

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Garments purchased to be embroidered and resold . . . . .	315000 02			
<b>2</b>	Plastics coated, impregnated, or laminated fabrics . . . . .	313320 01			
	Broadwoven fabrics (piece goods)				
<b>3</b>	Cotton . . . . .	313210 03			
<b>4</b>	Polyester . . . . .	313210 13			
<b>5</b>	Narrow fabrics (12 inches or less in width) . . . . .	313221 03			
<b>6</b>	Yarn, all fibers . . . . .	313110 03			
<b>7</b>	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) <b>7</b>	009700 99			
<b>8</b>	<b>TOTAL</b> (Should equal total reported in <b>16</b> , line A1) . . . . .	771000 00			

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**18** Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**19** TYPE OF OPERATION  
(Mark "X" ALL that apply.)

**Type of business and operations performed in this establishment during 2007**

- 0620 134  Manufacturer making products from materials they own
- 146  Jobber having products made for them by United States contractors
- 186  Contractor embroidering; or tucking, pleating, hemstitching, or buttonholing of materials owned by others
- 188  Contractor printing and/or silk screen printing on materials owned by others
- 176  Wholesaler or importer buying or importing and reselling products without arranging for further processing, or doing any knitting, cutting, or sewing
- 184  Retailer manufacturing products for sale chiefly to individual consumers through retail store on premises of this establishment
- 530  Performing other operations (Specify kind.) ↴

0621

**20 and 21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS.

Receipts for contract tucking, pleating, hemstitching or buttonholing for the trade and commission embroidering should be reported on lines 10 through 12 in Census codes 932397 1000, 315212 A120, and 315211 A140.

Report the amount that you received for other "commission or contract receipts" on line 13 Census code 930001 4000. Do not report on the specific product lines for these products.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>1</b>	Schiffli machine embroideries . . . . .	313222 0100			
<b>2</b>	Embroideries (excluding Schiffli machine products) . . . . .	314999 5200			
<b>3</b>	Screen printing on garments, apparel accessories, and other fabric articles (excluding labels) . . . . .	323113 4100			

CONTINUE WITH 22 ON PAGE 10

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued					
Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
4	All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i>	18			
5		26			
6		34			
7		42			
8		59			
9		67			
10	Receipts for commission work on materials owned by others				
	Schiffli machine embroidering . . . . .	932397 1000			
11	Women's, girls', and infants' embroidering (excluding Schiffli machine); and tucking, pleating, hemstitching, and buttonholing for the trade . . .	315212 A120			
12	Men's and boys' (including unisex) embroidering (excluding Schiffli machine); and tucking, pleating, hemstitching, and buttonholing for the trade . . . . .	315211 A140			
13	All other receipts for work done for others on their own materials ( <i>Specify products worked on and kind of work.</i> ) ↘				
		930001 4000			
14	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) . . . . .	999890 0000			
15	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc. . . . .	999800 0000			
16	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .	770000 0000			

23-25 Not Applicable.

31305105



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**26 SPECIAL INQUIRIES**

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment manufacture the products that it sold, produced, or shipped?

0318  Yes (Including establishments that are primarily manufacturers, contractors, and jobbers)

0319  No (Including establishments that are primarily wholesalers, retailers, importers, and distributors)

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Manufacturing (or having manufactured for you, i.e. jobbers) textiles, textile products, or apparel from materials this establishment owns

0364  Reselling manufactured goods (including wholesalers, retailers, and importers)

0365  Other (including distribution centers) - Specify

0366

3. Did this establishment outsource manufacturing services to other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes  No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report	Title
<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Telephone	Area code	Number		Extension	Fax	Area code	Number	
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

Internet e-mail address	Date completed	Month	Day	Year
<input style="width: 100%;" type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2007 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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