



# 2007 ECONOMIC CENSUS

## Telecommunications (Consolidated)

**DUE DATE**  
**FEBRUARY 12, 2008**

**Mail** your completed form to:  
**U.S. CENSUS BUREAU**  
**1201 East 10th Street**  
**Jeffersonville, IN 47134-0001**

IN-51750

**INFORMATION COPY  
DO NOT USE TO REPORT**

**Please read** the accompanying information sheet(s) before answering the questions.

**Need help or have questions about filling out this form?**

**Visit** [www.census.gov/econhelp](http://www.census.gov/econhelp)

**Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

**Write** to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

(Please correct any errors in this mailing address.)

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Please center numbers in their respective boxes.
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Place an "X" inside the box.

<input checked="" type="checkbox"/>	0	1	2	3	4	5	6	7	8	9
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The reporting unit for this form is a consolidation of all your company's domestic establishments for the industry specified in the mailing address section. Establishments are generally single physical locations. Please update the pre-identified establishments for this industry in the locations of operations supplement. For further clarification, see information sheet(s).

**1 - 4** Not Applicable.

<b>HOW TO REPORT DOLLAR FIGURES</b>	Dollar figures should be <b>rounded to thousands</b> of dollars.	Mark "X" if None	2007			
	If a figure is <b>\$1,025,628.79</b> :	<input type="checkbox"/>	\$ Bil.	Mil.	Thou.	DoI.
	If a value is "0" (or less than \$500.00):	<input checked="" type="checkbox"/>		1 0 2 6		

**5** SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Operating receipts of this consolidated reporting unit (*Telephone service consolidated reporting units should exclude receipts collected on behalf of another company. Include receipts received from international calls originating in the United States, including that portion paid to foreign countries for accessing their network. Include allowances for uncollectable accounts.*) . . . . . 0100

Mark "X" if None	2007			
<input type="checkbox"/>	\$ Bil.	Mil.	Thou.	DoI.

**6** Not Applicable.

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**7 EMPLOYMENT AND PAYROLL**

**Include:**

- Full- and part-time employees for this consolidated reporting unit whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return.

**Exclude:**

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

Mark "X" if None	2007
	Number

**A.** Number of employees for pay period including March 12 . . . . . 0320

**B.** Payroll before deductions (Exclude employer's cost for fringe benefits.)

Mark "X" if None	2007			
	\$ Bil.	Mil.	Thou.	Dol.

**1.** Annual payroll . . . . . 0300

**2.** First quarter payroll (January-March, 2007) . . . . . 0310

**8-18** Not Applicable.

**19 KIND OF BUSINESS OR ACTIVITY**

Which ONE of the following best describes this consolidated reporting unit's principal kind of business or activity in 2007?

(Mark "X" only ONE box.)

**Wired telecommunications carriers, excluding resellers**

- 0700 517 110 00 3  Local telephone services
- 517 110 00 4  Long distance telephone services
- 517 110 00 6  Fiber optic telecommunications carriers

**Wireless telecommunications carriers, excluding satellite and resellers**

- 517 211 00 1  Paging or beeper services
- 517 212 00 1  Cellular telephone services
- 517 212 00 2  Personal communication services (PCS)
- 517 212 00 3  Specialized mobile radio (SMR) and other mobile radio services

**Telecommunications resellers, excluding satellite**

- 517 310 00 3  Resellers - wired telephone services, including local and long distance
- 517 310 00 4  Resellers - cellular or other wireless telephone services

**Other communications services**

- 517 510 00 B  Satellite television systems (direct to home television)
- 517 410 00 3  Satellite telecommunication service carriers, including resellers
- 517 910 00 3  Satellite terminal stations, excluding carriers

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**19** KIND OF BUSINESS OR ACTIVITY - Continued

**Other communications services - Continued**

- 0700 517 510 00 C  Cable television systems
- 777 517 02 1  Other telecommunications services - *Specify* ↴

0701

**Other kind of business or activity**

- 518 111 10 2  Internet Service Providers - broadband ISPs (i.e., cable, DSL system providers)
  - 518 111 20 1  Internet Service Providers - ISPs providing services via client supplied telecommunications connections (i.e., dial-up)
  - 518 210 00 9  Website hosting services
  - 777 517 50 1  Taxicab dispatch services
  - 777 517 50 2  Other dispatch services - *Specify* ↴
- 0701
- 777 517 50 3  Telecommunications equipment repair
  - 777 517 50 4  Telephone stores, including cellular
  - 777 517 50 5  Telephone equipment wholesalers
  - 777 517 50 6  Telecommunications equipment rental and leasing
  - 777 517 50 7  Telephone answering services
  - 777 517 50 8  Pay telephone operators
  - 777 517 50 9  Telemarketing services
  - 777 517 50 A  Money transfer services
  - 773 000 00 1  Other kind of business or activity - *Specify* ↴

0701

**20** CLASS OF CUSTOMER

Estimate the percentage of receipts (reported in **5**) by class of customer.

