

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Fabrics for upholstery Uncoated woven fabrics (excluding ticking)				
	Cotton	313210 07			
2	Other (rayon, nylon, polyester, etc.)	313210 11			
3	Coated and laminated fabrics (including vinyl coated)	313320 06			
4	Paddings, battings, and fillings (excluding rubber and plastics foam)	314999 01			
	Lumber, rough and dressed				
5	Hardwood	321000 25			
6	Softwood	321000 31			
7	Hardwood cut stock and dimension (excluding furniture frames)	321912 03			
8	Wood furniture frames	337215 00			
9	Plywood, hardwood and softwood	321000 91			
10	Hardwood veneer	321211 04			
11	Particleboard (wood)	321219 02			

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
12	Medium density fiberboard (MDF)	321219 06			
13	Hardboard	321219 09			
	Plastics				
14	Resins consumed in the form of granules, pellets, powders, liquids, etc.	325211 05			
15	Laminated sheet	326130 01			
16	Furniture parts and components	337215 09			
17	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products	325510 02			
18	Adhesives and sealants	325520 01			
19	Foam mattress cores, including latex (excluding topper pads)	326150 01			
20	Urethane, formed and slab stock for pillows, cushions, seating, etc.	326150 00			
21	Flat glass (plate, float, and sheet)	327211 01			
22	Mirrors, framed and unframed	327215 03			
23	Furniture and builders' hardware (cabinet hardware, casters, glides, handles, hinges, locks, etc.)	332510 01			
24	Constructions (sleeper mechanisms) for dual purpose sleep furniture	332510 07			
25	Springs	332610 01			
26	Metal stampings	332000 62			
27	Castings, rough and semifinished	331500 07			
28	Other fabricated metal products (including forgings)	332000 07			
	Shapes and forms (excluding castings, forgings, and fabricated metal products)				
	Steel				
29	Sheet and strip (including tinplate)	331000 22			
30	All other steel shapes and forms	331000 00			

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
31	Shapes and forms (excluding castings, forgings, and fabricated metal products) - Continued Aluminum and aluminum-base alloys Sheet, plate, foil, and welded tubing	331315 00			
32	Other	331000 54			
33	Paperboard containers, boxes, and corrugated paperboard	322210 01			
34	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99			
35	TOTAL (Should equal total reported in 16 , line A1)	771000 00			

18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Furniture and Fixture Product Classification - If applicable, classify furniture and fixture products based on the component materials from which they are made: Classify furniture and fixture products made from more than one material based on the material used in the frame, or if there is no frame, the predominant component material.

Upholstered Furniture - Upholstered furniture is interior seating furniture (excluding dining room, folding, and kitchen chairs) that accommodates one or more person and has a construction or frame with loose back, detachable back or seat cushions; or has a construction or frame with more than the front of the back or top surface of the seat covered.

