## DUE DATE FEBRUARY 12, 2008

Mail your completed form to:
U.S. CENSUS BUREAU 1201 East 10th Street Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp
Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

## IN-51 102




# INFORMATION CEPORT DO NOT USE TO REP COPY 

 YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same Iaw, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.- Use blue or black ballpoint pen. • Please center numbers in their respective boxes. Examples:
- Do not use pencil or felt-tip pen. - Do not put slashes through 0 or 7 .
- Place an "X" inside the box.

The reporting unit for this form is an establishment. An establishment is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

## EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021Yes - Go to 20022 $\square$ No - Enter current EIN (9 digits) $\qquad$ $\rightarrow 0025$ $\square$
(2) PHYSICAL LOCATION
A. Is this establishment's physical location the same as shown in the mailing address? (P.O. Box and rural route addresses are not physical locations.)

0031Yes - Go to line B

0032


No - Enter $\longrightarrow$
physical
location


B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)
$0041 \square$ Yes $\quad 0042 \square$ No $\quad 0043 \square$ No legal boundaries $0044 \square$ Do not know
C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

City, village, or borough
$0047 \quad \square$ Town or township
0048Other
0024
Do not know

OPERATIONAL STATUS
Which ONE of the following best describes this establishment's operational status at the end of 2007?
(Mark "X" only ONE box.)


| 0060 Name of new owner or operator | 0061 EIN (9 digits) |  |  |
| :--- | :--- | :--- | :--- |
|  |  | - |  |
| 0062 Mailing address (Number and street. P.O. Box etc.) |  |  |  |

0062 Mailing address (Number and street, P.O. Box, etc.)

| 0063 City, town, village, etc. | 0064 State | 0065 ZIP Code |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  | - |  |

0016
Other - Specify
$\xrightarrow{0815}$
MONTHS IN OPERATION

|  | Mark "X" 2007 |  |
| :--- | :--- | :--- |
|  |  |  |

if None
Number
Number of months in operation during 2007 (If none, mark "X" and go to 30.)


Not Applicable.
7 EMPLOYMENT AND PAYROLL

## Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.


## Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).
A. Number of employees for pay period including March 12 .
B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll
2. First quarter payroll (January-March, 2007)


## If not shown, please enter your 11-digit Census File

 Number (CFN) from the mailing address.Not Applicable.
9 VALUE OF INVENTORIES
A. Did this establishment own inventories, regardless of where held, at the end of 2007 and/or 2006?

0486Yes - Go to line $B$

0487No - Go to 10
B. Report inventories owned by this establishment as of December 31.

1. Finished goods $\qquad$


| End of 2007 |  |  |  |
| :--- | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. |
|  |  |  | Dol. |
|  |  |  |  |


| Mark " ${ }^{\prime}$ if None | End of 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. | Dol. |
| $0471 \square$ |  |  |  |  |

2. Work-in-process . . . . 0463
3. Materials, supplies, fuels, etc. . 0462

4. Total inventories before Last-in, Firstout (LIFO) adjustment (if any) (Add lines B1 through B3)
. . . . . . 0460

5. LIFO reserve (if any) . . 0466
6. Total inventories after LIFO adjustment (Line B4 minus line B5) . 0468
$\square$ $\square$



KIND OF BUSINESS OR ACTIVITY
Which ONE of the following best describes this establishment's principal kind of business or activity in 2007?
(Mark "X" only ONE box.)

## Book publishing, excluding Internet publishing

0700

$$
\begin{array}{lll}
511130402 & \square & \begin{array}{l}
\text { Book publishers, including publishing and printing combined (Exclude publishing exclusively on } \\
\text { the Internet, university press publishing, map and atlas publishing, music book publishing, and } \\
\text { sheet music publishing.) }
\end{array} \\
& \\
511130404 & \square & \text { University press publishers }
\end{array}
$$

Other publishing and Internet publishing

| 512230201 | $\square$ | Music book publishers |
| :--- | :--- | :--- |
| 512230101 | $\square$ | Sheet music publishers |
| 777511022 | $\square$ | Publishers, including newspaper, magazine, directory, shopping news, etc. (Exclude publishing <br> exclusively on the Internet.) - Specify type of content |

0701
$516110006 \square$ Internet publishers, publishing exclusively on the Internet (Include newspapers, books, periodicals, greeting cards, databases, directories, maps, etc.)

