

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
1	Materials used for wine, brandy, and brandy spirits manufacturing		short tons				
	Grapes	111332 00					
2	Purchased wines		1000 wine				
	For blending	312130 01					
3	For other purposes	312130 03					
4	Glass containers used for wine and brandy . . .	327213 05	gross				
5	Cost of all other materials, ingredients, and supplies consumed in wine manufacturing (Specify the three principal materials, etc., included in this value.) 7	001900 16					
6	Materials used in grain distilling		hundred-weight				
	Malt	311213 00					
7	Cooperage (including new and recoopered used)	321920 05	thousands				
8	Other grains (rye, barley, etc.)	111100 01	1000 bushels				

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
9	Materials used in processing and bottling of distilled liquors Neutral spirits		↑ 1000 tax gal ↓				
	Used in processing of whiskey	312140 01					
10	Used in processing of vodka	312140 05					
11	Used in processing of other liquor	312140 09					
12	Aged whiskey	312140 03					
13	Plastics containers, used for distilled liquor . . .	326100 30					
14	Glass containers used for distilled liquor	327213 07					
15	Paperboard containers, boxes, and corrugated paperboard	322210 01					
16	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99					
17	TOTAL (Should equal total reported in 16 , line A1)	771000 00					

18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Wines, Brandy, and Brandy Spirits

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **2**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Wines, Brandy, and Brandy Spirits - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
	Wines, brandy, and brandy spirits		↑ 1000 wine gal ↓					
	Grape wines, 14 percent or less							
1	White	312130 0811						
2	Red	312130 0821						
	Rose and other fruit and berry <i>(Specify kind.)</i> ↘							
3		312130 0831						
4	Dessert wines (excluding specialties)	312130 0911						
5	Effervescent wines (including sparkling wines, naturally and artificially carbonated, and wine coolers)	312130 0921						
6	Brandy, beverage and neutral (including neutral fruit spirits, excluding neutral citrus residue)	312130 0B11	1000 tax gal					
7	All other wines, brandy, and brandy spirits (including vermouth, nonalcoholic wines, other specialty wines, and applejack) <i>(Specify kind.)</i> ↘	312130 0B21	1000 wine gal					

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

B. Distillery Production (Excluding Brandy)

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products

Quantity Produced For All Purposes - Report the total amount and production value of each specified product made in this establishment during 2007, whether sold, transferred, added to inventory, or used in further processing.

Production value for products sold in the raw state or directly after production refers to the actual amounts receivable by you for the products, excluding freight charges and excise taxes.

For liquors to be aged by you or otherwise placed in inventory prior to further processing or selling, report only actual cost of producing and barreling the raw products, including the cost of materials, labor, cooperage, and the pro rata share of the overhead cooperage, and the pro rata share of the overhead generally assigned to such production operations.

When transferring products to other establishments within your company, the shipping plants assign the full economic value to the transferred products, i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
B. Distillery Production (Excluding Brandy) - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Total production			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
1	Distilled liquors (excluding brandy) Whiskey, raw (bourbon, rye, etc.)	312140 2211	1000 proof gal				
2	Grain neutral spirits and vodka (including continuous distillation or processing operations and neutral citrus residue brandy)	312140 2212					
3	Distillers' dried grains (dark and light) and dried solubles	312140 2351	short tons				
4	Other distilled liquors (including rum, gin, and cane neutral spirits, excluding applejack) (Specify kind.) ↴	312140 2213					

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
C. Bottled Liquors, Except Brandy

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products

Quantity Produced For All Purposes - Report in these columns the quantity and selling value, f.o.b. plant, of all products bottled in this establishment during 2007. For value, report the net selling value of your total production of each product listed. The figures should represent values, f.o.b. plant, after discounts and allowances, and should not include freight charges or excise taxes.

Quantity data for lines through should equal the sum of the monthly quantity figures submitted each month on the 2007 A.T.F. Form 5110.28, part IV, columns (D) and (F), Bureau of Alcohol, Tobacco, and Firearms.

When transferring products to other establishments within your company, the shipping plants assign the full economic value to the transferred products, i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Spirits from Puerto Rico and Virgin Islands and imported spirits that are allowed to be labeled as a product of a foreign country should be reported as a resale in section 22D, line .

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Line No.	Products and services	Census product code	Unit of measure for quantities	Total production			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
1	Bottled liquors (excluding brandy) Unprocessed whiskey, blends, with or without neutral spirits	312140 4A11	1000 wine gal				
2	Whiskey, other types (Specify kind.) ↴	312140 4A12					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
C. Bottled Liquors, Except Brandy - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Total production				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Bottled liquors (excluding brandy) - Continued		1000 wine gal					
3	Cordials, cocktails and similar compounds	312140 4A13						
4	Gin, vodka, and rum	312140 4A14						
5	Bottled in bond	312140 4A16						
6	Other bottled liquors (excluding bottled in bond) (Specify kind.) ↴	312140 4A15						

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
D. Other Products, Services, and Receipts

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734					
	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.				
1		18			
2		26			
3		34			
4		42			
5		59			
6		67			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
D. Other Products, Services, and Receipts - Continued

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
7	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴	930000 0000			
8	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>)	999890 0000			
9	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999800 0000			
10	TOTAL (<i>Should equal total reported in 5</i>)	770000 0000			

23-25 Not Applicable.

26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (*Mark "X" only ONE box.*)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - *Specify* ↴

0366 _____

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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