

# Establishment and Firm Size (Including Legal Form of Organization)

1997

Issued October 2000

EC97R44S-SZ

## 1997 Economic Census

*Retail Trade*

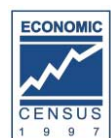
Subject Series



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Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Fay Dorsett**, Chief, Retail Census Branch, assisted by **Thomas G. Dassel**, **Peter H. Lee**, **Barbara T. Parlett**, **Maria A. Poschinger**, and **M. Yvonne Wade**. Primary staff assistance was provided by **Maunda M. Charles**, **Darrell S. Dow**, **Kimberly K. Giesbrecht**, **Stephanie L. Glegorovich**, **Charlene B. Harris**, **Nicole C. Howe**, **David P. Katzoff**, **John W. Nogle II**, **J. Robert Nusz**, **Donna J. Pickeral**, **Ingrid C. Stack**, **Jeremy R. Stash**, **Anna M. Stump**, and **Paula M. Thompson**.

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## CONTENTS

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Introduction to the Economic Census .....	1
Retail Trade .....	5
TABLES	
Establishment Size	
1. Sales Size of Establishments: 1997 .....	7
2. Employment Size of Establishments: 1997 .....	48
Firm Size	
3. Single Units and Multiunits: 1997 .....	89
4. Sales Size of Firms: 1997 .....	123
5. Employment Size of Firms: 1997 .....	163
6. Concentration by Largest Firms: 1997 .....	197
Legal Form of Organization	
7. Legal Form of Organization: 1997 .....	216
APPENDIXES	
A. Explanation of Terms .....	A-1
B. NAICS Codes, Titles, and Descriptions .....	B-1
C. Coverage and Methodology .....	C-1
D. Geographic Notes .....	--
E. Metropolitan Areas .....	--
-- Not applicable for this report.	

# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econgguide](http://www.census.gov/econgguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Retail Trade

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## SCOPE

The Retail Trade sector (sector 44-45) comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified here.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes, are classified here.

Excluded from this sector are governmental organizations classified in the covered industries except for liquor stores operated by state and local governments. Data for direct sellers with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization.

## GENERAL

A list of publications that provide statistics on sector 44-45 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States.

Each state report presents general statistics for establishments with payroll including number of establishments, sales, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll for detailed kind-of-business classifications.

**Merchandise line sales report.** This report presents data on major categories of merchandise sold for establishments with payroll by kind of business. Data are presented for the United States, states, and MAs.

**Establishment and firm size (including legal form of organization) report.** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the

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1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts annual and monthly surveys on retail trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Sales Size of Establishments: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
44-45	<b>RETAIL TRADE</b>					
	<b>All establishments</b> .....	<b>'1 118 447</b>	<b>'2 460 886 012</b>	<b>'237 195 503</b>	<b>'55 386 162</b>	<b>'13 991 103</b>
	Establishments operated for the entire year .....	969 279	2 387 197 045	229 817 480	53 929 132	13 544 383
	Establishments with sales less than \$10,000 .....	812	5 117	2 705	968	879
	Establishments with sales of \$10,000 to \$24,999 .....	4 806	87 145	28 445	7 528	6 187
	Establishments with sales of \$25,000 to \$49,999 .....	14 268	537 017	135 974	32 842	22 625
	Establishments with sales of \$50,000 to \$99,999 .....	42 475	3 212 305	645 492	154 349	83 483
	Establishments with sales of \$100,000 to \$249,999 .....	147 151	25 389 624	4 292 675	1 010 780	421 585
	Establishments with sales of \$250,000 to \$499,999 .....	184 820	67 296 052	10 089 744	2 357 805	815 156
	Establishments with sales of \$500,000 to \$999,999 .....	207 629	148 880 112	19 678 286	4 606 563	1 388 061
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	203 716	316 706 528	35 191 026	8 181 517	2 158 651
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	75 078	258 515 813	25 741 810	5 965 181	1 456 206
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	39 368	274 818 518	26 618 996	6 291 810	1 544 544
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	32 560	510 984 943	47 000 089	11 127 879	2 715 966
	Establishments with sales of \$25,000,000 or more .....	16 506	780 763 871	60 392 238	14 191 910	2 931 040
Establishments not operated for the entire year .....	149 168	73 688 967	7 378 023	1 457 030	446 720	
441	<b>Motor vehicle &amp; parts dealers</b>					
	<b>All establishments</b> .....	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Establishments operated for the entire year .....	108 683	629 926 712	48 992 247	11 280 676	1 671 047
	Establishments with sales less than \$10,000 .....	11	87	45	15	12
	Establishments with sales of \$10,000 to \$24,999 .....	156	2 858	1 161	309	179
	Establishments with sales of \$25,000 to \$49,999 .....	770	28 609	8 474	2 076	978
	Establishments with sales of \$50,000 to \$99,999 .....	2 401	183 119	41 285	9 864	3 699
	Establishments with sales of \$100,000 to \$249,999 .....	10 409	1 834 588	313 360	74 553	22 706
	Establishments with sales of \$250,000 to \$499,999 .....	16 380	6 023 442	964 283	227 574	57 097
	Establishments with sales of \$500,000 to \$999,999 .....	23 371	16 961 112	2 726 667	640 109	136 766
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	24 187	37 329 439	4 930 252	1 154 151	230 937
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 986	31 258 248	3 197 240	740 762	132 145
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	6 222	44 654 971	3 483 966	801 228	128 984
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8 753	143 826 844	10 078 410	2 322 030	331 641
	Establishments with sales of \$25,000,000 or more .....	7 037	347 823 595	23 247 104	5 308 005	625 903
Establishments not operated for the entire year .....	13 950	15 441 064	1 246 684	250 947	47 916	
4411	<b>Automobile dealers</b>					
	<b>All establishments</b> .....	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Establishments operated for the entire year .....	42 866	541 238 993	36 566 584	8 400 842	1 111 713
	Establishments with sales less than \$10,000 .....	7	59	34	11	7
	Establishments with sales of \$10,000 to \$24,999 .....	85	1 487	674	178	106
	Establishments with sales of \$25,000 to \$49,999 .....	228	8 479	2 958	756	338
	Establishments with sales of \$50,000 to \$99,999 .....	719	54 357	12 305	2 966	1 149
	Establishments with sales of \$100,000 to \$249,999 .....	2 911	509 439	71 973	17 554	5 667
	Establishments with sales of \$250,000 to \$499,999 .....	3 893	1 429 263	145 956	34 982	9 468
	Establishments with sales of \$500,000 to \$999,999 .....	5 096	3 681 730	317 124	74 830	16 972
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 350	10 204 802	730 655	171 185	33 341
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 963	14 188 493	925 774	217 367	39 051
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	4 547	33 344 422	2 216 556	516 870	85 116
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8 145	135 009 173	9 251 796	2 137 752	305 484
	Establishments with sales of \$25,000,000 or more .....	6 922	342 807 289	22 890 779	5 226 391	615 014
Establishments not operated for the entire year .....	6 371	12 413 299	833 563	167 562	27 282	
44111	<b>New car dealers</b>					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Establishments operated for the entire year .....	24 154	509 954 878	34 559 002	7 931 413	1 025 024
	Establishments with sales less than \$10,000 .....	-	-	-	-	-
	Establishments with sales of \$10,000 to \$24,999 .....	1	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	4	D	D	D	a
	Establishments with sales of \$50,000 to \$99,999 .....	56	4 392	549	132	58
	Establishments with sales of \$100,000 to \$249,999 .....	407	71 339	7 792	1 786	557
	Establishments with sales of \$250,000 to \$499,999 .....	613	223 302	20 683	4 862	1 276
	Establishments with sales of \$500,000 to \$999,999 .....	874	637 563	57 697	13 195	2 973
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 638	2 768 011	220 769	51 946	10 521
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 067	7 688 893	553 803	132 522	24 845
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 813	28 354 094	1 958 860	456 701	76 289
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	7 824	130 224 127	8 998 835	2 079 213	297 344
	Establishments with sales of \$25,000,000 or more .....	6 857	339 982 960	22 739 957	5 191 043	611 156
Establishments not operated for the entire year .....	1 743	9 016 946	643 749	140 810	21 219	
441110	<b>New car dealers</b>					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Establishments operated for the entire year .....	24 154	509 954 878	34 559 002	7 931 413	1 025 024
	Establishments with sales less than \$10,000 .....	-	-	-	-	-
	Establishments with sales of \$10,000 to \$24,999 .....	1	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	4	D	D	D	a
	Establishments with sales of \$50,000 to \$99,999 .....	56	4 392	549	132	58
	Establishments with sales of \$100,000 to \$249,999 .....	407	71 339	7 792	1 786	557
	Establishments with sales of \$250,000 to \$499,999 .....	613	223 302	20 683	4 862	1 276
	Establishments with sales of \$500,000 to \$999,999 .....	874	637 563	57 697	13 195	2 973
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 638	2 768 011	220 769	51 946	10 521
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 067	7 688 893	553 803	132 522	24 845
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 813	28 354 094	1 958 860	456 701	76 289
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	7 824	130 224 127	8 998 835	2 079 213	297 344
	Establishments with sales of \$25,000,000 or more .....	6 857	339 982 960	22 739 957	5 191 043	611 156
Establishments not operated for the entire year .....	1 743	9 016 946	643 749	140 810	21 219	

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44112	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Establishments operated for the entire year .....	18 712	31 284 115	2 007 582	469 429	86 689
	Establishments with sales less than \$10,000 .....	7	59	34	11	7
	Establishments with sales of \$10,000 to \$24,999 .....	84	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	224	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	663	49 965	11 756	2 834	1 091
	Establishments with sales of \$100,000 to \$249,999 .....	2 504	438 100	64 181	15 768	5 110
	Establishments with sales of \$250,000 to \$499,999 .....	3 280	1 205 961	125 273	30 120	8 192
	Establishments with sales of \$500,000 to \$999,999 .....	4 222	3 044 167	259 427	61 635	13 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 712	7 436 791	509 886	119 239	22 820
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 896	6 499 600	371 971	84 845	14 206
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	734	4 990 328	257 696	60 169	8 827
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	321	4 785 046	252 961	58 539	8 140
	Establishments with sales of \$25,000,000 or more .....	65	2 824 329	150 822	35 348	3 858
	Establishments not operated for the entire year .....	4 628	3 396 353	189 814	26 752	6 063
441120	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Establishments operated for the entire year .....	18 712	31 284 115	2 007 582	469 429	86 689
	Establishments with sales less than \$10,000 .....	7	59	34	11	7
	Establishments with sales of \$10,000 to \$24,999 .....	84	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	224	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	663	49 965	11 756	2 834	1 091
	Establishments with sales of \$100,000 to \$249,999 .....	2 504	438 100	64 181	15 768	5 110
	Establishments with sales of \$250,000 to \$499,999 .....	3 280	1 205 961	125 273	30 120	8 192
	Establishments with sales of \$500,000 to \$999,999 .....	4 222	3 044 167	259 427	61 635	13 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 712	7 436 791	509 886	119 239	22 820
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 896	6 499 600	371 971	84 845	14 206
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	734	4 990 328	257 696	60 169	8 827
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	321	4 785 046	252 961	58 539	8 140
	Establishments with sales of \$25,000,000 or more .....	65	2 824 329	150 822	35 348	3 858
	Establishments not operated for the entire year .....	4 628	3 396 353	189 814	26 752	6 063
4412	Other motor vehicle dealers					
	<b>All establishments</b> .....	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Establishments operated for the entire year .....	11 840	27 775 157	2 482 081	531 072	99 280
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	17	303	116	32	18
	Establishments with sales of \$25,000 to \$49,999 .....	104	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	305	23 205	5 565	1 255	458
	Establishments with sales of \$100,000 to \$249,999 .....	1 174	202 701	33 947	7 437	2 391
	Establishments with sales of \$250,000 to \$499,999 .....	1 654	598 548	85 752	18 721	4 966
	Establishments with sales of \$500,000 to \$999,999 .....	2 046	1 489 587	162 997	35 014	8 751
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 363	5 439 053	510 488	110 684	24 468
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 903	6 641 982	604 038	127 792	23 988
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	894	6 043 507	542 659	114 619	18 417
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	328	4 641 601	363 322	76 833	10 902
	Establishments with sales of \$25,000,000 or more .....	60	2 690 760	172 034	38 398	4 792
	Establishments not operated for the entire year .....	1 749	1 115 349	87 835	15 670	3 488
44121	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Establishments operated for the entire year .....	2 658	9 641 014	781 690	168 348	28 169
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	4	86	26	6	5
	Establishments with sales of \$25,000 to \$49,999 .....	18	737	185	36	24
	Establishments with sales of \$50,000 to \$99,999 .....	52	3 828	870	188	77
	Establishments with sales of \$100,000 to \$249,999 .....	191	34 183	5 186	1 213	410
	Establishments with sales of \$250,000 to \$499,999 .....	321	117 772	16 912	3 854	1 062
	Establishments with sales of \$500,000 to \$999,999 .....	422	307 346	34 798	7 659	1 845
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	737	1 216 841	114 685	25 250	5 177
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	424	1 509 546	133 318	27 749	5 190
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	271	1 911 258	156 687	32 845	5 394
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	175	2 541 540	189 912	39 954	5 728
	Establishments with sales of \$25,000,000 or more .....	43	1 997 877	129 111	29 594	3 257
	Establishments not operated for the entire year .....	356	428 735	32 272	7 186	1 294
441210	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Establishments operated for the entire year .....	2 658	9 641 014	781 690	168 348	28 169
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	4	86	26	6	5
	Establishments with sales of \$25,000 to \$49,999 .....	18	737	185	36	24
	Establishments with sales of \$50,000 to \$99,999 .....	52	3 828	870	188	77
	Establishments with sales of \$100,000 to \$249,999 .....	191	34 183	5 186	1 213	410
	Establishments with sales of \$250,000 to \$499,999 .....	321	117 772	16 912	3 854	1 062
	Establishments with sales of \$500,000 to \$999,999 .....	422	307 346	34 798	7 659	1 845
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	737	1 216 841	114 685	25 250	5 177
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	424	1 509 546	133 318	27 749	5 190
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	271	1 911 258	156 687	32 845	5 394
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	175	2 541 540	189 912	39 954	5 728
	Establishments with sales of \$25,000,000 or more .....	43	1 997 877	129 111	29 594	3 257
	Establishments not operated for the entire year .....	356	428 735	32 272	7 186	1 294

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44122	Motorcycle, boat, & other motor vehicle dealers					
	<b>All establishments</b> .....	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Establishments operated for the entire year .....	9 182	18 134 143	1 700 391	362 724	71 111
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	13	217	90	26	13
	Establishments with sales of \$25,000 to \$49,999 .....	86	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	253	19 377	4 695	1 067	381
	Establishments with sales of \$100,000 to \$249,999 .....	983	168 518	28 761	6 224	1 981
	Establishments with sales of \$250,000 to \$499,999 .....	1 333	480 776	68 840	14 867	3 904
	Establishments with sales of \$500,000 to \$999,999 .....	1 624	1 182 241	128 199	27 355	6 906
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 626	4 222 212	395 803	85 434	19 291
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 479	5 132 436	470 720	100 043	18 798
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	613	4 132 249	385 972	81 774	13 023
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	153	2 100 061	173 410	36 879	5 174
	Establishments with sales of \$25,000,000 or more .....	17	692 883	42 923	8 804	1 535
	Establishments not operated for the entire year .....	1 393	686 614	55 563	8 484	2 194
441221	Motorcycle dealers					
	<b>All establishments</b> .....	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Establishments operated for the entire year .....	3 243	7 186 324	696 172	148 982	28 405
	Establishments with sales less than \$10,000 .....	—	D	D	D	—
	Establishments with sales of \$10,000 to \$24,999 .....	2	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	22	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	95	7 289	1 619	355	131
	Establishments with sales of \$100,000 to \$249,999 .....	330	56 936	9 017	2 076	663
	Establishments with sales of \$250,000 to \$499,999 .....	412	146 754	19 934	4 527	1 258
	Establishments with sales of \$500,000 to \$999,999 .....	467	343 195	34 696	7 694	2 057
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	891	1 469 345	132 364	28 731	6 506
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	678	2 387 032	226 409	47 373	8 935
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	282	1 885 880	185 968	39 435	6 219
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	61	790 273	76 877	16 815	2 281
	Establishments with sales of \$25,000,000 or more .....	3	98 775	9 060	1 922	331
	Establishments not operated for the entire year .....	392	182 936	15 893	2 451	621
441222	Boat dealers					
	<b>All establishments</b> .....	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Establishments operated for the entire year .....	4 511	8 569 534	808 396	170 185	33 987
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	66	29	7	3
	Establishments with sales of \$25,000 to \$49,999 .....	42	1 572	495	117	50
	Establishments with sales of \$50,000 to \$99,999 .....	124	9 627	2 350	519	190
	Establishments with sales of \$100,000 to \$249,999 .....	503	86 726	15 717	3 259	1 036
	Establishments with sales of \$250,000 to \$499,999 .....	690	250 911	37 742	7 704	2 008
	Establishments with sales of \$500,000 to \$999,999 .....	827	602 500	69 980	14 143	3 551
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 328	2 121 664	208 709	44 178	10 168
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	634	2 173 407	199 838	42 810	8 114
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	271	1 848 260	169 377	35 786	5 688
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	79	1 142 128	84 862	17 567	2 585
	Establishments with sales of \$25,000,000 or more .....	10	332 673	19 297	4 095	594
	Establishments not operated for the entire year .....	751	364 696	30 900	4 298	1 147
441229	All other motor vehicle dealers					
	<b>All establishments</b> .....	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Establishments operated for the entire year .....	1 428	2 378 285	195 823	43 557	8 719
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	8	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	22	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	34	2 461	726	193	60
	Establishments with sales of \$100,000 to \$249,999 .....	150	24 856	4 027	889	282
	Establishments with sales of \$250,000 to \$499,999 .....	231	83 111	11 164	2 636	638
	Establishments with sales of \$500,000 to \$999,999 .....	330	236 546	23 523	5 518	1 298
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	407	631 203	54 730	12 525	2 617
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	167	571 997	44 473	9 860	1 749
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	60	398 109	30 627	6 553	1 116
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	13	167 660	11 671	2 497	308
	Establishments with sales of \$25,000,000 or more .....	4	261 435	14 566	2 787	610
	Establishments not operated for the entire year .....	250	138 982	8 770	1 735	426
4413	Automotive parts, accessories, & tire stores					
	<b>All establishments</b> .....	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Establishments operated for the entire year .....	53 977	60 912 562	9 943 582	2 348 762	460 054
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	54	1 068	371	99	55
	Establishments with sales of \$25,000 to \$49,999 .....	438	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 377	105 557	23 415	5 643	2 092
	Establishments with sales of \$100,000 to \$249,999 .....	6 324	1 122 448	207 440	49 562	14 648
	Establishments with sales of \$250,000 to \$499,999 .....	10 833	3 995 631	732 575	173 871	42 663
	Establishments with sales of \$500,000 to \$999,999 .....	16 229	11 789 795	2 246 546	530 265	111 043
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 474	21 685 584	3 689 109	872 282	173 128
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 120	10 427 773	1 667 428	395 603	69 106
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	791	5 267 042	724 751	169 739	25 451
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	280	4 175 870	463 292	107 445	15 255
	Establishments with sales of \$25,000,000 or more .....	55	2 325 546	184 291	43 216	6 097
	Establishments not operated for the entire year .....	5 830	1 912 416	325 286	67 715	17 146

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44131	Automotive parts & accessories stores					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Establishments operated for the entire year .....	38 031	41 641 846	6 471 756	1 535 598	320 400
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	46	915	320	85	47
	Establishments with sales of \$25,000 to \$49,999 .....	334	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	1 081	83 251	18 427	4 488	1 676
	Establishments with sales of \$100,000 to \$249,999 .....	4 890	868 982	160 281	38 622	11 276
	Establishments with sales of \$250,000 to \$499,999 .....	8 222	3 024 444	535 750	127 678	31 982
	Establishments with sales of \$500,000 to \$999,999 .....	10 824	7 795 254	1 327 699	316 555	72 377
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	9 838	14 755 209	2 304 792	549 703	119 143
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 058	6 876 058	1 115 143	263 220	48 607
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	484	3 202 881	475 795	110 956	17 038
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	208	3 141 492	373 077	86 889	12 518
	Establishments with sales of \$25,000,000 or more .....	45	1 880 971	157 213	36 602	5 338
	Establishments not operated for the entire year .....	4 488	1 523 822	246 459	54 039	14 156
441310	Automotive parts & accessories stores					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Establishments operated for the entire year .....	38 031	41 641 846	6 471 756	1 535 598	320 400
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	46	915	320	85	47
	Establishments with sales of \$25,000 to \$49,999 .....	334	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	1 081	83 251	18 427	4 488	1 676
	Establishments with sales of \$100,000 to \$249,999 .....	4 890	868 982	160 281	38 622	11 276
	Establishments with sales of \$250,000 to \$499,999 .....	8 222	3 024 444	535 750	127 678	31 982
	Establishments with sales of \$500,000 to \$999,999 .....	10 824	7 795 254	1 327 699	316 555	72 377
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	9 838	14 755 209	2 304 792	549 703	119 143
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 058	6 876 058	1 115 143	263 220	48 607
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	484	3 202 881	475 795	110 956	17 038
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	208	3 141 492	373 077	86 889	12 518
	Establishments with sales of \$25,000,000 or more .....	45	1 880 971	157 213	36 602	5 338
	Establishments not operated for the entire year .....	4 488	1 523 822	246 459	54 039	14 156
44132	Tire dealers					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Establishments operated for the entire year .....	15 946	19 270 716	3 471 826	813 164	139 654
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	8	153	51	14	8
	Establishments with sales of \$25,000 to \$49,999 .....	104	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	296	22 306	4 988	1 155	416
	Establishments with sales of \$100,000 to \$249,999 .....	1 434	253 466	47 159	10 940	3 372
	Establishments with sales of \$250,000 to \$499,999 .....	2 611	971 187	196 825	46 193	10 681
	Establishments with sales of \$500,000 to \$999,999 .....	5 405	3 994 541	918 847	213 710	38 666
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 636	6 930 375	1 384 317	322 579	53 985
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 062	3 551 715	552 285	132 383	20 499
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	307	2 064 161	248 956	58 783	8 413
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	72	1 034 378	90 215	20 556	2 737
	Establishments with sales of \$25,000,000 or more .....	10	444 575	27 078	6 614	759
	Establishments not operated for the entire year .....	1 342	388 594	78 827	13 676	2 990
441320	Tire dealers					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Establishments operated for the entire year .....	15 946	19 270 716	3 471 826	813 164	139 654
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	8	153	51	14	8
	Establishments with sales of \$25,000 to \$49,999 .....	104	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	296	22 306	4 988	1 155	416
	Establishments with sales of \$100,000 to \$249,999 .....	1 434	253 466	47 159	10 940	3 372
	Establishments with sales of \$250,000 to \$499,999 .....	2 611	971 187	196 825	46 193	10 681
	Establishments with sales of \$500,000 to \$999,999 .....	5 405	3 994 541	918 847	213 710	38 666
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 636	6 930 375	1 384 317	322 579	53 985
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 062	3 551 715	552 285	132 383	20 499
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	307	2 064 161	248 956	58 783	8 413
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	72	1 034 378	90 215	20 556	2 737
	Establishments with sales of \$25,000,000 or more .....	10	444 575	27 078	6 614	759
	Establishments not operated for the entire year .....	1 342	388 594	78 827	13 676	2 990
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>					
	<b>All establishments</b> .....	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Establishments operated for the entire year .....	56 435	69 010 943	9 622 707	2 260 371	466 134
	Establishments with sales less than \$10,000 .....	15	113	58	17	15
	Establishments with sales of \$10,000 to \$24,999 .....	200	3 657	1 391	336	242
	Establishments with sales of \$25,000 to \$49,999 .....	718	27 388	7 320	1 730	1 021
	Establishments with sales of \$50,000 to \$99,999 .....	2 455	186 548	38 371	9 356	4 441
	Establishments with sales of \$100,000 to \$249,999 .....	9 050	1 562 167	282 973	67 843	23 633
	Establishments with sales of \$250,000 to \$499,999 .....	11 857	4 333 938	692 753	163 096	48 022
	Establishments with sales of \$500,000 to \$999,999 .....	13 671	9 761 909	1 422 940	334 528	82 048
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	12 789	19 540 179	2 829 901	660 076	136 912
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 621	12 426 259	1 752 614	407 583	70 146
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 469	10 050 815	1 288 954	304 335	50 352
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	480	6 967 328	831 309	199 036	32 347
	Establishments with sales of \$25,000,000 or more .....	94	4 150 642	474 123	112 435	16 955
	Establishments not operated for the entire year .....	8 290	2 679 870	336 734	63 920	16 711

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
4421	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with sales less than \$10,000 .....	5	35	15	5	5
	Establishments with sales of \$10,000 to \$24,999 .....	67	1 225	483	120	82
	Establishments with sales of \$25,000 to \$49,999 .....	232	8 724	2 420	573	314
	Establishments with sales of \$50,000 to \$99,999 .....	707	53 735	11 063	2 773	1 211
	Establishments with sales of \$100,000 to \$249,999 .....	2 980	525 618	89 250	21 308	7 493
	Establishments with sales of \$250,000 to \$499,999 .....	4 951	1 826 632	275 586	65 268	18 798
	Establishments with sales of \$500,000 to \$999,999 .....	6 737	4 832 219	700 662	165 674	38 566
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 777	10 506 730	1 549 345	366 172	71 576
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 163	7 384 269	1 046 487	244 356	39 796
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	930	6 412 608	836 176	198 978	30 439
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	325	4 670 892	558 764	133 237	21 070
	Establishments with sales of \$25,000,000 or more .....	74	3 420 461	379 377	90 650	13 242
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
44211	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with sales less than \$10,000 .....	5	35	15	5	5
	Establishments with sales of \$10,000 to \$24,999 .....	67	1 225	483	120	82
	Establishments with sales of \$25,000 to \$49,999 .....	232	8 724	2 420	573	314
	Establishments with sales of \$50,000 to \$99,999 .....	707	53 735	11 063	2 773	1 211
	Establishments with sales of \$100,000 to \$249,999 .....	2 980	525 618	89 250	21 308	7 493
	Establishments with sales of \$250,000 to \$499,999 .....	4 951	1 826 632	275 586	65 268	18 798
	Establishments with sales of \$500,000 to \$999,999 .....	6 737	4 832 219	700 662	165 674	38 566
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 777	10 506 730	1 549 345	366 172	71 576
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 163	7 384 269	1 046 487	244 356	39 796
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	930	6 412 608	836 176	198 978	30 439
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	325	4 670 892	558 764	133 237	21 070
	Establishments with sales of \$25,000,000 or more .....	74	3 420 461	379 377	90 650	13 242
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
442110	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with sales less than \$10,000 .....	5	35	15	5	5
	Establishments with sales of \$10,000 to \$24,999 .....	67	1 225	483	120	82
	Establishments with sales of \$25,000 to \$49,999 .....	232	8 724	2 420	573	314
	Establishments with sales of \$50,000 to \$99,999 .....	707	53 735	11 063	2 773	1 211
	Establishments with sales of \$100,000 to \$249,999 .....	2 980	525 618	89 250	21 308	7 493
	Establishments with sales of \$250,000 to \$499,999 .....	4 951	1 826 632	275 586	65 268	18 798
	Establishments with sales of \$500,000 to \$999,999 .....	6 737	4 832 219	700 662	165 674	38 566
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 777	10 506 730	1 549 345	366 172	71 576
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 163	7 384 269	1 046 487	244 356	39 796
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	930	6 412 608	836 176	198 978	30 439
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	325	4 670 892	558 764	133 237	21 070
	Establishments with sales of \$25,000,000 or more .....	74	3 420 461	379 377	90 650	13 242
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
4422	Home furnishings stores					
	<b>All establishments</b> .....	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Establishments operated for the entire year .....	30 487	29 367 795	4 173 079	971 257	223 542
	Establishments with sales less than \$10,000 .....	10	78	43	12	10
	Establishments with sales of \$10,000 to \$24,999 .....	133	2 432	908	216	160
	Establishments with sales of \$25,000 to \$49,999 .....	486	18 664	4 900	1 157	707
	Establishments with sales of \$50,000 to \$99,999 .....	1 748	132 813	27 308	6 583	3 230
	Establishments with sales of \$100,000 to \$249,999 .....	6 070	1 036 549	193 723	46 535	16 140
	Establishments with sales of \$250,000 to \$499,999 .....	6 906	2 507 306	417 167	97 828	29 224
	Establishments with sales of \$500,000 to \$999,999 .....	6 934	4 929 690	722 278	168 854	43 482
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 012	9 033 449	1 280 556	293 904	65 336
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 474	5 041 990	706 127	163 227	30 350
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	539	3 638 207	452 778	105 357	19 913
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	155	2 296 436	272 545	65 799	11 277
	Establishments with sales of \$25,000,000 or more .....	20	730 181	94 746	21 785	3 713
	Establishments not operated for the entire year .....	4 777	1 354 683	166 759	27 253	8 003
44221	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Establishments operated for the entire year .....	14 534	15 893 194	2 389 960	546 309	93 028
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	29	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	138	5 316	1 465	355	188
	Establishments with sales of \$50,000 to \$99,999 .....	545	41 679	9 434	2 362	885
	Establishments with sales of \$100,000 to \$249,999 .....	2 276	395 263	68 709	17 325	4 909
	Establishments with sales of \$250,000 to \$499,999 .....	3 137	1 142 663	173 755	40 899	9 825
	Establishments with sales of \$500,000 to \$999,999 .....	3 700	2 645 405	387 669	88 591	18 292
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 432	5 226 011	806 671	183 008	30 986
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	912	3 061 907	473 462	107 115	15 195
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	268	1 828 630	267 361	59 681	7 634
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	86	1 219 057	157 653	37 329	4 028
	Establishments with sales of \$25,000,000 or more .....	10	326 718	43 538	9 590	1 051
	Establishments not operated for the entire year .....	2 069	578 620	68 248	13 696	3 158



**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
442210	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Establishments operated for the entire year .....	14 534	15 893 194	2 389 960	546 309	93 028
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	29	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	138	5 316	1 465	355	188
	Establishments with sales of \$50,000 to \$99,999 .....	545	41 679	9 434	2 362	885
	Establishments with sales of \$100,000 to \$249,999 .....	2 276	395 263	68 709	17 325	4 909
	Establishments with sales of \$250,000 to \$499,999 .....	3 137	1 142 663	173 755	40 899	9 825
	Establishments with sales of \$500,000 to \$999,999 .....	3 700	2 645 405	387 669	88 591	18 292
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 432	5 226 011	806 671	183 008	30 986
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	912	3 061 907	473 462	107 115	15 195
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	268	1 828 630	267 361	59 681	7 634
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	86	1 219 057	157 653	37 329	4 028
	Establishments with sales of \$25,000,000 or more .....	10	43 538	43 538	9 590	1 051
	Establishments not operated for the entire year .....	2 069	578 620	68 248	13 696	3 158
44229	Other home furnishings stores					
	<b>All establishments</b> .....	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Establishments operated for the entire year .....	15 953	13 474 601	1 783 119	424 948	130 514
	Establishments with sales less than \$10,000 .....	9	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	104	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	348	13 348	3 435	802	519
	Establishments with sales of \$50,000 to \$99,999 .....	1 203	91 134	17 874	4 221	2 345
	Establishments with sales of \$100,000 to \$249,999 .....	3 794	641 286	125 014	29 210	11 231
	Establishments with sales of \$250,000 to \$499,999 .....	3 769	1 364 643	243 412	56 929	19 399
	Establishments with sales of \$500,000 to \$999,999 .....	3 234	2 284 285	334 609	80 263	25 190
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 580	3 807 438	473 885	110 896	34 350
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	562	1 980 083	232 665	56 112	15 155
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	271	1 809 577	185 417	45 676	12 279
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	69	1 077 379	114 892	28 470	7 249
	Establishments with sales of \$25,000,000 or more .....	10	403 463	51 208	12 195	2 662
	Establishments not operated for the entire year .....	2 708	776 063	98 511	13 557	4 845
442291	Window treatment stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Establishments operated for the entire year .....	1 794	861 912	141 876	32 846	8 143
	Establishments with sales less than \$10,000 .....	3	23	11	3	3
	Establishments with sales of \$10,000 to \$24,999 .....	15	276	96	23	18
	Establishments with sales of \$25,000 to \$49,999 .....	60	2 160	591	135	83
	Establishments with sales of \$50,000 to \$99,999 .....	159	11 843	2 370	588	294
	Establishments with sales of \$100,000 to \$249,999 .....	465	81 488	13 787	3 114	1 093
	Establishments with sales of \$250,000 to \$499,999 .....	519	188 901	29 630	6 796	1 964
	Establishments with sales of \$500,000 to \$999,999 .....	398	271 135	45 500	10 627	2 474
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	153	216 356	32 173	7 398	1 691
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	19	61 344	12 777	3 142	375
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1	D	D	D	b
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	2	D	D	D	b
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	332	53 389	6 688	1 144	405
442299	All other home furnishings stores					
	<b>All establishments</b> .....	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Establishments operated for the entire year .....	14 159	12 612 689	1 641 243	392 102	122 371
	Establishments with sales less than \$10,000 .....	6	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	89	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	288	11 188	2 844	667	436
	Establishments with sales of \$50,000 to \$99,999 .....	1 044	79 291	15 504	3 633	2 051
	Establishments with sales of \$100,000 to \$249,999 .....	3 329	559 798	111 227	26 096	10 138
	Establishments with sales of \$250,000 to \$499,999 .....	3 250	1 175 742	213 782	50 133	17 435
	Establishments with sales of \$500,000 to \$999,999 .....	2 836	2 013 150	289 109	69 636	22 716
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 427	3 591 082	441 712	103 498	32 659
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	543	1 918 739	219 888	52 970	14 780
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	270	D	D	D	j
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	67	D	D	D	i
	Establishments with sales of \$25,000,000 or more .....	10	403 463	51 208	12 195	2 662
	Establishments not operated for the entire year .....	2 376	722 674	91 823	12 413	4 440
<b>443</b>	<b>Electronics &amp; appliance stores</b>					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Establishments operated for the entire year .....	36 778	65 069 947	6 728 655	1 578 392	330 108
	Establishments with sales less than \$10,000 .....	10	70	51	14	10
	Establishments with sales of \$10,000 to \$24,999 .....	149	2 678	1 030	264	172
	Establishments with sales of \$25,000 to \$49,999 .....	512	19 540	5 436	1 351	744
	Establishments with sales of \$50,000 to \$99,999 .....	1 658	125 248	29 205	7 050	2 873
	Establishments with sales of \$100,000 to \$249,999 .....	6 165	1 068 548	208 455	49 503	15 544
	Establishments with sales of \$250,000 to \$499,999 .....	8 940	3 301 589	540 102	128 622	34 969
	Establishments with sales of \$500,000 to \$999,999 .....	9 003	6 333 094	912 223	218 337	52 089
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 287	9 459 482	1 322 135	309 566	58 905
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 776	6 049 861	776 767	180 381	28 574
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	851	5 963 401	691 630	158 247	23 694
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	890	14 063 080	1 181 330	280 997	52 746
	Establishments with sales of \$25,000,000 or more .....	537	18 683 356	1 060 291	244 060	59 788
	Establishments not operated for the entire year .....	6 595	3 491 384	335 459	64 038	14 934

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
4431	Electronics & appliance stores					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Establishments operated for the entire year .....	36 778	65 069 947	6 728 655	1 578 392	330 108
	Establishments with sales less than \$10,000 .....	10	70	51	14	10
	Establishments with sales of \$10,000 to \$24,999 .....	149	2 678	1 030	264	172
	Establishments with sales of \$25,000 to \$49,999 .....	512	19 540	5 436	1 351	744
	Establishments with sales of \$50,000 to \$99,999 .....	1 658	125 248	29 205	7 050	2 873
	Establishments with sales of \$100,000 to \$249,999 .....	6 165	1 068 548	208 455	49 503	15 544
	Establishments with sales of \$250,000 to \$499,999 .....	8 940	3 301 589	540 102	128 622	34 969
	Establishments with sales of \$500,000 to \$999,999 .....	9 003	6 333 094	912 223	218 337	52 089
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 287	9 459 482	1 322 135	309 566	58 905
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 776	6 049 861	776 767	180 381	28 574
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	851	5 963 401	691 630	158 247	23 694
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	890	14 063 080	1 181 330	280 997	52 746
	Establishments with sales of \$25,000,000 or more .....	537	18 683 356	1 060 291	244 060	59 788
	Establishments not operated for the entire year .....	6 595	3 491 384	335 459	64 038	14 934
44311	Appliance, television, & other electronics stores					
	<b>All establishments</b> .....	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Establishments operated for the entire year .....	25 207	40 581 686	4 288 789	1 022 739	228 018
	Establishments with sales less than \$10,000 .....	3	25	16	5	3
	Establishments with sales of \$10,000 to \$24,999 .....	112	1 997	757	188	124
	Establishments with sales of \$25,000 to \$49,999 .....	393	14 978	4 025	1 020	566
	Establishments with sales of \$50,000 to \$99,999 .....	1 278	D	D	D	g
	Establishments with sales of \$100,000 to \$249,999 .....	4 611	795 760	155 119	36 942	11 720
	Establishments with sales of \$250,000 to \$499,999 .....	6 511	2 392 731	383 387	91 970	25 690
	Establishments with sales of \$500,000 to \$999,999 .....	6 081	4 232 790	614 127	149 735	35 536
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 805	5 722 262	819 404	196 202	37 565
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	937	3 162 719	432 584	104 072	16 667
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	493	3 538 030	408 895	98 312	15 767
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	631	9 951 344	814 614	200 215	41 354
	Establishments with sales of \$25,000,000 or more .....	352	D	D	D	k
	Establishments not operated for the entire year .....	3 582	1 669 292	173 588	36 816	9 015
443111	Household appliance stores					
	<b>All establishments</b> .....	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Establishments operated for the entire year .....	9 160	9 746 104	1 179 935	277 457	57 955
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	45	763	332	87	51
	Establishments with sales of \$25,000 to \$49,999 .....	160	6 066	1 822	445	226
	Establishments with sales of \$50,000 to \$99,999 .....	547	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	2 083	360 137	66 656	15 649	5 220
	Establishments with sales of \$250,000 to \$499,999 .....	2 204	790 822	129 268	30 393	8 337
	Establishments with sales of \$500,000 to \$999,999 .....	1 863	1 311 432	184 483	43 281	10 570
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 495	2 282 661	287 992	67 529	13 666
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	444	1 514 779	181 238	42 456	7 304
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	201	1 404 126	149 085	36 472	5 723
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	105	1 564 754	128 003	30 651	4 497
	Establishments with sales of \$25,000,000 or more .....	12	469 110	42 142	8 388	1 470
	Establishments not operated for the entire year .....	1 324	336 790	37 595	9 244	2 265
443112	Radio, television, & other electronics stores					
	<b>All establishments</b> .....	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Establishments operated for the entire year .....	16 047	30 835 582	3 108 854	745 282	170 063
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	67	1 234	425	101	73
	Establishments with sales of \$25,000 to \$49,999 .....	233	8 912	2 203	575	340
	Establishments with sales of \$50,000 to \$99,999 .....	731	D	D	D	g
	Establishments with sales of \$100,000 to \$249,999 .....	2 528	435 623	88 463	21 293	6 500
	Establishments with sales of \$250,000 to \$499,999 .....	4 307	1 601 909	254 119	61 577	17 353
	Establishments with sales of \$500,000 to \$999,999 .....	4 218	2 921 358	429 644	106 454	24 966
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 310	3 439 601	531 412	128 673	23 899
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	493	1 647 940	251 346	61 616	9 363
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	292	2 133 904	259 810	61 840	10 044
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	526	8 386 590	686 611	169 564	36 857
	Establishments with sales of \$25,000,000 or more .....	340	D	D	D	k
	Establishments not operated for the entire year .....	2 258	1 332 502	135 993	27 572	6 750
44312	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Establishments operated for the entire year .....	9 093	22 322 175	2 129 625	482 698	85 202
	Establishments with sales less than \$10,000 .....	7	45	35	9	7
	Establishments with sales of \$10,000 to \$24,999 .....	34	626	257	70	45
	Establishments with sales of \$25,000 to \$49,999 .....	98	3 777	1 210	285	154
	Establishments with sales of \$50,000 to \$99,999 .....	287	21 686	5 722	1 421	515
	Establishments with sales of \$100,000 to \$249,999 .....	1 157	202 924	40 018	9 333	2 751
	Establishments with sales of \$250,000 to \$499,999 .....	1 652	604 961	103 735	23 577	5 732
	Establishments with sales of \$500,000 to \$999,999 .....	2 298	1 662 527	229 172	52 395	12 189
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 052	3 100 569	409 267	91 801	16 725
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	748	2 574 581	304 295	67 258	10 260
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	329	2 242 040	260 976	55 046	7 151
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	248	3 976 156	350 818	76 787	10 848
	Establishments with sales of \$25,000,000 or more .....	183	7 932 275	424 120	104 716	18 825
	Establishments not operated for the entire year .....	2 648	1 736 488	148 139	24 130	5 299

**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
443120	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Establishments operated for the entire year .....	9 093	22 322 175	2 129 625	482 698	85 202
	Establishments with sales less than \$10,000 .....	7	45	35	9	7
	Establishments with sales of \$10,000 to \$24,999 .....	34	626	257	70	45
	Establishments with sales of \$25,000 to \$49,999 .....	98	3 777	1 210	285	154
	Establishments with sales of \$50,000 to \$99,999 .....	287	21 686	5 722	1 421	515
	Establishments with sales of \$100,000 to \$249,999 .....	1 157	202 924	40 018	9 333	2 751
	Establishments with sales of \$250,000 to \$499,999 .....	1 652	604 961	103 735	23 577	5 732
	Establishments with sales of \$500,000 to \$999,999 .....	2 298	1 662 527	229 172	52 395	12 189
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 052	3 100 569	409 267	91 801	16 725
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	748	2 574 581	304 295	67 258	10 260
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	329	2 242 048	260 976	55 046	7 151
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	248	3 976 156	350 818	76 787	10 848
	Establishments with sales of \$25,000,000 or more .....	183	7 932 275	424 120	104 716	18 825
	Establishments not operated for the entire year .....	2 648	1 736 488	148 139	24 130	5 299
4431201	Computer stores (custom assembly)					
	<b>All establishments</b> .....	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Establishments operated for the entire year .....	2 723	3 572 177	361 485	82 278	15 675
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	8	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	36	1 379	408	96	65
	Establishments with sales of \$50,000 to \$99,999 .....	101	7 755	1 681	420	190
	Establishments with sales of \$100,000 to \$249,999 .....	423	75 858	11 876	2 717	999
	Establishments with sales of \$250,000 to \$499,999 .....	622	226 238	33 070	7 416	1 939
	Establishments with sales of \$500,000 to \$999,999 .....	642	453 442	57 080	12 971	3 033
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	554	840 893	93 939	20 706	4 009
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	219	753 253	67 234	14 888	2 564
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	74	500 930	40 814	9 809	1 323
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	38	529 192	42 089	9 813	1 195
	Establishments with sales of \$25,000,000 or more .....	5	183 069	13 235	3 423	346
	Establishments not operated for the entire year .....	1 078	411 288	33 699	4 662	1 338
4431202	Other computer stores					
	<b>All establishments</b> .....	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Establishments operated for the entire year .....	4 596	16 139 111	1 384 642	324 854	56 190
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	46	1 799	580	131	64
	Establishments with sales of \$50,000 to \$99,999 .....	130	9 770	2 591	643	203
	Establishments with sales of \$100,000 to \$249,999 .....	554	96 829	19 456	4 703	1 306
	Establishments with sales of \$250,000 to \$499,999 .....	863	317 130	56 030	13 101	3 104
	Establishments with sales of \$500,000 to \$999,999 .....	982	704 231	113 052	27 278	5 410
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	993	1 535 957	232 819	54 728	9 027
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	432	1 487 790	186 511	41 853	6 208
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	223	1 510 447	164 334	37 166	4 848
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	179	3 010 999	235 814	53 908	8 192
	Establishments with sales of \$25,000,000 or more .....	171	7 463 758	373 273	91 300	17 797
	Establishments not operated for the entire year .....	1 074	1 091 327	81 003	12 177	2 402
4431203	Prepackaged software stores					
	<b>All establishments</b> .....	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Establishments operated for the entire year .....	1 774	2 610 887	383 498	75 566	13 337
	Establishments with sales less than \$10,000 .....	4	22	21	6	4
	Establishments with sales of \$10,000 to \$24,999 .....	5	80	30	11	5
	Establishments with sales of \$25,000 to \$49,999 .....	16	599	222	58	25
	Establishments with sales of \$50,000 to \$99,999 .....	56	4 161	1 450	358	122
	Establishments with sales of \$100,000 to \$249,999 .....	180	30 237	8 686	1 913	446
	Establishments with sales of \$250,000 to \$499,999 .....	167	61 593	14 635	3 060	689
	Establishments with sales of \$500,000 to \$999,999 .....	674	504 854	59 040	12 146	3 746
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	505	723 719	82 509	16 367	3 689
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	97	333 538	50 550	10 517	1 488
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	32	230 671	55 828	8 071	980
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	31	435 965	72 915	13 066	1 461
	Establishments with sales of \$25,000,000 or more .....	7	285 448	37 612	9 993	682
	Establishments not operated for the entire year .....	496	233 873	33 437	7 291	1 559
44313	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Establishments operated for the entire year .....	2 478	2 166 086	310 241	72 955	16 888
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	55	16	6	3
	Establishments with sales of \$25,000 to \$49,999 .....	21	785	201	46	24
	Establishments with sales of \$50,000 to \$99,999 .....	93	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	397	69 864	13 318	3 228	1 073
	Establishments with sales of \$250,000 to \$499,999 .....	777	303 897	52 980	13 075	3 547
	Establishments with sales of \$500,000 to \$999,999 .....	624	437 777	68 924	16 207	4 364
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	430	636 651	93 464	21 563	4 615
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	91	312 561	39 888	9 051	1 647
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	29	183 323	21 759	4 889	776
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	11	135 580	15 898	3 995	544
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	365	85 604	13 732	3 092	620

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
443130	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Establishments operated for the entire year .....	2 478	2 166 086	310 241	72 955	16 888
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	55	16	6	3
	Establishments with sales of \$25,000 to \$49,999 .....	21	785	201	46	24
	Establishments with sales of \$50,000 to \$99,999 .....	93	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	397	69 864	13 318	3 228	1 073
	Establishments with sales of \$250,000 to \$499,999 .....	777	303 897	52 980	13 075	3 547
	Establishments with sales of \$500,000 to \$999,999 .....	624	437 777	68 924	16 207	4 364
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	430	636 651	93 464	21 563	4 615
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	91	312 561	39 888	9 051	1 647
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	29	183 323	21 759	4 889	776
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	11	135 580	15 898	3 995	544
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	365	85 604	13 732	3 092	620
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>					
	<b>All establishments</b> .....	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Establishments operated for the entire year .....	84 905	222 952 751	25 025 496	5 792 900	1 092 223
	Establishments with sales less than \$10,000 .....	14	101	48	15	14
	Establishments with sales of \$10,000 to \$24,999 .....	197	3 666	1 379	337	230
	Establishments with sales of \$25,000 to \$49,999 .....	690	25 860	7 908	1 780	984
	Establishments with sales of \$50,000 to \$99,999 .....	2 270	171 899	38 858	8 722	3 959
	Establishments with sales of \$100,000 to \$249,999 .....	9 311	1 625 276	296 163	66 659	23 450
	Establishments with sales of \$250,000 to \$499,999 .....	13 530	4 954 774	836 256	188 084	55 011
	Establishments with sales of \$500,000 to \$999,999 .....	17 328	12 485 295	1 935 428	435 025	106 618
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	20 817	32 950 011	4 383 145	990 147	203 659
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	10 493	36 610 870	4 219 263	963 507	168 647
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	5 910	40 692 657	4 358 637	1 009 629	155 590
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3 150	46 732 139	4 763 999	1 129 894	190 440
	Establishments with sales of \$25,000,000 or more .....	1 195	46 700 203	4 184 412	999 101	183 621
	Establishments not operated for the entire year .....	8 212	4 613 350	583 360	105 666	25 689
4441	Building material & supplies dealers					
	<b>All establishments</b> .....	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Establishments operated for the entire year .....	66 469	192 290 711	21 844 973	5 106 220	932 629
	Establishments with sales less than \$10,000 .....	6	45	18	6	6
	Establishments with sales of \$10,000 to \$24,999 .....	133	2 478	982	230	150
	Establishments with sales of \$25,000 to \$49,999 .....	507	19 146	5 937	1 358	718
	Establishments with sales of \$50,000 to \$99,999 .....	1 666	126 070	29 117	6 681	2 827
	Establishments with sales of \$100,000 to \$249,999 .....	6 836	1 194 453	223 502	51 539	16 891
	Establishments with sales of \$250,000 to \$499,999 .....	10 213	3 747 270	651 070	150 745	41 253
	Establishments with sales of \$500,000 to \$999,999 .....	13 562	9 797 329	1 547 307	355 348	82 593
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	16 279	25 640 124	3 515 220	804 035	156 414
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 232	28 826 957	3 483 120	803 229	135 520
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	5 022	34 687 522	3 852 200	896 998	135 797
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	2 847	42 482 011	4 408 113	1 049 470	178 533
	Establishments with sales of \$25,000,000 or more .....	1 166	45 767 306	4 128 387	986 581	181 927
	Establishments not operated for the entire year .....	5 447	3 597 485	468 127	86 201	19 667
44411	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Establishments operated for the entire year .....	3 633	50 308 070	4 827 098	1 185 586	278 332
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	5	151	26	6	5
	Establishments with sales of \$50,000 to \$99,999 .....	28	2 090	437	101	43
	Establishments with sales of \$100,000 to \$249,999 .....	126	21 566	3 833	864	292
	Establishments with sales of \$250,000 to \$499,999 .....	192	72 080	12 015	2 817	753
	Establishments with sales of \$500,000 to \$999,999 .....	301	224 003	33 123	7 478	1 923
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	590	987 460	130 472	29 541	7 346
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	412	1 473 891	179 840	43 497	10 962
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	371	2 713 310	313 571	81 189	20 121
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	803	12 935 857	1 320 988	335 336	88 782
	Establishments with sales of \$25,000,000 or more .....	805	31 877 662	2 832 793	684 757	148 105
	Establishments not operated for the entire year .....	364	1 319 856	169 353	20 057	5 521
444110	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Establishments operated for the entire year .....	3 633	50 308 070	4 827 098	1 185 586	278 332
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	5	151	26	6	5
	Establishments with sales of \$50,000 to \$99,999 .....	28	2 090	437	101	43
	Establishments with sales of \$100,000 to \$249,999 .....	126	21 566	3 833	864	292
	Establishments with sales of \$250,000 to \$499,999 .....	192	72 080	12 015	2 817	753
	Establishments with sales of \$500,000 to \$999,999 .....	301	224 003	33 123	7 478	1 923
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	590	987 460	130 472	29 541	7 346
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	412	1 473 891	179 840	43 497	10 962
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	371	2 713 310	313 571	81 189	20 121
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	803	12 935 857	1 320 988	335 336	88 782
	Establishments with sales of \$25,000,000 or more .....	805	31 877 662	2 832 793	684 757	148 105
	Establishments not operated for the entire year .....	364	1 319 856	169 353	20 057	5 521

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
44412	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Establishments operated for the entire year .....	7 908	7 829 673	993 253	230 743	42 467
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	17	332	95	23	17
	Establishments with sales of \$25,000 to \$49,999 .....	55	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	146	11 110	2 105	477	221
	Establishments with sales of \$100,000 to \$249,999 .....	740	132 286	21 421	4 977	1 651
	Establishments with sales of \$250,000 to \$499,999 .....	1 443	539 702	84 262	19 787	4 775
	Establishments with sales of \$500,000 to \$999,999 .....	2 715	1 980 393	261 520	61 338	12 332
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 390	3 513 988	419 127	98 450	16 731
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	322	1 043 560	134 991	30 377	4 696
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	68	429 504	46 703	10 894	1 463
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	11	148 298	18 922	4 128	436
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	521	113 747	17 883	4 353	1 050
444120	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Establishments operated for the entire year .....	7 908	7 829 673	993 253	230 743	42 467
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	17	332	95	23	17
	Establishments with sales of \$25,000 to \$49,999 .....	55	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	146	11 110	2 105	477	221
	Establishments with sales of \$100,000 to \$249,999 .....	740	132 286	21 421	4 977	1 651
	Establishments with sales of \$250,000 to \$499,999 .....	1 443	539 702	84 262	19 787	4 775
	Establishments with sales of \$500,000 to \$999,999 .....	2 715	1 980 393	261 520	61 338	12 332
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 390	3 513 988	419 127	98 450	16 731
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	322	1 043 560	134 991	30 377	4 696
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	68	429 504	46 703	10 894	1 463
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	11	148 298	18 922	4 128	436
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	521	113 747	17 883	4 353	1 050
44413	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Establishments operated for the entire year .....	14 306	13 225 809	2 043 391	471 683	134 301
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	31	578	236	56	33
	Establishments with sales of \$25,000 to \$49,999 .....	152	5 807	1 703	425	228
	Establishments with sales of \$50,000 to \$99,999 .....	570	42 934	9 303	2 230	1 034
	Establishments with sales of \$100,000 to \$249,999 .....	2 427	424 663	70 519	16 793	6 515
	Establishments with sales of \$250,000 to \$499,999 .....	3 534	1 291 715	210 971	49 233	16 959
	Establishments with sales of \$500,000 to \$999,999 .....	3 726	2 639 569	434 276	101 112	31 011
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 902	4 279 102	671 816	155 294	42 482
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	718	2 390 691	342 980	78 507	20 974
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	187	1 266 848	192 027	43 371	9 613
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	56	759 781	99 407	21 977	4 738
	Establishments with sales of \$25,000,000 or more .....	3	124 121	10 153	2 685	714
	Establishments not operated for the entire year .....	1 442	379 454	51 940	10 815	3 530
444130	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Establishments operated for the entire year .....	14 306	13 225 809	2 043 391	471 683	134 301
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	31	578	236	56	33
	Establishments with sales of \$25,000 to \$49,999 .....	152	5 807	1 703	425	228
	Establishments with sales of \$50,000 to \$99,999 .....	570	42 934	9 303	2 230	1 034
	Establishments with sales of \$100,000 to \$249,999 .....	2 427	424 663	70 519	16 793	6 515
	Establishments with sales of \$250,000 to \$499,999 .....	3 534	1 291 715	210 971	49 233	16 959
	Establishments with sales of \$500,000 to \$999,999 .....	3 726	2 639 569	434 276	101 112	31 011
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 902	4 279 102	671 816	155 294	42 482
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	718	2 390 691	342 980	78 507	20 974
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	187	1 266 848	192 027	43 371	9 613
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	56	759 781	99 407	21 977	4 738
	Establishments with sales of \$25,000,000 or more .....	3	124 121	10 153	2 685	714
	Establishments not operated for the entire year .....	1 442	379 454	51 940	10 815	3 530
44419	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Establishments operated for the entire year .....	40 622	120 927 159	13 981 231	3 218 208	477 529
	Establishments with sales less than \$10,000 .....	6	45	18	6	6
	Establishments with sales of \$10,000 to \$24,999 .....	85	1 568	651	151	100
	Establishments with sales of \$25,000 to \$49,999 .....	295	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	922	69 936	17 272	3 873	1 529
	Establishments with sales of \$100,000 to \$249,999 .....	3 543	615 938	127 729	28 905	8 433
	Establishments with sales of \$250,000 to \$499,999 .....	5 044	1 843 773	343 822	78 908	18 766
	Establishments with sales of \$500,000 to \$999,999 .....	6 820	4 953 364	818 388	185 420	37 327
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	10 397	16 859 574	2 293 805	520 750	89 855
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6 380	23 918 815	2 825 309	650 848	98 888
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	4 396	30 277 860	3 299 899	761 544	104 600
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1 977	28 638 075	2 968 796	688 029	84 577
	Establishments with sales of \$25,000,000 or more .....	357	D	D	D	k
	Establishments not operated for the entire year .....	3 120	1 784 428	228 951	50 976	9 566

**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
444190	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Establishments operated for the entire year .....	40 622	120 927 159	13 981 231	3 218 208	477 529
	Establishments with sales less than \$10,000 .....	6	45	18	6	6
	Establishments with sales of \$10,000 to \$24,999 .....	85	1 568	651	151	100
	Establishments with sales of \$25,000 to \$49,999 .....	295	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	922	69 936	17 272	3 873	1 529
	Establishments with sales of \$100,000 to \$249,999 .....	3 543	615 938	127 729	28 905	8 433
	Establishments with sales of \$250,000 to \$499,999 .....	5 044	1 843 773	343 822	78 908	18 766
	Establishments with sales of \$500,000 to \$999,999 .....	6 820	4 953 364	818 388	185 420	37 327
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	10 397	16 859 574	2 293 805	520 750	89 855
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6 780	23 918 815	2 825 309	650 848	98 888
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	4 396	30 277 860	3 299 899	761 544	104 600
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1 977	28 638 075	2 968 796	688 029	84 577
	Establishments with sales of \$25,000,000 or more .....	357	D	D	D	k
	Establishments not operated for the entire year .....	3 120	1 784 428	228 951	50 976	9 566
4441901	Retail lumber yards					
	<b>All establishments</b> .....	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Establishments operated for the entire year .....	10 380	41 346 720	4 394 572	991 859	168 446
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	1	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	31	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	122	9 336	2 020	452	179
	Establishments with sales of \$100,000 to \$249,999 .....	476	83 418	14 273	3 228	1 046
	Establishments with sales of \$250,000 to \$499,999 .....	828	310 925	48 150	11 016	2 893
	Establishments with sales of \$500,000 to \$999,999 .....	1 359	1 001 760	135 240	31 371	7 124
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 743	4 579 685	553 015	126 009	25 867
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 397	8 514 622	919 330	210 121	38 278
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 564	10 891 883	1 136 128	257 826	42 871
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	708	10 298 525	1 061 573	239 099	35 042
	Establishments with sales of \$25,000,000 or more .....	151	5 655 385	524 487	112 662	15 109
	Establishments not operated for the entire year .....	666	499 296	56 935	14 650	3 110
4441902	All other building material dealers					
	<b>All establishments</b> .....	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Establishments operated for the entire year .....	30 242	79 580 439	9 586 659	2 226 349	309 083
	Establishments with sales less than \$10,000 .....	6	45	18	6	6
	Establishments with sales of \$10,000 to \$24,999 .....	84	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	264	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	800	60 600	15 252	3 421	1 350
	Establishments with sales of \$100,000 to \$249,999 .....	3 067	532 520	113 456	25 677	7 387
	Establishments with sales of \$250,000 to \$499,999 .....	4 216	1 532 848	295 672	67 892	15 873
	Establishments with sales of \$500,000 to \$999,999 .....	5 461	3 951 604	683 148	154 049	30 203
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7 654	12 279 889	1 740 790	394 741	63 988
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	4 383	15 404 193	1 905 979	440 727	60 610
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 832	19 385 977	2 163 771	503 718	61 729
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1 269	18 339 550	1 907 223	448 930	49 535
	Establishments with sales of \$25,000,000 or more .....	206	D	D	D	j
	Establishments not operated for the entire year .....	2 454	1 285 132	172 016	36 326	6 456
4442	Lawn & garden equipment & supplies stores					
	<b>All establishments</b> .....	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Establishments operated for the entire year .....	18 436	30 662 040	3 180 523	686 680	159 594
	Establishments with sales less than \$10,000 .....	8	56	30	9	8
	Establishments with sales of \$10,000 to \$24,999 .....	64	1 188	397	107	80
	Establishments with sales of \$25,000 to \$49,999 .....	183	6 714	1 971	422	266
	Establishments with sales of \$50,000 to \$99,999 .....	604	45 829	9 741	2 041	1 132
	Establishments with sales of \$100,000 to \$249,999 .....	2 475	430 823	72 661	15 120	6 559
	Establishments with sales of \$250,000 to \$499,999 .....	3 317	1 207 504	185 186	37 339	13 758
	Establishments with sales of \$500,000 to \$999,999 .....	3 766	2 687 966	388 121	79 677	24 025
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 538	7 309 887	867 925	186 112	47 245
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 261	7 783 913	736 143	160 278	33 127
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	888	6 005 135	506 437	112 631	19 793
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	303	4 250 128	355 886	80 424	11 907
	Establishments with sales of \$25,000,000 or more .....	29	932 897	56 025	12 520	1 694
	Establishments not operated for the entire year .....	2 765	1 015 865	115 233	19 465	6 022
44421	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Establishments operated for the entire year .....	4 175	3 912 094	518 127	114 994	25 692
	Establishments with sales less than \$10,000 .....	3	20	11	3	3
	Establishments with sales of \$10,000 to \$24,999 .....	12	215	74	20	15
	Establishments with sales of \$25,000 to \$49,999 .....	46	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	152	11 563	2 328	483	250
	Establishments with sales of \$100,000 to \$249,999 .....	834	146 516	23 826	5 165	1 904
	Establishments with sales of \$250,000 to \$499,999 .....	1 023	370 089	55 445	11 896	3 659
	Establishments with sales of \$500,000 to \$999,999 .....	994	701 329	103 264	22 127	5 884
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	830	1 254 100	167 453	37 621	8 067
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	192	6 441 885	76 973	17 385	3 058
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	66	435 393	46 751	10 509	1 598
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	297 797	36 702	8 434	1 057
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	594	157 099	17 328	2 549	787

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
444210	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Establishments operated for the entire year .....	4 175	3 912 094	518 127	114 994	25 692
	Establishments with sales less than \$10,000 .....	3	20	11	3	3
	Establishments with sales of \$10,000 to \$24,999 .....	12	215	74	20	15
	Establishments with sales of \$25,000 to \$49,999 .....	46	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	152	11 563	2 328	483	250
	Establishments with sales of \$100,000 to \$249,999 .....	834	146 516	23 826	5 165	1 904
	Establishments with sales of \$250,000 to \$499,999 .....	1 023	370 089	55 445	11 896	3 659
	Establishments with sales of \$500,000 to \$999,999 .....	994	701 329	103 264	22 127	5 884
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	830	1 254 100	167 453	37 621	8 067
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	192	641 885	76 973	17 385	3 058
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	66	435 393	46 751	10 509	1 598
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	297 797	36 702	8 434	1 057
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	594	157 099	17 328	2 549	787
44422	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Establishments operated for the entire year .....	14 261	26 749 946	2 662 396	571 686	133 902
	Establishments with sales less than \$10,000 .....	5	36	19	6	5
	Establishments with sales of \$10,000 to \$24,999 .....	52	973	323	87	65
	Establishments with sales of \$25,000 to \$49,999 .....	137	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	452	34 266	7 413	1 558	882
	Establishments with sales of \$100,000 to \$249,999 .....	1 641	284 307	48 835	9 955	4 655
	Establishments with sales of \$250,000 to \$499,999 .....	2 294	837 415	129 741	25 443	10 099
	Establishments with sales of \$500,000 to \$999,999 .....	2 772	1 986 637	284 857	57 550	18 141
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 708	6 055 787	700 472	148 491	39 178
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 069	7 142 028	659 170	142 893	30 069
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	822	5 569 742	459 686	102 122	18 195
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	282	3 952 331	319 184	71 990	10 850
	Establishments with sales of \$25,000,000 or more .....	27	D	D	D	g
	Establishments not operated for the entire year .....	2 171	858 766	97 905	16 916	5 235
444220	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Establishments operated for the entire year .....	14 261	26 749 946	2 662 396	571 686	133 902
	Establishments with sales less than \$10,000 .....	5	36	19	6	5
	Establishments with sales of \$10,000 to \$24,999 .....	52	973	323	87	65
	Establishments with sales of \$25,000 to \$49,999 .....	137	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	452	34 266	7 413	1 558	882
	Establishments with sales of \$100,000 to \$249,999 .....	1 641	284 307	48 835	9 955	4 655
	Establishments with sales of \$250,000 to \$499,999 .....	2 294	837 415	129 741	25 443	10 099
	Establishments with sales of \$500,000 to \$999,999 .....	2 772	1 986 637	284 857	57 550	18 141
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 708	6 055 787	700 472	148 491	39 178
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 069	7 142 028	659 170	142 893	30 069
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	822	5 569 742	459 686	102 122	18 195
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	282	3 952 331	319 184	71 990	10 850
	Establishments with sales of \$25,000,000 or more .....	27	D	D	D	g
	Establishments not operated for the entire year .....	2 171	858 766	97 905	16 916	5 235
<b>445</b>	<b>Food &amp; beverage stores</b>					
	<b>All establishments</b> .....	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Establishments operated for the entire year .....	123 846	388 684 496	39 218 456	9 362 085	2 793 952
	Establishments with sales less than \$10,000 .....	23	167	105	31	34
	Establishments with sales of \$10,000 to \$24,999 .....	216	3 975	1 430	377	296
	Establishments with sales of \$25,000 to \$49,999 .....	1 116	42 828	10 231	2 476	1 751
	Establishments with sales of \$50,000 to \$99,999 .....	4 107	314 748	54 870	12 978	7 914
	Establishments with sales of \$100,000 to \$249,999 .....	18 509	3 261 111	426 366	100 606	50 025
	Establishments with sales of \$250,000 to \$499,999 .....	26 079	9 484 472	999 621	233 442	101 734
	Establishments with sales of \$500,000 to \$999,999 .....	25 922	18 367 373	1 801 998	426 733	163 440
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	18 632	28 398 690	2 714 228	636 164	222 856
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 322	29 667 784	2 865 998	679 295	226 985
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	8 276	59 784 405	6 090 668	1 461 898	451 161
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	10 305	162 098 381	16 796 397	3 995 326	1 096 691
	Establishments with sales of \$25,000,000 or more .....	2 339	77 260 562	7 456 544	1 812 759	471 065
	Establishments not operated for the entire year .....	24 682	13 080 003	1 362 639	284 306	99 122
4451	Grocery stores					
	<b>All establishments</b> .....	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Establishments operated for the entire year .....	81 339	357 189 535	36 242 922	8 668 344	2 559 863
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	50	943	309	86	60
	Establishments with sales of \$25,000 to \$49,999 .....	520	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 997	154 641	23 275	5 485	3 219
	Establishments with sales of \$100,000 to \$249,999 .....	10 002	1 764 086	203 570	47 977	23 619
	Establishments with sales of \$250,000 to \$499,999 .....	14 196	5 159 860	518 685	120 901	54 405
	Establishments with sales of \$500,000 to \$999,999 .....	14 954	10 665 010	1 061 257	252 654	102 678
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	12 069	18 613 367	1 866 391	439 008	165 029
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	7 052	25 477 120	2 516 788	598 599	206 230
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	7 958	57 666 084	5 926 966	1 423 669	442 254
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	10 211	160 783 953	16 680 561	3 969 854	1 091 202
	Establishments with sales of \$25,000,000 or more .....	2 328	76 884 452	7 441 195	1 809 163	470 511
	Establishments not operated for the entire year .....	15 203	11 060 936	1 183 244	247 652	83 745

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44511	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Establishments operated for the entire year .....	58 949	341 494 198	34 735 247	8 307 286	2 414 214
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	382	118	29	21
	Establishments with sales of \$25,000 to \$49,999 .....	358	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	1 312	101 954	14 658	3 455	2 024
	Establishments with sales of \$100,000 to \$249,999 .....	6 389	1 117 962	129 809	30 426	14 538
	Establishments with sales of \$250,000 to \$499,999 .....	8 157	2 937 012	296 384	68 714	30 242
	Establishments with sales of \$500,000 to \$999,999 .....	7 658	5 423 126	541 805	125 540	51 715
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7 906	12 710 906	1 307 048	305 692	114 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6 717	24 422 510	2 430 059	578 694	199 006
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	7 907	57 328 750	5 906 485	1 418 834	440 717
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	10 196	160 578 889	16 665 560	3 966 205	1 090 180
	Establishments with sales of \$25,000,000 or more .....	2 327	D	D	D	m
	Establishments not operated for the entire year .....	10 512	9 908 507	1 092 558	229 532	75 507
445110	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Establishments operated for the entire year .....	58 949	341 494 198	34 735 247	8 307 286	2 414 214
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	382	118	29	21
	Establishments with sales of \$25,000 to \$49,999 .....	358	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	1 312	101 954	14 658	3 455	2 024
	Establishments with sales of \$100,000 to \$249,999 .....	6 389	1 117 962	129 809	30 426	14 538
	Establishments with sales of \$250,000 to \$499,999 .....	8 157	2 937 012	296 384	68 714	30 242
	Establishments with sales of \$500,000 to \$999,999 .....	7 658	5 423 126	541 805	125 540	51 715
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7 906	12 710 906	1 307 048	305 692	114 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6 717	24 422 510	2 430 059	578 694	199 006
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	7 907	57 328 750	5 906 485	1 418 834	440 717
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	10 196	160 578 889	16 665 560	3 966 205	1 090 180
	Establishments with sales of \$25,000,000 or more .....	2 327	D	D	D	m
	Establishments not operated for the entire year .....	10 512	9 908 507	1 092 558	229 532	75 507
44512	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Establishments operated for the entire year .....	22 390	15 695 337	1 507 675	361 058	145 649
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	29	561	191	57	39
	Establishments with sales of \$25,000 to \$49,999 .....	162	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	685	52 687	8 617	2 030	1 195
	Establishments with sales of \$100,000 to \$249,999 .....	3 613	646 124	73 761	17 551	9 081
	Establishments with sales of \$250,000 to \$499,999 .....	6 039	2 222 848	222 301	52 187	24 163
	Establishments with sales of \$500,000 to \$999,999 .....	7 296	5 241 884	519 452	127 114	50 963
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 163	5 902 461	559 343	133 316	50 157
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	335	1 054 610	86 729	19 905	7 224
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	51	337 334	20 481	4 835	1 537
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	15	205 064	15 001	3 649	1 022
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	4 691	1 152 429	90 686	18 120	8 238
445120	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Establishments operated for the entire year .....	22 390	15 695 337	1 507 675	361 058	145 649
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	29	561	191	57	39
	Establishments with sales of \$25,000 to \$49,999 .....	162	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	685	52 687	8 617	2 030	1 195
	Establishments with sales of \$100,000 to \$249,999 .....	3 613	646 124	73 761	17 551	9 081
	Establishments with sales of \$250,000 to \$499,999 .....	6 039	2 222 848	222 301	52 187	24 163
	Establishments with sales of \$500,000 to \$999,999 .....	7 296	5 241 884	519 452	127 114	50 963
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 163	5 902 461	559 343	133 316	50 157
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	335	1 054 610	86 729	19 905	7 224
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	51	337 334	20 481	4 835	1 537
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	15	205 064	15 001	3 649	1 022
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	4 691	1 152 429	90 686	18 120	8 238
4452	Specialty food stores					
	<b>All establishments</b> .....	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Establishments operated for the entire year .....	16 992	9 922 159	1 343 752	312 336	109 236
	Establishments with sales less than \$10,000 .....	14	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	115	2 134	836	213	172
	Establishments with sales of \$25,000 to \$49,999 .....	358	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 284	98 308	20 538	4 892	3 090
	Establishments with sales of \$100,000 to \$249,999 .....	4 871	846 415	146 726	34 611	17 576
	Establishments with sales of \$250,000 to \$499,999 .....	4 921	1 747 428	264 592	61 546	25 962
	Establishments with sales of \$500,000 to \$999,999 .....	3 232	2 244 427	309 791	73 011	24 763
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 698	2 529 887	317 777	73 272	21 365
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 791	1 257 047	149 755	34 200	8 940
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	94	637 246	72 175	16 697	4 060
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	30	421 134	53 141	11 872	2 399
	Establishments with sales of \$25,000,000 or more .....	4	124 360	4 583	1 099	202
	Establishments not operated for the entire year .....	5 381	907 749	111 890	23 208	9 595



**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44521	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Establishments operated for the entire year .....	5 771	4 065 328	511 723	120 876	36 785
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	16	296	158	44	22
	Establishments with sales of \$25,000 to \$49,999 .....	72	2 674	773	180	124
	Establishments with sales of \$50,000 to \$99,999 .....	264	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	1 279	225 693	35 568	8 660	3 703
	Establishments with sales of \$250,000 to \$499,999 .....	1 647	591 807	79 339	18 954	7 075
	Establishments with sales of \$500,000 to \$999,999 .....	1 428	997 493	131 367	31 704	9 498
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	860	1 265 834	154 547	36 303	9 770
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	162	560 556	63 886	14 516	3 822
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	30	201 576	17 982	4 219	1 066
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	163 489	21 786	4 768	1 056
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	1 443	281 693	32 691	8 281	3 081
445210	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Establishments operated for the entire year .....	5 771	4 065 328	511 723	120 876	36 785
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	16	296	158	44	22
	Establishments with sales of \$25,000 to \$49,999 .....	72	2 674	773	180	124
	Establishments with sales of \$50,000 to \$99,999 .....	264	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	1 279	225 693	35 568	8 660	3 703
	Establishments with sales of \$250,000 to \$499,999 .....	1 647	591 807	79 339	18 954	7 075
	Establishments with sales of \$500,000 to \$999,999 .....	1 428	997 493	131 367	31 704	9 498
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	860	1 265 834	154 547	36 303	9 770
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	162	560 556	63 886	14 516	3 822
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	30	201 576	17 982	4 219	1 066
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	163 489	21 786	4 768	1 056
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	1 443	281 693	32 691	8 281	3 081
44522	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Establishments operated for the entire year .....	1 351	954 101	94 597	21 821	6 789
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	5	77	49	13	6
	Establishments with sales of \$25,000 to \$49,999 .....	22	825	257	57	37
	Establishments with sales of \$50,000 to \$99,999 .....	80	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	331	56 431	6 979	1 643	728
	Establishments with sales of \$250,000 to \$499,999 .....	384	138 273	16 140	3 752	1 381
	Establishments with sales of \$500,000 to \$999,999 .....	310	215 450	23 764	5 564	1 866
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	160	237 820	24 391	5 604	1 499
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	49	162 900	16 168	3 606	889
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	5	29 679	2 646	656	104
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3	45 653	2 511	571	99
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	b
	Establishments not operated for the entire year .....	283	83 452	7 336	934	331
445220	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Establishments operated for the entire year .....	1 351	954 101	94 597	21 821	6 789
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	5	77	49	13	6
	Establishments with sales of \$25,000 to \$49,999 .....	22	825	257	57	37
	Establishments with sales of \$50,000 to \$99,999 .....	80	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	331	56 431	6 979	1 643	728
	Establishments with sales of \$250,000 to \$499,999 .....	384	138 273	16 140	3 752	1 381
	Establishments with sales of \$500,000 to \$999,999 .....	310	215 450	23 764	5 564	1 866
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	160	237 820	24 391	5 604	1 499
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	49	162 900	16 168	3 606	889
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	5	29 679	2 646	656	104
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3	45 653	2 511	571	99
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	b
	Establishments not operated for the entire year .....	283	83 452	7 336	934	331
44523	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Establishments operated for the entire year .....	2 167	1 845 858	210 219	45 980	15 781
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	19	357	144	32	20
	Establishments with sales of \$25,000 to \$49,999 .....	36	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	106	7 915	1 380	314	190
	Establishments with sales of \$100,000 to \$249,999 .....	484	85 615	10 251	2 339	1 113
	Establishments with sales of \$250,000 to \$499,999 .....	607	216 524	23 936	5 104	2 212
	Establishments with sales of \$500,000 to \$999,999 .....	445	312 920	33 421	7 330	2 809
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	329	522 790	57 461	12 408	4 340
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	92	308 279	34 766	7 563	2 393
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	40	279 957	32 442	7 292	1 993
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	110 150	16 024	3 516	658
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 012	260 970	26 748	3 578	1 470

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
445230	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Establishments operated for the entire year .....	2 167	1 845 858	210 219	45 980	15 781
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	19	357	144	32	20
	Establishments with sales of \$25,000 to \$49,999 .....	36	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	106	7 915	1 380	314	190
	Establishments with sales of \$100,000 to \$249,999 .....	484	85 615	10 251	2 339	1 113
	Establishments with sales of \$250,000 to \$499,999 .....	607	216 524	23 936	5 104	2 212
	Establishments with sales of \$500,000 to \$999,999 .....	445	312 920	33 421	7 330	2 809
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	329	522 790	57 461	12 408	4 340
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	92	308 279	34 766	7 563	2 393
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	40	279 957	32 442	7 292	1 993
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	110 150	16 024	3 516	658
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 012	260 970	26 748	3 578	1 470
44529	Other specialty food stores					
	<b>All establishments</b> .....	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Establishments operated for the entire year .....	7 703	3 056 872	527 213	123 659	49 881
	Establishments with sales less than \$10,000 .....	13	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	75	1 404	485	124	124
	Establishments with sales of \$25,000 to \$49,999 .....	228	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	834	D	D	D	g
	Establishments with sales of \$100,000 to \$249,999 .....	2 777	478 676	93 928	21 969	12 032
	Establishments with sales of \$250,000 to \$499,999 .....	2 283	800 824	145 177	33 736	15 294
	Establishments with sales of \$500,000 to \$999,999 .....	1 049	718 564	121 239	28 413	10 590
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	349	503 443	81 378	18 957	5 756
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	68	225 312	34 935	8 515	1 836
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	19	126 034	19 105	4 530	897
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	7	101 842	12 820	3 017	586
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	2 643	281 634	45 115	10 415	4 713
445291	Baked goods stores					
	<b>All establishments</b> .....	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Establishments operated for the entire year .....	2 239	830 035	177 782	42 590	13 421
	Establishments with sales less than \$10,000 .....	3	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	378	118	29	32
	Establishments with sales of \$25,000 to \$49,999 .....	58	2 242	623	174	115
	Establishments with sales of \$50,000 to \$99,999 .....	234	18 526	4 748	1 148	608
	Establishments with sales of \$100,000 to \$249,999 .....	861	149 076	32 550	7 637	3 197
	Establishments with sales of \$250,000 to \$499,999 .....	713	248 414	52 236	12 099	4 103
	Establishments with sales of \$500,000 to \$999,999 .....	246	165 836	37 097	8 664	2 798
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	76	113 599	23 452	5 553	1 569
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	18	63 465	14 956	4 366	572
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	7	D	D	D	e
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	2	D	D	D	b
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	551	60 275	13 254	3 166	1 389
445292	Confectionery & nut stores					
	<b>All establishments</b> .....	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Establishments operated for the entire year .....	3 049	1 157 879	178 436	41 739	20 442
	Establishments with sales less than \$10,000 .....	6	43	21	5	7
	Establishments with sales of \$10,000 to \$24,999 .....	28	503	217	61	60
	Establishments with sales of \$25,000 to \$49,999 .....	71	2 774	689	163	162
	Establishments with sales of \$50,000 to \$99,999 .....	309	23 520	4 954	1 169	882
	Establishments with sales of \$100,000 to \$249,999 .....	1 086	185 767	36 778	8 829	5 299
	Establishments with sales of \$250,000 to \$499,999 .....	916	320 240	53 631	12 673	6 846
	Establishments with sales of \$500,000 to \$999,999 .....	463	317 814	44 780	10 571	4 445
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	142	199 946	26 712	5 868	2 043
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	25	80 860	8 588	1 772	579
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2	D	D	D	b
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	b
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	635	70 063	12 350	1 936	1 136
445299	All other specialty food stores					
	<b>All establishments</b> .....	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Establishments operated for the entire year .....	2 415	1 068 958	170 995	39 330	16 018
	Establishments with sales less than \$10,000 .....	4	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	26	523	150	34	32
	Establishments with sales of \$25,000 to \$49,999 .....	99	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	291	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	830	143 833	24 600	5 503	3 536
	Establishments with sales of \$250,000 to \$499,999 .....	654	232 170	39 310	8 964	4 345
	Establishments with sales of \$500,000 to \$999,999 .....	340	234 914	39 362	8 998	3 347
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	131	189 898	31 214	7 536	2 144
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	25	80 987	11 391	2 377	685
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	10	D	D	D	e
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	4	D	D	D	e
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	1 457	151 296	19 511	5 313	2 188

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
4453	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with sales less than \$10,000 .....	7	51	32	10	8
	Establishments with sales of \$10,000 to \$24,999 .....	51	898	285	78	64
	Establishments with sales of \$25,000 to \$49,999 .....	238	9 152	2 541	626	414
	Establishments with sales of \$50,000 to \$99,999 .....	826	61 799	11 057	2 601	1 605
	Establishments with sales of \$100,000 to \$249,999 .....	3 636	650 610	76 070	18 018	8 830
	Establishments with sales of \$250,000 to \$499,999 .....	6 962	2 577 184	216 344	50 995	21 367
	Establishments with sales of \$500,000 to \$999,999 .....	7 736	5 457 936	430 950	101 068	35 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 865	7 255 436	530 060	123 884	36 462
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	899	2 933 617	199 455	46 496	11 815
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	224	1 481 075	91 527	21 532	4 847
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	64	893 294	62 695	13 600	3 090
	Establishments with sales of \$25,000,000 or more .....	7	251 750	10 766	2 497	352
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
44531	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with sales less than \$10,000 .....	7	51	32	10	8
	Establishments with sales of \$10,000 to \$24,999 .....	51	898	285	78	64
	Establishments with sales of \$25,000 to \$49,999 .....	238	9 152	2 541	626	414
	Establishments with sales of \$50,000 to \$99,999 .....	826	61 799	11 057	2 601	1 605
	Establishments with sales of \$100,000 to \$249,999 .....	3 636	650 610	76 070	18 018	8 830
	Establishments with sales of \$250,000 to \$499,999 .....	6 962	2 577 184	216 344	50 995	21 367
	Establishments with sales of \$500,000 to \$999,999 .....	7 736	5 457 936	430 950	101 068	35 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 865	7 255 436	530 060	123 884	36 462
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	899	2 933 617	199 455	46 496	11 815
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	224	1 481 075	91 527	21 532	4 847
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	64	893 294	62 695	13 600	3 090
	Establishments with sales of \$25,000,000 or more .....	7	251 750	10 766	2 497	352
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
445310	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with sales less than \$10,000 .....	7	51	32	10	8
	Establishments with sales of \$10,000 to \$24,999 .....	51	898	285	78	64
	Establishments with sales of \$25,000 to \$49,999 .....	238	9 152	2 541	626	414
	Establishments with sales of \$50,000 to \$99,999 .....	826	61 799	11 057	2 601	1 605
	Establishments with sales of \$100,000 to \$249,999 .....	3 636	650 610	76 070	18 018	8 830
	Establishments with sales of \$250,000 to \$499,999 .....	6 962	2 577 184	216 344	50 995	21 367
	Establishments with sales of \$500,000 to \$999,999 .....	7 736	5 457 936	430 950	101 068	35 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 865	7 255 436	530 060	123 884	36 462
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	899	2 933 617	199 455	46 496	11 815
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	224	1 481 075	91 527	21 532	4 847
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	64	893 294	62 695	13 600	3 090
	Establishments with sales of \$25,000,000 or more .....	7	251 750	10 766	2 497	352
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
<b>446</b>	<b>Health &amp; personal care stores</b>					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Establishments operated for the entire year .....	74 257	113 683 439	14 585 632	3 382 176	868 724
	Establishments with sales less than \$10,000 .....	45	342	158	54	46
	Establishments with sales of \$10,000 to \$24,999 .....	275	4 860	1 660	483	408
	Establishments with sales of \$25,000 to \$49,999 .....	811	30 621	8 495	2 169	1 363
	Establishments with sales of \$50,000 to \$99,999 .....	2 723	206 394	50 752	12 357	5 223
	Establishments with sales of \$100,000 to \$249,999 .....	11 052	1 936 036	402 354	94 516	31 052
	Establishments with sales of \$250,000 to \$499,999 .....	14 077	5 086 958	919 486	217 075	60 123
	Establishments with sales of \$500,000 to \$999,999 .....	13 770	9 859 662	1 532 465	358 923	86 296
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	17 638	28 609 522	3 971 766	897 864	214 628
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	9 350	32 375 007	3 902 967	885 593	239 690
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 807	25 648 860	2 737 141	658 241	174 514
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	675	8 714 084	912 249	219 041	50 418
	Establishments with sales of \$25,000,000 or more .....	34	1 211 093	146 139	35 860	4 963
	Establishments not operated for the entire year .....	8 684	4 017 424	605 003	126 846	34 970
4461	Health & personal care stores					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Establishments operated for the entire year .....	74 257	113 683 439	14 585 632	3 382 176	868 724
	Establishments with sales less than \$10,000 .....	45	342	158	54	46
	Establishments with sales of \$10,000 to \$24,999 .....	275	4 860	1 660	483	408
	Establishments with sales of \$25,000 to \$49,999 .....	811	30 621	8 495	2 169	1 363
	Establishments with sales of \$50,000 to \$99,999 .....	2 723	206 394	50 752	12 357	5 223
	Establishments with sales of \$100,000 to \$249,999 .....	11 052	1 936 036	402 354	94 516	31 052
	Establishments with sales of \$250,000 to \$499,999 .....	14 077	5 086 958	919 486	217 075	60 123
	Establishments with sales of \$500,000 to \$999,999 .....	13 770	9 859 662	1 532 465	358 923	86 296
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	17 638	28 609 522	3 971 766	897 864	214 628
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	9 350	32 375 007	3 902 967	885 593	239 690
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 807	25 648 860	2 737 141	658 241	174 514
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	675	8 714 084	912 249	219 041	50 418
	Establishments with sales of \$25,000,000 or more .....	34	1 211 093	146 139	35 860	4 963
	Establishments not operated for the entire year .....	8 684	4 017 424	605 003	126 846	34 970

**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
44611	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Establishments operated for the entire year .....	39 595	95 482 395	11 147 181	2 574 289	676 874
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	19	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	132	4 894	1 060	259	150
	Establishments with sales of \$50,000 to \$99,999 .....	365	27 369	5 515	1 341	591
	Establishments with sales of \$100,000 to \$249,999 .....	1 275	225 453	40 735	9 510	3 161
	Establishments with sales of \$250,000 to \$499,999 .....	3 133	1 191 549	175 795	41 397	11 808
	Establishments with sales of \$500,000 to \$999,999 .....	7 020	5 272 160	681 844	160 852	41 610
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 418	23 844 312	3 078 783	687 546	171 697
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 870	30 813 077	3 614 324	816 636	226 884
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 692	24 842 272	2 598 871	625 956	169 132
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	640	8 240 675	825 892	199 882	47 560
	Establishments with sales of \$25,000,000 or more .....	29	1 020 269	124 194	30 863	4 249
	Establishments not operated for the entire year .....	4 020	3 148 462	440 335	97 178	26 878
446110	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Establishments operated for the entire year .....	39 595	95 482 395	11 147 181	2 574 289	676 874
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	19	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	132	4 894	1 060	259	150
	Establishments with sales of \$50,000 to \$99,999 .....	365	27 369	5 515	1 341	591
	Establishments with sales of \$100,000 to \$249,999 .....	1 275	225 453	40 735	9 510	3 161
	Establishments with sales of \$250,000 to \$499,999 .....	3 133	1 191 549	175 795	41 397	11 808
	Establishments with sales of \$500,000 to \$999,999 .....	7 020	5 272 160	681 844	160 852	41 610
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 418	23 844 312	3 078 783	687 546	171 697
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 870	30 813 077	3 614 324	816 636	226 884
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 692	24 842 272	2 598 871	625 956	169 132
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	640	8 240 675	825 892	199 882	47 560
	Establishments with sales of \$25,000,000 or more .....	29	1 020 269	124 194	30 863	4 249
	Establishments not operated for the entire year .....	4 020	3 148 462	440 335	97 178	26 878
4461101	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Establishments operated for the entire year .....	37 959	93 917 392	10 953 890	2 529 184	661 566
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	10	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	103	3 798	773	196	112
	Establishments with sales of \$50,000 to \$99,999 .....	268	20 074	3 686	917	400
	Establishments with sales of \$100,000 to \$249,999 .....	962	171 806	29 955	7 007	2 268
	Establishments with sales of \$250,000 to \$499,999 .....	2 720	1 042 271	149 288	35 321	9 985
	Establishments with sales of \$500,000 to \$999,999 .....	6 675	5 026 758	643 203	151 836	39 106
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 123	23 392 499	3 023 084	674 746	166 638
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 777	30 482 884	3 582 430	808 874	223 993
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 655	24 597 578	2 582 062	622 059	167 785
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	636	D	D	D	k
	Establishments with sales of \$25,000,000 or more .....	28	D	D	D	h
	Establishments not operated for the entire year .....	3 784	3 072 440	426 741	93 703	25 764
4461102	Proprietary stores					
	<b>All establishments</b> .....	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Establishments operated for the entire year .....	1 636	1 565 003	193 291	45 105	15 308
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	9	157	55	16	10
	Establishments with sales of \$25,000 to \$49,999 .....	29	1 096	287	63	38
	Establishments with sales of \$50,000 to \$99,999 .....	97	7 295	1 829	424	191
	Establishments with sales of \$100,000 to \$249,999 .....	313	53 647	10 780	2 503	893
	Establishments with sales of \$250,000 to \$499,999 .....	413	149 278	26 507	6 076	1 823
	Establishments with sales of \$500,000 to \$999,999 .....	345	245 402	38 641	9 016	2 504
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	295	451 813	55 699	12 800	5 059
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	93	330 193	31 894	7 762	2 891
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	37	244 694	16 809	3 897	1 347
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	4	D	D	D	e
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	236	76 022	13 594	3 475	1 114
44612	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Establishments operated for the entire year .....	7 812	4 235 673	577 272	139 286	44 799
	Establishments with sales less than \$10,000 .....	12	83	54	13	13
	Establishments with sales of \$10,000 to \$24,999 .....	60	1 002	348	91	79
	Establishments with sales of \$25,000 to \$49,999 .....	170	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	537	40 429	7 733	1 883	1 078
	Establishments with sales of \$100,000 to \$249,999 .....	1 656	289 607	53 390	12 777	5 486
	Establishments with sales of \$250,000 to \$499,999 .....	2 655	973 480	151 660	37 468	13 215
	Establishments with sales of \$500,000 to \$999,999 .....	1 779	1 207 568	154 119	37 635	11 556
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	856	1 259 921	140 098	33 574	10 067
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	68	217 945	27 794	6 554	1 822
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	78 601	10 782	2 758	446
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	73 453	14 063	2 616	220
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	1 202	183 325	26 323	4 539	1 728

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446120	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Establishments operated for the entire year .....	7 812	4 235 673	577 272	139 286	44 799
	Establishments with sales less than \$10,000 .....	12	83	54	13	13
	Establishments with sales of \$10,000 to \$24,999 .....	60	1 002	348	91	79
	Establishments with sales of \$25,000 to \$49,999 .....	170	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	537	40 429	7 733	1 883	1 078
	Establishments with sales of \$100,000 to \$249,999 .....	1 656	289 607	53 390	12 777	5 486
	Establishments with sales of \$250,000 to \$499,999 .....	2 655	973 480	151 660	37 468	13 215
	Establishments with sales of \$500,000 to \$999,999 .....	1 779	1 207 568	154 119	37 635	11 556
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	856	1 259 921	140 098	33 574	10 067
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	68	217 945	27 794	6 554	1 822
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	78 601	10 782	2 758	446
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	73 453	14 062	2 616	220
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	1 202	183 325	26 323	4 539	1 728
44613	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Establishments operated for the entire year .....	13 837	6 167 830	1 337 418	321 027	70 642
	Establishments with sales less than \$10,000 .....	13	112	32	18	13
	Establishments with sales of \$10,000 to \$24,999 .....	87	1 599	479	166	100
	Establishments with sales of \$25,000 to \$49,999 .....	189	7 278	2 428	656	262
	Establishments with sales of \$50,000 to \$99,999 .....	952	72 955	21 649	5 200	1 806
	Establishments with sales of \$100,000 to \$249,999 .....	4 695	810 417	184 474	43 560	12 846
	Establishments with sales of \$250,000 to \$499,999 .....	4 328	1 520 452	334 566	79 162	18 504
	Establishments with sales of \$500,000 to \$999,999 .....	2 330	1 581 678	341 898	79 647	16 079
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 095	1 627 160	350 379	85 803	16 141
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	131	401 544	74 615	19 921	3 542
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	73 257	10 042	2 250	407
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	6	71 378	16 856	4 644	942
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 355	264 248	63 821	10 138	2 407
446130	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Establishments operated for the entire year .....	13 837	6 167 830	1 337 418	321 027	70 642
	Establishments with sales less than \$10,000 .....	13	112	32	18	13
	Establishments with sales of \$10,000 to \$24,999 .....	87	1 599	479	166	100
	Establishments with sales of \$25,000 to \$49,999 .....	189	7 278	2 428	656	262
	Establishments with sales of \$50,000 to \$99,999 .....	952	72 955	21 649	5 200	1 806
	Establishments with sales of \$100,000 to \$249,999 .....	4 695	810 417	184 474	43 560	12 846
	Establishments with sales of \$250,000 to \$499,999 .....	4 328	1 520 452	334 566	79 162	18 504
	Establishments with sales of \$500,000 to \$999,999 .....	2 330	1 581 678	341 898	79 647	16 079
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 095	1 627 160	350 379	85 803	16 141
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	131	401 544	74 615	19 921	3 542
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	73 257	10 042	2 250	407
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	6	71 378	16 856	4 644	942
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 355	264 248	63 821	10 138	2 407
44619	Other health & personal care stores					
	<b>All establishments</b> .....	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Establishments operated for the entire year .....	13 013	7 797 541	1 523 761	347 574	76 409
	Establishments with sales less than \$10,000 .....	18	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	109	D	D	D	f
	Establishments with sales of \$25,000 to \$49,999 .....	320	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	869	65 641	15 855	3 933	1 748
	Establishments with sales of \$100,000 to \$249,999 .....	3 426	610 559	123 755	28 669	9 559
	Establishments with sales of \$250,000 to \$499,999 .....	3 961	1 401 477	257 465	59 048	16 596
	Establishments with sales of \$500,000 to \$999,999 .....	2 641	1 798 256	354 604	80 789	17 051
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 269	1 878 129	402 506	90 941	16 723
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	281	942 441	186 234	7 442	7 442
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	93	654 730	117 446	27 277	4 529
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	24	328 578	55 438	11 899	1 696
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	2 107	421 389	74 524	14 991	3 957
446191	Food (health) supplement stores					
	<b>All establishments</b> .....	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Establishments operated for the entire year .....	6 498	3 323 755	463 370	105 365	36 762
	Establishments with sales less than \$10,000 .....	4	26	16	4	4
	Establishments with sales of \$10,000 to \$24,999 .....	48	840	236	68	99
	Establishments with sales of \$25,000 to \$49,999 .....	158	6 044	1 272	324	416
	Establishments with sales of \$50,000 to \$99,999 .....	365	27 839	4 771	1 167	841
	Establishments with sales of \$100,000 to \$249,999 .....	1 783	327 365	47 976	10 933	5 547
	Establishments with sales of \$250,000 to \$499,999 .....	2 229	788 434	105 006	24 035	9 722
	Establishments with sales of \$500,000 to \$999,999 .....	1 284	868 020	111 903	25 802	8 276
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	499	743 015	105 951	24 005	6 752
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	101	341 998	54 159	11 995	3 294
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	22	160 022	22 991	4 974	1 409
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	60 152	9 089	2 058	402
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	906	164 835	21 586	4 759	1 775

**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446199	All other health & personal care stores					
	<b>All establishments</b> .....	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Establishments operated for the entire year .....	6 515	4 473 786	1 060 391	242 209	39 647
	Establishments with sales less than \$10,000 .....	14	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	61	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	162	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	504	37 802	11 084	2 766	907
	Establishments with sales of \$100,000 to \$249,999 .....	1 643	283 194	75 779	17 736	4 012
	Establishments with sales of \$250,000 to \$499,999 .....	1 732	613 043	152 459	35 013	6 874
	Establishments with sales of \$500,000 to \$999,999 .....	1 357	930 236	242 701	54 987	8 775
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	770	1 135 114	296 555	66 936	9 971
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	180	600 443	132 075	30 487	4 148
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	71	494 708	94 455	22 303	3 120
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	19	268 426	46 349	9 841	1 294
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	1 201	256 554	52 938	10 232	2 182
<b>447</b>	<b>Gasoline stations</b>					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Establishments operated for the entire year .....	112 852	189 750 988	10 994 252	2 597 989	885 426
	Establishments with sales less than \$10,000 .....	7	31	95	30	17
	Establishments with sales of \$10,000 to \$24,999 .....	83	1 566	711	178	98
	Establishments with sales of \$25,000 to \$49,999 .....	321	12 312	3 624	861	456
	Establishments with sales of \$50,000 to \$99,999 .....	1 145	88 002	17 429	4 139	1 912
	Establishments with sales of \$100,000 to \$249,999 .....	5 764	1 029 588	141 023	33 540	13 035
	Establishments with sales of \$250,000 to \$499,999 .....	11 482	4 315 554	424 341	100 617	39 159
	Establishments with sales of \$500,000 to \$999,999 .....	24 103	18 062 142	1 462 682	350 850	132 295
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	49 482	79 543 717	4 838 292	1 149 152	398 765
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	16 858	56 031 226	2 708 426	633 987	201 283
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 923	18 695 695	864 175	201 204	62 243
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	588	8 648 307	412 240	95 518	28 190
	Establishments with sales of \$25,000,000 or more .....	96	3 322 848	121 214	27 913	7 973
	Establishments not operated for the entire year .....	14 037	8 414 798	487 840	98 525	36 636
4471	Gasoline stations					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Establishments operated for the entire year .....	112 852	189 750 988	10 994 252	2 597 989	885 426
	Establishments with sales less than \$10,000 .....	7	31	95	30	17
	Establishments with sales of \$10,000 to \$24,999 .....	83	1 566	711	178	98
	Establishments with sales of \$25,000 to \$49,999 .....	321	12 312	3 624	861	456
	Establishments with sales of \$50,000 to \$99,999 .....	1 145	88 002	17 429	4 139	1 912
	Establishments with sales of \$100,000 to \$249,999 .....	5 764	1 029 588	141 023	33 540	13 035
	Establishments with sales of \$250,000 to \$499,999 .....	11 482	4 315 554	424 341	100 617	39 159
	Establishments with sales of \$500,000 to \$999,999 .....	24 103	18 062 142	1 462 682	350 850	132 295
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	49 482	79 543 717	4 838 292	1 149 152	398 765
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	16 858	56 031 226	2 708 426	633 987	201 283
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 923	18 695 695	864 175	201 204	62 243
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	588	8 648 307	412 240	95 518	28 190
	Establishments with sales of \$25,000,000 or more .....	96	3 322 848	121 214	27 913	7 973
	Establishments not operated for the entire year .....	14 037	8 414 798	487 840	98 525	36 636
44711	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Establishments operated for the entire year .....	73 950	122 863 963	6 962 440	1 646 908	595 218
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	5	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	47	1 808	324	77	59
	Establishments with sales of \$50,000 to \$99,999 .....	322	25 129	2 847	692	488
	Establishments with sales of \$100,000 to \$249,999 .....	2 056	378 046	35 875	8 341	4 454
	Establishments with sales of \$250,000 to \$499,999 .....	5 904	2 255 269	198 002	46 503	21 703
	Establishments with sales of \$500,000 to \$999,999 .....	16 383	12 442 422	973 274	234 954	94 912
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	36 059	57 723 970	3 468 879	824 873	299 995
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	11 498	37 984 628	1 774 687	414 046	136 973
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 526	9 438 821	395 611	91 492	28 413
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	131	1 844 705	80 313	18 457	5 667
	Establishments with sales of \$25,000,000 or more .....	18	769 069	32 586	7 458	2 543
	Establishments not operated for the entire year .....	7 734	4 745 154	266 147	46 261	18 739
447110	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Establishments operated for the entire year .....	73 950	122 863 963	6 962 440	1 646 908	595 218
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	5	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	47	1 808	324	77	59
	Establishments with sales of \$50,000 to \$99,999 .....	322	25 129	2 847	692	488
	Establishments with sales of \$100,000 to \$249,999 .....	2 056	378 046	35 875	8 341	4 454
	Establishments with sales of \$250,000 to \$499,999 .....	5 904	2 255 269	198 002	46 503	21 703
	Establishments with sales of \$500,000 to \$999,999 .....	16 383	12 442 422	973 274	234 954	94 912
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	36 059	57 723 970	3 468 879	824 873	299 995
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	11 498	37 984 628	1 774 687	414 046	136 973
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 526	9 438 821	395 611	91 492	28 413
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	131	1 844 705	80 313	18 457	5 667
	Establishments with sales of \$25,000,000 or more .....	18	769 069	32 586	7 458	2 543
	Establishments not operated for the entire year .....	7 734	4 745 154	266 147	46 261	18 739

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>447</b>	<b>Gasoline stations—Con.</b>					
44719	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Establishments operated for the entire year .....	38 902	66 887 025	4 031 812	951 081	290 208
	Establishments with sales less than \$10,000 .....	6	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	78	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	274	10 504	3 300	784	397
	Establishments with sales of \$50,000 to \$99,999 .....	823	62 873	14 582	3 447	1 424
	Establishments with sales of \$100,000 to \$249,999 .....	3 708	651 542	105 148	25 199	8 581
	Establishments with sales of \$250,000 to \$499,999 .....	5 578	2 060 285	226 339	54 114	17 456
	Establishments with sales of \$500,000 to \$999,999 .....	7 720	5 619 720	489 408	115 896	37 383
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13 423	21 819 747	1 369 413	324 279	98 770
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	5 360	18 046 598	933 739	219 941	64 310
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 397	9 256 874	468 564	109 712	33 830
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	457	6 803 602	331 927	77 061	22 523
	Establishments with sales of \$25,000,000 or more .....	78	2 553 779	88 628	20 455	5 430
	Establishments not operated for the entire year .....	6 303	3 669 644	221 693	52 264	17 897
447190	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Establishments operated for the entire year .....	38 902	66 887 025	4 031 812	951 081	290 208
	Establishments with sales less than \$10,000 .....	6	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	78	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	274	10 504	3 300	784	397
	Establishments with sales of \$50,000 to \$99,999 .....	823	62 873	14 582	3 447	1 424
	Establishments with sales of \$100,000 to \$249,999 .....	3 708	651 542	105 148	25 199	8 581
	Establishments with sales of \$250,000 to \$499,999 .....	5 578	2 060 285	226 339	54 114	17 456
	Establishments with sales of \$500,000 to \$999,999 .....	7 720	5 619 720	489 408	115 896	37 383
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13 423	21 819 747	1 369 413	324 279	98 770
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	5 360	18 046 598	933 739	219 941	64 310
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 397	9 256 874	468 564	109 712	33 830
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	457	6 803 602	331 927	77 061	22 523
	Establishments with sales of \$25,000,000 or more .....	78	2 553 779	88 628	20 455	5 430
	Establishments not operated for the entire year .....	6 303	3 669 644	221 693	52 264	17 897
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>					
	<b>All establishments</b> .....	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Establishments operated for the entire year .....	135 969	130 729 267	15 906 744	3 786 962	1 229 472
	Establishments with sales less than \$10,000 .....	126	740	322	138	125
	Establishments with sales of \$10,000 to \$24,999 .....	1 034	19 266	4 817	1 370	1 154
	Establishments with sales of \$25,000 to \$49,999 .....	2 360	87 389	18 962	4 781	3 565
	Establishments with sales of \$50,000 to \$99,999 .....	6 677	507 572	95 968	23 518	13 415
	Establishments with sales of \$100,000 to \$249,999 .....	23 907	4 160 799	691 084	165 804	75 261
	Establishments with sales of \$250,000 to \$499,999 .....	33 906	12 455 754	1 846 762	438 701	166 965
	Establishments with sales of \$500,000 to \$999,999 .....	36 415	25 785 476	3 401 035	800 650	280 639
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	22 657	33 494 970	3 892 945	914 610	289 318
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	5 208	18 038 643	1 877 154	438 961	138 782
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 922	19 583 076	1 869 974	438 912	137 903
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	609	8 462 918	924 561	223 008	56 296
	Establishments with sales of \$25,000,000 or more .....	148	8 132 664	1 283 160	336 509	66 049
	Establishments not operated for the entire year .....	20 632	5 668 378	690 627	126 487	50 681
4481	Clothing stores					
	<b>All establishments</b> .....	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Establishments operated for the entire year .....	81 377	91 965 275	10 762 416	2 581 832	894 281
	Establishments with sales less than \$10,000 .....	106	593	230	113	105
	Establishments with sales of \$10,000 to \$24,999 .....	4 119	7 402	2 089	585	500
	Establishments with sales of \$25,000 to \$49,999 .....	1 324	49 734	10 924	2 754	2 046
	Establishments with sales of \$50,000 to \$99,999 .....	4 403	335 758	60 731	14 869	9 197
	Establishments with sales of \$100,000 to \$249,999 .....	14 664	2 525 944	403 063	96 833	47 701
	Establishments with sales of \$250,000 to \$499,999 .....	18 107	6 627 021	992 450	236 800	96 490
	Establishments with sales of \$500,000 to \$999,999 .....	20 642	14 697 170	1 925 922	458 298	176 418
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 418	21 641 210	2 423 996	573 794	205 287
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	4 084	14 288 739	1 430 313	335 890	117 245
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 554	17 114 859	1 573 658	370 232	124 758
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	524	7 258 815	783 893	189 878	51 610
	Establishments with sales of \$25,000,000 or more .....	132	7 418 030	1 155 147	301 786	62 924
	Establishments not operated for the entire year .....	13 363	3 952 808	462 638	78 602	33 649
44811	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Establishments operated for the entire year .....	10 871	9 506 079	1 281 009	314 495	80 329
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	22	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	116	4 412	1 027	259	171
	Establishments with sales of \$50,000 to \$99,999 .....	387	29 937	6 021	1 551	740
	Establishments with sales of \$100,000 to \$249,999 .....	1 644	288 881	48 445	12 382	4 662
	Establishments with sales of \$250,000 to \$499,999 .....	2 754	1 018 661	155 734	38 788	12 855
	Establishments with sales of \$500,000 to \$999,999 .....	3 305	2 350 825	325 091	79 568	23 440
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 105	3 056 574	408 552	100 144	23 343
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	379	1 277 692	165 684	40 227	7 314
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	128	881 598	93 869	23 927	4 873
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	22	295 495	27 305	6 295	1 416
	Establishments with sales of \$25,000,000 or more .....	7	301 612	49 180	11 321	1 490
	Establishments not operated for the entire year .....	1 272	358 550	44 189	10 718	3 252

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448110	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Establishments operated for the entire year .....	10 871	9 506 079	1 281 009	314 495	80 329
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	22	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	116	4 412	1 027	259	171
	Establishments with sales of \$50,000 to \$99,999 .....	387	29 937	6 021	1 551	740
	Establishments with sales of \$100,000 to \$249,999 .....	1 644	288 881	48 445	12 382	4 662
	Establishments with sales of \$250,000 to \$499,999 .....	2 754	1 018 661	155 734	38 788	12 855
	Establishments with sales of \$500,000 to \$999,999 .....	3 305	2 350 825	325 091	79 568	23 440
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 105	3 056 574	408 552	100 144	23 343
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	379	1 277 692	165 684	40 227	7 314
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	128	881 598	93 869	23 927	4 873
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	22	295 495	27 305	6 295	1 416
	Establishments with sales of \$25,000,000 or more .....	7	301 612	49 180	11 321	1 490
	Establishments not operated for the entire year .....	1 272	358 550	44 189	10 718	3 252
44812	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Establishments operated for the entire year .....	34 147	26 204 127	3 231 383	765 820	291 981
	Establishments with sales less than \$10,000 .....	11	79	24	11	11
	Establishments with sales of \$10,000 to \$24,999 .....	141	2 480	650	175	163
	Establishments with sales of \$25,000 to \$49,999 .....	571	21 249	4 129	1 035	860
	Establishments with sales of \$50,000 to \$99,999 .....	1 843	140 510	22 283	5 426	3 639
	Establishments with sales of \$100,000 to \$249,999 .....	5 860	1 005 377	147 155	35 091	18 978
	Establishments with sales of \$250,000 to \$499,999 .....	8 457	3 149 843	464 300	110 418	49 441
	Establishments with sales of \$500,000 to \$999,999 .....	10 616	7 518 738	955 862	227 388	95 836
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 579	8 082 937	864 014	203 097	79 419
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	798	2 650 834	282 084	65 665	21 027
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	175	1 154 556	127 849	29 928	8 166
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	60	902 250	131 918	32 093	6 253
	Establishments with sales of \$25,000,000 or more .....	36	1 575 274	231 115	55 493	8 188
	Establishments not operated for the entire year .....	5 525	1 053 556	134 463	31 551	13 704
448120	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Establishments operated for the entire year .....	34 147	26 204 127	3 231 383	765 820	291 981
	Establishments with sales less than \$10,000 .....	11	79	24	11	11
	Establishments with sales of \$10,000 to \$24,999 .....	141	2 480	650	175	163
	Establishments with sales of \$25,000 to \$49,999 .....	571	21 249	4 129	1 035	860
	Establishments with sales of \$50,000 to \$99,999 .....	1 843	140 510	22 283	5 426	3 639
	Establishments with sales of \$100,000 to \$249,999 .....	5 860	1 005 377	147 155	35 091	18 978
	Establishments with sales of \$250,000 to \$499,999 .....	8 457	3 149 843	464 300	110 418	49 441
	Establishments with sales of \$500,000 to \$999,999 .....	10 616	7 518 738	955 862	227 388	95 836
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 579	8 082 937	864 014	203 097	79 419
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	798	2 650 834	282 084	65 665	21 027
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	175	1 154 556	127 849	29 928	8 166
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	60	902 250	131 918	32 093	6 253
	Establishments with sales of \$25,000,000 or more .....	36	1 575 274	231 115	55 493	8 188
	Establishments not operated for the entire year .....	5 525	1 053 556	134 463	31 551	13 704
44813	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Establishments operated for the entire year .....	4 391	4 478 277	458 111	109 610	45 187
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	33	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	91	3 552	746	190	153
	Establishments with sales of \$50,000 to \$99,999 .....	290	21 868	3 534	839	638
	Establishments with sales of \$100,000 to \$249,999 .....	842	143 513	18 412	4 402	2 703
	Establishments with sales of \$250,000 to \$499,999 .....	711	253 322	32 430	7 631	3 450
	Establishments with sales of \$500,000 to \$999,999 .....	1 000	745 898	89 878	21 178	9 659
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 012	1 513 248	152 471	36 377	15 459
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	293	981 670	88 089	21 085	7 505
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	109	710 058	61 404	15 225	4 829
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	104 559	10 965	2 631	747
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	724	159 729	16 305	2 503	1 333
448130	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Establishments operated for the entire year .....	4 391	4 478 277	458 111	109 610	45 187
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	33	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	91	3 552	746	190	153
	Establishments with sales of \$50,000 to \$99,999 .....	290	21 868	3 534	839	638
	Establishments with sales of \$100,000 to \$249,999 .....	842	143 513	18 412	4 402	2 703
	Establishments with sales of \$250,000 to \$499,999 .....	711	253 322	32 430	7 631	3 450
	Establishments with sales of \$500,000 to \$999,999 .....	1 000	745 898	89 878	21 178	9 659
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 012	1 513 248	152 471	36 377	15 459
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	293	981 670	88 089	21 085	7 505
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	109	710 058	61 404	15 225	4 829
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	104 559	10 965	2 631	747
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	724	159 729	16 305	2 503	1 333



**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44814	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Establishments operated for the entire year .....	17 340	42 931 286	4 598 113	1 108 608	382 270
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	65	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	206	8 038	1 812	432	308
	Establishments with sales of \$50,000 to \$99,999 .....	631	47 799	8 326	1 977	1 233
	Establishments with sales of \$100,000 to \$249,999 .....	1 968	336 818	50 214	11 696	5 822
	Establishments with sales of \$250,000 to \$499,999 .....	2 362	866 409	125 411	29 275	11 829
	Establishments with sales of \$500,000 to \$999,999 .....	3 489	2 523 765	327 124	76 150	30 064
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 842	6 117 012	639 427	147 453	60 751
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 195	8 025 443	757 467	176 799	72 568
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 079	13 970 019	1 239 257	290 346	104 636
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	416	D	D	D	k
	Establishments with sales of \$25,000,000 or more .....	86	D	D	D	l
	Establishments not operated for the entire year .....	3 110	1 864 774	199 016	21 506	9 999
448140	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Establishments operated for the entire year .....	17 340	42 931 286	4 598 113	1 108 608	382 270
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	65	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	206	8 038	1 812	432	308
	Establishments with sales of \$50,000 to \$99,999 .....	631	47 799	8 326	1 977	1 233
	Establishments with sales of \$100,000 to \$249,999 .....	1 968	336 818	50 214	11 696	5 822
	Establishments with sales of \$250,000 to \$499,999 .....	2 362	866 409	125 411	29 275	11 829
	Establishments with sales of \$500,000 to \$999,999 .....	3 489	2 523 765	327 124	76 150	30 064
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 842	6 117 012	639 427	147 453	60 751
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 195	8 025 443	757 467	176 799	72 568
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 079	13 970 019	1 239 257	290 346	104 636
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	416	D	D	D	k
	Establishments with sales of \$25,000,000 or more .....	86	D	D	D	l
	Establishments not operated for the entire year .....	3 110	1 864 774	199 016	21 506	9 999
44815	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Establishments operated for the entire year .....	4 970	2 013 212	296 182	71 501	24 382
	Establishments with sales less than \$10,000 .....	79	399	148	80	78
	Establishments with sales of \$10,000 to \$24,999 .....	89	1 498	369	120	115
	Establishments with sales of \$25,000 to \$49,999 .....	136	4 924	1 278	342	217
	Establishments with sales of \$50,000 to \$99,999 .....	506	38 691	9 753	2 430	1 394
	Establishments with sales of \$100,000 to \$249,999 .....	1 874	329 830	67 630	16 694	7 816
	Establishments with sales of \$250,000 to \$499,999 .....	1 578	542 651	87 811	21 076	7 570
	Establishments with sales of \$500,000 to \$999,999 .....	486	327 635	50 744	11 870	3 564
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	163	232 977	32 052	7 928	1 963
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	36	126 364	15 395	3 534	710
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	9	67 209	7 718	1 794	194
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	b
	Establishments not operated for the entire year .....	890	119 069	17 594	2 952	1 372
448150	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Establishments operated for the entire year .....	4 970	2 013 212	296 182	71 501	24 382
	Establishments with sales less than \$10,000 .....	79	399	148	80	78
	Establishments with sales of \$10,000 to \$24,999 .....	89	1 498	369	120	115
	Establishments with sales of \$25,000 to \$49,999 .....	136	4 924	1 278	342	217
	Establishments with sales of \$50,000 to \$99,999 .....	506	38 691	9 753	2 430	1 394
	Establishments with sales of \$100,000 to \$249,999 .....	1 874	329 830	67 630	16 694	7 816
	Establishments with sales of \$250,000 to \$499,999 .....	1 578	542 651	87 811	21 076	7 570
	Establishments with sales of \$500,000 to \$999,999 .....	486	327 635	50 744	11 870	3 564
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	163	232 977	32 052	7 928	1 963
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	36	126 364	15 395	3 534	710
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	9	67 209	7 718	1 794	194
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	b
	Establishments not operated for the entire year .....	890	119 069	17 594	2 952	1 372
44819	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Establishments operated for the entire year .....	9 658	6 832 294	897 618	211 798	70 132
	Establishments with sales less than \$10,000 .....	11	87	46	15	11
	Establishments with sales of \$10,000 to \$24,999 .....	69	1 227	407	107	80
	Establishments with sales of \$25,000 to \$49,999 .....	204	7 559	1 932	496	337
	Establishments with sales of \$50,000 to \$99,999 .....	746	56 953	10 814	2 646	1 553
	Establishments with sales of \$100,000 to \$249,999 .....	2 476	421 525	71 207	16 568	7 720
	Establishments with sales of \$250,000 to \$499,999 .....	2 245	796 135	126 764	29 612	11 345
	Establishments with sales of \$500,000 to \$999,999 .....	1 746	1 230 309	177 223	42 144	13 855
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 717	2 638 462	327 480	78 795	24 352
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	383	1 226 736	121 594	28 580	8 121
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	54	331 419	43 561	9 012	2 060
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	6	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 842	397 130	51 071	9 372	3 989

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448190	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Establishments operated for the entire year .....	9 658	6 832 294	897 618	211 798	70 132
	Establishments with sales less than \$10,000 .....	11	87	46	15	11
	Establishments with sales of \$10,000 to \$24,999 .....	69	1 227	407	107	80
	Establishments with sales of \$25,000 to \$49,999 .....	204	7 559	1 932	496	337
	Establishments with sales of \$50,000 to \$99,999 .....	746	56 953	10 814	2 646	1 553
	Establishments with sales of \$100,000 to \$249,999 .....	2 476	421 525	71 207	16 568	7 720
	Establishments with sales of \$250,000 to \$499,999 .....	2 245	796 135	126 764	29 612	11 345
	Establishments with sales of \$500,000 to \$999,999 .....	1 746	1 230 309	177 223	42 144	13 855
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 717	2 638 462	327 480	78 795	24 352
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	383	1 226 736	121 594	28 580	8 121
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	54	331 419	43 561	9 012	2 060
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	6	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 842	397 130	51 071	9 372	3 989
4482	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with sales less than \$10,000 .....	12	85	50	12	12
	Establishments with sales of \$10,000 to \$24,999 .....	496	9 719	1 791	536	502
	Establishments with sales of \$25,000 to \$49,999 .....	533	18 961	2 714	685	770
	Establishments with sales of \$50,000 to \$99,999 .....	705	52 433	9 012	2 129	1 246
	Establishments with sales of \$100,000 to \$249,999 .....	3 258	600 082	95 521	22 962	10 265
	Establishments with sales of \$250,000 to \$499,999 .....	9 315	3 484 198	450 320	106 620	39 907
	Establishments with sales of \$500,000 to \$999,999 .....	9 446	6 574 463	750 799	174 815	59 930
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 099	5 844 313	600 279	137 551	43 584
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	515	1 731 973	176 414	39 910	11 646
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	170	1 112 469	122 892	27 950	8 376
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
44821	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with sales less than \$10,000 .....	12	85	50	12	12
	Establishments with sales of \$10,000 to \$24,999 .....	496	9 719	1 791	536	502
	Establishments with sales of \$25,000 to \$49,999 .....	533	18 961	2 714	685	770
	Establishments with sales of \$50,000 to \$99,999 .....	705	52 433	9 012	2 129	1 246
	Establishments with sales of \$100,000 to \$249,999 .....	3 258	600 082	95 521	22 962	10 265
	Establishments with sales of \$250,000 to \$499,999 .....	9 315	3 484 198	450 320	106 620	39 907
	Establishments with sales of \$500,000 to \$999,999 .....	9 446	6 574 463	750 799	174 815	59 930
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 099	5 844 313	600 279	137 551	43 584
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	515	1 731 973	176 414	39 910	11 646
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	170	1 112 469	122 892	27 950	8 376
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
448210	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with sales less than \$10,000 .....	12	85	50	12	12
	Establishments with sales of \$10,000 to \$24,999 .....	496	9 719	1 791	536	502
	Establishments with sales of \$25,000 to \$49,999 .....	533	18 961	2 714	685	770
	Establishments with sales of \$50,000 to \$99,999 .....	705	52 433	9 012	2 129	1 246
	Establishments with sales of \$100,000 to \$249,999 .....	3 258	600 082	95 521	22 962	10 265
	Establishments with sales of \$250,000 to \$499,999 .....	9 315	3 484 198	450 320	106 620	39 907
	Establishments with sales of \$500,000 to \$999,999 .....	9 446	6 574 463	750 799	174 815	59 930
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 099	5 844 313	600 279	137 551	43 584
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	515	1 731 973	176 414	39 910	11 646
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	170	1 112 469	122 892	27 950	8 376
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
4482101	Men's shoe stores					
	<b>All establishments</b> .....	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Establishments operated for the entire year .....	2 108	1 258 532	168 370	39 807	9 402
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	1	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	16	562	119	29	18
	Establishments with sales of \$50,000 to \$99,999 .....	66	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	380	71 372	12 232	2 908	971
	Establishments with sales of \$250,000 to \$499,999 .....	785	287 841	42 361	9 910	2 600
	Establishments with sales of \$500,000 to \$999,999 .....	612	421 305	55 262	13 073	2 920
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	203	301 846	38 152	9 255	1 924
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	39	D	D	D	f
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	6	39 892	4 701	944	155
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	268	58 929	8 868	1 805	477

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
4482102	Women's shoe stores					
	<b>All establishments</b> .....	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Establishments operated for the entire year .....	3 898	2 238 903	305 579	70 037	25 119
	Establishments with sales less than \$10,000 .....	4	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	12	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	43	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	127	9 859	1 725	416	253
	Establishments with sales of \$100,000 to \$249,999 .....	684	122 276	20 401	4 920	2 366
	Establishments with sales of \$250,000 to \$499,999 .....	1 342	501 501	73 967	17 203	7 122
	Establishments with sales of \$500,000 to \$999,999 .....	1 256	856 736	111 777	25 873	9 643
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	384	545 321	68 967	15 649	4 580
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	34	113 871	15 543	3 431	707
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	72 057	10 692	2 200	317
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	b
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	568	104 421	19 593	4 796	1 706
4482103	Children's & juveniles' shoe stores					
	<b>All establishments</b> .....	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Establishments operated for the entire year .....	903	432 727	62 106	14 933	5 104
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	5	98	19	5	5
	Establishments with sales of \$25,000 to \$49,999 .....	11	483	67	20	16
	Establishments with sales of \$50,000 to \$99,999 .....	34	D	D	D	b
	Establishments with sales of \$100,000 to \$249,999 .....	190	34 285	6 717	1 584	695
	Establishments with sales of \$250,000 to \$499,999 .....	355	127 176	21 360	5 044	1 813
	Establishments with sales of \$500,000 to \$999,999 .....	239	167 553	22 519	5 474	1 788
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	65	87 876	9 802	2 411	655
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	4	D	D	D	b
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	—	—	—	—	—
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	144	26 736	4 924	1 379	528
4482104	Family shoe stores					
	<b>All establishments</b> .....	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Establishments operated for the entire year .....	16 807	10 163 121	1 124 201	260 091	90 184
	Establishments with sales less than \$10,000 .....	8	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	476	D	D	D	e
	Establishments with sales of \$25,000 to \$49,999 .....	453	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	433	31 364	5 256	1 216	731
	Establishments with sales of \$100,000 to \$249,999 .....	1 755	326 153	49 088	11 856	5 470
	Establishments with sales of \$250,000 to \$499,999 .....	6 075	2 272 232	272 615	64 820	24 742
	Establishments with sales of \$500,000 to \$999,999 .....	5 425	3 733 522	403 082	93 078	32 380
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 922	2 698 455	273 575	61 290	19 184
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	201	662 347	65 561	15 457	4 019
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	52	329 145	38 440	8 508	1 855
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	7	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 426	335 574	35 046	8 442	3 124
4482105	Athletic footwear stores					
	<b>All establishments</b> .....	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Establishments operated for the entire year .....	4 857	5 710 892	591 979	137 801	48 871
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	2	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	10	357	46	14	13
	Establishments with sales of \$50,000 to \$99,999 .....	45	3 490	599	140	78
	Establishments with sales of \$100,000 to \$249,999 .....	249	45 996	7 083	1 694	763
	Establishments with sales of \$250,000 to \$499,999 .....	758	295 448	40 017	9 643	3 630
	Establishments with sales of \$500,000 to \$999,999 .....	1 914	1 395 347	158 159	37 317	13 199
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 525	2 210 815	209 783	48 946	17 241
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	237	D	D	D	i
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	101	671 375	69 059	16 298	6 049
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	13	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	420	213 417	27 939	3 283	1 288
4483	Jewelry, luggage, & leather goods stores					
	<b>All establishments</b> .....	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Establishments operated for the entire year .....	26 019	18 959 817	2 892 093	682 461	156 511
	Establishments with sales less than \$10,000 .....	8	62	42	13	8
	Establishments with sales of \$10,000 to \$24,999 .....	119	2 145	937	249	152
	Establishments with sales of \$25,000 to \$49,999 .....	503	18 694	5 324	1 342	749
	Establishments with sales of \$50,000 to \$99,999 .....	1 569	119 381	26 225	6 520	2 972
	Establishments with sales of \$100,000 to \$249,999 .....	5 985	1 034 773	192 500	46 009	17 295
	Establishments with sales of \$250,000 to \$499,999 .....	6 484	2 344 535	403 992	95 281	30 568
	Establishments with sales of \$500,000 to \$999,999 .....	6 327	4 513 843	724 314	167 537	44 291
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 140	6 009 447	868 670	203 265	40 447
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	609	2 017 931	270 427	63 161	9 891
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	198	1 355 748	173 424	40 730	4 769
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	64	D	D	D	h
	Establishments with sales of \$25,000,000 or more .....	13	D	D	D	g
	Establishments not operated for the entire year .....	4 443	976 493	131 619	28 180	9 909

**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44831	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Establishments operated for the entire year .....	24 263	17 602 032	2 714 033	640 558	145 661
	Establishments with sales less than \$10,000 .....	8	62	42	13	8
	Establishments with sales of \$10,000 to \$24,999 .....	116	2 097	916	241	150
	Establishments with sales of \$25,000 to \$49,999 .....	489	18 146	5 189	1 309	731
	Establishments with sales of \$50,000 to \$99,999 .....	1 521	115 704	25 452	6 359	2 880
	Establishments with sales of \$100,000 to \$249,999 .....	5 694	D	D	D	j
	Establishments with sales of \$250,000 to \$499,999 .....	5 917	2 135 413	371 062	87 507	27 934
	Establishments with sales of \$500,000 to \$999,999 .....	5 789	4 138 069	673 091	155 647	40 785
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 900	5 655 491	825 771	192 910	38 146
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	573	1 892 942	252 728	59 284	9 202
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	185	1 272 071	165 262	38 916	4 499
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	61	D	D	D	h
	Establishments with sales of \$25,000,000 or more .....	10	D	D	D	g
	Establishments not operated for the entire year .....	4 073	909 318	121 997	25 969	9 216
448310	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Establishments operated for the entire year .....	24 263	17 602 032	2 714 033	640 558	145 661
	Establishments with sales less than \$10,000 .....	8	62	42	13	8
	Establishments with sales of \$10,000 to \$24,999 .....	116	2 097	916	241	150
	Establishments with sales of \$25,000 to \$49,999 .....	489	18 146	5 189	1 309	731
	Establishments with sales of \$50,000 to \$99,999 .....	1 521	115 704	25 452	6 359	2 880
	Establishments with sales of \$100,000 to \$249,999 .....	5 694	D	D	D	j
	Establishments with sales of \$250,000 to \$499,999 .....	5 917	2 135 413	371 062	87 507	27 934
	Establishments with sales of \$500,000 to \$999,999 .....	5 789	4 138 069	673 091	155 647	40 785
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 900	5 655 491	825 771	192 910	38 146
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	573	1 892 942	252 728	59 284	9 202
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	185	1 272 071	165 262	38 916	4 499
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	61	D	D	D	h
	Establishments with sales of \$25,000,000 or more .....	10	D	D	D	g
	Establishments not operated for the entire year .....	4 073	909 318	121 997	25 969	9 216
44832	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Establishments operated for the entire year .....	1 756	1 357 785	178 060	41 903	10 850
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	48	21	8	2
	Establishments with sales of \$25,000 to \$49,999 .....	14	548	135	33	18
	Establishments with sales of \$50,000 to \$99,999 .....	48	3 677	773	161	92
	Establishments with sales of \$100,000 to \$249,999 .....	291	D	D	D	f
	Establishments with sales of \$250,000 to \$499,999 .....	567	209 122	32 930	7 774	2 634
	Establishments with sales of \$500,000 to \$999,999 .....	538	375 774	51 223	11 890	3 506
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	240	353 956	42 899	10 355	2 301
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	36	124 989	17 699	3 877	689
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	13	83 677	8 162	1 814	270
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	c
	Establishments not operated for the entire year .....	370	67 175	9 622	2 211	693
448320	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Establishments operated for the entire year .....	1 756	1 357 785	178 060	41 903	10 850
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	48	21	8	2
	Establishments with sales of \$25,000 to \$49,999 .....	14	548	135	33	18
	Establishments with sales of \$50,000 to \$99,999 .....	48	3 677	773	161	92
	Establishments with sales of \$100,000 to \$249,999 .....	291	D	D	D	f
	Establishments with sales of \$250,000 to \$499,999 .....	567	209 122	32 930	7 774	2 634
	Establishments with sales of \$500,000 to \$999,999 .....	538	375 774	51 223	11 890	3 506
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	240	353 956	42 899	10 355	2 301
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	36	124 989	17 699	3 877	689
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	13	83 677	8 162	1 814	270
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	c
	Establishments not operated for the entire year .....	370	67 175	9 622	2 211	693
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>					
	<b>All establishments</b> .....	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Establishments operated for the entire year .....	58 456	59 605 816	6 821 327	1 620 998	537 689
	Establishments with sales less than \$10,000 .....	85	505	239	90	88
	Establishments with sales of \$10,000 to \$24,999 .....	494	8 717	2 784	719	638
	Establishments with sales of \$25,000 to \$49,999 .....	1 440	53 736	12 314	2 930	2 270
	Establishments with sales of \$50,000 to \$99,999 .....	4 007	300 499	52 969	12 572	7 854
	Establishments with sales of \$100,000 to \$249,999 .....	12 015	2 051 689	309 801	72 427	35 372
	Establishments with sales of \$250,000 to \$499,999 .....	12 681	4 551 680	657 070	151 752	59 904
	Establishments with sales of \$500,000 to \$999,999 .....	12 954	9 298 436	1 227 101	298 070	102 066
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	9 954	14 944 845	1 779 838	424 457	131 528
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 719	9 315 858	1 069 126	250 815	76 237
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 531	10 801 445	1 045 266	250 534	75 931
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	554	7 478 332	586 766	136 921	41 164
	Establishments with sales of \$25,000,000 or more .....	22	800 074	78 053	19 711	4 637
	Establishments not operated for the entire year .....	10 693	2 405 110	291 908	58 556	23 150

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
4511	Sporting goods, hobby, & musical instrument stores					
	<b>All establishments</b> .....	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Establishments operated for the entire year .....	38 412	39 695 833	4 608 896	1 084 018	347 822
	Establishments with sales less than \$10,000 .....	34	245	122	39	35
	Establishments with sales of \$10,000 to \$24,999 .....	339	5 989	1 963	491	443
	Establishments with sales of \$25,000 to \$49,999 .....	990	37 124	8 366	1 964	1 529
	Establishments with sales of \$50,000 to \$99,999 .....	2 721	203 568	35 721	8 466	5 315
	Establishments with sales of \$100,000 to \$249,999 .....	8 351	1 427 347	214 347	49 515	24 195
	Establishments with sales of \$250,000 to \$499,999 .....	8 634	3 095 927	449 708	101 925	39 338
	Establishments with sales of \$500,000 to \$999,999 .....	8 089	5 750 527	817 239	198 593	64 172
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 938	8 978 103	1 159 085	274 109	80 413
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 780	6 058 516	732 870	171 982	48 520
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 084	7 745 433	725 434	170 372	51 690
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	438	5 862 891	411 889	93 220	29 063
	Establishments with sales of \$25,000,000 or more .....	14	850 163	52 152	13 342	3 109
	Establishments not operated for the entire year .....	7 903	1 719 394	209 782	39 232	15 151
45111	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Establishments operated for the entire year .....	19 672	18 960 663	2 256 457	531 213	166 868
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	88	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	308	11 650	2 916	655	483
	Establishments with sales of \$50,000 to \$99,999 .....	1 088	82 975	15 163	3 563	1 978
	Establishments with sales of \$100,000 to \$249,999 .....	4 295	746 419	108 643	24 159	11 300
	Establishments with sales of \$250,000 to \$499,999 .....	5 173	1 849 151	258 228	57 091	21 668
	Establishments with sales of \$500,000 to \$999,999 .....	4 183	2 932 336	393 009	88 972	29 189
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 044	4 636 385	571 474	134 067	38 609
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	784	2 686 107	315 701	74 199	19 470
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	567	3 949 215	399 050	100 734	30 391
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	133	1 778 891	158 683	38 586	11 423
	Establishments with sales of \$25,000,000 or more .....	7	285 899	33 006	9 048	2 238
	Establishments not operated for the entire year .....	4 752	1 082 658	131 446	24 593	9 322
451110	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Establishments operated for the entire year .....	19 672	18 960 663	2 256 457	531 213	166 868
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	88	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	308	11 650	2 916	655	483
	Establishments with sales of \$50,000 to \$99,999 .....	1 088	82 975	15 163	3 563	1 978
	Establishments with sales of \$100,000 to \$249,999 .....	4 295	746 419	108 643	24 159	11 300
	Establishments with sales of \$250,000 to \$499,999 .....	5 173	1 849 151	258 228	57 091	21 668
	Establishments with sales of \$500,000 to \$999,999 .....	4 183	2 932 336	393 009	88 972	29 189
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 044	4 636 385	571 474	134 067	38 609
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	784	2 686 107	315 701	74 199	19 470
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	567	3 949 215	399 050	100 734	30 391
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	133	1 778 891	158 683	38 586	11 423
	Establishments with sales of \$25,000,000 or more .....	7	285 899	33 006	9 048	2 238
	Establishments not operated for the entire year .....	4 752	1 082 658	131 446	24 593	9 322
4511101	General-line sporting goods stores					
	<b>All establishments</b> .....	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Establishments operated for the entire year .....	5 972	8 909 809	960 498	234 816	77 967
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	12	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	83	3 174	3 693	158	124
	Establishments with sales of \$50,000 to \$99,999 .....	292	22 631	3 858	954	567
	Establishments with sales of \$100,000 to \$249,999 .....	1 079	187 240	25 447	5 653	2 753
	Establishments with sales of \$250,000 to \$499,999 .....	1 354	486 918	63 347	14 678	5 787
	Establishments with sales of \$500,000 to \$999,999 .....	1 164	819 307	106 965	25 008	8 850
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 120	1 768 074	197 944	46 886	15 671
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	345	1 203 000	138 578	33 437	10 049
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	418	2 950 347	294 082	75 477	24 007
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	99	1 321 634	115 449	29 082	9 182
	Establishments with sales of \$25,000,000 or more .....	4	147 239	14 055	3 461	962
	Establishments not operated for the entire year .....	1 486	402 001	44 797	6 951	2 704
4511102	Specialty-line sporting goods stores					
	<b>All establishments</b> .....	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Establishments operated for the entire year .....	13 700	10 050 854	1 295 959	296 397	88 901
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	76	1 390	504	117	104
	Establishments with sales of \$25,000 to \$49,999 .....	225	8 476	2 223	497	359
	Establishments with sales of \$50,000 to \$99,999 .....	796	60 344	11 305	2 609	1 411
	Establishments with sales of \$100,000 to \$249,999 .....	3 216	559 179	83 196	18 506	8 547
	Establishments with sales of \$250,000 to \$499,999 .....	3 819	1 362 233	194 881	42 413	15 881
	Establishments with sales of \$500,000 to \$999,999 .....	3 019	2 113 029	286 044	63 964	20 339
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 924	2 868 311	373 530	87 181	22 938
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	439	1 483 107	177 123	40 762	9 421
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	149	998 868	104 968	25 257	6 384
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	34	457 257	43 234	9 504	2 241
	Establishments with sales of \$25,000,000 or more .....	3	138 660	18 951	5 587	1 276
	Establishments not operated for the entire year .....	3 266	680 657	86 649	17 642	6 618

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
45112	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Establishments operated for the entire year .....	9 208	14 038 824	1 329 050	298 668	108 611
	Establishments with sales less than \$10,000 .....	21	147	76	22	21
	Establishments with sales of \$10,000 to \$24,999 .....	134	2 351	720	187	179
	Establishments with sales of \$25,000 to \$49,999 .....	302	11 429	2 460	595	481
	Establishments with sales of \$50,000 to \$99,999 .....	730	53 811	9 095	2 226	1 491
	Establishments with sales of \$100,000 to \$249,999 .....	1 935	D	D	D	i
	Establishments with sales of \$250,000 to \$499,999 .....	1 594	572 267	85 167	19 590	8 241
	Establishments with sales of \$500,000 to \$999,999 .....	1 678	1 193 414	168 894	42 172	14 153
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 329	2 094 990	256 383	55 877	20 661
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	769	2 624 100	288 546	67 042	23 641
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	428	3 199 260	235 704	49 252	17 058
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	284	D	D	D	j
	Establishments with sales of \$25,000,000 or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 616	349 453	39 595	7 115	3 146
451120	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Establishments operated for the entire year .....	9 208	14 038 824	1 329 050	298 668	108 611
	Establishments with sales less than \$10,000 .....	21	147	76	22	21
	Establishments with sales of \$10,000 to \$24,999 .....	134	2 351	720	187	179
	Establishments with sales of \$25,000 to \$49,999 .....	302	11 429	2 460	595	481
	Establishments with sales of \$50,000 to \$99,999 .....	730	53 811	9 095	2 226	1 491
	Establishments with sales of \$100,000 to \$249,999 .....	1 935	D	D	D	i
	Establishments with sales of \$250,000 to \$499,999 .....	1 594	572 267	85 167	19 590	8 241
	Establishments with sales of \$500,000 to \$999,999 .....	1 678	1 193 414	168 894	42 172	14 153
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 329	2 094 990	256 383	55 877	20 661
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	769	2 624 100	288 546	67 042	23 641
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	428	3 199 260	235 704	49 252	17 058
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	284	D	D	D	j
	Establishments with sales of \$25,000,000 or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 616	349 453	39 595	7 115	3 146
45113	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Establishments operated for the entire year .....	5 537	3 042 627	474 337	126 369	43 610
	Establishments with sales less than \$10,000 .....	9	64	34	12	10
	Establishments with sales of \$10,000 to \$24,999 .....	96	1 655	501	125	123
	Establishments with sales of \$25,000 to \$49,999 .....	303	11 137	2 191	537	464
	Establishments with sales of \$50,000 to \$99,999 .....	694	51 306	8 322	1 937	1 461
	Establishments with sales of \$100,000 to \$249,999 .....	1 329	D	D	D	h
	Establishments with sales of \$250,000 to \$499,999 .....	866	313 480	51 855	12 484	5 556
	Establishments with sales of \$500,000 to \$999,999 .....	1 306	978 125	153 015	43 689	15 083
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	863	1 189 241	168 866	46 888	13 499
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	57	173 298	29 959	7 075	1 650
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	13	91 606	21 620	4 698	894
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 053	140 289	20 430	4 181	1 741
451130	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Establishments operated for the entire year .....	5 537	3 042 627	474 337	126 369	43 610
	Establishments with sales less than \$10,000 .....	9	64	34	12	10
	Establishments with sales of \$10,000 to \$24,999 .....	96	1 655	501	125	123
	Establishments with sales of \$25,000 to \$49,999 .....	303	11 137	2 191	537	464
	Establishments with sales of \$50,000 to \$99,999 .....	694	51 306	8 322	1 937	1 461
	Establishments with sales of \$100,000 to \$249,999 .....	1 329	D	D	D	h
	Establishments with sales of \$250,000 to \$499,999 .....	866	313 480	51 855	12 484	5 556
	Establishments with sales of \$500,000 to \$999,999 .....	1 306	978 125	153 015	43 689	15 083
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	863	1 189 241	168 866	46 888	13 499
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	57	173 298	29 959	7 075	1 650
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	13	91 606	21 620	4 698	894
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 053	140 289	20 430	4 181	1 741
45114	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Establishments operated for the entire year .....	3 995	3 653 719	549 052	127 768	28 733
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	77	2 908	799	177	101
	Establishments with sales of \$50,000 to \$99,999 .....	209	15 476	3 141	740	385
	Establishments with sales of \$100,000 to \$249,999 .....	792	D	D	D	g
	Establishments with sales of \$250,000 to \$499,999 .....	1 001	361 029	54 458	12 760	3 873
	Establishments with sales of \$500,000 to \$999,999 .....	922	646 652	102 321	23 760	5 747
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	702	1 057 487	162 362	37 277	7 644
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	170	575 011	98 664	23 666	3 759
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	76	505 352	69 060	15 688	3 347
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	20	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	482	146 994	18 311	3 343	942

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
451140	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Establishments operated for the entire year .....	3 995	3 653 719	549 052	127 768	28 733
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	77	2 908	799	177	101
	Establishments with sales of \$50,000 to \$99,999 .....	209	15 476	3 141	740	385
	Establishments with sales of \$100,000 to \$249,999 .....	792	D	D	D	g
	Establishments with sales of \$250,000 to \$499,999 .....	1 001	361 029	54 458	12 760	3 873
	Establishments with sales of \$500,000 to \$999,999 .....	922	646 652	102 321	23 760	5 747
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	702	1 057 487	162 362	37 277	7 644
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	170	575 011	98 664	23 666	3 759
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	76	505 352	69 060	15 688	3 347
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	20	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	482	146 994	18 311	3 343	942
4512	Book, periodical, & music stores					
	<b>All establishments</b> .....	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Establishments operated for the entire year .....	20 044	19 909 983	2 212 431	536 980	189 867
	Establishments with sales less than \$10,000 .....	51	260	117	51	53
	Establishments with sales of \$10,000 to \$24,999 .....	155	2 728	821	228	195
	Establishments with sales of \$25,000 to \$49,999 .....	450	16 612	3 948	966	741
	Establishments with sales of \$50,000 to \$99,999 .....	1 286	96 931	17 248	4 106	2 539
	Establishments with sales of \$100,000 to \$249,999 .....	3 664	624 342	95 454	22 912	11 177
	Establishments with sales of \$250,000 to \$499,999 .....	4 047	1 455 753	207 362	49 827	20 566
	Establishments with sales of \$500,000 to \$999,999 .....	4 865	3 547 909	409 862	99 477	37 894
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 016	5 966 742	620 753	150 348	51 115
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	939	3 257 342	336 256	78 833	27 717
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	447	3 056 012	319 832	80 162	24 241
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	116	1 615 441	174 877	43 701	12 101
	Establishments with sales of \$25,000,000 or more .....	8	269 911	25 901	6 369	1 528
	Establishments not operated for the entire year .....	2 790	685 716	82 126	19 324	7 999
45121	Book stores & news dealers					
	<b>All establishments</b> .....	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Establishments operated for the entire year .....	12 793	12 740 145	1 508 184	365 425	126 150
	Establishments with sales less than \$10,000 .....	51	260	117	51	53
	Establishments with sales of \$10,000 to \$24,999 .....	122	2 110	650	178	158
	Establishments with sales of \$25,000 to \$49,999 .....	343	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	949	71 394	12 372	2 950	1 936
	Establishments with sales of \$100,000 to \$249,999 .....	2 658	449 071	68 212	16 308	8 157
	Establishments with sales of \$250,000 to \$499,999 .....	2 704	963 980	137 776	32 830	14 305
	Establishments with sales of \$500,000 to \$999,999 .....	2 652	1 927 850	239 941	58 008	21 827
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 259	3 395 001	386 818	94 104	29 825
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	640	2 234 438	239 012	55 441	19 542
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	314	2 160 735	243 755	60 775	18 072
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	96	1 345 983	156 936	39 267	10 683
	Establishments with sales of \$25,000,000 or more .....	5	D	D	D	g
	Establishments not operated for the entire year .....	1 883	488 719	58 393	11 277	5 093
451211	Book stores					
	<b>All establishments</b> .....	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Establishments operated for the entire year .....	10 822	11 936 025	1 394 624	339 326	116 802
	Establishments with sales less than \$10,000 .....	49	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	107	1 839	563	152	139
	Establishments with sales of \$25,000 to \$49,999 .....	283	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	727	54 484	9 281	2 183	1 565
	Establishments with sales of \$100,000 to \$249,999 .....	1 951	329 794	51 324	12 233	6 455
	Establishments with sales of \$250,000 to \$499,999 .....	2 135	767 373	111 616	26 527	11 790
	Establishments with sales of \$500,000 to \$999,999 .....	2 385	1 745 910	216 744	52 532	19 844
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 158	3 253 678	368 685	90 072	28 636
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	623	2 180 803	229 924	53 406	18 980
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	304	2 095 768	231 011	58 354	17 365
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	96	1 345 983	156 936	39 267	10 683
	Establishments with sales of \$25,000,000 or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 541	439 033	52 684	10 271	4 671
4512111	Book stores, general					
	<b>All establishments</b> .....	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Establishments operated for the entire year .....	6 778	7 892 424	931 633	226 995	76 371
	Establishments with sales less than \$10,000 .....	35	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	82	1 389	408	117	106
	Establishments with sales of \$25,000 to \$49,999 .....	194	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	452	33 848	5 859	1 359	974
	Establishments with sales of \$100,000 to \$249,999 .....	1 176	199 856	31 354	7 330	3 872
	Establishments with sales of \$250,000 to \$499,999 .....	1 239	445 621	66 744	15 911	7 230
	Establishments with sales of \$500,000 to \$999,999 .....	1 492	1 109 495	137 138	33 565	12 788
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 397	2 092 811	245 519	60 278	18 592
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	419	1 484 406	162 644	37 253	13 516
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	223	1 542 078	171 820	43 648	12 549
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	68	D	D	D	i
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	915	274 750	33 110	5 963	2 526

**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
4512112	Specialty book stores					
	<b>All establishments</b> .....	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Establishments operated for the entire year .....	2 529	1 337 543	188 455	45 002	17 104
	Establishments with sales less than \$10,000 .....	14	49	23	14	15
	Establishments with sales of \$10,000 to \$24,999 .....	18	320	114	25	24
	Establishments with sales of \$25,000 to \$49,999 .....	76	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	247	18 575	3 067	737	528
	Establishments with sales of \$100,000 to \$249,999 .....	676	112 799	16 966	4 125	2 261
	Establishments with sales of \$250,000 to \$499,999 .....	624	220 506	32 609	7 686	3 433
	Establishments with sales of \$500,000 to \$999,999 .....	549	388 597	54 781	12 993	4 789
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	282	412 047	56 010	13 459	4 367
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	34	118 186	15 595	3 570	980
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	8	52 966	7 122	1 807	451
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	—	D	D	D	—
	Establishments not operated for the entire year .....	451	81 113	10 832	2 469	1 413
4512113	College book stores					
	<b>All establishments</b> .....	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Establishments operated for the entire year .....	1 515	2 706 058	274 536	67 329	23 327
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	7	130	41	10	9
	Establishments with sales of \$25,000 to \$49,999 .....	13	496	125	31	18
	Establishments with sales of \$50,000 to \$99,999 .....	28	2 061	355	77	63
	Establishments with sales of \$100,000 to \$249,999 .....	99	17 139	3 004	778	322
	Establishments with sales of \$250,000 to \$499,999 .....	272	101 246	12 263	2 930	1 127
	Establishments with sales of \$500,000 to \$999,999 .....	344	247 818	24 825	5 974	2 267
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	479	748 820	67 156	16 335	5 677
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	170	578 211	51 685	12 583	4 484
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	73	500 724	52 069	12 899	4 365
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	2	D	D	D	h
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	175	83 170	8 742	1 839	732
451212	News dealers & newsstands					
	<b>All establishments</b> .....	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Establishments operated for the entire year .....	1 971	804 120	113 560	26 099	9 348
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	15	271	87	26	19
	Establishments with sales of \$25,000 to \$49,999 .....	60	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	222	16 910	3 091	767	371
	Establishments with sales of \$100,000 to \$249,999 .....	707	119 277	16 888	4 075	1 702
	Establishments with sales of \$250,000 to \$499,999 .....	569	196 607	26 160	6 303	2 515
	Establishments with sales of \$500,000 to \$999,999 .....	267	181 940	23 197	5 476	1 983
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	101	141 323	18 133	4 032	1 189
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	17	53 635	9 088	2 035	562
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	10	64 967	12 744	2 421	707
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	D	D	D	—
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	342	49 686	5 709	1 006	422
45122	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Establishments operated for the entire year .....	7 251	7 169 838	704 247	171 555	63 717
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	33	618	171	50	37
	Establishments with sales of \$25,000 to \$49,999 .....	107	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	337	25 537	4 876	1 156	603
	Establishments with sales of \$100,000 to \$249,999 .....	1 006	175 271	27 242	6 604	3 020
	Establishments with sales of \$250,000 to \$499,999 .....	1 343	491 773	69 586	16 997	6 261
	Establishments with sales of \$500,000 to \$999,999 .....	2 213	1 620 059	169 921	41 469	16 067
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 757	2 571 741	233 935	56 244	21 290
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	299	1 022 904	97 244	23 392	8 175
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	133	895 277	76 077	19 387	6 169
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	20	269 458	17 941	4 434	1 418
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	907	196 997	23 733	8 047	2 906
451220	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Establishments operated for the entire year .....	7 251	7 169 838	704 247	171 555	63 717
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	33	618	171	50	37
	Establishments with sales of \$25,000 to \$49,999 .....	107	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	337	25 537	4 876	1 156	603
	Establishments with sales of \$100,000 to \$249,999 .....	1 006	175 271	27 242	6 604	3 020
	Establishments with sales of \$250,000 to \$499,999 .....	1 343	491 773	69 586	16 997	6 261
	Establishments with sales of \$500,000 to \$999,999 .....	2 213	1 620 059	169 921	41 469	16 067
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 757	2 571 741	233 935	56 244	21 290
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	299	1 022 904	97 244	23 392	8 175
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	133	895 277	76 077	19 387	6 169
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	20	269 458	17 941	4 434	1 418
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	907	196 997	23 733	8 047	2 906



**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores</b>					
	<b>All establishments</b> .....	<b>36 171</b>	<b>'330 444 460</b>	<b>'30 870 965</b>	<b>'7 349 191</b>	<b>2 507 540</b>
	Establishments operated for the entire year .....	32 122	325 886 467	30 363 439	7 238 989	2 465 156
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	56	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	253	9 494	2 135	499	355
	Establishments with sales of \$50,000 to \$99,999 .....	773	59 147	10 269	2 590	1 452
	Establishments with sales of \$100,000 to \$249,999 .....	2 486	427 224	59 840	14 021	6 921
	Establishments with sales of \$250,000 to \$499,999 .....	3 559	1 344 636	171 014	37 795	18 320
	Establishments with sales of \$500,000 to \$999,999 .....	7 239	5 248 296	539 293	115 616	57 843
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 085	6 109 542	659 504	151 191	62 031
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 411	4 823 744	548 351	130 785	47 487
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 259	17 234 194	1 826 652	449 107	174 061
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5 490	87 317 002	8 684 425	2 095 045	764 478
	Establishments with sales of \$25,000,000 or more .....	4 510	203 312 124	17 861 618	4 242 258	1 332 134
	Establishments not operated for the entire year .....	4 049	4 557 993	507 526	110 202	42 384
<b>4521</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13	22 434	4 702	1 444	813
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	142	598 054	83 334	20 999	10 680
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 645	12 844 615	1 401 860	340 489	132 274
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5 179	82 751 270	8 255 253	1 987 408	726 835
	Establishments with sales of \$25,000,000 or more .....	3 091	121 810 743	12 103 082	2 877 368	910 315
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>45211</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13	22 434	4 702	1 444	813
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	142	598 054	83 334	20 999	10 680
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 645	12 844 615	1 401 860	340 489	132 274
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5 179	82 751 270	8 255 253	1 987 408	726 835
	Establishments with sales of \$25,000,000 or more .....	3 091	121 810 743	12 103 082	2 877 368	910 315
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>452110</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13	22 434	4 702	1 444	813
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	142	598 054	83 334	20 999	10 680
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 645	12 844 615	1 401 860	340 489	132 274
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5 179	82 751 270	8 255 253	1 987 408	726 835
	Establishments with sales of \$25,000,000 or more .....	3 091	121 810 743	12 103 082	2 877 368	910 315
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>4521101</b>	<b>Conventional department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>2 100</b>	<b>52 453 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Establishments operated for the entire year .....	2 008	D	D	D	m
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5	D	D	D	e
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	42	171 543	26 511	7 115	2 736
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	281	D	D	D	j
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	953	15 499 521	1 760 397	426 408	135 472
	Establishments with sales of \$25,000,000 or more .....	727	D	D	D	m
	Establishments not operated for the entire year .....	92	D	D	D	h

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
4521102	Discount or mass merchandising dept stores (excl leased depts)					
	<b>All establishments</b> .....	<b>6 378</b>	<b>'126 122 830</b>	<b>'11 329 683</b>	<b>'2 679 615</b>	<b>1 031 941</b>
	Establishments operated for the entire year .....	6 192	124 586 093	11 174 502	2 660 479	1 023 613
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7	D	D	D	e
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	89	380 550	46 646	11 288	6 953
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 101	D	D	D	f
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3 254	50 809 649	4 603 241	1 106 347	447 980
	Establishments with sales of \$25,000,000 or more .....	1 741	D	D	D	m
	Establishments not operated for the entire year .....	186	1 536 737	155 181	19 136	8 328
4521103	National chain department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Establishments operated for the entire year .....	1 870	D	D	D	m
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1	D	D	D	b
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	11	45 961	10 177	2 596	991
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	263	D	D	D	j
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	972	16 442 100	1 891 615	454 653	143 383
	Establishments with sales of \$25,000,000 or more .....	623	D	D	D	m
	Establishments not operated for the entire year .....	18	D	D	D	g
4529	Other general merchandise stores					
	<b>All establishments</b> .....	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Establishments operated for the entire year .....	22 052	107 859 351	8 515 208	2 011 281	684 239
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	56	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	253	9 494	2 135	499	355
	Establishments with sales of \$50,000 to \$99,999 .....	773	59 147	10 269	2 590	1 452
	Establishments with sales of \$100,000 to \$249,999 .....	2 486	427 224	59 840	14 021	6 921
	Establishments with sales of \$250,000 to \$499,999 .....	3 559	1 344 636	171 014	37 795	18 320
	Establishments with sales of \$500,000 to \$999,999 .....	7 239	5 248 296	539 293	115 616	57 843
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 072	6 087 108	654 802	149 747	61 218
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 269	4 225 690	465 017	109 786	36 807
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	614	4 389 579	424 792	108 618	41 787
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	311	4 565 732	429 172	107 637	37 643
	Establishments with sales of \$25,000,000 or more .....	1 419	81 501 381	5 758 536	1 364 890	421 819
	Establishments not operated for the entire year .....	3 753	2 476 952	272 466	71 657	27 724
45291	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Establishments operated for the entire year .....	1 466	80 849 442	5 756 470	1 361 427	425 517
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	3	D	D	D	c
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1	D	D	D	b
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6	20 754	1 357	313	92
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	8	D	D	D	f
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	77	1 482 926	137 525	29 971	11 399
	Establishments with sales of \$25,000,000 or more .....	1 371	79 282 592	5 611 232	1 329 856	413 062
	Establishments not operated for the entire year .....	64	1 069 314	106 095	8 062	2 840
452910	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Establishments operated for the entire year .....	1 466	80 849 442	5 756 470	1 361 427	425 517
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	3	D	D	D	c
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1	D	D	D	b
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6	20 754	1 357	313	92
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	8	D	D	D	f
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	77	1 482 926	137 525	29 971	11 399
	Establishments with sales of \$25,000,000 or more .....	1 371	79 282 592	5 611 232	1 329 856	413 062
	Establishments not operated for the entire year .....	64	1 069 314	106 095	8 062	2 840

**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
45299	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Establishments operated for the entire year .....	20 586	27 009 909	2 758 738	649 854	258 722
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	56	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	253	9 494	2 135	499	355
	Establishments with sales of \$50,000 to \$99,999 .....	773	59 147	10 269	2 590	1 452
	Establishments with sales of \$100,000 to \$249,999 .....	2 486	427 224	59 840	14 021	6 921
	Establishments with sales of \$250,000 to \$499,999 .....	3 559	1 344 636	171 014	37 795	18 320
	Establishments with sales of \$500,000 to \$999,999 .....	7 236	D	D	D	l
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 071	D	D	D	l
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 263	4 204 936	463 660	109 473	36 715
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	606	D	D	D	k
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	234	3 082 806	291 647	77 666	26 244
	Establishments with sales of \$25,000,000 or more .....	48	2 218 789	147 304	35 034	8 757
	Establishments not operated for the entire year .....	3 689	1 407 638	166 371	63 595	24 884
452990	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Establishments operated for the entire year .....	20 586	27 009 909	2 758 738	649 854	258 722
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	56	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	253	9 494	2 135	499	355
	Establishments with sales of \$50,000 to \$99,999 .....	773	59 147	10 269	2 590	1 452
	Establishments with sales of \$100,000 to \$249,999 .....	2 486	427 224	59 840	14 021	6 921
	Establishments with sales of \$250,000 to \$499,999 .....	3 559	1 344 636	171 014	37 795	18 320
	Establishments with sales of \$500,000 to \$999,999 .....	7 236	D	D	D	l
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 071	D	D	D	l
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 263	4 204 936	463 660	109 473	36 715
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	606	D	D	D	k
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	234	3 082 806	291 647	77 666	26 244
	Establishments with sales of \$25,000,000 or more .....	48	2 218 789	147 304	35 034	8 757
	Establishments not operated for the entire year .....	3 689	1 407 638	166 371	63 595	24 884
4529901	Variety stores					
	<b>All establishments</b> .....	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Establishments operated for the entire year .....	11 977	D	D	D	m
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	12	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	110	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	334	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	1 041	D	D	D	h
	Establishments with sales of \$250,000 to \$499,999 .....	1 960	D	D	D	j
	Establishments with sales of \$500,000 to \$999,999 .....	5 645	D	D	D	k
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 380	D	D	D	k
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	452	D	D	D	j
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	35	D	D	D	g
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	2 088	D	D	D	i
4529902	Catalog showrooms					
	<b>All establishments</b> .....	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>l</b>
	Establishments operated for the entire year .....	447	D	D	D	k
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	1	D	D	D	a
	Establishments with sales of \$100,000 to \$249,999 .....	3	D	D	D	a
	Establishments with sales of \$250,000 to \$499,999 .....	5	D	D	D	b
	Establishments with sales of \$500,000 to \$999,999 .....	4	D	D	D	b
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	34	D	D	D	f
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	27	D	D	D	f
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	228	D	D	D	j
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	142	D	D	D	j
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	g
	Establishments not operated for the entire year .....	224	D	D	D	j
4529903	Miscellaneous general merchandise stores					
	<b>All establishments</b> .....	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Establishments operated for the entire year .....	8 162	12 990 483	1 370 088	324 700	107 439
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	44	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	143	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	438	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	1 442	249 819	35 429	8 244	3 926
	Establishments with sales of \$250,000 to \$499,999 .....	1 594	575 473	74 468	16 749	6 975
	Establishments with sales of \$500,000 to \$999,999 .....	1 587	1 130 866	150 670	35 016	12 110
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 657	2 664 680	314 181	73 746	27 446
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	784	2 713 386	282 609	65 815	23 531
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	343	2 270 220	228 543	56 111	16 056
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	84	1 254 445	138 695	34 454	8 571
	Establishments with sales of \$25,000,000 or more .....	45	D	D	D	i
	Establishments not operated for the entire year .....	1 377	447 045	49 830	13 791	4 606

