

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU FORM

2007 ECONOMIC CENSUS

Books, Periodicals, Flowers, and Florists' Supplies

WH-42431	(12/07/2006)	OMB No. 0607-0929: Approval Expires 12/31/2008
DUE DATE FEBRUARY 12, 2008 Mail your completed form to: U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001	WH-424	
Please read the accompanying information sheet(s) before answering the questions.		INFORMATION COPY DO NOT USE TO REPORT
Need help or have questions about filling out this form?		DONO
<i>Visit</i> www.census.gov/econhelp		
<i>Call</i> 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.		
- OR - Write to the address above.		
Include your 11-digit Census File Number (CFN) printed in the mailing address.		(Places correct any arrors in this mailing address)
		(Please correct any errors in this mailing address.) (LAW. Title 13, United States Code, requires businesses and other organizations
 law, YOUR CENSUS RE of Census Bureau inform files are immune from leg Use blue or black ballpoint p 	ation and ma gal process.	ver the questions and return the report to the U.S. Census Bureau. By the same NFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality y be used only for statistical purposes. Further, copies retained in respondents' e center numbers in their respective boxes. Examples:
 Do not use pencil or felt-tip p Place an "X" inside the box. 	oen. ∙Do no	of put slashes through 0 or 7. $\square \square \square$
The reporting unit for this where business is conduct information sheet(s).	s form is an e cted or where	establishment. An establishment is generally a single physical location e services or industrial operations are performed. For further clarification, see
EMPLOYER IDENTIFICAT Is the Employer Identifica establishment on its lates	ation Number	R r (EIN) shown in the mailing address the same as the one used for this al Revenue Service Form 941, Employer's Quarterly Federal Tax Return?
0021 🗌 Yes - Go to 2	0022 🔲 N	o - Enter current EIN <i>(9 digits)</i> ₀ ₀₀₂₅
		ation the same as shown in the mailing address? s are not physical locations.)
0031 🔲 Yes - Go to line		
0032 🔲 No - Enter —	0035 NU	Imber and street
physical location		
location	0036 Cit	ty, town, village, etc. 0037 State 0038 ZIP Code
B. Is this establishment (<i>Mark "X" only ONE b</i>		ated inside the legal boundaries of the city, town, village, etc.?
0041 Yes 0042	□ No	0043 No legal boundaries 0044 Do not know
C. In what type of munic	cipality is this	establishment physically located? (Mark "X" only ONE box.)
0046 🗌 City, village, or	borough	0047 🔲 Town or township 0048 🗌 Other 0024 🔲 Do not know

Form	<u>WH-42</u>	431 (12/07/20	06)									F	Page 2
3	Which O <i>(Mark ")</i>	K" only ONE	llowing best des <i>box.)</i>	cribes this establish	_								
	0011	In operation	ו		0013	Temporarily	or s	easonal	ly inac	tive			
	0014	Ceased ope	eration - Give da	te at right					▶[Month	Day	Yea	r
	0015	AND enter	name and addre	perator - Give date ss of new owner or Number (EIN) belo	r operat	t or			0018				I
		0060 Name	of new owner or o	perator				(0061 EII	9 dig -	jits)		
		0062 Mailing	ı address (Number	and street, P.O. Box,	, etc.)								
		0063 City, to	wn, village, etc.				0064	State	0065 ZIF	P Code			
											-		
	0016	Other - Spe	oscify	15									
4	MONTHS	S IN OPERA	TION									Mark "X" if None _ _N	2007 lumber
	Number	of months i	n operation duri	ng 2007 <i>(If none, m</i>	nark "X"	and go to 😨.)							I
						<u> </u>		Mark "X			200		
	HOW TO		Dollar figures s thousands of	should be rounded dollars.	to			if None		М	il.	Thou.	Dol.
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5	SALES, S	SHIPMENTS	, RECEIPTS, OR I	REVENUE									
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	cond	ucted for otl	hers. Include shi	ude the gross sellin pping and handling Excise Tax.)	g [¯] charge	es. Exclude	0100		φ ΒΠ.			THOU.	001.
	B. Did tl	his establish	ment earn comn	nissions for the sale	e of me	rchandise?							
	1121	🗌 Yes - G	o to line C										
	1122	🗌 No - Go	to line E								200	7	
									\$ Bil.	М	il.	Thou.	Dol.
				onducted on a com				1123					
	D. Comr	missions rec	eived on transac	tions reported on li	ine C .			1124					
	E. Is this	s the only e	stablishment of t	his firm?									
	0907	🗌 Yes - G	io to line G										
	0908	🗌 No - Go	to line F								1ark "X f None		
			cts sold by this e y or its subsidia	stablishment manu ries		d or mined in				1125			%
			account for more	e than 50% of this e	establisł	hment's sales a	and/	or opera	ating				
	0308	🗌 Yes											
	0309	🗌 No											

