

# Summary

# 1997

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## 1997 Economic Census

*Retail Trade*

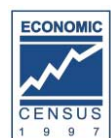
Subject Series



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Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Fay Dorsett**, Chief, Retail Census Branch, assisted by **Thomas G. Dassel**, **Peter H. Lee**, **Barbara T. Parlett**, **Maria A. Poschinger**, and **M. Yvonne Wade**. Primary staff assistance was provided by **Maunda M. Charles**, **Darrell S. Dow**, **Kimberly K. Giesbrecht**, **Stephanie L. Glegorovich**, **Charlene B. Harris**, **Nicole C. Howe**, **David P. Katzoff**, **John W. Nogle II**, **J. Robert Nusz**, **Donna J. Pickeral**, **Ingrid C. Stack**, **Jeremy R. Stash**, **Anna M. Stump**, and **Paula M. Thompson**.

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## **1997 Economic Census**

*Retail Trade*

Subject Series



**U.S. Department of Commerce**  
**Donald L. Evans,**  
Secretary

**Economics  
and Statistics  
Administration**  
**J. Lee Price,**  
Acting Under Secretary for  
Economic Affairs

**U.S. CENSUS BUREAU**  
**William G. Barron, Jr.,**  
Acting Director

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**Economics  
and Statistics  
Administration**

**J. Lee Price,**  
Acting Under Secretary  
for Economic Affairs



**U.S. CENSUS BUREAU**

**William G. Barron, Jr.,**  
Acting Director

**William G. Barron, Jr.,**  
Deputy Director

**Paula J. Schneider,**  
Principal Associate Director  
for Programs

**Frederick T. Knickerbocker,**  
Associate Director  
for Economic Programs

**Thomas L. Mesenbourg,**  
Assistant Director  
for Economic Programs

**Bobby E. Russell,**  
Acting Chief, Service Sector  
Statistics Division

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-- Not applicable for this report.

**Note: This summary report is a compilation of selected tables from the 1997 Retail Trade Geographic Area Series, Merchandise Line Sales, Establishment and Firm Size, and Miscellaneous Subjects reports.**



# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Retail Trade

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## SCOPE

The Retail Trade sector (sector 44-45) comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified here.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes, are classified here.

Excluded from this sector are governmental organizations classified in the covered industries except for liquor stores operated by state and local governments. Data for direct sellers with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization.

## GENERAL

A list of publications that provide statistics on sector 44-45 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States.

Each state report presents general statistics for establishments with payroll including number of establishments, sales, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll for detailed kind-of-business classifications.

**Merchandise line sales report.** This report presents data on major categories of merchandise sold for establishments with payroll by kind of business. Data are presented for the United States, states, and MAs.

**Establishment and firm size (including legal form of organization) report.** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the

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1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts annual and monthly surveys on retail trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the United States: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>UNITED STATES</b>								
<b>44-45</b>	<b>Retail trade</b>	<b>1 118 447</b>	<b>2 460 886 012</b>	<b>237 195 503</b>	<b>55 386 162</b>	<b>13 991 103</b>	<b>9.5</b>	<b>5.9</b>
441	Motor vehicle & parts dealers	122 633	645 367 776	50 238 931	11 531 623	1 718 963	12.5	6.3
4411	Automobile dealers	49 237	553 652 292	37 400 147	8 568 404	1 138 995	12.6	6.1
44111	New car dealers	25 897	518 971 824	35 202 751	8 072 223	1 046 243	11.7	5.9
441110	New car dealers	25 897	518 971 824	35 202 751	8 072 223	1 046 243	11.7	5.9
44112	Used car dealers	23 340	34 680 468	2 197 396	496 181	92 752	27.1	9.3
441120	Used car dealers	23 340	34 680 468	2 197 396	496 181	92 752	27.1	9.3
4412	Other motor vehicle dealers	13 589	28 890 506	2 569 916	546 742	102 768	17.0	5.4
44121	Recreational vehicle dealers	3 014	10 069 749	813 962	175 534	29 463	13.9	3.9
441210	Recreational vehicle dealers	3 014	10 069 749	813 962	175 534	29 463	13.9	3.9
44122	Motorcycle, boat, & other motor vehicle dealers	10 575	18 820 757	1 755 954	371 208	73 305	18.7	6.2
441221	Motorcycle dealers	3 635	7 369 260	712 065	151 433	29 026	18.3	5.3
441222	Boat dealers	5 262	8 934 230	839 296	174 483	35 134	19.3	7.4
441229	All other motor vehicle dealers	1 678	2 517 267	204 593	45 292	9 145	17.9	4.1
4413	Automotive parts, accessories, & tire stores	59 807	62 824 978	10 268 868	2 416 477	477 200	9.3	8.5
44131	Automotive parts & accessories stores	42 519	43 165 668	6 718 215	1 589 637	334 556	8.7	8.0
441310	Automotive parts & accessories stores	42 519	43 165 668	6 718 215	1 589 637	334 556	8.7	8.0
44132	Tire dealers	17 288	19 659 310	3 550 653	826 840	142 644	10.5	9.6
441320	Tire dealers	17 288	19 659 310	3 550 653	826 840	142 644	10.5	9.6
442	Furniture & home furnishings stores	64 725	71 690 813	9 959 441	2 324 291	482 845	13.6	8.1
4421	Furniture stores	29 461	40 968 335	5 619 603	1 325 781	251 300	12.1	8.7
44211	Furniture stores	29 461	40 968 335	5 619 603	1 325 781	251 300	12.1	8.7
442110	Furniture stores	29 461	40 968 335	5 619 603	1 325 781	251 300	12.1	8.7
4422	Home furnishings stores	35 264	30 722 478	4 339 838	998 510	231 545	15.5	7.4
44221	Floor covering stores	16 603	16 471 814	2 458 208	560 005	96 186	18.9	7.1
442210	Floor covering stores	16 603	16 471 814	2 458 208	560 005	96 186	18.9	7.1
44229	Other home furnishings stores	18 661	14 250 664	1 881 630	438 505	135 359	11.6	7.7
442291	Window treatment stores	2 126	915 301	148 564	33 990	8 548	26.5	9.5
442299	All other home furnishings stores	16 535	13 335 363	1 733 066	404 515	126 811	10.6	7.6
443	Electronics & appliance stores	43 373	68 561 331	7 064 114	1 642 430	345 042	10.4	7.8
4431	Electronics & appliance stores	43 373	68 561 331	7 064 114	1 642 430	345 042	10.4	7.8
44311	Appliance, television, & other electronics stores	28 789	42 250 978	4 462 377	1 059 555	237 033	9.1	6.6
443111	Household appliance stores	10 484	10 082 894	1 217 530	286 701	60 220	17.9	6.0
443112	Radio, television, & other electronics stores	18 305	32 168 084	3 244 847	772 854	176 813	6.3	6.9
44312	Computer & software stores	11 741	24 058 663	2 277 764	506 828	90 501	12.4	9.9
443120	Computer & software stores	11 741	24 058 663	2 277 764	506 828	90 501	12.4	9.9
4431201	Computer stores (custom assembly)	3 801	3 983 465	395 184	86 940	17 013	35.1	18.1
4431202	Other computer stores	5 670	17 230 438	1 465 645	337 031	58 592	6.7	6.8
4431203	Prepackaged software stores	2 270	2 844 760	416 935	82 857	14 896	15.2	17.1
44313	Camera & photographic supplies stores	2 843	2 251 690	323 973	76 047	17 508	12.5	8.4
443130	Camera & photographic supplies stores	2 843	2 251 690	323 973	76 047	17 508	12.5	8.4
444	Building material & garden equipment & supplies dealers	93 117	227 566 101	25 608 856	5 898 566	1 117 912	5.9	3.6
4441	Building material & supplies dealers	71 916	195 888 196	22 313 100	5 192 421	952 296	5.7	3.5
44411	Home centers	3 997	51 627 926	4 996 451	1 205 643	283 853	1.6	1.6
444110	Home centers	3 997	51 627 926	4 996 451	1 205 643	283 853	1.6	1.6
44412	Paint & wallpaper stores	8 429	7 943 420	1 011 136	235 096	43 517	6.2	6.6
444120	Paint & wallpaper stores	8 429	7 943 420	1 011 136	235 096	43 517	6.2	6.6
44413	Hardware stores	15 748	13 605 263	2 095 331	482 498	137 831	19.5	5.3
444130	Hardware stores	15 748	13 605 263	2 095 331	482 498	137 831	19.5	5.3
44419	Other building material dealers	43 742	122 711 587	14 210 182	3 269 184	487 095	5.8	3.9
444190	Other building material dealers	43 742	122 711 587	14 210 182	3 269 184	487 095	5.8	3.9
4441901	Retail lumber yards	11 046	41 846 016	4 451 507	1 006 509	171 556	6.9	5.2
4441902	All other building material dealers	32 696	80 865 571	9 758 675	2 262 675	315 539	5.3	3.3
4442	Lawn & garden equipment & supplies stores	21 201	31 677 905	3 295 756	706 145	165 616	7.5	4.1
44421	Outdoor power equipment stores	4 769	4 069 193	535 455	117 543	26 479	19.8	6.4
444210	Outdoor power equipment stores	4 769	4 069 193	535 455	117 543	26 479	19.8	6.4
44422	Nursery & garden centers	16 432	27 608 712	2 760 301	588 602	139 137	5.7	3.7
444220	Nursery & garden centers	16 432	27 608 712	2 760 301	588 602	139 137	5.7	3.7
445	Food & beverage stores	148 528	401 764 499	40 581 095	9 646 391	2 893 074	8.3	5.3
4451	Grocery stores	96 542	368 250 471	37 426 166	8 915 996	2 643 608	6.7	4.9
44511	Supermarkets & other grocery (except convenience) stores	69 461	351 402 705	35 827 805	8 536 818	2 489 721	5.4	4.5
445110	Supermarkets & other grocery (except convenience) stores	69 461	351 402 705	35 827 805	8 536 818	2 489 721	5.4	4.5
44512	Convenience stores	27 081	16 847 766	1 598 361	379 178	153 887	34.1	13.5
445120	Convenience stores	27 081	16 847 766	1 598 361	379 178	153 887	34.1	13.5
4452	Specialty food stores	22 373	10 829 908	1 455 642	335 544	118 831	27.3	11.3
44521	Meat markets	7 214	4 347 021	544 414	129 157	39 866	31.9	10.6
445210	Meat markets	7 214	4 347 021	544 414	129 157	39 866	31.9	10.6
44522	Fish & seafood markets	1 634	1 037 553	101 933	22 755	7 120	30.7	8.9
445220	Fish & seafood markets	1 634	1 037 553	101 933	22 755	7 120	30.7	8.9
44523	Fruit & vegetable markets	3 179	2 106 828	236 967	49 558	17 251	27.3	12.2
445230	Fruit & vegetable markets	3 179	2 106 828	236 967	49 558	17 251	27.3	12.2
44529	Other specialty food stores	10 346	3 338 506	572 328	134 074	54 594	20.4	12.4
445291	Baked goods stores	2 790	890 310	191 036	45 756	14 810	15.5	15.0
445292	Confectionery & nut stores	3 684	1 227 942	190 786	43 675	21 578	15.0	9.3
445299	All other specialty food stores	3 872	1 220 254	190 506	44 643	18 206	29.4	13.5
4453	Beer, wine, & liquor stores	29 613	22 684 120	1 699 287	394 851	130 635	25.5	8.1
44531	Beer, wine, & liquor stores	29 613	22 684 120	1 699 287	394 851	130 635	25.5	8.1
445310	Beer, wine, & liquor stores	29 613	22 684 120	1 699 287	394 851	130 635	25.5	8.1

See footnotes at end of table.

**Table 1. Summary Statistics for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>UNITED STATES—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
446	Health & personal care stores .....	82 941	117 700 863	15 190 635	3 509 022	903 694	13.5	7.3
4461	Health & personal care stores .....	82 941	117 700 863	15 190 635	3 509 022	903 694	13.5	7.3
44611	Pharmacies & drug stores .....	43 615	98 630 857	11 587 516	2 671 467	703 752	13.1	6.1
446110	Pharmacies & drug stores .....	43 615	98 630 857	11 587 516	2 671 467	703 752	13.1	6.1
4461101	Pharmacies & drug stores .....	41 743	96 989 832	11 380 631	2 622 887	687 330	13.2	6.1
4461102	Proprietary stores .....	1 872	1 641 025	206 885	48 580	16 422	11.3	4.9
44612	Cosmetics, beauty supplies, & perfume stores .....	9 014	4 418 998	603 595	143 825	46 527	10.5	4.9
446120	Cosmetics, beauty supplies, & perfume stores .....	9 014	4 418 998	603 595	143 825	46 527	10.5	4.9
44613	Optical goods stores .....	15 192	6 432 078	1 401 239	331 165	73 049	15.3	12.6
446130	Optical goods stores .....	15 192	6 432 078	1 401 239	331 165	73 049	15.3	12.6
44619	Other health & personal care stores .....	15 120	8 218 930	1 598 285	362 565	80 366	18.0	18.6
446191	Food (health) supplement stores .....	7 404	3 488 590	484 956	110 124	38 537	23.3	28.8
446199	All other health & personal care stores .....	7 716	4 730 340	1 113 329	252 441	41 829	14.1	11.0
447	Gasoline stations .....	126 889	198 165 786	11 482 092	2 696 514	922 062	15.1	9.8
4471	Gasoline stations .....	126 889	198 165 786	11 482 092	2 696 514	922 062	15.1	9.8
44711	Gasoline stations with convenience stores .....	81 684	127 609 117	7 228 587	1 693 169	613 957	10.7	8.3
447110	Gasoline stations with convenience stores .....	81 684	127 609 117	7 228 587	1 693 169	613 957	10.7	8.3
44719	Other gasoline stations .....	45 205	70 556 669	4 253 505	1 003 345	308 105	22.9	12.5
447190	Other gasoline stations .....	45 205	70 556 669	4 253 505	1 003 345	308 105	22.9	12.5
448	Clothing & clothing accessories stores .....	156 601	136 397 645	16 597 371	3 913 449	1 280 153	9.2	9.0
4481	Clothing stores .....	94 740	95 918 083	11 225 054	2 660 434	927 930	8.1	9.1
44811	Men's clothing stores .....	12 143	9 864 629	1 325 198	325 213	83 581	13.2	15.6
448110	Men's clothing stores .....	12 143	9 864 629	1 325 198	325 213	83 581	13.2	15.6
44812	Women's clothing stores .....	39 672	27 257 683	3 365 846	797 371	305 685	12.1	14.1
448120	Women's clothing stores .....	39 672	27 257 683	3 365 846	797 371	305 685	12.1	14.1
44813	Children's & infants' clothing stores .....	5 115	4 638 006	474 416	112 113	46 520	8.1	4.7
448130	Children's & infants' clothing stores .....	5 115	4 638 006	474 416	112 113	46 520	8.1	4.7
44814	Family clothing stores .....	20 450	44 796 060	4 797 129	1 130 114	392 269	4.0	4.9
448140	Family clothing stores .....	20 450	44 796 060	4 797 129	1 130 114	392 269	4.0	4.9
44815	Clothing accessories stores .....	5 860	2 132 281	313 776	74 453	25 754	11.9	17.5
448150	Clothing accessories stores .....	5 860	2 132 281	313 776	74 453	25 754	11.9	17.5
44819	Other clothing stores .....	11 500	7 229 424	948 689	221 170	74 121	10.8	8.0
448190	Other clothing stores .....	11 500	7 229 424	948 689	221 170	74 121	10.8	8.0
4482	Shoe stores .....	31 399	20 543 252	2 348 605	542 374	185 803	5.7	5.6
44821	Shoe stores .....	31 399	20 543 252	2 348 605	542 374	185 803	5.7	5.6
448210	Shoe stores .....	31 399	20 543 252	2 348 605	542 374	185 803	5.7	5.6
4482101	Men's shoe stores .....	2 376	1 317 461	177 238	41 612	9 877	5.1	5.9
4482102	Women's shoe stores .....	4 466	2 343 324	325 172	74 833	26 825	7.4	18.9
4482103	Children's & juveniles' shoe stores .....	1 047	459 463	67 030	16 312	5 632	5.6	4.0
4482104	Family shoe stores .....	18 233	10 498 695	1 159 247	268 533	93 308	7.1	3.9
4482105	Athletic footwear stores .....	5 277	5 924 309	619 918	141 084	50 159	2.6	3.4
4483	Jewelry, luggage, & leather goods stores .....	30 462	19 936 310	3 023 712	710 641	166 420	18.1	11.9
44831	Jewelry stores .....	28 336	18 511 350	2 836 030	666 527	154 877	18.9	12.1
448310	Jewelry stores .....	28 336	18 511 350	2 836 030	666 527	154 877	18.9	12.1
44832	Luggage & leather goods stores .....	2 126	1 424 960	187 682	44 114	11 543	8.8	9.9
448320	Luggage & leather goods stores .....	2 126	1 424 960	187 682	44 114	11 543	8.8	9.9
451	Sporting goods, hobby, book, & music stores .....	69 149	62 010 926	7 113 235	1 679 554	560 839	9.6	5.5
4511	Sporting goods, hobby, & musical instrument stores ..	46 315	41 415 227	4 818 678	1 123 250	362 973	10.8	5.7
45111	Sporting goods stores .....	24 424	20 043 321	2 387 903	555 806	176 190	14.0	7.1
451110	Sporting goods stores .....	24 424	20 043 321	2 387 903	555 806	176 190	14.0	7.1
4511101	General-line sporting goods stores .....	7 458	9 311 810	1 005 295	241 767	80 671	13.3	5.7
4511102	Specialty-line sporting goods stores .....	16 966	10 731 511	1 382 608	314 039	95 519	14.6	8.4
45112	Hobby, toy, & game stores .....	10 824	14 388 277	1 368 645	305 783	111 757	5.2	3.1
451120	Hobby, toy, & game stores .....	10 824	14 388 277	1 368 645	305 783	111 757	5.2	3.1
45113	Sewing, needlework, & piece goods stores .....	6 590	3 182 916	494 767	130 550	45 351	9.8	6.6
451130	Sewing, needlework, & piece goods stores .....	6 590	3 182 916	494 767	130 550	45 351	9.8	6.6
45114	Musical instrument & supplies stores .....	4 477	3 800 713	567 363	131 111	29 675	16.4	7.2
451140	Musical instrument & supplies stores .....	4 477	3 800 713	567 363	131 111	29 675	16.4	7.2
4512	Book, periodical, & music stores .....	22 834	20 595 699	2 294 557	556 304	197 866	7.1	5.1
45121	Book stores & news dealers .....	14 676	13 228 864	1 566 577	376 702	131 243	7.4	4.9
451211	Book stores .....	12 363	12 375 058	1 447 308	349 597	121 473	6.1	4.6
4512111	Book stores, general .....	7 693	8 167 174	964 743	232 958	78 897	5.8	4.2
4512112	Specialty book stores .....	2 980	1 418 656	199 287	47 471	18 517	12.1	8.6
4512113	College book stores .....	1 690	2 789 228	283 278	69 168	24 059	3.6	4.0
451212	News dealers & newsstands .....	2 313	853 806	119 269	27 105	9 770	27.5	9.5
45122	Prerecorded tape, compact disc, & record stores ...	8 158	7 366 835	727 980	179 602	66 623	6.4	5.4
451220	Prerecorded tape, compact disc, & record stores ...	8 158	7 366 835	727 980	179 602	66 623	6.4	5.4

See footnotes at end of table.



**Table 1. Summary Statistics for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>UNITED STATES—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
452	General merchandise stores .....	36 171	'330 444 460	'30 870 965	'7 349 191	2 507 540	'6	'2.1
4521	Department stores (incl leased depts) ## .....	10 366	'223 232 158	N	N	N	'	'2.0
45211	Department stores (incl leased depts) ## .....	10 366	'223 232 158	N	N	N	'	'2.0
4521101	Conventional department stores (incl leased depts) ## .....	2 100	53 292 653	N	N	N	—	3.1
4521102	Discount or mass merch dept stores (incl leased depts) ## .....	6 378	'128 213 745	N	N	N	'	'1.7
4521103	National chain department stores (incl leased depts) ## .....	1 888	41 725 760	N	N	N	—	1.3
4521	Department stores (excl leased depts) .....	10 366	'220 108 157	'22 083 291	'5 266 253	1 795 577	'	'2.0
45211	Department stores (excl leased depts) .....	10 366	'220 108 157	'22 083 291	'5 266 253	1 795 577	'	'2.0
452110	Department stores (excl leased depts) .....	10 366	'220 108 157	'22 083 291	'5 266 253	1 795 577	'	'2.0
4521101	Conventional department stores (excl leased depts) .....	2 100	52 453 180	6 060 867	1 463 137	414 940	—	3.2
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 378	'126 122 830	'11 329 683	'2 679 615	1 031 941	'	'1.7
4521103	National chain department stores (excl leased depts) .....	1 888	41 532 147	4 692 741	1 123 501	348 696	—	1.3
4529	Other general merchandise stores .....	25 805	110 336 303	8 787 674	2 082 938	711 963	1.6	2.3
45291	Warehouse clubs & superstores .....	1 530	81 918 756	5 862 565	1 369 489	428 357	.1	.2
452910	Warehouse clubs & superstores .....	1 530	81 918 756	5 862 565	1 369 489	428 357	.1	.2
45299	All other general merchandise stores .....	24 275	28 417 547	2 925 109	713 449	283 606	6.0	8.4
452990	All other general merchandise stores .....	24 275	28 417 547	2 925 109	713 449	283 606	6.0	8.4
4529901	Variety stores .....	14 065	D	D	D	m	D	D
4529902	Catalog showrooms .....	671	D	D	D	l	D	D
4529903	Miscellaneous general merchandise stores .....	9 539	13 437 528	1 419 918	338 491	112 045	8.4	13.4
453	Miscellaneous store retailers .....	129 838	78 109 161	10 165 424	2 300 907	752 986	16.5	9.4
4531	Florists .....	26 200	6 555 088	1 396 389	331 479	125 195	29.2	10.7
45311	Florists .....	26 200	6 555 088	1 396 389	331 479	125 195	29.2	10.7
453110	Florists .....	26 200	6 555 088	1 396 389	331 479	125 195	29.2	10.7
4532	Office supplies, stationery, & gift stores .....	44 615	31 573 035	3 637 361	840 707	306 492	11.7	9.0
45321	Office supplies & stationery stores .....	7 330	17 075 739	1 580 695	387 888	98 121	3.1	8.5
453210	Office supplies & stationery stores .....	7 330	17 075 739	1 580 695	387 888	98 121	3.1	8.5
4532101	Stationery stores .....	1 202	512 924	75 050	17 534	6 156	30.7	9.2
4532102	Office supplies stores .....	6 128	16 562 815	1 505 645	370 354	91 965	2.3	8.5
45322	Gift, novelty, & souvenir stores .....	37 285	14 497 296	2 056 666	452 819	208 371	21.9	9.5
453220	Gift, novelty, & souvenir stores .....	37 285	14 497 296	2 056 666	452 819	208 371	21.9	9.5
4533	Used merchandise stores .....	17 990	6 043 642	1 203 591	271 689	97 965	18.2	13.6
45331	Used merchandise stores .....	17 990	6 043 642	1 203 591	271 689	97 965	18.2	13.6
453310	Used merchandise stores .....	17 990	6 043 642	1 203 591	271 689	97 965	18.2	13.6
4539	Other miscellaneous store retailers .....	41 033	33 937 396	3 928 083	857 032	223 334	18.1	8.7
45391	Pet & pet supplies stores .....	8 318	5 492 749	709 075	169 884	61 192	13.2	6.2
453910	Pet & pet supplies stores .....	8 318	5 492 749	709 075	169 884	61 192	13.2	6.2
45392	Art dealers .....	5 698	3 000 798	401 152	87 582	19 510	21.7	12.3
453920	Art dealers .....	5 698	3 000 798	401 152	87 582	19 510	21.7	12.3
45393	Manufactured (mobile) home dealers .....	5 485	13 347 491	1 122 749	236 046	40 401	17.4	8.0
453930	Manufactured (mobile) home dealers .....	5 485	13 347 491	1 122 749	236 046	40 401	17.4	8.0
45399	All other miscellaneous store retailers .....	21 532	12 096 358	1 695 107	363 520	102 231	20.2	9.8
453991	Tobacco stores .....	3 884	3 068 352	213 374	46 393	14 880	17.8	8.8
453998	All other miscellaneous store retailers (except tobacco stores) .....	17 648	9 028 006	1 481 733	317 127	87 351	21.0	10.1
454	Nonstore retailers .....	'44 482	'123 106 651	'12 323 344	'2 894 224	'505 993	'8.2	'5.5
4541	Electronic shopping & mail-order houses .....	10 013	79 018 305	5 743 431	1 313 542	218 406	5.0	4.1
45411	Electronic shopping & mail-order houses .....	10 013	79 018 305	5 743 431	1 313 542	218 406	5.0	4.1
454110	Electronic shopping & mail-order houses .....	10 013	79 018 305	5 743 431	1 313 542	218 406	5.0	4.1
4542	Vending machine operators .....	7 070	6 884 497	1 333 428	315 266	66 348	18.8	6.1
45421	Vending machine operators .....	7 070	6 884 497	1 333 428	315 266	66 348	18.8	6.1
454210	Vending machine operators .....	7 070	6 884 497	1 333 428	315 266	66 348	18.8	6.1
4543	Direct selling establishments .....	'27 399	'37 203 849	'5 246 485	'1 265 416	'221 239	'13.2	'8.4
45431	Fuel dealers .....	12 532	22 622 249	2 755 293	686 618	103 778	14.1	8.0
454311	Heating oil dealers .....	5 657	13 866 783	1 527 865	387 108	54 106	16.3	7.3
454312	Liquefied petroleum gas (bottled gas) dealers .....	6 623	8 657 339	1 216 039	296 931	48 889	10.2	9.1
454319	Other fuel dealers .....	252	98 127	11 389	2 579	783	31.4	7.8
45439	Other direct selling establishments .....	'14 867	'14 581 600	'2 491 192	'578 798	'117 461	'11.8	'9.1
454390	Other direct selling establishments .....	'14 867	'14 581 600	'2 491 192	'578 798	'117 461	'11.8	'9.1
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	4 284	3 617 293	551 054	126 077	29 503	11.4	7.4
4543902	Direct selling, books, periodicals, videos, & compact discs .....	'1 263	'1 751 884	'324 225	'69 601	'19 475	'10.7	'7.7
4543903	Direct selling, other merchandise .....	9 320	'9 212 423	1 615 913	383 120	68 483	'12.2	'10.1

## Data for this line not included in broader kind-of-business totals.

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44-45</b>	<b>Retail trade</b>	<b>1 118 447</b>	<b>X</b>	<b>2 460 886 012</b>	<b>X</b>	<b>100.0</b>	<b>78.2</b>
0100	Groceries & other foods for human consumption off the premises	322 867	934 996 389	367 223 784	39.3	14.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	99 363	378 337 664	10 837 513	2.9	.4	X
0130	Alcoholic drinks (served at this establishment)	1 583	1 351 647	175 708	13.0	Z	X
0140	Packaged liquor, wine, & beer	148 792	467 820 658	41 950 658	9.0	1.7	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	234 100	777 117 345	36 819 413	4.7	1.5	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	231 126	872 109 104	159 482 520	18.3	6.5	X
0180	Soaps, detergents, & household cleaners	125 320	620 827 789	19 194 548	3.1	.8	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	138 022	603 829 095	17 066 293	2.8	.7	X
0200	Men's wear	122 978	478 641 404	58 249 369	12.2	2.4	X
0220	Women's, juniors', & misses' wear	149 920	497 404 899	101 859 574	20.5	4.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	78 123	387 512 158	27 365 132	7.1	1.1	X
0260	Footwear (including accessories)	119 579	406 512 687	39 182 314	9.6	1.6	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	24 421	154 305 626	4 536 488	2.9	.2	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	53 460	359 731 166	18 437 091	5.1	.7	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	40 835	164 557 914	18 925 553	11.5	.8	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	60 039	395 103 837	6 992 341	1.8	.3	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	54 909	274 278 084	18 333 925	6.7	.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	71 151	227 530 725	27 657 234	12.2	1.1	X
0340	Furniture & sleep equipment	73 407	302 790 463	47 541 321	15.7	1.9	X
0360	Flooring & floor coverings	40 926	165 827 278	18 407 852	11.1	.7	X
0370	Computer hardware, software, & supplies	35 312	172 468 863	56 573 272	32.8	2.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	154 091	586 733 927	32 382 291	5.5	1.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	126 364	440 842 855	31 358 210	7.1	1.3	X
0420	Books	64 954	296 121 929	15 771 675	5.3	.6	X
0440	Photographic equipment & supplies	43 295	321 637 289	5 664 935	1.8	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	98 308	429 321 874	24 035 455	5.6	1.0	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	38 311	120 581 610	6 931 275	5.7	.3	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	74 961	351 310 935	35 611 807	10.1	1.4	X
0580	Recreational vehicles, parts & accessories	4 905	25 643 420	10 012 609	39.0	.4	X
0600	Hardware, tools, & plumbing & electrical supplies	100 472	507 610 155	76 820 961	15.1	3.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	118 805	541 974 268	52 123 382	9.6	2.1	X
0640	Dimensional lumber & other building/structural materials & supplies	52 367	164 323 363	96 583 241	58.8	3.9	X
0670	Paint & sundries	43 962	165 900 435	15 005 063	9.0	.6	X
0680	Manufactured (mobile) homes	5 643	13 695 151	12 988 797	94.8	.5	X
0690	Wallpaper & other flexible wallcoverings	11 614	17 125 703	1 069 279	6.2	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	55 920	566 369 584	483 863 299	85.4	19.7	X
0720	Automotive fuels	137 668	248 978 365	143 818 311	57.8	5.8	X
0730	Automotive lubricants (oil, greases, etc)	132 921	601 542 712	7 060 284	1.2	.3	X
0740	Automotive tires, tubes, batteries, parts, & accessories	152 701	773 034 471	82 182 083	10.6	3.3	X
0780	Household fuels (oil, LP gas, wood, & coal)	36 928	65 037 533	18 628 306	28.6	.8	X
0800	Pets, pet foods, & pet supplies	87 399	420 812 192	12 923 106	3.1	.5	X
0850	All other merchandise	318 363	804 585 429	79 495 589	9.9	3.2	X
9810	All other merchandise	155 347	553 165 723	28 479 639	5.1	1.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes	292 665	1 113 338 787	91 264 512	8.2	3.7	X
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>	<b>122 633</b>	<b>X</b>	<b>645 367 776</b>	<b>X</b>	<b>100.0</b>	<b>80.6</b>
0100	Groceries & other foods for human consumption off the premises	458	361 336	19 128	5.3	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	8	4 061	40	1.0	Z	X
0140	Packaged liquor, wine, & beer	22	34 208	1 729	5.1	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	146	143 224	6 703	4.7	Z	X
0200	Men's wear	577	1 216 292	74 108	6.1	Z	X
0220	Women's, juniors', & misses' wear	444	1 060 100	33 841	3.2	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	22	46 761	685	1.5	Z	X
0260	Footwear (including accessories)	31	38 058	1 749	4.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	429	398 717	62 858	15.8	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	35	39 076	735	1.9	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	288	233 792	14 578	6.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	3 902	3 100 475	793 028	25.6	.1	X
0340	Furniture & sleep equipment	6	23 728	175	.7	Z	X
0370	Computer hardware, software, & supplies	15	5 570	144	2.6	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	44	36 405	6 433	17.7	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	85	35 838	11 362	31.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	69	74 505	1 758	2.4	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	9	10 778	277	2.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	8 304	16 446 687	9 758 671	59.3	1.5	X
0580	Recreational vehicles, parts & accessories	4 430	24 836 862	9 873 459	39.8	1.5	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
0600	Hardware, tools, & plumbing & electrical supplies	4 546	4 255 095	218 425	5.1	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	2 359	3 106 320	215 526	6.9	Z	X
0640	Dimensional lumber & other building/structural materials & supplies	115	188 014	43 709	23.2	Z	X
0670	Paint & sundries	3 718	3 242 643	138 106	4.3	Z	X
0680	Manufactured (mobile) homes	57	154 552	30 334	19.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	54 395	564 286 461	483 625 892	85.7	74.9	X
0720	Automotive fuels	2 409	19 562 681	318 167	1.6	Z	X
0730	Automotive lubricants (oil, greases, etc)	38 548	271 272 552	2 456 280	.9	.4	X
0740	Automotive tires, tubes, batteries, parts, & accessories	83 359	532 422 984	73 134 642	13.7	11.3	X
0780	Household fuels (oil, LP gas, wood, & coal)	521	1 060 980	29 021	2.7	Z	X
0800	Pets, pet foods, & pet supplies	8	7 108	275	3.9	Z	X
0850	All other merchandise	2 053	4 141 281	1 233 506	29.8	.2	X
9810	All other merchandise	7 194	53 547 514	1 852 076	3.5	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes	58 390	553 390 915	61 409 902	11.1	9.5	X
<b>4411</b>	<b>Automobile dealers</b>	<b>49 237</b>	<b>X</b>	<b>553 652 292</b>	<b>X</b>	<b>100.0</b>	<b>82.4</b>
0100	Groceries & other foods for human consumption off the premises	7	16 057	7	Z	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	82	27 952	11 252	40.3	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	254	1 994 914	69 866	3.5	Z	X
0580	Recreational vehicles, parts & accessories	1 036	13 970 061	713 524	5.1	.1	65.8
0584	New motor homes	124	3 256 096	305 633	9.4	.1	X
0587	All other recreational vehicles (incl used motor homes, new & used camping trailers, travel trailers, truck campers, converted vans, & parts & access)	1 011	13 284 156	407 891	3.1	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	36	102 427	40 032	39.1	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	49 237	553 652 292	477 676 223	86.3	86.3	77.9
0701	New passenger cars—retail (including station wagons)	25 378	514 342 727	124 186 603	24.1	22.4	X
0702	New passenger cars—fleet (including station wagons)	7 379	228 627 092	15 803 787	6.9	2.9	X
0703	New vans & trucks—retail (including minivans, cargo vans, sport utility vehicles, trucks, & buses)	21 152	431 812 240	104 989 170	24.3	19.0	X
0704	New vans & trucks—fleet (including minivans, cargo vans, sport utility vehicles, trucks, & buses)	6 159	182 849 909	11 227 456	6.1	2.0	X
0705	Used passenger cars—retail (including station wagons & sales of passenger cars previously rented or leased)	45 046	531 498 985	96 391 010	18.1	17.4	X
0706	Used passenger cars—wholesale (for resale) (including station wagons & sales of passenger cars previously rented or leased)	36 392	505 892 338	28 294 765	5.6	5.1	X
0707	Used vans, minivans, trucks & buses—retail (including sales of vans, minivans, trucks, & buses previously rented or leased)	31 216	361 158 116	40 315 420	11.2	7.3	X
0708	Used vans, minivans, trucks & buses—wholesale (including sales of vans, minivans, trucks, & buses previously rented or leased)	22 698	328 165 093	11 575 479	3.5	2.1	X
0709	Motorcycles, motor scooters, & motorbikes	908	4 179 083	142 675	3.4	Z	X
0711	All other powered transportation vehicles	649	5 758 593	250 334	4.3	Z	X
0715	New passenger cars—leased (including station wagons)	10 022	241 866 380	26 272 290	10.9	4.7	X
0716	New vans & trucks—leased (including minivans, cargo vans, sport utility vehicles, trucks, & buses)	8 682	205 753 021	18 227 234	8.9	3.3	X
0720	Automotive fuels	887	18 014 296	86 192	.5	Z	X
0730	Automotive lubricants (oil, greases, etc)	13 322	248 266 371	1 058 602	.4	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories	24 291	468 289 012	18 548 784	4.0	3.4	79.1
0743	Automotive tires, tubes, batteries, & accessories	9 368	155 474 621	1 459 882	.9	.3	X
0753	Parts, used	2 311	23 543 886	397 584	1.7	.1	X
0755	Parts, new & rebuilt	22 191	442 665 542	16 691 318	3.8	3.0	X
0780	Household fuels (oil, LP gas, wood, & coal)	45	77 110	10 914	14.2	Z	X
0850	All other merchandise	71	213 435	18 873	8.8	Z	11.4
0883	All other merchandise	71	213 435	18 873	8.8	Z	X
9810	All other merchandise	2 442	44 579 340	1 058 195	2.4	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes	28 787	511 143 680	54 357 872	10.6	9.8	78.4
9916	Labor charges to customers for work performed by this establishment	25 653	494 891 874	13 708 385	2.8	2.5	X
9919	Rental of automobiles or trucks	6 717	121 764 478	816 695	.7	.1	X
9931	Labor charges to insurance companies for work performed by this establishment	7 958	195 976 434	2 452 757	1.3	.4	X
9943	Value of service contracts	15 622	326 785 170	3 796 818	1.2	.7	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing	14 411	298 661 986	2 932 991	1.0	.5	X
9947	Labor charges for warranty & extended contract work by this establishment	21 599	456 994 172	5 629 412	1.2	1.0	X
9949	Parts installed in repair & charged directly to customers	22 283	446 716 101	8 814 518	2.0	1.6	X
9958	Parts installed in repair & charged to insurance companies	7 503	183 434 838	2 115 727	1.2	.4	X
9971	Parts installed in repair & covered by warranty or extended service contract	19 927	424 085 773	5 581 648	1.3	1.0	X
9973	Parts sold internally & installed in repair	19 587	405 542 646	4 867 430	1.2	.9	X
9974	All other nonmerchandise receipts	11 090	223 019 523	3 641 491	1.6	.7	X
<b>44111</b>	<b>New car dealers</b>	<b>25 897</b>	<b>X</b>	<b>518 971 824</b>	<b>X</b>	<b>100.0</b>	<b>83.3</b>
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	123	1 785 632	59 654	3.3	Z	X
0580	Recreational vehicles, parts & accessories	550	13 331 579	683 391	5.1	.1	66.0
0584	New motor homes	104	3 211 590	301 746	9.4	.1	X
0587	All other recreational vehicles (incl used motor homes, new & used camping trailers, travel trailers, truck campers, converted vans, & parts & access)	526	12 652 394	381 645	3.0	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	35	95 244	39 902	41.9	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44111</b>	<b>New car dealers—Con.</b>						
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	25 897	518 971 824	444 491 126	85.6	85.6	79.4
0701	New passenger cars—retail (including station wagons) .....	25 306	514 220 031	124 175 970	24.1	23.9	X
0702	New passenger cars—fleet (including station wagons) .....	7 379	228 627 092	15 803 787	6.9	3.0	X
0703	New vans & trucks—retail (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	21 100	431 649 981	104 982 544	24.3	20.2	X
0704	New vans & trucks—fleet (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	6 137	182 801 022	11 223 921	6.1	2.2	X
0705	Used passenger cars—retail (including station wagons & sales of passenger cars previously rented or leased) .....	24 571	500 741 366	77 263 805	15.4	14.9	X
0706	Used passenger cars—wholesale (for resale) (including station wagons & sales of passenger cars previously rented or leased) .....	22 471	481 993 199	22 237 843	4.6	4.3	X
0707	Used vans, minivans, trucks & buses—retail (including sales of vans, minivans, trucks, & buses previously rented or leased) .....	17 217	340 712 740	34 423 118	10.1	6.6	X
0708	Used vans, minivans, trucks & buses—wholesale (including sales of vans, minivans, trucks, & buses previously rented or leased) .....	14 962	313 501 663	9 636 383	3.1	1.9	X
0709	Motorcycles, motor scooters, & motorbikes .....	202	2 886 781	90 524	3.1	Z	X
0711	All other powered transportation vehicles .....	320	4 947 454	166 182	3.4	Z	X
0715	New passenger cars—leased (including station wagons) .....	9 991	241 739 181	26 266 893	10.9	5.1	X
0716	New vans & trucks—leased (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	8 639	205 617 371	18 220 156	8.9	3.5	X
0720	Automotive fuels .....	768	17 777 211	74 847	.4	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	12 473	246 785 846	1 045 695	.4	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	21 983	464 746 579	18 280 664	3.9	3.5	80.0
0743	Automotive tires, tubes, batteries, & accessories .....	8 198	153 725 364	1 403 506	.9	.3	X
0753	Parts, used .....	1 270	22 287 173	324 820	1.5	.1	X
0755	Parts, new & rebuilt .....	20 718	440 153 414	16 552 338	3.8	3.2	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	45	77 110	10 914	14.2	Z	X
0850	All other merchandise .....	25	166 257	7 819	4.7	Z	11.6
0883	All other merchandise .....	25	166 257	7 819	4.7	Z	X
9810	All other merchandise .....	1 890	42 846 319	984 388	2.3	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	23 643	500 195 826	53 292 485	10.7	10.3	79.3
9916	Labor charges to customers for work performed by this establishment .....	22 985	489 020 630	13 511 365	2.8	2.6	X
9919	Rental of automobiles or trucks .....	6 065	120 487 540	722 262	.6	.1	X
9931	Labor charges to insurance companies for work performed by this establishment .....	7 550	195 223 448	2 430 251	1.2	.5	X
9943	Value of service contracts .....	14 414	321 890 846	3 614 472	1.1	.7	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	13 163	294 875 484	2 845 676	1.0	.5	X
9947	Labor charges for warranty & extended contract work by this establishment .....	21 123	454 738 772	5 605 016	1.2	1.1	X
9949	Parts installed in repair & charged directly to customers .....	20 427	442 074 990	8 679 274	2.0	1.7	X
9958	Parts installed in repair & charged to insurance companies .....	7 156	182 734 282	2 090 918	1.1	.4	X
9971	Parts installed in repair & covered by warranty or extended service contract .....	19 484	421 878 901	5 555 584	1.3	1.1	X
9973	Parts sold internally & installed in repair .....	18 804	403 610 574	4 793 334	1.2	.9	X
9974	All other nonmerchandise receipts .....	9 587	219 990 148	3 444 333	1.6	.7	X
<b>441110</b>	<b>New car dealers</b> .....	<b>25 897</b>	<b>X</b>	<b>518 971 824</b>	<b>X</b>	<b>100.0</b>	<b>83.3</b>
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	123	1 785 632	59 654	3.3	Z	X
0580	Recreational vehicles, parts & accessories .....	550	13 331 579	683 391	5.1	.1	66.0
0584	New motor homes .....	104	3 211 590	301 746	9.4	.1	X
0587	All other recreational vehicles (incl used motor homes, new & used camping trailers, travel trailers, truck campers, converted vans, & parts & access) .....	526	12 652 394	381 645	3.0	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	35	95 244	39 902	41.9	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	25 897	518 971 824	444 491 126	85.6	85.6	79.4
0701	New passenger cars—retail (including station wagons) .....	25 306	514 220 031	124 175 970	24.1	23.9	X
0702	New passenger cars—fleet (including station wagons) .....	7 379	228 627 092	15 803 787	6.9	3.0	X
0703	New vans & trucks—retail (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	21 100	431 649 981	104 982 544	24.3	20.2	X
0704	New vans & trucks—fleet (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	6 137	182 801 022	11 223 921	6.1	2.2	X
0705	Used passenger cars—retail (including station wagons & sales of passenger cars previously rented or leased) .....	24 571	500 741 366	77 263 805	15.4	14.9	X
0706	Used passenger cars—wholesale (for resale) (including station wagons & sales of passenger cars previously rented or leased) .....	22 471	481 993 199	22 237 843	4.6	4.3	X
0707	Used vans, minivans, trucks & buses—retail (including sales of vans, minivans, trucks, & buses previously rented or leased) .....	17 217	340 712 740	34 423 118	10.1	6.6	X
0708	Used vans, minivans, trucks & buses—wholesale (including sales of vans, minivans, trucks, & buses previously rented or leased) .....	14 962	313 501 663	9 636 383	3.1	1.9	X
0709	Motorcycles, motor scooters, & motorbikes .....	202	2 886 781	90 524	3.1	Z	X
0711	All other powered transportation vehicles .....	320	4 947 454	166 182	3.4	Z	X
0715	New passenger cars—leased (including station wagons) .....	9 991	241 739 181	26 266 893	10.9	5.1	X
0716	New vans & trucks—leased (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	8 639	205 617 371	18 220 156	8.9	3.5	X
0720	Automotive fuels .....	768	17 777 211	74 847	.4	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	12 473	246 785 846	1 045 695	.4	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	21 983	464 746 579	18 280 664	3.9	3.5	80.0
0743	Automotive tires, tubes, batteries, & accessories .....	8 198	153 725 364	1 403 506	.9	.3	X
0753	Parts, used .....	1 270	22 287 173	324 820	1.5	.1	X
0755	Parts, new & rebuilt .....	20 718	440 153 414	16 552 338	3.8	3.2	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	45	77 110	10 914	14.2	Z	X
0850	All other merchandise .....	25	166 257	7 819	4.7	Z	11.6
0883	All other merchandise .....	25	166 257	7 819	4.7	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>441110</b>	<b>New car dealers—Con.</b>						
9810	All other merchandise .....	1 890	42 846 319	984 388	2.3	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	23 643	500 195 826	53 292 485	10.7	10.3	79.3
9916	Labor charges to customers for work performed by this establishment .....	22 985	489 020 630	13 511 365	2.8	2.6	X
9919	Rental of automobiles or trucks .....	6 065	120 487 540	722 262	.6	.1	X
9931	Labor charges to insurance companies for work performed by this establishment .....	7 550	195 223 448	2 430 251	1.2	.5	X
9943	Value of service contracts .....	14 414	321 890 846	3 614 472	1.1	.7	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	13 163	294 875 484	2 845 676	1.0	.5	X
9947	Labor charges for warranty & extended contract work by this establishment .....	21 123	454 738 772	5 605 016	1.2	1.1	X
9949	Parts installed in repair & charged directly to customers .....	20 427	442 074 990	8 679 274	2.0	1.7	X
9958	Parts installed in repair & charged to insurance companies .....	7 156	182 734 282	2 090 918	1.1	.4	X
9971	Parts installed in repair & covered by warranty or extended service contract .....	19 484	421 878 901	5 555 584	1.3	1.1	X
9973	Parts sold internally & installed in repair .....	18 804	403 610 574	4 793 334	1.2	.9	X
9974	All other nonmerchandise receipts .....	9 587	219 990 148	3 444 333	1.6	.7	X
<b>44112</b>	<b>Used car dealers .....</b>	<b>23 340</b>	<b>X</b>	<b>34 680 468</b>	<b>X</b>	<b>100.0</b>	<b>69.2</b>
0100	Groceries & other foods for human consumption off the premises .....	7	16 057	7	Z	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	82	27 952	11 252	40.3	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	131	209 282	10 212	4.9	Z	X
0580	Recreational vehicles, parts & accessories .....	486	638 482	30 133	4.7	.1	64.8
0584	New motor homes .....	20	44 506	3 887	8.7	Z	X
0587	All other recreational vehicles (incl used motor homes, new & used camping trailers, travel trailers, truck campers, converted vans, & parts & access) .....	485	631 762	26 246	4.2	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	23 340	34 680 468	33 185 097	95.7	95.7	56.0
0701	New passenger cars—retail (including station wagons) .....	72	122 696	10 633	8.7	Z	X
0703	New vans & trucks—retail (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	52	162 259	6 626	4.1	Z	X
0704	New vans & trucks—fleet (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	22	48 887	3 535	7.2	Z	X
0705	Used passenger cars—retail (including station wagons & sales of passenger cars previously rented or leased) .....	20 475	30 757 619	19 127 205	62.2	55.2	X
0706	Used passenger cars—wholesale (for resale) (including station wagons & sales of passenger cars previously rented or leased) .....	13 921	23 899 139	6 056 922	25.3	17.5	X
0707	Used vans, minivans, trucks & buses—retail (including sales of vans, minivans, trucks, & buses previously rented or leased) .....	13 998	20 445 376	5 892 302	28.8	17.0	X
0708	Used vans, minivans, trucks & buses—wholesale (including sales of vans, minivans, trucks, & buses previously rented or leased) .....	7 736	14 663 430	1 939 096	13.2	5.6	X
0709	Motorcycles, motor scooters, & motorbikes .....	706	1 292 302	52 151	4.0	.2	X
0711	All other powered transportation vehicles .....	329	811 139	84 152	10.4	.2	X
0715	New passenger cars—leased (including station wagons) .....	31	127 199	5 397	4.2	Z	X
0716	New vans & trucks—leased (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	43	135 650	7 078	5.2	Z	X
0720	Automotive fuels .....	119	237 085	11 345	4.8	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	849	1 480 525	12 907	.9	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	2 308	3 542 433	268 120	7.6	.8	56.1
0743	Automotive tires, tubes, batteries, & accessories .....	1 170	1 749 257	56 376	3.2	.2	X
0753	Parts, used .....	1 041	1 256 713	72 764	5.8	.2	X
0755	Parts, new & rebuilt .....	1 473	2 512 128	138 980	5.5	.4	X
0850	All other merchandise .....	46	47 178	11 054	23.4	Z	9.2
0883	All other merchandise .....	46	47 178	11 054	23.4	Z	X
9810	All other merchandise .....	552	1 733 021	73 807	4.3	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	5 144	10 947 854	1 065 387	9.7	3.1	61.0
9916	Labor charges to customers for work performed by this establishment .....	2 668	5 871 244	197 020	3.4	.6	X
9919	Rental of automobiles or trucks .....	653	1 276 938	94 433	7.4	.3	X
9931	Labor charges to insurance companies for work performed by this establishment .....	408	752 986	22 506	3.0	.1	X
9943	Value of service contracts .....	1 208	4 894 324	182 346	3.7	.5	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	1 248	3 786 502	87 315	2.3	.3	X
9947	Labor charges for warranty & extended contract work by this establishment .....	476	2 255 400	24 396	1.1	.1	X
9949	Parts installed in repair & charged directly to customers .....	1 856	4 641 111	135 244	2.9	.4	X
9958	Parts installed in repair & charged to insurance companies .....	347	700 556	24 809	3.5	.1	X
9971	Parts installed in repair & covered by warranty or extended service contract .....	444	2 206 872	26 064	1.2	.1	X
9973	Parts sold internally & installed in repair .....	784	1 932 072	74 096	3.8	.2	X
9974	All other nonmerchandise receipts .....	1 503	3 029 375	197 158	6.5	.6	X
<b>441120</b>	<b>Used car dealers .....</b>	<b>23 340</b>	<b>X</b>	<b>34 680 468</b>	<b>X</b>	<b>100.0</b>	<b>69.2</b>
0100	Groceries & other foods for human consumption off the premises .....	7	16 057	7	Z	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	82	27 952	11 252	40.3	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	131	209 282	10 212	4.9	Z	X
0580	Recreational vehicles, parts & accessories .....	486	638 482	30 133	4.7	.1	64.8
0584	New motor homes .....	20	44 506	3 887	8.7	Z	X
0587	All other recreational vehicles (incl used motor homes, new & used camping trailers, travel trailers, truck campers, converted vans, & parts & access) .....	485	631 762	26 246	4.2	.1	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>441120</b>	<b>Used car dealers—Con.</b>						
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	23 340	34 680 468	33 185 097	95.7	95.7	56.0
0701	New passenger cars—retail (including station wagons) .....	72	122 696	10 633	8.7	Z	X
0703	New vans & trucks—retail (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	52	162 259	6 626	4.1	Z	X
0704	New vans & trucks—fleet (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	22	48 887	3 535	7.2	Z	X
0705	Used passenger cars—retail (including station wagons & sales of passenger cars previously rented or leased) .....	20 475	30 757 619	19 127 205	62.2	55.2	X
0706	Used passenger cars—wholesale (for resale) (including station wagons & sales of passenger cars previously rented or leased) .....	13 921	23 899 139	6 056 922	25.3	17.5	X
0707	Used vans, minivans, trucks & buses—retail (including sales of vans, minivans, trucks, & buses previously rented or leased) .....	13 998	20 445 376	5 892 302	28.8	17.0	X
0708	Used vans, minivans, trucks & buses—wholesale (including sales of vans, minivans, trucks, & buses previously rented or leased) .....	7 736	14 663 430	1 939 096	13.2	5.6	X
0709	Motorcycles, motor scooters, & motorbikes .....	706	1 292 302	52 151	4.0	.2	X
0711	All other powered transportation vehicles .....	329	811 139	84 152	10.4	.2	X
0715	New passenger cars—leased (including station wagons) .....	31	127 199	5 397	4.2	Z	X
0716	New vans & trucks—leased (including minivans, cargo vans, sport utility vehicles, trucks, & buses) .....	43	135 650	7 078	5.2	Z	X
0720	Automotive fuels .....	119	237 085	11 345	4.8	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	849	1 480 525	12 907	.9	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	2 308	3 542 433	268 120	7.6	.8	56.1
0743	Automotive tires, tubes, batteries, & accessories .....	1 170	1 749 257	56 376	3.2	.2	X
0753	Parts, used .....	1 041	1 256 713	72 764	5.8	.2	X
0755	Parts, new & rebuilt .....	1 473	2 512 128	138 980	5.5	.4	X
0850	All other merchandise .....	46	47 178	11 054	23.4	Z	9.2
0883	All other merchandise .....	46	47 178	11 054	23.4	Z	X
9810	All other merchandise .....	552	1 733 021	73 807	4.3	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	5 144	10 947 854	1 065 387	9.7	3.1	61.0
9916	Labor charges to customers for work performed by this establishment .....	2 668	5 871 244	197 020	3.4	.6	X
9919	Rental of automobiles or trucks .....	653	1 276 938	94 433	7.4	.3	X
9931	Labor charges to insurance companies for work performed by this establishment .....	408	752 986	22 506	3.0	.1	X
9943	Value of service contracts .....	1 208	4 894 324	182 346	3.7	.5	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	1 248	3 786 502	87 315	2.3	.3	X
9947	Labor charges for warranty & extended contract work by this establishment .....	476	2 255 400	24 396	1.1	.1	X
9949	Parts installed in repair & charged directly to customers .....	1 856	4 641 111	135 244	2.9	.4	X
9958	Parts installed in repair & charged to insurance companies .....	347	700 556	24 809	3.5	.1	X
9971	Parts installed in repair & covered by warranty or extended service contract .....	444	2 206 872	26 064	1.2	.1	X
9973	Parts sold internally & installed in repair .....	784	1 932 072	74 096	3.8	.2	X
9974	All other nonmerchandise receipts .....	1 503	3 029 375	197 158	6.5	.6	X
<b>4412</b>	<b>Other motor vehicle dealers .....</b>	<b>13 589</b>	<b>X</b>	<b>28 890 506</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
0100	Groceries & other foods for human consumption off the premises .....	8	6 283	797	12.7	Z	X
0200	Men's wear .....	528	1 101 281	50 834	4.6	.2	X
0220	Women's, juniors', & misses' wear .....	415	1 029 846	32 619	3.2	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	7	19 009	302	1.6	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	6	5 553	332	6.0	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	8	10 459	274	2.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	7 888	14 321 866	9 673 756	67.5	33.5	71.3
0514	New boats, motors, & boat parts & accessories .....	5 599	10 593 312	6 654 173	62.8	23.0	X
0515	Used boats, motors, & boat parts & accessories .....	4 300	8 372 563	1 244 422	14.9	4.3	X
0527	Motorized sport vehicles (including snowmobiles, golf cars, go-carts, jet skis, parts & accessories, etc) .....	2 745	5 261 351	1 609 906	30.6	5.6	X
0528	All other sporting goods (including bicycles, parts & accessories, etc) ..	890	1 739 075	165 255	9.5	.6	X
0580	Recreational vehicles, parts & accessories .....	3 372	10 845 311	9 153 058	84.4	31.7	70.1
0581	New camping trailers (collapsible) .....	1 431	4 831 018	426 381	8.8	1.5	X
0582	New travel trailers (including 5th wheel) .....	2 125	7 953 184	2 075 159	26.1	7.2	X
0583	New truck campers (mounted on pick-up trucks) .....	927	2 854 900	250 462	8.8	.9	X
0584	New motor homes .....	1 336	7 684 969	2 852 376	37.1	9.9	X
0585	Used recreational vehicles .....	2 399	9 129 379	2 526 566	27.7	8.7	X
0586	All other RVs, parts & accessories (including converted vans) .....	2 289	7 443 550	1 022 101	13.7	3.5	X
0600	Hardware, tools, & plumbing & electrical supplies .....	93	110 793	5 280	4.8	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	541	1 000 069	98 980	9.9	.3	X
0670	Paint & sundries .....	164	271 375	4 680	1.7	Z	X
0680	Manufactured (mobile) homes .....	55	153 740	30 052	19.5	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	4 501	10 009 578	5 835 178	58.3	20.2	71.8
0712	New motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	3 669	8 386 755	4 607 132	54.9	15.9	X
0713	Used motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	3 459	7 620 935	1 128 106	14.8	3.9	X
0714	All other powered transportation vehicles (including automobiles, vans, minivans, trucks, etc) .....	644	2 019 649	99 094	4.9	.3	X
0720	Automotive fuels .....	201	618 813	19 274	3.1	.1	X
0730	Automotive lubricants (oil, greases, etc) .....	487	1 317 251	10 573	.8	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	829	2 132 009	199 663	9.4	.7	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	270	759 378	6 146	.8	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4412</b>	<b>Other motor vehicle dealers—Con.</b>						
0850	All other merchandise .....	1 750	3 672 508	1 156 072	31.5	4.0	70.1
0857	New aircraft, engines, parts, & accessories .....	152	310 079	231 618	74.7	.8	X
0858	Used aircraft, engines, parts, & accessories .....	242	568 573	419 316	73.7	1.5	X
0864	Utility trailers .....	1 423	2 922 737	496 592	17.0	1.7	X
0883	All other merchandise .....	29	26 958	8 546	31.7	Z	X
9810	All other merchandise .....	1 229	3 115 278	238 264	7.6	.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	8 593	20 157 562	2 371 619	11.8	8.2	71.8
9904	Labor charges for work performed by this establishment .....	7 925	18 505 646	1 061 308	5.7	3.7	X
9907	Parts installed in repair .....	6 035	14 471 650	761 662	5.3	2.6	X
9914	Receipts from pleasure boat storage & docking services (including receipts for launch fees & slip rentals) .....	1 319	2 904 817	121 551	4.2	.4	X
9921	Rental or lease of boats, aircrafts, etc .....	335	570 992	25 574	4.5	.1	X
9922	Rental or lease of recreational vehicles .....	393	1 243 827	41 125	3.3	.1	X
9943	Value of service contracts .....	1 385	5 750 413	74 746	1.3	.3	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	1 975	7 744 734	120 452	1.6	.4	X
9953	All other nonmerchandise receipts .....	1 854	5 563 745	165 198	3.0	.6	X
<b>44121</b>	<b>Recreational vehicle dealers .....</b>	<b>3 014</b>	<b>X</b>	<b>10 069 749</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	216	798 437	72 775	9.1	.7	73.6
0514	New boats, motors, & boat parts & accessories .....	133	537 204	45 019	8.4	.4	X
0515	Used boats, motors, & boat parts & accessories .....	137	650 370	16 597	2.6	.2	X
0527	Motorized sport vehicles (including snowmobiles, golf cars, go-carts, jet skis, parts & accessories, etc) .....	51	142 483	6 422	4.5	.1	X
0528	All other sporting goods (including bicycles, parts & accessories, etc) .....	24	78 514	4 737	6.0	Z	X
0580	Recreational vehicles, parts & accessories .....	3 014	10 069 749	9 053 363	89.9	89.9	71.1
0581	New camping trailers (collapsible) .....	1 356	4 725 555	417 561	8.8	4.1	X
0582	New travel trailers (including 5th wheel) .....	2 058	7 795 700	2 065 223	26.5	20.5	X
0583	New truck campers (mounted on pick-up trucks) .....	915	2 830 912	247 601	8.7	2.5	X
0584	New motor homes .....	1 320	7 621 220	2 849 024	37.4	28.3	X
0585	Used recreational vehicles .....	2 308	8 923 182	2 517 126	28.2	25.0	X
0586	All other RVs, parts & accessories (including converted vans) .....	2 071	6 957 746	956 828	13.8	9.5	X
0600	Hardware, tools, & plumbing & electrical supplies .....	30	43 758	1 296	3.0	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	68	105 234	17 399	16.5	.2	X
0670	Paint & sundries .....	12	45 240	238	.5	Z	X
0680	Manufactured (mobile) homes .....	51	151 084	29 792	19.7	.3	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	358	1 488 685	86 006	5.8	.9	69.1
0712	New motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	40	264 190	27 971	10.6	.3	X
0713	Used motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	50	242 295	12 053	5.0	.1	X
0714	All other powered transportation vehicles (including automobiles, vans, minivans, trucks, etc) .....	307	1 169 360	45 136	3.9	.4	X
0730	Automotive lubricants (oil, greases, etc) .....	65	406 177	1 325	.3	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	188	675 063	43 204	6.4	.4	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	261	755 784	6 017	.8	.1	X
0850	All other merchandise .....	218	588 195	40 427	6.9	.4	64.6
0864	Utility trailers .....	218	588 195	40 427	6.9	.4	X
9810	All other merchandise .....	150	433 712	22 332	5.1	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 890	7 007 532	692 414	9.9	6.9	73.8
9904	Labor charges for work performed by this establishment .....	1 722	6 392 041	298 443	4.7	3.0	X
9907	Parts installed in repair .....	1 119	4 804 804	178 769	3.7	1.8	X
9914	Receipts from pleasure boat storage & docking services (including receipts for launch fees & slip rentals) .....	44	121 030	1 996	1.6	Z	X
9921	Rental or lease of boats, aircrafts, etc .....	17	52 102	1 929	3.7	Z	X
9922	Rental or lease of recreational vehicles .....	286	1 090 082	36 407	3.3	.4	X
9943	Value of service contracts .....	332	2 340 216	33 545	1.4	.3	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	620	3 466 385	66 240	1.9	.7	X
9953	All other nonmerchandise receipts .....	507	2 176 533	75 085	3.5	.7	X
<b>441210</b>	<b>Recreational vehicle dealers .....</b>	<b>3 014</b>	<b>X</b>	<b>10 069 749</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	216	798 437	72 775	9.1	.7	73.6
0514	New boats, motors, & boat parts & accessories .....	133	537 204	45 019	8.4	.4	X
0515	Used boats, motors, & boat parts & accessories .....	137	650 370	16 597	2.6	.2	X
0527	Motorized sport vehicles (including snowmobiles, golf cars, go-carts, jet skis, parts & accessories, etc) .....	51	142 483	6 422	4.5	.1	X
0528	All other sporting goods (including bicycles, parts & accessories, etc) .....	24	78 514	4 737	6.0	Z	X
0580	Recreational vehicles, parts & accessories .....	3 014	10 069 749	9 053 363	89.9	89.9	71.1
0581	New camping trailers (collapsible) .....	1 356	4 725 555	417 561	8.8	4.1	X
0582	New travel trailers (including 5th wheel) .....	2 058	7 795 700	2 065 223	26.5	20.5	X
0583	New truck campers (mounted on pick-up trucks) .....	915	2 830 912	247 601	8.7	2.5	X
0584	New motor homes .....	1 320	7 621 220	2 849 024	37.4	28.3	X
0585	Used recreational vehicles .....	2 308	8 923 182	2 517 126	28.2	25.0	X
0586	All other RVs, parts & accessories (including converted vans) .....	2 071	6 957 746	956 828	13.8	9.5	X
0600	Hardware, tools, & plumbing & electrical supplies .....	30	43 758	1 296	3.0	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	68	105 234	17 399	16.5	.2	X
0670	Paint & sundries .....	12	45 240	238	.5	Z	X
0680	Manufactured (mobile) homes .....	51	151 084	29 792	19.7	.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>441210</b>	<b>Recreational vehicle dealers—Con.</b>						
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	358	1 488 685	86 006	5.8	.9	69.1
0712	New motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	40	264 190	27 971	10.6	.3	X
0713	Used motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	50	242 295	12 053	5.0	.1	X
0714	All other powered transportation vehicles (including automobiles, vans, minivans, trucks, etc) .....	307	1 169 360	45 136	3.9	.4	X
0730	Automotive lubricants (oil, greases, etc) .....	65	406 177	1 325	.3	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	188	675 063	43 204	6.4	.4	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	261	755 784	6 017	.8	.1	X
0850	All other merchandise .....	218	588 195	40 427	6.9	.4	64.6
0864	Utility trailers .....	218	588 195	40 427	6.9	.4	X
9810	All other merchandise .....	150	433 712	22 332	5.1	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 890	7 007 532	692 414	9.9	6.9	73.8
9904	Labor charges for work performed by this establishment .....	1 722	6 392 041	298 443	4.7	3.0	X
9907	Parts installed in repair .....	1 119	4 804 804	178 769	3.7	1.8	X
9914	Receipts from pleasure boat storage & docking services (including receipts for launch fees & slip rentals) .....	44	121 030	1 996	1.6	Z	X
9921	Rental or lease of boats, aircrafts, etc .....	17	52 102	1 929	3.7	Z	X
9922	Rental or lease of recreational vehicles .....	286	1 090 082	36 407	3.3	.4	X
9943	Value of service contracts .....	332	2 340 216	33 545	1.4	.3	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	620	3 466 385	66 240	1.9	.7	X
9953	All other nonmerchandise receipts .....	507	2 176 533	75 085	3.5	.7	X
<b>44122</b>	<b>Motorcycle, boat, &amp; other motor vehicle dealers .....</b>	<b>10 575</b>	<b>X</b>	<b>18 820 757</b>	<b>X</b>	<b>100.0</b>	<b>77.2</b>
0200	Men's wear .....	528	1 101 281	50 834	4.6	.3	X
0220	Women's, juniors', & misses' wear .....	415	1 029 846	32 619	3.2	.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	6	18 340	296	1.6	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) .....	8	10 459	274	2.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	7 672	13 523 429	9 600 981	71.0	51.0	70.8
0514	New boats, motors, & boat parts & accessories .....	5 467	10 056 108	6 609 154	65.7	35.1	X
0515	Used boats, motors, & boat parts & accessories .....	4 163	7 722 193	1 227 825	15.9	6.5	X
0527	Motorized sport vehicles (including snowmobiles, golf cars, go-carts, jet skis, parts & accessories, etc) .....	2 695	5 118 868	1 603 484	31.3	8.5	X
0528	All other sporting goods (including bicycles, parts & accessories, etc) .....	866	1 660 561	160 518	9.7	.9	X
0580	Recreational vehicles, parts & accessories .....	358	775 564	99 695	12.9	.5	67.7
0581	New camping trailers (collapsible) .....	75	105 463	8 820	8.4	Z	X
0582	New travel trailers (including 5th wheel) .....	66	157 484	9 936	6.3	.1	X
0583	New truck campers (mounted on pick-up trucks) .....	12	23 988	2 861	11.9	Z	X
0584	New motor homes .....	17	63 749	3 352	5.3	Z	X
0585	Used recreational vehicles .....	91	206 197	9 440	4.6	.1	X
0586	All other RVs, parts & accessories (including converted vans) .....	219	485 804	65 273	13.4	.3	X
0600	Hardware, tools, & plumbing & electrical supplies .....	63	67 035	3 984	5.9	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	473	894 835	81 581	9.1	.4	X
0670	Paint & sundries .....	152	226 135	4 442	2.0	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	4 143	8 520 893	5 749 172	67.5	30.5	72.0
0712	New motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	3 629	8 122 565	4 579 161	56.4	24.3	X
0713	Used motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	3 410	7 378 640	1 116 053	15.1	5.9	X
0714	All other powered transportation vehicles (including automobiles, vans, minivans, trucks, etc) .....	336	850 289	53 958	6.3	.3	X
0720	Automotive fuels .....	200	611 975	17 662	2.9	.1	X
0730	Automotive lubricants (oil, greases, etc) .....	422	911 074	9 248	1.0	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	641	1 456 946	156 459	10.7	.8	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	9	3 594	129	3.6	Z	X
0850	All other merchandise .....	1 532	3 084 313	1 115 645	36.2	5.9	70.8
0857	New aircraft, engines, parts, & accessories .....	152	310 079	231 618	74.7	1.2	X
0858	Used aircraft, engines, parts, & accessories .....	242	568 573	419 316	73.7	2.2	X
0864	Utility trailers .....	1 205	2 334 542	456 165	19.5	2.4	X
0883	All other merchandise .....	29	26 958	8 546	31.7	Z	X
9810	All other merchandise .....	1 079	2 681 566	215 932	8.1	1.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 703	13 150 030	1 679 205	12.8	8.9	70.8
9904	Labor charges for work performed by this establishment .....	6 203	12 113 605	762 865	6.3	4.1	X
9907	Parts installed in repair .....	4 916	9 666 846	582 893	6.0	3.1	X
9914	Receipts from pleasure boat storage & docking services (including receipts for launch fees & slip rentals) .....	1 275	2 783 787	119 555	4.3	.6	X
9921	Rental or lease of boats, aircrafts, etc .....	318	518 890	23 645	4.6	.1	X
9922	Rental or lease of recreational vehicles .....	106	153 745	4 718	3.1	Z	X
9943	Value of service contracts .....	1 053	3 410 197	41 201	1.2	.2	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	1 355	4 278 349	54 212	1.3	.3	X
9953	All other nonmerchandise receipts .....	1 347	3 387 212	90 113	2.7	.5	X
<b>441221</b>	<b>Motorcycle dealers .....</b>	<b>3 635</b>	<b>X</b>	<b>7 369 260</b>	<b>X</b>	<b>100.0</b>	<b>76.1</b>
0200	Men's wear .....	345	880 608	40 951	4.7	.6	X
0220	Women's, juniors', & misses' wear .....	288	837 868	25 385	3.0	.3	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	1 370	3 231 933	683 451	21.1	9.3	73.2
0514	New boats, motors, & boat parts & accessories .....	336	962 935	119 541	12.4	1.6	X
0515	Used boats, motors, & boat parts & accessories .....	156	422 464	9 583	2.3	.1	X
0527	Motorized sport vehicles (including snowmobiles, golf cars, go-carts, jet skis, parts & accessories, etc) .....	1 143	2 707 765	522 691	19.3	7.1	X
0528	All other sporting goods (including bicycles, parts & accessories, etc) .....	131	251 224	31 636	12.6	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>441221</b>	<b>Motorcycle dealers—Con.</b>						
0580	Recreational vehicles, parts & accessories .....	180	470 037	61 412	13.1	.8	71.0
0581	New camping trailers (collapsible) .....	22	50 890	3 754	7.4	.1	X
0582	New travel trailers (including 5th wheel) .....	22	58 272	1 615	2.8	Z	X
0584	New motor homes .....	10	20 171	320	1.6	Z	X
0585	Used recreational vehicles .....	28	73 049	1 949	2.7	Z	X
0586	All other RVs, parts & accessories (including converted vans) .....	124	333 197	53 653	16.1	.7	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	267	574 981	46 518	8.1	.6	X
0670	Paint & sundries .....	44	58 332	339	.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	3 635	7 369 260	5 519 696	74.9	74.9	71.9
0712	New motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	3 228	7 149 421	4 412 082	61.7	59.9	X
0713	Used motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	3 083	6 515 798	1 066 855	16.4	14.5	X
0714	All other powered transportation vehicles (including automobiles, vans, minivans, trucks, etc) .....	249	520 944	40 759	7.8	.6	X
0720	Automotive fuels .....	30	80 842	1 326	1.6	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	289	729 109	6 955	1.0	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	472	1 246 346	141 442	11.3	1.9	X
0850	All other merchandise .....	495	1 274 794	31 073	2.4	.4	72.6
0864	Utility trailers .....	490	1 263 959	26 423	2.1	.4	X
9810	All other merchandise .....	544	1 410 979	137 709	9.8	1.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	2 629	5 833 337	672 570	11.5	9.1	71.5
9904	Labor charges for work performed by this establishment .....	2 492	5 603 185	319 390	5.7	4.3	X
9907	Parts installed in repair .....	1 933	4 388 954	274 105	6.2	3.7	X
9921	Rental or lease of boats, aircrafts, etc .....	24	51 852	1 148	2.2	Z	X
9922	Rental or lease of recreational vehicles .....	14	52 301	753	1.4	Z	X
9943	Value of service contracts .....	542	1 919 110	22 762	1.2	.3	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	600	1 981 805	24 736	1.2	.3	X
9953	All other nonmerchandise receipts .....	532	1 291 025	29 675	2.3	.4	X
<b>441222</b>	<b>Boat dealers .....</b>	<b>5 262</b>	<b>X</b>	<b>8 934 230</b>	<b>X</b>	<b>100.0</b>	<b>77.0</b>
0200	Men's wear .....	117	138 108	4 899	3.5	.1	X
0220	Women's, juniors', & misses' wear .....	76	120 326	4 300	3.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	5 262	8 934 230	7 911 436	88.6	88.6	70.0
0514	New boats, motors, & boat parts & accessories .....	4 964	8 794 552	6 447 324	73.3	72.2	X
0515	Used boats, motors, & boat parts & accessories .....	3 865	7 054 474	1 206 611	17.1	13.5	X
0527	Motorized sport vehicles (including snowmobiles, golf cars, go-carts, jet skis, parts & accessories, etc) .....	518	1 057 800	151 690	14.3	1.7	X
0528	All other sporting goods (including bicycles, parts & accessories, etc) .....	608	1 224 407	105 811	8.6	1.2	X
0580	Recreational vehicles, parts & accessories .....	107	185 095	26 352	14.2	.3	52.5
0581	New camping trailers (collapsible) .....	34	32 445	2 723	8.4	Z	X
0582	New travel trailers (including 5th wheel) .....	37	88 483	7 000	7.9	.1	X
0584	New motor homes .....	7	43 578	3 032	7.0	Z	X
0585	Used recreational vehicles .....	41	96 434	6 154	6.4	.1	X
0586	All other RVs, parts & accessories (including converted vans) .....	56	75 569	5 508	7.3	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	63	67 035	3 984	5.9	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	80	133 683	10 663	8.0	.1	X
0670	Paint & sundries .....	108	167 803	4 103	2.4	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	150	339 374	69 163	20.4	.8	56.4
0712	New motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	102	228 981	51 273	22.4	.6	X
0713	Used motorcycles, motor scooters, & motorbikes (including parts & accessories) .....	66	179 761	13 353	7.4	.1	X
0714	All other powered transportation vehicles (including automobiles, vans, minivans, trucks, etc) .....	39	97 016	4 537	4.7	.1	X
0720	Automotive fuels .....	155	474 029	12 793	2.7	.1	X
0730	Automotive lubricants (oil, greases, etc) .....	97	120 778	1 666	1.4	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	85	111 811	2 565	2.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	9	3 594	129	3.6	Z	X
0850	All other merchandise .....	151	329 083	15 752	4.8	.2	74.1
0858	Used aircraft, engines, parts, & accessories .....	9	25 423	2 031	8.0	Z	X
0864	Utility trailers .....	137	295 669	13 242	4.5	.1	X
9810	All other merchandise .....	392	901 137	58 237	6.5	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	3 090	5 727 109	806 238	14.1	9.0	70.3
9904	Labor charges for work performed by this establishment .....	2 833	5 213 130	358 067	6.9	4.0	X
9907	Parts installed in repair .....	2 364	4 328 433	236 468	5.5	2.6	X
9914	Receipts from pleasure boat storage & docking services (including receipts for launch fees & slip rentals) .....	1 227	2 683 838	117 674	4.4	1.3	X
9921	Rental or lease of boats, aircrafts, etc .....	211	357 044	12 970	3.6	.1	X
9922	Rental or lease of recreational vehicles .....	15	37 106	434	1.2	Z	X
9943	Value of service contracts .....	443	1 309 517	13 593	1.0	.2	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing .....	679	2 078 866	26 987	1.3	.3	X
9953	All other nonmerchandise receipts .....	617	1 559 588	40 044	2.6	.4	X
<b>441229</b>	<b>All other motor vehicle dealers .....</b>	<b>1 678</b>	<b>X</b>	<b>2 517 267</b>	<b>X</b>	<b>100.0</b>	<b>80.9</b>
0200	Men's wear .....	66	82 565	4 984	6.0	.2	X
0220	Women's, juniors', & misses' wear .....	51	71 652	2 934	4.1	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>441229</b>	<b>All other motor vehicle dealers—Con.</b>						
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . .	1 040	1 357 266	1 006 094	74.1	40.0	70.2
0514	New boats, motors, & boat parts & accessories . . . . .	167	298 621	42 289	14.2	1.7	X
0515	Used boats, motors, & boat parts & accessories . . . . .	142	245 255	11 631	4.7	.5	X
0527	Motorized sport vehicles (including snowmobiles, golf cars, go-carts, jet skis, parts & accessories, etc) . . . . .	1 034	1 353 303	929 103	68.7	36.9	X
0528	All other sporting goods (including bicycles, parts & accessories, etc) . . . . .	126	184 930	23 071	12.5	.9	X
0580	Recreational vehicles, parts & accessories . . . . .	71	120 432	11 931	9.9	.5	79.8
0581	New camping trailers (collapsible) . . . . .	18	22 128	2 343	10.6	.1	X
0582	New travel trailers (including 5th wheel) . . . . .	8	10 729	1 321	12.3	.1	X
0585	Used recreational vehicles . . . . .	21	36 714	1 337	3.6	.1	X
0586	All other RVs, parts & accessories (including converted vans) . . . . .	39	77 038	6 112	7.9	.2	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	126	186 171	24 400	13.1	1.0	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	358	812 259	160 313	19.7	6.4	74.3
0712	New motorcycles, motor scooters, & motorbikes (including parts & accessories) . . . . .	299	744 163	115 806	15.6	4.6	X
0713	Used motorcycles, motor scooters, & motorbikes (including parts & accessories) . . . . .	261	683 081	35 845	5.2	1.4	X
0714	All other powered transportation vehicles (including automobiles, vans, minivans, trucks, etc) . . . . .	48	232 329	8 662	3.7	.3	X
0720	Automotive fuels . . . . .	15	57 104	3 543	6.2	.1	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	36	61 187	627	1.0	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	84	98 789	12 452	12.6	.5	X
0850	All other merchandise . . . . .	886	1 480 436	1 068 820	72.2	42.5	70.9
0857	New aircraft, engines, parts, & accessories . . . . .	143	292 636	229 104	78.3	9.1	X
0858	Used aircraft, engines, parts, & accessories . . . . .	231	542 814	417 251	76.9	16.6	X
0864	Utility trailers . . . . .	578	774 914	416 500	53.7	16.5	X
0883	All other merchandise . . . . .	23	14 564	5 965	41.0	.2	X
9810	All other merchandise . . . . .	143	369 450	19 986	5.4	.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	984	1 589 584	200 397	12.6	8.0	69.1
9904	Labor charges for work performed by this establishment . . . . .	878	1 297 290	85 408	6.6	3.4	X
9907	Parts installed in repair . . . . .	620	949 459	72 320	7.6	2.9	X
9914	Receipts from pleasure boat storage & docking services (including receipts for launch fees & slip rentals) . . . . .	48	99 949	1 881	1.9	.1	X
9921	Rental or lease of boats, aircrafts, etc . . . . .	82	109 994	9 527	8.7	.4	X
9922	Rental or lease of recreational vehicles . . . . .	77	64 338	3 531	5.5	.1	X
9943	Value of service contracts . . . . .	68	181 570	4 846	2.7	.2	X
9944	Commissions received for the sale of credit life insurance & the arrangement of financing . . . . .	76	217 678	2 489	1.1	.1	X
9953	All other nonmerchandise receipts . . . . .	198	536 599	20 394	3.8	.8	X
<b>4413</b>	<b>Automotive parts, accessories, &amp; tire stores . . . . .</b>	<b>59 807</b>	<b>X</b>	<b>62 824 978</b>	<b>X</b>	<b>100.0</b>	<b>65.9</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	443	338 996	18 324	5.4	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	7	2 820	37	1.3	Z	X
0140	Packaged liquor, wine, & beer . . . . .	18	29 757	1 578	5.3	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	140	135 721	6 648	4.9	Z	X
0200	Men's wear . . . . .	49	115 011	23 274	20.2	Z	X
0220	Women's, juniors', & misses' wear . . . . .	29	30 254	1 222	4.0	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	14	13 262	338	2.5	Z	X
0260	Footwear (including accessories) . . . . .	23	22 858	1 306	5.7	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	427	392 045	62 613	16.0	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	35	39 076	735	1.9	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	286	231 109	14 557	6.3	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	3 895	3 085 775	791 989	25.7	1.3	X
0370	Computer hardware, software, & supplies . . . . .	15	5 570	144	2.6	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	42	35 732	6 406	17.9	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	63	68 952	1 426	2.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . .	162	129 907	15 049	11.6	Z	X
0580	Recreational vehicles, parts & accessories . . . . .	22	21 490	6 877	32.0	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	4 453	4 144 302	213 145	5.1	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	1 782	2 003 824	76 514	3.8	.1	X
0640	Dimensional lumber & other building/structural materials & supplies . . . .	111	175 671	41 808	23.8	.1	X
0670	Paint & sundries . . . . .	3 554	2 971 268	133 426	4.5	.2	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	657	624 591	114 491	18.3	.2	X
0720	Automotive fuels . . . . .	1 321	929 572	212 701	22.9	.3	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	24 739	21 688 930	1 387 105	6.4	2.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	58 239	62 001 963	54 386 195	87.7	86.6	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	206	224 492	11 961	5.3	Z	X
0850	All other merchandise . . . . .	232	255 338	58 561	22.9	.1	X
9810	All other merchandise . . . . .	3 523	5 852 896	555 617	9.5	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	21 010	22 089 673	4 680 411	21.2	7.5	X

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44131</b>	<b>Automotive parts &amp; accessories stores</b>	<b>42 519</b>	<b>X</b>	<b>43 165 668</b>	<b>X</b>	<b>100.0</b>	<b>62.4</b>
0100	Groceries & other foods for human consumption off the premises	373	280 403	17 673	6.3	Z	X
0140	Packaged liquor, wine, & beer	15	28 253	1 444	5.1	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	140	135 721	6 648	4.9	Z	X
0200	Men's wear	46	111 728	23 159	20.7	.1	X
0220	Women's, juniors', & misses' wear	27	28 870	1 194	4.1	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	14	13 262	338	2.5	Z	X
0260	Footwear (including accessories)	20	21 147	1 222	5.8	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	244	250 182	32 701	13.1	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	35	39 076	735	1.9	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	242	184 776	12 971	7.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	3 842	3 038 840	790 221	26.0	1.8	X
0370	Computer hardware, software, & supplies	15	5 570	144	2.6	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	37	32 968	6 338	19.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	63	68 952	1 426	2.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	162	129 907	15 049	11.6	Z	X
0580	Recreational vehicles, parts & accessories	22	21 490	6 877	32.0	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	4 415	4 110 770	210 737	5.1	.5	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	1 720	1 931 663	70 337	3.6	.2	X
0640	Dimensional lumber & other building/structural materials & supplies	107	166 406	39 653	23.8	.1	X
0670	Paint & sundries	3 532	2 960 907	132 867	4.5	.3	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	575	547 360	104 392	19.1	.2	X
0720	Automotive fuels	1 068	715 645	171 146	23.9	.4	X
0730	Automotive lubricants (oil, greases, etc)	20 710	17 854 992	1 247 146	7.0	2.9	X
0740	Automotive tires, tubes, batteries, parts, & accessories	40 951	42 342 653	37 997 964	89.7	88.0	X
0780	Household fuels (oil, LP gas, wood, & coal)	172	196 244	11 061	5.6	Z	X
0850	All other merchandise	225	248 477	57 673	23.2	.1	X
9810	All other merchandise	2 866	4 875 970	458 819	9.4	1.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes	10 832	11 499 084	1 745 313	15.2	4.0	X
<b>441310</b>	<b>Automotive parts &amp; accessories stores</b>	<b>42 519</b>	<b>X</b>	<b>43 165 668</b>	<b>X</b>	<b>100.0</b>	<b>62.4</b>
0100	Groceries & other foods for human consumption off the premises	373	280 403	17 673	6.3	Z	X
0140	Packaged liquor, wine, & beer	15	28 253	1 444	5.1	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	140	135 721	6 648	4.9	Z	X
0200	Men's wear	46	111 728	23 159	20.7	.1	X
0220	Women's, juniors', & misses' wear	27	28 870	1 194	4.1	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	14	13 262	338	2.5	Z	X
0260	Footwear (including accessories)	20	21 147	1 222	5.8	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	244	250 182	32 701	13.1	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	35	39 076	735	1.9	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	242	184 776	12 971	7.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	3 842	3 038 840	790 221	26.0	1.8	X
0370	Computer hardware, software, & supplies	15	5 570	144	2.6	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	37	32 968	6 338	19.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	63	68 952	1 426	2.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	162	129 907	15 049	11.6	Z	X
0580	Recreational vehicles, parts & accessories	22	21 490	6 877	32.0	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	4 415	4 110 770	210 737	5.1	.5	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	1 720	1 931 663	70 337	3.6	.2	X
0640	Dimensional lumber & other building/structural materials & supplies	107	166 406	39 653	23.8	.1	X
0670	Paint & sundries	3 532	2 960 907	132 867	4.5	.3	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	575	547 360	104 392	19.1	.2	X
0720	Automotive fuels	1 068	715 645	171 146	23.9	.4	X
0730	Automotive lubricants (oil, greases, etc)	20 710	17 854 992	1 247 146	7.0	2.9	X
0740	Automotive tires, tubes, batteries, parts, & accessories	40 951	42 342 653	37 997 964	89.7	88.0	X
0780	Household fuels (oil, LP gas, wood, & coal)	172	196 244	11 061	5.6	Z	X
0850	All other merchandise	225	248 477	57 673	23.2	.1	X
9810	All other merchandise	2 866	4 875 970	458 819	9.4	1.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes	10 832	11 499 084	1 745 313	15.2	4.0	X
<b>44132</b>	<b>Tire dealers</b>	<b>17 288</b>	<b>X</b>	<b>19 659 310</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0100	Groceries & other foods for human consumption off the premises	70	58 593	651	1.1	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	183	141 863	29 912	21.1	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	44	46 333	1 586	3.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	53	46 935	1 768	3.8	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	38	33 532	2 408	7.2	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44132</b>	<b>Tire dealers—Con.</b>						
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	62	72 161	6 177	8.6	Z	X
0670	Paint & sundries	22	10 361	559	5.4	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	82	77 231	10 099	13.1	.1	X
0720	Automotive fuels	253	213 927	41 555	19.4	.2	X
0730	Automotive lubricants (oil, greases, etc)	4 029	3 833 938	139 959	3.7	.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories	17 288	19 659 310	16 388 231	83.4	83.4	X
0780	Household fuels (oil, LP gas, wood, & coal)	34	28 248	900	3.2	Z	X
0850	All other merchandise	7	6 861	888	12.9	Z	X
9810	All other merchandise	657	976 926	96 798	9.9	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes	10 178	10 590 589	2 935 098	27.7	14.9	X
<b>441320</b>	<b>Tire dealers</b>	<b>17 288</b>	<b>X</b>	<b>19 659 310</b>	<b>X</b>	<b>100.0</b>	<b>73.6</b>
0100	Groceries & other foods for human consumption off the premises	70	58 593	651	1.1	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	183	141 863	29 912	21.1	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	44	46 333	1 586	3.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	53	46 935	1 768	3.8	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	38	33 532	2 408	7.2	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	62	72 161	6 177	8.6	Z	X
0670	Paint & sundries	22	10 361	559	5.4	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	82	77 231	10 099	13.1	.1	X
0720	Automotive fuels	253	213 927	41 555	19.4	.2	X
0730	Automotive lubricants (oil, greases, etc)	4 029	3 833 938	139 959	3.7	.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories	17 288	19 659 310	16 388 231	83.4	83.4	X
0780	Household fuels (oil, LP gas, wood, & coal)	34	28 248	900	3.2	Z	X
0850	All other merchandise	7	6 861	888	12.9	Z	X
9810	All other merchandise	657	976 926	96 798	9.9	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes	10 178	10 590 589	2 935 098	27.7	14.9	X
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>	<b>64 725</b>	<b>X</b>	<b>71 690 813</b>	<b>X</b>	<b>100.0</b>	<b>75.1</b>
0100	Groceries & other foods for human consumption off the premises	2 897	3 605 471	166 571	4.6	.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	35	24 162	2 775	11.5	Z	X
0140	Packaged liquor, wine, & beer	14	10 900	2 040	18.7	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	9	6 463	166	2.6	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	249	129 667	15 844	12.2	Z	X
0180	Soaps, detergents, & household cleaners	18	7 800	304	3.9	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	83	50 179	2 498	5.0	Z	X
0200	Men's wear	552	556 145	8 244	1.5	Z	X
0220	Women's, juniors', & misses' wear	826	968 670	38 963	4.0	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	145	159 755	25 299	15.8	Z	X
0260	Footwear (including accessories)	31	28 187	1 972	7.0	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	608	1 194 051	40 773	3.4	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	13 157	16 732 937	3 665 024	21.9	5.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	5 744	7 860 762	1 044 501	13.3	1.5	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	4 747	6 674 616	292 206	4.4	.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	4 413	6 899 797	469 122	6.8	.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	3 443	5 104 449	198 631	3.9	.3	X
0340	Furniture & sleep equipment	33 839	46 369 345	36 293 919	78.3	50.6	X
0360	Flooring & floor coverings	25 592	31 674 296	15 280 426	48.2	21.3	X
0370	Computer hardware, software, & supplies	174	830 078	34 863	4.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	28 812	35 514 215	9 440 439	26.6	13.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	3 591	3 661 783	123 707	3.4	.2	X
0420	Books	1 635	1 879 314	64 423	3.4	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	2 132	2 730 520	59 410	2.2	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	584	595 800	19 054	3.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	1 160	1 489 236	96 605	6.5	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	2 646	3 642 366	105 244	2.9	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	950	967 171	393 297	40.7	.5	X
0670	Paint & sundries	1 336	1 074 705	88 436	8.2	.1	X
0680	Manufactured (mobile) homes	11	8 051	1 124	14.0	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>						
0690	Wallpaper & other flexible wallcoverings .....	2 517	2 162 450	101 635	4.7	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	6	3 162	511	16.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	13	3 997	520	13.0	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	24	10 371	2 097	20.2	Z	X
0800	Pets, pet foods, & pet supplies .....	9	2 390	12	.5	Z	X
0850	All other merchandise .....	9 331	9 411 036	991 116	10.5	1.4	X
9810	All other merchandise .....	5 240	7 664 757	396 472	5.2	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	17 421	23 420 109	2 221 711	9.5	3.1	X
<b>4421</b>	<b>Furniture stores .....</b>	<b>29 461</b>	<b>X</b>	<b>40 968 335</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0100	Groceries & other foods for human consumption off the premises .....	32	17 213	2 595	15.1	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	56	35 766	7 158	20.0	Z	X
0200	Men's wear .....	19	27 635	2 020	7.3	Z	X
0220	Women's, juniors', & misses' wear .....	22	25 852	2 470	9.6	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	78	118 359	22 712	19.2	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	185	578 825	16 081	2.8	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	2 873	5 089 784	288 646	5.7	.7	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	5 515	7 609 624	1 021 261	13.4	2.5	54.4
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) .....	5 263	6 682 127	589 076	8.8	1.4	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) .....	4 708	5 609 677	298 778	5.3	.7	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) .....	3 189	4 354 519	133 384	3.1	.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	1 915	2 586 469	77 066	3.0	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	4 379	6 883 049	468 123	6.8	1.1	48.7
0321	Televisions .....	4 279	6 817 887	382 118	5.6	.9	X
0324	Video recorders, cameras, & tapes .....	2 571	3 774 738	86 005	2.3	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	2 874	4 747 936	186 319	3.9	.5	X
0340	Furniture & sleep equipment .....	29 461	40 968 335	35 262 904	86.1	86.1	66.7
0341	Upholstered furniture .....	20 616	31 715 193	10 381 942	32.7	25.3	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces .....	16 909	24 225 200	1 713 078	7.1	4.2	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc) .....	21 864	31 374 001	6 211 826	19.8	15.2	X
0344	Other living room, dining room, & bedroom furniture .....	22 318	32 946 955	10 406 946	31.6	25.4	X
0346	Office furniture (including computer-related furniture) .....	9 383	18 116 394	3 650 273	20.1	8.9	X
0347	Outdoor/patio furniture .....	4 119	6 627 396	600 363	9.1	1.5	X
0348	All other furniture (including kitchen, dinette, etc) .....	14 008	21 726 212	2 298 476	10.6	5.6	X
0360	Flooring & floor coverings .....	6 363	10 712 477	734 862	6.9	1.8	57.9
0361	Soft-surface (textile) floor coverings & accessories .....	6 217	10 548 316	642 183	6.1	1.6	X
0363	Hardwood flooring .....	693	1 369 882	25 421	1.9	.1	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	1 629	2 390 321	67 258	2.8	.2	X
0370	Computer hardware, software, & supplies .....	163	809 337	33 894	4.2	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	12 275	22 028 441	1 476 501	6.7	3.6	68.9
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) .....	12 153	21 751 829	1 321 706	6.1	3.2	X
0385	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, glassware, closet & bathroom accessories, etc) .....	704	1 827 994	154 795	8.5	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	1 684	2 446 672	34 332	1.4	.1	X
0420	Books .....	91	69 535	1 768	2.5	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	1 837	2 567 537	44 969	1.8	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	70	70 105	6 261	8.9	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	146	173 389	17 960	10.4	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	1 788	2 546 404	39 468	1.6	.1	X
0640	Dimensional lumber & other building/structural materials & supplies .....	106	117 616	18 588	15.8	Z	X
0670	Paint & sundries .....	272	281 014	16 561	5.9	Z	X
0680	Manufactured (mobile) homes .....	8	5 011	496	9.9	Z	X
0690	Wallpaper & other flexible wallcoverings .....	96	65 634	2 934	4.5	Z	X
0850	All other merchandise .....	1 959	2 143 693	267 801	12.5	.7	66.2
0861	Antiques (items over 100 years old) .....	336	397 848	39 120	9.8	.1	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) .....	519	394 453	22 766	5.8	.1	X
0863	Art goods (including original pictures & sculptures) .....	946	1 077 937	55 252	5.1	.1	X
0878	Seasonal decorations .....	620	574 631	52 272	9.1	.1	X
0883	All other merchandise .....	182	306 673	98 373	32.1	.2	X
9810	All other merchandise .....	2 874	5 083 615	174 677	3.4	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	8 789	16 186 909	739 173	4.6	1.8	63.4
9904	Labor charges for work performed by this establishment .....	2 896	4 944 215	151 605	3.1	.4	X
9905	Labor charges for work contracted out to other establishments .....	1 859	3 284 435	102 806	3.1	.3	X
9908	Parts & materials used in repair or upholstery work .....	1 186	2 375 811	24 579	1.0	.1	X
9909	Delivery charges .....	5 485	10 447 127	302 712	2.9	.7	X
9943	Value of service contracts .....	1 061	3 313 368	79 136	2.4	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4421</b>	<b>Furniture stores—Con.</b>						
9900	Nonmerchandise receipts, excluding sales & other taxes—Con.						
9955	All other nonmerchandise receipts (including receipts from rentals, storage, etc)	1 202	2 927 444	78 333	2.7	.2	X
<b>44211</b>	<b>Furniture stores</b>	<b>29 461</b>	<b>X</b>	<b>40 968 335</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0100	Groceries & other foods for human consumption off the premises	32	17 213	2 595	15.1	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	56	35 766	7 158	20.0	Z	X
0200	Men's wear	19	27 635	2 020	7.3	Z	X
0220	Women's, juniors', & misses' wear	22	25 852	2 470	9.6	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	78	118 359	22 712	19.2	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	185	578 825	16 081	2.8	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	2 873	5 089 784	288 646	5.7	.7	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	5 515	7 609 624	1 021 261	13.4	2.5	54.4
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc)	5 263	6 682 127	589 076	8.8	1.4	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers)	4 708	5 609 677	298 778	5.3	.7	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc)	3 189	4 354 519	133 384	3.1	.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	1 915	2 586 469	77 066	3.0	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	4 379	6 883 049	468 123	6.8	1.1	48.7
0321	Televisions	4 279	6 817 887	382 118	5.6	.9	X
0324	Video recorders, cameras, & tapes	2 571	3 774 738	86 005	2.3	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	2 874	4 747 936	186 319	3.9	.5	X
0340	Furniture & sleep equipment	29 461	40 968 335	35 262 904	86.1	86.1	66.7
0341	Upholstered furniture	20 616	31 715 193	10 381 942	32.7	25.3	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces	16 909	24 225 200	1 713 078	7.1	4.2	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc)	21 864	31 374 001	6 211 826	19.8	15.2	X
0344	Other living room, dining room, & bedroom furniture	22 318	32 946 955	10 406 946	31.6	25.4	X
0346	Office furniture (including computer-related furniture)	9 583	18 116 394	3 650 273	20.1	8.9	X
0347	Outdoor/patio furniture	4 119	6 627 396	600 363	9.1	1.5	X
0348	All other furniture (including kitchen, dinette, etc)	14 008	21 726 212	2 298 476	10.6	5.6	X
0360	Flooring & floor coverings	6 363	10 712 477	734 862	6.9	1.8	57.9
0361	Soft-surface (textile) floor coverings & accessories	6 217	10 548 316	642 183	6.1	1.6	X
0363	Hardwood flooring	693	1 369 882	25 421	1.9	.1	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods)	1 629	2 390 321	67 258	2.8	.2	X
0370	Computer hardware, software, & supplies	163	809 337	33 894	4.2	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	12 275	22 028 441	1 476 501	6.7	3.6	68.9
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc)	12 153	21 751 829	1 321 706	6.1	3.2	X
0385	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, glassware, closet & bathroom accessories, etc)	704	1 827 994	154 795	8.5	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	1 684	2 446 672	34 332	1.4	.1	X
0420	Books	91	69 535	1 768	2.5	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	1 837	2 567 537	44 969	1.8	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	70	70 105	6 261	8.9	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	146	173 389	17 960	10.4	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	1 788	2 546 404	39 468	1.6	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	106	117 616	18 588	15.8	Z	X
0670	Paint & sundries	272	281 014	16 561	5.9	Z	X
0680	Manufactured (mobile) homes	8	5 011	496	9.9	Z	X
0690	Wallpaper & other flexible wallcoverings	96	65 634	2 934	4.5	Z	X
0850	All other merchandise	1 959	2 143 693	267 801	12.5	.7	66.2
0861	Antiques (items over 100 years old)	336	397 848	39 120	9.8	.1	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply)	519	394 453	22 766	5.8	.1	X
0863	Art goods (including original pictures & sculptures)	946	1 077 937	55 252	5.1	.1	X
0878	Seasonal decorations	620	574 631	52 272	9.1	.1	X
0883	All other merchandise	182	306 673	98 373	32.1	.2	X
9810	All other merchandise	2 874	5 083 615	174 677	3.4	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes	8 789	16 186 909	739 173	4.6	1.8	63.4
9904	Labor charges for work performed by this establishment	2 896	4 944 215	151 605	3.1	.4	X
9905	Labor charges for work contracted out to other establishments	1 859	3 284 435	102 806	3.1	.3	X
9908	Parts & materials used in repair or upholstery work	1 186	2 375 811	24 579	1.0	.1	X
9909	Delivery charges	5 485	10 447 127	302 712	2.9	.7	X
9943	Value of service contracts	1 061	3 313 368	79 136	2.4	.2	X
9955	All other nonmerchandise receipts (including receipts from rentals, storage, etc)	1 202	2 927 444	78 333	2.7	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>442110</b>	<b>Furniture stores</b>	<b>29 461</b>	<b>X</b>	<b>40 968 335</b>	<b>X</b>	<b>100.0</b>	<b>78.6</b>
0100	Groceries & other foods for human consumption off the premises	32	17 213	2 595	15.1	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	56	35 766	7 158	20.0	Z	X
0200	Men's wear	19	27 635	2 020	7.3	Z	X
0220	Women's, juniors', & misses' wear	22	25 852	2 470	9.6	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	78	118 359	22 712	19.2	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	185	578 825	16 081	2.8	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	2 873	5 089 784	288 646	5.7	.7	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	5 515	7 609 624	1 021 261	13.4	2.5	54.4
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc)	5 263	6 682 127	589 076	8.8	1.4	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers)	4 708	5 609 677	298 778	5.3	.7	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc)	3 189	4 354 519	133 384	3.1	.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	1 915	2 586 469	77 066	3.0	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	4 379	6 883 049	468 123	6.8	1.1	48.7
0321	Televisions	4 279	6 817 887	382 118	5.6	.9	X
0324	Video recorders, cameras, & tapes	2 571	3 774 738	86 005	2.3	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	2 874	4 747 936	186 319	3.9	.5	X
0340	Furniture & sleep equipment	29 461	40 968 335	35 262 904	86.1	86.1	66.7
0341	Upholstered furniture	20 616	31 715 193	10 381 942	32.7	25.3	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces	16 909	24 225 200	1 713 078	7.1	4.2	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc)	21 864	31 374 001	6 211 826	19.8	15.2	X
0344	Other living room, dining room, & bedroom furniture	22 318	32 946 955	10 406 946	31.6	25.4	X
0346	Office furniture (including computer-related furniture)	9 583	18 116 394	3 650 273	20.1	8.9	X
0347	Outdoor/patio furniture	4 119	6 627 396	600 363	9.1	1.5	X
0348	All other furniture (including kitchen, dinette, etc)	14 008	21 726 212	2 298 476	10.6	5.6	X
0360	Flooring & floor coverings	6 363	10 712 477	734 862	6.9	1.8	57.9
0361	Soft-surface (textile) floor coverings & accessories	6 217	10 548 316	642 183	6.1	1.6	X
0363	Hardwood flooring	693	1 369 882	25 421	1.9	.1	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods)	1 629	2 390 321	67 258	2.8	.2	X
0370	Computer hardware, software, & supplies	163	809 337	33 894	4.2	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	12 275	22 028 441	1 476 501	6.7	3.6	68.9
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc)	12 153	21 751 829	1 321 706	6.1	3.2	X
0385	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, glassware, closet & bathroom accessories, etc)	704	1 827 994	154 795	8.5	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	1 684	2 446 672	34 332	1.4	.1	X
0420	Books	91	69 535	1 768	2.5	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	1 837	2 567 537	44 969	1.8	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	70	70 105	6 261	8.9	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	146	173 389	17 960	10.4	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	1 788	2 546 404	39 468	1.6	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	106	117 616	18 588	15.8	Z	X
0670	Paint & sundries	272	281 014	16 561	5.9	Z	X
0680	Manufactured (mobile) homes	8	5 011	496	9.9	Z	X
0690	Wallpaper & other flexible wallcoverings	96	65 634	2 934	4.5	Z	X
0850	All other merchandise	1 959	2 143 693	267 801	12.5	.7	66.2
0861	Antiques (items over 100 years old)	336	397 848	39 120	9.8	.1	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply)	519	394 453	22 766	5.8	.1	X
0863	Art goods (including original pictures & sculptures)	946	1 077 937	55 252	5.1	.1	X
0878	Seasonal decorations	620	574 631	52 272	9.1	.1	X
0883	All other merchandise	182	306 673	98 373	32.1	.2	X
9810	All other merchandise	2 874	5 083 615	174 677	3.4	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes	8 789	16 186 909	739 173	4.6	1.8	63.4
9904	Labor charges for work performed by this establishment	2 896	4 944 215	151 605	3.1	.4	X
9905	Labor charges for work contracted out to other establishments	1 859	3 284 435	102 806	3.1	.3	X
9908	Parts & materials used in repair or upholstery work	1 186	2 375 811	24 579	1.0	.1	X
9909	Delivery charges	5 485	10 447 127	302 712	2.9	.7	X
9943	Value of service contracts	1 061	3 313 368	79 136	2.4	.2	X
9955	All other nonmerchandise receipts (including receipts from rentals, storage, etc)	1 202	2 927 444	78 333	2.7	.2	X
<b>4422</b>	<b>Home furnishings stores</b>	<b>35 264</b>	<b>X</b>	<b>30 722 478</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
0100	Groceries & other foods for human consumption off the premises	2 865	3 588 258	163 976	4.6	.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	33	23 661	2 724	11.5	Z	X
0140	Packaged liquor, wine, & beer	12	10 324	2 026	19.6	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	7	5 324	166	3.1	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	193	93 901	8 686	9.3	Z	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4422</b>	<b>Home furnishings stores—Con.</b>						
0180	Soaps, detergents, & household cleaners	15	6 229	300	4.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	80	47 980	2 406	5.0	Z	X
0200	Men's wear	533	528 510	6 224	1.2	Z	X
0220	Women's, juniors', & misses' wear	804	942 818	36 493	3.9	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	67	41 396	2 587	6.2	Z	X
0260	Footwear (including accessories)	28	26 543	1 912	7.2	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	423	615 226	24 692	4.0	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	10 284	11 643 153	3 376 378	29.0	11.0	62.7
0281	Curtains & draperies	4 652	5 661 012	508 032	9.0	1.7	X
0282	Vertical & horizontal blinds & woven wood blinds	6 092	5 664 737	668 855	11.8	2.2	X
0283	Furniture coverings (ready-made & custom-made)	811	1 009 779	52 444	5.2	.2	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc)	5 329	7 611 345	2 147 047	28.2	7.0	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	229	251 138	23 240	9.3	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	2 832	4 088 147	215 140	5.3	.7	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	34	16 748	999	6.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	569	356 513	12 312	3.5	Z	X
0340	Furniture & sleep equipment	4 378	5 401 010	1 031 015	19.1	3.4	X
0360	Flooring & floor coverings	19 229	20 961 819	14 545 564	69.4	47.3	65.9
0361	Soft-surface (textile) floor coverings & accessories	18 014	19 444 139	9 720 997	50.0	31.6	X
0363	Hardwood flooring	9 624	10 939 930	1 307 235	11.9	4.3	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods)	12 485	12 999 841	3 517 332	27.1	11.4	X
0370	Computer hardware, software, & supplies	11	20 741	969	4.7	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	16 537	13 485 774	7 963 938	59.1	25.9	60.4
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc)	4 701	5 037 329	1 163 987	23.1	3.8	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware)	8 471	9 499 590	1 801 623	19.0	5.9	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc)	13 413	10 629 994	3 146 742	29.6	10.2	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc)	7 386	8 634 747	1 851 586	21.4	6.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	1 907	1 215 111	89 375	7.4	.3	X
0420	Books	1 544	1 809 779	62 655	3.5	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	295	162 983	14 441	8.9	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	514	525 695	12 793	2.4	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	1 014	1 315 847	78 645	6.0	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	858	1 095 962	65 776	6.0	.2	X
0640	Dimensional lumber & other building/structural materials & supplies	844	849 555	374 709	44.1	1.2	X
0670	Paint & sundries	1 064	793 691	71 875	9.1	.2	X
0690	Wallpaper & other flexible wallcoverings	2 421	2 096 816	98 701	4.7	.3	X
0740	Automotive tires, tubes, batteries, parts, & accessories	13	3 997	520	13.0	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	24	10 371	2 097	20.2	Z	X
0850	All other merchandise	7 372	7 267 343	723 315	10.0	2.4	65.2
0851	Stationery & computer paper	1 374	1 233 218	56 652	4.6	.2	X
0855	Greeting cards	2 109	1 613 165	47 612	3.0	.2	X
0863	Art goods (including original pictures & sculptures)	2 285	968 263	117 391	12.1	.4	X
0877	Souvenirs & novelty items	1 417	1 267 460	102 951	8.1	.3	X
0878	Seasonal decorations	4 870	6 318 748	361 160	5.7	1.2	X
0883	All other merchandise	248	173 865	37 549	21.6	.1	X
9810	All other merchandise	2 366	2 581 142	221 795	8.6	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes	8 632	7 233 200	1 482 538	20.5	4.8	62.2
9905	Labor charges for work contracted out to other establishments	2 663	2 244 305	356 168	15.9	1.2	X
9907	Parts installed in repair	535	390 615	46 445	11.9	.2	X
9911	Delivery & installation charges	5 413	4 587 422	891 585	19.4	2.9	X
9935	Carpet repair receipts & other labor charges for repair work performed by this establishment	2 431	1 993 271	118 951	6.0	.4	X
9936	Carpet cleaning receipts for work performed by this establishment	855	708 061	39 234	5.5	.1	X
9972	All other nonmerchandise receipts (including receipts from customers for storage, rental, etc)	677	549 381	30 153	5.5	.1	X
<b>44221</b>	<b>Floor covering stores</b>	<b>16 603</b>	<b>X</b>	<b>16 471 814</b>	<b>X</b>	<b>100.0</b>	<b>71.3</b>
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	52	63 878	1 409	2.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	3 170	3 367 231	214 488	6.4	1.3	61.2
0281	Curtains & draperies	1 450	1 619 290	64 757	4.0	.4	X
0282	Vertical & horizontal blinds & woven wood blinds	2 707	2 885 192	131 542	4.6	.8	X
0283	Furniture coverings (ready-made & custom-made)	234	278 216	13 724	4.9	.1	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc)	45	103 639	4 465	4.3	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	167	185 727	16 928	9.1	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	11	3 743	94	2.5	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	21	11 182	469	4.2	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44221</b>	<b>Floor covering stores—Con.</b>						
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	18	66 086	1 163	1.8	Z	X
0340	Furniture & sleep equipment . . . . .	613	585 040	97 728	16.7	.6	X
0360	Flooring & floor coverings . . . . .	16 603	16 471 814	14 367 564	87.2	87.2	66.0
0361	Soft-surface (textile) floor coverings & accessories . . . . .	15 444	15 045 016	9 552 733	63.5	58.0	X
0363	Hardwood flooring . . . . .	9 555	10 844 199	1 303 075	12.0	7.9	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) . . . . .	12 363	12 933 606	3 511 756	27.2	21.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	523	571 838	32 864	5.7	.2	56.1
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) . . . . .	466	446 343	19 602	4.4	.1	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) . . . . .	64	130 319	13 262	10.2	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . .	35	18 506	1 305	7.1	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	230	249 987	16 360	6.5	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	62	42 376	6 947	16.4	Z	X
0640	Dimensional lumber & other building/structural materials & supplies . . . .	421	503 825	105 524	20.9	.6	X
0670	Paint & sundries . . . . .	951	720 002	66 130	9.2	.4	X
0690	Wallpaper & other flexible wallcoverings . . . . .	1 961	1 883 674	71 530	3.8	.4	X
0850	All other merchandise . . . . .	125	120 866	15 658	13.0	.1	36.4
0863	Art goods (including original pictures & sculptures) . . . . .	46	61 775	3 754	6.1	Z	X
0877	Souvenirs & novelty items . . . . .	41	22 565	5 546	24.6	Z	X
0878	Seasonal decorations . . . . .	31	31 299	1 529	4.9	Z	X
0883	All other merchandise . . . . .	16	19 674	4 829	24.5	Z	X
9810	All other merchandise . . . . .	602	695 466	65 851	9.5	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	6 963	6 363 845	1 388 983	21.8	8.4	65.6
9905	Labor charges for work contracted out to other establishments . . . . .	2 052	1 982 805	337 078	17.0	2.0	X
9907	Parts installed in repair . . . . .	190	219 975	23 584	10.7	.1	X
9911	Delivery & installation charges . . . . .	4 491	4 093 852	858 139	21.0	5.2	X
9935	Carpet repair receipts & other labor charges for repair work performed by this establishment . . . . .	2 301	1 938 382	115 271	5.9	.7	X
9936	Carpet cleaning receipts for work performed by this establishment . . . .	855	708 061	39 234	5.5	.2	X
9972	All other nonmerchandise receipts (including receipts from customers for storage, rental, etc) . . . . .	398	407 288	15 677	3.8	.1	X
<b>442210</b>	<b>Floor covering stores . . . . .</b>	<b>16 603</b>	<b>X</b>	<b>16 471 814</b>	<b>X</b>	<b>100.0</b>	<b>71.3</b>
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	52	63 878	1 409	2.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	3 170	3 367 231	214 488	6.4	1.3	61.2
0281	Curtains & draperies . . . . .	1 450	1 619 290	64 757	4.0	.4	X
0282	Vertical & horizontal blinds & woven wood blinds . . . . .	2 707	2 885 192	131 542	4.6	.8	X
0283	Furniture coverings (ready-made & custom-made) . . . . .	234	278 216	13 724	4.9	.1	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) . . . . .	45	103 639	4 465	4.3	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	167	185 727	16 928	9.1	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	11	3 743	94	2.5	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	21	11 182	469	4.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	18	66 086	1 163	1.8	Z	X
0340	Furniture & sleep equipment . . . . .	613	585 040	97 728	16.7	.6	X
0360	Flooring & floor coverings . . . . .	16 603	16 471 814	14 367 564	87.2	87.2	66.0
0361	Soft-surface (textile) floor coverings & accessories . . . . .	15 444	15 045 016	9 552 733	63.5	58.0	X
0363	Hardwood flooring . . . . .	9 555	10 844 199	1 303 075	12.0	7.9	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) . . . . .	12 363	12 933 606	3 511 756	27.2	21.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	523	571 838	32 864	5.7	.2	56.1
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) . . . . .	466	446 343	19 602	4.4	.1	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) . . . . .	64	130 319	13 262	10.2	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . .	35	18 506	1 305	7.1	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	230	249 987	16 360	6.5	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	62	42 376	6 947	16.4	Z	X
0640	Dimensional lumber & other building/structural materials & supplies . . . .	421	503 825	105 524	20.9	.6	X
0670	Paint & sundries . . . . .	951	720 002	66 130	9.2	.4	X
0690	Wallpaper & other flexible wallcoverings . . . . .	1 961	1 883 674	71 530	3.8	.4	X
0850	All other merchandise . . . . .	125	120 866	15 658	13.0	.1	36.4
0863	Art goods (including original pictures & sculptures) . . . . .	46	61 775	3 754	6.1	Z	X
0877	Souvenirs & novelty items . . . . .	41	22 565	5 546	24.6	Z	X
0878	Seasonal decorations . . . . .	31	31 299	1 529	4.9	Z	X
0883	All other merchandise . . . . .	16	19 674	4 829	24.5	Z	X
9810	All other merchandise . . . . .	602	695 466	65 851	9.5	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	6 963	6 363 845	1 388 983	21.8	8.4	65.6
9905	Labor charges for work contracted out to other establishments . . . . .	2 052	1 982 805	337 078	17.0	2.0	X
9907	Parts installed in repair . . . . .	190	219 975	23 584	10.7	.1	X
9911	Delivery & installation charges . . . . .	4 491	4 093 852	858 139	21.0	5.2	X
9935	Carpet repair receipts & other labor charges for repair work performed by this establishment . . . . .	2 301	1 938 382	115 271	5.9	.7	X
9936	Carpet cleaning receipts for work performed by this establishment . . . .	855	708 061	39 234	5.5	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>442210</b>	<b>Floor covering stores—Con.</b>						
9900	Nonmerchandise receipts, excluding sales & other taxes—Con.						
9972	All other nonmerchandise receipts (including receipts from customers for storage, rental, etc) . . . . .	398	407 288	15 677	3.8	.1	X
<b>44229</b>	<b>Other home furnishings stores</b>	<b>18 661</b>	<b>X</b>	<b>14 250 664</b>	<b>X</b>	<b>100.0</b>	<b>69.2</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	2 865	3 588 258	163 976	4.6	1.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	33	23 661	2 724	11.5	Z	X
0140	Packaged liquor, wine, & beer . . . . .	12	10 324	2 026	19.6	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	191	93 249	8 682	9.3	.1	X
0180	Soaps, detergents, & household cleaners . . . . .	15	6 229	300	4.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	78	47 328	2 403	5.1	Z	X
0200	Men's wear . . . . .	531	527 170	6 209	1.2	Z	X
0220	Women's, juniors', & misses' wear . . . . .	801	941 881	36 433	3.9	.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	67	41 396	2 587	6.2	Z	X
0260	Footwear (including accessories) . . . . .	24	23 680	1 340	5.7	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	371	551 348	23 283	4.2	.2	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	7 114	8 275 922	3 161 890	38.2	22.2	62.7
0281	Curtains & draperies . . . . .	3 202	4 041 722	443 275	11.0	3.1	X
0282	Vertical & horizontal blinds & woven wood blinds . . . . .	3 385	2 779 545	537 313	19.3	3.8	X
0283	Furniture coverings (ready-made & custom-made) . . . . .	577	731 563	38 720	5.3	.3	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) . . . . .	5 284	7 507 706	2 142 582	28.5	15.0	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	62	65 411	6 312	9.7	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	2 821	4 084 404	215 046	5.3	1.5	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	13	5 566	530	9.5	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	551	290 427	11 149	3.8	.1	X
0340	Furniture & sleep equipment . . . . .	3 765	4 815 970	933 287	19.4	6.5	X
0360	Flooring & floor coverings . . . . .	2 626	4 490 005	178 000	4.0	1.2	68.3
0361	Soft-surface (textile) floor coverings & accessories . . . . .	2 569	4 399 123	168 264	3.8	1.2	X
0363	Hardwood flooring . . . . .	69	95 731	4 160	4.3	Z	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) . . . . .	122	66 235	5 576	8.4	Z	X
0370	Computer hardware, software, & supplies . . . . .	8	19 078	935	4.9	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	16 014	12 913 936	7 931 074	61.4	55.7	59.6
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) . . . . .	4 701	5 037 329	1 163 987	23.1	8.2	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) . . . . .	8 471	9 499 590	1 801 623	19.0	12.6	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) . . . . .	12 947	10 183 651	3 127 140	30.7	21.9	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) . . . . .	7 321	8 504 428	1 838 324	21.6	12.9	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 872	1 196 605	88 070	7.4	.6	X
0420	Books . . . . .	1 544	1 809 779	62 655	3.5	.4	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	294	162 689	14 432	8.9	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	514	525 695	12 793	2.4	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	784	1 065 860	62 285	5.8	.4	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	796	1 053 586	58 829	5.6	.4	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	423	345 730	269 185	77.9	1.9	X
0670	Paint & sundries . . . . .	113	73 689	5 745	7.8	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	460	213 142	27 171	12.7	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	10	2 783	406	14.6	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	24	10 371	2 097	20.2	Z	X
0850	All other merchandise . . . . .	7 247	7 146 477	707 657	9.9	5.0	64.6
0851	Stationery & computer paper . . . . .	1 374	1 233 218	56 652	4.6	.4	X
0855	Greeting cards . . . . .	2 109	1 613 165	47 612	3.0	.3	X
0863	Art goods (including original pictures & sculptures) . . . . .	2 239	906 488	113 637	12.5	.8	X
0877	Souvenirs & novelty items . . . . .	1 376	1 244 895	97 405	7.8	.7	X
0878	Seasonal decorations . . . . .	4 838	6 287 449	359 631	5.7	2.5	X
0883	All other merchandise . . . . .	232	154 191	32 720	21.2	.2	X
9810	All other merchandise . . . . .	1 764	1 885 676	155 944	8.3	1.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 669	869 355	93 555	10.8	.7	42.9
9905	Labor charges for work contracted out to other establishments . . . . .	612	261 500	19 090	7.3	.1	X
9907	Parts installed in repair . . . . .	346	170 640	22 861	13.4	.2	X
9911	Delivery & installation charges . . . . .	921	493 570	33 446	6.8	.2	X
9935	Carpet repair receipts & other labor charges for repair work performed by this establishment . . . . .	131	54 889	3 680	6.7	Z	X
9972	All other nonmerchandise receipts (including receipts from customers for storage, rental, etc) . . . . .	279	142 093	14 476	10.2	.1	X
<b>442291</b>	<b>Window treatment stores</b>	<b>2 126</b>	<b>X</b>	<b>915 301</b>	<b>X</b>	<b>100.0</b>	<b>69.0</b>
0200	Men's wear . . . . .	10	3 868	151	3.9	Z	X
0220	Women's, juniors', & misses' wear . . . . .	15	14 272	3 214	22.5	.4	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	56	30 569	6 113	20.0	.7	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>442291</b>	<b>Window treatment stores—Con.</b>						
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	2 126	915 301	817 963	89.4	89.4	55.8
0281	Curtains & draperies . . . . .	1 527	630 871	266 725	42.3	29.1	X
0282	Vertical & horizontal blinds & woven wood blinds . . . . .	1 735	738 860	494 435	66.9	54.0	X
0283	Furniture coverings (ready-made & custom-made) . . . . .	362	164 738	26 126	15.9	2.9	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) . . . . .	296	166 144	30 677	18.5	3.4	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	15	5 340	91	1.7	Z	X
0340	Furniture & sleep equipment . . . . .	134	51 464	6 754	13.1	.7	X
0360	Flooring & floor coverings . . . . .	222	81 863	12 855	15.7	1.4	63.1
0361	Soft-surface (textile) floor coverings & accessories . . . . .	207	78 675	9 794	12.4	1.1	X
0363	Hardwood flooring . . . . .	34	17 378	444	2.6	Z	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) . . . . .	62	31 367	2 617	8.3	.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	243	127 038	13 876	10.9	1.5	60.1
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) . . . . .	6	3 059	104	3.4	Z	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) . . . . .	239	124 090	12 465	10.0	1.4	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) . . . . .	18	10 811	1 307	12.1	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	21	17 538	1 681	9.6	.2	X
0670	Paint & sundries . . . . .	60	41 817	2 391	5.7	.3	X
0690	Wallpaper & other flexible wallcoverings . . . . .	323	150 456	21 043	14.0	2.3	X
0850	All other merchandise . . . . .	71	36 268	3 804	10.5	.4	56.8
0863	Art goods (including original pictures & sculptures) . . . . .	30	11 782	1 567	13.3	.2	X
0877	Souvenirs & novelty items . . . . .	16	3 958	203	5.1	Z	X
0878	Seasonal decorations . . . . .	43	27 097	1 950	7.2	.2	X
9810	All other merchandise . . . . .	95	43 342	5 929	13.7	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	342	143 179	19 007	13.3	2.1	51.7
9905	Labor charges for work contracted out to other establishments . . . . .	142	61 392	7 535	12.3	.8	X
9907	Parts installed in repair . . . . .	37	12 749	1 468	11.5	.2	X
9911	Delivery & installation charges . . . . .	273	116 719	8 859	7.6	1.0	X
9935	Carpet repair receipts & other labor charges for repair work performed by this establishment . . . . .	18	5 019	291	5.8	Z	X
9972	All other nonmerchandise receipts (including receipts from customers for storage, rental, etc) . . . . .	34	13 660	854	6.3	.1	X
<b>442299</b>	<b>All other home furnishings stores</b>	<b>16 535</b>	<b>X</b>	<b>13 335 363</b>	<b>X</b>	<b>100.0</b>	<b>69.2</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	2 863	3 587 024	163 966	4.6	1.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	32	23 552	2 706	11.5	Z	X
0140	Packaged liquor, wine, & beer . . . . .	12	10 324	2 026	19.6	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	188	92 046	8 565	9.3	.1	X
0180	Soaps, detergents, & household cleaners . . . . .	15	6 229	300	4.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	78	47 328	2 403	5.1	Z	X
0200	Men's wear . . . . .	521	523 302	6 058	1.2	Z	X
0220	Women's, juniors', & misses' wear . . . . .	786	927 609	33 219	3.6	.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	67	41 396	2 587	6.2	Z	X
0260	Footwear (including accessories) . . . . .	21	22 060	1 289	5.8	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	315	520 779	17 170	3.3	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	4 988	7 360 621	2 343 927	31.8	17.6	63.5
0281	Curtains & draperies . . . . .	1 674	3 410 851	176 550	5.2	1.3	X
0282	Vertical & horizontal blinds & woven wood blinds . . . . .	1 650	2 040 685	42 878	2.1	.3	X
0283	Furniture coverings (ready-made & custom-made) . . . . .	215	566 825	12 594	2.2	.1	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) . . . . .	4 988	7 360 621	2 111 905	28.8	15.8	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	57	64 449	6 206	9.6	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	2 806	4 079 064	214 955	5.3	1.6	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	13	5 566	530	9.5	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	549	290 379	11 149	3.8	.1	X
0340	Furniture & sleep equipment . . . . .	3 631	4 764 506	926 533	19.4	6.9	X
0360	Flooring & floor coverings . . . . .	2 404	4 408 142	165 145	3.7	1.2	68.4
0361	Soft-surface (textile) floor coverings & accessories . . . . .	2 363	4 320 448	158 470	3.7	1.2	X
0363	Hardwood flooring . . . . .	35	78 353	3 716	4.7	Z	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) . . . . .	60	34 868	2 959	8.5	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	15 771	12 786 898	7 917 198	61.9	59.4	59.6
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) . . . . .	4 701	5 037 329	1 163 987	23.1	8.7	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) . . . . .	8 465	9 496 531	1 801 519	19.0	13.5	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) . . . . .	12 709	10 059 561	3 114 675	31.0	23.4	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) . . . . .	7 304	8 493 617	1 837 017	21.6	13.8	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 872	1 196 605	88 070	7.4	.7	X
0420	Books . . . . .	1 540	1 808 122	62 630	3.5	.5	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>442299</b>	<b>All other home furnishings stores—Con.</b>						
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	294	162 689	14 432	8.9	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	510	524 413	12 772	2.4	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	763	1 048 322	60 604	5.8	.5	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	794	1 052 352	58 769	5.6	.4	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	423	345 730	269 185	77.9	2.0	X
0670	Paint & sundries . . . . .	53	31 872	3 354	10.5	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	137	62 686	6 128	9.8	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	8	2 735	405	14.8	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	24	10 371	2 097	20.2	Z	X
0850	All other merchandise . . . . .	7 176	7 110 209	703 853	9.9	5.3	64.7
0851	Stationery & computer paper . . . . .	1 369	1 230 113	56 568	4.6	.4	X
0855	Greeting cards . . . . .	2 109	1 613 165	47 612	3.0	.4	X
0863	Art goods (including original pictures & sculptures) . . . . .	2 209	894 706	112 070	12.5	.8	X
0877	Souvenirs & novelty items . . . . .	1 360	1 240 937	97 202	7.8	.7	X
0878	Seasonal decorations . . . . .	4 795	6 260 352	357 681	5.7	2.7	X
0883	All other merchandise . . . . .	232	154 191	32 720	21.2	.2	X
9810	All other merchandise . . . . .	1 669	1 842 334	150 015	8.1	1.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 327	726 176	74 548	10.3	.6	41.1
9905	Labor charges for work contracted out to other establishments . . . . .	470	200 108	11 555	5.8	.1	X
9907	Parts installed in repair . . . . .	308	157 891	21 393	13.5	.2	X
9911	Delivery & installation charges . . . . .	648	376 851	24 587	6.5	.2	X
9935	Carpet repair receipts & other labor charges for repair work performed by this establishment . . . . .	113	49 870	3 389	6.8	Z	X
9972	All other nonmerchandise receipts (including receipts from customers for storage, rental, etc) . . . . .	246	128 433	13 622	10.6	.1	X
<b>443</b>	<b>Electronics &amp; appliance stores . . . . .</b>	<b>43 373</b>	<b>X</b>	<b>68 561 331</b>	<b>X</b>	<b>100.0</b>	<b>74.6</b>
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	15	3 799	220	5.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	7	1 600	200	12.5	Z	X
0220	Women's, juniors', & misses' wear . . . . .	12	9 930	826	8.3	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	7	14 122	1 340	9.5	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	689	248 334	47 688	19.2	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	17	15 029	989	6.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	12 153	32 024 573	9 395 767	29.3	13.7	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	1 949	11 957 483	302 742	2.5	.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	10 653	33 033 605	8 055 346	24.4	11.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	16 152	35 714 035	8 891 397	24.9	13.0	X
0340	Furniture & sleep equipment . . . . .	2 201	12 635 348	434 893	3.4	.6	X
0360	Flooring & floor coverings . . . . .	187	154 545	17 434	11.3	Z	X
0370	Computer hardware, software, & supplies . . . . .	21 915	51 521 752	28 802 985	55.9	42.0	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	467	498 741	27 362	5.5	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	362	422 433	17 275	4.1	Z	X
0420	Books . . . . .	828	9 807 198	43 323	.4	.1	X
0440	Photographic equipment & supplies . . . . .	3 595	12 745 255	1 828 670	14.3	2.7	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 130	8 898 140	38 704	.4	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	82	68 114	2 493	3.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	683	9 723 043	43 711	.5	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	801	722 353	80 028	11.1	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	732	759 272	96 797	12.7	.1	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	110	326 127	39 257	12.0	.1	X
0670	Paint & sundries . . . . .	133	1 606 623	11 653	.7	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	6	8 598	3 593	41.8	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	24	22 601	2 817	12.5	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	613	598 256	85 241	14.2	.1	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	30	26 186	7 237	27.6	Z	X
0850	All other merchandise . . . . .	14 608	24 543 907	4 310 106	17.6	6.3	X
9810	All other merchandise . . . . .	10 883	22 501 560	1 826 055	8.1	2.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	25 625	43 671 623	4 139 512	9.5	6.0	X
<b>4431</b>	<b>Electronics &amp; appliance stores . . . . .</b>	<b>43 373</b>	<b>X</b>	<b>68 561 331</b>	<b>X</b>	<b>100.0</b>	<b>74.6</b>
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	15	3 799	220	5.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	7	1 600	200	12.5	Z	X
0220	Women's, juniors', & misses' wear . . . . .	12	9 930	826	8.3	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	7	14 122	1 340	9.5	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	689	248 334	47 688	19.2	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4431</b>	<b>Electronics &amp; appliance stores—Con.</b>						
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	17	15 029	989	6.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	12 153	32 024 573	9 395 767	29.3	13.7	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	1 949	11 957 483	302 742	2.5	.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	10 653	33 033 605	8 055 346	24.4	11.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	16 152	35 714 035	8 891 397	24.9	13.0	X
0340	Furniture & sleep equipment	2 201	12 635 348	434 893	3.4	.6	X
0360	Flooring & floor coverings	187	154 545	17 434	11.3	Z	X
0370	Computer hardware, software, & supplies	21 915	51 521 752	28 802 985	55.9	42.0	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	467	498 741	27 362	5.5	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	362	422 433	17 275	4.1	Z	X
0420	Books	828	9 807 198	43 323	.4	.1	X
0440	Photographic equipment & supplies	3 595	12 745 255	1 828 670	14.3	2.7	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	1 130	8 898 140	38 704	.4	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	82	68 114	2 493	3.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	683	9 723 043	43 711	.5	.1	X
0600	Hardware, tools, & plumbing & electrical supplies	801	722 353	80 028	11.1	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	732	759 272	96 797	12.7	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	110	326 127	39 257	12.0	.1	X
0670	Paint & sundries	133	1 606 623	11 653	.7	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	6	8 598	3 593	41.8	Z	X
0730	Automotive lubricants (oil, greases, etc)	24	22 601	2 817	12.5	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	613	598 256	85 241	14.2	.1	X
0780	Household fuels (oil, LP gas, wood, & coal)	30	26 186	7 237	27.6	Z	X
0850	All other merchandise	14 608	24 543 907	4 310 106	17.6	6.3	X
9810	All other merchandise	10 883	22 501 560	1 826 055	8.1	2.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes	25 625	43 671 623	4 139 512	9.5	6.0	X
<b>44311</b>	<b>Appliance, television, &amp; other electronics stores</b>	<b>28 789</b>	<b>X</b>	<b>42 250 978</b>	<b>X</b>	<b>100.0</b>	<b>77.5</b>
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	7	1 600	200	12.5	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	7	14 122	1 340	9.5	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	689	248 334	47 688	19.2	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	17	15 029	989	6.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	12 089	30 352 891	9 367 164	30.9	22.2	50.2
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc)	9 113	28 977 127	5 355 578	18.5	12.7	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers)	8 283	27 867 069	2 280 673	8.2	5.4	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc)	9 239	26 555 969	1 730 813	6.5	4.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	1 946	11 946 189	301 310	2.5	.7	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	9 117	29 887 723	7 765 419	26.0	18.4	72.8
0321	Televisions	8 953	29 777 313	4 831 336	16.2	11.4	X
0322	Video tape recorders & cameras (including video laser disc players)	6 116	27 283 209	2 640 604	9.7	6.3	X
0323	Video tapes & laser discs	1 381	11 118 618	293 479	2.6	.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	15 824	33 708 026	8 741 777	25.9	20.7	73.2
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip)	15 789	33 686 850	7 477 394	22.2	17.7	X
0335	Records, tapes, & compact discs	1 753	19 504 459	1 076 222	5.5	2.5	X
0337	Musical instruments, sheet music, & related items	568	9 942 671	188 143	1.9	.4	X
0340	Furniture & sleep equipment	2 113	12 544 865	427 207	3.4	1.0	X
0360	Flooring & floor coverings	187	154 545	17 434	11.3	Z	X
0370	Computer hardware, software, & supplies	10 114	27 337 448	6 697 357	24.5	15.9	75.3
0375	Computer & peripheral equipment	10 089	27 315 056	5 914 057	21.7	14.0	X
0376	Prepackaged (off-the-shelf) computer software	1 353	19 027 137	783 299	4.1	1.9	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	361	400 588	17 331	4.3	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	340	395 608	14 755	3.7	Z	X
0420	Books	592	9 375 016	36 632	.4	.1	X
0440	Photographic equipment & supplies	698	10 319 037	180 071	1.7	.4	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	1 057	8 864 800	36 812	.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	683	9 723 043	43 711	.5	.1	X
0600	Hardware, tools, & plumbing & electrical supplies	773	677 757	75 348	11.1	.2	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	732	759 272	96 797	12.7	.2	X
0640	Dimensional lumber & other building/structural materials & supplies	105	173 945	28 992	16.7	.1	X
0670	Paint & sundries	89	109 516	4 658	4.3	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	6	8 598	3 593	41.8	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44311</b>	<b>Appliance, television, &amp; other electronics stores—Con.</b>						
0730	Automotive lubricants (oil, greases, etc) . . . . .	22	15 676	512	3.3	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	612	598 054	85 180	14.2	.2	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	30	26 186	7 237	27.6	Z	X
0850	All other merchandise . . . . .	13 644	20 257 603	3 888 609	19.2	9.2	75.0
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	9 328	16 410 964	808 997	4.9	1.9	X
0865	Telephones . . . . .	12 998	19 243 242	2 957 240	15.4	7.0	X
0882	Typewriters . . . . .	578	9 682 488	41 927	.4	.1	X
0883	All other merchandise . . . . .	471	266 565	80 445	30.2	.2	X
9810	All other merchandise . . . . .	10 400	21 868 825	1 769 553	8.1	4.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	18 559	32 456 819	2 587 324	8.0	6.1	74.4
9904	Labor charges for work performed by this establishment . . . . .	16 210	19 586 148	648 185	3.3	1.5	X
9905	Labor charges for work contracted out to other establishments . . . . .	1 384	1 442 133	51 918	3.6	.1	X
9907	Parts installed in repair . . . . .	6 364	13 560 832	290 723	2.1	.7	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	290	239 838	10 628	4.4	Z	X
9924	Rental or lease of appliances, stereos, televisions, etc . . . . .	565	496 094	29 101	5.9	.1	X
9943	Value of service contracts . . . . .	10 362	26 763 500	929 865	3.5	2.2	X
9956	All other nonmerchandise receipts (including charges for delivery, maintenance, storage, etc) . . . . .	9 767	8 162 247	626 904	7.7	1.5	X
<b>443111</b>	<b>Household appliance stores . . . . .</b>	<b>10 484</b>	<b>X</b>	<b>10 082 894</b>	<b>X</b>	<b>100.0</b>	<b>82.2</b>
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	689	248 334	47 688	19.2	.5	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	9 963	9 948 175	6 823 627	68.6	67.7	70.6
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) . . . . .	7 213	8 933 802	3 807 385	42.6	37.8	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) . . . . .	6 591	8 405 416	1 689 078	20.1	16.8	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) . . . . .	7 616	7 847 176	1 327 164	16.9	13.2	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	1 246	2 015 707	221 800	11.0	2.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	3 589	5 971 522	1 234 430	20.7	12.2	76.1
0321	Televisions . . . . .	3 577	5 961 833	927 073	15.6	9.2	X
0322	Video tape recorders & cameras (including video laser disc players) . . . . .	2 045	4 485 911	301 946	6.7	3.0	X
0323	Video tapes & laser discs . . . . .	148	318 092	5 411	1.7	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	2 005	4 425 970	288 686	6.5	2.9	76.2
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	1 983	4 407 196	284 859	6.5	2.8	X
0335	Records, tapes, & compact discs . . . . .	52	67 712	2 935	4.3	Z	X
0337	Musical instruments, sheet music, & related items . . . . .	18	7 927	892	11.3	Z	X
0340	Furniture & sleep equipment . . . . .	1 275	1 934 487	243 516	12.6	2.4	X
0360	Flooring & floor coverings . . . . .	187	154 545	17 434	11.3	.2	X
0370	Computer hardware, software, & supplies . . . . .	558	2 270 256	165 987	7.3	1.6	78.6
0375	Computer & peripheral equipment . . . . .	548	2 266 513	164 315	7.3	1.6	X
0376	Prepackaged (off-the-shelf) computer software . . . . .	117	191 273	1 672	.9	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	298	370 430	15 212	4.1	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	92	169 666	6 339	3.7	.1	X
0420	Books . . . . .	100	34 284	1 029	3.0	Z	X
0440	Photographic equipment & supplies . . . . .	85	559 747	8 130	1.5	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	106	185 035	3 750	2.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	233	288 703	9 025	3.1	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	573	588 720	69 574	11.8	.7	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	707	745 416	95 637	12.8	.9	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	105	173 945	28 992	16.7	.3	X
0670	Paint & sundries . . . . .	89	109 516	4 658	4.3	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	18	12 261	380	3.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	532	450 058	69 174	15.4	.7	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	29	24 255	6 677	27.5	.1	X
0850	All other merchandise . . . . .	609	1 550 854	42 084	2.7	.4	75.9
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	249	1 088 698	11 095	1.0	.1	X
0865	Telephones . . . . .	490	1 364 671	26 109	1.9	.3	X
0883	All other merchandise . . . . .	58	34 978	4 880	14.0	Z	X
9810	All other merchandise . . . . .	729	1 189 209	63 869	5.4	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	5 673	5 878 242	605 745	10.3	6.0	71.7
9904	Labor charges for work performed by this establishment . . . . .	4 599	3 543 970	262 421	7.4	2.6	X
9905	Labor charges for work contracted out to other establishments . . . . .	718	754 985	22 692	3.0	.2	X
9907	Parts installed in repair . . . . .	3 902	3 135 552	154 891	4.9	1.5	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	75	63 961	2 330	3.6	Z	X
9924	Rental or lease of appliances, stereos, televisions, etc . . . . .	344	312 451	12 180	3.9	.1	X
9943	Value of service contracts . . . . .	980	2 849 470	116 911	4.1	1.2	X
9956	All other nonmerchandise receipts (including charges for delivery, maintenance, storage, etc) . . . . .	1 293	2 056 151	34 320	1.7	.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales	
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—			
					Establishments handling line	All establishments <sup>1</sup>		
<b>443112</b>	<b>Radio, television, &amp; other electronics stores</b> .....	<b>18 305</b>	<b>X</b>	<b>32 168 084</b>	<b>X</b>	<b>100.0</b>	<b>76.0</b>	
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	17		15 029	989	6.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	2 126		20 404 716	2 543 537	12.5	7.9	41.5
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) .....	1 900		20 043 325	1 548 193	7.7	4.8	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) .....	1 692		19 461 653	591 595	3.0	1.8	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) .....	1 623		18 708 793	403 649	2.2	1.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	700		9 930 482	79 510	.8	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	5 528		23 916 201	6 530 989	27.3	20.3	71.6
0321	Televisions .....	5 377		23 815 480	3 904 263	16.4	12.1	X
0322	Video tape recorders & cameras (including video laser disc players) ..	4 070		22 797 298	2 338 658	10.3	7.3	X
0323	Video tapes & laser discs .....	1 233		10 800 526	288 068	2.7	.9	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) ..	13 819		29 282 056	8 453 091	28.9	26.3	72.1
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) .....	13 806		29 279 654	7 192 535	24.6	22.4	X
0335	Records, tapes, & compact discs .....	1 701		19 436 747	1 073 287	5.5	3.3	X
0337	Musical instruments, sheet music, & related items .....	549		9 934 744	187 251	1.9	.6	X
0340	Furniture & sleep equipment .....	838		10 610 378	183 691	1.7	.6	X
0370	Computer hardware, software, & supplies .....	9 556		25 067 192	6 531 370	26.1	20.3	74.0
0375	Computer & peripheral equipment .....	9 540		25 048 543	5 749 742	23.0	17.9	X
0376	Prepackaged (off-the-shelf) computer software .....	1 236		18 835 864	781 627	4.2	2.4	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	63		30 158	2 119	7.0	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	248		225 942	8 416	3.7	Z	X
0420	Books .....	492		9 340 732	35 603	.4	.1	X
0440	Photographic equipment & supplies .....	613		9 759 290	171 941	1.8	.5	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	951		8 679 765	33 062	.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	450		9 434 340	34 686	.4	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	200		89 037	5 774	6.5	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	25		13 856	1 160	8.4	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	80		147 996	16 006	10.8	.1	X
0850	All other merchandise .....	13 035		18 706 749	3 846 525	20.6	12.0	73.9
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	9 079		15 322 266	797 902	5.2	2.5	X
0865	Telephones .....	12 508		17 878 571	2 931 131	16.4	9.1	X
0882	Typewriters .....	578		9 682 488	41 927	.4	.1	X
0883	All other merchandise .....	412		231 587	75 565	32.6	.2	X
9810	All other merchandise .....	9 671		20 679 616	1 705 684	8.2	5.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	12 886		26 578 577	1 981 579	7.5	6.2	74.5
9904	Labor charges for work performed by this establishment .....	11 611		16 042 178	385 764	2.4	1.2	X
9905	Labor charges for work contracted out to other establishments .....	666		687 148	29 226	4.3	.1	X
9907	Parts installed in repair .....	2 462		10 425 280	135 832	1.3	.4	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals .....	215		175 877	8 298	4.7	Z	X
9924	Rental or lease of appliances, stereos, televisions, etc .....	221		183 643	16 921	9.2	.1	X
9943	Value of service contracts .....	9 382		23 914 030	812 954	3.4	2.5	X
9956	All other nonmerchandise receipts (including charges for delivery, maintenance, storage, etc) .....	8 473		6 106 096	592 584	9.7	1.8	X
<b>44312</b>	<b>Computer &amp; software stores</b> .....	<b>11 741</b>	<b>X</b>	<b>24 058 663</b>	<b>X</b>	<b>100.0</b>	<b>69.3</b>	
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	12		2 364	105	4.4	Z	X
0220	Women's, juniors', & misses' wear .....	10		2 166	12	.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	62		1 666 610	27 589	1.7	.1	69.0
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) .....	47		1 049 576	7 783	.7	Z	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) .....	47		1 049 576	6 894	.7	Z	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) .....	62		1 666 610	12 891	.8	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	203		2 029 547	190 163	9.4	.8	66.6
0321	Televisions .....	169		1 892 392	133 801	7.1	.6	X
0322	Video tape recorders & cameras (including video laser disc players) ..	154		1 815 896	53 512	2.9	.2	X
0323	Video tapes & laser discs .....	37		49 461	533	1.1	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) ..	229		1 877 657	136 633	7.3	.6	65.0
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) .....	219		1 866 868	114 554	6.1	.5	X
0335	Records, tapes, & compact discs .....	98		1 766 054	22 056	1.2	.1	X
0337	Musical instruments, sheet music, & related items .....	7		797	23	2.9	Z	X
0340	Furniture & sleep equipment .....	88		90 483	7 686	8.5	Z	X
0370	Computer hardware, software, & supplies .....	11 741		24 058 663	22 096 073	91.8	91.8	59.0
0375	Computer & peripheral equipment .....	11 438		23 497 671	18 421 073	78.4	76.6	X
0376	Prepackaged (off-the-shelf) computer software .....	8 762		20 264 671	3 675 000	18.1	15.3	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44312</b>	<b>Computer &amp; software stores—Con.</b>						
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	38	35 229	6 446	18.3	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	15	9 610	733	7.6	Z	X
0420	Books	80	264 083	4 984	1.9	Z	X
0440	Photographic equipment & supplies	54	174 528	19 533	11.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	55	15 781	522	3.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	28	44 596	4 680	10.5	Z	X
0670	Paint & sundries	44	1 497 107	6 995	.5	Z	X
0850	All other merchandise	909	4 246 095	413 388	9.7	1.7	66.3
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc)	798	4 038 386	383 121	9.5	1.6	X
0865	Telephones	158	222 657	12 215	5.5	.1	X
0882	Typewriters	45	42 066	6 260	14.9	Z	X
0883	All other merchandise	19	46 775	11 708	25.0	Z	X
9810	All other merchandise	310	491 634	46 598	9.5	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes	4 685	9 338 716	1 082 359	11.6	4.5	48.6
9904	Labor charges for work performed by this establishment	3 838	6 155 023	566 796	9.2	2.4	X
9905	Labor charges for work contracted out to other establishments	694	860 224	43 588	5.1	.2	X
9907	Parts installed in repair	2 058	2 789 959	228 727	8.2	1.0	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	30	16 097	668	4.2	Z	X
9924	Rental or lease of appliances, stereos, televisions, etc	283	451 593	16 474	3.6	.1	X
9943	Value of service contracts	1 010	5 181 305	142 752	2.8	.6	X
9956	All other nonmerchandise receipts (including charges for delivery, maintenance, storage, etc)	1 187	3 616 497	83 349	2.3	.3	X
<b>443120</b>	<b>Computer &amp; software stores</b>	<b>11 741</b>	<b>X</b>	<b>24 058 663</b>	<b>X</b>	<b>100.0</b>	<b>69.3</b>
0120	Meals, unpackage snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	12	2 364	105	4.4	Z	X
0220	Women's, juniors', & misses' wear	10	2 166	12	.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	62	1 666 610	27 589	1.7	.1	69.0
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc)	47	1 049 576	7 783	.7	Z	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers)	47	1 049 576	6 894	.7	Z	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc)	62	1 666 610	12 891	.8	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	203	2 029 547	190 163	9.4	.8	66.6
0321	Televisions	169	1 892 392	133 801	7.1	.6	X
0322	Video tape recorders & cameras (including video laser disc players)	154	1 815 896	53 512	2.9	.2	X
0323	Video tapes & laser discs	37	49 461	533	1.1	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	229	1 877 657	136 633	7.3	.6	65.0
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip)	219	1 866 868	114 554	6.1	.5	X
0335	Records, tapes, & compact discs	98	1 766 054	22 056	1.2	.1	X
0337	Musical instruments, sheet music, & related items	7	797	23	2.9	Z	X
0340	Furniture & sleep equipment	88	90 483	7 686	8.5	Z	X
0370	Computer hardware, software, & supplies	11 741	24 058 663	22 096 073	91.8	91.8	59.0
0375	Computer & peripheral equipment	11 438	23 497 671	18 421 073	78.4	76.6	X
0376	Prepackaged (off-the-shelf) computer software	8 762	20 264 671	3 675 000	18.1	15.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	38	35 229	6 446	18.3	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	15	9 610	733	7.6	Z	X
0420	Books	80	264 083	4 984	1.9	Z	X
0440	Photographic equipment & supplies	54	174 528	19 533	11.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	55	15 781	522	3.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	28	44 596	4 680	10.5	Z	X
0670	Paint & sundries	44	1 497 107	6 995	.5	Z	X
0850	All other merchandise	909	4 246 095	413 388	9.7	1.7	66.3
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc)	798	4 038 386	383 121	9.5	1.6	X
0865	Telephones	158	222 657	12 215	5.5	.1	X
0882	Typewriters	45	42 066	6 260	14.9	Z	X
0883	All other merchandise	19	46 775	11 708	25.0	Z	X
9810	All other merchandise	310	491 634	46 598	9.5	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes	4 685	9 338 716	1 082 359	11.6	4.5	48.6
9904	Labor charges for work performed by this establishment	3 838	6 155 023	566 796	9.2	2.4	X
9905	Labor charges for work contracted out to other establishments	694	860 224	43 588	5.1	.2	X
9907	Parts installed in repair	2 058	2 789 959	228 727	8.2	1.0	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	30	16 097	668	4.2	Z	X
9924	Rental or lease of appliances, stereos, televisions, etc	283	451 593	16 474	3.6	.1	X
9943	Value of service contracts	1 010	5 181 305	142 752	2.8	.6	X
9956	All other nonmerchandise receipts (including charges for delivery, maintenance, storage, etc)	1 187	3 616 497	83 349	2.3	.3	X

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**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4431201</b>	<b>Computer stores (custom assembly) . . . . .</b>	<b>3 801</b>	<b>X</b>	<b>3 983 465</b>	<b>X</b>	<b>100.0</b>	<b>55.8</b>
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	46	36 167	1 576	4.4	Z	55.8
0321	Televisions . . . . .	34	28 950	870	3.0	Z	X
0322	Video tape recorders & cameras (including video laser disc players) . . . . .	41	28 896	682	2.4	Z	X
0323	Video tapes & laser discs . . . . .	14	794	24	3.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	21	34 263	7 042	20.6	.2	55.8
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	18	32 887	7 029	21.4	.2	X
0370	Computer hardware, software, & supplies . . . . .	3 801	3 983 465	3 705 798	93.0	93.0	53.5
0375	Computer & peripheral equipment . . . . .	3 801	3 983 465	3 459 517	86.8	86.8	X
0376	Prepackaged (off-the-shelf) computer software . . . . .	2 361	2 408 315	246 281	10.2	6.2	X
0420	Books . . . . .	20	39 207	458	1.2	Z	X
0440	Photographic equipment & supplies . . . . .	30	17 550	1 179	6.7	Z	X
0850	All other merchandise . . . . .	123	96 554	6 109	6.3	.2	55.4
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	106	67 782	5 369	7.9	.1	X
0865	Telephones . . . . .	38	32 037	678	2.1	Z	X
0882	Typewriters . . . . .	17	2 076	62	3.0	Z	X
9810	All other merchandise . . . . .	84	83 366	8 626	10.3	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 826	1 525 806	249 511	16.4	6.3	50.9
9904	Labor charges for work performed by this establishment . . . . .	1 659	1 332 938	131 523	9.9	3.3	X
9905	Labor charges for work contracted out to other establishments . . . . .	310	299 380	12 695	4.2	.3	X
9907	Parts installed in repair . . . . .	878	702 292	83 603	11.9	2.1	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	16	6 891	230	3.3	Z	X
9924	Rental or lease of appliances, stereos, televisions, etc . . . . .	126	87 336	4 162	4.8	.1	X
9943	Value of service contracts . . . . .	141	199 437	7 752	3.9	.2	X
9956	All other nonmerchandise receipts (including charges for delivery, maintenance, storage, etc) . . . . .	258	244 260	9 546	3.9	.2	X
<b>4431202</b>	<b>Other computer stores . . . . .</b>	<b>5 670</b>	<b>X</b>	<b>17 230 438</b>	<b>X</b>	<b>100.0</b>	<b>76.9</b>
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	12	2 364	105	4.4	Z	X
0220	Women's, juniors', & misses' wear . . . . .	10	2 166	12	.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	57	1 663 965	27 090	1.6	.2	76.5
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) . . . . .	42	1 046 931	7 493	.7	Z	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) . . . . .	42	1 046 931	6 712	.6	Z	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) . . . . .	57	1 663 965	12 864	.8	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	155	1 970 164	186 270	9.5	1.1	74.5
0321	Televisions . . . . .	135	1 863 442	132 931	7.1	.8	X
0322	Video tape recorders & cameras (including video laser disc players) . . . . .	113	1 787 000	52 830	3.0	.3	X
0323	Video tapes & laser discs . . . . .	23	48 667	509	1.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	206	1 842 958	129 583	7.0	.8	72.0
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	201	1 833 981	107 525	5.9	.6	X
0335	Records, tapes, & compact discs . . . . .	93	1 764 242	22 039	1.2	.1	X
0340	Furniture & sleep equipment . . . . .	83	84 884	7 450	8.8	Z	X
0370	Computer hardware, software, & supplies . . . . .	5 670	17 230 438	15 686 450	91.0	91.0	64.2
0375	Computer & peripheral equipment . . . . .	5 670	17 230 438	14 470 064	84.0	84.0	X
0376	Prepackaged (off-the-shelf) computer software . . . . .	4 131	15 011 596	1 216 386	8.1	7.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	34	15 810	1 740	11.0	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	15	9 610	733	7.6	Z	X
0420	Books . . . . .	56	217 505	2 672	1.2	Z	X
0440	Photographic equipment & supplies . . . . .	24	156 978	18 354	11.7	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	52	14 555	476	3.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	23	36 900	3 998	10.8	Z	X
0670	Paint & sundries . . . . .	44	1 497 107	6 995	.5	Z	X
0850	All other merchandise . . . . .	783	4 124 561	404 878	9.8	2.4	73.5
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	691	3 970 604	377 752	9.5	2.2	X
0865	Telephones . . . . .	117	167 404	9 220	5.5	.1	X
0882	Typewriters . . . . .	29	39 990	6 198	15.5	Z	X
0883	All other merchandise . . . . .	19	46 775	11 708	25.0	.1	X
9810	All other merchandise . . . . .	207	312 647	34 536	11.0	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	2 668	7 404 550	707 237	9.6	4.1	52.7
9904	Labor charges for work performed by this establishment . . . . .	2 029	4 482 460	358 961	8.0	2.1	X
9905	Labor charges for work contracted out to other establishments . . . . .	352	541 633	29 291	5.4	.2	X
9907	Parts installed in repair . . . . .	1 075	1 829 225	117 948	6.4	.7	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	14	9 206	438	4.8	Z	X
9924	Rental or lease of appliances, stereos, televisions, etc . . . . .	142	236 372	10 125	4.3	.1	X
9943	Value of service contracts . . . . .	842	4 925 545	129 937	2.6	.8	X
9956	All other nonmerchandise receipts (including charges for delivery, maintenance, storage, etc) . . . . .	873	3 133 486	60 532	1.9	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4431203</b>	<b>Prepackaged software stores</b>	<b>2 270</b>	<b>X</b>	<b>2 844 760</b>	<b>X</b>	<b>100.0</b>	<b>42.5</b>
0370	Computer hardware, software, & supplies	2 270		2 844 760	95.0	95.0	34.8
0375	Computer & peripheral equipment	1 967		2 283 768	21.5	17.3	X
0376	Prepackaged (off-the-shelf) computer software	2 270		2 212 333	77.8	77.8	X
9810	All other merchandise	19		95 621	3.6	.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes	191		408 360	125 611	30.8	4.4
9904	Labor charges for work performed by this establishment	150		339 625	76 312	22.5	2.7
9905	Labor charges for work contracted out to other establishments	32		19 211	1 602	8.3	.1
9907	Parts installed in repair	105		258 442	27 176	10.5	1.0
9924	Rental or lease of appliances, stereos, televisions, etc	16		127 885	2 187	1.7	.1
9943	Value of service contracts	28		56 323	5 063	9.0	.2
9956	All other nonmerchandise receipts (including charges for delivery, maintenance, storage, etc)	56		238 751	13 271	5.6	.5
<b>44313</b>	<b>Camera &amp; photographic supplies stores</b>	<b>2 843</b>	<b>X</b>	<b>2 251 690</b>	<b>X</b>	<b>100.0</b>	<b>77.0</b>
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	1 333		1 116 335	99 764	8.9	4.4
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	99		128 352	12 987	10.1	.6
0370	Computer hardware, software, & supplies	60		125 641	9 555	7.6	.4
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	68		62 924	3 585	5.7	.2
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	7		17 215	1 787	10.4	.1
0420	Books	156		168 099	1 707	1.0	.1
0440	Photographic equipment & supplies	2 843		2 251 690	1 629 066	72.3	72.3
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	18		17 559	1 370	7.8	.1
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	77		67 172	2 446	3.6	.1
0850	All other merchandise	55		40 209	8 109	20.2	.4
0855	Greeting cards	47		26 473	1 623	6.1	.1
0883	All other merchandise	9		13 736	6 486	47.2	.3
9810	All other merchandise	173		141 101	9 904	7.0	.4
9900	Nonmerchandise receipts, excluding sales & other taxes	2 381		1 876 088	469 829	25.0	20.9
9904	Labor charges for work performed by this establishment	317		351 908	16 267	4.6	.7
9907	Parts installed in repair	175		145 928	3 546	2.4	.2
9917	Receipts from photofinishing performed by this establishment	2 103		1 593 750	379 344	23.8	16.8
9918	Receipts from photofinishing contracted out to other establishments	1 596		1 072 041	51 853	4.8	2.3
9928	Rental or lease of equipment	363		477 317	13 745	2.9	.6
9962	All other nonmerchandise receipts	169		144 303	5 074	3.5	.2
<b>443130</b>	<b>Camera &amp; photographic supplies stores</b>	<b>2 843</b>	<b>X</b>	<b>2 251 690</b>	<b>X</b>	<b>100.0</b>	<b>77.0</b>
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	1 333		1 116 335	99 764	8.9	4.4
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	99		128 352	12 987	10.1	.6
0370	Computer hardware, software, & supplies	60		125 641	9 555	7.6	.4
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	68		62 924	3 585	5.7	.2
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	7		17 215	1 787	10.4	.1
0420	Books	156		168 099	1 707	1.0	.1
0440	Photographic equipment & supplies	2 843		2 251 690	1 629 066	72.3	72.3
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	18		17 559	1 370	7.8	.1
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	77		67 172	2 446	3.6	.1
0850	All other merchandise	55		40 209	8 109	20.2	.4
0855	Greeting cards	47		26 473	1 623	6.1	.1
0883	All other merchandise	9		13 736	6 486	47.2	.3
9810	All other merchandise	173		141 101	9 904	7.0	.4
9900	Nonmerchandise receipts, excluding sales & other taxes	2 381		1 876 088	469 829	25.0	20.9
9904	Labor charges for work performed by this establishment	317		351 908	16 267	4.6	.7
9907	Parts installed in repair	175		145 928	3 546	2.4	.2
9917	Receipts from photofinishing performed by this establishment	2 103		1 593 750	379 344	23.8	16.8
9918	Receipts from photofinishing contracted out to other establishments	1 596		1 072 041	51 853	4.8	2.3
9928	Rental or lease of equipment	363		477 317	13 745	2.9	.6
9962	All other nonmerchandise receipts	169		144 303	5 074	3.5	.2
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>	<b>93 117</b>	<b>X</b>	<b>227 566 101</b>	<b>X</b>	<b>100.0</b>	<b>72.1</b>
0100	Groceries & other foods for human consumption off the premises	2 552		4 436 660	116 879	2.6	.1
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	11		10 159	148	1.5	Z
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	27		65 821	964	1.5	Z
0160	Drugs, health aids, & beauty aids (including cosmetics)	147		339 095	14 521	4.3	Z
0180	Soaps, detergents, & household cleaners	102		94 655	4 310	4.6	Z
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	61		47 640	693	1.5	Z
0200	Men's wear	2 066		8 397 653	211 255	2.5	.1
0220	Women's, juniors', & misses' wear	59		75 456	4 407	5.8	Z
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	15		11 149	204	1.8	Z
0260	Footwear (including accessories)	1 749		2 597 998	57 404	2.2	Z

