

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amount actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include all materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **15**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **15**, line A2, not in **16**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

INFORMATION COPY
 DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Newsprint	322122 03 7			
	Coated paper				
2	Sheets	322000 11 8			
3	Rolls	322000 13 4			
	Uncoated paper				
4	Sheets	322120 09 8			
5	Rolls	322120 11 4			
6	Pressure-sensitive base stock, self-adhesive, including paper, film, foil, etc.	322222 00 1			
7	Printing ink	325910 03 2			
8	Light sensitive films and papers	325992 03 0			
9	Unexposed photosensitive printing plates	325992 01 4			
10	Printing plates, prepared for printing	323122 01 0			
11	Purchased envelopes	322232 00 0			

CONTINUE WITH **16** ON PAGE 9

32301087

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
12	Garments purchased to be printed and resold	315000 00 0			
13	Paperboard containers, boxes, and corrugated paperboard	322210 01 4			
14	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) ↴	009700 99 8			
15	TOTAL (<i>Should equal total reported in 16, line A1</i>)	771000 00 7			

17 Not Applicable.



32301095

18 TYPE OF OPERATION

(Mark "X" ALL that apply.)

Operations performed

- 0620 294 Publishing
- 300 Printing
- 318 Prepress services
- 299 Postpress services, including binding
- 301 Print brokering

Equipment used

- 308 Sheet-fed offset (lithographic)
- 310 Web-fed offset (lithographic)
- 312 Gravure
- 306 Flexographic
- 302 Screen process
- 328 Quick printing
- 330 Digital printing
- 314 Engraving (printing)
- 304 Letterpress
- 316 Photocopying
- 362 Blueprinting

19-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Note for Printers - This form is designed to provide "general statistics" reported by all industries and to accommodate reporting of all printed products and selected printing activities. 2, which constitutes the bulk of the report form, appears to be rather formidable with respect to the number of products listed; however, each section has been clearly labeled and each product is described to identify the specific type of printing activity. Due to the variety of printing activities performed by establishments in the printing industry, it was not possible for the Census Bureau to know in advance what type of printing activity each establishment is engaged in, and thus have a form designed to cover that specific activity.

Special Reporting Instructions and Definitions -

CONTINUE WITH 2 ON PAGE 11

32301103

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Commercial Printing - The list of printed products is categorized by kind of printing press used. Report under whatever categories are appropriate for this establishment, beginning with quick printing on line 1, followed by (in this order): digital printing, lithographic (offset), gravure, flexographic, screen printing, engraving (printing), letterpress, and "other."

Print Brokering - If your receipts are for arranging to have printing done for others and you do no printing yourself, report on line 179.

Photocopying - Report on line 177.

Blueprinting - Report receipts on line 178.

Checkbooks (including refills) - Report receipts on line 143.

Printing on Apparel and Fabric Articles - Report receipts on lines 86 through 88, except for cloth labels, which should be reported on line 81.

Labels - Include set-up box labels; defined as being printed or bordered, generally affixed to the package or product (but not containing the product), primarily for identification and/or instructions. Labels incorporate any or all of the following characteristics: gummed or adhesive coated; die-cut or in rolls or sheets; varnished, waxed, embossed, laminated, or otherwise coated. Report unprinted labels on line 166 or lines 171 through 176.

Printed Rolls and Sheets for Packaging - Paper, film, and foil items primarily for product protection, but may be formed into a container by end user. Report printing only by type of press used. Report coating, waxing, or laminating, whether or not printing, on lines 169 and 170.

Book Jackets and Covers - Report book jackets printed by offset lithography on line 35; report all other book jackets on the line for "other advertising printing" under the appropriate printing process. Report book covers not used to bind books in this establishment on line 165.

Manifold Business Forms - Report on lines 144 through 160. Unit set forms includes all carbonless, carbonized, or carbon interleaved forms with an original and one or more copies, with or without a stub. "Label/form combination" is any form which incorporates a label into its construction. "Jumbo roll-feed forms" are continuous forms intended for use in high-speed printers; they go to the end user in a roll.

