	0.66	2.19	5.01	6
Federal Funds Sold & Reverse Repos	2.34	0.00	0.01	0.25	0.66	2.77	9.42	14.45	6
Debt Securities 1 Year or Less	3.07	0.03	0.16	0.47	1.90	4.19	8.85	13.86	6
Frading Assets	1.63	0.00	0.00	0.00	0.22	1.74	7.21	14.25	6
Total Earning Assets	87.35	76.44	81.08	85.77	87.66	89.86	91.07	91.80	6
Non-Int Cash and Due From Dep Inst	2.04	0.53	0.80	1.57	2.08	2.55	3.25	3.61	6
Other Real Estate Owned	0.07	0.00	0.00	0.02	0.04	0.12	0.21	0.27	6
All Other Assets	10.46	4.30	6.04	7.77	9.83	12.18	16.30	21.31	6
MEMORANDA:									
Short-Term Investments	6.81	0.54	0.73	1.79	4.48	9.02	18.58	34.32	6
U.S. Treasury Securities	0.16	0.00	0.00	0.00	0.04	0.17	0.79	1.73	6
U.S. Agency Securities (excl MBS)	2.81	0.00	0.00	0.17	1.48	4.24	8.62	12.80	6
Municipal Securities	1.13	0.00	0.00	0.17	0.78	2.02	3.23	4.09	6
Mortgage-Backed Securities	9.50	0.64	2.40	5.12	8.56	12.14	18.59	22.18	6
Asset-Backed Securities	0.30	0.00	0.00	0.00	0.00	0.52	1.35	2.57	6
Other Debt Securities	0. 70	0.00	0.00	0.03	0.14	0.82	2.96	6.32	6
RE Loans Secured by 1-4 Family	16.34	1.61	4.10	10.02	15.08	22.54	29.87	32.53	6
Revol vi ng	3. 71	0.02	0.13	1.16	3.17	5.92	8.45	9.51	6
Closed-End, Sec by First Liens	10.59	1.38	2.99	5.70	9.46	15.04	20.30	24.67	6
Closed-End, Sec by Junior Liens	1.77	0.00	0.08	0.54	1.46	2.58	4.17	6.03	6
Commercial Real Estate Loans	21.70	1.03	2.67	12.28	20.29	29.60	43.06	49.48	6
Construction and Land Dev	8.03	0.17	0.60	3.10	7.16	12.54	17.29	21.47	6
Multifamily	1.34	0.07	0.20	0.47	0.90	1.67	3. 52	6.16	6
Nonfarm Nonresi denti al	11.34	0.58	1.72	6.64	10.10	16.09	21.91	23.47	6
RE Loans Secured by Farmland LOAN MIX, % OF GROSS LOANS & LEASES:	0.26	0.00	0.00	0.01	0.10	0.45	1.07	1.38	6
Real Estate Loans	61.79	33.66	39.76	50.03	62.77	72.47	78.29	81.36	6
RE Loans Secured by 1-4 Family	26.11	4.03	39.70 8.12	15.37	25.81	34.41	44.88	48.77	6
Revolving	5. 68	0.05	0. 25	13.37	4.73	9.74	12.09	13. 32	6
Cl osed- End	20.01	2.66	6.18	11.70	18.53	27.23	36.24	41.64	6
Commercial Real Estate Loans	32.79	2.00	8.29	18.45	31.36	43.74	61.57	69.47	6
Construction and Land Dev	12.02	0.53	1.29	5. 12	10.21	19.62	24.91	32.19	6
Multifamily	2.07	0. 18	0.54	0.90	1. 31	2.58	4.84	9.92	6
Nonfarm Nonresi denti al	17.16	1.93	0. 34 5. 15	10.31	15.94	24.57	4. 84 29. 51	9.92 33.98	6
RE Loans Secured by Farml and	0.39	0.00	0.00	0. 02	0.18	0.64	29.31	2.04	6
Loans to Depository Institutions	0.39	0.00	0.00	0.02	0.18	0.04	0.69	2. 04	6
Commercial and Industrial Loans	20. 08	4.49	11.17	13.99	19.40	24.29	32.14	2. 38 40. 33	6
Loans to Individuals	8.75	4.49 0.16	0. 41	13.99	6. 17	24.29 14.61	21.35	40. 33 24. 76	6
Credit Card Loans	8.75 1.26	0.10	0.41	0.00	0.17	14.61	6.58	24.76 12.39	6
Agricultural Loans	0.33	0.00	0.00	0.00	0.16	1.43 0.54	0. 58 1. 16	12.39	6
Loans to Foreign Govts and Inst	0. 33	0.00	0.00	0.01	0.13	0. 54	0.01	0.07	6
Other Loans and Leases	5. 32	0.00	0.00	0.00 2.13	0.00 4.50	0.00 7.02	0.01	0.07 21.21	6

BHCPR PERCENTILE DISTRIBUTION REPORT PEER GROUP 1	LI QUI DI TY	THE FUND							PAGE
PERCENT OF TOTAL ASSETS	PEER RATI O	5%	10%	25%	50%	75%	90%	95%	BHC COUNT
Short-Term Investments	6. 81	0. 54	0. 73	1. 79	4. 48	9. 02	18. 58	34. 32	66
Liquid Assets	20.14	8.66	10.48	12.82	16.75	25.42	38.01	46.88	66
Investment Securities	17.30	6.24	8.03	11.59	16.46	20.85	29.49	37.17	66
Net Loans and Leases	63. 32	23.97	35.25	55.41	66.93	72.07	74.91	76.43	66
Net Lns, Ls & Stdby Ltrs of Credit	66.53	26.61	42.15	57.39	69.54	75.21	80.36	82.72	66
Core Deposits	46.97	6.81	15.23	39.15	47.78	57.00	66.28	69.77	66
Noncore Fundi ng	36.80	10.19	18.73	27.21	34.23	44.85	64.01	70.68	66
Fime Deposits of \$100K or More	10.46	2.03	3.11	6.75	10.18	13.70	17.35	24.24	66
Foreign Deposits	3.08	0.00	0.00	0.00	1.28	5.54	9.67	21.32	66
Fed Funds Purchased and Repos	7.26	0.44	1.87	3.41	5.83	11.57	14.71	15.86	66
Net Fed Funds Purchased (Sold)	5.04	- 5. 61	- 1. 56	1.76	4.26	8.48	11.73	14.68	66
Commercial Paper	0.52	0.00	0.00	0.00	0.00	0.64	3.09	3.75	66
Oth Borrowings W/Rem Mat 1 Yr or Less	4.04	0.04	0.15	1.34	3.48	6.32	9.24	10.71	66
Earning Assets Repr in 1 Year	43.00	18.96	22.06	36.41	44.22	51.97	56.77	61.81	66
Int-Bearing Liab Repr in 1 Year	22.23	2.20	11.63	16.31	21.86	27.16	32.22	44.18	66
Long-Term Debt Reprin 1 Year	2.35	0.00	0.00	0.00	0.90	4.61	7.59	9.47	66
Net Assets Repriceable in 1 Year	16.78	- 3. 63	- 0. 22	7.38	16.68	23.65	34.99	40.68	66
OTHER LIQUIDITY AND FUNDING RATIOS:									
Net Noncore Funding Dependence	39.88	5.77	16.14	28.41	37.39	48.71	71.61	81.16	66
Net ST Noncore Funding Dependence	25.50	- 13. 16	11.00	17.60	25.95	32.94	41.76	47.81	66
Short-Term Inv/ST Noncore Funding	24.23	2.50	3.28	8.68	16.13	37.47	60.47	76.49	66
Liq Asts-ST Noncore Fndg/Nonliq Asts	- 6. 52	- 30. 58	-24.72	- 14. 53	- 7. 22	- 1.65	11.70	26.43	66
Net Loans and Leases/Total Deposits	100.81	47.91	66.84	89.08	104.03	113.48	124.01	136.79	66
Net Loans and Leases/Core Deposits	148.99	68.33	101.07	117.67	136.85	164.40	195.92	395.68	66
Held-To-Mat Sec Appr(Depr)/T1 Cap	- 0. 32	- 9.61	- 3. 52	- 0. 10	0.00	0.01	0.24	0.25	43
Avail-For-Sale Sec Appr(Depr)/T1 Cap	- 2. 00	- 8, 85	- 5, 75	- 3. 68	- 1. 99	-0.15	0.93	2.26	65
Struct Notes Appr(Depr)/T1 Cap	- 0. 01	- 0. 19	- 0. 13	- 0. 02	- 0. 00	0.00	0.00	0.02	21
PERCENT OF INVESTMENT SECURITIES:									
Held-To-Maturity Securities	6.30	0.00	0.00	0.00	0.25	5.32	34.46	72.07	66
Available-For-Sale Securities	93.69	25.12	45.35	94.54	99.72	100.00	100.00	100.00	66
U.S. Treasury Securities	1.22	0.00	0.00	0.01	0.27	1.23	6.05	10.80	66
U.S. Agency Securities (excl MBS)	15.93	0.00	0.05	1.04	8.69	24.69	50.96	64.16	66
Municipal Securities	6.72	0.00	0.05	1.05	4.84	11.52	17.31	21.10	66
Mortgage-Backed Securities	59.48	5.40	13.77	39.93	65.58	78.95	90.06	96.05	66
Asset-Backed Securities	2.47	0.00	0.00	0.00	0.01	4.07	12.70	17.40	66
Other Debt Securities	4.90	0.00	0.02	0.17	0.98	5.36	20.53	41.01	66
Mutual Funds and Equity Securities	1.68	0.00	0.01	0.14	1.28	2.39	4.65	12.79	66
Debt Securities 1 Year or Less	16.97	0.34	1.23	4.94	13.06	27.08	42.27	59.21	66
Debt Securities 1 To 5 Years	20.07	0.30	0.85	5.95	13.51	32.97	50.75	54.32	66
Debt Securities Over 5 Years	57.96	5.02	14.61	33.25	61.02	84.78	91.34	94.65	66
Pledged Securities	61.45	5.19	22.30	47.14	62.17	79.65	87.20	88.29	66
Structured Notes, Fair Value	0. 22	0.00	0.00	0.00	0.00	0.04	1.57	3.00	66