<b>1.</b>	Residential . . . . .	3112
<b>2.</b>	All other . . . . .	3113
<b>3. TOTAL</b>	. . . . .	

2007	
Whole percent of receipts	
	%
	%
1 0 0	%

**21** Not Applicable.

51750032

<b>HOW TO REPORT PERCENTS</b>		2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
If figure is <b>38.76%</b> of total sales:		<b>Report whole percents</b>			3	9

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

*(Report receipts by source for this consolidated reporting unit, either as a dollar figure or as a whole percent of total receipts (reported in 5). See HOW TO REPORT DOLLAR FIGURES on page 1 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)*

**Line 1** - Report receipts from wired or wireless telecommunications facilities to originate, terminate, or transit calls for another telecommunications service provider, including transoceanic telecommunications. Include interconnection and settlement charges for the termination of domestic or international calls, charges to long distance carriers for calls originating at a payphone or within another carriers local network, charges for jointly used facilities, such as pole attachments, and charges for the exclusive use of circuits. Satellite operators/carriers should report on the carrier services line if their customers are telecommunication companies. Non-telecommunications companies should report on **line 7**, Private network services.

**Line 2** - Report receipts from the public switched telephone network (PSTN) for the transmission and switching of voice, data, and video within a local calling area. Include related local services, such as connection charges, 911 services, operator services, and local directory assistance; and subscriber line services to end user customers.

**Lines 2a and 2c** - Include call services that are self-defined in the carriers tariffs or other documents detailing the terms of service.

**Line 4** - Report receipts from transmitting and switching of voice, data, and video over the public switched telephone network between local calling areas and where the call is made from a fixed customer location and is paid for by the caller.

**Line 5** - Report receipts from calls made from a fixed customer location which are paid for by the call recipient.

**Line 7** - Report receipts from wired or wireless (satellite, microwaves, cellular, etc.) telecommunication link(s) between specified points for the exclusive use of the client. Exclude the provision of private links to telecommunication service providers.

**Line 10** - Report receipts from providing access to the public switched and/or mobile switching center telephone networks for the transmission and switching of voice, data, and video between local calling areas, where the call is made from or received with a portable handset. Include roaming charges.

**Line 11** - Report receipts from providing access to the public switched and/or mobile switching center telephone networks for the transmission and switching of voice, data, and video, where the call originates from or terminates into a portable handset and where the charges are not distance sensitive.

**Line 12** - Report receipts from mobile radio service that subscribers primarily use to receive voice, text, or tone messages with small radio receivers. These devices may or may not be accessed by the public switched telephone network (PSTN).

**Line 13** - Report receipts from non-switched radio transmission services, such as dispatch services for taxis or field service personnel and mobile data for police departments.

**Line 14** - Report receipts from providing specialized wireless applications, such as ship-to-shore, air-to-ground, and on-train wireless systems. In most cases the portable transmitter/receiver is supplied by the service provider and the service is billed a fixed charge plus usage or just fixed charges.

**Line 15** - Report receipts from providing a direct connection to the Internet, wired or wireless, for the transmission of voice or data to fixed local telephone locations on the public switched telephone network. May include 911 service and a number to mimic a local fixed telephone number for the purpose of receiving calls from local fixed telephone users in the same local calling area. Include voice over Internet protocol (VOIP) and related Internet telephony services.

**Line 16** - Report receipts from communications telemetry, radar station operation services, and other telecommunication services not elsewhere classified.

**Line 17e** - Report receipts from designing, developing, and implementing customer's networks, such as intranets, extranets, and virtual private networks. Exclude service contracts where this service is bundled with the day-to-day management of the client's network.

**Line 19a** - Report receipts from audio and/or video programming on a subscription basis in analog or digital mode by using a cable, satellite, or wireless terrestrial network. The programming is provided in packages that consist of a set of predefined channels or one time viewing packages. Also include charges for initial connection or reconnection to the network on the basic programming package.