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	69	57 298	4 535	7.9	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	5 218	17 950 013	350 278	2.0	.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	8 210	26 483 476	1 446 195	5.5	.6	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	7 996	11 436 056	244 764	2.1	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	2 423	12 653 500	174 016	1.4	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	2 456	12 753 395	156 948	1.2	.1	X
0340	Furniture & sleep equipment . . . . .	5 969	22 411 300	729 795	3.3	.3	X
0360	Flooring & floor coverings . . . . .	9 650	41 195 493	1 983 396	4.8	.9	X
0370	Computer hardware, software, & supplies . . . . .	81	582 156	17 383	3.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	10 805	25 655 597	887 774	3.5	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . .	81	34 271	1 141	3.3	Z	X
0420	Books . . . . .	69	53 977	2 006	3.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	3 844	6 284 656	110 873	1.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . .	6 131	7 800 677	280 674	3.6	.1	X
0580	Recreational vehicles, parts & accessories . . . . .	233	299 077	48 122	16.1	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	44 847	150 537 356	65 008 749	43.2	28.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	41 516	105 336 046	35 683 691	33.9	15.7	X
0640	Dimensional lumber & other building/structural materials & supplies . . . .	47 384	152 062 243	95 032 977	62.5	41.8	X
0670	Paint & sundries . . . . .	33 149	97 469 036	14 112 426	14.5	6.2	X
0680	Manufactured (mobile) homes . . . . .	69	158 432	6 803	4.3	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	8 889	14 775 546	917 861	6.2	.4	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	88	237 772	39 911	16.8	Z	X
0720	Automotive fuels . . . . .	711	2 652 483	363 439	13.7	.2	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	7 477	10 666 939	205 785	1.9	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	6 752	11 129 729	397 964	3.6	.2	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	3 057	6 634 595	436 325	6.6	.2	X
0800	Pets, pet foods, & pet supplies . . . . .	3 532	5 250 118	500 875	9.5	.2	X
0850	All other merchandise . . . . .	3 573	4 639 475	671 012	14.5	.3	X
9810	All other merchandise . . . . .	12 864	47 675 555	4 767 809	10.0	2.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	19 959	33 904 786	2 571 166	7.6	1.1	X
<b>4441</b>	<b>Building material &amp; supplies dealers . . . . .</b>	<b>71 916</b>	<b>X</b>	<b>195 888 196</b>	<b>X</b>	<b>100.0</b>	<b>70.9</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	1 725	3 005 097	52 899	1.8	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	6	6 765	526	7.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	19	17 873	139	.8	Z	X
0180	Soaps, detergents, & household cleaners . . . . .	89	82 583	4 187	5.1	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	45	30 600	507	1.7	Z	X
0200	Men's wear . . . . .	1 014	6 368 460	90 562	1.4	Z	X
0220	Women's, juniors', & misses' wear . . . . .	26	26 665	1 653	6.2	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	12	9 747	65	.7	Z	X
0260	Footwear (including accessories) . . . . .	800	983 476	19 828	2.0	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	65	51 819	4 425	8.5	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	5 216	17 946 803	350 248	2.0	.2	63.2
0281	Curtains & draperies . . . . .	2 076	11 882 973	158 394	1.3	.1	X
0282	Vertical & horizontal blinds & woven wood blinds . . . . .	3 692	6 773 873	185 708	2.7	.1	X
0285	Furniture coverings & domestics . . . . .	228	318 187	6 086	1.9	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	7 537	25 185 955	1 409 665	5.6	.7	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	7 968	11 409 682	244 013	2.1	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	2 405	12 644 304	172 985	1.4	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	2 432	12 742 136	156 659	1.2	.1	X
0340	Furniture & sleep equipment . . . . .	5 239	21 354 257	679 425	3.2	.3	X
0360	Flooring & floor coverings . . . . .	9 645	41 188 192	1 982 815	4.8	1.0	58.1
0361	Soft-surface (textile) floor coverings & accessories . . . . .	5 955	29 148 338	765 094	2.6	.4	X
0363	Hardwood flooring . . . . .	3 825	18 053 483	295 083	1.6	.2	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) . . . . .	5 409	25 501 878	916 249	3.6	.5	X
0370	Computer hardware, software, & supplies . . . . .	79	581 034	17 350	3.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	9 888	24 303 788	839 275	3.5	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . .	49	13 973	596	4.3	Z	X
0420	Books . . . . .	34	17 411	232	1.3	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	3 112	4 981 288	85 385	1.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . .	5 342	6 551 591	216 376	3.3	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4441</b>	<b>Building material &amp; supplies dealers—Con.</b>						
0600	Hardware, tools, & plumbing & electrical supplies .....	41 981	144 697 151	64 503 425	44.6	32.9	65.7
0601	Hardware .....	29 592	105 665 381	9 685 889	9.2	4.9	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	25 170	63 428 312	4 391 105	6.9	2.2	X
0603	Plumbing fixtures & supplies .....	29 312	100 940 860	24 398 727	24.2	12.5	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	29 528	82 407 037	26 027 688	31.6	13.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	20 315	73 658 141	9 012 723	12.2	4.6	65.5
0621	Cut flowers .....	594	1 210 599	50 203	4.1	Z	X
0626	Indoor potted plants & floral items .....	1 154	3 825 226	59 919	1.6	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	5 332	24 059 348	757 222	3.1	.4	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	12 454	31 725 993	935 009	2.9	.5	X
0631	Lawn & garden tools .....	15 972	38 398 584	1 049 561	2.7	.5	X
0636	Lawn & garden machinery, equipment, & parts .....	10 026	26 706 631	991 348	3.7	.5	X
0637	Farm machinery, equipment, & parts .....	1 300	2 942 649	75 362	2.6	Z	X
0638	All other farm supplies .....	1 714	2 081 686	106 321	5.1	.1	X
0639	All other lawn & garden supplies (including fencing) .....	12 038	59 997 975	4 987 334	8.3	2.5	X
0640	Dimensional lumber & other building/structural materials & supplies .....	46 594	150 373 704	94 950 726	63.1	48.5	61.7
0641	Dimensional lumber (nontreated) .....	18 111	74 805 982	16 316 446	21.8	8.3	X
0642	Treated lumber .....	15 170	63 613 362	4 664 019	7.3	2.4	X
0643	Boards, all grades .....	10 986	41 003 585	2 854 695	7.0	1.5	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	14 677	57 668 622	5 426 177	9.4	2.8	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) .....	8 028	38 463 774	1 035 858	2.7	.5	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) ..	12 042	43 882 672	4 282 429	9.8	2.2	X
0647	Other panel products (hardwood plywood, waferboard, particle board/sanded/specialty plywood) .....	14 198	59 303 365	4 056 371	6.8	2.1	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) .....	8 359	30 124 020	2 003 541	6.7	1.0	X
0649	Connectors (joist hangers, tie-downs, etc) .....	7 415	30 879 863	453 123	1.5	.2	X
0651	Steel studs .....	2 126	7 134 390	230 040	3.2	.1	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	17 870	62 081 753	5 900 349	9.5	3.0	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	16 056	50 323 872	5 541 400	11.0	2.8	X
0654	Glass .....	9 039	9 524 248	1 743 754	18.3	.9	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	18 261	59 011 255	7 351 959	12.5	3.8	X
0656	Insulation (all types) & weatherization products .....	17 194	64 496 463	3 308 788	5.1	1.7	X
0657	Siding, exterior trim, & soffit .....	12 920	52 745 916	3 476 402	6.6	1.8	X
0658	Roofing (all types) .....	16 073	66 487 504	7 208 772	10.8	3.7	X
0659	Ceilings & ceiling systems .....	6 292	22 129 509	421 709	1.9	.2	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	13 036	47 456 835	3 981 962	8.4	2.0	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	7 306	21 870 578	1 959 426	9.0	1.0	X
0663	All other building/structural materials & supplies .....	11 209	66 895 984	12 733 498	19.0	6.5	X
0670	Paint & sundries .....	32 441	95 941 460	14 083 520	14.7	7.2	61.6
0673	Interior paint .....	29 244	61 926 086	3 919 633	6.3	2.0	X
0674	Exterior paint .....	27 527	57 869 834	2 361 825	4.1	1.2	X
0675	Stain, varnish, shellac, & other coatings .....	22 592	35 971 675	2 024 415	5.6	1.0	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	26 948	55 206 935	1 528 671	2.8	.8	X
0677	Painting supplies (including compounds & other consumable materials) .....	20 073	70 680 506	4 248 805	6.0	2.2	X
0680	Manufactured (mobile) homes .....	66	152 669	6 786	4.4	Z	X
0690	Wallpaper & other flexible wallcoverings .....	8 886	14 769 207	917 797	6.2	.5	X
0720	Automotive fuels .....	229	400 482	33 077	8.3	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	5 949	7 079 420	120 959	1.7	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	5 144	6 900 133	200 548	2.9	.1	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	1 858	3 051 767	102 688	3.4	.1	X
0800	Pets, pet foods, & pet supplies .....	148	114 336	5 741	5.0	Z	X
0850	All other merchandise .....	690	1 452 018	161 954	11.2	.1	8.5
0883	All other merchandise .....	668	1 390 257	155 527	11.2	.1	X
9810	All other merchandise .....	10 234	42 026 442	3 858 464	9.2	2.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	13 038	23 725 399	1 598 946	6.7	.8	63.1
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	4 071	8 078 144	563 145	7.0	.3	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	5 300	8 006 358	617 899	7.7	.3	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	6 985	13 036 678	417 831	3.2	.2	X
<b>44411</b>	<b>Home centers</b> .....	<b>3 997</b>	<b>X</b>	<b>51 627 926</b>	<b>X</b>	<b>100.0</b>	<b>87.1</b>
0100	Groceries & other foods for human consumption off the premises .....	76	332 285	4 780	1.4	Z	X
0200	Men's wear .....	369	5 368 816	59 157	1.1	.1	X
0260	Footwear (including accessories) .....	33	98 139	1 323	1.3	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 057	12 995 548	186 196	1.4	.4	79.3
0281	Curtains & draperies .....	749	10 680 478	123 804	1.2	.2	X
0282	Vertical & horizontal blinds & woven wood blinds .....	319	2 484 560	61 244	2.5	.1	X
0285	Furniture coverings & domestics .....	14	74 337	1 148	1.5	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	1 267	14 625 066	922 220	6.3	1.8	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	496	3 259 972	35 197	1.1	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	780	11 055 299	130 685	1.2	.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4411</b>	<b>Home centers—Con.</b>						
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	800	11 265 546	120 286	1.1	.2	X
0340	Furniture & sleep equipment .....	1 357	14 960 629	466 699	3.1	.9	X
0360	Flooring & floor coverings .....	2 135	21 758 440	844 080	3.9	1.6	69.8
0361	Soft-surface (textile) floor coverings & accessories .....	1 911	20 764 712	430 776	2.1	.8	X
0363	Hardwood flooring .....	804	6 892 363	97 184	1.4	.2	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	1 493	16 740 314	316 120	1.9	.6	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 187	13 744 151	217 506	1.6	.4	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	271	2 159 923	22 441	1.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	184	509 193	11 062	2.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	3 918	51 508 236	17 886 221	34.7	34.6	83.6
0601	Hardware .....	3 813	50 908 899	5 037 628	9.9	9.8	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	2 372	19 755 805	1 354 961	6.9	2.6	X
0603	Plumbing fixtures & supplies .....	3 819	50 733 091	9 646 797	19.0	18.7	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	2 663	23 516 693	1 846 835	7.9	3.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	3 447	46 636 706	6 760 182	14.5	13.1	83.3
0621	Cut flowers .....	37	195 841	4 854	2.5	Z	X
0626	Indoor potted plants & floral items .....	200	1 618 675	23 792	1.5	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	1 737	17 762 539	582 234	3.3	1.1	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	1 975	18 342 862	518 358	2.8	1.0	X
0631	Lawn & garden tools .....	2 161	18 589 333	525 086	2.8	1.0	X
0636	Lawn & garden machinery, equipment, & parts .....	1 554	15 345 557	524 906	3.4	1.0	X
0637	Farm machinery, equipment, & parts .....	76	431 147	11 617	2.7	Z	X
0638	All other farm supplies .....	106	221 979	14 345	6.5	Z	X
0639	All other lawn & garden supplies (including fencing) .....	3 075	45 289 300	4 554 990	10.1	8.8	X
0640	Dimensional lumber & other building/structural materials & supplies .....	3 997	51 627 926	18 808 600	36.4	36.4	83.1
0641	Dimensional lumber (nontreated) .....	2 735	23 937 191	2 430 599	10.2	4.7	X
0642	Treated lumber .....	2 319	19 420 971	840 799	4.3	1.6	X
0643	Boards, all grades .....	1 297	7 388 664	264 759	3.6	.5	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	1 853	16 466 779	460 456	2.8	.9	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) .....	1 254	13 031 048	143 474	1.1	.3	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) ..	782	2 821 588	100 353	3.6	.2	X
0647	Other panel products (hardwood plywood, waferboard, particle board/ sanded/specialty plywood) .....	2 221	18 942 025	596 621	3.2	1.2	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) .....	683	3 583 048	111 013	3.1	.2	X
0649	Connectors (joist hangers, tie-downs, etc) .....	1 201	12 144 263	178 029	1.5	.3	X
0651	Steel studs .....	163	448 033	8 527	1.9	Z	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	2 450	19 554 288	1 302 738	6.7	2.5	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	1 664	11 484 706	834 870	7.3	1.6	X
0654	Glass .....	254	557 451	5 522	1.0	Z	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	2 142	18 223 581	261 990	1.4	.5	X
0656	Insulation (all types) & weatherization products .....	1 972	16 371 095	205 825	1.3	.4	X
0657	Siding, exterior trim, & soffit .....	1 522	13 153 057	169 753	1.3	.3	X
0658	Roofing (all types) .....	2 354	19 454 933	602 683	3.1	1.2	X
0659	Ceilings & ceiling systems .....	939	6 302 362	64 524	1.0	.1	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	2 009	18 669 388	690 610	3.7	1.3	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	630	4 144 374	132 150	3.2	.3	X
0663	All other building/structural materials & supplies .....	2 670	41 990 425	9 403 305	22.4	18.2	X
0670	Paint & sundries .....	3 835	50 902 191	4 683 600	9.2	9.1	76.8
0673	Interior paint .....	2 597	21 637 924	461 078	2.1	.9	X
0674	Exterior paint .....	2 436	20 754 658	426 286	2.1	.8	X
0675	Stain, varnish, shellac, & other coatings .....	1 069	5 199 828	65 706	1.3	.1	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	2 424	20 888 650	353 374	1.7	.7	X
0677	Painting supplies (including compounds & other consumable materials) .....	2 929	45 270 801	3 377 156	7.5	6.5	X
0680	Manufactured (mobile) homes .....	10	51 483	3 452	6.7	Z	X
0690	Wallpaper & other flexible wallcoverings .....	526	3 341 343	57 676	1.7	.1	X
0720	Automotive fuels .....	17	80 007	1 651	2.1	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	164	358 773	4 764	1.3	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	189	554 180	7 066	1.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	72	219 360	8 384	3.8	Z	X
0850	All other merchandise .....	12	52 295	5 610	10.7	Z	X
9810	All other merchandise .....	1 165	11 931 855	295 493	2.5	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	524	3 696 791	77 838	2.1	.2	85.8
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	270	2 135 190	37 312	1.7	.1	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	75	207 725	3 725	1.8	Z	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	289	1 723 936	36 797	2.1	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>444110</b>	<b>Home centers</b> .....	<b>3 997</b>	<b>X</b>	<b>51 627 926</b>	<b>X</b>	<b>100.0</b>	<b>87.1</b>
0100	Groceries & other foods for human consumption off the premises .....	76	332 285	4 780	1.4	Z	X
0200	Men's wear .....	369	5 368 816	59 157	1.1	.1	X
0260	Footwear (including accessories) .....	33	98 139	1 323	1.3	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 057	12 995 548	186 196	1.4	.4	79.3
0281	Curtains & draperies .....	749	10 680 478	123 804	1.2	.2	X
0282	Vertical & horizontal blinds & woven wood blinds .....	319	2 484 560	61 244	2.5	.1	X
0285	Furniture coverings & domestics .....	14	74 337	1 148	1.5	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	1 267	14 625 066	922 220	6.3	1.8	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	496	3 259 972	35 197	1.1	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	780	11 055 299	130 685	1.2	.3	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	800	11 265 546	120 286	1.1	.2	X
0340	Furniture & sleep equipment .....	1 357	14 960 629	466 699	3.1	.9	X
0360	Flooring & floor coverings .....	2 135	21 758 440	844 080	3.9	1.6	69.8
0361	Soft-surface (textile) floor coverings & accessories .....	1 911	20 764 712	430 776	2.1	.8	X
0363	Hardwood flooring .....	804	6 892 363	97 184	1.4	.2	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	1 493	16 740 314	316 120	1.9	.6	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 187	13 744 151	217 506	1.6	.4	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	271	2 159 923	22 441	1.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	184	509 193	11 062	2.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	3 918	51 508 236	17 886 221	34.7	34.6	83.6
0601	Hardware .....	3 813	50 908 899	5 037 628	9.9	9.8	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	2 372	19 755 805	1 354 961	6.9	2.6	X
0603	Plumbing fixtures & supplies .....	3 819	50 733 091	9 646 797	19.0	18.7	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	2 663	23 516 693	1 846 835	7.9	3.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	3 447	46 636 706	6 760 182	14.5	13.1	83.3
0621	Cut flowers .....	37	195 841	4 854	2.5	Z	X
0626	Indoor potted plants & floral items .....	200	1 618 675	23 792	1.5	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	1 737	17 762 539	582 234	3.3	1.1	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	1 975	18 342 862	518 358	2.8	1.0	X
0631	Lawn & garden tools .....	2 161	18 589 333	525 086	2.8	1.0	X
0636	Lawn & garden machinery, equipment, & parts .....	1 554	15 345 557	524 906	3.4	1.0	X
0637	Farm machinery, equipment, & parts .....	76	431 147	11 617	2.7	Z	X
0638	All other farm supplies .....	106	221 979	14 345	6.5	Z	X
0639	All other lawn & garden supplies (including fencing) .....	3 075	45 289 300	4 554 990	10.1	8.8	X
0640	Dimensional lumber & other building/structural materials & supplies .....	3 997	51 627 926	18 808 600	36.4	36.4	83.1
0641	Dimensional lumber (nontreated) .....	2 735	23 937 191	2 430 599	10.2	4.7	X
0642	Treated lumber .....	2 319	19 420 971	840 799	4.3	1.6	X
0643	Boards, all grades .....	1 297	7 388 664	264 759	3.6	.5	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	1 853	16 466 779	460 456	2.8	.9	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) .....	1 254	13 031 048	143 474	1.1	.3	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) .....	782	2 821 588	100 353	3.6	.2	X
0647	Other panel products (hardwood plywood, waferboard, particle board/sanded/specialty plywood) .....	2 221	18 942 025	596 621	3.2	1.2	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) .....	683	3 583 048	111 013	3.1	.2	X
0649	Connectors (joist hangers, tie-downs, etc) .....	1 201	12 144 263	178 029	1.5	.3	X
0651	Steel studs .....	163	448 033	8 527	1.9	Z	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	2 450	19 554 288	1 302 738	6.7	2.5	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	1 664	11 484 706	834 870	7.3	1.6	X
0654	Glass .....	254	557 451	5 522	1.0	Z	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	2 142	18 223 581	261 990	1.4	.5	X
0656	Insulation (all types) & weatherization products .....	1 972	16 371 095	205 825	1.3	.4	X
0657	Siding, exterior trim, & soffit .....	1 522	13 153 057	169 753	1.3	.3	X
0658	Roofing (all types) .....	2 354	19 454 933	602 683	3.1	1.2	X
0659	Ceilings & ceiling systems .....	939	6 302 362	64 524	1.0	.1	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	2 009	18 669 388	690 610	3.7	1.3	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	630	4 144 374	132 150	3.2	.3	X
0663	All other building/structural materials & supplies .....	2 670	41 990 425	9 403 305	22.4	18.2	X
0670	Paint & sundries .....	3 835	50 902 191	4 683 600	9.2	9.1	76.8
0673	Interior paint .....	2 597	21 637 924	461 078	2.1	.9	X
0674	Exterior paint .....	2 436	20 754 658	426 286	2.1	.8	X
0675	Stain, varnish, shellac, & other coatings .....	1 069	5 199 828	65 706	1.3	.1	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	2 424	20 888 650	353 374	1.7	.7	X
0677	Painting supplies (including compounds & other consumable materials) .....	2 929	45 270 801	3 377 156	7.5	6.5	X
0680	Manufactured (mobile) homes .....	10	51 483	3 452	6.7	Z	X
0690	Wallpaper & other flexible wallcoverings .....	526	3 341 343	57 676	1.7	.1	X
0720	Automotive fuels .....	17	80 007	1 651	2.1	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	164	358 773	4 764	1.3	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	189	554 180	7 066	1.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	72	219 360	8 384	3.8	Z	X
0850	All other merchandise .....	12	52 295	5 610	10.7	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>444110</b>	<b>Home centers—Con.</b>						
9810	All other merchandise .....	1 165	11 931 855	295 493	2.5	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	524	3 696 791	77 838	2.1	.2	85.8
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	270	2 135 190	37 312	1.7	.1	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	75	207 725	3 725	1.8	Z	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	289	1 723 936	36 797	2.1	.1	X
<b>44412</b>	<b>Paint &amp; wallpaper stores</b>	<b>8 429</b>	<b>X</b>	<b>7 943 420</b>	<b>X</b>	<b>100.0</b>	<b>73.5</b>
0100	Groceries & other foods for human consumption off the premises .....	12	12 825	132	1.0	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	51	36 924	3 443	9.3	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 760	1 374 488	88 850	6.5	1.1	69.7
0281	Curtains & draperies .....	456	299 892	18 279	6.1	.2	X
0282	Vertical & horizontal blinds & woven wood blinds .....	1 676	1 310 416	68 629	5.2	.9	X
0285	Furniture coverings & domestics .....	102	79 286	1 942	2.4	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	30	19 446	267	1.4	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	43	31 405	776	2.5	Z	X
0340	Furniture & sleep equipment .....	46	28 525	2 184	7.7	Z	X
0360	Flooring & floor coverings .....	1 478	1 320 622	165 364	12.5	2.1	69.4
0361	Soft-surface (textile) floor coverings & accessories .....	1 352	1 218 321	125 921	10.3	1.6	X
0363	Hardwood flooring .....	173	140 382	6 422	4.6	.1	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	869	807 956	33 021	4.1	.4	X
0370	Computer hardware, software, & supplies .....	22	19 326	1 146	5.9	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	184	108 241	5 577	5.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	29	11 684	613	5.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	460	367 273	50 836	13.8	.6	65.5
0601	Hardware .....	293	229 224	24 024	10.5	.3	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	339	267 040	12 847	4.8	.2	X
0603	Plumbing fixtures & supplies .....	192	138 913	5 258	3.8	.1	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	221	156 447	8 707	5.6	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	140	104 080	6 519	6.3	.1	67.8
0628	Fertilizer, lime, chemicals, & other soil treatments .....	105	76 674	1 960	2.6	Z	X
0631	Lawn & garden tools .....	103	86 354	2 628	3.0	Z	X
0636	Lawn & garden machinery, equipment, & parts .....	57	43 935	1 283	2.9	Z	X
0639	All other lawn & garden supplies (including fencing) .....	29	21 732	467	2.1	Z	X
0640	Dimensional lumber & other building/structural materials & supplies .....	340	214 761	29 217	13.6	.4	63.9
0641	Dimensional lumber (nontreated) .....	32	18 551	1 077	5.8	Z	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	117	74 869	4 814	6.4	.1	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) .....	7	6 316	185	2.9	Z	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	35	28 149	2 305	8.2	Z	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	44	30 781	4 930	16.0	.1	X
0654	Glass .....	152	89 650	8 562	9.6	.1	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	79	49 633	1 797	3.6	Z	X
0656	Insulation (all types) & weatherization products .....	56	35 637	807	2.3	Z	X
0658	Roofing (all types) .....	19	10 821	736	6.8	Z	X
0659	Ceilings & ceiling systems .....	19	13 130	283	2.2	Z	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	98	54 048	1 302	2.4	Z	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	17	4 572	152	3.3	Z	X
0663	All other building/structural materials & supplies .....	11	11 799	559	4.7	Z	X
0670	Paint & sundries .....	7 981	7 615 361	6 727 920	88.3	84.7	63.7
0673	Interior paint .....	7 540	7 009 358	2 579 642	36.8	32.5	X
0674	Exterior paint .....	6 950	6 445 344	1 282 581	19.9	16.1	X
0675	Stain, varnish, shellac, & other coatings .....	6 684	6 579 814	1 658 941	25.2	20.9	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	7 296	7 026 345	683 275	9.7	8.6	X
0677	Painting supplies (including compounds & other consumable materials) .....	3 836	3 734 294	523 481	14.0	6.6	X
0690	Wallpaper & other flexible wallcoverings .....	6 195	5 608 632	772 710	13.8	9.7	X
0730	Automotive lubricants (oil, greases, etc) .....	40	29 113	478	1.6	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	58	38 047	5 869	15.4	.1	X
0850	All other merchandise .....	82	46 929	6 562	14.0	.1	9.8
0883	All other merchandise .....	79	45 324	6 487	14.3	.1	X
9810	All other merchandise .....	338	254 103	25 876	10.2	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 070	1 020 731	48 017	4.7	.6	69.2
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	175	187 315	5 656	3.0	.1	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	102	61 712	4 126	6.7	.1	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	947	961 751	38 188	4.0	.5	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>444120</b>	<b>Paint &amp; wallpaper stores</b>	<b>8 429</b>	<b>X</b>	<b>7 943 420</b>	<b>X</b>	<b>100.0</b>	<b>73.5</b>
0100	Groceries & other foods for human consumption off the premises	12	12 825	132	1.0	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	51	36 924	3 443	9.3	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	1 760	1 374 488	88 850	6.5	1.1	69.7
0281	Curtains & draperies	456	299 892	18 279	6.1	.2	X
0282	Vertical & horizontal blinds & woven wood blinds	1 676	1 310 416	68 629	5.2	.9	X
0285	Furniture coverings & domestics	102	79 286	1 942	2.4	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	30	19 446	267	1.4	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	43	31 405	776	2.5	Z	X
0340	Furniture & sleep equipment	46	28 525	2 184	7.7	Z	X
0360	Flooring & floor coverings	1 478	1 320 622	165 364	12.5	2.1	69.4
0361	Soft-surface (textile) floor coverings & accessories	1 352	1 218 321	125 921	10.3	1.6	X
0363	Hardwood flooring	173	140 382	6 422	4.6	.1	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods)	869	807 956	33 021	4.1	.4	X
0370	Computer hardware, software, & supplies	22	19 326	1 146	5.9	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	184	108 241	5 577	5.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	29	11 684	613	5.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	460	367 273	50 836	13.8	.6	65.5
0601	Hardware	293	229 224	24 024	10.5	.3	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding)	339	267 040	12 847	4.8	.2	X
0603	Plumbing fixtures & supplies	192	138 913	5 258	3.8	.1	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc)	221	156 447	8 707	5.6	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	140	104 080	6 519	6.3	.1	67.8
0628	Fertilizer, lime, chemicals, & other soil treatments	105	76 674	1 960	2.6	Z	X
0631	Lawn & garden tools	103	86 354	2 628	3.0	Z	X
0636	Lawn & garden machinery, equipment, & parts	57	43 935	1 283	2.9	Z	X
0639	All other lawn & garden supplies (including fencing)	29	21 732	467	2.1	Z	X
0640	Dimensional lumber & other building/structural materials & supplies	340	214 761	29 217	13.6	.4	63.9
0641	Dimensional lumber (nontreated)	32	18 551	1 077	5.8	Z	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds)	117	74 869	4 814	6.4	.1	X
0646	Structural panels (softwood plywood, oriented strand board (OSB))	7	6 316	185	2.9	Z	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs)	35	28 149	2 305	8.2	Z	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other)	44	30 781	4 930	16.0	.1	X
0654	Glass	152	89 650	8 562	9.6	.1	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc)	79	49 633	1 797	3.6	Z	X
0656	Insulation (all types) & weatherization products	56	35 637	807	2.3	Z	X
0658	Roofing (all types)	19	10 821	736	6.8	Z	X
0659	Ceilings & ceiling systems	19	13 130	283	2.2	Z	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc)	98	54 048	1 302	2.4	Z	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces	17	4 572	152	3.3	Z	X
0663	All other building/structural materials & supplies	11	11 799	559	4.7	Z	X
0670	Paint & sundries	7 981	7 615 361	6 727 920	88.3	84.7	63.7
0673	Interior paint	7 540	7 009 358	2 579 642	36.8	32.5	X
0674	Exterior paint	6 950	6 445 344	1 282 581	19.9	16.1	X
0675	Stain, varnish, shellac, & other coatings	6 684	6 579 814	1 658 941	25.2	20.9	X
0676	Painting equipment (including tools, brushes, scrapers, etc)	7 296	7 026 345	683 275	9.7	8.6	X
0677	Painting supplies (including compounds & other consumable materials)	3 836	3 734 294	523 481	14.0	6.6	X
0690	Wallpaper & other flexible wallcoverings	6 195	5 608 632	772 710	13.8	9.7	X
0730	Automotive lubricants (oil, greases, etc)	40	29 113	478	1.6	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	58	38 047	5 869	15.4	.1	X
0850	All other merchandise	82	46 929	6 562	14.0	.1	9.8
0883	All other merchandise	79	45 324	6 487	14.3	.1	X
9810	All other merchandise	338	254 103	25 876	10.2	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 070	1 020 731	48 017	4.7	.6	69.2
9901	Construction receipts (including material & labor charges for work done by employees of this establishment)	175	187 315	5 656	3.0	.1	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment)	102	61 712	4 126	6.7	.1	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc)	947	961 751	38 188	4.0	.5	X
<b>44413</b>	<b>Hardware stores</b>	<b>15 748</b>	<b>X</b>	<b>13 605 263</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0100	Groceries & other foods for human consumption off the premises	1 486	2 275 993	43 747	1.9	.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	6	6 765	526	7.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	18	17 448	132	.8	Z	X
0180	Soaps, detergents, & household cleaners	84	72 023	1 668	2.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	44	28 081	487	1.7	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44413</b>	<b>Hardware stores—Con.</b>						
0200	Men's wear .....	600	818 131	30 240	3.7	.2	X
0220	Women's, juniors', & misses' wear .....	23	22 921	1 579	6.9	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	12	9 747	65	.7	Z	X
0260	Footwear (including accessories) .....	690	723 980	17 715	2.4	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	14	14 895	982	6.6	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 832	2 338 613	45 055	1.9	.3	60.5
0281	Curtains & draperies .....	685	539 012	9 845	1.8	.1	X
0282	Vertical & horizontal blinds & woven wood blinds .....	1 281	1 957 172	33 518	1.7	.2	X
0285	Furniture coverings & domestics .....	68	82 303	1 692	2.1	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	4 527	5 257 909	184 859	3.5	1.4	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	6 978	7 074 958	194 632	2.8	1.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	1 487	1 162 970	26 740	2.3	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	1 502	1 226 548	27 022	2.2	.2	X
0340	Furniture & sleep equipment .....	3 015	4 114 769	138 836	3.4	1.0	X
0360	Flooring & floor coverings .....	1 215	2 053 864	49 674	2.4	.4	71.4
0361	Soft-surface (textile) floor coverings & accessories .....	780	1 337 593	30 451	2.3	.2	X
0363	Hardwood flooring .....	155	314 947	5 070	1.6	Z	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	579	891 059	14 153	1.6	.1	X
0370	Computer hardware, software, & supplies .....	18	17 186	529	3.1	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	6 558	6 586 037	337 478	5.1	2.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	45	12 496	451	3.6	Z	X
0420	Books .....	31	16 048	161	1.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	2 649	2 423 922	52 966	2.2	.4	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	4 756	5 105 649	184 820	3.6	1.4	X
0600	Hardware, tools, & plumbing & electrical supplies .....	15 748	13 605 263	7 159 686	52.6	52.6	66.1
0601	Hardware .....	14 780	12 359 718	2 464 220	19.9	18.1	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	13 319	12 271 554	2 144 343	17.5	15.8	X
0603	Plumbing fixtures & supplies .....	13 327	11 708 419	1 449 242	12.4	10.7	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	13 154	11 161 594	1 101 881	9.9	8.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	12 221	11 293 521	1 711 458	15.2	12.6	65.3
0621	Cut flowers .....	443	488 091	26 054	5.3	.2	X
0626	Indoor potted plants & floral items .....	825	1 743 327	32 945	1.9	.2	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	3 036	3 845 194	130 900	3.4	1.0	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	8 947	8 715 767	363 170	4.2	2.7	X
0631	Lawn & garden tools .....	10 785	9 930 949	412 112	4.2	3.0	X
0636	Lawn & garden machinery, equipment, & parts .....	7 461	8 263 944	409 959	5.0	3.0	X
0637	Farm machinery, equipment, & parts .....	915	1 089 882	45 823	4.2	.3	X
0638	All other farm supplies .....	1 174	892 877	41 781	4.7	.3	X
0639	All other lawn & garden supplies (including fencing) .....	6 644	7 298 289	248 714	3.4	1.8	X
0640	Dimensional lumber & other building/structural materials & supplies ..	7 522	7 482 488	986 773	13.2	7.3	67.5
0641	Dimensional lumber (nontreated) .....	2 438	3 476 474	131 679	3.8	1.0	X
0642	Treated lumber .....	1 322	1 559 134	59 479	3.8	.4	X
0643	Boards, all grades .....	825	1 085 280	22 436	2.1	.2	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	1 734	1 758 415	34 834	2.0	.3	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) .....	239	383 889	5 065	1.3	Z	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) ..	948	1 997 323	35 300	1.8	.3	X
0647	Other panel products (hardwood plywood, waferboard, particle board/sanded/specialty plywood) .....	1 039	1 407 518	27 741	2.0	.2	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) .....	341	481 826	11 426	2.4	.1	X
0649	Connectors (joist hangers, tie-downs, etc) .....	1 195	1 952 422	26 699	1.4	.2	X
0651	Steel studs .....	116	164 373	2 035	1.2	Z	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	1 434	1 970 089	50 740	2.6	.4	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	1 118	2 172 540	47 075	2.2	.3	X
0654	Glass .....	3 409	2 612 188	50 093	1.9	.4	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	3 618	3 994 083	114 115	2.9	.8	X
0656	Insulation (all types) & weatherization products .....	2 802	3 320 611	58 406	1.8	.4	X
0657	Siding, exterior trim, & soffit .....	456	571 956	9 510	1.7	.1	X
0658	Roofing (all types) .....	1 372	1 967 758	40 597	2.1	.3	X
0659	Ceilings & ceiling systems .....	432	864 612	7 445	.9	.1	X
0661	Kitchens & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	1 274	2 499 749	79 851	3.2	.6	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	2 725	3 480 143	99 393	2.9	.7	X
0663	All other building/structural materials & supplies .....	1 947	2 559 121	72 846	2.8	.5	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44413</b>	<b>Hardware stores—Con.</b>						
0670	Paint & sundries .....	12 849	11 337 761	1 579 390	13.9	11.6	64.8
0673	Interior paint .....	12 279	10 824 535	510 409	4.7	3.8	X
0674	Exterior paint .....	11 639	10 392 277	371 081	3.6	2.7	X
0675	Stain, varnish, shellac, & other coatings .....	9 964	8 994 174	162 906	1.8	1.2	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	11 732	10 390 061	319 813	3.1	2.4	X
0677	Painting supplies (including compounds & other consumable materials) .....	9 277	8 152 000	215 181	2.6	1.6	X
0680	Manufactured (mobile) homes .....	33	73 696	2 304	3.1	Z	X
0690	Wallpaper & other flexible wallcoverings .....	1 034	1 025 634	32 392	3.2	.2	X
0720	Automotive fuels .....	154	149 233	13 660	9.2	.1	X
0730	Automotive lubricants (oil, greases, etc) .....	5 325	5 586 198	99 491	1.8	.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	4 285	4 642 659	140 470	3.0	1.0	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	1 499	2 013 856	39 991	2.0	.3	X
0800	Pets, pet foods, & pet supplies .....	144	110 793	5 363	4.8	Z	X
0850	All other merchandise .....	343	320 457	34 492	10.8	.3	14.3
0883	All other merchandise .....	343	320 457	34 492	10.8	.3	X
9810	All other merchandise .....	3 255	3 723 098	265 394	7.1	2.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	4 865	4 371 145	193 009	4.4	1.4	65.5
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	1 251	837 968	39 026	4.7	.3	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	2 354	2 040 094	76 090	3.7	.6	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	2 832	2 873 232	77 893	2.7	.6	X
<b>444130</b>	<b>Hardware stores .....</b>	<b>15 748</b>	<b>X</b>	<b>13 605 263</b>	<b>X</b>	<b>100.0</b>	<b>74.9</b>
0100	Groceries & other foods for human consumption off the premises .....	1 486	2 275 993	43 747	1.9	.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	6	6 765	526	7.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	18	17 448	132	.8	Z	X
0180	Soaps, detergents, & household cleaners .....	84	72 023	1 668	2.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	44	28 081	487	1.7	Z	X
0200	Men's wear .....	600	818 131	30 240	3.7	.2	X
0220	Women's, juniors', & misses' wear .....	23	22 921	1 579	6.9	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	12	9 747	65	.7	Z	X
0260	Footwear (including accessories) .....	690	723 980	17 715	2.4	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	14	14 895	982	6.6	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 832	2 338 613	45 055	1.9	.3	60.5
0281	Curtains & draperies .....	685	539 012	9 845	1.8	.1	X
0282	Vertical & horizontal blinds & woven wood blinds .....	1 281	1 957 172	33 518	1.7	.2	X
0285	Furniture coverings & domestics .....	68	82 303	1 692	2.1	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	4 527	5 257 909	184 859	3.5	1.4	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	6 978	7 074 958	194 632	2.8	1.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	1 487	1 162 970	26 740	2.3	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	1 502	1 226 548	27 022	2.2	.2	X
0340	Furniture & sleep equipment .....	3 015	4 114 769	138 836	3.4	1.0	X
0360	Flooring & floor coverings .....	1 215	2 053 864	49 674	2.4	.4	71.4
0361	Soft-surface (textile) floor coverings & accessories .....	780	1 337 593	30 451	2.3	.2	X
0363	Hardwood flooring .....	155	314 947	5 070	1.6	Z	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	579	891 059	14 153	1.6	.1	X
0370	Computer hardware, software, & supplies .....	18	17 186	529	3.1	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	6 558	6 586 037	337 478	5.1	2.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	45	12 496	451	3.6	Z	X
0420	Books .....	31	16 048	161	1.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	2 649	2 423 922	52 966	2.2	.4	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	4 756	5 105 649	184 820	3.6	1.4	X
0600	Hardware, tools, & plumbing & electrical supplies .....	15 748	13 605 263	7 159 686	52.6	52.6	66.1
0601	Hardware .....	14 780	12 359 718	2 464 220	19.9	18.1	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	13 319	12 271 554	2 144 343	17.5	15.8	X
0603	Plumbing fixtures & supplies .....	13 327	11 708 419	1 449 242	12.4	10.7	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	13 154	11 161 594	1 101 881	9.9	8.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	12 221	11 293 521	1 711 458	15.2	12.6	65.3
0621	Cut flowers .....	443	488 091	26 054	5.3	.2	X
0626	Indoor potted plants & floral items .....	825	1 743 327	32 945	1.9	.2	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	3 036	3 845 194	130 900	3.4	1.0	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	8 947	8 715 767	363 170	4.2	2.7	X
0631	Lawn & garden tools .....	10 785	9 930 949	412 112	4.2	3.0	X
0636	Lawn & garden machinery, equipment, & parts .....	7 461	8 263 944	409 959	5.0	3.0	X
0637	Farm machinery, equipment, & parts .....	915	1 089 882	45 823	4.2	.3	X
0638	All other farm supplies .....	1 174	892 877	41 781	4.7	.3	X
0639	All other lawn & garden supplies (including fencing) .....	6 644	7 298 289	248 714	3.4	1.8	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>444130</b>	<b>Hardware stores—Con.</b>						
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	7 522	7 482 488	986 773	13.2	7.3	67.5
0641	Dimensional lumber (nontreated) . . . . .	2 438	3 476 474	131 679	3.8	1.0	X
0642	Treated lumber . . . . .	1 322	1 559 134	59 479	3.8	.4	X
0643	Boards, all grades . . . . .	825	1 085 280	22 436	2.1	.2	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) . . . . .	1 734	1 758 415	34 834	2.0	.3	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) . . . . .	239	383 889	5 065	1.3	Z	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) . . . . .	948	1 997 323	35 300	1.8	.3	X
0647	Other panel products (hardwood plywood, waferboard, particle board/sanded/specialty plywood) . . . . .	1 039	1 407 518	27 741	2.0	.2	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) . . . . .	341	481 826	11 426	2.4	.1	X
0649	Connectors (joist hangers, tie-downs, etc) . . . . .	1 195	1 952 422	26 699	1.4	.2	X
0651	Steel studs . . . . .	116	164 373	2 035	1.2	Z	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) . . . . .	1 434	1 970 089	50 740	2.6	.4	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) . . . . .	1 118	2 172 540	47 075	2.2	.3	X
0654	Glass . . . . .	3 409	2 612 188	50 093	1.9	.4	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) . . . . .	3 618	3 994 083	114 115	2.9	.8	X
0656	Insulation (all types) & weatherization products . . . . .	2 802	3 320 611	58 406	1.8	.4	X
0657	Siding, exterior trim, & soffit . . . . .	456	571 956	9 510	1.7	.1	X
0658	Roofing (all types) . . . . .	1 372	1 967 758	40 597	2.1	.3	X
0659	Ceilings & ceiling systems . . . . .	432	864 612	7 445	.9	.1	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) . . . . .	1 274	2 499 749	79 851	3.2	.6	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces . . . . .	2 725	3 480 143	99 393	2.9	.7	X
0663	All other building/structural materials & supplies . . . . .	1 947	2 559 121	72 846	2.8	.5	X
0670	Paint & sundries . . . . .	12 849	11 337 761	1 579 390	13.9	11.6	64.8
0673	Interior paint . . . . .	12 279	10 824 535	510 409	4.7	3.8	X
0674	Exterior paint . . . . .	11 639	10 392 277	371 081	3.6	2.7	X
0675	Stain, varnish, shellac, & other coatings . . . . .	9 964	8 994 174	162 906	1.8	1.2	X
0676	Painting equipment (including tools, brushes, scrapers, etc) . . . . .	11 732	10 390 061	319 813	3.1	2.4	X
0677	Painting supplies (including compounds & other consumable materials) . . . . .	9 277	8 152 000	215 181	2.6	1.6	X
0680	Manufactured (mobile) homes . . . . .	33	73 696	2 304	3.1	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	1 034	1 025 634	32 392	3.2	.2	X
0720	Automotive fuels . . . . .	154	149 233	13 660	9.2	.1	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	5 325	5 586 198	99 491	1.8	.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	4 285	4 642 659	140 470	3.0	1.0	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	1 499	2 013 856	39 991	2.0	.3	X
0800	Pets, pet foods, & pet supplies . . . . .	144	110 793	5 363	4.8	Z	X
0850	All other merchandise . . . . .	343	320 457	34 492	10.8	.3	14.3
0883	All other merchandise . . . . .	343	320 457	34 492	10.8	.3	X
9810	All other merchandise . . . . .	3 255	3 723 098	265 394	7.1	2.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	4 865	4 371 145	193 009	4.4	1.4	65.5
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) . . . . .	1 251	837 968	39 026	4.7	.3	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) . . . . .	2 354	2 040 094	76 090	3.7	.6	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) . . . . .	2 832	2 873 232	77 893	2.7	.6	X
<b>44419</b>	<b>Other building material dealers</b> . . . . .	<b>43 742</b>	<b>X</b>	<b>122 711 587</b>	<b>X</b>	<b>100.0</b>	<b>63.5</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	151	383 994	4 240	1.1	Z	X
0200	Men's wear . . . . .	43	180 842	1 124	.6	Z	X
0260	Footwear (including accessories) . . . . .	75	158 460	771	.5	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	567	1 238 154	30 147	2.4	Z	47.5
0281	Curtains & draperies . . . . .	186	363 591	6 466	1.8	Z	X
0282	Vertical & horizontal blinds & woven wood blinds . . . . .	417	1 021 725	22 317	2.2	Z	X
0285	Furniture coverings & domestics . . . . .	42	82 261	1 304	1.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	1 713	5 283 534	302 319	5.7	.2	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	451	1 043 347	13 408	1.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	138	426 035	15 560	3.7	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	129	248 857	9 350	3.8	Z	X
0340	Furniture & sleep equipment . . . . .	821	2 250 334	71 706	3.2	.1	X
0360	Flooring & floor coverings . . . . .	4 817	16 055 266	923 697	5.8	.8	52.1
0361	Soft-surface (textile) floor coverings & accessories . . . . .	1 912	5 827 712	177 946	3.1	.1	X
0363	Hardwood flooring . . . . .	2 693	10 705 791	186 407	1.7	.2	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) . . . . .	2 468	7 062 549	552 955	7.8	.5	X
0370	Computer hardware, software, & supplies . . . . .	35	470 760	10 296	2.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 959	3 865 359	278 714	7.2	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	163	385 759	9 365	2.4	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	402	936 749	20 494	2.2	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44419</b>	<b>Other building material dealers—Con.</b>						
0600	Hardware, tools, & plumbing & electrical supplies .....	21 855	79 216 379	39 406 682	49.7	32.1	57.5
0601	Hardware .....	10 707	42 167 540	2 160 017	5.1	1.8	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	9 139	31 133 913	878 954	2.8	.7	X
0603	Plumbing fixtures & supplies .....	11 973	38 360 437	13 297 430	34.7	10.8	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	13 489	47 572 303	23 070 265	48.5	18.8	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	4 507	15 623 834	534 564	3.4	.4	53.8
0621	Cut flowers .....	108	523 632	19 168	3.7	Z	X
0626	Indoor potted plants & floral items .....	126	460 655	3 128	.7	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	559	2 451 615	44 088	1.8	Z	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	1 427	4 590 690	51 521	1.1	Z	X
0631	Lawn & garden tools .....	2 923	9 791 948	109 735	1.1	.1	X
0636	Lawn & garden machinery, equipment, & parts .....	954	3 053 195	55 200	1.8	Z	X
0637	Farm machinery, equipment, & parts .....	309	1 421 620	17 922	1.3	Z	X
0638	All other farm supplies .....	434	966 830	50 195	5.2	Z	X
0639	All other lawn & garden supplies (including fencing) .....	2 290	7 388 654	183 163	2.5	.1	X
0640	Dimensional lumber & other building/structural materials & supplies .....	34 735	91 048 529	75 126 136	82.5	61.2	51.1
0641	Dimensional lumber (nontreated) .....	12 905	47 373 766	13 753 091	29.0	11.2	X
0642	Treated lumber .....	11 525	42 630 232	3 763 505	8.8	3.1	X
0643	Boards, all grades .....	8 859	32 523 161	2 566 164	7.9	2.1	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	10 973	39 368 559	4 926 073	12.5	4.0	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) .....	6 530	25 047 857	887 293	3.5	.7	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) ..	10 305	39 057 445	4 146 591	10.6	3.4	X
0647	Other panel products (hardwood plywood, waferboard, particle board/sanded/specialty plywood) .....	10 938	38 953 822	3 432 009	8.8	2.8	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) .....	7 329	26 055 978	1 881 051	7.2	1.5	X
0649	Connectors (joist hangers, tie-downs, etc) .....	5 015	16 780 468	248 362	1.5	.2	X
0651	Steel studs .....	1 847	6 521 984	219 478	3.4	.2	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	13 951	40 529 227	4 544 566	11.2	3.7	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	13 231	36 635 845	4 654 525	12.7	3.8	X
0654	Glass .....	5 224	6 264 959	1 679 577	26.8	1.4	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	12 423	36 743 958	6 974 057	19.0	5.7	X
0656	Insulation (all types) & weatherization products .....	12 363	44 769 120	3 043 750	6.8	2.5	X
0657	Siding, exterior trim, & soffit .....	10 938	39 019 168	3 297 113	8.5	2.7	X
0658	Roofing (all types) .....	12 328	45 053 992	6 564 756	14.6	5.4	X
0659	Ceilings & ceiling systems .....	4 902	14 949 405	349 457	2.3	.3	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	9 656	26 233 650	3 210 199	12.2	2.6	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	3 935	14 241 489	1 727 731	12.1	1.4	X
0663	All other building/structural materials & supplies .....	6 581	22 334 639	3 256 788	14.6	2.7	X
0670	Paint & sundries .....	7 776	26 086 147	1 092 610	4.2	.9	53.5
0673	Interior paint .....	6 828	22 454 269	368 504	1.6	.3	X
0674	Exterior paint .....	6 501	20 277 555	281 877	1.4	.2	X
0675	Stain, varnish, shellac, & other coatings .....	4 875	15 197 859	136 862	.9	.1	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	5 497	16 901 879	172 209	1.0	.1	X
0677	Painting supplies (including compounds & other consumable materials) .....	4 031	13 523 411	132 987	1.0	.1	X
0680	Manufactured (mobile) homes .....	23	27 490	1 030	3.7	Z	X
0690	Wallpaper & other flexible wallcoverings .....	1 131	4 793 598	55 019	1.1	Z	X
0720	Automotive fuels .....	55	170 929	17 745	10.4	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	420	1 105 336	16 226	1.5	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	612	1 665 247	47 143	2.8	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	285	812 238	54 263	6.7	Z	X
0850	All other merchandise .....	253	1 032 337	115 290	11.2	.1	5.8
0883	All other merchandise .....	246	1 024 476	114 548	11.2	.1	X
9810	All other merchandise .....	5 476	26 117 386	3 271 701	12.5	2.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 579	14 636 732	1 280 082	8.7	1.0	54.6
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	2 376	4 917 671	481 151	9.8	.4	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	2 768	5 696 827	533 958	9.4	.4	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	2 917	7 477 759	264 953	3.5	.2	X
<b>444190</b>	<b>Other building material dealers</b> .....	<b>43 742</b>	<b>X</b>	<b>122 711 587</b>	<b>X</b>	<b>100.0</b>	<b>63.5</b>
0100	Groceries & other foods for human consumption off the premises .....	151	383 994	4 240	1.1	Z	X
0200	Men's wear .....	43	180 842	1 124	.6	Z	X
0260	Footwear (including accessories) .....	75	158 460	771	.5	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	567	1 238 154	30 147	2.4	Z	47.5
0281	Curtains & draperies .....	186	363 591	6 466	1.8	Z	X
0282	Vertical & horizontal blinds & woven wood blinds .....	417	1 021 725	22 317	2.2	Z	X
0285	Furniture coverings & domestics .....	42	82 261	1 304	1.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	1 713	5 283 534	302 319	5.7	.2	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	451	1 043 347	13 408	1.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	138	426 035	15 560	3.7	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	129	248 857	9 350	3.8	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>444190</b>	<b>Other building material dealers—Con.</b>						
0340	Furniture & sleep equipment .....	821	2 250 334	71 706	3.2	.1	X
0360	Flooring & floor coverings .....	4 817	16 055 266	923 697	5.8	.8	52.1
0361	Soft-surface (textile) floor coverings & accessories .....	1 912	5 827 712	177 946	3.1	.1	X
0363	Hardwood flooring .....	2 693	10 705 791	186 407	1.7	.2	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	2 468	7 062 549	552 955	7.8	.5	X
0370	Computer hardware, software, & supplies .....	35	470 760	10 296	2.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 959	3 865 359	278 714	7.2	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	163	385 759	9 365	2.4	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	402	936 749	20 494	2.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	21 855	79 216 379	39 406 682	49.7	32.1	57.5
0601	Hardware .....	10 707	42 167 540	2 160 017	5.1	1.8	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	9 139	31 133 913	878 954	2.8	.7	X
0603	Plumbing fixtures & supplies .....	11 973	38 360 437	13 297 430	34.7	10.8	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	13 489	47 572 303	23 070 265	48.5	18.8	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	4 507	15 623 834	534 564	3.4	.4	53.8
0621	Cut flowers .....	108	523 632	19 168	3.7	Z	X
0626	Indoor potted plants & floral items .....	126	460 655	3 128	.7	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	559	2 451 615	44 088	1.8	Z	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	1 427	4 590 690	51 521	1.1	Z	X
0631	Lawn & garden tools .....	2 923	9 791 948	109 735	1.1	.1	X
0636	Lawn & garden machinery, equipment, & parts .....	954	3 053 195	55 200	1.8	Z	X
0637	Farm machinery, equipment, & parts .....	309	1 421 620	17 922	1.3	Z	X
0638	All other farm supplies .....	434	966 830	50 195	5.2	Z	X
0639	All other lawn & garden supplies (including fencing) .....	2 290	7 388 654	183 163	2.5	.1	X
0640	Dimensional lumber & other building/structural materials & supplies .....	34 735	91 048 529	75 126 136	82.5	61.2	51.1
0641	Dimensional lumber (nontreated) .....	12 905	47 373 766	13 753 091	29.0	11.2	X
0642	Treated lumber .....	11 525	42 630 232	3 763 505	8.8	3.1	X
0643	Boards, all grades .....	8 859	32 523 161	2 566 164	7.9	2.1	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	10 973	39 368 559	4 926 073	12.5	4.0	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) .....	6 530	25 047 857	887 293	3.5	.7	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) ..	10 305	39 057 445	4 146 591	10.6	3.4	X
0647	Other panel products (hardwood plywood, waferboard, particle board/ sanded/specialty plywood) .....	10 938	38 953 822	3 432 009	8.8	2.8	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) .....	7 329	26 055 978	1 881 051	7.2	1.5	X
0649	Connectors (joist hangers, tie-downs, etc) .....	5 015	16 780 468	248 362	1.5	.2	X
0651	Steel studs .....	1 847	6 521 984	219 478	3.4	.2	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	13 951	40 529 227	4 544 566	11.2	3.7	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	13 231	36 635 845	4 654 525	12.7	3.8	X
0654	Glass .....	5 224	6 264 959	1 679 577	26.8	1.4	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	12 423	36 743 958	6 974 057	19.0	5.7	X
0656	Insulation (all types) & weatherization products .....	12 363	44 769 120	3 043 750	6.8	2.5	X
0657	Siding, exterior trim, & soffit .....	10 938	39 019 168	3 297 113	8.5	2.7	X
0658	Roofing (all types) .....	12 328	45 053 992	6 564 756	14.6	5.4	X
0659	Ceilings & ceiling systems .....	4 902	14 949 405	349 457	2.3	.3	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	9 656	26 233 650	3 210 199	12.2	2.6	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	3 935	14 241 489	1 727 731	12.1	1.4	X
0663	All other building/structural materials & supplies .....	6 581	22 334 639	3 256 788	14.6	2.7	X
0670	Paint & sundries .....	7 776	26 086 147	1 092 610	4.2	.9	53.5
0673	Interior paint .....	6 828	22 454 269	368 504	1.6	.3	X
0674	Exterior paint .....	6 501	20 277 555	281 877	1.4	.2	X
0675	Stain, varnish, shellac, & other coatings .....	4 875	15 197 859	136 862	.9	.1	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	5 497	16 901 879	172 209	1.0	.1	X
0677	Painting supplies (including compounds & other consumable materials) .....	4 031	13 523 411	132 987	1.0	.1	X
0680	Manufactured (mobile) homes .....	23	27 490	1 030	3.7	Z	X
0690	Wallpaper & other flexible wallcoverings .....	1 131	4 793 598	55 019	1.1	Z	X
0720	Automotive fuels .....	55	170 929	17 745	10.4	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	420	1 105 336	16 226	1.5	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	612	1 665 247	47 143	2.8	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	285	812 238	54 263	6.7	Z	X
0850	All other merchandise .....	253	1 032 337	115 290	11.2	.1	5.8
0883	All other merchandise .....	246	1 024 476	114 548	11.2	.1	X
9810	All other merchandise .....	5 476	26 117 386	3 271 701	12.5	2.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 579	14 636 732	1 280 082	8.7	1.0	54.6
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	2 376	4 917 671	481 151	9.8	.4	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	2 768	5 696 827	533 958	9.4	.4	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	2 917	7 477 759	264 953	3.5	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4441901</b>	<b>Retail lumber yards .....</b>	<b>11 046</b>	<b>X</b>	<b>41 846 016</b>	<b>X</b>	<b>100.0</b>	<b>76.9</b>
0100	Groceries & other foods for human consumption off the premises .....	96	320 008	2 130	.7	Z	X
0200	Men's wear .....	43	180 842	1 124	.6	Z	X
0260	Footwear (including accessories) .....	75	158 460	771	.5	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	278	813 935	11 262	1.4	Z	61.8
0281	Curtains & draperies .....	72	258 167	3 495	1.4	Z	X
0282	Vertical & horizontal blinds & woven wood blinds .....	238	679 256	6 990	1.0	Z	X
0285	Furniture coverings & domestics .....	18	56 458	717	1.3	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	493	2 177 483	42 142	1.9	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	288	765 053	5 452	.7	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	57	152 799	1 892	1.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	39	57 681	636	1.1	Z	X
0340	Furniture & sleep equipment .....	460	1 792 458	28 536	1.6	.1	X
0360	Flooring & floor coverings .....	3 138	12 606 538	324 015	2.6	.8	65.3
0361	Soft-surface (textile) floor coverings & accessories .....	1 376	4 895 456	126 000	2.6	.3	X
0363	Hardwood flooring .....	2 013	8 697 663	119 938	1.4	.3	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	1 473	5 327 355	78 075	1.5	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	471	1 671 805	27 876	1.7	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	103	289 485	4 108	1.4	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	260	729 313	7 954	1.1	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	7 435	30 693 679	2 776 799	9.0	6.6	68.1
0601	Hardware .....	6 980	29 379 743	1 302 243	4.4	3.1	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	5 996	23 227 759	576 017	2.5	1.4	X
0603	Plumbing fixtures & supplies .....	5 259	19 152 557	512 863	2.7	1.2	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	5 343	19 555 000	385 676	2.0	.9	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	3 551	13 631 358	366 120	2.7	.9	65.0
0621	Cut flowers .....	88	476 891	18 014	3.8	Z	X
0626	Indoor potted plants & floral items .....	108	449 286	2 896	.6	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	435	2 247 185	34 441	1.5	.1	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	1 080	3 962 777	35 911	.9	.1	X
0631	Lawn & garden tools .....	2 375	8 652 464	90 703	1.0	.2	X
0636	Lawn & garden machinery, equipment, & parts .....	740	2 652 926	43 517	1.6	.1	X
0637	Farm machinery, equipment, & parts .....	258	1 142 608	11 196	1.0	Z	X
0638	All other farm supplies .....	326	692 791	16 316	2.4	Z	X
0639	All other lawn & garden supplies (including fencing) .....	1 868	6 480 355	113 114	1.7	.3	X
0640	Dimensional lumber & other building/structural materials & supplies .....	11 046	41 846 016	35 979 199	86.0	86.0	63.9
0641	Dimensional lumber (nontreated) .....	10 706	41 076 761	12 509 854	30.5	29.9	X
0642	Treated lumber .....	9 671	36 634 675	3 308 057	9.0	7.9	X
0643	Boards, all grades .....	7 252	27 214 056	1 559 007	5.7	3.7	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	8 158	29 548 666	1 214 756	4.1	2.9	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) .....	5 750	22 967 732	791 856	3.4	1.9	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) ..	8 592	32 808 522	3 296 723	10.0	7.9	X
0647	Other panel products (hardwood plywood, waferboard, particle board/sanded/specialty plywood) .....	8 618	31 450 804	1 737 060	5.5	4.2	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) .....	6 265	23 262 671	1 248 014	5.4	3.0	X
0649	Connectors (joist hangers, tie-downs, etc) .....	4 320	15 079 858	220 189	1.5	.5	X
0651	Steel studs .....	1 301	4 882 046	76 006	1.6	.2	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	8 956	32 699 813	2 224 360	6.8	5.3	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	7 933	28 834 013	1 914 749	6.6	4.6	X
0654	Glass .....	1 539	2 965 738	53 559	1.8	.1	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	7 108	24 245 198	586 862	2.4	1.4	X
0656	Insulation (all types) & weatherization products .....	8 665	31 419 015	831 258	2.6	2.0	X
0657	Siding, exterior trim, & soffit .....	7 869	29 071 817	1 148 802	4.0	2.7	X
0658	Roofing (all types) .....	9 063	32 964 513	1 648 657	5.0	3.9	X
0659	Ceilings & ceiling systems .....	4 163	12 606 141	137 272	1.1	.3	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	5 215	19 575 009	710 589	3.6	1.7	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	1 389	5 396 725	59 930	1.1	.1	X
0663	All other building/structural materials & supplies .....	3 444	14 360 399	701 639	4.9	1.7	X
0670	Paint & sundries .....	6 301	23 002 983	933 081	4.1	2.2	65.0
0673	Interior paint .....	5 715	20 174 800	314 849	1.6	.8	X
0674	Exterior paint .....	5 458	18 254 405	238 740	1.3	.6	X
0675	Stain, varnish, shellac, & other coatings .....	4 008	13 464 892	117 391	.9	.3	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	4 489	14 831 034	150 328	1.0	.4	X
0677	Painting supplies (including compounds & other consumable materials) .....	3 362	11 876 834	111 766	.9	.3	X
0690	Wallpaper & other flexible wallcoverings .....	898	4 122 857	41 154	1.0	.1	X
0720	Automotive fuels .....	16	52 820	2 318	4.4	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	314	927 931	5 918	.6	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	239	731 026	7 319	1.0	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	172	559 664	19 692	3.5	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4441901</b>	<b>Retail lumber yards—Con.</b>						
0850	All other merchandise .....	56	89 450	9 176	10.3	Z	26.6
0883	All other merchandise .....	56	89 450	9 176	10.3	Z	X
9810	All other merchandise .....	2 106	10 065 010	985 892	9.8	2.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 916	7 075 321	261 337	3.7	.6	71.5
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	661	2 630 585	112 588	4.3	.3	X
9902	Repair maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	561	1 605 145	57 035	3.6	.1	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	1 306	4 947 903	91 714	1.9	.2	X
<b>4441902</b>	<b>All other building material dealers .....</b>	<b>32 696</b>	<b>X</b>	<b>80 865 571</b>	<b>X</b>	<b>100.0</b>	<b>56.6</b>
0100	Groceries & other foods for human consumption off the premises .....	55	63 986	2 110	3.3	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	289	424 219	18 885	4.5	Z	31.7
0281	Curtains & draperies .....	114	105 424	2 971	2.8	Z	X
0282	Vertical & horizontal blinds & woven wood blinds .....	178	342 469	15 327	4.5	Z	X
0285	Furniture coverings & domestics .....	24	25 803	587	2.3	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	1 220	3 106 051	260 177	8.4	.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	163	278 294	7 956	2.9	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	81	273 236	13 668	5.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	90	191 176	8 714	4.6	Z	X
0340	Furniture & sleep equipment .....	361	457 876	43 170	9.4	.1	X
0360	Flooring & floor coverings .....	1 679	3 448 728	599 682	17.4	.7	38.6
0361	Soft-surface (textile) floor coverings & accessories .....	537	932 256	51 946	5.6	.1	X
0363	Hardwood flooring .....	680	2 008 128	66 469	3.3	.1	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	995	1 735 194	474 880	27.4	.6	X
0370	Computer hardware, software, & supplies .....	32	447 274	10 237	2.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 488	2 193 554	250 838	11.4	.3	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	60	96 274	5 257	5.5	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	142	207 436	12 540	6.0	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	14 420	48 522 700	36 629 883	75.5	45.3	52.2
0601	Hardware .....	3 727	12 787 797	857 774	6.7	1.1	X
0602	Tools & equipment (including hand, portable electric, power air tools, & accessories; stationary/benchtop power tools; ladders; & scaffolding) .....	3 143	7 906 154	302 937	3.8	.4	X
0603	Plumbing fixtures & supplies .....	6 714	19 207 880	12 784 567	66.6	15.8	X
0604	Electrical supplies (including lighting fixtures, light bulbs, ceiling fans, wiring, boxes, devices, etc) .....	8 147	28 017 303	22 684 589	81.0	28.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	956	1 992 476	168 444	8.5	.2	48.7
0621	Cut flowers .....	20	46 741	1 154	2.5	Z	X
0626	Indoor potted plants & floral items .....	18	11 369	232	2.0	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	124	204 430	9 647	4.7	Z	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	347	627 913	15 610	2.5	Z	X
0631	Lawn & garden tools .....	548	1 139 484	19 032	1.7	Z	X
0636	Lawn & garden machinery, equipment, & parts .....	213	400 269	11 683	2.9	Z	X
0637	Farm machinery, equipment, & parts .....	51	279 012	6 726	2.4	Z	X
0638	All other farm supplies .....	108	274 039	33 879	12.4	Z	X
0639	All other lawn & garden supplies (including fencing) .....	422	908 299	70 049	7.7	.1	X
0640	Dimensional lumber & other building/structural materials & supplies .....	23 689	49 202 513	39 146 937	79.6	48.4	43.9
0641	Dimensional lumber (nontreated) .....	2 199	6 297 005	1 243 237	19.7	1.5	X
0642	Treated lumber .....	1 854	5 995 557	455 448	7.6	.6	X
0643	Boards, all grades .....	1 607	5 309 105	1 007 157	19.0	1.2	X
0644	Gypsum, specialty boards, & treatments (including plaster, tape, & joint compounds) .....	2 815	9 819 893	3 711 317	37.8	4.6	X
0645	Engineered wood products (Glu-lam, laminated veneer lumber (LVL), wood I-joists, etc) .....	780	2 080 125	95 437	4.6	.1	X
0646	Structural panels (softwood plywood, oriented strand board (OSB)) ..	1 713	6 248 923	849 868	13.6	1.1	X
0647	Other panel products (hardwood plywood, waferboard, particle board/sanded/specialty plywood) .....	2 320	7 503 018	1 694 949	22.6	2.1	X
0648	Building components (including floor trusses, roof trusses, framed wall panels, etc) .....	1 064	2 793 307	633 037	22.7	.8	X
0649	Connectors (joist hangers, tie-downs, etc) .....	695	1 700 610	28 173	1.7	Z	X
0651	Steel studs .....	547	1 639 938	143 472	8.7	.2	X
0652	Doors & moulding (including interior/exterior pre-hung or slab doors, garage doors, mouldings, & jambs) .....	4 994	7 829 414	2 320 206	29.6	2.9	X
0653	Windows & patio doors (wood or wood clad, vinyl, aluminum, or other) .....	5 297	7 801 832	2 739 776	35.1	3.4	X
0654	Glass .....	3 685	3 299 221	1 626 018	49.3	2.0	X
0655	Masonry supplies (including cement, lime, plaster, brick, etc) .....	5 314	12 498 760	6 387 195	51.1	7.9	X
0656	Insulation (all types) & weatherization products .....	3 698	13 350 105	2 212 492	16.6	2.7	X
0657	Siding, exterior trim, & soffit .....	3 069	9 947 351	2 148 311	21.6	2.7	X
0658	Roofing (all types) .....	3 264	12 089 479	4 916 099	40.7	6.1	X
0659	Ceilings & ceiling systems .....	739	2 343 264	212 185	9.1	.3	X
0661	Kitchen & bath cabinets & countertops (including bathroom vanities & vanity tops, medicine cabinets, etc) .....	4 441	6 658 641	2 499 610	37.5	3.1	X
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	2 545	8 844 764	1 667 801	18.9	2.1	X
0663	All other building/structural materials & supplies .....	3 137	7 974 240	2 555 149	32.0	3.2	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4441902</b>	<b>All other building material dealers—Con.</b>						
0670	Paint & sundries .....	1 475	3 083 164	159 529	5.2	.2	45.7
0673	Interior paint .....	1 114	2 279 469	53 655	2.4	.1	X
0674	Exterior paint .....	1 042	2 023 150	43 137	2.1	.1	X
0675	Stain, varnish, shellac, & other coatings .....	866	1 732 967	19 471	1.1	Z	X
0676	Painting equipment (including tools, brushes, scrapers, etc) .....	1 008	2 070 845	21 881	1.1	Z	X
0677	Painting supplies (including compounds & other consumable materials) .....	670	1 646 577	21 221	1.3	Z	X
0680	Manufactured (mobile) homes .....	23	27 490	1 030	3.7	Z	X
0690	Wallpaper & other flexible wallcoverings .....	233	670 741	13 865	2.1	Z	X
0720	Automotive fuels .....	39	118 109	15 427	13.1	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	106	177 405	10 308	5.8	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	373	934 221	39 824	4.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	113	252 574	34 571	13.7	Z	X
0850	All other merchandise .....	197	942 887	106 114	11.3	.1	2.9
0883	All other merchandise .....	190	935 026	105 372	11.3	.1	X
9810	All other merchandise .....	3 370	16 052 376	2 285 809	14.2	2.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	4 663	7 561 411	1 018 745	13.5	1.3	43.4
9901	Construction receipts (including material & labor charges for work done by employees of this establishment) .....	1 714	2 287 086	368 563	16.1	.5	X
9902	Repair, maintenance receipts (including material & labor charges for property upkeep performed by employees of this establishment) .....	2 207	4 091 682	476 923	11.7	.6	X
9946	All other nonmerchandise receipts (including charges for delivery, storage, rental or lease of tools & equipment, etc) .....	1 610	2 529 856	173 239	6.8	.2	X
<b>4442</b>	<b>Lawn &amp; garden equipment &amp; supplies stores .....</b>	<b>21 201</b>	<b>X</b>	<b>31 677 905</b>	<b>X</b>	<b>100.0</b>	<b>79.2</b>
0100	Groceries & other foods for human consumption off the premises .....	827	1 431 563	63 980	4.5	.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	11	10 159	148	1.5	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	21	59 056	438	.7	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	128	321 222	14 382	4.5	Z	X
0180	Soaps, detergents, & household cleaners .....	13	12 072	123	1.0	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	16	17 040	186	1.1	Z	X
0200	Men's wear .....	1 052	2 029 193	120 693	5.9	.4	X
0220	Women's, juniors', & misses' wear .....	33	48 791	2 754	5.6	Z	X
0260	Footwear (including accessories) .....	949	1 614 522	37 576	2.3	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	673	1 297 521	36 530	2.8	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	28	26 374	751	2.8	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	18	9 196	1 031	11.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	24	11 259	289	2.6	Z	X
0340	Furniture & sleep equipment .....	730	1 057 043	50 370	4.8	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	917	1 351 809	48 499	3.6	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	32	20 298	545	2.7	Z	X
0420	Books .....	35	36 566	1 774	4.9	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	732	1 303 368	25 488	2.0	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	789	1 249 086	64 298	5.1	.2	X
0580	Recreational vehicles, parts & accessories .....	231	293 240	47 746	16.3	.2	X
0600	Hardware, tools, & plumbing & electrical supplies .....	2 866	5 840 205	505 324	8.7	1.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	21 201	31 677 905	26 670 968	84.2	84.2	71.1
0621	Cut flowers .....	1 228	1 227 327	172 614	14.1	.5	X
0626	Indoor potted plants & floral items .....	3 785	3 503 224	311 574	8.9	1.0	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	11 175	15 996 897	3 824 385	23.9	12.1	X
0628	Fertilizer, lime, chemicals, & other soil treatments .....	12 487	22 837 050	11 649 169	51.0	36.8	X
0631	Lawn & garden tools .....	5 644	6 284 081	272 018	4.3	.9	X
0636	Lawn & garden machinery, equipment, & parts .....	6 626	7 261 481	3 284 115	45.2	10.4	X
0637	Farm machinery, equipment, & parts .....	2 464	4 922 248	517 577	10.5	1.6	X
0638	All other farm supplies .....	7 271	15 604 465	5 937 524	38.1	18.7	X
0639	All other lawn & garden supplies (including fencing) .....	4 596	5 787 097	701 992	12.1	2.2	X
0640	Dimensional lumber & other building/structural materials & supplies ....	790	1 688 539	82 251	4.9	.3	X
0670	Paint & sundries .....	708	1 527 576	28 906	1.9	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	85	234 633	39 883	17.0	.1	X
0720	Automotive fuels .....	482	2 252 001	330 362	14.7	1.0	X
0730	Automotive lubricants (oil, greases, etc) .....	1 528	3 587 519	84 826	2.4	.3	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	1 608	4 229 596	197 416	4.7	.6	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	1 199	3 582 828	333 637	9.3	1.1	X
0800	Pets, pet foods, & pet supplies .....	3 384	5 135 782	495 134	9.6	1.6	X
0850	All other merchandise .....	2 883	3 187 457	509 058	16.0	1.6	76.0
0876	Pools, pool chemicals, & pool supplies & accessories .....	281	354 712	14 880	4.2	Z	X
0877	Souvenirs & novelty items .....	423	457 513	25 404	5.6	.1	X
0878	Seasonal decorations .....	2 238	2 568 619	223 308	8.7	.7	X
0879	Artificial/silk flowers, plants, & trees .....	1 279	1 578 287	107 907	6.8	.3	X
0881	Craft supplies .....	708	1 028 360	118 730	11.5	.4	X
0883	All other merchandise .....	75	98 982	18 802	19.0	.1	X
9810	All other merchandise .....	2 630	5 649 113	909 345	16.1	2.9	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4442</b>	<b>Lawn &amp; garden equipment &amp; supplies stores—Con.</b>						
9900	Nonmerchandise receipts, excluding sales & other taxes	6 921	10 179 387	972 220	9.6	3.1	43.0
9903	Materials used in landscaping or lawn service	1 369	1 202 413	150 392	12.5	.5	X
9904	Labor charges for work performed by this establishment	5 062	6 024 312	537 803	8.9	1.7	X
9948	All other nonmerchandise receipts (incl receipts from customers for delivery, parts installed in repair, rental or lease of tools & equipment, etc)						X
		3 212	5 811 597	284 021	4.9	.9	X
<b>44421</b>	<b>Outdoor power equipment stores</b>	<b>4 769</b>	<b>X</b>	<b>4 069 193</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
0100	Groceries & other foods for human consumption off the premises	19	37 437	2 413	6.4	.1	X
0200	Men's wear	58	47 547	5 221	11.0	.1	X
0260	Footwear (including accessories)	40	32 619	1 365	4.2	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	61	50 046	6 724	13.4	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	13	7 707	1 016	13.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	11	5 295	234	4.4	Z	X
0340	Furniture & sleep equipment	38	37 775	2 179	5.8	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	77	89 346	2 882	3.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	91	119 672	2 871	2.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	101	174 023	29 694	17.1	.7	X
0580	Recreational vehicles, parts & accessories	211	218 393	42 502	19.5	1.0	X
0600	Hardware, tools, & plumbing & electrical supplies	311	415 110	51 627	12.4	1.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	4 769	4 069 193	3 407 108	83.7	83.7	59.8
0621	Cut flowers	55	40 930	8 429	20.6	.2	X
0626	Indoor potted plants & floral items	25	30 366	956	3.1	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc)	112	144 291	8 695	6.0	.2	X
0628	Fertilizer, lime, chemicals, & other soil treatments	346	357 201	28 082	7.9	.7	X
0631	Lawn & garden tools	548	462 163	26 657	5.8	.7	X
0636	Lawn & garden machinery, equipment, & parts	4 769	4 069 193	3 026 822	74.4	74.4	X
0637	Farm machinery, equipment, & parts	713	1 063 833	265 440	25.0	6.5	X
0638	All other farm supplies	83	141 411	11 476	8.1	.3	X
0639	All other lawn & garden supplies (including fencing)	394	353 725	30 551	8.6	.8	X
0640	Dimensional lumber & other building/structural materials & supplies	27	50 054	4 092	8.2	.1	X
0670	Paint & sundries	115	130 714	4 873	3.7	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	63	82 789	9 479	11.5	.2	X
0730	Automotive lubricants (oil, greases, etc)	229	228 514	8 015	3.5	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories	192	219 295	18 995	8.7	.5	X
0780	Household fuels (oil, LP gas, wood, & coal)	72	79 474	7 000	8.8	.2	X
0800	Pets, pet foods, & pet supplies	90	97 927	9 539	9.7	.2	X
0850	All other merchandise	87	105 846	9 056	8.6	.2	66.8
0876	Pools, pool chemicals, & pool supplies & accessories	32	32 276	4 395	13.6	.1	X
0877	Souvenirs & novelty items	24	21 992	618	2.8	Z	X
0878	Seasonal decorations	42	51 314	2 148	4.2	.1	X
0879	Artificial/silk flowers, plants, & trees	11	20 977	907	4.3	Z	X
9810	All other merchandise	361	473 865	74 796	15.8	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	2 780	2 439 267	366 056	15.0	9.0	45.4
9903	Materials used in landscaping or lawn service	78	87 128	35 854	41.2	.9	X
9904	Labor charges for work performed by this establishment	2 400	2 016 487	243 997	12.1	6.0	X
9948	All other nonmerchandise receipts (incl receipts from customers for delivery, parts installed in repair, rental or lease of tools & equipment, etc)	1 183	1 046 687	86 205	8.2	2.1	X
<b>444210</b>	<b>Outdoor power equipment stores</b>	<b>4 769</b>	<b>X</b>	<b>4 069 193</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
0100	Groceries & other foods for human consumption off the premises	19	37 437	2 413	6.4	.1	X
0200	Men's wear	58	47 547	5 221	11.0	.1	X
0260	Footwear (including accessories)	40	32 619	1 365	4.2	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	61	50 046	6 724	13.4	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	13	7 707	1 016	13.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	11	5 295	234	4.4	Z	X
0340	Furniture & sleep equipment	38	37 775	2 179	5.8	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	77	89 346	2 882	3.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	91	119 672	2 871	2.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	101	174 023	29 694	17.1	.7	X
0580	Recreational vehicles, parts & accessories	211	218 393	42 502	19.5	1.0	X
0600	Hardware, tools, & plumbing & electrical supplies	311	415 110	51 627	12.4	1.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	4 769	4 069 193	3 407 108	83.7	83.7	59.8
0621	Cut flowers	55	40 930	8 429	20.6	.2	X
0626	Indoor potted plants & floral items	25	30 366	956	3.1	Z	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc)	112	144 291	8 695	6.0	.2	X
0628	Fertilizer, lime, chemicals, & other soil treatments	346	357 201	28 082	7.9	.7	X
0631	Lawn & garden tools	548	462 163	26 657	5.8	.7	X

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**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>444210</b>	<b>Outdoor power equipment stores—Con.</b>						
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc—Con.						
0636	Lawn & garden machinery, equipment, & parts	4 769	4 069 193	3 026 822	74.4	74.4	X
0637	Farm machinery, equipment, & parts	713	1 063 833	265 440	25.0	6.5	X
0638	All other farm supplies	83	141 411	11 476	8.1	.3	X
0639	All other lawn & garden supplies (including fencing)	394	353 725	30 551	8.6	.8	X
0640	Dimensional lumber & other building/structural materials & supplies	27	50 054	4 092	8.2	.1	X
0670	Paint & sundries	115	130 714	4 873	3.7	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	63	82 789	9 479	11.5	.2	X
0730	Automotive lubricants (oil, greases, etc)	229	228 514	8 015	3.5	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories	192	219 295	18 995	8.7	.5	X
0780	Household fuels (oil, LP gas, wood, & coal)	72	79 474	7 000	8.8	.2	X
0800	Pets, pet foods, & pet supplies	90	97 927	9 539	9.7	.2	X
0850	All other merchandise	87	105 846	9 056	8.6	.2	66.8
0876	Pools, pool chemicals, & pool supplies & accessories	32	32 276	4 395	13.6	.1	X
0877	Souvenirs & novelty items	24	21 992	618	2.8	Z	X
0878	Seasonal decorations	42	51 314	2 148	4.2	.1	X
0879	Artificial/silk flowers, plants, & trees	11	20 977	907	4.3	Z	X
9810	All other merchandise	361	473 865	74 796	15.8	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	2 780	2 439 267	366 056	15.0	9.0	45.4
9903	Materials used in landscaping or lawn service	78	87 128	35 854	41.2	.9	X
9904	Labor charges for work performed by this establishment	2 400	2 016 487	243 997	12.1	6.0	X
9948	All other nonmerchandise receipts (incl receipts from customers for delivery, parts installed in repair, rental or lease of tools & equipment, etc)	1 183	1 046 687	86 205	8.2	2.1	X
<b>44422</b>	<b>Nursery &amp; garden centers</b>	<b>16 432</b>	<b>X</b>	<b>27 608 712</b>	<b>X</b>	<b>100.0</b>	<b>80.1</b>
0100	Groceries & other foods for human consumption off the premises	808	1 394 126	61 567	4.4	.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	11	10 159	148	1.5	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	21	59 056	438	.7	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	128	321 222	14 382	4.5	.1	X
0180	Soaps, detergents, & household cleaners	11	10 950	113	1.0	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	16	17 040	186	1.1	Z	X
0200	Men's wear	994	1 981 646	115 472	5.8	.4	X
0220	Women's, juniors', & misses' wear	30	47 389	2 476	5.2	Z	X
0260	Footwear (including accessories)	909	1 581 903	36 211	2.3	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	612	1 247 475	29 806	2.4	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	28	26 374	751	2.8	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	13	5 964	55	.9	Z	X
0340	Furniture & sleep equipment	692	1 019 268	48 191	4.7	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	840	1 262 463	45 617	3.6	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	30	19 176	535	2.8	Z	X
0420	Books	33	33 637	1 770	5.3	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	641	1 183 696	22 617	1.9	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	688	1 075 063	34 604	3.2	.1	X
0580	Recreational vehicles, parts & accessories	20	74 847	5 244	7.0	.2	X
0600	Hardware, tools, & plumbing & electrical supplies	2 555	5 425 095	453 697	8.4	1.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	16 432	27 608 712	23 263 860	84.3	84.3	72.8
0621	Cut flowers	1 173	1 186 397	164 185	13.8	.6	X
0626	Indoor potted plants & floral items	3 760	3 472 858	310 618	8.9	1.1	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc)	11 062	15 852 606	3 815 690	24.1	13.8	X
0628	Fertilizer, lime, chemicals, & other soil treatments	12 140	22 479 849	11 621 087	51.7	42.1	X
0631	Lawn & garden tools	5 096	5 821 918	245 361	4.2	.9	X
0636	Lawn & garden machinery, equipment, & parts	1 857	3 192 288	257 293	8.1	.9	X
0637	Farm machinery, equipment, & parts	1 751	3 858 415	252 137	6.5	.9	X
0638	All other farm supplies	7 187	15 463 054	5 926 048	38.3	21.5	X
0639	All other lawn & garden supplies (including fencing)	4 202	5 433 372	671 441	12.4	2.4	X
0640	Dimensional lumber & other building/structural materials & supplies	763	1 638 485	78 159	4.8	.3	X
0670	Paint & sundries	593	1 396 862	24 033	1.7	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	22	151 844	30 404	20.0	.1	X
0720	Automotive fuels	480	2 249 189	329 552	14.7	1.2	X
0730	Automotive lubricants (oil, greases, etc)	1 299	3 359 005	76 811	2.3	.3	X
0740	Automotive tires, tubes, batteries, parts, & accessories	1 416	4 010 301	178 421	4.4	.6	X
0780	Household fuels (oil, LP gas, wood, & coal)	1 127	3 503 354	326 637	9.3	1.2	X
0800	Pets, pet foods, & pet supplies	3 294	5 037 855	485 595	9.6	1.8	X
0850	All other merchandise	2 796	3 081 611	500 002	16.2	1.8	77.0
0876	Pools, pool chemicals, & pool supplies & accessories	250	322 436	10 485	3.3	Z	X
0877	Souvenirs & novelty items	399	435 521	24 786	5.7	.1	X
0878	Seasonal decorations	2 196	2 517 305	221 160	8.8	.8	X
0879	Artificial/silk flowers, plants, & trees	1 268	1 557 310	107 000	6.9	.4	X
0881	Craft supplies	707	1 027 975	118 723	11.5	.4	X
0883	All other merchandise	72	93 778	17 840	19.0	.1	X
9810	All other merchandise	2 269	5 175 248	834 549	16.1	3.0	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44422</b>	<b>Nursery &amp; garden centers—Con.</b>						
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	4 141	7 740 120	606 164	7.8	2.2	41.6
9903	Materials used in landscaping or lawn service . . . . .	1 292	1 115 285	114 538	10.3	.4	X
9904	Labor charges for work performed by this establishment . . . . .	2 663	4 007 825	293 806	7.3	1.1	X
9948	All other nonmerchandise receipts (incl receipts from customers for delivery, parts installed in repair, rental or lease of tools & equipment, etc) . . . . .	2 029	4 764 910	197 816	4.2	.7	X
<b>444220</b>	<b>Nursery &amp; garden centers . . . . .</b>	<b>16 432</b>	<b>X</b>	<b>27 608 712</b>	<b>X</b>	<b>100.0</b>	<b>80.1</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	808	1 394 126	61 567	4.4	.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	11	10 159	148	1.5	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	21	59 056	438	.7	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	128	321 222	14 382	4.5	.1	X
0180	Soaps, detergents, & household cleaners . . . . .	11	10 950	113	1.0	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	16	17 040	186	1.1	Z	X
0200	Men's wear . . . . .	994	1 981 646	115 472	5.8	.4	X
0220	Women's, juniors', & misses' wear . . . . .	30	47 389	2 476	5.2	Z	X
0260	Footwear (including accessories) . . . . .	909	1 581 903	36 211	2.3	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	612	1 247 475	29 806	2.4	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	28	26 374	751	2.8	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	13	5 964	55	.9	Z	X
0340	Furniture & sleep equipment . . . . .	692	1 019 268	48 191	4.7	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	840	1 262 463	45 617	3.6	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	30	19 176	535	2.8	Z	X
0420	Books . . . . .	33	33 637	1 770	5.3	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	641	1 183 696	22 617	1.9	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	688	1 075 063	34 604	3.2	.1	X
0580	Recreational vehicles, parts & accessories . . . . .	20	74 847	5 244	7.0	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	2 555	5 425 095	453 697	8.4	1.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	16 432	27 608 712	23 263 860	84.3	84.3	72.8
0621	Cut flowers . . . . .	1 173	1 186 397	164 185	13.8	.6	X
0626	Indoor potted plants & floral items . . . . .	3 760	3 472 858	310 618	8.9	1.1	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) . . . . .	11 062	15 852 606	3 815 690	24.1	13.8	X
0628	Fertilizer, lime, chemicals, & other soil treatments . . . . .	12 140	22 479 849	11 621 087	51.7	42.1	X
0631	Lawn & garden tools . . . . .	5 096	5 821 918	245 361	4.2	.9	X
0636	Lawn & garden machinery, equipment, & parts . . . . .	1 857	3 192 288	257 293	8.1	.9	X
0637	Farm machinery, equipment, & parts . . . . .	1 751	3 858 415	252 137	6.5	.9	X
0638	All other farm supplies . . . . .	7 187	15 463 054	5 926 048	38.3	21.5	X
0639	All other lawn & garden supplies (including fencing) . . . . .	4 202	5 433 372	671 441	12.4	2.4	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	763	1 638 485	78 159	4.8	.3	X
0670	Paint & sundries . . . . .	593	1 396 862	24 033	1.7	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	22	151 844	30 404	20.0	.1	X
0720	Automotive fuels . . . . .	480	2 249 189	329 552	14.7	1.2	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	1 299	3 359 005	76 811	2.3	.3	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	1 416	4 010 301	178 421	4.4	.6	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	1 127	3 503 354	326 637	9.3	1.2	X
0800	Pets, pet foods, & pet supplies . . . . .	3 294	5 037 855	485 595	9.6	1.8	X
0850	All other merchandise . . . . .	2 796	3 081 611	500 002	16.2	1.8	77.0
0876	Pools, pool chemicals, & pool supplies & accessories . . . . .	250	322 436	10 485	3.3	Z	X
0877	Souvenirs & novelty items . . . . .	399	435 521	24 786	5.7	.1	X
0878	Seasonal decorations . . . . .	2 196	2 517 305	221 160	8.8	.8	X
0879	Artificial/silk flowers, plants, & trees . . . . .	1 268	1 557 310	107 000	6.9	.4	X
0881	Craft supplies . . . . .	707	1 027 975	118 723	11.5	.4	X
0883	All other merchandise . . . . .	72	93 778	17 840	19.0	.1	X
9810	All other merchandise . . . . .	2 269	5 175 248	834 549	16.1	3.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	4 141	7 740 120	606 164	7.8	2.2	41.6
9903	Materials used in landscaping or lawn service . . . . .	1 292	1 115 285	114 538	10.3	.4	X
9904	Labor charges for work performed by this establishment . . . . .	2 663	4 007 825	293 806	7.3	1.1	X
9948	All other nonmerchandise receipts (incl receipts from customers for delivery, parts installed in repair, rental or lease of tools & equipment, etc) . . . . .	2 029	4 764 910	197 816	4.2	.7	X
<b>445</b>	<b>Food &amp; beverage stores . . . . .</b>	<b>148 528</b>	<b>X</b>	<b>401 764 499</b>	<b>X</b>	<b>100.0</b>	<b>79.5</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	133 605	390 756 582	285 309 402	73.0	71.0	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	33 302	106 716 013	3 861 746	3.6	1.0	X
0130	Alcoholic drinks (served at this establishment) . . . . .	1 390	911 698	137 901	15.1	Z	X
0140	Packaged liquor, wine, & beer . . . . .	82 863	267 131 952	32 402 537	12.1	8.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	97 112	367 642 710	13 224 410	3.6	3.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	74 282	354 147 102	25 973 728	7.3	6.5	X
0180	Soaps, detergents, & household cleaners . . . . .	67 858	346 998 095	10 410 638	3.0	2.6	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	70 743	348 662 003	10 349 045	3.0	2.6	X
0200	Men's wear . . . . .	1 370	7 777 666	31 116	.4	Z	X
0220	Women's, juniors', & misses' wear . . . . .	1 507	12 474 058	49 398	.4	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	978	7 313 410	16 644	.2	Z	X
0260	Footwear (including accessories) .....	3 182	31 420 176	70 541	.2	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	2 570	26 427 374	23 838	.1	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	568	4 549 728	11 620	.3	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	22	56 313	7 298	13.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	2 190	15 608 413	57 604	.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	14	20 730	585	2.8	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	96	40 707	2 559	6.3	Z	X
0340	Furniture & sleep equipment .....	32	6 148	173	2.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	14 576	107 232 378	1 315 688	1.2	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	1 673	12 426 235	40 392	.3	Z	X
0420	Books .....	8 608	55 272 267	280 980	.5	.1	X
0440	Photographic equipment & supplies .....	6 827	53 143 511	284 039	.5	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	6 103	25 614 937	149 627	.6	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	17	12 793	137	1.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	1 509	2 872 576	41 976	1.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	7 076	58 481 327	377 092	.6	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.....	16 665	166 451 426	1 911 280	1.1	.5	X
0670	Paint & sundries .....	28	31 631	1 706	5.4	Z	X
0720	Automotive fuels .....	2 911	7 545 080	683 761	9.1	.2	X
0730	Automotive lubricants (oil, greases, etc) .....	15 372	48 785 418	230 253	.5	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	191	108 272	6 093	5.6	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	89	74 699	4 917	6.6	Z	X
0800	Pets, pet foods, & pet supplies .....	37 107	202 259 558	3 840 129	1.9	1.0	X
0850	All other merchandise .....	51 778	192 096 449	3 838 597	2.0	1.0	X
9810	All other merchandise .....	19 702	119 378 503	5 152 736	4.3	1.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	20 000	112 877 426	1 662 709	1.5	.4	X
<b>4451</b>	<b>Grocery stores .....</b>	<b>96 542</b>	<b>X</b>	<b>368 250 471</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
0100	Groceries & other foods for human consumption off the premises .....	96 542	368 250 471	274 115 583	74.4	74.4	71.7
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) .....	70 618	353 688 205	50 133 442	14.2	13.6	X
0102	Produce (including fresh & prepackaged fruits & vegetables) .....	66 964	333 008 927	27 571 250	8.3	7.5	X
0103	Frozen foods (including packaged foods sold in a frozen state) .....	65 856	301 514 537	19 159 950	6.4	5.2	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	81 348	310 772 486	29 153 234	9.4	7.9	X
0105	Bakery products baked on premises .....	31 317	230 549 166	5 335 885	2.3	1.4	X
0106	Bakery products not baked on the premises, except frozen .....	58 019	231 416 756	7 310 193	3.2	2.0	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) .....	60 223	305 504 697	13 614 118	4.5	3.7	X
0108	Bottled, canned, or packaged soft drinks .....	72 170	240 938 792	11 893 425	4.9	3.2	X
0109	Candy .....	64 172	215 227 581	3 689 931	1.7	1.0	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) .....	86 033	359 451 128	106 254 155	29.6	28.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	28 160	103 737 267	3 455 458	3.3	.9	68.8
0123	Soup & salad bars .....	11 562	60 027 423	859 143	1.4	.2	X
0124	All other meals & snacks.....	25 047	82 714 925	2 596 315	3.1	.7	X
0130	Alcoholic drinks (served at this establishment) .....	194	203 727	22 670	11.1	Z	X
0140	Packaged liquor, wine, & beer .....	52 148	243 574 386	12 561 536	5.2	3.4	60.8
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	13 110	92 799 645	1 859 288	2.0	.5	X
0142	Wine .....	32 571	177 305 451	3 476 078	2.0	.9	X
0143	Beer & ale .....	50 285	231 683 436	7 226 170	3.1	2.0	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	78 266	352 918 051	12 006 831	3.4	3.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	72 033	352 424 496	25 910 524	7.4	7.0	59.6
0161	Prescriptions .....	12 879	148 692 957	8 885 977	6.0	2.4	X
0162	Nonprescription medicines .....	38 837	185 088 159	2 442 669	1.3	.7	X
0163	Vitamins, minerals, & other dietary supplements .....	19 474	127 594 013	1 630 438	1.3	.4	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	33 491	175 570 782	4 563 455	2.6	1.2	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	17 379	127 425 825	1 607 532	1.3	.4	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	53 216	254 400 687	6 780 435	2.7	1.8	X
0180	Soaps, detergents, & household cleaners .....	66 896	346 122 334	10 396 254	3.0	2.8	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	67 868	346 569 180	10 299 660	3.0	2.8	X
0200	Men's wear .....	1 325	7 749 562	30 642	.4	Z	X
0220	Women's, juniors', & misses' wear .....	1 428	12 447 916	47 699	.4	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	970	7 310 896	16 604	.2	Z	X
0260	Footwear (including accessories) .....	3 169	31 412 237	70 445	.2	Z	X

See footnotes at end of table.

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4451</b>	<b>Grocery stores—Con.</b>						
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	2 567	26 425 789	23 703	.1	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	566	4 547 379	11 596	.3	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	22	56 313	7 298	13.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	1 617	15 373 521	44 698	.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	10	17 841	239	1.3	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	65	19 993	1 308	6.5	Z	X
0340	Furniture & sleep equipment . . . . .	32	6 148	173	2.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	13 690	106 744 772	1 285 057	1.2	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 441	12 180 371	26 978	.2	Z	X
0420	Books . . . . .	7 904	54 648 361	271 842	.5	.1	X
0440	Photographic equipment & supplies . . . . .	6 808	53 134 764	283 970	.5	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	5 346	25 302 612	139 617	.6	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	16	12 706	136	1.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 195	2 751 825	33 299	1.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	7 051	58 470 217	376 365	.6	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	15 919	165 776 843	1 844 930	1.1	.5	X
0670	Paint & sundries . . . . .	28	31 631	1 706	5.4	Z	X
0720	Automotive fuels . . . . .	2 624	7 246 101	618 684	8.5	.2	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	14 887	48 468 245	226 363	.5	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	188	106 313	5 789	5.4	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	82	65 436	2 659	4.1	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	36 864	202 078 092	3 837 547	1.9	1.0	X
0850	All other merchandise . . . . .	45 826	188 642 616	3 721 181	2.0	1.0	79.5
0851	Stationery & computer paper . . . . .	3 268	21 502 326	81 838	.4	Z	X
0852	School supplies . . . . .	10 753	40 778 699	252 268	.6	.1	X
0855	Greeting cards . . . . .	19 208	132 822 431	1 230 326	.9	.3	X
0856	Magazines & newspapers . . . . .	37 147	150 369 329	1 804 528	1.2	.5	X
0866	Ice . . . . .	18 101	33 487 410	259 756	.8	.1	X
0877	Souvenirs & novelty items . . . . .	3 991	10 959 890	88 655	.8	Z	X
0883	All other merchandise . . . . .	67	43 597	3 807	8.7	Z	X
9810	All other merchandise . . . . .	16 134	116 269 161	4 993 985	4.3	1.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	18 230	111 522 606	1 557 251	1.4	.4	78.6
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	7 915	61 866 002	570 768	.9	.2	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) . . . . .	2 772	9 125 601	50 673	.6	Z	X
9917	Receipts from photofinishing performed by this establishment . . . . .	2 677	27 821 141	278 184	1.0	.1	X
9918	Receipts from photofinishing contracted out to other establishments . . . . .	2 728	26 220 585	131 170	.5	Z	X
9929	Receipts from photocopying, faxing, & check cashing services . . . . .	2 847	15 810 954	75 738	.5	Z	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) . . . . .	5 066	25 658 485	450 713	1.8	.1	X
<b>44511</b>	<b>Supermarkets &amp; other grocery (except convenience) stores .</b>	<b>69 461</b>	<b>X</b>	<b>351 402 705</b>	<b>X</b>	<b>100.0</b>	<b>81.3</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	69 461	351 402 705	265 337 575	75.5	75.5	72.9
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) . . . . .	61 000	347 896 754	49 613 711	14.3	14.1	X
0102	Produce (including fresh & prepackaged fruits & vegetables) . . . . .	57 164	326 755 255	27 374 721	8.4	7.8	X
0103	Frozen foods (including packaged foods sold in a frozen state) . . . . .	52 555	292 743 062	18 869 997	6.4	5.4	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) . . . . .	57 259	295 504 774	27 852 132	9.4	7.9	X
0105	Bakery products baked on premises . . . . .	28 867	228 844 948	5 266 035	2.3	1.5	X
0106	Bakery products not baked on the premises, except frozen . . . . .	39 466	219 031 039	6 688 964	3.1	1.9	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) . . . . .	45 938	296 006 873	12 875 439	4.4	3.7	X
0108	Bottled, canned, or packaged soft drinks . . . . .	47 990	225 723 814	10 216 868	4.5	2.9	X
0109	Candy . . . . .	40 899	200 770 899	2 898 095	1.4	.8	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) . . . . .	62 604	344 489 187	103 681 613	30.1	29.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	15 238	94 380 211	2 481 091	2.6	.7	69.6
0123	Soup & salad bars . . . . .	7 539	57 172 539	686 344	1.2	.2	X
0124	All other meals & snacks . . . . .	12 763	73 789 728	1 794 747	2.4	.5	X
0130	Alcoholic drinks (served at this establishment) . . . . .	134	180 710	18 298	10.1	Z	X
0140	Packaged liquor, wine, & beer . . . . .	33 905	232 243 885	10 632 138	4.6	3.0	61.4
0141	Distilled spirits (including liquor, brandy, & liqueurs) . . . . .	10 183	90 710 763	1 715 387	1.9	.5	X
0142	Wine . . . . .	21 737	169 887 066	3 294 297	1.9	.9	X
0143	Beer & ale . . . . .	32 298	220 534 483	5 622 454	2.5	1.6	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	54 473	337 767 905	8 885 306	2.6	2.5	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	53 391	340 006 025	25 513 159	7.5	7.3	60.4
0161	Prescriptions . . . . .	12 374	148 335 850	8 861 774	6.0	2.5	X
0162	Nonprescription medicines . . . . .	28 780	179 119 466	2 348 744	1.3	.7	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	17 171	125 896 390	1 611 954	1.3	.5	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	24 632	168 514 334	4 448 564	2.6	1.3	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	15 388	126 024 415	1 584 382	1.3	.5	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	39 705	245 987 790	6 657 723	2.7	1.9	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44511</b>	<b>Supermarkets &amp; other grocery (except convenience) stores</b> —Con.						
0180	Soaps, detergents, & household cleaners .....	52 573	337 529 200	10 242 978	3.0	2.9	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	52 845	337 884 465	10 142 075	3.0	2.9	X
0200	Men's wear .....	1 012	7 502 339	23 236	.3	Z	X
0220	Women's, juniors', & misses' wear .....	1 202	12 246 551	41 351	.3	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	787	7 165 633	14 732	.2	Z	X
0260	Footwear (including accessories) .....	2 941	31 215 376	66 837	.2	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	2 439	26 347 497	23 046	.1	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	523	4 538 070	11 501	.3	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	21	54 795	7 283	13.3	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	1 527	15 319 379	43 942	.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	10	17 841	239	1.3	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	50	12 167	474	3.9	Z	X
0340	Furniture & sleep equipment .....	32	6 148	173	2.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	13 092	106 191 690	1 278 424	1.2	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	1 227	11 970 471	23 433	.2	Z	X
0420	Books .....	5 662	52 902 767	237 381	.4	.1	X
0440	Photographic equipment & supplies .....	5 034	51 760 939	270 131	.5	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	3 202	23 699 293	122 318	.5	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	16	12 706	136	1.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	669	2 517 914	21 569	.9	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	6 439	58 121 492	370 034	.6	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	15 379	165 384 797	1 839 176	1.1	.5	X
0670	Paint & sundries .....	28	31 631	1 706	5.4	Z	X
0720	Automotive fuels .....	1 912	6 734 186	529 419	7.9	.2	X
0730	Automotive lubricants (oil, greases, etc) .....	6 597	42 888 656	147 833	.3	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	84	59 643	2 612	4.4	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	57	46 133	2 156	4.7	Z	X
0800	Pets, pet foods, & pet supplies .....	29 760	198 001 766	3 770 982	1.9	1.1	X
0850	All other merchandise .....	27 578	176 432 203	3 189 609	1.8	.9	80.9
0851	Stationery & computer paper .....	2 377	20 636 924	73 891	.4	Z	X
0852	School supplies .....	7 556	38 835 081	234 149	.6	.1	X
0855	Greeting cards .....	16 410	131 055 265	1 208 992	.9	.3	X
0856	Magazines & newspapers .....	21 016	139 062 977	1 438 335	1.0	.4	X
0866	Ice .....	8 152	27 503 854	177 661	.6	.1	X
0877	Souvenirs & novelty items .....	1 767	9 448 713	52 918	.6	Z	X
0883	All other merchandise .....	49	32 168	3 660	11.4	Z	X
9810	All other merchandise .....	11 068	112 192 079	4 683 224	4.2	1.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	12 216	106 685 606	1 426 945	1.3	.4	80.0
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals .....	6 474	61 186 158	543 403	.9	.2	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	1 049	7 801 558	19 185	.2	Z	X
9917	Receipts from photofinishing performed by this establishment .....	2 673	27 815 941	278 084	1.0	.1	X
9918	Receipts from photofinishing contracted out to other establishments ..	2 558	26 053 884	129 400	.5	Z	X
9929	Receipts from photocopying, faxing, & check cashing services .....	1 774	14 955 204	59 300	.4	Z	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) .....	2 900	23 565 077	397 573	1.7	.1	X
<b>445110</b>	<b>Supermarkets &amp; other grocery (except convenience) stores</b>	<b>69 461</b>	<b>X</b>	<b>351 402 705</b>	<b>X</b>	<b>100.0</b>	<b>81.3</b>
0100	Groceries & other foods for human consumption off the premises .....	69 461	351 402 705	265 337 575	75.5	75.5	72.9
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) .....	61 000	347 896 754	49 613 711	14.3	14.1	X
0102	Produce (including fresh & prepackaged fruits & vegetables) .....	57 164	326 755 255	27 374 721	8.4	7.8	X
0103	Frozen foods (including packaged foods sold in a frozen state) .....	52 555	292 743 062	18 869 997	6.4	5.4	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	57 259	295 504 774	27 852 132	9.4	7.9	X
0105	Bakery products baked on premises .....	28 867	228 844 948	5 266 035	2.3	1.5	X
0106	Bakery products not baked on the premises, except frozen .....	39 466	219 031 039	6 688 964	3.1	1.9	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) .....	45 938	296 006 873	12 875 439	4.4	3.7	X
0108	Bottled, canned, or packaged soft drinks .....	47 990	225 723 814	10 216 868	4.5	2.9	X
0109	Candy .....	40 899	200 770 899	2 898 095	1.4	.8	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) .....	62 604	344 489 187	103 681 613	30.1	29.5	X
0120	Meals, unpackage snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	15 238	94 380 211	2 481 091	2.6	.7	69.6
0123	Soup & salad bars .....	7 539	57 172 539	686 344	1.2	.2	X
0124	All other meals & snacks .....	12 763	73 789 728	1 794 747	2.4	.5	X
0130	Alcoholic drinks (served at this establishment) .....	134	180 710	18 298	10.1	Z	X
0140	Packaged liquor, wine, & beer .....	33 905	232 243 885	10 632 138	4.6	3.0	61.4
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	10 183	90 710 763	1 715 387	1.9	.5	X
0142	Wine .....	21 737	169 887 066	3 294 297	1.9	.9	X
0143	Beer & ale .....	32 298	220 534 483	5 622 454	2.5	1.6	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	54 473	337 767 905	8 885 306	2.6	2.5	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>445110</b>	<b>Supermarkets &amp; other grocery (except convenience) stores—Con.</b>						
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	53 391	340 006 025	25 513 159	7.5	7.3	60.4
0161	Prescriptions . . . . .	12 374	148 335 850	8 861 774	6.0	2.5	X
0162	Nonprescription medicines . . . . .	28 780	179 119 466	2 348 744	1.3	.7	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	17 171	125 896 390	1 611 954	1.3	.5	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	24 632	168 514 334	4 448 564	2.6	1.3	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	15 388	126 024 415	1 584 382	1.3	.5	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	39 705	245 987 790	6 657 723	2.7	1.9	X
0180	Soaps, detergents, & household cleaners . . . . .	52 573	337 529 200	10 242 978	3.0	2.9	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	52 845	337 884 465	10 142 075	3.0	2.9	X
0200	Men's wear . . . . .	1 012	7 502 339	23 236	.3	Z	X
0220	Women's, juniors', & misses' wear . . . . .	1 202	12 246 551	41 351	.3	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	787	7 165 633	14 732	.2	Z	X
0260	Footwear (including accessories) . . . . .	2 941	31 215 376	66 837	.2	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	2 439	26 347 497	23 046	.1	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	523	4 538 070	11 501	.3	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	21	54 795	7 283	13.3	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	1 527	15 319 379	43 942	.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	10	17 841	239	1.3	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	50	12 167	474	3.9	Z	X
0340	Furniture & sleep equipment . . . . .	32	6 148	173	2.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	13 092	106 191 690	1 278 424	1.2	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 227	11 970 471	23 433	.2	Z	X
0420	Books . . . . .	5 662	52 902 767	237 381	.4	.1	X
0440	Photographic equipment & supplies . . . . .	5 034	51 760 939	270 131	.5	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	3 202	23 699 293	122 318	.5	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	16	12 706	136	1.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	669	2 517 914	21 569	.9	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	6 439	58 121 492	370 034	.6	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	15 379	165 384 797	1 839 176	1.1	.5	X
0670	Paint & sundries . . . . .	28	31 631	1 706	5.4	Z	X
0720	Automotive fuels . . . . .	1 912	6 734 186	529 419	7.9	.2	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	6 597	42 888 656	147 833	.3	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	84	59 643	2 612	4.4	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	57	46 133	2 156	4.7	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	29 760	198 001 766	3 770 982	1.9	1.1	X
0850	All other merchandise . . . . .	27 578	176 432 203	3 189 609	1.8	.9	80.9
0851	Stationery & computer paper . . . . .	2 377	20 636 924	73 891	.4	Z	X
0852	School supplies . . . . .	7 556	38 835 081	234 149	.6	.1	X
0855	Greeting cards . . . . .	16 410	131 055 265	1 208 992	.9	.3	X
0856	Magazines & newspapers . . . . .	21 016	139 062 977	1 438 335	1.0	.4	X
0866	Ice . . . . .	8 152	27 503 854	177 661	.6	.1	X
0877	Souvenirs & novelty items . . . . .	1 767	9 448 713	52 918	.6	Z	X
0883	All other merchandise . . . . .	49	32 168	3 660	11.4	Z	X
9810	All other merchandise . . . . .	11 068	112 192 079	4 683 224	4.2	1.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	12 216	106 685 606	1 426 945	1.3	.4	80.0
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	6 474	61 186 158	543 403	.9	.2	X
9913	Receipts from coin-operated amusement machines (excluding receipts from photofinishing machines operated by others) . . . . .	1 049	7 801 558	19 185	.2	Z	X
9917	Receipts from photofinishing performed by this establishment . . . . .	2 673	27 815 941	278 084	1.0	.1	X
9918	Receipts from photofinishing contracted out to other establishments . . . . .	2 558	26 053 884	129 400	.5	Z	X
9929	Receipts from photocopying, faxing, & check cashing services . . . . .	1 774	14 955 204	59 300	.4	Z	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) . . . . .	2 900	23 565 077	397 573	1.7	.1	X
<b>44512</b>	<b>Convenience stores . . . . .</b>	<b>27 081</b>	<b>X</b>	<b>16 847 766</b>	<b>X</b>	<b>100.0</b>	<b>52.3</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	27 081	16 847 766	8 778 008	52.1	52.1	46.6
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) . . . . .	9 618	5 791 451	519 731	9.0	3.1	X
0102	Produce (including fresh & prepackaged fruits & vegetables) . . . . .	9 800	6 253 672	196 529	3.1	1.2	X
0103	Frozen foods (including packaged foods sold in a frozen state) . . . . .	13 301	8 771 475	289 953	3.3	1.7	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) . . . . .	24 089	15 267 712	1 301 102	8.5	7.7	X
0105	Bakery products baked on premises . . . . .	2 450	1 704 218	69 850	4.1	.4	X
0106	Bakery products not baked on the premises, except frozen . . . . .	18 553	12 385 717	621 229	5.0	3.7	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) . . . . .	14 285	9 497 824	738 679	7.8	4.4	X
0108	Bottled, canned, or packaged soft drinks . . . . .	24 180	15 214 978	1 676 557	11.0	10.0	X
0109	Candy . . . . .	23 273	14 456 682	791 836	5.5	4.7	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) . . . . .	23 429	14 961 941	2 572 542	17.2	15.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	12 922	9 357 056	974 367	10.4	5.8	48.4
0123	Soup & salad bars . . . . .	4 023	2 854 884	172 799	6.1	1.0	X
0124	All other meals & snacks . . . . .	12 283	8 925 197	801 568	9.0	4.8	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44512</b>	<b>Convenience stores—Con.</b>						
0130	Alcoholic drinks (served at this establishment) .....	60	23 017	4 372	19.0	Z	X
0140	Packaged liquor, wine, & beer .....	18 243	11 330 501	1 929 398	17.0	11.5	48.2
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	2 927	2 088 882	143 901	6.9	.9	X
0142	Wine .....	10 834	7 418 385	181 781	2.5	1.1	X
0143	Beer & ale .....	17 988	11 148 953	1 603 716	14.4	9.5	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	23 793	15 150 146	3 121 525	20.6	18.5	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	18 642	12 418 471	397 365	3.2	2.4	44.6
0161	Prescriptions .....	505	357 107	24 203	6.8	.1	X
0162	Nonprescription medicines .....	10 056	5 968 693	93 925	1.6	.6	X
0163	Vitamins, minerals, & other dietary supplements .....	2 304	1 697 623	18 484	1.1	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	8 859	7 056 448	114 891	1.6	.7	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	1 991	1 401 410	23 150	1.7	.1	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	13 511	8 412 897	122 712	1.5	.7	X
0180	Soaps, detergents, & household cleaners .....	14 323	8 593 134	153 276	1.8	.9	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	15 023	8 684 715	157 585	1.8	.9	X
0200	Men's wear .....	313	247 223	7 406	3.0	Z	X
0220	Women's, juniors', & misses' wear .....	226	201 365	6 348	3.2	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	183	145 263	1 872	1.3	Z	X
0260	Footwear (including accessories) .....	228	196 861	3 608	1.8	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	128	78 292	657	.8	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	43	9 309	95	1.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	90	54 142	756	1.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	15	7 826	834	10.7	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	598	553 082	6 633	1.2	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	214	209 900	3 545	1.7	Z	X
0420	Books .....	2 242	1 745 594	34 461	2.0	.2	X
0440	Photographic equipment & supplies .....	1 774	1 373 825	13 839	1.0	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	2 144	1 603 319	17 299	1.1	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	526	233 911	11 730	5.0	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	612	348 725	6 331	1.8	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	540	392 046	5 754	1.5	Z	X
0720	Automotive fuels .....	712	511 915	89 265	17.4	.5	X
0730	Automotive lubricants (oil, greases, etc) .....	8 290	5 579 589	78 530	1.4	.5	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	104	46 670	3 177	6.8	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	25	19 303	503	2.6	Z	X
0800	Pets, pet foods, & pet supplies .....	7 104	4 076 326	66 565	1.6	.4	X
0850	All other merchandise .....	18 248	12 210 413	531 572	4.4	3.2	51.3
0851	Stationery & computer paper .....	891	865 402	7 947	.9	Z	X
0852	School supplies .....	3 197	1 943 618	18 119	.9	.1	X
0855	Greeting cards .....	2 797	1 767 166	21 334	1.2	.1	X
0856	Magazines & newspapers .....	16 131	11 306 352	366 193	3.2	2.2	X
0866	Ice .....	9 949	5 983 556	82 095	1.4	.5	X
0877	Souvenirs & novelty items .....	2 224	1 511 177	35 737	2.4	.2	X
0883	All other merchandise .....	18	11 429	147	1.3	Z	X
9810	All other merchandise .....	5 066	4 077 082	310 761	7.6	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 014	4 837 000	130 306	2.7	.8	50.1
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals .....	1 441	679 844	27 365	4.0	.2	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	1 723	1 324 043	31 488	2.4	.2	X
9918	Receipts from photofinishing contracted out to other establishments ..	171	166 701	1 770	1.1	Z	X
9929	Receipts from photocopying, faxing, & check cashing services .....	1 072	855 750	16 438	1.9	.1	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) .....	2 166	2 093 408	53 140	2.5	.3	X
<b>445120</b>	<b>Convenience stores .....</b>	<b>27 081</b>	<b>X</b>	<b>16 847 766</b>	<b>X</b>	<b>100.0</b>	<b>52.3</b>
0100	Groceries & other foods for human consumption off the premises .....	27 081	16 847 766	8 778 008	52.1	52.1	46.6
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) .....	9 618	5 791 451	519 731	9.0	3.1	X
0102	Produce (including fresh & prepackaged fruits & vegetables) .....	9 800	6 253 672	196 529	3.1	1.2	X
0103	Frozen foods (including packaged foods sold in a frozen state) .....	13 301	8 771 475	289 953	3.3	1.7	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	24 089	15 267 712	1 301 102	8.5	7.7	X
0105	Bakery products baked on premises .....	2 450	1 704 218	69 850	4.1	.4	X
0106	Bakery products not baked on the premises, except frozen .....	18 553	12 385 717	621 229	5.0	3.7	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) .....	14 285	9 497 824	738 679	7.8	4.4	X
0108	Bottled, canned, or packaged soft drinks .....	24 180	15 214 978	1 676 557	11.0	10.0	X
0109	Candy .....	23 273	14 456 682	791 836	5.5	4.7	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) .....	23 429	14 961 941	2 572 542	17.2	15.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	12 922	9 357 056	974 367	10.4	5.8	48.4
0123	Soup & salad bars .....	4 023	2 854 884	172 799	6.1	1.0	X
0124	All other meals & snacks .....	12 283	8 925 197	801 568	9.0	4.8	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>445120</b>	<b>Convenience stores—Con.</b>						
0130	Alcoholic drinks (served at this establishment) .....	60	23 017	4 372	19.0	Z	X
0140	Packaged liquor, wine, & beer .....	18 243	11 330 501	1 929 398	17.0	11.5	48.2
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	2 927	2 088 882	143 901	6.9	.9	X
0142	Wine .....	10 834	7 418 385	181 781	2.5	1.1	X
0143	Beer & ale .....	17 988	11 148 953	1 603 716	14.4	9.5	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	23 793	15 150 146	3 121 525	20.6	18.5	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	18 642	12 418 471	397 365	3.2	2.4	44.6
0161	Prescriptions .....	505	357 107	24 203	6.8	.1	X
0162	Nonprescription medicines .....	10 056	5 968 693	93 925	1.6	.6	X
0163	Vitamins, minerals, & other dietary supplements .....	2 304	1 697 623	18 484	1.1	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	8 859	7 056 448	114 891	1.6	.7	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	1 991	1 401 410	23 150	1.7	.1	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	13 511	8 412 897	122 712	1.5	.7	X
0180	Soaps, detergents, & household cleaners .....	14 323	8 593 134	153 276	1.8	.9	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	15 023	8 684 715	157 585	1.8	.9	X
0200	Men's wear .....	313	247 223	7 406	3.0	Z	X
0220	Women's, juniors', & misses' wear .....	226	201 365	6 348	3.2	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	183	145 263	1 872	1.3	Z	X
0260	Footwear (including accessories) .....	228	196 861	3 608	1.8	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	128	78 292	657	.8	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	43	9 309	95	1.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	90	54 142	756	1.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	15	7 826	834	10.7	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	598	553 082	6 633	1.2	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	214	209 900	3 545	1.7	Z	X
0420	Books .....	2 242	1 745 594	34 461	2.0	.2	X
0440	Photographic equipment & supplies .....	1 774	1 373 825	13 839	1.0	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	2 144	1 603 319	17 299	1.1	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	526	233 911	11 730	5.0	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	612	348 725	6 331	1.8	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	540	392 046	5 754	1.5	Z	X
0720	Automotive fuels .....	712	511 915	89 265	17.4	.5	X
0730	Automotive lubricants (oil, greases, etc) .....	8 290	5 579 589	78 530	1.4	.5	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	104	46 670	3 177	6.8	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	25	19 303	503	2.6	Z	X
0800	Pets, pet foods, & pet supplies .....	7 104	4 076 326	66 565	1.6	.4	X
0850	All other merchandise .....	18 248	12 210 413	531 572	4.4	3.2	51.3
0851	Stationery & computer paper .....	891	865 402	7 947	.9	Z	X
0852	School supplies .....	3 197	1 943 618	18 119	.9	.1	X
0855	Greeting cards .....	2 797	1 767 166	21 334	1.2	.1	X
0856	Magazines & newspapers .....	16 131	11 306 352	366 193	3.2	2.2	X
0866	Ice .....	9 949	5 983 556	82 095	1.4	.5	X
0877	Souvenirs & novelty items .....	2 224	1 511 177	35 737	2.4	.2	X
0883	All other merchandise .....	18	11 429	147	1.3	Z	X
9810	All other merchandise .....	5 066	4 077 082	310 761	7.6	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 014	4 837 000	130 306	2.7	.8	50.1
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals .....	1 441	679 844	27 365	4.0	.2	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	1 723	1 324 043	31 488	2.4	.2	X
9918	Receipts from photofinishing contracted out to other establishments ..	171	166 701	1 770	1.1	Z	X
9929	Receipts from photocopying, faxing, & check cashing services .....	1 072	855 750	16 438	1.9	.1	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) .....	2 166	2 093 408	53 140	2.5	.3	X
<b>4452</b>	<b>Specialty food stores .....</b>	<b>22 373</b>	<b>X</b>	<b>10 829 908</b>	<b>X</b>	<b>100.0</b>	<b>66.3</b>
0100	Groceries & other foods for human consumption off the premises .....	22 373	10 829 908	10 224 077	94.4	94.4	61.1
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) .....	8 637	5 605 350	3 971 253	70.8	36.7	X
0102	Produce (including fresh & prepackaged fruits & vegetables) .....	4 980	3 637 098	1 791 886	49.3	16.5	X
0103	Frozen foods (including packaged foods sold in a frozen state) .....	3 254	2 441 034	297 158	12.2	2.7	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	6 111	3 528 261	462 586	13.1	4.3	X
0105	Bakery products baked on premises .....	1 425	820 076	72 490	8.8	.7	X
0106	Bakery products not baked on the premises, except frozen .....	6 106	2 983 486	867 984	29.1	8.0	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) .....	4 634	2 922 654	677 460	23.2	6.3	X
0108	Bottled, canned, or packaged soft drinks .....	5 246	2 719 010	206 624	7.6	1.9	X
0109	Candy .....	6 933	2 863 857	1 132 423	39.5	10.5	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) .....	6 708	3 646 110	744 213	20.4	6.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	2 635	1 362 505	228 754	16.8	2.1	62.2
0123	Soup & salad bars .....	656	370 724	43 288	11.7	.4	X
0124	All other meals & snacks .....	2 328	1 206 860	185 466	15.4	1.7	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4452</b>	<b>Specialty food stores—Con.</b>						
0140	Packaged liquor, wine, & beer .....	1 102	873 446	62 999	7.2	.6	62.6
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	130	141 795	5 443	3.8	.1	X
0142	Wine .....	542	434 807	20 965	4.8	.2	X
0143	Beer & ale .....	934	728 609	36 545	5.0	.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	1 099	739 310	36 233	4.9	.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	690	684 571	23 872	3.5	.2	37.4
0162	Nonprescription medicines .....	131	111 525	1 475	1.3	Z	X
0163	Vitamins, minerals, & other dietary supplements .....	102	139 498	7 086	5.1	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	217	151 168	5 625	3.7	.1	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	168	176 958	3 126	1.8	Z	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	488	516 062	6 156	1.2	.1	X
0180	Soaps, detergents, & household cleaners .....	688	734 321	12 577	1.7	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	880	840 435	14 819	1.8	.1	X
0200	Men's wear .....	26	22 491	333	1.5	Z	X
0220	Women's, juniors', & misses' wear .....	63	22 818	1 626	7.1	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	8	2 514	40	1.6	Z	X
0260	Footwear (including accessories) .....	10	7 815	94	1.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	474	196 303	12 466	6.4	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	684	290 687	27 204	9.4	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	96	23 990	808	3.4	Z	X
0420	Books .....	159	66 839	1 281	1.9	Z	X
0440	Photographic equipment & supplies .....	18	5 978	68	1.1	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	290	107 866	6 280	5.8	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	13	7 275	1 485	20.4	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	20	8 364	465	5.6	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	735	664 764	65 506	9.9	.6	X
0720	Automotive fuels .....	7	4 387	769	17.5	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	27	19 169	120	.6	Z	X
0800	Pets, pet foods, & pet supplies .....	128	128 276	2 027	1.6	Z	X
0850	All other merchandise .....	1 848	751 711	49 103	6.5	.5	64.3
0851	Stationery & computer paper .....	23	8 257	245	3.0	Z	X
0852	School supplies .....	41	41 382	300	.7	Z	X
0855	Greeting cards .....	348	146 880	8 331	5.7	.1	X
0856	Magazines & newspapers .....	378	225 089	3 775	1.7	Z	X
0866	Ice .....	254	165 462	3 273	2.0	Z	X
0877	Souvenirs & novelty items .....	1 150	361 198	32 285	8.9	.3	X
0883	All other merchandise .....	35	6 362	866	13.6	Z	X
9810	All other merchandise .....	762	428 328	36 518	8.5	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	339	190 731	19 615	10.3	.2	46.3
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals .....	57	23 525	2 217	9.4	Z	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	11	3 865	28	.7	Z	X
9918	Receipts from photofinishing contracted out to other establishments ..	17	5 108	482	9.4	Z	X
9929	Receipts from photocopying, faxing, & check cashing services .....	7	2 622	12	.5	Z	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) .....	249	155 577	16 876	10.8	.2	X
<b>44521</b>	<b>Meat markets .....</b>	<b>7 214</b>	<b>X</b>	<b>4 347 021</b>	<b>X</b>	<b>100.0</b>	<b>67.2</b>
0100	Groceries & other foods for human consumption off the premises .....	7 214	4 347 021	4 168 100	95.9	95.9	63.1
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) .....	5 958	3 838 842	2 957 543	77.0	68.0	X
0102	Produce (including fresh & prepackaged fruits & vegetables) .....	1 430	1 273 673	93 369	7.3	2.1	X
0103	Frozen foods (including packaged foods sold in a frozen state) .....	2 072	1 575 113	208 592	13.2	4.8	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	2 131	1 564 040	72 323	4.6	1.7	X
0105	Bakery products baked on premises .....	698	386 266	24 491	6.3	.6	X
0106	Bakery products not baked on the premises, except frozen .....	1 368	976 978	34 436	3.5	.8	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) .....	3 656	2 151 194	588 560	27.4	13.5	X
0108	Bottled, canned, or packaged soft drinks .....	1 761	1 165 282	41 629	3.6	1.0	X
0109	Candy .....	1 079	727 546	18 786	2.6	.4	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) .....	1 928	1 409 994	128 371	9.1	3.0	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	1 205	674 921	95 550	14.2	2.2	65.1
0123	Soup & salad bars .....	346	147 809	26 001	17.6	.6	X
0124	All other meals & snacks .....	1 034	602 125	69 549	11.6	1.6	X
0140	Packaged liquor, wine, & beer .....	484	397 485	25 545	6.4	.6	63.0
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	53	35 629	1 954	5.5	Z	X
0142	Wine .....	221	154 911	7 986	5.2	.2	X
0143	Beer & ale .....	445	365 515	15 585	4.3	.4	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	359	371 840	9 739	2.6	.2	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44521</b>	<b>Meat markets—Con.</b>						
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	338	451 821	7 986	1.8	.2	49.7
0162	Nonprescription medicines . . . . .	53	92 042	1 043	1.1	Z	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	12	42 339	221	.5	Z	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	27	63 530	869	1.4	Z	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	37	83 709	770	.9	Z	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	314	415 644	5 083	1.2	.1	X
0180	Soaps, detergents, & household cleaners . . . . .	399	518 316	8 279	1.6	.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	474	558 937	9 039	1.6	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	34	39 313	781	2.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	8	13 599	110	.8	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	17	12 934	372	2.9	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	12	12 973	82	.6	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	75	86 750	1 257	1.4	Z	X
0850	All other merchandise . . . . .	202	201 409	2 682	1.3	.1	63.5
0852	School supplies . . . . .	29	36 262	264	.7	Z	X
0855	Greeting cards . . . . .	25	50 309	279	.6	Z	X
0856	Magazines & newspapers . . . . .	98	100 699	1 008	1.0	Z	X
0866	Ice . . . . .	102	89 087	904	1.0	Z	X
0877	Souvenirs & novelty items . . . . .	19	16 329	205	1.3	Z	X
9810	All other merchandise . . . . .	189	105 325	8 078	7.7	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	149	93 157	8 965	9.6	.2	62.5
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	40	15 686	1 442	9.2	Z	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) . . . . .	110	77 471	7 523	9.7	.2	X
<b>445210</b>	<b>Meat markets . . . . .</b>	<b>7 214</b>	<b>X</b>	<b>4 347 021</b>	<b>X</b>	<b>100.0</b>	<b>67.2</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	7 214	4 347 021	4 168 100	95.9	95.9	63.1
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) . . . . .	5 958	3 838 842	2 957 543	77.0	68.0	X
0102	Produce (including fresh & prepackaged fruits & vegetables) . . . . .	1 430	1 273 673	93 369	7.3	2.1	X
0103	Frozen foods (including packaged foods sold in a frozen state) . . . . .	2 072	1 575 113	208 592	13.2	4.8	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) . . . . .	2 131	1 564 040	72 323	4.6	1.7	X
0105	Bakery products baked on premises . . . . .	698	386 266	24 491	6.3	.6	X
0106	Bakery products not baked on the premises, except frozen . . . . .	1 368	976 978	34 436	3.5	.8	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) . . . . .	3 656	2 151 194	588 560	27.4	13.5	X
0108	Bottled, canned, or packaged soft drinks . . . . .	1 761	1 165 282	41 629	3.6	1.0	X
0109	Candy . . . . .	1 079	727 546	18 786	2.6	.4	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) . . . . .	1 928	1 409 994	128 371	9.1	3.0	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	1 205	674 921	95 550	14.2	2.2	65.1
0123	Soup & salad bars . . . . .	346	147 809	26 001	17.6	.6	X
0124	All other meals & snacks . . . . .	1 034	602 125	69 549	11.6	1.6	X
0140	Packaged liquor, wine, & beer . . . . .	484	397 485	25 545	6.4	.6	63.0
0141	Distilled spirits (including liquor, brandy, & liqueurs) . . . . .	53	35 629	1 954	5.5	Z	X
0142	Wine . . . . .	221	154 911	7 986	5.2	.2	X
0143	Beer & ale . . . . .	445	365 515	15 585	4.3	.4	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	359	371 840	9 739	2.6	.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	338	451 821	7 986	1.8	.2	49.7
0162	Nonprescription medicines . . . . .	53	92 042	1 043	1.1	Z	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	12	42 339	221	.5	Z	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	27	63 530	869	1.4	Z	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	37	83 709	770	.9	Z	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	314	415 644	5 083	1.2	.1	X
0180	Soaps, detergents, & household cleaners . . . . .	399	518 316	8 279	1.6	.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	474	558 937	9 039	1.6	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	34	39 313	781	2.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	8	13 599	110	.8	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	17	12 934	372	2.9	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	12	12 973	82	.6	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	75	86 750	1 257	1.4	Z	X
0850	All other merchandise . . . . .	202	201 409	2 682	1.3	.1	63.5
0852	School supplies . . . . .	29	36 262	264	.7	Z	X
0855	Greeting cards . . . . .	25	50 309	279	.6	Z	X
0856	Magazines & newspapers . . . . .	98	100 699	1 008	1.0	Z	X
0866	Ice . . . . .	102	89 087	904	1.0	Z	X
0877	Souvenirs & novelty items . . . . .	19	16 329	205	1.3	Z	X
9810	All other merchandise . . . . .	189	105 325	8 078	7.7	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>445210</b>	<b>Meat markets—Con.</b>						
9900	Nonmerchandise receipts, excluding sales & other taxes	149	93 157	8 965	9.6	.2	62.5
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	40	15 686	1 442	9.2	Z	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc)	110	77 471	7 523	9.7	.2	X
<b>44522</b>	<b>Fish &amp; seafood markets</b>	<b>1 634</b>	<b>X</b>	<b>1 037 553</b>	<b>X</b>	<b>100.0</b>	<b>71.3</b>
0100	Groceries & other foods for human consumption off the premises	1 634	1 037 553	992 775	95.7	95.7	66.3
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration)	1 634	1 037 553	920 155	88.7	88.7	X
0102	Produce (including fresh & prepackaged fruits & vegetables)	135	93 377	5 172	5.5	.5	X
0103	Frozen foods (including packaged foods sold in a frozen state)	300	197 857	43 761	22.1	4.2	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc)	81	46 337	1 500	3.2	.1	X
0105	Bakery products baked on premises	12	11 502	76	.7	Z	X
0106	Bakery products not baked on the premises, except frozen	64	35 442	1 074	3.0	.1	X
0107	Delicatessen items (including deli meats & other service delicatessen items only)	78	52 781	4 886	9.3	.5	X
0108	Bottled, canned, or packaged soft drinks	228	112 389	3 186	2.8	.3	X
0109	Candy	55	26 853	488	1.8	Z	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items)	278	188 371	12 477	6.6	1.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	172	124 472	27 348	22.0	2.6	60.8
0123	Soup & salad bars	39	54 538	5 955	10.9	.6	X
0124	All other meals & snacks	153	102 570	21 393	20.9	2.1	X
0140	Packaged liquor, wine, & beer	136	128 694	6 741	5.2	.7	69.7
0141	Distilled spirits (including liquor, brandy, & liqueurs)	10	25 925	665	2.6	.1	X
0142	Wine	47	60 235	1 190	2.0	.1	X
0143	Beer & ale	116	105 074	4 886	4.7	.5	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	35	38 305	6 137	16.0	.6	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	12	4 245	169	4.0	Z	27.2
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs)	6	2 562	58	2.3	Z	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc)	10	2 992	67	2.2	Z	X
0180	Soaps, detergents, & household cleaners	19	9 120	166	1.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	32	18 035	259	1.4	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	20	14 909	243	1.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	12	7 157	1 426	19.9	.1	X
0850	All other merchandise	25	18 880	387	2.1	Z	65.3
0856	Magazines & newspapers	11	7 199	101	1.4	Z	X
0866	Ice	17	15 511	259	1.7	Z	X
9810	All other merchandise	13	6 438	131	2.0	Z	X
9900	Nonmerchandise receipts, excluding sales & other taxes	13	8 253	1 244	15.1	.1	63.8
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc)	11	7 091	1 175	16.6	.1	X
<b>445220</b>	<b>Fish &amp; seafood markets</b>	<b>1 634</b>	<b>X</b>	<b>1 037 553</b>	<b>X</b>	<b>100.0</b>	<b>71.3</b>
0100	Groceries & other foods for human consumption off the premises	1 634	1 037 553	992 775	95.7	95.7	66.3
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration)	1 634	1 037 553	920 155	88.7	88.7	X
0102	Produce (including fresh & prepackaged fruits & vegetables)	135	93 377	5 172	5.5	.5	X
0103	Frozen foods (including packaged foods sold in a frozen state)	300	197 857	43 761	22.1	4.2	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc)	81	46 337	1 500	3.2	.1	X
0105	Bakery products baked on premises	12	11 502	76	.7	Z	X
0106	Bakery products not baked on the premises, except frozen	64	35 442	1 074	3.0	.1	X
0107	Delicatessen items (including deli meats & other service delicatessen items only)	78	52 781	4 886	9.3	.5	X
0108	Bottled, canned, or packaged soft drinks	228	112 389	3 186	2.8	.3	X
0109	Candy	55	26 853	488	1.8	Z	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items)	278	188 371	12 477	6.6	1.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	172	124 472	27 348	22.0	2.6	60.8
0123	Soup & salad bars	39	54 538	5 955	10.9	.6	X
0124	All other meals & snacks	153	102 570	21 393	20.9	2.1	X
0140	Packaged liquor, wine, & beer	136	128 694	6 741	5.2	.7	69.7
0141	Distilled spirits (including liquor, brandy, & liqueurs)	10	25 925	665	2.6	.1	X
0142	Wine	47	60 235	1 190	2.0	.1	X
0143	Beer & ale	116	105 074	4 886	4.7	.5	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	35	38 305	6 137	16.0	.6	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	12	4 245	169	4.0	Z	27.2
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs)	6	2 562	58	2.3	Z	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc)	10	2 992	67	2.2	Z	X
0180	Soaps, detergents, & household cleaners	19	9 120	166	1.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	32	18 035	259	1.4	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>445220</b>	<b>Fish &amp; seafood markets—Con.</b>						
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	20	14 909	243	1.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	12	7 157	1 426	19.9	.1	X
0850	All other merchandise . . . . .	25	18 880	387	2.1	Z	65.3
0856	Magazines & newspapers . . . . .	11	7 199	101	1.4	Z	X
0866	Ice . . . . .	17	15 511	259	1.7	Z	X
9810	All other merchandise . . . . .	13	6 438	131	2.0	Z	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	13	8 253	1 244	15.1	.1	63.8
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) . . . . .	11	7 091	1 175	16.6	.1	X
<b>44523</b>	<b>Fruit &amp; vegetable markets . . . . .</b>	<b>3 179</b>	<b>X</b>	<b>2 106 828</b>	<b>X</b>	<b>100.0</b>	<b>65.6</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	3 179	2 106 828	1 990 594	94.5	94.5	64.0
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) . . . . .	375	453 070	56 389	12.4	2.7	X
0102	Produce (including fresh & prepackaged fruits & vegetables) . . . . .	3 179	2 106 828	1 661 546	78.9	78.9	X
0103	Frozen foods (including packaged foods sold in a frozen state) . . . . .	332	374 488	22 300	6.0	1.1	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) . . . . .	1 115	1 101 664	60 032	5.4	2.8	X
0105	Bakery products baked on premises . . . . .	229	209 536	20 754	9.9	1.0	X
0106	Bakery products not baked on the premises, except frozen . . . . .	619	592 720	22 112	3.7	1.1	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) . . . . .	377	431 418	51 220	11.9	2.4	X
0108	Bottled, canned, or packaged soft drinks . . . . .	776	630 033	16 809	2.7	.8	X
0109	Candy . . . . .	583	425 663	14 721	3.5	.7	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) . . . . .	896	791 747	64 711	8.2	3.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	163	120 675	12 569	10.4	.6	64.3
0123	Soup & salad bars . . . . .	67	49 085	3 544	7.2	.2	X
0124	All other meals & snacks . . . . .	121	85 607	9 025	10.5	.4	X
0140	Packaged liquor, wine, & beer . . . . .	153	168 769	7 618	4.5	.4	63.7
0141	Distilled spirits (including liquor, brandy, & liqueurs) . . . . .	15	14 840	801	5.4	Z	X
0142	Wine . . . . .	73	99 901	3 315	3.3	.2	X
0143	Beer & ale . . . . .	119	108 862	3 484	3.2	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	184	107 017	5 895	5.5	.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	61	53 790	4 522	8.4	.2	51.4
0162	Nonprescription medicines . . . . .	16	4 364	35	.8	Z	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	33	31 059	3 847	12.4	.2	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	14	20 997	273	1.3	Z	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	26	13 993	212	1.5	Z	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	37	15 946	155	1.0	Z	X
0180	Soaps, detergents, & household cleaners . . . . .	122	100 616	1 439	1.4	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	156	137 436	2 054	1.5	.1	X
0220	Women's, juniors', & misses' wear . . . . .	24	12 519	901	7.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	21	33 113	2 987	9.0	.1	X
0420	Books . . . . .	16	10 669	104	1.0	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	677	589 404	63 672	10.8	3.0	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	10	6 062	37	.6	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	53	41 526	770	1.9	Z	X
0850	All other merchandise . . . . .	194	123 636	4 954	4.0	.2	65.0
0856	Magazines & newspapers . . . . .	67	50 187	596	1.2	Z	X
0866	Ice . . . . .	50	32 026	366	1.1	Z	X
0877	Souvenirs & novelty items . . . . .	89	49 374	3 928	8.0	.2	X
9810	All other merchandise . . . . .	140	110 559	6 523	5.9	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	33	32 482	1 981	6.1	.1	40.6
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) . . . . .	25	28 352	1 920	6.8	.1	X
<b>445230</b>	<b>Fruit &amp; vegetable markets . . . . .</b>	<b>3 179</b>	<b>X</b>	<b>2 106 828</b>	<b>X</b>	<b>100.0</b>	<b>65.6</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	3 179	2 106 828	1 990 594	94.5	94.5	64.0
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) . . . . .	375	453 070	56 389	12.4	2.7	X
0102	Produce (including fresh & prepackaged fruits & vegetables) . . . . .	3 179	2 106 828	1 661 546	78.9	78.9	X
0103	Frozen foods (including packaged foods sold in a frozen state) . . . . .	332	374 488	22 300	6.0	1.1	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) . . . . .	1 115	1 101 664	60 032	5.4	2.8	X
0105	Bakery products baked on premises . . . . .	229	209 536	20 754	9.9	1.0	X
0106	Bakery products not baked on the premises, except frozen . . . . .	619	592 720	22 112	3.7	1.1	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) . . . . .	377	431 418	51 220	11.9	2.4	X
0108	Bottled, canned, or packaged soft drinks . . . . .	776	630 033	16 809	2.7	.8	X
0109	Candy . . . . .	583	425 663	14 721	3.5	.7	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) . . . . .	896	791 747	64 711	8.2	3.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	163	120 675	12 569	10.4	.6	64.3
0123	Soup & salad bars . . . . .	67	49 085	3 544	7.2	.2	X
0124	All other meals & snacks . . . . .	121	85 607	9 025	10.5	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>445230</b>	<b>Fruit &amp; vegetable markets—Con.</b>						
0140	Packaged liquor, wine, & beer .....	153	168 769	7 618	4.5	.4	63.7
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	15	14 840	801	5.4	Z	X
0142	Wine .....	73	99 901	3 315	3.3	.2	X
0143	Beer & ale .....	119	108 862	3 484	3.2	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	184	107 017	5 895	5.5	.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	61	53 790	4 522	8.4	.2	51.4
0162	Nonprescription medicines .....	16	4 364	35	.8	Z	X
0163	Vitamins, minerals, & other dietary supplements .....	33	31 059	3 847	12.4	.2	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	14	20 997	273	1.3	Z	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	26	13 993	212	1.5	Z	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	37	15 946	155	1.0	Z	X
0180	Soaps, detergents, & household cleaners .....	122	100 616	1 439	1.4	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	156	137 436	2 054	1.5	.1	X
0220	Women's, juniors', & misses' wear .....	24	12 519	901	7.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	21	33 113	2 987	9.0	.1	X
0420	Books .....	16	10 669	104	1.0	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	677	589 404	63 672	10.8	3.0	X
0730	Automotive lubricants (oil, greases, etc) .....	10	6 062	37	.6	Z	X
0800	Pets, pet foods, & pet supplies .....	53	41 526	770	1.9	Z	X
0850	All other merchandise .....	194	123 636	4 954	4.0	.2	65.0
0856	Magazines & newspapers .....	67	50 187	596	1.2	Z	X
0866	Ice .....	50	32 026	366	1.1	Z	X
0877	Souvenirs & novelty items .....	89	49 374	3 928	8.0	.2	X
9810	All other merchandise .....	140	110 559	6 523	5.9	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	33	32 482	1 981	6.1	.1	40.6
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) .....	25	28 352	1 920	6.8	.1	X
<b>44529</b>	<b>Other specialty food stores</b> .....	<b>10 346</b>	<b>X</b>	<b>3 338 506</b>	<b>X</b>	<b>100.0</b>	<b>64.1</b>
0100	Groceries & other foods for human consumption off the premises .....	10 346	3 338 506	3 072 608	92.0	92.0	55.1
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) .....	670	275 885	37 166	13.5	1.1	X
0102	Produce (including fresh & prepackaged fruits & vegetables) .....	236	163 306	31 799	19.5	1.0	X
0103	Frozen foods (including packaged foods sold in a frozen state) .....	550	293 576	22 505	7.7	.7	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	2 784	816 220	328 731	40.3	9.8	X
0105	Bakery products baked on premises .....	486	212 772	27 169	12.8	.8	X
0106	Bakery products not baked on the premises, except frozen .....	4 054	1 378 346	810 362	58.8	24.3	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) .....	524	287 261	32 794	11.4	1.0	X
0108	Bottled, canned, or packaged soft drinks .....	2 481	811 306	145 000	17.9	4.3	X
0109	Candy .....	5 217	1 683 795	1 098 428	65.2	32.9	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) .....	3 607	1 255 998	538 654	42.9	16.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	1 095	442 437	93 287	21.1	2.8	58.2
0123	Soup & salad bars .....	204	119 292	7 788	6.5	.2	X
0124	All other meals & snacks .....	1 020	416 558	85 499	20.5	2.6	X
0140	Packaged liquor, wine, & beer .....	329	178 498	23 095	12.9	.7	58.2
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	52	65 401	2 023	3.1	.1	X
0142	Wine .....	200	119 760	8 474	7.1	.3	X
0143	Beer & ale .....	255	149 158	12 590	8.4	.4	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	521	222 148	14 462	6.5	.4	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	279	174 715	11 195	6.4	.3	12.6
0162	Nonprescription medicines .....	62	15 119	397	2.6	Z	X
0163	Vitamins, minerals, & other dietary supplements .....	54	65 779	3 012	4.6	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	171	64 079	4 425	6.9	.1	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	101	77 954	2 110	2.7	.1	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	127	81 480	851	1.0	Z	X
0180	Soaps, detergents, & household cleaners .....	148	106 269	2 693	2.5	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	218	126 027	3 467	2.8	.1	X
0200	Men's wear .....	25	21 383	327	1.5	Z	X
0220	Women's, juniors', & misses' wear .....	35	8 264	396	4.8	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	6	1 218	27	2.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	474	196 303	12 466	6.4	.4	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	609	203 352	23 193	11.4	.7	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	96	23 990	808	3.4	Z	X
0420	Books .....	143	56 170	1 177	2.1	Z	X
0440	Photographic equipment & supplies .....	17	5 532	64	1.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	282	94 267	6 170	6.5	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44529</b>	<b>Other specialty food stores—Con.</b>						
0600	Hardware, tools, & plumbing & electrical supplies	11	3 870	152	3.9	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	40	61 894	1 451	2.3	Z	X
0850	All other merchandise	1 427	407 786	41 080	10.1	1.2	62.8
0851	Stationery & computer paper	17	5 026	185	3.7	Z	X
0852	School supplies	7	1 466	21	1.4	Z	X
0855	Greeting cards	323	96 571	8 052	8.3	.2	X
0856	Magazines & newspapers	202	67 004	2 070	3.1	.1	X
0866	Ice	85	28 838	1 744	6.0	.1	X
0877	Souvenirs & novelty items	1 040	294 659	28 143	9.6	.8	X
0883	All other merchandise	32	5 759	845	14.7	Z	X
9810	All other merchandise	420	206 006	21 786	10.6	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes	144	56 839	7 425	13.1	.2	25.9
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	10	5 280	659	12.5	Z	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others)	11	3 865	28	.7	Z	X
9918	Receipts from photofinishing contracted out to other establishments	16	4 525	471	10.4	Z	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc)	103	42 663	6 258	14.7	.2	X
<b>445291</b>	<b>Baked goods stores</b>	<b>2 790</b>	<b>X</b>	<b>890 310</b>	<b>X</b>	<b>100.0</b>	<b>61.6</b>
0100	Groceries & other foods for human consumption off the premises	2 790	890 310	876 934	98.5	98.5	40.5
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration)	35	9 232	170	1.8	Z	X
0103	Frozen foods (including packaged foods sold in a frozen state)	250	97 362	11 113	11.4	1.2	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc)	653	193 062	8 037	4.2	.9	X
0105	Bakery products baked on premises	105	49 910	17 356	34.8	1.9	X
0106	Bakery products not baked on the premises, except frozen	2 790	890 310	773 699	86.9	86.9	X
0107	Delicatessen items (including deli meats & other service delicatessen items only)	82	32 304	7 365	22.8	.8	X
0108	Bottled, canned, or packaged soft drinks	944	264 895	12 834	4.8	1.4	X
0109	Candy	678	177 475	5 538	3.1	.6	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items)	819	227 049	40 822	18.0	4.6	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	134	47 272	11 321	23.9	1.3	47.2
0123	Soup & salad bars	68	27 796	3 860	13.9	.4	X
0124	All other meals & snacks	116	40 673	7 461	18.3	.8	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	14	3 777	219	5.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	16	5 816	124	2.1	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	26	8 022	100	1.2	Z	X
0850	All other merchandise	19	5 187	109	2.1	Z	61.6
0877	Souvenirs & novelty items	13	4 122	97	2.4	Z	X
9810	All other merchandise	52	17 277	1 233	7.1	.1	X
<b>445292</b>	<b>Confectionery &amp; nut stores</b>	<b>3 684</b>	<b>X</b>	<b>1 227 942</b>	<b>X</b>	<b>100.0</b>	<b>76.3</b>
0100	Groceries & other foods for human consumption off the premises	3 684	1 227 942	1 156 855	94.2	94.2	74.3
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration)	12	19 419	737	3.8	.1	X
0102	Produce (including fresh & prepackaged fruits & vegetables)	19	8 128	863	10.6	.1	X
0103	Frozen foods (including packaged foods sold in a frozen state)	11	1 414	345	24.4	Z	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc)	142	39 074	3 590	9.2	.3	X
0105	Bakery products baked on premises	44	13 700	1 248	9.1	.1	X
0106	Bakery products not baked on the premises, except frozen	93	40 723	3 842	9.4	.3	X
0107	Delicatessen items (including deli meats & other service delicatessen items only)	15	24 705	1 328	5.4	.1	X
0108	Bottled, canned, or packaged soft drinks	313	103 600	4 107	4.0	.3	X
0109	Candy	3 581	1 202 993	1 070 847	89.0	87.2	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items)	508	150 994	69 948	46.3	5.7	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	217	70 857	11 759	16.6	1.0	73.0
0123	Soup & salad bars	16	3 082	245	7.9	Z	X
0124	All other meals & snacks	210	69 599	11 514	16.5	.9	X
0140	Packaged liquor, wine, & beer	16	10 844	438	4.0	Z	70.1
0142	Wine	16	10 844	390	3.6	Z	X
0143	Beer & ale	10	6 546	48	.7	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	49	11 644	1 538	13.2	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	31	24 599	648	2.6	.1	76.3
0162	Nonprescription medicines	27	5 711	236	4.1	Z	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs)	24	4 027	109	2.7	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	34	8 982	450	5.0	Z	X
0200	Men's wear	10	3 836	67	1.7	Z	X
0220	Women's, juniors', & misses' wear	35	8 264	396	4.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	74	16 611	4 735	28.5	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	30	4 796	510	10.6	Z	X
0420	Books	14	6 149	194	3.2	Z	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>445292</b>	<b>Confectionery &amp; nut stores—Con.</b>						
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	257	88 439	5 965	6.7	.5	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	14	7 047	365	5.2	Z	X
0850	All other merchandise .....	922	260 319	30 359	11.7	2.5	75.5
0851	Stationery & computer paper .....	6	1 569	31	2.0	Z	X
0855	Greeting cards .....	167	52 992	6 002	11.3	.5	X
0856	Magazines & newspapers .....	32	6 998	575	8.2	Z	X
0877	Souvenirs & novelty items .....	821	229 117	23 684	10.3	1.9	X
9810	All other merchandise .....	156	64 556	9 780	15.2	.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	45	17 679	3 569	20.2	.3	27.8
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) .....	44	17 563	3 546	20.2	.3	X
<b>445299</b>	<b>All other specialty food stores .....</b>	<b>3 872</b>	<b>X</b>	<b>1 220 254</b>	<b>X</b>	<b>100.0</b>	<b>53.8</b>
0100	Groceries & other foods for human consumption off the premises .....	3 872	1 220 254	1 038 819	85.1	85.1	46.4
0101	Meat, fish, & poultry (including prepackaged & canned meats requiring refrigeration) .....	622	247 234	36 259	14.7	3.0	X
0102	Produce (including fresh & prepackaged fruits & vegetables) .....	217	155 178	30 936	19.9	2.5	X
0103	Frozen foods (including packaged foods sold in a frozen state) .....	288	194 800	11 047	5.7	.9	X
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	1 989	584 084	317 104	54.3	26.0	X
0105	Bakery products baked on premises .....	337	149 162	8 565	5.7	.7	X
0106	Bakery products not baked on the premises, except frozen .....	1 171	447 313	32 821	7.3	2.7	X
0107	Delicatessen items (including deli meats & other service delicatessen items only) .....	426	230 252	24 101	10.5	2.0	X
0108	Bottled, canned, or packaged soft drinks .....	1 225	442 811	128 059	28.9	10.5	X
0109	Candy .....	958	303 327	22 043	7.3	1.8	X
0111	All other foods (including dry groceries, canned & bottled foods, & other food items) .....	2 279	877 955	427 884	48.7	35.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	744	324 308	70 207	21.6	5.8	49.1
0123	Soup & salad bars .....	120	88 414	3 683	4.2	.3	X
0124	All other meals & snacks .....	695	306 286	66 524	21.7	5.5	X
0140	Packaged liquor, wine, & beer .....	312	166 857	22 620	13.6	1.9	48.7
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	52	65 401	2 023	3.1	.2	X
0142	Wine .....	184	108 916	8 084	7.4	.7	X
0143	Beer & ale .....	244	141 815	12 505	8.8	1.0	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	458	206 727	12 705	6.1	1.0	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	244	149 041	10 348	6.9	.8	4.8
0162	Nonprescription medicines .....	33	8 421	84	1.0	Z	X
0163	Vitamins, minerals, & other dietary supplements .....	51	48 528	2 811	5.8	.2	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	146	59 851	4 314	7.2	.4	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	95	74 219	1 934	2.6	.2	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	123	80 405	809	1.0	.1	X
0180	Soaps, detergents, & household cleaners .....	148	106 269	2 693	2.5	.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	184	117 045	3 017	2.6	.2	X
0200	Men's wear .....	15	17 547	260	1.5	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	472	179 695	12 299	6.8	1.0	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	519	180 925	18 334	10.1	1.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	40	11 172	198	1.8	Z	X
0420	Books .....	126	49 442	973	2.0	.1	X
0440	Photographic equipment & supplies .....	13	4 026	42	1.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	25	5 828	205	3.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	11	3 870	152	3.9	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	26	54 847	1 086	2.0	.1	X
0850	All other merchandise .....	486	142 280	10 612	7.5	.9	50.9
0851	Stationery & computer paper .....	11	3 457	154	4.5	Z	X
0855	Greeting cards .....	156	43 579	2 050	4.7	.2	X
0856	Magazines & newspapers .....	171	60 006	1 495	2.5	.1	X
0866	Ice .....	79	26 319	1 684	6.4	.1	X
0877	Souvenirs & novelty items .....	206	61 420	4 382	7.1	.4	X
0883	All other merchandise .....	32	5 759	845	14.7	.1	X
9810	All other merchandise .....	212	124 173	10 773	8.7	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	99	39 160	3 856	9.8	.3	22.9
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals .....	9	5 164	636	12.3	.1	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	11	3 865	28	.7	Z	X
9918	Receipts from photofinishing contracted out to other establishments ..	16	4 525	471	10.4	Z	X
9969	All other nonmerchandise receipts (including receipts from customers for delivery, rental or lease of equipment, etc) .....	60	25 100	2 712	10.8	.2	X

