

Business Opportunities at DHS



JULY 2009

From the Chairman

Dear Friends,

I want to thank you for your continued support of the Business Opportunities Newsletter. Each month, we work to present you with good information for your businesses.

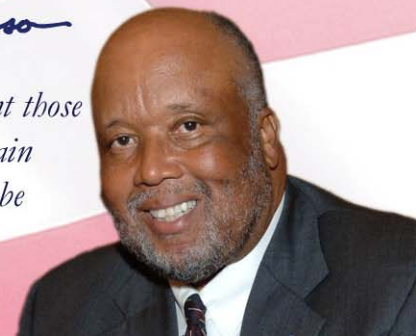
In this edition of the newsletter, we discuss the closure of CLEAR, a TSA endorsed program that allowed pre-screened passengers to bypass certain security measures. We also provide you with more information about the Department of Homeland Security's (DHS) Mentor-Protégé program, a program that matches prime contractors with small businesses in order to foster business development and strategic partnerships.

As Chairman of the Committee on Homeland Security, I am dedicated to providing you with information that will equip you to do business with DHS. As we continue to weather these tough economic times, we must continue to work together to improve the opportunities available to the nation's business owners.

I encourage you to continue to send in your views on working with the Department. Additionally, feel free to provide your suggestions on how to improve the newsletter. Do not hesitate to contact us at: DHSBizOps@mail.house.gov if we can be of assistance to you.

Keep the Faith,

A handwritten signature in black ink that reads "Bennie G. Thompson".



"Securing our homeland is one of the nation's most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor."

—Chairman Bennie G. Thompson

Clear, a TSA Registered Traveler Program, Closes its Lanes



On June 22, 2009, Verified Identity Pass, Inc. announced that it would no longer staff its Clear lanes. Clear lanes were a part of the TSA Registered Traveler Program and were staffed at twenty of the nation's airports, including Hartsfield-Jackson Airport in Atlanta and Chicago O'Hare Airport.

Clear was a TSA Registered Traveler service that allowed air travelers to get through security lines quicker. To participate in this service, a customer had to pay a fee, provide personally identifiable information (including biometric information), social security number, and a birth certificate.

Many travelers who used Clear's services are deeply concerned about the disposition and treatment of the personally identifiable information they provided to Clear. This situation is complicated because the agreement that Clear signed with TSA, enabling the company to participate in the Registered Traveler Program, apparently failed to cover the disposition of passenger information if a participating vendor decided to terminate its involvement with the program. The Committee on Homeland Security recently wrote a letter to TSA regarding the disposition of this data and to determine TSA's role regarding the personally identifiable information of its Clear's clients.

The Committee will continue to monitor this situation and will provide updates in future newsletters. In the meantime, if you are a Clear client, please visit www.flyclear.com for Clear's answers regarding its closure.

UPCOMING EVENTS WITH DHS

[5th Annual National Veteran Small Business Conference](#)

July 20-23, 2009

Las Vegas, NV

Sponsor: Veteran Small Business Federal Interagency Council

For more information:

<http://www.nationalveteransconference.com>

[Heartland Procurement Conference](#)

August 11, 2009

Overland, KS

Sponsor: Representative Dennis Moore

For more information:

<http://www.mssu.edu/heartlandptac>

[National SB Federal Contracting Summit](#)

August 5, 2009

Washington, DC

Sponsor: U.S. Women's Chamber of Commerce

For more information:

<http://www.nasbc.org/html/nsbfcs-0809.aspx>

[Elite Service Disabled VOB 2009 National Convention](#)

August 19-21, 2009

Colorado Springs, CO

Sponsor: Elite Service-Disabled Veteran-Owned Business Network

For more information: <http://www.mdsvobn.org>

[Federal Funding Seminar](#)

August 5-6, 2009

Manchester, TN

Sponsor: Congressman Lincoln Davis

For more information:

http://www.cis.tennessee.edu/government/davis_conference

[California Hispanic Chamber 30th Annual Convention](#)

August 19-22, 2009,

San Diego, CA

Sponsor: California Hispanic Chamber of Commerce

For more information: <http://www.regonline.com/builder/site/Default.aspx?eventid=736553>

Grooming Your Business For Success



Mentors play a critical role in both personal and business success. Providing invaluable insight, mentors can assist you in avoiding obstacles they overcame. Not only can mentors help guide you through obstacles seen and unseen, they can also help increase your business' chances of success.

This is why the DHS mentor-protégé program may be a great resource for your business. Intended to motivate and encourage large prime contractors to build mutually beneficial developmental relationships with small businesses, this program is designed to improve performance of contracts and subcontracts, foster long-term relationships between large and small businesses, and strengthen subcontracting opportunities and accomplishments.

In order to be eligible for the program your business must meet two qualifications:

- 1) The business cannot be on the disbarred or suspended federal contractors list and
- 2) The business must meet the definition of a small business according to the SBA's Office of Size Standards.

This program not only allows small businesses an opportunity to build relationships with established DHS contractors, but also provide an opportunity for small businesses to receive monetary, technical and other mutually agreed upon services from mentors, including government or commercial subcontracting opportunities.

For more information on the mentor-protégé program or to find a list of participating prime contractors, please visit http://www.dhs.gov/xopnbiz/smallbusiness/editorial_0716.shtm

DID YOU KNOW...

