

U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration U.S. CENSUS BUREAU FORM

IN-51102 (01/31/2007)

2007 ECONOMIC CENSUS

Book Publishing

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DUE DATE FEBRUARY 12, 2008

Mail your completed form to:

U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

IN-51102

INFORMATION COPY DO NOT USE TO REPORT

(Please correct any errors in this mailing address.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations
that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same
law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality
of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents'
files are immune from legal process.
e blue or black ballpoint nan • Please center numbers in their respective boyes Examples:

of Census Bureau information files are immune from legal pr	and may be used only for sta								
 Use blue or black ballpoint pen. 	• Please center numbers in the	neir respective boxes.	Exar	nples:					
 Do not use pencil or felt-tip pen. Place an "X" inside the box. 	Do not put slashes through	0 or 7.	\boxtimes	0 1	2 3	4	5 6	7	8 9
The reporting unit for this form where business is conducted of information sheet(s).	n is an establishment. An es or where services or industria	ablishment is genera operations are perforr	lly a s ned.	ingle p For furt	hysica her cl	l loc arific	ation cation	, see	
1 EMPLOYER IDENTIFICATION I Is the Employer Identification establishment on its latest 200	Number (EIN) shown in the m								
0021 Yes - Go to 2 0022	□ No - Enter current EIN (9 digits) ————	→ 0025		-	1 1			
PHYSICAL LOCATION A. Is this establishment's phy (P.O. Box and rural route a	sical location the same as sho ddresses are not physical loc		ress?						
	0035 Number and street								
0032 ☐ No - Enter → physical									
location	0036 City, town, village, etc.	0037	State	0038 ZI	P Code)			
							-		
B. Is this establishment physi (Mark "X" only ONE box.)	cally located inside the legal l	ooundaries of the city,	town,	village,	etc.?				
0041 Yes 0042	No 0043 No lega	l boundaries 0044		Do not l	know				
C. In what type of municipalit	y is this establishment physic	ally located? (<i>Mark "X"</i>	only	ONE bo	ox.)				
0046 City, village, or boro	ugh 0047 🗌 Town o	r township 0048		Other	0024		Do n	ot kn	ow

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2

	•	02 (01/31/200	*,																i age z
3	Which O	ONAL STATE ONE of the fo	ollowin	g best de	escribes	s this es	stablishme	ent's	operatio	nal s	tatus	at th	e end	of :	2007?	,			
	0011	In operation	n				0013		Tempor	arily	or s	eason	ally ir	nact	ive				
	0014	Ceased ope	eration	- Give d	ate at r	ight _								► <u>N</u>	/lonth	Da	У	Yea	ar
	0015	Sold or lea AND enter and Emplo	name	and addı	ress of	new ow	ner or op	erato	r				0018	▶ _					
		0060 Name	of new	owner or	operato	r							0061	EIN	(9 dig	gits)			
															-				
		0062 Mailing	g addre:	ss (Numb	er and s	treet, P.C	D. Box, etc.)											
		0063 City, to	own, vill	age, etc.							0064	State	0065	ZIP	Code				
																	-		
	0016	Other - Spe	ecify —	(0815														
4	MONTHS	S IN OPERA	TION														Ma if	rk "X" None	2007 Number
	Number	of months i	in oper	ation du	ring 200	07 (If no	ne, mark	"X" é	and go to	1 1 1 1 1									
	HOW TO		Dolla thou	ar figures I sands o	should of dollar	d be rou rs.	unded to					Mark " if Nor		Bil.	M	20 lil.	007	Γhou.	Dol.
	REPORT DOLLAR FIGURES		lf a f	igure is s	\$1,025	,628.79	9:		Report							1	0	2 6	
			lf a v	alue is "	0" (or le	ess than	\$500.00):	•	Report		<u> </u>	X						 	
5	SALES, S	SHIPMENTS	, RECE	IPTS, OP	REVEN	NUE						Mark "	'x"			20	07		
												if Nor		Bil.	M	lil.	-	Γhou.	Dol.
	Operatin	g receipts									0100				ı				
6	Not App	licable.																	
7	EMPLOY Include:	MENT AND	PAYR	OLL															
	Ser	l- and part-ti vice Form 9 V) shown in	141, Em	ployer's	Quarte.	rly Fede	eral Tax R	hmen eturn	t whose , and file	payr ed un	roll w nder	vas re the Er	porte nploy	d or er l	n Inte Identi	rnal ficat	Rev ion I	enue Numbe	er
	Exclude • Ten	e: nporary stat	ffina ol	ntained f	rom a s	staffing	service												
	• Cor	ntractors, su	bcontr	actors, o	r indep	endent (contracto									, ,	- , , ,		
		l- or part-tim chased or n		-	-	-	-					-	asıng	cor	mpan	y's E	IIV.		
	• Pro con	fessional or sulting, con	techni nputer	cal servio program	ces pur iming, e	chased enginee	from ano ring, or ac	ther : ccour	firm, suc nting ser	h as vices	softv :	ware							
	For furth	ner clarificati	ion, se	e inform	ation sł	neet(s).									ark "X" None	,		2007 umber	
		ber of emplo					March 1	2					. 0320)					
		oll before de										Mark " if Nor	'X "	Bil.	M		007	Γhou.	Dol.
	1. A	nnual payro	Ш.,		,						0300								
	2. Fi	rst quarter p	payroll	(Januar)	y-March	ı, 2007)					0310								