Furniture in Suites - If your records are maintained in suites, an estimate of the distribution of the individual pieces (based on a sample of invoices or on cutting orders supplied to your production department) will be acceptable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
1	Custom architectural woodwork, millwork, and wood fixtures (including custom wood and plastics laminated fixture tops), excluding kitchen counters and cabinets and bathroom vanities and vanity tops (which should be reported on lines 41 through 46)	337212 0100			
2	School furniture (excluding library), excluding stone and concrete	337127 1300			
3	Public bar, bowling center, cafeteria, and restaurant furniture	337127 8100			
4	Public building and related furniture, excluding bar, bowling center, cafeteria, restaurant, and school Library furniture, including chairs, charging desks, reading tables, and study carrels	337127 5111			
5	Church pews	337127 5121			
6	Folding tables, including banquet	337127 5141			
7	Stadium and bleacher seating, including grandstands	337127 5191			
8	Other chairs and seats (Specify kind) ↴ 	337127 5155			
9	Other public building and related furniture, excluding bar, bowling center, cafeteria, restaurant, and school (Specify kind) ↴ 	337127 5196			
10	Other furniture Industrial stools and work benches	337127 A211			
11	All other institutional furniture (including ship furniture and amusement game cabinets), excluding hospital and laboratory furniture (Report hospital and laboratory furniture on lines 12-14)(Specify kind) ↴ 	337127 A292			
12	Hospital patient room furniture (including cabinets, desks, dressers, and over-bed tables), excluding beds and chairs	339111 6105			
13	General purpose institutional furniture used in hospitals	339111 6126			
14	Laboratory furniture, including parts sold separately	339111 8120			
15	Wood office furniture Wood office seating, including upholstered	337211 1100			
16	Wood office desks and desk extensions	337211 4100			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	Wood office furniture - Continued				
17	Wood office files, storage units, and tables	337211 7100			
	Other wood office furniture, including panel and desking system accessories and components <i>(Specify kind)</i> ↴				
18		337211 A100			
	Nonwood office furniture				
19	Nonwood office chairs, task and general, including upholstered	337214 1115			
	Other nonwood office seating, including upholstered <i>(Specify kind)</i> ↴				
20		337214 1221			
21	Nonwood office desks and desk extensions	337214 4100			
	Nonwood office files				
22	Vertical files, legal-size and letter-size	337214 7111			
23	Horizontal-lateral files, legal-size and letter-size	337214 7211			
	Other nonwood office files <i>(Specify kind)</i> ↴				
24		337214 7311			
25	Nonwood office storage units and tables	337214 7411			
26	Nonwood office panel systems, including accessories and components	337214 A315			
	Other nonwood office furniture, including desking systems and related accessories and components <i>(Specify kind)</i> ↴				
27		337214 A227			
	Wood lockers, partitions, and shelving, excluding custom <i>(Report custom wood lockers, partitions, and shelving on line 1)</i>				
28	Partitions, prefabricated, assembled and knocked-down	337215 1111			
29	Shelving and lockers	337215 1141			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
30	Nonwood lockers, partitions, shelving, and storage racks Nonwood partitions, prefabricated, assembled and knocked-down Toilet partitions	337215 7111			
31	Movable partitions, excluding freestanding partitions	337215 7121			
32	Other nonwood partitions, excluding accordion and folding door partitions (Specify kind) ↴ [Redacted]	337215 7131			
33	Nonwood commercial shelving	337215 A111			
34	Nonwood bookstacks, lockers, and other shelving (Specify kind) ↴ [Redacted]	337215 A241			
35	Nonwood storage racks and accessories	337215 E100			
36	Wood fixtures (bank, office, and store), excluding custom (Report custom wood fixtures (bank, office, and store) on line 1)	337215 5100			
37	Nonwood fixtures (bank, office, and store)	337215 G500			
38	Wood furniture frames	337215 J300			
39	Furniture dimensions, fully machined ready for assembly, hardwood and softwood	337215 L115			
40	Furniture parts, plastic and metal, including frames, sleeper mechanisms, and other types, excluding metal furniture hardware (Specify kind) ↴ [Redacted]	337215 L125			
41	Wood kitchen and bathroom cabinets and countertops Custom kitchen cabinets, bathroom vanities, and related cabinetwork, for permanent installation, sold directly to the customer at retail	337110 H100			
42	Custom kitchen cabinets and related cabinetwork, for permanent installation, excluding those sold directly to the customer at retail	337110 4100			
43	Bathroom vanities and related cabinetwork, for permanent installation, excluding those sold directly to the customer at retail	337110 7100			
44	Stock line kitchen cabinets and related cabinetwork, for permanent installation	337110 1100			
45	Kitchen cabinet and countertops, wood and plastics laminated	337110 B100			
46	Bathroom vanity tops, wood and plastics laminated	337110 F100			
47	Wood moldings	321918 2100			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued					
Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
48	Hardwood furniture cut stock and dimension	321912 6311			
49	Hardwood industrial cut stock, rough or surfaced, cut to size and semi and fully machined, ready for assembly	321912 6411			
50	All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i>	18			
51		26			
52		34			
53		42			
54		59			
55		67			
56	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴	930000 0000			
57	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999890 0000			
58	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999800 0000			
59	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000			

23-25 Not Applicable.

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26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number			Extension	Fax	Area code	Number		
			-						-	

Internet e-mail address	Date completed	Month	Day	Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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