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
	0734	0730	0731			
1	Quick printing	323114 0100 7				
2	Digital printing	323115 0100 4				
	Lithographic (offset) printing					
	Magazine and periodical printing (excluding Sunday magazine and comic supplements)					
3	Sheet-fed	323110 1111 1				
4	Web-fed	323110 1113 7				
5	Magazine and comic supplements for Sunday newspapers	323110 1121 0				
	Printed labels, custom and stock (including bordered)					
	Made of paper					
6	Flat (except pressure-sensitive)	323110 3111 9				
7	Rolls (except pressure-sensitive)	323110 3116 8				
8	Pressure-sensitive (self-adhesive)	323110 3121 8				
	Made of other materials (Specify label material.) ↘					
9		323110 3126 7				

CONTINUE WITH 22 ON PAGE 12

CONTINUE ON PAGE 12

32301111

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
	0734	0730	0731			
	Lithographic (offset) printing - Continued					
	Printed rolls and sheets for packaging purposes (printing only) <i>(Report rolls and sheets converted and printed or converted only on lines 169 and 170.)</i>					
10	Paper (single-web)	323110 3131 7				
11	Other (including multiweb structures)	323110 3136 6				
	Catalog and directory printing					
	Catalogs (including direct mail)					
12	Sheet-fed	323110 5111 7				
13	Web-fed	323110 5113 3				
	Directories					
14	Telephone	323110 5121 6				
	Other (including business reference services)					
15	Sheet-fed	323110 5126 5				
16	Web-fed	323110 5128 1				
	Financial and legal printing <i>(Report manifold business forms (continuous, unit set, or other) on lines 144 through 160.)</i>					
	SEC filing and prospectuses					
17	Sheet-fed	323110 7111 5				
18	Web-fed	323110 7113 1				
	Annual reports and other corporate financial printing					
19	Sheet-fed	323110 7121 4				
20	Web-fed	323110 7123 0				
	Other financial and legal printing (including insurance forms, security certificates, briefs, etc.)					
21	Sheet-fed	323110 7131 3				
22	Web-fed	323110 7133 9				

CONTINUE WITH **22** ON PAGE 13

32301129

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Lithographic (offset) printing - Continued Financial and legal printing (Report manifold business forms (continuous, unit set, or other) on lines 144 through 160.) - Continued Bank printing (including deposit slips, counter checks, business checks, imprinting of bank checks, etc.; excluding checkbooks and bank forms) (Report checkbooks and checkbook refills on line 143 and bank form printing on line 25.)				
23	Sheet-fed	323110 7141 2			
24	Web-fed	323110 7143 8			
25	Bank form printing (including the printing of passbooks, debit and credit slips, ledger and statement sheets, installment-loan coupon books, etc.) (Report checkbooks and checkbook refills on line 143.) . .	323110 7151 1			
	Advertising printing (designed to sell products or services) Direct mail (including circulars, letters, pamphlets, cards, and printed envelopes) (Report direct mail catalog printing on lines 12 and 13.)				
26	Sheet-fed	323110 9111 3			
27	Web-fed	323110 9113 9			
	Display advertising				
28	Posters (including outdoor advertising and window)	323110 9221 0			
	Counter, floor display, point-of-purchase, and other printed display material (excluding signs)				
29	Sheet-fed	323110 9226 9			
30	Web-fed	323110 9228 5			
31	Signs and displays made of wood, metal, plastics, etc. (excluding printing of material to be affixed to a sign or display, which should be reported on line 29 or 30)	339950 WYWW 5			
	Preprinted free-standing newspaper inserts (FSI) (advertising supplements not regularly issued)				
32	Rolls (including hi-fi and spectacular)	323110 9236 8			
33	Sections (two pages or more)	323110 9241 8			
34	Shopping news	323110 9246 7			
35	Book jackets	323110 9251 7			
	Other advertising printing (including brochures, pamphlets, catalog sheets, circular folders, announcements, package inserts, market circulars, magazine inserts, etc.)				
36	Sheet-fed	323110 9256 6			
37	Web-fed	323110 9258 2			