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4453</b>	<b>Beer, wine, &amp; liquor stores</b>	<b>29 613</b>	<b>X</b>	<b>22 684 120</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
0100	Groceries & other foods for human consumption off the premises	14 690	11 676 203	969 742	8.3	4.3	68.7
0108	Bottled, canned, or packaged soft drinks	13 537	10 795 892	584 302	5.4	2.6	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc)	9 526	7 240 736	385 440	5.3	1.7	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	2 507	1 616 241	177 534	11.0	.8	X
0130	Alcoholic drinks (served at this establishment)	1 193	700 577	115 006	16.4	.5	X
0140	Packaged liquor, wine, & beer	29 613	22 684 120	19 778 002	87.2	87.2	70.1
0141	Distilled spirits (including liquor, brandy, & liqueurs)	26 331	20 328 641	8 368 224	41.2	36.9	X
0142	Wine	25 726	19 795 242	5 193 285	26.2	22.9	X
0143	Beer & ale	23 387	17 604 392	6 216 493	35.3	27.4	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	17 747	13 985 349	1 181 346	8.4	5.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	1 559	1 038 035	39 332	3.8	.2	X
0180	Soaps, detergents, & household cleaners	274	141 440	1 807	1.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	1 995	1 252 388	34 566	2.8	.2	X
0200	Men's wear	19	5 613	141	2.5	Z	X
0220	Women's, juniors', & misses' wear	16	3 324	73	2.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	99	38 589	440	1.1	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	31	20 714	1 251	6.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	202	196 919	3 427	1.7	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	136	221 874	12 606	5.7	.1	X
0420	Books	545	557 067	7 857	1.4	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	467	204 459	3 730	1.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	301	113 476	7 192	6.3	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	11	9 819	844	8.6	Z	X
0720	Automotive fuels	280	294 592	64 308	21.8	.3	X
0730	Automotive lubricants (oil, greases, etc)	458	298 004	3 770	1.3	Z	X
0800	Pets, pet foods, & pet supplies	115	53 190	555	1.0	Z	X
0850	All other merchandise	4 104	2 702 122	68 313	2.5	.3	73.8
0855	Greeting cards	644	355 318	3 279	.9	Z	X
0856	Magazines & newspapers	3 624	2 275 176	50 260	2.2	.2	X
0877	Souvenirs & novelty items	753	528 814	11 093	2.1	Z	X
0883	All other merchandise	38	39 401	3 681	9.3	Z	X
9810	All other merchandise	2 806	2 681 014	122 233	4.6	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 431	1 164 089	85 843	7.4	.4	X
<b>44531</b>	<b>Beer, wine, &amp; liquor stores</b>	<b>29 613</b>	<b>X</b>	<b>22 684 120</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
0100	Groceries & other foods for human consumption off the premises	14 690	11 676 203	969 742	8.3	4.3	68.7
0108	Bottled, canned, or packaged soft drinks	13 537	10 795 892	584 302	5.4	2.6	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc)	9 526	7 240 736	385 440	5.3	1.7	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	2 507	1 616 241	177 534	11.0	.8	X
0130	Alcoholic drinks (served at this establishment)	1 193	700 577	115 006	16.4	.5	X
0140	Packaged liquor, wine, & beer	29 613	22 684 120	19 778 002	87.2	87.2	70.1
0141	Distilled spirits (including liquor, brandy, & liqueurs)	26 331	20 328 641	8 368 224	41.2	36.9	X
0142	Wine	25 726	19 795 242	5 193 285	26.2	22.9	X
0143	Beer & ale	23 387	17 604 392	6 216 493	35.3	27.4	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	17 747	13 985 349	1 181 346	8.4	5.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	1 559	1 038 035	39 332	3.8	.2	X
0180	Soaps, detergents, & household cleaners	274	141 440	1 807	1.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	1 995	1 252 388	34 566	2.8	.2	X
0200	Men's wear	19	5 613	141	2.5	Z	X
0220	Women's, juniors', & misses' wear	16	3 324	73	2.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	99	38 589	440	1.1	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	31	20 714	1 251	6.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	202	196 919	3 427	1.7	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	136	221 874	12 606	5.7	.1	X
0420	Books	545	557 067	7 857	1.4	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	467	204 459	3 730	1.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	301	113 476	7 192	6.3	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	11	9 819	844	8.6	Z	X
0720	Automotive fuels	280	294 592	64 308	21.8	.3	X
0730	Automotive lubricants (oil, greases, etc)	458	298 004	3 770	1.3	Z	X
0800	Pets, pet foods, & pet supplies	115	53 190	555	1.0	Z	X
0850	All other merchandise	4 104	2 702 122	68 313	2.5	.3	73.8
0855	Greeting cards	644	355 318	3 279	.9	Z	X
0856	Magazines & newspapers	3 624	2 275 176	50 260	2.2	.2	X
0877	Souvenirs & novelty items	753	528 814	11 093	2.1	Z	X
0883	All other merchandise	38	39 401	3 681	9.3	Z	X
9810	All other merchandise	2 806	2 681 014	122 233	4.6	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 431	1 164 089	85 843	7.4	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>445310</b>	<b>Beer, wine, &amp; liquor stores</b>	<b>29 613</b>	<b>X</b>	<b>22 684 120</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
0100	Groceries & other foods for human consumption off the premises	14 690	11 676 203	969 742	8.3	4.3	68.7
0108	Bottled, canned, or packaged soft drinks	13 537	10 795 892	584 302	5.4	2.6	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc)	9 526	7 240 736	385 440	5.3	1.7	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	2 507	1 616 241	177 534	11.0	.8	X
0130	Alcoholic drinks (served at this establishment)	1 193	700 577	115 006	16.4	.5	X
0140	Packaged liquor, wine, & beer	29 613	22 684 120	19 778 002	87.2	87.2	70.1
0141	Distilled spirits (including liquor, brandy, & liqueurs)	26 331	20 328 641	8 368 224	41.2	36.9	X
0142	Wine	25 726	19 795 242	5 193 285	26.2	22.9	X
0143	Beer & ale	23 387	17 604 392	6 216 493	35.3	27.4	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	17 747	13 985 349	1 181 346	8.4	5.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	1 559	1 038 035	39 332	3.8	.2	X
0180	Soaps, detergents, & household cleaners	274	141 440	1 807	1.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	1 995	1 252 388	34 566	2.8	.2	X
0200	Men's wear	19	5 613	141	2.5	Z	X
0220	Women's, juniors', & misses' wear	16	3 324	73	2.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	99	38 589	440	1.1	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	31	20 714	1 251	6.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	202	196 919	3 427	1.7	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	136	221 874	12 606	5.7	.1	X
0420	Books	545	557 067	7 857	1.4	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	467	204 459	3 730	1.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	301	113 476	7 192	6.3	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	11	9 819	844	8.6	Z	X
0720	Automotive fuels	280	294 592	64 308	21.8	.3	X
0730	Automotive lubricants (oil, greases, etc)	458	298 004	3 770	1.3	Z	X
0800	Pets, pet foods, & pet supplies	115	53 190	555	1.0	Z	X
0850	All other merchandise	4 104	2 702 122	68 313	2.5	.3	73.8
0855	Greeting cards	644	355 318	3 279	.9	Z	X
0856	Magazines & newspapers	3 624	2 275 176	50 260	2.2	.2	X
0877	Souvenirs & novelty items	753	528 814	11 093	2.1	Z	X
0883	All other merchandise	38	39 401	3 681	9.3	Z	X
9810	All other merchandise	2 806	2 681 014	122 233	4.6	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 431	1 164 089	85 843	7.4	.4	X
<b>446</b>	<b>Health &amp; personal care stores</b>	<b>82 941</b>	<b>X</b>	<b>117 700 863</b>	<b>X</b>	<b>100.0</b>	<b>77.3</b>
0100	Groceries & other foods for human consumption off the premises	28 701	71 635 731	5 252 548	7.3	4.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	1 453	3 288 143	87 049	2.6	.1	X
0130	Alcoholic drinks (served at this establishment)	12	29 101	9 170	31.5	Z	X
0140	Packaged liquor, wine, & beer	4 182	22 129 716	2 011 328	9.1	1.7	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	21 222	67 902 999	1 872 707	2.8	1.6	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	71 822	112 628 069	88 524 028	78.6	75.2	X
0180	Soaps, detergents, & household cleaners	14 421	39 847 497	526 588	1.3	.4	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	16 338	55 228 789	782 406	1.4	.7	X
0200	Men's wear	12 166	33 955 149	167 201	.5	.1	X
0220	Women's, juniors', & misses' wear	12 694	34 985 235	126 019	.4	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	3 404	17 100 626	20 568	.1	Z	X
0260	Footwear (including accessories)	8 892	32 779 701	146 199	.4	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	3 467	17 091 671	16 906	.1	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	17 012	52 571 221	531 866	1.0	.5	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	11 663	46 782 261	204 831	.4	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	6 650	32 269 358	508 863	1.6	.4	X
0340	Furniture & sleep equipment	25	11 107	957	8.6	Z	X
0370	Computer hardware, software, & supplies	16	25 259	1 850	7.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	16 813	53 882 785	712 254	1.3	.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	12 925	41 994 062	200 760	.5	.2	X
0420	Books	7 407	26 568 924	137 638	.5	.1	X
0440	Photographic equipment & supplies	19 287	61 912 047	870 671	1.4	.7	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	17 517	56 627 612	605 443	1.1	.5	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	26 714	46 587 628	6 284 451	13.5	5.3	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	3 860	19 720 597	43 807	.2	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
0580	Recreational vehicles, parts & accessories	6	18 335	213	1.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	9 958	38 307 706	293 249	.8	.2	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	4 054	21 479 068	90 560	.4	.1	X
0730	Automotive lubricants (oil, greases, etc)	4 148	22 255 002	39 099	.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	8 111	31 563 963	31 171	.1	Z	X
0800	Pets, pet foods, & pet supplies	10 248	38 658 972	119 444	.3	.1	X
0850	All other merchandise	24 794	60 957 698	3 291 947	5.4	2.8	X
9810	All other merchandise	16 118	41 394 414	2 059 589	5.0	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	28 194	62 666 863	2 123 089	3.4	1.8	X
<b>4461</b>	<b>Health &amp; personal care stores</b>	<b>82 941</b>	<b>X</b>	<b>117 700 863</b>	<b>X</b>	<b>100.0</b>	<b>77.3</b>
0100	Groceries & other foods for human consumption off the premises	28 701	71 635 731	5 252 548	7.3	4.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	1 453	3 288 143	87 049	2.6	.1	X
0130	Alcoholic drinks (served at this establishment)	12	29 101	9 170	31.5	Z	X
0140	Packaged liquor, wine, & beer	4 182	22 129 716	2 011 328	9.1	1.7	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	21 222	67 902 999	1 872 707	2.8	1.6	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	71 822	112 628 069	88 524 028	78.6	75.2	X
0180	Soaps, detergents, & household cleaners	14 421	39 847 497	526 588	1.3	.4	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	16 338	55 228 789	782 406	1.4	.7	X
0200	Men's wear	12 166	33 955 149	167 201	.5	.1	X
0220	Women's, juniors', & misses' wear	12 694	34 985 235	126 019	.4	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	3 404	17 100 626	20 568	.1	Z	X
0260	Footwear (including accessories)	8 892	32 779 701	146 199	.4	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	3 467	17 091 671	16 906	.1	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	17 012	52 571 221	531 866	1.0	.5	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	11 663	46 782 261	204 831	.4	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	6 650	32 269 358	508 863	1.6	.4	X
0340	Furniture & sleep equipment	25	11 107	957	8.6	Z	X
0370	Computer hardware, software, & supplies	16	25 259	1 850	7.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	16 813	53 882 785	712 254	1.3	.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	12 925	41 994 062	200 760	.5	.2	X
0420	Books	7 407	26 568 924	137 638	.5	.1	X
0440	Photographic equipment & supplies	19 287	61 912 047	870 671	1.4	.7	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	17 517	56 627 612	605 443	1.1	.5	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	26 714	46 587 628	6 284 451	13.5	5.3	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	3 860	19 720 597	43 807	.2	Z	X
0580	Recreational vehicles, parts & accessories	6	18 335	213	1.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	9 958	38 307 706	293 249	.8	.2	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	4 054	21 479 068	90 560	.4	.1	X
0730	Automotive lubricants (oil, greases, etc)	4 148	22 255 002	39 099	.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	8 111	31 563 963	31 171	.1	Z	X
0800	Pets, pet foods, & pet supplies	10 248	38 658 972	119 444	.3	.1	X
0850	All other merchandise	24 794	60 957 698	3 291 947	5.4	2.8	X
9810	All other merchandise	16 118	41 394 414	2 059 589	5.0	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	28 194	62 666 863	2 123 089	3.4	1.8	X
<b>44611</b>	<b>Pharmacies &amp; drug stores</b>	<b>43 615</b>	<b>X</b>	<b>98 630 857</b>	<b>X</b>	<b>100.0</b>	<b>78.5</b>
0100	Groceries & other foods for human consumption off the premises	22 829	68 726 257	4 396 910	6.4	4.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	1 063	2 841 638	51 601	1.8	.1	X
0130	Alcoholic drinks (served at this establishment)	10	23 792	8 937	37.6	Z	X
0140	Packaged liquor, wine, & beer	4 115	21 978 490	2 003 447	9.1	2.0	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	21 181	67 797 128	1 863 842	2.7	1.9	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	43 615	98 630 857	77 491 250	78.6	78.6	X
0180	Soaps, detergents, & household cleaners	13 582	39 224 172	513 085	1.3	.5	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	15 970	54 799 287	769 475	1.4	.8	X
0200	Men's wear	8 923	32 762 948	148 834	.5	.2	X
0220	Women's, juniors', & misses' wear	9 192	33 671 022	95 843	.3	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	3 381	17 090 855	20 178	.1	Z	X
0260	Footwear (including accessories)	8 572	32 588 186	133 786	.4	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	3 458	17 084 745	16 537	.1	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	13 688	50 997 157	446 076	.9	.5	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	11 659	46 781 923	204 825	.4	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44611</b>	<b>Pharmacies &amp; drug stores—Con.</b>						
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc.)	6 628	32 262 998	508 009	1.6	.5	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc.)	15 218	52 406 997	576 872	1.1	.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc.)	12 268	41 586 157	181 393	.4	.2	X
0420	Books	5 699	25 379 853	109 610	.4	.1	X
0440	Photographic equipment & supplies	19 287	61 912 047	870 671	1.4	.9	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	17 481	56 560 480	602 832	1.1	.6	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc.)	11 338	39 949 436	167 353	.4	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc.)	3 812	19 693 428	41 090	.2	Z	X
0580	Recreational vehicles, parts & accessories	6	18 335	213	1.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	9 946	38 286 697	292 202	.8	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	4 038	21 441 335	90 127	.4	.1	X
0730	Automotive lubricants (oil, greases, etc.)	4 148	22 255 002	39 099	.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	8 103	31 543 903	29 748	.1	Z	X
0800	Pets, pet foods, & pet supplies	9 729	38 211 541	114 133	.3	.1	X
0850	All other merchandise	23 879	60 457 212	3 265 255	5.4	3.3	X
9810	All other merchandise	12 237	39 671 588	1 955 996	4.9	2.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes	20 103	58 994 470	1 614 946	2.7	1.6	X
<b>446110</b>	<b>Pharmacies &amp; drug stores</b>	<b>43 615</b>	<b>X</b>	<b>98 630 857</b>	<b>X</b>	<b>100.0</b>	<b>78.5</b>
0100	Groceries & other foods for human consumption off the premises	22 829	68 726 257	4 396 910	6.4	4.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	1 063	2 841 638	51 601	1.8	.1	X
0130	Alcoholic drinks (served at this establishment)	10	23 792	8 937	37.6	Z	X
0140	Packaged liquor, wine, & beer	4 115	21 978 490	2 003 447	9.1	2.0	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	21 181	67 797 128	1 863 842	2.7	1.9	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	43 615	98 630 857	77 491 250	78.6	78.6	X
0180	Soaps, detergents, & household cleaners	13 582	39 224 172	513 085	1.3	.5	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc.)	15 970	54 799 287	769 475	1.4	.8	X
0200	Men's wear	8 923	32 762 948	148 834	.5	.2	X
0220	Women's, juniors', & misses' wear	9 192	33 671 022	95 843	.3	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	3 381	17 090 855	20 178	.1	Z	X
0260	Footwear (including accessories)	8 572	32 588 186	133 786	.4	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.)	3 458	17 084 745	16 537	.1	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	13 688	50 997 157	446 076	.9	.5	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	11 659	46 781 923	204 825	.4	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc.)	6 628	32 262 998	508 009	1.6	.5	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc.)	15 218	52 406 997	576 872	1.1	.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc.)	12 268	41 586 157	181 393	.4	.2	X
0420	Books	5 699	25 379 853	109 610	.4	.1	X
0440	Photographic equipment & supplies	19 287	61 912 047	870 671	1.4	.9	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	17 481	56 560 480	602 832	1.1	.6	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc.)	11 338	39 949 436	167 353	.4	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc.)	3 812	19 693 428	41 090	.2	Z	X
0580	Recreational vehicles, parts & accessories	6	18 335	213	1.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	9 946	38 286 697	292 202	.8	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	4 038	21 441 335	90 127	.4	.1	X
0730	Automotive lubricants (oil, greases, etc.)	4 148	22 255 002	39 099	.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	8 103	31 543 903	29 748	.1	Z	X
0800	Pets, pet foods, & pet supplies	9 729	38 211 541	114 133	.3	.1	X
0850	All other merchandise	23 879	60 457 212	3 265 255	5.4	3.3	X
9810	All other merchandise	12 237	39 671 588	1 955 996	4.9	2.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes	20 103	58 994 470	1 614 946	2.7	1.6	X
<b>4461101</b>	<b>Pharmacies &amp; drug stores</b>	<b>41 743</b>	<b>X</b>	<b>96 989 832</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0100	Groceries & other foods for human consumption off the premises	22 243	67 742 866	4 250 802	6.3	4.4	77.5
0108	Bottled, canned, or packaged soft drinks	19 595	63 556 034	1 834 493	2.9	1.9	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc.)	20 617	65 414 504	2 416 309	3.7	2.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	999	2 753 600	47 276	1.7	Z	X
0130	Alcoholic drinks (served at this establishment)	10	23 792	8 937	37.6	Z	X
0140	Packaged liquor, wine, & beer	4 094	21 946 877	2 000 984	9.1	2.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	20 639	66 862 785	1 805 043	2.7	1.9	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4461101</b>	<b>Pharmacies &amp; drug stores—Con.</b>						
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	41 743	96 989 832	76 452 415	78.8	78.8	77.2
0161	Prescriptions . . . . .	41 743	96 989 832	58 285 685	60.2	60.1	X
0162	Nonprescription medicines . . . . .	37 049	87 209 742	5 306 596	6.1	5.5	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	32 083	81 091 187	2 102 361	2.6	2.2	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	29 999	80 257 754	3 310 590	4.1	3.4	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	25 714	75 398 554	3 498 098	4.6	3.6	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	24 978	71 973 034	3 901 528	5.4	4.0	X
0167	Hearing aids & supplies . . . . .	2 775	4 236 456	47 557	1.1	Z	X
0180	Soaps, detergents, & household cleaners . . . . .	13 146	38 435 678	482 967	1.3	.5	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	15 472	53 939 300	745 541	1.4	.8	X
0200	Men's wear . . . . .	8 615	32 303 810	138 854	.4	.1	X
0220	Women's, juniors', & misses' wear . . . . .	8 783	32 995 584	84 370	.3	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	3 315	16 986 129	19 510	.1	Z	X
0260	Footwear (including accessories) . . . . .	8 263	32 101 759	127 448	.4	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	3 393	16 983 715	16 066	.1	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	13 273	50 203 270	435 203	.9	.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	11 377	46 357 157	201 836	.4	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	6 510	31 934 170	501 836	1.6	.5	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	14 842	51 605 168	550 731	1.1	.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	11 901	41 086 673	171 846	.4	.2	X
0420	Books . . . . .	5 556	25 203 417	106 025	.4	.1	X
0440	Photographic equipment & supplies . . . . .	18 958	61 415 993	858 570	1.4	.9	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	17 118	55 965 466	593 619	1.1	.6	63.0
0461	Toys (including wheel goods) . . . . .	16 936	55 639 099	518 091	.9	.5	X
0462	Games (including video & electronic games) . . . . .	5 518	25 677 000	46 301	.2	Z	X
0463	Hobby goods . . . . .	1 505	7 341 713	29 227	.4	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	10 909	39 492 113	148 852	.4	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	3 758	19 616 015	39 245	.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	9 652	37 783 142	282 340	.7	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	3 977	21 310 878	89 042	.4	.1	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	4 085	22 120 620	36 700	.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	7 996	31 353 552	29 468	.1	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	9 523	37 875 276	111 653	.3	.1	X
0850	All other merchandise . . . . .	23 275	59 555 515	3 137 210	5.3	3.2	78.1
0851	Stationery & computer paper . . . . .	9 536	33 109 414	443 889	1.3	.5	X
0852	School supplies . . . . .	6 796	18 082 627	174 297	1.0	.2	X
0853	Office supplies . . . . .	3 172	10 054 407	69 239	.7	.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	664	4 245 696	7 282	.2	Z	X
0855	Greeting cards . . . . .	21 073	51 127 818	1 259 817	2.5	1.3	X
0856	Magazines & newspapers . . . . .	10 666	30 503 208	238 645	.8	.2	X
0877	Souvenirs & novelty items . . . . .	5 330	14 028 594	166 418	1.2	.2	X
0878	Seasonal decorations . . . . .	12 678	37 543 334	765 170	2.0	.8	X
0883	All other merchandise . . . . .	42	78 019	12 453	16.0	Z	X
9810	All other merchandise . . . . .	11 980	39 093 612	1 924 830	4.9	2.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	19 650	58 224 317	1 586 430	2.7	1.6	77.2
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	1 112	6 912 759	60 145	.9	.1	X
9917	Receipts from photofinishing performed by this establishment . . . . .	9 115	33 982 981	749 410	2.2	.8	X
9918	Receipts from photofinishing contracted out to other establishments . . . . .	9 581	26 334 446	359 889	1.4	.4	X
9926	Rental of medical/convalescent equipment . . . . .	2 213	3 863 365	188 174	4.9	.2	X
9959	All other nonmerchandise receipts (including charges for delivery, repair, etc) . . . . .	6 557	18 871 066	228 812	1.2	.2	X
<b>4461102</b>	<b>Proprietary stores</b>	<b>1 872</b>	<b>X</b>	<b>1 641 025</b>	<b>X</b>	<b>100.0</b>	<b>84.4</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	586	983 391	146 108	14.9	8.9	69.6
0108	Bottled, canned, or packaged soft drinks . . . . .	504	727 251	39 625	5.4	2.4	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc) . . . . .	560	970 951	106 483	11.0	6.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	64	88 038	4 325	4.9	.3	X
0140	Packaged liquor, wine, & beer . . . . .	21	31 613	2 463	7.8	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	542	934 343	58 799	6.3	3.6	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	1 872	1 641 025	1 038 835	63.3	63.3	67.3
0162	Nonprescription medicines . . . . .	896	1 094 417	138 493	12.7	8.4	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	816	1 073 606	75 315	7.0	4.6	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	1 307	1 336 720	378 828	28.3	23.1	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	1 055	1 219 996	160 352	13.1	9.8	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	1 203	1 242 720	284 645	22.9	17.3	X
0167	Hearing aids & supplies . . . . .	56	27 734	1 202	4.3	.1	X
0180	Soaps, detergents, & household cleaners . . . . .	436	788 494	30 118	3.8	1.8	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4461102</b>	<b>Proprietary stores—Con.</b>						
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	498	859 987	23 934	2.8	1.5	X
0200	Men's wear	308	459 138	9 980	2.2	.6	X
0220	Women's, juniors', & misses' wear	409	675 438	11 473	1.7	.7	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	66	104 726	668	.6	Z	X
0260	Footwear (including accessories)	309	486 427	6 338	1.3	.4	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	65	101 030	471	.5	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	415	793 887	10 873	1.4	.7	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	282	424 766	2 989	.7	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	118	328 828	6 173	1.9	.4	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	376	801 829	26 141	3.3	1.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	367	499 484	9 547	1.9	.6	X
0420	Books	143	176 436	3 585	2.0	.2	X
0440	Photographic equipment & supplies	329	496 054	12 101	2.4	.7	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	363	595 014	9 213	1.5	.6	76.4
0461	Toys (including wheel goods)	358	589 912	8 596	1.5	.5	X
0462	Games (including video & electronic games)	54	74 264	329	.4	Z	X
0463	Hobby goods	16	11 514	288	2.5	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	429	457 323	18 501	4.0	1.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	54	77 413	1 845	2.4	.1	X
0600	Hardware, tools, & plumbing & electrical supplies	294	503 555	9 862	2.0	.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	61	130 457	1 085	.8	.1	X
0730	Automotive lubricants (oil, greases, etc)	63	134 382	2 399	1.8	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories	107	190 351	280	.1	Z	X
0800	Pets, pet foods, & pet supplies	206	336 265	2 480	.7	.2	X
0850	All other merchandise	604	901 697	128 045	14.2	7.8	79.8
0851	Stationery & computer paper	351	731 780	27 161	3.7	1.7	X
0852	School supplies	166	190 146	8 021	4.2	.5	X
0853	Office supplies	58	31 724	680	2.1	Z	X
0855	Greeting cards	505	783 004	33 092	4.2	2.0	X
0856	Magazines & newspapers	315	486 703	6 754	1.4	.4	X
0877	Souvenirs & novelty items	109	96 933	5 077	5.2	.3	X
0878	Seasonal decorations	422	745 772	45 109	6.0	2.7	X
0883	All other merchandise	9	23 396	2 146	9.2	.1	X
9810	All other merchandise	257	577 976	31 166	5.4	1.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes	453	770 153	28 516	3.7	1.7	76.7
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	9	12 649	520	4.1	Z	X
9917	Receipts from photofinishing performed by this establishment	58	80 036	4 704	5.9	.3	X
9918	Receipts from photofinishing contracted out to other establishments	356	662 328	12 163	1.8	.7	X
9926	Rental of medical/convalescent equipment	9	8 108	1 890	23.3	.1	X
9959	All other nonmerchandise receipts (including charges for delivery, repair, etc)	291	422 045	9 236	2.2	.6	X
<b>44612</b>	<b>Cosmetics, beauty supplies, &amp; perfume stores</b>	<b>9 014</b>	<b>X</b>	<b>4 418 998</b>	<b>X</b>	<b>100.0</b>	<b>86.9</b>
0100	Groceries & other foods for human consumption off the premises	217	151 369	7 891	5.2	.2	41.5
0108	Bottled, canned, or packaged soft drinks	16	5 049	320	6.3	Z	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc)	214	147 685	7 571	5.1	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	13	83 329	6 426	7.7	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	9 014	4 418 998	4 083 944	92.4	92.4	58.3
0162	Nonprescription medicines	27	14 907	821	5.5	Z	X
0163	Vitamins, minerals, & other dietary supplements	124	48 165	4 206	8.7	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs)	64	36 115	10 399	28.8	.2	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc)	8 942	4 155 432	3 113 643	74.9	70.5	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc)	2 812	1 590 501	954 732	60.0	21.6	X
0180	Soaps, detergents, & household cleaners	41	14 308	1 445	10.1	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	19	10 043	201	2.0	Z	X
0200	Men's wear	30	51 420	3 023	5.9	.1	X
0220	Women's, juniors', & misses' wear	238	144 405	15 360	10.6	.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	16	6 143	286	4.7	Z	X
0260	Footwear (including accessories)	31	11 875	747	6.3	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	3 029	1 337 959	82 706	6.2	1.9	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	14	2 610	60	2.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	1 462	1 308 446	130 420	10.0	3.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	576	361 585	18 233	5.0	.4	X
0420	Books	50	51 637	2 874	5.6	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44612</b>	<b>Cosmetics, beauty supplies, &amp; perfume stores—Con.</b>						
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	18	50 557	2 398	4.7	.1	11.2
0461	Toys (including wheel goods) .....	18	50 557	2 398	4.7	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	126	171 768	2 366	1.4	.1	X
0850	All other merchandise .....	183	96 926	16 360	16.9	.4	45.0
0852	School supplies .....	6	6 135	446	7.3	Z	X
0855	Greeting cards .....	63	15 510	722	4.7	Z	X
0856	Magazines & newspapers .....	16	9 424	218	2.3	Z	X
0877	Souvenirs & novelty items .....	109	63 694	11 094	17.4	.3	X
0878	Seasonal decorations .....	45	25 006	3 879	15.5	.1	X
9810	All other merchandise .....	183	158 409	5 986	3.8	.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	592	201 556	32 475	16.1	.7	75.0
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals .....	15	6 203	615	9.9	Z	X
9959	All other nonmerchandise receipts (including charges for delivery, repair, etc) .....	576	195 166	31 808	16.3	.7	X
<b>446120</b>	<b>Cosmetics, beauty supplies, &amp; perfume stores .....</b>	<b>9 014</b>	<b>X</b>	<b>4 418 998</b>	<b>X</b>	<b>100.0</b>	<b>86.9</b>
0100	Groceries & other foods for human consumption off the premises .....	217	151 369	7 891	5.2	.2	41.5
0108	Bottled, canned, or packaged soft drinks .....	16	5 049	320	6.3	Z	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc) .....	214	147 685	7 571	5.1	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	13	83 329	6 426	7.7	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	9 014	4 418 998	4 083 944	92.4	92.4	58.3
0162	Nonprescription medicines .....	27	14 907	821	5.5	Z	X
0163	Vitamins, minerals, & other dietary supplements .....	124	48 165	4 206	8.7	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	64	36 115	10 399	28.8	.2	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	8 942	4 155 432	3 113 643	74.9	70.5	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	2 812	1 590 501	954 732	60.0	21.6	X
0180	Soaps, detergents, & household cleaners .....	41	14 308	1 445	10.1	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	19	10 043	201	2.0	Z	X
0200	Men's wear .....	30	51 420	3 023	5.9	.1	X
0220	Women's, juniors', & misses' wear .....	238	144 405	15 360	10.6	.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	16	6 143	286	4.7	Z	X
0260	Footwear (including accessories) .....	31	11 875	747	6.3	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	3 029	1 337 959	82 706	6.2	1.9	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	14	2 610	60	2.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 462	1 308 446	130 420	10.0	3.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	576	361 585	18 233	5.0	.4	X
0420	Books .....	50	51 637	2 874	5.6	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	18	50 557	2 398	4.7	.1	11.2
0461	Toys (including wheel goods) .....	18	50 557	2 398	4.7	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	126	171 768	2 366	1.4	.1	X
0850	All other merchandise .....	183	96 926	16 360	16.9	.4	45.0
0852	School supplies .....	6	6 135	446	7.3	Z	X
0855	Greeting cards .....	63	15 510	722	4.7	Z	X
0856	Magazines & newspapers .....	16	9 424	218	2.3	Z	X
0877	Souvenirs & novelty items .....	109	63 694	11 094	17.4	.3	X
0878	Seasonal decorations .....	45	25 006	3 879	15.5	.1	X
9810	All other merchandise .....	183	158 409	5 986	3.8	.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	592	201 556	32 475	16.1	.7	75.0
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals .....	15	6 203	615	9.9	Z	X
9959	All other nonmerchandise receipts (including charges for delivery, repair, etc) .....	576	195 166	31 808	16.3	.7	X
<b>44613</b>	<b>Optical goods stores .....</b>	<b>15 192</b>	<b>X</b>	<b>6 432 078</b>	<b>X</b>	<b>100.0</b>	<b>66.0</b>
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	4 073	1 359 284	48 874	3.6	.8	64.8
0167	Hearing aids & supplies .....	162	45 168	7 640	16.9	.1	X
0168	Eye/contact lens care products .....	3 931	1 316 922	40 738	3.1	.6	X
0169	All other drugs & health & beauty aids (including prescription & nonprescription drugs, etc) .....	83	21 252	496	2.3	Z	X
0200	Men's wear .....	10	464	138	29.7	Z	X
0220	Women's, juniors', & misses' wear .....	12	755	175	23.2	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	14	3 245	160	4.9	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	15 192	6 432 078	6 108 044	95.0	95.0	62.1
0491	Prescription eyeglasses .....	14 875	6 335 272	5 078 154	80.2	79.0	X
0492	Contact lenses .....	9 655	3 429 135	576 377	16.8	9.0	X
0493	Nonprescription eyeglasses & sunglasses .....	8 276	4 137 908	346 447	8.4	5.4	X
0494	All other optical goods & accessories .....	7 891	2 862 254	107 066	3.7	1.7	X
0850	All other merchandise .....	13	1 455	83	5.7	Z	35.1
0883	All other merchandise .....	13	1 455	83	5.7	Z	X
9810	All other merchandise .....	174	123 391	4 445	3.6	.1	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44613</b>	<b>Optical goods stores—Con.</b>						
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 187	2 557 974	270 027	10.6	4.2	64.2
9939	Fees from eye examinations .....	2 717	1 441 765	190 310	13.2	3.0	X
9941	Charges for insurance .....	2 363	727 900	44 212	6.1	.7	X
9964	All other nonmerchandise receipts (including receipts from customers for repairs, parts installed in repair, delivery, etc) .....	2 233	1 005 575	35 505	3.5	.6	X
<b>446130</b>	<b>Optical goods stores .....</b>	<b>15 192</b>	<b>X</b>	<b>6 432 078</b>	<b>X</b>	<b>100.0</b>	<b>66.0</b>
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	4 073	1 359 284	48 874	3.6	.8	64.8
0167	Hearing aids & supplies .....	162	45 168	7 640	16.9	.1	X
0168	Eye/contact lens care products .....	3 931	1 316 922	40 738	3.1	.6	X
0169	All other drugs & health & beauty aids (including prescription & nonprescription drugs, etc) .....	83	21 252	496	2.3	Z	X
0200	Men's wear .....	10	464	138	29.7	Z	X
0220	Women's, juniors', & misses' wear .....	12	755	175	23.2	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	14	3 245	160	4.9	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	15 192	6 432 078	6 108 044	95.0	95.0	62.1
0491	Prescription eyeglasses .....	14 875	6 335 272	5 078 154	80.2	79.0	X
0492	Contact lenses .....	9 655	3 429 135	576 377	16.8	9.0	X
0493	Nonprescription eyeglasses & sunglasses .....	8 276	4 137 908	346 447	8.4	5.4	X
0494	All other optical goods & accessories .....	7 891	2 862 254	107 066	3.7	1.7	X
0850	All other merchandise .....	13	1 455	83	5.7	Z	35.1
0883	All other merchandise .....	13	1 455	83	5.7	Z	X
9810	All other merchandise .....	174	123 391	4 445	3.6	.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 187	2 557 974	270 027	10.6	4.2	64.2
9939	Fees from eye examinations .....	2 717	1 441 765	190 310	13.2	3.0	X
9941	Charges for insurance .....	2 363	727 900	44 212	6.1	.7	X
9964	All other nonmerchandise receipts (including receipts from customers for repairs, parts installed in repair, delivery, etc) .....	2 233	1 005 575	35 505	3.5	.6	X
<b>44619</b>	<b>Other health &amp; personal care stores .....</b>	<b>15 120</b>	<b>X</b>	<b>8 218 930</b>	<b>X</b>	<b>100.0</b>	<b>67.4</b>
0100	Groceries & other foods for human consumption off the premises .....	5 655	2 758 105	847 747	30.7	10.3	38.5
0108	Bottled, canned, or packaged soft drinks .....	461	415 603	11 607	2.8	.1	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc) .....	5 624	2 739 480	836 140	30.5	10.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	388	445 716	35 359	7.9	.4	X
0140	Packaged liquor, wine, & beer .....	63	113 083	2 321	2.1	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	28	22 542	2 439	10.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	15 120	8 218 930	6 899 960	84.0	84.0	57.2
0162	Nonprescription medicines .....	243	148 820	18 458	12.4	.2	X
0163	Vitamins, minerals, & other dietary supplements .....	7 466	3 557 683	2 352 371	66.1	28.6	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	7 812	5 007 125	3 348 575	66.9	40.7	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	5 089	2 377 024	68 882	2.9	.8	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	1 400	954 145	41 766	4.4	.5	X
0167	Hearing aids & supplies .....	3 576	1 115 150	1 069 908	95.9	13.0	X
0180	Soaps, detergents, & household cleaners .....	798	609 017	12 058	2.0	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	347	419 130	12 620	3.0	.2	X
0200	Men's wear .....	3 203	1 140 317	15 206	1.3	.2	X
0220	Women's, juniors', & misses' wear .....	3 252	1 169 053	14 641	1.3	.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	6	3 515	82	2.3	Z	X
0260	Footwear (including accessories) .....	289	179 640	11 666	6.5	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	9	6 926	369	5.3	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	295	236 105	3 084	1.3	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	8	3 750	794	21.2	Z	X
0340	Furniture & sleep equipment .....	20	4 765	396	8.3	Z	X
0370	Computer hardware, software, & supplies .....	16	25 259	1 850	7.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	133	167 342	4 962	3.0	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	67	43 075	974	2.3	Z	X
0420	Books .....	1 658	1 137 434	25 154	2.2	.3	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	18	16 575	213	1.3	Z	2.6
0461	Toys (including wheel goods) .....	18	16 575	152	.9	Z	X
0462	Games (including video & electronic games) .....	10	12 534	61	.5	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	58	34 346	6 688	19.5	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	48	27 169	2 717	10.0	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	12	21 009	1 047	5.0	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	16	37 733	433	1.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	8	20 060	1 423	7.1	Z	X
0800	Pets, pet foods, & pet supplies .....	518	447 365	5 310	1.2	.1	X
0850	All other merchandise .....	719	402 105	10 249	2.5	.1	61.5
0851	Stationery & computer paper .....	6	2 809	31	1.1	Z	X
0852	School supplies .....	25	13 254	783	5.9	Z	X
0853	Office supplies .....	10	4 868	751	15.4	Z	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	8	615	15	2.4	Z	X
0855	Greeting cards .....	130	105 449	1 460	1.4	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44619</b>	<b>Other health &amp; personal care stores—Con.</b>						
0850	All other merchandise—Con.						
0856	Magazines & newspapers	566	296 346	4 161	1.4	.1	X
0877	Souvenirs & novelty items	83	42 717	1 064	2.5	Z	X
0883	All other merchandise	19	8 395	1 983	23.6	Z	X
9810	All other merchandise	3 524	1 441 026	93 162	6.5	1.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 312	912 863	205 641	22.5	2.5	22.2
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	119	46 970	8 937	19.0	.1	X
9918	Receipts from photofinishing contracted out to other establishments	7	2 455	292	11.9	Z	X
9926	Rental of medical/convalescent equipment	839	766 172	182 735	23.9	2.2	X
9959	All other nonmerchandise receipts (including charges for delivery, repair, etc)	550	215 491	13 677	6.3	.2	X
<b>446191</b>	<b>Food (health) supplement stores</b>	<b>7 404</b>	<b>X</b>	<b>3 488 590</b>	<b>X</b>	<b>100.0</b>	<b>69.4</b>
0100	Groceries & other foods for human consumption off the premises	5 650	2 755 626	847 614	30.8	24.3	39.7
0108	Bottled, canned, or packaged soft drinks	461	415 603	11 607	2.8	.3	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc)	5 619	2 737 001	836 007	30.5	24.0	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	388	445 716	35 359	7.9	1.0	X
0140	Packaged liquor, wine, & beer	63	113 083	2 321	2.1	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	27	18 291	313	1.7	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	7 404	3 488 590	2 463 941	70.6	70.6	65.7
0162	Nonprescription medicines	137	73 204	5 866	8.0	.2	X
0163	Vitamins, minerals, & other dietary supplements	7 404	3 488 590	2 339 432	67.1	67.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs)	3 602	1 382 039	21 393	1.5	.6	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc)	5 088	2 376 233	68 397	2.9	2.0	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc)	1 370	895 226	28 853	3.2	.8	X
0180	Soaps, detergents, & household cleaners	794	600 947	11 379	1.9	.3	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	330	386 917	4 550	1.2	.1	X
0200	Men's wear	3 178	1 123 504	11 311	1.0	.3	X
0220	Women's, juniors', & misses' wear	3 183	1 143 390	11 733	1.0	.3	X
0260	Footwear (including accessories)	25	14 569	287	2.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	287	234 631	3 058	1.3	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	109	150 468	2 955	2.0	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	59	41 720	906	2.2	Z	X
0420	Books	1 655	1 134 544	24 505	2.2	.7	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	18	16 575	213	1.3	Z	2.7
0461	Toys (including wheel goods)	18	16 575	152	.9	Z	X
0462	Games (including video & electronic games)	10	12 534	61	.5	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	47	24 672	1 972	8.0	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	15	37 432	403	1.1	Z	X
0800	Pets, pet foods, & pet supplies	518	447 365	5 310	1.2	.2	X
0850	All other merchandise	674	377 140	6 720	1.8	.2	65.3
0851	Stationery & computer paper	6	2 809	31	1.1	Z	X
0852	School supplies	18	3 024	57	1.9	Z	X
0855	Greeting cards	130	105 449	1 460	1.4	Z	X
0856	Magazines & newspapers	566	296 346	4 161	1.4	.1	X
0877	Souvenirs & novelty items	76	38 536	922	2.4	Z	X
9810	All other merchandise	3 288	1 197 981	49 717	4.2	1.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes	95	34 326	3 487	10.2	.1	24.6
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	77	31 636	3 399	10.7	.1	X
9959	All other nonmerchandise receipts (including charges for delivery, repair, etc)	22	2 690	88	3.3	Z	X
<b>446199</b>	<b>All other health &amp; personal care stores</b>	<b>7 716</b>	<b>X</b>	<b>4 730 340</b>	<b>X</b>	<b>100.0</b>	<b>66.0</b>
0160	Drugs, health aids, & beauty aids (including cosmetics)	7 716	4 730 340	4 436 019	93.8	93.8	50.8
0162	Nonprescription medicines	106	75 616	12 592	16.7	.3	X
0163	Vitamins, minerals, & other dietary supplements	62	69 629	12 939	18.6	.3	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs)	4 211	3 625 086	3 327 182	91.8	70.3	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc)	30	58 919	12 913	21.9	.3	X
0167	Hearing aids & supplies	3 576	1 115 150	1 069 908	95.9	22.6	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	17	32 213	8 070	25.1	.2	X
0200	Men's wear	25	16 813	3 895	23.2	.1	X
0220	Women's, juniors', & misses' wear	69	25 663	2 908	11.3	.1	X
0260	Footwear (including accessories)	264	165 071	11 379	6.9	.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	8	6 882	369	5.4	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	8	1 474	26	1.8	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>446199</b>	<b>All other health &amp; personal care stores—Con.</b>						
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	8	3 750	794	21.2	Z	X
0340	Furniture & sleep equipment . . . . .	20	4 765	396	8.3	Z	X
0370	Computer hardware, software, & supplies . . . . .	14	22 627	1 534	6.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	24	16 874	2 007	11.9	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	8	1 355	68	5.0	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	53	34 100	6 674	19.6	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	9	20 472	1 041	5.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	8	20 060	1 423	7.1	Z	X
0850	All other merchandise . . . . .	45	24 965	3 529	14.1	.1	26.6
0852	School supplies . . . . .	7	10 230	726	7.1	Z	X
0853	Office supplies . . . . .	8	2 673	730	27.3	Z	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	8	615	15	2.4	Z	X
0877	Souvenirs & novelty items . . . . .	8	4 181	142	3.4	Z	X
0883	All other merchandise . . . . .	15	7 259	1 916	26.4	Z	X
9810	All other merchandise . . . . .	236	243 045	43 445	17.9	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 217	878 537	202 154	23.0	4.3	21.6
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals . . . . .	42	15 334	5 538	36.1	.1	X
9918	Receipts from photofinishing contracted out to other establishments . . . . .	7	2 455	292	11.9	Z	X
9926	Rental of medical/convalescent equipment . . . . .	839	766 172	182 735	23.9	3.9	X
9959	All other nonmerchandise receipts (including charges for delivery, repair, etc) . . . . .	527	212 801	13 589	6.4	.3	X
<b>447</b>	<b>Gasoline stations . . . . .</b>	<b>126 889</b>	<b>X</b>	<b>198 165 786</b>	<b>X</b>	<b>100.0</b>	<b>71.0</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	103 842	171 090 784	21 263 582	12.4	10.7	59.2
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) . . . . .	63 725	104 219 070	3 650 173	3.5	1.8	X
0106	Bakery products not baked on the premises, except frozen . . . . .	37 889	56 664 490	881 963	1.6	.4	X
0108	Bottled, canned, or packaged soft drinks . . . . .	88 925	145 377 055	6 213 233	4.3	3.1	X
0109	Candy . . . . .	69 176	108 801 024	2 297 370	2.1	1.2	X
0112	All other foods (including dry groceries; canned, frozen, & bottled foods; packaged snacks; produce; etc) . . . . .	79 818	138 237 968	8 220 843	5.9	4.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	47 716	85 277 084	3 554 637	4.2	1.8	X
0130	Alcoholic drinks (served at this establishment) . . . . .	98	175 114	9 785	5.6	Z	X
0140	Packaged liquor, wine, & beer . . . . .	57 096	93 887 051	5 665 884	6.0	2.9	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	95 784	161 743 640	13 607 073	8.4	6.9	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	39 839	61 216 885	838 892	1.4	.4	X
0180	Soaps, detergents, & household cleaners . . . . .	23 927	32 347 153	300 981	.9	.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	26 146	36 189 648	354 504	1.0	.2	X
0200	Men's wear . . . . .	219	204 130	2 562	1.3	Z	X
0220	Women's, juniors', & misses' wear . . . . .	137	144 138	1 378	1.0	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	54	53 193	265	.5	Z	X
0260	Footwear (including accessories) . . . . .	147	94 944	2 148	2.3	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	82	65 104	982	1.5	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	20	102 892	1 558	1.5	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	17	25 305	339	1.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	23	14 386	589	4.1	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	25	24 068	516	2.1	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	236	143 130	1 249	.9	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	201	215 946	4 836	2.2	Z	X
0420	Books . . . . .	2 482	2 759 343	86 250	3.1	Z	X
0440	Photographic equipment & supplies . . . . .	665	594 009	4 699	.8	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	984	790 748	8 916	1.1	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	26	31 071	227	.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 227	1 051 573	41 944	4.0	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	1 106	995 153	33 187	3.3	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	419	548 946	68 561	12.5	Z	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	25	37 509	1 698	4.5	Z	X
0670	Paint & sundries . . . . .	16	15 419	168	1.1	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	839	1 002 476	67 769	6.8	Z	X
0720	Automotive fuels . . . . .	126 889	198 165 786	138 857 239	70.1	70.1	55.8
0721	Unleaded regular gasoline . . . . .	124 290	193 887 235	79 862 566	41.2	40.3	X
0722	Unleaded mid-grade gasoline . . . . .	104 680	173 714 394	22 364 830	12.9	11.3	X
0723	Unleaded premium gasoline . . . . .	114 969	184 790 985	20 744 583	11.2	10.5	X
0724	Leaded gasoline . . . . .	2 220	3 012 651	373 537	12.4	.2	X
0725	Diesel fuel . . . . .	44 890	84 709 077	15 001 887	17.7	7.6	X
0726	Other automotive fuels . . . . .	3 532	4 939 337	509 836	10.3	.3	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	56 652	85 384 387	1 081 167	1.3	.5	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>447</b>	<b>Gasoline stations—Con.</b>						
0740	Automotive tires, tubes, batteries, parts, & accessories .....	37 312	57 809 779	3 251 831	5.6	1.6	66.6
0741	Automotive tires & tubes .....	21 076	26 582 172	782 686	2.9	.4	X
0744	Automotive parts .....	18 151	23 208 091	1 469 804	6.3	.7	X
0749	Storage batteries .....	14 473	16 512 513	192 262	1.2	.1	X
0756	Automotive accessories (including safety & comfort related items) .....	9 332	19 332 703	345 831	1.8	.2	X
0757	Sundry supplies (including appearance & maintenance chemicals; antifreeze; functional fluids; etc) .....	20 614	34 468 964	461 248	1.3	.2	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	20 121	34 193 670	1 063 503	3.1	.5	67.9
0781	LP gas (bulk & bottled) .....	5 796	10 785 975	276 799	2.6	.1	X
0782	Kerosene .....	14 916	22 992 741	288 439	1.3	.1	X
0783	No. 2 distillate fuel oil .....	1 588	3 889 126	432 886	11.1	.2	X
0784	Other distillate fuel oil (nos. 1 & 4) .....	496	1 177 148	46 139	3.9	Z	X
0785	Residual fuel oil (nos. 5 & 6) .....	84	226 203	4 181	1.8	Z	X
0786	Coal .....	79	78 831	2 183	2.8	Z	X
0787	Wood .....	659	1 646 658	4 955	.3	Z	X
0788	Other household fuels .....	255	376 339	7 921	2.1	Z	X
0800	Pets, pet foods, & pet supplies .....	16 416	21 958 723	188 319	.9	.1	X
0850	All other merchandise .....	38 537	62 719 491	790 494	1.3	.4	63.3
0856	Magazines & newspapers .....	38 148	62 263 452	760 368	1.2	.4	X
0883	All other merchandise .....	923	1 068 275	30 126	2.8	Z	X
9810	All other merchandise .....	30 153	61 922 156	2 283 754	3.7	1.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	45 666	74 976 170	4 723 706	6.3	2.4	65.0
9904	Labor charges for work performed by this establishment .....	22 153	28 605 828	1 892 456	6.6	1.0	X
9907	Parts installed in repair .....	11 993	15 422 216	1 012 103	6.6	.5	X
9923	Rental or lease of automobiles, trucks, or utility trailers .....	1 455	1 488 420	44 887	3.0	Z	X
9934	Car wash receipts .....	10 547	23 197 490	704 737	3.0	.4	X
9954	All other nonmerchandise receipts .....	20 752	39 052 898	1 069 523	2.7	.5	X
<b>4471</b>	<b>Gasoline stations .....</b>	<b>126 889</b>	<b>X</b>	<b>198 165 786</b>	<b>X</b>	<b>100.0</b>	<b>71.0</b>
0100	Groceries & other foods for human consumption off the premises .....	103 842	171 090 784	21 263 582	12.4	10.7	59.2
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	63 725	104 219 070	3 650 173	3.5	1.8	X
0106	Bakery products not baked on the premises, except frozen .....	37 889	56 664 490	881 963	1.6	.4	X
0108	Bottled, canned, or packaged soft drinks .....	88 925	145 377 055	6 213 233	4.3	3.1	X
0109	Candy .....	69 176	108 801 024	2 297 370	2.1	1.2	X
0112	All other foods (including dry groceries; canned, frozen, & bottled foods; packaged snacks; produce; etc) .....	79 818	138 237 968	8 220 843	5.9	4.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	47 716	85 277 084	3 554 637	4.2	1.8	X
0130	Alcoholic drinks (served at this establishment) .....	98	175 114	9 785	5.6	Z	X
0140	Packaged liquor, wine, & beer .....	57 096	93 887 051	5 665 884	6.0	2.9	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	95 784	161 743 640	13 607 073	8.4	6.9	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	39 839	61 216 885	838 892	1.4	.4	X
0180	Soaps, detergents, & household cleaners .....	23 927	32 347 153	300 981	.9	.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	26 146	36 189 648	354 504	1.0	.2	X
0200	Men's wear .....	219	204 130	2 562	1.3	Z	X
0220	Women's, juniors', & misses' wear .....	137	144 138	1 378	1.0	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	54	53 193	265	.5	Z	X
0260	Footwear (including accessories) .....	147	94 944	2 148	2.3	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	82	65 104	982	1.5	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	20	102 892	1 558	1.5	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	17	25 305	339	1.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	23	14 386	589	4.1	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	25	24 068	516	2.1	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	236	143 130	1 249	.9	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) .....	201	215 946	4 836	2.2	Z	X
0420	Books .....	2 482	2 759 343	86 250	3.1	Z	X
0440	Photographic equipment & supplies .....	665	594 009	4 699	.8	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	984	790 748	8 916	1.1	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) .....	26	31 071	227	.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	1 227	1 051 573	41 944	4.0	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	1 106	995 153	33 187	3.3	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc) .....	419	548 946	68 561	12.5	Z	X
0640	Dimensional lumber & other building/structural materials & supplies .....	25	37 509	1 698	4.5	Z	X
0670	Paint & sundries .....	16	15 419	168	1.1	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	839	1 002 476	67 769	6.8	Z	X
0720	Automotive fuels .....	126 889	198 165 786	138 857 239	70.1	70.1	55.8
0721	Unleaded regular gasoline .....	124 290	193 887 235	79 862 566	41.2	40.3	X
0722	Unleaded mid-grade gasoline .....	104 680	173 714 394	22 364 830	12.9	11.3	X
0723	Unleaded premium gasoline .....	114 969	184 790 985	20 744 583	11.2	10.5	X
0724	Leaded gasoline .....	2 220	3 012 651	373 537	12.4	.2	X
0725	Diesel fuel .....	44 890	84 709 077	15 001 887	17.7	7.6	X
0726	Other automotive fuels .....	3 532	4 939 337	509 836	10.3	.3	X
0730	Automotive lubricants (oil, greases, etc) .....	56 652	85 384 387	1 081 167	1.3	.5	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4471</b>	<b>Gasoline stations—Con.</b>						
0740	Automotive tires, tubes, batteries, parts, & accessories .....	37 312	57 809 779	3 251 831	5.6	1.6	66.6
0741	Automotive tires & tubes .....	21 076	26 582 172	782 686	2.9	.4	X
0744	Automotive parts .....	18 151	23 208 091	1 469 804	6.3	.7	X
0749	Storage batteries .....	14 473	16 512 513	192 262	1.2	.1	X
0756	Automotive accessories (including safety & comfort related items) .....	9 332	19 332 703	345 831	1.8	.2	X
0757	Sundry supplies (including appearance & maintenance chemicals; antifreeze; functional fluids; etc) .....	20 614	34 468 964	461 248	1.3	.2	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	20 121	34 193 670	1 063 503	3.1	.5	67.9
0781	LP gas (bulk & bottled) .....	5 796	10 785 975	276 799	2.6	.1	X
0782	Kerosene .....	14 916	22 992 741	288 439	1.3	.1	X
0783	No. 2 distillate fuel oil .....	1 588	3 889 126	432 886	11.1	.2	X
0784	Other distillate fuel oil (nos. 1 & 4) .....	496	1 177 148	46 139	3.9	Z	X
0785	Residual fuel oil (nos. 5 & 6) .....	84	226 203	4 181	1.8	Z	X
0786	Coal .....	79	78 831	2 183	2.8	Z	X
0787	Wood .....	659	1 646 658	4 955	.3	Z	X
0788	Other household fuels .....	255	376 339	7 921	2.1	Z	X
0800	Pets, pet foods, & pet supplies .....	16 416	21 958 723	188 319	.9	.1	X
0850	All other merchandise .....	38 537	62 719 491	790 494	1.3	.4	63.3
0856	Magazines & newspapers .....	38 148	62 263 452	760 368	1.2	.4	X
0883	All other merchandise .....	923	1 068 275	30 126	2.8	Z	X
9810	All other merchandise .....	30 153	61 922 156	2 283 754	3.7	1.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	45 666	74 976 170	4 723 706	6.3	2.4	65.0
9904	Labor charges for work performed by this establishment .....	22 153	28 605 828	1 892 456	6.6	1.0	X
9907	Parts installed in repair .....	11 993	15 422 216	1 012 103	6.6	.5	X
9923	Rental or lease of automobiles, trucks, or utility trailers .....	1 455	1 488 420	44 887	3.0	Z	X
9934	Car wash receipts .....	10 547	23 197 490	704 737	3.0	.4	X
9954	All other nonmerchandise receipts .....	20 752	39 052 898	1 069 523	2.7	.5	X
<b>44711</b>	<b>Gasoline stations with convenience stores .....</b>	<b>81 684</b>	<b>X</b>	<b>127 609 117</b>	<b>X</b>	<b>100.0</b>	<b>78.1</b>
0100	Groceries & other foods for human consumption off the premises .....	81 684	127 609 117	19 492 185	15.3	15.3	64.1
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	58 294	89 393 141	3 400 410	3.8	2.7	X
0106	Bakery products not baked on the premises, except frozen .....	35 041	49 284 284	838 172	1.7	.7	X
0108	Bottled, canned, or packaged soft drinks .....	72 418	114 564 144	5 693 317	5.0	4.5	X
0109	Candy .....	57 106	86 347 190	2 095 659	2.4	1.6	X
0112	All other foods (including dry groceries; canned, frozen, & bottled foods; packaged snacks; produce; etc) .....	67 781	107 981 106	7 464 627	6.9	5.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	43 093	69 722 206	2 910 155	4.2	2.3	X
0130	Alcoholic drinks (served at this establishment) .....	74	103 310	7 649	7.4	Z	X
0140	Packaged liquor, wine, & beer .....	52 355	80 912 522	5 456 578	6.7	4.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	74 564	117 907 422	11 968 668	10.2	9.4	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	36 747	51 499 288	735 293	1.4	.6	X
0180	Soaps, detergents, & household cleaners .....	22 564	28 400 564	289 788	1.0	.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	24 512	31 541 102	338 521	1.1	.3	X
0200	Men's wear .....	202	191 244	2 367	1.2	Z	X
0220	Women's, juniors', & misses' wear .....	131	142 416	1 281	.9	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	54	53 193	265	.5	Z	X
0260	Footwear (including accessories) .....	131	84 019	1 542	1.8	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	82	65 104	982	1.5	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	15	24 272	329	1.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	19	11 686	427	3.7	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	24	21 187	495	2.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	234	138 999	1 247	.9	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	199	211 876	4 752	2.2	Z	X
0420	Books .....	2 474	2 753 833	86 008	3.1	.1	X
0440	Photographic equipment & supplies .....	663	586 827	4 697	.8	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	980	786 301	8 901	1.1	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	26	31 071	227	.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	1 138	996 538	35 224	3.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	965	799 340	17 614	2.2	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	277	278 224	9 114	3.3	Z	X
0640	Dimensional lumber & other building/structural materials & supplies .....	7	7 372	700	9.5	Z	X
0670	Paint & sundries .....	9	8 632	129	1.5	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	297	483 237	20 707	4.3	Z	X
0720	Automotive fuels .....	81 684	127 609 117	80 582 184	63.1	63.1	58.7
0721	Unleaded regular gasoline .....	80 309	124 957 093	50 697 502	40.6	39.7	X
0722	Unleaded mid-grade gasoline .....	67 901	112 510 694	14 016 027	12.5	11.0	X
0723	Unleaded premium gasoline .....	73 524	118 983 300	11 756 017	9.9	9.2	X
0724	Leaded gasoline .....	1 473	2 025 870	219 625	10.8	.2	X
0725	Diesel fuel .....	26 627	47 920 146	3 545 399	7.4	2.8	X
0726	Other automotive fuels .....	2 175	3 094 580	347 614	11.2	.3	X
0730	Automotive lubricants (oil, greases, etc) .....	33 608	50 921 480	557 898	1.1	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44711</b>	<b>Gasoline stations with convenience stores—Con.</b>						
0740	Automotive tires, tubes, batteries, parts, & accessories .....	12 493	22 990 159	666 815	2.9	.5	74.6
0741	Automotive tires & tubes .....	2 910	4 760 994	111 183	2.3	.1	X
0744	Automotive parts .....	2 888	4 704 875	246 737	5.2	.2	X
0749	Storage batteries .....	2 242	3 460 654	34 047	1.0	Z	X
0756	Automotive accessories (including safety & comfort related items) .....	3 048	6 815 260	61 916	.9	Z	X
0757	Sundry supplies (including appearance & maintenance chemicals; antifreeze; functional fluids; etc) .....	9 131	16 109 871	212 932	1.3	.2	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	11 901	19 582 777	348 791	1.8	.3	74.7
0781	LP gas (bulk & bottled) .....	2 681	4 364 076	86 889	2.0	.1	X
0782	Kerosene .....	9 442	15 070 973	168 284	1.1	.1	X
0783	No. 2 distillate fuel oil .....	441	1 058 658	74 919	7.1	.1	X
0784	Other distillate fuel oil (nos. 1 & 4) .....	108	243 371	7 715	3.2	Z	X
0785	Residual fuel oil (nos. 5 & 6) .....	34	68 476	1 374	2.0	Z	X
0786	Coal .....	71	62 677	1 515	2.4	Z	X
0787	Wood .....	444	1 066 589	3 733	.4	Z	X
0788	Other household fuels .....	128	226 022	4 362	1.9	Z	X
0800	Pets, pet foods, & pet supplies .....	15 375	19 087 513	181 959	1.0	.1	X
0850	All other merchandise .....	35 738	52 993 167	743 962	1.4	.6	68.7
0856	Magazines & newspapers .....	35 378	52 654 560	715 064	1.4	.6	X
0883	All other merchandise .....	892	919 668	28 898	3.1	Z	X
9810	All other merchandise .....	22 148	40 584 137	1 557 112	3.8	1.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	21 890	39 094 657	1 574 461	4.0	1.2	70.1
9904	Labor charges for work performed by this establishment .....	3 440	5 727 652	335 311	5.9	.3	X
9907	Parts installed in repair .....	1 802	3 034 956	167 259	5.5	.1	X
9923	Rental or lease of automobiles, trucks, or utility trailers .....	243	374 236	8 854	2.4	Z	X
9934	Car wash receipts .....	6 244	14 217 759	330 572	2.3	.3	X
9954	All other nonmerchandise receipts .....	14 745	25 122 138	732 465	2.9	.6	X
<b>447110</b>	<b>Gasoline stations with convenience stores .....</b>	<b>81 684</b>	<b>X</b>	<b>127 609 117</b>	<b>X</b>	<b>100.0</b>	<b>78.1</b>
0100	Groceries & other foods for human consumption off the premises .....	81 684	127 609 117	19 492 185	15.3	15.3	64.1
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	58 294	89 393 141	3 400 410	3.8	2.7	X
0106	Bakery products not baked on the premises, except frozen .....	35 041	49 284 284	838 172	1.7	.7	X
0108	Bottled, canned, or packaged soft drinks .....	72 418	114 564 144	5 693 317	5.0	4.5	X
0109	Candy .....	57 106	86 347 190	2 095 659	2.4	1.6	X
0112	All other foods (including dry groceries; canned, frozen, & bottled foods; packaged snacks; produce; etc) .....	67 781	107 981 106	7 464 627	6.9	5.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	43 093	69 722 206	2 910 155	4.2	2.3	X
0130	Alcoholic drinks (served at this establishment) .....	74	103 310	7 649	7.4	Z	X
0140	Packaged liquor, wine, & beer .....	52 355	80 912 522	5 456 578	6.7	4.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	74 564	117 907 422	11 968 668	10.2	9.4	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	36 747	51 499 288	735 293	1.4	.6	X
0180	Soaps, detergents, & household cleaners .....	22 564	28 400 564	289 788	1.0	.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	24 512	31 541 102	338 521	1.1	.3	X
0200	Men's wear .....	202	191 244	2 367	1.2	Z	X
0220	Women's, juniors', & misses' wear .....	131	142 416	1 281	.9	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	54	53 193	265	.5	Z	X
0260	Footwear (including accessories) .....	131	84 019	1 542	1.8	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	82	65 104	982	1.5	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	15	24 272	329	1.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	19	11 686	427	3.7	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	24	21 187	495	2.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	234	138 999	1 247	.9	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	199	211 876	4 752	2.2	Z	X
0420	Books .....	2 474	2 753 833	86 008	3.1	.1	X
0440	Photographic equipment & supplies .....	663	586 827	4 697	.8	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	980	786 301	8 901	1.1	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	26	31 071	227	.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	1 138	996 538	35 224	3.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	965	799 340	17 614	2.2	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	277	278 224	9 114	3.3	Z	X
0640	Dimensional lumber & other building/structural materials & supplies ..	7	7 372	700	9.5	Z	X
0670	Paint & sundries .....	9	8 632	129	1.5	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	297	483 237	20 707	4.3	Z	X
0720	Automotive fuels .....	81 684	127 609 117	80 582 184	63.1	63.1	58.7
0721	Unleaded regular gasoline .....	80 309	124 957 093	50 697 502	40.6	39.7	X
0722	Unleaded mid-grade gasoline .....	67 901	112 510 694	14 016 027	12.5	11.0	X
0723	Unleaded premium gasoline .....	73 524	118 983 300	11 756 017	9.9	9.2	X
0724	Leaded gasoline .....	1 473	2 025 870	219 625	10.8	.2	X
0725	Diesel fuel .....	26 627	47 920 146	3 545 399	7.4	2.8	X
0726	Other automotive fuels .....	2 175	3 094 580	347 614	11.2	.3	X
0730	Automotive lubricants (oil, greases, etc) .....	33 608	50 921 480	557 898	1.1	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>447110</b>	<b>Gasoline stations with convenience stores—Con.</b>						
0740	Automotive tires, tubes, batteries, parts, & accessories .....	12 493	22 990 159	666 815	2.9	.5	74.6
0741	Automotive tires & tubes .....	2 910	4 760 994	111 183	2.3	.1	X
0744	Automotive parts .....	2 888	4 704 875	246 737	5.2	.2	X
0749	Storage batteries .....	2 242	3 460 654	34 047	1.0	.0	X
0756	Automotive accessories (including safety & comfort related items) .....	3 048	6 815 260	61 916	.9	Z	X
0757	Sundry supplies (including appearance & maintenance chemicals; antifreeze; functional fluids; etc) .....	9 131	16 109 871	212 932	1.3	.2	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	11 901	19 582 777	348 791	1.8	.3	74.7
0781	LP gas (bulk & bottled) .....	2 681	4 364 076	86 889	2.0	.1	X
0782	Kerosene .....	9 442	15 070 973	168 284	1.1	.1	X
0783	No. 2 distillate fuel oil .....	441	1 058 658	74 919	7.1	.1	X
0784	Other distillate fuel oil (nos. 1 & 4) .....	108	243 371	7 715	3.2	Z	X
0785	Residual fuel oil (nos. 5 & 6) .....	34	68 476	1 374	2.0	Z	X
0786	Coal .....	71	62 677	1 515	2.4	Z	X
0787	Wood .....	444	1 066 589	3 733	.4	Z	X
0788	Other household fuels .....	128	226 022	4 362	1.9	Z	X
0800	Pets, pet foods, & pet supplies .....	15 375	19 087 513	181 959	1.0	.1	X
0850	All other merchandise .....	35 738	52 993 167	743 962	1.4	.6	68.7
0856	Magazines & newspapers .....	35 378	52 654 560	715 064	1.4	.6	X
0883	All other merchandise .....	892	919 668	28 898	3.1	Z	X
9810	All other merchandise .....	22 148	40 584 137	1 557 112	3.8	1.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	21 890	39 094 657	1 574 461	4.0	1.2	70.1
9904	Labor charges for work performed by this establishment .....	3 440	5 727 652	335 311	5.9	.3	X
9907	Parts installed in repair .....	1 802	3 034 956	167 259	5.5	.1	X
9923	Rental or lease of automobiles, trucks, or utility trailers .....	243	374 236	8 854	2.4	Z	X
9934	Car wash receipts .....	6 244	14 217 759	330 572	2.3	.3	X
9954	All other nonmerchandise receipts .....	14 745	25 122 138	732 465	2.9	.6	X
<b>44719</b>	<b>Other gasoline stations .....</b>	<b>45 205</b>	<b>X</b>	<b>70 556 669</b>	<b>X</b>	<b>100.0</b>	<b>58.2</b>
0100	Groceries & other foods for human consumption off the premises .....	22 158	43 481 667	1 771 397	4.1	2.5	51.2
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc) .....	5 432	14 825 929	249 763	1.7	.4	X
0106	Bakery products not baked on the premises, except frozen .....	2 848	7 380 206	43 791	.6	.1	X
0108	Bottled, canned, or packaged soft drinks .....	16 508	30 812 911	519 916	1.7	.7	X
0109	Candy .....	12 069	22 453 834	201 711	.9	.3	X
0112	All other foods (including dry groceries; canned, frozen, & bottled foods; packaged snacks; produce; etc) .....	12 037	30 256 862	756 216	2.5	1.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	4 623	15 554 878	644 482	4.1	.9	X
0130	Alcoholic drinks (served at this establishment) .....	24	71 804	2 136	3.0	Z	X
0140	Packaged liquor, wine, & beer .....	4 741	12 974 529	209 306	1.6	.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	21 220	43 836 218	1 638 405	3.7	2.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	3 092	9 717 597	103 599	1.1	.1	X
0180	Soaps, detergents, & household cleaners .....	1 363	3 946 589	11 193	.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	1 634	4 648 546	15 983	.3	Z	X
0200	Men's wear .....	17	12 886	195	1.5	Z	X
0220	Women's, juniors', & misses' wear .....	6	1 722	97	5.6	Z	X
0260	Footwear (including accessories) .....	16	10 925	606	5.5	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	18	100 549	1 538	1.5	Z	X
0420	Books .....	8	5 510	242	4.4	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	89	55 035	6 720	12.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	141	195 813	15 573	8.0	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	142	270 722	59 447	22.0	.1	X
0640	Dimensional lumber & other building/structural materials & supplies .....	18	30 137	998	3.3	Z	X
0670	Paint & sundries .....	7	6 787	39	.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	542	519 239	47 062	9.1	.1	X
0720	Automotive fuels .....	45 205	70 556 669	58 275 055	82.6	82.6	50.5
0721	Unleaded regular gasoline .....	43 981	68 930 142	29 165 064	42.3	41.3	X
0722	Unleaded mid-grade gasoline .....	36 779	61 203 700	8 348 803	13.6	11.8	X
0723	Unleaded premium gasoline .....	41 445	65 807 685	8 988 566	13.7	12.7	X
0724	Leaded gasoline .....	747	986 781	153 912	15.6	.2	X
0725	Diesel fuel .....	18 263	36 788 931	11 456 488	31.1	16.2	X
0726	Other automotive fuels .....	1 357	1 844 757	162 222	8.8	.2	X
0730	Automotive lubricants (oil, greases, etc) .....	23 044	34 462 907	523 269	1.5	.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	24 819	34 819 620	2 585 016	7.4	3.7	53.6
0741	Automotive tires & tubes .....	18 166	21 821 178	671 503	3.1	1.0	X
0744	Automotive parts .....	15 263	18 503 216	1 223 067	6.6	1.7	X
0749	Storage batteries .....	12 231	13 051 859	158 215	1.2	.2	X
0756	Automotive accessories (including safety & comfort related items) .....	6 284	12 517 443	283 915	2.3	.4	X
0757	Sundry supplies (including appearance & maintenance chemicals; antifreeze; functional fluids; etc) .....	11 483	18 359 093	248 316	1.4	.4	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	8 220	14 610 893	714 712	4.9	1.0	55.6
0781	LP gas (bulk & bottled) .....	3 115	6 421 899	189 910	3.0	.3	X
0782	Kerosene .....	5 475	7 921 768	120 155	1.5	.2	X
0783	No. 2 distillate fuel oil .....	1 146	2 830 468	357 967	12.6	.5	X
0784	Other distillate fuel oil (nos. 1 & 4) .....	388	933 777	38 424	4.1	.1	X
0785	Residual fuel oil (nos. 5 & 6) .....	50	157 727	2 807	1.8	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44719</b>	<b>Other gasoline stations—Con.</b>						
0780	Household fuels (oil, LP gas, wood, & coal)—Con.						
0786	Coal	8	16 154	668	4.1	Z	X
0787	Wood	215	580 069	1 222	.2	Z	X
0788	Other household fuels	126	150 317	3 559	2.4	Z	X
0800	Pets, pet foods, & pet supplies	1 041	2 871 210	6 360	.2	Z	X
0850	All other merchandise	2 799	9 726 324	46 532	.5	.1	56.7
0856	Magazines & newspapers	2 770	9 608 892	45 304	.5	.1	X
0883	All other merchandise	31	148 607	1 228	.8	Z	X
9810	All other merchandise	8 005	21 338 019	726 642	3.4	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes	23 776	35 881 513	3 149 245	8.8	4.5	54.8
9904	Labor charges for work performed by this establishment	18 712	22 878 176	1 557 145	6.8	2.2	X
9907	Parts installed in repair	10 190	12 387 260	844 844	6.8	1.2	X
9923	Rental or lease of automobiles, trucks, or utility trailers	1 212	1 114 184	36 033	3.2	.1	X
9934	Car wash receipts	4 303	8 979 731	374 165	4.2	.5	X
9954	All other nonmerchandise receipts	6 007	13 930 760	337 058	2.4	.5	X
<b>447190</b>	<b>Other gasoline stations</b>	<b>45 205</b>	<b>X</b>	<b>70 556 669</b>	<b>X</b>	<b>100.0</b>	<b>58.2</b>
0100	Groceries & other foods for human consumption off the premises	22 158	43 481 667	1 771 397	4.1	2.5	51.2
0104	Dairy products & related foods (including milk, cheese, butter, yogurt, ice cream, eggs, etc)	5 432	14 825 929	249 763	1.7	.4	X
0106	Bakery products not baked on the premises, except frozen	2 848	7 380 206	43 791	.6	.1	X
0108	Bottled, canned, or packaged soft drinks	16 508	30 812 911	519 916	1.7	.7	X
0109	Candy	12 069	22 453 834	201 711	.9	.3	X
0112	All other foods (including dry groceries; canned, frozen, & bottled foods; packaged snacks; produce; etc)	12 037	30 256 862	756 216	2.5	1.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	4 623	15 554 878	644 482	4.1	.9	X
0130	Alcoholic drinks (served at this establishment)	24	71 804	2 136	3.0	Z	X
0140	Packaged liquor, wine, & beer	4 741	12 974 529	209 306	1.6	.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	21 220	43 836 218	1 638 405	3.7	2.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	3 092	9 717 597	103 599	1.1	.1	X
0180	Soaps, detergents, & household cleaners	1 363	3 946 589	11 193	.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	1 634	4 648 546	15 983	.3	Z	X
0200	Men's wear	17	12 886	195	1.5	Z	X
0220	Women's, juniors', & misses' wear	6	1 722	97	5.6	Z	X
0260	Footwear (including accessories)	16	10 925	606	5.5	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	18	100 549	1 538	1.5	Z	X
0420	Books	8	5 510	242	4.4	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	89	55 035	6 720	12.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	141	195 813	15 573	8.0	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	142	270 722	59 447	22.0	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	18	30 137	998	3.3	Z	X
0670	Paint & sundries	7	6 787	39	.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	542	519 239	47 062	9.1	.1	X
0720	Automotive fuels	45 205	70 556 669	58 275 055	82.6	82.6	50.5
0721	Unleaded regular gasoline	43 981	68 930 142	29 165 064	42.3	41.3	X
0722	Unleaded mid-grade gasoline	36 779	61 203 700	8 348 803	13.6	11.8	X
0723	Unleaded premium gasoline	41 445	65 807 685	8 988 566	13.7	12.7	X
0724	Leaded gasoline	747	986 781	153 912	15.6	.2	X
0725	Diesel fuel	18 263	36 788 931	11 456 488	31.1	16.2	X
0726	Other automotive fuels	1 357	1 844 757	162 222	8.8	.2	X
0730	Automotive lubricants (oil, greases, etc)	23 044	34 462 907	523 269	1.5	.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories	24 819	34 819 620	2 585 016	7.4	3.7	53.6
0741	Automotive tires & tubes	18 166	21 821 178	671 503	3.1	1.0	X
0744	Automotive parts	15 263	18 503 216	1 223 067	6.6	1.7	X
0749	Storage batteries	12 231	13 051 859	158 215	1.2	.2	X
0756	Automotive accessories (including safety & comfort related items)	6 284	12 517 443	283 915	2.3	.4	X
0757	Sundry supplies (including appearance & maintenance chemicals; antifreeze; functional fluids; etc)	11 483	18 359 093	248 316	1.4	.4	X
0780	Household fuels (oil, LP gas, wood, & coal)	8 220	14 610 893	714 712	4.9	1.0	55.6
0781	LP gas (bulk & bottled)	3 115	6 421 899	189 910	3.0	.3	X
0782	Kerosene	5 475	7 921 768	120 155	1.5	.2	X
0783	No. 2 distillate fuel oil	1 146	2 830 468	357 967	12.6	.5	X
0784	Other distillate fuel oil (nos. 1 & 4)	388	933 777	38 424	4.1	.1	X
0785	Residual fuel oil (nos. 5 & 6)	50	157 727	2 807	1.8	Z	X
0786	Coal	8	16 154	668	4.1	Z	X
0787	Wood	215	580 069	1 222	.2	Z	X
0788	Other household fuels	126	150 317	3 559	2.4	Z	X
0800	Pets, pet foods, & pet supplies	1 041	2 871 210	6 360	.2	Z	X
0850	All other merchandise	2 799	9 726 324	46 532	.5	.1	56.7
0856	Magazines & newspapers	2 770	9 608 892	45 304	.5	.1	X
0883	All other merchandise	31	148 607	1 228	.8	Z	X
9810	All other merchandise	8 005	21 338 019	726 642	3.4	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes	23 776	35 881 513	3 149 245	8.8	4.5	54.8
9904	Labor charges for work performed by this establishment	18 712	22 878 176	1 557 145	6.8	2.2	X
9907	Parts installed in repair	10 190	12 387 260	844 844	6.8	1.2	X
9923	Rental or lease of automobiles, trucks, or utility trailers	1 212	1 114 184	36 033	3.2	.1	X
9934	Car wash receipts	4 303	8 979 731	374 165	4.2	.5	X
9954	All other nonmerchandise receipts	6 007	13 930 760	337 058	2.4	.5	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>	<b>156 601</b>	<b>X</b>	<b>136 397 645</b>	<b>X</b>	<b>100.0</b>	<b>75.1</b>
0100	Groceries & other foods for human consumption off the premises	322		28 154	5.0	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	84	89 593	6 176	6.9	Z	X
0140	Packaged liquor, wine, & beer	8	8 931	58	.6	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	63	46 235	3 068	6.6	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	7 137	23 804 998	1 300 913	5.5	1.0	X
0180	Soaps, detergents, & household cleaners	111	104 672	1 576	1.5	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	127	99 593	1 861	1.9	Z	X
0200	Men's wear	53 608	71 774 329	25 647 297	35.7	18.8	X
0220	Women's, juniors', & misses' wear	81 044	88 252 992	48 454 827	54.9	35.5	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	31 589	54 044 069	8 162 223	15.1	6.0	X
0260	Footwear (including accessories)	65 326	76 485 940	23 426 694	30.6	17.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	444	241 538	10 520	4.4	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	5 468	21 518 915	1 085 727	5.0	.8	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	144	92 420	2 279	2.5	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	568	393 188	8 768	2.2	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	421	285 449	12 263	4.3	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	476	253 164	11 368	4.5	Z	X
0340	Furniture & sleep equipment	1 766	6 701 590	357 434	5.3	.3	X
0360	Flooring & floor coverings	54	115 326	1 759	1.5	Z	X
0370	Computer hardware, software, & supplies	80	39 054	614	1.6	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	12 653	29 667 355	1 488 484	5.0	1.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	59 690	64 215 022	19 599 122	30.5	14.4	X
0420	Books	633	371 922	11 228	3.0	Z	X
0440	Photographic equipment & supplies	294	159 271	2 500	1.6	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	6 536	19 287 326	388 782	2.0	.3	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	4 329	8 885 265	66 698	.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	4 562	7 020 951	427 658	6.1	.3	X
0600	Hardware, tools, & plumbing & electrical supplies	118	51 952	2 643	5.1	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	77	57 113	6 290	11.0	Z	X
0670	Paint & sundries	16	10 189	141	1.4	Z	X
0690	Wallpaper & other flexible wallcoverings	14	15 142	3 480	23.0	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	19	16 007	2 744	17.1	Z	X
0730	Automotive lubricants (oil, greases, etc)	11	8 554	117	1.4	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	48	328 995	931	.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	7	13 635	103	.8	Z	X
0800	Pets, pet foods, & pet supplies	6	6 699	431	6.4	Z	X
0850	All other merchandise	17 710	38 455 560	2 851 617	7.4	2.1	X
9810	All other merchandise	19 267	24 749 374	1 232 644	5.0	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes	17 641	16 530 135	1 787 696	10.8	1.3	X
<b>4481</b>	<b>Clothing stores</b>	<b>94 740</b>	<b>X</b>	<b>95 918 083</b>	<b>X</b>	<b>100.0</b>	<b>72.4</b>
0100	Groceries & other foods for human consumption off the premises	203	453 588	16 194	3.6	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	81	88 636	6 094	6.9	Z	X
0140	Packaged liquor, wine, & beer	8	8 931	58	.6	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	62	46 081	3 060	6.6	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	7 082	23 784 934	1 298 681	5.5	1.4	X
0180	Soaps, detergents, & household cleaners	107	103 781	1 566	1.5	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	126	92 781	1 725	1.9	Z	X
0200	Men's wear	47 675	65 133 013	24 667 953	37.9	25.7	51.3
0201	Men's overcoats, topcoats, raincoats, & outer jackets	24 724	46 979 527	1 785 832	3.8	1.9	X
0202	Men's suits & formal wear	14 044	35 751 934	3 164 244	8.9	3.3	X
0203	Men's sport coats & blazers	16 457	37 657 533	1 467 860	3.9	1.5	X
0204	Men's tailored & dress slacks	17 444	37 045 448	1 063 368	2.9	1.1	X
0205	Men's casual slacks & jeans, walking shorts, etc	29 693	53 589 173	4 034 488	7.5	4.2	X
0206	Men's career & work uniforms	4 370	3 902 219	371 076	9.5	.4	X
0207	Men's dress shirts	20 245	40 119 290	2 060 321	5.1	2.1	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc)	32 255	52 831 492	4 861 047	9.2	5.1	X
0209	Men's sweaters	17 421	30 976 828	804 369	2.6	.8	X
0211	Men's hosiery, pajamas, robes, & underwear	13 811	23 193 824	622 908	2.7	.6	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	17 013	35 548 450	1 366 337	3.8	1.4	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc)	29 241	50 887 977	2 069 863	4.1	2.2	X
0215	Custom-made garments	1 748	1 879 215	123 809	6.6	.1	X
0216	Men's sweat tops, pants, & warm-ups	13 761	21 529 001	872 404	4.1	.9	X
0220	Women's, juniors', & misses' wear	74 712	81 900 816	47 923 675	58.5	50.0	55.7
0221	Furs & fur garments	1 608	2 473 324	387 612	15.7	.4	X
0222	Dresses (all types)	49 823	61 394 043	6 359 155	10.4	6.6	X
0223	Dressy & tailored coats, outer jackets, & rainwear	34 909	54 955 326	2 248 383	4.1	2.3	X
0224	Suits, pantsuits, sport jackets, & blazers	39 594	54 097 668	4 726 013	8.7	4.9	X
0225	Slacks/pants, jeans, walking shorts, & skirts	53 304	68 161 526	9 118 910	13.4	9.5	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4481</b>	<b>Clothing stores—Con.</b>						
0220	Women's, juniors', & misses' wear—Con.						
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) . . . .	57 361	68 750 707	11 315 880	16.5	11.8	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) . . . . .	21 815	40 270 870	2 345 016	5.8	2.4	X
0229	Hosiery (including pantyhose, socks, & tights) . . . . .	30 047	47 559 913	1 012 462	2.1	1.1	X
0231	Bras, girdles, & corsets . . . . .	16 711	30 773 817	1 115 685	3.6	1.2	X
0232	Lingerie, sleepwear, & loungewear . . . . .	26 325	47 665 282	3 258 954	6.8	3.4	X
0233	Hats, wigs, & hairpieces . . . . .	9 365	14 889 011	327 113	2.2	.3	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) . . . . .	48 873	65 453 635	3 696 404	5.6	3.9	X
0235	Custom-made garments . . . . .	1 292	1 182 949	78 469	6.6	.1	X
0236	Women's sweat tops, pants, & warm-ups . . . . .	23 409	38 916 837	1 140 678	2.9	1.2	X
0237	Other apparel (including uniforms, smocks, & other apparel items) . . .	7 909	12 191 607	792 930	6.5	.8	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	28 187	49 527 618	7 962 489	16.1	8.3	50.4
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories . . . . .	24 579	45 620 414	2 531 149	5.5	2.6	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories . . . . .	21 747	42 226 739	3 154 527	7.5	3.3	X
0243	Infants' & toddlers' clothing & accessories . . . . .	19 071	41 514 176	2 276 784	5.5	2.4	X
0260	Footwear (including accessories) . . . . .	33 795	55 674 925	5 084 172	9.1	5.3	52.4
0261	Men's footwear (including dress & casual footwear) . . . . .	16 524	39 201 513	1 489 698	3.8	1.6	X
0262	Women's footwear (including dress & casual footwear) . . . . .	23 916	42 957 734	2 231 332	5.2	2.3	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) . . . . .	5 326	14 281 928	207 097	1.5	.2	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	5 895	11 542 830	624 906	5.4	.7	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	5 251	11 089 125	306 725	2.8	.3	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) .	3 631	9 495 648	162 632	1.7	.2	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) . . . . .	1 760	2 548 533	61 782	2.4	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	433	234 700	9 927	4.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	5 426	21 507 193	1 085 025	5.0	1.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	99	76 434	1 485	1.9	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	265	238 239	5 635	2.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	161	188 916	5 081	2.7	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	207	144 062	4 751	3.3	Z	X
0340	Furniture & sleep equipment . . . . .	1 728	6 680 315	354 836	5.3	.4	X
0360	Flooring & floor coverings . . . . .	49	111 078	1 221	1.1	Z	X
0370	Computer hardware, software, & supplies . . . . .	40	26 683	281	1.1	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	6 999	24 596 706	1 101 720	4.5	1.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . .	30 551	44 974 846	2 349 562	5.2	2.5	58.4
0412	Costume & novelty jewelry . . . . .	27 455	32 137 004	1 745 470	5.4	1.8	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) . . . . .	5 322	24 001 636	604 092	2.5	.6	X
0420	Books . . . . .	314	211 891	7 105	3.4	Z	X
0440	Photographic equipment & supplies . . . . .	38	20 126	484	2.4	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	6 128	19 055 202	381 769	2.0	.4	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . .	4 285	8 856 723	65 643	.7	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . .	3 900	6 152 691	337 853	5.5	.4	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	56	37 524	1 615	4.3	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	41	31 864	2 775	8.7	Z	X
0670	Paint & sundries . . . . .	16	10 189	141	1.4	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	11	13 908	3 467	24.9	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	11	8 554	117	1.4	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	47	328 511	899	.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	7	13 635	103	.8	Z	X
0850	All other merchandise . . . . .	13 643	36 035 586	1 495 409	4.2	1.6	62.8
0859	Luggage & leather goods . . . . .	6 196	13 807 354	336 346	2.4	.4	X
0877	Souvenirs & novelty items . . . . .	10 297	30 241 582	1 002 421	3.3	1.0	X
0878	Seasonal decorations . . . . .	2 811	8 398 253	141 325	1.7	.1	X
0883	All other merchandise . . . . .	125	80 388	15 307	19.0	Z	X
9810	All other merchandise . . . . .	8 257	17 816 521	548 227	3.1	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	5 050	8 439 845	1 186 515	14.1	1.2	64.5
9904	Labor charges for work performed by this establishment . . . . .	2 653	3 192 341	99 517	3.1	.1	X
9933	Rental of clothing, formal wear, etc . . . . .	1 783	779 456	61 032	7.8	.1	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) . . . . .	1 644	5 438 614	1 025 963	18.9	1.1	X
<b>44811</b>	<b>Men's clothing stores</b> . . . . .	<b>12 143</b>	<b>X</b>	<b>9 864 629</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	18	18 683	1 406	7.5	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	16	12 146	2 354	19.4	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	108	406 546	11 397	2.8	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	11	4 461	68	1.5	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44811</b>	<b>Men's clothing stores—Con.</b>						
0200	Men's wear .....	12 143	9 864 629	8 753 419	88.7	88.7	59.6
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	8 124	7 202 151	445 554	6.2	4.5	X
0202	Men's suits & formal wear .....	6 549	6 527 435	1 919 059	29.4	19.5	X
0203	Men's sport coats & blazers .....	6 971	6 462 187	780 984	12.1	7.9	X
0204	Men's tailored & dress slacks .....	6 931	6 205 734	558 337	9.0	5.7	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	9 453	8 145 120	1 053 753	12.9	10.7	X
0206	Men's career & work uniforms .....	1 203	573 718	94 942	16.5	1.0	X
0207	Men's dress shirts .....	7 843	7 012 276	696 596	9.9	7.1	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	9 399	8 319 548	1 494 680	18.0	15.2	X
0209	Men's sweaters .....	5 829	6 243 874	297 364	4.8	3.0	X
0211	Men's hosiery, pajamas, robes, & underwear .....	6 356	5 120 675	144 405	2.8	1.5	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	3 716	2 591 791	165 933	6.4	1.7	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	9 200	7 797 872	780 880	10.0	7.9	X
0215	Custom-made garments .....	868	1 341 942	79 313	5.9	.8	X
0216	Men's sweat tops, pants, & warm-ups .....	4 363	2 747 636	241 619	8.8	2.4	X
0220	Women's, juniors', & misses' wear .....	2 361	2 591 258	379 658	14.7	3.8	67.5
0221	Furs & fur garments .....	13	21 887	760	3.5	Z	X
0222	Dresses (all types) .....	442	902 646	12 540	1.4	.1	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	331	361 863	8 089	2.2	.1	X
0224	Suits, pantsuits, sport jackets, & blazers .....	276	613 677	33 397	5.4	.3	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	1 302	1 774 352	99 170	5.6	1.0	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) ....	1 749	1 789 418	134 019	7.5	1.4	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	477	744 432	13 058	1.8	.1	X
0229	Hosiery (including pantyhose, socks, & tights) .....	268	617 887	8 260	1.3	.1	X
0231	Bras, girdles, & corsets .....	35	27 273	394	1.4	Z	X
0232	Lingerie, sleepwear, & loungewear .....	214	564 965	15 049	2.7	.2	X
0233	Hats, wigs, & hairpieces .....	36	55 055	869	1.6	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	574	938 840	27 753	3.0	.3	X
0235	Custom-made garments .....	128	454 329	2 346	.5	Z	X
0236	Women's sweat tops, pants, & warm-ups .....	292	244 755	6 146	2.5	.1	X
0237	Other apparel (including uniforms, smocks, & other apparel items) ....	263	644 392	17 808	2.8	.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	1 606	1 829 056	91 062	5.0	.9	66.4
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	1 603	1 828 101	79 917	4.4	.8	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	178	125 168	2 813	2.2	Z	X
0243	Infants' & toddlers' clothing & accessories .....	229	426 751	8 332	2.0	.1	X
0260	Footwear (including accessories) .....	4 025	3 895 403	341 987	8.8	3.5	70.3
0261	Men's footwear (including dress & casual footwear) .....	3 254	3 036 390	219 190	7.2	2.2	X
0262	Women's footwear (including dress & casual footwear) .....	373	719 853	18 429	2.6	.2	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	156	124 884	2 189	1.8	Z	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 064	681 859	86 842	12.7	.9	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	244	174 848	8 658	5.0	.1	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	177	111 650	4 594	4.1	Z	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	202	152 167	2 085	1.4	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	17	8 532	362	4.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	31	110 788	5 426	4.9	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	8	3 451	59	1.7	Z	X
0340	Furniture & sleep equipment .....	15	10 182	410	4.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	131	410 176	33 996	8.3	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	510	458 345	13 459	2.9	.1	60.8
0412	Costume & novelty jewelry .....	411	283 184	8 123	2.9	.1	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) .....	212	239 156	5 336	2.2	.1	X
0420	Books .....	24	8 030	319	4.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	87	54 622	2 539	4.6	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	217	174 493	5 125	2.9	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	515	331 302	56 147	16.9	.6	X
0600	Hardware, tools, & plumbing & electrical supplies .....	8	5 098	380	7.5	Z	X
0850	All other merchandise .....	642	725 521	57 327	7.9	.6	72.0
0859	Luggage & leather goods .....	257	513 454	30 600	6.0	.3	X
0877	Souvenirs & novelty items .....	418	218 479	19 515	8.9	.2	X
0878	Seasonal decorations .....	24	7 942	229	2.9	Z	X
0883	All other merchandise .....	18	21 614	6 983	32.3	.1	X
9810	All other merchandise .....	1 388	1 541 893	73 466	4.8	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	955	585 472	32 580	5.6	.3	68.4
9904	Labor charges for work performed by this establishment .....	568	397 658	10 800	2.7	.1	X
9933	Rental of clothing, formal wear, etc .....	539	250 592	17 848	7.1	.2	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	122	127 868	3 932	3.1	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448110</b>	<b>Men's clothing stores</b> .....	<b>12 143</b>	<b>X</b>	<b>9 864 629</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
0100	Groceries & other foods for human consumption off the premises .....	18	18 683	1 406	7.5	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	16	12 146	2 354	19.4	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	108	406 546	11 397	2.8	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	11	4 461	68	1.5	Z	X
0200	Men's wear .....	12 143	9 864 629	8 753 419	88.7	88.7	59.6
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	8 124	7 202 151	445 554	6.2	4.5	X
0202	Men's suits & formal wear .....	6 549	6 527 435	1 919 059	29.4	19.5	X
0203	Men's sport coats & blazers .....	6 971	6 462 187	780 984	12.1	7.9	X
0204	Men's tailored & dress slacks .....	6 931	6 205 734	558 337	9.0	5.7	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	9 453	8 145 120	1 053 753	12.9	10.7	X
0206	Men's career & work uniforms .....	1 203	573 718	94 942	16.5	1.0	X
0207	Men's dress shirts .....	7 843	7 012 276	696 596	9.9	7.1	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	9 399	8 319 548	1 494 680	18.0	15.2	X
0209	Men's sweaters .....	5 829	6 243 874	297 364	4.8	3.0	X
0211	Men's hosiery, pajamas, robes, & underwear .....	6 356	5 120 675	144 405	2.8	1.5	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	3 716	2 591 791	165 933	6.4	1.7	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	9 200	7 797 872	780 880	10.0	7.9	X
0215	Custom-made garments .....	868	1 341 942	79 313	5.9	.8	X
0216	Men's sweat tops, pants, & warm-ups .....	4 363	2 747 636	241 619	8.8	2.4	X
0220	Women's, juniors', & misses' wear .....	2 361	2 591 258	379 658	14.7	3.8	67.5
0221	Furs & fur garments .....	13	21 887	760	3.5	Z	X
0222	Dresses (all types) .....	442	902 646	12 540	1.4	.1	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	331	361 863	8 089	2.2	.1	X
0224	Suits, pantsuits, sport jackets, & blazers .....	276	613 677	33 397	5.4	.3	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	1 302	1 774 352	99 170	5.6	1.0	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) .....	1 749	1 789 418	134 019	7.5	1.4	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	477	744 432	13 058	1.8	.1	X
0229	Hosiery (including pantyhose, socks, & tights) .....	268	617 887	8 260	1.3	.1	X
0231	Bras, girdles, & corsets .....	35	27 273	394	1.4	Z	X
0232	Lingerie, sleepwear, & loungewear .....	214	564 965	15 049	2.7	.2	X
0233	Hats, wigs, & hairpieces .....	36	55 055	869	1.6	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	574	938 840	27 753	3.0	.3	X
0235	Custom-made garments .....	128	454 329	2 346	.5	Z	X
0236	Women's sweat tops, pants, & warm-ups .....	292	244 755	6 146	2.5	.1	X
0237	Other apparel (including uniforms, smocks, & other apparel items) ..	263	644 392	17 808	2.8	.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	1 606	1 829 056	91 062	5.0	.9	66.4
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	1 603	1 828 101	79 917	4.4	.8	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	178	125 168	2 813	2.2	Z	X
0243	Infants' & toddlers' clothing & accessories .....	229	426 751	8 332	2.0	.1	X
0260	Footwear (including accessories) .....	4 025	3 895 403	341 987	8.8	3.5	70.3
0261	Men's footwear (including dress & casual footwear) .....	3 254	3 036 390	219 190	7.2	2.2	X
0262	Women's footwear (including dress & casual footwear) .....	373	719 853	18 429	2.6	.2	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	156	124 884	2 189	1.8	Z	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 064	681 859	86 842	12.7	.9	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	244	174 848	8 658	5.0	.1	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	177	111 650	4 594	4.1	Z	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	202	152 167	2 085	1.4	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	17	8 532	362	4.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	31	110 788	5 426	4.9	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	8	3 451	59	1.7	Z	X
0340	Furniture & sleep equipment .....	15	10 182	410	4.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	131	410 176	33 996	8.3	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	510	458 345	13 459	2.9	.1	60.8
0412	Costume & novelty jewelry .....	411	283 184	8 123	2.9	.1	X
0413	All other jewelry (including karat gold jewelry, pearl, diamond, & other gemstone jewelry; watches; etc) .....	212	239 156	5 336	2.2	.1	X
0420	Books .....	24	8 030	319	4.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	87	54 622	2 539	4.6	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	217	174 493	5 125	2.9	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	515	331 302	56 147	16.9	.6	X
0600	Hardware, tools, & plumbing & electrical supplies .....	8	5 098	380	7.5	Z	X
0850	All other merchandise .....	642	725 521	57 327	7.9	.6	72.0
0859	Luggage & leather goods .....	257	513 454	30 600	6.0	.3	X
0877	Souvenirs & novelty items .....	418	218 479	19 515	8.9	.2	X
0878	Seasonal decorations .....	24	7 942	229	2.9	Z	X
0883	All other merchandise .....	18	21 614	6 983	32.3	.1	X
9810	All other merchandise .....	1 388	1 541 893	73 466	4.8	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	955	585 472	32 580	5.6	.3	68.4
9904	Labor charges for work performed by this establishment .....	568	397 658	10 800	2.7	.1	X
9933	Rental of clothing, formal wear, etc .....	539	250 592	17 848	7.1	.2	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	122	127 868	3 932	3.1	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44812</b>	<b>Women's clothing stores</b>	<b>39 672</b>	<b>X</b>	<b>27 257 683</b>	<b>X</b>	<b>100.0</b>	<b>66.9</b>
0100	Groceries & other foods for human consumption off the premises	22	59 222	303	.5	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	17	19 190	2 349	12.2	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	1 771	3 048 199	179 313	5.9	.7	X
0200	Men's wear	6 818	5 720 801	632 131	11.1	2.3	44.8
0201	Men's overcoats, topcoats, raincoats, & outer jackets	2 016	2 049 688	35 953	1.8	.1	X
0202	Men's suits & formal wear	744	1 337 508	44 380	3.3	.2	X
0203	Men's sport coats & blazers	751	1 309 000	24 767	1.9	.1	X
0204	Men's tailored & dress slacks	3 429	2 790 662	36 774	1.3	.1	X
0205	Men's casual slacks & jeans, walking shorts, etc	3 100	2 821 903	133 636	4.7	.5	X
0206	Men's career & work uniforms	54	14 269	1 106	7.8	Z	X
0207	Men's dress shirts	3 666	3 068 556	54 173	1.8	.2	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc)	3 624	3 750 467	133 038	3.5	.5	X
0209	Men's sweaters	2 486	2 411 033	40 496	1.7	.1	X
0211	Men's hosiery, pajamas, robes, & underwear	670	1 106 135	12 787	1.2	Z	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	2 345	1 955 374	75 846	3.9	.3	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc)	2 284	2 246 078	29 894	1.3	.1	X
0215	Custom-made garments	69	74 049	1 854	2.5	Z	X
0216	Men's sweat tops, pants, & warm-ups	440	552 370	7 427	1.3	Z	X
0220	Women's, juniors', & misses' wear	39 672	27 257 683	24 830 506	91.1	91.1	56.3
0221	Furs & fur garments	667	873 013	45 894	5.3	.2	X
0222	Dresses (all types)	35 907	25 207 412	4 126 556	16.4	15.1	X
0223	Dressy & tailored coats, outer jackets, & rainwear	22 732	19 168 014	1 007 924	5.3	3.7	X
0224	Suits, pantsuits, sport jackets, & blazers	29 971	22 291 324	2 842 956	12.8	10.4	X
0225	Slacks/pants, jeans, walking shorts, & skirts	32 849	23 436 409	5 429 430	23.2	19.9	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters)	35 147	24 524 298	7 470 084	30.5	27.4	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	10 517	7 656 716	955 246	12.5	3.5	X
0229	Hosiery (including pantyhose, socks, & tights)	19 428	15 807 458	323 410	2.0	1.2	X
0231	Bras, girdles, & corsets	9 145	6 726 954	184 300	2.7	.7	X
0232	Lingerie, sleepwear, & loungewear	14 358	11 027 502	333 278	3.0	1.2	X
0233	Hats, wigs, & hairpieces	5 390	3 955 312	111 103	2.8	.4	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc)	29 054	22 684 436	1 341 286	5.9	4.9	X
0235	Custom-made garments	493	244 992	43 763	17.9	.2	X
0236	Women's sweat tops, pants, & warm-ups	12 732	8 501 277	500 392	5.9	1.8	X
0237	Other apparel (including uniforms, smocks, & other apparel items)	2 617	1 970 496	114 884	5.8	.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	7 843	6 276 344	259 435	4.1	1.0	47.6
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories	6 068	4 534 316	58 597	1.3	.2	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories	5 186	3 341 748	124 479	3.7	.5	X
0243	Infants' & toddlers' clothing & accessories	4 779	3 517 476	76 359	2.2	.3	X
0260	Footwear (including accessories)	10 969	10 919 839	581 663	5.3	2.1	54.9
0261	Men's footwear (including dress & casual footwear)	420	829 073	17 170	2.1	.1	X
0262	Women's footwear (including dress & casual footwear)	10 743	10 772 205	548 890	5.1	2.0	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear)	155	174 010	4 845	2.8	Z	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots)	148	303 333	2 940	1.0	Z	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots)	388	404 502	5 868	1.5	Z	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots)	70	38 110	1 086	2.9	Z	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc)	93	144 676	864	.6	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	77	53 213	4 084	7.7	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	408	492 641	22 347	4.5	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	16	9 666	169	1.7	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	29	19 374	527	2.7	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	26	17 758	1 280	7.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	26	22 067	1 586	7.2	Z	X
0340	Furniture & sleep equipment	172	334 986	20 268	6.1	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	1 345	2 326 723	76 563	3.3	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	17 346	13 645 211	525 106	3.8	1.9	55.9
0412	Costume & novelty jewelry	17 158	13 221 484	482 223	3.6	1.8	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc)	523	1 075 259	42 883	4.0	.2	X
0420	Books	44	21 525	343	1.6	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	974	867 522	17 473	2.0	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	992	1 027 133	8 046	.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	71	78 525	3 877	4.9	Z	X
0690	Wallpaper & other flexible wallcoverings	10	13 330	3 332	25.0	Z	X
0850	All other merchandise	991	1 010 630	38 767	3.8	.1	58.9
0859	Luggage & leather goods	182	342 434	8 381	2.4	Z	X
0877	Souvenirs & novelty items	724	655 118	22 563	3.4	.1	X
0878	Seasonal decorations	260	372 996	4 879	1.3	Z	X
0883	All other merchandise	13	14 939	2 944	19.7	Z	X
9810	All other merchandise	2 426	2 517 320	23 193	.9	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44812</b>	<b>Women's clothing stores—Con.</b>						
9900	Nonmerchandise receipts, excluding sales & other taxes .....	765	955 091	24 806	2.6	.1	58.4
9904	Labor charges for work performed by this establishment .....	480	823 196	15 335	1.9	.1	X
9933	Rental of clothing, formal wear, etc. ....	250	105 343	7 634	7.2	Z	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	147	260 591	1 837	.7	Z	X
<b>448120</b>	<b>Women's clothing stores</b>	<b>39 672</b>	<b>X</b>	<b>27 257 683</b>	<b>X</b>	<b>100.0</b>	<b>66.9</b>
0100	Groceries & other foods for human consumption off the premises .....	22	59 222	303	.5	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	17	19 190	2 349	12.2	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	1 771	3 048 199	179 313	5.9	.7	X
0200	Men's wear .....	6 818	5 720 801	632 131	11.1	2.3	44.8
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	2 016	2 049 688	35 953	1.8	.1	X
0202	Men's suits & formal wear .....	744	1 337 508	44 380	3.3	.2	X
0203	Men's sport coats & blazers .....	751	1 309 000	24 767	1.9	.1	X
0204	Men's tailored & dress slacks .....	3 429	2 790 662	36 774	1.3	.1	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	3 100	2 821 903	133 636	4.7	.5	X
0206	Men's career & work uniforms .....	54	14 269	1 106	7.8	Z	X
0207	Men's dress shirts .....	3 666	3 068 556	54 173	1.8	.2	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	3 624	3 750 467	133 038	3.5	.5	X
0209	Men's sweaters .....	2 486	2 411 033	40 496	1.7	.1	X
0211	Men's hosiery, pajamas, robes, & underwear .....	670	1 106 135	12 787	1.2	Z	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	2 345	1 955 374	75 846	3.9	.3	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	2 284	2 246 078	29 894	1.3	.1	X
0215	Custom-made garments .....	69	74 049	1 854	2.5	Z	X
0216	Men's sweat tops, pants, & warm-ups .....	440	552 370	7 427	1.3	Z	X
0220	Women's, juniors', & misses' wear .....	39 672	27 257 683	24 830 506	91.1	91.1	56.3
0221	Furs & fur garments .....	667	873 013	45 894	5.3	.2	X
0222	Dresses (all types) .....	35 907	25 207 412	4 126 556	16.4	15.1	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	22 732	19 168 014	1 007 924	5.3	3.7	X
0224	Suits, pantsuits, sport jackets, & blazers .....	29 971	22 291 324	2 842 956	12.8	10.4	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	32 849	23 436 409	5 429 430	23.2	19.9	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) .....	35 147	24 524 298	7 470 084	30.5	27.4	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	10 517	7 656 716	955 246	12.5	3.5	X
0229	Hosiery (including pantyhose, socks, & tights) .....	19 428	15 807 458	323 410	2.0	1.2	X
0231	Bras, girdles, & corsets .....	9 145	6 726 954	184 300	2.7	.7	X
0232	Lingerie, sleepwear, & loungewear .....	14 358	11 027 502	333 278	3.0	1.2	X
0233	Hats, wigs, & hairpieces .....	5 390	3 955 312	111 103	2.8	.4	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	29 054	22 684 436	1 341 286	5.9	4.9	X
0235	Custom-made garments .....	493	244 992	43 763	17.9	.2	X
0236	Women's sweat tops, pants, & warm-ups .....	12 732	8 501 277	500 392	5.9	1.8	X
0237	Other apparel (including uniforms, smocks, & other apparel items) .....	2 617	1 970 496	114 884	5.8	.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	7 843	6 276 344	259 435	4.1	1.0	47.6
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	6 068	4 534 316	58 597	1.3	.2	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	5 186	3 341 748	124 479	3.7	.5	X
0243	Infants' & toddlers' clothing & accessories .....	4 779	3 517 476	76 359	2.2	.3	X
0260	Footwear (including accessories) .....	10 969	10 919 839	581 663	5.3	2.1	54.9
0261	Men's footwear (including dress & casual footwear) .....	420	829 073	17 170	2.1	.1	X
0262	Women's footwear (including dress & casual footwear) .....	10 743	10 772 205	548 890	5.1	2.0	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	155	174 010	4 845	2.8	Z	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	148	303 333	2 940	1.0	Z	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	388	404 502	5 868	1.5	Z	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) .....	70	38 110	1 086	2.9	Z	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	93	144 676	864	.6	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	77	53 213	4 084	7.7	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	408	492 641	22 347	4.5	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	16	9 666	169	1.7	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	29	19 374	527	2.7	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	26	17 758	1 280	7.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	26	22 067	1 586	7.2	Z	X
0340	Furniture & sleep equipment .....	172	334 986	20 268	6.1	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 345	2 326 723	76 563	3.3	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	17 346	13 645 211	525 106	3.8	1.9	55.9
0412	Costume & novelty jewelry .....	17 158	13 221 484	482 223	3.6	1.8	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) .....	523	1 075 259	42 883	4.0	.2	X
0420	Books .....	44	21 525	343	1.6	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	974	867 522	17 473	2.0	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	992	1 027 133	8 046	.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	71	78 525	3 877	4.9	Z	X
0690	Wallpaper & other flexible wallcoverings .....	10	13 330	3 332	25.0	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448120</b>	<b>Women's clothing stores—Con.</b>						
0850	All other merchandise .....	991	1 010 630	38 767	3.8	.1	58.9
0859	Luggage & leather goods .....	182	342 434	8 381	2.4	Z	X
0877	Souvenirs & novelty items .....	724	655 118	22 563	3.4	.1	X
0878	Seasonal decorations .....	260	372 996	4 879	1.3	Z	X
0883	All other merchandise .....	13	14 939	2 944	19.7	Z	X
9810	All other merchandise .....	2 426	2 517 320	23 193	.9	.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	765	955 091	24 806	2.6	.1	58.4
9904	Labor charges for work performed by this establishment .....	480	823 196	15 335	1.9	.1	X
9933	Rental of clothing, formal wear, etc. ....	250	105 343	7 634	7.2	Z	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	147	260 591	1 837	.7	Z	X
<b>44813</b>	<b>Children's &amp; infants' clothing stores .....</b>	<b>5 115</b>	<b>X</b>	<b>4 638 006</b>	<b>X</b>	<b>100.0</b>	<b>77.1</b>
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	154	738 261	190 630	25.8	4.1	X
0200	Men's wear .....	100	100 867	18 774	18.6	.4	54.2
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	44	54 742	788	1.4	Z	X
0202	Men's suits & formal wear .....	27	25 728	1 503	5.8	Z	X
0203	Men's sport coats & blazers .....	39	50 679	1 821	3.6	Z	X
0204	Men's tailored & dress slacks .....	40	54 200	2 241	4.1	Z	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	60	75 615	3 291	4.4	.1	X
0207	Men's dress shirts .....	53	63 768	1 720	2.7	Z	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	68	73 693	2 973	4.0	.1	X
0209	Men's sweaters .....	55	63 983	968	1.5	Z	X
0211	Men's hosiery, pajamas, robes, & underwear .....	67	72 210	883	1.2	Z	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	25	29 813	600	2.0	Z	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	49	53 239	1 327	2.5	Z	X
0216	Men's sweat tops, pants, & warm-ups .....	23	30 449	611	2.0	Z	X
0220	Women's, juniors', & misses' wear .....	205	116 432	22 310	19.2	.5	56.8
0222	Dresses (all types) .....	134	68 982	3 894	5.6	.1	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	18	7 263	87	1.2	Z	X
0224	Suits, pantsuits, sport jackets, & blazers .....	47	30 607	708	2.3	Z	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	115	77 896	5 329	6.8	.1	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) .....	117	63 716	3 827	6.0	.1	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	42	44 847	1 530	3.4	Z	X
0229	Hosiery (including pantyhose, socks, & tights) .....	36	38 086	594	1.6	Z	X
0231	Bras, girdles, & corsets .....	42	35 426	903	2.5	Z	X
0232	Lingerie, sleepwear, & loungewear .....	52	46 769	1 374	2.9	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	34	41 078	1 948	4.7	Z	X
0236	Women's sweat tops, pants, & warm-ups .....	45	32 317	744	2.3	Z	X
0237	Other apparel (including uniforms, smocks, & other apparel items) .....	24	13 654	1 292	9.5	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	5 115	4 638 006	3 894 038	84.0	84.0	69.4
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	4 269	3 403 385	963 457	28.3	20.8	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	4 757	3 833 812	1 677 419	43.8	36.2	X
0243	Infants' & toddlers' clothing & accessories .....	4 888	4 514 322	1 253 162	27.8	27.0	X
0260	Footwear (including accessories) .....	1 328	2 158 209	98 643	4.6	2.1	73.0
0261	Men's footwear (including dress & casual footwear) .....	22	17 576	703	4.0	Z	X
0262	Women's footwear (including dress & casual footwear) .....	19	25 060	598	2.4	Z	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	1 270	2 117 455	66 257	3.1	1.4	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	9	3 170	60	1.9	Z	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear, sneakers; & outdoor hiking/sports boots) .....	648	1 224 228	31 005	2.5	.7	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	14	10 120	160	1.6	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	57	42 434	2 643	6.2	.1	X
0340	Furniture & sleep equipment .....	311	813 347	290 774	35.8	6.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	27	29 673	2 734	9.2	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	163	77 344	2 467	3.2	.1	57.5
0412	Costume & novelty jewelry .....	148	63 152	1 466	2.3	Z	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) .....	24	14 483	1 001	6.9	Z	X
0420	Books .....	17	5 543	231	4.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	609	928 270	79 220	8.5	1.7	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	20	30 843	443	1.4	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	21	28 109	4 409	15.7	.1	X
0850	All other merchandise .....	491	1 055 065	24 687	2.3	.5	76.5
0877	Souvenirs & novelty items .....	478	1 049 629	23 393	2.2	.5	X
0878	Seasonal decorations .....	14	4 861	318	6.5	Z	X
0883	All other merchandise .....	7	3 886	976	25.1	Z	X
9810	All other merchandise .....	130	57 440	4 615	8.0	.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	38	19 838	1 016	5.1	Z	65.1
9904	Labor charges for work performed by this establishment .....	10	12 800	574	4.5	Z	X
9933	Rental of clothing, formal wear, etc. ....	17	6 530	410	6.3	Z	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	13	2 239	32	1.4	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448130</b>	<b>Children's &amp; infants' clothing stores</b>	<b>5 115</b>	<b>X</b>	<b>4 638 006</b>	<b>X</b>	<b>100.0</b>	<b>77.1</b>
0160	Drugs, health aids, & beauty aids (including cosmetics)	154	738 261	190 630	25.8	4.1	X
0200	Men's wear	100	100 867	18 774	18.6	.4	54.2
0201	Men's overcoats, topcoats, raincoats, & outer jackets	44	54 742	788	1.4	Z	X
0202	Men's suits & formal wear	27	25 728	1 503	5.8	Z	X
0203	Men's sport coats & blazers	39	50 679	1 821	3.6	Z	X
0204	Men's tailored & dress slacks	40	54 200	2 241	4.1	Z	X
0205	Men's casual slacks & jeans, walking shorts, etc.	60	75 615	3 291	4.4	.1	X
0207	Men's dress shirts	53	63 768	1 720	2.7	Z	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc)	68	73 693	2 973	4.0	.1	X
0209	Men's sweaters	55	63 983	968	1.5	Z	X
0211	Men's hosiery, pajamas, robes, & underwear	67	72 210	883	1.2	Z	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	25	29 813	600	2.0	Z	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc)	49	53 239	1 327	2.5	Z	X
0216	Men's sweat tops, pants, & warm-ups	23	30 449	611	2.0	Z	X
0220	Women's, juniors', & misses' wear	205	116 432	22 310	19.2	.5	56.8
0222	Dresses (all types)	134	68 982	3 894	5.6	.1	X
0223	Dressy & tailored coats, outer jackets, & rainwear	18	7 263	87	1.2	Z	X
0224	Suits, pantsuits, sport jackets, & blazers	47	30 607	708	2.3	Z	X
0225	Slacks/pants, jeans, walking shorts, & skirts	115	77 896	5 329	6.8	.1	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters)	117	63 716	3 827	6.0	.1	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	42	44 847	1 530	3.4	Z	X
0229	Hosiery (including pantyhose, socks, & tights)	36	38 086	594	1.6	Z	X
0231	Bras, girdles, & corsets	42	35 426	903	2.5	Z	X
0232	Lingerie, sleepwear, & loungewear	52	46 769	1 374	2.9	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc)	34	41 078	1 948	4.7	Z	X
0236	Women's sweat tops, pants, & warm-ups	45	32 317	744	2.3	Z	X
0237	Other apparel (including uniforms, smocks, & other apparel items)	24	13 654	1 292	9.5	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	5 115	4 638 006	3 894 038	84.0	84.0	69.4
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories	4 269	3 403 385	963 457	28.3	20.8	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories	4 757	3 833 812	1 677 419	43.8	36.2	X
0243	Infants' & toddlers' clothing & accessories	4 888	4 514 322	1 253 162	27.8	27.0	X
0260	Footwear (including accessories)	1 328	2 158 209	98 643	4.6	2.1	73.0
0261	Men's footwear (including dress & casual footwear)	22	17 576	703	4.0	Z	X
0262	Women's footwear (including dress & casual footwear)	19	25 060	598	2.4	Z	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear)	1 270	2 117 455	66 257	3.1	1.4	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots)	9	3 170	60	1.9	Z	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots)	648	1 224 228	31 005	2.5	.7	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	14	10 120	160	1.6	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	57	42 434	2 643	6.2	.1	X
0340	Furniture & sleep equipment	311	813 347	290 774	35.8	6.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	27	29 673	2 734	9.2	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	163	77 344	2 467	3.2	.1	57.5
0412	Costume & novelty jewelry	148	63 152	1 466	2.3	Z	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc)	24	14 483	1 001	6.9	Z	X
0420	Books	17	5 543	231	4.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	609	928 270	79 220	8.5	1.7	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	20	30 843	443	1.4	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	21	28 109	4 409	15.7	.1	X
0850	All other merchandise	491	1 055 065	24 687	2.3	.5	76.5
0877	Souvenirs & novelty items	478	1 049 629	23 393	2.2	.5	X
0878	Seasonal decorations	14	4 861	318	6.5	Z	X
0883	All other merchandise	7	3 886	976	25.1	Z	X
9810	All other merchandise	130	57 440	4 615	8.0	.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes	38	19 838	1 016	5.1	Z	65.1
9904	Labor charges for work performed by this establishment	10	12 800	574	4.5	Z	X
9933	Rental of clothing, formal wear, etc.	17	6 530	410	6.3	Z	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc)	13	2 239	32	1.4	Z	X
<b>44814</b>	<b>Family clothing stores</b>	<b>20 450</b>	<b>X</b>	<b>44 796 060</b>	<b>X</b>	<b>100.0</b>	<b>74.4</b>
0100	Groceries & other foods for human consumption off the premises	156	373 168	14 226	3.8	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	44	57 350	2 303	4.0	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	35	32 520	577	1.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	3 612	19 218 161	888 090	4.6	2.0	X
0180	Soaps, detergents, & household cleaners	98	100 651	1 355	1.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	108	85 365	1 562	1.8	Z	X
0200	Men's wear	20 450	44 796 060	13 531 283	30.2	30.2	51.4
0201	Men's overcoats, topcoats, raincoats, & outer jackets	13 891	37 202 535	1 250 143	3.4	2.8	X
0202	Men's suits & formal wear	6 503	27 653 782	1 184 357	4.3	2.6	X
0203	Men's sport coats & blazers	8 616	29 790 168	658 148	2.2	1.5	X
0204	Men's tailored & dress slacks	7 009	27 969 401	463 936	1.7	1.0	X
0205	Men's casual slacks & jeans, walking shorts, etc	16 521	42 194 638	2 811 464	6.7	6.3	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44814</b>	<b>Family clothing stores—Con.</b>						
0200	Men's wear—Con.						
0206	Men's career & work uniforms .....	1 498	2 622 495	95 466	3.6	.2	X
0207	Men's dress shirts .....	8 477	29 850 039	1 297 003	4.3	2.9	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	16 532	39 464 737	2 889 878	7.3	6.5	X
0209	Men's sweaters .....	8 684	22 016 898	455 354	2.1	1.0	X
0211	Men's hosiery, pajamas, robes, & underwear .....	5 374	16 028 692	323 726	2.0	.7	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	7 893	28 997 864	502 472	1.7	1.1	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	15 196	39 337 722	1 068 908	2.7	2.4	X
0215	Custom-made garments .....	623	354 309	26 599	7.5	.1	X
0216	Men's sweat tops, pants, & warm-ups .....	6 543	17 128 157	503 829	2.9	1.1	X
0220	Women's, juniors', & misses' wear .....	20 450	44 796 060	17 329 585	38.7	38.7	51.4
0221	Furs & fur garments .....	327	1 194 636	50 291	4.2	.1	X
0222	Dresses (all types) .....	11 019	34 239 617	1 880 569	5.5	4.2	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	11 497	35 122 659	1 206 592	3.4	2.7	X
0224	Suits, pantsuits, sport jackets, & blazers .....	8 310	30 737 271	1 832 009	6.0	4.1	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	17 674	42 217 130	3 541 732	8.4	7.9	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) ....	17 125	41 113 494	3 486 440	8.5	7.8	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	8 150	30 547 265	953 365	3.1	2.1	X
0229	Hosiery (including pantyhose, socks, & tights) .....	7 555	29 925 690	516 443	1.7	1.2	X
0231	Bras, girdles, & corsets .....	5 772	23 159 246	697 940	3.0	1.6	X
0232	Lingerie, sleepwear, & loungewear .....	8 611	33 042 340	712 064	2.2	1.6	X
0233	Hats, wigs, & hairpieces .....	2 742	10 460 115	61 838	.6	.1	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	15 310	39 634 546	1 700 701	4.3	3.8	X
0235	Custom-made garments .....	367	365 917	20 313	5.6	Z	X
0236	Women's sweat tops, pants, & warm-ups .....	8 426	29 487 357	586 304	2.0	1.3	X
0237	Other apparel (including uniforms, smocks, & other apparel items) ...	2 283	8 307 854	82 984	1.0	.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	11 125	35 488 254	3 621 213	10.2	8.1	48.1
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	10 565	34 712 124	1 383 828	4.0	3.1	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	9 890	34 153 074	1 311 518	3.8	2.9	X
0243	Infants' & toddlers' clothing & accessories .....	8 402	32 716 901	925 867	2.8	2.1	X
0260	Footwear (including accessories) .....	12 242	35 842 249	3 351 898	9.4	7.5	49.8
0261	Men's footwear (including dress & casual footwear) .....	11 046	34 303 533	1 150 711	3.4	2.6	X
0262	Women's footwear (including dress & casual footwear) .....	9 438	29 797 301	1 502 775	5.0	3.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	3 509	11 779 478	126 209	1.1	.3	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	3 217	9 401 271	282 211	3.0	.6	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	3 140	9 518 328	149 641	1.6	.3	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	2 292	7 778 582	100 388	1.3	.2	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	1 186	2 010 639	39 963	2.0	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	269	141 934	4 551	3.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	4 908	20 840 062	1 053 246	5.1	2.4	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	79	65 818	1 208	1.8	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	223	212 802	4 986	2.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	112	157 892	2 393	1.5	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	154	113 845	2 300	2.0	Z	X
0340	Furniture & sleep equipment .....	1 221	5 519 127	43 157	.8	.1	X
0360	Flooring & floor coverings .....	49	111 078	1 221	1.1	Z	X
0370	Computer hardware, software, & supplies .....	40	26 683	281	1.1	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	5 289	21 752 717	981 396	4.5	2.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	7 533	29 206 516	891 332	3.1	2.0	59.3
0412	Costume & novelty jewelry .....	4 908	17 075 690	353 947	2.1	.8	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) .....	4 236	22 501 462	537 385	2.4	1.2	X
0420	Books .....	214	149 448	5 398	3.6	Z	X
0440	Photographic equipment & supplies .....	32	18 841	463	2.5	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	4 019	16 890 889	270 860	1.6	.6	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	1 778	7 240 204	39 277	.5	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	1 581	4 356 546	146 108	3.4	.3	X
0600	Hardware, tools, & plumbing & electrical supplies .....	46	32 158	1 222	3.8	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	36	29 881	2 667	8.9	Z	X
0670	Paint & sundries .....	12	6 460	68	1.1	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	10	7 328	69	.9	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	46	327 285	864	.3	Z	X
0850	All other merchandise .....	8 950	32 054 915	1 150 621	3.6	2.6	64.2
0859	Luggage & leather goods .....	4 580	12 425 725	210 987	1.7	.5	X
0877	Souvenirs & novelty items .....	7 303	27 668 840	828 521	3.0	1.9	X
0878	Seasonal decorations .....	2 156	7 749 705	109 790	1.4	.2	X
0883	All other merchandise .....	33	13 372	1 323	9.9	Z	X
9810	All other merchandise .....	3 789	13 478 723	425 951	3.2	1.0	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44814</b>	<b>Family clothing stores—Con.</b>						
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 805	6 175 368	1 023 688	16.6	2.3	66.2
9904	Labor charges for work performed by this establishment .....	542	1 432 859	21 093	1.5	Z	X
9933	Rental of clothing, formal wear, etc. ....	553	243 894	7 886	3.2	Z	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	952	4 817 999	994 709	20.6	2.2	X
<b>448140</b>	<b>Family clothing stores</b>	<b>20 450</b>	<b>X</b>	<b>44 796 060</b>	<b>X</b>	<b>100.0</b>	<b>74.4</b>
0100	Groceries & other foods for human consumption off the premises .....	156	373 168	14 226	3.8	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	44	57 350	2 303	4.0	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	35	32 520	577	1.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	3 612	19 218 161	888 090	4.6	2.0	X
0180	Soaps, detergents, & household cleaners .....	98	100 651	1 355	1.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	108	85 365	1 562	1.8	Z	X
0200	Men's wear .....	20 450	44 796 060	13 531 283	30.2	30.2	51.4
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	13 891	37 202 535	1 250 143	3.4	2.8	X
0202	Men's suits & formal wear .....	6 503	27 653 782	1 184 357	4.3	2.6	X
0203	Men's sport coats & blazers .....	8 616	29 790 168	658 148	2.2	1.5	X
0204	Men's tailored & dress slacks .....	7 009	27 969 401	463 936	1.7	1.0	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	16 521	42 194 638	2 811 464	6.7	6.3	X
0206	Men's career & work uniforms .....	1 498	2 622 495	95 466	3.6	.2	X
0207	Men's dress shirts .....	8 477	29 850 039	1 297 003	4.3	2.9	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	16 532	39 464 737	2 889 878	7.3	6.5	X
0209	Men's sweaters .....	8 684	22 016 898	455 354	2.1	1.0	X
0211	Men's hosiery, pajamas, robes, & underwear .....	5 374	16 028 692	323 726	2.0	.7	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	7 893	28 997 864	502 472	1.7	1.1	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	15 196	39 337 722	1 068 908	2.7	2.4	X
0215	Custom-made garments .....	623	354 309	26 599	7.5	.1	X
0216	Men's sweat tops, pants, & warm-ups .....	6 543	17 128 157	503 829	2.9	1.1	X
0220	Women's, juniors', & misses' wear .....	20 450	44 796 060	17 329 585	38.7	38.7	51.4
0221	Furs & fur garments .....	327	1 194 636	50 291	4.2	.1	X
0222	Dresses (all types) .....	11 019	34 239 617	1 880 569	5.5	4.2	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	11 497	35 122 659	1 206 592	3.4	2.7	X
0224	Suits, pantsuits, sport jackets, & blazers .....	8 310	30 737 271	1 832 009	6.0	4.1	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	17 674	42 217 130	3 541 732	8.4	7.9	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) .....	17 125	41 113 494	3 486 440	8.5	7.8	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	8 150	30 547 265	953 365	3.1	2.1	X
0229	Hosiery (including pantyhose, socks, & tights) .....	7 555	29 925 690	516 443	1.7	1.2	X
0231	Bras, girdles, & corsets .....	5 772	23 159 246	697 940	3.0	1.6	X
0232	Lingerie, sleepwear, & loungewear .....	8 611	33 042 340	712 064	2.2	1.6	X
0233	Hats, wigs, & hairpieces .....	2 742	10 460 115	61 838	.6	.1	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	15 310	39 634 546	1 700 701	4.3	3.8	X
0235	Custom-made garments .....	367	365 917	20 313	5.6	Z	X
0236	Women's sweat tops, pants, & warm-ups .....	8 426	29 487 357	586 304	2.0	1.3	X
0237	Other apparel (including uniforms, smocks, & other apparel items) .....	2 283	8 307 854	82 984	1.0	.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	11 125	35 488 254	3 621 213	10.2	8.1	48.1
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	10 565	34 712 124	1 383 828	4.0	3.1	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	9 890	34 153 074	1 311 518	3.8	2.9	X
0243	Infants' & toddlers' clothing & accessories .....	8 402	32 716 901	925 867	2.8	2.1	X
0260	Footwear (including accessories) .....	12 242	35 842 249	3 351 898	9.4	7.5	49.8
0261	Men's footwear (including dress & casual footwear) .....	11 046	34 303 533	1 150 711	3.4	2.6	X
0262	Women's footwear (including dress & casual footwear) .....	9 438	29 797 301	1 502 775	5.0	3.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	3 509	11 779 478	126 209	1.1	.3	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	3 217	9 401 271	282 211	3.0	.6	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	3 140	9 518 328	149 641	1.6	.3	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) .....	2 292	7 778 582	100 388	1.3	.2	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	1 186	2 010 639	39 963	2.0	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	269	141 934	4 551	3.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	4 908	20 840 062	1 053 246	5.1	2.4	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	79	65 818	1 208	1.8	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	223	212 802	4 986	2.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	112	157 892	2 393	1.5	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	154	113 845	2 300	2.0	Z	X
0340	Furniture & sleep equipment .....	1 221	5 519 127	43 157	.8	.1	X
0360	Flooring & floor coverings .....	49	111 078	1 221	1.1	Z	X
0370	Computer hardware, software, & supplies .....	40	26 683	281	1.1	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	5 289	21 752 717	981 396	4.5	2.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	7 533	29 206 516	891 332	3.1	2.0	59.3
0412	Costume & novelty jewelry .....	4 908	17 075 690	353 947	2.1	.8	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) .....	4 236	22 501 462	537 385	2.4	1.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448140</b>	<b>Family clothing stores—Con.</b>						
0420	Books .....	214	149 448	5 398	3.6	Z	X
0440	Photographic equipment & supplies .....	32	18 841	463	2.5	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	4 019	16 890 889	270 860	1.6	.6	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	1 778	7 240 204	39 277	.5	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	1 581	4 356 546	146 108	3.4	.3	X
0600	Hardware, tools, & plumbing & electrical supplies .....	46	32 158	1 222	3.8	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	36	29 881	2 667	8.9	Z	X
0670	Paint & sundries .....	12	6 460	68	1.1	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	10	7 328	69	.9	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	46	327 285	864	.3	Z	X
0850	All other merchandise .....	8 950	32 054 915	1 150 621	3.6	2.6	64.2
0859	Luggage & leather goods .....	4 580	12 425 725	210 987	1.7	.5	X
0877	Souvenirs & novelty items .....	7 303	27 668 840	828 521	3.0	1.9	X
0878	Seasonal decorations .....	2 156	7 749 705	109 790	1.4	.2	X
0883	All other merchandise .....	33	13 372	1 323	9.9	Z	X
9810	All other merchandise .....	3 789	13 478 723	425 951	3.2	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 805	6 175 368	1 023 688	16.6	2.3	66.2
9904	Labor charges for work performed by this establishment .....	542	1 432 859	21 093	1.5	Z	X
9933	Rental of clothing, formal wear, etc .....	553	243 894	7 886	3.2	Z	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	952	4 817 999	994 709	20.6	2.2	X
<b>44815</b>	<b>Clothing accessories stores .....</b>	<b>5 860</b>	<b>X</b>	<b>2 132 281</b>	<b>X</b>	<b>100.0</b>	<b>68.9</b>
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	1 113	262 201	24 139	9.2	1.1	X
0200	Men's wear .....	992	738 944	161 076	21.8	7.6	64.2
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	55	76 421	1 677	2.2	.1	X
0202	Men's suits & formal wear .....	18	110 454	5 324	4.8	.3	X
0203	Men's sport coats & blazers .....	7	3 611	56	1.6	Z	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	22	11 489	652	5.7	Z	X
0206	Men's career & work uniforms .....	7	3 355	418	12.5	Z	X
0207	Men's dress shirts .....	41	33 658	293	.9	Z	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	203	99 812	6 749	6.8	.3	X
0209	Men's sweaters .....	27	11 753	248	2.1	Z	X
0211	Men's hosiery, pajamas, robes, & underwear .....	313	127 680	12 218	9.6	.6	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	158	58 988	4 725	8.0	.2	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	760	567 475	125 725	22.2	5.9	X
0215	Custom-made garments .....	8	3 623	330	9.1	Z	X
0216	Men's sweat tops, pants, & warm-ups .....	152	51 642	2 401	4.6	.1	X
0220	Women's, juniors', & misses' wear .....	2 212	1 177 142	840 039	71.4	39.4	62.3
0222	Dresses (all types) .....	103	161 811	25 020	15.5	1.2	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	39	129 607	2 822	2.2	.1	X
0224	Suits, pantsuits, sport jackets, & blazers .....	73	153 637	8 378	5.5	.4	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	98	195 010	3 825	2.0	.2	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) ..	338	235 038	10 397	4.4	.5	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	244	102 723	10 271	10.0	.5	X
0229	Hosiery (including pantyhose, socks, & tights) .....	421	148 964	32 748	22.0	1.5	X
0231	Bras, girdles, & corsets .....	208	71 996	9 414	13.1	.4	X
0232	Lingerie, sleepwear, & loungewear .....	202	178 988	6 767	3.8	.3	X
0233	Hats, wigs, & hairpieces .....	806	237 673	142 426	59.9	6.7	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	1 355	954 074	568 407	59.6	26.7	X
0235	Custom-made garments .....	26	13 866	2 609	18.8	.1	X
0236	Women's sweat tops, pants, & warm-ups .....	148	52 881	1 245	2.4	.1	X
0237	Other apparel (including uniforms, smocks, & other apparel items) ..	111	68 264	15 604	22.9	.7	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	338	137 367	10 149	7.4	.5	66.6
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	263	106 637	2 683	2.5	.1	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	246	84 706	5 751	6.8	.3	X
0243	Infants' & toddlers' clothing & accessories .....	81	36 974	1 715	4.6	.1	X
0260	Footwear (including accessories) .....	1 393	545 588	76 796	14.1	3.6	38.0
0261	Men's footwear (including dress & casual footwear) .....	346	255 151	9 260	3.6	.4	X
0262	Women's footwear (including dress & casual footwear) .....	1 105	486 341	60 243	12.4	2.8	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	117	13 349	1 595	11.9	.1	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	100	32 521	1 502	4.6	.1	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	186	26 773	2 503	9.3	.1	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	93	13 230	1 465	11.1	.1	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	72	13 758	228	1.7	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	7	2 678	172	6.4	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	13	16 156	540	3.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	100	31 811	4 086	12.8	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	4 025	1 165 587	899 820	77.2	42.2	46.2
0412	Costume & novelty jewelry .....	4 001	1 156 538	885 866	76.6	41.5	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) .....	131	69 995	13 954	19.9	.7	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44815</b>	<b>Clothing accessories stores—Con.</b>						
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	18	6 914	605	8.8	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	1 077	229 443	4 611	2.0	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	27	9 859	2 461	25.0	.1	X
0850	All other merchandise . . . . .	1 381	543 904	94 726	17.4	4.4	39.9
0859	Luggage & leather goods . . . . .	1 120	492 681	84 624	17.2	4.0	X
0877	Souvenirs & novelty items . . . . .	242	36 141	7 971	22.1	.4	X
0878	Seasonal decorations . . . . .	53	5 895	582	9.9	Z	X
0883	All other merchandise . . . . .	34	17 362	1 549	8.9	.1	X
9810	All other merchandise . . . . .	133	41 813	4 064	9.7	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	242	60 971	7 625	12.5	.4	55.9
9904	Labor charges for work performed by this establishment . . . . .	223	57 217	6 855	12.0	.3	X
9933	Rental of clothing, formal wear, etc. . . . .	9	2 173	203	9.3	Z	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) . . . . .	20	5 337	567	10.6	Z	X
<b>448150</b>	<b>Clothing accessories stores . . . . .</b>	<b>5 860</b>	<b>X</b>	<b>2 132 281</b>	<b>X</b>	<b>100.0</b>	<b>68.9</b>
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	1 113	262 201	24 139	9.2	1.1	X
0200	Men's wear . . . . .	992	738 944	161 076	21.8	7.6	64.2
0201	Men's overcoats, topcoats, raincoats, & outer jackets . . . . .	55	76 421	1 677	2.2	.1	X
0202	Men's suits & formal wear . . . . .	18	110 454	5 324	4.8	.3	X
0203	Men's sport coats & blazers . . . . .	7	3 611	56	1.6	Z	X
0205	Men's casual slacks & jeans, walking shorts, etc . . . . .	22	11 489	652	5.7	Z	X
0206	Men's career & work uniforms . . . . .	7	3 355	418	12.5	Z	X
0207	Men's dress shirts . . . . .	41	33 658	293	.9	Z	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) . . . . .	203	99 812	6 749	6.8	.3	X
0209	Men's sweaters . . . . .	27	11 753	248	2.1	Z	X
0211	Men's hosiery, pajamas, robes, & underwear . . . . .	313	127 680	12 218	9.6	.6	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) . . . . .	158	58 988	4 725	8.0	.2	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) . . . . .	760	567 475	125 725	22.2	5.9	X
0215	Custom-made garments . . . . .	8	3 623	330	9.1	Z	X
0216	Men's sweat tops, pants, & warm-ups . . . . .	152	51 642	2 401	4.6	.1	X
0220	Women's, juniors', & misses' wear . . . . .	2 212	1 177 142	840 039	71.4	39.4	62.3
0222	Dresses (all types) . . . . .	103	161 811	25 020	15.5	1.2	X
0223	Dressy & tailored coats, outer jackets, & rainwear . . . . .	39	129 607	2 822	2.2	.1	X
0224	Suits, pantsuits, sport jackets, & blazers . . . . .	73	153 637	8 378	5.5	.4	X
0225	Slacks/pants, jeans, walking shorts, & skirts . . . . .	98	195 010	3 825	2.0	.2	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) . . . . .	338	235 038	10 397	4.4	.5	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) . . . . .	244	102 723	10 271	10.0	.5	X
0229	Hosiery (including pantyhose, socks, & tights) . . . . .	421	148 964	32 748	22.0	1.5	X
0231	Bras, girdles, & corsets . . . . .	208	71 996	9 414	13.1	.4	X
0232	Lingerie, sleepwear, & loungewear . . . . .	202	178 988	6 767	3.8	.3	X
0233	Hats, wigs, & hairpieces . . . . .	806	237 673	142 426	59.9	6.7	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) . . . . .	1 355	954 074	568 407	59.6	26.7	X
0235	Custom-made garments . . . . .	26	13 866	2 609	18.8	.1	X
0236	Women's sweat tops, pants, & warm-ups . . . . .	148	52 881	1 245	2.4	.1	X
0237	Other apparel (including uniforms, smocks, & other apparel items) . . . . .	111	68 264	15 604	22.9	.7	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	338	137 367	10 149	7.4	.5	66.6
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories . . . . .	263	106 637	2 683	2.5	.1	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories . . . . .	246	84 706	5 751	6.8	.3	X
0243	Infants' & toddlers' clothing & accessories . . . . .	81	36 974	1 715	4.6	.1	X
0260	Footwear (including accessories) . . . . .	1 393	545 588	76 796	14.1	3.6	38.0
0261	Men's footwear (including dress & casual footwear) . . . . .	346	255 151	9 260	3.6	.4	X
0262	Women's footwear (including dress & casual footwear) . . . . .	1 105	486 341	60 243	12.4	2.8	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) . . . . .	117	13 349	1 595	11.9	.1	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	100	32 521	1 502	4.6	.1	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	186	26 773	2 503	9.3	.1	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) . . . . .	93	13 230	1 465	11.1	.1	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) . . . . .	72	13 758	228	1.7	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	7	2 678	172	6.4	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	13	16 156	540	3.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	100	31 811	4 086	12.8	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	4 025	1 165 587	899 820	77.2	42.2	46.2
0412	Costume & novelty jewelry . . . . .	4 001	1 156 538	885 866	76.6	41.5	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) . . . . .	131	69 995	13 954	19.9	.7	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	18	6 914	605	8.8	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	1 077	229 443	4 611	2.0	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	27	9 859	2 461	25.0	.1	X
0850	All other merchandise . . . . .	1 381	543 904	94 726	17.4	4.4	39.9
0859	Luggage & leather goods . . . . .	1 120	492 681	84 624	17.2	4.0	X
0877	Souvenirs & novelty items . . . . .	242	36 141	7 971	22.1	.4	X
0878	Seasonal decorations . . . . .	53	5 895	582	9.9	Z	X
0883	All other merchandise . . . . .	34	17 362	1 549	8.9	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448150</b>	<b>Clothing accessories stores—Con.</b>						
9810	All other merchandise .....	133	41 813	4 064	9.7	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	242	60 971	7 625	12.5	.4	55.9
9904	Labor charges for work performed by this establishment .....	223	57 217	6 855	12.0	.3	X
9933	Rental of clothing, formal wear, etc. ....	9	2 173	203	9.3	Z	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	20	5 337	567	10.6	Z	X
<b>44819</b>	<b>Other clothing stores .....</b>	<b>11 500</b>	<b>X</b>	<b>7 229 424</b>	<b>X</b>	<b>100.0</b>	<b>79.1</b>
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	14	3 696	117	3.2	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	11	1 415	129	9.1	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	324	111 566	5 112	4.6	.1	X
0200	Men's wear .....	7 172	3 911 712	1 571 270	40.2	21.7	50.0
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	595	393 990	51 717	13.1	.7	X
0202	Men's suits & formal wear .....	203	97 027	9 621	9.9	.1	X
0203	Men's sport coats & blazers .....	73	41 888	2 084	5.0	Z	X
0204	Men's tailored & dress slacks .....	29	23 899	1 820	7.6	Z	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	536	340 408	31 692	9.3	.4	X
0206	Men's career & work uniforms .....	1 607	688 382	179 144	26.0	2.5	X
0207	Men's dress shirts .....	165	90 993	10 536	11.6	.1	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	2 429	1 123 235	333 729	29.7	4.6	X
0209	Men's sweaters .....	340	229 287	9 939	4.3	.1	X
0211	Men's hosiery, pajamas, robes, & underwear .....	1 030	738 432	128 889	17.5	1.8	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	2 877	1 914 620	616 761	32.2	8.5	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	1 753	885 591	63 129	7.1	.9	X
0215	Custom-made garments .....	179	105 100	15 688	14.9	.2	X
0216	Men's sweat tops, pants, & warm-ups .....	2 240	1 018 747	116 517	11.4	1.6	X
0220	Women's, juniors', & misses' wear .....	9 812	5 962 241	4 521 577	75.8	62.5	74.0
0221	Furs & fur garments .....	597	372 673	290 561	78.0	4.0	X
0222	Dresses (all types) .....	2 219	813 575	310 576	38.2	4.3	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	291	165 920	22 869	13.8	.3	X
0224	Suits, pantsuits, sport jackets, & blazers .....	918	271 152	8 565	3.2	.1	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	1 267	460 729	39 424	8.6	.5	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) ....	2 885	1 024 743	211 113	20.6	2.9	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	2 385	1 174 887	411 546	35.0	5.7	X
0229	Hosiery (including pantyhose, socks, & tights) .....	2 340	1 021 828	131 007	12.8	1.8	X
0231	Bras, girdles, & corsets .....	1 509	752 922	222 734	29.6	3.1	X
0232	Lingerie, sleepwear, & loungewear .....	2 888	2 804 718	2 190 422	78.1	30.3	X
0233	Hats, wigs, & hairpieces .....	390	180 856	10 877	6.0	.2	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	2 545	1 200 661	56 309	4.7	.8	X
0235	Custom-made garments .....	272	101 138	9 369	9.3	.1	X
0236	Women's sweat tops, pants, & warm-ups .....	1 767	598 250	45 847	7.7	.6	X
0237	Other apparel (including uniforms, smocks, & other apparel items) ...	2 611	1 186 947	560 358	47.2	7.8	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	2 160	1 158 591	86 592	7.5	1.2	70.7
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	1 813	1 035 851	42 667	4.1	.6	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	1 490	688 231	32 547	4.7	.5	X
0243	Infants' & toddlers' clothing & accessories .....	690	301 752	11 349	3.8	.2	X
0260	Footwear (including accessories) .....	3 838	2 313 637	633 185	27.4	8.8	45.2
0261	Men's footwear (including dress & casual footwear) .....	1 436	759 970	92 664	12.2	1.3	X
0262	Women's footwear (including dress & casual footwear) .....	2 238	1 156 974	100 397	8.7	1.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	119	72 752	6 002	8.3	.1	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 357	1 120 676	251 351	22.4	3.5	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 290	962 257	140 035	14.6	1.9	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	351	329 848	24 094	7.3	.3	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	207	227 293	18 642	8.2	.3	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	49	18 223	598	3.3	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	9	5 112	823	16.1	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	22	12 419	1 366	11.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	23	6 399	662	10.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	107	45 606	2 945	6.5	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	974	421 843	17 378	4.1	.2	72.0
0412	Costume & novelty jewelry .....	829	336 956	13 845	4.1	.2	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) .....	197	101 281	3 533	3.5	Z	X
0420	Books .....	14	2 970	83	2.8	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	421	306 985	11 072	3.6	.2	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	201	154 607	8 141	5.3	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	1 685	1 348 350	124 851	9.3	1.7	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44819</b>	<b>Other clothing stores—Con.</b>						
0850	All other merchandise .....	1 188	645 551	129 281	20.0	1.8	74.7
0859	Luggage & leather goods .....	58	33 060	1 754	5.3	Z	X
0877	Souvenirs & novelty items .....	1 133	613 375	100 458	16.4	1.4	X
0878	Seasonal decorations .....	304	256 854	25 527	9.9	.4	X
0883	All other merchandise .....	19	9 215	1 532	16.6	Z	X
9810	All other merchandise .....	391	179 332	16 938	9.4	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 245	643 105	96 800	15.1	1.3	70.0
9904	Labor charges for work performed by this establishment .....	830	468 611	44 860	9.6	.6	X
9933	Rental of clothing, formal wear, etc .....	414	170 924	27 051	15.8	.4	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) .....	390	224 580	24 886	11.1	.3	X
<b>448190</b>	<b>Other clothing stores .....</b>	<b>11 500</b>	<b>X</b>	<b>7 229 424</b>	<b>X</b>	<b>100.0</b>	<b>79.1</b>
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	14	3 696	117	3.2	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	11	1 415	129	9.1	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	324	111 566	5 112	4.6	.1	X
0200	Men's wear .....	7 172	3 911 712	1 571 270	40.2	21.7	50.0
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	595	393 990	51 717	13.1	.7	X
0202	Men's suits & formal wear .....	203	97 027	9 621	9.9	.1	X
0203	Men's sport coats & blazers .....	73	41 888	2 084	5.0	Z	X
0204	Men's tailored & dress slacks .....	29	23 899	1 820	7.6	Z	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	536	340 408	31 692	9.3	.4	X
0206	Men's career & work uniforms .....	1 607	688 382	179 144	26.0	2.5	X
0207	Men's dress shirts .....	165	90 993	10 536	11.6	.1	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	2 429	1 123 235	333 729	29.7	4.6	X
0209	Men's sweaters .....	340	229 287	9 939	4.3	.1	X
0211	Men's hosiery, pajamas, robes, & underwear .....	1 030	738 432	128 889	17.5	1.8	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	2 877	1 914 620	616 761	32.2	8.5	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	1 753	885 591	63 129	7.1	.9	X
0215	Custom-made garments .....	179	105 100	15 688	14.9	.2	X
0216	Men's sweat tops, pants, & warm-ups .....	2 240	1 018 747	116 517	11.4	1.6	X
0220	Women's, juniors', & misses' wear .....	9 812	5 962 241	4 521 577	75.8	62.5	74.0
0221	Furs & fur garments .....	597	372 673	290 561	78.0	4.0	X
0222	Dresses (all types) .....	2 219	813 575	310 576	38.2	4.3	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	291	165 920	22 869	13.8	.8	X
0224	Suits, pantsuits, sport jackets, & blazers .....	918	271 152	8 565	3.2	.1	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	1 267	460 729	39 424	8.6	.5	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) .....	2 885	1 024 743	211 113	20.6	2.9	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	2 385	1 174 887	411 546	35.0	5.7	X
0229	Hosiery (including pantyhose, socks, & tights) .....	2 340	1 021 828	131 007	12.8	1.8	X
0231	Bras, girdles, & corsets .....	1 509	752 922	222 734	29.6	3.1	X
0232	Lingerie, sleepwear, & loungewear .....	2 888	2 804 718	2 190 422	78.1	30.3	X
0233	Hats, wigs, & hairpieces .....	390	180 856	10 877	6.0	.2	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	2 545	1 200 661	56 309	4.7	.8	X
0235	Custom-made garments .....	272	101 138	9 369	9.3	.1	X
0236	Women's sweat tops, pants, & warm-ups .....	1 767	598 250	45 847	7.7	.6	X
0237	Other apparel (including uniforms, smocks, & other apparel items) .....	2 611	1 186 947	560 358	47.2	7.8	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	2 160	1 158 591	86 592	7.5	1.2	70.7
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	1 813	1 035 851	42 667	4.1	.6	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	1 490	688 231	32 547	4.7	.5	X
0243	Infants' & toddlers' clothing & accessories .....	690	301 752	11 349	3.8	.2	X
0260	Footwear (including accessories) .....	3 838	2 313 637	633 185	27.4	8.8	45.2
0261	Men's footwear (including dress & casual footwear) .....	1 436	759 790	92 664	12.2	1.3	X
0262	Women's footwear (including dress & casual footwear) .....	2 238	1 156 974	100 397	8.7	1.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	119	72 752	6 002	8.3	.1	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 357	1 120 676	251 351	22.4	3.5	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 290	962 257	140 035	14.6	1.9	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) .....	351	329 848	24 094	7.3	.3	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	207	227 293	18 642	8.2	.3	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	49	18 223	598	3.3	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	9	5 112	823	16.1	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	22	12 419	1 366	11.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	23	6 399	662	10.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	107	45 606	2 945	6.5	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	974	421 843	17 378	4.1	.2	72.0
0412	Costume & novelty jewelry .....	829	336 956	13 845	4.1	.2	X
0413	All other jewelry (including karat gold jewelry; pearl, diamond, & other gemstone jewelry; watches; etc) .....	197	101 281	3 533	3.5	Z	X
0420	Books .....	14	2 970	83	2.8	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	421	306 985	11 072	3.6	.2	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	201	154 607	8 141	5.3	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448190</b>	<b>Other clothing stores—Con.</b>						
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 685	1 348 350	124 851	9.3	1.7	X
0850	All other merchandise . . . . .	1 188	645 551	129 281	20.0	1.8	74.7
0859	Luggage & leather goods . . . . .	58	33 060	1 754	5.3	Z	X
0877	Souvenirs & novelty items . . . . .	1 133	613 375	100 458	16.4	1.4	X
0878	Seasonal decorations . . . . .	304	256 854	25 527	9.9	.4	X
0883	All other merchandise . . . . .	19	9 215	1 532	16.6	Z	X
9810	All other merchandise . . . . .	391	179 332	16 938	9.4	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 245	643 105	96 800	15.1	1.3	70.0
9904	Labor charges for work performed by this establishment . . . . .	830	468 611	44 860	9.6	.6	X
9933	Rental of clothing, formal wear, etc . . . . .	414	170 924	27 051	15.8	.4	X
9976	All other nonmerchandise receipts (including charges for delivery, storage, etc) . . . . .	390	224 580	24 886	11.1	.3	X
<b>4482</b>	<b>Shoe stores</b> . . . . .	<b>31 399</b>	<b>X</b>	<b>20 543 252</b>	<b>X</b>	<b>100.0</b>	<b>85.0</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	6	2 472	63	2.5	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	26	10 599	1 773	16.7	Z	X
0200	Men's wear . . . . .	5 324	6 187 701	938 904	15.2	4.6	X
0220	Women's, juniors', & misses' wear . . . . .	5 565	5 826 883	467 985	8.0	2.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	3 379	4 509 281	199 064	4.4	1.0	X
0260	Footwear (including accessories) . . . . .	31 399	20 543 252	18 302 365	89.1	89.1	63.8
0261	Men's footwear (including dress & casual footwear) . . . . .	22 966	13 732 824	2 868 807	20.9	14.0	X
0262	Women's footwear (including dress & casual footwear) . . . . .	23 610	13 532 047	5 421 037	40.1	26.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) . . . . .	19 953	11 442 451	1 521 729	13.3	7.4	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	22 771	15 738 802	4 094 016	26.0	19.9	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	22 033	15 288 561	2 266 202	14.8	11.0	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) . . . . .	21 387	14 712 229	1 511 977	10.3	7.4	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) . . . . .	21 620	14 958 130	618 597	4.1	3.0	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	10	6 175	493	8.0	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	715	485 243	20 029	4.1	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	10	5 338	338	6.3	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	24	14 765	373	2.5	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	521	802 014	83 233	10.4	.4	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	12	11 216	1 748	15.6	Z	X
0850	All other merchandise . . . . .	90	78 010	8 055	10.3	Z	35.9
0883	All other merchandise . . . . .	75	57 673	5 116	8.9	Z	X
9810	All other merchandise . . . . .	6 967	3 832 663	507 116	13.2	2.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	215	111 391	9 774	8.8	Z	X
<b>44821</b>	<b>Shoe stores</b> . . . . .	<b>31 399</b>	<b>X</b>	<b>20 543 252</b>	<b>X</b>	<b>100.0</b>	<b>85.0</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	6	2 472	63	2.5	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	26	10 599	1 773	16.7	Z	X
0200	Men's wear . . . . .	5 324	6 187 701	938 904	15.2	4.6	X
0220	Women's, juniors', & misses' wear . . . . .	5 565	5 826 883	467 985	8.0	2.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	3 379	4 509 281	199 064	4.4	1.0	X
0260	Footwear (including accessories) . . . . .	31 399	20 543 252	18 302 365	89.1	89.1	63.8
0261	Men's footwear (including dress & casual footwear) . . . . .	22 966	13 732 824	2 868 807	20.9	14.0	X
0262	Women's footwear (including dress & casual footwear) . . . . .	23 610	13 532 047	5 421 037	40.1	26.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) . . . . .	19 953	11 442 451	1 521 729	13.3	7.4	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	22 771	15 738 802	4 094 016	26.0	19.9	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	22 033	15 288 561	2 266 202	14.8	11.0	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) . . . . .	21 387	14 712 229	1 511 977	10.3	7.4	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) . . . . .	21 620	14 958 130	618 597	4.1	3.0	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	10	6 175	493	8.0	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	715	485 243	20 029	4.1	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	10	5 338	338	6.3	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	24	14 765	373	2.5	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	521	802 014	83 233	10.4	.4	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	12	11 216	1 748	15.6	Z	X
0850	All other merchandise . . . . .	90	78 010	8 055	10.3	Z	35.9
0883	All other merchandise . . . . .	75	57 673	5 116	8.9	Z	X
9810	All other merchandise . . . . .	6 967	3 832 663	507 116	13.2	2.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	215	111 391	9 774	8.8	Z	X
<b>448210</b>	<b>Shoe stores</b> . . . . .	<b>31 399</b>	<b>X</b>	<b>20 543 252</b>	<b>X</b>	<b>100.0</b>	<b>85.0</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	6	2 472	63	2.5	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	26	10 599	1 773	16.7	Z	X
0200	Men's wear . . . . .	5 324	6 187 701	938 904	15.2	4.6	X
0220	Women's, juniors', & misses' wear . . . . .	5 565	5 826 883	467 985	8.0	2.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	3 379	4 509 281	199 064	4.4	1.0	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448210</b>	<b>Shoe stores—Con.</b>						
0260	Footwear (including accessories) .....	31 399	20 543 252	18 302 365	89.1	89.1	63.8
0261	Men's footwear (including dress & casual footwear) .....	22 966	13 732 824	2 868 807	20.9	14.0	X
0262	Women's footwear (including dress & casual footwear) .....	23 610	13 532 047	5 421 037	40.1	26.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	19 953	11 442 451	1 521 729	13.3	7.4	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	22 771	15 738 802	4 094 016	26.0	19.9	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	22 033	15 288 561	2 266 202	14.8	11.0	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	21 387	14 712 229	1 511 977	10.3	7.4	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	21 620	14 958 130	618 597	4.1	3.0	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	10	6 175	493	8.0	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	715	485 243	20 029	4.1	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	10	5 338	338	6.3	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	24	14 765	373	2.5	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	521	802 014	83 233	10.4	.4	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	12	11 216	1 748	15.6	Z	X
0850	All other merchandise .....	90	78 010	8 055	10.3	Z	35.9
0883	All other merchandise .....	75	57 673	5 116	8.9	Z	X
9810	All other merchandise .....	6 967	3 832 663	507 116	13.2	2.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	215	111 391	9 774	8.8	Z	X
<b>4482101</b>	<b>Men's shoe stores .....</b>	<b>2 376</b>	<b>X</b>	<b>1 317 461</b>	<b>X</b>	<b>100.0</b>	<b>89.1</b>
0200	Men's wear .....	409	327 653	48 757	14.9	3.7	X
0220	Women's, juniors', & misses' wear .....	94	98 939	11 164	11.3	.8	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	33	44 997	545	1.2	Z	X
0260	Footwear (including accessories) .....	2 376	1 317 461	1 217 202	92.4	92.4	81.1
0261	Men's footwear (including dress & casual footwear) .....	2 376	1 317 461	1 072 915	81.4	81.4	X
0262	Women's footwear (including dress & casual footwear) .....	408	291 660	29 509	10.1	2.2	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	139	148 420	7 699	5.2	.6	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	538	341 966	75 915	22.2	5.8	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	59	47 054	2 928	6.2	.2	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	26	30 626	2 169	7.1	.2	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	1 174	702 925	26 067	3.7	2.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	49	57 226	2 899	5.1	.2	X
9810	All other merchandise .....	122	137 510	33 507	24.4	2.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	39	15 509	2 300	14.8	.2	X
<b>4482102</b>	<b>Women's shoe stores .....</b>	<b>4 466</b>	<b>X</b>	<b>2 343 324</b>	<b>X</b>	<b>100.0</b>	<b>76.1</b>
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	8	1 143	12	1.1	Z	X
0200	Men's wear .....	36	41 100	3 742	9.1	.2	X
0220	Women's, juniors', & misses' wear .....	1 614	1 063 501	100 353	9.4	4.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	40	10 332	1 291	12.5	.1	X
0260	Footwear (including accessories) .....	4 466	2 343 324	2 206 585	94.2	94.2	71.1
0261	Men's footwear (including dress & casual footwear) .....	825	426 089	50 614	11.9	2.2	X
0262	Women's footwear (including dress & casual footwear) .....	4 466	2 343 324	2 094 744	89.4	89.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	254	101 136	11 047	10.9	.5	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	112	46 412	2 878	6.2	.1	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	306	149 078	21 941	14.7	.9	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	67	23 575	1 626	6.9	.1	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	1 082	450 999	23 735	5.3	1.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	154	100 526	7 645	7.6	.3	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	7	2 978	570	19.1	Z	X
0850	All other merchandise .....	10	11 013	2 726	24.8	.1	X
9810	All other merchandise .....	468	281 190	19 455	6.9	.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	13	4 905	945	19.3	Z	X
<b>4482103</b>	<b>Children's &amp; juveniles' shoe stores .....</b>	<b>1 047</b>	<b>X</b>	<b>459 463</b>	<b>X</b>	<b>100.0</b>	<b>94.8</b>
0220	Women's, juniors', & misses' wear .....	12	3 296	496	15.0	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	380	229 931	88 040	38.3	19.2	X
0260	Footwear (including accessories) .....	1 047	459 463	369 981	80.5	80.5	54.5
0261	Men's footwear (including dress & casual footwear) .....	80	36 831	1 182	3.2	.3	X
0262	Women's footwear (including dress & casual footwear) .....	155	61 595	6 522	10.6	1.4	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	1 015	442 896	203 859	46.0	44.4	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	73	43 989	2 474	5.6	.5	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	91	56 361	4 937	8.8	1.1	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	719	338 130	142 203	42.1	31.0	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4482103</b>	<b>Children's &amp; juveniles' shoe stores—Con.</b>						
0260	Footwear (including accessories)—Con.						
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	525	244 107	8 804	3.6	1.9	X
9810	All other merchandise .....	23	6 340	291	4.6	.1	X
<b>4482104</b>	<b>Family shoe stores .....</b>	<b>18 233</b>	<b>X</b>	<b>10 498 695</b>	<b>X</b>	<b>100.0</b>	<b>82.9</b>
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	13	6 871	1 320	19.2	Z	X
0200	Men's wear .....	1 300	1 173 411	140 829	12.0	1.3	X
0220	Women's, juniors', & misses' wear .....	1 178	1 081 165	122 725	11.4	1.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	366	449 549	20 775	4.6	.2	X
0260	Footwear (including accessories) .....	18 233	10 498 695	9 775 494	93.1	93.1	66.0
0261	Men's footwear (including dress & casual footwear) .....	18 233	10 498 695	1 651 056	15.7	15.7	X
0262	Women's footwear (including dress & casual footwear) .....	18 233	10 498 695	3 260 065	31.1	31.1	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	18 233	10 498 695	1 283 754	12.3	12.2	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	16 835	9 413 313	1 315 061	14.0	12.5	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	16 539	9 263 827	1 163 880	12.6	11.1	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	15 975	8 849 264	715 437	8.1	6.8	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	15 244	9 460 768	386 241	4.1	3.7	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	413	242 504	8 096	3.3	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	7	3 338	251	7.5	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	55	45 086	8 458	18.8	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.....	10	10 093	1 513	15.0	Z	X
0850	All other merchandise .....	52	42 762	2 847	6.7	Z	56.2
0883	All other merchandise .....	52	42 762	2 847	6.7	Z	X
9810	All other merchandise .....	5 658	2 633 723	410 358	15.6	3.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	118	57 001	4 934	8.7	Z	X
<b>4482105</b>	<b>Athletic footwear stores .....</b>	<b>5 277</b>	<b>X</b>	<b>5 924 309</b>	<b>X</b>	<b>100.0</b>	<b>90.8</b>
0200	Men's wear .....	3 579	4 645 537	745 576	16.0	12.6	X
0220	Women's, juniors', & misses' wear .....	2 667	3 579 982	233 247	6.5	3.9	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	2 560	3 774 472	88 413	2.3	1.5	X
0260	Footwear (including accessories) .....	5 277	5 924 309	4 733 103	79.9	79.9	53.9
0261	Men's footwear (including dress & casual footwear) .....	1 452	1 454 147	93 040	6.4	1.6	X
0262	Women's footwear (including dress & casual footwear) .....	348	337 363	30 197	9.0	.5	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	311	313 501	15 370	4.9	.3	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	5 213	5 893 122	2 697 688	45.8	45.5	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	5 039	5 772 241	1 072 516	18.6	18.1	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	4 600	5 470 634	650 542	11.9	11.0	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	3 594	4 099 331	173 750	4.2	2.9	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	96	83 743	1 376	1.6	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	24	14 765	373	2.5	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	457	753 786	74 146	9.8	1.3	X
0850	All other merchandise .....	23	14 911	2 269	15.2	Z	26.9
0883	All other merchandise .....	23	14 911	2 269	15.2	Z	X
9810	All other merchandise .....	696	773 900	43 505	5.6	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	43	31 934	1 507	4.7	Z	X
<b>4483</b>	<b>Jewelry, luggage, &amp; leather goods stores .....</b>	<b>30 462</b>	<b>X</b>	<b>19 936 310</b>	<b>X</b>	<b>100.0</b>	<b>78.0</b>
0100	Groceries & other foods for human consumption off the premises .....	113	106 797	11 897	11.1	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	29	9 465	459	4.8	Z	X
0200	Men's wear .....	609	453 615	40 440	8.9	.2	X
0220	Women's, juniors', & misses' wear .....	767	525 293	63 167	12.0	.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	23	7 170	670	9.3	Z	X
0260	Footwear (including accessories) .....	132	267 763	40 157	15.0	.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	7	2 604	508	19.5	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	32	5 547	209	3.8	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	45	15 986	794	5.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	303	154 949	3 133	2.0	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	260	96 533	7 182	7.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	269	109 102	6 617	6.1	Z	X
0340	Furniture & sleep equipment .....	35	19 353	1 771	9.2	Z	X
0370	Computer hardware, software, & supplies .....	40	12 371	333	2.7	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	5 651	5 069 374	386 715	7.6	1.9	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4483</b>	<b>Jewelry, luggage, &amp; leather goods stores—Con.</b>						
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . .	28 424	18 754 933	17 229 531	91.9	86.4	X
0420	Books . . . . .	319	160 031	4 123	2.6	Z	X
0440	Photographic equipment & supplies . . . . .	256	139 145	2 016	1.4	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	398	226 786	6 675	2.9	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . .	20	13 777	682	5.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . .	141	66 246	6 572	9.9	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	61	14 136	940	6.7	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	24	14 033	1 767	12.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	18	15 827	2 742	17.3	Z	X
0850	All other merchandise . . . . .	3 977	2 341 964	1 348 153	57.6	6.8	X
9810	All other merchandise . . . . .	4 043	3 100 190	177 301	5.7	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	12 376	7 978 899	591 407	7.4	3.0	X
<b>44831</b>	<b>Jewelry stores . . . . .</b>	<b>28 336</b>	<b>X</b>	<b>18 511 350</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	110	103 092	11 594	11.2	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	24	6 907	368	5.3	Z	X
0200	Men's wear . . . . .	92	57 366	2 549	4.4	Z	X
0220	Women's, juniors', & misses' wear . . . . .	232	110 577	19 078	17.3	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	19	4 246	271	6.4	Z	X
0260	Footwear (including accessories) . . . . .	53	19 292	1 177	6.1	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	31	5 191	156	3.0	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	45	15 986	794	5.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	37	9 731	636	6.5	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	260	96 533	7 182	7.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	253	102 148	6 323	6.2	Z	X
0340	Furniture & sleep equipment . . . . .	34	15 763	1 700	10.8	Z	X
0370	Computer hardware, software, & supplies . . . . .	36	8 315	293	3.5	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	5 505	4 806 279	376 755	7.8	2.0	66.9
0388	China/glassware . . . . .	3 148	3 350 494	130 037	3.9	.7	X
0389	Flatware & holloware (sterling silver, plated, & stainless steel) . . . . .	2 603	3 063 505	124 681	4.1	.7	X
0391	Clocks . . . . .	3 365	2 781 922	77 435	2.8	.4	X
0392	All other kitchenware & home furnishings (incl cookware & cooking accessories, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 700	1 676 880	44 602	2.7	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . .	28 294	18 492 343	17 204 653	93.0	92.9	68.8
0401	Diamond jewelry (items in which diamonds constitute 50 % or more of the value of the finished piece) . . . . .	24 283	16 852 955	7 202 703	42.7	38.9	X
0402	Pearl jewelry (items in which pearls constitute 50 % or more of the value of the finished piece) . . . . .	17 773	12 131 015	627 843	5.2	3.4	X
0403	Other gemstone jewelry (items in which gemstones (not diamonds/pearls) constitute 50 % or more of the value of the finished piece) . . . . .	22 490	14 467 724	1 943 436	13.4	10.5	X
0404	Loose gemstones (including diamonds & colored gemstones) . . . . .	8 865	6 133 583	788 438	12.9	4.3	X
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece) . . . . .	23 919	15 757 112	3 090 847	19.6	16.7	X
0406	Watches . . . . .	20 425	14 937 422	2 104 601	14.1	11.4	X
0408	Estate/antique jewelry . . . . .	8 609	6 644 610	591 285	8.9	3.2	X
0414	Platinum jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50% of the value of the finished piece) . . . . .	5 762	4 095 841	153 652	3.8	.8	X
0415	All other jewelry (including watchbands & gold-filled, sterling, costume, & novelty jewelry) . . . . .	15 275	9 955 912	701 848	7.1	3.8	X
0420	Books . . . . .	98	23 836	1 071	4.5	Z	X
0440	Photographic equipment & supplies . . . . .	42	14 650	734	5.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	50	23 667	1 375	5.8	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . .	20	13 777	682	5.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . .	136	64 759	6 557	10.1	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	61	14 136	940	6.7	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	24	14 033	1 767	12.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	18	15 827	2 742	17.3	Z	X
0850	All other merchandise . . . . .	1 851	917 004	107 124	11.7	.6	60.8
0863	Art goods (including original pictures & sculptures) . . . . .	894	394 999	51 985	13.2	.3	X
0867	Coins, medals, & other numismatic items . . . . .	1 049	562 385	44 267	7.9	.2	X
0883	All other merchandise . . . . .	146	49 202	10 871	22.1	.1	X
9810	All other merchandise . . . . .	3 843	2 823 682	167 699	5.9	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	12 205	7 878 243	586 300	7.4	3.2	73.1
9904	Labor charges for work performed by this establishment . . . . .	7 789	4 644 789	385 307	8.3	2.1	X
9907	Parts installed in repair . . . . .	7 407	4 811 839	179 147	3.7	1.0	X
9952	All other nonmerchandise receipts (including receipts from customers for storage, rental or lease of tools & equipment, etc) . . . . .	734	572 803	21 846	3.8	.1	X
<b>448310</b>	<b>Jewelry stores . . . . .</b>	<b>28 336</b>	<b>X</b>	<b>18 511 350</b>	<b>X</b>	<b>100.0</b>	<b>77.7</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	110	103 092	11 594	11.2	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	24	6 907	368	5.3	Z	X
0200	Men's wear . . . . .	92	57 366	2 549	4.4	Z	X
0220	Women's, juniors', & misses' wear . . . . .	232	110 577	19 078	17.3	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	19	4 246	271	6.4	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>448310</b>	<b>Jewelry stores—Con.</b>						
0260	Footwear (including accessories) . . . . .	53	19 292	1 177	6.1	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	31	5 191	156	3.0	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	45	15 986	794	5.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	37	9 731	636	6.5	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	260	96 533	7 182	7.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	253	102 148	6 323	6.2	Z	X
0340	Furniture & sleep equipment . . . . .	34	15 763	1 700	10.8	Z	X
0370	Computer hardware, software, & supplies . . . . .	36	8 315	293	3.5	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	5 505	4 806 279	376 755	7.8	2.0	66.9
0388	China/glassware . . . . .	3 148	3 350 494	130 037	3.9	.7	X
0389	Flatware & holloware (sterling silver, plated, & stainless steel) . . . . .	2 603	3 063 505	124 681	4.1	.7	X
0391	Clocks . . . . .	3 365	2 781 922	77 435	2.8	.4	X
0392	All other kitchenware & home furnishings (incl cookware & cooking accessories, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 700	1 676 880	44 602	2.7	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	28 294	18 492 343	17 204 653	93.0	92.9	68.8
0401	Diamond jewelry (items in which diamonds constitute 50 % or more of the value of the finished piece) . . . . .	24 283	16 852 955	7 202 703	42.7	38.9	X
0402	Pearl jewelry (items in which pearls constitute 50 % or more of the value of the finished piece) . . . . .	17 773	12 131 015	627 843	5.2	3.4	X
0403	Other gemstone jewelry (items in which gemstones (not diamonds/pearls) constitute 50 % or more of the value of the finished piece) . . . . .	22 490	14 467 724	1 943 436	13.4	10.5	X
0404	Loose gemstones (including diamonds & colored gemstones) . . . . .	8 865	6 133 583	788 438	12.9	4.3	X
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece) . . . . .	23 919	15 757 112	3 090 847	19.6	16.7	X
0406	Watches . . . . .	20 425	14 937 422	2 104 601	14.1	11.4	X
0408	Estate/antique jewelry . . . . .	8 609	6 644 610	591 285	8.9	3.2	X
0414	Platinum jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50% of the value of the finished piece) . . . . .	5 762	4 095 841	153 652	3.8	.8	X
0415	All other jewelry (including watchbands & gold-filled, sterling, costume, & novelty jewelry) . . . . .	15 275	9 955 912	701 848	7.1	3.8	X
0420	Books . . . . .	98	23 836	1 071	4.5	Z	X
0440	Photographic equipment & supplies . . . . .	42	14 650	734	5.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	50	23 667	1 375	5.8	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	20	13 777	682	5.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	136	64 759	6 557	10.1	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	61	14 136	940	6.7	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	24	14 033	1 767	12.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	18	15 827	2 742	17.3	Z	X
0850	All other merchandise . . . . .	1 851	917 004	107 124	11.7	.6	60.8
0863	Art goods (including original pictures & sculptures) . . . . .	894	394 999	51 985	13.2	.3	X
0867	Coins, medals, & other numismatic items . . . . .	1 049	562 385	44 267	7.9	.2	X
0883	All other merchandise . . . . .	146	49 202	10 871	22.1	.1	X
9810	All other merchandise . . . . .	3 843	2 823 682	167 699	5.9	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	12 205	7 878 243	586 300	7.4	3.2	73.1
9904	Labor charges for work performed by this establishment . . . . .	7 789	4 644 789	385 307	8.3	2.1	X
9907	Parts installed in repair . . . . .	7 407	4 811 839	179 147	3.7	1.0	X
9952	All other nonmerchandise receipts (including receipts from customers for storage, rental or lease of tools & equipment, etc) . . . . .	734	572 803	21 846	3.8	.1	X
<b>44832</b>	<b>Luggage &amp; leather goods stores . . . . .</b>	<b>2 126</b>	<b>X</b>	<b>1 424 960</b>	<b>X</b>	<b>100.0</b>	<b>81.4</b>
0200	Men's wear . . . . .	517	396 249	37 891	9.6	2.7	X
0220	Women's, juniors', & misses' wear . . . . .	535	414 716	44 089	10.6	3.1	X
0260	Footwear (including accessories) . . . . .	79	248 471	38 980	15.7	2.7	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	266	145 218	2 497	1.7	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	16	6 954	294	4.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	146	263 095	9 960	3.8	.7	78.8
0386	Giftware & glassware (including vases) . . . . .	128	249 411	8 720	3.5	.6	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) . . . . .	28	22 060	1 240	5.6	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	130	262 590	24 878	9.5	1.7	X
0420	Books . . . . .	221	136 195	3 052	2.2	.2	X
0440	Photographic equipment & supplies . . . . .	214	124 495	1 282	1.0	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	348	203 119	5 300	2.6	.4	X
0850	All other merchandise . . . . .	2 126	1 424 960	1 241 029	87.1	87.1	79.9
0851	Stationery & computer paper . . . . .	131	78 976	6 966	8.8	.5	X
0853	Office supplies . . . . .	46	15 804	1 126	7.1	.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	9	4 031	176	4.4	Z	X
0855	Greeting cards . . . . .	9	6 464	289	4.5	Z	X
0859	Luggage & leather goods . . . . .	2 126	1 424 960	1 201 939	84.3	84.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>44832</b>	<b>Luggage &amp; leather goods stores—Con.</b>						
0850	All other merchandise—Con.						
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	20	13 626	1 143	8.4	.1	X
0863	Art goods (including original pictures & sculptures) . . . . .	11	6 433	252	3.9	Z	X
0877	Souvenirs & novelty items . . . . .	325	186 334	26 489	14.2	1.9	X
0878	Seasonal decorations . . . . .	7	6 719	125	1.9	Z	X
0881	Craft supplies . . . . .	7	916	74	8.1	Z	X
0883	All other merchandise . . . . .	12	7 171	1 927	26.9	.1	X
9810	All other merchandise . . . . .	200	276 508	9 602	3.5	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	171	100 656	5 107	5.1	.4	73.4
9906	Other labor charges . . . . .	79	46 187	1 644	3.6	.1	X
9907	Parts installed in repair . . . . .	78	49 413	2 660	5.4	.2	X
9938	Printing or engraving to order . . . . .	44	21 965	478	2.2	Z	X
9943	Value of service contracts . . . . .	6	3 294	33	1.0	Z	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) . . . . .	19	13 463	292	2.2	Z	X
<b>448320</b>	<b>Luggage &amp; leather goods stores . . . . .</b>	<b>2 126</b>	<b>X</b>	<b>1 424 960</b>	<b>X</b>	<b>100.0</b>	<b>81.4</b>
0200	Men's wear . . . . .	517	396 249	37 891	9.6	2.7	X
0220	Women's, juniors', & misses' wear . . . . .	535	414 716	44 089	10.6	3.1	X
0260	Footwear (including accessories) . . . . .	79	248 471	38 980	15.7	2.7	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	266	145 218	2 497	1.7	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	16	6 954	294	4.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	146	263 095	9 960	3.8	.7	78.8
0386	Giftware & glassware (including vases) . . . . .	128	249 411	8 720	3.5	.6	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) . . . . .	28	22 060	1 240	5.6	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	130	262 590	24 878	9.5	1.7	X
0420	Books . . . . .	221	136 195	3 052	2.2	.2	X
0440	Photographic equipment & supplies . . . . .	214	124 495	1 282	1.0	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	348	203 119	5 300	2.6	.4	X
0850	All other merchandise . . . . .	2 126	1 424 960	1 241 029	87.1	87.1	79.9
0851	Stationery & computer paper . . . . .	131	78 976	6 966	8.8	.5	X
0853	Office supplies . . . . .	46	15 804	1 126	7.1	.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	9	4 031	176	4.4	Z	X
0855	Greeting cards . . . . .	9	6 464	289	4.5	Z	X
0859	Luggage & leather goods . . . . .	2 126	1 424 960	1 201 939	84.3	84.3	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	20	13 626	1 143	8.4	.1	X
0863	Art goods (including original pictures & sculptures) . . . . .	11	6 433	252	3.9	Z	X
0877	Souvenirs & novelty items . . . . .	325	186 334	26 489	14.2	1.9	X
0878	Seasonal decorations . . . . .	7	6 719	125	1.9	Z	X
0881	Craft supplies . . . . .	7	916	74	8.1	Z	X
0883	All other merchandise . . . . .	12	7 171	1 927	26.9	.1	X
9810	All other merchandise . . . . .	200	276 508	9 602	3.5	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	171	100 656	5 107	5.1	.4	73.4
9906	Other labor charges . . . . .	79	46 187	1 644	3.6	.1	X
9907	Parts installed in repair . . . . .	78	49 413	2 660	5.4	.2	X
9938	Printing or engraving to order . . . . .	44	21 965	478	2.2	Z	X
9943	Value of service contracts . . . . .	6	3 294	33	1.0	Z	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) . . . . .	19	13 463	292	2.2	Z	X
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores . . . . .</b>	<b>69 149</b>	<b>X</b>	<b>62 010 926</b>	<b>X</b>	<b>100.0</b>	<b>84.3</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	3 327	9 034 253	321 498	3.6	.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	3 636	5 867 006	251 802	4.3	.4	X
0130	Alcoholic drinks (served at this establishment) . . . . .	7	5 599	309	5.5	Z	X
0140	Packaged liquor, wine, & beer . . . . .	339	147 245	9 823	6.7	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	1 920	868 674	114 898	13.2	.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	1 318	7 626 660	160 802	2.1	.3	X
0180	Soaps, detergents, & household cleaners . . . . .	20	11 241	151	1.3	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	212	126 477	6 992	5.5	Z	X
0200	Men's wear . . . . .	14 454	17 138 358	2 061 669	12.0	3.3	X
0220	Women's, juniors', & misses' wear . . . . .	11 420	14 779 069	957 949	6.5	1.5	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	4 581	12 931 859	204 986	1.6	.3	X
0260	Footwear (including accessories) . . . . .	9 751	12 520 528	2 137 470	17.1	3.4	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	7 694	5 195 391	2 738 585	52.7	4.4	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	837	503 199	168 184	33.4	.3	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	385	139 166	26 130	18.8	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	128	46 447	2 397	5.2	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	9 044	9 702 071	1 241 363	12.8	2.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	18 036	16 518 632	9 670 114	58.5	15.6	X
0340	Furniture & sleep equipment . . . . .	1 113	7 367 523	598 803	8.1	1.0	X
0360	Flooring & floor coverings . . . . .	27	22 203	3 584	16.1	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
0370	Computer hardware, software, & supplies	2 591	3 766 042	238 031	6.3	.4	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	3 636	4 053 088	907 015	22.4	1.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	3 285	1 921 236	60 995	3.2	.1	X
0420	Books	16 342	21 084 206	9 844 364	46.7	15.9	X
0440	Photographic equipment & supplies	110	230 379	4 707	2.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	13 905	17 209 132	9 882 086	57.4	15.9	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	2 046	2 349 796	47 016	2.0	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	25 796	27 669 788	14 190 934	51.3	22.9	X
0580	Recreational vehicles, parts & accessories	47	45 994	7 961	17.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	253	149 665	12 204	8.2	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	270	178 045	24 677	13.9	Z	X
0640	Dimensional lumber & other building/structural materials & supplies	10	10 580	2 707	25.6	Z	X
0670	Paint & sundries	70	48 266	2 916	6.0	Z	X
0690	Wallpaper & other flexible wallcoverings	24	15 587	1 261	8.1	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	53	71 625	24 853	34.7	Z	X
0720	Automotive fuels	149	81 963	19 679	24.0	Z	X
0730	Automotive lubricants (oil, greases, etc)	26	20 342	227	1.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	34	30 569	5 446	17.8	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	8	4 266	185	4.3	Z	X
0800	Pets, pet foods, & pet supplies	55	26 427	3 761	14.2	Z	X
0850	All other merchandise	24 985	28 849 404	4 272 926	14.8	6.9	X
9810	All other merchandise	9 974	11 148 798	805 968	7.2	1.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes	13 990	10 396 753	973 495	9.4	1.6	X
<b>4511</b>	<b>Sporting goods, hobby, &amp; musical instrument stores</b>	<b>46 315</b>	<b>X</b>	<b>41 415 227</b>	<b>X</b>	<b>100.0</b>	<b>83.8</b>
0100	Groceries & other foods for human consumption off the premises	1 853	7 987 875	238 157	3.0	.6	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	757	409 608	18 206	4.4	Z	X
0140	Packaged liquor, wine, & beer	301	126 382	8 042	6.4	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	416	176 953	6 749	3.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	1 001	7 230 203	149 182	2.1	.4	X
0180	Soaps, detergents, & household cleaners	15	6 473	89	1.4	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	88	63 402	4 637	7.3	Z	X
0200	Men's wear	11 066	13 287 981	1 939 196	14.6	4.7	X
0220	Women's, juniors', & misses' wear	9 667	12 861 705	874 479	6.8	2.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	4 278	12 449 223	198 802	1.6	.5	X
0260	Footwear (including accessories)	9 747	12 520 108	2 137 403	17.1	5.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	7 680	5 186 457	2 737 126	52.8	6.6	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	836	502 874	168 183	33.4	.4	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	377	133 300	25 836	19.4	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	116	39 703	2 058	5.2	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	406	232 395	11 565	5.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	5 031	4 265 054	3 487 715	81.8	8.4	X
0340	Furniture & sleep equipment	1 106	7 364 192	598 468	8.1	1.4	X
0360	Flooring & floor coverings	25	20 604	3 102	15.1	Z	X
0370	Computer hardware, software, & supplies	222	356 831	21 881	6.1	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	1 593	2 316 111	796 608	34.4	1.9	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	1 410	952 277	27 908	2.9	.1	X
0420	Books	3 068	8 324 899	144 730	1.7	.3	X
0440	Photographic equipment & supplies	6	3 725	867	23.3	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	9 821	14 016 755	9 720 435	69.3	23.5	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	2 044	2 349 240	46 989	2.0	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	25 763	27 645 575	14 189 589	51.3	34.3	X
0580	Recreational vehicles, parts & accessories	47	45 994	7 961	17.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	250	147 679	11 945	8.1	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	260	170 949	23 104	13.5	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	10	10 580	2 707	25.6	Z	X
0670	Paint & sundries	67	43 927	2 831	6.4	Z	X
0690	Wallpaper & other flexible wallcoverings	24	15 587	1 261	8.1	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	53	71 625	24 853	34.7	.1	X
0720	Automotive fuels	139	74 655	19 088	25.6	Z	X
0730	Automotive lubricants (oil, greases, etc)	13	15 577	175	1.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	28	23 760	3 628	15.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	8	4 266	185	4.3	Z	X
0800	Pets, pet foods, & pet supplies	54	25 536	3 315	13.0	Z	X
0850	All other merchandise	10 439	14 348 713	2 483 504	17.3	6.0	X
9810	All other merchandise	3 878	6 100 693	427 031	7.0	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes	12 631	9 138 252	845 430	9.3	2.0	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45111</b>	<b>Sporting goods stores</b>	<b>24 424</b>	<b>X</b>	<b>20 043 321</b>	<b>X</b>	<b>100.0</b>	<b>77.4</b>
0100	Groceries & other foods for human consumption off the premises	747	671 111	17 254	2.6	.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	735	402 120	17 823	4.4	.1	X
0140	Packaged liquor, wine, & beer	301	126 382	8 042	6.4	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	402	169 690	6 212	3.7	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	62	44 779	3 516	7.9	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	10	3 152	37	1.2	Z	X
0200	Men's wear	10 883	13 075 366	1 932 628	14.8	9.6	67.1
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	6 923	9 883 500	1 073 302	10.9	5.4	X
0216	Men's sweat tops, pants, & warm-ups	4 976	6 560 567	256 611	3.9	1.3	X
0217	Other men's wear	5 423	8 024 148	602 715	7.5	3.0	X
0220	Women's, juniors', & misses' wear	8 724	11 133 939	821 213	7.4	4.1	65.9
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	5 843	8 549 918	464 875	5.4	2.3	X
0236	Women's sweat tops, pants, & warm-ups	4 106	5 802 665	117 843	2.0	.6	X
0238	Other women's, juniors', & misses' wear	3 447	6 004 722	238 495	4.0	1.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	3 112	5 017 750	114 250	2.3	.6	X
0260	Footwear (including accessories)	9 724	12 512 377	2 137 020	17.1	10.7	67.8
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots)	8 699	11 216 708	1 223 144	10.9	6.1	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots)	6 793	9 224 931	436 858	4.7	2.2	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots)	4 079	6 924 064	141 124	2.0	.7	X
0269	All other footwear (including accessories)	4 678	8 365 848	335 891	4.0	1.7	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	14	12 444	145	1.2	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	246	140 991	3 124	2.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	175	129 768	3 996	3.1	Z	X
0340	Furniture & sleep equipment	31	28 357	7 431	26.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	324	490 888	17 073	3.5	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	805	622 605	16 266	2.6	.1	X
0420	Books	111	49 536	1 105	2.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	1 123	781 605	27 867	3.6	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	1 975	2 324 970	46 582	2.0	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	24 424	20 043 321	13 870 754	69.2	69.2	66.6
0501	Team sporting goods equipment sold to teams, institutions, schools, etc	3 581	2 124 197	377 334	17.8	1.9	X
0502	Team sporting goods equipment sold to individuals (including equipment for baseball, softball, soccer, football, basketball, etc)	6 490	8 355 744	916 618	11.0	4.6	X
0503	Tennis equipment	4 903	7 993 689	273 213	3.4	1.4	X
0504	Golf equipment	7 319	9 707 415	2 127 587	21.9	10.6	X
0505	Snow-skiing equipment	5 506	7 945 440	863 632	10.9	4.3	X
0506	Exercise/fitness equipment	7 196	9 316 803	1 617 231	17.4	8.1	X
0507	Firearms, hunting equipment, & supplies	6 216	8 814 840	1 636 246	18.6	8.2	X
0508	Fishing tackle (including bait)	5 874	7 904 774	907 806	11.5	4.5	X
0509	Camping & backpacking equipment & supplies	5 760	9 876 067	853 328	8.6	4.3	X
0511	Trophies & plaques	1 169	600 888	37 977	6.3	.2	X
0512	Bicycles & bicycle parts & accessories	7 012	8 725 986	1 739 228	19.9	8.7	X
0513	Boats, canoes, kayaks, boat motors, boat parts & accessories	2 229	4 652 434	153 849	3.3	.8	X
0516	Scuba & skin diving equipment	2 036	2 854 917	352 483	12.3	1.8	X
0517	Water skiing, surfing, & sail boarding equipment	3 574	6 304 934	212 147	3.4	1.1	X
0518	Billiards equipment & supplies	1 643	3 060 098	235 205	7.7	1.2	X
0524	In-line roller skates & accessories	4 439	6 841 744	391 819	5.7	2.0	X
0525	All other sporting goods (including archery & hockey equipment, badminton sets, bowling equipment, ice skates, etc)	8 134	9 335 998	1 175 051	12.6	5.9	X
0580	Recreational vehicles, parts & accessories	47	45 994	7 961	17.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	191	112 028	9 666	8.6	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	186	137 781	16 799	12.2	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	9	9 128	2 225	24.4	Z	X
0670	Paint & sundries	11	11 911	749	6.3	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	52	71 346	24 747	34.7	.1	X
0720	Automotive fuels	134	72 459	18 959	26.2	.1	X
0730	Automotive lubricants (oil, greases, etc)	9	14 578	146	1.0	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	21	21 029	3 598	17.1	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	7	2 539	31	1.2	Z	X
0800	Pets, pet foods, & pet supplies	32	17 929	2 916	16.3	Z	X
0850	All other merchandise	426	278 363	33 382	12.0	.2	15.1
0883	All other merchandise	426	278 363	33 382	12.0	.2	X
9810	All other merchandise	2 889	5 493 579	357 855	6.5	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	8 672	6 500 639	510 357	7.9	2.5	72.1
9904	Labor charges for work performed by this establishment	6 333	4 658 815	178 971	3.8	.9	X
9907	Parts installed in repair	3 794	2 066 375	109 657	5.3	.5	X
9915	Receipts from instructions & lessons	1 373	765 035	41 440	5.4	.2	X
9927	Rental or lease of equipment	2 995	2 297 834	102 126	4.4	.5	X
9961	All other nonmerchandise receipts	1 736	1 746 987	78 132	4.5	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>451110</b>	<b>Sporting goods stores</b>	<b>24 424</b>	<b>X</b>	<b>20 043 321</b>	<b>X</b>	<b>100.0</b>	<b>77.4</b>
0100	Groceries & other foods for human consumption off the premises	747	671 111	17 254	2.6	.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	735	402 120	17 823	4.4	.1	X
0140	Packaged liquor, wine, & beer	301	126 382	8 042	6.4	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	402	169 690	6 212	3.7	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	62	44 779	3 516	7.9	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	10	3 152	37	1.2	Z	X
0200	Men's wear	10 883	13 075 366	1 932 628	14.8	9.6	67.1
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	6 923	9 883 500	1 073 302	10.9	5.4	X
0216	Men's sweat tops, pants, & warm-ups	4 976	6 560 567	256 611	3.9	1.3	X
0217	Other men's wear	5 423	8 024 148	602 715	7.5	3.0	X
0220	Women's, juniors', & misses' wear	8 724	11 133 939	821 213	7.4	4.1	65.9
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	5 843	8 549 918	464 875	5.4	2.3	X
0236	Women's sweat tops, pants, & warm-ups	4 106	5 802 665	117 843	2.0	.6	X
0238	Other women's, juniors', & misses' wear	3 447	6 004 722	238 495	4.0	1.2	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	3 112	5 017 750	114 250	2.3	.6	X
0260	Footwear (including accessories)	9 724	12 512 377	2 137 020	17.1	10.7	67.8
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots)	8 699	11 216 708	1 223 144	10.9	6.1	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots)	6 793	9 224 931	436 858	4.7	2.2	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots)	4 079	6 924 064	141 124	2.0	.7	X
0269	All other footwear (including accessories)	4 678	8 365 848	335 891	4.0	1.7	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	14	12 444	145	1.2	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	246	140 991	3 124	2.2	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	175	129 768	3 996	3.1	Z	X
0340	Furniture & sleep equipment	31	28 357	7 431	26.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	324	490 888	17 073	3.5	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	805	622 605	16 266	2.6	.1	X
0420	Books	111	49 536	1 105	2.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	1 123	781 605	27 867	3.6	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	1 975	2 324 970	46 582	2.0	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	24 424	20 043 321	13 870 754	69.2	69.2	66.6
0501	Team sporting goods equipment sold to teams, institutions, schools, etc	3 581	2 124 197	377 334	17.8	1.9	X
0502	Team sporting goods equipment sold to individuals (including equipment for baseball, softball, soccer, football, basketball, etc)	6 490	8 355 744	916 618	11.0	4.6	X
0503	Tennis equipment	4 903	7 993 689	273 213	3.4	1.4	X
0504	Golf equipment	7 319	9 707 415	2 127 587	21.9	10.6	X
0505	Snow-skiing equipment	5 506	7 945 440	863 632	10.9	4.3	X
0506	Exercise/fitness equipment	7 196	9 316 803	1 617 231	17.4	8.1	X
0507	Firearms, hunting equipment, & supplies	6 216	8 814 840	1 636 246	18.6	8.2	X
0508	Fishing tackle (including bait)	5 874	7 904 774	907 806	11.5	4.5	X
0509	Camping & backpacking equipment & supplies	5 760	9 876 067	853 328	8.6	4.3	X
0511	Trophies & plaques	1 169	600 888	37 977	6.3	.2	X
0512	Bicycles & bicycle parts & accessories	7 012	8 725 986	1 739 228	19.9	8.7	X
0513	Boats, canoes, kayaks, boat motors, boat parts & accessories	2 229	4 652 434	153 849	3.3	.8	X
0516	Scuba & skin diving equipment	2 036	2 854 917	352 483	12.3	1.8	X
0517	Water skiing, surfing, & sail boarding equipment	3 574	6 304 934	212 147	3.4	1.1	X
0518	Billiards equipment & supplies	1 643	3 060 098	235 205	7.7	1.2	X
0524	In-line roller skates & accessories	4 439	6 841 744	391 819	5.7	2.0	X
0525	All other sporting goods (including archery & hockey equipment, badminton sets, bowling equipment, ice skates, etc)	8 134	9 335 998	1 175 051	12.6	5.9	X
0580	Recreational vehicles, parts & accessories	47	45 994	7 961	17.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	191	112 028	9 666	8.6	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	186	137 781	16 799	12.2	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	9	9 128	2 225	24.4	Z	X
0670	Paint & sundries	11	11 911	749	6.3	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	52	71 346	24 747	34.7	.1	X
0720	Automotive fuels	134	72 459	18 959	26.2	.1	X
0730	Automotive lubricants (oil, greases, etc)	9	14 578	146	1.0	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	21	21 029	3 598	17.1	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	7	2 539	31	1.2	Z	X
0800	Pets, pet foods, & pet supplies	32	17 929	2 916	16.3	Z	X
0850	All other merchandise	426	278 363	33 382	12.0	.2	15.1
0883	All other merchandise	426	278 363	33 382	12.0	.2	X
9810	All other merchandise	2 889	5 493 579	357 855	6.5	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	8 672	6 500 639	510 357	7.9	2.5	72.1
9904	Labor charges for work performed by this establishment	6 333	4 658 815	178 971	3.8	.9	X
9907	Parts installed in repair	3 794	2 066 375	109 657	5.3	.5	X
9915	Receipts from instructions & lessons	1 373	765 035	41 440	5.4	.2	X
9927	Rental or lease of equipment	2 995	2 297 834	102 126	4.4	.5	X
9961	All other nonmerchandise receipts	1 736	1 746 987	78 132	4.5	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4511101</b>	<b>General-line sporting goods stores</b>	<b>7 458</b>	<b>X</b>	<b>9 311 810</b>	<b>X</b>	<b>100.0</b>	<b>77.6</b>
0100	Groceries & other foods for human consumption off the premises	121	138 955	2 257	1.6	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	130	134 136	2 635	2.0	Z	X
0140	Packaged liquor, wine, & beer	62	28 152	1 891	6.7	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	65	30 597	1 331	4.4	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	27	11 308	276	2.4	Z	X
0200	Men's wear	5 249	8 337 137	1 316 474	15.8	14.1	64.8
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	3 559	6 891 473	710 863	10.3	7.6	X
0216	Men's sweat tops, pants, & warm-ups	3 815	5 803 417	214 049	3.7	2.3	X
0217	Other men's wear	3 334	6 311 919	391 562	6.2	4.2	X
0220	Women's, juniors', & misses' wear	4 475	7 798 197	581 756	7.5	6.2	64.2
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	3 124	6 489 551	348 487	5.4	3.7	X
0236	Women's sweat tops, pants, & warm-ups	3 106	5 212 765	94 636	1.8	1.0	X
0238	Other women's, juniors', & misses' wear	2 172	4 781 727	138 633	2.9	1.5	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	2 352	4 191 322	91 834	2.2	1.0	X
0260	Footwear (including accessories)	5 381	8 534 832	1 773 806	20.8	19.0	66.2
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots)	4 939	7 654 257	970 020	12.7	10.4	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots)	4 313	7 119 885	373 416	5.2	4.0	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots)	3 576	6 371 873	135 911	2.1	1.5	X
0269	All other footwear (including accessories)	3 650	7 427 957	294 459	4.0	3.2	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	14	12 444	145	1.2	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	90	38 685	706	1.8	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	67	59 036	1 021	1.7	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	56	148 617	3 378	2.3	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	320	293 082	6 322	2.2	.1	X
0420	Books	42	15 736	372	2.4	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	379	408 582	10 089	2.5	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	914	1 298 426	24 717	1.9	.3	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	7 458	9 311 810	5 214 042	56.0	56.0	65.5
0501	Team sporting goods equipment sold to teams, institutions, schools, etc	2 975	1 816 648	352 046	19.4	3.8	X
0502	Team sporting goods equipment sold to individuals (including equipment for baseball, softball, soccer, football, basketball, etc)	5 993	8 003 469	881 584	11.0	9.5	X
0503	Tennis equipment	4 446	7 648 150	201 237	2.6	2.2	X
0504	Golf equipment	4 218	7 489 120	446 145	6.0	4.8	X
0505	Snow-skiing equipment	3 548	5 581 657	234 963	4.2	2.5	X
0506	Exercise/fitness equipment	4 400	7 645 445	573 690	7.5	6.2	X
0507	Firearms, hunting equipment, & supplies	3 686	7 145 983	615 256	8.6	6.6	X
0508	Fishing tackle (including bait)	3 351	6 554 325	359 849	5.5	3.9	X
0509	Camping & backpacking equipment & supplies	4 085	7 768 435	386 049	5.0	4.1	X
0511	Trophies & plaques	930	485 772	26 996	5.6	.3	X
0512	Bicycles & bicycle parts & accessories	2 726	5 899 655	194 661	3.3	2.1	X
0513	Boats, canoes, kayaks, boat motors, boat parts & accessories	1 230	3 104 961	64 230	2.1	.7	X
0516	Scuba & skin diving equipment	981	2 400 573	25 526	1.1	.3	X
0517	Water skiing, surfing, & sail boarding equipment	3 039	5 899 473	116 754	2.0	1.3	X
0518	Billiards equipment & supplies	1 262	2 800 592	32 310	1.2	.3	X
0524	In-line roller skates & accessories	3 444	5 987 332	289 692	4.8	3.1	X
0525	All other sporting goods (including archery & hockey equipment, badminton sets, bowling equipment, ice skates, etc)	4 191	6 556 391	413 054	6.3	4.4	X
0580	Recreational vehicles, parts & accessories	16	20 284	1 463	7.2	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	50	29 533	3 100	10.5	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	66	40 291	2 647	6.6	Z	X
0720	Automotive fuels	42	18 547	3 827	20.6	Z	X
0800	Pets, pet foods, & pet supplies	11	3 425	374	10.9	Z	X
0850	All other merchandise	114	90 084	5 807	6.4	.1	15.1
0883	All other merchandise	114	90 084	5 807	6.4	.1	X
9810	All other merchandise	1 607	3 948 452	202 701	5.1	2.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 777	2 522 850	57 856	2.3	.6	74.5
9904	Labor charges for work performed by this establishment	1 319	1 886 127	20 441	1.1	.2	X
9907	Parts installed in repair	397	340 505	7 799	2.3	.1	X
9915	Receipts from instructions & lessons	71	200 730	2 201	1.1	Z	X
9927	Rental or lease of equipment	576	771 085	15 009	1.9	.2	X
9961	All other nonmerchandise receipts	471	1 021 726	12 402	1.2	.1	X
<b>4511102</b>	<b>Specialty-line sporting goods stores</b>	<b>16 966</b>	<b>X</b>	<b>10 731 511</b>	<b>X</b>	<b>100.0</b>	<b>77.3</b>
0100	Groceries & other foods for human consumption off the premises	626	532 156	14 997	2.8	.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	605	267 984	15 188	5.7	.1	X
0140	Packaged liquor, wine, & beer	239	98 230	6 151	6.3	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	337	139 093	4 881	3.5	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	35	33 471	3 240	9.7	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	10	3 152	37	1.2	Z	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4511102</b>	<b>Specialty-line sporting goods stores—Con.</b>						
0200	Men's wear .....	5 634	4 738 229	616 154	13.0	5.7	71.4
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	3 364	2 992 027	362 439	12.1	3.4	X
0216	Men's sweat tops, pants, & warm-ups .....	1 162	757 150	42 562	5.6	.4	X
0217	Other men's wear .....	2 089	1 712 229	211 153	12.3	2.0	X
0220	Women's, juniors', & misses' wear .....	4 249	3 335 742	239 457	7.2	2.2	70.1
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	2 719	2 060 367	116 388	5.6	1.1	X
0236	Women's sweat tops, pants, & warm-ups .....	1 000	589 900	23 207	3.9	.2	X
0238	Other women's, juniors', & misses' wear .....	1 276	1 222 995	99 862	8.2	.9	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	760	826 428	22 416	2.7	.2	X
0260	Footwear (including accessories) .....	4 343	3 977 545	363 214	9.1	3.4	71.3
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	3 760	3 562 451	253 124	7.1	2.4	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	2 481	2 105 046	63 442	3.0	.6	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) ..	1 503	552 191	5 213	.9	Z	X
0269	All other footwear (including accessories) .....	1 028	937 891	41 432	4.4	.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	156	102 306	2 418	2.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	108	70 732	2 975	4.2	Z	X
0340	Furniture & sleep equipment .....	31	28 357	7 431	26.2	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	268	342 271	13 695	4.0	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	485	329 523	9 944	3.0	.1	X
0420	Books .....	69	33 800	733	2.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	744	373 023	17 778	4.8	.2	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	1 061	1 026 544	21 865	2.1	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	16 966	10 731 511	8 656 712	80.7	80.7	67.6
0501	Team sporting goods equipment sold to teams, institutions, schools, etc .....	605	307 549	25 288	8.2	.2	X
0502	Team sporting goods equipment sold to individuals (including equipment for baseball, softball, soccer, football, basketball, etc) .....	497	352 275	35 034	9.9	.3	X
0503	Tennis equipment .....	457	345 539	71 976	20.8	.7	X
0504	Golf equipment .....	3 102	2 218 295	1 681 442	75.8	15.7	X
0505	Snow-skiing equipment .....	1 958	2 363 783	628 669	26.6	5.9	X
0506	Exercise/fitness equipment .....	2 796	1 671 358	1 043 541	62.4	9.7	X
0507	Firearms, hunting equipment, & supplies .....	2 530	1 668 857	1 020 990	61.2	9.5	X
0508	Fishing tackle (including bait) .....	2 523	1 350 449	547 957	40.6	5.1	X
0509	Camping & backpacking equipment & supplies .....	1 675	2 107 632	467 279	22.2	4.4	X
0511	Trophies & plaques .....	238	115 116	10 981	9.5	.1	X
0512	Bicycles & bicycle parts & accessories .....	4 286	2 826 331	1 544 567	54.6	14.4	X
0513	Boats, canoes, kayaks, boat motors, boat parts & accessories .....	999	1 547 473	89 619	5.8	.8	X
0516	Scuba & skin diving equipment .....	1 055	454 344	326 957	72.0	3.0	X
0517	Water skiing, surfing, & sail boarding equipment .....	534	405 461	95 393	23.5	.9	X
0518	Billiards equipment & supplies .....	381	259 506	202 895	78.2	1.9	X
0524	In-line roller skates & accessories .....	995	854 412	102 127	12.0	1.0	X
0525	All other sporting goods (including archery & hockey equipment, badminton sets, bowling equipment, ice skates, etc) .....	3 943	2 779 607	761 997	27.4	7.1	X
0580	Recreational vehicles, parts & accessories .....	31	25 710	6 498	25.3	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	141	82 495	6 566	8.0	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	120	97 490	14 152	14.5	.1	X
0640	Dimensional lumber & other building/structural materials & supplies .....	9	9 128	2 225	24.4	Z	X
0670	Paint & sundries .....	11	11 911	749	6.3	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	52	71 346	24 747	34.7	.2	X
0720	Automotive fuels .....	92	53 912	15 132	28.1	.1	X
0730	Automotive lubricants (oil, greases, etc) .....	9	14 578	146	1.0	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	21	21 029	3 598	17.1	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	7	2 539	31	1.2	Z	X
0800	Pets, pet foods, & pet supplies .....	21	14 504	2 542	17.5	Z	X
0850	All other merchandise .....	312	188 279	27 575	14.6	.3	15.0
0883	All other merchandise .....	312	188 279	27 575	14.6	.3	X
9810	All other merchandise .....	1 282	1 545 127	155 154	10.0	1.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 895	3 977 789	452 501	11.4	4.2	70.5
9904	Labor charges for work performed by this establishment .....	5 014	2 772 688	158 530	5.7	1.5	X
9907	Parts installed in repair .....	3 397	1 725 870	101 858	5.9	.9	X
9915	Receipts from instructions & lessons .....	1 302	564 305	39 239	7.0	.4	X
9927	Rental or lease of equipment .....	2 420	1 526 749	87 117	5.7	.8	X
9961	All other nonmerchandise receipts .....	1 265	725 261	65 730	9.1	.6	X
<b>45112</b>	<b>Hobby, toy, &amp; game stores .....</b>	<b>10 824</b>	<b>X</b>	<b>14 388 277</b>	<b>X</b>	<b>100.0</b>	<b>93.0</b>
0100	Groceries & other foods for human consumption off the premises .....	1 105	7 316 357	220 899	3.0	1.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	18	6 371	199	3.1	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	13	6 843	527	7.7	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	937	7 184 828	145 663	2.0	1.0	X
0180	Soaps, detergents, & household cleaners .....	13	5 877	88	1.5	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45112</b>	<b>Hobby, toy, &amp; game stores—Con.</b>						
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	72	53 826	4 142	7.7	Z	X
0200	Men's wear . . . . .	153	202 119	5 440	2.7	Z	X
0220	Women's, juniors', & misses' wear . . . . .	818	1 688 622	50 376	3.0	.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	1 156	7 428 770	84 401	1.1	.6	X
0260	Footwear (including accessories) . . . . .	21	6 945	376	5.4	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	1 364	2 091 862	191 913	9.2	1.3	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	35	16 271	358	2.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	14	7 999	110	1.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	17	8 653	240	2.8	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	378	333 078	12 422	3.7	.1	X
0340	Furniture & sleep equipment . . . . .	1 016	7 275 870	585 366	8.0	4.1	X
0370	Computer hardware, software, & supplies . . . . .	37	28 522	1 198	4.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 125	1 761 013	770 441	43.8	5.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	478	290 106	10 655	3.7	.1	X
0420	Books . . . . .	2 284	8 085 428	129 879	1.6	.9	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	8 585	13 178 276	9 689 341	73.5	67.3	79.1
0461	Toys (including wheel goods) . . . . .	5 662	11 092 289	5 628 458	50.7	39.1	X
0462	Games (including video & electronic games) . . . . .	5 326	10 504 982	3 027 069	28.8	21.0	X
0463	Hobby goods . . . . .	5 287	4 451 316	1 033 814	23.2	7.2	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	66	22 463	394	1.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 326	7 595 776	317 544	4.2	2.2	92.7
0512	Bicycles & bicycle parts & accessories . . . . .	1 261	7 568 200	313 306	4.1	2.2	X
0523	All other sporting goods (including snowmobiles, go-carts, exercise/fitness equipment, etc) . . . . .	124	98 136	4 238	4.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	41	15 589	1 797	11.5	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	68	30 375	5 951	19.6	Z	X
0670	Paint & sundries . . . . .	45	28 426	1 880	6.6	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	17	6 881	392	5.7	Z	X
0850	All other merchandise . . . . .	7 368	12 287 763	2 094 770	17.0	14.6	80.5
0851	Stationery & computer paper . . . . .	253	314 021	20 877	6.6	.1	X
0852	School supplies . . . . .	1 966	7 471 505	91 955	1.2	.6	X
0855	Greeting cards . . . . .	1 732	7 965 461	93 982	1.2	.7	X
0856	Magazines & newspapers . . . . .	813	423 293	15 763	3.7	.1	X
0869	Artists' materials & supplies . . . . .	1 274	1 195 662	90 290	7.6	.6	X
0877	Souvenirs & novelty items . . . . .	767	609 789	34 956	5.7	.2	X
0878	Seasonal decorations . . . . .	183	193 086	14 977	7.8	.1	X
0879	Artificial/silk flowers, plants, & trees . . . . .	131	161 613	42 043	26.0	.3	X
0881	Craft supplies . . . . .	5 563	4 722 302	1 666 392	35.3	11.6	X
0883	All other merchandise . . . . .	128	109 672	23 533	21.5	.2	X
9810	All other merchandise . . . . .	491	363 519	48 167	13.3	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	397	122 159	12 822	10.5	.1	X
<b>451120</b>	<b>Hobby, toy, &amp; game stores</b> . . . . .	<b>10 824</b>	<b>X</b>	<b>14 388 277</b>	<b>X</b>	<b>100.0</b>	<b>93.0</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	1 105	7 316 357	220 899	3.0	1.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	18	6 371	199	3.1	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	13	6 843	527	7.7	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	937	7 184 828	145 663	2.0	1.0	X
0180	Soaps, detergents, & household cleaners . . . . .	13	5 877	88	1.5	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	72	53 826	4 142	7.7	Z	X
0200	Men's wear . . . . .	153	202 119	5 440	2.7	Z	X
0220	Women's, juniors', & misses' wear . . . . .	818	1 688 622	50 376	3.0	.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	1 156	7 428 770	84 401	1.1	.6	X
0260	Footwear (including accessories) . . . . .	21	6 945	376	5.4	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	1 364	2 091 862	191 913	9.2	1.3	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	35	16 271	358	2.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	14	7 999	110	1.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	17	8 653	240	2.8	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	378	333 078	12 422	3.7	.1	X
0340	Furniture & sleep equipment . . . . .	1 016	7 275 870	585 366	8.0	4.1	X
0370	Computer hardware, software, & supplies . . . . .	37	28 522	1 198	4.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 125	1 761 013	770 441	43.8	5.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	478	290 106	10 655	3.7	.1	X
0420	Books . . . . .	2 284	8 085 428	129 879	1.6	.9	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	8 585	13 178 276	9 689 341	73.5	67.3	79.1
0461	Toys (including wheel goods) . . . . .	5 662	11 092 289	5 628 458	50.7	39.1	X
0462	Games (including video & electronic games) . . . . .	5 326	10 504 982	3 027 069	28.8	21.0	X
0463	Hobby goods . . . . .	5 287	4 451 316	1 033 814	23.2	7.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>451120</b>	<b>Hobby, toy, &amp; game stores—Con.</b>						
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . .	66	22 463	394	1.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . .	1 326	7 595 776	317 544	4.2	2.2	92.7
0512	Bicycles & bicycle parts & accessories . . . . .	1 261	7 568 200	313 306	4.1	2.2	X
0523	All other sporting goods (including snowmobiles, go-carts, exercise/fitness equipment, etc) . . . . .	124	98 136	4 238	4.3	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	41	15 589	1 797	11.5	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. . . . .	68	30 375	5 951	19.6	Z	X
0670	Paint & sundries . . . . .	45	28 426	1 880	6.6	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	17	6 881	392	5.7	Z	X
0850	All other merchandise . . . . .	7 368	12 287 763	2 094 770	17.0	14.6	80.5
0851	Stationery & computer paper . . . . .	253	314 021	20 877	6.6	.1	X
0852	School supplies . . . . .	1 366	7 471 505	91 955	1.2	.6	X
0855	Greeting cards . . . . .	1 732	7 965 461	93 982	1.2	.7	X
0856	Magazines & newspapers . . . . .	813	423 293	15 763	3.7	.1	X
0869	Artists' materials & supplies . . . . .	1 274	1 195 662	90 290	7.6	.6	X
0877	Souvenirs & novelty items . . . . .	767	609 789	34 956	5.7	.2	X
0878	Seasonal decorations . . . . .	183	193 086	14 977	7.8	.1	X
0879	Artificial/silk flowers, plants, & trees . . . . .	131	161 613	42 043	26.0	.3	X
0881	Craft supplies . . . . .	5 563	4 722 302	1 666 392	35.3	11.6	X
0883	All other merchandise . . . . .	128	109 672	23 533	21.5	.2	X
9810	All other merchandise . . . . .	491	363 519	48 167	13.3	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	397	122 159	12 822	10.5	.1	X
<b>45113</b>	<b>Sewing, needlework, &amp; piece goods stores . . . . .</b>	<b>6 590</b>	<b>X</b>	<b>3 182 916</b>	<b>X</b>	<b>100.0</b>	<b>86.8</b>
0200	Men's wear . . . . .	30	10 496	1 128	10.7	Z	X
0220	Women's, juniors', & misses' wear . . . . .	120	33 761	2 748	8.1	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	10	2 703	151	5.6	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	6 311	3 090 442	2 544 709	82.3	79.9	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	787	474 159	167 680	35.4	5.3	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	367	126 915	25 425	20.0	.8	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	97	30 913	1 924	6.2	.1	X
0340	Furniture & sleep equipment . . . . .	58	59 253	5 457	9.2	.2	X
0360	Flooring & floor coverings . . . . .	25	20 604	3 102	15.1	.1	X
0370	Computer hardware, software, & supplies . . . . .	22	7 492	330	4.4	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	140	62 563	8 739	14.0	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	93	28 856	452	1.6	Z	X
0420	Books . . . . .	661	186 306	13 431	7.2	.4	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	94	50 917	3 075	6.0	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	16	19 874	481	2.4	Z	X
0670	Paint & sundries . . . . .	11	3 590	202	5.6	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	20	14 408	1 241	8.6	Z	X
0850	All other merchandise . . . . .	2 496	1 706 749	353 977	20.7	11.1	X
9810	All other merchandise . . . . .	350	144 371	14 388	10.0	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 007	293 762	32 983	11.2	1.0	X
<b>451130</b>	<b>Sewing, needlework, &amp; piece goods stores . . . . .</b>	<b>6 590</b>	<b>X</b>	<b>3 182 916</b>	<b>X</b>	<b>100.0</b>	<b>86.8</b>
0200	Men's wear . . . . .	30	10 496	1 128	10.7	Z	X
0220	Women's, juniors', & misses' wear . . . . .	120	33 761	2 748	8.1	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	10	2 703	151	5.6	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	6 311	3 090 442	2 544 709	82.3	79.9	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	787	474 159	167 680	35.4	5.3	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	367	126 915	25 425	20.0	.8	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	97	30 913	1 924	6.2	.1	X
0340	Furniture & sleep equipment . . . . .	58	59 253	5 457	9.2	.2	X
0360	Flooring & floor coverings . . . . .	25	20 604	3 102	15.1	.1	X
0370	Computer hardware, software, & supplies . . . . .	22	7 492	330	4.4	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	140	62 563	8 739	14.0	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	93	28 856	452	1.6	Z	X
0420	Books . . . . .	661	186 306	13 431	7.2	.4	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	94	50 917	3 075	6.0	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	16	19 874	481	2.4	Z	X
0670	Paint & sundries . . . . .	11	3 590	202	5.6	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	20	14 408	1 241	8.6	Z	X
0850	All other merchandise . . . . .	2 496	1 706 749	353 977	20.7	11.1	X
9810	All other merchandise . . . . .	350	144 371	14 388	10.0	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 007	293 762	32 983	11.2	1.0	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45114</b>	<b>Musical instrument &amp; supplies stores</b>	<b>4 477</b>	<b>X</b>	<b>3 800 713</b>	<b>X</b>	<b>100.0</b>	<b>80.4</b>
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	140	81 619	8 198	10.0	.2	71.9
0321	Televisions	53	21 139	3 576	16.9	.1	X
0322	Video tape recorders & cameras (including video laser disc players)	49	34 094	2 627	7.7	.1	X
0323	Video tapes & laser discs	89	57 527	1 990	3.5	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	4 477	3 800 713	3 471 282	91.3	91.3	69.0
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip)	1 218	1 140 952	181 570	15.9	4.8	X
0332	Pianos	1 919	1 936 882	855 962	44.2	22.5	X
0333	Organs	939	903 398	139 288	15.4	3.7	X
0334	Other musical instruments & access (incl string instruments, horns, drums, synthesizers, stands, MIDI equip, etc)	3 717	3 214 081	2 074 489	64.5	54.6	X
0335	Records, tapes, & compact discs	438	257 411	12 299	4.8	.3	X
0336	Sheet music & related items	2 828	2 097 215	207 674	9.9	5.5	X
0370	Computer hardware, software, & supplies	163	320 817	20 353	6.3	.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	34	10 710	535	5.0	Z	X
0420	Books	12	3 629	315	8.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	19	5 957	152	2.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	11	5 690	1 136	20.0	Z	X
0850	All other merchandise	149	75 838	1 375	1.8	Z	68.6
0856	Magazines & newspapers	144	73 263	1 123	1.5	Z	X
9810	All other merchandise	148	99 224	6 621	6.7	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes	2 555	2 221 692	289 268	13.0	7.6	76.3
9904	Labor charges for work performed by this establishment	1 836	1 616 212	72 479	4.5	1.9	X
9907	Parts installed in repair	965	906 111	19 043	2.1	.5	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	37	25 887	862	3.3	Z	X
9915	Receipts from instructions & lessons	957	757 593	33 595	4.4	.9	X
9925	Rental or lease of musical instruments	1 833	1 667 747	146 909	8.8	3.9	X
9957	All other nonmerchandise receipts (including charges for delivery, storage, etc)	610	547 170	16 380	3.0	.4	X
<b>451140</b>	<b>Musical instrument &amp; supplies stores</b>	<b>4 477</b>	<b>X</b>	<b>3 800 713</b>	<b>X</b>	<b>100.0</b>	<b>80.4</b>
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	140	81 619	8 198	10.0	.2	71.9
0321	Televisions	53	21 139	3 576	16.9	.1	X
0322	Video tape recorders & cameras (including video laser disc players)	49	34 094	2 627	7.7	.1	X
0323	Video tapes & laser discs	89	57 527	1 990	3.5	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	4 477	3 800 713	3 471 282	91.3	91.3	69.0
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip)	1 218	1 140 952	181 570	15.9	4.8	X
0332	Pianos	1 919	1 936 882	855 962	44.2	22.5	X
0333	Organs	939	903 398	139 288	15.4	3.7	X
0334	Other musical instruments & access (incl string instruments, horns, drums, synthesizers, stands, MIDI equip, etc)	3 717	3 214 081	2 074 489	64.5	54.6	X
0335	Records, tapes, & compact discs	438	257 411	12 299	4.8	.3	X
0336	Sheet music & related items	2 828	2 097 215	207 674	9.9	5.5	X
0370	Computer hardware, software, & supplies	163	320 817	20 353	6.3	.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	34	10 710	535	5.0	Z	X
0420	Books	12	3 629	315	8.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	19	5 957	152	2.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	11	5 690	1 136	20.0	Z	X
0850	All other merchandise	149	75 838	1 375	1.8	Z	68.6
0856	Magazines & newspapers	144	73 263	1 123	1.5	Z	X
9810	All other merchandise	148	99 224	6 621	6.7	.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes	2 555	2 221 692	289 268	13.0	7.6	76.3
9904	Labor charges for work performed by this establishment	1 836	1 616 212	72 479	4.5	1.9	X
9907	Parts installed in repair	965	906 111	19 043	2.1	.5	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	37	25 887	862	3.3	Z	X
9915	Receipts from instructions & lessons	957	757 593	33 595	4.4	.9	X
9925	Rental or lease of musical instruments	1 833	1 667 747	146 909	8.8	3.9	X
9957	All other nonmerchandise receipts (including charges for delivery, storage, etc)	610	547 170	16 380	3.0	.4	X
<b>4512</b>	<b>Book, periodical, &amp; music stores</b>	<b>22 834</b>	<b>X</b>	<b>20 595 699</b>	<b>X</b>	<b>100.0</b>	<b>85.2</b>
0100	Groceries & other foods for human consumption off the premises	1 474	1 046 378	83 341	8.0	.4	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	2 879	5 457 398	233 596	4.3	1.1	X
0140	Packaged liquor, wine, & beer	38	20 863	1 781	8.5	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	1 504	691 721	108 149	15.6	.5	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	317	396 457	11 620	2.9	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	124	63 075	2 355	3.7	Z	X
0200	Men's wear	3 388	3 850 377	122 473	3.2	.6	X
0220	Women's, juniors', & misses' wear	1 753	1 917 364	83 470	4.4	.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	303	482 636	6 184	1.3	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	14	8 934	1 459	16.3	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4512</b>	<b>Book, periodical, &amp; music stores—Con.</b>						
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	8	5 866	294	5.0	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	12	6 744	339	5.0	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	8 638	9 469 676	1 229 798	13.0	6.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	13 005	12 253 578	6 182 399	50.5	30.0	X
0340	Furniture & sleep equipment . . . . .	7	3 331	335	10.1	Z	X
0370	Computer hardware, software, & supplies . . . . .	2 369	3 409 211	216 150	6.3	1.0	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	2 043	1 736 977	110 407	6.4	.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 875	968 959	33 087	3.4	.2	X
0420	Books . . . . .	13 274	12 759 307	9 699 634	76.0	47.1	X
0440	Photographic equipment & supplies . . . . .	104	226 654	3 840	1.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	4 084	3 192 377	161 651	5.1	.8	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	33	24 213	1 345	5.6	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	10	7 096	1 573	22.2	Z	X
0720	Automotive fuels . . . . .	10	7 308	591	8.1	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	13	4 765	52	1.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	6	6 809	1 818	26.7	Z	X
0850	All other merchandise . . . . .	14 546	14 500 691	1 789 422	12.3	8.7	X
9810	All other merchandise . . . . .	6 096	5 048 105	378 937	7.5	1.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 359	1 258 501	128 065	10.2	.6	X
<b>45121</b>	<b>Book stores &amp; news dealers . . . . .</b>	<b>14 676</b>	<b>X</b>	<b>13 228 864</b>	<b>X</b>	<b>100.0</b>	<b>85.3</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	1 464	1 041 508	83 160	8.0	.6	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	2 876	5 456 032	233 523	4.3	1.8	X
0140	Packaged liquor, wine, & beer . . . . .	38	20 863	1 781	8.5	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	1 504	691 721	108 149	15.6	.8	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	315	395 762	11 502	2.9	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	88	38 138	1 865	4.9	Z	X
0200	Men's wear . . . . .	1 205	1 651 869	89 708	5.4	.7	X
0220	Women's, juniors', & misses' wear . . . . .	1 661	1 748 698	80 805	4.6	.6	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	303	482 636	6 184	1.3	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	14	8 934	1 459	16.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	2 891	3 797 248	79 903	2.1	.6	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	5 244	5 059 539	726 223	14.4	5.5	X
0340	Furniture & sleep equipment . . . . .	6	2 085	33	1.6	Z	X
0370	Computer hardware, software, & supplies . . . . .	1 501	1 831 577	98 004	5.4	.7	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	2 011	1 686 535	108 610	6.4	.8	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 644	728 494	27 648	3.8	.2	X
0420	Books . . . . .	13 207	12 728 116	9 692 644	76.2	73.3	X
0440	Photographic equipment & supplies . . . . .	102	226 134	3 836	1.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 888	1 002 623	85 274	8.5	.6	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	19	20 701	1 095	5.3	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	6	6 142	1 446	23.5	Z	X
0720	Automotive fuels . . . . .	10	7 308	591	8.1	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	13	4 765	52	1.1	Z	X
0850	All other merchandise . . . . .	12 483	12 040 042	1 647 332	13.7	12.5	X
9810	All other merchandise . . . . .	2 058	1 195 757	100 981	8.4	.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	687	630 238	35 350	5.6	.3	X
<b>451211</b>	<b>Book stores . . . . .</b>	<b>12 363</b>	<b>X</b>	<b>12 375 058</b>	<b>X</b>	<b>100.0</b>	<b>86.5</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	333	599 435	16 249	2.7	.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	2 759	5 412 108	228 847	4.2	1.8	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	122	159 276	5 436	3.4	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	125	244 981	3 703	1.5	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	13	5 083	83	1.6	Z	X
0200	Men's wear . . . . .	1 173	1 641 524	89 438	5.4	.7	X
0220	Women's, juniors', & misses' wear . . . . .	1 658	1 748 101	80 797	4.6	.7	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	301	482 269	6 180	1.3	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	14	8 934	1 459	16.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	2 809	3 763 402	76 681	2.0	.6	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	5 181	5 036 692	724 969	14.4	5.9	X
0340	Furniture & sleep equipment . . . . .	6	2 085	33	1.6	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>451211</b>	<b>Book stores—Con.</b>						
0370	Computer hardware, software, & supplies .....	1 490	1 826 018	97 414	5.3	.8	81.9
0375	Computer & peripheral equipment .....	772	1 270 761	73 989	5.8	.6	X
0376	Prepackaged (off-the-shelf) computer software .....	783	864 672	23 425	2.7	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....			108 610	6.4	.9	82.7
0386	Giftware & glassware (including vases) .....	2 011	1 686 535	98 043	6.2	.8	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	1 859	1 581 309				
		268	176 971	10 566	6.0	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	1 608	715 455	27 384	3.8	.2	X
0420	Books .....	12 363	12 375 058	9 650 534	78.0	78.0	77.2
0421	Trade (including fiction, nonfiction, adult, juvenile, new & back list reading, nonrack size paperbacks) .....	8 946	9 847 756	5 876 163	59.7	47.5	X
0422	Mass market paperback, rack size .....	7 736	9 140 522	721 871	7.9	5.8	X
0423	Religious (including bibles, hymnals, testaments, religious oriented works, etc) .....	4 754	2 446 316	694 330	28.4	5.6	X
0424	General reference (including dictionaries, atlases, etc) .....	2 938	2 217 999	67 898	3.1	.5	X
0425	Textbooks (including workbooks on elementary, high school, & college levels) .....	2 924	3 629 721	2 021 492	55.7	16.3	X
0426	Professional (including technical, scientific, business, law, etc) .....	1 717	1 529 574	192 648	12.6	1.6	X
0427	Other books (including University press, etc) .....	1 591	1 071 631	76 132	7.1	.6	X
0440	Photographic equipment & supplies .....	88	217 157	3 460	1.6	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	1 504	858 022	61 111	7.1	.5	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	6	15 459	585	3.8	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	6	6 142	1 446	23.5	Z	X
0720	Automotive fuels .....	10	7 308	591	8.1	Z	X
0850	All other merchandise .....	10 170	11 186 236	1 077 949	9.6	8.7	84.5
0851	Stationery & computer paper .....	968	735 944	19 834	2.7	.2	X
0852	School supplies .....	1 859	2 633 940	187 792	7.1	1.5	X
0853	Office supplies .....	969	1 212 681	19 843	1.6	.2	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	764	1 145 141	10 936	1.0	.1	X
0855	Greeting cards .....	5 541	5 017 159	136 495	2.7	1.1	X
0856	Magazines & newspapers .....	5 325	7 616 247	429 573	5.6	3.5	X
0871	Religious goods, except books .....	1 704	767 213	99 170	12.9	.8	X
0877	Souvenirs & novelty items .....	2 643	2 199 355	149 065	6.8	1.2	X
0883	All other merchandise .....	145	230 829	25 241	10.9	.2	X
9810	All other merchandise .....	1 421	987 757	82 384	8.3	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	569	584 858	27 979	4.8	.2	77.6
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	77	52 188	6 246	12.0	.1	X
9966	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) .....	511	545 780	21 733	4.0	.2	X
<b>4512111</b>	<b>Book stores, general .....</b>	<b>7 693</b>	<b>X</b>	<b>8 167 174</b>	<b>X</b>	<b>100.0</b>	<b>86.6</b>
0100	Groceries & other foods for human consumption off the premises .....	131	89 876	2 529	2.8	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	2 095	4 444 956	212 904	4.8	2.6	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	61	33 461	2 943	8.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	28	12 696	222	1.7	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	8	3 801	46	1.2	Z	X
0200	Men's wear .....	112	53 705	1 517	2.8	Z	X
0220	Women's, juniors', & misses' wear .....	288	162 338	4 650	2.9	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	47	40 102	444	1.1	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	14	8 934	1 459	16.3	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	1 712	2 708 760	60 969	2.3	.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	3 019	3 400 691	594 833	17.5	7.3	X
0370	Computer hardware, software, & supplies .....	165	161 678	7 555	4.7	.1	72.7
0375	Computer & peripheral equipment .....	38	30 981	1 441	4.7	Z	X
0376	Prepackaged (off-the-shelf) computer software .....	130	132 047	6 114	4.6	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	428	224 329	30 324	13.5	.4	83.9
0386	Giftware & glassware (including vases) .....	364	185 028	27 256	14.7	.3	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	118	56 093	3 068	5.5	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	381	128 609	5 356	4.2	.1	X
0420	Books .....	7 693	8 167 174	6 577 693	80.5	80.5	78.8
0421	Trade (including fiction, nonfiction, adult, juvenile, new & back list reading, nonrack size paperbacks) .....	7 589	8 133 431	5 720 815	70.3	70.0	X
0422	Mass market paperback, rack size .....	6 526	7 780 061	661 147	8.5	8.1	X
0423	Religious (including bibles, hymnals, testaments, religious oriented works, etc) .....	1 988	1 137 493	36 536	3.2	.4	X
0424	General reference (including dictionaries, atlases, etc) .....	2 169	1 173 416	39 056	3.3	.5	X
0425	Textbooks (including workbooks on elementary, high school, & college levels) .....	961	671 276	31 273	4.7	.4	X
0426	Professional (including technical, scientific, business, law, etc) .....	1 221	839 463	32 204	3.8	.4	X
0427	Other books (including University press, etc) .....	1 317	551 839	56 662	10.3	.7	X
0440	Photographic equipment & supplies .....	30	11 514	323	2.8	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4512111</b>	<b>Book stores, general—Con.</b>						
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	849	440 271	38 542	8.8	.5	X
0720	Automotive fuels .....	10	7 308	591	8.1	Z	X
0850	All other merchandise .....	6 241	7 440 266	575 089	7.7	7.0	86.0
0851	Stationery & computer paper .....	588	385 583	12 790	3.3	.2	X
0852	School supplies .....	223	119 442	6 715	5.6	.1	X
0853	Office supplies .....	126	115 500	5 192	4.5	.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	13	20 779	369	1.8	Z	X
0855	Greeting cards .....	3 499	3 615 625	79 767	2.2	1.0	X
0856	Magazines & newspapers .....	4 774	6 981 779	417 753	6.0	5.1	X
0871	Religious goods, except books .....	260	146 970	10 173	6.9	.1	X
0877	Souvenirs & novelty items .....	1 408	632 761	39 521	6.2	.5	X
0883	All other merchandise .....	47	17 929	2 809	15.7	Z	X
9810	All other merchandise .....	801	421 392	35 761	8.5	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	197	121 403	10 898	9.0	.1	70.1
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	32	27 302	2 040	7.5	Z	X
9966	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) .....	172	95 584	8 858	9.3	.1	X
<b>4512112</b>	<b>Specialty book stores .....</b>	<b>2 980</b>	<b>X</b>	<b>1 418 656</b>	<b>X</b>	<b>100.0</b>	<b>78.0</b>
0100	Groceries & other foods for human consumption off the premises .....	37	25 671	1 813	7.1	.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	49	33 932	1 332	3.9	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	43	13 541	1 279	9.4	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	55	21 165	1 662	7.9	.1	X
0200	Men's wear .....	427	201 935	5 000	2.5	.4	X
0220	Women's, juniors', & misses' wear .....	488	237 237	4 731	2.0	.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	148	79 463	1 623	2.0	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	513	255 663	13 341	5.2	.9	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	1 541	705 795	121 214	17.2	8.5	X
0370	Computer hardware, software, & supplies .....	555	330 946	5 442	1.6	.4	75.2
0375	Computer & peripheral equipment .....	29	14 422	332	2.3	Z	X
0376	Prepackaged (off-the-shelf) computer software .....	531	317 171	5 110	1.6	.4	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	859	418 462	53 925	12.9	3.8	74.0
0386	Giftware & glassware (including vases) .....	777	375 310	47 116	12.6	3.3	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	140	59 286	6 808	11.5	.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	1 198	504 392	21 459	4.3	1.5	X
0420	Books .....	2 980	1 418 656	936 588	66.0	66.0	68.5
0421	Trade (including fiction, nonfiction, adult, juvenile, new & back list reading, nonrack size paperbacks) .....	833	434 402	97 569	22.5	6.9	X
0422	Mass market paperback, rack size .....	380	157 220	8 862	5.6	.6	X
0423	Religious (including bibles, hymnals, testaments, religious oriented works, etc) .....	2 732	1 239 396	657 057	53.0	46.3	X
0424	General reference (including dictionaries, atlases, etc) .....	364	165 703	10 057	6.1	.7	X
0425	Textbooks (including workbooks on elementary, high school, & college levels) .....	273	169 217	30 901	18.3	2.2	X
0426	Professional (including technical, scientific, business, law, etc) .....	293	217 838	121 000	55.5	8.5	X
0427	Other books (including University press, etc) .....	172	115 983	11 142	9.6	.8	X
0440	Photographic equipment & supplies .....	22	4 122	124	3.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	627	332 125	21 530	6.5	1.5	X
0850	All other merchandise .....	2 338	1 031 862	187 583	18.2	13.2	76.4
0851	Stationery & computer paper .....	296	133 178	4 053	3.0	.3	X
0852	School supplies .....	145	71 726	6 531	9.1	.5	X
0853	Office supplies .....	104	55 415	3 531	6.4	.2	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	7	2 460	22	.9	Z	X
0855	Greeting cards .....	1 838	772 651	48 971	6.3	3.5	X
0856	Magazines & newspapers .....	445	248 732	8 666	3.5	.6	X
0871	Religious goods, except books .....	1 428	595 759	88 688	14.9	6.3	X
0877	Souvenirs & novelty items .....	699	284 551	23 797	8.4	1.7	X
0883	All other merchandise .....	31	13 864	3 324	24.0	.2	X
9810	All other merchandise .....	463	276 742	30 494	11.0	2.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	292	156 322	8 744	5.6	.6	65.7
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	37	18 029	4 150	23.0	.3	X
9966	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) .....	267	146 803	4 594	3.1	.3	X
<b>4512113</b>	<b>College book stores .....</b>	<b>1 690</b>	<b>X</b>	<b>2 789 228</b>	<b>X</b>	<b>100.0</b>	<b>90.6</b>
0100	Groceries & other foods for human consumption off the premises .....	165	483 888	11 907	2.5	.4	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	615	933 220	14 611	1.6	.5	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	18	112 274	1 214	1.1	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	42	211 120	1 819	.9	.1	X
0200	Men's wear .....	634	1 385 884	82 921	6.0	3.0	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4512113</b>	<b>College book stores—Con.</b>						
0220	Women's, juniors', & misses' wear .....	882	1 348 526	71 416	5.3	2.6	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	106	362 704	4 113	1.1	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	584	798 979	2 371	.3	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	621	930 206	8 922	1.0	.3	X
0370	Computer hardware, software, & supplies .....	770	1 333 394	84 417	6.3	3.0	86.6
0375	Computer & peripheral equipment .....	704	1 225 358	72 216	5.9	2.6	X
0376	Prepackaged (off-the-shelf) computer software .....	122	415 454	12 201	2.9	.4	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	724	1 043 744	24 361	2.3	.9	86.5
0386	Giftware & glassware (including vases) .....	718	1 020 971	23 671	2.3	.8	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc).....	10	61 592	690	1.1	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	29	82 454	569	.7	Z	X
0420	Books .....	1 690	2 789 228	2 136 253	76.6	76.6	76.9
0421	Trade (including fiction, nonfiction, adult, juvenile, new & back list reading, nonrack size paperbacks) .....	525	1 279 923	57 779	4.5	2.1	X
0422	Mass market paperback, rack size .....	831	1 203 241	51 862	4.3	1.9	X
0423	Religious (including bibles, hymnals, testaments, religious oriented works, etc) .....	34	69 427	737	1.1	Z	X
0424	General reference (including dictionaries, atlases, etc) .....	405	878 880	18 785	2.1	.7	X
0425	Textbooks (including workbooks on elementary, high school, & college levels) .....	1 690	2 789 228	1 959 318	70.2	70.2	X
0426	Professional (including technical, scientific, business, law, etc).....	203	472 273	39 444	8.4	1.4	X
0427	Other books (including University press, etc) .....	102	403 809	8 328	2.1	.3	X
0440	Photographic equipment & supplies .....	36	201 521	3 013	1.5	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	28	85 626	1 039	1.2	Z	X
0850	All other merchandise .....	1 591	2 714 108	315 277	11.6	11.3	84.3
0851	Stationery & computer paper .....	85	217 183	2 991	1.4	.1	X
0852	School supplies .....	1 491	2 442 772	174 546	7.1	6.3	X
0853	Office supplies .....	739	1 041 766	11 120	1.1	.4	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	744	1 121 902	10 545	.9	.4	X
0855	Greeting cards .....	204	628 883	7 757	1.2	.3	X
0856	Magazines & newspapers .....	106	385 736	3 154	.8	.1	X
0871	Religious goods, except books .....	16	24 484	309	1.3	Z	X
0877	Souvenirs & novelty items .....	537	1 282 043	85 747	6.7	3.1	X
0883	All other merchandise .....	68	199 036	19 108	9.6	.7	X
9810	All other merchandise .....	157	289 623	16 129	5.6	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	80	307 133	8 337	2.7	.3	86.5
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	8	6 857	56	.8	Z	X
9966	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) .....	73	303 393	8 281	2.7	.3	X
<b>451212</b>	<b>News dealers &amp; newsstands .....</b>	<b>2 313</b>	<b>X</b>	<b>853 806</b>	<b>X</b>	<b>100.0</b>	<b>67.8</b>
0100	Groceries & other foods for human consumption off the premises .....	1 131	442 073	66 911	15.1	7.8	55.4
0108	Bottled, canned, or packaged soft drinks .....	925	285 757	27 994	9.8	3.3	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc) .....	857	370 009	38 917	10.5	4.6	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	117	43 924	4 676	10.6	.5	X
0140	Packaged liquor, wine, & beer .....	37	19 158	1 736	9.1	.2	43.2
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	10	4 668	166	3.6	Z	X
0142	Wine .....	17	7 429	131	1.8	Z	X
0143	Beer & ale .....	37	19 158	1 439	7.5	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	1 382	532 445	102 713	19.3	12.0	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	190	150 781	7 799	5.2	.9	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	75	33 055	1 782	5.4	.2	X
0200	Men's wear .....	32	10 345	270	2.6	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	82	33 846	3 222	9.5	.4	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	63	22 847	1 254	5.5	.1	X
0370	Computer hardware, software, & supplies .....	11	5 559	590	10.6	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	36	13 039	264	2.0	Z	X
0420	Books .....	844	353 058	42 110	11.9	4.9	X
0440	Photographic equipment & supplies .....	14	8 977	376	4.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	384	144 601	24 163	16.7	2.8	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	13	5 242	510	9.7	.1	X
0730	Automotive lubricants (oil, greases, etc) .....	12	2 142	26	1.2	Z	X
0850	All other merchandise .....	2 313	853 806	569 383	66.7	66.7	65.5
0855	Greeting cards .....	459	186 395	18 662	10.0	2.2	X
0856	Magazines & newspapers .....	2 313	853 806	521 159	61.1	61.0	X
0877	Souvenirs & novelty items .....	441	222 594	28 545	12.8	3.3	X
0883	All other merchandise .....	30	9 668	1 017	10.5	.1	X
9810	All other merchandise .....	637	208 000	18 597	8.9	2.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	118	45 380	7 371	16.2	.9	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45122</b>	<b>Prerecorded tape, compact disc, &amp; record stores</b>	<b>8 158</b>	<b>X</b>	<b>7 366 835</b>	<b>X</b>	<b>100.0</b>	<b>84.9</b>
0100	Groceries & other foods for human consumption off the premises	10	4 870	181	3.7	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	36	24 937	490	2.0	Z	X
0200	Men's wear	2 183	2 198 508	32 765	1.5	.4	X
0220	Women's, juniors', & misses' wear	92	168 666	2 665	1.6	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	10	4 900	330	6.7	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	5 747	5 672 428	1 149 895	20.3	15.6	84.1
0321	Televisions	23	11 819	848	7.2	Z	X
0322	Video tape recorders & cameras (including video laser disc players)	71	186 370	10 143	5.4	.1	X
0323	Video tapes & laser discs	5 715	5 625 117	1 138 904	20.2	15.5	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	7 761	7 194 039	5 456 176	75.8	74.1	82.0
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip)	2 455	2 422 271	67 514	2.8	.9	X
0334	Other musical instruments & access (incl string instruments, horns, drums, synthesizers, stands, MIDI equip, etc)	95	40 720	3 363	8.3	Z	X
0335	Records, tapes, & compact discs	7 755	7 191 859	5 378 439	74.8	73.0	X
0336	Sheet music & related items	478	234 000	6 709	2.9	.1	X
0370	Computer hardware, software, & supplies	868	1 577 634	118 146	7.5	1.6	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	32	50 442	1 797	3.6	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	231	240 465	5 439	2.3	.1	X
0420	Books	67	31 191	6 990	22.4	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	2 196	2 189 754	76 377	3.5	1.0	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	14	3 512	250	7.1	Z	X
0850	All other merchandise	2 063	2 460 649	142 090	5.8	1.9	83.7
0856	Magazines & newspapers	2 049	2 445 600	131 815	5.4	1.8	X
0883	All other merchandise	48	70 816	10 275	14.5	.1	X
9810	All other merchandise	4 038	3 852 348	277 956	7.2	3.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	672	628 263	92 715	14.8	1.3	78.4
9904	Labor charges for work performed by this establishment	48	35 972	2 368	6.6	Z	X
9907	Parts installed in repair	26	13 699	447	3.3	Z	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	610	585 646	86 353	14.7	1.2	X
9957	All other nonmerchandise receipts (including charges for delivery, storage, etc)	31	21 004	3 547	16.9	Z	X
<b>451220</b>	<b>Prerecorded tape, compact disc, &amp; record stores</b>	<b>8 158</b>	<b>X</b>	<b>7 366 835</b>	<b>X</b>	<b>100.0</b>	<b>84.9</b>
0100	Groceries & other foods for human consumption off the premises	10	4 870	181	3.7	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	36	24 937	490	2.0	Z	X
0200	Men's wear	2 183	2 198 508	32 765	1.5	.4	X
0220	Women's, juniors', & misses' wear	92	168 666	2 665	1.6	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	10	4 900	330	6.7	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	5 747	5 672 428	1 149 895	20.3	15.6	84.1
0321	Televisions	23	11 819	848	7.2	Z	X
0322	Video tape recorders & cameras (including video laser disc players)	71	186 370	10 143	5.4	.1	X
0323	Video tapes & laser discs	5 715	5 625 117	1 138 904	20.2	15.5	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	7 761	7 194 039	5 456 176	75.8	74.1	82.0
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip)	2 455	2 422 271	67 514	2.8	.9	X
0334	Other musical instruments & access (incl string instruments, horns, drums, synthesizers, stands, MIDI equip, etc)	95	40 720	3 363	8.3	Z	X
0335	Records, tapes, & compact discs	7 755	7 191 859	5 378 439	74.8	73.0	X
0336	Sheet music & related items	478	234 000	6 709	2.9	.1	X
0370	Computer hardware, software, & supplies	868	1 577 634	118 146	7.5	1.6	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	32	50 442	1 797	3.6	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	231	240 465	5 439	2.3	.1	X
0420	Books	67	31 191	6 990	22.4	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	2 196	2 189 754	76 377	3.5	1.0	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	14	3 512	250	7.1	Z	X
0850	All other merchandise	2 063	2 460 649	142 090	5.8	1.9	83.7
0856	Magazines & newspapers	2 049	2 445 600	131 815	5.4	1.8	X
0883	All other merchandise	48	70 816	10 275	14.5	.1	X
9810	All other merchandise	4 038	3 852 348	277 956	7.2	3.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	672	628 263	92 715	14.8	1.3	78.4
9904	Labor charges for work performed by this establishment	48	35 972	2 368	6.6	Z	X
9907	Parts installed in repair	26	13 699	447	3.3	Z	X
9912	Receipts from video tape, video player/recorder, laser disc, & laser disc player rentals	610	585 646	86 353	14.7	1.2	X
9957	All other nonmerchandise receipts (including charges for delivery, storage, etc)	31	21 004	3 547	16.9	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>452</b>	<b>General merchandise stores</b>	<b>36 171</b>	<b>X</b>	<b>'330 444 460</b>	<b>X</b>	<b>100.0</b>	<b>83.2</b>
0100	Groceries & other foods for human consumption off the premises	25 811	258 354 569	44 520 539	17.2	13.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	7 061	171 733 784	1 539 644	.9	.5	X
0130	Alcoholic drinks (served at this establishment)	27	185 809	5 223	2.8	Z	X
0140	Packaged liquor, wine, & beer	3 468	83 586 862	1 672 662	2.0	.5	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	9 219	169 878 570	4 767 394	2.8	1.4	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	28 957	289 584 683	30 997 839	10.7	9.4	X
0180	Soaps, detergents, & household cleaners	17 960	200 345 014	7 817 665	3.9	2.4	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	17 675	159 082 176	5 099 733	3.2	1.5	X
0200	Men's wear	27 690	320 266 816	26 779 211	8.4	8.1	X
0220	Women's, juniors', & misses' wear	28 014	320 383 835	43 206 633	13.5	13.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	27 724	284 400 303	17 538 417	6.2	5.3	X
0260	Footwear (including accessories)	22 574	230 108 578	11 650 218	5.1	3.5	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	7 354	102 745 862	1 372 601	1.3	.4	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	22 744	287 490 946	11 770 850	4.1	3.6	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	5 557	83 199 316	5 352 309	6.4	1.6	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	21 095	288 587 307	5 144 679	1.8	1.6	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	11 818	149 703 990	6 918 408	4.6	2.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	10 670	101 029 508	3 006 375	3.0	.9	X
0340	Furniture & sleep equipment	13 321	174 857 077	5 147 601	2.9	1.6	X
0360	Flooring & floor coverings	4 221	89 084 550	827 687	.9	.3	X
0370	Computer hardware, software, & supplies	3 918	67 935 952	955 584	1.4	.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	30 746	300 443 859	12 308 263	4.1	3.7	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	22 287	292 337 327	7 934 025	2.7	2.4	X
0420	Books	7 697	158 250 956	1 899 616	1.2	.6	X
0440	Photographic equipment & supplies	11 072	187 477 380	2 514 632	1.3	.8	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	25 459	270 760 700	10 462 703	3.9	3.2	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	4 105	60 224 781	277 539	.5	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	15 767	244 316 082	7 942 283	3.3	2.4	X
0580	Recreational vehicles, parts & accessories	7	20 586	295	1.4	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	25 426	243 271 085	9 632 351	4.0	2.9	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	19 971	224 844 849	7 356 840	3.3	2.2	X
0640	Dimensional lumber & other building/structural materials & supplies	485	3 706 907	102 650	2.8	Z	X
0670	Paint & sundries	5 193	62 230 995	617 654	1.0	.2	X
0720	Automotive fuels	966	9 929 932	431 827	4.3	.1	X
0730	Automotive lubricants (oil, greases, etc)	8 468	156 639 966	2 739 074	1.7	.8	X
0740	Automotive tires, tubes, batteries, parts, & accessories	14 318	130 852 726	3 578 240	2.7	1.1	X
0780	Household fuels (oil, LP gas, wood, & coal)	387	314 920	13 727	4.4	Z	X
0800	Pets, pet foods, & pet supplies	11 219	146 612 390	2 777 616	1.9	.8	X
0850	All other merchandise	28 441	296 975 308	12 381 828	4.2	3.7	X
9810	All other merchandise	9 640	143 095 513	6 531 548	4.6	2.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes	6 774	127 774 153	4 850 187	3.8	1.5	X
<b>4521</b>	<b>Department stores (excl leased depts)</b>	<b>10 366</b>	<b>X</b>	<b>'220 108 157</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
0100	Groceries & other foods for human consumption off the premises	7 135	158 677 621	8 497 288	5.4	3.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	4 111	93 446 094	800 829	.9	.4	X
0140	Packaged liquor, wine, & beer	63	3 036 025	30 176	1.0	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	4 198	84 915 449	1 014 746	1.2	.5	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	9 412	208 474 460	23 398 309	11.2	10.6	59.6
0161	Prescriptions	3 036	64 003 016	5 089 008	8.0	2.3	X
0162	Nonprescription medicines	2 254	49 662 369	772 262	1.6	.4	X
0163	Vitamins, minerals, & other dietary supplements	1 552	41 794 121	162 020	.4	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs)	5 489	124 689 106	5 566 132	4.5	2.5	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc)	9 401	208 369 737	8 776 675	4.2	4.0	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc)	2 576	55 459 338	3 032 212	5.5	1.4	X
0180	Soaps, detergents, & household cleaners	5 722	116 964 682	5 422 565	4.6	2.5	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	3 254	77 295 448	1 675 475	2.2	.8	X
0200	Men's wear	10 353	219 747 704	23 807 390	10.8	10.8	47.4
0201	Men's overcoats, topcoats, raincoats, & outer jackets	6 573	150 622 788	773 780	.5	.4	X
0202	Men's suits & formal wear	3 555	88 786 075	1 319 508	1.5	.6	X
0203	Men's sport coats & blazers	3 434	72 337 939	538 611	.7	.2	X
0204	Men's tailored & dress slacks	5 736	134 479 122	394 714	.3	.2	X
0205	Men's casual slacks & jeans, walking shorts, etc	10 243	216 537 533	6 949 056	3.2	3.2	X
0206	Men's career & work uniforms	1 790	25 450 466	205 782	.8	.1	X
0207	Men's dress shirts	6 582	152 061 707	1 143 680	.8	.5	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc)	10 249	217 859 635	5 597 364	2.6	2.5	X
0209	Men's sweaters	6 103	139 303 914	517 139	.4	.2	X
0211	Men's hosiery, pajamas, robes, & underwear	9 680	207 608 322	2 932 246	1.4	1.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4521</b>	<b>Department stores (excl leased depts)—Con.</b>						
0200	Men's wear—Con.						
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	7 627	170 293 423	1 335 495	.8	.6	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc)	8 315	188 193 444	1 557 112	.8	.7	X
0215	Custom-made garments	394	6 475 363	157 784	2.4	.1	X
0216	Men's sweat tops, pants, & warm-ups	5 471	121 515 908	385 119	.3	.2	X
0220	Women's, juniors', & misses' wear	10 354	219 719 035	39 761 296	18.1	18.1	48.7
0221	Furs & fur garments	111	5 974 082	46 044	.8	Z	X
0222	Dresses (all types)	8 175	187 563 135	4 867 709	2.6	2.2	X
0223	Dressy & tailored coats, outer jackets, & rainwear	7 061	164 883 149	1 324 171	.8	.6	X
0224	Suits, pantsuits, sport jackets, & blazers	7 848	180 531 938	6 576 170	3.6	3.0	X
0225	Slacks/pants, jeans, walking shorts, & skirts	9 618	203 314 966	4 649 476	2.3	2.1	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters)	9 754	207 391 876	6 171 505	3.0	2.8	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	8 575	191 439 492	2 490 337	1.3	1.1	X
0229	Hosiery (including pantyhose, socks, & tights)	7 670	163 511 356	1 502 124	.9	.7	X
0231	Bras, girdles, & corsets	8 402	186 555 629	1 869 681	1.0	.8	X
0232	Lingerie, sleepwear, & loungewear	10 251	217 630 752	3 089 037	1.4	1.4	X
0233	Hats, wigs, & hairpieces	4 169	106 378 144	74 387	.1	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc)	9 747	207 033 287	3 429 017	1.7	1.6	X
0236	Women's sweat tops, pants, & warm-ups	5 436	112 880 461	1 817 810	1.6	.8	X
0237	Other apparel (including uniforms, smocks, & other apparel items)	5 017	108 471 788	1 853 767	1.7	.8	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	10 331	219 410 613	15 443 706	7.0	7.0	61.8
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories	10 295	217 402 067	5 804 378	2.7	2.6	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories	10 315	219 210 315	6 059 295	2.8	2.8	X
0243	Infants' & toddlers' clothing & accessories	6 980	155 815 402	3 580 033	2.3	1.6	X
0260	Footwear (including accessories)	6 731	168 239 972	7 561 455	4.5	3.4	55.1
0261	Men's footwear (including dress & casual footwear)	5 770	149 915 503	1 367 951	.9	.6	X
0262	Women's footwear (including dress & casual footwear)	6 397	161 142 092	4 014 752	2.5	1.8	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear)	4 262	104 001 884	598 036	.6	.3	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots)	5 601	140 210 512	919 933	.7	.4	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots)	4 468	113 157 244	517 948	.5	.2	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots)	1 173	16 594 171	87 804	.5	Z	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc)	2 632	70 523 752	55 031	.1	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	2 681	71 171 657	952 302	1.3	.4	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	10 149	214 521 153	10 225 379	4.8	4.6	46.7
0281	Curtains & draperies	8 869	190 031 363	1 290 979	.7	.6	X
0282	Vertical & horizontal blinds & woven wood blinds	5 784	112 294 565	336 243	.3	.2	X
0283	Furniture coverings (ready-made & custom-made)	4 240	95 064 680	85 549	.1	Z	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc)	10 067	213 389 582	8 512 608	4.0	3.9	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	3 174	78 740 690	5 047 917	6.4	2.3	79.5
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc)	2 517	58 496 524	3 211 119	5.5	1.5	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers)	1 224	27 994 164	1 107 944	4.0	.5	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc)	3 144	78 264 091	728 854	.9	.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	8 761	190 470 881	3 563 459	1.9	1.6	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	6 931	135 436 560	6 136 901	4.5	2.8	56.9
0321	Televisions	6 825	133 988 514	2 573 693	1.9	1.2	X
0324	Video recorders, cameras, & tapes	5 743	121 183 632	3 563 208	2.9	1.6	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	3 898	88 573 797	2 444 095	2.8	1.1	79.9
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip)	3 892	88 172 951	1 621 677	1.8	.7	X
0335	Records, tapes, & compact discs	2 388	43 270 594	785 341	1.8	.4	X
0337	Musical instruments, sheet music, & related items	1 030	28 851 987	37 077	.1	Z	X
0340	Furniture & sleep equipment	7 837	159 446 070	4 532 099	2.8	2.1	53.5
0341	Upholstered furniture	1 982	38 254 110	887 112	2.3	.4	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces	1 005	26 149 348	211 021	.8	.1	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc)	2 576	68 996 162	1 099 339	1.6	.5	X
0344	Other living room, dining room, & bedroom furniture	6 581	143 481 302	1 456 089	1.0	.7	X
0345	All other furniture (outdoor, office, computer-related, & kitchen)	5 223	103 545 509	878 537	.8	.4	X
0360	Flooring & floor coverings	3 088	87 277 224	741 347	.8	.3	78.9
0361	Soft-surface (textile) floor coverings & accessories	3 088	87 277 224	736 149	.8	.3	X
0370	Computer hardware, software, & supplies	2 542	62 003 099	845 629	1.4	.4	80.0
0375	Computer & peripheral equipment	2 352	58 596 300	767 154	1.3	.3	X
0376	Prepackaged (off-the-shelf) computer software	1 461	33 717 654	78 475	.2	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4521</b>	<b>Department stores (excl leased depts)—Con.</b>						
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	9 386	195 444 437	7 891 648	4.0	3.6	41.4
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) . . . . .	8 683	182 510 733	1 454 443	.8	.7	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) . . . . .	8 770	185 883 673	2 112 208	1.1	1.0	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) . . . . .	9 163	190 654 757	2 022 206	1.1	.9	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) . . . . .	7 273	150 673 233	2 302 791	1.5	1.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . .	9 860	214 072 427	5 597 356	2.6	2.5	45.6
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece) . . . . .	8 862	191 150 148	1 463 186	.8	.7	X
0407	Diamond, gemstone, & pearl jewelry . . . . .	3 590	75 472 190	1 322 485	1.8	.6	X
0411	All other jewelry (including watches; watchbands; & gold-filled, sterling, platinum, & novelty jewelry) . . . . .	9 694	211 096 403	2 811 685	1.3	1.3	X
0420	Books . . . . .	2 663	77 522 477	507 454	.7	.2	X
0440	Photographic equipment & supplies . . . . .	5 174	115 449 638	1 397 277	1.2	.6	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	7 836	167 796 565	7 484 935	4.5	3.4	61.5
0461	Toys (including wheel goods) . . . . .	6 438	133 542 491	6 028 923	4.5	2.7	X
0462	Games (including video & electronic games) . . . . .	3 375	87 956 954	1 401 192	1.6	.6	X
0463	Hobby goods . . . . .	796	21 547 293	54 820	.3	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . .	2 219	58 130 193	253 404	.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . .	7 223	148 079 572	5 357 180	3.6	2.4	40.1
0506	Exercise/fitness equipment . . . . .	4 347	98 582 542	667 296	.7	.3	X
0507	Firearms, hunting equipment, & supplies . . . . .	1 006	16 953 742	144 451	.9	.1	X
0508	Fishing tackle (including bait) . . . . .	4 480	101 363 605	408 856	.4	.2	X
0509	Camping & backpacking equipment & supplies . . . . .	4 626	98 089 338	1 284 924	1.3	.6	X
0512	Bicycles & bicycle parts & accessories . . . . .	6 063	121 745 971	1 107 231	.9	.5	X
0519	Boats, motors, boat parts & accessories . . . . .	801	18 466 181	88 364	.5	Z	X
0526	All other sporting goods (including snowmobiles, go-carts, etc) . . . . .	5 451	112 026 640	1 656 058	1.5	.8	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	6 654	141 083 439	5 991 651	4.2	2.7	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	7 218	148 045 719	5 418 687	3.7	2.5	40.2
0631	Lawn & garden tools . . . . .	4 141	91 402 129	272 654	.3	.1	X
0634	All other lawn & garden equipment & supplies . . . . .	6 019	121 083 165	3 375 094	2.8	1.5	X
0636	Lawn & garden machinery, equipment, & parts . . . . .	4 874	110 939 823	1 770 939	1.6	.8	X
0640	Dimensional lumber & other building/structural materials & supplies . . . .	138	2 188 784	23 468	1.1	Z	X
0670	Paint & sundries . . . . .	2 571	56 626 162	446 227	.8	.2	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	3 083	74 300 440	409 491	.6	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	6 297	116 489 757	2 631 674	2.3	1.2	72.1
0741	Automotive tires & tubes . . . . .	4 318	77 670 831	1 945 210	2.5	.9	X
0742	Automotive parts (over-the-counter), accessories, & sundry supplies (including polishes, paint, decorative items, etc) . . . . .	3 365	70 081 624	453 519	.6	.2	X
0749	Storage batteries . . . . .	1 458	31 586 705	232 945	.7	.1	X
0800	Pets, pet foods, & pet supplies . . . . .	3 127	76 651 798	1 549 684	2.0	.7	X
0850	All other merchandise . . . . .	9 853	212 218 917	8 040 447	3.8	3.7	72.3
0851	Stationery & computer paper . . . . .	6 483	139 215 245	1 011 540	.7	.5	X
0852	School supplies . . . . .	2 524	69 015 856	631 757	.9	.3	X
0853	Office supplies . . . . .	1 456	32 999 504	231 533	.7	.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	3 139	78 722 493	449 006	.6	.2	X
0855	Greeting cards . . . . .	7 453	160 995 554	1 922 680	1.2	.9	X
0856	Magazines & newspapers . . . . .	4 845	106 776 942	715 462	.7	.3	X
0859	Luggage & leather goods . . . . .	4 290	99 022 319	684 390	.7	.3	X
0865	Telephones . . . . .	2 662	52 729 683	447 856	.8	.2	X
0877	Souvenirs & novelty items . . . . .	622	14 923 739	57 893	.4	Z	X
0878	Seasonal decorations . . . . .	7 383	147 665 803	1 888 330	1.3	.9	X
9810	All other merchandise . . . . .	3 172	82 535 399	1 379 798	1.7	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	4 381	86 530 493	3 822 798	4.4	1.7	76.0
9904	Labor charges for work performed by this establishment . . . . .	421	16 837 427	74 338	.4	Z	X
9905	Labor charges for work contracted out to other establishments . . . . .	10	433 280	2 580	.6	Z	X
9909	Delivery charges . . . . .	1 083	31 007 617	62 149	.2	Z	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) . . . . .	11	67 041	647	1.0	Z	X
9943	Value of service contracts . . . . .	397	14 467 449	8 368	.1	Z	X
9968	All other nonmerchandise receipts (including charges for storage, rental or lease of tools & equipment, photofinishing, etc) . . . . .	4 010	74 772 858	3 674 532	4.9	1.7	X
<b>45211</b>	<b>Department stores (excl leased depts) . . . . .</b>	<b>10 366</b>	<b>X</b>	<b>220 108 157</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	7 135	158 677 621	8 497 288	5.4	3.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .	4 111	93 446 094	800 829	.9	.4	X
0140	Packaged liquor, wine, & beer . . . . .	63	3 036 025	30 176	1.0	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	4 198	84 915 449	1 014 746	1.2	.5	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	9 412	208 474 460	23 398 309	11.2	10.6	59.6
0161	Prescriptions . . . . .	3 036	64 003 016	5 089 008	8.0	2.3	X
0162	Nonprescription medicines . . . . .	2 254	49 662 369	772 262	1.6	.4	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	1 552	41 794 121	162 020	.4	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	5 489	124 689 106	5 566 132	4.5	2.5	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	9 401	208 369 737	8 776 675	4.2	4.0	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45211</b>	<b>Department stores (excl leased depts)—Con.</b>						
0160	Drugs, health aids, & beauty aids (including cosmetics)—Con.						
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	2 576	55 459 338	3 032 212	5.5	1.4	X
0180	Soaps, detergents, & household cleaners . . . . .	5 722	116 964 682	5 422 565	4.6	2.5	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	3 254	77 295 448	1 675 475	2.2	.8	X
0200	Men's wear . . . . .	10 353	219 747 704	23 807 390	10.8	10.8	47.4
0201	Men's overcoats, topcoats, raincoats, & outer jackets . . . . .	6 573	150 622 788	773 780	.5	.4	X
0202	Men's suits & formal wear . . . . .	3 555	88 786 075	1 319 508	1.5	.6	X
0203	Men's sport coats & blazers . . . . .	3 434	72 337 939	538 611	.7	.2	X
0204	Men's tailored & dress slacks . . . . .	5 736	134 479 122	394 714	.3	.2	X
0205	Men's casual slacks & jeans, walking shorts, etc . . . . .	10 243	216 537 533	6 949 056	3.2	3.2	X
0206	Men's career & work uniforms . . . . .	1 790	25 450 466	205 782	.8	.1	X
0207	Men's dress shirts . . . . .	6 582	152 061 707	1 143 680	.8	.5	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) . . . . .	10 249	217 859 635	5 597 364	2.6	2.5	X
0209	Men's sweaters . . . . .	6 103	139 303 914	517 139	.4	.2	X
0211	Men's hosiery, pajamas, robes, & underwear . . . . .	9 680	207 608 322	2 932 246	1.4	1.3	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) . . . . .	7 627	170 293 423	1 335 495	.8	.6	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) . . . . .	8 315	188 193 444	1 557 112	.8	.7	X
0215	Custom-made garments . . . . .	394	6 475 363	157 784	2.4	.1	X
0216	Men's sweat tops, pants, & warm-ups . . . . .	5 471	121 515 908	385 119	.3	.2	X
0220	Women's, juniors', & misses' wear . . . . .	10 354	219 719 035	39 761 296	18.1	18.1	48.7
0221	Furs & fur garments . . . . .	111	5 974 082	46 044	.8	Z	X
0222	Dresses (all types) . . . . .	8 175	187 563 135	4 867 709	2.6	2.2	X
0223	Dressy & tailored coats, outer jackets, & rainwear . . . . .	7 061	164 883 149	1 324 171	.8	.6	X
0224	Suits, pantsuits, sport jackets, & blazers . . . . .	7 848	180 531 938	6 576 170	3.6	3.0	X
0225	Slacks/pants, jeans, walking shorts, & skirts . . . . .	9 618	203 314 966	4 649 476	2.3	2.1	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) . . . . .	9 754	207 391 876	6 171 505	3.0	2.8	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) . . . . .	8 575	191 439 492	2 490 337	1.3	1.1	X
0229	Hosiery (including pantyhose, socks, & tights) . . . . .	7 670	163 511 356	1 502 124	.9	.7	X
0231	Bras, girdles, & corsets . . . . .	8 402	186 555 629	1 869 681	1.0	.8	X
0232	Lingerie, sleepwear, & loungewear . . . . .	10 251	217 630 752	3 089 037	1.4	1.4	X
0233	Hats, wigs, & hairpieces . . . . .	4 169	106 378 144	74 387	.1	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) . . . . .	9 747	207 033 287	3 429 017	1.7	1.6	X
0236	Women's sweat tops, pants, & warm-ups . . . . .	5 436	112 880 461	1 817 810	1.6	.8	X
0237	Other apparel (including uniforms, smocks, & other apparel items) . . . . .	5 017	108 471 788	1 853 767	1.7	.8	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	10 331	219 410 613	15 443 706	7.0	7.0	61.8
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories . . . . .	10 295	217 402 067	5 804 378	2.7	2.6	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories . . . . .	10 315	219 210 315	6 059 295	2.8	2.8	X
0243	Infants' & toddlers' clothing & accessories . . . . .	6 980	155 815 402	3 580 033	2.3	1.6	X
0260	Footwear (including accessories) . . . . .	6 731	168 239 972	7 561 455	4.5	3.4	55.1
0261	Men's footwear (including dress & casual footwear) . . . . .	5 770	149 915 503	1 367 951	.9	.6	X
0262	Women's footwear (including dress & casual footwear) . . . . .	6 397	161 142 092	4 014 752	2.5	1.8	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) . . . . .	4 262	104 001 884	598 036	.6	.3	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	5 601	140 210 512	919 933	.7	.4	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	4 468	113 157 244	517 948	.5	.2	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) . . . . .	1 173	16 594 171	87 804	.5	Z	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) . . . . .	2 632	70 523 752	55 031	.1	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	2 681	71 171 657	952 302	1.3	.4	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	10 149	214 521 153	10 225 379	4.8	4.6	46.7
0281	Curtains & draperies . . . . .	8 869	190 031 363	1 290 979	.7	.6	X
0282	Vertical & horizontal blinds & woven wood blinds . . . . .	5 784	112 294 565	336 243	.3	.2	X
0283	Furniture coverings (ready-made & custom-made) . . . . .	4 240	95 064 680	85 549	.1	Z	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) . . . . .	10 067	213 389 582	8 512 608	4.0	3.9	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	3 174	78 740 690	5 047 917	6.4	2.3	79.5
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) . . . . .	2 517	58 496 524	3 211 119	5.5	1.5	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) . . . . .	1 224	27 994 164	1 107 944	4.0	.5	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) . . . . .	3 144	78 264 091	728 854	.9	.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	8 761	190 470 881	3 563 459	1.9	1.6	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	6 931	135 436 560	6 136 901	4.5	2.8	56.9
0321	Televisions . . . . .	6 825	133 988 514	2 573 693	1.9	1.2	X
0324	Video recorders, cameras, & tapes . . . . .	5 743	121 183 632	3 563 208	2.9	1.6	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	3 898	88 573 797	2 444 095	2.8	1.1	79.9
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	3 892	88 172 951	1 621 677	1.8	.7	X
0335	Records, tapes, & compact discs . . . . .	2 388	43 270 594	785 341	1.8	.4	X
0337	Musical instruments, sheet music, & related items . . . . .	1 030	28 851 987	37 077	.1	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45211</b>	<b>Department stores (excl leased depts)—Con.</b>						
0340	Furniture & sleep equipment .....	7 837	159 446 070	4 532 099	2.8	2.1	53.5
0341	Upholstered furniture .....	1 982	38 254 110	887 112	2.3	.4	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces .....	1 005	26 149 348	211 021	.8	.1	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc) .....	2 576	68 996 162	1 099 339	1.6	.5	X
0344	Other living room, dining room, & bedroom furniture .....	6 581	143 481 302	1 456 089	1.0	.7	X
0345	All other furniture (outdoor, office, computer-related, & kitchen) .....	5 223	103 545 509	878 537	.8	.4	X
0360	Flooring & floor coverings .....	3 088	87 277 224	741 347	.8	.3	78.9
0361	Soft-surface (textile) floor coverings & accessories .....	3 088	87 277 224	736 149	.8	.3	X
0370	Computer hardware, software, & supplies .....	2 542	62 003 099	845 629	1.4	.4	80.0
0375	Computer & peripheral equipment .....	2 352	58 596 300	767 154	1.3	.3	X
0376	Prepackaged (off-the-shelf) computer software .....	1 461	33 717 654	78 475	.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	9 386	195 444 437	7 891 648	4.0	3.6	41.4
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) .....	8 683	182 510 733	1 454 443	.8	.7	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) .....	8 770	185 883 673	2 112 208	1.1	1.0	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) .....	9 163	190 654 757	2 022 206	1.1	.9	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) .....	7 273	150 673 233	2 302 791	1.5	1.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	9 860	214 072 427	5 597 356	2.6	2.5	45.6
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece) .....	8 862	191 150 148	1 463 186	.8	.7	X
0407	Diamond, gemstone, & pearl jewelry .....	3 590	75 472 190	1 322 485	1.8	.6	X
0411	All other jewelry (including watches; watchbands; & gold-filled, sterling, platinum, & novelty jewelry) .....	9 694	211 096 403	2 811 685	1.3	1.3	X
0420	Books .....	2 663	77 522 477	507 454	.7	.2	X
0440	Photographic equipment & supplies .....	5 174	115 449 638	1 397 277	1.2	.6	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	7 836	167 796 565	7 484 935	4.5	3.4	61.5
0461	Toys (including wheel goods) .....	6 438	133 542 491	6 028 923	4.5	2.7	X
0462	Games (including video & electronic games) .....	3 375	87 956 954	1 401 192	1.6	.6	X
0463	Hobby goods .....	796	21 547 293	54 820	.3	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	2 219	58 130 193	253 404	.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	7 223	148 079 572	5 357 180	3.6	2.4	40.1
0506	Exercise/fitness equipment .....	4 347	98 582 542	667 296	.7	.3	X
0507	Firearms, hunting equipment, & supplies .....	1 006	16 953 742	144 451	.9	.1	X
0508	Fishing tackle (including bait) .....	4 480	101 363 605	408 856	.4	.2	X
0509	Camping & backpacking equipment & supplies .....	4 626	98 089 338	1 284 924	1.3	.6	X
0512	Bicycles & bicycle parts & accessories .....	6 063	121 745 971	1 107 231	.9	.5	X
0519	Boats, motors, boat parts & accessories .....	801	18 466 181	88 364	.5	Z	X
0526	All other sporting goods (including snowmobiles, go-carts, etc) .....	5 451	112 026 640	1 656 058	1.5	.8	X
0600	Hardware, tools, & plumbing & electrical supplies .....	6 654	141 083 439	5 991 651	4.2	2.7	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	7 218	148 045 719	5 418 687	3.7	2.5	40.2
0631	Lawn & garden tools .....	4 141	91 402 129	272 654	.3	.1	X
0634	All other lawn & garden equipment & supplies .....	6 019	121 083 165	3 375 094	2.8	1.5	X
0636	Lawn & garden machinery, equipment, & parts .....	4 874	110 939 823	1 770 939	1.6	.8	X
0640	Dimensional lumber & other building/structural materials & supplies ....	138	2 188 784	23 468	1.1	Z	X
0670	Paint & sundries .....	2 571	56 626 162	446 227	.8	.2	X
0730	Automotive lubricants (oil, greases, etc) .....	3 083	74 300 440	409 491	.6	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	6 297	116 489 757	2 631 674	2.3	1.2	72.1
0741	Automotive tires & tubes .....	4 318	77 670 831	1 945 210	2.5	.9	X
0742	Automotive parts (over-the-counter), accessories, & sundry supplies (including polishes, paint, decorative items, etc) .....	3 365	70 081 624	453 519	.6	.2	X
0749	Storage batteries .....	1 458	31 586 705	232 945	.7	.1	X
0800	Pets, pet foods, & pet supplies .....	3 127	76 651 798	1 549 684	2.0	.7	X
0850	All other merchandise .....	9 853	212 218 917	8 040 447	3.8	3.7	72.3
0851	Stationery & computer paper .....	6 483	139 215 245	1 011 540	.7	.5	X
0852	School supplies .....	2 524	69 015 856	631 757	.9	.3	X
0853	Office supplies .....	1 456	32 999 504	231 533	.7	.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	3 139	78 722 493	449 006	.6	.2	X
0855	Greeting cards .....	7 453	160 995 554	1 922 680	1.2	.9	X
0856	Magazines & newspapers .....	4 845	106 776 942	715 462	.7	.3	X
0859	Luggage & leather goods .....	4 290	99 022 319	684 390	.7	.3	X
0865	Telephones .....	2 662	52 729 683	447 856	.8	.2	X
0877	Souvenirs & novelty items .....	622	14 923 739	57 893	.4	Z	X
0878	Seasonal decorations .....	7 383	147 665 803	1 888 330	1.3	.9	X
9810	All other merchandise .....	3 172	82 535 399	1 379 798	1.7	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	4 381	86 530 493	3 822 798	4.4	1.7	76.0
9904	Labor charges for work performed by this establishment .....	421	16 837 427	74 338	.4	Z	X
9905	Labor charges for work contracted out to other establishments .....	10	433 280	2 580	.6	Z	X
9909	Delivery charges .....	1 083	31 007 617	62 149	.2	Z	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	11	67 041	647	1.0	Z	X
9943	Value of service contracts .....	397	14 467 449	8 368	.1	Z	X
9968	All other nonmerchandise receipts (including charges for storage, rental or lease of tools & equipment, photofinishing, etc) .....	4 010	74 772 858	3 674 532	4.9	1.7	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>452110</b>	<b>Department stores (excl leased depts)</b> .....	<b>10 366</b>	<b>X</b>	<b>220 108 157</b>	<b>X</b>	<b>100.0</b>	<b>80.5</b>
0100	Groceries & other foods for human consumption off the premises .....	7 135	158 677 621	8 497 288	5.4	3.9	X
0120	Meals, unpackage snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	4 111	93 446 094	800 829	.9	.4	X
0140	Packaged liquor, wine, & beer .....	63	3 036 025	30 176	1.0	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	4 198	84 915 449	1 014 746	1.2	.5	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	9 412	208 474 460	23 398 309	11.2	10.6	59.6
0161	Prescriptions .....	3 036	64 003 016	5 089 008	8.0	2.3	X
0162	Nonprescription medicines .....	2 254	49 662 369	772 262	1.6	.4	X
0163	Vitamins, minerals, & other dietary supplements .....	1 552	41 794 121	162 020	.4	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	5 489	124 689 106	5 566 132	4.5	2.5	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	9 401	208 369 737	8 776 675	4.2	4.0	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	2 576	55 459 338	3 032 212	5.5	1.4	X
0180	Soaps, detergents, & household cleaners .....	5 722	116 964 682	5 422 565	4.6	2.5	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	3 254	77 295 448	1 675 475	2.2	.8	X
0200	Men's wear .....	10 353	219 747 704	23 807 390	10.8	10.8	47.4
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	6 573	150 622 788	773 780	.5	.4	X
0202	Men's suits & formal wear .....	3 555	88 786 075	1 319 508	1.5	.6	X
0203	Men's sport coats & blazers .....	3 434	72 337 939	538 611	.7	.2	X
0204	Men's tailored & dress slacks .....	5 736	134 479 122	394 714	.3	.2	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	10 243	216 537 533	6 949 056	3.2	3.2	X
0206	Men's career & work uniforms .....	1 790	25 450 466	205 782	.8	.1	X
0207	Men's dress shirts .....	6 582	152 061 707	1 143 680	.8	.5	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	10 249	217 859 635	5 597 364	2.6	2.5	X
0209	Men's sweaters .....	6 103	139 303 914	517 139	.4	.2	X
0211	Men's hosiery, pajamas, robes, & underwear .....	9 680	207 608 322	2 932 246	1.4	1.3	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	7 627	170 293 423	1 335 495	.8	.6	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	8 315	188 193 444	1 557 112	.8	.7	X
0215	Custom-made garments .....	394	6 475 363	157 784	2.4	.1	X
0216	Men's sweat tops, pants, & warm-ups .....	5 471	121 515 908	385 119	.3	.2	X
0220	Women's, juniors', & misses' wear .....	10 354	219 719 035	39 761 296	18.1	18.1	48.7
0221	Furs & fur garments .....	111	5 974 082	46 044	.8	Z	X
0222	Dresses (all types) .....	8 175	187 563 135	4 867 709	2.6	2.2	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	7 061	164 883 149	1 324 171	.8	.6	X
0224	Suits, pantsuits, sport jackets, & blazers .....	7 848	180 531 938	6 576 170	3.6	3.0	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	9 618	203 314 966	4 649 476	2.3	2.1	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) .....	9 754	207 391 876	6 171 505	3.0	2.8	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	8 575	191 439 492	2 490 337	1.3	1.1	X
0229	Hosiery (including pantyhose, socks, & tights) .....	7 670	163 511 356	1 502 124	.9	.7	X
0231	Bras, girdles, & corsets .....	8 402	186 555 629	1 869 681	1.0	.8	X
0232	Lingerie, sleepwear, & loungewear .....	10 251	217 630 752	3 089 037	1.4	1.4	X
0233	Hats, wigs, & hairpieces .....	4 169	106 378 144	74 387	.1	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	9 747	207 033 287	3 429 017	1.7	1.6	X
0236	Women's sweat tops, pants, & warm-ups .....	5 436	112 880 461	1 817 810	1.6	.8	X
0237	Other apparel (including uniforms, smocks, & other apparel items) .....	5 017	108 471 788	1 853 767	1.7	.8	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	10 331	219 410 613	15 443 706	7.0	7.0	61.8
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	10 295	217 402 067	5 804 378	2.7	2.6	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	10 315	219 210 315	6 059 295	2.8	2.8	X
0243	Infants' & toddlers' clothing & accessories .....	6 980	155 815 402	3 580 033	2.3	1.6	X
0260	Footwear (including accessories) .....	6 731	168 239 972	7 561 455	4.5	3.4	55.1
0261	Men's footwear (including dress & casual footwear) .....	5 770	149 915 503	1 367 951	.9	.6	X
0262	Women's footwear (including dress & casual footwear) .....	6 397	161 142 092	4 014 752	2.5	1.8	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	4 262	104 001 884	598 036	.6	.3	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	5 601	140 210 512	919 933	.7	.4	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	4 468	113 157 244	517 948	.5	.2	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) .....	1 173	16 594 171	87 804	.5	Z	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	2 632	70 523 752	55 031	.1	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	2 681	71 171 657	952 302	1.3	.4	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	10 149	214 521 153	10 225 379	4.8	4.6	46.7
0281	Curtains & draperies .....	8 869	190 031 363	1 290 979	.7	.6	X
0282	Vertical & horizontal blinds & woven wood blinds .....	5 784	112 294 565	336 243	.3	Z	X
0283	Furniture coverings (ready-made & custom-made) .....	4 240	95 064 680	85 549	.1	Z	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) .....	10 067	213 389 582	8 512 608	4.0	3.9	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	3 174	78 740 690	5 047 917	6.4	2.3	79.5
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) .....	2 517	58 496 524	3 211 119	5.5	1.5	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) .....	1 224	27 994 164	1 107 944	4.0	.5	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) .....	3 144	78 264 091	728 854	.9	.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>452110</b>	<b>Department stores (excl leased depts)—Con.</b>						
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	8 761	190 470 881	3 563 459	1.9	1.6	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	6 931	135 436 560	6 136 901	4.5	2.8	56.9
0321	Televisions .....	6 825	133 988 514	2 573 693	1.9	1.2	X
0324	Video recorders, cameras, & tapes .....	5 743	121 183 632	3 563 208	2.9	1.6	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	3 898	88 573 797	2 444 095	2.8	1.1	79.9
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) .....	3 892	88 172 951	1 621 677	1.8	.7	X
0335	Records, tapes, & compact discs .....	2 388	43 270 594	785 341	1.8	.4	X
0337	Musical instruments, sheet music, & related items .....	1 030	28 851 987	37 077	.1	Z	X
0340	Furniture & sleep equipment .....	7 837	159 446 070	4 532 099	2.8	2.1	53.5
0341	Upholstered furniture .....	1 982	38 254 110	887 112	2.3	.4	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces .....	1 005	26 149 348	211 021	.8	.1	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc) .....	2 576	68 996 162	1 099 339	1.6	.5	X
0344	Other living room, dining room, & bedroom furniture .....	6 581	143 481 302	1 456 089	1.0	.7	X
0345	All other furniture (outdoor, office, computer-related, & kitchen) .....	5 223	103 545 509	878 537	.8	.4	X
0360	Flooring & floor coverings .....	3 088	87 277 224	741 347	.8	.3	78.9
0361	Soft-surface (textile) floor coverings & accessories .....	3 088	87 277 224	736 149	.8	.3	X
0370	Computer hardware, software, & supplies .....	2 542	62 003 099	845 629	1.4	.4	80.0
0375	Computer & peripheral equipment .....	2 352	58 596 300	767 154	1.3	.3	X
0376	Prepackaged (off-the-shelf) computer software .....	1 461	33 717 654	78 475	.2	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	9 386	195 444 437	7 891 648	4.0	3.6	41.4
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) .....	8 683	182 510 733	1 454 443	.8	.7	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) .....	8 770	185 883 673	2 112 208	1.1	1.0	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) .....	9 163	190 654 757	2 022 206	1.1	.9	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) .....	7 273	150 673 233	2 302 791	1.5	1.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	9 860	214 072 427	5 597 356	2.6	2.5	45.6
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece) ..	8 862	191 150 148	1 463 186	.8	.7	X
0407	Diamond, gemstone, & pearl jewelry .....	3 590	75 472 190	1 322 485	1.8	.6	X
0411	All other jewelry (including watches; watchbands; & gold-filled, sterling, platinum, & novelty jewelry) .....	9 694	211 096 403	2 811 685	1.3	1.3	X
0420	Books .....	2 663	77 522 477	507 454	.7	.2	X
0440	Photographic equipment & supplies .....	5 174	115 449 638	1 397 277	1.2	.6	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	7 836	167 796 565	7 484 935	4.5	3.4	61.5
0461	Toys (including wheel goods) .....	6 438	133 542 491	6 028 923	4.5	2.7	X
0462	Games (including video & electronic games) .....	3 375	87 956 954	1 401 192	1.6	.6	X
0463	Hobby goods .....	796	21 547 293	54 820	.3	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	2 219	58 130 193	253 404	.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	7 223	148 079 572	5 357 180	3.6	2.4	40.1
0506	Exercise/fitness equipment .....	4 347	98 582 542	667 296	.7	.3	X
0507	Firearms, hunting equipment, & supplies .....	1 006	16 953 742	144 451	.9	.1	X
0508	Fishing tackle (including bait) .....	4 480	101 363 605	408 856	.4	.2	X
0509	Camping & backpacking equipment & supplies .....	4 626	98 089 338	1 284 924	1.3	.6	X
0512	Bicycles & bicycle parts & accessories .....	6 063	121 745 971	1 107 231	.9	.5	X
0519	Boats, motors, boat parts & accessories .....	801	18 466 181	88 364	.5	Z	X
0526	All other sporting goods (including snowmobiles, go-carts, etc) .....	5 451	112 026 640	1 656 058	1.5	.8	X
0600	Hardware, tools, & plumbing & electrical supplies .....	6 654	141 083 439	5 991 651	4.2	2.7	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	7 218	148 045 719	5 418 687	3.7	2.5	40.2
0631	Lawn & garden tools .....	4 141	91 402 129	272 654	.3	.1	X
0634	All other lawn & garden equipment & supplies .....	6 019	121 083 165	3 375 094	2.8	1.5	X
0636	Lawn & garden machinery, equipment, & parts .....	4 874	110 939 823	1 770 939	1.6	.8	X
0640	Dimensional lumber & other building/structural materials & supplies ....	138	2 188 784	23 468	1.1	Z	X
0670	Paint & sundries .....	2 571	56 626 162	446 227	.8	.2	X
0730	Automotive lubricants (oil, greases, etc) .....	3 083	74 300 440	409 491	.6	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	6 297	116 489 757	2 631 674	2.3	1.2	72.1
0741	Automotive tires & tubes .....	4 318	77 670 831	1 945 210	2.5	.9	X
0742	Automotive parts (over-the-counter), accessories, & sundry supplies (including polishes, paint, decorative items, etc) .....	3 365	70 081 624	453 519	.6	.2	X
0749	Storage batteries .....	1 458	31 586 705	232 945	.7	.1	X
0800	Pets, pet foods, & pet supplies .....	3 127	76 651 798	1 549 684	2.0	.7	X
0850	All other merchandise .....	9 853	212 218 917	8 040 447	3.8	3.7	72.3
0851	Stationery & computer paper .....	6 483	139 215 245	1 011 540	.7	.5	X
0852	School supplies .....	2 524	69 015 856	631 757	.9	.3	X
0853	Office supplies .....	1 456	32 999 504	231 533	.7	.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	3 139	78 722 493	449 006	.6	.2	X
0855	Greeting cards .....	7 453	160 995 554	1 922 680	1.2	.9	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>452110</b>	<b>Department stores (excl leased depts)—Con.</b>						
0850	All other merchandise—Con.						
0856	Magazines & newspapers	4 845	106 776 942	715 462	.7	.3	X
0859	Luggage & leather goods	4 290	99 022 319	684 390	.7	.3	X
0865	Telephones	2 662	52 729 683	447 856	.8	.2	X
0877	Souvenirs & novelty items	622	14 923 739	57 893	.4	Z	X
0878	Seasonal decorations	7 383	147 665 803	1 888 330	1.3	.9	X
9810	All other merchandise	3 172	82 535 399	1 379 798	1.7	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes	4 381	86 530 493	3 822 798	4.4	1.7	76.0
9904	Labor charges for work performed by this establishment	421	16 837 427	74 338	.4	Z	X
9905	Labor charges for work contracted out to other establishments	10	433 280	2 580	.6	Z	X
9909	Delivery charges	1 083	31 007 617	62 149	.2	Z	X
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others)	11	67 041	647	1.0	Z	X
9943	Value of service contracts	397	14 467 449	8 368	.1	Z	X
9968	All other nonmerchandise receipts (including charges for storage, rental or lease of tools & equipment, photofinishing, etc)	4 010	74 772 858	3 674 532	4.9	1.7	X
<b>4521101</b>	<b>Conventional department stores (excl leased depts)</b>	<b>2 100</b>	<b>X</b>	<b>52 453 180</b>	<b>X</b>	<b>100.0</b>	<b>89.3</b>
0100	Groceries & other foods for human consumption off the premises	1 092	37 104 624	150 148	.4	.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	93	5 595 040	76 352	1.4	.1	X
0140	Packaged liquor, wine, & beer	22	868 126	2 876	.3	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	28	766 228	8 989	1.2	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	1 748	47 509 738	5 639 383	11.9	10.8	81.0
0162	Nonprescription medicines	43	631 115	2 304	.4	Z	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs)	474	17 838 881	27 978	.2	.1	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc)	1 746	47 491 976	5 596 555	11.8	10.7	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc)	26	311 090	3 772	1.2	Z	X
0180	Soaps, detergents, & household cleaners	17	674 325	263	Z	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	316	4 757 453	2 590	.1	Z	X
0200	Men's wear	2 096	52 424 032	9 872 410	18.8	18.8	82.1
0201	Men's overcoats, topcoats, raincoats, & outer jackets	1 640	45 089 633	409 545	.9	.8	X
0202	Men's suits & formal wear	1 423	43 779 464	641 408	1.5	1.2	X
0203	Men's sport coats & blazers	1 956	49 212 475	313 200	.6	.6	X
0204	Men's tailored & dress slacks	1 502	42 912 627	267 550	.6	.5	X
0205	Men's casual slacks & jeans, walking shorts, etc	2 050	49 950 363	2 429 553	4.9	4.6	X
0206	Men's career & work uniforms	31	765 950	7 769	1.0	Z	X
0207	Men's dress shirts	2 059	51 615 729	743 776	1.4	1.4	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc)	2 068	51 480 133	2 673 100	5.2	5.1	X
0209	Men's sweaters	1 575	43 776 954	280 335	.6	.5	X
0211	Men's hosiery, pajamas, robes, & underwear	2 025	49 641 047	762 160	1.5	1.5	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	1 896	48 086 565	440 458	.9	.8	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc)	2 026	49 702 960	754 392	1.5	1.4	X
0216	Men's sweat tops, pants, & warm-ups	959	24 268 374	148 950	.6	.3	X
0220	Women's, juniors', & misses' wear	2 098	52 397 038	19 103 094	36.5	36.4	82.3
0221	Furs & fur garments	110	5 961 347	45 951	.8	.1	X
0222	Dresses (all types)	2 086	52 266 114	2 491 979	4.8	4.8	X
0223	Dressy & tailored coats, outer jackets, & rainwear	1 924	50 148 633	822 754	1.6	1.6	X
0224	Suits, pantsuits, sport jackets, & blazers	2 052	51 610 946	4 593 939	8.9	8.8	X
0225	Slacks/pants, jeans, walking shorts, & skirts	1 949	47 565 323	2 106 672	4.4	4.0	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters)	1 986	49 477 849	2 681 892	5.4	5.1	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel)	1 976	49 100 253	852 620	1.7	1.6	X
0229	Hosiery (including pantyhose, socks, & tights)	2 069	51 444 035	625 022	1.2	1.2	X
0231	Bras, girdles, & corsets	1 642	44 360 947	818 613	1.8	1.6	X
0232	Lingerie, sleepwear, & loungewear	2 086	51 596 868	1 177 726	2.3	2.2	X
0233	Hats, wigs, & hairpieces	1 326	35 737 530	35 315	.1	.1	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc)	2 066	51 430 042	1 629 266	3.2	3.1	X
0236	Women's sweat tops, pants, & warm-ups	886	18 093 104	1 206 235	6.7	2.3	X
0237	Other apparel (including uniforms, smocks, & other apparel items)	140	3 602 814	15 110	.4	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	2 079	52 113 438	3 328 659	6.4	6.3	85.0
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories	2 044	50 122 900	1 121 442	2.2	2.1	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories	2 067	51 927 506	1 194 604	2.3	2.3	X
0243	Infants' & toddlers' clothing & accessories	2 034	50 077 607	1 012 613	2.0	1.9	X
0260	Footwear (including accessories)	2 021	50 776 706	3 922 156	7.7	7.5	82.0
0261	Men's footwear (including dress & casual footwear)	1 924	49 847 501	728 794	1.5	1.4	X
0262	Women's footwear (including dress & casual footwear)	2 008	50 553 670	2 508 816	5.0	4.8	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear)	1 359	30 116 677	216 917	.7	.4	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots)	1 351	31 468 529	159 456	.5	.3	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots)	1 544	37 150 956	241 900	.7	.5	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots)	429	6 042 736	51 653	.9	.1	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc)	71	946 277	14 620	1.5	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	41	2 453 096	1 307	.1	Z	X