ot shown, please enter your 11-digit Census File Not Applicable. EMPLOYMENT AND PAYROLL Include: • Full. and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 0 . Exclude: • Furthered • Contractors, subcontractors, or independent contractors. • Furthered and managed services, such as janitorial, guard, or landscape services. • Purchased or managed services purchased from aother firm, such as software consulting, computer programming, engineering, or accounting services. • Professional or technical services purchased from accounting services. • Professional or technical services purchased from accounting services. • Professional or technical services purchased from accounting services. • Professional or technical services purchased from accounting services. • Professional or technical services purchased from accounting services. • Professional or technical services purchased from accounting services. • Professional or technical services purchased from accounting services. • Professional or technical services purchased from accounting services. • A purchased for managed services. • Professional contechrols (Exclude employer's cost for fringe be	Not Applicable. EMPLOYMENT AND PAYROLL Include: • Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EN) shown in the mailing address or corrected in Q . • Contractors, subcontractors, or independent contractors. • Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN. • Purchased or managed services, such as janitorial, guard, or landscape services. • Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services. For further clarification, see information sheet(s). A. Number of employees for pay period including March 12 • Cont Applicable. VALUE OF INVENTORIES A. Durul payroll • Yes - Go to line B									_				
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	TORIES BY VALUATION METHOD how much of the inventory reported in 9 , line B1 for 2007 is subject t	to					
the foll	lowing valuation methods.						
			1ark "X" f None	¢ Di I	200	1	D-1
			, wone	\$ Bil.	Mil.	Thou.	Dol
A. LIF	O valuation method before adjustment	0244					
B. Firs	rt-in, First-out (FIFO)	0491					
C Ave	erage cost	0492		İ			
	-						
D. Sta	ndard cost	0493					
E. Oth	er valuation method - <i>Specify method</i>						
0000		0494					
0895]	_				
	TAL (Add lines A through E. Total should equal 9, line B1.)	0490				1 1	
<u> </u>	ot Applicable.						
SELEC	TED EXPENSES	٨	1ark "X"		200	07	
			f None	\$ Bil.	Mil.	Thou.	Dol
A. Ope	erating expenses (Include payroll. Exclude cost of goods sold and erest expense.)	0140					
mite							
B. Pur trac	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (Include amounts allowed for trade-ins.)	1160					
	chases of merchandise for resale, net of returns, allowances, and de and cash discounts <i>(Include amounts allowed for trade-ins.)</i>					Doto	
C. For						c Data	
C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts <i>(Include amounts allowed for trade-ins.)</i> the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system?					c Data	
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C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (<i>Include amounts allowed for trade-ins.</i>) the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system? Yes No					c Data	
C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (<i>Include amounts allowed for trade-ins.</i>) the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system? Yes No					e Data	
C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (<i>Include amounts allowed for trade-ins.</i>) the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system? Yes No					c Data	
C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (<i>Include amounts allowed for trade-ins.</i>) the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system? Yes No					c Data	
C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (<i>Include amounts allowed for trade-ins.</i>) the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system? Yes No					c Data	
C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (<i>Include amounts allowed for trade-ins.</i>) the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system? Yes No					c Data	
C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (<i>Include amounts allowed for trade-ins.</i>) the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system? Yes No					e Data	
C. For Inte	chases of merchandise for resale, net of returns, allowances, and de and cash discounts (<i>Include amounts allowed for trade-ins.</i>) the value reported on line B, were any of these goods ordered over a erchange (EDI) network, electronic mail, or other online system? Yes No					c Data	