CONTINUE WITH 22 ON PAGE 14

CONTINUE ON PAGE 14

32301137

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Lithographic (offset) printing - Continued				
	Other general job printing				
38	Newspapers	323110 B111 0			
39	Scientific and technical recording charts and chart paper (containing preprinted grids and scale markings) (except pen-ruled)	323110 B116 9			
40	Map, atlas, and globe cover printing (including road maps and strip maps)	323110 B121 9			
	Calendars and calendar pads				
41	Sheet-fed	323110 B126 8			
42	Web-fed	323110 B128 4			
43	Greeting cards, printed for others	323110 B132 6			
44	Ticket, coupon, and food and beverage check printing (including transportation and amusement)	323110 B136 7			
45	Playing cards, printed	323110 B141 7			
46	Decalcomanias and pressure-sensitives (self-adhesive) (including bumper stickers, etc.; excluding labels)	323110 B146 6			
47	Printing on metal (excluding signs and displays)	323110 B151 6			
48	Credit and identification cards, printed (plastics, paper laminations, etc.) (<i>Report such cards embossed and printed on line 112.</i>)	323110 B156 5			
49	Business cards	323110 B161 5			
	Business forms, nec (not elsewhere classified) (excluding blankbooks and looseleaf forms)				
50	Sheet-fed	323110 B166 4			
51	Web-fed	323110 B168 0			
52	Art reproductions and picture prints	323110 B176 3			
	All other general commercial lithographic printing				
	Sheet-fed (<i>Specify products.</i>) ↘				
53		323110 B191 2			
	Web-fed (<i>Specify products.</i>) ↘				
54		323110 B193 8			
	Gravure printing				
55	Magazine and periodical printing, including magazines and comic supplements for Sunday newspapers (excluding free-standing newspaper advertising inserts (FSI))	323111 1100 2			

CONTINUE WITH **22** ON PAGE 15

CONTINUE ON PAGE 15

32301145

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Gravure printing - Continued				
	Printed labels, custom and stock (including bordered) Made of paper				
56	Flat (except pressure-sensitive)	323111 3111 7			
57	Rolls (except pressure-sensitive)	323111 3116 6			
58	Pressure-sensitive (self-adhesive)	323111 3121 6			
	Made of other materials (<i>Specify label material.</i>) ↴				
59		323111 3126 5			
	Printed rolls and sheets for packaging purposes (printing only) (<i>Report rolls and sheets converted and printed or converted only on lines 169 and 170.</i>)				
60	Paper (single-web)	323111 3231 3			
61	Other (including multiweb structures)	323111 3236 2			
62	Catalog and directory printing (including direct mail catalog printing) . .	323111 5100 8			
	Advertising printing (designed to sell products or services)				
63	Direct mail (including circulars, letters, pamphlets, cards, and printed envelopes) (<i>Report direct mail catalog printing on line 62.</i>)	323111 7111 3			
64	Preprinted free-standing newspaper inserts (FSI) (advertising supplements not regularly issued)	323111 7116 2			
65	Other advertising printing (including brochures, pamphlets, catalog sheets, circular folders, announcements, package inserts, book jackets, market circulars, magazine inserts, etc.)	323111 7121 2			
66	Other general commercial gravure printing (including decalcomanias, pressure-sensitives (except labels), bumper stickers, customized stationery, business cards, etc.)	323111 9100 4			
	Flexographic printing				
	Printed labels, custom and stock (including bordered) Made of paper				
67	Flat (except pressure-sensitive)	323112 1111 7			
68	Rolls (except pressure-sensitive)	323112 1216 4			

CONTINUE WITH 22 ON PAGE 16

32301152

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued					
Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Flexographic printing - Continued				
	Printed labels, custom and stock (including bordered) - Continued				
	Made of paper - Continued				
	Pressure-sensitive (self-adhesive)				
69	Flat	323112 1321 2			
70	Rolls	323112 1426 9			
	Made of other materials (Specify label material.) ↘				
71		323112 1531 6			
	Printed rolls and sheets for packaging purposes (printing only) (Report rolls and sheets converted and printed or converted only on lines 169 and 170.)				
72	Paper (single-web)	323112 1636 3			
73	Polyethylene (single-web)	323112 1741 1			
74	Other (including multiweb structures)	323112 1846 8			
75	Financial and legal printing, including corporate reports, bank printing, etc. (Report checkbooks and checkbook refills on line 143.)	323112 3321 0			
76	Advertising printing, including direct mail (except catalogs), display, preprinted newspaper inserts, etc. (Report direct mail catalogs on line 77.)	323112 3326 9			
77	All other flexographic printing	323112 3392 1			
	Screen printing				
	Printed labels, custom and stock (including bordered)				
	Made of paper				
	Pressure-sensitive (self-adhesive)				
78	Flat	323113 1111 5			
79	Rolls	323113 1116 4			
80	Other than pressure-sensitive	323113 1121 4			
	Made of other materials (Specify label material.) ↘				
81		323113 1126 3			