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers</b>					
	<b>All establishments</b> .....	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Establishments operated for the entire year .....	106 703	73 564 679	9 630 207	2 209 564	715 841
	Establishments with sales less than \$10,000 .....	191	D	D	D	c
	Establishments with sales of \$10,000 to \$24,999 .....	1 278	D	D	D	g
	Establishments with sales of \$25,000 to \$49,999 .....	4 119	156 262	39 103	9 369	7 232
	Establishments with sales of \$50,000 to \$99,999 .....	11 845	889 759	173 904	41 215	26 170
	Establishments with sales of \$100,000 to \$249,999 .....	32 168	5 365 891	951 778	221 745	108 285
	Establishments with sales of \$250,000 to \$499,999 .....	25 701	9 059 311	1 616 666	371 862	147 129
	Establishments with sales of \$500,000 to \$999,999 .....	16 348	11 300 520	1 818 967	415 029	141 292
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	9 448	14 273 246	2 012 219	454 359	128 403
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 285	11 434 048	1 237 483	276 687	65 745
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 815	12 325 688	1 036 542	247 171	57 859
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	463	6 260 628	511 249	118 870	23 813
	Establishments with sales of \$25,000,000 or more .....	42	2 474 717	223 074	50 926	7 864
	Establishments not operated for the entire year .....	23 135	4 544 482	535 217	91 343	37 145
<b>4531</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with sales less than \$10,000 .....	15	110	58	18	18
	Establishments with sales of \$10,000 to \$24,999 .....	195	3 674	1 284	336	262
	Establishments with sales of \$25,000 to \$49,999 .....	736	28 548	6 904	1 724	1 175
	Establishments with sales of \$50,000 to \$99,999 .....	3 258	249 586	46 124	11 303	7 110
	Establishments with sales of \$100,000 to \$249,999 .....	9 716	1 604 634	301 665	73 062	35 569
	Establishments with sales of \$250,000 to \$499,999 .....	5 444	1 866 922	402 577	97 711	36 180
	Establishments with sales of \$500,000 to \$999,999 .....	1 828	1 214 019	287 139	68 793	21 631
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	537	738 677	181 953	42 236	11 082
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	84	284 029	77 285	16 918	4 239
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	12	75 034	16 147	3 432	938
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	80 516	10 716	2 530	482
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>45311</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with sales less than \$10,000 .....	15	110	58	18	18
	Establishments with sales of \$10,000 to \$24,999 .....	195	3 674	1 284	336	262
	Establishments with sales of \$25,000 to \$49,999 .....	736	28 548	6 904	1 724	1 175
	Establishments with sales of \$50,000 to \$99,999 .....	3 258	249 586	46 124	11 303	7 110
	Establishments with sales of \$100,000 to \$249,999 .....	9 716	1 604 634	301 665	73 062	35 569
	Establishments with sales of \$250,000 to \$499,999 .....	5 444	1 866 922	402 577	97 711	36 180
	Establishments with sales of \$500,000 to \$999,999 .....	1 828	1 214 019	287 139	68 793	21 631
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	537	738 677	181 953	42 236	11 082
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	84	284 029	77 285	16 918	4 239
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	12	75 034	16 147	3 432	938
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	80 516	10 716	2 530	482
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>453110</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with sales less than \$10,000 .....	15	110	58	18	18
	Establishments with sales of \$10,000 to \$24,999 .....	195	3 674	1 284	336	262
	Establishments with sales of \$25,000 to \$49,999 .....	736	28 548	6 904	1 724	1 175
	Establishments with sales of \$50,000 to \$99,999 .....	3 258	249 586	46 124	11 303	7 110
	Establishments with sales of \$100,000 to \$249,999 .....	9 716	1 604 634	301 665	73 062	35 569
	Establishments with sales of \$250,000 to \$499,999 .....	5 444	1 866 922	402 577	97 711	36 180
	Establishments with sales of \$500,000 to \$999,999 .....	1 828	1 214 019	287 139	68 793	21 631
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	537	738 677	181 953	42 236	11 082
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	84	284 029	77 285	16 918	4 239
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	12	75 034	16 147	3 432	938
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	80 516	10 716	2 530	482
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>4532</b>	<b>Office supplies, stationery, &amp; gift stores</b>					
	<b>All establishments</b> .....	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Establishments operated for the entire year .....	36 277	29 921 077	3 444 690	813 355	292 258
	Establishments with sales less than \$10,000 .....	51	381	182	55	53
	Establishments with sales of \$10,000 to \$24,999 .....	367	6 630	2 324	592	539
	Establishments with sales of \$25,000 to \$49,999 .....	1 275	47 932	11 303	2 742	2 357
	Establishments with sales of \$50,000 to \$99,999 .....	3 569	268 673	49 441	11 530	8 242
	Establishments with sales of \$100,000 to \$249,999 .....	10 170	1 709 784	267 526	60 791	34 875
	Establishments with sales of \$250,000 to \$499,999 .....	9 197	3 293 463	487 590	109 759	52 936
	Establishments with sales of \$500,000 to \$999,999 .....	6 528	4 493 159	654 090	148 717	60 144
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 886	4 194 318	606 773	140 188	47 470
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	859	3 143 377	365 500	87 191	24 084
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 061	7 417 890	582 371	149 636	40 182
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	293	3 820 209	305 358	77 174	17 148
	Establishments with sales of \$25,000,000 or more .....	21	1 525 261	112 232	24 980	4 228
	Establishments not operated for the entire year .....	8 338	1 651 958	192 671	27 352	14 234

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45321	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Establishments operated for the entire year .....	6 402	16 455 070	1 520 044	381 716	95 901
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	25	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	105	3 992	992	240	157
	Establishments with sales of \$50,000 to \$99,999 .....	266	20 196	3 675	870	468
	Establishments with sales of \$100,000 to \$249,999 .....	1 067	184 434	31 428	7 662	3 022
	Establishments with sales of \$250,000 to \$499,999 .....	1 171	425 805	69 329	16 470	5 585
	Establishments with sales of \$500,000 to \$999,999 .....	1 135	803 414	132 100	31 759	8 775
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	773	1 158 748	198 428	48 278	10 552
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	597	2 293 442	247 396	61 198	15 430
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	983	6 877 236	506 445	132 157	35 483
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	263	3 393 656	240 175	62 425	13 331
	Establishments with sales of \$25,000,000 or more .....	15	1 293 665	89 930	20 620	3 065
	Establishments not operated for the entire year .....	928	620 669	60 651	6 172	2 220
453210	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Establishments operated for the entire year .....	6 402	16 455 070	1 520 044	381 716	95 901
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	25	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	105	3 992	992	240	157
	Establishments with sales of \$50,000 to \$99,999 .....	266	20 196	3 675	870	468
	Establishments with sales of \$100,000 to \$249,999 .....	1 067	184 434	31 428	7 662	3 022
	Establishments with sales of \$250,000 to \$499,999 .....	1 171	425 805	69 329	16 470	5 585
	Establishments with sales of \$500,000 to \$999,999 .....	1 135	803 414	132 100	31 759	8 775
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	773	1 158 748	198 428	48 278	10 552
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	597	2 293 442	247 396	61 198	15 430
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	983	6 877 236	506 445	132 157	35 483
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	263	3 393 656	240 175	62 425	13 331
	Establishments with sales of \$25,000,000 or more .....	15	1 293 665	89 930	20 620	3 065
	Establishments not operated for the entire year .....	928	620 669	60 651	6 172	2 220
4532101	Stationery stores					
	<b>All establishments</b> .....	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Establishments operated for the entire year .....	972	476 049	70 360	16 376	5 595
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	7	122	41	9	8
	Establishments with sales of \$25,000 to \$49,999 .....	17	603	157	34	27
	Establishments with sales of \$50,000 to \$99,999 .....	76	5 887	917	222	127
	Establishments with sales of \$100,000 to \$249,999 .....	288	49 659	7 757	1 872	809
	Establishments with sales of \$250,000 to \$499,999 .....	285	102 749	15 170	3 515	1 346
	Establishments with sales of \$500,000 to \$999,999 .....	206	144 760	21 318	4 891	1 761
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	78	113 100	17 471	4 118	1 132
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	12	39 420	4 270	956	208
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3	19 749	3 259	759	177
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	230	36 875	4 690	1 158	561
4532102	Office supplies stores					
	<b>All establishments</b> .....	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Establishments operated for the entire year .....	5 430	15 979 021	1 449 684	365 340	90 306
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	18	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	88	3 389	835	206	130
	Establishments with sales of \$50,000 to \$99,999 .....	190	14 309	2 758	648	341
	Establishments with sales of \$100,000 to \$249,999 .....	779	134 775	23 671	5 790	2 213
	Establishments with sales of \$250,000 to \$499,999 .....	886	323 056	54 159	12 955	4 239
	Establishments with sales of \$500,000 to \$999,999 .....	929	658 654	110 782	26 868	7 014
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	695	1 045 648	180 957	44 160	9 420
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	585	2 254 022	243 126	60 242	15 222
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	980	6 857 487	503 186	131 398	35 306
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	263	3 393 656	240 175	62 425	13 331
	Establishments with sales of \$25,000,000 or more .....	15	1 293 665	89 930	20 620	3 065
	Establishments not operated for the entire year .....	698	583 794	55 961	5 014	1 659
45322	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Establishments operated for the entire year .....	29 875	13 466 007	1 924 646	431 639	196 357
	Establishments with sales less than \$10,000 .....	49	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	342	D	D	D	f
	Establishments with sales of \$25,000 to \$49,999 .....	1 170	43 940	10 311	2 502	2 200
	Establishments with sales of \$50,000 to \$99,999 .....	3 303	248 477	45 766	10 660	7 774
	Establishments with sales of \$100,000 to \$249,999 .....	9 103	1 525 350	236 098	53 129	31 853
	Establishments with sales of \$250,000 to \$499,999 .....	8 026	2 867 658	418 261	93 289	47 351
	Establishments with sales of \$500,000 to \$999,999 .....	5 393	3 689 745	521 990	116 958	51 369
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 113	3 035 570	408 345	91 910	36 918
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	262	849 935	118 104	25 993	8 654
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	78	540 653	75 926	17 479	4 699
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	30	426 554	65 183	14 749	3 817
	Establishments with sales of \$25,000,000 or more .....	6	231 596	22 302	4 360	1 163
	Establishments not operated for the entire year .....	7 410	1 031 289	132 020	21 180	12 014

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
453220	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Establishments operated for the entire year .....	29 875	13 466 007	1 924 646	431 639	196 357
	Establishments with sales less than \$10,000 .....	49	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	342	D	D	D	f
	Establishments with sales of \$25,000 to \$49,999 .....	1 170	43 940	10 311	2 502	2 200
	Establishments with sales of \$50,000 to \$99,999 .....	3 303	248 477	45 766	10 660	7 774
	Establishments with sales of \$100,000 to \$249,999 .....	9 103	1 525 350	236 098	53 129	31 853
	Establishments with sales of \$250,000 to \$499,999 .....	8 026	2 867 658	418 261	93 289	47 351
	Establishments with sales of \$500,000 to \$999,999 .....	5 393	3 689 745	521 990	116 958	51 369
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 113	3 035 570	408 345	91 910	36 918
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	262	849 935	118 104	25 993	8 654
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	78	540 654	75 926	17 479	4 699
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	30	426 553	65 183	14 749	3 817
	Establishments with sales of \$25,000,000 or more .....	6	231 596	22 302	4 360	1 163
	Establishments not operated for the entire year .....	7 410	1 031 289	132 020	21 180	12 014
4533	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with sales less than \$10,000 .....	79	525	335	89	95
	Establishments with sales of \$10,000 to \$24,999 .....	413	7 359	2 652	655	632
	Establishments with sales of \$25,000 to \$49,999 .....	1 233	46 373	11 969	2 812	2 303
	Establishments with sales of \$50,000 to \$99,999 .....	2 359	172 093	36 755	8 548	5 449
	Establishments with sales of \$100,000 to \$249,999 .....	4 433	722 958	144 756	33 319	15 658
	Establishments with sales of \$250,000 to \$499,999 .....	3 558	1 214 047	277 918	63 816	23 658
	Establishments with sales of \$500,000 to \$999,999 .....	1 754	1 202 220	238 284	54 556	18 669
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	993	1 490 194	304 303	69 867	21 066
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	155	503 222	92 989	20 035	5 082
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	252 977	31 692	7 199	1 370
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	70 024	11 616	1 844	249
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
45331	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with sales less than \$10,000 .....	79	525	335	89	95
	Establishments with sales of \$10,000 to \$24,999 .....	413	7 359	2 652	655	632
	Establishments with sales of \$25,000 to \$49,999 .....	1 233	46 373	11 969	2 812	2 303
	Establishments with sales of \$50,000 to \$99,999 .....	2 359	172 093	36 755	8 548	5 449
	Establishments with sales of \$100,000 to \$249,999 .....	4 433	722 958	144 756	33 319	15 658
	Establishments with sales of \$250,000 to \$499,999 .....	3 558	1 214 047	277 918	63 816	23 658
	Establishments with sales of \$500,000 to \$999,999 .....	1 754	1 202 220	238 284	54 556	18 669
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	993	1 490 194	304 303	69 867	21 066
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	155	503 222	92 989	20 035	5 082
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	252 977	31 692	7 199	1 370
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	70 024	11 616	1 844	249
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
453310	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with sales less than \$10,000 .....	79	525	335	89	95
	Establishments with sales of \$10,000 to \$24,999 .....	413	7 359	2 652	655	632
	Establishments with sales of \$25,000 to \$49,999 .....	1 233	46 373	11 969	2 812	2 303
	Establishments with sales of \$50,000 to \$99,999 .....	2 359	172 093	36 755	8 548	5 449
	Establishments with sales of \$100,000 to \$249,999 .....	4 433	722 958	144 756	33 319	15 658
	Establishments with sales of \$250,000 to \$499,999 .....	3 558	1 214 047	277 918	63 816	23 658
	Establishments with sales of \$500,000 to \$999,999 .....	1 754	1 202 220	238 284	54 556	18 669
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	993	1 490 194	304 303	69 867	21 066
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	155	503 222	92 989	20 035	5 082
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	252 977	31 692	7 199	1 370
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	70 024	11 616	1 844	249
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
4539	Other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Establishments operated for the entire year .....	33 576	31 815 861	3 700 396	815 406	210 666
	Establishments with sales less than \$10,000 .....	46	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	303	D	D	D	e
	Establishments with sales of \$25,000 to \$49,999 .....	875	33 409	8 927	2 091	1 397
	Establishments with sales of \$50,000 to \$99,999 .....	2 659	199 407	41 584	9 834	5 369
	Establishments with sales of \$100,000 to \$249,999 .....	7 849	1 328 515	237 831	54 573	22 183
	Establishments with sales of \$250,000 to \$499,999 .....	7 502	2 684 879	448 581	100 576	34 355
	Establishments with sales of \$500,000 to \$999,999 .....	6 238	4 391 122	639 454	142 963	40 848
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 032	7 850 057	919 190	202 068	48 785
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 187	7 503 420	701 709	152 543	32 340
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	704	4 579 787	406 332	86 904	15 369
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	160	2 289 879	183 559	37 322	5 934
	Establishments with sales of \$25,000,000 or more .....	21	949 456	110 842	25 946	3 636
	Establishments not operated for the entire year .....	7 457	2 121 535	227 687	41 626	12 668

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45391	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Establishments operated for the entire year .....	6 767	5 165 321	664 772	160 877	57 743
	Establishments with sales less than \$10,000 .....	7	50	35	10	7
	Establishments with sales of \$10,000 to \$24,999 .....	43	806	289	70	51
	Establishments with sales of \$25,000 to \$49,999 .....	142	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	502	38 054	8 205	2 005	1 164
	Establishments with sales of \$100,000 to \$249,999 .....	1 704	293 567	47 879	11 264	5 473
	Establishments with sales of \$250,000 to \$499,999 .....	1 755	619 776	101 006	23 693	9 672
	Establishments with sales of \$500,000 to \$999,999 .....	1 246	878 577	140 299	33 951	11 563
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	905	1 395 360	176 521	42 430	14 005
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	367	1 278 667	132 386	32 633	11 169
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	91	558 633	47 500	12 389	3 818
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	4	58 040	6 759	1 449	430
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 551	327 428	44 303	9 007	3 449
453910	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Establishments operated for the entire year .....	6 767	5 165 321	664 772	160 877	57 743
	Establishments with sales less than \$10,000 .....	7	50	35	10	7
	Establishments with sales of \$10,000 to \$24,999 .....	43	806	289	70	51
	Establishments with sales of \$25,000 to \$49,999 .....	142	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	502	38 054	8 205	2 005	1 164
	Establishments with sales of \$100,000 to \$249,999 .....	1 704	293 567	47 879	11 264	5 473
	Establishments with sales of \$250,000 to \$499,999 .....	1 755	619 776	101 006	23 693	9 672
	Establishments with sales of \$500,000 to \$999,999 .....	1 246	878 577	140 299	33 951	11 563
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	905	1 395 360	176 521	42 430	14 005
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	367	1 278 667	132 386	32 633	11 169
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	91	558 633	47 500	12 389	3 818
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	4	58 040	6 759	1 449	430
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 551	327 428	44 303	9 007	3 449
45392	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Establishments operated for the entire year .....	4 565	2 774 834	376 707	82 658	18 160
	Establishments with sales less than \$10,000 .....	9	59	42	12	11
	Establishments with sales of \$10,000 to \$24,999 .....	62	1 139	563	137	95
	Establishments with sales of \$25,000 to \$49,999 .....	176	6 662	1 742	409	286
	Establishments with sales of \$50,000 to \$99,999 .....	556	41 939	8 923	2 157	1 144
	Establishments with sales of \$100,000 to \$249,999 .....	1 446	240 858	43 299	10 092	3 662
	Establishments with sales of \$250,000 to \$499,999 .....	1 085	387 875	65 067	14 787	4 206
	Establishments with sales of \$500,000 to \$999,999 .....	699	480 120	78 231	17 848	3 793
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	392	584 688	87 731	18 949	3 096
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	83	280 042	33 370	7 622	848
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	251 030	21 989	4 825	483
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	164 588	11 355	2 287	282
	Establishments with sales of \$25,000,000 or more .....	7	335 834	24 395	3 533	254
	Establishments not operated for the entire year .....	1 133	225 964	24 445	4 924	1 350
453920	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Establishments operated for the entire year .....	4 565	2 774 834	376 707	82 658	18 160
	Establishments with sales less than \$10,000 .....	9	59	42	12	11
	Establishments with sales of \$10,000 to \$24,999 .....	62	1 139	563	137	95
	Establishments with sales of \$25,000 to \$49,999 .....	176	6 662	1 742	409	286
	Establishments with sales of \$50,000 to \$99,999 .....	556	41 939	8 923	2 157	1 144
	Establishments with sales of \$100,000 to \$249,999 .....	1 446	240 858	43 299	10 092	3 662
	Establishments with sales of \$250,000 to \$499,999 .....	1 085	387 875	65 067	14 787	4 206
	Establishments with sales of \$500,000 to \$999,999 .....	699	480 120	78 231	17 848	3 793
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	392	584 688	87 731	18 949	3 096
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	83	280 042	33 370	7 622	848
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	251 030	21 989	4 825	483
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	164 588	11 355	2 287	282
	Establishments with sales of \$25,000,000 or more .....	7	335 834	24 395	3 533	254
	Establishments not operated for the entire year .....	1 133	225 964	24 445	4 924	1 350
45393	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Establishments operated for the entire year .....	4 740	12 671 740	1 070 395	226 167	38 514
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	11	194	93	23	14
	Establishments with sales of \$25,000 to \$49,999 .....	48	1 839	611	134	73
	Establishments with sales of \$50,000 to \$99,999 .....	87	6 288	1 648	392	144
	Establishments with sales of \$100,000 to \$249,999 .....	274	46 416	9 309	2 122	626
	Establishments with sales of \$250,000 to \$499,999 .....	312	115 316	19 041	4 372	1 112
	Establishments with sales of \$500,000 to \$999,999 .....	533	392 999	42 216	9 222	2 356
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 608	2 748 572	246 877	53 229	10 074
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 273	4 389 798	360 207	76 049	12 213
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	474	3 112 253	244 418	51 247	7 645
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	112	1 576 868	128 105	25 599	3 748
	Establishments with sales of \$25,000,000 or more .....	8	281 306	17 870	3 778	509
	Establishments not operated for the entire year .....	745	675 751	52 354	9 879	1 887

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
453930	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Establishments operated for the entire year .....	4 740	12 671 740	1 070 395	226 167	38 514
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	11	194	93	23	14
	Establishments with sales of \$25,000 to \$49,999 .....	48	1 839	611	134	73
	Establishments with sales of \$50,000 to \$99,999 .....	87	6 288	1 648	392	144
	Establishments with sales of \$100,000 to \$249,999 .....	274	46 416	9 309	2 122	626
	Establishments with sales of \$250,000 to \$499,999 .....	312	115 316	19 041	4 372	1 112
	Establishments with sales of \$500,000 to \$999,999 .....	533	392 890	42 216	9 222	2 356
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 608	2 748 572	246 877	53 229	10 074
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 273	4 389 798	360 207	76 049	12 213
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	474	3 112 253	244 418	51 247	7 645
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	112	1 576 868	128 105	25 599	3 748
	Establishments with sales of \$25,000,000 or more .....	8	281 306	17 870	3 778	509
	Establishments not operated for the entire year .....	745	675 751	52 354	9 879	1 887
45399	All other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Establishments operated for the entire year .....	17 504	11 203 966	1 588 522	345 704	96 249
	Establishments with sales less than \$10,000 .....	30	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	187	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	509	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 514	113 126	22 808	5 280	2 917
	Establishments with sales of \$100,000 to \$249,999 .....	4 425	747 674	137 344	31 095	12 422
	Establishments with sales of \$250,000 to \$499,999 .....	4 350	1 561 912	263 467	57 724	19 365
	Establishments with sales of \$500,000 to \$999,999 .....	3 760	2 639 535	378 708	81 942	23 136
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 127	3 121 437	408 061	87 460	21 610
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	464	1 554 913	175 746	36 239	8 110
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	101	657 871	92 425	18 443	3 423
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	32	490 383	37 340	7 987	1 474
	Establishments with sales of \$25,000,000 or more .....	5	D	D	D	h
	Establishments not operated for the entire year .....	4 028	892 392	106 585	17 816	5 982
453991	Tobacco stores					
	<b>All establishments</b> .....	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Establishments operated for the entire year .....	3 282	2 860 762	200 848	44 666	14 275
	Establishments with sales less than \$10,000 .....	3	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	15	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	39	1 492	404	98	83
	Establishments with sales of \$50,000 to \$99,999 .....	144	10 730	2 335	570	317
	Establishments with sales of \$100,000 to \$249,999 .....	469	82 284	10 591	2 539	1 074
	Establishments with sales of \$250,000 to \$499,999 .....	750	277 876	27 413	6 042	2 179
	Establishments with sales of \$500,000 to \$999,999 .....	1 036	743 729	56 900	12 602	4 011
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	638	934 701	57 215	12 647	3 798
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	150	502 540	27 655	5 643	1 648
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	30	193 029	11 473	2 858	642
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	114 185	6 711	1 631	502
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	602	207 590	12 526	1 727	605
453998	All other miscellaneous store retailers (except tobacco stores)					
	<b>All establishments</b> .....	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Establishments operated for the entire year .....	14 222	8 343 204	1 387 674	301 038	81 974
	Establishments with sales less than \$10,000 .....	27	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	172	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	470	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 370	102 396	20 473	4 710	2 600
	Establishments with sales of \$100,000 to \$249,999 .....	3 956	665 390	126 753	28 556	11 348
	Establishments with sales of \$250,000 to \$499,999 .....	3 600	1 284 036	236 054	51 682	17 186
	Establishments with sales of \$500,000 to \$999,999 .....	2 724	1 895 806	321 808	69 340	19 125
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 489	2 186 736	350 846	74 813	17 812
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	314	1 052 463	148 091	30 596	6 462
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	71	464 842	80 952	15 585	2 781
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	24	376 198	30 629	6 356	972
	Establishments with sales of \$25,000,000 or more .....	5	D	D	D	h
	Establishments not operated for the entire year .....	3 426	684 802	94 059	16 089	5 377
<b>454</b>	<b>Nonstore retailers</b>					
	<b>All establishments</b> .....	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Establishments operated for the entire year .....	38 273	118 331 540	11 928 318	2 818 030	488 611
	Establishments with sales less than \$10,000 .....	284	1 621	827	346	301
	Establishments with sales of \$10,000 to \$24,999 .....	668	11 569	3 279	960	864
	Establishments with sales of \$25,000 to \$49,999 .....	1 158	42 978	11 972	2 820	1 906
	Establishments with sales of \$50,000 to \$99,999 .....	2 414	179 370	41 612	9 988	4 571
	Establishments with sales of \$100,000 to \$249,999 .....	6 315	1 066 707	209 478	49 563	16 301
	Establishments with sales of \$250,000 to \$499,999 .....	6 628	2 383 944	421 390	99 185	26 723
	Establishments with sales of \$500,000 to \$999,999 .....	7 505	5 416 797	897 487	212 693	46 669
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7 740	12 052 885	1 856 801	439 780	80 709
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 033	10 484 265	1 586 421	376 825	60 485
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 383	9 383 311	1 325 391	311 304	52 252
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	693	10 416 100	1 317 154	312 193	47 742
	Establishments with sales of \$25,000,000 or more .....	452	66 891 993	4 256 506	1 002 373	150 088
	Establishments not operated for the entire year .....	6 209	4 775 111	395 026	76 194	17 382



**Table 1. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
4541	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with sales less than \$10,000 .....	35	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	131	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	267	10 165	3 059	718	428
	Establishments with sales of \$50,000 to \$99,999 .....	509	37 442	9 211	2 228	958
	Establishments with sales of \$100,000 to \$249,999 .....	1 382	231 412	48 699	11 431	3 730
	Establishments with sales of \$250,000 to \$499,999 .....	1 420	503 433	86 624	19 667	5 160
	Establishments with sales of \$500,000 to \$999,999 .....	1 446	1 036 145	163 558	37 052	8 323
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 514	2 367 306	338 943	75 715	14 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	630	2 196 142	305 717	69 862	11 476
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	378	2 600 705	304 961	68 927	11 795
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	312	4 934 618	570 757	132 842	21 972
	Establishments with sales of \$25,000,000 or more .....	360	61 615 279	3 701 648	863 791	132 479
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
45411	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with sales less than \$10,000 .....	35	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	131	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	267	10 165	3 059	718	428
	Establishments with sales of \$50,000 to \$99,999 .....	509	37 442	9 211	2 228	958
	Establishments with sales of \$100,000 to \$249,999 .....	1 382	231 412	48 699	11 431	3 730
	Establishments with sales of \$250,000 to \$499,999 .....	1 420	503 433	86 624	19 667	5 160
	Establishments with sales of \$500,000 to \$999,999 .....	1 446	1 036 145	163 558	37 052	8 323
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 514	2 367 306	338 943	75 715	14 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	630	2 196 142	305 717	69 862	11 476
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	378	2 600 705	304 961	68 927	11 795
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	312	4 934 618	570 757	132 842	21 972
	Establishments with sales of \$25,000,000 or more .....	360	61 615 279	3 701 648	863 791	132 479
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
454110	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with sales less than \$10,000 .....	35	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	131	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	267	10 165	3 059	718	428
	Establishments with sales of \$50,000 to \$99,999 .....	509	37 442	9 211	2 228	958
	Establishments with sales of \$100,000 to \$249,999 .....	1 382	231 412	48 699	11 431	3 730
	Establishments with sales of \$250,000 to \$499,999 .....	1 420	503 433	86 624	19 667	5 160
	Establishments with sales of \$500,000 to \$999,999 .....	1 446	1 036 145	163 558	37 052	8 323
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 514	2 367 306	338 943	75 715	14 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	630	2 196 142	305 717	69 862	11 476
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	378	2 600 705	304 961	68 927	11 795
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	312	4 934 618	570 757	132 842	21 972
	Establishments with sales of \$25,000,000 or more .....	360	61 615 279	3 701 648	863 791	132 479
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
4542	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with sales less than \$10,000 .....	169	D	D	D	c
	Establishments with sales of \$10,000 to \$24,999 .....	232	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	276	10 021	2 498	539	465
	Establishments with sales of \$50,000 to \$99,999 .....	559	41 525	8 548	2 028	1 024
	Establishments with sales of \$100,000 to \$249,999 .....	1 281	213 896	37 485	8 601	2 728
	Establishments with sales of \$250,000 to \$499,999 .....	1 066	377 388	60 387	14 065	3 839
	Establishments with sales of \$500,000 to \$999,999 .....	925	656 935	115 688	26 857	6 247
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	819	1 260 299	239 149	55 599	11 608
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	343	1 217 819	235 619	56 153	11 475
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	215	1 507 364	301 577	72 036	14 085
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	84	1 162 873	240 055	57 027	9 841
	Establishments with sales of \$25,000,000 or more .....	6	205 873	54 583	12 897	2 515
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106
45421	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with sales less than \$10,000 .....	169	D	D	D	c
	Establishments with sales of \$10,000 to \$24,999 .....	232	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	276	10 021	2 498	539	465
	Establishments with sales of \$50,000 to \$99,999 .....	559	41 525	8 548	2 028	1 024
	Establishments with sales of \$100,000 to \$249,999 .....	1 281	213 896	37 485	8 601	2 728
	Establishments with sales of \$250,000 to \$499,999 .....	1 066	377 388	60 387	14 065	3 839
	Establishments with sales of \$500,000 to \$999,999 .....	925	656 935	115 688	26 857	6 247
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	819	1 260 299	239 149	55 599	11 608
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	343	1 217 819	235 619	56 153	11 475
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	215	1 507 364	301 577	72 036	14 085
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	84	1 162 873	240 055	57 027	9 841
	Establishments with sales of \$25,000,000 or more .....	6	205 873	54 583	12 897	2 515
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454210	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with sales less than \$10,000 .....	169	D	D	D	c
	Establishments with sales of \$10,000 to \$24,999 .....	232	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	276	10 021	2 498	539	465
	Establishments with sales of \$50,000 to \$99,999 .....	559	41 525	8 548	2 028	1 024
	Establishments with sales of \$100,000 to \$249,999 .....	1 281	213 896	37 485	8 601	2 728
	Establishments with sales of \$250,000 to \$499,999 .....	1 066	377 388	60 387	14 065	3 839
	Establishments with sales of \$500,000 to \$999,999 .....	925	656 935	115 688	26 857	6 247
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	819	1 260 299	239 149	55 599	11 608
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	343	1 217 819	235 619	56 153	11 475
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	215	1 507 364	301 577	72 036	14 085
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	84	1 162 873	240 055	57 027	9 841
	Establishments with sales of \$25,000,000 or more .....	6	205 873	54 583	12 897	2 515
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106
4543	Direct selling establishments					
	<b>All establishments</b> .....	<b>'27 399</b>	<b>'37 203 849</b>	<b>'5 246 485</b>	<b>'1 265 416</b>	<b>'221 239</b>
	Establishments operated for the entire year .....	23 914	36 137 573	5 097 768	1 229 304	212 956
	Establishments with sales less than \$10,000 .....	80	491	500	142	95
	Establishments with sales of \$10,000 to \$24,999 .....	305	5 372	1 822	473	435
	Establishments with sales of \$25,000 to \$49,999 .....	615	22 792	6 415	1 563	1 013
	Establishments with sales of \$50,000 to \$99,999 .....	1 346	100 403	23 853	5 732	2 589
	Establishments with sales of \$100,000 to \$249,999 .....	3 652	621 399	123 294	29 531	9 843
	Establishments with sales of \$250,000 to \$499,999 .....	4 142	1 503 123	274 379	65 453	17 724
	Establishments with sales of \$500,000 to \$999,999 .....	5 134	3 723 717	618 241	148 784	32 099
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 407	8 425 280	1 278 709	308 466	54 229
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 060	7 070 304	1 045 085	250 810	37 534
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	790	5 275 242	718 853	170 341	26 372
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	297	4 318 609	506 342	122 324	15 929
	Establishments with sales of \$25,000,000 or more .....	86	5 070 841	500 275	125 685	15 094
	Establishments not operated for the entire year .....	3 485	1 066 276	148 717	36 112	8 283
45431	Fuel dealers					
	<b>All establishments</b> .....	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Establishments operated for the entire year .....	11 654	22 149 750	2 690 462	669 280	101 072
	Establishments with sales less than \$10,000 .....	4	19	203	62	14
	Establishments with sales of \$10,000 to \$24,999 .....	12	211	70	27	14
	Establishments with sales of \$25,000 to \$49,999 .....	89	3 242	864	214	120
	Establishments with sales of \$50,000 to \$99,999 .....	227	17 134	4 449	1 116	356
	Establishments with sales of \$100,000 to \$249,999 .....	838	148 636	27 419	7 491	1 943
	Establishments with sales of \$250,000 to \$499,999 .....	1 643	617 571	95 002	24 304	5 146
	Establishments with sales of \$500,000 to \$999,999 .....	3 013	2 218 902	321 987	80 645	15 037
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 629	5 667 340	752 905	186 781	30 180
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 392	4 762 472	594 986	144 633	20 591
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	548	3 637 769	396 945	96 185	13 019
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	208	3 067 438	321 321	81 453	9 569
	Establishments with sales of \$25,000,000 or more .....	51	2 009 016	174 311	46 369	5 083
	Establishments not operated for the entire year .....	878	472 499	64 831	17 338	2 706
454311	Heating oil dealers					
	<b>All establishments</b> .....	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Establishments operated for the entire year .....	5 216	13 587 346	1 495 537	376 739	52 712
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	6	114	31	15	5
	Establishments with sales of \$25,000 to \$49,999 .....	28	996	327	86	35
	Establishments with sales of \$50,000 to \$99,999 .....	75	5 588	1 513	401	111
	Establishments with sales of \$100,000 to \$249,999 .....	316	55 590	9 488	2 521	668
	Establishments with sales of \$250,000 to \$499,999 .....	621	233 628	29 543	7 601	1 636
	Establishments with sales of \$500,000 to \$999,999 .....	1 171	866 469	111 165	27 650	5 114
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 568	2 522 884	305 184	76 002	12 145
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	791	2 756 722	315 179	77 412	11 001
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	423	2 829 943	290 499	71 718	9 646
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	176	2 632 469	278 877	71 570	8 303
	Establishments with sales of \$25,000,000 or more .....	41	1 682 943	153 731	41 763	4 048
	Establishments not operated for the entire year .....	441	279 437	32 328	10 369	1 394
454312	Liquefied petroleum gas (bottled gas) dealers					
	<b>All establishments</b> .....	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Establishments operated for the entire year .....	6 242	8 475 677	1 184 365	290 147	47 663
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	3	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	48	1 799	395	93	48
	Establishments with sales of \$50,000 to \$99,999 .....	118	9 041	2 329	590	176
	Establishments with sales of \$100,000 to \$249,999 .....	461	82 883	16 253	4 537	1 125
	Establishments with sales of \$250,000 to \$499,999 .....	984	370 195	63 598	16 285	3 386
	Establishments with sales of \$500,000 to \$999,999 .....	1 816	1 334 081	208 621	52 581	9 798
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 048	3 124 144	445 472	110 194	17 938
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	595	1 984 603	278 017	66 847	9 505
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	125	807 826	106 446	24 467	3 373
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	32	434 969	42 444	9 883	1 266
	Establishments with sales of \$25,000,000 or more .....	10	326 073	20 580	4 606	1 035
	Establishments not operated for the entire year .....	381	181 662	31 674	6 784	1 226

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454319	Other fuel dealers					
	<b>All establishments</b> .....	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Establishments operated for the entire year .....	196	86 727	10 560	2 394	697
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	3	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	13	447	142	35	37
	Establishments with sales of \$50,000 to \$99,999 .....	34	2 505	607	125	69
	Establishments with sales of \$100,000 to \$249,999 .....	61	10 163	1 678	433	150
	Establishments with sales of \$250,000 to \$499,999 .....	38	13 748	1 861	418	124
	Establishments with sales of \$500,000 to \$999,999 .....	26	18 352	2 201	414	125
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13	20 312	2 249	585	97
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6	21 147	1 790	374	85
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	—	—	—	—	—
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	56	11 400	829	185	86
45439	Other direct selling establishments					
	<b>All establishments</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	Establishments operated for the entire year .....	12 260	13 987 823	2 407 306	560 024	111 884
	Establishments with sales less than \$10,000 .....	76	472	297	80	81
	Establishments with sales of \$10,000 to \$24,999 .....	293	5 161	1 752	446	421
	Establishments with sales of \$25,000 to \$49,999 .....	526	19 550	5 551	1 349	893
	Establishments with sales of \$50,000 to \$99,999 .....	1 119	83 269	19 404	4 616	2 233
	Establishments with sales of \$100,000 to \$249,999 .....	2 814	472 763	95 875	22 040	7 900
	Establishments with sales of \$250,000 to \$499,999 .....	2 499	885 552	179 377	41 149	12 578
	Establishments with sales of \$500,000 to \$999,999 .....	2 121	1 504 815	296 254	68 139	17 062
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 778	2 757 940	525 804	121 685	24 049
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	668	2 307 832	450 099	106 177	16 943
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	242	1 637 473	321 908	74 156	13 353
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	89	1 251 171	185 021	40 871	6 360
	Establishments with sales of \$25,000,000 or more .....	35	3 061 825	325 964	79 316	10 011
	Establishments not operated for the entire year .....	2 607	593 777	83 886	18 774	5 577
454390	Other direct selling establishments					
	<b>All establishments</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	Establishments operated for the entire year .....	12 260	13 987 823	2 407 306	560 024	111 884
	Establishments with sales less than \$10,000 .....	76	472	297	80	81
	Establishments with sales of \$10,000 to \$24,999 .....	293	5 161	1 752	446	421
	Establishments with sales of \$25,000 to \$49,999 .....	526	19 550	5 551	1 349	893
	Establishments with sales of \$50,000 to \$99,999 .....	1 119	83 269	19 404	4 616	2 233
	Establishments with sales of \$100,000 to \$249,999 .....	2 814	472 763	95 875	22 040	7 900
	Establishments with sales of \$250,000 to \$499,999 .....	2 499	885 552	179 377	41 149	12 578
	Establishments with sales of \$500,000 to \$999,999 .....	2 121	1 504 815	296 254	68 139	17 062
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 778	2 757 940	525 804	121 685	24 049
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	668	2 307 832	450 099	106 177	16 943
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	242	1 637 473	321 908	74 156	13 353
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	89	1 251 171	185 021	40 871	6 360
	Establishments with sales of \$25,000,000 or more .....	35	3 061 825	325 964	79 316	10 011
	Establishments not operated for the entire year .....	2 607	593 777	83 886	18 774	5 577
4543901	Direct selling, furniture, home furnishings, electronics, & appl					
	<b>All establishments</b> .....	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Establishments operated for the entire year .....	3 621	3 458 333	531 632	122 256	28 225
	Establishments with sales less than \$10,000 .....	13	83	49	12	12
	Establishments with sales of \$10,000 to \$24,999 .....	54	1 010	404	102	78
	Establishments with sales of \$25,000 to \$49,999 .....	124	4 487	1 314	330	219
	Establishments with sales of \$50,000 to \$99,999 .....	291	21 611	4 671	1 187	564
	Establishments with sales of \$100,000 to \$249,999 .....	846	142 425	29 703	6 906	2 552
	Establishments with sales of \$250,000 to \$499,999 .....	873	309 903	63 645	14 680	4 951
	Establishments with sales of \$500,000 to \$999,999 .....	748	527 773	105 106	24 282	6 656
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	487	710 839	122 558	28 204	6 059
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	118	412 469	75 165	16 682	2 434
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	43	310 333	50 954	12 274	2 158
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	17	238 580	27 982	5 514	1 043
	Establishments with sales of \$25,000,000 or more .....	7	778 820	50 081	12 083	1 499
	Establishments not operated for the entire year .....	663	158 960	19 422	3 821	1 278
4543902	Direct selling, books, periodicals, videos, & compact discs					
	<b>All establishments</b> .....	<b>'1 263</b>	<b>'1 751 884</b>	<b>'324 225</b>	<b>'69 601</b>	<b>'19 475</b>
	Establishments operated for the entire year .....	1 060	1 679 708	311 297	66 264	18 663
	Establishments with sales less than \$10,000 .....	7	41	35	9	11
	Establishments with sales of \$10,000 to \$24,999 .....	29	495	171	41	54
	Establishments with sales of \$25,000 to \$49,999 .....	41	1 569	563	144	92
	Establishments with sales of \$50,000 to \$99,999 .....	112	8 400	2 054	504	245
	Establishments with sales of \$100,000 to \$249,999 .....	270	44 962	10 467	2 448	1 027
	Establishments with sales of \$250,000 to \$499,999 .....	234	83 656	18 314	4 255	1 707
	Establishments with sales of \$500,000 to \$999,999 .....	159	110 797	22 747	5 156	1 918
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	112	180 346	42 598	10 021	3 524
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	42	141 098	41 253	9 716	2 852
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	29	199 126	54 465	12 007	3 904
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	18	250 624	31 658	7 283	1 530
	Establishments with sales of \$25,000,000 or more .....	7	658 594	86 972	14 680	1 799
	Establishments not operated for the entire year .....	203	72 176	12 928	3 337	812

**Table 1. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
4543903	Direct selling, other merchandise					
	<b>All establishments</b> .....	<b>9 320</b>	<b>9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Establishments operated for the entire year .....	7 579	8 849 782	1 564 377	371 504	64 996
	Establishments with sales less than \$10,000 .....	56	348	213	59	58
	Establishments with sales of \$10,000 to \$24,999 .....	210	3 656	1 177	303	289
	Establishments with sales of \$25,000 to \$49,999 .....	361	13 494	3 674	875	582
	Establishments with sales of \$50,000 to \$99,999 .....	716	53 258	12 679	2 925	1 424
	Establishments with sales of \$100,000 to \$249,999 .....	1 698	285 376	55 705	12 686	4 321
	Establishments with sales of \$250,000 to \$499,999 .....	1 392	491 993	97 418	22 214	5 920
	Establishments with sales of \$500,000 to \$999,999 .....	1 214	866 245	168 401	38 701	8 488
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 179	1 866 755	360 648	83 460	14 466
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	508	1 754 265	333 681	79 779	11 657
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	170	1 128 014	216 489	49 875	7 291
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	54	761 967	125 381	28 074	3 787
	Establishments with sales of \$25,000,000 or more .....	21	1 624 411	188 911	52 553	6 713
	Establishments not operated for the entire year .....	1 741	362 641	51 536	11 616	3 487

**Table 2. Employment Size of Establishments: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE</b>					
	<b>All establishments</b> .....	<b>'1 118 447</b>	<b>'2 460 886 012</b>	<b>'237 195 503</b>	<b>'55 386 162</b>	<b>'13 991 103</b>
	Establishments operated for the entire year .....	969 279	2 387 197 045	229 817 480	53 929 132	13 544 383
	Establishments with no employees .....	3 360	1 158 269	100 014	—	—
	Establishments with 1 employee .....	102 744	26 800 704	1 771 771	380 413	102 744
	Establishments with 2 employees .....	104 076	36 045 307	3 222 440	726 849	208 152
	Establishments with 3 or 4 employees .....	185 254	101 973 459	10 260 676	2 356 850	644 364
	Establishments with 5 or 6 employees .....	146 183	121 990 380	12 653 580	2 938 457	798 944
	Establishments with 7 to 9 employees .....	139 563	164 206 825	17 290 250	4 033 107	1 099 634
	Establishments with 10 to 14 employees .....	112 133	193 136 636	21 166 108	4 942 876	1 302 366
	Establishments with 15 to 19 employees .....	47 267	122 765 662	13 467 846	3 123 128	788 523
	Establishments with 20 to 49 employees .....	77 620	443 204 192	43 450 245	10 138 101	2 330 439
	Establishments with 50 to 99 employees .....	27 872	421 866 301	38 085 971	8 944 484	1 931 536
	Establishments with 100 employees or more .....	23 207	754 049 310	68 348 579	16 344 867	4 337 681
	Establishments not operated for the entire year .....	149 168	73 688 967	7 378 023	1 457 030	446 720
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>					
	<b>All establishments</b> .....	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Establishments operated for the entire year .....	108 683	629 926 712	48 992 247	11 280 676	1 671 047
	Establishments with no employees .....	384	215 689	11 992	—	—
	Establishments with 1 employee .....	10 894	4 294 846	221 207	47 432	10 894
	Establishments with 2 employees .....	10 617	5 670 942	393 659	89 044	21 234
	Establishments with 3 or 4 employees .....	17 402	13 195 864	1 208 395	278 240	60 271
	Establishments with 5 or 6 employees .....	13 685	14 031 012	1 605 475	372 453	74 907
	Establishments with 7 to 9 employees .....	14 354	20 404 895	2 501 107	582 192	113 167
	Establishments with 10 to 14 employees .....	13 339	30 826 685	3 468 949	806 237	155 637
	Establishments with 15 to 19 employees .....	6 427	27 013 108	2 532 637	584 853	107 611
	Establishments with 20 to 49 employees .....	13 807	166 421 616	12 437 399	2 854 292	428 515
	Establishments with 50 to 99 employees .....	5 682	189 687 336	13 416 815	3 067 819	388 627
	Establishments with 100 employees or more .....	2 092	156 164 719	11 194 612	2 598 114	310 184
	Establishments not operated for the entire year .....	13 950	15 441 064	1 246 684	250 947	47 916
<b>4411</b>	<b>Automobile dealers</b>					
	<b>All establishments</b> .....	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Establishments operated for the entire year .....	42 866	541 238 993	36 566 584	8 400 842	1 111 713
	Establishments with no employees .....	174	139 882	5 489	—	—
	Establishments with 1 employee .....	5 248	2 959 441	108 649	23 674	5 248
	Establishments with 2 employees .....	4 465	3 590 128	168 740	38 953	8 930
	Establishments with 3 or 4 employees .....	5 672	7 026 972	403 830	93 694	19 455
	Establishments with 5 or 6 employees .....	3 059	5 757 181	374 318	87 310	16 600
	Establishments with 7 to 9 employees .....	2 505	7 165 669	472 072	108 988	19 688
	Establishments with 10 to 14 employees .....	2 890	13 527 903	856 152	197 567	34 207
	Establishments with 15 to 19 employees .....	2 192	16 179 520	1 009 437	231 498	37 061
	Establishments with 20 to 49 employees .....	9 327	146 999 959	9 503 202	2 174 221	306 039
	Establishments with 50 to 99 employees .....	5 318	184 372 248	12 775 687	2 919 615	365 542
	Establishments with 100 employees or more .....	2 016	153 520 090	10 889 008	2 525 322	298 943
	Establishments not operated for the entire year .....	6 371	12 413 299	833 563	167 562	27 282
<b>44111</b>	<b>New car dealers</b>					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Establishments operated for the entire year .....	24 154	509 954 878	34 559 002	7 931 413	1 025 024
	Establishments with no employees .....	27	40 112	1 920	—	—
	Establishments with 1 employee .....	779	334 072	18 759	3 908	779
	Establishments with 2 employees .....	685	495 637	29 162	6 501	1 370
	Establishments with 3 or 4 employees .....	963	1 313 729	78 620	17 348	3 367
	Establishments with 5 or 6 employees .....	756	1 647 726	103 498	23 454	4 140
	Establishments with 7 to 9 employees .....	1 032	3 431 250	200 725	45 903	8 210
	Establishments with 10 to 14 employees .....	1 866	9 612 555	569 120	130 916	22 467
	Establishments with 15 to 19 employees .....	1 856	14 222 659	861 941	196 277	31 461
	Establishments with 20 to 49 employees .....	8 925	143 019 219	9 216 205	2 105 221	294 770
	Establishments with 50 to 99 employees .....	5 268	183 199 388	12 677 312	2 896 752	362 238
	Establishments with 100 employees or more .....	1 997	152 638 531	10 801 740	2 505 133	296 222
	Establishments not operated for the entire year .....	1 743	9 016 946	643 749	140 810	21 219
<b>441110</b>	<b>New car dealers</b>					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Establishments operated for the entire year .....	24 154	509 954 878	34 559 002	7 931 413	1 025 024
	Establishments with no employees .....	27	40 112	1 920	—	—
	Establishments with 1 employee .....	779	334 072	18 759	3 908	779
	Establishments with 2 employees .....	685	495 637	29 162	6 501	1 370
	Establishments with 3 or 4 employees .....	963	1 313 729	78 620	17 348	3 367
	Establishments with 5 or 6 employees .....	756	1 647 726	103 498	23 454	4 140
	Establishments with 7 to 9 employees .....	1 032	3 431 250	200 725	45 903	8 210
	Establishments with 10 to 14 employees .....	1 866	9 612 555	569 120	130 916	22 467
	Establishments with 15 to 19 employees .....	1 856	14 222 659	861 941	196 277	31 461
	Establishments with 20 to 49 employees .....	8 925	143 019 219	9 216 205	2 105 221	294 770
	Establishments with 50 to 99 employees .....	5 268	183 199 388	12 677 312	2 896 752	362 238
	Establishments with 100 employees or more .....	1 997	152 638 531	10 801 740	2 505 133	296 222
	Establishments not operated for the entire year .....	1 743	9 016 946	643 749	140 810	21 219

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44112	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Establishments operated for the entire year .....	18 712	31 284 115	2 007 582	469 429	86 689
	Establishments with no employees .....	147	99 770	3 569	—	—
	Establishments with 1 employee .....	4 469	2 625 369	89 890	19 766	4 469
	Establishments with 2 employees .....	3 780	3 094 491	139 578	32 452	7 560
	Establishments with 3 or 4 employees .....	4 709	5 713 243	325 210	76 346	16 088
	Establishments with 5 or 6 employees .....	2 303	4 109 455	270 820	63 856	12 460
	Establishments with 7 to 9 employees .....	1 473	3 734 419	271 347	63 085	11 478
	Establishments with 10 to 14 employees .....	1 024	3 915 348	287 032	66 651	11 740
	Establishments with 15 to 19 employees .....	336	1 956 861	147 496	35 221	5 600
	Establishments with 20 to 49 employees .....	402	3 980 740	286 997	69 000	11 269
	Establishments with 50 to 99 employees .....	50	1 172 860	98 375	22 863	3 304
	Establishments with 100 employees or more .....	19	881 559	87 268	20 189	2 721
	Establishments not operated for the entire year .....	4 628	3 396 353	189 814	26 752	6 063
441120	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Establishments operated for the entire year .....	18 712	31 284 115	2 007 582	469 429	86 689
	Establishments with no employees .....	147	99 770	3 569	—	—
	Establishments with 1 employee .....	4 469	2 625 369	89 890	19 766	4 469
	Establishments with 2 employees .....	3 780	3 094 491	139 578	32 452	7 560
	Establishments with 3 or 4 employees .....	4 709	5 713 243	325 210	76 346	16 088
	Establishments with 5 or 6 employees .....	2 303	4 109 455	270 820	63 856	12 460
	Establishments with 7 to 9 employees .....	1 473	3 734 419	271 347	63 085	11 478
	Establishments with 10 to 14 employees .....	1 024	3 915 348	287 032	66 651	11 740
	Establishments with 15 to 19 employees .....	336	1 956 861	147 496	35 221	5 600
	Establishments with 20 to 49 employees .....	402	3 980 740	286 997	69 000	11 269
	Establishments with 50 to 99 employees .....	50	1 172 860	98 375	22 863	3 304
	Establishments with 100 employees or more .....	19	881 559	87 268	20 189	2 721
	Establishments not operated for the entire year .....	4 628	3 396 353	189 814	26 752	6 063
4412	Other motor vehicle dealers					
	<b>All establishments</b> .....	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Establishments operated for the entire year .....	11 840	27 775 157	2 482 081	531 072	99 280
	Establishments with no employees .....	102	46 539	2 741	—	—
	Establishments with 1 employee .....	1 462	575 446	33 575	6 275	1 462
	Establishments with 2 employees .....	1 384	770 607	54 683	10 963	2 768
	Establishments with 3 or 4 employees .....	2 232	1 957 538	158 455	33 166	7 701
	Establishments with 5 or 6 employees .....	1 588	2 151 836	187 959	40 561	8 684
	Establishments with 7 to 9 employees .....	1 649	3 389 805	298 721	62 480	13 032
	Establishments with 10 to 14 employees .....	1 604	4 718 241	439 689	94 206	18 721
	Establishments with 15 to 19 employees .....	767	3 485 679	325 560	69 019	12 807
	Establishments with 20 to 49 employees .....	958	7 930 158	751 490	161 704	26 472
	Establishments with 50 to 99 employees .....	77	1 703 808	152 795	33 343	4 999
	Establishments with 100 employees or more .....	17	1 045 500	76 413	19 355	2 634
	Establishments not operated for the entire year .....	1 749	1 115 349	87 835	15 670	3 488
44121	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Establishments operated for the entire year .....	2 658	9 641 014	781 690	168 348	28 169
	Establishments with no employees .....	20	9 821	718	—	—
	Establishments with 1 employee .....	252	97 724	5 223	973	252
	Establishments with 2 employees .....	240	146 933	9 738	1 899	480
	Establishments with 3 or 4 employees .....	481	459 133	33 447	7 200	1 653
	Establishments with 5 or 6 employees .....	353	517 667	41 883	9 142	1 920
	Establishments with 7 to 9 employees .....	389	849 763	72 586	15 035	3 074
	Establishments with 10 to 14 employees .....	349	1 153 931	103 322	22 047	4 101
	Establishments with 15 to 19 employees .....	207	1 169 881	96 590	19 709	3 444
	Establishments with 20 to 49 employees .....	315	3 273 496	274 876	58 283	8 978
	Establishments with 50 to 99 employees .....	41	1 072 361	86 804	19 547	2 693
	Establishments with 100 employees or more .....	11	890 304	56 503	14 513	1 574
	Establishments not operated for the entire year .....	356	428 735	32 272	7 186	1 294
441210	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Establishments operated for the entire year .....	2 658	9 641 014	781 690	168 348	28 169
	Establishments with no employees .....	20	9 821	718	—	—
	Establishments with 1 employee .....	252	97 724	5 223	973	252
	Establishments with 2 employees .....	240	146 933	9 738	1 899	480
	Establishments with 3 or 4 employees .....	481	459 133	33 447	7 200	1 653
	Establishments with 5 or 6 employees .....	353	517 667	41 883	9 142	1 920
	Establishments with 7 to 9 employees .....	389	849 763	72 586	15 035	3 074
	Establishments with 10 to 14 employees .....	349	1 153 931	103 322	22 047	4 101
	Establishments with 15 to 19 employees .....	207	1 169 881	96 590	19 709	3 444
	Establishments with 20 to 49 employees .....	315	3 273 496	274 876	58 283	8 978
	Establishments with 50 to 99 employees .....	41	1 072 361	86 804	19 547	2 693
	Establishments with 100 employees or more .....	11	890 304	56 503	14 513	1 574
	Establishments not operated for the entire year .....	356	428 735	32 272	7 186	1 294

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44122	Motorcycle, boat, & other motor vehicle dealers					
	<b>All establishments</b> .....	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Establishments operated for the entire year .....	9 182	18 134 143	1 700 391	362 724	71 111
	Establishments with no employees .....	82	36 718	2 023	—	—
	Establishments with 1 employee .....	1 210	477 722	28 352	5 302	1 210
	Establishments with 2 employees .....	1 144	623 674	44 945	9 064	2 288
	Establishments with 3 or 4 employees .....	1 751	1 498 405	125 008	25 966	6 048
	Establishments with 5 or 6 employees .....	1 235	1 634 169	146 076	31 419	6 764
	Establishments with 7 to 9 employees .....	1 260	2 540 042	226 135	47 445	9 958
	Establishments with 10 to 14 employees .....	1 255	3 564 310	336 367	72 159	14 620
	Establishments with 15 to 19 employees .....	560	2 315 798	228 970	49 310	9 363
	Establishments with 20 to 49 employees .....	643	4 656 662	476 614	103 421	17 494
	Establishments with 50 to 99 employees .....	36	631 447	65 991	13 796	2 306
	Establishments with 100 employees or more .....	6	155 196	19 910	4 842	1 060
	Establishments not operated for the entire year .....	1 393	686 614	55 563	8 484	2 194
441221	Motorcycle dealers					
	<b>All establishments</b> .....	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Establishments operated for the entire year .....	3 243	7 186 324	696 172	148 982	28 405
	Establishments with no employees .....	17	D	D	D	a
	Establishments with 1 employee .....	351	93 998	6 823	1 325	351
	Establishments with 2 employees .....	366	166 911	12 296	2 663	732
	Establishments with 3 or 4 employees .....	541	424 312	35 238	7 705	1 882
	Establishments with 5 or 6 employees .....	417	550 846	47 105	10 044	2 291
	Establishments with 7 to 9 employees .....	460	951 323	81 764	16 865	3 645
	Establishments with 10 to 14 employees .....	520	1 550 908	148 283	31 531	6 103
	Establishments with 15 to 19 employees .....	256	1 075 188	108 623	23 008	4 303
	Establishments with 20 to 49 employees .....	302	2 125 879	230 213	50 602	8 163
	Establishments with 50 to 99 employees .....	12	201 605	22 091	4 318	751
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	392	182 936	15 893	2 451	621
441222	Boat dealers					
	<b>All establishments</b> .....	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Establishments operated for the entire year .....	4 511	8 569 534	808 396	170 185	33 987
	Establishments with no employees .....	42	16 017	1 006	—	—
	Establishments with 1 employee .....	596	233 178	15 066	2 570	596
	Establishments with 2 employees .....	580	312 595	24 608	4 590	1 160
	Establishments with 3 or 4 employees .....	878	750 737	66 788	13 255	3 030
	Establishments with 5 or 6 employees .....	618	819 929	76 151	16 362	3 396
	Establishments with 7 to 9 employees .....	633	1 273 240	116 986	24 073	5 013
	Establishments with 10 to 14 employees .....	603	1 652 016	156 253	33 401	7 005
	Establishments with 15 to 19 employees .....	245	1 007 647	97 246	20 954	4 082
	Establishments with 20 to 49 employees .....	293	2 068 295	212 297	45 555	8 043
	Establishments with 50 to 99 employees .....	20	378 592	34 199	7 557	1 316
	Establishments with 100 employees or more .....	3	57 288	7 796	1 868	346
	Establishments not operated for the entire year .....	751	364 696	30 900	4 298	1 147
441229	All other motor vehicle dealers					
	<b>All establishments</b> .....	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Establishments operated for the entire year .....	1 428	2 378 285	195 823	43 557	8 719
	Establishments with no employees .....	23	D	D	D	a
	Establishments with 1 employee .....	263	150 546	6 463	1 407	263
	Establishments with 2 employees .....	198	144 168	8 041	1 811	396
	Establishments with 3 or 4 employees .....	332	323 356	22 982	5 006	1 136
	Establishments with 5 or 6 employees .....	200	263 394	22 820	5 013	1 077
	Establishments with 7 to 9 employees .....	167	315 479	27 385	6 507	1 300
	Establishments with 10 to 14 employees .....	132	361 386	31 831	7 227	1 512
	Establishments with 15 to 19 employees .....	59	232 963	23 101	5 348	978
	Establishments with 20 to 49 employees .....	48	462 488	34 104	7 264	1 288
	Establishments with 50 to 99 employees .....	4	51 250	9 701	1 921	239
	Establishments with 100 employees or more .....	2	D	D	D	f
	Establishments not operated for the entire year .....	250	138 982	8 770	1 735	426
4413	Automotive parts, accessories, & tire stores					
	<b>All establishments</b> .....	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Establishments operated for the entire year .....	53 977	60 912 562	9 943 582	2 348 762	460 054
	Establishments with no employees .....	108	29 268	3 762	—	—
	Establishments with 1 employee .....	4 184	759 959	78 983	17 483	4 184
	Establishments with 2 employees .....	4 768	1 310 207	170 236	39 128	9 536
	Establishments with 3 or 4 employees .....	9 498	4 211 354	646 110	151 380	33 115
	Establishments with 5 or 6 employees .....	9 038	6 121 995	1 043 198	244 582	49 623
	Establishments with 7 to 9 employees .....	10 200	9 849 421	1 730 314	410 724	80 447
	Establishments with 10 to 14 employees .....	8 845	12 580 541	2 173 108	514 464	102 709
	Establishments with 15 to 19 employees .....	3 468	7 347 909	1 197 640	284 336	57 743
	Establishments with 20 to 49 employees .....	3 522	13 491 499	2 182 707	518 367	96 004
	Establishments with 50 to 99 employees .....	287	3 611 280	488 333	114 861	18 086
	Establishments with 100 employees or more .....	59	1 599 129	229 191	53 437	8 607
	Establishments not operated for the entire year .....	5 830	1 912 416	325 286	67 715	17 146

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44131	Automotive parts & accessories stores					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Establishments operated for the entire year .....	38 031	41 641 846	6 471 756	1 535 598	320 400
	Establishments with no employees .....	81	20 284	2 478	—	—
	Establishments with 1 employee .....	3 221	588 634	59 595	13 323	3 221
	Establishments with 2 employees .....	3 760	1 036 679	133 787	30 944	7 520
	Establishments with 3 or 4 employees .....	7 321	3 234 966	484 023	114 222	25 473
	Establishments with 5 or 6 employees .....	6 308	4 266 923	678 897	160 724	34 517
	Establishments with 7 to 9 employees .....	6 544	6 302 427	987 723	237 074	51 533
	Establishments with 10 to 14 employees .....	5 602	7 769 657	1 230 598	293 315	65 192
	Establishments with 15 to 19 employees .....	2 339	4 658 694	737 774	175 877	39 065
	Establishments with 20 to 49 employees .....	2 565	9 365 051	1 547 766	367 475	70 842
	Establishments with 50 to 99 employees .....	235	2 893 636	398 285	93 499	14 993
	Establishments with 100 employees or more .....	55	1 504 895	210 830	49 145	8 044
	Establishments not operated for the entire year .....	4 488	1 523 822	246 459	54 039	14 156
441310	Automotive parts & accessories stores					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Establishments operated for the entire year .....	38 031	41 641 846	6 471 756	1 535 598	320 400
	Establishments with no employees .....	81	20 284	2 478	—	—
	Establishments with 1 employee .....	3 221	588 634	59 595	13 323	3 221
	Establishments with 2 employees .....	3 760	1 036 679	133 787	30 944	7 520
	Establishments with 3 or 4 employees .....	7 321	3 234 966	484 023	114 222	25 473
	Establishments with 5 or 6 employees .....	6 308	4 266 923	678 897	160 724	34 517
	Establishments with 7 to 9 employees .....	6 544	6 302 427	987 723	237 074	51 533
	Establishments with 10 to 14 employees .....	5 602	7 769 657	1 230 598	293 315	65 192
	Establishments with 15 to 19 employees .....	2 339	4 658 694	737 774	175 877	39 065
	Establishments with 20 to 49 employees .....	2 565	9 365 051	1 547 766	367 475	70 842
	Establishments with 50 to 99 employees .....	235	2 893 636	398 285	93 499	14 993
	Establishments with 100 employees or more .....	55	1 504 895	210 830	49 145	8 044
	Establishments not operated for the entire year .....	4 488	1 523 822	246 459	54 039	14 156
44132	Tire dealers					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Establishments operated for the entire year .....	15 946	19 270 716	3 471 826	813 164	139 654
	Establishments with no employees .....	27	8 984	1 284	—	—
	Establishments with 1 employee .....	963	171 325	19 388	4 160	963
	Establishments with 2 employees .....	1 008	273 528	36 449	8 184	2 016
	Establishments with 3 or 4 employees .....	2 177	976 388	162 087	37 158	7 642
	Establishments with 5 or 6 employees .....	2 730	1 855 072	364 301	83 858	15 106
	Establishments with 7 to 9 employees .....	3 656	3 546 994	742 591	173 650	28 914
	Establishments with 10 to 14 employees .....	3 243	4 810 884	942 510	221 149	37 517
	Establishments with 15 to 19 employees .....	1 129	2 689 215	459 866	108 459	18 678
	Establishments with 20 to 49 employees .....	957	4 126 448	634 941	150 892	25 162
	Establishments with 50 to 99 employees .....	52	717 644	90 048	21 362	3 093
	Establishments with 100 employees or more .....	4	94 234	18 361	4 292	563
	Establishments not operated for the entire year .....	1 342	388 594	78 827	13 676	2 990
441320	Tire dealers					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Establishments operated for the entire year .....	15 946	19 270 716	3 471 826	813 164	139 654
	Establishments with no employees .....	27	8 984	1 284	—	—
	Establishments with 1 employee .....	963	171 325	19 388	4 160	963
	Establishments with 2 employees .....	1 008	273 528	36 449	8 184	2 016
	Establishments with 3 or 4 employees .....	2 177	976 388	162 087	37 158	7 642
	Establishments with 5 or 6 employees .....	2 730	1 855 072	364 301	83 858	15 106
	Establishments with 7 to 9 employees .....	3 656	3 546 994	742 591	173 650	28 914
	Establishments with 10 to 14 employees .....	3 243	4 810 884	942 510	221 149	37 517
	Establishments with 15 to 19 employees .....	1 129	2 689 215	459 866	108 459	18 678
	Establishments with 20 to 49 employees .....	957	4 126 448	634 941	150 892	25 162
	Establishments with 50 to 99 employees .....	52	717 644	90 048	21 362	3 093
	Establishments with 100 employees or more .....	4	94 234	18 361	4 292	563
	Establishments not operated for the entire year .....	1 342	388 594	78 827	13 676	2 990
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>					
	<b>All establishments</b> .....	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Establishments operated for the entire year .....	56 435	69 010 943	9 622 707	2 260 371	466 134
	Establishments with no employees .....	226	87 586	7 332	—	—
	Establishments with 1 employee .....	6 738	1 566 097	140 136	30 006	6 738
	Establishments with 2 employees .....	7 285	2 603 825	274 887	63 172	14 570
	Establishments with 3 or 4 employees .....	11 717	6 161 545	776 845	177 536	40 426
	Establishments with 5 or 6 employees .....	8 528	6 559 291	902 284	209 450	46 571
	Establishments with 7 to 9 employees .....	8 006	8 471 062	1 205 545	280 301	62 868
	Establishments with 10 to 14 employees .....	6 652	10 486 600	1 565 775	367 864	77 701
	Establishments with 15 to 19 employees .....	2 955	7 019 036	1 044 967	246 466	49 251
	Establishments with 20 to 49 employees .....	3 612	15 360 860	2 236 964	533 917	102 280
	Establishments with 50 to 99 employees .....	551	5 727 358	833 185	199 682	36 164
	Establishments with 100 employees or more .....	165	4 967 683	634 787	151 977	29 565
	Establishments not operated for the entire year .....	8 290	2 679 870	336 734	63 920	16 711

See footnotes at end of table.



**Table 2. Employment Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
4421	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with no employees .....	87	32 896	2 127	—	—
	Establishments with 1 employee .....	2 543	685 230	57 037	12 085	2 543
	Establishments with 2 employees .....	3 017	1 267 036	125 455	28 927	6 034
	Establishments with 3 or 4 employees .....	5 056	2 973 155	348 216	79 564	17 496
	Establishments with 5 or 6 employees .....	3 999	3 394 474	444 512	103 301	21 883
	Establishments with 7 to 9 employees .....	3 725	4 301 668	602 074	140 887	29 262
	Establishments with 10 to 14 employees .....	3 407	5 805 629	863 047	205 494	39 939
	Establishments with 15 to 19 employees .....	1 650	4 260 335	622 025	148 393	27 586
	Establishments with 20 to 49 employees .....	2 023	9 497 405	1 365 331	325 622	56 026
	Establishments with 50 to 99 employees .....	333	3 737 997	551 491	133 146	22 054
	Establishments with 100 employees or more .....	108	3 687 323	468 313	111 695	19 769
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
44211	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with no employees .....	87	32 896	2 127	—	—
	Establishments with 1 employee .....	2 543	685 230	57 037	12 085	2 543
	Establishments with 2 employees .....	3 017	1 267 036	125 455	28 927	6 034
	Establishments with 3 or 4 employees .....	5 056	2 973 155	348 216	79 564	17 496
	Establishments with 5 or 6 employees .....	3 999	3 394 474	444 512	103 301	21 883
	Establishments with 7 to 9 employees .....	3 725	4 301 668	602 074	140 887	29 262
	Establishments with 10 to 14 employees .....	3 407	5 805 629	863 047	205 494	39 939
	Establishments with 15 to 19 employees .....	1 650	4 260 335	622 025	148 393	27 586
	Establishments with 20 to 49 employees .....	2 023	9 497 405	1 365 331	325 622	56 026
	Establishments with 50 to 99 employees .....	333	3 737 997	551 491	133 146	22 054
	Establishments with 100 employees or more .....	108	3 687 323	468 313	111 695	19 769
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
442110	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with no employees .....	87	32 896	2 127	—	—
	Establishments with 1 employee .....	2 543	685 230	57 037	12 085	2 543
	Establishments with 2 employees .....	3 017	1 267 036	125 455	28 927	6 034
	Establishments with 3 or 4 employees .....	5 056	2 973 155	348 216	79 564	17 496
	Establishments with 5 or 6 employees .....	3 999	3 394 474	444 512	103 301	21 883
	Establishments with 7 to 9 employees .....	3 725	4 301 668	602 074	140 887	29 262
	Establishments with 10 to 14 employees .....	3 407	5 805 629	863 047	205 494	39 939
	Establishments with 15 to 19 employees .....	1 650	4 260 335	622 025	148 393	27 586
	Establishments with 20 to 49 employees .....	2 023	9 497 405	1 365 331	325 622	56 026
	Establishments with 50 to 99 employees .....	333	3 737 997	551 491	133 146	22 054
	Establishments with 100 employees or more .....	108	3 687 323	468 313	111 695	19 769
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
4422	Home furnishings stores					
	<b>All establishments</b> .....	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Establishments operated for the entire year .....	30 487	29 367 795	4 173 079	971 257	223 542
	Establishments with no employees .....	139	54 690	5 205	—	—
	Establishments with 1 employee .....	4 195	880 867	83 099	17 921	4 195
	Establishments with 2 employees .....	4 268	1 336 789	149 432	34 245	8 536
	Establishments with 3 or 4 employees .....	6 661	3 188 390	428 629	97 972	22 930
	Establishments with 5 or 6 employees .....	4 529	3 164 817	457 772	106 149	24 688
	Establishments with 7 to 9 employees .....	4 281	4 169 394	603 471	139 414	33 606
	Establishments with 10 to 14 employees .....	3 245	4 680 971	702 728	162 370	37 762
	Establishments with 15 to 19 employees .....	1 305	2 758 701	422 942	98 073	21 665
	Establishments with 20 to 49 employees .....	1 589	5 863 455	871 633	208 295	46 254
	Establishments with 50 to 99 employees .....	218	1 989 361	281 694	66 536	14 110
	Establishments with 100 employees or more .....	57	1 280 360	166 474	40 282	9 796
	Establishments not operated for the entire year .....	4 777	1 354 683	166 759	27 253	8 003
44221	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Establishments operated for the entire year .....	14 534	15 893 194	2 389 960	546 309	93 028
	Establishments with no employees .....	60	29 246	2 258	—	—
	Establishments with 1 employee .....	2 226	601 089	52 108	11 411	2 226
	Establishments with 2 employees .....	2 268	913 800	92 283	21 160	4 536
	Establishments with 3 or 4 employees .....	3 591	2 224 583	270 004	61 921	12 319
	Establishments with 5 or 6 employees .....	2 050	1 926 943	261 576	59 176	11 119
	Establishments with 7 to 9 employees .....	1 707	2 305 206	334 239	75 890	13 390
	Establishments with 10 to 14 employees .....	1 342	2 498 567	413 845	93 709	15 670
	Establishments with 15 to 19 employees .....	577	1 539 674	262 446	59 991	9 599
	Establishments with 20 to 49 employees .....	626	2 698 524	502 339	117 719	17 707
	Establishments with 50 to 99 employees .....	75	916 838	157 718	35 925	4 839
	Establishments with 100 employees or more .....	12	238 724	41 144	9 407	1 623
	Establishments not operated for the entire year .....	2 069	578 620	68 248	13 696	3 158

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
442210	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Establishments operated for the entire year .....	14 534	15 893 194	2 389 960	546 309	93 028
	Establishments with no employees .....	60	29 246	2 258	—	—
	Establishments with 1 employee .....	2 226	601 089	52 108	11 411	2 226
	Establishments with 2 employees .....	2 268	913 800	92 283	21 160	4 536
	Establishments with 3 or 4 employees .....	3 591	2 224 583	270 004	61 921	12 319
	Establishments with 5 or 6 employees .....	2 050	1 926 943	261 576	59 176	11 119
	Establishments with 7 to 9 employees .....	1 707	2 305 206	334 239	75 890	13 390
	Establishments with 10 to 14 employees .....	1 342	2 498 567	413 845	93 709	15 670
	Establishments with 15 to 19 employees .....	577	1 539 674	262 446	59 991	9 599
	Establishments with 20 to 49 employees .....	626	2 698 524	502 339	117 719	17 707
	Establishments with 50 to 99 employees .....	75	916 838	157 718	35 925	4 839
	Establishments with 100 employees or more .....	12	238 724	41 144	9 407	1 623
	Establishments not operated for the entire year .....	2 069	578 620	68 248	13 696	3 158
44229	Other home furnishings stores					
	<b>All establishments</b> .....	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Establishments operated for the entire year .....	15 953	13 474 601	1 783 119	424 948	130 514
	Establishments with no employees .....	79	25 444	2 947	—	—
	Establishments with 1 employee .....	1 969	279 778	30 991	6 510	1 969
	Establishments with 2 employees .....	2 000	422 989	57 149	13 085	4 000
	Establishments with 3 or 4 employees .....	3 070	963 807	158 625	36 051	10 611
	Establishments with 5 or 6 employees .....	2 479	1 237 874	196 196	46 973	13 569
	Establishments with 7 to 9 employees .....	2 574	1 864 188	269 232	63 524	20 216
	Establishments with 10 to 14 employees .....	1 903	2 182 404	288 883	68 661	22 092
	Establishments with 15 to 19 employees .....	728	1 219 027	160 496	38 082	12 066
	Establishments with 20 to 49 employees .....	963	3 164 931	369 294	90 576	28 547
	Establishments with 50 to 99 employees .....	143	1 072 523	123 976	30 611	9 271
	Establishments with 100 employees or more .....	45	1 041 636	125 330	30 875	8 173
	Establishments not operated for the entire year .....	2 708	776 063	98 511	13 557	4 845
442291	Window treatment stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Establishments operated for the entire year .....	1 794	861 912	141 876	32 846	8 143
	Establishments with no employees .....	14	1 507	206	—	—
	Establishments with 1 employee .....	349	56 447	5 604	1 196	349
	Establishments with 2 employees .....	359	100 884	12 252	2 773	718
	Establishments with 3 or 4 employees .....	465	175 264	25 534	5 715	1 581
	Establishments with 5 or 6 employees .....	252	132 507	21 633	5 093	1 349
	Establishments with 7 to 9 employees .....	175	132 264	23 460	5 531	1 368
	Establishments with 10 to 14 employees .....	119	140 032	24 687	5 948	1 372
	Establishments with 15 to 19 employees .....	32	51 003	10 351	2 650	537
	Establishments with 20 to 49 employees .....	26	51 840	13 108	2 898	678
	Establishments with 50 to 99 employees .....	3	20 164	5 041	1 042	191
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	332	53 389	6 688	1 144	405
442299	All other home furnishings stores					
	<b>All establishments</b> .....	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Establishments operated for the entire year .....	14 159	12 612 689	1 641 243	392 102	122 371
	Establishments with no employees .....	65	23 937	2 741	—	—
	Establishments with 1 employee .....	1 620	223 331	25 387	5 314	1 620
	Establishments with 2 employees .....	1 641	322 105	44 897	10 312	3 282
	Establishments with 3 or 4 employees .....	2 605	788 543	133 091	30 336	9 030
	Establishments with 5 or 6 employees .....	2 227	1 105 367	174 563	41 880	12 220
	Establishments with 7 to 9 employees .....	2 399	1 731 924	245 772	57 993	18 848
	Establishments with 10 to 14 employees .....	1 784	2 042 372	264 196	62 713	20 720
	Establishments with 15 to 19 employees .....	696	1 168 024	150 145	35 432	11 529
	Establishments with 20 to 49 employees .....	937	3 113 091	356 186	87 678	27 869
	Establishments with 50 to 99 employees .....	140	1 052 359	118 935	29 569	9 080
	Establishments with 100 employees or more .....	45	1 041 636	125 330	30 875	8 173
	Establishments not operated for the entire year .....	2 376	722 674	91 823	12 413	4 440
<b>443</b>	<b>Electronics &amp; appliance stores</b>					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Establishments operated for the entire year .....	36 778	65 069 947	6 728 655	1 578 392	330 108
	Establishments with no employees .....	164	49 689	5 056	—	—
	Establishments with 1 employee .....	4 361	971 549	93 108	19 518	4 361
	Establishments with 2 employees .....	4 418	1 417 715	164 976	37 084	8 836
	Establishments with 3 or 4 employees .....	9 234	4 781 245	579 062	133 841	32 315
	Establishments with 5 or 6 employees .....	7 167	5 700 731	692 896	163 137	38 869
	Establishments with 7 to 9 employees .....	4 629	5 303 550	699 645	165 812	36 042
	Establishments with 10 to 14 employees .....	2 915	5 434 126	751 074	175 250	33 745
	Establishments with 15 to 19 employees .....	1 061	2 942 726	411 517	96 717	17 668
	Establishments with 20 to 49 employees .....	1 560	9 704 036	1 226 540	289 394	45 944
	Establishments with 50 to 99 employees .....	898	16 167 766	1 261 280	298 417	64 118
	Establishments with 100 employees or more .....	371	12 596 814	843 501	199 222	48 210
	Establishments not operated for the entire year .....	6 595	3 491 384	335 459	64 038	14 934

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
4431	Electronics & appliance stores					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Establishments operated for the entire year .....	36 778	65 069 947	6 728 655	1 578 392	330 108
	Establishments with no employees .....	164	49 689	5 056	—	—
	Establishments with 1 employee .....	4 361	971 549	93 108	19 518	4 361
	Establishments with 2 employees .....	4 418	1 417 715	164 976	37 084	8 836
	Establishments with 3 or 4 employees .....	9 234	4 781 245	579 062	133 841	32 315
	Establishments with 5 or 6 employees .....	7 167	5 700 731	692 896	163 137	38 869
	Establishments with 7 to 9 employees .....	4 629	5 303 550	699 645	165 812	36 042
	Establishments with 10 to 14 employees .....	2 915	5 434 126	751 074	175 250	33 745
	Establishments with 15 to 19 employees .....	1 061	2 942 726	411 517	96 717	17 668
	Establishments with 20 to 49 employees .....	1 560	9 704 036	1 226 540	289 394	45 944
	Establishments with 50 to 99 employees .....	898	16 167 766	1 261 280	298 417	64 118
	Establishments with 100 employees or more .....	371	12 596 814	843 501	199 222	48 210
	Establishments not operated for the entire year .....	6 595	3 491 384	335 459	64 038	14 934
44311	Appliance, television, & other electronics stores					
	<b>All establishments</b> .....	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Establishments operated for the entire year .....	25 207	40 581 686	4 288 789	1 022 739	228 018
	Establishments with no employees .....	76	19 558	2 394	—	—
	Establishments with 1 employee .....	3 003	552 473	56 472	12 521	3 003
	Establishments with 2 employees .....	3 125	857 272	107 567	24 976	6 250
	Establishments with 3 or 4 employees .....	6 776	3 100 564	398 668	94 339	23 755
	Establishments with 5 or 6 employees .....	4 777	3 403 353	437 517	105 630	25 862
	Establishments with 7 to 9 employees .....	3 010	3 113 394	438 373	106 699	23 410
	Establishments with 10 to 14 employees .....	1 851	3 090 344	452 198	107 454	21 333
	Establishments with 15 to 19 employees .....	636	1 506 866	235 509	56 221	10 591
	Establishments with 20 to 49 employees .....	997	5 596 090	736 449	178 903	29 772
	Establishments with 50 to 99 employees .....	665	10 933 009	857 517	207 821	47 503
	Establishments with 100 employees or more .....	291	8 408 763	566 125	128 175	36 539
	Establishments not operated for the entire year .....	3 582	1 669 292	173 588	36 816	9 015
443111	Household appliance stores					
	<b>All establishments</b> .....	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Establishments operated for the entire year .....	9 160	9 746 104	1 179 935	277 457	57 955
	Establishments with no employees .....	27	6 847	662	—	—
	Establishments with 1 employee .....	1 449	284 095	25 940	5 797	1 449
	Establishments with 2 employees .....	1 476	447 600	50 473	11 677	2 952
	Establishments with 3 or 4 employees .....	2 266	1 080 079	132 341	30 604	7 808
	Establishments with 5 or 6 employees .....	1 390	1 052 541	131 204	30 843	7 557
	Establishments with 7 to 9 employees .....	1 069	1 184 195	159 287	37 279	8 403
	Establishments with 10 to 14 employees .....	766	1 404 963	182 156	42 169	8 831
	Establishments with 15 to 19 employees .....	255	683 923	92 662	21 593	4 250
	Establishments with 20 to 49 employees .....	396	2 610 535	286 694	69 827	11 718
	Establishments with 50 to 99 employees .....	56	630 919	75 260	18 675	3 544
	Establishments with 100 employees or more .....	10	360 407	43 256	8 993	1 443
	Establishments not operated for the entire year .....	1 324	336 790	37 595	9 244	2 265
443112	Radio, television, & other electronics stores					
	<b>All establishments</b> .....	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Establishments operated for the entire year .....	16 047	30 835 582	3 108 854	745 282	170 063
	Establishments with no employees .....	49	12 711	1 732	—	—
	Establishments with 1 employee .....	1 554	268 378	30 532	6 724	1 554
	Establishments with 2 employees .....	1 649	409 672	57 094	13 299	3 298
	Establishments with 3 or 4 employees .....	4 510	2 020 485	266 327	63 735	15 947
	Establishments with 5 or 6 employees .....	3 387	2 350 812	306 313	74 787	18 305
	Establishments with 7 to 9 employees .....	1 941	1 929 199	279 086	69 420	15 007
	Establishments with 10 to 14 employees .....	1 085	1 685 381	270 042	65 285	12 502
	Establishments with 15 to 19 employees .....	381	822 943	142 847	34 628	6 341
	Establishments with 20 to 49 employees .....	601	2 985 555	449 755	109 076	18 054
	Establishments with 50 to 99 employees .....	609	10 302 090	782 257	189 146	43 959
	Establishments with 100 employees or more .....	281	8 048 356	522 869	119 182	35 096
	Establishments not operated for the entire year .....	2 258	1 332 502	135 993	27 572	6 750
44312	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Establishments operated for the entire year .....	9 093	22 322 175	2 129 625	482 698	85 202
	Establishments with no employees .....	83	D	D	D	a
	Establishments with 1 employee .....	1 149	385 528	32 793	6 134	1 149
	Establishments with 2 employees .....	1 073	503 324	50 015	10 407	2 146
	Establishments with 3 or 4 employees .....	1 927	1 458 096	148 654	32 191	6 718
	Establishments with 5 or 6 employees .....	1 769	1 944 398	199 678	43 839	9 661
	Establishments with 7 to 9 employees .....	1 182	1 799 891	203 368	45 428	9 201
	Establishments with 10 to 14 employees .....	792	1 940 028	238 907	53 961	9 221
	Establishments with 15 to 19 employees .....	331	1 207 220	143 502	33 025	5 525
	Establishments with 20 to 49 employees .....	484	3 788 092	443 754	99 777	13 953
	Establishments with 50 to 99 employees .....	224	5 089 987	391 373	87 417	16 059
	Establishments with 100 employees or more .....	79	D	D	D	j
	Establishments not operated for the entire year .....	2 648	1 736 488	148 139	24 130	5 299

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
443120	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Establishments operated for the entire year .....	9 093	22 322 175	2 129 625	482 698	85 202
	Establishments with no employees .....	83	D	D	D	a
	Establishments with 1 employee .....	1 149	385 528	32 793	6 134	1 149
	Establishments with 2 employees .....	1 073	503 324	50 015	10 407	2 146
	Establishments with 3 or 4 employees .....	1 927	1 458 096	148 654	32 191	6 718
	Establishments with 5 or 6 employees .....	1 769	1 944 398	199 678	43 839	9 661
	Establishments with 7 to 9 employees .....	1 182	1 799 891	203 368	45 428	9 201
	Establishments with 10 to 14 employees .....	792	1 940 028	238 907	53 961	9 221
	Establishments with 15 to 19 employees .....	331	1 207 220	143 502	33 025	5 525
	Establishments with 20 to 49 employees .....	484	3 788 092	443 754	99 777	13 953
	Establishments with 50 to 99 employees .....	224	5 089 987	391 373	87 417	16 059
	Establishments with 100 employees or more .....	79	D	D	D	j
	Establishments not operated for the entire year .....	2 648	1 736 488	148 139	24 130	5 299
4431201	Computer stores (custom assembly)					
	<b>All establishments</b> .....	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Establishments operated for the entire year .....	2 723	3 572 177	361 485	82 278	15 675
	Establishments with no employees .....	23	D	D	D	a
	Establishments with 1 employee .....	441	150 433	10 585	1 989	441
	Establishments with 2 employees .....	426	188 366	15 834	3 326	852
	Establishments with 3 or 4 employees .....	678	526 561	45 939	9 916	2 361
	Establishments with 5 or 6 employees .....	459	511 229	50 293	11 044	2 488
	Establishments with 7 to 9 employees .....	306	473 940	52 552	12 020	2 417
	Establishments with 10 to 14 employees .....	199	483 174	50 343	11 803	2 335
	Establishments with 15 to 19 employees .....	85	375 470	35 600	7 869	1 424
	Establishments with 20 to 49 employees .....	94	617 416	67 601	16 189	2 529
	Establishments with 50 to 99 employees .....	11	203 018	27 164	6 914	698
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 078	411 288	33 699	4 662	1 338
4431202	Other computer stores					
	<b>All establishments</b> .....	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Establishments operated for the entire year .....	4 596	16 139 111	1 384 642	324 854	56 190
	Establishments with no employees .....	51	18 746	1 287	—	—
	Establishments with 1 employee .....	553	187 569	16 017	3 223	553
	Establishments with 2 employees .....	508	255 356	25 692	5 584	1 016
	Establishments with 3 or 4 employees .....	955	719 115	76 387	17 330	3 290
	Establishments with 5 or 6 employees .....	665	786 498	91 186	20 925	3 629
	Establishments with 7 to 9 employees .....	569	894 869	108 200	24 663	4 436
	Establishments with 10 to 14 employees .....	496	1 214 462	156 337	35 395	5 781
	Establishments with 15 to 19 employees .....	209	727 885	88 689	21 407	3 479
	Establishments with 20 to 49 employees .....	322	2 725 326	295 905	68 528	9 365
	Establishments with 50 to 99 employees .....	198	4 678 697	306 103	71 908	14 302
	Establishments with 100 employees or more .....	70	3 930 588	218 839	55 891	10 339
	Establishments not operated for the entire year .....	1 074	1 091 327	81 003	12 177	2 402
4431203	Prepackaged software stores					
	<b>All establishments</b> .....	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Establishments operated for the entire year .....	1 774	2 610 887	383 498	75 566	13 337
	Establishments with no employees .....	9	D	D	D	a
	Establishments with 1 employee .....	155	47 526	6 191	922	155
	Establishments with 2 employees .....	139	59 602	8 489	1 497	278
	Establishments with 3 or 4 employees .....	294	212 420	26 328	4 945	1 067
	Establishments with 5 or 6 employees .....	645	646 671	58 199	11 870	3 544
	Establishments with 7 to 9 employees .....	307	431 082	42 616	8 745	2 348
	Establishments with 10 to 14 employees .....	97	242 392	32 227	6 763	1 105
	Establishments with 15 to 19 employees .....	37	103 865	19 213	3 749	622
	Establishments with 20 to 49 employees .....	68	445 350	80 248	15 060	2 059
	Establishments with 50 to 99 employees .....	15	208 272	58 106	8 595	1 059
	Establishments with 100 employees or more .....	8	D	D	D	g
	Establishments not operated for the entire year .....	496	233 873	33 437	7 291	1 559
44313	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Establishments operated for the entire year .....	2 478	2 166 086	310 241	72 955	16 888
	Establishments with no employees .....	5	D	D	D	a
	Establishments with 1 employee .....	209	33 548	3 843	863	209
	Establishments with 2 employees .....	220	57 119	7 394	1 701	440
	Establishments with 3 or 4 employees .....	531	222 585	31 740	7 311	1 842
	Establishments with 5 or 6 employees .....	621	352 980	55 701	13 668	3 346
	Establishments with 7 to 9 employees .....	437	390 265	57 904	13 685	3 431
	Establishments with 10 to 14 employees .....	272	403 754	59 969	13 835	3 191
	Establishments with 15 to 19 employees .....	94	228 640	32 506	7 471	1 552
	Establishments with 20 to 49 employees .....	79	319 854	46 337	10 714	2 219
	Establishments with 50 to 99 employees .....	9	144 770	12 390	3 179	556
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	365	85 604	13 732	3 092	620

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
443130	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Establishments operated for the entire year .....	2 478	2 166 086	310 241	72 955	16 888
	Establishments with no employees .....	5	D	D	D	a
	Establishments with 1 employee .....	209	33 548	3 843	863	209
	Establishments with 2 employees .....	220	57 119	7 394	1 701	440
	Establishments with 3 or 4 employees .....	531	222 585	31 740	7 311	1 842
	Establishments with 5 or 6 employees .....	621	352 980	55 701	13 668	3 346
	Establishments with 7 to 9 employees .....	437	390 265	57 904	13 685	3 431
	Establishments with 10 to 14 employees .....	272	403 754	59 969	13 835	3 191
	Establishments with 15 to 19 employees .....	94	228 640	32 506	7 471	1 552
	Establishments with 20 to 49 employees .....	79	319 854	46 337	10 714	2 219
	Establishments with 50 to 99 employees .....	9	144 770	12 390	3 179	556
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	365	85 604	13 732	3 092	620
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>					
	<b>All establishments</b> .....	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Establishments operated for the entire year .....	84 905	222 952 751	25 025 496	5 792 900	1 092 223
	Establishments with no employees .....	390	123 116	13 735	—	—
	Establishments with 1 employee .....	7 068	1 763 280	153 848	31 085	7 068
	Establishments with 2 employees .....	7 902	3 170 551	316 613	68 590	15 804
	Establishments with 3 or 4 employees .....	15 961	10 906 425	1 198 821	267 770	55 569
	Establishments with 5 or 6 employees .....	12 571	13 339 610	1 508 547	341 814	68 566
	Establishments with 7 to 9 employees .....	12 019	19 239 617	2 163 719	490 291	94 980
	Establishments with 10 to 14 employees .....	11 447	28 179 718	3 202 748	731 804	133 870
	Establishments with 15 to 19 employees .....	5 590	20 097 166	2 301 625	527 409	93 419
	Establishments with 20 to 49 employees .....	8 596	53 364 200	6 381 518	1 471 971	248 570
	Establishments with 50 to 99 employees .....	1 772	24 024 157	2 968 345	702 308	120 843
	Establishments with 100 employees or more .....	1 589	48 744 911	4 815 977	1 159 858	253 534
	Establishments not operated for the entire year .....	8 212	4 613 350	583 360	105 666	25 689
4441	Building material & supplies dealers					
	<b>All establishments</b> .....	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Establishments operated for the entire year .....	66 469	192 290 711	21 844 973	5 106 220	932 629
	Establishments with no employees .....	274	91 937	10 208	—	—
	Establishments with 1 employee .....	5 089	1 262 065	115 776	24 106	5 089
	Establishments with 2 employees .....	5 916	2 334 512	248 011	54 789	11 832
	Establishments with 3 or 4 employees .....	12 400	8 472 674	967 779	219 496	43 207
	Establishments with 5 or 6 employees .....	9 737	10 107 139	1 202 769	276 507	53 042
	Establishments with 7 to 9 employees .....	9 268	14 399 553	1 714 774	392 242	73 201
	Establishments with 10 to 14 employees .....	9 009	22 092 078	2 613 681	602 679	105 440
	Establishments with 15 to 19 employees .....	4 496	16 473 491	1 940 773	448 631	75 149
	Establishments with 20 to 49 employees .....	7 142	46 592 588	5 588 976	1 300 346	208 093
	Establishments with 50 to 99 employees .....	1 584	22 249 408	2 724 207	649 549	108 887
	Establishments with 100 employees or more .....	1 554	48 215 266	4 718 019	1 137 875	248 689
	Establishments not operated for the entire year .....	5 447	3 597 485	468 127	86 201	19 667
44411	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Establishments operated for the entire year .....	3 633	50 308 070	4 827 098	1 185 586	278 332
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	95	21 712	1 726	383	95
	Establishments with 2 employees .....	110	39 135	4 182	893	220
	Establishments with 3 or 4 employees .....	204	122 189	13 780	2 930	718
	Establishments with 5 or 6 employees .....	189	167 160	20 485	4 633	1 034
	Establishments with 7 to 9 employees .....	271	340 916	43 036	9 572	2 184
	Establishments with 10 to 14 employees .....	269	536 535	65 933	14 741	3 159
	Establishments with 15 to 19 employees .....	174	483 847	56 386	12 711	2 955
	Establishments with 20 to 49 employees .....	515	2 415 802	272 677	65 733	16 278
	Establishments with 50 to 99 employees .....	499	5 605 931	607 126	163 330	37 199
	Establishments with 100 employees or more .....	1 307	40 574 843	3 741 767	910 660	214 490
	Establishments not operated for the entire year .....	364	1 319 856	169 353	20 057	5 521
444110	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Establishments operated for the entire year .....	3 633	50 308 070	4 827 098	1 185 586	278 332
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	95	21 712	1 726	383	95
	Establishments with 2 employees .....	110	39 135	4 182	893	220
	Establishments with 3 or 4 employees .....	204	122 189	13 780	2 930	718
	Establishments with 5 or 6 employees .....	189	167 160	20 485	4 633	1 034
	Establishments with 7 to 9 employees .....	271	340 916	43 036	9 572	2 184
	Establishments with 10 to 14 employees .....	269	536 535	65 933	14 741	3 159
	Establishments with 15 to 19 employees .....	174	483 847	56 386	12 711	2 955
	Establishments with 20 to 49 employees .....	515	2 415 802	272 677	65 733	16 278
	Establishments with 50 to 99 employees .....	499	5 605 931	607 126	163 330	37 199
	Establishments with 100 employees or more .....	1 307	40 574 843	3 741 767	910 660	214 490
	Establishments not operated for the entire year .....	364	1 319 856	169 353	20 057	5 521

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
44412	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Establishments operated for the entire year .....	7 908	7 829 673	993 253	230 743	42 467
	Establishments with no employees .....	18	D	D	D	a
	Establishments with 1 employee .....	537	107 877	10 127	2 205	537
	Establishments with 2 employees .....	1 040	436 681	49 299	11 254	2 080
	Establishments with 3 or 4 employees .....	2 671	1 905 296	217 262	50 599	9 362
	Establishments with 5 or 6 employees .....	1 770	1 816 652	212 329	50 669	9 551
	Establishments with 7 to 9 employees .....	1 007	1 331 306	171 536	39 865	7 812
	Establishments with 10 to 14 employees .....	577	1 135 865	154 730	36 241	6 618
	Establishments with 15 to 19 employees .....	157	492 143	71 294	16 336	2 594
	Establishments with 20 to 49 employees .....	125	513 453	89 485	20 666	3 470
	Establishments with 50 to 99 employees .....	5	78 790	14 174	2 302	342
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	521	113 747	17 883	4 353	1 050
444120	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Establishments operated for the entire year .....	7 908	7 829 673	993 253	230 743	42 467
	Establishments with no employees .....	18	D	D	D	a
	Establishments with 1 employee .....	537	107 877	10 127	2 205	537
	Establishments with 2 employees .....	1 040	436 681	49 299	11 254	2 080
	Establishments with 3 or 4 employees .....	2 671	1 905 296	217 262	50 599	9 362
	Establishments with 5 or 6 employees .....	1 770	1 816 652	212 329	50 669	9 551
	Establishments with 7 to 9 employees .....	1 007	1 331 306	171 536	39 865	7 812
	Establishments with 10 to 14 employees .....	577	1 135 865	154 730	36 241	6 618
	Establishments with 15 to 19 employees .....	157	492 143	71 294	16 336	2 594
	Establishments with 20 to 49 employees .....	125	513 453	89 485	20 666	3 470
	Establishments with 50 to 99 employees .....	5	78 790	14 174	2 302	342
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	521	113 747	17 883	4 353	1 050
44413	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Establishments operated for the entire year .....	14 306	13 225 809	2 043 391	471 683	134 301
	Establishments with no employees .....	22	D	D	D	a
	Establishments with 1 employee .....	1 324	224 748	21 732	4 844	1 324
	Establishments with 2 employees .....	1 411	338 543	39 803	9 132	2 822
	Establishments with 3 or 4 employees .....	2 719	1 085 679	144 316	32 771	9 426
	Establishments with 5 or 6 employees .....	2 180	1 195 493	181 017	42 087	11 906
	Establishments with 7 to 9 employees .....	2 159	1 582 897	252 153	58 071	17 024
	Establishments with 10 to 14 employees .....	2 054	2 254 478	363 779	84 886	24 091
	Establishments with 15 to 19 employees .....	947	1 498 754	246 814	57 837	15 813
	Establishments with 20 to 49 employees .....	1 298	3 432 001	541 314	123 720	37 137
	Establishments with 50 to 99 employees .....	161	1 121 445	189 462	44 248	10 653
	Establishments with 100 employees or more .....	31	D	D	D	h
	Establishments not operated for the entire year .....	1 442	379 454	51 940	10 815	3 530
444130	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Establishments operated for the entire year .....	14 306	13 225 809	2 043 391	471 683	134 301
	Establishments with no employees .....	22	D	D	D	a
	Establishments with 1 employee .....	1 324	224 748	21 732	4 844	1 324
	Establishments with 2 employees .....	1 411	338 543	39 803	9 132	2 822
	Establishments with 3 or 4 employees .....	2 719	1 085 679	144 316	32 771	9 426
	Establishments with 5 or 6 employees .....	2 180	1 195 493	181 017	42 087	11 906
	Establishments with 7 to 9 employees .....	2 159	1 582 897	252 153	58 071	17 024
	Establishments with 10 to 14 employees .....	2 054	2 254 478	363 779	84 886	24 091
	Establishments with 15 to 19 employees .....	947	1 498 754	246 814	57 837	15 813
	Establishments with 20 to 49 employees .....	1 298	3 432 001	541 314	123 720	37 137
	Establishments with 50 to 99 employees .....	161	1 121 445	189 462	44 248	10 653
	Establishments with 100 employees or more .....	31	D	D	D	h
	Establishments not operated for the entire year .....	1 442	379 454	51 940	10 815	3 530
44419	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Establishments operated for the entire year .....	40 622	120 927 159	13 981 231	3 218 208	477 529
	Establishments with no employees .....	234	80 987	9 109	—	—
	Establishments with 1 employee .....	3 133	907 728	82 191	16 674	3 133
	Establishments with 2 employees .....	3 255	1 520 153	154 727	33 510	6 710
	Establishments with 3 or 4 employees .....	6 806	5 359 510	592 421	133 196	23 701
	Establishments with 5 or 6 employees .....	5 598	6 927 834	788 938	179 118	30 551
	Establishments with 7 to 9 employees .....	5 831	11 144 434	1 248 049	284 734	46 181
	Establishments with 10 to 14 employees .....	6 109	18 165 200	2 029 239	466 811	71 572
	Establishments with 15 to 19 employees .....	3 218	13 998 747	1 566 279	361 747	53 787
	Establishments with 20 to 49 employees .....	5 204	40 231 332	4 685 500	1 090 227	151 208
	Establishments with 50 to 99 employees .....	919	15 443 242	1 913 445	439 669	60 693
	Establishments with 100 employees or more .....	215	7 147 992	911 333	212 522	29 993
	Establishments not operated for the entire year .....	3 120	1 784 428	228 951	50 976	9 566

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
444190	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Establishments operated for the entire year .....	40 622	120 927 159	13 981 231	3 218 208	477 529
	Establishments with no employees .....	234	80 987	9 109	—	—
	Establishments with 1 employee .....	3 133	907 728	82 191	16 674	3 133
	Establishments with 2 employees .....	3 355	1 520 153	154 727	33 510	6 710
	Establishments with 3 or 4 employees .....	6 906	5 359 510	592 421	133 196	23 701
	Establishments with 5 or 6 employees .....	5 598	6 927 834	788 938	179 118	30 551
	Establishments with 7 to 9 employees .....	5 831	11 144 434	1 248 049	284 734	46 181
	Establishments with 10 to 14 employees .....	6 109	18 165 200	2 029 239	466 811	71 572
	Establishments with 15 to 19 employees .....	3 218	13 998 747	1 566 279	361 747	53 787
	Establishments with 20 to 49 employees .....	5 204	40 231 332	4 685 500	1 090 227	151 208
	Establishments with 50 to 99 employees .....	919	15 443 242	1 913 445	439 669	60 693
	Establishments with 100 employees or more .....	215	7 147 992	911 333	212 522	29 993
	Establishments not operated for the entire year .....	3 120	1 784 428	228 951	50 976	9 566
4441901	Retail lumber yards					
	<b>All establishments</b> .....	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Establishments operated for the entire year .....	10 380	41 346 720	4 394 572	991 859	168 446
	Establishments with no employees .....	37	14 396	1 007	—	—
	Establishments with 1 employee .....	453	127 304	10 368	2 000	453
	Establishments with 2 employees .....	523	241 374	21 702	4 682	1 046
	Establishments with 3 or 4 employees .....	1 112	795 828	82 720	18 478	3 915
	Establishments with 5 or 6 employees .....	1 139	1 297 037	138 693	31 390	6 234
	Establishments with 7 to 9 employees .....	1 497	2 925 816	289 491	64 077	11 912
	Establishments with 10 to 14 employees .....	1 835	5 171 335	524 210	118 083	21 543
	Establishments with 15 to 19 employees .....	1 172	4 803 166	495 247	113 534	19 656
	Establishments with 20 to 49 employees .....	2 076	15 469 641	1 628 674	369 590	60 816
	Establishments with 50 to 99 employees .....	431	7 064 415	796 534	179 973	28 478
	Establishments with 100 employees or more .....	105	3 436 408	405 926	90 052	14 393
	Establishments not operated for the entire year .....	666	499 296	56 935	14 650	3 110
4441902	All other building material dealers					
	<b>All establishments</b> .....	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Establishments operated for the entire year .....	30 242	79 580 439	9 586 659	2 226 349	309 083
	Establishments with no employees .....	197	66 591	8 102	—	—
	Establishments with 1 employee .....	2 680	780 424	71 823	14 674	2 680
	Establishments with 2 employees .....	2 832	1 278 779	133 025	28 828	5 664
	Establishments with 3 or 4 employees .....	5 694	4 563 682	509 701	114 718	19 786
	Establishments with 5 or 6 employees .....	4 459	5 630 797	650 245	147 728	24 317
	Establishments with 7 to 9 employees .....	4 334	8 218 618	958 558	220 657	34 269
	Establishments with 10 to 14 employees .....	4 274	12 993 865	1 505 029	348 728	50 029
	Establishments with 15 to 19 employees .....	2 046	9 195 581	1 071 032	248 213	34 131
	Establishments with 20 to 49 employees .....	3 128	24 761 691	3 056 826	720 637	90 392
	Establishments with 50 to 99 employees .....	488	8 378 827	1 116 911	259 696	32 215
	Establishments with 100 employees or more .....	110	3 711 584	505 407	122 470	15 600
	Establishments not operated for the entire year .....	2 454	1 285 132	172 016	36 326	6 456
4442	Lawn & garden equipment & supplies stores					
	<b>All establishments</b> .....	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Establishments operated for the entire year .....	18 436	30 662 040	3 180 523	686 680	159 594
	Establishments with no employees .....	116	31 179	3 527	—	—
	Establishments with 1 employee .....	1 979	501 215	38 072	6 979	1 979
	Establishments with 2 employees .....	1 986	836 039	68 602	13 801	3 972
	Establishments with 3 or 4 employees .....	3 561	2 433 751	231 042	48 274	12 362
	Establishments with 5 or 6 employees .....	2 834	3 232 471	305 778	65 307	15 524
	Establishments with 7 to 9 employees .....	2 751	4 840 064	448 945	98 049	21 779
	Establishments with 10 to 14 employees .....	2 438	6 087 640	589 067	129 125	28 430
	Establishments with 15 to 19 employees .....	1 094	3 623 675	360 852	78 778	18 270
	Establishments with 20 to 49 employees .....	1 454	6 771 612	792 542	171 625	40 477
	Establishments with 50 to 99 employees .....	188	1 774 749	244 138	52 759	11 956
	Establishments with 100 employees or more .....	35	529 645	97 958	21 983	4 845
	Establishments not operated for the entire year .....	2 765	1 015 865	115 233	19 465	6 022
44421	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Establishments operated for the entire year .....	4 175	3 912 094	518 127	114 994	25 692
	Establishments with no employees .....	19	D	D	a	a
	Establishments with 1 employee .....	607	125 972	10 851	2 152	607
	Establishments with 2 employees .....	597	186 346	19 583	4 054	1 194
	Establishments with 3 or 4 employees .....	1 004	490 659	61 318	13 194	3 462
	Establishments with 5 or 6 employees .....	673	517 446	69 281	15 255	3 689
	Establishments with 7 to 9 employees .....	542	577 091	81 542	18 078	4 267
	Establishments with 10 to 14 employees .....	398	713 172	99 134	22 200	4 592
	Establishments with 15 to 19 employees .....	165	411 118	55 012	12 080	2 754
	Establishments with 20 to 49 employees .....	156	669 462	93 010	21 280	4 213
	Establishments with 50 to 99 employees .....	13	199 453	24 852	5 829	801
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	594	157 099	17 328	2 549	787

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
444210	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Establishments operated for the entire year .....	4 175	3 912 094	518 127	114 994	25 692
	Establishments with no employees .....	19	D	D	D	a
	Establishments with 1 employee .....	607	125 972	10 851	2 152	607
	Establishments with 2 employees .....	597	186 346	19 583	4 054	1 194
	Establishments with 3 or 4 employees .....	1 004	490 659	61 318	13 194	3 462
	Establishments with 5 or 6 employees .....	673	517 446	69 281	15 255	3 689
	Establishments with 7 to 9 employees .....	542	577 091	81 542	18 078	4 267
	Establishments with 10 to 14 employees .....	398	713 172	99 134	22 200	4 592
	Establishments with 15 to 19 employees .....	165	411 118	55 012	12 080	2 754
	Establishments with 20 to 49 employees .....	156	669 462	93 010	21 280	4 213
	Establishments with 50 to 99 employees .....	13	199 453	24 852	5 829	801
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	594	157 099	17 328	2 549	787
44422	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Establishments operated for the entire year .....	14 261	26 749 946	2 662 396	571 686	133 902
	Establishments with no employees .....	97	D	D	D	a
	Establishments with 1 employee .....	1 372	375 243	27 221	4 827	1 372
	Establishments with 2 employees .....	1 389	649 693	49 019	9 747	2 778
	Establishments with 3 or 4 employees .....	2 557	1 943 092	169 724	35 080	8 900
	Establishments with 5 or 6 employees .....	2 161	2 715 025	236 497	50 052	11 835
	Establishments with 7 to 9 employees .....	2 209	4 262 973	367 403	79 971	17 512
	Establishments with 10 to 14 employees .....	2 040	5 374 468	489 933	106 925	23 838
	Establishments with 15 to 19 employees .....	929	3 212 557	305 840	66 698	15 516
	Establishments with 20 to 49 employees .....	1 298	6 102 150	699 532	150 345	36 264
	Establishments with 50 to 99 employees .....	175	1 575 296	219 286	46 930	11 155
	Establishments with 100 employees or more .....	34	D	D	D	h
	Establishments not operated for the entire year .....	2 171	858 766	97 905	16 916	5 235
444220	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Establishments operated for the entire year .....	14 261	26 749 946	2 662 396	571 686	133 902
	Establishments with no employees .....	97	D	D	D	a
	Establishments with 1 employee .....	1 372	375 243	27 221	4 827	1 372
	Establishments with 2 employees .....	1 389	649 693	49 019	9 747	2 778
	Establishments with 3 or 4 employees .....	2 557	1 943 092	169 724	35 080	8 900
	Establishments with 5 or 6 employees .....	2 161	2 715 025	236 497	50 052	11 835
	Establishments with 7 to 9 employees .....	2 209	4 262 973	367 403	79 971	17 512
	Establishments with 10 to 14 employees .....	2 040	5 374 468	489 933	106 925	23 838
	Establishments with 15 to 19 employees .....	929	3 212 557	305 840	66 698	15 516
	Establishments with 20 to 49 employees .....	1 298	6 102 150	699 532	150 345	36 264
	Establishments with 50 to 99 employees .....	175	1 575 296	219 286	46 930	11 155
	Establishments with 100 employees or more .....	34	D	D	D	h
	Establishments not operated for the entire year .....	2 171	858 766	97 905	16 916	5 235
<b>445</b>	<b>Food &amp; beverage stores</b>					
	<b>All establishments</b> .....	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Establishments operated for the entire year .....	123 846	388 684 496	39 218 456	9 362 085	2 793 952
	Establishments with no employees .....	321	119 087	9 923	—	—
	Establishments with 1 employee .....	14 927	3 847 919	215 139	47 047	14 927
	Establishments with 2 employees .....	15 612	5 481 312	385 948	88 701	31 224
	Establishments with 3 or 4 employees .....	21 629	11 155 864	904 344	210 619	74 402
	Establishments with 5 or 6 employees .....	14 344	10 552 540	932 886	219 239	78 263
	Establishments with 7 to 9 employees .....	12 518	12 166 159	1 127 817	267 207	98 678
	Establishments with 10 to 14 employees .....	10 193	13 489 264	1 338 868	319 346	118 321
	Establishments with 15 to 19 employees .....	4 806	9 506 140	975 134	223 902	80 528
	Establishments with 20 to 49 employees .....	11 999	50 098 428	5 216 402	1 236 904	385 791
	Establishments with 50 to 99 employees .....	9 880	107 147 375	11 135 885	2 645 404	698 436
	Establishments with 100 employees or more .....	7 617	165 120 408	16 976 110	4 103 716	1 213 382
	Establishments not operated for the entire year .....	24 682	13 080 003	1 362 639	284 306	99 122
4451	Grocery stores					
	<b>All establishments</b> .....	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Establishments operated for the entire year .....	81 339	357 189 535	36 242 922	8 668 344	2 559 863
	Establishments with no employees .....	176	67 616	6 517	—	—
	Establishments with 1 employee .....	8 075	1 830 650	104 854	22 865	8 075
	Establishments with 2 employees .....	8 426	2 750 473	192 556	44 158	16 852
	Establishments with 3 or 4 employees .....	10 730	5 309 920	412 199	95 509	36 822
	Establishments with 5 or 6 employees .....	7 570	5 595 903	471 555	109 685	41 361
	Establishments with 7 to 9 employees .....	7 515	7 385 222	663 746	158 036	59 452
	Establishments with 10 to 14 employees .....	6 957	9 258 663	899 435	216 456	81 093
	Establishments with 15 to 19 employees .....	3 716	7 465 815	747 597	170 651	62 443
	Establishments with 20 to 49 employees .....	10 844	46 553 515	4 814 857	1 143 978	354 191
	Establishments with 50 to 99 employees .....	9 738	106 167 177	11 006 817	2 616 003	689 459
	Establishments with 100 employees or more .....	7 592	164 804 581	16 922 789	4 091 003	1 210 115
	Establishments not operated for the entire year .....	15 203	11 060 936	1 183 244	247 652	83 745

See footnotes at end of table.



**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44511	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Establishments operated for the entire year .....	58 949	341 494 198	34 735 247	8 307 286	2 414 214
	Establishments with no employees .....	112	49 323	5 177	—	—
	Establishments with 1 employee .....	5 216	1 134 427	67 955	14 897	5 216
	Establishments with 2 employees .....	5 273	1 686 997	123 923	28 386	10 546
	Establishments with 3 or 4 employees .....	6 310	3 179 252	250 045	57 685	21 591
	Establishments with 5 or 6 employees .....	4 069	3 289 860	260 105	60 172	22 209
	Establishments with 7 to 9 employees .....	3 805	4 271 761	349 259	80 905	30 138
	Establishments with 10 to 14 employees .....	4 024	6 100 959	560 724	131 437	47 427
	Establishments with 15 to 19 employees .....	2 823	6 210 931	605 336	136 832	47 692
	Establishments with 20 to 49 employees .....	10 024	44 824 680	4 608 275	1 095 925	332 456
	Establishments with 50 to 99 employees .....	9 704	105 987 231	10 987 203	2 611 401	687 300
	Establishments with 100 employees or more .....	7 589	164 758 777	16 917 245	4 089 646	1 209 639
	Establishments not operated for the entire year .....	10 512	9 908 507	1 092 558	229 532	75 507
445110	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Establishments operated for the entire year .....	58 949	341 494 198	34 735 247	8 307 286	2 414 214
	Establishments with no employees .....	112	49 323	5 177	—	—
	Establishments with 1 employee .....	5 216	1 134 427	67 955	14 897	5 216
	Establishments with 2 employees .....	5 273	1 686 997	123 923	28 386	10 546
	Establishments with 3 or 4 employees .....	6 310	3 179 252	250 045	57 685	21 591
	Establishments with 5 or 6 employees .....	4 069	3 289 860	260 105	60 172	22 209
	Establishments with 7 to 9 employees .....	3 805	4 271 761	349 259	80 905	30 138
	Establishments with 10 to 14 employees .....	4 024	6 100 959	560 724	131 437	47 427
	Establishments with 15 to 19 employees .....	2 823	6 210 931	605 336	136 832	47 692
	Establishments with 20 to 49 employees .....	10 024	44 824 680	4 608 275	1 095 925	332 456
	Establishments with 50 to 99 employees .....	9 704	105 987 231	10 987 203	2 611 401	687 300
	Establishments with 100 employees or more .....	7 589	164 758 777	16 917 245	4 089 646	1 209 639
	Establishments not operated for the entire year .....	10 512	9 908 507	1 092 558	229 532	75 507
44512	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Establishments operated for the entire year .....	22 390	15 695 337	1 507 675	361 058	145 649
	Establishments with no employees .....	64	18 293	1 340	—	—
	Establishments with 1 employee .....	2 859	696 223	36 899	7 968	2 859
	Establishments with 2 employees .....	3 153	1 063 476	68 633	15 772	6 306
	Establishments with 3 or 4 employees .....	4 420	2 130 668	162 154	37 824	15 231
	Establishments with 5 or 6 employees .....	3 501	2 306 043	211 450	49 513	19 152
	Establishments with 7 to 9 employees .....	3 710	3 113 461	314 487	77 131	29 314
	Establishments with 10 to 14 employees .....	2 933	3 157 704	338 711	85 019	33 666
	Establishments with 15 to 19 employees .....	893	1 254 884	142 261	33 819	14 751
	Establishments with 20 to 49 employees .....	820	1 728 835	206 582	48 053	21 735
	Establishments with 50 to 99 employees .....	34	179 946	19 614	4 602	2 159
	Establishments with 100 employees or more .....	3	45 804	5 544	1 357	476
	Establishments not operated for the entire year .....	4 691	1 152 429	90 686	18 120	8 238
445120	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Establishments operated for the entire year .....	22 390	15 695 337	1 507 675	361 058	145 649
	Establishments with no employees .....	64	18 293	1 340	—	—
	Establishments with 1 employee .....	2 859	696 223	36 899	7 968	2 859
	Establishments with 2 employees .....	3 153	1 063 476	68 633	15 772	6 306
	Establishments with 3 or 4 employees .....	4 420	2 130 668	162 154	37 824	15 231
	Establishments with 5 or 6 employees .....	3 501	2 306 043	211 450	49 513	19 152
	Establishments with 7 to 9 employees .....	3 710	3 113 461	314 487	77 131	29 314
	Establishments with 10 to 14 employees .....	2 933	3 157 704	338 711	85 019	33 666
	Establishments with 15 to 19 employees .....	893	1 254 884	142 261	33 819	14 751
	Establishments with 20 to 49 employees .....	820	1 728 835	206 582	48 053	21 735
	Establishments with 50 to 99 employees .....	34	179 946	19 614	4 602	2 159
	Establishments with 100 employees or more .....	3	45 804	5 544	1 357	476
	Establishments not operated for the entire year .....	4 691	1 152 429	90 686	18 120	8 238
4452	Specialty food stores					
	<b>All establishments</b> .....	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Establishments operated for the entire year .....	16 992	9 922 159	1 343 752	312 336	109 236
	Establishments with no employees .....	75	20 780	1 668	—	—
	Establishments with 1 employee .....	2 400	478 171	35 290	7 249	2 400
	Establishments with 2 employees .....	2 592	727 958	69 546	15 819	5 184
	Establishments with 3 or 4 employees .....	4 031	1 487 079	177 180	40 817	13 914
	Establishments with 5 or 6 employees .....	2 736	1 361 094	181 749	44 120	14 928
	Establishments with 7 to 9 employees .....	2 159	1 379 945	183 395	43 312	16 954
	Establishments with 10 to 14 employees .....	1 594	1 394 296	205 952	47 986	18 400
	Establishments with 15 to 19 employees .....	600	805 349	125 134	28 671	10 008
	Establishments with 20 to 49 employees .....	688	1 502 813	232 841	53 753	18 868
	Establishments with 50 to 99 employees .....	99	562 796	91 689	21 266	6 240
	Establishments with 100 employees or more .....	18	201 878	39 308	9 343	2 340
	Establishments not operated for the entire year .....	5 381	907 749	111 890	23 208	9 595

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44521	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Establishments operated for the entire year .....	5 771	4 065 328	511 723	120 876	36 785
	Establishments with no employees .....	26	8 953	784	—	—
	Establishments with 1 employee .....	818	190 178	12 555	2 697	818
	Establishments with 2 employees .....	895	311 192	25 010	5 937	1 790
	Establishments with 3 or 4 employees .....	1 424	622 929	66 803	15 881	4 927
	Establishments with 5 or 6 employees .....	936	608 595	77 728	19 735	5 118
	Establishments with 7 to 9 employees .....	679	557 294	69 058	16 443	5 328
	Establishments with 10 to 14 employees .....	497	541 586	78 076	18 118	5 772
	Establishments with 15 to 19 employees .....	208	349 469	48 779	11 744	3 470
	Establishments with 20 to 49 employees .....	250	610 794	89 287	20 616	6 841
	Establishments with 50 to 99 employees .....	30	155 319	25 711	5 732	1 857
	Establishments with 100 employees or more .....	8	109 019	17 932	3 973	864
	Establishments not operated for the entire year .....	1 443	281 693	32 691	8 281	3 081
445210	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Establishments operated for the entire year .....	5 771	4 065 328	511 723	120 876	36 785
	Establishments with no employees .....	26	8 953	784	—	—
	Establishments with 1 employee .....	818	190 178	12 555	2 697	818
	Establishments with 2 employees .....	895	311 192	25 010	5 937	1 790
	Establishments with 3 or 4 employees .....	1 424	622 929	66 803	15 881	4 927
	Establishments with 5 or 6 employees .....	936	608 595	77 728	19 735	5 118
	Establishments with 7 to 9 employees .....	679	557 294	69 058	16 443	5 328
	Establishments with 10 to 14 employees .....	497	541 586	78 076	18 118	5 772
	Establishments with 15 to 19 employees .....	208	349 469	48 779	11 744	3 470
	Establishments with 20 to 49 employees .....	250	610 794	89 287	20 616	6 841
	Establishments with 50 to 99 employees .....	30	155 319	25 711	5 732	1 857
	Establishments with 100 employees or more .....	8	109 019	17 932	3 973	864
	Establishments not operated for the entire year .....	1 443	281 693	32 691	8 281	3 081
44522	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Establishments operated for the entire year .....	1 351	954 101	94 597	21 821	6 789
	Establishments with no employees .....	7	3 565	191	—	—
	Establishments with 1 employee .....	259	60 190	3 728	787	259
	Establishments with 2 employees .....	287	94 001	7 795	1 748	574
	Establishments with 3 or 4 employees .....	338	166 557	15 499	3 584	1 162
	Establishments with 5 or 6 employees .....	166	132 188	12 204	2 966	900
	Establishments with 7 to 9 employees .....	127	153 462	12 689	2 922	1 001
	Establishments with 10 to 14 employees .....	88	131 679	14 308	3 345	987
	Establishments with 15 to 19 employees .....	33	65 758	8 057	1 896	534
	Establishments with 20 to 49 employees .....	41	117 664	15 380	3 446	1 068
	Establishments with 50 to 99 employees .....	5	29 037	4 746	1 127	304
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	283	83 452	7 336	934	331
445220	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Establishments operated for the entire year .....	1 351	954 101	94 597	21 821	6 789
	Establishments with no employees .....	7	3 565	191	—	—
	Establishments with 1 employee .....	259	60 190	3 728	787	259
	Establishments with 2 employees .....	287	94 001	7 795	1 748	574
	Establishments with 3 or 4 employees .....	338	166 557	15 499	3 584	1 162
	Establishments with 5 or 6 employees .....	166	132 188	12 204	2 966	900
	Establishments with 7 to 9 employees .....	127	153 462	12 689	2 922	1 001
	Establishments with 10 to 14 employees .....	88	131 679	14 308	3 345	987
	Establishments with 15 to 19 employees .....	33	65 758	8 057	1 896	534
	Establishments with 20 to 49 employees .....	41	117 664	15 380	3 446	1 068
	Establishments with 50 to 99 employees .....	5	29 037	4 746	1 127	304
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	283	83 452	7 336	934	331
44523	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Establishments operated for the entire year .....	2 167	1 845 858	210 219	45 980	15 781
	Establishments with no employees .....	19	4 995	314	—	—
	Establishments with 1 employee .....	431	109 349	6 559	1 202	431
	Establishments with 2 employees .....	420	142 974	11 119	2 499	840
	Establishments with 3 or 4 employees .....	463	223 791	19 700	4 361	1 585
	Establishments with 5 or 6 employees .....	232	164 555	15 784	3 522	1 258
	Establishments with 7 to 9 employees .....	159	150 434	16 059	3 594	1 243
	Establishments with 10 to 14 employees .....	169	212 102	24 288	5 192	1 981
	Establishments with 15 to 19 employees .....	100	176 732	23 490	4 858	1 695
	Establishments with 20 to 49 employees .....	136	390 851	51 045	11 029	3 986
	Establishments with 50 to 99 employees .....	34	220 810	30 776	6 960	2 127
	Establishments with 100 employees or more .....	4	49 265	11 085	2 763	635
	Establishments not operated for the entire year .....	1 012	260 970	26 748	3 578	1 470

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
445230	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Establishments operated for the entire year .....	2 167	1 845 858	210 219	45 980	15 781
	Establishments with no employees .....	19	4 995	314	—	—
	Establishments with 1 employee .....	431	109 349	6 559	1 202	431
	Establishments with 2 employees .....	420	142 974	11 119	2 499	840
	Establishments with 3 or 4 employees .....	463	223 791	19 700	4 361	1 585
	Establishments with 5 or 6 employees .....	232	164 555	15 784	3 522	1 258
	Establishments with 7 to 9 employees .....	159	150 434	16 059	3 594	1 243
	Establishments with 10 to 14 employees .....	169	212 102	24 288	5 192	1 981
	Establishments with 15 to 19 employees .....	100	176 732	23 490	4 858	1 695
	Establishments with 20 to 49 employees .....	136	390 851	51 045	11 029	3 986
	Establishments with 50 to 99 employees .....	34	220 810	30 776	6 960	2 127
	Establishments with 100 employees or more .....	4	49 265	11 085	2 763	635
	Establishments not operated for the entire year .....	1 012	260 970	26 748	3 578	1 470
44529	Other specialty food stores					
	<b>All establishments</b> .....	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Establishments operated for the entire year .....	7 703	3 056 872	527 213	123 659	49 881
	Establishments with no employees .....	23	3 267	379	—	—
	Establishments with 1 employee .....	892	118 454	12 448	2 563	892
	Establishments with 2 employees .....	990	179 791	25 622	5 635	1 980
	Establishments with 3 or 4 employees .....	1 806	473 802	75 178	16 991	6 240
	Establishments with 5 or 6 employees .....	1 402	455 756	76 033	17 897	7 652
	Establishments with 7 to 9 employees .....	1 194	518 755	85 589	20 353	9 382
	Establishments with 10 to 14 employees .....	840	508 929	89 280	21 331	9 660
	Establishments with 15 to 19 employees .....	259	213 390	44 808	10 173	4 309
	Establishments with 20 to 49 employees .....	261	383 504	77 129	18 662	6 973
	Establishments with 50 to 99 employees .....	30	157 630	30 456	7 447	1 952
	Establishments with 100 employees or more .....	6	43 594	10 291	2 607	841
	Establishments not operated for the entire year .....	2 643	281 634	45 115	10 415	4 713
445291	Baked goods stores					
	<b>All establishments</b> .....	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Establishments operated for the entire year .....	2 239	830 035	177 782	42 590	13 421
	Establishments with no employees .....	5	709	80	—	—
	Establishments with 1 employee .....	234	D	D	D	c
	Establishments with 2 employees .....	342	61 402	10 823	2 453	684
	Establishments with 3 or 4 employees .....	733	184 082	34 081	7 921	2 474
	Establishments with 5 or 6 employees .....	361	113 390	21 060	5 029	1 941
	Establishments with 7 to 9 employees .....	228	95 122	19 634	4 618	1 791
	Establishments with 10 to 14 employees .....	183	129 874	28 980	6 817	2 135
	Establishments with 15 to 19 employees .....	72	65 804	17 486	4 036	1 210
	Establishments with 20 to 49 employees .....	69	105 054	26 170	6 666	1 950
	Establishments with 50 to 99 employees .....	9	34 513	12 810	3 357	623
	Establishments with 100 employees or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	551	60 275	13 254	3 166	1 389
445292	Confectionery & nut stores					
	<b>All establishments</b> .....	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Establishments operated for the entire year .....	3 049	1 157 879	178 436	41 739	20 442
	Establishments with no employees .....	9	1 257	138	—	—
	Establishments with 1 employee .....	268	31 070	3 588	703	268
	Establishments with 2 employees .....	275	45 060	6 242	1 275	550
	Establishments with 3 or 4 employees .....	596	149 559	23 473	5 238	2 130
	Establishments with 5 or 6 employees .....	683	216 165	35 199	8 412	3 747
	Establishments with 7 to 9 employees .....	641	273 501	41 714	10 157	5 034
	Establishments with 10 to 14 employees .....	392	228 937	31 951	7 786	4 457
	Establishments with 15 to 19 employees .....	94	81 709	12 348	2 803	1 553
	Establishments with 20 to 49 employees .....	84	103 782	18 947	4 377	2 242
	Establishments with 50 to 99 employees .....	7	26 839	4 836	988	461
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	635	70 063	12 350	1 936	1 136
445299	All other specialty food stores					
	<b>All establishments</b> .....	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Establishments operated for the entire year .....	2 415	1 068 958	170 995	39 330	16 018
	Establishments with no employees .....	9	1 301	161	—	—
	Establishments with 1 employee .....	390	D	D	D	e
	Establishments with 2 employees .....	373	73 329	8 557	1 907	746
	Establishments with 3 or 4 employees .....	477	140 161	17 624	3 832	1 636
	Establishments with 5 or 6 employees .....	358	126 201	19 774	4 456	1 964
	Establishments with 7 to 9 employees .....	325	150 132	24 241	5 578	2 557
	Establishments with 10 to 14 employees .....	265	150 118	28 349	6 728	3 068
	Establishments with 15 to 19 employees .....	93	65 877	14 974	3 334	1 546
	Establishments with 20 to 49 employees .....	108	174 668	32 012	7 619	2 781
	Establishments with 50 to 99 employees .....	14	96 278	12 810	3 102	868
	Establishments with 100 employees or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	1 457	151 296	19 511	5 313	2 188

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
4453	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with no employees .....	70	30 691	1 738	—	—
	Establishments with 1 employee .....	4 452	1 539 098	74 995	16 933	4 452
	Establishments with 2 employees .....	4 594	2 002 881	123 846	28 724	9 188
	Establishments with 3 or 4 employees .....	6 868	4 358 865	314 965	74 293	23 666
	Establishments with 5 or 6 employees .....	4 038	3 595 543	279 582	65 434	21 974
	Establishments with 7 to 9 employees .....	2 844	3 400 992	280 676	65 859	22 272
	Establishments with 10 to 14 employees .....	1 642	2 836 305	233 481	54 904	18 828
	Establishments with 15 to 19 employees .....	490	1 234 976	102 403	24 580	8 077
	Establishments with 20 to 49 employees .....	467	2 042 100	168 704	39 173	12 732
	Establishments with 50 to 99 employees .....	43	417 402	37 379	8 135	2 737
	Establishments with 100 employees or more .....	7	113 949	14 013	3 370	927
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
44531	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with no employees .....	70	30 691	1 738	—	—
	Establishments with 1 employee .....	4 452	1 539 098	74 995	16 933	4 452
	Establishments with 2 employees .....	4 594	2 002 881	123 846	28 724	9 188
	Establishments with 3 or 4 employees .....	6 868	4 358 865	314 965	74 293	23 666
	Establishments with 5 or 6 employees .....	4 038	3 595 543	279 582	65 434	21 974
	Establishments with 7 to 9 employees .....	2 844	3 400 992	280 676	65 859	22 272
	Establishments with 10 to 14 employees .....	1 642	2 836 305	233 481	54 904	18 828
	Establishments with 15 to 19 employees .....	490	1 234 976	102 403	24 580	8 077
	Establishments with 20 to 49 employees .....	467	2 042 100	168 704	39 173	12 732
	Establishments with 50 to 99 employees .....	43	417 402	37 379	8 135	2 737
	Establishments with 100 employees or more .....	7	113 949	14 013	3 370	927
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
445310	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with no employees .....	70	30 691	1 738	—	—
	Establishments with 1 employee .....	4 452	1 539 098	74 995	16 933	4 452
	Establishments with 2 employees .....	4 594	2 002 881	123 846	28 724	9 188
	Establishments with 3 or 4 employees .....	6 868	4 358 865	314 965	74 293	23 666
	Establishments with 5 or 6 employees .....	4 038	3 595 543	279 582	65 434	21 974
	Establishments with 7 to 9 employees .....	2 844	3 400 992	280 676	65 859	22 272
	Establishments with 10 to 14 employees .....	1 642	2 836 305	233 481	54 904	18 828
	Establishments with 15 to 19 employees .....	490	1 234 976	102 403	24 580	8 077
	Establishments with 20 to 49 employees .....	467	2 042 100	168 704	39 173	12 732
	Establishments with 50 to 99 employees .....	43	417 402	37 379	8 135	2 737
	Establishments with 100 employees or more .....	7	113 949	14 013	3 370	927
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
<b>446</b>	<b>Health &amp; personal care stores</b>					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Establishments operated for the entire year .....	74 257	113 683 439	14 585 632	3 382 176	868 724
	Establishments with no employees .....	138	38 900	3 455	—	—
	Establishments with 1 employee .....	5 955	1 064 977	130 498	28 202	5 955
	Establishments with 2 employees .....	7 445	2 086 650	298 298	67 765	14 890
	Establishments with 3 or 4 employees .....	14 305	6 589 645	937 484	215 600	49 781
	Establishments with 5 or 6 employees .....	10 446	7 134 597	1 007 394	233 718	56 815
	Establishments with 7 to 9 employees .....	9 291	9 316 863	1 325 695	308 610	73 039
	Establishments with 10 to 14 employees .....	8 904	14 595 079	2 003 665	460 253	104 864
	Establishments with 15 to 19 employees .....	5 287	12 472 511	1 612 370	366 632	88 668
	Establishments with 20 to 49 employees .....	10 045	40 799 096	4 883 840	1 128 878	300 314
	Establishments with 50 to 99 employees .....	2 198	16 120 518	1 907 319	455 055	142 671
	Establishments with 100 employees or more .....	243	3 464 603	475 614	117 463	31 727
	Establishments not operated for the entire year .....	8 684	4 017 424	605 003	126 846	34 970
4461	Health & personal care stores					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Establishments operated for the entire year .....	74 257	113 683 439	14 585 632	3 382 176	868 724
	Establishments with no employees .....	138	38 900	3 455	—	—
	Establishments with 1 employee .....	5 955	1 064 977	130 498	28 202	5 955
	Establishments with 2 employees .....	7 445	2 086 650	298 298	67 765	14 890
	Establishments with 3 or 4 employees .....	14 305	6 589 645	937 484	215 600	49 781
	Establishments with 5 or 6 employees .....	10 446	7 134 597	1 007 394	233 718	56 815
	Establishments with 7 to 9 employees .....	9 291	9 316 863	1 325 695	308 610	73 039
	Establishments with 10 to 14 employees .....	8 904	14 595 079	2 003 665	460 253	104 864
	Establishments with 15 to 19 employees .....	5 287	12 472 511	1 612 370	366 632	88 668
	Establishments with 20 to 49 employees .....	10 045	40 799 096	4 883 840	1 128 878	300 314
	Establishments with 50 to 99 employees .....	2 198	16 120 518	1 907 319	455 055	142 671
	Establishments with 100 employees or more .....	243	3 464 603	475 614	117 463	31 727
	Establishments not operated for the entire year .....	8 684	4 017 424	605 003	126 846	34 970

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
44611	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Establishments operated for the entire year .....	39 595	95 482 395	11 147 181	2 574 289	676 874
	Establishments with no employees .....	50	21 379	1 769	—	—
	Establishments with 1 employee .....	1 369	375 229	33 059	7 266	1 369
	Establishments with 2 employees .....	1 802	815 592	77 722	17 583	3 604
	Establishments with 3 or 4 employees .....	4 526	3 266 609	343 882	78 755	15 829
	Establishments with 5 or 6 employees .....	4 246	4 147 148	466 973	107 467	23 273
	Establishments with 7 to 9 employees .....	5 136	6 570 132	796 846	183 233	40 711
	Establishments with 10 to 14 employees .....	6 629	12 189 953	1 521 547	346 397	78 763
	Establishments with 15 to 19 employees .....	4 449	11 176 686	1 341 968	301 305	74 665
	Establishments with 20 to 49 employees .....	9 072	38 337 278	4 403 257	1 012 083	274 757
	Establishments with 50 to 99 employees .....	2 101	15 413 940	1 767 303	423 067	136 351
	Establishments with 100 employees or more .....	215	3 168 449	392 855	97 133	27 552
	Establishments not operated for the entire year .....	4 020	3 148 462	440 335	97 178	26 878
446110	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Establishments operated for the entire year .....	39 595	95 482 395	11 147 181	2 574 289	676 874
	Establishments with no employees .....	50	21 379	1 769	—	—
	Establishments with 1 employee .....	1 369	375 229	33 059	7 266	1 369
	Establishments with 2 employees .....	1 802	815 592	77 722	17 583	3 604
	Establishments with 3 or 4 employees .....	4 526	3 266 609	343 882	78 755	15 829
	Establishments with 5 or 6 employees .....	4 246	4 147 148	466 973	107 467	23 273
	Establishments with 7 to 9 employees .....	5 136	6 570 132	796 846	183 233	40 711
	Establishments with 10 to 14 employees .....	6 629	12 189 953	1 521 547	346 397	78 763
	Establishments with 15 to 19 employees .....	4 449	11 176 686	1 341 968	301 305	74 665
	Establishments with 20 to 49 employees .....	9 072	38 337 278	4 403 257	1 012 083	274 757
	Establishments with 50 to 99 employees .....	2 101	15 413 940	1 767 303	423 067	136 351
	Establishments with 100 employees or more .....	215	3 168 449	392 855	97 133	27 552
	Establishments not operated for the entire year .....	4 020	3 148 462	440 335	97 178	26 878
4461101	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Establishments operated for the entire year .....	37 959	93 917 392	10 953 890	2 529 184	661 566
	Establishments with no employees .....	41	D	D	D	a
	Establishments with 1 employee .....	1 182	340 063	29 651	6 489	1 182
	Establishments with 2 employees .....	1 589	758 902	70 303	15 923	3 178
	Establishments with 3 or 4 employees .....	4 162	3 119 876	321 566	73 669	14 565
	Establishments with 5 or 6 employees .....	4 019	4 029 790	447 881	102 874	22 031
	Establishments with 7 to 9 employees .....	4 949	6 426 183	775 481	178 115	39 230
	Establishments with 10 to 14 employees .....	6 486	12 016 320	1 497 685	340 885	77 086
	Establishments with 15 to 19 employees .....	4 351	11 012 615	1 320 927	296 671	73 022
	Establishments with 20 to 49 employees .....	8 895	37 807 544	4 354 628	1 000 370	269 573
	Establishments with 50 to 99 employees .....	2 071	15 246 381	1 746 668	418 344	134 372
	Establishments with 100 employees or more .....	214	D	D	D	k
	Establishments not operated for the entire year .....	3 784	3 072 440	426 741	93 703	25 764
4461102	Proprietary stores					
	<b>All establishments</b> .....	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Establishments operated for the entire year .....	1 636	1 565 003	193 291	45 105	15 308
	Establishments with no employees .....	9	D	D	D	a
	Establishments with 1 employee .....	187	35 166	3 408	777	187
	Establishments with 2 employees .....	213	56 690	7 419	1 660	426
	Establishments with 3 or 4 employees .....	364	146 733	22 316	5 086	1 264
	Establishments with 5 or 6 employees .....	227	117 358	19 092	4 593	1 242
	Establishments with 7 to 9 employees .....	187	143 949	21 365	5 118	1 481
	Establishments with 10 to 14 employees .....	143	173 633	23 862	5 512	1 677
	Establishments with 15 to 19 employees .....	98	164 071	21 041	4 634	1 643
	Establishments with 20 to 49 employees .....	177	529 734	48 629	11 713	5 184
	Establishments with 50 to 99 employees .....	30	167 559	20 635	4 723	1 979
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	236	76 022	13 594	3 475	1 114
44612	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Establishments operated for the entire year .....	7 812	4 235 673	577 272	139 286	44 799
	Establishments with no employees .....	24	3 194	265	—	—
	Establishments with 1 employee .....	826	124 229	11 411	2 580	826
	Establishments with 2 employees .....	862	189 332	22 915	5 288	1 724
	Establishments with 3 or 4 employees .....	2 164	805 411	105 971	25 761	7 720
	Establishments with 5 or 6 employees .....	1 749	877 654	112 765	27 776	9 483
	Establishments with 7 to 9 employees .....	1 213	783 624	109 977	26 924	9 439
	Establishments with 10 to 14 employees .....	636	655 340	90 258	21 569	7 283
	Establishments with 15 to 19 employees .....	154	233 718	31 798	7 889	2 560
	Establishments with 20 to 49 employees .....	169	395 575	52 592	12 881	4 237
	Establishments with 50 to 99 employees .....	10	71 339	21 251	4 489	643
	Establishments with 100 employees or more .....	5	96 257	18 069	4 129	884
	Establishments not operated for the entire year .....	1 202	183 325	26 323	4 539	1 728

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446120	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Establishments operated for the entire year .....	7 812	4 235 673	577 272	139 286	44 799
	Establishments with no employees .....	24	3 194	265	—	—
	Establishments with 1 employee .....	826	124 229	11 411	2 580	826
	Establishments with 2 employees .....	862	189 332	22 915	5 288	1 724
	Establishments with 3 or 4 employees .....	2 164	805 411	105 971	25 761	7 720
	Establishments with 5 or 6 employees .....	1 749	877 654	112 765	27 776	9 483
	Establishments with 7 to 9 employees .....	1 213	783 624	109 977	26 924	9 439
	Establishments with 10 to 14 employees .....	636	655 340	90 258	21 569	7 283
	Establishments with 15 to 19 employees .....	154	233 718	31 798	7 889	2 560
	Establishments with 20 to 49 employees .....	169	395 575	52 592	12 881	4 237
	Establishments with 50 to 99 employees .....	10	71 339	21 251	4 489	643
	Establishments with 100 employees or more .....	5	96 257	18 069	4 129	884
	Establishments not operated for the entire year .....	1 202	183 325	26 323	4 539	1 728
44613	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Establishments operated for the entire year .....	13 837	6 167 830	1 337 418	321 027	70 642
	Establishments with no employees .....	18	3 993	435	—	—
	Establishments with 1 employee .....	1 944	260 385	47 159	10 396	1 944
	Establishments with 2 employees .....	2 647	556 258	110 278	25 486	5 294
	Establishments with 3 or 4 employees .....	3 964	1 227 537	261 586	60 453	13 531
	Establishments with 5 or 6 employees .....	2 174	977 092	214 874	49 765	11 787
	Establishments with 7 to 9 employees .....	1 533	922 847	211 965	50 230	11 896
	Establishments with 10 to 14 employees .....	799	744 888	175 449	42 681	9 187
	Establishments with 15 to 19 employees .....	379	550 025	123 066	31 585	6 362
	Establishments with 20 to 49 employees .....	365	837 690	165 029	42 918	9 087
	Establishments with 50 to 99 employees .....	8	28 278	7 739	2 051	466
	Establishments with 100 employees or more .....	6	58 837	19 838	5 462	1 088
	Establishments not operated for the entire year .....	1 355	264 248	63 821	10 138	2 407
446130	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Establishments operated for the entire year .....	13 837	6 167 830	1 337 418	321 027	70 642
	Establishments with no employees .....	18	3 993	435	—	—
	Establishments with 1 employee .....	1 944	260 385	47 159	10 396	1 944
	Establishments with 2 employees .....	2 647	556 258	110 278	25 486	5 294
	Establishments with 3 or 4 employees .....	3 964	1 227 537	261 586	60 453	13 531
	Establishments with 5 or 6 employees .....	2 174	977 092	214 874	49 765	11 787
	Establishments with 7 to 9 employees .....	1 533	922 847	211 965	50 230	11 896
	Establishments with 10 to 14 employees .....	799	744 888	175 449	42 681	9 187
	Establishments with 15 to 19 employees .....	379	550 025	123 066	31 585	6 362
	Establishments with 20 to 49 employees .....	365	837 690	165 029	42 918	9 087
	Establishments with 50 to 99 employees .....	8	28 278	7 739	2 051	466
	Establishments with 100 employees or more .....	6	58 837	19 838	5 462	1 088
	Establishments not operated for the entire year .....	1 355	264 248	63 821	10 138	2 407
44619	Other health & personal care stores					
	<b>All establishments</b> .....	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Establishments operated for the entire year .....	13 013	7 797 541	1 523 761	347 574	76 409
	Establishments with no employees .....	46	10 334	986	—	—
	Establishments with 1 employee .....	1 816	305 134	38 869	7 960	1 816
	Establishments with 2 employees .....	2 134	525 468	87 383	19 408	4 268
	Establishments with 3 or 4 employees .....	3 651	1 290 088	226 045	50 631	12 701
	Establishments with 5 or 6 employees .....	2 277	1 132 703	212 782	48 710	12 272
	Establishments with 7 to 9 employees .....	1 409	1 040 260	206 907	48 223	10 993
	Establishments with 10 to 14 employees .....	840	1 004 898	216 411	49 606	9 631
	Establishments with 15 to 19 employees .....	305	512 082	115 538	25 853	5 081
	Establishments with 20 to 49 employees .....	439	1 228 553	262 962	60 996	12 233
	Establishments with 50 to 99 employees .....	79	606 961	111 026	25 448	5 211
	Establishments with 100 employees or more .....	17	141 060	44 852	10 739	2 203
	Establishments not operated for the entire year .....	2 107	421 389	74 524	14 991	3 957
446191	Food (health) supplement stores					
	<b>All establishments</b> .....	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Establishments operated for the entire year .....	6 498	3 323 755	463 370	105 365	36 762
	Establishments with no employees .....	25	4 914	373	—	—
	Establishments with 1 employee .....	773	134 908	11 921	2 507	773
	Establishments with 2 employees .....	890	224 874	24 746	5 522	1 780
	Establishments with 3 or 4 employees .....	2 032	679 064	85 961	19 516	7 164
	Establishments with 5 or 6 employees .....	1 362	607 607	80 871	18 354	7 325
	Establishments with 7 to 9 employees .....	718	463 092	63 337	14 882	5 565
	Establishments with 10 to 14 employees .....	347	356 284	52 301	12 286	3 935
	Establishments with 15 to 19 employees .....	119	165 236	27 156	6 062	1 969
	Establishments with 20 to 49 employees .....	193	458 331	75 442	16 925	5 387
	Establishments with 50 to 99 employees .....	34	191 646	33 016	7 354	2 260
	Establishments with 100 employees or more .....	5	37 799	8 246	1 957	604
	Establishments not operated for the entire year .....	906	164 835	21 586	4 759	1 775

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446199	All other health & personal care stores					
	<b>All establishments</b> .....	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Establishments operated for the entire year .....	6 515	4 473 786	1 060 391	242 209	39 647
	Establishments with no employees .....	21	5 420	613	—	—
	Establishments with 1 employee .....	1 043	170 226	26 948	5 453	1 043
	Establishments with 2 employees .....	1 244	300 594	62 637	13 886	2 488
	Establishments with 3 or 4 employees .....	1 619	611 024	140 084	31 115	5 537
	Establishments with 5 or 6 employees .....	915	525 096	131 911	30 356	4 947
	Establishments with 7 to 9 employees .....	691	577 168	143 570	33 341	5 428
	Establishments with 10 to 14 employees .....	493	648 614	164 110	37 320	5 696
	Establishments with 15 to 19 employees .....	186	346 846	88 382	19 791	3 112
	Establishments with 20 to 49 employees .....	246	770 222	187 520	44 071	6 846
	Establishments with 50 to 99 employees .....	45	415 315	78 010	18 094	2 951
	Establishments with 100 employees or more .....	12	103 261	36 606	8 782	1 599
	Establishments not operated for the entire year .....	1 201	256 554	52 938	10 232	2 182
<b>447</b>	<b>Gasoline stations</b>					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Establishments operated for the entire year .....	112 852	189 750 988	10 994 252	2 597 989	885 426
	Establishments with no employees .....	125	70 725	3 395	—	—
	Establishments with 1 employee .....	7 008	2 745 116	107 645	23 378	7 008
	Establishments with 2 employees .....	8 366	5 047 908	231 116	52 875	16 732
	Establishments with 3 or 4 employees .....	20 618	20 490 802	1 031 267	240 318	72 767
	Establishments with 5 or 6 employees .....	22 546	31 416 187	1 658 762	389 459	124 098
	Establishments with 7 to 9 employees .....	25 396	45 370 462	2 524 978	596 185	200 127
	Establishments with 10 to 14 employees .....	18 617	42 493 673	2 561 586	619 684	214 142
	Establishments with 15 to 19 employees .....	5 569	16 528 061	1 044 037	246 734	92 030
	Establishments with 20 to 49 employees .....	3 977	18 402 202	1 196 038	279 626	106 276
	Establishments with 50 to 99 employees .....	495	4 797 252	408 989	95 864	33 567
	Establishments with 100 employees or more .....	135	2 388 600	226 439	53 866	18 679
	Establishments not operated for the entire year .....	14 037	8 414 798	487 840	98 525	36 636
4471	Gasoline stations					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Establishments operated for the entire year .....	112 852	189 750 988	10 994 252	2 597 989	885 426
	Establishments with no employees .....	125	70 725	3 395	—	—
	Establishments with 1 employee .....	7 008	2 745 116	107 645	23 378	7 008
	Establishments with 2 employees .....	8 366	5 047 908	231 116	52 875	16 732
	Establishments with 3 or 4 employees .....	20 618	20 490 802	1 031 267	240 318	72 767
	Establishments with 5 or 6 employees .....	22 546	31 416 187	1 658 762	389 459	124 098
	Establishments with 7 to 9 employees .....	25 396	45 370 462	2 524 978	596 185	200 127
	Establishments with 10 to 14 employees .....	18 617	42 493 673	2 561 586	619 684	214 142
	Establishments with 15 to 19 employees .....	5 569	16 528 061	1 044 037	246 734	92 030
	Establishments with 20 to 49 employees .....	3 977	18 402 202	1 196 038	279 626	106 276
	Establishments with 50 to 99 employees .....	495	4 797 252	408 989	95 864	33 567
	Establishments with 100 employees or more .....	135	2 388 600	226 439	53 866	18 679
	Establishments not operated for the entire year .....	14 037	8 414 798	487 840	98 525	36 636
44711	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Establishments operated for the entire year .....	73 950	122 863 963	6 962 440	1 646 908	595 218
	Establishments with no employees .....	64	38 183	1 620	—	—
	Establishments with 1 employee .....	2 722	1 079 272	37 221	7 710	2 722
	Establishments with 2 employees .....	3 772	2 347 044	90 315	20 215	7 544
	Establishments with 3 or 4 employees .....	11 640	11 441 824	569 072	131 243	41 530
	Establishments with 5 or 6 employees .....	15 582	21 020 128	1 119 396	261 403	86 129
	Establishments with 7 to 9 employees .....	19 156	33 179 498	1 838 202	433 376	151 204
	Establishments with 10 to 14 employees .....	14 362	31 748 691	1 868 302	453 565	164 975
	Establishments with 15 to 19 employees .....	4 108	11 354 093	705 162	167 684	67 894
	Establishments with 20 to 49 employees .....	2 411	9 030 061	612 656	142 832	62 086
	Establishments with 50 to 99 employees .....	111	984 380	73 842	17 932	7 199
	Establishments with 100 employees or more .....	22	640 789	46 652	10 948	3 935
	Establishments not operated for the entire year .....	7 734	4 745 154	266 147	46 261	18 739
447110	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Establishments operated for the entire year .....	73 950	122 863 963	6 962 440	1 646 908	595 218
	Establishments with no employees .....	64	38 183	1 620	—	—
	Establishments with 1 employee .....	2 722	1 079 272	37 221	7 710	2 722
	Establishments with 2 employees .....	3 772	2 347 044	90 315	20 215	7 544
	Establishments with 3 or 4 employees .....	11 640	11 441 824	569 072	131 243	41 530
	Establishments with 5 or 6 employees .....	15 582	21 020 128	1 119 396	261 403	86 129
	Establishments with 7 to 9 employees .....	19 156	33 179 498	1 838 202	433 376	151 204
	Establishments with 10 to 14 employees .....	14 362	31 748 691	1 868 302	453 565	164 975
	Establishments with 15 to 19 employees .....	4 108	11 354 093	705 162	167 684	67 894
	Establishments with 20 to 49 employees .....	2 411	9 030 061	612 656	142 832	62 086
	Establishments with 50 to 99 employees .....	111	984 380	73 842	17 932	7 199
	Establishments with 100 employees or more .....	22	640 789	46 652	10 948	3 935
	Establishments not operated for the entire year .....	7 734	4 745 154	266 147	46 261	18 739

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>447</b>	<b>Gasoline stations—Con.</b>					
44719	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Establishments operated for the entire year .....	38 902	66 887 025	4 031 812	951 081	290 208
	Establishments with no employees .....	61	32 542	1 775	—	—
	Establishments with 1 employee .....	4 286	1 665 844	70 424	15 668	4 286
	Establishments with 2 employees .....	4 594	2 700 864	140 801	32 660	9 188
	Establishments with 3 or 4 employees .....	8 978	9 048 978	462 195	109 075	31 237
	Establishments with 5 or 6 employees .....	6 964	10 396 059	539 366	128 056	37 969
	Establishments with 7 to 9 employees .....	6 240	12 190 964	686 776	162 809	48 923
	Establishments with 10 to 14 employees .....	4 255	10 744 982	693 284	166 119	49 167
	Establishments with 15 to 19 employees .....	1 461	5 173 968	338 875	79 050	24 136
	Establishments with 20 to 49 employees .....	1 566	9 372 141	583 382	136 794	44 190
	Establishments with 50 to 99 employees .....	384	3 812 872	335 147	77 932	26 368
	Establishments with 100 employees or more .....	113	1 747 811	179 787	42 918	14 744
	Establishments not operated for the entire year .....	6 303	3 669 644	221 693	52 264	17 897
447190	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Establishments operated for the entire year .....	38 902	66 887 025	4 031 812	951 081	290 208
	Establishments with no employees .....	61	32 542	1 775	—	—
	Establishments with 1 employee .....	4 286	1 665 844	70 424	15 668	4 286
	Establishments with 2 employees .....	4 594	2 700 864	140 801	32 660	9 188
	Establishments with 3 or 4 employees .....	8 978	9 048 978	462 195	109 075	31 237
	Establishments with 5 or 6 employees .....	6 964	10 396 059	539 366	128 056	37 969
	Establishments with 7 to 9 employees .....	6 240	12 190 964	686 776	162 809	48 923
	Establishments with 10 to 14 employees .....	4 255	10 744 982	693 284	166 119	49 167
	Establishments with 15 to 19 employees .....	1 461	5 173 968	338 875	79 050	24 136
	Establishments with 20 to 49 employees .....	1 566	9 372 141	583 382	136 794	44 190
	Establishments with 50 to 99 employees .....	384	3 812 872	335 147	77 932	26 368
	Establishments with 100 employees or more .....	113	1 747 811	179 787	42 918	14 744
	Establishments not operated for the entire year .....	6 303	3 669 644	221 693	52 264	17 897
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>					
	<b>All establishments</b> .....	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Establishments operated for the entire year .....	135 969	130 729 267	15 906 744	3 786 962	1 229 472
	Establishments with no employees .....	303	71 673	5 960	—	—
	Establishments with 1 employee .....	12 552	1 930 061	182 233	40 337	12 552
	Establishments with 2 employees .....	12 865	2 992 156	344 159	79 222	25 730
	Establishments with 3 or 4 employees .....	28 869	10 799 400	1 421 225	330 193	101 630
	Establishments with 5 or 6 employees .....	24 236	13 714 940	1 825 846	434 308	132 415
	Establishments with 7 to 9 employees .....	23 267	18 573 521	2 402 928	571 447	183 603
	Establishments with 10 to 14 employees .....	17 099	19 608 908	2 436 410	569 797	197 621
	Establishments with 15 to 19 employees .....	6 258	10 393 796	1 237 293	288 272	104 284
	Establishments with 20 to 49 employees .....	8 536	29 592 232	3 017 733	713 451	252 268
	Establishments with 50 to 99 employees .....	1 433	10 732 374	1 150 464	276 371	95 063
	Establishments with 100 employees or more .....	551	12 320 206	1 882 493	483 564	124 306
	Establishments not operated for the entire year .....	20 632	5 668 378	690 627	126 487	50 681
4481	Clothing stores					
	<b>All establishments</b> .....	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Establishments operated for the entire year .....	81 377	91 965 275	10 762 416	2 581 832	894 281
	Establishments with no employees .....	210	45 056	3 329	—	—
	Establishments with 1 employee .....	7 091	1 024 287	96 495	21 356	7 091
	Establishments with 2 employees .....	6 948	1 426 665	164 145	37 426	13 896
	Establishments with 3 or 4 employees .....	14 233	4 756 469	640 164	149 747	49 840
	Establishments with 5 or 6 employees .....	12 690	6 529 300	870 929	207 692	69 576
	Establishments with 7 to 9 employees .....	14 293	10 541 619	1 330 411	317 682	113 339
	Establishments with 10 to 14 employees .....	11 833	12 803 016	1 520 231	361 428	137 338
	Establishments with 15 to 19 employees .....	4 893	7 835 794	899 301	211 370	81 673
	Establishments with 20 to 49 employees .....	7 415	25 792 742	2 508 252	593 380	220 927
	Establishments with 50 to 99 employees .....	1 263	9 747 190	1 009 501	240 365	83 654
	Establishments with 100 employees or more .....	508	11 463 137	1 719 658	441 386	116 947
	Establishments not operated for the entire year .....	13 363	3 952 808	462 638	78 602	33 649
44811	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Establishments operated for the entire year .....	10 871	9 506 079	1 281 009	314 495	80 329
	Establishments with no employees .....	21	4 251	400	—	—
	Establishments with 1 employee .....	878	160 159	16 195	3 973	878
	Establishments with 2 employees .....	1 003	250 702	31 065	7 395	2 006
	Establishments with 3 or 4 employees .....	2 297	1 026 108	143 568	34 954	7 977
	Establishments with 5 or 6 employees .....	2 249	1 420 547	189 322	46 574	12 372
	Establishments with 7 to 9 employees .....	2 127	1 835 828	244 972	61 024	16 863
	Establishments with 10 to 14 employees .....	1 431	1 846 923	246 652	60 720	16 532
	Establishments with 15 to 19 employees .....	383	791 659	111 726	26 582	6 306
	Establishments with 20 to 49 employees .....	419	1 455 267	200 205	49 331	11 848
	Establishments with 50 to 99 employees .....	49	332 072	42 452	11 500	2 996
	Establishments with 100 employees or more .....	14	382 563	54 452	12 442	2 551
	Establishments not operated for the entire year .....	1 272	358 550	44 189	10 718	3 252

See footnotes at end of table.



