

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

| Line No. | Materials, parts, and supplies | Census material code | Unit of measure for quantities | Consumption of purchased materials and of materials received from other establishments of your company | | | | |
|-----------|--|----------------------|--------------------------------|--|--|------|-------|--|
| | | | | Quantity | Cost, including delivery cost (freight-in) | | | |
| | | | | | \$ Bil. | Mil. | Thou. | |
| 0634 | | 0630 | 0636 | 0632 | 0631 | | | |
| 1 | Nuts, in shell (including peanuts) | 111000 03 | 1000 lb | | | | | |
| 2 | Nutmeats, including peanuts (processed) (purchased as such) | 311911 01 | | | | | | |
| 3 | Nutmeats, raw | 111000 29 | | | | | | |
| 4 | Fresh and dried fruits (excluding nuts and nutmeats) | 001900 45 | | | | | | |
| 5 | Milk and milk products | 311500 00 | 1000 gal | | | | | |
| 6 | Fats and oils (including shortening) | 311000 21 | 1000 lb | | | | | |
| 7 | Sweeteners Dextrose and corn syrup including corn syrup solids (dry weight) | 311221 19 | | | | | | |
| 8 | High fructose corn syrup in terms of solids (HFCS) | 311221 03 | | | | | | |
| 9 | Crystalline fructose (dry fructose) | 311221 17 | | | | | | |
| 10 | Sugar substitutes (mannitol, sorbitol, etc.) | 325100 53 | short tons | | | | | |
| 11 | Sugar in terms of sugar solids (cane and beet) | 311310 01 | | | | | | |
| 12 | Chocolate coatings | 311320 03 | | | | | | |

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

| Line No. | Materials, parts, and supplies | Census material code | Unit of measure for quantities | Consumption of purchased materials and of materials received from other establishments of your company | | | | |
|----------|---|----------------------|--------------------------------|--|--|------|-------|--|
| | | | | Quantity | Cost, including delivery cost (freight-in) | | | |
| | | | | | \$ Bil. | Mil. | Thou. | |
| 0634 | | 0630 | 0636 | 0632 | 0631 | | | |
| 13 | Unsweetened chocolate (chocolate liquor) | 311320 05 | short tons | | | | | |
| 14 | Cocoa, pressed cake and powder | 311320 07 | | | | | | |
| 15 | Cocoa beans | 111300 07 | | | | | | |
| 16 | Cocoa butter | 311320 09 | 1000 lb | | | | | |
| 17 | Chewing gum base (including chicle) | 311340 03 | | | | | | |
| 18 | Essential oils and flavors, synthetic | 325100 63 | | | | | | |
| 19 | Packaging paper and plastics film, coated and laminated | 001900 84 | | | | | | |
| 20 | Aluminum foil packaging products, converted or rolls and sheets | 331315 21 | | | | | | |
| 21 | Paperboard containers, boxes, and corrugated paperboard | 322210 01 | | | | | | |
| 22 | Metal cans, can lids, and ends | 332431 01 | | | | | | |
| 23 | Glass containers | 327213 01 | | | | | | |
| 24 | Plastics containers | 326199 29 | | | | | | |
| 25 | Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴ | 009700 99 | | | | | | |
| 26 | TOTAL (Should equal total reported in 16, line A1) | 771000 00 | | | | | | |

18 Not Applicable.

19 TYPE OF OPERATION

Did you make any chocolate or cocoa products in this establishment during 2007?

0620 747 Yes

748 No

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19 TYPE OF OPERATION - Continued

If "Yes," mark the one that best describes the operation of this establishment during 2007.

- 0620 122 Making chocolate and cocoa products from cocoa beans and nibs ground in this establishment
- 124 Making chocolate and cocoa products from chocolate liquors, coatings, cocoa, etc., which were purchased from others or received from other establishments of this company

20 and 21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census codes 999895 1000 and/or 999891 6000.

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

| Line No. | Products and services *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Unit of measure for quantities | Products shipped and other receipts | | | | |
|----------|---|---------------------|--------------------------------|-------------------------------------|---------------------|------|-------|--|
| | | | | Quantity | Value, f.o.b. plant | | | |
| | | | | | \$ Bil. | Mil. | Thou. | |
| 0734 | | 0730 | 0736 | 0732 | 0731 | | | |
| | Chocolate and chocolate-type confectionery products including bar goods, granola goods, package goods, specialties, bulk goods, count goods, molded confections, etc. (Corresponds to value of shipments on CIR MA311D, Confectionery, 2007)* | | ↑ 1000 lb ↓ | | | | | |
| 1 | Made from cacao beans ground in the same establishment | 311320 4100 | | | | | | |
| 2 | Made from purchased chocolate | 311330 1100 | | | | | | |
| | Retail confectionery products | | | | | | | |
| 3 | Chocolate and chocolate-type confectionery products made from purchased chocolate . . . | 311330 2100 | | | | | | |
| 4 | Nonchocolate-type confectionery products made from purchased materials | 311340 2100 | | | | | | |
| 5 | Nonchocolate-type confectionery products made and packaged for shipment, not retailed at manufacturing establishment. (Corresponds to value of shipments on CIR MA311D, Confectionery, 2007)* | 311340 1100 | | | | | | |
| 6 | Nuts (salted, roasted, cooked, or blanched), sold in bulk | 311911 1141 | | | | | | |
| 7 | Canned nuts (salted, roasted, cooked, or blanched) | 311911 1271 | | | | | | |