32301160

CONTINUE WITH 22 ON PAGE 17

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Screen printing - Continued				
	Advertising printing (designed to sell products or services)				
	Display advertising				
82	Posters (including outdoor advertising and window)	323113 1231 1			
83	Counter, floor display, point-of-purchase, and other printed display material (excluding signs)	323113 1236 0			
84	Signs and displays (nonelectric) made of wood, metal, plastics, etc. (excluding printing of material to be affixed to a sign or display, which should be reported on line 83)	339950 3YVW 7			
85	Other advertising printing (Report direct mail catalog printing on line 92.)	323113 1241 0			
	Printing on apparel and fabric articles made elsewhere				
86	Apparel and apparel accessories, made of any material	323113 3111 3			
87	Fabric articles other than apparel or apparel accessories (excluding cloth labels, which should be reported on line 81)	323113 3116 2			
88	Stamped art goods for embroidering, punching, and needlework	323113 3121 2			
	Other general job printing				
89	Decalcomanias and pressure-sensitives (self-adhesive) (including bumper stickers, etc.; excluding labels)	323113 1346 7			
90	Printing on metal (excluding signs and displays)	323113 1451 5			
91	Printing on glass or plastics containers for others	323113 1456 4			
	All other general commercial screen printing (including customized printed stationery and business cards) (Specify products.) ↘				
92		323113 1491 1			
	Engraving (printing) (Report metal nameplate engraving on line 168.)				
93	Security	323119 E111 8			
94	Social	323119 E116 7			
	Commercial				
95	Business cards	323119 E121 7			
96	Other	323119 E126 6			

CONTINUE WITH 22 ON PAGE 18

32301178

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
97	Letterpress printing Printed labels, custom and stock (including bordered) Made of paper Pressure-sensitive (self-adhesive)	323119 3117 7			
98	Other than pressure-sensitive	323119 3119 3			
99	Made of other materials (<i>Specify label material.</i>) ↴ 	323119 3131 8			
100	Printed rolls and sheets for packaging purposes (printing only) (<i>Report rolls and sheets converted and printed or converted only on lines 169 and 170.</i>)	323119 3139 1			
101	Advertising printing (designed to sell products or services) Direct mail (including circulars, letters, pamphlets, cards, and printed envelopes) (<i>Report direct mail catalog printing on line 105.</i>)	323119 9111 4			
102	Display advertising (including posters, counter, floor, point-of-purchase, window, and outdoor advertising materials)	323119 9119 7			
103	Other advertising printing (including newspaper and magazine inserts, brochures, pamphlets, circular folders, etc.)	323119 9143 7			
104	Magazine and periodical printing (including Sunday magazine and comic supplements)	323119 C112 8			
105	Catalog and directory printing (including direct mail catalog printing)	323119 C118 5			
106	Financial and legal printing, except checkbooks (<i>Report checkbooks and checkbook refills on line 143.</i>)	323119 C122 7			
107	Other general job printing Printed decalcomanias and pressure-sensitives (self-adhesive), including bumper stickers, etc. (excluding labels)	323119 C227 4			
108	Other business form printing, nec (not elsewhere classified) (<i>Report manifold business forms (continuous, unit set, or other) on lines 144 through 160.</i>)	323119 C229 0			
109	Tags (including embossed)	323119 C231 6			
110	Ticket, coupon, and food and beverage check printing (including transportation and amusement)	323119 C233 2			
111	Calendars and calendar pads	323119 C235 7			
112	Embossing or embossing and printing plastic cards (credit, ID, etc.)	323119 C241 5			
113	All other general commercial letterpress printing (including customized stationery)	323119 C292 8			
114	All other commercial printing other than lithographic (offset), gravure, flexographic, screen, quick, digital, letterpress, and engraving printing (<i>Report receipts for photocopying, blueprinting, and print brokering on lines 177 through 179. Specify printing process.</i>)	323119 J100 6			