**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448110	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Establishments operated for the entire year .....	10 871	9 506 079	1 281 009	314 495	80 329
	Establishments with no employees .....	21	4 251	400	—	—
	Establishments with 1 employee .....	878	160 159	16 195	3 973	878
	Establishments with 2 employees .....	1 003	250 702	31 065	7 395	2 006
	Establishments with 3 or 4 employees .....	2 297	1 026 108	143 568	34 954	7 977
	Establishments with 5 or 6 employees .....	2 249	1 420 547	189 322	46 574	12 372
	Establishments with 7 to 9 employees .....	2 127	1 835 828	244 972	61 024	16 863
	Establishments with 10 to 14 employees .....	1 431	1 846 923	246 652	60 720	16 532
	Establishments with 15 to 19 employees .....	383	791 659	111 726	26 582	6 306
	Establishments with 20 to 49 employees .....	419	1 455 267	200 205	49 331	11 848
	Establishments with 50 to 99 employees .....	49	332 072	42 452	11 500	2 996
	Establishments with 100 employees or more .....	14	382 563	54 452	12 442	2 551
	Establishments not operated for the entire year .....	1 272	358 550	44 189	10 718	3 252
44812	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Establishments operated for the entire year .....	34 147	26 204 127	3 231 383	765 820	291 981
	Establishments with no employees .....	71	23 391	1 328	—	—
	Establishments with 1 employee .....	2 868	397 388	35 388	7 536	2 868
	Establishments with 2 employees .....	2 827	548 902	60 296	13 494	5 654
	Establishments with 3 or 4 employees .....	5 401	1 729 107	221 164	51 287	18 871
	Establishments with 5 or 6 employees .....	5 648	2 846 500	367 898	87 476	31 101
	Establishments with 7 to 9 employees .....	7 327	5 150 615	635 585	150 855	58 271
	Establishments with 10 to 14 employees .....	5 911	5 619 216	672 163	159 074	68 186
	Establishments with 15 to 19 employees .....	2 029	2 662 932	306 514	71 867	33 760
	Establishments with 20 to 49 employees .....	1 861	4 248 626	484 780	115 630	50 778
	Establishments with 50 to 99 employees .....	125	878 813	108 583	26 073	8 010
	Establishments with 100 employees or more .....	79	2 098 637	337 684	82 528	14 482
	Establishments not operated for the entire year .....	5 525	1 053 556	134 463	31 551	13 704
448120	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Establishments operated for the entire year .....	34 147	26 204 127	3 231 383	765 820	291 981
	Establishments with no employees .....	71	23 391	1 328	—	—
	Establishments with 1 employee .....	2 868	397 388	35 388	7 536	2 868
	Establishments with 2 employees .....	2 827	548 902	60 296	13 494	5 654
	Establishments with 3 or 4 employees .....	5 401	1 729 107	221 164	51 287	18 871
	Establishments with 5 or 6 employees .....	5 648	2 846 500	367 898	87 476	31 101
	Establishments with 7 to 9 employees .....	7 327	5 150 615	635 585	150 855	58 271
	Establishments with 10 to 14 employees .....	5 911	5 619 216	672 163	159 074	68 186
	Establishments with 15 to 19 employees .....	2 029	2 662 932	306 514	71 867	33 760
	Establishments with 20 to 49 employees .....	1 861	4 248 626	484 780	115 630	50 778
	Establishments with 50 to 99 employees .....	125	878 813	108 583	26 073	8 010
	Establishments with 100 employees or more .....	79	2 098 637	337 684	82 528	14 482
	Establishments not operated for the entire year .....	5 525	1 053 556	134 463	31 551	13 704
44813	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Establishments operated for the entire year .....	4 391	4 478 277	458 111	109 610	45 187
	Establishments with no employees .....	9	1 107	91	—	—
	Establishments with 1 employee .....	400	53 919	4 255	991	400
	Establishments with 2 employees .....	414	75 828	7 497	1 682	828
	Establishments with 3 or 4 employees .....	693	195 511	22 458	5 217	2 397
	Establishments with 5 or 6 employees .....	526	259 464	29 844	7 090	2 871
	Establishments with 7 to 9 employees .....	643	459 032	53 186	12 647	5 097
	Establishments with 10 to 14 employees .....	687	746 513	80 292	18 707	8 077
	Establishments with 15 to 19 employees .....	405	646 281	64 491	15 294	6 841
	Establishments with 20 to 49 employees .....	575	1 753 522	160 236	39 545	15 871
	Establishments with 50 to 99 employees .....	33	220 689	25 242	5 959	2 089
	Establishments with 100 employees or more .....	6	66 411	10 519	2 478	716
	Establishments not operated for the entire year .....	724	159 729	16 305	2 503	1 333
448130	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Establishments operated for the entire year .....	4 391	4 478 277	458 111	109 610	45 187
	Establishments with no employees .....	9	1 107	91	—	—
	Establishments with 1 employee .....	400	53 919	4 255	991	400
	Establishments with 2 employees .....	414	75 828	7 497	1 682	828
	Establishments with 3 or 4 employees .....	693	195 511	22 458	5 217	2 397
	Establishments with 5 or 6 employees .....	526	259 464	29 844	7 090	2 871
	Establishments with 7 to 9 employees .....	643	459 032	53 186	12 647	5 097
	Establishments with 10 to 14 employees .....	687	746 513	80 292	18 707	8 077
	Establishments with 15 to 19 employees .....	405	646 281	64 491	15 294	6 841
	Establishments with 20 to 49 employees .....	575	1 753 522	160 236	39 545	15 871
	Establishments with 50 to 99 employees .....	33	220 689	25 242	5 959	2 089
	Establishments with 100 employees or more .....	6	66 411	10 519	2 478	716
	Establishments not operated for the entire year .....	724	159 729	16 305	2 503	1 333

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44814	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Establishments operated for the entire year .....	17 340	42 931 286	4 598 113	1 108 608	382 270
	Establishments with no employees .....	27	5 039	392	—	—
	Establishments with 1 employee .....	1 143	179 623	15 892	3 358	1 143
	Establishments with 2 employees .....	1 069	234 860	23 958	5 237	2 138
	Establishments with 3 or 4 employees .....	1 983	733 185	86 129	19 261	6 904
	Establishments with 5 or 6 employees .....	1 715	964 608	118 654	27 611	9 380
	Establishments with 7 to 9 employees .....	2 295	1 884 338	223 988	51 811	18 266
	Establishments with 10 to 14 employees .....	2 388	2 968 575	321 330	74 567	27 983
	Establishments with 15 to 19 employees .....	1 278	2 337 102	241 701	55 312	21 428
	Establishments with 20 to 49 employees .....	4 010	16 765 844	1 468 387	342 464	127 947
	Establishments with 50 to 99 employees .....	1 028	8 024 572	796 277	188 572	68 703
	Establishments with 100 employees or more .....	404	8 833 540	1 301 405	340 415	98 378
	Establishments not operated for the entire year .....	3 110	1 864 774	199 016	21 506	9 999
448140	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Establishments operated for the entire year .....	17 340	42 931 286	4 598 113	1 108 608	382 270
	Establishments with no employees .....	27	5 039	392	—	—
	Establishments with 1 employee .....	1 143	179 623	15 892	3 358	1 143
	Establishments with 2 employees .....	1 069	234 860	23 958	5 237	2 138
	Establishments with 3 or 4 employees .....	1 983	733 185	86 129	19 261	6 904
	Establishments with 5 or 6 employees .....	1 715	964 608	118 654	27 611	9 380
	Establishments with 7 to 9 employees .....	2 295	1 884 338	223 988	51 811	18 266
	Establishments with 10 to 14 employees .....	2 388	2 968 575	321 330	74 567	27 983
	Establishments with 15 to 19 employees .....	1 278	2 337 102	241 701	55 312	21 428
	Establishments with 20 to 49 employees .....	4 010	16 765 844	1 468 387	342 464	127 947
	Establishments with 50 to 99 employees .....	1 028	8 024 572	796 277	188 572	68 703
	Establishments with 100 employees or more .....	404	8 833 540	1 301 405	340 415	98 378
	Establishments not operated for the entire year .....	3 110	1 864 774	199 016	21 506	9 999
44815	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Establishments operated for the entire year .....	4 970	2 013 212	296 182	71 501	24 382
	Establishments with no employees .....	17	D	D	D	a
	Establishments with 1 employee .....	611	59 382	6 706	1 541	611
	Establishments with 2 employees .....	463	74 196	11 038	2 601	926
	Establishments with 3 or 4 employees .....	1 887	484 769	82 442	19 816	6 901
	Establishments with 5 or 6 employees .....	1 110	394 777	67 165	16 428	5 972
	Establishments with 7 to 9 employees .....	521	251 118	40 294	9 823	4 069
	Establishments with 10 to 14 employees .....	241	226 630	34 056	8 062	2 749
	Establishments with 15 to 19 employees .....	63	88 227	13 173	3 253	1 044
	Establishments with 20 to 49 employees .....	48	260 094	27 139	6 506	1 404
	Establishments with 50 to 99 employees .....	8	161 544	11 418	2 862	509
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	890	119 069	17 594	2 952	1 372
448150	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Establishments operated for the entire year .....	4 970	2 013 212	296 182	71 501	24 382
	Establishments with no employees .....	17	D	D	D	a
	Establishments with 1 employee .....	611	59 382	6 706	1 541	611
	Establishments with 2 employees .....	463	74 196	11 038	2 601	926
	Establishments with 3 or 4 employees .....	1 887	484 769	82 442	19 816	6 901
	Establishments with 5 or 6 employees .....	1 110	394 777	67 165	16 428	5 972
	Establishments with 7 to 9 employees .....	521	251 118	40 294	9 823	4 069
	Establishments with 10 to 14 employees .....	241	226 630	34 056	8 062	2 749
	Establishments with 15 to 19 employees .....	63	88 227	13 173	3 253	1 044
	Establishments with 20 to 49 employees .....	48	260 094	27 139	6 506	1 404
	Establishments with 50 to 99 employees .....	8	161 544	11 418	2 862	509
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	890	119 069	17 594	2 952	1 372
44819	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Establishments operated for the entire year .....	9 658	6 832 294	897 618	211 798	70 132
	Establishments with no employees .....	65	D	D	D	a
	Establishments with 1 employee .....	1 191	173 816	18 059	3 957	1 191
	Establishments with 2 employees .....	1 172	242 177	30 291	7 017	2 344
	Establishments with 3 or 4 employees .....	1 972	587 789	84 403	19 212	6 790
	Establishments with 5 or 6 employees .....	1 442	643 404	98 046	22 513	7 880
	Establishments with 7 to 9 employees .....	1 380	960 688	132 386	31 522	10 773
	Establishments with 10 to 14 employees .....	1 175	1 395 159	165 738	40 298	13 811
	Establishments with 15 to 19 employees .....	735	1 309 593	161 696	39 062	12 294
	Establishments with 20 to 49 employees .....	502	1 309 389	167 505	39 904	13 079
	Establishments with 50 to 99 employees .....	20	129 500	25 529	5 399	1 347
	Establishments with 100 employees or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 842	397 130	51 071	9 372	3 989

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448190	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Establishments operated for the entire year .....	9 658	6 832 294	897 618	211 798	70 132
	Establishments with no employees .....	65	D	D	D	a
	Establishments with 1 employee .....	1 191	173 816	18 059	3 957	1 191
	Establishments with 2 employees .....	1 172	242 177	30 291	7 017	2 344
	Establishments with 3 or 4 employees .....	1 972	587 789	84 403	19 212	6 790
	Establishments with 5 or 6 employees .....	1 442	643 404	98 046	22 513	7 880
	Establishments with 7 to 9 employees .....	1 380	960 688	132 386	31 522	10 773
	Establishments with 10 to 14 employees .....	1 175	1 395 159	165 738	40 298	13 811
	Establishments with 15 to 19 employees .....	735	1 309 593	161 696	39 062	12 294
	Establishments with 20 to 49 employees .....	502	1 309 389	167 505	39 904	13 079
	Establishments with 50 to 99 employees .....	20	129 500	25 529	5 399	1 347
	Establishments with 100 employees or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 842	397 130	51 071	9 372	3 989
4482	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with no employees .....	26	4 773	385	—	—
	Establishments with 1 employee .....	2 015	273 907	21 358	4 955	2 015
	Establishments with 2 employees .....	2 535	672 763	69 466	16 283	5 070
	Establishments with 3 or 4 employees .....	8 437	3 571 623	414 693	96 183	29 866
	Establishments with 5 or 6 employees .....	6 838	4 136 441	478 082	112 474	37 143
	Establishments with 7 to 9 employees .....	4 775	4 057 702	462 881	107 808	37 423
	Establishments with 10 to 14 employees .....	2 437	2 973 513	333 087	76 064	27 838
	Establishments with 15 to 19 employees .....	763	1 345 497	146 080	33 187	12 690
	Establishments with 20 to 49 employees .....	637	1 926 756	218 619	49 384	17 248
	Establishments with 50 to 99 employees .....	86	546 170	69 739	17 042	6 030
	Establishments with 100 employees or more .....	24	295 030	37 845	9 289	3 357
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
44821	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with no employees .....	26	4 773	385	—	—
	Establishments with 1 employee .....	2 015	273 907	21 358	4 955	2 015
	Establishments with 2 employees .....	2 535	672 763	69 466	16 283	5 070
	Establishments with 3 or 4 employees .....	8 437	3 571 623	414 693	96 183	29 866
	Establishments with 5 or 6 employees .....	6 838	4 136 441	478 082	112 474	37 143
	Establishments with 7 to 9 employees .....	4 775	4 057 702	462 881	107 808	37 423
	Establishments with 10 to 14 employees .....	2 437	2 973 513	333 087	76 064	27 838
	Establishments with 15 to 19 employees .....	763	1 345 497	146 080	33 187	12 690
	Establishments with 20 to 49 employees .....	637	1 926 756	218 619	49 384	17 248
	Establishments with 50 to 99 employees .....	86	546 170	69 739	17 042	6 030
	Establishments with 100 employees or more .....	24	295 030	37 845	9 289	3 357
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
448210	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with no employees .....	26	4 773	385	—	—
	Establishments with 1 employee .....	2 015	273 907	21 358	4 955	2 015
	Establishments with 2 employees .....	2 535	672 763	69 466	16 283	5 070
	Establishments with 3 or 4 employees .....	8 437	3 571 623	414 693	96 183	29 866
	Establishments with 5 or 6 employees .....	6 838	4 136 441	478 082	112 474	37 143
	Establishments with 7 to 9 employees .....	4 775	4 057 702	462 881	107 808	37 423
	Establishments with 10 to 14 employees .....	2 437	2 973 513	333 087	76 064	27 838
	Establishments with 15 to 19 employees .....	763	1 345 497	146 080	33 187	12 690
	Establishments with 20 to 49 employees .....	637	1 926 756	218 619	49 384	17 248
	Establishments with 50 to 99 employees .....	86	546 170	69 739	17 042	6 030
	Establishments with 100 employees or more .....	24	295 030	37 845	9 289	3 357
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
4482101	Men's shoe stores					
	<b>All establishments</b> .....	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Establishments operated for the entire year .....	2 108	1 258 532	168 370	39 807	9 402
	Establishments with no employees .....	1	D	D	D	a
	Establishments with 1 employee .....	143	D	D	D	c
	Establishments with 2 employees .....	396	120 685	17 083	3 907	792
	Establishments with 3 or 4 employees .....	925	407 277	55 768	13 141	3 141
	Establishments with 5 or 6 employees .....	340	236 686	31 205	7 432	1 816
	Establishments with 7 to 9 employees .....	150	141 694	20 073	4 888	1 157
	Establishments with 10 to 14 employees .....	86	142 413	17 793	4 297	984
	Establishments with 15 to 19 employees .....	38	88 999	10 207	2 529	626
	Establishments with 20 to 49 employees .....	28	85 442	12 565	2 807	690
	Establishments with 50 to 99 employees .....	1	D	D	D	b
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	268	58 929	8 868	1 805	477

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
4482102	Women's shoe stores					
	<b>All establishments</b> .....	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Establishments operated for the entire year .....	3 898	2 238 903	305 579	70 037	25 119
	Establishments with no employees .....	8	D	D	D	a
	Establishments with 1 employee .....	235	D	D	D	c
	Establishments with 2 employees .....	259	58 193	7 287	1 718	518
	Establishments with 3 or 4 employees .....	883	308 338	43 483	9 980	3 064
	Establishments with 5 or 6 employees .....	1 097	543 935	74 849	17 508	6 007
	Establishments with 7 to 9 employees .....	764	505 746	68 440	15 960	6 029
	Establishments with 10 to 14 employees .....	464	433 526	56 794	12 738	5 305
	Establishments with 15 to 19 employees .....	113	151 515	18 990	4 421	1 875
	Establishments with 20 to 49 employees .....	71	173 156	26 360	5 827	1 866
	Establishments with 50 to 99 employees .....	4	D	D	D	c
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	568	104 421	19 593	4 796	1 706
4482103	Children's & juveniles' shoe stores					
	<b>All establishments</b> .....	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Establishments operated for the entire year .....	903	432 727	62 106	14 933	5 104
	Establishments with no employees .....	4	783	73	—	—
	Establishments with 1 employee .....	52	6 272	734	177	52
	Establishments with 2 employees .....	62	12 869	1 807	390	124
	Establishments with 3 or 4 employees .....	258	82 051	12 872	3 094	930
	Establishments with 5 or 6 employees .....	251	113 572	16 475	3 993	1 378
	Establishments with 7 to 9 employees .....	182	122 751	16 791	4 056	1 428
	Establishments with 10 to 14 employees .....	77	67 254	9 572	2 288	863
	Establishments with 15 to 19 employees .....	12	21 730	2 623	665	203
	Establishments with 20 to 49 employees .....	5	5 445	1 159	270	126
	Establishments with 50 to 99 employees .....	—	—	—	—	—
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	144	26 736	4 924	1 379	528
4482104	Family shoe stores					
	<b>All establishments</b> .....	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Establishments operated for the entire year .....	16 807	10 163 121	1 124 201	260 091	90 184
	Establishments with no employees .....	10	1 816	133	—	—
	Establishments with 1 employee .....	1 453	178 005	10 904	2 711	1 453
	Establishments with 2 employees .....	1 664	430 586	38 405	9 131	3 328
	Establishments with 3 or 4 employees .....	5 586	2 337 122	256 513	58 852	19 905
	Establishments with 5 or 6 employees .....	4 018	2 413 023	267 406	62 588	21 727
	Establishments with 7 to 9 employees .....	2 480	2 154 148	238 644	54 938	19 330
	Establishments with 10 to 14 employees .....	1 080	1 342 654	146 192	33 753	12 227
	Establishments with 15 to 19 employees .....	271	483 972	56 641	12 681	4 486
	Establishments with 20 to 49 employees .....	226	680 634	88 600	20 658	6 231
	Establishments with 50 to 99 employees .....	15	97 627	13 195	2 970	972
	Establishments with 100 employees or more .....	4	43 534	7 568	1 809	525
	Establishments not operated for the entire year .....	1 426	335 574	35 046	8 442	3 124
4482105	Athletic footwear stores					
	<b>All establishments</b> .....	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Establishments operated for the entire year .....	4 857	5 710 892	591 979	137 801	48 871
	Establishments with no employees .....	3	511	20	—	—
	Establishments with 1 employee .....	132	29 951	2 523	510	132
	Establishments with 2 employees .....	154	50 430	4 884	1 137	308
	Establishments with 3 or 4 employees .....	785	436 835	46 057	11 116	2 826
	Establishments with 5 or 6 employees .....	1 132	829 225	88 147	20 953	6 215
	Establishments with 7 to 9 employees .....	1 199	1 133 363	118 933	27 966	9 479
	Establishments with 10 to 14 employees .....	730	987 666	102 736	22 988	8 459
	Establishments with 15 to 19 employees .....	329	599 281	57 619	12 891	5 500
	Establishments with 20 to 49 employees .....	307	982 079	89 935	19 822	8 335
	Establishments with 50 to 99 employees .....	66	410 055	50 848	12 938	4 785
	Establishments with 100 employees or more .....	20	251 496	30 277	7 480	2 832
	Establishments not operated for the entire year .....	420	213 417	27 939	3 283	1 288
4483	Jewelry, luggage, & leather goods stores					
	<b>All establishments</b> .....	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Establishments operated for the entire year .....	26 019	18 959 817	2 892 093	682 461	156 511
	Establishments with no employees .....	67	21 844	2 246	—	—
	Establishments with 1 employee .....	3 446	631 867	64 380	14 026	3 446
	Establishments with 2 employees .....	3 382	892 728	110 548	25 513	6 764
	Establishments with 3 or 4 employees .....	6 199	2 471 308	366 368	84 263	21 924
	Establishments with 5 or 6 employees .....	4 708	3 049 199	476 835	114 142	25 696
	Establishments with 7 to 9 employees .....	4 199	3 974 200	609 636	145 957	32 841
	Establishments with 10 to 14 employees .....	2 829	3 832 379	583 092	132 305	32 445
	Establishments with 15 to 19 employees .....	602	1 212 505	191 912	43 915	9 921
	Establishments with 20 to 49 employees .....	484	1 872 734	290 862	70 487	14 093
	Establishments with 50 to 99 employees .....	84	439 014	71 224	18 964	5 379
	Establishments with 100 employees or more .....	19	562 039	124 990	32 889	4 002
	Establishments not operated for the entire year .....	4 443	976 493	131 619	28 180	9 909

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44831	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Establishments operated for the entire year .....	24 263	17 602 032	2 714 033	640 558	145 661
	Establishments with no employees .....	63	20 704	2 169	—	—
	Establishments with 1 employee .....	3 322	D	D	D	h
	Establishments with 2 employees .....	3 233	848 916	105 323	24 376	6 466
	Establishments with 3 or 4 employees .....	5 736	2 265 308	339 360	78 105	20 248
	Establishments with 5 or 6 employees .....	4 233	2 773 876	440 547	105 581	23 100
	Establishments with 7 to 9 employees .....	3 908	3 723 831	578 618	138 363	30 598
	Establishments with 10 to 14 employees .....	2 655	3 594 559	551 857	124 685	30 466
	Establishments with 15 to 19 employees .....	562	1 134 168	178 536	40 965	9 268
	Establishments with 20 to 49 employees .....	453	1 710 076	269 311	65 359	13 200
	Establishments with 50 to 99 employees .....	80	394 155	64 999	17 476	5 114
	Establishments with 100 employees or more .....	18	D	D	D	h
	Establishments not operated for the entire year .....	4 073	909 318	121 997	25 969	9 216
448310	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Establishments operated for the entire year .....	24 263	17 602 032	2 714 033	640 558	145 661
	Establishments with no employees .....	63	20 704	2 169	—	—
	Establishments with 1 employee .....	3 322	D	D	D	h
	Establishments with 2 employees .....	3 233	848 916	105 323	24 376	6 466
	Establishments with 3 or 4 employees .....	5 736	2 265 308	339 360	78 105	20 248
	Establishments with 5 or 6 employees .....	4 233	2 773 876	440 547	105 581	23 100
	Establishments with 7 to 9 employees .....	3 908	3 723 831	578 618	138 363	30 598
	Establishments with 10 to 14 employees .....	2 655	3 594 559	551 857	124 685	30 466
	Establishments with 15 to 19 employees .....	562	1 134 168	178 536	40 965	9 268
	Establishments with 20 to 49 employees .....	453	1 710 076	269 311	65 359	13 200
	Establishments with 50 to 99 employees .....	80	394 155	64 999	17 476	5 114
	Establishments with 100 employees or more .....	18	D	D	D	h
	Establishments not operated for the entire year .....	4 073	909 318	121 997	25 969	9 216
44832	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Establishments operated for the entire year .....	1 756	1 357 785	178 060	41 903	10 850
	Establishments with no employees .....	4	1 140	77	—	—
	Establishments with 1 employee .....	124	D	D	D	c
	Establishments with 2 employees .....	149	43 812	5 225	1 137	298
	Establishments with 3 or 4 employees .....	463	206 000	27 008	6 158	1 676
	Establishments with 5 or 6 employees .....	475	275 323	36 288	8 561	2 596
	Establishments with 7 to 9 employees .....	291	250 369	31 018	7 594	2 243
	Establishments with 10 to 14 employees .....	174	237 820	31 235	7 620	1 979
	Establishments with 15 to 19 employees .....	40	78 337	13 376	2 950	653
	Establishments with 20 to 49 employees .....	31	162 658	21 551	5 128	893
	Establishments with 50 to 99 employees .....	4	44 859	6 225	1 488	265
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	370	67 175	9 622	2 211	693
448320	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Establishments operated for the entire year .....	1 756	1 357 785	178 060	41 903	10 850
	Establishments with no employees .....	4	1 140	77	—	—
	Establishments with 1 employee .....	124	D	D	D	c
	Establishments with 2 employees .....	149	43 812	5 225	1 137	298
	Establishments with 3 or 4 employees .....	463	206 000	27 008	6 158	1 676
	Establishments with 5 or 6 employees .....	475	275 323	36 288	8 561	2 596
	Establishments with 7 to 9 employees .....	291	250 369	31 018	7 594	2 243
	Establishments with 10 to 14 employees .....	174	237 820	31 235	7 620	1 979
	Establishments with 15 to 19 employees .....	40	78 337	13 376	2 950	653
	Establishments with 20 to 49 employees .....	31	162 658	21 551	5 128	893
	Establishments with 50 to 99 employees .....	4	44 859	6 225	1 488	265
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	370	67 175	9 622	2 211	693
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>					
	<b>All establishments</b> .....	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Establishments operated for the entire year .....	58 456	59 605 816	6 821 327	1 620 998	537 689
	Establishments with no employees .....	347	64 054	6 368	—	—
	Establishments with 1 employee .....	7 658	1 233 276	110 468	23 681	7 658
	Establishments with 2 employees .....	7 069	1 735 647	182 553	40 337	14 138
	Establishments with 3 or 4 employees .....	11 140	4 132 109	508 592	120 655	38 541
	Establishments with 5 or 6 employees .....	8 291	4 735 304	595 526	138 745	45 426
	Establishments with 7 to 9 employees .....	8 657	7 071 366	864 933	204 665	68 525
	Establishments with 10 to 14 employees .....	6 579	7 793 997	961 940	228 930	76 328
	Establishments with 15 to 19 employees .....	2 807	4 572 551	577 796	139 661	46 707
	Establishments with 20 to 49 employees .....	4 533	15 573 488	1 733 295	409 928	139 002
	Establishments with 50 to 99 employees .....	1 229	10 386 937	1 005 975	245 741	79 153
	Establishments with 100 employees or more .....	146	2 307 087	273 881	68 655	22 211
	Establishments not operated for the entire year .....	10 693	2 405 110	291 908	58 556	23 150

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
4511	Sporting goods, hobby, & musical instrument stores					
	<b>All establishments</b> .....	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Establishments operated for the entire year .....	38 412	39 695 833	4 608 896	1 084 018	347 822
	Establishments with no employees .....	308	57 429	5 738	—	—
	Establishments with 1 employee .....	5 420	916 913	82 234	17 247	5 420
	Establishments with 2 employees .....	5 075	1 298 081	137 072	29 942	10 150
	Establishments with 3 or 4 employees .....	7 795	3 017 035	369 788	87 995	26 951
	Establishments with 5 or 6 employees .....	5 141	2 957 869	392 155	89 700	28 013
	Establishments with 7 to 9 employees .....	4 742	3 814 230	516 331	118 831	37 298
	Establishments with 10 to 14 employees .....	4 046	4 741 112	636 876	151 175	46 930
	Establishments with 15 to 19 employees .....	1 827	2 939 177	392 177	94 010	30 380
	Establishments with 20 to 49 employees .....	3 109	11 052 289	1 232 757	290 937	95 412
	Establishments with 50 to 99 employees .....	870	7 621 385	700 239	168 303	55 843
	Establishments with 100 employees or more .....	79	1 280 313	143 529	35 878	11 425
	Establishments not operated for the entire year .....	7 903	1 719 394	209 782	39 232	15 151
45111	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Establishments operated for the entire year .....	19 672	18 960 663	2 256 457	531 213	166 868
	Establishments with no employees .....	206	42 783	4 366	—	—
	Establishments with 1 employee .....	2 937	588 041	50 718	10 278	2 937
	Establishments with 2 employees .....	2 854	855 471	86 092	18 271	5 708
	Establishments with 3 or 4 employees .....	4 315	1 858 383	219 632	48 115	14 904
	Establishments with 5 or 6 employees .....	2 658	1 644 469	210 674	47 319	14 431
	Establishments with 7 to 9 employees .....	2 172	1 790 900	237 129	53 750	17 061
	Establishments with 10 to 14 employees .....	1 920	2 314 143	302 590	69 817	22 305
	Establishments with 15 to 19 employees .....	945	1 634 110	202 230	47 930	15 693
	Establishments with 20 to 49 employees .....	1 103	3 427 484	442 897	107 579	32 424
	Establishments with 50 to 99 employees .....	508	3 923 564	402 433	102 717	33 115
	Establishments with 100 employees or more .....	54	881 315	97 696	25 437	8 290
	Establishments not operated for the entire year .....	4 752	1 082 658	131 446	24 593	9 322
451110	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Establishments operated for the entire year .....	19 672	18 960 663	2 256 457	531 213	166 868
	Establishments with no employees .....	206	42 783	4 366	—	—
	Establishments with 1 employee .....	2 937	588 041	50 718	10 278	2 937
	Establishments with 2 employees .....	2 854	855 471	86 092	18 271	5 708
	Establishments with 3 or 4 employees .....	4 315	1 858 383	219 632	48 115	14 904
	Establishments with 5 or 6 employees .....	2 658	1 644 469	210 674	47 319	14 431
	Establishments with 7 to 9 employees .....	2 172	1 790 900	237 129	53 750	17 061
	Establishments with 10 to 14 employees .....	1 920	2 314 143	302 590	69 817	22 305
	Establishments with 15 to 19 employees .....	945	1 634 110	202 230	47 930	15 693
	Establishments with 20 to 49 employees .....	1 103	3 427 484	442 897	107 579	32 424
	Establishments with 50 to 99 employees .....	508	3 923 564	402 433	102 717	33 115
	Establishments with 100 employees or more .....	54	881 315	97 696	25 437	8 290
	Establishments not operated for the entire year .....	4 752	1 082 658	131 446	24 593	9 322
4511101	General-line sporting goods stores					
	<b>All establishments</b> .....	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Establishments operated for the entire year .....	5 972	8 909 809	960 498	234 816	77 967
	Establishments with no employees .....	25	5 297	403	—	—
	Establishments with 1 employee .....	741	144 804	12 104	2 491	741
	Establishments with 2 employees .....	741	202 278	19 003	4 121	1 482
	Establishments with 3 or 4 employees .....	1 064	439 944	49 314	11 084	3 675
	Establishments with 5 or 6 employees .....	674	377 515	46 073	10 582	3 676
	Establishments with 7 to 9 employees .....	636	510 565	66 044	15 070	5 018
	Establishments with 10 to 14 employees .....	700	834 379	100 326	24 088	8 312
	Establishments with 15 to 19 employees .....	422	746 784	82 635	19 630	7 030
	Establishments with 20 to 49 employees .....	535	1 873 486	213 253	51 629	16 599
	Establishments with 50 to 99 employees .....	394	3 146 137	305 894	79 539	25 765
	Establishments with 100 employees or more .....	40	828 620	65 449	16 582	5 669
	Establishments not operated for the entire year .....	1 486	402 001	44 797	6 951	2 704
4511102	Specialty-line sporting goods stores					
	<b>All establishments</b> .....	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Establishments operated for the entire year .....	13 700	10 050 854	1 295 959	296 397	88 901
	Establishments with no employees .....	181	37 486	3 963	—	—
	Establishments with 1 employee .....	2 196	443 237	38 614	7 787	2 196
	Establishments with 2 employees .....	2 113	653 193	67 089	14 150	4 226
	Establishments with 3 or 4 employees .....	3 251	1 418 439	170 318	37 031	11 229
	Establishments with 5 or 6 employees .....	1 984	1 266 954	164 601	36 737	10 755
	Establishments with 7 to 9 employees .....	1 536	1 280 335	171 085	38 680	12 043
	Establishments with 10 to 14 employees .....	1 220	1 479 764	202 264	45 729	13 993
	Establishments with 15 to 19 employees .....	523	887 326	119 595	28 300	8 663
	Establishments with 20 to 49 employees .....	568	1 553 998	229 644	55 950	15 825
	Establishments with 50 to 99 employees .....	114	777 427	96 539	23 178	7 350
	Establishments with 100 employees or more .....	14	252 695	32 247	8 855	2 621
	Establishments not operated for the entire year .....	3 266	680 657	86 649	17 642	6 618

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
45112	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Establishments operated for the entire year .....	9 208	14 038 824	1 329 050	298 668	108 611
	Establishments with no employees .....	54	6 505	540	—	—
	Establishments with 1 employee .....	1 141	144 324	13 375	2 974	1 141
	Establishments with 2 employees .....	989	184 348	21 066	4 824	1 978
	Establishments with 3 or 4 employees .....	1 619	532 285	64 243	20 685	5 646
	Establishments with 5 or 6 employees .....	1 136	588 614	74 037	16 950	6 230
	Establishments with 7 to 9 employees .....	1 228	989 741	120 411	23 721	9 632
	Establishments with 10 to 14 employees .....	895	1 030 570	121 000	24 703	10 348
	Establishments with 15 to 19 employees .....	387	610 699	72 486	16 585	6 469
	Establishments with 20 to 49 employees .....	1 452	6 473 624	596 816	135 264	47 650
	Establishments with 50 to 99 employees .....	298	3 315 091	229 437	49 385	18 412
	Establishments with 100 employees or more .....	9	163 023	15 639	3 577	1 105
	Establishments not operated for the entire year .....	1 616	349 453	39 595	7 115	3 146
451120	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Establishments operated for the entire year .....	9 208	14 038 824	1 329 050	298 668	108 611
	Establishments with no employees .....	54	6 505	540	—	—
	Establishments with 1 employee .....	1 141	144 324	13 375	2 974	1 141
	Establishments with 2 employees .....	989	184 348	21 066	4 824	1 978
	Establishments with 3 or 4 employees .....	1 619	532 285	64 243	20 685	5 646
	Establishments with 5 or 6 employees .....	1 136	588 614	74 037	16 950	6 230
	Establishments with 7 to 9 employees .....	1 228	989 741	120 411	23 721	9 632
	Establishments with 10 to 14 employees .....	895	1 030 570	121 000	24 703	10 348
	Establishments with 15 to 19 employees .....	387	610 699	72 486	16 585	6 469
	Establishments with 20 to 49 employees .....	1 452	6 473 624	596 816	135 264	47 650
	Establishments with 50 to 99 employees .....	298	3 315 091	229 437	49 385	18 412
	Establishments with 100 employees or more .....	9	163 023	15 639	3 577	1 105
	Establishments not operated for the entire year .....	1 616	349 453	39 595	7 115	3 146
45113	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Establishments operated for the entire year .....	5 537	3 042 627	474 337	126 369	43 610
	Establishments with no employees .....	25	3 372	463	—	—
	Establishments with 1 employee .....	764	66 706	7 480	1 672	764
	Establishments with 2 employees .....	663	90 322	11 843	2 733	1 326
	Establishments with 3 or 4 employees .....	958	220 336	33 780	7 449	3 318
	Establishments with 5 or 6 employees .....	719	303 905	46 956	11 307	3 945
	Establishments with 7 to 9 employees .....	820	549 195	82 259	23 622	6 508
	Establishments with 10 to 14 employees .....	837	778 522	117 877	34 322	9 705
	Establishments with 15 to 19 employees .....	352	405 081	64 148	17 350	5 855
	Establishments with 20 to 49 employees .....	372	506 674	80 071	20 741	10 198
	Establishments with 50 to 99 employees .....	24	88 388	20 488	5 095	1 464
	Establishments with 100 employees or more .....	3	30 126	8 972	2 078	527
	Establishments not operated for the entire year .....	1 053	140 289	20 430	4 181	1 741
451130	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Establishments operated for the entire year .....	5 537	3 042 627	474 337	126 369	43 610
	Establishments with no employees .....	25	3 372	463	—	—
	Establishments with 1 employee .....	764	66 706	7 480	1 672	764
	Establishments with 2 employees .....	663	90 322	11 843	2 733	1 326
	Establishments with 3 or 4 employees .....	958	220 336	33 780	7 449	3 318
	Establishments with 5 or 6 employees .....	719	303 905	46 956	11 307	3 945
	Establishments with 7 to 9 employees .....	820	549 195	82 259	23 622	6 508
	Establishments with 10 to 14 employees .....	837	778 522	117 877	34 322	9 705
	Establishments with 15 to 19 employees .....	352	405 081	64 148	17 350	5 855
	Establishments with 20 to 49 employees .....	372	506 674	80 071	20 741	10 198
	Establishments with 50 to 99 employees .....	24	88 388	20 488	5 095	1 464
	Establishments with 100 employees or more .....	3	30 126	8 972	2 078	527
	Establishments not operated for the entire year .....	1 053	140 289	20 430	4 181	1 741
45114	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Establishments operated for the entire year .....	3 995	3 653 719	549 052	127 768	28 733
	Establishments with no employees .....	23	4 769	369	—	—
	Establishments with 1 employee .....	578	117 842	10 661	2 323	578
	Establishments with 2 employees .....	569	167 940	18 071	4 114	1 138
	Establishments with 3 or 4 employees .....	903	406 031	52 133	11 746	3 083
	Establishments with 5 or 6 employees .....	628	420 881	60 488	14 124	3 407
	Establishments with 7 to 9 employees .....	522	484 394	76 532	17 738	4 097
	Establishments with 10 to 14 employees .....	394	617 877	95 409	22 333	4 572
	Establishments with 15 to 19 employees .....	143	289 287	53 313	12 145	2 363
	Establishments with 20 to 49 employees .....	182	644 507	112 973	27 353	5 140
	Establishments with 50 to 99 employees .....	40	294 342	47 881	11 106	2 852
	Establishments with 100 employees or more .....	13	205 849	21 222	4 786	1 503
	Establishments not operated for the entire year .....	482	146 994	18 311	3 343	942

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
451140	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Establishments operated for the entire year .....	3 995	3 653 719	549 052	127 768	28 733
	Establishments with no employees .....	23	4 769	369	—	—
	Establishments with 1 employee .....	578	117 842	10 661	2 323	578
	Establishments with 2 employees .....	569	167 940	18 071	4 114	1 138
	Establishments with 3 or 4 employees .....	903	406 031	52 133	11 746	3 083
	Establishments with 5 or 6 employees .....	628	420 881	60 488	14 124	3 407
	Establishments with 7 to 9 employees .....	522	484 394	76 532	17 738	4 097
	Establishments with 10 to 14 employees .....	394	617 877	95 409	22 333	4 572
	Establishments with 15 to 19 employees .....	143	289 287	53 313	12 145	2 363
	Establishments with 20 to 49 employees .....	182	644 507	112 973	27 353	5 140
	Establishments with 50 to 99 employees .....	40	294 342	47 881	11 106	2 852
	Establishments with 100 employees or more .....	13	205 849	21 222	4 786	1 503
	Establishments not operated for the entire year .....	482	146 994	18 311	3 343	942
4512	Book, periodical, & music stores					
	<b>All establishments</b> .....	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Establishments operated for the entire year .....	20 044	19 909 983	2 212 431	536 980	189 867
	Establishments with no employees .....	39	6 625	630	—	—
	Establishments with 1 employee .....	2 238	316 363	28 234	6 434	2 238
	Establishments with 2 employees .....	1 994	437 566	45 481	10 395	3 988
	Establishments with 3 or 4 employees .....	3 345	1 115 074	138 804	32 660	11 590
	Establishments with 5 or 6 employees .....	3 150	1 777 435	203 371	49 045	17 413
	Establishments with 7 to 9 employees .....	3 915	3 257 136	348 602	85 834	31 227
	Establishments with 10 to 14 employees .....	2 533	3 052 885	325 064	77 755	29 398
	Establishments with 15 to 19 employees .....	980	1 633 374	185 619	45 651	16 327
	Establishments with 20 to 49 employees .....	1 424	4 521 199	500 538	118 991	43 590
	Establishments with 50 to 99 employees .....	359	2 765 552	305 736	77 438	23 310
	Establishments with 100 employees or more .....	67	1 026 774	130 352	32 777	10 786
	Establishments not operated for the entire year .....	2 790	685 716	82 126	19 324	7 999
45121	Book stores & news dealers					
	<b>All establishments</b> .....	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Establishments operated for the entire year .....	12 793	12 740 145	1 508 184	365 425	126 150
	Establishments with no employees .....	36	6 137	581	—	—
	Establishments with 1 employee .....	1 570	D	D	D	g
	Establishments with 2 employees .....	1 461	307 115	32 808	7 526	2 922
	Establishments with 3 or 4 employees .....	2 293	740 089	89 521	20 881	7 886
	Establishments with 5 or 6 employees .....	1 735	901 049	110 795	26 333	9 562
	Establishments with 7 to 9 employees .....	2 282	1 816 497	214 494	53 075	18 447
	Establishments with 10 to 14 employees .....	1 496	1 708 140	202 119	48 508	17 437
	Establishments with 15 to 19 employees .....	600	964 228	116 851	28 686	10 004
	Establishments with 20 to 49 employees .....	976	3 023 929	344 640	80 834	29 774
	Establishments with 50 to 99 employees .....	284	2 180 265	258 364	65 274	18 780
	Establishments with 100 employees or more .....	60	D	D	D	i
	Establishments not operated for the entire year .....	1 883	488 719	58 393	11 277	5 093
451211	Book stores					
	<b>All establishments</b> .....	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Establishments operated for the entire year .....	10 822	11 936 025	1 394 624	339 326	116 802
	Establishments with no employees .....	28	4 938	503	—	—
	Establishments with 1 employee .....	1 056	128 964	12 236	2 765	1 056
	Establishments with 2 employees .....	1 040	208 279	22 594	5 131	2 080
	Establishments with 3 or 4 employees .....	1 820	582 301	71 385	16 483	6 297
	Establishments with 5 or 6 employees .....	1 513	803 923	97 789	23 343	8 356
	Establishments with 7 to 9 employees .....	2 124	1 721 426	200 117	49 624	17 213
	Establishments with 10 to 14 employees .....	1 403	1 626 537	188 723	45 452	16 365
	Establishments with 15 to 19 employees .....	575	937 646	112 138	27 450	9 590
	Establishments with 20 to 49 employees .....	935	2 957 073	328 917	77 906	28 656
	Establishments with 50 to 99 employees .....	271	2 125 219	247 372	62 564	17 853
	Establishments with 100 employees or more .....	57	839 719	112 850	28 608	9 336
	Establishments not operated for the entire year .....	1 541	439 033	52 684	10 271	4 671
4512111	Book stores, general					
	<b>All establishments</b> .....	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Establishments operated for the entire year .....	6 778	7 892 424	931 633	226 995	76 371
	Establishments with no employees .....	21	2 799	327	—	—
	Establishments with 1 employee .....	660	71 362	7 150	1 537	660
	Establishments with 2 employees .....	592	103 563	11 623	2 603	1 184
	Establishments with 3 or 4 employees .....	988	277 295	37 323	8 488	3 423
	Establishments with 5 or 6 employees .....	898	447 828	58 165	14 005	4 997
	Establishments with 7 to 9 employees .....	1 481	1 204 657	142 440	35 986	12 124
	Establishments with 10 to 14 employees .....	915	1 029 990	121 802	29 444	10 703
	Establishments with 15 to 19 employees .....	334	545 968	67 046	16 296	5 577
	Establishments with 20 to 49 employees .....	654	2 118 213	236 939	55 448	20 483
	Establishments with 50 to 99 employees .....	212	1 752 004	202 642	51 747	13 839
	Establishments with 100 employees or more .....	23	338 745	46 176	11 441	3 381
	Establishments not operated for the entire year .....	915	274 750	33 110	5 963	2 526

See footnotes at end of table.



**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
4512112	Specialty book stores					
	<b>All establishments</b> .....	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Establishments operated for the entire year .....	2 529	1 337 543	188 455	45 002	17 104
	Establishments with no employees .....	7	2 139	176	—	—
	Establishments with 1 employee .....	323	41 293	3 732	908	323
	Establishments with 2 employees .....	308	52 282	6 439	1 441	616
	Establishments with 3 or 4 employees .....	559	147 107	20 165	4 692	1 935
	Establishments with 5 or 6 employees .....	406	176 744	23 707	5 361	2 222
	Establishments with 7 to 9 employees .....	409	246 338	34 470	8 070	3 238
	Establishments with 10 to 14 employees .....	285	261 288	37 781	9 007	3 321
	Establishments with 15 to 19 employees .....	119	136 543	21 173	5 332	1 975
	Establishments with 20 to 49 employees .....	104	226 876	34 337	8 542	2 799
	Establishments with 50 to 99 employees .....	6	26 495	3 859	918	341
	Establishments with 100 employees or more .....	3	20 438	2 616	731	334
	Establishments not operated for the entire year .....	451	81 113	10 832	2 469	1 413
4512113	College book stores					
	<b>All establishments</b> .....	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Establishments operated for the entire year .....	1 515	2 706 058	274 536	67 329	23 327
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	73	16 309	1 354	320	73
	Establishments with 2 employees .....	140	52 434	4 532	1 087	280
	Establishments with 3 or 4 employees .....	273	157 899	13 897	3 303	939
	Establishments with 5 or 6 employees .....	209	179 351	15 917	3 977	1 137
	Establishments with 7 to 9 employees .....	234	270 431	23 207	5 568	1 851
	Establishments with 10 to 14 employees .....	203	335 259	29 140	7 001	2 341
	Establishments with 15 to 19 employees .....	122	255 135	23 919	5 322	2 038
	Establishments with 20 to 49 employees .....	177	611 984	57 641	13 916	5 374
	Establishments with 50 to 99 employees .....	53	346 720	40 871	9 899	3 673
	Establishments with 100 employees or more .....	31	480 536	64 058	16 436	5 621
	Establishments not operated for the entire year .....	175	83 170	8 742	1 839	732
451212	News dealers & newsstands					
	<b>All establishments</b> .....	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Establishments operated for the entire year .....	1 971	804 120	113 560	26 099	9 348
	Establishments with no employees .....	8	1 199	78	—	—
	Establishments with 1 employee .....	514	D	D	D	f
	Establishments with 2 employees .....	421	98 836	10 214	2 395	842
	Establishments with 3 or 4 employees .....	473	157 788	18 136	4 398	1 589
	Establishments with 5 or 6 employees .....	222	97 126	13 006	2 990	1 206
	Establishments with 7 to 9 employees .....	158	95 071	14 377	3 451	1 234
	Establishments with 10 to 14 employees .....	93	81 603	13 396	3 056	1 072
	Establishments with 15 to 19 employees .....	25	26 582	4 713	1 236	414
	Establishments with 20 to 49 employees .....	41	66 856	15 723	2 928	1 118
	Establishments with 50 to 99 employees .....	13	55 046	10 992	2 710	927
	Establishments with 100 employees or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	342	49 686	5 709	1 006	422
45122	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Establishments operated for the entire year .....	7 251	7 169 838	704 247	171 555	63 717
	Establishments with no employees .....	3	488	49	—	—
	Establishments with 1 employee .....	668	D	D	D	f
	Establishments with 2 employees .....	533	130 451	12 673	2 869	1 066
	Establishments with 3 or 4 employees .....	1 052	374 985	49 283	11 779	3 704
	Establishments with 5 or 6 employees .....	1 415	876 386	92 576	22 712	7 851
	Establishments with 7 to 9 employees .....	1 633	1 440 639	134 108	32 759	12 780
	Establishments with 10 to 14 employees .....	1 037	1 344 745	122 945	29 247	11 961
	Establishments with 15 to 19 employees .....	380	669 146	68 768	16 965	6 323
	Establishments with 20 to 49 employees .....	448	1 497 270	155 898	38 157	13 816
	Establishments with 50 to 99 employees .....	75	585 287	47 372	12 164	4 530
	Establishments with 100 employees or more .....	7	D	D	D	g
	Establishments not operated for the entire year .....	907	196 997	23 733	8 047	2 906
451220	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Establishments operated for the entire year .....	7 251	7 169 838	704 247	171 555	63 717
	Establishments with no employees .....	3	488	49	—	—
	Establishments with 1 employee .....	668	D	D	D	f
	Establishments with 2 employees .....	533	130 451	12 673	2 869	1 066
	Establishments with 3 or 4 employees .....	1 052	374 985	49 283	11 779	3 704
	Establishments with 5 or 6 employees .....	1 415	876 386	92 576	22 712	7 851
	Establishments with 7 to 9 employees .....	1 633	1 440 639	134 108	32 759	12 780
	Establishments with 10 to 14 employees .....	1 037	1 344 745	122 945	29 247	11 961
	Establishments with 15 to 19 employees .....	380	669 146	68 768	16 965	6 323
	Establishments with 20 to 49 employees .....	448	1 497 270	155 898	38 157	13 816
	Establishments with 50 to 99 employees .....	75	585 287	47 372	12 164	4 530
	Establishments with 100 employees or more .....	7	D	D	D	g
	Establishments not operated for the entire year .....	907	196 997	23 733	8 047	2 906

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores</b>					
	<b>All establishments</b> .....	<b>36 171</b>	<b>'330 444 460</b>	<b>'30 870 965</b>	<b>'7 349 191</b>	<b>2 507 540</b>
	Establishments operated for the entire year .....	32 122	325 886 467	30 363 439	7 238 989	2 465 156
	Establishments with no employees .....	30	5 752	394	—	—
	Establishments with 1 employee .....	1 560	250 073	18 891	4 241	1 560
	Establishments with 2 employees .....	1 459	345 381	31 630	7 144	2 918
	Establishments with 3 or 4 employees .....	2 815	1 183 265	117 639	25 040	9 962
	Establishments with 5 or 6 employees .....	3 797	2 343 831	236 731	48 971	20 802
	Establishments with 7 to 9 employees .....	3 654	2 847 835	292 975	63 491	28 738
	Establishments with 10 to 14 employees .....	2 830	2 873 853	306 382	69 217	32 722
	Establishments with 15 to 19 employees .....	1 295	1 902 224	216 005	49 923	21 829
	Establishments with 20 to 49 employees .....	2 604	8 049 124	872 815	207 448	75 672
	Establishments with 50 to 99 employees .....	2 464	23 286 452	2 285 537	553 061	188 613
	Establishments with 100 employees or more .....	9 614	282 798 677	25 984 440	6 210 453	2 082 340
	Establishments not operated for the entire year .....	4 049	4 557 993	507 526	110 202	42 384
<b>4521</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	—	D	D	D	—
	Establishments with 20 to 49 employees .....	87	D	D	D	h
	Establishments with 50 to 99 employees .....	2 106	19 080 706	1 945 365	470 263	162 361
	Establishments with 100 employees or more .....	7 875	198 461 271	19 854 942	4 746 457	1 614 669
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>45211</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	—	D	D	D	—
	Establishments with 20 to 49 employees .....	87	D	D	D	h
	Establishments with 50 to 99 employees .....	2 106	19 080 706	1 945 365	470 263	162 361
	Establishments with 100 employees or more .....	7 875	198 461 271	19 854 942	4 746 457	1 614 669
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>452110</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	—	D	D	D	—
	Establishments with 20 to 49 employees .....	87	D	D	D	h
	Establishments with 50 to 99 employees .....	2 106	19 080 706	1 945 365	470 263	162 361
	Establishments with 100 employees or more .....	7 875	198 461 271	19 854 942	4 746 457	1 614 669
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>4521101</b>	<b>Conventional department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>2 100</b>	<b>52 453 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Establishments operated for the entire year .....	2 008	D	D	D	m
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	4	D	D	D	c
	Establishments with 50 to 99 employees .....	471	D	D	D	k
	Establishments with 100 employees or more .....	1 531	D	D	D	m
	Establishments not operated for the entire year .....	92	D	D	D	h

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
4521102	Discount or mass merchandising dept stores (excl leased depts)					
	<b>All establishments</b> .....	<b>6 378</b>	<b>'126 122 830</b>	<b>'11 329 683</b>	<b>'2 679 615</b>	<b>1 031 941</b>
	Establishments operated for the entire year .....	6 192	124 586 093	11 174 502	2 660 479	1 023 613
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	—	—	—	—	—
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	83	D	D	D	h
	Establishments with 50 to 99 employees .....	1 213	D	D	D	i
	Establishments with 100 employees or more .....	4 896	113 837 695	10 131 099	2 410 503	926 675
	Establishments not operated for the entire year .....	186	1 536 737	155 181	19 136	8 328
4521103	National chain department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Establishments operated for the entire year .....	1 870	D	D	D	m
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	—	—	—	—	—
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	—	—	—	—	—
	Establishments with 50 to 99 employees .....	422	D	D	D	k
	Establishments with 100 employees or more .....	1 448	D	D	D	m
	Establishments not operated for the entire year .....	18	D	D	D	g
4529	Other general merchandise stores					
	<b>All establishments</b> .....	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Establishments operated for the entire year .....	22 052	107 859 351	8 515 208	2 011 281	684 239
	Establishments with no employees .....	30	5 752	394	—	—
	Establishments with 1 employee .....	1 560	250 073	18 891	4 241	1 560
	Establishments with 2 employees .....	1 459	345 381	31 630	7 144	2 918
	Establishments with 3 or 4 employees .....	2 815	1 183 265	117 639	25 040	9 962
	Establishments with 5 or 6 employees .....	3 797	2 343 831	236 731	48 971	20 802
	Establishments with 7 to 9 employees .....	3 654	2 847 835	292 975	63 491	28 738
	Establishments with 10 to 14 employees .....	2 828	D	D	D	k
	Establishments with 15 to 19 employees .....	1 295	1 902 224	216 005	49 923	21 829
	Establishments with 20 to 49 employees .....	2 517	D	D	D	i
	Establishments with 50 to 99 employees .....	358	4 205 746	340 172	82 798	26 252
	Establishments with 100 employees or more .....	1 739	84 337 406	6 129 498	1 463 996	467 671
	Establishments not operated for the entire year .....	3 753	2 476 952	272 466	71 657	27 724
45291	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Establishments operated for the entire year .....	1 466	80 849 442	5 756 470	1 361 427	425 517
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	1	D	D	D	a
	Establishments with 3 or 4 employees .....	1	D	D	D	a
	Establishments with 5 or 6 employees .....	1	D	D	D	a
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	1	D	D	D	a
	Establishments with 20 to 49 employees .....	8	D	D	D	e
	Establishments with 50 to 99 employees .....	48	1 226 687	67 410	15 064	3 823
	Establishments with 100 employees or more .....	1 404	79 536 718	5 683 888	1 345 184	421 372
	Establishments not operated for the entire year .....	64	1 069 314	106 095	8 062	2 840
452910	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Establishments operated for the entire year .....	1 466	80 849 442	5 756 470	1 361 427	425 517
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	1	D	D	D	a
	Establishments with 3 or 4 employees .....	1	D	D	D	a
	Establishments with 5 or 6 employees .....	1	D	D	D	a
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	1	D	D	D	a
	Establishments with 20 to 49 employees .....	8	D	D	D	e
	Establishments with 50 to 99 employees .....	48	1 226 687	67 410	15 064	3 823
	Establishments with 100 employees or more .....	1 404	79 536 718	5 683 888	1 345 184	421 372
	Establishments not operated for the entire year .....	64	1 069 314	106 095	8 062	2 840

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
45299	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Establishments operated for the entire year .....	20 586	27 009 909	2 758 738	649 854	258 722
	Establishments with no employees .....	30	5 752	394	—	—
	Establishments with 1 employee .....	1 560	250 073	18 891	4 241	1 560
	Establishments with 2 employees .....	1 458	D	D	D	h
	Establishments with 3 or 4 employees .....	2 814	D	D	D	i
	Establishments with 5 or 6 employees .....	3 796	D	D	D	j
	Establishments with 7 to 9 employees .....	3 654	2 847 835	292 975	63 491	28 738
	Establishments with 10 to 14 employees .....	2 826	D	D	D	k
	Establishments with 15 to 19 employees .....	1 294	D	D	D	l
	Establishments with 20 to 49 employees .....	2 509	D	D	D	j
	Establishments with 50 to 99 employees .....	310	2 979 059	272 762	67 734	22 429
	Establishments with 100 employees or more .....	335	4 800 688	445 610	118 812	46 299
	Establishments not operated for the entire year .....	3 689	1 407 638	166 371	63 595	24 884
452990	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Establishments operated for the entire year .....	20 586	27 009 909	2 758 738	649 854	258 722
	Establishments with no employees .....	30	5 752	394	—	—
	Establishments with 1 employee .....	1 560	250 073	18 891	4 241	1 560
	Establishments with 2 employees .....	1 458	D	D	D	h
	Establishments with 3 or 4 employees .....	2 814	D	D	D	i
	Establishments with 5 or 6 employees .....	3 796	D	D	D	j
	Establishments with 7 to 9 employees .....	3 654	2 847 835	292 975	63 491	28 738
	Establishments with 10 to 14 employees .....	2 826	D	D	D	k
	Establishments with 15 to 19 employees .....	1 294	D	D	D	l
	Establishments with 20 to 49 employees .....	2 509	D	D	D	j
	Establishments with 50 to 99 employees .....	310	2 979 059	272 762	67 734	22 429
	Establishments with 100 employees or more .....	335	4 800 688	445 610	118 812	46 299
	Establishments not operated for the entire year .....	3 689	1 407 638	166 371	63 595	24 884
4529901	Variety stores					
	<b>All establishments</b> .....	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Establishments operated for the entire year .....	11 977	D	D	D	m
	Establishments with no employees .....	9	D	D	D	a
	Establishments with 1 employee .....	558	D	D	D	f
	Establishments with 2 employees .....	562	D	D	D	g
	Establishments with 3 or 4 employees .....	1 483	D	D	D	i
	Establishments with 5 or 6 employees .....	2 781	D	D	D	j
	Establishments with 7 to 9 employees .....	2 720	D	D	D	j
	Establishments with 10 to 14 employees .....	2 080	D	D	D	j
	Establishments with 15 to 19 employees .....	824	D	D	D	j
	Establishments with 20 to 49 employees .....	918	D	D	D	j
	Establishments with 50 to 99 employees .....	38	D	D	D	g
	Establishments with 100 employees or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	2 088	D	D	D	i
4529902	Catalog showrooms					
	<b>All establishments</b> .....	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>l</b>
	Establishments operated for the entire year .....	447	D	D	D	k
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	3	D	D	D	a
	Establishments with 2 employees .....	1	D	D	D	a
	Establishments with 3 or 4 employees .....	2	D	D	D	a
	Establishments with 5 or 6 employees .....	4	D	D	D	b
	Establishments with 7 to 9 employees .....	4	D	D	D	b
	Establishments with 10 to 14 employees .....	6	D	D	D	b
	Establishments with 15 to 19 employees .....	20	D	D	D	e
	Establishments with 20 to 49 employees .....	41	D	D	D	g
	Establishments with 50 to 99 employees .....	115	D	D	D	i
	Establishments with 100 employees or more .....	251	D	D	D	k
	Establishments not operated for the entire year .....	224	D	D	D	j
4529903	Miscellaneous general merchandise stores					
	<b>All establishments</b> .....	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Establishments operated for the entire year .....	8 162	12 990 483	1 370 088	324 700	107 439
	Establishments with no employees .....	21	D	D	D	a
	Establishments with 1 employee .....	999	D	D	D	f
	Establishments with 2 employees .....	895	235 778	20 595	4 617	1 790
	Establishments with 3 or 4 employees .....	1 329	527 319	54 680	12 285	4 571
	Establishments with 5 or 6 employees .....	1 011	572 775	74 360	17 048	5 507
	Establishments with 7 to 9 employees .....	930	745 237	93 437	21 594	7 315
	Establishments with 10 to 14 employees .....	740	912 814	113 041	26 448	8 575
	Establishments with 15 to 19 employees .....	450	737 153	90 210	20 717	7 657
	Establishments with 20 to 49 employees .....	1 550	5 183 353	537 851	127 555	46 302
	Establishments with 50 to 99 employees .....	157	1 737 223	156 820	36 773	10 374
	Establishments with 100 employees or more .....	80	D	D	D	j
	Establishments not operated for the entire year .....	1 377	447 045	49 830	13 791	4 606

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers</b>					
	<b>All establishments</b> .....	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Establishments operated for the entire year .....	106 703	73 564 679	9 630 207	2 209 564	715 841
	Establishments with no employees .....	560	193 849	20 721	—	—
	Establishments with 1 employee .....	17 088	2 747 560	257 426	54 149	17 088
	Establishments with 2 employees .....	16 126	3 740 566	406 729	89 480	32 252
	Establishments with 3 or 4 employees .....	24 344	8 307 886	1 069 850	238 781	83 866
	Establishments with 5 or 6 employees .....	15 813	7 837 267	1 110 198	251 543	86 347
	Establishments with 7 to 9 employees .....	13 396	9 613 586	1 388 027	313 545	105 474
	Establishments with 10 to 14 employees .....	9 712	9 842 874	1 499 903	340 618	112 515
	Establishments with 15 to 19 employees .....	3 342	4 943 675	741 920	168 869	55 400
	Establishments with 20 to 49 employees .....	5 613	19 558 343	2 236 838	538 762	166 115
	Establishments with 50 to 99 employees .....	605	4 282 210	557 712	131 925	38 147
	Establishments with 100 employees or more .....	104	2 496 863	340 883	81 892	18 637
	Establishments not operated for the entire year .....	23 135	4 544 482	535 217	91 343	37 145
<b>4531</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with no employees .....	73	9 093	1 545	—	—
	Establishments with 1 employee .....	3 304	344 287	40 207	8 846	3 304
	Establishments with 2 employees .....	3 655	517 725	74 794	17 821	7 310
	Establishments with 3 or 4 employees .....	5 725	1 115 770	200 311	48 454	19 723
	Establishments with 5 or 6 employees .....	3 574	958 664	204 399	49 669	19 439
	Establishments with 7 to 9 employees .....	2 619	942 422	218 018	52 664	20 456
	Establishments with 10 to 14 employees .....	1 761	924 155	232 784	56 004	20 381
	Establishments with 15 to 19 employees .....	532	400 498	105 522	25 571	8 819
	Establishments with 20 to 49 employees .....	520	661 418	180 462	42 045	14 072
	Establishments with 50 to 99 employees .....	57	207 232	54 147	12 313	3 762
	Establishments with 100 employees or more .....	10	64 485	19 663	4 676	1 420
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>45311</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with no employees .....	73	9 093	1 545	—	—
	Establishments with 1 employee .....	3 304	344 287	40 207	8 846	3 304
	Establishments with 2 employees .....	3 655	517 725	74 794	17 821	7 310
	Establishments with 3 or 4 employees .....	5 725	1 115 770	200 311	48 454	19 723
	Establishments with 5 or 6 employees .....	3 574	958 664	204 399	49 669	19 439
	Establishments with 7 to 9 employees .....	2 619	942 422	218 018	52 664	20 456
	Establishments with 10 to 14 employees .....	1 761	924 155	232 784	56 004	20 381
	Establishments with 15 to 19 employees .....	532	400 498	105 522	25 571	8 819
	Establishments with 20 to 49 employees .....	520	661 418	180 462	42 045	14 072
	Establishments with 50 to 99 employees .....	57	207 232	54 147	12 313	3 762
	Establishments with 100 employees or more .....	10	64 485	19 663	4 676	1 420
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>453110</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with no employees .....	73	9 093	1 545	—	—
	Establishments with 1 employee .....	3 304	344 287	40 207	8 846	3 304
	Establishments with 2 employees .....	3 655	517 725	74 794	17 821	7 310
	Establishments with 3 or 4 employees .....	5 725	1 115 770	200 311	48 454	19 723
	Establishments with 5 or 6 employees .....	3 574	958 664	204 399	49 669	19 439
	Establishments with 7 to 9 employees .....	2 619	942 422	218 018	52 664	20 456
	Establishments with 10 to 14 employees .....	1 761	924 155	232 784	56 004	20 381
	Establishments with 15 to 19 employees .....	532	400 498	105 522	25 571	8 819
	Establishments with 20 to 49 employees .....	520	661 418	180 462	42 045	14 072
	Establishments with 50 to 99 employees .....	57	207 232	54 147	12 313	3 762
	Establishments with 100 employees or more .....	10	64 485	19 663	4 676	1 420
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>4532</b>	<b>Office supplies, stationery, &amp; gift stores</b>					
	<b>All establishments</b> .....	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Establishments operated for the entire year .....	36 277	29 921 077	3 444 690	813 355	292 258
	Establishments with no employees .....	73	24 112	2 282	—	—
	Establishments with 1 employee .....	4 919	662 001	64 926	13 682	4 919
	Establishments with 2 employees .....	4 749	909 975	103 871	22 480	9 498
	Establishments with 3 or 4 employees .....	7 737	2 057 053	286 099	63 878	26 787
	Establishments with 5 or 6 employees .....	5 474	2 107 622	311 940	70 026	29 824
	Establishments with 7 to 9 employees .....	5 005	2 789 432	412 299	94 921	39 335
	Establishments with 10 to 14 employees .....	3 787	3 044 663	464 835	106 820	43 744
	Establishments with 15 to 19 employees .....	1 278	1 528 280	231 915	53 451	21 245
	Establishments with 20 to 49 employees .....	2 899	12 257 813	1 103 881	276 609	88 274
	Establishments with 50 to 99 employees .....	298	2 757 531	273 773	68 161	18 720
	Establishments with 100 employees or more .....	58	1 782 595	188 869	43 327	9 912
	Establishments not operated for the entire year .....	8 338	1 651 958	192 671	27 352	14 234

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45321	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Establishments operated for the entire year .....	6 402	16 455 070	1 520 044	381 716	95 901
	Establishments with no employees .....	9	3 071	263	—	—
	Establishments with 1 employee .....	603	100 384	9 911	2 215	603
	Establishments with 2 employees .....	629	161 601	18 925	4 368	1 258
	Establishments with 3 or 4 employees .....	1 027	393 587	54 711	12 902	3 527
	Establishments with 5 or 6 employees .....	701	399 587	60 103	14 133	3 826
	Establishments with 7 to 9 employees .....	755	658 845	98 366	23 668	5 938
	Establishments with 10 to 14 employees .....	554	671 060	112 455	26 577	6 393
	Establishments with 15 to 19 employees .....	228	511 161	72 999	17 801	3 803
	Establishments with 20 to 49 employees .....	1 677	10 129 403	799 622	206 832	54 437
	Establishments with 50 to 99 employees .....	198	2 208 376	190 153	49 542	11 952
	Establishments with 100 employees or more .....	21	1 217 995	102 536	23 678	4 164
	Establishments not operated for the entire year .....	928	620 669	60 651	6 172	2 220
453210	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Establishments operated for the entire year .....	6 402	16 455 070	1 520 044	381 716	95 901
	Establishments with no employees .....	9	3 071	263	—	—
	Establishments with 1 employee .....	603	100 384	9 911	2 215	603
	Establishments with 2 employees .....	629	161 601	18 925	4 368	1 258
	Establishments with 3 or 4 employees .....	1 027	393 587	54 711	12 902	3 527
	Establishments with 5 or 6 employees .....	701	399 587	60 103	14 133	3 826
	Establishments with 7 to 9 employees .....	755	658 845	98 366	23 668	5 938
	Establishments with 10 to 14 employees .....	554	671 060	112 455	26 577	6 393
	Establishments with 15 to 19 employees .....	228	511 161	72 999	17 801	3 803
	Establishments with 20 to 49 employees .....	1 677	10 129 403	799 622	206 832	54 437
	Establishments with 50 to 99 employees .....	198	2 208 376	190 153	49 542	11 952
	Establishments with 100 employees or more .....	21	1 217 995	102 536	23 678	4 164
	Establishments not operated for the entire year .....	928	620 669	60 651	6 172	2 220
4532101	Stationery stores					
	<b>All establishments</b> .....	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Establishments operated for the entire year .....	972	476 049	70 360	16 376	5 595
	Establishments with no employees .....	2	D	D	D	a
	Establishments with 1 employee .....	165	26 938	2 518	527	165
	Establishments with 2 employees .....	160	40 304	4 433	1 011	320
	Establishments with 3 or 4 employees .....	222	77 813	10 338	2 360	762
	Establishments with 5 or 6 employees .....	133	54 252	7 844	1 819	716
	Establishments with 7 to 9 employees .....	130	86 335	13 141	3 197	1 017
	Establishments with 10 to 14 employees .....	96	89 094	14 222	3 108	1 091
	Establishments with 15 to 19 employees .....	35	45 273	6 966	1 708	582
	Establishments with 20 to 49 employees .....	26	44 318	8 050	1 981	710
	Establishments with 50 to 99 employees .....	3	D	D	D	c
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	230	36 875	4 690	1 158	561
4532102	Office supplies stores					
	<b>All establishments</b> .....	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Establishments operated for the entire year .....	5 430	15 979 021	1 449 684	365 340	90 306
	Establishments with no employees .....	7	D	D	D	a
	Establishments with 1 employee .....	438	73 446	7 393	1 688	438
	Establishments with 2 employees .....	469	121 297	14 492	3 357	938
	Establishments with 3 or 4 employees .....	805	315 774	44 373	10 542	2 765
	Establishments with 5 or 6 employees .....	568	345 335	52 259	12 314	3 110
	Establishments with 7 to 9 employees .....	625	572 510	85 225	20 471	4 921
	Establishments with 10 to 14 employees .....	458	581 966	98 233	23 469	5 302
	Establishments with 15 to 19 employees .....	193	465 888	66 033	16 093	3 221
	Establishments with 20 to 49 employees .....	1 651	10 085 085	791 572	204 851	53 727
	Establishments with 50 to 99 employees .....	195	D	D	D	j
	Establishments with 100 employees or more .....	21	1 217 995	102 536	23 678	4 164
	Establishments not operated for the entire year .....	698	583 794	55 961	5 014	1 659
45322	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Establishments operated for the entire year .....	29 875	13 466 007	1 924 646	431 639	196 357
	Establishments with no employees .....	64	21 041	2 019	—	—
	Establishments with 1 employee .....	4 316	561 617	55 015	11 467	4 316
	Establishments with 2 employees .....	4 120	748 374	84 946	18 112	8 240
	Establishments with 3 or 4 employees .....	6 710	1 663 466	231 388	50 976	23 260
	Establishments with 5 or 6 employees .....	4 773	1 708 035	251 837	55 893	25 998
	Establishments with 7 to 9 employees .....	4 250	2 130 587	313 933	71 253	33 397
	Establishments with 10 to 14 employees .....	3 233	2 373 603	352 380	80 243	37 351
	Establishments with 15 to 19 employees .....	1 050	1 017 119	158 916	35 650	17 442
	Establishments with 20 to 49 employees .....	1 222	2 128 410	304 259	69 777	33 837
	Establishments with 50 to 99 employees .....	100	549 155	83 620	18 619	6 768
	Establishments with 100 employees or more .....	37	564 600	86 333	19 649	5 748
	Establishments not operated for the entire year .....	7 410	1 031 289	132 020	21 180	12 014

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
453220	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Establishments operated for the entire year .....	29 875	13 466 007	1 924 646	431 639	196 357
	Establishments with no employees .....	64	21 041	2 019	—	—
	Establishments with 1 employee .....	4 316	561 617	55 015	11 467	4 316
	Establishments with 2 employees .....	4 120	748 374	84 946	18 112	8 240
	Establishments with 3 or 4 employees .....	6 710	1 663 466	231 388	50 976	23 260
	Establishments with 5 or 6 employees .....	4 773	1 708 035	251 837	55 893	25 998
	Establishments with 7 to 9 employees .....	4 250	2 130 587	313 933	71 253	33 397
	Establishments with 10 to 14 employees .....	3 233	2 373 603	352 380	80 243	37 351
	Establishments with 15 to 19 employees .....	1 050	1 017 119	158 916	35 650	17 442
	Establishments with 20 to 49 employees .....	1 222	2 128 410	304 259	69 777	33 837
	Establishments with 50 to 99 employees .....	100	549 155	83 620	18 619	6 768
	Establishments with 100 employees or more .....	37	564 600	86 333	19 649	5 748
	Establishments not operated for the entire year .....	7 410	1 031 289	132 020	21 180	12 014
4533	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with no employees .....	125	28 820	1 576	—	—
	Establishments with 1 employee .....	3 209	434 685	42 937	9 520	3 209
	Establishments with 2 employees .....	2 545	486 461	59 233	13 309	5 090
	Establishments with 3 or 4 employees .....	3 151	839 946	123 703	27 955	10 744
	Establishments with 5 or 6 employees .....	2 012	683 265	137 807	31 621	11 239
	Establishments with 7 to 9 employees .....	1 594	789 937	164 966	36 290	12 929
	Establishments with 10 to 14 employees .....	1 186	770 060	176 024	39 990	14 054
	Establishments with 15 to 19 employees .....	365	323 875	73 421	16 401	6 081
	Establishments with 20 to 49 employees .....	688	990 060	255 213	60 191	20 592
	Establishments with 50 to 99 employees .....	133	280 353	93 931	21 931	8 269
	Establishments with 100 employees or more .....	12	54 530	24 458	5 532	2 024
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
45331	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with no employees .....	125	28 820	1 576	—	—
	Establishments with 1 employee .....	3 209	434 685	42 937	9 520	3 209
	Establishments with 2 employees .....	2 545	486 461	59 233	13 309	5 090
	Establishments with 3 or 4 employees .....	3 151	839 946	123 703	27 955	10 744
	Establishments with 5 or 6 employees .....	2 012	683 265	137 807	31 621	11 239
	Establishments with 7 to 9 employees .....	1 594	789 937	164 966	36 290	12 929
	Establishments with 10 to 14 employees .....	1 186	770 060	176 024	39 990	14 054
	Establishments with 15 to 19 employees .....	365	323 875	73 421	16 401	6 081
	Establishments with 20 to 49 employees .....	688	990 060	255 213	60 191	20 592
	Establishments with 50 to 99 employees .....	133	280 353	93 931	21 931	8 269
	Establishments with 100 employees or more .....	12	54 530	24 458	5 532	2 024
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
453310	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with no employees .....	125	28 820	1 576	—	—
	Establishments with 1 employee .....	3 209	434 685	42 937	9 520	3 209
	Establishments with 2 employees .....	2 545	486 461	59 233	13 309	5 090
	Establishments with 3 or 4 employees .....	3 151	839 946	123 703	27 955	10 744
	Establishments with 5 or 6 employees .....	2 012	683 265	137 807	31 621	11 239
	Establishments with 7 to 9 employees .....	1 594	789 937	164 966	36 290	12 929
	Establishments with 10 to 14 employees .....	1 186	770 060	176 024	39 990	14 054
	Establishments with 15 to 19 employees .....	365	323 875	73 421	16 401	6 081
	Establishments with 20 to 49 employees .....	688	990 060	255 213	60 191	20 592
	Establishments with 50 to 99 employees .....	133	280 353	93 931	21 931	8 269
	Establishments with 100 employees or more .....	12	54 530	24 458	5 532	2 024
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
4539	Other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Establishments operated for the entire year .....	33 576	31 815 861	3 700 396	815 406	210 666
	Establishments with no employees .....	289	131 824	15 318	—	—
	Establishments with 1 employee .....	5 656	1 306 587	109 356	22 101	5 656
	Establishments with 2 employees .....	5 177	1 826 405	168 831	35 870	10 354
	Establishments with 3 or 4 employees .....	7 731	4 295 117	459 737	98 494	26 612
	Establishments with 5 or 6 employees .....	4 753	4 087 716	456 052	100 227	25 845
	Establishments with 7 to 9 employees .....	4 178	5 091 795	592 744	129 670	32 754
	Establishments with 10 to 14 employees .....	2 978	5 103 996	626 260	137 804	34 336
	Establishments with 15 to 19 employees .....	1 167	2 691 022	331 062	73 446	19 255
	Establishments with 20 to 49 employees .....	1 506	5 649 052	697 282	159 917	43 177
	Establishments with 50 to 99 employees .....	117	1 037 094	135 861	29 520	7 396
	Establishments with 100 employees or more .....	24	595 253	107 893	28 357	5 281
	Establishments not operated for the entire year .....	7 457	2 121 535	227 687	41 626	12 668

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45391	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Establishments operated for the entire year .....	6 767	5 165 321	664 772	160 877	57 743
	Establishments with no employees .....	27	4 386	411	—	—
	Establishments with 1 employee .....	809	120 923	11 377	2 510	809
	Establishments with 2 employees .....	785	166 170	17 669	4 111	1 570
	Establishments with 3 or 4 employees .....	1 387	404 820	57 702	13 264	4 815
	Establishments with 5 or 6 employees .....	933	402 969	57 706	13 518	5 080
	Establishments with 7 to 9 employees .....	918	559 577	80 047	19 165	7 261
	Establishments with 10 to 14 employees .....	851	790 982	120 524	29 339	9 779
	Establishments with 15 to 19 employees .....	355	481 704	68 430	16 745	5 894
	Establishments with 20 to 49 employees .....	663	1 974 025	219 068	54 479	20 020
	Establishments with 50 to 99 employees .....	35	187 930	25 143	6 132	1 997
	Establishments with 100 employees or more .....	4	71 835	6 695	1 614	518
	Establishments not operated for the entire year .....	1 551	327 428	44 303	9 007	3 449
453910	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Establishments operated for the entire year .....	6 767	5 165 321	664 772	160 877	57 743
	Establishments with no employees .....	27	4 386	411	—	—
	Establishments with 1 employee .....	809	120 923	11 377	2 510	809
	Establishments with 2 employees .....	785	166 170	17 669	4 111	1 570
	Establishments with 3 or 4 employees .....	1 387	404 820	57 702	13 264	4 815
	Establishments with 5 or 6 employees .....	933	402 969	57 706	13 518	5 080
	Establishments with 7 to 9 employees .....	918	559 577	80 047	19 165	7 261
	Establishments with 10 to 14 employees .....	851	790 982	120 524	29 339	9 779
	Establishments with 15 to 19 employees .....	355	481 704	68 430	16 745	5 894
	Establishments with 20 to 49 employees .....	663	1 974 025	219 068	54 479	20 020
	Establishments with 50 to 99 employees .....	35	187 930	25 143	6 132	1 997
	Establishments with 100 employees or more .....	4	71 835	6 695	1 614	518
	Establishments not operated for the entire year .....	1 551	327 428	44 303	9 007	3 449
45392	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Establishments operated for the entire year .....	4 565	2 774 834	376 707	82 658	18 160
	Establishments with no employees .....	54	D	D	D	a
	Establishments with 1 employee .....	1 115	234 551	23 286	4 962	1 115
	Establishments with 2 employees .....	915	285 977	34 151	7 400	1 830
	Establishments with 3 or 4 employees .....	1 278	630 631	82 431	19 013	4 373
	Establishments with 5 or 6 employees .....	547	379 808	56 703	13 103	2 968
	Establishments with 7 to 9 employees .....	348	348 774	53 907	11 876	2 698
	Establishments with 10 to 14 employees .....	184	321 911	52 722	10 076	2 098
	Establishments with 15 to 19 employees .....	65	159 926	22 851	5 158	1 062
	Establishments with 20 to 49 employees .....	52	337 586	35 543	7 900	1 390
	Establishments with 50 to 99 employees .....	5	17 908	5 585	1 371	353
	Establishments with 100 employees or more .....	2	D	D	D	e
	Establishments not operated for the entire year .....	1 133	225 964	24 445	4 924	1 350
453920	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Establishments operated for the entire year .....	4 565	2 774 834	376 707	82 658	18 160
	Establishments with no employees .....	54	D	D	D	a
	Establishments with 1 employee .....	1 115	234 551	23 286	4 962	1 115
	Establishments with 2 employees .....	915	285 977	34 151	7 400	1 830
	Establishments with 3 or 4 employees .....	1 278	630 631	82 431	19 013	4 373
	Establishments with 5 or 6 employees .....	547	379 808	56 703	13 103	2 968
	Establishments with 7 to 9 employees .....	348	348 774	53 907	11 876	2 698
	Establishments with 10 to 14 employees .....	184	321 911	52 722	10 076	2 098
	Establishments with 15 to 19 employees .....	65	159 926	22 851	5 158	1 062
	Establishments with 20 to 49 employees .....	52	337 586	35 543	7 900	1 390
	Establishments with 50 to 99 employees .....	5	17 908	5 585	1 371	353
	Establishments with 100 employees or more .....	2	D	D	D	e
	Establishments not operated for the entire year .....	1 133	225 964	24 445	4 924	1 350
45393	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Establishments operated for the entire year .....	4 740	12 671 740	1 070 395	226 167	38 514
	Establishments with no employees .....	27	54 990	1 517	—	—
	Establishments with 1 employee .....	416	238 479	10 742	2 084	416
	Establishments with 2 employees .....	426	399 125	21 002	4 276	852
	Establishments with 3 or 4 employees .....	860	1 301 237	80 824	16 422	2 995
	Establishments with 5 or 6 employees .....	845	1 804 650	135 697	28 451	4 639
	Establishments with 7 to 9 employees .....	916	2 491 460	212 687	44 896	7 179
	Establishments with 10 to 14 employees .....	670	2 498 116	224 949	48 009	7 724
	Establishments with 15 to 19 employees .....	256	1 235 144	111 591	23 642	4 203
	Establishments with 20 to 49 employees .....	284	1 972 851	203 478	44 490	7 760
	Establishments with 50 to 99 employees .....	36	594 424	59 550	12 205	2 277
	Establishments with 100 employees or more .....	4	81 264	8 358	1 692	469
	Establishments not operated for the entire year .....	745	675 751	52 354	9 879	1 887

See footnotes at end of table.



**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
453930	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Establishments operated for the entire year .....	4 740	12 671 740	1 070 395	226 167	38 514
	Establishments with no employees .....	27	54 990	1 517	—	—
	Establishments with 1 employee .....	416	238 479	10 742	2 084	416
	Establishments with 2 employees .....	426	399 125	21 002	4 276	852
	Establishments with 3 or 4 employees .....	860	1 301 237	80 824	16 422	2 995
	Establishments with 5 or 6 employees .....	845	1 804 650	135 697	28 451	4 639
	Establishments with 7 to 9 employees .....	916	2 491 460	212 687	44 896	7 179
	Establishments with 10 to 14 employees .....	670	2 498 116	224 949	48 009	7 724
	Establishments with 15 to 19 employees .....	256	1 235 144	111 591	23 642	4 203
	Establishments with 20 to 49 employees .....	284	1 972 851	203 478	44 900	7 760
	Establishments with 50 to 99 employees .....	36	594 424	59 550	12 205	2 277
	Establishments with 100 employees or more .....	4	81 264	8 358	1 692	469
	Establishments not operated for the entire year .....	745	675 751	52 354	9 879	1 887
45399	All other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Establishments operated for the entire year .....	17 504	11 203 966	1 588 522	345 704	96 249
	Establishments with no employees .....	181	D	D	D	a
	Establishments with 1 employee .....	3 316	712 634	63 951	12 545	3 316
	Establishments with 2 employees .....	3 051	975 133	96 009	20 083	6 102
	Establishments with 3 or 4 employees .....	4 206	1 958 429	238 780	49 795	14 429
	Establishments with 5 or 6 employees .....	2 428	1 500 289	205 946	45 155	13 158
	Establishments with 7 to 9 employees .....	1 996	1 691 984	246 103	53 733	15 616
	Establishments with 10 to 14 employees .....	1 273	1 492 987	228 065	50 380	14 735
	Establishments with 15 to 19 employees .....	491	814 248	128 190	27 901	8 096
	Establishments with 20 to 49 employees .....	507	1 364 590	239 193	53 048	14 007
	Establishments with 50 to 99 employees .....	41	236 832	45 583	9 812	2 769
	Establishments with 100 employees or more .....	14	D	D	D	h
	Establishments not operated for the entire year .....	4 028	892 392	106 585	17 816	5 982
453991	Tobacco stores					
	<b>All establishments</b> .....	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Establishments operated for the entire year .....	3 282	2 860 762	200 848	44 666	14 275
	Establishments with no employees .....	24	D	D	D	a
	Establishments with 1 employee .....	682	264 929	14 354	3 038	682
	Establishments with 2 employees .....	681	363 445	20 253	4 543	1 362
	Establishments with 3 or 4 employees .....	868	613 859	40 819	8 725	2 965
	Establishments with 5 or 6 employees .....	458	462 642	32 640	7 499	2 476
	Establishments with 7 to 9 employees .....	314	471 627	36 154	8 047	2 450
	Establishments with 10 to 14 employees .....	160	297 596	24 644	5 327	1 842
	Establishments with 15 to 19 employees .....	46	136 291	9 226	2 049	751
	Establishments with 20 to 49 employees .....	44	184 035	17 763	4 310	1 237
	Establishments with 50 to 99 employees .....	3	19 930	1 532	433	195
	Establishments with 100 employees or more .....	2	D	D	D	e
	Establishments not operated for the entire year .....	602	207 590	12 526	1 727	605
453998	All other miscellaneous store retailers (except tobacco stores)					
	<b>All establishments</b> .....	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Establishments operated for the entire year .....	14 222	8 343 204	1 387 674	301 038	81 974
	Establishments with no employees .....	157	50 432	11 126	—	—
	Establishments with 1 employee .....	2 634	447 705	49 597	9 507	2 634
	Establishments with 2 employees .....	2 370	611 688	75 756	15 540	4 740
	Establishments with 3 or 4 employees .....	3 338	1 344 570	197 961	41 070	11 464
	Establishments with 5 or 6 employees .....	1 970	1 037 647	173 306	37 656	10 682
	Establishments with 7 to 9 employees .....	1 682	1 220 357	209 949	45 686	13 166
	Establishments with 10 to 14 employees .....	1 113	1 195 391	203 421	45 053	12 893
	Establishments with 15 to 19 employees .....	445	677 957	118 964	25 852	7 345
	Establishments with 20 to 49 employees .....	463	1 180 555	221 430	48 738	12 770
	Establishments with 50 to 99 employees .....	38	216 902	44 051	9 379	2 574
	Establishments with 100 employees or more .....	12	360 000	82 113	22 557	3 706
	Establishments not operated for the entire year .....	3 426	684 802	94 059	16 089	5 377
<b>454</b>	<b>Nonstore retailers</b>					
	<b>All establishments</b> .....	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Establishments operated for the entire year .....	38 273	118 331 540	11 928 318	2 818 030	488 611
	Establishments with no employees .....	372	118 149	11 683	—	—
	Establishments with 1 employee .....	6 935	4 385 950	141 172	31 337	6 935
	Establishments with 2 employees .....	4 912	1 752 654	191 872	43 435	9 824
	Establishments with 3 or 4 employees .....	7 220	4 269 409	507 152	118 257	24 834
	Establishments with 5 or 6 employees .....	4 759	4 625 070	577 035	135 620	25 865
	Establishments with 7 to 9 employees .....	4 376	5 827 909	792 881	189 361	34 393
	Establishments with 10 to 14 employees .....	3 846	7 511 859	1 068 808	253 876	44 900
	Establishments with 15 to 19 employees .....	1 870	5 374 668	772 545	183 490	31 128
	Establishments with 20 to 49 employees .....	2 738	14 280 567	2 010 863	473 730	79 692
	Establishments with 50 to 99 employees .....	665	9 506 566	1 154 465	272 837	46 134
	Establishments with 100 employees or more .....	580	60 678 739	4 699 842	1 116 087	184 906
	Establishments not operated for the entire year .....	6 209	4 775 111	395 026	76 194	17 382

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
4541	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with no employees .....	116	33 326	3 581	—	—
	Establishments with 1 employee .....	1 454	3 284 665	32 570	6 887	1 454
	Establishments with 2 employees .....	1 180	459 208	49 402	10 540	2 360
	Establishments with 3 or 4 employees .....	1 584	1 077 016	119 636	26 267	5 425
	Establishments with 5 or 6 employees .....	922	1 155 182	122 161	26 147	5 011
	Establishments with 7 to 9 employees .....	852	1 259 550	157 884	36 137	6 695
	Establishments with 10 to 14 employees .....	713	1 691 895	206 893	47 586	8 348
	Establishments with 15 to 19 employees .....	376	1 446 991	161 221	36 006	6 292
	Establishments with 20 to 49 employees .....	592	4 305 589	473 459	105 704	17 786
	Establishments with 50 to 99 employees .....	238	5 315 883	439 524	100 541	17 113
	Establishments with 100 employees or more .....	357	55 505 825	3 767 779	886 670	140 929
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
45411	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with no employees .....	116	33 326	3 581	—	—
	Establishments with 1 employee .....	1 454	3 284 665	32 570	6 887	1 454
	Establishments with 2 employees .....	1 180	459 208	49 402	10 540	2 360
	Establishments with 3 or 4 employees .....	1 584	1 077 016	119 636	26 267	5 425
	Establishments with 5 or 6 employees .....	922	1 155 182	122 161	26 147	5 011
	Establishments with 7 to 9 employees .....	852	1 259 550	157 884	36 137	6 695
	Establishments with 10 to 14 employees .....	713	1 691 895	206 893	47 586	8 348
	Establishments with 15 to 19 employees .....	376	1 446 991	161 221	36 006	6 292
	Establishments with 20 to 49 employees .....	592	4 305 589	473 459	105 704	17 786
	Establishments with 50 to 99 employees .....	238	5 315 883	439 524	100 541	17 113
	Establishments with 100 employees or more .....	357	55 505 825	3 767 779	886 670	140 929
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
454110	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with no employees .....	116	33 326	3 581	—	—
	Establishments with 1 employee .....	1 454	3 284 665	32 570	6 887	1 454
	Establishments with 2 employees .....	1 180	459 208	49 402	10 540	2 360
	Establishments with 3 or 4 employees .....	1 584	1 077 016	119 636	26 267	5 425
	Establishments with 5 or 6 employees .....	922	1 155 182	122 161	26 147	5 011
	Establishments with 7 to 9 employees .....	852	1 259 550	157 884	36 137	6 695
	Establishments with 10 to 14 employees .....	713	1 691 895	206 893	47 586	8 348
	Establishments with 15 to 19 employees .....	376	1 446 991	161 221	36 006	6 292
	Establishments with 20 to 49 employees .....	592	4 305 589	473 459	105 704	17 786
	Establishments with 50 to 99 employees .....	238	5 315 883	439 524	100 541	17 113
	Establishments with 100 employees or more .....	357	55 505 825	3 767 779	886 670	140 929
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
4542	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with no employees .....	31	11 334	685	—	—
	Establishments with 1 employee .....	1 658	216 115	24 757	5 651	1 658
	Establishments with 2 employees .....	879	216 171	28 208	6 423	1 758
	Establishments with 3 or 4 employees .....	1 001	379 347	56 730	13 148	3 400
	Establishments with 5 or 6 employees .....	506	304 165	51 794	11 918	2 728
	Establishments with 7 to 9 employees .....	467	412 138	71 014	16 526	3 639
	Establishments with 10 to 14 employees .....	459	609 183	108 227	25 247	5 320
	Establishments with 15 to 19 employees .....	238	467 181	85 654	19 697	3 991
	Establishments with 20 to 49 employees .....	476	1 715 539	326 073	76 826	14 415
	Establishments with 50 to 99 employees .....	170	1 213 999	252 948	60 741	11 762
	Establishments with 100 employees or more .....	90	1 113 665	290 350	70 064	15 571
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106
45421	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with no employees .....	31	11 334	685	—	—
	Establishments with 1 employee .....	1 658	216 115	24 757	5 651	1 658
	Establishments with 2 employees .....	879	216 171	28 208	6 423	1 758
	Establishments with 3 or 4 employees .....	1 001	379 347	56 730	13 148	3 400
	Establishments with 5 or 6 employees .....	506	304 165	51 794	11 918	2 728
	Establishments with 7 to 9 employees .....	467	412 138	71 014	16 526	3 639
	Establishments with 10 to 14 employees .....	459	609 183	108 227	25 247	5 320
	Establishments with 15 to 19 employees .....	238	467 181	85 654	19 697	3 991
	Establishments with 20 to 49 employees .....	476	1 715 539	326 073	76 826	14 415
	Establishments with 50 to 99 employees .....	170	1 213 999	252 948	60 741	11 762
	Establishments with 100 employees or more .....	90	1 113 665	290 350	70 064	15 571
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454210	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with no employees .....	31	11 334	685	—	—
	Establishments with 1 employee .....	1 658	216 115	24 757	5 651	1 658
	Establishments with 2 employees .....	879	216 171	28 208	6 423	1 758
	Establishments with 3 or 4 employees .....	1 001	379 347	56 730	13 148	3 400
	Establishments with 5 or 6 employees .....	506	304 165	51 794	11 918	2 728
	Establishments with 7 to 9 employees .....	467	412 138	71 014	16 526	3 639
	Establishments with 10 to 14 employees .....	459	609 183	108 227	25 247	5 320
	Establishments with 15 to 19 employees .....	238	467 181	85 654	19 697	3 991
	Establishments with 20 to 49 employees .....	476	1 715 539	326 073	76 826	14 415
	Establishments with 50 to 99 employees .....	170	1 213 999	252 948	60 741	11 762
	Establishments with 100 employees or more .....	90	1 113 665	290 350	70 064	15 571
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106
4543	Direct selling establishments					
	<b>All establishments</b> .....	<b>'27 399</b>	<b>'37 203 849</b>	<b>'5 246 485</b>	<b>'1 265 416</b>	<b>'221 239</b>
	Establishments operated for the entire year .....	23 914	36 137 573	5 097 768	1 229 304	212 956
	Establishments with no employees .....	225	73 489	7 417	—	—
	Establishments with 1 employee .....	3 823	885 170	83 845	18 799	3 823
	Establishments with 2 employees .....	2 853	1 077 275	114 262	26 472	5 706
	Establishments with 3 or 4 employees .....	4 635	2 813 046	330 786	78 842	16 009
	Establishments with 5 or 6 employees .....	3 331	3 165 723	403 080	97 555	18 126
	Establishments with 7 to 9 employees .....	3 057	4 156 221	563 983	136 698	24 059
	Establishments with 10 to 14 employees .....	2 674	5 210 781	753 688	181 043	31 232
	Establishments with 15 to 19 employees .....	1 256	3 460 496	525 670	127 787	20 845
	Establishments with 20 to 49 employees .....	1 670	8 259 439	1 211 331	291 200	47 491
	Establishments with 50 to 99 employees .....	257	2 976 684	461 993	111 555	17 259
	Establishments with 100 employees or more .....	133	4 059 249	641 713	159 353	28 406
	Establishments not operated for the entire year .....	3 485	1 066 276	148 717	36 112	8 283
45431	Fuel dealers					
	<b>All establishments</b> .....	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Establishments operated for the entire year .....	11 654	22 149 750	2 690 462	669 280	101 072
	Establishments with no employees .....	24	10 145	709	—	—
	Establishments with 1 employee .....	972	311 264	21 820	5 115	972
	Establishments with 2 employees .....	1 048	517 756	43 743	10 831	2 096
	Establishments with 3 or 4 employees .....	2 498	1 845 671	192 731	48 019	8 685
	Establishments with 5 or 6 employees .....	2 058	2 258 941	259 703	65 229	11 194
	Establishments with 7 to 9 employees .....	1 935	3 136 605	377 607	94 087	15 230
	Establishments with 10 to 14 employees .....	1 556	3 784 801	466 223	114 002	18 105
	Establishments with 15 to 19 employees .....	664	2 349 076	307 876	75 081	11 034
	Establishments with 20 to 49 employees .....	765	5 244 444	624 395	152 539	21 559
	Establishments with 50 to 99 employees .....	97	1 541 510	203 374	52 760	6 378
	Establishments with 100 employees or more .....	37	1 149 537	192 281	51 617	5 819
	Establishments not operated for the entire year .....	878	472 499	64 831	17 338	2 706
454311	Heating oil dealers					
	<b>All establishments</b> .....	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Establishments operated for the entire year .....	5 216	13 587 346	1 495 537	376 739	52 712
	Establishments with no employees .....	8	2 731	156	—	—
	Establishments with 1 employee .....	528	216 018	12 767	3 012	528
	Establishments with 2 employees .....	551	331 706	24 139	5 990	1 102
	Establishments with 3 or 4 employees .....	1 028	959 198	80 764	20 364	3 548
	Establishments with 5 or 6 employees .....	759	1 057 693	101 219	25 042	4 126
	Establishments with 7 to 9 employees .....	718	1 481 616	146 156	36 208	5 683
	Establishments with 10 to 14 employees .....	664	1 923 726	205 645	50 016	7 733
	Establishments with 15 to 19 employees .....	346	1 438 486	164 394	40 132	5 762
	Establishments with 20 to 49 employees .....	504	3 853 461	420 735	104 453	14 257
	Establishments with 50 to 99 employees .....	79	1 311 006	170 603	45 211	5 236
	Establishments with 100 employees or more .....	31	1 011 705	168 959	46 311	4 737
	Establishments not operated for the entire year .....	441	279 437	32 328	10 369	1 394
454312	Liquefied petroleum gas (bottled gas) dealers					
	<b>All establishments</b> .....	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Establishments operated for the entire year .....	6 242	8 475 677	1 184 365	290 147	47 663
	Establishments with no employees .....	10	6 488	501	—	—
	Establishments with 1 employee .....	384	83 169	8 294	1 928	384
	Establishments with 2 employees .....	460	173 700	18 550	4 590	920
	Establishments with 3 or 4 employees .....	1 423	862 679	109 790	27 145	4 978
	Establishments with 5 or 6 employees .....	1 274	1 189 701	156 589	39 757	6 933
	Establishments with 7 to 9 employees .....	1 206	1 644 212	230 410	57 644	9 462
	Establishments with 10 to 14 employees .....	888	1 857 105	259 800	63 809	10 319
	Establishments with 15 to 19 employees .....	315	907 590	142 481	34 751	5 223
	Establishments with 20 to 49 employees .....	258	1 382 697	201 857	47 668	7 220
	Establishments with 50 to 99 employees .....	18	230 504	32 771	7 549	1 142
	Establishments with 100 employees or more .....	6	137 832	23 322	5 306	1 082
	Establishments not operated for the entire year .....	381	181 662	31 674	6 784	1 226

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454319	Other fuel dealers					
	<b>All establishments</b> .....	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Establishments operated for the entire year .....	196	86 727	10 560	2 394	697
	Establishments with no employees .....	6	926	52	—	—
	Establishments with 1 employee .....	60	12 077	759	175	60
	Establishments with 2 employees .....	37	12 350	1 054	251	74
	Establishments with 3 or 4 employees .....	47	23 794	2 177	510	159
	Establishments with 5 or 6 employees .....	25	11 547	1 895	430	135
	Establishments with 7 to 9 employees .....	11	10 777	1 041	235	85
	Establishments with 10 to 14 employees .....	4	3 970	778	177	53
	Establishments with 15 to 19 employees .....	3	3 000	1 001	198	49
	Establishments with 20 to 49 employees .....	3	8 286	1 803	418	82
	Establishments with 50 to 99 employees .....	—	—	—	—	—
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	56	11 400	829	185	86
45439	Other direct selling establishments					
	<b>All establishments</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	Establishments operated for the entire year .....	12 260	13 987 823	2 407 306	560 024	111 884
	Establishments with no employees .....	201	63 344	6 708	—	—
	Establishments with 1 employee .....	2 851	573 906	62 025	13 684	2 851
	Establishments with 2 employees .....	1 805	559 519	70 519	15 641	3 610
	Establishments with 3 or 4 employees .....	2 137	967 375	138 055	30 823	7 324
	Establishments with 5 or 6 employees .....	1 273	906 782	143 377	32 326	6 932
	Establishments with 7 to 9 employees .....	1 122	1 019 616	186 376	42 611	8 829
	Establishments with 10 to 14 employees .....	1 118	1 425 980	287 465	67 041	13 127
	Establishments with 15 to 19 employees .....	592	1 111 420	217 794	52 706	9 811
	Establishments with 20 to 49 employees .....	905	3 014 995	586 936	138 661	25 932
	Establishments with 50 to 99 employees .....	160	1 435 174	258 619	58 795	10 881
	Establishments with 100 employees or more .....	96	2 909 712	449 432	107 736	22 587
	Establishments not operated for the entire year .....	2 607	593 777	83 886	18 774	5 577
454390	Other direct selling establishments					
	<b>All establishments</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	Establishments operated for the entire year .....	12 260	13 987 823	2 407 306	560 024	111 884
	Establishments with no employees .....	201	63 344	6 708	—	—
	Establishments with 1 employee .....	2 851	573 906	62 025	13 684	2 851
	Establishments with 2 employees .....	1 805	559 519	70 519	15 641	3 610
	Establishments with 3 or 4 employees .....	2 137	967 375	138 055	30 823	7 324
	Establishments with 5 or 6 employees .....	1 273	906 782	143 377	32 326	6 932
	Establishments with 7 to 9 employees .....	1 122	1 019 616	186 376	42 611	8 829
	Establishments with 10 to 14 employees .....	1 118	1 425 980	287 465	67 041	13 127
	Establishments with 15 to 19 employees .....	592	1 111 420	217 794	52 706	9 811
	Establishments with 20 to 49 employees .....	905	3 014 995	586 936	138 661	25 932
	Establishments with 50 to 99 employees .....	160	1 435 174	258 619	58 795	10 881
	Establishments with 100 employees or more .....	96	2 909 712	449 432	107 736	22 587
	Establishments not operated for the entire year .....	2 607	593 777	83 886	18 774	5 577
4543901	Direct selling, furniture, home furnishings, electronics, & appl					
	<b>All establishments</b> .....	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Establishments operated for the entire year .....	3 621	3 458 333	531 632	122 256	28 225
	Establishments with no employees .....	55	11 615	1 463	—	—
	Establishments with 1 employee .....	750	160 739	16 123	3 542	750
	Establishments with 2 employees .....	530	174 342	20 389	4 614	1 060
	Establishments with 3 or 4 employees .....	661	300 213	42 572	9 541	2 263
	Establishments with 5 or 6 employees .....	442	317 054	46 568	10 474	2 399
	Establishments with 7 to 9 employees .....	409	359 809	64 496	14 804	3 240
	Establishments with 10 to 14 employees .....	371	407 644	83 807	18 569	4 305
	Establishments with 15 to 19 employees .....	150	227 129	43 661	10 655	2 481
	Establishments with 20 to 49 employees .....	198	509 579	105 491	24 599	5 519
	Establishments with 50 to 99 employees .....	35	137 527	33 044	7 958	2 341
	Establishments with 100 employees or more .....	20	852 682	74 018	17 500	3 867
	Establishments not operated for the entire year .....	663	158 960	19 422	3 821	1 278
4543902	Direct selling, books, periodicals, videos, & compact discs					
	<b>All establishments</b> .....	<b>'1 263</b>	<b>'1 751 884</b>	<b>'324 225</b>	<b>'69 601</b>	<b>'19 475</b>
	Establishments operated for the entire year .....	1 060	1 679 708	311 297	66 264	18 663
	Establishments with no employees .....	13	3 968	2 203	—	—
	Establishments with 1 employee .....	218	47 472	5 660	1 167	218
	Establishments with 2 employees .....	186	54 605	6 395	1 725	372
	Establishments with 3 or 4 employees .....	180	70 140	9 669	2 205	606
	Establishments with 5 or 6 employees .....	78	53 494	7 600	1 829	429
	Establishments with 7 to 9 employees .....	69	44 484	11 429	2 982	542
	Establishments with 10 to 14 employees .....	89	96 107	16 463	4 022	1 066
	Establishments with 15 to 19 employees .....	46	57 099	9 523	2 110	756
	Establishments with 20 to 49 employees .....	105	195 480	48 581	11 013	3 148
	Establishments with 50 to 99 employees .....	32	186 088	39 261	8 391	2 291
	Establishments with 100 employees or more .....	44	870 771	154 513	30 820	9 235
	Establishments not operated for the entire year .....	203	72 176	12 928	3 337	812

See footnotes at end of table.

**Table 2. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
4543903	Direct selling, other merchandise					
	<b>All establishments .....</b>	<b>9 320</b>	<b>9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Establishments operated for the entire year .....	7 579	8 849 782	1 564 377	371 504	64 996
	Establishments with no employees .....	133	47 761	3 042	—	—
	Establishments with 1 employee .....	1 883	365 695	40 242	8 975	1 883
	Establishments with 2 employees .....	1 089	330 572	43 735	9 302	2 178
	Establishments with 3 or 4 employees .....	1 296	597 022	85 814	19 077	4 455
	Establishments with 5 or 6 employees .....	753	536 234	89 209	20 023	4 104
	Establishments with 7 to 9 employees .....	644	615 323	110 451	24 825	5 047
	Establishments with 10 to 14 employees .....	658	922 229	187 195	44 450	7 756
	Establishments with 15 to 19 employees .....	396	827 192	164 610	39 941	6 574
	Establishments with 20 to 49 employees .....	602	2 309 936	432 864	103 049	17 265
	Establishments with 50 to 99 employees .....	93	1 111 559	186 314	42 446	6 249
	Establishments with 100 employees or more .....	32	1 186 259	220 901	59 416	9 485
	Establishments not operated for the entire year .....	1 741	362 641	51 536	11 616	3 487

<sup>1</sup>Based on the number of paid employees for the pay period including March 12.

**Table 3. Single Units and Multiunits: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE</b>						
	<b>All firms</b>	<b>736 595</b>	<b>1 118 447</b>	<b>2 460 886 012</b>	<b>2 237 195 503</b>	<b>55 386 162</b>	<b>13 991 103</b>
	Single unit firms	686 341	686 341	932 165 370	89 558 200	20 275 087	4 566 377
	Multiunit firms	50 254	432 106	1 528 720 642	147 637 303	35 111 075	9 424 726
	Firms with 1 establishment	12 550	12 550	52 570 270	5 380 568	1 281 976	221 843
	Firms with 2 establishments	18 643	37 286	110 855 597	11 531 704	2 631 462	529 605
	Firms with 3 or 4 establishments	10 297	34 076	104 650 349	10 110 003	2 348 371	474 288
	Firms with 5 to 9 establishments	4 974	31 480	93 276 203	9 045 438	2 142 076	462 494
	Firms with 10 to 24 establishments	2 290	33 031	101 638 375	9 607 933	2 305 142	531 062
	Firms with 25 to 49 establishments	668	23 028	72 084 267	6 747 382	1 640 787	392 294
	Firms with 50 to 99 establishments	335	23 006	77 008 861	7 377 659	1 792 821	450 129
	Firms with 100 establishments or more	497	237 649	916 636 720	87 836 616	20 968 440	6 363 011
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>						
	<b>All firms</b>	<b>95 502</b>	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Single unit firms	88 555	88 555	464 119 767	34 154 122	7 769 497	1 143 569
	Multiunit firms	6 947	34 078	181 248 009	16 084 809	3 762 126	575 394
	Firms with 1 establishment	2 237	2 237	24 534 787	1 852 506	439 184	57 952
	Firms with 2 establishments	2 666	5 332	48 817 241	3 837 242	868 038	123 767
	Firms with 3 or 4 establishments	1 273	4 188	35 364 044	2 904 242	677 285	93 888
	Firms with 5 to 9 establishments	488	3 073	25 440 452	2 024 819	472 871	63 608
	Firms with 10 to 24 establishments	185	2 617	15 902 004	1 362 723	321 222	46 845
	Firms with 25 to 49 establishments	53	1 858	5 419 531	499 732	120 461	19 654
	Firms with 50 to 99 establishments	17	1 160	6 920 832	630 584	138 265	20 561
	Firms with 100 establishments or more	28	13 613	18 849 118	2 972 961	724 800	149 119
4411	Automobile dealers						
	<b>All firms</b>	<b>46 220</b>	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Single unit firms	43 769	43 769	417 751 705	28 115 790	6 422 359	871 486
	Multiunit firms	2 451	5 468	135 900 587	9 284 357	2 146 045	267 509
	Firms with 1 establishment	874	874	23 431 946	1 555 193	368 558	44 737
	Firms with 2 establishments	1 060	2 120	42 680 415	2 985 621	677 176	89 540
	Firms with 3 or 4 establishments	384	1 263	28 676 536	1 971 885	458 025	57 317
	Firms with 5 to 9 establishments	99	622	20 528 404	1 380 253	324 315	38 209
	Firms with 10 to 24 establishments	29	382	12 402 277	837 224	194 795	23 790
	Firms with 25 to 49 establishments	3	78	D	D	D	h
	Firms with 50 to 99 establishments	2	129	D	D	D	j
	Firms with 100 establishments or more	-	-	-	-	-	-
44111	New car dealers						
	<b>All firms</b>	<b>23 680</b>	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Single unit firms	21 701	21 701	388 816 308	26 369 275	6 019 289	791 878
	Multiunit firms	1 979	4 196	130 155 516	8 833 476	2 052 934	254 365
	Firms with 1 establishment	819	819	28 017 814	1 872 446	443 468	53 515
	Firms with 2 establishments	799	1 598	40 008 446	2 765 324	623 540	82 055
	Firms with 3 or 4 establishments	256	838	24 220 206	1 671 725	388 277	48 272
	Firms with 5 to 9 establishments	81	524	20 420 558	1 372 812	321 644	37 693
	Firms with 10 to 24 establishments	20	260	9 936 641	676 348	163 568	20 027
	Firms with 25 to 49 establishments	3	97	D	D	D	i
	Firms with 50 to 99 establishments	1	60	D	D	D	h
	Firms with 100 establishments or more	-	-	-	-	-	-
441110	New car dealers						
	<b>All firms</b>	<b>23 680</b>	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Single unit firms	21 701	21 701	388 816 308	26 369 275	6 019 289	791 878
	Multiunit firms	1 979	4 196	130 155 516	8 833 476	2 052 934	254 365
	Firms with 1 establishment	819	819	28 017 814	1 872 446	443 468	53 515
	Firms with 2 establishments	799	1 598	40 008 446	2 765 324	623 540	82 055
	Firms with 3 or 4 establishments	256	838	24 220 206	1 671 725	388 277	48 272
	Firms with 5 to 9 establishments	81	524	20 420 558	1 372 812	321 644	37 693
	Firms with 10 to 24 establishments	20	260	9 936 641	676 348	163 568	20 027
	Firms with 25 to 49 establishments	3	97	D	D	D	i
	Firms with 50 to 99 establishments	1	60	D	D	D	h
	Firms with 100 establishments or more	-	-	-	-	-	-
44112	Used car dealers						
	<b>All firms</b>	<b>22 764</b>	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Single unit firms	22 068	22 068	28 935 397	1 746 515	403 070	79 608
	Multiunit firms	696	1 272	5 745 071	450 881	93 111	13 144
	Firms with 1 establishment	396	396	1 472 750	107 282	24 425	3 793
	Firms with 2 establishments	195	390	1 113 796	98 351	21 646	3 375
	Firms with 3 or 4 establishments	80	261	1 135 933	75 284	18 352	2 644
	Firms with 5 to 9 establishments	18	101	D	D	D	g
	Firms with 10 to 24 establishments	5	74	850 572	54 325	8 938	1 088
	Firms with 25 to 49 establishments	2	50	D	D	D	g
	Firms with 50 to 99 establishments	-	-	-	-	-	-
	Firms with 100 establishments or more	-	-	-	-	-	-
441120	Used car dealers						
	<b>All firms</b>	<b>22 764</b>	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Single unit firms	22 068	22 068	28 935 397	1 746 515	403 070	79 608
	Multiunit firms	696	1 272	5 745 071	450 881	93 111	13 144
	Firms with 1 establishment	396	396	1 472 750	107 282	24 425	3 793
	Firms with 2 establishments	195	390	1 113 796	98 351	21 646	3 375
	Firms with 3 or 4 establishments	80	261	1 135 933	75 284	18 352	2 644
	Firms with 5 to 9 establishments	18	101	D	D	D	g
	Firms with 10 to 24 establishments	5	74	850 572	54 325	8 938	1 088
	Firms with 25 to 49 establishments	2	50	D	D	D	g
	Firms with 50 to 99 establishments	-	-	-	-	-	-
	Firms with 100 establishments or more	-	-	-	-	-	-

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
4412	Other motor vehicle dealers						
	<b>All firms</b> .....	<b>12 675</b>	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Single unit firms .....	11 979	11 979	22 232 503	1 980 288	417 381	80 018
	Multiunit firms .....	696	1 610	6 658 003	589 628	129 361	22 750
	Firms with 1 establishment .....	274	274	1 130 817	110 955	25 399	4 216
	Firms with 2 establishments .....	296	592	2 546 123	224 617	45 828	7 919
	Firms with 3 or 4 establishments .....	105	334	1 714 154	151 409	35 034	5 363
	Firms with 5 to 9 establishments .....	16	102	577 381	44 119	10 368	1 610
	Firms with 10 to 24 establishments .....	1	15	D	D	D	e
	Firms with 25 to 49 establishments .....	3	111	D	D	D	g
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	182	D	D	D	g
44121	Recreational vehicle dealers						
	<b>All firms</b> .....	<b>2 777</b>	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Single unit firms .....	2 567	2 567	6 891 345	559 434	118 005	20 777
	Multiunit firms .....	210	447	3 178 404	254 528	57 529	8 686
	Firms with 1 establishment .....	73	73	462 374	40 044	9 310	1 464
	Firms with 2 establishments .....	95	190	1 162 202	94 226	19 152	2 951
	Firms with 3 or 4 establishments .....	33	108	984 959	77 910	18 710	2 634
	Firms with 5 to 9 establishments .....	8	49	D	D	D	g
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	1	27	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
441210	Recreational vehicle dealers						
	<b>All firms</b> .....	<b>2 777</b>	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Single unit firms .....	2 567	2 567	6 891 345	559 434	118 005	20 777
	Multiunit firms .....	210	447	3 178 404	254 528	57 529	8 686
	Firms with 1 establishment .....	73	73	462 374	40 044	9 310	1 464
	Firms with 2 establishments .....	95	190	1 162 202	94 226	19 152	2 951
	Firms with 3 or 4 establishments .....	33	108	984 959	77 910	18 710	2 634
	Firms with 5 to 9 establishments .....	8	49	D	D	D	g
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	1	27	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
44122	Motorcycle, boat, & other motor vehicle dealers						
	<b>All firms</b> .....	<b>9 903</b>	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Single unit firms .....	9 412	9 412	15 341 158	1 420 854	299 376	59 241
	Multiunit firms .....	491	1 163	3 479 599	335 100	71 832	14 064
	Firms with 1 establishment .....	208	208	708 538	75 028	17 239	2 897
	Firms with 2 establishments .....	200	400	1 359 281	127 455	25 658	4 844
	Firms with 3 or 4 establishments .....	72	227	756 231	75 578	16 713	2 801
	Firms with 5 to 9 establishments .....	7	47	124 077	13 639	3 188	515
	Firms with 10 to 24 establishments .....	1	15	D	D	D	e
	Firms with 25 to 49 establishments .....	2	84	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	182	D	D	D	g
441221	Motorcycle dealers						
	<b>All firms</b> .....	<b>3 536</b>	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Single unit firms .....	3 384	3 384	6 559 848	629 174	133 956	25 773
	Multiunit firms .....	152	251	809 412	82 891	17 477	3 253
	Firms with 1 establishment .....	68	68	279 044	28 632	6 389	1 104
	Firms with 2 establishments .....	71	142	408 470	43 264	8 522	1 702
	Firms with 3 or 4 establishments .....	13	41	121 898	10 995	2 566	447
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
441222	Boat dealers						
	<b>All firms</b> .....	<b>4 732</b>	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Single unit firms .....	4 443	4 443	6 446 191	607 889	124 602	25 230
	Multiunit firms .....	289	819	2 488 039	231 407	49 881	9 904
	Firms with 1 establishment .....	120	120	429 815	44 726	10 340	1 651
	Firms with 2 establishments .....	110	220	862 283	75 985	15 391	2 819
	Firms with 3 or 4 establishments .....	48	152	541 130	53 748	11 947	1 916
	Firms with 5 to 9 establishments .....	7	46	123 339	13 548	3 169	511
	Firms with 10 to 24 establishments .....	1	15	D	D	D	e
	Firms with 25 to 49 establishments .....	2	84	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	182	D	D	D	g

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441229	All other motor vehicle dealers						
	<b>All firms</b> .....	<b>1 644</b>	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Single unit firms .....	1 585	1 585	2 335 119	183 791	40 818	8 238
	Multiunit firms .....	59	93	182 148	20 802	4 474	907
	Firms with 1 establishment .....	35	35	72 190	8 118	1 819	354
	Firms with 2 establishments .....	15	30	51 135	6 174	1 280	246
	Firms with 3 or 4 establishments .....	9	28	58 823	6 510	1 375	307
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4413	Automotive parts, accessories, & tire stores						
	<b>All firms</b> .....	<b>36 724</b>	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Single unit firms .....	32 807	32 807	24 135 559	4 058 044	929 757	192 065
	Multiunit firms .....	3 917	27 000	38 689 419	6 210 824	1 486 720	285 135
	Firms with 1 establishment .....	1 257	1 257	1 980 223	348 612	83 111	14 548
	Firms with 2 establishments .....	1 279	2 558	3 398 332	605 501	140 487	25 208
	Firms with 3 or 4 establishments .....	764	2 523	3 944 722	690 368	162 583	28 239
	Firms with 5 to 9 establishments .....	373	2 332	3 733 831	566 896	130 696	22 905
	Firms with 10 to 24 establishments .....	155	2 207	3 226 348	500 596	120 583	22 148
	Firms with 25 to 49 establishments .....	47	1 661	2 568 678	342 637	81 341	14 476
	Firms with 50 to 99 establishments .....	15	1 031	D	D	D	j
	Firms with 100 establishments or more .....	27	13 431	D	D	D	m
44131	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>26 359</b>	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Single unit firms .....	23 525	23 525	16 770 858	2 724 216	629 760	132 839
	Multiunit firms .....	2 834	18 994	26 394 810	3 993 999	959 877	201 717
	Firms with 1 establishment .....	1 004	1 004	1 556 233	276 707	66 406	11 577
	Firms with 2 establishments .....	881	1 762	2 344 998	405 098	95 348	17 091
	Firms with 3 or 4 establishments .....	539	1 781	2 822 558	486 568	116 382	20 572
	Firms with 5 to 9 establishments .....	247	1 539	2 098 457	344 206	79 841	15 120
	Firms with 10 to 24 establishments .....	102	1 412	1 910 962	305 015	75 216	14 672
	Firms with 25 to 49 establishments .....	31	1 124	1 353 304	184 465	44 295	8 555
	Firms with 50 to 99 establishments .....	8	627	853 693	119 695	27 887	7 129
	Firms with 100 establishments or more .....	22	9 745	13 454 605	1 872 245	454 502	107 001
441310	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>26 359</b>	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Single unit firms .....	23 525	23 525	16 770 858	2 724 216	629 760	132 839
	Multiunit firms .....	2 834	18 994	26 394 810	3 993 999	959 877	201 717
	Firms with 1 establishment .....	1 004	1 004	1 556 233	276 707	66 406	11 577
	Firms with 2 establishments .....	881	1 762	2 344 998	405 098	95 348	17 091
	Firms with 3 or 4 establishments .....	539	1 781	2 822 558	486 568	116 382	20 572
	Firms with 5 to 9 establishments .....	247	1 539	2 098 457	344 206	79 841	15 120
	Firms with 10 to 24 establishments .....	102	1 412	1 910 962	305 015	75 216	14 672
	Firms with 25 to 49 establishments .....	31	1 124	1 353 304	184 465	44 295	8 555
	Firms with 50 to 99 establishments .....	8	627	853 693	119 695	27 887	7 129
	Firms with 100 establishments or more .....	22	9 745	13 454 605	1 872 245	454 502	107 001
44132	Tire dealers						
	<b>All firms</b> .....	<b>10 494</b>	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Single unit firms .....	9 282	9 282	7 364 701	1 333 828	299 997	59 226
	Multiunit firms .....	1 212	8 006	12 294 609	2 216 825	526 843	83 418
	Firms with 1 establishment .....	383	383	618 368	106 608	24 497	4 319
	Firms with 2 establishments .....	410	820	1 066 630	202 834	45 774	8 199
	Firms with 3 or 4 establishments .....	222	737	1 236 296	209 021	47 210	7 848
	Firms with 5 to 9 establishments .....	120	759	1 502 275	207 885	48 106	7 266
	Firms with 10 to 24 establishments .....	47	705	1 157 678	173 082	39 803	6 565
	Firms with 25 to 49 establishments .....	16	517	1 189 178	153 997	36 151	5 781
	Firms with 50 to 99 establishments .....	7	404	D	D	D	h
	Firms with 100 establishments or more .....	7	3 681	D	D	D	k
441320	Tire dealers						
	<b>All firms</b> .....	<b>10 494</b>	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Single unit firms .....	9 282	9 282	7 364 701	1 333 828	299 997	59 226
	Multiunit firms .....	1 212	8 006	12 294 609	2 216 825	526 843	83 418
	Firms with 1 establishment .....	383	383	618 368	106 608	24 497	4 319
	Firms with 2 establishments .....	410	820	1 066 630	202 834	45 774	8 199
	Firms with 3 or 4 establishments .....	222	737	1 236 296	209 021	47 210	7 848
	Firms with 5 to 9 establishments .....	120	759	1 502 275	207 885	48 106	7 266
	Firms with 10 to 24 establishments .....	47	705	1 157 678	173 082	39 803	6 565
	Firms with 25 to 49 establishments .....	16	517	1 189 178	153 997	36 151	5 781
	Firms with 50 to 99 establishments .....	7	404	D	D	D	h
	Firms with 100 establishments or more .....	7	3 681	D	D	D	k



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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>						
	<b>All firms</b> .....	<b>47 801</b>	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Single unit firms .....	43 832	43 832	33 071 133	4 963 907	1 126 054	237 268
	Multiunit firms .....	3 969	20 893	38 619 680	4 995 534	1 198 237	245 577
	Firms with 1 establishment .....	1 147	1 147	2 233 077	354 206	87 067	14 419
	Firms with 2 establishments .....	1 449	2 898	4 649 952	730 833	174 333	29 974
	Firms with 3 or 4 establishments .....	793	2 617	4 738 836	677 961	159 029	28 454
	Firms with 5 to 9 establishments .....	342	2 195	4 971 767	656 943	155 564	28 234
	Firms with 10 to 24 establishments .....	145	2 095	5 555 726	560 471	134 356	28 885
	Firms with 25 to 49 establishments .....	47	1 660	3 668 947	409 425	95 548	19 389
	Firms with 50 to 99 establishments .....	21	1 468	2 664 304	306 351	74 377	16 476
	Firms with 100 establishments or more .....	25	6 813	10 137 071	1 299 344	317 963	79 746
<b>4421</b>	<b>Furniture stores</b>						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Single unit firms .....	19 199	19 199	17 275 877	2 549 243	584 995	120 141
	Multiunit firms .....	2 264	10 262	23 692 458	3 070 360	740 786	131 159
	Firms with 1 establishment .....	609	609	1 352 700	217 506	53 291	8 581
	Firms with 2 establishments .....	844	1 688	3 025 628	463 569	112 687	18 984
	Firms with 3 or 4 establishments .....	491	1 631	3 401 902	466 667	110 020	19 613
	Firms with 5 to 9 establishments .....	195	1 253	4 176 245	487 319	117 088	20 727
	Firms with 10 to 24 establishments .....	82	1 171	3 289 524	329 845	78 457	13 700
	Firms with 25 to 49 establishments .....	23	813	2 494 922	280 895	65 895	11 441
	Firms with 50 to 99 establishments .....	11	816	1 665 031	193 250	44 783	7 408
	Firms with 100 establishments or more .....	9	2 281	4 286 506	631 309	158 565	30 705
<b>44211</b>	<b>Furniture stores</b>						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Single unit firms .....	19 199	19 199	17 275 877	2 549 243	584 995	120 141
	Multiunit firms .....	2 264	10 262	23 692 458	3 070 360	740 786	131 159
	Firms with 1 establishment .....	609	609	1 352 700	217 506	53 291	8 581
	Firms with 2 establishments .....	844	1 688	3 025 628	463 569	112 687	18 984
	Firms with 3 or 4 establishments .....	491	1 631	3 401 902	466 667	110 020	19 613
	Firms with 5 to 9 establishments .....	195	1 253	4 176 245	487 319	117 088	20 727
	Firms with 10 to 24 establishments .....	82	1 171	3 289 524	329 845	78 457	13 700
	Firms with 25 to 49 establishments .....	23	813	2 494 922	280 895	65 895	11 441
	Firms with 50 to 99 establishments .....	11	816	1 665 031	193 250	44 783	7 408
	Firms with 100 establishments or more .....	9	2 281	4 286 506	631 309	158 565	30 705
<b>442110</b>	<b>Furniture stores</b>						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Single unit firms .....	19 199	19 199	17 275 877	2 549 243	584 995	120 141
	Multiunit firms .....	2 264	10 262	23 692 458	3 070 360	740 786	131 159
	Firms with 1 establishment .....	609	609	1 352 700	217 506	53 291	8 581
	Firms with 2 establishments .....	844	1 688	3 025 628	463 569	112 687	18 984
	Firms with 3 or 4 establishments .....	491	1 631	3 401 902	466 667	110 020	19 613
	Firms with 5 to 9 establishments .....	195	1 253	4 176 245	487 319	117 088	20 727
	Firms with 10 to 24 establishments .....	82	1 171	3 289 524	329 845	78 457	13 700
	Firms with 25 to 49 establishments .....	23	813	2 494 922	280 895	65 895	11 441
	Firms with 50 to 99 establishments .....	11	816	1 665 031	193 250	44 783	7 408
	Firms with 100 establishments or more .....	9	2 281	4 286 506	631 309	158 565	30 705
<b>4422</b>	<b>Home furnishings stores</b>						
	<b>All firms</b> .....	<b>26 407</b>	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Single unit firms .....	24 633	24 633	15 795 256	2 414 664	541 059	117 127
	Multiunit firms .....	1 774	10 631	14 927 222	1 925 174	457 451	114 418
	Firms with 1 establishment .....	632	632	1 052 787	167 082	40 294	7 152
	Firms with 2 establishments .....	594	1 188	1 655 013	273 030	63 323	11 020
	Firms with 3 or 4 establishments .....	287	941	1 169 136	181 864	42 164	7 789
	Firms with 5 to 9 establishments .....	149	958	1 479 895	214 485	49 082	9 438
	Firms with 10 to 24 establishments .....	64	970	1 752 266	199 241	49 071	14 022
	Firms with 25 to 49 establishments .....	22	794	1 086 229	118 049	27 205	7 356
	Firms with 50 to 99 establishments .....	10	639	899 524	105 244	27 383	8 785
	Firms with 100 establishments or more .....	16	4 509	5 832 372	666 179	158 929	48 856
<b>44221</b>	<b>Floor covering stores</b>						
	<b>All firms</b> .....	<b>14 122</b>	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Single unit firms .....	13 211	13 211	11 376 885	1 670 504	372 739	67 639
	Multiunit firms .....	911	3 392	5 094 929	787 704	187 266	28 547
	Firms with 1 establishment .....	281	281	720 198	110 122	26 505	3 839
	Firms with 2 establishments .....	366	732	1 324 528	213 585	49 488	7 333
	Firms with 3 or 4 establishments .....	163	527	858 704	132 470	30 646	4 706
	Firms with 5 to 9 establishments .....	74	462	920 845	132 438	29 710	4 277
	Firms with 10 to 24 establishments .....	22	303	420 728	60 918	14 035	2 142
	Firms with 25 to 49 establishments .....	3	119	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	D	D	D	—
	Firms with 100 establishments or more .....	2	968	D	D	D	i

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>						
442210	Floor covering stores						
	<b>All firms</b> .....	<b>14 122</b>	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Single unit firms .....	13 211	13 211	11 376 885	1 670 504	372 739	67 639
	Multiunit firms .....	911	3 392	5 094 929	787 704	187 266	28 547
	Firms with 1 establishment .....	281	281	720 198	110 122	26 505	3 839
	Firms with 2 establishments .....	366	732	1 324 528	213 585	49 488	7 333
	Firms with 3 or 4 establishments .....	163	527	858 704	132 470	30 646	4 706
	Firms with 5 to 9 establishments .....	74	462	920 845	132 438	29 710	4 277
	Firms with 10 to 24 establishments .....	22	303	420 728	60 918	14 035	2 142
	Firms with 25 to 49 establishments .....	3	119	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	968	D	D	D	i
44229	Other home furnishings stores						
	<b>All firms</b> .....	<b>12 291</b>	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Single unit firms .....	11 422	11 422	4 418 371	744 160	168 320	49 488
	Multiunit firms .....	869	7 239	9 832 293	1 137 470	270 185	85 871
	Firms with 1 establishment .....	358	358	338 475	57 893	14 015	3 370
	Firms with 2 establishments .....	227	454	329 046	59 182	13 779	3 668
	Firms with 3 or 4 establishments .....	124	414	310 432	49 394	11 518	3 083
	Firms with 5 to 9 establishments .....	75	495	558 324	81 924	19 342	5 151
	Firms with 10 to 24 establishments .....	42	666	1 330 961	138 254	35 020	11 874
	Firms with 25 to 49 establishments .....	20	724	D	D	D	i
	Firms with 50 to 99 establishments .....	9	589	845 071	98 733	25 736	8 247
	Firms with 100 establishments or more .....	14	3 539	D	D	D	k
442291	Window treatment stores						
	<b>All firms</b> .....	<b>1 736</b>	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Single unit firms .....	1 632	1 632	611 414	104 867	23 777	5 888
	Multiunit firms .....	104	494	303 887	43 697	10 213	2 660
	Firms with 1 establishment .....	49	49	29 890	6 687	1 507	309
	Firms with 2 establishments .....	15	30	D	D	D	c
	Firms with 3 or 4 establishments .....	23	75	46 064	8 187	2 099	513
	Firms with 5 to 9 establishments .....	9	58	39 505	5 936	1 482	365
	Firms with 10 to 24 establishments .....	7	110	82 803	11 068	2 528	695
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	172	D	D	D	f
442299	All other home furnishings stores						
	<b>All firms</b> .....	<b>10 562</b>	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Single unit firms .....	9 790	9 790	3 806 957	639 293	144 543	43 600
	Multiunit firms .....	772	6 745	9 528 406	1 093 773	259 972	83 211
	Firms with 1 establishment .....	313	313	310 612	51 658	12 619	3 083
	Firms with 2 establishments .....	213	426	D	D	D	h
	Firms with 3 or 4 establishments .....	104	349	278 634	43 303	9 895	2 762
	Firms with 5 to 9 establishments .....	65	427	503 449	73 760	17 326	4 576
	Firms with 10 to 24 establishments .....	35	553	1 247 519	127 121	32 492	11 179
	Firms with 25 to 49 establishments .....	20	724	D	D	D	i
	Firms with 50 to 99 establishments .....	9	589	845 071	98 733	25 736	8 247
	Firms with 100 establishments or more .....	13	3 364	5 062 308	542 640	125 756	42 844
<b>443</b>	<b>Electronics &amp; appliance stores</b>						
	<b>All firms</b> .....	<b>30 652</b>	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Single unit firms .....	28 607	28 607	23 342 392	3 167 183	708 357	141 589
	Multiunit firms .....	2 045	14 766	45 218 939	3 896 931	934 073	203 453
	Firms with 1 establishment .....	711	711	1 843 516	287 911	68 429	9 766
	Firms with 2 establishments .....	715	1 430	2 333 941	329 046	76 421	13 854
	Firms with 3 or 4 establishments .....	371	1 224	2 525 777	317 107	77 291	12 114
	Firms with 5 to 9 establishments .....	149	940	2 092 577	258 804	62 253	10 288
	Firms with 10 to 24 establishments .....	63	878	3 868 522	371 952	84 734	13 845
	Firms with 25 to 49 establishments .....	16	525	1 946 108	182 421	45 754	7 943
	Firms with 50 to 99 establishments .....	10	654	2 901 200	275 795	77 145	12 820
	Firms with 100 establishments or more .....	10	8 404	27 707 298	1 873 895	442 046	122 823
4431	Electronics & appliance stores						
	<b>All firms</b> .....	<b>30 652</b>	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Single unit firms .....	28 607	28 607	23 342 392	3 167 183	708 357	141 589
	Multiunit firms .....	2 045	14 766	45 218 939	3 896 931	934 073	203 453
	Firms with 1 establishment .....	711	711	1 843 516	287 911	68 429	9 766
	Firms with 2 establishments .....	715	1 430	2 333 941	329 046	76 421	13 854
	Firms with 3 or 4 establishments .....	371	1 224	2 525 777	317 107	77 291	12 114
	Firms with 5 to 9 establishments .....	149	940	2 092 577	258 804	62 253	10 288
	Firms with 10 to 24 establishments .....	63	878	3 868 522	371 952	84 734	13 845
	Firms with 25 to 49 establishments .....	16	525	1 946 108	182 421	45 754	7 943
	Firms with 50 to 99 establishments .....	10	654	2 901 200	275 795	77 145	12 820
	Firms with 100 establishments or more .....	10	8 404	27 707 298	1 873 895	442 046	122 823

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
44311	Appliance, television, & other electronics stores						
	<b>All firms</b> .....	<b>19 314</b>	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Single unit firms .....	17 872	17 872	11 508 378	1 738 841	396 893	85 929
	Multiunit firms .....	1 442	10 917	30 742 600	2 723 536	662 662	151 104
	Firms with 1 establishment .....	456	456	794 534	123 388	30 230	5 274
	Firms with 2 establishments .....	532	1 064	1 554 681	232 027	55 128	10 208
	Firms with 3 or 4 establishments .....	268	886	1 435 396	190 919	46 043	7 868
	Firms with 5 to 9 establishments .....	116	740	1 465 004	185 664	45 320	7 585
	Firms with 10 to 24 establishments .....	44	626	1 436 871	181 526	45 194	7 261
	Firms with 25 to 49 establishments .....	14	451	D	D	D	i
	Firms with 50 to 99 establishments .....	8	551	D	D	D	j
	Firms with 100 establishments or more .....	4	6 143	19 593 055	1 389 853	327 593	93 694
443111	Household appliance stores						
	<b>All firms</b> .....	<b>9 185</b>	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Single unit firms .....	8 475	8 475	5 706 572	744 955	170 226	39 596
	Multiunit firms .....	710	2 009	4 376 322	472 575	116 475	20 624
	Firms with 1 establishment .....	228	228	404 539	55 079	13 343	2 582
	Firms with 2 establishments .....	299	598	806 205	110 700	26 362	5 094
	Firms with 3 or 4 establishments .....	125	405	598 681	74 877	17 936	3 129
	Firms with 5 to 9 establishments .....	41	261	762 457	74 063	18 056	3 191
	Firms with 10 to 24 establishments .....	8	112	533 326	54 826	13 663	2 249
	Firms with 25 to 49 establishments .....	6	182	D	D	D	h
	Firms with 50 to 99 establishments .....	3	223	D	D	D	f
	Firms with 100 establishments or more .....	—	—	—	—	—	—
443112	Radio, television, & other electronics stores						
	<b>All firms</b> .....	<b>10 164</b>	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Single unit firms .....	9 397	9 397	5 801 806	993 886	226 667	46 333
	Multiunit firms .....	767	8 908	26 366 278	2 250 961	546 187	130 480
	Firms with 1 establishment .....	269	269	511 232	83 682	20 700	3 435
	Firms with 2 establishments .....	228	456	738 015	117 101	27 589	4 843
	Firms with 3 or 4 establishments .....	140	474	803 508	112 365	27 204	4 582
	Firms with 5 to 9 establishments .....	77	490	727 556	117 899	28 788	4 694
	Firms with 10 to 24 establishments .....	35	497	822 145	117 335	29 304	4 619
	Firms with 25 to 49 establishments .....	8	251	656 303	80 065	20 039	3 482
	Firms with 50 to 99 establishments .....	6	379	2 537 465	234 661	66 789	11 304
	Firms with 100 establishments or more .....	4	6 092	19 570 054	1 387 853	325 774	93 521
44312	Computer & software stores						
	<b>All firms</b> .....	<b>9 856</b>	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Single unit firms .....	9 425	9 425	10 837 377	1 289 098	279 597	48 683
	Multiunit firms .....	431	2 316	13 221 286	988 666	227 231	41 818
	Firms with 1 establishment .....	212	212	1 056 966	160 121	37 405	4 170
	Firms with 2 establishments .....	115	230	579 727	71 635	15 108	2 296
	Firms with 3 or 4 establishments .....	68	220	967 897	110 337	27 529	3 432
	Firms with 5 to 9 establishments .....	18	108	459 919	50 473	11 386	1 633
	Firms with 10 to 24 establishments .....	11	157	2 371 331	181 344	37 296	6 033
	Firms with 25 to 49 establishments .....	1	44	D	D	D	e
	Firms with 50 to 99 establishments .....	1	53	D	D	D	f
	Firms with 100 establishments or more .....	5	1 292	D	D	D	j
443120	Computer & software stores						
	<b>All firms</b> .....	<b>9 856</b>	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Single unit firms .....	9 425	9 425	10 837 377	1 289 098	279 597	48 683
	Multiunit firms .....	431	2 316	13 221 286	988 666	227 231	41 818
	Firms with 1 establishment .....	212	212	1 056 966	160 121	37 405	4 170
	Firms with 2 establishments .....	115	230	579 727	71 635	15 108	2 296
	Firms with 3 or 4 establishments .....	68	220	967 897	110 337	27 529	3 432
	Firms with 5 to 9 establishments .....	18	108	459 919	50 473	11 386	1 633
	Firms with 10 to 24 establishments .....	11	157	2 371 331	181 344	37 296	6 033
	Firms with 25 to 49 establishments .....	1	44	D	D	D	e
	Firms with 50 to 99 establishments .....	1	53	D	D	D	f
	Firms with 100 establishments or more .....	5	1 292	D	D	D	j
4431201	Computer stores (custom assembly)						
	<b>All firms</b> .....	<b>3 681</b>	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Single unit firms .....	3 589	3 589	3 358 023	326 170	69 929	14 745
	Multiunit firms .....	92	212	625 442	69 014	17 011	2 268
	Firms with 1 establishment .....	37	37	117 091	12 176	3 086	542
	Firms with 2 establishments .....	27	54	123 012	23 236	6 070	620
	Firms with 3 or 4 establishments .....	23	74	248 748	18 665	4 626	711
	Firms with 5 to 9 establishments .....	3	18	D	D	D	c
	Firms with 10 to 24 establishments .....	2	29	D	D	D	c
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
4431202	Other computer stores						
	<b>All firms</b> .....	<b>5 050</b>	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Single unit firms .....	4 761	4 761	6 247 488	754 828	168 374	27 648
	Multiunit firms .....	289	909	10 982 950	710 817	168 657	30 944
	Firms with 1 establishment .....	157	157	762 944	107 406	24 526	2 931
	Firms with 2 establishments .....	74	148	537 180	60 092	12 641	1 856
	Firms with 3 or 4 establishments .....	37	119	460 083	44 592	11 334	1 642
	Firms with 5 to 9 establishments .....	11	71	347 444	31 344	7 781	1 180
	Firms with 10 to 24 establishments .....	7	96	2 184 680	132 968	32 708	5 349
	Firms with 25 to 49 establishments .....	1	49	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	269	D	D	D	j
4431203	Prepackaged software stores						
	<b>All firms</b> .....	<b>1 144</b>	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Single unit firms .....	1 075	1 075	1 231 866	208 100	41 294	6 290
	Multiunit firms .....	69	1 195	1 612 894	208 835	41 563	8 606
	Firms with 1 establishment .....	36	36	212 149	50 204	12 584	1 022
	Firms with 2 establishments .....	14	28	47 241	5 230	908	119
	Firms with 3 or 4 establishments .....	11	37	180 239	28 886	6 152	702
	Firms with 5 to 9 establishments .....	2	12	D	D	D	c
	Firms with 10 to 24 establishments .....	2	28	D	D	D	e
	Firms with 25 to 49 establishments .....	1	44	D	D	D	e
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	3	1 010	991 679	72 572	16 732	5 844
44313	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>1 502</b>	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Single unit firms .....	1 310	1 310	996 637	139 244	31 867	6 977
	Multiunit firms .....	192	1 533	1 255 053	184 729	44 180	10 531
	Firms with 1 establishment .....	63	63	78 961	13 406	3 089	678
	Firms with 2 establishments .....	68	136	139 364	21 316	5 121	1 175
	Firms with 3 or 4 establishments .....	36	122	149 044	17 351	4 128	919
	Firms with 5 to 9 establishments .....	15	96	132 744	18 656	4 398	919
	Firms with 10 to 24 establishments .....	6	71	46 231	7 019	1 811	429
	Firms with 25 to 49 establishments .....	1	29	D	D	D	e
	Firms with 50 to 99 establishments .....	1	50	D	D	D	e
	Firms with 100 establishments or more .....	2	966	D	D	D	i
443130	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>1 502</b>	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Single unit firms .....	1 310	1 310	996 637	139 244	31 867	6 977
	Multiunit firms .....	192	1 533	1 255 053	184 729	44 180	10 531
	Firms with 1 establishment .....	63	63	78 961	13 406	3 089	678
	Firms with 2 establishments .....	68	136	139 364	21 316	5 121	1 175
	Firms with 3 or 4 establishments .....	36	122	149 044	17 351	4 128	919
	Firms with 5 to 9 establishments .....	15	96	132 744	18 656	4 398	919
	Firms with 10 to 24 establishments .....	6	71	46 231	7 019	1 811	429
	Firms with 25 to 49 establishments .....	1	29	D	D	D	e
	Firms with 50 to 99 establishments .....	1	50	D	D	D	e
	Firms with 100 establishments or more .....	2	966	D	D	D	i
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>						
	<b>All firms</b> .....	<b>68 247</b>	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Single unit firms .....	61 034	61 034	76 470 801	10 269 162	2 253 592	452 659
	Multiunit firms .....	7 213	32 083	151 095 300	15 339 694	3 644 974	665 253
	Firms with 1 establishment .....	2 560	2 560	9 198 089	1 126 508	263 172	42 992
	Firms with 2 establishments .....	2 432	4 864	15 272 418	1 923 032	430 226	72 663
	Firms with 3 or 4 establishments .....	1 311	4 344	15 096 693	1 795 391	406 838	64 637
	Firms with 5 to 9 establishments .....	572	3 583	13 595 985	1 477 845	344 002	51 874
	Firms with 10 to 24 establishments .....	216	3 001	11 658 948	1 123 418	267 795	44 663
	Firms with 25 to 49 establishments .....	50	1 656	6 724 386	625 399	148 289	28 385
	Firms with 50 to 99 establishments .....	37	2 493	11 486 909	1 040 498	243 364	44 250
	Firms with 100 establishments or more .....	35	9 582	68 061 872	6 227 603	1 541 288	315 789
4441	Building material & supplies dealers						
	<b>All firms</b> .....	<b>50 991</b>	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Single unit firms .....	45 358	45 358	61 104 615	8 449 195	1 879 658	356 924
	Multiunit firms .....	5 633	26 558	134 783 581	13 863 905	3 312 763	595 372
	Firms with 1 establishment .....	1 946	1 946	7 219 407	915 183	215 689	33 645
	Firms with 2 establishments .....	1 850	3 700	12 437 575	1 596 399	359 590	57 562
	Firms with 3 or 4 establishments .....	1 061	3 515	12 922 898	1 578 696	359 626	54 796
	Firms with 5 to 9 establishments .....	482	3 021	11 985 725	1 341 713	313 023	45 978
	Firms with 10 to 24 establishments .....	193	2 692	10 585 009	1 042 829	249 511	40 228
	Firms with 25 to 49 establishments .....	43	1 418	6 068 847	568 156	134 980	25 650
	Firms with 50 to 99 establishments .....	29	1 970	9 974 342	915 487	216 048	37 571
	Firms with 100 establishments or more .....	29	8 296	63 589 778	5 905 442	1 464 296	299 942

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NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44411	Home centers						
	<b>All firms</b> .....	<b>1 599</b>	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Single unit firms .....	1 293	1 293	1 972 525	269 927	57 332	13 374
	Multiunit firms .....	306	2 704	49 655 401	4 726 524	1 148 311	270 479
	Firms with 1 establishment .....	167	167	704 174	96 379	22 310	4 490
	Firms with 2 establishments .....	63	126	383 274	50 849	12 358	2 740
	Firms with 3 or 4 establishments .....	34	115	455 255	51 862	12 029	2 617
	Firms with 5 to 9 establishments .....	22	130	697 570	71 342	17 100	3 992
	Firms with 10 to 24 establishments .....	6	97	584 572	53 768	13 478	4 495
	Firms with 25 to 49 establishments .....	5	188	1 854 212	182 354	43 621	11 013
	Firms with 50 to 99 establishments .....	3	215	2 031 930	207 674	50 723	14 378
	Firms with 100 establishments or more .....	6	1 666	42 944 414	4 012 296	976 692	226 754
444110	Home centers						
	<b>All firms</b> .....	<b>1 599</b>	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Single unit firms .....	1 293	1 293	1 972 525	269 927	57 332	13 374
	Multiunit firms .....	306	2 704	49 655 401	4 726 524	1 148 311	270 479
	Firms with 1 establishment .....	167	167	704 174	96 379	22 310	4 490
	Firms with 2 establishments .....	63	126	383 274	50 849	12 358	2 740
	Firms with 3 or 4 establishments .....	34	115	455 255	51 862	12 029	2 617
	Firms with 5 to 9 establishments .....	22	130	697 570	71 342	17 100	3 992
	Firms with 10 to 24 establishments .....	6	97	584 572	53 768	13 478	4 495
	Firms with 25 to 49 establishments .....	5	188	1 854 212	182 354	43 621	11 013
	Firms with 50 to 99 establishments .....	3	215	2 031 930	207 674	50 723	14 378
	Firms with 100 establishments or more .....	6	1 666	42 944 414	4 012 296	976 692	226 754
44412	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>3 711</b>	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Single unit firms .....	3 237	3 237	1 853 088	285 652	64 169	14 048
	Multiunit firms .....	474	5 192	6 090 332	725 484	170 927	29 469
	Firms with 1 establishment .....	162	162	161 581	26 463	6 347	1 182
	Firms with 2 establishments .....	131	262	280 080	47 630	11 215	1 914
	Firms with 3 or 4 establishments .....	93	306	320 053	54 518	12 737	2 096
	Firms with 5 to 9 establishments .....	45	298	341 911	51 413	10 910	1 944
	Firms with 10 to 24 establishments .....	25	363	425 911	47 873	11 501	2 217
	Firms with 25 to 49 establishments .....	7	213	316 440	48 636	11 636	1 880
	Firms with 50 to 99 establishments .....	4	253	378 219	45 495	9 755	1 742
	Firms with 100 establishments or more .....	7	3 335	3 866 137	403 456	96 826	16 494
444120	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>3 711</b>	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Single unit firms .....	3 237	3 237	1 853 088	285 652	64 169	14 048
	Multiunit firms .....	474	5 192	6 090 332	725 484	170 927	29 469
	Firms with 1 establishment .....	162	162	161 581	26 463	6 347	1 182
	Firms with 2 establishments .....	131	262	280 080	47 630	11 215	1 914
	Firms with 3 or 4 establishments .....	93	306	320 053	54 518	12 737	2 096
	Firms with 5 to 9 establishments .....	45	298	341 911	51 413	10 910	1 944
	Firms with 10 to 24 establishments .....	25	363	425 911	47 873	11 501	2 217
	Firms with 25 to 49 establishments .....	7	213	316 440	48 636	11 636	1 880
	Firms with 50 to 99 establishments .....	4	253	378 219	45 495	9 755	1 742
	Firms with 100 establishments or more .....	7	3 335	3 866 137	403 456	96 826	16 494
44413	Hardware stores						
	<b>All firms</b> .....	<b>13 711</b>	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Single unit firms .....	12 598	12 598	8 399 928	1 349 313	310 593	89 274
	Multiunit firms .....	1 113	3 150	5 205 335	746 018	171 905	48 557
	Firms with 1 establishment .....	600	600	850 416	138 984	32 582	8 339
	Firms with 2 establishments .....	332	664	796 744	145 833	34 245	9 262
	Firms with 3 or 4 establishments .....	104	334	577 661	85 462	19 849	6 010
	Firms with 5 to 9 establishments .....	46	286	477 977	66 384	15 950	4 644
	Firms with 10 to 24 establishments .....	19	269	401 273	53 916	12 992	3 402
	Firms with 25 to 49 establishments .....	5	170	294 274	28 060	6 149	1 466
	Firms with 50 to 99 establishments .....	4	275	334 310	47 022	11 013	3 251
	Firms with 100 establishments or more .....	3	552	1 472 680	180 357	39 125	12 183
444130	Hardware stores						
	<b>All firms</b> .....	<b>13 711</b>	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Single unit firms .....	12 598	12 598	8 399 928	1 349 313	310 593	89 274
	Multiunit firms .....	1 113	3 150	5 205 335	746 018	171 905	48 557
	Firms with 1 establishment .....	600	600	850 416	138 984	32 582	8 339
	Firms with 2 establishments .....	332	664	796 744	145 833	34 245	9 262
	Firms with 3 or 4 establishments .....	104	334	577 661	85 462	19 849	6 010
	Firms with 5 to 9 establishments .....	46	286	477 977	66 384	15 950	4 644
	Firms with 10 to 24 establishments .....	19	269	401 273	53 916	12 992	3 402
	Firms with 25 to 49 establishments .....	5	170	294 274	28 060	6 149	1 466
	Firms with 50 to 99 establishments .....	4	275	334 310	47 022	11 013	3 251
	Firms with 100 establishments or more .....	3	552	1 472 680	180 357	39 125	12 183

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44419	Other building material dealers						
	<b>All firms</b>	<b>32 205</b>	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Single unit firms	28 230	28 230	48 879 074	6 544 303	1 447 564	240 228
	Multiunit firms	3 975	15 512	73 832 513	7 665 879	1 821 620	246 867
	Firms with 1 establishment	1 315	1 315	6 340 123	764 009	179 936	24 712
	Firms with 2 establishments	1 291	2 582	10 817 810	1 332 174	297 984	42 866
	Firms with 3 or 4 establishments	807	2 682	11 373 620	1 348 100	305 650	42 689
	Firms with 5 to 9 establishments	363	2 257	10 641 123	1 165 696	272 806	36 286
	Firms with 10 to 24 establishments	141	1 909	8 874 861	855 922	203 554	28 146
	Firms with 25 to 49 establishments	28	920	3 835 766	328 895	78 129	12 135
	Firms with 50 to 99 establishments	18	1 248	7 306 259	622 383	147 854	20 017
	Firms with 100 establishments or more	12	2 599	14 642 951	1 248 700	335 707	40 016
444190	Other building material dealers						
	<b>All firms</b>	<b>32 205</b>	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Single unit firms	28 230	28 230	48 879 074	6 544 303	1 447 564	240 228
	Multiunit firms	3 975	15 512	73 832 513	7 665 879	1 821 620	246 867
	Firms with 1 establishment	1 315	1 315	6 340 123	764 009	179 936	24 712
	Firms with 2 establishments	1 291	2 582	10 817 810	1 332 174	297 984	42 866
	Firms with 3 or 4 establishments	807	2 682	11 373 620	1 348 100	305 650	42 689
	Firms with 5 to 9 establishments	363	2 257	10 641 123	1 165 696	272 806	36 286
	Firms with 10 to 24 establishments	141	1 909	8 874 861	855 922	203 554	28 146
	Firms with 25 to 49 establishments	28	920	3 835 766	328 895	78 129	12 135
	Firms with 50 to 99 establishments	18	1 248	7 306 259	622 383	147 854	20 017
	Firms with 100 establishments or more	12	2 599	14 642 951	1 248 700	335 707	40 016
4441901	Retail lumber yards						
	<b>All firms</b>	<b>7 652</b>	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Single unit firms	6 346	6 346	16 720 466	1 923 964	426 318	74 892
	Multiunit firms	1 306	4 700	25 125 550	2 527 543	580 191	96 664
	Firms with 1 establishment	525	525	3 001 822	344 962	79 026	12 198
	Firms with 2 establishments	409	818	4 198 076	476 847	106 170	17 180
	Firms with 3 or 4 establishments	223	737	3 887 076	434 509	95 685	15 342
	Firms with 5 to 9 establishments	97	628	3 519 445	341 515	80 163	13 562
	Firms with 10 to 24 establishments	34	467	2 280 915	229 116	51 906	8 826
	Firms with 25 to 49 establishments	8	291	1 531 427	132 148	31 314	6 086
	Firms with 50 to 99 establishments	6	409	3 501 123	309 451	71 380	12 036
	Firms with 100 establishments or more	4	825	3 205 666	258 995	64 547	11 434
4441902	All other building material dealers						
	<b>All firms</b>	<b>24 774</b>	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Single unit firms	21 884	21 884	32 158 608	4 620 339	1 021 246	165 336
	Multiunit firms	2 890	10 812	48 706 963	5 138 336	1 241 429	150 203
	Firms with 1 establishment	1 034	1 034	4 609 115	590 243	138 654	18 069
	Firms with 2 establishments	881	1 762	6 684 983	852 218	191 730	25 575
	Firms with 3 or 4 establishments	578	1 929	7 437 795	884 445	204 669	26 271
	Firms with 5 to 9 establishments	261	1 628	7 150 629	813 897	191 923	23 132
	Firms with 10 to 24 establishments	97	1 368	5 969 621	566 355	135 636	16 898
	Firms with 25 to 49 establishments	18	545	1 925 758	163 933	39 369	5 009
	Firms with 50 to 99 establishments	14	989	5 384 055	430 642	103 245	12 085
	Firms with 100 establishments or more	7	1 557	9 545 007	836 603	236 203	23 164
4442	Lawn & garden equipment & supplies stores						
	<b>All firms</b>	<b>17 334</b>	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Single unit firms	15 676	15 676	15 366 186	1 819 967	373 934	95 735
	Multiunit firms	1 658	5 525	16 311 719	1 475 789	332 211	69 881
	Firms with 1 establishment	732	732	2 270 940	245 012	55 928	11 069
	Firms with 2 establishments	551	1 102	2 662 178	307 463	65 885	14 046
	Firms with 3 or 4 establishments	242	797	2 133 180	210 329	45 455	9 546
	Firms with 5 to 9 establishments	90	563	1 574 776	132 004	30 148	5 856
	Firms with 10 to 24 establishments	22	297	1 052 766	78 770	17 825	4 276
	Firms with 25 to 49 establishments	9	333	1 068 621	84 141	18 626	4 181
	Firms with 50 to 99 establishments	6	415	1 077 164	95 909	21 352	5 060
	Firms with 100 establishments or more	6	1 286	4 472 094	322 161	76 992	15 847
44421	Outdoor power equipment stores						
	<b>All firms</b>	<b>4 482</b>	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Single unit firms	4 236	4 236	3 114 850	406 958	88 357	20 481
	Multiunit firms	246	533	954 343	128 497	29 186	5 998
	Firms with 1 establishment	140	140	329 316	45 613	10 459	1 741
	Firms with 2 establishments	84	168	341 890	43 631	10 056	1 889
	Firms with 3 or 4 establishments	14	44	80 322	10 270	2 335	389
	Firms with 5 to 9 establishments	5	29	41 419	6 110	1 584	226
	Firms with 10 to 24 establishments	—	—	—	—	—	—
	Firms with 25 to 49 establishments	1	44	D	D	D	c
	Firms with 50 to 99 establishments	2	108	D	D	D	g
	Firms with 100 establishments or more	—	—	—	—	—	—

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
444210	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 482</b>	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Single unit firms .....	4 236	4 236	3 114 850	406 958	88 357	20 481
	Multiunit firms .....	246	533	954 343	128 497	29 186	5 998
	Firms with 1 establishment .....	140	140	329 316	45 613	10 459	1 741
	Firms with 2 establishments .....	84	168	341 890	43 631	10 056	1 889
	Firms with 3 or 4 establishments .....	14	44	80 322	10 270	2 335	389
	Firms with 5 to 9 establishments .....	5	29	41 419	6 110	1 584	226
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	1	44	D	D	D	c
	Firms with 50 to 99 establishments .....	2	108	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—
44422	Nursery & garden centers						
	<b>All firms</b> .....	<b>12 873</b>	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Single unit firms .....	11 440	11 440	12 251 336	1 413 009	285 577	75 254
	Multiunit firms .....	1 433	4 992	15 357 376	1 347 292	303 025	63 883
	Firms with 1 establishment .....	619	619	1 988 369	206 729	47 281	9 635
	Firms with 2 establishments .....	466	932	2 306 815	261 521	55 037	12 159
	Firms with 3 or 4 establishments .....	223	737	2 023 123	195 496	42 191	8 880
	Firms with 5 to 9 establishments .....	84	527	1 530 582	125 566	28 503	5 604
	Firms with 10 to 24 establishments .....	22	297	1 052 766	78 770	17 825	4 276
	Firms with 25 to 49 establishments .....	9	314	1 049 818	82 906	18 426	4 224
	Firms with 50 to 99 establishments .....	4	281	934 073	74 250	16 797	3 263
	Firms with 100 establishments or more .....	6	1 285	4 471 830	322 054	76 965	15 842
444220	Nursery & garden centers						
	<b>All firms</b> .....	<b>12 873</b>	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Single unit firms .....	11 440	11 440	12 251 336	1 413 009	285 577	75 254
	Multiunit firms .....	1 433	4 992	15 357 376	1 347 292	303 025	63 883
	Firms with 1 establishment .....	619	619	1 988 369	206 729	47 281	9 635
	Firms with 2 establishments .....	466	932	2 306 815	261 521	55 037	12 159
	Firms with 3 or 4 establishments .....	223	737	2 023 123	195 496	42 191	8 880
	Firms with 5 to 9 establishments .....	84	527	1 530 582	125 566	28 503	5 604
	Firms with 10 to 24 establishments .....	22	297	1 052 766	78 770	17 825	4 276
	Firms with 25 to 49 establishments .....	9	314	1 049 818	82 906	18 426	4 224
	Firms with 50 to 99 establishments .....	4	281	934 073	74 250	16 797	3 263
	Firms with 100 establishments or more .....	6	1 285	4 471 830	322 054	76 965	15 842
<b>445</b>	<b>Food &amp; beverage stores</b>						
	<b>All firms</b> .....	<b>110 886</b>	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Single unit firms .....	104 980	104 980	91 383 014	8 890 717	2 043 465	741 295
	Multiunit firms .....	5 906	43 548	310 381 485	31 690 378	7 602 926	2 151 779
	Firms with 1 establishment .....	2 147	2 147	3 528 091	429 090	102 714	34 276
	Firms with 2 establishments .....	1 857	3 714	10 619 799	1 185 138	277 681	89 337
	Firms with 3 or 4 establishments .....	943	3 140	11 242 399	1 182 610	274 748	88 150
	Firms with 5 to 9 establishments .....	544	3 405	16 219 354	1 585 475	379 570	116 534
	Firms with 10 to 24 establishments .....	231	3 411	22 601 093	2 271 365	553 229	160 038
	Firms with 25 to 49 establishments .....	79	2 711	16 819 231	1 618 969	399 193	112 490
	Firms with 50 to 99 establishments .....	40	2 915	21 392 894	2 272 756	584 263	160 954
	Firms with 100 establishments or more .....	65	22 105	207 958 624	21 144 975	5 031 528	1 390 000
4451	Grocery stores						
	<b>All firms</b> .....	<b>68 006</b>	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Single unit firms .....	64 262	64 262	67 482 687	6 693 068	1 545 131	562 045
	Multiunit firms .....	3 744	32 280	300 767 784	30 733 098	7 370 865	2 081 563
	Firms with 1 establishment .....	1 226	1 226	2 982 183	362 339	87 158	28 570
	Firms with 2 establishments .....	1 212	2 424	9 410 439	1 044 371	244 484	78 216
	Firms with 3 or 4 establishments .....	625	2 077	10 317 669	1 077 790	249 885	79 702
	Firms with 5 to 9 establishments .....	371	2 349	15 032 883	1 459 993	350 492	107 352
	Firms with 10 to 24 establishments .....	175	2 618	22 473 637	2 273 467	552 983	159 756
	Firms with 25 to 49 establishments .....	57	1 960	15 113 264	1 462 037	361 775	101 916
	Firms with 50 to 99 establishments .....	28	2 017	20 477 530	2 191 629	562 192	155 079
	Firms with 100 establishments or more .....	50	17 609	204 960 179	20 861 472	4 961 896	1 370 972
44511	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>46 501</b>	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Single unit firms .....	43 560	43 560	56 745 057	5 793 473	1 340 986	471 063
	Multiunit firms .....	2 941	25 901	294 657 648	30 034 332	7 195 832	2 018 658
	Firms with 1 establishment .....	946	946	2 866 732	351 060	84 676	27 363
	Firms with 2 establishments .....	946	1 892	8 914 525	988 150	231 387	73 474
	Firms with 3 or 4 establishments .....	503	1 674	10 026 771	1 047 681	242 513	76 434
	Firms with 5 to 9 establishments .....	303	1 893	14 706 971	1 417 165	340 273	104 029
	Firms with 10 to 24 establishments .....	142	2 155	22 400 558	2 254 618	548 003	157 088
	Firms with 25 to 49 establishments .....	41	1 431	14 181 449	1 375 149	339 826	95 776
	Firms with 50 to 99 establishments .....	20	1 464	20 857 695	2 224 566	570 968	156 412
	Firms with 100 establishments or more .....	40	14 446	200 702 947	20 375 943	4 838 186	1 328 082

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
445110	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>46 501</b>	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Single unit firms .....	43 560	43 560	56 745 057	5 793 473	1 340 986	471 063
	Multiunit firms .....	2 941	25 901	294 657 648	30 034 332	7 195 832	2 018 658
	Firms with 1 establishment .....	946	946	2 866 732	351 060	84 676	27 363
	Firms with 2 establishments .....	946	1 892	8 914 525	988 150	231 387	73 474
	Firms with 3 or 4 establishments .....	503	1 674	10 026 771	1 047 681	242 513	76 434
	Firms with 5 to 9 establishments .....	303	1 893	14 706 971	1 417 165	340 273	104 029
	Firms with 10 to 24 establishments .....	142	2 155	22 400 558	2 254 618	548 003	157 088
	Firms with 25 to 49 establishments .....	41	1 431	14 181 449	1 375 149	339 826	95 776
	Firms with 50 to 99 establishments .....	20	1 464	20 857 695	2 224 566	570 968	156 412
	Firms with 100 establishments or more .....	40	14 446	200 702 947	20 375 943	4 838 186	1 328 082
44512	Convenience stores						
	<b>All firms</b> .....	<b>21 639</b>	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Single unit firms .....	20 702	20 702	10 737 630	899 595	204 145	90 982
	Multiunit firms .....	937	6 379	6 110 136	698 766	175 033	62 905
	Firms with 1 establishment .....	438	438	368 255	42 051	10 532	3 772
	Firms with 2 establishments .....	244	488	413 408	44 607	10 220	3 867
	Firms with 3 or 4 establishments .....	123	414	362 891	39 136	9 421	3 556
	Firms with 5 to 9 establishments .....	69	460	272 426	34 243	8 328	3 043
	Firms with 10 to 24 establishments .....	27	395	315 058	33 087	8 325	3 218
	Firms with 25 to 49 establishments .....	16	541	561 622	60 670	15 080	4 539
	Firms with 50 to 99 establishments .....	10	732	627 684	81 458	19 605	6 647
	Firms with 100 establishments or more .....	10	2 911	3 188 792	363 514	93 522	34 263
445120	Convenience stores						
	<b>All firms</b> .....	<b>21 639</b>	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Single unit firms .....	20 702	20 702	10 737 630	899 595	204 145	90 982
	Multiunit firms .....	937	6 379	6 110 136	698 766	175 033	62 905
	Firms with 1 establishment .....	438	438	368 255	42 051	10 532	3 772
	Firms with 2 establishments .....	244	488	413 408	44 607	10 220	3 867
	Firms with 3 or 4 establishments .....	123	414	362 891	39 136	9 421	3 556
	Firms with 5 to 9 establishments .....	69	460	272 426	34 243	8 328	3 043
	Firms with 10 to 24 establishments .....	27	395	315 058	33 087	8 325	3 218
	Firms with 25 to 49 establishments .....	16	541	561 622	60 670	15 080	4 539
	Firms with 50 to 99 establishments .....	10	732	627 684	81 458	19 605	6 647
	Firms with 100 establishments or more .....	10	2 911	3 188 792	363 514	93 522	34 263
4452	Specialty food stores						
	<b>All firms</b> .....	<b>17 751</b>	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Single unit firms .....	16 696	16 696	7 819 477	991 931	222 470	81 151
	Multiunit firms .....	1 055	5 677	3 010 431	463 711	113 074	37 680
	Firms with 1 establishment .....	469	469	418 910	62 921	15 199	4 880
	Firms with 2 establishments .....	282	564	440 112	71 386	16 689	5 478
	Firms with 3 or 4 establishments .....	176	586	370 405	63 682	15 280	5 354
	Firms with 5 to 9 establishments .....	74	447	216 254	35 058	7 945	3 380
	Firms with 10 to 24 establishments .....	27	382	214 916	36 238	8 579	2 752
	Firms with 25 to 49 establishments .....	13	448	204 026	27 634	6 568	2 515
	Firms with 50 to 99 establishments .....	7	514	450 928	57 086	16 035	3 773
	Firms with 100 establishments or more .....	7	2 267	694 880	109 706	26 779	9 548
44521	Meat markets						
	<b>All firms</b> .....	<b>6 759</b>	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Single unit firms .....	6 497	6 497	3 564 848	442 531	103 106	33 333
	Multiunit firms .....	262	717	782 173	101 883	26 051	6 533
	Firms with 1 establishment .....	151	151	147 711	21 409	4 907	1 466
	Firms with 2 establishments .....	71	142	154 060	25 797	6 140	1 665
	Firms with 3 or 4 establishments .....	25	81	88 886	12 770	3 171	810
	Firms with 5 to 9 establishments .....	7	41	37 745	5 609	1 359	276
	Firms with 10 to 24 establishments .....	4	69	59 510	9 589	2 418	573
	Firms with 25 to 49 establishments .....	2	60	D	D	D	c
	Firms with 50 to 99 establishments .....	2	173	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—
445210	Meat markets						
	<b>All firms</b> .....	<b>6 759</b>	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Single unit firms .....	6 497	6 497	3 564 848	442 531	103 106	33 333
	Multiunit firms .....	262	717	782 173	101 883	26 051	6 533
	Firms with 1 establishment .....	151	151	147 711	21 409	4 907	1 466
	Firms with 2 establishments .....	71	142	154 060	25 797	6 140	1 665
	Firms with 3 or 4 establishments .....	25	81	88 886	12 770	3 171	810
	Firms with 5 to 9 establishments .....	7	41	37 745	5 609	1 359	276
	Firms with 10 to 24 establishments .....	4	69	59 510	9 589	2 418	573
	Firms with 25 to 49 establishments .....	2	60	D	D	D	c
	Firms with 50 to 99 establishments .....	2	173	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—



