

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU

WH-42323 (12/07/2006)

2007 ECONOMIC CENSUS

Construction and Mining Machinery and Equipment

OMB No. 0607-0929: Approval Expires 12/31/2008

DUE DATE FEBRUARY 12, 2008

Mail your completed form to:

U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

OR .

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

WH-42323

INFORMATION COPY DO NOT USE TO REPORT

(Please correct any errors in this mailing address.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations
that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same
law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.
mes are minute from regar process.
e blue or black ballnoint nen 💮 • Please center numbers in their respective hoves — Evamples:

Use blue or black ballpoint pen.
Do not use pencil or felt-tip pen.
Do not put slashes through 0 or 7.
Place an "X" inside the box.

Examples:

0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

0	EMPLOYER IDENTIFICATION NUMBER Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?											
	0021		Yes - Go to 2	0022		No - Enter current EIN (9 digits)						
2	PHYSICAL LOCATION A. Is this establishment's physical location the same as shown in the mailing address? (P.O. Box and rural route addresses are not physical locations.)											
	0031		Yes - Go to line	В								
					0035	Number and street	L					
	0032		No - Enter —— physical									
				F			_					

iocation	0036 City, town, village	e, etc. 00	D37 State	0038 ZIP Cod	е									
					-									
B. Is this establishment physic (Mark "X" only ONE box.)	B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)													
0041 Yes 0042 N	No 0043	No legal boundaries 00	044	Do not know										
C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)														
0046 City, village, or borou	gh ₀₀₄₇	Town or township 00	048	Other 0024	☐ Do not know									

3	Which O	ONAL STAT ONE of the fo X" only ONE	llowing best d	escribes this est	ablishment's	operationals	status at t	he end	of 2007?			
	0011	In operation	n		0013	Temporarily	or seaso	nally ir	active			
	0014	Ceased ope	eration - <i>Give c</i>	late at right <u> </u>					Month	Day	Yea	ar
	0015	AND enter	name and add	operator - Give ress of new owr on Number (EIN)	ner or operat	or		0018	B ▶			
		0060 Name	of new owner or	operator				0061	EIN (9 dig	its)		
		0062 Mailing	address (Numb	er and street, P.O.	Box, etc.)				-			
			,	,								
		0063 City, to	wn, village, etc.				0064 Sta	te 0065	ZIP Code	-		
	0016	Other - Spe	ecify ———	0815 →								
4	MONTH	S IN OPERA	TION						_		41K A	2007 Number
	Number	of months i	n operation du	ring 2007 (<i>If nor</i>	ne, mark "X"	and go to 👽.)			. 0002		
	ноw тс		Dollar figures	s should be rou i of dollars.	nded to		Mark if N		Bil. M	2007 il.	Thou.	Dol.
	REPORT DOLLAR FIGURES		If a figure is	\$1,025,628.79	:	Report	→ □			1 0	2 6	
	TIGOTIES		If a value is '	0" (or less than	\$500.00):	Report —	— ×			'	· ·	
5	SALES,	SHIPMENTS	, RECEIPTS, OI	R REVENUE			Mark	, "X"		2007		
	cond	lucted for otl	hers. Include s	clude the gross hipping and har al Excise Tax.).	ndling charge	es. Exclude	if N		Bil. M	il.	Thou.	Dol.
	B. Did t	his establish	ment earn con	nmissions for the	e sale of mei	rchandise?			<u> </u>			
	1121	Yes - G	o to line C									
	1122	□ No - Go	to line E							2007		
				conducted on a					Bil. M	11.	Thou.	Dol.
		·		actions reported							++-	
			stablishment o					•				
	0907	☐ Yes - G	io to line G									
	0908	□ No - Go	to line F							lark "X" f None	200 Perce	
				establishment r liaries								%
			account for moted on line A?	ore than 50% of	this establish	nment's sales	and/or o	perating	9			
	0308	☐ Yes										
	0309	□ No										

