



DUE DATE
FEBRUARY 12, 2008

Mail your completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

RE-53101

**INFORMATION COPY
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
 - Do not use pencil or felt-tip pen.
 - Place an "X" inside the box.
 - Please center numbers in their respective boxes.
 - Do not put slashes through 0 or 7.
- Examples: 0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes - Go to **2** 0022 No - Enter current EIN (9 digits) → 0025 -

2 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address?
(P.O. Box and rural route addresses are not physical locations.)

0031 Yes - Go to line B

0032 No - Enter physical location →

0035 Number and street			
0036 City, town, village, etc.		0037 State	0038 ZIP Code
<input type="text"/>		<input type="text"/>	<input type="text"/>

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
(Mark "X" only ONE box.)

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046 City, village, or borough 0047 Town or township 0048 Other 0024 Do not know

53101010

3 OPERATIONAL STATUS

Which ONE of the following best describes this establishment's operational status at the end of 2007?
(Mark "X" only ONE box.)

0011 In operation

0013 Temporarily or seasonally inactive

0014 Ceased operation - Give date at right

Month	Day	Year

0015 Sold or leased to another operator - Give date at right
AND enter name and address of new owner or operator
and Employer Identification Number (EIN) below

0018

0060 Name of new owner or operator		0061 EIN (9 digits)	
		-	
0062 Mailing address (Number and street, P.O. Box, etc.)			
0063 City, town, village, etc.	0064 State	0065 ZIP Code	
		-	

0016 Other - Specify

0815

4 MONTHS IN OPERATION

Mark "X" if None 2007 Number

Number of months in operation during 2007 (If none, mark "X" and go to 50.) 0002

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

If a figure is \$1,025,628.79:

Report

If a value is "0" (or less than \$500.00):

Report

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.
	1 0 2 6		

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

See information sheet(s) for general description. In addition, include revenue earned from:

- Commissions and fees for managing, listing, selling, or renting property owned by others - not gross rents or gross sale price.
- Commissions and fees received on behalf of, and paid to, sales agents and to other brokers.
- Commissions and fees received from other brokers (co-brokerage fees).
- Gross rents from properties owned by this establishment and leased to others.
- Reimbursements from property owners for miscellaneous expenditures.

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

Revenue 0100

6 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

A. Number of employees for pay period including March 12 0320

Mark "X" if None	2007
	Number

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

Mark "X" if None

1. Annual payroll 0300

2. First quarter payroll (January-March, 2007) 0310

	2007			
	\$ Bil.	Mil.	Thou.	Dol.

8 - 13 Not Applicable.

19 KIND OF BUSINESS

Which ONE of the following best describes this establishment's principal kind of business in 2007? (Mark "X" only ONE box.)

Real estate agents/brokers

- 0700 531 210 10 1 Agent or broker - residential real estate
- 531 210 90 1 Agent or broker - nonresidential real estate
- 531 210 10 2 Time share sales or resales
- 531 210 10 3 Resort/vacation property rental and leasing

Real estate property management

- 531 311 00 1 Property manager - residential real estate
- 531 312 00 1 Property manager - nonresidential real estate
- 531 311 00 2 Time share management
- 531 311 00 3 Resort/vacation property management
- 812 220 00 4 Cemetery manager
- 813 990 40 2 Condominium or cooperative owners' association

Activities related to real estate

- 531 320 00 2 Appraiser - real estate
- 531 390 00 1 Listing service - real estate
- 531 390 00 2 Auction service - real estate
- 531 390 00 3 Escrow agent - real estate

CONTINUE WITH 19 ON PAGE 4

CONTINUE ON PAGE 4

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19 KIND OF BUSINESS - Continued

Activities related to real estate - Continued

- 0700 531 390 00 4 Fiduciary agent - real estate
- 531 390 00 5 Real estate consultant
- 531 390 00 6 Real estate asset management
- 531 390 00 7 Real estate relocation services
- 541 191 00 1 Title abstract or settlement offices
- 541 191 00 2 Title search company
- 522 310 00 2 Mortgage broker
- 237 210 00 3 Subdividing and preparing land into lots for sale
- 777 530 00 1 Other real estate service - *Specify* ↴

0701

Lessors of real estate

- 531 110 10 1 Lessor of apartment buildings with 5 or more housing units per building
- 531 110 90 6 Lessor of residential space, except apartments with 5 or more housing units per building
- 531 120 10 5 Lessor of office/professional space
- 531 120 30 4 Lessor of shopping centers, retail shops
- 531 120 20 1 Lessor of industrial buildings
- 777 530 00 9 Lessor of other real estate - *Specify* ↴

0701

Other business activities

- 524 210 00 7 Insurance agent or broker
- 775 000 00 1 Other kind of business or activity - *Specify* ↴

0701

20 and 21 Not Applicable.