You can locate advance acquisition planning information at:

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

You can locate current opportunities at:

<http://vsearch2.fbo.gov/servlet/SearchServlet>

You can serve as a subcontractor with a prime at DHS:

http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf

UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSFEHQ-09-R-0100	CBP	Raw Iron and Steel Material	Mary Patruzzo Mary.patruzzo@dhs.gov	July 23, 2009
HSFE06-09-P-6397	FEMA	Mattresses for Mobile Homes	Gerard Hegggers gerard.heggers@dhs.gov	July 20, 2009
HSCENV-09-R-00004	ICE	Administrative Support Services	Raymond Tracey raymond.tracey@dhs.gov	July 21, 2009
20049023	CBP	Generator Maintenance	Thomas Chouinard thomas.chouinard@dhs.gov	July 24, 2009
HSCG82-09-Q-3WC249	USCG	Re-roofing Building #8, United States Coast Guard Integrated Support Command Miami Beach, Florida	Alice P. Martinez alice.p.martinez@uscg.mil	July 27, 2009
HSTS01-09-R-HRM147	CBP	Employee Relations Support Services	Frank P. McNally frank.mcnally@dhs.gov	July 24, 2009
HSFEHQ-09-R-00073	FEMA	Park Model (2 Bedroom)	Sean G. Williams sean.g.williams@dhs.gov	August 7, 2009
HSTS07-09-R-00134	TSA	TSA/TSO Uniform Solicitation	Doretta Chiarlone Doretta.Chiarlone@dhs.gov	August 10, 2009
HSFEHQ-09-R-00074	FEMA	Manufactured Homes (3 Bedroom)	Sean G. Williams sean.g.williams@dhs.gov	August 7, 2009

BTOP/BIP Technical Assistance and Outreach Workshops

The Recovery Act provided a total of \$7.2 billion to the Commerce Department's National Telecommunications and Information Administration (NTIA) and the U.S. Department of Agriculture's Rural Utilities Service (RUS) to accelerate broadband deployment in areas of the country that have been without the high-speed infrastructure. Of that funding, NTIA will utilize \$4.7 billion to deploy broadband infrastructure in underserved areas throughout the United States, expand public computer center capacity, and encourage sustainable adoption of broadband service. RUS will invest \$2.5 billion to facilitate broadband deployment in rural communities.

(continued on p. 5)

If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it: DHSBizOps@mail.house.gov

NTIA and RUS have published the joint NOFA for the Broadband Technology Opportunity Program and the Broadband Initiatives Program (BIP), respectively. Beginning July 7, 2009, BTOP and BIP will host ten workshops around the country to assist prospective applicants. The workshops will include an overview of the grants funding available under BTOP and the grants and loans authorized BIP.

In addition, NTIA will host a pre-conference workshops, "High Speed, High Stakes: Closing the Digital Divide in Minority Communities" at three of the locations. This workshop will address the unique concerns and challenges faced by minority stakeholders, including socially and economically disadvantaged small businesses and minority serving institutions. It will also highlight the opportunities broadband deployment and adoption offer for promoting economic growth, job creation, education, health care, and public safety in minority communities.

The pre-workshop conferences are held from 2pm to 5pm the day before the workshop and will be located in the same facility. Please visit www.broadbandusa.gov for the NOFA, fact sheets, and workshop schedules and registration for remaining dates.

You will also find the NOFA for the State Broadband Data and Development Program there.

Workshop dates and locations include:

July 8	Boston, MA
July 10	Charleston, WV
July 14	Birmingham, AL
July 13	Pre-Conference
July 15	Memphis, TN
July 16	Lonoke, AR
July 17	Billings, MT
July 16	Pre-Conference
July 21	Minneapolis, MN
July 23	Albuquerque, NM
July 22	Pre-Conference
July 24	Los Angeles

HELPFUL LINKS

"How to Do Business with the Department"
http://www.dhs.gov/xopnbiz/editorial_0421.shtm

DHS Organizational Chart
http://www.dhs.gov/xabout/structure/editorial_0644.shtm

OSDBU Contacts
http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

Statistics on DHS Small Business
Performance
<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

Report Contract Bundling
http://www.sba.gov/aboutsba/sbaprograms/gc/gc_bundling.html

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FORECASTING OPPORTUNITIES

For more information about these opportunities, please visit: <http://www.fido.gov/dhs/aap/publicviewsb.asp>

NAICS Code	DHS Office/Agency	Project	Point of Contact
541512	CBP	Provide onsite technical assistance personnel for the US Border Patrol Academy (USBP) Artesia, NM location.	Romeo N. Nafarrete Romeo.Nafarrete@dhs.gov
334119	CBP	Fingerprint scanners	Mitchell Harmell Mitchell.Harmell@cbp.dhs.gov
561730	CBP	Landscaping/Ground Maintenance Services	Romeo Nafarrete Romeo.Nafarrete@dhs.gov
611710	FEMA	Training	Bryan McCreary bryan.mccreary@dhs.gov
236220	FEMA	Environmental Protection Improvements	Bill McClure Bill.McClure@dhs.gov
561720	ICE	Janitorial services at the National Firearms and Tactical Training Unit in Altoona, PA.	Mario Bellamy Mario.Bellamy@dhs.gov
334220	ICE	wireless communications kits (hardware, software and infrastructure)	Thom Ingles Thom.Ingles@dhs.gov
TBD - EAGLE	ICE	Develop an application to identify, prioritize and track criminal recidivists.	Contact Teaming Coordinators on ITAC Website.: http://www.dhs.gov/xopnbiz/opportunities/editorial_0700.shtm
484210	DHS HQ	New building location	Gina Brown gina.brown@hq.dhs.gov
541611	DHS HQ	Full spectrum of research, planning, concept development, and war-game planning, execution and assessment required to conduct meaningful exercises.	Damion Higbie damion.higbie@dhs.gov

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