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If no Nun	ot shown, please enter your 11-digit Census File nber (CFN) from the mailing address.
6	Not Applicable.
7	EMPLOYMENT AND PAYROLL Include:
	 Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in ①.
	Exclude: • Temporary staffing obtained from a staffing service.
	Contractors, subcontractors, or independent contractors.
	 Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN. Purchased or managed services, such as janitorial, guard, or landscape services.
	 Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.
	For further clarification, see information sheet(s). Mark "X" 2007 if None Number
	A. Number of employees for pay period including March 12
	B. Payroll before deductions (Exclude employer's cost for fringe benefits.) Mark "X" 2007 if None \$ Bil. Mil. Thou. Dol.
	1. Annual payroll
	2. First quarter payroll (January-March, 2007)
8	Not Applicable.
9	VALUE OF INVENTORIES
	A. Did this establishment own inventories, regardless of where held, at the end of 2007 and/or 2006?
	0486 Yes - Go to line B
	0487 No - <i>Go to</i>
	B. Report inventories for products owned by this establishment as of December 31.
	1. Total inventories Mark "X" End of 2007 Mark "X" End of 2006
	before Last-in, First- out (LIFO) adjustment Mone Sil. Mil. Thou. Dol. If None Sil. Mil. Thou. Dol.
	(if any) 0460
	2. LIFO reserve (if any) 0466
	3. Total inventories after LIFO adjustment
	(Line B1 minus line B2) . 0468

_

Report how much of the inventory reported in In the following valuation methods. Mark 'X	the following valuation methods. Mark "Y 2007	Mark X 2007			S BY VALUATION METHOD						
A. LIFO valuation method before adjustment A. LIFO valuation method before adjustment B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specify method? F. TOTAL (Add lines A through E. Total should equal ②, line B1.) Output Mark 'X SBII. Mil. Thou. Mark 'X 2007 F. TOTAL (Add lines A through E. Total should equal ②, line B1.) A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) Mark 'X 2007 F. TOTAL (Add lines A through E. Total should equal ③, line B1.) A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) D. Standard cost Mark 'X 2007 S BII. Mil. Thou. A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?	A. LIFO valuation method before adjustment A. LIFO valuation method before adjustment B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specify method F. TOTAL (Add lines A through E. Total should equal (2), line B1.) B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specify method F. TOTAL (Add lines A through E. Total should equal (2), line B1.) A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?	LIFO valuation method before adjustment LIFO valuation method before adjustment First-in, First-out (FIFO) Average cost Standard cost Other valuation method - Specify method 7 Other valuation method - Specify method 7 Not Applicable. ELECTED EXPENSES Mark "X" 2007 if None Not Applicable. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?	Report h	ow wind	much of the inventory reported in 9 , line B1 for 2007 is subject t g valuation methods.	to					
A. LIFO valuation method before adjustment B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specify method F. TOTAL (Add lines A through E. Total should equal , line B1.) SELECTED EXPENSES A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?	A. LIFO valuation method before adjustment B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specify method B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specify method B. First-in, First-out (FIFO) D. Standard cost E. Other valuation method - Specify method B. Other valuation method - Specify method B. Not Applicable. SELECTED EXPENSES Mark X 1	LIFO valuation method before adjustment First-in, First-out (FIFO) Average cost Other valuation method - Specify method Other valuation method - Specify method TOTAL (Add lines A through E. Total should equal Not Applicable. ELECTED EXPENSES Mark 'X' 2007 18 18 18 18 18 18 18 1		•••••				A 50 1			
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C. Average cost	C. Average cost	Average cost	A. LIFO	valu	uation method before adjustment	0244		-			
E. Other valuation method - Specify method 7 Comparing expenses (Include payroll. Exclude cost of goods sold and interest expense.) Comparing expenses of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) Comparing expenses (Include amounts allowed for trade-ins.) Comparing expenses of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) Comparing expenses of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) Comparing expenses Co	E. Other valuation method - Specify method 7 B. Other valuation method - Specify method 7	Other valuation method - Specify method 7 Other valuation method - Other 1 Other valuation method - Specify method 7 Other valuation method 7 Other valuation method - Other 1 Other Valuation method - Other 1 Other Valuation method - Other 1 Other Valuation method 7 Other Valuation method - Other 1 Other Valuation method - Other 1 Other Valuation method 7 Other Valuation method 9 Oth	B. First-	-in, F	First-out (FIFO)	0491					
E. Other valuation method - Specify method 0895	E. Other valuation method - Specify method 0895	Other valuation method - Specify method 7 Oses	C. Avera	age	cost	0492					
F. TOTAL (Add lines A through E. Total should equal , line B1.) SELECTED EXPENSES Mark "X" 2007 if None \$Bil. Mil. Thou. A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	F. TOTAL (Add lines A through E. Total should equal , line B1.) SELECTED EXPENSES Mark "X" 2007 if None \$Bil. Mil. Thou. A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system? 0441 Yes 0442 No	TOTAL (Add lines A through E. Total should equal , line B1.) Not Applicable. ELECTED EXPENSES Mark "X" 2007 if None	D. Stand	dard	cost	0493			1 1		
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A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	Mark "X" if None \$\frac{\text{Bil.}}{\text{bil.}} \text{Mil.} \text{Thou.} \$\text{\$\text{Bil.}} \text{Mil.} \text{\$\text{Thou.}} \$\text{\$\text{\$\text{Bil.}} \text{Mil.} \text{\$\text{Thou.}} \$\text{\$\text{\$\text{Bil.}} \text{Mil.} \text{\$\text{\$\text{Thou.}}} \$\text{\$\text{\$\text{\$\text{\$\text{Bil.}} \text{Mil.}} \$\text{\$\tex	Mark "X" if None if None \$Bil. Mil. Thou. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?	-15 Not	t Ap	plicable.						
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B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) 1160 C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.)	Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.)									
Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	B. Purch trade	hase e anc	s of merchandise for resale, net of returns, allowances, and discounts (Include amounts allowed for trade-ins.)	1160		·			
Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	Interchange (EDI) network, electronic mail, or other online system? O441 Yes O442 No	C Fort	he v	alue reported on line R. were any of these goods ordered over a	n Into	rnet Ev	rtranet	Electronic	Data	
0442	0442	0442	Interd	chan	ige (EDI) network, electronic mail, or other online system?	ii iiito	met, L	ttianot,	Licetionic	Бата	
			0441		Yes						
0443 Do not know	Do not know	Do not know	0442		No						
	U43 LI DU HUI NIOW	U443 DO HOL KHOW	0442		Do not know						
			0443		Do not know						