**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
44522	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 579</b>	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Single unit firms .....	1 502	1 502	920 040	86 712	19 220	6 140
	Multiunit firms .....	77	132	117 513	15 221	3 535	980
	Firms with 1 establishment .....	38	38	32 174	4 485	1 096	295
	Firms with 2 establishments .....	27	54	57 212	6 805	1 528	443
	Firms with 3 or 4 establishments .....	12	40	28 127	3 931	911	242
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
445220	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 579</b>	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Single unit firms .....	1 502	1 502	920 040	86 712	19 220	6 140
	Multiunit firms .....	77	132	117 513	15 221	3 535	980
	Firms with 1 establishment .....	38	38	32 174	4 485	1 096	295
	Firms with 2 establishments .....	27	54	57 212	6 805	1 528	443
	Firms with 3 or 4 establishments .....	12	40	28 127	3 931	911	242
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
44523	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 056</b>	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Single unit firms .....	2 959	2 959	1 771 868	191 796	39 506	14 217
	Multiunit firms .....	97	220	334 960	45 171	10 052	3 034
	Firms with 1 establishment .....	42	42	52 898	8 124	1 570	541
	Firms with 2 establishments .....	30	60	110 596	14 849	3 679	1 013
	Firms with 3 or 4 establishments .....	17	55	74 803	10 160	2 481	746
	Firms with 5 to 9 establishments .....	6	35	D	D	D	e
	Firms with 10 to 24 establishments .....	2	28	D	D	D	e
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
445230	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 056</b>	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Single unit firms .....	2 959	2 959	1 771 868	191 796	39 506	14 217
	Multiunit firms .....	97	220	334 960	45 171	10 052	3 034
	Firms with 1 establishment .....	42	42	52 898	8 124	1 570	541
	Firms with 2 establishments .....	30	60	110 596	14 849	3 679	1 013
	Firms with 3 or 4 establishments .....	17	55	74 803	10 160	2 481	746
	Firms with 5 to 9 establishments .....	6	35	D	D	D	e
	Firms with 10 to 24 establishments .....	2	28	D	D	D	e
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
44529	Other specialty food stores						
	<b>All firms</b> .....	<b>6 376</b>	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Single unit firms .....	5 738	5 738	1 562 721	270 892	60 638	27 461
	Multiunit firms .....	638	4 608	1 775 785	301 436	73 436	27 133
	Firms with 1 establishment .....	265	265	203 779	31 708	8 278	2 756
	Firms with 2 establishments .....	152	304	113 106	23 012	5 162	2 311
	Firms with 3 or 4 establishments .....	116	393	172 445	35 676	8 377	3 457
	Firms with 5 to 9 establishments .....	60	366	D	D	D	h
	Firms with 10 to 24 establishments .....	23	312	D	D	D	g
	Firms with 25 to 49 establishments .....	10	360	D	D	D	g
	Firms with 50 to 99 establishments .....	5	341	D	D	D	g
	Firms with 100 establishments or more .....	7	2 267	694 880	109 706	26 779	9 548
445291	Baked goods stores						
	<b>All firms</b> .....	<b>1 560</b>	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Single unit firms .....	1 321	1 321	325 712	72 710	16 967	6 938
	Multiunit firms .....	239	1 469	564 598	118 326	28 789	7 872
	Firms with 1 establishment .....	108	108	35 675	8 736	2 145	861
	Firms with 2 establishments .....	48	96	30 779	6 997	1 606	690
	Firms with 3 or 4 establishments .....	34	117	37 162	8 310	2 059	791
	Firms with 5 to 9 establishments .....	32	193	68 824	12 982	3 265	1 231
	Firms with 10 to 24 establishments .....	8	117	31 770	9 642	2 401	642
	Firms with 25 to 49 establishments .....	3	122	D	D	D	e
	Firms with 50 to 99 establishments .....	4	294	198 725	31 842	8 220	1 710
	Firms with 100 establishments or more .....	2	422	D	D	D	g

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
445292	Confectionery & nut stores						
	<b>All firms</b> .....	<b>2 049</b>	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Single unit firms .....	1 801	1 801	419 119	69 795	15 274	8 148
	Multiunit firms .....	248	1 883	808 823	120 991	28 401	13 430
	Firms with 1 establishment .....	95	95	62 460	10 116	2 230	899
	Firms with 2 establishments .....	57	114	34 763	8 213	1 806	820
	Firms with 3 or 4 establishments .....	55	186	71 455	11 792	2 562	1 370
	Firms with 5 to 9 establishments .....	19	113	D	D	D	g
	Firms with 10 to 24 establishments .....	12	152	46 764	7 456	1 611	968
	Firms with 25 to 49 establishments .....	4	144	44 185	6 992	1 618	937
	Firms with 50 to 99 establishments .....	2	141	D	D	D	f
	Firms with 100 establishments or more .....	4	938	453 786	60 978	14 955	6 484
445299	All other specialty food stores						
	<b>All firms</b> .....	<b>2 771</b>	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Single unit firms .....	2 616	2 616	817 890	128 387	28 397	12 375
	Multiunit firms .....	155	1 256	402 364	62 119	16 246	5 831
	Firms with 1 establishment .....	65	65	106 269	13 132	3 958	1 013
	Firms with 2 establishments .....	47	94	47 038	7 562	1 707	787
	Firms with 3 or 4 establishments .....	28	94	65 492	15 956	3 828	1 354
	Firms with 5 to 9 establishments .....	8	53	17 086	3 069	620	344
	Firms with 10 to 24 establishments .....	3	43	D	D	D	e
	Firms with 25 to 49 establishments .....	3	94	62 511	10 463	2 224	840
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	813	D	D	D	g
4453	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Single unit firms .....	24 022	24 022	16 080 850	1 205 718	275 864	98 099
	Multiunit firms .....	1 331	5 591	6 603 270	493 569	118 987	32 536
	Firms with 1 establishment .....	741	741	588 913	61 222	14 523	5 265
	Firms with 2 establishments .....	309	618	720 645	62 566	15 012	4 496
	Firms with 3 or 4 establishments .....	143	474	677 793	52 992	12 017	3 755
	Firms with 5 to 9 establishments .....	87	542	649 994	49 926	12 178	3 495
	Firms with 10 to 24 establishments .....	33	511	865 207	58 027	14 039	3 284
	Firms with 25 to 49 establishments .....	6	207	483 399	26 450	5 897	1 509
	Firms with 50 to 99 establishments .....	4	323	382 991	14 172	3 718	1 585
	Firms with 100 establishments or more .....	8	2 175	2 234 328	168 214	41 603	9 147
44531	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Single unit firms .....	24 022	24 022	16 080 850	1 205 718	275 864	98 099
	Multiunit firms .....	1 331	5 591	6 603 270	493 569	118 987	32 536
	Firms with 1 establishment .....	741	741	588 913	61 222	14 523	5 265
	Firms with 2 establishments .....	309	618	720 645	62 566	15 012	4 496
	Firms with 3 or 4 establishments .....	143	474	677 793	52 992	12 017	3 755
	Firms with 5 to 9 establishments .....	87	542	649 994	49 926	12 178	3 495
	Firms with 10 to 24 establishments .....	33	511	865 207	58 027	14 039	3 284
	Firms with 25 to 49 establishments .....	6	207	483 399	26 450	5 897	1 509
	Firms with 50 to 99 establishments .....	4	323	382 991	14 172	3 718	1 585
	Firms with 100 establishments or more .....	8	2 175	2 234 328	168 214	41 603	9 147
445310	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Single unit firms .....	24 022	24 022	16 080 850	1 205 718	275 864	98 099
	Multiunit firms .....	1 331	5 591	6 603 270	493 569	118 987	32 536
	Firms with 1 establishment .....	741	741	588 913	61 222	14 523	5 265
	Firms with 2 establishments .....	309	618	720 645	62 566	15 012	4 496
	Firms with 3 or 4 establishments .....	143	474	677 793	52 992	12 017	3 755
	Firms with 5 to 9 establishments .....	87	542	649 994	49 926	12 178	3 495
	Firms with 10 to 24 establishments .....	33	511	865 207	58 027	14 039	3 284
	Firms with 25 to 49 establishments .....	6	207	483 399	26 450	5 897	1 509
	Firms with 50 to 99 establishments .....	4	323	382 991	14 172	3 718	1 585
	Firms with 100 establishments or more .....	8	2 175	2 234 328	168 214	41 603	9 147
<b>446</b>	<b>Health &amp; personal care stores</b>						
	<b>All firms</b> .....	<b>44 358</b>	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Single unit firms .....	40 861	40 861	33 053 268	4 582 508	1 047 403	250 902
	Multiunit firms .....	3 497	42 080	84 647 595	10 608 127	2 461 619	652 792
	Firms with 1 establishment .....	939	939	1 571 676	270 317	67 546	12 525
	Firms with 2 establishments .....	1 263	2 526	3 120 442	524 660	123 347	25 362
	Firms with 3 or 4 establishments .....	724	2 382	2 318 472	388 971	89 028	18 983
	Firms with 5 to 9 establishments .....	337	2 088	2 207 927	352 976	83 519	17 774
	Firms with 10 to 24 establishments .....	132	1 895	2 375 029	357 216	87 759	17 813
	Firms with 25 to 49 establishments .....	42	1 480	4 679 670	525 709	127 780	28 168
	Firms with 50 to 99 establishments .....	27	1 772	2 539 323	361 822	88 082	16 976
	Firms with 100 establishments or more .....	33	28 998	65 835 056	7 826 456	1 794 558	515 191

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
4461	Health & personal care stores						
	<b>All firms</b> .....	<b>44 358</b>	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Single unit firms .....	40 861	40 861	33 053 268	4 582 508	1 047 403	250 902
	Multiunit firms .....	3 497	42 080	84 647 595	10 608 127	2 461 619	652 792
	Firms with 1 establishment .....	939	939	1 571 676	270 317	67 546	12 525
	Firms with 2 establishments .....	1 263	2 526	3 120 442	524 660	123 347	25 362
	Firms with 3 or 4 establishments .....	724	2 382	2 318 472	388 971	89 028	18 983
	Firms with 5 to 9 establishments .....	337	2 088	2 207 927	352 976	83 519	17 774
	Firms with 10 to 24 establishments .....	132	1 895	2 375 029	357 216	87 759	17 813
	Firms with 25 to 49 establishments .....	42	1 480	4 679 670	525 709	127 780	28 168
	Firms with 50 to 99 establishments .....	27	1 772	2 539 323	361 822	88 082	16 976
	Firms with 100 establishments or more .....	33	28 998	65 835 056	7 826 456	1 794 558	515 191
44611	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>23 157</b>	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Single unit firms .....	21 407	21 407	25 102 236	3 021 503	692 617	167 894
	Multiunit firms .....	1 750	22 208	73 528 621	8 566 013	1 978 850	535 858
	Firms with 1 establishment .....	569	569	1 174 360	182 613	46 434	8 780
	Firms with 2 establishments .....	668	1 336	2 296 623	342 618	79 550	16 410
	Firms with 3 or 4 establishments .....	302	990	1 503 074	207 530	48 518	10 669
	Firms with 5 to 9 establishments .....	122	766	1 459 837	182 315	44 415	9 988
	Firms with 10 to 24 establishments .....	45	661	1 792 041	229 941	56 678	12 017
	Firms with 25 to 49 establishments .....	21	779	4 125 894	416 287	103 015	23 244
	Firms with 50 to 99 establishments .....	10	707	1 893 080	215 556	53 336	10 254
	Firms with 100 establishments or more .....	13	16 400	59 283 712	6 789 153	1 546 904	444 496
446110	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>23 157</b>	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Single unit firms .....	21 407	21 407	25 102 236	3 021 503	692 617	167 894
	Multiunit firms .....	1 750	22 208	73 528 621	8 566 013	1 978 850	535 858
	Firms with 1 establishment .....	569	569	1 174 360	182 613	46 434	8 780
	Firms with 2 establishments .....	668	1 336	2 296 623	342 618	79 550	16 410
	Firms with 3 or 4 establishments .....	302	990	1 503 074	207 530	48 518	10 669
	Firms with 5 to 9 establishments .....	122	766	1 459 837	182 315	44 415	9 988
	Firms with 10 to 24 establishments .....	45	661	1 792 041	229 941	56 678	12 017
	Firms with 25 to 49 establishments .....	21	779	4 125 894	416 287	103 015	23 244
	Firms with 50 to 99 establishments .....	10	707	1 893 080	215 556	53 336	10 254
	Firms with 100 establishments or more .....	13	16 400	59 283 712	6 789 153	1 546 904	444 496
4461101	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>21 881</b>	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Single unit firms .....	20 291	20 291	24 506 803	2 929 580	671 721	161 611
	Multiunit firms .....	1 590	21 452	72 483 029	8 451 051	1 951 166	525 719
	Firms with 1 establishment .....	494	494	1 115 938	173 523	44 159	8 285
	Firms with 2 establishments .....	622	1 244	2 225 151	328 789	76 347	15 597
	Firms with 3 or 4 establishments .....	284	930	1 540 685	207 846	48 438	10 657
	Firms with 5 to 9 establishments .....	105	654	1 338 529	164 205	40 322	8 962
	Firms with 10 to 24 establishments .....	45	675	1 743 799	221 728	54 754	11 416
	Firms with 25 to 49 establishments .....	19	694	3 977 162	399 456	99 096	22 324
	Firms with 50 to 99 establishments .....	8	586	1 635 004	198 628	49 353	8 890
	Firms with 100 establishments or more .....	13	16 175	58 906 761	6 756 876	1 538 697	439 588
4461102	Proprietary stores						
	<b>All firms</b> .....	<b>1 324</b>	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Single unit firms .....	1 116	1 116	595 433	91 923	20 896	6 283
	Multiunit firms .....	208	756	1 045 592	114 962	27 684	10 139
	Firms with 1 establishment .....	126	126	155 022	29 529	7 035	1 383
	Firms with 2 establishments .....	40	80	53 687	9 758	2 254	553
	Firms with 3 or 4 establishments .....	19	66	62 963	7 657	1 854	625
	Firms with 5 to 9 establishments .....	16	100	107 485	14 054	3 369	1 123
	Firms with 10 to 24 establishments .....	2	24	D	D	D	e
	Firms with 25 to 49 establishments .....	3	109	267 254	22 438	5 263	1 889
	Firms with 50 to 99 establishments .....	1	65	D	D	D	e
	Firms with 100 establishments or more .....	1	186	D	D	D	h
44612	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>3 951</b>	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Single unit firms .....	3 645	3 645	1 057 962	169 292	38 584	12 977
	Multiunit firms .....	306	5 369	3 361 036	434 303	105 241	33 550
	Firms with 1 establishment .....	83	83	81 153	14 184	3 313	728
	Firms with 2 establishments .....	94	188	116 519	16 180	3 617	1 183
	Firms with 3 or 4 establishments .....	67	218	107 293	19 031	4 341	1 314
	Firms with 5 to 9 establishments .....	30	179	D	D	D	f
	Firms with 10 to 24 establishments .....	16	226	98 580	12 740	3 454	1 092
	Firms with 25 to 49 establishments .....	6	177	186 394	29 822	6 188	1 398
	Firms with 50 to 99 establishments .....	2	130	D	D	D	g
	Firms with 100 establishments or more .....	8	4 168	2 532 987	310 008	76 532	25 164

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
446120	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>3 951</b>	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Single unit firms .....	3 645	3 645	1 057 962	169 292	38 584	12 977
	Multiunit firms .....	306	5 369	3 361 036	434 303	105 241	33 550
	Firms with 1 establishment .....	83	83	81 153	14 184	3 313	728
	Firms with 2 establishments .....	94	188	116 519	16 180	3 617	1 183
	Firms with 3 or 4 establishments .....	67	218	107 293	19 031	4 341	1 314
	Firms with 5 to 9 establishments .....	30	179	D	D	D	f
	Firms with 10 to 24 establishments .....	16	226	98 580	12 740	3 454	1 092
	Firms with 25 to 49 establishments .....	6	177	186 394	29 822	6 188	1 398
	Firms with 50 to 99 establishments .....	2	130	D	D	D	g
	Firms with 100 establishments or more .....	8	4 168	2 532 987	310 008	76 532	25 164
44613	Optical goods stores						
	<b>All firms</b> .....	<b>6 924</b>	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Single unit firms .....	6 252	6 252	2 069 894	499 101	114 806	23 288
	Multiunit firms .....	672	8 940	4 362 184	902 138	216 359	49 761
	Firms with 1 establishment .....	168	168	92 019	24 764	6 087	1 145
	Firms with 2 establishments .....	233	466	186 879	57 044	13 842	2 479
	Firms with 3 or 4 establishments .....	123	396	176 957	48 613	11 402	2 046
	Firms with 5 to 9 establishments .....	80	528	232 485	60 834	14 641	2 587
	Firms with 10 to 24 establishments .....	40	585	250 419	65 149	15 984	2 850
	Firms with 25 to 49 establishments .....	9	320	175 926	41 280	9 459	1 845
	Firms with 50 to 99 establishments .....	10	632	255 838	57 222	16 858	3 310
	Firms with 100 establishments or more .....	9	5 845	2 991 661	547 232	128 086	33 499
446130	Optical goods stores						
	<b>All firms</b> .....	<b>6 924</b>	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Single unit firms .....	6 252	6 252	2 069 894	499 101	114 806	23 288
	Multiunit firms .....	672	8 940	4 362 184	902 138	216 359	49 761
	Firms with 1 establishment .....	168	168	92 019	24 764	6 087	1 145
	Firms with 2 establishments .....	233	466	186 879	57 044	13 842	2 479
	Firms with 3 or 4 establishments .....	123	396	176 957	48 613	11 402	2 046
	Firms with 5 to 9 establishments .....	80	528	232 485	60 834	14 641	2 587
	Firms with 10 to 24 establishments .....	40	585	250 419	65 149	15 984	2 850
	Firms with 25 to 49 establishments .....	9	320	175 926	41 280	9 459	1 845
	Firms with 50 to 99 establishments .....	10	632	255 838	57 222	16 858	3 310
	Firms with 100 establishments or more .....	9	5 845	2 991 661	547 232	128 086	33 499
44619	Other health & personal care stores						
	<b>All firms</b> .....	<b>10 478</b>	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Single unit firms .....	9 557	9 557	4 823 176	892 612	201 396	46 743
	Multiunit firms .....	921	5 563	3 395 754	705 673	161 169	33 623
	Firms with 1 establishment .....	284	284	498 125	96 485	23 055	4 029
	Firms with 2 establishments .....	281	562	482 179	106 297	25 224	5 097
	Firms with 3 or 4 establishments .....	214	717	469 659	104 011	22 553	4 466
	Firms with 5 to 9 establishments .....	101	602	422 768	89 771	20 171	3 992
	Firms with 10 to 24 establishments .....	28	386	205 021	47 331	11 185	1 706
	Firms with 25 to 49 establishments .....	7	243	208 537	53 560	9 506	1 667
	Firms with 50 to 99 establishments .....	3	191	84 916	28 638	6 558	658
	Firms with 100 establishments or more .....	3	2 578	1 024 549	179 580	42 917	12 008
446191	Food (health) supplement stores						
	<b>All firms</b> .....	<b>4 834</b>	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Single unit firms .....	4 624	4 624	2 163 824	301 190	67 488	23 107
	Multiunit firms .....	210	2 780	1 324 766	183 766	42 636	15 430
	Firms with 1 establishment .....	40	40	40 970	6 405	1 352	377
	Firms with 2 establishments .....	85	170	178 471	30 204	7 263	2 043
	Firms with 3 or 4 establishments .....	47	153	99 935	15 322	3 282	1 035
	Firms with 5 to 9 establishments .....	29	162	154 005	22 590	4 740	1 509
	Firms with 10 to 24 establishments .....	6	96	D	D	D	e
	Firms with 25 to 49 establishments .....	2	59	D	D	D	e
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	2 100	D	D	D	i
446199	All other health & personal care stores						
	<b>All firms</b> .....	<b>5 644</b>	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Single unit firms .....	4 933	4 933	2 659 352	591 422	133 908	23 636
	Multiunit firms .....	711	2 783	2 070 988	521 907	118 533	18 193
	Firms with 1 establishment .....	244	244	457 155	90 080	21 703	3 652
	Firms with 2 establishments .....	196	392	303 708	76 093	17 961	3 054
	Firms with 3 or 4 establishments .....	167	564	369 724	88 689	19 271	3 431
	Firms with 5 to 9 establishments .....	72	440	268 763	67 181	15 431	2 483
	Firms with 10 to 24 establishments .....	22	290	D	D	D	g
	Firms with 25 to 49 establishments .....	5	184	D	D	D	g
	Firms with 50 to 99 establishments .....	3	191	84 916	28 638	6 558	658
	Firms with 100 establishments or more .....	2	478	D	D	D	g

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>447</b>	<b>Gasoline stations</b>						
	<b>All firms</b> .....	<b>72 193</b>	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Single unit firms .....	65 147	65 147	76 969 432	4 835 869	1 111 938	388 668
	Multiunit firms .....	7 046	61 742	121 196 354	6 646 223	1 584 576	533 394
	Firms with 1 establishment .....	1 990	1 990	3 782 335	281 824	67 426	21 284
	Firms with 2 establishments .....	2 036	4 072	7 206 641	497 123	116 117	38 303
	Firms with 3 or 4 establishments .....	1 235	4 122	7 362 095	472 482	110 417	37 287
	Firms with 5 to 9 establishments .....	937	6 096	10 382 867	610 841	144 160	49 620
	Firms with 10 to 24 establishments .....	549	8 208	14 700 768	833 096	196 431	69 220
	Firms with 25 to 49 establishments .....	159	5 422	9 977 808	514 707	119 758	42 426
	Firms with 50 to 99 establishments .....	67	4 559	9 224 443	522 924	125 856	41 437
	Firms with 100 establishments or more .....	73	27 273	58 559 397	2 913 226	704 411	233 817
<b>4471</b>	<b>Gasoline stations</b>						
	<b>All firms</b> .....	<b>72 193</b>	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Single unit firms .....	65 147	65 147	76 969 432	4 835 869	1 111 938	388 668
	Multiunit firms .....	7 046	61 742	121 196 354	6 646 223	1 584 576	533 394
	Firms with 1 establishment .....	1 990	1 990	3 782 335	281 824	67 426	21 284
	Firms with 2 establishments .....	2 036	4 072	7 206 641	497 123	116 117	38 303
	Firms with 3 or 4 establishments .....	1 235	4 122	7 362 095	472 482	110 417	37 287
	Firms with 5 to 9 establishments .....	937	6 096	10 382 867	610 841	144 160	49 620
	Firms with 10 to 24 establishments .....	549	8 208	14 700 768	833 096	196 431	69 220
	Firms with 25 to 49 establishments .....	159	5 422	9 977 808	514 707	119 758	42 426
	Firms with 50 to 99 establishments .....	67	4 559	9 224 443	522 924	125 856	41 437
	Firms with 100 establishments or more .....	73	27 273	58 559 397	2 913 226	704 411	233 817
<b>44711</b>	<b>Gasoline stations with convenience stores</b>						
	<b>All firms</b> .....	<b>37 711</b>	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Single unit firms .....	32 469	32 469	39 496 279	2 304 589	516 265	205 930
	Multiunit firms .....	5 242	49 215	88 112 838	4 923 998	1 176 904	408 027
	Firms with 1 establishment .....	1 599	1 599	2 806 357	187 501	44 401	15 831
	Firms with 2 establishments .....	1 305	2 610	4 308 805	277 600	64 127	23 735
	Firms with 3 or 4 establishments .....	907	3 058	4 899 039	306 682	71 599	26 291
	Firms with 5 to 9 establishments .....	738	4 771	7 431 246	433 408	102 240	36 711
	Firms with 10 to 24 establishments .....	450	6 676	10 861 484	629 616	146 670	52 598
	Firms with 25 to 49 establishments .....	127	4 314	7 134 242	399 149	93 821	32 822
	Firms with 50 to 99 establishments .....	56	3 828	6 883 623	360 106	87 222	30 841
	Firms with 100 establishments or more .....	60	22 359	43 788 042	2 329 936	566 824	189 198
<b>447110</b>	<b>Gasoline stations with convenience stores</b>						
	<b>All firms</b> .....	<b>37 711</b>	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Single unit firms .....	32 469	32 469	39 496 279	2 304 589	516 265	205 930
	Multiunit firms .....	5 242	49 215	88 112 838	4 923 998	1 176 904	408 027
	Firms with 1 establishment .....	1 599	1 599	2 806 357	187 501	44 401	15 831
	Firms with 2 establishments .....	1 305	2 610	4 308 805	277 600	64 127	23 735
	Firms with 3 or 4 establishments .....	907	3 058	4 899 039	306 682	71 599	26 291
	Firms with 5 to 9 establishments .....	738	4 771	7 431 246	433 408	102 240	36 711
	Firms with 10 to 24 establishments .....	450	6 676	10 861 484	629 616	146 670	52 598
	Firms with 25 to 49 establishments .....	127	4 314	7 134 242	399 149	93 821	32 822
	Firms with 50 to 99 establishments .....	56	3 828	6 883 623	360 106	87 222	30 841
	Firms with 100 establishments or more .....	60	22 359	43 788 042	2 329 936	566 824	189 198
<b>44719</b>	<b>Other gasoline stations</b>						
	<b>All firms</b> .....	<b>35 989</b>	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Single unit firms .....	32 678	32 678	37 473 153	2 531 280	595 673	182 738
	Multiunit firms .....	3 311	12 527	33 083 516	1 722 225	407 672	125 367
	Firms with 1 establishment .....	1 654	1 654	3 614 488	258 607	61 469	17 630
	Firms with 2 establishments .....	886	1 772	3 627 457	244 225	58 459	16 595
	Firms with 3 or 4 establishments .....	408	1 348	3 038 335	190 644	44 839	13 276
	Firms with 5 to 9 establishments .....	208	1 310	2 937 173	161 077	37 767	12 548
	Firms with 10 to 24 establishments .....	100	1 411	4 122 082	192 438	46 946	15 728
	Firms with 25 to 49 establishments .....	25	824	2 378 399	89 581	19 756	6 971
	Firms with 50 to 99 establishments .....	16	1 088	4 725 232	242 502	53 981	17 067
	Firms with 100 establishments or more .....	14	3 120	8 640 350	343 151	84 455	25 552
<b>447190</b>	<b>Other gasoline stations</b>						
	<b>All firms</b> .....	<b>35 989</b>	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Single unit firms .....	32 678	32 678	37 473 153	2 531 280	595 673	182 738
	Multiunit firms .....	3 311	12 527	33 083 516	1 722 225	407 672	125 367
	Firms with 1 establishment .....	1 654	1 654	3 614 488	258 607	61 469	17 630
	Firms with 2 establishments .....	886	1 772	3 627 457	244 225	58 459	16 595
	Firms with 3 or 4 establishments .....	408	1 348	3 038 335	190 644	44 839	13 276
	Firms with 5 to 9 establishments .....	208	1 310	2 937 173	161 077	37 767	12 548
	Firms with 10 to 24 establishments .....	100	1 411	4 122 082	192 438	46 946	15 728
	Firms with 25 to 49 establishments .....	25	824	2 378 399	89 581	19 756	6 971
	Firms with 50 to 99 establishments .....	16	1 088	4 725 232	242 502	53 981	17 067
	Firms with 100 establishments or more .....	14	3 120	8 640 350	343 151	84 455	25 552

**Table 3. Single Units and Multiunits: 1997—Con.**

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>						
	<b>All firms</b> .....	<b>72 443</b>	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Single unit firms .....	67 065	67 065	29 557 389	4 384 372	998 190	296 083
	Multiunit firms .....	5 378	89 536	106 840 256	12 212 999	2 915 259	984 070
	Firms with 1 establishment .....	1 426	1 426	1 341 621	231 955	55 486	13 592
	Firms with 2 establishments .....	1 763	3 526	3 019 233	497 442	117 894	29 069
	Firms with 3 or 4 establishments .....	1 032	3 407	3 417 868	540 112	127 710	30 387
	Firms with 5 to 9 establishments .....	548	3 431	3 171 307	442 589	107 825	30 859
	Firms with 10 to 24 establishments .....	303	4 561	5 878 775	726 408	176 070	45 871
	Firms with 25 to 49 establishments .....	115	4 059	6 751 806	892 409	227 981	55 626
	Firms with 50 to 99 establishments .....	68	4 790	8 001 077	912 812	217 481	61 223
	Firms with 100 establishments or more .....	123	64 336	75 258 569	7 969 272	1 884 812	717 443
<b>4481</b>	<b>Clothing stores</b>						
	<b>All firms</b> .....	<b>44 662</b>	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Single unit firms .....	41 276	41 276	16 996 408	2 506 376	567 792	190 120
	Multiunit firms .....	3 386	53 464	78 921 675	8 718 678	2 092 642	737 810
	Firms with 1 establishment .....	1 091	1 091	957 957	163 730	39 001	10 412
	Firms with 2 establishments .....	983	1 966	1 649 032	266 058	62 829	17 088
	Firms with 3 or 4 establishments .....	578	1 901	1 984 445	298 408	70 863	18 584
	Firms with 5 to 9 establishments .....	343	2 125	2 085 277	278 626	67 301	20 573
	Firms with 10 to 24 establishments .....	184	2 787	3 939 435	465 723	113 564	32 133
	Firms with 25 to 49 establishments .....	79	2 767	5 148 795	633 063	158 832	43 904
	Firms with 50 to 99 establishments .....	44	3 107	10 757 061	1 469 952	371 570	97 180
	Firms with 100 establishments or more .....	84	37 720	52 399 673	5 143 118	1 208 682	497 936
<b>44811</b>	<b>Men's clothing stores</b>						
	<b>All firms</b> .....	<b>6 504</b>	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Single unit firms .....	5 743	5 743	3 209 275	515 798	122 872	29 069
	Multiunit firms .....	761	6 400	6 655 354	809 400	202 341	54 512
	Firms with 1 establishment .....	299	299	314 519	51 741	12 574	2 726
	Firms with 2 establishments .....	225	450	469 472	71 396	17 430	3 883
	Firms with 3 or 4 establishments .....	115	381	332 594	58 084	14 485	3 345
	Firms with 5 to 9 establishments .....	53	327	328 607	50 196	12 633	3 283
	Firms with 10 to 24 establishments .....	37	608	562 676	63 919	16 995	4 768
	Firms with 25 to 49 establishments .....	16	563	491 427	53 928	14 839	4 157
	Firms with 50 to 99 establishments .....	8	540	1 303 281	127 083	29 686	7 996
	Firms with 100 establishments or more .....	8	3 232	2 852 778	333 053	83 699	24 354
<b>448110</b>	<b>Men's clothing stores</b>						
	<b>All firms</b> .....	<b>6 504</b>	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Single unit firms .....	5 743	5 743	3 209 275	515 798	122 872	29 069
	Multiunit firms .....	761	6 400	6 655 354	809 400	202 341	54 512
	Firms with 1 establishment .....	299	299	314 519	51 741	12 574	2 726
	Firms with 2 establishments .....	225	450	469 472	71 396	17 430	3 883
	Firms with 3 or 4 establishments .....	115	381	332 594	58 084	14 485	3 345
	Firms with 5 to 9 establishments .....	53	327	328 607	50 196	12 633	3 283
	Firms with 10 to 24 establishments .....	37	608	562 676	63 919	16 995	4 768
	Firms with 25 to 49 establishments .....	16	563	491 427	53 928	14 839	4 157
	Firms with 50 to 99 establishments .....	8	540	1 303 281	127 083	29 686	7 996
	Firms with 100 establishments or more .....	8	3 232	2 852 778	333 053	83 699	24 354
<b>44812</b>	<b>Women's clothing stores</b>						
	<b>All firms</b> .....	<b>18 025</b>	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Single unit firms .....	16 847	16 847	6 122 357	870 433	196 527	73 051
	Multiunit firms .....	1 178	22 825	21 135 326	2 495 413	600 844	232 634
	Firms with 1 establishment .....	440	440	328 105	57 020	13 781	3 829
	Firms with 2 establishments .....	302	604	658 874	103 767	24 533	5 802
	Firms with 3 or 4 establishments .....	175	574	431 803	61 692	14 559	5 029
	Firms with 5 to 9 establishments .....	107	672	692 663	87 123	21 335	6 726
	Firms with 10 to 24 establishments .....	70	1 083	981 634	120 014	28 560	9 471
	Firms with 25 to 49 establishments .....	27	940	833 652	106 866	24 984	8 111
	Firms with 50 to 99 establishments .....	17	1 260	2 753 523	367 402	87 661	19 847
	Firms with 100 establishments or more .....	40	17 252	14 455 072	1 591 529	385 431	173 819
<b>448120</b>	<b>Women's clothing stores</b>						
	<b>All firms</b> .....	<b>18 025</b>	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Single unit firms .....	16 847	16 847	6 122 357	870 433	196 527	73 051
	Multiunit firms .....	1 178	22 825	21 135 326	2 495 413	600 844	232 634
	Firms with 1 establishment .....	440	440	328 105	57 020	13 781	3 829
	Firms with 2 establishments .....	302	604	658 874	103 767	24 533	5 802
	Firms with 3 or 4 establishments .....	175	574	431 803	61 692	14 559	5 029
	Firms with 5 to 9 establishments .....	107	672	692 663	87 123	21 335	6 726
	Firms with 10 to 24 establishments .....	70	1 083	981 634	120 014	28 560	9 471
	Firms with 25 to 49 establishments .....	27	940	833 652	106 866	24 984	8 111
	Firms with 50 to 99 establishments .....	17	1 260	2 753 523	367 402	87 661	19 847
	Firms with 100 establishments or more .....	40	17 252	14 455 072	1 591 529	385 431	173 819

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44813	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>2 863</b>	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Single unit firms .....	2 686	2 686	924 817	124 230	28 560	12 326
	Multiunit firms .....	177	2 429	3 713 189	350 186	83 553	34 194
	Firms with 1 establishment .....	73	73	54 820	8 626	2 124	730
	Firms with 2 establishments .....	43	86	41 296	6 200	1 513	582
	Firms with 3 or 4 establishments .....	32	106	118 836	16 361	3 911	1 319
	Firms with 5 to 9 establishments .....	14	89	54 833	7 780	1 730	677
	Firms with 10 to 24 establishments .....	5	94	160 608	18 089	4 896	1 726
	Firms with 25 to 49 establishments .....	2	77	D	D	D	e
	Firms with 50 to 99 establishments .....	2	116	D	D	D	g
	Firms with 100 establishments or more .....	6	1 788	3 134 779	274 783	64 878	27 419
448130	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>2 863</b>	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Single unit firms .....	2 686	2 686	924 817	124 230	28 560	12 326
	Multiunit firms .....	177	2 429	3 713 189	350 186	83 553	34 194
	Firms with 1 establishment .....	73	73	54 820	8 626	2 124	730
	Firms with 2 establishments .....	43	86	41 296	6 200	1 513	582
	Firms with 3 or 4 establishments .....	32	106	118 836	16 361	3 911	1 319
	Firms with 5 to 9 establishments .....	14	89	54 833	7 780	1 730	677
	Firms with 10 to 24 establishments .....	5	94	160 608	18 089	4 896	1 726
	Firms with 25 to 49 establishments .....	2	77	D	D	D	e
	Firms with 50 to 99 establishments .....	2	116	D	D	D	g
	Firms with 100 establishments or more .....	6	1 788	3 134 779	274 783	64 878	27 419
44814	Family clothing stores						
	<b>All firms</b> .....	<b>8 124</b>	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Single unit firms .....	7 240	7 240	3 694 321	518 768	114 605	39 844
	Multiunit firms .....	884	13 210	41 101 739	4 278 361	1 015 509	352 425
	Firms with 1 establishment .....	371	371	409 259	66 216	14 914	4 357
	Firms with 2 establishments .....	205	410	500 953	77 908	18 255	5 216
	Firms with 3 or 4 establishments .....	120	408	515 355	76 567	16 816	4 775
	Firms with 5 to 9 establishments .....	92	580	1 039 583	121 369	30 076	9 643
	Firms with 10 to 24 establishments .....	41	655	1 991 483	244 397	57 533	13 473
	Firms with 25 to 49 establishments .....	18	636	3 089 895	353 926	90 301	25 807
	Firms with 50 to 99 establishments .....	11	734	6 570 173	952 744	248 617	65 761
	Firms with 100 establishments or more .....	26	9 416	26 985 038	2 385 234	538 997	223 393
448140	Family clothing stores						
	<b>All firms</b> .....	<b>8 124</b>	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Single unit firms .....	7 240	7 240	3 694 321	518 768	114 605	39 844
	Multiunit firms .....	884	13 210	41 101 739	4 278 361	1 015 509	352 425
	Firms with 1 establishment .....	371	371	409 259	66 216	14 914	4 357
	Firms with 2 establishments .....	205	410	500 953	77 908	18 255	5 216
	Firms with 3 or 4 establishments .....	120	408	515 355	76 567	16 816	4 775
	Firms with 5 to 9 establishments .....	92	580	1 039 583	121 369	30 076	9 643
	Firms with 10 to 24 establishments .....	41	655	1 991 483	244 397	57 533	13 473
	Firms with 25 to 49 establishments .....	18	636	3 089 895	353 926	90 301	25 807
	Firms with 50 to 99 establishments .....	11	734	6 570 173	952 744	248 617	65 761
	Firms with 100 establishments or more .....	26	9 416	26 985 038	2 385 234	538 997	223 393
44815	Clothing accessories stores						
	<b>All firms</b> .....	<b>2 368</b>	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Single unit firms .....	2 146	2 146	611 221	94 271	21 143	7 398
	Multiunit firms .....	222	3 714	1 521 060	219 505	53 310	18 356
	Firms with 1 establishment .....	109	109	97 798	16 144	3 971	716
	Firms with 2 establishments .....	47	94	66 061	10 357	2 441	552
	Firms with 3 or 4 establishments .....	23	73	177 008	8 079	2 111	450
	Firms with 5 to 9 establishments .....	21	127	105 165	11 416	2 684	822
	Firms with 10 to 24 establishments .....	11	172	186 808	24 348	6 478	1 106
	Firms with 25 to 49 establishments .....	3	122	D	D	D	e
	Firms with 50 to 99 establishments .....	3	231	D	D	D	f
	Firms with 100 establishments or more .....	5	2 786	816 989	136 787	32 453	13 611
448150	Clothing accessories stores						
	<b>All firms</b> .....	<b>2 368</b>	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Single unit firms .....	2 146	2 146	611 221	94 271	21 143	7 398
	Multiunit firms .....	222	3 714	1 521 060	219 505	53 310	18 356
	Firms with 1 establishment .....	109	109	97 798	16 144	3 971	716
	Firms with 2 establishments .....	47	94	66 061	10 357	2 441	552
	Firms with 3 or 4 establishments .....	23	73	177 008	8 079	2 111	450
	Firms with 5 to 9 establishments .....	21	127	105 165	11 416	2 684	822
	Firms with 10 to 24 establishments .....	11	172	186 808	24 348	6 478	1 106
	Firms with 25 to 49 establishments .....	3	122	D	D	D	e
	Firms with 50 to 99 establishments .....	3	231	D	D	D	f
	Firms with 100 establishments or more .....	5	2 786	816 989	136 787	32 453	13 611

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44819	Other clothing stores						
	<b>All firms</b> .....	<b>7 290</b>	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Single unit firms .....	6 614	6 614	2 434 417	382 876	84 085	28 432
	Multiunit firms .....	676	4 886	4 795 007	565 813	137 085	45 689
	Firms with 1 establishment .....	289	289	195 973	33 852	7 776	2 357
	Firms with 2 establishments .....	165	330	183 404	32 219	7 775	2 398
	Firms with 3 or 4 establishments .....	116	378	238 160	42 380	10 288	3 018
	Firms with 5 to 9 establishments .....	60	383	243 941	36 181	8 537	2 510
	Firms with 10 to 24 establishments .....	26	364	302 626	43 949	10 146	3 228
	Firms with 25 to 49 establishments .....	8	291	188 806	26 443	6 225	1 787
	Firms with 50 to 99 establishments .....	4	287	250 453	39 719	9 588	2 638
	Firms with 100 establishments or more .....	8	2 564	3 191 644	311 070	76 750	27 753
448190	Other clothing stores						
	<b>All firms</b> .....	<b>7 290</b>	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Single unit firms .....	6 614	6 614	2 434 417	382 876	84 085	28 432
	Multiunit firms .....	676	4 886	4 795 007	565 813	137 085	45 689
	Firms with 1 establishment .....	289	289	195 973	33 852	7 776	2 357
	Firms with 2 establishments .....	165	330	183 404	32 219	7 775	2 398
	Firms with 3 or 4 establishments .....	116	378	238 160	42 380	10 288	3 018
	Firms with 5 to 9 establishments .....	60	383	243 941	36 181	8 537	2 510
	Firms with 10 to 24 establishments .....	26	364	302 626	43 949	10 146	3 228
	Firms with 25 to 49 establishments .....	8	291	188 806	26 443	6 225	1 787
	Firms with 50 to 99 establishments .....	4	287	250 453	39 719	9 588	2 638
	Firms with 100 establishments or more .....	8	2 564	3 191 644	311 070	76 750	27 753
4482	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Single unit firms .....	6 621	6 621	3 157 728	449 900	101 109	31 154
	Multiunit firms .....	1 008	24 778	17 385 524	1 898 705	441 265	154 649
	Firms with 1 establishment .....	244	244	187 631	28 525	6 560	1 771
	Firms with 2 establishments .....	330	660	511 634	81 570	18 676	5 250
	Firms with 3 or 4 establishments .....	209	704	546 344	85 577	18 896	5 094
	Firms with 5 to 9 establishments .....	112	708	505 687	69 979	16 798	5 275
	Firms with 10 to 24 establishments .....	59	876	826 060	105 368	23 860	6 941
	Firms with 25 to 49 establishments .....	13	486	418 836	54 032	12 824	3 864
	Firms with 50 to 99 establishments .....	16	1 179	1 326 969	137 744	32 700	9 821
	Firms with 100 establishments or more .....	25	19 921	13 062 363	1 335 910	310 951	116 633
44821	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Single unit firms .....	6 621	6 621	3 157 728	449 900	101 109	31 154
	Multiunit firms .....	1 008	24 778	17 385 524	1 898 705	441 265	154 649
	Firms with 1 establishment .....	244	244	187 631	28 525	6 560	1 771
	Firms with 2 establishments .....	330	660	511 634	81 570	18 676	5 250
	Firms with 3 or 4 establishments .....	209	704	546 344	85 577	18 896	5 094
	Firms with 5 to 9 establishments .....	112	708	505 687	69 979	16 798	5 275
	Firms with 10 to 24 establishments .....	59	876	826 060	105 368	23 860	6 941
	Firms with 25 to 49 establishments .....	13	486	418 836	54 032	12 824	3 864
	Firms with 50 to 99 establishments .....	16	1 179	1 326 969	137 744	32 700	9 821
	Firms with 100 establishments or more .....	25	19 921	13 062 363	1 335 910	310 951	116 633
448210	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Single unit firms .....	6 621	6 621	3 157 728	449 900	101 109	31 154
	Multiunit firms .....	1 008	24 778	17 385 524	1 898 705	441 265	154 649
	Firms with 1 establishment .....	244	244	187 631	28 525	6 560	1 771
	Firms with 2 establishments .....	330	660	511 634	81 570	18 676	5 250
	Firms with 3 or 4 establishments .....	209	704	546 344	85 577	18 896	5 094
	Firms with 5 to 9 establishments .....	112	708	505 687	69 979	16 798	5 275
	Firms with 10 to 24 establishments .....	59	876	826 060	105 368	23 860	6 941
	Firms with 25 to 49 establishments .....	13	486	418 836	54 032	12 824	3 864
	Firms with 50 to 99 establishments .....	16	1 179	1 326 969	137 744	32 700	9 821
	Firms with 100 establishments or more .....	25	19 921	13 062 363	1 335 910	310 951	116 633
4482101	Men's shoe stores						
	<b>All firms</b> .....	<b>772</b>	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Single unit firms .....	615	615	275 577	40 470	9 400	2 408
	Multiunit firms .....	157	1 761	1 041 884	136 768	32 212	7 471
	Firms with 1 establishment .....	60	60	48 766	7 099	1 850	370
	Firms with 2 establishments .....	41	82	44 292	7 480	1 916	320
	Firms with 3 or 4 establishments .....	24	79	55 820	8 781	2 093	414
	Firms with 5 to 9 establishments .....	12	77	51 910	7 045	1 736	368
	Firms with 10 to 24 establishments .....	13	198	176 092	23 145	5 417	1 082
	Firms with 25 to 49 establishments .....	1	27	D	D	D	e
	Firms with 50 to 99 establishments .....	2	126	D	D	D	g
	Firms with 100 establishments or more .....	4	1 112	494 196	65 656	14 836	3 632



**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
4482102	Women's shoe stores						
	<b>All firms</b> .....	<b>1 587</b>	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Single unit firms .....	1 305	1 305	589 967	91 202	19 639	5 824
	Multiunit firms .....	282	3 161	1 753 357	233 970	55 194	21 001
	Firms with 1 establishment .....	106	106	73 353	10 786	2 331	660
	Firms with 2 establishments .....	84	168	121 155	18 836	4 215	1 056
	Firms with 3 or 4 establishments .....	44	148	86 228	15 350	3 562	987
	Firms with 5 to 9 establishments .....	31	203	110 649	16 049	4 002	1 253
	Firms with 10 to 24 establishments .....	7	111	84 407	11 903	2 493	626
	Firms with 25 to 49 establishments .....	4	131	D	D	D	f
	Firms with 50 to 99 establishments .....	2	140	D	D	D	f
	Firms with 100 establishments or more .....	4	2 154	1 137 075	142 006	33 956	14 929
4482103	Children's & juveniles' shoe stores						
	<b>All firms</b> .....	<b>465</b>	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Single unit firms .....	381	381	122 256	21 438	5 007	1 670
	Multiunit firms .....	84	666	337 207	45 592	11 305	3 962
	Firms with 1 establishment .....	36	36	19 119	3 394	783	267
	Firms with 2 establishments .....	21	42	D	D	D	c
	Firms with 3 or 4 establishments .....	15	52	17 949	3 075	691	306
	Firms with 5 to 9 establishments .....	6	38	13 240	2 663	580	237
	Firms with 10 to 24 establishments .....	4	66	23 670	3 853	996	341
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	432	D	D	D	h
4482104	Family shoe stores						
	<b>All firms</b> .....	<b>3 822</b>	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Single unit firms .....	3 363	3 363	1 543 991	220 825	49 784	15 378
	Multiunit firms .....	459	14 870	8 954 704	938 422	218 749	77 930
	Firms with 1 establishment .....	151	151	127 251	21 234	4 882	1 178
	Firms with 2 establishments .....	131	262	246 575	38 776	8 656	2 583
	Firms with 3 or 4 establishments .....	78	263	203 821	32 579	7 077	1 992
	Firms with 5 to 9 establishments .....	43	249	208 271	28 217	6 687	1 971
	Firms with 10 to 24 establishments .....	23	317	276 003	35 879	8 529	2 532
	Firms with 25 to 49 establishments .....	9	330	305 632	40 324	9 389	2 414
	Firms with 50 to 99 establishments .....	9	640	511 416	54 683	13 564	4 391
	Firms with 100 establishments or more .....	15	12 658	7 075 735	686 730	159 965	60 869
4482105	Athletic footwear stores						
	<b>All firms</b> .....	<b>1 177</b>	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Single unit firms .....	957	957	625 937	75 965	17 279	5 874
	Multiunit firms .....	220	4 320	5 298 372	543 953	123 805	44 285
	Firms with 1 establishment .....	63	63	D	D	D	f
	Firms with 2 establishments .....	66	132	130 427	18 155	4 208	1 235
	Firms with 3 or 4 establishments .....	44	146	111 742	15 267	3 395	1 130
	Firms with 5 to 9 establishments .....	24	148	143 536	17 937	4 258	1 630
	Firms with 10 to 24 establishments .....	15	238	320 900	35 745	7 221	2 557
	Firms with 25 to 49 establishments .....	2	77	D	D	D	h
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	6	3 516	4 076 710	408 431	93 836	34 408
4483	Jewelry, luggage, & leather goods stores						
	<b>All firms</b> .....	<b>20 359</b>	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Single unit firms .....	19 168	19 168	9 403 253	1 428 096	329 289	74 809
	Multiunit firms .....	1 191	11 294	10 533 057	1 595 616	381 352	91 611
	Firms with 1 establishment .....	313	313	337 177	60 431	14 895	2 850
	Firms with 2 establishments .....	447	894	869 062	151 248	36 795	6 885
	Firms with 3 or 4 establishments .....	228	746	861 528	151 593	36 854	6 419
	Firms with 5 to 9 establishments .....	91	581	593 590	94 250	24 133	4 993
	Firms with 10 to 24 establishments .....	61	914	1 109 841	157 699	38 570	6 910
	Firms with 25 to 49 establishments .....	25	887	1 211 829	210 948	57 314	8 701
	Firms with 50 to 99 establishments .....	9	632	545 642	72 241	18 951	3 412
	Firms with 100 establishments or more .....	17	6 327	5 004 388	697 206	153 840	51 441
44831	Jewelry stores						
	<b>All firms</b> .....	<b>19 487</b>	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Single unit firms .....	18 419	18 419	9 074 908	1 378 134	318 135	71 559
	Multiunit firms .....	1 068	9 917	9 436 442	1 457 896	348 392	83 318
	Firms with 1 establishment .....	285	285	317 122	55 677	13 912	2 612
	Firms with 2 establishments .....	410	820	784 652	138 362	33 694	6 199
	Firms with 3 or 4 establishments .....	207	674	799 547	139 129	33 763	5 732
	Firms with 5 to 9 establishments .....	77	493	537 713	87 033	22 482	4 436
	Firms with 10 to 24 establishments .....	51	765	821 175	127 327	31 354	5 627
	Firms with 25 to 49 establishments .....	18	647	1 053 087	188 615	51 951	7 118
	Firms with 50 to 99 establishments .....	6	418	375 591	55 861	15 013	2 370
	Firms with 100 establishments or more .....	14	5 815	4 747 555	665 892	146 223	49 224

**Table 3. Single Units and Multiunits: 1997—Con.**

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NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448310	Jewelry stores						
	<b>All firms</b> .....	<b>19 487</b>	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Single unit firms .....	18 419	18 419	9 074 908	1 378 134	318 135	71 559
	Multiunit firms .....	1 068	9 917	9 436 442	1 457 896	348 392	83 318
	Firms with 1 establishment .....	285	285	317 122	55 677	13 912	2 612
	Firms with 2 establishments .....	410	820	784 652	138 362	33 694	6 199
	Firms with 3 or 4 establishments .....	207	674	799 547	139 129	33 763	5 732
	Firms with 5 to 9 establishments .....	77	493	537 713	87 033	22 482	4 436
	Firms with 10 to 24 establishments .....	51	765	821 175	127 327	31 354	5 627
	Firms with 25 to 49 establishments .....	18	647	1 053 087	188 615	51 951	7 118
	Firms with 50 to 99 establishments .....	6	418	375 591	55 861	15 013	2 370
	Firms with 100 establishments or more .....	14	5 815	4 747 555	665 892	146 223	49 224
44832	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>874</b>	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Single unit firms .....	749	749	328 345	49 962	11 154	3 250
	Multiunit firms .....	125	1 377	1 096 615	137 720	32 960	8 293
	Firms with 1 establishment .....	30	30	38 357	5 936	1 345	298
	Firms with 2 establishments .....	37	74	71 575	12 576	2 903	645
	Firms with 3 or 4 establishments .....	21	72	61 981	12 464	3 091	687
	Firms with 5 to 9 establishments .....	14	88	55 877	7 217	1 651	557
	Firms with 10 to 24 establishments .....	10	147	283 199	29 500	7 052	1 264
	Firms with 25 to 49 establishments .....	7	240	158 742	22 333	5 363	1 583
	Firms with 50 to 99 establishments .....	3	214	170 051	16 380	3 938	1 042
	Firms with 100 establishments or more .....	3	512	256 833	31 314	7 617	2 217
448320	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>874</b>	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Single unit firms .....	749	749	328 345	49 962	11 154	3 250
	Multiunit firms .....	125	1 377	1 096 615	137 720	32 960	8 293
	Firms with 1 establishment .....	30	30	38 357	5 936	1 345	298
	Firms with 2 establishments .....	37	74	71 575	12 576	2 903	645
	Firms with 3 or 4 establishments .....	21	72	61 981	12 464	3 091	687
	Firms with 5 to 9 establishments .....	14	88	55 877	7 217	1 651	557
	Firms with 10 to 24 establishments .....	10	147	283 199	29 500	7 052	1 264
	Firms with 25 to 49 establishments .....	7	240	158 742	22 333	5 363	1 583
	Firms with 50 to 99 establishments .....	3	214	170 051	16 380	3 938	1 042
	Firms with 100 establishments or more .....	3	512	256 833	31 314	7 617	2 217
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>						
	<b>All firms</b> .....	<b>46 695</b>	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Single unit firms .....	43 501	43 501	19 165 692	2 627 833	585 168	200 087
	Multiunit firms .....	3 194	25 648	42 845 234	4 485 402	1 094 386	360 752
	Firms with 1 establishment .....	912	912	1 075 544	167 659	41 456	11 767
	Firms with 2 establishments .....	1 129	2 258	2 226 174	359 752	86 770	23 489
	Firms with 3 or 4 establishments .....	663	2 201	2 161 959	329 227	78 885	22 382
	Firms with 5 to 9 establishments .....	287	1 837	1 885 089	267 911	65 730	19 437
	Firms with 10 to 24 establishments .....	97	1 393	2 388 254	283 729	70 239	20 539
	Firms with 25 to 49 establishments .....	49	1 756	3 318 147	337 278	75 409	29 261
	Firms with 50 to 99 establishments .....	22	1 560	3 043 208	305 618	74 994	27 072
	Firms with 100 establishments or more .....	35	13 731	26 746 859	2 434 228	600 903	206 805
4511	Sporting goods, hobby, & musical instrument stores						
	<b>All firms</b> .....	<b>34 574</b>	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Single unit firms .....	32 292	32 292	14 622 795	1 978 568	435 787	144 964
	Multiunit firms .....	2 282	14 023	26 792 432	2 840 110	687 463	218 009
	Firms with 1 establishment .....	679	679	734 146	114 750	29 003	7 393
	Firms with 2 establishments .....	833	1 666	1 599 055	265 041	64 304	16 648
	Firms with 3 or 4 establishments .....	463	1 533	1 585 076	244 834	58 239	15 555
	Firms with 5 to 9 establishments .....	191	1 208	1 281 223	185 047	44 529	12 622
	Firms with 10 to 24 establishments .....	55	800	1 724 145	210 535	52 057	14 440
	Firms with 25 to 49 establishments .....	28	1 018	2 617 000	243 569	53 789	21 868
	Firms with 50 to 99 establishments .....	16	1 144	2 815 512	279 959	66 967	24 093
	Firms with 100 establishments or more .....	17	5 975	14 436 275	1 296 375	318 575	105 390
45111	Sporting goods stores						
	<b>All firms</b> .....	<b>20 103</b>	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Single unit firms .....	18 787	18 787	9 384 365	1 206 909	262 407	84 880
	Multiunit firms .....	1 316	5 637	10 658 956	1 180 994	293 399	91 310
	Firms with 1 establishment .....	377	377	496 778	74 204	18 594	4 599
	Firms with 2 establishments .....	502	1 004	958 610	146 328	35 843	9 958
	Firms with 3 or 4 establishments .....	262	858	955 988	135 061	33 369	8 831
	Firms with 5 to 9 establishments .....	115	723	802 885	106 306	25 864	7 321
	Firms with 10 to 24 establishments .....	31	426	1 064 395	119 443	31 466	8 905
	Firms with 25 to 49 establishments .....	14	533	1 518 458	127 795	28 615	11 305
	Firms with 50 to 99 establishments .....	9	641	2 437 000	232 267	57 047	20 074
	Firms with 100 establishments or more .....	6	1 075	2 424 842	239 590	62 601	20 317

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
451110	Sporting goods stores						
	<b>All firms</b> .....	<b>20 103</b>	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Single unit firms .....	18 787	18 787	9 384 365	1 206 909	262 407	84 880
	Multiunit firms .....	1 316	5 637	10 658 956	1 180 994	293 399	91 310
	Firms with 1 establishment .....	377	377	496 778	74 204	18 594	4 599
	Firms with 2 establishments .....	502	1 004	958 610	146 328	35 843	9 958
	Firms with 3 or 4 establishments .....	262	858	955 988	135 061	33 369	8 831
	Firms with 5 to 9 establishments .....	115	723	802 885	106 306	25 864	7 321
	Firms with 10 to 24 establishments .....	31	426	1 064 395	119 443	31 466	8 905
	Firms with 25 to 49 establishments .....	14	533	1 518 458	127 795	28 615	11 305
	Firms with 50 to 99 establishments .....	9	641	2 437 000	232 267	57 047	20 074
	Firms with 100 establishments or more .....	6	1 075	2 424 842	239 590	62 601	20 317
4511101	General-line sporting goods stores						
	<b>All firms</b> .....	<b>5 705</b>	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Single unit firms .....	5 380	5 380	2 640 607	327 493	71 993	24 756
	Multiunit firms .....	325	2 078	6 671 203	677 802	169 774	55 915
	Firms with 1 establishment .....	128	128	190 040	30 341	6 974	1 888
	Firms with 2 establishments .....	93	186	237 429	35 896	8 995	2 589
	Firms with 3 or 4 establishments .....	56	186	351 847	43 852	10 508	3 205
	Firms with 5 to 9 establishments .....	24	158	226 176	27 989	6 679	2 463
	Firms with 10 to 24 establishments .....	9	139	646 458	70 841	18 679	5 689
	Firms with 25 to 49 establishments .....	3	126	D	D	D	h
	Firms with 50 to 99 establishments .....	8	562	D	D	D	i
	Firms with 100 establishments or more .....	4	593	D	D	D	j
4511102	Specialty-line sporting goods stores						
	<b>All firms</b> .....	<b>14 450</b>	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Single unit firms .....	13 407	13 407	6 743 758	879 416	190 414	60 124
	Multiunit firms .....	1 043	3 559	3 987 753	503 192	123 625	35 395
	Firms with 1 establishment .....	308	308	379 158	57 945	15 509	3 684
	Firms with 2 establishments .....	405	810	723 630	108 734	26 504	7 275
	Firms with 3 or 4 establishments .....	208	675	625 828	91 380	22 563	5 747
	Firms with 5 to 9 establishments .....	89	559	606 311	79 147	19 408	5 168
	Firms with 10 to 24 establishments .....	19	244	327 992	38 703	9 962	2 182
	Firms with 25 to 49 establishments .....	11	403	D	D	D	i
	Firms with 50 to 99 establishments .....	1	79	D	D	D	g
	Firms with 100 establishments or more .....	2	481	D	D	D	h
45112	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>6 499</b>	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Single unit firms .....	6 114	6 114	2 141 523	292 049	64 436	27 032
	Multiunit firms .....	385	4 710	12 246 754	1 076 596	241 347	84 725
	Firms with 1 establishment .....	150	150	D	D	D	g
	Firms with 2 establishments .....	95	190	138 513	24 439	5 557	2 059
	Firms with 3 or 4 establishments .....	73	254	186 257	28 257	6 220	2 571
	Firms with 5 to 9 establishments .....	35	228	220 829	33 255	8 104	2 986
	Firms with 10 to 24 establishments .....	8	130	212 916	31 758	6 766	2 962
	Firms with 25 to 49 establishments .....	12	421	767 619	86 762	19 133	7 508
	Firms with 50 to 99 establishments .....	5	344	D	D	D	g
	Firms with 100 establishments or more .....	7	2 993	10 403 313	829 895	186 470	62 897
451120	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>6 499</b>	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Single unit firms .....	6 114	6 114	2 141 523	292 049	64 436	27 032
	Multiunit firms .....	385	4 710	12 246 754	1 076 596	241 347	84 725
	Firms with 1 establishment .....	150	150	D	D	D	g
	Firms with 2 establishments .....	95	190	138 513	24 439	5 557	2 059
	Firms with 3 or 4 establishments .....	73	254	186 257	28 257	6 220	2 571
	Firms with 5 to 9 establishments .....	35	228	220 829	33 255	8 104	2 986
	Firms with 10 to 24 establishments .....	8	130	212 916	31 758	6 766	2 962
	Firms with 25 to 49 establishments .....	12	421	767 619	86 762	19 133	7 508
	Firms with 50 to 99 establishments .....	5	344	D	D	D	g
	Firms with 100 establishments or more .....	7	2 993	10 403 313	829 895	186 470	62 897
45113	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>4 186</b>	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Single unit firms .....	3 979	3 979	1 029 489	174 330	39 331	16 129
	Multiunit firms .....	207	2 611	2 153 427	320 437	91 219	29 222
	Firms with 1 establishment .....	72	72	D	D	D	f
	Firms with 2 establishments .....	63	126	112 599	22 961	5 563	1 384
	Firms with 3 or 4 establishments .....	40	132	90 974	19 731	4 512	1 368
	Firms with 5 to 9 establishments .....	19	121	D	D	D	g
	Firms with 10 to 24 establishments .....	7	95	58 215	9 320	2 156	942
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	2	159	D	D	D	g
	Firms with 100 establishments or more .....	4	1 906	1 608 065	226 877	69 504	22 176

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
451130	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>4 186</b>	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Single unit firms .....	3 979	3 979	1 029 489	174 330	39 331	16 129
	Multiunit firms .....	207	2 611	2 153 427	320 437	91 219	29 222
	Firms with 1 establishment .....	72	72	D	D	D	f
	Firms with 2 establishments .....	63	126	112 599	22 961	5 563	1 384
	Firms with 3 or 4 establishments .....	40	132	90 974	19 731	4 512	1 368
	Firms with 5 to 9 establishments .....	19	121	86 344	12 281	2 733	1 144
	Firms with 10 to 24 establishments .....	7	95	58 215	9 320	2 156	942
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	2	159	D	D	D	g
	Firms with 100 establishments or more .....	4	1 906	1 608 065	226 877	69 504	22 176
45114	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>3 800</b>	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Single unit firms .....	3 412	3 412	2 067 418	305 280	69 613	16 923
	Multiunit firms .....	388	1 065	1 733 295	262 083	61 498	12 752
	Firms with 1 establishment .....	91	91	D	D	D	f
	Firms with 2 establishments .....	175	350	387 293	70 821	17 254	3 243
	Firms with 3 or 4 establishments .....	87	285	351 473	61 889	14 080	2 761
	Firms with 5 to 9 establishments .....	25	156	188 096	35 019	8 323	1 447
	Firms with 10 to 24 establishments .....	9	147	397 223	51 430	12 062	1 856
	Firms with 25 to 49 establishments .....	1	36	D	D	D	g
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
451140	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>3 800</b>	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Single unit firms .....	3 412	3 412	2 067 418	305 280	69 613	16 923
	Multiunit firms .....	388	1 065	1 733 295	262 083	61 498	12 752
	Firms with 1 establishment .....	91	91	D	D	D	f
	Firms with 2 establishments .....	175	350	387 293	70 821	17 254	3 243
	Firms with 3 or 4 establishments .....	87	285	351 473	61 889	14 080	2 761
	Firms with 5 to 9 establishments .....	25	156	188 096	35 019	8 323	1 447
	Firms with 10 to 24 establishments .....	9	147	397 223	51 430	12 062	1 856
	Firms with 25 to 49 establishments .....	1	36	D	D	D	g
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4512	Book, periodical, & music stores						
	<b>All firms</b> .....	<b>12 155</b>	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Single unit firms .....	11 209	11 209	4 542 897	649 265	149 381	55 123
	Multiunit firms .....	946	11 625	16 052 802	1 645 292	406 923	142 743
	Firms with 1 establishment .....	273	273	364 685	56 570	13 363	4 680
	Firms with 2 establishments .....	292	584	620 515	93 725	22 212	6 743
	Firms with 3 or 4 establishments .....	200	669	579 285	83 990	20 719	6 821
	Firms with 5 to 9 establishments .....	95	621	606 635	83 239	21 091	6 795
	Firms with 10 to 24 establishments .....	42	600	670 118	76 466	18 844	6 169
	Firms with 25 to 49 establishments .....	20	709	677 926	88 186	20 442	7 186
	Firms with 50 to 99 establishments .....	6	416	227 696	25 659	8 027	2 979
	Firms with 100 establishments or more .....	18	7 753	12 305 942	1 137 457	282 225	101 370
45121	Book stores & news dealers						
	<b>All firms</b> .....	<b>8 709</b>	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Single unit firms .....	8 020	8 020	3 253 900	468 885	107 872	41 287
	Multiunit firms .....	689	6 656	9 974 964	1 097 692	268 830	89 956
	Firms with 1 establishment .....	208	208	D	D	D	h
	Firms with 2 establishments .....	218	436	514 988	75 396	18 000	5 468
	Firms with 3 or 4 establishments .....	143	475	420 399	60 897	14 935	5 024
	Firms with 5 to 9 establishments .....	64	419	441 202	62 185	16 267	5 107
	Firms with 10 to 24 establishments .....	30	413	336 594	47 477	11 870	3 803
	Firms with 25 to 49 establishments .....	13	463	470 260	63 971	14 753	5 423
	Firms with 50 to 99 establishments .....	5	337	D	D	D	g
	Firms with 100 establishments or more .....	8	3 905	7 299 959	719 375	175 423	58 611
451211	Book stores						
	<b>All firms</b> .....	<b>6 716</b>	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Single unit firms .....	6 148	6 148	2 622 609	386 748	89 818	34 619
	Multiunit firms .....	568	6 215	9 752 449	1 060 560	259 779	86 854
	Firms with 1 establishment .....	171	171	286 806	43 011	10 058	3 816
	Firms with 2 establishments .....	187	374	484 687	69 929	16 701	5 064
	Firms with 3 or 4 establishments .....	113	375	375 085	52 575	12 833	4 328
	Firms with 5 to 9 establishments .....	50	317	428 133	58 378	15 475	4 804
	Firms with 10 to 24 establishments .....	22	312	234 720	32 623	8 165	2 471
	Firms with 25 to 49 establishments .....	12	424	D	D	D	i
	Firms with 50 to 99 establishments .....	5	337	D	D	D	g
	Firms with 100 establishments or more .....	8	3 905	7 299 959	719 375	175 423	58 611

**Table 3. Single Units and Multiunits: 1997—Con.**

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NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
4512111	Book stores, general						
	<b>All firms</b> .....	<b>3 951</b>	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Single unit firms .....	3 660	3 660	1 482 624	225 248	51 672	19 781
	Multiunit firms .....	291	4 033	6 684 550	739 495	181 286	59 116
	Firms with 1 establishment .....	107	107	110 875	18 524	4 453	1 424
	Firms with 2 establishments .....	85	170	200 139	32 551	7 821	2 216
	Firms with 3 or 4 establishments .....	48	158	149 438	21 205	5 212	1 791
	Firms with 5 to 9 establishments .....	26	167	192 342	24 844	6 565	2 351
	Firms with 10 to 24 establishments .....	11	178	118 749	17 648	4 401	1 327
	Firms with 25 to 49 establishments .....	4	138	D	D	D	g
	Firms with 50 to 99 establishments .....	3	196	D	D	D	f
	Firms with 100 establishments or more .....	7	2 919	5 751 503	592 532	145 230	47 819
4512112	Specialty book stores						
	<b>All firms</b> .....	<b>2 261</b>	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Single unit firms .....	2 046	2 046	704 778	102 429	23 945	9 893
	Multiunit firms .....	215	934	713 878	96 858	23 526	8 624
	Firms with 1 establishment .....	66	66	54 946	7 717	1 798	654
	Firms with 2 establishments .....	74	148	75 097	12 569	2 806	1 148
	Firms with 3 or 4 establishments .....	42	137	113 478	17 440	3 994	1 299
	Firms with 5 to 9 establishments .....	18	108	77 838	11 886	2 979	990
	Firms with 10 to 24 establishments .....	10	137	93 600	12 015	2 805	892
	Firms with 25 to 49 establishments .....	2	62	D	D	D	f
	Firms with 50 to 99 establishments .....	2	139	D	D	D	g
	Firms with 100 establishments or more .....	1	137	D	D	D	g
4512113	College book stores						
	<b>All firms</b> .....	<b>567</b>	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Single unit firms .....	442	442	435 207	59 071	14 201	4 945
	Multiunit firms .....	125	1 248	2 354 021	224 207	54 967	19 114
	Firms with 1 establishment .....	53	53	227 815	30 097	7 345	2 705
	Firms with 2 establishments .....	35	70	177 171	21 371	5 215	1 560
	Firms with 3 or 4 establishments .....	24	82	179 123	21 689	5 956	1 685
	Firms with 5 to 9 establishments .....	4	27	54 678	8 910	2 193	613
	Firms with 10 to 24 establishments .....	4	55	D	D	D	e
	Firms with 25 to 49 establishments .....	3	123	220 580	21 141	5 437	2 837
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	838	D	D	D	i
451212	News dealers & newsstands						
	<b>All firms</b> .....	<b>2 015</b>	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Single unit firms .....	1 872	1 872	631 291	82 137	18 054	6 668
	Multiunit firms .....	143	441	222 515	37 132	9 051	3 102
	Firms with 1 establishment .....	52	52	D	D	D	e
	Firms with 2 establishments .....	38	76	44 179	7 524	1 811	608
	Firms with 3 or 4 establishments .....	28	92	44 037	7 881	1 979	652
	Firms with 5 to 9 establishments .....	20	128	37 702	5 400	1 305	549
	Firms with 10 to 24 establishments .....	4	54	59 285	10 728	2 584	840
	Firms with 25 to 49 establishments .....	1	39	D	D	D	c
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
45122	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>3 456</b>	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Single unit firms .....	3 189	3 189	1 288 997	180 380	41 509	13 836
	Multiunit firms .....	267	4 969	6 077 838	547 600	138 093	52 787
	Firms with 1 establishment .....	71	71	D	D	D	f
	Firms with 2 establishments .....	76	152	109 050	18 887	4 369	1 308
	Firms with 3 or 4 establishments .....	57	194	156 418	22 659	5 644	1 779
	Firms with 5 to 9 establishments .....	31	200	184 605	22 362	5 024	1 772
	Firms with 10 to 24 establishments .....	14	211	383 932	33 964	8 239	2 732
	Firms with 25 to 49 establishments .....	7	243	206 378	23 966	5 642	1 745
	Firms with 50 to 99 establishments .....	1	79	D	D	D	f
	Firms with 100 establishments or more .....	10	3 819	4 934 575	411 512	105 263	42 269
451220	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>3 456</b>	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Single unit firms .....	3 189	3 189	1 288 997	180 380	41 509	13 836
	Multiunit firms .....	267	4 969	6 077 838	547 600	138 093	52 787
	Firms with 1 establishment .....	71	71	D	D	D	f
	Firms with 2 establishments .....	76	152	109 050	18 887	4 369	1 308
	Firms with 3 or 4 establishments .....	57	194	156 418	22 659	5 644	1 779
	Firms with 5 to 9 establishments .....	31	200	184 605	22 362	5 024	1 772
	Firms with 10 to 24 establishments .....	14	211	383 932	33 964	8 239	2 732
	Firms with 25 to 49 establishments .....	7	243	206 378	23 966	5 642	1 745
	Firms with 50 to 99 establishments .....	1	79	D	D	D	f
	Firms with 100 establishments or more .....	10	3 819	4 934 575	411 512	105 263	42 269

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores</b>						
	<b>All firms</b> .....	<b>10 373</b>	<b>36 171</b>	<b>'330 444 460</b>	<b>'30 870 965</b>	<b>'7 349 191</b>	<b>2 507 540</b>
	Single unit firms .....	9 636	9 636	5 235 296	675 529	155 950	54 744
	Multiunit firms .....	737	26 535	325 209 164	30 195 436	7 193 241	2 452 796
	Firms with 1 establishment .....	297	297	944 147	136 432	33 132	6 856
	Firms with 2 establishments .....	161	322	1 127 835	147 264	32 898	8 409
	Firms with 3 or 4 establishments .....	109	364	1 053 545	118 200	27 134	8 642
	Firms with 5 to 9 establishments .....	53	334	1 718 594	175 900	39 300	12 724
	Firms with 10 to 24 establishments .....	47	673	4 037 197	376 748	91 803	29 599
	Firms with 25 to 49 establishments .....	17	591	4 616 503	585 482	146 425	35 494
	Firms with 50 to 99 establishments .....	11	784	7 219 341	577 711	134 596	45 012
	Firms with 100 establishments or more .....	42	23 170	304 492 002	28 077 699	6 687 953	2 306 060
<b>4521</b>	<b>Department stores (excl leased depts)</b>						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Single unit firms .....	19	19	242 384	40 336	9 670	2 284
	Multiunit firms .....	83	10 347	219 865 773	22 042 955	5 256 583	1 793 293
	Firms with 1 establishment .....	30	30	638 185	88 755	21 276	3 610
	Firms with 2 establishments .....	6	12	352 000	59 032	11 077	2 460
	Firms with 3 or 4 establishments .....	6	21	194 242	30 303	6 498	2 523
	Firms with 5 to 9 establishments .....	5	32	465 854	60 112	13 739	4 603
	Firms with 10 to 24 establishments .....	8	90	1 411 832	155 746	38 216	13 002
	Firms with 25 to 49 establishments .....	4	139	3 485 052	475 143	119 044	26 649
	Firms with 50 to 99 establishments .....	5	396	4 370 103	446 885	110 187	38 814
	Firms with 100 establishments or more .....	19	9 627	208 948 505	20 726 979	4 936 546	1 701 632
<b>45211</b>	<b>Department stores (excl leased depts)</b>						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Single unit firms .....	19	19	242 384	40 336	9 670	2 284
	Multiunit firms .....	83	10 347	219 865 773	22 042 955	5 256 583	1 793 293
	Firms with 1 establishment .....	30	30	638 185	88 755	21 276	3 610
	Firms with 2 establishments .....	6	12	352 000	59 032	11 077	2 460
	Firms with 3 or 4 establishments .....	6	21	194 242	30 303	6 498	2 523
	Firms with 5 to 9 establishments .....	5	32	465 854	60 112	13 739	4 603
	Firms with 10 to 24 establishments .....	8	90	1 411 832	155 746	38 216	13 002
	Firms with 25 to 49 establishments .....	4	139	3 485 052	475 143	119 044	26 649
	Firms with 50 to 99 establishments .....	5	396	4 370 103	446 885	110 187	38 814
	Firms with 100 establishments or more .....	19	9 627	208 948 505	20 726 979	4 936 546	1 701 632
<b>452110</b>	<b>Department stores (excl leased depts)</b>						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Single unit firms .....	19	19	242 384	40 336	9 670	2 284
	Multiunit firms .....	83	10 347	219 865 773	22 042 955	5 256 583	1 793 293
	Firms with 1 establishment .....	30	30	638 185	88 755	21 276	3 610
	Firms with 2 establishments .....	6	12	352 000	59 032	11 077	2 460
	Firms with 3 or 4 establishments .....	6	21	194 242	30 303	6 498	2 523
	Firms with 5 to 9 establishments .....	5	32	465 854	60 112	13 739	4 603
	Firms with 10 to 24 establishments .....	8	90	1 411 832	155 746	38 216	13 002
	Firms with 25 to 49 establishments .....	4	139	3 485 052	475 143	119 044	26 649
	Firms with 50 to 99 establishments .....	5	396	4 370 103	446 885	110 187	38 814
	Firms with 100 establishments or more .....	19	9 627	208 948 505	20 726 979	4 936 546	1 701 632
<b>4521101</b>	<b>Conventional department stores (excl leased depts)</b>						
	<b>All firms</b> .....	<b>43</b>	<b>2 100</b>	<b>52 453 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Single unit firms .....	10	10	53 952	17 466	4 602	1 085
	Multiunit firms .....	33	2 090	52 399 228	6 043 401	1 458 535	413 855
	Firms with 1 establishment .....	8	8	480 520	67 867	16 662	2 194
	Firms with 2 establishments .....	3	6	D	D	D	g
	Firms with 3 or 4 establishments .....	3	10	104 222	17 232	2 383	1 233
	Firms with 5 to 9 establishments .....	2	14	D	D	D	g
	Firms with 10 to 24 establishments .....	4	46	618 419	74 305	18 330	7 144
	Firms with 25 to 49 establishments .....	4	136	3 446 398	470 772	118 011	26 341
	Firms with 50 to 99 establishments .....	2	112	D	D	D	j
	Firms with 100 establishments or more .....	7	1 758	45 687 535	5 147 142	1 243 464	357 236
<b>4521102</b>	<b>Discount or mass merchandising dept stores (excl leased depts)</b>						
	<b>All firms</b> .....	<b>62</b>	<b>6 378</b>	<b>'126 122 830</b>	<b>'11 329 683</b>	<b>'2 679 615</b>	<b>1 031 941</b>
	Single unit firms .....	9	9	188 432	22 870	5 068	1 199
	Multiunit firms .....	53	6 369	125 934 398	11 306 813	2 674 547	1 030 742
	Firms with 1 establishment .....	25	25	181 805	23 467	5 276	1 604
	Firms with 2 establishments .....	4	8	D	D	D	f
	Firms with 3 or 4 establishments .....	4	15	120 292	16 304	4 385	1 426
	Firms with 5 to 9 establishments .....	3	18	D	D	D	h
	Firms with 10 to 24 establishments .....	4	44	793 413	81 441	19 886	5 858
	Firms with 25 to 49 establishments .....	—	—	D	D	D	—
	Firms with 50 to 99 establishments .....	3	284	D	D	D	j
	Firms with 100 establishments or more .....	10	5 975	121 685 124	10 882 205	2 568 895	995 432

**Table 3. Single Units and Multiunits: 1997—Con.**

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NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
4521103	National chain department stores (excl leased depts)						
	<b>All firms</b> .....	<b>3</b>	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Single unit firms .....	—	—	—	—	—	—
	Multiunit firms .....	3	1 888	41 532 147	4 692 741	1 123 501	348 696
	Firms with 1 establishment .....	—	—	—	—	—	—
	Firms with 2 establishments .....	—	—	—	—	—	—
	Firms with 3 or 4 establishments .....	—	—	—	—	—	—
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	3	1 888	41 532 147	4 692 741	1 123 501	348 696
4529	Other general merchandise stores						
	<b>All firms</b> .....	<b>10 316</b>	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Single unit firms .....	9 617	9 617	4 992 912	635 193	146 280	52 460
	Multiunit firms .....	699	16 188	105 343 391	8 152 481	1 936 658	659 503
	Firms with 1 establishment .....	292	292	450 093	63 920	15 333	4 310
	Firms with 2 establishments .....	162	324	881 999	99 535	23 649	6 896
	Firms with 3 or 4 establishments .....	105	349	998 493	101 921	23 682	7 586
	Firms with 5 to 9 establishments .....	50	310	1 138 227	101 711	24 848	6 979
	Firms with 10 to 24 establishments .....	43	629	3 129 829	275 317	63 887	20 479
	Firms with 25 to 49 establishments .....	14	483	1 225 641	120 183	29 689	9 472
	Firms with 50 to 99 establishments .....	9	598	4 535 740	308 138	72 252	20 946
	Firms with 100 establishments or more .....	24	13 203	92 983 369	7 081 756	1 683 318	582 835
45291	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>18</b>	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Single unit firms .....	6	6	97 750	9 279	2 424	644
	Multiunit firms .....	12	1 524	81 821 006	5 853 286	1 367 065	427 713
	Firms with 1 establishment .....	2	2	D	D	D	c
	Firms with 2 establishments .....	1	2	D	D	D	f
	Firms with 3 or 4 establishments .....	—	—	—	—	—	—
	Firms with 5 to 9 establishments .....	1	5	D	D	D	g
	Firms with 10 to 24 establishments .....	2	35	D	D	D	i
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	2	187	D	D	D	k
	Firms with 100 establishments or more .....	4	1 293	73 401 109	5 214 895	1 218 361	371 700
452910	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>18</b>	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Single unit firms .....	6	6	97 750	9 279	2 424	644
	Multiunit firms .....	12	1 524	81 821 006	5 853 286	1 367 065	427 713
	Firms with 1 establishment .....	2	2	D	D	D	c
	Firms with 2 establishments .....	1	2	D	D	D	f
	Firms with 3 or 4 establishments .....	—	—	—	—	—	—
	Firms with 5 to 9 establishments .....	1	5	D	D	D	g
	Firms with 10 to 24 establishments .....	2	35	D	D	D	i
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	2	187	D	D	D	k
	Firms with 100 establishments or more .....	4	1 293	73 401 109	5 214 895	1 218 361	371 700
45299	All other general merchandise stores						
	<b>All firms</b> .....	<b>10 300</b>	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Single unit firms .....	9 611	9 611	4 895 162	625 914	143 856	51 816
	Multiunit firms .....	689	14 664	23 522 385	2 299 195	569 593	231 790
	Firms with 1 establishment .....	290	290	D	D	D	h
	Firms with 2 establishments .....	161	322	D	D	D	i
	Firms with 3 or 4 establishments .....	106	352	1 009 186	102 814	24 065	7 703
	Firms with 5 to 9 establishments .....	49	305	D	D	D	i
	Firms with 10 to 24 establishments .....	41	594	D	D	D	j
	Firms with 25 to 49 establishments .....	14	483	1 225 641	120 183	29 689	9 472
	Firms with 50 to 99 establishments .....	9	567	1 327 504	166 217	44 610	13 450
	Firms with 100 establishments or more .....	19	11 751	15 530 527	1 485 840	369 785	170 592
452990	All other general merchandise stores						
	<b>All firms</b> .....	<b>10 300</b>	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Single unit firms .....	9 611	9 611	4 895 162	625 914	143 856	51 816
	Multiunit firms .....	689	14 664	23 522 385	2 299 195	569 593	231 790
	Firms with 1 establishment .....	290	290	D	D	D	h
	Firms with 2 establishments .....	161	322	D	D	D	i
	Firms with 3 or 4 establishments .....	106	352	1 009 186	102 814	24 065	7 703
	Firms with 5 to 9 establishments .....	49	305	D	D	D	i
	Firms with 10 to 24 establishments .....	41	594	D	D	D	j
	Firms with 25 to 49 establishments .....	14	483	1 225 641	120 183	29 689	9 472
	Firms with 50 to 99 establishments .....	9	567	1 327 504	166 217	44 610	13 450
	Firms with 100 establishments or more .....	19	11 751	15 530 527	1 485 840	369 785	170 592

**Table 3. Single Units and Multiunits: 1997—Con.**

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
4529901	Variety stores						
	<b>All firms</b> .....	<b>3 489</b>	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Single unit firms .....	3 283	3 283	D	D	D	j
	Multiunit firms .....	206	10 782	D	D	D	m
	Firms with 1 establishment .....	59	59	D	D	D	f
	Firms with 2 establishments .....	69	138	D	D	D	g
	Firms with 3 or 4 establishments .....	25	79	D	D	D	f
	Firms with 5 to 9 establishments .....	22	136	D	D	D	g
	Firms with 10 to 24 establishments .....	12	157	D	D	D	g
	Firms with 25 to 49 establishments .....	4	139	D	D	D	g
	Firms with 50 to 99 establishments .....	5	320	D	D	D	h
	Firms with 100 establishments or more .....	10	9 754	D	D	D	i
4529902	Catalog showrooms						
	<b>All firms</b> .....	<b>29</b>	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>i</b>
	Single unit firms .....	16	16	D	D	D	f
	Multiunit firms .....	13	655	D	D	D	i
	Firms with 1 establishment .....	5	5	D	D	D	c
	Firms with 2 establishments .....	1	2	D	D	D	a
	Firms with 3 or 4 establishments .....	1	3	D	D	D	b
	Firms with 5 to 9 establishments .....	1	5	D	D	D	c
	Firms with 10 to 24 establishments .....	2	28	D	D	D	g
	Firms with 25 to 49 establishments .....	1	41	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	571	D	D	D	i
4529903	Miscellaneous general merchandise stores						
	<b>All firms</b> .....	<b>6 815</b>	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Single unit firms .....	6 312	6 312	3 677 260	473 424	108 560	36 194
	Multiunit firms .....	503	3 227	9 760 268	946 494	229 931	75 851
	Firms with 1 establishment .....	247	247	D	D	D	h
	Firms with 2 establishments .....	100	200	775 240	84 262	19 778	5 239
	Firms with 3 or 4 establishments .....	77	258	941 629	92 015	21 799	6 854
	Firms with 5 to 9 establishments .....	29	181	708 425	63 249	15 088	4 208
	Firms with 10 to 24 establishments .....	30	445	2 129 366	166 130	39 363	11 720
	Firms with 25 to 49 establishments .....	8	272	877 207	85 632	20 754	6 470
	Firms with 50 to 99 establishments .....	4	242	D	D	D	i
	Firms with 100 establishments or more .....	8	1 382	3 024 763	282 238	65 685	28 685
<b>453</b>	<b>Miscellaneous store retailers</b>						
	<b>All firms</b> .....	<b>106 448</b>	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Single unit firms .....	99 859	99 859	39 213 238	5 585 891	1 236 149	422 786
	Multiunit firms .....	6 589	29 979	38 895 923	4 579 533	1 064 758	330 200
	Firms with 1 establishment .....	2 151	2 151	2 140 046	366 125	84 921	21 265
	Firms with 2 establishments .....	2 327	4 654	4 384 420	670 651	152 121	42 815
	Firms with 3 or 4 establishments .....	1 298	4 266	3 595 886	532 833	120 756	37 240
	Firms with 5 to 9 establishments .....	527	3 334	2 760 228	419 117	95 260	32 040
	Firms with 10 to 24 establishments .....	201	2 733	3 004 998	430 478	101 877	30 201
	Firms with 25 to 49 establishments .....	42	1 438	1 698 245	180 718	42 857	13 776
	Firms with 50 to 99 establishments .....	18	1 261	1 014 401	163 573	37 873	11 074
	Firms with 100 establishments or more .....	25	10 142	20 297 699	1 816 038	429 093	141 789
4531	Florists						
	<b>All firms</b> .....	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Single unit firms .....	24 035	24 035	5 463 023	1 128 667	266 674	104 400
	Multiunit firms .....	910	2 165	1 092 065	267 722	64 805	20 795
	Firms with 1 establishment .....	301	301	173 953	46 270	10 905	3 431
	Firms with 2 establishments .....	410	820	348 063	94 501	22 818	7 309
	Firms with 3 or 4 establishments .....	150	495	217 749	55 564	13 707	4 540
	Firms with 5 to 9 establishments .....	35	216	120 758	33 588	7 975	2 316
	Firms with 10 to 24 establishments .....	9	132	D	D	D	g
	Firms with 25 to 49 establishments .....	4	136	113 128	16 799	4 143	1 083
	Firms with 50 to 99 establishments .....	1	65	D	D	D	e
	Firms with 100 establishments or more .....	—	—	—	—	—	—
45311	Florists						
	<b>All firms</b> .....	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Single unit firms .....	24 035	24 035	5 463 023	1 128 667	266 674	104 400
	Multiunit firms .....	910	2 165	1 092 065	267 722	64 805	20 795
	Firms with 1 establishment .....	301	301	173 953	46 270	10 905	3 431
	Firms with 2 establishments .....	410	820	348 063	94 501	22 818	7 309
	Firms with 3 or 4 establishments .....	150	495	217 749	55 564	13 707	4 540
	Firms with 5 to 9 establishments .....	35	216	120 758	33 588	7 975	2 316
	Firms with 10 to 24 establishments .....	9	132	D	D	D	g
	Firms with 25 to 49 establishments .....	4	136	113 128	16 799	4 143	1 083
	Firms with 50 to 99 establishments .....	1	65	D	D	D	e
	Firms with 100 establishments or more .....	—	—	—	—	—	—



**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
453110	Florists						
	<b>All firms</b> .....	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Single unit firms .....	24 035	24 035	5 463 023	1 128 667	266 674	104 400
	Multiunit firms .....	910	2 165	1 092 065	267 722	64 805	20 795
	Firms with 1 establishment .....	301	301	173 953	46 270	10 905	3 431
	Firms with 2 establishments .....	410	820	348 063	94 501	22 818	7 309
	Firms with 3 or 4 establishments .....	150	495	217 749	55 564	13 707	4 540
	Firms with 5 to 9 establishments .....	35	216	120 758	33 588	7 975	2 316
	Firms with 10 to 24 establishments .....	9	132	D	D	D	g
	Firms with 25 to 49 establishments .....	4	136	113 128	16 799	4 143	1 083
	Firms with 50 to 99 establishments .....	1	65	D	D	D	e
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4532	Office supplies, stationery, & gift stores						
	<b>All firms</b> .....	<b>33 350</b>	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Single unit firms .....	30 776	30 776	10 338 617	1 534 834	337 941	133 901
	Multiunit firms .....	2 574	13 839	21 234 418	2 102 527	502 766	172 591
	Firms with 1 establishment .....	949	949	802 215	142 943	33 317	9 055
	Firms with 2 establishments .....	814	1 628	1 162 050	194 135	44 484	15 107
	Firms with 3 or 4 establishments .....	499	1 641	1 001 639	160 962	36 577	13 479
	Firms with 5 to 9 establishments .....	212	1 324	961 247	127 174	29 244	11 766
	Firms with 10 to 24 establishments .....	59	791	642 188	86 610	20 482	7 086
	Firms with 25 to 49 establishments .....	18	640	679 535	84 132	20 191	7 677
	Firms with 50 to 99 establishments .....	9	690	611 654	77 213	18 335	4 870
	Firms with 100 establishments or more .....	14	6 176	15 373 890	1 229 358	300 136	103 551
45321	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>4 611</b>	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Single unit firms .....	4 094	4 094	2 585 703	416 474	98 234	23 522
	Multiunit firms .....	517	3 236	14 490 036	1 164 221	289 654	74 599
	Firms with 1 establishment .....	246	246	385 314	66 233	15 935	3 007
	Firms with 2 establishments .....	151	302	376 482	66 872	16 860	3 263
	Firms with 3 or 4 establishments .....	82	264	206 316	36 420	8 651	2 131
	Firms with 5 to 9 establishments .....	23	142	169 926	23 502	5 748	1 203
	Firms with 10 to 24 establishments .....	7	86	D	D	D	g
	Firms with 25 to 49 establishments .....	1	42	D	D	D	e
	Firms with 50 to 99 establishments .....	4	305	436 938	54 554	12 985	2 618
	Firms with 100 establishments or more .....	3	1 849	12 711 915	885 738	221 886	61 085
453210	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>4 611</b>	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Single unit firms .....	4 094	4 094	2 585 703	416 474	98 234	23 522
	Multiunit firms .....	517	3 236	14 490 036	1 164 221	289 654	74 599
	Firms with 1 establishment .....	246	246	385 314	66 233	15 935	3 007
	Firms with 2 establishments .....	151	302	376 482	66 872	16 860	3 263
	Firms with 3 or 4 establishments .....	82	264	206 316	36 420	8 651	2 131
	Firms with 5 to 9 establishments .....	23	142	169 926	23 502	5 748	1 203
	Firms with 10 to 24 establishments .....	7	86	D	D	D	g
	Firms with 25 to 49 establishments .....	1	42	D	D	D	e
	Firms with 50 to 99 establishments .....	4	305	436 938	54 554	12 985	2 618
	Firms with 100 establishments or more .....	3	1 849	12 711 915	885 738	221 886	61 085
4532101	Stationery stores						
	<b>All firms</b> .....	<b>1 079</b>	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Single unit firms .....	1 007	1 007	372 151	55 056	12 753	4 582
	Multiunit firms .....	72	195	140 773	19 994	4 781	1 574
	Firms with 1 establishment .....	37	37	24 390	4 878	1 178	330
	Firms with 2 establishments .....	19	38	23 335	4 332	1 000	327
	Firms with 3 or 4 establishments .....	10	31	20 012	3 315	780	250
	Firms with 5 to 9 establishments .....	2	13	D	D	D	c
	Firms with 10 to 24 establishments .....	3	37	D	D	D	e
	Firms with 25 to 49 establishments .....	1	39	D	D	D	c
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4532102	Office supplies stores						
	<b>All firms</b> .....	<b>3 544</b>	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Single unit firms .....	3 087	3 087	2 213 552	361 418	85 481	18 940
	Multiunit firms .....	457	3 041	14 349 263	1 144 227	284 873	73 025
	Firms with 1 establishment .....	218	218	364 849	61 937	14 893	2 731
	Firms with 2 establishments .....	137	274	363 229	63 891	16 190	3 022
	Firms with 3 or 4 establishments .....	72	233	191 205	33 949	8 083	1 915
	Firms with 5 to 9 establishments .....	18	110	D	D	D	f
	Firms with 10 to 24 establishments .....	4	49	150 593	24 894	5 988	679
	Firms with 25 to 49 establishments .....	2	88	D	D	D	f
	Firms with 50 to 99 establishments .....	3	220	302 663	43 208	10 507	2 115
	Firms with 100 establishments or more .....	3	1 849	12 711 915	885 738	221 886	61 085

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
45322	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>28 795</b>	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Single unit firms .....	26 682	26 682	7 752 914	1 118 360	239 707	110 379
	Multiunit firms .....	2 113	10 603	6 744 382	938 306	213 112	97 992
	Firms with 1 establishment .....	775	775	462 646	85 548	19 401	6 611
	Firms with 2 establishments .....	657	1 314	793 546	129 917	28 269	12 152
	Firms with 3 or 4 establishments .....	409	1 351	766 319	118 505	26 509	11 015
	Firms with 5 to 9 establishments .....	187	1 165	779 838	101 482	22 984	10 403
	Firms with 10 to 24 establishments .....	53	721	D	D	D	i
	Firms with 25 to 49 establishments .....	16	573	D	D	D	i
	Firms with 50 to 99 establishments .....	5	380	169 265	20 215	4 816	2 012
	Firms with 100 establishments or more .....	11	4 324	2 660 390	343 399	78 187	42 402
453220	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>28 795</b>	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Single unit firms .....	26 682	26 682	7 752 914	1 118 360	239 707	110 379
	Multiunit firms .....	2 113	10 603	6 744 382	938 306	213 112	97 992
	Firms with 1 establishment .....	775	775	462 646	85 548	19 401	6 611
	Firms with 2 establishments .....	657	1 314	793 546	129 917	28 269	12 152
	Firms with 3 or 4 establishments .....	409	1 351	766 319	118 505	26 509	11 015
	Firms with 5 to 9 establishments .....	187	1 165	779 838	101 482	22 984	10 403
	Firms with 10 to 24 establishments .....	53	721	D	D	D	i
	Firms with 25 to 49 establishments .....	16	573	D	D	D	i
	Firms with 50 to 99 establishments .....	5	380	169 265	20 215	4 816	2 012
	Firms with 100 establishments or more .....	11	4 324	2 660 390	343 399	78 187	42 402
4533	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Single unit firms .....	13 573	13 573	3 763 267	585 380	130 159	47 397
	Multiunit firms .....	947	4 417	2 280 375	618 211	141 530	50 568
	Firms with 1 establishment .....	370	370	204 771	43 915	10 465	3 386
	Firms with 2 establishments .....	242	484	275 312	66 206	15 182	5 201
	Firms with 3 or 4 establishments .....	137	453	250 768	67 970	15 899	5 831
	Firms with 5 to 9 establishments .....	124	840	422 847	121 677	28 182	10 602
	Firms with 10 to 24 establishments .....	70	944	572 020	147 518	33 837	12 434
	Firms with 25 to 49 establishments .....	1	26	D	D	D	c
	Firms with 50 to 99 establishments .....	2	135	D	D	D	h
	Firms with 100 establishments or more .....	1	1 165	D	D	D	i
45331	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Single unit firms .....	13 573	13 573	3 763 267	585 380	130 159	47 397
	Multiunit firms .....	947	4 417	2 280 375	618 211	141 530	50 568
	Firms with 1 establishment .....	370	370	204 771	43 915	10 465	3 386
	Firms with 2 establishments .....	242	484	275 312	66 206	15 182	5 201
	Firms with 3 or 4 establishments .....	137	453	250 768	67 970	15 899	5 831
	Firms with 5 to 9 establishments .....	124	840	422 847	121 677	28 182	10 602
	Firms with 10 to 24 establishments .....	70	944	572 020	147 518	33 837	12 434
	Firms with 25 to 49 establishments .....	1	26	D	D	D	c
	Firms with 50 to 99 establishments .....	2	135	D	D	D	h
	Firms with 100 establishments or more .....	1	1 165	D	D	D	i
453310	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Single unit firms .....	13 573	13 573	3 763 267	585 380	130 159	47 397
	Multiunit firms .....	947	4 417	2 280 375	618 211	141 530	50 568
	Firms with 1 establishment .....	370	370	204 771	43 915	10 465	3 386
	Firms with 2 establishments .....	242	484	275 312	66 206	15 182	5 201
	Firms with 3 or 4 establishments .....	137	453	250 768	67 970	15 899	5 831
	Firms with 5 to 9 establishments .....	124	840	422 847	121 677	28 182	10 602
	Firms with 10 to 24 establishments .....	70	944	572 020	147 518	33 837	12 434
	Firms with 25 to 49 establishments .....	1	26	D	D	D	c
	Firms with 50 to 99 establishments .....	2	135	D	D	D	h
	Firms with 100 establishments or more .....	1	1 165	D	D	D	i
453310	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Single unit firms .....	13 573	13 573	3 763 267	585 380	130 159	47 397
	Multiunit firms .....	947	4 417	2 280 375	618 211	141 530	50 568
	Firms with 1 establishment .....	370	370	204 771	43 915	10 465	3 386
	Firms with 2 establishments .....	242	484	275 312	66 206	15 182	5 201
	Firms with 3 or 4 establishments .....	137	453	250 768	67 970	15 899	5 831
	Firms with 5 to 9 establishments .....	124	840	422 847	121 677	28 182	10 602
	Firms with 10 to 24 establishments .....	70	944	572 020	147 518	33 837	12 434
	Firms with 25 to 49 establishments .....	1	26	D	D	D	c
	Firms with 50 to 99 establishments .....	2	135	D	D	D	h
	Firms with 100 establishments or more .....	1	1 165	D	D	D	i
4539	Other miscellaneous store retailers						
	<b>All firms</b> .....	<b>33 812</b>	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Single unit firms .....	31 475	31 475	19 648 331	2 337 010	501 375	137 088
	Multiunit firms .....	2 337	9 558	14 289 065	1 591 073	355 657	86 246
	Firms with 1 establishment .....	749	749	1 097 040	159 021	35 995	7 342
	Firms with 2 establishments .....	861	1 722	2 607 686	317 187	70 148	15 401
	Firms with 3 or 4 establishments .....	478	1 569	2 129 319	241 278	53 278	13 020
	Firms with 5 to 9 establishments .....	147	891	1 242 661	129 193	28 426	7 221
	Firms with 10 to 24 establishments .....	67	920	1 661 359	179 270	42 889	8 763
	Firms with 25 to 49 establishments .....	20	702	920 802	77 465	17 976	4 646
	Firms with 50 to 99 establishments .....	7	472	267 222	46 411	10 629	2 895
	Firms with 100 establishments or more .....	8	2 533	4 362 976	441 248	96 316	26 958

**Table 3. Single Units and Multiunits: 1997—Con.**

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NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
45391	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>6 548</b>	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Single unit firms .....	6 167	6 167	2 195 552	328 789	77 782	29 625
	Multiunit firms .....	381	2 151	3 297 197	380 286	92 102	31 567
	Firms with 1 establishment .....	120	120	101 801	14 439	3 668	1 148
	Firms with 2 establishments .....	124	248	170 383	26 875	6 586	2 253
	Firms with 3 or 4 establishments .....	91	303	232 473	34 550	8 572	3 060
	Firms with 5 to 9 establishments .....	28	173	206 091	23 227	5 645	1 952
	Firms with 10 to 24 establishments .....	11	171	142 274	18 351	4 473	1 782
	Firms with 25 to 49 establishments .....	3	129	159 204	19 449	4 927	1 683
	Firms with 50 to 99 establishments .....	2	150	D	D	D	g
	Firms with 100 establishments or more .....	2	857	D	D	D	j
453910	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>6 548</b>	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Single unit firms .....	6 167	6 167	2 195 552	328 789	77 782	29 625
	Multiunit firms .....	381	2 151	3 297 197	380 286	92 102	31 567
	Firms with 1 establishment .....	120	120	101 801	14 439	3 668	1 148
	Firms with 2 establishments .....	124	248	170 383	26 875	6 586	2 253
	Firms with 3 or 4 establishments .....	91	303	232 473	34 550	8 572	3 060
	Firms with 5 to 9 establishments .....	28	173	206 091	23 227	5 645	1 952
	Firms with 10 to 24 establishments .....	11	171	142 274	18 351	4 473	1 782
	Firms with 25 to 49 establishments .....	3	129	159 204	19 449	4 927	1 683
	Firms with 50 to 99 establishments .....	2	150	D	D	D	g
	Firms with 100 establishments or more .....	2	857	D	D	D	j
45392	Art dealers						
	<b>All firms</b> .....	<b>5 299</b>	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Single unit firms .....	5 043	5 043	2 287 192	303 091	64 836	15 410
	Multiunit firms .....	256	655	713 606	98 061	22 746	4 100
	Firms with 1 establishment .....	105	105	94 724	18 704	4 425	811
	Firms with 2 establishments .....	103	206	334 190	34 718	7 373	1 279
	Firms with 3 or 4 establishments .....	30	98	111 426	14 664	3 569	615
	Firms with 5 to 9 establishments .....	10	61	83 209	12 448	2 741	466
	Firms with 10 to 24 establishments .....	4	62	47 667	9 657	2 522	406
	Firms with 25 to 49 establishments .....	4	123	42 390	7 870	2 116	523
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
453920	Art dealers						
	<b>All firms</b> .....	<b>5 299</b>	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Single unit firms .....	5 043	5 043	2 287 192	303 091	64 836	15 410
	Multiunit firms .....	256	655	713 606	98 061	22 746	4 100
	Firms with 1 establishment .....	105	105	94 724	18 704	4 425	811
	Firms with 2 establishments .....	103	206	334 190	34 718	7 373	1 279
	Firms with 3 or 4 establishments .....	30	98	111 426	14 664	3 569	615
	Firms with 5 to 9 establishments .....	10	61	83 209	12 448	2 741	466
	Firms with 10 to 24 establishments .....	4	62	47 667	9 657	2 522	406
	Firms with 25 to 49 establishments .....	4	123	42 390	7 870	2 116	523
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
45393	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>3 964</b>	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Single unit firms .....	3 479	3 479	7 107 873	574 443	122 308	23 228
	Multiunit firms .....	485	2 006	6 239 618	548 306	113 738	17 173
	Firms with 1 establishment .....	97	97	D	D	D	g
	Firms with 2 establishments .....	206	412	1 300 919	117 133	25 353	4 386
	Firms with 3 or 4 establishments .....	129	421	1 168 112	95 715	20 341	3 476
	Firms with 5 to 9 establishments .....	33	203	562 333	44 352	9 194	1 551
	Firms with 10 to 24 establishments .....	15	210	913 969	69 104	14 760	2 135
	Firms with 25 to 49 establishments .....	3	104	442 138	25 282	5 919	741
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	559	D	D	D	h
453930	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>3 964</b>	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Single unit firms .....	3 479	3 479	7 107 873	574 443	122 308	23 228
	Multiunit firms .....	485	2 006	6 239 618	548 306	113 738	17 173
	Firms with 1 establishment .....	97	97	D	D	D	g
	Firms with 2 establishments .....	206	412	1 300 919	117 133	25 353	4 386
	Firms with 3 or 4 establishments .....	129	421	1 168 112	95 715	20 341	3 476
	Firms with 5 to 9 establishments .....	33	203	562 333	44 352	9 194	1 551
	Firms with 10 to 24 establishments .....	15	210	913 969	69 104	14 760	2 135
	Firms with 25 to 49 establishments .....	3	104	442 138	25 282	5 919	741
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	559	D	D	D	h

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
45399	All other miscellaneous store retailers						
	<b>All firms</b> .....	<b>18 015</b>	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Single unit firms .....	16 786	16 786	8 057 714	1 130 687	236 449	68 825
	Multiunit firms .....	1 229	4 746	4 038 644	564 420	127 071	33 406
	Firms with 1 establishment .....	441	441	D	D	D	h
	Firms with 2 establishments .....	429	858	806 977	138 273	30 835	7 486
	Firms with 3 or 4 establishments .....	229	748	615 015	96 425	20 812	5 865
	Firms with 5 to 9 establishments .....	74	444	387 193	48 445	10 693	3 194
	Firms with 10 to 24 establishments .....	37	474	554 224	81 836	21 062	4 408
	Firms with 25 to 49 establishments .....	10	345	276 413	24 733	4 984	1 693
	Firms with 50 to 99 establishments .....	5	320	D	D	D	g
	Firms with 100 establishments or more .....	4	1 116	689 700	66 791	13 597	4 645
453991	Tobacco stores						
	<b>All firms</b> .....	<b>2 741</b>	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Single unit firms .....	2 495	2 495	1 912 182	132 702	28 471	9 433
	Multiunit firms .....	246	1 389	1 156 170	80 672	17 922	5 447
	Firms with 1 establishment .....	72	72	D	D	D	f
	Firms with 2 establishments .....	83	166	178 708	17 436	4 290	990
	Firms with 3 or 4 establishments .....	44	144	122 323	8 941	1 844	678
	Firms with 5 to 9 establishments .....	25	149	167 321	11 234	2 429	656
	Firms with 10 to 24 establishments .....	16	210	197 140	11 774	2 547	1 072
	Firms with 25 to 49 establishments .....	4	129	115 339	5 760	1 319	485
	Firms with 50 to 99 establishments .....	1	66	D	D	D	c
	Firms with 100 establishments or more .....	1	453	D	D	D	f
453998	All other miscellaneous store retailers (except tobacco stores)						
	<b>All firms</b> .....	<b>15 275</b>	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Single unit firms .....	14 291	14 291	6 145 532	997 985	207 978	59 392
	Multiunit firms .....	984	3 357	2 882 474	483 748	109 149	27 959
	Firms with 1 establishment .....	370	370	464 485	80 882	19 702	4 405
	Firms with 2 establishments .....	346	692	628 269	120 837	26 545	6 496
	Firms with 3 or 4 establishments .....	185	603	448 945	82 380	17 389	4 480
	Firms with 5 to 9 establishments .....	49	295	219 872	37 211	8 264	2 538
	Firms with 10 to 24 establishments .....	21	264	357 084	70 062	18 515	3 336
	Firms with 25 to 49 establishments .....	6	216	161 074	18 973	3 665	1 208
	Firms with 50 to 99 establishments .....	4	254	D	D	D	g
	Firms with 100 establishments or more .....	3	663	D	D	D	h
<b>454</b>	<b>Nonstore retailers</b>						
	<b>All firms</b> .....	<b>36 051</b>	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Single unit firms .....	33 264	33 264	40 583 948	5 421 107	1 239 324	236 727
	Multiunit firms .....	2 787	11 218	82 522 703	6 902 237	1 654 900	269 266
	Firms with 1 establishment .....	1 652	1 652	18 092 124	1 763 840	406 125	64 749
	Firms with 2 establishments .....	576	1 152	12 740 216	997 718	221 123	42 832
	Firms with 3 or 4 establishments .....	326	1 085	17 158 810	879 377	215 790	29 032
	Firms with 5 to 9 establishments .....	133	867	8 756 010	721 991	175 333	29 911
	Firms with 10 to 24 establishments .....	58	853	8 357 309	766 477	197 032	30 397
	Firms with 25 to 49 establishments .....	17	536	8 633 037	528 729	130 567	18 021
	Firms with 50 to 99 establishments .....	10	773	1 326 733	159 611	40 851	8 028
	Firms with 100 establishments or more .....	15	4 300	7 458 464	1 084 494	268 079	46 296
4541	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Single unit firms .....	8 430	8 430	17 807 472	1 961 423	432 791	80 177
	Multiunit firms .....	709	1 583	61 210 833	3 782 008	880 751	138 229
	Firms with 1 establishment .....	518	518	13 539 165	1 181 824	266 301	42 429
	Firms with 2 establishments .....	109	218	10 641 780	656 370	140 601	28 630
	Firms with 3 or 4 establishments .....	48	161	14 773 411	541 865	130 299	15 292
	Firms with 5 to 9 establishments .....	20	128	6 825 866	495 974	122 818	20 356
	Firms with 10 to 24 establishments .....	7	89	6 113 092	435 390	108 370	13 482
	Firms with 25 to 49 establishments .....	5	151	D	D	D	i
	Firms with 50 to 99 establishments .....	1	93	D	D	D	f
	Firms with 100 establishments or more .....	1	225	D	D	D	i
45411	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Single unit firms .....	8 430	8 430	17 807 472	1 961 423	432 791	80 177
	Multiunit firms .....	709	1 583	61 210 833	3 782 008	880 751	138 229
	Firms with 1 establishment .....	518	518	13 539 165	1 181 824	266 301	42 429
	Firms with 2 establishments .....	109	218	10 641 780	656 370	140 601	28 630
	Firms with 3 or 4 establishments .....	48	161	14 773 411	541 865	130 299	15 292
	Firms with 5 to 9 establishments .....	20	128	6 825 866	495 974	122 818	20 356
	Firms with 10 to 24 establishments .....	7	89	6 113 092	435 390	108 370	13 482
	Firms with 25 to 49 establishments .....	5	151	D	D	D	i
	Firms with 50 to 99 establishments .....	1	93	D	D	D	f
	Firms with 100 establishments or more .....	1	225	D	D	D	i

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
454110	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Single unit firms .....	8 430	8 430	17 807 472	1 961 423	432 791	80 177
	Multiunit firms .....	709	1 583	61 210 833	3 782 008	880 751	138 229
	Firms with 1 establishment .....	518	518	13 539 165	1 811 824	266 301	42 429
	Firms with 2 establishments .....	109	218	10 641 780	656 370	140 601	28 630
	Firms with 3 or 4 establishments .....	48	161	14 773 411	541 865	130 299	15 292
	Firms with 5 to 9 establishments .....	20	128	6 825 866	495 974	122 818	20 356
	Firms with 10 to 24 establishments .....	7	89	6 113 092	435 390	108 370	13 482
	Firms with 25 to 49 establishments .....	5	151	D	D	D	i
	Firms with 50 to 99 establishments .....	1	93	D	D	D	f
	Firms with 100 establishments or more .....	1	225	D	D	D	i
4542	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Single unit firms .....	5 559	5 559	3 762 024	709 424	166 356	35 585
	Multiunit firms .....	233	1 511	3 122 473	624 004	148 910	30 763
	Firms with 1 establishment .....	123	123	528 140	108 555	26 110	5 043
	Firms with 2 establishments .....	55	110	398 544	86 187	20 891	4 383
	Firms with 3 or 4 establishments .....	26	87	228 741	58 204	14 597	2 640
	Firms with 5 to 9 establishments .....	17	118	394 114	76 175	19 051	3 820
	Firms with 10 to 24 establishments .....	5	56	167 355	35 119	8 862	1 826
	Firms with 25 to 49 establishments .....	3	106	D	D	D	i
	Firms with 50 to 99 establishments .....	1	63	D	D	D	g
	Firms with 100 establishments or more .....	3	848	D	D	D	i
45421	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Single unit firms .....	5 559	5 559	3 762 024	709 424	166 356	35 585
	Multiunit firms .....	233	1 511	3 122 473	624 004	148 910	30 763
	Firms with 1 establishment .....	123	123	528 140	108 555	26 110	5 043
	Firms with 2 establishments .....	55	110	398 544	86 187	20 891	4 383
	Firms with 3 or 4 establishments .....	26	87	228 741	58 204	14 597	2 640
	Firms with 5 to 9 establishments .....	17	118	394 114	76 175	19 051	3 820
	Firms with 10 to 24 establishments .....	5	56	167 355	35 119	8 862	1 826
	Firms with 25 to 49 establishments .....	3	106	D	D	D	i
	Firms with 50 to 99 establishments .....	1	63	D	D	D	g
	Firms with 100 establishments or more .....	3	848	D	D	D	i
454210	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Single unit firms .....	5 559	5 559	3 762 024	709 424	166 356	35 585
	Multiunit firms .....	233	1 511	3 122 473	624 004	148 910	30 763
	Firms with 1 establishment .....	123	123	528 140	108 555	26 110	5 043
	Firms with 2 establishments .....	55	110	398 544	86 187	20 891	4 383
	Firms with 3 or 4 establishments .....	26	87	228 741	58 204	14 597	2 640
	Firms with 5 to 9 establishments .....	17	118	394 114	76 175	19 051	3 820
	Firms with 10 to 24 establishments .....	5	56	167 355	35 119	8 862	1 826
	Firms with 25 to 49 establishments .....	3	106	D	D	D	i
	Firms with 50 to 99 establishments .....	1	63	D	D	D	g
	Firms with 100 establishments or more .....	3	848	D	D	D	i
4543	Direct selling establishments						
	<b>All firms</b> .....	<b>21 155</b>	<b>27 399</b>	<b>37 203 849</b>	<b>5 246 485</b>	<b>1 265 416</b>	<b>221 239</b>
	Single unit firms .....	19 275	19 275	19 014 452	2 750 260	640 177	120 965
	Multiunit firms .....	1 880	8 124	18 189 397	2 496 225	625 239	100 274
	Firms with 1 establishment .....	1 042	1 042	4 224 792	488 808	119 146	18 428
	Firms with 2 establishments .....	416	832	2 035 139	268 558	63 260	10 017
	Firms with 3 or 4 establishments .....	253	837	2 253 436	272 460	67 061	10 501
	Firms with 5 to 9 establishments .....	97	626	1 471 361	207 499	50 597	9 224
	Firms with 10 to 24 establishments .....	44	673	1 526 608	219 648	58 224	10 959
	Firms with 25 to 49 establishments .....	9	278	D	D	D	i
	Firms with 50 to 99 establishments .....	8	614	D	D	D	i
	Firms with 100 establishments or more .....	11	3 222	4 663 916	732 651	185 220	30 190
45431	Fuel dealers						
	<b>All firms</b> .....	<b>8 151</b>	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Single unit firms .....	6 906	6 906	10 007 612	1 283 044	312 194	49 482
	Multiunit firms .....	1 245	5 626	12 614 637	1 472 249	374 424	54 296
	Firms with 1 establishment .....	677	677	2 938 401	268 394	64 012	9 410
	Firms with 2 establishments .....	279	558	1 645 458	192 895	45 531	6 698
	Firms with 3 or 4 establishments .....	169	558	1 326 061	158 160	40 558	5 792
	Firms with 5 to 9 establishments .....	64	417	1 096 547	119 677	30 872	4 397
	Firms with 10 to 24 establishments .....	35	521	1 276 123	157 899	42 624	5 934
	Firms with 25 to 49 establishments .....	7	209	668 796	103 163	30 102	3 070
	Firms with 50 to 99 establishments .....	6	465	822 500	91 931	24 568	3 862
	Firms with 100 establishments or more .....	8	2 221	2 840 751	380 130	96 157	15 133

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
454311	Heating oil dealers						
	<b>All firms</b> .....	<b>4 967</b>	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Single unit firms .....	4 209	4 209	7 164 065	854 762	211 666	31 217
	Multiunit firms .....	758	1 448	6 702 718	673 103	175 442	22 889
	Firms with 1 establishment .....	530	530	2 378 938	217 333	52 013	7 398
	Firms with 2 establishments .....	122	244	1 048 076	102 273	25 292	3 527
	Firms with 3 or 4 establishments .....	71	228	854 156	81 327	21 844	2 830
	Firms with 5 to 9 establishments .....	22	140	635 232	58 351	15 794	2 015
	Firms with 10 to 24 establishments .....	10	162	875 533	98 598	27 358	3 480
	Firms with 25 to 49 establishments .....	2	57	D	D	D	g
	Firms with 50 to 99 establishments .....	1	87	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—
454312	Liquefied petroleum gas (bottled gas) dealers						
	<b>All firms</b> .....	<b>2 998</b>	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Single unit firms .....	2 449	2 449	2 746 794	417 076	97 996	17 498
	Multiunit firms .....	549	4 174	5 910 545	798 963	198 935	31 391
	Firms with 1 establishment .....	222	222	709 133	70 042	16 489	2 673
	Firms with 2 establishments .....	147	294	596 732	83 653	18 697	2 968
	Firms with 3 or 4 establishments .....	97	323	468 892	78 357	19 158	2 949
	Firms with 5 to 9 establishments .....	42	266	388 705	55 655	13 761	2 220
	Firms with 10 to 24 establishments .....	23	327	340 534	53 096	13 603	2 230
	Firms with 25 to 49 establishments .....	5	152	D	D	D	f
	Firms with 50 to 99 establishments .....	5	369	D	D	D	g
	Firms with 100 establishments or more .....	8	2 221	2 840 751	380 130	96 157	15 133
454319	Other fuel dealers						
	<b>All firms</b> .....	<b>252</b>	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Single unit firms .....	248	248	96 753	11 206	2 532	767
	Multiunit firms .....	4	4	1 374	183	47	16
	Firms with 1 establishment .....	4	4	1 374	183	47	16
	Firms with 2 establishments .....	—	—	—	—	—	—
	Firms with 3 or 4 establishments .....	—	—	—	—	—	—
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
45439	Other direct selling establishments						
	<b>All firms</b> .....	<b>13 006</b>	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Single unit firms .....	12 369	12 369	9 006 840	1 467 216	327 983	71 483
	Multiunit firms .....	637	2 498	5 574 760	1 023 976	250 815	45 978
	Firms with 1 establishment .....	368	368	1 289 373	220 852	55 240	9 032
	Firms with 2 establishments .....	136	272	387 188	75 304	17 642	3 307
	Firms with 3 or 4 establishments .....	85	283	939 572	116 485	27 041	4 773
	Firms with 5 to 9 establishments .....	32	204	362 128	85 558	19 168	4 761
	Firms with 10 to 24 establishments .....	9	152	250 485	61 749	15 600	5 025
	Firms with 25 to 49 establishments .....	2	69	D	D	D	g
	Firms with 50 to 99 establishments .....	2	149	D	D	D	g
	Firms with 100 establishments or more .....	3	1 001	1 823 165	352 521	89 063	15 057
454390	Other direct selling establishments						
	<b>All firms</b> .....	<b>13 006</b>	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Single unit firms .....	12 369	12 369	9 006 840	1 467 216	327 983	71 483
	Multiunit firms .....	637	2 498	5 574 760	1 023 976	250 815	45 978
	Firms with 1 establishment .....	368	368	1 289 373	220 852	55 240	9 032
	Firms with 2 establishments .....	136	272	387 188	75 304	17 642	3 307
	Firms with 3 or 4 establishments .....	85	283	939 572	116 485	27 041	4 773
	Firms with 5 to 9 establishments .....	32	204	362 128	85 558	19 168	4 761
	Firms with 10 to 24 establishments .....	9	152	250 485	61 749	15 600	5 025
	Firms with 25 to 49 establishments .....	2	69	D	D	D	g
	Firms with 50 to 99 establishments .....	2	149	D	D	D	g
	Firms with 100 establishments or more .....	3	1 001	1 823 165	352 521	89 063	15 057
4543901	Direct selling, furniture, home furnishings, electronics, & appl						
	<b>All firms</b> .....	<b>3 738</b>	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Single unit firms .....	3 565	3 565	2 647 483	381 643	85 315	19 590
	Multiunit firms .....	173	719	969 810	169 411	40 762	9 913
	Firms with 1 establishment .....	101	101	479 262	60 800	15 022	2 071
	Firms with 2 establishments .....	45	90	D	D	D	f
	Firms with 3 or 4 establishments .....	20	63	97 291	15 678	3 795	744
	Firms with 5 to 9 establishments .....	5	33	65 384	14 223	3 432	790
	Firms with 10 to 24 establishments .....	1	11	D	D	D	c
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	421	D	D	D	i

**Table 3. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
4543902	Direct selling, books, periodicals, videos, & compact discs						
	<b>All firms</b> .....	<b>1 194</b>	<b>1 263</b>	<b>1 751 884</b>	<b>324 225</b>	<b>69 601</b>	<b>19 475</b>
	Single unit firms .....	1 152	1 152	1 168 449	211 326	43 115	10 981
	Multiunit firms .....	42	111	583 435	112 899	26 486	8 494
	Firms with 1 establishment .....	18	18	91 843	22 171	5 720	869
	Firms with 2 establishments .....	12	24	D	D	D	e
	Firms with 3 or 4 establishments .....	7	25	303 555	34 064	8 117	1 713
	Firms with 5 to 9 establishments .....	4	29	122 315	33 438	6 832	2 447
	Firms with 10 to 24 establishments .....	1	15	D	D	D	h
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4543903	Direct selling, other merchandise						
	<b>All firms</b> .....	<b>8 090</b>	<b>9 320</b>	<b>9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Single unit firms .....	7 652	7 652	5 190 908	874 247	199 553	40 912
	Multiunit firms .....	438	1 668	4 021 515	741 666	183 567	27 571
	Firms with 1 establishment .....	268	268	764 775	148 251	37 125	6 339
	Firms with 2 establishments .....	75	150	225 329	45 317	10 190	2 023
	Firms with 3 or 4 establishments .....	59	196	524 787	63 965	14 467	2 260
	Firms with 5 to 9 establishments .....	22	137	172 701	37 303	8 768	1 508
	Firms with 10 to 24 establishments .....	8	133	205 950	42 645	10 665	1 818
	Firms with 25 to 49 establishments .....	2	69	D	D	D	g
	Firms with 50 to 99 establishments .....	2	138	D	D	D	g
	Firms with 100 establishments or more .....	2	577	D	D	D	i

**Table 4. Sales Size of Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE</b>						
	<b>All firms</b>	<b>736 595</b>	<b>1 118 447</b>	<b>2 460 886 012</b>	<b>237 195 503</b>	<b>55 386 162</b>	<b>13 991 103</b>
	Firms operated for the entire year	616 610	996 560	2 416 590 830	233 062 168	54 533 203	13 732 847
	Firms with sales less than \$250,000	176 793	177 526	24 446 632	4 073 599	952 102	430 393
	Firms with sales of \$250,000 to \$499,999	131 268	133 331	47 231 303	6 824 766	1 576 409	542 160
	Firms with sales of \$500,000 to \$999,999	120 728	126 402	85 529 557	11 490 913	2 640 364	767 963
	Firms with sales of \$1,000,000 to \$2,499,999	106 262	121 734	164 253 991	19 911 532	4 552 689	1 134 091
	Firms with sales of \$2,500,000 to \$4,999,999	38 053	55 505	130 745 020	14 734 900	3 364 398	748 939
	Firms with sales of \$5,000,000 to \$9,999,999	18 745	38 698	130 249 857	13 682 422	3 124 464	644 143
	Firms with sales of \$10,000,000 to \$24,999,999	14 401	40 738	226 942 895	20 140 228	4 646 760	855 998
	Firms with sales of \$25,000,000 to \$49,999,999	6 130	27 250	212 567 920	16 905 594	3 897 729	641 861
	Firms with sales of \$50,000,000 to \$99,999,999	2 607	25 891	176 212 950	14 045 414	3 241 858	549 490
	Firms with sales of \$100,000,000 to \$249,999,999	1 013	39 418	149 793 592	12 870 412	3 030 394	635 619
	Firms with sales of \$250,000,000 or more	610	210 067	1 068 617 113	98 382 388	23 506 036	6 782 190
	Firms not operated for the entire year	119 985	121 887	44 295 182	4 133 335	852 959	258 256
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>						
	<b>All firms</b>	<b>95 502</b>	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Firms operated for the entire year	83 709	110 626	632 302 202	49 272 870	11 332 086	1 681 022
	Firms with sales less than \$250,000	12 570	12 592	1 857 905	323 350	76 453	24 769
	Firms with sales of \$250,000 to \$499,999	13 504	13 576	4 919 624	742 641	174 348	45 231
	Firms with sales of \$500,000 to \$999,999	15 347	15 675	10 970 682	1 561 251	361 829	81 204
	Firms with sales of \$1,000,000 to \$2,499,999	15 047	16 444	23 516 945	2 799 311	642 792	126 875
	Firms with sales of \$2,500,000 to \$4,999,999	7 047	8 784	24 778 692	2 372 982	540 540	97 657
	Firms with sales of \$5,000,000 to \$9,999,999	5 695	7 633	41 038 045	3 319 635	758 468	126 333
	Firms with sales of \$10,000,000 to \$24,999,999	7 844	10 210	128 572 628	9 301 380	2 139 488	310 977
	Firms with sales of \$25,000,000 to \$49,999,999	4 278	6 155	149 271 926	10 459 609	2 386 511	304 317
	Firms with sales of \$50,000,000 to \$99,999,999	1 793	3 984	119 979 918	8 385 860	1 912 854	230 697
	Firms with sales of \$100,000,000 to \$249,999,999	479	2 311	66 860 920	4 547 592	1 038 259	123 680
	Firms with sales of \$250,000,000 or more	105	13 262	60 534 917	5 459 259	1 300 744	209 282
	Firms not operated for the entire year	11 793	12 007	13 065 574	966 061	199 537	37 941
<b>4411</b>	<b>Automobile dealers</b>						
	<b>All firms</b>	<b>46 220</b>	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Firms operated for the entire year	40 021	43 009	542 731 175	36 696 615	8 422 299	1 114 879
	Firms with sales less than \$250,000	3 895	3 900	D	D	D	i
	Firms with sales of \$250,000 to \$499,999	3 803	3 806	1 394 439	140 516	33 635	9 210
	Firms with sales of \$500,000 to \$999,999	4 908	4 927	3 542 341	298 476	70 377	16 235
	Firms with sales of \$1,000,000 to \$2,499,999	5 982	6 047	9 577 941	673 245	157 440	31 244
	Firms with sales of \$2,500,000 to \$4,999,999	3 651	3 765	13 046 749	835 295	196 896	35 709
	Firms with sales of \$5,000,000 to \$9,999,999	4 190	4 328	30 749 900	2 024 042	470 848	78 452
	Firms with sales of \$10,000,000 to \$24,999,999	7 189	7 597	118 968 561	8 115 510	1 874 633	269 333
	Firms with sales of \$25,000,000 to \$49,999,999	4 137	4 685	144 391 425	9 924 011	2 265 181	284 499
	Firms with sales of \$50,000,000 to \$99,999,999	1 725	2 205	115 144 263	7 824 523	1 779 900	208 291
	Firms with sales of \$100,000,000 to \$249,999,999	458	1 011	63 290 092	4 180 517	948 975	107 185
	Firms with sales of \$250,000,000 or more	83	738	D	D	D	i
	Firms not operated for the entire year	6 199	6 228	10 921 117	703 532	146 105	24 116
<b>44111</b>	<b>New car dealers</b>						
	<b>All firms</b>	<b>23 680</b>	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Firms operated for the entire year	22 014	24 221	510 856 095	34 629 826	7 950 778	1 027 875
	Firms with sales less than \$250,000	457	457	73 803	8 211	1 885	605
	Firms with sales of \$250,000 to \$499,999	589	589	214 564	19 910	4 695	1 230
	Firms with sales of \$500,000 to \$999,999	832	832	606 565	54 894	12 557	2 858
	Firms with sales of \$1,000,000 to \$2,499,999	1 496	1 500	2 515 631	198 989	46 814	9 677
	Firms with sales of \$2,500,000 to \$4,999,999	1 886	1 901	7 008 531	498 942	119 273	22 624
	Firms with sales of \$5,000,000 to \$9,999,999	3 509	3 543	26 094 158	1 776 300	413 726	70 065
	Firms with sales of \$10,000,000 to \$24,999,999	6 915	7 169	114 838 074	7 897 915	1 823 858	262 029
	Firms with sales of \$25,000,000 to \$49,999,999	4 090	4 500	142 809 707	9 832 172	2 243 846	281 377
	Firms with sales of \$50,000,000 to \$99,999,999	1 706	2 106	113 867 433	7 753 001	1 762 889	206 201
	Firms with sales of \$100,000,000 to \$249,999,999	452	949	62 349 878	4 131 539	935 808	105 721
	Firms with sales of \$250,000,000 or more	82	675	40 477 751	2 457 953	585 427	65 488
	Firms not operated for the entire year	1 666	1 676	8 115 729	572 925	121 445	18 368
<b>441110</b>	<b>New car dealers</b>						
	<b>All firms</b>	<b>23 680</b>	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Firms operated for the entire year	22 014	24 221	510 856 095	34 629 826	7 950 778	1 027 875
	Firms with sales less than \$250,000	457	457	73 803	8 211	1 885	605
	Firms with sales of \$250,000 to \$499,999	589	589	214 564	19 910	4 695	1 230
	Firms with sales of \$500,000 to \$999,999	832	832	606 565	54 894	12 557	2 858
	Firms with sales of \$1,000,000 to \$2,499,999	1 496	1 500	2 515 631	198 989	46 814	9 677
	Firms with sales of \$2,500,000 to \$4,999,999	1 886	1 901	7 008 531	498 942	119 273	22 624
	Firms with sales of \$5,000,000 to \$9,999,999	3 509	3 543	26 094 158	1 776 300	413 726	70 065
	Firms with sales of \$10,000,000 to \$24,999,999	6 915	7 169	114 838 074	7 897 915	1 823 858	262 029
	Firms with sales of \$25,000,000 to \$49,999,999	4 090	4 500	142 809 707	9 832 172	2 243 846	281 377
	Firms with sales of \$50,000,000 to \$99,999,999	1 706	2 106	113 867 433	7 753 001	1 762 889	206 201
	Firms with sales of \$100,000,000 to \$249,999,999	452	949	62 349 878	4 131 539	935 808	105 721
	Firms with sales of \$250,000,000 or more	82	675	40 477 751	2 457 953	585 427	65 488
	Firms not operated for the entire year	1 666	1 676	8 115 729	572 925	121 445	18 368
<b>44112</b>	<b>Used car dealers</b>						
	<b>All firms</b>	<b>22 764</b>	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Firms operated for the entire year	18 212	18 771	31 803 352	2 061 445	470 501	86 849
	Firms with sales less than \$250,000	3 447	3 452	D	D	D	i
	Firms with sales of \$250,000 to \$499,999	3 228	3 231	1 185 610	121 726	29 264	8 031
	Firms with sales of \$500,000 to \$999,999	4 097	4 116	2 950 998	245 955	58 427	13 489
	Firms with sales of \$1,000,000 to \$2,499,999	4 529	4 593	7 129 472	482 235	112 478	21 860
	Firms with sales of \$2,500,000 to \$4,999,999	1 798	1 899	6 155 000	345 168	79 221	13 351
	Firms with sales of \$5,000,000 to \$9,999,999	730	840	4 983 138	267 218	62 156	9 111
	Firms with sales of \$10,000,000 to \$24,999,999	318	435	4 728 264	260 201	59 972	8 679
	Firms with sales of \$25,000,000 to \$49,999,999	47	104	1 545 206	86 308	20 095	2 653



**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
44112	Used car dealers—Con.						
	Firms operated for the entire year—Con.						
	Firms with sales of \$50,000,000 to \$99,999,999	12	32	774 223	35 857	8 525	789
	Firms with sales of \$100,000,000 to \$249,999,999	4	27	614 202	21 647	5 378	703
	Firms with sales of \$250,000,000 or more	2	42	D	D	D	g
	Firms not operated for the entire year	4 552	4 569	2 877 116	135 951	25 680	5 903
441120	Used car dealers						
	<b>All firms</b>	<b>22 764</b>	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Firms operated for the entire year	18 212	18 771	31 803 352	2 061 445	470 501	86 849
	Firms with sales less than \$250,000	3 447	3 452	D	D	D	i
	Firms with sales of \$250,000 to \$499,999	3 228	3 231	1 185 610	121 726	29 264	8 031
	Firms with sales of \$500,000 to \$999,999	4 097	4 116	2 950 998	245 955	58 427	13 489
	Firms with sales of \$1,000,000 to \$2,499,999	4 529	4 593	7 129 472	482 235	112 478	21 860
	Firms with sales of \$2,500,000 to \$4,999,999	1 798	1 899	6 155 000	345 168	79 221	13 351
	Firms with sales of \$5,000,000 to \$9,999,999	730	840	4 983 138	267 218	62 156	9 111
	Firms with sales of \$10,000,000 to \$24,999,999	318	435	4 728 264	260 201	59 972	8 679
	Firms with sales of \$25,000,000 to \$49,999,999	47	104	1 545 206	86 308	20 095	2 653
	Firms with sales of \$50,000,000 to \$99,999,999	12	32	774 223	35 857	8 525	789
	Firms with sales of \$100,000,000 to \$249,999,999	4	27	614 202	21 647	5 378	703
	Firms with sales of \$250,000,000 or more	2	42	D	D	D	g
	Firms not operated for the entire year	4 552	4 569	2 877 116	135 951	25 680	5 903
4412	Other motor vehicle dealers						
	<b>All firms</b>	<b>12 675</b>	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Firms operated for the entire year	11 002	11 906	27 845 000	2 488 291	532 536	99 521
	Firms with sales less than \$250,000	1 556	1 560	D	D	D	h
	Firms with sales of \$250,000 to \$499,999	1 593	1 597	575 838	81 281	17 865	4 768
	Firms with sales of \$500,000 to \$999,999	1 923	1 934	1 397 767	150 300	32 221	8 062
	Firms with sales of \$1,000,000 to \$2,499,999	2 962	3 017	4 783 992	448 123	96 927	21 000
	Firms with sales of \$2,500,000 to \$4,999,999	1 748	1 877	6 107 035	557 576	118 912	22 197
	Firms with sales of \$5,000,000 to \$9,999,999	823	985	5 625 047	511 178	106 119	17 511
	Firms with sales of \$10,000,000 to \$24,999,999	317	448	4 572 960	385 392	81 151	11 756
	Firms with sales of \$25,000,000 to \$49,999,999	54	142	1 846 172	132 480	28 210	4 394
	Firms with sales of \$50,000,000 to \$99,999,999	19	127	1 306 299	98 037	22 537	3 426
	Firms with sales of \$100,000,000 to \$249,999,999	5	36	782 269	44 628	10 884	1 295
	Firms with sales of \$250,000,000 or more	2	183	D	D	D	g
	Firms not operated for the entire year	1 673	1 683	1 045 506	81 625	14 206	3 247
44121	Recreational vehicle dealers						
	<b>All firms</b>	<b>2 777</b>	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Firms operated for the entire year	2 439	2 670	9 681 207	784 612	169 620	28 365
	Firms with sales less than \$250,000	253	254	D	D	D	e
	Firms with sales of \$250,000 to \$499,999	314	317	115 326	16 447	3 733	1 039
	Firms with sales of \$500,000 to \$999,999	393	395	285 115	31 178	6 899	1 675
	Firms with sales of \$1,000,000 to \$2,499,999	673	687	1 112 598	104 408	22 996	4 763
	Firms with sales of \$2,500,000 to \$4,999,999	385	417	1 357 413	121 117	25 639	4 818
	Firms with sales of \$5,000,000 to \$9,999,999	222	256	1 542 505	128 989	26 044	4 365
	Firms with sales of \$10,000,000 to \$24,999,999	146	189	2 194 329	170 579	34 988	5 170
	Firms with sales of \$25,000,000 to \$49,999,999	34	66	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999	14	53	972 067	72 521	17 077	2 325
	Firms with sales of \$100,000,000 to \$249,999,999	4	35	D	D	D	g
	Firms with sales of \$250,000,000 or more	1	1	D	D	D	e
	Firms not operated for the entire year	338	344	388 542	29 350	5 914	1 098
441210	Recreational vehicle dealers						
	<b>All firms</b>	<b>2 777</b>	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Firms operated for the entire year	2 439	2 670	9 681 207	784 612	169 620	28 365
	Firms with sales less than \$250,000	253	254	D	D	D	e
	Firms with sales of \$250,000 to \$499,999	314	317	115 326	16 447	3 733	1 039
	Firms with sales of \$500,000 to \$999,999	393	395	285 115	31 178	6 899	1 675
	Firms with sales of \$1,000,000 to \$2,499,999	673	687	1 112 598	104 408	22 996	4 763
	Firms with sales of \$2,500,000 to \$4,999,999	385	417	1 357 413	121 117	25 639	4 818
	Firms with sales of \$5,000,000 to \$9,999,999	222	256	1 542 505	128 989	26 044	4 365
	Firms with sales of \$10,000,000 to \$24,999,999	146	189	2 194 329	170 579	34 988	5 170
	Firms with sales of \$25,000,000 to \$49,999,999	34	66	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999	14	53	972 067	72 521	17 077	2 325
	Firms with sales of \$100,000,000 to \$249,999,999	4	35	D	D	D	g
	Firms with sales of \$250,000,000 or more	1	1	D	D	D	e
	Firms not operated for the entire year	338	344	388 542	29 350	5 914	1 098
44122	Motorcycle, boat, & other motor vehicle dealers						
	<b>All firms</b>	<b>9 903</b>	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Firms operated for the entire year	8 566	9 234	18 157 142	1 703 129	362 916	71 156
	Firms with sales less than \$250,000	1 303	1 306	D	D	D	g
	Firms with sales of \$250,000 to \$499,999	1 280	1 281	460 912	64 958	14 145	3 733
	Firms with sales of \$500,000 to \$999,999	1 530	1 539	1 112 652	119 122	25 322	6 387
	Firms with sales of \$1,000,000 to \$2,499,999	2 290	2 331	3 672 964	343 776	73 944	16 240
	Firms with sales of \$2,500,000 to \$4,999,999	1 363	1 459	4 749 222	436 335	93 260	17 375
	Firms with sales of \$5,000,000 to \$9,999,999	602	729	4 086 653	382 699	80 214	13 166
	Firms with sales of \$10,000,000 to \$24,999,999	171	259	2 378 631	214 813	46 163	6 586
	Firms with sales of \$25,000,000 to \$49,999,999	20	73	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999	5	74	334 232	25 516	5 460	1 101
	Firms with sales of \$100,000,000 to \$249,999,999	1	1	D	D	D	b
	Firms with sales of \$250,000,000 or more	1	182	D	D	D	g
	Firms not operated for the entire year	1 337	1 341	663 615	52 825	8 292	2 149

**Table 4. Sales Size of Firms: 1997—Con.**

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441221	Motorcycle dealers						
	<b>All firms</b> .....	<b>3 536</b>	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Firms operated for the entire year .....	3 146	3 244	7 186 561	696 195	148 997	28 407
	Firms with sales less than \$250,000 .....	440	440	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	398	399	141 762	18 881	4 337	1 207
	Firms with sales of \$500,000 to \$999,999 .....	443	446	326 026	32 206	7 158	1 913
	Firms with sales of \$1,000,000 to \$2,499,999 .....	852	863	1 401 246	125 219	27 239	6 203
	Firms with sales of \$2,500,000 to \$4,999,999 .....	657	687	2 318 128	221 620	46 349	8 755
	Firms with sales of \$5,000,000 to \$9,999,999 .....	279	307	1 868 622	183 353	38 779	6 292
	Firms with sales of \$10,000,000 to \$24,999,999 .....	74	99	968 443	95 321	20 790	2 905
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	3	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	390	391	182 699	15 870	2 436	619
441222	Boat dealers						
	<b>All firms</b> .....	<b>4 732</b>	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Firms operated for the entire year .....	4 033	4 560	8 591 092	810 961	170 317	34 024
	Firms with sales less than \$250,000 .....	654	654	94 908	17 942	3 763	1 246
	Firms with sales of \$250,000 to \$499,999 .....	658	658	238 852	35 395	7 265	1 911
	Firms with sales of \$500,000 to \$999,999 .....	770	776	559 582	65 284	13 084	3 263
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 046	1 065	1 662 993	165 373	34 522	7 479
	Firms with sales of \$2,500,000 to \$4,999,999 .....	543	598	1 875 197	170 790	37 008	6 869
	Firms with sales of \$5,000,000 to \$9,999,999 .....	260	348	1 800 917	168 506	34 704	5 725
	Firms with sales of \$10,000,000 to \$24,999,999 .....	82	141	1 216 147	104 338	22 401	3 268
	Firms with sales of \$25,000,000 to \$49,999,999 .....	15	65	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	73	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	1	182	D	D	D	g
	Firms not operated for the entire year .....	699	702	343 138	28 335	4 166	1 110
441229	All other motor vehicle dealers						
	<b>All firms</b> .....	<b>1 644</b>	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Firms operated for the entire year .....	1 396	1 430	2 379 489	195 973	43 602	8 725
	Firms with sales less than \$250,000 .....	209	212	27 848	4 994	1 158	371
	Firms with sales of \$250,000 to \$499,999 .....	224	224	80 298	10 682	2 543	615
	Firms with sales of \$500,000 to \$999,999 .....	318	318	227 782	21 723	5 099	1 215
	Firms with sales of \$1,000,000 to \$2,499,999 .....	398	409	618 882	54 153	12 355	2 589
	Firms with sales of \$2,500,000 to \$4,999,999 .....	169	180	579 501	45 884	10 272	1 836
	Firms with sales of \$5,000,000 to \$9,999,999 .....	60	66	397 515	30 015	6 547	1 101
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	15	180 173	13 092	2 625	345
	Firms with sales of \$25,000,000 to \$49,999,999 .....	2	4	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	1	D	D	D	b
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	1	D	D	D	b
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	248	248	137 778	8 620	1 690	420
4413	Automotive parts, accessories, & tire stores						
	<b>All firms</b> .....	<b>36 724</b>	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Firms operated for the entire year .....	32 797	55 707	61 722 164	10 087 695	2 377 058	466 576
	Firms with sales less than \$250,000 .....	7 128	7 141	1 070 101	198 038	46 790	14 716
	Firms with sales of \$250,000 to \$499,999 .....	8 118	8 180	2 952 908	521 585	123 010	31 278
	Firms with sales of \$500,000 to \$999,999 .....	8 531	8 829	6 041 451	1 114 760	259 766	57 011
	Firms with sales of \$1,000,000 to \$2,499,999 .....	6 126	7 400	9 193 034	1 683 085	389 806	74 826
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 675	3 174	5 715 783	991 350	227 223	40 209
	Firms with sales of \$5,000,000 to \$9,999,999 .....	695	2 310	4 745 700	788 584	182 500	30 536
	Firms with sales of \$10,000,000 to \$24,999,999 .....	353	2 184	5 289 404	826 046	189 984	30 775
	Firms with sales of \$25,000,000 to \$49,999,999 .....	88	1 302	3 037 045	399 585	91 898	15 270
	Firms with sales of \$50,000,000 to \$99,999,999 .....	46	1 616	3 310 582	445 005	106 200	18 258
	Firms with sales of \$100,000,000 to \$249,999,999 .....	17	1 238	2 663 140	302 743	73 188	14 390
	Firms with sales of \$250,000,000 or more .....	20	12 333	17 703 016	2 816 914	686 693	139 307
	Firms not operated for the entire year .....	3 927	4 100	1 102 814	181 173	39 419	10 624
44131	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>26 359</b>	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Firms operated for the entire year .....	23 474	39 477	42 326 763	6 591 136	1 557 735	325 818
	Firms with sales less than \$250,000 .....	5 466	5 478	D	D	D	j
	Firms with sales of \$250,000 to \$499,999 .....	6 106	6 149	2 217 778	382 461	90 419	23 124
	Firms with sales of \$500,000 to \$999,999 .....	5 890	6 119	4 130 730	724 488	170 145	38 129
	Firms with sales of \$1,000,000 to \$2,499,999 .....	4 048	4 973	6 056 218	1 076 370	251 426	49 594
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 148	2 241	3 908 185	676 489	156 395	28 102
	Firms with sales of \$5,000,000 to \$9,999,999 .....	455	1 561	3 085 142	510 488	118 902	20 679
	Firms with sales of \$10,000,000 to \$24,999,999 .....	249	1 321	3 754 326	568 383	131 586	21 828
	Firms with sales of \$25,000,000 to \$49,999,999 .....	56	811	1 923 871	256 967	59 287	10 042
	Firms with sales of \$50,000,000 to \$99,999,999 .....	31	1 229	2 222 645	305 891	73 982	13 160
	Firms with sales of \$100,000,000 to \$249,999,999 .....	11	928	1 760 825	200 003	48 580	10 595
	Firms with sales of \$250,000,000 or more .....	14	8 667	D	D	D	i
	Firms not operated for the entire year .....	2 885	3 042	838 905	127 079	31 902	8 738

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441310	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>26 359</b>	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Firms operated for the entire year .....	23 474	39 477	42 326 763	6 591 136	1 557 735	325 818
	Firms with sales less than \$250,000 .....	5 466	5 478	D	D	D	j
	Firms with sales of \$250,000 to \$499,999 .....	6 106	6 149	2 217 778	382 461	90 419	23 124
	Firms with sales of \$500,000 to \$999,999 .....	5 890	6 119	4 130 730	724 488	170 145	38 129
	Firms with sales of \$1,000,000 to \$2,499,999 .....	4 048	4 973	6 056 218	1 076 370	251 426	49 594
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 148	2 241	3 908 185	676 489	156 395	28 102
	Firms with sales of \$5,000,000 to \$9,999,999 .....	455	1 561	3 085 142	510 488	118 902	20 679
	Firms with sales of \$10,000,000 to \$24,999,999 .....	249	1 321	3 754 326	568 383	131 586	21 828
	Firms with sales of \$25,000,000 to \$49,999,999 .....	56	811	1 923 871	256 967	59 287	10 042
	Firms with sales of \$50,000,000 to \$99,999,999 .....	31	1 229	2 222 645	305 891	73 982	13 160
	Firms with sales of \$100,000,000 to \$249,999,999 .....	11	928	1 760 825	200 003	48 580	10 595
	Firms with sales of \$250,000,000 or more .....	14	8 667	D	D	D	l
	Firms not operated for the entire year .....	2 885	3 042	838 905	127 079	31 902	8 738
44132	Tire dealers						
	<b>All firms</b> .....	<b>10 494</b>	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Firms operated for the entire year .....	9 447	16 228	19 394 475	3 496 407	819 274	140 741
	Firms with sales less than \$250,000 .....	1 675	1 676	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	2 039	2 057	745 416	141 616	33 197	8 291
	Firms with sales of \$500,000 to \$999,999 .....	2 674	2 739	1 933 512	395 668	90 882	19 135
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 109	2 446	3 178 291	615 059	140 445	25 530
	Firms with sales of \$2,500,000 to \$4,999,999 .....	546	974	1 868 224	325 860	73 360	12 477
	Firms with sales of \$5,000,000 to \$9,999,999 .....	240	703	1 665 290	275 191	62 615	9 561
	Firms with sales of \$10,000,000 to \$24,999,999 .....	107	884	1 596 420	262 346	59 923	9 138
	Firms with sales of \$25,000,000 to \$49,999,999 .....	28	399	948 857	117 934	26 587	4 415
	Firms with sales of \$50,000,000 to \$99,999,999 .....	17	495	1 241 088	163 154	37 800	5 943
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	292	779 303	91 543	22 194	3 425
	Firms with sales of \$250,000,000 or more .....	7	3 563	D	D	D	k
	Firms not operated for the entire year .....	1 047	1 060	264 835	54 246	7 566	1 903
441320	Tire dealers						
	<b>All firms</b> .....	<b>10 494</b>	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Firms operated for the entire year .....	9 447	16 228	19 394 475	3 496 407	819 274	140 741
	Firms with sales less than \$250,000 .....	1 675	1 676	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	2 039	2 057	745 416	141 616	33 197	8 291
	Firms with sales of \$500,000 to \$999,999 .....	2 674	2 739	1 933 512	395 668	90 882	19 135
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 109	2 446	3 178 291	615 059	140 445	25 530
	Firms with sales of \$2,500,000 to \$4,999,999 .....	546	974	1 868 224	325 860	73 360	12 477
	Firms with sales of \$5,000,000 to \$9,999,999 .....	240	703	1 665 290	275 191	62 615	9 561
	Firms with sales of \$10,000,000 to \$24,999,999 .....	107	884	1 596 420	262 346	59 923	9 138
	Firms with sales of \$25,000,000 to \$49,999,999 .....	28	399	948 857	117 934	26 587	4 415
	Firms with sales of \$50,000,000 to \$99,999,999 .....	17	495	1 241 088	163 154	37 800	5 943
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	292	779 303	91 543	22 194	3 425
	Firms with sales of \$250,000,000 or more .....	7	3 563	D	D	D	k
	Firms not operated for the entire year .....	1 047	1 060	264 835	54 246	7 566	1 903
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>						
	<b>All firms</b> .....	<b>47 801</b>	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Firms operated for the entire year .....	40 786	57 630	69 835 079	9 732 843	2 278 023	470 932
	Firms with sales less than \$250,000 .....	10 728	10 761	1 512 773	270 978	63 884	24 680
	Firms with sales of \$250,000 to \$499,999 .....	9 132	9 227	3 307 648	523 219	121 714	35 938
	Firms with sales of \$500,000 to \$999,999 .....	9 247	9 604	6 574 680	984 672	227 572	55 002
	Firms with sales of \$1,000,000 to \$2,499,999 .....	7 741	9 015	11 804 111	1 827 430	418 280	81 879
	Firms with sales of \$2,500,000 to \$4,999,999 .....	2 367	3 840	8 047 566	1 259 659	290 808	48 364
	Firms with sales of \$5,000,000 to \$9,999,999 .....	924	2 638	6 356 759	949 253	215 388	35 402
	Firms with sales of \$10,000,000 to \$24,999,999 .....	408	1 842	5 944 122	807 207	190 673	29 661
	Firms with sales of \$25,000,000 to \$49,999,999 .....	117	1 422	3 948 893	495 598	115 679	19 180
	Firms with sales of \$50,000,000 to \$99,999,999 .....	65	2 326	4 596 676	539 165	131 191	27 136
	Firms with sales of \$100,000,000 to \$249,999,999 .....	35	2 245	5 180 081	574 204	139 355	28 952
	Firms with sales of \$250,000,000 or more .....	22	4 710	12 561 770	1 501 458	363 479	84 738
	Firms not operated for the entire year .....	7 015	7 095	1 855 734	226 598	46 268	11 913
4421	Furniture stores						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Firms operated for the entire year .....	18 483	26 435	40 005 716	5 499 888	1 299 638	244 880
	Firms with sales less than \$250,000 .....	3 566	3 578	522 578	89 890	21 521	8 063
	Firms with sales of \$250,000 to \$499,999 .....	3 902	3 937	1 425 973	211 861	50 106	14 944
	Firms with sales of \$500,000 to \$999,999 .....	4 529	4 676	3 241 293	470 497	109 875	26 826
	Firms with sales of \$1,000,000 to \$2,499,999 .....	4 158	4 858	6 412 797	978 728	226 401	45 050
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 352	2 124	4 620 689	713 164	166 778	27 932
	Firms with sales of \$5,000,000 to \$9,999,999 .....	560	1 456	3 854 268	573 861	131 987	21 366
	Firms with sales of \$10,000,000 to \$24,999,999 .....	256	1 114	3 786 334	508 158	120 783	19 003
	Firms with sales of \$25,000,000 to \$49,999,999 .....	80	803	2 733 419	338 969	78 297	12 150
	Firms with sales of \$50,000,000 to \$99,999,999 .....	44	1 003	3 148 564	371 991	91 642	14 187
	Firms with sales of \$100,000,000 to \$249,999,999 .....	23	898	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	13	1 988	D	D	D	k
	Firms not operated for the entire year .....	2 980	3 026	962 619	119 715	26 143	6 420

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>						
44211	Furniture stores						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Firms operated for the entire year .....	18 483	26 435	40 005 716	5 499 888	1 299 638	244 880
	Firms with sales less than \$250,000 .....	3 566	3 578	522 578	89 890	21 521	8 063
	Firms with sales of \$250,000 to \$499,999 .....	3 902	3 937	1 425 973	211 861	50 106	14 944
	Firms with sales of \$500,000 to \$999,999 .....	4 529	4 676	3 241 293	470 497	109 875	26 826
	Firms with sales of \$1,000,000 to \$2,499,999 .....	4 158	4 858	6 412 797	978 728	226 401	45 050
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 352	2 124	4 620 689	713 164	166 778	27 932
	Firms with sales of \$5,000,000 to \$9,999,999 .....	560	1 456	3 854 268	573 861	131 987	21 366
	Firms with sales of \$10,000,000 to \$24,999,999 .....	256	1 114	3 786 334	508 158	120 783	19 003
	Firms with sales of \$25,000,000 to \$49,999,999 .....	80	803	2 733 419	338 969	78 297	12 150
	Firms with sales of \$50,000,000 to \$99,999,999 .....	44	1 003	3 148 564	371 991	91 642	14 187
	Firms with sales of \$100,000,000 to \$249,999,999 .....	23	898	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	13	1 988	D	D	D	k
	Firms not operated for the entire year .....	2 980	3 026	962 619	119 715	26 143	6 420
442110	Furniture stores						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Firms operated for the entire year .....	18 483	26 435	40 005 716	5 499 888	1 299 638	244 880
	Firms with sales less than \$250,000 .....	3 566	3 578	522 578	89 890	21 521	8 063
	Firms with sales of \$250,000 to \$499,999 .....	3 902	3 937	1 425 973	211 861	50 106	14 944
	Firms with sales of \$500,000 to \$999,999 .....	4 529	4 676	3 241 293	470 497	109 875	26 826
	Firms with sales of \$1,000,000 to \$2,499,999 .....	4 158	4 858	6 412 797	978 728	226 401	45 050
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 352	2 124	4 620 689	713 164	166 778	27 932
	Firms with sales of \$5,000,000 to \$9,999,999 .....	560	1 456	3 854 268	573 861	131 987	21 366
	Firms with sales of \$10,000,000 to \$24,999,999 .....	256	1 114	3 786 334	508 158	120 783	19 003
	Firms with sales of \$25,000,000 to \$49,999,999 .....	80	803	2 733 419	338 969	78 297	12 150
	Firms with sales of \$50,000,000 to \$99,999,999 .....	44	1 003	3 148 564	371 991	91 642	14 187
	Firms with sales of \$100,000,000 to \$249,999,999 .....	23	898	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	13	1 988	D	D	D	k
	Firms not operated for the entire year .....	2 980	3 026	962 619	119 715	26 143	6 420
4422	Home furnishings stores						
	<b>All firms</b> .....	<b>26 407</b>	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Firms operated for the entire year .....	22 368	31 192	29 825 663	4 232 598	978 372	226 043
	Firms with sales less than \$250,000 .....	7 177	7 198	992 357	181 561	42 469	16 651
	Firms with sales of \$250,000 to \$499,999 .....	5 247	5 304	1 887 870	312 587	71 932	21 099
	Firms with sales of \$500,000 to \$999,999 .....	4 731	4 939	3 341 705	515 810	118 011	28 243
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 602	4 159	5 419 701	853 414	192 892	37 038
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 017	1 706	3 436 699	548 934	124 560	20 473
	Firms with sales of \$5,000,000 to \$9,999,999 .....	359	1 157	2 464 182	367 443	81 584	13 680
	Firms with sales of \$10,000,000 to \$24,999,999 .....	154	756	2 188 838	302 292	70 657	10 920
	Firms with sales of \$25,000,000 to \$49,999,999 .....	39	636	1 290 272	168 865	40 396	7 476
	Firms with sales of \$50,000,000 to \$99,999,999 .....	22	1 310	1 562 187	182 673	43 192	13 335
	Firms with sales of \$100,000,000 to \$249,999,999 .....	11	1 342	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	9	2 685	D	D	D	k
	Firms not operated for the entire year .....	4 039	4 072	896 815	107 240	20 138	5 502
44221	Floor covering stores						
	<b>All firms</b> .....	<b>14 122</b>	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Firms operated for the entire year .....	12 162	14 624	15 936 124	2 396 996	547 646	93 278
	Firms with sales less than \$250,000 .....	2 379	2 384	348 632	61 262	14 252	4 848
	Firms with sales of \$250,000 to \$499,999 .....	2 680	2 687	979 041	144 432	33 034	8 454
	Firms with sales of \$500,000 to \$999,999 .....	3 148	3 189	2 243 774	322 706	73 481	15 608
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 708	2 941	4 126 582	637 035	142 726	24 637
	Firms with sales of \$2,500,000 to \$4,999,999 .....	805	1 118	2 718 285	430 157	97 047	14 188
	Firms with sales of \$5,000,000 to \$9,999,999 .....	289	637	1 984 949	293 777	64 878	8 840
	Firms with sales of \$10,000,000 to \$24,999,999 .....	123	421	1 741 155	242 958	56 508	6 925
	Firms with sales of \$25,000,000 to \$49,999,999 .....	22	189	705 260	96 271	22 229	2 767
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	43	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	719	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	296	D	D	D	h
	Firms not operated for the entire year .....	1 960	1 979	535 690	61 212	12 359	2 908
442210	Floor covering stores						
	<b>All firms</b> .....	<b>14 122</b>	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Firms operated for the entire year .....	12 162	14 624	15 936 124	2 396 996	547 646	93 278
	Firms with sales less than \$250,000 .....	2 379	2 384	348 632	61 262	14 252	4 848
	Firms with sales of \$250,000 to \$499,999 .....	2 680	2 687	979 041	144 432	33 034	8 454
	Firms with sales of \$500,000 to \$999,999 .....	3 148	3 189	2 243 774	322 706	73 481	15 608
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 708	2 941	4 126 582	637 035	142 726	24 637
	Firms with sales of \$2,500,000 to \$4,999,999 .....	805	1 118	2 718 285	430 157	97 047	14 188
	Firms with sales of \$5,000,000 to \$9,999,999 .....	289	637	1 984 949	293 777	64 878	8 840
	Firms with sales of \$10,000,000 to \$24,999,999 .....	123	421	1 741 155	242 958	56 508	6 925
	Firms with sales of \$25,000,000 to \$49,999,999 .....	22	189	705 260	96 271	22 229	2 767
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	43	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	719	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	296	D	D	D	h
	Firms not operated for the entire year .....	1 960	1 979	535 690	61 212	12 359	2 908

