

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products . . . . .	325510 02			
<b>2</b>	Steel shapes and forms (including steel bars, bar shapes, and plates; and structural shapes and sheet piling) . . . . .	331000 02			
<b>3</b>	Iron and steel castings (rough and semifinished) . . . . .	331510 01			
<b>4</b>	Fabricated structural metal products (excluding forgings) . . . . .	332000 99			
<b>5</b>	Electrical transmission, distribution, and control equipment . . . . .	330000 63			
<b>6</b>	Fluid power valves and hose and tube fittings and assemblies . . . . .	332912 11			
<b>7</b>	Fluid power cylinders and rotary actuators . . . . .	333995 11			
<b>8</b>	Fluid power pumps, motors, and hydrostatic transmissions (hydraulic and pneumatic) . . . . .	333996 01			
<b>9</b>	Integral horsepower electric motors and generators (1 hp or more) . . . . .	335312 21			
<b>10</b>	Speed changers, gears, and industrial high-speed drives . . . . .	333612 00			

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>11</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘	009700 99			
<b>12</b>	<b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .	771000 00			

**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

**Detailed Data Reported Elsewhere** - Items denoted by an asterisk (\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
<b>1</b>	Hoists and parts and attachments for hoists (sold separately) (excluding automobile hoists used on tow trucks) (Report automobile hoists used on tow trucks on line 25.) Hoists, all types		↑ number ↓					
	Chain hand hoists . . . . .	333923 1101						
<b>2</b>	Ratchet lever hand hoists . . . . .	333923 1106						
<b>3</b>	Wire rope puller hand hoists . . . . .	333923 1111						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
17	Overhead traveling cranes and monorail systems and parts and attachments for monorail systems (sold separately) - Continued Overhead traveling cranes and monorail systems (excluding parts and attachments) - Continued Other overhead traveling cranes (Specify kind.) ↴	333923 3136	number					
18	Buckets, grabs, and grips . . . . .	333923 3141						
19	Monorail systems (manual and powered) . .	333923 3156						
20	Parts and attachments for overhead traveling cranes and monorail systems Parts and attachments for monorail systems (sold separately) . . . . .	333923 3361						
21	Parts and attachments for overhead traveling cranes (sold separately) . . . . .	333923 3346						
22	Winches, aerial work platforms, automotive wrecker hoists, and parts Personnel aerial work platforms (excluding parts) (Corresponds to value of shipments on CIR MA333D, Construction Machinery, 2007.)* .	333923 7110						
23	Winches for mounting on wheel and crawler tractors and other prime movers, complete units (Corresponds to value of shipments on CIR MA333D, Construction Machinery, 2007.)* .	333923 7230						
24	Electric and other winches (including marine use and automobile hoists used on tow trucks) Electric winches (including marine use) (excluding winches for tractor mounting and parts) . . . . .	333923 7353						
25	Other winches (including automobile hoists used on tow trucks) (excluding winches for mounting on wheel or crawler tractors) (Specify kind.) ↴	333923 7358						
26	Parts for winches for mounting on tractors and other prime movers (sold separately) . . . . .	333923 7493						
27	Parts for winches for aerial work platforms and automobile hoists (sold separately) . . . . .	333923 7495						
28	Bulk powered material moving equipment, dock boards and metal pallets and skids . . . . .	333924 2610						
29	Pulleys, metal (excluding power transmission), and block and tackle . . . . .	332510 A193						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.						
30		18					
31		26					
32		34					
33		42					
34		59					
35		67					
	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↘						
36		930000 0000					
	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.) . . . . .						
37		999890 0000					
	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) . . . . .						
38		999800 0000					
39	<b>TOTAL</b> (Should equal total reported in 5) . . . . .	770000 0000					

23-25 Not Applicable.

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**26 SPECIAL INQUIRIES**

**OTHER ESTABLISHMENT ACTIVITIES**

**1.** Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

**2.** Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - Specify ↴

0366

**3.** Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number			Extension	Fax	Area code	Number		
			-						-	

Internet e-mail address	Date completed	Month	Day	Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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