If not show Number (CF	n, plea N) fro	ase en	ter your 11-digit Census File mailing address.					
17 and 18	Not A	Applica	ple.					
(Mark ")	ONE of	the fol	lowing best describes this establishment's principal kind of business in 2007?					
⁰⁷⁰⁰ 423	810 00	1 _	Construction and mining machinery and equipment					
423	820 10	1 [Farm machinery and equipment, sold primarily to farmers for use in farm production					
423	820 20	1	Farm machinery and equipment, sold primarily to retail or other wholesale establishments for resale					
423	820 30	1 _	Lawn and garden machinery and equipment					
423	423 830 21 1 Hydraulic and pneumatic pumps and motors							
423	830 22	1 _	Hydraulic and pneumatic parts and accessories, excluding pumps and motors					
423	423 830 30 1 General-purpose industrial machinery, equipment, and parts, including pumps and motors not used for hydraulics							
423 830 50 1 Materials handling equipment and parts								
423	423 830 60 2 Oil field, oil well, oil refinery, and pipeline machinery, equipment, and supplies							
336	211 00	1 [Truck equipment distributor/upfitter primarily completing trucks by installing and assembling truck bodies and/or other equipment onto truck chassis					
777	420 00	1 [Truck equipment distributor primarily reselling equipment, parts, and accessories, with or without installation onto completed vehicles					
771	771 000 00 1 Other kind of business - Specify							
0701								
19 B. TYP Which ((Mark ")	ONE of	the fol	lowing best describes this establishment's principal type of operation in 2007?					
	ľ	Vlercha	nt wholesaler, buying and selling on own account					
⁰⁶⁰⁰ 12		mporte	r					
13		Exporte						
11		Mercha	nt wholesale distributor or jobber					
14		Own-bra	and importer and marketer					
20		Vlanufa	cturers' sales branch or office					
	ļ	Agent.	broker, or commission merchant					
41		_	company					
42		Broker,	representing buyers and sellers					
43		Commis	sion merchant					
44		mport a	agent					
			CONTINUE WITH © ON PAGE 6					

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		1.495.5
1 9 B . TYF	E OF	OPERATION - Continued
		Agent, broker, or commission merchant - Continued
⁰⁶⁰⁰ 45		Export agent
46		Manufacturers' agent
49		Electronic market - business-to-business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis
77		Other broker or agent - Specify
0601		
20 CLASS	OF C	USTOMER
A. As a	gen	eral business practice, did this establishment sell to household consumers and individual users in 2007?
0251		Yes
0252		No
B. Wer	e 75%	6 or more of this establishment's sales to retailers/wholesalers for resale in 2007?
0256		Yes
0257		No
C. Did	this e	establishment require proof of business or professional license from new customers in 2007?
0276		Yes
0277		No