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>						
44229	Other home furnishings stores						
	<b>All firms</b> .....	<b>12 291</b>	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Firms operated for the entire year .....	10 210	16 567	13 889 522	1 835 599	430 723	132 762
	Firms with sales less than \$250,000 .....	4 798	4 814	643 725	120 299	28 217	11 803
	Firms with sales of \$250,000 to \$499,999 .....	2 567	2 617	908 829	168 155	38 898	12 645
	Firms with sales of \$500,000 to \$999,999 .....	1 586	1 754	1 100 029	193 409	44 604	12 654
	Firms with sales of \$1,000,000 to \$2,499,999 .....	895	1 218	1 295 451	216 741	50 259	12 417
	Firms with sales of \$2,500,000 to \$4,999,999 .....	212	588	718 414	118 777	27 513	6 285
	Firms with sales of \$5,000,000 to \$9,999,999 .....	70	519	478 507	73 543	16 676	4 830
	Firms with sales of \$10,000,000 to \$24,999,999 .....	31	334	447 106	59 265	14 133	3 989
	Firms with sales of \$25,000,000 to \$49,999,999 .....	17	447	585 012	72 594	18 167	4 709
	Firms with sales of \$50,000,000 to \$99,999,999 .....	17	1 266	D	D	D	j
	Firms with sales of \$100,000,000 to \$249,999,999 .....	9	623	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	8	2 387	4 854 822	513 061	118 571	39 851
	Firms not operated for the entire year .....	2 081	2 094	361 142	46 031	7 782	2 597
442291	Window treatment stores						
	<b>All firms</b> .....	<b>1 736</b>	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Firms operated for the entire year .....	1 434	1 815	868 268	142 707	33 027	8 205
	Firms with sales less than \$250,000 .....	638	639	85 350	14 777	3 366	1 327
	Firms with sales of \$250,000 to \$499,999 .....	394	400	141 343	23 173	5 399	1 565
	Firms with sales of \$500,000 to \$999,999 .....	269	295	185 973	34 893	8 086	1 819
	Firms with sales of \$1,000,000 to \$2,499,999 .....	91	117	130 928	22 421	5 264	1 060
	Firms with sales of \$2,500,000 to \$4,999,999 .....	28	60	91 624	17 535	4 257	686
	Firms with sales of \$5,000,000 to \$9,999,999 .....	8	77	D	D	D	f
	Firms with sales of \$10,000,000 to \$24,999,999 .....	4	35	D	D	D	e
	Firms with sales of \$25,000,000 to \$49,999,999 .....	1	20	D	D	D	c
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	172	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	302	311	47 033	5 857	963	343
442299	All other home furnishings stores						
	<b>All firms</b> .....	<b>10 562</b>	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Firms operated for the entire year .....	8 781	14 748	13 020 521	1 692 798	397 696	124 557
	Firms with sales less than \$250,000 .....	4 162	4 177	558 735	105 666	24 887	10 486
	Firms with sales of \$250,000 to \$499,999 .....	2 173	2 217	767 486	144 982	33 499	11 080
	Firms with sales of \$500,000 to \$999,999 .....	1 317	1 459	914 056	158 516	36 518	10 835
	Firms with sales of \$1,000,000 to \$2,499,999 .....	806	1 104	1 167 780	194 467	45 040	11 384
	Firms with sales of \$2,500,000 to \$4,999,999 .....	185	529	629 899	101 670	23 346	5 636
	Firms with sales of \$5,000,000 to \$9,999,999 .....	63	445	D	D	D	h
	Firms with sales of \$10,000,000 to \$24,999,999 .....	26	289	D	D	D	h
	Firms with sales of \$25,000,000 to \$49,999,999 .....	16	427	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	16	1 093	D	D	D	j
	Firms with sales of \$100,000,000 to \$249,999,999 .....	9	623	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	8	2 385	4 852 948	512 967	118 548	39 832
	Firms not operated for the entire year .....	1 781	1 787	314 842	40 268	6 819	2 254
<b>443</b>	<b>Electronics &amp; appliance stores</b>						
	<b>All firms</b> .....	<b>30 652</b>	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Firms operated for the entire year .....	25 039	37 709	66 669 997	6 857 660	1 603 430	335 844
	Firms with sales less than \$250,000 .....	7 378	7 415	1 046 229	203 111	48 271	16 472
	Firms with sales of \$250,000 to \$499,999 .....	5 748	5 836	2 062 534	349 599	80 872	21 779
	Firms with sales of \$500,000 to \$999,999 .....	5 167	5 398	3 636 165	578 873	134 104	30 254
	Firms with sales of \$1,000,000 to \$2,499,999 .....	4 298	4 994	6 597 623	1 006 035	231 139	43 637
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 435	2 042	4 927 655	697 541	159 277	25 620
	Firms with sales of \$5,000,000 to \$9,999,999 .....	588	1 157	3 952 777	508 645	115 916	17 164
	Firms with sales of \$10,000,000 to \$24,999,999 .....	292	877	4 352 930	494 466	113 569	15 878
	Firms with sales of \$25,000,000 to \$49,999,999 .....	72	589	2 389 177	252 135	59 203	8 318
	Firms with sales of \$50,000,000 to \$99,999,999 .....	27	279	1 846 265	196 308	47 115	5 641
	Firms with sales of \$100,000,000 to \$249,999,999 .....	13	432	1 907 698	241 065	49 323	7 478
	Firms with sales of \$250,000,000 or more .....	21	8 690	33 950 944	2 329 882	564 641	143 603
	Firms not operated for the entire year .....	5 613	5 664	1 891 334	206 454	39 000	9 198
4431	Electronics & appliance stores						
	<b>All firms</b> .....	<b>30 652</b>	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Firms operated for the entire year .....	25 039	37 709	66 669 997	6 857 660	1 603 430	335 844
	Firms with sales less than \$250,000 .....	7 378	7 415	1 046 229	203 111	48 271	16 472
	Firms with sales of \$250,000 to \$499,999 .....	5 748	5 836	2 062 534	349 599	80 872	21 779
	Firms with sales of \$500,000 to \$999,999 .....	5 167	5 398	3 636 165	578 873	134 104	30 254
	Firms with sales of \$1,000,000 to \$2,499,999 .....	4 298	4 994	6 597 623	1 006 035	231 139	43 637
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 435	2 042	4 927 655	697 541	159 277	25 620
	Firms with sales of \$5,000,000 to \$9,999,999 .....	588	1 157	3 952 777	508 645	115 916	17 164
	Firms with sales of \$10,000,000 to \$24,999,999 .....	292	877	4 352 930	494 466	113 569	15 878
	Firms with sales of \$25,000,000 to \$49,999,999 .....	72	589	2 389 177	252 135	59 203	8 318
	Firms with sales of \$50,000,000 to \$99,999,999 .....	27	279	1 846 265	196 308	47 115	5 641
	Firms with sales of \$100,000,000 to \$249,999,999 .....	13	432	1 907 698	241 065	49 323	7 478
	Firms with sales of \$250,000,000 or more .....	21	8 690	33 950 944	2 329 882	564 641	143 603
	Firms not operated for the entire year .....	5 613	5 664	1 891 334	206 454	39 000	9 198

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
44311	Appliance, television, & other electronics stores						
	<b>All firms</b> .....	<b>19 314</b>	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Firms operated for the entire year .....	16 284	25 733	41 506 229	4 366 440	1 038 857	231 765
	Firms with sales less than \$250,000 .....	5 466	5 500	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	3 892	3 971	1 385 906	236 246	55 389	15 304
	Firms with sales of \$500,000 to \$999,999 .....	3 211	3 401	2 248 792	364 783	85 802	19 737
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 539	3 102	3 894 408	612 974	142 881	27 814
	Firms with sales of \$2,500,000 to \$4,999,999 .....	714	1 186	2 432 572	378 740	89 667	14 770
	Firms with sales of \$5,000,000 to \$9,999,999 .....	278	704	1 861 124	269 743	63 240	9 776
	Firms with sales of \$10,000,000 to \$24,999,999 .....	120	567	1 853 264	243 032	56 104	8 894
	Firms with sales of \$25,000,000 to \$49,999,999 .....	31	390	998 403	109 543	25 754	3 949
	Firms with sales of \$50,000,000 to \$99,999,999 .....	11	153	868 054	111 112	26 283	3 425
	Firms with sales of \$100,000,000 to \$249,999,999 .....	9	272	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	13	6 487	D	D	D	m
	Firms not operated for the entire year .....	3 030	3 056	744 749	95 937	20 698	5 268
443111	Household appliance stores						
	<b>All firms</b> .....	<b>9 185</b>	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Firms operated for the entire year .....	7 988	9 226	9 797 240	1 185 239	278 168	58 114
	Firms with sales less than \$250,000 .....	2 589	2 601	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	1 881	1 915	671 611	105 144	24 697	7 095
	Firms with sales of \$500,000 to \$999,999 .....	1 621	1 706	1 136 784	154 929	36 345	9 237
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 306	1 558	1 987 745	261 389	60 922	12 848
	Firms with sales of \$2,500,000 to \$4,999,999 .....	365	519	1 247 685	156 853	36 374	6 577
	Firms with sales of \$5,000,000 to \$9,999,999 .....	145	274	975 628	121 139	28 835	4 537
	Firms with sales of \$10,000,000 to \$24,999,999 .....	55	195	834 755	97 183	21 632	3 296
	Firms with sales of \$25,000,000 to \$49,999,999 .....	15	256	458 412	52 172	12 592	1 882
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	43	323 429	32 325	7 897	1 405
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	65	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	4	94	1 349 595	93 885	23 800	4 067
	Firms not operated for the entire year .....	1 197	1 258	285 654	32 291	8 533	2 106
443112	Radio, television, & other electronics stores						
	<b>All firms</b> .....	<b>10 164</b>	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Firms operated for the entire year .....	8 328	16 451	31 681 926	3 178 889	758 734	173 459
	Firms with sales less than \$250,000 .....	2 881	2 903	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	2 011	2 053	714 073	131 075	30 687	8 205
	Firms with sales of \$500,000 to \$999,999 .....	1 596	1 701	1 115 767	210 342	49 610	10 531
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 247	1 558	1 929 325	353 887	82 459	15 083
	Firms with sales of \$2,500,000 to \$4,999,999 .....	353	668	1 200 448	223 806	53 787	8 283
	Firms with sales of \$5,000,000 to \$9,999,999 .....	132	419	877 422	148 076	34 238	5 226
	Firms with sales of \$10,000,000 to \$24,999,999 .....	71	391	1 090 817	155 311	36 696	6 022
	Firms with sales of \$25,000,000 to \$49,999,999 .....	15	127	492 512	52 160	11 918	1 842
	Firms with sales of \$50,000,000 to \$99,999,999 .....	8	123	604 574	83 860	19 449	2 222
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	181	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	9	6 327	D	D	D	m
	Firms not operated for the entire year .....	1 836	1 854	486 158	65 958	14 120	3 354
44312	Computer & software stores						
	<b>All firms</b> .....	<b>9 856</b>	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Firms operated for the entire year .....	7 458	9 323	22 948 567	2 172 451	489 851	86 905
	Firms with sales less than \$250,000 .....	1 537	1 539	222 954	45 274	10 646	3 366
	Firms with sales of \$250,000 to \$499,999 .....	1 558	1 560	567 983	96 924	21 668	5 395
	Firms with sales of \$500,000 to \$999,999 .....	1 691	1 704	1 199 820	183 930	41 529	8 655
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 530	1 589	2 353 945	334 055	74 687	13 007
	Firms with sales of \$2,500,000 to \$4,999,999 .....	640	708	2 216 220	279 581	61 088	9 103
	Firms with sales of \$5,000,000 to \$9,999,999 .....	281	349	1 894 230	214 044	46 539	6 266
	Firms with sales of \$10,000,000 to \$24,999,999 .....	159	258	2 335 495	233 173	52 821	6 319
	Firms with sales of \$25,000,000 to \$49,999,999 .....	35	96	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	16	126	978 211	85 196	20 832	2 216
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	18	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	8	1 376	9 677 371	521 820	124 607	28 676
	Firms not operated for the entire year .....	2 398	2 418	1 110 096	105 313	16 977	3 596
443120	Computer & software stores						
	<b>All firms</b> .....	<b>9 856</b>	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Firms operated for the entire year .....	7 458	9 323	22 948 567	2 172 451	489 851	86 905
	Firms with sales less than \$250,000 .....	1 537	1 539	222 954	45 274	10 646	3 366
	Firms with sales of \$250,000 to \$499,999 .....	1 558	1 560	567 983	96 924	21 668	5 395
	Firms with sales of \$500,000 to \$999,999 .....	1 691	1 704	1 199 820	183 930	41 529	8 655
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 530	1 589	2 353 945	334 055	74 687	13 007
	Firms with sales of \$2,500,000 to \$4,999,999 .....	640	708	2 216 220	279 581	61 088	9 103
	Firms with sales of \$5,000,000 to \$9,999,999 .....	281	349	1 894 230	214 044	46 539	6 266
	Firms with sales of \$10,000,000 to \$24,999,999 .....	159	258	2 335 495	233 173	52 821	6 319
	Firms with sales of \$25,000,000 to \$49,999,999 .....	35	96	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	16	126	978 211	85 196	20 832	2 216
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	18	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	8	1 376	9 677 371	521 820	124 607	28 676
	Firms not operated for the entire year .....	2 398	2 418	1 110 096	105 313	16 977	3 596

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
4431201	Computer stores (custom assembly)						
	<b>All firms</b> .....	<b>3 681</b>	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Firms operated for the entire year .....	2 606	2 726	3 572 610	361 543	82 296	15 679
	Firms with sales less than \$250,000 .....	557	557	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	602	604	218 683	31 721	7 030	1 880
	Firms with sales of \$500,000 to \$999,999 .....	621	626	436 568	55 299	12 649	2 959
	Firms with sales of \$1,000,000 to \$2,499,999 .....	504	527	768 534	86 801	19 281	3 708
	Firms with sales of \$2,500,000 to \$4,999,999 .....	200	212	686 904	61 490	13 593	2 420
	Firms with sales of \$5,000,000 to \$9,999,999 .....	74	92	497 980	36 962	8 284	1 349
	Firms with sales of \$10,000,000 to \$24,999,999 .....	41	72	586 024	52 844	12 918	1 491
	Firms with sales of \$25,000,000 to \$49,999,999 .....	6	30	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	6	D	D	D	b
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 075	1 075	410 855	33 641	4 644	1 334
4431202	Other computer stores						
	<b>All firms</b> .....	<b>5 050</b>	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Firms operated for the entire year .....	4 058	4 676	16 709 481	1 422 631	329 662	57 093
	Firms with sales less than \$250,000 .....	733	734	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	821	821	300 843	52 286	11 966	2 951
	Firms with sales of \$500,000 to \$999,999 .....	915	920	652 894	103 854	23 927	4 831
	Firms with sales of \$1,000,000 to \$2,499,999 .....	890	920	1 376 237	203 306	47 061	7 958
	Firms with sales of \$2,500,000 to \$4,999,999 .....	382	432	1 322 463	175 055	38 735	5 593
	Firms with sales of \$5,000,000 to \$9,999,999 .....	180	216	1 211 668	141 805	31 923	4 106
	Firms with sales of \$10,000,000 to \$24,999,999 .....	93	144	1 395 421	140 236	32 651	3 616
	Firms with sales of \$25,000,000 to \$49,999,999 .....	27	74	894 009	83 078	18 438	2 365
	Firms with sales of \$50,000,000 to \$99,999,999 .....	11	62	680 312	50 237	11 427	1 311
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	53	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	4	300	8 391 317	422 588	100 691	22 065
	Firms not operated for the entire year .....	992	994	520 957	43 014	7 369	1 499
4431203	Prepackaged software stores						
	<b>All firms</b> .....	<b>1 144</b>	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Firms operated for the entire year .....	812	1 920	2 659 391	387 715	77 574	13 998
	Firms with sales less than \$250,000 .....	249	250	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	138	138	49 416	13 069	2 714	570
	Firms with sales of \$500,000 to \$999,999 .....	156	157	111 341	24 876	4 945	868
	Firms with sales of \$1,000,000 to \$2,499,999 .....	141	146	216 223	44 714	8 521	1 377
	Firms with sales of \$2,500,000 to \$4,999,999 .....	62	75	220 170	44 262	9 006	1 143
	Firms with sales of \$5,000,000 to \$9,999,999 .....	29	45	201 255	37 082	6 799	874
	Firms with sales of \$10,000,000 to \$24,999,999 .....	26	36	381 695	58 111	12 661	1 373
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	3	D	D	D	c
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	46	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	161	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	2	863	D	D	D	h
	Firms not operated for the entire year .....	332	350	185 369	29 220	5 283	898
44313	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>1 502</b>	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Firms operated for the entire year .....	1 314	2 650	2 208 726	317 927	74 384	17 137
	Firms with sales less than \$250,000 .....	378	379	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	299	306	109 111	16 486	3 828	1 082
	Firms with sales of \$500,000 to \$999,999 .....	271	301	191 544	30 845	7 039	1 896
	Firms with sales of \$1,000,000 to \$2,499,999 .....	232	304	353 918	59 727	13 747	2 868
	Firms with sales of \$2,500,000 to \$4,999,999 .....	83	149	284 302	39 524	8 668	1 762
	Firms with sales of \$5,000,000 to \$9,999,999 .....	32	113	214 708	27 948	6 519	1 158
	Firms with sales of \$10,000,000 to \$24,999,999 .....	11	33	132 443	13 301	3 469	526
	Firms with sales of \$25,000,000 to \$49,999,999 .....	6	99	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	142	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	824	D	D	D	h
	Firms not operated for the entire year .....	188	193	42 964	6 046	1 663	371
443130	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>1 502</b>	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Firms operated for the entire year .....	1 314	2 650	2 208 726	317 927	74 384	17 137
	Firms with sales less than \$250,000 .....	378	379	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	299	306	109 111	16 486	3 828	1 082
	Firms with sales of \$500,000 to \$999,999 .....	271	301	191 544	30 845	7 039	1 896
	Firms with sales of \$1,000,000 to \$2,499,999 .....	232	304	353 918	59 727	13 747	2 868
	Firms with sales of \$2,500,000 to \$4,999,999 .....	83	149	284 302	39 524	8 668	1 762
	Firms with sales of \$5,000,000 to \$9,999,999 .....	32	113	214 708	27 948	6 519	1 158
	Firms with sales of \$10,000,000 to \$24,999,999 .....	11	33	132 443	13 301	3 469	526
	Firms with sales of \$25,000,000 to \$49,999,999 .....	6	99	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	142	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	824	D	D	D	h
	Firms not operated for the entire year .....	188	193	42 964	6 046	1 663	371

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>						
	<b>All firms</b> .....	<b>68 247</b>	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Firms operated for the entire year .....	61 093	85 891	225 080 927	25 280 041	5 834 601	1 102 075
	Firms with sales less than \$250,000 .....	11 724	11 731	1 712 287	317 408	71 168	26 641
	Firms with sales of \$250,000 to \$499,999 .....	11 741	11 790	4 258 962	711 992	159 612	48 342
	Firms with sales of \$500,000 to \$999,999 .....	12 824	13 063	9 130 886	1 474 575	327 741	83 958
	Firms with sales of \$1,000,000 to \$2,499,999 .....	13 099	14 113	20 461 384	3 015 426	670 954	141 064
	Firms with sales of \$2,500,000 to \$4,999,999 .....	5 853	7 428	20 353 889	2 730 588	603 637	108 355
	Firms with sales of \$5,000,000 to \$9,999,999 .....	3 278	5 339	22 653 438	2 798 431	620 170	97 921
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 800	5 051	27 345 299	3 162 409	712 263	105 002
	Firms with sales of \$25,000,000 to \$49,999,999 .....	482	2 722	16 468 126	1 692 569	391 238	55 075
	Firms with sales of \$50,000,000 to \$99,999,999 .....	160	1 921	11 021 969	1 120 569	256 182	38 476
	Firms with sales of \$100,000,000 to \$249,999,999 .....	74	2 478	10 977 180	992 272	236 769	38 677
	Firms with sales of \$250,000,000 or more .....	58	10 255	80 697 507	7 263 802	1 784 867	358 564
	Firms not operated for the entire year .....	7 154	7 226	2 485 174	328 815	63 965	15 837
<b>4441</b>	<b>Building material &amp; supplies dealers</b>						
	<b>All firms</b> .....	<b>50 991</b>	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Firms operated for the entire year .....	46 404	67 293	194 210 930	22 081 786	5 143 689	941 331
	Firms with sales less than \$250,000 .....	8 528	8 532	1 247 792	237 257	54 556	18 981
	Firms with sales of \$250,000 to \$499,999 .....	8 695	8 730	3 158 725	545 420	126 018	35 811
	Firms with sales of \$500,000 to \$999,999 .....	9 630	9 814	6 873 764	1 146 625	260 997	63 576
	Firms with sales of \$1,000,000 to \$2,499,999 .....	10 122	10 931	15 832 919	2 404 738	542 979	109 656
	Firms with sales of \$2,500,000 to \$4,999,999 .....	4 611	5 874	16 062 419	2 256 858	502 857	87 101
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 631	4 258	18 202 788	2 367 865	526 752	80 138
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 495	4 218	22 797 459	2 738 976	618 407	88 104
	Firms with sales of \$25,000,000 to \$49,999,999 .....	427	2 293	14 656 848	1 542 161	358 232	48 542
	Firms with sales of \$50,000,000 to \$99,999,999 .....	148	1 689	10 202 040	1 047 304	238 871	34 050
	Firms with sales of \$100,000,000 to \$249,999,999 .....	70	2 248	10 422 444	948 852	226 766	36 111
	Firms with sales of \$250,000,000 or more .....	47	8 706	74 753 732	6 845 730	1 687 254	339 261
	Firms not operated for the entire year .....	4 587	4 623	1 677 266	231 314	48 732	10 965
<b>44411</b>	<b>Home centers</b>						
	<b>All firms</b> .....	<b>1 599</b>	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Firms operated for the entire year .....	1 398	3 784	51 467 873	4 972 025	1 202 050	282 775
	Firms with sales less than \$250,000 .....	148	148	21 918	3 976	897	322
	Firms with sales of \$250,000 to \$499,999 .....	171	171	64 530	10 884	2 546	693
	Firms with sales of \$500,000 to \$999,999 .....	244	245	178 706	26 747	6 180	1 576
	Firms with sales of \$1,000,000 to \$2,499,999 .....	421	428	684 070	92 180	20 443	4 876
	Firms with sales of \$2,500,000 to \$4,999,999 .....	216	252	762 856	99 687	22 200	5 126
	Firms with sales of \$5,000,000 to \$9,999,999 .....	103	165	705 585	91 460	20 780	4 324
	Firms with sales of \$10,000,000 to \$24,999,999 .....	62	197	915 278	112 797	26 372	5 512
	Firms with sales of \$25,000,000 to \$49,999,999 .....	10	66	344 585	39 313	9 021	2 354
	Firms with sales of \$50,000,000 to \$99,999,999 .....	6	25	346 967	37 748	9 273	2 060
	Firms with sales of \$100,000,000 to \$249,999,999 .....	6	142	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	11	1 945	D	D	D	m
	Firms not operated for the entire year .....	201	213	160 053	24 426	3 593	1 078
<b>444110</b>	<b>Home centers</b>						
	<b>All firms</b> .....	<b>1 599</b>	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Firms operated for the entire year .....	1 398	3 784	51 467 873	4 972 025	1 202 050	282 775
	Firms with sales less than \$250,000 .....	148	148	21 918	3 976	897	322
	Firms with sales of \$250,000 to \$499,999 .....	171	171	64 530	10 884	2 546	693
	Firms with sales of \$500,000 to \$999,999 .....	244	245	178 706	26 747	6 180	1 576
	Firms with sales of \$1,000,000 to \$2,499,999 .....	421	428	684 070	92 180	20 443	4 876
	Firms with sales of \$2,500,000 to \$4,999,999 .....	216	252	762 856	99 687	22 200	5 126
	Firms with sales of \$5,000,000 to \$9,999,999 .....	103	165	705 585	91 460	20 780	4 324
	Firms with sales of \$10,000,000 to \$24,999,999 .....	62	197	915 278	112 797	26 372	5 512
	Firms with sales of \$25,000,000 to \$49,999,999 .....	10	66	344 585	39 313	9 021	2 354
	Firms with sales of \$50,000,000 to \$99,999,999 .....	6	25	346 967	37 748	9 273	2 060
	Firms with sales of \$100,000,000 to \$249,999,999 .....	6	142	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	11	1 945	D	D	D	m
	Firms not operated for the entire year .....	201	213	160 053	24 426	3 593	1 078
<b>44412</b>	<b>Paint &amp; wallpaper stores</b>						
	<b>All firms</b> .....	<b>3 711</b>	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Firms operated for the entire year .....	3 296	8 005	7 863 581	999 120	232 291	42 797
	Firms with sales less than \$250,000 .....	813	813	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	851	853	306 253	46 168	10 728	2 978
	Firms with sales of \$500,000 to \$999,999 .....	829	871	583 793	89 238	20 623	4 648
	Firms with sales of \$1,000,000 to \$2,499,999 .....	561	749	845 785	136 919	31 321	5 667
	Firms with sales of \$2,500,000 to \$4,999,999 .....	136	294	452 978	76 047	16 933	2 667
	Firms with sales of \$5,000,000 to \$9,999,999 .....	51	223	334 522	53 217	12 301	1 960
	Firms with sales of \$10,000,000 to \$24,999,999 .....	34	373	515 942	69 335	15 875	2 713
	Firms with sales of \$25,000,000 to \$49,999,999 .....	9	292	328 613	41 755	8 551	1 618
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	132	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	695	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	3	2 710	D	D	D	j
	Firms not operated for the entire year .....	415	424	79 839	12 016	2 805	720



**Table 4. Sales Size of Firms: 1997—Con.**

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
444120	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>3 711</b>	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Firms operated for the entire year .....	3 296	8 005	7 863 581	999 120	232 291	42 797
	Firms with sales less than \$250,000 .....	813	813	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	851	853	306 253	46 168	10 728	2 978
	Firms with sales of \$500,000 to \$999,999 .....	829	871	583 793	89 238	20 623	4 648
	Firms with sales of \$1,000,000 to \$2,499,999 .....	561	749	845 785	136 919	31 321	5 667
	Firms with sales of \$2,500,000 to \$4,999,999 .....	136	294	452 978	76 047	16 933	2 667
	Firms with sales of \$5,000,000 to \$9,999,999 .....	51	223	334 522	53 217	12 301	1 960
	Firms with sales of \$10,000,000 to \$24,999,999 .....	34	373	515 942	69 335	15 875	2 713
	Firms with sales of \$25,000,000 to \$49,999,999 .....	9	292	328 613	41 755	8 551	1 618
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	132	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	695	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	3	2 710	D	D	D	j
	Firms not operated for the entire year .....	415	424	79 839	12 016	2 805	720
44413	Hardware stores						
	<b>All firms</b> .....	<b>13 711</b>	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Firms operated for the entire year .....	12 393	14 427	13 305 622	2 053 831	473 663	135 078
	Firms with sales less than \$250,000 .....	3 027	3 029	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	3 239	3 255	1 178 498	187 631	43 917	15 218
	Firms with sales of \$500,000 to \$999,999 .....	3 185	3 247	2 248 466	368 293	85 638	26 540
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 192	2 425	3 247 337	539 568	124 870	33 860
	Firms with sales of \$2,500,000 to \$4,999,999 .....	520	797	1 745 389	291 413	66 508	16 502
	Firms with sales of \$5,000,000 to \$9,999,999 .....	152	379	1 038 102	163 700	37 780	8 808
	Firms with sales of \$10,000,000 to \$24,999,999 .....	57	332	843 755	126 438	28 838	7 201
	Firms with sales of \$25,000,000 to \$49,999,999 .....	12	162	399 095	47 797	12 503	3 470
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	212	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	321	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	1	268	D	D	D	j
	Firms not operated for the entire year .....	1 318	1 321	299 641	41 500	8 835	2 753
444130	Hardware stores						
	<b>All firms</b> .....	<b>13 711</b>	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Firms operated for the entire year .....	12 393	14 427	13 305 622	2 053 831	473 663	135 078
	Firms with sales less than \$250,000 .....	3 027	3 029	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	3 239	3 255	1 178 498	187 631	43 917	15 218
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	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 192	2 425	3 247 337	539 568	124 870	33 860
	Firms with sales of \$2,500,000 to \$4,999,999 .....	520	797	1 745 389	291 413	66 508	16 502
	Firms with sales of \$5,000,000 to \$9,999,999 .....	152	379	1 038 102	163 700	37 780	8 808
	Firms with sales of \$10,000,000 to \$24,999,999 .....	57	332	843 755	126 438	28 838	7 201
	Firms with sales of \$25,000,000 to \$49,999,999 .....	12	162	399 095	47 797	12 503	3 470
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	212	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	321	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	1	268	D	D	D	j
	Firms not operated for the entire year .....	1 318	1 321	299 641	41 500	8 835	2 753
44419	Other building material dealers						
	<b>All firms</b> .....	<b>32 205</b>	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Firms operated for the entire year .....	29 542	41 062	121 519 882	14 051 603	3 233 952	480 106
	Firms with sales less than \$250,000 .....	4 559	4 561	655 187	138 236	31 177	9 784
	Firms with sales of \$250,000 to \$499,999 .....	4 471	4 485	1 623 799	303 499	69 469	17 077
	Firms with sales of \$500,000 to \$999,999 .....	5 416	5 490	3 897 449	668 255	149 933	31 162
	Firms with sales of \$1,000,000 to \$2,499,999 .....	7 028	7 398	11 178 161	1 651 911	369 943	66 077
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3 770	4 521	13 202 232	1 801 154	399 788	63 291
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 339	3 509	16 205 095	2 068 974	457 851	65 599
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 344	3 297	20 530 543	2 425 849	547 423	72 831
	Firms with sales of \$25,000,000 to \$49,999,999 .....	393	1 771	13 496 939	1 403 474	324 793	40 902
	Firms with sales of \$50,000,000 to \$99,999,999 .....	135	1 243	9 303 834	934 031	213 490	28 614
	Firms with sales of \$100,000,000 to \$249,999,999 .....	55	1 075	7 856 231	698 098	165 774	21 104
	Firms with sales of \$250,000,000 or more .....	32	3 712	23 570 412	1 958 122	504 311	63 665
	Firms not operated for the entire year .....	2 663	2 680	1 191 705	158 579	35 232	6 989
444190	Other building material dealers						
	<b>All firms</b> .....	<b>32 205</b>	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Firms operated for the entire year .....	29 542	41 062	121 519 882	14 051 603	3 233 952	480 106
	Firms with sales less than \$250,000 .....	4 559	4 561	655 187	138 236	31 177	9 784
	Firms with sales of \$250,000 to \$499,999 .....	4 471	4 485	1 623 799	303 499	69 469	17 077
	Firms with sales of \$500,000 to \$999,999 .....	5 416	5 490	3 897 449	668 255	149 933	31 162
	Firms with sales of \$1,000,000 to \$2,499,999 .....	7 028	7 398	11 178 161	1 651 911	369 943	66 077
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3 770	4 521	13 202 232	1 801 154	399 788	63 291
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 339	3 509	16 205 095	2 068 974	457 851	65 599
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	Firms with sales of \$50,000,000 to \$99,999,999 .....	135	1 243	9 303 834	934 031	213 490	28 614
	Firms with sales of \$100,000,000 to \$249,999,999 .....	55	1 075	7 856 231	698 098	165 774	21 104
	Firms with sales of \$250,000,000 or more .....	32	3 712	23 570 412	1 958 122	504 311	63 665
	Firms not operated for the entire year .....	2 663	2 680	1 191 705	158 579	35 232	6 989

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
4441901	Retail lumber yards						
	<b>All firms</b> .....	<b>7 652</b>	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Firms operated for the entire year .....	7 117	10 507	41 556 163	4 417 320	997 504	169 644
	Firms with sales less than \$250,000 .....	586	586	86 312	15 377	3 489	1 179
	Firms with sales of \$250,000 to \$499,999 .....	704	707	262 890	40 315	9 269	2 482
	Firms with sales of \$500,000 to \$999,999 .....	1 025	1 041	750 841	103 174	23 553	5 440
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 893	1 987	3 108 715	392 021	88 139	18 536
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 287	1 470	4 520 891	543 901	121 981	22 226
	Firms with sales of \$5,000,000 to \$9,999,999 .....	890	1 229	6 234 606	704 940	156 697	25 916
	Firms with sales of \$10,000,000 to \$24,999,999 .....	503	1 007	7 647 062	863 012	195 452	29 566
	Firms with sales of \$25,000,000 to \$49,999,999 .....	145	547	5 064 218	523 753	115 144	16 587
	Firms with sales of \$50,000,000 to \$99,999,999 .....	54	308	3 661 097	348 843	77 434	12 164
	Firms with sales of \$100,000,000 to \$249,999,999 .....	17	316	2 570 172	228 408	50 054	7 933
	Firms with sales of \$250,000,000 or more .....	13	1 309	7 649 359	653 576	156 292	27 615
	Firms not operated for the entire year .....	535	539	289 853	34 187	9 005	1 912
4441902	All other building material dealers						
	<b>All firms</b> .....	<b>24 774</b>	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Firms operated for the entire year .....	22 635	30 546	79 958 628	9 633 337	2 236 091	310 399
	Firms with sales less than \$250,000 .....	3 978	3 980	569 450	123 078	27 742	8 622
	Firms with sales of \$250,000 to \$499,999 .....	3 784	3 796	1 367 901	264 392	60 486	14 653
	Firms with sales of \$500,000 to \$999,999 .....	4 421	4 480	3 167 671	568 508	127 231	25 848
	Firms with sales of \$1,000,000 to \$2,499,999 .....	5 181	5 454	8 141 433	1 270 558	284 092	47 926
	Firms with sales of \$2,500,000 to \$4,999,999 .....	2 540	3 116	8 891 914	1 284 273	284 179	42 023
	Firms with sales of \$5,000,000 to \$9,999,999 .....	1 493	2 333	10 298 479	1 394 232	308 205	40 653
	Firms with sales of \$10,000,000 to \$24,999,999 .....	857	2 263	13 172 007	1 594 341	360 052	44 278
	Firms with sales of \$25,000,000 to \$49,999,999 .....	247	1 222	8 444 831	898 326	212 341	24 813
	Firms with sales of \$50,000,000 to \$99,999,999 .....	79	885	5 497 027	551 580	128 556	15 042
	Firms with sales of \$100,000,000 to \$249,999,999 .....	35	688	4 829 757	418 476	104 317	11 990
	Firms with sales of \$250,000,000 or more .....	20	2 329	15 578 158	1 265 573	338 890	34 551
	Firms not operated for the entire year .....	2 139	2 150	906 943	125 338	26 584	5 140
4442	Lawn & garden equipment & supplies stores						
	<b>All firms</b> .....	<b>17 334</b>	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Firms operated for the entire year .....	14 760	18 591	30 868 386	3 197 987	690 807	160 706
	Firms with sales less than \$250,000 .....	3 204	3 207	465 881	80 465	16 683	7 681
	Firms with sales of \$250,000 to \$499,999 .....	3 055	3 067	1 103 899	167 201	33 739	12 562
	Firms with sales of \$500,000 to \$999,999 .....	3 212	3 265	2 270 493	330 168	67 281	20 487
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 006	3 201	4 675 337	615 464	129 039	31 701
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 248	1 542	4 308 638	474 989	101 031	21 249
	Firms with sales of \$5,000,000 to \$9,999,999 .....	651	1 073	4 473 415	431 492	94 137	17 804
	Firms with sales of \$10,000,000 to \$24,999,999 .....	302	810	4 464 883	415 651	91 704	16 582
	Firms with sales of \$25,000,000 to \$49,999,999 .....	55	428	1 809 721	150 004	32 913	6 518
	Firms with sales of \$50,000,000 to \$99,999,999 .....	13	292	915 974	84 759	20 120	4 963
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	159	440 506	30 118	6 646	1 884
	Firms with sales of \$250,000,000 or more .....	11	1 547	5 939 639	417 676	97 514	19 275
	Firms not operated for the entire year .....	2 574	2 610	809 519	97 769	15 338	4 910
44421	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 482</b>	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Firms operated for the entire year .....	3 898	4 183	3 918 698	519 166	115 309	25 743
	Firms with sales less than \$250,000 .....	1 021	1 022	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	964	967	344 137	50 654	11 010	3 341
	Firms with sales of \$500,000 to \$999,999 .....	904	914	633 709	93 820	20 167	5 159
	Firms with sales of \$1,000,000 to \$2,499,999 .....	714	743	1 076 387	144 312	32 100	6 748
	Firms with sales of \$2,500,000 to \$4,999,999 .....	192	236	650 059	79 341	18 182	3 242
	Firms with sales of \$5,000,000 to \$9,999,999 .....	78	110	517 805	57 266	12 921	2 002
	Firms with sales of \$10,000,000 to \$24,999,999 .....	19	35	295 261	36 671	8 448	1 112
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	102	180 052	21 656	4 562	993
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	54	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	584	586	150 495	16 289	2 234	736
444210	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 482</b>	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Firms operated for the entire year .....	3 898	4 183	3 918 698	519 166	115 309	25 743
	Firms with sales less than \$250,000 .....	1 021	1 022	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	964	967	344 137	50 654	11 010	3 341
	Firms with sales of \$500,000 to \$999,999 .....	904	914	633 709	93 820	20 167	5 159
	Firms with sales of \$1,000,000 to \$2,499,999 .....	714	743	1 076 387	144 312	32 100	6 748
	Firms with sales of \$2,500,000 to \$4,999,999 .....	192	236	650 059	79 341	18 182	3 242
	Firms with sales of \$5,000,000 to \$9,999,999 .....	78	110	517 805	57 266	12 921	2 002
	Firms with sales of \$10,000,000 to \$24,999,999 .....	19	35	295 261	36 671	8 448	1 112
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	102	180 052	21 656	4 562	993
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	54	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	584	586	150 495	16 289	2 234	736

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44422	Nursery & garden centers						
	<b>All firms</b> .....	<b>12 873</b>	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Firms operated for the entire year .....	10 883	14 408	26 949 688	2 678 821	575 498	134 963
	Firms with sales less than \$250,000 .....	2 183	2 185	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	2 096	2 106	761 567	116 806	22 783	9 234
	Firms with sales of \$500,000 to \$999,999 .....	2 316	2 360	1 642 622	237 350	47 331	15 379
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 298	2 455	3 607 842	472 785	97 291	25 042
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 062	1 313	3 681 310	399 291	83 854	18 193
	Firms with sales of \$5,000,000 to \$9,999,999 .....	568	948	3 922 219	368 129	79 683	15 479
	Firms with sales of \$10,000,000 to \$24,999,999 .....	283	775	4 169 622	378 980	83 256	15 470
	Firms with sales of \$25,000,000 to \$49,999,999 .....	51	348	1 652 110	132 448	29 328	5 782
	Firms with sales of \$50,000,000 to \$99,999,999 .....	12	213	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	159	440 506	30 118	6 646	1 884
	Firms with sales of \$250,000,000 or more .....	11	1 546	5 939 375	417 569	97 487	19 270
	Firms not operated for the entire year .....	1 990	2 024	659 024	81 480	13 104	4 174
444220	Nursery & garden centers						
	<b>All firms</b> .....	<b>12 873</b>	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Firms operated for the entire year .....	10 883	14 408	26 949 688	2 678 821	575 498	134 963
	Firms with sales less than \$250,000 .....	2 183	2 185	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	2 096	2 106	761 567	116 806	22 783	9 234
	Firms with sales of \$500,000 to \$999,999 .....	2 316	2 360	1 642 622	237 350	47 331	15 379
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 298	2 455	3 607 842	472 785	97 291	25 042
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 062	1 313	3 681 310	399 291	83 854	18 193
	Firms with sales of \$5,000,000 to \$9,999,999 .....	568	948	3 922 219	368 129	79 683	15 479
	Firms with sales of \$10,000,000 to \$24,999,999 .....	283	775	4 169 622	378 980	83 256	15 470
	Firms with sales of \$25,000,000 to \$49,999,999 .....	51	348	1 652 110	132 448	29 328	5 782
	Firms with sales of \$50,000,000 to \$99,999,999 .....	12	213	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	159	440 506	30 118	6 646	1 884
	Firms with sales of \$250,000,000 or more .....	11	1 546	5 939 375	417 569	97 487	19 270
	Firms not operated for the entire year .....	1 990	2 024	659 024	81 480	13 104	4 174
<b>445</b>	<b>Food &amp; beverage stores</b>						
	<b>All firms</b> .....	<b>110 886</b>	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Firms operated for the entire year .....	89 076	126 568	395 360 594	40 004 767	9 527 520	2 844 144
	Firms with sales less than \$250,000 .....	21 373	21 453	3 248 591	417 117	51 981	51 275
	Firms with sales of \$250,000 to \$499,999 .....	22 905	23 112	8 306 090	816 659	189 281	84 934
	Firms with sales of \$500,000 to \$999,999 .....	21 110	21 617	14 844 822	1 391 190	322 680	130 122
	Firms with sales of \$1,000,000 to \$2,499,999 .....	13 941	15 256	21 139 131	2 023 269	469 024	170 316
	Firms with sales of \$2,500,000 to \$4,999,999 .....	5 108	6 495	17 754 510	1 769 973	412 565	139 982
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 506	3 951	17 123 860	1 774 728	415 174	133 657
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 353	3 896	20 219 428	2 129 646	501 462	156 218
	Firms with sales of \$25,000,000 to \$49,999,999 .....	356	2 416	12 099 002	1 246 017	293 436	87 135
	Firms with sales of \$50,000,000 to \$99,999,999 .....	178	3 880	12 174 261	1 275 514	303 448	91 372
	Firms with sales of \$100,000,000 to \$249,999,999 .....	123	3 507	18 565 030	1 852 830	438 777	130 191
	Firms with sales of \$250,000,000 or more .....	123	20 985	249 885 869	25 307 824	6 083 692	1 668 942
	Firms not operated for the entire year .....	21 810	21 960	6 403 905	576 328	118 871	48 930
4451	Grocery stores						
	<b>All firms</b> .....	<b>68 006</b>	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Firms operated for the entire year .....	54 487	82 941	363 710 298	37 010 054	8 827 870	2 607 970
	Firms with sales less than \$250,000 .....	12 134	12 152	1 872 551	219 332	51 534	26 157
	Firms with sales of \$250,000 to \$499,999 .....	13 007	13 063	4 699 003	449 030	103 905	47 551
	Firms with sales of \$500,000 to \$999,999 .....	12 068	12 211	8 535 630	801 581	185 901	79 138
	Firms with sales of \$1,000,000 to \$2,499,999 .....	9 058	9 657	13 910 389	1 354 183	315 582	121 559
	Firms with sales of \$2,500,000 to \$4,999,999 .....	4 075	4 740	14 322 787	1 452 132	339 469	118 994
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 203	3 090	15 061 954	1 590 586	372 862	122 796
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 221	2 876	18 278 112	1 946 709	459 937	145 339
	Firms with sales of \$25,000,000 to \$49,999,999 .....	323	1 515	10 973 041	1 150 935	271 374	81 277
	Firms with sales of \$50,000,000 to \$99,999,999 .....	166	2 083	11 274 781	1 162 873	274 338	82 723
	Firms with sales of \$100,000,000 to \$249,999,999 .....	114	2 134	D	D	D	m
	Firms with sales of \$250,000,000 or more .....	118	19 420	D	D	D	m
	Firms not operated for the entire year .....	13 519	13 601	4 540 173	416 112	88 126	35 638
44511	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>46 501</b>	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Firms operated for the entire year .....	37 422	60 321	347 940 452	35 492 227	8 463 113	2 461 189
	Firms with sales less than \$250,000 .....	7 893	7 898	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	7 858	7 891	2 829 219	279 470	64 677	28 546
	Firms with sales of \$500,000 to \$999,999 .....	7 148	7 219	5 052 171	493 798	114 019	47 652
	Firms with sales of \$1,000,000 to \$2,499,999 .....	6 747	6 991	10 621 759	1 078 009	251 634	95 953
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3 767	4 082	13 310 678	1 366 297	320 008	111 685
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 129	2 727	14 562 176	1 546 666	362 178	119 103
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 186	2 348	17 735 301	1 891 936	446 648	140 392
	Firms with sales of \$25,000,000 to \$49,999,999 .....	316	1 177	10 772 081	1 126 431	266 979	79 321
	Firms with sales of \$50,000,000 to \$99,999,999 .....	155	1 302	10 623 642	1 085 140	252 934	75 877
	Firms with sales of \$100,000,000 to \$249,999,999 .....	109	1 538	D	D	D	m
	Firms with sales of \$250,000,000 or more .....	114	17 148	D	D	D	m
	Firms not operated for the entire year .....	9 079	9 140	3 462 253	335 578	73 705	28 532

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
445110	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>46 501</b>	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Firms operated for the entire year .....	37 422	60 321	347 940 452	35 492 227	8 463 113	2 461 189
	Firms with sales less than \$250,000 .....	7 893	7 898	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	7 858	7 891	2 829 219	279 470	64 677	28 546
	Firms with sales of \$500,000 to \$999,999 .....	7 148	7 219	5 052 171	493 798	114 019	47 652
	Firms with sales of \$1,000,000 to \$2,499,999 .....	6 747	6 991	10 621 759	1 078 009	251 634	95 953
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3 767	4 082	13 310 678	1 366 297	320 008	111 685
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 129	2 727	14 562 176	1 546 666	362 178	119 103
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 186	2 348	17 735 301	1 891 936	446 648	140 392
	Firms with sales of \$25,000,000 to \$49,999,999 .....	316	1 177	10 772 081	1 126 431	266 979	79 321
	Firms with sales of \$50,000,000 to \$99,999,999 .....	155	1 302	10 623 642	1 085 140	252 934	75 877
	Firms with sales of \$100,000,000 to \$249,999,999 .....	109	1 538	D	D	D	m
	Firms with sales of \$250,000,000 or more .....	114	17 148	D	D	D	m
	Firms not operated for the entire year .....	9 079	9 140	3 462 253	335 578	73 705	28 532
44512	Convenience stores						
	<b>All firms</b> .....	<b>21 639</b>	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Firms operated for the entire year .....	17 187	22 609	15 763 640	1 516 799	363 865	146 744
	Firms with sales less than \$250,000 .....	4 255	4 268	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	5 172	5 194	1 877 842	170 674	39 521	19 119
	Firms with sales of \$500,000 to \$999,999 .....	4 971	5 043	3 521 984	312 813	73 047	31 985
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 340	2 708	3 333 220	281 955	65 317	26 036
	Firms with sales of \$2,500,000 to \$4,999,999 .....	317	666	1 046 530	89 875	20 469	7 615
	Firms with sales of \$5,000,000 to \$9,999,999 .....	66	305	443 890	35 882	8 873	3 079
	Firms with sales of \$10,000,000 to \$24,999,999 .....	38	548	603 942	60 109	14 814	5 439
	Firms with sales of \$25,000,000 to \$49,999,999 .....	11	540	411 335	50 831	12 636	4 675
	Firms with sales of \$50,000,000 to \$99,999,999 .....	8	633	530 700	62 431	14 823	5 135
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	684	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	4	2 020	2 523 887	281 044	73 683	26 794
	Firms not operated for the entire year .....	4 452	4 472	1 084 126	81 562	15 313	7 143
445120	Convenience stores						
	<b>All firms</b> .....	<b>21 639</b>	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Firms operated for the entire year .....	17 187	22 609	15 763 640	1 516 799	363 865	146 744
	Firms with sales less than \$250,000 .....	4 255	4 268	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	5 172	5 194	1 877 842	170 674	39 521	19 119
	Firms with sales of \$500,000 to \$999,999 .....	4 971	5 043	3 521 984	312 813	73 047	31 985
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 340	2 708	3 333 220	281 955	65 317	26 036
	Firms with sales of \$2,500,000 to \$4,999,999 .....	317	666	1 046 530	89 875	20 469	7 615
	Firms with sales of \$5,000,000 to \$9,999,999 .....	66	305	443 890	35 882	8 873	3 079
	Firms with sales of \$10,000,000 to \$24,999,999 .....	38	548	603 942	60 109	14 814	5 439
	Firms with sales of \$25,000,000 to \$49,999,999 .....	11	540	411 335	50 831	12 636	4 675
	Firms with sales of \$50,000,000 to \$99,999,999 .....	8	633	530 700	62 431	14 823	5 135
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	684	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	4	2 020	2 523 887	281 044	73 683	26 794
	Firms not operated for the entire year .....	4 452	4 472	1 084 126	81 562	15 313	7 143
4452	Specialty food stores						
	<b>All firms</b> .....	<b>17 751</b>	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Firms operated for the entire year .....	13 413	17 977	10 022 156	1 356 848	315 656	110 618
	Firms with sales less than \$250,000 .....	5 233	5 282	D	D	D	j
	Firms with sales of \$250,000 to \$499,999 .....	3 646	3 773	1 296 653	181 386	41 741	18 083
	Firms with sales of \$500,000 to \$999,999 .....	2 565	2 814	1 783 026	243 913	56 300	20 372
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 457	1 862	2 188 703	286 574	65 091	20 595
	Firms with sales of \$2,500,000 to \$4,999,999 .....	337	704	1 148 546	146 622	33 020	9 929
	Firms with sales of \$5,000,000 to \$9,999,999 .....	109	329	745 052	93 639	21 219	5 634
	Firms with sales of \$10,000,000 to \$24,999,999 .....	43	421	634 718	81 231	19 055	5 153
	Firms with sales of \$25,000,000 to \$49,999,999 .....	14	472	476 793	57 725	13 643	3 925
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	1 710	D	D	D	i
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	610	597 358	69 670	17 486	4 745
	Firms with sales of \$250,000,000 or more .....	-	-	-	-	-	-
	Firms not operated for the entire year .....	4 338	4 396	807 752	98 794	19 888	8 213
44521	Meat markets						
	<b>All firms</b> .....	<b>6 759</b>	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Firms operated for the entire year .....	5 362	5 794	4 074 285	512 818	121 455	36 934
	Firms with sales less than \$250,000 .....	1 576	1 584	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	1 588	1 600	569 016	74 534	17 755	6 763
	Firms with sales of \$500,000 to \$999,999 .....	1 281	1 303	886 939	115 552	27 124	8 758
	Firms with sales of \$1,000,000 to \$2,499,999 .....	718	753	1 064 779	131 768	30 489	8 568
	Firms with sales of \$2,500,000 to \$4,999,999 .....	142	180	495 553	59 659	13 569	3 568
	Firms with sales of \$5,000,000 to \$9,999,999 .....	37	66	245 056	29 487	6 781	1 496
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	78	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	57	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	92	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	81	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	-	-	-	-	-	-
	Firms not operated for the entire year .....	1 397	1 420	272 736	31 596	7 702	2 932

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
445210	Meat markets						
	<b>All firms</b> .....	<b>6 759</b>	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Firms operated for the entire year .....	5 362	5 794	4 074 285	512 818	121 455	36 934
	Firms with sales less than \$250,000 .....	1 576	1 584	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	1 588	1 600	569 016	74 534	17 755	6 763
	Firms with sales of \$500,000 to \$999,999 .....	1 281	1 303	886 939	115 552	27 124	8 758
	Firms with sales of \$1,000,000 to \$2,499,999 .....	718	753	1 064 779	131 768	30 489	8 568
	Firms with sales of \$2,500,000 to \$4,999,999 .....	142	180	495 553	59 659	13 569	3 568
	Firms with sales of \$5,000,000 to \$9,999,999 .....	37	66	245 056	29 487	6 781	1 496
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	78	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	57	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	92	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	81	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 397	1 420	272 736	31 596	7 702	2 932
44522	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 579</b>	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Firms operated for the entire year .....	1 300	1 354	954 274	94 621	21 832	6 797
	Firms with sales less than \$250,000 .....	422	424	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	363	365	130 864	14 468	3 378	1 288
	Firms with sales of \$500,000 to \$999,999 .....	298	312	208 328	22 728	5 306	1 805
	Firms with sales of \$1,000,000 to \$2,499,999 .....	157	176	232 046	24 053	5 538	1 482
	Firms with sales of \$2,500,000 to \$4,999,999 .....	44	52	148 832	15 966	3 600	890
	Firms with sales of \$5,000,000 to \$9,999,999 .....	11	20	66 314	6 334	1 473	323
	Firms with sales of \$10,000,000 to \$24,999,999 .....	3	3	45 653	2 511	571	99
	Firms with sales of \$25,000,000 to \$49,999,999 .....	2	2	D	D	D	b
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	279	280	83 279	7 312	923	323
445220	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 579</b>	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Firms operated for the entire year .....	1 300	1 354	954 274	94 621	21 832	6 797
	Firms with sales less than \$250,000 .....	422	424	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	363	365	130 864	14 468	3 378	1 288
	Firms with sales of \$500,000 to \$999,999 .....	298	312	208 328	22 728	5 306	1 805
	Firms with sales of \$1,000,000 to \$2,499,999 .....	157	176	232 046	24 053	5 538	1 482
	Firms with sales of \$2,500,000 to \$4,999,999 .....	44	52	148 832	15 966	3 600	890
	Firms with sales of \$5,000,000 to \$9,999,999 .....	11	20	66 314	6 334	1 473	323
	Firms with sales of \$10,000,000 to \$24,999,999 .....	3	3	45 653	2 511	571	99
	Firms with sales of \$25,000,000 to \$49,999,999 .....	2	2	D	D	D	b
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	279	280	83 279	7 312	923	323
44523	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 056</b>	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Firms operated for the entire year .....	2 071	2 188	1 853 797	211 261	46 126	15 853
	Firms with sales less than \$250,000 .....	630	635	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	583	586	207 696	22 847	4 924	2 129
	Firms with sales of \$500,000 to \$999,999 .....	424	431	298 102	31 302	6 856	2 662
	Firms with sales of \$1,000,000 to \$2,499,999 .....	304	328	478 633	51 822	11 211	3 961
	Firms with sales of \$2,500,000 to \$4,999,999 .....	77	92	259 192	28 407	6 079	2 005
	Firms with sales of \$5,000,000 to \$9,999,999 .....	37	59	257 910	29 845	6 195	1 892
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	42	187 013	26 401	6 177	1 406
	Firms with sales of \$25,000,000 to \$49,999,999 .....	2	15	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	985	991	253 031	25 706	3 432	1 398
445230	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 056</b>	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Firms operated for the entire year .....	2 071	2 188	1 853 797	211 261	46 126	15 853
	Firms with sales less than \$250,000 .....	630	635	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	583	586	207 696	22 847	4 924	2 129
	Firms with sales of \$500,000 to \$999,999 .....	424	431	298 102	31 302	6 856	2 662
	Firms with sales of \$1,000,000 to \$2,499,999 .....	304	328	478 633	51 822	11 211	3 961
	Firms with sales of \$2,500,000 to \$4,999,999 .....	77	92	259 192	28 407	6 079	2 005
	Firms with sales of \$5,000,000 to \$9,999,999 .....	37	59	257 910	29 845	6 195	1 892
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	42	187 013	26 401	6 177	1 406
	Firms with sales of \$25,000,000 to \$49,999,999 .....	2	15	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	985	991	253 031	25 706	3 432	1 398

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
44529	Other specialty food stores						
	<b>All firms</b> .....	<b>6 376</b>	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Firms operated for the entire year .....	4 697	8 641	3 139 800	538 148	126 243	51 034
	Firms with sales less than \$250,000 .....	2 612	2 647	347 284	63 764	14 694	9 347
	Firms with sales of \$250,000 to \$499,999 .....	1 122	1 229	392 684	70 032	15 789	7 942
	Firms with sales of \$500,000 to \$999,999 .....	564	767	391 405	74 471	17 052	7 158
	Firms with sales of \$1,000,000 to \$2,499,999 .....	276	593	409 299	78 568	17 779	6 532
	Firms with sales of \$2,500,000 to \$4,999,999 .....	74	379	246 789	42 465	9 704	3 457
	Firms with sales of \$5,000,000 to \$9,999,999 .....	24	184	175 772	27 973	6 770	1 923
	Firms with sales of \$10,000,000 to \$24,999,999 .....	12	298	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	6	397	204 412	35 438	8 375	2 814
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	1 618	D	D	D	i
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	529	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 679	1 705	198 706	34 180	7 831	3 560
445291	Baked goods stores						
	<b>All firms</b> .....	<b>1 560</b>	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Firms operated for the entire year .....	1 079	2 293	836 021	178 945	43 065	13 597
	Firms with sales less than \$250,000 .....	597	609	79 721	16 510	3 870	2 134
	Firms with sales of \$250,000 to \$499,999 .....	238	282	84 084	18 334	4 304	1 922
	Firms with sales of \$500,000 to \$999,999 .....	141	221	98 715	22 235	5 254	2 059
	Firms with sales of \$1,000,000 to \$2,499,999 .....	75	217	109 317	26 090	6 168	2 333
	Firms with sales of \$2,500,000 to \$4,999,999 .....	11	102	37 861	10 175	2 662	634
	Firms with sales of \$5,000,000 to \$9,999,999 .....	9	94	67 695	12 726	2 935	754
	Firms with sales of \$10,000,000 to \$24,999,999 .....	3	103	D	D	D	f
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	363	106 209	17 696	4 218	1 360
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	221	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	81	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	481	497	54 289	12 091	2 691	1 213
445292	Confectionery & nut stores						
	<b>All firms</b> .....	<b>2 049</b>	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Firms operated for the entire year .....	1 543	3 176	1 177 155	182 295	42 168	20 726
	Firms with sales less than \$250,000 .....	913	927	116 780	21 110	4 965	3 374
	Firms with sales of \$250,000 to \$499,999 .....	348	394	119 552	21 471	4 819	2 628
	Firms with sales of \$500,000 to \$999,999 .....	146	216	101 519	18 773	4 354	2 103
	Firms with sales of \$1,000,000 to \$2,499,999 .....	90	217	135 570	24 329	5 049	2 196
	Firms with sales of \$2,500,000 to \$4,999,999 .....	32	187	106 937	15 139	3 311	1 689
	Firms with sales of \$5,000,000 to \$9,999,999 .....	4	57	D	D	D	e
	Firms with sales of \$10,000,000 to \$24,999,999 .....	5	152	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	1	88	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	732	D	D	D	i
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	206	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	506	508	50 787	8 491	1 507	852
445299	All other specialty food stores						
	<b>All firms</b> .....	<b>2 771</b>	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Firms operated for the entire year .....	2 079	3 172	1 126 624	176 908	41 010	16 711
	Firms with sales less than \$250,000 .....	1 104	1 112	151 023	26 172	5 868	3 841
	Firms with sales of \$250,000 to \$499,999 .....	537	554	189 394	30 453	6 706	3 406
	Firms with sales of \$500,000 to \$999,999 .....	277	331	191 208	33 370	7 423	3 003
	Firms with sales of \$1,000,000 to \$2,499,999 .....	111	156	163 789	27 988	6 534	1 980
	Firms with sales of \$2,500,000 to \$4,999,999 .....	31	90	101 991	17 151	3 731	1 134
	Firms with sales of \$5,000,000 to \$9,999,999 .....	11	33	D	D	D	f
	Firms with sales of \$10,000,000 to \$24,999,999 .....	4	43	70 171	5 903	1 346	418
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	40	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	813	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	692	700	93 630	13 598	3 633	1 495
4453	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Firms operated for the entire year .....	21 377	25 626	21 616 311	1 635 425	382 485	125 171
	Firms with sales less than \$250,000 .....	4 046	4 059	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	6 293	6 313	2 325 727	188 846	44 301	19 527
	Firms with sales of \$500,000 to \$999,999 .....	6 534	6 625	4 566 352	350 837	81 671	30 960
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 478	3 769	5 111 408	388 137	89 602	28 608
	Firms with sales of \$2,500,000 to \$4,999,999 .....	694	993	2 275 497	169 955	39 468	10 743
	Firms with sales of \$5,000,000 to \$9,999,999 .....	204	528	1 366 619	96 298	22 413	5 567
	Firms with sales of \$10,000,000 to \$24,999,999 .....	90	636	1 331 545	99 112	21 917	5 754
	Firms with sales of \$25,000,000 to \$49,999,999 .....	22	415	765 056	55 081	12 710	2 576
	Firms with sales of \$50,000,000 to \$99,999,999 .....	6	67	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	756	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	5	1 465	D	D	D	i
	Firms not operated for the entire year .....	3 976	3 987	1 067 809	63 862	12 366	5 464

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
44531	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Firms operated for the entire year .....	21 377	25 626	21 616 311	1 635 425	382 485	125 171
	Firms with sales less than \$250,000 .....	4 046	4 059	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	6 293	6 313	2 325 727	188 846	44 301	19 527
	Firms with sales of \$500,000 to \$999,999 .....	6 534	6 625	4 566 352	350 837	81 671	30 960
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 478	3 769	5 111 408	388 137	89 602	28 608
	Firms with sales of \$2,500,000 to \$4,999,999 .....	694	993	2 275 497	169 955	39 468	10 743
	Firms with sales of \$5,000,000 to \$9,999,999 .....	204	528	1 366 619	96 298	22 413	5 567
	Firms with sales of \$10,000,000 to \$24,999,999 .....	90	636	1 331 545	99 112	21 917	5 754
	Firms with sales of \$25,000,000 to \$49,999,999 .....	22	415	765 056	55 081	12 710	2 576
	Firms with sales of \$50,000,000 to \$99,999,999 .....	6	67	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	756	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	5	1 465	D	D	D	i
	Firms not operated for the entire year .....	3 976	3 987	1 067 809	63 862	12 366	5 464
445310	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Firms operated for the entire year .....	21 377	25 626	21 616 311	1 635 425	382 485	125 171
	Firms with sales less than \$250,000 .....	4 046	4 059	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	6 293	6 313	2 325 727	188 846	44 301	19 527
	Firms with sales of \$500,000 to \$999,999 .....	6 534	6 625	4 566 352	350 837	81 671	30 960
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 478	3 769	5 111 408	388 137	89 602	28 608
	Firms with sales of \$2,500,000 to \$4,999,999 .....	694	993	2 275 497	169 955	39 468	10 743
	Firms with sales of \$5,000,000 to \$9,999,999 .....	204	528	1 366 619	96 298	22 413	5 567
	Firms with sales of \$10,000,000 to \$24,999,999 .....	90	636	1 331 545	99 112	21 917	5 754
	Firms with sales of \$25,000,000 to \$49,999,999 .....	22	415	765 056	55 081	12 710	2 576
	Firms with sales of \$50,000,000 to \$99,999,999 .....	6	67	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	756	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	5	1 465	D	D	D	i
	Firms not operated for the entire year .....	3 976	3 987	1 067 809	63 862	12 366	5 464
<b>446</b>	<b>Health &amp; personal care stores</b>						
	<b>All firms</b> .....	<b>44 358</b>	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Firms operated for the entire year .....	38 428	76 877	115 940 320	14 950 882	3 451 491	888 676
	Firms with sales less than \$250,000 .....	8 789	8 840	1 230 806	244 666	57 244	20 075
	Firms with sales of \$250,000 to \$499,999 .....	7 569	7 858	2 750 001	494 059	115 075	31 000
	Firms with sales of \$500,000 to \$999,999 .....	8 823	9 464	6 406 148	962 063	223 511	55 176
	Firms with sales of \$1,000,000 to \$2,499,999 .....	9 939	11 425	15 211 666	2 050 395	468 907	107 716
	Firms with sales of \$2,500,000 to \$4,999,999 .....	2 349	3 966	7 805 833	1 114 549	257 431	53 727
	Firms with sales of \$5,000,000 to \$9,999,999 .....	624	2 051	4 172 075	634 896	145 283	27 637
	Firms with sales of \$10,000,000 to \$24,999,999 .....	205	1 520	3 006 740	476 178	108 964	20 180
	Firms with sales of \$25,000,000 to \$49,999,999 .....	45	1 036	1 586 544	252 408	61 674	12 058
	Firms with sales of \$50,000,000 to \$99,999,999 .....	28	1 175	1 946 371	286 147	71 112	12 662
	Firms with sales of \$100,000,000 to \$249,999,999 .....	33	4 247	5 208 707	796 542	189 460	41 108
	Firms with sales of \$250,000,000 or more .....	24	25 295	66 615 429	7 638 979	1 752 830	507 337
	Firms not operated for the entire year .....	5 930	6 064	1 760 543	239 753	57 531	15 018
4461	Health & personal care stores						
	<b>All firms</b> .....	<b>44 358</b>	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Firms operated for the entire year .....	38 428	76 877	115 940 320	14 950 882	3 451 491	888 676
	Firms with sales less than \$250,000 .....	8 789	8 840	1 230 806	244 666	57 244	20 075
	Firms with sales of \$250,000 to \$499,999 .....	7 569	7 858	2 750 001	494 059	115 075	31 000
	Firms with sales of \$500,000 to \$999,999 .....	8 823	9 464	6 406 148	962 063	223 511	55 176
	Firms with sales of \$1,000,000 to \$2,499,999 .....	9 939	11 425	15 211 666	2 050 395	468 907	107 716
	Firms with sales of \$2,500,000 to \$4,999,999 .....	2 349	3 966	7 805 833	1 114 549	257 431	53 727
	Firms with sales of \$5,000,000 to \$9,999,999 .....	624	2 051	4 172 075	634 896	145 283	27 637
	Firms with sales of \$10,000,000 to \$24,999,999 .....	205	1 520	3 006 740	476 178	108 964	20 180
	Firms with sales of \$25,000,000 to \$49,999,999 .....	45	1 036	1 586 544	252 408	61 674	12 058
	Firms with sales of \$50,000,000 to \$99,999,999 .....	28	1 175	1 946 371	286 147	71 112	12 662
	Firms with sales of \$100,000,000 to \$249,999,999 .....	33	4 247	5 208 707	796 542	189 460	41 108
	Firms with sales of \$250,000,000 or more .....	24	25 295	66 615 429	7 638 979	1 752 830	507 337
	Firms not operated for the entire year .....	5 930	6 064	1 760 543	239 753	57 531	15 018
44611	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>23 157</b>	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Firms operated for the entire year .....	20 815	41 228	97 468 583	11 444 629	2 633 828	694 545
	Firms with sales less than \$250,000 .....	1 483	1 491	215 533	37 947	8 799	3 217
	Firms with sales of \$250,000 to \$499,999 .....	2 616	2 647	994 788	139 232	32 778	9 672
	Firms with sales of \$500,000 to \$999,999 .....	5 741	5 790	4 298 047	512 826	120 167	32 812
	Firms with sales of \$1,000,000 to \$2,499,999 .....	8 341	8 756	12 869 527	1 536 685	350 986	84 670
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 945	2 542	6 440 409	823 242	189 255	40 611
	Firms with sales of \$5,000,000 to \$9,999,999 .....	465	1 059	3 079 002	417 421	95 466	18 710
	Firms with sales of \$10,000,000 to \$24,999,999 .....	137	696	1 952 438	270 440	63 414	12 172
	Firms with sales of \$25,000,000 to \$49,999,999 .....	30	252	1 036 369	139 608	32 964	6 184
	Firms with sales of \$50,000,000 to \$99,999,999 .....	17	318	1 213 563	138 239	35 332	7 841
	Firms with sales of \$100,000,000 to \$249,999,999 .....	22	1 159	3 491 487	466 143	113 528	22 308
	Firms with sales of \$250,000,000 or more .....	18	16 518	61 877 420	6 962 846	1 591 139	456 348
	Firms not operated for the entire year .....	2 342	2 387	1 162 274	142 887	37 639	9 207

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
446110	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>23 157</b>	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Firms operated for the entire year .....	20 815	41 228	97 468 583	11 444 629	2 633 828	694 545
	Firms with sales less than \$250,000 .....	1 483	1 491	215 533	37 947	8 799	3 217
	Firms with sales of \$250,000 to \$499,999 .....	2 616	2 647	994 788	139 232	32 778	9 672
	Firms with sales of \$500,000 to \$999,999 .....	5 741	5 790	4 298 047	512 826	120 167	32 812
	Firms with sales of \$1,000,000 to \$2,499,999 .....	8 341	8 756	12 869 527	1 536 685	350 986	84 670
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 945	2 542	6 440 409	823 242	189 255	40 611
	Firms with sales of \$5,000,000 to \$9,999,999 .....	465	1 059	3 079 002	417 421	95 466	18 710
	Firms with sales of \$10,000,000 to \$24,999,999 .....	137	696	1 952 438	270 440	63 414	12 172
	Firms with sales of \$25,000,000 to \$49,999,999 .....	30	252	1 036 369	139 608	32 964	6 184
	Firms with sales of \$50,000,000 to \$99,999,999 .....	17	318	1 213 563	138 239	35 332	7 841
	Firms with sales of \$100,000,000 to \$249,999,999 .....	22	1 159	3 491 487	466 143	113 528	22 308
	Firms with sales of \$250,000,000 or more .....	18	16 518	61 877 420	6 962 846	1 591 139	456 348
	Firms not operated for the entire year .....	2 342	2 387	1 162 274	142 887	37 639	9 207
4461101	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>21 881</b>	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Firms operated for the entire year .....	19 735	39 557	95 883 918	11 244 982	2 586 751	678 596
	Firms with sales less than \$250,000 .....	1 130	1 131	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	2 325	2 336	890 473	119 997	28 354	8 355
	Firms with sales of \$500,000 to \$999,999 .....	5 514	5 547	4 135 976	486 723	114 189	31 219
	Firms with sales of \$1,000,000 to \$2,499,999 .....	8 180	8 519	12 624 128	1 496 955	341 890	82 029
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 910	2 479	6 318 742	804 890	184 774	39 409
	Firms with sales of \$5,000,000 to \$9,999,999 .....	457	1 024	3 023 873	410 745	94 008	18 183
	Firms with sales of \$10,000,000 to \$24,999,999 .....	132	560	1 854 003	254 405	59 617	11 410
	Firms with sales of \$25,000,000 to \$49,999,999 .....	32	273	D	D	D	i
	Firms with sales of \$50,000,000 to \$99,999,999 .....	16	307	1 126 111	126 749	32 679	7 101
	Firms with sales of \$100,000,000 to \$249,999,999 .....	21	1 092	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	18	16 289	D	D	D	m
	Firms not operated for the entire year .....	2 146	2 186	1 105 914	135 649	36 136	8 734
4461102	Proprietary stores						
	<b>All firms</b> .....	<b>1 324</b>	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Firms operated for the entire year .....	1 124	1 667	1 578 759	194 970	46 004	15 794
	Firms with sales less than \$250,000 .....	364	372	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	297	315	106 569	19 846	4 555	1 355
	Firms with sales of \$500,000 to \$999,999 .....	235	252	168 047	27 057	6 230	1 657
	Firms with sales of \$1,000,000 to \$2,499,999 .....	167	235	252 775	40 839	9 323	2 628
	Firms with sales of \$2,500,000 to \$4,999,999 .....	40	58	137 062	19 560	4 788	1 231
	Firms with sales of \$5,000,000 to \$9,999,999 .....	11	54	77 169	9 687	2 335	674
	Firms with sales of \$10,000,000 to \$24,999,999 .....	3	111	61 327	10 596	2 361	531
	Firms with sales of \$25,000,000 to \$49,999,999 .....	2	4	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	43	157 120	14 747	3 457	1 603
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	37	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	1	186	D	D	D	h
	Firms not operated for the entire year .....	200	205	62 266	11 915	2 576	628
44612	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>3 951</b>	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Firms operated for the entire year .....	3 144	8 187	4 316 816	590 315	141 044	45 326
	Firms with sales less than \$250,000 .....	1 769	1 778	217 221	37 569	8 690	4 315
	Firms with sales of \$250,000 to \$499,999 .....	711	753	248 776	40 103	9 423	3 437
	Firms with sales of \$500,000 to \$999,999 .....	385	487	267 638	43 562	10 212	3 132
	Firms with sales of \$1,000,000 to \$2,499,999 .....	193	341	284 458	43 265	10 389	2 774
	Firms with sales of \$2,500,000 to \$4,999,999 .....	47	211	160 078	27 529	6 252	1 744
	Firms with sales of \$5,000,000 to \$9,999,999 .....	15	94	105 109	15 682	3 930	834
	Firms with sales of \$10,000,000 to \$24,999,999 .....	11	197	177 180	30 727	5 965	1 268
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	149	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	64	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	6	1 390	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	2	2 723	D	D	D	j
	Firms not operated for the entire year .....	807	827	102 182	13 280	2 781	1 201
446120	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>3 951</b>	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Firms operated for the entire year .....	3 144	8 187	4 316 816	590 315	141 044	45 326
	Firms with sales less than \$250,000 .....	1 769	1 778	217 221	37 569	8 690	4 315
	Firms with sales of \$250,000 to \$499,999 .....	711	753	248 776	40 103	9 423	3 437
	Firms with sales of \$500,000 to \$999,999 .....	385	487	267 638	43 562	10 212	3 132
	Firms with sales of \$1,000,000 to \$2,499,999 .....	193	341	284 458	43 265	10 389	2 774
	Firms with sales of \$2,500,000 to \$4,999,999 .....	47	211	160 078	27 529	6 252	1 744
	Firms with sales of \$5,000,000 to \$9,999,999 .....	15	94	105 109	15 682	3 930	834
	Firms with sales of \$10,000,000 to \$24,999,999 .....	11	197	177 180	30 727	5 965	1 268
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	149	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	64	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	6	1 390	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	2	2 723	D	D	D	j
	Firms not operated for the entire year .....	807	827	102 182	13 280	2 781	1 201



**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
44613	Optical goods stores						
	<b>All firms</b> .....	<b>6 924</b>	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Firms operated for the entire year .....	5 999	14 242	6 285 966	1 372 434	325 768	71 725
	Firms with sales less than \$250,000 .....	2 655	2 675	385 914	90 404	21 232	5 641
	Firms with sales of \$250,000 to \$499,999 .....	1 849	1 964	653 799	160 166	37 380	7 860
	Firms with sales of \$500,000 to \$999,999 .....	956	1 161	643 055	165 787	38 494	7 080
	Firms with sales of \$1,000,000 to \$2,499,999 .....	395	799	562 291	147 452	34 364	5 785
	Firms with sales of \$2,500,000 to \$4,999,999 .....	77	506	266 031	71 452	17 545	3 072
	Firms with sales of \$5,000,000 to \$9,999,999 .....	35	517	231 381	52 692	12 355	2 365
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	307	208 179	62 534	15 017	2 381
	Firms with sales of \$25,000,000 to \$49,999,999 .....	8	529	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	500	272 251	63 135	15 685	2 354
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	1 333	640 837	125 235	26 508	6 170
	Firms with sales of \$250,000,000 or more .....	3	3 951	D	D	D	k
	Firms not operated for the entire year .....	925	950	146 112	28 805	5 397	1 324
446130	Optical goods stores						
	<b>All firms</b> .....	<b>6 924</b>	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Firms operated for the entire year .....	5 999	14 242	6 285 966	1 372 434	325 768	71 725
	Firms with sales less than \$250,000 .....	2 655	2 675	385 914	90 404	21 232	5 641
	Firms with sales of \$250,000 to \$499,999 .....	1 849	1 964	653 799	160 166	37 380	7 860
	Firms with sales of \$500,000 to \$999,999 .....	956	1 161	643 055	165 787	38 494	7 080
	Firms with sales of \$1,000,000 to \$2,499,999 .....	395	799	562 291	147 452	34 364	5 785
	Firms with sales of \$2,500,000 to \$4,999,999 .....	77	506	266 031	71 452	17 545	3 072
	Firms with sales of \$5,000,000 to \$9,999,999 .....	35	517	231 381	52 692	12 355	2 365
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	307	208 179	62 534	15 017	2 381
	Firms with sales of \$25,000,000 to \$49,999,999 .....	8	529	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	500	272 251	63 135	15 685	2 354
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	1 333	640 837	125 235	26 508	6 170
	Firms with sales of \$250,000,000 or more .....	3	3 951	D	D	D	k
	Firms not operated for the entire year .....	925	950	146 112	28 805	5 397	1 324
44619	Other health & personal care stores						
	<b>All firms</b> .....	<b>10 478</b>	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Firms operated for the entire year .....	8 610	13 207	7 866 154	1 542 945	350 659	77 034
	Firms with sales less than \$250,000 .....	2 915	2 929	416 321	79 897	18 782	7 005
	Firms with sales of \$250,000 to \$499,999 .....	2 424	2 529	863 914	157 442	36 185	10 191
	Firms with sales of \$500,000 to \$999,999 .....	1 779	2 071	1 225 060	246 204	56 108	12 426
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 040	1 581	1 549 179	332 998	75 401	14 894
	Firms with sales of \$2,500,000 to \$4,999,999 .....	294	661	986 728	202 991	46 194	8 486
	Firms with sales of \$5,000,000 to \$9,999,999 .....	105	361	729 235	136 388	31 271	5 334
	Firms with sales of \$10,000,000 to \$24,999,999 .....	41	292	626 380	108 736	23 507	4 159
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	78	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	300	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	305	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	2 100	D	D	D	i
	Firms not operated for the entire year .....	1 868	1 913	352 776	55 340	11 906	3 332
446191	Food (health) supplement stores						
	<b>All firms</b> .....	<b>4 834</b>	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Firms operated for the entire year .....	4 014	6 550	3 331 628	465 039	106 402	37 053
	Firms with sales less than \$250,000 .....	1 439	1 442	208 785	30 208	7 030	3 658
	Firms with sales of \$250,000 to \$499,999 .....	1 227	1 242	436 645	57 769	13 258	5 128
	Firms with sales of \$500,000 to \$999,999 .....	804	856	552 615	76 258	17 324	5 593
	Firms with sales of \$1,000,000 to \$2,499,999 .....	403	558	606 464	89 029	19 993	5 957
	Firms with sales of \$2,500,000 to \$4,999,999 .....	100	180	333 787	51 828	11 903	3 252
	Firms with sales of \$5,000,000 to \$9,999,999 .....	26	75	D	D	D	g
	Firms with sales of \$10,000,000 to \$24,999,999 .....	13	66	202 709	30 146	6 230	1 811
	Firms with sales of \$25,000,000 to \$49,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	31	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	1	2 100	D	D	D	i
	Firms not operated for the entire year .....	820	854	156 962	19 917	3 722	1 484
446199	All other health & personal care stores						
	<b>All firms</b> .....	<b>5 644</b>	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Firms operated for the entire year .....	4 596	6 657	4 534 526	1 077 906	244 257	39 981
	Firms with sales less than \$250,000 .....	1 476	1 487	207 536	49 689	11 752	3 347
	Firms with sales of \$250,000 to \$499,999 .....	1 197	1 287	427 269	99 673	22 927	5 063
	Firms with sales of \$500,000 to \$999,999 .....	975	1 215	672 445	169 946	38 784	6 833
	Firms with sales of \$1,000,000 to \$2,499,999 .....	637	1 023	942 715	243 969	55 408	8 937
	Firms with sales of \$2,500,000 to \$4,999,999 .....	194	481	652 941	151 163	34 291	5 234
	Firms with sales of \$5,000,000 to \$9,999,999 .....	79	286	D	D	D	h
	Firms with sales of \$10,000,000 to \$24,999,999 .....	28	226	423 671	78 590	17 277	2 348
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	78	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	269	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	305	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 048	1 059	195 814	35 423	8 184	1 848

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>447</b>	<b>Gasoline stations</b>						
	<b>All firms</b> .....	<b>72 193</b>	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Firms operated for the entire year .....	61 540	116 056	192 548 523	11 160 372	2 627 717	895 984
	Firms with sales less than \$250,000 .....	6 687	6 697	1 035 442	149 208	35 305	14 026
	Firms with sales of \$250,000 to \$499,999 .....	9 271	9 304	3 449 130	324 228	76 031	29 937
	Firms with sales of \$500,000 to \$999,999 .....	14 021	14 185	10 205 453	787 621	183 228	71 473
	Firms with sales of \$1,000,000 to \$2,499,999 .....	20 522	21 626	32 861 449	2 083 638	484 728	170 582
	Firms with sales of \$2,500,000 to \$4,999,999 .....	7 225	9 596	24 267 514	1 399 062	325 211	103 642
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 187	6 101	14 840 918	896 896	207 605	67 375
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 020	7 248	15 424 147	897 854	208 772	70 614
	Firms with sales of \$25,000,000 to \$49,999,999 .....	336	5 697	11 559 515	667 122	156 455	51 606
	Firms with sales of \$50,000,000 to \$99,999,999 .....	136	4 978	9 315 309	510 584	120 071	40 760
	Firms with sales of \$100,000,000 to \$249,999,999 .....	81	6 049	12 687 272	646 932	154 433	53 177
	Firms with sales of \$250,000,000 or more .....	54	24 575	56 902 374	2 797 227	675 878	222 792
	Firms not operated for the entire year .....	10 653	10 833	5 617 263	321 720	68 797	26 078
<b>4471</b>	<b>Gasoline stations</b>						
	<b>All firms</b> .....	<b>72 193</b>	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Firms operated for the entire year .....	61 540	116 056	192 548 523	11 160 372	2 627 717	895 984
	Firms with sales less than \$250,000 .....	6 687	6 697	1 035 442	149 208	35 305	14 026
	Firms with sales of \$250,000 to \$499,999 .....	9 271	9 304	3 449 130	324 228	76 031	29 937
	Firms with sales of \$500,000 to \$999,999 .....	14 021	14 185	10 205 453	787 621	183 228	71 473
	Firms with sales of \$1,000,000 to \$2,499,999 .....	20 522	21 626	32 861 449	2 083 638	484 728	170 582
	Firms with sales of \$2,500,000 to \$4,999,999 .....	7 225	9 596	24 267 514	1 399 062	325 211	103 642
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2 187	6 101	14 840 918	896 896	207 605	67 375
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1 020	7 248	15 424 147	897 854	208 772	70 614
	Firms with sales of \$25,000,000 to \$49,999,999 .....	336	5 697	11 559 515	667 122	156 455	51 606
	Firms with sales of \$50,000,000 to \$99,999,999 .....	136	4 978	9 315 309	510 584	120 071	40 760
	Firms with sales of \$100,000,000 to \$249,999,999 .....	81	6 049	12 687 272	646 932	154 433	53 177
	Firms with sales of \$250,000,000 or more .....	54	24 575	56 902 374	2 797 227	675 878	222 792
	Firms not operated for the entire year .....	10 653	10 833	5 617 263	321 720	68 797	26 078
<b>44711</b>	<b>Gasoline stations with convenience stores</b>						
	<b>All firms</b> .....	<b>37 711</b>	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Firms operated for the entire year .....	32 528	76 374	124 835 989	7 074 312	1 666 753	602 393
	Firms with sales less than \$250,000 .....	2 134	2 136	356 963	32 806	7 536	4 280
	Firms with sales of \$250,000 to \$499,999 .....	4 351	4 366	1 642 179	122 315	27 974	14 628
	Firms with sales of \$500,000 to \$999,999 .....	7 887	7 975	5 785 938	394 671	90 260	42 099
	Firms with sales of \$1,000,000 to \$2,499,999 .....	11 434	12 192	18 291 687	1 114 924	256 503	102 257
	Firms with sales of \$2,500,000 to \$4,999,999 .....	4 276	6 068	14 390 049	815 729	187 929	64 590
	Firms with sales of \$5,000,000 to \$9,999,999 .....	1 320	4 317	8 978 916	536 311	123 276	42 569
	Firms with sales of \$10,000,000 to \$24,999,999 .....	691	5 801	10 400 081	589 015	137 435	49 188
	Firms with sales of \$25,000,000 to \$49,999,999 .....	228	4 610	7 851 613	468 594	110 769	38 132
	Firms with sales of \$50,000,000 to \$99,999,999 .....	111	4 258	7 612 613	406 153	95 968	33 846
	Firms with sales of \$100,000,000 to \$249,999,999 .....	54	4 701	8 440 894	472 403	111 149	38 778
	Firms with sales of \$250,000,000 or more .....	42	19 950	41 085 056	2 121 391	517 954	172 026
	Firms not operated for the entire year .....	5 183	5 310	2 773 128	154 275	26 416	11 564
<b>447110</b>	<b>Gasoline stations with convenience stores</b>						
	<b>All firms</b> .....	<b>37 711</b>	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Firms operated for the entire year .....	32 528	76 374	124 835 989	7 074 312	1 666 753	602 393
	Firms with sales less than \$250,000 .....	2 134	2 136	356 963	32 806	7 536	4 280
	Firms with sales of \$250,000 to \$499,999 .....	4 351	4 366	1 642 179	122 315	27 974	14 628
	Firms with sales of \$500,000 to \$999,999 .....	7 887	7 975	5 785 938	394 671	90 260	42 099
	Firms with sales of \$1,000,000 to \$2,499,999 .....	11 434	12 192	18 291 687	1 114 924	256 503	102 257
	Firms with sales of \$2,500,000 to \$4,999,999 .....	4 276	6 068	14 390 049	815 729	187 929	64 590
	Firms with sales of \$5,000,000 to \$9,999,999 .....	1 320	4 317	8 978 916	536 311	123 276	42 569
	Firms with sales of \$10,000,000 to \$24,999,999 .....	691	5 801	10 400 081	589 015	137 435	49 188
	Firms with sales of \$25,000,000 to \$49,999,999 .....	228	4 610	7 851 613	468 594	110 769	38 132
	Firms with sales of \$50,000,000 to \$99,999,999 .....	111	4 258	7 612 613	406 153	95 968	33 846
	Firms with sales of \$100,000,000 to \$249,999,999 .....	54	4 701	8 440 894	472 403	111 149	38 778
	Firms with sales of \$250,000,000 or more .....	42	19 950	41 085 056	2 121 391	517 954	172 026
	Firms not operated for the entire year .....	5 183	5 310	2 773 128	154 275	26 416	11 564
<b>44719</b>	<b>Other gasoline stations</b>						
	<b>All firms</b> .....	<b>35 989</b>	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Firms operated for the entire year .....	30 436	39 604	67 640 101	4 082 472	959 667	293 034
	Firms with sales less than \$250,000 .....	4 592	4 599	684 990	117 320	28 006	9 844
	Firms with sales of \$250,000 to \$499,999 .....	5 001	5 023	1 837 589	205 775	48 977	15 651
	Firms with sales of \$500,000 to \$999,999 .....	6 350	6 435	4 582 776	407 826	96 446	30 588
	Firms with sales of \$1,000,000 to \$2,499,999 .....	9 686	10 145	15 568 579	1 032 875	243 603	73 393
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3 304	4 026	11 108 950	651 525	153 327	44 274
	Firms with sales of \$5,000,000 to \$9,999,999 .....	942	1 804	6 366 917	375 222	87 036	26 009
	Firms with sales of \$10,000,000 to \$24,999,999 .....	381	1 490	5 590 050	322 806	75 278	22 324
	Firms with sales of \$25,000,000 to \$49,999,999 .....	104	967	3 440 148	175 276	39 922	11 974
	Firms with sales of \$50,000,000 to \$99,999,999 .....	35	858	2 253 185	108 426	25 221	8 491
	Firms with sales of \$100,000,000 to \$249,999,999 .....	23	1 014	3 668 015	151 073	35 188	11 607
	Firms with sales of \$250,000,000 or more .....	18	3 243	12 538 902	534 348	126 663	38 883
	Firms not operated for the entire year .....	5 553	5 601	2 916 568	171 033	43 678	15 067

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>447</b>	<b>Gasoline stations—Con.</b>						
447190	Other gasoline stations						
	<b>All firms</b> .....	<b>35 989</b>	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Firms operated for the entire year .....	30 436	39 604	67 640 101	4 082 472	959 667	293 038
	Firms with sales less than \$250,000 .....	4 592	4 599	684 990	117 320	28 006	9 844
	Firms with sales of \$250,000 to \$499,999 .....	5 001	5 023	1 837 589	205 775	48 977	15 651
	Firms with sales of \$500,000 to \$999,999 .....	6 350	6 435	4 582 776	407 826	96 446	30 588
	Firms with sales of \$1,000,000 to \$2,499,999 .....	9 686	10 145	15 568 579	1 032 875	243 603	73 393
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3 304	4 026	11 108 950	651 525	153 327	44 274
	Firms with sales of \$5,000,000 to \$9,999,999 .....	942	1 804	6 366 917	375 222	87 036	26 009
	Firms with sales of \$10,000,000 to \$24,999,999 .....	381	1 490	5 590 050	322 806	75 278	22 324
	Firms with sales of \$25,000,000 to \$49,999,999 .....	104	967	3 440 148	175 276	39 922	11 974
	Firms with sales of \$50,000,000 to \$99,999,999 .....	35	858	2 253 185	108 426	25 221	8 491
	Firms with sales of \$100,000,000 to \$249,999,999 .....	23	1 014	3 668 015	151 073	35 188	11 607
	Firms with sales of \$250,000,000 or more .....	18	3 243	12 538 902	534 348	126 663	38 883
	Firms not operated for the entire year .....	5 553	5 601	2 916 568	171 033	43 678	15 067
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>						
	<b>All firms</b> .....	<b>72 443</b>	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Firms operated for the entire year .....	59 699	143 376	133 940 306	16 292 637	3 851 348	1 257 124
	Firms with sales less than \$250,000 .....	25 264	25 458	3 485 440	558 501	132 339	63 196
	Firms with sales of \$250,000 to \$499,999 .....	15 402	15 780	5 487 158	836 522	195 336	69 251
	Firms with sales of \$500,000 to \$999,999 .....	10 345	11 380	7 179 608	1 138 745	262 687	76 757
	Firms with sales of \$1,000,000 to \$2,499,999 .....	5 849	8 144	8 749 527	1 376 152	318 411	78 275
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 542	3 982	5 237 516	807 023	189 815	43 104
	Firms with sales of \$5,000,000 to \$9,999,999 .....	643	3 286	4 480 393	642 606	151 056	34 566
	Firms with sales of \$10,000,000 to \$24,999,999 .....	334	4 594	5 015 164	692 867	166 175	41 919
	Firms with sales of \$25,000,000 to \$49,999,999 .....	109	3 626	3 811 808	485 160	116 614	34 801
	Firms with sales of \$50,000,000 to \$99,999,999 .....	74	5 246	5 356 293	654 670	155 379	46 604
	Firms with sales of \$100,000,000 to \$249,999,999 .....	66	10 001	10 729 073	1 237 329	300 153	91 315
	Firms with sales of \$250,000,000 or more .....	71	51 879	74 408 326	7 863 062	1 863 383	677 336
	Firms not operated for the entire year .....	12 744	13 225	2 457 339	304 734	62 101	23 029
4481	Clothing stores						
	<b>All firms</b> .....	<b>44 662</b>	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Firms operated for the entire year .....	36 229	86 042	94 336 064	11 031 138	2 622 239	912 513
	Firms with sales less than \$250,000 .....	16 225	16 376	2 211 100	336 535	79 290	42 218
	Firms with sales of \$250,000 to \$499,999 .....	9 247	9 485	3 275 411	475 783	110 473	43 618
	Firms with sales of \$500,000 to \$999,999 .....	5 889	6 510	4 090 180	636 009	146 268	47 641
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 251	4 550	4 839 375	764 651	176 347	48 437
	Firms with sales of \$2,500,000 to \$4,999,999 .....	858	2 351	2 918 425	457 937	108 049	27 213
	Firms with sales of \$5,000,000 to \$9,999,999 .....	352	1 972	2 486 740	358 259	84 350	22 013
	Firms with sales of \$10,000,000 to \$24,999,999 .....	185	2 682	2 814 983	383 269	93 387	26 285
	Firms with sales of \$25,000,000 to \$49,999,999 .....	72	2 276	2 514 305	312 934	75 048	24 371
	Firms with sales of \$50,000,000 to \$99,999,999 .....	50	3 295	3 634 816	428 499	99 581	34 489
	Firms with sales of \$100,000,000 to \$249,999,999 .....	45	5 665	7 395 797	826 051	199 762	64 229
	Firms with sales of \$250,000,000 or more .....	55	30 880	58 154 932	6 051 211	1 449 684	531 999
	Firms not operated for the entire year .....	8 433	8 698	1 582 019	193 916	38 195	15 417
44811	Men's clothing stores						
	<b>All firms</b> .....	<b>6 504</b>	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Firms operated for the entire year .....	5 691	11 238	9 644 979	1 297 783	317 153	81 201
	Firms with sales less than \$250,000 .....	1 791	1 799	262 260	43 869	10 664	4 301
	Firms with sales of \$250,000 to \$499,999 .....	1 567	1 588	564 447	86 967	20 934	6 395
	Firms with sales of \$500,000 to \$999,999 .....	1 254	1 354	883 060	143 505	34 203	8 859
	Firms with sales of \$1,000,000 to \$2,499,999 .....	718	1 007	1 063 406	177 151	42 718	9 098
	Firms with sales of \$2,500,000 to \$4,999,999 .....	209	468	716 684	123 312	30 311	6 004
	Firms with sales of \$5,000,000 to \$9,999,999 .....	85	427	595 134	90 196	23 475	4 823
	Firms with sales of \$10,000,000 to \$24,999,999 .....	35	560	528 329	65 065	15 469	4 032
	Firms with sales of \$25,000,000 to \$49,999,999 .....	12	250	437 816	63 439	14 529	3 012
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	234	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	7	1 018	1 245 009	126 574	30 422	8 230
	Firms with sales of \$250,000,000 or more .....	6	2 533	D	D	D	j
	Firms not operated for the entire year .....	813	905	219 650	27 415	8 060	2 380
448110	Men's clothing stores						
	<b>All firms</b> .....	<b>6 504</b>	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Firms operated for the entire year .....	5 691	11 238	9 644 979	1 297 783	317 153	81 201
	Firms with sales less than \$250,000 .....	1 791	1 799	262 260	43 869	10 664	4 301
	Firms with sales of \$250,000 to \$499,999 .....	1 567	1 588	564 447	86 967	20 934	6 395
	Firms with sales of \$500,000 to \$999,999 .....	1 254	1 354	883 060	143 505	34 203	8 859
	Firms with sales of \$1,000,000 to \$2,499,999 .....	718	1 007	1 063 406	177 151	42 718	9 098
	Firms with sales of \$2,500,000 to \$4,999,999 .....	209	468	716 684	123 312	30 311	6 004
	Firms with sales of \$5,000,000 to \$9,999,999 .....	85	427	595 134	90 196	23 475	4 823
	Firms with sales of \$10,000,000 to \$24,999,999 .....	35	560	528 329	65 065	15 469	4 032
	Firms with sales of \$25,000,000 to \$49,999,999 .....	12	250	437 816	63 439	14 529	3 012
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	234	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	7	1 018	1 245 009	126 574	30 422	8 230
	Firms with sales of \$250,000,000 or more .....	6	2 533	D	D	D	j
	Firms not operated for the entire year .....	813	905	219 650	27 415	8 060	2 380

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44812	Women's clothing stores						
	<b>All firms</b> .....	<b>18 025</b>	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Firms operated for the entire year .....	14 493	36 049	26 648 799	3 294 314	783 490	299 710
	Firms with sales less than \$250,000 .....	6 921	6 961	945 277	134 626	31 557	18 273
	Firms with sales of \$250,000 to \$499,999 .....	3 854	3 929	1 360 189	191 502	44 386	18 863
	Firms with sales of \$500,000 to \$999,999 .....	2 172	2 355	1 504 062	226 111	51 443	17 699
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 046	1 454	1 542 737	239 875	54 436	15 439
	Firms with sales of \$2,500,000 to \$4,999,999 .....	252	715	867 804	134 843	31 936	8 528
	Firms with sales of \$5,000,000 to \$9,999,999 .....	103	767	737 840	94 030	21 957	6 752
	Firms with sales of \$10,000,000 to \$24,999,999 .....	65	1 123	1 006 515	134 818	32 806	10 049
	Firms with sales of \$25,000,000 to \$49,999,999 .....	27	1 117	927 776	118 561	29 110	10 921
	Firms with sales of \$50,000,000 to \$99,999,999 .....	17	1 624	1 201 820	136 279	30 772	14 655
	Firms with sales of \$100,000,000 to \$249,999,999 .....	18	3 765	2 871 391	350 607	85 046	30 079
	Firms with sales of \$250,000,000 or more .....	18	12 239	13 683 388	1 533 062	370 041	148 452
	Firms not operated for the entire year .....	3 532	3 623	608 884	71 532	13 881	5 975
448120	Women's clothing stores						
	<b>All firms</b> .....	<b>18 025</b>	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Firms operated for the entire year .....	14 493	36 049	26 648 799	3 294 314	783 490	299 710
	Firms with sales less than \$250,000 .....	6 921	6 961	945 277	134 626	31 557	18 273
	Firms with sales of \$250,000 to \$499,999 .....	3 854	3 929	1 360 189	191 502	44 386	18 863
	Firms with sales of \$500,000 to \$999,999 .....	2 172	2 355	1 504 062	226 111	51 443	17 699
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 046	1 454	1 542 737	239 875	54 436	15 439
	Firms with sales of \$2,500,000 to \$4,999,999 .....	252	715	867 804	134 843	31 936	8 528
	Firms with sales of \$5,000,000 to \$9,999,999 .....	103	767	737 840	94 030	21 957	6 752
	Firms with sales of \$10,000,000 to \$24,999,999 .....	65	1 123	1 006 515	134 818	32 806	10 049
	Firms with sales of \$25,000,000 to \$49,999,999 .....	27	1 117	927 776	118 561	29 110	10 921
	Firms with sales of \$50,000,000 to \$99,999,999 .....	17	1 624	1 201 820	136 279	30 772	14 655
	Firms with sales of \$100,000,000 to \$249,999,999 .....	18	3 765	2 871 391	350 607	85 046	30 079
	Firms with sales of \$250,000,000 or more .....	18	12 239	13 683 388	1 533 062	370 041	148 452
	Firms not operated for the entire year .....	3 532	3 623	608 884	71 532	13 881	5 975
44813	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>2 863</b>	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Firms operated for the entire year .....	2 262	4 509	4 561 580	465 955	110 059	45 404
	Firms with sales less than \$250,000 .....	1 192	1 199	158 755	21 084	5 041	3 315
	Firms with sales of \$250,000 to \$499,999 .....	555	558	193 193	23 389	5 502	2 562
	Firms with sales of \$500,000 to \$999,999 .....	286	308	198 290	26 886	6 117	2 382
	Firms with sales of \$1,000,000 to \$2,499,999 .....	147	206	223 745	32 264	7 300	2 534
	Firms with sales of \$2,500,000 to \$4,999,999 .....	42	101	138 914	19 818	4 826	1 495
	Firms with sales of \$5,000,000 to \$9,999,999 .....	20	69	139 214	21 217	4 823	1 615
	Firms with sales of \$10,000,000 to \$24,999,999 .....	9	88	127 171	17 227	3 783	1 317
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	118	127 341	15 082	4 410	1 588
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	74	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	290	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	4	1 498	2 806 544	244 606	58 325	24 583
	Firms not operated for the entire year .....	601	606	76 426	8 461	2 054	1 116
448130	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>2 863</b>	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Firms operated for the entire year .....	2 262	4 509	4 561 580	465 955	110 059	45 404
	Firms with sales less than \$250,000 .....	1 192	1 199	158 755	21 084	5 041	3 315
	Firms with sales of \$250,000 to \$499,999 .....	555	558	193 193	23 389	5 502	2 562
	Firms with sales of \$500,000 to \$999,999 .....	286	308	198 290	26 886	6 117	2 382
	Firms with sales of \$1,000,000 to \$2,499,999 .....	147	206	223 745	32 264	7 300	2 534
	Firms with sales of \$2,500,000 to \$4,999,999 .....	42	101	138 914	19 818	4 826	1 495
	Firms with sales of \$5,000,000 to \$9,999,999 .....	20	69	139 214	21 217	4 823	1 615
	Firms with sales of \$10,000,000 to \$24,999,999 .....	9	88	127 171	17 227	3 783	1 317
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	118	127 341	15 082	4 410	1 588
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	74	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	290	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	4	1 498	2 806 544	244 606	58 325	24 583
	Firms not operated for the entire year .....	601	606	76 426	8 461	2 054	1 116
44814	Family clothing stores						
	<b>All firms</b> .....	<b>8 124</b>	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Firms operated for the entire year .....	6 589	18 879	44 431 066	4 753 350	1 123 841	389 515
	Firms with sales less than \$250,000 .....	2 429	2 444	330 712	49 642	11 641	6 148
	Firms with sales of \$250,000 to \$499,999 .....	1 612	1 645	578 612	81 438	18 826	7 612
	Firms with sales of \$500,000 to \$999,999 .....	1 253	1 359	875 204	132 168	30 004	10 848
	Firms with sales of \$1,000,000 to \$2,499,999 .....	822	1 049	1 233 286	178 658	41 219	12 990
	Firms with sales of \$2,500,000 to \$4,999,999 .....	234	511	797 112	117 264	26 299	7 650
	Firms with sales of \$5,000,000 to \$9,999,999 .....	98	359	682 963	92 720	20 631	5 637
	Firms with sales of \$10,000,000 to \$24,999,999 .....	51	456	747 612	102 077	24 292	6 683
	Firms with sales of \$25,000,000 to \$49,999,999 .....	30	443	1 019 021	119 157	28 369	9 410
	Firms with sales of \$50,000,000 to \$99,999,999 .....	13	504	892 277	90 895	21 586	6 580
	Firms with sales of \$100,000,000 to \$249,999,999 .....	19	1 220	3 248 826	352 363	81 568	27 841
	Firms with sales of \$250,000,000 or more .....	28	8 889	34 025 441	3 436 968	819 406	288 116
	Firms not operated for the entire year .....	1 535	1 571	364 994	43 779	6 273	2 754

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448140	Family clothing stores						
	<b>All firms</b> .....	<b>8 124</b>	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Firms operated for the entire year .....	6 589	18 879	44 431 066	4 753 350	1 123 841	389 515
	Firms with sales less than \$250,000 .....	2 429	2 444	330 712	49 642	11 641	6 148
	Firms with sales of \$250,000 to \$499,999 .....	1 612	1 645	578 612	81 438	18 826	7 612
	Firms with sales of \$500,000 to \$999,999 .....	1 253	1 359	875 204	132 168	30 004	10 848
	Firms with sales of \$1,000,000 to \$2,499,999 .....	822	1 049	1 233 286	178 658	41 219	12 990
	Firms with sales of \$2,500,000 to \$4,999,999 .....	234	511	797 112	117 264	26 299	7 650
	Firms with sales of \$5,000,000 to \$9,999,999 .....	98	359	682 963	92 720	20 631	5 637
	Firms with sales of \$10,000,000 to \$24,999,999 .....	51	456	747 612	102 077	24 292	6 683
	Firms with sales of \$25,000,000 to \$49,999,999 .....	30	443	1 019 021	119 157	28 369	9 410
	Firms with sales of \$50,000,000 to \$99,999,999 .....	13	504	892 277	90 895	21 586	6 580
	Firms with sales of \$100,000,000 to \$249,999,999 .....	19	1 220	3 248 826	352 363	81 568	27 841
	Firms with sales of \$250,000,000 or more .....	28	8 889	34 025 441	3 436 968	819 406	288 116
	Firms not operated for the entire year .....	1 535	1 571	364 994	43 779	6 273	2 754
44815	Clothing accessories stores						
	<b>All firms</b> .....	<b>2 368</b>	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Firms operated for the entire year .....	1 812	5 295	2 058 890	303 925	72 535	24 929
	Firms with sales less than \$250,000 .....	1 082	1 144	132 914	23 704	5 681	2 620
	Firms with sales of \$250,000 to \$499,999 .....	393	435	137 642	22 071	5 083	1 860
	Firms with sales of \$500,000 to \$999,999 .....	200	248	135 250	24 943	5 783	1 859
	Firms with sales of \$1,000,000 to \$2,499,999 .....	79	140	118 380	20 220	4 576	1 287
	Firms with sales of \$2,500,000 to \$4,999,999 .....	24	186	81 674	12 636	2 939	821
	Firms with sales of \$5,000,000 to \$9,999,999 .....	11	121	D	D	D	f
	Firms with sales of \$10,000,000 to \$24,999,999 .....	13	228	210 604	28 487	7 900	1 999
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	234	182 125	22 386	5 340	1 358
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	11	D	D	D	c
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	1 073	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	1	1 475	D	D	D	i
	Firms not operated for the entire year .....	556	565	73 391	9 851	1 918	825
448150	Clothing accessories stores						
	<b>All firms</b> .....	<b>2 368</b>	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Firms operated for the entire year .....	1 812	5 295	2 058 890	303 925	72 535	24 929
	Firms with sales less than \$250,000 .....	1 082	1 144	132 914	23 704	5 681	2 620
	Firms with sales of \$250,000 to \$499,999 .....	393	435	137 642	22 071	5 083	1 860
	Firms with sales of \$500,000 to \$999,999 .....	200	248	135 250	24 943	5 783	1 859
	Firms with sales of \$1,000,000 to \$2,499,999 .....	79	140	118 380	20 220	4 576	1 287
	Firms with sales of \$2,500,000 to \$4,999,999 .....	24	186	81 674	12 636	2 939	821
	Firms with sales of \$5,000,000 to \$9,999,999 .....	11	121	D	D	D	f
	Firms with sales of \$10,000,000 to \$24,999,999 .....	13	228	210 604	28 487	7 900	1 999
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	234	182 125	22 386	5 340	1 358
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	11	D	D	D	c
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	1 073	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	1	1 475	D	D	D	i
	Firms not operated for the entire year .....	556	565	73 391	9 851	1 918	825
44819	Other clothing stores						
	<b>All firms</b> .....	<b>7 290</b>	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Firms operated for the entire year .....	5 834	9 997	6 964 371	912 892	214 449	71 467
	Firms with sales less than \$250,000 .....	2 923	2 940	397 248	66 436	15 420	7 891
	Firms with sales of \$250,000 to \$499,999 .....	1 370	1 414	478 499	76 335	17 090	6 809
	Firms with sales of \$500,000 to \$999,999 .....	823	967	564 484	93 778	21 474	6 778
	Firms with sales of \$1,000,000 to \$2,499,999 .....	506	743	759 472	130 322	29 236	7 927
	Firms with sales of \$2,500,000 to \$4,999,999 .....	123	411	401 774	61 337	14 591	3 640
	Firms with sales of \$5,000,000 to \$9,999,999 .....	52	273	D	D	D	h
	Firms with sales of \$10,000,000 to \$24,999,999 .....	18	232	260 201	34 955	8 582	2 490
	Firms with sales of \$25,000,000 to \$49,999,999 .....	7	300	256 073	31 556	7 853	1 862
	Firms with sales of \$50,000,000 to \$99,999,999 .....	8	865	590 121	87 470	20 387	6 439
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	110	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	3	1 742	D	D	D	j
	Firms not operated for the entire year .....	1 456	1 503	265 053	35 797	6 721	2 654
448190	Other clothing stores						
	<b>All firms</b> .....	<b>7 290</b>	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Firms operated for the entire year .....	5 834	9 997	6 964 371	912 892	214 449	71 467
	Firms with sales less than \$250,000 .....	2 923	2 940	397 248	66 436	15 420	7 891
	Firms with sales of \$250,000 to \$499,999 .....	1 370	1 414	478 499	76 335	17 090	6 809
	Firms with sales of \$500,000 to \$999,999 .....	823	967	564 484	93 778	21 474	6 778
	Firms with sales of \$1,000,000 to \$2,499,999 .....	506	743	759 472	130 322	29 236	7 927
	Firms with sales of \$2,500,000 to \$4,999,999 .....	123	411	401 774	61 337	14 591	3 640
	Firms with sales of \$5,000,000 to \$9,999,999 .....	52	273	D	D	D	h
	Firms with sales of \$10,000,000 to \$24,999,999 .....	18	232	260 201	34 955	8 582	2 490
	Firms with sales of \$25,000,000 to \$49,999,999 .....	7	300	256 073	31 556	7 853	1 862
	Firms with sales of \$50,000,000 to \$99,999,999 .....	8	865	590 121	87 470	20 387	6 439
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	110	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	3	1 742	D	D	D	j
	Firms not operated for the entire year .....	1 456	1 503	265 053	35 797	6 721	2 654

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
4482	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Firms operated for the entire year .....	6 619	30 202	20 302 261	2 315 245	534 323	182 967
	Firms with sales less than \$250,000 .....	2 161	2 175	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	1 757	1 808	636 694	94 278	21 998	7 648
	Firms with sales of \$500,000 to \$999,999 .....	1 452	1 650	1 017 126	152 880	34 949	10 671
	Firms with sales of \$1,000,000 to \$2,499,999 .....	828	1 304	1 228 399	179 809	40 836	11 169
	Firms with sales of \$2,500,000 to \$4,999,999 .....	234	812	805 610	118 847	27 605	7 014
	Firms with sales of \$5,000,000 to \$9,999,999 .....	93	598	637 028	90 501	20 446	5 367
	Firms with sales of \$10,000,000 to \$24,999,999 .....	38	732	543 289	69 942	15 799	4 967
	Firms with sales of \$25,000,000 to \$49,999,999 .....	23	876	819 063	103 308	23 409	7 364
	Firms with sales of \$50,000,000 to \$99,999,999 .....	11	1 083	787 917	97 539	22 112	5 627
	Firms with sales of \$100,000,000 to \$249,999,999 .....	7	1 762	1 268 929	129 447	31 256	12 648
	Firms with sales of \$250,000,000 or more .....	15	17 402	D	D	D	m
	Firms not operated for the entire year .....	1 010	1 197	240 991	33 360	8 051	2 836
44821	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Firms operated for the entire year .....	6 619	30 202	20 302 261	2 315 245	534 323	182 967
	Firms with sales less than \$250,000 .....	2 161	2 175	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	1 757	1 808	636 694	94 278	21 998	7 648
	Firms with sales of \$500,000 to \$999,999 .....	1 452	1 650	1 017 126	152 880	34 949	10 671
	Firms with sales of \$1,000,000 to \$2,499,999 .....	828	1 304	1 228 399	179 809	40 836	11 169
	Firms with sales of \$2,500,000 to \$4,999,999 .....	234	812	805 610	118 847	27 605	7 014
	Firms with sales of \$5,000,000 to \$9,999,999 .....	93	598	637 028	90 501	20 446	5 367
	Firms with sales of \$10,000,000 to \$24,999,999 .....	38	732	543 289	69 942	15 799	4 967
	Firms with sales of \$25,000,000 to \$49,999,999 .....	23	876	819 063	103 308	23 409	7 364
	Firms with sales of \$50,000,000 to \$99,999,999 .....	11	1 083	787 917	97 539	22 112	5 627
	Firms with sales of \$100,000,000 to \$249,999,999 .....	7	1 762	1 268 929	129 447	31 256	12 648
	Firms with sales of \$250,000,000 or more .....	15	17 402	D	D	D	m
	Firms not operated for the entire year .....	1 010	1 197	240 991	33 360	8 051	2 836
448210	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Firms operated for the entire year .....	6 619	30 202	20 302 261	2 315 245	534 323	182 967
	Firms with sales less than \$250,000 .....	2 161	2 175	D	D	D	i
	Firms with sales of \$250,000 to \$499,999 .....	1 757	1 808	636 694	94 278	21 998	7 648
	Firms with sales of \$500,000 to \$999,999 .....	1 452	1 650	1 017 126	152 880	34 949	10 671
	Firms with sales of \$1,000,000 to \$2,499,999 .....	828	1 304	1 228 399	179 809	40 836	11 169
	Firms with sales of \$2,500,000 to \$4,999,999 .....	234	812	805 610	118 847	27 605	7 014
	Firms with sales of \$5,000,000 to \$9,999,999 .....	93	598	637 028	90 501	20 446	5 367
	Firms with sales of \$10,000,000 to \$24,999,999 .....	38	732	543 289	69 942	15 799	4 967
	Firms with sales of \$25,000,000 to \$49,999,999 .....	23	876	819 063	103 308	23 409	7 364
	Firms with sales of \$50,000,000 to \$99,999,999 .....	11	1 083	787 917	97 539	22 112	5 627
	Firms with sales of \$100,000,000 to \$249,999,999 .....	7	1 762	1 268 929	129 447	31 256	12 648
	Firms with sales of \$250,000,000 or more .....	15	17 402	D	D	D	m
	Firms not operated for the entire year .....	1 010	1 197	240 991	33 360	8 051	2 836
4482101	Men's shoe stores						
	<b>All firms</b> .....	<b>772</b>	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Firms operated for the entire year .....	683	2 262	1 293 960	173 862	40 857	9 673
	Firms with sales less than \$250,000 .....	219	219	D	D	D	e
	Firms with sales of \$250,000 to \$499,999 .....	166	169	59 209	8 819	2 170	619
	Firms with sales of \$500,000 to \$999,999 .....	168	202	119 185	17 160	3 997	962
	Firms with sales of \$1,000,000 to \$2,499,999 .....	82	151	120 517	18 297	4 572	948
	Firms with sales of \$2,500,000 to \$4,999,999 .....	24	77	80 998	12 730	3 196	533
	Firms with sales of \$5,000,000 to \$9,999,999 .....	8	54	55 981	9 083	2 028	365
	Firms with sales of \$10,000,000 to \$24,999,999 .....	7	93	95 676	11 503	2 786	500
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	132	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	388	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	777	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	-	-	-	-	-	-
	Firms not operated for the entire year .....	89	114	23 501	3 376	755	206
4482102	Women's shoe stores						
	<b>All firms</b> .....	<b>1 587</b>	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Firms operated for the entire year .....	1 333	4 041	2 260 369	308 995	71 226	25 526
	Firms with sales less than \$250,000 .....	462	470	66 969	10 241	2 436	1 109
	Firms with sales of \$250,000 to \$499,999 .....	352	371	127 453	19 161	4 395	1 522
	Firms with sales of \$500,000 to \$999,999 .....	283	333	198 536	30 790	7 203	2 100
	Firms with sales of \$1,000,000 to \$2,499,999 .....	164	311	254 200	38 548	8 932	2 432
	Firms with sales of \$2,500,000 to \$4,999,999 .....	41	146	149 172	23 323	5 413	1 277
	Firms with sales of \$5,000,000 to \$9,999,999 .....	15	89	D	D	D	f
	Firms with sales of \$10,000,000 to \$24,999,999 .....	11	257	165 601	22 565	4 692	1 538
	Firms with sales of \$25,000,000 to \$49,999,999 .....	1	19	D	D	D	c
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	57	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	373	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	2	1 615	D	D	D	j
	Firms not operated for the entire year .....	254	425	82 955	16 177	3 607	1 299

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
4482103	Childrens & juveniles' shoe stores						
	<b>All firms</b> .....	<b>465</b>	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Firms operated for the entire year .....	413	995	452 824	65 876	16 035	5 527
	Firms with sales less than \$250,000 .....	150	155	22 219	3 876	887	442
	Firms with sales of \$250,000 to \$499,999 .....	146	156	52 358	8 825	2 020	754
	Firms with sales of \$500,000 to \$999,999 .....	79	95	54 132	10 159	2 392	723
	Firms with sales of \$1,000,000 to \$2,499,999 .....	30	74	43 229	7 966	1 818	583
	Firms with sales of \$2,500,000 to \$4,999,999 .....	4	46	15 150	2 480	595	242
	Firms with sales of \$5,000,000 to \$9,999,999 .....	2	37	D	D	D	c
	Firms with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$25,000,000 to \$49,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	175	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	257	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	52	52	6 639	1 154	277	105
4482104	Family shoe stores						
	<b>All firms</b> .....	<b>3 822</b>	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Firms operated for the entire year .....	3 285	17 687	10 382 903	1 147 664	265 442	92 179
	Firms with sales less than \$250,000 .....	1 149	1 160	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	886	907	322 292	48 370	11 202	3 887
	Firms with sales of \$500,000 to \$999,999 .....	682	750	476 429	72 780	16 446	4 974
	Firms with sales of \$1,000,000 to \$2,499,999 .....	379	571	566 855	86 589	18 926	5 052
	Firms with sales of \$2,500,000 to \$4,999,999 .....	97	341	328 618	48 658	11 440	2 907
	Firms with sales of \$5,000,000 to \$9,999,999 .....	45	283	310 108	44 115	9 493	2 512
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	200	193 565	26 449	6 601	2 008
	Firms with sales of \$25,000,000 to \$49,999,999 .....	12	528	390 421	50 705	11 408	3 732
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	431	470 789	52 954	12 030	2 996
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	1 365	823 024	84 895	21 114	9 426
	Firms with sales of \$250,000,000 or more .....	9	11 151	D	D	D	i
	Firms not operated for the entire year .....	537	546	115 792	11 583	3 091	1 129
4482105	Athletic footwear stores						
	<b>All firms</b> .....	<b>1 177</b>	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Firms operated for the entire year .....	1 075	5 175	5 899 066	617 011	140 441	49 969
	Firms with sales less than \$250,000 .....	220	220	34 727	5 099	1 207	580
	Firms with sales of \$250,000 to \$499,999 .....	245	251	90 078	11 318	2 694	1 067
	Firms with sales of \$500,000 to \$999,999 .....	286	317	203 126	26 815	6 087	2 267
	Firms with sales of \$1,000,000 to \$2,499,999 .....	219	307	318 920	40 241	9 519	2 840
	Firms with sales of \$2,500,000 to \$4,999,999 .....	58	144	196 884	24 803	5 416	1 723
	Firms with sales of \$5,000,000 to \$9,999,999 .....	24	125	155 954	17 092	3 798	1 313
	Firms with sales of \$10,000,000 to \$24,999,999 .....	10	149	141 115	16 738	3 775	1 291
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	76	169 656	18 363	3 932	1 607
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	23	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	383	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	5	3 180	D	D	D	k
	Firms not operated for the entire year .....	102	102	25 243	2 907	643	190
4483	Jewelry, luggage, & leather goods stores						
	<b>All firms</b> .....	<b>20 359</b>	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Firms operated for the entire year .....	17 034	27 107	19 294 132	2 945 398	694 569	161 527
	Firms with sales less than \$250,000 .....	6 937	6 965	D	D	D	j
	Firms with sales of \$250,000 to \$499,999 .....	4 443	4 530	1 591 739	269 536	63 575	18 200
	Firms with sales of \$500,000 to \$999,999 .....	3 050	3 250	2 104 576	354 152	82 505	18 871
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 786	2 267	2 697 506	433 308	101 748	18 575
	Firms with sales of \$2,500,000 to \$4,999,999 .....	462	852	1 563 935	234 653	55 287	9 288
	Firms with sales of \$5,000,000 to \$9,999,999 .....	198	799	1 363 715	199 511	47 895	7 790
	Firms with sales of \$10,000,000 to \$24,999,999 .....	111	1 206	1 649 835	239 383	56 915	10 369
	Firms with sales of \$25,000,000 to \$49,999,999 .....	14	344	460 116	65 054	16 184	2 624
	Firms with sales of \$50,000,000 to \$99,999,999 .....	14	971	1 001 644	133 751	34 684	6 937
	Firms with sales of \$100,000,000 to \$249,999,999 .....	14	2 570	2 057 253	281 131	69 003	14 415
	Firms with sales of \$250,000,000 or more .....	5	3 353	D	D	D	k
	Firms not operated for the entire year .....	3 325	3 355	642 178	78 314	16 072	4 893
44831	Jewelry stores						
	<b>All firms</b> .....	<b>19 487</b>	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Firms operated for the entire year .....	16 347	25 167	17 903 782	2 762 680	651 599	150 353
	Firms with sales less than \$250,000 .....	6 689	6 716	D	D	D	l
	Firms with sales of \$250,000 to \$499,999 .....	4 278	4 362	1 532 816	260 893	61 643	17 522
	Firms with sales of \$500,000 to \$999,999 .....	2 926	3 113	2 017 015	339 452	79 215	17 876
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 706	2 132	2 574 484	412 705	96 795	17 426
	Firms with sales of \$2,500,000 to \$4,999,999 .....	427	749	1 445 292	216 907	51 286	8 271
	Firms with sales of \$5,000,000 to \$9,999,999 .....	182	685	1 264 542	183 348	44 258	6 844
	Firms with sales of \$10,000,000 to \$24,999,999 .....	102	1 022	1 515 533	220 133	52 489	9 133
	Firms with sales of \$25,000,000 to \$49,999,999 .....	10	167	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	10	520	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	12	2 348	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	5	3 353	D	D	D	k
	Firms not operated for the entire year .....	3 140	3 169	607 568	73 350	14 928	4 524

**Table 4. Sales Size of Firms: 1997—Con.**

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448310	Jewelry stores						
	<b>All firms</b> .....	<b>19 487</b>	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Firms operated for the entire year .....	16 347	25 167	17 903 782	2 762 680	651 599	150 353
	Firms with sales less than \$250,000 .....	6 689	6 716	D	D	D	j
	Firms with sales of \$250,000 to \$499,999 .....	4 278	4 362	1 532 816	260 893	61 643	17 522
	Firms with sales of \$500,000 to \$999,999 .....	2 926	3 113	2 017 015	339 452	79 215	17 876
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 706	2 132	2 574 484	412 705	96 795	17 426
	Firms with sales of \$2,500,000 to \$4,999,999 .....	427	749	1 445 292	216 907	51 286	8 271
	Firms with sales of \$5,000,000 to \$9,999,999 .....	182	685	1 264 542	183 348	44 258	6 844
	Firms with sales of \$10,000,000 to \$24,999,999 .....	102	1 022	1 515 533	220 133	52 489	9 133
	Firms with sales of \$25,000,000 to \$49,999,999 .....	10	167	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	10	520	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	12	2 348	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	5	3 353	D	D	D	k
	Firms not operated for the entire year .....	3 140	3 169	607 568	73 350	14 928	4 524
44832	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>874</b>	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Firms operated for the entire year .....	689	1 940	1 390 350	182 718	42 970	11 174
	Firms with sales less than \$250,000 .....	248	249	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	165	168	58 923	8 643	1 932	678
	Firms with sales of \$500,000 to \$999,999 .....	124	137	87 561	14 700	3 290	995
	Firms with sales of \$1,000,000 to \$2,499,999 .....	80	135	123 022	20 603	4 953	1 149
	Firms with sales of \$2,500,000 to \$4,999,999 .....	36	104	122 536	18 247	4 158	1 046
	Firms with sales of \$5,000,000 to \$9,999,999 .....	17	116	104 640	17 035	3 801	965
	Firms with sales of \$10,000,000 to \$24,999,999 .....	9	181	124 942	17 877	4 105	1 188
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	177	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	451	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	222	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	185	186	34 610	4 964	1 144	369
448320	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>874</b>	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Firms operated for the entire year .....	689	1 940	1 390 350	182 718	42 970	11 174
	Firms with sales less than \$250,000 .....	248	249	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	165	168	58 923	8 643	1 932	678
	Firms with sales of \$500,000 to \$999,999 .....	124	137	87 561	14 700	3 290	995
	Firms with sales of \$1,000,000 to \$2,499,999 .....	80	135	123 022	20 603	4 953	1 149
	Firms with sales of \$2,500,000 to \$4,999,999 .....	36	104	122 536	18 247	4 158	1 046
	Firms with sales of \$5,000,000 to \$9,999,999 .....	17	116	104 640	17 035	3 801	965
	Firms with sales of \$10,000,000 to \$24,999,999 .....	9	181	124 942	17 877	4 105	1 188
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	177	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	451	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	222	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	185	186	34 610	4 964	1 144	369
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>						
	<b>All firms</b> .....	<b>46 695</b>	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Firms operated for the entire year .....	38 090	60 201	60 428 807	6 921 965	1 643 306	546 610
	Firms with sales less than \$250,000 .....	16 003	16 079	2 127 828	319 614	73 436	40 028
	Firms with sales of \$250,000 to \$499,999 .....	9 728	9 909	3 445 860	484 822	110 308	44 575
	Firms with sales of \$500,000 to \$999,999 .....	6 587	7 112	4 559 091	641 375	146 435	49 657
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 940	5 248	5 852 217	854 298	194 953	55 720
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 090	2 402	3 690 189	539 539	124 849	31 496
	Firms with sales of \$5,000,000 to \$9,999,999 .....	448	1 632	3 046 706	443 784	103 541	25 423
	Firms with sales of \$10,000,000 to \$24,999,999 .....	169	1 517	2 551 138	333 803	79 135	22 241
	Firms with sales of \$25,000,000 to \$49,999,999 .....	52	1 463	1 813 398	224 200	56 076	16 845
	Firms with sales of \$50,000,000 to \$99,999,999 .....	19	891	1 451 320	153 670	38 206	14 158
	Firms with sales of \$100,000,000 to \$249,999,999 .....	26	2 357	3 867 920	421 016	110 381	38 654
	Firms with sales of \$250,000,000 or more .....	28	11 591	28 023 140	2 505 844	605 986	207 813
	Firms not operated for the entire year .....	8 605	8 948	1 582 119	191 270	36 248	14 229
4511	Sporting goods, hobby, & musical instrument stores						
	<b>All firms</b> .....	<b>34 574</b>	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Firms operated for the entire year .....	28 000	39 468	40 181 614	4 669 934	1 096 708	352 688
	Firms with sales less than \$250,000 .....	11 346	11 397	1 505 443	224 268	50 955	27 923
	Firms with sales of \$250,000 to \$499,999 .....	7 118	7 216	2 529 545	352 746	78 913	31 210
	Firms with sales of \$500,000 to \$999,999 .....	5 096	5 440	3 532 182	492 962	111 890	36 990
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 094	3 930	4 601 276	662 641	151 078	41 777
	Firms with sales of \$2,500,000 to \$4,999,999 .....	859	1 752	2 920 034	423 900	98 467	23 601
	Firms with sales of \$5,000,000 to \$9,999,999 .....	300	990	2 011 332	293 014	67 366	15 170
	Firms with sales of \$10,000,000 to \$24,999,999 .....	106	896	1 609 404	213 113	50 090	12 923
	Firms with sales of \$25,000,000 to \$49,999,999 .....	32	920	1 080 910	136 777	33 797	10 229
	Firms with sales of \$50,000,000 to \$99,999,999 .....	13	532	929 186	104 400	24 983	8 508
	Firms with sales of \$100,000,000 to \$249,999,999 .....	20	1 558	3 030 609	330 857	88 954	30 301
	Firms with sales of \$250,000,000 or more .....	16	4 837	16 431 693	1 435 256	340 215	114 056
	Firms not operated for the entire year .....	6 574	6 847	1 233 613	148 744	26 542	10 285



**Table 4. Sales Size of Firms: 1997—Con.**

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
45111	Sporting goods stores						
	<b>All firms</b> .....	<b>20 103</b>	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Firms operated for the entire year .....	15 963	20 242	19 196 397	2 286 124	538 376	169 621
	Firms with sales less than \$250,000 .....	5 365	5 393	777 425	114 022	25 070	12 643
	Firms with sales of \$250,000 to \$499,999 .....	4 491	4 541	1 598 785	218 412	47 790	18 473
	Firms with sales of \$500,000 to \$999,999 .....	3 314	3 508	2 286 445	303 515	67 953	22 541
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 931	2 386	2 873 046	388 144	89 499	24 848
	Firms with sales of \$2,500,000 to \$4,999,999 .....	571	1 087	1 951 948	261 231	60 204	14 782
	Firms with sales of \$5,000,000 to \$9,999,999 .....	176	536	1 178 662	148 559	34 852	8 093
	Firms with sales of \$10,000,000 to \$24,999,999 .....	68	425	1 011 326	123 043	29 719	7 125
	Firms with sales of \$25,000,000 to \$49,999,999 .....	20	502	654 344	76 766	19 902	6 270
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	224	493 706	51 171	12 943	3 820
	Firms with sales of \$100,000,000 to \$249,999,999 .....	11	792	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	9	848	D	D	D	k
	Firms not operated for the entire year .....	4 140	4 182	846 924	101 779	17 430	6 569
451110	Sporting goods stores						
	<b>All firms</b> .....	<b>20 103</b>	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Firms operated for the entire year .....	15 963	20 242	19 196 397	2 286 124	538 376	169 621
	Firms with sales less than \$250,000 .....	5 365	5 393	777 425	114 022	25 070	12 643
	Firms with sales of \$250,000 to \$499,999 .....	4 491	4 541	1 598 785	218 412	47 790	18 473
	Firms with sales of \$500,000 to \$999,999 .....	3 314	3 508	2 286 445	303 515	67 953	22 541
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 931	2 386	2 873 046	388 144	89 499	24 848
	Firms with sales of \$2,500,000 to \$4,999,999 .....	571	1 087	1 951 948	261 231	60 204	14 782
	Firms with sales of \$5,000,000 to \$9,999,999 .....	176	536	1 178 662	148 559	34 852	8 093
	Firms with sales of \$10,000,000 to \$24,999,999 .....	68	425	1 011 326	123 043	29 719	7 125
	Firms with sales of \$25,000,000 to \$49,999,999 .....	20	502	654 344	76 766	19 902	6 270
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	224	493 706	51 171	12 943	3 820
	Firms with sales of \$100,000,000 to \$249,999,999 .....	11	792	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	9	848	D	D	D	k
	Firms not operated for the entire year .....	4 140	4 182	846 924	101 779	17 430	6 569
4511101	General-line sporting goods stores						
	<b>All firms</b> .....	<b>5 705</b>	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Firms operated for the entire year .....	4 377	6 125	9 037 873	974 791	237 237	78 842
	Firms with sales less than \$250,000 .....	1 401	1 404	203 383	28 102	6 289	3 257
	Firms with sales of \$250,000 to \$499,999 .....	1 217	1 224	436 565	55 321	12 595	5 021
	Firms with sales of \$500,000 to \$999,999 .....	962	988	667 664	86 823	20 108	6 931
	Firms with sales of \$1,000,000 to \$2,499,999 .....	574	673	850 095	108 692	24 964	7 566
	Firms with sales of \$2,500,000 to \$4,999,999 .....	137	231	465 762	66 427	15 688	4 040
	Firms with sales of \$5,000,000 to \$9,999,999 .....	42	113	276 871	31 909	7 593	2 098
	Firms with sales of \$10,000,000 to \$24,999,999 .....	19	156	289 412	36 466	8 172	2 908
	Firms with sales of \$25,000,000 to \$49,999,999 .....	6	69	195 012	23 263	5 961	1 945
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	124	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	7	343	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	8	800	4 189 542	389 775	98 175	32 994
	Firms not operated for the entire year .....	1 328	1 333	273 937	30 504	4 530	1 829
4511102	Specialty-line sporting goods stores						
	<b>All firms</b> .....	<b>14 450</b>	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Firms operated for the entire year .....	11 629	14 107	10 153 878	1 310 519	300 749	90 676
	Firms with sales less than \$250,000 .....	3 968	3 991	574 245	85 959	18 795	9 392
	Firms with sales of \$250,000 to \$499,999 .....	3 281	3 325	1 164 744	163 470	35 316	13 485
	Firms with sales of \$500,000 to \$999,999 .....	2 365	2 531	1 628 490	218 680	48 330	15 762
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 374	1 733	2 054 117	284 696	66 117	17 692
	Firms with sales of \$2,500,000 to \$4,999,999 .....	436	841	1 491 679	196 023	44 473	10 674
	Firms with sales of \$5,000,000 to \$9,999,999 .....	136	429	920 687	118 369	27 593	6 223
	Firms with sales of \$10,000,000 to \$24,999,999 .....	48	263	715 653	82 614	20 478	4 039
	Firms with sales of \$25,000,000 to \$49,999,999 .....	13	403	432 630	49 663	12 857	3 937
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	98	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	448	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	1	45	D	D	D	h
	Firms not operated for the entire year .....	2 821	2 859	577 633	72 089	13 290	4 843
45112	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>6 499</b>	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Firms operated for the entire year .....	5 207	9 482	14 187 927	1 345 187	301 182	109 752
	Firms with sales less than \$250,000 .....	2 725	2 730	329 356	48 326	11 396	6 894
	Firms with sales of \$250,000 to \$499,999 .....	1 148	1 170	403 567	54 624	12 480	5 706
	Firms with sales of \$500,000 to \$999,999 .....	748	803	521 011	73 722	16 882	6 804
	Firms with sales of \$1,000,000 to \$2,499,999 .....	414	578	606 920	91 677	19 969	7 144
	Firms with sales of \$2,500,000 to \$4,999,999 .....	98	246	318 450	47 308	10 437	3 398
	Firms with sales of \$5,000,000 to \$9,999,999 .....	34	175	232 826	35 506	8 098	2 661
	Firms with sales of \$10,000,000 to \$24,999,999 .....	20	277	317 667	41 762	9 142	3 259
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	332	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	285	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	6	399	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	4	2 487	10 120 750	789 073	168 170	59 422
	Firms not operated for the entire year .....	1 292	1 342	200 350	23 458	4 601	2 005

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
451120	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>6 499</b>	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Firms operated for the entire year .....	5 207	9 482	14 187 927	1 345 187	301 182	109 752
	Firms with sales less than \$250,000 .....	2 725	2 730	329 356	48 326	11 396	6 894
	Firms with sales of \$250,000 to \$499,999 .....	1 148	1 170	403 567	54 624	12 480	5 706
	Firms with sales of \$500,000 to \$999,999 .....	748	803	521 011	73 722	16 882	6 804
	Firms with sales of \$1,000,000 to \$2,499,999 .....	414	578	606 920	91 677	19 969	7 144
	Firms with sales of \$2,500,000 to \$4,999,999 .....	98	246	318 450	47 308	10 437	3 398
	Firms with sales of \$5,000,000 to \$9,999,999 .....	34	175	232 826	35 506	8 098	2 661
	Firms with sales of \$10,000,000 to \$24,999,999 .....	20	277	317 667	41 762	9 142	3 259
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	332	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	285	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	6	399	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	4	2 487	10 120 750	789 073	168 170	59 422
	Firms not operated for the entire year .....	1 292	1 342	200 350	23 458	4 601	2 005
45113	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>4 186</b>	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Firms operated for the entire year .....	3 477	5 705	3 098 531	483 436	128 506	44 343
	Firms with sales less than \$250,000 .....	2 263	2 276	258 160	39 999	9 431	6 101
	Firms with sales of \$250,000 to \$499,999 .....	645	666	227 739	37 573	8 825	3 942
	Firms with sales of \$500,000 to \$999,999 .....	330	381	231 479	41 113	9 635	3 201
	Firms with sales of \$1,000,000 to \$2,499,999 .....	172	247	257 224	45 921	10 221	2 940
	Firms with sales of \$2,500,000 to \$4,999,999 .....	33	121	107 867	21 726	4 918	1 482
	Firms with sales of \$5,000,000 to \$9,999,999 .....	23	71	164 174	31 209	6 736	1 459
	Firms with sales of \$10,000,000 to \$24,999,999 .....	6	104	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	1	21	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	352	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	2	1 466	D	D	D	j
	Firms not operated for the entire year .....	709	885	84 385	11 331	2 044	1 008
451130	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>4 186</b>	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Firms operated for the entire year .....	3 477	5 705	3 098 531	483 436	128 506	44 343
	Firms with sales less than \$250,000 .....	2 263	2 276	258 160	39 999	9 431	6 101
	Firms with sales of \$250,000 to \$499,999 .....	645	666	227 739	37 573	8 825	3 942
	Firms with sales of \$500,000 to \$999,999 .....	330	381	231 479	41 113	9 635	3 201
	Firms with sales of \$1,000,000 to \$2,499,999 .....	172	247	257 224	45 921	10 221	2 940
	Firms with sales of \$2,500,000 to \$4,999,999 .....	33	121	107 867	21 726	4 918	1 482
	Firms with sales of \$5,000,000 to \$9,999,999 .....	23	71	164 174	31 209	6 736	1 459
	Firms with sales of \$10,000,000 to \$24,999,999 .....	6	104	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	1	21	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	352	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	2	1 466	D	D	D	j
	Firms not operated for the entire year .....	709	885	84 385	11 331	2 044	1 008
45114	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>3 800</b>	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Firms operated for the entire year .....	3 362	4 033	3 697 313	555 029	128 578	28 951
	Firms with sales less than \$250,000 .....	994	999	140 606	21 939	5 064	2 289
	Firms with sales of \$250,000 to \$499,999 .....	839	845	301 371	42 543	9 916	3 119
	Firms with sales of \$500,000 to \$999,999 .....	703	745	492 040	74 325	17 351	4 425
	Firms with sales of \$1,000,000 to \$2,499,999 .....	579	729	867 642	137 389	31 468	6 873
	Firms with sales of \$2,500,000 to \$4,999,999 .....	159	299	548 723	94 998	23 055	3 993
	Firms with sales of \$5,000,000 to \$9,999,999 .....	66	194	431 658	76 712	17 613	2 988
	Firms with sales of \$10,000,000 to \$24,999,999 .....	13	90	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	6	58	218 292	30 294	6 929	886
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	23	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	15	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	1	36	D	D	D	g
	Firms not operated for the entire year .....	438	444	103 400	12 334	2 533	724
451140	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>3 800</b>	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Firms operated for the entire year .....	3 362	4 033	3 697 313	555 029	128 578	28 951
	Firms with sales less than \$250,000 .....	994	999	140 606	21 939	5 064	2 289
	Firms with sales of \$250,000 to \$499,999 .....	839	845	301 371	42 543	9 916	3 119
	Firms with sales of \$500,000 to \$999,999 .....	703	745	492 040	74 325	17 351	4 425
	Firms with sales of \$1,000,000 to \$2,499,999 .....	579	729	867 642	137 389	31 468	6 873
	Firms with sales of \$2,500,000 to \$4,999,999 .....	159	299	548 723	94 998	23 055	3 993
	Firms with sales of \$5,000,000 to \$9,999,999 .....	66	194	431 658	76 712	17 613	2 988
	Firms with sales of \$10,000,000 to \$24,999,999 .....	13	90	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	6	58	218 292	30 294	6 929	886
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	23	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	15	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	1	36	D	D	D	g
	Firms not operated for the entire year .....	438	444	103 400	12 334	2 533	724

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
4512	Book, periodical, & music stores						
	<b>All firms</b> .....	<b>12 155</b>	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Firms operated for the entire year .....	10 119	20 729	20 246 727	2 251 992	546 563	193 912
	Firms with sales less than \$250,000 .....	4 670	4 697	624 506	95 773	22 591	12 148
	Firms with sales of \$250,000 to \$499,999 .....	2 614	2 691	917 791	132 274	31 432	13 385
	Firms with sales of \$500,000 to \$999,999 .....	1 503	1 684	1 036 008	150 263	34 963	12 788
	Firms with sales of \$1,000,000 to \$2,499,999 .....	846	1 311	1 253 203	191 654	43 896	13 934
	Firms with sales of \$2,500,000 to \$4,999,999 .....	230	643	766 763	114 233	26 051	7 812
	Firms with sales of \$5,000,000 to \$9,999,999 .....	149	641	1 039 122	151 781	36 367	10 275
	Firms with sales of \$10,000,000 to \$24,999,999 .....	63	611	931 288	119 054	28 686	9 246
	Firms with sales of \$25,000,000 to \$49,999,999 .....	20	542	731 796	87 339	22 259	6 609
	Firms with sales of \$50,000,000 to \$99,999,999 .....	6	359	522 134	49 270	13 223	5 650
	Firms with sales of \$100,000,000 to \$249,999,999 .....	6	798	836 796	90 097	21 411	8 348
	Firms with sales of \$250,000,000 or more .....	12	6 752	11 587 320	1 070 254	265 684	93 717
	Firms not operated for the entire year .....	2 036	2 105	348 972	42 565	9 741	3 954
45121	Book stores & news dealers						
	<b>All firms</b> .....	<b>8 709</b>	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Firms operated for the entire year .....	7 260	13 161	12 995 974	1 537 506	370 046	128 288
	Firms with sales less than \$250,000 .....	3 369	3 390	447 102	67 236	15 841	8 894
	Firms with sales of \$250,000 to \$499,999 .....	1 859	1 911	652 414	93 675	22 338	9 936
	Firms with sales of \$500,000 to \$999,999 .....	1 075	1 215	743 318	107 734	25 129	9 557
	Firms with sales of \$1,000,000 to \$2,499,999 .....	606	942	891 600	136 661	31 232	10 226
	Firms with sales of \$2,500,000 to \$4,999,999 .....	168	487	561 411	82 640	18 944	5 740
	Firms with sales of \$5,000,000 to \$9,999,999 .....	108	448	749 898	110 780	26 574	8 024
	Firms with sales of \$10,000,000 to \$24,999,999 .....	48	431	712 548	95 668	23 422	7 411
	Firms with sales of \$25,000,000 to \$49,999,999 .....	16	345	565 173	74 326	18 770	5 310
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	152	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	437	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	5	3 403	D	D	D	l
	Firms not operated for the entire year .....	1 449	1 515	232 890	29 071	6 656	2 955
451211	Book stores						
	<b>All firms</b> .....	<b>6 716</b>	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Firms operated for the entire year .....	5 586	11 171	12 189 940	1 423 609	343 874	118 915
	Firms with sales less than \$250,000 .....	2 500	2 510	328 338	50 217	11 698	7 123
	Firms with sales of \$250,000 to \$499,999 .....	1 401	1 441	493 151	73 250	17 419	7 992
	Firms with sales of \$500,000 to \$999,999 .....	857	948	594 359	89 553	20 878	7 912
	Firms with sales of \$1,000,000 to \$2,499,999 .....	511	751	751 550	116 729	26 754	8 745
	Firms with sales of \$2,500,000 to \$4,999,999 .....	152	449	510 631	76 033	17 519	5 400
	Firms with sales of \$5,000,000 to \$9,999,999 .....	94	385	661 035	95 108	23 416	7 004
	Firms with sales of \$10,000,000 to \$24,999,999 .....	47	392	D	D	D	i
	Firms with sales of \$25,000,000 to \$49,999,999 .....	13	303	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	152	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	437	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	5	3 403	D	D	D	l
	Firms not operated for the entire year .....	1 130	1 192	185 118	23 699	5 723	2 558
4512111	Book stores, general						
	<b>All firms</b> .....	<b>3 951</b>	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Firms operated for the entire year .....	3 278	6 962	8 062 668	950 433	229 570	77 380
	Firms with sales less than \$250,000 .....	1 535	1 538	202 173	31 741	7 368	4 394
	Firms with sales of \$250,000 to \$499,999 .....	848	867	299 906	45 458	10 733	4 933
	Firms with sales of \$500,000 to \$999,999 .....	486	538	336 370	52 502	12 345	4 682
	Firms with sales of \$1,000,000 to \$2,499,999 .....	261	442	375 874	61 079	14 247	4 625
	Firms with sales of \$2,500,000 to \$4,999,999 .....	75	194	253 379	39 830	9 004	2 644
	Firms with sales of \$5,000,000 to \$9,999,999 .....	41	202	287 977	45 220	11 063	3 150
	Firms with sales of \$10,000,000 to \$24,999,999 .....	19	205	260 374	34 698	8 233	2 279
	Firms with sales of \$25,000,000 to \$49,999,999 .....	6	119	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	122	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	176	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	4	2 559	5 534 986	570 697	140 081	45 214
	Firms not operated for the entire year .....	673	731	104 506	14 310	3 388	1 517
4512112	Specialty book stores						
	<b>All firms</b> .....	<b>2 261</b>	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Firms operated for the entire year .....	1 905	2 621	1 371 120	193 361	45 951	17 802
	Firms with sales less than \$250,000 .....	877	884	114 945	16 594	3 890	2 499
	Firms with sales of \$250,000 to \$499,999 .....	504	537	175 645	25 342	6 061	2 758
	Firms with sales of \$500,000 to \$999,999 .....	303	330	209 550	30 497	7 029	2 714
	Firms with sales of \$1,000,000 to \$2,499,999 .....	160	274	241 369	38 568	8 491	2 922
	Firms with sales of \$2,500,000 to \$4,999,999 .....	30	83	101 763	16 807	3 888	1 037
	Firms with sales of \$5,000,000 to \$9,999,999 .....	20	115	143 616	19 706	4 846	1 544
	Firms with sales of \$10,000,000 to \$24,999,999 .....	7	90	106 176	13 943	3 428	964
	Firms with sales of \$25,000,000 to \$49,999,999 .....	2	103	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	205	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	356	359	47 536	5 926	1 520	715

**Table 4. Sales Size of Firms: 1997—Con.**

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
4512113	College book stores						
	<b>All firms</b> .....	<b>567</b>	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Firms operated for the entire year .....	456	1 578	2 753 533	279 511	68 241	23 680
	Firms with sales less than \$250,000 .....	100	102	12 654	2 097	536	279
	Firms with sales of \$250,000 to \$499,999 .....	64	64	23 148	3 723	882	371
	Firms with sales of \$500,000 to \$999,999 .....	77	82	54 345	7 156	1 693	592
	Firms with sales of \$1,000,000 to \$2,499,999 .....	103	124	158 006	20 261	4 720	1 523
	Firms with sales of \$2,500,000 to \$4,999,999 .....	47	81	159 156	19 274	4 717	1 577
	Firms with sales of \$5,000,000 to \$9,999,999 .....	36	80	244 725	30 744	7 582	2 400
	Firms with sales of \$10,000,000 to \$24,999,999 .....	22	79	D	D	D	h
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	46	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	82	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	2	838	D	D	D	i
	Firms not operated for the entire year .....	111	112	35 695	3 767	927	379
451212	News dealers & newsstands						
	<b>All firms</b> .....	<b>2 015</b>	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Firms operated for the entire year .....	1 695	1 989	806 006	113 890	26 165	9 372
	Firms with sales less than \$250,000 .....	874	885	119 542	17 178	4 181	1 796
	Firms with sales of \$250,000 to \$499,999 .....	467	481	162 429	21 083	5 083	2 015
	Firms with sales of \$500,000 to \$999,999 .....	219	264	149 960	18 215	4 260	1 632
	Firms with sales of \$1,000,000 to \$2,499,999 .....	99	196	143 901	20 243	4 539	1 554
	Firms with sales of \$2,500,000 to \$4,999,999 .....	19	49	62 782	8 016	1 755	468
	Firms with sales of \$5,000,000 to \$9,999,999 .....	13	44	81 903	15 036	3 008	885
	Firms with sales of \$10,000,000 to \$24,999,999 .....	2	49	D	D	D	c
	Firms with sales of \$25,000,000 to \$49,999,999 .....	2	21	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	320	324	47 800	5 379	940	398
45122	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>3 456</b>	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Firms operated for the entire year .....	2 868	7 567	7 250 702	714 478	176 509	65 616
	Firms with sales less than \$250,000 .....	1 302	1 308	177 608	28 593	6 766	3 259
	Firms with sales of \$250,000 to \$499,999 .....	758	783	266 620	38 888	9 159	3 471
	Firms with sales of \$500,000 to \$999,999 .....	431	476	295 194	42 928	9 946	3 266
	Firms with sales of \$1,000,000 to \$2,499,999 .....	239	363	359 893	54 652	12 555	3 673
	Firms with sales of \$2,500,000 to \$4,999,999 .....	62	155	205 148	31 537	7 091	2 067
	Firms with sales of \$5,000,000 to \$9,999,999 .....	41	191	288 424	40 895	9 764	2 239
	Firms with sales of \$10,000,000 to \$24,999,999 .....	17	193	262 935	26 569	5 986	2 086
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	210	192 548	16 151	4 259	1 520
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	207	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	350	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	7	3 331	D	D	D	k
	Firms not operated for the entire year .....	588	591	116 133	13 502	3 093	1 007
451220	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>3 456</b>	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Firms operated for the entire year .....	2 868	7 567	7 250 702	714 478	176 509	65 616
	Firms with sales less than \$250,000 .....	1 302	1 308	177 608	28 593	6 766	3 259
	Firms with sales of \$250,000 to \$499,999 .....	758	783	266 620	38 888	9 159	3 471
	Firms with sales of \$500,000 to \$999,999 .....	431	476	295 194	42 928	9 946	3 266
	Firms with sales of \$1,000,000 to \$2,499,999 .....	239	363	359 893	54 652	12 555	3 673
	Firms with sales of \$2,500,000 to \$4,999,999 .....	62	155	205 148	31 537	7 091	2 067
	Firms with sales of \$5,000,000 to \$9,999,999 .....	41	191	288 424	40 895	9 764	2 239
	Firms with sales of \$10,000,000 to \$24,999,999 .....	17	193	262 935	26 569	5 986	2 086
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	210	192 548	16 151	4 259	1 520
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	207	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	350	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	7	3 331	D	D	D	k
	Firms not operated for the entire year .....	588	591	116 133	13 502	3 093	1 007
<b>452</b>	<b>General merchandise stores</b>						
	<b>All firms</b> .....	<b>10 373</b>	<b>36 171</b>	<b>330 444 460</b>	<b>30 870 965</b>	<b>7 349 191</b>	<b>2 507 540</b>
	Firms operated for the entire year .....	8 331	33 937	329 840 352	30 792 349	7 308 246	2 492 402
	Firms with sales less than \$250,000 .....	3 166	3 169	433 984	63 370	14 780	7 598
	Firms with sales of \$250,000 to \$499,999 .....	2 122	2 151	758 765	95 974	21 589	9 602
	Firms with sales of \$500,000 to \$999,999 .....	1 559	1 627	1 081 323	135 971	31 155	11 794
	Firms with sales of \$1,000,000 to \$2,499,999 .....	918	1 071	1 372 689	184 264	42 651	13 741
	Firms with sales of \$2,500,000 to \$4,999,999 .....	251	448	865 625	121 056	28 435	8 329
	Firms with sales of \$5,000,000 to \$9,999,999 .....	110	345	737 343	103 618	24 584	7 729
	Firms with sales of \$10,000,000 to \$24,999,999 .....	78	570	1 215 905	166 571	41 572	12 738
	Firms with sales of \$25,000,000 to \$49,999,999 .....	30	367	1 040 233	121 516	27 530	9 617
	Firms with sales of \$50,000,000 to \$99,999,999 .....	25	554	1 778 222	209 086	46 189	15 739
	Firms with sales of \$100,000,000 to \$249,999,999 .....	18	904	3 061 385	314 565	73 704	24 202
	Firms with sales of \$250,000,000 or more .....	54	22 731	317 494 878	29 276 358	6 956 057	2 371 313
	Firms not operated for the entire year .....	2 042	2 234	604 108	78 616	40 945	15 138

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
4521	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Firms operated for the entire year .....	89	10 341	220 044 781	22 075 760	5 264 801	1 795 184
	Firms with sales less than \$250,000 .....	—	—	—	—	—	—
	Firms with sales of \$250,000 to \$499,999 .....	—	—	—	—	—	—
	Firms with sales of \$500,000 to \$999,999 .....	—	—	—	—	—	—
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1	1	D	D	D	b
	Firms with sales of \$2,500,000 to \$4,999,999 .....	8	8	29 341	6 438	1 668	551
	Firms with sales of \$5,000,000 to \$9,999,999 .....	14	16	D	D	D	g
	Firms with sales of \$10,000,000 to \$24,999,999 .....	17	26	267 824	38 384	9 856	2 996
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	6	133 029	17 737	4 241	996
	Firms with sales of \$50,000,000 to \$99,999,999 .....	10	67	697 306	91 293	21 295	7 145
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	32	774 065	107 577	21 647	7 032
	Firms with sales of \$250,000,000 or more .....	31	10 185	218 047 098	21 793 421	5 201 247	1 774 969
	Firms not operated for the entire year .....	13	25	63 376	7 531	1 452	393
45211	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Firms operated for the entire year .....	89	10 341	220 044 781	22 075 760	5 264 801	1 795 184
	Firms with sales less than \$250,000 .....	—	—	—	—	—	—
	Firms with sales of \$250,000 to \$499,999 .....	—	—	—	—	—	—
	Firms with sales of \$500,000 to \$999,999 .....	—	—	—	—	—	—
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1	1	D	D	D	b
	Firms with sales of \$2,500,000 to \$4,999,999 .....	8	8	29 341	6 438	1 668	551
	Firms with sales of \$5,000,000 to \$9,999,999 .....	14	16	D	D	D	g
	Firms with sales of \$10,000,000 to \$24,999,999 .....	17	26	267 824	38 384	9 856	2 996
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	6	133 029	17 737	4 241	996
	Firms with sales of \$50,000,000 to \$99,999,999 .....	10	67	697 306	91 293	21 295	7 145
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	32	774 065	107 577	21 647	7 032
	Firms with sales of \$250,000,000 or more .....	31	10 185	218 047 098	21 793 421	5 201 247	1 774 969
	Firms not operated for the entire year .....	13	25	63 376	7 531	1 452	393
452110	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Firms operated for the entire year .....	89	10 341	220 044 781	22 075 760	5 264 801	1 795 184
	Firms with sales less than \$250,000 .....	—	—	—	—	—	—
	Firms with sales of \$250,000 to \$499,999 .....	—	—	—	—	—	—
	Firms with sales of \$500,000 to \$999,999 .....	—	—	—	—	—	—
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1	1	D	D	D	b
	Firms with sales of \$2,500,000 to \$4,999,999 .....	8	8	29 341	6 438	1 668	551
	Firms with sales of \$5,000,000 to \$9,999,999 .....	14	16	D	D	D	g
	Firms with sales of \$10,000,000 to \$24,999,999 .....	17	26	267 824	38 384	9 856	2 996
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	6	133 029	17 737	4 241	996
	Firms with sales of \$50,000,000 to \$99,999,999 .....	10	67	697 306	91 293	21 295	7 145
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	32	774 065	107 577	21 647	7 032
	Firms with sales of \$250,000,000 or more .....	31	10 185	218 047 098	21 793 421	5 201 247	1 774 969
	Firms not operated for the entire year .....	13	25	63 376	7 531	1 452	393
4521101	Conventional department stores (excl leased depts)						
	<b>All firms</b> .....	<b>43</b>	<b>2 100</b>	<b>52 443 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Firms operated for the entire year .....	40	2 097	52 444 322	6 059 782	1 462 893	414 874
	Firms with sales less than \$250,000 .....	—	—	—	—	—	—
	Firms with sales of \$250,000 to \$499,999 .....	—	—	—	—	—	—
	Firms with sales of \$500,000 to \$999,999 .....	—	—	—	—	—	—
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1	1	D	D	D	b
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3	3	11 725	2 931	802	258
	Firms with sales of \$5,000,000 to \$9,999,999 .....	7	8	D	D	D	f
	Firms with sales of \$10,000,000 to \$24,999,999 .....	4	6	55 684	12 149	3 761	988
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	7	92 543	13 012	2 774	596
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	40	357 184	50 534	11 503	4 109
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	13	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	15	2 019	51 426 168	5 897 854	1 427 490	403 835
	Firms not operated for the entire year .....	3	3	8 858	1 085	244	66
4521102	Discount or mass merchandising dept stores (excl leased depts)						
	<b>All firms</b> .....	<b>62</b>	<b>6 378</b>	<b>'126 122 830</b>	<b>'11 329 683</b>	<b>'2 679 615</b>	<b>1 031 941</b>
	Firms operated for the entire year .....	52	6 356	126 068 312	11 323 237	2 678 407	1 031 614
	Firms with sales less than \$250,000 .....	—	—	—	—	—	—
	Firms with sales of \$250,000 to \$499,999 .....	—	—	—	—	—	—
	Firms with sales of \$500,000 to \$999,999 .....	—	—	—	—	—	—
	Firms with sales of \$1,000,000 to \$2,499,999 .....	—	—	—	—	—	—
	Firms with sales of \$2,500,000 to \$4,999,999 .....	5	5	17 616	3 507	866	293
	Firms with sales of \$5,000,000 to \$9,999,999 .....	9	10	D	D	D	f
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	21	222 853	27 156	6 341	2 064
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	5	98 699	11 408	2 524	788
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	27	340 122	40 759	9 792	3 036
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	19	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	14	6 269	125 006 430	11 193 564	2 648 537	1 021 862
	Firms not operated for the entire year .....	10	22	54 518	6 446	1 208	327

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
4521103	National chain department stores (excl leased depts)						
	<b>All firms</b> .....	<b>3</b>	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Firms operated for the entire year .....	3	1 888	41 532 147	4 692 741	1 123 501	348 696
	Firms with sales less than \$250,000 .....	—	—	—	—	—	—
	Firms with sales of \$250,000 to \$499,999 .....	—	—	—	—	—	—
	Firms with sales of \$500,000 to \$999,999 .....	—	—	—	—	—	—
	Firms with sales of \$1,000,000 to \$2,499,999 .....	—	—	—	—	—	—
	Firms with sales of \$2,500,000 to \$4,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$5,000,000 to \$9,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$25,000,000 to \$49,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	3	1 888	41 532 147	4 692 741	1 123 501	348 696
	Firms not operated for the entire year .....	—	—	—	—	—	—
4529	Other general merchandise stores						
	<b>All firms</b> .....	<b>10 316</b>	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Firms operated for the entire year .....	8 277	23 577	109 776 174	8 713 044	2 043 041	697 084
	Firms with sales less than \$250,000 .....	3 167	3 170	434 229	63 419	14 790	7 604
	Firms with sales of \$250,000 to \$499,999 .....	2 122	2 151	758 765	95 974	21 589	9 602
	Firms with sales of \$500,000 to \$999,999 .....	1 559	1 627	1 081 323	135 971	31 155	11 794
	Firms with sales of \$1,000,000 to \$2,499,999 .....	918	1 071	D	D	D	j
	Firms with sales of \$2,500,000 to \$4,999,999 .....	249	447	855 701	117 141	27 361	8 026
	Firms with sales of \$5,000,000 to \$9,999,999 .....	107	345	D	D	D	i
	Firms with sales of \$10,000,000 to \$24,999,999 .....	68	572	1 061 110	137 414	34 442	10 340
	Firms with sales of \$25,000,000 to \$49,999,999 .....	29	374	1 033 951	118 753	26 170	9 816
	Firms with sales of \$50,000,000 to \$99,999,999 .....	15	490	1 088 492	116 832	25 876	8 928
	Firms with sales of \$100,000,000 to \$249,999,999 .....	16	963	2 476 375	229 288	58 037	18 590
	Firms with sales of \$250,000,000 or more .....	27	12 367	98 888 884	7 422 912	1 739 394	591 819
	Firms not operated for the entire year .....	2 039	2 228	560 129	74 630	39 897	14 879
45291	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>18</b>	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Firms operated for the entire year .....	16	1 528	D	D	D	m
	Firms with sales less than \$250,000 .....	—	—	—	—	—	—
	Firms with sales of \$250,000 to \$499,999 .....	—	—	—	—	—	—
	Firms with sales of \$500,000 to \$999,999 .....	—	—	—	—	—	—
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1	1	D	D	D	b
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3	3	10 088	716	144	52
	Firms with sales of \$5,000,000 to \$9,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1	1	D	D	D	c
	Firms with sales of \$25,000,000 to \$49,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	3	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	9	1 520	D	D	D	m
	Firms not operated for the entire year .....	2	2	D	D	D	c
452910	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>18</b>	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Firms operated for the entire year .....	16	1 528	D	D	D	m
	Firms with sales less than \$250,000 .....	—	—	—	—	—	—
	Firms with sales of \$250,000 to \$499,999 .....	—	—	—	—	—	—
	Firms with sales of \$500,000 to \$999,999 .....	—	—	—	—	—	—
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1	1	D	D	D	b
	Firms with sales of \$2,500,000 to \$4,999,999 .....	3	3	10 088	716	144	52
	Firms with sales of \$5,000,000 to \$9,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$10,000,000 to \$24,999,999 .....	1	1	D	D	D	c
	Firms with sales of \$25,000,000 to \$49,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$50,000,000 to \$99,999,999 .....	2	3	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	9	1 520	D	D	D	m
	Firms not operated for the entire year .....	2	2	D	D	D	c
45299	All other general merchandise stores						
	<b>All firms</b> .....	<b>10 300</b>	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Firms operated for the entire year .....	8 263	22 049	D	D	D	m
	Firms with sales less than \$250,000 .....	3 167	3 170	434 229	63 419	14 790	7 604
	Firms with sales of \$250,000 to \$499,999 .....	2 122	2 151	758 765	95 974	21 589	9 602
	Firms with sales of \$500,000 to \$999,999 .....	1 559	1 627	1 081 323	135 971	31 155	11 794
	Firms with sales of \$1,000,000 to \$2,499,999 .....	917	1 070	D	D	D	j
	Firms with sales of \$2,500,000 to \$4,999,999 .....	246	444	845 613	116 425	27 217	7 974
	Firms with sales of \$5,000,000 to \$9,999,999 .....	107	345	D	D	D	i
	Firms with sales of \$10,000,000 to \$24,999,999 .....	68	574	D	D	D	j
	Firms with sales of \$25,000,000 to \$49,999,999 .....	29	374	1 033 951	118 753	26 170	9 816
	Firms with sales of \$50,000,000 to \$99,999,999 .....	13	487	D	D	D	i
	Firms with sales of \$100,000,000 to \$249,999,999 .....	17	1 020	2 576 716	241 174	63 187	20 059
	Firms with sales of \$250,000,000 or more .....	18	10 787	D	D	D	m
	Firms not operated for the entire year .....	2 037	2 226	D	D	D	j

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
452990	All other general merchandise stores						
	<b>All firms</b> .....	<b>10 300</b>	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Firms operated for the entire year .....	8 263	22 049	D	D	D	m
	Firms with sales less than \$250,000 .....	3 167	3 170	434 229	63 419	14 790	7 604
	Firms with sales of \$250,000 to \$499,999 .....	2 122	2 151	758 765	95 974	21 589	9 602
	Firms with sales of \$500,000 to \$999,999 .....	1 559	1 627	1 081 323	135 971	31 155	11 794
	Firms with sales of \$1,000,000 to \$2,499,999 .....	917	1 070	D	D	D	j
	Firms with sales of \$2,500,000 to \$4,999,999 .....	246	444	845 613	116 425	27 217	7 974
	Firms with sales of \$5,000,000 to \$9,999,999 .....	107	345	D	D	D	i
	Firms with sales of \$10,000,000 to \$24,999,999 .....	68	574	D	D	D	j
	Firms with sales of \$25,000,000 to \$49,999,999 .....	29	374	1 033 951	118 753	26 170	9 816
	Firms with sales of \$50,000,000 to \$99,999,999 .....	13	487	D	D	D	i
	Firms with sales of \$100,000,000 to \$249,999,999 .....	17	1 020	2 576 716	241 174	63 187	20 059
	Firms with sales of \$250,000,000 or more .....	18	10 787	D	D	D	m
	Firms not operated for the entire year .....	2 037	2 226	D	D	D	j
4529901	Variety stores						
	<b>All firms</b> .....	<b>3 489</b>	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Firms operated for the entire year .....	2 660	13 225	D	D	D	m
	Firms with sales less than \$250,000 .....	1 224	1 225	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	704	718	D	D	D	h
	Firms with sales of \$500,000 to \$999,999 .....	418	456	D	D	D	h
	Firms with sales of \$1,000,000 to \$2,499,999 .....	211	286	D	D	D	h
	Firms with sales of \$2,500,000 to \$4,999,999 .....	55	170	D	D	D	g
	Firms with sales of \$5,000,000 to \$9,999,999 .....	20	106	D	D	D	g
	Firms with sales of \$10,000,000 to \$24,999,999 .....	11	314	D	D	D	g
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	134	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	246	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	418	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	7	9 152	D	D	D	l
	Firms not operated for the entire year .....	829	840	D	D	D	g
4529902	Catalog showrooms						
	<b>All firms</b> .....	<b>29</b>	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>l</b>
	Firms operated for the entire year .....	24	494	D	D	D	k
	Firms with sales less than \$250,000 .....	4	4	D	D	D	a
	Firms with sales of \$250,000 to \$499,999 .....	4	4	D	D	D	a
	Firms with sales of \$500,000 to \$999,999 .....	3	3	D	D	D	a
	Firms with sales of \$1,000,000 to \$2,499,999 .....	5	6	D	D	D	b
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1	1	D	D	D	b
	Firms with sales of \$5,000,000 to \$9,999,999 .....	1	1	D	D	D	b
	Firms with sales of \$10,000,000 to \$24,999,999 .....	2	4	D	D	D	f
	Firms with sales of \$25,000,000 to \$49,999,999 .....	1	15	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	54	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	402	D	D	D	k
	Firms not operated for the entire year .....	5	177	D	D	D	j
4529903	Miscellaneous general merchandise stores						
	<b>All firms</b> .....	<b>6 815</b>	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Firms operated for the entire year .....	5 609	8 328	13 169 207	1 391 282	331 531	109 525
	Firms with sales less than \$250,000 .....	1 940	1 942	269 268	39 979	9 337	4 599
	Firms with sales of \$250,000 to \$499,999 .....	1 419	1 435	509 389	63 414	14 160	5 973
	Firms with sales of \$500,000 to \$999,999 .....	1 144	1 173	799 035	99 969	22 869	8 111
	Firms with sales of \$1,000,000 to \$2,499,999 .....	708	787	1 076 293	144 199	33 564	9 951
	Firms with sales of \$2,500,000 to \$4,999,999 .....	193	293	666 645	91 764	21 527	5 850
	Firms with sales of \$5,000,000 to \$9,999,999 .....	88	221	602 183	77 531	18 143	5 379
	Firms with sales of \$10,000,000 to \$24,999,999 .....	59	304	934 233	118 422	28 086	8 040
	Firms with sales of \$25,000,000 to \$49,999,999 .....	24	221	829 268	96 084	21 073	7 013
	Firms with sales of \$50,000,000 to \$99,999,999 .....	11	249	795 130	87 302	19 750	5 784
	Firms with sales of \$100,000,000 to \$249,999,999 .....	12	513	1 737 140	154 318	40 438	12 632
	Firms with sales of \$250,000,000 or more .....	11	1 190	4 950 623	418 300	102 584	36 193
	Firms not operated for the entire year .....	1 206	1 211	268 321	28 636	6 960	2 520
<b>453</b>	<b>Miscellaneous store retailers</b>						
	<b>All firms</b> .....	<b>106 448</b>	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Firms operated for the entire year .....	85 285	108 525	74 563 348	9 749 764	2 222 216	721 580
	Firms with sales less than \$250,000 .....	44 348	44 544	5 691 202	993 344	231 764	123 046
	Firms with sales of \$250,000 to \$499,999 .....	19 509	20 095	6 836 070	1 162 554	266 903	104 749
	Firms with sales of \$500,000 to \$999,999 .....	11 239	12 602	7 745 922	1 301 098	296 281	96 786
	Firms with sales of \$1,000,000 to \$2,499,999 .....	6 697	9 497	10 089 933	1 557 259	348 840	97 813
	Firms with sales of \$2,500,000 to \$4,999,999 .....	2 131	4 303	7 335 529	974 756	212 780	54 084
	Firms with sales of \$5,000,000 to \$9,999,999 .....	888	3 045	6 001 099	743 434	166 421	39 913
	Firms with sales of \$10,000,000 to \$24,999,999 .....	355	2 313	5 210 179	589 523	130 499	31 917
	Firms with sales of \$25,000,000 to \$49,999,999 .....	58	980	1 994 612	217 827	45 507	11 818
	Firms with sales of \$50,000,000 to \$99,999,999 .....	28	1 194	1 913 686	212 540	48 925	12 802
	Firms with sales of \$100,000,000 to \$249,999,999 .....	20	3 144	3 218 355	408 803	95 699	32 090
	Firms with sales of \$250,000,000 or more .....	12	6 808	18 526 761	1 588 626	378 597	116 562
	Firms not operated for the entire year .....	21 163	21 313	3 545 813	415 660	78 691	31 406