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Unit of measure for quantities | Products shipped and other receipts | | | | |
|----------|---|---------------------|--------------------------------|-------------------------------------|---------------------|------|-------|--|
| | | | | Quantity | Value, f.o.b. plant | | | |
| | | | | | \$ Bil. | Mil. | Thou. | |
| 0734 | | 0730 | 0736 | 0732 | 0731 | | | |
| 8 | All other packaged nuts, including all types of seeds (salted, roasted, cooked, or blanched) (Specify Kind) ↴ | 311911 13B1 | 1000 lb | | | | | |
| 9 | Chocolate coatings (Corresponds to value of shipments on CIR MA311D, Confectionery, 2007)* | | | | | | | |
| 10 | Sweet | 311320 1221 | | | | | | |
| 11 | Milk | 311320 1111 | | | | | | |
| 12 | Liquor | 311320 1231 | | | | | | |
| 13 | Confectionery (cocoa) coatings, including ice cream coating, made from cocoa and fats other than cocoa butter | 311320 1341 | | | | | | |
| 14 | Other chocolate and cocoa products (Corresponds to value of shipments on CIR MA311D, Confectionery, 2007)* | | | | | | | |
| 15 | Chocolate, excluding coatings | | | | | | | |
| 16 | Unsweetened | 311320 7221 | | | | | | |
| 17 | Sweetened | 311320 7111 | | | | | | |
| 18 | Cocoa powder | | | | | | | |
| 19 | Unsweetened | 311320 7251 | | | | | | |
| 20 | Sweetened or mixed with other substances | | | | | | | |
| 21 | In cans or packages of 2-1/2 pounds or less | 311320 7231 | | | | | | |
| 22 | In other containers and in bulk (barrels, drums, etc.) | 311320 7241 | | | | | | |
| 23 | Cocoa butter | 311320 7360 | | | | | | |
| 24 | Chocolate syrups | | | | | | | |
| 25 | Chocolate liquor base | | | | | | | |
| 26 | In cans or packages of 16 ounces or less | 311320 7371 | | | | | | |
| 27 | In other containers and in bulk | 311320 7381 | | | | | | |
| 28 | Cocoa powder base | 311320 7391 | | | | | | |

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services *Items correspond to products reported on Current Industrial Reports (CIR) | Census product code | Unit of measure for quantities | Products shipped and other receipts | | | | |
|-----------|--|---------------------|--------------------------------|-------------------------------------|---------------------|------|-------|--|
| | | | | Quantity | Value, f.o.b. plant | | | |
| | | | | | \$ Bil. | Mil. | Thou. | |
| 0734 | | 0730 | 0736 | 0732 | 0731 | | | |
| 22 | Chewing gum, bubble gum, and chewing gum base (Corresponds to value of shipments on MA311D, Confectionery, 2007)* Chewing gum and bubble gum, nonmedicated, containing sugar | 311340 4711 | 1000 lb | | | | | |
| 23 | Chewing gum and bubble gum, nonmedicated, not containing sugar | 311340 4721 | | | | | | |
| 24 | Chewing gum base | 311340 4731 | | | | | | |
| 25 | Glace, candied, and crystallized fruits, fruit peels, nuts, marshmallow cream, cough drops (excluding pharmaceutical type), and other confectionery-type products (<i>Specify Kind</i>) ↴ | 311340 7200 | | | | | | |
| 26 | Peanut butter Consumer sizes | 311911 4111 | 1000 lb | | | | | |
| 27 | Commercial sizes and bulk | 311911 4121 | | | | | | |
| 28 | All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i> | 18 | | | | | | |
| 29 | | 26 | | | | | | |
| 30 | | 34 | | | | | | |
| 31 | | 42 | | | | | | |
| 32 | | 59 | | | | | | |
| 33 | | 67 | | | | | | |
| 34 | Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴ | 930000 0000 | | | | | | |
| 35 | Resales of chocolate, chocolate-type, and nonchocolate-type confectionery products without further processing | 999895 1000 | | | | | | |
| 36 | Other sales of products bought and sold without further manufacture, processing, or assembly | 999891 6000 | | | | | | |
| 37 | Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.) | 999800 0000 | | | | | | |
| 38 | TOTAL (<i>Should equal total reported in 5</i>) | 770000 0000 | | | | | | |

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23-25 Not Applicable.

26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

| | | | | | |
|------|----------------------|----------------------|----|----------------------|----------------------|
| FROM | Month | Year | TO | Month | Year |
| | <input type="text"/> | <input type="text"/> | | <input type="text"/> | <input type="text"/> |

| | |
|---|---|
| Name of person to contact regarding this report | Title |
| <input style="width: 100%; height: 20px;" type="text"/> | <input style="width: 100%; height: 20px;" type="text"/> |

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| Telephone | Area code | Number | | Extension | Fax | Area code | Number | |
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Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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