



2007 ECONOMIC CENSUS

Real Estate Lessors

DUE DATE
FEBRUARY 12, 2008

Mail your completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

RE-53160

**INFORMATION COPY
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
 - Do not use pencil or felt-tip pen.
 - Place an "X" inside the box.
 - Please center numbers in their respective boxes.
 - Do not put slashes through 0 or 7.
- Examples: 0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes - Go to **2** 0022 No - Enter current EIN (9 digits) → 0025 -

2 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address?
(P.O. Box and rural route addresses are not physical locations.)

0031 Yes - Go to line B

0032 No - Enter physical location →

0035 Number and street			
0036 City, town, village, etc.		0037 State	0038 ZIP Code

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
(Mark "X" only ONE box.)

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046 City, village, or borough 0047 Town or township 0048 Other 0024 Do not know

53160016

3 OPERATIONAL STATUS

Which ONE of the following best describes this establishment's operational status at the end of 2007?
(Mark "X" only ONE box.)

0011 In operation

0013 Temporarily or seasonally inactive

0014 Ceased operation - Give date at right

Month	Day	Year

0015 Sold or leased to another operator - Give date at right
AND enter name and address of new owner or operator
and Employer Identification Number (EIN) below

0018

0060 Name of new owner or operator		0061 EIN (9 digits)	
		-	
0062 Mailing address (Number and street, P.O. Box, etc.)			
0063 City, town, village, etc.	0064 State	0065 ZIP Code	
		-	

0016 Other - Specify

0815

4 MONTHS IN OPERATION

Mark "X" if None 2007 Number

Number of months in operation during 2007 (If none, mark "X" and go to 50.) 0002

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

Mark "X" if None

If a figure is \$1,025,628.79:

Report

If a value is "0" (or less than \$500.00):

Report

2007			
\$ Bil.	Mil.	Thou.	Dol.
	1 0 2 6		

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

See information sheet(s) for general description. In addition, include revenue earned from:

- Gross rents from properties owned by this establishment and leased to others.
- Gross sales of real property subdivided or buildings built for sale by this establishment.
- Commissions and fees for managing, listing, selling, or renting property owned by others - not gross rents or gross sale price.
- Commissions and fees received on behalf of, and paid to, sales agents and to other brokers.
- Commissions and fees received from other brokers (co-brokerage fees).
- Net gains (losses) on sale of investment or rental property owned by this establishment.
- Other investment income.

Mark "X" if None

Revenue 0100

2007			
\$ Bil.	Mil.	Thou.	Dol.

6 Not Applicable.

53160024

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

A. Number of employees for pay period including March 12 0320

2007	
Mark "X" if None	Number

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

1. Annual payroll 0300

2. First quarter payroll (January-March, 2007) 0310

8 - 13 Not Applicable.

19 KIND OF BUSINESS

Which ONE of the following best describes this establishment's principal kind of business in 2007? (Mark "X" only ONE box.)

Lessors of residential properties (except REITs)

- 0700 531 110 10 1 Lessor of apartment buildings with 5 or more housing units per building
- 531 110 90 1 Lessor of apartment buildings with 2 to 4 housing units per building
- 531 110 10 2 Lessor of retirement housing with 5 or more housing units per building
- 531 110 90 3 Lessor of single-family houses, including townhouses
- 531 110 90 5 Lessor of manufactured and/or mobile homes, on site
- 531 190 10 1 Lessor of home sites for manufactured and/or mobile homes - land only
- 721 211 00 2 Operator of trailer park or recreational vehicle park, overnight or short-term site rentals
- 531 110 90 2 Lessor of other residential buildings - Specify ↴

0701

Lessors of nonresidential properties (except REITs)

- 531 120 10 6 Lessor of office/professional buildings
- 531 120 30 1 Lessor of shopping centers, retail shops - property operation only
- 531 120 90 8 Lessor of flea market spaces - under roof
- 531 190 90 2 Lessor of flea market spaces, excluding under roof
- 531 120 90 2 Lessor of hotel or motel buildings - property ownership and leasing
- 531 120 20 1 Lessor of industrial buildings