**Table 4. Sales Size of Firms: 1997—Con.**

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
4531	Florists						
	<b>All firms</b>	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Firms operated for the entire year	20 640	21 888	6 154 662	1 334 486	318 940	118 993
	Firms with sales less than \$250,000	13 217	13 250	1 786 225	329 915	80 098	41 305
	Firms with sales of \$250,000 to \$499,999	4 996	5 135	1 709 480	365 852	88 658	33 377
	Firms with sales of \$500,000 to \$999,999	1 718	1 984	1 141 535	270 812	64 499	20 709
	Firms with sales of \$1,000,000 to \$2,499,999	575	908	812 706	201 217	47 493	13 194
	Firms with sales of \$2,500,000 to \$4,999,999	100	231	331 961	90 146	19 998	5 039
	Firms with sales of \$5,000,000 to \$9,999,999	25	140	D	D	D	h
	Firms with sales of \$10,000,000 to \$24,999,999	7	189	95 445	20 511	5 260	1 755
	Firms with sales of \$25,000,000 to \$49,999,999	1	24	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999	1	27	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more	—	—	—	—	—	—
	Firms not operated for the entire year	4 305	4 312	400 426	61 903	12 539	6 202
45311	Florists						
	<b>All firms</b>	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Firms operated for the entire year	20 640	21 888	6 154 662	1 334 486	318 940	118 993
	Firms with sales less than \$250,000	13 217	13 250	1 786 225	329 915	80 098	41 305
	Firms with sales of \$250,000 to \$499,999	4 996	5 135	1 709 480	365 852	88 658	33 377
	Firms with sales of \$500,000 to \$999,999	1 718	1 984	1 141 535	270 812	64 499	20 709
	Firms with sales of \$1,000,000 to \$2,499,999	575	908	812 706	201 217	47 493	13 194
	Firms with sales of \$2,500,000 to \$4,999,999	100	231	331 961	90 146	19 998	5 039
	Firms with sales of \$5,000,000 to \$9,999,999	25	140	D	D	D	h
	Firms with sales of \$10,000,000 to \$24,999,999	7	189	95 445	20 511	5 260	1 755
	Firms with sales of \$25,000,000 to \$49,999,999	1	24	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999	1	27	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more	—	—	—	—	—	—
	Firms not operated for the entire year	4 305	4 312	400 426	61 903	12 539	6 202
453110	Florists						
	<b>All firms</b>	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Firms operated for the entire year	20 640	21 888	6 154 662	1 334 486	318 940	118 993
	Firms with sales less than \$250,000	13 217	13 250	1 786 225	329 915	80 098	41 305
	Firms with sales of \$250,000 to \$499,999	4 996	5 135	1 709 480	365 852	88 658	33 377
	Firms with sales of \$500,000 to \$999,999	1 718	1 984	1 141 535	270 812	64 499	20 709
	Firms with sales of \$1,000,000 to \$2,499,999	575	908	812 706	201 217	47 493	13 194
	Firms with sales of \$2,500,000 to \$4,999,999	100	231	331 961	90 146	19 998	5 039
	Firms with sales of \$5,000,000 to \$9,999,999	25	140	D	D	D	h
	Firms with sales of \$10,000,000 to \$24,999,999	7	189	95 445	20 511	5 260	1 755
	Firms with sales of \$25,000,000 to \$49,999,999	1	24	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999	1	27	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more	—	—	—	—	—	—
	Firms not operated for the entire year	4 305	4 312	400 426	61 903	12 539	6 202
4532	Office supplies, stationery, & gift stores						
	<b>All firms</b>	<b>33 350</b>	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Firms operated for the entire year	26 150	37 334	30 582 227	3 514 583	819 226	295 805
	Firms with sales less than \$250,000	13 088	13 136	1 695 055	257 401	58 634	36 096
	Firms with sales of \$250,000 to \$499,999	6 488	6 669	2 285 454	326 566	72 450	34 073
	Firms with sales of \$500,000 to \$999,999	3 827	4 363	2 629 376	405 336	91 095	35 095
	Firms with sales of \$1,000,000 to \$2,499,999	1 979	3 183	2 916 948	475 711	107 964	35 355
	Firms with sales of \$2,500,000 to \$4,999,999	466	1 236	1 595 169	257 226	56 879	16 839
	Firms with sales of \$5,000,000 to \$9,999,999	174	860	1 187 898	182 828	42 360	11 195
	Firms with sales of \$10,000,000 to \$24,999,999	91	842	1 323 016	189 519	44 157	12 447
	Firms with sales of \$25,000,000 to \$49,999,999	12	396	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999	8	471	568 680	64 751	15 980	5 632
	Firms with sales of \$100,000,000 to \$249,999,999	11	1 989	1 777 825	235 378	55 601	22 212
	Firms with sales of \$250,000,000 or more	6	4 189	D	D	D	i
	Firms not operated for the entire year	7 200	7 281	990 808	122 778	21 481	10 687
45321	Office supplies & stationery stores						
	<b>All firms</b>	<b>4 611</b>	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Firms operated for the entire year	3 973	6 658	16 938 501	1 562 151	383 145	96 557
	Firms with sales less than \$250,000	1 343	1 345	189 826	31 920	7 642	3 289
	Firms with sales of \$250,000 to \$499,999	953	971	345 778	54 968	12 922	4 349
	Firms with sales of \$500,000 to \$999,999	818	881	573 347	94 653	22 712	6 242
	Firms with sales of \$1,000,000 to \$2,499,999	580	731	863 621	153 953	37 041	8 077
	Firms with sales of \$2,500,000 to \$4,999,999	171	279	583 335	103 669	23 807	4 565
	Firms with sales of \$5,000,000 to \$9,999,999	62	168	426 065	73 468	17 902	2 929
	Firms with sales of \$10,000,000 to \$24,999,999	33	64	459 166	65 954	15 569	2 035
	Firms with sales of \$25,000,000 to \$49,999,999	3	111	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999	3	78	184 142	21 128	5 152	967
	Firms with sales of \$100,000,000 to \$249,999,999	3	181	462 161	62 091	14 929	2 069
	Firms with sales of \$250,000,000 or more	3	1 849	D	D	D	i
	Firms not operated for the entire year	638	672	137 238	18 544	4 743	1 564



**Table 4. Sales Size of Firms: 1997—Con.**

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NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
453210	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>4 611</b>	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Firms operated for the entire year .....	3 973	6 658	16 938 501	1 562 151	383 145	96 557
	Firms with sales less than \$250,000 .....	1 343	1 345	189 826	31 920	7 642	3 289
	Firms with sales of \$250,000 to \$499,999 .....	953	971	345 778	54 968	12 922	4 349
	Firms with sales of \$500,000 to \$999,999 .....	818	881	573 347	94 653	22 712	6 242
	Firms with sales of \$1,000,000 to \$2,499,999 .....	580	731	863 621	153 953	37 041	8 077
	Firms with sales of \$2,500,000 to \$4,999,999 .....	171	279	583 335	103 669	23 807	4 565
	Firms with sales of \$5,000,000 to \$9,999,999 .....	62	168	426 065	73 468	17 902	2 929
	Firms with sales of \$10,000,000 to \$24,999,999 .....	33	64	459 166	65 954	15 569	2 035
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	111	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	78	184 142	21 128	5 152	967
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	181	462 161	62 091	14 929	2 069
	Firms with sales of \$250,000,000 or more .....	3	1 849	D	D	D	i
	Firms not operated for the entire year .....	638	672	137 238	18 544	4 743	1 564
4532101	Stationery stores						
	<b>All firms</b> .....	<b>1 079</b>	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Firms operated for the entire year .....	886	985	477 887	70 811	16 406	5 617
	Firms with sales less than \$250,000 .....	370	370	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	263	266	94 265	13 537	3 079	1 208
	Firms with sales of \$500,000 to \$999,999 .....	172	183	118 753	17 966	4 261	1 536
	Firms with sales of \$1,000,000 to \$2,499,999 .....	62	79	88 474	15 262	3 548	1 029
	Firms with sales of \$2,500,000 to \$4,999,999 .....	14	34	47 972	7 195	1 657	467
	Firms with sales of \$5,000,000 to \$9,999,999 .....	4	14	25 653	4 427	1 020	273
	Firms with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$25,000,000 to \$49,999,999 .....	1	39	D	D	D	c
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	193	217	35 037	4 239	1 128	539
4532102	Office supplies stores						
	<b>All firms</b> .....	<b>3 544</b>	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Firms operated for the entire year .....	3 098	5 672	16 460 484	1 491 324	366 723	90 935
	Firms with sales less than \$250,000 .....	975	977	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	695	711	253 352	41 775	9 923	3 172
	Firms with sales of \$500,000 to \$999,999 .....	646	696	454 770	76 657	18 434	4 709
	Firms with sales of \$1,000,000 to \$2,499,999 .....	521	655	779 991	139 177	33 603	7 082
	Firms with sales of \$2,500,000 to \$4,999,999 .....	158	247	538 129	96 719	22 222	4 093
	Firms with sales of \$5,000,000 to \$9,999,999 .....	57	144	391 275	68 026	16 637	2 598
	Firms with sales of \$10,000,000 to \$24,999,999 .....	33	63	458 290	65 863	15 549	2 024
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	110	139 015	14 593	3 567	945
	Firms with sales of \$50,000,000 to \$99,999,999 .....	4	124	268 781	28 273	6 781	1 268
	Firms with sales of \$100,000,000 to \$249,999,999 .....	2	96	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	3	1 849	D	D	D	i
	Firms not operated for the entire year .....	446	456	102 331	14 321	3 631	1 030
45322	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>28 795</b>	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Firms operated for the entire year .....	22 231	30 674	13 643 273	1 952 307	436 067	199 240
	Firms with sales less than \$250,000 .....	11 763	11 807	1 507 661	225 987	51 131	32 866
	Firms with sales of \$250,000 to \$499,999 .....	5 553	5 714	1 946 306	273 000	59 872	29 840
	Firms with sales of \$500,000 to \$999,999 .....	3 029	3 502	2 070 145	313 111	68 919	29 070
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 397	2 435	2 054 077	321 308	70 743	27 257
	Firms with sales of \$2,500,000 to \$4,999,999 .....	296	949	1 008 778	154 032	33 237	12 419
	Firms with sales of \$5,000,000 to \$9,999,999 .....	112	690	759 835	108 692	24 259	8 174
	Firms with sales of \$10,000,000 to \$24,999,999 .....	57	760	852 184	122 466	28 369	10 286
	Firms with sales of \$25,000,000 to \$49,999,999 .....	8	282	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	392	383 814	43 534	10 805	4 650
	Firms with sales of \$100,000,000 to \$249,999,999 .....	8	1 803	1 310 261	170 847	40 131	19 868
	Firms with sales of \$250,000,000 or more .....	3	2 340	D	D	D	j
	Firms not operated for the entire year .....	6 564	6 611	854 023	104 359	16 752	9 131
453220	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>28 795</b>	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Firms operated for the entire year .....	22 231	30 674	13 643 273	1 952 307	436 067	199 240
	Firms with sales less than \$250,000 .....	11 763	11 807	1 507 661	225 987	51 131	32 866
	Firms with sales of \$250,000 to \$499,999 .....	5 553	5 714	1 946 306	273 000	59 872	29 840
	Firms with sales of \$500,000 to \$999,999 .....	3 029	3 502	2 070 145	313 111	68 919	29 070
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 397	2 435	2 054 077	321 308	70 743	27 257
	Firms with sales of \$2,500,000 to \$4,999,999 .....	296	949	1 008 778	154 032	33 237	12 419
	Firms with sales of \$5,000,000 to \$9,999,999 .....	112	690	759 835	108 692	24 259	8 174
	Firms with sales of \$10,000,000 to \$24,999,999 .....	57	760	852 184	122 466	28 369	10 286
	Firms with sales of \$25,000,000 to \$49,999,999 .....	8	282	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	392	383 814	43 534	10 805	4 650
	Firms with sales of \$100,000,000 to \$249,999,999 .....	8	1 803	1 310 261	170 847	40 131	19 868
	Firms with sales of \$250,000,000 or more .....	3	2 340	D	D	D	j
	Firms not operated for the entire year .....	6 564	6 611	854 023	104 359	16 752	9 131

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
4533	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Firms operated for the entire year .....	11 699	15 154	5 711 089	1 161 660	263 578	94 591
	Firms with sales less than \$250,000 .....	7 506	7 577	804 809	150 468	34 667	19 569
	Firms with sales of \$250,000 to \$499,999 .....	1 984	2 104	687 060	113 640	26 029	10 027
	Firms with sales of \$500,000 to \$999,999 .....	1 146	1 304	795 302	136 619	31 507	9 910
	Firms with sales of \$1,000,000 to \$2,499,999 .....	729	1 221	1 094 520	206 068	46 971	14 084
	Firms with sales of \$2,500,000 to \$4,999,999 .....	216	807	743 657	149 486	33 512	10 874
	Firms with sales of \$5,000,000 to \$9,999,999 .....	90	579	628 175	128 591	29 401	9 611
	Firms with sales of \$10,000,000 to \$24,999,999 .....	20	188	268 648	66 344	14 080	4 553
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	74	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	55	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	80	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	1 165	D	D	D	i
	Firms not operated for the entire year .....	2 821	2 836	332 553	41 931	8 111	3 374
45331	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Firms operated for the entire year .....	11 699	15 154	5 711 089	1 161 660	263 578	94 591
	Firms with sales less than \$250,000 .....	7 506	7 577	804 809	150 468	34 667	19 569
	Firms with sales of \$250,000 to \$499,999 .....	1 984	2 104	687 060	113 640	26 029	10 027
	Firms with sales of \$500,000 to \$999,999 .....	1 146	1 304	795 302	136 619	31 507	9 910
	Firms with sales of \$1,000,000 to \$2,499,999 .....	729	1 221	1 094 520	206 068	46 971	14 084
	Firms with sales of \$2,500,000 to \$4,999,999 .....	216	807	743 657	149 486	33 512	10 874
	Firms with sales of \$5,000,000 to \$9,999,999 .....	90	579	628 175	128 591	29 401	9 611
	Firms with sales of \$10,000,000 to \$24,999,999 .....	20	188	268 648	66 344	14 080	4 553
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	74	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	55	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	80	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	1 165	D	D	D	i
	Firms not operated for the entire year .....	2 821	2 836	332 553	41 931	8 111	3 374
453310	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Firms operated for the entire year .....	11 699	15 154	5 711 089	1 161 660	263 578	94 591
	Firms with sales less than \$250,000 .....	7 506	7 577	804 809	150 468	34 667	19 569
	Firms with sales of \$250,000 to \$499,999 .....	1 984	2 104	687 060	113 640	26 029	10 027
	Firms with sales of \$500,000 to \$999,999 .....	1 146	1 304	795 302	136 619	31 507	9 910
	Firms with sales of \$1,000,000 to \$2,499,999 .....	729	1 221	1 094 520	206 068	46 971	14 084
	Firms with sales of \$2,500,000 to \$4,999,999 .....	216	807	743 657	149 486	33 512	10 874
	Firms with sales of \$5,000,000 to \$9,999,999 .....	90	579	628 175	128 591	29 401	9 611
	Firms with sales of \$10,000,000 to \$24,999,999 .....	20	188	268 648	66 344	14 080	4 553
	Firms with sales of \$25,000,000 to \$49,999,999 .....	5	74	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	55	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	80	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	1	1 165	D	D	D	i
	Firms not operated for the entire year .....	2 821	2 836	332 553	41 931	8 111	3 374
4539	Other miscellaneous store retailers						
	<b>All firms</b> .....	<b>33 812</b>	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Firms operated for the entire year .....	26 960	34 124	32 107 371	3 737 840	820 224	212 110
	Firms with sales less than \$250,000 .....	10 614	10 653	1 414 894	257 848	58 905	26 317
	Firms with sales of \$250,000 to \$499,999 .....	6 077	6 212	2 166 817	358 638	80 348	27 509
	Firms with sales of \$500,000 to \$999,999 .....	4 588	4 968	3 206 323	493 614	110 197	31 399
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 420	4 148	5 273 174	674 222	146 402	35 103
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 356	2 051	4 686 827	479 857	102 727	21 441
	Firms with sales of \$5,000,000 to \$9,999,999 .....	594	1 392	D	D	D	j
	Firms with sales of \$10,000,000 to \$24,999,999 .....	240	1 275	3 569 102	320 308	68 484	13 980
	Firms with sales of \$25,000,000 to \$49,999,999 .....	39	334	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	21	694	1 403 745	145 288	32 927	8 231
	Firms with sales of \$100,000,000 to \$249,999,999 .....	6	944	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	5	1 453	D	D	D	j
	Firms not operated for the entire year .....	6 852	6 909	1 830 025	190 243	36 808	11 224
45391	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>6 548</b>	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Firms operated for the entire year .....	5 147	6 914	5 264 067	678 049	162 410	58 251
	Firms with sales less than \$250,000 .....	2 279	2 288	320 364	53 834	12 773	6 476
	Firms with sales of \$250,000 to \$499,999 .....	1 436	1 456	510 058	77 158	18 167	7 749
	Firms with sales of \$500,000 to \$999,999 .....	892	986	617 659	98 095	23 512	8 517
	Firms with sales of \$1,000,000 to \$2,499,999 .....	398	534	593 388	89 309	21 226	6 614
	Firms with sales of \$2,500,000 to \$4,999,999 .....	88	215	302 067	43 702	10 465	3 129
	Firms with sales of \$5,000,000 to \$9,999,999 .....	32	169	208 137	25 402	6 392	2 055
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	208	199 876	28 459	6 830	2 195
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	35	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	166	208 270	32 717	8 115	2 140
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	2	857	D	D	D	j
	Firms not operated for the entire year .....	1 401	1 404	228 682	31 026	7 474	2 941

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
453910	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>6 548</b>	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Firms operated for the entire year .....	5 147	6 914	5 264 067	678 049	162 410	58 251
	Firms with sales less than \$250,000 .....	2 279	2 288	320 364	53 834	12 773	6 476
	Firms with sales of \$250,000 to \$499,999 .....	1 436	1 456	510 058	77 158	18 167	7 749
	Firms with sales of \$500,000 to \$999,999 .....	892	986	617 659	98 095	23 512	8 517
	Firms with sales of \$1,000,000 to \$2,499,999 .....	398	534	593 388	89 309	21 226	6 614
	Firms with sales of \$2,500,000 to \$4,999,999 .....	88	215	302 067	43 702	10 465	3 129
	Firms with sales of \$5,000,000 to \$9,999,999 .....	32	269	208 137	25 402	6 392	2 055
	Firms with sales of \$10,000,000 to \$24,999,999 .....	14	108	199 876	28 459	6 830	2 195
	Firms with sales of \$25,000,000 to \$49,999,999 .....	3	35	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	3	166	208 270	32 717	8 115	2 140
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	2	857	D	D	D	j
	Firms not operated for the entire year .....	1 401	1 404	228 682	31 026	7 474	2 941
45392	Art dealers						
	<b>All firms</b> .....	<b>5 299</b>	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Firms operated for the entire year .....	4 205	4 599	2 783 502	378 207	82 986	18 231
	Firms with sales less than \$250,000 .....	2 086	2 094	268 968	49 670	11 486	4 688
	Firms with sales of \$250,000 to \$499,999 .....	987	1 009	351 588	58 097	13 086	3 852
	Firms with sales of \$500,000 to \$999,999 .....	632	671	432 879	68 406	15 329	3 386
	Firms with sales of \$1,000,000 to \$2,499,999 .....	356	436	536 766	81 591	17 591	3 069
	Firms with sales of \$2,500,000 to \$4,999,999 .....	76	152	254 423	33 138	7 891	1 042
	Firms with sales of \$5,000,000 to \$9,999,999 .....	41	108	271 889	26 438	5 911	806
	Firms with sales of \$10,000,000 to \$24,999,999 .....	19	109	280 616	30 111	6 982	996
	Firms with sales of \$25,000,000 to \$49,999,999 .....	7	18	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	2	D	D	D	b
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 094	1 099	217 296	22 945	4 596	1 279
453920	Art dealers						
	<b>All firms</b> .....	<b>5 299</b>	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Firms operated for the entire year .....	4 205	4 599	2 783 502	378 207	82 986	18 231
	Firms with sales less than \$250,000 .....	2 086	2 094	268 968	49 670	11 486	4 688
	Firms with sales of \$250,000 to \$499,999 .....	987	1 009	351 588	58 097	13 086	3 852
	Firms with sales of \$500,000 to \$999,999 .....	632	671	432 879	68 406	15 329	3 386
	Firms with sales of \$1,000,000 to \$2,499,999 .....	356	436	536 766	81 591	17 591	3 069
	Firms with sales of \$2,500,000 to \$4,999,999 .....	76	152	254 423	33 138	7 891	1 042
	Firms with sales of \$5,000,000 to \$9,999,999 .....	41	108	271 889	26 438	5 911	806
	Firms with sales of \$10,000,000 to \$24,999,999 .....	19	109	280 616	30 111	6 982	996
	Firms with sales of \$25,000,000 to \$49,999,999 .....	7	18	D	D	D	e
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	2	D	D	D	b
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 094	1 099	217 296	22 945	4 596	1 279
45393	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>3 964</b>	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Firms operated for the entire year .....	3 337	4 848	12 778 487	1 081 005	227 448	38 707
	Firms with sales less than \$250,000 .....	368	368	48 383	10 457	2 389	770
	Firms with sales of \$250,000 to \$499,999 .....	254	255	93 303	14 720	3 420	893
	Firms with sales of \$500,000 to \$999,999 .....	419	427	307 093	35 456	7 726	2 014
	Firms with sales of \$1,000,000 to \$2,499,999 .....	982	1 012	1 618 307	141 702	30 068	6 153
	Firms with sales of \$2,500,000 to \$4,999,999 .....	738	861	2 591 094	209 452	44 600	8 119
	Firms with sales of \$5,000,000 to \$9,999,999 .....	398	647	D	D	D	i
	Firms with sales of \$10,000,000 to \$24,999,999 .....	147	391	2 170 287	171 519	34 660	5 755
	Firms with sales of \$25,000,000 to \$49,999,999 .....	16	92	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	11	189	749 232	57 494	11 838	1 640
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	11	D	D	D	e
	Firms with sales of \$250,000,000 or more .....	3	595	D	D	D	h
	Firms not operated for the entire year .....	627	637	569 004	41 744	8 598	1 694
453930	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>3 964</b>	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Firms operated for the entire year .....	3 337	4 848	12 778 487	1 081 005	227 448	38 707
	Firms with sales less than \$250,000 .....	368	368	48 383	10 457	2 389	770
	Firms with sales of \$250,000 to \$499,999 .....	254	255	93 303	14 720	3 420	893
	Firms with sales of \$500,000 to \$999,999 .....	419	427	307 093	35 456	7 726	2 014
	Firms with sales of \$1,000,000 to \$2,499,999 .....	982	1 012	1 618 307	141 702	30 068	6 153
	Firms with sales of \$2,500,000 to \$4,999,999 .....	738	861	2 591 094	209 452	44 600	8 119
	Firms with sales of \$5,000,000 to \$9,999,999 .....	398	647	D	D	D	i
	Firms with sales of \$10,000,000 to \$24,999,999 .....	147	391	2 170 287	171 519	34 660	5 755
	Firms with sales of \$25,000,000 to \$49,999,999 .....	16	92	D	D	D	g
	Firms with sales of \$50,000,000 to \$99,999,999 .....	11	189	749 232	57 494	11 838	1 640
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	11	D	D	D	e
	Firms with sales of \$250,000,000 or more .....	3	595	D	D	D	h
	Firms not operated for the entire year .....	627	637	569 004	41 744	8 598	1 694

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
45399	All other miscellaneous store retailers						
	<b>All firms</b> .....	<b>18 015</b>	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Firms operated for the entire year .....	14 283	17 761	11 280 820	1 600 495	347 370	96 916
	Firms with sales less than \$250,000 .....	5 885	5 907	777 781	144 032	32 291	14 393
	Firms with sales of \$250,000 to \$499,999 .....	3 400	3 490	1 211 600	208 773	45 704	15 014
	Firms with sales of \$500,000 to \$999,999 .....	2 652	2 896	1 853 943	292 738	63 826	17 564
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 684	2 158	2 524 596	361 040	77 457	19 251
	Firms with sales of \$2,500,000 to \$4,999,999 .....	455	823	1 540 446	193 612	39 766	9 137
	Firms with sales of \$5,000,000 to \$9,999,999 .....	123	467	815 490	115 066	23 668	5 478
	Firms with sales of \$10,000,000 to \$24,999,999 .....	60	561	913 737	89 606	19 864	4 987
	Firms with sales of \$25,000,000 to \$49,999,999 .....	13	189	468 820	48 172	9 675	2 479
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	339	446 243	55 077	12 974	4 451
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	931	728 164	92 379	22 145	4 162
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	3 732	3 771	815 538	94 612	16 150	5 315
453991	Tobacco stores						
	<b>All firms</b> .....	<b>2 741</b>	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Firms operated for the entire year .....	2 170	3 306	2 868 714	201 661	44 798	14 314
	Firms with sales less than \$250,000 .....	452	458	D	D	D	g
	Firms with sales of \$250,000 to \$499,999 .....	469	474	170 919	17 050	3 777	1 464
	Firms with sales of \$500,000 to \$999,999 .....	554	591	401 088	34 309	7 721	2 520
	Firms with sales of \$1,000,000 to \$2,499,999 .....	487	584	731 480	50 273	11 352	3 411
	Firms with sales of \$2,500,000 to \$4,999,999 .....	141	244	484 127	31 507	6 267	1 868
	Firms with sales of \$5,000,000 to \$9,999,999 .....	39	168	253 559	13 920	3 423	1 033
	Firms with sales of \$10,000,000 to \$24,999,999 .....	22	180	327 905	20 347	4 673	1 336
	Firms with sales of \$25,000,000 to \$49,999,999 .....	4	106	D	D	D	f
	Firms with sales of \$50,000,000 to \$99,999,999 .....	1	48	D	D	D	c
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	453	D	D	D	f
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	571	578	199 638	11 713	1 595	566
453998	All other miscellaneous store retailers (except tobacco stores)						
	<b>All firms</b> .....	<b>15 275</b>	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Firms operated for the entire year .....	12 114	14 455	8 412 106	1 398 834	302 572	82 602
	Firms with sales less than \$250,000 .....	5 433	5 449	D	D	D	j
	Firms with sales of \$250,000 to \$499,999 .....	2 931	3 016	1 040 681	191 723	41 927	13 550
	Firms with sales of \$500,000 to \$999,999 .....	2 098	2 305	1 452 855	258 429	56 105	15 044
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 197	1 574	1 793 116	310 767	66 105	15 840
	Firms with sales of \$2,500,000 to \$4,999,999 .....	314	579	1 056 319	162 105	33 499	7 269
	Firms with sales of \$5,000,000 to \$9,999,999 .....	84	299	561 931	101 146	20 245	4 445
	Firms with sales of \$10,000,000 to \$24,999,999 .....	39	384	597 321	69 716	15 255	3 672
	Firms with sales of \$25,000,000 to \$49,999,999 .....	10	84	D	D	D	h
	Firms with sales of \$50,000,000 to \$99,999,999 .....	5	287	D	D	D	h
	Firms with sales of \$100,000,000 to \$249,999,999 .....	3	478	D	D	D	h
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	3 161	3 193	615 900	82 899	14 555	4 749
<b>454</b>	<b>Nonstore retailers</b>						
	<b>All firms</b> .....	<b>36 051</b>	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Firms operated for the entire year .....	30 231	38 587	119 835 303	12 010 786	2 840 853	492 991
	Firms with sales less than \$250,000 .....	9 609	9 622	1 181 353	239 084	55 947	21 072
	Firms with sales of \$250,000 to \$499,999 .....	5 529	5 566	1 973 189	339 084	78 465	21 381
	Firms with sales of \$500,000 to \$999,999 .....	5 572	5 693	3 987 865	655 379	152 624	33 997
	Firms with sales of \$1,000,000 to \$2,499,999 .....	5 378	5 787	8 371 836	1 345 347	312 349	58 831
	Firms with sales of \$2,500,000 to \$4,999,999 .....	2 087	2 503	7 210 093	1 104 340	255 748	41 913
	Firms with sales of \$5,000,000 to \$9,999,999 .....	1 020	1 507	6 990 986	974 971	226 399	37 022
	Firms with sales of \$10,000,000 to \$24,999,999 .....	614	1 295	9 369 060	1 175 474	275 677	44 114
	Firms with sales of \$25,000,000 to \$49,999,999 .....	184	579	6 293 274	754 676	176 815	31 469
	Firms with sales of \$50,000,000 to \$99,999,999 .....	103	1 500	7 016 604	737 961	176 666	30 459
	Firms with sales of \$100,000,000 to \$249,999,999 .....	73	1 721	11 488 646	1 215 256	284 869	45 745
	Firms with sales of \$250,000,000 or more .....	62	2 814	55 952 397	3 469 214	845 294	126 988
	Firms not operated for the entire year .....	5 820	5 895	3 271 348	312 558	53 371	13 002
4541	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Firms operated for the entire year .....	7 580	8 439	76 814 194	5 577 864	1 292 004	213 743
	Firms with sales less than \$250,000 .....	2 249	2 250	271 256	59 603	14 085	5 131
	Firms with sales of \$250,000 to \$499,999 .....	1 382	1 386	489 621	83 504	18 956	4 954
	Firms with sales of \$500,000 to \$999,999 .....	1 314	1 331	930 597	150 537	33 783	7 633
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 241	1 294	1 951 124	303 684	67 286	13 093
	Firms with sales of \$2,500,000 to \$4,999,999 .....	563	590	1 956 938	280 846	63 783	10 593
	Firms with sales of \$5,000,000 to \$9,999,999 .....	303	331	2 099 718	258 189	58 370	9 914
	Firms with sales of \$10,000,000 to \$24,999,999 .....	262	323	4 126 403	465 271	105 626	17 407
	Firms with sales of \$25,000,000 to \$49,999,999 .....	100	151	3 587 903	387 513	88 152	15 192
	Firms with sales of \$50,000,000 to \$99,999,999 .....	65	117	4 447 889	403 853	88 471	15 955
	Firms with sales of \$100,000,000 to \$249,999,999 .....	50	178	7 685 534	637 357	140 429	23 009
	Firms with sales of \$250,000,000 or more .....	51	488	49 267 211	2 547 507	613 063	90 862
	Firms not operated for the entire year .....	1 559	1 574	2 204 111	165 567	21 538	4 663

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
45411	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Firms operated for the entire year .....	7 580	8 439	76 814 194	5 577 864	1 292 004	213 743
	Firms with sales less than \$250,000 .....	2 249	2 250	271 256	59 603	14 085	5 131
	Firms with sales of \$250,000 to \$499,999 .....	1 382	1 386	489 621	83 504	18 956	4 954
	Firms with sales of \$500,000 to \$999,999 .....	1 314	1 331	930 597	150 537	33 783	7 633
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 241	1 294	1 951 124	303 684	67 286	13 093
	Firms with sales of \$2,500,000 to \$4,999,999 .....	563	590	1 956 938	280 846	63 783	10 593
	Firms with sales of \$5,000,000 to \$9,999,999 .....	303	331	2 099 718	258 189	58 370	9 914
	Firms with sales of \$10,000,000 to \$24,999,999 .....	262	323	4 126 403	465 271	105 626	17 407
	Firms with sales of \$25,000,000 to \$49,999,999 .....	100	151	3 587 903	387 513	88 152	15 192
	Firms with sales of \$50,000,000 to \$99,999,999 .....	65	117	4 447 889	403 853	88 471	15 955
	Firms with sales of \$100,000,000 to \$249,999,999 .....	50	178	7 685 534	637 357	140 429	23 009
	Firms with sales of \$250,000,000 or more .....	51	488	49 267 211	2 547 507	613 063	90 862
	Firms not operated for the entire year .....	1 559	1 574	2 204 111	165 567	21 538	4 663
454110	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Firms operated for the entire year .....	7 580	8 439	76 814 194	5 577 864	1 292 004	213 743
	Firms with sales less than \$250,000 .....	2 249	2 250	271 256	59 603	14 085	5 131
	Firms with sales of \$250,000 to \$499,999 .....	1 382	1 386	489 621	83 504	18 956	4 954
	Firms with sales of \$500,000 to \$999,999 .....	1 314	1 331	930 597	150 537	33 783	7 633
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 241	1 294	1 951 124	303 684	67 286	13 093
	Firms with sales of \$2,500,000 to \$4,999,999 .....	563	590	1 956 938	280 846	63 783	10 593
	Firms with sales of \$5,000,000 to \$9,999,999 .....	303	331	2 099 718	258 189	58 370	9 914
	Firms with sales of \$10,000,000 to \$24,999,999 .....	262	323	4 126 403	465 271	105 626	17 407
	Firms with sales of \$25,000,000 to \$49,999,999 .....	100	151	3 587 903	387 513	88 152	15 192
	Firms with sales of \$50,000,000 to \$99,999,999 .....	65	117	4 447 889	403 853	88 471	15 955
	Firms with sales of \$100,000,000 to \$249,999,999 .....	50	178	7 685 534	637 357	140 429	23 009
	Firms with sales of \$250,000,000 or more .....	51	488	49 267 211	2 547 507	613 063	90 862
	Firms not operated for the entire year .....	1 559	1 574	2 204 111	165 567	21 538	4 663
4542	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Firms operated for the entire year .....	4 776	6 051	6 701 284	1 305 622	308 978	64 796
	Firms with sales less than \$250,000 .....	1 918	1 919	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	962	962	340 575	53 164	12 429	3 473
	Firms with sales of \$500,000 to \$999,999 .....	807	814	570 646	97 899	22 599	5 309
	Firms with sales of \$1,000,000 to \$2,499,999 .....	657	704	1 000 175	188 138	43 759	9 011
	Firms with sales of \$2,500,000 to \$4,999,999 .....	240	279	837 806	164 321	39 041	7 521
	Firms with sales of \$5,000,000 to \$9,999,999 .....	114	158	796 846	168 941	40 440	7 575
	Firms with sales of \$10,000,000 to \$24,999,999 .....	58	178	905 116	196 313	48 368	9 028
	Firms with sales of \$25,000,000 to \$49,999,999 .....	10	40	303 800	65 308	15 984	2 562
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	685	442 464	101 038	24 542	6 247
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	109	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	2	203	D	D	D	i
	Firms not operated for the entire year .....	1 016	1 019	183 213	27 806	6 288	1 552
45421	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Firms operated for the entire year .....	4 776	6 051	6 701 284	1 305 622	308 978	64 796
	Firms with sales less than \$250,000 .....	1 918	1 919	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	962	962	340 575	53 164	12 429	3 473
	Firms with sales of \$500,000 to \$999,999 .....	807	814	570 646	97 899	22 599	5 309
	Firms with sales of \$1,000,000 to \$2,499,999 .....	657	704	1 000 175	188 138	43 759	9 011
	Firms with sales of \$2,500,000 to \$4,999,999 .....	240	279	837 806	164 321	39 041	7 521
	Firms with sales of \$5,000,000 to \$9,999,999 .....	114	158	796 846	168 941	40 440	7 575
	Firms with sales of \$10,000,000 to \$24,999,999 .....	58	178	905 116	196 313	48 368	9 028
	Firms with sales of \$25,000,000 to \$49,999,999 .....	10	40	303 800	65 308	15 984	2 562
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	685	442 464	101 038	24 542	6 247
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	109	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	2	203	D	D	D	i
	Firms not operated for the entire year .....	1 016	1 019	183 213	27 806	6 288	1 552
454210	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Firms operated for the entire year .....	4 776	6 051	6 701 284	1 305 622	308 978	64 796
	Firms with sales less than \$250,000 .....	1 918	1 919	D	D	D	h
	Firms with sales of \$250,000 to \$499,999 .....	962	962	340 575	53 164	12 429	3 473
	Firms with sales of \$500,000 to \$999,999 .....	807	814	570 646	97 899	22 599	5 309
	Firms with sales of \$1,000,000 to \$2,499,999 .....	657	704	1 000 175	188 138	43 759	9 011
	Firms with sales of \$2,500,000 to \$4,999,999 .....	240	279	837 806	164 321	39 041	7 521
	Firms with sales of \$5,000,000 to \$9,999,999 .....	114	158	796 846	168 941	40 440	7 575
	Firms with sales of \$10,000,000 to \$24,999,999 .....	58	178	905 116	196 313	48 368	9 028
	Firms with sales of \$25,000,000 to \$49,999,999 .....	10	40	303 800	65 308	15 984	2 562
	Firms with sales of \$50,000,000 to \$99,999,999 .....	7	685	442 464	101 038	24 542	6 247
	Firms with sales of \$100,000,000 to \$249,999,999 .....	1	109	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	2	203	D	D	D	i
	Firms not operated for the entire year .....	1 016	1 019	183 213	27 806	6 288	1 552

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
4543	Direct selling establishments						
	<b>All firms</b> .....	<b>21 155</b>	<b>'27 399</b>	<b>'37 203 849</b>	<b>'5 246 485</b>	<b>'1 265 416</b>	<b>'221 239</b>
	Firms operated for the entire year .....	17 903	24 088	36 277 850	5 124 020	1 237 538	214 043
	Firms with sales less than \$250,000 .....	5 446	5 457	D	D	D	j
	Firms with sales of \$250,000 to \$499,999 .....	3 191	3 225	1 145 155	202 800	47 155	12 977
	Firms with sales of \$500,000 to \$999,999 .....	3 456	3 552	2 491 215	408 035	96 504	21 143
	Firms with sales of \$1,000,000 to \$2,499,999 .....	3 483	3 794	5 426 729	854 504	201 653	36 725
	Firms with sales of \$2,500,000 to \$4,999,999 .....	1 286	1 627	4 422 526	660 033	153 135	23 807
	Firms with sales of \$5,000,000 to \$9,999,999 .....	606	1 024	4 119 291	555 763	129 613	19 883
	Firms with sales of \$10,000,000 to \$24,999,999 .....	298	817	4 406 385	523 801	123 922	18 121
	Firms with sales of \$25,000,000 to \$49,999,999 .....	73	379	2 358 672	295 235	71 376	13 386
	Firms with sales of \$50,000,000 to \$99,999,999 .....	32	692	2 200 414	241 267	64 280	9 366
	Firms with sales of \$100,000,000 to \$249,999,999 .....	23	1 413	D	D	D	j
	Firms with sales of \$250,000,000 or more .....	9	2 108	D	D	D	j
	Firms not operated for the entire year .....	3 252	3 311	925 999	122 465	27 878	7 196
45431	Fuel dealers						
	<b>All firms</b> .....	<b>8 151</b>	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Firms operated for the entire year .....	7 431	11 772	22 265 318	2 711 835	676 142	101 764
	Firms with sales less than \$250,000 .....	853	853	121 832	22 079	5 560	1 743
	Firms with sales of \$250,000 to \$499,999 .....	1 026	1 039	384 923	54 618	13 590	3 133
	Firms with sales of \$500,000 to \$999,999 .....	1 748	1 780	1 281 867	181 494	44 728	8 659
	Firms with sales of \$1,000,000 to \$2,499,999 .....	2 127	2 296	3 376 591	470 259	115 114	18 996
	Firms with sales of \$2,500,000 to \$4,999,999 .....	919	1 146	3 157 936	407 950	97 229	14 237
	Firms with sales of \$5,000,000 to \$9,999,999 .....	459	823	3 105 465	364 016	86 790	12 263
	Firms with sales of \$10,000,000 to \$24,999,999 .....	213	612	3 140 741	329 575	81 368	10 794
	Firms with sales of \$25,000,000 to \$49,999,999 .....	45	277	1 396 820	123 180	31 062	4 427
	Firms with sales of \$50,000,000 to \$99,999,999 .....	25	587	1 710 909	171 736	46 712	5 921
	Firms with sales of \$100,000,000 to \$249,999,999 .....	10	713	D	D	D	i
	Firms with sales of \$250,000,000 or more .....	6	1 646	D	D	D	j
	Firms not operated for the entire year .....	720	760	356 931	43 458	10 476	2 014
454311	Heating oil dealers						
	<b>All firms</b> .....	<b>4 967</b>	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Firms operated for the entire year .....	4 547	5 229	13 655 189	1 507 785	381 363	53 057
	Firms with sales less than \$250,000 .....	379	379	D	D	D	f
	Firms with sales of \$250,000 to \$499,999 .....	576	578	217 479	27 670	7 043	1 551
	Firms with sales of \$500,000 to \$999,999 .....	1 072	1 074	794 521	102 800	25 440	4 730
	Firms with sales of \$1,000,000 to \$2,499,999 .....	1 364	1 421	2 189 433	272 584	67 949	10 879
	Firms with sales of \$2,500,000 to \$4,999,999 .....	613	665	D	D	D	i
	Firms with sales of \$5,000,000 to \$9,999,999 .....	331	425	2 244 101	238 392	58 008	7 846
	Firms with sales of \$10,000,000 to \$24,999,999 .....	157	286	2 284 485	231 073	57 027	7 174
	Firms with sales of \$25,000,000 to \$49,999,999 .....	29	104	903 838	72 084	19 136	2 280
	Firms with sales of \$50,000,000 to \$99,999,999 .....	19	131	1 261 568	114 254	30 650	3 490
	Firms with sales of \$100,000,000 to \$249,999,999 .....	5	53	D	D	D	g
	Firms with sales of \$250,000,000 or more .....	2	113	D	D	D	h
	Firms not operated for the entire year .....	420	428	211 594	20 080	5 745	1 049
454312	Liquefied petroleum gas (bottled gas) dealers						
	<b>All firms</b> .....	<b>2 998</b>	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Firms operated for the entire year .....	2 751	6 345	8 523 087	1 193 452	292 360	48 005
	Firms with sales less than \$250,000 .....	367	367	52 665	9 450	2 309	743
	Firms with sales of \$250,000 to \$499,999 .....	422	435	157 370	25 454	6 220	1 476
	Firms with sales of \$500,000 to \$999,999 .....	671	701	483 840	78 617	19 381	3 908
	Firms with sales of \$1,000,000 to \$2,499,999 .....	767	874	1 191 874	197 631	47 146	8 072
	Firms with sales of \$2,500,000 to \$4,999,999 .....	305	470	1 035 005	159 120	37 294	5 714
	Firms with sales of \$5,000,000 to \$9,999,999 .....	134	402	904 204	127 005	29 153	4 566
	Firms with sales of \$10,000,000 to \$24,999,999 .....	53	295	807 061	94 379	23 448	3 420
	Firms with sales of \$25,000,000 to \$49,999,999 .....	18	186	585 302	56 678	13 440	2 355
	Firms with sales of \$50,000,000 to \$99,999,999 .....	6	453	434 539	57 314	15 981	2 457
	Firms with sales of \$100,000,000 to \$249,999,999 .....	4	635	588 000	90 459	22 656	3 777
	Firms with sales of \$250,000,000 or more .....	4	1 527	2 283 227	297 345	75 332	11 517
	Firms not operated for the entire year .....	247	278	134 252	22 587	4 571	884
454319	Other fuel dealers						
	<b>All firms</b> .....	<b>252</b>	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Firms operated for the entire year .....	196	196	86 727	10 560	2 394	697
	Firms with sales less than \$250,000 .....	113	113	D	D	D	e
	Firms with sales of \$250,000 to \$499,999 .....	38	38	13 748	1 861	418	124
	Firms with sales of \$500,000 to \$999,999 .....	26	26	18 352	2 201	414	125
	Firms with sales of \$1,000,000 to \$2,499,999 .....	13	13	20 312	2 249	585	97
	Firms with sales of \$2,500,000 to \$4,999,999 .....	6	6	D	D	D	b
	Firms with sales of \$5,000,000 to \$9,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$25,000,000 to \$49,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$50,000,000 to \$99,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$100,000,000 to \$249,999,999 .....	—	—	—	—	—	—
	Firms with sales of \$250,000,000 or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	56	56	11 400	829	185	86

**Table 4. Sales Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of firm	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
45439	Other direct selling establishments						
	<b>All firms</b>	<b>13 006</b>	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Firms operated for the entire year	10 474	12 316	14 012 532	2 412 185	561 396	112 279
	Firms with sales less than \$250,000	4 593	4 604	D	D	D	j
	Firms with sales of \$250,000 to \$499,999	2 167	2 188	760 994	148 293	33 590	9 847
	Firms with sales of \$500,000 to \$999,999	1 708	1 772	1 209 348	226 541	51 776	12 484
	Firms with sales of \$1,000,000 to \$2,499,999	1 356	1 497	2 049 865	384 213	86 533	17 728
	Firms with sales of \$2,500,000 to \$4,999,999	367	481	1 264 590	252 083	55 906	9 570
	Firms with sales of \$5,000,000 to \$9,999,999	147	201	1 013 826	191 747	42 823	7 620
	Firms with sales of \$10,000,000 to \$24,999,999	85	204	1 265 155	194 147	42 535	7 325
	Firms with sales of \$25,000,000 to \$49,999,999	28	102	961 852	172 055	40 314	8 959
	Firms with sales of \$50,000,000 to \$99,999,999	7	105	489 505	69 531	17 568	3 445
	Firms with sales of \$100,000,000 to \$249,999,999	13	700	D	D	D	j
	Firms with sales of \$250,000,000 or more	3	462	D	D	D	i
	Firms not operated for the entire year	2 532	2 551	569 068	79 007	17 402	5 182
454390	Other direct selling establishments						
	<b>All firms</b>	<b>13 006</b>	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Firms operated for the entire year	10 474	12 316	14 012 532	2 412 185	561 396	112 279
	Firms with sales less than \$250,000	4 593	4 604	D	D	D	j
	Firms with sales of \$250,000 to \$499,999	2 167	2 188	760 994	148 293	33 590	9 847
	Firms with sales of \$500,000 to \$999,999	1 708	1 772	1 209 348	226 541	51 776	12 484
	Firms with sales of \$1,000,000 to \$2,499,999	1 356	1 497	2 049 865	384 213	86 533	17 728
	Firms with sales of \$2,500,000 to \$4,999,999	367	481	1 264 590	252 083	55 906	9 570
	Firms with sales of \$5,000,000 to \$9,999,999	147	201	1 013 826	191 747	42 823	7 620
	Firms with sales of \$10,000,000 to \$24,999,999	85	204	1 265 155	194 147	42 535	7 325
	Firms with sales of \$25,000,000 to \$49,999,999	28	102	961 852	172 055	40 314	8 959
	Firms with sales of \$50,000,000 to \$99,999,999	7	105	489 505	69 531	17 568	3 445
	Firms with sales of \$100,000,000 to \$249,999,999	13	700	D	D	D	j
	Firms with sales of \$250,000,000 or more	3	462	D	D	D	i
	Firms not operated for the entire year	2 532	2 551	569 068	79 007	17 402	5 182
4543901	Direct selling, furniture, home furnishings, electronics, & appl						
	<b>All firms</b>	<b>3 738</b>	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Firms operated for the entire year	3 102	3 645	3 460 545	532 170	122 395	28 369
	Firms with sales less than \$250,000	1 260	1 261	D	D	D	h
	Firms with sales of \$250,000 to \$499,999	653	655	227 461	43 166	9 732	2 810
	Firms with sales of \$500,000 to \$999,999	547	563	390 382	67 467	15 732	3 720
	Firms with sales of \$1,000,000 to \$2,499,999	459	497	681 088	116 127	26 750	5 718
	Firms with sales of \$2,500,000 to \$4,999,999	112	135	395 955	73 401	16 215	2 488
	Firms with sales of \$5,000,000 to \$9,999,999	41	53	287 623	44 876	10 764	1 901
	Firms with sales of \$10,000,000 to \$24,999,999	21	48	298 858	42 014	9 132	1 845
	Firms with sales of \$25,000,000 to \$49,999,999	4	8	139 052	17 493	4 800	448
	Firms with sales of \$50,000,000 to \$99,999,999	2	2	D	D	D	e
	Firms with sales of \$100,000,000 to \$249,999,999	2	422	D	D	D	i
	Firms with sales of \$250,000,000 or more	1	1	D	D	D	f
	Firms not operated for the entire year	636	639	156 748	18 884	3 682	1 134
4543902	Direct selling, books, periodicals, videos, & compact discs						
	<b>All firms</b>	<b>1 194</b>	<b>1 263</b>	<b>1 751 884</b>	<b>324 225</b>	<b>69 601</b>	<b>19 475</b>
	Firms operated for the entire year	994	1 063	1 687 621	312 646	66 763	18 790
	Firms with sales less than \$250,000	453	454	D	D	D	g
	Firms with sales of \$250,000 to \$499,999	226	228	80 356	17 309	4 041	1 648
	Firms with sales of \$500,000 to \$999,999	140	142	96 629	18 480	4 191	1 542
	Firms with sales of \$1,000,000 to \$2,499,999	97	105	153 282	32 910	7 689	1 993
	Firms with sales of \$2,500,000 to \$4,999,999	36	51	119 736	31 481	7 108	1 663
	Firms with sales of \$5,000,000 to \$9,999,999	18	19	122 225	29 863	6 939	1 608
	Firms with sales of \$10,000,000 to \$24,999,999	14	21	200 789	26 768	5 806	1 129
	Firms with sales of \$25,000,000 to \$49,999,999	5	25	185 197	46 400	10 263	4 549
	Firms with sales of \$50,000,000 to \$99,999,999	2	12	D	D	D	g
	Firms with sales of \$100,000,000 to \$249,999,999	3	6	D	D	D	f
	Firms with sales of \$250,000,000 or more	—	—	—	—	—	—
	Firms not operated for the entire year	200	200	64 263	11 579	2 838	685
4543903	Direct selling, other merchandise						
	<b>All firms</b>	<b>8 090</b>	<b>9 320</b>	<b>9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Firms operated for the entire year	6 393	7 607	8 862 040	1 566 988	372 145	65 082
	Firms with sales less than \$250,000	2 882	2 890	335 908	68 207	15 546	6 201
	Firms with sales of \$250,000 to \$499,999	1 289	1 307	453 655	87 919	19 842	5 391
	Firms with sales of \$500,000 to \$999,999	1 025	1 073	725 303	141 563	32 092	7 296
	Firms with sales of \$1,000,000 to \$2,499,999	805	897	1 221 971	236 228	52 355	10 068
	Firms with sales of \$2,500,000 to \$4,999,999	219	293	747 107	146 339	32 379	5 383
	Firms with sales of \$5,000,000 to \$9,999,999	50	131	619 847	119 128	25 743	4 135
	Firms with sales of \$10,000,000 to \$24,999,999	50	141	756 584	125 193	27 461	4 451
	Firms with sales of \$25,000,000 to \$49,999,999	19	65	632 259	107 376	25 054	3 900
	Firms with sales of \$50,000,000 to \$99,999,999	3	91	D	D	D	f
	Firms with sales of \$100,000,000 to \$249,999,999	8	258	1 426 175	238 699	66 736	8 868
	Firms with sales of \$250,000,000 or more	2	461	D	D	D	i
	Firms not operated for the entire year	1 697	1 713	350 383	48 925	10 975	3 401

**Table 5. Employment Size of Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE</b>						
	<b>All firms</b> .....	<b>736 595</b>	<b>1 118 447</b>	<b>2 460 886 012</b>	<b>237 195 503</b>	<b>55 386 162</b>	<b>13 991 103</b>
	Firms operated for the entire year .....	616 610	996 560	2 416 590 830	233 062 168	54 533 203	13 732 847
	Firms with less than 5 employees .....	312 733	313 861	119 377 381	10 907 481	2 421 801	714 823
	Firms with 5 to 9 employees .....	154 473	159 428	143 457 403	16 405 332	3 755 083	1 012 879
	Firms with 10 to 19 employees .....	84 348	98 777	168 362 164	20 003 952	4 572 403	1 111 447
	Firms with 20 to 49 employees .....	43 734	72 324	277 587 866	27 764 510	6 351 397	1 301 705
	Firms with 50 to 99 employees .....	13 184	36 092	249 484 437	22 027 215	5 071 549	896 176
	Firms with 100 to 249 employees .....	5 690	34 898	226 243 186	19 821 878	4 610 685	830 606
	Firms with 250 to 499 employees .....	1 192	21 785	92 103 568	8 427 030	1 986 260	409 527
	Firms with 500 to 999 employees .....	506	22 831	71 822 712	6 698 844	1 587 626	352 354
	Firms with 1,000 employees or more .....	750	236 564	1 068 152 113	101 005 926	24 176 399	7 103 330
	Firms not operated for the entire year .....	119 985	121 887	44 295 182	4 133 335	852 959	258 256
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>						
	<b>All firms</b> .....	<b>95 502</b>	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Firms operated for the entire year .....	83 709	110 626	632 302 202	49 272 870	11 332 086	1 681 022
	Firms with less than 5 employees .....	34 612	34 665	20 843 921	1 513 794	339 363	78 815
	Firms with 5 to 9 employees .....	17 927	18 303	24 046 018	2 503 527	574 908	117 962
	Firms with 10 to 19 employees .....	12 210	13 502	42 416 710	3 931 257	894 866	164 264
	Firms with 20 to 49 employees .....	11 304	14 273	145 112 992	10 537 032	2 400 773	357 017
	Firms with 50 to 99 employees .....	5 208	7 611	167 350 409	12 098 528	2 765 161	357 187
	Firms with 100 to 249 employees .....	2 091	4 967	140 898 690	10 289 359	2 367 893	296 921
	Firms with 250 to 499 employees .....	245	1 981	36 037 669	2 723 367	630 835	82 062
	Firms with 500 to 999 employees .....	68	1 702	19 583 141	1 526 745	360 324	46 022
	Firms with 1,000 employees or more .....	44	13 622	36 012 652	4 149 261	997 963	180 772
	Firms not operated for the entire year .....	11 793	12 007	13 065 574	966 061	199 537	37 941
<b>4411</b>	<b>Automobile dealers</b>						
	<b>All firms</b> .....	<b>46 220</b>	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Firms operated for the entire year .....	40 021	43 009	542 731 175	36 696 615	8 422 299	1 114 879
	Firms with less than 5 employees .....	15 081	15 099	13 116 208	647 055	147 299	32 407
	Firms with 5 to 9 employees .....	5 161	5 234	11 718 598	758 398	176 265	33 560
	Firms with 10 to 19 employees .....	4 669	4 806	26 721 307	1 677 846	385 784	65 534
	Firms with 20 to 49 employees .....	8 323	8 691	129 562 885	8 385 969	1 920 058	271 965
	Firms with 50 to 99 employees .....	4 655	5 221	160 440 102	11 121 938	2 538 717	320 043
	Firms with 100 to 249 employees .....	1 872	2 649	134 828 505	9 471 501	2 177 246	264 438
	Firms with 250 to 499 employees .....	200	640	32 799 753	2 324 679	536 971	66 159
	Firms with 500 to 999 employees .....	42	302	16 289 341	1 121 070	262 032	29 174
	Firms with 1,000 employees or more .....	18	367	17 254 476	1 188 159	277 927	31 599
	Firms not operated for the entire year .....	6 199	6 228	10 921 117	703 532	146 105	24 116
<b>44111</b>	<b>New car dealers</b>						
	<b>All firms</b> .....	<b>23 680</b>	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Firms operated for the entire year .....	22 014	24 221	510 856 095	34 629 826	7 950 778	1 027 875
	Firms with less than 5 employees .....	2 303	2 303	1 980 958	115 292	24 839	5 130
	Firms with 5 to 9 employees .....	1 632	1 634	4 542 796	267 977	61 137	11 293
	Firms with 10 to 19 employees .....	3 418	3 441	21 508 826	1 284 137	294 169	49 560
	Firms with 20 to 49 employees .....	7 973	8 182	126 590 848	8 155 000	1 863 399	262 322
	Firms with 50 to 99 employees .....	4 592	4 991	158 688 565	10 995 964	2 509 476	315 867
	Firms with 100 to 249 employees .....	1 842	2 448	133 605 009	9 373 743	2 153 653	260 420
	Firms with 250 to 499 employees .....	196	623	32 259 147	2 280 817	526 344	65 018
	Firms with 500 to 999 employees .....	41	275	15 420 977	1 063 103	253 982	28 676
	Firms with 1,000 employees or more .....	17	324	16 258 969	1 093 793	263 779	29 589
	Firms not operated for the entire year .....	1 666	1 676	8 115 729	572 925	121 445	18 368
<b>441110</b>	<b>New car dealers</b>						
	<b>All firms</b> .....	<b>23 680</b>	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Firms operated for the entire year .....	22 014	24 221	510 856 095	34 629 826	7 950 778	1 027 875
	Firms with less than 5 employees .....	2 303	2 303	1 980 958	115 292	24 839	5 130
	Firms with 5 to 9 employees .....	1 632	1 634	4 542 796	267 977	61 137	11 293
	Firms with 10 to 19 employees .....	3 418	3 441	21 508 826	1 284 137	294 169	49 560
	Firms with 20 to 49 employees .....	7 973	8 182	126 590 848	8 155 000	1 863 399	262 322
	Firms with 50 to 99 employees .....	4 592	4 991	158 688 565	10 995 964	2 509 476	315 867
	Firms with 100 to 249 employees .....	1 842	2 448	133 605 009	9 373 743	2 153 653	260 420
	Firms with 250 to 499 employees .....	196	623	32 259 147	2 280 817	526 344	65 018
	Firms with 500 to 999 employees .....	41	275	15 420 977	1 063 103	253 982	28 676
	Firms with 1,000 employees or more .....	17	324	16 258 969	1 093 793	263 779	29 589
	Firms not operated for the entire year .....	1 666	1 676	8 115 729	572 925	121 445	18 368
<b>44112</b>	<b>Used car dealers</b>						
	<b>All firms</b> .....	<b>22 764</b>	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Firms operated for the entire year .....	18 212	18 771	31 803 352	2 061 445	470 501	86 849
	Firms with less than 5 employees .....	12 840	12 859	11 226 731	537 109	123 729	27 442
	Firms with 5 to 9 employees .....	3 579	3 653	7 341 814	501 279	117 493	22 608
	Firms with 10 to 19 employees .....	1 307	1 433	5 599 092	417 383	97 181	16 751
	Firms with 20 to 49 employees .....	403	544	3 760 784	289 396	70 121	11 404
	Firms with 50 to 99 employees .....	60	134	1 685 852	117 397	27 408	4 068
	Firms with 100 to 249 employees .....	20	105	812 997	73 614	16 592	2 706
	Firms with 250 to 499 employees .....	1	1	D	D	D	e
	Firms with 500 to 999 employees .....	2	42	D	D	D	g
	Firms with 1,000 employees or more .....	-	-	-	-	-	-
	Firms not operated for the entire year .....	4 552	4 569	2 877 116	135 951	25 680	5 903

See footnotes at end of table.



**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441120	Used car dealers						
	<b>All firms</b> .....	<b>22 764</b>	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Firms operated for the entire year .....	18 212	18 771	31 803 352	2 061 445	470 501	86 849
	Firms with less than 5 employees .....	12 840	12 859	11 226 731	537 109	123 729	27 442
	Firms with 5 to 9 employees .....	3 579	3 653	7 341 814	501 279	117 493	22 608
	Firms with 10 to 19 employees .....	1 307	1 433	5 599 092	417 383	97 181	16 751
	Firms with 20 to 49 employees .....	403	544	3 760 784	289 396	70 121	11 404
	Firms with 50 to 99 employees .....	60	134	1 685 852	117 397	27 408	4 068
	Firms with 100 to 249 employees .....	20	105	812 997	73 614	16 592	2 706
	Firms with 250 to 499 employees .....	1	1	D	D	D	e
	Firms with 500 to 999 employees .....	2	42	D	D	D	g
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	4 552	4 569	2 877 116	135 951	25 680	5 903
4412	Other motor vehicle dealers						
	<b>All firms</b> .....	<b>12 675</b>	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Firms operated for the entire year .....	11 002	11 906	27 845 000	2 488 291	532 536	99 521
	Firms with less than 5 employees .....	4 962	4 970	3 173 132	234 410	47 264	11 366
	Firms with 5 to 9 employees .....	2 928	2 971	4 891 762	433 727	92 253	19 514
	Firms with 10 to 19 employees .....	2 067	2 203	7 284 090	687 055	146 045	27 575
	Firms with 20 to 49 employees .....	907	1 148	7 448 296	710 300	151 129	25 300
	Firms with 50 to 99 employees .....	102	194	2 281 481	205 194	44 777	6 594
	Firms with 100 to 249 employees .....	27	103	1 560 948	120 641	27 948	4 131
	Firms with 250 to 499 employees .....	6	62	650 573	51 122	12 863	2 017
	Firms with 500 to 999 employees .....	2	73	D	D	D	g
	Firms with 1,000 employees or more .....	1	182	D	D	D	g
	Firms not operated for the entire year .....	1 673	1 683	1 045 506	81 625	14 206	3 247
44121	Recreational vehicle dealers						
	<b>All firms</b> .....	<b>2 777</b>	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Firms operated for the entire year .....	2 439	2 670	9 681 207	784 612	169 620	28 365
	Firms with less than 5 employees .....	941	943	662 375	45 187	9 183	2 237
	Firms with 5 to 9 employees .....	666	680	1 134 062	98 665	21 232	4 445
	Firms with 10 to 19 employees .....	503	540	2 080 619	181 089	37 603	6 851
	Firms with 20 to 49 employees .....	259	323	2 620 572	221 802	45 723	7 324
	Firms with 50 to 99 employees .....	50	90	1 312 132	106 488	24 120	3 280
	Firms with 100 to 249 employees .....	16	59	1 228 409	83 589	19 206	2 604
	Firms with 250 to 499 employees .....	3	8	D	D	D	f
	Firms with 500 to 999 employees .....	1	27	D	D	D	f
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	338	344	388 542	29 350	5 914	1 098
441210	Recreational vehicle dealers						
	<b>All firms</b> .....	<b>2 777</b>	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Firms operated for the entire year .....	2 439	2 670	9 681 207	784 612	169 620	28 365
	Firms with less than 5 employees .....	941	943	662 375	45 187	9 183	2 237
	Firms with 5 to 9 employees .....	666	680	1 134 062	98 665	21 232	4 445
	Firms with 10 to 19 employees .....	503	540	2 080 619	181 089	37 603	6 851
	Firms with 20 to 49 employees .....	259	323	2 620 572	221 802	45 723	7 324
	Firms with 50 to 99 employees .....	50	90	1 312 132	106 488	24 120	3 280
	Firms with 100 to 249 employees .....	16	59	1 228 409	83 589	19 206	2 604
	Firms with 250 to 499 employees .....	3	8	D	D	D	f
	Firms with 500 to 999 employees .....	1	27	D	D	D	f
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	338	344	388 542	29 350	5 914	1 098
44122	Motorcycle, boat, & other motor vehicle dealers						
	<b>All firms</b> .....	<b>9 903</b>	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Firms operated for the entire year .....	8 566	9 234	18 157 142	1 703 129	362 916	71 156
	Firms with less than 5 employees .....	4 023	4 029	2 512 727	189 408	38 107	9 136
	Firms with 5 to 9 employees .....	2 262	2 291	3 757 700	335 062	71 021	15 069
	Firms with 10 to 19 employees .....	1 565	1 665	5 210 705	506 536	108 561	20 742
	Firms with 20 to 49 employees .....	648	822	4 824 201	488 314	105 413	17 974
	Firms with 50 to 99 employees .....	52	101	957 017	97 585	20 505	3 291
	Firms with 100 to 249 employees .....	11	44	332 539	37 052	8 742	1 527
	Firms with 250 to 499 employees .....	3	54	D	D	D	g
	Firms with 500 to 999 employees .....	1	46	D	D	D	f
	Firms with 1,000 employees or more .....	1	182	D	D	D	g
	Firms not operated for the entire year .....	1 337	1 341	663 615	52 825	8 292	2 149
441221	Motorcycle dealers						
	<b>All firms</b> .....	<b>3 536</b>	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Firms operated for the entire year .....	3 146	3 244	7 186 561	696 195	148 997	28 407
	Firms with less than 5 employees .....	1 246	1 248	679 413	52 759	11 364	2 892
	Firms with 5 to 9 employees .....	828	833	1 425 036	121 817	25 444	5 616
	Firms with 10 to 19 employees .....	739	768	2 506 269	243 963	51 615	9 917
	Firms with 20 to 49 employees .....	314	366	2 242 662	241 849	53 048	8 689
	Firms with 50 to 99 employees .....	18	28	D	D	D	g
	Firms with 100 to 249 employees .....	1	1	D	D	D	c
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	390	391	182 699	15 870	2 436	619

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441222	Boat dealers						
	<b>All firms</b> .....	<b>4 732</b>	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Firms operated for the entire year .....	4 033	4 560	8 591 092	810 961	170 317	34 024
	Firms with less than 5 employees .....	1 986	1 988	1 217 585	99 910	18 891	4 516
	Firms with 5 to 9 employees .....	1 085	1 104	1 784 215	166 088	34 709	7 202
	Firms with 10 to 19 employees .....	639	694	2 109 556	208 237	44 355	8 361
	Firms with 20 to 49 employees .....	281	389	2 092 594	210 055	44 640	7 887
	Firms with 50 to 99 employees .....	29	64	596 313	53 425	11 603	1 871
	Firms with 100 to 249 employees .....	9	40	259 357	29 846	7 085	1 180
	Firms with 250 to 499 employees .....	2	53	D	D	D	f
	Firms with 500 to 999 employees .....	1	46	D	D	D	f
	Firms with 1,000 employees or more .....	1	182	D	D	D	g
	Firms not operated for the entire year .....	699	702	343 138	28 335	4 166	1 110
441229	All other motor vehicle dealers						
	<b>All firms</b> .....	<b>1 644</b>	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Firms operated for the entire year .....	1 396	1 430	2 379 489	195 973	43 602	8 725
	Firms with less than 5 employees .....	795	797	620 942	37 309	7 981	1 742
	Firms with 5 to 9 employees .....	352	357	554 131	47 647	10 930	2 272
	Firms with 10 to 19 employees .....	192	207	612 547	55 943	12 880	2 531
	Firms with 20 to 49 employees .....	51	61	475 283	35 937	7 621	1 368
	Firms with 50 to 99 employees .....	4	4	D	D	D	c
	Firms with 100 to 249 employees .....	1	3	D	D	D	c
	Firms with 250 to 499 employees .....	1	1	D	D	D	e
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	248	248	137 778	8 620	1 690	420
4413	Automotive parts, accessories, & tire stores						
	<b>All firms</b> .....	<b>36 724</b>	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Firms operated for the entire year .....	32 797	55 707	61 722 164	10 087 695	2 377 058	466 576
	Firms with less than 5 employees .....	14 600	14 625	4 584 486	634 287	145 228	35 120
	Firms with 5 to 9 employees .....	9 860	10 115	7 481 406	1 316 046	307 356	65 051
	Firms with 10 to 19 employees .....	5 508	6 537	8 578 295	1 579 615	366 305	71 657
	Firms with 20 to 49 employees .....	2 095	4 423	8 260 764	1 458 240	333 854	60 405
	Firms with 50 to 99 employees .....	456	2 183	4 768 255	782 188	183 909	30 784
	Firms with 100 to 249 employees .....	194	2 210	4 816 766	713 067	166 719	28 839
	Firms with 250 to 499 employees .....	37	1 233	2 267 276	322 376	74 302	12 787
	Firms with 500 to 999 employees .....	22	1 309	D	D	D	j
	Firms with 1,000 employees or more .....	25	13 072	D	D	D	m
	Firms not operated for the entire year .....	3 927	4 100	1 102 814	181 173	39 419	10 624
44131	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>26 359</b>	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Firms operated for the entire year .....	23 474	39 477	42 326 763	6 591 136	1 557 735	325 818
	Firms with less than 5 employees .....	11 257	11 275	3 549 588	485 232	111 864	27 005
	Firms with 5 to 9 employees .....	6 758	6 950	5 083 379	864 644	203 525	44 134
	Firms with 10 to 19 employees .....	3 501	4 259	5 454 392	980 746	228 376	45 817
	Firms with 20 to 49 employees .....	1 437	3 021	5 548 413	975 042	226 300	41 516
	Firms with 50 to 99 employees .....	327	1 476	3 218 725	532 367	124 720	21 947
	Firms with 100 to 249 employees .....	134	1 319	3 089 504	465 956	109 777	19 812
	Firms with 250 to 499 employees .....	25	767	1 417 091	204 941	47 945	8 303
	Firms with 500 to 999 employees .....	16	1 124	1 668 886	239 074	59 669	10 866
	Firms with 1,000 employees or more .....	19	9 286	13 296 785	1 843 134	445 559	106 418
	Firms not operated for the entire year .....	2 885	3 042	838 905	127 079	31 902	8 738
441310	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>26 359</b>	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Firms operated for the entire year .....	23 474	39 477	42 326 763	6 591 136	1 557 735	325 818
	Firms with less than 5 employees .....	11 257	11 275	3 549 588	485 232	111 864	27 005
	Firms with 5 to 9 employees .....	6 758	6 950	5 083 379	864 644	203 525	44 134
	Firms with 10 to 19 employees .....	3 501	4 259	5 454 392	980 746	228 376	45 817
	Firms with 20 to 49 employees .....	1 437	3 021	5 548 413	975 042	226 300	41 516
	Firms with 50 to 99 employees .....	327	1 476	3 218 725	532 367	124 720	21 947
	Firms with 100 to 249 employees .....	134	1 319	3 089 504	465 956	109 777	19 812
	Firms with 250 to 499 employees .....	25	767	1 417 091	204 941	47 945	8 303
	Firms with 500 to 999 employees .....	16	1 124	1 668 886	239 074	59 669	10 866
	Firms with 1,000 employees or more .....	19	9 286	13 296 785	1 843 134	445 559	106 418
	Firms not operated for the entire year .....	2 885	3 042	838 905	127 079	31 902	8 738
44132	Tire dealers						
	<b>All firms</b> .....	<b>10 494</b>	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Firms operated for the entire year .....	9 447	16 228	19 394 475	3 496 407	819 274	140 741
	Firms with less than 5 employees .....	3 379	3 387	1 049 157	151 340	33 904	8 219
	Firms with 5 to 9 employees .....	3 149	3 213	2 439 330	459 355	105 726	21 253
	Firms with 10 to 19 employees .....	2 037	2 298	3 173 603	609 125	140 398	26 223
	Firms with 20 to 49 employees .....	672	1 416	2 785 547	492 620	109 633	19 218
	Firms with 50 to 99 employees .....	129	684	1 576 280	249 141	58 623	8 769
	Firms with 100 to 249 employees .....	55	806	1 559 511	222 108	51 460	8 097
	Firms with 250 to 499 employees .....	13	484	897 742	129 668	29 807	4 862
	Firms with 500 to 999 employees .....	6	259	D	D	D	h
	Firms with 1,000 employees or more .....	7	3 681	D	D	D	k
	Firms not operated for the entire year .....	1 047	1 060	264 835	54 246	7 566	1 903

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441320	Tire dealers						
	<b>All firms</b> .....	<b>10 494</b>	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Firms operated for the entire year .....	9 447	16 228	19 394 475	3 496 407	819 274	140 741
	Firms with less than 5 employees .....	3 379	3 387	1 049 157	151 340	33 904	8 219
	Firms with 5 to 9 employees .....	3 149	3 213	2 439 330	459 355	105 726	21 253
	Firms with 10 to 19 employees .....	2 037	2 298	3 173 603	609 125	140 398	26 223
	Firms with 20 to 49 employees .....	672	1 416	2 785 547	492 620	109 633	19 218
	Firms with 50 to 99 employees .....	129	684	1 576 280	249 141	58 623	8 769
	Firms with 100 to 249 employees .....	55	806	1 559 511	222 108	51 460	8 097
	Firms with 250 to 499 employees .....	13	484	897 742	129 668	29 807	4 862
	Firms with 500 to 999 employees .....	6	259	D	D	D	h
	Firms with 1,000 employees or more .....	7	3 681	D	D	D	k
	Firms not operated for the entire year .....	1 047	1 060	264 835	54 246	7 566	1 903
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>						
	<b>All firms</b> .....	<b>47 801</b>	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Firms operated for the entire year .....	40 786	57 630	69 835 079	9 732 843	2 278 023	470 932
	Firms with less than 5 employees .....	20 701	20 799	7 481 304	864 289	191 970	48 034
	Firms with 5 to 9 employees .....	11 068	11 491	9 576 719	1 437 189	329 688	72 438
	Firms with 10 to 19 employees .....	5 808	7 179	10 385 302	1 690 726	391 089	76 236
	Firms with 20 to 49 employees .....	2 396	4 654	10 042 076	1 628 913	378 521	68 274
	Firms with 50 to 99 employees .....	506	2 094	5 666 869	859 263	198 533	34 026
	Firms with 100 to 249 employees .....	192	2 072	5 320 099	713 974	171 564	28 619
	Firms with 250 to 499 employees .....	45	964	3 288 263	357 512	87 143	15 532
	Firms with 500 to 999 employees .....	35	2 100	3 876 579	471 319	111 605	24 359
	Firms with 1,000 employees or more .....	35	6 277	14 197 868	1 709 658	417 910	103 414
	Firms not operated for the entire year .....	7 015	7 095	1 855 734	226 598	46 268	11 913
4421	Furniture stores						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Firms operated for the entire year .....	18 483	26 435	40 005 716	5 499 888	1 299 638	244 880
	Firms with less than 5 employees .....	8 001	8 060	3 091 301	340 680	76 655	19 156
	Firms with 5 to 9 employees .....	5 409	5 654	4 825 109	703 045	162 732	35 731
	Firms with 10 to 19 employees .....	3 182	3 992	5 855 648	920 657	215 695	41 828
	Firms with 20 to 49 employees .....	1 382	2 728	6 213 025	963 642	224 216	39 447
	Firms with 50 to 99 employees .....	313	1 081	3 648 987	530 658	124 321	21 225
	Firms with 100 to 249 employees .....	131	1 336	4 091 750	525 294	126 119	19 629
	Firms with 250 to 499 employees .....	30	455	2 566 432	277 744	68 894	10 139
	Firms with 500 to 999 employees .....	21	1 080	2 888 630	353 018	82 529	14 868
	Firms with 1,000 employees or more .....	14	2 049	6 824 834	885 150	218 477	42 857
	Firms not operated for the entire year .....	2 980	3 026	962 619	119 715	26 143	6 420
44211	Furniture stores						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Firms operated for the entire year .....	18 483	26 435	40 005 716	5 499 888	1 299 638	244 880
	Firms with less than 5 employees .....	8 001	8 060	3 091 301	340 680	76 655	19 156
	Firms with 5 to 9 employees .....	5 409	5 654	4 825 109	703 045	162 732	35 731
	Firms with 10 to 19 employees .....	3 182	3 992	5 855 648	920 657	215 695	41 828
	Firms with 20 to 49 employees .....	1 382	2 728	6 213 025	963 642	224 216	39 447
	Firms with 50 to 99 employees .....	313	1 081	3 648 987	530 658	124 321	21 225
	Firms with 100 to 249 employees .....	131	1 336	4 091 750	525 294	126 119	19 629
	Firms with 250 to 499 employees .....	30	455	2 566 432	277 744	68 894	10 139
	Firms with 500 to 999 employees .....	21	1 080	2 888 630	353 018	82 529	14 868
	Firms with 1,000 employees or more .....	14	2 049	6 824 834	885 150	218 477	42 857
	Firms not operated for the entire year .....	2 980	3 026	962 619	119 715	26 143	6 420
442110	Furniture stores						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Firms operated for the entire year .....	18 483	26 435	40 005 716	5 499 888	1 299 638	244 880
	Firms with less than 5 employees .....	8 001	8 060	3 091 301	340 680	76 655	19 156
	Firms with 5 to 9 employees .....	5 409	5 654	4 825 109	703 045	162 732	35 731
	Firms with 10 to 19 employees .....	3 182	3 992	5 855 648	920 657	215 695	41 828
	Firms with 20 to 49 employees .....	1 382	2 728	6 213 025	963 642	224 216	39 447
	Firms with 50 to 99 employees .....	313	1 081	3 648 987	530 658	124 321	21 225
	Firms with 100 to 249 employees .....	131	1 336	4 091 750	525 294	126 119	19 629
	Firms with 250 to 499 employees .....	30	455	2 566 432	277 744	68 894	10 139
	Firms with 500 to 999 employees .....	21	1 080	2 888 630	353 018	82 529	14 868
	Firms with 1,000 employees or more .....	14	2 049	6 824 834	885 150	218 477	42 857
	Firms not operated for the entire year .....	2 980	3 026	962 619	119 715	26 143	6 420
4422	Home furnishings stores						
	<b>All firms</b> .....	<b>26 407</b>	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Firms operated for the entire year .....	22 368	31 192	29 825 663	4 232 598	978 372	226 043
	Firms with less than 5 employees .....	12 727	12 765	4 400 605	525 254	115 706	28 945
	Firms with 5 to 9 employees .....	5 685	5 861	4 773 346	736 978	167 634	36 868
	Firms with 10 to 19 employees .....	2 629	3 166	4 531 510	770 479	175 405	34 410
	Firms with 20 to 49 employees .....	1 023	1 923	3 844 327	669 030	155 053	28 981
	Firms with 50 to 99 employees .....	191	1 007	2 005 129	324 912	73 438	12 702
	Firms with 100 to 249 employees .....	63	791	1 300 885	197 114	47 483	9 512
	Firms with 250 to 499 employees .....	16	473	849 076	99 896	23 051	5 780
	Firms with 500 to 999 employees .....	14	1 047	1 064 889	121 298	30 070	9 796
	Firms with 1,000 employees or more .....	20	4 159	7 055 896	787 637	190 532	59 049
	Firms not operated for the entire year .....	4 039	4 072	896 815	107 240	20 138	5 502

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>						
44221	Floor covering stores						
	<b>All firms</b> .....	<b>14 122</b>	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Firms operated for the entire year .....	12 162	14 624	15 936 124	2 396 996	547 646	93 278
	Firms with less than 5 employees .....	6 649	6 670	3 036 765	325 934	71 461	15 424
	Firms with 5 to 9 employees .....	3 132	3 216	3 370 880	483 514	108 998	20 410
	Firms with 10 to 19 employees .....	1 610	1 917	3 444 645	567 027	127 381	21 148
	Firms with 20 to 49 employees .....	625	1 142	2 948 112	506 801	116 991	18 060
	Firms with 50 to 99 employees .....	114	412	1 529 037	248 046	55 920	7 487
	Firms with 100 to 249 employees .....	25	213	632 434	104 337	24 374	3 664
	Firms with 250 to 499 employees .....	4	39	188 341	30 490	7 463	1 122
	Firms with 500 to 999 employees .....	1	47	D	D	D	f
	Firms with 1,000 employees or more .....	2	968	D	D	D	i
	Firms not operated for the entire year .....	1 960	1 979	535 690	61 212	12 359	2 908
442210	Floor covering stores						
	<b>All firms</b> .....	<b>14 122</b>	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Firms operated for the entire year .....	12 162	14 624	15 936 124	2 396 996	547 646	93 278
	Firms with less than 5 employees .....	6 649	6 670	3 036 765	325 934	71 461	15 424
	Firms with 5 to 9 employees .....	3 132	3 216	3 370 880	483 514	108 998	20 410
	Firms with 10 to 19 employees .....	1 610	1 917	3 444 645	567 027	127 381	21 148
	Firms with 20 to 49 employees .....	625	1 142	2 948 112	506 801	116 991	18 060
	Firms with 50 to 99 employees .....	114	412	1 529 037	248 046	55 920	7 487
	Firms with 100 to 249 employees .....	25	213	632 434	104 337	24 374	3 664
	Firms with 250 to 499 employees .....	4	39	188 341	30 490	7 463	1 122
	Firms with 500 to 999 employees .....	1	47	D	D	D	f
	Firms with 1,000 employees or more .....	2	968	D	D	D	i
	Firms not operated for the entire year .....	1 960	1 979	535 690	61 212	12 359	2 908
44229	Other home furnishings stores						
	<b>All firms</b> .....	<b>12 291</b>	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Firms operated for the entire year .....	10 210	16 567	13 889 522	1 835 599	430 723	132 762
	Firms with less than 5 employees .....	6 079	6 097	1 364 635	199 433	44 273	13 524
	Firms with 5 to 9 employees .....	2 554	2 646	1 403 043	253 533	58 652	16 464
	Firms with 10 to 19 employees .....	1 021	1 250	1 089 923	203 937	48 147	13 288
	Firms with 20 to 49 employees .....	398	781	896 215	162 229	38 062	10 921
	Firms with 50 to 99 employees .....	77	594	475 366	76 743	17 488	5 205
	Firms with 100 to 249 employees .....	38	577	667 874	92 708	23 093	5 842
	Firms with 250 to 499 employees .....	12	434	660 735	69 406	15 588	4 658
	Firms with 500 to 999 employees .....	13	999	D	D	D	i
	Firms with 1,000 employees or more .....	18	3 189	D	D	D	l
	Firms not operated for the entire year .....	2 081	2 094	361 142	46 031	7 782	2 597
442291	Window treatment stores						
	<b>All firms</b> .....	<b>1 736</b>	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Firms operated for the entire year .....	1 434	1 815	868 268	142 707	33 027	8 205
	Firms with less than 5 employees .....	956	959	239 054	32 754	7 311	2 010
	Firms with 5 to 9 employees .....	310	324	178 028	33 260	7 800	1 970
	Firms with 10 to 19 employees .....	126	169	154 062	30 729	7 552	1 649
	Firms with 20 to 49 employees .....	28	58	72 278	15 790	3 703	788
	Firms with 50 to 99 employees .....	10	85	79 378	14 534	3 234	755
	Firms with 100 to 249 employees .....	3	48	D	D	D	e
	Firms with 250 to 499 employees .....	—	—	D	D	D	—
	Firms with 500 to 999 employees .....	1	172	D	D	D	f
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	302	311	47 033	5 857	963	343
442299	All other home furnishings stores						
	<b>All firms</b> .....	<b>10 562</b>	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Firms operated for the entire year .....	8 781	14 748	13 020 521	1 692 798	397 696	124 557
	Firms with less than 5 employees .....	5 124	5 139	1 125 809	166 704	36 968	11 517
	Firms with 5 to 9 employees .....	2 245	2 323	1 225 147	220 392	50 882	14 501
	Firms with 10 to 19 employees .....	897	1 084	939 118	173 355	40 640	11 666
	Firms with 20 to 49 employees .....	370	721	822 422	146 267	34 307	10 118
	Firms with 50 to 99 employees .....	68	511	400 384	62 784	14 390	4 499
	Firms with 100 to 249 employees .....	35	523	D	D	D	i
	Firms with 250 to 499 employees .....	12	434	660 735	69 406	15 588	4 658
	Firms with 500 to 999 employees .....	12	826	D	D	D	i
	Firms with 1,000 employees or more .....	18	3 187	D	D	D	l
	Firms not operated for the entire year .....	1 781	1 787	314 842	40 268	6 819	2 254
<b>443</b>	<b>Electronics &amp; appliance stores</b>						
	<b>All firms</b> .....	<b>30 652</b>	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Firms operated for the entire year .....	25 039	37 709	66 669 997	6 857 660	1 603 430	335 844
	Firms with less than 5 employees .....	13 626	13 694	5 059 889	581 482	128 182	31 336
	Firms with 5 to 9 employees .....	6 627	6 917	6 265 031	869 641	199 130	42 942
	Firms with 10 to 19 employees .....	3 142	3 757	6 446 816	943 924	217 349	40 947
	Firms with 20 to 49 employees .....	1 287	2 264	6 840 068	986 425	226 256	36 781
	Firms with 50 to 99 employees .....	228	957	3 137 962	437 771	102 201	15 629
	Firms with 100 to 249 employees .....	79	618	2 280 229	340 002	84 692	11 240
	Firms with 250 to 499 employees .....	23	505	1 810 359	243 049	50 264	8 028
	Firms with 500 to 999 employees .....	7	208	1 372 298	122 970	31 824	5 005
	Firms with 1,000 employees or more .....	20	8 789	33 457 345	2 332 396	563 532	143 936
	Firms not operated for the entire year .....	5 613	5 664	1 891 334	206 454	39 000	9 198

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
4431	Electronics & appliance stores						
	<b>All firms</b> .....	<b>30 652</b>	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Firms operated for the entire year .....	25 039	37 709	66 669 997	6 857 660	1 603 430	335 844
	Firms with less than 5 employees .....	13 626	13 694	5 059 889	581 482	128 182	31 336
	Firms with 5 to 9 employees .....	6 627	6 917	6 265 031	869 641	199 130	42 942
	Firms with 10 to 19 employees .....	3 142	3 757	6 446 816	943 924	217 349	40 947
	Firms with 20 to 49 employees .....	1 287	2 264	6 840 068	986 425	226 256	36 781
	Firms with 50 to 99 employees .....	228	957	3 137 962	437 771	102 201	15 629
	Firms with 100 to 249 employees .....	79	618	2 280 229	340 002	84 692	11 240
	Firms with 250 to 499 employees .....	23	505	1 810 359	243 049	50 264	8 028
	Firms with 500 to 999 employees .....	7	208	1 372 298	122 970	31 824	5 005
	Firms with 1,000 employees or more .....	20	8 789	33 457 345	2 332 396	563 532	143 936
	Firms not operated for the entire year .....	5 613	5 664	1 891 334	206 454	39 000	9 198
44311	Appliance, television, & other electronics stores						
	<b>All firms</b> .....	<b>19 314</b>	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Firms operated for the entire year .....	16 284	25 733	41 506 229	4 366 440	1 038 857	231 765
	Firms with less than 5 employees .....	9 093	9 143	2 788 352	350 333	79 690	20 838
	Firms with 5 to 9 employees .....	4 266	4 512	3 417 357	519 464	121 408	27 631
	Firms with 10 to 19 employees .....	1 959	2 448	3 459 424	552 296	128 560	25 446
	Firms with 20 to 49 employees .....	746	1 476	3 272 073	537 303	125 485	21 393
	Firms with 50 to 99 employees .....	136	682	1 512 451	237 372	56 912	9 323
	Firms with 100 to 249 employees .....	50	470	1 204 897	171 446	42 114	6 821
	Firms with 250 to 499 employees .....	16	350	1 348 131	163 342	37 669	5 861
	Firms with 500 to 999 employees .....	6	155	1 106 040	97 686	25 086	4 347
	Firms with 1,000 employees or more .....	12	6 497	23 397 504	1 737 198	421 933	110 105
	Firms not operated for the entire year .....	3 030	3 056	744 749	95 937	20 698	5 268
443111	Household appliance stores						
	<b>All firms</b> .....	<b>9 185</b>	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Firms operated for the entire year .....	7 988	9 226	9 797 240	1 185 239	278 168	58 114
	Firms with less than 5 employees .....	4 518	4 547	1 467 914	166 840	38 120	10 410
	Firms with 5 to 9 employees .....	2 146	2 273	1 813 427	243 251	57 094	13 950
	Firms with 10 to 19 employees .....	914	1 144	1 763 662	241 891	55 999	11 805
	Firms with 20 to 49 employees .....	335	607	1 657 997	224 895	52 742	9 459
	Firms with 50 to 99 employees .....	48	149	560 891	79 191	19 011	3 280
	Firms with 100 to 249 employees .....	14	195	416 487	50 651	12 376	1 788
	Firms with 250 to 499 employees .....	8	202	687 558	74 555	16 506	2 725
	Firms with 500 to 999 employees .....	3	41	D	D	D	g
	Firms with 1,000 employees or more .....	2	68	D	D	D	g
	Firms not operated for the entire year .....	1 197	1 258	285 654	32 291	8 533	2 106
443112	Radio, television, & other electronics stores						
	<b>All firms</b> .....	<b>10 164</b>	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Firms operated for the entire year .....	8 328	16 451	31 681 926	3 178 889	758 734	173 459
	Firms with less than 5 employees .....	4 583	4 602	1 326 097	183 818	41 645	10 442
	Firms with 5 to 9 employees .....	2 132	2 252	1 619 872	277 770	64 701	13 762
	Firms with 10 to 19 employees .....	1 054	1 315	1 721 109	313 719	73 387	13 777
	Firms with 20 to 49 employees .....	411	856	1 627 286	313 052	72 797	11 993
	Firms with 50 to 99 employees .....	92	540	1 008 743	166 380	39 856	6 386
	Firms with 100 to 249 employees .....	35	274	730 173	115 233	28 414	4 825
	Firms with 250 to 499 employees .....	8	137	619 625	84 924	20 247	2 955
	Firms with 500 to 999 employees .....	3	113	D	D	D	g
	Firms with 1,000 employees or more .....	10	6 362	D	D	D	m
	Firms not operated for the entire year .....	1 836	1 854	486 158	65 958	14 120	3 354
44312	Computer & software stores						
	<b>All firms</b> .....	<b>9 856</b>	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Firms operated for the entire year .....	7 458	9 323	22 948 567	2 172 451	489 851	86 905
	Firms with less than 5 employees .....	3 871	3 886	2 062 502	204 756	42 537	8 942
	Firms with 5 to 9 employees .....	2 033	2 058	2 581 663	310 243	68 809	13 153
	Firms with 10 to 19 employees .....	996	1 060	2 661 328	338 924	76 876	12 993
	Firms with 20 to 49 employees .....	446	586	3 199 001	395 766	88 060	12 716
	Firms with 50 to 99 employees .....	74	173	1 397 175	179 186	40 164	5 152
	Firms with 100 to 249 employees .....	26	118	1 019 790	157 457	39 813	3 971
	Firms with 250 to 499 employees .....	4	66	D	D	D	g
	Firms with 500 to 999 employees .....	1	53	D	D	D	f
	Firms with 1,000 employees or more .....	7	1 323	D	D	D	k
	Firms not operated for the entire year .....	2 398	2 418	1 110 096	105 313	16 977	3 596
443120	Computer & software stores						
	<b>All firms</b> .....	<b>9 856</b>	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Firms operated for the entire year .....	7 458	9 323	22 948 567	2 172 451	489 851	86 905
	Firms with less than 5 employees .....	3 871	3 886	2 062 502	204 756	42 537	8 942
	Firms with 5 to 9 employees .....	2 033	2 058	2 581 663	310 243	68 809	13 153
	Firms with 10 to 19 employees .....	996	1 060	2 661 328	338 924	76 876	12 993
	Firms with 20 to 49 employees .....	446	586	3 199 001	395 766	88 060	12 716
	Firms with 50 to 99 employees .....	74	173	1 397 175	179 186	40 164	5 152
	Firms with 100 to 249 employees .....	26	118	1 019 790	157 457	39 813	3 971
	Firms with 250 to 499 employees .....	4	66	D	D	D	g
	Firms with 500 to 999 employees .....	1	53	D	D	D	f
	Firms with 1,000 employees or more .....	7	1 323	D	D	D	k
	Firms not operated for the entire year .....	2 398	2 418	1 110 096	105 313	16 977	3 596

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
4431201	Computer stores (custom assembly)						
	<b>All firms</b> .....	<b>3 681</b>	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Firms operated for the entire year .....	2 606	2 726	3 572 610	361 543	82 296	15 679
	Firms with less than 5 employees .....	1 505	1 507	822 928	68 492	14 206	3 477
	Firms with 5 to 9 employees .....	713	723	886 233	93 948	21 219	4 559
	Firms with 10 to 19 employees .....	267	297	783 333	75 655	17 405	3 477
	Firms with 20 to 49 employees .....	104	130	671 134	71 613	16 634	2 770
	Firms with 50 to 99 employees .....	13	45	275 497	29 047	6 430	870
	Firms with 100 to 249 employees .....	4	24	133 485	22 788	6 402	526
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 075	1 075	410 855	33 641	4 644	1 334
4431202	Other computer stores						
	<b>All firms</b> .....	<b>5 050</b>	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Firms operated for the entire year .....	4 058	4 676	16 709 481	1 422 631	329 662	57 093
	Firms with less than 5 employees .....	1 949	1 956	1 069 391	108 217	23 367	4 568
	Firms with 5 to 9 employees .....	1 114	1 124	1 426 376	175 647	39 883	7 258
	Firms with 10 to 19 employees .....	644	678	1 663 205	225 389	51 608	8 408
	Firms with 20 to 49 employees .....	279	374	2 127 320	252 077	56 978	8 023
	Firms with 50 to 99 employees .....	51	111	1 057 177	125 678	28 609	3 544
	Firms with 100 to 249 employees .....	15	76	638 564	82 893	20 268	2 231
	Firms with 250 to 499 employees .....	1	8	D	D	D	e
	Firms with 500 to 999 employees .....	1	49	D	D	D	f
	Firms with 1,000 employees or more .....	4	300	D	D	D	j
	Firms not operated for the entire year .....	992	994	520 957	43 014	7 369	1 499
4431203	Prepackaged software stores						
	<b>All firms</b> .....	<b>1 144</b>	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Firms operated for the entire year .....	812	1 920	2 659 391	387 715	77 574	13 998
	Firms with less than 5 employees .....	425	431	174 419	28 539	5 097	917
	Firms with 5 to 9 employees .....	208	209	273 994	40 984	7 747	1 340
	Firms with 10 to 19 employees .....	91	100	236 071	39 878	8 297	1 199
	Firms with 20 to 49 employees .....	64	83	422 313	74 734	15 123	1 962
	Firms with 50 to 99 employees .....	11	17	167 969	28 175	6 063	812
	Firms with 100 to 249 employees .....	7	12	134 440	45 693	11 666	995
	Firms with 250 to 499 employees .....	3	58	258 506	57 140	6 849	929
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	3	1 010	991 679	72 572	16 732	5 844
	Firms not operated for the entire year .....	332	350	185 369	29 220	5 283	898
44313	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>1 502</b>	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Firms operated for the entire year .....	1 314	2 650	2 208 726	317 927	74 384	17 137
	Firms with less than 5 employees .....	669	672	211 797	26 711	6 036	1 575
	Firms with 5 to 9 employees .....	333	353	273 105	40 779	9 223	2 194
	Firms with 10 to 19 employees .....	189	252	339 191	53 711	12 258	2 544
	Firms with 20 to 49 employees .....	101	220	391 995	59 889	13 832	2 873
	Firms with 50 to 99 employees .....	15	80	203 636	17 161	4 335	994
	Firms with 100 to 249 employees .....	2	19	D	D	D	e
	Firms with 250 to 499 employees .....	3	88	D	D	D	f
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	2	966	D	D	D	i
	Firms not operated for the entire year .....	188	193	42 964	6 046	1 663	371
443130	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>1 502</b>	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Firms operated for the entire year .....	1 314	2 650	2 208 726	317 927	74 384	17 137
	Firms with less than 5 employees .....	669	672	211 797	26 711	6 036	1 575
	Firms with 5 to 9 employees .....	333	353	273 105	40 779	9 223	2 194
	Firms with 10 to 19 employees .....	189	252	339 191	53 711	12 258	2 544
	Firms with 20 to 49 employees .....	101	220	391 995	59 889	13 832	2 873
	Firms with 50 to 99 employees .....	15	80	203 636	17 161	4 335	994
	Firms with 100 to 249 employees .....	2	19	D	D	D	e
	Firms with 250 to 499 employees .....	3	88	D	D	D	f
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	2	966	D	D	D	i
	Firms not operated for the entire year .....	188	193	42 964	6 046	1 663	371
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>						
	<b>All firms</b> .....	<b>68 247</b>	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Firms operated for the entire year .....	61 093	85 891	225 080 927	25 280 041	5 834 601	1 102 075
	Firms with less than 5 employees .....	24 686	24 748	10 108 996	1 133 868	241 650	58 767
	Firms with 5 to 9 employees .....	16 861	17 226	17 895 229	2 335 642	517 246	111 876
	Firms with 10 to 19 employees .....	11 294	12 610	25 933 784	3 501 987	777 292	150 099
	Firms with 20 to 49 employees .....	6 072	9 464	35 268 216	4 630 472	1 030 311	177 936
	Firms with 50 to 99 employees .....	1 415	4 247	22 135 206	2 662 252	609 559	96 069
	Firms with 100 to 249 employees .....	560	3 543	19 095 927	2 211 436	509 746	80 694
	Firms with 250 to 499 employees .....	122	2 402	11 266 784	1 124 124	265 589	42 595
	Firms with 500 to 999 employees .....	29	1 487	5 394 448	530 911	124 285	20 281
	Firms with 1,000 employees or more .....	54	10 164	77 982 337	7 149 349	1 758 923	363 758
	Firms not operated for the entire year .....	7 154	7 226	2 485 174	328 815	63 965	15 837

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
4441	Building material & supplies dealers						
	<b>All firms</b> .....	<b>50 991</b>	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Firms operated for the entire year .....	46 404	67 293	194 210 930	22 081 786	5 143 689	941 331
	Firms with less than 5 employees .....	17 941	17 985	7 286 064	861 629	187 575	43 024
	Firms with 5 to 9 employees .....	12 764	13 028	13 281 714	1 831 172	410 863	84 915
	Firms with 10 to 19 employees .....	8 931	9 895	20 156 356	2 854 643	637 846	118 928
	Firms with 20 to 49 employees .....	4 910	7 596	29 142 461	3 923 585	880 167	144 209
	Firms with 50 to 99 employees .....	1 192	3 677	19 202 366	2 330 775	538 103	81 070
	Firms with 100 to 249 employees .....	489	3 119	17 318 845	2 013 933	465 079	70 652
	Firms with 250 to 499 employees .....	108	2 074	10 146 840	1 028 807	244 474	37 617
	Firms with 500 to 999 employees .....	24	1 262	4 697 485	461 408	109 256	16 896
	Firms with 1,000 employees or more .....	45	8 657	72 978 799	6 775 834	1 670 326	344 020
	Firms not operated for the entire year .....	4 587	4 623	1 677 266	231 314	48 732	10 965
44411	Home centers						
	<b>All firms</b> .....	<b>1 599</b>	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Firms operated for the entire year .....	1 398	3 784	51 467 873	4 972 025	1 202 050	282 775
	Firms with less than 5 employees .....	357	358	155 785	16 478	3 461	892
	Firms with 5 to 9 employees .....	361	363	383 846	48 765	10 934	2 496
	Firms with 10 to 19 employees .....	322	334	670 287	86 285	19 138	4 342
	Firms with 20 to 49 employees .....	230	297	1 014 532	136 980	31 043	6 911
	Firms with 50 to 99 employees .....	75	156	810 794	107 192	24 802	5 163
	Firms with 100 to 249 employees .....	27	125	505 494	68 166	15 954	3 764
	Firms with 250 to 499 employees .....	8	45	513 680	50 994	11 873	2 618
	Firms with 500 to 999 employees .....	3	42	233 544	23 688	5 958	1 678
	Firms with 1,000 employees or more .....	15	2 064	47 179 911	4 433 477	1 078 887	254 911
	Firms not operated for the entire year .....	201	213	160 053	24 426	3 593	1 078
444110	Home centers						
	<b>All firms</b> .....	<b>1 599</b>	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Firms operated for the entire year .....	1 398	3 784	51 467 873	4 972 025	1 202 050	282 775
	Firms with less than 5 employees .....	357	358	155 785	16 478	3 461	892
	Firms with 5 to 9 employees .....	361	363	383 846	48 765	10 934	2 496
	Firms with 10 to 19 employees .....	322	334	670 287	86 285	19 138	4 342
	Firms with 20 to 49 employees .....	230	297	1 014 532	136 980	31 043	6 911
	Firms with 50 to 99 employees .....	75	156	810 794	107 192	24 802	5 163
	Firms with 100 to 249 employees .....	27	125	505 494	68 166	15 954	3 764
	Firms with 250 to 499 employees .....	8	45	513 680	50 994	11 873	2 618
	Firms with 500 to 999 employees .....	3	42	233 544	23 688	5 958	1 678
	Firms with 1,000 employees or more .....	15	2 064	47 179 911	4 433 477	1 078 887	254 911
	Firms not operated for the entire year .....	201	213	160 053	24 426	3 593	1 078
44412	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>3 711</b>	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Firms operated for the entire year .....	3 296	8 005	7 863 581	999 120	232 291	42 797
	Firms with less than 5 employees .....	1 800	1 807	615 591	77 571	17 453	4 325
	Firms with 5 to 9 employees .....	881	925	720 965	114 481	26 031	5 634
	Firms with 10 to 19 employees .....	428	613	742 120	130 207	29 910	5 464
	Firms with 20 to 49 employees .....	124	407	538 343	88 640	20 412	3 547
	Firms with 50 to 99 employees .....	34	301	420 217	62 637	13 633	2 368
	Firms with 100 to 249 employees .....	18	391	546 484	61 358	13 980	2 539
	Firms with 250 to 499 employees .....	4	414	D	D	D	g
	Firms with 500 to 999 employees .....	4	437	D	D	D	h
	Firms with 1,000 employees or more .....	3	2 710	3 212 016	348 411	83 528	14 411
	Firms not operated for the entire year .....	415	424	79 839	12 016	2 805	720
444120	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>3 711</b>	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Firms operated for the entire year .....	3 296	8 005	7 863 581	999 120	232 291	42 797
	Firms with less than 5 employees .....	1 800	1 807	615 591	77 571	17 453	4 325
	Firms with 5 to 9 employees .....	881	925	720 965	114 481	26 031	5 634
	Firms with 10 to 19 employees .....	428	613	742 120	130 207	29 910	5 464
	Firms with 20 to 49 employees .....	124	407	538 343	88 640	20 412	3 547
	Firms with 50 to 99 employees .....	34	301	420 217	62 637	13 633	2 368
	Firms with 100 to 249 employees .....	18	391	546 484	61 358	13 980	2 539
	Firms with 250 to 499 employees .....	4	414	D	D	D	g
	Firms with 500 to 999 employees .....	4	437	D	D	D	h
	Firms with 1,000 employees or more .....	3	2 710	3 212 016	348 411	83 528	14 411
	Firms not operated for the entire year .....	415	424	79 839	12 016	2 805	720
44413	Hardware stores						
	<b>All firms</b> .....	<b>13 711</b>	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Firms operated for the entire year .....	12 393	14 427	13 305 622	2 053 831	473 663	135 078
	Firms with less than 5 employees .....	5 027	5 033	1 392 834	177 330	40 365	12 194
	Firms with 5 to 9 employees .....	3 701	3 742	2 289 623	358 435	83 064	24 572
	Firms with 10 to 19 employees .....	2 450	2 595	2 911 095	499 389	115 289	32 447
	Firms with 20 to 49 employees .....	996	1 311	2 613 720	452 758	104 750	28 346
	Firms with 50 to 99 employees .....	148	391	919 144	154 663	37 105	9 833
	Firms with 100 to 249 employees .....	50	380	708 379	109 051	24 604	7 088
	Firms with 250 to 499 employees .....	16	393	D	D	D	i
	Firms with 500 to 999 employees .....	2	158	D	D	D	g
	Firms with 1,000 employees or more .....	3	424	1 535 097	192 854	42 254	13 430
	Firms not operated for the entire year .....	1 318	1 321	299 641	41 500	8 835	2 753

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
444130	Hardware stores						
	<b>All firms</b> .....	<b>13 711</b>	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Firms operated for the entire year .....	12 393	14 427	13 305 622	2 053 831	473 663	135 078
	Firms with less than 5 employees .....	5 027	5 033	1 392 834	177 330	40 365	12 194
	Firms with 5 to 9 employees .....	3 701	3 742	2 289 623	358 435	83 064	24 572
	Firms with 10 to 19 employees .....	2 450	2 595	2 911 095	499 389	115 289	32 447
	Firms with 20 to 49 employees .....	996	1 311	2 613 720	452 758	104 750	28 346
	Firms with 50 to 99 employees .....	148	391	919 144	154 663	37 105	9 833
	Firms with 100 to 249 employees .....	50	380	708 379	109 051	24 604	7 088
	Firms with 250 to 499 employees .....	16	393	D	D	D	i
	Firms with 500 to 999 employees .....	2	158	D	D	D	g
	Firms with 1,000 employees or more .....	3	424	1 535 097	192 854	42 254	13 430
	Firms not operated for the entire year .....	1 318	1 321	299 641	41 500	8 835	2 753
44419	Other building material dealers						
	<b>All firms</b> .....	<b>32 205</b>	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Firms operated for the entire year .....	29 542	41 062	121 519 882	14 051 603	3 233 952	480 106
	Firms with less than 5 employees .....	10 813	10 843	5 147 299	593 621	127 079	25 767
	Firms with 5 to 9 employees .....	7 889	8 056	9 964 820	1 319 615	293 216	52 658
	Firms with 10 to 19 employees .....	5 811	6 433	16 007 530	2 161 638	478 694	77 748
	Firms with 20 to 49 employees .....	3 580	5 567	25 048 741	3 251 171	725 787	105 939
	Firms with 50 to 99 employees .....	941	2 773	17 110 770	2 019 330	466 047	64 092
	Firms with 100 to 249 employees .....	384	2 128	15 265 372	1 731 862	399 838	55 542
	Firms with 250 to 499 employees .....	84	1 275	8 753 257	876 946	208 184	29 038
	Firms with 500 to 999 employees .....	16	606	3 568 610	333 476	78 672	10 578
	Firms with 1,000 employees or more .....	24	3 381	20 653 483	1 763 944	456 435	58 744
	Firms not operated for the entire year .....	2 663	2 680	1 191 705	158 579	35 232	6 989
444190	Other building material dealers						
	<b>All firms</b> .....	<b>32 205</b>	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Firms operated for the entire year .....	29 542	41 062	121 519 882	14 051 603	3 233 952	480 106
	Firms with less than 5 employees .....	10 813	10 843	5 147 299	593 621	127 079	25 767
	Firms with 5 to 9 employees .....	7 889	8 056	9 964 820	1 319 615	293 216	52 658
	Firms with 10 to 19 employees .....	5 811	6 433	16 007 530	2 161 638	478 694	77 748
	Firms with 20 to 49 employees .....	3 580	5 567	25 048 741	3 251 171	725 787	105 939
	Firms with 50 to 99 employees .....	941	2 773	17 110 770	2 019 330	466 047	64 092
	Firms with 100 to 249 employees .....	384	2 128	15 265 372	1 731 862	399 838	55 542
	Firms with 250 to 499 employees .....	84	1 275	8 753 257	876 946	208 184	29 038
	Firms with 500 to 999 employees .....	16	606	3 568 610	333 476	78 672	10 578
	Firms with 1,000 employees or more .....	24	3 381	20 653 483	1 763 944	456 435	58 744
	Firms not operated for the entire year .....	2 663	2 680	1 191 705	158 579	35 232	6 989
4441901	Retail lumber yards						
	<b>All firms</b> .....	<b>7 652</b>	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Firms operated for the entire year .....	7 117	10 507	41 556 163	4 417 320	997 504	169 644
	Firms with less than 5 employees .....	1 758	1 765	928 635	89 239	19 060	4 308
	Firms with 5 to 9 employees .....	1 697	1 735	2 374 617	260 606	57 926	11 510
	Firms with 10 to 19 employees .....	1 780	1 909	5 310 207	607 114	135 987	24 292
	Firms with 20 to 49 employees .....	1 313	1 810	9 206 352	1 061 076	234 448	39 215
	Firms with 50 to 99 employees .....	358	805	6 261 927	702 883	160 966	24 250
	Firms with 100 to 249 employees .....	163	688	6 015 601	679 821	150 886	24 334
	Firms with 250 to 499 employees .....	29	352	2 878 936	263 271	60 900	10 157
	Firms with 500 to 999 employees .....	7	177	1 252 980	125 156	26 802	4 896
	Firms with 1,000 employees or more .....	12	1 266	7 326 908	628 154	150 529	26 682
	Firms not operated for the entire year .....	535	539	289 853	34 187	9 005	1 912
4441902	All other building material dealers						
	<b>All firms</b> .....	<b>24 774</b>	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Firms operated for the entire year .....	22 635	30 546	79 958 628	9 633 337	2 236 091	310 399
	Firms with less than 5 employees .....	9 105	9 135	4 267 013	509 050	108 977	21 601
	Firms with 5 to 9 employees .....	6 241	6 374	7 675 170	1 068 183	237 163	41 483
	Firms with 10 to 19 employees .....	4 090	4 590	10 951 766	1 582 634	349 243	54 295
	Firms with 20 to 49 employees .....	2 306	3 768	16 115 294	2 219 550	498 669	67 797
	Firms with 50 to 99 employees .....	604	1 991	11 257 206	1 363 190	316 168	41 296
	Firms with 100 to 249 employees .....	219	1 389	9 269 313	1 066 602	250 878	31 658
	Firms with 250 to 499 employees .....	48	830	5 125 201	519 194	126 378	16 028
	Firms with 500 to 999 employees .....	9	425	2 295 957	205 975	51 327	5 627
	Firms with 1,000 employees or more .....	13	2 044	13 001 708	1 098 959	297 288	30 614
	Firms not operated for the entire year .....	2 139	2 150	906 943	125 338	26 584	5 140
4442	Lawn & garden equipment & supplies stores						
	<b>All firms</b> .....	<b>17 334</b>	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Firms operated for the entire year .....	14 760	18 591	30 868 386	3 197 987	690 807	160 706
	Firms with less than 5 employees .....	6 770	6 788	2 838 320	273 795	54 424	15 816
	Firms with 5 to 9 employees .....	4 123	4 224	4 660 592	509 716	108 109	27 135
	Firms with 10 to 19 employees .....	2 385	2 714	5 813 741	650 607	139 627	31 406
	Firms with 20 to 49 employees .....	1 163	1 851	6 147 001	709 887	150 850	33 764
	Firms with 50 to 99 employees .....	223	567	2 889 241	326 315	70 517	15 019
	Firms with 100 to 249 employees .....	68	401	1 722 924	191 940	43 279	9 653
	Firms with 250 to 499 employees .....	14	326	1 116 582	94 758	20 985	4 948
	Firms with 500 to 999 employees .....	5	221	685 594	68 365	14 744	3 342
	Firms with 1,000 employees or more .....	9	1 499	4 994 391	372 604	88 272	19 623
	Firms not operated for the entire year .....	2 574	2 610	809 519	97 769	15 338	4 910

See footnotes at end of table.



**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44421	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 482</b>	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Firms operated for the entire year .....	3 898	4 183	3 918 698	519 166	115 309	25 743
	Firms with less than 5 employees .....	2 118	2 119	732 123	84 576	17 793	4 945
	Firms with 5 to 9 employees .....	1 121	1 136	1 006 829	139 127	30 931	7 320
	Firms with 10 to 19 employees .....	489	532	1 008 231	138 132	30 762	6 327
	Firms with 20 to 49 employees .....	145	198	695 386	93 994	21 441	3 902
	Firms with 50 to 99 employees .....	21	45	296 440	37 109	8 758	1 383
	Firms with 100 to 249 employees .....	2	45	D	D	D	e
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	2	108	D	D	D	g
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	584	586	150 495	16 289	2 234	736
444210	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 482</b>	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Firms operated for the entire year .....	3 898	4 183	3 918 698	519 166	115 309	25 743
	Firms with less than 5 employees .....	2 118	2 119	732 123	84 576	17 793	4 945
	Firms with 5 to 9 employees .....	1 121	1 136	1 006 829	139 127	30 931	7 320
	Firms with 10 to 19 employees .....	489	532	1 008 231	138 132	30 762	6 327
	Firms with 20 to 49 employees .....	145	198	695 386	93 994	21 441	3 902
	Firms with 50 to 99 employees .....	21	45	296 440	37 109	8 758	1 383
	Firms with 100 to 249 employees .....	2	45	D	D	D	e
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	2	108	D	D	D	g
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	584	586	150 495	16 289	2 234	736
44422	Nursery & garden centers						
	<b>All firms</b> .....	<b>12 873</b>	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Firms operated for the entire year .....	10 883	14 408	26 949 688	2 678 821	575 498	134 963
	Firms with less than 5 employees .....	4 659	4 676	2 108 953	189 570	36 703	10 885
	Firms with 5 to 9 employees .....	3 012	3 102	3 668 594	372 155	77 523	19 882
	Firms with 10 to 19 employees .....	1 902	2 184	4 818 303	514 415	109 210	25 168
	Firms with 20 to 49 employees .....	1 015	1 636	5 431 503	613 376	128 923	29 776
	Firms with 50 to 99 employees .....	203	521	2 590 540	289 653	61 852	13 672
	Firms with 100 to 249 employees .....	65	353	1 650 531	181 258	40 823	9 201
	Firms with 250 to 499 employees .....	15	351	1 144 634	99 191	22 030	5 216
	Firms with 500 to 999 employees .....	4	166	635 812	60 772	13 602	2 798
	Firms with 1,000 employees or more .....	8	1 419	4 900 818	358 431	84 832	18 365
	Firms not operated for the entire year .....	1 990	2 024	659 024	81 480	13 104	4 174
444220	Nursery & garden centers						
	<b>All firms</b> .....	<b>12 873</b>	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Firms operated for the entire year .....	10 883	14 408	26 949 688	2 678 821	575 498	134 963
	Firms with less than 5 employees .....	4 659	4 676	2 108 953	189 570	36 703	10 885
	Firms with 5 to 9 employees .....	3 012	3 102	3 668 594	372 155	77 523	19 882
	Firms with 10 to 19 employees .....	1 902	2 184	4 818 303	514 415	109 210	25 168
	Firms with 20 to 49 employees .....	1 015	1 636	5 431 503	613 376	128 923	29 776
	Firms with 50 to 99 employees .....	203	521	2 590 540	289 653	61 852	13 672
	Firms with 100 to 249 employees .....	65	353	1 650 531	181 258	40 823	9 201
	Firms with 250 to 499 employees .....	15	351	1 144 634	99 191	22 030	5 216
	Firms with 500 to 999 employees .....	4	166	635 812	60 772	13 602	2 798
	Firms with 1,000 employees or more .....	8	1 419	4 900 818	358 431	84 832	18 365
	Firms not operated for the entire year .....	1 990	2 024	659 024	81 480	13 104	4 174
<b>445</b>	<b>Food &amp; beverage stores</b>						
	<b>All firms</b> .....	<b>110 886</b>	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Firms operated for the entire year .....	89 076	126 568	395 360 594	40 004 767	9 527 520	2 844 144
	Firms with less than 5 employees .....	47 116	47 237	17 778 672	1 264 972	286 994	106 232
	Firms with 5 to 9 employees .....	20 234	20 585	15 905 914	1 457 555	337 894	132 439
	Firms with 10 to 19 employees .....	11 085	12 119	16 026 669	1 663 193	387 326	146 933
	Firms with 20 to 49 employees .....	6 809	8 853	22 937 136	2 501 230	584 729	204 998
	Firms with 50 to 99 employees .....	2 191	3 835	16 957 367	1 895 073	442 924	148 036
	Firms with 100 to 249 employees .....	1 044	4 032	19 543 852	2 115 107	499 163	155 359
	Firms with 250 to 499 employees .....	277	2 454	13 169 197	1 319 812	310 782	96 607
	Firms with 500 to 999 employees .....	135	2 978	13 292 267	1 346 221	319 277	84 877
	Firms with 1,000 employees or more .....	185	24 475	259 749 520	26 441 604	6 358 431	1 758 663
	Firms not operated for the entire year .....	21 810	21 960	6 403 905	576 328	118 871	48 930
4451	Grocery stores						
	<b>All firms</b> .....	<b>68 006</b>	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Firms operated for the entire year .....	54 487	82 941	363 710 298	37 010 054	8 827 870	2 607 970
	Firms with less than 5 employees .....	26 178	26 218	9 219 957	656 559	148 855	58 279
	Firms with 5 to 9 employees .....	11 621	11 742	9 071 951	810 233	187 854	76 725
	Firms with 10 to 19 employees .....	7 562	7 947	11 082 505	1 115 543	259 621	101 501
	Firms with 20 to 49 employees .....	5 614	6 636	19 234 759	2 076 212	486 682	171 359
	Firms with 50 to 99 employees .....	1 977	2 974	15 418 908	1 710 964	401 263	134 223
	Firms with 100 to 249 employees .....	972	2 703	17 960 797	1 955 275	462 509	145 150
	Firms with 250 to 499 employees .....	264	1 808	12 574 356	1 277 022	298 200	92 546
	Firms with 500 to 999 employees .....	124	1 951	11 720 849	1 209 304	284 616	86 773
	Firms with 1,000 employees or more .....	175	20 962	257 426 216	26 198 942	6 298 270	1 741 414
	Firms not operated for the entire year .....	13 519	13 601	4 540 173	416 112	88 126	35 638

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
44511	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>46 501</b>	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Firms operated for the entire year .....	37 422	60 321	347 940 452	35 492 227	8 463 113	2 461 189
	Firms with less than 5 employees .....	16 376	16 395	5 621 957	417 892	94 433	35 922
	Firms with 5 to 9 employees .....	7 032	7 086	5 655 274	513 655	118 294	46 607
	Firms with 10 to 19 employees .....	5 508	5 685	8 662 316	864 747	201 186	75 342
	Firms with 20 to 49 employees .....	5 113	5 621	18 068 704	1 941 227	455 281	157 410
	Firms with 50 to 99 employees .....	1 907	2 568	14 985 697	1 660 675	389 217	129 380
	Firms with 100 to 249 employees .....	952	2 308	17 655 874	1 919 598	453 959	141 785
	Firms with 250 to 499 employees .....	252	1 373	12 182 130	1 227 429	285 537	88 361
	Firms with 500 to 999 employees .....	114	1 153	10 969 711	1 125 908	264 270	79 703
	Firms with 1,000 employees or more .....	168	18 132	254 138 789	25 821 096	6 200 936	1 706 679
	Firms not operated for the entire year .....	9 079	9 140	3 462 253	335 578	73 705	28 532
445110	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>46 501</b>	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Firms operated for the entire year .....	37 422	60 321	347 940 452	35 492 227	8 463 113	2 461 189
	Firms with less than 5 employees .....	16 376	16 395	5 621 957	417 892	94 433	35 922
	Firms with 5 to 9 employees .....	7 032	7 086	5 655 274	513 655	118 294	46 607
	Firms with 10 to 19 employees .....	5 508	5 685	8 662 316	864 747	201 186	75 342
	Firms with 20 to 49 employees .....	5 113	5 621	18 068 704	1 941 227	455 281	157 410
	Firms with 50 to 99 employees .....	1 907	2 568	14 985 697	1 660 675	389 217	129 380
	Firms with 100 to 249 employees .....	952	2 308	17 655 874	1 919 598	453 959	141 785
	Firms with 250 to 499 employees .....	252	1 373	12 182 130	1 227 429	285 537	88 361
	Firms with 500 to 999 employees .....	114	1 153	10 969 711	1 125 908	264 270	79 703
	Firms with 1,000 employees or more .....	168	18 132	254 138 789	25 821 096	6 200 936	1 706 679
	Firms not operated for the entire year .....	9 079	9 140	3 462 253	335 578	73 705	28 532
44512	Convenience stores						
	<b>All firms</b> .....	<b>21 639</b>	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Firms operated for the entire year .....	17 187	22 609	15 763 640	1 516 799	363 865	146 744
	Firms with less than 5 employees .....	9 828	9 851	3 606 337	239 453	54 605	22 428
	Firms with 5 to 9 employees .....	4 634	4 701	3 446 819	300 588	70 505	30 413
	Firms with 10 to 19 employees .....	2 097	2 322	2 472 122	257 383	59 892	26 757
	Firms with 20 to 49 employees .....	514	1 024	1 197 807	139 387	32 553	14 412
	Firms with 50 to 99 employees .....	62	343	391 394	43 768	10 223	4 279
	Firms with 100 to 249 employees .....	21	363	337 618	37 869	9 290	3 479
	Firms with 250 to 499 employees .....	12	470	369 429	49 038	12 260	4 234
	Firms with 500 to 999 employees .....	11	866	786 327	88 506	21 649	7 438
	Firms with 1,000 employees or more .....	8	2 669	3 155 787	360 807	92 488	33 304
	Firms not operated for the entire year .....	4 452	4 472	1 084 126	81 562	15 313	7 143
445120	Convenience stores						
	<b>All firms</b> .....	<b>21 639</b>	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Firms operated for the entire year .....	17 187	22 609	15 763 640	1 516 799	363 865	146 744
	Firms with less than 5 employees .....	9 828	9 851	3 606 337	239 453	54 605	22 428
	Firms with 5 to 9 employees .....	4 634	4 701	3 446 819	300 588	70 505	30 413
	Firms with 10 to 19 employees .....	2 097	2 322	2 472 122	257 383	59 892	26 757
	Firms with 20 to 49 employees .....	514	1 024	1 197 807	139 387	32 553	14 412
	Firms with 50 to 99 employees .....	62	343	391 394	43 768	10 223	4 279
	Firms with 100 to 249 employees .....	21	363	337 618	37 869	9 290	3 479
	Firms with 250 to 499 employees .....	12	470	369 429	49 038	12 260	4 234
	Firms with 500 to 999 employees .....	11	866	786 327	88 506	21 649	7 438
	Firms with 1,000 employees or more .....	8	2 669	3 155 787	360 807	92 488	33 304
	Firms not operated for the entire year .....	4 452	4 472	1 084 126	81 562	15 313	7 143
4452	Specialty food stores						
	<b>All firms</b> .....	<b>17 751</b>	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Firms operated for the entire year .....	13 413	17 977	10 022 156	1 356 848	315 656	110 618
	Firms with less than 5 employees .....	7 595	7 650	2 297 210	217 908	48 579	17 265
	Firms with 5 to 9 employees .....	3 242	3 352	1 931 862	242 689	56 205	21 127
	Firms with 10 to 19 employees .....	1 683	1 942	1 747 396	264 185	60 840	22 033
	Firms with 20 to 49 employees .....	691	1 190	1 509 696	236 874	54 087	19 646
	Firms with 50 to 99 employees .....	143	469	740 762	118 415	26 645	9 197
	Firms with 100 to 249 employees .....	39	546	492 834	82 065	19 191	5 637
	Firms with 250 to 499 employees .....	8	183	180 046	28 210	7 678	2 694
	Firms with 500 to 999 employees .....	6	579	473 601	66 190	17 904	4 025
	Firms with 1,000 employees or more .....	6	2 066	648 749	100 312	24 527	8 994
	Firms not operated for the entire year .....	4 338	4 396	807 752	98 794	19 888	8 213
44521	Meat markets						
	<b>All firms</b> .....	<b>6 759</b>	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Firms operated for the entire year .....	5 362	5 794	4 074 285	512 818	121 455	36 934
	Firms with less than 5 employees .....	3 030	3 043	1 052 197	96 925	22 488	7 173
	Firms with 5 to 9 employees .....	1 381	1 402	945 672	118 802	27 958	8 968
	Firms with 10 to 19 employees .....	665	706	830 712	119 469	28 242	8 723
	Firms with 20 to 49 employees .....	237	294	576 532	88 026	20 468	6 584
	Firms with 50 to 99 employees .....	34	77	225 102	33 092	7 329	2 124
	Firms with 100 to 249 employees .....	12	96	174 069	30 280	7 011	1 530
	Firms with 250 to 499 employees .....	1	3	D	D	D	e
	Firms with 500 to 999 employees .....	2	173	D	D	D	g
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 397	1 420	272 736	31 596	7 702	2 932

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
445210	Meat markets						
	<b>All firms</b> .....	<b>6 759</b>	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Firms operated for the entire year .....	5 362	5 794	4 074 285	512 818	121 455	36 934
	Firms with less than 5 employees .....	3 030	3 043	1 052 197	96 925	22 488	7 173
	Firms with 5 to 9 employees .....	1 381	1 402	945 672	118 802	27 958	8 968
	Firms with 10 to 19 employees .....	665	706	830 712	119 469	28 242	8 723
	Firms with 20 to 49 employees .....	237	294	576 532	88 026	20 468	6 584
	Firms with 50 to 99 employees .....	34	77	225 102	33 092	7 329	2 124
	Firms with 100 to 249 employees .....	12	96	174 069	30 280	7 011	1 530
	Firms with 250 to 499 employees .....	1	3	D	D	D	e
	Firms with 500 to 999 employees .....	2	173	D	D	D	g
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 397	1 420	272 736	31 596	7 702	2 932
44522	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 579</b>	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Firms operated for the entire year .....	1 300	1 354	954 274	94 621	21 832	6 797
	Firms with less than 5 employees .....	856	858	313 781	25 627	5 754	1 902
	Firms with 5 to 9 employees .....	276	291	270 505	23 114	5 478	1 799
	Firms with 10 to 19 employees .....	113	126	181 509	20 972	4 910	1 409
	Firms with 20 to 49 employees .....	47	68	144 042	17 605	4 012	1 223
	Firms with 50 to 99 employees .....	8	11	44 437	7 303	1 678	464
	Firms with 100 to 249 employees .....	—	—	—	—	—	—
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	279	280	83 279	7 312	923	323
445220	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 579</b>	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Firms operated for the entire year .....	1 300	1 354	954 274	94 621	21 832	6 797
	Firms with less than 5 employees .....	856	858	313 781	25 627	5 754	1 902
	Firms with 5 to 9 employees .....	276	291	270 505	23 114	5 478	1 799
	Firms with 10 to 19 employees .....	113	126	181 509	20 972	4 910	1 409
	Firms with 20 to 49 employees .....	47	68	144 042	17 605	4 012	1 223
	Firms with 50 to 99 employees .....	8	11	44 437	7 303	1 678	464
	Firms with 100 to 249 employees .....	—	—	—	—	—	—
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	279	280	83 279	7 312	923	323
44523	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 056</b>	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Firms operated for the entire year .....	2 071	2 188	1 853 797	211 261	46 126	15 853
	Firms with less than 5 employees .....	1 305	1 311	471 962	36 306	7 770	2 787
	Firms with 5 to 9 employees .....	357	363	292 003	28 936	6 500	2 293
	Firms with 10 to 19 employees .....	241	257	331 031	41 531	8 756	3 264
	Firms with 20 to 49 employees .....	126	161	369 564	47 659	10 294	3 778
	Firms with 50 to 99 employees .....	32	61	210 411	30 323	6 382	2 083
	Firms with 100 to 249 employees .....	9	31	D	D	D	g
	Firms with 250 to 499 employees .....	1	4	D	D	D	e
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	985	991	253 031	25 706	3 432	1 398
445230	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 056</b>	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Firms operated for the entire year .....	2 071	2 188	1 853 797	211 261	46 126	15 853
	Firms with less than 5 employees .....	1 305	1 311	471 962	36 306	7 770	2 787
	Firms with 5 to 9 employees .....	357	363	292 003	28 936	6 500	2 293
	Firms with 10 to 19 employees .....	241	257	331 031	41 531	8 756	3 264
	Firms with 20 to 49 employees .....	126	161	369 564	47 659	10 294	3 778
	Firms with 50 to 99 employees .....	32	61	210 411	30 323	6 382	2 083
	Firms with 100 to 249 employees .....	9	31	D	D	D	g
	Firms with 250 to 499 employees .....	1	4	D	D	D	e
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	985	991	253 031	25 706	3 432	1 398
44529	Other specialty food stores						
	<b>All firms</b> .....	<b>6 376</b>	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Firms operated for the entire year .....	4 697	8 641	3 139 800	538 148	126 243	51 034
	Firms with less than 5 employees .....	2 415	2 448	463 444	59 527	12 681	5 432
	Firms with 5 to 9 employees .....	1 239	1 309	427 676	72 886	16 565	8 145
	Firms with 10 to 19 employees .....	660	837	402 866	81 681	18 751	8 586
	Firms with 20 to 49 employees .....	280	661	417 028	83 100	19 182	8 023
	Firms with 50 to 99 employees .....	69	320	260 812	47 697	11 256	4 526
	Firms with 100 to 249 employees .....	18	418	D	D	D	h
	Firms with 250 to 499 employees .....	6	176	D	D	D	g
	Firms with 500 to 999 employees .....	4	406	D	D	D	h
	Firms with 1,000 employees or more .....	6	2 066	648 749	100 312	24 527	8 994
	Firms not operated for the entire year .....	1 679	1 705	198 706	34 180	7 831	3 560

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
445291	Baked goods stores						
	<b>All firms</b> .....	<b>1 560</b>	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Firms operated for the entire year .....	1 079	2 293	836 021	178 945	43 065	13 597
	Firms with less than 5 employees .....	520	525	85 500	13 486	3 066	1 178
	Firms with 5 to 9 employees .....	256	287	73 716	15 172	3 562	1 706
	Firms with 10 to 19 employees .....	179	251	100 340	23 344	5 490	2 330
	Firms with 20 to 49 employees .....	94	294	139 164	30 670	7 196	2 757
	Firms with 50 to 99 employees .....	16	69	41 161	12 459	3 270	1 089
	Firms with 100 to 249 employees .....	8	194	71 405	15 424	3 763	1 169
	Firms with 250 to 499 employees .....	3	170	72 053	11 374	2 932	1 117
	Firms with 500 to 999 employees .....	2	282	D	D	D	g
	Firms with 1,000 employees or more .....	1	221	D	D	D	g
	Firms not operated for the entire year .....	481	497	54 289	12 091	2 691	1 213
445292	Confectionery & nut stores						
	<b>All firms</b> .....	<b>2 049</b>	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Firms operated for the entire year .....	1 543	3 176	1 177 155	182 295	42 168	20 726
	Firms with less than 5 employees .....	770	781	127 811	17 234	3 524	1 745
	Firms with 5 to 9 employees .....	433	459	134 967	22 995	5 261	2 830
	Firms with 10 to 19 employees .....	201	275	123 850	22 831	5 149	2 578
	Firms with 20 to 49 employees .....	97	221	123 350	23 401	5 164	2 741
	Firms with 50 to 99 employees .....	27	155	89 357	15 223	3 387	1 785
	Firms with 100 to 249 employees .....	8	183	62 878	10 015	2 214	1 211
	Firms with 250 to 499 employees .....	2	76	D	D	D	f
	Firms with 500 to 999 employees .....	1	88	D	D	D	f
	Firms with 1,000 employees or more .....	4	938	453 786	60 978	14 955	6 484
	Firms not operated for the entire year .....	506	508	50 787	8 491	1 507	852
445299	All other specialty food stores						
	<b>All firms</b> .....	<b>2 771</b>	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Firms operated for the entire year .....	2 079	3 172	1 126 624	176 908	41 010	16 711
	Firms with less than 5 employees .....	1 127	1 143	250 373	28 835	6 100	2 511
	Firms with 5 to 9 employees .....	550	563	218 993	34 719	7 742	3 609
	Firms with 10 to 19 employees .....	280	310	178 436	35 478	8 103	3 676
	Firms with 20 to 49 employees .....	91	153	156 277	29 447	6 906	2 586
	Firms with 50 to 99 employees .....	25	89	128 531	19 597	4 515	1 591
	Firms with 100 to 249 employees .....	2	41	D	D	D	e
	Firms with 250 to 499 employees .....	2	24	D	D	D	f
	Firms with 500 to 999 employees .....	1	36	D	D	D	f
	Firms with 1,000 employees or more .....	1	813	D	D	D	g
	Firms not operated for the entire year .....	692	700	93 630	13 598	3 633	1 495
4453	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Firms operated for the entire year .....	21 377	25 626	21 616 311	1 635 425	382 485	125 171
	Firms with less than 5 employees .....	13 427	13 464	6 303 748	394 317	90 480	30 923
	Firms with 5 to 9 employees .....	5 448	5 562	4 976 090	412 473	95 702	35 070
	Firms with 10 to 19 employees .....	1 879	2 247	3 262 706	290 765	68 501	23 932
	Firms with 20 to 49 employees .....	504	962	2 207 211	189 002	43 851	14 024
	Firms with 50 to 99 employees .....	73	396	845 089	68 992	15 722	4 815
	Firms with 100 to 249 employees .....	33	816	1 147 974	81 864	18 726	4 633
	Firms with 250 to 499 employees .....	6	410	494 413	32 025	8 623	2 094
	Firms with 500 to 999 employees .....	3	426	883 373	37 993	9 387	2 485
	Firms with 1,000 employees or more .....	4	1 343	1 495 707	127 994	31 493	7 195
	Firms not operated for the entire year .....	3 976	3 987	1 067 809	63 862	12 366	5 464
44531	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Firms operated for the entire year .....	21 377	25 626	21 616 311	1 635 425	382 485	125 171
	Firms with less than 5 employees .....	13 427	13 464	6 303 748	394 317	90 480	30 923
	Firms with 5 to 9 employees .....	5 448	5 562	4 976 090	412 473	95 702	35 070
	Firms with 10 to 19 employees .....	1 879	2 247	3 262 706	290 765	68 501	23 932
	Firms with 20 to 49 employees .....	504	962	2 207 211	189 002	43 851	14 024
	Firms with 50 to 99 employees .....	73	396	845 089	68 992	15 722	4 815
	Firms with 100 to 249 employees .....	33	816	1 147 974	81 864	18 726	4 633
	Firms with 250 to 499 employees .....	6	410	494 413	32 025	8 623	2 094
	Firms with 500 to 999 employees .....	3	426	883 373	37 993	9 387	2 485
	Firms with 1,000 employees or more .....	4	1 343	1 495 707	127 994	31 493	7 195
	Firms not operated for the entire year .....	3 976	3 987	1 067 809	63 862	12 366	5 464
445310	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Firms operated for the entire year .....	21 377	25 626	21 616 311	1 635 425	382 485	125 171
	Firms with less than 5 employees .....	13 427	13 464	6 303 748	394 317	90 480	30 923
	Firms with 5 to 9 employees .....	5 448	5 562	4 976 090	412 473	95 702	35 070
	Firms with 10 to 19 employees .....	1 879	2 247	3 262 706	290 765	68 501	23 932
	Firms with 20 to 49 employees .....	504	962	2 207 211	189 002	43 851	14 024
	Firms with 50 to 99 employees .....	73	396	845 089	68 992	15 722	4 815
	Firms with 100 to 249 employees .....	33	816	1 147 974	81 864	18 726	4 633
	Firms with 250 to 499 employees .....	6	410	494 413	32 025	8 623	2 094
	Firms with 500 to 999 employees .....	3	426	883 373	37 993	9 387	2 485
	Firms with 1,000 employees or more .....	4	1 343	1 495 707	127 994	31 493	7 195
	Firms not operated for the entire year .....	3 976	3 987	1 067 809	63 862	12 366	5 464

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores</b>						
	<b>All firms</b> .....	<b>44 358</b>	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Firms operated for the entire year .....	38 428	76 877	115 940 320	14 950 882	3 451 491	888 676
	Firms with less than 5 employees .....	17 211	17 342	6 333 518	796 783	178 926	41 675
	Firms with 5 to 9 employees .....	11 615	12 149	10 673 459	1 451 263	333 672	77 235
	Firms with 10 to 19 employees .....	6 570	7 983	11 043 136	1 608 948	371 750	86 335
	Firms with 20 to 49 employees .....	2 397	4 541	8 033 374	1 291 695	295 419	67 754
	Firms with 50 to 99 employees .....	402	1 754	3 215 698	542 245	128 401	26 697
	Firms with 100 to 249 employees .....	128	1 487	2 230 031	376 528	87 923	19 261
	Firms with 250 to 499 employees .....	36	1 142	1 833 922	296 432	71 951	12 763
	Firms with 500 to 999 employees .....	24	1 696	2 376 423	352 996	84 736	16 694
	Firms with 1,000 employees or more .....	45	28 783	70 200 759	8 233 992	1 898 713	540 262
	Firms not operated for the entire year .....	5 930	6 064	1 760 543	239 753	57 531	15 018
<b>4461</b>	<b>Health &amp; personal care stores</b>						
	<b>All firms</b> .....	<b>44 358</b>	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Firms operated for the entire year .....	38 428	76 877	115 940 320	14 950 882	3 451 491	888 676
	Firms with less than 5 employees .....	17 211	17 342	6 333 518	796 783	178 926	41 675
	Firms with 5 to 9 employees .....	11 615	12 149	10 673 459	1 451 263	333 672	77 235
	Firms with 10 to 19 employees .....	6 570	7 983	11 043 136	1 608 948	371 750	86 335
	Firms with 20 to 49 employees .....	2 397	4 541	8 033 374	1 291 695	295 419	67 754
	Firms with 50 to 99 employees .....	402	1 754	3 215 698	542 245	128 401	26 697
	Firms with 100 to 249 employees .....	128	1 487	2 230 031	376 528	87 923	19 261
	Firms with 250 to 499 employees .....	36	1 142	1 833 922	296 432	71 951	12 763
	Firms with 500 to 999 employees .....	24	1 696	2 376 423	352 996	84 736	16 694
	Firms with 1,000 employees or more .....	45	28 783	70 200 759	8 233 992	1 898 713	540 262
	Firms not operated for the entire year .....	5 930	6 064	1 760 543	239 753	57 531	15 018
<b>44611</b>	<b>Pharmacies &amp; drug stores</b>						
	<b>All firms</b> .....	<b>23 157</b>	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Firms operated for the entire year .....	20 815	41 228	97 468 583	11 444 629	2 633 828	694 545
	Firms with less than 5 employees .....	6 471	6 497	3 689 708	356 122	79 969	17 372
	Firms with 5 to 9 employees .....	7 429	7 527	8 287 252	940 175	215 281	50 099
	Firms with 10 to 19 employees .....	4 825	5 269	8 990 203	1 145 227	264 431	63 668
	Firms with 20 to 49 employees .....	1 713	2 591	6 141 396	871 934	198 707	47 902
	Firms with 50 to 99 employees .....	249	753	2 143 087	318 748	76 251	16 454
	Firms with 100 to 249 employees .....	64	488	1 420 046	192 904	46 199	10 015
	Firms with 250 to 499 employees .....	20	467	1 160 211	149 295	36 425	7 376
	Firms with 500 to 999 employees .....	15	498	1 690 423	201 051	50 940	10 489
	Firms with 1,000 employees or more .....	29	17 138	63 946 257	7 269 173	1 665 625	471 170
	Firms not operated for the entire year .....	2 342	2 387	1 162 274	142 887	37 639	9 207
<b>446110</b>	<b>Pharmacies &amp; drug stores</b>						
	<b>All firms</b> .....	<b>23 157</b>	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Firms operated for the entire year .....	20 815	41 228	97 468 583	11 444 629	2 633 828	694 545
	Firms with less than 5 employees .....	6 471	6 497	3 689 708	356 122	79 969	17 372
	Firms with 5 to 9 employees .....	7 429	7 527	8 287 252	940 175	215 281	50 099
	Firms with 10 to 19 employees .....	4 825	5 269	8 990 203	1 145 227	264 431	63 668
	Firms with 20 to 49 employees .....	1 713	2 591	6 141 396	871 934	198 707	47 902
	Firms with 50 to 99 employees .....	249	753	2 143 087	318 748	76 251	16 454
	Firms with 100 to 249 employees .....	64	488	1 420 046	192 904	46 199	10 015
	Firms with 250 to 499 employees .....	20	467	1 160 211	149 295	36 425	7 376
	Firms with 500 to 999 employees .....	15	498	1 690 423	201 051	50 940	10 489
	Firms with 1,000 employees or more .....	29	17 138	63 946 257	7 269 173	1 665 625	471 170
	Firms not operated for the entire year .....	2 342	2 387	1 162 274	142 887	37 639	9 207
<b>4461101</b>	<b>Pharmacies &amp; drug stores</b>						
	<b>All firms</b> .....	<b>21 881</b>	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Firms operated for the entire year .....	19 735	39 557	95 883 918	11 244 982	2 586 751	678 596
	Firms with less than 5 employees .....	5 885	5 906	3 509 381	331 974	74 669	15 973
	Firms with 5 to 9 employees .....	7 156	7 228	8 115 176	913 051	208 777	49 349
	Firms with 10 to 19 employees .....	4 693	5 103	8 824 285	1 115 981	257 752	61 880
	Firms with 20 to 49 employees .....	1 644	2 450	5 980 144	843 757	192 065	45 784
	Firms with 50 to 99 employees .....	234	699	2 081 594	304 214	72 834	15 375
	Firms with 100 to 249 employees .....	63	453	1 475 785	193 612	47 014	10 142
	Firms with 250 to 499 employees .....	18	388	1 070 623	137 148	33 007	6 805
	Firms with 500 to 999 employees .....	15	516	1 768 404	207 539	52 300	10 647
	Firms with 1,000 employees or more .....	27	16 814	63 058 526	7 197 706	1 648 333	463 641
	Firms not operated for the entire year .....	2 146	2 186	1 105 914	135 649	36 136	8 734
<b>4461102</b>	<b>Proprietary stores</b>						
	<b>All firms</b> .....	<b>1 324</b>	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Firms operated for the entire year .....	1 124	1 667	1 578 759	194 970	46 004	15 794
	Firms with less than 5 employees .....	599	604	184 880	24 999	5 480	1 436
	Firms with 5 to 9 employees .....	285	312	180 657	28 253	6 802	1 830
	Firms with 10 to 19 employees .....	143	171	189 261	31 968	7 277	1 911
	Firms with 20 to 49 employees .....	71	137	166 913	28 889	6 982	2 140
	Firms with 50 to 99 employees .....	16	58	74 737	15 507	3 493	1 117
	Firms with 100 to 249 employees .....	4	54	94 027	12 860	3 076	695
	Firms with 250 to 499 employees .....	3	81	130 529	10 480	2 412	1 008
	Firms with 500 to 999 employees .....	2	64	D	D	D	g
	Firms with 1,000 employees or more .....	1	186	D	D	D	h
	Firms not operated for the entire year .....	200	205	62 266	11 915	2 576	628

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
44612	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>3 951</b>	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Firms operated for the entire year .....	3 144	8 187	4 316 816	590 315	141 044	45 326
	Firms with less than 5 employees .....	2 096	2 105	423 630	50 983	11 641	4 431
	Firms with 5 to 9 employees .....	652	725	315 816	52 089	12 163	4 245
	Firms with 10 to 19 employees .....	271	421	276 842	48 562	11 652	3 503
	Firms with 20 to 49 employees .....	78	261	182 500	31 839	7 263	2 205
	Firms with 50 to 99 employees .....	25	147	146 710	35 126	7 956	1 650
	Firms with 100 to 249 employees .....	11	228	186 804	29 675	6 219	1 916
	Firms with 250 to 499 employees .....	2	64	D	D	D	f
	Firms with 500 to 999 employees .....	2	381	D	D	D	g
	Firms with 1,000 employees or more .....	7	3 855	D	D	D	j
	Firms not operated for the entire year .....	807	827	102 182	13 280	2 781	1 201
446120	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>3 951</b>	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Firms operated for the entire year .....	3 144	8 187	4 316 816	590 315	141 044	45 326
	Firms with less than 5 employees .....	2 096	2 105	423 630	50 983	11 641	4 431
	Firms with 5 to 9 employees .....	652	725	315 816	52 089	12 163	4 245
	Firms with 10 to 19 employees .....	271	421	276 842	48 562	11 652	3 503
	Firms with 20 to 49 employees .....	78	261	182 500	31 839	7 263	2 205
	Firms with 50 to 99 employees .....	25	147	146 710	35 126	7 956	1 650
	Firms with 100 to 249 employees .....	11	228	186 804	29 675	6 219	1 916
	Firms with 250 to 499 employees .....	2	64	D	D	D	f
	Firms with 500 to 999 employees .....	2	381	D	D	D	g
	Firms with 1,000 employees or more .....	7	3 855	D	D	D	j
	Firms not operated for the entire year .....	807	827	102 182	13 280	2 781	1 201
44613	Optical goods stores						
	<b>All firms</b> .....	<b>6 924</b>	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Firms operated for the entire year .....	5 999	14 242	6 285 966	1 372 434	325 768	71 725
	Firms with less than 5 employees .....	3 888	3 935	885 758	190 636	43 633	8 900
	Firms with 5 to 9 employees .....	1 407	1 566	751 847	194 016	45 303	9 009
	Firms with 10 to 19 employees .....	481	817	507 681	139 878	33 244	6 168
	Firms with 20 to 49 employees .....	148	653	369 150	99 869	23 583	4 384
	Firms with 50 to 99 employees .....	35	421	177 814	47 093	11 453	2 308
	Firms with 100 to 249 employees .....	21	536	244 655	69 852	16 391	2 949
	Firms with 250 to 499 employees .....	7	354	231 763	55 858	14 018	2 294
	Firms with 500 to 999 employees .....	5	585	303 783	65 099	16 104	2 986
	Firms with 1,000 employees or more .....	7	5 375	2 813 515	510 133	122 039	32 727
	Firms not operated for the entire year .....	925	950	146 112	28 805	5 397	1 324
446130	Optical goods stores						
	<b>All firms</b> .....	<b>6 924</b>	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Firms operated for the entire year .....	5 999	14 242	6 285 966	1 372 434	325 768	71 725
	Firms with less than 5 employees .....	3 888	3 935	885 758	190 636	43 633	8 900
	Firms with 5 to 9 employees .....	1 407	1 566	751 847	194 016	45 303	9 009
	Firms with 10 to 19 employees .....	481	817	507 681	139 878	33 244	6 168
	Firms with 20 to 49 employees .....	148	653	369 150	99 869	23 583	4 384
	Firms with 50 to 99 employees .....	35	421	177 814	47 093	11 453	2 308
	Firms with 100 to 249 employees .....	21	536	244 655	69 852	16 391	2 949
	Firms with 250 to 499 employees .....	7	354	231 763	55 858	14 018	2 294
	Firms with 500 to 999 employees .....	5	585	303 783	65 099	16 104	2 986
	Firms with 1,000 employees or more .....	7	5 375	2 813 515	510 133	122 039	32 727
	Firms not operated for the entire year .....	925	950	146 112	28 805	5 397	1 324
44619	Other health & personal care stores						
	<b>All firms</b> .....	<b>10 478</b>	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Firms operated for the entire year .....	8 610	13 207	7 866 154	1 542 945	350 659	77 034
	Firms with less than 5 employees .....	4 811	4 860	1 352 267	202 588	44 400	11 115
	Firms with 5 to 9 employees .....	2 182	2 406	1 377 908	274 406	63 175	14 262
	Firms with 10 to 19 employees .....	1 021	1 490	1 322 545	283 681	64 079	13 389
	Firms with 20 to 49 employees .....	462	1 002	1 321 286	291 296	66 650	13 308
	Firms with 50 to 99 employees .....	93	415	723 044	131 815	31 140	6 141
	Firms with 100 to 249 employees .....	32	256	432 667	92 511	20 721	4 628
	Firms with 250 to 499 employees .....	5	156	230 768	57 984	13 612	1 643
	Firms with 500 to 999 employees .....	2	217	D	D	D	g
	Firms with 1,000 employees or more .....	2	2 405	D	D	D	j
	Firms not operated for the entire year .....	1 868	1 913	352 776	55 340	11 906	3 332
446191	Food (health) supplement stores						
	<b>All firms</b> .....	<b>4 834</b>	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Firms operated for the entire year .....	4 014	6 550	3 331 628	465 039	106 402	37 053
	Firms with less than 5 employees .....	2 364	2 374	661 786	72 340	16 116	5 440
	Firms with 5 to 9 employees .....	1 001	1 033	574 251	82 119	18 956	6 511
	Firms with 10 to 19 employees .....	409	531	459 130	70 542	15 838	5 339
	Firms with 20 to 49 employees .....	192	316	461 352	76 371	17 406	5 402
	Firms with 50 to 99 employees .....	31	95	176 191	29 195	6 664	2 072
	Firms with 100 to 249 employees .....	15	70	D	D	D	g
	Firms with 250 to 499 employees .....	1	31	D	D	D	e
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	1	2 100	D	D	D	i
	Firms not operated for the entire year .....	820	854	156 962	19 917	3 722	1 484

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
446199	All other health & personal care stores						
	<b>All firms</b> .....	<b>5 644</b>	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Firms operated for the entire year .....	4 596	6 657	4 534 526	1 077 906	244 257	39 981
	Firms with less than 5 employees .....	2 447	2 486	690 481	130 248	28 284	5 675
	Firms with 5 to 9 employees .....	1 181	1 373	803 657	192 287	44 219	7 751
	Firms with 10 to 19 employees .....	612	959	863 415	213 139	48 241	8 050
	Firms with 20 to 49 employees .....	270	686	859 934	214 925	49 244	7 906
	Firms with 50 to 99 employees .....	62	320	546 853	102 620	24 476	4 069
	Firms with 100 to 249 employees .....	17	186	D	D	D	g
	Firms with 250 to 499 employees .....	4	125	D	D	D	g
	Firms with 500 to 999 employees .....	2	217	D	D	D	g
	Firms with 1,000 employees or more .....	1	305	D	D	D	g
	Firms not operated for the entire year .....	1 048	1 059	195 814	35 423	8 184	1 848
<b>447</b>	<b>Gasoline stations</b>						
	<b>All firms</b> .....	<b>72 193</b>	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Firms operated for the entire year .....	61 540	116 056	192 548 523	11 160 372	2 627 717	895 984
	Firms with less than 5 employees .....	26 616	26 704	18 264 391	863 737	197 110	65 372
	Firms with 5 to 9 employees .....	18 806	19 323	27 001 066	1 586 304	369 856	125 128
	Firms with 10 to 19 employees .....	10 655	12 493	24 982 850	1 744 891	406 171	138 649
	Firms with 20 to 49 employees .....	3 732	8 763	18 669 522	1 313 268	305 330	107 449
	Firms with 50 to 99 employees .....	986	6 110	12 280 382	828 153	193 074	67 339
	Firms with 100 to 249 employees .....	501	7 795	15 324 754	915 329	214 341	75 030
	Firms with 250 to 499 employees .....	127	5 096	9 552 240	521 654	125 195	43 519
	Firms with 500 to 999 employees .....	51	4 011	8 089 079	458 851	106 954	35 120
	Firms with 1,000 employees or more .....	66	25 761	58 384 239	2 928 185	709 686	238 378
	Firms not operated for the entire year .....	10 653	10 833	5 617 263	321 720	68 797	26 078
4471	Gasoline stations						
	<b>All firms</b> .....	<b>72 193</b>	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Firms operated for the entire year .....	61 540	116 056	192 548 523	11 160 372	2 627 717	895 984
	Firms with less than 5 employees .....	26 616	26 704	18 264 391	863 737	197 110	65 372
	Firms with 5 to 9 employees .....	18 806	19 323	27 001 066	1 586 304	369 856	125 128
	Firms with 10 to 19 employees .....	10 655	12 493	24 982 850	1 744 891	406 171	138 649
	Firms with 20 to 49 employees .....	3 732	8 763	18 669 522	1 313 268	305 330	107 449
	Firms with 50 to 99 employees .....	986	6 110	12 280 382	828 153	193 074	67 339
	Firms with 100 to 249 employees .....	501	7 795	15 324 754	915 329	214 341	75 030
	Firms with 250 to 499 employees .....	127	5 096	9 552 240	521 654	125 195	43 519
	Firms with 500 to 999 employees .....	51	4 011	8 089 079	458 851	106 954	35 120
	Firms with 1,000 employees or more .....	66	25 761	58 384 239	2 928 185	709 686	238 378
	Firms not operated for the entire year .....	10 653	10 833	5 617 263	321 720	68 797	26 078
44711	Gasoline stations with convenience stores						
	<b>All firms</b> .....	<b>37 711</b>	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Firms operated for the entire year .....	32 528	76 374	124 835 989	7 074 312	1 666 753	602 393
	Firms with less than 5 employees .....	11 697	11 734	8 232 442	328 687	72 642	29 418
	Firms with 5 to 9 employees .....	10 331	10 583	14 523 497	793 781	182 501	69 638
	Firms with 10 to 19 employees .....	6 800	8 031	15 355 332	1 021 268	235 010	88 988
	Firms with 20 to 49 employees .....	2 527	6 513	12 316 367	825 969	190 566	72 995
	Firms with 50 to 99 employees .....	636	4 787	8 189 511	507 031	119 206	43 450
	Firms with 100 to 249 employees .....	343	5 983	10 490 307	622 913	145 917	52 617
	Firms with 250 to 499 employees .....	107	4 448	7 929 570	436 739	103 791	35 832
	Firms with 500 to 999 employees .....	37	3 294	5 882 961	332 711	75 586	26 155
	Firms with 1,000 employees or more .....	50	21 001	41 916 002	2 205 213	541 534	183 300
	Firms not operated for the entire year .....	5 183	5 310	2 773 128	154 275	26 416	11 564
447110	Gasoline stations with convenience stores						
	<b>All firms</b> .....	<b>37 711</b>	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Firms operated for the entire year .....	32 528	76 374	124 835 989	7 074 312	1 666 753	602 393
	Firms with less than 5 employees .....	11 697	11 734	8 232 442	328 687	72 642	29 418
	Firms with 5 to 9 employees .....	10 331	10 583	14 523 497	793 781	182 501	69 638
	Firms with 10 to 19 employees .....	6 800	8 031	15 355 332	1 021 268	235 010	88 988
	Firms with 20 to 49 employees .....	2 527	6 513	12 316 367	825 969	190 566	72 995
	Firms with 50 to 99 employees .....	636	4 787	8 189 511	507 031	119 206	43 450
	Firms with 100 to 249 employees .....	343	5 983	10 490 307	622 913	145 917	52 617
	Firms with 250 to 499 employees .....	107	4 448	7 929 570	436 739	103 791	35 832
	Firms with 500 to 999 employees .....	37	3 294	5 882 961	332 711	75 586	26 155
	Firms with 1,000 employees or more .....	50	21 001	41 916 002	2 205 213	541 534	183 300
	Firms not operated for the entire year .....	5 183	5 310	2 773 128	154 275	26 416	11 564
44719	Other gasoline stations						
	<b>All firms</b> .....	<b>35 989</b>	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Firms operated for the entire year .....	30 436	39 604	67 640 101	4 082 472	959 667	293 038
	Firms with less than 5 employees .....	15 193	15 252	10 271 477	547 420	127 340	36 786
	Firms with 5 to 9 employees .....	9 051	9 390	13 567 478	846 820	200 001	59 402
	Firms with 10 to 19 employees .....	4 267	5 083	10 933 386	799 651	188 927	55 097
	Firms with 20 to 49 employees .....	1 363	2 577	7 549 369	542 205	127 541	39 191
	Firms with 50 to 99 employees .....	372	1 455	4 566 016	334 364	77 103	25 397
	Firms with 100 to 249 employees .....	136	1 366	4 258 778	248 105	57 929	19 423
	Firms with 250 to 499 employees .....	20	619	1 608 811	80 333	19 922	7 315
	Firms with 500 to 999 employees .....	18	870	3 289 192	171 977	37 859	12 461
	Firms with 1,000 employees or more .....	16	2 992	11 595 594	511 597	123 045	37 966
	Firms not operated for the entire year .....	5 553	5 601	2 916 568	171 033	43 678	15 067

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>447</b>	<b>Gasoline stations—Con.</b>						
447190	Other gasoline stations						
	<b>All firms</b> .....	<b>35 989</b>	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Firms operated for the entire year .....	30 436	39 604	67 640 101	4 082 472	959 667	293 038
	Firms with less than 5 employees .....	15 193	15 252	10 271 477	547 420	127 340	36 786
	Firms with 5 to 9 employees .....	9 051	9 390	13 567 478	846 820	200 001	59 402
	Firms with 10 to 19 employees .....	4 267	5 083	10 933 386	799 651	188 927	55 097
	Firms with 20 to 49 employees .....	1 363	2 577	7 549 369	542 205	127 541	39 191
	Firms with 50 to 99 employees .....	372	1 455	4 566 016	334 364	77 103	25 397
	Firms with 100 to 249 employees .....	136	1 366	4 258 778	248 105	57 929	19 423
	Firms with 250 to 499 employees .....	20	619	1 608 811	80 333	19 922	7 315
	Firms with 500 to 999 employees .....	18	870	3 289 192	171 977	37 859	12 461
	Firms with 1,000 employees or more .....	16	2 992	11 595 594	511 597	123 045	37 966
	Firms not operated for the entire year .....	5 553	5 601	2 916 568	171 033	43 678	15 067
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>						
	<b>All firms</b> .....	<b>72 443</b>	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Firms operated for the entire year .....	59 699	143 376	133 940 306	16 292 637	3 851 348	1 257 124
	Firms with less than 5 employees .....	35 087	35 247	8 947 880	1 094 737	247 109	80 376
	Firms with 5 to 9 employees .....	14 898	15 617	9 036 464	1 417 216	328 712	96 455
	Firms with 10 to 19 employees .....	6 229	8 019	7 762 489	1 287 606	297 513	80 897
	Firms with 20 to 49 employees .....	2 334	5 482	6 547 921	1 104 216	261 801	67 088
	Firms with 50 to 99 employees .....	574	3 510	4 110 501	640 345	155 915	38 530
	Firms with 100 to 249 employees .....	284	4 301	4 696 239	658 996	159 192	44 394
	Firms with 250 to 499 employees .....	103	3 995	4 524 506	542 022	129 944	35 177
	Firms with 500 to 999 employees .....	65	5 661	5 681 467	700 484	168 562	46 574
	Firms with 1,000 employees or more .....	125	61 544	82 632 839	8 847 015	2 102 600	767 633
	Firms not operated for the entire year .....	12 744	13 225	2 457 339	304 734	62 101	23 029
4481	Clothing stores						
	<b>All firms</b> .....	<b>44 662</b>	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Firms operated for the entire year .....	36 229	86 042	94 336 064	11 031 138	2 622 239	912 513
	Firms with less than 5 employees .....	21 015	21 109	4 860 989	572 807	128 912	48 145
	Firms with 5 to 9 employees .....	8 927	9 336	4 835 261	742 674	170 914	57 984
	Firms with 10 to 19 employees .....	3 978	4 965	4 390 701	724 108	166 886	51 836
	Firms with 20 to 49 employees .....	1 539	3 344	3 844 228	650 432	154 573	44 493
	Firms with 50 to 99 employees .....	366	2 104	2 453 080	383 179	91 789	24 422
	Firms with 100 to 249 employees .....	201	2 818	3 270 353	436 212	106 250	31 619
	Firms with 250 to 499 employees .....	59	2 081	2 312 593	269 197	63 700	19 968
	Firms with 500 to 999 employees .....	45	2 922	3 725 316	426 380	102 837	32 118
	Firms with 1,000 employees or more .....	99	37 363	64 643 543	6 826 149	1 636 378	601 928
	Firms not operated for the entire year .....	8 433	8 698	1 582 019	193 916	38 195	15 417
44811	Men's clothing stores						
	<b>All firms</b> .....	<b>6 504</b>	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Firms operated for the entire year .....	5 691	11 238	9 644 979	1 297 783	317 153	81 201
	Firms with less than 5 employees .....	3 069	3 081	906 812	118 973	27 927	7 320
	Firms with 5 to 9 employees .....	1 556	1 637	1 077 413	173 384	41 572	10 241
	Firms with 10 to 19 employees .....	658	846	910 368	160 270	38 202	8 501
	Firms with 20 to 49 employees .....	270	604	818 422	141 098	35 486	7 702
	Firms with 50 to 99 employees .....	70	406	476 867	78 775	20 345	4 444
	Firms with 100 to 249 employees .....	44	657	743 963	107 536	25 457	6 763
	Firms with 250 to 499 employees .....	6	237	256 080	30 504	7 141	1 845
	Firms with 500 to 999 employees .....	8	387	916 633	90 964	22 606	6 067
	Firms with 1,000 employees or more .....	10	3 383	3 538 421	396 279	98 417	28 318
	Firms not operated for the entire year .....	813	905	219 650	27 415	8 060	2 380
448110	Men's clothing stores						
	<b>All firms</b> .....	<b>6 504</b>	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Firms operated for the entire year .....	5 691	11 238	9 644 979	1 297 783	317 153	81 201
	Firms with less than 5 employees .....	3 069	3 081	906 812	118 973	27 927	7 320
	Firms with 5 to 9 employees .....	1 556	1 637	1 077 413	173 384	41 572	10 241
	Firms with 10 to 19 employees .....	658	846	910 368	160 270	38 202	8 501
	Firms with 20 to 49 employees .....	270	604	818 422	141 098	35 486	7 702
	Firms with 50 to 99 employees .....	70	406	476 867	78 775	20 345	4 444
	Firms with 100 to 249 employees .....	44	657	743 963	107 536	25 457	6 763
	Firms with 250 to 499 employees .....	6	237	256 080	30 504	7 141	1 845
	Firms with 500 to 999 employees .....	8	387	916 633	90 964	22 606	6 067
	Firms with 1,000 employees or more .....	10	3 383	3 538 421	396 279	98 417	28 318
	Firms not operated for the entire year .....	813	905	219 650	27 415	8 060	2 380
44812	Women's clothing stores						
	<b>All firms</b> .....	<b>18 025</b>	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Firms operated for the entire year .....	14 493	36 049	26 648 799	3 294 314	783 490	299 710
	Firms with less than 5 employees .....	8 676	8 709	1 933 247	216 297	48 317	20 000
	Firms with 5 to 9 employees .....	3 604	3 749	1 816 369	272 239	62 381	23 387
	Firms with 10 to 19 employees .....	1 472	1 761	1 462 839	242 891	55 063	18 906
	Firms with 20 to 49 employees .....	482	1 068	1 126 262	193 347	45 745	14 085
	Firms with 50 to 99 employees .....	108	732	711 847	101 922	25 141	7 222
	Firms with 100 to 249 employees .....	71	1 114	1 027 379	135 639	33 206	11 225
	Firms with 250 to 499 employees .....	23	781	774 745	88 920	20 769	7 098
	Firms with 500 to 999 employees .....	19	1 360	1 360 688	180 740	42 822	13 286
	Firms with 1,000 employees or more .....	38	16 775	16 435 423	1 862 319	450 046	184 501
	Firms not operated for the entire year .....	3 532	3 623	608 884	71 532	13 881	5 975

See footnotes at end of table.