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4521101</b>	<b>Conventional department stores (excl leased depts)—Con.</b>						
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 916	47 497 163	2 376 984	5.0	4.5	80.4
0281	Curtains & draperies .....	1 176	34 079 162	73 233	.2	.1	X
0282	Vertical & horizontal blinds & woven wood blinds .....	136	3 663 579	14 821	.4	Z	X
0283	Furniture coverings (ready-made & custom-made) .....	685	15 891 453	21 152	.1	Z	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) .....	1 915	47 468 334	2 267 778	4.8	4.3	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	447	17 317 419	66 253	.4	.1	88.0
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) .....	28	795 298	14 829	1.9	Z	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) .....	25	705 478	7 017	1.0	Z	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) .....	443	17 220 811	44 407	.3	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	1 551	43 204 608	496 157	1.1	.9	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	669	22 538 655	240 410	1.1	.5	88.6
0321	Televisions .....	661	22 322 200	146 387	.7	.3	X
0324	Video recorders, cameras, & tapes .....	664	22 493 660	94 023	.4	.2	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	658	22 892 076	132 736	.6	.3	88.9
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) .....	652	22 491 230	124 972	.6	.2	X
0335	Records, tapes, & compact discs .....	28	797 675	7 657	1.0	Z	X
0337	Musical instruments, sheet music, & related items .....	39	2 293 503	107	Z	Z	X
0340	Furniture & sleep equipment .....	1 059	34 046 463	1 287 822	3.8	2.5	85.9
0341	Upholstered furniture .....	642	23 291 290	474 269	2.0	.9	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces .....	550	21 184 045	52 858	.3	.1	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc) .....	824	28 618 444	454 417	1.6	.9	X
0344	Other living room, dining room, & bedroom furniture .....	835	29 133 415	261 698	.9	.5	X
0345	All other furniture (outdoor, office, computer-related, & kitchen) .....	553	19 728 803	44 580	.2	.1	X
0360	Flooring & floor coverings .....	973	33 044 453	231 881	.7	.4	88.5
0361	Soft-surface (textile) floor coverings & accessories .....	973	33 044 453	231 881	.7	.4	X
0370	Computer hardware, software, & supplies .....	206	5 746 138	59 620	1.0	.1	87.5
0375	Computer & peripheral equipment .....	205	5 739 231	52 376	.9	.1	X
0376	Prepackaged (off-the-shelf) computer software .....	25	717 691	7 244	1.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	2 005	51 169 495	2 344 850	4.6	4.5	81.3
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) .....	1 767	46 498 495	503 756	1.1	1.0	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) .....	1 829	48 995 949	1 348 535	2.8	2.6	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) .....	1 853	47 382 181	412 857	.9	.8	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) .....	675	21 441 824	79 702	.4	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	1 775	48 230 571	1 833 558	3.8	3.5	82.4
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece) ..	1 401	37 767 210	271 384	.7	.5	X
0407	Diamond, gemstone, & pearl jewelry .....	713	19 853 824	421 106	2.1	.8	X
0411	All other jewelry (including watches; watchbands; & gold-filled, sterling, platinum, & novelty jewelry) .....	1 768	47 812 516	1 141 068	2.4	2.2	X
0420	Books .....	90	4 759 738	16 865	.4	Z	X
0440	Photographic equipment & supplies .....	429	14 033 228	7 477	.1	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	426	16 632 622	61 128	.4	.1	87.3
0461	Toys (including wheel goods) .....	211	9 007 741	34 812	.4	.1	X
0462	Games (including video & electronic games) .....	306	13 829 767	13 758	.1	Z	X
0463	Hobby goods .....	387	15 634 356	12 558	.1	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	1 033	27 839 128	90 998	.3	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	36	1 242 332	52 976	4.3	.1	82.7
0506	Exercise/fitness equipment .....	26	776 155	6 980	.9	Z	X
0507	Firearms, hunting equipment, & supplies .....	26	776 155	6 951	.9	Z	X
0508	Fishing tackle (including bait) .....	26	776 155	6 964	.9	Z	X
0509	Camping & backpacking equipment & supplies .....	26	776 155	6 977	.9	Z	X
0512	Bicycles & bicycle parts & accessories .....	26	776 155	6 984	.9	Z	X
0526	All other sporting goods (including snowmobiles, go-carts, etc) .....	36	1 242 332	18 115	1.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	21	390 965	939	.2	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	33	1 013 476	38 387	3.8	.1	89.3
0631	Lawn & garden tools .....	25	700 070	13 886	2.0	Z	X
0634	All other lawn & garden equipment & supplies .....	29	825 380	9 014	1.1	Z	X
0636	Lawn & garden machinery, equipment, & parts .....	28	881 430	15 487	1.8	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	22	996 715	1 000	.1	Z	89.3
0742	Automotive parts (over-the-counter), accessories, & sundry supplies (including polishes, paint, decorative items, etc) .....	20	906 301	90	Z	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4521101</b>	<b>Conventional department stores (excl leased depts)—Con.</b>						
0850	All other merchandise .....	1 731	46 024 158	773 279	1.7	1.5	84.5
0851	Stationery & computer paper .....	485	16 958 185	26 267	.2	.1	X
0852	School supplies .....	36	927 220	8 518	.9	Z	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	249	10 444 145	35 457	.3	.1	X
0855	Greeting cards .....	1 259	35 663 019	102 688	.3	.2	X
0859	Luggage & leather goods .....	1 647	44 552 819	352 277	.8	.7	X
0865	Telephones .....	231	8 438 063	7 380	.1	Z	X
0877	Souvenirs & novelty items .....	314	10 132 883	14 045	.1	Z	X
0878	Seasonal decorations .....	1 592	43 367 651	226 647	.5	.4	X
9810	All other merchandise .....	358	11 677 165	71 410	.6	.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	493	18 324 251	160 000	.9	.3	85.8
9904	Labor charges for work performed by this establishment .....	421	16 837 427	74 338	.4	.1	X
9905	Labor charges for work contracted out to other establishments .....	10	433 280	2 580	.6	Z	X
9909	Delivery charges .....	434	17 146 679	49 678	.3	.1	X
9943	Value of service contracts .....	185	7 858 999	7 428	.1	Z	X
9968	All other nonmerchandise receipts (including charges for storage, rental or lease of tools & equipment, photofinishing, etc) .....	339	13 265 315	25 974	.2	.1	X
<b>4521102</b>	<b>Discount or mass merchandising dept stores (excl leased depts)</b>	<b>6 378</b>	<b>X</b>	<b>126 122 830</b>	<b>X</b>	<b>100.0</b>	<b>70.8</b>
0100	Groceries & other foods for human consumption off the premises .....	6 030	121 157 463	8 345 238	6.9	6.6	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	4 018	87 851 054	724 477	.8	.6	X
0140	Packaged liquor, wine, & beer .....	41	2 167 899	27 300	1.3	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	4 170	84 149 221	1 005 757	1.2	.8	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	6 116	123 253 926	17 247 171	14.0	13.7	48.8
0161	Prescriptions .....	3 034	63 952 522	5 084 917	8.0	4.0	X
0162	Nonprescription medicines .....	2 211	49 031 254	769 958	1.6	.6	X
0163	Vitamins, minerals, & other dietary supplements .....	1 548	41 616 437	157 337	.4	.1	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) .....	5 015	106 850 225	5 538 154	5.2	4.4	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	6 109	123 184 098	2 668 465	2.2	2.1	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	2 532	54 851 643	3 028 340	5.5	2.4	X
0180	Soaps, detergents, & household cleaners .....	5 705	116 290 357	5 422 302	4.7	4.3	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	2 938	72 537 995	1 672 885	2.3	1.3	X
0200	Men's wear .....	6 369	125 791 525	8 226 389	6.5	6.5	24.8
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	4 047	90 150 712	275 139	.3	.2	X
0202	Men's suits & formal wear .....	775	11 510 253	174 011	1.5	.1	X
0203	Men's sport coats & blazers .....	826	13 595 621	192 763	1.4	.2	X
0204	Men's tailored & dress slacks .....	3 513	81 557 922	83 176	.1	.1	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	6 304	125 055 023	1 762 440	1.4	1.4	X
0206	Men's career & work uniforms .....	1 439	20 041 652	189 294	.9	.2	X
0207	Men's dress shirts .....	3 503	80 676 832	237 320	.3	.2	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	6 293	124 847 355	2 039 023	1.6	1.6	X
0209	Men's sweaters .....	3 814	85 568 774	210 716	.2	.2	X
0211	Men's hosiery, pajamas, robes, & underwear .....	5 771	116 476 504	1 708 667	1.5	1.4	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	4 569	98 110 984	564 736	.6	.4	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	4 407	97 030 945	395 383	.4	.3	X
0215	Custom-made garments .....	391	6 456 682	157 553	2.4	.1	X
0216	Men's sweat tops, pants, & warm-ups .....	4 511	97 245 509	236 168	.2	.2	X
0220	Women's, juniors', & misses' wear .....	6 368	125 789 850	13 427 702	10.7	10.6	27.1
0222	Dresses (all types) .....	4 203	93 785 420	510 609	.5	.4	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	3 759	86 893 330	270 496	.3	.2	X
0224	Suits, pantsuits, sport jackets, & blazers .....	3 912	87 443 406	347 612	.4	.3	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	5 781	114 217 496	1 982 140	1.7	1.6	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) .....	5 879	116 381 880	2 436 788	2.1	1.9	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	5 105	105 741 036	1 173 328	1.1	.9	X
0229	Hosiery (including pantyhose, socks, & tights) .....	4 741	97 612 771	780 679	.8	.6	X
0231	Bras, girdles, & corsets .....	4 874	100 664 560	612 938	.6	.5	X
0232	Lingerie, sleepwear, & loungewear .....	6 279	124 524 554	1 458 491	1.2	1.2	X
0233	Hats, wigs, & hairpieces .....	2 584	65 498 915	32 704	.1	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	6 162	123 539 344	1 477 565	1.2	1.2	X
0236	Women's sweat tops, pants, & warm-ups .....	4 548	94 785 332	611 573	.6	.5	X
0237	Other apparel (including uniforms, smocks, & other apparel items) .....	4 172	95 065 454	1 732 779	1.8	1.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	6 364	125 765 028	9 123 442	7.3	7.2	48.8
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	6 363	125 747 020	3 452 921	2.7	2.7	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	6 360	125 750 662	3 995 525	3.2	3.2	X
0243	Infants' & toddlers' clothing & accessories .....	3 059	64 216 281	1 674 996	2.6	1.3	X
0260	Footwear (including accessories) .....	2 822	75 931 119	1 850 057	2.4	1.5	32.8
0261	Men's footwear (including dress & casual footwear) .....	1 958	58 535 855	126 934	.2	.1	X
0262	Women's footwear (including dress & casual footwear) .....	2 501	69 056 275	797 360	1.2	.6	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	2 193	63 973 580	353 014	.6	.3	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	2 368	67 272 087	366 175	.5	.3	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 891	58 054 553	162 686	.3	.1	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear, sneakers; & outdoor hiking/sports boots) .....	28	603 657	4 891	.8	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4521102</b>	<b>Discount or mass merchandising dept stores (excl leased depts)—Con.</b>						
0260	Footwear (including accessories)—Con.						
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	2 127	62 581 809	38 997	.1	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	2 638	68 690 708	950 664	1.4	.8	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	6 345	125 491 843	5 925 442	4.7	4.7	26.5
0281	Curtains & draperies .....	5 807	114 422 081	740 615	.6	.6	X
0282	Vertical & horizontal blinds & woven wood blinds .....	5 010	99 996 596	283 841	.3	.2	X
0283	Furniture coverings (ready-made & custom-made) .....	3 067	74 096 825	53 429	.1	Z	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) .....	6 265	124 394 446	4 847 557	3.9	3.8	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	1 545	34 844 909	268 338	.8	.2	70.4
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) .....	1 315	31 311 189	89 870	.3	.1	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) .....	26	906 222	21 197	2.3	Z	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) .....	1 519	34 464 918	157 271	.5	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	6 043	121 116 308	2 813 177	2.3	2.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	5 080	86 319 543	4 317 927	5.0	3.4	34.7
0321	Televisions .....	4 982	85 087 952	1 441 005	1.7	1.1	X
0324	Video recorders, cameras, & tapes .....	3 905	72 299 935	2 876 922	4.0	2.3	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	2 065	39 187 862	1 644 809	4.2	1.3	70.6
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) .....	2 065	39 187 862	839 299	2.1	.7	X
0335	Records, tapes, & compact discs .....	2 049	39 042 380	768 540	2.0	.6	X
0337	Musical instruments, sheet music, & related items .....	991	26 558 484	36 970	.1	Z	X
0340	Furniture & sleep equipment .....	5 079	86 321 727	1 844 094	2.1	1.5	33.2
0341	Upholstered furniture .....	816	8 183 362	232 122	2.8	.8	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc) .....	75	1 854 198	20 759	1.1	Z	X
0344	Other living room, dining room, & bedroom furniture .....	4 092	76 361 397	766 606	1.0	.6	X
0345	All other furniture (outdoor, office, computer-related, & kitchen) .....	4 141	76 678 043	824 607	1.1	.7	X
0360	Flooring & floor coverings .....	1 284	31 785 390	296 046	.9	.2	67.3
0361	Soft-surface (textile) floor coverings & accessories .....	1 284	31 785 390	290 848	.9	.2	X
0370	Computer hardware, software, & supplies .....	1 178	30 208 039	88 797	.3	.1	70.7
0375	Computer & peripheral equipment .....	989	26 808 147	20 005	.1	Z	X
0376	Prepackaged (off-the-shelf) computer software .....	1 167	29 934 400	68 792	.2	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	6 365	125 713 290	5 146 089	4.1	4.1	24.4
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) .....	5 909	117 666 924	882 441	.8	.7	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) .....	5 942	118 704 664	718 285	.6	.6	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) .....	6 297	124 782 750	1 349 432	1.1	1.1	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) .....	5 848	117 914 005	2 195 931	1.9	1.7	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	6 200	124 354 302	2 298 210	1.8	1.8	23.5
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece) ..	5 902	119 619 631	830 577	.7	.7	X
0407	Diamond, gemstone, & pearl jewelry .....	997	14 220 100	213 575	1.5	.2	X
0411	All other jewelry (including watches; watchbands; & gold-filled, sterling, platinum, & novelty jewelry) .....	6 041	121 796 333	1 254 058	1.0	1.0	X
0420	Books .....	2 561	72 370 510	490 425	.7	.4	X
0440	Photographic equipment & supplies .....	4 431	97 841 615	1 379 742	1.4	1.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	6 231	124 622 152	7 164 851	5.7	5.7	46.9
0461	Toys (including wheel goods) .....	6 227	124 534 750	5 994 111	4.8	4.8	X
0462	Games (including video & electronic games) .....	1 891	47 585 396	1 128 478	2.4	.9	X
0463	Hobby goods .....	409	5 912 937	42 262	.7	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	1 184	30 273 625	161 325	.5	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	6 023	120 726 368	4 707 636	3.9	3.7	24.2
0506	Exercise/fitness equipment .....	3 507	82 260 180	437 689	.5	.3	X
0507	Firearms, hunting equipment, & supplies .....	979	16 177 587	137 500	.9	.1	X
0508	Fishing tackle (including bait) .....	4 103	90 035 534	207 753	.2	.2	X
0509	Camping & backpacking equipment & supplies .....	4 599	97 313 183	1 277 947	1.3	1.0	X
0512	Bicycles & bicycle parts & accessories .....	5 230	105 494 602	1 001 609	.9	.8	X
0519	Boats, motors, boat parts & accessories .....	447	7 894 046	7 195	.1	Z	X
0526	All other sporting goods (including snowmobiles, go-carts, etc) .....	5 415	110 784 308	1 637 943	1.5	1.3	X
0600	Hardware, tools, & plumbing & electrical supplies .....	5 790	117 884 075	3 354 351	2.8	2.7	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	6 022	120 945 337	3 981 980	3.3	3.2	24.3
0631	Lawn & garden tools .....	4 116	90 702 059	258 768	.3	.2	X
0634	All other lawn & garden equipment & supplies .....	5 990	120 257 785	3 366 080	2.8	2.7	X
0636	Lawn & garden machinery, equipment, & parts .....	3 683	83 971 487	357 132	.4	.3	X
0640	Dimensional lumber & other building/structural materials & supplies ....	124	1 767 388	23 051	1.3	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4521102</b>	<b>Discount or mass merchandising dept stores (excl leased depts)—Con.</b>						
0670	Paint & sundries .....	1 740	34 220 701	153 343	.4	.1	X
0730	Automotive lubricants (oil, greases, etc) .....	2 770	70 755 270	405 224	.6	.3	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	4 864	82 465 475	1 285 299	1.6	1.0	69.0
0741	Automotive tires & tubes .....	2 906	44 569 749	991 252	2.2	.8	X
0742	Automotive parts (over-the-counter), accessories, & sundry supplies (including polishes, paint, decorative items, etc) .....	2 027	38 659 879	282 901	.7	.2	X
0749	Storage batteries .....	141	1 082 346	11 146	1.0	Z	X
0800	Pets, pet foods, & pet supplies .....	3 125	76 640 493	1 549 651	2.0	1.2	X
0850	All other merchandise .....	6 234	124 662 612	6 646 943	5.3	5.3	68.4
0851	Stationery & computer paper .....	5 850	118 702 942	978 713	.8	.8	X
0852	School supplies .....	2 488	68 088 636	623 239	.9	.5	X
0853	Office supplies .....	1 456	32 999 504	231 533	.7	.2	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	1 174	30 761 787	65 476	.2	.1	X
0855	Greeting cards .....	6 100	122 890 986	1 813 776	1.5	1.4	X
0856	Magazines & newspapers .....	4 845	106 776 942	715 462	.7	.6	X
0859	Luggage & leather goods .....	1 859	41 120 758	241 142	.6	.2	X
0865	Telephones .....	1 947	39 234 893	414 968	1.1	.3	X
0877	Souvenirs & novelty items .....	308	4 790 856	43 848	.9	Z	X
0878	Seasonal decorations .....	4 957	84 967 541	1 518 786	1.8	1.2	X
9810	All other merchandise .....	2 806	70 672 208	1 303 663	1.8	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	3 164	52 838 507	846 664	1.6	.7	70.6
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	11	67 041	647	1.0	Z	X
9943	Value of service contracts .....	212	6 608 450	940	Z	Z	X
9968	All other nonmerchandise receipts (including charges for storage, rental or lease of tools & equipment, photofinishing, etc) .....	2 947	46 139 808	843 965	1.8	.7	X
<b>4521103</b>	<b>National chain department stores (excl leased depts) .....</b>	<b>1 888</b>	<b>X</b>	<b>41 532 147</b>	<b>X</b>	<b>100.0</b>	<b>98.6</b>
0100	Groceries & other foods for human consumption off the premises .....	13	415 534	1 902	.5	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	1 548	37 710 796	511 755	1.4	1.2	66.4
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) .....	1 546	37 693 663	511 655	1.4	1.2	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) .....	18	296 605	100	Z	Z	X
0200	Men's wear .....	1 888	41 532 147	5 708 591	13.7	13.7	72.1
0201	Men's overcoats, topcoats, raincoats, & outer jackets .....	886	15 382 443	89 096	.6	.2	X
0202	Men's suits & formal wear .....	1 358	33 496 358	504 089	1.5	1.2	X
0203	Men's sport coats & blazers .....	652	9 529 843	32 648	.3	.1	X
0204	Men's tailored & dress slacks .....	720	10 008 573	43 988	.4	.1	X
0205	Men's casual slacks & jeans, walking shorts, etc .....	1 888	41 532 147	2 757 063	6.6	6.6	X
0206	Men's career & work uniforms .....	320	4 642 864	8 719	.2	Z	X
0207	Men's dress shirts .....	1 020	19 769 146	162 584	.8	.4	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) .....	1 888	41 532 147	885 241	2.1	2.1	X
0209	Men's sweaters .....	713	9 958 186	26 088	.3	.1	X
0211	Men's hosiery, pajamas, robes, & underwear .....	1 883	41 490 771	461 419	1.1	1.1	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	1 163	24 095 874	330 301	1.4	.8	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) .....	1 882	41 459 539	407 337	1.0	1.0	X
0220	Women's, juniors', & misses' wear .....	1 888	41 532 147	7 230 500	17.4	17.4	72.0
0222	Dresses (all types) .....	1 886	41 511 601	1 865 121	4.5	4.5	X
0223	Dressy & tailored coats, outer jackets, & rainwear .....	1 378	27 841 186	230 921	.8	.6	X
0224	Suits, pantsuits, sport jackets, & blazers .....	1 884	41 477 586	1 634 619	3.9	3.9	X
0225	Slacks/pants, jeans, walking shorts, & skirts .....	1 888	41 532 147	560 664	1.4	1.4	X
0226	Tops (including t-shirts, knit & woven shirts, blouses, & sweaters) .....	1 888	41 532 147	1 052 825	2.5	2.5	X
0227	Women's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) .....	1 493	36 598 203	464 389	1.3	1.1	X
0229	Hosiery (including pantyhose, socks, & tights) .....	860	14 454 550	96 423	.7	.2	X
0231	Bras, girdles, & corsets .....	1 886	41 530 122	438 130	1.1	1.1	X
0232	Lingerie, sleepwear, & loungewear .....	1 886	41 509 330	452 820	1.1	1.1	X
0233	Hats, wigs, & hairpieces .....	259	5 141 699	6 368	.1	Z	X
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) .....	1 518	32 063 901	322 186	1.0	.8	X
0237	Other apparel (including uniforms, smocks, & other apparel items) .....	705	9 803 520	105 878	1.1	.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	1 888	41 532 147	2 991 605	7.2	7.2	71.9
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories .....	1 888	41 532 147	1 230 015	3.0	3.0	X
0242	Girls' (sizes 4 to 6x & 7 to 14) clothing & accessories .....	1 888	41 532 147	869 166	2.1	2.1	X
0243	Infants' & toddlers' clothing & accessories .....	1 887	41 521 514	892 424	2.1	2.1	X
0260	Footwear (including accessories) .....	1 888	41 532 147	1 789 242	4.3	4.3	71.9
0261	Men's footwear (including dress & casual footwear) .....	1 888	41 532 147	512 223	1.2	1.2	X
0262	Women's footwear (including dress & casual footwear) .....	1 888	41 532 147	708 576	1.7	1.7	X
0263	Children's footwear (including boys', girls', & infants' & toddlers' dress & casual footwear) .....	710	9 911 627	28 105	.3	.1	X
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 882	41 469 896	394 302	1.0	.9	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) .....	1 033	17 951 735	113 362	.6	.3	X
0267	Children's athletic footwear (including boys', girls', & infants' & toddlers' athletic footwear; sneakers; & outdoor hiking/sports boots) .....	716	9 947 778	31 260	.3	.1	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) .....	434	6 995 666	1 414	Z	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4521103</b>	<b>National chain department stores (excl leased depts)—Con.</b>						
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	1 888	41 532 147	1 922 953	4.6	4.6	68.7
0281	Curtains & draperies . . . . .	1 886	41 530 120	477 131	1.1	1.1	X
0282	Vertical & horizontal blinds & woven wood blinds . . . . .	638	8 634 390	37 581	.4	.1	X
0283	Furniture coverings (ready-made & custom-made) . . . . .	488	5 076 402	10 968	.2	Z	X
0284	Domestics (including towels, sheets, blankets, table linens & coverings, etc) . . . . .	1 887	41 526 802	1 397 273	3.4	3.4	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	1 182	26 578 362	4 713 326	17.7	11.3	97.2
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) . . . . .	1 174	26 390 037	3 106 420	11.8	7.5	X
0302	Laundry appliances, parts, & accessories (including clothes washers & dryers) . . . . .	1 173	26 382 464	1 079 730	4.1	2.6	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) . . . . .	1 182	26 578 362	527 176	2.0	1.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	1 167	26 149 965	254 125	1.0	.6	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	1 182	26 578 362	1 578 564	5.9	3.8	97.4
0321	Televisions . . . . .	1 182	26 578 362	986 301	3.7	2.4	X
0324	Video recorders, cameras, & tapes . . . . .	1 174	26 390 037	592 263	2.2	1.4	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	1 175	26 493 859	666 550	2.5	1.6	97.2
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	1 175	26 493 859	657 406	2.5	1.6	X
0335	Records, tapes, & compact discs . . . . .	311	3 430 539	9 144	.3	Z	X
0340	Furniture & sleep equipment . . . . .	1 699	39 077 880	1 400 183	3.6	3.4	72.6
0341	Upholstered furniture . . . . .	524	6 779 458	180 721	2.7	.4	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces . . . . .	455	4 965 303	158 163	3.2	.4	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc) . . . . .	1 677	38 523 520	624 163	1.6	1.5	X
0344	Other living room, dining room, & bedroom furniture . . . . .	1 655	37 986 490	427 785	1.1	1.0	X
0345	All other furniture (outdoor, office, computer-related, & kitchen) . . . . .	530	7 138 663	9 350	.1	Z	X
0360	Flooring & floor coverings . . . . .	831	22 447 381	213 420	1.0	.5	98.6
0361	Soft-surface (textile) floor coverings & accessories . . . . .	831	22 447 381	213 420	1.0	.5	X
0370	Computer hardware, software, & supplies . . . . .	1 158	26 048 922	697 212	2.7	1.7	97.9
0375	Computer & peripheral equipment . . . . .	1 158	26 048 922	694 773	2.7	1.7	X
0376	Prepackaged (off-the-shelf) computer software . . . . .	268	3 065 563	2 439	.1	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 016	18 561 652	400 709	2.2	1.0	34.5
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) . . . . .	1 006	18 345 314	68 246	.4	.2	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) . . . . .	999	18 183 060	45 388	.3	.1	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) . . . . .	1 013	18 489 826	259 917	1.4	.6	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) . . . . .	751	11 317 404	27 158	.2	.1	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 885	41 487 554	1 465 588	3.5	3.5	68.7
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece) . . . . .	1 559	33 763 307	361 225	1.1	.9	X
0407	Diamond, gemstone, & pearl jewelry . . . . .	1 880	41 398 266	687 804	1.7	1.7	X
0411	All other jewelry (including watches; watchbands; & gold-filled, sterling, platinum, & novelty jewelry) . . . . .	1 885	41 487 554	416 559	1.0	1.0	X
0420	Books . . . . .	12	392 229	164	Z	Z	X
0440	Photographic equipment & supplies . . . . .	314	3 574 795	10 058	.3	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 179	26 541 791	258 956	1.0	.6	97.4
0462	Games (including video & electronic games) . . . . .	1 179	26 541 791	258 956	1.0	.6	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 164	26 110 872	596 568	2.3	1.4	98.1
0506	Exercise/fitness equipment . . . . .	814	15 546 207	222 627	1.4	.5	X
0508	Fishing tackle (including bait) . . . . .	351	10 551 916	194 139	1.8	.5	X
0512	Bicycles & bicycle parts & accessories . . . . .	807	15 475 214	98 638	.6	.2	X
0519	Boats, motors, boat parts & accessories . . . . .	352	10 564 665	81 164	.8	.2	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	843	22 808 399	2 636 361	11.6	6.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	1 163	26 086 906	1 398 320	5.4	3.4	98.2
0636	Lawn & garden machinery, equipment, & parts . . . . .	1 163	26 086 906	1 398 320	5.4	3.4	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	13	415 534	335	.1	Z	X
0670	Paint & sundries . . . . .	829	22 392 864	292 790	1.3	.7	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	312	3 538 433	4 253	.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	1 411	33 027 567	1 345 375	4.1	3.2	74.4
0741	Automotive tires & tubes . . . . .	1 410	33 010 668	953 048	2.9	2.3	X
0742	Automotive parts (over-the-counter), accessories, & sundry supplies (including polishes, paint, decorative items, etc) . . . . .	1 318	30 515 444	170 528	.6	.4	X
0749	Storage batteries . . . . .	1 317	30 504 359	221 799	.7	.5	X
0850	All other merchandise . . . . .	1 888	41 532 147	620 225	1.5	1.5	69.3
0851	Stationery & computer paper . . . . .	148	3 554 118	6 560	.2	Z	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	1 716	37 516 561	348 073	.9	.8	X
0855	Greeting cards . . . . .	94	2 441 549	6 216	.3	Z	X
0859	Luggage & leather goods . . . . .	784	13 348 742	90 971	.7	.2	X
0865	Telephones . . . . .	484	5 056 727	25 508	.5	.1	X
0878	Seasonal decorations . . . . .	834	19 330 611	142 897	.7	.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4521103</b>	<b>National chain department stores (excl leased depts)—Con.</b>						
9810	All other merchandise .....	8	186 026	4 725	2.5	Z	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	724	15 367 735	2 816 134	18.3	6.8	79.0
9909	Delivery charges .....	645	13 788 344	11 541	.1	Z	X
9968	All other nonmerchandise receipts (including charges for storage, rental or lease of tools & equipment, photofinishing, etc) .....	724	15 367 735	2 804 593	18.3	6.8	X
<b>4529</b>	<b>Other general merchandise stores .....</b>	<b>25 805</b>	<b>X</b>	<b>110 336 303</b>	<b>X</b>	<b>100.0</b>	<b>88.5</b>
0100	Groceries & other foods for human consumption off the premises .....	18 676	99 676 948	36 023 251	36.1	32.6	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	2 950	78 287 690	738 815	.9	.7	X
0130	Alcoholic drinks (served at this establishment) .....	27	185 809	5 223	2.8	Z	X
0140	Packaged liquor, wine, & beer .....	3 405	80 550 837	1 642 486	2.0	1.5	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	5 021	84 963 121	3 752 648	4.4	3.4	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	19 545	81 110 223	7 599 530	9.4	6.9	X
0180	Soaps, detergents, & household cleaners .....	12 238	83 380 332	2 395 100	2.9	2.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	14 421	81 786 728	3 424 258	4.2	3.1	X
0200	Men's wear .....	17 337	100 519 112	2 971 821	3.0	2.7	X
0220	Women's, juniors', & misses' wear .....	17 660	100 664 800	3 445 337	3.4	3.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	17 393	64 989 690	2 094 711	3.2	1.9	X
0260	Footwear (including accessories) .....	15 843	61 868 606	4 088 763	6.6	3.7	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	4 673	31 574 205	420 299	1.3	.4	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	12 595	72 969 793	1 545 471	2.1	1.4	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	2 383	4 458 626	304 392	6.8	.3	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	12 334	98 116 426	1 581 220	1.6	1.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	4 887	14 267 430	781 507	5.5	.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	6 772	12 455 711	562 280	4.5	.5	X
0340	Furniture & sleep equipment .....	5 484	15 411 007	615 502	4.0	.6	X
0360	Flooring & floor coverings .....	1 133	1 807 326	86 340	4.8	.1	X
0370	Computer hardware, software, & supplies .....	1 376	5 932 853	109 955	1.9	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	21 360	104 999 422	4 416 615	4.2	4.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	12 427	78 264 900	2 336 669	3.0	2.1	X
0420	Books .....	5 034	80 728 479	1 392 162	1.7	1.3	X
0440	Photographic equipment & supplies .....	5 898	72 027 742	1 117 355	1.6	1.0	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	17 623	102 964 135	2 977 768	2.9	2.7	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	1 886	2 094 588	24 135	1.2	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	8 544	96 236 510	2 585 103	2.7	2.3	X
0580	Recreational vehicles, parts & accessories .....	6	3 523	60	1.7	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	18 772	102 187 646	3 640 700	3.6	3.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	12 753	76 799 130	1 938 153	2.5	1.8	X
0640	Dimensional lumber & other building/structural materials & supplies .....	347	1 518 123	79 182	5.2	.1	X
0670	Paint & sundries .....	2 622	5 604 833	171 427	3.1	.2	X
0720	Automotive fuels .....	965	9 905 392	429 539	4.3	.4	X
0730	Automotive lubricants (oil, greases, etc) .....	5 385	82 339 526	2 329 583	2.8	2.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	8 021	14 362 969	946 566	6.6	.9	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	385	292 823	13 635	4.7	Z	X
0800	Pets, pet foods, & pet supplies .....	8 092	69 960 592	1 227 932	1.8	1.1	X
0850	All other merchandise .....	18 588	84 756 391	4 341 381	5.1	3.9	X
9810	All other merchandise .....	6 468	60 560 114	5 151 750	8.5	4.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	2 393	41 243 660	1 027 389	2.5	.9	X
<b>45291</b>	<b>Warehouse clubs &amp; superstores .....</b>	<b>1 530</b>	<b>X</b>	<b>81 918 756</b>	<b>X</b>	<b>100.0</b>	<b>93.6</b>
0100	Groceries & other foods for human consumption off the premises .....	1 530	81 918 756	33 496 485	40.9	40.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	1 391	76 953 514	646 874	.8	.8	X
0140	Packaged liquor, wine, & beer .....	1 391	76 945 636	1 372 714	1.8	1.7	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	1 490	80 671 810	3 533 652	4.4	4.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	1 086	62 996 645	5 211 314	8.3	6.4	X
0180	Soaps, detergents, & household cleaners .....	1 421	73 619 931	1 786 898	2.4	2.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	1 323	69 954 102	2 361 227	3.4	2.9	X
0200	Men's wear .....	1 518	81 540 084	1 849 043	2.3	2.3	X
0220	Women's, juniors', & misses' wear .....	1 514	81 620 086	1 946 097	2.4	2.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	855	43 815 171	1 429 018	3.3	1.7	X
0260	Footwear (including accessories) .....	806	44 481 268	3 471 966	7.8	4.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	535	27 581 756	276 831	1.0	.3	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 250	60 858 203	944 123	1.6	1.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	13	455 759	720	.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	1 526	81 886 796	1 042 432	1.3	1.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45291</b>	<b>Warehouse clubs &amp; superstores—Con.</b>						
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	113	4 426 806	223 231	5.0	.3	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	17	521 401	18 606	3.6	Z	X
0340	Furniture & sleep equipment . . . . .	114	4 463 634	58 649	1.3	.1	X
0360	Flooring & floor coverings . . . . .	13	455 759	2 785	.6	Z	X
0370	Computer hardware, software, & supplies . . . . .	13	455 759	1 470	.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 527	81 889 942	2 135 373	2.6	2.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 056	62 296 928	810 716	1.3	1.0	X
0420	Books . . . . .	1 398	77 140 774	1 300 450	1.7	1.6	X
0440	Photographic equipment & supplies . . . . .	1 291	62 289 500	850 810	1.4	1.0	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 525	81 819 939	1 717 539	2.1	2.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	13	455 759	808	.2	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 529	81 915 610	1 628 667	2.0	2.0	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	1 525	81 684 541	1 894 531	2.3	2.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	1 307	62 735 450	1 055 895	1.7	1.3	X
0670	Paint & sundries . . . . .	17	486 825	1 855	.4	Z	X
0720	Automotive fuels . . . . .	115	8 469 553	264 135	3.1	.3	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	1 418	77 673 001	2 223 777	2.9	2.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	116	4 455 620	57 881	1.3	.1	X
0800	Pets, pet foods, & pet supplies . . . . .	1 207	58 764 403	1 038 547	1.8	1.3	X
0850	All other merchandise . . . . .	1 309	62 860 772	1 692 222	2.7	2.1	X
9810	All other merchandise . . . . .	867	51 032 989	4 659 908	9.1	5.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	856	38 524 641	911 507	2.4	1.1	X
<b>452910</b>	<b>Warehouse clubs &amp; superstores . . . . .</b>	<b>1 530</b>	<b>X</b>	<b>81 918 756</b>	<b>X</b>	<b>100.0</b>	<b>93.6</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	1 530	81 918 756	33 496 485	40.9	40.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	1 391	76 953 514	646 874	.8	.8	X
0140	Packaged liquor, wine, & beer . . . . .	1 391	76 945 636	1 372 714	1.8	1.7	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	1 490	80 671 810	3 533 652	4.4	4.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	1 086	62 996 645	5 211 314	8.3	6.4	X
0180	Soaps, detergents, & household cleaners . . . . .	1 421	73 619 931	1 786 898	2.4	2.2	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	1 323	69 954 102	2 361 227	3.4	2.9	X
0200	Men's wear . . . . .	1 518	81 540 084	1 849 043	2.3	2.3	X
0220	Women's, juniors', & misses' wear . . . . .	1 514	81 620 086	1 946 097	2.4	2.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	855	43 815 171	1 429 018	3.3	1.7	X
0260	Footwear (including accessories) . . . . .	806	44 481 268	3 471 966	7.8	4.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	535	27 581 756	276 831	1.0	.3	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	1 250	60 858 203	944 123	1.6	1.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	13	455 759	720	.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	1 526	81 886 796	1 042 432	1.3	1.3	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	113	4 426 806	223 231	5.0	.3	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	17	521 401	18 606	3.6	Z	X
0340	Furniture & sleep equipment . . . . .	114	4 463 634	58 649	1.3	.1	X
0360	Flooring & floor coverings . . . . .	13	455 759	2 785	.6	Z	X
0370	Computer hardware, software, & supplies . . . . .	13	455 759	1 470	.3	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 527	81 889 942	2 135 373	2.6	2.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 056	62 296 928	810 716	1.3	1.0	X
0420	Books . . . . .	1 398	77 140 774	1 300 450	1.7	1.6	X
0440	Photographic equipment & supplies . . . . .	1 291	62 289 500	850 810	1.4	1.0	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 525	81 819 939	1 717 539	2.1	2.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	13	455 759	808	.2	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 529	81 915 610	1 628 667	2.0	2.0	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	1 525	81 684 541	1 894 531	2.3	2.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	1 307	62 735 450	1 055 895	1.7	1.3	X
0670	Paint & sundries . . . . .	17	486 825	1 855	.4	Z	X
0720	Automotive fuels . . . . .	115	8 469 553	264 135	3.1	.3	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	1 418	77 673 001	2 223 777	2.9	2.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	116	4 455 620	57 881	1.3	.1	X
0800	Pets, pet foods, & pet supplies . . . . .	1 207	58 764 403	1 038 547	1.8	1.3	X
0850	All other merchandise . . . . .	1 309	62 860 772	1 692 222	2.7	2.1	X
9810	All other merchandise . . . . .	867	51 032 989	4 659 908	9.1	5.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	856	38 524 641	911 507	2.4	1.1	X
<b>45299</b>	<b>All other general merchandise stores . . . . .</b>	<b>24 275</b>	<b>X</b>	<b>28 417 547</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	17 146	17 758 192	2 526 766	14.2	8.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	1 559	1 334 176	91 941	6.9	.3	X
0130	Alcoholic drinks (served at this establishment) . . . . .	27	185 809	5 223	2.8	Z	X
0140	Packaged liquor, wine, & beer . . . . .	2 014	3 605 201	269 772	7.5	.9	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	3 531	4 291 311	218 996	5.1	.8	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45299</b>	<b>All other general merchandise stores—Con.</b>						
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	18 459	18 113 578	2 388 216	13.2	8.4	X
0180	Soaps, detergents, & household cleaners .....	10 817	9 760 401	608 202	6.2	2.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	13 098	11 832 626	1 063 031	9.0	3.7	X
0200	Men's wear .....	15 819	18 979 028	1 122 778	5.9	4.0	X
0220	Women's, juniors', & misses' wear .....	16 146	19 044 714	1 499 240	7.9	5.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	16 538	21 174 519	665 693	3.1	2.3	X
0260	Footwear (including accessories) .....	15 037	17 387 338	616 797	3.5	2.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	4 138	3 992 449	143 468	3.6	.5	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	11 345	12 111 590	601 348	5.0	2.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	2 370	4 002 867	303 672	7.6	1.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	10 808	16 229 630	538 788	3.3	1.9	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	4 774	9 840 624	558 276	5.7	2.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	6 755	11 934 310	543 674	4.6	1.9	X
0340	Furniture & sleep equipment .....	5 370	10 947 373	556 853	5.1	2.0	X
0360	Flooring & floor coverings .....	1 120	1 351 567	83 555	6.2	.3	X
0370	Computer hardware, software, & supplies .....	1 363	5 477 094	108 485	2.0	.4	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	19 833	23 109 480	2 281 242	9.9	8.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	11 371	15 967 972	1 525 953	9.6	5.4	X
0420	Books .....	3 636	3 587 705	91 712	2.6	.3	X
0440	Photographic equipment & supplies .....	4 607	9 738 242	266 545	2.7	.9	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	16 098	21 144 196	1 260 229	6.0	4.4	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	1 873	1 638 829	23 327	1.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	7 015	14 320 900	956 436	6.7	3.4	X
0580	Recreational vehicles, parts & accessories .....	6	3 523	60	1.7	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	17 247	20 503 105	1 746 169	8.5	6.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.....	11 446	14 063 680	882 258	6.3	3.1	X
0640	Dimensional lumber & other building/structural materials & supplies .....	347	1 518 123	79 182	5.2	.3	X
0670	Paint & sundries .....	2 605	5 118 008	169 572	3.3	.6	X
0720	Automotive fuels .....	850	1 435 839	165 404	11.5	.6	X
0730	Automotive lubricants (oil, greases, etc) .....	3 967	4 666 525	105 806	2.3	.4	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	7 905	9 907 349	888 685	9.0	3.1	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	385	292 823	13 635	4.7	Z	X
0800	Pets, pet foods, & pet supplies .....	6 885	11 196 189	189 385	1.7	.7	X
0850	All other merchandise .....	17 279	21 895 619	2 649 159	12.1	9.3	X
9810	All other merchandise .....	5 601	9 527 125	491 842	5.2	1.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 537	2 719 019	115 882	4.3	.4	X
<b>452990</b>	<b>All other general merchandise stores .....</b>	<b>24 275</b>	<b>X</b>	<b>28 417 547</b>	<b>X</b>	<b>100.0</b>	<b>73.7</b>
0100	Groceries & other foods for human consumption off the premises .....	17 146	17 758 192	2 526 766	14.2	8.9	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	1 559	1 334 176	91 941	6.9	.3	X
0130	Alcoholic drinks (served at this establishment) .....	27	185 809	5 223	2.8	Z	X
0140	Packaged liquor, wine, & beer .....	2 014	3 605 201	269 772	7.5	.9	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	3 531	4 291 311	218 996	5.1	.8	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	18 459	18 113 578	2 388 216	13.2	8.4	X
0180	Soaps, detergents, & household cleaners .....	10 817	9 760 401	608 202	6.2	2.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	13 098	11 832 626	1 063 031	9.0	3.7	X
0200	Men's wear .....	15 819	18 979 028	1 122 778	5.9	4.0	X
0220	Women's, juniors', & misses' wear .....	16 146	19 044 714	1 499 240	7.9	5.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	16 538	21 174 519	665 693	3.1	2.3	X
0260	Footwear (including accessories) .....	15 037	17 387 338	616 797	3.5	2.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	4 138	3 992 449	143 468	3.6	.5	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	11 345	12 111 590	601 348	5.0	2.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	2 370	4 002 867	303 672	7.6	1.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	10 808	16 229 630	538 788	3.3	1.9	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	4 774	9 840 624	558 276	5.7	2.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	6 755	11 934 310	543 674	4.6	1.9	X
0340	Furniture & sleep equipment .....	5 370	10 947 373	556 853	5.1	2.0	X
0360	Flooring & floor coverings .....	1 120	1 351 567	83 555	6.2	.3	X
0370	Computer hardware, software, & supplies .....	1 363	5 477 094	108 485	2.0	.4	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	19 833	23 109 480	2 281 242	9.9	8.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	11 371	15 967 972	1 525 953	9.6	5.4	X
0420	Books .....	3 636	3 587 705	91 712	2.6	.3	X
0440	Photographic equipment & supplies .....	4 607	9 738 242	266 545	2.7	.9	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>452990</b>	<b>All other general merchandise stores—Con.</b>						
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	16 098	21 144 196	1 260 229	6.0	4.4	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	1 873	1 638 829	23 327	1.4	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	7 015	14 320 900	956 436	6.7	3.4	X
0580	Recreational vehicles, parts & accessories .....	6	3 523	60	1.7	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	17 247	20 503 105	1 746 169	8.5	6.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	11 446	14 063 680	882 258	6.3	3.1	X
0640	Dimensional lumber & other building/structural materials & supplies .....	347	1 518 123	79 182	5.2	.3	X
0670	Paint & sundries .....	2 605	5 118 008	169 572	3.3	.6	X
0720	Automotive fuels .....	850	1 435 839	165 404	11.5	.6	X
0730	Automotive lubricants (oil, greases, etc) .....	3 967	4 666 525	105 806	2.3	.4	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	7 905	9 907 349	888 685	9.0	3.1	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	385	292 823	13 635	4.7	Z	X
0800	Pets, pet foods, & pet supplies .....	6 885	11 196 189	189 385	1.7	.7	X
0850	All other merchandise .....	17 279	21 895 619	2 649 159	12.1	9.3	X
9810	All other merchandise .....	5 601	9 527 125	491 842	5.2	1.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	1 537	2 719 019	115 882	4.3	.4	X
<b>4529901</b>	<b>Variety stores .....</b>	<b>14 065</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>70.8</b>
0100	Groceries & other foods for human consumption off the premises .....	11 944	D	D	D	D	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	635	D	D	D	D	X
0140	Packaged liquor, wine, & beer .....	335	D	D	D	D	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	968	D	D	D	D	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	13 082	D	D	D	D	X
0180	Soaps, detergents, & household cleaners .....	6 660	D	D	D	D	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	9 483	D	D	D	D	X
0200	Men's wear .....	10 967	D	D	D	D	X
0220	Women's, juniors', & misses' wear .....	11 194	D	D	D	D	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	12 310	D	D	D	D	X
0260	Footwear (including accessories) .....	10 686	D	D	D	D	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	2 522	D	D	D	D	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	7 323	D	D	D	D	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	50	D	D	D	D	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	5 775	D	D	D	D	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	1 373	D	D	D	D	65.2
0321	Televisions .....	1 069	D	D	D	D	X
0324	Video recorders, cameras, & tapes .....	351	D	D	D	D	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	2 280	D	D	D	D	X
0340	Furniture & sleep equipment .....	1 185	D	D	D	D	X
0360	Flooring & floor coverings .....	227	D	D	D	D	63.9
0361	Soft-surface (textile) floor coverings & accessories .....	225	D	D	D	D	X
0363	Hardwood flooring .....	8	D	D	D	D	X
0364	Other hard-surface floor coverings & accessories (including tile & sheet goods) .....	7	D	D	D	D	X
0370	Computer hardware, software, & supplies .....	82	D	D	D	D	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	13 374	D	D	D	D	50.4
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc) .....	3 795	D	D	D	D	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware) .....	4 238	D	D	D	D	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc) .....	3 856	D	D	D	D	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc) .....	10 533	D	D	D	D	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	6 803	D	D	D	D	X
0420	Books .....	2 048	D	D	D	D	X
0440	Photographic equipment & supplies .....	1 906	D	D	D	D	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	9 433	D	D	D	D	40.0
0461	Toys (including wheel goods) .....	9 317	D	D	D	D	X
0462	Games (including video & electronic games) .....	1 147	D	D	D	D	X
0463	Hobby goods .....	1 314	D	D	D	D	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	776	D	D	D	D	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	1 396	D	D	D	D	X
0600	Hardware, tools, & plumbing & electrical supplies .....	11 556	D	D	D	D	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	6 035	D	D	D	D	X
0640	Dimensional lumber & other building/structural materials & supplies .....	6	D	D	D	D	X
0670	Paint & sundries .....	473	D	D	D	D	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4529901</b>	<b>Variety stores—Con.</b>						
0720	Automotive fuels . . . . .	56	D	D	D	D	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	994	D	D	D	D	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	3 935	D	D	D	D	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	11	D	D	D	D	X
0800	Pets, pet foods, & pet supplies . . . . .	2 624	D	D	D	D	X
0850	All other merchandise . . . . .	9 921	D	D	D	D	34.2
0851	Stationery & computer paper . . . . .	5 785	D	D	D	D	X
0852	School supplies . . . . .	4 798	D	D	D	D	X
0853	Office supplies . . . . .	1 684	D	D	D	D	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	128	D	D	D	D	X
0855	Greeting cards . . . . .	4 600	D	D	D	D	X
0856	Magazines & newspapers . . . . .	785	D	D	D	D	X
0859	Luggage & leather goods . . . . .	1 302	D	D	D	D	X
0877	Souvenirs & novelty items . . . . .	6 268	D	D	D	D	X
0878	Seasonal decorations . . . . .	7 517	D	D	D	D	X
0881	Craft supplies . . . . .	4 680	D	D	D	D	X
0883	All other merchandise . . . . .	149	D	D	D	D	X
9810	All other merchandise . . . . .	2 664	D	D	D	D	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	184	D	D	D	D	X
<b>4529902</b>	<b>Catalog showrooms . . . . .</b>	<b>671</b>	<b>X</b>	<b>D</b>	<b>X</b>	<b>D</b>	<b>89.8</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	15	D	D	D	D	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	7	D	D	D	D	89.8
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	7	D	D	D	D	X
0180	Soaps, detergents, & household cleaners . . . . .	7	D	D	D	D	X
0200	Men's wear . . . . .	21	D	D	D	D	88.7
0201	Men's overcoats, topcoats, raincoats, & outer jackets . . . . .	20	D	D	D	D	X
0205	Men's casual slacks & jeans, walking shorts, etc . . . . .	21	D	D	D	D	X
0208	Men's sport shirts (including t-shirts, knit & woven shirts, etc) . . . . .	21	D	D	D	D	X
0212	Men's sports apparel (tennis, golf, jogging, swimming, & other exercise apparel) . . . . .	21	D	D	D	D	X
0214	Men's accessories (hats, gloves, neckwear, handkerchiefs, belts, rain accessories, etc) . . . . .	21	D	D	D	D	X
0216	Men's sweat tops, pants, & warm-ups . . . . .	21	D	D	D	D	X
0220	Women's, juniors', & misses' wear . . . . .	9	D	D	D	D	75.7
0234	Accessories (including handbags, wallets, neckwear, gloves, belts, rain accessories, etc) . . . . .	9	D	D	D	D	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	655	D	D	D	D	89.7
0241	Boys' (sizes 2 to 7 & 8 to 20) clothing & accessories . . . . .	18	D	D	D	D	X
0243	Infants' & toddlers' clothing & accessories . . . . .	654	D	D	D	D	X
0260	Footwear (including accessories) . . . . .	20	D	D	D	D	89.8
0265	Men's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	14	D	D	D	D	X
0266	Women's athletic footwear (including sneakers & outdoor hiking/sports boots) . . . . .	14	D	D	D	D	X
0268	Footwear accessories (including polishes, laces, trees, storage bags, etc) . . . . .	6	D	D	D	D	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	7	D	D	D	D	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	23	D	D	D	D	89.6
0301	Kitchen appliances, parts, & accessories (including refrigerators, freezers, dishwashers, microwave ovens, etc) . . . . .	18	D	D	D	D	X
0303	Other major household appliances, parts, & accessories (including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc) . . . . .	22	D	D	D	D	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	657	D	D	D	D	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	650	D	D	D	D	89.8
0321	Televisions . . . . .	19	D	D	D	D	X
0324	Video recorders, cameras, & tapes . . . . .	650	D	D	D	D	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	654	D	D	D	D	89.8
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	653	D	D	D	D	X
0335	Records, tapes, & compact discs . . . . .	26	D	D	D	D	X
0337	Musical instruments, sheet music, & related items . . . . .	645	D	D	D	D	X
0340	Furniture & sleep equipment . . . . .	660	D	D	D	D	89.8
0341	Upholstered furniture . . . . .	22	D	D	D	D	X
0342	Sleep sofas, daybeds, & other dual-purpose pieces . . . . .	17	D	D	D	D	X
0343	Sleep furniture & equipment (including mattresses, springs, cots, waterbeds, headboards, etc) . . . . .	28	D	D	D	D	X
0344	Other living room, dining room, & bedroom furniture . . . . .	28	D	D	D	D	X
0345	All other furniture (outdoor, office, computer-related, & kitchen) . . . . .	654	D	D	D	D	X
0370	Computer hardware, software, & supplies . . . . .	649	D	D	D	D	89.8
0375	Computer & peripheral equipment . . . . .	649	D	D	D	D	X
0376	Prepackaged (off-the-shelf) computer software . . . . .	643	D	D	D	D	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4529902</b>	<b>Catalog showrooms—Con.</b>						
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	664	D	D	D	D	89.7
0381	Cookware & cooking accessories (including strainers, sifters, grinders, cutlery, canning supplies, etc)	664	D	D	D	D	X
0382	Dinnerware, china, glassware, tableware, & giftware (including all flatware & holloware)	659	D	D	D	D	X
0383	Decorative accessories (including lamps, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc)	664	D	D	D	D	X
0384	All other kitchenware & home furnishings (including closet & bathroom accessories, etc)	663	D	D	D	D	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	664	D	D	D	D	89.7
0405	Karat gold jewelry (items that exclude diamonds, colored stones, or pearls, or they constitute less than 50 % of the value of the finished piece)	656	D	D	D	D	X
0407	Diamond, gemstone, & pearl jewelry	655	D	D	D	D	X
0411	All other jewelry (including watches; watchbands; & gold-filled, sterling, platinum, & novelty jewelry)	663	D	D	D	D	X
0440	Photographic equipment & supplies	657	D	D	D	D	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	661	D	D	D	D	89.7
0461	Toys (including wheel goods)	660	D	D	D	D	X
0462	Games (including video & electronic games)	661	D	D	D	D	X
0463	Hobby goods	8	D	D	D	D	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	655	D	D	D	D	89.8
0506	Exercise/fitness equipment	650	D	D	D	D	X
0507	Firearms, hunting equipment, & supplies	24	D	D	D	D	X
0508	Fishing tackle (including bait)	16	D	D	D	D	X
0509	Camping & backpacking equipment & supplies	642	D	D	D	D	X
0512	Bicycles & bicycle parts & accessories	19	D	D	D	D	X
0519	Boats, motors, boat parts & accessories	22	D	D	D	D	X
0600	Hardware, tools, & plumbing & electrical supplies	639	D	D	D	D	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	7	D	D	D	D	89.8
0631	Lawn & garden tools	7	D	D	D	D	X
0740	Automotive tires, tubes, batteries, parts, & accessories	6	D	D	D	D	X
0800	Pets, pet foods, & pet supplies	637	D	D	D	D	X
0850	All other merchandise	665	D	D	D	D	89.8
0851	Stationery & computer paper	6	D	D	D	D	X
0852	School supplies	9	D	D	D	D	X
0853	Office supplies	25	D	D	D	D	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc)	654	D	D	D	D	X
0855	Greeting cards	25	D	D	D	D	X
0859	Luggage & leather goods	656	D	D	D	D	X
0865	Telephones	650	D	D	D	D	X
0877	Souvenirs & novelty items	20	D	D	D	D	X
0878	Seasonal decorations	642	D	D	D	D	X
9810	All other merchandise	645	D	D	D	D	X
9900	Nonmerchandise receipts, excluding sales & other taxes	20	D	D	D	D	87.6
9904	Labor charges for work performed by this establishment	16	D	D	D	D	X
9909	Delivery charges	14	D	D	D	D	X
9943	Value of service contracts	16	D	D	D	D	X
<b>4529903</b>	<b>Miscellaneous general merchandise stores</b>	<b>9 539</b>	<b>X</b>	<b>13 437 528</b>	<b>X</b>	<b>100.0</b>	<b>71.1</b>
0100	Groceries & other foods for human consumption off the premises	5 187	8 524 234	934 356	11.0	7.0	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	924	1 014 046	61 804	6.1	.5	X
0130	Alcoholic drinks (served at this establishment)	27	185 809	5 223	2.8	Z	X
0140	Packaged liquor, wine, & beer	1 679	3 373 941	251 771	7.5	1.9	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	2 558	3 542 919	176 224	5.0	1.3	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	5 370	7 738 277	889 017	11.5	6.6	X
0180	Soaps, detergents, & household cleaners	4 150	5 046 651	170 316	3.4	1.3	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	3 612	4 481 046	157 340	3.5	1.2	X
0200	Men's wear	4 831	9 966 083	748 085	7.5	5.6	X
0220	Women's, juniors', & misses' wear	4 943	9 891 289	853 410	8.6	6.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	3 573	7 314 873	322 928	4.4	2.4	X
0260	Footwear (including accessories)	4 331	8 639 058	315 938	3.7	2.4	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	1 609	1 962 551	46 626	2.4	.3	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	4 020	6 530 883	299 645	4.6	2.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	2 297	3 811 428	299 125	7.8	2.2	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	4 376	8 121 000	233 433	2.9	1.7	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	2 751	4 375 326	226 152	5.2	1.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	3 821	6 025 743	264 862	4.4	2.0	X
0340	Furniture & sleep equipment	3 525	5 505 949	307 018	5.6	2.3	X
0360	Flooring & floor coverings	891	1 185 765	79 780	6.7	.6	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4529903</b>	<b>Miscellaneous general merchandise stores—Con.</b>						
0370	Computer hardware, software, & supplies	632	1 399 043	60 886	4.4	.5	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	5 795	8 508 754	669 033	7.9	5.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	3 904	6 994 618	354 372	5.1	2.6	X
0420	Books	1 588	2 032 856	43 863	2.2	.3	X
0440	Photographic equipment & supplies	2 044	3 894 851	64 002	1.6	.5	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	6 004	9 980 731	437 538	4.4	3.3	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	1 092	1 192 282	15 770	1.3	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	4 964	8 967 926	541 172	6.0	4.0	X
0600	Hardware, tools, & plumbing & electrical supplies	5 052	7 646 750	864 303	11.3	6.4	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	5 404	9 264 393	801 012	8.6	6.0	X
0640	Dimensional lumber & other building/structural materials & supplies	341	1 511 109	79 081	5.2	.6	X
0670	Paint & sundries	2 131	4 874 037	164 178	3.4	1.2	X
0720	Automotive fuels	794	1 405 046	158 559	11.3	1.2	X
0730	Automotive lubricants (oil, greases, etc)	2 973	4 118 915	91 217	2.2	.7	X
0740	Automotive tires, tubes, batteries, parts, & accessories	3 964	6 804 569	809 474	11.9	6.0	X
0780	Household fuels (oil, LP gas, wood, & coal)	374	281 128	12 768	4.5	.1	X
0800	Pets, pet foods, & pet supplies	3 624	5 496 743	147 324	2.7	1.1	X
0850	All other merchandise	6 693	10 490 538	1 157 423	11.0	8.6	X
9810	All other merchandise	2 292	3 227 427	213 927	6.6	1.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 333	2 438 928	108 315	4.4	.8	X
<b>453</b>	<b>Miscellaneous store retailers</b>	<b>129 838</b>	<b>X</b>	<b>78 109 161</b>	<b>X</b>	<b>100.0</b>	<b>75.6</b>
0100	Groceries & other foods for human consumption off the premises	13 208	6 019 143	363 915	6.0	.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	2 535	1 271 086	120 050	9.4	.2	X
0130	Alcoholic drinks (served at this establishment)	35	27 649	3 955	14.3	Z	X
0140	Packaged liquor, wine, & beer	759	770 501	120 774	15.7	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	6 212	4 309 284	2 788 846	64.7	3.6	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	3 937	2 767 100	171 507	6.2	.2	X
0180	Soaps, detergents, & household cleaners	375	193 788	43 172	22.3	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	6 110	3 314 883	351 401	10.6	.5	X
0200	Men's wear	8 811	4 607 241	644 721	14.0	.8	X
0220	Women's, juniors', & misses' wear	12 136	5 423 546	1 264 091	23.3	1.6	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	8 917	4 230 596	652 038	15.4	.8	X
0260	Footwear (including accessories)	6 880	3 678 945	138 697	3.8	.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	936	287 491	15 065	5.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	3 786	1 545 215	95 633	6.2	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	2 978	1 767 745	157 717	8.9	.2	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	3 642	1 559 128	60 311	3.9	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	2 744	1 222 574	64 333	5.3	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	6 987	3 916 801	366 303	9.4	.5	X
0340	Furniture & sleep equipment	13 203	19 585 071	2 376 863	12.1	3.0	X
0360	Flooring & floor coverings	491	253 870	31 300	12.3	Z	X
0370	Computer hardware, software, & supplies	4 660	14 726 225	3 138 408	21.3	4.0	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	32 835	12 280 765	2 331 725	19.0	3.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	20 324	8 576 551	823 812	9.6	1.1	X
0420	Books	17 375	9 524 102	810 152	8.5	1.0	X
0440	Photographic equipment & supplies	1 255	599 705	33 107	5.5	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	18 807	7 920 510	742 935	9.4	1.0	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	437	140 005	4 926	3.5	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	4 893	2 321 489	627 702	27.0	.8	X
0580	Recreational vehicles, parts & accessories	159	354 198	44 305	12.5	.1	X
0600	Hardware, tools, & plumbing & electrical supplies	3 643	1 032 018	70 465	6.8	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	28 946	7 762 553	5 425 710	69.9	6.9	X
0640	Dimensional lumber & other building/structural materials & supplies	1 064	1 084 062	358 614	33.1	.5	X
0670	Paint & sundries	212	98 148	8 559	8.7	Z	X
0680	Manufactured (mobile) homes	5 493	13 351 837	12 946 015	97.0	16.6	X
0690	Wallpaper & other flexible wallcoverings	40	11 773	953	8.1	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	331	330 394	26 782	8.1	Z	X
0720	Automotive fuels	186	226 947	42 606	18.8	.1	X
0730	Automotive lubricants (oil, greases, etc)	240	195 145	2 310	1.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	270	137 342	9 740	7.1	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	136	73 696	6 061	8.2	Z	X
0800	Pets, pet foods, & pet supplies	8 654	5 640 011	5 251 407	93.1	6.7	X
0850	All other merchandise	94 311	51 618 287	32 552 561	63.1	41.7	X
9810	All other merchandise	9 725	6 834 615	684 184	10.0	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes	28 401	27 330 344	2 335 430	8.5	3.0	X

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4531</b>	<b>Florists</b> .....	<b>26 200</b>	<b>X</b>	<b>6 555 088</b>	<b>X</b>	<b>100.0</b>	<b>68.1</b>
0100	Groceries & other foods for human consumption off the premises .....	4 650	1 278 703	34 742	2.7	.5	61.9
0109	Candy .....	4 195	1 089 472	21 722	2.0	.3	X
0114	All other foods (including dry groceries, canned & bottled foods, etc) .	1 162	404 245	13 020	3.2	.2	X
0140	Packaged liquor, wine, & beer .....	146	81 692	2 104	2.6	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	15	7 541	201	2.7	Z	X
0200	Men's wear .....	10	5 090	181	3.6	Z	X
0220	Women's, juniors', & misses' wear .....	53	22 986	1 982	8.6	Z	X
0260	Footwear (including accessories) .....	27	11 919	1 292	10.8	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	25	8 096	2 055	25.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	16	4 992	224	4.5	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	47	15 473	300	1.9	Z	X
0340	Furniture & sleep equipment .....	308	182 274	7 143	3.9	.1	X
0370	Computer hardware, software, & supplies .....	13	1 192	23	1.9	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	9 308	2 554 433	172 430	6.8	2.6	64.2
0386	Giftware & glassware (including vases) .....	9 073	2 499 697	149 342	6.0	2.3	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	1 251	378 936	23 088	6.1	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	570	139 580	2 846	2.0	Z	X
0420	Books .....	64	26 840	725	2.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	6 087	1 562 285	46 359	3.0	.7	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	27	9 027	542	6.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	46	10 259	1 284	12.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	97	32 729	7 404	22.6	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	26 200	6 555 088	5 256 268	80.2	80.2	60.7
0622	Cut flowers—unarranged .....	20 051	5 200 017	741 359	14.3	11.3	X
0623	Cut flowers—arranged .....	25 484	6 400 294	3 448 026	53.9	52.6	X
0624	Indoor potted plants—blooming .....	21 508	5 531 319	460 361	8.3	7.0	X
0625	Indoor potted plants—nonblooming .....	20 675	5 195 535	482 732	9.3	7.4	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc) .....	3 212	1 037 813	104 694	10.1	1.6	X
0633	All other lawn, garden, & farm equipment & supplies (including lawn & garden tools & equipment, fertilizers, lime, mulch, & chemicals, etc) .	756	339 464	19 096	5.6	.3	X
0640	Dimensional lumber & other building/structural materials & supplies ....	16	12 578	1 160	9.2	Z	X
0670	Paint & sundries .....	41	15 975	1 330	8.3	Z	X
0730	Automotive lubricants (oil, greases, etc) .....	31	17 059	451	2.6	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	41	16 108	1 652	10.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	21	8 462	1 132	13.4	Z	X
0800	Pets, pet foods, & pet supplies .....	99	40 720	11 021	27.1	.2	X
0850	All other merchandise .....	18 894	4 730 428	553 398	11.7	8.4	66.7
0855	Greeting cards .....	5 700	1 562 415	31 286	2.0	.5	X
0877	Souvenirs & novelty items .....	12 232	3 180 309	150 136	4.7	2.3	X
0878	Seasonal decorations .....	5 093	1 543 609	78 395	5.1	1.2	X
0879	Artificial/silk flowers, plants, & trees .....	16 535	4 065 398	285 197	7.0	4.4	X
0881	Craft supplies .....	1 049	218 933	5 417	2.5	.1	X
0883	All other merchandise .....	116	22 225	2 967	13.4	Z	X
9810	All other merchandise .....	1 658	480 446	38 838	8.1	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	12 474	3 289 256	407 752	12.4	6.2	63.5
9945	Wire services & commissions .....	12 140	3 211 618	317 203	9.9	4.8	X
9977	All other nonmerchandise receipts .....	4 328	1 262 041	90 549	7.2	1.4	X
<b>45311</b>	<b>Florists</b> .....	<b>26 200</b>	<b>X</b>	<b>6 555 088</b>	<b>X</b>	<b>100.0</b>	<b>68.1</b>
0100	Groceries & other foods for human consumption off the premises .....	4 650	1 278 703	34 742	2.7	.5	61.9
0109	Candy .....	4 195	1 089 472	21 722	2.0	.3	X
0114	All other foods (including dry groceries, canned & bottled foods, etc) .	1 162	404 245	13 020	3.2	.2	X
0140	Packaged liquor, wine, & beer .....	146	81 692	2 104	2.6	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	15	7 541	201	2.7	Z	X
0200	Men's wear .....	10	5 090	181	3.6	Z	X
0220	Women's, juniors', & misses' wear .....	53	22 986	1 982	8.6	Z	X
0260	Footwear (including accessories) .....	27	11 919	1 292	10.8	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	25	8 096	2 055	25.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	16	4 992	224	4.5	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	47	15 473	300	1.9	Z	X
0340	Furniture & sleep equipment .....	308	182 274	7 143	3.9	.1	X
0370	Computer hardware, software, & supplies .....	13	1 192	23	1.9	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	9 308	2 554 433	172 430	6.8	2.6	64.2
0386	Giftware & glassware (including vases) .....	9 073	2 499 697	149 342	6.0	2.3	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	1 251	378 936	23 088	6.1	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	570	139 580	2 846	2.0	Z	X
0420	Books .....	64	26 840	725	2.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	6 087	1 562 285	46 359	3.0	.7	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	27	9 027	542	6.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	46	10 259	1 284	12.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	97	32 729	7 404	22.6	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45311</b>	<b>Florists—Con.</b>						
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	26 200	6 555 088	5 256 268	80.2	80.2	60.7
0622	Cut flowers—unarranged	20 051	5 200 017	741 359	14.3	11.3	X
0623	Cut flowers—arranged	25 484	6 400 294	3 448 026	53.9	52.6	X
0624	Indoor potted plants—blooming	21 508	5 531 319	460 361	8.3	7.0	X
0625	Indoor potted plants—nonblooming	20 675	5 195 535	482 732	9.3	7.4	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc)	3 212	1 037 813	104 694	10.1	1.6	X
0633	All other lawn, garden, & farm equipment & supplies (including lawn & garden tools & equipment, fertilizers, lime, mulch, & chemicals, etc)	756	339 464	19 096	5.6	.3	X
0640	Dimensional lumber & other building/structural materials & supplies	16	12 578	1 160	9.2	Z	X
0670	Paint & sundries	41	15 975	1 330	8.3	Z	X
0730	Automotive lubricants (oil, greases, etc)	31	17 059	451	2.6	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	41	16 108	1 652	10.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	21	8 462	1 132	13.4	Z	X
0800	Pets, pet foods, & pet supplies	99	40 720	11 021	27.1	.2	X
0850	All other merchandise	18 894	4 730 428	553 398	11.7	8.4	66.7
0855	Greeting cards	5 700	1 562 415	31 286	2.0	.5	X
0877	Souvenirs & novelty items	12 232	3 180 309	150 136	4.7	2.3	X
0878	Seasonal decorations	5 093	1 543 609	78 395	5.1	1.2	X
0879	Artificial/silk flowers, plants, & trees	16 535	4 065 398	285 197	7.0	4.4	X
0881	Craft supplies	1 049	218 933	5 417	2.5	.1	X
0883	All other merchandise	116	22 225	2 967	13.4	Z	X
9810	All other merchandise	1 658	480 446	38 838	8.1	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes	12 474	3 289 256	407 752	12.4	6.2	63.5
9945	Wire services & commissions	12 140	3 211 618	317 203	9.9	4.8	X
9977	All other nonmerchandise receipts	4 328	1 262 041	90 549	7.2	1.4	X
<b>453110</b>	<b>Florists</b>	<b>26 200</b>	<b>X</b>	<b>6 555 088</b>	<b>X</b>	<b>100.0</b>	<b>68.1</b>
0100	Groceries & other foods for human consumption off the premises	4 650	1 278 703	34 742	2.7	.5	61.9
0109	Candy	4 195	1 089 472	21 722	2.0	.3	X
0114	All other foods (including dry groceries, canned & bottled foods, etc)	1 162	404 245	13 020	3.2	.2	X
0140	Packaged liquor, wine, & beer	146	81 692	2 104	2.6	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	15	7 541	201	2.7	Z	X
0200	Men's wear	10	5 090	181	3.6	Z	X
0220	Women's, juniors', & misses' wear	53	22 986	1 982	8.6	Z	X
0260	Footwear (including accessories)	27	11 919	1 292	10.8	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	25	8 096	2 055	25.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	16	4 992	224	4.5	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	47	15 473	300	1.9	Z	X
0340	Furniture & sleep equipment	308	182 274	7 143	3.9	.1	X
0370	Computer hardware, software, & supplies	13	1 192	23	1.9	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	9 308	2 554 433	172 430	6.8	2.6	64.2
0386	Giftware & glassware (including vases)	9 073	2 499 697	149 342	6.0	2.3	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc)	1 251	378 936	23 088	6.1	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	570	139 580	2 846	2.0	Z	X
0420	Books	64	26 840	725	2.7	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	6 087	1 562 285	46 359	3.0	.7	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	27	9 027	542	6.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	46	10 259	1 284	12.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	97	32 729	7 404	22.6	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	26 200	6 555 088	5 256 268	80.2	80.2	60.7
0622	Cut flowers—unarranged	20 051	5 200 017	741 359	14.3	11.3	X
0623	Cut flowers—arranged	25 484	6 400 294	3 448 026	53.9	52.6	X
0624	Indoor potted plants—blooming	21 508	5 531 319	460 361	8.3	7.0	X
0625	Indoor potted plants—nonblooming	20 675	5 195 535	482 732	9.3	7.4	X
0627	Outdoor nursery stock (including trees, shrubs, bedding plants, bulbs, sod, seeds, etc)	3 212	1 037 813	104 694	10.1	1.6	X
0633	All other lawn, garden, & farm equipment & supplies (including lawn & garden tools & equipment, fertilizers, lime, mulch, & chemicals, etc)	756	339 464	19 096	5.6	.3	X
0640	Dimensional lumber & other building/structural materials & supplies	16	12 578	1 160	9.2	Z	X
0670	Paint & sundries	41	15 975	1 330	8.3	Z	X
0730	Automotive lubricants (oil, greases, etc)	31	17 059	451	2.6	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	41	16 108	1 652	10.3	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	21	8 462	1 132	13.4	Z	X
0800	Pets, pet foods, & pet supplies	99	40 720	11 021	27.1	.2	X
0850	All other merchandise	18 894	4 730 428	553 398	11.7	8.4	66.7
0855	Greeting cards	5 700	1 562 415	31 286	2.0	.5	X
0877	Souvenirs & novelty items	12 232	3 180 309	150 136	4.7	2.3	X
0878	Seasonal decorations	5 093	1 543 609	78 395	5.1	1.2	X
0879	Artificial/silk flowers, plants, & trees	16 535	4 065 398	285 197	7.0	4.4	X
0881	Craft supplies	1 049	218 933	5 417	2.5	.1	X
0883	All other merchandise	116	22 225	2 967	13.4	Z	X
9810	All other merchandise	1 658	480 446	38 838	8.1	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes	12 474	3 289 256	407 752	12.4	6.2	63.5
9945	Wire services & commissions	12 140	3 211 618	317 203	9.9	4.8	X
9977	All other nonmerchandise receipts	4 328	1 262 041	90 549	7.2	1.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4532</b>	<b>Office supplies, stationery, &amp; gift stores</b>	<b>44 615</b>	<b>X</b>	<b>31 573 035</b>	<b>X</b>	<b>100.0</b>	<b>82.5</b>
0100	Groceries & other foods for human consumption off the premises	6 100	2 872 651	194 457	6.8	.6	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	1 996	809 719	91 306	11.3	.3	X
0130	Alcoholic drinks (served at this establishment)	17	17 781	2 321	13.1	Z	X
0140	Packaged liquor, wine, & beer	82	74 993	14 846	19.8	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	2 214	1 104 458	118 773	10.8	.4	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	3 436	2 328 712	118 700	5.1	.4	X
0180	Soaps, detergents, & household cleaners	133	42 789	1 482	3.5	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	4 360	2 295 140	148 323	6.5	.5	X
0200	Men's wear	3 276	2 292 359	251 172	11.0	.8	X
0220	Women's, juniors', & misses' wear	4 900	2 830 074	311 245	11.0	1.0	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	3 067	2 070 351	296 750	14.3	.9	X
0260	Footwear (including accessories)	1 675	1 573 332	28 137	1.8	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	189	56 805	6 048	10.6	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	1 042	361 981	23 707	6.5	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	38	28 046	4 535	16.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	255	97 107	6 181	6.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	164	85 303	16 449	19.3	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	3 423	2 460 837	149 315	6.1	.5	X
0340	Furniture & sleep equipment	5 070	15 217 078	1 629 131	10.7	5.2	X
0360	Flooring & floor coverings	43	51 132	2 600	5.1	Z	X
0370	Computer hardware, software, & supplies	3 338	14 072 492	3 066 589	21.8	9.7	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	16 153	6 537 674	1 692 932	25.9	5.4	57.9
0386	Giftware & glassware (including vases)	14 438	5 644 364	1 230 399	21.8	3.9	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc)	7 357	3 485 407	462 533	13.3	1.5	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	12 301	5 290 489	481 986	9.1	1.5	X
0420	Books	8 274	4 492 656	276 645	6.2	.9	X
0440	Photographic equipment & supplies	758	388 143	19 599	5.0	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	7 841	4 354 973	558 982	12.8	1.8	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	92	35 699	2 497	7.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	670	643 414	24 086	3.7	.1	X
0580	Recreational vehicles, parts & accessories	6	2 302	249	10.8	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	2 047	416 194	28 633	6.9	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	1 275	521 044	76 163	14.6	.2	X
0640	Dimensional lumber & other building/structural materials & supplies	47	20 641	3 264	15.8	Z	X
0670	Paint & sundries	69	31 477	2 523	8.0	Z	X
0690	Wallpaper & other flexible wallcoverings	24	8 193	631	7.7	Z	X
0720	Automotive fuels	63	60 007	14 046	23.4	Z	X
0730	Automotive lubricants (oil, greases, etc)	43	23 256	276	1.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories	28	18 441	3 759	20.4	Z	X
0780	Household fuels (oil, LP gas, wood, & coal)	40	9 396	1 378	14.7	Z	X
0800	Pets, pet foods, & pet supplies	73	22 260	2 608	11.7	Z	X
0850	All other merchandise	43 716	31 235 657	20 419 106	65.4	64.7	77.9
0851	Stationery & computer paper	12 646	11 111 703	1 736 188	15.6	5.5	X
0852	School supplies	3 492	2 581 221	682 629	26.4	2.2	X
0853	Office supplies	8 452	17 480 901	5 560 476	31.8	17.6	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc)	4 070	14 778 944	3 369 452	22.8	10.7	X
0855	Greeting cards	22 330	8 347 157	2 399 477	28.7	7.6	X
0856	Magazines & newspapers	3 443	1 426 454	203 068	14.2	.6	X
0859	Luggage & leather goods	1 356	677 934	30 889	4.6	.1	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply)	4 254	1 678 928	234 690	14.0	.7	X
0863	Art goods (including original pictures & sculptures)	3 158	1 761 576	104 673	5.9	.3	X
0877	Souvenirs & novelty items	27 224	11 176 369	4 460 392	39.9	14.1	X
0878	Seasonal decorations	16 335	7 066 688	980 075	13.9	3.1	X
0879	Artificial/silk flowers, plants, & trees	3 694	1 040 984	76 132	7.3	.2	X
0881	Craft supplies	1 447	510 848	37 693	7.4	.1	X
0882	Typewriters	430	269 533	6 479	2.4	Z	X
0883	All other merchandise	2 363	1 063 200	536 793	50.5	1.7	X
9810	All other merchandise	3 737	2 344 553	250 271	10.7	.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes	7 946	15 700 550	1 230 598	7.8	3.9	53.0
9906	Other labor charges	623	427 536	22 276	5.2	.1	X
9907	Parts installed in repair	266	257 095	8 323	3.2	Z	X
9938	Printing or engraving to order	5 768	8 405 798	514 241	6.1	1.6	X
9943	Value of service contracts	196	257 724	24 616	9.6	.1	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc)	3 294	13 628 431	661 142	4.9	2.1	X

See footnotes at end of table.



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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45321</b>	<b>Office supplies &amp; stationery stores</b> .....	<b>7 330</b>	<b>X</b>	<b>17 075 739</b>	<b>X</b>	<b>100.0</b>	<b>90.6</b>
0100	Groceries & other foods for human consumption off the premises .....	165		141 752	3 301	2.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	68		31 261	1 633	5.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	241		105 704	24 107	22.8	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	27		34 085	2 311	6.8	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	344		271 422	27 795	10.2	X
0220	Women's, juniors', & misses' wear .....	29		15 619	415	2.7	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	13		9 781	492	5.0	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	26		11 196	1 278	11.4	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	141		78 244	3 022	3.9	X
0340	Furniture & sleep equipment .....	3 383		14 520 214	1 532 540	10.6	X
0370	Computer hardware, software, & supplies .....	3 094		13 998 457	3 060 174	21.9	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	329		229 074	28 627	12.5	71.8
0386	Giftware & glassware (including vases) .....	303		211 851	25 046	11.8	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	94		59 863	3 581	6.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	109		67 546	1 995	3.0	X
0420	Books .....	589		411 150	38 482	9.4	X
0440	Photographic equipment & supplies .....	77		80 993	5 078	6.3	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	436		367 878	32 341	8.8	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	28		12 185	702	5.8	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	7		6 828	1 689	24.7	X
0850	All other merchandise .....	7 330		17 075 739	11 228 217	65.8	88.3
0851	Stationery & computer paper .....	4 245		7 168 887	1 522 583	21.2	X
0852	School supplies .....	2 050		1 485 473	632 476	42.6	X
0853	Office supplies .....	6 260		16 269 077	5 465 671	33.6	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	3 861		14 616 733	3 348 535	22.9	X
0855	Greeting cards .....	1 844		1 023 545	134 202	13.1	X
0856	Magazines & newspapers .....	321		137 070	14 390	10.5	X
0859	Luggage & leather goods .....	200		139 227	5 209	3.7	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) .....	78		30 093	1 807	6.0	X
0863	Art goods (including original pictures & sculptures) .....	122		70 729	4 684	6.6	X
0877	Souvenirs & novelty items .....	848		430 476	37 216	8.6	X
0878	Seasonal decorations .....	910		512 378	36 907	7.2	X
0879	Artificial/silk flowers, plants, & trees .....	38		10 273	191	1.9	X
0881	Craft supplies .....	304		181 431	10 128	5.6	X
0882	Typewriters .....	412		261 511	6 291	2.4	X
0883	All other merchandise .....	63		43 615	7 927	18.2	X
9810	All other merchandise .....	565		615 238	64 330	10.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	3 477		14 210 777	1 013 419	7.1	5.9
9906	Other labor charges .....	385		330 991	16 400	5.0	X
9907	Parts installed in repair .....	243		246 788	8 105	3.3	X
9938	Printing or engraving to order .....	2 204		7 373 133	345 994	4.7	2.0
9943	Value of service contracts .....	177		245 539	22 001	9.0	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) .....	2 500		13 222 707	620 919	4.7	3.6
<b>453210</b>	<b>Office supplies &amp; stationery stores</b> .....	<b>7 330</b>	<b>X</b>	<b>17 075 739</b>	<b>X</b>	<b>100.0</b>	<b>90.6</b>
0100	Groceries & other foods for human consumption off the premises .....	165		141 752	3 301	2.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	68		31 261	1 633	5.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	241		105 704	24 107	22.8	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	27		34 085	2 311	6.8	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	344		271 422	27 795	10.2	X
0220	Women's, juniors', & misses' wear .....	29		15 619	415	2.7	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	13		9 781	492	5.0	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	26		11 196	1 278	11.4	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	141		78 244	3 022	3.9	X
0340	Furniture & sleep equipment .....	3 383		14 520 214	1 532 540	10.6	X
0370	Computer hardware, software, & supplies .....	3 094		13 998 457	3 060 174	21.9	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	329		229 074	28 627	12.5	71.8
0386	Giftware & glassware (including vases) .....	303		211 851	25 046	11.8	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	94		59 863	3 581	6.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	109		67 546	1 995	3.0	X
0420	Books .....	589		411 150	38 482	9.4	X
0440	Photographic equipment & supplies .....	77		80 993	5 078	6.3	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	436		367 878	32 341	8.8	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	28		12 185	702	5.8	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	7		6 828	1 689	24.7	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>453210</b>	<b>Office supplies &amp; stationery stores—Con.</b>						
0850	All other merchandise .....	7 330	17 075 739	11 228 217	65.8	65.8	88.3
0851	Stationery & computer paper .....	4 245	7 168 887	1 522 583	21.2	8.9	X
0852	School supplies .....	2 050	1 485 473	632 476	42.6	3.7	X
0853	Office supplies .....	6 260	16 269 077	5 465 671	33.6	32.0	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	3 861	14 616 733	3 348 535	22.9	19.6	X
0855	Greeting cards .....	1 844	1 023 545	134 202	13.1	.8	X
0856	Magazines & newspapers .....	321	137 070	14 390	10.5	.1	X
0859	Luggage & leather goods .....	200	139 227	5 209	3.7	Z	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) .....	78	30 093	1 807	6.0	Z	X
0863	Art goods (including original pictures & sculptures) .....	122	70 729	4 684	6.6	Z	X
0877	Souvenirs & novelty items .....	848	430 476	37 216	8.6	.2	X
0878	Seasonal decorations .....	910	512 378	36 907	7.2	.2	X
0879	Artificial/silk flowers, plants, & trees .....	38	10 273	191	1.9	Z	X
0881	Craft supplies .....	304	181 431	10 128	5.6	.1	X
0882	Typewriters .....	412	261 511	6 291	2.4	Z	X
0883	All other merchandise .....	63	43 615	7 927	18.2	Z	X
9810	All other merchandise .....	565	615 238	64 330	10.5	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	3 477	14 210 777	1 013 419	7.1	5.9	58.1
9906	Other labor charges .....	385	330 991	16 400	5.0	.1	X
9907	Parts installed in repair .....	243	246 788	8 105	3.3	Z	X
9938	Printing or engraving to order .....	2 204	7 373 133	345 994	4.7	2.0	X
9943	Value of service contracts .....	177	245 539	22 001	9.0	.1	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) .....	2 500	13 222 707	620 919	4.7	3.6	X
<b>4532101</b>	<b>Stationery stores .....</b>	<b>1 202</b>	<b>X</b>	<b>512 924</b>	<b>X</b>	<b>100.0</b>	<b>76.8</b>
0100	Groceries & other foods for human consumption off the premises .....	44	22 358	936	4.2	.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	35	9 087	752	8.3	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	205	71 936	21 084	29.3	4.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	15	6 885	357	5.2	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	146	65 937	5 998	9.1	1.2	X
0220	Women's, juniors', & misses' wear .....	29	15 619	415	2.7	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	13	9 781	492	5.0	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	35	15 257	750	4.9	.1	X
0340	Furniture & sleep equipment .....	95	75 722	3 978	5.3	.8	X
0370	Computer hardware, software, & supplies .....	32	15 477	1 523	9.8	.3	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	174	78 531	10 772	13.7	2.1	66.8
0386	Giftware & glassware (including vases) .....	171	77 266	9 019	11.7	1.8	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	50	23 884	1 753	7.3	.3	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	71	36 790	1 354	3.7	.3	X
0420	Books .....	178	87 777	8 099	9.2	1.6	X
0440	Photographic equipment & supplies .....	19	7 621	331	4.3	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	149	78 853	6 753	8.6	1.3	X
0850	All other merchandise .....	1 202	512 924	409 949	79.9	79.9	66.5
0851	Stationery & computer paper .....	1 202	512 924	213 484	42.1	41.6	X
0852	School supplies .....	275	116 409	13 123	11.3	2.6	X
0853	Office supplies .....	434	238 560	37 921	15.9	7.4	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	38	21 329	793	3.7	.2	X
0855	Greeting cards .....	933	364 589	77 163	21.2	15.0	X
0856	Magazines & newspapers .....	259	83 044	12 734	15.3	2.5	X
0859	Luggage & leather goods .....	67	38 972	2 550	6.5	.5	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) .....	60	23 874	1 592	6.7	.3	X
0863	Art goods (including original pictures & sculptures) .....	50	17 915	909	5.1	.2	X
0877	Souvenirs & novelty items .....	439	175 408	24 293	13.8	4.7	X
0878	Seasonal decorations .....	482	205 788	21 340	10.4	4.2	X
0879	Artificial/silk flowers, plants, & trees .....	25	6 206	137	2.2	Z	X
0881	Craft supplies .....	85	47 243	2 969	6.3	.6	X
0882	Typewriters .....	16	6 503	280	4.3	.1	X
0883	All other merchandise .....	10	2 926	661	22.6	.1	X
9810	All other merchandise .....	170	110 828	14 188	12.8	2.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	285	117 276	24 911	21.2	4.9	70.8
9906	Other labor charges .....	35	18 007	1 277	7.1	.2	X
9938	Printing or engraving to order .....	261	107 676	22 386	20.8	4.4	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) .....	33	12 819	1 248	9.7	.2	X
<b>4532102</b>	<b>Office supplies stores .....</b>	<b>6 128</b>	<b>X</b>	<b>16 562 815</b>	<b>X</b>	<b>100.0</b>	<b>91.0</b>
0100	Groceries & other foods for human consumption off the premises .....	121	119 394	2 365	2.0	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	33	22 174	881	4.0	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	36	33 768	3 023	9.0	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	12	27 200	1 954	7.2	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	198	205 485	21 797	10.6	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4532102</b>	<b>Office supplies stores—Con.</b>						
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	26	11 196	1 278	11.4	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	106	62 987	2 272	3.6	Z	X
0340	Furniture & sleep equipment . . . . .	3 288	14 444 492	1 528 562	10.6	9.2	X
0370	Computer hardware, software, & supplies . . . . .	3 062	13 982 980	3 058 651	21.9	18.5	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	155	150 543	17 855	11.9	.1	68.3
0386	Giftware & glassware (including vases) . . . . .	132	134 585	16 027	11.9	.1	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) . . . . .	45	35 979	1 828	5.1	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	38	30 756	641	2.1	Z	X
0420	Books . . . . .	411	323 373	30 383	9.4	.2	X
0440	Photographic equipment & supplies . . . . .	58	73 372	4 747	6.5	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	287	289 025	25 588	8.9	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	28	12 185	702	5.8	Z	X
0850	All other merchandise . . . . .	6 128	16 562 815	10 818 268	65.3	65.3	88.9
0851	Stationery & computer paper . . . . .	3 043	6 661 657	1 309 099	19.7	7.9	X
0852	School supplies . . . . .	1 776	1 369 064	619 353	45.2	3.7	X
0853	Office supplies . . . . .	5 826	16 030 517	5 427 750	33.9	32.8	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	3 824	14 595 404	3 347 742	22.9	20.2	X
0855	Greeting cards . . . . .	911	658 956	57 039	8.7	.3	X
0856	Magazines & newspapers . . . . .	61	54 026	1 656	3.1	Z	X
0859	Luggage & leather goods . . . . .	134	100 255	2 659	2.7	Z	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	18	6 219	215	3.5	Z	X
0863	Art goods (including original pictures & sculptures) . . . . .	72	52 814	3 775	7.1	Z	X
0877	Souvenirs & novelty items . . . . .	409	255 068	12 923	5.1	.1	X
0878	Seasonal decorations . . . . .	428	306 590	15 567	5.1	.1	X
0879	Artificial/silk flowers, plants, & trees . . . . .	13	4 067	54	1.3	Z	X
0881	Craft supplies . . . . .	219	134 188	7 159	5.3	Z	X
0882	Typewriters . . . . .	396	255 008	6 011	2.4	Z	X
0883	All other merchandise . . . . .	53	40 689	7 266	17.9	Z	X
9810	All other merchandise . . . . .	395	504 410	50 142	9.9	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	3 192	14 093 501	988 508	7.0	6.0	58.2
9906	Other labor charges . . . . .	350	312 984	15 123	4.8	.1	X
9907	Parts installed in repair . . . . .	243	246 788	8 105	3.3	Z	X
9938	Printing or engraving to order . . . . .	1 944	7 265 457	323 608	4.5	2.0	X
9943	Value of service contracts . . . . .	177	245 539	22 001	9.0	.1	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) . . . . .	2 467	13 209 888	619 671	4.7	3.7	X
<b>45322</b>	<b>Gift, novelty, &amp; souvenir stores</b>	<b>37 285</b>	<b>X</b>	<b>14 497 296</b>	<b>X</b>	<b>100.0</b>	<b>72.9</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	5 935	2 730 899	191 156	7.0	1.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	1 928	778 458	89 673	11.5	.6	X
0130	Alcoholic drinks (served at this establishment) . . . . .	17	17 781	2 321	13.1	Z	X
0140	Packaged liquor, wine, & beer . . . . .	82	74 993	14 846	19.8	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	1 973	998 754	94 666	9.5	.7	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	3 409	2 294 627	116 389	5.1	.8	X
0180	Soaps, detergents, & household cleaners . . . . .	132	41 413	1 413	3.4	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	4 016	2 023 718	120 528	6.0	.8	X
0200	Men's wear . . . . .	3 271	2 290 550	251 154	11.0	1.7	X
0220	Women's, juniors', & misses' wear . . . . .	4 871	2 814 455	310 830	11.0	2.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	3 054	2 060 570	296 258	14.4	2.0	X
0260	Footwear (including accessories) . . . . .	1 674	1 571 849	28 033	1.8	.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	185	55 356	5 979	10.8	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	1 037	359 795	23 611	6.6	.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	35	27 415	4 429	16.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	229	85 911	4 903	5.7	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	161	78 288	16 265	20.8	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	3 282	2 382 593	146 293	6.1	1.0	X
0340	Furniture & sleep equipment . . . . .	1 687	696 864	96 581	13.9	.7	X
0360	Flooring & floor coverings . . . . .	42	50 574	2 597	5.1	Z	X
0370	Computer hardware, software, & supplies . . . . .	244	74 035	6 415	8.7	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	15 824	6 308 600	1 664 305	26.4	11.5	51.0
0386	Giftware & glassware (including vases) . . . . .	14 136	5 432 513	1 205 353	22.2	8.3	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) . . . . .	7 263	3 425 544	458 952	13.4	3.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	12 192	5 222 943	479 991	9.2	3.3	X
0420	Books . . . . .	7 685	4 081 506	238 163	5.8	1.6	X
0440	Photographic equipment & supplies . . . . .	681	307 150	14 521	4.7	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	7 405	3 987 095	526 641	13.2	3.6	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	92	35 699	2 497	7.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	642	631 229	23 384	3.7	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45322</b>	<b>Gift, novelty, &amp; souvenir stores—Con.</b>						
0600	Hardware, tools, & plumbing & electrical supplies .....	2 044	413 709	28 515	6.9	.2	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	1 273	503 657	73 383	14.6	.5	X
0640	Dimensional lumber & other building/structural materials & supplies .....	45	18 241	3 031	16.6	Z	X
0670	Paint & sundries .....	69	31 477	2 523	8.0	Z	X
0690	Wallpaper & other flexible wallcoverings .....	24	8 193	631	7.7	Z	X
0720	Automotive fuels .....	63	60 007	14 046	23.4	.1	X
0730	Automotive lubricants (oil, greases, etc) .....	43	23 256	276	1.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	21	11 613	2 070	17.8	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	40	9 396	1 378	14.7	Z	X
0800	Pets, pet foods, & pet supplies .....	73	22 260	2 608	11.7	Z	X
0850	All other merchandise .....	36 386	14 159 918	9 190 899	64.9	63.4	65.7
0851	Stationery & computer paper .....	8 401	3 942 816	213 605	5.4	1.5	X
0852	School supplies .....	1 441	1 095 748	50 153	4.6	.3	X
0853	Office supplies .....	2 192	1 211 824	94 805	7.8	.7	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) .....	209	162 211	20 917	12.9	.1	X
0855	Greeting cards .....	20 486	7 323 612	2 265 275	30.9	15.6	X
0856	Magazines & newspapers .....	3 122	1 289 384	188 678	14.6	1.3	X
0859	Luggage & leather goods .....	1 155	538 707	25 680	4.8	.2	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) .....	4 177	1 648 835	232 883	14.1	1.6	X
0863	Art goods (including original pictures & sculptures) .....	3 036	1 690 847	99 989	5.9	.7	X
0877	Souvenirs & novelty items .....	26 376	10 745 893	4 423 176	41.2	30.5	X
0878	Seasonal decorations .....	15 425	6 554 310	943 168	14.4	6.5	X
0879	Artificial/silk flowers, plants, & trees .....	3 656	1 030 711	75 941	7.4	.5	X
0881	Craft supplies .....	1 143	329 417	27 565	8.4	.2	X
0882	Typewriters .....	18	8 022	188	2.3	Z	X
0883	All other merchandise .....	2 300	1 019 585	528 866	51.9	3.6	X
9810	All other merchandise .....	3 172	1 729 315	185 941	10.8	1.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	4 469	1 489 773	217 179	14.6	1.5	47.9
9906	Other labor charges .....	238	96 545	5 876	6.1	Z	X
9907	Parts installed in repair .....	23	10 307	218	2.1	Z	X
9938	Printing or engraving to order .....	3 563	1 032 665	168 247	16.3	1.2	X
9943	Value of service contracts .....	19	12 185	2 615	21.5	Z	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) .....	794	405 724	40 223	9.9	.3	X
<b>453220</b>	<b>Gift, novelty, &amp; souvenir stores .....</b>	<b>37 285</b>	<b>X</b>	<b>14 497 296</b>	<b>X</b>	<b>100.0</b>	<b>72.9</b>
0100	Groceries & other foods for human consumption off the premises .....	5 935	2 730 899	191 156	7.0	1.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	1 928	778 458	89 673	11.5	.6	X
0130	Alcoholic drinks (served at this establishment) .....	17	17 781	2 321	13.1	Z	X
0140	Packaged liquor, wine, & beer .....	82	74 993	14 846	19.8	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	1 973	998 754	94 666	9.5	.7	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	3 409	2 294 627	116 389	5.1	.8	X
0180	Soaps, detergents, & household cleaners .....	132	41 413	1 413	3.4	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	4 016	2 023 718	120 528	6.0	.8	X
0200	Men's wear .....	3 271	2 290 550	251 154	11.0	1.7	X
0220	Women's, juniors', & misses' wear .....	4 871	2 814 455	310 830	11.0	2.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	3 054	2 060 570	296 258	14.4	2.0	X
0260	Footwear (including accessories) .....	1 674	1 571 849	28 033	1.8	.2	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	185	55 356	5 979	10.8	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 037	359 795	23 611	6.6	.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	35	27 415	4 429	16.2	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	229	85 911	4 903	5.7	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	161	78 288	16 265	20.8	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	3 282	2 382 593	146 293	6.1	1.0	X
0340	Furniture & sleep equipment .....	1 687	696 864	96 591	13.9	.7	X
0360	Flooring & floor coverings .....	42	50 574	2 597	5.1	Z	X
0370	Computer hardware, software, & supplies .....	244	74 035	6 415	8.7	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	15 824	6 308 600	1 664 305	26.4	11.5	51.0
0386	Giftware & glassware (including vases) .....	14 136	5 432 513	1 205 353	22.2	8.3	X
0387	All other kitchenware & home furnishings (including cookware & cooking accessories, dinnerware, decorative accessories, etc) .....	7 263	3 425 544	458 952	13.4	3.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	12 192	5 222 943	479 991	9.2	3.3	X
0420	Books .....	7 685	4 081 506	238 163	5.8	1.6	X
0440	Photographic equipment & supplies .....	681	307 150	14 521	4.7	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	7 405	3 987 095	526 641	13.2	3.6	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	92	35 699	2 497	7.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	642	631 229	23 384	3.7	.2	X
0600	Hardware, tools, & plumbing & electrical supplies .....	2 044	413 709	28 515	6.9	.2	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	1 273	503 657	73 383	14.6	.5	X
0640	Dimensional lumber & other building/structural materials & supplies .....	45	18 241	3 031	16.6	Z	X
0670	Paint & sundries .....	69	31 477	2 523	8.0	Z	X
0690	Wallpaper & other flexible wallcoverings .....	24	8 193	631	7.7	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>453220</b>	<b>Gift, novelty, &amp; souvenir stores—Con.</b>						
0720	Automotive fuels . . . . .	63	60 007	14 046	23.4	.1	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	43	23 256	276	1.2	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	21	11 613	2 070	17.8	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	40	9 396	1 378	14.7	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	73	22 260	2 608	11.7	Z	X
0850	All other merchandise . . . . .	36 386	14 159 918	9 190 889	64.9	63.4	65.7
0851	Stationery & computer paper . . . . .	8 401	3 942 816	213 605	5.4	1.5	X
0852	School supplies . . . . .	1 441	1 095 748	50 153	4.6	.3	X
0853	Office supplies . . . . .	2 192	1 211 824	94 805	7.8	.7	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	209	162 211	20 917	12.9	.1	X
0855	Greeting cards . . . . .	20 486	7 323 612	2 265 275	30.9	15.6	X
0856	Magazines & newspapers . . . . .	3 122	1 289 384	188 678	14.6	1.3	X
0859	Luggage & leather goods . . . . .	1 155	538 707	25 680	4.8	.2	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	4 177	1 648 835	232 883	14.1	1.6	X
0863	Art goods (including original pictures & sculptures) . . . . .	3 036	1 690 847	99 989	5.9	.7	X
0877	Souvenirs & novelty items . . . . .	26 376	10 745 893	4 423 176	41.2	30.5	X
0878	Seasonal decorations . . . . .	15 425	6 554 310	943 168	14.4	6.5	X
0879	Artificial/silk flowers, plants, & trees . . . . .	3 656	1 030 711	75 941	7.4	.5	X
0881	Craft supplies . . . . .	1 143	329 417	27 565	8.4	.2	X
0882	Typewriters . . . . .	18	8 022	188	2.3	Z	X
0883	All other merchandise . . . . .	2 300	1 019 585	528 866	51.9	3.6	X
9810	All other merchandise . . . . .	3 172	1 729 315	185 941	10.8	1.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	4 469	1 489 773	217 179	14.6	1.5	47.9
9906	Other labor charges . . . . .	238	96 545	5 876	6.1	Z	X
9907	Parts installed in repair . . . . .	23	10 307	218	2.1	Z	X
9938	Printing or engraving to order . . . . .	3 563	1 032 665	168 247	16.3	1.2	X
9943	Value of service contracts . . . . .	19	12 185	2 615	21.5	Z	X
9979	All other nonmerchandise receipts (including receipts from customers for rental or lease of equipment, photofinishing, etc) . . . . .	794	405 724	40 223	9.9	.3	X
<b>4533</b>	<b>Used merchandise stores</b> . . . . .	<b>17 990</b>	<b>X</b>	<b>6 043 642</b>	<b>X</b>	<b>100.0</b>	<b>65.7</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	122	32 545	2 772	8.5	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	59	21 088	3 532	16.7	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	15	1 801	75	4.2	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	65	24 511	4 732	19.3	.1	X
0180	Soaps, detergents, & household cleaners . . . . .	26	8 370	235	2.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	34	13 858	653	4.7	Z	X
0200	Men's wear . . . . .	5 136	2 117 171	373 690	17.7	6.2	X
0220	Women's, juniors', & misses' wear . . . . .	6 801	2 418 644	935 968	38.7	15.5	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	5 664	2 091 959	351 244	16.8	5.8	X
0260	Footwear (including accessories) . . . . .	5 085	2 044 677	107 062	5.2	1.8	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	677	202 242	5 965	2.9	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	2 611	1 115 562	67 675	6.1	1.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	2 538	885 127	115 037	13.0	1.9	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	3 244	1 405 084	52 951	3.8	.9	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	2 466	1 091 066	45 259	4.1	.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	2 930	1 097 047	178 453	16.3	3.0	X
0340	Furniture & sleep equipment . . . . .	6 434	2 595 816	577 991	22.3	9.6	X
0360	Flooring & floor coverings . . . . .	432	188 593	25 033	13.3	.4	X
0370	Computer hardware, software, & supplies . . . . .	1 145	543 085	53 463	9.8	.9	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	5 662	2 397 736	326 534	13.6	5.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	5 826	2 160 601	251 382	11.6	4.2	X
0420	Books . . . . .	5 191	1 729 864	351 528	20.3	5.8	X
0440	Photographic equipment & supplies . . . . .	446	180 439	12 600	7.0	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	3 406	1 182 374	64 263	5.4	1.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	243	59 899	1 278	2.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 769	717 480	111 896	15.6	1.9	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	1 193	427 151	17 135	4.0	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	672	256 597	6 745	2.6	.1	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	100	42 831	6 701	15.6	.1	X
0670	Paint & sundries . . . . .	11	3 870	101	2.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	193	98 277	4 228	4.3	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	155	52 551	1 120	2.1	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	32	11 388	301	2.6	Z	X
0850	All other merchandise . . . . .	8 915	3 296 330	1 853 344	56.2	30.7	61.5
0855	Greeting cards . . . . .	845	244 214	17 913	7.3	.3	X
0856	Magazines & newspapers . . . . .	1 177	413 052	17 839	4.3	.3	X
0861	Antiques (items over 100 years old) . . . . .	5 422	2 121 086	1 205 366	56.8	19.9	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	5 537	1 819 147	420 931	23.1	7.0	X
0863	Art goods (including original pictures & sculptures) . . . . .	2 233	816 611	63 930	7.8	1.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4533</b>	<b>Used merchandise stores—Con.</b>						
0850	All other merchandise—Con.						
0867	Coins, medals, & other numismatic items	523	227 264	17 014	7.5	.3	X
0868	Stamps, autographs, & other philatelic materials & supplies	303	125 510	4 076	3.2	.1	X
0877	Souvenirs & novelty items	1 303	450 536	38 315	8.5	.6	X
0878	Seasonal decorations	1 495	457 807	22 272	4.9	.4	X
0883	All other merchandise	233	81 005	45 659	56.4	.8	X
9810	All other merchandise	1 475	834 684	62 175	7.4	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 348	611 215	69 498	11.4	1.2	X
<b>45331</b>	<b>Used merchandise stores</b>	<b>17 990</b>	<b>X</b>	<b>6 043 642</b>	<b>X</b>	<b>100.0</b>	<b>65.7</b>
0100	Groceries & other foods for human consumption off the premises	122	32 545	2 772	8.5	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	59	21 088	3 532	16.7	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	15	1 801	75	4.2	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	65	24 511	4 732	19.3	.1	X
0180	Soaps, detergents, & household cleaners	26	8 370	235	2.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	34	13 858	653	4.7	Z	X
0200	Men's wear	5 136	2 117 171	373 690	17.7	6.2	X
0220	Women's, juniors', & misses' wear	6 801	2 418 644	935 968	38.7	15.5	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	5 664	2 091 959	351 244	16.8	5.8	X
0260	Footwear (including accessories)	5 085	2 044 677	107 062	5.2	1.8	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	677	202 242	5 965	2.9	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	2 611	1 115 562	67 675	6.1	1.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	2 538	885 127	115 037	13.0	1.9	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	3 244	1 405 084	52 951	3.8	.9	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	2 466	1 091 066	45 259	4.1	.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	2 930	1 097 047	178 453	16.3	3.0	X
0340	Furniture & sleep equipment	6 434	2 595 816	577 991	22.3	9.6	X
0360	Flooring & floor coverings	432	188 593	25 033	13.3	.4	X
0370	Computer hardware, software, & supplies	1 145	543 085	53 463	9.8	.9	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	5 662	2 397 736	326 534	13.6	5.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	5 826	2 160 601	251 382	11.6	4.2	X
0420	Books	5 191	1 729 864	351 528	20.3	5.8	X
0440	Photographic equipment & supplies	446	180 439	12 600	7.0	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	3 406	1 182 374	64 263	5.4	1.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	243	59 899	1 278	2.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	1 769	717 480	111 896	15.6	1.9	X
0600	Hardware, tools, & plumbing & electrical supplies	1 193	427 151	17 135	4.0	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	672	256 597	6 745	2.6	.1	X
0640	Dimensional lumber & other building/structural materials & supplies	100	42 831	6 701	15.6	.1	X
0670	Paint & sundries	11	3 870	101	2.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	193	98 277	4 228	4.3	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories	155	52 551	1 120	2.1	Z	X
0800	Pets, pet foods, & pet supplies	32	11 388	301	2.6	Z	X
0850	All other merchandise	8 915	3 296 330	1 853 344	56.2	30.7	61.5
0855	Greeting cards	845	244 214	17 913	7.3	.3	X
0856	Magazines & newspapers	1 177	413 052	17 839	4.3	.3	X
0861	Antiques (items over 100 years old)	5 422	2 121 086	1 205 366	56.8	19.9	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply)	5 537	1 819 147	420 931	23.1	7.0	X
0863	Art goods (including original pictures & sculptures)	2 233	816 611	63 930	7.8	1.1	X
0867	Coins, medals, & other numismatic items	523	227 264	17 014	7.5	.3	X
0868	Stamps, autographs, & other philatelic materials & supplies	303	125 510	4 076	3.2	.1	X
0877	Souvenirs & novelty items	1 303	450 536	38 315	8.5	.6	X
0878	Seasonal decorations	1 495	457 807	22 272	4.9	.4	X
0883	All other merchandise	233	81 005	45 659	56.4	.8	X
9810	All other merchandise	1 475	834 684	62 175	7.4	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes	1 348	611 215	69 498	11.4	1.2	X
<b>453310</b>	<b>Used merchandise stores</b>	<b>17 990</b>	<b>X</b>	<b>6 043 642</b>	<b>X</b>	<b>100.0</b>	<b>65.7</b>
0100	Groceries & other foods for human consumption off the premises	122	32 545	2 772	8.5	Z	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	59	21 088	3 532	16.7	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	15	1 801	75	4.2	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	65	24 511	4 732	19.3	.1	X
0180	Soaps, detergents, & household cleaners	26	8 370	235	2.8	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	34	13 858	653	4.7	Z	X
0200	Men's wear	5 136	2 117 171	373 690	17.7	6.2	X
0220	Women's, juniors', & misses' wear	6 801	2 418 644	935 968	38.7	15.5	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	5 664	2 091 959	351 244	16.8	5.8	X
0260	Footwear (including accessories)	5 085	2 044 677	107 062	5.2	1.8	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45310</b>	<b>Used merchandise stores—Con.</b>						
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	677	202 242	5 965	2.9	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	2 611	1 115 562	67 675	6.1	1.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	2 538	885 127	115 037	13.0	1.9	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	3 244	1 405 084	52 951	3.8	.9	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	2 466	1 091 066	45 259	4.1	.7	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	2 930	1 097 047	178 453	16.3	3.0	X
0340	Furniture & sleep equipment . . . . .	6 434	2 595 816	577 991	22.3	9.6	X
0360	Flooring & floor coverings . . . . .	432	188 593	25 033	13.3	.4	X
0370	Computer hardware, software, & supplies . . . . .	1 145	543 085	53 463	9.8	.9	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	5 662	2 397 736	326 534	13.6	5.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	5 826	2 160 601	251 382	11.6	4.2	X
0420	Books . . . . .	5 191	1 729 864	351 528	20.3	5.8	X
0440	Photographic equipment & supplies . . . . .	446	180 439	12 600	7.0	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	3 406	1 182 374	64 263	5.4	1.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	243	59 899	1 278	2.1	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 769	717 480	111 896	15.6	1.9	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	1 193	427 151	17 135	4.0	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	672	256 597	6 745	2.6	.1	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	100	42 831	6 701	15.6	.1	X
0670	Paint & sundries . . . . .	11	3 870	101	2.6	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	193	98 277	4 228	4.3	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	155	52 551	1 120	2.1	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	32	11 388	301	2.6	Z	X
0850	All other merchandise . . . . .	8 915	3 296 330	1 853 344	56.2	30.7	61.5
0855	Greeting cards . . . . .	845	244 214	17 913	7.3	.3	X
0856	Magazines & newspapers . . . . .	1 177	413 052	17 839	4.3	.3	X
0861	Antiques (items over 100 years old) . . . . .	5 422	2 121 086	1 205 366	56.8	19.9	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	5 537	1 819 147	420 931	23.1	7.0	X
0863	Art goods (including original pictures & sculptures) . . . . .	2 233	816 611	63 930	7.8	1.1	X
0867	Coins, medals, & other numismatic items . . . . .	523	227 264	17 014	7.5	.3	X
0868	Stamps, autographs, & other philatelic materials & supplies . . . . .	303	125 510	4 076	3.2	.1	X
0877	Souvenirs & novelty items . . . . .	1 303	450 536	38 315	8.5	.6	X
0878	Seasonal decorations . . . . .	1 495	457 807	22 272	4.9	.4	X
0883	All other merchandise . . . . .	233	81 005	45 659	56.4	.8	X
9810	All other merchandise . . . . .	1 475	834 684	62 175	7.4	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 348	611 215	69 498	11.4	1.2	X
<b>4539</b>	<b>Other miscellaneous store retailers . . . . .</b>	<b>41 033</b>	<b>X</b>	<b>33 937 396</b>	<b>X</b>	<b>100.0</b>	<b>72.4</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	2 336	1 835 244	131 944	7.2	.4	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	480	440 279	25 212	5.7	.1	X
0130	Alcoholic drinks (served at this establishment) . . . . .	14	7 840	927	11.8	Z	X
0140	Packaged liquor, wine, & beer . . . . .	531	613 816	103 824	16.9	.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	3 968	3 195 484	2 669 797	83.5	7.9	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	436	413 877	48 075	11.6	.1	X
0180	Soaps, detergents, & household cleaners . . . . .	213	140 540	41 331	29.4	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	1 712	1 002 848	202 395	20.2	.6	X
0200	Men's wear . . . . .	389	192 621	19 678	10.2	.1	X
0220	Women's, juniors', & misses' wear . . . . .	382	151 842	14 896	9.8	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	186	68 286	4 044	5.9	Z	X
0260	Footwear (including accessories) . . . . .	93	49 017	2 206	4.5	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	66	28 171	3 042	10.8	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	128	65 693	4 185	6.4	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	377	846 476	36 090	4.3	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	138	54 729	1 169	2.1	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	98	41 213	2 401	5.8	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	587	343 444	38 235	11.1	.1	X
0340	Furniture & sleep equipment . . . . .	1 391	1 589 903	162 598	10.2	.5	X
0360	Flooring & floor coverings . . . . .	16	14 145	3 667	25.9	Z	X
0370	Computer hardware, software, & supplies . . . . .	164	109 456	18 333	16.7	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 712	790 922	139 829	17.7	.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 627	985 881	87 598	8.9	.3	X
0420	Books . . . . .	3 846	3 274 742	181 254	5.5	.5	X
0440	Photographic equipment & supplies . . . . .	51	31 123	908	2.9	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4539</b>	<b>Other miscellaneous store retailers—Con.</b>						
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 473	820 878	73 331	8.9	.2	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	75	35 380	609	1.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	2 408	950 336	490 436	51.6	1.4	X
0580	Recreational vehicles, parts & accessories . . . . .	152	351 816	44 055	12.5	.1	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	306	155 944	17 293	11.1	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	799	429 824	86 534	20.1	.3	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	901	1 008 012	347 489	34.5	1.0	X
0670	Paint & sundries . . . . .	91	46 826	4 605	9.8	Z	X
0680	Manufactured (mobile) homes . . . . .	5 485	13 347 491	12 945 957	97.0	38.1	X
0690	Wallpaper & other flexible wallcoverings . . . . .	13	2 950	197	6.7	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	137	230 339	21 842	9.5	.1	X
0720	Automotive fuels . . . . .	123	166 940	28 560	17.1	.1	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	165	152 199	1 556	1.0	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	46	50 242	3 209	6.4	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	73	55 081	3 413	6.2	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	8 450	5 565 643	5 237 477	94.1	15.4	X
0850	All other merchandise . . . . .	22 786	12 355 872	9 726 713	78.7	28.7	X
9810	All other merchandise . . . . .	2 855	3 174 932	332 900	10.5	1.0	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	6 633	7 729 323	627 582	8.1	1.8	X
<b>45391</b>	<b>Pet &amp; pet supplies stores</b>	<b>8 318</b>	<b>X</b>	<b>5 492 749</b>	<b>X</b>	<b>100.0</b>	<b>82.2</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	23	17 334	1 972	11.4	Z	X
0200	Men's wear . . . . .	36	20 018	1 205	6.0	Z	X
0220	Women's, juniors', & misses' wear . . . . .	21	6 893	143	2.1	Z	X
0260	Footwear (including accessories) . . . . .	38	18 963	761	4.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	23	7 011	127	1.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	12	6 671	267	4.0	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	98	24 369	2 197	9.0	Z	X
0420	Books . . . . .	1 887	2 206 212	30 757	1.4	.6	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	31	8 749	709	8.1	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	20	3 869	67	1.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	78	38 996	2 261	5.8	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	89	46 172	2 586	5.6	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	540	298 829	51 662	17.3	.9	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	12	8 219	403	4.9	Z	X
0670	Paint & sundries . . . . .	14	7 115	225	3.2	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	24	14 855	408	2.7	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	30	19 594	989	5.0	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	8 318	5 492 749	5 232 209	95.3	95.3	63.7
0801	Pets . . . . .	6 390	4 414 056	351 732	8.0	6.4	X
0802	Pet foods . . . . .	7 365	5 221 996	2 035 434	39.0	37.1	X
0803	Pet supplies . . . . .	7 504	5 245 833	2 061 702	39.3	37.5	X
0804	Aquarium products & fish . . . . .	7 165	4 960 118	783 341	15.8	14.3	X
0850	All other merchandise . . . . .	256	103 238	10 881	10.5	.2	19.9
0883	All other merchandise . . . . .	256	103 238	10 881	10.5	.2	X
9810	All other merchandise . . . . .	468	217 705	30 301	13.9	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	2 183	2 645 339	120 768	4.6	2.2	76.6
9942	Pet care services (including pet boarding, grooming, & other pet care services) . . . . .	2 047	2 584 545	114 924	4.4	2.1	X
9965	All other nonmerchandise receipts . . . . .	223	109 564	5 844	5.3	.1	X
<b>453910</b>	<b>Pet &amp; pet supplies stores</b>	<b>8 318</b>	<b>X</b>	<b>5 492 749</b>	<b>X</b>	<b>100.0</b>	<b>82.2</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	23	17 334	1 972	11.4	Z	X
0200	Men's wear . . . . .	36	20 018	1 205	6.0	Z	X
0220	Women's, juniors', & misses' wear . . . . .	21	6 893	143	2.1	Z	X
0260	Footwear (including accessories) . . . . .	38	18 963	761	4.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	23	7 011	127	1.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	12	6 671	267	4.0	Z	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	98	24 369	2 197	9.0	Z	X
0420	Books . . . . .	1 887	2 206 212	30 757	1.4	.6	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	31	8 749	709	8.1	Z	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	20	3 869	67	1.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	78	38 996	2 261	5.8	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	89	46 172	2 586	5.6	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	540	298 829	51 662	17.3	.9	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	12	8 219	403	4.9	Z	X
0670	Paint & sundries . . . . .	14	7 115	225	3.2	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	24	14 855	408	2.7	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	30	19 594	989	5.0	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	8 318	5 492 749	5 232 209	95.3	95.3	63.7
0801	Pets . . . . .	6 390	4 414 056	351 732	8.0	6.4	X
0802	Pet foods . . . . .	7 365	5 221 996	2 035 434	39.0	37.1	X
0803	Pet supplies . . . . .	7 504	5 245 833	2 061 702	39.3	37.5	X
0804	Aquarium products & fish . . . . .	7 165	4 960 118	783 341	15.8	14.3	X
0850	All other merchandise . . . . .	256	103 238	10 881	10.5	.2	19.9
0883	All other merchandise . . . . .	256	103 238	10 881	10.5	.2	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>453910</b>	<b>Pet &amp; pet supplies stores—Con.</b>						
9810	All other merchandise .....	468	217 705	30 301	13.9	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	2 183	2 645 339	120 768	4.6	2.2	76.6
9942	Pet care services (including pet boarding, grooming, & other pet care services) .....	2 047	2 584 545	114 924	4.4	2.1	X
9965	All other nonmerchandise receipts .....	223	109 564	5 844	5.3	.1	X
<b>45392</b>	<b>Art dealers .....</b>	<b>5 698</b>	<b>X</b>	<b>3 000 798</b>	<b>X</b>	<b>100.0</b>	<b>70.8</b>
0100	Groceries & other foods for human consumption off the premises .....	30	10 317	216	2.1	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	22	7 035	157	2.2	Z	X
0200	Men's wear .....	15	4 304	632	14.7	Z	X
0220	Women's, juniors', & misses' wear .....	74	24 498	2 146	8.8	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	32	12 674	398	3.1	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	18	3 359	654	19.5	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	45	7 830	304	3.9	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	49	18 602	431	2.3	Z	X
0340	Furniture & sleep equipment .....	147	58 885	6 857	11.6	.2	X
0370	Computer hardware, software, & supplies .....	10	2 828	137	4.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	523	197 337	42 603	21.6	1.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	429	191 344	23 857	12.5	.8	X
0420	Books .....	370	193 324	7 450	3.9	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	50	10 254	898	8.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	12	2 113	146	6.9	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	11	2 252	552	24.5	Z	X
0670	Paint & sundries .....	11	1 210	61	5.0	Z	X
0690	Wallpaper & other flexible wallcoverings .....	11	1 372	56	4.1	Z	X
0850	All other merchandise .....	5 698	3 000 798	2 888 632	96.3	96.3	69.3
0856	Magazines & newspapers .....	55	31 372	322	1.0	Z	X
0861	Antiques (items over 100 years old) .....	131	53 930	11 333	21.0	.4	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) .....	196	81 533	10 462	12.8	.3	X
0863	Art goods (including original pictures & sculptures) .....	5 698	3 000 798	2 834 030	94.4	94.4	X
0869	Artists' materials & supplies .....	254	74 130	13 842	18.7	.5	X
0877	Souvenirs & novelty items .....	214	63 037	9 055	14.4	.3	X
0878	Seasonal decorations .....	97	29 526	3 550	12.0	.1	X
0879	Artificial/silk flowers, plants, & trees .....	89	26 158	2 471	9.4	.1	X
0883	All other merchandise .....	17	9 325	2 881	30.9	.1	X
9810	All other merchandise .....	202	73 574	8 457	11.5	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	319	182 201	15 809	8.7	.5	X
<b>453920</b>	<b>Art dealers .....</b>	<b>5 698</b>	<b>X</b>	<b>3 000 798</b>	<b>X</b>	<b>100.0</b>	<b>70.8</b>
0100	Groceries & other foods for human consumption off the premises .....	30	10 317	216	2.1	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	22	7 035	157	2.2	Z	X
0200	Men's wear .....	15	4 304	632	14.7	Z	X
0220	Women's, juniors', & misses' wear .....	74	24 498	2 146	8.8	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	32	12 674	398	3.1	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	18	3 359	654	19.5	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	45	7 830	304	3.9	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	49	18 602	431	2.3	Z	X
0340	Furniture & sleep equipment .....	147	58 885	6 857	11.6	.2	X
0370	Computer hardware, software, & supplies .....	10	2 828	137	4.8	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	523	197 337	42 603	21.6	1.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	429	191 344	23 857	12.5	.8	X
0420	Books .....	370	193 324	7 450	3.9	.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	50	10 254	898	8.8	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	12	2 113	146	6.9	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	11	2 252	552	24.5	Z	X
0670	Paint & sundries .....	11	1 210	61	5.0	Z	X
0690	Wallpaper & other flexible wallcoverings .....	11	1 372	56	4.1	Z	X
0850	All other merchandise .....	5 698	3 000 798	2 888 632	96.3	96.3	69.3
0856	Magazines & newspapers .....	55	31 372	322	1.0	Z	X
0861	Antiques (items over 100 years old) .....	131	53 930	11 333	21.0	.4	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) .....	196	81 533	10 462	12.8	.3	X
0863	Art goods (including original pictures & sculptures) .....	5 698	3 000 798	2 834 030	94.4	94.4	X
0869	Artists' materials & supplies .....	254	74 130	13 842	18.7	.5	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>453920</b>	<b>Art dealers—Con.</b>						
0850	All other merchandise—Con.						
0877	Souvenirs & novelty items.....	214	63 037	9 055	14.4	.3	X
0878	Seasonal decorations.....	97	29 526	3 550	12.0	.1	X
0879	Artificial/silk flowers, plants, & trees.....	89	26 158	2 471	9.4	.1	X
0883	All other merchandise.....	17	9 325	2 881	30.9	.1	X
9810	All other merchandise.....	202	73 574	8 457	11.5	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes.....	319	182 201	15 809	8.7	.5	X
<b>45393</b>	<b>Manufactured (mobile) home dealers.....</b>	<b>5 485</b>	<b>X</b>	<b>13 347 491</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc).....	241	760 370	23 969	3.2	.2	X
0340	Furniture & sleep equipment.....	230	706 916	13 648	1.9	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc).....	15	33 941	9 524	28.1	.1	X
0580	Recreational vehicles, parts & accessories.....	138	310 799	28 441	9.2	.2	X
0640	Dimensional lumber & other building/structural materials & supplies.....	101	249 211	11 921	4.8	.1	X
0680	Manufactured (mobile) homes.....	5 485	13 347 491	12 945 957	97.0	97.0	67.0
0681	New single-section manufactured (mobile) homes, less than 14 feet wide.....	401	1 168 727	273 186	23.4	2.0	X
0682	New single-section manufactured (mobile) homes, 14 feet wide.....	3 823	9 731 279	1 901 001	19.5	14.2	X
0683	New single-section manufactured (mobile) homes, greater than 14 feet wide.....	3 303	8 984 751	2 658 215	29.6	19.9	X
0684	New multisection manufactured (mobile) homes, two sections.....	4 940	12 759 376	6 519 066	51.1	48.8	X
0685	New multisection manufactured (mobile) homes, three or more sections.....	1 364	4 025 816	371 025	9.2	2.8	X
0686	Other new manufactured (mobile) homes & parts & accessories.....	783	1 883 273	130 343	6.9	1.0	X
0687	Used single-section manufactured (mobile) homes.....	4 021	9 761 656	742 684	7.6	5.6	X
0688	Used multisection manufactured (mobile) homes.....	2 239	6 178 725	350 437	5.7	2.6	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes).....	107	206 611	9 362	4.5	.1	X
0850	All other merchandise.....	12	28 757	4 492	15.6	Z	X
9810	All other merchandise.....	409	1 391 375	42 741	3.1	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes.....	1 445	3 413 546	254 959	7.5	1.9	69.1
9932	Rental of space &/or mobile homes (residential).....	280	623 195	48 720	7.8	.4	X
9975	All other nonmerchandise receipts (incl recpt for parts installed in repair, charges for delivery, repair, maintenance, storage, servc contr, etc).....	1 338	3 170 581	206 239	6.5	1.5	X
<b>453930</b>	<b>Manufactured (mobile) home dealers.....</b>	<b>5 485</b>	<b>X</b>	<b>13 347 491</b>	<b>X</b>	<b>100.0</b>	<b>75.4</b>
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc).....	241	760 370	23 969	3.2	.2	X
0340	Furniture & sleep equipment.....	230	706 916	13 648	1.9	.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc).....	15	33 941	9 524	28.1	.1	X
0580	Recreational vehicles, parts & accessories.....	138	310 799	28 441	9.2	.2	X
0640	Dimensional lumber & other building/structural materials & supplies.....	101	249 211	11 921	4.8	.1	X
0680	Manufactured (mobile) homes.....	5 485	13 347 491	12 945 957	97.0	97.0	67.0
0681	New single-section manufactured (mobile) homes, less than 14 feet wide.....	401	1 168 727	273 186	23.4	2.0	X
0682	New single-section manufactured (mobile) homes, 14 feet wide.....	3 823	9 731 279	1 901 001	19.5	14.2	X
0683	New single-section manufactured (mobile) homes, greater than 14 feet wide.....	3 303	8 984 751	2 658 215	29.6	19.9	X
0684	New multisection manufactured (mobile) homes, two sections.....	4 940	12 759 376	6 519 066	51.1	48.8	X
0685	New multisection manufactured (mobile) homes, three or more sections.....	1 364	4 025 816	371 025	9.2	2.8	X
0686	Other new manufactured (mobile) homes & parts & accessories.....	783	1 883 273	130 343	6.9	1.0	X
0687	Used single-section manufactured (mobile) homes.....	4 021	9 761 656	742 684	7.6	5.6	X
0688	Used multisection manufactured (mobile) homes.....	2 239	6 178 725	350 437	5.7	2.6	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes).....	107	206 611	9 362	4.5	.1	X
0850	All other merchandise.....	12	28 757	4 492	15.6	Z	X
9810	All other merchandise.....	409	1 391 375	42 741	3.1	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes.....	1 445	3 413 546	254 959	7.5	1.9	69.1
9932	Rental of space &/or mobile homes (residential).....	280	623 195	48 720	7.8	.4	X
9975	All other nonmerchandise receipts (incl recpt for parts installed in repair, charges for delivery, repair, maintenance, storage, servc contr, etc).....	1 338	3 170 581	206 239	6.5	1.5	X
<b>45399</b>	<b>All other miscellaneous store retailers.....</b>	<b>21 532</b>	<b>X</b>	<b>12 096 358</b>	<b>X</b>	<b>100.0</b>	<b>65.0</b>
0100	Groceries & other foods for human consumption off the premises.....	2 283	1 807 593	129 756	7.2	1.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream).....	473	435 239	24 961	5.7	.2	X
0130	Alcoholic drinks (served at this establishment).....	14	7 840	927	11.8	Z	X
0140	Packaged liquor, wine, & beer.....	531	613 816	103 824	16.9	.9	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others).....	3 964	3 190 609	2 668 286	83.6	22.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics).....	436	413 877	48 075	11.6	.4	X
0180	Soaps, detergents, & household cleaners.....	211	140 331	41 320	29.4	.3	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc).....	1 690	995 813	202 238	20.3	1.7	X
0200	Men's wear.....	338	168 299	17 841	10.6	.1	X
0220	Women's, juniors', & misses' wear.....	287	120 451	12 607	10.5	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45399</b>	<b>All other miscellaneous store retailers—Con.</b>						
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories).....	150	53 219	3 509	6.6	Z	X
0260	Footwear (including accessories) .....	53	28 955	1 424	4.9	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	44	23 085	2 285	9.9	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	83	57 863	3 881	6.7	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	135	83 534	12 119	14.5	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	138	54 729	1 169	2.1	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	95	39 533	2 379	6.0	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	515	317 831	37 677	11.9	.3	X
0340	Furniture & sleep equipment .....	1 012	822 592	142 057	17.3	1.2	X
0360	Flooring & floor coverings .....	14	12 596	3 652	29.0	Z	X
0370	Computer hardware, software, & supplies .....	150	104 451	18 174	17.4	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 162	552 973	87 435	15.8	.7	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	1 097	767 726	61 422	8.0	.5	X
0420	Books .....	1 589	875 206	143 047	16.3	1.2	X
0440	Photographic equipment & supplies .....	51	31 123	908	2.9	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	1 391	800 558	71 671	9.0	.6	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	55	31 511	542	1.7	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	2 318	909 227	488 029	53.7	4.0	X
0580	Recreational vehicles, parts & accessories .....	14	41 017	15 614	38.1	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	206	107 520	14 155	13.2	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	256	130 786	34 832	26.6	.3	X
0640	Dimensional lumber & other building/structural materials & supplies .....	786	750 152	335 121	44.7	2.8	X
0670	Paint & sundries .....	62	31 081	2 497	8.0	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	29	22 824	12 458	54.6	.1	X
0720	Automotive fuels .....	123	166 940	28 560	17.1	.2	X
0730	Automotive lubricants (oil, greases, etc) .....	141	137 344	1 148	.8	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	40	41 434	3 092	7.5	Z	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	36	26 136	2 102	8.0	Z	X
0800	Pets, pet foods, & pet supplies .....	132	72 894	5 268	7.2	Z	X
0850	All other merchandise .....	16 820	9 223 079	6 822 708	74.0	56.4	X
9810	All other merchandise .....	1 776	1 492 278	251 401	16.8	2.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	2 686	1 488 237	236 046	15.9	2.0	X
<b>453991</b>	<b>Tobacco stores .....</b>	<b>3 884</b>	<b>X</b>	<b>3 068 352</b>	<b>X</b>	<b>100.0</b>	<b>69.9</b>
0100	Groceries & other foods for human consumption off the premises .....	1 447	1 293 221	100 038	7.7	3.3	45.4
0108	Bottled, canned, or packaged soft drinks .....	1 192	1 093 079	61 158	5.6	2.0	X
0113	All other foods (dry groceries, canned & bottled foods, candy, packaged snacks, bakery products, etc) .....	845	781 737	38 880	5.0	1.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) ..	227	216 588	11 288	5.2	.4	X
0130	Alcoholic drinks (served at this establishment) .....	14	7 840	927	11.8	Z	X
0140	Packaged liquor, wine, & beer .....	469	506 163	83 214	16.4	2.7	49.6
0141	Distilled spirits (including liquor, brandy, & liqueurs) .....	147	139 686	19 609	14.0	.6	X
0142	Wine .....	209	207 696	9 798	4.7	.3	X
0143	Beer & ale .....	400	455 018	53 807	11.8	1.8	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	3 884	3 068 352	2 649 739	86.4	86.4	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	322	277 346	8 239	3.0	.3	X
0180	Soaps, detergents, & household cleaners .....	107	67 460	764	1.1	Z	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	230	191 968	3 112	1.6	.1	X
0200	Men's wear .....	59	61 558	6 345	10.3	.2	X
0220	Women's, juniors', & misses' wear .....	27	14 852	411	2.8	Z	X
0260	Footwear (including accessories) .....	13	6 707	125	1.9	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	16	6 003	131	2.2	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	8	8 442	106	1.3	Z	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	25	14 698	198	1.3	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	26	10 259	820	8.0	Z	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	93	78 300	5 942	7.6	.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	154	179 188	9 263	5.2	.3	X
0420	Books .....	223	163 862	5 379	3.3	.2	X
0440	Photographic equipment & supplies .....	17	11 419	120	1.1	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	148	132 861	4 017	3.0	.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	28	17 306	177	1.0	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) .....	49	30 749	3 955	12.9	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	45	23 446	1 516	6.5	Z	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	10	11 632	1 361	11.7	Z	X
0670	Paint & sundries .....	16	8 027	130	1.6	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>453991</b>	<b>Tobacco stores—Con.</b>						
0720	Automotive fuels . . . . .	120	165 816	28 246	17.0	.9	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	141	137 344	1 148	.8	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	37	39 959	2 086	5.2	.1	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	7	11 696	138	1.2	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	89	60 031	4 276	7.1	.1	X
0850	All other merchandise . . . . .	1 254	925 516	78 152	8.4	2.5	56.6
0855	Greeting cards . . . . .	160	88 098	2 606	3.0	.1	X
0856	Magazines & newspapers . . . . .	881	616 306	39 955	6.5	1.3	X
0877	Souvenirs & novelty items . . . . .	511	384 285	33 174	8.6	1.1	X
0883	All other merchandise . . . . .	21	15 024	2 417	16.1	.1	X
9810	All other merchandise . . . . .	450	480 917	38 229	7.9	1.2	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	329	195 464	18 702	9.6	.6	X
<b>453998</b>	<b>All other miscellaneous store retailers (except tobacco stores) . . . . .</b>	<b>17 648</b>	<b>X</b>	<b>9 028 006</b>	<b>X</b>	<b>100.0</b>	<b>63.3</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	836	514 372	29 718	5.8	.3	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	246	218 651	13 673	6.3	.2	X
0140	Packaged liquor, wine, & beer . . . . .	62	107 653	20 610	19.1	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	80	122 257	18 547	15.2	.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	114	136 531	39 836	29.2	.4	52.2
0162	Nonprescription medicines . . . . .	19	11 894	263	2.2	Z	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	42	9 324	1 042	11.2	Z	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	31	20 851	5 750	27.6	.1	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	44	107 766	32 513	30.2	.4	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	23	8 082	268	3.3	Z	X
0180	Soaps, detergents, & household cleaners . . . . .	104	72 871	40 556	55.7	.4	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	1 460	803 845	199 126	24.8	2.2	X
0200	Men's wear . . . . .	279	106 741	11 496	10.8	.1	X
0220	Women's, juniors', & misses' wear . . . . .	260	105 599	12 196	11.5	.1	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	150	53 219	3 509	6.6	Z	X
0260	Footwear (including accessories) . . . . .	40	22 248	1 299	5.8	Z	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	28	17 082	2 154	12.6	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	75	49 421	3 775	7.6	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	135	83 534	12 119	14.5	.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	113	40 031	971	2.4	Z	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	91	38 628	2 368	6.1	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	489	307 572	36 857	12.0	.4	X
0340	Furniture & sleep equipment . . . . .	1 011	817 690	142 010	17.4	1.6	X
0360	Flooring & floor coverings . . . . .	14	12 596	3 652	29.0	Z	X
0370	Computer hardware, software, & supplies . . . . .	150	104 451	18 174	17.4	.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 069	474 673	81 493	17.2	.9	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	943	588 538	52 159	8.9	.6	X
0420	Books . . . . .	1 366	711 344	137 668	19.4	1.5	X
0440	Photographic equipment & supplies . . . . .	34	19 704	788	4.0	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 243	667 697	67 654	10.1	.7	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	27	14 205	365	2.6	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	2 269	878 478	484 074	55.1	5.4	48.7
0511	Trophies & plaques . . . . .	1 935	505 305	413 648	81.9	4.6	X
0521	All other sporting goods (including boats, bicycles, snowmobiles, go-carts, exercise/fitness equipment, etc) . . . . .	435	400 635	70 426	17.6	.8	X
0580	Recreational vehicles, parts & accessories . . . . .	14	41 017	15 614	38.1	.2	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	161	84 074	12 639	15.0	.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	246	119 154	33 471	28.1	.4	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	786	750 152	335 121	44.7	3.7	X
0670	Paint & sundries . . . . .	46	23 054	2 367	10.3	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	29	22 824	12 458	54.6	.1	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	29	14 440	1 964	13.6	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	43	12 863	992	7.7	Z	X
0850	All other merchandise . . . . .	15 566	8 297 563	6 744 556	81.3	74.7	53.1
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	18	10 269	2 415	23.5	Z	X
0856	Magazines & newspapers . . . . .	387	242 459	14 761	6.1	.2	X
0861	Antiques (items over 100 years old) . . . . .	1 013	410 548	91 233	22.2	1.0	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	2 422	1 046 395	697 851	66.7	7.7	X
0863	Art goods (including original pictures & sculptures) . . . . .	795	407 895	68 447	16.8	.8	X
0865	Telephones . . . . .	31	13 926	2 272	16.3	Z	X
0866	Ice . . . . .	161	46 900	30 119	64.2	.3	X
0867	Coins, medals, & other numismatic items . . . . .	584	481 428	327 337	68.0	3.6	X
0868	Stamps, autographs, & other philatelic materials & supplies . . . . .	380	171 113	36 769	21.5	.4	X
0869	Artists' materials & supplies . . . . .	1 655	970 765	830 550	85.6	9.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>453998</b>	<b>All other miscellaneous store retailers (except tobacco stores)—Con.</b>						
0850	All other merchandise—Con.						
0871	Religious goods, except books	923	493 206	263 533	53.4	2.9	X
0873	Monuments & grave markers	2 837	874 898	826 011	94.4	9.1	X
0874	Fireworks	301	133 257	120 062	90.1	1.3	X
0876	Pools, pool chemicals, & pool supplies & accessories	4 627	3 056 856	2 386 161	78.1	26.4	X
0877	Souvenirs & novelty items	1 715	798 068	232 357	29.1	2.6	X
0878	Seasonal decorations	2 179	1 190 954	504 301	42.3	5.6	X
0879	Artificial/silk flowers, plants, & trees	374	176 688	16 834	9.5	.2	X
0883	All other merchandise	778	506 493	291 876	57.6	3.2	X
9810	All other merchandise	1 326	1 011 361	213 172	21.1	2.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes	2 357	1 292 773	217 344	16.8	2.4	X
<b>454</b>	<b>Nonstore retailers</b>	<b>144 482</b>	<b>X</b>	<b>123 106 651</b>	<b>X</b>	<b>100.0</b>	<b>78.4</b>
0100	Groceries & other foods for human consumption off the premises	8 144	19 139 003	9 861 568	51.5	8.0	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	3 507	4 052 774	1 413 226	34.9	1.1	X
0130	Alcoholic drinks (served at this establishment)	7	9 345	8 351	89.4	Z	X
0140	Packaged liquor, wine, & beer	37	111 243	63 656	57.2	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	2 384	4 509 024	433 114	9.6	.4	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	3 433	19 855 014	11 483 825	57.8	9.3	X
0180	Soaps, detergents, & household cleaners	528	877 874	89 163	10.2	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	520	1 026 107	116 960	11.4	.1	X
0200	Men's wear	1 463	12 739 178	2 621 897	20.6	2.1	X
0220	Women's, juniors', & misses' wear	1 627	18 847 870	7 721 242	41.0	6.3	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	687	7 206 315	742 463	10.3	.6	X
0260	Footwear (including accessories)	1 015	16 751 928	1 549 182	9.2	1.3	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	507	675 010	264 994	39.3	.2	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	1 651	9 416 389	1 287 292	13.7	1.0	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	5 188	12 418 987	1 428 582	11.5	1.2	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	660	6 205 597	345 930	5.6	.3	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	1 405	13 725 929	1 178 491	8.6	1.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	2 258	16 806 133	4 051 132	24.1	3.3	X
0340	Furniture & sleep equipment	1 927	12 817 336	1 600 308	12.5	1.3	X
0360	Flooring & floor coverings	694	3 310 619	260 724	7.9	.2	X
0370	Computer hardware, software, & supplies	1 858	33 035 108	23 383 399	70.8	19.0	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	2 468	17 325 609	2 955 605	17.1	2.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	1 860	15 002 151	2 540 783	16.9	2.1	X
0420	Books	1 874	10 548 349	2 591 563	24.6	2.1	X
0440	Photographic equipment & supplies	185	4 772 788	121 118	2.5	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	1 822	13 123 088	1 584 218	12.1	1.3	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc)	539	2 267 666	247 484	10.9	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc)	1 645	11 771 672	2 193 393	18.6	1.8	X
0580	Recreational vehicles, parts & accessories	9	60 813	37 559	61.8	Z	X
0600	Hardware, tools, & plumbing & electrical supplies	1 538	8 317 209	995 963	12.0	.8	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc	1 150	7 808 264	1 138 206	14.6	.9	X
0640	Dimensional lumber & other building/structural materials & supplies	2 221	5 880 876	607 181	10.3	.5	X
0670	Paint & sundries	89	70 937	23 262	32.8	Z	X
0690	Wallpaper & other flexible wallcoverings	125	143 949	43 908	30.5	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes)	179	411 206	70 842	17.2	.1	X
0720	Automotive fuels	3 440	10 795 584	3 098 469	28.7	2.5	X
0730	Automotive lubricants (oil, greases, etc)	1 951	6 291 295	303 113	4.8	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories	1 680	8 047 859	1 680 264	20.9	1.4	X
0780	Household fuels (oil, LP gas, wood, & coal)	12 543	22 628 277	17 064 877	75.4	13.9	X
0800	Pets, pet foods, & pet supplies	143	389 247	240 752	61.9	.2	X
0850	All other merchandise	8 242	30 177 533	12 309 879	40.8	10.0	X
9810	All other merchandise	4 587	13 252 964	886 804	6.7	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes	10 604	26 399 510	2 465 909	9.3	2.0	X
<b>4541</b>	<b>Electronic shopping &amp; mail-order houses</b>	<b>10 013</b>	<b>X</b>	<b>79 018 305</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
0100	Groceries & other foods for human consumption off the premises	545	8 242 963	1 216 652	14.8	1.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	67	398 279	6 307	1.6	Z	X
0140	Packaged liquor, wine, & beer	18	74 674	56 279	75.4	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	107	560 345	127 801	22.8	.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4541</b>	<b>Electronic shopping &amp; mail-order houses—Con.</b>						
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	1 682	17 954 845	10 267 597	57.2	13.0	70.1
0161	Prescriptions . . . . .	314	7 835 475	7 420 005	94.7	9.4	X
0162	Nonprescription medicines . . . . .	202	2 170 764	199 354	9.2	.3	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	651	5 540 092	1 302 777	23.5	1.6	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	297	3 146 081	658 860	20.9	.8	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	387	4 528 390	619 460	13.7	.8	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	565	1 842 891	56 726	3.1	.1	X
0167	Hearing aids & supplies . . . . .	32	22 031	10 415	47.3	Z	X
0180	Soaps, detergents, & household cleaners . . . . .	185	614 900	43 344	7.0	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	160	560 081	79 941	14.3	.1	X
0200	Men's wear . . . . .	912	12 363 742	2 466 124	19.9	3.1	X
0220	Women's, juniors', & misses' wear . . . . .	990	18 379 245	7 583 059	41.3	9.6	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	496	7 098 478	720 901	10.2	.9	X
0260	Footwear (including accessories) . . . . .	657	16 471 676	1 416 638	8.6	1.8	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	372	629 678	249 557	39.6	.3	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	400	8 832 659	946 341	10.7	1.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	435	6 324 375	499 196	7.9	.6	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	435	5 995 507	311 062	5.2	.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	1 139	13 300 886	1 064 588	8.0	1.3	67.7
0321	Televisions . . . . .	873	5 652 339	254 537	4.5	.3	X
0324	Video recorders, cameras, & tapes . . . . .	525	11 256 446	810 051	7.2	1.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	1 574	15 969 737	3 626 303	22.7	4.6	70.2
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	1 041	11 437 487	887 025	7.8	1.1	X
0335	Records, tapes, & compact discs . . . . .	985	9 661 716	2 596 442	26.9	3.3	X
0337	Musical instruments, sheet music, & related items . . . . .	215	1 570 412	142 836	9.1	.2	X
0340	Furniture & sleep equipment . . . . .	947	11 790 709	936 156	7.9	1.2	X
0360	Flooring & floor coverings . . . . .	163	2 943 279	80 897	2.7	.1	X
0370	Computer hardware, software, & supplies . . . . .	1 298	32 265 910	22 949 995	71.1	29.0	39.7
0375	Computer & peripheral equipment . . . . .	809	24 828 301	15 722 637	63.3	19.9	X
0376	Prepackaged (off-the-shelf) computer software . . . . .	823	15 740 363	7 227 358	45.9	9.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 367	16 017 170	2 074 668	13.0	2.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 173	14 496 047	2 299 710	15.9	2.9	X
0420	Books . . . . .	1 298	9 561 152	1 806 546	18.9	2.3	X
0440	Photographic equipment & supplies . . . . .	118	4 710 338	101 520	2.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 361	12 444 723	1 254 649	10.1	1.6	69.2
0461	Toys (including wheel goods) . . . . .	998	8 914 272	808 434	9.1	1.0	X
0462	Games (including video & electronic games) . . . . .	384	2 180 085	81 693	3.7	.1	X
0463	Hobby goods . . . . .	500	6 884 491	364 517	5.3	.5	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	420	2 197 444	213 303	9.7	.3	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 284	11 299 599	1 954 845	17.3	2.5	60.3
0519	Boats, motors, boat parts & accessories . . . . .	135	1 908 089	169 487	8.9	.2	X
0522	All other sporting goods (including bicycles, snowmobiles, go-carts, parts & accessories, etc) . . . . .	1 206	11 249 936	1 785 358	15.9	2.3	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	356	7 086 354	788 521	11.1	1.0	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	361	6 781 768	835 767	12.3	1.1	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	66	1 012 538	55 734	5.5	.1	X
0670	Paint & sundries . . . . .	20	27 023	5 504	20.4	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	8	97 706	36 334	37.2	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	17	19 011	8 117	42.7	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	27	178 390	1 997	1.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	980	6 072 566	1 536 459	25.3	1.9	X
0800	Pets, pet foods, & pet supplies . . . . .	105	351 649	232 316	66.1	.3	X
0850	All other merchandise . . . . .	3 416	26 105 253	9 616 921	36.8	12.2	69.1
0851	Stationery & computer paper . . . . .	374	8 421 339	1 553 811	18.5	2.0	X
0852	School supplies . . . . .	207	1 940 548	195 571	10.1	.2	X
0853	Office supplies . . . . .	561	6 172 904	1 639 579	26.6	2.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	914	11 104 059	948 068	8.5	1.2	X
0855	Greeting cards . . . . .	241	2 027 617	302 188	14.9	.4	X
0856	Magazines & newspapers . . . . .	258	1 553 925	564 872	36.4	.7	X
0859	Luggage & leather goods . . . . .	754	6 553 415	248 252	3.8	.3	X
0861	Antiques (items over 100 years old) . . . . .	262	241 590	124 934	51.7	.2	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	642	5 182 872	1 755 153	33.9	2.2	X
0863	Art goods (including original pictures & sculptures) . . . . .	352	1 260 217	242 127	19.2	.3	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4541</b>	<b>Electronic shopping &amp; mail-order houses—Con.</b>						
0850	All other merchandise—Con.						
0877	Souvenirs & novelty items . . . . .	688	7 156 961	1 500 864	21.0	1.9	X
0879	Artificial/silk flowers, plants, & trees . . . . .	87	388 775	12 446	3.2	Z	X
0883	All other merchandise . . . . .	324	1 067 401	529 051	49.6	.7	X
9810	All other merchandise . . . . .	738	6 509 889	522 311	8.0	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 115	9 620 650	987 294	10.3	1.2	X
<b>45411</b>	<b>Electronic shopping &amp; mail-order houses . . . . .</b>	<b>10 013</b>	<b>X</b>	<b>79 018 305</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	545	8 242 963	1 216 652	14.8	1.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	67	398 279	6 307	1.6	Z	X
0140	Packaged liquor, wine, & beer . . . . .	18	74 674	56 279	75.4	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	107	560 345	127 801	22.8	.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	1 682	17 954 845	10 267 597	57.2	13.0	70.1
0161	Prescriptions . . . . .	314	7 835 475	7 420 005	94.7	9.4	X
0162	Nonprescription medicines . . . . .	202	2 170 764	199 354	9.2	.3	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	651	5 540 092	1 302 777	23.5	1.6	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	297	3 146 081	658 860	20.9	.8	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	387	4 528 390	619 460	13.7	.8	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	565	1 842 891	56 726	3.1	.1	X
0167	Hearing aids & supplies . . . . .	32	22 031	10 415	47.3	Z	X
0180	Soaps, detergents, & household cleaners . . . . .	185	614 900	43 344	7.0	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	160	560 081	79 941	14.3	.1	X
0200	Men's wear . . . . .	912	12 363 742	2 466 124	19.9	3.1	X
0220	Women's, juniors', & misses' wear . . . . .	990	18 379 245	7 583 059	41.3	9.6	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	496	7 098 478	720 901	10.2	.9	X
0260	Footwear (including accessories) . . . . .	657	16 471 676	1 416 638	8.6	1.8	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	372	629 678	249 557	39.6	.3	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	400	8 832 659	946 341	10.7	1.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	435	6 324 375	499 196	7.9	.6	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	435	5 995 507	311 062	5.2	.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	1 139	13 300 886	1 064 588	8.0	1.3	67.7
0321	Televisions . . . . .	873	5 652 339	254 537	4.5	.3	X
0324	Video recorders, cameras, & tapes . . . . .	525	11 256 446	810 051	7.2	1.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	1 574	15 969 737	3 626 303	22.7	4.6	70.2
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	1 041	11 437 487	887 025	7.8	1.1	X
0335	Records, tapes, & compact discs . . . . .	985	9 661 716	2 596 442	26.9	3.3	X
0337	Musical instruments, sheet music, & related items . . . . .	215	1 570 412	142 836	9.1	.2	X
0340	Furniture & sleep equipment . . . . .	947	11 790 709	936 156	7.9	1.2	X
0360	Flooring & floor coverings . . . . .	163	2 943 279	80 897	2.7	.1	X
0370	Computer hardware, software, & supplies . . . . .	1 298	32 265 910	22 949 995	71.1	29.0	39.7
0375	Computer & peripheral equipment . . . . .	809	24 828 301	15 722 637	63.3	19.9	X
0376	Prepackaged (off-the-shelf) computer software . . . . .	823	15 740 363	7 227 358	45.9	9.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 367	16 017 170	2 074 668	13.0	2.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 173	14 496 047	2 299 710	15.9	2.9	X
0420	Books . . . . .	1 298	9 561 152	1 806 546	18.9	2.3	X
0440	Photographic equipment & supplies . . . . .	118	4 710 338	101 520	2.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 361	12 444 723	1 254 649	10.1	1.6	69.2
0461	Toys (including wheel goods) . . . . .	998	8 914 272	808 434	9.1	1.0	X
0462	Games (including video & electronic games) . . . . .	384	2 180 085	81 693	3.7	.1	X
0463	Hobby goods . . . . .	500	6 884 491	364 517	5.3	.5	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	420	2 197 444	213 303	9.7	.3	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . . .	1 284	11 299 599	1 954 845	17.3	2.5	60.3
0519	Boats, motors, boat parts & accessories . . . . .	135	1 908 089	169 487	8.9	.2	X
0522	All other sporting goods (including bicycles, snowmobiles, go-carts, parts & accessories, etc) . . . . .	1 206	11 249 936	1 785 358	15.9	2.3	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	356	7 086 354	788 521	11.1	1.0	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	361	6 781 768	835 767	12.3	1.1	X
0640	Dimensional lumber & other building/structural materials & supplies . . . . .	66	1 012 538	55 734	5.5	.1	X
0670	Paint & sundries . . . . .	20	27 023	5 504	20.4	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	8	97 706	36 334	37.2	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	17	19 011	8 117	42.7	Z	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45411</b>	<b>Electronic shopping &amp; mail-order houses—Con.</b>						
0730	Automotive lubricants (oil, greases, etc) . . . . .	27	178 390	1 997	1.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	980	6 072 566	1 536 459	25.3	1.9	X
0800	Pets, pet foods, & pet supplies . . . . .	105	351 649	232 316	66.1	.3	X
0850	All other merchandise . . . . .	3 416	26 105 253	9 616 921	36.8	12.2	69.1
0851	Stationery & computer paper . . . . .	374	8 421 339	1 553 811	18.5	2.0	X
0852	School supplies . . . . .	207	1 940 548	195 571	10.1	.2	X
0853	Office supplies . . . . .	561	6 172 904	1 639 579	26.6	2.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	914	11 104 059	948 068	8.5	1.2	X
0855	Greeting cards . . . . .	241	2 027 617	302 188	14.9	.4	X
0856	Magazines & newspapers . . . . .	258	1 553 925	564 872	36.4	.7	X
0859	Luggage & leather goods . . . . .	754	6 553 415	248 252	3.8	.3	X
0861	Antiques (items over 100 years old) . . . . .	262	241 590	124 934	51.7	.2	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	642	5 182 872	1 755 153	33.9	2.2	X
0863	Art goods (including original pictures & sculptures) . . . . .	352	1 260 217	242 127	19.2	.3	X
0877	Souvenirs & novelty items . . . . .	688	7 156 961	1 500 864	21.0	1.9	X
0879	Artificial/silk flowers, plants, & trees . . . . .	87	388 775	12 446	3.2	Z	X
0883	All other merchandise . . . . .	324	1 067 401	529 051	49.6	.7	X
9810	All other merchandise . . . . .	738	6 509 889	522 311	8.0	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 115	9 620 650	987 294	10.3	1.2	X
<b>454110</b>	<b>Electronic shopping &amp; mail-order houses</b> . . . . .	<b>10 013</b>	<b>X</b>	<b>79 018 305</b>	<b>X</b>	<b>100.0</b>	<b>80.0</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	545	8 242 963	1 216 652	14.8	1.5	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	67	398 279	6 307	1.6	Z	X
0140	Packaged liquor, wine, & beer . . . . .	18	74 674	56 279	75.4	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	107	560 345	127 801	22.8	.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	1 682	17 954 845	10 267 597	57.2	13.0	70.1
0161	Prescriptions . . . . .	314	7 835 475	7 420 005	94.7	9.4	X
0162	Nonprescription medicines . . . . .	202	2 170 764	199 354	9.2	.3	X
0163	Vitamins, minerals, & other dietary supplements . . . . .	651	5 540 092	1 302 777	23.5	1.6	X
0164	Health aids (incl first-aid, foot, & eye/contact lens care products; prescription access; convalescent aids; orthopedic equip; artificial limbs) . . . . .	297	3 146 081	658 860	20.9	.8	X
0165	Cosmetics (including face cream, make-up, perfumes & colognes, etc) . . . . .	387	4 528 390	619 460	13.7	.8	X
0166	Other hygiene needs (including deodorants; hair & shaving products; oral, feminine, & baby hygiene needs; hand products; etc) . . . . .	565	1 842 891	56 726	3.1	.1	X
0167	Hearing aids & supplies . . . . .	32	22 031	10 415	47.3	Z	X
0180	Soaps, detergents, & household cleaners . . . . .	185	614 900	43 344	7.0	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) . . . . .	160	560 081	79 941	14.3	.1	X
0200	Men's wear . . . . .	912	12 363 742	2 466 124	19.9	3.1	X
0220	Women's, juniors', & misses' wear . . . . .	990	18 379 245	7 583 059	41.3	9.6	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) . . . . .	496	7 098 478	720 901	10.2	.9	X
0260	Footwear (including accessories) . . . . .	657	16 471 676	1 416 638	8.6	1.8	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) . . . . .	372	629 678	249 557	39.6	.3	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings . . . . .	400	8 832 659	946 341	10.7	1.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) . . . . .	435	6 324 375	499 196	7.9	.6	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) . . . . .	435	5 995 507	311 062	5.2	.4	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) . . . . .	1 139	13 300 886	1 064 588	8.0	1.3	67.7
0321	Televisions . . . . .	873	5 652 339	254 537	4.5	.3	X
0324	Video recorders, cameras, & tapes . . . . .	525	11 256 446	810 051	7.2	1.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) . . . . .	1 574	15 969 737	3 626 303	22.7	4.6	70.2
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) . . . . .	1 041	11 437 487	887 025	7.8	1.1	X
0335	Records, tapes, & compact discs . . . . .	985	9 661 716	2 596 442	26.9	3.3	X
0337	Musical instruments, sheet music, & related items . . . . .	215	1 570 412	142 836	9.1	.2	X
0340	Furniture & sleep equipment . . . . .	947	11 790 709	936 156	7.9	1.2	X
0360	Flooring & floor coverings . . . . .	163	2 943 279	80 897	2.7	.1	X
0370	Computer hardware, software, & supplies . . . . .	1 298	32 265 910	22 949 995	71.1	29.0	39.7
0375	Computer & peripheral equipment . . . . .	809	24 828 301	15 722 637	63.3	19.9	X
0376	Prepackaged (off-the-shelf) computer software . . . . .	823	15 740 363	7 227 358	45.9	9.1	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) . . . . .	1 367	16 017 170	2 074 668	13.0	2.6	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) . . . . .	1 173	14 496 047	2 299 710	15.9	2.9	X
0420	Books . . . . .	1 298	9 561 152	1 806 546	18.9	2.3	X
0440	Photographic equipment & supplies . . . . .	118	4 710 338	101 520	2.2	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	1 361	12 444 723	1 254 649	10.1	1.6	69.2
0461	Toys (including wheel goods) . . . . .	998	8 914 272	808 434	9.1	1.0	X
0462	Games (including video & electronic games) . . . . .	384	2 180 085	81 693	3.7	.1	X
0463	Hobby goods . . . . .	500	6 884 491	364 517	5.3	.5	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . . . .	420	2 197 444	213 303	9.7	.3	X