CONTINUE WITH **22** ON PAGE 19

CONTINUE ON PAGE 19

32301186

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
	0734	0730	0731			
115	Prepress services Typesetting, imagesetting, and other prepress services, including color separations and other filmwork for platemaking (excluding platemaking)	323122 1100 9				
116	Printing plates, prepared for printing, excluding blank plates (Report blank plates on lines 171 through 176.) Lithographic	323122 3106 4				
117	Flexographic Natural and synthetic rubber	323122 3116 3				
118	Photopolymer	323122 3121 3				
119	Gravure (including gravure cylinders prepared for printing, excluding blank cylinders)	323122 3126 2				
120	Other plates prepared for printing, excluding blank plates (Specify kind of plate.) ↴ 	323122 3192 4				
121	Books, printing and binding (See special instructions for reporting book jackets and covers. Report binding of books printed elsewhere on lines 161 through 165.) Textbooks Elementary and high school textbooks (grades K through 12), including teachers' editions Hardbound	323117 1111 6				
122	Paperbound	323117 1216 3				
123	College textbooks (grades 13 or higher), including teachers' editions (including textbooks for private business and secretarial schools and post high school vocational schools, institutes, and training courses of college grades) (Report dictionaries, encyclopedias, thesauruses, and atlases on lines 137 and 138.) Hardbound	323117 1321 1				
124	Paperbound	323117 1426 8				
125	Workbooks and standardized tests, all grade levels	323117 1531 5				
126	Technical, scientific, and professional books (including technical manuals) Hardbound	323117 3111 4				
127	Paperbound	323117 3116 3				

CONTINUE WITH 22 ON PAGE 20

32301194

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Books, printing and binding (<i>See special instructions for reporting book jackets and covers. Report binding of books printed elsewhere on lines 161 through 165.</i>) - Continued				
	Religious books				
128	Hardbound (including flexible covers)	323117 5111 2			
129	Paperbound	323117 5116 1			
	General books (trade, etc.)				
	Book club and mail order books				
130	Hardbound	323117 7111 0			
131	Paperbound	323117 7216 7			
132	Mass market paperbound books, rack-size, distributed predominantly to mass market outlets (<i>Report nonrack-size on lines 134 and 136.</i>) . .	323117 7321 5			
	Adult trade books, books of fiction or nonfiction sold primarily through retail or wholesale book sellers at trade discounts				
133	Hardbound	323117 7426 2			
134	Paperbound	323117 7531 9			
	Juvenile books, fiction and nonfiction (including toy and coloring books)				
135	Hardbound	323117 7636 6			
136	Paperbound	323117 7741 4			
	Reference books (including encyclopedias, atlases, dictionaries, thesauruses, etc.)				
137	Hardbound	323117 9118 3			
138	Paperbound	323117 9123 3			
	All other books, nec (not elsewhere classified) (including music books, university press books, etc.)				
139	Hardbound	323117 9126 6			
140	Paperbound	323117 9131 6			
141	Books, printing only, not bound	323117 A100 9			
142	Pamphlets, printing only or printing and binding (excluding advertising pamphlets)	323117 C100 7			
143	Checkbooks (including inserts and refills, but excluding those in continuous form and die-cut)	323116 9100 3			

CONTINUE WITH **22** ON PAGE 21

32301202

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
144	Manifold business forms Unit set forms, loose or bound Label/form combinations	323116 1111 8			
145	Stock, including imprinted One-time carbon	323116 1121 7			
146	Carbonless	323116 1126 6			
147	Custom printed One-time carbon	323116 1231 4			
148	Carbonless	323116 1336 1			
149	All other unit set forms, nec (not elsewhere classified) (including tabulating card sets)	323116 1991 3			
150	Manifold books and pegboard accounting systems	323116 3YVW 3			
151	Custom continuous forms Label/form combinations	323116 5111 4			
152	Jumbo roll-feed forms	323116 5116 3			
153	Self-mailer forms Peel-back mailers	323116 5121 3			
154	Insert mailers	323116 5126 2			
155	Other	323116 5131 2			
156	All other custom continuous forms One-part With product affixed	323116 5236 9			
157	Other	323116 5241 9			
158	Multiple-part One-time carbon	323116 5346 6			
159	Carbonless	323116 5451 4			
160	Stock continuous forms (single or multiple copy stock forms usually printed on separate sheets which are fastened or unfastened) (including stock jumbo roll-feed forms, label/form combinations, self-mailers, etc.) .	323116 7YVW 9			

