

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Fabricated structural metal products (excluding forgings) . . . . .	332000 99			
<b>2</b>	Other fabricated metal products (excluding fluid power products and forgings) . . . . .	332000 51			
<b>3</b>	Electric motors, generators, and parts . . . . .	335312 07			
<b>4</b>	Exhaust systems and parts . . . . .	336399 01			
<b>5</b>	Steel sheet and strip (including tinplate) . . . . .	331000 22			
<b>6</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) <b>7</b>	009700 99			
<b>7</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1) . . . . .	771000 00			

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**18-21** Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

**Detailed Data Reported Elsewhere** - Items denoted by an asterisk (\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Air purification equipment Equipment for industrial gas cleaning systems Dust collection and other air purification equipment for industrial gas cleaning systems (for cleaning outgoing air) (excluding parts) . . . . .	333411 1110			
2	Parts for industrial air purification equipment . . . . .	333411 1165			
3	Equipment for cleaning incoming air Air filters for air-conditioners and furnaces, etc., of 2400 CFM or less . . . . .	333411 3103			
4	Other dust collection and air purification equipment (excluding parts) (Specify kind.) ↴  	333411 3213			
5	Parts for dust collection and air purification equipment . . . . .	333411 3355			
6	Industrial and commercial fans and blowers Power roof ventilators group Axial and propeller type . . . . .	333412 0101			
7	Centrifugal type . . . . .	333412 0104			
8	Parts for power roof ventilators . . . . .	333412 0107			

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CONTINUE WITH 22 ON PAGE 10

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>9</b>	Industrial and commercial fans and blowers - Continued Centrifugal blower-filter units and classes I-IV centrifugal fans (excluding parts)				
	Centrifugal blower-filter units . . . . .	333412 0217			
<b>10</b>	Centrifugal classes I and II fans (more than 1 1/2 in. to 6 3/4 in. maximum total pressure) . . . . .	333412 0219			
<b>11</b>	Centrifugal classes III and IV fans (more than 6 3/4 in. maximum total pressure) . . . . .	333412 0221			
	Other Centrifugal fans and blowers (excluding parts)				
<b>12</b>	Industrial fans (excluding blowers, turbo blowers, and multistage blowers) . . . . .	333412 0324			
<b>13</b>	Positive displacement blowers (excluding turboblowers) . . . . .	333412 0327			
<b>14</b>	Multistage blowers . . . . .	333412 0329			
<b>15</b>	Industrial and commercial fans and blowers, and attic fans . . . . .	333412 0344			
<b>16</b>	Industrial propeller fans (excluding parts) . . . . .	333412 0505			
<b>17</b>	Axial fans (excluding parts) . . . . .	333412 0405			
	Penthouses, shutters, guards, and other parts and accessories for industrial centrifugal, axial and propeller fans and blowers (excluding power roof ventilators) ( <i>Specify kind.</i> ) ↘				
<b>18</b>		333412 0688			
	Electric motors and generators				
<b>19</b>	Fractional horsepower motors (rated at less than 746 watts) (excluding hermetics) . . . . .	335312 1100			
<b>20</b>	Integral horsepower motors and generators (excluding land transportation equipment) . . . . .	335312 3100			
<b>21</b>	Parts and supplies for motors, generators, generator sets, and other rotating equipment (excluding motors for built-in jobs) . . . . .	335312 C100			
<b>22</b>	All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i>	18			
<b>23</b>		26			
<b>24</b>		34			
<b>25</b>		42			
<b>26</b>		59			
<b>27</b>		67			

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>28</b>	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↘	930000 0000			
<b>29</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) . . . . .	999890 0000			
<b>30</b>	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) . . . . .	999800 0000			
<b>31</b>	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .	770000 0000			

**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

**1.** Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

**2.** Which of the following best describes this establishment's primary activity? (*Mark "X" only ONE box.*)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - *Specify* ↘

0366

**3.** Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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