**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448120	Women's clothing stores						
	<b>All firms</b> .....	<b>18 025</b>	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Firms operated for the entire year .....	14 493	36 049	26 648 799	3 294 314	783 490	299 710
	Firms with less than 5 employees .....	8 676	8 709	1 933 247	216 297	48 317	20 000
	Firms with 5 to 9 employees .....	3 604	3 749	1 816 369	272 239	62 381	23 387
	Firms with 10 to 19 employees .....	1 472	1 761	1 462 839	242 891	55 063	18 906
	Firms with 20 to 49 employees .....	482	1 068	1 126 262	193 347	45 745	14 085
	Firms with 50 to 99 employees .....	108	732	711 847	101 922	25 141	7 222
	Firms with 100 to 249 employees .....	71	1 114	1 027 379	135 639	33 206	11 225
	Firms with 250 to 499 employees .....	23	781	774 745	88 920	20 769	7 098
	Firms with 500 to 999 employees .....	19	1 360	1 360 688	180 740	42 822	13 286
	Firms with 1,000 employees or more .....	38	16 775	16 435 423	1 862 319	450 046	184 501
	Firms not operated for the entire year .....	3 532	3 623	608 884	71 532	13 881	5 975
44813	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>2 863</b>	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Firms operated for the entire year .....	2 262	4 509	4 561 580	465 955	110 059	45 404
	Firms with less than 5 employees .....	1 389	1 396	279 560	28 867	6 674	3 246
	Firms with 5 to 9 employees .....	542	553	234 597	32 126	7 523	3 438
	Firms with 10 to 19 employees .....	200	240	202 185	29 524	6 627	2 628
	Firms with 20 to 49 employees .....	81	148	171 804	26 769	6 553	2 351
	Firms with 50 to 99 employees .....	27	80	141 052	23 967	5 412	1 860
	Firms with 100 to 249 employees .....	13	154	180 988	24 248	5 642	1 896
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	4	150	216 615	25 671	6 750	2 566
	Firms with 1,000 employees or more .....	6	1 788	3 134 779	274 783	64 878	27 419
	Firms not operated for the entire year .....	601	606	76 426	8 461	2 054	1 116
448130	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>2 863</b>	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Firms operated for the entire year .....	2 262	4 509	4 561 580	465 955	110 059	45 404
	Firms with less than 5 employees .....	1 389	1 396	279 560	28 867	6 674	3 246
	Firms with 5 to 9 employees .....	542	553	234 597	32 126	7 523	3 438
	Firms with 10 to 19 employees .....	200	240	202 185	29 524	6 627	2 628
	Firms with 20 to 49 employees .....	81	148	171 804	26 769	6 553	2 351
	Firms with 50 to 99 employees .....	27	80	141 052	23 967	5 412	1 860
	Firms with 100 to 249 employees .....	13	154	180 988	24 248	5 642	1 896
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	4	150	216 615	25 671	6 750	2 566
	Firms with 1,000 employees or more .....	6	1 788	3 134 779	274 783	64 878	27 419
	Firms not operated for the entire year .....	601	606	76 426	8 461	2 054	1 116
44814	Family clothing stores						
	<b>All firms</b> .....	<b>8 124</b>	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Firms operated for the entire year .....	6 589	18 879	44 431 066	4 753 350	1 123 841	389 515
	Firms with less than 5 employees .....	3 323	3 338	805 626	86 970	19 148	7 593
	Firms with 5 to 9 employees .....	1 658	1 710	977 760	138 709	31 144	10 902
	Firms with 10 to 19 employees .....	922	1 077	1 057 322	160 255	36 878	12 204
	Firms with 20 to 49 employees .....	442	847	1 125 356	176 141	40 257	12 731
	Firms with 50 to 99 employees .....	109	415	708 888	104 675	24 059	7 330
	Firms with 100 to 249 employees .....	57	523	990 289	126 226	29 947	8 830
	Firms with 250 to 499 employees .....	21	369	896 414	104 038	25 192	7 172
	Firms with 500 to 999 employees .....	12	615	996 794	110 604	27 407	7 947
	Firms with 1,000 employees or more .....	45	9 985	36 872 617	3 745 732	889 809	314 806
	Firms not operated for the entire year .....	1 535	1 571	364 994	43 779	6 273	2 754
448140	Family clothing stores						
	<b>All firms</b> .....	<b>8 124</b>	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Firms operated for the entire year .....	6 589	18 879	44 431 066	4 753 350	1 123 841	389 515
	Firms with less than 5 employees .....	3 323	3 338	805 626	86 970	19 148	7 593
	Firms with 5 to 9 employees .....	1 658	1 710	977 760	138 709	31 144	10 902
	Firms with 10 to 19 employees .....	922	1 077	1 057 322	160 255	36 878	12 204
	Firms with 20 to 49 employees .....	442	847	1 125 356	176 141	40 257	12 731
	Firms with 50 to 99 employees .....	109	415	708 888	104 675	24 059	7 330
	Firms with 100 to 249 employees .....	57	523	990 289	126 226	29 947	8 830
	Firms with 250 to 499 employees .....	21	369	896 414	104 038	25 192	7 172
	Firms with 500 to 999 employees .....	12	615	996 794	110 604	27 407	7 947
	Firms with 1,000 employees or more .....	45	9 985	36 872 617	3 745 732	889 809	314 806
	Firms not operated for the entire year .....	1 535	1 571	364 994	43 779	6 273	2 754
44815	Clothing accessories stores						
	<b>All firms</b> .....	<b>2 368</b>	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Firms operated for the entire year .....	1 812	5 295	2 058 890	303 925	72 535	24 929
	Firms with less than 5 employees .....	1 260	1 268	236 241	32 210	7 404	2 649
	Firms with 5 to 9 employees .....	333	355	160 247	27 679	6 423	2 150
	Firms with 10 to 19 employees .....	137	219	127 618	24 040	5 398	1 782
	Firms with 20 to 49 employees .....	48	112	150 833	23 560	5 751	1 428
	Firms with 50 to 99 employees .....	17	184	163 385	23 166	5 650	1 117
	Firms with 100 to 249 employees .....	10	258	340 502	27 652	7 190	1 470
	Firms with 250 to 499 employees .....	3	227	D	D	D	g
	Firms with 500 to 999 employees .....	1	127	D	D	D	f
	Firms with 1,000 employees or more .....	3	2 545	765 585	127 071	29 985	12 239
	Firms not operated for the entire year .....	556	565	73 391	9 851	1 918	825

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448150	Clothing accessories stores						
	<b>All firms</b> .....	<b>2 368</b>	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Firms operated for the entire year .....	1 812	5 295	2 058 890	303 925	72 535	24 929
	Firms with less than 5 employees .....	1 260	1 268	236 241	32 210	7 404	2 649
	Firms with 5 to 9 employees .....	333	355	160 247	27 679	6 423	2 150
	Firms with 10 to 19 employees .....	137	219	127 618	24 040	5 398	1 782
	Firms with 20 to 49 employees .....	48	112	150 833	23 560	5 751	1 428
	Firms with 50 to 99 employees .....	17	184	163 385	23 166	5 650	1 117
	Firms with 100 to 249 employees .....	10	258	340 502	27 652	7 190	1 470
	Firms with 250 to 499 employees .....	3	227	D	D	D	g
	Firms with 500 to 999 employees .....	1	127	D	D	D	f
	Firms with 1,000 employees or more .....	3	2 545	765 585	127 071	29 985	12 239
	Firms not operated for the entire year .....	556	565	73 391	9 851	1 918	825
44819	Other clothing stores						
	<b>All firms</b> .....	<b>7 290</b>	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Firms operated for the entire year .....	5 834	9 997	6 964 371	912 892	214 449	71 467
	Firms with less than 5 employees .....	3 463	3 484	743 052	95 546	20 831	7 792
	Firms with 5 to 9 employees .....	1 394	1 488	685 889	116 071	25 999	8 933
	Firms with 10 to 19 employees .....	647	872	712 129	119 036	27 221	8 592
	Firms with 20 to 49 employees .....	246	602	570 262	102 913	24 316	7 126
	Firms with 50 to 99 employees .....	45	252	271 699	47 922	10 862	3 155
	Firms with 100 to 249 employees .....	21	376	319 609	45 984	11 736	3 251
	Firms with 250 to 499 employees .....	8	309	D	D	D	h
	Firms with 500 to 999 employees .....	3	209	D	D	D	g
	Firms with 1,000 employees or more .....	7	2 405	3 157 274	321 456	78 916	27 871
	Firms not operated for the entire year .....	1 456	1 503	265 053	35 797	6 721	2 654
448190	Other clothing stores						
	<b>All firms</b> .....	<b>7 290</b>	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Firms operated for the entire year .....	5 834	9 997	6 964 371	912 892	214 449	71 467
	Firms with less than 5 employees .....	3 463	3 484	743 052	95 546	20 831	7 792
	Firms with 5 to 9 employees .....	1 394	1 488	685 889	116 071	25 999	8 933
	Firms with 10 to 19 employees .....	647	872	712 129	119 036	27 221	8 592
	Firms with 20 to 49 employees .....	246	602	570 262	102 913	24 316	7 126
	Firms with 50 to 99 employees .....	45	252	271 699	47 922	10 862	3 155
	Firms with 100 to 249 employees .....	21	376	319 609	45 984	11 736	3 251
	Firms with 250 to 499 employees .....	8	309	D	D	D	h
	Firms with 500 to 999 employees .....	3	209	D	D	D	g
	Firms with 1,000 employees or more .....	7	2 405	3 157 274	321 456	78 916	27 871
	Firms not operated for the entire year .....	1 456	1 503	265 053	35 797	6 721	2 654
4482	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Firms operated for the entire year .....	6 619	30 202	20 302 261	2 315 245	534 323	182 967
	Firms with less than 5 employees .....	3 443	3 474	943 979	114 321	25 808	8 253
	Firms with 5 to 9 employees .....	1 838	1 976	1 172 996	175 045	40 236	11 975
	Firms with 10 to 19 employees .....	803	1 166	1 014 068	157 046	35 928	10 514
	Firms with 20 to 49 employees .....	357	1 053	1 026 857	162 023	36 389	10 148
	Firms with 50 to 99 employees .....	90	736	628 011	87 126	20 312	5 943
	Firms with 100 to 249 employees .....	36	580	560 975	77 440	18 072	5 533
	Firms with 250 to 499 employees .....	24	1 117	990 828	125 288	28 604	8 551
	Firms with 500 to 999 employees .....	8	1 328	704 827	85 367	19 597	5 907
	Firms with 1,000 employees or more .....	20	18 772	13 259 720	1 331 589	309 377	116 143
	Firms not operated for the entire year .....	1 010	1 197	240 991	33 360	8 051	2 836
44821	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Firms operated for the entire year .....	6 619	30 202	20 302 261	2 315 245	534 323	182 967
	Firms with less than 5 employees .....	3 443	3 474	943 979	114 321	25 808	8 253
	Firms with 5 to 9 employees .....	1 838	1 976	1 172 996	175 045	40 236	11 975
	Firms with 10 to 19 employees .....	803	1 166	1 014 068	157 046	35 928	10 514
	Firms with 20 to 49 employees .....	357	1 053	1 026 857	162 023	36 389	10 148
	Firms with 50 to 99 employees .....	90	736	628 011	87 126	20 312	5 943
	Firms with 100 to 249 employees .....	36	580	560 975	77 440	18 072	5 533
	Firms with 250 to 499 employees .....	24	1 117	990 828	125 288	28 604	8 551
	Firms with 500 to 999 employees .....	8	1 328	704 827	85 367	19 597	5 907
	Firms with 1,000 employees or more .....	20	18 772	13 259 720	1 331 589	309 377	116 143
	Firms not operated for the entire year .....	1 010	1 197	240 991	33 360	8 051	2 836
448210	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Firms operated for the entire year .....	6 619	30 202	20 302 261	2 315 245	534 323	182 967
	Firms with less than 5 employees .....	3 443	3 474	943 979	114 321	25 808	8 253
	Firms with 5 to 9 employees .....	1 838	1 976	1 172 996	175 045	40 236	11 975
	Firms with 10 to 19 employees .....	803	1 166	1 014 068	157 046	35 928	10 514
	Firms with 20 to 49 employees .....	357	1 053	1 026 857	162 023	36 389	10 148
	Firms with 50 to 99 employees .....	90	736	628 011	87 126	20 312	5 943
	Firms with 100 to 249 employees .....	36	580	560 975	77 440	18 072	5 533
	Firms with 250 to 499 employees .....	24	1 117	990 828	125 288	28 604	8 551
	Firms with 500 to 999 employees .....	8	1 328	704 827	85 367	19 597	5 907
	Firms with 1,000 employees or more .....	20	18 772	13 259 720	1 331 589	309 377	116 143
	Firms not operated for the entire year .....	1 010	1 197	240 991	33 360	8 051	2 836

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
4482101	Men's shoe stores						
	<b>All firms</b> .....	<b>772</b>	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Firms operated for the entire year .....	683	2 262	1 293 960	173 862	40 857	9 673
	Firms with less than 5 employees .....	400	407	120 322	15 972	3 720	940
	Firms with 5 to 9 employees .....	174	209	130 583	19 932	4 647	1 116
	Firms with 10 to 19 employees .....	58	104	91 013	14 990	3 787	724
	Firms with 20 to 49 employees .....	33	127	116 142	17 256	4 128	907
	Firms with 50 to 99 employees .....	7	98	79 912	9 978	2 468	474
	Firms with 100 to 249 employees .....	4	52	90 984	12 516	2 907	595
	Firms with 250 to 499 employees .....	2	100	D	D	D	f
	Firms with 500 to 999 employees .....	4	766	380 943	48 721	11 101	3 007
	Firms with 1,000 employees or more .....	1	399	D	D	D	g
	Firms not operated for the entire year .....	89	114	23 501	3 376	755	206
4482102	Women's shoe stores						
	<b>All firms</b> .....	<b>1 587</b>	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Firms operated for the entire year .....	1 333	4 041	2 260 369	308 995	71 226	25 526
	Firms with less than 5 employees .....	705	718	181 932	23 858	5 363	1 703
	Firms with 5 to 9 employees .....	366	406	235 917	36 477	8 539	2 329
	Firms with 10 to 19 employees .....	160	252	204 981	31 666	7 250	2 065
	Firms with 20 to 49 employees .....	71	222	211 706	33 959	7 788	2 111
	Firms with 50 to 99 employees .....	17	128	113 272	16 472	3 678	1 055
	Firms with 100 to 249 employees .....	8	157	108 676	16 890	3 686	1 150
	Firms with 250 to 499 employees .....	3	170	100 397	13 423	3 347	959
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	3	1 988	1 103 488	136 250	31 575	14 154
	Firms not operated for the entire year .....	254	425	82 955	16 177	3 607	1 299
4482103	Children's & juveniles' shoe stores						
	<b>All firms</b> .....	<b>465</b>	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Firms operated for the entire year .....	413	995	452 824	65 876	16 035	5 527
	Firms with less than 5 employees .....	198	201	43 857	6 331	1 429	495
	Firms with 5 to 9 employees .....	142	153	66 557	12 054	2 803	924
	Firms with 10 to 19 employees .....	48	70	37 604	7 530	1 814	610
	Firms with 20 to 49 employees .....	18	64	26 427	5 419	1 186	521
	Firms with 50 to 99 employees .....	4	51	D	D	D	e
	Firms with 100 to 249 employees .....	1	24	D	D	D	c
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	1	175	D	D	D	f
	Firms with 1,000 employees or more .....	1	257	D	D	D	g
	Firms not operated for the entire year .....	52	52	6 639	1 154	277	105
4482104	Family shoe stores						
	<b>All firms</b> .....	<b>3 822</b>	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Firms operated for the entire year .....	3 285	17 687	10 382 903	1 147 664	265 442	92 179
	Firms with less than 5 employees .....	1 770	1 780	462 101	55 379	12 178	4 218
	Firms with 5 to 9 employees .....	901	945	555 842	85 353	19 456	5 898
	Firms with 10 to 19 employees .....	381	553	490 271	78 476	17 508	4 998
	Firms with 20 to 49 employees .....	150	416	448 023	73 924	16 528	4 244
	Firms with 50 to 99 employees .....	34	223	212 386	30 125	7 105	2 188
	Firms with 100 to 249 employees .....	19	320	283 218	38 449	9 417	3 079
	Firms with 250 to 499 employees .....	14	695	610 776	77 971	17 660	4 961
	Firms with 500 to 999 employees .....	3	417	266 871	27 555	6 062	1 796
	Firms with 1,000 employees or more .....	13	12 338	7 053 415	680 432	159 528	60 797
	Firms not operated for the entire year .....	537	546	115 792	11 583	3 091	1 129
4482105	Athletic footwear stores						
	<b>All firms</b> .....	<b>1 177</b>	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Firms operated for the entire year .....	1 075	5 175	5 899 066	617 011	140 441	49 969
	Firms with less than 5 employees .....	423	424	152 129	15 261	3 679	1 056
	Firms with 5 to 9 employees .....	327	354	231 908	28 382	6 483	2 198
	Firms with 10 to 19 employees .....	198	267	264 361	34 809	7 975	2 684
	Firms with 20 to 49 employees .....	80	183	215 612	28 649	6 498	2 233
	Firms with 50 to 99 employees .....	27	189	179 952	22 680	5 077	1 887
	Firms with 100 to 249 employees .....	8	95	132 713	15 611	3 400	1 110
	Firms with 250 to 499 employees .....	5	100	201 879	24 477	4 828	1 842
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	7	3 563	4 520 512	447 142	102 501	36 959
	Firms not operated for the entire year .....	102	102	25 243	2 907	643	190
4483	Jewelry, luggage, & leather goods stores						
	<b>All firms</b> .....	<b>20 359</b>	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Firms operated for the entire year .....	17 034	27 107	19 294 132	2 945 398	694 569	161 527
	Firms with less than 5 employees .....	10 707	10 742	3 164 415	410 783	93 210	24 202
	Firms with 5 to 9 employees .....	4 211	4 373	3 079 883	507 705	119 410	27 004
	Firms with 10 to 19 employees .....	1 461	1 871	2 385 839	408 686	95 216	18 694
	Firms with 20 to 49 employees .....	444	1 072	1 687 389	292 411	71 354	12 506
	Firms with 50 to 99 employees .....	114	625	986 728	164 750	42 484	7 806
	Firms with 100 to 249 employees .....	53	992	895 395	151 751	36 497	7 870
	Firms with 250 to 499 employees .....	21	827	1 261 561	152 935	38 147	6 968
	Firms with 500 to 999 employees .....	14	1 611	1 296 220	194 452	47 458	9 930
	Firms with 1,000 employees or more .....	9	4 994	4 536 702	661 925	150 793	46 547
	Firms not operated for the entire year .....	3 325	3 355	642 178	78 314	16 072	4 893

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

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NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44831	Jewelry stores						
	<b>All firms</b> .....	<b>19 487</b>	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Firms operated for the entire year .....	16 347	25 167	17 903 782	2 762 680	651 599	150 353
	Firms with less than 5 employees .....	10 348	10 383	3 066 213	398 582	90 501	23 419
	Firms with 5 to 9 employees .....	4 051	4 205	2 981 240	492 513	115 943	25 980
	Firms with 10 to 19 employees .....	1 371	1 745	2 261 940	388 008	90 358	17 503
	Firms with 20 to 49 employees .....	398	916	1 563 704	270 747	66 572	11 081
	Firms with 50 to 99 employees .....	99	537	875 840	146 492	38 169	6 807
	Firms with 100 to 249 employees .....	46	811	779 477	134 758	32 513	6 687
	Firms with 250 to 499 employees .....	14	477	799 279	106 517	26 909	4 616
	Firms with 500 to 999 employees .....	11	1 099	1 039 387	163 138	39 841	7 713
	Firms with 1,000 employees or more .....	9	4 994	4 536 702	661 925	150 793	46 547
	Firms not operated for the entire year .....	3 140	3 169	607 568	73 350	14 928	4 524
448310	Jewelry stores						
	<b>All firms</b> .....	<b>19 487</b>	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Firms operated for the entire year .....	16 347	25 167	17 903 782	2 762 680	651 599	150 353
	Firms with less than 5 employees .....	10 348	10 383	3 066 213	398 582	90 501	23 419
	Firms with 5 to 9 employees .....	4 051	4 205	2 981 240	492 513	115 943	25 980
	Firms with 10 to 19 employees .....	1 371	1 745	2 261 940	388 008	90 358	17 503
	Firms with 20 to 49 employees .....	398	916	1 563 704	270 747	66 572	11 081
	Firms with 50 to 99 employees .....	99	537	875 840	146 492	38 169	6 807
	Firms with 100 to 249 employees .....	46	811	779 477	134 758	32 513	6 687
	Firms with 250 to 499 employees .....	14	477	799 279	106 517	26 909	4 616
	Firms with 500 to 999 employees .....	11	1 099	1 039 387	163 138	39 841	7 713
	Firms with 1,000 employees or more .....	9	4 994	4 536 702	661 925	150 793	46 547
	Firms not operated for the entire year .....	3 140	3 169	607 568	73 350	14 928	4 524
44832	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>874</b>	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Firms operated for the entire year .....	689	1 940	1 390 350	182 718	42 970	11 174
	Firms with less than 5 employees .....	359	359	98 202	12 201	2 709	783
	Firms with 5 to 9 employees .....	160	168	98 643	15 192	3 467	1 024
	Firms with 10 to 19 employees .....	91	128	129 366	21 550	5 022	1 210
	Firms with 20 to 49 employees .....	48	158	141 987	22 846	5 144	1 485
	Firms with 50 to 99 employees .....	14	86	92 586	17 076	3 953	939
	Firms with 100 to 249 employees .....	7	179	110 451	16 121	3 820	1 164
	Firms with 250 to 499 employees .....	7	350	462 282	46 418	11 238	2 352
	Firms with 500 to 999 employees .....	3	512	256 833	31 314	7 617	2 217
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	185	186	34 610	4 964	1 144	369
448320	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>874</b>	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Firms operated for the entire year .....	689	1 940	1 390 350	182 718	42 970	11 174
	Firms with less than 5 employees .....	359	359	98 202	12 201	2 709	783
	Firms with 5 to 9 employees .....	160	168	98 643	15 192	3 467	1 024
	Firms with 10 to 19 employees .....	91	128	129 366	21 550	5 022	1 210
	Firms with 20 to 49 employees .....	48	158	141 987	22 846	5 144	1 485
	Firms with 50 to 99 employees .....	14	86	92 586	17 076	3 953	939
	Firms with 100 to 249 employees .....	7	179	110 451	16 121	3 820	1 164
	Firms with 250 to 499 employees .....	7	350	462 282	46 418	11 238	2 352
	Firms with 500 to 999 employees .....	3	512	256 833	31 314	7 617	2 217
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	185	186	34 610	4 964	1 144	369
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>						
	<b>All firms</b> .....	<b>46 695</b>	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Firms operated for the entire year .....	38 090	60 201	60 428 807	6 921 965	1 643 306	546 610
	Firms with less than 5 employees .....	22 332	22 420	5 715 471	631 467	137 470	49 603
	Firms with 5 to 9 employees .....	8 953	9 361	5 236 694	729 370	166 502	57 975
	Firms with 10 to 19 employees .....	4 342	5 351	5 090 099	783 506	181 030	56 981
	Firms with 20 to 49 employees .....	1 771	3 497	4 741 629	761 189	176 677	51 095
	Firms with 50 to 99 employees .....	408	1 635	2 563 298	408 007	96 368	27 324
	Firms with 100 to 249 employees .....	162	1 622	2 303 976	318 308	76 290	23 572
	Firms with 250 to 499 employees .....	46	1 075	1 562 767	199 631	48 538	16 132
	Firms with 500 to 999 employees .....	22	1 215	1 527 084	165 439	50 345	14 259
	Firms with 1,000 employees or more .....	54	14 025	31 687 789	2 925 048	710 086	249 669
	Firms not operated for the entire year .....	8 605	8 948	1 582 119	191 270	36 248	14 229
4511	Sporting goods, hobby, & musical instrument stores						
	<b>All firms</b> .....	<b>34 574</b>	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Firms operated for the entire year .....	28 000	39 468	40 181 614	4 669 934	1 096 708	352 688
	Firms with less than 5 employees .....	16 463	16 527	4 401 715	482 157	103 253	36 369
	Firms with 5 to 9 employees .....	6 593	6 862	4 077 110	558 359	126 557	42 497
	Firms with 10 to 19 employees .....	3 223	3 940	3 950 935	601 027	138 409	42 264
	Firms with 20 to 49 employees .....	1 290	2 469	3 570 009	571 634	133 275	36 821
	Firms with 50 to 99 employees .....	268	923	1 675 277	279 996	66 264	17 540
	Firms with 100 to 249 employees .....	83	840	1 263 467	177 955	41 817	12 189
	Firms with 250 to 499 employees .....	31	754	1 017 530	131 404	30 809	10 666
	Firms with 500 to 999 employees .....	16	971	1 220 917	129 618	40 939	10 667
	Firms with 1,000 employees or more .....	33	6 182	19 004 654	1 737 784	415 385	143 675
	Firms not operated for the entire year .....	6 574	6 847	1 233 613	148 744	26 542	10 285

See footnotes at end of table.

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NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
45111	Sporting goods stores						
	<b>All firms</b> .....	<b>20 103</b>	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Firms operated for the entire year .....	15 963	20 242	19 196 397	2 286 124	538 376	169 621
	Firms with less than 5 employees .....	9 253	9 296	2 865 732	302 847	63 147	20 568
	Firms with 5 to 9 employees .....	3 821	3 989	2 588 806	341 026	76 541	24 634
	Firms with 10 to 19 employees .....	1 881	2 274	2 442 113	348 309	80 356	24 629
	Firms with 20 to 49 employees .....	761	1 463	2 207 939	329 968	76 970	21 817
	Firms with 50 to 99 employees .....	159	547	1 066 076	159 112	38 543	10 327
	Firms with 100 to 249 employees .....	44	384	713 498	88 073	21 468	6 428
	Firms with 250 to 499 employees .....	17	306	548 948	67 399	17 205	5 526
	Firms with 500 to 999 employees .....	9	428	616 130	66 439	17 688	5 919
	Firms with 1,000 employees or more .....	18	1 555	6 147 155	582 951	146 458	49 773
	Firms not operated for the entire year .....	4 140	4 182	846 924	101 779	17 430	6 569
451110	Sporting goods stores						
	<b>All firms</b> .....	<b>20 103</b>	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Firms operated for the entire year .....	15 963	20 242	19 196 397	2 286 124	538 376	169 621
	Firms with less than 5 employees .....	9 253	9 296	2 865 732	302 847	63 147	20 568
	Firms with 5 to 9 employees .....	3 821	3 989	2 588 806	341 026	76 541	24 634
	Firms with 10 to 19 employees .....	1 881	2 274	2 442 113	348 309	80 356	24 629
	Firms with 20 to 49 employees .....	761	1 463	2 207 939	329 968	76 970	21 817
	Firms with 50 to 99 employees .....	159	547	1 066 076	159 112	38 543	10 327
	Firms with 100 to 249 employees .....	44	384	713 498	88 073	21 468	6 428
	Firms with 250 to 499 employees .....	17	306	548 948	67 399	17 205	5 526
	Firms with 500 to 999 employees .....	9	428	616 130	66 439	17 688	5 919
	Firms with 1,000 employees or more .....	18	1 555	6 147 155	582 951	146 458	49 773
	Firms not operated for the entire year .....	4 140	4 182	846 924	101 779	17 430	6 569
4511101	General-line sporting goods stores						
	<b>All firms</b> .....	<b>5 705</b>	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Firms operated for the entire year .....	4 377	6 125	9 037 873	974 791	237 237	78 842
	Firms with less than 5 employees .....	2 432	2 436	747 079	74 894	16 223	5 504
	Firms with 5 to 9 employees .....	1 098	1 121	729 070	91 738	21 044	7 165
	Firms with 10 to 19 employees .....	544	595	644 203	91 523	21 215	7 134
	Firms with 20 to 49 employees .....	219	359	583 754	85 819	19 980	6 297
	Firms with 50 to 99 employees .....	39	124	219 762	33 680	8 476	2 619
	Firms with 100 to 249 employees .....	20	133	295 251	38 369	8 595	2 932
	Firms with 250 to 499 employees .....	5	50	129 566	17 022	4 572	1 563
	Firms with 500 to 999 employees .....	6	214	476 228	45 367	10 965	4 071
	Firms with 1,000 employees or more .....	14	1 093	5 212 960	496 379	126 167	41 557
	Firms not operated for the entire year .....	1 328	1 333	273 937	30 504	4 530	1 829
4511102	Specialty-line sporting goods stores						
	<b>All firms</b> .....	<b>14 450</b>	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Firms operated for the entire year .....	11 629	14 107	10 153 878	1 310 519	300 749	90 676
	Firms with less than 5 employees .....	6 828	6 865	2 120 077	228 098	46 996	15 079
	Firms with 5 to 9 employees .....	2 733	2 877	1 865 504	250 350	55 790	17 537
	Firms with 10 to 19 employees .....	1 349	1 692	1 813 388	259 217	59 627	17 667
	Firms with 20 to 49 employees .....	561	1 130	1 690 516	254 095	59 403	15 993
	Firms with 50 to 99 employees .....	112	374	780 775	115 464	27 564	7 212
	Firms with 100 to 249 employees .....	29	273	479 053	56 934	14 471	4 221
	Firms with 250 to 499 employees .....	10	226	370 142	42 316	10 614	3 201
	Firms with 500 to 999 employees .....	3	212	135 906	20 515	6 586	1 812
	Firms with 1,000 employees or more .....	4	458	898 517	83 530	19 698	7 954
	Firms not operated for the entire year .....	2 821	2 859	577 633	72 089	13 290	4 843
45112	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>6 499</b>	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Firms operated for the entire year .....	5 207	9 482	14 187 927	1 345 187	301 182	109 752
	Firms with less than 5 employees .....	3 180	3 190	632 936	69 385	15 614	6 823
	Firms with 5 to 9 employees .....	1 138	1 174	549 130	73 750	16 563	7 330
	Firms with 10 to 19 employees .....	563	663	526 486	84 750	18 804	7 381
	Firms with 20 to 49 employees .....	238	419	506 496	82 909	18 794	6 897
	Firms with 50 to 99 employees .....	41	130	173 438	28 695	6 458	2 711
	Firms with 100 to 249 employees .....	22	312	248 189	38 806	8 643	3 288
	Firms with 250 to 499 employees .....	10	321	314 449	36 254	7 597	3 609
	Firms with 500 to 999 employees .....	5	500	405 884	43 394	18 267	3 601
	Firms with 1,000 employees or more .....	10	2 773	10 830 919	887 244	190 442	68 112
	Firms not operated for the entire year .....	1 292	1 342	200 350	23 458	4 601	2 005
451120	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>6 499</b>	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Firms operated for the entire year .....	5 207	9 482	14 187 927	1 345 187	301 182	109 752
	Firms with less than 5 employees .....	3 180	3 190	632 936	69 385	15 614	6 823
	Firms with 5 to 9 employees .....	1 138	1 174	549 130	73 750	16 563	7 330
	Firms with 10 to 19 employees .....	563	663	526 486	84 750	18 804	7 381
	Firms with 20 to 49 employees .....	238	419	506 496	82 909	18 794	6 897
	Firms with 50 to 99 employees .....	41	130	173 438	28 695	6 458	2 711
	Firms with 100 to 249 employees .....	22	312	248 189	38 806	8 643	3 288
	Firms with 250 to 499 employees .....	10	321	314 449	36 254	7 597	3 609
	Firms with 500 to 999 employees .....	5	500	405 884	43 394	18 267	3 601
	Firms with 1,000 employees or more .....	10	2 773	10 830 919	887 244	190 442	68 112
	Firms not operated for the entire year .....	1 292	1 342	200 350	23 458	4 601	2 005

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
45113	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>4 186</b>	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Firms operated for the entire year .....	3 477	5 705	3 098 531	483 436	128 506	44 343
	Firms with less than 5 employees .....	2 238	2 244	331 635	45 921	10 254	4 931
	Firms with 5 to 9 employees .....	771	798	291 195	48 752	11 504	4 946
	Firms with 10 to 19 employees .....	330	402	263 288	49 611	11 366	4 328
	Firms with 20 to 49 employees .....	98	186	200 492	39 634	8 935	2 659
	Firms with 50 to 99 employees .....	25	104	135 749	28 501	6 566	1 669
	Firms with 100 to 249 employees .....	8	55	74 313	13 975	3 205	1 217
	Firms with 250 to 499 employees .....	3	98	D	D	D	g
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	4	1 818	D	D	D	j
	Firms not operated for the entire year .....	709	885	84 385	11 331	2 044	1 008
451130	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>4 186</b>	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Firms operated for the entire year .....	3 477	5 705	3 098 531	483 436	128 506	44 343
	Firms with less than 5 employees .....	2 238	2 244	331 635	45 921	10 254	4 931
	Firms with 5 to 9 employees .....	771	798	291 195	48 752	11 504	4 946
	Firms with 10 to 19 employees .....	330	402	263 288	49 611	11 366	4 328
	Firms with 20 to 49 employees .....	98	186	200 492	39 634	8 935	2 659
	Firms with 50 to 99 employees .....	25	104	135 749	28 501	6 566	1 669
	Firms with 100 to 249 employees .....	8	55	74 313	13 975	3 205	1 217
	Firms with 250 to 499 employees .....	3	98	D	D	D	g
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	4	1 818	D	D	D	j
	Firms not operated for the entire year .....	709	885	84 385	11 331	2 044	1 008
45114	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>3 800</b>	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Firms operated for the entire year .....	3 362	4 033	3 697 313	555 029	128 578	28 951
	Firms with less than 5 employees .....	1 794	1 799	571 866	64 080	14 259	4 054
	Firms with 5 to 9 employees .....	867	906	650 697	95 330	22 034	5 616
	Firms with 10 to 19 employees .....	450	605	720 660	118 477	27 846	5 911
	Firms with 20 to 49 employees .....	193	396	651 931	118 670	28 545	5 434
	Firms with 50 to 99 employees .....	43	130	296 935	63 288	14 593	2 805
	Firms with 100 to 249 employees .....	11	105	247 047	39 643	9 071	1 549
	Firms with 250 to 499 employees .....	2	41	D	D	D	f
	Firms with 500 to 999 employees .....	1	15	D	D	D	f
	Firms with 1,000 employees or more .....	1	36	D	D	D	g
	Firms not operated for the entire year .....	438	444	103 400	12 334	2 533	724
451140	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>3 800</b>	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Firms operated for the entire year .....	3 362	4 033	3 697 313	555 029	128 578	28 951
	Firms with less than 5 employees .....	1 794	1 799	571 866	64 080	14 259	4 054
	Firms with 5 to 9 employees .....	867	906	650 697	95 330	22 034	5 616
	Firms with 10 to 19 employees .....	450	605	720 660	118 477	27 846	5 911
	Firms with 20 to 49 employees .....	193	396	651 931	118 670	28 545	5 434
	Firms with 50 to 99 employees .....	43	130	296 935	63 288	14 593	2 805
	Firms with 100 to 249 employees .....	11	105	247 047	39 643	9 071	1 549
	Firms with 250 to 499 employees .....	2	41	D	D	D	f
	Firms with 500 to 999 employees .....	1	15	D	D	D	f
	Firms with 1,000 employees or more .....	1	36	D	D	D	g
	Firms not operated for the entire year .....	438	444	103 400	12 334	2 533	724
4512	Book, periodical, & music stores						
	<b>All firms</b> .....	<b>12 155</b>	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Firms operated for the entire year .....	10 119	20 729	20 246 727	2 251 992	546 563	193 912
	Firms with less than 5 employees .....	5 879	5 903	1 315 076	149 565	34 281	13 257
	Firms with 5 to 9 employees .....	2 373	2 511	1 166 137	171 929	40 166	15 554
	Firms with 10 to 19 employees .....	1 127	1 417	1 148 895	184 132	43 004	14 818
	Firms with 20 to 49 employees .....	482	1 033	1 184 621	191 199	43 748	14 356
	Firms with 50 to 99 employees .....	138	699	884 917	126 694	29 813	9 704
	Firms with 100 to 249 employees .....	78	763	1 017 964	137 705	33 854	11 225
	Firms with 250 to 499 employees .....	15	319	544 457	68 079	17 693	5 457
	Firms with 500 to 999 employees .....	6	244	306 167	35 821	9 406	3 592
	Firms with 1,000 employees or more .....	21	7 840	12 678 493	1 186 868	294 598	105 949
	Firms not operated for the entire year .....	2 036	2 105	348 972	42 565	9 741	3 954
45121	Book stores & news dealers						
	<b>All firms</b> .....	<b>8 709</b>	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Firms operated for the entire year .....	7 260	13 161	12 995 974	1 537 506	370 046	128 288
	Firms with less than 5 employees .....	4 124	4 138	893 693	100 192	22 976	9 246
	Firms with 5 to 9 employees .....	1 731	1 840	825 830	120 351	28 095	11 375
	Firms with 10 to 19 employees .....	847	1 050	811 282	130 903	30 462	11 138
	Firms with 20 to 49 employees .....	362	748	848 011	138 270	31 744	10 634
	Firms with 50 to 99 employees .....	108	553	696 337	100 617	23 475	7 626
	Firms with 100 to 249 employees .....	63	521	805 067	111 026	27 938	9 218
	Firms with 250 to 499 employees .....	11	208	358 037	50 797	13 447	4 174
	Firms with 500 to 999 employees .....	3	111	85 207	16 564	4 113	1 687
	Firms with 1,000 employees or more .....	11	3 992	7 672 510	768 786	187 796	63 190
	Firms not operated for the entire year .....	1 449	1 515	232 890	29 071	6 656	2 955

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
451211	Book stores						
	<b>All firms</b> .....	<b>6 716</b>	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Firms operated for the entire year .....	5 586	11 171	12 189 940	1 423 609	343 874	118 915
	Firms with less than 5 employees .....	2 886	2 896	594 266	70 883	15 993	6 773
	Firms with 5 to 9 employees .....	1 471	1 545	694 959	101 222	23 702	9 702
	Firms with 10 to 19 employees .....	741	891	710 979	113 931	26 435	9 729
	Firms with 20 to 49 employees .....	311	607	740 018	118 475	27 898	9 233
	Firms with 50 to 99 employees .....	96	500	643 289	90 911	21 004	6 786
	Firms with 100 to 249 employees .....	57	441	D	D	D	i
	Firms with 250 to 499 employees .....	11	208	358 037	50 797	13 447	4 174
	Firms with 500 to 999 employees .....	2	91	D	D	D	g
	Firms with 1,000 employees or more .....	11	3 992	7 672 510	768 786	187 796	63 190
	Firms not operated for the entire year .....	1 130	1 192	185 118	23 699	5 723	2 558
4512111	Book stores, general						
	<b>All firms</b> .....	<b>3 951</b>	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Firms operated for the entire year .....	3 278	6 962	8 062 668	950 433	229 570	77 380
	Firms with less than 5 employees .....	1 751	1 757	354 592	42 634	9 444	4 112
	Firms with 5 to 9 employees .....	852	879	385 932	58 058	13 802	5 631
	Firms with 10 to 19 employees .....	418	491	361 040	61 072	14 476	5 439
	Firms with 20 to 49 employees .....	174	392	378 225	66 477	15 527	5 124
	Firms with 50 to 99 employees .....	48	195	320 525	47 461	10 828	3 374
	Firms with 100 to 249 employees .....	24	286	286 572	41 411	10 241	3 304
	Firms with 250 to 499 employees .....	3	15	D	D	D	g
	Firms with 500 to 999 employees .....	2	212	D	D	D	g
	Firms with 1,000 employees or more .....	6	2 735	5 759 079	605 958	147 949	47 916
	Firms not operated for the entire year .....	673	731	104 506	14 310	3 388	1 517
4512112	Specialty book stores						
	<b>All firms</b> .....	<b>2 261</b>	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Firms operated for the entire year .....	1 905	2 621	1 371 120	193 361	45 951	17 802
	Firms with less than 5 employees .....	999	1 003	194 308	23 377	5 419	2 358
	Firms with 5 to 9 employees .....	534	581	235 410	34 505	7 796	3 491
	Firms with 10 to 19 employees .....	255	332	240 153	39 400	8 852	3 337
	Firms with 20 to 49 employees .....	82	158	183 676	30 055	7 217	2 377
	Firms with 50 to 99 employees .....	21	134	130 796	18 113	4 290	1 445
	Firms with 100 to 249 employees .....	9	75	D	D	D	g
	Firms with 250 to 499 employees .....	3	133	109 189	15 178	3 631	1 142
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	2	205	D	D	D	g
	Firms not operated for the entire year .....	356	359	47 536	5 926	1 520	715
4512113	College book stores						
	<b>All firms</b> .....	<b>567</b>	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Firms operated for the entire year .....	456	1 578	2 753 533	279 511	68 241	23 680
	Firms with less than 5 employees .....	154	157	50 216	5 414	1 269	348
	Firms with 5 to 9 employees .....	99	104	81 996	9 933	2 416	676
	Firms with 10 to 19 employees .....	80	102	124 541	15 464	3 573	1 135
	Firms with 20 to 49 employees .....	65	108	212 812	25 665	6 102	2 030
	Firms with 50 to 99 employees .....	25	76	180 249	23 522	5 498	1 793
	Firms with 100 to 249 employees .....	23	53	318 176	42 222	10 959	3 493
	Firms with 250 to 499 employees .....	5	57	D	D	D	g
	Firms with 500 to 999 employees .....	1	1	D	D	D	f
	Firms with 1,000 employees or more .....	4	920	1 620 748	132 694	31 976	11 783
	Firms not operated for the entire year .....	111	112	35 695	3 767	927	379
451212	News dealers & newsstands						
	<b>All firms</b> .....	<b>2 015</b>	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Firms operated for the entire year .....	1 695	1 989	806 006	113 890	26 165	9 372
	Firms with less than 5 employees .....	1 243	1 247	300 791	29 539	7 039	2 490
	Firms with 5 to 9 employees .....	268	303	134 671	19 709	4 527	1 732
	Firms with 10 to 19 employees .....	112	172	103 813	17 477	4 160	1 491
	Firms with 20 to 49 employees .....	55	162	118 781	21 262	4 260	1 619
	Firms with 50 to 99 employees .....	11	30	55 086	9 937	2 433	768
	Firms with 100 to 249 employees .....	5	55	D	D	D	f
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	1	20	D	D	D	f
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	320	324	47 800	5 379	940	398
45122	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>3 456</b>	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Firms operated for the entire year .....	2 868	7 567	7 250 702	714 478	176 509	65 616
	Firms with less than 5 employees .....	1 755	1 765	421 383	49 373	11 305	4 011
	Firms with 5 to 9 employees .....	646	675	341 831	51 881	12 154	4 203
	Firms with 10 to 19 employees .....	282	370	338 944	53 396	12 566	3 699
	Firms with 20 to 49 employees .....	120	282	335 792	52 806	11 965	3 701
	Firms with 50 to 99 employees .....	31	153	195 637	27 157	6 596	2 168
	Firms with 100 to 249 employees .....	17	262	276 448	32 063	7 168	2 395
	Firms with 250 to 499 employees .....	4	108	185 132	17 033	4 199	1 265
	Firms with 500 to 999 employees .....	3	133	220 960	19 257	5 293	1 905
	Firms with 1,000 employees or more .....	10	3 819	4 934 575	411 512	105 263	42 269
	Firms not operated for the entire year .....	588	591	116 133	13 502	3 093	1 007

See footnotes at end of table.

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[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
451220	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>3 456</b>	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Firms operated for the entire year .....	2 868	7 567	7 250 702	714 478	176 509	65 616
	Firms with less than 5 employees .....	1 755	1 765	421 383	49 373	11 305	4 011
	Firms with 5 to 9 employees .....	646	675	341 831	51 881	12 154	4 203
	Firms with 10 to 19 employees .....	282	370	338 944	53 396	12 566	3 699
	Firms with 20 to 49 employees .....	120	282	335 792	52 806	11 965	3 701
	Firms with 50 to 99 employees .....	31	153	195 637	27 157	6 596	2 168
	Firms with 100 to 249 employees .....	17	262	276 448	32 063	7 168	2 395
	Firms with 250 to 499 employees .....	4	108	185 132	17 033	4 199	1 265
	Firms with 500 to 999 employees .....	3	133	220 960	19 257	5 293	1 905
	Firms with 1,000 employees or more .....	10	3 819	4 934 575	411 512	105 263	42 269
	Firms not operated for the entire year .....	588	591	116 133	13 502	3 093	1 007
<b>452</b>	<b>General merchandise stores</b>						
	<b>All firms</b> .....	<b>10 373</b>	<b>36 171</b>	<b>330 444 460</b>	<b>30 870 965</b>	<b>7 349 191</b>	<b>2 507 540</b>
	Firms operated for the entire year .....	8 331	33 937	329 840 352	30 792 349	7 308 246	2 492 402
	Firms with less than 5 employees .....	4 588	4 595	1 197 888	114 217	25 459	10 248
	Firms with 5 to 9 employees .....	2 005	2 035	1 146 134	147 250	33 482	13 085
	Firms with 10 to 19 employees .....	957	1 082	1 087 284	153 645	35 449	12 648
	Firms with 20 to 49 employees .....	462	672	1 250 981	181 694	42 562	13 413
	Firms with 50 to 99 employees .....	120	361	808 339	114 878	25 892	7 920
	Firms with 100 to 249 employees .....	74	508	1 279 990	166 043	40 818	11 998
	Firms with 250 to 499 employees .....	33	351	1 468 525	153 400	36 181	11 548
	Firms with 500 to 999 employees .....	27	797	2 325 881	244 757	57 495	19 774
	Firms with 1,000 employees or more .....	65	23 536	319 275 330	29 516 465	7 010 908	2 391 768
	Firms not operated for the entire year .....	2 042	2 234	604 108	78 616	40 945	15 138
4521	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>220 108 157</b>	<b>22 083 291</b>	<b>5 266 253</b>	<b>1 795 577</b>
	Firms operated for the entire year .....	89	10 341	220 044 781	22 075 760	5 264 801	1 795 184
	Firms with less than 5 employees .....	—	—	—	—	—	—
	Firms with 5 to 9 employees .....	—	—	—	—	—	—
	Firms with 10 to 19 employees .....	—	—	—	—	—	—
	Firms with 20 to 49 employees .....	—	—	—	—	—	—
	Firms with 50 to 99 employees .....	20	20	122 954	17 650	4 245	1 334
	Firms with 100 to 249 employees .....	18	22	273 875	42 023	10 844	2 710
	Firms with 250 to 499 employees .....	8	22	257 287	36 932	8 638	2 834
	Firms with 500 to 999 employees .....	7	48	476 047	66 614	15 096	5 192
	Firms with 1,000 employees or more .....	36	10 229	218 914 618	21 912 541	5 225 978	1 783 114
	Firms not operated for the entire year .....	13	25	63 376	7 531	1 452	393
45211	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>220 108 157</b>	<b>22 083 291</b>	<b>5 266 253</b>	<b>1 795 577</b>
	Firms operated for the entire year .....	89	10 341	220 044 781	22 075 760	5 264 801	1 795 184
	Firms with less than 5 employees .....	—	—	—	—	—	—
	Firms with 5 to 9 employees .....	—	—	—	—	—	—
	Firms with 10 to 19 employees .....	—	—	—	—	—	—
	Firms with 20 to 49 employees .....	—	—	—	—	—	—
	Firms with 50 to 99 employees .....	20	20	122 954	17 650	4 245	1 334
	Firms with 100 to 249 employees .....	18	22	273 875	42 023	10 844	2 710
	Firms with 250 to 499 employees .....	8	22	257 287	36 932	8 638	2 834
	Firms with 500 to 999 employees .....	7	48	476 047	66 614	15 096	5 192
	Firms with 1,000 employees or more .....	36	10 229	218 914 618	21 912 541	5 225 978	1 783 114
	Firms not operated for the entire year .....	13	25	63 376	7 531	1 452	393
452110	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>102</b>	<b>10 366</b>	<b>220 108 157</b>	<b>22 083 291</b>	<b>5 266 253</b>	<b>1 795 577</b>
	Firms operated for the entire year .....	89	10 341	220 044 781	22 075 760	5 264 801	1 795 184
	Firms with less than 5 employees .....	—	—	—	—	—	—
	Firms with 5 to 9 employees .....	—	—	—	—	—	—
	Firms with 10 to 19 employees .....	—	—	—	—	—	—
	Firms with 20 to 49 employees .....	—	—	—	—	—	—
	Firms with 50 to 99 employees .....	20	20	122 954	17 650	4 245	1 334
	Firms with 100 to 249 employees .....	18	22	273 875	42 023	10 844	2 710
	Firms with 250 to 499 employees .....	8	22	257 287	36 932	8 638	2 834
	Firms with 500 to 999 employees .....	7	48	476 047	66 614	15 096	5 192
	Firms with 1,000 employees or more .....	36	10 229	218 914 618	21 912 541	5 225 978	1 783 114
	Firms not operated for the entire year .....	13	25	63 376	7 531	1 452	393
4521101	Conventional department stores (excl leased depts)						
	<b>All firms</b> .....	<b>43</b>	<b>2 100</b>	<b>52 453 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Firms operated for the entire year .....	40	2 097	52 444 322	6 059 782	1 462 893	414 874
	Firms with less than 5 employees .....	—	—	—	—	—	—
	Firms with 5 to 9 employees .....	—	—	—	—	—	—
	Firms with 10 to 19 employees .....	—	—	—	—	—	—
	Firms with 20 to 49 employees .....	—	—	—	—	—	—
	Firms with 50 to 99 employees .....	7	7	32 591	6 332	1 633	517
	Firms with 100 to 249 employees .....	9	14	D	D	D	g
	Firms with 250 to 499 employees .....	2	4	D	D	D	f
	Firms with 500 to 999 employees .....	4	28	263 729	38 991	8 419	2 996
	Firms with 1,000 employees or more .....	18	2 044	51 972 987	5 978 383	1 444 049	409 081
	Firms not operated for the entire year .....	3	3	8 858	1 085	244	66

See footnotes at end of table.



**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
4521102	Discount or mass merchandising dept stores (excl leased depts)						
	<b>All firms</b> .....	<b>62</b>	<b>6 378</b>	<b>126 122 830</b>	<b>11 329 683</b>	<b>2 679 615</b>	<b>1 031 941</b>
	Firms operated for the entire year .....	52	6 356	126 068 312	11 323 237	2 678 407	1 031 614
	Firms with less than 5 employees .....	—	—	—	—	—	—
	Firms with 5 to 9 employees .....	—	—	—	—	—	—
	Firms with 10 to 19 employees .....	—	—	—	—	—	—
	Firms with 20 to 49 employees .....	—	—	—	—	—	—
	Firms with 50 to 99 employees .....	16	16	114 503	13 897	3 274	1 005
	Firms with 100 to 249 employees .....	10	12	153 584	18 352	4 222	1 267
	Firms with 250 to 499 employees .....	7	20	260 776	31 210	7 525	2 385
	Firms with 500 to 999 employees .....	3	20	212 318	27 623	6 677	2 196
	Firms with 1,000 employees or more .....	16	6 288	125 327 131	11 232 155	2 656 709	1 024 761
	Firms not operated for the entire year .....	10	22	54 518	6 446	1 208	327
4521103	National chain department stores (excl leased depts)						
	<b>All firms</b> .....	<b>3</b>	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Firms operated for the entire year .....	3	1 888	41 532 147	4 692 741	1 123 501	348 696
	Firms with less than 5 employees .....	—	—	—	—	—	—
	Firms with 5 to 9 employees .....	—	—	—	—	—	—
	Firms with 10 to 19 employees .....	—	—	—	—	—	—
	Firms with 20 to 49 employees .....	—	—	—	—	—	—
	Firms with 50 to 99 employees .....	—	—	—	—	—	—
	Firms with 100 to 249 employees .....	—	—	—	—	—	—
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	3	1 888	41 532 147	4 692 741	1 123 501	348 696
	Firms not operated for the entire year .....	—	—	—	—	—	—
4529	Other general merchandise stores						
	<b>All firms</b> .....	<b>10 316</b>	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Firms operated for the entire year .....	8 277	23 577	109 776 174	8 713 044	2 043 041	697 084
	Firms with less than 5 employees .....	4 588	4 595	1 197 888	114 217	25 459	10 248
	Firms with 5 to 9 employees .....	2 007	2 037	1 154 931	147 581	33 537	13 097
	Firms with 10 to 19 employees .....	958	1 083	1 089 477	153 807	35 461	12 660
	Firms with 20 to 49 employees .....	472	690	1 309 352	187 048	43 741	13 804
	Firms with 50 to 99 employees .....	111	360	808 263	109 690	24 703	7 343
	Firms with 100 to 249 employees .....	59	496	1 077 140	130 031	31 615	9 742
	Firms with 250 to 499 employees .....	24	319	1 141 119	110 092	26 449	8 528
	Firms with 500 to 999 employees .....	25	839	2 198 479	219 437	53 044	17 947
	Firms with 1,000 employees or more .....	33	13 158	99 799 525	7 541 141	1 769 032	603 715
	Firms not operated for the entire year .....	2 039	2 228	560 129	74 630	39 897	14 879
45291	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>18</b>	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Firms operated for the entire year .....	16	1 528	D	D	D	m
	Firms with less than 5 employees .....	—	—	—	—	—	—
	Firms with 5 to 9 employees .....	1	1	D	D	D	a
	Firms with 10 to 19 employees .....	1	1	D	D	D	a
	Firms with 20 to 49 employees .....	2	2	D	D	D	b
	Firms with 50 to 99 employees .....	—	—	—	—	—	—
	Firms with 100 to 249 employees .....	1	1	D	D	D	c
	Firms with 250 to 499 employees .....	1	1	D	D	D	e
	Firms with 500 to 999 employees .....	1	2	D	D	D	f
	Firms with 1,000 employees or more .....	9	1 520	81 757 321	5 845 957	1 365 274	427 053
	Firms not operated for the entire year .....	2	2	D	D	D	c
452910	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>18</b>	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Firms operated for the entire year .....	16	1 528	D	D	D	m
	Firms with less than 5 employees .....	—	—	—	—	—	—
	Firms with 5 to 9 employees .....	1	1	D	D	D	a
	Firms with 10 to 19 employees .....	1	1	D	D	D	a
	Firms with 20 to 49 employees .....	2	2	D	D	D	b
	Firms with 50 to 99 employees .....	—	—	—	—	—	—
	Firms with 100 to 249 employees .....	1	1	D	D	D	c
	Firms with 250 to 499 employees .....	1	1	D	D	D	e
	Firms with 500 to 999 employees .....	1	2	D	D	D	f
	Firms with 1,000 employees or more .....	9	1 520	81 757 321	5 845 957	1 365 274	427 053
	Firms not operated for the entire year .....	2	2	D	D	D	c
45299	All other general merchandise stores						
	<b>All firms</b> .....	<b>10 300</b>	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Firms operated for the entire year .....	8 263	22 049	D	D	D	m
	Firms with less than 5 employees .....	4 588	4 595	1 197 888	114 217	25 459	10 248
	Firms with 5 to 9 employees .....	2 006	2 036	D	D	D	j
	Firms with 10 to 19 employees .....	957	1 082	D	D	D	j
	Firms with 20 to 49 employees .....	470	688	D	D	D	j
	Firms with 50 to 99 employees .....	111	360	808 263	109 690	24 703	7 343
	Firms with 100 to 249 employees .....	59	498	1 073 703	129 376	31 639	9 744
	Firms with 250 to 499 employees .....	23	318	D	D	D	i
	Firms with 500 to 999 employees .....	24	837	D	D	D	i
	Firms with 1,000 employees or more .....	25	11 635	18 031 511	1 694 291	403 375	176 545
	Firms not operated for the entire year .....	2 037	2 226	D	D	D	j

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
452990	All other general merchandise stores						
	<b>All firms</b> .....	<b>10 300</b>	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Firms operated for the entire year .....	8 263	22 049	D	D	D	m
	Firms with less than 5 employees .....	4 588	4 595	1 197 888	114 217	25 459	10 248
	Firms with 5 to 9 employees .....	2 006	2 036	D	D	D	j
	Firms with 10 to 19 employees .....	957	1 082	D	D	D	j
	Firms with 20 to 49 employees .....	470	688	D	D	D	j
	Firms with 50 to 99 employees .....	111	360	808 263	109 690	24 703	7 343
	Firms with 100 to 249 employees .....	59	498	1 073 703	129 376	31 639	9 744
	Firms with 250 to 499 employees .....	23	318	D	D	D	j
	Firms with 500 to 999 employees .....	24	837	D	D	D	j
	Firms with 1,000 employees or more .....	25	11 635	18 031 511	1 694 291	403 375	176 545
	Firms not operated for the entire year .....	2 037	2 226	D	D	D	j
4529901	Variety stores						
	<b>All firms</b> .....	<b>3 489</b>	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Firms operated for the entire year .....	2 660	13 225	D	D	D	m
	Firms with less than 5 employees .....	1 526	1 530	D	D	D	h
	Firms with 5 to 9 employees .....	641	656	D	D	D	h
	Firms with 10 to 19 employees .....	303	361	D	D	D	h
	Firms with 20 to 49 employees .....	134	242	D	D	D	h
	Firms with 50 to 99 employees .....	25	103	D	D	D	g
	Firms with 100 to 249 employees .....	13	259	D	D	D	g
	Firms with 250 to 499 employees .....	4	116	D	D	D	g
	Firms with 500 to 999 employees .....	5	388	D	D	D	h
	Firms with 1,000 employees or more .....	9	9 570	D	D	D	i
	Firms not operated for the entire year .....	829	840	D	D	D	g
4529902	Catalog showrooms						
	<b>All firms</b> .....	<b>29</b>	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>i</b>
	Firms operated for the entire year .....	24	494	D	D	D	k
	Firms with less than 5 employees .....	5	5	D	D	D	a
	Firms with 5 to 9 employees .....	7	7	D	D	D	b
	Firms with 10 to 19 employees .....	3	4	D	D	D	b
	Firms with 20 to 49 employees .....	2	2	D	D	D	b
	Firms with 50 to 99 employees .....	2	4	D	D	D	c
	Firms with 100 to 249 employees .....	—	—	—	—	—	—
	Firms with 250 to 499 employees .....	1	15	D	D	D	e
	Firms with 500 to 999 employees .....	2	42	D	D	D	g
	Firms with 1,000 employees or more .....	2	415	D	D	D	k
	Firms not operated for the entire year .....	5	177	D	D	D	j
4529903	Miscellaneous general merchandise stores						
	<b>All firms</b> .....	<b>6 815</b>	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Firms operated for the entire year .....	5 609	8 328	13 169 207	1 391 282	331 531	109 525
	Firms with less than 5 employees .....	3 058	3 061	874 330	80 157	17 877	6 855
	Firms with 5 to 9 employees .....	1 367	1 384	856 633	109 405	24 779	8 911
	Firms with 10 to 19 employees .....	660	729	828 275	115 517	26 704	8 711
	Firms with 20 to 49 employees .....	341	461	1 040 317	149 168	35 135	10 043
	Firms with 50 to 99 employees .....	83	238	666 051	88 830	20 218	5 639
	Firms with 100 to 249 employees .....	51	313	1 012 771	119 571	28 306	8 436
	Firms with 250 to 499 employees .....	20	202	1 036 571	98 111	23 930	7 129
	Firms with 500 to 999 employees .....	14	339	1 499 733	148 521	34 134	10 084
	Firms with 1,000 employees or more .....	15	1 601	5 354 526	482 002	120 448	43 717
	Firms not operated for the entire year .....	1 206	1 211	268 321	28 636	6 960	2 520
<b>453</b>	<b>Miscellaneous store retailers</b>						
	<b>All firms</b> .....	<b>106 448</b>	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Firms operated for the entire year .....	85 285	108 525	74 563 348	9 749 764	2 222 216	721 580
	Firms with less than 5 employees .....	51 308	51 546	12 281 410	1 444 276	314 719	114 716
	Firms with 5 to 9 employees .....	20 653	21 440	11 415 986	1 699 889	384 951	133 789
	Firms with 10 to 19 employees .....	8 945	10 953	10 361 813	1 639 129	369 300	116 118
	Firms with 20 to 49 employees .....	3 380	6 863	9 131 330	1 444 878	329 872	96 724
	Firms with 50 to 99 employees .....	642	2 729	4 081 292	634 941	141 498	42 853
	Firms with 100 to 249 employees .....	257	2 704	3 582 740	545 098	125 154	38 356
	Firms with 250 to 499 employees .....	55	1 296	1 719 099	233 578	55 549	18 390
	Firms with 500 to 999 employees .....	16	1 453	1 235 061	172 957	39 269	10 523
	Firms with 1,000 employees or more .....	29	9 541	20 754 617	1 935 018	461 904	150 111
	Firms not operated for the entire year .....	21 163	21 313	3 545 813	415 660	78 691	31 406
4531	Florists						
	<b>All firms</b> .....	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Firms operated for the entire year .....	20 640	21 888	6 154 662	1 334 486	318 940	118 993
	Firms with less than 5 employees .....	12 145	12 162	1 874 611	293 325	69 508	28 737
	Firms with 5 to 9 employees .....	5 659	5 756	1 723 136	381 327	92 263	36 365
	Firms with 10 to 19 employees .....	2 177	2 455	1 263 468	323 638	77 556	27 853
	Firms with 20 to 49 employees .....	546	918	713 602	193 931	45 822	15 242
	Firms with 50 to 99 employees .....	84	225	244 647	72 230	16 653	5 431
	Firms with 100 to 249 employees .....	24	203	175 411	47 976	11 801	3 460
	Firms with 250 to 499 employees .....	5	169	159 787	22 059	5 337	1 905
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	4 305	4 312	400 426	61 903	12 539	6 202

See footnotes at end of table.

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[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
45311	Florists						
	<b>All firms</b> .....	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Firms operated for the entire year .....	20 640	21 888	6 154 662	1 334 486	318 940	118 993
	Firms with less than 5 employees .....	12 145	12 162	1 874 611	293 325	69 508	28 737
	Firms with 5 to 9 employees .....	5 659	5 756	1 723 136	381 327	92 263	36 365
	Firms with 10 to 19 employees .....	2 177	2 455	1 263 468	323 638	77 556	27 853
	Firms with 20 to 49 employees .....	546	918	713 602	193 931	45 822	15 242
	Firms with 50 to 99 employees .....	84	225	244 647	72 230	16 653	5 431
	Firms with 100 to 249 employees .....	24	203	175 411	47 976	11 801	3 460
	Firms with 250 to 499 employees .....	5	169	159 787	22 059	5 337	1 905
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	4 305	4 312	400 426	61 903	12 539	6 202
453110	Florists						
	<b>All firms</b> .....	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Firms operated for the entire year .....	20 640	21 888	6 154 662	1 334 486	318 940	118 993
	Firms with less than 5 employees .....	12 145	12 162	1 874 611	293 325	69 508	28 737
	Firms with 5 to 9 employees .....	5 659	5 756	1 723 136	381 327	92 263	36 365
	Firms with 10 to 19 employees .....	2 177	2 455	1 263 468	323 638	77 556	27 853
	Firms with 20 to 49 employees .....	546	918	713 602	193 931	45 822	15 242
	Firms with 50 to 99 employees .....	84	225	244 647	72 230	16 653	5 431
	Firms with 100 to 249 employees .....	24	203	175 411	47 976	11 801	3 460
	Firms with 250 to 499 employees .....	5	169	159 787	22 059	5 337	1 905
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	4 305	4 312	400 426	61 903	12 539	6 202
4532	Office supplies, stationery, & gift stores						
	<b>All firms</b> .....	<b>33 350</b>	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Firms operated for the entire year .....	26 150	37 334	30 582 227	3 514 583	819 226	295 805
	Firms with less than 5 employees .....	15 062	15 137	3 021 333	363 161	78 729	34 032
	Firms with 5 to 9 employees .....	6 494	6 728	2 863 050	443 277	100 262	42 119
	Firms with 10 to 19 employees .....	3 025	3 767	2 807 298	471 355	107 404	39 509
	Firms with 20 to 49 employees .....	1 202	2 588	2 563 551	438 418	99 566	34 647
	Firms with 50 to 99 employees .....	248	1 025	1 477 204	230 281	52 804	16 443
	Firms with 100 to 249 employees .....	77	819	970 805	148 611	33 717	11 480
	Firms with 250 to 499 employees .....	18	560	431 842	51 488	12 874	5 646
	Firms with 500 to 999 employees .....	7	360	557 150	66 813	16 032	4 149
	Firms with 1,000 employees or more .....	17	6 350	15 889 994	1 301 179	317 838	107 780
	Firms not operated for the entire year .....	7 200	7 281	990 808	122 778	21 481	10 687
45321	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>4 611</b>	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Firms operated for the entire year .....	3 973	6 658	16 938 501	1 562 151	383 145	96 557
	Firms with less than 5 employees .....	1 971	1 976	520 557	67 686	15 540	4 553
	Firms with 5 to 9 employees .....	1 064	1 101	702 921	113 745	27 153	7 011
	Firms with 10 to 19 employees .....	602	717	830 690	145 048	34 547	7 946
	Firms with 20 to 49 employees .....	259	470	813 065	149 473	35 737	7 395
	Firms with 50 to 99 employees .....	61	177	580 471	94 702	23 059	4 028
	Firms with 100 to 249 employees .....	6	7	D	D	D	f
	Firms with 250 to 499 employees .....	2	43	D	D	D	f
	Firms with 500 to 999 employees .....	4	235	356 738	47 423	11 138	2 102
	Firms with 1,000 employees or more .....	4	1 932	12 915 958	914 676	229 035	62 126
	Firms not operated for the entire year .....	638	672	137 238	18 544	4 743	1 564
453210	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>4 611</b>	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Firms operated for the entire year .....	3 973	6 658	16 938 501	1 562 151	383 145	96 557
	Firms with less than 5 employees .....	1 971	1 976	520 557	67 686	15 540	4 553
	Firms with 5 to 9 employees .....	1 064	1 101	702 921	113 745	27 153	7 011
	Firms with 10 to 19 employees .....	602	717	830 690	145 048	34 547	7 946
	Firms with 20 to 49 employees .....	259	470	813 065	149 473	35 737	7 395
	Firms with 50 to 99 employees .....	61	177	580 471	94 702	23 059	4 028
	Firms with 100 to 249 employees .....	6	7	D	D	D	f
	Firms with 250 to 499 employees .....	2	43	D	D	D	f
	Firms with 500 to 999 employees .....	4	235	356 738	47 423	11 138	2 102
	Firms with 1,000 employees or more .....	4	1 932	12 915 958	914 676	229 035	62 126
	Firms not operated for the entire year .....	638	672	137 238	18 544	4 743	1 564
4532101	Stationery stores						
	<b>All firms</b> .....	<b>1 079</b>	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Firms operated for the entire year .....	886	985	477 887	70 811	16 406	5 617
	Firms with less than 5 employees .....	514	514	125 811	15 303	3 502	1 146
	Firms with 5 to 9 employees .....	217	220	99 905	15 987	3 844	1 394
	Firms with 10 to 19 employees .....	112	126	108 182	18 237	4 145	1 441
	Firms with 20 to 49 employees .....	35	59	64 837	10 915	2 604	916
	Firms with 50 to 99 employees .....	7	27	D	D	D	f
	Firms with 100 to 249 employees .....	1	39	D	D	D	c
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	193	217	35 037	4 239	1 128	539

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
4532102	Office supplies stores						
	<b>All firms</b> .....	<b>3 544</b>	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Firms operated for the entire year .....	3 098	5 672	16 460 484	1 491 324	366 723	90 935
	Firms with less than 5 employees .....	1 461	1 466	395 892	52 572	12 088	3 421
	Firms with 5 to 9 employees .....	850	885	604 837	97 992	23 344	5 640
	Firms with 10 to 19 employees .....	494	597	733 402	128 125	30 706	6 560
	Firms with 20 to 49 employees .....	223	398	735 243	136 912	32 764	6 398
	Firms with 50 to 99 employees .....	54	148	D	D	D	h
	Firms with 100 to 249 employees .....	6	7	D	D	D	f
	Firms with 250 to 499 employees .....	3	89	177 572	16 044	3 801	812
	Firms with 500 to 999 employees .....	3	150	222 463	36 077	8 660	1 599
	Firms with 1,000 employees or more .....	4	1 932	12 915 958	914 676	229 035	62 126
	Firms not operated for the entire year .....	446	456	102 331	14 321	3 631	1 030
45322	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>28 795</b>	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Firms operated for the entire year .....	22 231	30 674	13 643 273	1 952 307	436 067	199 240
	Firms with less than 5 employees .....	13 112	13 179	2 505 118	296 116	63 338	29 531
	Firms with 5 to 9 employees .....	5 451	5 647	2 170 420	331 349	73 540	35 239
	Firms with 10 to 19 employees .....	2 433	3 048	1 982 085	327 616	73 154	31 679
	Firms with 20 to 49 employees .....	950	2 128	1 774 202	291 847	64 440	27 493
	Firms with 50 to 99 employees .....	183	831	872 625	131 158	28 783	12 173
	Firms with 100 to 249 employees .....	70	789	D	D	D	j
	Firms with 250 to 499 employees .....	16	517	D	D	D	i
	Firms with 500 to 999 employees .....	3	122	199 247	19 165	4 861	2 033
	Firms with 1,000 employees or more .....	13	4 413	2 968 165	384 063	88 239	45 364
	Firms not operated for the entire year .....	6 564	6 611	854 023	104 359	16 752	9 131
453220	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>28 795</b>	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Firms operated for the entire year .....	22 231	30 674	13 643 273	1 952 307	436 067	199 240
	Firms with less than 5 employees .....	13 112	13 179	2 505 118	296 116	63 338	29 531
	Firms with 5 to 9 employees .....	5 451	5 647	2 170 420	331 349	73 540	35 239
	Firms with 10 to 19 employees .....	2 433	3 048	1 982 085	327 616	73 154	31 679
	Firms with 20 to 49 employees .....	950	2 128	1 774 202	291 847	64 440	27 493
	Firms with 50 to 99 employees .....	183	831	872 625	131 158	28 783	12 173
	Firms with 100 to 249 employees .....	70	789	D	D	D	j
	Firms with 250 to 499 employees .....	16	517	D	D	D	i
	Firms with 500 to 999 employees .....	3	122	199 247	19 165	4 861	2 033
	Firms with 1,000 employees or more .....	13	4 413	2 968 165	384 063	88 239	45 364
	Firms not operated for the entire year .....	6 564	6 611	854 023	104 359	16 752	9 131
4533	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Firms operated for the entire year .....	11 699	15 154	5 711 089	1 161 660	263 578	94 591
	Firms with less than 5 employees .....	8 296	8 334	1 661 869	200 166	44 440	17 011
	Firms with 5 to 9 employees .....	2 007	2 100	949 238	159 846	35 703	12 858
	Firms with 10 to 19 employees .....	744	901	648 963	126 238	28 243	9 623
	Firms with 20 to 49 employees .....	425	960	742 061	170 754	39 823	12 901
	Firms with 50 to 99 employees .....	123	596	358 132	98 150	22 945	8 540
	Firms with 100 to 249 employees .....	81	749	500 926	140 290	32 300	12 417
	Firms with 250 to 499 employees .....	15	149	173 717	57 807	13 463	5 198
	Firms with 500 to 999 employees .....	6	120	D	D	D	h
	Firms with 1,000 employees or more .....	2	1 245	D	D	D	j
	Firms not operated for the entire year .....	2 821	2 836	332 553	41 931	8 111	3 374
45331	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Firms operated for the entire year .....	11 699	15 154	5 711 089	1 161 660	263 578	94 591
	Firms with less than 5 employees .....	8 296	8 334	1 661 869	200 166	44 440	17 011
	Firms with 5 to 9 employees .....	2 007	2 100	949 238	159 846	35 703	12 858
	Firms with 10 to 19 employees .....	744	901	648 963	126 238	28 243	9 623
	Firms with 20 to 49 employees .....	425	960	742 061	170 754	39 823	12 901
	Firms with 50 to 99 employees .....	123	596	358 132	98 150	22 945	8 540
	Firms with 100 to 249 employees .....	81	749	500 926	140 290	32 300	12 417
	Firms with 250 to 499 employees .....	15	149	173 717	57 807	13 463	5 198
	Firms with 500 to 999 employees .....	6	120	D	D	D	h
	Firms with 1,000 employees or more .....	2	1 245	D	D	D	j
	Firms not operated for the entire year .....	2 821	2 836	332 553	41 931	8 111	3 374
453310	Used merchandise stores						
	<b>All firms</b> .....	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Firms operated for the entire year .....	11 699	15 154	5 711 089	1 161 660	263 578	94 591
	Firms with less than 5 employees .....	8 296	8 334	1 661 869	200 166	44 440	17 011
	Firms with 5 to 9 employees .....	2 007	2 100	949 238	159 846	35 703	12 858
	Firms with 10 to 19 employees .....	744	901	648 963	126 238	28 243	9 623
	Firms with 20 to 49 employees .....	425	960	742 061	170 754	39 823	12 901
	Firms with 50 to 99 employees .....	123	596	358 132	98 150	22 945	8 540
	Firms with 100 to 249 employees .....	81	749	500 926	140 290	32 300	12 417
	Firms with 250 to 499 employees .....	15	149	173 717	57 807	13 463	5 198
	Firms with 500 to 999 employees .....	6	120	D	D	D	h
	Firms with 1,000 employees or more .....	2	1 245	D	D	D	j
	Firms not operated for the entire year .....	2 821	2 836	332 553	41 931	8 111	3 374

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
4539	Other miscellaneous store retailers						
	<b>All firms</b> .....	<b>33 812</b>	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Firms operated for the entire year .....	26 960	34 124	32 107 371	3 737 840	820 224	212 110
	Firms with less than 5 employees .....	15 897	15 992	5 741 347	590 558	122 856	35 159
	Firms with 5 to 9 employees .....	6 533	6 871	5 905 433	720 026	157 558	42 677
	Firms with 10 to 19 employees .....	3 026	3 834	5 653 143	719 621	156 594	39 456
	Firms with 20 to 49 employees .....	1 211	2 359	5 102 556	640 593	144 490	33 919
	Firms with 50 to 99 employees .....	186	873	1 995 780	234 111	49 030	12 403
	Firms with 100 to 249 employees .....	76	975	1 957 234	209 490	47 542	11 315
	Firms with 250 to 499 employees .....	18	495	979 065	104 263	24 380	5 735
	Firms with 500 to 999 employees .....	5	871	634 601	66 184	14 894	4 046
	Firms with 1,000 employees or more .....	8	1 854	4 138 212	452 994	102 880	27 400
	Firms not operated for the entire year .....	6 852	6 909	1 830 025	190 243	36 808	11 224
45391	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>6 548</b>	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Firms operated for the entire year .....	5 147	6 914	5 264 067	678 049	162 410	58 251
	Firms with less than 5 employees .....	2 761	2 767	616 747	72 870	16 650	6 389
	Firms with 5 to 9 employees .....	1 400	1 424	651 017	99 195	23 438	9 211
	Firms with 10 to 19 employees .....	674	781	588 992	101 245	24 199	8 734
	Firms with 20 to 49 employees .....	244	458	479 868	77 510	19 226	6 843
	Firms with 50 to 99 employees .....	44	177	224 392	33 919	8 132	2 910
	Firms with 100 to 249 employees .....	16	158	228 511	27 215	6 876	2 438
	Firms with 250 to 499 employees .....	4	175	D	D	D	g
	Firms with 500 to 999 employees .....	1	72	D	D	D	f
	Firms with 1,000 employees or more .....	3	902	2 291 230	230 743	55 397	19 681
	Firms not operated for the entire year .....	1 401	1 404	228 682	31 026	7 474	2 941
453910	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>6 548</b>	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Firms operated for the entire year .....	5 147	6 914	5 264 067	678 049	162 410	58 251
	Firms with less than 5 employees .....	2 761	2 767	616 747	72 870	16 650	6 389
	Firms with 5 to 9 employees .....	1 400	1 424	651 017	99 195	23 438	9 211
	Firms with 10 to 19 employees .....	674	781	588 992	101 245	24 199	8 734
	Firms with 20 to 49 employees .....	244	458	479 868	77 510	19 226	6 843
	Firms with 50 to 99 employees .....	44	177	224 392	33 919	8 132	2 910
	Firms with 100 to 249 employees .....	16	158	228 511	27 215	6 876	2 438
	Firms with 250 to 499 employees .....	4	175	D	D	D	g
	Firms with 500 to 999 employees .....	1	72	D	D	D	f
	Firms with 1,000 employees or more .....	3	902	2 291 230	230 743	55 397	19 681
	Firms not operated for the entire year .....	1 401	1 404	228 682	31 026	7 474	2 941
45392	Art dealers						
	<b>All firms</b> .....	<b>5 299</b>	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Firms operated for the entire year .....	4 205	4 599	2 783 502	378 207	82 986	18 231
	Firms with less than 5 employees .....	3 111	3 124	1 064 495	126 741	27 879	6 587
	Firms with 5 to 9 employees .....	764	809	631 736	94 065	20 867	4 859
	Firms with 10 to 19 employees .....	241	309	436 394	68 646	13 549	3 014
	Firms with 20 to 49 employees .....	72	171	318 350	46 080	10 832	1 966
	Firms with 50 to 99 employees .....	8	47	168 999	12 256	2 573	544
	Firms with 100 to 249 employees .....	9	139	163 528	30 419	7 286	1 261
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 094	1 099	217 296	22 945	4 596	1 279
453920	Art dealers						
	<b>All firms</b> .....	<b>5 299</b>	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Firms operated for the entire year .....	4 205	4 599	2 783 502	378 207	82 986	18 231
	Firms with less than 5 employees .....	3 111	3 124	1 064 495	126 741	27 879	6 587
	Firms with 5 to 9 employees .....	764	809	631 736	94 065	20 867	4 859
	Firms with 10 to 19 employees .....	241	309	436 394	68 646	13 549	3 014
	Firms with 20 to 49 employees .....	72	171	318 350	46 080	10 832	1 966
	Firms with 50 to 99 employees .....	8	47	168 999	12 256	2 573	544
	Firms with 100 to 249 employees .....	9	139	163 528	30 419	7 286	1 261
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	1 094	1 099	217 296	22 945	4 596	1 279
45393	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>3 964</b>	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Firms operated for the entire year .....	3 337	4 848	12 778 487	1 081 005	227 448	38 707
	Firms with less than 5 employees .....	1 275	1 284	1 295 587	72 243	14 470	3 014
	Firms with 5 to 9 employees .....	973	1 028	2 184 298	168 400	35 602	6 514
	Firms with 10 to 19 employees .....	671	867	2 683 892	236 028	49 980	8 924
	Firms with 20 to 49 employees .....	339	628	2 724 932	250 038	55 727	9 480
	Firms with 50 to 99 employees .....	53	184	948 352	89 499	17 826	3 418
	Firms with 100 to 249 employees .....	22	251	976 707	80 410	17 108	2 936
	Firms with 250 to 499 employees .....	2	47	D	D	D	f
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	2	559	D	D	D	h
	Firms not operated for the entire year .....	627	637	569 004	41 744	8 598	1 694

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
453930	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>3 964</b>	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Firms operated for the entire year .....	3 337	4 848	12 778 487	1 081 005	227 448	38 707
	Firms with less than 5 employees .....	1 275	1 284	1 295 587	72 243	14 470	3 014
	Firms with 5 to 9 employees .....	973	1 028	2 184 298	168 400	35 602	6 514
	Firms with 10 to 19 employees .....	671	867	2 683 892	236 028	49 980	8 924
	Firms with 20 to 49 employees .....	339	628	2 724 932	250 038	55 727	9 480
	Firms with 50 to 99 employees .....	53	184	948 352	89 499	17 826	3 418
	Firms with 100 to 249 employees .....	22	251	976 707	80 410	17 108	2 936
	Firms with 250 to 499 employees .....	2	47	—	—	D	f
	Firms with 500 to 999 employees .....	—	—	—	—	D	—
	Firms with 1,000 employees or more .....	2	559	D	D	D	h
	Firms not operated for the entire year .....	627	637	569 004	41 744	8 598	1 694
45399	All other miscellaneous store retailers						
	<b>All firms</b> .....	<b>18 015</b>	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Firms operated for the entire year .....	14 283	17 761	11 280 820	1 600 495	347 370	96 916
	Firms with less than 5 employees .....	8 753	8 820	2 764 919	318 779	63 875	19 173
	Firms with 5 to 9 employees .....	3 401	3 616	2 443 342	359 063	77 821	22 129
	Firms with 10 to 19 employees .....	1 444	1 884	1 949 891	314 218	68 959	18 834
	Firms with 20 to 49 employees .....	557	1 102	1 589 083	267 120	58 761	15 642
	Firms with 50 to 99 employees .....	80	452	636 823	97 546	20 313	5 479
	Firms with 100 to 249 employees .....	30	448	600 909	73 875	16 887	4 918
	Firms with 250 to 499 employees .....	11	248	347 689	50 765	12 123	3 352
	Firms with 500 to 999 employees .....	4	799	D	D	D	h
	Firms with 1,000 employees or more .....	3	392	D	D	D	h
	Firms not operated for the entire year .....	3 732	3 771	815 538	94 612	16 150	5 315
453991	Tobacco stores						
	<b>All firms</b> .....	<b>2 741</b>	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Firms operated for the entire year .....	2 170	3 306	2 868 714	201 661	44 798	14 314
	Firms with less than 5 employees .....	1 331	1 352	734 306	44 040	9 493	3 010
	Firms with 5 to 9 employees .....	551	608	693 445	52 212	11 320	3 600
	Firms with 10 to 19 employees .....	182	270	393 387	33 103	7 505	2 353
	Firms with 20 to 49 employees .....	85	308	407 093	33 499	7 721	2 396
	Firms with 50 to 99 employees .....	11	112	152 032	9 020	2 102	657
	Firms with 100 to 249 employees .....	8	183	D	D	D	g
	Firms with 250 to 499 employees .....	1	20	D	D	D	e
	Firms with 500 to 999 employees .....	1	453	D	D	D	f
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	571	578	199 638	11 713	1 595	566
453998	All other miscellaneous store retailers (except tobacco stores)						
	<b>All firms</b> .....	<b>15 275</b>	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Firms operated for the entire year .....	12 114	14 455	8 412 106	1 398 834	302 572	82 602
	Firms with less than 5 employees .....	7 422	7 468	2 030 613	274 739	54 382	16 163
	Firms with 5 to 9 employees .....	2 850	3 008	1 749 897	306 851	66 501	18 529
	Firms with 10 to 19 employees .....	1 262	1 614	1 556 504	281 115	61 454	16 481
	Firms with 20 to 49 employees .....	473	797	1 193 479	234 078	51 104	13 267
	Firms with 50 to 99 employees .....	69	340	484 791	88 526	18 211	4 822
	Firms with 100 to 249 employees .....	22	265	D	D	D	h
	Firms with 250 to 499 employees .....	10	228	D	D	D	h
	Firms with 500 to 999 employees .....	3	343	331 349	36 512	7 861	2 530
	Firms with 1,000 employees or more .....	3	392	D	D	D	h
	Firms not operated for the entire year .....	3 161	3 193	615 900	82 899	14 555	4 749
<b>454</b>	<b>Nonstore retailers</b>						
	<b>All firms</b> .....	<b>36 051</b>	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Firms operated for the entire year .....	30 231	38 587	119 835 303	12 010 786	2 840 853	492 991
	Firms with less than 5 employees .....	16 462	16 495	6 109 407	683 289	151 272	33 958
	Firms with 5 to 9 employees .....	6 515	6 642	7 078 759	961 996	223 532	42 844
	Firms with 10 to 19 employees .....	4 018	4 406	8 853 756	1 279 409	296 308	53 410
	Firms with 20 to 49 employees .....	2 149	2 923	10 960 660	1 566 537	362 451	63 224
	Firms with 50 to 99 employees .....	565	1 128	8 086 132	962 319	226 081	38 800
	Firms with 100 to 249 employees .....	317	1 046	11 571 788	1 231 037	289 015	48 921
	Firms with 250 to 499 employees .....	96	769	6 803 181	780 735	192 445	32 859
	Firms with 500 to 999 employees .....	52	706	11 061 895	1 030 304	233 892	36 982
	Firms with 1,000 employees or more .....	57	4 472	49 309 725	3 515 160	865 857	141 993
	Firms not operated for the entire year .....	5 820	5 895	3 271 348	312 558	53 371	13 002
4541	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Firms operated for the entire year .....	7 580	8 439	76 814 194	5 577 864	1 292 004	213 743
	Firms with less than 5 employees .....	4 056	4 059	1 656 079	183 310	38 428	8 428
	Firms with 5 to 9 employees .....	1 550	1 560	1 891 961	241 243	54 258	10 224
	Firms with 10 to 19 employees .....	938	984	2 502 918	322 152	72 232	12 693
	Firms with 20 to 49 employees .....	555	632	3 354 068	426 148	93 398	16 662
	Firms with 50 to 99 employees .....	207	275	4 660 329	381 850	86 225	14 804
	Firms with 100 to 249 employees .....	152	201	7 225 341	615 277	143 348	24 055
	Firms with 250 to 499 employees .....	52	106	4 801 320	435 905	99 811	17 691
	Firms with 500 to 999 employees .....	35	176	9 135 353	733 738	160 226	25 369
	Firms with 1,000 employees or more .....	35	446	41 586 825	2 238 241	544 078	83 817
	Firms not operated for the entire year .....	1 559	1 574	2 204 111	165 567	21 538	4 663

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
45411	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Firms operated for the entire year .....	7 580	8 439	76 814 194	5 577 864	1 292 004	213 743
	Firms with less than 5 employees .....	4 056	4 059	1 656 079	183 310	38 428	8 428
	Firms with 5 to 9 employees .....	1 550	1 560	1 891 961	241 243	54 258	10 224
	Firms with 10 to 19 employees .....	938	984	2 502 918	322 152	72 232	12 693
	Firms with 20 to 49 employees .....	555	632	3 354 068	426 148	93 398	16 662
	Firms with 50 to 99 employees .....	207	275	4 660 329	381 850	86 225	14 804
	Firms with 100 to 249 employees .....	152	201	7 225 341	615 277	143 348	24 055
	Firms with 250 to 499 employees .....	52	106	4 801 320	435 905	99 811	17 691
	Firms with 500 to 999 employees .....	35	176	9 135 353	733 738	160 226	25 369
	Firms with 1,000 employees or more .....	35	446	41 586 825	2 238 241	544 078	83 817
	Firms not operated for the entire year .....	1 559	1 574	2 204 111	165 567	21 538	4 663
454110	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Firms operated for the entire year .....	7 580	8 439	76 814 194	5 577 864	1 292 004	213 743
	Firms with less than 5 employees .....	4 056	4 059	1 656 079	183 310	38 428	8 428
	Firms with 5 to 9 employees .....	1 550	1 560	1 891 961	241 243	54 258	10 224
	Firms with 10 to 19 employees .....	938	984	2 502 918	322 152	72 232	12 693
	Firms with 20 to 49 employees .....	555	632	3 354 068	426 148	93 398	16 662
	Firms with 50 to 99 employees .....	207	275	4 660 329	381 850	86 225	14 804
	Firms with 100 to 249 employees .....	152	201	7 225 341	615 277	143 348	24 055
	Firms with 250 to 499 employees .....	52	106	4 801 320	435 905	99 811	17 691
	Firms with 500 to 999 employees .....	35	176	9 135 353	733 738	160 226	25 369
	Firms with 1,000 employees or more .....	35	446	41 586 825	2 238 241	544 078	83 817
	Firms not operated for the entire year .....	1 559	1 574	2 204 111	165 567	21 538	4 663
4542	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Firms operated for the entire year .....	4 776	6 051	6 701 284	1 305 622	308 978	64 796
	Firms with less than 5 employees .....	2 875	2 876	740 393	96 755	21 896	5 605
	Firms with 5 to 9 employees .....	846	848	600 298	104 738	24 258	5 546
	Firms with 10 to 19 employees .....	542	561	793 980	148 577	34 414	7 168
	Firms with 20 to 49 employees .....	332	409	1 054 132	215 184	51 562	9 910
	Firms with 50 to 99 employees .....	103	166	726 389	151 656	36 667	7 113
	Firms with 100 to 249 employees .....	54	151	763 410	171 994	42 296	8 229
	Firms with 250 to 499 employees .....	16	61	D	D	D	i
	Firms with 500 to 999 employees .....	1	9	D	D	D	f
	Firms with 1,000 employees or more .....	7	970	1 526 785	294 624	68 096	15 237
	Firms not operated for the entire year .....	1 016	1 019	183 213	27 806	6 288	1 552
45421	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Firms operated for the entire year .....	4 776	6 051	6 701 284	1 305 622	308 978	64 796
	Firms with less than 5 employees .....	2 875	2 876	740 393	96 755	21 896	5 605
	Firms with 5 to 9 employees .....	846	848	600 298	104 738	24 258	5 546
	Firms with 10 to 19 employees .....	542	561	793 980	148 577	34 414	7 168
	Firms with 20 to 49 employees .....	332	409	1 054 132	215 184	51 562	9 910
	Firms with 50 to 99 employees .....	103	166	726 389	151 656	36 667	7 113
	Firms with 100 to 249 employees .....	54	151	763 410	171 994	42 296	8 229
	Firms with 250 to 499 employees .....	16	61	D	D	D	i
	Firms with 500 to 999 employees .....	1	9	D	D	D	f
	Firms with 1,000 employees or more .....	7	970	1 526 785	294 624	68 096	15 237
	Firms not operated for the entire year .....	1 016	1 019	183 213	27 806	6 288	1 552
454210	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Firms operated for the entire year .....	4 776	6 051	6 701 284	1 305 622	308 978	64 796
	Firms with less than 5 employees .....	2 875	2 876	740 393	96 755	21 896	5 605
	Firms with 5 to 9 employees .....	846	848	600 298	104 738	24 258	5 546
	Firms with 10 to 19 employees .....	542	561	793 980	148 577	34 414	7 168
	Firms with 20 to 49 employees .....	332	409	1 054 132	215 184	51 562	9 910
	Firms with 50 to 99 employees .....	103	166	726 389	151 656	36 667	7 113
	Firms with 100 to 249 employees .....	54	151	763 410	171 994	42 296	8 229
	Firms with 250 to 499 employees .....	16	61	D	D	D	i
	Firms with 500 to 999 employees .....	1	9	D	D	D	f
	Firms with 1,000 employees or more .....	7	970	1 526 785	294 624	68 096	15 237
	Firms not operated for the entire year .....	1 016	1 019	183 213	27 806	6 288	1 552
4543	Direct selling establishments						
	<b>All firms</b> .....	<b>21 155</b>	<b>27 399</b>	<b>37 203 849</b>	<b>5 246 485</b>	<b>1 265 416</b>	<b>221 239</b>
	Firms operated for the entire year .....	17 903	24 088	36 277 850	5 124 020	1 237 538	214 043
	Firms with less than 5 employees .....	9 542	9 571	3 718 823	403 869	91 097	19 954
	Firms with 5 to 9 employees .....	4 121	4 237	4 586 801	616 142	145 050	27 087
	Firms with 10 to 19 employees .....	2 543	2 864	5 565 718	810 735	190 213	33 628
	Firms with 20 to 49 employees .....	1 266	1 904	6 570 391	927 985	218 276	36 777
	Firms with 50 to 99 employees .....	259	669	3 038 474	437 638	105 339	17 194
	Firms with 100 to 249 employees .....	113	708	3 391 267	446 924	104 322	16 837
	Firms with 250 to 499 employees .....	28	602	D	D	D	j
	Firms with 500 to 999 employees .....	15	485	D	D	D	j
	Firms with 1,000 employees or more .....	16	3 048	6 090 705	975 907	252 076	42 597
	Firms not operated for the entire year .....	3 252	3 311	925 999	122 465	27 878	7 196

See footnotes at end of table.

**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
45431	Fuel dealers						
	<b>All firms</b> .....	<b>8 151</b>	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Firms operated for the entire year .....	7 431	11 772	22 265 318	2 711 835	676 142	101 764
	Firms with less than 5 employees .....	2 951	2 969	1 737 818	152 540	36 986	7 226
	Firms with 5 to 9 employees .....	2 146	2 208	2 986 730	343 546	84 037	14 171
	Firms with 10 to 19 employees .....	1 447	1 650	4 007 437	508 352	121 271	19 096
	Firms with 20 to 49 employees .....	687	1 160	4 868 243	574 591	138 442	19 949
	Firms with 50 to 99 employees .....	124	449	1 858 486	221 417	55 028	8 052
	Firms with 100 to 249 employees .....	51	481	1 747 283	223 761	58 749	7 705
	Firms with 250 to 499 employees .....	11	522	820 657	99 892	27 575	4 107
	Firms with 500 to 999 employees .....	7	429	868 837	146 982	38 600	4 970
	Firms with 1,000 employees or more .....	7	1 904	3 369 827	440 754	115 454	16 488
	Firms not operated for the entire year .....	720	760	356 931	43 458	10 476	2 014
454311	Heating oil dealers						
	<b>All firms</b> .....	<b>4 967</b>	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Firms operated for the entire year .....	4 547	5 229	13 655 189	1 507 785	381 363	53 057
	Firms with less than 5 employees .....	1 879	1 892	1 306 477	104 441	25 842	4 643
	Firms with 5 to 9 employees .....	1 299	1 325	2 088 205	215 036	52 886	8 567
	Firms with 10 to 19 employees .....	821	876	2 632 363	299 225	72 008	10 876
	Firms with 20 to 49 employees .....	439	619	3 562 670	379 272	93 041	12 715
	Firms with 50 to 99 employees .....	69	149	1 184 324	135 751	34 313	4 512
	Firms with 100 to 249 employees .....	30	146	1 207 227	142 973	38 618	4 455
	Firms with 250 to 499 employees .....	4	58	326 104	34 192	9 357	1 241
	Firms with 500 to 999 employees .....	4	51	D	D	D	h
	Firms with 1,000 employees or more .....	2	113	D	D	D	h
	Firms not operated for the entire year .....	420	428	211 594	20 080	5 745	1 049
454312	Liquefied petroleum gas (bottled gas) dealers						
	<b>All firms</b> .....	<b>2 998</b>	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Firms operated for the entire year .....	2 751	6 345	8 523 087	1 193 452	292 360	48 005
	Firms with less than 5 employees .....	957	961	406 049	45 841	10 647	2 361
	Firms with 5 to 9 employees .....	837	879	918 314	130 084	31 559	5 555
	Firms with 10 to 19 employees .....	618	753	1 369 903	207 779	49 041	8 141
	Firms with 20 to 49 employees .....	252	543	1 421 018	200 474	46 758	7 427
	Firms with 50 to 99 employees .....	51	262	535 229	78 213	18 908	3 230
	Firms with 100 to 249 employees .....	21	331	527 206	79 611	19 813	3 209
	Firms with 250 to 499 employees .....	7	454	474 141	63 646	17 646	2 788
	Firms with 500 to 999 employees .....	3	377	D	D	D	g
	Firms with 1,000 employees or more .....	5	1 785	D	D	D	j
	Firms not operated for the entire year .....	247	278	134 252	22 587	4 571	884
454319	Other fuel dealers						
	<b>All firms</b> .....	<b>252</b>	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Firms operated for the entire year .....	196	196	86 727	10 560	2 394	697
	Firms with less than 5 employees .....	150	150	49 147	4 042	936	293
	Firms with 5 to 9 employees .....	36	36	22 324	2 936	665	220
	Firms with 10 to 19 employees .....	7	7	6 970	1 779	375	102
	Firms with 20 to 49 employees .....	3	3	8 286	1 803	418	82
	Firms with 50 to 99 employees .....	—	—	—	—	—	—
	Firms with 100 to 249 employees .....	—	—	—	—	—	—
	Firms with 250 to 499 employees .....	—	—	—	—	—	—
	Firms with 500 to 999 employees .....	—	—	—	—	—	—
	Firms with 1,000 employees or more .....	—	—	—	—	—	—
	Firms not operated for the entire year .....	56	56	11 400	829	185	86
45439	Other direct selling establishments						
	<b>All firms</b> .....	<b>13 006</b>	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Firms operated for the entire year .....	10 474	12 316	14 012 532	2 412 185	561 396	112 279
	Firms with less than 5 employees .....	6 593	6 604	1 981 767	251 440	54 136	12 731
	Firms with 5 to 9 employees .....	1 975	2 029	1 600 071	272 596	61 013	12 916
	Firms with 10 to 19 employees .....	1 096	1 213	1 558 008	302 351	68 936	14 531
	Firms with 20 to 49 employees .....	579	744	1 702 148	353 394	79 834	16 828
	Firms with 50 to 99 employees .....	135	219	1 179 499	216 142	50 292	9 140
	Firms with 100 to 249 employees .....	62	227	1 643 984	223 163	45 573	9 132
	Firms with 250 to 499 employees .....	17	80	D	D	D	i
	Firms with 500 to 999 employees .....	8	56	D	D	D	i
	Firms with 1,000 employees or more .....	9	1 144	2 720 878	535 153	136 622	26 109
	Firms not operated for the entire year .....	2 532	2 551	569 068	79 007	17 402	5 182
454390	Other direct selling establishments						
	<b>All firms</b> .....	<b>13 006</b>	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Firms operated for the entire year .....	10 474	12 316	14 012 532	2 412 185	561 396	112 279
	Firms with less than 5 employees .....	6 593	6 604	1 981 767	251 440	54 136	12 731
	Firms with 5 to 9 employees .....	1 975	2 029	1 600 071	272 596	61 013	12 916
	Firms with 10 to 19 employees .....	1 096	1 213	1 558 008	302 351	68 936	14 531
	Firms with 20 to 49 employees .....	579	744	1 702 148	353 394	79 834	16 828
	Firms with 50 to 99 employees .....	135	219	1 179 499	216 142	50 292	9 140
	Firms with 100 to 249 employees .....	62	227	1 643 984	223 163	45 573	9 132
	Firms with 250 to 499 employees .....	17	80	D	D	D	i
	Firms with 500 to 999 employees .....	8	56	D	D	D	i
	Firms with 1,000 employees or more .....	9	1 144	2 720 878	535 153	136 622	26 109
	Firms not operated for the entire year .....	2 532	2 551	569 068	79 007	17 402	5 182

See footnotes at end of table.



**Table 5. Employment Size of Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of firm <sup>1</sup>	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
4543901	Direct selling, furniture, home furnishings, electronics, & appl						
	<b>All firms</b> .....	<b>3 738</b>	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Firms operated for the entire year .....	3 102	3 645	3 460 545	532 170	122 395	28 369
	Firms with less than 5 employees .....	1 907	1 910	600 851	73 968	16 132	3 820
	Firms with 5 to 9 employees .....	668	685	592 040	91 861	20 803	4 334
	Firms with 10 to 19 employees .....	315	337	500 510	91 934	20 917	4 109
	Firms with 20 to 49 employees .....	161	206	497 692	99 667	23 209	4 559
	Firms with 50 to 99 employees .....	28	39	151 562	33 645	8 168	1 836
	Firms with 100 to 249 employees .....	18	35	448 888	49 743	11 006	2 676
	Firms with 250 to 499 employees .....	2	2	D	D	D	f
	Firms with 500 to 999 employees .....	2	10	D	D	D	g
	Firms with 1,000 employees or more .....	1	421	D	D	D	i
	Firms not operated for the entire year .....	636	639	156 748	18 884	3 682	1 134
4543902	Direct selling, books, periodicals, videos, & compact discs						
	<b>All firms</b> .....	<b>1 194</b>	<b>1 263</b>	<b>1 751 884</b>	<b>324 225</b>	<b>69 601</b>	<b>19 475</b>
	Firms operated for the entire year .....	994	1 063	1 687 621	312 646	66 763	18 790
	Firms with less than 5 employees .....	590	591	173 132	23 345	4 955	1 179
	Firms with 5 to 9 employees .....	135	136	90 723	17 885	4 528	896
	Firms with 10 to 19 employees .....	124	126	141 285	23 419	5 613	1 657
	Firms with 20 to 49 employees .....	95	112	184 737	44 172	10 388	2 864
	Firms with 50 to 99 employees .....	26	31	139 980	28 546	6 735	1 765
	Firms with 100 to 249 employees .....	14	17	419 821	70 227	11 007	2 024
	Firms with 250 to 499 employees .....	4	11	100 749	23 561	4 425	1 256
	Firms with 500 to 999 employees .....	4	16	D	D	D	g
	Firms with 1,000 employees or more .....	2	23	D	D	D	h
	Firms not operated for the entire year .....	200	200	64 263	11 579	2 838	685
4543903	Direct selling, other merchandise						
	<b>All firms</b> .....	<b>8 090</b>	<b>9 320</b>	<b>9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Firms operated for the entire year .....	6 393	7 607	8 862 040	1 566 988	372 145	65 082
	Firms with less than 5 employees .....	4 102	4 109	1 209 803	154 337	33 101	7 743
	Firms with 5 to 9 employees .....	1 173	1 206	918 495	163 321	35 794	7 694
	Firms with 10 to 19 employees .....	663	755	935 418	190 441	43 360	8 858
	Firms with 20 to 49 employees .....	326	429	1 027 559	213 229	47 113	9 471
	Firms with 50 to 99 employees .....	79	143	861 695	146 819	33 568	5 421
	Firms with 100 to 249 employees .....	31	186	786 551	105 767	24 203	4 590
	Firms with 250 to 499 employees .....	11	64	D	D	D	h
	Firms with 500 to 999 employees .....	2	30	D	D	D	g
	Firms with 1,000 employees or more .....	6	685	2 405 592	441 547	114 201	15 914
	Firms not operated for the entire year .....	1 697	1 713	350 383	48 925	10 975	3 401

<sup>1</sup>Based on the number of paid employees for the pay period including March 12.

**Table 6. Concentration by Largest Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE</b>						
	<b>All firms</b> .....	<b>'1 118 447</b>	<b>'2 460 886 012</b>	<b>100.0</b>	<b>'237 195 503</b>	<b>'55 386 162</b>	<b>'13 991 103</b>
	4 largest firms .....	10 969	193 717 460	7.9	17 434 555	4 116 112	1 459 968
	8 largest firms .....	17 231	288 344 881	11.7	27 240 573	6 351 366	2 085 568
	20 largest firms .....	35 245	454 546 989	18.5	43 816 391	10 272 837	3 177 449
	50 largest firms .....	70 612	631 285 683	25.7	58 778 641	13 888 187	4 213 856
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>						
	<b>All firms</b> .....	<b>122 633</b>	<b>645 367 776</b>	<b>100.0</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	4 largest firms .....	2 609	10 411 249	1.6	1 165 598	262 415	50 603
	8 largest firms .....	6 205	16 719 813	2.6	2 126 261	497 148	91 045
	20 largest firms .....	10 409	26 929 421	4.2	3 193 887	758 803	137 854
	50 largest firms .....	11 431	43 132 396	6.7	4 260 535	1 019 366	168 765
4411	Automobile dealers						
	<b>All firms</b> .....	<b>49 237</b>	<b>553 652 292</b>	<b>100.0</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	4 largest firms .....	167	8 503 069	1.5	570 098	128 967	14 429
	8 largest firms .....	232	11 842 019	2.1	774 570	171 956	18 934
	20 largest firms .....	347	19 714 394	3.6	1 206 250	276 980	30 199
	50 largest firms .....	580	32 390 854	5.9	1 997 613	464 034	51 944
44111	New car dealers						
	<b>All firms</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>100.0</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	4 largest firms .....	142	7 916 307	1.5	496 375	119 643	13 487
	8 largest firms .....	202	11 091 041	2.1	688 475	165 818	18 643
	20 largest firms .....	313	18 800 222	3.6	1 113 685	269 651	29 494
	50 largest firms .....	532	31 168 911	6.0	1 884 831	451 530	50 657
441110	New car dealers						
	<b>All firms</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>100.0</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	4 largest firms .....	142	7 916 307	1.5	496 375	119 643	13 487
	8 largest firms .....	202	11 091 041	2.1	688 475	165 818	18 643
	20 largest firms .....	313	18 800 222	3.6	1 113 685	269 651	29 494
	50 largest firms .....	532	31 168 911	6.0	1 884 831	451 530	50 657
44112	Used car dealers						
	<b>All firms</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>100.0</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	4 largest firms .....	62	1 616 454	4.7	123 618	17 378	1 829
	8 largest firms .....	76	2 025 525	5.8	141 352	21 798	2 375
	20 largest firms .....	105	2 724 519	7.9	181 914	31 514	3 357
	50 largest firms .....	185	3 786 861	10.9	247 663	46 432	5 328
441120	Used car dealers						
	<b>All firms</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>100.0</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	4 largest firms .....	62	1 616 454	4.7	123 618	17 378	1 829
	8 largest firms .....	76	2 025 525	5.8	141 352	21 798	2 375
	20 largest firms .....	105	2 724 519	7.9	181 914	31 514	3 357
	50 largest firms .....	185	3 786 861	10.9	247 663	46 432	5 328
4412	Other motor vehicle dealers						
	<b>All firms</b> .....	<b>13 589</b>	<b>28 890 506</b>	<b>100.0</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	4 largest firms .....	211	1 019 734	3.5	66 382	15 551	3 006
	8 largest firms .....	225	1 504 007	5.2	90 959	21 396	3 689
	20 largest firms .....	333	2 385 640	8.3	164 443	37 965	6 414
	50 largest firms .....	436	3 685 669	12.8	246 681	56 848	9 231
44121	Recreational vehicle dealers						
	<b>All firms</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>100.0</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	4 largest firms .....	33	814 978	8.1	48 049	11 612	1 267
	8 largest firms .....	49	1 200 902	11.9	78 075	19 312	2 212
	20 largest firms .....	91	1 951 539	19.4	130 461	31 622	3 944
	50 largest firms .....	152	2 960 660	29.4	201 048	46 652	5 919
441210	Recreational vehicle dealers						
	<b>All firms</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>100.0</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	4 largest firms .....	33	814 978	8.1	48 049	11 612	1 267
	8 largest firms .....	49	1 200 902	11.9	78 075	19 312	2 212
	20 largest firms .....	91	1 951 539	19.4	130 461	31 622	3 944
	50 largest firms .....	152	2 960 660	29.4	201 048	46 652	5 919
44122	Motorcycle, boat, & other motor vehicle dealers						
	<b>All firms</b> .....	<b>10 575</b>	<b>18 820 757</b>	<b>100.0</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	4 largest firms .....	244	639 182	3.4	44 081	8 759	2 756
	8 largest firms .....	261	856 880	4.6	57 273	11 699	3 170
	20 largest firms .....	319	1 309 823	7.0	90 383	18 789	4 515
	50 largest firms .....	377	2 001 748	10.6	153 335	32 866	6 508
441221	Motorcycle dealers						
	<b>All firms</b> .....	<b>3 635</b>	<b>7 369 260</b>	<b>100.0</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	4 largest firms .....	7	120 096	1.6	11 467	2 548	396
	8 largest firms .....	12	199 492	2.7	18 590	4 080	613
	20 largest firms .....	24	398 712	5.4	39 288	8 466	1 161
	50 largest firms .....	68	782 008	10.6	75 594	15 993	2 287

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441222	Boat dealers						
	<b>All firms</b> .....	<b>5 262</b>	<b>8 934 230</b>	<b>100.0</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	4 largest firms .....	252	549 276	6.1	44 280	9 372	2 842
	8 largest firms .....	298	743 112	8.3	58 338	12 385	3 475
	20 largest firms .....	320	1 142 496	12.8	83 333	17 570	4 263
	50 largest firms .....	378	1 732 426	19.4	132 393	28 787	5 676
441229	All other motor vehicle dealers						
	<b>All firms</b> .....	<b>1 678</b>	<b>2 517 267</b>	<b>100.0</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	4 largest firms .....	6	267 490	10.6	15 430	3 003	653
	8 largest firms .....	10	333 079	13.2	23 012	4 641	832
	20 largest firms .....	23	467 100	18.6	29 487	5 838	1 038
	50 largest firms .....	55	694 771	27.6	47 512	9 617	1 635
4413	Automotive parts, accessories, & tire stores						
	<b>All firms</b> .....	<b>59 807</b>	<b>62 824 978</b>	<b>100.0</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	4 largest firms .....	5 086	7 960 445	12.7	1 471 501	351 259	70 402
	8 largest firms .....	8 633	12 046 655	19.2	2 055 054	502 051	101 664
	20 largest firms .....	12 333	17 703 016	28.2	2 816 914	686 693	139 307
	50 largest firms .....	14 025	21 578 609	34.3	3 280 606	799 931	159 833
44131	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>100.0</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	4 largest firms .....	4 247	7 065 402	16.4	998 323	238 295	55 764
	8 largest firms .....	6 924	10 299 148	23.9	1 473 604	360 885	83 618
	20 largest firms .....	9 304	13 573 553	31.4	1 871 304	452 670	106 801
	50 largest firms .....	10 625	16 109 677	37.3	2 204 361	534 308	121 576
441310	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>100.0</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	4 largest firms .....	4 247	7 065 402	16.4	998 323	238 295	55 764
	8 largest firms .....	6 924	10 299 148	23.9	1 473 604	360 885	83 618
	20 largest firms .....	9 304	13 573 553	31.4	1 871 304	452 670	106 801
	50 largest firms .....	10 625	16 109 677	37.3	2 204 361	534 308	121 576
44132	Tire dealers						
	<b>All firms</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>100.0</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	4 largest firms .....	3 131	3 999 253	20.3	880 542	211 398	33 312
	8 largest firms .....	3 711	5 373 980	27.3	1 094 930	270 107	40 978
	20 largest firms .....	4 080	6 675 442	34.0	1 238 524	303 515	45 895
	50 largest firms .....	4 679	7 966 005	40.5	1 410 687	343 188	52 257
441320	Tire dealers						
	<b>All firms</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>100.0</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	4 largest firms .....	3 131	3 999 253	20.3	880 542	211 398	33 312
	8 largest firms .....	3 711	5 373 980	27.3	1 094 930	270 107	40 978
	20 largest firms .....	4 080	6 675 442	34.0	1 238 524	303 515	45 895
	50 largest firms .....	4 679	7 966 005	40.5	1 410 687	343 188	52 257
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>						
	<b>All firms</b> .....	<b>64 725</b>	<b>71 690 813</b>	<b>100.0</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	4 largest firms .....	1 954	4 636 343	6.5	674 202	164 316	35 742
	8 largest firms .....	2 455	7 316 882	10.2	897 751	214 905	51 338
	20 largest firms .....	4 317	12 032 425	16.8	1 440 621	348 764	80 623
	50 largest firms .....	6 773	17 002 679	23.7	1 987 462	482 499	110 176
4421	Furniture stores						
	<b>All firms</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>100.0</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	4 largest firms .....	1 116	3 810 308	9.3	523 455	131 097	24 395
	8 largest firms .....	1 460	5 612 441	13.7	742 206	184 493	33 605
	20 largest firms .....	2 259	8 376 673	20.4	1 023 031	249 665	46 181
	50 largest firms .....	3 269	11 500 855	28.1	1 372 255	333 554	61 021
44211	Furniture stores						
	<b>All firms</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>100.0</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	4 largest firms .....	1 116	3 810 308	9.3	523 455	131 097	24 395
	8 largest firms .....	1 460	5 612 441	13.7	742 206	184 493	33 605
	20 largest firms .....	2 259	8 376 673	20.4	1 023 031	249 665	46 181
	50 largest firms .....	3 269	11 500 855	28.1	1 372 255	333 554	61 021
442110	Furniture stores						
	<b>All firms</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>100.0</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	4 largest firms .....	1 116	3 810 308	9.3	523 455	131 097	24 395
	8 largest firms .....	1 460	5 612 441	13.7	742 206	184 493	33 605
	20 largest firms .....	2 259	8 376 673	20.4	1 023 031	249 665	46 181
	50 largest firms .....	3 269	11 500 855	28.1	1 372 255	333 554	61 021

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>						
4422	Home furnishings stores						
	<b>All firms</b> .....	<b>35 264</b>	<b>30 722 478</b>	<b>100.0</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	4 largest firms .....	1 338	3 502 910	11.4	373 220	83 620	26 904
	8 largest firms .....	2 624	5 116 644	16.7	567 786	132 313	40 949
	20 largest firms .....	4 027	7 241 852	23.6	799 019	192 679	57 128
	50 largest firms .....	5 586	9 160 663	29.8	1 028 045	247 465	73 257
44221	Floor covering stores						
	<b>All firms</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>100.0</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	4 largest firms .....	1 039	862 010	5.2	140 876	37 546	6 274
	8 largest firms .....	1 058	1 088 446	6.6	168 398	43 491	7 011
	20 largest firms .....	1 178	1 523 704	9.3	221 017	55 941	8 720
	50 largest firms .....	1 333	2 219 946	13.5	314 377	77 535	11 239
442210	Floor covering stores						
	<b>All firms</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>100.0</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	4 largest firms .....	1 039	862 010	5.2	140 876	37 546	6 274
	8 largest firms .....	1 058	1 088 446	6.6	168 398	43 491	7 011
	20 largest firms .....	1 178	1 523 704	9.3	221 017	55 941	8 720
	50 largest firms .....	1 333	2 219 946	13.5	314 377	77 535	11 239
44229	Other home furnishings stores						
	<b>All firms</b> .....	<b>18 661</b>	<b>14 250 664</b>	<b>100.0</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	4 largest firms .....	1 338	3 502 910	24.6	373 220	83 620	26 904
	8 largest firms .....	2 387	4 854 822	34.1	513 061	118 571	39 851
	20 largest firms .....	3 260	6 742 405	47.3	700 465	164 120	52 595
	50 largest firms .....	4 660	8 273 181	58.1	883 439	209 073	67 663
442291	Window treatment stores						
	<b>All firms</b> .....	<b>2 126</b>	<b>915 301</b>	<b>100.0</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	4 largest firms .....	225	151 191	16.5	16 591	3 691	990
	8 largest firms .....	246	189 461	20.7	22 400	4 933	1 304
	20 largest firms .....	317	259 803	28.4	35 242	7 933	1 954
	50 largest firms .....	381	343 144	37.5	50 240	11 591	2 577
442299	All other home furnishings stores						
	<b>All firms</b> .....	<b>16 535</b>	<b>13 335 363</b>	<b>100.0</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	4 largest firms .....	1 338	3 502 910	26.3	373 220	83 620	26 904
	8 largest firms .....	2 385	4 852 948	36.4	512 967	118 548	39 832
	20 largest firms .....	3 118	6 740 223	50.5	700 992	164 308	52 591
	50 largest firms .....	4 529	8 208 201	61.6	877 533	207 882	67 333
<b>443</b>	<b>Electronics &amp; appliance stores</b>						
	<b>All firms</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>100.0</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	4 largest firms .....	6 184	25 628 949	37.4	1 672 274	393 827	109 876
	8 largest firms .....	6 354	29 336 249	42.8	1 944 011	467 566	122 174
	20 largest firms .....	8 531	33 695 415	49.1	2 315 489	559 548	142 168
	50 largest firms .....	9 313	37 111 493	54.1	2 715 296	648 124	155 403
4431	Electronics & appliance stores						
	<b>All firms</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>100.0</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	4 largest firms .....	6 184	25 628 949	37.4	1 672 274	393 827	109 876
	8 largest firms .....	6 354	29 336 249	42.8	1 944 011	467 566	122 174
	20 largest firms .....	8 531	33 695 415	49.1	2 315 489	559 548	142 168
	50 largest firms .....	9 313	37 111 493	54.1	2 715 296	648 124	155 403
44311	Appliance, television, & other electronics stores						
	<b>All firms</b> .....	<b>28 789</b>	<b>42 250 978</b>	<b>100.0</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	4 largest firms .....	5 989	20 071 271	47.5	1 458 732	348 461	95 958
	8 largest firms .....	6 381	22 354 647	52.9	1 624 688	394 699	104 966
	20 largest firms .....	6 670	24 985 102	59.1	1 862 938	450 238	114 718
	50 largest firms .....	7 136	26 679 690	63.1	2 064 725	499 323	121 872
443111	Household appliance stores						
	<b>All firms</b> .....	<b>10 484</b>	<b>10 082 894</b>	<b>100.0</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	4 largest firms .....	94	1 349 595	13.4	93 885	23 800	4 067
	8 largest firms .....	163	1 877 330	18.6	142 062	34 489	5 573
	20 largest firms .....	359	2 411 381	23.9	199 859	48 249	8 104
	50 largest firms .....	616	3 055 448	30.3	267 966	65 562	10 322
443112	Radio, television, & other electronics stores						
	<b>All firms</b> .....	<b>18 305</b>	<b>32 168 084</b>	<b>100.0</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	4 largest firms .....	5 938	20 048 270	62.3	1 456 732	346 642	95 785
	8 largest firms .....	6 295	22 152 809	68.9	1 607 632	388 512	104 534
	20 largest firms .....	6 583	23 733 293	73.8	1 804 671	434 811	111 144
	50 largest firms .....	6 826	24 643 031	76.6	1 906 648	459 540	115 113

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
44312	Computer & software stores						
	<b>All firms</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>100.0</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	4 largest firms .....	300	8 391 317	34.9	422 588	100 691	22 065
	8 largest firms .....	1 376	9 677 371	40.2	521 820	124 607	28 676
	20 largest firms .....	1 457	10 632 241	44.2	626 369	142 918	30 749
	50 largest firms .....	1 588	11 857 899	49.3	759 081	174 252	33 918
443120	Computer & software stores						
	<b>All firms</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>100.0</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	4 largest firms .....	300	8 391 317	34.9	422 588	100 691	22 065
	8 largest firms .....	1 376	9 677 371	40.2	521 820	124 607	28 676
	20 largest firms .....	1 457	10 632 241	44.2	626 369	142 918	30 749
	50 largest firms .....	1 588	11 857 899	49.3	759 081	174 252	33 918
4431201	Computer stores (custom assembly)						
	<b>All firms</b> .....	<b>3 801</b>	<b>3 983 465</b>	<b>100.0</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	4 largest firms .....	14	194 316	4.9	11 808	2 854	294
	8 largest firms .....	37	326 724	8.2	23 643	5 356	628
	20 largest firms .....	57	558 089	14.0	46 378	11 514	1 110
	50 largest firms .....	110	922 491	23.2	78 091	18 669	2 166
4431202	Other computer stores						
	<b>All firms</b> .....	<b>5 670</b>	<b>17 230 438</b>	<b>100.0</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	4 largest firms .....	300	8 391 317	48.7	422 588	100 691	22 065
	8 largest firms .....	381	8 940 375	51.9	470 173	113 096	23 370
	20 largest firms .....	430	9 595 046	55.7	508 606	121 278	24 311
	50 largest firms .....	495	10 487 971	60.9	591 038	139 647	26 649
4431203	Prepackaged software stores						
	<b>All firms</b> .....	<b>2 270</b>	<b>2 844 760</b>	<b>100.0</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	4 largest firms .....	1 014	1 096 214	38.5	85 991	20 085	6 099
	8 largest firms .....	1 070	1 359 451	47.8	148 662	29 055	7 065
	20 largest firms .....	1 087	1 639 595	57.6	182 092	35 341	7 772
	50 largest firms .....	1 130	1 974 474	69.4	238 386	46 773	8 941
44313	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>100.0</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	4 largest firms .....	979	736 166	32.7	106 638	25 737	6 155
	8 largest firms .....	1 065	868 724	38.6	120 430	28 847	7 009
	20 largest firms .....	1 099	1 010 755	44.9	134 901	32 535	7 558
	50 largest firms .....	1 210	1 210 875	53.8	161 078	38 732	8 678
443130	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>100.0</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	4 largest firms .....	979	736 166	32.7	106 638	25 737	6 155
	8 largest firms .....	1 065	868 724	38.6	120 430	28 847	7 009
	20 largest firms .....	1 099	1 010 755	44.9	134 901	32 535	7 558
	50 largest firms .....	1 210	1 210 875	53.8	161 078	38 732	8 678
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>						
	<b>All firms</b> .....	<b>93 117</b>	<b>227 566 101</b>	<b>100.0</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	4 largest firms .....	1 612	39 976 355	17.6	3 627 037	865 372	185 694
	8 largest firms .....	4 478	49 029 748	21.5	4 545 102	1 137 353	234 147
	20 largest firms .....	6 650	63 794 025	28.0	5 809 884	1 438 068	297 766
	50 largest firms .....	9 759	78 533 582	34.5	7 087 380	1 744 544	351 411
4441	Building material & supplies dealers						
	<b>All firms</b> .....	<b>71 916</b>	<b>195 888 196</b>	<b>100.0</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	4 largest firms .....	1 612	39 976 355	20.4	3 627 037	865 372	185 694
	8 largest firms .....	4 478	49 029 748	25.0	4 545 102	1 137 353	234 147
	20 largest firms .....	6 439	63 327 707	32.3	5 811 500	1 435 305	297 815
	50 largest firms .....	8 827	75 458 637	38.5	6 911 089	1 702 264	342 250
44411	Home centers						
	<b>All firms</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>100.0</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	4 largest firms .....	1 385	38 810 324	75.2	3 545 516	868 152	190 885
	8 largest firms .....	1 781	45 368 115	87.9	4 256 281	1 033 834	240 856
	20 largest firms .....	2 100	47 631 946	92.3	4 477 688	1 089 287	257 068
	50 largest firms .....	2 286	48 486 453	93.9	4 573 237	1 111 669	262 634
444110	Home centers						
	<b>All firms</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>100.0</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	4 largest firms .....	1 385	38 810 324	75.2	3 545 516	868 152	190 885
	8 largest firms .....	1 781	45 368 115	87.9	4 256 281	1 033 834	240 856
	20 largest firms .....	2 100	47 631 946	92.3	4 477 688	1 089 287	257 068
	50 largest firms .....	2 286	48 486 453	93.9	4 573 237	1 111 669	262 634

**Table 6. Concentration by Largest Firms: 1997—Con.**

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NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44412	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>100.0</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	4 largest firms .....	2 780	3 441 994	43.3	371 265	88 753	15 224
	8 largest firms .....	3 405	4 096 115	51.6	426 310	102 051	17 307
	20 largest firms .....	3 810	4 678 873	58.9	506 773	119 612	20 325
	50 largest firms .....	4 159	5 168 009	65.1	571 194	134 283	22 888
444120	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>100.0</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	4 largest firms .....	2 780	3 441 994	43.3	371 265	88 753	15 224
	8 largest firms .....	3 405	4 096 115	51.6	426 310	102 051	17 307
	20 largest firms .....	3 810	4 678 873	58.9	506 773	119 612	20 325
	50 largest firms .....	4 159	5 168 009	65.1	571 194	134 283	22 888
44413	Hardware stores						
	<b>All firms</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>100.0</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	4 largest firms .....	553	1 672 547	12.3	202 907	44 258	13 837
	8 largest firms .....	797	2 086 044	15.3	249 210	54 722	16 050
	20 largest firms .....	942	2 523 484	18.5	296 036	66 803	19 552
	50 largest firms .....	1 214	3 071 265	22.6	378 433	85 500	24 344
444130	Hardware stores						
	<b>All firms</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>100.0</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	4 largest firms .....	553	1 672 547	12.3	202 907	44 258	13 837
	8 largest firms .....	797	2 086 044	15.3	249 210	54 722	16 050
	20 largest firms .....	942	2 523 484	18.5	296 036	66 803	19 552
	50 largest firms .....	1 214	3 071 265	22.6	378 433	85 500	24 344
44419	Other building material dealers						
	<b>All firms</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>100.0</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	4 largest firms .....	1 472	8 677 590	7.1	723 015	205 163	21 413
	8 largest firms .....	1 994	12 629 065	10.3	1 011 216	277 771	29 451
	20 largest firms .....	3 063	19 690 236	16.0	1 626 156	423 729	51 616
	50 largest firms .....	4 213	26 861 796	21.9	2 223 255	568 430	71 647
444190	Other building material dealers						
	<b>All firms</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>100.0</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	4 largest firms .....	1 472	8 677 590	7.1	723 015	205 163	21 413
	8 largest firms .....	1 994	12 629 065	10.3	1 011 216	277 771	29 451
	20 largest firms .....	3 063	19 690 236	16.0	1 626 156	423 729	51 616
	50 largest firms .....	4 213	26 861 796	21.9	2 223 255	568 430	71 647
4441901	Retail lumber yards						
	<b>All firms</b> .....	<b>11 046</b>	<b>41 846 016</b>	<b>100.0</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	4 largest firms .....	698	4 058 617	9.7	326 715	78 398	12 612
	8 largest firms .....	1 060	6 101 223	14.6	522 404	125 587	21 060
	20 largest firms .....	1 495	8 952 129	21.4	757 326	179 323	31 383
	50 largest firms .....	1 715	11 835 146	28.3	1 044 954	240 847	40 859
4441902	All other building material dealers						
	<b>All firms</b> .....	<b>32 696</b>	<b>80 865 571</b>	<b>100.0</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	4 largest firms .....	1 154	7 206 251	8.9	638 066	186 647	16 993
	8 largest firms .....	1 618	10 751 736	13.3	890 603	248 960	24 240
	20 largest firms .....	2 329	15 578 158	19.3	1 265 573	338 890	34 551
	50 largest firms .....	2 937	19 897 254	24.6	1 645 295	432 271	45 423
4442	Lawn & garden equipment & supplies stores						
	<b>All firms</b> .....	<b>21 201</b>	<b>31 677 905</b>	<b>100.0</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	4 largest firms .....	795	3 437 379	10.9	237 024	57 840	8 488
	8 largest firms .....	1 443	5 166 529	16.3	377 454	89 174	18 182
	20 largest firms .....	1 912	6 893 970	21.8	495 532	115 917	23 805
	50 largest firms .....	2 265	8 195 520	25.9	602 532	140 047	29 038
44421	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>100.0</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	4 largest firms .....	154	193 797	4.8	26 562	5 702	1 849
	8 largest firms .....	160	291 240	7.2	36 000	7 855	2 122
	20 largest firms .....	186	486 186	11.9	60 214	13 566	2 900
	50 largest firms .....	227	753 103	18.5	88 595	19 479	3 813
444210	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>100.0</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	4 largest firms .....	154	193 797	4.8	26 562	5 702	1 849
	8 largest firms .....	160	291 240	7.2	36 000	7 855	2 122
	20 largest firms .....	186	486 186	11.9	60 214	13 566	2 900
	50 largest firms .....	227	753 103	18.5	88 595	19 479	3 813

**Table 6. Concentration by Largest Firms: 1997—Con.**

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			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44422	Nursery & garden centers						
	<b>All firms</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>100.0</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	4 largest firms .....	794	3 437 115	12.4	236 917	57 813	8 483
	8 largest firms .....	1 442	5 166 265	18.7	377 347	89 147	18 177
	20 largest firms .....	1 857	6 867 607	24.9	492 399	114 913	23 274
	50 largest firms .....	2 105	8 094 680	29.3	585 513	136 364	27 531
444220	Nursery & garden centers						
	<b>All firms</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>100.0</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	4 largest firms .....	794	3 437 115	12.4	236 917	57 813	8 483
	8 largest firms .....	1 442	5 166 265	18.7	377 347	89 147	18 177
	20 largest firms .....	1 857	6 867 607	24.9	492 399	114 913	23 274
	50 largest firms .....	2 105	8 094 680	29.3	585 513	136 364	27 531
<b>445</b>	<b>Food &amp; beverage stores</b>						
	<b>All firms</b> .....	<b>148 528</b>	<b>401 764 499</b>	<b>100.0</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	4 largest firms .....	4 355	73 409 786	18.3	7 591 085	1 703 243	451 998
	8 largest firms .....	8 323	121 337 643	30.2	12 241 594	2 864 780	815 260
	20 largest firms .....	11 471	171 784 798	42.8	17 740 342	4 205 911	1 138 720
	50 largest firms .....	16 590	217 381 413	54.1	22 269 442	5 337 544	1 458 323
4451	Grocery stores						
	<b>All firms</b> .....	<b>96 542</b>	<b>368 250 471</b>	<b>100.0</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	4 largest firms .....	4 352	73 405 967	19.9	7 590 784	1 703 174	451 976
	8 largest firms .....	8 320	121 333 824	32.9	12 241 293	2 864 711	815 238
	20 largest firms .....	11 434	171 729 901	46.6	17 735 749	4 204 894	1 138 478
	50 largest firms .....	16 533	217 288 282	59.0	22 261 943	5 335 890	1 457 898
44511	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>100.0</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	4 largest firms .....	4 171	73 243 220	20.8	7 571 528	1 698 688	450 124
	8 largest firms .....	8 139	121 171 077	34.5	12 222 037	2 860 225	813 386
	20 largest firms .....	11 248	171 565 746	48.8	17 716 254	4 200 347	1 136 608
	50 largest firms .....	14 978	216 893 988	61.7	22 160 937	5 304 838	1 441 570
445110	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>100.0</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	4 largest firms .....	4 171	73 243 220	20.8	7 571 528	1 698 688	450 124
	8 largest firms .....	8 139	121 171 077	34.5	12 222 037	2 860 225	813 386
	20 largest firms .....	11 248	171 565 746	48.8	17 716 254	4 200 347	1 136 608
	50 largest firms .....	14 978	216 893 988	61.7	22 160 937	5 304 838	1 441 570
44512	Convenience stores						
	<b>All firms</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>100.0</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	4 largest firms .....	2 020	2 523 887	15.0	281 044	73 683	26 794
	8 largest firms .....	2 601	3 209 271	19.0	361 202	93 073	32 507
	20 largest firms .....	3 574	3 997 616	23.7	454 114	115 233	41 067
	50 largest firms .....	4 244	4 682 279	27.8	527 850	133 516	47 337
445120	Convenience stores						
	<b>All firms</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>100.0</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	4 largest firms .....	2 020	2 523 887	15.0	281 044	73 683	26 794
	8 largest firms .....	2 601	3 209 271	19.0	361 202	93 073	32 507
	20 largest firms .....	3 574	3 997 616	23.7	454 114	115 233	41 067
	50 largest firms .....	4 244	4 682 279	27.8	527 850	133 516	47 337
4452	Specialty food stores						
	<b>All firms</b> .....	<b>22 373</b>	<b>10 829 908</b>	<b>100.0</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	4 largest firms .....	610	597 358	5.5	69 670	17 486	4 745
	8 largest firms .....	2 066	932 343	8.6	131 561	34 264	9 236
	20 largest firms .....	2 699	1 403 141	13.0	192 356	48 571	14 470
	50 largest firms .....	3 118	1 940 729	17.9	256 190	63 648	18 501
44521	Meat markets						
	<b>All firms</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>100.0</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	4 largest firms .....	205	307 814	7.1	28 132	8 465	1 894
	8 largest firms .....	262	412 331	9.5	40 797	11 208	2 365
	20 largest firms .....	308	572 592	13.2	62 839	16 331	3 542
	50 largest firms .....	358	781 216	18.0	85 714	21 728	4 733
445210	Meat markets						
	<b>All firms</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>100.0</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	4 largest firms .....	205	307 814	7.1	28 132	8 465	1 894
	8 largest firms .....	262	412 331	9.5	40 797	11 208	2 365
	20 largest firms .....	308	572 592	13.2	62 839	16 331	3 542
	50 largest firms .....	358	781 216	18.0	85 714	21 728	4 733

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			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
44522	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>100.0</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	4 largest firms .....	4	92 002	8.9	2 533	539	114
	8 largest firms .....	9	129 842	12.5	4 190	938	196
	20 largest firms .....	29	195 786	18.9	10 474	2 463	501
	50 largest firms .....	65	303 159	29.2	21 959	4 992	1 105
445220	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>100.0</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	4 largest firms .....	4	92 002	8.9	2 533	539	114
	8 largest firms .....	9	129 842	12.5	4 190	938	196
	20 largest firms .....	29	195 786	18.9	10 474	2 463	501
	50 largest firms .....	65	303 159	29.2	21 959	4 992	1 105
44523	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>100.0</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	4 largest firms .....	17	114 065	5.4	15 505	3 540	757
	8 largest firms .....	27	170 164	8.1	23 174	5 675	1 284
	20 largest firms .....	65	296 818	14.1	40 808	9 347	2 171
	50 largest firms .....	113	502 220	23.8	64 683	14 324	3 730
445230	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>100.0</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	4 largest firms .....	17	114 065	5.4	15 505	3 540	757
	8 largest firms .....	27	170 164	8.1	23 174	5 675	1 284
	20 largest firms .....	65	296 818	14.1	40 808	9 347	2 171
	50 largest firms .....	113	502 220	23.8	64 683	14 324	3 730
44529	Other specialty food stores						
	<b>All firms</b> .....	<b>10 346</b>	<b>3 338 506</b>	<b>100.0</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	4 largest firms .....	859	536 410	16.1	75 076	18 969	5 607
	8 largest firms .....	2 348	820 183	24.6	131 392	32 537	10 212
	20 largest firms .....	2 715	1 112 901	33.3	170 992	41 922	13 598
	50 largest firms .....	3 027	1 359 874	40.7	210 585	52 431	16 894
445291	Baked goods stores						
	<b>All firms</b> .....	<b>2 790</b>	<b>890 310</b>	<b>100.0</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	4 largest firms .....	597	284 991	32.0	61 562	14 841	2 645
	8 largest firms .....	768	358 628	40.3	72 875	17 872	3 761
	20 largest firms .....	932	439 436	49.4	89 904	21 873	4 735
	50 largest firms .....	1 045	508 612	57.1	106 229	26 150	6 169
445292	Confectionery & nut stores						
	<b>All firms</b> .....	<b>3 684</b>	<b>1 227 942</b>	<b>100.0</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	4 largest firms .....	938	453 786	37.0	60 978	14 955	6 484
	8 largest firms .....	1 120	539 843	44.0	72 688	17 970	7 878
	20 largest firms .....	1 280	623 151	50.7	85 051	20 514	9 076
	50 largest firms .....	1 431	713 091	58.1	97 984	23 265	10 544
445299	All other specialty food stores						
	<b>All firms</b> .....	<b>3 872</b>	<b>1 220 254</b>	<b>100.0</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	4 largest firms .....	853	181 105	14.8	25 651	6 469	2 217
	8 largest firms .....	896	251 276	20.6	31 554	7 815	2 635
	20 largest firms .....	930	336 754	27.6	43 511	11 954	3 643
	50 largest firms .....	1 016	436 203	35.7	59 661	15 365	4 687
4453	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>100.0</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	4 largest firms .....	1 295	1 639 581	7.2	125 945	31 005	6 341
	8 largest firms .....	1 902	2 557 135	11.3	175 989	43 541	10 148
	20 largest firms .....	2 397	3 408 973	15.0	225 736	55 710	12 658
	50 largest firms .....	2 778	4 274 280	18.8	289 526	69 995	15 732
44531	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>100.0</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	4 largest firms .....	1 295	1 639 581	7.2	125 945	31 005	6 341
	8 largest firms .....	1 902	2 557 135	11.3	175 989	43 541	10 148
	20 largest firms .....	2 397	3 408 973	15.0	225 736	55 710	12 658
	50 largest firms .....	2 778	4 274 280	18.8	289 526	69 995	15 732
445310	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>100.0</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	4 largest firms .....	1 295	1 639 581	7.2	125 945	31 005	6 341
	8 largest firms .....	1 902	2 557 135	11.3	175 989	43 541	10 148
	20 largest firms .....	2 397	3 408 973	15.0	225 736	55 710	12 658
	50 largest firms .....	2 778	4 274 280	18.8	289 526	69 995	15 732



**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores</b>						
	<b>All firms</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>100.0</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	4 largest firms .....	13 859	45 982 693	39.1	5 375 971	1 189 355	373 392
	8 largest firms .....	16 162	56 814 303	48.3	6 571 424	1 493 506	432 823
	20 largest firms .....	25 109	65 258 104	55.4	7 476 334	1 709 928	500 498
	50 largest firms .....	28 670	71 093 127	60.4	8 321 179	1 917 833	541 992
4461	Health & personal care stores						
	<b>All firms</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>100.0</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	4 largest firms .....	13 859	45 982 693	39.1	5 375 971	1 189 355	373 392
	8 largest firms .....	16 162	56 814 303	48.3	6 571 424	1 493 506	432 823
	20 largest firms .....	25 109	65 258 104	55.4	7 476 334	1 709 928	500 498
	50 largest firms .....	28 670	71 093 127	60.4	8 321 179	1 917 833	541 992
44611	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>100.0</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	4 largest firms .....	13 858	45 982 670	46.6	5 375 948	1 189 355	373 392
	8 largest firms .....	15 665	56 716 090	57.5	6 443 537	1 461 544	428 198
	20 largest firms .....	16 609	62 329 353	63.2	7 007 121	1 601 879	458 467
	50 largest firms .....	17 865	66 177 971	67.1	7 514 466	1 727 789	483 330
446110	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>100.0</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	4 largest firms .....	13 858	45 982 670	46.6	5 375 948	1 189 355	373 392
	8 largest firms .....	15 665	56 716 090	57.5	6 443 537	1 461 544	428 198
	20 largest firms .....	16 609	62 329 353	63.2	7 007 121	1 601 879	458 467
	50 largest firms .....	17 865	66 177 971	67.1	7 514 466	1 727 789	483 330
4461101	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>41 743</b>	<b>96 989 832</b>	<b>100.0</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	4 largest firms .....	13 644	45 614 311	47.0	5 344 713	1 181 403	368 573
	8 largest firms .....	15 450	56 347 052	58.1	6 412 163	1 453 552	423 366
	20 largest firms .....	16 363	61 863 183	63.8	6 973 174	1 593 733	453 663
	50 largest firms .....	17 598	65 487 385	67.5	7 466 154	1 715 741	476 809
4461102	Proprietary stores						
	<b>All firms</b> .....	<b>1 872</b>	<b>1 641 025</b>	<b>100.0</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	4 largest firms .....	260	612 676	37.3	46 062	11 364	5 953
	8 largest firms .....	335	750 267	45.7	59 520	14 646	7 111
	20 largest firms .....	434	859 056	52.3	77 374	18 743	8 003
	50 largest firms .....	479	973 517	59.3	97 418	23 582	9 002
44612	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>100.0</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	4 largest firms .....	3 050	2 178 696	49.3	243 673	58 507	19 530
	8 largest firms .....	4 113	2 629 007	59.5	317 525	78 528	25 935
	20 largest firms .....	4 464	2 986 221	67.6	375 149	91 042	28 721
	50 largest firms .....	4 693	3 186 277	72.1	407 479	98 254	30 713
446120	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>100.0</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	4 largest firms .....	3 050	2 178 696	49.3	243 673	58 507	19 530
	8 largest firms .....	4 113	2 629 007	59.5	317 525	78 528	25 935
	20 largest firms .....	4 464	2 986 221	67.6	375 149	91 042	28 721
	50 largest firms .....	4 693	3 186 277	72.1	407 479	98 254	30 713
44613	Optical goods stores						
	<b>All firms</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>100.0</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	4 largest firms .....	4 213	2 385 151	37.1	433 140	101 918	27 655
	8 largest firms .....	5 683	2 942 686	45.8	538 212	125 878	33 138
	20 largest firms .....	6 390	3 379 294	52.5	631 575	151 711	37 829
	50 largest firms .....	6 931	3 677 631	57.2	713 694	171 131	41 359
446130	Optical goods stores						
	<b>All firms</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>100.0</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	4 largest firms .....	4 213	2 385 151	37.1	433 140	101 918	27 655
	8 largest firms .....	5 683	2 942 686	45.8	538 212	125 878	33 138
	20 largest firms .....	6 390	3 379 294	52.5	631 575	151 711	37 829
	50 largest firms .....	6 931	3 677 631	57.2	713 694	171 131	41 359
44619	Other health & personal care stores						
	<b>All firms</b> .....	<b>15 120</b>	<b>8 218 930</b>	<b>100.0</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	4 largest firms .....	2 622	1 105 669	13.5	208 664	46 882	12 548
	8 largest firms .....	2 723	1 330 678	16.2	246 518	56 233	13 517
	20 largest firms .....	2 916	1 647 276	20.0	306 838	69 353	15 743
	50 largest firms .....	3 000	2 065 467	25.1	380 639	85 276	18 447
446191	Food (health) supplement stores						
	<b>All firms</b> .....	<b>7 404</b>	<b>3 488 590</b>	<b>100.0</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	4 largest firms .....	2 164	853 269	24.5	108 689	25 804	10 389
	8 largest firms .....	2 180	922 898	26.5	118 955	27 740	11 101
	20 largest firms .....	2 224	1 055 624	30.3	139 405	32 243	12 176
	50 largest firms .....	2 290	1 235 672	35.4	165 001	37 964	13 714

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
446199	All other health & personal care stores						
	<b>All firms</b> .....	<b>7 716</b>	<b>4 730 340</b>	<b>100.0</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	4 largest firms .....	523	426 631	9.0	115 502	24 947	2 888
	8 largest firms .....	617	601 362	12.7	160 084	35 764	3 927
	20 largest firms .....	770	862 790	18.2	216 738	47 712	5 697
	50 largest firms .....	896	1 195 466	25.3	276 044	61 162	7 522
<b>447</b>	<b>Gasoline stations</b>						
	<b>All firms</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>100.0</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	4 largest firms .....	5 467	13 290 688	6.7	601 762	138 484	49 067
	8 largest firms .....	7 949	21 387 780	10.8	976 182	229 022	74 913
	20 largest firms .....	15 041	37 939 495	19.1	1 757 475	436 948	141 822
	50 largest firms .....	23 940	55 826 645	28.2	2 717 823	659 701	216 941
4471	Gasoline stations						
	<b>All firms</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>100.0</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	4 largest firms .....	5 467	13 290 688	6.7	601 762	138 484	49 067
	8 largest firms .....	7 949	21 387 780	10.8	976 182	229 022	74 913
	20 largest firms .....	15 041	37 939 495	19.1	1 757 475	436 948	141 822
	50 largest firms .....	23 940	55 826 645	28.2	2 717 823	659 701	216 941
44711	Gasoline stations with convenience stores						
	<b>All firms</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>100.0</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	4 largest firms .....	5 064	11 589 757	9.1	543 466	126 035	44 882
	8 largest firms .....	8 250	18 281 989	14.3	934 263	241 009	77 325
	20 largest firms .....	14 160	30 489 455	23.9	1 525 176	380 377	128 947
	50 largest firms .....	20 930	42 820 682	33.6	2 225 307	542 839	180 891
447110	Gasoline stations with convenience stores						
	<b>All firms</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>100.0</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	4 largest firms .....	5 064	11 589 757	9.1	543 466	126 035	44 882
	8 largest firms .....	8 250	18 281 989	14.3	934 263	241 009	77 325
	20 largest firms .....	14 160	30 489 455	23.9	1 525 176	380 377	128 947
	50 largest firms .....	20 930	42 820 682	33.6	2 225 307	542 839	180 891
44719	Other gasoline stations						
	<b>All firms</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>100.0</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	4 largest firms .....	952	5 151 971	7.3	172 337	40 856	12 324
	8 largest firms .....	1 973	8 271 893	11.7	302 435	74 096	21 618
	20 largest firms .....	3 440	13 023 039	18.5	557 180	131 064	40 187
	50 largest firms .....	4 501	16 954 060	24.0	729 422	171 873	54 115
447190	Other gasoline stations						
	<b>All firms</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>100.0</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	4 largest firms .....	952	5 151 971	7.3	172 337	40 856	12 324
	8 largest firms .....	1 973	8 271 893	11.7	302 435	74 096	21 618
	20 largest firms .....	3 440	13 023 039	18.5	557 180	131 064	40 187
	50 largest firms .....	4 501	16 954 060	24.0	729 422	171 873	54 115
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>						
	<b>All firms</b> .....	<b>156 601</b>	<b>136 397 645</b>	<b>100.0</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	4 largest firms .....	8 131	24 460 233	17.9	2 516 523	605 385	216 702
	8 largest firms .....	18 476	35 683 258	26.2	3 672 861	883 306	313 160
	20 largest firms .....	30 818	51 090 486	37.5	5 286 169	1 237 581	461 736
	50 largest firms .....	46 295	67 834 863	49.7	7 195 870	1 708 880	613 068
4481	Clothing stores						
	<b>All firms</b> .....	<b>94 740</b>	<b>95 918 083</b>	<b>100.0</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	4 largest firms .....	8 118	24 428 727	25.5	2 510 022	604 430	216 451
	8 largest firms .....	9 327	32 873 169	34.3	3 470 422	834 854	289 779
	20 largest firms .....	18 650	44 697 463	46.6	4 649 099	1 116 079	408 415
	50 largest firms .....	29 845	56 818 681	59.2	5 910 183	1 417 004	517 115
44811	Men's clothing stores						
	<b>All firms</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>100.0</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	4 largest firms .....	2 001	2 246 308	22.8	268 566	68 146	18 001
	8 largest firms .....	2 834	3 241 564	32.9	360 997	89 608	25 524
	20 largest firms .....	3 785	4 593 843	46.6	504 279	124 850	34 677
	50 largest firms .....	4 406	5 361 603	54.4	606 505	149 862	40 299
448110	Men's clothing stores						
	<b>All firms</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>100.0</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	4 largest firms .....	2 001	2 246 308	22.8	268 566	68 146	18 001
	8 largest firms .....	2 834	3 241 564	32.9	360 997	89 608	25 524
	20 largest firms .....	3 785	4 593 843	46.6	504 279	124 850	34 677
	50 largest firms .....	4 406	5 361 603	54.4	606 505	149 862	40 299

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[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44812	Women's clothing stores						
	<b>All firms</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>100.0</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	4 largest firms .....	4 720	7 413 497	27.2	864 527	207 067	80 268
	8 largest firms .....	7 646	10 068 686	36.9	1 155 028	280 746	105 521
	20 largest firms .....	13 297	14 134 303	51.9	1 594 122	384 309	153 994
	50 largest firms .....	17 500	17 590 513	64.5	2 001 849	482 013	191 994
448120	Women's clothing stores						
	<b>All firms</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>100.0</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	4 largest firms .....	4 720	7 413 497	27.2	864 527	207 067	80 268
	8 largest firms .....	7 646	10 068 686	36.9	1 155 028	280 746	105 521
	20 largest firms .....	13 297	14 134 303	51.9	1 594 122	384 309	153 994
	50 largest firms .....	17 500	17 590 513	64.5	2 001 849	482 013	191 994
44813	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>100.0</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	4 largest firms .....	1 498	2 806 544	60.5	244 606	58 325	24 583
	8 largest firms .....	1 862	3 254 957	70.2	288 988	68 257	28 596
	20 largest firms .....	2 068	3 509 469	75.7	321 297	76 450	31 501
	50 largest firms .....	2 165	3 691 371	79.6	348 043	82 590	33 532
448130	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>100.0</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	4 largest firms .....	1 498	2 806 544	60.5	244 606	58 325	24 583
	8 largest firms .....	1 862	3 254 957	70.2	288 988	68 257	28 596
	20 largest firms .....	2 068	3 509 469	75.7	321 297	76 450	31 501
	50 largest firms .....	2 165	3 691 371	79.6	348 043	82 590	33 532
44814	Family clothing stores						
	<b>All firms</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>100.0</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	4 largest firms .....	3 199	19 400 534	43.3	2 037 398	494 541	150 062
	8 largest firms .....	4 871	25 288 430	56.5	2 588 915	619 338	207 861
	20 largest firms .....	7 720	31 740 347	70.9	3 190 481	763 065	266 589
	50 largest firms .....	10 171	37 526 465	83.8	3 814 542	906 907	317 459
448140	Family clothing stores						
	<b>All firms</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>100.0</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	4 largest firms .....	3 199	19 400 534	43.3	2 037 398	494 541	150 062
	8 largest firms .....	4 871	25 288 430	56.5	2 588 915	619 338	207 861
	20 largest firms .....	7 720	31 740 347	70.9	3 190 481	763 065	266 589
	50 largest firms .....	10 171	37 526 465	83.8	3 814 542	906 907	317 459
44815	Clothing accessories stores						
	<b>All firms</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>100.0</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	4 largest firms .....	2 548	907 379	42.6	129 933	30 818	12 351
	8 largest firms .....	2 767	1 103 062	51.7	151 212	35 602	13 504
	20 largest firms .....	3 003	1 333 441	62.5	182 531	43 998	15 552
	50 largest firms .....	3 299	1 516 335	71.1	210 211	50 612	17 086
448150	Clothing accessories stores						
	<b>All firms</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>100.0</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	4 largest firms .....	2 548	907 379	42.6	129 933	30 818	12 351
	8 largest firms .....	2 767	1 103 062	51.7	151 212	35 602	13 504
	20 largest firms .....	3 003	1 333 441	62.5	182 531	43 998	15 552
	50 largest firms .....	3 299	1 516 335	71.1	210 211	50 612	17 086
44819	Other clothing stores						
	<b>All firms</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>100.0</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	4 largest firms .....	1 852	2 900 854	40.1	275 249	67 645	24 348
	8 largest firms .....	2 506	3 242 445	44.9	329 588	80 873	28 581
	20 largest firms .....	3 022	3 770 195	52.2	396 963	96 458	32 782
	50 largest firms .....	3 308	4 127 334	57.1	448 818	108 527	36 140
448190	Other clothing stores						
	<b>All firms</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>100.0</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	4 largest firms .....	1 852	2 900 854	40.1	275 249	67 645	24 348
	8 largest firms .....	2 506	3 242 445	44.9	329 588	80 873	28 581
	20 largest firms .....	3 022	3 770 195	52.2	396 963	96 458	32 782
	50 largest firms .....	3 308	4 127 334	57.1	448 818	108 527	36 140
4482	Shoe stores						
	<b>All firms</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>100.0</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	4 largest firms .....	12 467	7 760 089	37.8	761 971	177 555	63 528
	8 largest firms .....	14 322	10 088 567	49.1	1 018 892	235 086	88 422
	20 largest firms .....	18 772	13 259 720	64.5	1 331 589	309 377	116 143
	50 largest firms .....	21 133	14 946 085	72.8	1 536 791	357 664	130 086

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44821	Shoe stores						
	<b>All firms</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>100.0</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	4 largest firms .....	12 467	7 760 089	37.8	761 971	177 555	63 528
	8 largest firms .....	14 322	10 088 567	49.1	1 018 892	235 086	88 422
	20 largest firms .....	18 772	13 259 720	64.5	1 331 589	309 377	116 143
	50 largest firms .....	21 133	14 946 085	72.8	1 536 791	357 664	130 086
448210	Shoe stores						
	<b>All firms</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>100.0</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	4 largest firms .....	12 467	7 760 089	37.8	761 971	177 555	63 528
	8 largest firms .....	14 322	10 088 567	49.1	1 018 892	235 086	88 422
	20 largest firms .....	18 772	13 259 720	64.5	1 331 589	309 377	116 143
	50 largest firms .....	21 133	14 946 085	72.8	1 536 791	357 664	130 086
4482101	Men's shoe stores						
	<b>All firms</b> .....	<b>2 376</b>	<b>1 317 461</b>	<b>100.0</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	4 largest firms .....	1 002	546 185	41.5	66 325	15 263	3 843
	8 largest firms .....	1 270	705 091	53.5	88 033	20 198	5 038
	20 largest firms .....	1 440	860 887	65.3	108 659	25 060	6 016
	50 largest firms .....	1 550	975 806	74.1	126 338	29 282	6 764
4482102	Women's shoe stores						
	<b>All firms</b> .....	<b>4 466</b>	<b>2 343 324</b>	<b>100.0</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	4 largest firms .....	2 045	1 162 728	49.6	144 371	33 589	14 500
	8 largest firms .....	2 282	1 266 165	54.0	158 869	37 837	15 897
	20 largest firms .....	2 513	1 417 555	60.5	181 300	42 485	17 290
	50 largest firms .....	2 635	1 578 798	67.4	208 641	47 859	18 449
4482103	Children's & juveniles' shoe stores						
	<b>All firms</b> .....	<b>1 047</b>	<b>459 463</b>	<b>100.0</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	4 largest firms .....	469	265 736	57.8	32 570	8 323	2 783
	8 largest firms .....	515	280 886	61.1	35 050	8 918	3 025
	20 largest firms .....	551	302 463	65.8	39 006	9 770	3 332
	50 largest firms .....	604	334 993	72.9	45 250	11 254	3 784
4482104	Family shoe stores						
	<b>All firms</b> .....	<b>18 233</b>	<b>10 498 695</b>	<b>100.0</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	4 largest firms .....	8 812	4 827 236	46.0	463 525	106 413	39 321
	8 largest firms .....	10 253	6 083 010	57.9	581 738	133 679	49 118
	20 largest firms .....	12 901	7 580 780	72.2	739 603	172 896	64 128
	50 largest firms .....	13 700	8 260 856	78.7	825 992	192 885	70 356
4482105	Athletic footwear stores						
	<b>All firms</b> .....	<b>5 277</b>	<b>5 924 309</b>	<b>100.0</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	4 largest firms .....	2 875	3 656 804	61.7	368 242	84 936	28 284
	8 largest firms .....	3 586	4 588 606	77.5	456 542	104 013	37 281
	20 largest firms .....	3 782	4 865 515	82.1	488 135	110 887	39 885
	50 largest firms .....	3 949	5 069 314	85.6	511 250	116 121	41 677
4483	Jewelry, luggage, & leather goods stores						
	<b>All firms</b> .....	<b>30 462</b>	<b>19 936 310</b>	<b>100.0</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	4 largest firms .....	3 160	3 434 590	17.2	504 547	110 854	36 279
	8 largest firms .....	4 144	4 464 305	22.4	629 069	142 116	43 305
	20 largest firms .....	6 024	5 988 324	30.0	853 858	196 895	53 669
	50 largest firms .....	7 395	7 425 645	37.2	1 055 881	247 710	63 184
44831	Jewelry stores						
	<b>All firms</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>100.0</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	4 largest firms .....	3 160	3 434 590	18.6	504 547	110 854	36 279
	8 largest firms .....	4 293	4 424 284	23.9	638 067	143 838	43 766
	20 largest firms .....	5 901	5 852 629	31.6	845 517	195 636	53 525
	50 largest firms .....	6 753	6 919 337	37.4	1 006 110	234 895	60 206
448310	Jewelry stores						
	<b>All firms</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>100.0</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	4 largest firms .....	3 160	3 434 590	18.6	504 547	110 854	36 279
	8 largest firms .....	4 293	4 424 284	23.9	638 067	143 838	43 766
	20 largest firms .....	5 901	5 852 629	31.6	845 517	195 636	53 525
	50 largest firms .....	6 753	6 919 337	37.4	1 006 110	234 895	60 206
44832	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>100.0</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	4 largest firms .....	386	493 631	34.6	48 102	11 602	2 239
	8 largest firms .....	744	675 507	47.4	72 292	17 740	3 989
	20 largest firms .....	1 041	865 187	60.7	99 115	23 798	5 808
	50 largest firms .....	1 198	1 019 816	71.6	123 182	29 234	7 201

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448320	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>100.0</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	4 largest firms .....	386	493 631	34.6	48 102	11 602	2 239
	8 largest firms .....	744	675 507	47.4	72 292	17 740	3 989
	20 largest firms .....	1 041	865 187	60.7	99 115	23 798	5 808
	50 largest firms .....	1 198	1 019 816	71.6	123 182	29 234	7 201
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>						
	<b>All firms</b> .....	<b>69 149</b>	<b>62 010 926</b>	<b>100.0</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	4 largest firms .....	4 649	14 179 876	22.9	1 119 441	262 903	89 241
	8 largest firms .....	7 402	19 308 215	31.1	1 698 708	410 507	133 113
	20 largest firms .....	10 093	25 386 008	40.9	2 220 300	537 119	180 591
	50 largest firms .....	13 797	31 455 169	50.7	2 869 650	704 329	242 583
4511	Sporting goods, hobby, & musical instrument stores						
	<b>All firms</b> .....	<b>46 315</b>	<b>41 415 227</b>	<b>100.0</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	4 largest firms .....	2 508	10 918 931	26.4	863 392	189 488	64 237
	8 largest firms .....	3 721	13 435 714	32.4	1 152 276	269 829	86 348
	20 largest firms .....	5 304	17 248 971	41.6	1 522 593	362 938	125 559
	50 largest firms .....	6 947	20 439 498	49.4	1 876 398	455 653	153 469
45111	Sporting goods stores						
	<b>All firms</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>100.0</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	4 largest firms .....	496	2 766 138	13.8	266 276	65 491	20 549
	8 largest firms .....	731	4 354 956	21.7	398 757	98 745	33 890
	20 largest firms .....	1 640	6 370 710	31.8	601 261	150 444	51 026
	50 largest firms .....	2 425	7 592 374	37.9	736 764	185 055	61 798
451110	Sporting goods stores						
	<b>All firms</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>100.0</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	4 largest firms .....	496	2 766 138	13.8	266 276	65 491	20 549
	8 largest firms .....	731	4 354 956	21.7	398 757	98 745	33 890
	20 largest firms .....	1 640	6 370 710	31.8	601 261	150 444	51 026
	50 largest firms .....	2 425	7 592 374	37.9	736 764	185 055	61 798
4511101	General-line sporting goods stores						
	<b>All firms</b> .....	<b>7 458</b>	<b>9 311 810</b>	<b>100.0</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	4 largest firms .....	488	2 738 585	29.4	255 305	63 563	19 749
	8 largest firms .....	800	4 189 542	45.0	389 775	98 175	32 994
	20 largest firms .....	1 288	5 689 592	61.1	540 799	136 532	45 374
	50 largest firms .....	1 505	6 192 705	66.5	605 983	151 204	50 221
4511102	Specialty-line sporting goods stores						
	<b>All firms</b> .....	<b>16 966</b>	<b>10 731 511</b>	<b>100.0</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	4 largest firms .....	458	898 517	8.4	83 530	19 698	7 954
	8 largest firms .....	591	1 171 633	10.9	111 045	26 790	9 472
	20 largest firms .....	985	1 578 948	14.7	157 174	38 837	13 209
	50 largest firms .....	1 182	2 113 551	19.7	218 320	54 200	16 237
45112	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>100.0</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	4 largest firms .....	2 487	10 120 750	70.3	789 073	168 170	59 422
	8 largest firms .....	2 819	10 678 519	74.2	856 308	190 878	64 589
	20 largest firms .....	3 503	11 458 130	79.6	952 262	212 778	73 886
	50 largest firms .....	3 884	11 863 001	82.4	1 004 720	223 743	77 973
451120	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>100.0</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	4 largest firms .....	2 487	10 120 750	70.3	789 073	168 170	59 422
	8 largest firms .....	2 819	10 678 519	74.2	856 308	190 878	64 589
	20 largest firms .....	3 503	11 458 130	79.6	952 262	212 778	73 886
	50 largest firms .....	3 884	11 863 001	82.4	1 004 720	223 743	77 973
45113	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>100.0</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	4 largest firms .....	1 818	1 729 928	54.4	243 407	73 545	23 318
	8 largest firms .....	1 918	1 819 640	57.2	261 733	77 761	24 834
	20 largest firms .....	2 143	1 931 035	60.7	278 203	81 433	25 935
	50 largest firms .....	2 274	2 083 750	65.5	309 756	88 069	27 685
451130	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>100.0</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	4 largest firms .....	1 818	1 729 928	54.4	243 407	73 545	23 318
	8 largest firms .....	1 918	1 819 640	57.2	261 733	77 761	24 834
	20 largest firms .....	2 143	1 931 035	60.7	278 203	81 433	25 935
	50 largest firms .....	2 274	2 083 750	65.5	309 756	88 069	27 685