PEER GROUP 1	ALLOWANCE	AND NEI L	UAN AND I	LEASE LOSS	SES				PAGE
	PEER								BHC
ANALYSIS RATIOS	RATI O	5%	10%	25%	50%	75%	90%	95%	COUNT
Provision for Ln&Ls Losses/Avg Assets	0. 24	0.00	0. 01	0. 07	0. 21	0.35	0. 60	0. 90	66
Provision for Ln&Ls Losses/Avg Lns&Ls	0.37	0.00	0.03	0.14	0.27	0.51	0.91	1.64	66
Provision for Ln&Ls Losses/Net Losses	128.92	0.00	68.02	100.00	124.70	156.80	216.72	265.44	66
Ln&Ls Allowance/Total Loans & Leases	1.13	0.46	0.60	0.97	1.14	1.32	1.53	1.87	66
Ln&Ls Allowance/Net Ln&Ls Losses (X)	8.34	1.25	1.44	2.69	4.60	8.50	34.00	41.32	65
ALLL/Nonaccrual Assets	241.79	37.50	82.61	138.84	182.99	280.44	627.56	853.13	66
Ln&Ls Allow/90+ Days PD+Nonaccr Ln&Ls	165.76	35.23	52.00	101.00	140.42	202.80	366.51	497.02	65
Gross Ln&Ls Losses/Avg Loans & Leases	0. 39	0.01	0.04	0.16	0. 29	0.55	1.01	1.41	66
Recoveries/Avg Loans and Leases	0.08	0.00	0.00	0.03	0.07	0.12	0.17	0.25	66
Net Losses/Avg Loans and Leases	0.30	0.00	0.02	0.10	0.23	0.42	0.83	1.15	66
Write-downs, Trans Lns HFS/Avg Lns&Ls	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.01	66
Recoveries/Prior Year-End Losses Earnings Coverage of Net Losses (X)	23. 30 22. 53	2.97 -3.82	12.00 2.08	15.78 5.24	21.30 9.91	28.64 20.75	40.56 107.07	56.79 155.37	64 66
NET LOAN AND LEASE LOSSES BY TYPE									
Real Estate Loans	0.13	0.00	0.00	0.01	0.07	0.22	0.35	0.48	65
							0 00	0 50	
RE Loans Secured By 1-4 Family	0.13	0.00	0.00	0.02	0.08	0.23	0.39	0.58	65
Revol vi ng	0. 20	0.00	0.00	0.00	0.11	0.40	0.58	0.68	65 65
Revol vi ng Cl osed- End	0. 20 0. 11	0.00 0.00	0. 00 0. 00	0. 00 0. 01	0. 11 0. 06	0. 40 0. 16	0.58 0.37	0.68 0.51	65 65 65
Revolving Closed-End Commercial Real Estate Loans	0. 20 0. 11 0. 08	0.00 0.00 - 0.00	0. 00 0. 00 0. 00	0.00 0.01 0.00	0. 11 0. 06 0. 04	0. 40 0. 16 0. 13	0.58 0.37 0.30	0.68 0.51 0.37	65 65 65
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev	0. 20 0. 11 0. 08 0. 13	0.00 0.00 - 0.00 0.00	0. 00 0. 00 0. 00 0. 00	0.00 0.01 0.00 0.00	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 04 \end{array}$	0. 40 0. 16 0. 13 0. 21	0.58 0.37 0.30 0.50	0.68 0.51 0.37 0.69	65 65 65 65 65
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev Multifamily	0. 20 0. 11 0. 08 0. 13 0. 03	0.00 0.00 - 0.00 0.00 - 0.08	0.00 0.00 0.00 0.00 -0.04	0.00 0.01 0.00 0.00 0.00	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 04 \\ 0. \ 00 \end{array}$	0. 40 0. 16 0. 13 0. 21 0. 01	0.58 0.37 0.30 0.50 0.24	0. 68 0. 51 0. 37 0. 69 0. 38	65 65 65 65 65 65
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev	0. 20 0. 11 0. 08 0. 13	0.00 0.00 - 0.00 0.00	0. 00 0. 00 0. 00 0. 00	0.00 0.01 0.00 0.00	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 04 \end{array}$	0. 40 0. 16 0. 13 0. 21	0.58 0.37 0.30 0.50	0.68 0.51 0.37 0.69	65 65 65 65 65 65 64 65
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev Multifamily Nonfarm Nonresidential	0. 20 0. 11 0. 08 0. 13 0. 03 0. 04	0. 00 0. 00 - 0. 00 0. 00 - 0. 08 - 0. 01	0.00 0.00 0.00 0.00 -0.04 -0.00	$\begin{array}{c} 0.\ 00\\ 0.\ 01\\ 0.\ 00\\ 0.\ 00\\ 0.\ 00\\ 0.\ 00\\ \end{array}$	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 04 \\ 0. \ 00 \\ 0. \ 02 \end{array}$	0. 40 0. 16 0. 13 0. 21 0. 01 0. 06	0.58 0.37 0.30 0.50 0.24 0.16	0. 68 0. 51 0. 37 0. 69 0. 38 0. 21	63 65 65 65 65 65 64 65 56 64
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev Multifamily Nonfarm Nonresidential RE Loans Secured by Farmland Commercial and Industrial Loans	0. 20 0. 11 0. 08 0. 13 0. 03 0. 04 - 0. 00	0.00 0.00 -0.00 0.00 -0.08 -0.01 -0.36	0.00 0.00 0.00 - 0.04 - 0.00 - 0.06	0.00 0.01 0.00 0.00 0.00 0.00 -0.00	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 00 \\ 0. \ 02 \\ 0. \ 00 \end{array}$	0. 40 0. 16 0. 13 0. 21 0. 01 0. 06 0. 00	0.58 0.37 0.30 0.50 0.24 0.16 0.05	0. 68 0. 51 0. 37 0. 69 0. 38 0. 21 0. 13	65 65 65 65 64 65 56
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev Multifamily Nonfarm Nonresidential RE Loans Secured by Farmland	0. 20 0. 11 0. 08 0. 13 0. 03 0. 04 - 0. 00 0. 27	0.00 0.00 -0.00 0.00 -0.08 -0.01 -0.36 -0.11	0.00 0.00 0.00 -0.04 -0.00 -0.06 0.00	0.00 0.01 0.00 0.00 0.00 0.00 -0.00	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 04 \\ 0. \ 00 \\ 0. \ 02 \\ 0. \ 00 \\ 0. \ 24 \end{array}$	0. 40 0. 16 0. 13 0. 21 0. 01 0. 06 0. 00 0. 38	0.58 0.37 0.30 0.50 0.24 0.16 0.05 0.60	0.68 0.51 0.37 0.69 0.38 0.21 0.13	65 65 65 65 65 64 65 56
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev Multifamily Nonfarm Nonresidential RE Loans Secured by Farmland Commercial and Industrial Loans Loans to Depository Institutions	0.20 0.11 0.08 0.13 0.03 0.04 -0.00 0.27 -0.00	0.00 0.00 - 0.00 0.00 - 0.08 - 0.01 - 0.36 - 0.11 - 0.27	0.00 0.00 0.00 -0.04 -0.00 -0.06 0.00	0.00 0.01 0.00 0.00 0.00 -0.00 0.00 0.00	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 04 \\ 0. \ 00 \\ 0. \ 02 \\ 0. \ 00 \\ \end{array}$	0. 40 0. 16 0. 13 0. 21 0. 01 0. 06 0. 00 0. 38 0. 00	$\begin{array}{c} 0.58\\ 0.37\\ 0.30\\ 0.50\\ 0.24\\ 0.16\\ 0.05\\ 0.60\\ 0.00\\ \end{array}$	0.68 0.51 0.37 0.69 0.38 0.21 0.13 0.96 0.00	65 65 65 65 64 65 56 66 40
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev Multifamily Nonfarm Nonresidential RE Loans Secured by Farmland Commercial and Industrial Loans Loans to Depository Institutions Loans to Individuals Credit Card Loans	$\begin{array}{c} 0.\ 20\\ 0.\ 11\\ 0.\ 08\\ 0.\ 13\\ 0.\ 03\\ 0.\ 04\\ -0.\ 00\\ 0.\ 27\\ -0.\ 00\\ 1.\ 21\\ 3.\ 73\\ 0.\ 05\\ \end{array}$	0.00 0.00 -0.00 -0.08 -0.01 -0.36 -0.11 -0.27 0.10 -1.15 -0.35	0.00 0.00 0.00 -0.04 -0.00 -0.06 0.00 0.00 0.14 0.36 -0.05	$\begin{array}{c} 0.\ 00\\ 0.\ 01\\ 0.\ 00\\ 0.\ 00\\ 0.\ 00\\ -0.\ 00\\ 0.\ 00\\ 0.\ 00\\ 0.\ 43\\ 1.\ 86\\ 0.\ 00\\ \end{array}$	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 04 \\ 0. \ 00 \\ 0. \ 02 \\ 0. \ 00 \\ 0. \ 24 \\ 0. \ 00 \\ 0. \ 90 \\ 3. \ 12 \\ 0. \ 00 \end{array}$	$\begin{array}{c} 0. \ 40 \\ 0. \ 16 \\ 0. \ 13 \\ 0. \ 21 \\ 0. \ 01 \\ 0. \ 06 \\ 0. \ 00 \\ \hline 0. \ 38 \\ 0. \ 00 \\ \hline 1. \ 59 \\ 4. \ 60 \\ 0. \ 02 \end{array}$	$\begin{array}{c} 0.58\\ 0.37\\ 0.30\\ 0.50\\ 0.24\\ 0.16\\ 0.05\\ \hline 0.60\\ 0.00\\ \hline 3.29\\ 6.85\\ \hline 0.30\\ \end{array}$	$\begin{array}{c} 0.\ 68\\ 0.\ 51\\ 0.\ 37\\ 0.\ 69\\ 0.\ 38\\ 0.\ 21\\ 0.\ 13\\ 0.\ 96\\ 0.\ 00\\ \hline 4.\ 02\\ 16.\ 88\\ 0.\ 60\\ \end{array}$	63 63 63 64 64 65 55 60 40 60 41 55
Revolving Closed-End Commercial Real Estate Loans Construction and Land Dev Multifamily Nonfarm Nonresidential RE Loans Secured by Farmland Commercial and Industrial Loans Loans to Depository Institutions	$\begin{array}{c} 0.\ 20\\ 0.\ 11\\ 0.\ 08\\ 0.\ 13\\ 0.\ 03\\ 0.\ 04\\ -0.\ 00\\ 0.\ 27\\ -0.\ 00\\ 1.\ 21\\ 3.\ 73 \end{array}$	0.00 0.00 -0.00 -0.08 -0.01 -0.36 -0.11 -0.27 0.10 -1.15	0.00 0.00 0.00 -0.04 -0.00 -0.06 0.00 0.00 0.14 0.36	$\begin{array}{c} 0. \ 00\\ 0. \ 01\\ 0. \ 00\\ 0. \ 00\\ 0. \ 00\\ -0. \ 00\\ 0. \ 00\\ 0. \ 00\\ 0. \ 00\\ 0. \ 03\\ 1. \ 86 \end{array}$	$\begin{array}{c} 0. \ 11 \\ 0. \ 06 \\ 0. \ 04 \\ 0. \ 00 \\ 0. \ 02 \\ 0. \ 00 \\ 0. \ 24 \\ 0. \ 00 \\ 0. \ 90 \\ 3. \ 12 \end{array}$	$\begin{array}{c} 0. \ 40 \\ 0. \ 16 \\ 0. \ 13 \\ 0. \ 21 \\ 0. \ 01 \\ 0. \ 06 \\ 0. \ 00 \\ 0. \ 38 \\ 0. \ 00 \\ 1. \ 59 \\ 4. \ 60 \end{array}$	$\begin{array}{c} 0.58\\ 0.37\\ 0.30\\ 0.50\\ 0.24\\ 0.16\\ 0.05\\ 0.60\\ 0.00\\ 3.29\\ 6.85\\ \end{array}$	$\begin{array}{c} 0.\ 68\\ 0.\ 51\\ 0.\ 37\\ 0.\ 69\\ 0.\ 38\\ 0.\ 21\\ 0.\ 13\\ 0.\ 96\\ 0.\ 00\\ 4.\ 02\\ 16.\ 88 \end{array}$	63 63 64 63 64 63 50 60 40 60 41