CONTINUE WITH **②** ON PAGE 7

			n, please enter your 11-digit Census File N) from the mailing address.		
_			OF CUSTOMER - Continued		
				2007	
ĺ			nate the percentage of this establishment's total sales (reported in ⑤, line A) by class of mer. (Circle all that apply and then report percentages for the items circled.)	Whole per of sales a receipt	and
	1.	İ	Household consumers and individual users		%
	2.	ı	Export sales		%
	3.	ļ.	Retailers for resale		%
	4.	, ,	Wholesale establishments for resale		%
	5.	i	Repair shops for use in repair work		%
	6.	i	Manufacturing and mining industrial users for use as input goods in production		%
	7.	i	Restaurants, hotels, food services, and contract feeding		%
	8.	ı	Businesses for end use in their own operation, not for resale or production		%
	9.	i	Building contractors, heavy construction, and special trade contractors		%
	10	0.	Farmers for use in farm production		%
	1	1.	Governmental bodies (federal, state, and local)		%
			Other - <i>Specify</i>		
					%
			0874	1 0 0	%
	1:	3.	TOTAL	1 0 0	/0
\	Whic	h O	O OF SELLING NE of the following best describes this establishment's principal method of selling in 2007? " only ONE box.)		
(0751		Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic	onic mean	s)
(0752		Store or display showroom (selling from a fixed or permanent location with physical displays of premerchandise and/or from a counter)	riced	
(0753		Warehouse or office (including telephone/fax orders or outside sales representatives)		
(0754		Mail order		
(0755		Home shopping via television		
(0756		Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house, plan, or temporary kiosk sales)	, party	
(0757		Vending machines		
(0758		Other - Specify		
		0759			

					2007		
ноw то					es are acce		
				Report a	ollars OR pe	ercents	5.
REPORT PERCENTS			\$ Bil.	Mil.	Thou.	Dol.	Percent
7 2/102/17/0	If figure is 38.76% of total sales:	Report whole percents					3 9

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in **6**, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

	2 and now to her out tendents above. Bo not combine data for two			,	2007		
	Description of sales, shipments, receipts, or revenue	Cen- sus use			es are acce _l ollars OR pe		
		use	\$ Bil.	Mil.	Thou.	Dol.	Percent
0723		0720	0721				0722
1.	Construction and mining machinery and equipment, including parts and attachments						
	a. New off-highway wheel and track-laying tractors	12111					
	b. New power cranes, draglines, and shovels	12112					
	c. New mixers, pavers, and related equipment	12113					
	d. New tractor shovel loaders	12114					
	e. New graders, rollers, and off-highway trucks	12115					
	f. New mining machinery	12116					
	g. Other new construction, mining, logging, and road maintenance machinery, equipment, and parts	12117					
	h. Used construction and mining machinery and equipment	12118	,				
•	i. Sum lines 1a through 1h	12100	ı	1 1	1 1		
2.	Farm machinery, equipment, and parts						
	a. New farm tractors	12211					
	b. New harvesting machinery	12212					
	c. New land preparation, planting, and cultivating machinery	12213					
	d. New dairy farm and barn equipment	12214					
	e. New irrigation equipment	12215					
	f. Other new farm machinery and equipment	12216					
	g. Used farm machinery and equipment	12218					
	h. Sum lines 2a through 2g	12200					
3.	Lawn and garden machinery, equipment, and parts	12220					
4.	Oil well, oil refinery, and pipeline machinery, equipment, and supplies .	12350					
5.	Metalworking machinery, equipment, and parts	12330					
	CONTINUE WITH ② ON PAGE 9						

