

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Pigments							
	Inorganic							
<b>1</b>	Titanium dioxide . . . . .	325131 02						
<b>2</b>	Zinc dust pigments . . . . .	325212 12						
<b>3</b>	Zinc oxide pigments . . . . .	325212 02						
	Other inorganic pigments, including chrome colors, iron oxide, metallics, and predispersed colorants ( <i>Specify kind</i> ) ↘							
<b>4</b>		325121 10						
<b>5</b>	Organic pigments, lakes, and toners, including predispersed colorants . . . . .	325132 15						
<b>6</b>	Minerals and earths, ground or otherwise treated, including calcium carbonate, talc, silica, kaolin, mica, barite, soapstone, clay, and other clay minerals . . . . .	327992 15						
	Solvents							
<b>7</b>	Petroleum hydrocarbons, including xylene, toluene, naphtha, mineral spirits, etc. . . . .	325192 25						
<b>8</b>	Ketone, including acetone, MEK, MIBK, etc. . . . .	325190 79						

INFORMATION COPY  
 DO NOT USE TO REPORT

32524084



CONTINUE WITH **1** ON PAGE 9

CONTINUE ON PAGE 9

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Solvents - Continued							
9	Ester, including ethyl acetate, butyl acetate, etc.	325190 81						
10	Glycol and glycol derivatives . . . . .	325100 35						
11	Alcohol, including butyl, ethyl, isopropyl, etc. . .	325199 33						
	Other (Specify kind) ↴							
12		325100 97						
	Resins		↑ 1000 lb ↓					
13	Vegetable oil, including linseed oil, etc. . . . .	311200 02						
14	Alkyds . . . . .	325211 17						
	Acrylic							
15	Latex . . . . .	325211 47						
	Other (Specify kind) ↴							
16		325211 49						
17	Vinyls . . . . .	325211 21						
18	Polyesters . . . . .	325211 25						
19	Epoxies . . . . .	325211 27						
20	Epoxy curatives . . . . .	325211 28						
21	Urethanes/isocyanates . . . . .	325211 29						
	Other (Specify kind) ↴							
22		320000 43						
	All other chemicals, including additives, driers, modifiers, biocides, and dispersants (Specify kind) ↴							
23		325000 61						

32524092



CONTINUE WITH 17 ON PAGE 10

CONTINUE ON PAGE 10

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
<b>24</b>	Containers							
	Metal . . . . .	332400 00						
<b>25</b>	Plastics . . . . .	326199 29						
<b>26</b>	Other (Specify kind) ↴  	300000 01						
<b>27</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99						
<b>28</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1)	771000 00						

**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

**Detailed Data Reported Elsewhere** - Items denoted by an asterisk (\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

CONTINUE WITH **22** ON PAGE 11

32524100

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Architectural coatings (Corresponds to value of shipments on CIR MA325F, Paint and Allied Products, 2007)*	325510 1100						
2	Product finishes for original equipment manufacturers (OEM), excluding marine coatings (Corresponds to value of shipments on CIR MA325F, Paint and Allied Products, 2007)*	325510 4100						
3	Special-purpose coatings, including all marine coatings, industrial, construction and maintenance coatings, traffic marking paints, etc. (Corresponds to value of shipments on CIR MA325F, Paint and Allied Products, 2007)*	325510 7100						
4	Miscellaneous allied paint products, including paint and varnish removers, thinners, pigment dispersions, glazing compounds, etc. (Corresponds to value of shipments on CIR MA325F, Paint and Allied Products, 2007)* (Specify kind)	325510 B100						
Resins and plastics materials								
Thermoplastic								
5	Polyethylene	325211 1110						
6	Polypropylene	325211 1120						
7	Polystyrene	325211 1130						
8	Polyvinyl chloride	325211 1140						
9	Polyester	325211 1150						
Other (Specify kind) ↴								
10		325211 1160						
Thermosetting								
11	Phenolic	325211 4110						
12	Urea	325211 4120						
13	Polyester	325211 4130						
14	Epoxy	325211 4140						
Other (Specify kind) ↴								
15		325211 4150						
Nonstructural caulking compounds and sealants								
Caulks, modified and unmodified oil base (natural base) (Report putty and glazing compounds on line 4.)								
16		325520 A111						

32524118



CONTINUE WITH 22 ON PAGE 12

CONTINUE ON PAGE 12

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
17	Nonstructural caulking compounds and sealants - Continued Synthetic base General performance sealants including PVAC, butyl, vinyl, acrylic, neoprene, etc. . . . .	325520 A131	1000 lb				
18	Special performance sealants, including polysulfide, silicone, epoxy, urethane, etc. . . . .	325520 A141					
19	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18					
20		26					
21		34					
22		42					
23		59					
24		67					
25	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work) ↘	930000 0000					
26	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.) . . . . .	999890 0000					
27	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc. . . . .	999800 0000					
28	<b>TOTAL</b> (Should equal total reported in 5) . . . . .	770000 0000					

23-25 Not Applicable.

32524126



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**26** SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

32524134