BHCPR PERCENTILE DISTRIBUTION REPORT PEER GROUP 1	PAST DUE A	ND NONACC	RUAL ASSE	TS					PAGE
	PEER								BHC
PERCENT OF LOANS AND LEASES	RATI O	5%	10%	25%	50%	75%	90%	95%	COUNT
30-89 Days PD Loans and Leases	0. 94	0. 20	0.34	0.60	0. 83	1.16	1. 72	2.26	66
90+ Days PD Loans and Leases	0.17	0.00	0.00	0.00	0.14	0.31	0.47	0.60	66
Nonaccrual Loans and Leases	0. 70	0.07	0.12	0.38	0.57	0.85	1.60	2.76	66
90+ Days PD and Nonaccrual Loans and Leases	0.94	0.11	0. 21	0.50	0.76	1.18	2.03	3. 25	66
30-89 Days PD Restructured	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
90+ Days PD Restructured	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
Nonaccrual Restructured	0.00	0.00	0.00	0.00	0.00	0.00	0.03	0.12	66
PERCENT OF LNS&LS + OTHER ASSETS 30+ DAYS PAST DUE AND NONACCRUAL									
30-89 Days Past Due Assets	0.94	0.20	0.34	0.60	0.83	1.16	1.72	2.26	66
90+ Days Past Due Assets	0.17	0.00	0.00	0.03	0.14	0.31	0.47	0.60	66
Nonaccrual Assets	0.71	0.07	0.12	0.38	0.57	0.85	1.60	2.76	66
30+ Days PD & Nonaccrual Assets	1.92	0.41	0.80	1.14	1.74	2.25	3.63	5.93	66
PERCENT OF TOTAL ASSETS									
90+ Days PD and Nonaccrual Assets	0.58	0.06	0.15	0.28	0.47	0.80	1.14	1.83	66
90+ PD & Nonaccrual Assets + OREO	0.68	0.06	0.15	0.36	0.59	0.93	1.43	2.09	66
RESTRUCTURED & NONACCRUAL LNS&LS + REAL ESTATE ACQUIRED AS PERCENT OF:									
Total Assets	0.52	0.04	0.09	0.27	0.43	0.66	1.05	2.00	66
Allowance for Loan & Lease Losses	71.78	11.78	15.70	39.25	60.72	89.74	128.47	236.75	66
Equity Cap + ALLL	5.80	0.51	1.00	2.52	4.04	6.82	15.82	25.62	66
Tier 1 Cap + ALLL	6.37	0.36	1.00	3.34	5.82	8.90	12.01	20.65	66
Loans & Leases + RE Acquired	0.84	0.08	0.15	0.44	0.69	1.03	1.99	3.27	66