CONTINUE WITH 16 ON PAGE 4

CONTINUE ON PAGE 4

53160032



19 KIND OF BUSINESS - Continued

Lessors of nonresidential properties (except REITs) - Continued

- 0700 531 120 90 1 Lessor of piers, docks, and associated buildings and facilities
- 531 130 00 1 Lessor of self-service storage or miniwarehouses
- 531 120 90 3 Lessor of other nonresidential buildings - *Specify* ↴
- 0701
- 531 190 90 1 Lessor of other real property - *Specify* ↴
- 0701

Other real estate activities

- 525 930 11 1 Real estate investment trust - equity REIT - apartment buildings
- 525 930 12 1 Real estate investment trust - equity REIT - dwellings other than apartment buildings
- 525 930 13 1 Real estate investment trust - equity REIT - professional and other office buildings
- 525 930 14 1 Real estate investment trust - equity REIT - manufacturing and industrial buildings
- 525 930 15 1 Real estate investment trust - equity REIT - shopping centers and retail stores
- 525 930 16 1 Real estate investment trust - equity REIT - other nonresidential buildings and facilities
- 525 930 17 1 Real estate investment trust - equity REIT - miniwarehouses and self-storage units
- 525 930 18 1 Real estate investment trust - equity REIT - manufactured (mobile) home sites
- 525 930 19 1 Real estate investment trust - equity REIT - other real property
- 525 930 90 1 Real estate investment trust - mortgage REIT
- 531 210 10 1 Agent or broker - residential real estate
- 531 210 90 1 Agent or broker - nonresidential real estate
- 531 311 00 1 Property manager - residential real estate
- 531 312 00 1 Property manager - nonresidential real estate
- 812 220 00 4 Cemetery manager
- 531 320 00 1 Real estate appraiser
- 522 310 00 2 Mortgage broker
- 237 210 00 3 Subdividing and preparing land into lots for sale
- 531 110 90 4 Construction of residential building on land owned by you, intended for rent or lease - *Specify type of building* ↴
- 0701

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CONTINUE WITH 19 ON PAGE 5

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

19 KIND OF BUSINESS - Continued

Other real estate activities - Continued

0700 531 120 90 4 Construction of nonresidential building on land owned by you, intended for rent or lease - Specify type of building ↴

0701

0701 777 530 00 1 Other real estate service - Specify ↴

0701

Other business activities

623 110 00 1 Nursing care facilities providing nursing and rehabilitative services

775 000 00 1 Other kind of business or activity - Specify ↴

0701

20 and 21 Not Applicable.

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

Report whole percents

2007				
Estimates are acceptable. Report dollars OR percents.				
\$ Bil.	Mil.	Thou.	Dol.	Percent
				3 9

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report sources of revenue for this establishment, either as a dollar figure or as a whole percent of total revenue (reported in 5). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Line 1 through line 11 - Gross rents include all charges billed to tenants throughout the year from rental of properties owned by this establishment. Include any costs billed (in accordance with the rental agreement) as additional charges to your tenants, such as building improvements, parking, repairs, utilities, etc.

Line 19 - Include gains (losses) on the sale of investment property which had been rented or leased out by this establishment prior to being sold, whether or not built by you. Exclude gains (losses) on the sale of new buildings built by you (report gross sales of these properties on **line 21**). Also, exclude the sale of machinery, equipment, vehicles, and other assets not pertaining to real estate.

Line 21 - Report here all other sources of revenue. For example: swimming pool guest fees and party room rental.

Description of sales, shipments, receipts, or revenue	Census use	2007								
		Estimates are acceptable. Report dollars OR percents.								
		\$ Bil.	Mil.	Thou.	Dol.	Percent				
0723	0720	0721								0722
1. Rental of residential space in buildings or other facilities for principal use										
a. Rental of residential space in houses for principal use	52001									
b. Rental of residential space in apartments for principal use	52002									
c. Rental of residential space for principal use, not elsewhere classified	52009									
d. Sum lines 1a through 1c	52000									
2. Rental of land for residential use	52020									

