

**17 and 18** Not Applicable.

**19** TYPE OF OPERATION  
 (Mark "X" the ONE box that best describes the operation performed at this establishment during 2007.)

**Method of operation of this establishment during 2007**

- 0620 101  Custom slaughtering of livestock or poultry owned by others
- 103  Meat and poultry products processed chiefly from livestock or poultry slaughtered in this establishment
- 105  Manufacturing sausage, smoked meats, canned meats, or meat specialties, from animals slaughtered elsewhere
- 109  Chiefly retailing, wholesaling, or jobbing meats and poultry products purchased and resold

**20 and 21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
	0734	0730	0736	0733	0731			
<b>1</b>	Lard, inedible tallow, and other greases, excluding wool grease Rendered lard, excluding canned, not made in meat packing plants (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 2113	1000 lb					
<b>2</b>	Inedible tallow, including inedible animal stearin (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 2112						
<b>3</b>	Other animal and marine grease, excluding wool grease (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 2131						

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
4	Animal and marine feed and fertilizer byproducts Meat and bone meal (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 5111	1000 lb ↑    ↓					
5	Dry rendered tankage (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 5221						
6	Other feed and fertilizer by-products, including poultry fats and by-products, feather meal, blood meal, and raw products for pet food (Corresponds to quantity of production on CIR M311L, Fats and Oils: Production, Consumption, and Stocks, 2007)*(Specify kind.)	311613 5243						
7	Animal oil mill products, including all other animal oils, fatty acids, animal oil foos, and acidulated soap stock	311613 5281						
8	Foos, vegetable oil (Corresponds to quantity of production on CIR M311N, Fats and Oils: Production, Consumption, and Stocks, 2007)*	311613 5271						
9	Hides, skins, and pelts made in slaughtering plants	311611 P100	number					
10	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18						
11		26						
12		34						
13		42						
14		59						
15		67						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
<b>16</b>	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	930000 0000						
<b>17</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999890 0000						
<b>18</b>	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999800 0000						
<b>19</b>	<b>TOTAL</b> (Should equal total reported in 5)	770000 0000						

**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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