30+ DAYS PAST DUE AND NONACCRUAL LNS&LS AS A PERCENT OF LOAN TYPE	PEER RATI O	5%	10%	25%	50%	75%	90%	95%	BHC COUNT
Real Estate - 30-89 Days PD	0.99	0. 24	0.34	0.62	0.85	1.21	2.13	2.91	65
- 90+ Days Past Due	0.17	0.00	0.00	0.01	0.11	0.31	0.47	0.97	65
- Nonaccrual	0.88	0.07	0.12	0.42	0.70	1.06	2.11	3.75	65
Coml & Indl - 30-89 Days PD	0.55	0.06	0.11	0.28	0.48	0.68	1.47	1.87	66
- 90+ Days Past Due	0.07	0.00	0.00	0.00	0.05	0.12	0.21	0.31	66
- Nonaccrual Individuals - 30-89 Days PD	0.47 1.51	0.04 0.02	0.14 0.39	0.23 0.90	0.37 1.36	0.72 2.13	0.97 2.91	1.10 3.56	66 66
- 90+ Days Past Due	0. 29	0.02	0. 39	0.90	0.18	0.44	1.03	3. 50 1. 44	66
- Nonaccrual	0.19	0.00	0.00	0.01	0.08	0. 25	0.78	1. 20	66
Dep Inst Lns - 30-89 Days PD	0.00	0.00	0.00	0.00	0.00	0.00	0.01	0.05	40
- 90+ Days Past Due	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40
- Nonaccrual	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.02	40
Agricultural - 30-89 Days PD	0.24	0.00	0.00	0.00	0.07	0.34	1.04	1.42	58
- 90+ Days Past Due	0.02	0.00	0.00	0.00	0.00	0.02	0.10	0.28	58
- Nonaccrual	0.67	0.00	0.00	0.00	0.21	1.07	2.65	4.44	58
Foreign Govts- 30-89 Days PD	0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.14	11
- 90+ Days Past Due	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11
- Nonaccrual	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11
Other Lns&Ls - 30-89 Days PD	0.51	0.00	0.00	0.03	0.33	0.92	1.54	2.01	66
- 90+ Days Past Due	0.03	0.00	0.00	0.00	0.00	0.04	0.13	0.48	66
- Nonaccrual	0.25	0.00	0.00	0.00	0.11	0.45	0.87	1.66	66
MEMORANDA:									
1-4 Family - 30-89 Days PD	1.08	0.14	0.27	0.53	0.98	1.35	2.35	3.48	65
- 90+ Days Past Due	0. 23	0.00	0.00	0.01	0.13	0.38	0.80	1.54	65
- Nonaccrual	0.72	0.04	0.07	0.23	0.47	0.99	1.71	3.85	65
Revolving - 30-89 Days PD - 90+ Days Past Due	0.70 0.07	0.00 0.00	0.04 0.00	0.32 0.00	0.65 0.01	1.01 0.13	1.18 0.31	2.15 0.46	65 65
- Nonaccrual	0. 42	0.00	0.00	0.00	0.01	0.13	1.32	0.40 3.14	65
Closed-End - 30-89 Days PD	1. 19	0.13	0.19	0.56	1.13	1.50	2.82	3. 67	65
- 90+ Days Past Due	0.28	0.13	0.19	0.00	0.13	0.42	0.97	2.16	65
- Nonaccrual	0. 82	0.04	0.08	0.24	0.50	1.13	2.26	3.85	65
- Jr Lien 30-89 Days PD	0.10	0.00	0.00	0.02	0.09	0.17	0.25	0.39	65
- Jr Lien 90+ Days PD	0.01	0.00	0.00	0.00	0.00	0.01	0.07	0.08	65
- Jr Lien Nonaccrual	0.08	0.00	0.00	0.00	0.05	0.14	0.27	0.38	65
Commercial RE - 30-89 Days PD	0.80	0.09	0.25	0.39	0.77	1.11	1.50	2.04	65
- 90+ Days Past Due	0.09	0.00	0.00	0.00	0.04	0.19	0.33	0.39	65
- Nonaccrual	0.88	0.02	0.09	0.44	0.71	1.21	2.05	2.83	65
Const & Dev - 30-89 Days PD	1.20	0.01	0.21	0.60	1.04	1.75	2.26	3.46	65
- 90+ Days Past Due	0.13	0.00	0.00	0.00	0.05	0.20	0.49	0.87	65
- Nonaccrual	1.45	0.00	0.04	0.50	1.11	1.94	3.56	4.70	65
Multifamily - 30-89 Days PD	0.61	0.00	0.00	0.05	0.28	0.91	2.61	3.28	64
- 90+ Days Past Due	0.03	0.00 0.00	0.00 0.00	0.00 0.05	0.00 0.23	0. 02 0. 99	0.15 2.02	0.41 2.57	64 64
- Nonaccrual Nonfarm Nres- 30-89 Days PD	0.55								
- 90+ Days PD - 90+ Days Past Due	0.53 0.05	0.01 0.00	0.10 0.00	0.23 0.00	0.42 0.01	0.76 0.08	1.12 0.22	1.67 0.38	65 65
- Nonaccrual	0.54	0.00	0.10	0.00	0. 01	0.80	1.17	1.84	65
Farml and - 30-89 Days PD	0. 41	0.01	0.00	0.00	0. 23	0.64	1.66	2.05	56
- 90+ Days Past Due	0.06	0.00	0.00	0.00	0.00	0.03	0.33	0.63	56
- Nonaccrual	0.59	0.00	0.00	0.00	0.27	0.85	1.91	2.50	56
Credit Card - 30-89 Days PD	1. 52	0.00	0.00	0.03	1.56	2.40	3.48	4.09	48
	0.76	0.00	0.00	0.00	0.46	1.52	2.39	2.78	48
- 90+ Days Past Due		0.00	0.00	0.00	0.00	0.01	0.94	1.43	48

PEER GROUP 1	DEED								DUC
CAPITAL RATIOS	PEER RATI O	5%	10%	25%	50%	75%	90%	95%	BHC COUNT
Tier 1 Leverage Ratio	7.62	4.09	5. 72	6. 98	7.64	8.40	9.19	9.56	66
Tier 1 RBC Ratio	9.35	5.33	7.26	8.21	9.15	10.47	11.78	12.88	66
Total Risk-Based Capital Ratio	11.95	7.05	10.59	11.13	11.74	12.62	13.89	14.52	66
Tangible Tier 1 Leverage Ratio	7.23	3. 53	4.60	6.31	7.31	8.35	8.91	9.46	66
Tangible Common Eq Cap/Tan Assets	5.76	2.05	3. 38	4.85	5.76	6.60	7.93	8.41	66
DERIVATIVES AND									
OFF- BALANCE- SHEET TRANSACTI ONS									
PERCENT OF TOTAL ASSETS:									
Loan Commitments	31.32	6.60	12.22	20.49	28.44	40.43	50.14	73.04	66
Standby Letters of Credit	3.14	0.21	0.46	1.07	2.44	4.65	8.50	8.93	66
Commercial & Similar Letters of Credit	0.12	0.00	0.00	0. 02	0.07	0. 22	0.34	0.46	66
Securities Lent	1.80	0.00	0.00	0.00	0.00	0.00	10.88	25.45	66
Credit Derivatives (BHC as Guarantor)	0.68	0.00	0.00	0.00	0.00	0.08	1.40	20.75	66
Credit Derivatives (BHC as Beneficiary)	2.23	0.00	0.00	0.00	0.00	0.12	5.73	62.60	66
TYPE OF DERIVATIVE INSTRUMENT:									
Derivative Contracts	72.45	0.03	0.18	4.43	17.04	49.23	373.25	640.08	66
Interest Rate Contracts	50.92	0.00	0.06	2.96	14.56	35.19	153.40	563.75	66
Interest Rate Futures & Forward Contr	8.49	0.00	0.00	0.00	0.28	5.04	42.69	94.11	66
Written Options Contr (Int Rate)	5.14	0.00	0.00	0.06	0.53	3.49	10.65	91.26	66
Purchased Options Contr (Int Rate)	5.78	0.00	0.00	0.00	0.44	5.23	19.08	82.31	66
Interest Rate Swaps	27.98	0.00	0.00	1.82	10.83	24.09	63.42	391.77	66
Foreign Exchange Contracts	12.56	0.00	0.00	0.00	0.12	3.50	66.70	196. 95	66
Futures & Forward Foreign Exch Contr	7.74	0.00	0.00	0.00	0.12	2.28	39.29	129.54	66
Written Options Contr (Foreign Exch)	0.65	0.00	0.00	0.00	0.00	0.06	0.83	15.83	66
Purchased Options Contr (Foreign Exch)	0.68	0.00	0.00	0.00	0.00	0.09	0.86	16.31	66
Foreign Exchange Rate Swaps	1.10	0.00	0.00	0.00	0.00	0.07	5.09	25.23	66
Equity, Commodity, & Other Deriv Contr	2.20	0.00	0.00	0.00	0.00	1.02	11.52	35.46	66
Commodity & Other Fut & Forward Contr	0.16	0.00	0.00	0.00	0.00	0.00	0.65	2.97	66
Written Options Contr (Comm & Other)	0.60	0.00	0.00	0.00	0.00	0.28	3.18	11.95	66
Purchased Options Contr (Comm & Oth)	0.71	0.00	0.00	0.00	0.00	0.24	3.43	13.83	66
Commodity & Other Swaps	0.43	0.00	0.00	0.00	0.00	0.23	3.03	4.21	66
PERCENT OF AVERAGE LOANS AND LEASES:									
Loan Commitments	56.22	12.20	25.21	35.44	43.56	62.11	103.82	208.93	66

