

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Truck and Automobile Bodies	336211 05			
2	Motor vehicle chassis (excluding passenger cars), purchased	336111 01			
3	Transmission and parts, including suspension equipment and parts (shocks, struts, etc.)	336340 01			
4	Transportation reinforced and fiberglass plastics products	326199 13			
5	Pneumatic tires and inner tubes	326211 03			
6	Fluid power products, including pumps, motors, valves, cylinders, rotary actuators, hose or tube fittings and assemblies, filters, etc. (excluding complete subassemblies)	001900 90			
7	Motor vehicle metal hardware, including fabricated metal products (lock units, door and window handles, hinges, and motor vehicle hardware)	332500 02			
8	All other steel shapes and forms, including castings, forgings, fabricated metal products, bars, bar shapes, plate, sheet, strip, structural shapes, and sheet piling	331200 95			
9	Aluminum and aluminum-base alloy sheet, plate, foil, welded tubing, alloy extruded shapes, and forms (extruded rod, bar, pipe, tube, etc.) (including alloy forgings)	331200 94			
10	Rough and dressed lumber	321000 19			

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
11	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99			
12	TOTAL (Should equal total reported in 16, line A1)	771000 00			

18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
1	Vehicle bodies for sale separately (excluding those produced on purchased chassis) Bus bodies				
	School bus bodies	336211 2101			
2	Other bus bodies (Specify kind.) ↴ 	336211 2103			
3	Truck cabs	336211 2201			
4	Van bodies				
	Walk-in (excluding those with separate cab)	336211 4101			
5	With separate cab				
	Insulated	336211 4201			
6	Dry freight	336211 4203			
7	Parcel delivery	336211 4205			
8	Other van bodies with separate cab (Specify kind.) ↴ 	336211 4211			
9	Tank bodies	336211 5101			
10	Garbage and refuse trucks				
	Front, rear, and side loading garbage and refuse truck bodies (packer-types) for sale separately	336211 5108			
11	Other garbage and refuse truck bodies	336211 5109			
12	Other vehicle bodies				
	Beverage truck bodies	336211 5111			
13	Dump truck bodies	336211 5113			
14	Stake and platform truck bodies	336211 5117			
15	Utility line service truck bodies	336211 5119			
16	Other mobile service truck bodies	336211 5120			
17	Wrecker truck bodies	336211 5123			
18	Light truck (including minivans, SUVs, and pickup trucks) and passenger car bodies	336211 5125			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
19	Vehicle bodies for sale separately (excluding those produced on purchased chassis) - Continued Other vehicle bodies - Continued Ambulance and rescue vehicle bodies	336211 5124			
20	All other truck and vehicle bodies for sale separately (Specify kind.) ↴ _____	336211 5141			
21	Complete vehicles produced on purchased chassis Buses School buses	336211 7101			
22	Other buses (Specify kind.) ↴ _____	336211 7103			
23	Firefighting vehicles 19,500 lb or less	336211 7201			
24	Greater than 19,500 lb	336211 7203			
25	Ambulance and rescue vehicles	336211 9101			
26	Vans	336211 9103			
27	Tank trucks	336211 9105			
28	Dump trucks	336211 9109			
29	Utility line service trucks	336211 9111			
30	Other mobile service trucks (Specify kind.) ↴ _____	336211 9113			
31	All other complete vehicles on purchased chassis Designed primarily for transporting persons or goods	336211 9121			
32	Not designed primarily for transporting persons or goods (Specify kind.) ↴ _____	336211 9123			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
33	Upfitting (receipts from completing trucks by installing and assembling bodies and/or other equipment onto truck chassis)(Specify kind.) ↴	336211 9901			
34	Truck equipment distribution (merchant wholesale distribution)	942312 0000			
35	Repair or customization of trucks, vans and passenger cars	981112 1000			
36	Truck trailers (including all trailers manufactured, whether sold or leased) Truck trailers and truck trailer chassis with axle ratings less than 10,000 lb (4.54 metric tons) (excluding unlicensed farm trailers and wagons, automobile and light truck trailers)	336212 3100			
37	Truck trailers and truck trailer chassis with axle ratings of 10,000 lb or more Van trailers	336212 1101			
38	Tank trailers	336212 1105			
39	Platform trailers	336212 1109			
40	All other complete trailers and chassis (including detachables)(Specify kind.) ↴	336212 1113			
41	Automobile and light truck trailers (Specify kind.) ↴	336214 3YWV			
42	Dump truck lifting mechanisms	336211 5115			
43	Hoists (Specify kind.) ↴	333923 WYWW			
44	Kit cars	336211 5127			
45	Motor vehicle fifth wheels, new	336211 5133			
46	Motor vehicle parts (excluding carburetors, pistons, piston rings, valves, gasoline engines and parts, lighting, electrical and electronic equipment, steering and suspension components, brake systems, transmissions, power train parts, fabric accessories, seats, metal stampings, and air-conditioning units and systems)(Specify kind.) ↴	336399 WYWW			
	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.				

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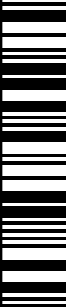
If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
47		18			
48		26			
49		34			
50		42			
51		59			
52		67			
53	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	930000 0000			
54	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16 , line A2.)	999890 0000			
55	Other miscellaneous receipts (including receipts for repair work, etc.)	999809 8000			
56	TOTAL (Should equal total reported in 5)	770000 0000			

23-25 Not Applicable.

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26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report			Title		
<input type="text"/>			<input type="text"/>		

Telephone	Area code	Number		Extension	Fax	Area code	Number	
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

Internet e-mail address				Date completed	Month	Day	Year
<input type="text"/>					<input type="text"/>	<input type="text"/>	<input type="text"/>

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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