See footnotes at end of table.



**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>454110</b>	<b>Electronic shopping &amp; mail-order houses—Con.</b>						
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . .	1 284	11 299 599	1 954 845	17.3	2.5	60.3
0519	Boats, motors, boat parts & accessories . . . . .	135	1 908 089	169 487	8.9	.2	X
0522	All other sporting goods (including bicycles, snowmobiles, go-carts, parts & accessories, etc) . . . . .	1 206	11 249 936	1 785 358	15.9	2.3	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	356	7 086 354	788 521	11.1	1.0	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc . . . . .	361	6 781 768	835 767	12.3	1.1	X
0640	Dimensional lumber & other building/structural materials & supplies . . . .	66	1 012 538	55 734	5.5	.1	X
0670	Paint & sundries . . . . .	20	27 023	5 504	20.4	Z	X
0690	Wallpaper & other flexible wallcoverings . . . . .	8	97 706	36 334	37.2	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	17	19 011	8 117	42.7	Z	X
0730	Automotive lubricants (oil, greases, etc) . . . . .	27	178 390	1 997	1.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	980	6 072 566	1 536 459	25.3	1.9	X
0800	Pets, pet foods, & pet supplies . . . . .	105	351 649	232 316	66.1	.3	X
0850	All other merchandise . . . . .	3 416	26 105 253	9 616 921	36.8	12.2	69.1
0851	Stationery & computer paper . . . . .	374	8 421 339	1 553 811	18.5	2.0	X
0852	School supplies . . . . .	207	1 940 548	195 571	10.1	.2	X
0853	Office supplies . . . . .	561	6 172 904	1 639 579	26.6	2.1	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc) . . . . .	914	11 104 059	948 068	8.5	1.2	X
0855	Greeting cards . . . . .	241	2 027 617	302 188	14.9	.4	X
0856	Magazines & newspapers . . . . .	258	1 553 925	564 872	36.4	.7	X
0859	Luggage & leather goods . . . . .	754	6 553 415	248 252	3.8	.3	X
0861	Antiques (items over 100 years old) . . . . .	262	241 590	124 934	51.7	.2	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply) . . . . .	642	5 182 872	1 755 153	33.9	2.2	X
0863	Art goods (including original pictures & sculptures) . . . . .	352	1 260 217	242 127	19.2	.3	X
0877	Souvenirs & novelty items . . . . .	688	7 156 961	1 500 864	21.0	1.9	X
0879	Artificial/silk flowers, plants, & trees . . . . .	87	388 775	12 446	3.2	Z	X
0883	All other merchandise . . . . .	324	1 067 401	529 051	49.6	.7	X
9810	All other merchandise . . . . .	738	6 509 889	522 311	8.0	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 115	9 620 650	987 294	10.3	1.2	X
<b>4542</b>	<b>Vending machine operators . . . . .</b>	<b>7 070</b>	<b>X</b>	<b>6 884 497</b>	<b>X</b>	<b>100.0</b>	<b>73.5</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	4 702	5 849 478	4 895 094	83.7	71.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	3 363	3 456 367	1 329 482	38.5	19.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	1 867	3 091 991	271 232	8.8	3.9	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	310	493 362	19 486	4.0	.3	X
0180	Soaps, detergents, & household cleaners . . . . .	16	18 209	1 124	6.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	9	26 118	24 129	92.4	.4	X
0850	All other merchandise . . . . .	471	270 938	106 151	39.2	1.5	60.7
0856	Magazines & newspapers . . . . .	205	57 046	39 681	69.6	.6	X
0877	Souvenirs & novelty items . . . . .	275	209 668	60 339	28.8	.9	X
0883	All other merchandise . . . . .	41	16 404	6 131	37.4	.1	X
9810	All other merchandise . . . . .	529	579 314	48 776	8.4	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	735	1 144 413	186 647	16.3	2.7	69.1
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) . . . . .	451	704 244	124 809	17.7	1.8	X
9967	All other nonmerchandise receipts . . . . .	381	579 272	61 838	10.7	.9	X
<b>45421</b>	<b>Vending machine operators . . . . .</b>	<b>7 070</b>	<b>X</b>	<b>6 884 497</b>	<b>X</b>	<b>100.0</b>	<b>73.5</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	4 702	5 849 478	4 895 094	83.7	71.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	3 363	3 456 367	1 329 482	38.5	19.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	1 867	3 091 991	271 232	8.8	3.9	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	310	493 362	19 486	4.0	.3	X
0180	Soaps, detergents, & household cleaners . . . . .	16	18 209	1 124	6.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	9	26 118	24 129	92.4	.4	X
0850	All other merchandise . . . . .	471	270 938	106 151	39.2	1.5	60.7
0856	Magazines & newspapers . . . . .	205	57 046	39 681	69.6	.6	X
0877	Souvenirs & novelty items . . . . .	275	209 668	60 339	28.8	.9	X
0883	All other merchandise . . . . .	41	16 404	6 131	37.4	.1	X
9810	All other merchandise . . . . .	529	579 314	48 776	8.4	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	735	1 144 413	186 647	16.3	2.7	69.1
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) . . . . .	451	704 244	124 809	17.7	1.8	X
9967	All other nonmerchandise receipts . . . . .	381	579 272	61 838	10.7	.9	X
<b>454210</b>	<b>Vending machine operators . . . . .</b>	<b>7 070</b>	<b>X</b>	<b>6 884 497</b>	<b>X</b>	<b>100.0</b>	<b>73.5</b>
0100	Groceries & other foods for human consumption off the premises . . . . .	4 702	5 849 478	4 895 094	83.7	71.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) . . . . .	3 363	3 456 367	1 329 482	38.5	19.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) . . . . .	1 867	3 091 991	271 232	8.8	3.9	X
0160	Drugs, health aids, & beauty aids (including cosmetics) . . . . .	310	493 362	19 486	4.0	.3	X
0180	Soaps, detergents, & household cleaners . . . . .	16	18 209	1 124	6.2	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) . . . . .	9	26 118	24 129	92.4	.4	X
0850	All other merchandise . . . . .	471	270 938	106 151	39.2	1.5	60.7
0856	Magazines & newspapers . . . . .	205	57 046	39 681	69.6	.6	X
0877	Souvenirs & novelty items . . . . .	275	209 668	60 339	28.8	.9	X
0883	All other merchandise . . . . .	41	16 404	6 131	37.4	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>454210</b>	<b>Vending machine operators—Con.</b>						
9810	All other merchandise .....	529	579 314	48 776	8.4	.7	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	735	1 144 413	186 647	16.3	2.7	69.1
9913	Receipts from coin-operated amusement machines (excluding receipts from coin-operated machines operated by others) .....	451	704 244	124 809	17.7	1.8	X
9967	All other nonmerchandise receipts .....	381	579 272	61 838	10.7	.9	X
<b>4543</b>	<b>Direct selling establishments</b>	<b>*27 399</b>	<b>X</b>	<b>*37 203 849</b>	<b>X</b>	<b>100.0</b>	<b>76.1</b>
0100	Groceries & other foods for human consumption off the premises .....	2 897	5 046 562	3 749 822	74.3	10.1	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	77	198 128	77 437	39.1	.2	X
0140	Packaged liquor, wine, & beer .....	19	36 569	7 377	20.2	Z	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	410	856 688	34 081	4.0	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	1 441	1 406 807	1 196 742	85.1	3.2	X
0180	Soaps, detergents, & household cleaners .....	327	244 765	44 695	18.3	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	360	466 026	37 019	7.9	.1	X
0200	Men's wear .....	551	375 436	155 773	41.5	.4	X
0220	Women's, juniors', & misses' wear .....	634	459 934	137 439	29.9	.4	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	191	107 837	21 562	20.0	.1	X
0260	Footwear (including accessories) .....	358	280 252	132 544	47.3	.4	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	135	45 332	15 437	34.1	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 251	583 730	340 951	58.1	.9	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	4 753	6 094 612	929 386	15.2	2.5	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	225	210 090	34 868	16.6	.1	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	266	425 043	113 903	26.8	.3	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	682	835 984	424 809	50.8	1.1	X
0340	Furniture & sleep equipment .....	980	1 026 627	664 152	64.7	1.8	X
0360	Flooring & floor coverings .....	529	366 928	179 786	49.0	.5	X
0370	Computer hardware, software, & supplies .....	560	769 198	433 404	56.3	1.2	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 099	1 308 027	880 896	67.3	2.4	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	684	505 376	240 896	47.7	.6	X
0420	Books .....	576	987 197	785 017	79.5	2.1	X
0440	Photographic equipment & supplies .....	67	62 450	19 598	31.4	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	452	652 247	305 440	46.8	.8	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	119	70 222	34 181	48.7	.1	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	361	472 073	238 548	50.5	.6	X
0580	Recreational vehicles, parts & accessories .....	8	8 285	618	7.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	1 182	1 230 855	207 442	16.9	.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	789	1 026 496	302 439	29.5	.8	X
0640	Dimensional lumber & other building/structural materials & supplies .....	2 155	4 868 338	551 447	11.3	1.5	X
0670	Paint & sundries .....	69	43 914	17 758	40.4	Z	X
0690	Wallpaper & other flexible wallcoverings .....	117	46 243	7 574	16.4	Z	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	162	392 195	62 725	16.0	.2	X
0720	Automotive fuels .....	3 438	10 795 146	3 098 359	28.7	8.3	X
0730	Automotive lubricants (oil, greases, etc) .....	1 924	6 112 905	301 116	4.9	.8	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	700	1 975 293	143 805	7.3	.4	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	12 543	22 628 277	17 064 877	75.4	45.9	X
0800	Pets, pet foods, & pet supplies .....	38	57 598	8 436	22.4	Z	X
0850	All other merchandise .....	4 355	3 801 342	2 586 807	68.1	7.0	X
9810	All other merchandise .....	3 320	6 163 761	315 717	5.1	.8	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	8 754	15 634 447	1 291 968	8.3	3.5	X
<b>45431</b>	<b>Fuel dealers</b>	<b>12 532</b>	<b>X</b>	<b>22 622 249</b>	<b>X</b>	<b>100.0</b>	<b>76.2</b>
0100	Groceries & other foods for human consumption off the premises .....	261	1 067 280	48 803	4.6	.2	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	205	687 707	16 038	2.3	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	3 079	5 066 630	185 090	3.7	.8	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	8	43 389	14 953	34.5	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	465	861 852	48 567	5.6	.2	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	286	734 693	104 746	14.3	.5	X
0640	Dimensional lumber & other building/structural materials & supplies .....	1 945	4 646 415	368 792	7.9	1.6	67.0
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	1 809	4 391 074	340 441	7.8	1.5	X
0664	All other building/structural materials & supplies .....	245	507 196	28 351	5.6	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	143	376 621	61 934	16.4	.3	X
0720	Automotive fuels .....	3 438	10 795 146	3 098 359	28.7	13.7	X
0730	Automotive lubricants (oil, greases, etc) .....	1 924	6 112 905	301 116	4.9	1.3	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	623	1 863 218	75 507	4.1	.3	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	12 532	22 622 249	17 063 886	75.4	75.4	70.3
0781	LP gas (bulk & bottled) .....	7 693	12 263 233	7 865 815	64.1	34.8	X
0782	Kerosene .....	3 332	9 195 968	535 902	5.8	2.4	X
0783	No. 2 distillate fuel oil .....	5 814	14 146 075	7 747 439	54.8	34.2	X
0784	Other distillate fuel oil (nos. 1 & 4) .....	1 519	4 570 133	657 457	14.4	2.9	X
0785	Residual fuel oil (nos. 5 & 6) .....	288	1 031 545	129 740	12.6	.6	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>45431</b>	<b>Fuel dealers—Con.</b>						
0780	Household fuels (oil, LP gas, wood, & coal)—Con.						
0786	Coal .....	246	323 578	52 787	16.3	.2	X
0787	Wood .....	173	49 102	38 971	79.4	.2	X
0788	Other household fuels .....	169	386 400	35 775	9.3	.2	X
0800	Pets, pet foods, & pet supplies .....	11	20 329	959	4.7	Z	X
0850	All other merchandise .....	79	232 229	19 367	8.3	.1	50.3
0866	Ice .....	62	186 296	10 135	5.4	Z	X
0883	All other merchandise .....	17	45 933	9 232	20.1	Z	X
9810	All other merchandise .....	2 728	5 597 163	237 685	4.2	1.1	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	6 712	13 637 704	975 478	7.2	4.3	66.4
9904	Labor charges for work performed by this establishment .....	6 219	12 848 117	629 685	4.9	2.8	X
9978	All other nonmerchandise receipts (including receipts from customers for parts installed in repair, & charges for delivery, storage, etc) .....	4 624	8 724 944	345 793	4.0	1.5	X
<b>454311</b>	<b>Heating oil dealers .....</b>	<b>5 657</b>	<b>X</b>	<b>13 866 783</b>	<b>X</b>	<b>100.0</b>	<b>74.1</b>
0100	Groceries & other foods for human consumption off the premises .....	190	839 337	36 124	4.3	.3	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	162	540 763	11 997	2.2	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	135	866 004	40 472	4.7	.3	X
0600	Hardware, tools, & plumbing & electrical supplies .....	185	456 637	24 178	5.3	.2	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	141	452 719	53 463	11.8	.4	X
0640	Dimensional lumber & other building/structural materials & supplies .....	1 103	3 443 870	302 050	8.8	2.2	62.6
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	1 075	3 329 308	283 958	8.5	2.0	X
0664	All other building/structural materials & supplies .....	71	280 588	18 092	6.4	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	93	310 008	57 969	18.7	.4	X
0720	Automotive fuels .....	2 672	9 268 593	2 722 269	29.4	19.6	X
0730	Automotive lubricants (oil, greases, etc) .....	1 631	5 369 512	281 319	5.2	2.0	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	485	1 577 379	63 772	4.0	.5	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	5 657	13 866 783	9 472 514	68.3	68.3	67.2
0781	LP gas (bulk & bottled) .....	1 061	3 598 769	523 028	14.5	3.8	X
0782	Kerosene .....	3 061	8 606 804	519 918	6.0	3.7	X
0783	No. 2 distillate fuel oil .....	5 455	13 336 797	7 627 383	57.2	55.0	X
0784	Other distillate fuel oil (nos. 1 & 4) .....	1 413	4 258 505	644 410	15.1	4.6	X
0785	Residual fuel oil (nos. 5 & 6) .....	272	963 771	125 179	13.0	.9	X
0786	Coal .....	165	270 484	8 397	3.1	.1	X
0787	Wood .....	10	6 724	402	6.0	Z	X
0788	Other household fuels .....	130	337 954	23 797	7.0	.2	X
0800	Pets, pet foods, & pet supplies .....	10	20 252	944	4.7	Z	X
0850	All other merchandise .....	54	178 404	15 952	8.9	.1	46.0
0866	Ice .....	43	137 517	7 546	5.5	.1	X
0883	All other merchandise .....	12	40 887	8 406	20.6	.1	X
9810	All other merchandise .....	619	2 285 359	124 152	5.4	.9	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	2 435	7 638 073	649 554	8.5	4.7	60.0
9904	Labor charges for work performed by this establishment .....	2 201	7 078 880	444 087	6.3	3.2	X
9978	All other nonmerchandise receipts (including receipts from customers for parts installed in repair, & charges for delivery, storage, etc) .....	1 414	4 116 520	205 467	5.0	1.5	X
<b>454312</b>	<b>Liquefied petroleum gas (bottled gas) dealers .....</b>	<b>6 623</b>	<b>X</b>	<b>8 657 339</b>	<b>X</b>	<b>100.0</b>	<b>79.3</b>
0100	Groceries & other foods for human consumption off the premises .....	71	227 943	12 679	5.6	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	43	146 944	4 041	2.8	Z	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	2 944	4 200 626	144 618	3.4	1.7	X
0600	Hardware, tools, & plumbing & electrical supplies .....	280	405 215	24 389	6.0	.3	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	133	277 465	49 877	18.0	.6	X
0640	Dimensional lumber & other building/structural materials & supplies .....	827	1 198 516	65 555	5.5	.8	77.0
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	725	1 059 112	55 924	5.3	.6	X
0664	All other building/structural materials & supplies .....	166	224 415	9 631	4.3	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	50	66 613	3 965	6.0	Z	X
0720	Automotive fuels .....	764	1 525 342	375 908	24.6	4.3	X
0730	Automotive lubricants (oil, greases, etc) .....	293	743 393	19 797	2.7	.2	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	134	285 032	11 662	4.1	.1	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	6 623	8 657 339	7 497 922	86.6	86.6	75.6
0781	LP gas (bulk & bottled) .....	6 623	8 657 339	7 341 017	84.8	84.8	X
0782	Kerosene .....	267	587 369	15 948	2.7	.2	X
0783	No. 2 distillate fuel oil .....	357	807 483	119 804	14.8	1.4	X
0784	Other distillate fuel oil (nos. 1 & 4) .....	103	309 960	12 755	4.1	.1	X
0785	Residual fuel oil (nos. 5 & 6) .....	16	67 774	4 561	6.7	.1	X
0788	Other household fuels .....	15	38 278	3 436	9.0	Z	X
0850	All other merchandise .....	23	53 532	3 387	6.3	Z	62.3
0866	Ice .....	20	48 779	2 589	5.3	Z	X
9810	All other merchandise .....	2 100	3 309 420	113 142	3.4	1.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	4 238	5 988 178	324 514	5.4	3.7	75.2
9904	Labor charges for work performed by this establishment .....	3 994	5 761 731	184 612	3.2	2.1	X
9978	All other nonmerchandise receipts (including receipts from customers for parts installed in repair, & charges for delivery, storage, etc) .....	3 191	4 602 718	139 902	3.0	1.6	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>454319</b>	<b>Other fuel dealers</b> .....	<b>252</b>	<b>X</b>	<b>98 127</b>	<b>X</b>	<b>100.0</b>	<b>79.9</b>
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	12	4 509	1 406	31.2	1.4	X
0640	Dimensional lumber & other building/structural materials & supplies ....	15	4 029	1 187	29.5	1.2	27.9
0662	Heating & HVAC units, ductwork, heating stoves (wood, kerosene, & oil), & prefabricated fireplaces .....	9	2 654	559	21.1	.6	X
0664	All other building/structural materials & supplies .....	8	2 193	628	28.6	.6	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	252	98 127	93 450	95.2	95.2	39.4
0781	LP gas (bulk & bottled) .....	10	7 125	1 770	24.8	1.8	X
0786	Coal .....	78	48 695	43 998	90.4	44.8	X
0787	Wood .....	162	42 234	38 560	91.3	39.3	X
0788	Other household fuels .....	24	10 168	8 542	84.0	8.7	X
9810	All other merchandise .....	9	2 384	391	16.4	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	39	11 453	1 410	12.3	1.4	72.9
9904	Labor charges for work performed by this establishment .....	24	7 506	986	13.1	1.0	X
9978	All other nonmerchandise receipts (including receipts from customers for parts installed in repair, & charges for delivery, storage, etc) .....	20	5 706	424	7.4	.4	X
<b>45439</b>	<b>Other direct selling establishments</b> .....	<b>'14 867</b>	<b>X</b>	<b>'14 581 600</b>	<b>X</b>	<b>100.0</b>	<b>76.0</b>
0100	Groceries & other foods for human consumption off the premises .....	2 636	3 979 282	3 701 019	93.0	25.4	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	77	198 128	77 437	39.1	.5	X
0140	Packaged liquor, wine, & beer .....	19	36 569	7 377	20.2	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	205	168 981	18 043	10.7	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	1 440	1 403 897	1 196 714	85.2	8.2	X
0180	Soaps, detergents, & household cleaners .....	323	241 187	44 660	18.5	.3	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	355	459 392	36 983	8.1	.3	X
0200	Men's wear .....	551	375 436	155 773	41.5	1.1	X
0220	Women's, juniors', & misses' wear .....	634	459 934	137 439	29.9	.9	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	191	107 837	21 562	20.0	.1	X
0260	Footwear (including accessories) .....	356	276 839	132 522	47.9	.9	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	135	45 332	15 437	34.1	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 251	583 730	340 951	58.4	2.3	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	1 674	1 027 982	744 296	72.4	5.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	225	210 090	34 868	16.6	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	266	425 043	113 903	26.8	.8	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	681	835 289	424 794	50.9	2.9	X
0340	Furniture & sleep equipment .....	979	1 025 771	664 058	64.7	4.6	X
0360	Flooring & floor coverings .....	529	366 928	179 786	49.0	1.2	X
0370	Computer hardware, software, & supplies .....	560	769 198	433 404	56.3	3.0	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 094	1 297 044	880 175	67.9	6.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	684	505 376	240 896	47.7	1.7	X
0420	Books .....	576	987 197	785 017	79.5	5.4	X
0440	Photographic equipment & supplies .....	67	62 450	19 598	31.4	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	450	649 143	305 422	47.1	2.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	119	70 222	34 181	48.7	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ....	353	428 684	223 595	52.2	1.5	X
0580	Recreational vehicles, parts & accessories .....	8	8 285	618	7.5	.7	X
0600	Hardware, tools, & plumbing & electrical supplies .....	717	369 003	158 875	43.1	1.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. ....	503	291 803	197 693	67.7	1.4	X
0640	Dimensional lumber & other building/structural materials & supplies ....	210	221 923	182 655	82.3	1.3	X
0670	Paint & sundries .....	69	43 914	17 758	40.4	.1	X
0690	Wallpaper & other flexible wallcoverings .....	117	46 243	7 574	16.4	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	19	15 574	791	5.1	.Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	77	112 075	68 298	60.9	.5	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	11	6 028	991	16.4	.Z	X
0800	Pets, pet foods, & pet supplies .....	27	17 269	7 477	43.3	.1	X
0850	All other merchandise .....	4 276	3 569 113	2 567 440	71.9	17.6	X
9810	All other merchandise .....	592	566 598	78 032	13.8	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	2 042	1 996 743	316 490	15.9	2.2	X
<b>454390</b>	<b>Other direct selling establishments</b> .....	<b>'14 867</b>	<b>X</b>	<b>'14 581 600</b>	<b>X</b>	<b>100.0</b>	<b>76.0</b>
0100	Groceries & other foods for human consumption off the premises .....	2 636	3 979 282	3 701 019	93.0	25.4	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream) .....	77	198 128	77 437	39.1	.5	X
0140	Packaged liquor, wine, & beer .....	19	36 569	7 377	20.2	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others) .....	205	168 981	18 043	10.7	.1	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	1 440	1 403 897	1 196 714	85.2	8.2	X
0180	Soaps, detergents, & household cleaners .....	323	241 187	44 660	18.5	.3	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	355	459 392	36 983	8.1	.3	X
0200	Men's wear .....	551	375 436	155 773	41.5	1.1	X
0220	Women's, juniors', & misses' wear .....	634	459 934	137 439	29.9	.9	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	191	107 837	21 562	20.0	.1	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>454390</b>	<b>Other direct selling establishments—Con.</b>						
0260	Footwear (including accessories) .....	356	276 839	132 522	47.9	.9	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	135	45 332	15 437	34.1	.1	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 251	583 730	340 951	58.4	2.3	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	1 674	1 027 982	744 296	72.4	5.1	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	225	210 090	34 868	16.6	.2	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	266	425 043	113 903	26.8	.8	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	681	835 289	424 794	50.9	2.9	X
0340	Furniture & sleep equipment .....	979	1 025 771	664 058	64.7	4.6	X
0360	Flooring & floor coverings .....	529	366 928	179 786	49.0	1.2	X
0370	Computer hardware, software, & supplies .....	560	769 198	433 404	56.3	3.0	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	1 094	1 297 044	880 175	67.9	6.0	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	684	505 376	240 896	47.7	1.7	X
0420	Books .....	576	987 197	785 017	79.5	5.4	X
0440	Photographic equipment & supplies .....	67	62 450	19 598	31.4	.1	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	450	649 143	305 422	47.1	2.1	X
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) ..	119	70 222	34 181	48.7	.2	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	353	428 684	223 595	52.2	1.5	X
0580	Recreational vehicles, parts & accessories .....	8	8 285	618	7.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies .....	717	369 003	158 875	43.1	1.1	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc .....	503	291 803	197 693	67.7	1.4	X
0640	Dimensional lumber & other building/structural materials & supplies ..	210	221 923	182 655	82.3	1.3	X
0670	Paint & sundries .....	69	43 914	17 758	40.4	.1	X
0690	Wallpaper & other flexible wallcoverings .....	117	46 243	7 574	16.4	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) .....	19	15 574	791	5.1	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories .....	77	112 075	68 298	60.9	.5	X
0780	Household fuels (oil, LP gas, wood, & coal) .....	11	6 028	991	16.4	Z	X
0800	Pets, pet foods, & pet supplies .....	27	17 269	7 477	43.3	.1	X
0850	All other merchandise .....	4 276	3 569 113	2 567 440	71.9	17.6	X
9810	All other merchandise .....	592	566 598	78 032	13.8	.5	X
9900	Nonmerchandise receipts, excluding sales & other taxes .....	2 042	1 996 743	316 490	15.9	2.2	X
<b>4543901</b>	<b>Direct selling, furniture, home furnishings, electronics, &amp; appl</b>	<b>4 284</b>	<b>X</b>	<b>3 617 293</b>	<b>X</b>	<b>100.0</b>	<b>90.0</b>
0100	Groceries & other foods for human consumption off the premises .....	16	10 080	987	9.8	Z	X
0160	Drugs, health aids, & beauty aids (including cosmetics) .....	12	11 822	3 616	30.6	.1	X
0180	Soaps, detergents, & household cleaners .....	32	16 951	2 745	16.2	.1	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc) .....	13	8 524	539	6.3	Z	X
0200	Men's wear .....	21	7 348	613	8.3	Z	X
0220	Women's, juniors', & misses' wear .....	27	88 789	1 781	2.0	Z	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories) .....	11	14 115	4 522	32.0	.1	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....	32	14 710	1 562	10.6	Z	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings .....	1 147	536 598	332 560	62.0	9.2	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....	1 495	773 420	676 463	87.5	18.7	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances) .....	70	49 303	9 680	19.6	.3	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories) .....	176	254 788	55 428	21.8	1.5	39.2
0321	Televisions .....	174	252 902	50 686	20.0	1.4	X
0324	Video recorders, cameras, & tapes .....	70	107 283	4 742	4.4	.1	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc) .....	227	356 557	215 487	60.4	6.0	47.8
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip) .....	199	299 709	142 341	47.5	3.9	X
0335	Records, tapes, & compact discs .....	12	13 685	299	2.2	Z	X
0337	Musical instruments, sheet music, & related items .....	25	50 437	72 847	100.0	2.0	X
0340	Furniture & sleep equipment .....	781	759 970	621 989	81.8	17.2	X
0360	Flooring & floor coverings .....	504	346 427	176 214	50.9	4.9	X
0370	Computer hardware, software, & supplies .....	338	461 360	364 529	79.0	10.1	79.9
0375	Computer & peripheral equipment .....	277	423 678	301 779	71.2	8.3	X
0376	Prepackaged (off-the-shelf) computer software .....	182	249 868	62 750	25.1	1.7	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc) .....	688	1 021 897	802 214	78.5	22.2	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc) ..	35	123 369	3 918	3.2	.1	X
0440	Photographic equipment & supplies .....	39	24 440	18 506	75.7	.5	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles) .....	32	17 745	980	5.5	Z	64.4
0461	Toys (including wheel goods) .....	32	17 745	917	5.2	Z	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) ..	30	112 188	3 439	3.1	.1	16.1
0522	All other sporting goods (including bicycles, snowmobiles, go-carts, parts & accessories, etc) .....	27	99 835	2 378	2.4	.1	X
0600	Hardware, tools, & plumbing & electrical supplies .....	122	156 230	13 551	8.7	.4	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4543901</b>	<b>Direct selling, furniture, home furnishings, electronics, &amp; appl—Con.</b>						
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc.	66	58 408	13 145	22.5	.4	X
0640	Dimensional lumber & other building/structural materials & supplies	61	39 967	18 775	47.0	.5	X
0670	Paint & sundries	26	18 743	1 669	8.9	Z	X
0690	Wallpaper & other flexible wallcoverings	98	36 438	2 335	6.4	.1	X
0740	Automotive tires, tubes, batteries, parts, & accessories	35	36 757	1 916	5.2	.1	X
0850	All other merchandise	422	377 981	138 450	36.6	3.8	69.0
0851	Stationery & computer paper	23	22 976	2 368	10.3	.1	X
0853	Office supplies	53	61 188	18 137	29.6	.5	X
0854	Office equipment (including fax machines, phones, copying machines, calculating machines, etc.)	132	156 758	79 900	51.0	2.2	X
0855	Greeting cards	19	8 160	2 513	30.8	.1	X
0859	Luggage & leather goods	16	11 203	163	1.5	Z	X
0861	Antiques (items over 100 years old)	43	28 937	2 390	8.3	.1	X
0862	Collectibles (items which are old, but less than 100 years old & limited in supply)	56	38 793	4 195	10.8	.1	X
0863	Art goods (including original pictures & sculptures)	153	78 437	12 709	16.2	.4	X
0877	Souvenirs & novelty items	21	36 659	2 498	6.8	.1	X
0879	Artificial/silk flowers, plants, & trees	43	20 957	3 646	17.4	.1	X
0883	All other merchandise	25	16 191	9 920	61.3	.3	X
9810	All other merchandise	206	105 688	13 286	12.6	.4	X
9900	Nonmerchandise receipts, excluding sales & other taxes	800	644 313	116 206	18.0	3.2	X
<b>4543902</b>	<b>Direct selling, books, periodicals, videos, &amp; compact discs</b>	<b>1 263</b>	<b>X</b>	<b>1 751 884</b>	<b>X</b>	<b>100.0</b>	<b>77.0</b>
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	42	138 162	54 076	39.1	3.1	25.1
0321	Televisions	10	24 859	1 713	6.9	.1	X
0324	Video recorders, cameras, & tapes	32	113 303	52 363	46.2	3.0	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	222	281 237	169 482	60.3	9.7	27.2
0331	Audio equip, components, parts, & access (incl radios, stereos, tape recorders & players, CD players, & oth sound reinforcement & recording equip)	11	23 430	5 282	22.5	.3	X
0335	Records, tapes, & compact discs	222	281 237	152 979	54.4	8.7	X
0337	Musical instruments, sheet music, & related items	16	44 729	11 221	25.1	.6	X
0370	Computer hardware, software, & supplies	18	18 394	4 236	23.0	.2	58.7
0376	Prepackaged (off-the-shelf) computer software	16	14 266	4 019	28.2	.2	X
0420	Books	364	868 596	773 475	89.0	44.2	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	24	215 053	5 352	2.5	.3	75.5
0462	Games (including video & electronic games)	20	213 529	5 139	2.4	.3	X
0850	All other merchandise	771	976 997	731 504	74.9	41.8	50.5
0855	Greeting cards	12	8 672	331	3.8	Z	X
0856	Magazines & newspapers	763	970 985	730 427	75.2	41.7	X
9810	All other merchandise	48	65 602	5 447	8.3	.3	X
9900	Nonmerchandise receipts, excluding sales & other taxes	51	77 680	6 579	8.5	.4	X
<b>4543903</b>	<b>Direct selling, other merchandise</b>	<b>9 320</b>	<b>X</b>	<b>19 212 423</b>	<b>X</b>	<b>100.0</b>	<b>70.3</b>
0100	Groceries & other foods for human consumption off the premises	2 615	3 967 100	3 699 903	93.3	40.2	X
0120	Meals, unpackaged snacks, sandwiches, & nonalcoholic beverages (including soup & salad bars, party platters, & hand-dipped ice cream)	74	196 922	77 292	39.3	.8	X
0140	Packaged liquor, wine, & beer	19	36 569	7 377	20.2	.1	X
0150	Cigars, cigarettes, tobacco, & smokers' accessories (excluding sales from vending machines operated by others)	205	168 981	18 043	10.7	.2	X
0160	Drugs, health aids, & beauty aids (including cosmetics)	1 428	1 392 075	1 193 098	85.7	13.0	X
0180	Soaps, detergents, & household cleaners	286	223 866	41 913	18.7	.5	X
0190	Paper & related products (including paper towels, toilet tissue, wraps, bags, foils, etc)	342	450 868	36 444	8.1	.4	X
0200	Men's wear	530	368 088	155 160	42.2	1.7	X
0220	Women's, juniors', & misses' wear	607	371 145	135 658	36.6	1.5	X
0240	Children's wear (including boys' (sizes 2 to 7 & 8 to 20), girls' (sizes 4 to 6x & 7 to 14), & infants' & toddlers' clothing & accessories)	179	93 720	17 040	18.2	.2	X
0260	Footwear (including accessories)	356	276 839	132 522	47.9	1.4	X
0270	Sewing, knitting, & needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)	103	30 622	13 875	45.3	.2	X
0280	Curtains, draperies, blinds, slipcovers, & bed & table coverings	104	47 132	8 391	17.8	.1	X
0300	Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)	179	254 562	67 833	26.6	.7	X
0310	Small electric appliances (including mixers, blenders, can openers, toasters, frypans, & personal care appliances)	155	160 787	25 188	15.7	.3	X
0320	Televisions, video recorders, video cameras, video tapes, etc (including parts & accessories)	48	32 093	4 399	13.7	Z	X
0330	Audio equipment & musical instruments & supplies (including radios, stereos, CDs, sheet music, etc)	232	197 495	39 825	20.2	.4	X
0340	Furniture & sleep equipment	198	265 801	42 069	15.8	.5	X
0360	Flooring & floor coverings	25	20 501	3 572	17.4	Z	X
0370	Computer hardware, software, & supplies	204	289 444	64 639	22.3	.7	X
0380	Kitchenware & home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet & bathroom access, etc)	406	275 147	77 961	28.3	.8	X
0400	Jewelry (including watches & watch attachments, novelty jewelry, etc)	647	380 632	236 680	62.2	2.6	X
0420	Books	212	118 601	11 542	9.7	.1	X
0440	Photographic equipment & supplies	28	38 010	1 092	2.9	Z	X
0460	Toys, hobby goods, & games (including video & electronic games & wheel goods, except bicycles)	394	416 345	299 090	71.8	3.2	X

See footnotes at end of table.

**Table 2. Merchandise Lines by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and ML code	Kind of business and merchandise line	Establishments handling merchandise line		Merchandise line sales			Sales of establishments reporting merchandise line sales as percent of total sales
		Number	Total sales (\$1,000)	Amount (\$1,000)	As percent of total sales of—		
					Establishments handling line	All establishments <sup>1</sup>	
<b>4543903</b>	<b>Direct selling, other merchandise—Con.</b>						
0490	Optical goods (including eyeglasses, contact lenses, sunglasses, etc) . . .	117	69 521	34 124	49.1	.4	X
0500	Sporting goods (including boats, bicycles, parts & accessories, etc) . . . .	319	313 996	218 909	69.7	2.4	X
0580	Recreational vehicles, parts & accessories . . . . .	8	8 285	618	7.5	Z	X
0600	Hardware, tools, & plumbing & electrical supplies . . . . .	595	212 773	145 324	68.3	1.6	X
0620	Lawn, garden, & farm equipment & supplies, cut flowers, plants & shrubs, fertilizers, etc. . . . .	437	233 395	184 548	79.1	2.0	X
0640	Dimensional lumber & other building/structural materials & supplies . . . .	149	181 956	163 880	90.1	1.8	X
0670	Paint & sundries . . . . .	43	25 171	16 089	63.9	.2	X
0690	Wallpaper & other flexible wallcoverings . . . . .	19	9 805	5 239	53.4	.1	X
0700	Automobiles, vans, trucks, & other powered transportation vehicles (motorcycles, motor scooters, motorbikes) . . . . .	18	14 553	771	5.3	Z	X
0740	Automotive tires, tubes, batteries, parts, & accessories . . . . .	42	75 318	66 382	88.1	.7	X
0780	Household fuels (oil, LP gas, wood, & coal) . . . . .	10	5 297	969	18.3	Z	X
0800	Pets, pet foods, & pet supplies . . . . .	27	17 269	7 477	43.3	.1	X
0850	All other merchandise . . . . .	3 083	2 214 135	1 697 486	76.7	18.4	X
9810	All other merchandise . . . . .	338	395 308	59 299	15.0	.6	X
9900	Nonmerchandise receipts, excluding sales & other taxes . . . . .	1 191	1 274 750	193 705	15.2	2.1	X

<sup>1</sup>Merchandise line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and due to rounding.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0100</b>	<b>Groceries &amp; other foods for human consumption off the premises</b> .....	<b>322 867</b>	<b>367 223 784</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	458	19 128	Z
4411	Automobile dealers .....	7	7	Z
44112	Used car dealers .....	7	7	Z
441120	Used car dealers .....	7	7	Z
4412	Other motor vehicle dealers .....	8	797	Z
4413	Automotive parts, accessories, & tire stores .....	443	18 324	Z
44131	Automotive parts & accessories stores .....	373	17 673	Z
441310	Automotive parts & accessories stores .....	373	17 673	Z
44132	Tire dealers .....	70	651	Z
441320	Tire dealers .....	70	651	Z
442	Furniture & home furnishings stores .....	2 897	166 571	Z
4421	Furniture stores .....	32	2 595	Z
44211	Furniture stores .....	32	2 595	Z
442110	Furniture stores .....	32	2 595	Z
4422	Home furnishings stores .....	2 865	163 976	Z
44229	Other home furnishings stores .....	2 865	163 976	Z
442299	All other home furnishings stores .....	2 863	163 966	Z
444	Building material & garden equipment & supplies dealers .....	2 552	116 879	Z
4441	Building material & supplies dealers .....	1 725	52 899	Z
44411	Home centers .....	76	4 780	Z
444110	Home centers .....	76	4 780	Z
44412	Paint & wallpaper stores .....	12	132	Z
444120	Paint & wallpaper stores .....	12	132	Z
44413	Hardware stores .....	1 486	43 747	Z
444130	Hardware stores .....	1 486	43 747	Z
44419	Other building material dealers .....	151	4 240	Z
444190	Other building material dealers .....	151	4 240	Z
4441901	Retail lumber yards .....	96	2 130	Z
4441902	All other building material dealers .....	55	2 110	Z
4442	Lawn & garden equipment & supplies stores .....	827	63 980	Z
44421	Outdoor power equipment stores .....	19	2 413	Z
444210	Outdoor power equipment stores .....	19	2 413	Z
44422	Nursery & garden centers .....	808	61 567	Z
444220	Nursery & garden centers .....	808	61 567	Z
445	Food & beverage stores .....	133 605	285 309 402	77.7
4451	Grocery stores .....	96 542	274 115 583	74.6
44511	Supermarkets & other grocery (except convenience) stores .....	69 461	265 337 575	72.3
445110	Supermarkets & other grocery (except convenience) stores .....	69 461	265 337 575	72.3
44512	Convenience stores .....	27 081	8 778 008	2.4
445120	Convenience stores .....	27 081	8 778 008	2.4
4452	Specialty food stores .....	22 373	10 224 077	2.8
44521	Meat markets .....	7 214	4 168 100	1.1
445210	Meat markets .....	7 214	4 168 100	1.1
44522	Fish & seafood markets .....	1 634	992 775	.3
445220	Fish & seafood markets .....	1 634	992 775	.3
44523	Fruit & vegetable markets .....	3 179	1 990 594	.5
445230	Fruit & vegetable markets .....	3 179	1 990 594	.5
44529	Other specialty food stores .....	10 346	3 072 608	.8
445291	Baked goods stores .....	2 790	876 934	.2
445292	Confectionery & nut stores .....	3 684	1 156 855	.3
445299	All other specialty food stores .....	3 872	1 038 819	.3
4453	Beer, wine, & liquor stores .....	14 690	969 742	.3
44531	Beer, wine, & liquor stores .....	14 690	969 742	.3
445310	Beer, wine, & liquor stores .....	14 690	969 742	.3
446	Health & personal care stores .....	28 701	5 252 548	1.4
4461	Health & personal care stores .....	28 701	5 252 548	1.4
44611	Pharmacies & drug stores .....	22 829	4 396 910	1.2
446110	Pharmacies & drug stores .....	22 829	4 396 910	1.2
4461101	Pharmacies & drug stores .....	22 243	4 250 802	1.2
4461102	Proprietary stores .....	586	146 108	Z
44612	Cosmetics, beauty supplies, & perfume stores .....	217	7 891	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	217	7 891	Z
44619	Other health & personal care stores .....	5 655	847 747	.2
446191	Food (health) supplement stores .....	5 650	847 614	.2
447	Gasoline stations .....	103 842	21 263 582	5.8
4471	Gasoline stations .....	103 842	21 263 582	5.8
44711	Gasoline stations with convenience stores .....	81 684	19 492 185	5.3
447110	Gasoline stations with convenience stores .....	81 684	19 492 185	5.3
44719	Other gasoline stations .....	22 158	1 771 397	.5
447190	Other gasoline stations .....	22 158	1 771 397	.5

See footnotes at end of table.



**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0100</b>	<b>Groceries &amp; other foods for human consumption off the premises—Con.</b>			
448	Clothing & clothing accessories stores .....	322	28 154	Z
4481	Clothing stores .....	203	16 194	Z
44811	Men's clothing stores .....	18	1 406	Z
448110	Men's clothing stores .....	18	1 406	Z
44812	Women's clothing stores .....	22	303	Z
448120	Women's clothing stores .....	22	303	Z
44814	Family clothing stores .....	156	14 226	Z
448140	Family clothing stores .....	156	14 226	Z
4482	Shoe stores .....	6	63	Z
44821	Shoe stores .....	6	63	Z
448210	Shoe stores .....	6	63	Z
4483	Jewelry, luggage, & leather goods stores .....	113	11 897	Z
44831	Jewelry stores .....	110	11 594	Z
448310	Jewelry stores .....	110	11 594	Z
451	Sporting goods, hobby, book, & music stores .....	3 327	321 498	.1
4511	Sporting goods, hobby, & musical instrument stores .....	1 853	238 157	.1
45111	Sporting goods stores .....	747	17 254	Z
451110	Sporting goods stores .....	747	17 254	Z
4511101	General-line sporting goods stores .....	121	2 257	Z
4511102	Specialty-line sporting goods stores .....	626	14 997	Z
45112	Hobby, toy, & game stores .....	1 105	220 899	.1
451120	Hobby, toy, & game stores .....	1 105	220 899	.1
4512	Book, periodical, & music stores .....	1 474	83 341	Z
45121	Book stores & news dealers .....	1 464	83 160	Z
451211	Book stores .....	333	16 249	Z
4512111	Book stores, general .....	131	2 529	Z
4512112	Specialty book stores .....	37	1 813	Z
4512113	College book stores .....	165	11 907	Z
451212	News dealers & newsstands .....	1 131	66 911	Z
45122	Prerecorded tape, compact disc, & record stores .....	10	181	Z
451220	Prerecorded tape, compact disc, & record stores .....	10	181	Z
452	General merchandise stores .....	25 811	44 520 539	12.1
4521	Department stores (excl leased depts) .....	7 135	8 497 288	2.3
45211	Department stores (excl leased depts) .....	7 135	8 497 288	2.3
452110	Department stores (excl leased depts) .....	7 135	8 497 288	2.3
4521101	Conventional department stores (excl leased depts) .....	1 092	150 148	Z
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 030	8 345 238	2.3
4521103	National chain department stores (excl leased depts) .....	13	1 902	Z
4529	Other general merchandise stores .....	18 676	36 023 251	9.8
45291	Warehouse clubs & superstores .....	1 530	33 496 485	9.1
452910	Warehouse clubs & superstores .....	1 530	33 496 485	9.1
45299	All other general merchandise stores .....	17 146	2 526 766	.7
452990	All other general merchandise stores .....	17 146	2 526 766	.7
4529901	Variety stores .....	11 944	D	D
4529902	Catalog showrooms .....	15	D	D
4529903	Miscellaneous general merchandise stores .....	5 187	934 356	.3
453	Miscellaneous store retailers .....	13 208	363 915	.1
4531	Florists .....	4 650	34 742	Z
45311	Florists .....	4 650	34 742	Z
453110	Florists .....	4 650	34 742	Z
4532	Office supplies, stationery, & gift stores .....	6 100	194 457	.1
45321	Office supplies & stationery stores .....	165	3 301	Z
453210	Office supplies & stationery stores .....	165	3 301	Z
4532101	Stationery stores .....	44	936	Z
4532102	Office supplies stores .....	121	2 365	Z
45322	Gift, novelty, & souvenir stores .....	5 935	191 156	.1
453220	Gift, novelty, & souvenir stores .....	5 935	191 156	.1
4533	Used merchandise stores .....	122	2 772	Z
45331	Used merchandise stores .....	122	2 772	Z
453310	Used merchandise stores .....	122	2 772	Z
4539	Other miscellaneous store retailers .....	2 336	131 944	Z
45391	Pet & pet supplies stores .....	23	1 972	Z
453910	Pet & pet supplies stores .....	23	1 972	Z
45392	Art dealers .....	30	216	Z
453920	Art dealers .....	30	216	Z
45399	All other miscellaneous store retailers .....	2 283	129 756	Z
453991	Tobacco stores .....	1 447	100 038	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	836	29 718	Z
454	Nonstore retailers .....	8 144	9 861 568	2.7
4541	Electronic shopping & mail-order houses .....	545	1 216 652	.3
45411	Electronic shopping & mail-order houses .....	545	1 216 652	.3
454110	Electronic shopping & mail-order houses .....	545	1 216 652	.3
4542	Vending machine operators .....	4 702	4 895 094	1.3
45421	Vending machine operators .....	4 702	4 895 094	1.3
454210	Vending machine operators .....	4 702	4 895 094	1.3
4543	Direct selling establishments .....	2 897	3 749 822	1.0
45431	Fuel dealers .....	261	48 803	Z
454311	Heating oil dealers .....	190	36 124	Z
454312	Liquefied petroleum gas (bottled gas) dealers .....	71	12 679	Z
45439	Other direct selling establishments .....	2 636	3 701 019	1.0
454390	Other direct selling establishments .....	2 636	3 701 019	1.0
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	16	987	Z
4543903	Direct selling, other merchandise .....	2 615	3 699 903	1.0

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0120</b>	<b>Meals, unpackaged snacks, sandwiches, &amp; nonalcoholic beverages (including soup &amp; salad bars, party platters, &amp; hand-dipped ice cream)</b>	<b>99 363</b>	<b>10 837 513</b>	<b>100.0</b>
441	Motor vehicle & parts dealers	8	40	Z
4413	Automotive parts, accessories, & tire stores	7	37	Z
442	Furniture & home furnishings stores	35	2 775	Z
4422	Home furnishings stores	33	2 724	Z
44229	Other home furnishings stores	33	2 724	Z
442299	All other home furnishings stores	32	2 706	Z
443	Electronics & appliance stores	15	220	Z
4431	Electronics & appliance stores	15	220	Z
44312	Computer & software stores	12	105	Z
443120	Computer & software stores	12	105	Z
4431202	Other computer stores	12	105	Z
444	Building material & garden equipment & supplies dealers	11	148	Z
4442	Lawn & garden equipment & supplies stores	11	148	Z
44422	Nursery & garden centers	11	148	Z
444220	Nursery & garden centers	11	148	Z
445	Food & beverage stores	33 302	3 861 746	35.6
4451	Grocery stores	28 160	3 455 458	31.9
44511	Supermarkets & other grocery (except convenience) stores	15 238	2 481 091	22.9
445110	Supermarkets & other grocery (except convenience) stores	15 238	2 481 091	22.9
44512	Convenience stores	12 922	974 367	9.0
445120	Convenience stores	12 922	974 367	9.0
4452	Specialty food stores	2 635	228 754	2.1
44521	Meat markets	1 205	95 550	.9
445210	Meat markets	1 205	95 550	.9
44522	Fish & seafood markets	172	27 348	.3
445220	Fish & seafood markets	172	27 348	.3
44523	Fruit & vegetable markets	163	12 569	.1
445230	Fruit & vegetable markets	163	12 569	.1
44529	Other specialty food stores	1 095	93 287	.9
445291	Baked goods stores	134	11 321	.1
445292	Confectionery & nut stores	217	11 759	.1
445299	All other specialty food stores	744	70 207	.6
4453	Beer, wine, & liquor stores	2 507	177 534	1.6
44531	Beer, wine, & liquor stores	2 507	177 534	1.6
445310	Beer, wine, & liquor stores	2 507	177 534	1.6
446	Health & personal care stores	1 453	87 049	.8
4461	Health & personal care stores	1 453	87 049	.8
44611	Pharmacies & drug stores	1 063	51 601	.5
446110	Pharmacies & drug stores	1 063	51 601	.5
4461101	Pharmacies & drug stores	999	47 276	.4
4461102	Proprietary stores	64	4 325	Z
44619	Other health & personal care stores	388	35 359	.3
446191	Food (health) supplement stores	388	35 359	.3
447	Gasoline stations	47 716	3 554 637	32.8
4471	Gasoline stations	47 716	3 554 637	32.8
44711	Gasoline stations with convenience stores	43 093	2 910 155	26.9
447110	Gasoline stations with convenience stores	43 093	2 910 155	26.9
44719	Other gasoline stations	4 623	644 482	5.9
447190	Other gasoline stations	4 623	644 482	5.9
448	Clothing & clothing accessories stores	84	6 176	.1
4481	Clothing stores	81	6 094	.1
44812	Women's clothing stores	17	2 349	Z
448120	Women's clothing stores	17	2 349	Z
44814	Family clothing stores	44	2 303	Z
448140	Family clothing stores	44	2 303	Z
44819	Other clothing stores	14	117	Z
448190	Other clothing stores	14	117	Z
451	Sporting goods, hobby, book, & music stores	3 636	251 802	2.3
4511	Sporting goods, hobby, & musical instrument stores	757	18 206	.2
45111	Sporting goods stores	735	17 823	.2
451110	Sporting goods stores	735	17 823	.2
4511101	General-line sporting goods stores	130	2 635	Z
4511102	Specialty-line sporting goods stores	605	15 188	.1
45112	Hobby, toy, & game stores	18	199	Z
451120	Hobby, toy, & game stores	18	199	Z
4512	Book, periodical, & music stores	2 879	233 596	2.2
45121	Book stores & news dealers	2 876	233 523	2.2
451211	Book stores	2 759	228 847	2.1
4512111	Book stores, general	2 095	212 904	2.0
4512112	Specialty book stores	49	1 332	Z
4512113	College book stores	615	14 611	.1
451212	News dealers & newsstands	117	4 676	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0120</b>	<b>Meals, unpackaged snacks, sandwiches, &amp; nonalcoholic beverages (including soup &amp; salad bars, party platters, &amp; hand-dipped ice cream)—Con.</b>			
452	General merchandise stores .....	7 061	1 539 644	14.2
4521	Department stores (excl leased depts) .....	4 111	800 829	7.4
45211	Department stores (excl leased depts) .....	4 111	800 829	7.4
452110	Department stores (excl leased depts) .....	4 111	800 829	7.4
4521101	Conventional department stores (excl leased depts) .....	93	76 352	.7
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	4 018	724 477	6.7
4529	Other general merchandise stores .....	2 950	738 815	6.8
45291	Warehouse clubs & superstores .....	1 391	646 874	6.0
452910	Warehouse clubs & superstores .....	1 391	646 874	6.0
45299	All other general merchandise stores .....	1 559	91 941	.8
452990	All other general merchandise stores .....	1 559	91 941	.8
4529901	Variety stores .....	635	D	D
4529903	Miscellaneous general merchandise stores .....	924	61 804	.6
453	Miscellaneous store retailers .....	2 535	120 050	1.1
4532	Office supplies, stationery, & gift stores .....	1 996	91 306	.8
45321	Office supplies & stationery stores .....	68	1 633	Z
453210	Office supplies & stationery stores .....	68	1 633	Z
4532101	Stationery stores .....	35	752	Z
4532102	Office supplies stores .....	33	881	Z
45322	Gift, novelty, & souvenir stores .....	1 928	89 673	.8
453220	Gift, novelty, & souvenir stores .....	1 928	89 673	.8
4533	Used merchandise stores .....	59	3 532	Z
45331	Used merchandise stores .....	59	3 532	Z
453310	Used merchandise stores .....	59	3 532	Z
4539	Other miscellaneous store retailers .....	480	25 212	.2
45399	All other miscellaneous store retailers .....	473	24 961	.2
453991	Tobacco stores .....	227	11 288	.1
453998	All other miscellaneous store retailers (except tobacco stores) .....	246	13 673	.1
454	Nonstore retailers .....	3 507	1 413 226	13.0
4541	Electronic shopping & mail-order houses .....	67	6 307	.1
45411	Electronic shopping & mail-order houses .....	67	6 307	.1
454110	Electronic shopping & mail-order houses .....	67	6 307	.1
4542	Vending machine operators .....	3 363	1 329 482	12.3
45421	Vending machine operators .....	3 363	1 329 482	12.3
454210	Vending machine operators .....	3 363	1 329 482	12.3
4543	Direct selling establishments .....	77	77 437	.7
45439	Other direct selling establishments .....	77	77 437	.7
454390	Other direct selling establishments .....	77	77 437	.7
4543903	Direct selling, other merchandise .....	74	77 292	.7
<b>0130</b>	<b>Alcoholic drinks (served at this establishment) .....</b>	<b>1 583</b>	<b>175 708</b>	<b>100.0</b>
445	Food & beverage stores .....	1 390	137 901	78.5
4451	Grocery stores .....	194	22 670	12.9
44511	Supermarkets & other grocery (except convenience) stores .....	134	18 298	10.4
445110	Supermarkets & other grocery (except convenience) stores .....	134	18 298	10.4
44512	Convenience stores .....	60	4 372	2.5
445120	Convenience stores .....	60	4 372	2.5
4453	Beer, wine, & liquor stores .....	1 193	115 006	65.5
44531	Beer, wine, & liquor stores .....	1 193	115 006	65.5
445310	Beer, wine, & liquor stores .....	1 193	115 006	65.5
446	Health & personal care stores .....	12	9 170	5.2
4461	Health & personal care stores .....	12	9 170	5.2
44611	Pharmacies & drug stores .....	10	8 937	5.1
446110	Pharmacies & drug stores .....	10	8 937	5.1
4461101	Pharmacies & drug stores .....	10	8 937	5.1
447	Gasoline stations .....	98	9 785	5.6
4471	Gasoline stations .....	98	9 785	5.6
44711	Gasoline stations with convenience stores .....	74	7 649	4.4
447110	Gasoline stations with convenience stores .....	74	7 649	4.4
44719	Other gasoline stations .....	24	2 136	1.2
447190	Other gasoline stations .....	24	2 136	1.2
451	Sporting goods, hobby, book, & music stores .....	7	309	.2
452	General merchandise stores .....	27	5 223	3.0
4529	Other general merchandise stores .....	27	5 223	3.0
45299	All other general merchandise stores .....	27	5 223	3.0
452990	All other general merchandise stores .....	27	5 223	3.0
4529903	Miscellaneous general merchandise stores .....	27	5 223	3.0
453	Miscellaneous store retailers .....	35	3 955	2.3
4532	Office supplies, stationery, & gift stores .....	17	2 321	1.3
45322	Gift, novelty, & souvenir stores .....	17	2 321	1.3
453220	Gift, novelty, & souvenir stores .....	17	2 321	1.3
4539	Other miscellaneous store retailers .....	14	927	.5
45399	All other miscellaneous store retailers .....	14	927	.5
453991	Tobacco stores .....	14	927	.5
454	Nonstore retailers .....	7	8 351	4.8

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0140</b>	<b>Packaged liquor, wine, &amp; beer</b>	<b>148 792</b>	<b>41 950 658</b>	<b>100.0</b>
441	Motor vehicle & parts dealers	22	1 729	Z
4413	Automotive parts, accessories, & tire stores	18	1 578	Z
44131	Automotive parts & accessories stores	15	1 444	Z
441310	Automotive parts & accessories stores	15	1 444	Z
442	Furniture & home furnishings stores	14	2 040	Z
4422	Home furnishings stores	12	2 026	Z
44229	Other home furnishings stores	12	2 026	Z
442299	All other home furnishings stores	12	2 026	Z
445	Food & beverage stores	82 863	32 402 537	77.2
4451	Grocery stores	52 148	12 561 536	29.9
44511	Supermarkets & other grocery (except convenience) stores	33 905	10 632 138	25.3
445110	Supermarkets & other grocery (except convenience) stores	33 905	10 632 138	25.3
44512	Convenience stores	18 243	1 929 398	4.6
445120	Convenience stores	18 243	1 929 398	4.6
4452	Specialty food stores	1 102	62 999	.2
44521	Meat markets	484	25 545	.1
445210	Meat markets	484	25 545	.1
44522	Fish & seafood markets	136	6 741	Z
445220	Fish & seafood markets	136	6 741	Z
44523	Fruit & vegetable markets	153	7 618	Z
445230	Fruit & vegetable markets	153	7 618	Z
44529	Other specialty food stores	329	23 095	.1
445292	Confectionery & nut stores	16	438	Z
445299	All other specialty food stores	312	22 620	.1
4453	Beer, wine, & liquor stores	29 613	19 778 002	47.1
44531	Beer, wine, & liquor stores	29 613	19 778 002	47.1
445310	Beer, wine, & liquor stores	29 613	19 778 002	47.1
446	Health & personal care stores	4 182	2 011 328	4.8
4461	Health & personal care stores	4 182	2 011 328	4.8
44611	Pharmacies & drug stores	4 115	2 003 447	4.8
446110	Pharmacies & drug stores	4 115	2 003 447	4.8
4461101	Pharmacies & drug stores	4 094	2 000 984	4.8
4461102	Proprietary stores	21	2 463	Z
44619	Other health & personal care stores	63	2 321	Z
446191	Food (health) supplement stores	63	2 321	Z
447	Gasoline stations	57 096	5 665 884	13.5
4471	Gasoline stations	57 096	5 665 884	13.5
44711	Gasoline stations with convenience stores	52 355	5 456 578	13.0
447110	Gasoline stations with convenience stores	52 355	5 456 578	13.0
44719	Other gasoline stations	4 741	209 306	.5
447190	Other gasoline stations	4 741	209 306	.5
448	Clothing & clothing accessories stores	8	58	Z
4481	Clothing stores	8	58	Z
451	Sporting goods, hobby, book, & music stores	339	9 823	Z
4511	Sporting goods, hobby, & musical instrument stores	301	8 042	Z
45111	Sporting goods stores	301	8 042	Z
451110	Sporting goods stores	301	8 042	Z
4511101	General-line sporting goods stores	62	1 891	Z
4511102	Specialty-line sporting goods stores	239	6 151	Z
4512	Book, periodical, & music stores	38	1 781	Z
45121	Book stores & news dealers	38	1 781	Z
451212	News dealers & newsstands	37	1 736	Z
452	General merchandise stores	3 468	1 672 662	4.0
4521	Department stores (excl leased depts)	63	30 176	.1
45211	Department stores (excl leased depts)	63	30 176	.1
452110	Department stores (excl leased depts)	63	30 176	.1
4521101	Conventional department stores (excl leased depts)	22	2 876	Z
4521102	Discount or mass merchandising dept stores (excl leased depts)	41	27 300	.1
4529	Other general merchandise stores	3 405	1 642 486	3.9
45291	Warehouse clubs & superstores	1 391	1 372 714	3.3
452910	Warehouse clubs & superstores	1 391	1 372 714	3.3
45299	All other general merchandise stores	2 014	269 772	.6
452990	All other general merchandise stores	2 014	269 772	.6
4529901	Variety stores	335	D	D
4529903	Miscellaneous general merchandise stores	1 679	251 771	.6
453	Miscellaneous store retailers	759	120 774	.3
4531	Florists	146	2 104	Z
45311	Florists	146	2 104	Z
453110	Florists	146	2 104	Z
4532	Office supplies, stationery, & gift stores	82	14 846	Z
45322	Gift, novelty, & souvenir stores	82	14 846	Z
453220	Gift, novelty, & souvenir stores	82	14 846	Z
4539	Other miscellaneous store retailers	531	103 824	.2
45399	All other miscellaneous store retailers	531	103 824	.2
453991	Tobacco stores	469	83 214	.2
453998	All other miscellaneous store retailers (except tobacco stores)	62	20 610	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0140</b>	<b>Packaged liquor, wine, &amp; beer—Con.</b>			
454	Nonstore retailers .....	37	63 656	.2
4541	Electronic shopping & mail-order houses .....	18	56 279	.1
45411	Electronic shopping & mail-order houses .....	18	56 279	.1
454110	Electronic shopping & mail-order houses .....	18	56 279	.1
4543	Direct selling establishments .....	19	7 377	Z
45439	Other direct selling establishments .....	19	7 377	Z
454390	Other direct selling establishments .....	19	7 377	Z
4543903	Direct selling, other merchandise .....	19	7 377	Z
<b>0150</b>	<b>Cigars, cigarettes, tobacco, &amp; smokers' accessories (excluding sales from vending machines operated by others)</b> .....	<b>234 100</b>	<b>36 819 413</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	146	6 703	Z
4413	Automotive parts, accessories, & tire stores .....	140	6 648	Z
44131	Automotive parts & accessories stores .....	140	6 648	Z
441310	Automotive parts & accessories stores .....	140	6 648	Z
442	Furniture & home furnishings stores .....	9	166	Z
4422	Home furnishings stores .....	7	166	Z
444	Building material & garden equipment & supplies dealers .....	27	964	Z
4441	Building material & supplies dealers .....	6	526	Z
44413	Hardware stores .....	6	526	Z
444130	Hardware stores .....	6	526	Z
4442	Lawn & garden equipment & supplies stores .....	21	438	Z
44422	Nursery & garden centers .....	21	438	Z
444220	Nursery & garden centers .....	21	438	Z
445	Food & beverage stores .....	97 112	13 224 410	35.9
4451	Grocery stores .....	78 266	12 006 831	32.6
44511	Supermarkets & other grocery (except convenience) stores .....	54 473	8 885 306	24.1
445110	Supermarkets & other grocery (except convenience) stores .....	54 473	8 885 306	24.1
44512	Convenience stores .....	23 793	3 121 525	8.5
445120	Convenience stores .....	23 793	3 121 525	8.5
4452	Specialty food stores .....	1 099	36 233	.1
44521	Meat markets .....	359	9 739	Z
445210	Meat markets .....	359	9 739	Z
44522	Fish & seafood markets .....	35	6 137	Z
445220	Fish & seafood markets .....	35	6 137	Z
44523	Fruit & vegetable markets .....	184	5 895	Z
445230	Fruit & vegetable markets .....	184	5 895	Z
44529	Other specialty food stores .....	521	14 462	Z
445291	Baked goods stores .....	14	219	Z
445292	Confectionery & nut stores .....	49	1 538	Z
445299	All other specialty food stores .....	458	12 705	Z
4453	Beer, wine, & liquor stores .....	17 747	1 181 346	3.2
44531	Beer, wine, & liquor stores .....	17 747	1 181 346	3.2
445310	Beer, wine, & liquor stores .....	17 747	1 181 346	3.2
446	Health & personal care stores .....	21 222	1 872 707	5.1
4461	Health & personal care stores .....	21 222	1 872 707	5.1
44611	Pharmacies & drug stores .....	21 181	1 863 842	5.1
446110	Pharmacies & drug stores .....	21 181	1 863 842	5.1
4461101	Pharmacies & drug stores .....	20 639	1 805 043	4.9
4461102	Proprietary stores .....	542	58 799	.2
44612	Cosmetics, beauty supplies, & perfume stores .....	13	6 426	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	13	6 426	Z
44619	Other health & personal care stores .....	28	2 439	Z
446191	Food (health) supplement stores .....	27	313	Z
447	Gasoline stations .....	95 784	13 607 073	37.0
4471	Gasoline stations .....	95 784	13 607 073	37.0
44711	Gasoline stations with convenience stores .....	74 564	11 968 668	32.5
447110	Gasoline stations with convenience stores .....	74 564	11 968 668	32.5
44719	Other gasoline stations .....	21 220	1 638 405	4.5
447190	Other gasoline stations .....	21 220	1 638 405	4.5
448	Clothing & clothing accessories stores .....	63	3 068	Z
4481	Clothing stores .....	62	3 060	Z
44811	Men's clothing stores .....	16	2 354	Z
448110	Men's clothing stores .....	16	2 354	Z
44814	Family clothing stores .....	35	577	Z
448140	Family clothing stores .....	35	577	Z
44819	Other clothing stores .....	11	129	Z
448190	Other clothing stores .....	11	129	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0150</b>	<b>Cigars, cigarettes, tobacco, &amp; smokers' accessories (excluding sales from vending machines operated by others)—Con.</b>			
451	Sporting goods, hobby, book, & music stores .....	1 920	114 898	.3
4511	Sporting goods, hobby, & musical instrument stores .....	416	6 749	Z
45111	Sporting goods stores .....	402	6 212	Z
451110	Sporting goods stores .....	402	6 212	Z
4511101	General-line sporting goods stores .....	65	1 331	Z
4511102	Specialty-line sporting goods stores .....	337	4 881	Z
45112	Hobby, toy, & game stores .....	13	527	Z
451120	Hobby, toy, & game stores .....	13	527	Z
4512	Book, periodical, & music stores .....	1 504	108 149	.3
45121	Book stores & news dealers .....	1 504	108 149	.3
451211	Book stores .....	122	5 436	Z
4512111	Book stores, general .....	61	2 943	Z
4512112	Specialty book stores .....	43	1 279	Z
4512113	College book stores .....	18	1 214	Z
451212	News dealers & newsstands .....	1 382	102 713	.3
452	General merchandise stores .....	9 219	4 767 394	12.9
4521	Department stores (excl leased depts) .....	4 198	1 014 746	2.8
45211	Department stores (excl leased depts) .....	4 198	1 014 746	2.8
452110	Department stores (excl leased depts) .....	4 198	1 014 746	2.8
4521101	Conventional department stores (excl leased depts) .....	28	8 989	Z
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	4 170	1 005 757	2.7
4529	Other general merchandise stores .....	5 021	3 752 648	10.2
45291	Warehouse clubs & superstores .....	1 490	3 533 652	9.6
452910	Warehouse clubs & superstores .....	1 490	3 533 652	9.6
45299	All other general merchandise stores .....	3 531	218 996	.6
452990	All other general merchandise stores .....	3 531	218 996	.6
4529901	Variety stores .....	968	D	D
4529903	Miscellaneous general merchandise stores .....	2 558	176 224	.5
453	Miscellaneous store retailers .....	6 212	2 788 846	7.6
4531	Florists .....	15	201	Z
45311	Florists .....	15	201	Z
453110	Florists .....	15	201	Z
4532	Office supplies, stationery, & gift stores .....	2 214	118 773	.3
45321	Office supplies & stationery stores .....	241	24 107	.1
453210	Office supplies & stationery stores .....	241	24 107	.1
4532101	Stationery stores .....	205	21 084	.1
4532102	Office supplies stores .....	36	3 023	Z
45322	Gift, novelty, & souvenir stores .....	1 973	94 666	.3
453220	Gift, novelty, & souvenir stores .....	1 973	94 666	.3
4533	Used merchandise stores .....	15	75	Z
45331	Used merchandise stores .....	15	75	Z
453310	Used merchandise stores .....	15	75	Z
4539	Other miscellaneous store retailers .....	3 968	2 669 797	7.3
45399	All other miscellaneous store retailers .....	3 964	2 668 286	7.2
453991	Tobacco stores .....	3 884	2 649 739	7.2
453998	All other miscellaneous store retailers (except tobacco stores) .....	80	18 547	.1
454	Nonstore retailers .....	2 384	433 114	1.2
4541	Electronic shopping & mail-order houses .....	107	127 801	.3
45411	Electronic shopping & mail-order houses .....	107	127 801	.3
454110	Electronic shopping & mail-order houses .....	107	127 801	.3
4542	Vending machine operators .....	1 867	271 232	.7
45421	Vending machine operators .....	1 867	271 232	.7
454210	Vending machine operators .....	1 867	271 232	.7
4543	Direct selling establishments .....	410	34 081	.1
45431	Fuel dealers .....	205	16 038	Z
454311	Heating oil dealers .....	162	11 997	Z
454312	Liquefied petroleum gas (bottled gas) dealers .....	43	4 041	Z
45439	Other direct selling establishments .....	205	18 043	Z
454390	Other direct selling establishments .....	205	18 043	Z
4543903	Direct selling, other merchandise .....	205	18 043	Z
<b>0160</b>	<b>Drugs, health aids, &amp; beauty aids (including cosmetics) .....</b>	<b>231 126</b>	<b>159 482 520</b>	<b>100.0</b>
442	Furniture & home furnishings stores .....	249	15 844	Z
4421	Furniture stores .....	56	7 158	Z
44211	Furniture stores .....	56	7 158	Z
442110	Furniture stores .....	56	7 158	Z
4422	Home furnishings stores .....	193	8 686	Z
44229	Other home furnishings stores .....	191	8 682	Z
442299	All other home furnishings stores .....	188	8 565	Z
444	Building material & garden equipment & supplies dealers .....	147	14 521	Z
4441	Building material & supplies dealers .....	19	139	Z
44413	Hardware stores .....	18	132	Z
444130	Hardware stores .....	18	132	Z
4442	Lawn & garden equipment & supplies stores .....	128	14 382	Z
44422	Nursery & garden centers .....	128	14 382	Z
444220	Nursery & garden centers .....	128	14 382	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0160</b>	<b>Drugs, health aids, &amp; beauty aids (including cosmetics)—Con.</b>			
445	Food & beverage stores .....	74 282	25 973 728	16.3
4451	Grocery stores .....	72 033	25 910 524	16.2
44511	Supermarkets & other grocery (except convenience) stores .....	53 391	25 513 159	16.0
445110	Supermarkets & other grocery (except convenience) stores .....	53 391	25 513 159	16.0
44512	Convenience stores .....	18 642	397 365	.2
445120	Convenience stores .....	18 642	397 365	.2
4452	Specialty food stores .....	690	23 872	Z
44521	Meat markets .....	338	7 986	Z
445210	Meat markets .....	338	7 986	Z
44522	Fish & seafood markets .....	12	169	Z
445220	Fish & seafood markets .....	12	169	Z
44523	Fruit & vegetable markets .....	61	4 522	Z
445230	Fruit & vegetable markets .....	61	4 522	Z
44529	Other specialty food stores .....	279	11 195	Z
445292	Confectionery & nut stores .....	31	648	Z
445299	All other specialty food stores .....	244	10 348	Z
4453	Beer, wine, & liquor stores .....	1 559	39 332	Z
44531	Beer, wine, & liquor stores .....	1 559	39 332	Z
445310	Beer, wine, & liquor stores .....	1 559	39 332	Z
446	Health & personal care stores .....	71 822	88 524 028	55.5
4461	Health & personal care stores .....	71 822	88 524 028	55.5
44611	Pharmacies & drug stores .....	43 615	77 491 250	48.6
446110	Pharmacies & drug stores .....	43 615	77 491 250	48.6
4461101	Pharmacies & drug stores .....	41 743	76 452 415	47.9
4461102	Proprietary stores .....	1 872	1 038 835	.7
44612	Cosmetics, beauty supplies, & perfume stores .....	9 014	4 083 944	2.6
446120	Cosmetics, beauty supplies, & perfume stores .....	9 014	4 083 944	2.6
44613	Optical goods stores .....	4 073	48 874	Z
446130	Optical goods stores .....	4 073	48 874	Z
44619	Other health & personal care stores .....	15 120	6 899 960	4.3
446191	Food (health) supplement stores .....	7 404	2 463 941	1.5
446199	All other health & personal care stores .....	7 716	4 436 019	2.8
447	Gasoline stations .....	39 839	838 892	.5
4471	Gasoline stations .....	39 839	838 892	.5
44711	Gasoline stations with convenience stores .....	36 747	735 293	.5
447110	Gasoline stations with convenience stores .....	36 747	735 293	.5
44719	Other gasoline stations .....	3 092	103 599	.1
447190	Other gasoline stations .....	3 092	103 599	.1
448	Clothing & clothing accessories stores .....	7 137	1 300 913	.8
4481	Clothing stores .....	7 082	1 298 681	.8
44811	Men's clothing stores .....	108	11 397	Z
448110	Men's clothing stores .....	108	11 397	Z
44812	Women's clothing stores .....	1 771	179 313	.1
448120	Women's clothing stores .....	1 771	179 313	.1
44813	Children's & infants' clothing stores .....	154	190 630	.1
448130	Children's & infants' clothing stores .....	154	190 630	.1
44814	Family clothing stores .....	3 612	888 090	.6
448140	Family clothing stores .....	3 612	888 090	.6
44815	Clothing accessories stores .....	1 113	24 139	Z
448150	Clothing accessories stores .....	1 113	24 139	Z
44819	Other clothing stores .....	324	5 112	Z
448190	Other clothing stores .....	324	5 112	Z
4482	Shoe stores .....	26	1 773	Z
44821	Shoe stores .....	26	1 773	Z
448210	Shoe stores .....	26	1 773	Z
4482102	Women's shoe stores .....	8	12	Z
4482104	Family shoe stores .....	13	1 320	Z
4483	Jewelry, luggage, & leather goods stores .....	29	459	Z
44831	Jewelry stores .....	24	368	Z
448310	Jewelry stores .....	24	368	Z
451	Sporting goods, hobby, book, & music stores .....	1 318	160 802	.1
4511	Sporting goods, hobby, & musical instrument stores .....	1 001	149 182	.1
45111	Sporting goods stores .....	62	3 516	Z
451110	Sporting goods stores .....	62	3 516	Z
4511101	General-line sporting goods stores .....	27	276	Z
4511102	Specialty-line sporting goods stores .....	35	3 240	Z
45112	Hobby, toy, & game stores .....	937	145 663	.1
451120	Hobby, toy, & game stores .....	937	145 663	.1
4512	Book, periodical, & music stores .....	317	11 620	Z
45121	Book stores & news dealers .....	315	11 502	Z
451211	Book stores .....	125	3 703	Z
4512111	Book stores, general .....	28	222	Z
4512112	Specialty book stores .....	55	1 662	Z
4512113	College book stores .....	42	1 819	Z
451212	News dealers & newsstands .....	190	7 799	Z

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**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0160</b>	<b>Drugs, health aids, &amp; beauty aids (including cosmetics)—Con.</b>			
452	General merchandise stores .....	28 957	30 997 839	19.4
4521	Department stores (excl leased depts) .....	9 412	23 398 309	14.7
45211	Department stores (excl leased depts) .....	9 412	23 398 309	14.7
452110	Department stores (excl leased depts) .....	9 412	23 398 309	14.7
4521101	Conventional department stores (excl leased depts) .....	1 748	5 639 383	3.5
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 116	17 247 171	10.8
4521103	National chain department stores (excl leased depts) .....	1 548	511 755	.3
4529	Other general merchandise stores .....	19 545	7 599 530	4.8
45291	Warehouse clubs & superstores .....	1 086	5 211 314	3.3
452910	Warehouse clubs & superstores .....	1 086	5 211 314	3.3
45299	All other general merchandise stores .....	18 459	2 388 216	1.5
452990	All other general merchandise stores .....	18 459	2 388 216	1.5
4529901	Variety stores .....	13 082	D	D
4529902	Catalog showrooms .....	7	D	D
4529903	Miscellaneous general merchandise stores .....	5 370	889 017	.6
453	Miscellaneous store retailers .....	3 937	171 507	.1
4532	Office supplies, stationery, & gift stores .....	3 436	118 700	.1
45321	Office supplies & stationery stores .....	27	2 311	Z
453210	Office supplies & stationery stores .....	27	2 311	Z
4532101	Stationery stores .....	15	357	Z
4532102	Office supplies stores .....	12	1 954	Z
45322	Gift, novelty, & souvenir stores .....	3 409	116 389	.1
453220	Gift, novelty, & souvenir stores .....	3 409	116 389	.1
4533	Used merchandise stores .....	65	4 732	Z
45331	Used merchandise stores .....	65	4 732	Z
453310	Used merchandise stores .....	65	4 732	Z
4539	Other miscellaneous store retailers .....	436	48 075	Z
45399	All other miscellaneous store retailers .....	436	48 075	Z
453991	Tobacco stores .....	322	8 239	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	114	39 836	Z
454	Nonstore retailers .....	3 433	11 483 825	7.2
4541	Electronic shopping & mail-order houses .....	1 682	10 267 597	6.4
45411	Electronic shopping & mail-order houses .....	1 682	10 267 597	6.4
454110	Electronic shopping & mail-order houses .....	1 682	10 267 597	6.4
4542	Vending machine operators .....	310	19 486	Z
45421	Vending machine operators .....	310	19 486	Z
454210	Vending machine operators .....	310	19 486	Z
4543	Direct selling establishments .....	1 441	1 196 742	.8
45439	Other direct selling establishments .....	1 440	1 196 714	.8
454390	Other direct selling establishments .....	1 440	1 196 714	.8
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	12	3 616	Z
4543903	Direct selling, other merchandise .....	1 428	1 193 098	.7
<b>0180</b>	<b>Soaps, detergents, &amp; household cleaners .....</b>	<b>125 320</b>	<b>19 194 548</b>	<b>100.0</b>
442	Furniture & home furnishings stores .....	18	304	Z
4422	Home furnishings stores .....	15	300	Z
44229	Other home furnishings stores .....	15	300	Z
442299	All other home furnishings stores .....	15	300	Z
444	Building material & garden equipment & supplies dealers .....	102	4 310	Z
4441	Building material & supplies dealers .....	89	4 187	Z
44413	Hardware stores .....	84	1 668	Z
444130	Hardware stores .....	84	1 668	Z
4442	Lawn & garden equipment & supplies stores .....	13	123	Z
44422	Nursery & garden centers .....	11	113	Z
444220	Nursery & garden centers .....	11	113	Z
445	Food & beverage stores .....	67 858	10 410 638	54.2
4451	Grocery stores .....	66 896	10 396 254	54.2
44511	Supermarkets & other grocery (except convenience) stores .....	52 573	10 242 978	53.4
445110	Supermarkets & other grocery (except convenience) stores .....	52 573	10 242 978	53.4
44512	Convenience stores .....	14 323	153 276	.8
445120	Convenience stores .....	14 323	153 276	.8
4452	Specialty food stores .....	688	12 577	.1
44521	Meat markets .....	399	8 279	Z
445210	Meat markets .....	399	8 279	Z
44522	Fish & seafood markets .....	19	166	Z
445220	Fish & seafood markets .....	19	166	Z
44523	Fruit & vegetable markets .....	122	1 439	Z
445230	Fruit & vegetable markets .....	122	1 439	Z
44529	Other specialty food stores .....	148	2 693	Z
445299	All other specialty food stores .....	148	2 693	Z
4453	Beer, wine, & liquor stores .....	274	1 807	Z
44531	Beer, wine, & liquor stores .....	274	1 807	Z
445310	Beer, wine, & liquor stores .....	274	1 807	Z
446	Health & personal care stores .....	14 421	526 588	2.7
4461	Health & personal care stores .....	14 421	526 588	2.7
44611	Pharmacies & drug stores .....	13 582	513 085	2.7
446110	Pharmacies & drug stores .....	13 582	513 085	2.7
4461101	Pharmacies & drug stores .....	13 146	482 967	2.5
4461102	Proprietary stores .....	436	30 118	.2
44612	Cosmetics, beauty supplies, & perfume stores .....	41	1 445	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	41	1 445	Z
44619	Other health & personal care stores .....	798	12 058	.1
446191	Food (health) supplement stores .....	794	11 379	.1

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<b>0180</b>	<b>Soaps, detergents, &amp; household cleaners—Con.</b>			
447	Gasoline stations .....	23 927	300 981	1.6
4471	Gasoline stations .....	23 927	300 981	1.6
44711	Gasoline stations with convenience stores .....	22 564	289 788	1.5
447110	Gasoline stations with convenience stores .....	22 564	289 788	1.5
44719	Other gasoline stations .....	1 363	11 193	.1
447190	Other gasoline stations .....	1 363	11 193	.1
448	Clothing & clothing accessories stores .....	111	1 576	Z
4481	Clothing stores .....	107	1 566	Z
44814	Family clothing stores .....	98	1 355	Z
448140	Family clothing stores .....	98	1 355	Z
451	Sporting goods, hobby, book, & music stores .....	20	151	Z
4511	Sporting goods, hobby, & musical instrument stores .....	15	89	Z
45112	Hobby, toy, & game stores .....	13	88	Z
451120	Hobby, toy, & game stores .....	13	88	Z
452	General merchandise stores .....	17 960	7 817 665	40.7
4521	Department stores (excl leased depts) .....	5 722	5 422 565	28.3
45211	Department stores (excl leased depts) .....	5 722	5 422 565	28.3
452110	Department stores (excl leased depts) .....	5 722	5 422 565	28.3
4521101	Conventional department stores (excl leased depts) .....	17	263	Z
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	5 705	5 422 302	28.2
4529	Other general merchandise stores .....	12 238	2 395 100	12.5
45291	Warehouse clubs & superstores .....	1 421	1 786 898	9.3
452910	Warehouse clubs & superstores .....	1 421	1 786 898	9.3
45299	All other general merchandise stores .....	10 817	608 202	3.2
452990	All other general merchandise stores .....	10 817	608 202	3.2
4529901	Variety stores .....	6 660	D	D
4529902	Catalog showrooms .....	7	D	D
4529903	Miscellaneous general merchandise stores .....	4 150	170 316	.9
453	Miscellaneous store retailers .....	375	43 172	.2
4532	Office supplies, stationery, & gift stores .....	133	1 482	Z
45322	Gift, novelty, & souvenir stores .....	132	1 413	Z
453220	Gift, novelty, & souvenir stores .....	132	1 413	Z
4533	Used merchandise stores .....	26	235	Z
45331	Used merchandise stores .....	26	235	Z
453310	Used merchandise stores .....	26	235	Z
4539	Other miscellaneous store retailers .....	213	41 331	.2
45399	All other miscellaneous store retailers .....	211	41 320	.2
453991	Tobacco stores .....	107	764	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	104	40 556	.2
454	Nonstore retailers .....	528	89 163	.5
4541	Electronic shopping & mail-order houses .....	185	43 344	.2
45411	Electronic shopping & mail-order houses .....	185	43 344	.2
454110	Electronic shopping & mail-order houses .....	185	43 344	.2
4542	Vending machine operators .....	16	1 124	Z
45421	Vending machine operators .....	16	1 124	Z
454210	Vending machine operators .....	16	1 124	Z
4543	Direct selling establishments .....	327	44 695	.2
45439	Other direct selling establishments .....	323	44 660	.2
454390	Other direct selling establishments .....	323	44 660	.2
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	32	2 745	Z
4543903	Direct selling, other merchandise .....	286	41 913	.2
<b>0190</b>	<b>Paper &amp; related products (including paper towels, toilet tissue, wraps, bags, foils, etc) ...</b>	<b>138 022</b>	<b>17 066 293</b>	<b>100.0</b>
442	Furniture & home furnishings stores .....	83	2 498	Z
4422	Home furnishings stores .....	80	2 406	Z
44229	Other home furnishings stores .....	78	2 403	Z
442299	All other home furnishings stores .....	78	2 403	Z
443	Electronics & appliance stores .....	7	200	Z
4431	Electronics & appliance stores .....	7	200	Z
44311	Appliance, television, & other electronics stores .....	7	200	Z
444	Building material & garden equipment & supplies dealers .....	61	693	Z
4441	Building material & supplies dealers .....	45	507	Z
44413	Hardware stores .....	44	487	Z
444130	Hardware stores .....	44	487	Z
4442	Lawn & garden equipment & supplies stores .....	16	186	Z
44422	Nursery & garden centers .....	16	186	Z
444220	Nursery & garden centers .....	16	186	Z
445	Food & beverage stores .....	70 743	10 349 045	60.6
4451	Grocery stores .....	67 868	10 299 660	60.4
44511	Supermarkets & other grocery (except convenience) stores .....	52 845	10 142 075	59.4
445110	Supermarkets & other grocery (except convenience) stores .....	52 845	10 142 075	59.4
44512	Convenience stores .....	15 023	157 585	.9
445120	Convenience stores .....	15 023	157 585	.9

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0190</b>	<b>Paper &amp; related products (including paper towels, toilet tissue, wraps, bags, foils, etc)—Con.</b>			
445	Food & beverage stores—Con.			
4452	Specialty food stores .....	880	14 819	.1
44521	Meat markets .....	474	9 039	.1
445210	Meat markets .....	474	9 039	.1
44522	Fish & seafood markets .....	32	259	Z
445220	Fish & seafood markets .....	32	259	Z
44523	Fruit & vegetable markets .....	156	2 054	Z
445230	Fruit & vegetable markets .....	156	2 054	Z
44529	Other specialty food stores .....	218	3 467	Z
445292	Confectionery & nut stores .....	34	450	Z
445299	All other specialty food stores .....	184	3 017	Z
4453	Beer, wine, & liquor stores .....	1 995	34 566	.2
44531	Beer, wine, & liquor stores .....	1 995	34 566	.2
445310	Beer, wine, & liquor stores .....	1 995	34 566	.2
446	Health & personal care stores .....	16 338	782 406	4.6
4461	Health & personal care stores .....	16 338	782 406	4.6
44611	Pharmacies & drug stores .....	15 970	769 475	4.5
446110	Pharmacies & drug stores .....	15 970	769 475	4.5
4461101	Pharmacies & drug stores .....	15 472	745 541	4.4
4461102	Proprietary stores .....	498	23 934	.1
44612	Cosmetics, beauty supplies, & perfume stores .....	19	201	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	19	201	Z
44619	Other health & personal care stores .....	347	12 620	.1
446191	Food (health) supplement stores .....	330	4 550	Z
446199	All other health & personal care stores .....	17	8 070	Z
447	Gasoline stations .....	26 146	354 504	2.1
4471	Gasoline stations .....	26 146	354 504	2.1
44711	Gasoline stations with convenience stores .....	24 512	338 521	2.0
447110	Gasoline stations with convenience stores .....	24 512	338 521	2.0
44719	Other gasoline stations .....	1 634	15 983	.1
447190	Other gasoline stations .....	1 634	15 983	.1
448	Clothing & clothing accessories stores .....	127	1 861	Z
4481	Clothing stores .....	126	1 725	Z
44811	Men's clothing stores .....	11	68	Z
448110	Men's clothing stores .....	11	68	Z
44814	Family clothing stores .....	108	1 562	Z
448140	Family clothing stores .....	108	1 562	Z
451	Sporting goods, hobby, book, & music stores .....	212	6 992	Z
4511	Sporting goods, hobby, & musical instrument stores .....	88	4 637	Z
45111	Sporting goods stores .....	10	37	Z
451110	Sporting goods stores .....	10	37	Z
4511102	Specialty-line sporting goods stores .....	10	37	Z
45112	Hobby, toy, & game stores .....	72	4 142	Z
451120	Hobby, toy, & game stores .....	72	4 142	Z
4512	Book, periodical, & music stores .....	124	2 355	Z
45121	Book stores & news dealers .....	88	1 865	Z
451211	Book stores .....	13	83	Z
4512111	Book stores, general .....	8	46	Z
451212	News dealers & newsstands .....	75	1 782	Z
45122	Prerecorded tape, compact disc, & record stores .....	36	490	Z
451220	Prerecorded tape, compact disc, & record stores .....	36	490	Z
452	General merchandise stores .....	17 675	5 099 733	29.9
4521	Department stores (excl leased depts) .....	3 254	1 675 475	9.8
45211	Department stores (excl leased depts) .....	3 254	1 675 475	9.8
452110	Department stores (excl leased depts) .....	3 254	1 675 475	9.8
4521101	Conventional department stores (excl leased depts) .....	316	2 590	Z
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	2 938	1 672 885	9.8
4529	Other general merchandise stores .....	14 421	3 424 258	20.1
45291	Warehouse clubs & superstores .....	1 323	2 361 227	13.8
452910	Warehouse clubs & superstores .....	1 323	2 361 227	13.8
45299	All other general merchandise stores .....	13 098	1 063 031	6.2
452990	All other general merchandise stores .....	13 098	1 063 031	6.2
4529901	Variety stores .....	9 483	D	D
4529903	Miscellaneous general merchandise stores .....	3 612	157 340	.9
453	Miscellaneous store retailers .....	6 110	351 401	2.1
4532	Office supplies, stationery, & gift stores .....	4 360	148 323	.9
45321	Office supplies & stationery stores .....	344	27 795	.2
453210	Office supplies & stationery stores .....	344	27 795	.2
4532101	Stationery stores .....	146	5 998	Z
4532102	Office supplies stores .....	198	21 797	.1
45322	Gift, novelty, & souvenir stores .....	4 016	120 528	.7
453220	Gift, novelty, & souvenir stores .....	4 016	120 528	.7
4533	Used merchandise stores .....	34	653	Z
45331	Used merchandise stores .....	34	653	Z
453310	Used merchandise stores .....	34	653	Z
4539	Other miscellaneous store retailers .....	1 712	202 395	1.2
45392	Art dealers .....	22	157	Z
453920	Art dealers .....	22	157	Z
45399	All other miscellaneous store retailers .....	1 690	202 238	1.2
453991	Tobacco stores .....	230	3 112	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	1 460	199 126	1.2

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0190</b>	<b>Paper &amp; related products (including paper towels, toilet tissue, wraps, bags, foils, etc)—Con.</b>			
454	Nonstore retailers .....	520	116 960	.7
4541	Electronic shopping & mail-order houses .....	160	79 941	.5
45411	Electronic shopping & mail-order houses .....	160	79 941	.5
454110	Electronic shopping & mail-order houses .....	160	79 941	.5
4543	Direct selling establishments .....	360	37 019	.2
45439	Other direct selling establishments .....	355	36 983	.2
454390	Other direct selling establishments .....	355	36 983	.2
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	13	539	Z
4543903	Direct selling, other merchandise .....	342	36 444	.2
<b>0200</b>	<b>Men's wear .....</b>	<b>122 978</b>	<b>58 249 369</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	577	74 108	.1
4412	Other motor vehicle dealers .....	528	50 834	.1
44122	Motorcycle, boat, & other motor vehicle dealers .....	528	50 834	.1
441221	Motorcycle dealers .....	345	40 951	.1
441222	Boat dealers .....	117	4 899	Z
441229	All other motor vehicle dealers .....	66	4 984	Z
4413	Automotive parts, accessories, & tire stores .....	49	23 274	Z
44131	Automotive parts & accessories stores .....	46	23 159	Z
441310	Automotive parts & accessories stores .....	46	23 159	Z
442	Furniture & home furnishings stores .....	552	8 244	Z
4421	Furniture stores .....	19	2 020	Z
44211	Furniture stores .....	19	2 020	Z
442110	Furniture stores .....	19	2 020	Z
4422	Home furnishings stores .....	533	6 224	Z
44229	Other home furnishings stores .....	531	6 209	Z
442291	Window treatment stores .....	10	151	Z
442299	All other home furnishings stores .....	521	6 058	Z
444	Building material & garden equipment & supplies dealers .....	2 066	211 255	.4
4441	Building material & supplies dealers .....	1 014	90 562	.2
44411	Home centers .....	369	59 157	.1
444110	Home centers .....	369	59 157	.1
44413	Hardware stores .....	600	30 240	.1
444130	Hardware stores .....	600	30 240	.1
44419	Other building material dealers .....	43	1 124	Z
444190	Other building material dealers .....	43	1 124	Z
4441901	Retail lumber yards .....	43	1 124	Z
4442	Lawn & garden equipment & supplies stores .....	1 052	120 693	.2
44421	Outdoor power equipment stores .....	58	5 221	Z
444210	Outdoor power equipment stores .....	58	5 221	Z
44422	Nursery & garden centers .....	994	115 472	.2
444220	Nursery & garden centers .....	994	115 472	.2
445	Food & beverage stores .....	1 370	31 116	.1
4451	Grocery stores .....	1 325	30 642	.1
44511	Supermarkets & other grocery (except convenience) stores .....	1 012	23 236	Z
445110	Supermarkets & other grocery (except convenience) stores .....	1 012	23 236	Z
44512	Convenience stores .....	313	7 406	Z
445120	Convenience stores .....	313	7 406	Z
4452	Specialty food stores .....	26	333	Z
44529	Other specialty food stores .....	25	327	Z
445292	Confectionery & nut stores .....	10	67	Z
445299	All other specialty food stores .....	15	260	Z
4453	Beer, wine, & liquor stores .....	19	141	Z
44531	Beer, wine, & liquor stores .....	19	141	Z
445310	Beer, wine, & liquor stores .....	19	141	Z
446	Health & personal care stores .....	12 166	167 201	.3
4461	Health & personal care stores .....	12 166	167 201	.3
44611	Pharmacies & drug stores .....	8 923	148 834	.3
446110	Pharmacies & drug stores .....	8 923	148 834	.3
4461101	Pharmacies & drug stores .....	8 615	138 854	.2
4461102	Proprietary stores .....	308	9 980	Z
44612	Cosmetics, beauty supplies, & perfume stores .....	30	3 023	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	30	3 023	Z
44613	Optical goods stores .....	10	138	Z
446130	Optical goods stores .....	10	138	Z
44619	Other health & personal care stores .....	3 203	15 206	Z
446191	Food (health) supplement stores .....	3 178	11 311	Z
446199	All other health & personal care stores .....	25	3 895	Z
447	Gasoline stations .....	219	2 562	Z
4471	Gasoline stations .....	219	2 562	Z
44711	Gasoline stations with convenience stores .....	202	2 367	Z
447110	Gasoline stations with convenience stores .....	202	2 367	Z
44719	Other gasoline stations .....	17	195	Z
447190	Other gasoline stations .....	17	195	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0200</b>	<b>Men's wear—Con.</b>			
448	Clothing & clothing accessories stores .....	53 608	25 647 297	44.0
4481	Clothing stores .....	47 675	24 667 953	42.3
44811	Men's clothing stores .....	12 143	8 753 419	15.0
448110	Men's clothing stores .....	12 143	8 753 419	15.0
44812	Women's clothing stores .....	6 818	632 131	1.1
448120	Women's clothing stores .....	6 818	632 131	1.1
44813	Children's & infants' clothing stores .....	100	18 774	Z
448130	Children's & infants' clothing stores .....	100	18 774	Z
44814	Family clothing stores .....	20 450	13 531 283	23.2
448140	Family clothing stores .....	20 450	13 531 283	23.2
44815	Clothing accessories stores .....	992	161 076	.3
448150	Clothing accessories stores .....	992	161 076	.3
44819	Other clothing stores .....	7 172	1 571 270	2.7
448190	Other clothing stores .....	7 172	1 571 270	2.7
4482	Shoe stores .....	5 324	938 904	1.6
44821	Shoe stores .....	5 324	938 904	1.6
448210	Shoe stores .....	5 324	938 904	1.6
4482101	Men's shoe stores .....	409	48 757	.1
4482102	Women's shoe stores .....	36	3 742	Z
4482104	Family shoe stores .....	1 300	140 829	.2
4482105	Athletic footwear stores .....	3 579	745 576	1.3
4483	Jewelry, luggage, & leather goods stores .....	609	40 440	.1
44831	Jewelry stores .....	92	2 549	Z
448310	Jewelry stores .....	92	2 549	Z
44832	Luggage & leather goods stores .....	517	37 891	.1
448320	Luggage & leather goods stores .....	517	37 891	.1
451	Sporting goods, hobby, book, & music stores .....	14 454	2 061 669	3.5
4511	Sporting goods, hobby, & musical instrument stores .....	11 066	1 939 196	3.3
45111	Sporting goods stores .....	10 883	1 932 628	3.3
451110	Sporting goods stores .....	10 883	1 932 628	3.3
4511101	General-line sporting goods stores .....	5 249	1 316 474	2.3
4511102	Specialty-line sporting goods stores .....	5 634	616 154	1.1
45112	Hobby, toy, & game stores .....	153	5 440	Z
451120	Hobby, toy, & game stores .....	153	5 440	Z
45113	Sewing, needlework, & piece goods stores .....	30	1 128	Z
451130	Sewing, needlework, & piece goods stores .....	30	1 128	Z
4512	Book, periodical, & music stores .....	3 388	122 473	.2
45121	Book stores & news dealers .....	1 205	89 708	.2
451211	Book stores .....	1 173	89 438	.2
4512111	Book stores, general .....	112	1 517	Z
4512112	Specialty book stores .....	427	5 000	Z
4512113	College book stores .....	634	82 921	.1
451212	News dealers & newsstands .....	32	270	Z
45122	Prerecorded tape, compact disc, & record stores .....	2 183	32 765	.1
451220	Prerecorded tape, compact disc, & record stores .....	2 183	32 765	.1
452	General merchandise stores .....	27 690	26 779 211	46.0
4521	Department stores (excl leased depts) .....	10 353	23 807 390	40.9
45211	Department stores (excl leased depts) .....	10 353	23 807 390	40.9
452110	Department stores (excl leased depts) .....	10 353	23 807 390	40.9
4521101	Conventional department stores (excl leased depts) .....	2 096	9 872 410	16.9
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 369	8 226 389	14.1
4521103	National chain department stores (excl leased depts) .....	1 888	5 708 591	9.8
4529	Other general merchandise stores .....	17 337	2 971 821	5.1
45291	Warehouse clubs & superstores .....	1 518	1 849 043	3.2
452910	Warehouse clubs & superstores .....	1 518	1 849 043	3.2
45299	All other general merchandise stores .....	15 819	1 122 778	1.9
452990	All other general merchandise stores .....	15 819	1 122 778	1.9
4529901	Variety stores .....	10 967	D	D
4529902	Catalog showrooms .....	21	D	D
4529903	Miscellaneous general merchandise stores .....	4 831	748 085	1.3
453	Miscellaneous store retailers .....	8 811	644 721	1.1
4531	Florists .....	10	181	Z
45311	Florists .....	10	181	Z
453110	Florists .....	10	181	Z
4532	Office supplies, stationery, & gift stores .....	3 276	251 172	.4
45322	Gift, novelty, & souvenir stores .....	3 271	251 154	.4
453220	Gift, novelty, & souvenir stores .....	3 271	251 154	.4
4533	Used merchandise stores .....	5 136	373 690	.6
45331	Used merchandise stores .....	5 136	373 690	.6
453310	Used merchandise stores .....	5 136	373 690	.6
4539	Other miscellaneous store retailers .....	389	19 678	Z
45391	Pet & pet supplies stores .....	36	1 205	Z
453910	Pet & pet supplies stores .....	36	1 205	Z
45392	Art dealers .....	15	632	Z
453920	Art dealers .....	15	632	Z
45399	All other miscellaneous store retailers .....	338	17 841	Z
453991	Tobacco stores .....	59	6 345	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	279	11 496	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0200</b>	<b>Men's wear—Con.</b>			
454	Nonstore retailers .....	1 463	2 621 897	4.5
4541	Electronic shopping & mail-order houses .....	912	2 466 124	4.2
45411	Electronic shopping & mail-order houses .....	912	2 466 124	4.2
454110	Electronic shopping & mail-order houses .....	912	2 466 124	4.2
4543	Direct selling establishments .....	551	155 773	.3
45439	Other direct selling establishments .....	551	155 773	.3
454390	Other direct selling establishments .....	551	155 773	.3
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	21	613	.3
4543903	Direct selling, other merchandise .....	530	155 160	.3
<b>0220</b>	<b>Women's, juniors', &amp; misses' wear .....</b>	<b>149 920</b>	<b>101 859 574</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	444	33 841	Z
4412	Other motor vehicle dealers .....	415	32 619	Z
44122	Motorcycle, boat, & other motor vehicle dealers .....	415	32 619	Z
441221	Motorcycle dealers .....	288	25 385	Z
441222	Boat dealers .....	76	4 300	Z
441229	All other motor vehicle dealers .....	51	2 934	Z
4413	Automotive parts, accessories, & tire stores .....	29	1 222	Z
44131	Automotive parts & accessories stores .....	27	1 194	Z
441310	Automotive parts & accessories stores .....	27	1 194	Z
442	Furniture & home furnishings stores .....	826	38 963	Z
4421	Furniture stores .....	22	2 470	Z
44211	Furniture stores .....	22	2 470	Z
442110	Furniture stores .....	22	2 470	Z
4422	Home furnishings stores .....	804	36 493	Z
44229	Other home furnishings stores .....	801	36 433	Z
442291	Window treatment stores .....	15	3 214	Z
442299	All other home furnishings stores .....	786	33 219	Z
443	Electronics & appliance stores .....	12	826	Z
4431	Electronics & appliance stores .....	12	826	Z
44312	Computer & software stores .....	10	12	Z
443120	Computer & software stores .....	10	12	Z
4431202	Other computer stores .....	10	12	Z
444	Building material & garden equipment & supplies dealers .....	59	4 407	Z
4441	Building material & supplies dealers .....	26	1 653	Z
44413	Hardware stores .....	23	1 579	Z
444130	Hardware stores .....	23	1 579	Z
4442	Lawn & garden equipment & supplies stores .....	33	2 754	Z
44422	Nursery & garden centers .....	30	2 476	Z
444220	Nursery & garden centers .....	30	2 476	Z
445	Food & beverage stores .....	1 507	49 398	Z
4451	Grocery stores .....	1 428	47 699	Z
44511	Supermarkets & other grocery (except convenience) stores .....	1 202	41 351	Z
445110	Supermarkets & other grocery (except convenience) stores .....	1 202	41 351	Z
44512	Convenience stores .....	226	6 348	Z
445120	Convenience stores .....	226	6 348	Z
4452	Specialty food stores .....	63	1 626	Z
44523	Fruit & vegetable markets .....	24	901	Z
445230	Fruit & vegetable markets .....	24	901	Z
44529	Other specialty food stores .....	35	396	Z
445292	Confectionery & nut stores .....	35	396	Z
4453	Beer, wine, & liquor stores .....	16	73	Z
44531	Beer, wine, & liquor stores .....	16	73	Z
445310	Beer, wine, & liquor stores .....	16	73	Z
446	Health & personal care stores .....	12 694	126 019	.1
4461	Health & personal care stores .....	12 694	126 019	.1
44611	Pharmacies & drug stores .....	9 192	95 843	.1
446110	Pharmacies & drug stores .....	9 192	95 843	.1
4461101	Pharmacies & drug stores .....	8 783	84 370	.1
4461102	Proprietary stores .....	409	11 473	Z
44612	Cosmetics, beauty supplies, & perfume stores .....	238	15 360	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	238	15 360	Z
44613	Optical goods stores .....	12	175	Z
446130	Optical goods stores .....	12	175	Z
44619	Other health & personal care stores .....	3 252	14 641	Z
446191	Food (health) supplement stores .....	3 183	11 733	Z
446199	All other health & personal care stores .....	69	2 908	Z
447	Gasoline stations .....	137	1 378	Z
4471	Gasoline stations .....	137	1 378	Z
44711	Gasoline stations with convenience stores .....	131	1 281	Z
447110	Gasoline stations with convenience stores .....	131	1 281	Z
44719	Other gasoline stations .....	6	97	Z
447190	Other gasoline stations .....	6	97	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0220</b>	<b>Women's, juniors', &amp; misses' wear—Con.</b>			
448	Clothing & clothing accessories stores .....	81 044	48 454 827	47.6
4481	Clothing stores .....	74 712	47 923 675	47.0
44811	Men's clothing stores .....	2 361	379 658	.4
448110	Men's clothing stores .....	2 361	379 658	.4
44812	Women's clothing stores .....	39 672	24 830 506	24.4
448120	Women's clothing stores .....	39 672	24 830 506	24.4
44813	Children's & infants' clothing stores .....	205	22 310	Z
448130	Children's & infants' clothing stores .....	205	22 310	Z
44814	Family clothing stores .....	20 450	17 329 585	17.0
448140	Family clothing stores .....	20 450	17 329 585	17.0
44815	Clothing accessories stores .....	2 212	840 039	.8
448150	Clothing accessories stores .....	2 212	840 039	.8
44819	Other clothing stores .....	9 812	4 521 577	4.4
448190	Other clothing stores .....	9 812	4 521 577	4.4
4482	Shoe stores .....	5 565	467 985	.5
44821	Shoe stores .....	5 565	467 985	.5
448210	Shoe stores .....	5 565	467 985	.5
4482101	Men's shoe stores .....	94	11 164	Z
4482102	Women's shoe stores .....	1 614	100 353	.1
4482103	Children's & juveniles' shoe stores .....	12	496	Z
4482104	Family shoe stores .....	1 178	122 725	.1
4482105	Athletic footwear stores .....	2 667	233 247	.2
4483	Jewelry, luggage, & leather goods stores .....	767	63 167	.1
44831	Jewelry stores .....	232	19 078	Z
448310	Jewelry stores .....	232	19 078	Z
44832	Luggage & leather goods stores .....	535	44 089	Z
448320	Luggage & leather goods stores .....	535	44 089	Z
451	Sporting goods, hobby, book, & music stores .....	11 420	957 949	.9
4511	Sporting goods, hobby, & musical instrument stores .....	9 667	874 479	.9
45111	Sporting goods stores .....	8 724	821 213	.8
451110	Sporting goods stores .....	8 724	821 213	.8
4511101	General-line sporting goods stores .....	4 475	581 756	.6
4511102	Specialty-line sporting goods stores .....	4 249	239 457	.2
45112	Hobby, toy, & game stores .....	818	50 376	Z
451120	Hobby, toy, & game stores .....	818	50 376	Z
45113	Sewing, needlework, & piece goods stores .....	120	2 748	Z
451130	Sewing, needlework, & piece goods stores .....	120	2 748	Z
4512	Book, periodical, & music stores .....	1 753	83 470	.1
45121	Book stores & news dealers .....	1 661	80 805	.1
451211	Book stores .....	1 658	80 797	.1
4512111	Book stores, general .....	288	4 650	Z
4512112	Specialty book stores .....	488	4 731	Z
4512113	College book stores .....	882	71 416	.1
45122	Prerecorded tape, compact disc, & record stores .....	92	2 665	Z
451220	Prerecorded tape, compact disc, & record stores .....	92	2 665	Z
452	General merchandise stores .....	28 014	43 206 633	42.4
4521	Department stores (excl leased depts) .....	10 354	39 761 296	39.0
45211	Department stores (excl leased depts) .....	10 354	39 761 296	39.0
452110	Department stores (excl leased depts) .....	10 354	39 761 296	39.0
4521101	Conventional department stores (excl leased depts) .....	2 098	19 103 094	18.8
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 368	13 427 702	13.2
4521103	National chain department stores (excl leased depts) .....	1 888	7 230 500	7.1
4529	Other general merchandise stores .....	17 660	3 445 337	3.4
45291	Warehouse clubs & superstores .....	1 514	1 946 097	1.9
452910	Warehouse clubs & superstores .....	1 514	1 946 097	1.9
45299	All other general merchandise stores .....	16 146	1 499 240	1.5
452990	All other general merchandise stores .....	16 146	1 499 240	1.5
4529901	Variety stores .....	11 194	D	D
4529902	Catalog showrooms .....	9	D	D
4529903	Miscellaneous general merchandise stores .....	4 943	853 410	.8
453	Miscellaneous store retailers .....	12 136	1 264 091	1.2
4531	Florists .....	53	1 982	Z
45311	Florists .....	53	1 982	Z
453110	Florists .....	53	1 982	Z
4532	Office supplies, stationery, & gift stores .....	4 900	311 245	.3
45321	Office supplies & stationery stores .....	29	415	Z
453210	Office supplies & stationery stores .....	29	415	Z
4532101	Stationery stores .....	29	415	Z
45322	Gift, novelty, & souvenir stores .....	4 871	310 830	.3
453220	Gift, novelty, & souvenir stores .....	4 871	310 830	.3
4533	Used merchandise stores .....	6 801	935 968	.9
45331	Used merchandise stores .....	6 801	935 968	.9
453310	Used merchandise stores .....	6 801	935 968	.9
4539	Other miscellaneous store retailers .....	382	14 896	Z
45391	Pet & pet supplies stores .....	21	143	Z
453910	Pet & pet supplies stores .....	21	143	Z
45392	Art dealers .....	74	2 146	Z
453920	Art dealers .....	74	2 146	Z
45399	All other miscellaneous store retailers .....	287	12 607	Z
453991	Tobacco stores .....	27	411	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	260	12 196	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0220</b>	<b>Women's, juniors', &amp; misses' wear—Con.</b>			
454	Nonstore retailers .....	1 627	7 721 242	7.6
4541	Electronic shopping & mail-order houses .....	990	7 583 059	7.4
45411	Electronic shopping & mail-order houses .....	990	7 583 059	7.4
454110	Electronic shopping & mail-order houses .....	990	7 583 059	7.4
4543	Direct selling establishments .....	634	137 439	.1
45439	Other direct selling establishments .....	634	137 439	.1
454390	Other direct selling establishments .....	634	137 439	.1
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	27	1 781	Z
4543903	Direct selling, other merchandise .....	607	135 658	.1
<b>0240</b>	<b>Children's wear (including boys' (sizes 2 to 7 &amp; 8 to 20), girls' (sizes 4 to 6x &amp; 7 to 14), &amp; infants' &amp; toddlers' clothing &amp; accessories) .....</b>	<b>78 123</b>	<b>27 365 132</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	22	685	Z
4412	Other motor vehicle dealers .....	7	302	Z
44122	Motorcycle, boat, & other motor vehicle dealers .....	6	296	Z
4413	Automotive parts, accessories, & tire stores .....	14	338	Z
44131	Automotive parts & accessories stores .....	14	338	Z
441310	Automotive parts & accessories stores .....	14	338	Z
442	Furniture & home furnishings stores .....	145	25 299	.1
4421	Furniture stores .....	78	22 712	.1
44211	Furniture stores .....	78	22 712	.1
442110	Furniture stores .....	78	22 712	.1
4422	Home furnishings stores .....	67	2 587	Z
44229	Other home furnishings stores .....	67	2 587	Z
442299	All other home furnishings stores .....	67	2 587	Z
443	Electronics & appliance stores .....	7	1 340	Z
4431	Electronics & appliance stores .....	7	1 340	Z
44311	Appliance, television, & other electronics stores .....	7	1 340	Z
444	Building material & garden equipment & supplies dealers .....	15	204	Z
4441	Building material & supplies dealers .....	12	65	Z
44413	Hardware stores .....	12	65	Z
444130	Hardware stores .....	12	65	Z
445	Food & beverage stores .....	978	16 644	.1
4451	Grocery stores .....	970	16 604	.1
44511	Supermarkets & other grocery (except convenience) stores .....	787	14 732	.1
445110	Supermarkets & other grocery (except convenience) stores .....	787	14 732	.1
44512	Convenience stores .....	183	1 872	Z
445120	Convenience stores .....	183	1 872	Z
4452	Specialty food stores .....	8	40	Z
44529	Other specialty food stores .....	6	27	Z
446	Health & personal care stores .....	3 404	20 568	.1
4461	Health & personal care stores .....	3 404	20 568	.1
44611	Pharmacies & drug stores .....	3 381	20 178	.1
446110	Pharmacies & drug stores .....	3 381	20 178	.1
4461101	Pharmacies & drug stores .....	3 315	19 510	.1
4461102	Proprietary stores .....	66	668	Z
44612	Cosmetics, beauty supplies, & perfume stores .....	16	286	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	16	286	Z
44619	Other health & personal care stores .....	6	82	Z
447	Gasoline stations .....	54	265	Z
4471	Gasoline stations .....	54	265	Z
44711	Gasoline stations with convenience stores .....	54	265	Z
447110	Gasoline stations with convenience stores .....	54	265	Z
448	Clothing & clothing accessories stores .....	31 589	8 162 223	29.8
4481	Clothing stores .....	28 187	7 962 489	29.1
44811	Men's clothing stores .....	1 606	91 062	.3
448110	Men's clothing stores .....	1 606	91 062	.3
44812	Women's clothing stores .....	7 843	259 435	.9
448120	Women's clothing stores .....	7 843	259 435	.9
44813	Children's & infants' clothing stores .....	5 115	3 894 038	14.2
448130	Children's & infants' clothing stores .....	5 115	3 894 038	14.2
44814	Family clothing stores .....	11 125	3 621 213	13.2
448140	Family clothing stores .....	11 125	3 621 213	13.2
44815	Clothing accessories stores .....	338	10 149	Z
448150	Clothing accessories stores .....	338	10 149	Z
44819	Other clothing stores .....	2 160	86 592	.3
448190	Other clothing stores .....	2 160	86 592	.3
4482	Shoe stores .....	3 379	199 064	.7
44821	Shoe stores .....	3 379	199 064	.7
448210	Shoe stores .....	3 379	199 064	.7
4482101	Men's shoe stores .....	33	545	Z
4482102	Women's shoe stores .....	40	1 291	Z
4482103	Children's & juveniles' shoe stores .....	380	88 040	.3
4482104	Family shoe stores .....	366	20 775	.1
4482105	Athletic footwear stores .....	2 560	88 413	.3
4483	Jewelry, luggage, & leather goods stores .....	23	670	Z
44831	Jewelry stores .....	19	271	Z
448310	Jewelry stores .....	19	271	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0240</b>	<b>Children's wear (including boys' (sizes 2 to 7 &amp; 8 to 20), girls' (sizes 4 to 6x &amp; 7 to 14), &amp; infants' &amp; toddlers' clothing &amp; accessories)—Con.</b>			
451	Sporting goods, hobby, book, & music stores .....	4 581	204 986	.7
4511	Sporting goods, hobby, & musical instrument stores .....	4 278	198 802	.7
45111	Sporting goods stores .....	3 112	114 250	.4
451110	Sporting goods stores .....	3 112	114 250	.4
4511101	General-line sporting goods stores .....	2 352	91 834	.3
4511102	Specialty-line sporting goods stores .....	760	22 416	.1
45112	Hobby, toy, & game stores .....	1 156	84 401	.3
451120	Hobby, toy, & game stores .....	1 156	84 401	.3
45113	Sewing, needlework, & piece goods stores .....	10	151	Z
451130	Sewing, needlework, & piece goods stores .....	10	151	Z
4512	Book, periodical, & music stores .....	303	6 184	Z
45121	Book stores & news dealers .....	303	6 184	Z
451211	Book stores .....	301	6 180	Z
4512111	Book stores, general .....	47	444	Z
4512112	Specialty book stores .....	148	1 623	Z
4512113	College book stores .....	106	4 113	Z
452	General merchandise stores .....	27 724	17 538 417	64.1
4521	Department stores (excl leased depts) .....	10 331	15 443 706	56.4
45211	Department stores (excl leased depts) .....	10 331	15 443 706	56.4
452110	Department stores (excl leased depts) .....	10 331	15 443 706	56.4
4521101	Conventional department stores (excl leased depts) .....	2 079	3 328 659	12.2
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 364	9 123 442	33.3
4521103	National chain department stores (excl leased depts) .....	1 888	2 991 605	10.9
4529	Other general merchandise stores .....	17 393	2 094 711	7.7
45291	Warehouse clubs & superstores .....	855	1 429 018	5.2
452910	Warehouse clubs & superstores .....	855	1 429 018	5.2
45299	All other general merchandise stores .....	16 538	665 693	2.4
452990	All other general merchandise stores .....	16 538	665 693	2.4
4529901	Variety stores .....	12 310	D	D
4529902	Catalog showrooms .....	655	D	D
4529903	Miscellaneous general merchandise stores .....	3 573	322 928	1.2
453	Miscellaneous store retailers .....	8 917	652 038	2.4
4532	Office supplies, stationery, & gift stores .....	3 067	296 750	1.1
45321	Office supplies & stationery stores .....	13	492	Z
453210	Office supplies & stationery stores .....	13	492	Z
4532101	Stationery stores .....	13	492	Z
45322	Gift, novelty, & souvenir stores .....	3 054	296 258	1.1
453220	Gift, novelty, & souvenir stores .....	3 054	296 258	1.1
4533	Used merchandise stores .....	5 664	351 244	1.3
45331	Used merchandise stores .....	5 664	351 244	1.3
453310	Used merchandise stores .....	5 664	351 244	1.3
4539	Other miscellaneous store retailers .....	186	4 044	Z
45392	Art dealers .....	32	398	Z
453920	Art dealers .....	32	398	Z
45399	All other miscellaneous store retailers .....	150	3 509	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	150	3 509	Z
454	Nonstore retailers .....	687	742 463	2.7
4541	Electronic shopping & mail-order houses .....	496	720 901	2.6
45411	Electronic shopping & mail-order houses .....	496	720 901	2.6
454110	Electronic shopping & mail-order houses .....	496	720 901	2.6
4543	Direct selling establishments .....	191	21 562	.1
45439	Other direct selling establishments .....	191	21 562	.1
454390	Other direct selling establishments .....	191	21 562	.1
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	11	4 522	Z
4543903	Direct selling, other merchandise .....	179	17 040	.1
<b>0260</b>	<b>Footwear (including accessories)</b> .....	<b>119 579</b>	<b>39 182 314</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	31	1 749	Z
4413	Automotive parts, accessories, & tire stores .....	23	1 306	Z
44131	Automotive parts & accessories stores .....	20	1 222	Z
441310	Automotive parts & accessories stores .....	20	1 222	Z
442	Furniture & home furnishings stores .....	31	1 972	Z
4422	Home furnishings stores .....	28	1 912	Z
44229	Other home furnishings stores .....	24	1 340	Z
442299	All other home furnishings stores .....	21	1 289	Z
444	Building material & garden equipment & supplies dealers .....	1 749	57 404	.1
4441	Building material & supplies dealers .....	800	19 828	.1
44411	Home centers .....	33	1 323	Z
444110	Home centers .....	33	1 323	Z
44413	Hardware stores .....	690	17 715	Z
444130	Hardware stores .....	690	17 715	Z
44419	Other building material dealers .....	75	771	Z
444190	Other building material dealers .....	75	771	Z
4441901	Retail lumber yards .....	75	771	Z
4442	Lawn & garden equipment & supplies stores .....	949	37 576	.1
44421	Outdoor power equipment stores .....	40	1 365	Z
444210	Outdoor power equipment stores .....	40	1 365	Z
44422	Nursery & garden centers .....	909	36 211	.1
444220	Nursery & garden centers .....	909	36 211	.1

See footnotes at end of table.



**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0260</b>	<b>Footwear (including accessories)—Con.</b>			
445	Food & beverage stores .....	3 182	70 541	.2
4451	Grocery stores .....	3 169	70 445	.2
44511	Supermarkets & other grocery (except convenience) stores .....	2 941	66 837	.2
445110	Supermarkets & other grocery (except convenience) stores .....	2 941	66 837	.2
44512	Convenience stores .....	228	3 608	Z
445120	Convenience stores .....	228	3 608	Z
4452	Specialty food stores .....	10	94	Z
446	Health & personal care stores .....	8 892	146 199	.4
4461	Health & personal care stores .....	8 892	146 199	.4
44611	Pharmacies & drug stores .....	8 572	133 786	.3
446110	Pharmacies & drug stores .....	8 572	133 786	.3
4461101	Pharmacies & drug stores .....	8 263	127 448	.3
4461102	Proprietary stores .....	309	6 338	Z
44612	Cosmetics, beauty supplies, & perfume stores .....	31	747	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	31	747	Z
44619	Other health & personal care stores .....	289	11 666	Z
446191	Food (health) supplement stores .....	25	287	Z
446199	All other health & personal care stores .....	264	11 379	Z
447	Gasoline stations .....	147	2 148	Z
4471	Gasoline stations .....	147	2 148	Z
44711	Gasoline stations with convenience stores .....	131	1 542	Z
447110	Gasoline stations with convenience stores .....	131	1 542	Z
44719	Other gasoline stations .....	16	606	Z
447190	Other gasoline stations .....	16	606	Z
448	Clothing & clothing accessories stores .....	65 326	23 426 694	59.8
4481	Clothing stores .....	33 795	5 084 172	13.0
44811	Men's clothing stores .....	4 025	341 987	.9
448110	Men's clothing stores .....	4 025	341 987	.9
44812	Women's clothing stores .....	10 969	581 663	1.5
448120	Women's clothing stores .....	10 969	581 663	1.5
44813	Children's & infants' clothing stores .....	1 328	98 643	.3
448130	Children's & infants' clothing stores .....	1 328	98 643	.3
44814	Family clothing stores .....	12 242	3 351 898	8.6
448140	Family clothing stores .....	12 242	3 351 898	8.6
44815	Clothing accessories stores .....	1 393	76 796	.2
448150	Clothing accessories stores .....	1 393	76 796	.2
44819	Other clothing stores .....	3 838	633 185	1.6
448190	Other clothing stores .....	3 838	633 185	1.6
4482	Shoe stores .....	31 399	18 302 365	46.7
44821	Shoe stores .....	31 399	18 302 365	46.7
448210	Shoe stores .....	31 399	18 302 365	46.7
4482101	Men's shoe stores .....	2 376	1 217 202	3.1
4482102	Women's shoe stores .....	4 466	2 206 585	5.6
4482103	Children's & juveniles' shoe stores .....	1 047	369 981	.9
4482104	Family shoe stores .....	18 233	9 775 494	24.9
4482105	Athletic footwear stores .....	5 277	4 733 103	12.1
4483	Jewelry, luggage, & leather goods stores .....	132	40 157	.1
44831	Jewelry stores .....	53	1 177	Z
448310	Jewelry stores .....	53	1 177	Z
44832	Luggage & leather goods stores .....	79	38 980	.1
448320	Luggage & leather goods stores .....	79	38 980	.1
451	Sporting goods, hobby, book, & music stores .....	9 751	2 137 470	5.5
4511	Sporting goods, hobby, & musical instrument stores .....	9 747	2 137 403	5.5
45111	Sporting goods stores .....	9 724	2 137 020	5.5
451110	Sporting goods stores .....	9 724	2 137 020	5.5
4511101	General-line sporting goods stores .....	5 381	1 773 806	4.5
4511102	Specialty-line sporting goods stores .....	4 343	363 214	.9
45112	Hobby, toy, & game stores .....	21	376	Z
451120	Hobby, toy, & game stores .....	21	376	Z
452	General merchandise stores .....	22 574	11 650 218	29.7
4521	Department stores (excl leased depts) .....	6 731	7 561 455	19.3
45211	Department stores (excl leased depts) .....	6 731	7 561 455	19.3
452110	Department stores (excl leased depts) .....	6 731	7 561 455	19.3
4521101	Conventional department stores (excl leased depts) .....	2 021	3 922 156	10.0
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	2 822	1 850 057	4.7
4521103	National chain department stores (excl leased depts) .....	1 888	1 789 242	4.6
4529	Other general merchandise stores .....	15 843	4 088 763	10.4
45291	Warehouse clubs & superstores .....	806	3 471 966	8.9
452910	Warehouse clubs & superstores .....	806	3 471 966	8.9
45299	All other general merchandise stores .....	15 037	616 797	1.6
452990	All other general merchandise stores .....	15 037	616 797	1.6
4529901	Variety stores .....	10 686	D	D
4529902	Catalog showrooms .....	20	D	D
4529903	Miscellaneous general merchandise stores .....	4 331	315 938	.8

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0260</b>	<b>Footwear (including accessories)—Con.</b>			
453	Miscellaneous store retailers .....	6 880	138 697	.4
4531	Florists .....	27	1 292	Z
45311	Florists .....	27	1 292	Z
453110	Florists .....	27	1 292	Z
4532	Office supplies, stationery, & gift stores .....	1 675	28 137	.1
45322	Gift, novelty, & souvenir stores .....	1 674	28 033	.1
453220	Gift, novelty, & souvenir stores .....	1 674	28 033	.1
4533	Used merchandise stores .....	5 085	107 062	.3
45331	Used merchandise stores .....	5 085	107 062	.3
453310	Used merchandise stores .....	5 085	107 062	.3
4539	Other miscellaneous store retailers .....	93	2 206	Z
45391	Pet & pet supplies stores .....	38	761	Z
453910	Pet & pet supplies stores .....	38	761	Z
45399	All other miscellaneous store retailers .....	53	1 424	Z
453991	Tobacco stores .....	13	125	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	40	1 299	Z
454	Nonstore retailers .....	1 015	1 549 182	4.0
4541	Electronic shopping & mail-order houses .....	657	1 416 638	3.6
45411	Electronic shopping & mail-order houses .....	657	1 416 638	3.6
454110	Electronic shopping & mail-order houses .....	657	1 416 638	3.6
4543	Direct selling establishments .....	358	132 544	.3
45439	Other direct selling establishments .....	356	132 522	.3
454390	Other direct selling establishments .....	356	132 522	.3
4543903	Direct selling, other merchandise .....	356	132 522	.3
<b>0270</b>	<b>Sewing, knitting, &amp; needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc) .....</b>	<b>24 421</b>	<b>4 536 488</b>	<b>100.0</b>
442	Furniture & home furnishings stores .....	608	40 773	.9
4421	Furniture stores .....	185	16 081	.4
44211	Furniture stores .....	185	16 081	.4
442110	Furniture stores .....	185	16 081	.4
4422	Home furnishings stores .....	423	24 692	.5
44221	Floor covering stores .....	52	1 409	Z
442210	Floor covering stores .....	52	1 409	Z
44229	Other home furnishings stores .....	371	23 283	.5
442291	Window treatment stores .....	56	6 113	.1
442299	All other home furnishings stores .....	315	17 170	.4
443	Electronics & appliance stores .....	689	47 688	1.1
4431	Electronics & appliance stores .....	689	47 688	1.1
44311	Appliance, television, & other electronics stores .....	689	47 688	1.1
443111	Household appliance stores .....	689	47 688	1.1
444	Building material & garden equipment & supplies dealers .....	69	4 535	.1
4441	Building material & supplies dealers .....	65	4 425	.1
44412	Paint & wallpaper stores .....	51	3 443	.1
444120	Paint & wallpaper stores .....	51	3 443	.1
44413	Hardware stores .....	14	982	Z
444130	Hardware stores .....	14	982	Z
445	Food & beverage stores .....	2 570	23 838	.5
4451	Grocery stores .....	2 567	23 703	.5
44511	Supermarkets & other grocery (except convenience) stores .....	2 439	23 046	.5
445110	Supermarkets & other grocery (except convenience) stores .....	2 439	23 046	.5
44512	Convenience stores .....	128	657	Z
445120	Convenience stores .....	128	657	Z
446	Health & personal care stores .....	3 467	16 906	.4
4461	Health & personal care stores .....	3 467	16 906	.4
44611	Pharmacies & drug stores .....	3 458	16 537	.4
446110	Pharmacies & drug stores .....	3 458	16 537	.4
4461101	Pharmacies & drug stores .....	3 393	16 066	.4
4461102	Proprietary stores .....	65	471	Z
44619	Other health & personal care stores .....	9	369	Z
446199	All other health & personal care stores .....	8	369	Z
447	Gasoline stations .....	82	982	Z
4471	Gasoline stations .....	82	982	Z
44711	Gasoline stations with convenience stores .....	82	982	Z
447110	Gasoline stations with convenience stores .....	82	982	Z
448	Clothing & clothing accessories stores .....	444	10 520	.2
4481	Clothing stores .....	433	9 927	.2
44811	Men's clothing stores .....	17	362	Z
448110	Men's clothing stores .....	17	362	Z
44812	Women's clothing stores .....	77	4 084	.1
448120	Women's clothing stores .....	77	4 084	.1
44813	Children's & infants' clothing stores .....	14	160	Z
448130	Children's & infants' clothing stores .....	14	160	Z
44814	Family clothing stores .....	269	4 551	.1
448140	Family clothing stores .....	269	4 551	.1
44815	Clothing accessories stores .....	7	172	Z
448150	Clothing accessories stores .....	7	172	Z
44819	Other clothing stores .....	49	598	Z
448190	Other clothing stores .....	49	598	Z
4483	Jewelry, luggage, & leather goods stores .....	7	508	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0270</b>	<b>Sewing, knitting, &amp; needlework goods (including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc)—Con.</b>			
451	Sporting goods, hobby, book, & music stores .....	7 694	2 738 585	60.4
4511	Sporting goods, hobby, & musical instrument stores .....	7 680	2 737 126	60.3
45112	Hobby, toy, & game stores .....	1 364	191 913	4.2
451120	Hobby, toy, & game stores .....	1 364	191 913	4.2
45113	Sewing, needlework, & piece goods stores .....	6 311	2 544 709	56.1
451130	Sewing, needlework, & piece goods stores .....	6 311	2 544 709	56.1
4512	Book, periodical, & music stores .....	14	1 459	Z
45121	Book stores & news dealers .....	14	1 459	Z
451211	Book stores .....	14	1 459	Z
4512111	Book stores, general .....	14	1 459	Z
452	General merchandise stores .....	7 354	1 372 601	30.3
4521	Department stores (excl leased depts) .....	2 681	952 302	21.0
45211	Department stores (excl leased depts) .....	2 681	952 302	21.0
452110	Department stores (excl leased depts) .....	2 681	952 302	21.0
4521101	Conventional department stores (excl leased depts) .....	41	1 307	Z
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	2 638	950 664	21.0
4529	Other general merchandise stores .....	4 673	420 299	9.3
45291	Warehouse clubs & superstores .....	535	276 831	6.1
452910	Warehouse clubs & superstores .....	535	276 831	6.1
45299	All other general merchandise stores .....	4 138	143 468	3.2
452990	All other general merchandise stores .....	4 138	143 468	3.2
4529901	Variety stores .....	2 522	D	D
4529902	Catalog showrooms .....	7	D	D
4529903	Miscellaneous general merchandise stores .....	1 609	46 626	1.0
453	Miscellaneous store retailers .....	936	15 065	.3
4532	Office supplies, stationery, & gift stores .....	189	6 048	.1
45322	Gift, novelty, & souvenir stores .....	185	5 979	.1
453220	Gift, novelty, & souvenir stores .....	185	5 979	.1
4533	Used merchandise stores .....	677	5 965	.1
45331	Used merchandise stores .....	677	5 965	.1
453310	Used merchandise stores .....	677	5 965	.1
4539	Other miscellaneous store retailers .....	66	3 042	.1
45392	Art dealers .....	18	654	Z
453920	Art dealers .....	18	654	Z
45399	All other miscellaneous store retailers .....	44	2 285	.1
453991	Tobacco stores .....	16	131	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	28	2 154	Z
454	Nonstore retailers .....	507	264 994	5.8
4541	Electronic shopping & mail-order houses .....	372	249 557	5.5
45411	Electronic shopping & mail-order houses .....	372	249 557	5.5
454110	Electronic shopping & mail-order houses .....	372	249 557	5.5
4543	Direct selling establishments .....	135	15 437	.3
45439	Other direct selling establishments .....	135	15 437	.3
454390	Other direct selling establishments .....	135	15 437	.3
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	32	1 562	Z
4543903	Direct selling, other merchandise .....	103	13 875	.3
<b>0280</b>	<b>Curtains, draperies, blinds, slipcovers, &amp; bed &amp; table coverings .....</b>	<b>53 460</b>	<b>18 437 091</b>	<b>100.0</b>
442	Furniture & home furnishings stores .....	13 157	3 665 024	19.9
4421	Furniture stores .....	2 873	288 646	1.6
44211	Furniture stores .....	2 873	288 646	1.6
442110	Furniture stores .....	2 873	288 646	1.6
4422	Home furnishings stores .....	10 284	3 376 378	18.3
44221	Floor covering stores .....	3 170	214 488	1.2
442210	Floor covering stores .....	3 170	214 488	1.2
44229	Other home furnishings stores .....	7 114	3 161 890	17.2
442291	Window treatment stores .....	2 126	817 963	4.4
442299	All other home furnishings stores .....	4 988	2 343 927	12.7
443	Electronics & appliance stores .....	17	989	Z
4431	Electronics & appliance stores .....	17	989	Z
44311	Appliance, television, & other electronics stores .....	17	989	Z
443112	Radio, television, & other electronics stores .....	17	989	Z
444	Building material & garden equipment & supplies dealers .....	5 218	350 278	1.9
4441	Building material & supplies dealers .....	5 216	350 248	1.9
44411	Home centers .....	1 057	186 196	1.0
444110	Home centers .....	1 057	186 196	1.0
44412	Paint & wallpaper stores .....	1 760	88 850	.5
444120	Paint & wallpaper stores .....	1 760	88 850	.5
44413	Hardware stores .....	1 832	45 055	.2
444130	Hardware stores .....	1 832	45 055	.2
44419	Other building material dealers .....	567	30 147	.2
444190	Other building material dealers .....	567	30 147	.2
4441901	Retail lumber yards .....	278	11 262	.1
4441902	All other building material dealers .....	289	18 885	.1
445	Food & beverage stores .....	568	11 620	.1
4451	Grocery stores .....	566	11 596	.1
44511	Supermarkets & other grocery (except convenience) stores .....	523	11 501	.1
445110	Supermarkets & other grocery (except convenience) stores .....	523	11 501	.1
44512	Convenience stores .....	43	95	Z
445120	Convenience stores .....	43	95	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0280</b>	<b>Curtains, draperies, blinds, slipcovers, &amp; bed &amp; table coverings—Con.</b>			
448	Clothing & clothing accessories stores .....	5 468	1 085 727	5.9
4481	Clothing stores .....	5 426	1 085 025	5.9
44811	Men's clothing stores .....	31	5 426	Z
448110	Men's clothing stores .....	31	5 426	Z
44812	Women's clothing stores .....	408	22 347	.1
448120	Women's clothing stores .....	408	22 347	.1
44813	Children's & infants' clothing stores .....	57	2 643	Z
448130	Children's & infants' clothing stores .....	57	2 643	Z
44814	Family clothing stores .....	4 908	1 053 246	5.7
448140	Family clothing stores .....	4 908	1 053 246	5.7
44815	Clothing accessories stores .....	13	540	Z
448150	Clothing accessories stores .....	13	540	Z
44819	Other clothing stores .....	9	823	Z
448190	Other clothing stores .....	9	823	Z
4482	Shoe stores .....	10	493	Z
44821	Shoe stores .....	10	493	Z
448210	Shoe stores .....	10	493	Z
4483	Jewelry, luggage, & leather goods stores .....	32	209	Z
44831	Jewelry stores .....	31	156	Z
448310	Jewelry stores .....	31	156	Z
451	Sporting goods, hobby, book, & music stores .....	837	168 184	.9
4511	Sporting goods, hobby, & musical instrument stores .....	836	168 183	.9
45111	Sporting goods stores .....	14	145	Z
451110	Sporting goods stores .....	14	145	Z
4511101	General-line sporting goods stores .....	14	145	Z
45112	Hobby, toy, & game stores .....	35	358	Z
451120	Hobby, toy, & game stores .....	35	358	Z
45113	Sewing, needlework, & piece goods stores .....	787	167 680	.9
451130	Sewing, needlework, & piece goods stores .....	787	167 680	.9
452	General merchandise stores .....	22 744	11 770 850	63.8
4521	Department stores (excl leased depts) .....	10 149	10 225 379	55.5
45211	Department stores (excl leased depts) .....	10 149	10 225 379	55.5
452110	Department stores (excl leased depts) .....	10 149	10 225 379	55.5
4521101	Conventional department stores (excl leased depts) .....	1 916	2 376 984	12.9
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 345	5 925 442	32.1
4521103	National chain department stores (excl leased depts) .....	1 888	1 922 953	10.4
4529	Other general merchandise stores .....	12 595	1 545 471	8.4
45291	Warehouse clubs & superstores .....	1 250	944 123	5.1
452910	Warehouse clubs & superstores .....	1 250	944 123	5.1
45299	All other general merchandise stores .....	11 345	601 348	3.3
452990	All other general merchandise stores .....	11 345	601 348	3.3
4529901	Variety stores .....	7 323	D	D
4529903	Miscellaneous general merchandise stores .....	4 020	299 645	1.6
453	Miscellaneous store retailers .....	3 786	95 633	.5
4532	Office supplies, stationery, & gift stores .....	1 042	23 707	.1
45322	Gift, novelty, & souvenir stores .....	1 037	23 611	.1
453220	Gift, novelty, & souvenir stores .....	1 037	23 611	.1
4533	Used merchandise stores .....	2 611	67 675	.4
45331	Used merchandise stores .....	2 611	67 675	.4
453310	Used merchandise stores .....	2 611	67 675	.4
4539	Other miscellaneous store retailers .....	128	4 185	Z
45392	Art dealers .....	45	304	Z
453920	Art dealers .....	45	304	Z
45399	All other miscellaneous store retailers .....	83	3 881	Z
453991	Tobacco stores .....	8	106	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	75	3 775	Z
454	Nonstore retailers .....	1 651	1 287 292	7.0
4541	Electronic shopping & mail-order houses .....	400	946 341	5.1
45411	Electronic shopping & mail-order houses .....	400	946 341	5.1
454110	Electronic shopping & mail-order houses .....	400	946 341	5.1
4543	Direct selling establishments .....	1 251	340 951	1.8
45439	Other direct selling establishments .....	1 251	340 951	1.8
454390	Other direct selling establishments .....	1 251	340 951	1.8
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	1 147	332 560	1.8
4543903	Direct selling, other merchandise .....	104	8 391	Z
<b>0300</b>	<b>Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc) .....</b>	<b>40 835</b>	<b>18 925 553</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	429	62 858	.3
4413	Automotive parts, accessories, & tire stores .....	427	62 613	.3
44131	Automotive parts & accessories stores .....	244	32 701	.2
441310	Automotive parts & accessories stores .....	244	32 701	.2
44132	Tire dealers .....	183	29 912	.2
441320	Tire dealers .....	183	29 912	.2
442	Furniture & home furnishings stores .....	5 744	1 044 501	5.5
4421	Furniture stores .....	5 515	1 021 261	5.4
44211	Furniture stores .....	5 515	1 021 261	5.4
442110	Furniture stores .....	5 515	1 021 261	5.4
4422	Home furnishings stores .....	229	23 240	.1
44221	Floor covering stores .....	167	16 928	.1
442210	Floor covering stores .....	167	16 928	.1
44229	Other home furnishings stores .....	62	6 312	Z
442299	All other home furnishings stores .....	57	6 206	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0300</b>	<b>Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)—Con.</b>			
443	Electronics & appliance stores .....	12 153	9 395 767	49.6
4431	Electronics & appliance stores .....	12 153	9 395 767	49.6
44311	Appliance, television, & other electronics stores .....	12 089	9 367 164	49.5
443111	Household appliance stores .....	9 963	6 823 627	36.1
443112	Radio, television, & other electronics stores .....	2 126	2 543 537	13.4
44312	Computer & software stores .....	62	27 589	.1
443120	Computer & software stores .....	62	27 589	.1
4431202	Other computer stores .....	57	27 090	.1
444	Building material & garden equipment & supplies dealers .....	8 210	1 446 195	7.6
4441	Building material & supplies dealers .....	7 537	1 409 665	7.4
44411	Home centers .....	1 267	922 220	4.9
444110	Home centers .....	1 267	922 220	4.9
44412	Paint & wallpaper stores .....	30	267	Z
444120	Paint & wallpaper stores .....	30	267	Z
44413	Hardware stores .....	4 527	184 859	1.0
444130	Hardware stores .....	4 527	184 859	1.0
44419	Other building material dealers .....	1 713	302 319	1.6
444190	Other building material dealers .....	1 713	302 319	1.6
4441901	Retail lumber yards .....	493	42 142	.2
4441902	All other building material dealers .....	1 220	260 177	1.4
4442	Lawn & garden equipment & supplies stores .....	673	36 530	.2
44421	Outdoor power equipment stores .....	61	6 724	Z
444210	Outdoor power equipment stores .....	61	6 724	Z
44422	Nursery & garden centers .....	612	29 806	.2
444220	Nursery & garden centers .....	612	29 806	.2
445	Food & beverage stores .....	22	7 298	Z
4451	Grocery stores .....	22	7 298	Z
44511	Supermarkets & other grocery (except convenience) stores .....	21	7 283	Z
445110	Supermarkets & other grocery (except convenience) stores .....	21	7 283	Z
447	Gasoline stations .....	20	1 558	Z
4471	Gasoline stations .....	20	1 558	Z
44719	Other gasoline stations .....	18	1 538	Z
447190	Other gasoline stations .....	18	1 538	Z
448	Clothing & clothing accessories stores .....	144	2 279	Z
4481	Clothing stores .....	99	1 485	Z
44812	Women's clothing stores .....	16	169	Z
448120	Women's clothing stores .....	16	169	Z
44814	Family clothing stores .....	79	1 208	Z
448140	Family clothing stores .....	79	1 208	Z
4483	Jewelry, luggage, & leather goods stores .....	45	794	Z
44831	Jewelry stores .....	45	794	Z
448310	Jewelry stores .....	45	794	Z
451	Sporting goods, hobby, book, & music stores .....	385	26 130	.1
4511	Sporting goods, hobby, & musical instrument stores .....	377	25 836	.1
45113	Sewing, needlework, & piece goods stores .....	367	25 425	.1
451130	Sewing, needlework, & piece goods stores .....	367	25 425	.1
4512	Book, periodical, & music stores .....	8	294	Z
452	General merchandise stores .....	5 557	5 352 309	28.3
4521	Department stores (excl leased depts) .....	3 174	5 047 917	26.7
45211	Department stores (excl leased depts) .....	3 174	5 047 917	26.7
452110	Department stores (excl leased depts) .....	3 174	5 047 917	26.7
4521101	Conventional department stores (excl leased depts) .....	447	66 253	.4
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	1 545	268 338	1.4
4521103	National chain department stores (excl leased depts) .....	1 182	4 713 326	24.9
4529	Other general merchandise stores .....	2 383	304 392	1.6
45291	Warehouse clubs & superstores .....	13	720	Z
452910	Warehouse clubs & superstores .....	13	720	Z
45299	All other general merchandise stores .....	2 370	303 672	1.6
452990	All other general merchandise stores .....	2 370	303 672	1.6
4529901	Variety stores .....	50	D	D
4529902	Catalog showrooms .....	23	D	D
4529903	Miscellaneous general merchandise stores .....	2 297	299 125	1.6
453	Miscellaneous store retailers .....	2 978	157 717	.8
4531	Florists .....	25	2 055	Z
45311	Florists .....	25	2 055	Z
453110	Florists .....	25	2 055	Z
4532	Office supplies, stationery, & gift stores .....	38	4 535	Z
45322	Gift, novelty, & souvenir stores .....	35	4 429	Z
453220	Gift, novelty, & souvenir stores .....	35	4 429	Z
4533	Used merchandise stores .....	2 538	115 037	.6
45331	Used merchandise stores .....	2 538	115 037	.6
453310	Used merchandise stores .....	2 538	115 037	.6
4539	Other miscellaneous store retailers .....	377	36 090	.2
45393	Manufactured (mobile) home dealers .....	241	23 969	.1
453930	Manufactured (mobile) home dealers .....	241	23 969	.1
45399	All other miscellaneous store retailers .....	135	12 119	.1
453998	All other miscellaneous store retailers (except tobacco stores) .....	135	12 119	.1

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0300</b>	<b>Major household appliances (including vacuum cleaners, refrigerators, dehumidifiers, dishwashers, etc)—Con.</b>			
454	Nonstore retailers .....	5 188	1 428 582	7.5
4541	Electronic shopping & mail-order houses .....	435	499 196	2.6
45411	Electronic shopping & mail-order houses .....	435	499 196	2.6
454110	Electronic shopping & mail-order houses .....	435	499 196	2.6
4543	Direct selling establishments .....	4 753	929 386	4.9
45431	Fuel dealers .....	3 079	185 090	1.0
454311	Heating oil dealers .....	135	40 472	.2
454312	Liquefied petroleum gas (bottled gas) dealers .....	2 944	144 618	.8
45439	Other direct selling establishments .....	1 674	744 296	3.9
454390	Other direct selling establishments .....	1 674	744 296	3.9
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	1 495	676 463	3.6
4543903	Direct selling, other merchandise .....	179	67 833	.4
<b>0310</b>	<b>Small electric appliances (including mixers, blenders, can openers, toasters, frypans, &amp; personal care appliances)</b>	<b>60 039</b>	<b>6 992 341</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	35	735	Z
4413	Automotive parts, accessories, & tire stores .....	35	735	Z
44131	Automotive parts & accessories stores .....	35	735	Z
441310	Automotive parts & accessories stores .....	35	735	Z
442	Furniture & home furnishings stores .....	4 747	292 206	4.2
4421	Furniture stores .....	1 915	77 066	1.1
44211	Furniture stores .....	1 915	77 066	1.1
442110	Furniture stores .....	1 915	77 066	1.1
4422	Home furnishings stores .....	2 832	215 140	3.1
44221	Floor covering stores .....	11	94	Z
442210	Floor covering stores .....	11	94	Z
44229	Other home furnishings stores .....	2 821	215 046	3.1
442291	Window treatment stores .....	15	91	Z
442299	All other home furnishings stores .....	2 806	214 955	3.1
443	Electronics & appliance stores .....	1 949	302 742	4.3
4431	Electronics & appliance stores .....	1 949	302 742	4.3
44311	Appliance, television, & other electronics stores .....	1 946	301 310	4.3
443111	Household appliance stores .....	1 246	221 800	3.2
443112	Radio, television, & other electronics stores .....	700	79 510	1.1
444	Building material & garden equipment & supplies dealers .....	7 996	244 764	3.5
4441	Building material & supplies dealers .....	7 968	244 013	3.5
44411	Home centers .....	496	35 197	.5
444110	Home centers .....	496	35 197	.5
44412	Paint & wallpaper stores .....	43	776	Z
444120	Paint & wallpaper stores .....	43	776	Z
44413	Hardware stores .....	6 978	194 632	2.8
444130	Hardware stores .....	6 978	194 632	2.8
44419	Other building material dealers .....	451	13 408	.2
444190	Other building material dealers .....	451	13 408	.2
4441901	Retail lumber yards .....	288	5 452	.1
4441902	All other building material dealers .....	163	7 956	.1
4442	Lawn & garden equipment & supplies stores .....	28	751	Z
44422	Nursery & garden centers .....	28	751	Z
444220	Nursery & garden centers .....	28	751	Z
445	Food & beverage stores .....	2 190	57 604	.8
4451	Grocery stores .....	1 617	44 698	.6
44511	Supermarkets & other grocery (except convenience) stores .....	1 527	43 942	.6
445110	Supermarkets & other grocery (except convenience) stores .....	1 527	43 942	.6
44512	Convenience stores .....	90	756	Z
445120	Convenience stores .....	90	756	Z
4452	Specialty food stores .....	474	12 466	.2
44529	Other specialty food stores .....	474	12 466	.2
445299	All other specialty food stores .....	472	12 299	.2
4453	Beer, wine, & liquor stores .....	99	440	Z
44531	Beer, wine, & liquor stores .....	99	440	Z
445310	Beer, wine, & liquor stores .....	99	440	Z
446	Health & personal care stores .....	17 012	531 866	7.6
4461	Health & personal care stores .....	17 012	531 866	7.6
44611	Pharmacies & drug stores .....	13 688	446 076	6.4
446110	Pharmacies & drug stores .....	13 688	446 076	6.4
4461101	Pharmacies & drug stores .....	13 273	435 203	6.2
4461102	Proprietary stores .....	415	10 873	.2
44612	Cosmetics, beauty supplies, & perfume stores .....	3 029	82 706	1.2
446120	Cosmetics, beauty supplies, & perfume stores .....	3 029	82 706	1.2
44619	Other health & personal care stores .....	295	3 084	Z
446191	Food (health) supplement stores .....	287	3 058	Z
446199	All other health & personal care stores .....	8	26	Z
447	Gasoline stations .....	17	339	Z
4471	Gasoline stations .....	17	339	Z
44711	Gasoline stations with convenience stores .....	15	329	Z
447110	Gasoline stations with convenience stores .....	15	329	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0310</b>	<b>Small electric appliances (including mixers, blenders, can openers, toasters, frypans, &amp; personal care appliances)—Con.</b>			
448	Clothing & clothing accessories stores .....	568	8 768	.1
4481	Clothing stores .....	265	5 635	.1
44811	Men's clothing stores .....	8	59	Z
448110	Men's clothing stores .....	8	59	Z
44812	Women's clothing stores .....	29	527	Z
448120	Women's clothing stores .....	29	527	Z
44814	Family clothing stores .....	223	4 986	.1
448140	Family clothing stores .....	223	4 986	.1
4483	Jewelry, luggage, & leather goods stores .....	303	3 133	Z
44831	Jewelry stores .....	37	636	Z
448310	Jewelry stores .....	37	636	Z
44832	Luggage & leather goods stores .....	266	2 497	Z
448320	Luggage & leather goods stores .....	266	2 497	Z
451	Sporting goods, hobby, book, & music stores .....	128	2 397	Z
4511	Sporting goods, hobby, & musical instrument stores .....	116	2 058	Z
45112	Hobby, toy, & game stores .....	14	110	Z
451120	Hobby, toy, & game stores .....	14	110	Z
45113	Sewing, needlework, & piece goods stores .....	97	1 924	Z
451130	Sewing, needlework, & piece goods stores .....	97	1 924	Z
4512	Book, periodical, & music stores .....	12	339	Z
45122	Prerecorded tape, compact disc, & record stores .....	10	330	Z
451220	Prerecorded tape, compact disc, & record stores .....	10	330	Z
452	General merchandise stores .....	21 095	5 144 679	73.6
4521	Department stores (excl leased depts) .....	8 761	3 563 459	51.0
45211	Department stores (excl leased depts) .....	8 761	3 563 459	51.0
452110	Department stores (excl leased depts) .....	8 761	3 563 459	51.0
4521101	Conventional department stores (excl leased depts) .....	1 551	496 157	7.1
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 043	2 813 177	40.2
4521103	National chain department stores (excl leased depts) .....	1 167	254 125	3.6
4529	Other general merchandise stores .....	12 334	1 581 220	22.6
45291	Warehouse clubs & superstores .....	1 526	1 042 432	14.9
452910	Warehouse clubs & superstores .....	1 526	1 042 432	14.9
45299	All other general merchandise stores .....	10 808	538 788	7.7
452990	All other general merchandise stores .....	10 808	538 788	7.7
4529901	Variety stores .....	5 775	D	D
4529902	Catalog showrooms .....	657	D	D
4529903	Miscellaneous general merchandise stores .....	4 376	233 433	3.3
453	Miscellaneous store retailers .....	3 642	60 311	.9
4532	Office supplies, stationery, & gift stores .....	255	6 181	.1
45321	Office supplies & stationery stores .....	26	1 278	Z
453210	Office supplies & stationery stores .....	26	1 278	Z
4532102	Office supplies stores .....	26	1 278	Z
45322	Gift, novelty, & souvenir stores .....	229	4 903	.1
453220	Gift, novelty, & souvenir stores .....	229	4 903	.1
4533	Used merchandise stores .....	3 244	52 951	.8
45331	Used merchandise stores .....	3 244	52 951	.8
453310	Used merchandise stores .....	3 244	52 951	.8
4539	Other miscellaneous store retailers .....	138	1 169	Z
45399	All other miscellaneous store retailers .....	138	1 169	Z
453991	Tobacco stores .....	25	198	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	113	971	Z
454	Nonstore retailers .....	660	345 930	4.9
4541	Electronic shopping & mail-order houses .....	435	311 062	4.4
45411	Electronic shopping & mail-order houses .....	435	311 062	4.4
454110	Electronic shopping & mail-order houses .....	435	311 062	4.4
4543	Direct selling establishments .....	225	34 868	.5
45439	Other direct selling establishments .....	225	34 868	.5
454390	Other direct selling establishments .....	225	34 868	.5
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	70	9 680	.1
4543903	Direct selling, other merchandise .....	155	25 188	.4
<b>0320</b>	<b>Televisions, video recorders, video cameras, video tapes, etc (including parts &amp; accessories) .....</b>	<b>54 909</b>	<b>18 333 925</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	288	14 578	.1
4413	Automotive parts, accessories, & tire stores .....	286	14 557	.1
44131	Automotive parts & accessories stores .....	242	12 971	.1
441310	Automotive parts & accessories stores .....	242	12 971	.1
44132	Tire dealers .....	44	1 586	Z
441320	Tire dealers .....	44	1 586	Z
442	Furniture & home furnishings stores .....	4 413	469 122	2.6
4421	Furniture stores .....	4 379	468 123	2.6
44211	Furniture stores .....	4 379	468 123	2.6
442110	Furniture stores .....	4 379	468 123	2.6
4422	Home furnishings stores .....	34	999	Z
44221	Floor covering stores .....	21	469	Z
442210	Floor covering stores .....	21	469	Z
44229	Other home furnishings stores .....	13	530	Z
442299	All other home furnishings stores .....	13	530	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0320</b>	<b>Televisions, video recorders, video cameras, video tapes, etc (including parts &amp; accessories)—Con.</b>			
443	Electronics & appliance stores .....	10 653	8 055 346	43.9
4431	Electronics & appliance stores .....	10 653	8 055 346	43.9
44311	Appliance, television, & other electronics stores .....	9 117	7 765 419	42.4
443111	Household appliance stores .....	3 589	1 234 430	6.7
443112	Radio, television, & other electronics stores .....	5 528	6 530 989	35.6
44312	Computer & software stores .....	203	190 163	1.0
443120	Computer & software stores .....	203	190 163	1.0
4431201	Computer stores (custom assembly) .....	46	1 576	Z
4431202	Other computer stores .....	155	186 270	1.0
44313	Camera & photographic supplies stores .....	1 333	99 764	.5
443130	Camera & photographic supplies stores .....	1 333	99 764	.5
444	Building material & garden equipment & supplies dealers .....	2 423	174 016	.9
4441	Building material & supplies dealers .....	2 405	172 985	.9
44411	Home centers .....	780	130 685	.7
444110	Home centers .....	780	130 685	.7
44413	Hardware stores .....	1 487	26 740	.1
444130	Hardware stores .....	1 487	26 740	.1
44419	Other building material dealers .....	138	15 560	.1
444190	Other building material dealers .....	138	15 560	.1
4441901	Retail lumber yards .....	57	1 892	Z
4441902	All other building material dealers .....	81	13 668	.1
4442	Lawn & garden equipment & supplies stores .....	18	1 031	Z
44421	Outdoor power equipment stores .....	13	1 016	Z
444210	Outdoor power equipment stores .....	13	1 016	Z
445	Food & beverage stores .....	14	585	Z
4451	Grocery stores .....	10	239	Z
44511	Supermarkets & other grocery (except convenience) stores .....	10	239	Z
445110	Supermarkets & other grocery (except convenience) stores .....	10	239	Z
446	Health & personal care stores .....	11 663	204 831	1.1
4461	Health & personal care stores .....	11 663	204 831	1.1
44611	Pharmacies & drug stores .....	11 659	204 825	1.1
446110	Pharmacies & drug stores .....	11 659	204 825	1.1
4461101	Pharmacies & drug stores .....	11 377	201 836	1.1
4461102	Proprietary stores .....	282	2 989	Z
447	Gasoline stations .....	23	589	Z
4471	Gasoline stations .....	23	589	Z
44711	Gasoline stations with convenience stores .....	19	427	Z
447110	Gasoline stations with convenience stores .....	19	427	Z
448	Clothing & clothing accessories stores .....	421	12 263	.1
4481	Clothing stores .....	161	5 081	Z
44812	Women's clothing stores .....	26	1 280	Z
448120	Women's clothing stores .....	26	1 280	Z
44814	Family clothing stores .....	112	2 393	Z
448140	Family clothing stores .....	112	2 393	Z
44819	Other clothing stores .....	22	1 366	Z
448190	Other clothing stores .....	22	1 366	Z
4483	Jewelry, luggage, & leather goods stores .....	260	7 182	Z
44831	Jewelry stores .....	260	7 182	Z
448310	Jewelry stores .....	260	7 182	Z
451	Sporting goods, hobby, book, & music stores .....	9 044	1 241 363	6.8
4511	Sporting goods, hobby, & musical instrument stores .....	406	11 565	.1
45111	Sporting goods stores .....	246	3 124	Z
451110	Sporting goods stores .....	246	3 124	Z
4511101	General-line sporting goods stores .....	90	706	Z
4511102	Specialty-line sporting goods stores .....	156	2 418	Z
45112	Hobby, toy, & game stores .....	17	240	Z
451120	Hobby, toy, & game stores .....	17	240	Z
45114	Musical instrument & supplies stores .....	140	8 198	Z
451140	Musical instrument & supplies stores .....	140	8 198	Z
4512	Book, periodical, & music stores .....	8 638	1 229 798	6.7
45121	Book stores & news dealers .....	2 891	79 903	.4
451211	Book stores .....	2 809	76 681	.4
4512111	Book stores, general .....	1 712	60 969	.3
4512112	Specialty book stores .....	513	13 341	.1
4512113	College book stores .....	584	2 371	Z
451212	News dealers & newsstands .....	82	3 222	Z
45122	Prerecorded tape, compact disc, & record stores .....	5 747	1 149 895	6.3
451220	Prerecorded tape, compact disc, & record stores .....	5 747	1 149 895	6.3
452	General merchandise stores .....	11 818	6 918 408	37.7
4521	Department stores (excl leased depts) .....	6 931	6 136 901	33.5
45211	Department stores (excl leased depts) .....	6 931	6 136 901	33.5
452110	Department stores (excl leased depts) .....	6 931	6 136 901	33.5
4521101	Conventional department stores (excl leased depts) .....	669	240 410	1.3
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	5 080	4 317 927	23.6
4521103	National chain department stores (excl leased depts) .....	1 182	1 578 564	8.6
4529	Other general merchandise stores .....	4 887	781 507	4.3
45291	Warehouse clubs & superstores .....	113	223 231	1.2
452910	Warehouse clubs & superstores .....	113	223 231	1.2
45299	All other general merchandise stores .....	4 774	558 276	3.0
452990	All other general merchandise stores .....	4 774	558 276	3.0
4529901	Variety stores .....	1 373	D	D
4529902	Catalog showrooms .....	650	D	D
4529903	Miscellaneous general merchandise stores .....	2 751	226 152	1.2

See footnotes at end of table.