CONTINUE WITH 22 ON PAGE 22

32301210

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued					
Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
161	Bookbinding and miscellaneous postpress work Edition, library, and other hardcover binding of books printed elsewhere	323121 1YWV 5			
162	Softcover, pamphlet, sample book, and other book binding of books printed elsewhere Pamphlet and other softcover binding Adhesive binding	323121 5321 9			
163	Mechanical binding	323121 5326 8			
164	Sample books, swatches, and cards (color, carpet, upholstery, drapery, etc.)	323121 5531 3			
165	Miscellaneous binding and postpress work, including collating, perforating, folding, gluing, die-cutting, gold or foil stamping, etc.	323121 7100 5			
166	Pressure-sensitive products, unprinted	322222 5YWV 8			
167	Tags, unprinted	322299 3591 4			
168	Etching and engraving metal nameplates	332812 0111 2			
169	Coated or laminated paper and plastics film for flexible packaging uses: converting and printing or converting only (excluding foil and film-on-film laminations)	322221 WYWW 0			
170	Unsupported plastics film rolls and sheets for flexible packaging uses: converting and printing or converting only (including plastics film-on-film and metalized film-on-film)	326112 WYWW 7			
171	All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i>	18			
172		26			
173		34			
174		42			
175		59			
176		67			
177	Miscellaneous receipts Receipts for photocopying	000973 3400 7			
178	Receipts for blueprinting services	000973 3401 5			

CONTINUE WITH 22 ON PAGE 23

32301228

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	Miscellaneous receipts - Continued				
179	Receipts for services as print broker	000973 8900 1			
180	Sales of scrap and refuse	000999 8013 8			
181	Other miscellaneous receipts (including receipts for repair work, etc.) . .	000999 8098 9			
182	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15, line A2.)	000999 8900 6			
183	TOTAL (Should equal 4, line A)	770000 0000 8			

23-27 Not Applicable.



32301236

28 ESTABLISHMENT ACTIVITIES

A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>

B. During 2002 did this establishment:

- 1. Manage inventory owned by this establishment AND held at this location? 0936 Yes 0937 No
- 2. Manage inventory owned by this establishment BUT held at a customer's location?. 0956 Yes 0957 No
- 3. Manage inventory owned by another company BUT held at this location? 0976 Yes 0977 No
- 4. Manage inventory owned by another company AND held somewhere other than at this location?. 0994 Yes 0995 No
- 5. Contract with another firm for any of your production using materials owned by this location? 8041 Yes 8042 No
- 6. Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? 8044 Yes 8045 No
- 7. Manufacture products for a government to their specifications? 8047 Yes 8048 No
- 8. Manufacture products for another business to their specifications? 8016 Yes 8017 No
- 9. Manufacture products for a final retail customer to their specifications? 8060 Yes 8062 No



32301244

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

29 OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

- 0011 In operation
- 0012 Under construction, development, or exploration
- 0013 Temporarily or seasonally inactive
- 0014 Ceased operation - Give date at right →
- 0015 Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴

0018	Month	Day	Year

0060 Name of new owner or operator		0061 Employer Identification Number		
		Enter EIN of new owner (9 digits) →		
0062 Mailing address (number and street, P.O. Box, etc.)				
0063 City, town, village, etc.		0064 State	0065 ZIP Code	

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

0078 Yes 0079 No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
0070			0071		

0072 Name of person to contact regarding this report		0073 Title			

Telephone	Area code	Number		Extension	Fax	Area code	Number	
0074		-			0075		-	

0076 Internet e-mail address			Date completed	Month	Day	Year
			0069			

Thank you for completing your 2002 Economic Census form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

32301251