**Line 19a(1)** - Report receipts from subscriber access to a basic range of programming services generally for a monthly fee. This package contains the minimum number of channels available to subscribers, as defined by each cable, satellite, or MDS operator, and must be purchased to obtain any higher-level programming package.

**Line 22** - Report receipts from granting permission to use content protected as industrial property (i.e., by patent or trademark) owned or controlled by this establishment. Exclude outright sale of rights in perpetuity.

CONTINUE WITH ON PAGE 5

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
<b>1.</b> Carrier services and Internet backbone services <i>(Include network access services to other telecommunication carriers.)</i> .....	35840					
<b>2.</b> Basic fixed local telephony services <i>(Include subscriber line services to end user.)</i>						
<b>a.</b> Residential .....	35851					
<b>b.</b> Business .....	35852					
<b>c.</b> Public .....	35853					
<b>d. Sum lines 2a through 2c</b> .....	35850					
<b>3.</b> Calling features - Fixed telephony <i>(Include call waiting, caller ID, voice mail, etc.)</i>						
<b>a.</b> Residential .....	35861					
<b>b.</b> Business .....	35862					
<b>c.</b> Public .....	35863					
<b>d. Sum lines 3a through 3c</b> .....	35860					
<b>4.</b> Basic fixed long distance telephony - Outbound						
<b>a.</b> Residential .....	35871					
<b>b.</b> Business .....	35872					
<b>c.</b> Public .....	35873					
<b>d. Sum lines 4a through 4c</b> .....	35870					
<b>5.</b> Basic fixed long distance telephony - Inbound .....	35880					
<b>6.</b> Basic fixed all distance telephony <i>(Include both local and long distance calls.)</i>						
<b>a.</b> Residential .....	35891					
<b>b.</b> Business .....	35892					
<b>c. Sum lines 6a and 6b</b> .....	35890					
<b>7.</b> Private network services .....	35900					

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CONTINUE WITH **22** ON PAGE 6

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
<b>8.</b> Mobile local telephony <i>(Include cellular, PCS, ESMR technology, and satellite services.)</i>						
<b>a.</b> Residential .....	35911					
<b>b.</b> Business .....	35912					
<b>c. Sum lines 8a and 8b</b> .....	35910					
<b>9.</b> Calling features - Mobile telephony						
<b>a.</b> Residential .....	35921					
<b>b.</b> Business .....	35922					
<b>c. Sum lines 9a and 9b</b> .....	35920					
<b>10.</b> Mobile long distance telephony <i>(Include cellular, PCS, ESMR technology, and satellite services.)</i>						
<b>a.</b> Residential .....	35931					
<b>b.</b> Business .....	35932					
<b>c. Sum lines 10a and 10b</b> .....	35930					
<b>11.</b> Mobile all distance telephony						
<b>a.</b> Residential .....	35941					
<b>b.</b> Business .....	35942					
<b>c. Sum lines 11a and 11b</b> .....	35940					
<b>12.</b> Messaging (paging) services .....	35950					
<b>13.</b> Mobile dispatch services (RCC) .....	35960					
<b>14.</b> Specialized wireless services .....	35970					
<b>15.</b> Internet telephony						
<b>a.</b> Residential .....	35981					
<b>b.</b> Business .....	35982					
<b>c. Sum lines 15a and 15b</b> .....	35980					
<b>16.</b> Other telecommunications services - <i>Specify</i> ↴						
	35990					