**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0320</b>	<b>Televisions, video recorders, video cameras, video tapes, etc (including parts &amp; accessories)—Con.</b>			
453	Miscellaneous store retailers .....	2 744	64 333	.4
4531	Florists .....	16	224	Z
45311	Florists .....	16	224	Z
453110	Florists .....	16	224	Z
4532	Office supplies, stationery, & gift stores .....	164	16 449	.1
45322	Gift, novelty, & souvenir stores .....	161	16 265	.1
453220	Gift, novelty, & souvenir stores .....	161	16 265	.1
4533	Used merchandise stores .....	2 466	45 259	.2
45331	Used merchandise stores .....	2 466	45 259	.2
453310	Used merchandise stores .....	2 466	45 259	.2
4539	Other miscellaneous store retailers .....	98	2 401	Z
45399	All other miscellaneous store retailers .....	95	2 379	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	91	2 368	Z
454	Nonstore retailers .....	1 405	1 178 491	6.4
4541	Electronic shopping & mail-order houses .....	1 139	1 064 588	5.8
45411	Electronic shopping & mail-order houses .....	1 139	1 064 588	5.8
454110	Electronic shopping & mail-order houses .....	1 139	1 064 588	5.8
4543	Direct selling establishments .....	266	113 903	.6
45439	Other direct selling establishments .....	266	113 903	.6
454390	Other direct selling establishments .....	266	113 903	.6
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	176	55 428	.3
4543902	Direct selling, books, periodicals, videos, & compact discs .....	42	54 076	.3
4543903	Direct selling, other merchandise .....	48	4 399	Z
<b>0330</b>	<b>Audio equipment &amp; musical instruments &amp; supplies (including radios, stereos, CDs, sheet music, etc)</b>	<b>71 151</b>	<b>27 657 234</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	3 902	793 028	2.9
4413	Automotive parts, accessories, & tire stores .....	3 895	791 989	2.9
44131	Automotive parts & accessories stores .....	3 842	790 221	2.9
441310	Automotive parts & accessories stores .....	3 842	790 221	2.9
44132	Tire dealers .....	53	1 768	Z
441320	Tire dealers .....	53	1 768	Z
442	Furniture & home furnishings stores .....	3 443	198 631	.7
4421	Furniture stores .....	2 874	186 319	.7
44211	Furniture stores .....	2 874	186 319	.7
442110	Furniture stores .....	2 874	186 319	.7
4422	Home furnishings stores .....	569	12 312	Z
44221	Floor covering stores .....	18	1 163	Z
442210	Floor covering stores .....	18	1 163	Z
44229	Other home furnishings stores .....	551	11 149	Z
442299	All other home furnishings stores .....	549	11 149	Z
443	Electronics & appliance stores .....	16 152	8 891 397	32.1
4431	Electronics & appliance stores .....	16 152	8 891 397	32.1
44311	Appliance, television, & other electronics stores .....	15 824	8 741 777	31.6
443111	Household appliance stores .....	2 005	288 686	1.0
443112	Radio, television, & other electronics stores .....	13 819	8 453 091	30.6
44312	Computer & software stores .....	229	136 633	.5
443120	Computer & software stores .....	229	136 633	.5
4431201	Computer stores (custom assembly) .....	21	7 042	Z
4431202	Other computer stores .....	206	129 583	.5
44313	Camera & photographic supplies stores .....	99	12 987	Z
443130	Camera & photographic supplies stores .....	99	12 987	Z
444	Building material & garden equipment & supplies dealers .....	2 456	156 948	.6
4441	Building material & supplies dealers .....	2 432	156 659	.6
44411	Home centers .....	800	120 286	.4
444110	Home centers .....	800	120 286	.4
44413	Hardware stores .....	1 502	27 022	.1
444130	Hardware stores .....	1 502	27 022	.1
44419	Other building material dealers .....	129	9 350	Z
444190	Other building material dealers .....	129	9 350	Z
4441901	Retail lumber yards .....	39	636	Z
4441902	All other building material dealers .....	90	8 714	Z
4442	Lawn & garden equipment & supplies stores .....	24	289	Z
44421	Outdoor power equipment stores .....	11	234	Z
444210	Outdoor power equipment stores .....	11	234	Z
44422	Nursery & garden centers .....	13	55	Z
444220	Nursery & garden centers .....	13	55	Z
445	Food & beverage stores .....	96	2 559	Z
4451	Grocery stores .....	65	1 308	Z
44511	Supermarkets & other grocery (except convenience) stores .....	50	474	Z
445110	Supermarkets & other grocery (except convenience) stores .....	50	474	Z
44512	Convenience stores .....	15	834	Z
445120	Convenience stores .....	15	834	Z
4453	Beer, wine, & liquor stores .....	31	1 251	Z
44531	Beer, wine, & liquor stores .....	31	1 251	Z
445310	Beer, wine, & liquor stores .....	31	1 251	Z

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

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<b>0330</b>	<b>Audio equipment &amp; musical instruments &amp; supplies (including radios, stereos, CDs, sheet music, etc)—Con.</b>			
446	Health & personal care stores .....	6 650	508 863	1.8
4461	Health & personal care stores .....	6 650	508 863	1.8
44611	Pharmacies & drug stores .....	6 628	508 009	1.8
446110	Pharmacies & drug stores .....	6 628	508 009	1.8
4461101	Pharmacies & drug stores .....	6 510	501 836	1.8
4461102	Proprietary stores .....	118	6 173	Z
44612	Cosmetics, beauty supplies, & perfume stores .....	14	60	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	14	60	Z
44619	Other health & personal care stores .....	8	794	Z
446199	All other health & personal care stores .....	8	794	Z
447	Gasoline stations .....	25	516	Z
4471	Gasoline stations .....	25	516	Z
44711	Gasoline stations with convenience stores .....	24	495	Z
447110	Gasoline stations with convenience stores .....	24	495	Z
448	Clothing & clothing accessories stores .....	476	11 368	Z
4481	Clothing stores .....	207	4 751	Z
44812	Women's clothing stores .....	26	1 586	Z
448120	Women's clothing stores .....	26	1 586	Z
44814	Family clothing stores .....	154	2 300	Z
448140	Family clothing stores .....	154	2 300	Z
44819	Other clothing stores .....	23	662	Z
448190	Other clothing stores .....	23	662	Z
4483	Jewelry, luggage, & leather goods stores .....	269	6 617	Z
44831	Jewelry stores .....	253	6 323	Z
448310	Jewelry stores .....	253	6 323	Z
44832	Luggage & leather goods stores .....	16	294	Z
448320	Luggage & leather goods stores .....	16	294	Z
451	Sporting goods, hobby, book, & music stores .....	18 036	9 670 114	35.0
4511	Sporting goods, hobby, & musical instrument stores .....	5 031	3 487 715	12.6
45111	Sporting goods stores .....	175	3 996	Z
451110	Sporting goods stores .....	175	3 996	Z
4511101	General-line sporting goods stores .....	67	1 021	Z
4511102	Specialty-line sporting goods stores .....	108	2 975	Z
45112	Hobby, toy, & game stores .....	378	12 422	Z
451120	Hobby, toy, & game stores .....	378	12 422	Z
45114	Musical instrument & supplies stores .....	4 477	3 471 282	12.6
451140	Musical instrument & supplies stores .....	4 477	3 471 282	12.6
4512	Book, periodical, & music stores .....	13 005	6 182 399	22.4
45121	Book stores & news dealers .....	5 244	726 223	2.6
451211	Book stores .....	5 181	724 969	2.6
4512111	Book stores, general .....	3 019	594 833	2.2
4512112	Specialty book stores .....	1 541	121 214	.4
4512113	College book stores .....	621	8 922	Z
451212	News dealers & newsstands .....	63	1 254	Z
45122	Prerecorded tape, compact disc, & record stores .....	7 761	5 456 176	19.7
451220	Prerecorded tape, compact disc, & record stores .....	7 761	5 456 176	19.7
452	General merchandise stores .....	10 670	3 006 375	10.9
4521	Department stores (excl leased depts) .....	3 898	2 444 095	8.8
45211	Department stores (excl leased depts) .....	3 898	2 444 095	8.8
452110	Department stores (excl leased depts) .....	3 898	2 444 095	8.8
4521101	Conventional department stores (excl leased depts) .....	658	132 736	.5
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	2 065	1 644 809	5.9
4521103	National chain department stores (excl leased depts) .....	1 175	666 550	2.4
4529	Other general merchandise stores .....	6 772	562 280	2.0
45291	Warehouse clubs & superstores .....	17	18 606	.1
452910	Warehouse clubs & superstores .....	17	18 606	.1
45299	All other general merchandise stores .....	6 755	543 674	2.0
452990	All other general merchandise stores .....	6 755	543 674	2.0
4529901	Variety stores .....	2 280	D	D
4529902	Catalog showrooms .....	654	D	D
4529903	Miscellaneous general merchandise stores .....	3 821	264 862	1.0
453	Miscellaneous store retailers .....	6 987	366 303	1.3
4531	Florists .....	47	300	Z
45311	Florists .....	47	300	Z
453110	Florists .....	47	300	Z
4532	Office supplies, stationery, & gift stores .....	3 423	149 315	.5
45321	Office supplies & stationery stores .....	141	3 022	Z
453210	Office supplies & stationery stores .....	141	3 022	Z
4532101	Stationery stores .....	35	750	Z
4532102	Office supplies stores .....	106	2 272	Z
45322	Gift, novelty, & souvenir stores .....	3 282	146 293	.5
453220	Gift, novelty, & souvenir stores .....	3 282	146 293	.5
4533	Used merchandise stores .....	2 930	178 453	.6
45331	Used merchandise stores .....	2 930	178 453	.6
453310	Used merchandise stores .....	2 930	178 453	.6
4539	Other miscellaneous store retailers .....	587	38 235	.1
45391	Pet & pet supplies stores .....	23	127	Z
453910	Pet & pet supplies stores .....	23	127	Z
45392	Art dealers .....	49	431	Z
453920	Art dealers .....	49	431	Z
45399	All other miscellaneous store retailers .....	515	37 677	.1
453991	Tobacco stores .....	26	820	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	489	36 857	.1

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0330</b>	<b>Audio equipment &amp; musical instruments &amp; supplies (including radios, stereos, CDs, sheet music, etc)—Con.</b>			
454	Nonstore retailers .....	2 258	4 051 132	14.6
4541	Electronic shopping & mail-order houses .....	1 574	3 626 303	13.1
45411	Electronic shopping & mail-order houses .....	1 574	3 626 303	13.1
454110	Electronic shopping & mail-order houses .....	1 574	3 626 303	13.1
4543	Direct selling establishments .....	682	424 809	1.5
45439	Other direct selling establishments .....	681	424 794	1.5
454390	Other direct selling establishments .....	681	424 794	1.5
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	227	215 487	.8
4543902	Direct selling, books, periodicals, videos, & compact discs .....	222	169 482	.6
4543903	Direct selling, other merchandise .....	232	39 825	.1
<b>0340</b>	<b>Furniture &amp; sleep equipment .....</b>	<b>73 407</b>	<b>47 541 321</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	6	175	Z
442	Furniture & home furnishings stores .....	33 839	36 293 919	76.3
4421	Furniture stores .....	29 461	35 262 904	74.2
44211	Furniture stores .....	29 461	35 262 904	74.2
442110	Furniture stores .....	29 461	35 262 904	74.2
4422	Home furnishings stores .....	4 378	1 031 015	2.2
44221	Floor covering stores .....	613	97 728	.2
442210	Floor covering stores .....	613	97 728	.2
44229	Other home furnishings stores .....	3 765	933 287	2.0
442291	Window treatment stores .....	134	6 754	Z
442299	All other home furnishings stores .....	3 631	926 533	1.9
443	Electronics & appliance stores .....	2 201	434 893	.9
4431	Electronics & appliance stores .....	2 201	434 893	.9
44311	Appliance, television, & other electronics stores .....	2 113	427 207	.9
443111	Household appliance stores .....	1 275	243 516	.5
443112	Radio, television, & other electronics stores .....	838	183 691	.4
44312	Computer & software stores .....	88	7 686	Z
443120	Computer & software stores .....	88	7 686	Z
4431202	Other computer stores .....	83	7 450	Z
444	Building material & garden equipment & supplies dealers .....	5 969	729 795	1.5
4441	Building material & supplies dealers .....	5 239	679 425	1.4
44411	Home centers .....	1 357	466 699	1.0
444110	Home centers .....	1 357	466 699	1.0
44412	Paint & wallpaper stores .....	46	2 184	Z
444120	Paint & wallpaper stores .....	46	2 184	Z
44413	Hardware stores .....	3 015	138 836	.3
444130	Hardware stores .....	3 015	138 836	.3
44419	Other building material dealers .....	821	71 706	.2
444190	Other building material dealers .....	821	71 706	.2
4441901	Retail lumber yards .....	460	28 536	.1
4441902	All other building material dealers .....	361	43 170	.1
4442	Lawn & garden equipment & supplies stores .....	730	50 370	.1
44421	Outdoor power equipment stores .....	38	2 179	Z
444210	Outdoor power equipment stores .....	38	2 179	Z
44422	Nursery & garden centers .....	692	48 191	.1
444220	Nursery & garden centers .....	692	48 191	.1
445	Food & beverage stores .....	32	173	Z
4451	Grocery stores .....	32	173	Z
44511	Supermarkets & other grocery (except convenience) stores .....	32	173	Z
445110	Supermarkets & other grocery (except convenience) stores .....	32	173	Z
446	Health & personal care stores .....	25	957	Z
4461	Health & personal care stores .....	25	957	Z
44619	Other health & personal care stores .....	20	396	Z
446199	All other health & personal care stores .....	20	396	Z
448	Clothing & clothing accessories stores .....	1 766	357 434	.8
4481	Clothing stores .....	1 728	354 836	.7
44811	Men's clothing stores .....	15	410	Z
448110	Men's clothing stores .....	15	410	Z
44812	Women's clothing stores .....	172	20 268	Z
448120	Women's clothing stores .....	172	20 268	Z
44813	Children's & infants' clothing stores .....	311	290 774	.6
448130	Children's & infants' clothing stores .....	311	290 774	.6
44814	Family clothing stores .....	1 221	43 157	.1
448140	Family clothing stores .....	1 221	43 157	.1
4483	Jewelry, luggage, & leather goods stores .....	35	1 771	Z
44831	Jewelry stores .....	34	1 700	Z
448310	Jewelry stores .....	34	1 700	Z
451	Sporting goods, hobby, book, & music stores .....	1 113	598 803	1.3
4511	Sporting goods, hobby, & musical instrument stores .....	1 106	598 468	1.3
45111	Sporting goods stores .....	31	7 431	Z
451110	Sporting goods stores .....	31	7 431	Z
4511102	Specialty-line sporting goods stores .....	31	7 431	Z
45112	Hobby, toy, & game stores .....	1 016	585 366	1.2
451120	Hobby, toy, & game stores .....	1 016	585 366	1.2
45113	Sewing, needlework, & piece goods stores .....	58	5 457	Z
451130	Sewing, needlework, & piece goods stores .....	58	5 457	Z
4512	Book, periodical, & music stores .....	7	335	Z
45121	Book stores & news dealers .....	6	33	Z
451211	Book stores .....	6	33	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0340</b>	<b>Furniture &amp; sleep equipment—Con.</b>			
452	General merchandise stores .....	13 321	5 147 601	10.8
4521	Department stores (excl leased depts) .....	7 837	4 532 099	9.5
45211	Department stores (excl leased depts) .....	7 837	4 532 099	9.5
452110	Department stores (excl leased depts) .....	7 837	4 532 099	9.5
4521101	Conventional department stores (excl leased depts) .....	1 059	1 287 822	2.7
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	5 079	1 844 094	3.9
4521103	National chain department stores (excl leased depts) .....	1 699	1 400 183	2.9
4529	Other general merchandise stores .....	5 484	615 502	1.3
45291	Warehouse clubs & superstores .....	114	58 649	.1
452910	Warehouse clubs & superstores .....	114	58 649	.1
45299	All other general merchandise stores .....	5 370	556 853	1.2
452990	All other general merchandise stores .....	5 370	556 853	1.2
4529901	Variety stores .....	1 185	D	D
4529902	Catalog showrooms .....	660	D	D
4529903	Miscellaneous general merchandise stores .....	3 525	307 018	.6
453	Miscellaneous store retailers .....	13 203	2 376 863	5.0
4531	Florists .....	308	7 143	Z
45311	Florists .....	308	7 143	Z
453110	Florists .....	308	7 143	Z
4532	Office supplies, stationery, & gift stores .....	5 070	1 629 131	3.4
45321	Office supplies & stationery stores .....	3 383	1 532 540	3.2
453210	Office supplies & stationery stores .....	3 383	1 532 540	3.2
4532101	Stationery stores .....	95	3 978	Z
4532102	Office supplies stores .....	3 288	1 528 562	3.2
45322	Gift, novelty, & souvenir stores .....	1 687	96 591	.2
453220	Gift, novelty, & souvenir stores .....	1 687	96 591	.2
4533	Used merchandise stores .....	6 434	577 991	1.2
45331	Used merchandise stores .....	6 434	577 991	1.2
453310	Used merchandise stores .....	6 434	577 991	1.2
4539	Other miscellaneous store retailers .....	1 391	162 598	.3
45392	Art dealers .....	147	6 857	Z
453920	Art dealers .....	147	6 857	Z
45393	Manufactured (mobile) home dealers .....	230	13 648	Z
453930	Manufactured (mobile) home dealers .....	230	13 648	Z
45399	All other miscellaneous store retailers .....	1 012	142 057	.3
453998	All other miscellaneous store retailers (except tobacco stores) .....	1 011	142 010	.3
454	Nonstore retailers .....	1 927	1 600 308	3.4
4541	Electronic shopping & mail-order houses .....	947	936 156	2.0
45411	Electronic shopping & mail-order houses .....	947	936 156	2.0
454110	Electronic shopping & mail-order houses .....	947	936 156	2.0
4543	Direct selling establishments .....	980	664 152	1.4
45439	Other direct selling establishments .....	979	664 058	1.4
454390	Other direct selling establishments .....	979	664 058	1.4
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	781	621 989	1.3
4543903	Direct selling, other merchandise .....	198	42 069	.1
<b>0360</b>	<b>Flooring &amp; floor coverings .....</b>	<b>40 926</b>	<b>18 407 852</b>	<b>100.0</b>
442	Furniture & home furnishings stores .....	25 592	15 280 426	83.0
4421	Furniture stores .....	6 363	734 862	4.0
44211	Furniture stores .....	6 363	734 862	4.0
442110	Furniture stores .....	6 363	734 862	4.0
4422	Home furnishings stores .....	19 229	14 545 564	79.0
44221	Floor covering stores .....	16 603	14 367 564	78.1
442210	Floor covering stores .....	16 603	14 367 564	78.1
44229	Other home furnishings stores .....	2 626	178 000	1.0
442291	Window treatment stores .....	222	12 855	.1
442299	All other home furnishings stores .....	2 404	165 145	.9
443	Electronics & appliance stores .....	187	17 434	.1
4431	Electronics & appliance stores .....	187	17 434	.1
44311	Appliance, television, & other electronics stores .....	187	17 434	.1
443111	Household appliance stores .....	187	17 434	.1
444	Building material & garden equipment & supplies dealers .....	9 650	1 983 396	10.8
4441	Building material & supplies dealers .....	9 645	1 982 815	10.8
44411	Home centers .....	2 135	844 080	4.6
444110	Home centers .....	2 135	844 080	4.6
44412	Paint & wallpaper stores .....	1 478	165 364	.9
444120	Paint & wallpaper stores .....	1 478	165 364	.9
44413	Hardware stores .....	1 215	49 674	.3
444130	Hardware stores .....	1 215	49 674	.3
44419	Other building material dealers .....	4 817	923 697	5.0
444190	Other building material dealers .....	4 817	923 697	5.0
4441901	Retail lumber yards .....	3 138	324 015	1.8
4441902	All other building material dealers .....	1 679	599 682	3.3
448	Clothing & clothing accessories stores .....	54	1 759	Z
4481	Clothing stores .....	49	1 221	Z
44814	Family clothing stores .....	49	1 221	Z
448140	Family clothing stores .....	49	1 221	Z
451	Sporting goods, hobby, book, & music stores .....	27	3 584	Z
4511	Sporting goods, hobby, & musical instrument stores .....	25	3 102	Z
45113	Sewing, needlework, & piece goods stores .....	25	3 102	Z
451130	Sewing, needlework, & piece goods stores .....	25	3 102	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0360</b>	<b>Flooring &amp; floor coverings—Con.</b>			
452	General merchandise stores .....	4 221	827 687	4.5
4521	Department stores (excl leased depts) .....	3 088	741 347	4.0
45211	Department stores (excl leased depts) .....	3 088	741 347	4.0
452110	Department stores (excl leased depts) .....	3 088	741 347	4.0
4521101	Conventional department stores (excl leased depts) .....	973	231 881	1.3
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	1 284	296 046	1.6
4521103	National chain department stores (excl leased depts) .....	831	213 420	1.2
4529	Other general merchandise stores .....	1 133	86 340	.5
45291	Warehouse clubs & superstores .....	13	2 785	Z
452910	Warehouse clubs & superstores .....	13	2 785	Z
45299	All other general merchandise stores .....	1 120	83 555	.5
452990	All other general merchandise stores .....	1 120	83 555	.5
4529901	Variety stores .....	227	D	D
4529903	Miscellaneous general merchandise stores .....	891	79 780	.4
453	Miscellaneous store retailers .....	491	31 300	.2
4532	Office supplies, stationery, & gift stores .....	43	2 600	Z
45322	Gift, novelty, & souvenir stores .....	42	2 597	Z
453220	Gift, novelty, & souvenir stores .....	42	2 597	Z
4533	Used merchandise stores .....	432	25 033	.1
45331	Used merchandise stores .....	432	25 033	.1
453310	Used merchandise stores .....	432	25 033	.1
4539	Other miscellaneous store retailers .....	16	3 667	Z
45399	All other miscellaneous store retailers .....	14	3 652	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	14	3 652	Z
454	Nonstore retailers .....	694	260 724	1.4
4541	Electronic shopping & mail-order houses .....	163	80 897	.4
45411	Electronic shopping & mail-order houses .....	163	80 897	.4
454110	Electronic shopping & mail-order houses .....	163	80 897	.4
4543	Direct selling establishments .....	529	179 786	1.0
45439	Other direct selling establishments .....	529	179 786	1.0
454390	Other direct selling establishments .....	529	179 786	1.0
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	504	176 214	1.0
4543903	Direct selling, other merchandise .....	25	3 572	Z
<b>0370</b>	<b>Computer hardware, software, &amp; supplies .....</b>	<b>35 312</b>	<b>56 573 272</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	15	144	Z
4413	Automotive parts, accessories, & tire stores .....	15	144	Z
44131	Automotive parts & accessories stores .....	15	144	Z
441310	Automotive parts & accessories stores .....	15	144	Z
442	Furniture & home furnishings stores .....	174	34 863	.1
4421	Furniture stores .....	163	33 894	.1
44211	Furniture stores .....	163	33 894	.1
442110	Furniture stores .....	163	33 894	.1
4422	Home furnishings stores .....	11	969	Z
44229	Other home furnishings stores .....	8	935	Z
443	Electronics & appliance stores .....	21 915	28 802 985	50.9
4431	Electronics & appliance stores .....	21 915	28 802 985	50.9
44311	Appliance, television, & other electronics stores .....	10 114	6 697 357	11.8
443111	Household appliance stores .....	558	165 987	.3
443112	Radio, television, & other electronics stores .....	9 556	6 531 370	11.5
44312	Computer & software stores .....	11 741	22 096 073	39.1
443120	Computer & software stores .....	11 741	22 096 073	39.1
4431201	Computer stores (custom assembly) .....	3 801	3 705 798	6.6
4431202	Other computer stores .....	5 670	15 686 450	27.7
4431203	Prepackaged software stores .....	2 270	2 703 825	4.8
44313	Camera & photographic supplies stores .....	60	9 555	Z
443130	Camera & photographic supplies stores .....	60	9 555	Z
444	Building material & garden equipment & supplies dealers .....	81	17 383	Z
4441	Building material & supplies dealers .....	79	17 350	Z
44412	Paint & wallpaper stores .....	22	1 146	Z
444120	Paint & wallpaper stores .....	22	1 146	Z
44413	Hardware stores .....	18	529	Z
444130	Hardware stores .....	18	529	Z
44419	Other building material dealers .....	35	10 296	Z
444190	Other building material dealers .....	35	10 296	Z
4441902	All other building material dealers .....	32	10 237	Z
446	Health & personal care stores .....	16	1 850	Z
4461	Health & personal care stores .....	16	1 850	Z
44619	Other health & personal care stores .....	16	1 850	Z
446199	All other health & personal care stores .....	14	1 534	Z
448	Clothing & clothing accessories stores .....	80	614	Z
4481	Clothing stores .....	40	281	Z
44814	Family clothing stores .....	40	281	Z
448140	Family clothing stores .....	40	281	Z
4483	Jewelry, luggage, & leather goods stores .....	40	333	Z
44831	Jewelry stores .....	36	293	Z
448310	Jewelry stores .....	36	293	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0370</b>	<b>Computer hardware, software, &amp; supplies—Con.</b>			
451	Sporting goods, hobby, book, & music stores .....	2 591	238 031	.4
4511	Sporting goods, hobby, & musical instrument stores .....	222	21 881	Z
45112	Hobby, toy, & game stores .....	37	1 198	Z
451120	Hobby, toy, & game stores .....	37	1 198	Z
45113	Sewing, needlework, & piece goods stores .....	22	330	Z
451130	Sewing, needlework, & piece goods stores .....	22	330	Z
45114	Musical instrument & supplies stores .....	163	20 353	Z
451140	Musical instrument & supplies stores .....	163	20 353	Z
4512	Book, periodical, & music stores .....	2 369	216 150	.4
45121	Book stores & news dealers .....	1 501	98 004	.2
451211	Book stores .....	1 490	97 414	.2
4512111	Book stores, general .....	165	7 555	Z
4512112	Specialty book stores .....	555	5 442	Z
4512113	College book stores .....	770	84 417	.1
451212	News dealers & newsstands .....	11	590	Z
45122	Prerecorded tape, compact disc, & record stores .....	868	118 146	.2
451220	Prerecorded tape, compact disc, & record stores .....	868	118 146	.2
452	General merchandise stores .....	3 918	955 584	1.7
4521	Department stores (excl leased depts) .....	2 542	845 629	1.5
45211	Department stores (excl leased depts) .....	2 542	845 629	1.5
452110	Department stores (excl leased depts) .....	2 542	845 629	1.5
4521101	Conventional department stores (excl leased depts) .....	206	59 620	.1
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	1 178	88 797	.2
4521103	National chain department stores (excl leased depts) .....	1 158	697 212	1.2
4529	Other general merchandise stores .....	1 376	109 955	.2
45291	Warehouse clubs & superstores .....	13	1 470	Z
452910	Warehouse clubs & superstores .....	13	1 470	Z
45299	All other general merchandise stores .....	1 363	108 485	.2
452990	All other general merchandise stores .....	1 363	108 485	.2
4529901	Variety stores .....	82	D	D
4529902	Catalog showrooms .....	649	D	D
4529903	Miscellaneous general merchandise stores .....	632	60 886	.1
453	Miscellaneous store retailers .....	4 660	3 138 408	5.5
4531	Florists .....	13	23	Z
45311	Florists .....	13	23	Z
453110	Florists .....	13	23	Z
4532	Office supplies, stationery, & gift stores .....	3 338	3 066 589	5.4
45321	Office supplies & stationery stores .....	3 094	3 060 174	5.4
453210	Office supplies & stationery stores .....	3 094	3 060 174	5.4
4532101	Stationery stores .....	32	1 523	Z
4532102	Office supplies stores .....	3 062	3 058 651	5.4
45322	Gift, novelty, & souvenir stores .....	244	6 415	Z
453220	Gift, novelty, & souvenir stores .....	244	6 415	Z
4533	Used merchandise stores .....	1 145	53 463	.1
45331	Used merchandise stores .....	1 145	53 463	.1
453310	Used merchandise stores .....	1 145	53 463	.1
4539	Other miscellaneous store retailers .....	164	18 333	Z
45392	Art dealers .....	10	137	Z
453920	Art dealers .....	10	137	Z
45399	All other miscellaneous store retailers .....	150	18 174	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	150	18 174	Z
454	Nonstore retailers .....	1 858	23 383 399	41.3
4541	Electronic shopping & mail-order houses .....	1 298	22 949 995	40.6
45411	Electronic shopping & mail-order houses .....	1 298	22 949 995	40.6
454110	Electronic shopping & mail-order houses .....	1 298	22 949 995	40.6
4543	Direct selling establishments .....	560	433 404	.8
45439	Other direct selling establishments .....	560	433 404	.8
454390	Other direct selling establishments .....	560	433 404	.8
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	338	364 529	.6
4543902	Direct selling, books, periodicals, videos, & compact discs .....	18	4 236	Z
4543903	Direct selling, other merchandise .....	204	64 639	.1
<b>0380</b>	<b>Kitchenware &amp; home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet &amp; bathroom access, etc) .....</b>	<b>154 091</b>	<b>32 382 291</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	44	6 433	Z
4413	Automotive parts, accessories, & tire stores .....	42	6 406	Z
44131	Automotive parts & accessories stores .....	37	6 338	Z
441310	Automotive parts & accessories stores .....	37	6 338	Z
442	Furniture & home furnishings stores .....	28 812	9 440 439	29.2
4421	Furniture stores .....	12 275	1 476 501	4.6
44211	Furniture stores .....	12 275	1 476 501	4.6
442110	Furniture stores .....	12 275	1 476 501	4.6
4422	Home furnishings stores .....	16 537	7 963 938	24.6
44221	Floor covering stores .....	523	32 864	.1
442210	Floor covering stores .....	523	32 864	.1
44229	Other home furnishings stores .....	16 014	7 931 074	24.5
442291	Window treatment stores .....	243	13 876	Z
442299	All other home furnishings stores .....	15 771	7 917 198	24.4

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0380</b>	<b>Kitchenware &amp; home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet &amp; bathroom access, etc)—Con.</b>			
443	Electronics & appliance stores .....	467	27 362	.1
4431	Electronics & appliance stores .....	467	27 362	.1
44311	Appliance, television, & other electronics stores .....	361	17 331	.1
443111	Household appliance stores .....	298	15 212	Z
443112	Radio, television, & other electronics stores .....	63	2 119	Z
44312	Computer & software stores .....	38	6 446	Z
443120	Computer & software stores .....	38	6 446	Z
4431202	Other computer stores .....	34	1 740	Z
44313	Camera & photographic supplies stores .....	68	3 585	Z
443130	Camera & photographic supplies stores .....	68	3 585	Z
444	Building material & garden equipment & supplies dealers .....	10 805	887 774	2.7
4441	Building material & supplies dealers .....	9 888	839 275	2.6
44411	Home centers .....	1 187	217 506	.7
444110	Home centers .....	1 187	217 506	.7
44412	Paint & wallpaper stores .....	184	5 577	Z
444120	Paint & wallpaper stores .....	184	5 577	Z
44413	Hardware stores .....	6 558	337 478	1.0
444130	Hardware stores .....	6 558	337 478	1.0
44419	Other building material dealers .....	1 959	278 714	.9
444190	Other building material dealers .....	1 959	278 714	.9
4441901	Retail lumber yards .....	471	27 876	.1
4441902	All other building material dealers .....	1 488	250 838	.8
4442	Lawn & garden equipment & supplies stores .....	917	48 499	.2
44421	Outdoor power equipment stores .....	77	2 882	Z
444210	Outdoor power equipment stores .....	77	2 882	Z
44422	Nursery & garden centers .....	840	45 617	.1
444220	Nursery & garden centers .....	840	45 617	.1
445	Food & beverage stores .....	14 576	1 315 688	4.1
4451	Grocery stores .....	13 690	1 285 057	4.0
44511	Supermarkets & other grocery (except convenience) stores .....	13 092	1 278 424	3.9
445110	Supermarkets & other grocery (except convenience) stores .....	13 092	1 278 424	3.9
44512	Convenience stores .....	598	6 633	Z
445120	Convenience stores .....	598	6 633	Z
4452	Specialty food stores .....	684	27 204	.1
44521	Meat markets .....	34	781	Z
445210	Meat markets .....	34	781	Z
44522	Fish & seafood markets .....	20	243	Z
445220	Fish & seafood markets .....	20	243	Z
44523	Fruit & vegetable markets .....	21	2 987	Z
445230	Fruit & vegetable markets .....	21	2 987	Z
44529	Other specialty food stores .....	609	23 193	.1
445291	Baked goods stores .....	16	124	Z
445292	Confectionery & nut stores .....	74	4 735	Z
445299	All other specialty food stores .....	519	18 334	.1
4453	Beer, wine, & liquor stores .....	202	3 427	Z
44531	Beer, wine, & liquor stores .....	202	3 427	Z
445310	Beer, wine, & liquor stores .....	202	3 427	Z
446	Health & personal care stores .....	16 813	712 254	2.2
4461	Health & personal care stores .....	16 813	712 254	2.2
44611	Pharmacies & drug stores .....	15 218	576 872	1.8
446110	Pharmacies & drug stores .....	15 218	576 872	1.8
4461101	Pharmacies & drug stores .....	14 842	550 731	1.7
4461102	Proprietary stores .....	376	26 141	.1
44612	Cosmetics, beauty supplies, & perfume stores .....	1 462	130 420	.4
446120	Cosmetics, beauty supplies, & perfume stores .....	1 462	130 420	.4
44619	Other health & personal care stores .....	133	4 962	Z
446191	Food (health) supplement stores .....	109	2 955	Z
446199	All other health & personal care stores .....	24	2 007	Z
447	Gasoline stations .....	236	1 249	Z
4471	Gasoline stations .....	236	1 249	Z
44711	Gasoline stations with convenience stores .....	234	1 247	Z
447110	Gasoline stations with convenience stores .....	234	1 247	Z
448	Clothing & clothing accessories stores .....	12 653	1 488 484	4.6
4481	Clothing stores .....	6 999	1 101 720	3.4
44811	Men's clothing stores .....	131	33 996	.1
448110	Men's clothing stores .....	131	33 996	.1
44812	Women's clothing stores .....	1 345	76 563	.2
448120	Women's clothing stores .....	1 345	76 563	.2
44813	Children's & infants' clothing stores .....	27	2 734	Z
448130	Children's & infants' clothing stores .....	27	2 734	Z
44814	Family clothing stores .....	5 289	981 396	3.0
448140	Family clothing stores .....	5 289	981 396	3.0
44815	Clothing accessories stores .....	100	4 086	Z
448150	Clothing accessories stores .....	100	4 086	Z
44819	Other clothing stores .....	107	2 945	Z
448190	Other clothing stores .....	107	2 945	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0380</b>	<b>Kitchenware &amp; home furnishings (incl cookware, cooking access, dinnerware, giftware, decorative access, mirrors, closet &amp; bathroom access, etc)—Con.</b>			
448	Clothing & clothing accessories stores—Con.			
4483	Jewelry, luggage, & leather goods stores .....	5 651	386 715	1.2
44831	Jewelry stores .....	5 505	376 755	1.2
448310	Jewelry stores .....	5 505	376 755	1.2
44832	Luggage & leather goods stores .....	146	9 960	Z
448320	Luggage & leather goods stores .....	146	9 960	Z
451	Sporting goods, hobby, book, & music stores .....	3 636	907 015	2.8
4511	Sporting goods, hobby, & musical instrument stores .....	1 593	796 608	2.5
45111	Sporting goods stores .....	324	17 073	.1
451110	Sporting goods stores .....	324	17 073	.1
4511101	General-line sporting goods stores .....	56	3 378	Z
4511102	Specialty-line sporting goods stores .....	268	13 695	Z
45112	Hobby, toy, & game stores .....	1 125	770 441	2.4
451120	Hobby, toy, & game stores .....	1 125	770 441	2.4
45113	Sewing, needlework, & piece goods stores .....	140	8 739	Z
451130	Sewing, needlework, & piece goods stores .....	140	8 739	Z
4512	Book, periodical, & music stores .....	2 043	110 407	.3
45121	Book stores & news dealers .....	2 011	108 610	.3
451211	Book stores .....	2 011	108 610	.3
4512111	Book stores, general .....	428	30 324	.1
4512112	Specialty book stores .....	859	53 925	.2
4512113	College book stores .....	724	24 361	.1
45122	Prerecorded tape, compact disc, & record stores .....	32	1 797	Z
451220	Prerecorded tape, compact disc, & record stores .....	32	1 797	Z
452	General merchandise stores .....	30 746	12 308 263	38.0
4521	Department stores (excl leased depts) .....	9 386	7 891 648	24.4
45211	Department stores (excl leased depts) .....	9 386	7 891 648	24.4
452110	Department stores (excl leased depts) .....	9 386	7 891 648	24.4
4521101	Conventional department stores (excl leased depts) .....	2 005	2 344 850	7.2
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 365	5 146 089	15.9
4521103	National chain department stores (excl leased depts) .....	1 016	400 709	1.2
4529	Other general merchandise stores .....	21 360	4 416 615	13.6
45291	Warehouse clubs & superstores .....	1 527	2 135 373	6.6
452910	Warehouse clubs & superstores .....	1 527	2 135 373	6.6
45299	All other general merchandise stores .....	19 833	2 281 242	7.0
452990	All other general merchandise stores .....	19 833	2 281 242	7.0
4529901	Variety stores .....	13 374	D	D
4529902	Catalog showrooms .....	664	D	D
4529903	Miscellaneous general merchandise stores .....	5 795	669 033	2.1
453	Miscellaneous store retailers .....	32 835	2 331 725	7.2
4531	Florists .....	9 308	172 430	.5
45311	Florists .....	9 308	172 430	.5
453110	Florists .....	9 308	172 430	.5
4532	Office supplies, stationery, & gift stores .....	16 153	1 692 932	5.2
45321	Office supplies & stationery stores .....	329	28 627	.1
453210	Office supplies & stationery stores .....	329	28 627	.1
4532101	Stationery stores .....	174	10 772	Z
4532102	Office supplies stores .....	155	17 855	.1
45322	Gift, novelty, & souvenir stores .....	15 824	1 664 305	5.1
453220	Gift, novelty, & souvenir stores .....	15 824	1 664 305	5.1
4533	Used merchandise stores .....	5 662	326 534	1.0
45331	Used merchandise stores .....	5 662	326 534	1.0
453310	Used merchandise stores .....	5 662	326 534	1.0
4539	Other miscellaneous store retailers .....	1 712	139 829	.4
45391	Pet & pet supplies stores .....	12	267	Z
453910	Pet & pet supplies stores .....	12	267	Z
45392	Art dealers .....	523	42 603	.1
453920	Art dealers .....	523	42 603	.1
45393	Manufactured (mobile) home dealers .....	15	9 524	Z
453930	Manufactured (mobile) home dealers .....	15	9 524	Z
45399	All other miscellaneous store retailers .....	1 162	87 435	.3
453991	Tobacco stores .....	93	5 942	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	1 069	81 493	.3
454	Nonstore retailers .....	2 468	2 955 605	9.1
4541	Electronic shopping & mail-order houses .....	1 367	2 074 668	6.4
45411	Electronic shopping & mail-order houses .....	1 367	2 074 668	6.4
454110	Electronic shopping & mail-order houses .....	1 367	2 074 668	6.4
4543	Direct selling establishments .....	1 099	880 896	2.7
45439	Other direct selling establishments .....	1 094	880 175	2.7
454390	Other direct selling establishments .....	1 094	880 175	2.7
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	688	802 214	2.5
4543903	Direct selling, other merchandise .....	406	77 961	.2

See footnotes at end of table.



**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0400</b>	<b>Jewelry (including watches &amp; watch attachments, novelty jewelry, etc) . . . . .</b>	<b>126 364</b>	<b>31 358 210</b>	<b>100.0</b>
441	Motor vehicle & parts dealers . . . . .	85	11 362	Z
4411	Automobile dealers . . . . .	82	11 252	Z
44112	Used car dealers . . . . .	82	11 252	Z
441120	Used car dealers . . . . .	82	11 252	Z
442	Furniture & home furnishings stores . . . . .	3 591	123 707	.4
4421	Furniture stores . . . . .	1 684	34 332	.1
44211	Furniture stores . . . . .	1 684	34 332	.1
442110	Furniture stores . . . . .	1 684	34 332	.1
4422	Home furnishings stores . . . . .	1 907	89 375	.3
44221	Floor covering stores . . . . .	35	1 305	Z
442210	Floor covering stores . . . . .	35	1 305	Z
44229	Other home furnishings stores . . . . .	1 872	88 070	.3
442299	All other home furnishings stores . . . . .	1 872	88 070	.3
443	Electronics & appliance stores . . . . .	362	17 275	.1
4431	Electronics & appliance stores . . . . .	362	17 275	.1
44311	Appliance, television, & other electronics stores . . . . .	340	14 755	Z
443111	Household appliance stores . . . . .	92	6 339	Z
443112	Radio, television, & other electronics stores . . . . .	248	8 416	Z
44312	Computer & software stores . . . . .	15	733	Z
443120	Computer & software stores . . . . .	15	733	Z
4431202	Other computer stores . . . . .	15	733	Z
44313	Camera & photographic supplies stores . . . . .	7	1 787	Z
443130	Camera & photographic supplies stores . . . . .	7	1 787	Z
444	Building material & garden equipment & supplies dealers . . . . .	81	1 141	Z
4441	Building material & supplies dealers . . . . .	49	596	Z
44413	Hardware stores . . . . .	45	451	Z
444130	Hardware stores . . . . .	45	451	Z
4442	Lawn & garden equipment & supplies stores . . . . .	32	545	Z
44422	Nursery & garden centers . . . . .	30	535	Z
444220	Nursery & garden centers . . . . .	30	535	Z
445	Food & beverage stores . . . . .	1 673	40 392	.1
4451	Grocery stores . . . . .	1 441	26 978	.1
44511	Supermarkets & other grocery (except convenience) stores . . . . .	1 227	23 433	.1
445110	Supermarkets & other grocery (except convenience) stores . . . . .	1 227	23 433	.1
44512	Convenience stores . . . . .	214	3 545	Z
445120	Convenience stores . . . . .	214	3 545	Z
4452	Specialty food stores . . . . .	96	808	Z
44529	Other specialty food stores . . . . .	96	808	Z
445291	Baked goods stores . . . . .	26	100	Z
445292	Confectionery & nut stores . . . . .	30	510	Z
445299	All other specialty food stores . . . . .	40	198	Z
4453	Beer, wine, & liquor stores . . . . .	136	12 606	Z
44531	Beer, wine, & liquor stores . . . . .	136	12 606	Z
445310	Beer, wine, & liquor stores . . . . .	136	12 606	Z
446	Health & personal care stores . . . . .	12 925	200 760	.6
4461	Health & personal care stores . . . . .	12 925	200 760	.6
44611	Pharmacies & drug stores . . . . .	12 268	181 393	.6
446110	Pharmacies & drug stores . . . . .	12 268	181 393	.6
4461101	Pharmacies & drug stores . . . . .	11 901	171 846	.5
4461102	Proprietary stores . . . . .	367	9 547	Z
44612	Cosmetics, beauty supplies, & perfume stores . . . . .	576	18 233	.1
446120	Cosmetics, beauty supplies, & perfume stores . . . . .	576	18 233	.1
44613	Optical goods stores . . . . .	14	160	Z
446130	Optical goods stores . . . . .	14	160	Z
44619	Other health & personal care stores . . . . .	67	974	Z
446191	Food (health) supplement stores . . . . .	59	906	Z
446199	All other health & personal care stores . . . . .	8	68	Z
447	Gasoline stations . . . . .	201	4 836	Z
4471	Gasoline stations . . . . .	201	4 836	Z
44711	Gasoline stations with convenience stores . . . . .	199	4 752	Z
447110	Gasoline stations with convenience stores . . . . .	199	4 752	Z
448	Clothing & clothing accessories stores . . . . .	59 690	19 599 122	62.5
4481	Clothing stores . . . . .	30 551	2 349 562	7.5
44811	Men's clothing stores . . . . .	510	13 459	Z
448110	Men's clothing stores . . . . .	510	13 459	Z
44812	Women's clothing stores . . . . .	17 346	525 106	1.7
448120	Women's clothing stores . . . . .	17 346	525 106	1.7
44813	Children's & infants' clothing stores . . . . .	163	2 467	Z
448130	Children's & infants' clothing stores . . . . .	163	2 467	Z
44814	Family clothing stores . . . . .	7 533	891 332	2.8
448140	Family clothing stores . . . . .	7 533	891 332	2.8
44815	Clothing accessories stores . . . . .	4 025	899 820	2.9
448150	Clothing accessories stores . . . . .	4 025	899 820	2.9
44819	Other clothing stores . . . . .	974	17 378	.1
448190	Other clothing stores . . . . .	974	17 378	.1
4482	Shoe stores . . . . .	715	20 029	.1
44821	Shoe stores . . . . .	715	20 029	.1
448210	Shoe stores . . . . .	715	20 029	.1
4482101	Men's shoe stores . . . . .	49	2 899	Z
4482102	Women's shoe stores . . . . .	154	7 645	Z
4482104	Family shoe stores . . . . .	413	8 096	Z
4482105	Athletic footwear stores . . . . .	96	1 376	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0400</b>	<b>Jewelry (including watches &amp; watch attachments, novelty jewelry, etc)—Con.</b>			
448	Clothing & clothing accessories stores—Con.			
4483	Jewelry, luggage, & leather goods stores .....	28 424	17 229 531	54.9
44831	Jewelry stores .....	28 294	17 204 653	54.9
448310	Jewelry stores .....	28 294	17 204 653	54.9
44832	Luggage & leather goods stores .....	130	24 878	.1
448320	Luggage & leather goods stores .....	130	24 878	.1
451	Sporting goods, hobby, book, & music stores .....	3 285	60 995	.2
4511	Sporting goods, hobby, & musical instrument stores .....	1 410	27 908	.1
45111	Sporting goods stores .....	805	16 266	.1
451110	Sporting goods stores .....	805	16 266	.1
4511101	General-line sporting goods stores .....	320	6 322	Z
4511102	Specialty-line sporting goods stores .....	485	9 944	Z
45112	Hobby, toy, & game stores .....	478	10 655	Z
451120	Hobby, toy, & game stores .....	478	10 655	Z
45113	Sewing, needlework, & piece goods stores .....	93	452	Z
451130	Sewing, needlework, & piece goods stores .....	93	452	Z
45114	Musical instrument & supplies stores .....	34	535	Z
451140	Musical instrument & supplies stores .....	34	535	Z
4512	Book, periodical, & music stores .....	1 875	33 087	.1
45121	Book stores & news dealers .....	1 644	27 648	.1
451211	Book stores .....	1 608	27 384	.1
4512111	Book stores, general .....	381	5 356	Z
4512112	Specialty book stores .....	1 198	21 459	.1
4512113	College book stores .....	29	569	Z
451212	News dealers & newsstands .....	36	264	Z
45122	Prerecorded tape, compact disc, & record stores .....	231	5 439	Z
451220	Prerecorded tape, compact disc, & record stores .....	231	5 439	Z
452	General merchandise stores .....	22 287	7 934 025	25.3
4521	Department stores (excl leased depts) .....	9 860	5 597 356	17.9
45211	Department stores (excl leased depts) .....	9 860	5 597 356	17.9
452110	Department stores (excl leased depts) .....	9 860	5 597 356	17.9
4521101	Conventional department stores (excl leased depts) .....	1 775	1 833 558	5.8
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 200	2 298 210	7.3
4521103	National chain department stores (excl leased depts) .....	1 885	1 465 588	4.7
4529	Other general merchandise stores .....	12 427	2 336 669	7.5
45291	Warehouse clubs & superstores .....	1 056	810 716	2.6
452910	Warehouse clubs & superstores .....	1 056	810 716	2.6
45299	All other general merchandise stores .....	11 371	1 525 953	4.9
452990	All other general merchandise stores .....	11 371	1 525 953	4.9
4529901	Variety stores .....	6 803	D	D
4529902	Catalog showrooms .....	664	D	D
4529903	Miscellaneous general merchandise stores .....	3 904	354 372	1.1
453	Miscellaneous store retailers .....	20 324	823 812	2.6
4531	Florists .....	570	2 846	Z
45311	Florists .....	570	2 846	Z
453110	Florists .....	570	2 846	Z
4532	Office supplies, stationery, & gift stores .....	12 301	481 986	1.5
45321	Office supplies & stationery stores .....	109	1 995	Z
453210	Office supplies & stationery stores .....	109	1 995	Z
4532101	Stationery stores .....	71	1 354	Z
4532102	Office supplies stores .....	38	641	Z
45322	Gift, novelty, & souvenir stores .....	12 192	479 991	1.5
453220	Gift, novelty, & souvenir stores .....	12 192	479 991	1.5
4533	Used merchandise stores .....	5 826	251 382	.8
45331	Used merchandise stores .....	5 826	251 382	.8
453310	Used merchandise stores .....	5 826	251 382	.8
4539	Other miscellaneous store retailers .....	1 627	87 598	.3
45391	Pet & pet supplies stores .....	98	2 197	Z
453910	Pet & pet supplies stores .....	98	2 197	Z
45392	Art dealers .....	429	23 857	.1
453920	Art dealers .....	429	23 857	.1
45399	All other miscellaneous store retailers .....	1 097	61 422	.2
453991	Tobacco stores .....	154	9 263	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	943	52 159	.2
454	Nonstore retailers .....	1 860	2 540 783	8.1
4541	Electronic shopping & mail-order houses .....	1 173	2 299 710	7.3
45411	Electronic shopping & mail-order houses .....	1 173	2 299 710	7.3
454110	Electronic shopping & mail-order houses .....	1 173	2 299 710	7.3
4543	Direct selling establishments .....	684	240 896	.8
45439	Other direct selling establishments .....	684	240 896	.8
454390	Other direct selling establishments .....	684	240 896	.8
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	35	3 918	Z
4543903	Direct selling, other merchandise .....	647	236 680	.8

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0420</b>	<b>Books</b> .....	<b>64 954</b>	<b>15 771 675</b>	<b>100.0</b>
442	Furniture & home furnishings stores .....	1 635	64 423	.4
4421	Furniture stores .....	91	1 768	Z
44211	Furniture stores .....	91	1 768	Z
442110	Furniture stores .....	91	1 768	Z
4422	Home furnishings stores .....	1 544	62 655	.4
44229	Other home furnishings stores .....	1 544	62 655	.4
442299	All other home furnishings stores .....	1 540	62 630	.4
443	Electronics & appliance stores .....	828	43 323	.3
4431	Electronics & appliance stores .....	828	43 323	.3
44311	Appliance, television, & other electronics stores .....	592	36 632	.2
443111	Household appliance stores .....	100	1 029	Z
443112	Radio, television, & other electronics stores .....	492	35 603	.2
44312	Computer & software stores .....	80	4 984	Z
443120	Computer & software stores .....	80	4 984	Z
4431201	Computer stores (custom assembly) .....	20	458	Z
4431202	Other computer stores .....	56	2 672	Z
44313	Camera & photographic supplies stores .....	156	1 707	Z
443130	Camera & photographic supplies stores .....	156	1 707	Z
444	Building material & garden equipment & supplies dealers .....	69	2 006	Z
4441	Building material & supplies dealers .....	34	232	Z
44413	Hardware stores .....	31	161	Z
444130	Hardware stores .....	31	161	Z
4442	Lawn & garden equipment & supplies stores .....	35	1 774	Z
44422	Nursery & garden centers .....	33	1 770	Z
444220	Nursery & garden centers .....	33	1 770	Z
445	Food & beverage stores .....	8 608	280 980	1.8
4451	Grocery stores .....	7 904	271 842	1.7
44511	Supermarkets & other grocery (except convenience) stores .....	5 662	237 381	1.5
445110	Supermarkets & other grocery (except convenience) stores .....	5 662	237 381	1.5
44512	Convenience stores .....	2 242	34 461	.2
445120	Convenience stores .....	2 242	34 461	.2
4452	Specialty food stores .....	159	1 281	Z
44523	Fruit & vegetable markets .....	16	104	Z
445230	Fruit & vegetable markets .....	16	104	Z
44529	Other specialty food stores .....	143	1 177	Z
445292	Confectionery & nut stores .....	14	194	Z
445299	All other specialty food stores .....	126	973	Z
4453	Beer, wine, & liquor stores .....	545	7 857	.1
44531	Beer, wine, & liquor stores .....	545	7 857	.1
445310	Beer, wine, & liquor stores .....	545	7 857	.1
446	Health & personal care stores .....	7 407	137 638	.9
4461	Health & personal care stores .....	7 407	137 638	.9
44611	Pharmacies & drug stores .....	5 699	109 610	.7
446110	Pharmacies & drug stores .....	5 699	109 610	.7
4461101	Pharmacies & drug stores .....	5 556	106 025	.7
4461102	Proprietary stores .....	143	3 585	Z
44612	Cosmetics, beauty supplies, & perfume stores .....	50	2 874	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	50	2 874	Z
44619	Other health & personal care stores .....	1 658	25 154	.2
446191	Food (health) supplement stores .....	1 655	24 505	.2
447	Gasoline stations .....	2 482	86 250	.5
4471	Gasoline stations .....	2 482	86 250	.5
44711	Gasoline stations with convenience stores .....	2 474	86 008	.5
447110	Gasoline stations with convenience stores .....	2 474	86 008	.5
44719	Other gasoline stations .....	8	242	Z
447190	Other gasoline stations .....	8	242	Z
448	Clothing & clothing accessories stores .....	633	11 228	.1
4481	Clothing stores .....	314	7 105	Z
44811	Men's clothing stores .....	24	319	Z
448110	Men's clothing stores .....	24	319	Z
44812	Women's clothing stores .....	44	343	Z
448120	Women's clothing stores .....	44	343	Z
44813	Children's & infants' clothing stores .....	17	231	Z
448130	Children's & infants' clothing stores .....	17	231	Z
44814	Family clothing stores .....	214	5 398	Z
448140	Family clothing stores .....	214	5 398	Z
44819	Other clothing stores .....	14	83	Z
448190	Other clothing stores .....	14	83	Z
4483	Jewelry, luggage, & leather goods stores .....	319	4 123	Z
44831	Jewelry stores .....	98	1 071	Z
448310	Jewelry stores .....	98	1 071	Z
44832	Luggage & leather goods stores .....	221	3 052	Z
448320	Luggage & leather goods stores .....	221	3 052	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0420</b>	<b>Books—Con.</b>			
451	Sporting goods, hobby, book, & music stores .....	16 342	9 844 364	62.4
4511	Sporting goods, hobby, & musical instrument stores .....	3 068	144 730	.9
45111	Sporting goods stores .....	111	1 105	Z
451110	Sporting goods stores .....	42	1 105	Z
4511101	General-line sporting goods stores .....	41	372	Z
4511102	Specialty-line sporting goods stores .....	69	733	Z
45112	Hobby, toy, & game stores .....	2 284	129 879	.8
451120	Hobby, toy, & game stores .....	2 284	129 879	.8
45113	Sewing, needlework, & piece goods stores .....	661	13 431	.1
451130	Sewing, needlework, & piece goods stores .....	661	13 431	.1
45114	Musical instrument & supplies stores .....	12	315	Z
451140	Musical instrument & supplies stores .....	12	315	Z
4512	Book, periodical, & music stores .....	13 274	9 699 634	61.5
45121	Book stores & news dealers .....	13 207	9 692 644	61.5
451211	Book stores .....	12 363	9 650 534	61.2
4512111	Book stores, general .....	7 693	6 577 693	41.7
4512112	Specialty book stores .....	2 980	936 588	5.9
4512113	College book stores .....	1 690	2 136 253	13.5
451212	News dealers & newsstands .....	844	42 110	.3
45122	Prerecorded tape, compact disc, & record stores .....	67	6 990	Z
451220	Prerecorded tape, compact disc, & record stores .....	67	6 990	Z
452	General merchandise stores .....	7 697	1 899 616	12.0
4521	Department stores (excl leased depts) .....	2 663	507 454	3.2
45211	Department stores (excl leased depts) .....	2 663	507 454	3.2
452110	Department stores (excl leased depts) .....	2 663	507 454	3.2
4521101	Conventional department stores (excl leased depts) .....	90	16 865	.1
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	2 561	490 425	3.1
4521103	National chain department stores (excl leased depts) .....	12	164	Z
4529	Other general merchandise stores .....	5 034	1 392 162	8.8
45291	Warehouse clubs & superstores .....	1 398	1 300 450	8.2
452910	Warehouse clubs & superstores .....	1 398	1 300 450	8.2
45299	All other general merchandise stores .....	3 636	91 712	.6
452990	All other general merchandise stores .....	3 636	91 712	.6
4529901	Variety stores .....	2 048	D	D
4529903	Miscellaneous general merchandise stores .....	1 588	43 863	.3
453	Miscellaneous store retailers .....	17 375	810 152	5.1
4531	Florists .....	64	725	Z
45311	Florists .....	64	725	Z
453110	Florists .....	64	725	Z
4532	Office supplies, stationery, & gift stores .....	8 274	276 645	1.8
45321	Office supplies & stationery stores .....	589	38 482	.2
453210	Office supplies & stationery stores .....	589	38 482	.2
4532101	Stationery stores .....	178	8 099	.1
4532102	Office supplies stores .....	411	30 383	.2
45322	Gift, novelty, & souvenir stores .....	7 685	238 163	1.5
453220	Gift, novelty, & souvenir stores .....	7 685	238 163	1.5
4533	Used merchandise stores .....	5 191	351 528	2.2
45331	Used merchandise stores .....	5 191	351 528	2.2
453310	Used merchandise stores .....	5 191	351 528	2.2
4539	Other miscellaneous store retailers .....	3 846	181 254	1.1
45391	Pet & pet supplies stores .....	1 887	30 757	.2
453910	Pet & pet supplies stores .....	1 887	30 757	.2
45392	Art dealers .....	370	7 450	Z
453920	Art dealers .....	370	7 450	Z
45399	All other miscellaneous store retailers .....	1 589	143 047	.9
453991	Tobacco stores .....	223	5 379	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	1 366	137 668	.9
454	Nonstore retailers .....	1 874	2 591 563	16.4
4541	Electronic shopping & mail-order houses .....	1 298	1 806 546	11.5
45411	Electronic shopping & mail-order houses .....	1 298	1 806 546	11.5
454110	Electronic shopping & mail-order houses .....	1 298	1 806 546	11.5
4543	Direct selling establishments .....	576	785 017	5.0
45439	Other direct selling establishments .....	576	785 017	5.0
454390	Other direct selling establishments .....	576	785 017	5.0
4543902	Direct selling, books, periodicals, videos, & compact discs .....	364	773 475	4.9
4543903	Direct selling, other merchandise .....	212	11 542	.1
<b>0440</b>	<b>Photographic equipment &amp; supplies .....</b>	<b>43 295</b>	<b>5 664 935</b>	<b>100.0</b>
443	Electronics & appliance stores .....	3 595	1 828 670	32.3
4431	Electronics & appliance stores .....	3 595	1 828 670	32.3
44311	Appliance, television, & other electronics stores .....	698	180 071	3.2
443111	Household appliance stores .....	85	8 130	.1
443112	Radio, television, & other electronics stores .....	613	171 941	3.0
44312	Computer & software stores .....	54	19 533	.3
443120	Computer & software stores .....	54	19 533	.3
4431201	Computer stores (custom assembly) .....	30	1 179	Z
4431202	Other computer stores .....	24	18 354	.3
44313	Camera & photographic supplies stores .....	2 843	1 629 066	28.8
443130	Camera & photographic supplies stores .....	2 843	1 629 066	28.8

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0440</b>	<b>Photographic equipment &amp; supplies—Con.</b>			
445	Food & beverage stores .....	6 827	284 039	5.0
4451	Grocery stores .....	6 808	283 970	5.0
44511	Supermarkets & other grocery (except convenience) stores .....	5 034	270 131	4.8
445110	Supermarkets & other grocery (except convenience) stores .....	5 034	270 131	4.8
44512	Convenience stores .....	1 774	13 839	.2
445120	Convenience stores .....	1 774	13 839	.2
4452	Specialty food stores .....	18	68	Z
44529	Other specialty food stores .....	17	64	Z
445299	All other specialty food stores .....	13	42	Z
446	Health & personal care stores .....	19 287	870 671	15.4
4461	Health & personal care stores .....	19 287	870 671	15.4
44611	Pharmacies & drug stores .....	19 287	870 671	15.4
446110	Pharmacies & drug stores .....	19 287	870 671	15.4
4461101	Pharmacies & drug stores .....	18 958	858 570	15.2
4461102	Proprietary stores .....	329	12 101	.2
447	Gasoline stations .....	665	4 699	.1
4471	Gasoline stations .....	665	4 699	.1
44711	Gasoline stations with convenience stores .....	663	4 697	.1
447110	Gasoline stations with convenience stores .....	663	4 697	.1
448	Clothing & clothing accessories stores .....	294	2 500	Z
4481	Clothing stores .....	38	484	Z
44814	Family clothing stores .....	32	463	Z
448140	Family clothing stores .....	32	463	Z
4483	Jewelry, luggage, & leather goods stores .....	256	2 016	Z
44831	Jewelry stores .....	42	734	Z
448310	Jewelry stores .....	42	734	Z
44832	Luggage & leather goods stores .....	214	1 282	Z
448320	Luggage & leather goods stores .....	214	1 282	Z
451	Sporting goods, hobby, book, & music stores .....	110	4 707	.1
4511	Sporting goods, hobby, & musical instrument stores .....	6	867	Z
4512	Book, periodical, & music stores .....	104	3 840	.1
45121	Book stores & news dealers .....	102	3 836	.1
451211	Book stores .....	88	3 460	.1
4512111	Book stores, general .....	30	323	Z
4512112	Specialty book stores .....	22	124	Z
4512113	College book stores .....	36	3 013	.1
451212	News dealers & newsstands .....	14	376	Z
452	General merchandise stores .....	11 072	2 514 632	44.4
4521	Department stores (excl leased depts) .....	5 174	1 397 277	24.7
45211	Department stores (excl leased depts) .....	5 174	1 397 277	24.7
452110	Department stores (excl leased depts) .....	5 174	1 397 277	24.7
4521101	Conventional department stores (excl leased depts) .....	429	7 477	.1
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	4 431	1 379 742	24.4
4521103	National chain department stores (excl leased depts) .....	314	10 058	.2
4529	Other general merchandise stores .....	5 898	1 117 355	19.7
45291	Warehouse clubs & superstores .....	1 291	850 810	15.0
452910	Warehouse clubs & superstores .....	1 291	850 810	15.0
45299	All other general merchandise stores .....	4 607	266 545	4.7
452990	All other general merchandise stores .....	4 607	266 545	4.7
4529901	Variety stores .....	1 906	D	D
4529902	Catalog showrooms .....	657	D	D
4529903	Miscellaneous general merchandise stores .....	2 044	64 002	1.1
453	Miscellaneous store retailers .....	1 255	33 107	.6
4532	Office supplies, stationery, & gift stores .....	758	19 599	.3
45321	Office supplies & stationery stores .....	77	5 078	.1
453210	Office supplies & stationery stores .....	77	5 078	.1
4532101	Stationery stores .....	19	331	Z
4532102	Office supplies stores .....	58	4 747	.1
45322	Gift, novelty, & souvenir stores .....	681	14 521	.3
453220	Gift, novelty, & souvenir stores .....	681	14 521	.3
4533	Used merchandise stores .....	446	12 600	.2
45331	Used merchandise stores .....	446	12 600	.2
453310	Used merchandise stores .....	446	12 600	.2
4539	Other miscellaneous store retailers .....	51	908	Z
45399	All other miscellaneous store retailers .....	51	908	Z
453991	Tobacco stores .....	17	120	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	34	788	Z
454	Nonstore retailers .....	185	121 118	2.1
4541	Electronic shopping & mail-order houses .....	118	101 520	1.8
45411	Electronic shopping & mail-order houses .....	118	101 520	1.8
454110	Electronic shopping & mail-order houses .....	118	101 520	1.8
4543	Direct selling establishments .....	67	19 598	.3
45439	Other direct selling establishments .....	67	19 598	.3
454390	Other direct selling establishments .....	67	19 598	.3
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	39	18 506	.3
4543903	Direct selling, other merchandise .....	28	1 092	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0460</b>	<b>Toys, hobby goods, &amp; games (including video &amp; electronic games &amp; wheel goods, except bicycles)</b>	<b>98 308</b>	<b>24 035 455</b>	<b>100.0</b>
441	Motor vehicle & parts dealers	69	1 758	Z
4412	Other motor vehicle dealers	6	332	Z
4413	Automotive parts, accessories, & tire stores	63	1 426	Z
44131	Automotive parts & accessories stores	63	1 426	Z
441310	Automotive parts & accessories stores	63	1 426	Z
442	Furniture & home furnishings stores	2 132	59 410	.2
4421	Furniture stores	1 837	44 969	.2
44211	Furniture stores	1 837	44 969	.2
442110	Furniture stores	1 837	44 969	.2
4422	Home furnishings stores	295	14 441	.1
44229	Other home furnishings stores	294	14 432	.1
442299	All other home furnishings stores	294	14 432	.1
443	Electronics & appliance stores	1 130	38 704	.2
4431	Electronics & appliance stores	1 130	38 704	.2
44311	Appliance, television, & other electronics stores	1 057	36 812	.2
443111	Household appliance stores	106	3 750	Z
443112	Radio, television, & other electronics stores	951	33 062	.1
44312	Computer & software stores	55	522	Z
443120	Computer & software stores	55	522	Z
4431202	Other computer stores	52	476	Z
44313	Camera & photographic supplies stores	18	1 370	Z
443130	Camera & photographic supplies stores	18	1 370	Z
444	Building material & garden equipment & supplies dealers	3 844	110 873	.5
4441	Building material & supplies dealers	3 112	85 385	.4
44411	Home centers	271	22 441	.1
444110	Home centers	271	22 441	.1
44412	Paint & wallpaper stores	29	613	Z
444120	Paint & wallpaper stores	29	613	Z
44413	Hardware stores	2 649	52 966	.2
444130	Hardware stores	2 649	52 966	.2
44419	Other building material dealers	163	9 365	Z
444190	Other building material dealers	163	9 365	Z
4441901	Retail lumber yards	103	4 108	Z
4441902	All other building material dealers	60	5 257	Z
4442	Lawn & garden equipment & supplies stores	732	25 488	.1
44421	Outdoor power equipment stores	91	2 871	Z
444210	Outdoor power equipment stores	91	2 871	Z
44422	Nursery & garden centers	641	22 617	.1
444220	Nursery & garden centers	641	22 617	.1
445	Food & beverage stores	6 103	149 627	.6
4451	Grocery stores	5 346	139 617	.6
44511	Supermarkets & other grocery (except convenience) stores	3 202	122 318	.5
445110	Supermarkets & other grocery (except convenience) stores	3 202	122 318	.5
44512	Convenience stores	2 144	17 299	.1
445120	Convenience stores	2 144	17 299	.1
4452	Specialty food stores	290	6 280	Z
44521	Meat markets	8	110	Z
445210	Meat markets	8	110	Z
44529	Other specialty food stores	282	6 170	Z
445292	Confectionery & nut stores	257	5 965	Z
445299	All other specialty food stores	25	205	Z
4453	Beer, wine, & liquor stores	467	3 730	Z
44531	Beer, wine, & liquor stores	467	3 730	Z
445310	Beer, wine, & liquor stores	467	3 730	Z
446	Health & personal care stores	17 517	605 443	2.5
4461	Health & personal care stores	17 517	605 443	2.5
44611	Pharmacies & drug stores	17 481	602 832	2.5
446110	Pharmacies & drug stores	17 481	602 832	2.5
4461101	Pharmacies & drug stores	17 118	593 619	2.5
4461102	Proprietary stores	363	9 213	Z
44612	Cosmetics, beauty supplies, & perfume stores	18	2 398	Z
446120	Cosmetics, beauty supplies, & perfume stores	18	2 398	Z
44619	Other health & personal care stores	18	213	Z
446191	Food (health) supplement stores	18	213	Z
447	Gasoline stations	984	8 916	Z
4471	Gasoline stations	984	8 916	Z
44711	Gasoline stations with convenience stores	980	8 901	Z
447110	Gasoline stations with convenience stores	980	8 901	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0460</b>	<b>Toys, hobby goods, &amp; games (including video &amp; electronic games &amp; wheel goods, except bicycles)—Con.</b>			
448	Clothing & clothing accessories stores .....	6 536	388 782	1.6
4481	Clothing stores .....	6 128	381 769	1.6
44811	Men's clothing stores .....	87	2 539	Z
448110	Men's clothing stores .....	87	2 539	Z
44812	Women's clothing stores .....	974	17 473	.1
448120	Women's clothing stores .....	974	17 473	.1
44813	Children's & infants' clothing stores .....	609	79 220	.3
448130	Children's & infants' clothing stores .....	609	79 220	.3
44814	Family clothing stores .....	4 019	270 860	1.1
448140	Family clothing stores .....	4 019	270 860	1.1
44815	Clothing accessories stores .....	18	605	Z
448150	Clothing accessories stores .....	18	605	Z
44819	Other clothing stores .....	421	11 072	Z
448190	Other clothing stores .....	421	11 072	Z
4482	Shoe stores .....	10	338	Z
44821	Shoe stores .....	10	338	Z
448210	Shoe stores .....	10	338	Z
4482104	Family shoe stores .....	7	251	Z
4483	Jewelry, luggage, & leather goods stores .....	398	6 675	Z
44831	Jewelry stores .....	50	1 375	Z
448310	Jewelry stores .....	50	1 375	Z
44832	Luggage & leather goods stores .....	348	5 300	Z
448320	Luggage & leather goods stores .....	348	5 300	Z
451	Sporting goods, hobby, book, & music stores .....	13 905	9 882 086	41.1
4511	Sporting goods, hobby, & musical instrument stores .....	9 821	9 720 435	40.4
45111	Sporting goods stores .....	1 123	27 867	.1
451110	Sporting goods stores .....	1 123	27 867	.1
4511101	General-line sporting goods stores .....	379	10 089	Z
4511102	Specialty-line sporting goods stores .....	744	17 778	.1
45112	Hobby, toy, & game stores .....	8 585	9 689 341	40.3
451120	Hobby, toy, & game stores .....	8 585	9 689 341	40.3
45113	Sewing, needlework, & piece goods stores .....	94	3 075	Z
451130	Sewing, needlework, & piece goods stores .....	94	3 075	Z
45114	Musical instrument & supplies stores .....	19	152	Z
451140	Musical instrument & supplies stores .....	19	152	Z
4512	Book, periodical, & music stores .....	4 084	161 651	.7
45121	Book stores & news dealers .....	1 888	85 274	.4
451211	Book stores .....	1 504	61 111	.3
4512111	Book stores, general .....	849	38 542	.2
4512112	Specialty book stores .....	627	21 530	.1
4512113	College book stores .....	28	1 039	Z
451212	News dealers & newsstands .....	384	24 163	.1
45122	Prerecorded tape, compact disc, & record stores .....	2 196	76 377	.3
451220	Prerecorded tape, compact disc, & record stores .....	2 196	76 377	.3
452	General merchandise stores .....	25 459	10 462 703	43.5
4521	Department stores (excl leased depts) .....	7 836	7 484 935	31.1
45211	Department stores (excl leased depts) .....	7 836	7 484 935	31.1
452110	Department stores (excl leased depts) .....	7 836	7 484 935	31.1
4521101	Conventional department stores (excl leased depts) .....	426	61 128	.3
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 231	7 164 851	29.8
4521103	National chain department stores (excl leased depts) .....	1 179	258 956	1.1
4529	Other general merchandise stores .....	17 623	2 977 768	12.4
45291	Warehouse clubs & superstores .....	1 525	1 717 539	7.1
452910	Warehouse clubs & superstores .....	1 525	1 717 539	7.1
45299	All other general merchandise stores .....	16 098	1 260 229	5.2
452990	All other general merchandise stores .....	16 098	1 260 229	5.2
4529901	Variety stores .....	9 433	D	D
4529902	Catalog showrooms .....	661	D	D
4529903	Miscellaneous general merchandise stores .....	6 004	437 538	1.8
453	Miscellaneous store retailers .....	18 807	742 935	3.1
4531	Florists .....	6 087	46 359	.2
45311	Florists .....	6 087	46 359	.2
453110	Florists .....	6 087	46 359	.2
4532	Office supplies, stationery, & gift stores .....	7 841	558 982	2.3
45321	Office supplies & stationery stores .....	436	32 341	.1
453210	Office supplies & stationery stores .....	436	32 341	.1
4532101	Stationery stores .....	149	6 753	Z
4532102	Office supplies stores .....	287	25 588	.1
45322	Gift, novelty, & souvenir stores .....	7 405	526 641	2.2
453220	Gift, novelty, & souvenir stores .....	7 405	526 641	2.2
4533	Used merchandise stores .....	3 406	64 263	.3
45331	Used merchandise stores .....	3 406	64 263	.3
453310	Used merchandise stores .....	3 406	64 263	.3
4539	Other miscellaneous store retailers .....	1 473	73 331	.3
45391	Pet & pet supplies stores .....	31	709	Z
453910	Pet & pet supplies stores .....	31	709	Z
45392	Art dealers .....	50	898	Z
453920	Art dealers .....	50	898	Z
45399	All other miscellaneous store retailers .....	1 391	71 671	.3
453991	Tobacco stores .....	148	4 017	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	1 243	67 654	.3

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0460</b>	<b>Toys, hobby goods, &amp; games (including video &amp; electronic games &amp; wheel goods, except bicycles)—Con.</b>			
454	Nonstore retailers .....	1 822	1 584 218	6.6
4541	Electronic shopping & mail-order houses .....	1 361	1 254 649	5.2
45411	Electronic shopping & mail-order houses .....	1 361	1 254 649	5.2
454110	Electronic shopping & mail-order houses .....	1 361	1 254 649	5.2
4542	Vending machine operators .....	9	24 129	.1
45421	Vending machine operators .....	9	24 129	.1
454210	Vending machine operators .....	9	24 129	.1
4543	Direct selling establishments .....	452	305 440	1.3
45439	Other direct selling establishments .....	450	305 422	1.3
454390	Other direct selling establishments .....	450	305 422	1.3
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	32	980	.7
4543902	Direct selling, books, periodicals, videos, & compact discs .....	24	5 352	.7
4543903	Direct selling, other merchandise .....	394	299 090	1.2
<b>0490</b>	<b>Optical goods (including eyeglasses, contact lenses, sunglasses, etc) .....</b>	<b>38 311</b>	<b>6 931 275</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	9	277	Z
4412	Other motor vehicle dealers .....	8	274	Z
44122	Motorcycle, boat, & other motor vehicle dealers .....	8	274	Z
443	Electronics & appliance stores .....	82	2 493	Z
4431	Electronics & appliance stores .....	82	2 493	Z
44313	Camera & photographic supplies stores .....	77	2 446	Z
443130	Camera & photographic supplies stores .....	77	2 446	Z
445	Food & beverage stores .....	17	137	Z
4451	Grocery stores .....	16	136	Z
44511	Supermarkets & other grocery (except convenience) stores .....	16	136	Z
445110	Supermarkets & other grocery (except convenience) stores .....	16	136	Z
446	Health & personal care stores .....	26 714	6 284 451	90.7
4461	Health & personal care stores .....	26 714	6 284 451	90.7
44611	Pharmacies & drug stores .....	11 338	167 353	2.4
446110	Pharmacies & drug stores .....	11 338	167 353	2.4
4461101	Pharmacies & drug stores .....	10 909	148 852	2.1
4461102	Proprietary stores .....	429	18 501	.3
44612	Cosmetics, beauty supplies, & perfume stores .....	126	2 366	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	126	2 366	Z
44613	Optical goods stores .....	15 192	6 108 044	88.1
446130	Optical goods stores .....	15 192	6 108 044	88.1
44619	Other health & personal care stores .....	58	6 688	.1
446199	All other health & personal care stores .....	53	6 674	.1
447	Gasoline stations .....	26	227	Z
4471	Gasoline stations .....	26	227	Z
44711	Gasoline stations with convenience stores .....	26	227	Z
447110	Gasoline stations with convenience stores .....	26	227	Z
448	Clothing & clothing accessories stores .....	4 329	66 698	1.0
4481	Clothing stores .....	4 285	65 643	.9
44811	Men's clothing stores .....	217	5 125	.1
448110	Men's clothing stores .....	217	5 125	.1
44812	Women's clothing stores .....	992	8 046	.1
448120	Women's clothing stores .....	992	8 046	.1
44813	Children's & infants' clothing stores .....	20	443	Z
448130	Children's & infants' clothing stores .....	20	443	Z
44814	Family clothing stores .....	1 778	39 277	.6
448140	Family clothing stores .....	1 778	39 277	.6
44815	Clothing accessories stores .....	1 077	4 611	.1
448150	Clothing accessories stores .....	1 077	4 611	.1
44819	Other clothing stores .....	201	8 141	.1
448190	Other clothing stores .....	201	8 141	.1
4482	Shoe stores .....	24	373	Z
44821	Shoe stores .....	24	373	Z
448210	Shoe stores .....	24	373	Z
4482105	Athletic footwear stores .....	24	373	Z
4483	Jewelry, luggage, & leather goods stores .....	20	682	Z
44831	Jewelry stores .....	20	682	Z
448310	Jewelry stores .....	20	682	Z
451	Sporting goods, hobby, book, & music stores .....	2 046	47 016	.7
4511	Sporting goods, hobby, & musical instrument stores .....	2 044	46 989	.7
45111	Sporting goods stores .....	1 975	46 582	.7
451110	Sporting goods stores .....	1 975	46 582	.7
4511101	General-line sporting goods stores .....	914	24 717	.4
4511102	Specialty-line sporting goods stores .....	1 061	21 865	.3
45112	Hobby, toy, & game stores .....	66	394	Z
451120	Hobby, toy, & game stores .....	66	394	Z

See footnotes at end of table.



**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0490</b>	<b>Optical goods (including eyeglasses, contact lenses, sunglasses, etc)—Con.</b>			
452	General merchandise stores .....	4 105	277 539	4.0
4521	Department stores (excl leased depts) .....	2 219	253 404	3.7
45211	Department stores (excl leased depts) .....	2 219	253 404	3.7
452110	Department stores (excl leased depts) .....	2 219	253 404	3.7
4521101	Conventional department stores (excl leased depts) .....	1 033	90 998	1.3
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	1 184	161 325	2.3
4529	Other general merchandise stores .....	1 886	24 135	.3
45291	Warehouse clubs & superstores .....	13	808	Z
452910	Warehouse clubs & superstores .....	13	808	Z
45299	All other general merchandise stores .....	1 873	23 327	.3
452990	All other general merchandise stores .....	1 873	23 327	.3
4529901	Variety stores .....	776	D	D
4529903	Miscellaneous general merchandise stores .....	1 092	15 770	.2
453	Miscellaneous store retailers .....	437	4 926	.1
4531	Florists .....	27	542	Z
45311	Florists .....	27	542	Z
453110	Florists .....	27	542	Z
4532	Office supplies, stationery, & gift stores .....	92	2 497	Z
45322	Gift, novelty, & souvenir stores .....	92	2 497	Z
453220	Gift, novelty, & souvenir stores .....	92	2 497	Z
4533	Used merchandise stores .....	243	1 278	Z
45331	Used merchandise stores .....	243	1 278	Z
453310	Used merchandise stores .....	243	1 278	Z
4539	Other miscellaneous store retailers .....	75	609	Z
45391	Pet & pet supplies stores .....	20	67	Z
453910	Pet & pet supplies stores .....	20	67	Z
45399	All other miscellaneous store retailers .....	55	542	Z
453991	Tobacco stores .....	28	177	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	27	365	Z
454	Nonstore retailers .....	539	247 484	3.6
4541	Electronic shopping & mail-order houses .....	420	213 303	3.1
45411	Electronic shopping & mail-order houses .....	420	213 303	3.1
454110	Electronic shopping & mail-order houses .....	420	213 303	3.1
4543	Direct selling establishments .....	119	34 181	.5
45439	Other direct selling establishments .....	119	34 181	.5
454390	Other direct selling establishments .....	119	34 181	.5
4543903	Direct selling, other merchandise .....	117	34 124	.5
<b>0500</b>	<b>Sporting goods (including boats, bicycles, parts &amp; accessories, etc) .....</b>	<b>74 961</b>	<b>35 611 807</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	8 304	9 758 671	27.4
4411	Automobile dealers .....	254	69 866	.2
44111	New car dealers .....	123	59 654	.2
441110	New car dealers .....	123	59 654	.2
44112	Used car dealers .....	131	10 212	Z
441120	Used car dealers .....	131	10 212	Z
4412	Other motor vehicle dealers .....	7 888	9 673 756	27.2
44121	Recreational vehicle dealers .....	216	72 775	.2
441210	Recreational vehicle dealers .....	216	72 775	.2
44122	Motorcycle, boat, & other motor vehicle dealers .....	7 672	9 600 981	27.0
441221	Motorcycle dealers .....	1 370	683 451	1.9
441222	Boat dealers .....	5 262	7 911 436	22.2
441229	All other motor vehicle dealers .....	1 040	1 006 094	2.8
4413	Automotive parts, accessories, & tire stores .....	162	15 049	Z
44131	Automotive parts & accessories stores .....	162	15 049	Z
441310	Automotive parts & accessories stores .....	162	15 049	Z
442	Furniture & home furnishings stores .....	584	19 054	.1
4421	Furniture stores .....	70	6 261	Z
44211	Furniture stores .....	70	6 261	Z
442110	Furniture stores .....	70	6 261	Z
4422	Home furnishings stores .....	514	12 793	Z
44229	Other home furnishings stores .....	514	12 793	Z
442299	All other home furnishings stores .....	510	12 772	Z
443	Electronics & appliance stores .....	683	43 711	.1
4431	Electronics & appliance stores .....	683	43 711	.1
44311	Appliance, television, & other electronics stores .....	683	43 711	.1
443111	Household appliance stores .....	233	9 025	Z
443112	Radio, television, & other electronics stores .....	450	34 686	.1
444	Building material & garden equipment & supplies dealers .....	6 131	280 674	.8
4441	Building material & supplies dealers .....	5 342	216 376	.6
44411	Home centers .....	184	11 062	Z
444110	Home centers .....	184	11 062	Z
44413	Hardware stores .....	4 756	184 820	.5
444130	Hardware stores .....	4 756	184 820	.5
44419	Other building material dealers .....	402	20 494	.1
444190	Other building material dealers .....	402	20 494	.1
4441901	Retail lumber yards .....	260	7 954	Z
4441902	All other building material dealers .....	142	12 540	Z
4442	Lawn & garden equipment & supplies stores .....	789	64 298	.2
44421	Outdoor power equipment stores .....	101	29 694	.1
444210	Outdoor power equipment stores .....	101	29 694	.1
44422	Nursery & garden centers .....	688	34 604	.1
444220	Nursery & garden centers .....	688	34 604	.1

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0500</b>	<b>Sporting goods (including boats, bicycles, parts &amp; accessories, etc)—Con.</b>			
445	Food & beverage stores .....	1 509	41 976	.1
4451	Grocery stores .....	1 195	33 299	.1
44511	Supermarkets & other grocery (except convenience) stores .....	669	21 569	.1
445110	Supermarkets & other grocery (except convenience) stores .....	669	21 569	.1
44512	Convenience stores .....	526	11 730	Z
445120	Convenience stores .....	526	11 730	Z
4452	Specialty food stores .....	13	1 485	Z
44522	Fish & seafood markets .....	12	1 426	Z
445220	Fish & seafood markets .....	12	1 426	Z
4453	Beer, wine, & liquor stores .....	301	7 192	Z
44531	Beer, wine, & liquor stores .....	301	7 192	Z
445310	Beer, wine, & liquor stores .....	301	7 192	Z
446	Health & personal care stores .....	3 860	43 807	.1
4461	Health & personal care stores .....	3 860	43 807	.1
44611	Pharmacies & drug stores .....	3 812	41 090	.1
446110	Pharmacies & drug stores .....	3 812	41 090	.1
4461101	Pharmacies & drug stores .....	3 758	39 245	.1
4461102	Proprietary stores .....	54	1 845	Z
44619	Other health & personal care stores .....	48	2 717	Z
446191	Food (health) supplement stores .....	47	1 972	Z
447	Gasoline stations .....	1 227	41 944	.1
4471	Gasoline stations .....	1 227	41 944	.1
44711	Gasoline stations with convenience stores .....	1 138	35 224	.1
447110	Gasoline stations with convenience stores .....	1 138	35 224	.1
44719	Other gasoline stations .....	89	6 720	Z
447190	Other gasoline stations .....	89	6 720	Z
448	Clothing & clothing accessories stores .....	4 562	427 658	1.2
4481	Clothing stores .....	3 900	337 853	.9
44811	Men's clothing stores .....	515	56 147	.2
448110	Men's clothing stores .....	515	56 147	.2
44812	Women's clothing stores .....	71	3 877	Z
448120	Women's clothing stores .....	71	3 877	Z
44813	Children's & infants' clothing stores .....	21	4 409	Z
448130	Children's & infants' clothing stores .....	21	4 409	Z
44814	Family clothing stores .....	1 581	146 108	.4
448140	Family clothing stores .....	1 581	146 108	.4
44815	Clothing accessories stores .....	27	2 461	Z
448150	Clothing accessories stores .....	27	2 461	Z
44819	Other clothing stores .....	1 685	124 851	.4
448190	Other clothing stores .....	1 685	124 851	.4
4482	Shoe stores .....	521	83 233	.2
44821	Shoe stores .....	521	83 233	.2
448210	Shoe stores .....	521	83 233	.2
4482102	Women's shoe stores .....	7	570	Z
4482104	Family shoe stores .....	55	8 458	Z
4482105	Athletic footwear stores .....	457	74 146	.2
4483	Jewelry, luggage, & leather goods stores .....	141	6 572	Z
44831	Jewelry stores .....	136	6 557	Z
448310	Jewelry stores .....	136	6 557	Z
451	Sporting goods, hobby, book, & music stores .....	25 796	14 190 934	39.8
4511	Sporting goods, hobby, & musical instrument stores .....	25 763	14 189 589	39.8
45111	Sporting goods stores .....	24 424	13 870 754	39.0
451110	Sporting goods stores .....	24 424	13 870 754	39.0
4511101	General-line sporting goods stores .....	7 458	5 214 042	14.6
4511102	Specialty-line sporting goods stores .....	16 966	8 656 712	24.3
45112	Hobby, toy, & game stores .....	1 326	317 544	.9
451120	Hobby, toy, & game stores .....	1 326	317 544	.9
45114	Musical instrument & supplies stores .....	11	1 136	Z
451140	Musical instrument & supplies stores .....	11	1 136	Z
4512	Book, periodical, & music stores .....	33	1 345	Z
45121	Book stores & news dealers .....	19	1 095	Z
451211	Book stores .....	6	585	Z
451212	News dealers & newsstands .....	13	510	Z
45122	Prerecorded tape, compact disc, & record stores .....	14	250	Z
451220	Prerecorded tape, compact disc, & record stores .....	14	250	Z
452	General merchandise stores .....	15 767	7 942 283	22.3
4521	Department stores (excl leased depts) .....	7 223	5 357 180	15.0
45211	Department stores (excl leased depts) .....	7 223	5 357 180	15.0
452110	Department stores (excl leased depts) .....	7 223	5 357 180	15.0
4521101	Conventional department stores (excl leased depts) .....	36	52 976	.1
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 023	4 707 636	13.2
4521103	National chain department stores (excl leased depts) .....	1 164	596 568	1.7
4529	Other general merchandise stores .....	8 544	2 585 103	7.3
45291	Warehouse clubs & superstores .....	1 529	1 628 667	4.6
452910	Warehouse clubs & superstores .....	1 529	1 628 667	4.6
45299	All other general merchandise stores .....	7 015	956 436	2.7
452990	All other general merchandise stores .....	7 015	956 436	2.7
4529901	Variety stores .....	1 396	D	D
4529902	Catalog showrooms .....	655	D	D
4529903	Miscellaneous general merchandise stores .....	4 964	541 172	1.5

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0500</b>	<b>Sporting goods (including boats, bicycles, parts &amp; accessories, etc)—Con.</b>			
453	Miscellaneous store retailers .....	4 893	627 702	1.8
4531	Florists .....	46	1 284	Z
45311	Florists .....	46	1 284	Z
453110	Florists .....	46	1 284	Z
4532	Office supplies, stationery, & gift stores .....	670	24 086	.1
45321	Office supplies & stationery stores .....	28	702	Z
453210	Office supplies & stationery stores .....	28	702	Z
4532102	Office supplies stores .....	28	702	Z
45322	Gift, novelty, & souvenir stores .....	642	23 384	.1
453220	Gift, novelty, & souvenir stores .....	642	23 384	.1
4533	Used merchandise stores .....	1 769	111 896	.3
45331	Used merchandise stores .....	1 769	111 896	.3
453310	Used merchandise stores .....	1 769	111 896	.3
4539	Other miscellaneous store retailers .....	2 408	490 436	1.4
45391	Pet & pet supplies stores .....	78	2 261	Z
453910	Pet & pet supplies stores .....	78	2 261	Z
45392	Art dealers .....	12	146	Z
453920	Art dealers .....	12	146	Z
45399	All other miscellaneous store retailers .....	2 318	488 029	1.4
453991	Tobacco stores .....	49	3 955	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	2 269	484 074	1.4
454	Nonstore retailers .....	1 645	2 193 393	6.2
4541	Electronic shopping & mail-order houses .....	1 284	1 954 845	5.5
45411	Electronic shopping & mail-order houses .....	1 284	1 954 845	5.5
454110	Electronic shopping & mail-order houses .....	1 284	1 954 845	5.5
4543	Direct selling establishments .....	361	238 548	.7
45431	Fuel dealers .....	8	14 953	Z
45439	Other direct selling establishments .....	353	223 595	.6
454390	Other direct selling establishments .....	353	223 595	.6
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	30	3 439	Z
4543903	Direct selling, other merchandise .....	319	218 909	.6
<b>0580</b>	<b>Recreational vehicles, parts &amp; accessories .....</b>	<b>4 905</b>	<b>10 012 609</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	4 430	9 873 459	98.6
4411	Automobile dealers .....	1 036	713 524	7.1
44111	New car dealers .....	550	683 391	6.8
441110	New car dealers .....	550	683 391	6.8
44112	Used car dealers .....	486	30 133	.3
441120	Used car dealers .....	486	30 133	.3
4412	Other motor vehicle dealers .....	3 372	9 153 058	91.4
44121	Recreational vehicle dealers .....	3 014	9 053 363	90.4
441210	Recreational vehicle dealers .....	3 014	9 053 363	90.4
44122	Motorcycle, boat, & other motor vehicle dealers .....	358	99 695	1.0
441221	Motorcycle dealers .....	180	61 412	.6
441222	Boat dealers .....	107	26 352	.3
441229	All other motor vehicle dealers .....	71	11 931	.1
4413	Automotive parts, accessories, & tire stores .....	22	6 877	.1
44131	Automotive parts & accessories stores .....	22	6 877	.1
441310	Automotive parts & accessories stores .....	22	6 877	.1
444	Building material & garden equipment & supplies dealers .....	233	48 122	.5
4442	Lawn & garden equipment & supplies stores .....	231	47 746	.5
44421	Outdoor power equipment stores .....	211	42 502	.4
444210	Outdoor power equipment stores .....	211	42 502	.4
44422	Nursery & garden centers .....	20	5 244	.1
444220	Nursery & garden centers .....	20	5 244	.1
446	Health & personal care stores .....	6	213	Z
4461	Health & personal care stores .....	6	213	Z
44611	Pharmacies & drug stores .....	6	213	Z
446110	Pharmacies & drug stores .....	6	213	Z
451	Sporting goods, hobby, book, & music stores .....	47	7 961	.1
4511	Sporting goods, hobby, & musical instrument stores .....	47	7 961	.1
45111	Sporting goods stores .....	47	7 961	.1
451110	Sporting goods stores .....	47	7 961	.1
4511101	General-line sporting goods stores .....	16	1 463	Z
4511102	Specialty-line sporting goods stores .....	31	6 498	.1
452	General merchandise stores .....	7	295	Z
4529	Other general merchandise stores .....	6	60	Z
45299	All other general merchandise stores .....	6	60	Z
452990	All other general merchandise stores .....	6	60	Z
453	Miscellaneous store retailers .....	159	44 305	.4
4532	Office supplies, stationery, & gift stores .....	6	249	Z
4539	Other miscellaneous store retailers .....	152	44 055	.4
45393	Manufactured (mobile) home dealers .....	138	28 441	.3
453930	Manufactured (mobile) home dealers .....	138	28 441	.3
45399	All other miscellaneous store retailers .....	14	15 614	.2
453998	All other miscellaneous store retailers (except tobacco stores) .....	14	15 614	.2
454	Nonstore retailers .....	9	37 559	.4
4543	Direct selling establishments .....	8	618	Z
45439	Other direct selling establishments .....	8	618	Z
454390	Other direct selling establishments .....	8	618	Z
4543903	Direct selling, other merchandise .....	8	618	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0600</b>	<b>Hardware, tools, &amp; plumbing &amp; electrical supplies</b>	<b>100 472</b>	<b>76 820 961</b>	<b>100.0</b>
441	Motor vehicle & parts dealers	4 546	218 425	.3
4412	Other motor vehicle dealers	93	5 280	Z
44121	Recreational vehicle dealers	30	1 296	Z
441210	Recreational vehicle dealers	30	1 296	Z
44122	Motorcycle, boat, & other motor vehicle dealers	63	3 984	Z
441222	Boat dealers	63	3 984	Z
4413	Automotive parts, accessories, & tire stores	4 453	213 145	.3
44131	Automotive parts & accessories stores	4 415	210 737	.3
441310	Automotive parts & accessories stores	4 415	210 737	.3
44132	Tire dealers	38	2 408	Z
441320	Tire dealers	38	2 408	Z
442	Furniture & home furnishings stores	1 160	96 605	.1
4421	Furniture stores	146	17 960	Z
44211	Furniture stores	146	17 960	Z
442110	Furniture stores	146	17 960	Z
4422	Home furnishings stores	1 014	78 645	.1
44221	Floor covering stores	230	16 360	Z
442210	Floor covering stores	230	16 360	Z
44229	Other home furnishings stores	784	62 285	.1
442291	Window treatment stores	21	1 681	Z
442299	All other home furnishings stores	763	60 604	.1
443	Electronics & appliance stores	801	80 028	.1
4431	Electronics & appliance stores	801	80 028	.1
44311	Appliance, television, & other electronics stores	773	75 348	.1
443111	Household appliance stores	573	69 574	.1
443112	Radio, television, & other electronics stores	200	5 774	Z
44312	Computer & software stores	28	4 680	Z
443120	Computer & software stores	28	4 680	Z
4431202	Other computer stores	23	3 998	Z
444	Building material & garden equipment & supplies dealers	44 847	65 008 749	84.6
4441	Building material & supplies dealers	41 981	64 503 425	84.0
44411	Home centers	3 918	17 886 221	23.3
444110	Home centers	3 918	17 886 221	23.3
44412	Paint & wallpaper stores	460	50 836	.1
444120	Paint & wallpaper stores	460	50 836	.1
44413	Hardware stores	15 748	7 159 686	9.3
444130	Hardware stores	15 748	7 159 686	9.3
44419	Other building material dealers	21 855	39 406 682	51.3
444190	Other building material dealers	21 855	39 406 682	51.3
4441901	Retail lumber yards	7 435	2 776 799	3.6
4441902	All other building material dealers	14 420	36 629 883	47.7
4442	Lawn & garden equipment & supplies stores	2 866	505 324	.7
44421	Outdoor power equipment stores	311	51 627	.1
444210	Outdoor power equipment stores	311	51 627	.1
44422	Nursery & garden centers	2 555	453 697	.6
444220	Nursery & garden centers	2 555	453 697	.6
445	Food & beverage stores	7 076	377 092	.5
4451	Grocery stores	7 051	376 365	.5
44511	Supermarkets & other grocery (except convenience) stores	6 439	370 034	.5
445110	Supermarkets & other grocery (except convenience) stores	6 439	370 034	.5
44512	Convenience stores	612	6 331	Z
445120	Convenience stores	612	6 331	Z
4452	Specialty food stores	20	465	Z
44529	Other specialty food stores	11	152	Z
445299	All other specialty food stores	11	152	Z
446	Health & personal care stores	9 958	293 249	.4
4461	Health & personal care stores	9 958	293 249	.4
44611	Pharmacies & drug stores	9 946	292 202	.4
446110	Pharmacies & drug stores	9 946	292 202	.4
4461101	Pharmacies & drug stores	9 652	282 340	.4
4461102	Proprietary stores	294	9 862	Z
44619	Other health & personal care stores	12	1 047	Z
446199	All other health & personal care stores	9	1 041	Z
447	Gasoline stations	1 106	33 187	Z
4471	Gasoline stations	1 106	33 187	Z
44711	Gasoline stations with convenience stores	965	17 614	Z
447110	Gasoline stations with convenience stores	965	17 614	Z
44719	Other gasoline stations	141	15 573	Z
447190	Other gasoline stations	141	15 573	Z
448	Clothing & clothing accessories stores	118	2 643	Z
4481	Clothing stores	56	1 615	Z
44811	Men's clothing stores	8	380	Z
448110	Men's clothing stores	8	380	Z
44814	Family clothing stores	46	1 222	Z
448140	Family clothing stores	46	1 222	Z
4483	Jewelry, luggage, & leather goods stores	61	940	Z
44831	Jewelry stores	61	940	Z
448310	Jewelry stores	61	940	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0600</b>	<b>Hardware, tools, &amp; plumbing &amp; electrical supplies—Con.</b>			
451	Sporting goods, hobby, book, & music stores .....	253	12 204	Z
4511	Sporting goods, hobby, & musical instrument stores .....	250	11 945	Z
45111	Sporting goods stores .....	191	9 666	Z
451110	Sporting goods stores .....	191	9 666	Z
4511101	General-line sporting goods stores .....	50	3 100	Z
4511102	Specialty-line sporting goods stores .....	141	6 566	Z
45112	Hobby, toy, & game stores .....	41	1 797	Z
451120	Hobby, toy, & game stores .....	41	1 797	Z
45113	Sewing, needlework, & piece goods stores .....	16	481	Z
451130	Sewing, needlework, & piece goods stores .....	16	481	Z
452	General merchandise stores .....	25 426	9 632 351	12.5
4521	Department stores (excl leased depts) .....	6 654	5 991 651	7.8
45211	Department stores (excl leased depts) .....	6 654	5 991 651	7.8
452110	Department stores (excl leased depts) .....	6 654	5 991 651	7.8
4521101	Conventional department stores (excl leased depts) .....	21	939	Z
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	5 790	3 354 351	4.4
4521103	National chain department stores (excl leased depts) .....	843	2 636 361	3.4
4529	Other general merchandise stores .....	18 772	3 640 700	4.7
45291	Warehouse clubs & superstores .....	1 525	1 894 531	2.5
452910	Warehouse clubs & superstores .....	1 525	1 894 531	2.5
45299	All other general merchandise stores .....	17 247	1 746 169	2.3
452990	All other general merchandise stores .....	17 247	1 746 169	2.3
4529901	Variety stores .....	11 556	D	D
4529902	Catalog showrooms .....	639	D	D
4529903	Miscellaneous general merchandise stores .....	5 052	864 303	1.1
453	Miscellaneous store retailers .....	3 643	70 465	.1
4531	Florists .....	97	7 404	Z
45311	Florists .....	97	7 404	Z
453110	Florists .....	97	7 404	Z
4532	Office supplies, stationery, & gift stores .....	2 047	28 633	Z
45322	Gift, novelty, & souvenir stores .....	2 044	28 515	Z
453220	Gift, novelty, & souvenir stores .....	2 044	28 515	Z
4533	Used merchandise stores .....	1 193	17 135	Z
45331	Used merchandise stores .....	1 193	17 135	Z
453310	Used merchandise stores .....	1 193	17 135	Z
4539	Other miscellaneous store retailers .....	306	17 293	Z
45391	Pet & pet supplies stores .....	89	2 586	Z
453910	Pet & pet supplies stores .....	89	2 586	Z
45392	Art dealers .....	11	552	Z
453920	Art dealers .....	11	552	Z
45399	All other miscellaneous store retailers .....	206	14 155	Z
453991	Tobacco stores .....	45	1 516	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	161	12 639	Z
454	Nonstore retailers .....	1 538	995 963	1.3
4541	Electronic shopping & mail-order houses .....	356	788 521	1.0
45411	Electronic shopping & mail-order houses .....	356	788 521	1.0
454110	Electronic shopping & mail-order houses .....	356	788 521	1.0
4543	Direct selling establishments .....	1 182	207 442	.3
45431	Fuel dealers .....	465	48 567	.1
454311	Heating oil dealers .....	185	24 178	Z
454312	Liquefied petroleum gas (bottled gas) dealers .....	280	24 389	Z
45439	Other direct selling establishments .....	717	158 875	.2
454390	Other direct selling establishments .....	717	158 875	.2
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	122	13 551	Z
4543903	Direct selling, other merchandise .....	595	145 324	.2
<b>0620</b>	<b>Lawn, garden, &amp; farm equipment &amp; supplies, cut flowers, plants &amp; shrubs, fertilizers, etc .</b>	<b>118 805</b>	<b>52 123 382</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	2 359	215 526	.4
4411	Automobile dealers .....	36	40 032	.1
44111	New car dealers .....	35	39 902	.1
441110	New car dealers .....	35	39 902	.1
4412	Other motor vehicle dealers .....	541	98 980	.2
44121	Recreational vehicle dealers .....	68	17 399	Z
441210	Recreational vehicle dealers .....	68	17 399	Z
44122	Motorcycle, boat, & other motor vehicle dealers .....	473	81 581	.2
441221	Motorcycle dealers .....	267	46 518	.1
441222	Boat dealers .....	80	10 663	Z
441229	All other motor vehicle dealers .....	126	24 400	Z
4413	Automotive parts, accessories, & tire stores .....	1 782	76 514	.1
44131	Automotive parts & accessories stores .....	1 720	70 337	.1
441310	Automotive parts & accessories stores .....	1 720	70 337	.1
44132	Tire dealers .....	62	6 177	Z
441320	Tire dealers .....	62	6 177	Z
442	Furniture & home furnishings stores .....	2 646	105 244	.2
4421	Furniture stores .....	1 788	39 468	.1
44211	Furniture stores .....	1 788	39 468	.1
442110	Furniture stores .....	1 788	39 468	.1
4422	Home furnishings stores .....	858	65 776	.1
44221	Floor covering stores .....	62	6 947	Z
442210	Floor covering stores .....	62	6 947	Z
44229	Other home furnishings stores .....	796	58 829	.1
442299	All other home furnishings stores .....	794	58 769	.1

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0620</b>	<b>Lawn, garden, &amp; farm equipment &amp; supplies, cut flowers, plants &amp; shrubs, fertilizers, etc</b> —Con.			
443	Electronics & appliance stores .....	732	96 797	.2
4431	Electronics & appliance stores .....	732	96 797	.2
44311	Appliance, television, & other electronics stores .....	732	96 797	.2
443111	Household appliance stores .....	707	95 637	.2
443112	Radio, television, & other electronics stores .....	25	1 160	Z
444	Building material & garden equipment & supplies dealers .....	41 516	35 683 691	68.5
4441	Building material & supplies dealers .....	20 315	9 012 723	17.3
44411	Home centers .....	3 447	6 760 182	13.0
444110	Home centers .....	3 447	6 760 182	13.0
44412	Paint & wallpaper stores .....	140	6 519	Z
444120	Paint & wallpaper stores .....	140	6 519	Z
44413	Hardware stores .....	12 221	1 711 458	3.3
444130	Hardware stores .....	12 221	1 711 458	3.3
44419	Other building material dealers .....	4 507	534 564	1.0
444190	Other building material dealers .....	4 507	534 564	1.0
4441901	Retail lumber yards .....	3 551	366 120	.7
4441902	All other building material dealers .....	956	168 444	.3
4442	Lawn & garden equipment & supplies stores .....	21 201	26 670 968	51.2
44421	Outdoor power equipment stores .....	4 769	3 407 108	6.5
444210	Outdoor power equipment stores .....	4 769	3 407 108	6.5
44422	Nursery & garden centers .....	16 432	23 263 860	44.6
444220	Nursery & garden centers .....	16 432	23 263 860	44.6
445	Food & beverage stores .....	16 665	1 911 280	3.7
4451	Grocery stores .....	15 919	1 844 930	3.5
44511	Supermarkets & other grocery (except convenience) stores .....	15 379	1 839 176	3.5
445110	Supermarkets & other grocery (except convenience) stores .....	15 379	1 839 176	3.5
44512	Convenience stores .....	540	5 754	Z
445120	Convenience stores .....	540	5 754	Z
4452	Specialty food stores .....	735	65 506	.1
44521	Meat markets .....	17	372	Z
445210	Meat markets .....	17	372	Z
44523	Fruit & vegetable markets .....	677	63 672	.1
445230	Fruit & vegetable markets .....	677	63 672	.1
44529	Other specialty food stores .....	40	1 451	Z
445292	Confectionery & nut stores .....	14	365	Z
445299	All other specialty food stores .....	26	1 086	Z
4453	Beer, wine, & liquor stores .....	11	844	Z
44531	Beer, wine, & liquor stores .....	11	844	Z
445310	Beer, wine, & liquor stores .....	11	844	Z
446	Health & personal care stores .....	4 054	90 560	.2
4461	Health & personal care stores .....	4 054	90 560	.2
44611	Pharmacies & drug stores .....	4 038	90 127	.2
446110	Pharmacies & drug stores .....	4 038	90 127	.2
4461101	Pharmacies & drug stores .....	3 977	89 042	.2
4461102	Proprietary stores .....	61	1 085	Z
44619	Other health & personal care stores .....	16	433	Z
446191	Food (health) supplement stores .....	15	403	Z
447	Gasoline stations .....	419	68 561	.1
4471	Gasoline stations .....	419	68 561	.1
44711	Gasoline stations with convenience stores .....	277	9 114	Z
447110	Gasoline stations with convenience stores .....	277	9 114	Z
44719	Other gasoline stations .....	142	59 447	.1
447190	Other gasoline stations .....	142	59 447	.1
448	Clothing & clothing accessories stores .....	77	6 290	Z
4481	Clothing stores .....	41	2 775	Z
44814	Family clothing stores .....	36	2 667	Z
448140	Family clothing stores .....	36	2 667	Z
4482	Shoe stores .....	12	1 748	Z
44821	Shoe stores .....	12	1 748	Z
448210	Shoe stores .....	12	1 748	Z
4482104	Family shoe stores .....	10	1 513	Z
4483	Jewelry, luggage, & leather goods stores .....	24	1 767	Z
44831	Jewelry stores .....	24	1 767	Z
448310	Jewelry stores .....	24	1 767	Z
451	Sporting goods, hobby, book, & music stores .....	270	24 677	Z
4511	Sporting goods, hobby, & musical instrument stores .....	260	23 104	Z
45111	Sporting goods stores .....	186	16 799	Z
451110	Sporting goods stores .....	186	16 799	Z
4511101	General-line sporting goods stores .....	66	2 647	Z
4511102	Specialty-line sporting goods stores .....	120	14 152	Z
45112	Hobby, toy, & game stores .....	68	5 951	Z
451120	Hobby, toy, & game stores .....	68	5 951	Z
4512	Book, periodical, & music stores .....	10	1 573	Z
45121	Book stores & news dealers .....	6	1 446	Z
451211	Book stores .....	6	1 446	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0620</b>	<b>Lawn, garden, &amp; farm equipment &amp; supplies, cut flowers, plants &amp; shrubs, fertilizers, etc—Con.</b>			
452	General merchandise stores .....	19 971	7 356 840	14.1
4521	Department stores (excl leased depts) .....	7 218	5 418 687	10.4
45211	Department stores (excl leased depts) .....	7 218	5 418 687	10.4
452110	Department stores (excl leased depts) .....	7 218	5 418 687	10.4
4521101	Conventional department stores (excl leased depts) .....	33	38 387	.1
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 022	3 981 980	7.6
4521103	National chain department stores (excl leased depts) .....	1 163	1 398 320	2.7
4529	Other general merchandise stores .....	12 753	1 938 153	3.7
45291	Warehouse clubs & superstores .....	1 307	1 055 895	2.0
452910	Warehouse clubs & superstores .....	1 307	1 055 895	2.0
45299	All other general merchandise stores .....	11 446	882 258	1.7
452990	All other general merchandise stores .....	11 446	882 258	1.7
4529901	Variety stores .....	6 035	D	D
4529902	Catalog showrooms .....	7	D	D
4529903	Miscellaneous general merchandise stores .....	5 404	801 012	1.5
453	Miscellaneous store retailers .....	28 946	5 425 710	10.4
4531	Florists .....	26 200	5 256 268	10.1
45311	Florists .....	26 200	5 256 268	10.1
453110	Florists .....	26 200	5 256 268	10.1
4532	Office supplies, stationery, & gift stores .....	1 275	76 163	.1
45322	Gift, novelty, & souvenir stores .....	1 273	73 383	.1
453220	Gift, novelty, & souvenir stores .....	1 273	73 383	.1
4533	Used merchandise stores .....	672	6 745	Z
45331	Used merchandise stores .....	672	6 745	Z
453310	Used merchandise stores .....	672	6 745	Z
4539	Other miscellaneous store retailers .....	799	86 534	.2
45391	Pet & pet supplies stores .....	540	51 662	.1
453910	Pet & pet supplies stores .....	540	51 662	.1
45399	All other miscellaneous store retailers .....	256	34 832	.1
453991	Tobacco stores .....	10	1 361	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	246	33 471	.1
454	Nonstore retailers .....	1 150	1 138 206	2.2
4541	Electronic shopping & mail-order houses .....	361	835 767	1.6
45411	Electronic shopping & mail-order houses .....	361	835 767	1.6
454110	Electronic shopping & mail-order houses .....	361	835 767	1.6
4543	Direct selling establishments .....	789	302 439	.6
45431	Fuel dealers .....	286	104 746	.2
454311	Heating oil dealers .....	141	53 463	.1
454312	Liquefied petroleum gas (bottled gas) dealers .....	133	49 877	.1
454319	Other fuel dealers .....	12	1 406	Z
45439	Other direct selling establishments .....	503	197 693	.4
454390	Other direct selling establishments .....	503	197 693	.4
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	66	13 145	Z
4543903	Direct selling, other merchandise .....	437	184 548	.4
<b>0640</b>	<b>Dimensional lumber &amp; other building/structural materials &amp; supplies .....</b>	<b>52 367</b>	<b>96 583 241</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	115	43 709	Z
4413	Automotive parts, accessories, & tire stores .....	111	41 808	Z
44131	Automotive parts & accessories stores .....	107	39 653	Z
441310	Automotive parts & accessories stores .....	107	39 653	Z
442	Furniture & home furnishings stores .....	950	393 297	.4
4421	Furniture stores .....	106	18 588	Z
44211	Furniture stores .....	106	18 588	Z
442110	Furniture stores .....	106	18 588	Z
4422	Home furnishings stores .....	844	374 709	.4
44221	Floor covering stores .....	421	105 524	.1
442210	Floor covering stores .....	421	105 524	.1
44229	Other home furnishings stores .....	423	269 185	.3
442299	All other home furnishings stores .....	423	269 185	.3
443	Electronics & appliance stores .....	110	39 257	Z
4431	Electronics & appliance stores .....	110	39 257	Z
44311	Appliance, television, & other electronics stores .....	105	28 992	Z
443111	Household appliance stores .....	105	28 992	Z
444	Building material & garden equipment & supplies dealers .....	47 384	95 032 977	98.4
4441	Building material & supplies dealers .....	46 594	94 950 726	98.3
44411	Home centers .....	3 997	18 808 600	19.5
444110	Home centers .....	3 997	18 808 600	19.5
44412	Paint & wallpaper stores .....	340	29 217	Z
444120	Paint & wallpaper stores .....	340	29 217	Z
44413	Hardware stores .....	7 522	986 773	1.0
444130	Hardware stores .....	7 522	986 773	1.0
44419	Other building material dealers .....	34 735	75 126 136	77.8
444190	Other building material dealers .....	34 735	75 126 136	77.8
4441901	Retail lumber yards .....	11 046	35 979 199	37.3
4441902	All other building material dealers .....	23 689	39 146 937	40.5
4442	Lawn & garden equipment & supplies stores .....	790	82 251	.1
44421	Outdoor power equipment stores .....	27	4 092	Z
444210	Outdoor power equipment stores .....	27	4 092	Z
44422	Nursery & garden centers .....	763	78 159	.1
444220	Nursery & garden centers .....	763	78 159	.1

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**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0640</b>	<b>Dimensional lumber &amp; other building/structural materials &amp; supplies—Con.</b>			
447	Gasoline stations .....	25	1 698	Z
4471	Gasoline stations .....	25	1 698	Z
44711	Gasoline stations with convenience stores .....	7	700	Z
447110	Gasoline stations with convenience stores .....	7	700	Z
44719	Other gasoline stations .....	18	998	Z
447190	Other gasoline stations .....	18	998	Z
451	Sporting goods, hobby, book, & music stores .....	10	2 707	Z
4511	Sporting goods, hobby, & musical instrument stores .....	10	2 707	Z
45111	Sporting goods stores .....	9	2 225	Z
451110	Sporting goods stores .....	9	2 225	Z
4511102	Specialty-line sporting goods stores .....	9	2 225	Z
452	General merchandise stores .....	485	102 650	.1
4521	Department stores (excl leased depts) .....	138	23 468	Z
45211	Department stores (excl leased depts) .....	138	23 468	Z
452110	Department stores (excl leased depts) .....	138	23 468	Z
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	124	23 051	Z
4521103	National chain department stores (excl leased depts) .....	13	335	Z
4529	Other general merchandise stores .....	347	79 182	.1
45299	All other general merchandise stores .....	347	79 182	.1
452990	All other general merchandise stores .....	347	79 182	.1
4529901	Variety stores .....	6	D	D
4529903	Miscellaneous general merchandise stores .....	341	79 081	.1
453	Miscellaneous store retailers .....	1 064	358 614	.4
4531	Florists .....	16	1 160	Z
45311	Florists .....	16	1 160	Z
453110	Florists .....	16	1 160	Z
4532	Office supplies, stationery, & gift stores .....	47	3 264	Z
45322	Gift, novelty, & souvenir stores .....	45	3 031	Z
453220	Gift, novelty, & souvenir stores .....	45	3 031	Z
4533	Used merchandise stores .....	100	6 701	Z
45331	Used merchandise stores .....	100	6 701	Z
453310	Used merchandise stores .....	100	6 701	Z
4539	Other miscellaneous store retailers .....	901	347 489	.4
45391	Pet & pet supplies stores .....	12	403	Z
453910	Pet & pet supplies stores .....	12	403	Z
45393	Manufactured (mobile) home dealers .....	101	11 921	Z
453930	Manufactured (mobile) home dealers .....	101	11 921	Z
45399	All other miscellaneous store retailers .....	786	335 121	.3
453998	All other miscellaneous store retailers (except tobacco stores) .....	786	335 121	.3
454	Nonstore retailers .....	2 221	607 181	.6
4541	Electronic shopping & mail-order houses .....	66	55 734	.1
45411	Electronic shopping & mail-order houses .....	66	55 734	.1
454110	Electronic shopping & mail-order houses .....	66	55 734	.1
4543	Direct selling establishments .....	2 155	551 447	.6
45431	Fuel dealers .....	1 945	368 792	.4
454311	Heating oil dealers .....	1 103	302 050	.3
454312	Liquefied petroleum gas (bottled gas) dealers .....	827	65 555	.1
454319	Other fuel dealers .....	15	1 187	Z
45439	Other direct selling establishments .....	210	182 655	.2
454390	Other direct selling establishments .....	210	182 655	.2
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	61	18 775	Z
4543903	Direct selling, other merchandise .....	149	163 880	.2
<b>0670</b>	<b>Paint &amp; sundries .....</b>	<b>43 962</b>	<b>15 005 063</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	3 718	138 106	.9
4412	Other motor vehicle dealers .....	164	4 680	Z
44121	Recreational vehicle dealers .....	12	238	Z
441210	Recreational vehicle dealers .....	12	238	Z
44122	Motorcycle, boat, & other motor vehicle dealers .....	152	4 442	Z
441221	Motorcycle dealers .....	44	339	Z
441222	Boat dealers .....	108	4 103	Z
4413	Automotive parts, accessories, & tire stores .....	3 554	133 426	.9
44131	Automotive parts & accessories stores .....	3 532	132 867	.9
441310	Automotive parts & accessories stores .....	3 532	132 867	.9
44132	Tire dealers .....	22	559	Z
441320	Tire dealers .....	22	559	Z
442	Furniture & home furnishings stores .....	1 336	88 436	.6
4421	Furniture stores .....	272	16 561	.1
44211	Furniture stores .....	272	16 561	.1
442110	Furniture stores .....	272	16 561	.1
4422	Home furnishings stores .....	1 064	71 875	.5
44221	Floor covering stores .....	951	66 130	.4
442210	Floor covering stores .....	951	66 130	.4
44229	Other home furnishings stores .....	113	5 745	Z
442291	Window treatment stores .....	60	2 391	Z
442299	All other home furnishings stores .....	53	3 354	Z
443	Electronics & appliance stores .....	133	11 653	.1
4431	Electronics & appliance stores .....	133	11 653	.1
44311	Appliance, television, & other electronics stores .....	89	4 658	Z
443111	Household appliance stores .....	89	4 658	Z
44312	Computer & software stores .....	44	6 995	Z
443120	Computer & software stores .....	44	6 995	Z
4431202	Other computer stores .....	44	6 995	Z

See footnotes at end of table.



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<b>0670</b>	<b>Paint &amp; sundries—Con.</b>			
444	Building material & garden equipment & supplies dealers .....	33 149	14 112 426	94.1
4441	Building material & supplies dealers .....	32 441	14 083 520	93.9
44411	Home centers .....	3 835	4 683 600	31.2
444110	Home centers .....	3 835	4 683 600	31.2
44412	Paint & wallpaper stores .....	7 981	6 727 920	44.8
444120	Paint & wallpaper stores .....	7 981	6 727 920	44.8
44413	Hardware stores .....	12 849	1 579 390	10.5
444130	Hardware stores .....	12 849	1 579 390	10.5
44419	Other building material dealers .....	7 776	1 092 610	7.3
444190	Other building material dealers .....	7 776	1 092 610	7.3
4441901	Retail lumber yards .....	6 301	933 081	6.2
4441902	All other building material dealers .....	1 475	159 529	1.1
4442	Lawn & garden equipment & supplies stores .....	708	28 906	.2
44421	Outdoor power equipment stores .....	115	4 873	Z
444210	Outdoor power equipment stores .....	115	4 873	Z
44422	Nursery & garden centers .....	593	24 033	.2
444220	Nursery & garden centers .....	593	24 033	.2
445	Food & beverage stores .....	28	1 706	Z
4451	Grocery stores .....	28	1 706	Z
44511	Supermarkets & other grocery (except convenience) stores .....	28	1 706	Z
445110	Supermarkets & other grocery (except convenience) stores .....	28	1 706	Z
447	Gasoline stations .....	16	168	Z
4471	Gasoline stations .....	16	168	Z
44711	Gasoline stations with convenience stores .....	9	129	Z
447110	Gasoline stations with convenience stores .....	9	129	Z
44719	Other gasoline stations .....	7	39	Z
447190	Other gasoline stations .....	7	39	Z
448	Clothing & clothing accessories stores .....	16	141	Z
4481	Clothing stores .....	16	141	Z
44814	Family clothing stores .....	12	68	Z
448140	Family clothing stores .....	12	68	Z
451	Sporting goods, hobby, book, & music stores .....	70	2 916	Z
4511	Sporting goods, hobby, & musical instrument stores .....	67	2 831	Z
45111	Sporting goods stores .....	11	749	Z
451110	Sporting goods stores .....	11	749	Z
4511102	Specialty-line sporting goods stores .....	11	749	Z
45112	Hobby, toy, & game stores .....	45	1 880	Z
451120	Hobby, toy, & game stores .....	45	1 880	Z
45113	Sewing, needlework, & piece goods stores .....	11	202	Z
451130	Sewing, needlework, & piece goods stores .....	11	202	Z
452	General merchandise stores .....	5 193	617 654	4.1
4521	Department stores (excl leased depts) .....	2 571	446 227	3.0
45211	Department stores (excl leased depts) .....	2 571	446 227	3.0
452110	Department stores (excl leased depts) .....	2 571	446 227	3.0
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	1 740	153 343	1.0
4521103	National chain department stores (excl leased depts) .....	829	292 790	2.0
4529	Other general merchandise stores .....	2 622	171 427	1.1
45291	Warehouse clubs & superstores .....	17	1 855	Z
452910	Warehouse clubs & superstores .....	17	1 855	Z
45299	All other general merchandise stores .....	2 605	169 572	1.1
452990	All other general merchandise stores .....	2 605	169 572	1.1
4529901	Variety stores .....	473	D	D
4529903	Miscellaneous general merchandise stores .....	2 131	164 178	1.1
453	Miscellaneous store retailers .....	212	8 559	.1
4531	Florists .....	41	1 330	Z
45311	Florists .....	41	1 330	Z
453110	Florists .....	41	1 330	Z
4532	Office supplies, stationery, & gift stores .....	69	2 523	Z
45322	Gift, novelty, & souvenir stores .....	69	2 523	Z
453220	Gift, novelty, & souvenir stores .....	69	2 523	Z
4533	Used merchandise stores .....	11	101	Z
45331	Used merchandise stores .....	11	101	Z
453310	Used merchandise stores .....	11	101	Z
4539	Other miscellaneous store retailers .....	91	4 605	Z
45391	Pet & pet supplies stores .....	14	225	Z
453910	Pet & pet supplies stores .....	14	225	Z
45392	Art dealers .....	11	61	Z
453920	Art dealers .....	11	61	Z
45399	All other miscellaneous store retailers .....	62	2 497	Z
453991	Tobacco stores .....	16	130	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	46	2 367	Z
454	Nonstore retailers .....	89	23 262	.2
4541	Electronic shopping & mail-order houses .....	20	5 504	Z
45411	Electronic shopping & mail-order houses .....	20	5 504	Z
454110	Electronic shopping & mail-order houses .....	20	5 504	Z
4543	Direct selling establishments .....	69	17 758	.1
45439	Other direct selling establishments .....	69	17 758	.1
454390	Other direct selling establishments .....	69	17 758	.1
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	26	1 669	Z
4543903	Direct selling, other merchandise .....	43	16 089	.1

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0680</b>	<b>Manufactured (mobile) homes</b> .....	<b>5 643</b>	<b>12 988 797</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	57	30 334	.2
4412	Other motor vehicle dealers .....	55	30 052	.2
44121	Recreational vehicle dealers .....	51	29 792	.2
441210	Recreational vehicle dealers .....	51	29 792	.2
442	Furniture & home furnishings stores .....	11	1 124	Z
4421	Furniture stores .....	8	496	Z
44211	Furniture stores .....	8	496	Z
442110	Furniture stores .....	8	496	Z
444	Building material & garden equipment & supplies dealers .....	69	6 803	.1
4441	Building material & supplies dealers .....	66	6 786	.1
44411	Home centers .....	10	3 452	Z
444110	Home centers .....	10	3 452	Z
44413	Hardware stores .....	33	2 304	Z
444130	Hardware stores .....	33	2 304	Z
44419	Other building material dealers .....	23	1 030	Z
444190	Other building material dealers .....	23	1 030	Z
4441902	All other building material dealers .....	23	1 030	Z
453	Miscellaneous store retailers .....	5 493	12 946 015	99.7
4539	Other miscellaneous store retailers .....	5 485	12 945 957	99.7
45393	Manufactured (mobile) home dealers .....	5 485	12 945 957	99.7
453930	Manufactured (mobile) home dealers .....	5 485	12 945 957	99.7
<b>0690</b>	<b>Wallpaper &amp; other flexible wallcoverings</b> .....	<b>11 614</b>	<b>1 069 279</b>	<b>100.0</b>
442	Furniture & home furnishings stores .....	2 517	101 635	9.5
4421	Furniture stores .....	96	2 934	.3
44211	Furniture stores .....	96	2 934	.3
442110	Furniture stores .....	96	2 934	.3
4422	Home furnishings stores .....	2 421	98 701	9.2
44221	Floor covering stores .....	1 961	71 530	6.7
442210	Floor covering stores .....	1 961	71 530	6.7
44229	Other home furnishings stores .....	460	27 171	2.5
442291	Window treatment stores .....	323	21 043	2.0
442299	All other home furnishings stores .....	137	6 128	.6
444	Building material & garden equipment & supplies dealers .....	8 889	917 861	85.8
4441	Building material & supplies dealers .....	8 886	917 797	85.8
44411	Home centers .....	526	57 676	5.4
444110	Home centers .....	526	57 676	5.4
44412	Paint & wallpaper stores .....	6 195	772 710	72.3
444120	Paint & wallpaper stores .....	6 195	772 710	72.3
44413	Hardware stores .....	1 034	32 392	3.0
444130	Hardware stores .....	1 034	32 392	3.0
44419	Other building material dealers .....	1 131	55 019	5.1
444190	Other building material dealers .....	1 131	55 019	5.1
4441901	Retail lumber yards .....	898	41 154	3.8
4441902	All other building material dealers .....	233	13 865	1.3
448	Clothing & clothing accessories stores .....	14	3 480	.3
4481	Clothing stores .....	11	3 467	.3
44812	Women's clothing stores .....	10	3 332	.3
448120	Women's clothing stores .....	10	3 332	.3
451	Sporting goods, hobby, book, & music stores .....	24	1 261	.1
4511	Sporting goods, hobby, & musical instrument stores .....	24	1 261	.1
45113	Sewing, needlework, & piece goods stores .....	20	1 241	.1
451130	Sewing, needlework, & piece goods stores .....	20	1 241	.1
453	Miscellaneous store retailers .....	40	953	.1
4532	Office supplies, stationery, & gift stores .....	24	631	.1
45322	Gift, novelty, & souvenir stores .....	24	631	.1
453220	Gift, novelty, & souvenir stores .....	24	631	.1
4539	Other miscellaneous store retailers .....	13	197	Z
45392	Art dealers .....	11	56	Z
453920	Art dealers .....	11	56	Z
454	Nonstore retailers .....	125	43 908	4.1
4541	Electronic shopping & mail-order houses .....	8	36 334	3.4
45411	Electronic shopping & mail-order houses .....	8	36 334	3.4
454110	Electronic shopping & mail-order houses .....	8	36 334	3.4
4543	Direct selling establishments .....	117	7 574	.7
45439	Other direct selling establishments .....	117	7 574	.7
454390	Other direct selling establishments .....	117	7 574	.7
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	98	2 335	.2
4543903	Direct selling, other merchandise .....	19	5 239	.5

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0700</b>	<b>Automobiles, vans, trucks, &amp; other powered transportation vehicles (motorcycles, motor scooters, motorbikes)</b>	<b>55 920</b>	<b>483 863 299</b>	<b>100.0</b>
441	Motor vehicle & parts dealers	54 395	483 625 892	100.0
4411	Automobile dealers	49 237	477 676 223	98.7
44111	New car dealers	25 897	444 491 126	91.9
441110	New car dealers	25 897	444 491 126	91.9
44112	Used car dealers	23 340	33 185 097	6.9
441120	Used car dealers	23 340	33 185 097	6.9
4412	Other motor vehicle dealers	4 501	5 835 178	1.2
44121	Recreational vehicle dealers	358	86 006	Z
441210	Recreational vehicle dealers	358	86 006	Z
44122	Motorcycle, boat, & other motor vehicle dealers	4 143	5 749 172	1.2
441221	Motorcycle dealers	3 635	5 519 696	1.1
441222	Boat dealers	150	69 163	Z
441229	All other motor vehicle dealers	358	160 313	Z
4413	Automotive parts, accessories, & tire stores	657	114 491	Z
44131	Automotive parts & accessories stores	575	104 392	Z
441310	Automotive parts & accessories stores	575	104 392	Z
44132	Tire dealers	82	10 099	Z
441320	Tire dealers	82	10 099	Z
442	Furniture & home furnishings stores	6	511	Z
443	Electronics & appliance stores	6	3 593	Z
4431	Electronics & appliance stores	6	3 593	Z
44311	Appliance, television, & other electronics stores	6	3 593	Z
444	Building material & garden equipment & supplies dealers	88	39 911	Z
4442	Lawn & garden equipment & supplies stores	85	39 883	Z
44421	Outdoor power equipment stores	63	9 479	Z
444210	Outdoor power equipment stores	63	9 479	Z
44422	Nursery & garden centers	22	30 404	Z
444220	Nursery & garden centers	22	30 404	Z
447	Gasoline stations	839	67 769	Z
4471	Gasoline stations	839	67 769	Z
44711	Gasoline stations with convenience stores	297	20 707	Z
447110	Gasoline stations with convenience stores	297	20 707	Z
44719	Other gasoline stations	542	47 062	Z
447190	Other gasoline stations	542	47 062	Z
448	Clothing & clothing accessories stores	19	2 744	Z
4483	Jewelry, luggage, & leather goods stores	18	2 742	Z
44831	Jewelry stores	18	2 742	Z
448310	Jewelry stores	18	2 742	Z
451	Sporting goods, hobby, book, & music stores	53	24 853	Z
4511	Sporting goods, hobby, & musical instrument stores	53	24 853	Z
45111	Sporting goods stores	52	24 747	Z
451110	Sporting goods stores	52	24 747	Z
4511102	Specialty-line sporting goods stores	52	24 747	Z
453	Miscellaneous store retailers	331	26 782	Z
4533	Used merchandise stores	193	4 228	Z
45331	Used merchandise stores	193	4 228	Z
453310	Used merchandise stores	193	4 228	Z
4539	Other miscellaneous store retailers	137	21 842	Z
45393	Manufactured (mobile) home dealers	107	9 362	Z
453930	Manufactured (mobile) home dealers	107	9 362	Z
45399	All other miscellaneous store retailers	29	12 458	Z
453998	All other miscellaneous store retailers (except tobacco stores)	29	12 458	Z
454	Nonstore retailers	179	70 842	Z
4541	Electronic shopping & mail-order houses	17	8 117	Z
45411	Electronic shopping & mail-order houses	17	8 117	Z
454110	Electronic shopping & mail-order houses	17	8 117	Z
4543	Direct selling establishments	162	62 725	Z
45431	Fuel dealers	143	61 934	Z
454311	Heating oil dealers	93	57 969	Z
454312	Liquefied petroleum gas (bottled gas) dealers	50	3 965	Z
45439	Other direct selling establishments	19	791	Z
454390	Other direct selling establishments	19	791	Z
4543903	Direct selling, other merchandise	18	771	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0720</b>	<b>Automotive fuels</b>	<b>137 668</b>	<b>143 818 311</b>	<b>100.0</b>
441	Motor vehicle & parts dealers	2 409	318 167	.2
4411	Automobile dealers	887	86 192	.1
44111	New car dealers	768	74 847	.1
441110	New car dealers	768	74 847	.1
44112	Used car dealers	119	11 345	Z
441120	Used car dealers	119	11 345	Z
4412	Other motor vehicle dealers	201	19 274	Z
44122	Motorcycle, boat, & other motor vehicle dealers	200	17 662	Z
441221	Motorcycle dealers	30	1 326	Z
441222	Boat dealers	155	12 793	Z
441229	All other motor vehicle dealers	15	3 543	Z
4413	Automotive parts, accessories, & tire stores	1 321	212 701	.1
44131	Automotive parts & accessories stores	1 068	171 146	.1
441310	Automotive parts & accessories stores	1 068	171 146	.1
44132	Tire dealers	253	41 555	Z
441320	Tire dealers	253	41 555	Z
444	Building material & garden equipment & supplies dealers	711	363 439	.3
4441	Building material & supplies dealers	229	33 077	Z
44411	Home centers	17	1 651	Z
444110	Home centers	17	1 651	Z
44413	Hardware stores	154	13 660	Z
444130	Hardware stores	154	13 660	Z
44419	Other building material dealers	55	17 745	Z
444190	Other building material dealers	55	17 745	Z
4441901	Retail lumber yards	16	2 318	Z
4441902	All other building material dealers	39	15 427	Z
4442	Lawn & garden equipment & supplies stores	482	330 362	.2
44422	Nursery & garden centers	480	329 552	.2
444220	Nursery & garden centers	480	329 552	.2
445	Food & beverage stores	2 911	683 761	.5
4451	Grocery stores	2 624	618 684	.4
44511	Supermarkets & other grocery (except convenience) stores	1 912	529 419	.4
445110	Supermarkets & other grocery (except convenience) stores	1 912	529 419	.4
44512	Convenience stores	712	89 265	.1
445120	Convenience stores	712	89 265	.1
4452	Specialty food stores	7	769	Z
4453	Beer, wine, & liquor stores	280	64 308	Z
44531	Beer, wine, & liquor stores	280	64 308	Z
445310	Beer, wine, & liquor stores	280	64 308	Z
447	Gasoline stations	126 889	138 857 239	96.6
4471	Gasoline stations	126 889	138 857 239	96.6
44711	Gasoline stations with convenience stores	81 684	80 582 184	56.0
447110	Gasoline stations with convenience stores	81 684	80 582 184	56.0
44719	Other gasoline stations	45 205	58 275 055	40.5
447190	Other gasoline stations	45 205	58 275 055	40.5
451	Sporting goods, hobby, book, & music stores	149	19 679	Z
4511	Sporting goods, hobby, & musical instrument stores	139	19 088	Z
45111	Sporting goods stores	134	18 959	Z
451110	Sporting goods stores	134	18 959	Z
4511101	General-line sporting goods stores	42	3 827	Z
4511102	Specialty-line sporting goods stores	92	15 132	Z
4512	Book, periodical, & music stores	10	591	Z
45121	Book stores & news dealers	10	591	Z
451211	Book stores	10	591	Z
4512111	Book stores, general	10	591	Z
452	General merchandise stores	966	431 827	.3
4529	Other general merchandise stores	965	429 539	.3
45291	Warehouse clubs & superstores	115	264 135	.2
452910	Warehouse clubs & superstores	115	264 135	.2
45299	All other general merchandise stores	850	165 404	.1
452990	All other general merchandise stores	850	165 404	.1
4529901	Variety stores	56	D	D
4529903	Miscellaneous general merchandise stores	794	158 559	.1
453	Miscellaneous store retailers	186	42 606	Z
4532	Office supplies, stationery, & gift stores	63	14 046	Z
45322	Gift, novelty, & souvenir stores	63	14 046	Z
453220	Gift, novelty, & souvenir stores	63	14 046	Z
4539	Other miscellaneous store retailers	123	28 560	Z
45399	All other miscellaneous store retailers	123	28 560	Z
453991	Tobacco stores	120	28 246	Z
454	Nonstore retailers	3 440	3 098 469	2.2
4543	Direct selling establishments	3 438	3 098 359	2.2
45431	Fuel dealers	3 438	3 098 359	2.2
454311	Heating oil dealers	2 672	2 722 269	1.9
454312	Liquefied petroleum gas (bottled gas) dealers	764	375 908	.3

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0730</b>	<b>Automotive lubricants (oil, greases, etc)</b> .....	<b>132 921</b>	<b>7 060 284</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	38 548	2 456 280	34.8
4411	Automobile dealers .....	13 322	1 058 602	15.0
44111	New car dealers .....	12 473	1 045 695	14.8
441110	New car dealers .....	12 473	1 045 695	14.8
44112	Used car dealers .....	849	12 907	.2
441120	Used car dealers .....	849	12 907	.2
4412	Other motor vehicle dealers .....	487	10 573	.2
44121	Recreational vehicle dealers .....	65	1 325	Z
441210	Recreational vehicle dealers .....	65	1 325	Z
44122	Motorcycle, boat, & other motor vehicle dealers .....	422	9 248	.1
441221	Motorcycle dealers .....	289	6 955	.1
441222	Boat dealers .....	97	1 666	Z
441229	All other motor vehicle dealers .....	36	627	Z
4413	Automotive parts, accessories, & tire stores .....	24 739	1 387 105	19.6
44131	Automotive parts & accessories stores .....	20 710	1 247 146	17.7
441310	Automotive parts & accessories stores .....	20 710	1 247 146	17.7
44132	Tire dealers .....	4 029	139 959	2.0
441320	Tire dealers .....	4 029	139 959	2.0
443	Electronics & appliance stores .....	24	2 817	Z
4431	Electronics & appliance stores .....	24	2 817	Z
44311	Appliance, television, & other electronics stores .....	22	512	Z
443111	Household appliance stores .....	18	380	Z
444	Building material & garden equipment & supplies dealers .....	7 477	205 785	2.9
4441	Building material & supplies dealers .....	5 949	120 959	1.7
44411	Home centers .....	164	4 764	.1
444110	Home centers .....	164	4 764	.1
44412	Paint & wallpaper stores .....	40	478	Z
444120	Paint & wallpaper stores .....	40	478	Z
44413	Hardware stores .....	5 325	99 491	1.4
444130	Hardware stores .....	5 325	99 491	1.4
44419	Other building material dealers .....	420	16 226	.2
444190	Other building material dealers .....	420	16 226	.2
4441901	Retail lumber yards .....	314	5 918	.1
4441902	All other building material dealers .....	106	10 308	.1
4442	Lawn & garden equipment & supplies stores .....	1 528	84 826	1.2
44421	Outdoor power equipment stores .....	229	8 015	.1
444210	Outdoor power equipment stores .....	229	8 015	.1
44422	Nursery & garden centers .....	1 299	76 811	1.1
444220	Nursery & garden centers .....	1 299	76 811	1.1
445	Food & beverage stores .....	15 372	230 253	3.3
4451	Grocery stores .....	14 887	226 363	3.2
44511	Supermarkets & other grocery (except convenience) stores .....	6 597	147 833	2.1
445110	Supermarkets & other grocery (except convenience) stores .....	6 597	147 833	2.1
44512	Convenience stores .....	8 290	78 530	1.1
445120	Convenience stores .....	8 290	78 530	1.1
4452	Specialty food stores .....	27	120	Z
44521	Meat markets .....	12	82	Z
445210	Meat markets .....	12	82	Z
44523	Fruit & vegetable markets .....	10	37	Z
445230	Fruit & vegetable markets .....	10	37	Z
4453	Beer, wine, & liquor stores .....	458	3 770	.1
44531	Beer, wine, & liquor stores .....	458	3 770	.1
445310	Beer, wine, & liquor stores .....	458	3 770	.1
446	Health & personal care stores .....	4 148	39 099	.6
4461	Health & personal care stores .....	4 148	39 099	.6
44611	Pharmacies & drug stores .....	4 148	39 099	.6
446110	Pharmacies & drug stores .....	4 148	39 099	.6
4461101	Pharmacies & drug stores .....	4 085	36 700	.5
4461102	Proprietary stores .....	63	2 399	Z
447	Gasoline stations .....	56 652	1 081 167	15.3
4471	Gasoline stations .....	56 652	1 081 167	15.3
44711	Gasoline stations with convenience stores .....	33 608	557 898	7.9
447110	Gasoline stations with convenience stores .....	33 608	557 898	7.9
44719	Other gasoline stations .....	23 044	523 269	7.4
447190	Other gasoline stations .....	23 044	523 269	7.4
448	Clothing & clothing accessories stores .....	11	117	Z
4481	Clothing stores .....	11	117	Z
44814	Family clothing stores .....	10	69	Z
448140	Family clothing stores .....	10	69	Z
451	Sporting goods, hobby, book, & music stores .....	26	227	Z
4511	Sporting goods, hobby, & musical instrument stores .....	13	175	Z
45111	Sporting goods stores .....	9	146	Z
451110	Sporting goods stores .....	9	146	Z
4511102	Specialty-line sporting goods stores .....	9	146	Z
4512	Book, periodical, & music stores .....	13	52	Z
45121	Book stores & news dealers .....	13	52	Z
451212	News dealers & newsstands .....	12	26	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0730</b>	<b>Automotive lubricants (oil, greases, etc)—Con.</b>			
452	General merchandise stores .....	8 468	2 739 074	38.8
4521	Department stores (excl leased depts) .....	3 083	409 491	5.8
45211	Department stores (excl leased depts) .....	3 083	409 491	5.8
452110	Department stores (excl leased depts) .....	3 083	409 491	5.8
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	2 770	405 224	5.7
4521103	National chain department stores (excl leased depts) .....	312	4 253	.1
4529	Other general merchandise stores .....	5 385	2 329 583	33.0
45291	Warehouse clubs & superstores .....	1 418	2 223 777	31.5
452910	Warehouse clubs & superstores .....	1 418	2 223 777	31.5
45299	All other general merchandise stores .....	3 967	105 806	1.5
452990	All other general merchandise stores .....	3 967	105 806	1.5
4529901	Variety stores .....	994	D	D
4529903	Miscellaneous general merchandise stores .....	2 973	91 217	1.3
453	Miscellaneous store retailers .....	240	2 310	Z
4531	Florists .....	31	451	Z
45311	Florists .....	31	451	Z
453110	Florists .....	31	451	Z
4532	Office supplies, stationery, & gift stores .....	43	276	Z
45322	Gift, novelty, & souvenir stores .....	43	276	Z
453220	Gift, novelty, & souvenir stores .....	43	276	Z
4539	Other miscellaneous store retailers .....	165	1 556	Z
45391	Pet & pet supplies stores .....	24	408	Z
453910	Pet & pet supplies stores .....	24	408	Z
45399	All other miscellaneous store retailers .....	141	1 148	Z
453991	Tobacco stores .....	141	1 148	Z
454	Nonstore retailers .....	1 951	303 113	4.3
4541	Electronic shopping & mail-order houses .....	27	1 997	Z
45411	Electronic shopping & mail-order houses .....	27	1 997	Z
454110	Electronic shopping & mail-order houses .....	27	1 997	Z
4543	Direct selling establishments .....	1 924	301 116	4.3
45431	Fuel dealers .....	1 924	301 116	4.3
454311	Heating oil dealers .....	1 631	281 319	4.0
454312	Liquefied petroleum gas (bottled gas) dealers .....	293	19 797	.3
<b>0740</b>	<b>Automotive tires, tubes, batteries, parts, &amp; accessories .....</b>	<b>152 701</b>	<b>82 182 083</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	83 359	73 134 642	89.0
4411	Automobile dealers .....	24 291	18 548 784	22.6
44111	New car dealers .....	21 983	18 280 664	22.2
441110	New car dealers .....	21 983	18 280 664	22.2
44112	Used car dealers .....	2 308	268 120	.3
441120	Used car dealers .....	2 308	268 120	.3
4412	Other motor vehicle dealers .....	829	199 663	.2
44121	Recreational vehicle dealers .....	188	43 204	.1
441210	Recreational vehicle dealers .....	188	43 204	.1
44122	Motorcycle, boat, & other motor vehicle dealers .....	641	156 459	.2
441221	Motorcycle dealers .....	472	141 442	.2
441222	Boat dealers .....	85	2 565	Z
441229	All other motor vehicle dealers .....	84	12 452	Z
4413	Automotive parts, accessories, & tire stores .....	58 239	54 386 195	66.2
44131	Automotive parts & accessories stores .....	40 951	37 997 964	46.2
441310	Automotive parts & accessories stores .....	40 951	37 997 964	46.2
44132	Tire dealers .....	17 288	16 388 231	19.9
441320	Tire dealers .....	17 288	16 388 231	19.9
442	Furniture & home furnishings stores .....	13	520	Z
4422	Home furnishings stores .....	13	520	Z
44229	Other home furnishings stores .....	10	406	Z
442299	All other home furnishings stores .....	8	405	Z
443	Electronics & appliance stores .....	613	85 241	.1
4431	Electronics & appliance stores .....	613	85 241	.1
44311	Appliance, television, & other electronics stores .....	612	85 180	.1
443111	Household appliance stores .....	532	69 174	.1
443112	Radio, television, & other electronics stores .....	80	16 006	Z
444	Building material & garden equipment & supplies dealers .....	6 752	397 964	.5
4441	Building material & supplies dealers .....	5 144	200 548	.2
44411	Home centers .....	189	7 066	Z
444110	Home centers .....	189	7 066	Z
44412	Paint & wallpaper stores .....	58	5 869	Z
444120	Paint & wallpaper stores .....	58	5 869	Z
44413	Hardware stores .....	4 285	140 470	.2
444130	Hardware stores .....	4 285	140 470	.2
44419	Other building material dealers .....	612	47 143	.1
444190	Other building material dealers .....	612	47 143	.1
4441901	Retail lumber yards .....	239	7 319	Z
4441902	All other building material dealers .....	373	39 824	Z
4442	Lawn & garden equipment & supplies stores .....	1 608	197 416	.2
44421	Outdoor power equipment stores .....	192	18 995	Z
444210	Outdoor power equipment stores .....	192	18 995	Z
44422	Nursery & garden centers .....	1 416	178 421	.2
444220	Nursery & garden centers .....	1 416	178 421	.2

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0740</b>	<b>Automotive tires, tubes, batteries, parts, &amp; accessories—Con.</b>			
445	Food & beverage stores .....	191	6 093	Z
4451	Grocery stores .....	188	5 789	Z
44511	Supermarkets & other grocery (except convenience) stores .....	84	2 612	Z
445110	Supermarkets & other grocery (except convenience) stores .....	84	2 612	Z
44512	Convenience stores .....	104	3 177	Z
445120	Convenience stores .....	104	3 177	Z
446	Health & personal care stores .....	8 111	31 171	Z
4461	Health & personal care stores .....	8 111	31 171	Z
44611	Pharmacies & drug stores .....	8 103	29 748	Z
446110	Pharmacies & drug stores .....	8 103	29 748	Z
4461101	Pharmacies & drug stores .....	7 996	29 468	Z
4461102	Proprietary stores .....	107	280	Z
44619	Other health & personal care stores .....	8	1 423	Z
446199	All other health & personal care stores .....	8	1 423	Z
447	Gasoline stations .....	37 312	3 251 831	4.0
4471	Gasoline stations .....	37 312	3 251 831	4.0
44711	Gasoline stations with convenience stores .....	12 493	666 815	.8
447110	Gasoline stations with convenience stores .....	12 493	666 815	.8
44719	Other gasoline stations .....	24 819	2 585 016	3.1
447190	Other gasoline stations .....	24 819	2 585 016	3.1
448	Clothing & clothing accessories stores .....	48	931	Z
4481	Clothing stores .....	47	899	Z
44814	Family clothing stores .....	46	864	Z
448140	Family clothing stores .....	46	864	Z
451	Sporting goods, hobby, book, & music stores .....	34	5 446	Z
4511	Sporting goods, hobby, & musical instrument stores .....	28	3 628	Z
45111	Sporting goods stores .....	21	3 598	Z
451110	Sporting goods stores .....	21	3 598	Z
4511102	Specialty-line sporting goods stores .....	21	3 598	Z
4512	Book, periodical, & music stores .....	6	1 818	Z
452	General merchandise stores .....	14 318	3 578 240	4.4
4521	Department stores (excl leased depts) .....	6 297	2 631 674	3.2
45211	Department stores (excl leased depts) .....	6 297	2 631 674	3.2
452110	Department stores (excl leased depts) .....	6 297	2 631 674	3.2
4521101	Conventional department stores (excl leased depts) .....	22	1 000	Z
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	4 864	1 285 299	1.6
4521103	National chain department stores (excl leased depts) .....	1 411	1 345 375	1.6
4529	Other general merchandise stores .....	8 021	946 566	1.2
45291	Warehouse clubs & superstores .....	116	57 881	.1
452910	Warehouse clubs & superstores .....	116	57 881	.1
45299	All other general merchandise stores .....	7 905	888 685	1.1
452990	All other general merchandise stores .....	7 905	888 685	1.1
4529901	Variety stores .....	3 935	D	D
4529902	Catalog showrooms .....	6	D	D
4529903	Miscellaneous general merchandise stores .....	3 964	809 474	1.0
453	Miscellaneous store retailers .....	270	9 740	Z
4531	Florists .....	41	1 652	Z
45311	Florists .....	41	1 652	Z
453110	Florists .....	41	1 652	Z
4532	Office supplies, stationery, & gift stores .....	28	3 759	Z
45321	Office supplies & stationery stores .....	7	1 689	Z
453210	Office supplies & stationery stores .....	7	1 689	Z
45322	Gift, novelty, & souvenir stores .....	21	2 070	Z
453220	Gift, novelty, & souvenir stores .....	21	2 070	Z
4533	Used merchandise stores .....	155	1 120	Z
45331	Used merchandise stores .....	155	1 120	Z
453310	Used merchandise stores .....	155	1 120	Z
4539	Other miscellaneous store retailers .....	46	3 209	Z
45399	All other miscellaneous store retailers .....	40	3 092	Z
453991	Tobacco stores .....	37	2 086	Z
454	Nonstore retailers .....	1 680	1 680 264	2.0
4541	Electronic shopping & mail-order houses .....	980	1 536 459	1.9
45411	Electronic shopping & mail-order houses .....	980	1 536 459	1.9
454110	Electronic shopping & mail-order houses .....	980	1 536 459	1.9
4543	Direct selling establishments .....	700	143 805	.2
45431	Fuel dealers .....	623	75 507	.1
454311	Heating oil dealers .....	485	63 772	.1
454312	Liquefied petroleum gas (bottled gas) dealers .....	134	11 662	Z
45439	Other direct selling establishments .....	77	68 298	.1
454390	Other direct selling establishments .....	77	68 298	.1
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	35	1 916	Z
4543903	Direct selling, other merchandise .....	42	66 382	.1

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0780</b>	<b>Household fuels (oil, LP gas, wood, &amp; coal) .....</b>	<b>36 928</b>	<b>18 628 306</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	521	29 021	.2
4411	Automobile dealers .....	45	10 914	.1
44111	New car dealers .....	45	10 914	.1
441110	New car dealers .....	45	10 914	.1
4412	Other motor vehicle dealers .....	270	6 146	Z
44121	Recreational vehicle dealers .....	261	6 017	Z
441210	Recreational vehicle dealers .....	261	6 017	Z
44122	Motorcycle, boat, & other motor vehicle dealers .....	9	129	Z
441222	Boat dealers .....	9	129	Z
4413	Automotive parts, accessories, & tire stores .....	206	11 961	.1
44131	Automotive parts & accessories stores .....	172	11 061	.1
441310	Automotive parts & accessories stores .....	172	11 061	.1
44132	Tire dealers .....	34	900	Z
441320	Tire dealers .....	34	900	Z
442	Furniture & home furnishings stores .....	24	2 097	Z
4422	Home furnishings stores .....	24	2 097	Z
44229	Other home furnishings stores .....	24	2 097	Z
442299	All other home furnishings stores .....	24	2 097	Z
443	Electronics & appliance stores .....	30	7 237	Z
4431	Electronics & appliance stores .....	30	7 237	Z
44311	Appliance, television, & other electronics stores .....	30	7 237	Z
443111	Household appliance stores .....	29	6 677	Z
444	Building material & garden equipment & supplies dealers .....	3 057	436 325	2.3
4441	Building material & supplies dealers .....	1 858	102 688	.6
44411	Home centers .....	72	8 384	Z
444110	Home centers .....	72	8 384	Z
44413	Hardware stores .....	1 499	39 991	.2
444130	Hardware stores .....	1 499	39 991	.2
44419	Other building material dealers .....	285	54 263	.3
444190	Other building material dealers .....	285	54 263	.3
4441901	Retail lumber yards .....	172	19 692	.1
4441902	All other building material dealers .....	113	34 571	.2
4442	Lawn & garden equipment & supplies stores .....	1 199	333 637	1.8
44421	Outdoor power equipment stores .....	72	7 000	Z
444210	Outdoor power equipment stores .....	72	7 000	Z
44422	Nursery & garden centers .....	1 127	326 637	1.8
444220	Nursery & garden centers .....	1 127	326 637	1.8
445	Food & beverage stores .....	89	4 917	Z
4451	Grocery stores .....	82	2 659	Z
44511	Supermarkets & other grocery (except convenience) stores .....	57	2 156	Z
445110	Supermarkets & other grocery (except convenience) stores .....	57	2 156	Z
44512	Convenience stores .....	25	503	Z
445120	Convenience stores .....	25	503	Z
447	Gasoline stations .....	20 121	1 063 503	5.7
4471	Gasoline stations .....	20 121	1 063 503	5.7
44711	Gasoline stations with convenience stores .....	11 901	348 791	1.9
447110	Gasoline stations with convenience stores .....	11 901	348 791	1.9
44719	Other gasoline stations .....	8 220	714 712	3.8
447190	Other gasoline stations .....	8 220	714 712	3.8
448	Clothing & clothing accessories stores .....	7	103	Z
4481	Clothing stores .....	7	103	Z
451	Sporting goods, hobby, book, & music stores .....	8	185	Z
4511	Sporting goods, hobby, & musical instrument stores .....	8	185	Z
45111	Sporting goods stores .....	7	31	Z
451110	Sporting goods stores .....	7	31	Z
4511102	Specialty-line sporting goods stores .....	7	31	Z
452	General merchandise stores .....	387	13 727	.1
4529	Other general merchandise stores .....	385	13 635	.1
45299	All other general merchandise stores .....	385	13 635	.1
452990	All other general merchandise stores .....	385	13 635	.1
4529901	Variety stores .....	11	D	D
4529903	Miscellaneous general merchandise stores .....	374	12 768	.1
453	Miscellaneous store retailers .....	136	6 061	Z
4531	Florists .....	21	1 132	Z
45311	Florists .....	21	1 132	Z
453110	Florists .....	21	1 132	Z
4532	Office supplies, stationery, & gift stores .....	40	1 378	Z
45322	Gift, novelty, & souvenir stores .....	40	1 378	Z
453220	Gift, novelty, & souvenir stores .....	40	1 378	Z
4539	Other miscellaneous store retailers .....	73	3 413	Z
45391	Pet & pet supplies stores .....	30	989	Z
453910	Pet & pet supplies stores .....	30	989	Z
45399	All other miscellaneous store retailers .....	36	2 102	Z
453991	Tobacco stores .....	7	138	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	29	1 964	Z

See footnotes at end of table.



**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0780</b>	<b>Household fuels (oil, LP gas, wood, &amp; coal)—Con.</b>			
454	Nonstore retailers .....	12 543	17 064 877	91.6
4543	Direct selling establishments .....	12 543	17 064 877	91.6
45431	Fuel dealers .....	12 532	17 063 886	91.6
454311	Heating oil dealers .....	5 657	9 472 514	50.9
454312	Liquefied petroleum gas (bottled gas) dealers .....	6 623	7 497 922	40.3
454319	Other fuel dealers .....	252	93 450	.5
45439	Other direct selling establishments .....	11	991	Z
454390	Other direct selling establishments .....	11	991	Z
4543903	Direct selling, other merchandise .....	10	969	Z
<b>0800</b>	<b>Pets, pet foods, &amp; pet supplies .....</b>	<b>87 399</b>	<b>12 923 106</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	8	275	Z
442	Furniture & home furnishings stores .....	9	12	Z
444	Building material & garden equipment & supplies dealers .....	3 532	500 875	3.9
4441	Building material & supplies dealers .....	148	5 741	Z
44413	Hardware stores .....	144	5 363	Z
444130	Hardware stores .....	144	5 363	Z
4442	Lawn & garden equipment & supplies stores .....	3 384	495 134	3.8
44421	Outdoor power equipment stores .....	90	9 539	.1
444210	Outdoor power equipment stores .....	90	9 539	.1
44422	Nursery & garden centers .....	3 294	485 595	3.8
444220	Nursery & garden centers .....	3 294	485 595	3.8
445	Food & beverage stores .....	37 107	3 840 129	29.7
4451	Grocery stores .....	36 864	3 837 547	29.7
44511	Supermarkets & other grocery (except convenience) stores .....	29 760	3 770 982	29.2
445110	Supermarkets & other grocery (except convenience) stores .....	29 760	3 770 982	29.2
44512	Convenience stores .....	7 104	66 565	.5
445120	Convenience stores .....	7 104	66 565	.5
4452	Specialty food stores .....	128	2 027	Z
44521	Meat markets .....	75	1 257	Z
445210	Meat markets .....	75	1 257	Z
44523	Fruit & vegetable markets .....	53	770	Z
445230	Fruit & vegetable markets .....	53	770	Z
4453	Beer, wine, & liquor stores .....	115	555	Z
44531	Beer, wine, & liquor stores .....	115	555	Z
445310	Beer, wine, & liquor stores .....	115	555	Z
446	Health & personal care stores .....	10 248	119 444	.9
4461	Health & personal care stores .....	10 248	119 444	.9
44611	Pharmacies & drug stores .....	9 729	114 133	.9
446110	Pharmacies & drug stores .....	9 729	114 133	.9
4461101	Pharmacies & drug stores .....	9 523	111 653	.9
4461102	Proprietary stores .....	206	2 480	Z
44619	Other health & personal care stores .....	518	5 310	Z
446191	Food (health) supplement stores .....	518	5 310	Z
447	Gasoline stations .....	16 416	188 319	1.5
4471	Gasoline stations .....	16 416	188 319	1.5
44711	Gasoline stations with convenience stores .....	15 375	181 959	1.4
447110	Gasoline stations with convenience stores .....	15 375	181 959	1.4
44719	Other gasoline stations .....	1 041	6 360	Z
447190	Other gasoline stations .....	1 041	6 360	Z
448	Clothing & clothing accessories stores .....	6	431	Z
451	Sporting goods, hobby, book, & music stores .....	55	3 761	Z
4511	Sporting goods, hobby, & musical instrument stores .....	54	3 315	Z
45111	Sporting goods stores .....	32	2 916	Z
451110	Sporting goods stores .....	32	2 916	Z
4511101	General-line sporting goods stores .....	11	374	Z
4511102	Specialty-line sporting goods stores .....	21	2 542	Z
45112	Hobby, toy, & game stores .....	17	392	Z
451120	Hobby, toy, & game stores .....	17	392	Z
452	General merchandise stores .....	11 219	2 777 616	21.5
4521	Department stores (excl leased depts) .....	3 127	1 549 684	12.0
45211	Department stores (excl leased depts) .....	3 127	1 549 684	12.0
452110	Department stores (excl leased depts) .....	3 127	1 549 684	12.0
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	3 125	1 549 651	12.0
4529	Other general merchandise stores .....	8 092	1 227 932	9.5
45291	Warehouse clubs & superstores .....	1 207	1 038 547	8.0
452910	Warehouse clubs & superstores .....	1 207	1 038 547	8.0
45299	All other general merchandise stores .....	6 885	189 385	1.5
452990	All other general merchandise stores .....	6 885	189 385	1.5
4529901	Variety stores .....	2 624	D	D
4529902	Catalog showrooms .....	637	D	D
4529903	Miscellaneous general merchandise stores .....	3 624	147 324	1.1

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0800</b>	<b>Pets, pet foods, &amp; pet supplies—Con.</b>			
453	Miscellaneous store retailers .....	8 654	5 251 407	40.6
4531	Florists .....	99	11 021	.1
45311	Florists .....	99	11 021	.1
453110	Florists .....	99	11 021	.1
4532	Office supplies, stationery, & gift stores .....	73	2 608	Z
45322	Gift, novelty, & souvenir stores .....	73	2 608	Z
453220	Gift, novelty, & souvenir stores .....	73	2 608	Z
4533	Used merchandise stores .....	32	301	Z
45331	Used merchandise stores .....	32	301	Z
453310	Used merchandise stores .....	32	301	Z
4539	Other miscellaneous store retailers .....	8 450	5 237 477	40.5
45391	Pet & pet supplies stores .....	8 318	5 232 209	40.5
453910	Pet & pet supplies stores .....	8 318	5 232 209	40.5
45399	All other miscellaneous store retailers .....	132	5 268	Z
453991	Tobacco stores .....	89	4 276	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	43	992	Z
454	Nonstore retailers .....	143	240 752	1.9
4541	Electronic shopping & mail-order houses .....	105	232 316	1.8
45411	Electronic shopping & mail-order houses .....	105	232 316	1.8
454110	Electronic shopping & mail-order houses .....	105	232 316	1.8
4543	Direct selling establishments .....	38	8 436	.1
45431	Fuel dealers .....	11	959	Z
454311	Heating oil dealers .....	10	944	Z
45439	Other direct selling establishments .....	27	7 477	.1
454390	Other direct selling establishments .....	27	7 477	.1
4543903	Direct selling, other merchandise .....	27	7 477	.1
<b>0850</b>	<b>All other merchandise .....</b>	<b>318 363</b>	<b>79 495 589</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	2 053	1 233 506	1.6
4411	Automobile dealers .....	71	18 873	Z
44111	New car dealers .....	25	7 819	Z
441110	New car dealers .....	25	7 819	Z
44112	Used car dealers .....	46	11 054	Z
441120	Used car dealers .....	46	11 054	Z
4412	Other motor vehicle dealers .....	1 750	1 156 072	1.5
44121	Recreational vehicle dealers .....	218	40 427	.1
441210	Recreational vehicle dealers .....	218	40 427	.1
44122	Motorcycle, boat, & other motor vehicle dealers .....	1 532	1 115 645	1.4
441221	Motorcycle dealers .....	495	31 073	Z
441222	Boat dealers .....	151	15 752	Z
441229	All other motor vehicle dealers .....	886	1 068 820	1.3
4413	Automotive parts, accessories, & tire stores .....	232	58 561	.1
44131	Automotive parts & accessories stores .....	225	57 673	.1
441310	Automotive parts & accessories stores .....	225	57 673	.1
44132	Tire dealers .....	7	888	Z
441320	Tire dealers .....	7	888	Z
442	Furniture & home furnishings stores .....	9 331	991 116	1.2
4421	Furniture stores .....	1 959	267 801	.3
44211	Furniture stores .....	1 959	267 801	.3
442110	Furniture stores .....	1 959	267 801	.3
4422	Home furnishings stores .....	7 372	723 315	.9
44221	Floor covering stores .....	125	15 658	Z
442210	Floor covering stores .....	125	15 658	Z
44229	Other home furnishings stores .....	7 247	707 657	.9
442291	Window treatment stores .....	71	3 804	Z
442299	All other home furnishings stores .....	7 176	703 853	.9
443	Electronics & appliance stores .....	14 608	4 310 106	5.4
4431	Electronics & appliance stores .....	14 608	4 310 106	5.4
44311	Appliance, television, & other electronics stores .....	13 644	3 888 609	4.9
443111	Household appliance stores .....	609	42 084	.1
443112	Radio, television, & other electronics stores .....	13 035	3 846 525	4.8
44312	Computer & software stores .....	909	413 388	.5
443120	Computer & software stores .....	909	413 388	.5
4431201	Computer stores (custom assembly) .....	123	6 109	Z
4431202	Other computer stores .....	783	404 878	.5
44313	Camera & photographic supplies stores .....	55	8 109	Z
443130	Camera & photographic supplies stores .....	55	8 109	Z

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0850</b>	<b>All other merchandise—Con.</b>			
444	Building material & garden equipment & supplies dealers .....	3 573	671 012	.8
4441	Building material & supplies dealers .....	690	161 954	.2
44411	Home centers .....	12	5 610	Z
444110	Home centers .....	12	5 610	Z
44412	Paint & wallpaper stores .....	82	6 562	Z
444120	Paint & wallpaper stores .....	82	6 562	Z
44413	Hardware stores .....	343	34 492	Z
444130	Hardware stores .....	343	34 492	Z
44419	Other building material dealers .....	253	115 290	.1
444190	Other building material dealers .....	253	115 290	.1
4441901	Retail lumber yards .....	56	9 176	Z
4441902	All other building material dealers .....	197	106 114	.1
4442	Lawn & garden equipment & supplies stores .....	2 883	509 058	.6
44421	Outdoor power equipment stores .....	87	9 056	Z
444210	Outdoor power equipment stores .....	87	9 056	Z
44422	Nursery & garden centers .....	2 796	500 002	.6
444220	Nursery & garden centers .....	2 796	500 002	.6
445	Food & beverage stores .....	51 778	3 838 597	4.8
4451	Grocery stores .....	45 826	3 721 181	4.7
44511	Supermarkets & other grocery (except convenience) stores .....	27 578	3 189 609	4.0
445110	Supermarkets & other grocery (except convenience) stores .....	27 578	3 189 609	4.0
44512	Convenience stores .....	18 248	531 572	.7
445120	Convenience stores .....	18 248	531 572	.7
4452	Specialty food stores .....	1 848	49 103	.1
44521	Meat markets .....	202	2 682	Z
445210	Meat markets .....	202	2 682	Z
44522	Fish & seafood markets .....	25	387	Z
445220	Fish & seafood markets .....	25	387	Z
44523	Fruit & vegetable markets .....	194	4 954	Z
445230	Fruit & vegetable markets .....	194	4 954	Z
44529	Other specialty food stores .....	1 427	41 080	.1
445291	Baked goods stores .....	19	109	Z
445292	Confectionery & nut stores .....	922	30 359	Z
445299	All other specialty food stores .....	486	10 612	Z
4453	Beer, wine, & liquor stores .....	4 104	68 313	.1
44531	Beer, wine, & liquor stores .....	4 104	68 313	.1
445310	Beer, wine, & liquor stores .....	4 104	68 313	.1
446	Health & personal care stores .....	24 794	3 291 947	4.1
4461	Health & personal care stores .....	24 794	3 291 947	4.1
44611	Pharmacies & drug stores .....	23 879	3 265 255	4.1
446110	Pharmacies & drug stores .....	23 879	3 265 255	4.1
4461101	Pharmacies & drug stores .....	23 275	3 137 210	3.9
4461102	Proprietary stores .....	604	128 045	.2
44612	Cosmetics, beauty supplies, & perfume stores .....	183	16 360	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	183	16 360	Z
44613	Optical goods stores .....	13	83	Z
446130	Optical goods stores .....	13	83	Z
44619	Other health & personal care stores .....	719	10 249	Z
446191	Food (health) supplement stores .....	674	6 720	Z
446199	All other health & personal care stores .....	45	3 529	Z
447	Gasoline stations .....	38 537	790 494	1.0
4471	Gasoline stations .....	38 537	790 494	1.0
44711	Gasoline stations with convenience stores .....	35 738	743 962	.9
447110	Gasoline stations with convenience stores .....	35 738	743 962	.9
44719	Other gasoline stations .....	2 799	46 532	.1
447190	Other gasoline stations .....	2 799	46 532	.1
448	Clothing & clothing accessories stores .....	17 710	2 851 617	3.6
4481	Clothing stores .....	13 643	1 495 409	1.9
44811	Men's clothing stores .....	642	57 327	.1
448110	Men's clothing stores .....	642	57 327	.1
44812	Women's clothing stores .....	991	38 767	Z
448120	Women's clothing stores .....	991	38 767	Z
44813	Children's & infants' clothing stores .....	491	24 687	Z
448130	Children's & infants' clothing stores .....	491	24 687	Z
44814	Family clothing stores .....	8 950	1 150 621	1.4
448140	Family clothing stores .....	8 950	1 150 621	1.4
44815	Clothing accessories stores .....	1 381	94 726	.1
448150	Clothing accessories stores .....	1 381	94 726	.1
44819	Other clothing stores .....	1 188	129 281	.2
448190	Other clothing stores .....	1 188	129 281	.2
4482	Shoe stores .....	90	8 055	Z
44821	Shoe stores .....	90	8 055	Z
448210	Shoe stores .....	90	8 055	Z
4482102	Women's shoe stores .....	10	2 726	Z
4482104	Family shoe stores .....	52	2 847	Z
4482105	Athletic footwear stores .....	23	2 269	Z
4483	Jewelry, luggage, & leather goods stores .....	3 977	1 348 153	1.7
44831	Jewelry stores .....	1 851	107 124	.1
448310	Jewelry stores .....	1 851	107 124	.1
44832	Luggage & leather goods stores .....	2 126	1 241 029	1.6
448320	Luggage & leather goods stores .....	2 126	1 241 029	1.6

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>0850</b>	<b>All other merchandise—Con.</b>			
451	Sporting goods, hobby, book, & music stores .....	24 985	4 272 926	5.4
4511	Sporting goods, hobby, & musical instrument stores .....	10 439	2 483 504	3.1
45111	Sporting goods stores .....	426	33 382	Z
451110	Sporting goods stores .....	426	33 382	Z
4511101	General-line sporting goods stores .....	114	5 807	Z
4511102	Specialty-line sporting goods stores .....	312	27 575	Z
45112	Hobby, toy, & game stores .....	7 368	2 094 770	2.6
451120	Hobby, toy, & game stores .....	7 368	2 094 770	2.6
45113	Sewing, needlework, & piece goods stores .....	2 496	353 977	.4
451130	Sewing, needlework, & piece goods stores .....	2 496	353 977	.4
45114	Musical instrument & supplies stores .....	149	1 375	Z
451140	Musical instrument & supplies stores .....	149	1 375	Z
4512	Book, periodical, & music stores .....	14 546	1 789 422	2.3
45121	Book stores & news dealers .....	12 483	1 647 332	2.1
451211	Book stores .....	10 170	1 077 949	1.4
4512111	Book stores, general .....	6 241	575 089	.7
4512112	Specialty book stores .....	2 338	187 583	.2
4512113	College book stores .....	1 591	315 277	.4
451212	News dealers & newsstands .....	2 313	569 383	.7
45122	Prerecorded tape, compact disc, & record stores .....	2 063	142 090	.2
451220	Prerecorded tape, compact disc, & record stores .....	2 063	142 090	.2
452	General merchandise stores .....	28 441	12 381 828	15.6
4521	Department stores (excl leased depts) .....	9 853	8 040 447	10.1
45211	Department stores (excl leased depts) .....	9 853	8 040 447	10.1
452110	Department stores (excl leased depts) .....	9 853	8 040 447	10.1
4521101	Conventional department stores (excl leased depts) .....	1 731	773 279	1.0
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 234	6 646 943	8.4
4521103	National chain department stores (excl leased depts) .....	1 888	620 225	.8
4529	Other general merchandise stores .....	18 588	4 341 381	5.5
45291	Warehouse clubs & superstores .....	1 309	1 692 222	2.1
452910	Warehouse clubs & superstores .....	1 309	1 692 222	2.1
45299	All other general merchandise stores .....	17 279	2 649 159	3.3
452990	All other general merchandise stores .....	17 279	2 649 159	3.3
4529901	Variety stores .....	9 921	D	D
4529902	Catalog showrooms .....	665	D	D
4529903	Miscellaneous general merchandise stores .....	6 693	1 157 423	1.5
453	Miscellaneous store retailers .....	94 311	32 552 561	40.9
4531	Florists .....	18 894	553 398	.7
45311	Florists .....	18 894	553 398	.7
453110	Florists .....	18 894	553 398	.7
4532	Office supplies, stationery, & gift stores .....	43 716	20 419 106	25.7
45321	Office supplies & stationery stores .....	7 330	11 228 217	14.1
453210	Office supplies & stationery stores .....	7 330	11 228 217	14.1
4532101	Stationery stores .....	1 202	409 949	.5
4532102	Office supplies stores .....	6 128	10 818 268	13.6
45322	Gift, novelty, & souvenir stores .....	36 386	9 190 889	11.6
453220	Gift, novelty, & souvenir stores .....	36 386	9 190 889	11.6
4533	Used merchandise stores .....	8 915	1 853 344	2.3
45331	Used merchandise stores .....	8 915	1 853 344	2.3
453310	Used merchandise stores .....	8 915	1 853 344	2.3
4539	Other miscellaneous store retailers .....	22 786	9 726 713	12.2
45391	Pet & pet supplies stores .....	256	10 881	Z
453910	Pet & pet supplies stores .....	256	10 881	Z
45392	Art dealers .....	5 698	2 888 632	3.6
453920	Art dealers .....	5 698	2 888 632	3.6
45393	Manufactured (mobile) home dealers .....	12	4 492	Z
453930	Manufactured (mobile) home dealers .....	12	4 492	Z
45399	All other miscellaneous store retailers .....	16 820	6 822 708	8.6
453991	Tobacco stores .....	1 254	78 152	.1
453998	All other miscellaneous store retailers (except tobacco stores) .....	15 566	6 744 556	8.5
454	Nonstore retailers .....	8 242	12 309 879	15.5
4541	Electronic shopping & mail-order houses .....	3 416	9 616 921	12.1
45411	Electronic shopping & mail-order houses .....	3 416	9 616 921	12.1
454110	Electronic shopping & mail-order houses .....	3 416	9 616 921	12.1
4542	Vending machine operators .....	471	106 151	.1
45421	Vending machine operators .....	471	106 151	.1
454210	Vending machine operators .....	471	106 151	.1
4543	Direct selling establishments .....	4 355	2 586 807	3.3
45431	Fuel dealers .....	79	19 367	Z
454311	Heating oil dealers .....	54	15 952	Z
454312	Liquefied petroleum gas (bottled gas) dealers .....	23	3 387	Z
45439	Other direct selling establishments .....	4 276	2 567 440	3.2
454390	Other direct selling establishments .....	4 276	2 567 440	3.2
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	422	138 450	.2
4543902	Direct selling, books, periodicals, videos, & compact discs .....	771	731 504	.9
4543903	Direct selling, other merchandise .....	3 083	1 697 486	2.1

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>9810</b>	<b>All other merchandise</b>	<b>155 347</b>	<b>28 479 639</b>	<b>100.0</b>
441	Motor vehicle & parts dealers	7 194	1 852 076	6.5
4411	Automobile dealers	2 442	1 058 195	3.7
44111	New car dealers	1 890	984 388	3.5
441110	New car dealers	1 890	984 388	3.5
44112	Used car dealers	552	73 807	.3
441120	Used car dealers	552	73 807	.3
4412	Other motor vehicle dealers	1 229	238 264	.8
44121	Recreational vehicle dealers	150	22 332	.1
441210	Recreational vehicle dealers	150	22 332	.1
44122	Motorcycle, boat, & other motor vehicle dealers	1 079	215 932	.8
441221	Motorcycle dealers	544	137 709	.5
441222	Boat dealers	392	58 237	.2
441229	All other motor vehicle dealers	143	19 986	.1
4413	Automotive parts, accessories, & tire stores	3 523	555 617	2.0
44131	Automotive parts & accessories stores	2 866	458 819	1.6
441310	Automotive parts & accessories stores	2 866	458 819	1.6
44132	Tire dealers	657	96 798	.3
441320	Tire dealers	657	96 798	.3
442	Furniture & home furnishings stores	5 240	396 472	1.4
4421	Furniture stores	2 874	174 677	.6
44211	Furniture stores	2 874	174 677	.6
442110	Furniture stores	2 874	174 677	.6
4422	Home furnishings stores	2 366	221 795	.8
44221	Floor covering stores	602	65 851	.2
442210	Floor covering stores	602	65 851	.2
44229	Other home furnishings stores	1 764	155 944	.5
442291	Window treatment stores	95	5 929	Z
442299	All other home furnishings stores	1 669	150 015	.5
443	Electronics & appliance stores	10 883	1 826 055	6.4
4431	Electronics & appliance stores	10 883	1 826 055	6.4
44311	Appliance, television, & other electronics stores	10 400	1 769 553	6.2
443111	Household appliance stores	729	63 869	.2
443112	Radio, television, & other electronics stores	9 671	1 705 684	6.0
44312	Computer & software stores	310	46 598	.2
443120	Computer & software stores	310	46 598	.2
4431201	Computer stores (custom assembly)	84	8 626	Z
4431202	Other computer stores	207	34 536	.1
4431203	Prepackaged software stores	19	3 436	Z
44313	Camera & photographic supplies stores	173	9 904	Z
443130	Camera & photographic supplies stores	173	9 904	Z
444	Building material & garden equipment & supplies dealers	12 864	4 767 809	16.7
4441	Building material & supplies dealers	10 234	3 858 464	13.5
44411	Home centers	1 165	295 493	1.0
444110	Home centers	1 165	295 493	1.0
44412	Paint & wallpaper stores	338	25 876	.1
444120	Paint & wallpaper stores	338	25 876	.1
44413	Hardware stores	3 255	265 394	.9
444130	Hardware stores	3 255	265 394	.9
44419	Other building material dealers	5 476	3 271 701	11.5
444190	Other building material dealers	5 476	3 271 701	11.5
4441901	Retail lumber yards	2 106	985 892	3.5
4441902	All other building material dealers	3 370	2 285 809	8.0
4442	Lawn & garden equipment & supplies stores	2 630	909 345	3.2
44421	Outdoor power equipment stores	361	74 796	.3
444210	Outdoor power equipment stores	361	74 796	.3
44422	Nursery & garden centers	2 269	834 549	2.9
444220	Nursery & garden centers	2 269	834 549	2.9
445	Food & beverage stores	19 702	5 152 736	18.1
4451	Grocery stores	16 134	4 993 985	17.5
44511	Supermarkets & other grocery (except convenience) stores	11 068	4 683 224	16.4
445110	Supermarkets & other grocery (except convenience) stores	11 068	4 683 224	16.4
44512	Convenience stores	5 066	310 761	1.1
445120	Convenience stores	5 066	310 761	1.1
4452	Specialty food stores	762	36 518	.1
44521	Meat markets	189	8 078	Z
445210	Meat markets	189	8 078	Z
44522	Fish & seafood markets	13	131	Z
445220	Fish & seafood markets	13	131	Z
44523	Fruit & vegetable markets	140	6 523	Z
445230	Fruit & vegetable markets	140	6 523	Z
44529	Other specialty food stores	420	21 786	.1
445291	Baked goods stores	52	1 233	Z
445292	Confectionery & nut stores	156	9 780	Z
445299	All other specialty food stores	212	10 773	Z
4453	Beer, wine, & liquor stores	2 806	122 233	.4
44531	Beer, wine, & liquor stores	2 806	122 233	.4
445310	Beer, wine, & liquor stores	2 806	122 233	.4

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>9810</b>	<b>All other merchandise—Con.</b>			
446	Health & personal care stores .....	16 118	2 059 589	7.2
4461	Health & personal care stores .....	16 118	2 059 589	7.2
44611	Pharmacies & drug stores .....	12 237	1 955 996	6.9
446110	Pharmacies & drug stores .....	12 237	1 955 996	6.9
4461101	Pharmacies & drug stores .....	11 980	1 924 830	6.8
4461102	Proprietary stores .....	257	31 166	.1
44612	Cosmetics, beauty supplies, & perfume stores .....	183	5 986	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	183	5 986	Z
44613	Optical goods stores .....	174	4 445	Z
446130	Optical goods stores .....	174	4 445	Z
44619	Other health & personal care stores .....	3 524	93 162	.3
446191	Food (health) supplement stores .....	3 288	49 717	.2
446199	All other health & personal care stores .....	236	43 445	.2
447	Gasoline stations .....	30 153	2 283 754	8.0
4471	Gasoline stations .....	30 153	2 283 754	8.0
44711	Gasoline stations with convenience stores .....	22 148	1 557 112	5.5
447110	Gasoline stations with convenience stores .....	22 148	1 557 112	5.5
44719	Other gasoline stations .....	8 005	726 642	2.6
447190	Other gasoline stations .....	8 005	726 642	2.6
448	Clothing & clothing accessories stores .....	19 267	1 232 644	4.3
4481	Clothing stores .....	8 257	548 227	1.9
44811	Men's clothing stores .....	1 388	73 466	.3
448110	Men's clothing stores .....	1 388	73 466	.3
44812	Women's clothing stores .....	2 426	23 193	.1
448120	Women's clothing stores .....	2 426	23 193	.1
44813	Children's & infants' clothing stores .....	130	4 615	Z
448130	Children's & infants' clothing stores .....	130	4 615	Z
44814	Family clothing stores .....	3 789	425 951	1.5
448140	Family clothing stores .....	3 789	425 951	1.5
44815	Clothing accessories stores .....	133	4 064	Z
448150	Clothing accessories stores .....	133	4 064	Z
44819	Other clothing stores .....	391	16 938	.1
448190	Other clothing stores .....	391	16 938	.1
4482	Shoe stores .....	6 967	507 116	1.8
44821	Shoe stores .....	6 967	507 116	1.8
448210	Shoe stores .....	6 967	507 116	1.8
4482101	Men's shoe stores .....	122	33 507	.1
4482102	Women's shoe stores .....	468	19 455	.1
4482103	Children's & juveniles' shoe stores .....	23	291	Z
4482104	Family shoe stores .....	5 658	410 358	1.4
4482105	Athletic footwear stores .....	696	43 505	.2
4483	Jewelry, luggage, & leather goods stores .....	4 043	177 301	.6
44831	Jewelry stores .....	3 843	167 699	.6
448310	Jewelry stores .....	3 843	167 699	.6
44832	Luggage & leather goods stores .....	200	9 602	Z
448320	Luggage & leather goods stores .....	200	9 602	Z
451	Sporting goods, hobby, book, & music stores .....	9 974	805 968	2.8
4511	Sporting goods, hobby, & musical instrument stores .....	3 878	427 031	1.5
45111	Sporting goods stores .....	2 889	357 855	1.3
451110	Sporting goods stores .....	2 889	357 855	1.3
4511101	General-line sporting goods stores .....	1 607	202 701	.7
4511102	Specialty-line sporting goods stores .....	1 282	155 154	.5
45112	Hobby, toy, & game stores .....	491	48 167	.2
451120	Hobby, toy, & game stores .....	491	48 167	.2
45113	Sewing, needlework, & piece goods stores .....	350	14 388	.1
451130	Sewing, needlework, & piece goods stores .....	350	14 388	.1
45114	Musical instrument & supplies stores .....	148	6 621	Z
451140	Musical instrument & supplies stores .....	148	6 621	Z
4512	Book, periodical, & music stores .....	6 096	378 937	1.3
45121	Book stores & news dealers .....	2 058	100 981	.4
451211	Book stores .....	1 421	82 384	.3
4512111	Book stores, general .....	801	35 761	.1
4512112	Specialty book stores .....	463	30 494	.1
4512113	College book stores .....	157	16 129	.1
451212	News dealers & newsstands .....	637	18 597	.1
45122	Prerecorded tape, compact disc, & record stores .....	4 038	277 956	1.0
451220	Prerecorded tape, compact disc, & record stores .....	4 038	277 956	1.0
452	General merchandise stores .....	9 640	6 531 548	22.9
4521	Department stores (excl leased depts) .....	3 172	1 379 798	4.8
45211	Department stores (excl leased depts) .....	3 172	1 379 798	4.8
452110	Department stores (excl leased depts) .....	3 172	1 379 798	4.8
4521101	Conventional department stores (excl leased depts) .....	358	71 410	.3
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	2 806	1 303 663	4.6
4521103	National chain department stores (excl leased depts) .....	8	4 725	Z
4529	Other general merchandise stores .....	6 468	5 151 750	18.1
45291	Warehouse clubs & superstores .....	867	4 659 908	16.4
452910	Warehouse clubs & superstores .....	867	4 659 908	16.4
45299	All other general merchandise stores .....	5 601	491 842	1.7
452990	All other general merchandise stores .....	5 601	491 842	1.7
4529901	Variety stores .....	2 664	D	D
4529902	Catalog showrooms .....	645	D	D
4529903	Miscellaneous general merchandise stores .....	2 292	213 927	.8

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>9810</b>	<b>All other merchandise—Con.</b>			
453	Miscellaneous store retailers .....	9 725	684 184	2.4
4531	Florists .....	1 658	38 838	.1
45311	Florists .....	1 658	38 838	.1
453110	Florists .....	1 658	38 838	.1
4532	Office supplies, stationery, & gift stores .....	3 737	250 271	.9
45321	Office supplies & stationery stores .....	565	64 330	.2
453210	Office supplies & stationery stores .....	565	64 330	.2
4532101	Stationery stores .....	170	14 188	.1
4532102	Office supplies stores .....	395	50 142	.2
45322	Gift, novelty, & souvenir stores .....	3 172	185 941	.7
453220	Gift, novelty, & souvenir stores .....	3 172	185 941	.7
4533	Used merchandise stores .....	1 475	62 175	.2
45331	Used merchandise stores .....	1 475	62 175	.2
453310	Used merchandise stores .....	1 475	62 175	.2
4539	Other miscellaneous store retailers .....	2 855	332 900	1.2
45391	Pet & pet supplies stores .....	468	30 301	.1
453910	Pet & pet supplies stores .....	468	30 301	.1
45392	Art dealers .....	202	8 457	Z
453920	Art dealers .....	202	8 457	Z
45393	Manufactured (mobile) home dealers .....	409	42 741	.2
453930	Manufactured (mobile) home dealers .....	409	42 741	.2
45399	All other miscellaneous store retailers .....	1 776	251 401	.9
453991	Tobacco stores .....	450	38 229	.1
453998	All other miscellaneous store retailers (except tobacco stores) .....	1 326	213 172	.7
454	Nonstore retailers .....	4 587	886 804	3.1
4541	Electronic shopping & mail-order houses .....	738	522 311	1.8
45411	Electronic shopping & mail-order houses .....	738	522 311	1.8
454110	Electronic shopping & mail-order houses .....	738	522 311	1.8
4542	Vending machine operators .....	529	48 776	.2
45421	Vending machine operators .....	529	48 776	.2
454210	Vending machine operators .....	529	48 776	.2
4543	Direct selling establishments .....	3 320	315 717	1.1
45431	Fuel dealers .....	2 728	237 685	.8
454311	Heating oil dealers .....	619	124 152	.4
454312	Liquefied petroleum gas (bottled gas) dealers .....	2 100	113 142	.4
454319	Other fuel dealers .....	9	391	Z
45439	Other direct selling establishments .....	592	78 032	.3
454390	Other direct selling establishments .....	592	78 032	.3
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	206	13 286	Z
4543902	Direct selling, books, periodicals, videos, & compact discs .....	48	5 447	Z
4543903	Direct selling, other merchandise .....	338	59 299	.2
<b>9900</b>	<b>Nonmerchandise receipts, excluding sales &amp; other taxes .....</b>	<b>292 665</b>	<b>91 264 512</b>	<b>100.0</b>
441	Motor vehicle & parts dealers .....	58 390	61 409 902	67.3
4411	Automobile dealers .....	28 787	54 357 872	59.6
44111	New car dealers .....	23 643	53 292 485	58.4
441110	New car dealers .....	23 643	53 292 485	58.4
44112	Used car dealers .....	5 144	1 065 387	1.2
441120	Used car dealers .....	5 144	1 065 387	1.2
4412	Other motor vehicle dealers .....	8 593	2 371 619	2.6
44121	Recreational vehicle dealers .....	1 890	692 414	.8
441210	Recreational vehicle dealers .....	1 890	692 414	.8
44122	Motorcycle, boat, & other motor vehicle dealers .....	6 703	1 679 205	1.8
441221	Motorcycle dealers .....	2 629	672 570	.7
441222	Boat dealers .....	3 090	806 238	.9
441229	All other motor vehicle dealers .....	984	200 397	.2
4413	Automotive parts, accessories, & tire stores .....	21 010	4 680 411	5.1
44131	Automotive parts & accessories stores .....	10 832	1 745 313	1.9
441310	Automotive parts & accessories stores .....	10 832	1 745 313	1.9
44132	Tire dealers .....	10 178	2 935 098	3.2
441320	Tire dealers .....	10 178	2 935 098	3.2
442	Furniture & home furnishings stores .....	17 421	2 221 711	2.4
4421	Furniture stores .....	8 789	739 173	.8
44211	Furniture stores .....	8 789	739 173	.8
442110	Furniture stores .....	8 789	739 173	.8
4422	Home furnishings stores .....	8 632	1 482 538	1.6
44221	Floor covering stores .....	6 963	1 388 983	1.5
442210	Floor covering stores .....	6 963	1 388 983	1.5
44229	Other home furnishings stores .....	1 669	93 555	.1
442291	Window treatment stores .....	342	19 007	Z
442299	All other home furnishings stores .....	1 327	74 548	.1
443	Electronics & appliance stores .....	25 625	4 139 512	4.5
4431	Electronics & appliance stores .....	25 625	4 139 512	4.5
44311	Appliance, television, & other electronics stores .....	18 559	2 587 324	2.8
443111	Household appliance stores .....	5 673	605 745	.7
443112	Radio, television, & other electronics stores .....	12 886	1 981 579	2.2
44312	Computer & software stores .....	4 685	1 082 359	1.2
443120	Computer & software stores .....	4 685	1 082 359	1.2
4431201	Computer stores (custom assembly) .....	1 826	249 511	.3
4431202	Other computer stores .....	2 668	707 237	.8
4431203	Prepackaged software stores .....	191	125 611	.1
44313	Camera & photographic supplies stores .....	2 381	469 829	.5
443130	Camera & photographic supplies stores .....	2 381	469 829	.5

See footnotes at end of table.