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lf not show Number (CF	n, p =N) f	lease enter your 11-digit Census File from the mailing address.	
17 and 18	No	t Applicable.	
Which (ONE	⁻ BUSINESS of the following best describes this establishment's principal kind of business in 2007? <i>nly ONE box.)</i>	
0700	920 0		
424	4 930 C	1 Flowers, nursery stock, and florists' supplies	
771	000 0	00 1 Other kind of business - Specify	
		F I I I I I I I I I I I I I I I I I I I	
0701			
Which (ONE	[:] OPERATION of the following best describes this establishment's principal type of operation in 2007? <i>nly ONE box.)</i>	
		Merchant wholesaler, buying and selling on own account	
0600 12		Importer	
13		Exporter	
19		Farm product assembler	
11		Merchant wholesale distributor or jobber	
14		Own-brand importer and marketer	
20		Manufacturers' sales branch or office	
		Agent, broker, or commission merchant	
41		Auction company	
42		Broker, representing buyers and sellers	
43		Commission merchant	
44		Import agent	
45		Export agent	
46		Manufacturers' agent	
49		Electronic market - business-to-business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis	
77		Other broker or agent - <i>Specify</i> ∡	
0601			
20 CLASS	OF C	CUSTOMER	
A. As a	gen	eral business practice, did this establishment sell to household consumers and individual users in 2007?	F
0251		Yes	
0252		No	
		CONTINUE WITH 🕏 ON PAGE 6	

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20	CL	ASS	OF CUSTOMER - Continued				
	В.	Wer	e 75% or more of this establishment's sales to retailers/wholesalers for resale in 2007?				
		0256	Yes				
		0257	□ No				
	C.	Did	this establishment require proof of business or professional license from new customers in 2007?				
		0276	Yes				
		0277	No				
					20	07	
	D.	Estir	nate the percentage of this establishment's total sales (reported in ⑤, line A) by class of	W	'hole of sale	es ai	nd
			omer. (Circle all that apply and then report percentages for the items circled.)		rece	eipts	
		1.	Household consumers and individual users				%
		2.	Export sales				%
		3.	Retailers for resale				%
		4.	Wholesale establishments for resale		-		%
					-		%
		5.	Repair shops for use in repair work	-	+	-	%
		6.	Manufacturing and mining industrial users for use as input goods in production	-	+	-	
		7.	Restaurants, hotels, food services, and contract feeding		—		%
		8.	Businesses for end use in their own operation, not for resale or production				%
		9.	Building contractors, heavy construction, and special trade contractors				%
		10.	Farmers for use in farm production				%
		11.	Governmental bodies (federal, state, and local).				%
		12.	Other - Specify				
							%
			0874 0272	┝	+	-	
		13.	TOTAL	1	0	0	%