PERCENT OF NOTIONAL AMOUNT Interest Rate Contracts Foreign Exchange Contracts Equity, Comm, & Other Contracts Futures and Forwards Written Options Exchange-Traded Over-The-Counter Purchased Options Exchange-Traded Over-The-Counter	PEER RATI 0 	5% 2. 29 0. 00 0. 00 0. 00 0. 00 0. 00 0. 00 0. 00 0. 00 0. 00	10% 50. 21 0. 00 0. 00 0. 00 0. 07 0. 00 0. 07 0. 00	25% 77. 81 0.00 0.00 2. 34 2. 63 0.00 1. 49	50% 94. 42 1. 02 0. 00 11. 86 6. 62 0. 00	75% 99. 58 9. 58 2. 20 29. 15 11. 16	90% 100. 00 30. 15 9. 81 52. 95 18. 21	95% 100. 00 88. 22 20. 21 86. 16 43. 23	BHC COUNT  64 64 64 64 64
Interest Rate Contracts Foreign Exchange Contracts Equity, Comm, & Other Contracts Futures and Forwards Written Options Exchange-Traded Over-The-Counter Purchased Options Exchange-Traded Over-The-Counter	$\begin{array}{c} 87.\ 61\\ 7.\ 67\\ 2.\ 00\\ \hline 16.\ 70\\ 7.\ 61\\ 0.\ 54\\ 6.\ 59\\ 7.\ 18\\ 0.\ 53\\ 6.\ 05\\ \end{array}$	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00 0.00 0.07 0.07 0.00 0.07	0.00 0.00 2.34 2.63 0.00	1. 02 0. 00 11. 86 6. 62	9.58 2.20 29.15 11.16	30. 15 9. 81 52. 95 18. 21	100. 00 88. 22 20. 21 86. 16	64 64 64
Equity, Comm, & Other Contracts Futures and Forwards Written Options Exchange-Traded Over-The-Counter Purchased Options Exchange-Traded Over-The-Counter	$\begin{array}{c} 2.\ 00\\ 16.\ 70\\ 7.\ 61\\ 0.\ 54\\ 6.\ 59\\ 7.\ 18\\ 0.\ 53\\ 6.\ 05\\ \end{array}$	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.07 0.00 0.07 0.00	0.00 2.34 2.63 0.00	0.00 11.86 6.62	2.20 29.15 11.16	9.81 52.95 18.21	20. 21 86. 16	64 64
Equity, Comm, & Other Contracts Futures and Forwards Written Options Exchange-Traded Over-The-Counter Purchased Options Exchange-Traded Over-The-Counter	$16.\ 70\\7.\ 61\\0.\ 54\\6.\ 59\\7.\ 18\\0.\ 53\\6.\ 05$	0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.07 0.00 0.07	2.34 2.63 0.00	11.86 6.62	29. 15 11. 16	52. 95 18. 21	86.16	64
Written Options Exchange-Traded Over-The-Counter Purchased Options Exchange-Traded Over-The-Counter	7. 61 0. 54 6. 59 7. 18 0. 53 6. 05	0. 00 0. 00 0. 00 0. 00 0. 00 0. 00	0. 07 0. 00 0. 07	2.63 0.00	6.62	11.16	18.21		
Exchange-Traded Over-The-Counter Purchased Options Exchange-Traded Over-The-Counter	0.54 6.59 7.18 0.53 6.05	0.00 0.00 0.00 0.00	0.00 0.07	0.00				43.23	64
Over-The-Counter Purchased Options Exchange-Traded Over-The-Counter	6.59 7.18 0.53 6.05	0.00 0.00 0.00	0.07		0.00	0.00			
Purchased Options Exchange-Traded Over-The-Counter	7.18 0.53 6.05	0. 00 0. 00		1 40		0.00	3.49	6.76	64
Exchange-Traded Over-The-Counter	0.53 6.05	0.00	0.00	1.49	5.48	9.06	16.84	43.23	64
Over-The-Counter	6.05			0.00	4.95	11.49	20.71	42.28	64
Over-The-Counter		0 00	0.00	0.00	0.00	0.00	3.13	7.38	64
	60.84	0.00	0.00	0.00	3.31	9.00	20.71	42.04	64
Swaps		0.00	2.73	34.60	66.03	81.21	90.44	97.53	64
Ield for Trading	41.26	0.00	0.00	0.00	41.14	80.09	98.25	99.40	64
Interest Rate Contracts	30.54	0.00	0.00	0.00	32.31	64.43	79.25	86.85	64
Foreign Exchange Contracts	3.88	0.00	0.00	0.00	0.18	5.89	20.55	31.58	64
Equity, Comm, & Other Contracts	1.19	0.00	0.00	0.00	0.00	1.32	6.56	14.53	64
Ion-Traded	58.73	0.27	1.29	18.86	57.95	100.00	100.00	100. 00	64
Interest Rate Contracts	52.60	0.12	1.01	14.04	50.80	83.75	100.00	100.00	64
Foreign Exchange Contracts	0.63	0.00	0.00	0.00	0.00	0.32	2.23	15.73	64
Equity, Comm, & Other Contracts	0.11	0.00	0.00	0.00	0.00	0.00	0.73	2.18	64
Deriv Contr (Excl Fut & FX LE 14 Days)	84.50	22.13	53.56	73.49	88.17	94.88	99. 90	100.00	64
One Year or Less	26.14	0.00	1.89	9.58	21.30	37.31	63.71	84.90	64
Over 1 Year to 5 Years	28.56	0.00	0.00	13.80	29.89	45.59	58.56	72.34	64
Over 5 Years	18.60	0.00	0.00	8.79	17.81	29.59	45.28	48.85	64
Gross Negative Fair Value (Abs Val)	0.84	0.00	0.01	0.44	0.73	0.95	2.03	3.27	64
Gross Positive Fair Value	0.90	0.05	0.35	0.52	0.75	1.18	1.43	2.98	64
PERCENT OF TIER 1 CAPITAL:									
Gross Negative Fair Value, Abs Val (X)	0.11	0.00	0.00	0.00	0.01	0.05	0.54	1.55	60
Gross Positive Fair Value (X)	0.12	0.00	0.00	0.00	0.02	0.05	0.53	1.62	66
Held for Trading (X)	0.10	0.00	0.00	0.00	0.00	0.02	0.50	1.52	66
Non-Traded (X)	0.01	0.00	0.00	0.00	0.00	0.01	0.04	0.07	60
Current Credit Exposure (X)	0.07	0.00	0.00	0.00	0.01	0.05	0.38	0.70	60
Credit Losses on Derivative Contracts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
AST DUE DERIVATIVE INSTRUMENTS AIR VALUE:									
30-89 Days Past Due	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
90+ Days Past Due	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
OTHER RATIOS:									
Current Credit Exposure/Risk Wtd Asts	0.68	0.00	0.00	0.04	0.19	0.50	3.16	5.84	66