**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>9900</b>	<b>Nonmerchandise receipts, excluding sales &amp; other taxes—Con.</b>			
444	Building material & garden equipment & supplies dealers .....	19 959	2 571 166	2.8
4441	Building material & supplies dealers .....	13 038	1 598 946	1.8
44411	Home centers .....	524	77 838	.1
444110	Home centers .....	524	77 838	.1
44412	Paint & wallpaper stores .....	1 070	48 017	.1
444120	Paint & wallpaper stores .....	1 070	48 017	.1
44413	Hardware stores .....	4 865	193 009	.2
444130	Hardware stores .....	4 865	193 009	.2
44419	Other building material dealers .....	6 579	1 280 082	1.4
444190	Other building material dealers .....	6 579	1 280 082	1.4
4441901	Retail lumber yards .....	1 916	261 337	.3
4441902	All other building material dealers .....	4 663	1 018 745	1.1
4442	Lawn & garden equipment & supplies stores .....	6 921	972 220	1.1
44421	Outdoor power equipment stores .....	2 780	366 056	.4
444210	Outdoor power equipment stores .....	2 780	366 056	.4
44422	Nursery & garden centers .....	4 141	606 164	.7
444220	Nursery & garden centers .....	4 141	606 164	.7
445	Food & beverage stores .....	20 000	1 662 709	1.8
4451	Grocery stores .....	18 230	1 557 251	1.7
44511	Supermarkets & other grocery (except convenience) stores .....	12 216	1 426 945	1.6
445110	Supermarkets & other grocery (except convenience) stores .....	12 216	1 426 945	1.6
44512	Convenience stores .....	6 014	130 306	.1
445120	Convenience stores .....	6 014	130 306	.1
4452	Specialty food stores .....	339	19 615	Z
44521	Meat markets .....	149	8 965	Z
445210	Meat markets .....	149	8 965	Z
44522	Fish & seafood markets .....	13	1 244	Z
445220	Fish & seafood markets .....	13	1 244	Z
44523	Fruit & vegetable markets .....	33	1 981	Z
445230	Fruit & vegetable markets .....	33	1 981	Z
44529	Other specialty food stores .....	144	7 425	Z
445292	Confectionery & nut stores .....	45	3 569	Z
445299	All other specialty food stores .....	99	3 856	Z
4453	Beer, wine, & liquor stores .....	1 431	85 843	.1
44531	Beer, wine, & liquor stores .....	1 431	85 843	.1
445310	Beer, wine, & liquor stores .....	1 431	85 843	.1
446	Health & personal care stores .....	28 194	2 123 089	2.3
4461	Health & personal care stores .....	28 194	2 123 089	2.3
44611	Pharmacies & drug stores .....	20 103	1 614 946	1.8
446110	Pharmacies & drug stores .....	20 103	1 614 946	1.8
4461101	Pharmacies & drug stores .....	19 650	1 586 430	1.7
4461102	Proprietary stores .....	453	28 516	Z
44612	Cosmetics, beauty supplies, & perfume stores .....	592	32 475	Z
446120	Cosmetics, beauty supplies, & perfume stores .....	592	32 475	Z
44613	Optical goods stores .....	6 187	270 027	.3
446130	Optical goods stores .....	6 187	270 027	.3
44619	Other health & personal care stores .....	1 312	205 641	.2
446191	Food (health) supplement stores .....	95	3 487	Z
446199	All other health & personal care stores .....	1 217	202 154	.2
447	Gasoline stations .....	45 666	4 723 706	5.2
4471	Gasoline stations .....	45 666	4 723 706	5.2
44711	Gasoline stations with convenience stores .....	21 890	1 574 461	1.7
447110	Gasoline stations with convenience stores .....	21 890	1 574 461	1.7
44719	Other gasoline stations .....	23 776	3 149 245	3.5
447190	Other gasoline stations .....	23 776	3 149 245	3.5
448	Clothing & clothing accessories stores .....	17 641	1 787 696	2.0
4481	Clothing stores .....	5 050	1 186 515	1.3
44811	Men's clothing stores .....	955	32 580	Z
448110	Men's clothing stores .....	955	32 580	Z
44812	Women's clothing stores .....	765	24 806	Z
448120	Women's clothing stores .....	765	24 806	Z
44813	Children's & infants' clothing stores .....	38	1 016	Z
448130	Children's & infants' clothing stores .....	38	1 016	Z
44814	Family clothing stores .....	1 805	1 023 688	1.1
448140	Family clothing stores .....	1 805	1 023 688	1.1
44815	Clothing accessories stores .....	242	7 625	Z
448150	Clothing accessories stores .....	242	7 625	Z
44819	Other clothing stores .....	1 245	96 800	.1
448190	Other clothing stores .....	1 245	96 800	.1
4482	Shoe stores .....	215	9 774	Z
44821	Shoe stores .....	215	9 774	Z
448210	Shoe stores .....	215	9 774	Z
4482101	Men's shoe stores .....	39	2 300	Z
4482102	Women's shoe stores .....	13	945	Z
4482104	Family shoe stores .....	118	4 934	Z
4482105	Athletic footwear stores .....	43	1 507	Z
4483	Jewelry, luggage, & leather goods stores .....	12 376	591 407	.6
44831	Jewelry stores .....	12 205	586 300	.6
448310	Jewelry stores .....	12 205	586 300	.6
44832	Luggage & leather goods stores .....	171	5 107	Z
448320	Luggage & leather goods stores .....	171	5 107	Z

See footnotes at end of table.



**Table 3. Kinds of Business by Broad Merchandise Line for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

ML code and NAICS code	Merchandise line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by kind of business <sup>1</sup>
<b>9900</b>	<b>Nonmerchandise receipts, excluding sales &amp; other taxes—Con.</b>			
451	Sporting goods, hobby, book, & music stores .....	13 990	973 495	1.1
4511	Sporting goods, hobby, & musical instrument stores .....	12 631	845 430	.9
45111	Sporting goods stores .....	8 672	510 357	.6
451110	Sporting goods stores .....	8 672	510 357	.6
4511101	General-line sporting goods stores .....	1 777	57 856	.1
4511102	Specialty-line sporting goods stores .....	6 895	452 501	.5
45112	Hobby, toy, & game stores .....	397	12 822	Z
451120	Hobby, toy, & game stores .....	397	12 822	Z
45113	Sewing, needlework, & piece goods stores .....	1 007	32 983	Z
451130	Sewing, needlework, & piece goods stores .....	1 007	32 983	Z
45114	Musical instrument & supplies stores .....	2 555	289 268	.3
451140	Musical instrument & supplies stores .....	2 555	289 268	.3
4512	Book, periodical, & music stores .....	1 359	128 065	.1
45121	Book stores & news dealers .....	687	35 350	Z
451211	Book stores .....	569	27 979	Z
4512111	Book stores, general .....	197	10 898	Z
4512112	Specialty book stores .....	292	8 744	Z
4512113	College book stores .....	80	8 337	Z
451212	News dealers & newsstands .....	118	7 371	Z
45122	Prerecorded tape, compact disc, & record stores .....	672	92 715	.1
451220	Prerecorded tape, compact disc, & record stores .....	672	92 715	.1
452	General merchandise stores .....	6 774	4 850 187	5.3
4521	Department stores (excl leased depts) .....	4 381	3 822 798	4.2
45211	Department stores (excl leased depts) .....	4 381	3 822 798	4.2
452110	Department stores (excl leased depts) .....	4 381	3 822 798	4.2
4521101	Conventional department stores (excl leased depts) .....	493	160 000	.2
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	3 164	846 664	.9
4521103	National chain department stores (excl leased depts) .....	724	2 816 134	3.1
4529	Other general merchandise stores .....	2 393	1 027 389	1.1
45291	Warehouse clubs & superstores .....	856	911 507	1.0
452910	Warehouse clubs & superstores .....	856	911 507	1.0
45299	All other general merchandise stores .....	1 537	115 882	.1
452990	All other general merchandise stores .....	1 537	115 882	.1
4529901	Variety stores .....	184	D	D
4529902	Catalog showrooms .....	20	D	D
4529903	Miscellaneous general merchandise stores .....	1 333	108 315	.1
453	Miscellaneous store retailers .....	28 401	2 335 430	2.6
4531	Florists .....	12 474	407 752	.4
45311	Florists .....	12 474	407 752	.4
453110	Florists .....	12 474	407 752	.4
4532	Office supplies, stationery, & gift stores .....	7 946	1 230 598	1.3
45321	Office supplies & stationery stores .....	3 477	1 013 419	1.1
453210	Office supplies & stationery stores .....	3 477	1 013 419	1.1
4532101	Stationery stores .....	285	24 911	Z
4532102	Office supplies stores .....	3 192	988 508	1.1
45322	Gift, novelty, & souvenir stores .....	4 469	217 179	.2
453220	Gift, novelty, & souvenir stores .....	4 469	217 179	.2
4533	Used merchandise stores .....	1 348	69 498	.1
45331	Used merchandise stores .....	1 348	69 498	.1
453310	Used merchandise stores .....	1 348	69 498	.1
4539	Other miscellaneous store retailers .....	6 633	627 582	.7
45391	Pet & pet supplies stores .....	2 183	120 768	.1
453910	Pet & pet supplies stores .....	2 183	120 768	.1
45392	Art dealers .....	319	15 809	Z
453920	Art dealers .....	319	15 809	Z
45393	Manufactured (mobile) home dealers .....	1 445	254 959	.3
453930	Manufactured (mobile) home dealers .....	1 445	254 959	.3
45399	All other miscellaneous store retailers .....	2 686	236 046	.3
453991	Tobacco stores .....	329	18 702	Z
453998	All other miscellaneous store retailers (except tobacco stores) .....	2 357	217 344	.2
454	Nonstore retailers .....	10 604	2 465 909	2.7
4541	Electronic shopping & mail-order houses .....	1 115	987 294	1.1
45411	Electronic shopping & mail-order houses .....	1 115	987 294	1.1
454110	Electronic shopping & mail-order houses .....	1 115	987 294	1.1
4542	Vending machine operators .....	735	186 647	.2
45421	Vending machine operators .....	735	186 647	.2
454210	Vending machine operators .....	735	186 647	.2
4543	Direct selling establishments .....	8 754	1 291 968	1.4
45431	Fuel dealers .....	6 712	975 478	1.1
454311	Heating oil dealers .....	2 435	649 554	.7
454312	Liquefied petroleum gas (bottled gas) dealers .....	4 238	324 514	.4
454319	Other fuel dealers .....	39	1 410	Z
45439	Other direct selling establishments .....	2 042	316 490	.3
454390	Other direct selling establishments .....	2 042	316 490	.3
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	800	116 206	.1
4543902	Direct selling, books, periodicals, videos, & compact discs .....	51	6 579	Z
4543903	Direct selling, other merchandise .....	1 191	193 705	.2

<sup>1</sup>Merchandise line percents by kind of business may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and due to rounding.

**Table 4. Sales Size of Establishments: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE</b>					
	<b>All establishments</b> .....	<b>'1 118 447</b>	<b>'2 460 886 012</b>	<b>'237 195 503</b>	<b>'55 386 162</b>	<b>'13 991 103</b>
	Establishments operated for the entire year .....	969 279	2 387 197 045	229 817 480	53 929 132	13 544 383
	Establishments with sales less than \$10,000 .....	812	5 117	2 705	968	879
	Establishments with sales of \$10,000 to \$24,999 .....	4 806	87 145	28 445	7 528	6 187
	Establishments with sales of \$25,000 to \$49,999 .....	14 268	537 017	135 974	32 842	22 625
	Establishments with sales of \$50,000 to \$99,999 .....	42 475	3 212 305	645 492	154 349	83 483
	Establishments with sales of \$100,000 to \$249,999 .....	147 151	25 389 624	4 292 675	1 010 780	421 585
	Establishments with sales of \$250,000 to \$499,999 .....	184 820	67 296 052	10 089 744	2 357 805	815 156
	Establishments with sales of \$500,000 to \$999,999 .....	207 629	148 880 112	19 678 286	4 606 563	1 388 061
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	203 716	316 706 528	35 191 026	8 181 517	2 158 651
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	75 078	258 515 813	25 741 810	5 965 181	1 456 206
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	39 368	274 818 518	26 618 996	6 291 810	1 544 544
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	32 650	510 984 943	47 000 089	11 127 879	2 715 966
	Establishments with sales of \$25,000,000 or more .....	16 506	780 763 871	60 392 238	14 191 910	2 931 040
	Establishments not operated for the entire year .....	149 168	73 688 967	7 378 023	1 457 030	446 720
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>					
	<b>All establishments</b> .....	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Establishments operated for the entire year .....	108 683	629 926 712	48 992 247	11 280 676	1 671 047
	Establishments with sales less than \$10,000 .....	11	87	45	15	12
	Establishments with sales of \$10,000 to \$24,999 .....	156	2 858	1 161	309	179
	Establishments with sales of \$25,000 to \$49,999 .....	770	28 609	8 474	2 076	978
	Establishments with sales of \$50,000 to \$99,999 .....	2 401	183 119	41 285	9 864	3 699
	Establishments with sales of \$100,000 to \$249,999 .....	10 409	1 834 588	313 360	74 553	22 706
	Establishments with sales of \$250,000 to \$499,999 .....	16 380	6 023 442	964 283	227 574	57 097
	Establishments with sales of \$500,000 to \$999,999 .....	23 371	16 961 112	2 726 667	640 109	136 766
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	24 187	37 329 439	4 930 252	1 154 151	230 937
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 986	31 258 248	3 197 240	740 762	132 145
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	6 222	44 654 971	3 483 966	801 228	128 984
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8 753	143 826 644	10 078 410	2 322 030	331 641
	Establishments with sales of \$25,000,000 or more .....	7 037	347 823 595	23 247 104	5 308 005	625 903
	Establishments not operated for the entire year .....	13 950	15 441 064	1 246 684	250 947	47 916
<b>4411</b>	<b>Automobile dealers</b>					
	<b>All establishments</b> .....	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Establishments operated for the entire year .....	42 866	541 238 993	36 566 584	8 400 842	1 111 713
	Establishments with sales less than \$10,000 .....	7	59	34	11	7
	Establishments with sales of \$10,000 to \$24,999 .....	85	1 487	674	178	106
	Establishments with sales of \$25,000 to \$49,999 .....	228	8 479	2 958	756	338
	Establishments with sales of \$50,000 to \$99,999 .....	719	54 357	12 305	2 966	1 149
	Establishments with sales of \$100,000 to \$249,999 .....	2 911	509 439	71 973	17 554	5 667
	Establishments with sales of \$250,000 to \$499,999 .....	3 893	1 429 263	145 956	34 982	9 468
	Establishments with sales of \$500,000 to \$999,999 .....	5 096	3 681 730	317 124	74 830	16 972
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 350	10 204 802	730 655	171 185	33 341
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 963	14 188 493	925 774	217 367	39 051
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	4 547	33 344 422	2 216 556	516 870	85 116
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8 145	135 009 173	9 251 796	2 137 752	305 484
	Establishments with sales of \$25,000,000 or more .....	6 922	342 807 289	22 890 779	5 226 391	615 014
	Establishments not operated for the entire year .....	6 371	12 413 299	833 563	167 562	27 282
<b>44111</b>	<b>New car dealers</b>					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Establishments operated for the entire year .....	24 154	509 954 878	34 559 002	7 931 413	1 025 024
	Establishments with sales less than \$10,000 .....	-	-	-	-	-
	Establishments with sales of \$10,000 to \$24,999 .....	1	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	4	D	D	D	a
	Establishments with sales of \$50,000 to \$99,999 .....	56	4 392	549	132	58
	Establishments with sales of \$100,000 to \$249,999 .....	407	71 339	7 792	1 786	557
	Establishments with sales of \$250,000 to \$499,999 .....	613	223 302	20 683	4 862	1 276
	Establishments with sales of \$500,000 to \$999,999 .....	874	637 563	57 697	13 195	2 973
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 638	2 768 011	220 769	51 946	10 521
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 067	7 688 893	553 803	132 522	24 845
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 813	26 354 094	1 958 860	456 701	76 289
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	7 824	130 224 127	8 998 835	2 079 213	297 344
	Establishments with sales of \$25,000,000 or more .....	6 857	339 982 960	22 739 957	5 191 043	611 156
	Establishments not operated for the entire year .....	1 743	9 016 946	643 749	140 810	21 219
<b>441110</b>	<b>New car dealers</b>					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Establishments operated for the entire year .....	24 154	509 954 878	34 559 002	7 931 413	1 025 024
	Establishments with sales less than \$10,000 .....	-	-	-	-	-
	Establishments with sales of \$10,000 to \$24,999 .....	1	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	4	D	D	D	a
	Establishments with sales of \$50,000 to \$99,999 .....	56	4 392	549	132	58
	Establishments with sales of \$100,000 to \$249,999 .....	407	71 339	7 792	1 786	557
	Establishments with sales of \$250,000 to \$499,999 .....	613	223 302	20 683	4 862	1 276
	Establishments with sales of \$500,000 to \$999,999 .....	874	637 563	57 697	13 195	2 973
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 638	2 768 011	220 769	51 946	10 521
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 067	7 688 893	553 803	132 522	24 845
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 813	26 354 094	1 958 860	456 701	76 289
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	7 824	130 224 127	8 998 835	2 079 213	297 344
	Establishments with sales of \$25,000,000 or more .....	6 857	339 982 960	22 739 957	5 191 043	611 156
	Establishments not operated for the entire year .....	1 743	9 016 946	643 749	140 810	21 219

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44112	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Establishments operated for the entire year .....	18 712	31 284 115	2 007 582	469 429	86 689
	Establishments with sales less than \$10,000 .....	7	59	34	11	7
	Establishments with sales of \$10,000 to \$24,999 .....	84	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	224	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	663	49 965	11 756	2 834	1 091
	Establishments with sales of \$100,000 to \$249,999 .....	2 504	438 100	64 181	15 768	5 110
	Establishments with sales of \$250,000 to \$499,999 .....	3 280	1 205 961	125 273	30 120	8 192
	Establishments with sales of \$500,000 to \$999,999 .....	4 222	3 044 167	259 427	61 635	13 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 712	7 436 791	509 886	119 239	22 820
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 896	6 499 600	371 971	84 845	14 206
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	734	4 990 328	257 696	60 169	8 827
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	321	4 785 046	252 961	58 539	8 140
	Establishments with sales of \$25,000,000 or more .....	65	2 824 329	150 822	35 348	3 858
	Establishments not operated for the entire year .....	4 628	3 396 353	189 814	26 752	6 063
441120	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Establishments operated for the entire year .....	18 712	31 284 115	2 007 582	469 429	86 689
	Establishments with sales less than \$10,000 .....	7	59	34	11	7
	Establishments with sales of \$10,000 to \$24,999 .....	84	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	224	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	663	49 965	11 756	2 834	1 091
	Establishments with sales of \$100,000 to \$249,999 .....	2 504	438 100	64 181	15 768	5 110
	Establishments with sales of \$250,000 to \$499,999 .....	3 280	1 205 961	125 273	30 120	8 192
	Establishments with sales of \$500,000 to \$999,999 .....	4 222	3 044 167	259 427	61 635	13 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 712	7 436 791	509 886	119 239	22 820
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 896	6 499 600	371 971	84 845	14 206
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	734	4 990 328	257 696	60 169	8 827
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	321	4 785 046	252 961	58 539	8 140
	Establishments with sales of \$25,000,000 or more .....	65	2 824 329	150 822	35 348	3 858
	Establishments not operated for the entire year .....	4 628	3 396 353	189 814	26 752	6 063
4412	Other motor vehicle dealers					
	<b>All establishments</b> .....	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Establishments operated for the entire year .....	11 840	27 775 157	2 482 081	531 072	99 280
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	17	303	116	32	18
	Establishments with sales of \$25,000 to \$49,999 .....	104	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	305	23 205	5 565	1 255	458
	Establishments with sales of \$100,000 to \$249,999 .....	1 174	202 701	33 947	7 437	2 391
	Establishments with sales of \$250,000 to \$499,999 .....	1 654	598 548	85 752	18 721	4 966
	Establishments with sales of \$500,000 to \$999,999 .....	2 046	1 489 587	162 997	35 014	8 751
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 363	5 439 053	510 488	110 684	24 468
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 903	6 641 982	604 038	127 792	23 988
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	884	6 043 507	542 659	114 619	18 417
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	328	4 641 601	363 322	76 833	10 902
	Establishments with sales of \$25,000,000 or more .....	60	2 690 760	172 034	38 398	4 792
	Establishments not operated for the entire year .....	1 749	1 115 349	87 835	15 670	3 488
44121	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Establishments operated for the entire year .....	2 658	9 641 014	781 690	168 348	28 169
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	4	86	26	6	5
	Establishments with sales of \$25,000 to \$49,999 .....	18	737	185	36	24
	Establishments with sales of \$50,000 to \$99,999 .....	52	3 828	870	188	77
	Establishments with sales of \$100,000 to \$249,999 .....	191	34 183	5 186	1 213	410
	Establishments with sales of \$250,000 to \$499,999 .....	321	117 772	16 912	3 854	1 062
	Establishments with sales of \$500,000 to \$999,999 .....	422	307 346	34 798	7 659	1 845
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	737	1 216 841	114 685	25 250	5 177
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	424	1 509 546	133 318	27 749	5 190
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	271	1 911 258	156 687	32 845	5 394
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	175	2 541 540	189 912	39 954	5 728
	Establishments with sales of \$25,000,000 or more .....	43	1 997 877	129 111	29 594	3 257
	Establishments not operated for the entire year .....	356	428 735	32 272	7 186	1 294
441210	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Establishments operated for the entire year .....	2 658	9 641 014	781 690	168 348	28 169
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	4	86	26	6	5
	Establishments with sales of \$25,000 to \$49,999 .....	18	737	185	36	24
	Establishments with sales of \$50,000 to \$99,999 .....	52	3 828	870	188	77
	Establishments with sales of \$100,000 to \$249,999 .....	191	34 183	5 186	1 213	410
	Establishments with sales of \$250,000 to \$499,999 .....	321	117 772	16 912	3 854	1 062
	Establishments with sales of \$500,000 to \$999,999 .....	422	307 346	34 798	7 659	1 845
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	737	1 216 841	114 685	25 250	5 177
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	424	1 509 546	133 318	27 749	5 190
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	271	1 911 258	156 687	32 845	5 394
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	175	2 541 540	189 912	39 954	5 728
	Establishments with sales of \$25,000,000 or more .....	43	1 997 877	129 111	29 594	3 257
	Establishments not operated for the entire year .....	356	428 735	32 272	7 186	1 294

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
<b>44122</b>	<b>Motorcycle, boat, &amp; other motor vehicle dealers</b>					
	<b>All establishments</b> .....	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Establishments operated for the entire year .....	9 182	18 134 143	1 700 391	362 724	71 111
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	13	217	90	26	13
	Establishments with sales of \$25,000 to \$49,999 .....	86	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	253	19 377	4 695	1 067	381
	Establishments with sales of \$100,000 to \$249,999 .....	983	168 518	28 761	6 224	1 981
	Establishments with sales of \$250,000 to \$499,999 .....	1 333	480 776	68 840	14 867	3 904
	Establishments with sales of \$500,000 to \$999,999 .....	1 624	1 182 241	128 199	27 355	6 906
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 626	4 222 212	395 803	85 434	19 291
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 479	5 132 436	470 720	100 043	18 798
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	613	4 132 249	385 972	81 774	13 023
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	153	2 100 061	173 410	36 879	5 174
	Establishments with sales of \$25,000,000 or more .....	17	692 883	42 923	8 804	1 535
	Establishments not operated for the entire year .....	1 393	686 614	55 563	8 484	2 194
<b>441221</b>	<b>Motorcycle dealers</b>					
	<b>All establishments</b> .....	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Establishments operated for the entire year .....	3 243	7 186 324	696 172	148 982	28 405
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	2	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	22	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	95	7 289	1 619	355	131
	Establishments with sales of \$100,000 to \$249,999 .....	330	56 936	9 017	2 076	663
	Establishments with sales of \$250,000 to \$499,999 .....	412	146 754	19 934	4 527	1 258
	Establishments with sales of \$500,000 to \$999,999 .....	467	343 195	34 696	7 694	2 057
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	891	1 469 345	132 364	28 731	6 506
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	678	2 387 032	226 409	47 373	8 935
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	282	1 885 880	185 968	39 435	6 219
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	61	790 273	76 877	16 815	2 281
	Establishments with sales of \$25,000,000 or more .....	3	98 775	9 060	1 922	331
	Establishments not operated for the entire year .....	392	182 936	15 893	2 451	621
<b>441222</b>	<b>Boat dealers</b>					
	<b>All establishments</b> .....	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Establishments operated for the entire year .....	4 511	8 569 534	808 396	170 185	33 987
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	66	29	7	3
	Establishments with sales of \$25,000 to \$49,999 .....	42	1 572	495	117	50
	Establishments with sales of \$50,000 to \$99,999 .....	124	9 627	2 350	519	190
	Establishments with sales of \$100,000 to \$249,999 .....	503	86 726	15 717	3 259	1 036
	Establishments with sales of \$250,000 to \$499,999 .....	690	250 911	37 742	7 704	2 008
	Establishments with sales of \$500,000 to \$999,999 .....	827	602 500	69 980	14 143	3 551
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 328	2 121 664	208 709	44 178	10 168
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	634	2 173 407	199 838	42 810	8 114
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	271	1 848 260	169 377	35 786	5 688
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	79	1 142 128	84 862	17 567	2 585
	Establishments with sales of \$25,000,000 or more .....	10	332 673	19 297	4 095	594
	Establishments not operated for the entire year .....	751	364 696	30 900	4 298	1 147
<b>441229</b>	<b>All other motor vehicle dealers</b>					
	<b>All establishments</b> .....	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Establishments operated for the entire year .....	1 428	2 378 285	195 823	43 557	8 719
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	8	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	22	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	34	2 461	726	193	60
	Establishments with sales of \$100,000 to \$249,999 .....	150	24 856	4 027	889	282
	Establishments with sales of \$250,000 to \$499,999 .....	231	83 111	11 164	2 636	638
	Establishments with sales of \$500,000 to \$999,999 .....	330	236 546	23 523	5 518	1 298
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	407	631 203	54 730	12 525	2 617
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	167	571 997	44 473	9 860	1 749
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	60	398 109	30 627	6 553	1 116
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	13	167 660	11 671	2 497	308
	Establishments with sales of \$25,000,000 or more .....	4	261 435	14 566	2 787	610
	Establishments not operated for the entire year .....	250	138 982	8 770	1 735	426
<b>4413</b>	<b>Automotive parts, accessories, &amp; tire stores</b>					
	<b>All establishments</b> .....	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Establishments operated for the entire year .....	53 977	60 912 562	9 943 582	2 348 762	460 054
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	54	1 068	371	99	55
	Establishments with sales of \$25,000 to \$49,999 .....	438	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 377	105 557	23 415	5 643	2 092
	Establishments with sales of \$100,000 to \$249,999 .....	6 324	1 122 448	207 440	49 562	14 648
	Establishments with sales of \$250,000 to \$499,999 .....	10 833	3 995 631	732 575	173 871	42 663
	Establishments with sales of \$500,000 to \$999,999 .....	16 229	11 789 795	2 246 546	530 265	111 043
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 474	21 685 584	3 689 109	872 282	173 128
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 120	10 427 773	1 667 428	395 603	69 106
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	791	5 267 042	724 751	169 739	25 451
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	280	4 175 870	463 292	107 445	15 255
	Establishments with sales of \$25,000,000 or more .....	55	2 325 546	184 291	43 216	6 097
	Establishments not operated for the entire year .....	5 830	1 912 416	325 286	67 715	17 146

**Table 4. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
<b>44131</b>	<b>Automotive parts &amp; accessories stores</b>					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Establishments operated for the entire year .....	38 031	41 641 846	6 471 756	1 535 598	320 400
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	46	915	320	85	47
	Establishments with sales of \$25,000 to \$49,999 .....	334	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	1 081	83 251	18 427	4 488	1 676
	Establishments with sales of \$100,000 to \$249,999 .....	4 890	868 982	160 281	38 622	11 276
	Establishments with sales of \$250,000 to \$499,999 .....	8 222	3 024 444	535 750	127 678	31 982
	Establishments with sales of \$500,000 to \$999,999 .....	10 824	7 795 254	1 327 699	316 555	72 377
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	9 838	14 755 209	2 304 792	549 703	119 143
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 058	6 876 058	1 115 143	263 220	48 607
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	484	3 202 881	475 795	110 956	17 038
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	208	3 141 492	373 077	86 889	12 518
	Establishments with sales of \$25,000,000 or more .....	45	1 880 971	157 213	36 602	5 338
	Establishments not operated for the entire year .....	4 488	1 523 822	246 459	54 039	14 156
<b>441310</b>	<b>Automotive parts &amp; accessories stores</b>					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Establishments operated for the entire year .....	38 031	41 641 846	6 471 756	1 535 598	320 400
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	46	915	320	85	47
	Establishments with sales of \$25,000 to \$49,999 .....	334	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	1 081	83 251	18 427	4 488	1 676
	Establishments with sales of \$100,000 to \$249,999 .....	4 890	868 982	160 281	38 622	11 276
	Establishments with sales of \$250,000 to \$499,999 .....	8 222	3 024 444	535 750	127 678	31 982
	Establishments with sales of \$500,000 to \$999,999 .....	10 824	7 795 254	1 327 699	316 555	72 377
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	9 838	14 755 209	2 304 792	549 703	119 143
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 058	6 876 058	1 115 143	263 220	48 607
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	484	3 202 881	475 795	110 956	17 038
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	208	3 141 492	373 077	86 889	12 518
	Establishments with sales of \$25,000,000 or more .....	45	1 880 971	157 213	36 602	5 338
	Establishments not operated for the entire year .....	4 488	1 523 822	246 459	54 039	14 156
<b>44132</b>	<b>Tire dealers</b>					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Establishments operated for the entire year .....	15 946	19 270 716	3 471 826	813 164	139 654
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	8	153	51	14	8
	Establishments with sales of \$25,000 to \$49,999 .....	104	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	296	22 306	4 988	1 155	416
	Establishments with sales of \$100,000 to \$249,999 .....	1 434	253 466	47 159	10 940	3 372
	Establishments with sales of \$250,000 to \$499,999 .....	2 611	971 187	196 825	46 193	10 681
	Establishments with sales of \$500,000 to \$999,999 .....	5 405	3 994 541	918 847	213 710	38 666
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 636	6 930 375	1 384 317	322 579	53 985
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 062	3 551 715	552 285	132 383	20 499
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	307	2 064 161	248 956	58 783	8 413
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	72	1 034 378	90 215	20 556	2 737
	Establishments with sales of \$25,000,000 or more .....	10	444 575	27 078	6 614	759
	Establishments not operated for the entire year .....	1 342	388 594	78 827	13 676	2 990
<b>441320</b>	<b>Tire dealers</b>					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Establishments operated for the entire year .....	15 946	19 270 716	3 471 826	813 164	139 654
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	8	153	51	14	8
	Establishments with sales of \$25,000 to \$49,999 .....	104	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	296	22 306	4 988	1 155	416
	Establishments with sales of \$100,000 to \$249,999 .....	1 434	253 466	47 159	10 940	3 372
	Establishments with sales of \$250,000 to \$499,999 .....	2 611	971 187	196 825	46 193	10 681
	Establishments with sales of \$500,000 to \$999,999 .....	5 405	3 994 541	918 847	213 710	38 666
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 636	6 930 375	1 384 317	322 579	53 985
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 062	3 551 715	552 285	132 383	20 499
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	307	2 064 161	248 956	58 783	8 413
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	72	1 034 378	90 215	20 556	2 737
	Establishments with sales of \$25,000,000 or more .....	10	444 575	27 078	6 614	759
	Establishments not operated for the entire year .....	1 342	388 594	78 827	13 676	2 990
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>					
	<b>All establishments</b> .....	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Establishments operated for the entire year .....	56 435	69 010 943	9 622 707	2 260 371	466 134
	Establishments with sales less than \$10,000 .....	15	113	58	17	15
	Establishments with sales of \$10,000 to \$24,999 .....	200	3 657	1 391	336	242
	Establishments with sales of \$25,000 to \$49,999 .....	718	27 388	7 320	1 730	1 021
	Establishments with sales of \$50,000 to \$99,999 .....	2 455	186 548	38 371	9 356	4 441
	Establishments with sales of \$100,000 to \$249,999 .....	9 050	1 562 167	282 973	67 843	23 633
	Establishments with sales of \$250,000 to \$499,999 .....	11 857	4 333 938	692 753	163 096	48 022
	Establishments with sales of \$500,000 to \$999,999 .....	13 671	9 761 909	1 422 940	334 528	82 048
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	12 789	19 540 179	2 829 901	660 076	136 912
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 637	12 426 259	1 752 614	407 583	70 146
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 469	10 050 815	1 288 954	304 335	50 352
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	480	6 967 328	831 309	199 036	32 347
	Establishments with sales of \$25,000,000 or more .....	94	4 150 642	474 123	112 435	16 955
	Establishments not operated for the entire year .....	8 290	2 679 870	336 734	63 920	16 711

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
4421	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with sales less than \$10,000 .....	5	35	15	5	5
	Establishments with sales of \$10,000 to \$24,999 .....	67	1 225	483	120	82
	Establishments with sales of \$25,000 to \$49,999 .....	232	8 724	2 420	573	314
	Establishments with sales of \$50,000 to \$99,999 .....	707	53 735	11 063	2 773	1 211
	Establishments with sales of \$100,000 to \$249,999 .....	2 980	525 618	89 250	21 308	7 493
	Establishments with sales of \$250,000 to \$499,999 .....	4 951	1 826 632	275 586	65 268	18 798
	Establishments with sales of \$500,000 to \$999,999 .....	6 737	4 832 219	700 662	165 674	38 566
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 777	10 506 730	1 549 345	366 172	71 576
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 163	7 384 269	1 046 487	244 356	39 796
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	930	6 412 608	836 176	198 978	30 439
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	325	4 670 892	558 764	133 237	21 070
	Establishments with sales of \$25,000,000 or more .....	74	3 420 461	379 377	90 650	13 242
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
44211	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with sales less than \$10,000 .....	5	35	15	5	5
	Establishments with sales of \$10,000 to \$24,999 .....	67	1 225	483	120	82
	Establishments with sales of \$25,000 to \$49,999 .....	232	8 724	2 420	573	314
	Establishments with sales of \$50,000 to \$99,999 .....	707	53 735	11 063	2 773	1 211
	Establishments with sales of \$100,000 to \$249,999 .....	2 980	525 618	89 250	21 308	7 493
	Establishments with sales of \$250,000 to \$499,999 .....	4 951	1 826 632	275 586	65 268	18 798
	Establishments with sales of \$500,000 to \$999,999 .....	6 737	4 832 219	700 662	165 674	38 566
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 777	10 506 730	1 549 345	366 172	71 576
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 163	7 384 269	1 046 487	244 356	39 796
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	930	6 412 608	836 176	198 978	30 439
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	325	4 670 892	558 764	133 237	21 070
	Establishments with sales of \$25,000,000 or more .....	74	3 420 461	379 377	90 650	13 242
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
442110	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with sales less than \$10,000 .....	5	35	15	5	5
	Establishments with sales of \$10,000 to \$24,999 .....	67	1 225	483	120	82
	Establishments with sales of \$25,000 to \$49,999 .....	232	8 724	2 420	573	314
	Establishments with sales of \$50,000 to \$99,999 .....	707	53 735	11 063	2 773	1 211
	Establishments with sales of \$100,000 to \$249,999 .....	2 980	525 618	89 250	21 308	7 493
	Establishments with sales of \$250,000 to \$499,999 .....	4 951	1 826 632	275 586	65 268	18 798
	Establishments with sales of \$500,000 to \$999,999 .....	6 737	4 832 219	700 662	165 674	38 566
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 777	10 506 730	1 549 345	366 172	71 576
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 163	7 384 269	1 046 487	244 356	39 796
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	930	6 412 608	836 176	198 978	30 439
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	325	4 670 892	558 764	133 237	21 070
	Establishments with sales of \$25,000,000 or more .....	74	3 420 461	379 377	90 650	13 242
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
4422	Home furnishings stores					
	<b>All establishments</b> .....	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Establishments operated for the entire year .....	30 487	29 367 795	4 173 079	971 257	223 542
	Establishments with sales less than \$10,000 .....	10	78	43	12	10
	Establishments with sales of \$10,000 to \$24,999 .....	133	2 432	908	216	160
	Establishments with sales of \$25,000 to \$49,999 .....	486	18 664	4 900	1 157	707
	Establishments with sales of \$50,000 to \$99,999 .....	1 748	132 813	27 308	6 583	3 230
	Establishments with sales of \$100,000 to \$249,999 .....	6 070	1 036 549	193 723	46 535	16 140
	Establishments with sales of \$250,000 to \$499,999 .....	6 906	2 507 306	417 167	97 828	29 224
	Establishments with sales of \$500,000 to \$999,999 .....	6 934	4 929 690	722 278	168 854	43 482
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 012	9 033 449	1 280 556	293 904	65 336
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 474	5 041 990	706 127	163 227	30 350
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	539	3 638 207	452 778	105 357	19 913
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	155	2 296 436	272 545	65 799	11 277
	Establishments with sales of \$25,000,000 or more .....	20	730 181	94 746	21 785	3 713
	Establishments not operated for the entire year .....	4 777	1 354 683	166 759	27 253	8 003
44221	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Establishments operated for the entire year .....	14 534	15 893 194	2 389 960	546 309	93 028
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	29	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	138	5 316	1 465	355	188
	Establishments with sales of \$50,000 to \$99,999 .....	545	41 679	9 434	2 362	885
	Establishments with sales of \$100,000 to \$249,999 .....	2 276	395 263	68 709	17 325	4 909
	Establishments with sales of \$250,000 to \$499,999 .....	3 137	1 142 663	173 755	40 899	9 825
	Establishments with sales of \$500,000 to \$999,999 .....	3 700	2 645 405	387 669	88 591	18 292
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 432	5 226 011	806 671	183 008	30 986
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	912	3 061 907	473 462	107 115	15 195
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	268	1 828 630	267 361	59 681	7 634
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	86	1 219 057	157 653	37 329	4 028
	Establishments with sales of \$25,000,000 or more .....	10	326 718	43 538	9 590	1 051
	Establishments not operated for the entire year .....	2 069	578 620	68 248	13 696	3 158

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
442210	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Establishments operated for the entire year .....	14 534	15 893 194	2 389 960	546 309	93 028
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	29	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	138	5 316	1 465	355	188
	Establishments with sales of \$50,000 to \$99,999 .....	545	41 679	9 434	2 362	885
	Establishments with sales of \$100,000 to \$249,999 .....	2 276	395 263	68 709	17 325	4 909
	Establishments with sales of \$250,000 to \$499,999 .....	3 137	1 142 663	173 755	40 899	9 825
	Establishments with sales of \$500,000 to \$999,999 .....	3 700	2 645 405	387 669	88 591	18 292
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 432	5 226 011	806 671	183 008	30 986
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	912	3 061 907	473 462	107 115	15 195
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	268	1 828 630	267 361	59 681	7 634
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	86	1 219 057	157 653	37 329	4 028
	Establishments with sales of \$25,000,000 or more .....	10	326 718	43 538	9 590	1 051
	Establishments not operated for the entire year .....	2 069	578 620	68 248	13 696	3 158
44229	Other home furnishings stores					
	<b>All establishments</b> .....	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Establishments operated for the entire year .....	15 953	13 474 601	1 783 119	424 948	130 514
	Establishments with sales less than \$10,000 .....	9	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	104	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	348	13 348	3 435	802	519
	Establishments with sales of \$50,000 to \$99,999 .....	1 203	91 134	17 874	4 221	2 345
	Establishments with sales of \$100,000 to \$249,999 .....	3 794	641 286	125 014	29 210	11 231
	Establishments with sales of \$250,000 to \$499,999 .....	3 769	1 364 643	243 412	56 929	19 399
	Establishments with sales of \$500,000 to \$999,999 .....	3 234	2 284 285	334 609	80 263	25 190
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 580	3 807 438	473 885	110 896	34 350
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	562	1 980 083	232 665	56 112	15 155
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	271	1 809 577	185 417	45 676	12 279
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	69	1 077 379	114 892	28 470	7 249
	Establishments with sales of \$25,000,000 or more .....	10	403 463	51 208	12 195	2 662
	Establishments not operated for the entire year .....	2 708	776 063	98 511	13 557	4 845
442291	Window treatment stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Establishments operated for the entire year .....	1 794	861 912	141 876	32 846	8 143
	Establishments with sales less than \$10,000 .....	3	23	11	3	3
	Establishments with sales of \$10,000 to \$24,999 .....	15	276	96	23	18
	Establishments with sales of \$25,000 to \$49,999 .....	60	2 160	591	135	83
	Establishments with sales of \$50,000 to \$99,999 .....	159	11 843	2 370	588	294
	Establishments with sales of \$100,000 to \$249,999 .....	465	81 488	13 787	3 114	1 093
	Establishments with sales of \$250,000 to \$499,999 .....	519	188 901	29 630	6 796	1 964
	Establishments with sales of \$500,000 to \$999,999 .....	398	271 135	45 500	10 627	2 474
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	153	216 356	32 173	7 398	1 691
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	19	61 344	12 777	3 142	375
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1	D	D	D	b
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	2	D	D	D	b
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	332	53 389	6 688	1 144	405
442299	All other home furnishings stores					
	<b>All establishments</b> .....	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Establishments operated for the entire year .....	14 159	12 612 689	1 641 243	392 102	122 371
	Establishments with sales less than \$10,000 .....	6	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	89	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	288	11 188	2 844	667	436
	Establishments with sales of \$50,000 to \$99,999 .....	1 044	79 291	15 504	3 633	2 051
	Establishments with sales of \$100,000 to \$249,999 .....	3 329	559 798	111 227	26 096	10 138
	Establishments with sales of \$250,000 to \$499,999 .....	3 250	1 175 742	213 782	50 133	17 435
	Establishments with sales of \$500,000 to \$999,999 .....	2 836	2 013 150	289 109	69 636	22 716
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 427	3 591 082	441 712	103 498	32 659
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	543	1 918 739	219 888	52 970	14 780
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	270	D	D	D	j
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	67	D	D	D	i
	Establishments with sales of \$25,000,000 or more .....	10	403 463	51 208	12 195	2 662
	Establishments not operated for the entire year .....	2 376	722 674	91 823	12 413	4 440
<b>443</b>	<b>Electronics &amp; appliance stores</b>					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Establishments operated for the entire year .....	36 778	65 069 947	6 728 655	1 578 392	330 108
	Establishments with sales less than \$10,000 .....	10	70	51	14	10
	Establishments with sales of \$10,000 to \$24,999 .....	149	2 678	1 030	264	172
	Establishments with sales of \$25,000 to \$49,999 .....	512	19 540	5 436	1 351	744
	Establishments with sales of \$50,000 to \$99,999 .....	1 658	125 248	29 205	7 050	2 873
	Establishments with sales of \$100,000 to \$249,999 .....	6 165	1 068 548	208 455	49 503	15 544
	Establishments with sales of \$250,000 to \$499,999 .....	8 940	3 301 589	540 102	128 622	34 969
	Establishments with sales of \$500,000 to \$999,999 .....	9 003	6 333 094	912 223	218 337	52 089
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 287	9 459 482	1 322 135	309 566	58 905
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 776	6 049 861	776 767	180 381	28 574
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	851	5 963 401	691 630	158 247	23 694
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	890	14 063 080	1 181 330	280 997	52 746
	Establishments with sales of \$25,000,000 or more .....	537	18 683 356	1 060 291	244 060	59 788
	Establishments not operated for the entire year .....	6 595	3 491 384	335 459	64 038	14 934

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
4431	Electronics & appliance stores					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Establishments operated for the entire year .....	36 778	65 069 947	6 728 655	1 578 392	330 108
	Establishments with sales less than \$10,000 .....	10	70	51	14	10
	Establishments with sales of \$10,000 to \$24,999 .....	149	2 678	1 030	264	172
	Establishments with sales of \$25,000 to \$49,999 .....	512	19 540	5 436	1 351	744
	Establishments with sales of \$50,000 to \$99,999 .....	1 658	125 248	29 205	7 050	2 873
	Establishments with sales of \$100,000 to \$249,999 .....	6 165	1 068 548	208 455	49 503	15 544
	Establishments with sales of \$250,000 to \$499,999 .....	8 940	3 301 589	540 102	128 622	34 969
	Establishments with sales of \$500,000 to \$999,999 .....	9 003	6 333 094	912 223	218 337	52 089
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	6 287	9 459 482	1 322 135	309 566	58 905
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 776	6 049 861	776 767	180 381	28 574
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	851	5 963 401	691 630	158 247	23 694
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	890	14 063 080	1 181 330	280 997	52 746
	Establishments with sales of \$25,000,000 or more .....	537	18 683 356	1 060 291	244 060	59 788
	Establishments not operated for the entire year .....	6 595	3 491 384	335 459	64 038	14 934
44311	Appliance, television, & other electronics stores					
	<b>All establishments</b> .....	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Establishments operated for the entire year .....	25 207	40 581 686	4 288 789	1 022 739	228 018
	Establishments with sales less than \$10,000 .....	3	25	16	5	3
	Establishments with sales of \$10,000 to \$24,999 .....	112	1 997	757	188	124
	Establishments with sales of \$25,000 to \$49,999 .....	393	14 978	4 025	1 020	566
	Establishments with sales of \$50,000 to \$99,999 .....	1 278	D	D	D	g
	Establishments with sales of \$100,000 to \$249,999 .....	4 611	795 760	155 119	36 942	11 720
	Establishments with sales of \$250,000 to \$499,999 .....	6 511	2 392 731	383 387	91 970	25 690
	Establishments with sales of \$500,000 to \$999,999 .....	6 081	4 232 790	614 127	149 735	35 536
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 805	5 722 262	819 404	196 202	37 565
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	937	3 162 719	432 584	104 072	16 667
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	493	3 538 030	408 895	98 312	15 767
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	631	9 951 344	814 614	200 215	41 354
	Establishments with sales of \$25,000,000 or more .....	352	D	D	D	k
	Establishments not operated for the entire year .....	3 582	1 669 292	173 588	36 816	9 015
443111	Household appliance stores					
	<b>All establishments</b> .....	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Establishments operated for the entire year .....	9 160	9 746 104	1 179 935	277 457	57 955
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	45	763	332	87	51
	Establishments with sales of \$25,000 to \$49,999 .....	160	6 066	1 822	445	226
	Establishments with sales of \$50,000 to \$99,999 .....	547	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	2 083	360 137	66 656	15 649	5 220
	Establishments with sales of \$250,000 to \$499,999 .....	2 204	790 822	129 268	30 393	8 337
	Establishments with sales of \$500,000 to \$999,999 .....	1 863	1 311 432	184 483	43 281	10 570
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 495	2 282 661	287 992	67 529	13 666
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	444	1 514 779	181 238	42 456	7 304
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	201	1 404 122	149 085	36 472	5 723
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	105	1 564 754	128 003	30 651	4 497
	Establishments with sales of \$25,000,000 or more .....	12	469 110	42 142	8 388	1 470
	Establishments not operated for the entire year .....	1 324	336 790	37 595	9 244	2 265
443112	Radio, television, & other electronics stores					
	<b>All establishments</b> .....	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Establishments operated for the entire year .....	16 047	30 835 582	3 108 854	745 282	170 063
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	67	1 234	425	101	73
	Establishments with sales of \$25,000 to \$49,999 .....	233	8 912	2 203	575	340
	Establishments with sales of \$50,000 to \$99,999 .....	731	D	D	D	g
	Establishments with sales of \$100,000 to \$249,999 .....	2 528	435 623	88 463	21 293	6 500
	Establishments with sales of \$250,000 to \$499,999 .....	4 307	1 601 909	254 119	61 577	17 353
	Establishments with sales of \$500,000 to \$999,999 .....	4 218	2 921 358	429 644	106 454	24 966
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 310	3 439 601	531 412	128 673	23 899
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	493	1 647 940	251 346	61 616	9 363
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	292	2 133 904	259 810	61 840	10 044
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	526	8 386 590	686 611	169 564	36 857
	Establishments with sales of \$25,000,000 or more .....	340	D	D	D	k
	Establishments not operated for the entire year .....	2 258	1 332 502	135 993	27 572	6 750
44312	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Establishments operated for the entire year .....	9 093	22 322 175	2 129 625	482 698	85 202
	Establishments with sales less than \$10,000 .....	7	45	35	9	7
	Establishments with sales of \$10,000 to \$24,999 .....	34	626	257	70	45
	Establishments with sales of \$25,000 to \$49,999 .....	98	3 777	1 210	285	154
	Establishments with sales of \$50,000 to \$99,999 .....	287	21 686	5 722	1 421	515
	Establishments with sales of \$100,000 to \$249,999 .....	1 157	202 924	40 018	9 333	2 751
	Establishments with sales of \$250,000 to \$499,999 .....	1 652	604 961	103 735	23 577	5 732
	Establishments with sales of \$500,000 to \$999,999 .....	2 298	1 662 527	229 172	52 395	12 189
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 052	3 100 569	409 267	91 801	16 725
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	748	2 574 581	304 295	67 258	10 260
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	329	2 242 040	260 976	55 046	7 151
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	248	3 976 156	350 818	76 787	10 848
	Establishments with sales of \$25,000,000 or more .....	183	7 932 275	424 120	104 716	18 825
	Establishments not operated for the entire year .....	2 648	1 736 488	148 139	24 130	5 299



**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
443120	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Establishments operated for the entire year .....	9 093	22 322 175	2 129 625	482 698	85 202
	Establishments with sales less than \$10,000 .....	7	45	35	9	7
	Establishments with sales of \$10,000 to \$24,999 .....	34	626	257	70	45
	Establishments with sales of \$25,000 to \$49,999 .....	98	3 777	1 210	285	154
	Establishments with sales of \$50,000 to \$99,999 .....	287	21 686	5 722	1 421	515
	Establishments with sales of \$100,000 to \$249,999 .....	1 157	202 924	40 018	9 333	2 751
	Establishments with sales of \$250,000 to \$499,999 .....	1 652	604 961	103 735	23 577	5 732
	Establishments with sales of \$500,000 to \$999,999 .....	2 298	1 662 527	229 172	52 395	12 189
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 052	3 100 569	409 267	91 801	16 725
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	748	2 574 581	304 295	67 258	10 260
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	329	2 242 048	260 976	55 046	7 151
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	248	3 976 156	350 818	76 787	10 848
	Establishments with sales of \$25,000,000 or more .....	183	7 932 275	424 120	104 716	18 825
	Establishments not operated for the entire year .....	2 648	1 736 488	148 139	24 130	5 299
4431201	Computer stores (custom assembly)					
	<b>All establishments</b> .....	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Establishments operated for the entire year .....	2 723	3 572 177	361 485	82 278	15 675
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	8	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	36	1 379	408	96	65
	Establishments with sales of \$50,000 to \$99,999 .....	101	7 755	1 681	420	190
	Establishments with sales of \$100,000 to \$249,999 .....	423	75 858	11 876	2 717	999
	Establishments with sales of \$250,000 to \$499,999 .....	622	226 238	33 070	7 416	1 939
	Establishments with sales of \$500,000 to \$999,999 .....	642	453 442	57 080	12 971	3 033
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	554	840 893	93 939	20 706	4 009
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	219	753 253	67 234	14 888	2 564
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	74	500 930	40 814	9 809	1 323
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	38	529 192	42 089	9 813	1 195
	Establishments with sales of \$25,000,000 or more .....	5	183 069	13 235	3 423	346
	Establishments not operated for the entire year .....	1 078	411 288	33 699	4 662	1 338
4431202	Other computer stores					
	<b>All establishments</b> .....	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Establishments operated for the entire year .....	4 596	16 139 111	1 384 642	324 854	56 190
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	46	1 799	580	131	64
	Establishments with sales of \$50,000 to \$99,999 .....	130	9 770	2 591	643	203
	Establishments with sales of \$100,000 to \$249,999 .....	554	96 829	19 456	4 703	1 306
	Establishments with sales of \$250,000 to \$499,999 .....	863	317 130	56 030	13 101	3 104
	Establishments with sales of \$500,000 to \$999,999 .....	982	704 231	113 052	27 278	5 410
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	993	1 535 957	232 819	54 728	9 027
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	432	1 487 790	186 511	41 853	6 208
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	223	1 510 447	164 334	37 166	4 848
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	179	3 010 999	235 814	53 908	8 192
	Establishments with sales of \$25,000,000 or more .....	171	7 463 758	373 273	91 300	17 797
	Establishments not operated for the entire year .....	1 074	1 091 327	81 003	12 177	2 402
4431203	Prepackaged software stores					
	<b>All establishments</b> .....	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Establishments operated for the entire year .....	1 774	2 610 887	383 498	75 566	13 337
	Establishments with sales less than \$10,000 .....	4	22	21	6	4
	Establishments with sales of \$10,000 to \$24,999 .....	5	80	30	11	5
	Establishments with sales of \$25,000 to \$49,999 .....	16	599	222	58	25
	Establishments with sales of \$50,000 to \$99,999 .....	56	4 161	1 450	358	122
	Establishments with sales of \$100,000 to \$249,999 .....	180	30 237	8 686	1 913	446
	Establishments with sales of \$250,000 to \$499,999 .....	167	61 593	14 635	3 060	689
	Establishments with sales of \$500,000 to \$999,999 .....	674	504 854	59 040	12 146	3 746
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	505	723 719	82 509	16 367	3 689
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	97	333 538	50 550	10 517	1 488
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	32	230 671	55 828	8 071	980
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	31	435 965	72 915	13 066	1 461
	Establishments with sales of \$25,000,000 or more .....	7	285 448	37 612	9 993	682
	Establishments not operated for the entire year .....	496	233 873	33 437	7 291	1 559
44313	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Establishments operated for the entire year .....	2 478	2 166 086	310 241	72 955	16 888
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	55	16	6	3
	Establishments with sales of \$25,000 to \$49,999 .....	21	785	201	46	24
	Establishments with sales of \$50,000 to \$99,999 .....	93	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	397	69 864	13 318	3 228	1 073
	Establishments with sales of \$250,000 to \$499,999 .....	777	303 897	52 980	13 075	3 547
	Establishments with sales of \$500,000 to \$999,999 .....	624	437 777	68 924	16 207	4 364
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	430	636 651	93 464	21 563	4 615
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	91	312 561	39 888	9 051	1 647
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	29	183 323	21 759	4 889	776
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	11	135 580	15 898	3 995	544
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	365	85 604	13 732	3 092	620

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
443130	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Establishments operated for the entire year .....	2 478	2 166 086	310 241	72 955	16 888
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	55	16	6	3
	Establishments with sales of \$25,000 to \$49,999 .....	21	785	201	46	24
	Establishments with sales of \$50,000 to \$99,999 .....	93	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	397	69 864	13 318	3 228	1 073
	Establishments with sales of \$250,000 to \$499,999 .....	777	303 897	52 980	13 075	3 547
	Establishments with sales of \$500,000 to \$999,999 .....	624	437 777	68 924	16 207	4 364
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	420	636 651	93 464	21 563	4 615
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	91	312 561	39 888	9 051	1 647
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	29	183 323	21 759	4 889	776
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	11	135 580	15 898	3 995	544
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	365	85 604	13 732	3 092	620
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>					
	<b>All establishments</b> .....	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Establishments operated for the entire year .....	84 905	222 952 751	25 025 496	5 792 900	1 092 223
	Establishments with sales less than \$10,000 .....	14	101	48	15	14
	Establishments with sales of \$10,000 to \$24,999 .....	197	3 666	1 379	337	230
	Establishments with sales of \$25,000 to \$49,999 .....	690	25 860	7 908	1 780	984
	Establishments with sales of \$50,000 to \$99,999 .....	2 270	171 899	38 858	8 722	3 959
	Establishments with sales of \$100,000 to \$249,999 .....	9 311	1 625 276	296 163	66 659	23 450
	Establishments with sales of \$250,000 to \$499,999 .....	13 530	4 954 774	836 256	188 084	55 011
	Establishments with sales of \$500,000 to \$999,999 .....	17 328	12 485 295	1 935 428	435 025	106 618
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	20 817	32 950 011	4 383 145	990 147	203 659
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	10 493	36 610 870	4 219 263	963 507	168 647
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	5 910	40 692 657	4 358 637	1 009 629	155 590
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3 150	46 732 139	4 763 999	1 129 894	190 440
	Establishments with sales of \$25,000,000 or more .....	1 195	46 700 203	4 184 412	999 101	183 621
	Establishments not operated for the entire year .....	8 212	4 613 350	583 360	105 666	25 689
4441	Building material & supplies dealers					
	<b>All establishments</b> .....	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Establishments operated for the entire year .....	66 469	192 290 711	21 844 973	5 106 220	932 629
	Establishments with sales less than \$10,000 .....	6	45	18	6	6
	Establishments with sales of \$10,000 to \$24,999 .....	133	2 478	982	230	150
	Establishments with sales of \$25,000 to \$49,999 .....	507	19 146	5 937	1 358	718
	Establishments with sales of \$50,000 to \$99,999 .....	1 666	126 070	29 117	6 681	2 827
	Establishments with sales of \$100,000 to \$249,999 .....	6 836	1 194 453	223 502	51 539	16 891
	Establishments with sales of \$250,000 to \$499,999 .....	10 213	3 747 270	651 070	150 745	41 253
	Establishments with sales of \$500,000 to \$999,999 .....	13 562	9 797 329	1 547 307	355 348	82 593
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	16 279	25 640 124	3 515 220	804 035	156 414
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 232	28 826 957	3 483 120	803 229	135 520
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	5 022	34 687 522	3 852 200	896 998	135 797
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	2 847	42 482 011	4 408 113	1 049 470	178 533
	Establishments with sales of \$25,000,000 or more .....	1 166	45 767 306	4 128 387	986 581	181 927
	Establishments not operated for the entire year .....	5 447	3 597 485	468 127	86 201	19 667
44411	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Establishments operated for the entire year .....	3 633	50 308 070	4 827 098	1 185 586	278 332
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	5	151	26	6	5
	Establishments with sales of \$50,000 to \$99,999 .....	28	2 090	437	101	43
	Establishments with sales of \$100,000 to \$249,999 .....	126	21 566	3 833	864	292
	Establishments with sales of \$250,000 to \$499,999 .....	192	72 080	12 015	2 817	753
	Establishments with sales of \$500,000 to \$999,999 .....	301	224 003	33 123	7 478	1 923
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	590	987 460	130 472	29 541	7 346
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	412	1 473 891	179 840	43 497	10 962
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	371	2 713 310	313 571	81 189	20 121
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	803	12 935 857	1 320 988	335 336	88 782
	Establishments with sales of \$25,000,000 or more .....	805	31 877 662	2 832 793	684 757	148 105
	Establishments not operated for the entire year .....	364	1 319 856	169 353	20 057	5 521
444110	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Establishments operated for the entire year .....	3 633	50 308 070	4 827 098	1 185 586	278 332
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	5	151	26	6	5
	Establishments with sales of \$50,000 to \$99,999 .....	28	2 090	437	101	43
	Establishments with sales of \$100,000 to \$249,999 .....	126	21 566	3 833	864	292
	Establishments with sales of \$250,000 to \$499,999 .....	192	72 080	12 015	2 817	753
	Establishments with sales of \$500,000 to \$999,999 .....	301	224 003	33 123	7 478	1 923
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	590	987 460	130 472	29 541	7 346
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	412	1 473 891	179 840	43 497	10 962
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	371	2 713 310	313 571	81 189	20 121
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	803	12 935 857	1 320 988	335 336	88 782
	Establishments with sales of \$25,000,000 or more .....	805	31 877 662	2 832 793	684 757	148 105
	Establishments not operated for the entire year .....	364	1 319 856	169 353	20 057	5 521

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
44412	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Establishments operated for the entire year .....	7 908	7 829 673	993 253	230 743	42 467
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	17	332	95	23	17
	Establishments with sales of \$25,000 to \$49,999 .....	55	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	146	11 110	2 105	477	221
	Establishments with sales of \$100,000 to \$249,999 .....	740	132 286	21 421	4 977	1 651
	Establishments with sales of \$250,000 to \$499,999 .....	1 443	539 702	84 262	19 787	4 775
	Establishments with sales of \$500,000 to \$999,999 .....	2 715	1 980 393	261 520	61 338	12 332
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 390	3 513 988	419 127	98 450	16 731
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	322	1 043 560	134 991	30 377	4 696
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	68	429 504	46 703	10 894	1 463
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	11	148 298	18 922	4 128	436
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	521	113 747	17 883	4 353	1 050
444120	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Establishments operated for the entire year .....	7 908	7 829 673	993 253	230 743	42 467
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	17	332	95	23	17
	Establishments with sales of \$25,000 to \$49,999 .....	55	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	146	11 110	2 105	477	221
	Establishments with sales of \$100,000 to \$249,999 .....	740	132 286	21 421	4 977	1 651
	Establishments with sales of \$250,000 to \$499,999 .....	1 443	539 702	84 262	19 787	4 775
	Establishments with sales of \$500,000 to \$999,999 .....	2 715	1 980 393	261 520	61 338	12 332
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 390	3 513 988	419 127	98 450	16 731
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	322	1 043 560	134 991	30 377	4 696
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	68	429 504	46 703	10 894	1 463
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	11	148 298	18 922	4 128	436
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	521	113 747	17 883	4 353	1 050
44413	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Establishments operated for the entire year .....	14 306	13 225 809	2 043 391	471 683	134 301
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	31	578	236	56	33
	Establishments with sales of \$25,000 to \$49,999 .....	152	5 807	1 703	425	228
	Establishments with sales of \$50,000 to \$99,999 .....	570	42 934	9 303	2 230	1 034
	Establishments with sales of \$100,000 to \$249,999 .....	2 427	424 663	70 519	16 793	6 515
	Establishments with sales of \$250,000 to \$499,999 .....	3 534	1 291 715	210 971	49 233	16 959
	Establishments with sales of \$500,000 to \$999,999 .....	3 726	2 639 569	434 276	101 112	31 011
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 902	4 279 102	671 816	155 294	42 482
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	718	2 390 691	342 980	78 507	20 974
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	187	1 266 848	192 027	43 371	9 613
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	56	759 781	99 407	21 977	4 738
	Establishments with sales of \$25,000,000 or more .....	3	124 121	10 153	2 685	714
	Establishments not operated for the entire year .....	1 442	379 454	51 940	10 815	3 530
444130	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Establishments operated for the entire year .....	14 306	13 225 809	2 043 391	471 683	134 301
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	31	578	236	56	33
	Establishments with sales of \$25,000 to \$49,999 .....	152	5 807	1 703	425	228
	Establishments with sales of \$50,000 to \$99,999 .....	570	42 934	9 303	2 230	1 034
	Establishments with sales of \$100,000 to \$249,999 .....	2 427	424 663	70 519	16 793	6 515
	Establishments with sales of \$250,000 to \$499,999 .....	3 534	1 291 715	210 971	49 233	16 959
	Establishments with sales of \$500,000 to \$999,999 .....	3 726	2 639 569	434 276	101 112	31 011
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 902	4 279 102	671 816	155 294	42 482
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	718	2 390 691	342 980	78 507	20 974
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	187	1 266 848	192 027	43 371	9 613
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	56	759 781	99 407	21 977	4 738
	Establishments with sales of \$25,000,000 or more .....	3	124 121	10 153	2 685	714
	Establishments not operated for the entire year .....	1 442	379 454	51 940	10 815	3 530
44419	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Establishments operated for the entire year .....	40 622	120 927 159	13 981 231	3 218 208	477 529
	Establishments with sales less than \$10,000 .....	6	45	18	6	6
	Establishments with sales of \$10,000 to \$24,999 .....	85	1 568	D	151	100
	Establishments with sales of \$25,000 to \$49,999 .....	295	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	922	69 936	17 272	3 873	1 529
	Establishments with sales of \$100,000 to \$249,999 .....	3 543	615 938	127 729	28 905	8 433
	Establishments with sales of \$250,000 to \$499,999 .....	5 044	1 843 773	343 822	78 908	18 766
	Establishments with sales of \$500,000 to \$999,999 .....	6 820	4 953 364	818 388	185 420	37 327
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	10 397	16 859 574	2 293 805	520 750	89 855
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6 780	23 918 815	2 825 309	650 848	98 888
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	4 396	30 277 860	3 299 899	761 544	104 600
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1 977	28 638 075	2 968 796	688 029	84 577
	Establishments with sales of \$25,000,000 or more .....	357	D	D	D	k
	Establishments not operated for the entire year .....	3 120	1 784 428	228 951	50 976	9 566

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
444190	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Establishments operated for the entire year .....	40 622	120 927 159	13 981 231	3 218 208	477 529
	Establishments with sales less than \$10,000 .....	6	45	18	6	6
	Establishments with sales of \$10,000 to \$24,999 .....	85	1 568	651	151	100
	Establishments with sales of \$25,000 to \$49,999 .....	295	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	922	69 936	17 272	3 873	1 529
	Establishments with sales of \$100,000 to \$249,999 .....	3 543	615 938	127 729	28 905	8 433
	Establishments with sales of \$250,000 to \$499,999 .....	5 044	1 843 773	343 822	78 908	18 766
	Establishments with sales of \$500,000 to \$999,999 .....	6 820	4 953 364	818 388	185 420	37 327
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	10 397	16 859 574	2 293 805	520 750	89 855
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6 780	23 918 815	2 825 309	650 848	98 888
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	4 396	30 277 860	3 299 899	761 544	104 600
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1 977	28 638 075	2 968 796	688 029	84 577
	Establishments with sales of \$25,000,000 or more .....	357	D	D	D	k
	Establishments not operated for the entire year .....	3 120	1 784 428	228 951	50 976	9 566
4441901	Retail lumber yards					
	<b>All establishments</b> .....	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Establishments operated for the entire year .....	10 380	41 346 720	4 394 572	991 859	168 446
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	31	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	122	9 336	2 020	452	179
	Establishments with sales of \$100,000 to \$249,999 .....	476	83 418	14 273	3 228	1 046
	Establishments with sales of \$250,000 to \$499,999 .....	828	310 925	48 150	11 016	2 893
	Establishments with sales of \$500,000 to \$999,999 .....	1 359	1 001 760	135 240	31 371	7 124
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 743	4 579 685	553 015	126 009	25 867
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 397	8 514 622	919 330	210 121	38 278
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 564	10 891 883	1 136 128	257 826	42 871
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	708	10 298 525	1 061 573	239 099	35 042
	Establishments with sales of \$25,000,000 or more .....	151	5 655 385	524 487	112 662	15 109
	Establishments not operated for the entire year .....	666	499 296	56 935	14 650	3 110
4441902	All other building material dealers					
	<b>All establishments</b> .....	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Establishments operated for the entire year .....	30 242	79 580 439	9 586 659	2 226 349	309 083
	Establishments with sales less than \$10,000 .....	6	45	18	6	6
	Establishments with sales of \$10,000 to \$24,999 .....	84	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	264	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	800	60 600	15 252	3 421	1 350
	Establishments with sales of \$100,000 to \$249,999 .....	3 067	532 520	113 456	25 677	7 387
	Establishments with sales of \$250,000 to \$499,999 .....	4 216	1 532 848	295 672	67 892	15 873
	Establishments with sales of \$500,000 to \$999,999 .....	5 461	3 951 604	683 148	154 049	30 203
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7 654	12 279 889	1 740 790	394 741	63 988
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	4 383	15 404 193	1 905 979	440 727	60 610
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 832	19 385 977	2 163 771	503 718	61 729
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1 269	18 339 550	1 907 223	448 930	49 535
	Establishments with sales of \$25,000,000 or more .....	206	D	D	D	j
	Establishments not operated for the entire year .....	2 454	1 285 132	172 016	36 326	6 456
4442	Lawn & garden equipment & supplies stores					
	<b>All establishments</b> .....	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Establishments operated for the entire year .....	18 436	30 662 040	3 180 523	686 680	159 594
	Establishments with sales less than \$10,000 .....	8	56	30	9	8
	Establishments with sales of \$10,000 to \$24,999 .....	64	1 188	397	107	80
	Establishments with sales of \$25,000 to \$49,999 .....	183	6 714	1 971	422	266
	Establishments with sales of \$50,000 to \$99,999 .....	604	45 829	9 741	2 041	1 132
	Establishments with sales of \$100,000 to \$249,999 .....	2 475	430 823	72 661	15 120	6 559
	Establishments with sales of \$250,000 to \$499,999 .....	3 317	1 207 504	185 186	37 339	13 758
	Establishments with sales of \$500,000 to \$999,999 .....	3 766	2 687 966	388 121	79 677	24 025
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 538	7 309 887	867 925	186 112	47 245
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 261	7 783 913	736 143	160 278	33 127
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	888	6 005 135	506 437	112 631	19 793
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	303	4 250 128	355 886	80 424	11 907
	Establishments with sales of \$25,000,000 or more .....	29	932 897	56 025	12 520	1 694
	Establishments not operated for the entire year .....	2 765	1 015 865	115 233	19 465	6 022
44421	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Establishments operated for the entire year .....	4 175	3 912 094	518 127	114 994	25 692
	Establishments with sales less than \$10,000 .....	3	20	11	3	3
	Establishments with sales of \$10,000 to \$24,999 .....	12	215	74	20	15
	Establishments with sales of \$25,000 to \$49,999 .....	46	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	152	11 563	2 328	483	250
	Establishments with sales of \$100,000 to \$249,999 .....	834	146 516	23 826	5 165	1 904
	Establishments with sales of \$250,000 to \$499,999 .....	1 023	370 089	55 445	11 896	3 659
	Establishments with sales of \$500,000 to \$999,999 .....	994	701 329	103 264	22 127	5 884
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	830	1 254 100	167 453	37 621	8 067
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	192	641 885	76 973	17 385	3 058
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	66	435 393	46 751	10 509	1 598
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	297 797	36 702	8 434	1 057
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	594	157 099	17 328	2 549	787

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
444210	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Establishments operated for the entire year .....	4 175	3 912 094	518 127	114 994	25 692
	Establishments with sales less than \$10,000 .....	3	20	11	3	3
	Establishments with sales of \$10,000 to \$24,999 .....	12	215	74	20	15
	Establishments with sales of \$25,000 to \$49,999 .....	46	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	152	11 563	2 328	483	250
	Establishments with sales of \$100,000 to \$249,999 .....	834	146 516	23 826	5 165	1 904
	Establishments with sales of \$250,000 to \$499,999 .....	1 023	370 089	55 445	11 896	3 659
	Establishments with sales of \$500,000 to \$999,999 .....	994	701 329	103 264	22 127	5 884
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	830	1 254 100	167 453	37 621	8 067
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	192	641 885	76 973	17 385	3 058
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	66	435 393	46 751	10 509	1 598
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	297 797	36 702	8 434	1 057
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	594	157 099	17 328	2 549	787
44422	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Establishments operated for the entire year .....	14 261	26 749 946	2 662 396	571 686	133 902
	Establishments with sales less than \$10,000 .....	5	36	19	6	5
	Establishments with sales of \$10,000 to \$24,999 .....	52	973	323	87	65
	Establishments with sales of \$25,000 to \$49,999 .....	137	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	452	34 266	7 413	1 558	882
	Establishments with sales of \$100,000 to \$249,999 .....	1 641	284 307	48 835	9 955	4 655
	Establishments with sales of \$250,000 to \$499,999 .....	2 294	837 415	129 741	25 443	10 099
	Establishments with sales of \$500,000 to \$999,999 .....	2 772	1 986 637	284 857	57 550	18 141
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 708	6 055 787	700 472	148 491	39 178
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 069	7 142 028	659 170	142 893	30 069
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	822	5 569 742	459 686	102 122	18 195
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	282	3 952 331	319 184	71 990	10 850
	Establishments with sales of \$25,000,000 or more .....	27	D	D	D	g
	Establishments not operated for the entire year .....	2 171	858 766	97 905	16 916	5 235
444220	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Establishments operated for the entire year .....	14 261	26 749 946	2 662 396	571 686	133 902
	Establishments with sales less than \$10,000 .....	5	36	19	6	5
	Establishments with sales of \$10,000 to \$24,999 .....	52	973	323	87	65
	Establishments with sales of \$25,000 to \$49,999 .....	137	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	452	34 266	7 413	1 558	882
	Establishments with sales of \$100,000 to \$249,999 .....	1 641	284 307	48 835	9 955	4 655
	Establishments with sales of \$250,000 to \$499,999 .....	2 294	837 415	129 741	25 443	10 099
	Establishments with sales of \$500,000 to \$999,999 .....	2 772	1 986 637	284 857	57 550	18 141
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 708	6 055 787	700 472	148 491	39 178
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 069	7 142 028	659 170	142 893	30 069
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	822	5 569 742	459 686	102 122	18 195
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	282	3 952 331	319 184	71 990	10 850
	Establishments with sales of \$25,000,000 or more .....	27	D	D	D	g
	Establishments not operated for the entire year .....	2 171	858 766	97 905	16 916	5 235
<b>445</b>	<b>Food &amp; beverage stores</b>					
	<b>All establishments</b> .....	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Establishments operated for the entire year .....	123 846	388 684 496	39 218 456	9 362 085	2 793 952
	Establishments with sales less than \$10,000 .....	23	167	105	31	34
	Establishments with sales of \$10,000 to \$24,999 .....	216	3 975	1 430	377	296
	Establishments with sales of \$25,000 to \$49,999 .....	1 116	42 828	10 231	2 476	1 751
	Establishments with sales of \$50,000 to \$99,999 .....	4 107	314 748	54 870	12 978	7 914
	Establishments with sales of \$100,000 to \$249,999 .....	18 509	3 261 111	426 366	100 606	50 025
	Establishments with sales of \$250,000 to \$499,999 .....	26 079	9 484 472	999 621	233 442	101 734
	Establishments with sales of \$500,000 to \$999,999 .....	25 922	18 367 373	1 801 998	426 733	163 440
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	18 632	26 398 690	2 714 228	636 164	222 856
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 322	29 667 784	2 865 998	679 295	226 985
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	8 276	59 784 405	6 090 668	1 461 898	451 161
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	10 305	162 098 381	16 796 397	3 995 326	1 096 691
	Establishments with sales of \$25,000,000 or more .....	2 339	77 260 562	7 456 544	1 812 759	471 065
	Establishments not operated for the entire year .....	24 682	13 080 003	1 362 639	284 306	99 122
4451	Grocery stores					
	<b>All establishments</b> .....	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Establishments operated for the entire year .....	81 339	357 189 535	36 242 922	8 668 344	2 559 863
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	50	943	309	86	60
	Establishments with sales of \$25,000 to \$49,999 .....	520	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 997	154 641	23 275	5 485	3 219
	Establishments with sales of \$100,000 to \$249,999 .....	10 002	1 764 086	203 570	47 977	23 619
	Establishments with sales of \$250,000 to \$499,999 .....	14 196	5 159 860	518 685	120 901	54 405
	Establishments with sales of \$500,000 to \$999,999 .....	14 954	10 665 010	1 061 257	252 654	102 678
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	12 069	18 613 367	1 866 391	439 008	165 029
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	7 052	25 477 120	2 516 788	598 599	206 230
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	7 958	57 666 084	5 926 966	1 423 669	442 254
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	10 211	160 783 953	16 680 561	3 969 854	1 091 202
	Establishments with sales of \$25,000,000 or more .....	2 328	76 884 452	7 441 195	1 809 163	470 511
	Establishments not operated for the entire year .....	15 203	11 060 936	1 183 244	247 652	83 745

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44511	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Establishments operated for the entire year .....	58 949	341 494 198	34 735 247	8 307 286	2 414 214
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	382	118	29	21
	Establishments with sales of \$25,000 to \$49,999 .....	358	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	1 312	101 954	14 658	3 455	2 024
	Establishments with sales of \$100,000 to \$249,999 .....	6 389	1 117 962	129 809	30 426	14 538
	Establishments with sales of \$250,000 to \$499,999 .....	8 157	2 937 012	296 384	68 714	30 242
	Establishments with sales of \$500,000 to \$999,999 .....	7 658	5 423 126	541 805	125 540	51 715
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7 906	12 710 906	1 307 048	305 692	114 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6 717	24 422 510	2 430 059	578 694	199 006
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	7 907	57 328 750	5 906 485	1 418 834	440 717
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	10 196	160 578 889	16 665 560	3 966 205	1 090 180
	Establishments with sales of \$25,000,000 or more .....	2 327	D	D	D	m
	Establishments not operated for the entire year .....	10 512	9 908 507	1 092 558	229 532	75 507
445110	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Establishments operated for the entire year .....	58 949	341 494 198	34 735 247	8 307 286	2 414 214
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	382	118	29	21
	Establishments with sales of \$25,000 to \$49,999 .....	358	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	1 312	101 954	14 658	3 455	2 024
	Establishments with sales of \$100,000 to \$249,999 .....	6 389	1 117 962	129 809	30 426	14 538
	Establishments with sales of \$250,000 to \$499,999 .....	8 157	2 937 012	296 384	68 714	30 242
	Establishments with sales of \$500,000 to \$999,999 .....	7 658	5 423 126	541 805	125 540	51 715
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7 906	12 710 906	1 307 048	305 692	114 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6 717	24 422 510	2 430 059	578 694	199 006
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	7 907	57 328 750	5 906 485	1 418 834	440 717
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	10 196	160 578 889	16 665 560	3 966 205	1 090 180
	Establishments with sales of \$25,000,000 or more .....	2 327	D	D	D	m
	Establishments not operated for the entire year .....	10 512	9 908 507	1 092 558	229 532	75 507
44512	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Establishments operated for the entire year .....	22 390	15 695 337	1 507 675	361 058	145 649
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	29	561	191	57	39
	Establishments with sales of \$25,000 to \$49,999 .....	162	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	685	52 687	8 617	2 030	1 195
	Establishments with sales of \$100,000 to \$249,999 .....	3 613	646 124	73 761	17 551	9 081
	Establishments with sales of \$250,000 to \$499,999 .....	6 039	2 222 848	222 301	52 187	24 163
	Establishments with sales of \$500,000 to \$999,999 .....	7 296	5 241 884	519 452	127 114	50 963
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 163	5 902 461	559 343	133 316	50 157
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	335	1 054 610	86 729	19 905	7 224
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	51	337 334	20 481	4 835	1 537
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	15	205 064	15 001	3 649	1 022
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	4 691	1 152 429	90 686	18 120	8 238
445120	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Establishments operated for the entire year .....	22 390	15 695 337	1 507 675	361 058	145 649
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	29	561	191	57	39
	Establishments with sales of \$25,000 to \$49,999 .....	162	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	685	52 687	8 617	2 030	1 195
	Establishments with sales of \$100,000 to \$249,999 .....	3 613	646 124	73 761	17 551	9 081
	Establishments with sales of \$250,000 to \$499,999 .....	6 039	2 222 848	222 301	52 187	24 163
	Establishments with sales of \$500,000 to \$999,999 .....	7 296	5 241 884	519 452	127 114	50 963
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 163	5 902 461	559 343	133 316	50 157
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	335	1 054 610	86 729	19 905	7 224
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	51	337 334	20 481	4 835	1 537
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	15	205 064	15 001	3 649	1 022
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	4 691	1 152 429	90 686	18 120	8 238
4452	Specialty food stores					
	<b>All establishments</b> .....	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Establishments operated for the entire year .....	16 992	9 922 159	1 343 752	312 336	109 236
	Establishments with sales less than \$10,000 .....	14	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	115	2 134	836	213	172
	Establishments with sales of \$25,000 to \$49,999 .....	358	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 284	98 308	20 538	4 892	3 090
	Establishments with sales of \$100,000 to \$249,999 .....	4 871	846 415	146 726	34 611	17 576
	Establishments with sales of \$250,000 to \$499,999 .....	4 921	1 747 428	264 592	61 546	25 962
	Establishments with sales of \$500,000 to \$999,999 .....	3 232	2 244 427	309 791	73 011	24 763
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 698	2 529 887	317 777	73 272	21 365
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	371	1 257 047	149 755	34 200	8 940
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	90	637 246	72 175	16 697	4 060
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	30	421 134	53 141	11 872	2 399
	Establishments with sales of \$25,000,000 or more .....	4	124 360	4 583	1 099	202
	Establishments not operated for the entire year .....	5 381	907 749	111 890	23 208	9 595

**Table 4. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44521	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Establishments operated for the entire year .....	5 771	4 065 328	511 723	120 876	36 785
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	16	296	158	44	22
	Establishments with sales of \$25,000 to \$49,999 .....	72	2 674	773	180	124
	Establishments with sales of \$50,000 to \$99,999 .....	264	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	1 279	225 693	35 568	8 660	3 703
	Establishments with sales of \$250,000 to \$499,999 .....	1 647	591 807	79 339	18 954	7 075
	Establishments with sales of \$500,000 to \$999,999 .....	1 428	997 493	131 367	31 704	9 498
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	860	1 265 834	154 547	36 303	9 770
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	162	560 556	63 886	14 516	3 822
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	30	201 576	17 982	4 219	1 066
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	163 489	21 786	4 768	1 056
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	1 443	281 693	32 691	8 281	3 081
445210	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Establishments operated for the entire year .....	5 771	4 065 328	511 723	120 876	36 785
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	16	296	158	44	22
	Establishments with sales of \$25,000 to \$49,999 .....	72	2 674	773	180	124
	Establishments with sales of \$50,000 to \$99,999 .....	264	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	1 279	225 693	35 568	8 660	3 703
	Establishments with sales of \$250,000 to \$499,999 .....	1 647	591 807	79 339	18 954	7 075
	Establishments with sales of \$500,000 to \$999,999 .....	1 428	997 493	131 367	31 704	9 498
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	860	1 265 834	154 547	36 303	9 770
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	162	560 556	63 886	14 516	3 822
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	30	201 576	17 982	4 219	1 066
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	163 489	21 786	4 768	1 056
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	1 443	281 693	32 691	8 281	3 081
44522	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Establishments operated for the entire year .....	1 351	954 101	94 597	21 821	6 789
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	5	77	49	13	6
	Establishments with sales of \$25,000 to \$49,999 .....	22	825	257	57	37
	Establishments with sales of \$50,000 to \$99,999 .....	80	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	331	56 431	6 979	1 643	728
	Establishments with sales of \$250,000 to \$499,999 .....	384	138 273	16 140	3 752	1 381
	Establishments with sales of \$500,000 to \$999,999 .....	310	215 450	23 764	5 564	1 866
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	160	237 820	24 391	5 604	1 499
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	49	162 900	16 168	3 606	889
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	5	29 679	2 646	656	104
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3	45 653	2 511	571	99
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	b
	Establishments not operated for the entire year .....	283	83 452	7 336	934	331
445220	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Establishments operated for the entire year .....	1 351	954 101	94 597	21 821	6 789
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	5	77	49	13	6
	Establishments with sales of \$25,000 to \$49,999 .....	22	825	257	57	37
	Establishments with sales of \$50,000 to \$99,999 .....	80	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	331	56 431	6 979	1 643	728
	Establishments with sales of \$250,000 to \$499,999 .....	384	138 273	16 140	3 752	1 381
	Establishments with sales of \$500,000 to \$999,999 .....	310	215 450	23 764	5 564	1 866
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	160	237 820	24 391	5 604	1 499
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	49	162 900	16 168	3 606	889
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	5	29 679	2 646	656	104
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3	45 653	2 511	571	99
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	b
	Establishments not operated for the entire year .....	283	83 452	7 336	934	331
44523	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Establishments operated for the entire year .....	2 167	1 845 858	210 219	45 980	15 781
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	19	357	144	32	20
	Establishments with sales of \$25,000 to \$49,999 .....	36	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	106	7 915	1 380	314	190
	Establishments with sales of \$100,000 to \$249,999 .....	484	85 615	10 251	2 339	1 113
	Establishments with sales of \$250,000 to \$499,999 .....	607	216 524	23 936	5 104	2 212
	Establishments with sales of \$500,000 to \$999,999 .....	445	312 920	33 421	7 330	2 809
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	329	522 790	57 461	12 408	4 340
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	92	308 279	34 766	7 563	2 393
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	40	279 957	32 442	7 292	1 993
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	110 150	16 024	3 516	658
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 012	260 970	26 748	3 578	1 470

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
445230	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Establishments operated for the entire year .....	2 167	1 845 858	210 219	45 980	15 781
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	19	357	144	32	20
	Establishments with sales of \$25,000 to \$49,999 .....	36	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	106	7 915	1 380	314	190
	Establishments with sales of \$100,000 to \$249,999 .....	484	85 615	10 251	2 339	1 113
	Establishments with sales of \$250,000 to \$499,999 .....	607	216 524	23 936	5 104	2 212
	Establishments with sales of \$500,000 to \$999,999 .....	445	312 920	33 421	7 330	2 809
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	329	522 790	57 461	12 408	4 340
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	92	308 279	34 766	7 563	2 393
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	40	279 957	32 442	7 292	1 993
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	110 150	16 024	3 516	658
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 012	260 970	26 748	3 578	1 470
44529	Other specialty food stores					
	<b>All establishments</b> .....	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Establishments operated for the entire year .....	7 703	3 056 872	527 213	123 659	49 881
	Establishments with sales less than \$10,000 .....	13	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	75	1 404	485	124	124
	Establishments with sales of \$25,000 to \$49,999 .....	228	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	834	D	D	D	g
	Establishments with sales of \$100,000 to \$249,999 .....	2 777	478 676	93 928	21 969	12 032
	Establishments with sales of \$250,000 to \$499,999 .....	2 283	800 824	145 177	33 736	15 294
	Establishments with sales of \$500,000 to \$999,999 .....	1 049	718 564	121 239	28 413	10 590
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	349	503 443	81 378	18 957	5 756
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	68	225 312	34 935	8 515	1 836
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	19	126 034	19 105	4 530	897
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	7	101 842	12 820	3 017	586
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	2 643	281 634	45 115	10 415	4 713
445291	Baked goods stores					
	<b>All establishments</b> .....	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Establishments operated for the entire year .....	2 239	830 035	177 782	42 590	13 421
	Establishments with sales less than \$10,000 .....	3	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	378	118	29	32
	Establishments with sales of \$25,000 to \$49,999 .....	58	2 242	623	174	115
	Establishments with sales of \$50,000 to \$99,999 .....	234	18 526	4 748	1 148	608
	Establishments with sales of \$100,000 to \$249,999 .....	861	149 076	32 550	7 637	3 197
	Establishments with sales of \$250,000 to \$499,999 .....	713	248 414	52 236	12 099	4 103
	Establishments with sales of \$500,000 to \$999,999 .....	246	165 836	37 097	8 664	2 798
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	76	113 599	23 452	5 553	1 569
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	18	63 465	14 956	4 366	572
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	7	D	D	D	e
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	2	D	D	D	b
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	551	60 275	13 254	3 166	1 389
445292	Confectionery & nut stores					
	<b>All establishments</b> .....	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Establishments operated for the entire year .....	3 049	1 157 879	178 436	41 739	20 442
	Establishments with sales less than \$10,000 .....	6	43	21	5	7
	Establishments with sales of \$10,000 to \$24,999 .....	28	503	217	61	60
	Establishments with sales of \$25,000 to \$49,999 .....	71	2 774	689	163	162
	Establishments with sales of \$50,000 to \$99,999 .....	309	23 520	4 954	1 169	882
	Establishments with sales of \$100,000 to \$249,999 .....	1 086	185 767	36 778	8 829	5 299
	Establishments with sales of \$250,000 to \$499,999 .....	916	320 240	53 631	12 673	6 846
	Establishments with sales of \$500,000 to \$999,999 .....	463	317 814	44 780	10 751	4 445
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	142	199 946	26 712	5 868	2 043
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	25	80 860	8 588	1 772	579
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2	D	D	D	b
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	b
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	635	70 063	12 350	1 936	1 136
445299	All other specialty food stores					
	<b>All establishments</b> .....	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Establishments operated for the entire year .....	2 415	1 068 958	170 995	39 330	16 018
	Establishments with sales less than \$10,000 .....	4	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	26	523	150	34	32
	Establishments with sales of \$25,000 to \$49,999 .....	99	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	291	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	830	143 833	24 600	5 503	3 536
	Establishments with sales of \$250,000 to \$499,999 .....	654	232 170	39 310	8 964	4 345
	Establishments with sales of \$500,000 to \$999,999 .....	340	234 914	39 362	8 998	3 347
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	131	189 898	31 214	7 536	2 144
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	25	80 987	11 391	2 377	685
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	10	D	D	D	f
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	4	D	D	D	e
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	1 457	151 296	19 511	5 313	2 188



**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
4453	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with sales less than \$10,000 .....	7	51	32	10	8
	Establishments with sales of \$10,000 to \$24,999 .....	51	898	285	78	64
	Establishments with sales of \$25,000 to \$49,999 .....	238	9 152	2 541	626	414
	Establishments with sales of \$50,000 to \$99,999 .....	826	61 799	11 057	2 601	1 605
	Establishments with sales of \$100,000 to \$249,999 .....	3 636	650 610	76 070	18 018	8 830
	Establishments with sales of \$250,000 to \$499,999 .....	6 962	2 577 184	216 344	50 995	21 367
	Establishments with sales of \$500,000 to \$999,999 .....	7 736	5 457 936	430 950	101 068	35 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 865	7 255 436	530 060	123 884	36 462
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	899	2 933 617	199 455	46 496	11 815
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	224	1 481 075	91 527	21 532	4 847
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	64	893 294	62 695	13 600	3 090
	Establishments with sales of \$25,000,000 or more .....	7	251 750	10 766	2 497	352
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
44531	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with sales less than \$10,000 .....	7	51	32	10	8
	Establishments with sales of \$10,000 to \$24,999 .....	51	898	285	78	64
	Establishments with sales of \$25,000 to \$49,999 .....	238	9 152	2 541	626	414
	Establishments with sales of \$50,000 to \$99,999 .....	826	61 799	11 057	2 601	1 605
	Establishments with sales of \$100,000 to \$249,999 .....	3 636	650 610	76 070	18 018	8 830
	Establishments with sales of \$250,000 to \$499,999 .....	6 962	2 577 184	216 344	50 995	21 367
	Establishments with sales of \$500,000 to \$999,999 .....	7 736	5 457 936	430 950	101 068	35 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 865	7 255 436	530 060	123 884	36 462
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	899	2 933 617	199 455	46 496	11 815
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	224	1 481 075	91 527	21 532	4 847
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	64	893 294	62 695	13 600	3 090
	Establishments with sales of \$25,000,000 or more .....	7	251 750	10 766	2 497	352
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
445310	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with sales less than \$10,000 .....	7	51	32	10	8
	Establishments with sales of \$10,000 to \$24,999 .....	51	898	285	78	64
	Establishments with sales of \$25,000 to \$49,999 .....	238	9 152	2 541	626	414
	Establishments with sales of \$50,000 to \$99,999 .....	826	61 799	11 057	2 601	1 605
	Establishments with sales of \$100,000 to \$249,999 .....	3 636	650 610	76 070	18 018	8 830
	Establishments with sales of \$250,000 to \$499,999 .....	6 962	2 577 184	216 344	50 995	21 367
	Establishments with sales of \$500,000 to \$999,999 .....	7 736	5 457 936	430 950	101 068	35 999
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 865	7 255 436	530 060	123 884	36 462
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	899	2 933 617	199 455	46 496	11 815
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	224	1 481 075	91 527	21 532	4 847
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	64	893 294	62 695	13 600	3 090
	Establishments with sales of \$25,000,000 or more .....	7	251 750	10 766	2 497	352
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
<b>446</b>	<b>Health &amp; personal care stores</b>					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Establishments operated for the entire year .....	74 257	113 683 439	14 585 632	3 382 176	868 724
	Establishments with sales less than \$10,000 .....	45	342	158	54	46
	Establishments with sales of \$10,000 to \$24,999 .....	275	4 860	1 660	483	408
	Establishments with sales of \$25,000 to \$49,999 .....	811	30 621	8 495	2 169	1 363
	Establishments with sales of \$50,000 to \$99,999 .....	2 723	206 394	50 752	12 357	5 223
	Establishments with sales of \$100,000 to \$249,999 .....	11 052	1 936 036	402 354	94 516	31 052
	Establishments with sales of \$250,000 to \$499,999 .....	14 077	5 086 958	919 486	217 075	60 123
	Establishments with sales of \$500,000 to \$999,999 .....	13 770	9 859 662	1 532 465	358 923	86 296
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	17 638	28 609 522	3 971 766	897 864	214 628
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	9 350	32 375 007	3 902 967	885 593	239 690
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 807	25 648 860	2 737 141	658 241	174 514
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	675	8 714 084	912 249	219 041	50 418
	Establishments with sales of \$25,000,000 or more .....	34	1 211 093	146 139	35 860	4 963
	Establishments not operated for the entire year .....	8 684	4 017 424	605 003	126 846	34 970
4461	Health & personal care stores					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Establishments operated for the entire year .....	74 257	113 683 439	14 585 632	3 382 176	868 724
	Establishments with sales less than \$10,000 .....	45	342	158	54	46
	Establishments with sales of \$10,000 to \$24,999 .....	275	4 860	1 660	483	408
	Establishments with sales of \$25,000 to \$49,999 .....	811	30 621	8 495	2 169	1 363
	Establishments with sales of \$50,000 to \$99,999 .....	2 723	206 394	50 752	12 357	5 223
	Establishments with sales of \$100,000 to \$249,999 .....	11 052	1 936 036	402 354	94 516	31 052
	Establishments with sales of \$250,000 to \$499,999 .....	14 077	5 086 958	919 486	217 075	60 123
	Establishments with sales of \$500,000 to \$999,999 .....	13 770	9 859 662	1 532 465	358 923	86 296
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	17 638	28 609 522	3 971 766	897 864	214 628
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	9 350	32 375 007	3 902 967	885 593	239 690
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 807	25 648 860	2 737 141	658 241	174 514
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	675	8 714 084	912 249	219 041	50 418
	Establishments with sales of \$25,000,000 or more .....	34	1 211 093	146 139	35 860	4 963
	Establishments not operated for the entire year .....	8 684	4 017 424	605 003	126 846	34 970

**Table 4. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
44611	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Establishments operated for the entire year .....	39 595	95 482 395	11 147 181	2 574 289	676 874
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	19	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	132	4 894	1 060	259	150
	Establishments with sales of \$50,000 to \$99,999 .....	365	27 369	5 515	1 341	591
	Establishments with sales of \$100,000 to \$249,999 .....	1 275	225 453	40 735	9 510	3 161
	Establishments with sales of \$250,000 to \$499,999 .....	3 133	1 191 549	175 795	41 397	11 808
	Establishments with sales of \$500,000 to \$999,999 .....	7 020	5 272 160	681 844	160 852	41 610
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 418	23 844 312	3 078 783	687 546	171 697
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 870	30 813 077	3 614 324	816 636	226 884
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 692	24 842 272	2 598 871	625 956	169 132
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	640	8 240 675	825 892	199 882	47 560
	Establishments with sales of \$25,000,000 or more .....	29	1 020 269	124 194	30 863	4 249
	Establishments not operated for the entire year .....	4 020	3 148 462	440 335	97 178	26 878
446110	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Establishments operated for the entire year .....	39 595	95 482 395	11 147 181	2 574 289	676 874
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	19	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	132	4 894	1 060	259	150
	Establishments with sales of \$50,000 to \$99,999 .....	365	27 369	5 515	1 341	591
	Establishments with sales of \$100,000 to \$249,999 .....	1 275	225 453	40 735	9 510	3 161
	Establishments with sales of \$250,000 to \$499,999 .....	3 133	1 191 549	175 795	41 397	11 808
	Establishments with sales of \$500,000 to \$999,999 .....	7 020	5 272 160	681 844	160 852	41 610
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 418	23 844 312	3 078 783	687 546	171 697
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 870	30 813 077	3 614 324	816 636	226 884
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 692	24 842 272	2 598 871	625 956	169 132
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	640	8 240 675	825 892	199 882	47 560
	Establishments with sales of \$25,000,000 or more .....	29	1 020 269	124 194	30 863	4 249
	Establishments not operated for the entire year .....	4 020	3 148 462	440 335	97 178	26 878
4461101	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Establishments operated for the entire year .....	37 959	93 917 392	10 953 890	2 529 184	661 566
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	10	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	103	3 798	773	196	112
	Establishments with sales of \$50,000 to \$99,999 .....	268	20 074	3 686	917	400
	Establishments with sales of \$100,000 to \$249,999 .....	962	171 806	29 955	7 007	2 268
	Establishments with sales of \$250,000 to \$499,999 .....	2 720	1 042 271	149 288	35 321	9 985
	Establishments with sales of \$500,000 to \$999,999 .....	6 675	5 026 758	643 203	151 836	39 106
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 123	23 392 499	3 023 084	674 746	166 638
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	8 777	30 482 884	3 582 430	808 874	223 993
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3 655	24 597 578	2 582 062	622 059	167 785
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	636	D	D	D	k
	Establishments with sales of \$25,000,000 or more .....	28	D	D	D	h
	Establishments not operated for the entire year .....	3 784	3 072 440	426 741	93 703	25 764
4461102	Proprietary stores					
	<b>All establishments</b> .....	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Establishments operated for the entire year .....	1 636	1 565 003	193 291	45 105	15 308
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	9	157	55	16	10
	Establishments with sales of \$25,000 to \$49,999 .....	29	1 096	287	63	38
	Establishments with sales of \$50,000 to \$99,999 .....	97	7 295	1 829	424	191
	Establishments with sales of \$100,000 to \$249,999 .....	313	53 647	10 780	2 503	893
	Establishments with sales of \$250,000 to \$499,999 .....	413	149 278	26 507	6 076	1 823
	Establishments with sales of \$500,000 to \$999,999 .....	345	245 402	38 641	9 016	2 504
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	295	451 813	55 699	12 800	5 059
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	93	330 193	31 894	7 762	2 891
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	37	244 694	16 809	3 897	1 347
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	4	D	D	D	e
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	236	76 022	13 594	3 475	1 114
44612	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Establishments operated for the entire year .....	7 812	4 235 673	577 272	139 286	44 799
	Establishments with sales less than \$10,000 .....	12	83	54	13	13
	Establishments with sales of \$10,000 to \$24,999 .....	60	1 002	348	91	79
	Establishments with sales of \$25,000 to \$49,999 .....	170	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	537	40 429	7 733	1 883	1 078
	Establishments with sales of \$100,000 to \$249,999 .....	1 656	289 607	53 390	12 777	5 486
	Establishments with sales of \$250,000 to \$499,999 .....	2 655	973 480	151 660	37 468	13 215
	Establishments with sales of \$500,000 to \$999,999 .....	1 779	1 207 568	154 119	37 635	11 556
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	856	1 259 921	140 098	33 574	10 067
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	68	217 945	27 794	6 554	1 822
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	78 601	10 782	2 758	446
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	73 453	14 063	2 616	220
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	1 202	183 325	26 323	4 539	1 728

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446120	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Establishments operated for the entire year .....	7 812	4 235 673	577 272	139 286	44 799
	Establishments with sales less than \$10,000 .....	12	83	54	13	13
	Establishments with sales of \$10,000 to \$24,999 .....	60	1 002	348	91	79
	Establishments with sales of \$25,000 to \$49,999 .....	170	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	537	40 429	7 733	1 883	1 078
	Establishments with sales of \$100,000 to \$249,999 .....	1 656	289 607	53 390	12 777	5 486
	Establishments with sales of \$250,000 to \$499,999 .....	2 655	973 480	151 660	37 468	13 215
	Establishments with sales of \$500,000 to \$999,999 .....	1 779	1 207 568	154 119	37 635	11 556
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	856	1 259 921	140 098	33 574	10 067
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	68	217 945	27 794	6 554	1 822
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	78 601	10 782	2 758	446
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	73 453	14 063	2 616	220
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	1 202	183 325	26 323	4 539	1 728
44613	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Establishments operated for the entire year .....	13 837	6 167 830	1 337 418	321 027	70 642
	Establishments with sales less than \$10,000 .....	13	112	32	18	13
	Establishments with sales of \$10,000 to \$24,999 .....	87	1 599	479	166	100
	Establishments with sales of \$25,000 to \$49,999 .....	189	7 278	2 428	656	262
	Establishments with sales of \$50,000 to \$99,999 .....	952	72 955	21 649	5 200	1 806
	Establishments with sales of \$100,000 to \$249,999 .....	4 695	810 417	184 474	43 560	12 846
	Establishments with sales of \$250,000 to \$499,999 .....	4 328	1 520 452	334 566	79 162	18 504
	Establishments with sales of \$500,000 to \$999,999 .....	2 330	1 581 678	341 898	79 647	16 079
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 095	1 627 160	350 379	85 803	16 141
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	131	401 544	74 615	19 921	3 542
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	73 257	10 042	2 250	407
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	6	71 378	16 856	4 644	942
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 355	264 248	63 821	10 138	2 407
446130	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Establishments operated for the entire year .....	13 837	6 167 830	1 337 418	321 027	70 642
	Establishments with sales less than \$10,000 .....	13	112	32	18	13
	Establishments with sales of \$10,000 to \$24,999 .....	87	1 599	479	166	100
	Establishments with sales of \$25,000 to \$49,999 .....	189	7 278	2 428	656	262
	Establishments with sales of \$50,000 to \$99,999 .....	952	72 955	21 649	5 200	1 806
	Establishments with sales of \$100,000 to \$249,999 .....	4 695	810 417	184 474	43 560	12 846
	Establishments with sales of \$250,000 to \$499,999 .....	4 328	1 520 452	334 566	79 162	18 504
	Establishments with sales of \$500,000 to \$999,999 .....	2 330	1 581 678	341 898	79 647	16 079
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 095	1 627 160	350 379	85 803	16 141
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	131	401 544	74 615	19 921	3 542
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	73 257	10 042	2 250	407
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	6	71 378	16 856	4 644	942
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 355	264 248	63 821	10 138	2 407
44619	Other health & personal care stores					
	<b>All establishments</b> .....	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Establishments operated for the entire year .....	13 013	7 797 541	1 523 761	347 574	76 409
	Establishments with sales less than \$10,000 .....	18	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	109	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	320	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	869	65 641	15 855	3 933	1 748
	Establishments with sales of \$100,000 to \$249,999 .....	3 426	610 559	123 755	28 669	9 559
	Establishments with sales of \$250,000 to \$499,999 .....	3 961	1 401 477	257 465	59 048	16 596
	Establishments with sales of \$500,000 to \$999,999 .....	2 641	1 798 256	354 604	80 789	17 051
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 269	1 878 129	402 506	90 941	16 723
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	281	942 441	186 234	42 482	7 442
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	93	654 730	117 446	27 277	4 529
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	24	328 578	55 438	11 899	1 696
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	2 107	421 389	74 524	14 991	3 957
446191	Food (health) supplement stores					
	<b>All establishments</b> .....	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Establishments operated for the entire year .....	6 498	3 323 755	463 370	105 365	36 762
	Establishments with sales less than \$10,000 .....	4	26	16	4	4
	Establishments with sales of \$10,000 to \$24,999 .....	48	840	80	68	9
	Establishments with sales of \$25,000 to \$49,999 .....	158	6 044	1 272	324	416
	Establishments with sales of \$50,000 to \$99,999 .....	365	27 939	4 771	1 167	841
	Establishments with sales of \$100,000 to \$249,999 .....	1 783	327 365	47 976	10 933	5 547
	Establishments with sales of \$250,000 to \$499,999 .....	2 229	788 434	105 006	24 035	9 722
	Establishments with sales of \$500,000 to \$999,999 .....	1 284	868 020	111 903	25 802	8 276
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	499	743 015	105 951	24 005	6 752
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	101	341 998	54 159	11 995	3 294
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	22	160 022	22 991	4 974	1 409
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	60 152	9 089	2 058	402
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	906	164 835	21 586	4 759	1 775

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446199	All other health & personal care stores					
	<b>All establishments</b> .....	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Establishments operated for the entire year .....	6 515	4 473 786	1 060 391	242 209	39 647
	Establishments with sales less than \$10,000 .....	14	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	61	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	162	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	504	37 802	11 084	2 766	907
	Establishments with sales of \$100,000 to \$249,999 .....	1 643	283 194	75 779	17 736	4 012
	Establishments with sales of \$250,000 to \$499,999 .....	1 732	613 043	152 459	35 013	6 874
	Establishments with sales of \$500,000 to \$999,999 .....	1 357	930 236	242 701	54 987	8 775
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	770	1 135 114	296 555	66 936	9 971
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	180	600 443	132 075	30 487	4 148
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	71	494 708	94 455	22 303	3 120
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	19	268 426	46 349	9 841	1 294
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	c
	Establishments not operated for the entire year .....	1 201	256 554	52 938	10 232	2 182
<b>447</b>	<b>Gasoline stations</b>					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Establishments operated for the entire year .....	112 852	189 750 988	10 994 252	2 597 989	885 426
	Establishments with sales less than \$10,000 .....	7	31	95	30	17
	Establishments with sales of \$10,000 to \$24,999 .....	83	1 566	711	178	98
	Establishments with sales of \$25,000 to \$49,999 .....	321	12 312	3 624	861	456
	Establishments with sales of \$50,000 to \$99,999 .....	1 145	88 002	17 429	4 139	1 912
	Establishments with sales of \$100,000 to \$249,999 .....	5 764	1 029 588	141 023	33 540	13 035
	Establishments with sales of \$250,000 to \$499,999 .....	11 482	4 315 554	424 341	100 617	39 159
	Establishments with sales of \$500,000 to \$999,999 .....	24 103	18 062 142	1 462 682	350 850	132 295
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	49 482	79 543 717	4 838 292	1 149 152	398 765
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	16 858	56 031 226	2 708 426	633 987	201 283
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 923	18 695 695	864 175	201 204	62 243
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	588	8 648 307	412 240	95 518	28 190
	Establishments with sales of \$25,000,000 or more .....	96	3 322 848	121 214	27 913	7 973
	Establishments not operated for the entire year .....	14 037	8 414 798	487 840	98 525	36 636
4471	Gasoline stations					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Establishments operated for the entire year .....	112 852	189 750 988	10 994 252	2 597 989	885 426
	Establishments with sales less than \$10,000 .....	7	31	95	30	17
	Establishments with sales of \$10,000 to \$24,999 .....	83	1 566	711	178	98
	Establishments with sales of \$25,000 to \$49,999 .....	321	12 312	3 624	861	456
	Establishments with sales of \$50,000 to \$99,999 .....	1 145	88 002	17 429	4 139	1 912
	Establishments with sales of \$100,000 to \$249,999 .....	5 764	1 029 588	141 023	33 540	13 035
	Establishments with sales of \$250,000 to \$499,999 .....	11 482	4 315 554	424 341	100 617	39 159
	Establishments with sales of \$500,000 to \$999,999 .....	24 103	18 062 142	1 462 682	350 850	132 295
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	49 482	79 543 717	4 838 292	1 149 152	398 765
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	16 858	56 031 226	2 708 426	633 987	201 283
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 923	18 695 695	864 175	201 204	62 243
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	588	8 648 307	412 240	95 518	28 190
	Establishments with sales of \$25,000,000 or more .....	96	3 322 848	121 214	27 913	7 973
	Establishments not operated for the entire year .....	14 037	8 414 798	487 840	98 525	36 636
44711	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Establishments operated for the entire year .....	73 950	122 863 963	6 962 440	1 646 908	595 218
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	5	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	47	1 808	324	77	59
	Establishments with sales of \$50,000 to \$99,999 .....	322	25 129	2 847	692	488
	Establishments with sales of \$100,000 to \$249,999 .....	2 056	378 046	35 875	8 341	4 454
	Establishments with sales of \$250,000 to \$499,999 .....	5 904	2 255 269	198 002	46 503	21 703
	Establishments with sales of \$500,000 to \$999,999 .....	16 383	12 442 422	973 274	234 954	94 912
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	36 059	57 723 970	3 468 879	824 873	299 995
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	11 498	37 984 628	1 774 687	414 046	136 973
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 526	9 438 821	395 611	91 492	28 413
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	131	1 844 705	80 313	18 457	5 667
	Establishments with sales of \$25,000,000 or more .....	18	769 069	32 586	7 458	2 543
	Establishments not operated for the entire year .....	7 734	4 745 154	266 147	46 261	18 739
447110	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Establishments operated for the entire year .....	73 950	122 863 963	6 962 440	1 646 908	595 218
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	5	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	47	1 808	324	77	59
	Establishments with sales of \$50,000 to \$99,999 .....	322	25 129	2 847	692	488
	Establishments with sales of \$100,000 to \$249,999 .....	2 056	378 046	35 875	8 341	4 454
	Establishments with sales of \$250,000 to \$499,999 .....	5 904	2 255 269	198 002	46 503	21 703
	Establishments with sales of \$500,000 to \$999,999 .....	16 383	12 442 422	973 274	234 954	94 912
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	36 059	57 723 970	3 468 879	824 873	299 995
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	11 498	37 984 628	1 774 687	414 046	136 973
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 526	9 438 821	395 611	91 492	28 413
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	131	1 844 705	80 313	18 457	5 667
	Establishments with sales of \$25,000,000 or more .....	18	769 069	32 586	7 458	2 543
	Establishments not operated for the entire year .....	7 734	4 745 154	266 147	46 261	18 739

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>447</b>	<b>Gasoline stations—Con.</b>					
44719	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Establishments operated for the entire year .....	38 902	66 887 025	4 031 812	951 081	290 208
	Establishments with sales less than \$10,000 .....	6	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	78	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	274	10 504	3 300	784	397
	Establishments with sales of \$50,000 to \$99,999 .....	823	62 873	14 582	3 447	1 424
	Establishments with sales of \$100,000 to \$249,999 .....	3 708	651 542	105 148	25 199	8 581
	Establishments with sales of \$250,000 to \$499,999 .....	5 578	2 060 285	226 339	54 114	17 456
	Establishments with sales of \$500,000 to \$999,999 .....	7 720	5 619 720	489 408	115 896	37 383
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13 423	21 819 747	1 369 413	324 279	98 770
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	5 360	18 046 598	933 739	219 941	64 310
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 397	9 256 874	468 564	109 712	33 830
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	457	6 803 602	331 927	77 061	22 523
	Establishments with sales of \$25,000,000 or more .....	78	2 553 779	88 628	20 455	5 430
	Establishments not operated for the entire year .....	6 303	3 669 644	221 693	52 264	17 897
447190	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Establishments operated for the entire year .....	38 902	66 887 025	4 031 812	951 081	290 208
	Establishments with sales less than \$10,000 .....	6	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	78	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	274	10 504	3 300	784	397
	Establishments with sales of \$50,000 to \$99,999 .....	823	62 873	14 582	3 447	1 424
	Establishments with sales of \$100,000 to \$249,999 .....	3 708	651 542	105 148	25 199	8 581
	Establishments with sales of \$250,000 to \$499,999 .....	5 578	2 060 285	226 339	54 114	17 456
	Establishments with sales of \$500,000 to \$999,999 .....	7 720	5 619 720	489 408	115 896	37 383
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13 423	21 819 747	1 369 413	324 279	98 770
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	5 360	18 046 598	933 739	219 941	64 310
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 397	9 256 874	468 564	109 712	33 830
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	457	6 803 602	331 927	77 061	22 523
	Establishments with sales of \$25,000,000 or more .....	78	2 553 779	88 628	20 455	5 430
	Establishments not operated for the entire year .....	6 303	3 669 644	221 693	52 264	17 897
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>					
	<b>All establishments</b> .....	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Establishments operated for the entire year .....	135 969	130 729 267	15 906 744	3 786 962	1 229 472
	Establishments with sales less than \$10,000 .....	126	740	322	138	125
	Establishments with sales of \$10,000 to \$24,999 .....	1 034	19 266	4 817	1 370	1 154
	Establishments with sales of \$25,000 to \$49,999 .....	2 360	87 389	18 962	4 781	3 565
	Establishments with sales of \$50,000 to \$99,999 .....	6 677	507 572	95 968	23 518	13 415
	Establishments with sales of \$100,000 to \$249,999 .....	23 907	4 160 799	691 084	165 804	75 261
	Establishments with sales of \$250,000 to \$499,999 .....	33 906	12 455 754	1 846 762	438 701	166 965
	Establishments with sales of \$500,000 to \$999,999 .....	36 415	25 785 476	3 401 035	800 650	280 639
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	22 657	33 494 970	3 892 945	914 610	289 318
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	5 208	18 038 643	1 877 154	438 961	138 782
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 922	19 583 076	1 869 974	438 912	137 903
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	609	8 462 918	924 561	223 008	56 296
	Establishments with sales of \$25,000,000 or more .....	148	8 132 664	1 283 160	336 509	66 049
	Establishments not operated for the entire year .....	20 632	5 668 378	690 627	126 487	50 681
4481	Clothing stores					
	<b>All establishments</b> .....	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Establishments operated for the entire year .....	81 377	91 965 275	10 762 416	2 581 832	894 281
	Establishments with sales less than \$10,000 .....	106	593	230	113	105
	Establishments with sales of \$10,000 to \$24,999 .....	419	7 402	2 089	585	500
	Establishments with sales of \$25,000 to \$49,999 .....	1 324	49 734	10 924	2 754	2 046
	Establishments with sales of \$50,000 to \$99,999 .....	4 403	335 758	60 731	14 869	9 197
	Establishments with sales of \$100,000 to \$249,999 .....	14 664	2 525 944	403 063	96 833	47 701
	Establishments with sales of \$250,000 to \$499,999 .....	18 107	6 627 021	992 450	236 800	96 490
	Establishments with sales of \$500,000 to \$999,999 .....	20 642	14 697 170	1 925 922	458 298	176 418
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	14 418	21 641 210	2 423 996	573 794	205 287
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	4 084	14 288 739	1 430 313	335 890	117 245
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 554	17 114 859	1 573 658	370 232	124 758
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	524	7 258 815	783 893	189 878	51 610
	Establishments with sales of \$25,000,000 or more .....	132	7 418 030	1 155 147	301 786	62 924
	Establishments not operated for the entire year .....	13 363	3 952 808	462 638	78 602	33 649
44811	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Establishments operated for the entire year .....	10 871	9 506 079	1 281 009	314 495	80 329
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	22	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	116	4 412	1 027	259	171
	Establishments with sales of \$50,000 to \$99,999 .....	387	29 937	6 021	1 551	740
	Establishments with sales of \$100,000 to \$249,999 .....	1 644	288 881	48 445	12 382	4 662
	Establishments with sales of \$250,000 to \$499,999 .....	2 754	1 018 661	155 734	38 788	12 855
	Establishments with sales of \$500,000 to \$999,999 .....	3 905	2 350 825	325 091	79 568	23 440
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 105	3 056 574	408 552	100 144	23 343
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	379	1 277 692	165 684	40 227	7 314
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	128	881 598	93 869	23 927	4 873
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	22	295 495	27 305	6 295	1 416
	Establishments with sales of \$25,000,000 or more .....	7	301 612	49 180	11 321	1 490
	Establishments not operated for the entire year .....	1 272	358 550	44 189	10 718	3 252

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448110	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Establishments operated for the entire year .....	10 871	9 506 079	1 281 009	314 495	80 329
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	22	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	116	4 412	1 027	259	171
	Establishments with sales of \$50,000 to \$99,999 .....	387	29 937	6 021	1 551	740
	Establishments with sales of \$100,000 to \$249,999 .....	1 644	288 881	48 445	12 382	4 662
	Establishments with sales of \$250,000 to \$499,999 .....	2 754	1 018 661	155 734	38 788	12 855
	Establishments with sales of \$500,000 to \$999,999 .....	3 305	2 350 825	325 091	79 568	23 440
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 105	3 056 574	408 552	100 144	23 343
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	379	1 277 692	165 684	40 227	7 314
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	128	881 598	93 869	23 927	4 873
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	22	295 495	27 305	6 295	1 416
	Establishments with sales of \$25,000,000 or more .....	7	301 612	49 180	11 321	1 490
	Establishments not operated for the entire year .....	1 272	358 550	44 189	10 718	3 252
44812	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Establishments operated for the entire year .....	34 147	26 204 127	3 231 383	765 820	291 981
	Establishments with sales less than \$10,000 .....	11	79	24	11	11
	Establishments with sales of \$10,000 to \$24,999 .....	141	2 480	650	175	163
	Establishments with sales of \$25,000 to \$49,999 .....	571	21 249	4 129	1 035	860
	Establishments with sales of \$50,000 to \$99,999 .....	1 843	140 510	22 283	5 426	3 639
	Establishments with sales of \$100,000 to \$249,999 .....	5 860	1 005 377	147 155	35 091	18 978
	Establishments with sales of \$250,000 to \$499,999 .....	8 457	3 149 843	464 300	110 418	49 441
	Establishments with sales of \$500,000 to \$999,999 .....	10 616	7 518 738	955 862	227 388	95 836
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 579	8 082 937	864 014	203 097	79 419
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	798	2 650 834	282 084	65 665	21 027
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	175	1 154 556	127 849	29 928	8 166
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	60	902 250	131 918	32 093	6 253
	Establishments with sales of \$25,000,000 or more .....	36	1 575 274	231 115	55 493	8 188
	Establishments not operated for the entire year .....	5 525	1 053 556	134 463	31 551	13 704
448120	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Establishments operated for the entire year .....	34 147	26 204 127	3 231 383	765 820	291 981
	Establishments with sales less than \$10,000 .....	11	79	24	11	11
	Establishments with sales of \$10,000 to \$24,999 .....	141	2 480	650	175	163
	Establishments with sales of \$25,000 to \$49,999 .....	571	21 249	4 129	1 035	860
	Establishments with sales of \$50,000 to \$99,999 .....	1 843	140 510	22 283	5 426	3 639
	Establishments with sales of \$100,000 to \$249,999 .....	5 860	1 005 377	147 155	35 091	18 978
	Establishments with sales of \$250,000 to \$499,999 .....	8 457	3 149 843	464 300	110 418	49 441
	Establishments with sales of \$500,000 to \$999,999 .....	10 616	7 518 738	955 862	227 388	95 836
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 579	8 082 937	864 014	203 097	79 419
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	798	2 650 834	282 084	65 665	21 027
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	175	1 154 556	127 849	29 928	8 166
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	60	902 250	131 918	32 093	6 253
	Establishments with sales of \$25,000,000 or more .....	36	1 575 274	231 115	55 493	8 188
	Establishments not operated for the entire year .....	5 525	1 053 556	134 463	31 551	13 704
44813	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Establishments operated for the entire year .....	4 391	4 478 277	458 111	109 610	45 187
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	33	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	91	3 552	746	190	153
	Establishments with sales of \$50,000 to \$99,999 .....	290	21 868	3 534	839	638
	Establishments with sales of \$100,000 to \$249,999 .....	842	143 513	18 412	4 402	2 703
	Establishments with sales of \$250,000 to \$499,999 .....	711	253 322	32 430	7 631	3 450
	Establishments with sales of \$500,000 to \$999,999 .....	1 000	745 898	89 878	21 178	9 659
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 012	1 513 248	152 471	36 377	15 459
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	293	981 670	88 089	21 085	7 505
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	109	710 058	61 404	15 225	4 829
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	104 559	10 965	2 631	747
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	724	159 729	16 305	2 503	1 333
448130	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Establishments operated for the entire year .....	4 391	4 478 277	458 111	109 610	45 187
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	33	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	91	3 552	746	190	153
	Establishments with sales of \$50,000 to \$99,999 .....	290	21 868	3 534	839	638
	Establishments with sales of \$100,000 to \$249,999 .....	842	143 513	18 412	4 402	2 703
	Establishments with sales of \$250,000 to \$499,999 .....	711	253 322	32 430	7 631	3 450
	Establishments with sales of \$500,000 to \$999,999 .....	1 000	745 898	89 878	21 178	9 659
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 012	1 513 248	152 471	36 377	15 459
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	293	981 670	88 089	21 085	7 505
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	109	710 058	61 404	15 225	4 829
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	104 559	10 965	2 631	747
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	724	159 729	16 305	2 503	1 333

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44814	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Establishments operated for the entire year .....	17 340	42 931 286	4 598 113	1 108 608	382 270
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	65	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	206	8 038	1 812	432	308
	Establishments with sales of \$50,000 to \$99,999 .....	631	47 799	8 326	1 977	1 233
	Establishments with sales of \$100,000 to \$249,999 .....	1 968	336 818	50 214	11 696	5 822
	Establishments with sales of \$250,000 to \$499,999 .....	2 362	866 409	125 411	29 275	11 829
	Establishments with sales of \$500,000 to \$999,999 .....	3 489	2 523 765	327 124	76 150	30 064
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 842	6 117 012	639 427	147 453	60 751
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 195	8 025 443	757 467	176 799	72 568
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 079	13 970 019	1 239 257	290 346	104 636
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	416	D	D	D	k
	Establishments with sales of \$25,000,000 or more .....	86	D	D	D	l
	Establishments not operated for the entire year .....	3 110	1 864 774	199 016	21 506	9 999
448140	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Establishments operated for the entire year .....	17 340	42 931 286	4 598 113	1 108 608	382 270
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	65	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	206	8 038	1 812	432	308
	Establishments with sales of \$50,000 to \$99,999 .....	631	47 799	8 326	1 977	1 233
	Establishments with sales of \$100,000 to \$249,999 .....	1 968	336 818	50 214	11 696	5 822
	Establishments with sales of \$250,000 to \$499,999 .....	2 362	866 409	125 411	29 275	11 829
	Establishments with sales of \$500,000 to \$999,999 .....	3 489	2 523 765	327 124	76 150	30 064
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 842	6 117 012	639 427	147 453	60 751
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 195	8 025 443	757 467	176 799	72 568
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 079	13 970 019	1 239 257	290 346	104 636
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	416	D	D	D	k
	Establishments with sales of \$25,000,000 or more .....	86	D	D	D	l
	Establishments not operated for the entire year .....	3 110	1 864 774	199 016	21 506	9 999
44815	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Establishments operated for the entire year .....	4 970	2 013 212	296 182	71 501	24 382
	Establishments with sales less than \$10,000 .....	79	399	148	80	78
	Establishments with sales of \$10,000 to \$24,999 .....	89	1 498	369	120	115
	Establishments with sales of \$25,000 to \$49,999 .....	136	4 924	1 278	342	217
	Establishments with sales of \$50,000 to \$99,999 .....	506	38 691	9 753	2 430	1 394
	Establishments with sales of \$100,000 to \$249,999 .....	1 874	329 830	67 630	16 694	7 816
	Establishments with sales of \$250,000 to \$499,999 .....	1 578	542 651	87 811	21 076	7 570
	Establishments with sales of \$500,000 to \$999,999 .....	486	327 635	50 744	11 870	3 564
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	163	232 977	32 052	7 928	1 963
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	36	126 364	15 395	3 534	710
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	9	67 209	7 718	1 794	194
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	b
	Establishments not operated for the entire year .....	890	119 069	17 594	2 952	1 372
448150	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Establishments operated for the entire year .....	4 970	2 013 212	296 182	71 501	24 382
	Establishments with sales less than \$10,000 .....	79	399	148	80	78
	Establishments with sales of \$10,000 to \$24,999 .....	89	1 498	369	120	115
	Establishments with sales of \$25,000 to \$49,999 .....	136	4 924	1 278	342	217
	Establishments with sales of \$50,000 to \$99,999 .....	506	38 691	9 753	2 430	1 394
	Establishments with sales of \$100,000 to \$249,999 .....	1 874	329 830	67 630	16 694	7 816
	Establishments with sales of \$250,000 to \$499,999 .....	1 578	542 651	87 811	21 076	7 570
	Establishments with sales of \$500,000 to \$999,999 .....	486	327 635	50 744	11 870	3 564
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	163	232 977	32 052	7 928	1 963
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	36	126 364	15 395	3 534	710
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	9	67 209	7 718	1 794	194
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	2	D	D	D	b
	Establishments not operated for the entire year .....	890	119 069	17 594	2 952	1 372
44819	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Establishments operated for the entire year .....	9 658	6 832 294	897 618	211 798	70 132
	Establishments with sales less than \$10,000 .....	11	87	46	15	11
	Establishments with sales of \$10,000 to \$24,999 .....	69	1 227	407	107	80
	Establishments with sales of \$25,000 to \$49,999 .....	204	7 559	1 932	496	337
	Establishments with sales of \$50,000 to \$99,999 .....	746	56 953	10 814	2 646	1 553
	Establishments with sales of \$100,000 to \$249,999 .....	2 476	421 525	71 207	16 568	7 720
	Establishments with sales of \$250,000 to \$499,999 .....	2 245	796 135	126 764	29 612	11 345
	Establishments with sales of \$500,000 to \$999,999 .....	1 746	1 230 309	177 223	42 144	13 855
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 717	2 638 462	327 480	78 795	24 352
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	383	1 226 736	121 594	28 580	8 121
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	54	331 419	43 561	9 012	2 060
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	6	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 842	397 130	51 071	9 372	3 989

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448190	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Establishments operated for the entire year .....	9 658	6 832 294	897 618	211 798	70 132
	Establishments with sales less than \$10,000 .....	11	87	46	15	11
	Establishments with sales of \$10,000 to \$24,999 .....	69	1 227	407	107	80
	Establishments with sales of \$25,000 to \$49,999 .....	204	7 559	1 932	496	337
	Establishments with sales of \$50,000 to \$99,999 .....	746	56 953	10 814	2 646	1 553
	Establishments with sales of \$100,000 to \$249,999 .....	2 476	421 525	71 207	16 568	7 720
	Establishments with sales of \$250,000 to \$499,999 .....	2 245	796 135	126 764	29 612	11 345
	Establishments with sales of \$500,000 to \$999,999 .....	1 746	1 230 309	177 223	42 144	13 855
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 717	2 638 462	327 480	78 795	24 352
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	383	1 226 736	121 594	28 580	8 121
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	54	331 419	43 561	9 012	2 060
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	6	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 842	397 130	51 071	9 372	3 989
4482	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with sales less than \$10,000 .....	12	85	50	12	12
	Establishments with sales of \$10,000 to \$24,999 .....	496	9 719	1 791	536	502
	Establishments with sales of \$25,000 to \$49,999 .....	533	18 961	2 714	685	770
	Establishments with sales of \$50,000 to \$99,999 .....	705	52 433	9 012	2 129	1 246
	Establishments with sales of \$100,000 to \$249,999 .....	3 258	600 082	95 521	22 962	10 265
	Establishments with sales of \$250,000 to \$499,999 .....	9 315	3 484 198	450 320	106 620	39 907
	Establishments with sales of \$500,000 to \$999,999 .....	9 446	6 574 463	750 799	174 815	59 930
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 099	5 844 313	600 279	137 551	43 584
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	515	1 731 973	176 414	39 910	11 646
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	170	1 112 469	122 892	27 950	8 376
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
44821	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with sales less than \$10,000 .....	12	85	50	12	12
	Establishments with sales of \$10,000 to \$24,999 .....	496	9 719	1 791	536	502
	Establishments with sales of \$25,000 to \$49,999 .....	533	18 961	2 714	685	770
	Establishments with sales of \$50,000 to \$99,999 .....	705	52 433	9 012	2 129	1 246
	Establishments with sales of \$100,000 to \$249,999 .....	3 258	600 082	95 521	22 962	10 265
	Establishments with sales of \$250,000 to \$499,999 .....	9 315	3 484 198	450 320	106 620	39 907
	Establishments with sales of \$500,000 to \$999,999 .....	9 446	6 574 463	750 799	174 815	59 930
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 099	5 844 313	600 279	137 551	43 584
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	515	1 731 973	176 414	39 910	11 646
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	170	1 112 469	122 892	27 950	8 376
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
448210	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with sales less than \$10,000 .....	12	85	50	12	12
	Establishments with sales of \$10,000 to \$24,999 .....	496	9 719	1 791	536	502
	Establishments with sales of \$25,000 to \$49,999 .....	533	18 961	2 714	685	770
	Establishments with sales of \$50,000 to \$99,999 .....	705	52 433	9 012	2 129	1 246
	Establishments with sales of \$100,000 to \$249,999 .....	3 258	600 082	95 521	22 962	10 265
	Establishments with sales of \$250,000 to \$499,999 .....	9 315	3 484 198	450 320	106 620	39 907
	Establishments with sales of \$500,000 to \$999,999 .....	9 446	6 574 463	750 799	174 815	59 930
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 099	5 844 313	600 279	137 551	43 584
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	515	1 731 973	176 414	39 910	11 646
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	170	1 112 469	122 892	27 950	8 376
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	21	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
4482101	Men's shoe stores					
	<b>All establishments</b> .....	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Establishments operated for the entire year .....	2 108	1 258 532	168 370	39 807	9 402
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	1	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	16	562	119	29	18
	Establishments with sales of \$50,000 to \$99,999 .....	66	D	D	D	c
	Establishments with sales of \$100,000 to \$249,999 .....	380	71 372	12 232	2 908	971
	Establishments with sales of \$250,000 to \$499,999 .....	785	287 841	42 361	9 910	2 600
	Establishments with sales of \$500,000 to \$999,999 .....	612	421 305	55 262	13 073	2 920
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	203	301 846	38 152	9 255	1 924
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	39	D	D	D	f
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	6	39 892	4 701	944	155
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	268	58 929	8 868	1 805	477



**Table 4. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
4482102	Women's shoe stores					
	<b>All establishments</b> .....	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Establishments operated for the entire year .....	3 898	2 238 903	305 579	70 037	25 119
	Establishments with sales less than \$10,000 .....	4	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	12	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	43	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	127	9 859	1 725	416	253
	Establishments with sales of \$100,000 to \$249,999 .....	684	122 276	20 401	4 920	2 366
	Establishments with sales of \$250,000 to \$499,999 .....	1 342	501 501	73 967	17 203	7 122
	Establishments with sales of \$500,000 to \$999,999 .....	1 256	856 736	111 777	25 873	9 643
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	384	545 321	68 967	15 649	4 580
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	34	113 871	15 543	3 431	707
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	11	72 057	10 692	2 200	317
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	b
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	568	104 421	19 593	4 796	1 706
4482103	Children's & juveniles' shoe stores					
	<b>All establishments</b> .....	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Establishments operated for the entire year .....	903	432 727	62 106	14 933	5 104
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	5	98	19	5	5
	Establishments with sales of \$25,000 to \$49,999 .....	11	483	67	20	16
	Establishments with sales of \$50,000 to \$99,999 .....	34	D	D	D	b
	Establishments with sales of \$100,000 to \$249,999 .....	190	34 285	6 717	1 584	695
	Establishments with sales of \$250,000 to \$499,999 .....	355	127 176	21 360	5 044	1 813
	Establishments with sales of \$500,000 to \$999,999 .....	239	167 553	22 519	5 474	1 788
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	65	87 876	9 802	2 411	655
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	4	D	D	D	b
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	—	—	—	—	—
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	144	26 736	4 924	1 379	528
4482104	Family shoe stores					
	<b>All establishments</b> .....	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Establishments operated for the entire year .....	16 807	10 163 121	1 124 201	260 091	90 184
	Establishments with sales less than \$10,000 .....	8	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	476	D	D	D	e
	Establishments with sales of \$25,000 to \$49,999 .....	453	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	433	31 364	5 256	1 216	731
	Establishments with sales of \$100,000 to \$249,999 .....	1 755	326 153	49 088	11 856	5 470
	Establishments with sales of \$250,000 to \$499,999 .....	6 075	2 272 232	272 615	64 820	24 742
	Establishments with sales of \$500,000 to \$999,999 .....	5 425	3 733 522	403 082	93 078	32 380
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 922	2 698 455	273 575	61 290	19 184
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	201	662 347	65 561	15 457	4 019
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	52	329 145	38 440	8 508	1 855
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	7	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 426	335 574	35 046	8 442	3 124
4482105	Athletic footwear stores					
	<b>All establishments</b> .....	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Establishments operated for the entire year .....	4 857	5 710 892	591 979	137 801	48 871
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	2	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	10	357	46	14	13
	Establishments with sales of \$50,000 to \$99,999 .....	45	3 490	599	140	78
	Establishments with sales of \$100,000 to \$249,999 .....	249	45 996	7 083	1 694	763
	Establishments with sales of \$250,000 to \$499,999 .....	758	295 448	40 017	9 643	3 630
	Establishments with sales of \$500,000 to \$999,999 .....	1 914	1 395 347	158 159	37 317	13 199
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 525	2 210 815	209 783	48 946	17 241
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	237	D	D	D	i
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	101	671 375	69 059	16 298	6 049
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	13	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	420	213 417	27 939	3 283	1 288
4483	Jewelry, luggage, & leather goods stores					
	<b>All establishments</b> .....	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Establishments operated for the entire year .....	26 019	18 959 817	2 892 093	682 461	156 511
	Establishments with sales less than \$10,000 .....	8	62	42	13	8
	Establishments with sales of \$10,000 to \$24,999 .....	119	2 145	937	249	152
	Establishments with sales of \$25,000 to \$49,999 .....	503	18 694	5 324	1 342	749
	Establishments with sales of \$50,000 to \$99,999 .....	1 569	119 361	26 225	6 520	2 972
	Establishments with sales of \$100,000 to \$249,999 .....	5 985	1 034 773	192 500	46 009	17 295
	Establishments with sales of \$250,000 to \$499,999 .....	6 484	2 344 535	403 992	95 281	30 568
	Establishments with sales of \$500,000 to \$999,999 .....	6 327	4 513 843	724 314	167 537	44 291
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 140	6 009 447	868 670	203 265	40 447
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	609	2 017 931	270 427	63 161	9 891
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	198	1 355 748	173 424	40 730	4 769
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	64	D	D	D	h
	Establishments with sales of \$25,000,000 or more .....	13	D	D	D	g
	Establishments not operated for the entire year .....	4 443	976 493	131 619	28 180	9 909

**Table 4. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44831	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Establishments operated for the entire year .....	24 263	17 602 032	2 714 033	640 558	145 661
	Establishments with sales less than \$10,000 .....	8	62	42	13	8
	Establishments with sales of \$10,000 to \$24,999 .....	116	2 097	916	241	150
	Establishments with sales of \$25,000 to \$49,999 .....	489	18 146	5 189	1 309	731
	Establishments with sales of \$50,000 to \$99,999 .....	1 521	115 704	25 452	6 359	2 880
	Establishments with sales of \$100,000 to \$249,999 .....	5 694	D	D	D	j
	Establishments with sales of \$250,000 to \$499,999 .....	5 917	2 135 413	371 062	87 507	27 934
	Establishments with sales of \$500,000 to \$999,999 .....	5 789	4 138 069	673 091	155 647	40 785
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 900	5 655 491	825 771	192 910	38 146
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	573	1 892 942	252 728	59 284	9 202
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	185	1 272 071	165 262	38 916	4 499
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	61	D	D	D	h
	Establishments with sales of \$25,000,000 or more .....	10	D	D	D	g
	Establishments not operated for the entire year .....	4 073	909 318	121 997	25 969	9 216
448310	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Establishments operated for the entire year .....	24 263	17 602 032	2 714 033	640 558	145 661
	Establishments with sales less than \$10,000 .....	8	62	42	13	8
	Establishments with sales of \$10,000 to \$24,999 .....	116	2 097	916	241	150
	Establishments with sales of \$25,000 to \$49,999 .....	489	18 146	5 189	1 309	731
	Establishments with sales of \$50,000 to \$99,999 .....	1 521	115 704	25 452	6 359	2 880
	Establishments with sales of \$100,000 to \$249,999 .....	5 694	D	D	D	j
	Establishments with sales of \$250,000 to \$499,999 .....	5 917	2 135 413	371 062	87 507	27 934
	Establishments with sales of \$500,000 to \$999,999 .....	5 789	4 138 069	673 091	155 647	40 785
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 900	5 655 491	825 771	192 910	38 146
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	573	1 892 942	252 728	59 284	9 202
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	185	1 272 071	165 262	38 916	4 499
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	61	D	D	D	h
	Establishments with sales of \$25,000,000 or more .....	10	D	D	D	g
	Establishments not operated for the entire year .....	4 073	909 318	121 997	25 969	9 216
44832	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Establishments operated for the entire year .....	1 756	1 357 785	178 060	41 903	10 850
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	48	21	8	2
	Establishments with sales of \$25,000 to \$49,999 .....	14	548	135	33	18
	Establishments with sales of \$50,000 to \$99,999 .....	48	3 677	773	161	92
	Establishments with sales of \$100,000 to \$249,999 .....	291	D	D	D	f
	Establishments with sales of \$250,000 to \$499,999 .....	567	209 122	32 930	7 774	2 634
	Establishments with sales of \$500,000 to \$999,999 .....	538	375 774	51 223	11 890	3 506
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	240	353 956	42 899	10 355	2 301
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	36	124 989	17 699	3 877	689
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	13	83 677	8 162	1 814	270
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	c
	Establishments not operated for the entire year .....	370	67 175	9 622	2 211	693
448320	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Establishments operated for the entire year .....	1 756	1 357 785	178 060	41 903	10 850
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	3	48	21	8	2
	Establishments with sales of \$25,000 to \$49,999 .....	14	548	135	33	18
	Establishments with sales of \$50,000 to \$99,999 .....	48	3 677	773	161	92
	Establishments with sales of \$100,000 to \$249,999 .....	291	D	D	D	f
	Establishments with sales of \$250,000 to \$499,999 .....	567	209 122	32 930	7 774	2 634
	Establishments with sales of \$500,000 to \$999,999 .....	538	375 774	51 223	11 890	3 506
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	240	353 956	42 899	10 355	2 301
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	36	124 989	17 699	3 877	689
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	13	83 677	8 162	1 814	270
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	c
	Establishments not operated for the entire year .....	370	67 175	9 622	2 211	693
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>					
	<b>All establishments</b> .....	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Establishments operated for the entire year .....	58 456	59 605 816	6 821 327	1 620 998	537 699
	Establishments with sales less than \$10,000 .....	85	505	239	90	88
	Establishments with sales of \$10,000 to \$24,999 .....	494	8 717	2 784	719	638
	Establishments with sales of \$25,000 to \$49,999 .....	1 440	53 736	12 314	2 930	2 270
	Establishments with sales of \$50,000 to \$99,999 .....	4 007	300 499	52 969	12 572	7 854
	Establishments with sales of \$100,000 to \$249,999 .....	12 015	2 051 689	309 801	72 427	35 372
	Establishments with sales of \$250,000 to \$499,999 .....	12 681	4 551 680	657 070	151 752	59 904
	Establishments with sales of \$500,000 to \$999,999 .....	12 954	9 298 436	1 227 101	298 070	102 068
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	9 954	14 944 845	1 779 838	424 457	131 528
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 719	9 315 858	1 069 126	250 815	76 237
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 531	10 801 445	1 045 266	250 534	75 931
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	554	7 478 332	586 766	136 921	41 164
	Establishments with sales of \$25,000,000 or more .....	22	800 074	78 053	19 711	4 637
	Establishments not operated for the entire year .....	10 693	2 405 110	291 908	58 556	23 150

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
4511	Sporting goods, hobby, & musical instrument stores					
	<b>All establishments</b> .....	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Establishments operated for the entire year .....	38 412	39 695 833	4 608 896	1 084 018	347 822
	Establishments with sales less than \$10,000 .....	34	245	122	39	35
	Establishments with sales of \$10,000 to \$24,999 .....	339	5 989	1 963	491	443
	Establishments with sales of \$25,000 to \$49,999 .....	990	37 124	8 366	1 964	1 529
	Establishments with sales of \$50,000 to \$99,999 .....	2 721	203 568	35 721	8 466	5 315
	Establishments with sales of \$100,000 to \$249,999 .....	8 351	1 427 347	214 347	49 515	24 195
	Establishments with sales of \$250,000 to \$499,999 .....	8 634	3 095 927	449 708	101 925	39 338
	Establishments with sales of \$500,000 to \$999,999 .....	8 089	5 750 527	817 239	198 593	64 172
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 938	8 978 103	1 159 085	274 109	80 413
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 780	6 058 516	732 870	171 982	48 520
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 084	7 745 433	725 434	170 372	51 690
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	438	5 862 891	411 889	93 220	29 063
	Establishments with sales of \$25,000,000 or more .....	14	530 163	52 152	13 342	3 109
	Establishments not operated for the entire year .....	7 903	1 719 394	209 782	39 232	15 151
45111	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Establishments operated for the entire year .....	19 672	18 960 663	2 256 457	531 213	166 868
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	88	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	308	11 650	2 916	655	483
	Establishments with sales of \$50,000 to \$99,999 .....	1 088	82 975	15 163	3 563	1 978
	Establishments with sales of \$100,000 to \$249,999 .....	4 295	746 419	108 643	24 159	11 300
	Establishments with sales of \$250,000 to \$499,999 .....	5 173	1 849 151	258 228	57 091	21 668
	Establishments with sales of \$500,000 to \$999,999 .....	4 183	2 932 336	393 009	88 972	29 189
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 044	4 636 385	571 474	134 067	38 609
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	784	2 686 107	315 701	74 199	19 470
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	567	3 949 215	399 050	100 734	30 391
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	133	1 778 891	158 683	38 586	11 423
	Establishments with sales of \$25,000,000 or more .....	7	285 899	33 006	9 048	2 238
	Establishments not operated for the entire year .....	4 752	1 082 658	131 446	24 593	9 322
451110	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Establishments operated for the entire year .....	19 672	18 960 663	2 256 457	531 213	166 868
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	88	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	308	11 650	2 916	655	483
	Establishments with sales of \$50,000 to \$99,999 .....	1 088	82 975	15 163	3 563	1 978
	Establishments with sales of \$100,000 to \$249,999 .....	4 295	746 419	108 643	24 159	11 300
	Establishments with sales of \$250,000 to \$499,999 .....	5 173	1 849 151	258 228	57 091	21 668
	Establishments with sales of \$500,000 to \$999,999 .....	4 183	2 932 336	393 009	88 972	29 189
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 044	4 636 385	571 474	134 067	38 609
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	784	2 686 107	315 701	74 199	19 470
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	567	3 949 215	399 050	100 734	30 391
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	133	1 778 891	158 683	38 586	11 423
	Establishments with sales of \$25,000,000 or more .....	7	285 899	33 006	9 048	2 238
	Establishments not operated for the entire year .....	4 752	1 082 658	131 446	24 593	9 322
4511101	General-line sporting goods stores					
	<b>All establishments</b> .....	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Establishments operated for the entire year .....	5 972	8 909 809	960 498	234 816	77 967
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	12	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	83	3 174	693	158	124
	Establishments with sales of \$50,000 to \$99,999 .....	292	22 631	3 858	954	567
	Establishments with sales of \$100,000 to \$249,999 .....	1 079	187 240	25 447	5 653	2 753
	Establishments with sales of \$250,000 to \$499,999 .....	1 354	486 918	63 347	14 678	5 787
	Establishments with sales of \$500,000 to \$999,999 .....	1 164	819 307	106 965	25 008	8 850
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 120	1 768 074	197 944	46 886	15 671
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	345	1 203 000	138 578	33 437	10 049
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	418	2 950 347	294 082	75 477	24 007
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	99	1 321 634	115 449	29 082	9 182
	Establishments with sales of \$25,000,000 or more .....	4	147 239	14 055	3 461	962
	Establishments not operated for the entire year .....	1 486	402 001	44 797	6 951	2 704
4511102	Specialty-line sporting goods stores					
	<b>All establishments</b> .....	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Establishments operated for the entire year .....	13 700	10 050 854	1 295 959	296 397	88 901
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	76	1 390	504	117	104
	Establishments with sales of \$25,000 to \$49,999 .....	225	8 476	2 223	497	359
	Establishments with sales of \$50,000 to \$99,999 .....	796	60 344	11 305	2 609	1 411
	Establishments with sales of \$100,000 to \$249,999 .....	3 216	559 179	83 196	18 506	8 547
	Establishments with sales of \$250,000 to \$499,999 .....	3 819	1 362 233	194 881	42 413	15 881
	Establishments with sales of \$500,000 to \$999,999 .....	3 019	2 113 029	286 044	63 964	20 339
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 924	2 868 311	373 530	87 181	22 938
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	439	1 483 107	177 123	40 762	9 421
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	149	998 868	104 968	25 257	6 384
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	34	437 257	43 234	9 504	2 241
	Establishments with sales of \$25,000,000 or more .....	3	138 660	18 951	5 587	1 276
	Establishments not operated for the entire year .....	3 266	680 657	86 649	17 642	6 618

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
45112	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Establishments operated for the entire year .....	9 208	14 038 824	1 329 050	298 668	108 611
	Establishments with sales less than \$10,000 .....	21	147	76	22	21
	Establishments with sales of \$10,000 to \$24,999 .....	134	2 351	720	187	179
	Establishments with sales of \$25,000 to \$49,999 .....	302	11 429	2 460	595	481
	Establishments with sales of \$50,000 to \$99,999 .....	730	53 811	9 095	2 226	1 491
	Establishments with sales of \$100,000 to \$249,999 .....	1 935	D	D	D	i
	Establishments with sales of \$250,000 to \$499,999 .....	1 594	572 267	85 167	19 590	8 241
	Establishments with sales of \$500,000 to \$999,999 .....	1 678	1 193 414	168 894	42 172	14 153
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 329	2 094 990	256 383	55 877	20 661
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	769	2 624 100	288 546	67 042	23 641
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	428	3 199 260	235 704	49 252	17 058
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	284	D	D	D	j
	Establishments with sales of \$25,000,000 or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 616	349 453	39 595	7 115	3 146
451120	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Establishments operated for the entire year .....	9 208	14 038 824	1 329 050	298 668	108 611
	Establishments with sales less than \$10,000 .....	21	147	76	22	21
	Establishments with sales of \$10,000 to \$24,999 .....	134	2 351	720	187	179
	Establishments with sales of \$25,000 to \$49,999 .....	302	11 429	2 460	595	481
	Establishments with sales of \$50,000 to \$99,999 .....	730	53 811	9 095	2 226	1 491
	Establishments with sales of \$100,000 to \$249,999 .....	1 935	D	D	D	i
	Establishments with sales of \$250,000 to \$499,999 .....	1 594	572 267	85 167	19 590	8 241
	Establishments with sales of \$500,000 to \$999,999 .....	1 678	1 193 414	168 894	42 172	14 153
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 329	2 094 990	256 383	55 877	20 661
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	769	2 624 100	288 546	67 042	23 641
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	428	3 199 260	235 704	49 252	17 058
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	284	D	D	D	j
	Establishments with sales of \$25,000,000 or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 616	349 453	39 595	7 115	3 146
45113	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Establishments operated for the entire year .....	5 537	3 042 627	474 337	126 369	43 610
	Establishments with sales less than \$10,000 .....	9	64	34	12	10
	Establishments with sales of \$10,000 to \$24,999 .....	96	1 655	501	125	123
	Establishments with sales of \$25,000 to \$49,999 .....	303	11 137	2 191	537	464
	Establishments with sales of \$50,000 to \$99,999 .....	694	51 306	8 322	1 937	1 461
	Establishments with sales of \$100,000 to \$249,999 .....	1 329	D	D	D	h
	Establishments with sales of \$250,000 to \$499,999 .....	866	313 480	51 855	12 484	5 556
	Establishments with sales of \$500,000 to \$999,999 .....	1 306	978 125	153 015	43 689	15 083
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	863	1 189 241	168 866	46 888	13 499
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	57	173 298	29 959	7 075	1 650
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	13	91 606	21 620	4 698	894
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 053	140 289	20 430	4 181	1 741
451130	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Establishments operated for the entire year .....	5 537	3 042 627	474 337	126 369	43 610
	Establishments with sales less than \$10,000 .....	9	64	34	12	10
	Establishments with sales of \$10,000 to \$24,999 .....	96	1 655	501	125	123
	Establishments with sales of \$25,000 to \$49,999 .....	303	11 137	2 191	537	464
	Establishments with sales of \$50,000 to \$99,999 .....	694	51 306	8 322	1 937	1 461
	Establishments with sales of \$100,000 to \$249,999 .....	1 329	D	D	D	h
	Establishments with sales of \$250,000 to \$499,999 .....	866	313 480	51 855	12 484	5 556
	Establishments with sales of \$500,000 to \$999,999 .....	1 306	978 125	153 015	43 689	15 083
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	863	1 189 241	168 866	46 888	13 499
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	57	173 298	29 959	7 075	1 650
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	13	91 606	21 620	4 698	894
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	1 053	140 289	20 430	4 181	1 741
45114	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Establishments operated for the entire year .....	3 995	3 653 719	549 052	127 768	28 733
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	77	2 908	799	177	101
	Establishments with sales of \$50,000 to \$99,999 .....	209	15 476	3 141	740	385
	Establishments with sales of \$100,000 to \$249,999 .....	792	D	D	D	g
	Establishments with sales of \$250,000 to \$499,999 .....	1 001	361 029	54 458	12 760	3 873
	Establishments with sales of \$500,000 to \$999,999 .....	922	646 652	102 321	23 760	5 747
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	702	1 057 487	162 362	37 277	7 644
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	170	5 075 011	98 664	23 666	3 759
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	76	505 352	69 060	15 688	3 347
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	20	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	482	146 994	18 311	3 343	942

**Table 4. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
451140	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Establishments operated for the entire year .....	3 995	3 653 719	549 052	127 768	28 733
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	21	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	77	2 908	799	177	101
	Establishments with sales of \$50,000 to \$99,999 .....	209	15 476	3 141	740	385
	Establishments with sales of \$100,000 to \$249,999 .....	792	D	D	D	g
	Establishments with sales of \$250,000 to \$499,999 .....	1 001	361 029	54 458	12 760	3 873
	Establishments with sales of \$500,000 to \$999,999 .....	922	646 652	102 321	23 760	5 747
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	702	1 057 487	162 362	37 277	7 644
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	170	575 011	98 664	23 666	3 759
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	76	505 352	69 060	15 688	3 347
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	20	D	D	D	g
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	482	146 994	18 311	3 343	942
4512	Book, periodical, & music stores					
	<b>All establishments</b> .....	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Establishments operated for the entire year .....	20 044	19 909 983	2 212 431	536 980	189 867
	Establishments with sales less than \$10,000 .....	51	260	117	51	53
	Establishments with sales of \$10,000 to \$24,999 .....	155	2 728	821	228	195
	Establishments with sales of \$25,000 to \$49,999 .....	450	16 612	3 948	966	741
	Establishments with sales of \$50,000 to \$99,999 .....	1 286	96 931	17 248	4 106	2 539
	Establishments with sales of \$100,000 to \$249,999 .....	3 664	624 342	95 454	22 912	11 177
	Establishments with sales of \$250,000 to \$499,999 .....	4 047	1 455 753	207 362	49 827	20 566
	Establishments with sales of \$500,000 to \$999,999 .....	4 865	3 547 909	409 862	99 477	37 894
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 016	5 966 742	620 753	150 348	51 115
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	939	3 257 342	336 256	78 833	27 717
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	447	3 056 012	319 832	80 162	24 241
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	116	1 615 441	174 877	43 701	12 101
	Establishments with sales of \$25,000,000 or more .....	8	269 911	25 901	6 369	1 528
	Establishments not operated for the entire year .....	2 790	685 716	82 126	19 324	7 999
45121	Book stores & news dealers					
	<b>All establishments</b> .....	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Establishments operated for the entire year .....	12 793	12 740 145	1 508 184	365 425	126 150
	Establishments with sales less than \$10,000 .....	51	260	117	51	53
	Establishments with sales of \$10,000 to \$24,999 .....	122	2 110	650	178	158
	Establishments with sales of \$25,000 to \$49,999 .....	343	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	949	71 394	12 372	2 950	1 936
	Establishments with sales of \$100,000 to \$249,999 .....	2 658	449 071	68 212	16 308	8 157
	Establishments with sales of \$250,000 to \$499,999 .....	2 704	963 980	137 776	32 830	14 305
	Establishments with sales of \$500,000 to \$999,999 .....	2 652	1 927 850	239 941	58 008	21 827
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 259	3 395 001	386 818	94 104	29 825
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	640	2 234 438	239 012	55 441	19 542
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	314	2 160 735	243 755	60 775	18 072
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	96	1 345 983	156 936	39 267	10 683
	Establishments with sales of \$25,000,000 or more .....	5	D	D	D	g
	Establishments not operated for the entire year .....	1 883	488 719	58 393	11 277	5 093
451211	Book stores					
	<b>All establishments</b> .....	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Establishments operated for the entire year .....	10 822	11 936 025	1 394 624	339 326	116 802
	Establishments with sales less than \$10,000 .....	49	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	107	1 839	563	152	139
	Establishments with sales of \$25,000 to \$49,999 .....	283	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	727	54 484	9 281	2 183	1 565
	Establishments with sales of \$100,000 to \$249,999 .....	1 951	329 794	51 324	12 233	6 455
	Establishments with sales of \$250,000 to \$499,999 .....	2 135	767 373	111 616	26 527	11 790
	Establishments with sales of \$500,000 to \$999,999 .....	2 385	1 745 910	216 744	52 532	19 844
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 158	3 253 678	368 685	90 072	28 636
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	623	2 180 803	229 924	53 406	18 980
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	304	2 095 768	231 011	58 354	17 365
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	96	1 345 983	156 936	39 267	10 683
	Establishments with sales of \$25,000,000 or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 541	439 033	52 684	10 271	4 671
4512111	Book stores, general					
	<b>All establishments</b> .....	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Establishments operated for the entire year .....	6 778	7 892 424	931 633	226 995	76 371
	Establishments with sales less than \$10,000 .....	35	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	82	1 389	408	117	106
	Establishments with sales of \$25,000 to \$49,999 .....	194	D	D	D	e
	Establishments with sales of \$50,000 to \$99,999 .....	452	33 848	5 859	1 359	974
	Establishments with sales of \$100,000 to \$249,999 .....	1 176	199 856	31 354	7 330	3 872
	Establishments with sales of \$250,000 to \$499,999 .....	1 239	445 621	66 744	15 911	7 230
	Establishments with sales of \$500,000 to \$999,999 .....	1 492	1 109 495	137 138	33 565	12 788
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 397	2 092 811	245 519	60 278	18 592
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	419	1 484 406	162 644	37 253	13 516
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	223	1 542 078	171 820	43 648	12 549
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	68	D	D	D	i
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	b
	Establishments not operated for the entire year .....	915	274 750	33 110	5 963	2 526

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
4512112	Specialty book stores					
	<b>All establishments</b> .....	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Establishments operated for the entire year .....	2 529	1 337 543	188 455	45 002	17 104
	Establishments with sales less than \$10,000 .....	14	49	23	14	15
	Establishments with sales of \$10,000 to \$24,999 .....	18	320	114	25	24
	Establishments with sales of \$25,000 to \$49,999 .....	76	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	247	18 575	3 067	737	528
	Establishments with sales of \$100,000 to \$249,999 .....	676	112 799	16 966	4 125	2 261
	Establishments with sales of \$250,000 to \$499,999 .....	624	220 506	32 609	7 686	3 433
	Establishments with sales of \$500,000 to \$999,999 .....	549	388 597	54 781	12 993	4 789
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	282	412 047	56 010	13 459	4 367
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	34	118 186	15 595	3 570	980
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	8	52 966	7 122	1 807	451
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	1	D	D	D	c
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	451	81 113	10 832	2 469	1 413
4512113	College book stores					
	<b>All establishments</b> .....	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Establishments operated for the entire year .....	1 515	2 706 058	274 536	67 329	23 327
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	7	130	41	10	9
	Establishments with sales of \$25,000 to \$49,999 .....	13	496	125	31	18
	Establishments with sales of \$50,000 to \$99,999 .....	28	2 061	355	87	63
	Establishments with sales of \$100,000 to \$249,999 .....	99	17 139	3 004	778	322
	Establishments with sales of \$250,000 to \$499,999 .....	272	101 246	12 263	2 930	1 127
	Establishments with sales of \$500,000 to \$999,999 .....	344	247 818	24 825	5 974	2 267
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	479	748 820	67 156	16 335	5 677
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	170	578 211	51 685	12 583	4 484
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	73	500 724	52 069	12 899	4 365
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	27	D	D	D	h
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	175	83 170	8 742	1 839	732
451212	News dealers & newsstands					
	<b>All establishments</b> .....	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Establishments operated for the entire year .....	1 971	804 120	113 560	26 099	9 348
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	15	271	87	26	19
	Establishments with sales of \$25,000 to \$49,999 .....	60	D	D	D	b
	Establishments with sales of \$50,000 to \$99,999 .....	222	16 910	3 091	767	371
	Establishments with sales of \$100,000 to \$249,999 .....	707	119 277	16 888	4 075	1 702
	Establishments with sales of \$250,000 to \$499,999 .....	569	196 607	26 160	6 303	2 515
	Establishments with sales of \$500,000 to \$999,999 .....	267	181 940	23 197	5 476	1 983
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	101	141 323	18 133	4 032	1 189
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	17	53 635	9 088	2 035	562
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	10	64 967	12 744	2 421	707
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	342	49 686	5 709	1 006	422
45122	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Establishments operated for the entire year .....	7 251	7 169 838	704 247	171 555	63 717
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	33	618	171	50	37
	Establishments with sales of \$25,000 to \$49,999 .....	107	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	337	25 537	4 876	1 156	603
	Establishments with sales of \$100,000 to \$249,999 .....	1 006	175 271	27 242	6 604	3 020
	Establishments with sales of \$250,000 to \$499,999 .....	1 343	491 773	69 586	16 997	6 261
	Establishments with sales of \$500,000 to \$999,999 .....	2 213	1 620 059	169 921	41 469	16 067
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 757	2 571 741	233 935	56 244	21 290
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	299	1 022 904	97 244	23 392	8 175
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	133	895 277	76 077	19 387	6 169
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	20	269 458	17 941	4 434	1 418
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	907	196 997	23 733	8 047	2 906
451220	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Establishments operated for the entire year .....	7 251	7 169 838	704 247	171 555	63 717
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	33	618	171	50	37
	Establishments with sales of \$25,000 to \$49,999 .....	107	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	337	25 537	4 876	1 156	603
	Establishments with sales of \$100,000 to \$249,999 .....	1 006	175 271	27 242	6 604	3 020
	Establishments with sales of \$250,000 to \$499,999 .....	1 343	491 773	69 586	16 997	6 261
	Establishments with sales of \$500,000 to \$999,999 .....	2 213	1 620 059	169 921	41 469	16 067
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 757	2 571 741	233 935	56 244	21 290
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	299	1 022 904	97 244	23 392	8 175
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	133	895 277	76 077	19 387	6 169
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	20	269 458	17 941	4 434	1 418
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	f
	Establishments not operated for the entire year .....	907	196 997	23 733	8 047	2 906

**Table 4. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores</b>					
	<b>All establishments</b> .....	<b>36 171</b>	<b>'330 444 460</b>	<b>'30 870 965</b>	<b>'7 349 191</b>	<b>2 507 540</b>
	Establishments operated for the entire year .....	32 122	325 886 467	30 363 439	7 238 989	2 465 156
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	56	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	253	9 494	2 135	499	355
	Establishments with sales of \$50,000 to \$99,999 .....	773	59 147	10 269	2 590	1 452
	Establishments with sales of \$100,000 to \$249,999 .....	2 486	427 224	59 840	14 021	6 921
	Establishments with sales of \$250,000 to \$499,999 .....	3 559	1 344 636	171 014	37 795	18 320
	Establishments with sales of \$500,000 to \$999,999 .....	7 239	5 248 296	539 293	115 616	57 843
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 085	6 109 542	659 504	151 191	62 031
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 411	4 823 744	548 351	130 785	47 487
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	2 259	17 234 194	1 826 652	449 107	174 061
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5 490	87 317 002	8 684 425	2 095 045	764 478
	Establishments with sales of \$25,000,000 or more .....	4 510	203 312 124	17 861 618	4 242 258	1 332 134
	Establishments not operated for the entire year .....	4 049	4 557 993	507 526	110 202	42 384
<b>4521</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13	22 434	4 702	1 444	813
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	142	598 054	83 334	20 999	10 680
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 645	12 844 615	1 401 860	340 489	132 274
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5 179	82 751 270	8 255 253	1 987 408	726 835
	Establishments with sales of \$25,000,000 or more .....	3 091	121 810 743	12 103 082	2 877 368	910 315
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>45211</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13	22 434	4 702	1 444	813
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	142	598 054	83 334	20 999	10 680
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 645	12 844 615	1 401 860	340 489	132 274
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5 179	82 751 270	8 255 253	1 987 408	726 835
	Establishments with sales of \$25,000,000 or more .....	3 091	121 810 743	12 103 082	2 877 368	910 315
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>452110</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	13	22 434	4 702	1 444	813
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	142	598 054	83 334	20 999	10 680
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 645	12 844 615	1 401 860	340 489	132 274
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5 179	82 751 270	8 255 253	1 987 408	726 835
	Establishments with sales of \$25,000,000 or more .....	3 091	121 810 743	12 103 082	2 877 368	910 315
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>4521101</b>	<b>Conventional department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>2 100</b>	<b>52 453 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Establishments operated for the entire year .....	2 008	D	D	D	m
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5	D	D	D	e
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	42	171 543	26 511	7 115	2 736
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	281	D	D	D	j
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	953	15 499 521	1 760 397	426 408	135 472
	Establishments with sales of \$25,000,000 or more .....	727	D	D	D	m
	Establishments not operated for the entire year .....	92	D	D	D	h

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
4521102	Discount or mass merchandising dept stores (excl leased depts)					
	<b>All establishments</b> .....	<b>6 378</b>	<b>126 122 830</b>	<b>11 329 683</b>	<b>2 679 615</b>	<b>1 031 941</b>
	Establishments operated for the entire year .....	6 192	124 586 093	11 174 502	2 660 479	1 023 613
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7	D	D	D	e
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	89	380 550	46 646	11 288	6 953
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 101	D	D	D	f
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3 254	50 809 649	4 603 241	1 106 347	447 980
	Establishments with sales of \$25,000,000 or more .....	1 741	D	D	D	m
	Establishments not operated for the entire year .....	186	1 536 737	155 181	19 136	8 328
4521103	National chain department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Establishments operated for the entire year .....	1 870	D	D	D	m
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	—	—	—	—	—
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1	D	D	D	b
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	11	45 961	10 177	2 596	991
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	263	D	D	D	j
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	972	16 442 100	1 891 615	454 653	143 383
	Establishments with sales of \$25,000,000 or more .....	623	D	D	D	m
	Establishments not operated for the entire year .....	18	D	D	D	g
4529	Other general merchandise stores					
	<b>All establishments</b> .....	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Establishments operated for the entire year .....	22 052	107 859 351	8 515 208	2 011 281	684 239
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	56	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	253	9 494	2 135	499	355
	Establishments with sales of \$50,000 to \$99,999 .....	773	59 147	10 269	2 590	1 452
	Establishments with sales of \$100,000 to \$249,999 .....	2 486	427 224	59 840	14 021	6 921
	Establishments with sales of \$250,000 to \$499,999 .....	3 559	1 344 636	171 014	37 795	18 320
	Establishments with sales of \$500,000 to \$999,999 .....	7 239	5 248 296	539 293	115 616	57 843
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 072	6 087 108	654 802	149 747	61 218
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 269	4 225 690	465 017	109 786	36 807
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	614	4 389 579	424 792	108 618	41 787
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	3 411	4 565 732	429 172	107 637	37 643
	Establishments with sales of \$25,000,000 or more .....	1 319	81 501 381	5 758 536	1 364 890	421 819
	Establishments not operated for the entire year .....	3 753	2 476 952	272 466	71 657	27 724
45291	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Establishments operated for the entire year .....	1 466	80 849 442	5 756 470	1 361 427	425 517
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	3	D	D	D	c
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1	D	D	D	b
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6	20 754	1 357	313	92
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	8	D	D	D	f
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	77	1 482 926	137 525	29 971	11 399
	Establishments with sales of \$25,000,000 or more .....	1 371	79 282 592	5 611 232	1 329 856	413 062
	Establishments not operated for the entire year .....	64	1 069 314	106 095	8 062	2 840
452910	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Establishments operated for the entire year .....	1 466	80 849 442	5 756 470	1 361 427	425 517
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	—	—	—	—	—
	Establishments with sales of \$100,000 to \$249,999 .....	—	—	—	—	—
	Establishments with sales of \$250,000 to \$499,999 .....	—	—	—	—	—
	Establishments with sales of \$500,000 to \$999,999 .....	3	D	D	D	c
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1	D	D	D	b
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6	20 754	1 357	313	92
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	8	D	D	D	f
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	77	1 482 926	137 525	29 971	11 399
	Establishments with sales of \$25,000,000 or more .....	1 371	79 282 592	5 611 232	1 329 856	413 062
	Establishments not operated for the entire year .....	64	1 069 314	106 095	8 062	2 840



**Table 4. Sales Size of Establishments: 1997—Con.**

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
45299	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Establishments operated for the entire year .....	20 586	27 009 909	2 758 738	649 854	258 722
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	56	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	253	9 494	2 135	499	355
	Establishments with sales of \$50,000 to \$99,999 .....	773	59 147	10 269	2 590	1 452
	Establishments with sales of \$100,000 to \$249,999 .....	2 486	427 224	59 840	14 021	6 921
	Establishments with sales of \$250,000 to \$499,999 .....	3 559	1 344 636	171 014	37 795	18 320
	Establishments with sales of \$500,000 to \$999,999 .....	7 236	D	D	D	l
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 071	D	D	D	l
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 263	4 204 936	463 660	109 473	36 715
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	606	D	D	D	k
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	234	3 082 806	291 647	77 666	26 244
	Establishments with sales of \$25,000,000 or more .....	48	2 218 789	147 304	35 034	8 757
	Establishments not operated for the entire year .....	3 689	1 407 638	166 371	63 595	24 884
452990	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Establishments operated for the entire year .....	20 586	27 009 909	2 758 738	649 854	258 722
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	56	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	253	9 494	2 135	499	355
	Establishments with sales of \$50,000 to \$99,999 .....	773	59 147	10 269	2 590	1 452
	Establishments with sales of \$100,000 to \$249,999 .....	2 486	427 224	59 840	14 021	6 921
	Establishments with sales of \$250,000 to \$499,999 .....	3 559	1 344 636	171 014	37 795	18 320
	Establishments with sales of \$500,000 to \$999,999 .....	7 236	D	D	D	l
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	4 071	D	D	D	l
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 263	4 204 936	463 660	109 473	36 715
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	606	D	D	D	k
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	234	3 082 806	291 647	77 666	26 244
	Establishments with sales of \$25,000,000 or more .....	48	2 218 789	147 304	35 034	8 757
	Establishments not operated for the entire year .....	3 689	1 407 638	166 371	63 595	24 884
4529901	Variety stores					
	<b>All establishments</b> .....	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Establishments operated for the entire year .....	11 977	D	D	D	m
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	12	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	110	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	334	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	1 041	D	D	D	h
	Establishments with sales of \$250,000 to \$499,999 .....	1 960	D	D	D	j
	Establishments with sales of \$500,000 to \$999,999 .....	5 645	D	D	D	k
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 380	D	D	D	k
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	452	D	D	D	j
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	35	D	D	D	g
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	D	D	D	f
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	2 088	D	D	D	i
4529902	Catalog showrooms					
	<b>All establishments</b> .....	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>l</b>
	Establishments operated for the entire year .....	447	D	D	D	k
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000 to \$49,999 .....	—	—	—	—	—
	Establishments with sales of \$50,000 to \$99,999 .....	1	D	D	D	a
	Establishments with sales of \$100,000 to \$249,999 .....	3	D	D	D	a
	Establishments with sales of \$250,000 to \$499,999 .....	5	D	D	D	b
	Establishments with sales of \$500,000 to \$999,999 .....	4	D	D	D	b
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	34	D	D	D	f
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	27	D	D	D	f
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	228	D	D	D	j
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	142	D	D	D	j
	Establishments with sales of \$25,000,000 or more .....	3	D	D	D	g
	Establishments not operated for the entire year .....	224	D	D	D	j
4529903	Miscellaneous general merchandise stores					
	<b>All establishments</b> .....	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Establishments operated for the entire year .....	8 162	12 990 483	1 370 088	324 700	107 439
	Establishments with sales less than \$10,000 .....	1	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	44	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	143	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	438	D	D	D	f
	Establishments with sales of \$100,000 to \$249,999 .....	1 442	249 819	35 429	8 244	3 926
	Establishments with sales of \$250,000 to \$499,999 .....	1 594	575 473	74 468	16 749	6 975
	Establishments with sales of \$500,000 to \$999,999 .....	1 587	1 130 866	150 670	35 016	12 110
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 657	2 664 680	314 181	73 746	27 446
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	784	2 713 386	282 609	65 815	23 531
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	343	2 270 220	228 543	56 111	16 056
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	84	1 254 445	138 695	34 454	8 571
	Establishments with sales of \$25,000,000 or more .....	45	D	D	D	i
	Establishments not operated for the entire year .....	1 377	447 045	49 830	13 791	4 606

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NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers</b>					
	<b>All establishments</b> .....	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Establishments operated for the entire year .....	106 703	73 564 679	9 630 207	2 209 564	715 841
	Establishments with sales less than \$10,000 .....	191	D	D	D	c
	Establishments with sales of \$10,000 to \$24,999 .....	1 278	D	D	D	g
	Establishments with sales of \$25,000 to \$49,999 .....	4 119	156 262	39 103	9 369	7 232
	Establishments with sales of \$50,000 to \$99,999 .....	11 845	889 759	173 904	41 215	26 170
	Establishments with sales of \$100,000 to \$249,999 .....	32 168	5 365 891	951 778	221 745	108 285
	Establishments with sales of \$250,000 to \$499,999 .....	25 701	9 059 311	1 616 666	371 862	147 129
	Establishments with sales of \$500,000 to \$999,999 .....	16 348	11 300 520	1 818 967	415 029	141 292
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	9 448	14 273 246	2 012 219	454 359	128 403
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 285	11 434 048	1 237 483	276 687	65 745
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 815	12 325 688	1 036 542	247 171	57 859
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	463	6 260 628	511 249	118 870	23 813
	Establishments with sales of \$25,000,000 or more .....	42	2 474 717	223 074	50 926	7 864
	Establishments not operated for the entire year .....	23 135	4 544 482	535 217	91 343	37 145
<b>4531</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with sales less than \$10,000 .....	15	110	58	18	18
	Establishments with sales of \$10,000 to \$24,999 .....	195	3 674	1 284	336	262
	Establishments with sales of \$25,000 to \$49,999 .....	736	28 548	6 904	1 724	1 175
	Establishments with sales of \$50,000 to \$99,999 .....	3 258	249 586	46 124	11 303	7 110
	Establishments with sales of \$100,000 to \$249,999 .....	9 716	1 604 634	301 665	73 062	35 569
	Establishments with sales of \$250,000 to \$499,999 .....	5 444	1 866 922	402 577	97 711	36 180
	Establishments with sales of \$500,000 to \$999,999 .....	1 828	1 214 019	287 139	68 793	21 631
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	537	738 677	181 953	42 236	11 082
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	84	284 029	77 285	16 918	4 239
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	12	75 034	16 147	3 432	938
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	80 516	10 716	2 530	482
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>45311</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with sales less than \$10,000 .....	15	110	58	18	18
	Establishments with sales of \$10,000 to \$24,999 .....	195	3 674	1 284	336	262
	Establishments with sales of \$25,000 to \$49,999 .....	736	28 548	6 904	1 724	1 175
	Establishments with sales of \$50,000 to \$99,999 .....	3 258	249 586	46 124	11 303	7 110
	Establishments with sales of \$100,000 to \$249,999 .....	9 716	1 604 634	301 665	73 062	35 569
	Establishments with sales of \$250,000 to \$499,999 .....	5 444	1 866 922	402 577	97 711	36 180
	Establishments with sales of \$500,000 to \$999,999 .....	1 828	1 214 019	287 139	68 793	21 631
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	537	738 677	181 953	42 236	11 082
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	84	284 029	77 285	16 918	4 239
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	12	75 034	16 147	3 432	938
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	80 516	10 716	2 530	482
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>453110</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with sales less than \$10,000 .....	15	110	58	18	18
	Establishments with sales of \$10,000 to \$24,999 .....	195	3 674	1 284	336	262
	Establishments with sales of \$25,000 to \$49,999 .....	736	28 548	6 904	1 724	1 175
	Establishments with sales of \$50,000 to \$99,999 .....	3 258	249 586	46 124	11 303	7 110
	Establishments with sales of \$100,000 to \$249,999 .....	9 716	1 604 634	301 665	73 062	35 569
	Establishments with sales of \$250,000 to \$499,999 .....	5 444	1 866 922	402 577	97 711	36 180
	Establishments with sales of \$500,000 to \$999,999 .....	1 828	1 214 019	287 139	68 793	21 631
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	537	738 677	181 953	42 236	11 082
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	84	284 029	77 285	16 918	4 239
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	12	75 034	16 147	3 432	938
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	80 516	10 716	2 530	482
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>4532</b>	<b>Office supplies, stationery, &amp; gift stores</b>					
	<b>All establishments</b> .....	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Establishments operated for the entire year .....	36 277	29 921 077	3 444 690	813 355	292 258
	Establishments with sales less than \$10,000 .....	51	381	182	55	53
	Establishments with sales of \$10,000 to \$24,999 .....	367	6 630	2 324	592	539
	Establishments with sales of \$25,000 to \$49,999 .....	1 275	47 932	11 303	2 742	2 357
	Establishments with sales of \$50,000 to \$99,999 .....	3 569	268 673	49 441	11 530	8 242
	Establishments with sales of \$100,000 to \$249,999 .....	10 170	1 709 784	267 526	60 791	34 875
	Establishments with sales of \$250,000 to \$499,999 .....	9 197	3 293 463	487 590	109 759	52 936
	Establishments with sales of \$500,000 to \$999,999 .....	6 528	4 493 159	654 090	148 717	60 144
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 886	4 194 318	606 773	140 188	47 470
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	859	3 143 377	365 500	87 191	24 084
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 061	7 417 899	582 371	149 636	40 182
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	293	3 820 200	305 358	77 174	17 148
	Establishments with sales of \$25,000,000 or more .....	21	1 525 261	112 232	24 980	4 228
	Establishments not operated for the entire year .....	8 338	1 651 958	192 671	27 352	14 234