## Other kind of business or activity

$$
777510008 \quad \square \begin{aligned}
& \text { Printing plant, not engaged in publishing activities (Include offset, commercial, quick, etc.) - } \\
& \text { Specify type of printing process }
\end{aligned}
$$

0701

| 71151000 C | $\square$ | Independent authors and writers |
| :--- | :--- | :--- |
| 561410003 | $\square$ | Document preparation services, including editing, typing, and transcription |
| 541840202 | $\square$ | Independent publishers' advertising representatives |
| 773000002 | $\square$ | Other kind of business or activity - Specify |

HOW TO REPORT PERCENTS

If figure is $\mathbf{3 8 . 7 6 \%}$ of total sales:

Report whole percents

| 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Estimates are acceptable. <br> Report dollars OR percents. |  |  |  |  |
| \$ Bil. | Mil. | Thou. | Dol. | Percent |
|  |  |  |  | 3 |

DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in (5). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)
Line 1 and line 2 - Include receipts from print, Internet, and other media.
Line 1a-Report receipts from workbooks, teacher's manuals and resource materials, reference books specifically for the educational system, as well as interactive materials. Report standardized tests on line 3a.

CONTINUE WITH ©3 ON PAGE 5

## If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

## DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line 1b-Report receipts from books containing research, advanced knowledge, or information for the academic and research community. Include books used by individuals in the practice of specific occupations or professions (e.g., lawyers, doctors, accountants, business, or computer professionals). Include specialized reference books.
Line 1c-Report receipts from books published for children and young adults (up to age 15). Include picture books, children's reference books, and educational books not intended for use in the classroom.
Line 1d - Report receipts from dictionaries, encyclopedias, thesauruses, and atlases. Report reference books for the educational system on the appropriate detail lines under line 1a, specialized reference books on the appropriate detail lines under line 1b, and children's reference books on line 1 c .
Line 1e-Report receipts from literary fiction and nonfiction. Include poetry, religious books, bibles, hymnals, historical books, biographies, home and garden, how-to books, cook books, travel guides, etc.
Line 4 - Report receipts from publishing books, periodicals, journals, etc., for others (including self-publishing writers) who maintain copyright and editorial control. Include services related to publishing, such as editing, proofreading, content development, research, writing, and word processing. Include printing and distribution if these activities are provided in combination with the activities listed above.

Line 5 - Report receipts from the printing of books, periodicals, newspapers, journals, newsletters, posters, etc., for others.

Line 7 - Report receipts from third party distribution services, done under contract, which normally includes warehousing, processing of orders, shipping, billing, and collecting money.
Line 8 - Report receipts from providing training services in relation to book publishing to other companies, entities, or persons. Include workshops in relation to book publishing.
Line 9 - Report receipts from granting permission to use content protected by copyright owned or controlled by this establishment. Include receipts from the right to reproduce or adapt to another format, medium, language, or territory. Exclude outright sale of rights in perpetuity.

Description of sales, shipments, receipts, or revenue


## Description of sales, shipments, receipts, or revenue

3. Other publishing, excluding book publishing
a. Subscriptions and sales - Specify type of publication on line $\mathbf{3 b}$
b. Sale of advertising space - Specify type of publication
4. Publishing service for others - Specify type of content
5. Printing services for others
6. Rental or sale of mailing lists
7. Fulfillment services (Third party distributors of merchandise on a contract basis)
8. Training services (Related to book publishers)
9. Licensing of rights to use intellectual property protected by copyright
10. Resale of merchandise
11. All other receipts - Specify if more than 10 percent of total receipts 7
12. TOTAL RECEIPTS - Sum of lines should equal 5 if reporting in dollars
and 24 Not Applicable.
(25) EXPORTS OF GOODS AND SERVICES

NOTE - An export is a tangible or intangible product (e.g., good, license agreement, reproduction right, service) that is sold or transferred to a customer or client (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Include products transferred to, sold to, or services performed for unaffiliated and affiliated foreign firms (e.g., foreign parent firms, subsidiaries, branches). Exclude products provided to domestic subsidiaries of foreign firms.
A. Did the receipts or revenue (reported in (5) include any amounts for exported goods or services?

```
0911 \square Yes - Go to line B
\(0912 \square\) No - Go to \(\sqrt{3}\)
```

B. Amount of receipts or revenue for exported goods or services 0914

| 2007 |  |  |  |
| :--- | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. | Dol. |
|  |  |  |  |
|  |  |  |  |

# If not shown, please enter your 11-digit Census File 

 Number (CFN) from the mailing address.SPECIAL INQUIRIES
MEDIA
Estimate the percent of receipts from subscriptions, sales, and advertising reported in 22, lines 1 and 2, by type of dissemination media.

1. Print
2. Internet
3. Other media, including CD-ROM/DVD-ROM, diskette or cassette, and microform
4. TOTAL

$$
3791
$$

$$
3792
$$

Not Applicable.
REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.