INSURANCE ACTI VI TI ES	PEER RATI O	5%	10%	25%	50%	75%	90%	95%	BHC COUNT
ANALYSI S RATI OS:									
Ins Underwriting Assets/Consol Assets	0.04	0.00	0.00	0.00	0.00	0.05	0.20	0.61	66
Ins Under Assets(P/C)/Tot Ins Und Ast	41.01	0.00	0.00	0.00	20.27	81.21	96.86	100.00	26
Ins Under Assets(L/H)/Tot Ins Und Ast	58.98	0.00	0.00	15.91	77.14	100.00	100.00	100.00	26
Sep Acct Assets(L/H)/Total Life Ast	0.93	0.00	0.00	0.00	0.00	0.00	0.00	17.53	23
Ins Activities Revenue/Adj Oper Inc	1.23	0.00	0.03	0.09	0.58	2.15	4.17	4.78	66
Premium Inc/Ins Activities Revenue	9.97	0.00	0.00	0.00	0.00	13.64	54.58	74.87	63
Credit Rel Prem Inc/Tot Prem Inc	74.89	0.00	0.00	51.27	99.82	100.00	100.00	100.00	24
Other Prem Inc/Total Prem Inc	25.10	0.00	0.00	0.00	0.00	36.96	99.18	100.00	24
ins Under Net Income/Consol Net Income	0.17	- 0. 00	0.00	0.00	0.00	0.14	0.90	2.06	66
Ins Net Inc (P/C)/Equity (P/C)	18.01	- 1. 92	- 0. 95	2.76	10.15	13.42	17.46	36.70	18
Ins Net Inc (L/H)/Equity (L/H)	4.90	- 0. 67	0.71	3.03	3.85	5.42	13.13	13.37	23
Insur Ben, Losses, Exp/Insur Premiums	77.04	0.39	1.72	26.27	77.77	101.21	175.87	208.67	24
Reinsurance Recov(P/C)/Tot Assets(P/C)	2.95	0.00	0.00	0.00	0.00	1.39	5.22	9.10	18
Reinsurance Recov(L/H)/Tot Assets(L/H)	0.24	0.00	0.00	0.00	0.00	0.26	0.76	2.52	23
Net Assets Ins Under Subs/Cons Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.04	0.11	66
CSV Life Insurance/Tier 1 Cap + ALLL	12.84	0.00	0.00	2.97	13.47	24.08	26.61	31.03	65
BROKER- DEALER ACTI VI TI ES									
Net Assets Broker-Dealer Subs/Cons Asts	0. 67	0.00	0.00	0.00	0.00	0.12	3. 18	12.55	66
FOREI GN ACTIVITI ES									
Yield: Foreign Loans	2.77	0.00	0.00	0.00	0.00	5.15	9.50	14.85	58
Cost: Interest-Bearing Deposits	4. 37	1.79	2.55	3.85	4.61	4.92	5.20	5.35	42
NET LOSSES AS % OF FOREIGN LNS&LS BY TYPE:									
Real Estate Loans	3.12	0.13	0.13	0.18	0.25	0.88	7.18	11.77	6
Commercial and Industrial Loans	4.08	0.00	0.00	0.00	0.13	0.67	4.62	19.30	9
Foreign Governments and Inst	- 0. 33	- 3. 22	- 2. 94	- 0. 12	0.00	0.00	0.00	0.00	11
GROWTH RATES:									
	97 99	- 73. 75	01 04	99.90	0 77	43.06	107 55	497 94	40
Net Loans and Leases	27.36	- 73. 75 - 74. 82	- 61. 84	- 28. 36	3.77 12.13	43.06 45.46	107.55 141.60	437.84 484.05	49
Fotal Selected Assets Deposits	35.68 42.93	- 74.82 - 61.89	- 58. 24 - 27. 70	- 19. 12 11. 11	12.13 26.23	45.46 62.39	141.60	484.05 183.40	60 40

BHCPR PERCENTILE DISTRIBUTION REPORT PEER GROUP 1	PARENT CO	MPANY ANA	LYSIS - PA	ART I					PAGE 1
	PEER								BHC
PROFITABLITY:	RATI O	5%	10%	25%	50%	75%	90%	95%	COUNT
Net Income/Avg Equity Capital	10. 76	- 3. 86	2.50	6. 98	12.01	14.65	16. 20	19.62	66
Bank Net Inc/Avg Eq Inv in Banks	11.85	0.00	2.96	6.77	11.62	15.67	18.64	24. 51	56
onbk Net Inc/Avg Eq Inv in Nonbanks	7.59	- 33. 55	- 1. 72	0.17	5. 58	14.28	23.36	32.34	61
ub BHCs Net Inc/Avg Eq Inv in Sub BHCs	8.08	- 10, 48	- 0. 54	0.00	9.01	12.30	17.21	17.47	26
ank Net Income/Parent Net Income	78.35	0.00	0.00	66.67	99.05	108.02	118.50	123. 11	62
onbank Net Income/Parent Net Income	7. 02	0.00	0.00	0.12	2.89	9.58	29.72	39.30	54
ub BHCs Net Inc/Parent Net Income	75. 17	0.49	1.94	25.08	100.00	105. 24	113.04	127. 57	18
EVERAGE:									
Cotal Liabilities/Equity	34.34	1.25	3.49	12.35	23.75	48.60	89.48	135.47	66
Total Debt/Equity Capital	16.55	0.00	0.00	0.00	8.55	27.84	64.17	106.51	66
Tot Debt+NP to Subs Iss Tr Pref/Equity	25.46	0.00	0.08	6.83	19.09	35.67	67.79	115.38	66
Fot Debt+Lns Guaranteed for Affl/Équity	18.71	0.00	0.00	0.06	8.67	29.90	67.26	112.40	66
Total Debt/Eq Cap - Exc Over Fair Value	16.77	0.00	0.00	0.00	8.55	28.12	64.49	107.06	66
Long-Term Debt/Equity Capital	11.89	0.00	0.00	0.00	6.45	18.38	48.90	74.89	66
Short-Term Debt/Equity Capital	3. 26	0.00	0.00	0.00	0.00	3.63	14.51	27.29	66
Current Portion of LT Debt/Equity	0.05	0.00	0.00	0.00	0.00	0.00	0.28	0. 92	66
Exc Cost Over Fair Value/Equity Cap	0. 29	0.00	0.00	0.00	0.00	0.12	1.92	2.98	66
Long-Term Debt/Consolidated LT Debt	12.95	0.00	0.00	0.00	8.20	23.04	43. 70	59.43	66
DOUBLE LEVERAGE:									
Equity Investment in Subs/Equity	111. 51	93.04	96.88	102.31	110.96	119.02	131.51	136.28	66
Fotal Investment in Subs/Equity	121.15	94.44	99.86	103.28	114.23	133. 27	162.46	201.05	66
Eq Inv Sub/Eq Cap,QualTPS+Oth PS in T1	100.45	81.98	86.34	95.72	98.71	104.16	114.84	121.57	66
Tot Inv Sub/Eq Cap,QualTPS+0th PS in T1	109.46	85.70	87.89	97.19	102.07	115.05	145.38	193. 85	66
DOUBLE LEVERAGE PAYBACK:									
Equity Inv in Subs - Eq Cap/Net Inc (X)	1.12	- 0. 54	- 0. 31	0.28	0.94	1.87	2.35	3.14	62
Eq Inv in Subs - Eq Cap/Net Inc-Div (X)	2.60	0.18	0.51	1.28	2.01	3.07	5.84	7.43	49
COVERAGE ANALYSIS:	145 01	11.00	00.05	00 50	100.00	100.00	000 40	410 70	00
Op Inc-Tax + Noncash/Oper Exp + Div	145.21	11.90	66.95	98.56	122.92	166.39	289.49	419.72	66
Cash Fl Fr 0p+Noncash+0p Ex/0p Ex+Div	151.78	4.34	35.58	94.35	123.61	174.78	362.27	418.87	66
Adj Cash Fl/Op Exp+Repaid LT Debt+Div	101.60	15.33	38.20	77.21	100.05	117.91	173.28	205.81	66
Pretax Oper Inc + Int Exp/Int Expense	4662.64	- 222. 94	97.92	206.16	737.22	2328.02	8897.23	73170.6	50
Div + Int From Subs/Int Exp + Div	183.06	17.37	60.63	113.15	135.52	204.75	474.38	667.61	64
Fees+Other Inc From Subs/Sal + Oth Exp Net Inc/Curr Port of LT Debt+Pfd Div(X)	14.81 614.20	0.00 1.13	0.00 1.69	0.00 9.99	0.00 31.50	21.44 360.66	69.17 1622.90	87. 20 6582. 13	65 26
OTHER RATIOS:									
Net Assets Repr in 1 Yr/Total Assets	0.00	- 17. 98	- 10. 55	- 1. 43	0.46	2.22	6.33	8.63	66
PAST DUE AND NONACCRUAL AS % OF LNS&LS:	2. 50								50
90+ Days Past Due	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18
Nonaccrual	6.16	0.00	0.00	0.00	0.00	0.00	4.92	15.87	18
Total	6.16	0.00	0.00	0.00	0.00	0.00	4. 92	15.87	18
GUARANTEED LOANS AS % OF EQUITY CAP:									
To Bank Subsidiaries	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.10	66
To Nonbank Subsidiaries	0.46	0.00	0.00	0.00	0.00	0.00	2.41	9.56	66
To Subsidiary BHCs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
Total	0.58	0.00	0.00	0.00	0.00	0.00	3.09	11.67	66
AS A % OF CONSOLIDATED BHC ASSETS:									
Nonbank Assets of Nonbank Subsidiaries	5.36	0.00	0.00	0.04	1.29	6.02	22.50	45.15	66
Combined Thrift Assets	0. 22	0.00	0.00	0.00	0.00	0.00	1.04	5.05	66
Combined Foreign Nonbank Sub Assets	0.11	0.00	0.00	0.00	0.00	0.01	0.45	1.78	66