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.								
DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued								
		Cen-	2007					
	Description of sales, shipments, receipts, or revenue	sus	Estimates are acceptable. Report dollars OR percents.					
		use	\$ Bil.	Mil	Thou.	Dol.	Percent	
0723		0720	0721		1 1		0722	
6.	Materials handling machinery, equipment, and parts	12340						
7.	General-purpose industrial machinery, equipment, and parts	12320						
8.	Hydraulic and pneumatic pumps, motors, and parts	12300						
9.	Hydraulic and pneumatic cylinders and rotary actuators	12400						
10.	Other hydraulic and pneumatic accessories and parts	12430	ı				1 1	
11.	Light trucks and truck bodies, 14,000 lb. or less, including vans and cargo vans	10130						
12.	Medium trucks, truck bodies, and tractors, 14,001 lb. to 33,000 lb	10140						
13.	Heavy trucks, truck bodies, trailers, and road tractors, more than 33,000 lb.	10150		1 1				
14.	New and rebuilt automotive parts and supplies, and trailer parts and supplies (Report parts installed in repair work on line 21b.)	10200						
15.	Electrical apparatus and equipment	11400						
16.	Hardware	11700						
17.	Abrasives, strapping, tape, ink, and mechanical rubber goods	12460						
18.	Refined petroleum products, excluding liquefied petroleum (LP)	15400						
19.	Miscellaneous commodities - Specify							
							1 1	
	a	19811						
	b	19812						
	C.	19813						
	5							
20.		19940						
21.	Service receipts and labor charges, including installed parts		ı		1 1		1 1	
	a. Labor charges for repair work	19701						
	b. Parts installed in repair work	19702						
	c. Other service receipts and labor charges - Specify							
		19703						
	d. Sum lines 21a through 21c	19700						
22.		19740						
	CONTINUE WITH 😨 ON PAGE 10							

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DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued										
	Description of sales, shipments, receipts, or revenue	Report do								
0723	0720 0721	• • • • • • • • • • • • • • • • • • • •	Thou.	Dol.	0722					
23.	Receipts for service contracts									
24.	TOTAL (Should equal 9, line A if reporting in dollars.) 19990				1 0 0					
23	Not Applicable.									
24	HIPPING AND HANDLING Did this establishment have any receipts from customers for shipping and handling of merchandise in 2007?									
	Yes - Go to line B									
	0982	Estimates are acceptable								
	Receipts of this establishment from customers for shipping and handling of merchandise									
	C. Are receipts for shipping and handling included in sales and receipts (reported in 6, lin	ne A)?								
	osss ☐ Yes									
	0989									
ফ্	Not Applicable.									
26	SPECIAL INQUIRIES									
	A. EMPLOYMENT BY PRIMARY FUNCTION	Г								
	(List the number of employees reported in 7 , line A, by the employee's primary		Cen- sus		007					
	function.)		use P	aid em	ployees					
	1. Selling		1131							
	2. Sales support - including office, clerical, warehousing, customer service, maintenant employees, and drivers		1132		 					
	3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees		1133							
	4. Packaging		1135							
	 Production - including employees who manufacture products from raw materials or semi-finished products (Report 'knockdown' assembly employees on line 6 below.) 		1136							
	6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products	e								
	7. Other - Specify 7		1134							
	7. Other - Specify 2									
	0837		1137							
	8. TOTAL (Add lines 1 through 7. Total should equal 🗹, line A.)		1138							
	CONTINUE WITH 🚳 ON PAGE 11									

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.											
26 SPECIAL INQUIRIES - Continued											
B. PERCENT (B. PERCENT OF DROP SHIPPED SALES										
	2007										
	Whole percent										
	of sales and receipts										
Percentage establishm	of sales (reported in 9 , line A) that were drop shipped and did not enter this ent										
C. OTHER ES	TABLISHMENT ACTIVITIES										
1. Did this shipped	establishment design, engineer, or formulate the manufactured products that it sold, produced, or l?										
0318	Yes										
0319	No										
2. Which o	of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)										
0362	Providing contract manufacturing services for others										
0363	Transforming raw materials or components into new products that this establishment owns or controls										
0364	Reselling goods manufactured by others (with or without minor final assembly)										
0365	Other - Specify										
0366											
3. Did this of your	3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?										
0496	Yes, primarily with establishments WITHIN the 50 States and the District of Columbia										
0497	Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia										
0498	No										
27-29 Not Appli	cable.										

Form WH-42323 (12/07/2006) Page 12 REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.) 30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions. Is the time period covered by this report a calendar year? Month Year Month Year FROM TO Yes No - Enter time period covered → Name of person to contact regarding this report Title

Number Number Area code Extension Area code Telephone Fax Internet e-mail address Month Day Year Date completed

> Thank you for completing your 2007 ECONOMIC CENSUS form. PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.