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
<b>17. Telecommunications related services</b>						
<b>a. Installation services for telecommunications equipment</b> . . . . .	36070					
<b>b. Resale of telecommunications equipment</b> . . . . .	39625					
<b>c. Rental of telecommunications equipment (Include leasing)</b> . . . . .	39517					
<b>d. Repair and maintenance services for telecommunications equipment</b>	36100					
<b>e. Network design and development services, other than security</b> . . . .	37422					
<b>18. Internet access services</b>						
<b>a. Broadband (i.e., always-on)</b> . . . . .	36011					
<b>b. Narrowband (i.e., dial-up)</b> . . . . .	36012					
<b>c. Sum lines 18a and 18b</b> . . . . .	36010					
<b>19. Cable and other program distribution</b>						
<b>a. Multichannel programming distribution services (analog and digital)</b>						
<b>(1) Basic programming package (Include startup and reconnect fees.)</b> . . . . .	36031					
<b>(2) Premium programming package</b> . . . . .	36032					
<b>(3) Pay-per-view</b> . . . . .	36033					
<b>(4) Sum lines 19a(1) through 19a(3)</b> . . . . .	36030					
<b>b. Air time - Program distribution networks (Include local, regional, and national.)</b> . . . . .	36040					
<b>20. Program distribution related services</b>						
<b>a. Installation services for connections to program distribution networks</b> . . . . .	36470					
<b>b. Rental of program distribution equipment</b> . . . . .	39516					
<b>c. Resale of program distribution equipment</b> . . . . .	39673					
<b>d. Other program distribution related services - Specify</b> ↴						
_____	36480					
<b>21. Advertising space in directories</b> . . . . .	36080					
<b>22. Licensing of rights to use intellectual property protected as industrial property</b> . . . . .	39402					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007					
		Estimates are acceptable. Report dollars OR percents.					
		\$ Bil.	Mil.	Thou.	Dol.	Percent	
0723	0720	0721				0722	
<b>23.</b> Resale of other merchandise - <i>Specify</i> ↴							
	39616						
<b>24.</b> All other receipts - <i>Specify if more than 10 percent of total receipts</i> ↴							
	39715						
<b>25. TOTAL RECEIPTS - Sum of lines should equal 5 if reporting in dollars</b> . . . . .	39850						1 0 0

**23** and **24** Not Applicable.

**25** EXPORTED SERVICES

**NOTE** - An exported service is a product (e.g., service performed, license agreement) that is performed for, or sold or transferred to, a customer or client (individual, government, business establishment, etc.) located **outside** the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include products provided to unaffiliated and affiliated foreign firms (e.g., foreign parent firms, subsidiaries, branches). Exclude products provided to domestic subsidiaries of foreign firms.

**A.** Did the receipts or revenue (reported in 5) include any amounts for exported services?

0911  Yes - Go to line B

0912  No - Go to 26

2007			
\$ Bil.	Mil.	Thou.	Dol.

**B.** Amount of receipts or revenue for exported services . . . . . 0914

**26** SPECIAL INQUIRIES

**A. NEW CONSTRUCTION, INCLUDING RENOVATION**

**1.** Was this consolidated reporting unit involved in new construction or renovation of buildings, structures, or communication lines during 2007?

0991  Yes - Go to line 2

0992  No - Go to B

**2.** Capital expenditures for new construction, including renovation (Include labor and materials. Exclude land and the value of production machinery and equipment not an integral part of a structure.) . . . . . 0900

2007			
\$ Bil.	Mil.	Thou.	Dol.

**3.** Percentage of the capital expenditures reported in line 2 that represented work done by your own employees as opposed to work done by contractors or other hired labor . . . . . 0901

Mark "X" if None

2007	
Percent	%

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**26** SPECIAL INQUIRIES - Continued

**B. MAINTENANCE AND REPAIR**

**1.** Was this consolidated reporting unit involved in maintenance and repair of buildings, structures, or communication lines owned by your enterprise during 2007?

(Report "No" if expenses were limited to activities, such as janitorial services, cleaning, lawn maintenance, etc.)

0916  Yes - Go to line 2

0917  No - Go to **28**

**2.** Expenses for maintenance and repairs (Exclude expenses for such activities as janitorial services, cleaning, lawn maintenance, etc.) . . . . . 0918

2007			
\$ Bil.	Mil.	Thou.	Dol.

**3.** Percentage of the expenses for maintenance and repairs reported in line 2 that represented work done by your own employees as opposed to work done by contractors or other hired labor . . . . . 0919

Mark "X" if None

2007	
Percent	%

**27** Not Applicable.

**28** LOCATIONS OF OPERATION

**A.** Complete the Pre-identified Locations of Operation supplement (See attached pages for **28A**.)

**B.** Complete the Additional Locations of Operation supplement (See attached pages for **28B**.)

**C.** Number of locations

**Include:**

- All locations in operation or temporarily inactive in **28A**.
- All locations added in **28B**.

**Exclude:**

- All locations that have ceased operation or were sold.

**Total** number of locations currently in operation . . . . . 6070

Mark "X" if None

2007	
Number	

**29** Not Applicable.

51750099



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes  No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number		Extension	Fax	Area code	Number	
			-					-

Internet e-mail address	Date completed	Month	Day	Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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