HCPR PERCENTILE DISTRIBUTION REPORT EER GROUP 1	PARENT COM	PANY ANAL	YSIS - PA	ART II					PAGE 1
	PEER		1.0%	0.5%	~ 00/	~~~	0.0%	0.5%	BHC
AYOUT RATIOS - PARENT	RATI O	5%	10%	25%	50%	75%	90%	95%	COUNT
iv Paid/Inc Before Undist Inc	68.41	0.00	1.76	35.19	67.48	95.62	120.72	182.57	60
ividends Paid/Net Income	43.77	0.00	1.25	24.01	45.32	59.98	75.28	89.51	62
et Income - Dividends/Avg Equity	5.84	- 9. 75	- 0. 68	2.84	6.71	8.46	11.44	13.70	66
ERCENT OF DIVIDENDS PAID:									
Dividends From Bank Subs	130.04	0.00	0.00	17.41	116.15	174.81	381.84	612.88	60
Dividends From Nonbank Subs	7.01	0.00	0.00	0.00	0.57	10.41	36.35	69.69	60
Di vi dends From Subsi di ary BHCs	21.14	0.00	0.00	0.00	0.00	0.00	164.27	231.19	60
Dividends From All Subsidiaries	211.38	0. 20	61.34	111.32	150.94	247.34	553.76	737.21	60
AYOUT RATIOS - SUBSIDIARIES:									
PERCENT OF BANK NET INCOME:									
Dividends From Bank Subs	73.62	0.00	0.09	26.65	67.57	94.87	135.47	172.39	53
Interest Income From Bank Subs	3. 71	0.00	0.00	0.12	1.38	4.13	15.51	24.29	53
Mgt & Service Fees From Bank Subs	3.94	0.00	0.00	0.00	0.00	2.70	20.79	25.65	53
Other Income From Bank Subs	- 0. 00	- 0. 37	0.00	0.00	0.00	0.00	0.00	0.00	53
Operating Income From Bank Subs	84.67	1.36	9.95	50.41	75.07	119.53	153.91	190. 52	53
PERCENT OF NONBANK NET INCOME:									
Dividends From Nonbank Subs	55.07	0.00	0.00	0.08	44.44	106.19	140.78	197.99	46
Interest Income From Nonbank Subs	25.31	0.00	0.00	0.00	8.25	31.79	108.62	143.96	46
Mgt & Serv Fees From Nonbank Subs	2.08	0.00	0.00	0.00	0.00	2.38	11.49	18.73	46
Other Income From Nonbank Subs	0.02	0.00	0.00	0.00	0.00	0.00	0.00	0.66	46
Operating Inc From Nonbank Subs PERCENT OF SUB BHCs' NET INCOME:	97.63	0.00	0.00	20.17	88. 23	145.37	243.40	347.92	46
Dividends From Subsidiary BHCs	45.80	0.00	0.00	0.00	47.10	80.04	94.10	132.05	19
Interest Inc From Subsidiary BHCs	5.43	0.00	0.00	0.00	0.10	8.14	26.09	28.23	19
Mgt & Serv Fees From Sub BHCs	2.02	0.00	0.00	0.00	0.00	0.00	11.38	26.69	19
Other Income From Subsidiary BHCs Operating Income From Sub BHCs	0.00 58.99	0.00 0.00	0.00 1.33	0.00 17.41	0.00 67.35	0.00 85.21	0.00 116.38	0.00 134.47	19 19
1 0	56. 55	0.00	1. 55	17.41	07.55	05. 21	110. 50	154. 47	15
EPENDENCE ON SUBSIDIARIES: PERCENT OF TOTAL OPERATING INCOME:									
Dividends From Bank Subsidiaries	53.05	0.00	0.00	0.00	73.54	91.60	97.97	99.59	66
Interest Income From Bank Subs	3.14	0.00	0.00	0.00	1.14	4.09	13.51	27.52	66
Mgt & Serv Fees From Bank Subs	2.80	0.00	0.00	0.00	0.00	1.02	19.18	25.15	66
Other Income From Bank Subs	0.00	- 0. 31	0.00	0.00	0.00	0.00	0.00	0.00	66
Operating Income From Bank Subs	64. 47	0.00	0.00	24. 37	86.26	97.92	99.67	99.95	66
Dividends From Nonbank Subs	3. 14	0.00	0.00	0.00	0. 21	5.10	13. 22	28.46	66
Interest Income From Nonbank Subs	2.24	0.00	0.00	0.00	0.14	3.36	10.51	23.29	66
Mgt & Serv Fees From Nonbank Subs	0.10	0.00	0.00	0.00	0.00	0.00	0.74	1.86	66
Other Income From Nonbank Subs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
Operating Inc From Nonbank Subs	6.77	0.00	0.00	0.00	1.47	9.10	34.10	43.66	66
Dividends From Subsidiary BHCs	12.18	0.00	0.00	0.00	0.00	0.00	91.40	98.60	66
Interest Inc From Subsidiary BHCs	0.36	0.00	0.00	0.00	0.00	0.00	1.47	8.25	66
Mgt & Serv Fees From Sub BHCs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.08	66
Other Income From Subsidiary BHCs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	66
Operating Income From Sub BHCs	14.10	0.00	0.00	0.00	0.00	2.04	94. 58	98.72	66
Loans and Adv From Subs/ST Debt	801.41	0.00	1.25	37.65	122.31	505.70	1144. 24	8035.24	31
Loans and Adv From Subs/Total Debt	129.89	0.00	0.00	11.36	48.80	116.46	598.20	1091.59	49