VALUE OF INVENTORIES											
A. Did this establishment own inve	ntories,	regardl	ess of whe	ere held, a	t the	end of	2007 a	ınd/or 2	006?		
0486 Yes - Go to line B											
0487 No - Go to 🤨											
B. Report inventories owned by this establishment as of	Mark "X	"	End of	2007] _^	Лark "X'	,	End of	2006	
December 31.	if None	\$ Bil.	Mil.	Thou.	Dol.		if None	\$ Bil.	Mil.	Thou.	
1. Finished goods 0461						0471					
2. Work-in-process 0463						0473					
3. Materials, supplies, fuels, etc						0472		ı			
4. Total inventories before Last-in, First-											
out (LIFO) adjustment											
(if any) (Add lines B1 through B3)						0470					
5. LIFO reserve (if any) 0466						0476					
6. Total inventories											
after LIFO adjustment			1 1	1 1				1	1 1	1 1	
(Line B4 minus line B5) . 0468	Ш					0469				1 1	
						0469					
INVENTORIES BY VALUATION MET	HOD	in 9 . I	ine B4 for	2007 is su	ubiect	J				1 1	
	HOD	in 9 , I	ine B4 for	2007 is su	ubject	J		1	200	07	
INVENTORIES BY VALUATION MET	HOD	in 9 , I	ine B4 for	2007 is su	ubject	Λ J	☐ Mark "X' if None	, \$ Bil.	200 Mil.	07 Thou.	
INVENTORIES BY VALUATION MET	HOD eported					Λ		, \$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods.	HOD eported ljustmer	nt .				Λ . 0244	Лаrk "X' if None	, \$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac	HOD eported ljustmer	nt				Λ • 0244 • 0491	Mark "X' if None □	\$ Bil.		1	D
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac B. First-in, First-out (FIFO)	HOD eported ljustmer	nt				Λ • 0244 • 0491 • 0492	Λark "X" if None	\$ Bil.		1	
Report how much of the inventory reto the following valuation methods. A. LIFO valuation method before act B. First-in, First-out (FIFO) C. Average cost	HOD eported ljustmer	nt				Λ • 0244 • 0491 • 0492	Mark "X" if None	\$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specification	HOD eported ljustmer	nt				. 0244 . 0491 . 0492	Mark "X" if None	* \$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac B. First-in, First-out (FIFO) C. Average cost D. Standard cost	HOD eported ljustmer	nt				Λ • 0244 • 0491 • 0492	Mark "X" if None	\$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specification	HOD eported ljustmer	nt od p				. 0244 . 0491 . 0492 . 0493	Mark "X" if None	\$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specifically	HOD eported ljustmer	nt od p				. 0244 . 0491 . 0492 . 0493	Mark "X' if None	* \$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specif	HOD eported ljustmer	nt od p				. 0244 . 0491 . 0492 . 0493	Mark "X' if None	\$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specifically	HOD eported ljustmer	nt od p				. 0244 . 0491 . 0492 . 0493	Mark "X' if None	\$ Bil.		1	
INVENTORIES BY VALUATION MET Report how much of the inventory r to the following valuation methods. A. LIFO valuation method before ac B. First-in, First-out (FIFO) C. Average cost D. Standard cost E. Other valuation method - Specifically	HOD eported ljustmer	nt od p				. 0244 . 0491 . 0492 . 0493	Mark "X' if None	* \$ Bil.		1	