53101044



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

Report whole percents

2007

Estimates are acceptable. Report dollars OR percents.

\$ Bil.	Mil.	Thou.	Dol.	Percent
				39

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report sources of revenue for this establishment, either as a dollar figure or as a whole percent of total revenue (reported in 5). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Line 1 - Include commissions and fees for listing, selling, or renting property owned by others - **not** gross rents or gross sale price. Also include commissions and fees received on behalf of, and paid to, sales agents and to other brokers, as well as commissions and fees received from other brokers (co-brokerage fees). **Line 1e** - Land is defined as improved or unimproved property not containing buildings.

Line 4 - Report here commissions and fees for managing property owned by others.

Line 10 through line 13 - Gross rents include all charges billed to tenants throughout the year from rental of properties owned by this establishment. Include any costs billed (in accordance with the rental agreement) as additional charges to your tenants, such as building improvements, parking, repairs, utilities, etc.

Line 18 - Report here all other sources of revenue. For example: swimming pool guest fees and party room rental.

Description of sales, shipments, receipts, or revenue	Census use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
1. Real estate agent and brokerage services						
a. Sales of residential property	52201					
b. Rental of residential property	52202					
c. Sales of nonresidential property	52203					
d. Rental of nonresidential property	52204					
e. Sales and/or rental of land	52205					
f. Sum lines 1a through 1e	52200					
2. Real estate consulting services	52410					
3. Real estate appraisal services	52400					
4. Property management services						
a. Residential building property management	52301					
b. Nonresidential building property management	52302					
c. Land property management	52303					
d. Sum lines 4a through 4c	52300					
5. Reimbursements from property owners for miscellaneous expenditures, including payroll at managed properties (common paymaster), repairs arranged by property manager, etc. - <i>Specify</i> ↴						
	52220					
6. Real estate listing service	52420					

CONTINUE WITH 2 ON PAGE 6

CONTINUE ON PAGE 6

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007					
		Estimates are acceptable. Report dollars OR percents.					
		\$ Bil.	Mil.	Thou.	Dol.	Percent	
0723	0720	0721				0722	
7. Franchising	50440						
8. Market research services	52470						
9. Real estate auction services	52430						
10. Rental of residential space in buildings or other facilities for principal use	52000						
11. Rental of office and professional space	52040						
12. Rental of commercial space	52050						
13. Rental of industrial and manufacturing space	52060						
14. Room or unit accomodation for travelers, without maid service	52450						
15. Construction services	52460						
16. Real estate relocation services	52440						
17. Insurance brokerage and agency products - commissions	58190						
18. Other products - <i>Specify</i> ↴ 	59810						
19. TOTAL (Should equal 5 if reporting in dollars.)	59990						1 0 0

23-25 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

26 SPECIAL INQUIRIES

A. LICENSED REAL ESTATE AGENTS

(To be completed by real estate agents and brokers only.)

1. Number of licensed real estate agents working for this establishment on March 12, 2007

Mark "X" if None

2007	
Number	

- a. Full time 5300
- b. Part time 5301
- c. **TOTAL** (Sum lines 1a and 1b) 5302

2. Commissions paid by this establishment to independent contractor agents/brokers, which were NOT reported on Internal Revenue Service form 941 and not included in **7**, part B 5305

Mark "X" if None

2007		
\$ Mil.	Thou.	Dol.

3. Co-brokerage commissions and fees

- a. Sales commissions, listing commissions, or fees paid by this establishment to co-brokerage companies 5306
- b. Are these commissions and fees included as income?
 - 5311 Yes
 - 5312 No

B. FRANCHISE

Was this establishment operating under a trademark authorized by a franchisor in 2007? (Mark "X" only ONE box.)

- 0237 Yes - franchisee owned establishment
- 0238 Yes - franchisor owned establishment
- 0239 No

27-29 Not Applicable.

53101077



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number		Extension	Fax	Area code	Number	
			-					-

Internet e-mail address	Date completed	Month	Day	Year

Thank you for completing your 2007 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

53101085