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
45114	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>100.0</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	4 largest firms .....	92	558 177	14.7	55 541	12 230	3 582
	8 largest firms .....	119	700 688	18.4	74 078	16 393	4 060
	20 largest firms .....	217	895 033	23.5	104 926	23 585	5 206
	50 largest firms .....	323	1 130 784	29.8	150 537	33 968	7 010
451140	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>100.0</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	4 largest firms .....	92	558 177	14.7	55 541	12 230	3 582
	8 largest firms .....	119	700 688	18.4	74 078	16 393	4 060
	20 largest firms .....	217	895 033	23.5	104 926	23 585	5 206
	50 largest firms .....	323	1 130 784	29.8	150 537	33 968	7 010
4512	Book, periodical, & music stores						
	<b>All firms</b> .....	<b>22 834</b>	<b>20 595 699</b>	<b>100.0</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	4 largest firms .....	4 487	8 128 469	39.5	756 601	189 646	63 280
	8 largest firms .....	6 008	10 261 200	49.8	933 437	233 163	79 813
	20 largest firms .....	7 743	12 621 692	61.3	1 179 572	291 936	104 526
	50 largest firms .....	8 540	13 812 914	67.1	1 317 291	327 496	116 011
45121	Book stores & news dealers						
	<b>All firms</b> .....	<b>14 676</b>	<b>13 228 864</b>	<b>100.0</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	4 largest firms .....	3 232	6 689 857	50.6	654 443	160 513	51 345
	8 largest firms .....	3 840	7 399 011	55.9	741 935	180 245	59 584
	20 largest firms .....	4 262	8 048 983	60.8	819 644	200 254	66 649
	50 largest firms .....	4 507	8 661 795	65.5	898 863	220 372	73 047
451211	Book stores						
	<b>All firms</b> .....	<b>12 363</b>	<b>12 375 058</b>	<b>100.0</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	4 largest firms .....	3 232	6 689 857	54.1	654 443	160 513	51 345
	8 largest firms .....	3 840	7 399 011	59.8	741 935	180 245	59 584
	20 largest firms .....	4 244	8 044 662	65.0	815 661	199 430	66 372
	50 largest firms .....	4 480	8 613 571	69.6	888 939	217 928	72 296
4512111	Book stores, general						
	<b>All firms</b> .....	<b>7 693</b>	<b>8 167 174</b>	<b>100.0</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	4 largest firms .....	2 559	5 534 986	67.8	570 697	140 081	45 214
	8 largest firms .....	2 858	5 895 544	72.2	618 549	150 611	48 858
	20 largest firms .....	3 023	6 168 127	75.5	654 284	159 873	51 571
	50 largest firms .....	3 257	6 455 727	79.0	698 340	170 618	54 474
4512112	Specialty book stores						
	<b>All firms</b> .....	<b>2 980</b>	<b>1 418 656</b>	<b>100.0</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	4 largest firms .....	308	278 056	19.6	31 904	8 318	3 364
	8 largest firms .....	379	351 721	24.8	41 122	10 540	3 957
	20 largest firms .....	463	460 969	32.5	54 969	14 008	5 101
	50 largest firms .....	575	600 939	42.4	77 632	19 480	6 514
4512113	College book stores						
	<b>All firms</b> .....	<b>1 690</b>	<b>2 789 228</b>	<b>100.0</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	4 largest firms .....	920	1 620 748	58.1	132 694	31 976	11 783
	8 largest firms .....	969	1 772 384	63.5	149 681	36 400	13 003
	20 largest firms .....	1 024	1 992 549	71.4	180 611	44 191	15 486
	50 largest firms .....	1 092	2 262 483	81.1	216 948	52 980	18 393
451212	News dealers & newsstands						
	<b>All firms</b> .....	<b>2 313</b>	<b>853 806</b>	<b>100.0</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	4 largest firms .....	70	85 489	10.0	14 119	3 339	1 022
	8 largest firms .....	76	116 474	13.6	21 821	4 643	1 318
	20 largest firms .....	125	181 403	21.2	30 823	6 755	2 013
	50 largest firms .....	191	259 445	30.4	39 811	8 723	2 621
45122	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>100.0</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	4 largest firms .....	2 628	3 448 174	46.8	277 180	72 181	27 655
	8 largest firms .....	3 493	4 722 426	64.1	390 993	99 916	39 894
	20 largest firms .....	4 141	5 439 996	73.8	455 545	116 435	45 942
	50 largest firms .....	4 399	5 790 897	78.6	497 146	125 940	48 622
451220	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>100.0</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	4 largest firms .....	2 628	3 448 174	46.8	277 180	72 181	27 655
	8 largest firms .....	3 493	4 722 426	64.1	390 993	99 916	39 894
	20 largest firms .....	4 141	5 439 996	73.8	455 545	116 435	45 942
	50 largest firms .....	4 399	5 790 897	78.6	497 146	125 940	48 622

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores</b>						
	<b>All firms</b> .....	<b>36 171</b>	<b>'330 444 460</b>	<b>100.0</b>	<b>'30 870 965</b>	<b>'7 349 191</b>	<b>2 507 540</b>
	4 largest firms .....	7 028	184 849 500	55.9	16 075 121	3 782 633	1 402 294
	8 largest firms .....	8 790	244 725 843	74.1	21 912 123	5 180 596	1 766 645
	20 largest firms .....	15 200	290 509 313	87.9	26 470 546	6 287 796	2 141 495
	50 largest firms .....	22 152	316 440 259	95.8	29 186 632	6 936 774	2 363 884
4521	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>100.0</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	4 largest firms .....	5 955	136 742 735	62.1	12 549 812	2 978 454	1 114 794
	8 largest firms .....	7 730	185 404 959	84.2	18 250 280	4 331 822	1 488 887
	20 largest firms .....	9 651	211 189 959	95.9	21 034 989	5 017 358	1 714 239
	50 largest firms .....	10 291	219 674 696	99.8	22 012 665	5 248 852	1 790 359
45211	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>100.0</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	4 largest firms .....	5 955	136 742 735	62.1	12 549 812	2 978 454	1 114 794
	8 largest firms .....	7 730	185 404 959	84.2	18 250 280	4 331 822	1 488 887
	20 largest firms .....	9 651	211 189 959	95.9	21 034 989	5 017 358	1 714 239
	50 largest firms .....	10 291	219 674 696	99.8	22 012 665	5 248 852	1 790 359
452110	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>100.0</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	4 largest firms .....	5 955	136 742 735	62.1	12 549 812	2 978 454	1 114 794
	8 largest firms .....	7 730	185 404 959	84.2	18 250 280	4 331 822	1 488 887
	20 largest firms .....	9 651	211 189 959	95.9	21 034 989	5 017 358	1 714 239
	50 largest firms .....	10 291	219 674 696	99.8	22 012 665	5 248 852	1 790 359
4521101	Conventional department stores (excl leased depts)						
	<b>All firms</b> .....	<b>2 100</b>	<b>52 453 180</b>	<b>100.0</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	4 largest firms .....	1 366	39 637 231	75.6	4 335 929	1 036 899	289 089
	8 largest firms .....	1 788	47 366 606	90.3	5 422 909	1 315 171	367 968
	20 largest firms .....	2 058	52 124 440	99.4	5 996 792	1 448 504	410 636
	50 largest firms .....	2 100	52 453 180	100.0	6 060 867	1 463 137	414 940
4521102	Discount or mass merchandising dept stores (excl leased depts)						
	<b>All firms</b> .....	<b>6 378</b>	<b>'126 122 830</b>	<b>100.0</b>	<b>'11 329 683</b>	<b>'2 679 615</b>	<b>1 031 941</b>
	4 largest firms .....	4 978	110 919 034	87.9	9 857 883	2 323 846	898 105
	8 largest firms .....	5 762	119 687 949	94.9	10 688 761	2 523 423	976 638
	20 largest firms .....	6 305	125 616 751	99.6	11 266 255	2 665 024	1 027 157
	50 largest firms .....	6 366	126 090 199	100.0	11 322 307	2 678 098	1 031 462
4521103	National chain department stores (excl leased depts)						
	<b>All firms</b> .....	<b>1 888</b>	<b>41 532 147</b>	<b>100.0</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	4 largest firms .....	1 888	41 532 147	100.0	4 692 741	1 123 501	348 696
	8 largest firms .....	1 888	41 532 147	100.0	4 692 741	1 123 501	348 696
	20 largest firms .....	1 888	41 532 147	100.0	4 692 741	1 123 501	348 696
	50 largest firms .....	1 888	41 532 147	100.0	4 692 741	1 123 501	348 696
4529	Other general merchandise stores						
	<b>All firms</b> .....	<b>25 805</b>	<b>110 336 303</b>	<b>100.0</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	4 largest firms .....	1 350	73 501 450	66.6	5 226 781	1 223 511	373 169
	8 largest firms .....	5 149	87 029 021	78.9	6 257 120	1 476 127	493 122
	20 largest firms .....	11 119	96 875 828	87.8	7 246 472	1 700 336	576 437
	50 largest firms .....	13 739	102 009 184	92.5	7 740 962	1 839 660	625 043
45291	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>100.0</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	4 largest firms .....	1 293	73 401 109	89.6	5 214 895	1 218 361	371 700
	8 largest firms .....	1 498	81 433 222	99.4	5 809 666	1 356 341	424 553
	20 largest firms .....	1 530	81 918 756	100.0	5 862 565	1 369 489	428 357
	50 largest firms .....	1 530	81 918 756	100.0	5 862 565	1 369 489	428 357
452910	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>100.0</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	4 largest firms .....	1 293	73 401 109	89.6	5 214 895	1 218 361	371 700
	8 largest firms .....	1 498	81 433 222	99.4	5 809 666	1 356 341	424 553
	20 largest firms .....	1 530	81 918 756	100.0	5 862 565	1 369 489	428 357
	50 largest firms .....	1 530	81 918 756	100.0	5 862 565	1 369 489	428 357
45299	All other general merchandise stores						
	<b>All firms</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>100.0</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	4 largest firms .....	7 658	10 798 765	38.0	979 323	228 317	114 467
	8 largest firms .....	9 144	13 734 330	48.3	1 258 378	294 207	135 627
	20 largest firms .....	11 205	17 446 161	61.4	1 612 226	381 026	167 559
	50 largest firms .....	12 465	20 735 110	73.0	1 942 688	485 022	202 371

**Table 6. Concentration by Largest Firms: 1997—Con.**

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NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
452990	All other general merchandise stores						
	<b>All firms</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>100.0</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	4 largest firms .....	7 658	10 798 765	38.0	979 323	228 317	114 467
	8 largest firms .....	9 144	13 734 330	48.3	1 258 378	294 207	135 627
	20 largest firms .....	11 205	17 446 161	61.4	1 612 226	381 026	167 559
	50 largest firms .....	12 465	20 735 110	73.0	1 942 688	485 022	202 371
4529901	Variety stores						
	<b>All firms</b> .....	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	4 largest firms .....	7 341	D	D	D	D	
	8 largest firms .....	9 510	D	D	D	D	
	20 largest firms .....	10 085	D	D	D	D	
	50 largest firms .....	10 375	D	D	D	D	
4529902	Catalog showrooms						
	<b>All firms</b> .....	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b> </b>
	4 largest firms .....	625	D	D	D	D	
	8 largest firms .....	649	D	D	D	D	
	20 largest firms .....	662	D	D	D	D	
	50 largest firms .....	671	D	D	D	D	
4529903	Miscellaneous general merchandise stores						
	<b>All firms</b> .....	<b>9 539</b>	<b>13 437 528</b>	<b>100.0</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	4 largest firms .....	587	2 698 209	20.1	205 377	48 375	17 835
	8 largest firms .....	1 103	4 150 259	30.9	369 894	91 795	33 361
	20 largest firms .....	1 605	6 367 299	47.4	540 789	133 232	46 028
	50 largest firms .....	2 121	8 096 913	60.3	733 344	179 181	60 119
<b>453</b>	<b>Miscellaneous store retailers</b>						
	<b>All firms</b> .....	<b>129 838</b>	<b>78 109 161</b>	<b>100.0</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	4 largest firms .....	2 236	14 167 301	18.1	1 023 884	255 050	73 078
	8 largest firms .....	3 717	17 270 835	22.1	1 356 333	326 431	95 900
	20 largest firms .....	8 401	20 179 467	25.8	1 775 187	419 193	127 738
	50 largest firms .....	10 867	23 099 023	29.6	2 140 646	507 595	158 045
4531	Florists						
	<b>All firms</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>100.0</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	4 largest firms .....	135	149 520	2.3	19 935	4 669	1 302
	8 largest firms .....	239	203 250	3.1	31 483	7 674	2 421
	20 largest firms .....	304	294 810	4.5	55 268	13 380	4 008
	50 largest firms .....	428	445 335	6.8	98 171	23 369	6 655
45311	Florists						
	<b>All firms</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>100.0</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	4 largest firms .....	135	149 520	2.3	19 935	4 669	1 302
	8 largest firms .....	239	203 250	3.1	31 483	7 674	2 421
	20 largest firms .....	304	294 810	4.5	55 268	13 380	4 008
	50 largest firms .....	428	445 335	6.8	98 171	23 369	6 655
453110	Florists						
	<b>All firms</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>100.0</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	4 largest firms .....	135	149 520	2.3	19 935	4 669	1 302
	8 largest firms .....	239	203 250	3.1	31 483	7 674	2 421
	20 largest firms .....	304	294 810	4.5	55 268	13 380	4 008
	50 largest firms .....	428	445 335	6.8	98 171	23 369	6 655
4532	Office supplies, stationery, & gift stores						
	<b>All firms</b> .....	<b>44 615</b>	<b>31 573 035</b>	<b>100.0</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	4 largest firms .....	2 300	13 597 559	43.1	981 876	243 712	73 587
	8 largest firms .....	4 722	14 642 353	46.4	1 128 134	276 071	88 749
	20 largest firms .....	6 522	16 229 656	51.4	1 342 693	327 748	109 549
	50 largest firms .....	7 169	17 231 476	54.6	1 458 108	354 088	117 321
45321	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>100.0</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	4 largest firms .....	1 932	12 915 958	75.6	914 676	229 035	62 126
	8 largest firms .....	2 107	13 303 218	77.9	963 757	240 667	63 871
	20 largest firms .....	2 228	13 630 714	79.8	1 000 030	248 890	65 634
	50 largest firms .....	2 301	13 995 408	82.0	1 055 989	262 631	67 366
453210	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>100.0</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	4 largest firms .....	1 932	12 915 958	75.6	914 676	229 035	62 126
	8 largest firms .....	2 107	13 303 218	77.9	963 757	240 667	63 871
	20 largest firms .....	2 228	13 630 714	79.8	1 000 030	248 890	65 634
	50 largest firms .....	2 301	13 995 408	82.0	1 055 989	262 631	67 366



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NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
4532101	Stationery stores						
	<b>All firms</b> .....	<b>1 202</b>	<b>512 924</b>	<b>100.0</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	4 largest firms .....	52	70 251	13.7	8 081	1 707	440
	8 largest firms .....	81	89 339	17.4	10 214	2 301	717
	20 largest firms .....	111	129 329	25.2	16 555	3 903	1 172
	50 largest firms .....	153	183 700	35.8	26 003	6 138	1 719
4532102	Office supplies stores						
	<b>All firms</b> .....	<b>6 128</b>	<b>16 562 815</b>	<b>100.0</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	4 largest firms .....	1 932	12 915 958	78.0	914 676	229 035	62 126
	8 largest firms .....	2 068	13 253 582	80.0	959 556	239 818	63 669
	20 largest firms .....	2 188	13 580 948	82.0	995 813	248 025	65 427
	50 largest firms .....	2 260	13 944 766	84.2	1 051 681	261 746	67 148
45322	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>100.0</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	4 largest firms .....	2 560	1 709 789	11.8	212 868	47 561	24 857
	8 largest firms .....	3 447	2 424 687	16.7	315 297	70 730	37 375
	20 largest firms .....	4 688	3 323 848	22.9	421 012	97 147	46 367
	50 largest firms .....	5 184	3 925 504	27.1	502 331	115 419	54 939
453220	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>100.0</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	4 largest firms .....	2 560	1 709 789	11.8	212 868	47 561	24 857
	8 largest firms .....	3 447	2 424 687	16.7	315 297	70 730	37 375
	20 largest firms .....	4 688	3 323 848	22.9	421 012	97 147	46 367
	50 largest firms .....	5 184	3 925 504	27.1	502 331	115 419	54 939
4533	Used merchandise stores						
	<b>All firms</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>100.0</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	4 largest firms .....	1 314	583 180	9.6	179 459	39 978	13 705
	8 largest firms .....	1 374	688 918	11.4	210 444	47 411	15 963
	20 largest firms .....	1 471	864 225	14.3	255 095	56 647	18 747
	50 largest firms .....	1 734	1 156 013	19.1	316 047	70 916	23 594
45331	Used merchandise stores						
	<b>All firms</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>100.0</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	4 largest firms .....	1 314	583 180	9.6	179 459	39 978	13 705
	8 largest firms .....	1 374	688 918	11.4	210 444	47 411	15 963
	20 largest firms .....	1 471	864 225	14.3	255 095	56 647	18 747
	50 largest firms .....	1 734	1 156 013	19.1	316 047	70 916	23 594
453310	Used merchandise stores						
	<b>All firms</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>100.0</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	4 largest firms .....	1 314	583 180	9.6	179 459	39 978	13 705
	8 largest firms .....	1 374	688 918	11.4	210 444	47 411	15 963
	20 largest firms .....	1 471	864 225	14.3	255 095	56 647	18 747
	50 largest firms .....	1 734	1 156 013	19.1	316 047	70 916	23 594
4539	Other miscellaneous store retailers						
	<b>All firms</b> .....	<b>41 033</b>	<b>33 937 396</b>	<b>100.0</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	4 largest firms .....	1 417	3 673 276	10.8	374 457	82 719	22 313
	8 largest firms .....	2 201	4 607 646	13.6	440 478	96 643	24 814
	20 largest firms .....	2 793	5 744 700	16.9	570 232	127 583	31 908
	50 largest firms .....	3 305	7 189 846	21.2	716 654	158 010	38 173
45391	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>100.0</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	4 largest firms .....	974	2 353 798	42.9	246 511	59 285	20 401
	8 largest firms .....	1 058	2 512 518	45.7	262 090	63 045	21 516
	20 largest firms .....	1 253	2 691 592	49.0	288 659	69 448	23 559
	50 largest firms .....	1 415	2 904 512	52.9	314 434	76 295	25 675
453910	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>100.0</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	4 largest firms .....	974	2 353 798	42.9	246 511	59 285	20 401
	8 largest firms .....	1 058	2 512 518	45.7	262 090	63 045	21 516
	20 largest firms .....	1 253	2 691 592	49.0	288 659	69 448	23 559
	50 largest firms .....	1 415	2 904 512	52.9	314 434	76 295	25 675
45392	Art dealers						
	<b>All firms</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>100.0</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	4 largest firms .....	13	260 888	8.7	22 013	2 905	225
	8 largest firms .....	20	386 373	12.9	30 756	4 710	392
	20 largest firms .....	116	589 831	19.7	52 458	9 781	1 101
	50 largest firms .....	166	845 132	28.2	75 193	14 695	1 688

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
453920	Art dealers						
	<b>All firms</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>100.0</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	4 largest firms .....	13	260 888	8.7	22 013	2 905	225
	8 largest firms .....	20	386 373	12.9	30 756	4 710	392
	20 largest firms .....	116	589 831	19.7	52 458	9 781	1 101
	50 largest firms .....	166	845 132	28.2	75 193	14 695	1 688
45393	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>100.0</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	4 largest firms .....	606	1 964 719	14.7	184 387	36 735	4 421
	8 largest firms .....	684	2 282 593	17.1	206 018	41 343	5 120
	20 largest firms .....	831	2 940 203	22.0	256 216	51 732	6 579
	50 largest firms .....	969	3 686 295	27.6	314 052	63 280	8 439
453930	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>100.0</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	4 largest firms .....	606	1 964 719	14.7	184 387	36 735	4 421
	8 largest firms .....	684	2 282 593	17.1	206 018	41 343	5 120
	20 largest firms .....	831	2 940 203	22.0	256 216	51 732	6 579
	50 largest firms .....	969	3 686 295	27.6	314 052	63 280	8 439
45399	All other miscellaneous store retailers						
	<b>All firms</b> .....	<b>21 532</b>	<b>12 096 358</b>	<b>100.0</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	4 largest firms .....	931	728 164	6.0	92 379	22 145	4 162
	8 largest firms .....	1 217	1 011 995	8.4	130 792	30 761	7 174
	20 largest firms .....	1 439	1 531 469	12.7	183 683	42 026	10 624
	50 largest firms .....	1 881	2 142 701	17.7	243 915	55 687	14 152
453991	Tobacco stores						
	<b>All firms</b> .....	<b>3 884</b>	<b>3 068 352</b>	<b>100.0</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	4 largest firms .....	587	370 406	12.1	22 901	5 027	1 509
	8 largest firms .....	615	481 213	15.7	27 668	6 138	1 886
	20 largest firms .....	744	675 853	22.0	39 919	8 933	2 635
	50 largest firms .....	894	927 310	30.2	54 168	12 215	3 682
453998	All other miscellaneous store retailers (except tobacco stores)						
	<b>All firms</b> .....	<b>17 648</b>	<b>9 028 006</b>	<b>100.0</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	4 largest firms .....	676	585 134	6.5	90 208	21 535	5 005
	8 largest firms .....	765	834 587	9.2	125 383	29 689	6 888
	20 largest firms .....	910	1 246 533	13.8	178 862	41 102	9 924
	50 largest firms .....	1 209	1 720 651	19.1	230 733	53 493	12 702
<b>454</b>	<b>Nonstore retailers</b>						
	<b>All firms</b> .....	<b>14 482</b>	<b>123 106 651</b>	<b>100.0</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	4 largest firms .....	48	19 294 832	15.7	607 376	149 537	15 095
	8 largest firms .....	738	25 461 517	20.7	1 245 873	308 833	41 894
	20 largest firms .....	1 422	38 370 182	31.2	2 043 190	489 984	71 186
	50 largest firms .....	2 553	53 325 923	43.3	3 172 407	770 183	110 824
4541	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>100.0</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	4 largest firms .....	48	19 294 832	24.4	607 376	149 537	15 095
	8 largest firms .....	319	25 295 281	32.0	1 109 520	273 927	37 241
	20 largest firms .....	375	37 372 412	47.3	1 770 981	420 127	63 452
	50 largest firms .....	488	50 011 065	63.3	2 564 233	604 557	88 697
45411	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>100.0</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	4 largest firms .....	48	19 294 832	24.4	607 376	149 537	15 095
	8 largest firms .....	319	25 295 281	32.0	1 109 520	273 927	37 241
	20 largest firms .....	375	37 372 412	47.3	1 770 981	420 127	63 452
	50 largest firms .....	488	50 011 065	63.3	2 564 233	604 557	88 697
454110	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>100.0</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	4 largest firms .....	48	19 294 832	24.4	607 376	149 537	15 095
	8 largest firms .....	319	25 295 281	32.0	1 109 520	273 927	37 241
	20 largest firms .....	375	37 372 412	47.3	1 770 981	420 127	63 452
	50 largest firms .....	488	50 011 065	63.3	2 564 233	604 557	88 697
4542	Vending machine operators						
	<b>All firms</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>100.0</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	4 largest firms .....	375	1 335 862	19.4	247 168	56 309	11 784
	8 largest firms .....	409	1 601 849	23.3	307 737	71 232	15 106
	20 largest firms .....	1 037	2 009 397	29.2	393 696	92 380	19 260
	50 largest firms .....	1 157	2 577 121	37.4	515 576	121 448	24 878

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
45421	Vending machine operators						
	<b>All firms</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>100.0</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	4 largest firms .....	375	1 335 862	19.4	247 168	56 309	11 784
	8 largest firms .....	409	1 601 849	23.3	307 737	71 232	15 106
	20 largest firms .....	1 037	2 009 397	29.2	393 696	92 380	19 260
	50 largest firms .....	1 157	2 577 121	37.4	515 576	121 448	24 878
454210	Vending machine operators						
	<b>All firms</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>100.0</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	4 largest firms .....	375	1 335 862	19.4	247 168	56 309	11 784
	8 largest firms .....	409	1 601 849	23.3	307 737	71 232	15 106
	20 largest firms .....	1 037	2 009 397	29.2	393 696	92 380	19 260
	50 largest firms .....	1 157	2 577 121	37.4	515 576	121 448	24 878
4543	Direct selling establishments						
	<b>All firms</b> .....	<b>'27 399</b>	<b>'37 203 849</b>	<b>100.0</b>	<b>'5 246 485</b>	<b>'1 265 416</b>	<b>'221 239</b>
	4 largest firms .....	1 423	3 468 250	9.3	532 816	138 162	17 826
	8 largest firms .....	2 105	5 026 518	13.5	687 444	177 817	24 214
	20 largest firms .....	2 968	7 473 228	20.1	1 039 893	270 471	39 089
	50 largest firms .....	3 942	10 467 081	28.1	1 388 877	356 402	50 935
45431	Fuel dealers						
	<b>All firms</b> .....	<b>12 532</b>	<b>22 622 249</b>	<b>100.0</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	4 largest firms .....	1 357	2 475 064	10.9	332 186	87 760	12 073
	8 largest firms .....	1 905	3 537 943	15.6	444 474	116 189	16 569
	20 largest firms .....	2 538	4 967 283	22.0	615 149	161 120	22 689
	50 largest firms .....	2 977	6 654 987	29.4	795 156	209 735	28 702
454311	Heating oil dealers						
	<b>All firms</b> .....	<b>5 657</b>	<b>13 866 783</b>	<b>100.0</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	4 largest firms .....	124	1 209 729	8.7	147 569	42 239	4 416
	8 largest firms .....	184	1 683 579	12.1	191 590	53 948	5 993
	20 largest firms .....	277	2 533 592	18.3	282 738	78 222	8 754
	50 largest firms .....	396	3 625 136	26.1	360 716	99 140	11 222
454312	Liquefied petroleum gas (bottled gas) dealers						
	<b>All firms</b> .....	<b>6 623</b>	<b>8 657 339</b>	<b>100.0</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	4 largest firms .....	1 527	2 283 227	26.4	297 345	75 332	11 517
	8 largest firms .....	2 162	2 871 227	33.2	387 804	97 988	15 294
	20 largest firms .....	2 630	3 544 551	40.9	468 164	119 253	18 628
	50 largest firms .....	2 966	4 259 437	49.2	546 792	138 876	21 791
454319	Other fuel dealers						
	<b>All firms</b> .....	<b>252</b>	<b>98 127</b>	<b>100.0</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	4 largest firms .....	4	14 624	14.9	1 437	290	73
	8 largest firms .....	8	25 596	26.1	2 059	445	101
	20 largest firms .....	20	42 926	43.7	4 048	974	187
	50 largest firms .....	50	64 995	66.2	6 475	1 435	324
45439	Other direct selling establishments						
	<b>All firms</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>100.0</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	4 largest firms .....	463	2 362 806	16.2	325 419	83 394	11 558
	8 largest firms .....	932	3 234 734	22.2	472 169	123 153	19 084
	20 largest firms .....	1 183	4 767 007	32.7	696 510	173 492	25 563
	50 largest firms .....	1 367	5 891 579	40.4	900 848	223 435	37 463
454390	Other direct selling establishments						
	<b>All firms</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>100.0</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	4 largest firms .....	463	2 362 806	16.2	325 419	83 394	11 558
	8 largest firms .....	932	3 234 734	22.2	472 169	123 153	19 084
	20 largest firms .....	1 183	4 767 007	32.7	696 510	173 492	25 563
	50 largest firms .....	1 367	5 891 579	40.4	900 848	223 435	37 463
4543901	Direct selling, furniture, home furnishings, electronics, & appl						
	<b>All firms</b> .....	<b>4 284</b>	<b>3 617 293</b>	<b>100.0</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	4 largest firms .....	424	810 960	22.4	85 241	19 284	6 227
	8 largest firms .....	432	996 315	27.5	109 739	25 832	6 876
	20 largest firms .....	460	1 213 622	33.6	138 976	32 452	8 250
	50 largest firms .....	502	1 492 030	41.2	177 227	40 856	9 864
4543902	Direct selling, books, periodicals, videos, & compact discs						
	<b>All firms</b> .....	<b>'1 263</b>	<b>'1 751 884</b>	<b>100.0</b>	<b>'324 225</b>	<b>'69 601</b>	<b>'19 475</b>
	4 largest firms .....	10	618 922	35.3	81 259	13 818	1 716
	8 largest firms .....	41	797 897	45.5	134 127	25 795	7 481
	20 largest firms .....	60	1 023 029	58.4	166 594	32 988	8 897
	50 largest firms .....	91	1 236 420	70.6	210 214	42 860	10 930

**Table 6. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
4543903	Direct selling, other merchandise						
	<b>All firms</b> .....	<b>9 320</b>	<b>*9 212 423</b>	<b>100.0</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	4 largest firms .....	463	2 196 037	23.8	326 582	88 759	11 333
	8 largest firms .....	689	2 902 417	31.5	468 566	125 585	16 492
	20 largest firms .....	830	3 664 190	39.8	600 191	158 425	20 902
	50 largest firms .....	960	4 387 660	47.6	697 999	180 541	24 286

**Table 7. Legal Form of Organization: 1997**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE</b>					
	<b>All establishments</b> .....	<b>'1 118 447</b>	<b>'2 460 886 012</b>	<b>'237 195 503</b>	<b>'55 386 162</b>	<b>'13 991 103</b>
	Corporations .....	819 385	2 226 383 322	217 282 852	50 853 881	12 598 535
	Individual proprietorships .....	228 957	119 935 611	10 360 965	2 363 207	864 915
	Partnerships .....	49 383	69 336 913	5 231 244	1 175 261	303 628
	Other legal forms of organization .....	20 722	45 230 166	4 320 442	993 813	224 025
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>					
	<b>All establishments</b> .....	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Corporations .....	95 039	581 330 347	45 603 998	10 479 845	1 540 628
	Individual proprietorships .....	20 387	24 524 697	1 816 623	414 622	85 218
	Partnerships .....	4 948	24 262 942	1 650 761	372 053	54 068
	Other legal forms of organization .....	2 259	15 249 790	1 167 549	265 103	39 049
4411	Automobile dealers					
	<b>All establishments</b> .....	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Corporations .....	37 228	499 562 297	33 951 013	7 781 839	1 023 746
	Individual proprietorships .....	8 602	18 568 120	1 126 506	260 797	45 052
	Partnerships .....	2 358	22 024 832	1 405 523	318 355	41 917
	Other legal forms of organization .....	1 049	13 497 043	917 105	207 413	28 280
44111	New car dealers					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Corporations .....	22 667	473 384 209	32 193 537	7 386 224	954 921
	Individual proprietorships .....	1 650	12 943 585	848 466	196 041	27 991
	Partnerships .....	955	19 954 138	1 303 949	295 897	37 542
	Other legal forms of organization .....	625	12 689 892	856 799	194 061	25 789
441110	New car dealers					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Corporations .....	22 667	473 384 209	32 193 537	7 386 224	954 921
	Individual proprietorships .....	1 650	12 943 585	848 466	196 041	27 991
	Partnerships .....	955	19 954 138	1 303 949	295 897	37 542
	Other legal forms of organization .....	625	12 689 892	856 799	194 061	25 789
44112	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Corporations .....	14 561	26 178 088	1 757 476	395 615	68 825
	Individual proprietorships .....	6 952	5 624 535	278 040	64 756	17 061
	Partnerships .....	1 403	2 070 694	101 574	22 458	4 375
	Other legal forms of organization .....	424	807 151	60 306	13 352	2 491
441120	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Corporations .....	14 561	26 178 088	1 757 476	395 615	68 825
	Individual proprietorships .....	6 952	5 624 535	278 040	64 756	17 061
	Partnerships .....	1 403	2 070 694	101 574	22 458	4 375
	Other legal forms of organization .....	424	807 151	60 306	13 352	2 491
4412	Other motor vehicle dealers					
	<b>All establishments</b> .....	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Corporations .....	10 087	24 925 079	2 257 775	479 373	87 508
	Individual proprietorships .....	2 540	2 234 566	169 337	35 926	9 115
	Partnerships .....	674	991 516	71 738	15 195	3 336
	Other legal forms of organization .....	288	739 345	71 066	16 248	2 809
44121	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Corporations .....	2 217	8 903 683	726 693	155 680	25 371
	Individual proprietorships .....	541	547 773	39 511	8 987	2 080
	Partnerships .....	178	325 501	22 404	4 802	1 066
	Other legal forms of organization .....	78	292 792	25 354	6 065	946
441210	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Corporations .....	2 217	8 903 683	726 693	155 680	25 371
	Individual proprietorships .....	541	547 773	39 511	8 987	2 080
	Partnerships .....	178	325 501	22 404	4 802	1 066
	Other legal forms of organization .....	78	292 792	25 354	6 065	946
44122	Motorcycle, boat, & other motor vehicle dealers					
	<b>All establishments</b> .....	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Corporations .....	7 870	16 021 396	1 531 082	323 693	62 137
	Individual proprietorships .....	1 999	1 686 793	129 826	26 939	7 035
	Partnerships .....	496	666 015	49 334	10 393	2 270
	Other legal forms of organization .....	210	446 553	45 712	10 183	1 863
441221	Motorcycle dealers					
	<b>All establishments</b> .....	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Corporations .....	2 604	6 214 880	620 575	132 013	24 471
	Individual proprietorships .....	766	692 008	53 129	11 169	2 924
	Partnerships .....	190	279 628	20 288	4 288	918
	Other legal forms of organization .....	75	182 744	18 073	3 963	713

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
441222	Boat dealers					
	<b>All establishments</b> .....	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Corporations .....	4 090	7 744 449	735 753	153 311	30 283
	Individual proprietorships .....	862	676 963	57 555	11 318	2 926
	Partnerships .....	221	303 706	23 412	4 903	1 017
	Other legal forms of organization .....	89	209 112	22 576	4 951	908
441229	All other motor vehicle dealers					
	<b>All establishments</b> .....	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Corporations .....	1 176	2 062 067	174 754	38 369	7 383
	Individual proprietorships .....	371	317 822	19 142	4 452	1 185
	Partnerships .....	85	82 681	5 634	1 202	335
	Other legal forms of organization .....	46	54 697	5 063	1 269	242
4413	Automotive parts, accessories, & tire stores					
	<b>All establishments</b> .....	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Corporations .....	47 724	56 842 971	9 395 210	2 218 633	429 374
	Individual proprietorships .....	9 245	3 722 011	520 780	117 899	31 051
	Partnerships .....	1 916	1 246 594	173 500	38 503	8 815
	Other legal forms of organization .....	922	1 013 402	179 378	41 442	7 960
44131	Automotive parts & accessories stores					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Corporations .....	33 924	39 093 827	6 149 866	1 458 058	301 847
	Individual proprietorships .....	6 586	2 533 067	335 932	78 610	21 201
	Partnerships .....	1 368	827 040	110 590	24 388	5 940
	Other legal forms of organization .....	641	711 734	121 827	28 581	5 568
441310	Automotive parts & accessories stores					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Corporations .....	33 924	39 093 827	6 149 866	1 458 058	301 847
	Individual proprietorships .....	6 586	2 533 067	335 932	78 610	21 201
	Partnerships .....	1 368	827 040	110 590	24 388	5 940
	Other legal forms of organization .....	641	711 734	121 827	28 581	5 568
44132	Tire dealers					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Corporations .....	13 800	17 749 144	3 245 344	760 575	127 527
	Individual proprietorships .....	2 659	1 188 944	184 848	39 289	9 850
	Partnerships .....	548	419 554	62 910	14 115	2 875
	Other legal forms of organization .....	281	301 668	57 551	12 861	2 392
441320	Tire dealers					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Corporations .....	13 800	17 749 144	3 245 344	760 575	127 527
	Individual proprietorships .....	2 659	1 188 944	184 848	39 289	9 850
	Partnerships .....	548	419 554	62 910	14 115	2 875
	Other legal forms of organization .....	281	301 668	57 551	12 861	2 392
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>					
	<b>All establishments</b> .....	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Corporations .....	48 671	63 611 413	8 961 581	2 098 228	420 874
	Individual proprietorships .....	12 312	4 804 400	567 072	129 275	40 643
	Partnerships .....	2 870	1 891 878	233 066	50 603	12 450
	Other legal forms of organization .....	872	1 383 122	197 722	46 185	8 878
4421	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Corporations .....	22 854	36 668 690	5 096 317	1 206 316	221 401
	Individual proprietorships .....	4 819	2 296 441	258 234	59 750	17 695
	Partnerships .....	1 292	1 090 660	137 061	30 003	6 872
	Other legal forms of organization .....	496	912 544	127 991	29 712	5 332
44211	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Corporations .....	22 854	36 668 690	5 096 317	1 206 316	221 401
	Individual proprietorships .....	4 819	2 296 441	258 234	59 750	17 695
	Partnerships .....	1 292	1 090 660	137 061	30 003	6 872
	Other legal forms of organization .....	496	912 544	127 991	29 712	5 332
442110	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Corporations .....	22 854	36 668 690	5 096 317	1 206 316	221 401
	Individual proprietorships .....	4 819	2 296 441	258 234	59 750	17 695
	Partnerships .....	1 292	1 090 660	137 061	30 003	6 872
	Other legal forms of organization .....	496	912 544	127 991	29 712	5 332

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
4422	Home furnishings stores					
	<b>All establishments</b> .....	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Corporations .....	25 817	26 942 723	3 865 264	891 912	199 473
	Individual proprietorships .....	7 493	2 507 959	308 838	69 525	22 948
	Partnerships .....	1 578	801 218	96 005	20 600	5 578
	Other legal forms of organization .....	376	470 578	69 731	16 473	3 546
44221	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Corporations .....	12 198	14 084 273	2 173 230	496 625	81 000
	Individual proprietorships .....	3 404	1 524 446	176 423	39 267	10 597
	Partnerships .....	774	548 143	61 153	13 015	2 787
	Other legal forms of organization .....	227	314 952	47 402	11 098	1 802
442210	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Corporations .....	12 198	14 084 273	2 173 230	496 625	81 000
	Individual proprietorships .....	3 404	1 524 446	176 423	39 267	10 597
	Partnerships .....	774	548 143	61 153	13 015	2 787
	Other legal forms of organization .....	227	314 952	47 402	11 098	1 802
44229	Other home furnishings stores					
	<b>All establishments</b> .....	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Corporations .....	13 619	12 858 450	1 692 034	395 287	118 473
	Individual proprietorships .....	4 089	983 513	132 415	30 258	12 351
	Partnerships .....	804	253 075	34 852	7 585	2 791
	Other legal forms of organization .....	149	155 626	22 329	5 375	1 744
442291	Window treatment stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Corporations .....	1 458	760 036	127 914	29 267	6 833
	Individual proprietorships .....	572	129 117	16 560	3 778	1 394
	Partnerships .....	79	18 034	2 737	612	231
	Other legal forms of organization .....	17	8 114	1 353	333	90
442299	All other home furnishings stores					
	<b>All establishments</b> .....	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Corporations .....	12 161	12 098 414	1 564 120	366 020	111 640
	Individual proprietorships .....	3 517	854 396	115 855	26 480	10 957
	Partnerships .....	725	235 041	32 115	6 973	2 560
	Other legal forms of organization .....	132	147 512	20 976	5 042	1 654
<b>443</b>	<b>Electronics &amp; appliance stores</b>					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Corporations .....	32 896	63 213 036	6 475 154	1 507 124	309 110
	Individual proprietorships .....	8 218	3 365 279	353 913	82 299	24 653
	Partnerships .....	1 717	1 269 521	145 028	31 994	7 149
	Other legal forms of organization .....	542	713 495	90 019	21 013	4 130
4431	Electronics & appliance stores					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Corporations .....	32 896	63 213 036	6 475 154	1 507 124	309 110
	Individual proprietorships .....	8 218	3 365 279	353 913	82 299	24 653
	Partnerships .....	1 717	1 269 521	145 028	31 994	7 149
	Other legal forms of organization .....	542	713 495	90 019	21 013	4 130
44311	Appliance, television, & other electronics stores					
	<b>All establishments</b> .....	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Corporations .....	21 331	39 094 572	4 073 581	968 797	211 944
	Individual proprietorships .....	6 074	2 169 657	249 951	58 228	18 058
	Partnerships .....	1 057	687 670	91 348	21 354	4 636
	Other legal forms of organization .....	327	299 079	47 497	11 176	2 395
443111	Household appliance stores					
	<b>All establishments</b> .....	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Corporations .....	6 507	8 318 272	1 027 133	242 753	47 202
	Individual proprietorships .....	3 380	1 330 915	141 645	32 984	10 356
	Partnerships .....	455	303 608	31 583	7 054	1 746
	Other legal forms of organization .....	142	130 099	17 169	3 910	916
443112	Radio, television, & other electronics stores					
	<b>All establishments</b> .....	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Corporations .....	14 824	30 776 300	3 046 448	726 044	164 742
	Individual proprietorships .....	2 694	838 742	108 306	25 244	7 702
	Partnerships .....	602	384 062	59 765	14 300	2 890
	Other legal forms of organization .....	185	168 980	30 328	7 266	1 479

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
44312	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Corporations .....	9 154	22 059 958	2 100 651	467 446	81 233
	Individual proprietorships .....	1 801	1 066 655	87 658	20 395	5 420
	Partnerships .....	590	544 246	49 899	9 829	2 261
	Other legal forms of organization .....	196	387 804	39 556	9 158	1 587
443120	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Corporations .....	9 154	22 059 958	2 100 651	467 446	81 233
	Individual proprietorships .....	1 801	1 066 655	87 658	20 395	5 420
	Partnerships .....	590	544 246	49 899	9 829	2 261
	Other legal forms of organization .....	196	387 804	39 556	9 158	1 587
4431201	Computer stores (custom assembly)					
	<b>All establishments</b> .....	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Corporations .....	2 609	3 183 199	333 113	73 997	13 434
	Individual proprietorships .....	847	453 713	34 202	7 361	2 271
	Partnerships .....	289	254 024	18 691	3 465	898
	Other legal forms of organization .....	56	92 529	9 178	2 117	410
4431202	Other computer stores					
	<b>All establishments</b> .....	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Corporations .....	4 479	16 131 593	1 362 746	313 380	53 541
	Individual proprietorships .....	812	554 528	47 339	11 188	2 723
	Partnerships .....	245	257 246	26 508	5 667	1 187
	Other legal forms of organization .....	134	287 071	29 052	6 796	1 141
4431203	Prepackaged software stores					
	<b>All establishments</b> .....	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Corporations .....	2 066	2 745 166	404 792	80 069	14 258
	Individual proprietorships .....	142	58 414	6 117	1 846	426
	Partnerships .....	56	32 976	4 700	697	176
	Other legal forms of organization .....	6	8 204	1 326	245	36
44313	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Corporations .....	2 411	2 058 506	300 922	70 881	15 933
	Individual proprietorships .....	343	128 967	16 304	3 676	1 175
	Partnerships .....	70	37 605	3 781	811	252
	Other legal forms of organization .....	19	26 612	2 966	679	148
443130	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Corporations .....	2 411	2 058 506	300 922	70 881	15 933
	Individual proprietorships .....	343	128 967	16 304	3 676	1 175
	Partnerships .....	70	37 605	3 781	811	252
	Other legal forms of organization .....	19	26 612	2 966	679	148
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>					
	<b>All establishments</b> .....	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Corporations .....	70 878	202 456 050	23 081 606	5 337 405	980 589
	Individual proprietorships .....	14 766	10 610 813	1 127 852	250 728	71 943
	Partnerships .....	4 025	4 948 348	512 401	110 853	25 809
	Other legal forms of organization .....	3 448	9 550 890	886 997	199 580	39 571
4441	Building material & supplies dealers					
	<b>All establishments</b> .....	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Corporations .....	57 997	180 937 352	20 677 288	4 822 806	863 279
	Individual proprietorships .....	9 731	8 421 310	900 622	205 847	55 237
	Partnerships .....	2 861	4 083 227	417 350	91 613	19 914
	Other legal forms of organization .....	1 327	2 446 307	317 840	72 155	13 866
44411	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Corporations .....	3 488	47 578 266	4 637 671	1 120 873	262 787
	Individual proprietorships .....	368	D	D	D	j
	Partnerships .....	107	295 424	30 431	6 650	1 882
	Other legal forms of organization .....	34	D	D	D	f
444110	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Corporations .....	3 488	47 578 266	4 637 671	1 120 873	262 787
	Individual proprietorships .....	368	D	D	D	j
	Partnerships .....	107	295 424	30 431	6 650	1 882
	Other legal forms of organization .....	34	D	D	D	f



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NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
44412	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Corporations .....	7 255	7 491 959	954 765	222 141	39 914
	Individual proprietorships .....	899	317 879	38 655	8 917	2 604
	Partnerships .....	210	90 772	10 808	2 415	675
	Other legal forms of organization .....	65	42 810	6 908	1 623	324
444120	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Corporations .....	7 255	7 491 959	954 765	222 141	39 914
	Individual proprietorships .....	899	317 879	38 655	8 917	2 604
	Partnerships .....	210	90 772	10 808	2 415	675
	Other legal forms of organization .....	65	42 810	6 908	1 623	324
44413	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Corporations .....	11 195	11 516 606	1 820 021	419 300	116 108
	Individual proprietorships .....	3 433	1 309 483	159 785	36 930	13 748
	Partnerships .....	794	429 289	58 559	13 089	4 301
	Other legal forms of organization .....	326	349 885	56 966	13 179	3 674
444130	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Corporations .....	11 195	11 516 606	1 820 021	419 300	116 108
	Individual proprietorships .....	3 433	1 309 483	159 785	36 930	13 748
	Partnerships .....	794	429 289	58 559	13 089	4 301
	Other legal forms of organization .....	326	349 885	56 966	13 179	3 674
44419	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Corporations .....	36 059	114 350 521	13 264 831	3 060 492	444 470
	Individual proprietorships .....	5 031	D	D	D	j
	Partnerships .....	1 750	3 267 742	317 552	69 459	13 056
	Other legal forms of organization .....	902	D	D	D	i
444190	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Corporations .....	36 059	114 350 521	13 264 831	3 060 492	444 470
	Individual proprietorships .....	5 031	D	D	D	j
	Partnerships .....	1 750	3 267 742	317 552	69 459	13 056
	Other legal forms of organization .....	902	D	D	D	i
4441901	Retail lumber yards					
	<b>All establishments</b> .....	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Corporations .....	9 177	38 049 189	4 105 381	929 099	156 072
	Individual proprietorships .....	938	925 382	91 917	19 948	4 843
	Partnerships .....	675	2 065 838	167 855	37 518	7 156
	Other legal forms of organization .....	256	805 607	86 354	19 944	3 485
4441902	All other building material dealers					
	<b>All establishments</b> .....	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Corporations .....	26 882	76 301 332	9 159 450	2 131 393	288 398
	Individual proprietorships .....	4 093	D	D	D	j
	Partnerships .....	1 075	1 201 904	149 697	31 941	5 900
	Other legal forms of organization .....	646	D	D	D	i
4442	Lawn & garden equipment & supplies stores					
	<b>All establishments</b> .....	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Corporations .....	12 881	21 518 698	2 404 318	514 599	117 310
	Individual proprietorships .....	5 035	2 189 503	227 230	44 881	16 706
	Partnerships .....	1 164	865 121	95 051	19 240	5 895
	Other legal forms of organization .....	2 121	7 104 583	569 157	127 425	25 705
44421	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Corporations .....	2 994	3 275 552	446 127	98 195	20 927
	Individual proprietorships .....	1 415	520 493	57 767	12 326	3 838
	Partnerships .....	267	158 111	16 943	3 589	1 003
	Other legal forms of organization .....	93	115 037	14 618	3 433	711
444210	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Corporations .....	2 994	3 275 552	446 127	98 195	20 927
	Individual proprietorships .....	1 415	520 493	57 767	12 326	3 838
	Partnerships .....	267	158 111	16 943	3 589	1 003
	Other legal forms of organization .....	93	115 037	14 618	3 433	711

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
44422	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Corporations .....	9 887	18 243 146	1 958 191	416 404	96 383
	Individual proprietorships .....	3 620	1 669 010	169 463	32 555	12 868
	Partnerships .....	897	707 010	78 108	15 651	4 892
	Other legal forms of organization .....	2 028	6 989 546	554 539	123 992	24 994
444220	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Corporations .....	9 887	18 243 146	1 958 191	416 404	96 383
	Individual proprietorships .....	3 620	1 669 010	169 463	32 555	12 868
	Partnerships .....	897	707 010	78 108	15 651	4 892
	Other legal forms of organization .....	2 028	6 989 546	554 539	123 992	24 994
<b>445</b>	<b>Food &amp; beverage stores</b>					
	<b>All establishments</b> .....	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Corporations .....	96 318	366 950 690	37 618 657	8 960 372	2 618 053
	Individual proprietorships .....	39 217	19 911 069	1 584 680	365 664	166 906
	Partnerships .....	8 254	7 294 350	659 068	148 209	57 917
	Other legal forms of organization .....	4 739	7 608 390	718 690	172 146	50 198
4451	Grocery stores					
	<b>All establishments</b> .....	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Corporations .....	65 054	344 396 286	35 307 711	8 426 279	2 444 873
	Individual proprietorships .....	25 333	14 341 982	1 172 532	271 941	122 500
	Partnerships .....	5 018	5 619 727	520 002	116 961	44 501
	Other legal forms of organization .....	1 137	3 892 476	425 921	100 815	31 734
44511	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Corporations .....	49 558	333 481 183	34 169 984	8 153 358	2 340 998
	Individual proprietorships .....	15 660	9 584 511	804 997	187 024	81 987
	Partnerships .....	3 392	4 688 686	450 859	101 281	37 167
	Other legal forms of organization .....	851	3 648 325	401 965	95 155	29 569
445110	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Corporations .....	49 558	333 481 183	34 169 984	8 153 358	2 340 998
	Individual proprietorships .....	15 660	9 584 511	804 997	187 024	81 987
	Partnerships .....	3 392	4 688 686	450 859	101 281	37 167
	Other legal forms of organization .....	851	3 648 325	401 965	95 155	29 569
44512	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Corporations .....	15 496	10 915 103	1 137 727	272 921	103 875
	Individual proprietorships .....	9 673	4 757 471	367 535	84 917	40 513
	Partnerships .....	1 626	931 041	69 143	15 680	7 334
	Other legal forms of organization .....	286	244 151	23 956	5 660	2 165
445120	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Corporations .....	15 496	10 915 103	1 137 727	272 921	103 875
	Individual proprietorships .....	9 673	4 757 471	367 535	84 917	40 513
	Partnerships .....	1 626	931 041	69 143	15 680	7 334
	Other legal forms of organization .....	286	244 151	23 956	5 660	2 165
4452	Specialty food stores					
	<b>All establishments</b> .....	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Corporations .....	13 983	7 920 314	1 137 729	264 245	86 257
	Individual proprietorships .....	6 586	2 109 749	217 345	48 480	22 994
	Partnerships .....	1 548	625 225	78 564	17 815	7 826
	Other legal forms of organization .....	256	174 620	22 004	5 004	1 754
44521	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Corporations .....	4 177	3 074 432	410 207	97 763	27 424
	Individual proprietorships .....	2 419	939 614	93 647	21 752	8 987
	Partnerships .....	526	269 559	30 353	7 194	2 768
	Other legal forms of organization .....	92	63 416	10 207	2 448	687
445210	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Corporations .....	4 177	3 074 432	410 207	97 763	27 424
	Individual proprietorships .....	2 419	939 614	93 647	21 752	8 987
	Partnerships .....	526	269 559	30 353	7 194	2 768
	Other legal forms of organization .....	92	63 416	10 207	2 448	687

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44522	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Corporations .....	949	753 978	78 045	17 599	4 963
	Individual proprietorships .....	562	210 218	16 688	3 653	1 592
	Partnerships .....	100	51 300	5 202	1 080	397
	Other legal forms of organization .....	23	22 057	1 998	423	168
445220	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Corporations .....	949	753 978	78 045	17 599	4 963
	Individual proprietorships .....	562	210 218	16 688	3 653	1 592
	Partnerships .....	100	51 300	5 202	1 080	397
	Other legal forms of organization .....	23	22 057	1 998	423	168
44523	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Corporations .....	1 519	1 389 980	174 143	36 815	11 662
	Individual proprietorships .....	1 382	543 814	47 419	9 682	4 272
	Partnerships .....	227	133 732	11 873	2 348	1 012
	Other legal forms of organization .....	51	39 302	3 532	713	305
445230	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Corporations .....	1 519	1 389 980	174 143	36 815	11 662
	Individual proprietorships .....	1 382	543 814	47 419	9 682	4 272
	Partnerships .....	227	133 732	11 873	2 348	1 012
	Other legal forms of organization .....	51	39 302	3 532	713	305
44529	Other specialty food stores					
	<b>All establishments</b> .....	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Corporations .....	7 338	2 701 924	475 334	112 068	42 208
	Individual proprietorships .....	2 223	416 103	59 591	13 393	8 143
	Partnerships .....	695	170 634	31 136	7 193	3 649
	Other legal forms of organization .....	90	49 845	6 267	1 420	594
445291	Baked goods stores					
	<b>All establishments</b> .....	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Corporations .....	2 022	741 767	161 281	38 706	11 427
	Individual proprietorships .....	619	102 731	18 703	4 216	2 221
	Partnerships .....	130	39 753	9 781	2 515	1 006
	Other legal forms of organization .....	19	6 059	1 271	319	156
445292	Confectionery & nut stores					
	<b>All establishments</b> .....	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Corporations .....	2 687	1 029 404	159 669	36 433	17 243
	Individual proprietorships .....	712	125 041	18 138	4 216	2 765
	Partnerships .....	257	61 290	10 863	2 554	1 374
	Other legal forms of organization .....	28	12 207	2 116	472	196
445299	All other specialty food stores					
	<b>All establishments</b> .....	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Corporations .....	2 629	930 753	154 384	36 929	13 538
	Individual proprietorships .....	892	188 331	22 750	4 961	3 157
	Partnerships .....	308	69 591	10 492	2 124	1 269
	Other legal forms of organization .....	43	31 579	2 880	629	242
4453	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Corporations .....	17 281	14 634 090	1 173 217	269 848	86 923
	Individual proprietorships .....	7 298	3 459 338	194 803	45 243	21 412
	Partnerships .....	1 688	1 049 398	60 502	13 433	5 590
	Other legal forms of organization .....	3 346	3 541 294	270 765	66 327	16 710
44531	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Corporations .....	17 281	14 634 090	1 173 217	269 848	86 923
	Individual proprietorships .....	7 298	3 459 338	194 803	45 243	21 412
	Partnerships .....	1 688	1 049 398	60 502	13 433	5 590
	Other legal forms of organization .....	3 346	3 541 294	270 765	66 327	16 710
445310	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Corporations .....	17 281	14 634 090	1 173 217	269 848	86 923
	Individual proprietorships .....	7 298	3 459 338	194 803	45 243	21 412
	Partnerships .....	1 688	1 049 398	60 502	13 433	5 590
	Other legal forms of organization .....	3 346	3 541 294	270 765	66 327	16 710

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores</b>					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Corporations .....	69 574	110 172 288	14 354 830	3 314 437	844 731
	Individual proprietorships .....	10 166	5 067 145	496 317	116 668	39 702
	Partnerships .....	2 331	1 474 334	181 461	42 306	11 820
	Other legal forms of organization .....	870	987 096	158 027	35 611	7 441
4461	Health & personal care stores					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Corporations .....	69 574	110 172 288	14 354 830	3 314 437	844 731
	Individual proprietorships .....	10 166	5 067 145	496 317	116 668	39 702
	Partnerships .....	2 331	1 474 334	181 461	42 306	11 820
	Other legal forms of organization .....	870	987 096	158 027	35 611	7 441
44611	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Corporations .....	38 079	93 465 941	11 114 221	2 561 649	670 827
	Individual proprietorships .....	4 246	3 544 466	285 734	68 314	22 833
	Partnerships .....	861	957 398	95 454	21 041	5 892
	Other legal forms of organization .....	429	663 052	92 107	20 463	4 200
446110	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Corporations .....	38 079	93 465 941	11 114 221	2 561 649	670 827
	Individual proprietorships .....	4 246	3 544 466	285 734	68 314	22 833
	Partnerships .....	861	957 398	95 454	21 041	5 892
	Other legal forms of organization .....	429	663 052	92 107	20 463	4 200
4461101	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Corporations .....	36 538	91 961 416	10 923 879	2 516 706	655 756
	Individual proprietorships .....	4 019	3 470 294	277 984	66 498	22 123
	Partnerships .....	793	926 957	91 826	20 235	5 567
	Other legal forms of organization .....	393	631 165	86 942	19 448	3 884
4461102	Proprietary stores					
	<b>All establishments</b> .....	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Corporations .....	1 541	1 504 525	190 342	44 943	15 071
	Individual proprietorships .....	227	74 172	7 750	1 816	710
	Partnerships .....	68	30 441	3 628	806	325
	Other legal forms of organization .....	36	31 887	5 165	1 015	316
44612	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Corporations .....	7 052	3 970 913	548 489	131 356	41 035
	Individual proprietorships .....	1 622	325 175	39 136	8 872	4 206
	Partnerships .....	268	66 031	9 662	2 143	848
	Other legal forms of organization .....	72	56 879	6 308	1 454	438
446120	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Corporations .....	7 052	3 970 913	548 489	131 356	41 035
	Individual proprietorships .....	1 622	325 175	39 136	8 872	4 206
	Partnerships .....	268	66 031	9 662	2 143	848
	Other legal forms of organization .....	72	56 879	6 308	1 454	438
44613	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Corporations .....	12 957	5 795 051	1 275 020	300 286	65 684
	Individual proprietorships .....	1 608	391 644	71 367	16 621	4 446
	Partnerships .....	494	175 664	37 235	10 246	2 249
	Other legal forms of organization .....	133	69 719	17 617	4 012	670
446130	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Corporations .....	12 957	5 795 051	1 275 020	300 286	65 684
	Individual proprietorships .....	1 608	391 644	71 367	16 621	4 446
	Partnerships .....	494	175 664	37 235	10 246	2 249
	Other legal forms of organization .....	133	69 719	17 617	4 012	670
44619	Other health & personal care stores					
	<b>All establishments</b> .....	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Corporations .....	11 486	6 940 383	1 417 100	321 146	67 185
	Individual proprietorships .....	2 690	805 860	100 080	22 861	8 217
	Partnerships .....	708	275 241	39 110	8 876	2 831
	Other legal forms of organization .....	236	197 446	41 995	9 682	2 133
446191	Food (health) supplement stores					
	<b>All establishments</b> .....	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Corporations .....	5 442	2 786 259	405 003	92 061	30 934
	Individual proprietorships .....	1 440	464 167	47 604	10 731	4 860
	Partnerships .....	411	158 045	18 868	4 237	1 792
	Other legal forms of organization .....	111	80 119	13 481	3 095	951

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446199	All other health & personal care stores					
	<b>All establishments</b> .....	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Corporations .....	6 044	4 154 124	1 012 097	229 085	36 251
	Individual proprietorships .....	1 250	341 693	52 476	12 130	3 357
	Partnerships .....	297	117 196	20 242	4 639	1 039
	Other legal forms of organization .....	125	117 327	28 514	6 587	1 182
<b>447</b>	<b>Gasoline stations</b>					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Corporations .....	89 969	160 287 042	9 326 124	2 197 659	729 337
	Individual proprietorships .....	29 500	26 847 656	1 504 780	351 655	138 746
	Partnerships .....	5 393	7 480 491	392 212	86 881	34 758
	Other legal forms of organization .....	2 027	3 550 597	258 976	60 319	19 221
4471	Gasoline stations					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Corporations .....	89 969	160 287 042	9 326 124	2 197 659	729 337
	Individual proprietorships .....	29 500	26 847 656	1 504 780	351 655	138 746
	Partnerships .....	5 393	7 480 491	392 212	86 881	34 758
	Other legal forms of organization .....	2 027	3 550 597	258 976	60 319	19 221
44711	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Corporations .....	62 869	107 538 041	6 116 094	1 442 624	505 745
	Individual proprietorships .....	14 379	14 044 496	741 951	169 043	75 563
	Partnerships .....	3 200	4 000 087	224 135	47 656	20 682
	Other legal forms of organization .....	1 236	2 026 493	146 407	33 846	11 967
447110	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Corporations .....	62 869	107 538 041	6 116 094	1 442 624	505 745
	Individual proprietorships .....	14 379	14 044 496	741 951	169 043	75 563
	Partnerships .....	3 200	4 000 087	224 135	47 656	20 682
	Other legal forms of organization .....	1 236	2 026 493	146 407	33 846	11 967
44719	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Corporations .....	27 100	52 749 001	3 210 030	755 035	223 592
	Individual proprietorships .....	15 121	12 803 160	762 829	182 612	63 183
	Partnerships .....	2 193	3 480 404	168 077	39 225	14 076
	Other legal forms of organization .....	791	1 524 104	112 569	26 473	7 254
447190	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Corporations .....	27 100	52 749 001	3 210 030	755 035	223 592
	Individual proprietorships .....	15 121	12 803 160	762 829	182 612	63 183
	Partnerships .....	2 193	3 480 404	168 077	39 225	14 076
	Other legal forms of organization .....	791	1 524 104	112 569	26 473	7 254
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>					
	<b>All establishments</b> .....	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Corporations .....	128 050	127 722 830	15 548 458	3 676 854	1 182 625
	Individual proprietorships .....	22 548	5 787 661	671 822	151 428	67 765
	Partnerships .....	4 874	2 079 866	256 787	56 606	21 012
	Other legal forms of organization .....	1 129	807 288	120 304	28 561	8 751
4481	Clothing stores					
	<b>All establishments</b> .....	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Corporations .....	75 781	90 510 993	10 582 518	2 514 960	861 130
	Individual proprietorships .....	14 844	3 536 930	403 194	90 139	45 564
	Partnerships .....	3 340	1 327 652	163 122	36 597	15 001
	Other legal forms of organization .....	775	542 508	76 220	18 738	6 235
44811	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Corporations .....	10 214	9 075 705	1 229 811	301 936	75 692
	Individual proprietorships .....	1 480	468 161	52 049	12 474	4 902
	Partnerships .....	358	262 252	34 394	8 408	2 305
	Other legal forms of organization .....	91	58 511	8 944	2 395	682
448110	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Corporations .....	10 214	9 075 705	1 229 811	301 936	75 692
	Individual proprietorships .....	1 480	468 161	52 049	12 474	4 902
	Partnerships .....	358	262 252	34 394	8 408	2 305
	Other legal forms of organization .....	91	58 511	8 944	2 395	682

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44812	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Corporations .....	31 452	25 145 328	3 115 498	740 925	277 437
	Individual proprietorships .....	6 456	1 454 881	165 991	36 773	19 771
	Partnerships .....	1 427	470 205	56 022	12 887	6 077
	Other legal forms of organization .....	337	187 269	28 335	6 786	2 400
448120	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Corporations .....	31 452	25 145 328	3 115 498	740 925	277 437
	Individual proprietorships .....	6 456	1 454 881	165 991	36 773	19 771
	Partnerships .....	1 427	470 205	56 022	12 887	6 077
	Other legal forms of organization .....	337	187 269	28 335	6 786	2 400
44813	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Corporations .....	3 801	4 360 066	444 671	105 214	42 407
	Individual proprietorships .....	1 030	202 597	21 471	4 943	3 104
	Partnerships .....	264	64 132	6 600	1 528	882
	Other legal forms of organization .....	20	11 211	1 674	428	127
448130	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Corporations .....	3 801	4 360 066	444 671	105 214	42 407
	Individual proprietorships .....	1 030	202 597	21 471	4 943	3 104
	Partnerships .....	264	64 132	6 600	1 528	882
	Other legal forms of organization .....	20	11 211	1 674	428	127
44814	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Corporations .....	17 101	43 528 983	4 658 608	1 099 196	378 438
	Individual proprietorships .....	2 579	721 002	75 304	16 782	8 343
	Partnerships .....	565	332 384	37 987	7 852	3 331
	Other legal forms of organization .....	205	213 691	25 230	6 284	2 157
448140	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Corporations .....	17 101	43 528 983	4 658 608	1 099 196	378 438
	Individual proprietorships .....	2 579	721 002	75 304	16 782	8 343
	Partnerships .....	565	332 384	37 987	7 852	3 331
	Other legal forms of organization .....	205	213 691	25 230	6 284	2 157
44815	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Corporations .....	4 848	1 953 198	289 519	69 148	23 306
	Individual proprietorships .....	855	144 507	17 648	3 953	1 984
	Partnerships .....	144	27 016	4 736	859	380
	Other legal forms of organization .....	13	7 560	1 873	493	84
448150	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Corporations .....	4 848	1 953 198	289 519	69 148	23 306
	Individual proprietorships .....	855	144 507	17 648	3 953	1 984
	Partnerships .....	144	27 016	4 736	859	380
	Other legal forms of organization .....	13	7 560	1 873	493	84
44819	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Corporations .....	8 365	6 447 713	844 411	198 541	63 850
	Individual proprietorships .....	2 444	545 782	70 731	15 214	7 460
	Partnerships .....	582	171 663	23 383	5 063	2 026
	Other legal forms of organization .....	109	64 266	10 164	2 352	785
448190	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Corporations .....	8 365	6 447 713	844 411	198 541	63 850
	Individual proprietorships .....	2 444	545 782	70 731	15 214	7 460
	Partnerships .....	582	171 663	23 383	5 063	2 026
	Other legal forms of organization .....	109	64 266	10 164	2 352	785
4482	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Corporations .....	28 788	19 571 219	2 232 515	517 613	176 214
	Individual proprietorships .....	1 950	619 080	70 024	15 612	6 479
	Partnerships .....	539	283 918	35 713	7 073	2 435
	Other legal forms of organization .....	122	69 035	10 353	2 076	675

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44821	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Corporations .....	28 788	19 571 219	2 232 515	517 613	176 214
	Individual proprietorships .....	1 950	619 080	70 024	15 612	6 479
	Partnerships .....	539	283 918	35 713	7 073	2 435
	Other legal forms of organization .....	122	69 035	10 353	2 076	675
448210	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Corporations .....	28 788	19 571 219	2 232 515	517 613	176 214
	Individual proprietorships .....	1 950	619 080	70 024	15 612	6 479
	Partnerships .....	539	283 918	35 713	7 073	2 435
	Other legal forms of organization .....	122	69 035	10 353	2 076	675
4482101	Men's shoe stores					
	<b>All establishments</b> .....	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Corporations .....	2 127	1 236 388	166 619	39 212	9 171
	Individual proprietorships .....	188	48 187	5 976	1 265	444
	Partnerships .....	52	28 818	4 014	1 002	229
	Other legal forms of organization .....	9	4 068	629	133	35
4482102	Women's shoe stores					
	<b>All establishments</b> .....	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Corporations .....	4 031	2 199 709	303 160	71 229	25 425
	Individual proprietorships .....	328	92 776	11 525	2 441	986
	Partnerships .....	84	37 293	8 396	737	272
	Other legal forms of organization .....	23	13 546	2 091	426	142
4482103	Children's & juveniles' shoe stores					
	<b>All establishments</b> .....	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Corporations .....	935	429 032	62 943	15 361	5 211
	Individual proprietorships .....	92	24 367	2 954	675	330
	Partnerships .....	14	2 926	453	106	53
	Other legal forms of organization .....	6	3 138	680	170	38
4482104	Family shoe stores					
	<b>All establishments</b> .....	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Corporations .....	16 798	9 978 106	1 100 636	255 297	88 081
	Individual proprietorships .....	1 071	328 696	36 918	8 482	3 545
	Partnerships .....	320	164 965	17 356	4 006	1 431
	Other legal forms of organization .....	44	26 928	4 337	748	251
4482105	Athletic footwear stores					
	<b>All establishments</b> .....	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Corporations .....	4 897	5 727 984	599 157	136 514	48 326
	Individual proprietorships .....	271	125 054	12 651	2 749	1 174
	Partnerships .....	69	49 916	5 494	1 222	450
	Other legal forms of organization .....	40	21 355	2 616	599	209
4483	Jewelry, luggage, & leather goods stores					
	<b>All establishments</b> .....	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Corporations .....	23 481	17 640 618	2 733 425	644 281	145 281
	Individual proprietorships .....	5 754	1 631 651	198 604	45 677	15 722
	Partnerships .....	995	468 296	57 952	12 936	3 576
	Other legal forms of organization .....	232	195 745	33 731	7 747	1 841
44831	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Corporations .....	21 623	16 299 845	2 556 820	602 727	134 668
	Individual proprietorships .....	5 531	1 567 652	191 056	43 922	15 029
	Partnerships .....	956	450 593	55 061	12 275	3 366
	Other legal forms of organization .....	226	193 260	33 093	7 603	1 814
448310	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Corporations .....	21 623	16 299 845	2 556 820	602 727	134 668
	Individual proprietorships .....	5 531	1 567 652	191 056	43 922	15 029
	Partnerships .....	956	450 593	55 061	12 275	3 366
	Other legal forms of organization .....	226	193 260	33 093	7 603	1 814
44832	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Corporations .....	1 858	1 340 773	176 605	41 554	10 613
	Individual proprietorships .....	223	63 999	7 548	1 755	693
	Partnerships .....	39	17 703	2 891	661	210
	Other legal forms of organization .....	6	2 485	638	144	27

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448320	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Corporations .....	1 858	1 340 773	176 605	41 554	10 613
	Individual proprietorships .....	223	63 999	7 548	1 755	693
	Partnerships .....	39	17 703	2 891	661	210
	Other legal forms of organization .....	6	2 485	638	144	27
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>					
	<b>All establishments</b> .....	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Corporations .....	48 646	54 658 775	6 274 618	1 495 105	481 301
	Individual proprietorships .....	16 010	4 445 682	491 950	107 194	50 891
	Partnerships .....	3 260	1 396 505	161 030	34 561	13 722
	Other legal forms of organization .....	1 233	1 509 964	185 637	42 694	14 925
4511	Sporting goods, hobby, & musical instrument stores					
	<b>All establishments</b> .....	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Corporations .....	31 387	35 845 208	4 198 986	989 263	306 341
	Individual proprietorships .....	11 845	3 408 148	376 330	80 350	36 963
	Partnerships .....	2 368	971 135	107 835	22 962	9 153
	Other legal forms of organization .....	715	1 190 736	135 527	30 675	10 516
45111	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Corporations .....	16 490	16 535 641	2 016 752	477 534	144 389
	Individual proprietorships .....	6 137	1 974 540	211 296	42 667	18 862
	Partnerships .....	1 292	630 853	64 785	13 827	5 222
	Other legal forms of organization .....	505	902 287	95 070	21 778	7 717
451110	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Corporations .....	16 490	16 535 641	2 016 752	477 534	144 389
	Individual proprietorships .....	6 137	1 974 540	211 296	42 667	18 862
	Partnerships .....	1 292	630 853	64 785	13 827	5 222
	Other legal forms of organization .....	505	902 287	95 070	21 778	7 717
4511101	General-line sporting goods stores					
	<b>All establishments</b> .....	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Corporations .....	5 327	8 430 101	919 361	223 125	72 956
	Individual proprietorships .....	1 599	536 533	51 300	11 009	4 881
	Partnerships .....	458	261 837	23 114	4 968	2 056
	Other legal forms of organization .....	74	83 339	11 520	2 665	778
4511102	Specialty-line sporting goods stores					
	<b>All establishments</b> .....	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Corporations .....	11 163	8 105 540	1 097 391	254 409	71 433
	Individual proprietorships .....	4 538	1 438 007	159 996	31 658	13 981
	Partnerships .....	834	369 016	41 671	8 859	3 166
	Other legal forms of organization .....	431	818 948	83 550	19 113	6 939
45112	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Corporations .....	7 597	13 377 026	1 252 465	280 282	99 440
	Individual proprietorships .....	2 613	643 349	69 503	15 807	8 504
	Partnerships .....	508	167 390	21 216	4 260	1 921
	Other legal forms of organization .....	106	200 512	25 461	5 434	1 892
451120	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Corporations .....	7 597	13 377 026	1 252 465	280 282	99 440
	Individual proprietorships .....	2 613	643 349	69 503	15 807	8 504
	Partnerships .....	508	167 390	21 216	4 260	1 921
	Other legal forms of organization .....	106	200 512	25 461	5 434	1 892
45113	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Corporations .....	4 344	2 780 798	437 762	117 448	38 288
	Individual proprietorships .....	1 848	298 625	39 691	9 145	5 371
	Partnerships .....	354	70 298	9 857	2 228	1 195
	Other legal forms of organization .....	44	33 195	7 457	1 729	497
451130	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Corporations .....	4 344	2 780 798	437 762	117 448	38 288
	Individual proprietorships .....	1 848	298 625	39 691	9 145	5 371
	Partnerships .....	354	70 298	9 857	2 228	1 195
	Other legal forms of organization .....	44	33 195	7 457	1 729	497



**Table 7. Legal Form of Organization: 1997—Con.**

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NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
45114	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Corporations .....	2 956	3 151 743	492 007	113 999	24 224
	Individual proprietorships .....	1 247	491 634	55 840	12 731	4 226
	Partnerships .....	214	102 594	11 977	2 647	815
	Other legal forms of organization .....	60	54 742	7 539	1 734	410
451140	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Corporations .....	2 956	3 151 743	492 007	113 999	24 224
	Individual proprietorships .....	1 247	491 634	55 840	12 731	4 226
	Partnerships .....	214	102 594	11 977	2 647	815
	Other legal forms of organization .....	60	54 742	7 539	1 734	410
4512	Book, periodical, & music stores					
	<b>All establishments</b> .....	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Corporations .....	17 259	18 813 567	2 075 632	505 842	174 960
	Individual proprietorships .....	4 165	1 037 534	115 620	26 844	13 928
	Partnerships .....	892	425 370	53 195	11 599	4 569
	Other legal forms of organization .....	518	319 228	50 110	12 019	4 409
45121	Book stores & news dealers					
	<b>All establishments</b> .....	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Corporations .....	10 461	11 841 512	1 396 931	337 167	112 779
	Individual proprietorships .....	3 121	773 357	88 220	20 406	10 978
	Partnerships .....	650	332 237	37 481	8 428	3 545
	Other legal forms of organization .....	444	281 758	43 945	10 701	3 941
451211	Book stores					
	<b>All establishments</b> .....	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Corporations .....	8 979	11 265 830	1 307 654	317 085	106 212
	Individual proprietorships .....	2 469	616 268	72 755	16 735	9 109
	Partnerships .....	501	228 084	25 376	5 580	2 376
	Other legal forms of organization .....	414	264 876	41 523	10 197	3 776
4512111	Book stores, general					
	<b>All establishments</b> .....	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Corporations .....	5 704	7 576 342	888 975	215 507	70 881
	Individual proprietorships .....	1 425	350 811	43 857	10 135	5 268
	Partnerships .....	312	156 536	17 552	3 704	1 469
	Other legal forms of organization .....	252	83 485	14 359	3 612	1 279
4512112	Specialty book stores					
	<b>All establishments</b> .....	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Corporations .....	1 782	1 100 895	161 540	38 902	14 017
	Individual proprietorships .....	917	217 394	24 184	5 493	3 294
	Partnerships .....	158	49 276	5 671	1 314	626
	Other legal forms of organization .....	123	51 091	7 892	1 762	580
4512113	College book stores					
	<b>All establishments</b> .....	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Corporations .....	1 493	2 588 593	257 139	62 676	21 314
	Individual proprietorships .....	127	48 063	4 714	1 107	547
	Partnerships .....	31	22 272	2 153	562	281
	Other legal forms of organization .....	39	130 300	19 272	4 823	1 917
451212	News dealers & newsstands					
	<b>All establishments</b> .....	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Corporations .....	1 482	575 682	89 277	20 082	6 567
	Individual proprietorships .....	652	157 089	15 465	3 671	1 869
	Partnerships .....	149	104 153	12 105	2 848	1 169
	Other legal forms of organization .....	30	16 882	2 422	504	165
45122	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Corporations .....	6 798	6 972 055	678 701	168 675	62 181
	Individual proprietorships .....	1 044	264 177	27 400	6 438	2 950
	Partnerships .....	242	93 133	15 714	3 171	1 024
	Other legal forms of organization .....	74	37 470	6 165	1 318	468
451220	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Corporations .....	6 798	6 972 055	678 701	168 675	62 181
	Individual proprietorships .....	1 044	264 177	27 400	6 438	2 950
	Partnerships .....	242	93 133	15 714	3 171	1 024
	Other legal forms of organization .....	74	37 470	6 165	1 318	468

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores</b>					
	<b>All establishments</b> .....	<b>36 171</b>	<b>'330 444 460</b>	<b>'30 870 965</b>	<b>'7 349 191</b>	<b>2 507 540</b>
	Corporations .....	31 212	328 153 152	30 640 697	7 297 075	2 484 323
	Individual proprietorships .....	3 835	1 274 161	123 011	28 013	13 274
	Partnerships .....	939	804 188	77 273	17 298	7 586
	Other legal forms of organization .....	185	212 959	29 984	6 805	2 357
4521	Department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Corporations .....	10 350	219 989 936	22 069 689	5 262 830	1 794 229
	Individual proprietorships .....	3	D	D	D	c
	Partnerships .....	3	D	D	D	e
	Other legal forms of organization .....	10	D	D	D	f
45211	Department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Corporations .....	10 350	219 989 936	22 069 689	5 262 830	1 794 229
	Individual proprietorships .....	3	D	D	D	c
	Partnerships .....	3	D	D	D	e
	Other legal forms of organization .....	10	D	D	D	f
452110	Department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Corporations .....	10 350	219 989 936	22 069 689	5 262 830	1 794 229
	Individual proprietorships .....	3	D	D	D	c
	Partnerships .....	3	D	D	D	e
	Other legal forms of organization .....	10	D	D	D	f
4521101	Conventional department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>2 100</b>	<b>52 453 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Corporations .....	2 100	52 453 180	6 060 867	1 463 137	414 940
	Individual proprietorships .....	—	—	—	—	—
	Partnerships .....	—	—	—	—	—
	Other legal forms of organization .....	—	—	—	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts)					
	<b>All establishments</b> .....	<b>6 378</b>	<b>'126 122 830</b>	<b>'11 329 683</b>	<b>'2 679 615</b>	<b>1 031 941</b>
	Corporations .....	6 362	126 004 609	11 316 081	2 676 192	1 030 593
	Individual proprietorships .....	3	D	D	D	c
	Partnerships .....	3	D	D	D	e
	Other legal forms of organization .....	10	D	D	D	f
4521103	National chain department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Corporations .....	1 888	41 532 147	4 692 741	1 123 501	348 696
	Individual proprietorships .....	—	—	—	—	—
	Partnerships .....	—	—	—	—	—
	Other legal forms of organization .....	—	—	—	—	—
4529	Other general merchandise stores					
	<b>All establishments</b> .....	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Corporations .....	20 862	108 163 216	8 571 008	2 034 245	690 094
	Individual proprietorships .....	3 832	D	D	D	j
	Partnerships .....	936	D	D	D	i
	Other legal forms of organization .....	175	D	D	D	g
45291	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Corporations .....	1 527	81 912 133	5 861 871	1 369 280	428 284
	Individual proprietorships .....	2	D	D	D	b
	Partnerships .....	1	D	D	D	b
	Other legal forms of organization .....	—	—	—	—	—
452910	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Corporations .....	1 527	81 912 133	5 861 871	1 369 280	428 284
	Individual proprietorships .....	2	D	D	D	b
	Partnerships .....	1	D	D	D	b
	Other legal forms of organization .....	—	—	—	—	—
45299	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Corporations .....	19 335	26 251 083	2 709 137	664 965	261 810
	Individual proprietorships .....	3 830	1 248 706	120 863	27 294	13 036
	Partnerships .....	935	D	D	D	i
	Other legal forms of organization .....	175	D	D	D	g
452990	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Corporations .....	19 335	26 251 083	2 709 137	664 965	261 810
	Individual proprietorships .....	3 830	1 248 706	120 863	27 294	13 036
	Partnerships .....	935	D	D	D	i
	Other legal forms of organization .....	175	D	D	D	g

**Table 7. Legal Form of Organization: 1997—Con.**

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
4529901	Variety stores					
	<b>All establishments</b> .....	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Corporations .....	12 377	D	D	D	m
	Individual proprietorships .....	1 213	D	D	D	h
	Partnerships .....	438	D	D	D	h
	Other legal forms of organization .....	37	D	D	D	e
4529902	Catalog showrooms					
	<b>All establishments</b> .....	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>i</b>
	Corporations .....	660	D	D	D	i
	Individual proprietorships .....	10	D	D	D	c
	Partnerships .....	1	D	D	D	a
	Other legal forms of organization .....	—	—	—	—	—
4529903	Miscellaneous general merchandise stores					
	<b>All establishments</b> .....	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Corporations .....	6 298	11 859 769	1 264 489	303 357	97 242
	Individual proprietorships .....	2 607	947 145	90 476	20 341	9 222
	Partnerships .....	496	487 429	44 478	10 146	4 142
	Other legal forms of organization .....	138	143 185	20 475	4 647	1 439
<b>453</b>	<b>Miscellaneous store retailers</b>					
	<b>All establishments</b> .....	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Corporations .....	75 643	63 708 849	8 305 679	1 885 853	564 847
	Individual proprietorships .....	43 093	9 764 118	1 242 617	278 113	135 780
	Partnerships .....	8 808	3 179 173	373 441	81 804	34 396
	Other legal forms of organization .....	2 294	1 457 021	243 687	55 137	17 963
4531	Florists					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Corporations .....	10 921	3 810 025	912 052	215 801	70 762
	Individual proprietorships .....	12 679	2 171 596	375 659	90 288	43 738
	Partnerships .....	2 236	429 368	72 163	16 700	7 796
	Other legal forms of organization .....	364	144 099	36 515	8 690	2 899
45311	Florists					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Corporations .....	10 921	3 810 025	912 052	215 801	70 762
	Individual proprietorships .....	12 679	2 171 596	375 659	90 288	43 738
	Partnerships .....	2 236	429 368	72 163	16 700	7 796
	Other legal forms of organization .....	364	144 099	36 515	8 690	2 899
453110	Florists					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Corporations .....	10 921	3 810 025	912 052	215 801	70 762
	Individual proprietorships .....	12 679	2 171 596	375 659	90 288	43 738
	Partnerships .....	2 236	429 368	72 163	16 700	7 796
	Other legal forms of organization .....	364	144 099	36 515	8 690	2 899
4532	Office supplies, stationery, & gift stores					
	<b>All establishments</b> .....	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Corporations .....	27 849	27 476 233	3 128 582	731 044	247 337
	Individual proprietorships .....	13 378	2 874 885	338 867	73 115	42 545
	Partnerships .....	2 835	871 767	110 823	23 795	12 184
	Other legal forms of organization .....	553	350 150	59 089	12 753	4 426
45321	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Corporations .....	5 786	16 512 347	1 502 807	369 554	91 987
	Individual proprietorships .....	1 195	382 751	50 144	11 760	4 222
	Partnerships .....	257	95 171	12 084	2 850	1 124
	Other legal forms of organization .....	92	85 470	15 660	3 724	788
453210	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Corporations .....	5 786	16 512 347	1 502 807	369 554	91 987
	Individual proprietorships .....	1 195	382 751	50 144	11 760	4 222
	Partnerships .....	257	95 171	12 084	2 850	1 124
	Other legal forms of organization .....	92	85 470	15 660	3 724	788
4532101	Stationery stores					
	<b>All establishments</b> .....	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Corporations .....	855	413 953	62 176	14 529	4 783
	Individual proprietorships .....	259	64 650	7 516	1 733	855
	Partnerships .....	71	22 942	3 163	749	341
	Other legal forms of organization .....	17	11 379	2 195	523	177

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
4532102	Office supplies stores					
	<b>All establishments</b> .....	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Corporations .....	4 931	16 098 394	1 440 631	355 025	87 204
	Individual proprietorships .....	936	318 101	42 628	10 027	3 367
	Partnerships .....	186	72 229	8 921	2 101	783
	Other legal forms of organization .....	75	74 091	13 465	3 201	611
45322	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Corporations .....	22 063	10 963 886	1 625 775	361 490	155 350
	Individual proprietorships .....	12 183	2 492 134	288 723	61 355	38 323
	Partnerships .....	2 578	776 596	98 739	20 945	11 060
	Other legal forms of organization .....	461	264 680	43 429	9 029	3 638
453220	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Corporations .....	22 063	10 963 886	1 625 775	361 490	155 350
	Individual proprietorships .....	12 183	2 492 134	288 723	61 355	38 323
	Partnerships .....	2 578	776 596	98 739	20 945	11 060
	Other legal forms of organization .....	461	264 680	43 429	9 029	3 638
4533	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Corporations .....	9 646	4 315 824	951 416	213 614	70 811
	Individual proprietorships .....	6 424	1 155 004	145 979	33 375	16 974
	Partnerships .....	1 160	308 202	40 027	9 061	3 955
	Other legal forms of organization .....	760	264 612	66 169	15 639	6 225
45331	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Corporations .....	9 646	4 315 824	951 416	213 614	70 811
	Individual proprietorships .....	6 424	1 155 004	145 979	33 375	16 974
	Partnerships .....	1 160	308 202	40 027	9 061	3 955
	Other legal forms of organization .....	760	264 612	66 169	15 639	6 225
453310	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Corporations .....	9 646	4 315 824	951 416	213 614	70 811
	Individual proprietorships .....	6 424	1 155 004	145 979	33 375	16 974
	Partnerships .....	1 160	308 202	40 027	9 061	3 955
	Other legal forms of organization .....	760	264 612	66 169	15 639	6 225
4539	Other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Corporations .....	27 227	28 106 767	3 313 629	725 394	175 937
	Individual proprietorships .....	10 612	3 562 633	382 112	81 335	32 523
	Partnerships .....	2 577	1 569 836	150 428	32 248	10 461
	Other legal forms of organization .....	617	698 160	81 914	18 055	4 413
45391	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Corporations .....	5 069	4 512 269	582 022	140 453	48 039
	Individual proprietorships .....	2 603	684 668	87 592	20 219	9 592
	Partnerships .....	522	196 756	24 796	5 846	2 537
	Other legal forms of organization .....	124	99 056	14 665	3 366	1 024
453910	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Corporations .....	5 069	4 512 269	582 022	140 453	48 039
	Individual proprietorships .....	2 603	684 668	87 592	20 219	9 592
	Partnerships .....	522	196 756	24 796	5 846	2 537
	Other legal forms of organization .....	124	99 056	14 665	3 366	1 024
45392	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Corporations .....	3 474	2 309 063	319 270	69 624	13 660
	Individual proprietorships .....	1 726	473 206	53 478	11 496	4 196
	Partnerships .....	411	174 061	21 068	4 653	1 226
	Other legal forms of organization .....	87	44 468	7 336	1 809	428
453920	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Corporations .....	3 474	2 309 063	319 270	69 624	13 660
	Individual proprietorships .....	1 726	473 206	53 478	11 496	4 196
	Partnerships .....	411	174 061	21 068	4 653	1 226
	Other legal forms of organization .....	87	44 468	7 336	1 809	428

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45393	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Corporations .....	4 491	11 739 349	1 001 310	210 492	35 140
	Individual proprietorships .....	567	668 699	50 899	10 782	2 545
	Partnerships .....	310	589 856	41 311	8 201	1 602
	Other legal forms of organization .....	117	349 587	29 229	6 571	1 114
453930	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Corporations .....	4 491	11 739 349	1 001 310	210 492	35 140
	Individual proprietorships .....	567	668 699	50 899	10 782	2 545
	Partnerships .....	310	589 856	41 311	8 201	1 602
	Other legal forms of organization .....	117	349 587	29 229	6 571	1 114
45399	All other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Corporations .....	14 193	9 546 086	1 411 027	304 825	79 098
	Individual proprietorships .....	5 716	1 736 060	190 143	38 838	16 190
	Partnerships .....	1 334	609 163	63 253	13 548	5 096
	Other legal forms of organization .....	289	205 049	30 684	6 309	1 847
453991	Tobacco stores					
	<b>All establishments</b> .....	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Corporations .....	2 809	2 308 455	168 516	36 601	11 245
	Individual proprietorships .....	715	470 147	26 586	5 745	2 257
	Partnerships .....	296	218 661	13 335	2 736	1 086
	Other legal forms of organization .....	64	71 089	4 937	1 311	292
453998	All other miscellaneous store retailers (except tobacco stores)					
	<b>All establishments</b> .....	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Corporations .....	11 384	7 237 631	1 242 511	268 224	67 853
	Individual proprietorships .....	5 001	1 265 913	163 557	33 093	13 933
	Partnerships .....	1 038	390 502	49 918	10 812	4 010
	Other legal forms of organization .....	225	133 960	25 747	4 998	1 555
<b>454</b>	<b>Nonstore retailers</b>					
	<b>All establishments</b> .....	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Corporations .....	32 489	104 118 850	11 091 450	2 603 924	442 117
	Individual proprietorships .....	8 905	3 532 930	380 328	87 548	29 394
	Partnerships .....	1 964	13 255 317	588 716	142 093	22 941
	Other legal forms of organization .....	1 124	2 199 554	262 850	60 659	11 541
4541	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Corporations .....	7 545	66 137 962	5 254 304	1 197 879	196 312
	Individual proprietorships .....	1 865	936 104	91 316	20 948	6 649
	Partnerships .....	464	11 465 707	336 589	81 055	12 265
	Other legal forms of organization .....	139	478 532	61 222	13 660	3 180
45411	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Corporations .....	7 545	66 137 962	5 254 304	1 197 879	196 312
	Individual proprietorships .....	1 865	936 104	91 316	20 948	6 649
	Partnerships .....	464	11 465 707	336 589	81 055	12 265
	Other legal forms of organization .....	139	478 532	61 222	13 660	3 180
454110	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Corporations .....	7 545	66 137 962	5 254 304	1 197 879	196 312
	Individual proprietorships .....	1 865	936 104	91 316	20 948	6 649
	Partnerships .....	464	11 465 707	336 589	81 055	12 265
	Other legal forms of organization .....	139	478 532	61 222	13 660	3 180
4542	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Corporations .....	5 045	6 057 511	1 205 462	285 559	58 893
	Individual proprietorships .....	1 654	487 491	64 328	14 939	4 753
	Partnerships .....	262	196 975	31 352	7 120	1 568
	Other legal forms of organization .....	109	142 520	32 286	7 648	1 134
45421	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Corporations .....	5 045	6 057 511	1 205 462	285 559	58 893
	Individual proprietorships .....	1 654	487 491	64 328	14 939	4 753
	Partnerships .....	262	196 975	31 352	7 120	1 568
	Other legal forms of organization .....	109	142 520	32 286	7 648	1 134

**Table 7. Legal Form of Organization: 1997—Con.**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and legal form of organization	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454210	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Corporations .....	5 045	6 057 511	1 205 462	285 559	58 893
	Individual proprietorships .....	1 654	487 491	64 328	14 939	4 753
	Partnerships .....	262	196 975	31 352	7 120	1 568
	Other legal forms of organization .....	109	142 520	32 286	7 648	1 134
4543	Direct selling establishments					
	<b>All establishments</b> .....	<b>'27 399</b>	<b>'37 203 849</b>	<b>'5 246 485</b>	<b>'1 265 416</b>	<b>'221 239</b>
	Corporations .....	19 899	31 923 377	4 631 684	1 120 486	186 912
	Individual proprietorships .....	5 386	2 109 335	224 684	51 661	17 992
	Partnerships .....	1 238	1 592 635	220 775	53 918	9 108
	Other legal forms of organization .....	876	1 578 502	169 342	39 351	7 227
45431	Fuel dealers					
	<b>All establishments</b> .....	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Corporations .....	10 099	19 105 488	2 385 824	596 500	88 311
	Individual proprietorships .....	1 141	923 541	75 990	18 211	4 321
	Partnerships .....	651	1 201 467	162 298	40 899	5 663
	Other legal forms of organization .....	641	1 391 753	131 181	31 008	5 483
454311	Heating oil dealers					
	<b>All establishments</b> .....	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Corporations .....	4 570	11 894 799	1 351 142	342 859	46 667
	Individual proprietorships .....	630	624 077	39 820	9 999	2 460
	Partnerships .....	153	451 959	62 890	16 940	1 929
	Other legal forms of organization .....	304	895 948	74 013	17 310	3 050
454312	Liquefied petroleum gas (bottled gas) dealers					
	<b>All establishments</b> .....	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Corporations .....	5 427	7 149 235	1 027 882	252 010	41 249
	Individual proprietorships .....	381	270 541	32 182	7 408	1 526
	Partnerships .....	478	741 758	98 807	23 815	3 681
	Other legal forms of organization .....	337	495 805	57 168	13 698	2 433
454319	Other fuel dealers					
	<b>All establishments</b> .....	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Corporations .....	102	61 454	6 800	1 631	395
	Individual proprietorships .....	130	28 923	3 988	804	335
	Partnerships .....	20	7 750	601	144	53
	Other legal forms of organization .....	—	—	—	—	—
45439	Other direct selling establishments					
	<b>All establishments</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	Corporations .....	9 800	12 817 889	2 245 860	523 986	98 601
	Individual proprietorships .....	4 245	1 185 794	148 694	33 450	13 671
	Partnerships .....	587	391 168	58 477	13 019	3 445
	Other legal forms of organization .....	235	186 749	38 161	8 343	1 744
454390	Other direct selling establishments					
	<b>All establishments</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	Corporations .....	9 800	12 817 889	2 245 860	523 986	98 601
	Individual proprietorships .....	4 245	1 185 794	148 694	33 450	13 671
	Partnerships .....	587	391 168	58 477	13 019	3 445
	Other legal forms of organization .....	235	186 749	38 161	8 343	1 744
4543901	Direct selling, furniture, home furnishings, electronics, & appl					
	<b>All establishments</b> .....	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Corporations .....	2 836	3 086 912	483 881	110 786	24 244
	Individual proprietorships .....	1 217	360 945	40 888	9 156	3 819
	Partnerships .....	157	113 785	15 198	3 459	884
	Other legal forms of organization .....	74	55 651	11 087	2 676	556
4543902	Direct selling, books, periodicals, videos, & compact discs					
	<b>All establishments</b> .....	<b>'1 263</b>	<b>'1 751 884</b>	<b>'324 225</b>	<b>'69 601</b>	<b>'19 475</b>
	Corporations .....	760	1 508 248	278 731	59 451	15 433
	Individual proprietorships .....	449	159 792	29 660	6 832	3 047
	Partnerships .....	42	69 229	13 737	2 872	859
	Other legal forms of organization .....	12	14 615	2 097	446	136
4543903	Direct selling, other merchandise					
	<b>All establishments</b> .....	<b>9 320</b>	<b>'9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Corporations .....	6 204	8 222 729	1 483 248	353 749	58 924
	Individual proprietorships .....	2 579	665 057	78 146	17 462	6 805
	Partnerships .....	388	208 154	29 542	6 688	1 702
	Other legal forms of organization .....	149	116 483	24 977	5 221	1 052

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **LEGAL FORM OF ORGANIZATION OF ESTABLISHMENTS**

The legal form of organization of establishments in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail establishments was generally based on information from administrative records of other Federal agencies.

This report presents data for establishments by the following legal forms of organization:

1. Corporations.
2. Individual proprietorships.
3. Partnerships.
4. Cooperative associations (Sector 42—Wholesale Trade only).
5. Other.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Retail trade figures represent a summary of reports for individual establishments rather than

companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each retail trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe stores" classification.

### **NUMBER OF FIRMS**

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consist of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

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**SALES (\$1,000)**

Includes merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not

include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; gross sales and receipts of departments or concessions operated by other companies; and commissions or receipts from the sale of government lottery tickets.

Sales do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.



# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### 44-45 RETAIL TRADE

The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. These include establishments, such as office supply stores, computer and software stores, building materials dealers, plumbing supply stores, and electrical supply stores. Catalog showrooms, gasoline service stations, automotive dealers, and mobile home dealers are treated as store retailers.

In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. For example, new automobile dealers, electronic and appliance stores, and musical instrument and supply stores often provide repair services. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified in this sector.

The first eleven subsectors of retail trade are store retailers. The establishments are grouped into industries and industry groups typically based on one or more of the following criteria:

The merchandise line or lines carried by the store; for example, specialty stores are distinguished from general-line stores.

The usual trade designation of the establishments. This criterion applies in cases where a store type is well recognized by the industry and the public, but difficult to define strictly in terms of commodity lines carried; for example, pharmacies, hardware stores, and department stores.

Capital requirements in terms of display equipment; for example, food stores have equipment requirements not found in other retail industries.

Human resource requirements in terms of expertise; for example, the staff of an automobile dealer requires knowledge in financing, registering, and licensing issues that are not necessary in other retail industries.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods, such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes.

The buying of goods for resale is a characteristic of retail trade establishments that particularly distinguishes them from establishments in the agriculture, manufacturing, and construction industries. For example, farms that sell their products at or from the point of production are not classified in retail, but rather in agriculture. Similarly, establishments that both manufacture and sell their products to the general public are not classified in retail, but rather in manufacturing. However, establishments that engage in processing activities incidental to retailing are classified in retail. This includes establishments, such as optical goods stores that do in-store grinding of lenses, and meat and seafood markets.

Wholesalers also engage in the buying of goods for resale, but they are not usually organized to serve the general public. They typically operate from a warehouse or office and neither the design nor the location of these premises is intended to solicit a high volume of walk-in traffic. Wholesalers supply institutional, industrial, wholesale, and retail clients; their operations are, therefore, generally organized to purchase, sell, and deliver merchandise in larger quantities. However, dealers of durable nonconsumer goods, such as farm machinery and heavy duty trucks, are included in wholesale trade even if they often sell these products in single units.

### 441 Motor Vehicle and Parts Dealers

Industries in the Motor Vehicle and Parts Dealers subsector retail motor vehicle and parts merchandise from fixed point-of-sale locations. Establishments in this subsector typically operate from a showroom and/or an open lot where the vehicles are on display. The display of

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vehicles and the related parts require little by way of display equipment. The personnel generally include both the sales and sales support staff familiar with the requirements for registering and financing a vehicle as well as a staff of parts experts and mechanics trained to provide repair and maintenance services for the vehicles. Specific industries have been included in this subsector to identify the type of vehicle being retailed.

Sales of capital or durable nonconsumer goods, such as medium and heavy-duty trucks, are always included in wholesale trade. These goods are virtually never sold through retail methods.

#### **4411 Automobile Dealers**

This industry group comprises establishments primarily engaged in retailing new and used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **44111 New Car Dealers**

This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

##### **441110 New Car Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

The data published with NAICS code 441110 are comprised of the following SIC industry:

5511 Motor vehicle dealers (new and used)

##### **44112 Used Car Dealers**

This industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **441120 Used Car Dealers**

This U.S. industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

The data published with NAICS code 441120 are comprised of the following SIC industry:

5521 Motor vehicle dealers (used only)

#### **4412 Other Motor Vehicle Dealers**

This industry group comprises establishments primarily engaged in retailing new and used vehicles (except automobiles, light trucks, such as sport utility vehicles, and passenger and cargo vans).

##### **44121 Recreational Vehicle Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

##### **441210 Recreational Vehicle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

The data published with NAICS code 441210 are comprised of the following SIC industry:

5561 Recreational vehicle dealers

##### **44122 Motorcycle, Boat, and Other Motor Vehicle Dealers**

This industry comprises establishments primarily engaged in retailing new and used motorcycles, boats, and other vehicles (except automobiles, light trucks, and recreational vehicles), or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

##### **441221 Motorcycle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used motorcycles, motor scooters, motor bikes, mopeds, off-road all-terrain vehicles, and personal watercraft, or retailing these new vehicles in combination with repair services and selling replacement parts and accessories.

The data published with NAICS code 441221 are comprised of the following SIC industry:

5571 Motorcycle dealers

##### **441222 Boat Dealers**

This U.S. industry comprises establishments primarily engaged in (1) retailing new and/or used boats or retailing new boats in combination with activities, such as repair services and selling replacement parts and accessories, and/or (2) retailing new and/or used outboard motors, boat trailers, marine supplies, parts, and accessories.

The data published with NAICS code 441222 are comprised of the following SIC industry:

5551 Boat dealers

## **441229 All Other Motor Vehicle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used utility trailers and vehicles (except automobiles, light trucks, recreational vehicles, motorcycles, boats, motor scooters, motorbikes, off-road all-terrain vehicles, and personal watercraft) or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

The data published with NAICS code 441229 are comprised of the following SIC industry:

5599 Automotive dealers, not elsewhere classified

## **4413 Automotive Parts, Accessories, and Tire Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: Automotive Parts and Accessories Stores, 44131; and 44132, Tire Dealers.

### **44131 Automotive Parts and Accessories Stores**

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

### **441310 Automotive Parts and Accessories Stores**

This U.S. industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

The data published with NAICS code 441310 are comprised of these parts of the following SIC industries:

5013 (pt) Motor vehicle supplies and new parts  
jobbers (retail)

5531 (pt) Auto supplies stores

5731 (pt) Automotive radio stores

### **4413101 Auto Supplies Stores**

Establishments primarily engaged in retailing auto supplies, such as automotive batteries, parts, accessories, and sundry supplies. These establishments also may sell

automotive tires. These establishments may have facilities to perform motor vehicle service work. Establishments primarily engaged in selling and installing custom-made seat covers are included here.

### **4413102 Automotive Radio Stores**

Establishments primarily engaged in retailing automotive radios and other automotive sound reproducing equipment. These establishments may also perform incidental installation and repair work.

### **4413103 Motor Vehicle Supplies and New Parts Jobbers (Retail)**

Establishments primarily engaged in retailing motor vehicle supplies and new parts. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44132 Tire Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

### **441320 Tire Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

The data published with NAICS code 441320 are comprised of these parts of the following SIC industries:

5014 (pt) Tire and tube merchants (retail)

5531 (pt) New tire dealers

### **4413201 New Tire Dealers**

Establishments primarily engaged in retailing new automotive tires and tubes. These establishments generally have facilities to perform installation and repair services related to the sale of tires.

### **4413202 Tire and Tube Merchants (Retail)**

Establishments primarily engaged in retailing new tires and tubes for passenger and commercial vehicles. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **442 Furniture and Home Furnishings Stores**

Industries in the Furniture and Home Furnishings Stores subsector retail new furniture and home furnishings merchandise from fixed point-of-sale locations. Establishments in this subsector usually operate from showrooms and have substantial areas for the presentation of their products. Many offer interior decorating services in addition to the sale of products.

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## **4421 Furniture Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44211, Furniture Stores.

### **44211 Furniture Stores**

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, and/or floor covering.

### **442110 Furniture Stores**

This U.S. industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, and/or floor covering.

The data published with NAICS code 442110 are comprised of these parts of the following SIC industries:

- 5021 (pt) Office and business furniture merchants (retail)
- 5712 (pt) Furniture warehouse showrooms
- 5712 (pt) Sleep shop and waterbed stores
- 5712 (pt) Furniture stores, except custom
- 5712 (pt) Specialty furniture stores, except custom

### **4421101 Furniture Stores, Except Custom**

Establishments primarily engaged in retailing new household furniture (except custom-made furniture). These establishments may also provide interior design services and sell floor coverings, other home furnishings, and major appliances, such as refrigerators, stoves, freezers, and televisions.

### **4421102 Furniture Warehouse Showrooms**

Establishments, known as furniture warehouse showrooms, primarily engaged in retailing the same merchandise as furniture stores, but operating as warehouse showrooms where customers make their furniture selections from items on display in the showroom. The furniture is then taken from a warehouse adjacent to the showroom (usually under the same roof) for delivery to or pick-up by the customer.

### **4421103 Sleep Shop and Waterbed Stores**

Establishments primarily engaged in retailing new mattresses, box springs, and other sleep equipment, including waterbeds.

### **4421104 Specialty Furniture Stores, Except Custom**

Establishments primarily engaged in retailing specialty furniture, such as children's, outdoor, office, and computer-related furniture.

#### **44211041 Specialty Furniture Stores, Except Custom**

Establishments primarily engaged in retailing specialty furniture, such as children's, outdoor, and computer-related furniture.

#### **44211042 Office and Business Furniture Merchants (Retail)**

Establishments primarily engaged in retailing filing cabinets (wood or steel), desks, and other office and business furniture. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **4422 Home Furnishings Stores**

This industry group comprises establishments primarily engaged in retailing new home furnishings (except furniture).

### **44221 Floor Covering Stores**

This industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

### **442210 Floor Covering Stores**

This U.S. industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

The data published with NAICS code 442210 are comprised of these parts of the following SIC industries:

- 5023 (pt) Floor covering merchants (retail)
- 5713 Floor covering stores

#### **4422101 Floor Covering Stores**

Establishments primarily engaged in retailing rugs, carpets, floor tile (i.e., rubber, vinyl, asphalt), and related products. These establishments may also perform incidental installation.

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#### **4422102 Floor Covering Merchants (Retail)**

Establishments primarily engaged in retailing carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44229 Other Home Furnishings Stores**

This industry comprises establishments primarily engaged in retailing new home furnishings (except furniture and floor coverings).

#### **442291 Window Treatment Stores**

This U.S. industry comprises establishments primarily engaged in retailing new window treatments, such as curtains, drapes, blinds, and shades.

The data published with NAICS code 442291 are comprised of these parts of the following SIC industries:

- 5714 (pt) Drapery and curtain stores, except custom
- 5719 (pt) Blind and shade stores

#### **4422911 Drapery and Curtain Stores, Except Custom**

Establishments primarily engaged in retailing packaged draperies and curtains.

#### **4422912 Blind and Shade Stores**

Establishments primarily engaged in retailing blinds, shades, and similar window treatments. Establishments producing custom-made window shades and venetian blinds for household use are included here.

#### **442299 All Other Home Furnishings Stores**

This U.S. industry comprises establishments primarily engaged in retailing new home furnishings (except floor coverings, furniture, and window treatments).

The data published with NAICS code 442299 are comprised of this part of the following SIC industry:

- 5719 (pt) All other home furnishings stores

#### **443 Electronics and Appliance Stores**

Industries in the Electronics and Appliance Stores subsector retail new electronics and appliance merchandise from point-of-sale locations. Establishments in this subsector often operate from locations that have special provisions for floor displays requiring special electrical capacity to accommodate the proper demonstration of the products. The staff includes sales personnel knowledgeable in the characteristics and warranties of the line of goods retailed and may also include trained repair persons to

handle the maintenance and repair of the electronic equipment and appliances. The classifications within this subsector are made principally on the type of product and knowledge required to operate each type of store.

#### **4431 Electronics and Appliance Stores**

This industry group comprises establishments primarily engaged in retailing the following new products: household-type appliances, cameras, computers, and other electronic goods.

#### **44311 Appliance, Television, and Other Electronics Stores**

This industry comprises establishments primarily engaged in retailing one of the following: (1) retailing an array of new household-type appliances and consumer-type electronic products, such as radios, televisions, and computers; (2) specializing in retailing a single line of new consumer-type electronic products (except computers); and (3) retailing these new products in combination with repair services.

#### **443111 Household Appliance Stores**

This U.S. industry comprises establishments known as appliance stores primarily engaged in retailing an array of new household appliances, such as refrigerators, dishwashers, ovens, irons, coffeemakers, hair dryers, electric razors, room air-conditioners, microwave ovens, sewing machines, and vacuum cleaners, or retailing new appliances in combination with appliance repair services.

The data published with NAICS code 443111 are comprised of the following SIC industry:

- 5722 Household appliance stores

#### **443112 Radio, Television, and Other Electronics Stores**

This U.S. industry comprises: (1) establishments known as consumer electronics stores primarily engaged in retailing a general line of new consumer-type electronic products; (2) establishments specializing in retailing a single line of consumer-type electronic products (except computers); or (3) establishments primarily engaged in retailing these new electronic products in combination with repair services.

The data published with NAICS code 443112 are comprised of these parts of the following SIC industries:

- 5731 (pt) Other radio, television, and electronics stores
- 5999 (pt) Typewriter shops
- 5999 (pt) Telephone stores

#### **4431121 Typewriter Shops**

Establishments primarily engaged in retailing typewriters. These establishments may also rent and/or repair typewriters.

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### **4431122 Telephone Stores**

Establishments primarily engaged in retailing telephones and telephone parts and supplies.

### **4431123 Other Radio, Television, and Electronics Stores**

Establishments primarily engaged in retailing radios and stereo equipment (except automotive), television sets, record players, and other consumer audio and video electronic equipment. These establishments may also sell additional lines, such as household appliances; computers, computer peripheral equipment, and software; musical instruments; or prerecorded records and tapes. These establishments may also perform incidental installation and repair work.

### **44312 Computer and Software Stores**

This industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

### **443120 Computer and Software Stores**

This U.S. industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

The data published with NAICS code 443120 are comprised of these parts of the following SIC industries:

- 5045 (pt) Computer and peripheral equipment merchants (retail)
- 5045 (pt) Computer software merchants (retail)
- 5734 (pt) Computer stores
- 5734 (pt) Computer stores (custom assembly)
- 5734 (pt) Computer software stores

### **4431201 Computer Stores (Custom Assembly)**

Establishments primarily engaged in custom assembly and retail sales of computers and computer peripheral equipment. These establishments may also sell computer software and computer furniture and perform incidental repair work.

### **4431202 Other Computer Stores**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment not assembled at the sales location. These establishments may also sell computer software and computer furniture, and perform incidental installation and repair work.

### **44312021 Computer Stores**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment not assembled at the sales location. These establishments may also sell computer software and computer furniture and perform incidental installation and repair work.

### **44312022 Computer and Peripheral Equipment Merchants (Retail)**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **4431203 Prepackaged Software Stores**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories.

### **44312031 Computer Software Stores**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories.

### **44312032 Computer Software Merchants (Retail)**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44313 Camera and Photographic Supplies Stores**

This industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

### **443130 Camera and Photographic Supplies Stores**

This U.S. industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

The data published with NAICS code 443130 are comprised of the following SIC industry:

- 5946 Camera and photographic supply stores

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## **444 Building Material and Garden Equipment and Supplies Dealers**

Industries in the Building Material and Garden Equipment and Supplies Dealers subsector retail new building material and garden equipment and supplies merchandise from fixed point-of-sale locations. Establishments in this subsector have display equipment designed to handle lumber and related products and garden equipment and supplies that may be kept either indoors or outdoors under covered areas. The staff is usually knowledgeable in the use of the specific products being retailed in the construction, repair, and maintenance of the home and associated grounds.

### **4441 Building Material and Supplies Dealers**

This industry group comprises establishments primarily engaged in retailing new building materials and supplies.

#### **44411 Home Centers**

This industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

#### **444110 Home Centers**

This U.S. industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

The data published with NAICS code 444110 are comprised of this part of the following SIC industry:

5211 (pt) Home centers

#### **44412 Paint and Wallpaper Stores**

This industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

#### **444120 Paint and Wallpaper Stores**

This U.S. industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

The data published with NAICS code 444120 are comprised of these parts of the following SIC industries:

5198 (pt) Paint, varnish, and supplies merchants (retail)

5231 (pt) Retail paint and wallpaper stores

### **4441201 Retail Paint and Wallpaper Stores**

Establishments primarily engaged in retailing paint, wallpaper, or a combination of these lines.

### **4441202 Paint, Varnish, and Supplies Merchants (Retail)**

Establishments primarily engaged in retailing paints, varnishes, wallpaper, and supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44413 Hardware Stores**

This industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

#### **444130 Hardware Stores**

This U.S. industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

The data published with NAICS code 444130 are comprised of the following SIC industry:

5251 Hardware stores

### **44419 Other Building Material Dealers**

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **444190 Other Building Material Dealers**

This U.S. industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

The data published with NAICS code 444190 are comprised of these parts of the following SIC industries:

5031 (pt) Lumber merchants with yard (retail)

5031 (pt) Plywood, veneer, and millwork merchants (retail)

5032 (pt) Brick, block, tile, clay/cement sewer pipe merchants (retail)

- 5032 (pt) Sand, gravel, and stone merchants (retail)
- 5032 (pt) Cement, lime, and related products merchants (retail)
- 5033 (pt) Roofing, siding, and insulation merchants (retail)
- 5039 (pt) Flat glass and other construction glass merchants (retail)
- 5039 (pt) Other building material merchants (retail)
- 5063 (pt) Electrical supplies stores (retail)
- 5074 (pt) Plumbing and heating equipment and supplies merchants (retail)
- 5211 (pt) Retail lumber yards
- 5211 (pt) Retail building material dealers
- 5231 (pt) Retail glass dealers

#### **4441901 Retail Lumber Yards**

Establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

#### **44419011 Retail Lumber Yards**

Establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

#### **44419012 Lumber Merchants With Yard (Retail)**

Establishments primarily engaged in retailing rough, dressed, and finished lumber. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902 All Other Building Material Dealers**

Establishments (except those known as home centers, paint and wallpaper stores, hardware stores, and retail lumber yards) primarily engaged in retailing specialized lines of new building materials, such as fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **44419021 Retail Glass Dealers**

Establishments primarily engaged in retailing glass, including mirrored glass.

#### **44419022 Flat Glass and Other Construction Glass Merchants (Retail)**

Establishments primarily engaged in retailing flat glass, glass blocks, plate glass, window glass, and building glass. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419023 Retail Building Material Dealers**

Establishments primarily engaged in retailing specialized lines of building materials (except lumber, paint, and hardware), such as brick and blocks, ceramic tile, stone, cement, sand, gravel, fencing, roofing, siding, doors and windows, wallboard, lime, plaster, prefabricated buildings, and kitchen and bath cabinets and countertops to be installed.

#### **44419024 Plywood, Veneer, and Millwork Merchants (Retail)**

Establishments primarily engaged in retailing plywood (hardwood, softwood, and nonwood face), veneer, door and window frames, and overhead doors (in wood or metal). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419025 Brick, Block, Tile, Clay/Cement Sewer Pipe Merchants (Retail)**

Establishments primarily engaged in retailing brick, block, tile, and clay construction materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419026 Sand, Gravel, and Stone Merchants (Retail)**

Establishments primarily engaged in retailing sand, gravel, and stone. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419027 Cement, Lime, and Related Products Merchants (Retail)**

Establishments primarily engaged in retailing cement, lime, asphalt, and other related products. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419028 Roofing, Siding, and Insulation Merchants (Retail)**

Establishments primarily engaged in retailing roofing, siding (except wood), and insulation materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419029 Other Building Material Merchants (Retail)**

Establishments primarily engaged in retailing building and construction paper, plastics building materials, prefabricated structural assemblies (including modular homes),



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and other building materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902a Electrical Supplies Stores (Retail)**

Establishments primarily engaged in retailing electrical supplies and electric light fixtures. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902b Plumbing and Heating Equipment and Supplies Merchants (Retail)**

Establishments primarily engaged in retailing hydronic plumbing and heating equipment and supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4442 Lawn and Garden Equipment and Supplies Stores**

This industry group comprises establishments primarily engaged in retailing new lawn and garden equipment and supplies.

#### **44421 Outdoor Power Equipment Stores**

This industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

#### **444210 Outdoor Power Equipment Stores**

This U.S. industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

The data published with NAICS code 444210 are comprised of these parts of the following SIC industries:

5083 (pt) Lawn and garden machinery and equipment dealers (retail)

5261 (pt) Outdoor power equipment stores

#### **4442101 Outdoor Power Equipment Stores**

Establishments primarily engaged in retailing outdoor power equipment, such as power lawnmowers, chain saws, garden tillers, and snowblowers. These establishments generally also perform repair services.

#### **4442102 Lawn and Garden Machinery and Equipment Dealers (Retail)**

Establishments primarily engaged in retailing lawn and garden machinery and equipment. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44422 Nursery and Garden Centers**

This industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

#### **444220 Nursery and Garden Centers**

This U.S. industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

The data published with NAICS code 444220 are comprised of these parts of the following SIC industries:

5191 (pt) Farm supplies dealers (retail)

5193 (pt) Flower, nursery stock, and florists' supplies merchants (retail)

5261 (pt) Nursery and garden centers

#### **4442201 Nursery and Garden Centers**

Establishments primarily engaged in retailing nursery stock, bulbs, and other garden supplies and tools. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves.

#### **4442202 Farm Supplies Dealers (Retail)**

Establishments primarily engaged in retailing farm supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4442203 Flower, Nursery Stock and Florists' Supplies Merchants (Retail)**

Establishments primarily engaged in retailing flowers, nursery stock, and florists' supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **445 Food and Beverage Stores**

Industries in the Food and Beverage Stores subsector usually retail food and beverage merchandise from fixed point-of-sale locations. Establishments in this subsector have special equipment (e.g., freezers, refrigerated display cases, refrigerators) for displaying food and beverage goods. They have staff trained in the processing of food products to guarantee the proper storage and sanitary conditions required by regulatory authority.

#### **4451 Grocery Stores**

This industry group comprises establishments primarily engaged in retailing a general line of food products.

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### **44511 Supermarkets and Other Grocery (except Convenience) Stores**

This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

### **445110 Supermarkets and Other Grocery (except Convenience) Stores**

This U.S. industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

The data published with NAICS code 445110 are comprised of these parts of the following SIC industries:

- 5411 (pt) Delicatessens, primarily selling meats and a range of grocery items
- 5411 (pt) Supermarkets and grocery stores

### **4451101 Supermarkets and Grocery Stores**

Establishments, known as supermarkets, food stores, grocery stores, and food warehouse stores, primarily engaged in retailing a general line of canned and frozen foods; fresh fruits and vegetables; fresh and prepared meats, fish, and poultry; eggs; bakery and dairy products; and other prepackaged grocery items.

### **4451102 Delicatessens, Primarily Selling Meats and a Range of Grocery Items**

Establishments, known as delicatessens, engaged in retailing prepared meats, such as cold cuts and oven-roasted and smoked meats and a full line of grocery items. These establishments often prepare sandwiches and party platters for carry-out consumption.

### **44512 Convenience Stores**

This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

### **445120 Convenience Stores**

This U.S. industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

The data published with NAICS code 445120 are comprised of this part of the following SIC industry:

- 5411 (pt) Convenience stores

### **4452 Specialty Food Stores**

This industry group comprises establishments primarily engaged in retailing specialized lines of food.

### **44521 Meat Markets**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

### **445210 Meat Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

The data published with NAICS code 445210 are comprised of these parts of the following SIC industries:

- 5411 (pt) Delicatessens, primarily selling fresh and prepared meats
- 5421 (pt) Meat markets

### **4452101 Meat Markets**

Establishments primarily engaged in retailing fresh, frozen, or cured meats. Meat markets may butcher animals for their own account, or they may buy from others. Establishments selling poultry may kill or dress the poultry they sell.

### **4452102 Delicatessens, Primarily Selling Fresh and Prepared Meats**

Establishments, known as delicatessens, engaged in retailing prepared meats, such as cold cuts and oven-roasted and smoked meats, and a limited line of grocery items, such as bread and condiments. These establishments often prepare sandwiches and party platters for carry-out consumption.

### **44522 Fish and Seafood Markets**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

### **445220 Fish and Seafood Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

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The data published with NAICS code 445220 are comprised of this part of the following SIC industry:

5421 (pt) Fish and seafood markets

#### **44523 Fruit and Vegetable Markets**

This industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

#### **445230 Fruit and Vegetable Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

The data published with NAICS code 445230 are comprised of the following SIC industry:

5431 Fruit and vegetable markets

#### **44529 Other Specialty Food Stores**

This industry comprises establishments primarily engaged in retailing specialty foods (except meat, fish, seafood, and fruits and vegetables) not for immediate consumption and not made on premises.

#### **445291 Baked Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing baked goods not for immediate consumption and not made on the premises.

The data published with NAICS code 445291 are comprised of this part of the following SIC industry:

5461 (pt) Baked goods stores

#### **445292 Confectionery and Nut Stores**

This U.S. industry comprises establishments primarily engaged in retailing candy and other confections, nuts, and popcorn not for immediate consumption and not made on the premises.

The data published with NAICS code 445292 are comprised of this part of the following SIC industry:

5441 (pt) Confectionery and nut stores

#### **445299 All Other Specialty Food Stores**

This U.S. industry comprises establishments primarily engaged in retailing miscellaneous specialty foods (except meat, fish, seafood, fruit and vegetables, confections, nuts, popcorn, and baked goods) not for immediate consumption and not made on the premises.

The data published with NAICS code 445299 are comprised of these parts of the following SIC industries:

5451 Dairy products stores

5499 (pt) Miscellaneous food stores

#### **4452991 Miscellaneous Food Stores**

Establishments primarily engaged in retailing specialized foods not elsewhere classified, such as eggs; packaged coffee, tea, herbs, and spices; nationality foods; and other specialty foods, not for immediate consumption. Establishments may roast and grind the coffee they sell on the premises. Included are establishments selling soft drinks for off-premise consumption. Establishments bottling natural or mineral water for retail sale are classified here if not engaged in pasteurization, carbonization, or other processing.

#### **4452992 Dairy Products Stores**

Establishments primarily engaged in retailing over-the-counter packaged dairy products, such as milk, cream, butter, cheese, and ice cream for off-premises consumption.

#### **4453 Beer, Wine, and Liquor Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44531, Beer, Wine, and Liquor Stores.

#### **44531 Beer, Wine, and Liquor Stores**

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

#### **445310 Beer, Wine, and Liquor Stores**

This U.S. industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

The data published with NAICS code 445310 are comprised of the following SIC industry:

5921 Liquor stores

#### **446 Health and Personal Care Stores**

Industries in the Health and Personal Care Stores sub-sector retail health and personal care merchandise from fixed point-of-sale locations. Establishments in this sub-sector are characterized principally by the products they retail, and some health and personal care stores may have specialized staff trained in dealing with the products. Staff may include pharmacists, opticians, and other professionals engaged in retailing, advising customers, and/or fitting the product sold to the customer's needs.

#### **4461 Health and Personal Care Stores**

This industry group comprises establishments primarily engaged in retailing health and personal care products.

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### **44611 Pharmacies and Drug Stores**

This industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

#### **446110 Pharmacies and Drug Stores**

This U.S. industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

The data published with NAICS code 446110 are comprised of these parts of the following SIC industries:

5912 (pt) Pharmacies and drug stores

5912 (pt) Proprietary stores

#### **4461101 Pharmacies and Drug Stores**

Establishments primarily engaged in retailing prescription drugs. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These establishments frequently sell other items, such as proprietary drugs, medicines, and health and first-aid products; cosmetics; toiletries; greeting cards; magazines; tobacco; and candy.

#### **4461102 Proprietary Stores**

Establishments primarily engaged in retailing nonprescription drugs and medicines, health remedies, and first-aid products. These stores do not sell prescription drugs and frequently sell other lines, such as beauty preparations, household supplies, and candy and prepackaged snacks.

### **44612 Cosmetics, Beauty Supplies, and Perfume Stores**

This industry comprises establishments known as a cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

#### **446120 Cosmetics, Beauty Supplies, and Perfume Stores**

This U.S. industry comprises establishments known as cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

The data published with NAICS code 446120 are comprised of these parts of the following SIC industries:

5087 (pt) Beauty and barber shop equipment and supplies stores (retail)

5999 (pt) Cosmetics, beauty supplies, and perfume stores

### **4461201 Cosmetics, Beauty Supplies, and Perfume Stores**

Establishments primarily engaged in selling cosmetics, beauty aids, and perfume.

#### **4461202 Beauty and Barber Shop Equipment and Supplies Stores (Retail)**

Establishments primarily engaged in retailing barber shop and beauty parlor equipment and supplies, such as furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44613 Optical Goods Stores**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

#### **446130 Optical Goods Stores**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

The data published with NAICS code 446130 are comprised of the following SIC industry:

5995 Optical goods stores

### **44619 Other Health and Personal Care Stores**

This industry comprises establishments primarily engaged in retailing health and personal care items (except drugs, medicines, optical goods, perfumes, cosmetics, and beauty supplies).

#### **446191 Food (Health) Supplement Stores**

This U.S. industry comprises establishments primarily engaged in retailing food supplement products, such as vitamins, nutrition supplements, and body enhancing supplements.

The data published with NAICS code 446191 are comprised of this part of the following SIC industry:

5499 (pt) Food (health) supplement stores

## **446199 All Other Health and Personal Care Stores**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of health and personal care merchandise (except drugs, medicines, optical goods, cosmetics, beauty supplies, perfume, and food supplement products).

The data published with NAICS code 446199 are comprised of these parts of the following SIC industries:

5047 (pt) Surgical, medical, and hospital supplies stores (retail)

5999 (pt) Health care stores

## **4461991 Health Care Stores**

Establishments primarily engaged in retailing wheelchairs and other patient transport devices; gauze, bandages, and other surgical dressings; crutches, canes, and other walking assistance devices; braces; surgical corsets; artificial limbs; hearing aids; and other health care, convalescent, and sick room supplies.

## **4461992 Surgical, Medical, and Hospital Supplies Stores (Retail)**

Establishments primarily engaged in retailing medical instruments, apparatus, and equipment; orthopedic appliances; crutches; bandages; breathing devices; wheeled chairs and beds; and other medical devices. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **447 Gasoline Stations**

Industries in the Gasoline Stations subsector group establishments retailing automotive fuels (e.g., gasoline, diesel fuel, gasohol) and automotive oils and retailing these products in combination with convenience store items. These establishments have specialized equipment for the storage and dispensing of automotive fuels.

## **4471 Gasoline Stations**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 44711, Gasoline Stations with Convenience Stores; and 44719, Other Gasoline Stations.

## **44711 Gasoline Stations with Convenience Stores**

This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

## **447110 Gasoline Stations with Convenience Stores**

This U.S. industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

The data published with NAICS code 447110 are comprised of these parts of the following SIC industries:

5411 (pt) Convenience stores selling gasoline

5541 (pt) Gasoline stations with convenience stores

## **4471101 Convenience Stores Selling Gasoline**

Establishments primarily engaged in retailing a limited line of groceries such as milk, bread, soda, snacks, and ice cream, and also selling gasoline. These establishments may also provide additional items, such as beer, household cleaners, baby supplies, cigarettes, and pain relievers.

## **4471102 Gasoline Stations With Convenience Stores**

Establishments primarily engaged in retailing gasoline and automotive lubricants and also selling a limited line of groceries, such as milk, eggs, bread, beer, cigarettes, and snacks.

## **44719 Other Gasoline Stations**

This industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as repair services, selling automotive oils, replacement parts, and accessories, and/or with restaurants.

## **447190 Other Gasoline Stations**

This U.S. industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as repair services, selling automotive oils, replacement parts and accessories, and/or with restaurants.

The data published with NAICS code 447190 are comprised of these parts of the following SIC industries:

5541 (pt) Gasoline stations with no convenience stores

5541 (pt) Truck stops

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#### **4471901 Gasoline Stations With No Convenience Stores**

Establishments primarily engaged in retailing gasoline and automotive lubricants for automobiles and watercraft. These establishments may also sell tires, batteries, and accessories, and perform related services, including minor repair work and motor vehicle towing.

#### **4471902 Truck Stops**

Establishments primarily engaged in retailing diesel fuel to truckers. These establishments may also sell gasoline and lubricants, provide repair services, and operate a restaurant or motel as part of the truck stop establishment.

#### **448 Clothing and Clothing Accessories Stores**

Industries in the Clothing and Clothing Accessories Stores subsector retailing new clothing and clothing accessories merchandise from fixed point-of-sale locations. Establishments in this subsector have similar display equipment and staff that is knowledgeable regarding fashion trends and the proper match of styles, colors, and combinations of clothing and accessories to the characteristics and tastes of the customer.

#### **4481 Clothing Stores**

This industry group comprises establishments primarily engaged in retailing new clothing.

#### **44811 Men's Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448110 Men's Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448110 are comprised of the following SIC industry:

5611 Men's and boy's clothing and accessory stores

#### **44812 Women's Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new women's, misses' and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448120 Women's Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new women's, misses' and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448120 are comprised of the following SIC industry:

5621 Women's clothing stores

#### **44813 Children's and Infants' Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448130 Children's and Infants' Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448130 are comprised of the following SIC industry:

5641 Children's and infants' wear stores

#### **44814 Family Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448140 Family Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448140 are comprised of the following SIC industry:

5651 Family clothing stores

#### **44815 Clothing Accessories Stores**

This industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

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### **448150 Clothing Accessories Stores**

This U.S. industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

The data published with NAICS code 448150 are comprised of these parts of the following SIC industries:

- 5632 (pt) Women's accessory stores
- 5699 (pt) Miscellaneous accessory stores

### **4481501 Women's Accessory Stores**

Establishments primarily engaged in retailing women's, juniors', and misses' accessories, such as hats, hosiery, costume jewelry, gloves, and handbags.

### **4481502 Miscellaneous Accessory Stores**

Establishments primarily engaged in retailing specialized lines of accessories (except women's), such as belts, umbrellas, wigs, and ties.

### **44819 Other Clothing Stores**

This industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

### **448190 Other Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448190 are comprised of these parts of the following SIC industries:

- 5632 (pt) Furriers and fur shops
- 5632 (pt) Women's specialty stores
- 5699 (pt) Sports apparel stores
- 5699 (pt) Miscellaneous apparel stores

### **4481901 Women's Specialty Stores**

Establishments primarily engaged in retailing a specialized line of women's, juniors', and misses' clothing, such as bridal gowns, lingerie, negligees, and robes.

### **4481902 Furriers and Fur Shops**

Establishments primarily engaged in retailing fur coats and other fur apparel made to custom order. Establishments selling ready-made fur coats and other fur apparel are included here.

### **4481903 Sports Apparel Stores**

Establishments primarily engaged in retailing sports apparel, such as t-shirts, sweatshirts, sweatpants, caps, and shorts. These stores may also sell athletic footwear.

### **4481904 Miscellaneous Apparel Stores**

Establishments primarily engaged in retailing miscellaneous lines of apparel, such as uniforms (except sports uniforms), raincoats, bathing suits, and costumes.

### **4482 Shoe Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44821, Shoe Stores.

### **44821 Shoe Stores**

This industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

### **448210 Shoe Stores**

This U.S. industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

The data published with NAICS code 448210 are comprised of these parts of the following SIC industries:

- 5661 (pt) Men's shoe stores
- 5661 (pt) Women's shoe stores
- 5661 (pt) Children's and juveniles' shoe stores
- 5661 (pt) Family shoe stores
- 5661 (pt) Athletic footwear stores

### **4482101 Men's Shoe Stores**

Establishments primarily engaged in retailing men's shoes, boots, and other footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in the sale of custom orthopedic shoes for men are classified here.

### **4482102 Women's Shoe Stores**

Establishments primarily engaged in retailing women's shoes, boots, and other footwear. Establishments specializing in selling custom orthopedic shoes for women are classified here. These establishments may also sell hosiery and other accessories.

### **4482103 Children's and Juveniles' Shoe Stores**

Establishments primarily engaged in retailing children's shoes and other footwear, including children's athletic footwear. Establishments specializing in selling custom orthopedic shoes for children are classified here.

### **4482104 Family Shoe Stores**

Establishments primarily engaged in retailing a combination of men's, women's, and children's footwear, without specializing in any one line. These establishments frequently carry accessory lines, such as hosiery and handbags. Establishments specializing in selling custom orthopedic shoes for men, women, and children are included here.

### **4482105 Athletic Footwear Stores**

Establishments primarily engaged in retailing athletic footwear. These establishments may also sell athletic apparel.

### **4483 Jewelry, Luggage, and Leather Goods Stores**

This industry group comprises establishments primarily engaged in retailing new jewelry (except costume jewelry); new silver and plated silverware; new watches and clocks; and new luggage with or without a general line of new leather goods and accessories, such as hats, gloves, handbags, ties, and belts.

### **44831 Jewelry Stores**

This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

### **448310 Jewelry Stores**

This U.S. industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

The data published with NAICS code 448310 are comprised of the following SIC industry:

5944 Jewelry stores

### **44832 Luggage and Leather Goods Stores**

This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

### **448320 Luggage and Leather Goods Stores**

This U.S. industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

The data published with NAICS code 448320 are comprised of the following SIC industry:

5948 Luggage and leather goods stores

### **451 Sporting Goods, Hobby, Book, and Music Stores**

Industries in the Sporting Goods, Hobby, Book, and Music Stores subsector are engaged in retailing and providing expertise on use of sporting equipment or other specific leisure activities, such as needlework and musical instruments. Book stores are also included in this subsector.

### **4511 Sporting Goods, Hobby, and Musical Instrument Stores**

This industry group comprises establishments primarily engaged in retailing new sporting goods, games and toys, and musical instruments.

### **45111 Sporting Goods Stores**

This industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

### **451110 Sporting Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

The data published with NAICS code 451110 are comprised of these parts of the following SIC industries:

5941 (pt) General-line sporting goods stores

5941 (pt) Other specialty-line sporting goods stores

5941 (pt) Bicycle shops

5941 (pt) Golf shops

5941 (pt) Gun shops

5941 (pt) Ski shops

5941 (pt) Tackle shops

### **4511101 General-line Sporting Goods Stores**

Establishments primarily engaged in retailing five or more lines of sporting goods and equipment, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.



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#### **4511102 Specialty-line Sporting Goods Stores**

Establishments primarily engaged in retailing a maximum of four lines of sporting goods, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

#### **45111021 Bicycle Shops**

Establishments primarily engaged in retailing bicycles (except motorized) and bicycle parts and accessories. These establishments may also rent and/or repair bicycles.

#### **45111022 Golf Shops**

Establishments primarily engaged in retailing golf equipment and accessories, including shoes. These establishments may also rent golf equipment and/or provide golf lessons. Included are retail establishments operated by golf professionals.

#### **45111023 Gun Shops**

Establishments primarily engaged in retailing firearms, ammunition, and hunters' equipment and accessories.

#### **45111024 Ski Shops**

Establishments primarily engaged in retailing snow ski equipment and accessories, including ski boots and snowboards. These establishments may also rent and/or repair ski equipment.

#### **45111025 Tackle Shops**

Establishments primarily engaged in retailing tackle, bait, and fishing equipment and supplies. These establishments may also rent fishing equipment.

#### **45111026 Other Specialty-line Sporting Goods Stores**

Establishments primarily engaged in retailing a maximum of four lines of sporting goods. These establishments may also sell clothing and shoes appropriate for the sporting activity, including uniforms. Included are establishments selling gymnasium and playground equipment.

#### **45112 Hobby, Toy, and Game Stores**

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

#### **451120 Hobby, Toy, and Game Stores**

This U.S. industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

The data published with NAICS code 451120 are comprised of these parts of the following SIC industries:

5945 (pt) Hobby, toy, and game stores

5945 (pt) Craft supplies stores

#### **4511201 Hobby, Toy, and Game Stores**

Establishments primarily engaged in retailing hobby supplies, toys, and games, including video games.

#### **4511202 Craft Supplies Stores**

Establishments primarily engaged in retailing a general line of supplies for crafts, such as ceramics, shell craft, metal craft, felt craft, jewelry craft, dried flower and plant arrangements, wreaths, textile painting, and copper enameling.

#### **45113 Sewing, Needlework, and Piece Goods Stores**

This industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

#### **451130 Sewing, Needlework, and Piece Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

The data published with NAICS code 451130 are comprised of these parts of the following SIC industries:

5714 (pt) Upholstery stores

5949 (pt) Sewing, fabric, and piece goods stores

5949 (pt) Needlework and knitting stores

#### **4511301 Sewing, Fabric, and Piece Goods Stores**

Establishments primarily engaged in retailing sewing supplies, fabrics, fabric patterns, and other piece goods supplies.

#### **4511302 Needlework and Knitting Stores**

Establishments primarily engaged in retailing laces, knitting supplies, yarn, and other needlework accessories. These establishments may also provide custom work.

#### **4511303 Upholstery Stores**

Establishments primarily engaged in retailing upholstery material and slipcovers.

#### **45114 Musical Instrument and Supplies Stores**

This industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

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### **451140 Musical Instrument and Supplies Stores**

This U.S. industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

The data published with NAICS code 451140 are comprised of the following SIC industry:

5736 Musical instrument stores

### **4512 Book, Periodical, and Music Stores**

This industry group comprises establishments primarily engaged in retailing new books, newspapers, magazines, and prerecorded audio and video media.

#### **45121 Book Stores and News Dealers**

This industry comprises establishments primarily engaged in retailing new books, newspapers, magazines, and other periodicals.

##### **451211 Book Stores**

This U.S. industry comprises establishments primarily engaged in retailing new books.

The data published with NAICS code 451211 are comprised of these parts of the following SIC industries:

5942 (pt) Book stores, general

5942 (pt) Specialty book stores

5942 (pt) College book stores

##### **4512111 Book Stores, General**

Establishments primarily engaged in retailing a general line of new books. These establishments may also sell stationery and related items, second-hand books, and magazines.

##### **4512112 Specialty Book Stores**

Establishments primarily engaged in retailing specialty books, such as general reference, religious, and professional books.

##### **4512113 College Book Stores**

Establishments primarily engaged in retailing textbooks, generally on the college level. Most of these establishments are located on or near college campuses, and some sell more apparel than books. These establishments may also offer second-hand textbooks. School book stores, other than college, are included in this industry.

##### **451212 News Dealers and Newsstands**

This U.S. industry comprises establishments primarily engaged in retailing current newspapers, magazines, and other periodicals.

The data published with NAICS code 451212 are comprised of the following SIC industry:

5994 News dealers and newsstands

### **45122 Prerecorded Tape, Compact Disc, and Record Stores**

This industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), and phonograph records.

#### **451220 Prerecorded Tape, Compact Disc, and Record Stores**

This U.S. industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), and phonograph records.

The data published with NAICS code 451220 are comprised of these parts of the following SIC industries:

5735 (pt) Prerecorded tape, compact disc, and record stores

5735 (pt) Video tape stores, retail

##### **4512201 Prerecorded Tape, Compact Disc, and Record Stores**

Establishments primarily engaged in retailing compact discs, and prerecorded records and tapes.

##### **4512202 Video Tape Stores, Retail**

Establishments primarily engaged in retailing prerecorded video tapes and video laser discs. These establishments may also sell blank video tapes.

### **452 General Merchandise Stores**

Industries in the General Merchandise Stores subsector retail new general merchandise from fixed point-of-sale locations. Establishments in this subsector are unique in that they have the equipment and staff capable of retailing a large variety of goods from a single location. This includes a variety of display equipment and staff trained to provide information on many lines of products.

#### **4521 Department Stores (Excluding Leased Departments)**

This NAICS Industry includes establishments classified in the following NAICS Industry: 45211, Department Stores.

#### **4521 Department Stores (Including Leased Departments)**

This NAICS Industry includes establishments classified in the following NAICS Industry: 45211009, Department Stores (Including Leased Departments).

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**45211 Department Stores  
(Excluding Leased Departments)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

**452110 Department Stores  
(Excluding Leased Departments)**

This U.S. industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

The data published with NAICS code 452110 are comprised of these parts of the following SIC industries:

- 5311 (pt) Conventional department stores
- 5311 (pt) Discount or mass merchandising department stores
- 5311 (pt) National chain department stores

**45211 Department Stores  
(Including Leased Departments)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments. Total sales include the sales from leased departments owned by another company and operating within the department store.

**4521101 Conventional Department Stores  
(Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are not affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in conventional department stores are excluded.

**4521101 Conventional Department Stores  
(Including Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are not affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in conventional department stores are included.

**4521102 Discount or Mass Merchandising  
Department Stores (Excluding Leased  
Departments)**

Establishments that satisfy the criteria of a department store and usually: (1) convey the image of a high-volume, fast-turnover outlet selling a variety of merchandise for less than conventional prices; (2) provide centralized check-out service; and (3) provide minimal customer assistance within each department. Sales of establishments that operate leased departments in discount or mass merchandising department stores are excluded.

**4521102 Discount or Mass Merchandising  
Department Stores (Including Leased  
Departments)**

Establishments that satisfy the criteria of a department store and usually: (1) convey the image of a high-volume, fast-turnover outlet selling a variety of merchandise for less than conventional prices; (2) provide centralized check-out service; and (3) provide minimal customer assistance within each department. Sales of establishments that operate leased departments in discount or mass merchandising department stores are included.

**4521103 National Chain Department Stores  
(Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in national chain department stores are excluded.

**4521103 National Chain Department Stores  
(Including Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in national chain department stores are included.

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## **4529 Other General Merchandise Stores**

This industry group comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores).

### **45291 Warehouse Clubs and Superstores**

This industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

### **452910 Warehouse Clubs and Superstores**

This U.S. industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

The data published with NAICS code 452910 are comprised of these parts of the following SIC industries:

- 5311 (pt) Supercenters
- 5399 (pt) Warehouse clubs
- 5411 (pt) Supermarket/general merchandise combination stores

### **4529101 Warehouse Clubs**

Establishments that sell general lines of merchandise, such as automotive tires, parts, and accessories; audio and video equipment; household appliances; office equipment and supplies; apparel; books; and groceries, through warehouse-based operations. These establishments are sometimes known as membership warehouse clubs.

### **4529102 Supermarket/General Merchandise Combination Stores**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise.

### **45291021 Supercenters**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise. Sales of hardware, clothing, and other general merchandise are greater than sales of grocery items.

### **45291022 Supermarket/General Merchandise Combination Stores**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise. Sales of grocery items are greater than sales of hardware, clothing, and other general merchandise.

## **45299 All Other General Merchandise Stores**

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

### **452990 All Other General Merchandise Stores**

This U.S. industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

The data published with NAICS code 452990 are comprised of these parts of the following SIC industries:

- 5331 Variety stores
- 5399 (pt) Miscellaneous general merchandise stores, except catalog showrooms and warehouse clubs
- 5399 (pt) Catalog showrooms
- 5531 (pt) Other auto and home supplies stores

### **4529901 Variety Stores**

Establishments primarily engaged in selling a variety of merchandise, such as inexpensive apparel and accessories, costume jewelry, notions and small wares, candy, toys, and other items in the low and popular price ranges. These establishments generally do not carry a complete line of merchandise, are not departmentalized, do not offer their own charge service, and do not deliver merchandise.

### **4529902 Catalog Showrooms**

Establishments primarily engaged in selling general lines of merchandise, such as jewelry, home furnishings, housewares, electronics, and sporting goods, from catalog displays of inventory at location.

### **4529903 Miscellaneous General Merchandise Stores**

Establishments primarily engaged in selling limited lines of merchandise, such as apparel and accessories, dry goods, hardware, housewares, home furnishings, or a combination of auto and home products.

### **45299031 Miscellaneous General Merchandise Stores, Except Catalog Showrooms and Warehouse Clubs**

Establishments primarily engaged in selling limited lines of merchandise, such as apparel and accessories, dry

goods, hardware, housewares, and home furnishings. Establishments known as country general stores are also included.

#### **45299032 Other Auto and Home Supplies Stores**

Establishments that sell a combination of auto and home products, such as tires, batteries, and accessories; household appliances; sporting goods; housewares; and hardware. These establishments differ from auto supplies stores in that although the largest sales of merchandise may be in lines of automotive supplies, parts, and accessories, a considerable amount of sales also are in nonautomotive lines.

#### **453 Miscellaneous Store Retailers**

Industries in the Miscellaneous Store Retailers subsector retail merchandise from fixed point-of-sale locations (except new or used motor vehicles and parts; new furniture and house furnishings; new appliances and electronic products; new building materials; and garden equipment and supplies; food and beverages; health and personal care goods; gasoline; new clothing and accessories; and new sporting goods, hobby goods, books, and music). Establishments in this subsector include stores with unique characteristics like florists, used merchandise stores, and pet and pet supply stores as well as other store retailers.

#### **4531 Florists**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45311, Florists.

#### **45311 Florists**

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

#### **453110 Florists**

This U.S. industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

The data published with NAICS code 453110 are comprised of the following SIC industry:

5992 Florists

#### **4532 Office Supplies, Stationery, and Gift Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 45321, Office Supplies and Stationery Stores; and 45322, Gift, Novelty, and Souvenir Stores.

#### **45321 Office Supplies and Stationery Stores**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) selling a combination of new office equipment, furniture, and supplies; and (3) selling new office equipment, furniture, and supplies in combination with selling new computers.

#### **453210 Office Supplies and Stationery Stores**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) selling a combination of new office equipment, furniture, and supplies; and (3) selling new office equipment, furniture, and supplies in combination with selling new computers.

The data published with NAICS code 453210 are comprised of these parts of the following SIC industries:

- 5049 (pt) School supplies stores (retail)
- 5112 (pt) Other office supplies stores (retail)
- 5943 (pt) Stationery stores
- 5943 (pt) Office supplies stores

#### **4532101 Stationery Stores**

Establishments primarily engaged in retailing stationery, such as paper and paper products, postcards, paper novelties, and scrapbooks. These establishments may also perform incidental printing and engraving.

#### **4532102 Office Supplies Stores**

Establishments primarily engaged in retailing a general line of office supplies, such as accounting and legal forms, blankbooks, and office forms and supplies. School and teacher supply stores are included in this classification.

#### **45321021 Office Supplies Stores**

Establishments primarily engaged in retailing a general line of office supplies, such as accounting and legal forms, blankbooks, and office forms and supplies. School and teacher supply stores are included in this classification.

#### **45321022 School Supplies Stores (Retail)**

Establishments primarily engaged in retailing a wide variety of school supplies, such as black boards, chalk, rulers, globes, wall maps, audio/video aids, computer aids, books, and teaching displays. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **45321023 Other Office Supplies Stores (Retail)**

Establishments primarily engaged in retailing office supplies, such as computer and photocopy supplies, envelopes, typewriter and mimeograph paper, file cards and

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folders, pens, and pencils. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **45322 Gift, Novelty, and Souvenir Stores**

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

#### **453220 Gift, Novelty, and Souvenir Stores**

This U.S. industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

The data published with NAICS code 453220 are comprised of the following SIC industry:

5947 Gift, novelty, and souvenir shops

#### **4533 Used Merchandise Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45331, Used Merchandise Stores.

#### **45331 Used Merchandise Stores**

This industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

#### **453310 Used Merchandise Stores**

This U.S. industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

The data published with NAICS code 453310 are comprised of these parts of the following SIC industries:

5932 (pt) Antique stores

5932 (pt) Second-hand stores, except pawn shops

#### **4533101 Antique Stores**

Establishments primarily engaged in retailing antique furniture and home furnishings, antique glassware, rare books and manuscripts, and other antique objects of art.

#### **4533102 Second-hand Stores, Except Pawn Shops**

Establishments primarily engaged in retailing used merchandise, such as clothing, shoes, furniture, home furnishings, appliances, electronics, books (except rare), musical instruments, compact discs, tapes, records, lumber, and building materials.

#### **4539 Other Miscellaneous Store Retailers**

This industry group comprises establishments primarily engaged in retailing new miscellaneous specialty store merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; consumer-type electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery, and gift stores; and used merchandise stores).

#### **45391 Pet and Pet Supplies Stores**

This industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

#### **453910 Pet and Pet Supplies Stores**

This U.S. industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

The data published with NAICS code 453910 are comprised of this part of the following SIC industry:

5999 (pt) Pet and pet supplies stores

#### **45392 Art Dealers**

This industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

#### **453920 Art Dealers**

This U.S. industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

The data published with NAICS code 453920 are comprised of this part of the following SIC industry:

5999 (pt) Art dealers

#### **45393 Manufactured (Mobile) Home Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

#### **453930 Manufactured (Mobile) Home Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

The data published with NAICS code 453930 are comprised of the following SIC industry:

5271 Mobile home dealers

### **45399 All Other Miscellaneous Store Retailers**

This industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronic and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies; art dealers; and manufactured home (i.e., mobile home) dealers). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis.

#### **453991 Tobacco Stores**

This U.S. industry comprises establishments primarily engaged in retailing cigarettes, cigars, tobacco, pipes, and other smokers' supplies.

The data published with NAICS code 453991 are comprised of the following SIC industry:

5993 Tobacco stores and stands

#### **453998 All Other Miscellaneous Store Retailers (Except Tobacco Stores)**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronic and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies stores; art dealers; manufactured home (i.e., mobile homes) dealers; and tobacco stores). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis.

The data published with NAICS code 453998 are comprised of these parts of the following SIC industries:

5999 (pt) Collectors' items and supplies stores

5999 (pt) Trophy shops

5999 (pt) Other miscellaneous store retailers, n.e.c.

#### **4539981 Collectors' Items and Supplies Stores**

Establishments primarily engaged in retailing collectors' items and supplies, such as stamps, autographs, sports cards, and coins.

### **4539982 Trophy Shops**

Establishments primarily engaged in retailing trophies, plaques, and other award items to individuals and teams. These establishments may perform incidental engraving.

#### **4539983 Other Miscellaneous Store Retailers, N.E.C.**

Establishments primarily engaged in retailing specialized lines, such as artists' supplies, party supplies, swimming pools (above ground) and supplies, monuments and tombstones, fireworks, and religious goods (except jewelry and books). Included are establishments primarily engaged in selling a general line of new and used merchandise on an auction basis.

### **454 Nonstore Retailers**

Industries in the Nonstore Retailers subsector retail merchandise using methods, such as the broadcasting of infomercials, the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogues, door-to-door solicitation, in-home demonstration, selling from portable stalls and distribution through vending machines. Establishments in this subsector include mail-order houses, vending machine operators, home delivery sales, door-to-door sales, party plan sales, electronic shopping, and sales through portable stalls (e.g., street vendors, except food). Establishments engaged in the direct sale (i.e., nonstore) of products, such as home heating oil dealers, newspaper delivery are included in this subsector.

#### **4541 Electronic Shopping and Mail-Order Houses**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45411, Electronic Shopping and Mail-Order Houses.

#### **45411 Electronic Shopping and Mail-Order Houses**

This industry comprises establishments primarily engaged in retailing all types of merchandise by means of mail or by electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalogue showrooms of mail-order houses.

#### **454110 Electronic Shopping and Mail-Order Houses**

This U.S. industry comprises establishments primarily engaged in retailing all types of merchandise by means of mail or by electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalogue showrooms of mail-order houses.

The data published with NAICS code 454110 are comprised of these parts of the following SIC industries:

- 5961 (pt) Mail-order houses, department store merchandise
- 5961 (pt) Mail-order houses, other general merchandise
- 5961 (pt) Mail-order houses, specialized merchandise
- 5961 (pt) Television order, home shopping

#### **4541101 Mail-order Houses, Department Store Merchandise**

Establishments primarily engaged as mail-order houses retailing all of the following lines of merchandise: furniture; home furnishings; appliances; radios and televisions; household linens and dry goods; and apparel. These establishments are affiliated with department store chains.

#### **4541102 Mail-order Houses, Other General Merchandise**

Establishments primarily engaged as mail-order houses selling a variety of merchandise and not affiliated with department store chains.

#### **4541103 Mail-order Houses, Specialized Merchandise**

Establishments primarily engaged as mail-order houses selling a single item or a group of related items such as foods; apparel and accessories; computers and computer software; appliances, televisions, audio equipment, furniture, floor coverings, kitchenware, and home furnishings; books and stationery; proprietary medicines; antiques; used merchandise; sporting goods; silverware; cigars and cigarettes; cameras and photographic equipment; gifts and novelties; optical goods; leather goods; artists' supplies; pet supplies; hobby equipment; and toys and games. Book and music clubs are included in this industry.

#### **4541104 Television Order, Home Shopping**

Establishments primarily engaged in selling merchandise through television shop-at-home programs. These establishments receive orders by phone and fill them by mail.

#### **4542 Vending Machine Operators**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45421, Vending Machine Operators.

#### **45421 Vending Machine Operators**

This industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

#### **454210 Vending Machine Operators**

This U.S. industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

The data published with NAICS code 454210 are comprised of the following SIC industry:

- 5962 Automatic merchandising machine operators

#### **4543 Direct Selling Establishments**

This industry group comprises establishments primarily engaged in nonstore retailing (except electronic, mail-order, or vending machine sales). These establishments typically go to the customers' location rather than the customer coming to them (e.g., door-to-door sales, home parties). Examples of establishments in this industry are home delivery newspaper routes; home delivery of heating oil, liquefied petroleum (LP) gas, and other fuels; locker meat provisioners; frozen food and freezer plan providers; coffee break services providers; and bottled water or water softener services.

#### **45431 Fuel Dealers**

This industry comprises establishments primarily engaged in retailing heating oil, liquefied petroleum (LP) gas, and other fuels via direct selling.

#### **454311 Heating Oil Dealers**

This U.S. industry comprises establishments primarily engaged in retailing heating oil via direct selling.

The data published with NAICS code 454311 are comprised of these parts of the following SIC industries:

- 5171 (pt) Heating oil dealers (selling for consumption - retail)
- 5983 Fuel oil dealers

#### **4543111 Heating Oil Dealers**

Establishments primarily engaged in selling fuel oil. These establishments may also repair and service fuel oil heating equipment.

#### **4543112 Heating Oil Dealers (Selling for Consumption - Retail)**

Establishments primarily engaged in selling heating oil for consumption (end use). These establishments may also provide repair and maintenance services in conjunction with the sale. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **454312 Liquefied Petroleum Gas (Bottled Gas) Dealers**

This U.S. industry comprises establishments primarily engaged in retailing liquefied petroleum (LP) gas via direct selling.

The data published with NAICS code 454312 are comprised of these parts of the following SIC industries:



5171 (pt) Liquefied petroleum dealers (selling for consumption retail)

5984 Liquefied petroleum gas (bottled gas) dealers

#### **4543121 Liquefied Petroleum Gas (Bottled Gas) Dealers**

Establishments primarily engaged in selling bottled or bulk liquefied petroleum (LP) gas.

#### **4543122 Liquefied Petroleum Dealers (Selling for Consumption - Retail)**

Establishments primarily engaged in selling liquefied petroleum gases for consumption (end use). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **454319 Other Fuel Dealers**

This U.S. industry comprises establishments primarily engaged in retailing fuels (except liquefied petroleum gas and heating oil) via direct selling.

The data published with NAICS code 454319 are comprised of the following SIC industry:

5989 Fuel dealers, not elsewhere classified

#### **45439 Other Direct Selling Establishments**

This industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

#### **454390 Other Direct Selling Establishments**

This U.S. industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

The data published with NAICS code 454390 are comprised of these parts of the following SIC industries:

5421 (pt) Freezer and locker meat provisioners

5963 (pt) Direct selling, furniture, home furnishings, electronics, and appliances

5963 (pt) Direct selling, videos, tapes, compact discs, and records

5963 (pt) Direct selling, books and magazines

5963 (pt) Direct selling, stationery

5963 (pt) Direct selling, newspapers

5963 (pt) Direct selling, cameras and photographic equipment

5963 (pt) Direct selling, all other merchandise

#### **4543901 Direct Selling, Furniture, Home Furnishings, Electronics, and Appliances**

Establishments primarily engaged in the direct selling of household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings.

#### **45439011 Direct Selling, Furniture, Home Furnishings, Electronics, and Appliances**

Establishments primarily engaged in the direct selling of household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings.

#### **45439012 Direct Selling, Cameras and Photographic Equipment**

Establishments primarily engaged in the direct selling of cameras and photographic equipment.

#### **4543902 Direct Selling, Books, Periodicals, Videos, and Compact Discs**

Establishments primarily engaged in the direct selling of books, periodicals, videos, and compact discs.

#### **45439021 Direct Selling, Videos, Tapes, Compact Discs, and Records**

Establishments primarily engaged in the direct selling of videos, tapes, compact discs, and records.

#### **45439022 Direct Selling, Books and Magazines**

Establishments primarily engaged in the direct selling of books, magazine subscriptions, and encyclopedias.

#### **45439023 Direct Selling, Newspapers**

Establishments primarily engaged in the direct selling of newspapers.

#### **4543903 Direct Selling, Other Merchandise**

Establishments primarily engaged in the direct selling of merchandise not elsewhere classified.

#### **45439031 Direct Selling, Stationery**

Establishments primarily engaged in the direct selling of stationery.

#### **45439032 Freezer and Locker Meat Provisioners**

Establishments primarily engaged in the retail sale, on a bulk basis, of meat for freezer storage and in providing home freezer meat plans.

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**45439033 Direct Selling, All Other Merchandise**

Establishments primarily engaged in the direct selling of merchandise such as building materials; hardware; lawn and garden supplies; grocery items (except freezer meat and foods/beverages for immediate consumption); apparel and accessories; cosmetics; proprietary medicines; used

merchandise; sporting goods; jewelry; tobacco products; gifts, novelties and souvenirs; optical goods; leather goods; hobby equipment; religious articles; greeting cards; toys and games; and bottled water and coffee supplies.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All nonemployers, i.e., all firms with no paid employees during 1997. Sales information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers accounted for

less than 10 percent of total sales of all establishments covered in the census. The census included only those nonemployer firms which reported a sales volume of \$1,000 or more during 1997. Establishments with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications and the level of detail at which establishments were classified differed between the mail and nonmail universe as follows:

1. **The mail universe.** Establishments in the mail universe were classified on the basis of their self-designation, sales of merchandise lines, and other industry-specific inquiries.
2. **The nonmail universe.** Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau’s current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.

Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

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## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Merchandise Line Sales reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the mail and nonmail employer universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in

specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## ESTABLISHMENT AND FIRM SIZE CATEGORIES

The Establishment and Firm Size report represents a recompilation of data collected in the 1997 Economic Census for the Retail Trade Sector and is divided into three categories: establishment size, firm size, and legal form of organization.

**Establishment size.** Only establishments that operated the entire year have been classified into the various sales and employment size groups used in the Establishment and Firm Size report. An establishment is classified as "operated for the entire year" if it operated 10 months or more during the year. Data for establishments that reported that they were in operation fewer than 10 months are separately summarized as "not operated for the entire year."

**Firm size.** Only firms that operated the entire year have been classified into the various sales and employment size groups used in the Establishment and Firm Size report. A firm may be either a single-establishment (single-unit) firm or a multiestablishment (multiunit) firm. A single-unit firm is a firm with only one establishment engaged in economic activities. A multiunit firm is a firm with two establishments or more engaged in economic activities. A multiunit firm may, however, operate only one establishment classified in retail trade. Firm size groups are based on aggregate data for all establishments operated by the same firm in the kind-of-business classification, group, or total for which data are presented. For example, a firm operates three retail establishments: a furniture store (NAICS 4421), a home furnishings store (NAICS 4422), and an electronics and appliance store (NAICS 4431). At each of the three most detailed levels of classification, each of the establishments is a single establishment operated by a multiunit firm. At the furniture and home furnishings stores sub-sector level (NAICS 442), it is a two-establishment multiunit firm. At the Retail Trade Sector level (NAICS 44-45), it is a three-establishment multiunit firm. A firm is

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considered to have “operated for the entire year” if any of its establishments at that NAICS level operated 10 months or more during the year. Data for firms that reported that none of their establishments operated 10 months or more are separately summarized as “not operated for the entire year.”

**Legal form of organization.** Data are presented for individual establishments by legal form of organization for four separate categories. For the method of assigning legal form, see Explanation of Terms, Legal Form of Organization of Establishments, in Appendix A.

## Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan Areas

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Not applicable for this report.