1 OTTI 114-5 1 1 OZ (01/31/20	• ,							ı aye 4
19 KIND OF BUSINESS		R ACTIVITY wing best describes this establishment's princip	al kind o	of husin	ess or act	ivity in 200	172	
(Mark "X" only ONL		· ·	Jai Killa O	n busin	ess or act	1V1ty 111 200	,,,	
Book publishing	j, e	cluding Internet publishing						
⁰⁷⁰⁰ 511 130 40 2		Book publishers, including publishing and prin the Internet, university press publishing, map a sheet music publishing.)						
511 130 40 4		University press publishers						
511 130 30 1		Atlas/map publishers, including publishing and exclusively on the Internet.)	printing	combir	ned <i>(Exclu</i>	de publist	ning	
511 130 40 3		Advertising sales offices of book publishing co	mpanies					
Other publishing	g aı	nd Internet publishing						
512 230 20 1		Music book publishers						
512 230 10 1		Sheet music publishers						
777 511 02 2		Publishers, including newspaper, magazine, directlusively on the Internet.) - Specify type of controls	rectory, s ontent	hopping	g news, et	c. (Exclud	e publ	ishing
0701								
516 110 00 6		Internet publishers, publishing exclusively on t periodicals, greeting cards, databases, director			ıde newsp	papers, bo	oks,	
Other kind of bu	usin	ess or activity						
777 510 00 8		Printing plant, not engaged in publishing activity Specify type of printing process	ties (<i>Incl</i> u	ude offs	set, comm	ercial, qui	ck, etc	.) -
0701								
711 510 00 C		Independent authors and writers						
561 410 00 3		Document preparation services, including editi	ng, typing	g, and t	ranscription	on		
541 840 20 2		Independent publishers' advertising representa	tives					
773 000 00 2		Other kind of business or activity - Specify						
0701								
20 and 21 Not Applic	cabl	е.						
						2007		
HOW TO						es are acce _l ollars OR pe		•
REPORT PERCENTS	7			\$ Bil.	Mil.	Thou.	Dol.	Percent
7 2.102.110		If figure is 38.76% of total sales:	ercents					3 9
(Report receipts by	sou	PMENTS, RECEIPTS, OR REVENUE arce either as a dollar figure or as a whole perce RES on page 2 and HOW TO REPORT PERCENT	ent of tota 'S above.	al receip Do no	ots (report ot combine	ted in 5). e data for t	See H two or	IOW TO more
		lude receipts from print, Internet, and other me ots from workbooks, teacher's manuals and reso		terials	reference	hooks sne	cificall	v for
the educational sys	tem	, as well as interactive materials. Report standa	rdized tes	sts on I	ine 3a.	роска эре	omean	, 101
		CONTINUE WITH ② ON PAGE	5					

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.



DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

- **Line 1b** Report receipts from books containing research, advanced knowledge, or information for the academic and research community. Include books used by individuals in the practice of specific occupations or professions (e.g., lawyers, doctors, accountants, business, or computer professionals). Include specialized reference books.
- **Line 1c** Report receipts from books published for children and young adults (up to age 15). Include picture books, children's reference books, and educational books not intended for use in the classroom.
- **Line 1d** Report receipts from dictionaries, encyclopedias, thesauruses, and atlases. Report reference books for the educational system on the appropriate detail lines under **line 1a**, specialized reference books on the appropriate detail lines under **line 1b**, and children's reference books on **line 1c**.
- Line 1e Report receipts from literary fiction and nonfiction. Include poetry, religious books, bibles, hymnals, historical books, biographies, home and garden, how-to books, cook books, travel guides, etc.
- **Line 4** Report receipts from publishing books, periodicals, journals, etc., for others (including self-publishing writers) who maintain copyright and editorial control. Include services related to publishing, such as editing, proofreading, content development, research, writing, and word processing. Include printing and distribution if these activities are provided in combination with the activities listed above.
- Line 5 Report receipts from the printing of books, periodicals, newspapers, journals, newsletters, posters, etc., for others.
- **Line 7** Report receipts from third party distribution services, done under contract, which normally includes warehousing, processing of orders, shipping, billing, and collecting money.
- **Line 8** Report receipts from providing training services in relation to book publishing to other companies, entities, or persons. Include workshops in relation to book publishing.
- **Line 9** Report receipts from granting permission to use content protected by copyright owned or controlled by this establishment. Include receipts from the right to reproduce or adapt to another format, medium, language, or territory. Exclude outright sale of rights in perpetuity.