CONTINUE WITH 22 ON PAGE 6

CONTINUE ON PAGE 6

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
3. Rental of land for nonresidential use	52030					
4. Rental of office and professional space	52040					
5. Rental of commercial space						
a. Rental of retail space in shopping malls	52051					
b. Rental of food service space in shopping malls	52052					
c. Rental of retail space in free-standing locations	52053					
d. Rental of food service space in free-standing locations	52054					
e. Rental of commercial space, not elsewhere classified	52059					
f. Sum lines 5a through 5e	52050					
6. Rental of industrial and manufacturing space						
a. Rental of industrial park space	52061					
b. Other rental of industrial and manufacturing space	52069					
c. Sum lines 6a and 6b	52060					
7. Rental of space for meetings, conventions, and similar short-term business uses	52070					
8. Rental of mini-warehouses and self-storage units	52080					
9. Rental of space for weddings, banquets, and similar short-term social uses	52090					
10. Rental of space for sporting and entertainment events	52100					
11. Rental of nonresidential space in buildings or other facilities, not elsewhere classified	52110					
12. Real estate agent and brokerage services	52200					
13. Real estate consulting services	52410					
14. Real estate appraisal services						
a. Urban real estate appraisal services	52401					
b. Rural real estate appraisal services	52402					
c. Sum lines 14a and 14b	52400					
15. Property management services						
a. Residential building property management	52301					
b. Nonresidential building property management	52302					

CONTINUE WITH 22 ON PAGE 7

CONTINUE ON PAGE 7

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2007					
		Estimates are acceptable. Report dollars OR percents.					
		\$ Bil.	Mil.	Thou.	Dol.	Percent	
0723	0720	0721				0722	
15. Property management services - Continued							
c. Land property management	52303						
d. Sum lines 15a through 15c	52300						
16. Room or unit accomodation for travelers, without maid service	52450						
17. Construction services	52460						
18. Interest income	50450						
19. Net gains (losses) from sales of real property owned by this establishment for investment, rent, or lease	50460						
20. Other investment income - net - <i>Specify</i> ↴							
	50470						
21. Other products - <i>Specify</i> ↴							
	59810						
22. TOTAL (Should equal 5 if reporting in dollars.)	59990						1 0 0

23-25 Not Applicable.

26 SPECIAL INQUIRIES

A. CONSTRUCTION ACTIVITY

- *New construction - Includes the complete, original erection of structures and essential service facilities and the initial installation of integral equipment and supplies, such as elevators, plumbing, heating, and air-conditioning.*
- *Maintenance and repair - Includes construction done for the purpose of upkeeping the property rather than additional investment in the property.*
- *Additions, alterations, or reconstruction - Includes construction activity making structural changes to existing facilities. Generally, this type of activity is considered a capital investment in the property.*

1. Was this establishment involved in new construction, additions, alterations, reconstruction, land subdividing or development, or maintenance and repair during 2007?

5228 Yes

5229 No - (If no, mark "X" and go to B.)

2. Expenditures incurred for this construction activity during 2007. (Include labor, materials, and overheads. Include land improvement, but exclude value of land and value of machinery and equipment that are not an integral part of a structure.)

5230

Mark "X" if None

2007		
\$ Mil.	Thou.	Dol.

CONTINUE WITH **26** ON PAGE 8

53160073

26 SPECIAL INQUIRIES - Continued

3. Of the expenditures reported in line 2, what percent involved:

- a. Residential buildings 5231
- b. Nonresidential buildings 5232
- c. Subdividing and/or developing lots 5233
- d. Other - *Specify* ↴
 0894 5234
- e. **TOTAL**

2007	
Percent	
	%
	%
	%
	%
1 0 0	%

4. Of the expenditures reported in line 2, what percent involved:

- a. New construction 5235
- b. Additions, alterations, or reconstruction 5236
- c. Maintenance and repair 5237
- d. **TOTAL**

	%
	%
	%
1 0 0	%

5. What percent of the new construction work reported in line 4a was intended for:

- a. Rent or lease 5238
- b. Sale 5239
- c. Own use 5240
- d. Other - *Specify* ↴
 0893 5241
- e. **TOTAL**

	%
	%
	%
	%
1 0 0	%

6. What percent of the total expenditures reported in line 2 represents work done by your own employees as opposed to work done by contractors or other hired labor? 5242

	%
--	---

B. FRANCHISE

Was this establishment operating under a trademark authorized by a franchisor in 2007?
 (Mark "X" only ONE box.)

- 0237 Yes - franchisee owned establishment
- 0238 Yes - franchisor owned establishment
- 0239 No

27-29 Not Applicable.

53160081



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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