BHCPR Reporters for Quarter Ending mm/dd/yyyy Peer Group 1 by BHC Name

I D_RSSD	Consolidated Assets(\$000)	BHC Name	Home Office Location	Change From mm/dd/yyyy and Other Notes
1199563	21, 592, 083	ASSOCIATED BANC-CORP	GREEN BAY, WI	
1097614	13, 203, 849	BANCORPSOUTH, INC.	TUPELO, MS	
1025608	74, 209, 491	BANCWEST CORPORATION	HONOLULU, HI	
1073757	1, 720, 688, 423	BANK OF AMERICA CORPORATION	CHARLOTTE, NC	
1025309	10, 472, 942	BANK OF HAWAII CORPORATION	HONOLULU, HI	
3587146	197, 839, 000	BANK OF NEW YORK MELLON CORPOR	NEW YORK, NY	
1074156	132, 617, 601	BB&T CORPORATI ON	WINSTON-SALEM, NC	
1078529	58, 869, 241	BBVA USA BANCSHARES, INC.	THE WOODLANDS, TX	Name change from COMPASS
1883693	20, 902, 545	BOK FINANCIAL CORPORATION	TULSA, OK	
2277860	150, 590, 369	CAPITAL ONE FINANCIAL CORPORAT	MCLEAN, VA	
1843080	10, 402, 532	CATHAY GENERAL BANCORP	LOS ANGELES, CA	Moved from Peer 2
	2, 187, 631, 000	CITIGROUP INC.	NEW YORK, NY	
1132449	160, 286, 202	CITIZENS FINANCIAL GROUP, INC.	PROVI DENCE, RI	
1205688	13, 524, 021	CITIZENS REPUBLIC BANCORP, INC	FLINT, MI	
1027518	15, 893, 886	CITY NATIONAL CORPORATION	BEVERLY HILLS, CA	
1080465	25, 971, 125	COLONIAL BANCGROUP, INC., THE	MONTGOMERY, AL	
1199844	62, 756, 752	COMERICA INCORPORATED	DALLAS, TX	
1117679	49, 372, 382	COMMERCE BANCORP, INC.	CHERRY HILL, NJ	
1049341	16, 212, 371	COMMERCE BANCSHARES, INC.	KANSAS CITY, MO	
1102367	13, 646, 450	CULLEN/FROST BANKERS, INC.	SAN ANTONIO, TX	
2734233	11, 852, 332	EAST WEST BANCORP, INC.	PASADENA, CA	
1130780	14, 969, 120	FBOP CORPORATION	OAK PARK, IL	
1070345	110, 961, 509	FIFTH THIRD BANCORP	CINCINNATI, OH	
2744894	17, 186, 931	FIRST BANCORP	SAN JUAN, PR	
1118797	10, 882, 718	FIRST BANKS, INC.	SAINT LOUIS, MO	
1075612	16, 229, 958	FIRST CITIZENS BANCSHARES, INC	RALEI GH, NC	
1094640	37, 017, 239	FIRST HORIZON NATIONAL CORPORA	MEMPHIS, TN	
1020902	16, 020, 746	FIRST NATIONAL OF NEBRASKA, IN	OMAHA, NE	
1070804	10, 407, 565	FIRSTMERIT CORPORATION	AKRON, OH	
1117129	15, 923, 098 66, 308, 950	FULTON FINANCIAL CORPORATION	LANCASTER, PA	
1245415		HARRIS FINANCIAL CORP.	WI LMI NGTON, DE	
3232316 1068191	487, 754, 828 54, 629, 164	HSBC NORTH AMERICA HOLDINGS IN HUNTINGTON BANCSHARES INCORPOR	PROSPECT HEIGHTS, IL	
1104231	11, 167, 161	INTERNATIONAL BANCSHARES CORPO	COLUMBUS, OH LAREDO, TX	
	1, 562, 147, 000	JPMORGAN CHASE & CO.	NEW YORK, NY	
1053502	99, 567, 393	KEYCORP	CLEVELAND, OH	
1037003	64, 875, 639	M&T BANK CORPORATION	BUFFALO, NY	
3594612	59, 857, 466	MARSHALL & ILSLEY CORPORATION	MI LWAUKEE, WI	New Y-9C/BHCPR reporter
1069125	150, 383, 641	NATIONAL CITY CORPORATION	CLEVELAND, OH	New 1 56/ biot & reporter
2132932	30, 599, 738	NEW YORK COMMUNITY BANCORP, IN	WESTBURY, NY	
3212091	14, 357, 765	NEW YORK PRIVATE BANK & TRUST	NEW YORK, NY	
1199611	67, 611, 226	NORTHERN TRUST CORPORATION	CHI CAGO, IL	
1129382	44, 411, 000	POPULAR, INC.	SAN JUAN, PR	
1826056	26, 195, 932	RBC CENTURA BANKS, INC.	RALEI GH, NC	
3242838	141, 043, 932	REGIONS FINANCIAL CORPORATION	BIRMINGHAM, AL	
1141599	13, 871, 556	SOUTH FINANCIAL GROUP, THE	GREENVI LLE, SC	
1111435	142, 936, 851	STATE STREET CORPORATION	BOSTON, MA	
3152245	12, 151, 312	STERLING FINANCIAL CORPORATION	SPOKANE, WA	
1131787	179, 573, 933	SUNTRUST BANKS, INC.	ATLANTA, GA	
1117156	13, 077, 994	SUSQUEHANNA BANCSHARES, INC.	LITITZ, PA	Moved from Peer 2
	33, 018, 452	SYNOVUS FINANCIAL CORP.	COLUMBUS, GA	

BHCPR Reporters for Quarter Ending mm/dd/yyyy Peer Group 1 by BHC Name

I D_RSSD	Consolidated Assets(\$000)	BHC Name	Home Office Location
2816906	,,	TAUNUS CORPORATION	NEW YORK, NY
2389941 1249196 1119794	60, 165, 099	TCF FINANCIAL CORPORATION TD BANKNORTH INC. U. S. BANCORP	WAYZATA, MN PORTLAND, ME MINNEAPOLIS. MN
2694814 1378434	11, 803, 566	U. S. BANCORF UCBH HOLDINGS, INC. UNIONBANCAL CORPORATION	SAN FRANCISCO, CA
2307280 1048773	62, 451, 758	UTRECHT-AMERICA HOLDINGS, INC. VALLEY NATIONAL BANCORP	
2801546 1073551	-, ,	W HOLDING COMPANY, INC. WACHOVIA CORPORATION	MAYAGUEZ, PR CHARLOTTE, NC
$1145476 \\ 1120754$	575, 442, 000	WEBSTER FINANCIAL CORPORATION WELLS FARGO & COMPANY	WATERBURY, CT SAN FRANCISCO, CA
1079740 1888193	11, 622, 601	WHI TNEY HOLDING CORPORATION WILMINGTON TRUST CORPORATION	NEW ORLEANS, LA WI LMI NGTON, DE
1027004	52, 947, 444	ZI ONS BANCORPORATI ON	SALT LAKE CITY, UT

Note: Peer Group 1 has 66 bank holding companies.

Change From mm/dd/yyyy and Other Notes

## Appendix C: BHCPR Ordering Instructions and Order Form

## Information

The Bank Holding Company Performance Reports (BHCPR) is a computergenerated report of current and historical financial information produced quarterly for three groups of bank holding companies: top-tier bank holding companies with consolidated assets of \$500 million or more; top-tier bank holding companies that are required to file the FR Y-9C and FR Y-9LP to meet supervisory needs; and top-tier bank holding companies that are not subject to the Board's risk-based capital guidelines but elect to voluntarily comply with the guidelines and file the FR Y-9C and FR Y-9LP report forms.

There are two types of BHCPRs:

- Individual BHC Report
- Peer Group Average Reports

In addition, A User's Guide for the Bank Holding Company Performance Report is available.

Type of Order	Price Per Copy
Individual BHC Report	\$45.00
Peer Group Average Reports	65.00
A User's Guide for the BHCPR	25.00

### **Ordering Instructions**

To order BHCPR products from the Board of Governors of the Federal Reserve System, please complete the order form on the next page or call (202) 452-3245. Orders may also be made via Fax (202) 728-5886. To check on the status of your order, please call Customer Services at (202) 452-3245.

Payment to the Board of Governors of the Federal Reserve System may be made through:

• a check or money order payable to

Board of Governors of the Federal Reserve System, or

• a credit card (American Express, VISA, or MasterCard).

Order forms or written inquiries should be addressed to:

Board of Governors of the Federal Reserve System Publications Services MS 127 Washington, D.C. 20551

Nonconfidential versions of individual bank holding company reports, as well as peer group average reports, are also available at no cost on the National Information Center's web site at the following URL: http://www/ffiec.gov/nicpubweb/ nicweb/nichome.aspx.

## BHCPR Order Form

(Mail completed form to: Board of Governors of the Federal Reserve System, Publications Services, MS 127, Washington, D.C. 20551)

Name					
Street Address					
City	State		Zip		
Telephone Number			Date		
Individual BHC Report (\$45 each):					
Bank Holding Company Name	Location (City and State)	Report Date	Qty.	Amount	
				\$	
(Attach separate sheet for additional list of B	BHCs)				
Other Reports					
- Peer Group Average Reports (\$65)					
A User's Guide for the BHCPR (\$25)					
Handling fee per order (\$4.00 domestic/	(\$8.00 foreign)				
Total amount of order				<u>\$</u>	
Method of Payment					

Check/ Money ofder enclos	, payable to	board of Governors of the redefail Reserve System
Charge my credit card:	Account No.	Expiration Date
American Express		
VISA		
MasterCard		
Signature		(Required to validate orders.)