CONTINUE ON PAGE 7

not s			31 (12/07/20)											Paç	
			please en from the			ensus Fil	e								
Wh	nich C	ONE	DF SELLIN E of the fo only ONE	lowing be	st describ	es this est	ablishment's princ	cipal m	etho	d of se	lling in 20	07?			
0751	ı 🗆	E	lectronic c	ommerce	(selling go	ods or fac	ilitating the sale o	ofgood	ls via	a the In	ternet or o	other elect	tronic	means	s)
0752	2	S [.] m	itore or dis nerchandis	play show e and/or f	room (sel rom a cou	ling from a nter)	a fixed or permane	ent loc	ation	n with p	ohysical di	isplays of	priced	I	
0753	3	l v	Varehouse	or office (including	telephone/	fax orders or outs	side sal	les re	epreser	ntatives)				
0754	↓ □	M	lail order												
0755	0755 Home shopping via television														
0756	3 🗆	D p)irect sellin lan, or ten	g (selling porary kie	in a face-t osk sales)	o-face mai	nner away from a	fixed I	ocati	ion, su	ch as hous	se-to-hous	e, par	ty	
0757	7	lv	ending ma	chines											
0758	₃ 🗆	l o)ther - <i>Spe</i>	cify ₹											T
	0759	9													
												2007			
	W TO											es are acce ollars OR p			
		REPORT PERCENTS							-	\$ Bil.	Mil.	Thou.	Dol.	Perce	-
		13	5	lf figure	a ia 29 76	% of			ĺ	φ ΒΠ.	IVIII.				int 🗌
DF	TAII			total sa			Report whole p	percen	its	φ Dii.				3	9
(Re sal and	eport les rej d rent	OF t sal	SALES, S les for eac rted in 5 , receipts d	total sa HIPMENTS h product line A. Ind erived fror	les: S, RECEIPT line sold b clude the v m merchai	S, OR RE by this esta alue of m dise unde		as a d ted un s. See I r two o	ollar der c HOW r mo	figure capital, / TO RE	or as a wi finance, o PORT DO	hole perce	out lea	total ises,	9
(Re sal and	eport les rej d rent	OF sal por ntal 10V	SALES, S les for eac rted in G, receipts d V TO REPO	total sa HIPMENTS In product line A. In erived from PRT PERCE	les: S, RECEIPT line sold k clude the v m merchai ENTS abov	S, OR RE by this esta value of m ndise unde ve. Do not	VENUE ablishment, either erchandise market er operating leases combine data for	as a d ted un s. See l two o	ollar der c HOW r mo Cen- sus	figure capital, / TO RE	or as a wi finance, o PORT DO s.) Estimat	hole perce or full payo LLAR FIG 2007 es are acce	put lea URES ptable.	total ises, on pag	9
(Re sal and 2 a	eport les rej d rent	OF sal por ntal 10V	SALES, S les for eac rted in 5 , receipts d	total sa HIPMENTS In product line A. In erived from PRT PERCE	les: S, RECEIPT line sold k clude the v m merchai ENTS abov	S, OR RE by this esta value of m ndise unde ve. Do not	VENUE ablishment, either erchandise market er operating leases combine data for	as a di ted uni s. See i r two o	ollar der c HOW r mo Cen- sus use	figure capital, / TO RE ore line: \$ Bil.	or as a wi finance, o PORT DO s.) Estimat	hole perce or full payo DLLAR FIG 2007	put lea URES ptable.	total oses, on pag s. Perce	9 ge
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(Re sal and 2 a 3 Boo a. b. c. Flo Toy Pre Pre Off	eport les rej d rent ond Hi oks, p Book Perio Sum owers, ys and erecor erecor	OF sal por nal OV peri ks odic n lin s, flc nd h orde orde	SALES, S les for eac rted in G, receipts d V TO REPO Description iodicals, n cals, news nes 1a an orists' sup nobby goo ed compac ed video ta er, office s	total sa HIPMENTS In product line A. Inderived from PRT PERCE of sales, sh ewspapers, an d 1b d 1b d s and sup d s and sup d s and sup	les: S, RECEIPT <i>line sold b</i> <i>clude the v</i> <i>m merchan</i> <i>ENTS abov</i> hipments, re- s, and other s, and other pr d other pr very stock, oplies bs), audio ther ligital vide reeting car	TS, OR REN by this esta value of m odise under eccipts, or re- er printed n inted mate and plants capes, and o discs (D' ds, and la	VENUE ablishment, either erchandise market er operating leases combine data for evenue materials erials 	as a d ted und s. See f r two o 	ollar der c HOW r mo Cen- sus use 0720 16100 16100 16110 12800 13130 13140	figure capital, / TO RE ore line: \$ Bil.	or as a wi finance, o EPORT DO s.) Estimat Report d	hole perce r full payo DLLAR FIG 2007 es are acce ollars OR p	put lea URES ptable. ercents	total oses, on pag s. Perce	9 ge