		İ					2	2007				
	Description of sales, shipments, receipts, or revenue	Cen- sus use				stima port o						
			\$ Bi	ļ.	N	Mil.	7	Thou	u.	Dol.	Per	cent
0723		0720	0721				_				0722	
1.	Books											
	a. Textbooks											
	(1) Elementary and secondary school textbooks	34591			·			·			· ——	
	(2) Post-secondary textbooks	34592										
	(3) Sum lines 1a(1) and 1a(2)	34590	_					1				
	b. Professional, technical, and scholarly books					,						
			1						I			
	(1) Professional and technical books	34601	+		+			+	+		_	+
	(2) Scholarly books	34602			-			+				+
	(3) Sum lines 1b(1) and 1b(2)	34600	1						ı			
	c. Children's books (Exclude coloring and activity books, sticker books,		ı									ı
	and water painting books)	34610	+		+			+			+	+
	d. General reference books	34620			_			_	+			_
	e. Adult trade books	34630										
2	Sale of advertising space - Rooks	24640	1						1			'

CONTINUE WITH @ ON PAGE 6

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	1114-51 152 (01/31/2007)							age o
22	DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
	Description of sales, shipments, receipts, or revenue	Cen- sus use			2007 es are acce ollars OR p	•		
0722			\$ Bil.	Mil.	Thou.	Dol.	Perc	ent
0723 3.	Other publishing, excluding book publishing	0720	0/21				0722	
0.			ı				ı	
	a. Subscriptions and sales - Specify type of publication on line 3b	34972						
	b. Sale of advertising space - Specify type of publication							
			ı				ı	
		34982	1					
4.	Publishing service for others - Specify type of content							
			ı				ı	
		35550						+
5.	Printing services for others	35560						_
6.	Rental or sale of mailing lists	36460						
7.	Fulfillment services (Third party distributors of merchandise on a		1				ı	
	contract basis)	35580						+
8.	Training services (Related to book publishers)	35610						
9.	Licensing of rights to use intellectual property protected by copyright .	39401						
10	Resale of merchandise	39602						+
		39602						
11.	All other receipts - Specify if more than 10 percent of total receipts							
		39702	I				ı	
		33702						
12.	TOTAL RECEIPTS - Sum of lines should equal (3) if reporting in dollars	39850					1 0	0
23	and 24 Not Applicable.							
25	EXPORTS OF GOODS AND SERVICES							
	NOTE - An export is a tangible or intangible product (e.g., good, license a sold or transferred to a customer or client (individual, government, busine United States (i.e., outside the 50 States, District of Columbia, U.S. Comm Include products transferred to, sold to, or services performed for unaffilial parent firms, subsidiaries, branches). Exclude products provided to domesticated to the substantial products provided to domesticate the substantial products provided to domesticate the substantial products are substantial products.	ess es onwe ated a	tablish alth Te nd affi	ment, etc.) erritories, oi liated foreig	located o r U.S. pos gn firms (utsid ssessid e.g., 1	le the ons).	
	A. Did the receipts or revenue (reported in 6) include any amounts for ex	orte	ed good	ds or servic	es?			
	0911 Yes - Go to line B							
	0912 No - <i>Go to</i> 3				20	1		
	0912 No - Go to 🥸			\$ Bil.	Mil.	Th	ou.	Dol.
	B. Amount of receipts or revenue for exported goods or services		09	914				

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.	
SPECIAL INQUIRIES	
MEDIA	
Estimate the percent of receipts from subscriptions, sales, and advertising reported in 2 9, lines 1 and 2, by type of dissemination media.	2007 Percent
1. Print	%
2. Internet	%
3. Other media, including CD-ROM/DVD-ROM, diskette or cassette, and microform	%
4. TOTAL	1 0 0 %
27–29 Not Applicable.	
© CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.	
Is the time period covered by this report a calendar year? Month Year Month M	Year
☐ Yes ☐ No - Enter time period covered → FROM TO	
Name of person to contact regarding this report Title	
	nber
Telephone Fax -	
Internet e-mail address	Year
completed	
Thank you for completing your 2007 ECONOMIC CENSUS form.	

51102077

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.