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42431080

22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
		0			2007			
	Description of sales, shipments, receipts, or revenue	Cen- sus use			es are accep ollars OR pe			
			\$ Bil.	Mil.	Thou.	Dol.	Perce	nt
0723		0720	0721				0722	
8.	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils	10500						
9.	Paper and plastic dishes and cups, paper napkins, and plastic utensils .	13400						
10.	Hardware	11700		+ +				
11.	Farm supplies	15800						
12.	Miscellaneous commodities - Specify							
	a.	19811						
	b.	19812						
	с	19813						
13.	Service receipts and labor charges, including installed parts	19700						
14.	Rental and operating lease receipts	19940						
15.	TOTAL (Should equal 5 , line A if reporting in dollars.)	19990					10	0
23	Not Applicable.							
24	SHIPPING AND HANDLING							
	A. Did this establishment have any receipts from customers for shipping	and h	andling c	of merch	andise in 2	2007?		
	0981 🛛 Yes - Go to line B							
	0982 🔲 No - Go to 😨			Fs	200 stimates are		table	
				\$ Bil.	Mil.			ol.
	B. Receipts of this establishment from customers for shipping and handli merchandise.	ng of	• • 0985					
	C. Are receipts for shipping and handling included in sales and receipts (report	ed in 🖲,	line A)?				
	0988 Yes							
	0989 🔲 No							
25	Not Applicable.							
								E

CONTINUE ON PAGE 9

ber (CFN) from the mailing address.					
SPECIAL INQUIRIES					
A. EMPLOYMENT BY PRIMARY FUNCTION	Cen-				
(List the number of employees reported in ② , line A, by the employee's primary function.)	sus	Paid	2007 emplo		e
				Jycc	3
1. Selling	. 1131				
2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers	. 1132				
3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees	. 1133				
4. Packaging	. 1135				
5. Production - including employees who manufacture products from raw materials or semi-finished products (<i>Report 'knockdown' assembly employees on line 6 below.</i>).	. 1136				
 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products 	. 1134				1
7. Other - Specify →					
0837	1137			_	
8. TOTAL (Add lines 1 through 7. Total should equal 🕏, line A.)	. 1138				
B. PERCENT OF DROP SHIPPED SALES					
		Г	2	007	
		ļ,		007 . per	cen
		-	Whole of sa	e per les a	nd
		-	Whole of sa	per	and s
Percentage of sales (reported in ⑤, line A) that were drop shipped and did not enter this establishment			Whole of sa	e per les a	nd
			Whole of sa	e per les a	and s
			Whole of sa	e per les a	and s
	<u></u>		Whole of sa	e per les a	and s
	<u></u>		Whole of sa	e per les a	and s
	<u></u>		Whole of sa	e per les a	and s
	<u></u>		Whole of sa	e per les a	and s
			Whole of sa	e per les a	and s
	<u></u>		Whole of sa	e per les a	and s
establishment			Whole of sa	e per les a	and s
	<u></u>		Whole of sa	e per les a	and s
establishment	<u></u>		Whole of sa	e per les a	and s
establishment			Whole of sa	e per les a	and s
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establishment	<u></u>		Whole of sa	e per les a	and s
establishment			Whole of sa	e per les a	and s

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Page	1	0
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26 SPECIA	AL INQU	JIRIES - Continued	
		TABLISHMENT ACTIVITIES	_
	shipped	s establishment design, engineer, or formulate the manufactured products that it sold, produced, or d?	٢
	0318	Yes	
	0319	Νο	
		of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)	
		Providing contract manufacturing services for others	
	0362		
	0363	Transforming raw materials or components into new products that this establishment owns or controls	
	0364	Reselling goods manufactured by others (with or without minor final assembly)	
	0365	Other - Specify 7	
	0366		
3.	Did this of your	establishment purchase contract manufacturing services from other companies or other establish company to process materials or components that this establishment owns or controls?	ments
	0496	Yes, primarily with establishments WITHIN the 50 States and the District of Columbia	
	0497	Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia	
	0498	Νο	
27-29 N	lot Appli	icable.	
30 CERTIF	FICATIO	N - This report is substantially accurate and was prepared in accordance with the instructions.	
s the time p	eriod co	overed by this report a calendar year? Month Year Month Month	Year
Yes	;	□ No - Enter time period covered → FROM TO	
Name of	person to	o contact regarding this report Title	
Telepho	ne	Area code Number Extension Area code Number Fax Fax Fax Fax Fax Fax	
Internet e	e-mail ad	dress Month Day	Year
		Date completed	i cai
	Th	ank you for completing your 2007 ECONOMIC CENSUS form.	