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45321	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Establishments operated for the entire year .....	6 402	16 455 070	1 520 044	381 716	95 901
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	25	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	105	3 992	992	240	157
	Establishments with sales of \$50,000 to \$99,999 .....	266	20 196	3 675	870	468
	Establishments with sales of \$100,000 to \$249,999 .....	1 067	184 434	31 428	7 662	3 022
	Establishments with sales of \$250,000 to \$499,999 .....	1 171	425 805	69 329	16 470	5 585
	Establishments with sales of \$500,000 to \$999,999 .....	1 135	803 414	132 100	31 759	8 775
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	773	1 158 748	198 428	48 278	10 552
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	597	2 293 442	247 396	61 198	15 430
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	983	6 877 236	506 445	132 157	35 483
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	263	3 393 656	240 175	62 425	13 331
	Establishments with sales of \$25,000,000 or more .....	15	1 293 665	89 930	20 620	3 065
	Establishments not operated for the entire year .....	928	620 669	60 651	6 172	2 220
453210	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Establishments operated for the entire year .....	6 402	16 455 070	1 520 044	381 716	95 901
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	25	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	105	3 992	992	240	157
	Establishments with sales of \$50,000 to \$99,999 .....	266	20 196	3 675	870	468
	Establishments with sales of \$100,000 to \$249,999 .....	1 067	184 434	31 428	7 662	3 022
	Establishments with sales of \$250,000 to \$499,999 .....	1 171	425 805	69 329	16 470	5 585
	Establishments with sales of \$500,000 to \$999,999 .....	1 135	803 414	132 100	31 759	8 775
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	773	1 158 748	198 428	48 278	10 552
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	597	2 293 442	247 396	61 198	15 430
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	983	6 877 236	506 445	132 157	35 483
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	263	3 393 656	240 175	62 425	13 331
	Establishments with sales of \$25,000,000 or more .....	15	1 293 665	89 930	20 620	3 065
	Establishments not operated for the entire year .....	928	620 669	60 651	6 172	2 220
4532101	Stationery stores					
	<b>All establishments</b> .....	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Establishments operated for the entire year .....	972	476 049	70 360	16 376	5 595
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	7	122	41	9	8
	Establishments with sales of \$25,000 to \$49,999 .....	17	603	157	34	27
	Establishments with sales of \$50,000 to \$99,999 .....	76	5 887	917	222	127
	Establishments with sales of \$100,000 to \$249,999 .....	288	49 659	7 757	1 872	809
	Establishments with sales of \$250,000 to \$499,999 .....	285	102 749	15 170	3 515	1 346
	Establishments with sales of \$500,000 to \$999,999 .....	206	144 760	21 318	4 891	1 761
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	78	113 100	17 471	4 118	1 132
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	12	39 420	4 270	956	208
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	3	19 749	3 259	759	177
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	230	36 875	4 690	1 158	561
4532102	Office supplies stores					
	<b>All establishments</b> .....	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Establishments operated for the entire year .....	5 430	15 979 021	1 449 684	365 340	90 306
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	18	D	D	D	b
	Establishments with sales of \$25,000 to \$49,999 .....	88	3 389	835	206	130
	Establishments with sales of \$50,000 to \$99,999 .....	190	14 309	2 758	648	341
	Establishments with sales of \$100,000 to \$249,999 .....	779	134 775	23 671	5 790	2 213
	Establishments with sales of \$250,000 to \$499,999 .....	886	323 056	54 159	12 955	4 239
	Establishments with sales of \$500,000 to \$999,999 .....	929	658 654	110 782	26 868	7 014
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	695	1 045 648	180 957	44 160	9 420
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	585	2 254 022	243 126	60 242	15 222
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	980	6 857 487	503 186	131 398	35 306
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	263	3 393 656	240 175	62 425	13 331
	Establishments with sales of \$25,000,000 or more .....	15	1 293 665	89 930	20 620	3 065
	Establishments not operated for the entire year .....	698	583 794	55 961	5 014	1 659
45322	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Establishments operated for the entire year .....	29 875	13 466 007	1 924 646	431 639	196 357
	Establishments with sales less than \$10,000 .....	49	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	342	D	D	D	f
	Establishments with sales of \$25,000 to \$49,999 .....	1 170	43 940	10 311	2 502	2 200
	Establishments with sales of \$50,000 to \$99,999 .....	3 303	248 477	45 766	10 660	7 774
	Establishments with sales of \$100,000 to \$249,999 .....	9 103	1 525 350	236 098	53 129	31 853
	Establishments with sales of \$250,000 to \$499,999 .....	8 026	2 867 658	418 261	93 289	47 351
	Establishments with sales of \$500,000 to \$999,999 .....	5 393	3 689 745	521 990	116 958	51 369
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 113	3 035 670	408 345	91 910	36 918
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	262	849 935	118 104	25 993	8 654
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	78	540 654	75 926	17 479	4 699
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	30	426 553	65 183	14 749	3 817
	Establishments with sales of \$25,000,000 or more .....	6	231 596	22 302	4 360	1 163
	Establishments not operated for the entire year .....	7 410	1 031 289	132 020	21 180	12 014

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
453220	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Establishments operated for the entire year .....	29 875	13 466 007	1 924 646	431 639	196 357
	Establishments with sales less than \$10,000 .....	49	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	342	D	D	D	f
	Establishments with sales of \$25,000 to \$49,999 .....	1 170	43 940	10 311	2 502	2 200
	Establishments with sales of \$50,000 to \$99,999 .....	3 303	248 477	45 766	10 660	7 774
	Establishments with sales of \$100,000 to \$249,999 .....	9 103	1 525 350	236 098	53 129	31 853
	Establishments with sales of \$250,000 to \$499,999 .....	8 026	2 867 658	418 261	93 289	47 351
	Establishments with sales of \$500,000 to \$999,999 .....	5 393	3 689 745	521 990	116 958	51 369
	Establishments with sales of \$1,000,000 to \$4,999,999 .....	2 113	3 035 570	408 345	91 910	36 918
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	262	849 935	118 104	25 993	8 654
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	78	540 654	75 926	17 479	4 699
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	30	426 553	65 183	14 749	3 817
	Establishments with sales of \$25,000,000 or more .....	6	231 596	22 302	4 360	1 163
	Establishments not operated for the entire year .....	7 410	1 031 289	132 020	21 180	12 014
4533	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with sales less than \$10,000 .....	79	525	335	89	95
	Establishments with sales of \$10,000 to \$24,999 .....	413	7 359	2 652	655	632
	Establishments with sales of \$25,000 to \$49,999 .....	1 233	46 373	11 969	2 812	2 303
	Establishments with sales of \$50,000 to \$99,999 .....	2 359	172 093	36 755	8 548	5 449
	Establishments with sales of \$100,000 to \$249,999 .....	4 433	722 958	144 756	33 319	15 658
	Establishments with sales of \$250,000 to \$499,999 .....	3 558	1 214 047	277 918	63 816	23 658
	Establishments with sales of \$500,000 to \$999,999 .....	1 754	1 202 220	238 284	54 556	18 669
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	993	1 490 194	304 303	69 867	21 066
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	155	503 222	92 989	20 035	5 082
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	252 977	31 692	7 199	1 370
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	70 024	11 616	1 844	249
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
45331	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with sales less than \$10,000 .....	79	525	335	89	95
	Establishments with sales of \$10,000 to \$24,999 .....	413	7 359	2 652	655	632
	Establishments with sales of \$25,000 to \$49,999 .....	1 233	46 373	11 969	2 812	2 303
	Establishments with sales of \$50,000 to \$99,999 .....	2 359	172 093	36 755	8 548	5 449
	Establishments with sales of \$100,000 to \$249,999 .....	4 433	722 958	144 756	33 319	15 658
	Establishments with sales of \$250,000 to \$499,999 .....	3 558	1 214 047	277 918	63 816	23 658
	Establishments with sales of \$500,000 to \$999,999 .....	1 754	1 202 220	238 284	54 556	18 669
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	993	1 490 194	304 303	69 867	21 066
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	155	503 222	92 989	20 035	5 082
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	252 977	31 692	7 199	1 370
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	70 024	11 616	1 844	249
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
453310	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with sales less than \$10,000 .....	79	525	335	89	95
	Establishments with sales of \$10,000 to \$24,999 .....	413	7 359	2 652	655	632
	Establishments with sales of \$25,000 to \$49,999 .....	1 233	46 373	11 969	2 812	2 303
	Establishments with sales of \$50,000 to \$99,999 .....	2 359	172 093	36 755	8 548	5 449
	Establishments with sales of \$100,000 to \$249,999 .....	4 433	722 958	144 756	33 319	15 658
	Establishments with sales of \$250,000 to \$499,999 .....	3 558	1 214 047	277 918	63 816	23 658
	Establishments with sales of \$500,000 to \$999,999 .....	1 754	1 202 220	238 284	54 556	18 669
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	993	1 490 194	304 303	69 867	21 066
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	155	503 222	92 989	20 035	5 082
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	252 977	31 692	7 199	1 370
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	5	70 024	11 616	1 844	249
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
4539	Other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Establishments operated for the entire year .....	33 576	31 815 861	3 700 396	815 406	210 666
	Establishments with sales less than \$10,000 .....	46	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	303	D	D	D	e
	Establishments with sales of \$25,000 to \$49,999 .....	875	33 409	8 927	2 091	1 397
	Establishments with sales of \$50,000 to \$99,999 .....	2 659	199 407	41 584	9 834	5 369
	Establishments with sales of \$100,000 to \$249,999 .....	7 849	1 328 515	237 831	54 573	22 183
	Establishments with sales of \$250,000 to \$499,999 .....	7 502	2 684 879	448 581	100 576	34 355
	Establishments with sales of \$500,000 to \$999,999 .....	6 238	4 391 122	639 454	142 963	40 848
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 032	7 850 057	919 190	202 068	48 785
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 187	7 503 420	701 709	152 543	32 340
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	704	4 579 787	406 332	86 904	15 369
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	160	2 289 879	183 559	37 322	5 934
	Establishments with sales of \$25,000,000 or more .....	21	949 456	110 842	25 946	3 636
	Establishments not operated for the entire year .....	7 457	2 121 535	227 687	41 626	12 668

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45391	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Establishments operated for the entire year .....	6 767	5 165 321	664 772	160 877	57 743
	Establishments with sales less than \$10,000 .....	7	50	35	10	7
	Establishments with sales of \$10,000 to \$24,999 .....	43	806	289	70	51
	Establishments with sales of \$25,000 to \$49,999 .....	142	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	502	38 054	8 205	2 005	1 164
	Establishments with sales of \$100,000 to \$249,999 .....	1 704	293 567	47 879	11 264	5 473
	Establishments with sales of \$250,000 to \$499,999 .....	1 755	619 776	101 006	23 693	9 672
	Establishments with sales of \$500,000 to \$999,999 .....	1 246	878 577	140 299	33 951	11 563
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	905	1 395 360	176 521	42 430	14 005
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	367	1 278 667	132 386	32 633	11 169
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	91	558 633	47 500	12 389	3 818
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	4	58 040	6 759	1 449	430
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 551	327 428	44 303	9 007	3 449
453910	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Establishments operated for the entire year .....	6 767	5 165 321	664 772	160 877	57 743
	Establishments with sales less than \$10,000 .....	7	50	35	10	7
	Establishments with sales of \$10,000 to \$24,999 .....	43	806	289	70	51
	Establishments with sales of \$25,000 to \$49,999 .....	142	D	D	D	c
	Establishments with sales of \$50,000 to \$99,999 .....	502	38 054	8 205	2 005	1 164
	Establishments with sales of \$100,000 to \$249,999 .....	1 704	293 567	47 879	11 264	5 473
	Establishments with sales of \$250,000 to \$499,999 .....	1 755	619 776	101 006	23 693	9 672
	Establishments with sales of \$500,000 to \$999,999 .....	1 246	878 577	140 299	33 951	11 563
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	905	1 395 360	176 521	42 430	14 005
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	367	1 278 667	132 386	32 633	11 169
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	91	558 633	47 500	12 389	3 818
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	4	58 040	6 759	1 449	430
	Establishments with sales of \$25,000,000 or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 551	327 428	44 303	9 007	3 449
45392	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Establishments operated for the entire year .....	4 565	2 774 834	376 707	82 658	18 160
	Establishments with sales less than \$10,000 .....	9	59	42	12	11
	Establishments with sales of \$10,000 to \$24,999 .....	62	1 139	563	137	95
	Establishments with sales of \$25,000 to \$49,999 .....	176	6 662	1 742	409	286
	Establishments with sales of \$50,000 to \$99,999 .....	556	41 939	8 923	2 157	1 144
	Establishments with sales of \$100,000 to \$249,999 .....	1 446	240 858	43 299	10 092	3 662
	Establishments with sales of \$250,000 to \$499,999 .....	1 085	387 875	65 067	14 787	4 206
	Establishments with sales of \$500,000 to \$999,999 .....	699	480 120	78 231	17 848	3 793
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	392	584 688	87 731	18 949	3 096
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	83	280 042	33 370	7 622	848
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	251 030	21 989	4 825	483
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	164 588	11 355	2 287	282
	Establishments with sales of \$25,000,000 or more .....	7	335 834	24 395	3 533	254
	Establishments not operated for the entire year .....	1 133	225 964	24 445	4 924	1 350
453920	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Establishments operated for the entire year .....	4 565	2 774 834	376 707	82 658	18 160
	Establishments with sales less than \$10,000 .....	9	59	42	12	11
	Establishments with sales of \$10,000 to \$24,999 .....	62	1 139	563	137	95
	Establishments with sales of \$25,000 to \$49,999 .....	176	6 662	1 742	409	286
	Establishments with sales of \$50,000 to \$99,999 .....	556	41 939	8 923	2 157	1 144
	Establishments with sales of \$100,000 to \$249,999 .....	1 446	240 858	43 299	10 092	3 662
	Establishments with sales of \$250,000 to \$499,999 .....	1 085	387 875	65 067	14 787	4 206
	Establishments with sales of \$500,000 to \$999,999 .....	699	480 120	78 231	17 848	3 793
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	392	584 688	87 731	18 949	3 096
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	83	280 042	33 370	7 622	848
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	38	251 030	21 989	4 825	483
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	12	164 588	11 355	2 287	282
	Establishments with sales of \$25,000,000 or more .....	7	335 834	24 395	3 533	254
	Establishments not operated for the entire year .....	1 133	225 964	24 445	4 924	1 350
45393	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Establishments operated for the entire year .....	4 740	12 671 740	1 070 395	226 167	38 514
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	11	194	93	23	14
	Establishments with sales of \$25,000 to \$49,999 .....	48	1 839	611	134	73
	Establishments with sales of \$50,000 to \$99,999 .....	87	6 288	1 648	392	144
	Establishments with sales of \$100,000 to \$249,999 .....	274	46 416	9 309	2 122	626
	Establishments with sales of \$250,000 to \$499,999 .....	312	115 316	19 041	4 372	1 112
	Establishments with sales of \$500,000 to \$999,999 .....	533	392 890	42 216	9 222	2 356
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 608	2 748 572	246 877	53 229	10 074
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 273	4 389 798	360 207	76 049	12 213
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	474	3 112 253	244 418	51 247	7 645
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	112	1 576 868	128 105	25 599	3 748
	Establishments with sales of \$25,000,000 or more .....	8	281 306	17 870	3 778	509
	Establishments not operated for the entire year .....	745	675 751	52 354	9 879	1 887

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
453930	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Establishments operated for the entire year .....	4 740	12 671 740	1 070 395	226 167	38 514
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	11	194	93	23	14
	Establishments with sales of \$25,000 to \$49,999 .....	48	1 839	611	134	73
	Establishments with sales of \$50,000 to \$99,999 .....	87	6 288	1 648	392	144
	Establishments with sales of \$100,000 to \$249,999 .....	274	46 416	9 309	2 122	626
	Establishments with sales of \$250,000 to \$499,999 .....	312	115 316	19 041	4 372	1 112
	Establishments with sales of \$500,000 to \$999,999 .....	533	392 890	42 216	9 222	2 356
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 608	2 748 572	246 877	53 229	10 074
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 273	4 389 798	360 207	76 049	12 213
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	474	3 112 253	244 418	51 247	7 645
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	112	1 576 868	128 105	25 599	3 748
	Establishments with sales of \$25,000,000 or more .....	8	281 306	17 870	3 778	509
	Establishments not operated for the entire year .....	745	675 751	52 354	9 879	1 887
45399	All other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Establishments operated for the entire year .....	17 504	11 203 966	1 588 522	345 704	96 249
	Establishments with sales less than \$10,000 .....	30	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	187	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	509	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 514	113 126	22 808	5 280	2 917
	Establishments with sales of \$100,000 to \$249,999 .....	4 425	747 674	137 344	31 095	12 422
	Establishments with sales of \$250,000 to \$499,999 .....	4 350	1 561 912	263 467	57 724	19 365
	Establishments with sales of \$500,000 to \$999,999 .....	3 760	2 639 535	378 708	81 942	23 136
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 127	3 121 437	408 061	87 460	21 610
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	464	1 554 913	175 746	36 239	8 110
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	101	657 871	92 425	18 443	3 423
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	32	490 383	37 340	7 987	1 474
	Establishments with sales of \$25,000,000 or more .....	5	D	D	D	h
	Establishments not operated for the entire year .....	4 028	892 392	106 585	17 816	5 982
453991	Tobacco stores					
	<b>All establishments</b> .....	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Establishments operated for the entire year .....	3 282	2 860 762	200 848	44 666	14 275
	Establishments with sales less than \$10,000 .....	3	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	15	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	39	1 492	404	98	83
	Establishments with sales of \$50,000 to \$99,999 .....	144	10 730	2 335	570	317
	Establishments with sales of \$100,000 to \$249,999 .....	469	82 284	10 591	2 539	1 074
	Establishments with sales of \$250,000 to \$499,999 .....	750	277 876	27 413	6 042	2 179
	Establishments with sales of \$500,000 to \$999,999 .....	1 036	743 729	56 900	12 602	4 011
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	638	934 701	57 215	12 647	3 798
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	150	502 450	27 655	5 643	1 648
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	30	193 029	11 473	2 858	642
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	8	114 185	6 711	1 631	502
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	602	207 590	12 526	1 727	605
453998	All other miscellaneous store retailers (except tobacco stores)					
	<b>All establishments</b> .....	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Establishments operated for the entire year .....	14 222	8 343 204	1 387 674	301 038	81 974
	Establishments with sales less than \$10,000 .....	27	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	172	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	470	D	D	D	f
	Establishments with sales of \$50,000 to \$99,999 .....	1 370	102 396	20 473	4 710	2 600
	Establishments with sales of \$100,000 to \$249,999 .....	3 956	665 390	126 753	28 556	11 348
	Establishments with sales of \$250,000 to \$499,999 .....	3 600	1 284 036	236 054	51 682	17 186
	Establishments with sales of \$500,000 to \$999,999 .....	2 724	1 895 806	321 808	69 340	19 125
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 489	2 186 736	350 846	74 813	17 812
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	314	1 052 463	148 091	30 596	6 462
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	71	464 842	80 952	15 585	2 781
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	24	376 198	30 629	6 356	972
	Establishments with sales of \$25,000,000 or more .....	5	D	D	D	h
	Establishments not operated for the entire year .....	3 426	684 802	94 059	16 089	5 377
<b>454</b>	<b>Nonstore retailers</b>					
	<b>All establishments</b> .....	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Establishments operated for the entire year .....	38 273	118 331 540	11 928 318	2 818 030	488 611
	Establishments with sales less than \$10,000 .....	284	1 621	827	346	301
	Establishments with sales of \$10,000 to \$24,999 .....	668	11 569	3 279	960	864
	Establishments with sales of \$25,000 to \$49,999 .....	1 158	42 978	11 972	2 820	1 906
	Establishments with sales of \$50,000 to \$99,999 .....	2 414	179 370	41 612	9 988	4 571
	Establishments with sales of \$100,000 to \$249,999 .....	6 315	1 066 707	209 478	49 563	16 301
	Establishments with sales of \$250,000 to \$499,999 .....	6 628	2 383 944	421 390	99 185	26 723
	Establishments with sales of \$500,000 to \$999,999 .....	7 505	5 416 797	897 487	212 693	46 669
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	7 740	12 052 885	1 856 801	439 780	80 709
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	3 033	10 484 265	1 586 421	376 825	60 485
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	1 383	9 383 311	1 325 391	311 304	52 252
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	693	10 416 100	1 317 154	312 193	47 742
	Establishments with sales of \$25,000,000 or more .....	452	66 891 993	4 256 506	1 002 373	150 088
	Establishments not operated for the entire year .....	6 209	4 775 111	395 026	76 194	17 382

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
4541	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with sales less than \$10,000 .....	35	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	131	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	267	10 165	3 059	718	428
	Establishments with sales of \$50,000 to \$99,999 .....	509	37 442	9 211	2 228	958
	Establishments with sales of \$100,000 to \$249,999 .....	1 382	231 412	48 699	11 431	3 730
	Establishments with sales of \$250,000 to \$499,999 .....	1 420	503 433	86 624	19 667	5 160
	Establishments with sales of \$500,000 to \$999,999 .....	1 446	1 036 145	163 558	37 052	8 323
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 514	2 367 306	338 943	75 715	14 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	630	2 196 142	305 717	69 862	11 476
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	378	2 600 705	304 961	68 927	11 795
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	312	4 934 618	570 757	132 842	21 972
	Establishments with sales of \$25,000,000 or more .....	360	61 615 279	3 701 648	863 791	132 479
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
45411	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with sales less than \$10,000 .....	35	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	131	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	267	10 165	3 059	718	428
	Establishments with sales of \$50,000 to \$99,999 .....	509	37 442	9 211	2 228	958
	Establishments with sales of \$100,000 to \$249,999 .....	1 382	231 412	48 699	11 431	3 730
	Establishments with sales of \$250,000 to \$499,999 .....	1 420	503 433	86 624	19 667	5 160
	Establishments with sales of \$500,000 to \$999,999 .....	1 446	1 036 145	163 558	37 052	8 323
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 514	2 367 306	338 943	75 715	14 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	630	2 196 142	305 717	69 862	11 476
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	378	2 600 705	304 961	68 927	11 795
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	312	4 934 618	570 757	132 842	21 972
	Establishments with sales of \$25,000,000 or more .....	360	61 615 279	3 701 648	863 791	132 479
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
454110	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with sales less than \$10,000 .....	35	D	D	D	b
	Establishments with sales of \$10,000 to \$24,999 .....	131	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	267	10 165	3 059	718	428
	Establishments with sales of \$50,000 to \$99,999 .....	509	37 442	9 211	2 228	958
	Establishments with sales of \$100,000 to \$249,999 .....	1 382	231 412	48 699	11 431	3 730
	Establishments with sales of \$250,000 to \$499,999 .....	1 420	503 433	86 624	19 667	5 160
	Establishments with sales of \$500,000 to \$999,999 .....	1 446	1 036 145	163 558	37 052	8 323
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 514	2 367 306	338 943	75 715	14 872
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	630	2 196 142	305 717	69 862	11 476
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	378	2 600 705	304 961	68 927	11 795
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	312	4 934 618	570 757	132 842	21 972
	Establishments with sales of \$25,000,000 or more .....	360	61 615 279	3 701 648	863 791	132 479
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
4542	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with sales less than \$10,000 .....	169	D	D	D	c
	Establishments with sales of \$10,000 to \$24,999 .....	232	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	276	10 021	2 498	539	465
	Establishments with sales of \$50,000 to \$99,999 .....	559	41 525	8 548	2 028	1 024
	Establishments with sales of \$100,000 to \$249,999 .....	1 281	213 896	37 485	8 601	2 728
	Establishments with sales of \$250,000 to \$499,999 .....	1 066	377 388	60 387	14 065	3 839
	Establishments with sales of \$500,000 to \$999,999 .....	925	656 935	115 688	26 857	6 247
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	819	1 260 299	239 149	55 599	11 608
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	343	1 217 819	235 619	56 153	11 475
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	215	1 507 364	301 577	72 036	14 085
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	84	1 162 873	240 055	57 027	9 841
	Establishments with sales of \$25,000,000 or more .....	6	205 873	54 583	12 897	2 515
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106
45421	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with sales less than \$10,000 .....	169	D	D	D	c
	Establishments with sales of \$10,000 to \$24,999 .....	232	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	276	10 021	2 498	539	465
	Establishments with sales of \$50,000 to \$99,999 .....	559	41 525	8 548	2 028	1 024
	Establishments with sales of \$100,000 to \$249,999 .....	1 281	213 896	37 485	8 601	2 728
	Establishments with sales of \$250,000 to \$499,999 .....	1 066	377 388	60 387	14 065	3 839
	Establishments with sales of \$500,000 to \$999,999 .....	925	656 935	115 688	26 857	6 247
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	819	1 260 299	239 149	55 599	11 608
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	343	1 217 819	235 619	56 153	11 475
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	215	1 507 364	301 577	72 036	14 085
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	84	1 162 873	240 055	57 027	9 841
	Establishments with sales of \$25,000,000 or more .....	6	205 873	54 583	12 897	2 515
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454210	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with sales less than \$10,000 .....	169	D	D	D	c
	Establishments with sales of \$10,000 to \$24,999 .....	232	D	D	D	c
	Establishments with sales of \$25,000 to \$49,999 .....	276	10 021	2 498	539	465
	Establishments with sales of \$50,000 to \$99,999 .....	559	41 525	8 548	2 028	1 024
	Establishments with sales of \$100,000 to \$249,999 .....	1 281	213 896	37 485	8 601	2 728
	Establishments with sales of \$250,000 to \$499,999 .....	1 066	377 388	60 387	14 065	3 839
	Establishments with sales of \$500,000 to \$999,999 .....	925	656 935	115 688	26 857	6 247
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	819	1 260 299	239 149	55 599	11 608
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	343	1 217 819	235 619	56 153	11 475
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	215	1 507 364	301 577	72 036	14 085
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	84	1 162 873	240 055	57 027	9 841
	Establishments with sales of \$25,000,000 or more .....	6	205 873	54 583	12 897	2 515
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106
4543	Direct selling establishments					
	<b>All establishments</b> .....	<b>'27 399</b>	<b>'37 203 849</b>	<b>'5 246 485</b>	<b>'1 265 416</b>	<b>'221 239</b>
	Establishments operated for the entire year .....	23 914	36 137 573	5 097 768	1 229 304	212 956
	Establishments with sales less than \$10,000 .....	80	491	500	142	95
	Establishments with sales of \$10,000 to \$24,999 .....	305	5 372	1 822	473	435
	Establishments with sales of \$25,000 to \$49,999 .....	615	22 792	6 415	1 563	1 013
	Establishments with sales of \$50,000 to \$99,999 .....	1 346	100 403	23 853	5 732	2 589
	Establishments with sales of \$100,000 to \$249,999 .....	3 652	621 399	123 294	29 531	9 843
	Establishments with sales of \$250,000 to \$499,999 .....	4 142	1 503 123	274 379	65 453	17 724
	Establishments with sales of \$500,000 to \$999,999 .....	5 134	3 723 717	618 241	148 784	32 099
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	5 407	8 425 280	1 278 709	308 466	54 229
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	2 060	7 070 304	1 045 085	250 810	37 534
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	790	5 275 242	718 853	170 341	26 372
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	297	4 318 609	506 342	122 324	15 929
	Establishments with sales of \$25,000,000 or more .....	86	5 070 841	500 275	125 685	15 094
	Establishments not operated for the entire year .....	3 485	1 066 276	148 717	36 112	8 283
45431	Fuel dealers					
	<b>All establishments</b> .....	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Establishments operated for the entire year .....	11 654	22 149 750	2 690 462	669 280	101 072
	Establishments with sales less than \$10,000 .....	4	19	203	62	14
	Establishments with sales of \$10,000 to \$24,999 .....	12	211	70	27	14
	Establishments with sales of \$25,000 to \$49,999 .....	89	3 242	864	214	120
	Establishments with sales of \$50,000 to \$99,999 .....	227	17 134	4 449	1 116	356
	Establishments with sales of \$100,000 to \$249,999 .....	838	148 636	27 419	7 491	1 943
	Establishments with sales of \$250,000 to \$499,999 .....	1 643	617 571	95 002	24 304	5 146
	Establishments with sales of \$500,000 to \$999,999 .....	3 013	2 218 902	321 987	80 645	15 037
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	3 629	5 667 340	752 905	186 781	30 180
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	1 392	4 762 472	594 986	144 633	20 591
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	598	3 637 779	396 945	96 185	13 019
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	208	3 067 438	321 321	81 453	9 569
	Establishments with sales of \$25,000,000 or more .....	51	2 009 016	174 311	46 369	5 083
	Establishments not operated for the entire year .....	878	472 499	64 831	17 338	2 706
454311	Heating oil dealers					
	<b>All establishments</b> .....	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Establishments operated for the entire year .....	5 216	13 587 346	1 495 537	376 739	52 712
	Establishments with sales less than \$10,000 .....	—	—	—	—	—
	Establishments with sales of \$10,000 to \$24,999 .....	6	114	31	15	5
	Establishments with sales of \$25,000 to \$49,999 .....	28	996	327	86	35
	Establishments with sales of \$50,000 to \$99,999 .....	75	5 588	1 513	401	111
	Establishments with sales of \$100,000 to \$249,999 .....	316	55 590	9 488	2 521	668
	Establishments with sales of \$250,000 to \$499,999 .....	621	233 628	29 543	7 601	1 636
	Establishments with sales of \$500,000 to \$999,999 .....	1 171	866 469	111 165	27 650	5 114
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 568	2 522 884	305 184	76 002	12 145
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	791	2 756 722	315 179	77 412	11 001
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	423	2 829 943	290 499	71 718	9 646
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	176	2 632 469	278 877	71 570	8 303
	Establishments with sales of \$25,000,000 or more .....	41	1 682 943	153 731	41 763	4 048
	Establishments not operated for the entire year .....	441	279 437	32 328	10 369	1 394
454312	Liquefied petroleum gas (bottled gas) dealers					
	<b>All establishments</b> .....	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Establishments operated for the entire year .....	6 242	8 475 677	1 184 365	290 147	47 663
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	3	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	48	1 799	395	93	48
	Establishments with sales of \$50,000 to \$99,999 .....	118	9 041	2 329	590	176
	Establishments with sales of \$100,000 to \$249,999 .....	461	82 883	16 253	4 537	1 125
	Establishments with sales of \$250,000 to \$499,999 .....	984	370 195	63 598	16 285	3 386
	Establishments with sales of \$500,000 to \$999,999 .....	1 816	1 334 081	208 621	52 581	9 798
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	2 048	3 124 144	445 472	110 194	17 938
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	595	1 984 603	278 017	66 847	9 505
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	125	807 826	106 446	24 467	3 373
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	32	434 969	42 444	9 883	1 266
	Establishments with sales of \$25,000,000 or more .....	10	326 073	20 580	4 606	1 035
	Establishments not operated for the entire year .....	381	181 662	31 674	6 784	1 226



**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454319	Other fuel dealers					
	<b>All establishments</b> .....	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Establishments operated for the entire year .....	196	86 727	10 560	2 394	697
	Establishments with sales less than \$10,000 .....	2	D	D	D	a
	Establishments with sales of \$10,000 to \$24,999 .....	3	D	D	D	a
	Establishments with sales of \$25,000 to \$49,999 .....	13	447	142	35	37
	Establishments with sales of \$50,000 to \$99,999 .....	34	2 505	607	125	69
	Establishments with sales of \$100,000 to \$249,999 .....	61	10 163	1 678	433	150
	Establishments with sales of \$250,000 to \$499,999 .....	38	13 748	1 861	418	124
	Establishments with sales of \$500,000 to \$999,999 .....	26	18 352	2 201	414	125
	Establishments with sales of \$1,000,000 to \$4,999,999 .....	13	20 312	2 249	585	97
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	6	21 147	1 790	374	85
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	—	—	—	—	—
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	—	—	—	—	—
	Establishments with sales of \$25,000,000 or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	56	11 400	829	185	86
45439	Other direct selling establishments					
	<b>All establishments</b> .....	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Establishments operated for the entire year .....	12 260	13 987 823	2 407 306	560 024	111 884
	Establishments with sales less than \$10,000 .....	76	472	297	80	81
	Establishments with sales of \$10,000 to \$24,999 .....	293	5 161	1 752	446	421
	Establishments with sales of \$25,000 to \$49,999 .....	526	19 550	5 551	1 349	893
	Establishments with sales of \$50,000 to \$99,999 .....	1 119	83 269	19 404	4 616	2 233
	Establishments with sales of \$100,000 to \$249,999 .....	2 814	472 763	95 875	22 040	7 900
	Establishments with sales of \$250,000 to \$499,999 .....	2 499	885 552	179 377	41 149	12 578
	Establishments with sales of \$500,000 to \$999,999 .....	2 121	1 504 815	296 254	68 139	17 062
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 778	2 757 940	525 804	121 685	24 049
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	668	2 307 832	450 099	106 177	16 943
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	242	1 637 473	321 908	74 156	13 353
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	89	1 251 171	185 021	40 871	6 360
	Establishments with sales of \$25,000,000 or more .....	35	3 061 825	325 964	79 316	10 011
	Establishments not operated for the entire year .....	2 607	593 777	83 886	18 774	5 577
454390	Other direct selling establishments					
	<b>All establishments</b> .....	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Establishments operated for the entire year .....	12 260	13 987 823	2 407 306	560 024	111 884
	Establishments with sales less than \$10,000 .....	76	472	297	80	81
	Establishments with sales of \$10,000 to \$24,999 .....	293	5 161	1 752	446	421
	Establishments with sales of \$25,000 to \$49,999 .....	526	19 550	5 551	1 349	893
	Establishments with sales of \$50,000 to \$99,999 .....	1 119	83 269	19 404	4 616	2 233
	Establishments with sales of \$100,000 to \$249,999 .....	2 814	472 763	95 875	22 040	7 900
	Establishments with sales of \$250,000 to \$499,999 .....	2 499	885 552	179 377	41 149	12 578
	Establishments with sales of \$500,000 to \$999,999 .....	2 121	1 504 815	296 254	68 139	17 062
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 778	2 757 940	525 804	121 685	24 049
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	668	2 307 832	450 099	106 177	16 943
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	242	1 637 473	321 908	74 156	13 353
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	89	1 251 171	185 021	40 871	6 360
	Establishments with sales of \$25,000,000 or more .....	35	3 061 825	325 964	79 316	10 011
	Establishments not operated for the entire year .....	2 607	593 777	83 886	18 774	5 577
4543901	Direct selling, furniture, home furnishings, electronics, & appl					
	<b>All establishments</b> .....	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Establishments operated for the entire year .....	3 621	3 458 333	531 632	122 256	28 225
	Establishments with sales less than \$10,000 .....	13	83	49	12	12
	Establishments with sales of \$10,000 to \$24,999 .....	54	1 010	404	102	78
	Establishments with sales of \$25,000 to \$49,999 .....	124	4 487	1 314	330	219
	Establishments with sales of \$50,000 to \$99,999 .....	291	21 611	4 671	1 187	564
	Establishments with sales of \$100,000 to \$249,999 .....	846	142 425	29 703	6 906	2 552
	Establishments with sales of \$250,000 to \$499,999 .....	873	309 903	63 645	14 680	4 951
	Establishments with sales of \$500,000 to \$999,999 .....	748	527 773	105 106	24 282	6 656
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	487	710 839	122 558	28 204	6 059
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	118	412 469	75 165	16 682	2 434
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	43	310 333	50 954	12 274	2 158
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	17	238 580	27 982	5 514	1 043
	Establishments with sales of \$25,000,000 or more .....	7	778 820	50 081	12 083	1 499
	Establishments not operated for the entire year .....	663	158 960	19 422	3 821	1 278
4543902	Direct selling, books, periodicals, videos, & compact discs					
	<b>All establishments</b> .....	<b>1 263</b>	<b>1 751 884</b>	<b>324 225</b>	<b>69 601</b>	<b>19 475</b>
	Establishments operated for the entire year .....	1 060	1 679 708	311 297	66 264	18 663
	Establishments with sales less than \$10,000 .....	7	41	35	9	11
	Establishments with sales of \$10,000 to \$24,999 .....	29	495	171	41	54
	Establishments with sales of \$25,000 to \$49,999 .....	41	1 569	563	144	92
	Establishments with sales of \$50,000 to \$99,999 .....	112	8 400	2 054	504	245
	Establishments with sales of \$100,000 to \$249,999 .....	270	44 962	10 467	2 448	1 027
	Establishments with sales of \$250,000 to \$499,999 .....	234	83 656	18 314	4 255	1 707
	Establishments with sales of \$500,000 to \$999,999 .....	159	110 797	22 747	5 156	1 918
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	112	180 346	42 598	10 021	3 524
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	42	141 098	41 253	9 716	2 852
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	29	199 126	54 465	12 007	3 904
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	18	250 624	31 658	7 283	1 530
	Establishments with sales of \$25,000,000 or more .....	7	658 594	86 972	14 680	1 799
	Establishments not operated for the entire year .....	203	72 176	12 928	3 337	812

**Table 4. Sales Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and sales size of establishment	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
4543903	Direct selling, other merchandise					
	<b>All establishments</b> .....	<b>9 320</b>	<b>9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Establishments operated for the entire year .....	7 579	8 849 782	1 564 377	371 504	64 996
	Establishments with sales less than \$10,000 .....	56	348	213	59	58
	Establishments with sales of \$10,000 to \$24,999 .....	210	3 656	1 177	303	289
	Establishments with sales of \$25,000 to \$49,999 .....	361	13 494	3 674	875	582
	Establishments with sales of \$50,000 to \$99,999 .....	716	53 258	12 679	2 925	1 424
	Establishments with sales of \$100,000 to \$249,999 .....	1 698	285 376	55 705	12 686	4 321
	Establishments with sales of \$250,000 to \$499,999 .....	1 392	491 993	97 418	22 214	5 920
	Establishments with sales of \$500,000 to \$999,999 .....	1 214	866 245	168 401	38 701	8 488
	Establishments with sales of \$1,000,000 to \$2,499,999 .....	1 179	1 866 755	360 648	83 460	14 466
	Establishments with sales of \$2,500,000 to \$4,999,999 .....	508	1 754 265	333 681	79 779	11 657
	Establishments with sales of \$5,000,000 to \$9,999,999 .....	170	1 128 014	216 489	49 875	7 291
	Establishments with sales of \$10,000,000 to \$24,999,999 .....	54	761 967	125 381	28 074	3 787
	Establishments with sales of \$25,000,000 or more .....	21	1 624 411	188 911	52 553	6 713
	Establishments not operated for the entire year .....	1 741	362 641	51 536	11 616	3 487

**Table 5. Employment Size of Establishments: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE</b>					
	<b>All establishments</b> .....	<b>'1 118 447</b>	<b>'2 460 886 012</b>	<b>'237 195 503</b>	<b>'55 386 162</b>	<b>'13 991 103</b>
	Establishments operated for the entire year .....	969 279	2 387 197 045	229 817 480	53 929 132	13 544 383
	Establishments with no employees .....	3 360	1 158 269	100 014	—	—
	Establishments with 1 employee .....	102 744	26 800 704	1 771 771	380 413	102 744
	Establishments with 2 employees .....	104 076	36 045 307	3 222 440	726 849	208 152
	Establishments with 3 or 4 employees .....	185 254	101 973 459	10 260 676	2 356 850	644 364
	Establishments with 5 or 6 employees .....	146 183	121 990 380	12 653 580	2 938 457	798 944
	Establishments with 7 to 9 employees .....	139 563	164 206 825	17 290 250	4 033 107	1 099 634
	Establishments with 10 to 14 employees .....	112 133	193 136 636	21 166 108	4 942 876	1 302 366
	Establishments with 15 to 19 employees .....	47 267	122 765 662	13 467 846	3 123 128	788 523
	Establishments with 20 to 49 employees .....	77 620	443 204 192	43 450 245	10 138 101	2 330 439
	Establishments with 50 to 99 employees .....	27 872	421 866 301	38 085 971	8 944 484	1 931 536
	Establishments with 100 employees or more .....	23 207	754 049 310	68 348 579	16 344 867	4 337 681
	Establishments not operated for the entire year .....	149 168	73 688 967	7 378 023	1 457 030	446 720
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>					
	<b>All establishments</b> .....	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Establishments operated for the entire year .....	108 683	629 926 712	48 992 247	11 280 676	1 671 047
	Establishments with no employees .....	384	215 689	11 992	—	—
	Establishments with 1 employee .....	10 894	4 294 846	221 207	47 432	10 894
	Establishments with 2 employees .....	10 617	5 670 942	393 659	89 044	21 234
	Establishments with 3 or 4 employees .....	17 402	13 195 864	1 208 395	278 240	60 271
	Establishments with 5 or 6 employees .....	13 685	14 031 012	1 605 475	372 453	74 907
	Establishments with 7 to 9 employees .....	14 354	20 404 895	2 501 107	582 192	113 167
	Establishments with 10 to 14 employees .....	13 339	30 826 685	3 468 949	806 237	155 637
	Establishments with 15 to 19 employees .....	6 427	27 013 108	2 532 637	584 853	107 611
	Establishments with 20 to 49 employees .....	13 807	168 421 616	12 437 399	2 854 292	428 515
	Establishments with 50 to 99 employees .....	5 682	189 687 336	13 416 815	3 067 819	388 627
	Establishments with 100 employees or more .....	2 092	156 164 719	11 194 612	2 598 114	310 184
	Establishments not operated for the entire year .....	13 950	15 441 064	1 246 684	250 947	47 916
<b>4411</b>	<b>Automobile dealers</b>					
	<b>All establishments</b> .....	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Establishments operated for the entire year .....	42 866	541 238 993	36 566 584	8 400 842	1 111 713
	Establishments with no employees .....	174	139 882	5 489	—	—
	Establishments with 1 employee .....	5 248	2 959 441	108 649	23 674	5 248
	Establishments with 2 employees .....	4 465	3 590 128	168 740	38 953	8 930
	Establishments with 3 or 4 employees .....	5 672	7 026 972	403 830	93 694	19 455
	Establishments with 5 or 6 employees .....	3 059	5 757 181	374 318	87 310	16 600
	Establishments with 7 to 9 employees .....	2 505	7 165 669	472 072	108 988	19 688
	Establishments with 10 to 14 employees .....	2 890	13 527 903	856 152	197 567	34 207
	Establishments with 15 to 19 employees .....	2 192	16 179 520	1 009 437	231 498	37 061
	Establishments with 20 to 49 employees .....	9 327	146 999 959	9 503 202	2 174 221	306 039
	Establishments with 50 to 99 employees .....	5 318	184 372 248	12 775 687	2 919 615	365 542
	Establishments with 100 employees or more .....	2 016	153 520 090	10 889 008	2 525 322	298 943
	Establishments not operated for the entire year .....	6 371	12 413 299	833 563	167 562	27 282
<b>44111</b>	<b>New car dealers</b>					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Establishments operated for the entire year .....	24 154	509 954 878	34 559 002	7 931 413	1 025 024
	Establishments with no employees .....	27	40 112	1 920	—	—
	Establishments with 1 employee .....	779	334 072	18 759	3 908	779
	Establishments with 2 employees .....	685	495 637	29 162	6 501	1 370
	Establishments with 3 or 4 employees .....	963	1 313 729	78 620	17 348	3 367
	Establishments with 5 or 6 employees .....	756	1 647 726	103 498	23 454	4 140
	Establishments with 7 to 9 employees .....	1 032	3 431 250	200 725	45 903	8 210
	Establishments with 10 to 14 employees .....	1 866	9 612 555	569 120	130 916	22 467
	Establishments with 15 to 19 employees .....	1 856	14 222 659	861 941	196 277	31 461
	Establishments with 20 to 49 employees .....	8 925	143 019 219	9 216 205	2 105 221	294 770
	Establishments with 50 to 99 employees .....	5 268	183 199 388	12 677 312	2 896 752	362 238
	Establishments with 100 employees or more .....	1 997	152 638 531	10 801 740	2 505 133	296 222
	Establishments not operated for the entire year .....	1 743	9 016 946	643 749	140 810	21 219
<b>441110</b>	<b>New car dealers</b>					
	<b>All establishments</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Establishments operated for the entire year .....	24 154	509 954 878	34 559 002	7 931 413	1 025 024
	Establishments with no employees .....	27	40 112	1 920	—	—
	Establishments with 1 employee .....	779	334 072	18 759	3 908	779
	Establishments with 2 employees .....	685	495 637	29 162	6 501	1 370
	Establishments with 3 or 4 employees .....	963	1 313 729	78 620	17 348	3 367
	Establishments with 5 or 6 employees .....	756	1 647 726	103 498	23 454	4 140
	Establishments with 7 to 9 employees .....	1 032	3 431 250	200 725	45 903	8 210
	Establishments with 10 to 14 employees .....	1 866	9 612 555	569 120	130 916	22 467
	Establishments with 15 to 19 employees .....	1 856	14 222 659	861 941	196 277	31 461
	Establishments with 20 to 49 employees .....	8 925	143 019 219	9 216 205	2 105 221	294 770
	Establishments with 50 to 99 employees .....	5 268	183 199 388	12 677 312	2 896 752	362 238
	Establishments with 100 employees or more .....	1 997	152 638 531	10 801 740	2 505 133	296 222
	Establishments not operated for the entire year .....	1 743	9 016 946	643 749	140 810	21 219

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44112	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Establishments operated for the entire year .....	18 712	31 284 115	2 007 582	469 429	86 689
	Establishments with no employees .....	147	99 770	3 569	—	—
	Establishments with 1 employee .....	4 469	2 625 369	89 890	19 766	4 469
	Establishments with 2 employees .....	3 780	3 094 491	139 578	32 452	7 560
	Establishments with 3 or 4 employees .....	4 709	5 713 243	325 210	76 346	16 088
	Establishments with 5 or 6 employees .....	2 303	4 109 455	270 820	63 856	12 460
	Establishments with 7 to 9 employees .....	1 473	3 734 419	271 347	63 085	11 478
	Establishments with 10 to 14 employees .....	1 024	3 915 348	287 032	66 651	11 740
	Establishments with 15 to 19 employees .....	336	1 956 861	147 496	35 221	5 600
	Establishments with 20 to 49 employees .....	402	3 980 740	286 997	69 000	11 269
	Establishments with 50 to 99 employees .....	50	1 172 860	98 375	22 863	3 304
	Establishments with 100 employees or more .....	19	881 559	87 268	20 189	2 721
	Establishments not operated for the entire year .....	4 628	3 396 353	189 814	26 752	6 063
441120	Used car dealers					
	<b>All establishments</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Establishments operated for the entire year .....	18 712	31 284 115	2 007 582	469 429	86 689
	Establishments with no employees .....	147	99 770	3 569	—	—
	Establishments with 1 employee .....	4 469	2 625 369	89 890	19 766	4 469
	Establishments with 2 employees .....	3 780	3 094 491	139 578	32 452	7 560
	Establishments with 3 or 4 employees .....	4 709	5 713 243	325 210	76 346	16 088
	Establishments with 5 or 6 employees .....	2 303	4 109 455	270 820	63 856	12 460
	Establishments with 7 to 9 employees .....	1 473	3 734 419	271 347	63 085	11 478
	Establishments with 10 to 14 employees .....	1 024	3 915 348	287 032	66 651	11 740
	Establishments with 15 to 19 employees .....	336	1 956 861	147 496	35 221	5 600
	Establishments with 20 to 49 employees .....	402	3 980 740	286 997	69 000	11 269
	Establishments with 50 to 99 employees .....	50	1 172 860	98 375	22 863	3 304
	Establishments with 100 employees or more .....	19	881 559	87 268	20 189	2 721
	Establishments not operated for the entire year .....	4 628	3 396 353	189 814	26 752	6 063
4412	Other motor vehicle dealers					
	<b>All establishments</b> .....	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Establishments operated for the entire year .....	11 840	27 775 157	2 482 081	531 072	99 280
	Establishments with no employees .....	102	46 539	2 741	—	—
	Establishments with 1 employee .....	1 462	575 446	33 575	6 275	1 462
	Establishments with 2 employees .....	1 384	770 607	54 683	10 963	2 768
	Establishments with 3 or 4 employees .....	2 232	1 957 538	158 455	33 166	7 701
	Establishments with 5 or 6 employees .....	1 588	2 151 836	187 959	40 561	8 684
	Establishments with 7 to 9 employees .....	1 649	3 389 805	298 721	62 480	13 032
	Establishments with 10 to 14 employees .....	1 604	4 718 241	439 689	94 206	18 721
	Establishments with 15 to 19 employees .....	767	3 485 679	325 560	69 019	12 807
	Establishments with 20 to 49 employees .....	958	7 930 158	751 490	161 704	26 472
	Establishments with 50 to 99 employees .....	77	1 703 808	152 795	33 343	4 999
	Establishments with 100 employees or more .....	17	1 045 500	76 413	19 355	2 634
	Establishments not operated for the entire year .....	1 749	1 115 349	87 835	15 670	3 488
44121	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Establishments operated for the entire year .....	2 658	9 641 014	781 690	168 348	28 169
	Establishments with no employees .....	20	9 821	718	—	—
	Establishments with 1 employee .....	252	97 724	5 223	973	252
	Establishments with 2 employees .....	240	146 933	9 738	1 899	480
	Establishments with 3 or 4 employees .....	481	459 133	33 447	7 200	1 653
	Establishments with 5 or 6 employees .....	353	517 667	41 883	9 142	1 920
	Establishments with 7 to 9 employees .....	389	849 763	72 586	15 035	3 074
	Establishments with 10 to 14 employees .....	349	1 153 931	103 322	22 047	4 101
	Establishments with 15 to 19 employees .....	207	1 169 881	96 590	19 709	3 444
	Establishments with 20 to 49 employees .....	315	3 273 496	274 876	58 283	8 978
	Establishments with 50 to 99 employees .....	41	1 072 361	86 804	19 547	2 693
	Establishments with 100 employees or more .....	11	890 304	56 503	14 513	1 574
	Establishments not operated for the entire year .....	356	428 735	32 272	7 186	1 294
441210	Recreational vehicle dealers					
	<b>All establishments</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Establishments operated for the entire year .....	2 658	9 641 014	781 690	168 348	28 169
	Establishments with no employees .....	20	9 821	718	—	—
	Establishments with 1 employee .....	252	97 724	5 223	973	252
	Establishments with 2 employees .....	240	146 933	9 738	1 899	480
	Establishments with 3 or 4 employees .....	481	459 133	33 447	7 200	1 653
	Establishments with 5 or 6 employees .....	353	517 667	41 883	9 142	1 920
	Establishments with 7 to 9 employees .....	389	849 763	72 586	15 035	3 074
	Establishments with 10 to 14 employees .....	349	1 153 931	103 322	22 047	4 101
	Establishments with 15 to 19 employees .....	207	1 169 881	96 590	19 709	3 444
	Establishments with 20 to 49 employees .....	315	3 273 496	274 876	58 283	8 978
	Establishments with 50 to 99 employees .....	41	1 072 361	86 804	19 547	2 693
	Establishments with 100 employees or more .....	11	890 304	56 503	14 513	1 574
	Establishments not operated for the entire year .....	356	428 735	32 272	7 186	1 294

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44122	Motorcycle, boat, & other motor vehicle dealers					
	<b>All establishments</b> .....	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Establishments operated for the entire year .....	9 182	18 134 143	1 700 391	362 724	71 111
	Establishments with no employees .....	82	36 718	2 023	—	—
	Establishments with 1 employee .....	1 210	477 722	28 352	5 302	1 210
	Establishments with 2 employees .....	1 144	623 674	44 945	9 064	2 288
	Establishments with 3 or 4 employees .....	1 751	1 498 405	125 008	25 966	6 048
	Establishments with 5 or 6 employees .....	1 235	1 634 169	146 076	31 419	6 764
	Establishments with 7 to 9 employees .....	1 260	2 540 042	226 135	47 445	9 958
	Establishments with 10 to 14 employees .....	1 255	3 564 310	336 367	72 159	14 620
	Establishments with 15 to 19 employees .....	560	2 315 798	228 970	49 310	9 363
	Establishments with 20 to 49 employees .....	643	4 656 662	476 614	103 421	17 494
	Establishments with 50 to 99 employees .....	36	631 447	65 991	13 796	2 306
	Establishments with 100 employees or more .....	6	155 196	19 910	4 842	1 060
	Establishments not operated for the entire year .....	1 393	686 614	55 563	8 484	2 194
441221	Motorcycle dealers					
	<b>All establishments</b> .....	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Establishments operated for the entire year .....	3 243	7 186 324	696 172	148 982	28 405
	Establishments with no employees .....	17	D	D	D	a
	Establishments with 1 employee .....	351	93 998	6 823	1 325	351
	Establishments with 2 employees .....	366	166 911	12 296	2 663	732
	Establishments with 3 or 4 employees .....	541	424 312	35 238	7 705	1 882
	Establishments with 5 or 6 employees .....	417	550 846	47 105	10 044	2 291
	Establishments with 7 to 9 employees .....	460	951 323	81 764	16 865	3 645
	Establishments with 10 to 14 employees .....	520	1 550 908	148 283	31 531	6 103
	Establishments with 15 to 19 employees .....	256	1 075 188	108 623	23 008	4 303
	Establishments with 20 to 49 employees .....	302	2 125 879	230 213	50 602	8 163
	Establishments with 50 to 99 employees .....	12	201 605	22 091	4 318	751
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	392	182 936	15 893	2 451	621
441222	Boat dealers					
	<b>All establishments</b> .....	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Establishments operated for the entire year .....	4 511	8 569 534	808 396	170 185	33 987
	Establishments with no employees .....	42	16 017	1 006	—	—
	Establishments with 1 employee .....	596	233 178	15 066	2 570	596
	Establishments with 2 employees .....	580	312 595	24 608	4 590	1 160
	Establishments with 3 or 4 employees .....	878	750 737	66 788	13 255	3 030
	Establishments with 5 or 6 employees .....	618	819 929	76 151	16 362	3 396
	Establishments with 7 to 9 employees .....	633	1 273 240	116 986	24 073	5 013
	Establishments with 10 to 14 employees .....	603	1 652 016	156 253	33 401	7 005
	Establishments with 15 to 19 employees .....	245	1 007 647	97 246	20 954	4 082
	Establishments with 20 to 49 employees .....	293	2 068 295	212 297	45 555	8 043
	Establishments with 50 to 99 employees .....	20	378 592	34 199	7 557	1 316
	Establishments with 100 employees or more .....	3	57 288	7 796	1 868	346
	Establishments not operated for the entire year .....	751	364 696	30 900	4 298	1 147
441229	All other motor vehicle dealers					
	<b>All establishments</b> .....	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Establishments operated for the entire year .....	1 428	2 378 285	195 823	43 557	8 719
	Establishments with no employees .....	23	D	D	D	a
	Establishments with 1 employee .....	263	150 546	6 463	1 407	263
	Establishments with 2 employees .....	198	144 168	8 041	1 811	396
	Establishments with 3 or 4 employees .....	332	323 356	22 982	5 006	1 136
	Establishments with 5 or 6 employees .....	200	263 394	22 820	5 013	1 077
	Establishments with 7 to 9 employees .....	167	315 479	27 385	6 507	1 300
	Establishments with 10 to 14 employees .....	132	361 386	31 831	7 227	1 512
	Establishments with 15 to 19 employees .....	59	232 963	23 101	5 348	978
	Establishments with 20 to 49 employees .....	48	462 488	34 104	7 264	1 288
	Establishments with 50 to 99 employees .....	4	51 250	9 701	1 921	239
	Establishments with 100 employees or more .....	2	D	D	D	f
	Establishments not operated for the entire year .....	250	138 982	8 770	1 735	426
4413	Automotive parts, accessories, & tire stores					
	<b>All establishments</b> .....	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Establishments operated for the entire year .....	53 977	60 912 562	9 943 582	2 348 762	460 054
	Establishments with no employees .....	108	29 268	3 762	—	—
	Establishments with 1 employee .....	4 184	759 959	78 983	17 483	4 184
	Establishments with 2 employees .....	4 768	1 310 207	170 236	39 128	5 536
	Establishments with 3 or 4 employees .....	9 498	4 211 354	646 110	151 380	33 115
	Establishments with 5 or 6 employees .....	9 038	6 121 995	1 043 198	244 582	49 623
	Establishments with 7 to 9 employees .....	10 200	9 849 421	1 730 314	410 724	80 447
	Establishments with 10 to 14 employees .....	8 845	12 580 541	2 173 108	514 464	102 709
	Establishments with 15 to 19 employees .....	3 468	7 347 909	1 197 640	284 336	57 743
	Establishments with 20 to 49 employees .....	3 522	13 491 499	2 182 707	518 367	96 004
	Establishments with 50 to 99 employees .....	287	3 611 280	488 333	114 861	18 086
	Establishments with 100 employees or more .....	59	1 599 129	229 191	53 437	8 607
	Establishments not operated for the entire year .....	5 830	1 912 416	325 286	67 715	17 146

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>					
44131	Automotive parts & accessories stores					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Establishments operated for the entire year .....	38 031	41 641 846	6 471 756	1 535 598	320 400
	Establishments with no employees .....	81	20 284	2 478	—	—
	Establishments with 1 employee .....	3 221	588 634	59 595	13 323	3 221
	Establishments with 2 employees .....	3 760	1 036 679	133 787	30 944	7 520
	Establishments with 3 or 4 employees .....	7 321	3 234 966	484 023	114 222	25 473
	Establishments with 5 or 6 employees .....	6 308	4 266 923	678 897	160 724	34 517
	Establishments with 7 to 9 employees .....	6 544	6 302 427	987 723	237 074	51 533
	Establishments with 10 to 14 employees .....	5 602	7 769 657	1 230 598	293 315	65 192
	Establishments with 15 to 19 employees .....	2 339	4 658 694	737 774	175 877	39 065
	Establishments with 20 to 49 employees .....	2 565	9 365 051	1 547 766	367 475	70 842
	Establishments with 50 to 99 employees .....	235	2 893 636	398 285	93 499	14 993
	Establishments with 100 employees or more .....	55	1 504 895	210 830	49 145	8 044
	Establishments not operated for the entire year .....	4 488	1 523 822	246 459	54 039	14 156
441310	Automotive parts & accessories stores					
	<b>All establishments</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Establishments operated for the entire year .....	38 031	41 641 846	6 471 756	1 535 598	320 400
	Establishments with no employees .....	81	20 284	2 478	—	—
	Establishments with 1 employee .....	3 221	588 634	59 595	13 323	3 221
	Establishments with 2 employees .....	3 760	1 036 679	133 787	30 944	7 520
	Establishments with 3 or 4 employees .....	7 321	3 234 966	484 023	114 222	25 473
	Establishments with 5 or 6 employees .....	6 308	4 266 923	678 897	160 724	34 517
	Establishments with 7 to 9 employees .....	6 544	6 302 427	987 723	237 074	51 533
	Establishments with 10 to 14 employees .....	5 602	7 769 657	1 230 598	293 315	65 192
	Establishments with 15 to 19 employees .....	2 339	4 658 694	737 774	175 877	39 065
	Establishments with 20 to 49 employees .....	2 565	9 365 051	1 547 766	367 475	70 842
	Establishments with 50 to 99 employees .....	235	2 893 636	398 285	93 499	14 993
	Establishments with 100 employees or more .....	55	1 504 895	210 830	49 145	8 044
	Establishments not operated for the entire year .....	4 488	1 523 822	246 459	54 039	14 156
44132	Tire dealers					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Establishments operated for the entire year .....	15 946	19 270 716	3 471 826	813 164	139 654
	Establishments with no employees .....	27	8 984	1 284	—	—
	Establishments with 1 employee .....	963	171 325	19 388	4 160	963
	Establishments with 2 employees .....	1 008	273 528	36 449	8 184	2 016
	Establishments with 3 or 4 employees .....	2 177	976 388	162 087	37 158	7 642
	Establishments with 5 or 6 employees .....	2 730	1 855 072	364 301	83 858	15 106
	Establishments with 7 to 9 employees .....	3 656	3 546 994	742 591	173 650	28 914
	Establishments with 10 to 14 employees .....	3 243	4 810 884	942 510	221 149	37 517
	Establishments with 15 to 19 employees .....	1 129	2 689 215	459 866	108 459	18 678
	Establishments with 20 to 49 employees .....	957	4 126 448	634 941	150 892	25 162
	Establishments with 50 to 99 employees .....	52	717 644	90 048	21 362	3 093
	Establishments with 100 employees or more .....	4	94 234	18 361	4 292	563
	Establishments not operated for the entire year .....	1 342	388 594	78 827	13 676	2 990
441320	Tire dealers					
	<b>All establishments</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Establishments operated for the entire year .....	15 946	19 270 716	3 471 826	813 164	139 654
	Establishments with no employees .....	27	8 984	1 284	—	—
	Establishments with 1 employee .....	963	171 325	19 388	4 160	963
	Establishments with 2 employees .....	1 008	273 528	36 449	8 184	2 016
	Establishments with 3 or 4 employees .....	2 177	976 388	162 087	37 158	7 642
	Establishments with 5 or 6 employees .....	2 730	1 855 072	364 301	83 858	15 106
	Establishments with 7 to 9 employees .....	3 656	3 546 994	742 591	173 650	28 914
	Establishments with 10 to 14 employees .....	3 243	4 810 884	942 510	221 149	37 517
	Establishments with 15 to 19 employees .....	1 129	2 689 215	459 866	108 459	18 678
	Establishments with 20 to 49 employees .....	957	4 126 448	634 941	150 892	25 162
	Establishments with 50 to 99 employees .....	52	717 644	90 048	21 362	3 093
	Establishments with 100 employees or more .....	4	94 234	18 361	4 292	563
	Establishments not operated for the entire year .....	1 342	388 594	78 827	13 676	2 990
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>					
	<b>All establishments</b> .....	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Establishments operated for the entire year .....	56 435	69 010 943	9 622 707	2 260 371	466 134
	Establishments with no employees .....	226	87 586	7 332	—	—
	Establishments with 1 employee .....	6 738	1 566 097	140 136	30 006	6 738
	Establishments with 2 employees .....	7 285	2 603 825	274 887	63 172	14 570
	Establishments with 3 or 4 employees .....	11 717	6 161 545	776 845	177 536	40 426
	Establishments with 5 or 6 employees .....	8 528	6 559 291	902 284	209 450	46 571
	Establishments with 7 to 9 employees .....	8 006	8 471 062	1 205 545	280 301	62 868
	Establishments with 10 to 14 employees .....	6 652	10 486 600	1 565 775	367 864	77 701
	Establishments with 15 to 19 employees .....	2 955	7 019 036	1 044 967	246 466	49 251
	Establishments with 20 to 49 employees .....	3 612	15 360 860	2 236 964	533 917	102 280
	Establishments with 50 to 99 employees .....	551	5 727 358	833 185	199 682	36 164
	Establishments with 100 employees or more .....	165	4 967 683	634 787	151 977	29 565
	Establishments not operated for the entire year .....	8 290	2 679 870	336 734	63 920	16 711

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
4421	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with no employees .....	87	32 896	2 127	—	—
	Establishments with 1 employee .....	2 543	685 230	57 037	12 085	2 543
	Establishments with 2 employees .....	3 017	1 267 036	125 455	28 927	6 034
	Establishments with 3 or 4 employees .....	5 056	2 973 155	348 216	79 564	17 496
	Establishments with 5 or 6 employees .....	3 999	3 394 474	444 512	103 301	21 883
	Establishments with 7 to 9 employees .....	3 725	4 301 668	602 074	140 887	29 262
	Establishments with 10 to 14 employees .....	3 407	5 805 629	863 047	205 494	39 939
	Establishments with 15 to 19 employees .....	1 650	4 260 335	622 025	148 393	27 586
	Establishments with 20 to 49 employees .....	2 023	9 497 405	1 365 331	325 622	56 026
	Establishments with 50 to 99 employees .....	333	3 737 997	551 491	133 146	22 054
	Establishments with 100 employees or more .....	108	3 687 323	468 313	111 695	19 769
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
44211	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with no employees .....	87	32 896	2 127	—	—
	Establishments with 1 employee .....	2 543	685 230	57 037	12 085	2 543
	Establishments with 2 employees .....	3 017	1 267 036	125 455	28 927	6 034
	Establishments with 3 or 4 employees .....	5 056	2 973 155	348 216	79 564	17 496
	Establishments with 5 or 6 employees .....	3 999	3 394 474	444 512	103 301	21 883
	Establishments with 7 to 9 employees .....	3 725	4 301 668	602 074	140 887	29 262
	Establishments with 10 to 14 employees .....	3 407	5 805 629	863 047	205 494	39 939
	Establishments with 15 to 19 employees .....	1 650	4 260 335	622 025	148 393	27 586
	Establishments with 20 to 49 employees .....	2 023	9 497 405	1 365 331	325 622	56 026
	Establishments with 50 to 99 employees .....	333	3 737 997	551 491	133 146	22 054
	Establishments with 100 employees or more .....	108	3 687 323	468 313	111 695	19 769
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
442110	Furniture stores					
	<b>All establishments</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Establishments operated for the entire year .....	25 948	39 643 148	5 449 628	1 289 114	242 592
	Establishments with no employees .....	87	32 896	2 127	—	—
	Establishments with 1 employee .....	2 543	685 230	57 037	12 085	2 543
	Establishments with 2 employees .....	3 017	1 267 036	125 455	28 927	6 034
	Establishments with 3 or 4 employees .....	5 056	2 973 155	348 216	79 564	17 496
	Establishments with 5 or 6 employees .....	3 999	3 394 474	444 512	103 301	21 883
	Establishments with 7 to 9 employees .....	3 725	4 301 668	602 074	140 887	29 262
	Establishments with 10 to 14 employees .....	3 407	5 805 629	863 047	205 494	39 939
	Establishments with 15 to 19 employees .....	1 650	4 260 335	622 025	148 393	27 586
	Establishments with 20 to 49 employees .....	2 023	9 497 405	1 365 331	325 622	56 026
	Establishments with 50 to 99 employees .....	333	3 737 997	551 491	133 146	22 054
	Establishments with 100 employees or more .....	108	3 687 323	468 313	111 695	19 769
	Establishments not operated for the entire year .....	3 513	1 325 187	169 975	36 667	8 708
4422	Home furnishings stores					
	<b>All establishments</b> .....	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Establishments operated for the entire year .....	30 487	29 367 795	4 173 079	971 257	223 542
	Establishments with no employees .....	139	54 690	5 205	—	—
	Establishments with 1 employee .....	4 195	880 867	83 099	17 921	4 195
	Establishments with 2 employees .....	4 268	1 336 789	149 432	34 245	8 536
	Establishments with 3 or 4 employees .....	6 661	3 188 390	428 629	97 972	22 930
	Establishments with 5 or 6 employees .....	4 529	3 164 817	457 772	106 149	24 688
	Establishments with 7 to 9 employees .....	4 281	4 169 394	603 471	139 414	33 606
	Establishments with 10 to 14 employees .....	3 245	4 680 971	702 728	162 370	37 762
	Establishments with 15 to 19 employees .....	1 305	2 758 701	422 942	98 073	21 665
	Establishments with 20 to 49 employees .....	1 589	5 863 455	871 633	208 295	46 254
	Establishments with 50 to 99 employees .....	218	1 989 361	281 694	66 536	14 110
	Establishments with 100 employees or more .....	57	1 280 360	166 474	40 282	9 796
	Establishments not operated for the entire year .....	4 777	1 354 683	166 759	27 253	8 003
44221	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Establishments operated for the entire year .....	14 534	15 893 194	2 389 960	546 309	93 028
	Establishments with no employees .....	60	29 246	2 258	—	—
	Establishments with 1 employee .....	2 226	601 089	52 108	11 411	2 226
	Establishments with 2 employees .....	2 268	913 800	92 283	21 160	4 536
	Establishments with 3 or 4 employees .....	3 591	2 224 583	270 004	61 921	12 319
	Establishments with 5 or 6 employees .....	2 050	1 926 943	261 576	59 176	11 119
	Establishments with 7 to 9 employees .....	1 707	2 305 206	334 239	75 890	13 390
	Establishments with 10 to 14 employees .....	1 342	2 498 567	413 845	93 709	15 670
	Establishments with 15 to 19 employees .....	577	1 539 674	262 446	59 991	9 599
	Establishments with 20 to 49 employees .....	626	2 698 524	502 339	117 719	17 707
	Establishments with 50 to 99 employees .....	75	916 838	157 718	35 925	4 839
	Establishments with 100 employees or more .....	12	238 724	41 144	9 407	1 623
	Establishments not operated for the entire year .....	2 069	578 620	68 248	13 696	3 158

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>					
442210	Floor covering stores					
	<b>All establishments</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Establishments operated for the entire year .....	14 534	15 893 194	2 389 960	546 309	93 028
	Establishments with no employees .....	60	29 246	2 258	—	—
	Establishments with 1 employee .....	2 226	601 089	52 108	11 411	2 226
	Establishments with 2 employees .....	2 268	913 800	92 283	21 160	4 536
	Establishments with 3 or 4 employees .....	3 591	2 224 583	270 004	61 921	12 319
	Establishments with 5 or 6 employees .....	2 050	1 926 943	261 576	59 176	11 119
	Establishments with 7 to 9 employees .....	1 707	2 305 206	334 239	75 890	13 390
	Establishments with 10 to 14 employees .....	1 342	2 498 567	413 845	93 709	15 670
	Establishments with 15 to 19 employees .....	577	1 539 674	262 446	59 991	9 599
	Establishments with 20 to 49 employees .....	626	2 698 524	502 339	117 719	17 707
	Establishments with 50 to 99 employees .....	75	916 838	157 718	35 925	4 839
	Establishments with 100 employees or more .....	12	238 724	41 144	9 407	1 623
	Establishments not operated for the entire year .....	2 069	578 620	68 248	13 696	3 158
44229	Other home furnishings stores					
	<b>All establishments</b> .....	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Establishments operated for the entire year .....	15 953	13 474 601	1 783 119	424 948	130 514
	Establishments with no employees .....	79	25 444	2 947	—	—
	Establishments with 1 employee .....	1 969	279 778	30 991	6 510	1 969
	Establishments with 2 employees .....	2 000	422 989	57 149	13 085	4 000
	Establishments with 3 or 4 employees .....	3 070	963 807	158 625	36 051	10 611
	Establishments with 5 or 6 employees .....	2 479	1 237 874	196 196	46 973	13 569
	Establishments with 7 to 9 employees .....	2 574	1 864 188	269 232	63 524	20 216
	Establishments with 10 to 14 employees .....	1 903	2 182 404	288 883	68 661	22 092
	Establishments with 15 to 19 employees .....	728	1 219 027	160 496	38 082	12 066
	Establishments with 20 to 49 employees .....	963	3 164 931	369 294	90 576	28 547
	Establishments with 50 to 99 employees .....	143	1 072 523	123 976	30 611	9 271
	Establishments with 100 employees or more .....	45	1 041 636	125 330	30 875	8 173
	Establishments not operated for the entire year .....	2 708	776 063	98 511	13 557	4 845
442291	Window treatment stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Establishments operated for the entire year .....	1 794	861 912	141 876	32 846	8 143
	Establishments with no employees .....	14	1 507	206	—	—
	Establishments with 1 employee .....	349	56 447	5 604	1 196	349
	Establishments with 2 employees .....	359	100 884	12 252	2 773	718
	Establishments with 3 or 4 employees .....	465	175 264	25 534	5 715	1 581
	Establishments with 5 or 6 employees .....	252	132 507	21 633	5 093	1 349
	Establishments with 7 to 9 employees .....	175	132 264	23 460	5 531	1 368
	Establishments with 10 to 14 employees .....	119	140 032	24 687	5 948	1 372
	Establishments with 15 to 19 employees .....	32	51 003	10 351	2 650	537
	Establishments with 20 to 49 employees .....	26	51 840	13 108	2 898	678
	Establishments with 50 to 99 employees .....	3	20 164	5 041	1 042	191
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	332	53 389	6 688	1 144	405
442299	All other home furnishings stores					
	<b>All establishments</b> .....	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Establishments operated for the entire year .....	14 159	12 612 689	1 641 243	392 102	122 371
	Establishments with no employees .....	65	23 937	2 741	—	—
	Establishments with 1 employee .....	1 620	223 331	25 387	5 314	1 620
	Establishments with 2 employees .....	1 641	322 105	44 897	10 312	3 282
	Establishments with 3 or 4 employees .....	2 605	788 543	133 091	30 336	9 030
	Establishments with 5 or 6 employees .....	2 227	1 105 367	174 563	41 880	12 220
	Establishments with 7 to 9 employees .....	2 399	1 731 924	245 772	57 993	18 848
	Establishments with 10 to 14 employees .....	1 784	2 042 372	264 196	62 713	20 720
	Establishments with 15 to 19 employees .....	696	1 168 024	150 145	35 432	11 529
	Establishments with 20 to 49 employees .....	937	3 113 091	356 186	87 678	27 869
	Establishments with 50 to 99 employees .....	140	1 052 359	118 935	29 569	9 080
	Establishments with 100 employees or more .....	45	1 041 636	125 330	30 875	8 173
	Establishments not operated for the entire year .....	2 376	722 674	91 823	12 413	4 440
<b>443</b>	<b>Electronics &amp; appliance stores</b>					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Establishments operated for the entire year .....	36 778	65 069 947	6 728 655	1 578 392	330 108
	Establishments with no employees .....	164	49 689	5 056	—	—
	Establishments with 1 employee .....	4 361	971 549	93 108	19 518	4 361
	Establishments with 2 employees .....	4 418	1 417 715	164 976	37 084	8 836
	Establishments with 3 or 4 employees .....	9 234	4 781 245	579 062	133 841	32 315
	Establishments with 5 or 6 employees .....	7 167	5 700 731	692 896	163 137	38 869
	Establishments with 7 to 9 employees .....	4 629	5 303 550	699 645	165 812	36 042
	Establishments with 10 to 14 employees .....	2 915	5 434 126	751 074	175 250	33 745
	Establishments with 15 to 19 employees .....	1 061	2 942 726	411 517	96 717	17 668
	Establishments with 20 to 49 employees .....	1 560	9 704 036	1 226 540	289 394	45 944
	Establishments with 50 to 99 employees .....	898	16 167 766	1 261 280	298 417	64 118
	Establishments with 100 employees or more .....	371	12 596 814	843 501	199 222	48 210
	Establishments not operated for the entire year .....	6 595	3 491 384	335 459	64 038	14 934

See footnotes at end of table.



**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
4431	Electronics & appliance stores					
	<b>All establishments</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Establishments operated for the entire year .....	36 778	65 069 947	6 728 655	1 578 392	330 108
	Establishments with no employees .....	164	49 689	5 056	—	—
	Establishments with 1 employee .....	4 361	971 549	93 108	19 518	4 361
	Establishments with 2 employees .....	4 418	1 417 715	164 976	37 084	8 836
	Establishments with 3 or 4 employees .....	9 234	4 781 245	579 062	133 841	32 315
	Establishments with 5 or 6 employees .....	7 167	5 700 731	692 896	163 137	38 869
	Establishments with 7 to 9 employees .....	4 629	5 303 550	699 645	165 812	36 042
	Establishments with 10 to 14 employees .....	2 915	5 434 126	751 074	175 250	33 745
	Establishments with 15 to 19 employees .....	1 061	2 942 726	411 517	96 717	17 668
	Establishments with 20 to 49 employees .....	1 560	9 704 036	1 226 540	289 394	45 944
	Establishments with 50 to 99 employees .....	898	16 167 766	1 261 280	298 417	64 118
	Establishments with 100 employees or more .....	371	12 596 814	843 501	199 222	48 210
	Establishments not operated for the entire year .....	6 595	3 491 384	335 459	64 038	14 934
44311	Appliance, television, & other electronics stores					
	<b>All establishments</b> .....	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Establishments operated for the entire year .....	25 207	40 581 686	4 288 789	1 022 739	228 018
	Establishments with no employees .....	76	19 558	2 394	—	—
	Establishments with 1 employee .....	3 003	552 473	56 472	12 521	3 003
	Establishments with 2 employees .....	3 125	857 272	107 567	24 976	6 250
	Establishments with 3 or 4 employees .....	6 776	3 100 564	398 668	94 339	23 755
	Establishments with 5 or 6 employees .....	4 777	3 403 353	437 517	105 630	25 862
	Establishments with 7 to 9 employees .....	3 010	3 113 394	438 373	106 699	23 410
	Establishments with 10 to 14 employees .....	1 851	3 090 344	452 198	107 454	21 333
	Establishments with 15 to 19 employees .....	636	1 506 866	235 509	56 221	10 591
	Establishments with 20 to 49 employees .....	997	5 596 090	736 449	178 903	29 772
	Establishments with 50 to 99 employees .....	665	10 933 009	857 517	207 821	47 503
	Establishments with 100 employees or more .....	291	8 408 763	566 125	128 175	36 539
	Establishments not operated for the entire year .....	3 582	1 669 292	173 588	36 816	9 015
443111	Household appliance stores					
	<b>All establishments</b> .....	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Establishments operated for the entire year .....	9 160	9 746 104	1 179 935	277 457	57 955
	Establishments with no employees .....	27	6 847	662	—	—
	Establishments with 1 employee .....	1 449	284 095	25 940	5 797	1 449
	Establishments with 2 employees .....	1 476	447 600	50 473	11 677	2 952
	Establishments with 3 or 4 employees .....	2 266	1 080 079	132 341	30 604	7 808
	Establishments with 5 or 6 employees .....	1 390	1 052 541	131 204	30 843	7 557
	Establishments with 7 to 9 employees .....	1 069	1 184 195	159 287	37 279	8 403
	Establishments with 10 to 14 employees .....	766	1 404 963	182 156	42 169	8 831
	Establishments with 15 to 19 employees .....	255	683 923	92 662	21 593	4 250
	Establishments with 20 to 49 employees .....	396	2 610 535	286 694	69 827	11 718
	Establishments with 50 to 99 employees .....	56	630 919	75 260	18 675	3 544
	Establishments with 100 employees or more .....	10	360 407	43 256	8 993	1 443
	Establishments not operated for the entire year .....	1 324	336 790	37 595	9 244	2 265
443112	Radio, television, & other electronics stores					
	<b>All establishments</b> .....	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Establishments operated for the entire year .....	16 047	30 835 582	3 108 854	745 282	170 063
	Establishments with no employees .....	49	12 711	1 732	—	—
	Establishments with 1 employee .....	1 554	268 378	30 532	6 724	1 554
	Establishments with 2 employees .....	1 649	409 672	57 094	13 299	3 298
	Establishments with 3 or 4 employees .....	4 510	2 020 485	266 327	63 735	15 947
	Establishments with 5 or 6 employees .....	3 387	2 350 812	306 313	74 787	18 305
	Establishments with 7 to 9 employees .....	1 941	1 929 199	279 086	69 420	15 007
	Establishments with 10 to 14 employees .....	1 085	1 685 381	270 042	65 285	12 502
	Establishments with 15 to 19 employees .....	381	822 943	142 847	34 628	6 341
	Establishments with 20 to 49 employees .....	601	2 985 555	449 755	109 076	18 054
	Establishments with 50 to 99 employees .....	609	10 302 090	782 257	189 146	43 959
	Establishments with 100 employees or more .....	281	8 048 356	522 869	119 182	35 096
	Establishments not operated for the entire year .....	2 258	1 332 502	135 993	27 572	6 750
44312	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Establishments operated for the entire year .....	9 093	22 322 175	2 129 625	482 698	85 202
	Establishments with no employees .....	83	D	D	D	a
	Establishments with 1 employee .....	1 149	385 528	32 793	6 134	1 149
	Establishments with 2 employees .....	1 073	503 324	50 015	10 407	2 146
	Establishments with 3 or 4 employees .....	1 927	1 458 096	148 654	32 191	6 718
	Establishments with 5 or 6 employees .....	1 769	1 944 398	199 678	43 839	9 661
	Establishments with 7 to 9 employees .....	1 182	1 799 891	203 368	45 428	9 201
	Establishments with 10 to 14 employees .....	792	1 940 028	238 907	53 961	9 221
	Establishments with 15 to 19 employees .....	331	1 207 220	143 502	33 025	5 525
	Establishments with 20 to 49 employees .....	484	3 788 092	443 754	99 777	13 953
	Establishments with 50 to 99 employees .....	224	5 089 987	391 373	87 417	16 059
	Establishments with 100 employees or more .....	79	D	D	D	j
	Establishments not operated for the entire year .....	2 648	1 736 488	148 139	24 130	5 299

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
443120	Computer & software stores					
	<b>All establishments</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Establishments operated for the entire year .....	9 093	22 322 175	2 129 625	482 698	85 202
	Establishments with no employees .....	83	D	D	D	a
	Establishments with 1 employee .....	1 149	385 528	32 793	6 134	1 149
	Establishments with 2 employees .....	1 073	503 324	50 015	10 407	2 146
	Establishments with 3 or 4 employees .....	1 927	1 458 096	148 654	32 191	6 718
	Establishments with 5 or 6 employees .....	1 769	1 944 398	199 678	43 839	9 661
	Establishments with 7 to 9 employees .....	1 182	1 799 891	203 368	45 428	9 201
	Establishments with 10 to 14 employees .....	792	1 940 028	238 907	53 961	9 221
	Establishments with 15 to 19 employees .....	331	1 207 220	143 502	33 025	5 525
	Establishments with 20 to 49 employees .....	484	3 788 092	443 754	99 777	13 953
	Establishments with 50 to 99 employees .....	224	5 089 987	391 373	87 417	16 059
	Establishments with 100 employees or more .....	79	D	D	D	j
	Establishments not operated for the entire year .....	2 648	1 736 488	148 139	24 130	5 299
4431201	Computer stores (custom assembly)					
	<b>All establishments</b> .....	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Establishments operated for the entire year .....	2 723	3 572 177	361 485	82 278	15 675
	Establishments with no employees .....	23	D	D	D	a
	Establishments with 1 employee .....	441	150 433	10 585	1 989	441
	Establishments with 2 employees .....	426	188 366	15 834	3 326	852
	Establishments with 3 or 4 employees .....	678	526 561	45 939	9 916	2 361
	Establishments with 5 or 6 employees .....	459	511 229	50 293	11 044	2 488
	Establishments with 7 to 9 employees .....	306	473 940	52 552	12 020	2 417
	Establishments with 10 to 14 employees .....	199	483 174	50 343	11 803	2 335
	Establishments with 15 to 19 employees .....	85	375 470	35 600	7 869	1 424
	Establishments with 20 to 49 employees .....	94	617 416	67 601	16 189	2 529
	Establishments with 50 to 99 employees .....	11	203 018	27 164	6 914	698
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	1 078	411 288	33 699	4 662	1 338
4431202	Other computer stores					
	<b>All establishments</b> .....	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Establishments operated for the entire year .....	4 596	16 139 111	1 384 642	324 854	56 190
	Establishments with no employees .....	51	18 746	1 287	—	—
	Establishments with 1 employee .....	553	187 569	16 017	3 223	553
	Establishments with 2 employees .....	508	255 356	25 692	5 584	1 016
	Establishments with 3 or 4 employees .....	955	719 115	76 387	17 330	3 290
	Establishments with 5 or 6 employees .....	665	786 498	91 186	20 925	3 629
	Establishments with 7 to 9 employees .....	569	894 869	108 200	24 663	4 436
	Establishments with 10 to 14 employees .....	496	1 214 462	156 337	35 395	5 781
	Establishments with 15 to 19 employees .....	209	727 885	88 689	21 407	3 479
	Establishments with 20 to 49 employees .....	322	2 725 326	295 905	68 528	9 365
	Establishments with 50 to 99 employees .....	198	4 678 697	306 103	71 908	14 302
	Establishments with 100 employees or more .....	70	3 930 588	218 839	55 891	10 339
	Establishments not operated for the entire year .....	1 074	1 091 327	81 003	12 177	2 402
4431203	Prepackaged software stores					
	<b>All establishments</b> .....	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Establishments operated for the entire year .....	1 774	2 610 887	383 498	75 566	13 337
	Establishments with no employees .....	9	D	D	D	a
	Establishments with 1 employee .....	155	47 526	6 191	922	155
	Establishments with 2 employees .....	139	59 602	8 489	1 497	278
	Establishments with 3 or 4 employees .....	294	212 420	26 328	4 945	1 067
	Establishments with 5 or 6 employees .....	645	646 671	58 199	11 870	3 544
	Establishments with 7 to 9 employees .....	307	431 082	42 616	8 745	2 348
	Establishments with 10 to 14 employees .....	97	242 392	32 227	6 763	1 105
	Establishments with 15 to 19 employees .....	37	103 865	19 213	3 749	622
	Establishments with 20 to 49 employees .....	68	445 350	80 248	15 060	2 059
	Establishments with 50 to 99 employees .....	15	208 272	58 106	8 595	1 059
	Establishments with 100 employees or more .....	8	D	D	D	g
	Establishments not operated for the entire year .....	496	233 873	33 437	7 291	1 559
44313	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Establishments operated for the entire year .....	2 478	2 166 086	310 241	72 955	16 888
	Establishments with no employees .....	5	D	D	D	a
	Establishments with 1 employee .....	209	33 548	3 843	863	209
	Establishments with 2 employees .....	220	57 119	7 394	1 701	440
	Establishments with 3 or 4 employees .....	531	222 585	31 740	7 311	1 842
	Establishments with 5 or 6 employees .....	621	352 980	55 701	13 668	3 346
	Establishments with 7 to 9 employees .....	437	390 265	57 904	13 685	3 431
	Establishments with 10 to 14 employees .....	272	403 754	59 969	13 835	3 191
	Establishments with 15 to 19 employees .....	94	228 640	32 506	7 471	1 552
	Establishments with 20 to 49 employees .....	79	319 854	46 337	10 714	2 219
	Establishments with 50 to 99 employees .....	9	144 770	12 390	3 179	556
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	365	85 604	13 732	3 092	620

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>					
443130	Camera & photographic supplies stores					
	<b>All establishments</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Establishments operated for the entire year .....	2 478	2 166 086	310 241	72 955	16 888
	Establishments with no employees .....	5	D	D	D	a
	Establishments with 1 employee .....	209	33 548	3 843	863	209
	Establishments with 2 employees .....	220	57 119	7 394	1 701	440
	Establishments with 3 or 4 employees .....	531	222 585	31 740	7 311	1 842
	Establishments with 5 or 6 employees .....	621	352 980	55 701	13 668	3 346
	Establishments with 7 to 9 employees .....	437	390 265	57 904	13 685	3 431
	Establishments with 10 to 14 employees .....	272	403 754	59 969	13 835	3 191
	Establishments with 15 to 19 employees .....	94	228 640	32 506	7 471	1 552
	Establishments with 20 to 49 employees .....	79	319 854	46 337	10 714	2 219
	Establishments with 50 to 99 employees .....	9	144 770	12 390	3 179	556
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	365	85 604	13 732	3 092	620
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>					
	<b>All establishments</b> .....	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Establishments operated for the entire year .....	84 905	222 952 751	25 025 496	5 792 900	1 092 223
	Establishments with no employees .....	390	123 116	13 735	—	—
	Establishments with 1 employee .....	7 068	1 763 280	153 848	31 085	7 068
	Establishments with 2 employees .....	7 902	3 170 551	316 613	68 590	15 804
	Establishments with 3 or 4 employees .....	15 961	10 906 425	1 198 821	267 770	55 569
	Establishments with 5 or 6 employees .....	12 571	13 339 610	1 508 547	341 814	68 566
	Establishments with 7 to 9 employees .....	12 019	19 239 617	2 163 719	490 291	94 980
	Establishments with 10 to 14 employees .....	11 447	28 179 718	3 202 748	731 804	133 870
	Establishments with 15 to 19 employees .....	5 590	20 097 166	2 301 625	527 409	93 419
	Establishments with 20 to 49 employees .....	8 596	53 364 200	6 381 518	1 471 971	248 570
	Establishments with 50 to 99 employees .....	1 772	24 024 157	2 968 345	702 308	120 843
	Establishments with 100 employees or more .....	1 589	48 744 911	4 815 977	1 159 858	253 534
	Establishments not operated for the entire year .....	8 212	4 613 350	583 360	105 666	25 689
4441	Building material & supplies dealers					
	<b>All establishments</b> .....	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Establishments operated for the entire year .....	66 469	192 290 711	21 844 973	5 106 220	932 629
	Establishments with no employees .....	274	91 937	10 208	—	—
	Establishments with 1 employee .....	5 089	1 262 065	115 776	24 106	5 089
	Establishments with 2 employees .....	5 916	2 334 512	248 011	54 789	11 832
	Establishments with 3 or 4 employees .....	12 400	8 472 674	967 779	219 496	43 207
	Establishments with 5 or 6 employees .....	9 737	10 107 139	1 202 769	276 507	53 042
	Establishments with 7 to 9 employees .....	9 268	14 399 553	1 714 774	392 242	73 201
	Establishments with 10 to 14 employees .....	9 009	22 092 078	2 613 681	602 679	105 440
	Establishments with 15 to 19 employees .....	4 496	16 473 491	1 940 773	448 631	75 149
	Establishments with 20 to 49 employees .....	7 142	46 592 588	5 588 976	1 300 346	208 093
	Establishments with 50 to 99 employees .....	1 584	22 249 408	2 724 207	649 549	108 887
	Establishments with 100 employees or more .....	1 554	48 215 266	4 718 019	1 137 875	248 689
	Establishments not operated for the entire year .....	5 447	3 597 485	468 127	86 201	19 667
44411	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Establishments operated for the entire year .....	3 633	50 308 070	4 827 098	1 185 586	278 332
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	95	21 712	1 726	383	95
	Establishments with 2 employees .....	110	39 135	4 182	893	220
	Establishments with 3 or 4 employees .....	204	122 189	13 780	2 930	718
	Establishments with 5 or 6 employees .....	189	167 160	20 485	4 633	1 034
	Establishments with 7 to 9 employees .....	271	340 916	43 036	9 572	2 184
	Establishments with 10 to 14 employees .....	269	536 535	65 933	14 741	3 159
	Establishments with 15 to 19 employees .....	174	483 847	56 386	12 711	2 955
	Establishments with 20 to 49 employees .....	515	2 415 802	272 677	65 733	16 278
	Establishments with 50 to 99 employees .....	499	5 605 931	607 126	163 330	37 199
	Establishments with 100 employees or more .....	1 307	40 574 843	3 741 767	910 660	214 490
	Establishments not operated for the entire year .....	364	1 319 856	169 353	20 057	5 521
444110	Home centers					
	<b>All establishments</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Establishments operated for the entire year .....	3 633	50 308 070	4 827 098	1 185 586	278 332
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	95	21 712	1 726	383	95
	Establishments with 2 employees .....	110	39 135	4 182	893	220
	Establishments with 3 or 4 employees .....	204	122 189	13 780	2 930	718
	Establishments with 5 or 6 employees .....	189	167 160	20 485	4 633	1 034
	Establishments with 7 to 9 employees .....	271	340 916	43 036	9 572	2 184
	Establishments with 10 to 14 employees .....	269	536 535	65 933	14 741	3 159
	Establishments with 15 to 19 employees .....	174	483 847	56 386	12 711	2 955
	Establishments with 20 to 49 employees .....	515	2 415 802	272 677	65 733	16 278
	Establishments with 50 to 99 employees .....	499	5 605 931	607 126	163 330	37 199
	Establishments with 100 employees or more .....	1 307	40 574 843	3 741 767	910 660	214 490
	Establishments not operated for the entire year .....	364	1 319 856	169 353	20 057	5 521

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
44412	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Establishments operated for the entire year .....	7 908	7 829 673	993 253	230 743	42 467
	Establishments with no employees .....	18	D	D	D	a
	Establishments with 1 employee .....	537	107 877	10 127	2 205	537
	Establishments with 2 employees .....	1 040	436 681	49 299	11 254	2 080
	Establishments with 3 or 4 employees .....	2 671	1 905 296	217 262	50 599	9 362
	Establishments with 5 or 6 employees .....	1 770	1 816 652	212 329	50 669	9 551
	Establishments with 7 to 9 employees .....	1 007	1 331 306	171 536	39 865	7 812
	Establishments with 10 to 14 employees .....	577	1 135 865	154 730	36 241	6 618
	Establishments with 15 to 19 employees .....	157	492 143	71 294	16 336	2 594
	Establishments with 20 to 49 employees .....	125	513 453	89 485	20 666	3 470
	Establishments with 50 to 99 employees .....	5	78 790	14 174	2 302	342
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	521	113 747	17 883	4 353	1 050
444120	Paint & wallpaper stores					
	<b>All establishments</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Establishments operated for the entire year .....	7 908	7 829 673	993 253	230 743	42 467
	Establishments with no employees .....	18	D	D	D	a
	Establishments with 1 employee .....	537	107 877	10 127	2 205	537
	Establishments with 2 employees .....	1 040	436 681	49 299	11 254	2 080
	Establishments with 3 or 4 employees .....	2 671	1 905 296	217 262	50 599	9 362
	Establishments with 5 or 6 employees .....	1 770	1 816 652	212 329	50 669	9 551
	Establishments with 7 to 9 employees .....	1 007	1 331 306	171 536	39 865	7 812
	Establishments with 10 to 14 employees .....	577	1 135 865	154 730	36 241	6 618
	Establishments with 15 to 19 employees .....	157	492 143	71 294	16 336	2 594
	Establishments with 20 to 49 employees .....	125	513 453	89 485	20 666	3 470
	Establishments with 50 to 99 employees .....	5	78 790	14 174	2 302	342
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	521	113 747	17 883	4 353	1 050
44413	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Establishments operated for the entire year .....	14 306	13 225 809	2 043 391	471 683	134 301
	Establishments with no employees .....	22	D	D	D	a
	Establishments with 1 employee .....	1 324	224 748	21 732	4 844	1 324
	Establishments with 2 employees .....	1 411	338 543	39 803	9 132	2 822
	Establishments with 3 or 4 employees .....	2 719	1 085 679	144 316	32 771	9 426
	Establishments with 5 or 6 employees .....	2 180	1 195 493	181 017	42 087	11 906
	Establishments with 7 to 9 employees .....	2 159	1 582 897	252 153	58 071	17 024
	Establishments with 10 to 14 employees .....	2 054	2 254 478	363 779	84 886	24 091
	Establishments with 15 to 19 employees .....	947	1 498 754	246 814	57 837	15 813
	Establishments with 20 to 49 employees .....	1 298	3 432 001	541 314	123 720	37 137
	Establishments with 50 to 99 employees .....	161	1 121 445	189 462	44 248	10 653
	Establishments with 100 employees or more .....	31	D	D	D	h
	Establishments not operated for the entire year .....	1 442	379 454	51 940	10 815	3 530
444130	Hardware stores					
	<b>All establishments</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Establishments operated for the entire year .....	14 306	13 225 809	2 043 391	471 683	134 301
	Establishments with no employees .....	22	D	D	D	a
	Establishments with 1 employee .....	1 324	224 748	21 732	4 844	1 324
	Establishments with 2 employees .....	1 411	338 543	39 803	9 132	2 822
	Establishments with 3 or 4 employees .....	2 719	1 085 679	144 316	32 771	9 426
	Establishments with 5 or 6 employees .....	2 180	1 195 493	181 017	42 087	11 906
	Establishments with 7 to 9 employees .....	2 159	1 582 897	252 153	58 071	17 024
	Establishments with 10 to 14 employees .....	2 054	2 254 478	363 779	84 886	24 091
	Establishments with 15 to 19 employees .....	947	1 498 754	246 814	57 837	15 813
	Establishments with 20 to 49 employees .....	1 298	3 432 001	541 314	123 720	37 137
	Establishments with 50 to 99 employees .....	161	1 121 445	189 462	44 248	10 653
	Establishments with 100 employees or more .....	31	D	D	D	h
	Establishments not operated for the entire year .....	1 442	379 454	51 940	10 815	3 530
44419	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Establishments operated for the entire year .....	40 622	120 927 159	13 981 231	3 218 208	477 529
	Establishments with no employees .....	234	80 987	9 109	—	—
	Establishments with 1 employee .....	3 133	907 728	82 191	16 674	3 133
	Establishments with 2 employees .....	3 255	1 520 153	154 727	33 510	6 710
	Establishments with 3 or 4 employees .....	6 806	5 359 510	592 421	133 196	23 701
	Establishments with 5 or 6 employees .....	5 598	6 927 834	788 938	179 118	30 551
	Establishments with 7 to 9 employees .....	5 831	11 144 434	1 248 049	284 734	46 181
	Establishments with 10 to 14 employees .....	6 109	18 165 200	2 029 239	466 811	71 572
	Establishments with 15 to 19 employees .....	3 218	13 998 747	1 566 279	361 747	53 787
	Establishments with 20 to 49 employees .....	5 204	40 231 332	4 685 500	1 090 227	151 208
	Establishments with 50 to 99 employees .....	919	15 443 242	1 913 445	639 669	60 693
	Establishments with 100 employees or more .....	215	7 147 992	911 333	212 522	29 993
	Establishments not operated for the entire year .....	3 120	1 784 428	228 951	50 976	9 566

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
444190	Other building material dealers					
	<b>All establishments</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Establishments operated for the entire year .....	40 622	120 927 159	13 981 231	3 218 208	477 529
	Establishments with no employees .....	234	80 987	9 109	—	—
	Establishments with 1 employee .....	3 133	907 728	82 191	16 674	3 133
	Establishments with 2 employees .....	3 355	1 520 153	154 727	33 510	6 710
	Establishments with 3 or 4 employees .....	6 806	5 359 510	592 421	133 196	23 701
	Establishments with 5 or 6 employees .....	5 598	6 927 834	788 938	179 118	30 551
	Establishments with 7 to 9 employees .....	5 831	11 144 434	1 248 049	284 734	46 181
	Establishments with 10 to 14 employees .....	6 109	18 165 200	2 029 239	466 811	71 572
	Establishments with 15 to 19 employees .....	3 218	13 998 747	1 566 279	361 747	53 787
	Establishments with 20 to 49 employees .....	5 204	40 231 332	4 685 500	1 090 227	151 208
	Establishments with 50 to 99 employees .....	919	15 443 242	1 913 445	439 669	60 693
	Establishments with 100 employees or more .....	215	7 147 992	911 333	212 522	29 993
	Establishments not operated for the entire year .....	3 120	1 784 428	228 951	50 976	9 566
4441901	Retail lumber yards					
	<b>All establishments</b> .....	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Establishments operated for the entire year .....	10 380	41 346 720	4 394 572	991 859	168 446
	Establishments with no employees .....	37	14 396	1 007	—	—
	Establishments with 1 employee .....	453	127 304	10 368	2 000	453
	Establishments with 2 employees .....	523	241 374	21 702	4 682	1 046
	Establishments with 3 or 4 employees .....	1 112	795 828	82 720	18 478	3 915
	Establishments with 5 or 6 employees .....	1 139	1 297 037	138 693	31 390	6 234
	Establishments with 7 to 9 employees .....	1 497	2 925 816	289 491	64 077	11 912
	Establishments with 10 to 14 employees .....	1 835	5 171 335	524 210	118 083	21 543
	Establishments with 15 to 19 employees .....	1 172	4 803 166	495 247	113 534	19 656
	Establishments with 20 to 49 employees .....	2 076	15 469 641	1 628 674	369 590	60 816
	Establishments with 50 to 99 employees .....	431	7 064 415	796 534	179 973	28 478
	Establishments with 100 employees or more .....	105	3 436 408	405 926	90 052	14 393
	Establishments not operated for the entire year .....	666	499 296	56 935	14 650	3 110
4441902	All other building material dealers					
	<b>All establishments</b> .....	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Establishments operated for the entire year .....	30 242	79 580 439	9 586 659	2 226 349	309 083
	Establishments with no employees .....	197	66 591	8 102	—	—
	Establishments with 1 employee .....	2 680	780 424	71 823	14 674	2 680
	Establishments with 2 employees .....	2 832	1 278 779	133 025	28 828	5 664
	Establishments with 3 or 4 employees .....	5 694	4 563 682	509 701	114 718	19 786
	Establishments with 5 or 6 employees .....	4 459	5 630 797	650 245	147 728	24 317
	Establishments with 7 to 9 employees .....	4 334	8 218 618	958 558	220 657	34 269
	Establishments with 10 to 14 employees .....	4 274	12 993 865	1 505 029	348 728	50 029
	Establishments with 15 to 19 employees .....	2 046	9 195 581	1 071 032	248 213	34 131
	Establishments with 20 to 49 employees .....	3 128	24 761 691	3 056 826	720 637	90 392
	Establishments with 50 to 99 employees .....	488	8 378 827	1 116 911	259 696	32 215
	Establishments with 100 employees or more .....	110	3 711 584	505 407	122 470	15 600
	Establishments not operated for the entire year .....	2 454	1 285 132	172 016	36 326	6 456
4442	Lawn & garden equipment & supplies stores					
	<b>All establishments</b> .....	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Establishments operated for the entire year .....	18 436	30 662 040	3 180 523	686 680	159 594
	Establishments with no employees .....	116	31 179	3 527	—	—
	Establishments with 1 employee .....	1 979	501 215	38 072	6 979	1 979
	Establishments with 2 employees .....	1 986	836 039	68 602	13 801	3 972
	Establishments with 3 or 4 employees .....	3 561	2 433 751	231 042	48 274	12 362
	Establishments with 5 or 6 employees .....	2 834	3 232 471	305 778	65 307	15 524
	Establishments with 7 to 9 employees .....	2 751	4 840 064	448 945	98 049	21 779
	Establishments with 10 to 14 employees .....	2 438	6 087 640	589 067	129 125	28 430
	Establishments with 15 to 19 employees .....	1 094	3 623 675	360 852	78 778	18 270
	Establishments with 20 to 49 employees .....	1 454	6 771 612	792 542	171 625	40 477
	Establishments with 50 to 99 employees .....	188	1 774 749	244 138	52 759	11 956
	Establishments with 100 employees or more .....	35	529 645	97 958	21 983	4 845
	Establishments not operated for the entire year .....	2 765	1 015 865	115 233	19 465	6 022
44421	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Establishments operated for the entire year .....	4 175	3 912 094	518 127	114 994	25 692
	Establishments with no employees .....	19	D	D	D	a
	Establishments with 1 employee .....	607	125 972	10 851	2 152	607
	Establishments with 2 employees .....	597	186 346	19 583	4 054	1 194
	Establishments with 3 or 4 employees .....	1 004	490 659	61 318	13 194	3 462
	Establishments with 5 or 6 employees .....	673	517 446	69 281	15 255	3 689
	Establishments with 7 to 9 employees .....	542	577 091	81 542	18 078	4 267
	Establishments with 10 to 14 employees .....	398	713 172	99 134	22 200	4 592
	Establishments with 15 to 19 employees .....	165	411 118	55 012	12 080	2 754
	Establishments with 20 to 49 employees .....	156	669 462	93 010	21 280	4 213
	Establishments with 50 to 99 employees .....	13	199 453	24 852	5 829	801
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	594	157 099	17 328	2 549	787

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>					
444210	Outdoor power equipment stores					
	<b>All establishments</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Establishments operated for the entire year .....	4 175	3 912 094	518 127	114 994	25 692
	Establishments with no employees .....	19	D	D	D	a
	Establishments with 1 employee .....	607	125 972	10 851	2 152	607
	Establishments with 2 employees .....	597	186 346	19 583	4 054	1 194
	Establishments with 3 or 4 employees .....	1 004	490 659	61 318	13 194	3 462
	Establishments with 5 or 6 employees .....	673	517 446	69 281	15 255	3 689
	Establishments with 7 to 9 employees .....	542	577 091	81 542	18 078	4 267
	Establishments with 10 to 14 employees .....	398	713 172	99 134	22 200	4 592
	Establishments with 15 to 19 employees .....	165	411 118	55 012	12 080	2 754
	Establishments with 20 to 49 employees .....	156	669 462	93 010	21 280	4 213
	Establishments with 50 to 99 employees .....	13	199 453	24 852	5 829	801
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	594	157 099	17 328	2 549	787
44422	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Establishments operated for the entire year .....	14 261	26 749 946	2 662 396	571 686	133 902
	Establishments with no employees .....	97	D	D	D	a
	Establishments with 1 employee .....	1 372	375 243	27 221	4 827	1 372
	Establishments with 2 employees .....	1 389	649 693	49 019	9 747	2 778
	Establishments with 3 or 4 employees .....	2 557	1 943 092	169 724	35 080	8 900
	Establishments with 5 or 6 employees .....	2 161	2 715 025	236 497	50 052	11 835
	Establishments with 7 to 9 employees .....	2 209	4 262 973	367 403	79 971	17 512
	Establishments with 10 to 14 employees .....	2 040	5 374 468	489 933	106 925	23 838
	Establishments with 15 to 19 employees .....	929	3 212 557	305 840	66 698	15 516
	Establishments with 20 to 49 employees .....	1 298	6 102 150	699 532	150 345	36 264
	Establishments with 50 to 99 employees .....	175	1 575 296	219 286	46 930	11 155
	Establishments with 100 employees or more .....	34	D	D	D	h
	Establishments not operated for the entire year .....	2 171	858 766	97 905	16 916	5 235
444220	Nursery & garden centers					
	<b>All establishments</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Establishments operated for the entire year .....	14 261	26 749 946	2 662 396	571 686	133 902
	Establishments with no employees .....	97	D	D	D	a
	Establishments with 1 employee .....	1 372	375 243	27 221	4 827	1 372
	Establishments with 2 employees .....	1 389	649 693	49 019	9 747	2 778
	Establishments with 3 or 4 employees .....	2 557	1 943 092	169 724	35 080	8 900
	Establishments with 5 or 6 employees .....	2 161	2 715 025	236 497	50 052	11 835
	Establishments with 7 to 9 employees .....	2 209	4 262 973	367 403	79 971	17 512
	Establishments with 10 to 14 employees .....	2 040	5 374 468	489 933	106 925	23 838
	Establishments with 15 to 19 employees .....	929	3 212 557	305 840	66 698	15 516
	Establishments with 20 to 49 employees .....	1 298	6 102 150	699 532	150 345	36 264
	Establishments with 50 to 99 employees .....	175	1 575 296	219 286	46 930	11 155
	Establishments with 100 employees or more .....	34	D	D	D	h
	Establishments not operated for the entire year .....	2 171	858 766	97 905	16 916	5 235
<b>445</b>	<b>Food &amp; beverage stores</b>					
	<b>All establishments</b> .....	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Establishments operated for the entire year .....	123 846	388 684 496	39 218 456	9 362 085	2 793 952
	Establishments with no employees .....	321	119 087	9 923	—	—
	Establishments with 1 employee .....	14 927	3 847 919	215 139	47 047	14 927
	Establishments with 2 employees .....	15 612	5 481 312	385 948	88 701	31 224
	Establishments with 3 or 4 employees .....	21 629	11 155 864	904 344	210 619	74 402
	Establishments with 5 or 6 employees .....	14 344	10 552 540	932 886	219 239	78 263
	Establishments with 7 to 9 employees .....	12 518	12 166 159	1 127 817	267 207	98 678
	Establishments with 10 to 14 employees .....	10 193	13 489 264	1 338 868	319 346	118 321
	Establishments with 15 to 19 employees .....	4 806	9 506 140	975 134	223 902	80 528
	Establishments with 20 to 49 employees .....	11 999	50 098 428	5 216 402	1 236 904	385 791
	Establishments with 50 to 99 employees .....	9 880	107 147 375	11 135 885	2 645 404	698 436
	Establishments with 100 employees or more .....	7 617	165 120 408	16 976 110	4 103 716	1 213 382
	Establishments not operated for the entire year .....	24 682	13 080 003	1 362 639	284 306	99 122
4451	Grocery stores					
	<b>All establishments</b> .....	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Establishments operated for the entire year .....	81 339	357 189 535	36 242 922	8 668 344	2 559 863
	Establishments with no employees .....	176	67 616	6 517	—	—
	Establishments with 1 employee .....	8 075	1 830 650	104 854	22 865	8 075
	Establishments with 2 employees .....	8 426	2 750 473	192 556	44 158	16 852
	Establishments with 3 or 4 employees .....	10 730	5 309 920	412 199	95 509	36 822
	Establishments with 5 or 6 employees .....	7 570	5 595 903	471 555	109 685	41 361
	Establishments with 7 to 9 employees .....	7 515	7 385 222	663 746	158 036	59 452
	Establishments with 10 to 14 employees .....	6 957	9 258 663	899 435	216 456	81 093
	Establishments with 15 to 19 employees .....	3 716	7 465 815	747 597	170 651	62 443
	Establishments with 20 to 49 employees .....	10 844	46 553 515	4 814 857	1 143 978	354 191
	Establishments with 50 to 99 employees .....	9 738	106 167 177	11 006 817	2 616 003	689 459
	Establishments with 100 employees or more .....	7 592	164 804 581	16 922 789	4 091 003	1 210 115
	Establishments not operated for the entire year .....	15 203	11 060 936	1 183 244	247 652	83 745

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44511	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Establishments operated for the entire year .....	58 949	341 494 198	34 735 247	8 307 286	2 414 214
	Establishments with no employees .....	112	49 323	5 177	—	—
	Establishments with 1 employee .....	5 216	1 134 427	67 955	14 897	5 216
	Establishments with 2 employees .....	5 273	1 686 997	123 923	28 386	10 546
	Establishments with 3 or 4 employees .....	6 310	3 179 252	250 045	57 685	21 591
	Establishments with 5 or 6 employees .....	4 069	3 289 860	260 105	60 172	22 209
	Establishments with 7 to 9 employees .....	3 805	4 271 761	349 259	80 905	30 138
	Establishments with 10 to 14 employees .....	4 024	6 100 959	560 724	131 437	47 427
	Establishments with 15 to 19 employees .....	2 823	6 210 931	605 336	136 832	47 692
	Establishments with 20 to 49 employees .....	10 024	44 824 680	4 608 275	1 095 925	332 456
	Establishments with 50 to 99 employees .....	9 704	105 987 231	10 987 203	2 611 401	687 300
	Establishments with 100 employees or more .....	7 589	164 758 777	16 917 245	4 089 646	1 209 639
	Establishments not operated for the entire year .....	10 512	9 908 507	1 092 558	229 532	75 507
445110	Supermarkets & other grocery (except convenience) stores					
	<b>All establishments</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Establishments operated for the entire year .....	58 949	341 494 198	34 735 247	8 307 286	2 414 214
	Establishments with no employees .....	112	49 323	5 177	—	—
	Establishments with 1 employee .....	5 216	1 134 427	67 955	14 897	5 216
	Establishments with 2 employees .....	5 273	1 686 997	123 923	28 386	10 546
	Establishments with 3 or 4 employees .....	6 310	3 179 252	250 045	57 685	21 591
	Establishments with 5 or 6 employees .....	4 069	3 289 860	260 105	60 172	22 209
	Establishments with 7 to 9 employees .....	3 805	4 271 761	349 259	80 905	30 138
	Establishments with 10 to 14 employees .....	4 024	6 100 959	560 724	131 437	47 427
	Establishments with 15 to 19 employees .....	2 823	6 210 931	605 336	136 832	47 692
	Establishments with 20 to 49 employees .....	10 024	44 824 680	4 608 275	1 095 925	332 456
	Establishments with 50 to 99 employees .....	9 704	105 987 231	10 987 203	2 611 401	687 300
	Establishments with 100 employees or more .....	7 589	164 758 777	16 917 245	4 089 646	1 209 639
	Establishments not operated for the entire year .....	10 512	9 908 507	1 092 558	229 532	75 507
44512	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Establishments operated for the entire year .....	22 390	15 695 337	1 507 675	361 058	145 649
	Establishments with no employees .....	64	18 293	1 340	—	—
	Establishments with 1 employee .....	2 859	696 223	36 899	7 968	2 859
	Establishments with 2 employees .....	3 153	1 063 476	68 633	15 772	6 306
	Establishments with 3 or 4 employees .....	4 420	2 130 668	162 154	37 824	15 231
	Establishments with 5 or 6 employees .....	3 501	2 306 043	211 450	49 513	19 152
	Establishments with 7 to 9 employees .....	3 710	3 113 461	314 487	77 131	29 314
	Establishments with 10 to 14 employees .....	2 933	3 157 704	338 711	85 019	33 666
	Establishments with 15 to 19 employees .....	893	1 254 884	142 261	33 819	14 751
	Establishments with 20 to 49 employees .....	820	1 728 835	206 582	48 053	21 735
	Establishments with 50 to 99 employees .....	34	179 946	19 614	4 602	2 159
	Establishments with 100 employees or more .....	3	45 804	5 544	1 357	476
	Establishments not operated for the entire year .....	4 691	1 152 429	90 686	18 120	8 238
445120	Convenience stores					
	<b>All establishments</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Establishments operated for the entire year .....	22 390	15 695 337	1 507 675	361 058	145 649
	Establishments with no employees .....	64	18 293	1 340	—	—
	Establishments with 1 employee .....	2 859	696 223	36 899	7 968	2 859
	Establishments with 2 employees .....	3 153	1 063 476	68 633	15 772	6 306
	Establishments with 3 or 4 employees .....	4 420	2 130 668	162 154	37 824	15 231
	Establishments with 5 or 6 employees .....	3 501	2 306 043	211 450	49 513	19 152
	Establishments with 7 to 9 employees .....	3 710	3 113 461	314 487	77 131	29 314
	Establishments with 10 to 14 employees .....	2 933	3 157 704	338 711	85 019	33 666
	Establishments with 15 to 19 employees .....	893	1 254 884	142 261	33 819	14 751
	Establishments with 20 to 49 employees .....	820	1 728 835	206 582	48 053	21 735
	Establishments with 50 to 99 employees .....	34	179 946	19 614	4 602	2 159
	Establishments with 100 employees or more .....	3	45 804	5 544	1 357	476
	Establishments not operated for the entire year .....	4 691	1 152 429	90 686	18 120	8 238
4452	Specialty food stores					
	<b>All establishments</b> .....	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Establishments operated for the entire year .....	16 992	9 922 159	1 343 752	312 336	109 236
	Establishments with no employees .....	75	20 780	1 668	—	—
	Establishments with 1 employee .....	2 400	478 171	35 290	7 249	2 400
	Establishments with 2 employees .....	2 592	727 958	69 546	15 819	5 184
	Establishments with 3 or 4 employees .....	4 031	1 487 079	177 180	40 817	13 914
	Establishments with 5 or 6 employees .....	2 736	1 361 094	181 749	44 120	14 928
	Establishments with 7 to 9 employees .....	2 159	1 379 945	183 395	43 312	16 954
	Establishments with 10 to 14 employees .....	1 594	1 394 296	205 952	47 986	18 400
	Establishments with 15 to 19 employees .....	600	805 349	125 134	28 671	10 008
	Establishments with 20 to 49 employees .....	688	1 502 813	232 841	53 753	18 868
	Establishments with 50 to 99 employees .....	99	562 796	91 689	21 266	6 240
	Establishments with 100 employees or more .....	18	201 878	39 308	9 343	2 340
	Establishments not operated for the entire year .....	5 381	907 749	111 890	23 208	9 595

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
44521	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Establishments operated for the entire year .....	5 771	4 065 328	511 723	120 876	36 785
	Establishments with no employees .....	26	8 953	784	—	—
	Establishments with 1 employee .....	818	190 178	12 555	2 697	818
	Establishments with 2 employees .....	895	311 192	25 010	5 937	1 790
	Establishments with 3 or 4 employees .....	1 424	622 929	66 803	15 881	4 927
	Establishments with 5 or 6 employees .....	936	608 595	77 728	19 735	5 118
	Establishments with 7 to 9 employees .....	679	557 294	69 058	16 443	5 328
	Establishments with 10 to 14 employees .....	497	541 586	78 076	18 118	5 772
	Establishments with 15 to 19 employees .....	208	349 469	48 779	11 744	3 470
	Establishments with 20 to 49 employees .....	250	610 794	89 287	20 616	6 841
	Establishments with 50 to 99 employees .....	30	155 319	25 711	5 732	1 857
	Establishments with 100 employees or more .....	8	109 019	17 932	3 973	864
	Establishments not operated for the entire year .....	1 443	281 693	32 691	8 281	3 081
445210	Meat markets					
	<b>All establishments</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Establishments operated for the entire year .....	5 771	4 065 328	511 723	120 876	36 785
	Establishments with no employees .....	26	8 953	784	—	—
	Establishments with 1 employee .....	818	190 178	12 555	2 697	818
	Establishments with 2 employees .....	895	311 192	25 010	5 937	1 790
	Establishments with 3 or 4 employees .....	1 424	622 929	66 803	15 881	4 927
	Establishments with 5 or 6 employees .....	936	608 595	77 728	19 735	5 118
	Establishments with 7 to 9 employees .....	679	557 294	69 058	16 443	5 328
	Establishments with 10 to 14 employees .....	497	541 586	78 076	18 118	5 772
	Establishments with 15 to 19 employees .....	208	349 469	48 779	11 744	3 470
	Establishments with 20 to 49 employees .....	250	610 794	89 287	20 616	6 841
	Establishments with 50 to 99 employees .....	30	155 319	25 711	5 732	1 857
	Establishments with 100 employees or more .....	8	109 019	17 932	3 973	864
	Establishments not operated for the entire year .....	1 443	281 693	32 691	8 281	3 081
44522	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Establishments operated for the entire year .....	1 351	954 101	94 597	21 821	6 789
	Establishments with no employees .....	7	3 565	191	—	—
	Establishments with 1 employee .....	259	60 190	3 728	787	259
	Establishments with 2 employees .....	287	94 001	7 795	1 748	574
	Establishments with 3 or 4 employees .....	338	166 557	15 499	3 584	1 162
	Establishments with 5 or 6 employees .....	166	132 188	12 204	2 966	900
	Establishments with 7 to 9 employees .....	127	153 462	12 689	2 922	1 001
	Establishments with 10 to 14 employees .....	88	131 679	14 308	3 345	987
	Establishments with 15 to 19 employees .....	33	65 758	8 057	1 896	534
	Establishments with 20 to 49 employees .....	41	117 664	15 380	3 446	1 068
	Establishments with 50 to 99 employees .....	5	29 037	4 746	1 127	304
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	283	83 452	7 336	934	331
445220	Fish & seafood markets					
	<b>All establishments</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Establishments operated for the entire year .....	1 351	954 101	94 597	21 821	6 789
	Establishments with no employees .....	7	3 565	191	—	—
	Establishments with 1 employee .....	259	60 190	3 728	787	259
	Establishments with 2 employees .....	287	94 001	7 795	1 748	574
	Establishments with 3 or 4 employees .....	338	166 557	15 499	3 584	1 162
	Establishments with 5 or 6 employees .....	166	132 188	12 204	2 966	900
	Establishments with 7 to 9 employees .....	127	153 462	12 689	2 922	1 001
	Establishments with 10 to 14 employees .....	88	131 679	14 308	3 345	987
	Establishments with 15 to 19 employees .....	33	65 758	8 057	1 896	534
	Establishments with 20 to 49 employees .....	41	117 664	15 380	3 446	1 068
	Establishments with 50 to 99 employees .....	5	29 037	4 746	1 127	304
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	283	83 452	7 336	934	331
44523	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Establishments operated for the entire year .....	2 167	1 845 858	210 219	45 980	15 781
	Establishments with no employees .....	19	4 995	314	—	—
	Establishments with 1 employee .....	431	109 349	6 559	1 202	431
	Establishments with 2 employees .....	420	142 974	11 119	2 499	840
	Establishments with 3 or 4 employees .....	463	223 791	19 700	4 361	1 585
	Establishments with 5 or 6 employees .....	232	164 555	15 784	3 522	1 258
	Establishments with 7 to 9 employees .....	159	150 434	16 059	3 594	1 243
	Establishments with 10 to 14 employees .....	169	212 102	24 288	5 192	1 981
	Establishments with 15 to 19 employees .....	100	176 732	23 490	4 858	1 695
	Establishments with 20 to 49 employees .....	136	390 851	51 045	11 029	3 986
	Establishments with 50 to 99 employees .....	34	220 810	30 776	6 960	2 127
	Establishments with 100 employees or more .....	4	49 265	11 085	2 763	635
	Establishments not operated for the entire year .....	1 012	260 970	26 748	3 578	1 470

See footnotes at end of table.



**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
445230	Fruit & vegetable markets					
	<b>All establishments</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Establishments operated for the entire year .....	2 167	1 845 858	210 219	45 980	15 781
	Establishments with no employees .....	19	4 995	314	—	—
	Establishments with 1 employee .....	431	109 349	6 559	1 202	431
	Establishments with 2 employees .....	420	142 974	11 119	2 499	840
	Establishments with 3 or 4 employees .....	463	223 791	19 700	4 361	1 585
	Establishments with 5 or 6 employees .....	232	164 555	15 784	3 522	1 258
	Establishments with 7 to 9 employees .....	159	150 434	16 059	3 594	1 243
	Establishments with 10 to 14 employees .....	169	212 102	24 288	5 192	1 981
	Establishments with 15 to 19 employees .....	100	176 732	23 490	4 858	1 695
	Establishments with 20 to 49 employees .....	136	390 851	51 045	11 029	3 986
	Establishments with 50 to 99 employees .....	34	220 810	30 776	6 960	2 127
	Establishments with 100 employees or more .....	4	49 265	11 085	2 763	635
	Establishments not operated for the entire year .....	1 012	260 970	26 748	3 578	1 470
44529	Other specialty food stores					
	<b>All establishments</b> .....	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Establishments operated for the entire year .....	7 703	3 056 872	527 213	123 659	49 881
	Establishments with no employees .....	23	3 267	379	—	—
	Establishments with 1 employee .....	892	118 454	12 448	2 563	892
	Establishments with 2 employees .....	990	179 791	25 622	5 635	1 980
	Establishments with 3 or 4 employees .....	1 806	473 802	75 178	16 991	6 240
	Establishments with 5 or 6 employees .....	1 402	455 756	76 033	17 897	7 652
	Establishments with 7 to 9 employees .....	1 194	518 755	85 589	20 353	9 382
	Establishments with 10 to 14 employees .....	840	508 929	89 280	21 331	9 660
	Establishments with 15 to 19 employees .....	259	213 390	44 808	10 173	4 309
	Establishments with 20 to 49 employees .....	261	383 504	77 129	18 662	6 973
	Establishments with 50 to 99 employees .....	30	157 630	30 456	7 447	1 952
	Establishments with 100 employees or more .....	6	43 594	10 291	2 607	841
	Establishments not operated for the entire year .....	2 643	281 634	45 115	10 415	4 713
445291	Baked goods stores					
	<b>All establishments</b> .....	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Establishments operated for the entire year .....	2 239	830 035	177 782	42 590	13 421
	Establishments with no employees .....	5	709	80	—	—
	Establishments with 1 employee .....	234	D	D	D	c
	Establishments with 2 employees .....	342	61 402	10 823	2 453	684
	Establishments with 3 or 4 employees .....	733	184 082	34 081	7 921	2 474
	Establishments with 5 or 6 employees .....	361	113 390	21 060	5 029	1 941
	Establishments with 7 to 9 employees .....	228	95 122	19 634	4 618	1 791
	Establishments with 10 to 14 employees .....	183	129 874	28 980	6 817	2 135
	Establishments with 15 to 19 employees .....	72	65 804	17 486	4 036	1 210
	Establishments with 20 to 49 employees .....	69	105 054	26 170	6 666	1 950
	Establishments with 50 to 99 employees .....	9	34 513	12 810	3 357	623
	Establishments with 100 employees or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	551	60 275	13 254	3 166	1 389
445292	Confectionery & nut stores					
	<b>All establishments</b> .....	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Establishments operated for the entire year .....	3 049	1 157 879	178 436	41 739	20 442
	Establishments with no employees .....	9	1 257	138	—	—
	Establishments with 1 employee .....	268	31 070	3 588	703	268
	Establishments with 2 employees .....	275	45 060	6 242	1 275	550
	Establishments with 3 or 4 employees .....	596	149 559	23 473	5 238	2 130
	Establishments with 5 or 6 employees .....	683	216 165	35 199	8 412	3 747
	Establishments with 7 to 9 employees .....	641	273 501	41 714	10 157	5 034
	Establishments with 10 to 14 employees .....	392	228 937	31 951	7 786	4 457
	Establishments with 15 to 19 employees .....	94	81 709	12 348	2 803	1 553
	Establishments with 20 to 49 employees .....	84	103 782	18 947	4 377	2 242
	Establishments with 50 to 99 employees .....	7	26 839	4 836	988	461
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	635	70 063	12 350	1 936	1 136
445299	All other specialty food stores					
	<b>All establishments</b> .....	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Establishments operated for the entire year .....	2 415	1 068 958	170 995	39 330	16 018
	Establishments with no employees .....	9	1 301	161	—	—
	Establishments with 1 employee .....	390	D	D	D	e
	Establishments with 2 employees .....	373	73 329	8 557	1 907	746
	Establishments with 3 or 4 employees .....	477	140 161	17 624	3 832	1 636
	Establishments with 5 or 6 employees .....	358	126 201	19 774	4 456	1 964
	Establishments with 7 to 9 employees .....	325	150 132	24 241	5 578	2 557
	Establishments with 10 to 14 employees .....	265	150 118	28 349	6 728	3 068
	Establishments with 15 to 19 employees .....	93	65 877	14 974	3 334	1 546
	Establishments with 20 to 49 employees .....	108	174 668	32 012	7 619	2 781
	Establishments with 50 to 99 employees .....	14	96 278	12 810	3 102	868
	Establishments with 100 employees or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	1 457	151 296	19 511	5 313	2 188

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>					
4453	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with no employees .....	70	30 691	1 738	—	—
	Establishments with 1 employee .....	4 452	1 539 098	74 995	16 933	4 452
	Establishments with 2 employees .....	4 594	2 002 881	123 846	28 724	9 188
	Establishments with 3 or 4 employees .....	6 868	4 358 865	314 965	74 293	23 666
	Establishments with 5 or 6 employees .....	4 038	3 595 543	279 582	65 434	21 974
	Establishments with 7 to 9 employees .....	2 844	3 400 992	280 676	65 859	22 272
	Establishments with 10 to 14 employees .....	1 642	2 836 305	233 481	54 904	18 828
	Establishments with 15 to 19 employees .....	490	1 234 976	102 403	24 580	8 077
	Establishments with 20 to 49 employees .....	467	2 042 100	168 704	39 173	12 732
	Establishments with 50 to 99 employees .....	43	417 402	37 379	8 135	2 737
	Establishments with 100 employees or more .....	7	113 949	14 013	3 370	927
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
44531	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with no employees .....	70	30 691	1 738	—	—
	Establishments with 1 employee .....	4 452	1 539 098	74 995	16 933	4 452
	Establishments with 2 employees .....	4 594	2 002 881	123 846	28 724	9 188
	Establishments with 3 or 4 employees .....	6 868	4 358 865	314 965	74 293	23 666
	Establishments with 5 or 6 employees .....	4 038	3 595 543	279 582	65 434	21 974
	Establishments with 7 to 9 employees .....	2 844	3 400 992	280 676	65 859	22 272
	Establishments with 10 to 14 employees .....	1 642	2 836 305	233 481	54 904	18 828
	Establishments with 15 to 19 employees .....	490	1 234 976	102 403	24 580	8 077
	Establishments with 20 to 49 employees .....	467	2 042 100	168 704	39 173	12 732
	Establishments with 50 to 99 employees .....	43	417 402	37 379	8 135	2 737
	Establishments with 100 employees or more .....	7	113 949	14 013	3 370	927
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
445310	Beer, wine, & liquor stores					
	<b>All establishments</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Establishments operated for the entire year .....	25 515	21 572 802	1 631 782	381 405	124 853
	Establishments with no employees .....	70	30 691	1 738	—	—
	Establishments with 1 employee .....	4 452	1 539 098	74 995	16 933	4 452
	Establishments with 2 employees .....	4 594	2 002 881	123 846	28 724	9 188
	Establishments with 3 or 4 employees .....	6 868	4 358 865	314 965	74 293	23 666
	Establishments with 5 or 6 employees .....	4 038	3 595 543	279 582	65 434	21 974
	Establishments with 7 to 9 employees .....	2 844	3 400 992	280 676	65 859	22 272
	Establishments with 10 to 14 employees .....	1 642	2 836 305	233 481	54 904	18 828
	Establishments with 15 to 19 employees .....	490	1 234 976	102 403	24 580	8 077
	Establishments with 20 to 49 employees .....	467	2 042 100	168 704	39 173	12 732
	Establishments with 50 to 99 employees .....	43	417 402	37 379	8 135	2 737
	Establishments with 100 employees or more .....	7	113 949	14 013	3 370	927
	Establishments not operated for the entire year .....	4 098	1 111 318	67 505	13 446	5 782
<b>446</b>	<b>Health &amp; personal care stores</b>					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Establishments operated for the entire year .....	74 257	113 683 439	14 585 632	3 382 176	868 724
	Establishments with no employees .....	138	38 900	3 455	—	—
	Establishments with 1 employee .....	5 955	1 064 977	130 498	28 202	5 955
	Establishments with 2 employees .....	7 445	2 086 650	298 298	67 765	14 890
	Establishments with 3 or 4 employees .....	14 305	6 589 645	937 484	215 600	49 781
	Establishments with 5 or 6 employees .....	10 446	7 134 597	1 007 394	233 718	56 815
	Establishments with 7 to 9 employees .....	9 291	9 316 863	1 325 695	308 610	73 039
	Establishments with 10 to 14 employees .....	8 904	14 595 079	2 003 665	460 253	104 864
	Establishments with 15 to 19 employees .....	5 287	12 472 511	1 612 370	366 632	88 668
	Establishments with 20 to 49 employees .....	10 045	40 799 096	4 883 840	1 128 878	300 314
	Establishments with 50 to 99 employees .....	2 198	16 120 518	1 907 319	455 055	142 671
	Establishments with 100 employees or more .....	243	3 464 603	475 614	117 463	31 727
	Establishments not operated for the entire year .....	8 684	4 017 424	605 003	126 846	34 970
4461	Health & personal care stores					
	<b>All establishments</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Establishments operated for the entire year .....	74 257	113 683 439	14 585 632	3 382 176	868 724
	Establishments with no employees .....	138	38 900	3 455	—	—
	Establishments with 1 employee .....	5 955	1 064 977	130 498	28 202	5 955
	Establishments with 2 employees .....	7 445	2 086 650	298 298	67 765	14 890
	Establishments with 3 or 4 employees .....	14 305	6 589 645	937 484	215 600	49 781
	Establishments with 5 or 6 employees .....	10 446	7 134 597	1 007 394	233 718	56 815
	Establishments with 7 to 9 employees .....	9 291	9 316 863	1 325 695	308 610	73 039
	Establishments with 10 to 14 employees .....	8 904	14 595 079	2 003 665	460 253	104 864
	Establishments with 15 to 19 employees .....	5 287	12 472 511	1 612 370	366 632	88 668
	Establishments with 20 to 49 employees .....	10 045	40 799 096	4 883 840	1 128 878	300 314
	Establishments with 50 to 99 employees .....	2 198	16 120 518	1 907 319	455 055	142 671
	Establishments with 100 employees or more .....	243	3 464 603	475 614	117 463	31 727
	Establishments not operated for the entire year .....	8 684	4 017 424	605 003	126 846	34 970

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
44611	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Establishments operated for the entire year .....	39 595	95 482 395	11 147 181	2 574 289	676 874
	Establishments with no employees .....	50	21 379	1 769	—	—
	Establishments with 1 employee .....	1 369	375 229	33 059	7 266	1 369
	Establishments with 2 employees .....	1 802	815 592	77 722	17 583	3 604
	Establishments with 3 or 4 employees .....	4 526	3 266 609	343 882	78 755	15 829
	Establishments with 5 or 6 employees .....	4 246	4 147 148	466 973	107 467	23 273
	Establishments with 7 to 9 employees .....	5 136	6 570 132	796 846	183 233	40 711
	Establishments with 10 to 14 employees .....	6 629	12 189 953	1 521 547	346 397	78 763
	Establishments with 15 to 19 employees .....	4 449	11 176 686	1 341 968	301 305	74 665
	Establishments with 20 to 49 employees .....	9 072	38 337 278	4 403 257	1 012 083	274 757
	Establishments with 50 to 99 employees .....	2 101	15 413 940	1 767 303	423 067	136 351
	Establishments with 100 employees or more .....	215	3 168 449	392 855	97 133	27 552
	Establishments not operated for the entire year .....	4 020	3 148 462	440 335	97 178	26 878
446110	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Establishments operated for the entire year .....	39 595	95 482 395	11 147 181	2 574 289	676 874
	Establishments with no employees .....	50	21 379	1 769	—	—
	Establishments with 1 employee .....	1 369	375 229	33 059	7 266	1 369
	Establishments with 2 employees .....	1 802	815 592	77 722	17 583	3 604
	Establishments with 3 or 4 employees .....	4 526	3 266 609	343 882	78 755	15 829
	Establishments with 5 or 6 employees .....	4 246	4 147 148	466 973	107 467	23 273
	Establishments with 7 to 9 employees .....	5 136	6 570 132	796 846	183 233	40 711
	Establishments with 10 to 14 employees .....	6 629	12 189 953	1 521 547	346 397	78 763
	Establishments with 15 to 19 employees .....	4 449	11 176 686	1 341 968	301 305	74 665
	Establishments with 20 to 49 employees .....	9 072	38 337 278	4 403 257	1 012 083	274 757
	Establishments with 50 to 99 employees .....	2 101	15 413 940	1 767 303	423 067	136 351
	Establishments with 100 employees or more .....	215	3 168 449	392 855	97 133	27 552
	Establishments not operated for the entire year .....	4 020	3 148 462	440 335	97 178	26 878
4461101	Pharmacies & drug stores					
	<b>All establishments</b> .....	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Establishments operated for the entire year .....	37 959	93 917 392	10 953 890	2 529 184	661 566
	Establishments with no employees .....	41	D	D	D	a
	Establishments with 1 employee .....	1 182	340 063	29 651	6 489	1 182
	Establishments with 2 employees .....	1 589	758 902	70 303	15 923	3 178
	Establishments with 3 or 4 employees .....	4 162	3 119 876	321 566	73 669	14 565
	Establishments with 5 or 6 employees .....	4 019	4 029 790	447 881	102 874	22 031
	Establishments with 7 to 9 employees .....	4 949	6 426 183	775 481	178 115	39 230
	Establishments with 10 to 14 employees .....	6 486	12 016 320	1 497 685	340 885	77 086
	Establishments with 15 to 19 employees .....	4 351	11 012 615	1 320 927	296 671	73 022
	Establishments with 20 to 49 employees .....	8 895	37 807 544	4 354 628	1 000 370	269 573
	Establishments with 50 to 99 employees .....	2 071	15 246 381	1 746 668	418 344	134 372
	Establishments with 100 employees or more .....	214	D	D	D	k
	Establishments not operated for the entire year .....	3 784	3 072 440	426 741	93 703	25 764
4461102	Proprietary stores					
	<b>All establishments</b> .....	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Establishments operated for the entire year .....	1 636	1 565 003	193 291	45 105	15 308
	Establishments with no employees .....	9	D	D	D	a
	Establishments with 1 employee .....	187	35 166	3 408	777	187
	Establishments with 2 employees .....	213	56 690	7 419	1 660	426
	Establishments with 3 or 4 employees .....	364	146 733	22 316	5 086	1 264
	Establishments with 5 or 6 employees .....	227	117 358	19 092	4 593	1 242
	Establishments with 7 to 9 employees .....	187	143 949	21 365	5 118	1 481
	Establishments with 10 to 14 employees .....	143	173 633	23 862	5 512	1 677
	Establishments with 15 to 19 employees .....	98	164 071	21 041	4 634	1 643
	Establishments with 20 to 49 employees .....	177	529 734	48 629	11 713	5 184
	Establishments with 50 to 99 employees .....	30	167 559	20 635	4 723	1 979
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	236	76 022	13 594	3 475	1 114
44612	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Establishments operated for the entire year .....	7 812	4 235 673	577 272	139 286	44 799
	Establishments with no employees .....	24	3 194	265	—	—
	Establishments with 1 employee .....	826	124 229	11 411	2 580	826
	Establishments with 2 employees .....	862	189 332	22 915	5 288	1 724
	Establishments with 3 or 4 employees .....	2 164	805 411	105 971	25 761	7 720
	Establishments with 5 or 6 employees .....	1 749	877 654	112 765	27 776	9 483
	Establishments with 7 to 9 employees .....	1 213	783 624	109 977	26 924	9 439
	Establishments with 10 to 14 employees .....	636	655 340	90 258	21 569	7 283
	Establishments with 15 to 19 employees .....	154	233 718	31 798	7 889	2 560
	Establishments with 20 to 49 employees .....	169	395 575	52 592	12 881	4 237
	Establishments with 50 to 99 employees .....	10	71 339	21 251	4 489	643
	Establishments with 100 employees or more .....	5	96 257	18 069	4 129	884
	Establishments not operated for the entire year .....	1 202	183 325	26 323	4 539	1 728

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446120	Cosmetics, beauty supplies, & perfume stores					
	<b>All establishments</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Establishments operated for the entire year .....	7 812	4 235 673	577 272	139 286	44 799
	Establishments with no employees .....	24	3 194	265	—	—
	Establishments with 1 employee .....	826	124 229	11 411	2 580	826
	Establishments with 2 employees .....	862	189 332	22 915	5 288	1 724
	Establishments with 3 or 4 employees .....	2 164	805 411	105 971	25 761	7 720
	Establishments with 5 or 6 employees .....	1 749	877 654	112 765	27 776	9 483
	Establishments with 7 to 9 employees .....	1 213	783 624	109 977	26 924	9 439
	Establishments with 10 to 14 employees .....	636	655 340	90 258	21 569	7 283
	Establishments with 15 to 19 employees .....	154	233 718	31 798	7 889	2 560
	Establishments with 20 to 49 employees .....	169	395 575	52 592	12 881	4 237
	Establishments with 50 to 99 employees .....	10	71 339	21 251	4 489	643
	Establishments with 100 employees or more .....	5	96 257	18 069	4 129	884
	Establishments not operated for the entire year .....	1 202	183 325	26 323	4 539	1 728
44613	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Establishments operated for the entire year .....	13 837	6 167 830	1 337 418	321 027	70 642
	Establishments with no employees .....	18	3 993	435	—	—
	Establishments with 1 employee .....	1 944	260 385	47 159	10 396	1 944
	Establishments with 2 employees .....	2 647	556 258	110 278	25 486	5 294
	Establishments with 3 or 4 employees .....	3 964	1 227 537	261 586	60 453	13 531
	Establishments with 5 or 6 employees .....	2 174	977 092	214 874	49 765	11 787
	Establishments with 7 to 9 employees .....	1 533	922 847	211 965	50 230	11 896
	Establishments with 10 to 14 employees .....	799	744 888	175 449	42 681	9 187
	Establishments with 15 to 19 employees .....	379	550 025	123 066	31 585	6 362
	Establishments with 20 to 49 employees .....	365	837 690	165 029	42 918	9 087
	Establishments with 50 to 99 employees .....	8	28 278	7 739	2 051	466
	Establishments with 100 employees or more .....	6	58 837	19 838	5 462	1 088
	Establishments not operated for the entire year .....	1 355	264 248	63 821	10 138	2 407
446130	Optical goods stores					
	<b>All establishments</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Establishments operated for the entire year .....	13 837	6 167 830	1 337 418	321 027	70 642
	Establishments with no employees .....	18	3 993	435	—	—
	Establishments with 1 employee .....	1 944	260 385	47 159	10 396	1 944
	Establishments with 2 employees .....	2 647	556 258	110 278	25 486	5 294
	Establishments with 3 or 4 employees .....	3 964	1 227 537	261 586	60 453	13 531
	Establishments with 5 or 6 employees .....	2 174	977 092	214 874	49 765	11 787
	Establishments with 7 to 9 employees .....	1 533	922 847	211 965	50 230	11 896
	Establishments with 10 to 14 employees .....	799	744 888	175 449	42 681	9 187
	Establishments with 15 to 19 employees .....	379	550 025	123 066	31 585	6 362
	Establishments with 20 to 49 employees .....	365	837 690	165 029	42 918	9 087
	Establishments with 50 to 99 employees .....	8	28 278	7 739	2 051	466
	Establishments with 100 employees or more .....	6	58 837	19 838	5 462	1 088
	Establishments not operated for the entire year .....	1 355	264 248	63 821	10 138	2 407
44619	Other health & personal care stores					
	<b>All establishments</b> .....	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Establishments operated for the entire year .....	13 013	7 797 541	1 523 761	347 574	76 409
	Establishments with no employees .....	46	10 334	986	—	—
	Establishments with 1 employee .....	1 816	305 134	38 869	7 960	1 816
	Establishments with 2 employees .....	2 134	525 468	87 383	19 408	4 268
	Establishments with 3 or 4 employees .....	3 651	1 290 088	226 045	50 631	12 701
	Establishments with 5 or 6 employees .....	2 277	1 132 703	212 782	48 710	12 272
	Establishments with 7 to 9 employees .....	1 409	1 040 260	206 907	48 223	10 993
	Establishments with 10 to 14 employees .....	840	1 004 898	216 411	49 606	9 631
	Establishments with 15 to 19 employees .....	305	512 082	115 538	25 853	5 081
	Establishments with 20 to 49 employees .....	439	1 228 553	262 962	60 996	12 233
	Establishments with 50 to 99 employees .....	79	606 961	111 026	25 448	5 211
	Establishments with 100 employees or more .....	17	141 060	44 852	10 739	2 203
	Establishments not operated for the entire year .....	2 107	421 389	74 524	14 991	3 957
446191	Food (health) supplement stores					
	<b>All establishments</b> .....	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Establishments operated for the entire year .....	6 498	3 323 755	463 370	105 365	36 762
	Establishments with no employees .....	25	4 914	373	—	—
	Establishments with 1 employee .....	773	134 908	11 921	2 507	773
	Establishments with 2 employees .....	890	224 874	24 746	5 522	1 780
	Establishments with 3 or 4 employees .....	2 032	679 064	85 961	19 516	7 164
	Establishments with 5 or 6 employees .....	1 362	607 607	80 871	18 354	7 325
	Establishments with 7 to 9 employees .....	718	463 092	63 337	14 882	5 565
	Establishments with 10 to 14 employees .....	347	356 284	52 301	12 286	3 935
	Establishments with 15 to 19 employees .....	119	165 236	27 156	6 062	1 969
	Establishments with 20 to 49 employees .....	193	458 331	75 442	16 925	5 387
	Establishments with 50 to 99 employees .....	34	191 646	33 016	7 354	2 260
	Establishments with 100 employees or more .....	5	37 799	8 246	1 957	604
	Establishments not operated for the entire year .....	906	164 835	21 586	4 759	1 775

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>					
446199	All other health & personal care stores					
	<b>All establishments</b> .....	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Establishments operated for the entire year .....	6 515	4 473 786	1 060 391	242 209	39 647
	Establishments with no employees .....	21	5 420	613	—	—
	Establishments with 1 employee .....	1 043	170 226	26 948	5 453	1 043
	Establishments with 2 employees .....	1 244	300 594	62 637	13 886	2 488
	Establishments with 3 or 4 employees .....	1 619	611 024	140 084	31 115	5 537
	Establishments with 5 or 6 employees .....	915	525 096	131 911	30 356	4 947
	Establishments with 7 to 9 employees .....	691	577 168	143 570	33 341	5 428
	Establishments with 10 to 14 employees .....	493	648 614	164 110	37 320	5 696
	Establishments with 15 to 19 employees .....	186	346 846	88 382	19 791	3 112
	Establishments with 20 to 49 employees .....	246	770 222	187 520	44 071	6 846
	Establishments with 50 to 99 employees .....	45	415 315	78 010	18 094	2 951
	Establishments with 100 employees or more .....	12	103 261	36 606	8 782	1 599
	Establishments not operated for the entire year .....	1 201	256 554	52 938	10 232	2 182
<b>447</b>	<b>Gasoline stations</b>					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Establishments operated for the entire year .....	112 852	189 750 988	10 994 252	2 597 989	885 426
	Establishments with no employees .....	125	70 725	3 395	—	—
	Establishments with 1 employee .....	7 008	2 745 116	107 645	23 378	7 008
	Establishments with 2 employees .....	8 366	5 047 908	231 116	52 875	16 732
	Establishments with 3 or 4 employees .....	20 618	20 490 802	1 031 267	240 318	72 767
	Establishments with 5 or 6 employees .....	22 546	31 416 187	1 658 762	389 459	124 098
	Establishments with 7 to 9 employees .....	25 396	45 370 462	2 524 978	596 185	200 127
	Establishments with 10 to 14 employees .....	18 617	42 493 673	2 561 586	619 684	214 142
	Establishments with 15 to 19 employees .....	5 569	16 528 061	1 044 037	246 734	92 030
	Establishments with 20 to 49 employees .....	3 977	18 402 202	1 196 038	279 626	106 276
	Establishments with 50 to 99 employees .....	495	4 797 252	408 989	95 864	33 567
	Establishments with 100 employees or more .....	135	2 388 600	226 439	53 866	18 679
	Establishments not operated for the entire year .....	14 037	8 414 798	487 840	98 525	36 636
4471	Gasoline stations					
	<b>All establishments</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Establishments operated for the entire year .....	112 852	189 750 988	10 994 252	2 597 989	885 426
	Establishments with no employees .....	125	70 725	3 395	—	—
	Establishments with 1 employee .....	7 008	2 745 116	107 645	23 378	7 008
	Establishments with 2 employees .....	8 366	5 047 908	231 116	52 875	16 732
	Establishments with 3 or 4 employees .....	20 618	20 490 802	1 031 267	240 318	72 767
	Establishments with 5 or 6 employees .....	22 546	31 416 187	1 658 762	389 459	124 098
	Establishments with 7 to 9 employees .....	25 396	45 370 462	2 524 978	596 185	200 127
	Establishments with 10 to 14 employees .....	18 617	42 493 673	2 561 586	619 684	214 142
	Establishments with 15 to 19 employees .....	5 569	16 528 061	1 044 037	246 734	92 030
	Establishments with 20 to 49 employees .....	3 977	18 402 202	1 196 038	279 626	106 276
	Establishments with 50 to 99 employees .....	495	4 797 252	408 989	95 864	33 567
	Establishments with 100 employees or more .....	135	2 388 600	226 439	53 866	18 679
	Establishments not operated for the entire year .....	14 037	8 414 798	487 840	98 525	36 636
44711	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Establishments operated for the entire year .....	73 950	122 863 963	6 962 440	1 646 908	595 218
	Establishments with no employees .....	64	38 183	1 620	—	—
	Establishments with 1 employee .....	2 722	1 079 272	37 221	7 710	2 722
	Establishments with 2 employees .....	3 772	2 347 044	90 315	20 215	7 544
	Establishments with 3 or 4 employees .....	11 640	11 441 824	569 072	131 243	41 530
	Establishments with 5 or 6 employees .....	15 582	21 020 128	1 119 396	261 403	86 129
	Establishments with 7 to 9 employees .....	19 156	33 179 498	1 838 202	433 376	151 204
	Establishments with 10 to 14 employees .....	14 362	31 748 691	1 868 302	453 565	164 975
	Establishments with 15 to 19 employees .....	4 108	11 354 093	705 162	167 684	67 894
	Establishments with 20 to 49 employees .....	2 411	9 030 061	612 656	142 832	62 086
	Establishments with 50 to 99 employees .....	111	984 380	73 842	17 932	7 199
	Establishments with 100 employees or more .....	22	640 789	46 652	10 948	3 935
	Establishments not operated for the entire year .....	7 734	4 745 154	266 147	46 261	18 739
447110	Gasoline stations with convenience stores					
	<b>All establishments</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Establishments operated for the entire year .....	73 950	122 863 963	6 962 440	1 646 908	595 218
	Establishments with no employees .....	64	38 183	1 620	—	—
	Establishments with 1 employee .....	2 722	1 079 272	37 221	7 710	2 722
	Establishments with 2 employees .....	3 772	2 347 044	90 315	20 215	7 544
	Establishments with 3 or 4 employees .....	11 640	11 441 824	569 072	131 243	41 530
	Establishments with 5 or 6 employees .....	15 582	21 020 128	1 119 396	261 403	86 129
	Establishments with 7 to 9 employees .....	19 156	33 179 498	1 838 202	433 376	151 204
	Establishments with 10 to 14 employees .....	14 362	31 748 691	1 868 302	453 565	164 975
	Establishments with 15 to 19 employees .....	4 108	11 354 093	705 162	167 684	67 894
	Establishments with 20 to 49 employees .....	2 411	9 030 061	612 656	142 832	62 086
	Establishments with 50 to 99 employees .....	111	984 380	73 842	17 932	7 199
	Establishments with 100 employees or more .....	22	640 789	46 652	10 948	3 935
	Establishments not operated for the entire year .....	7 734	4 745 154	266 147	46 261	18 739

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>447</b>	<b>Gasoline stations—Con.</b>					
44719	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Establishments operated for the entire year .....	38 902	66 887 025	4 031 812	951 081	290 208
	Establishments with no employees .....	61	32 542	1 775	—	—
	Establishments with 1 employee .....	4 286	1 665 844	70 424	15 668	4 286
	Establishments with 2 employees .....	4 594	2 700 864	140 801	32 660	9 188
	Establishments with 3 or 4 employees .....	8 978	9 048 978	462 195	109 075	31 237
	Establishments with 5 or 6 employees .....	6 964	10 396 059	539 366	128 056	37 969
	Establishments with 7 to 9 employees .....	6 240	12 190 964	686 776	162 809	48 923
	Establishments with 10 to 14 employees .....	4 255	10 744 982	693 284	166 119	49 167
	Establishments with 15 to 19 employees .....	1 461	5 173 968	338 875	79 050	24 136
	Establishments with 20 to 49 employees .....	1 566	9 372 141	583 382	136 794	44 190
	Establishments with 50 to 99 employees .....	384	3 812 872	335 147	77 932	26 368
	Establishments with 100 employees or more .....	113	1 747 811	179 787	42 918	14 744
	Establishments not operated for the entire year .....	6 303	3 669 644	221 693	52 264	17 897
447190	Other gasoline stations					
	<b>All establishments</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Establishments operated for the entire year .....	38 902	66 887 025	4 031 812	951 081	290 208
	Establishments with no employees .....	61	32 542	1 775	—	—
	Establishments with 1 employee .....	4 286	1 665 844	70 424	15 668	4 286
	Establishments with 2 employees .....	4 594	2 700 864	140 801	32 660	9 188
	Establishments with 3 or 4 employees .....	8 978	9 048 978	462 195	109 075	31 237
	Establishments with 5 or 6 employees .....	6 964	10 396 059	539 366	128 056	37 969
	Establishments with 7 to 9 employees .....	6 240	12 190 964	686 776	162 809	48 923
	Establishments with 10 to 14 employees .....	4 255	10 744 982	693 284	166 119	49 167
	Establishments with 15 to 19 employees .....	1 461	5 173 968	338 875	79 050	24 136
	Establishments with 20 to 49 employees .....	1 566	9 372 141	583 382	136 794	44 190
	Establishments with 50 to 99 employees .....	384	3 812 872	335 147	77 932	26 368
	Establishments with 100 employees or more .....	113	1 747 811	179 787	42 918	14 744
	Establishments not operated for the entire year .....	6 303	3 669 644	221 693	52 264	17 897
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>					
	<b>All establishments</b> .....	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Establishments operated for the entire year .....	135 969	130 729 267	15 906 744	3 786 962	1 229 472
	Establishments with no employees .....	303	71 673	5 960	—	—
	Establishments with 1 employee .....	12 552	1 930 061	182 233	40 337	12 552
	Establishments with 2 employees .....	12 865	2 992 156	344 159	79 222	25 730
	Establishments with 3 or 4 employees .....	28 869	10 799 400	1 421 225	330 193	101 630
	Establishments with 5 or 6 employees .....	24 236	13 714 940	1 825 846	434 308	132 415
	Establishments with 7 to 9 employees .....	23 267	18 573 521	2 402 928	571 447	183 603
	Establishments with 10 to 14 employees .....	17 099	19 608 908	2 436 410	569 797	197 621
	Establishments with 15 to 19 employees .....	6 258	10 393 796	1 237 293	288 472	104 284
	Establishments with 20 to 49 employees .....	8 536	29 592 232	3 017 733	713 251	252 268
	Establishments with 50 to 99 employees .....	1 433	10 732 374	1 150 464	276 371	95 063
	Establishments with 100 employees or more .....	551	12 320 206	1 882 493	483 564	124 306
	Establishments not operated for the entire year .....	20 632	5 668 378	690 627	126 487	50 681
4481	Clothing stores					
	<b>All establishments</b> .....	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Establishments operated for the entire year .....	81 377	91 965 275	10 762 416	2 581 832	894 281
	Establishments with no employees .....	210	45 056	3 329	—	—
	Establishments with 1 employee .....	7 091	1 024 287	96 495	21 356	7 091
	Establishments with 2 employees .....	6 948	1 426 665	164 145	37 426	13 896
	Establishments with 3 or 4 employees .....	14 233	4 756 469	640 164	149 747	49 840
	Establishments with 5 or 6 employees .....	12 690	6 529 300	870 929	207 692	69 576
	Establishments with 7 to 9 employees .....	14 293	10 541 619	1 330 411	317 682	113 339
	Establishments with 10 to 14 employees .....	11 833	12 803 016	1 520 231	361 428	137 338
	Establishments with 15 to 19 employees .....	4 893	7 835 794	899 301	211 370	81 673
	Establishments with 20 to 49 employees .....	7 415	25 792 742	2 508 252	593 380	220 927
	Establishments with 50 to 99 employees .....	1 263	9 747 190	1 009 501	240 365	83 654
	Establishments with 100 employees or more .....	508	11 463 137	1 719 658	441 386	116 947
	Establishments not operated for the entire year .....	13 363	3 952 808	462 638	78 602	33 649
44811	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Establishments operated for the entire year .....	10 871	9 506 079	1 281 009	314 495	80 329
	Establishments with no employees .....	21	4 251	400	—	—
	Establishments with 1 employee .....	878	160 159	16 195	3 973	878
	Establishments with 2 employees .....	1 003	250 702	31 065	7 395	2 006
	Establishments with 3 or 4 employees .....	2 297	1 026 108	143 568	34 954	7 977
	Establishments with 5 or 6 employees .....	2 249	1 420 547	189 322	46 574	12 372
	Establishments with 7 to 9 employees .....	2 127	1 835 828	244 972	61 024	16 863
	Establishments with 10 to 14 employees .....	1 431	1 846 923	246 652	60 720	16 532
	Establishments with 15 to 19 employees .....	383	791 659	111 726	26 582	6 306
	Establishments with 20 to 49 employees .....	419	1 455 267	200 205	49 331	11 848
	Establishments with 50 to 99 employees .....	49	332 072	42 452	11 500	2 996
	Establishments with 100 employees or more .....	14	382 563	54 452	12 442	2 551
	Establishments not operated for the entire year .....	1 272	358 550	44 189	10 718	3 252

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448110	Men's clothing stores					
	<b>All establishments</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Establishments operated for the entire year .....	10 871	9 506 079	1 281 009	314 495	80 329
	Establishments with no employees .....	21	4 251	400	—	—
	Establishments with 1 employee .....	878	160 159	16 195	3 973	878
	Establishments with 2 employees .....	1 003	250 702	31 065	7 395	2 006
	Establishments with 3 or 4 employees .....	2 297	1 026 108	143 568	34 954	7 977
	Establishments with 5 or 6 employees .....	2 249	1 420 547	189 322	46 574	12 372
	Establishments with 7 to 9 employees .....	2 127	1 835 828	244 972	61 024	16 863
	Establishments with 10 to 14 employees .....	1 431	1 846 923	246 652	60 720	16 532
	Establishments with 15 to 19 employees .....	383	791 659	111 726	26 582	6 306
	Establishments with 20 to 49 employees .....	419	1 455 267	200 205	49 331	11 848
	Establishments with 50 to 99 employees .....	49	332 072	42 452	11 500	2 996
	Establishments with 100 employees or more .....	14	382 563	54 452	12 442	2 551
	Establishments not operated for the entire year .....	1 272	358 550	44 189	10 718	3 252
44812	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Establishments operated for the entire year .....	34 147	26 204 127	3 231 383	765 820	291 981
	Establishments with no employees .....	71	23 391	1 328	—	—
	Establishments with 1 employee .....	2 868	397 388	35 388	7 536	2 868
	Establishments with 2 employees .....	2 827	548 902	60 296	13 494	5 654
	Establishments with 3 or 4 employees .....	5 401	1 729 107	221 164	51 287	18 871
	Establishments with 5 or 6 employees .....	5 648	2 846 500	367 898	87 476	31 101
	Establishments with 7 to 9 employees .....	7 327	5 150 615	635 585	150 855	58 271
	Establishments with 10 to 14 employees .....	5 911	5 619 216	672 163	159 074	68 186
	Establishments with 15 to 19 employees .....	2 029	2 662 932	306 514	71 867	33 760
	Establishments with 20 to 49 employees .....	1 861	4 248 626	484 780	115 630	50 778
	Establishments with 50 to 99 employees .....	125	878 813	108 583	26 073	8 010
	Establishments with 100 employees or more .....	79	2 098 637	337 684	82 528	14 482
	Establishments not operated for the entire year .....	5 525	1 053 556	134 463	31 551	13 704
448120	Women's clothing stores					
	<b>All establishments</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Establishments operated for the entire year .....	34 147	26 204 127	3 231 383	765 820	291 981
	Establishments with no employees .....	71	23 391	1 328	—	—
	Establishments with 1 employee .....	2 868	397 388	35 388	7 536	2 868
	Establishments with 2 employees .....	2 827	548 902	60 296	13 494	5 654
	Establishments with 3 or 4 employees .....	5 401	1 729 107	221 164	51 287	18 871
	Establishments with 5 or 6 employees .....	5 648	2 846 500	367 898	87 476	31 101
	Establishments with 7 to 9 employees .....	7 327	5 150 615	635 585	150 855	58 271
	Establishments with 10 to 14 employees .....	5 911	5 619 216	672 163	159 074	68 186
	Establishments with 15 to 19 employees .....	2 029	2 662 932	306 514	71 867	33 760
	Establishments with 20 to 49 employees .....	1 861	4 248 626	484 780	115 630	50 778
	Establishments with 50 to 99 employees .....	125	878 813	108 583	26 073	8 010
	Establishments with 100 employees or more .....	79	2 098 637	337 684	82 528	14 482
	Establishments not operated for the entire year .....	5 525	1 053 556	134 463	31 551	13 704
44813	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Establishments operated for the entire year .....	4 391	4 478 277	458 111	109 610	45 187
	Establishments with no employees .....	9	1 107	91	—	—
	Establishments with 1 employee .....	400	53 919	4 255	991	400
	Establishments with 2 employees .....	414	75 828	7 497	1 682	828
	Establishments with 3 or 4 employees .....	693	195 511	22 458	5 217	2 397
	Establishments with 5 or 6 employees .....	526	259 464	29 844	7 090	2 871
	Establishments with 7 to 9 employees .....	643	459 032	53 186	12 647	5 097
	Establishments with 10 to 14 employees .....	687	746 513	80 292	18 707	8 077
	Establishments with 15 to 19 employees .....	405	646 281	64 491	15 294	6 841
	Establishments with 20 to 49 employees .....	575	1 753 522	160 236	39 545	15 871
	Establishments with 50 to 99 employees .....	33	220 689	25 242	5 959	2 089
	Establishments with 100 employees or more .....	6	66 411	10 519	2 478	716
	Establishments not operated for the entire year .....	724	159 729	16 305	2 503	1 333
448130	Children's & infants' clothing stores					
	<b>All establishments</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Establishments operated for the entire year .....	4 391	4 478 277	458 111	109 610	45 187
	Establishments with no employees .....	9	1 107	91	—	—
	Establishments with 1 employee .....	400	53 919	4 255	991	400
	Establishments with 2 employees .....	414	75 828	7 497	1 682	828
	Establishments with 3 or 4 employees .....	693	195 511	22 458	5 217	2 397
	Establishments with 5 or 6 employees .....	526	259 464	29 844	7 090	2 871
	Establishments with 7 to 9 employees .....	643	459 032	53 186	12 647	5 097
	Establishments with 10 to 14 employees .....	687	746 513	80 292	18 707	8 077
	Establishments with 15 to 19 employees .....	405	646 281	64 491	15 294	6 841
	Establishments with 20 to 49 employees .....	575	1 753 522	160 236	39 545	15 871
	Establishments with 50 to 99 employees .....	33	220 689	25 242	5 959	2 089
	Establishments with 100 employees or more .....	6	66 411	10 519	2 478	716
	Establishments not operated for the entire year .....	724	159 729	16 305	2 503	1 333

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44814	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Establishments operated for the entire year .....	17 340	42 931 286	4 598 113	1 108 608	382 270
	Establishments with no employees .....	27	5 039	392	—	—
	Establishments with 1 employee .....	1 143	179 623	15 892	3 358	1 143
	Establishments with 2 employees .....	1 069	234 860	23 958	5 237	2 138
	Establishments with 3 or 4 employees .....	1 983	733 185	86 129	19 261	6 904
	Establishments with 5 or 6 employees .....	1 715	964 608	118 654	27 611	9 380
	Establishments with 7 to 9 employees .....	2 295	1 884 338	223 988	51 811	18 266
	Establishments with 10 to 14 employees .....	2 388	2 968 575	321 330	74 567	27 983
	Establishments with 15 to 19 employees .....	1 278	2 337 102	241 701	55 312	21 428
	Establishments with 20 to 49 employees .....	4 010	16 765 844	1 468 387	342 464	127 947
	Establishments with 50 to 99 employees .....	1 028	8 024 572	796 277	188 572	68 703
	Establishments with 100 employees or more .....	404	8 833 540	1 301 405	340 415	98 378
	Establishments not operated for the entire year .....	3 110	1 864 774	199 016	21 506	9 999
448140	Family clothing stores					
	<b>All establishments</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Establishments operated for the entire year .....	17 340	42 931 286	4 598 113	1 108 608	382 270
	Establishments with no employees .....	27	5 039	392	—	—
	Establishments with 1 employee .....	1 143	179 623	15 892	3 358	1 143
	Establishments with 2 employees .....	1 069	234 860	23 958	5 237	2 138
	Establishments with 3 or 4 employees .....	1 983	733 185	86 129	19 261	6 904
	Establishments with 5 or 6 employees .....	1 715	964 608	118 654	27 611	9 380
	Establishments with 7 to 9 employees .....	2 295	1 884 338	223 988	51 811	18 266
	Establishments with 10 to 14 employees .....	2 388	2 968 575	321 330	74 567	27 983
	Establishments with 15 to 19 employees .....	1 278	2 337 102	241 701	55 312	21 428
	Establishments with 20 to 49 employees .....	4 010	16 765 844	1 468 387	342 464	127 947
	Establishments with 50 to 99 employees .....	1 028	8 024 572	796 277	188 572	68 703
	Establishments with 100 employees or more .....	404	8 833 540	1 301 405	340 415	98 378
	Establishments not operated for the entire year .....	3 110	1 864 774	199 016	21 506	9 999
44815	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Establishments operated for the entire year .....	4 970	2 013 212	296 182	71 501	24 382
	Establishments with no employees .....	17	D	D	D	a
	Establishments with 1 employee .....	611	59 382	6 706	1 541	611
	Establishments with 2 employees .....	463	74 196	11 038	2 601	926
	Establishments with 3 or 4 employees .....	1 887	484 769	82 442	19 816	6 901
	Establishments with 5 or 6 employees .....	1 110	394 777	67 165	16 428	5 972
	Establishments with 7 to 9 employees .....	521	251 118	40 294	9 823	4 069
	Establishments with 10 to 14 employees .....	241	226 630	34 056	8 062	2 749
	Establishments with 15 to 19 employees .....	63	88 227	13 173	3 253	1 044
	Establishments with 20 to 49 employees .....	48	260 094	27 139	6 506	1 404
	Establishments with 50 to 99 employees .....	8	161 544	11 418	2 862	509
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	890	119 069	17 594	2 952	1 372
448150	Clothing accessories stores					
	<b>All establishments</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Establishments operated for the entire year .....	4 970	2 013 212	296 182	71 501	24 382
	Establishments with no employees .....	17	D	D	D	a
	Establishments with 1 employee .....	611	59 382	6 706	1 541	611
	Establishments with 2 employees .....	463	74 196	11 038	2 601	926
	Establishments with 3 or 4 employees .....	1 887	484 769	82 442	19 816	6 901
	Establishments with 5 or 6 employees .....	1 110	394 777	67 165	16 428	5 972
	Establishments with 7 to 9 employees .....	521	251 118	40 294	9 823	4 069
	Establishments with 10 to 14 employees .....	241	226 630	34 056	8 062	2 749
	Establishments with 15 to 19 employees .....	63	88 227	13 173	3 253	1 044
	Establishments with 20 to 49 employees .....	48	260 094	27 139	6 506	1 404
	Establishments with 50 to 99 employees .....	8	161 544	11 418	2 862	509
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	890	119 069	17 594	2 952	1 372
44819	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Establishments operated for the entire year .....	9 658	6 832 294	897 618	211 798	70 132
	Establishments with no employees .....	65	D	D	D	a
	Establishments with 1 employee .....	1 191	173 816	18 059	3 957	1 191
	Establishments with 2 employees .....	1 172	242 177	30 291	7 017	2 344
	Establishments with 3 or 4 employees .....	1 972	587 789	84 403	19 212	6 790
	Establishments with 5 or 6 employees .....	1 442	643 404	98 046	22 513	7 880
	Establishments with 7 to 9 employees .....	1 380	960 688	132 386	31 522	10 773
	Establishments with 10 to 14 employees .....	1 175	1 395 159	165 738	40 298	13 811
	Establishments with 15 to 19 employees .....	735	1 309 593	161 696	39 062	12 294
	Establishments with 20 to 49 employees .....	502	1 309 389	167 505	39 904	13 079
	Establishments with 50 to 99 employees .....	20	129 500	25 529	5 399	1 347
	Establishments with 100 employees or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 842	397 130	51 071	9 372	3 989

See footnotes at end of table.



**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
448190	Other clothing stores					
	<b>All establishments</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Establishments operated for the entire year .....	9 658	6 832 294	897 618	211 798	70 132
	Establishments with no employees .....	65	D	D	D	a
	Establishments with 1 employee .....	1 191	173 816	18 059	3 957	1 191
	Establishments with 2 employees .....	1 172	242 177	30 291	7 017	2 344
	Establishments with 3 or 4 employees .....	1 972	587 789	84 403	19 212	6 790
	Establishments with 5 or 6 employees .....	1 442	643 404	98 046	22 513	7 880
	Establishments with 7 to 9 employees .....	1 380	960 688	132 386	31 522	10 773
	Establishments with 10 to 14 employees .....	1 175	1 395 159	165 738	40 288	13 811
	Establishments with 15 to 19 employees .....	735	1 309 593	161 696	39 062	12 294
	Establishments with 20 to 49 employees .....	502	1 309 389	167 505	39 904	13 079
	Establishments with 50 to 99 employees .....	20	129 500	25 529	5 399	1 347
	Establishments with 100 employees or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	1 842	397 130	51 071	9 372	3 989
4482	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with no employees .....	26	4 773	385	—	—
	Establishments with 1 employee .....	2 015	273 907	21 358	4 955	2 015
	Establishments with 2 employees .....	2 535	672 763	69 466	16 283	5 070
	Establishments with 3 or 4 employees .....	8 437	3 571 623	414 693	96 183	29 866
	Establishments with 5 or 6 employees .....	6 838	4 136 441	478 082	112 474	37 143
	Establishments with 7 to 9 employees .....	4 775	4 057 702	462 881	107 808	37 423
	Establishments with 10 to 14 employees .....	2 437	2 973 513	333 087	76 064	27 838
	Establishments with 15 to 19 employees .....	763	1 345 497	146 080	33 187	12 690
	Establishments with 20 to 49 employees .....	637	1 926 756	218 619	49 384	17 248
	Establishments with 50 to 99 employees .....	86	546 170	69 739	17 042	6 030
	Establishments with 100 employees or more .....	24	295 030	37 845	9 289	3 357
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
44821	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with no employees .....	26	4 773	385	—	—
	Establishments with 1 employee .....	2 015	273 907	21 358	4 955	2 015
	Establishments with 2 employees .....	2 535	672 763	69 466	16 283	5 070
	Establishments with 3 or 4 employees .....	8 437	3 571 623	414 693	96 183	29 866
	Establishments with 5 or 6 employees .....	6 838	4 136 441	478 082	112 474	37 143
	Establishments with 7 to 9 employees .....	4 775	4 057 702	462 881	107 808	37 423
	Establishments with 10 to 14 employees .....	2 437	2 973 513	333 087	76 064	27 838
	Establishments with 15 to 19 employees .....	763	1 345 497	146 080	33 187	12 690
	Establishments with 20 to 49 employees .....	637	1 926 756	218 619	49 384	17 248
	Establishments with 50 to 99 employees .....	86	546 170	69 739	17 042	6 030
	Establishments with 100 employees or more .....	24	295 030	37 845	9 289	3 357
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
448210	Shoe stores					
	<b>All establishments</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Establishments operated for the entire year .....	28 573	19 804 175	2 252 235	522 669	178 680
	Establishments with no employees .....	26	4 773	385	—	—
	Establishments with 1 employee .....	2 015	273 907	21 358	4 955	2 015
	Establishments with 2 employees .....	2 535	672 763	69 466	16 283	5 070
	Establishments with 3 or 4 employees .....	8 437	3 571 623	414 693	96 183	29 866
	Establishments with 5 or 6 employees .....	6 838	4 136 441	478 082	112 474	37 143
	Establishments with 7 to 9 employees .....	4 775	4 057 702	462 881	107 808	37 423
	Establishments with 10 to 14 employees .....	2 437	2 973 513	333 087	76 064	27 838
	Establishments with 15 to 19 employees .....	763	1 345 497	146 080	33 187	12 690
	Establishments with 20 to 49 employees .....	637	1 926 756	218 619	49 384	17 248
	Establishments with 50 to 99 employees .....	86	546 170	69 739	17 042	6 030
	Establishments with 100 employees or more .....	24	295 030	37 845	9 289	3 357
	Establishments not operated for the entire year .....	2 826	739 077	96 370	19 705	7 123
4482101	Men's shoe stores					
	<b>All establishments</b> .....	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Establishments operated for the entire year .....	2 108	1 258 532	168 370	39 807	9 402
	Establishments with no employees .....	1	D	D	D	a
	Establishments with 1 employee .....	143	D	D	D	c
	Establishments with 2 employees .....	396	120 685	17 083	3 907	792
	Establishments with 3 or 4 employees .....	925	407 277	55 768	13 141	3 141
	Establishments with 5 or 6 employees .....	340	236 686	31 205	7 432	1 816
	Establishments with 7 to 9 employees .....	150	141 694	20 073	4 888	1 157
	Establishments with 10 to 14 employees .....	86	142 413	17 793	4 297	984
	Establishments with 15 to 19 employees .....	38	88 999	10 207	2 529	626
	Establishments with 20 to 49 employees .....	28	85 442	12 565	2 807	690
	Establishments with 50 to 99 employees .....	1	D	D	D	b
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	268	58 929	8 868	1 805	477

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
4482102	Women's shoe stores					
	<b>All establishments</b> .....	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Establishments operated for the entire year .....	3 898	2 238 903	305 579	70 037	25 119
	Establishments with no employees .....	8	D	D	D	a
	Establishments with 1 employee .....	235	D	D	D	c
	Establishments with 2 employees .....	259	58 193	7 287	1 718	518
	Establishments with 3 or 4 employees .....	883	308 338	43 483	9 980	3 064
	Establishments with 5 or 6 employees .....	1 097	543 935	74 849	17 508	6 007
	Establishments with 7 to 9 employees .....	764	505 746	68 440	15 960	6 029
	Establishments with 10 to 14 employees .....	464	433 526	56 794	12 738	5 305
	Establishments with 15 to 19 employees .....	113	151 515	18 990	4 421	1 875
	Establishments with 20 to 49 employees .....	71	173 156	26 360	5 827	1 866
	Establishments with 50 to 99 employees .....	4	D	D	D	c
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	568	104 421	19 593	4 796	1 706
4482103	Children's & juveniles' shoe stores					
	<b>All establishments</b> .....	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Establishments operated for the entire year .....	903	432 727	62 106	14 933	5 104
	Establishments with no employees .....	4	783	73	—	—
	Establishments with 1 employee .....	52	6 272	734	177	52
	Establishments with 2 employees .....	62	12 869	1 807	390	124
	Establishments with 3 or 4 employees .....	258	82 051	12 872	3 094	930
	Establishments with 5 or 6 employees .....	251	113 572	16 475	3 993	1 378
	Establishments with 7 to 9 employees .....	182	122 751	16 791	4 056	1 428
	Establishments with 10 to 14 employees .....	77	67 254	9 572	2 288	863
	Establishments with 15 to 19 employees .....	12	21 730	2 623	665	203
	Establishments with 20 to 49 employees .....	5	5 445	1 159	270	126
	Establishments with 50 to 99 employees .....	—	—	—	—	—
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	144	26 736	4 924	1 379	528
4482104	Family shoe stores					
	<b>All establishments</b> .....	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Establishments operated for the entire year .....	16 807	10 163 121	1 124 201	260 091	90 184
	Establishments with no employees .....	10	1 816	133	—	—
	Establishments with 1 employee .....	1 453	178 005	10 904	2 711	1 453
	Establishments with 2 employees .....	1 664	430 586	38 405	9 131	3 328
	Establishments with 3 or 4 employees .....	5 586	2 337 122	256 513	58 852	19 905
	Establishments with 5 or 6 employees .....	4 018	2 413 023	267 406	62 588	21 727
	Establishments with 7 to 9 employees .....	2 480	2 154 148	238 644	54 938	19 330
	Establishments with 10 to 14 employees .....	1 080	1 342 654	146 192	33 753	12 227
	Establishments with 15 to 19 employees .....	271	483 972	56 641	12 681	4 486
	Establishments with 20 to 49 employees .....	226	680 634	88 600	20 658	6 231
	Establishments with 50 to 99 employees .....	15	97 627	13 195	2 970	972
	Establishments with 100 employees or more .....	4	43 534	7 568	1 809	525
	Establishments not operated for the entire year .....	1 426	335 574	35 046	8 442	3 124
4482105	Athletic footwear stores					
	<b>All establishments</b> .....	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Establishments operated for the entire year .....	4 857	5 710 892	591 979	137 801	48 871
	Establishments with no employees .....	3	511	20	—	—
	Establishments with 1 employee .....	132	29 951	2 523	510	132
	Establishments with 2 employees .....	154	50 430	4 884	1 137	308
	Establishments with 3 or 4 employees .....	785	436 835	46 057	11 116	2 826
	Establishments with 5 or 6 employees .....	1 132	829 225	88 147	20 953	6 215
	Establishments with 7 to 9 employees .....	1 199	1 133 363	118 933	27 966	9 479
	Establishments with 10 to 14 employees .....	730	987 666	102 736	22 988	8 459
	Establishments with 15 to 19 employees .....	329	599 281	57 619	12 891	5 500
	Establishments with 20 to 49 employees .....	307	982 079	89 935	19 822	8 335
	Establishments with 50 to 99 employees .....	66	410 055	50 848	12 938	4 785
	Establishments with 100 employees or more .....	20	251 496	30 277	7 480	2 832
	Establishments not operated for the entire year .....	420	213 417	27 939	3 283	1 288
4483	Jewelry, luggage, & leather goods stores					
	<b>All establishments</b> .....	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Establishments operated for the entire year .....	26 019	18 959 817	2 892 093	682 461	156 511
	Establishments with no employees .....	67	21 844	2 246	—	—
	Establishments with 1 employee .....	3 446	631 867	64 380	14 026	3 446
	Establishments with 2 employees .....	3 382	892 728	110 548	25 513	6 764
	Establishments with 3 or 4 employees .....	6 199	2 471 308	366 368	84 263	21 924
	Establishments with 5 or 6 employees .....	4 708	3 049 199	476 835	114 142	25 696
	Establishments with 7 to 9 employees .....	4 199	3 974 200	609 636	145 957	32 841
	Establishments with 10 to 14 employees .....	2 829	3 832 379	583 092	132 305	32 445
	Establishments with 15 to 19 employees .....	602	1 212 505	191 912	43 915	9 921
	Establishments with 20 to 49 employees .....	484	1 872 734	290 862	70 487	14 093
	Establishments with 50 to 99 employees .....	84	439 014	71 224	18 964	5 379
	Establishments with 100 employees or more .....	19	562 039	124 990	32 889	4 002
	Establishments not operated for the entire year .....	4 443	976 493	131 619	28 180	9 909

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>					
44831	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Establishments operated for the entire year .....	24 263	17 602 032	2 714 033	640 558	145 661
	Establishments with no employees .....	63	20 704	2 169	—	—
	Establishments with 1 employee .....	3 322	D	D	D	h
	Establishments with 2 employees .....	3 233	848 916	105 323	24 376	6 466
	Establishments with 3 or 4 employees .....	5 736	2 265 308	339 360	78 105	20 248
	Establishments with 5 or 6 employees .....	4 233	2 773 876	440 547	105 581	23 100
	Establishments with 7 to 9 employees .....	3 908	3 723 831	578 618	138 363	30 598
	Establishments with 10 to 14 employees .....	2 655	3 594 559	551 857	124 685	30 466
	Establishments with 15 to 19 employees .....	562	1 134 168	178 536	40 965	9 268
	Establishments with 20 to 49 employees .....	453	1 710 076	269 311	65 359	13 200
	Establishments with 50 to 99 employees .....	80	394 155	64 999	17 476	5 114
	Establishments with 100 employees or more .....	18	D	D	D	h
	Establishments not operated for the entire year .....	4 073	909 318	121 997	25 969	9 216
448310	Jewelry stores					
	<b>All establishments</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Establishments operated for the entire year .....	24 263	17 602 032	2 714 033	640 558	145 661
	Establishments with no employees .....	63	20 704	2 169	—	—
	Establishments with 1 employee .....	3 322	D	D	D	h
	Establishments with 2 employees .....	3 233	848 916	105 323	24 376	6 466
	Establishments with 3 or 4 employees .....	5 736	2 265 308	339 360	78 105	20 248
	Establishments with 5 or 6 employees .....	4 233	2 773 876	440 547	105 581	23 100
	Establishments with 7 to 9 employees .....	3 908	3 723 831	578 618	138 363	30 598
	Establishments with 10 to 14 employees .....	2 655	3 594 559	551 857	124 685	30 466
	Establishments with 15 to 19 employees .....	562	1 134 168	178 536	40 965	9 268
	Establishments with 20 to 49 employees .....	453	1 710 076	269 311	65 359	13 200
	Establishments with 50 to 99 employees .....	80	394 155	64 999	17 476	5 114
	Establishments with 100 employees or more .....	18	D	D	D	h
	Establishments not operated for the entire year .....	4 073	909 318	121 997	25 969	9 216
44832	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Establishments operated for the entire year .....	1 756	1 357 785	178 060	41 903	10 850
	Establishments with no employees .....	4	1 140	77	—	—
	Establishments with 1 employee .....	124	D	D	D	c
	Establishments with 2 employees .....	149	43 812	5 225	1 137	298
	Establishments with 3 or 4 employees .....	463	206 000	27 008	6 158	1 676
	Establishments with 5 or 6 employees .....	475	275 323	36 288	8 561	2 596
	Establishments with 7 to 9 employees .....	291	250 369	31 018	7 594	2 243
	Establishments with 10 to 14 employees .....	174	237 820	31 235	7 620	1 979
	Establishments with 15 to 19 employees .....	40	78 337	13 376	2 950	653
	Establishments with 20 to 49 employees .....	31	162 658	21 551	5 128	893
	Establishments with 50 to 99 employees .....	4	44 859	6 225	1 488	265
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	370	67 175	9 622	2 211	693
448320	Luggage & leather goods stores					
	<b>All establishments</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Establishments operated for the entire year .....	1 756	1 357 785	178 060	41 903	10 850
	Establishments with no employees .....	4	1 140	77	—	—
	Establishments with 1 employee .....	124	D	D	D	c
	Establishments with 2 employees .....	149	43 812	5 225	1 137	298
	Establishments with 3 or 4 employees .....	463	206 000	27 008	6 158	1 676
	Establishments with 5 or 6 employees .....	475	275 323	36 288	8 561	2 596
	Establishments with 7 to 9 employees .....	291	250 369	31 018	7 594	2 243
	Establishments with 10 to 14 employees .....	174	237 820	31 235	7 620	1 979
	Establishments with 15 to 19 employees .....	40	78 337	13 376	2 950	653
	Establishments with 20 to 49 employees .....	31	162 658	21 551	5 128	893
	Establishments with 50 to 99 employees .....	4	44 859	6 225	1 488	265
	Establishments with 100 employees or more .....	1	D	D	D	c
	Establishments not operated for the entire year .....	370	67 175	9 622	2 211	693
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>					
	<b>All establishments</b> .....	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Establishments operated for the entire year .....	58 456	59 605 816	6 821 327	1 620 998	537 689
	Establishments with no employees .....	347	64 054	6 368	—	—
	Establishments with 1 employee .....	7 658	1 233 276	110 468	23 681	7 658
	Establishments with 2 employees .....	7 069	1 735 647	182 553	40 337	14 138
	Establishments with 3 or 4 employees .....	11 140	4 132 109	508 592	120 655	38 541
	Establishments with 5 or 6 employees .....	8 291	4 735 304	595 526	138 745	45 426
	Establishments with 7 to 9 employees .....	8 657	7 071 366	864 933	204 665	68 525
	Establishments with 10 to 14 employees .....	6 579	7 793 997	961 940	228 930	76 328
	Establishments with 15 to 19 employees .....	2 807	4 572 551	577 796	139 661	46 707
	Establishments with 20 to 49 employees .....	4 533	15 573 488	1 733 295	409 928	139 002
	Establishments with 50 to 99 employees .....	1 229	10 386 937	1 005 975	245 741	79 153
	Establishments with 100 employees or more .....	146	2 307 087	273 881	68 655	22 211
	Establishments not operated for the entire year .....	10 693	2 405 110	291 908	58 556	23 150

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
4511	Sporting goods, hobby, & musical instrument stores					
	<b>All establishments</b> .....	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Establishments operated for the entire year .....	38 412	39 695 833	4 608 896	1 084 018	347 822
	Establishments with no employees .....	308	57 429	5 738	—	—
	Establishments with 1 employee .....	5 420	916 913	82 234	17 247	5 420
	Establishments with 2 employees .....	5 075	1 298 081	137 072	29 942	10 150
	Establishments with 3 or 4 employees .....	7 795	3 017 035	369 788	87 995	26 951
	Establishments with 5 or 6 employees .....	5 141	2 957 869	392 155	89 700	28 013
	Establishments with 7 to 9 employees .....	4 742	3 814 230	516 331	118 831	37 298
	Establishments with 10 to 14 employees .....	4 046	4 741 112	636 876	151 175	46 930
	Establishments with 15 to 19 employees .....	1 827	2 939 177	392 177	94 010	30 380
	Establishments with 20 to 49 employees .....	3 109	11 052 289	1 232 757	290 937	95 412
	Establishments with 50 to 99 employees .....	870	7 621 385	700 239	168 303	55 843
	Establishments with 100 employees or more .....	79	1 280 313	143 529	35 878	11 425
	Establishments not operated for the entire year .....	7 903	1 719 394	209 782	39 232	15 151
45111	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Establishments operated for the entire year .....	19 672	18 960 663	2 256 457	531 213	166 868
	Establishments with no employees .....	206	42 783	4 366	—	—
	Establishments with 1 employee .....	2 937	588 041	50 718	10 278	2 937
	Establishments with 2 employees .....	2 854	855 471	86 092	18 271	5 708
	Establishments with 3 or 4 employees .....	4 315	1 858 383	219 632	48 115	14 904
	Establishments with 5 or 6 employees .....	2 658	1 644 469	210 674	47 319	14 431
	Establishments with 7 to 9 employees .....	2 172	1 790 900	237 129	53 750	17 061
	Establishments with 10 to 14 employees .....	1 920	2 314 143	302 590	69 817	22 305
	Establishments with 15 to 19 employees .....	945	1 634 110	202 230	47 930	15 693
	Establishments with 20 to 49 employees .....	1 103	3 427 484	442 897	107 579	32 424
	Establishments with 50 to 99 employees .....	508	3 923 564	402 433	102 717	33 115
	Establishments with 100 employees or more .....	54	881 315	97 696	25 437	8 290
	Establishments not operated for the entire year .....	4 752	1 082 658	131 446	24 593	9 322
451110	Sporting goods stores					
	<b>All establishments</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Establishments operated for the entire year .....	19 672	18 960 663	2 256 457	531 213	166 868
	Establishments with no employees .....	206	42 783	4 366	—	—
	Establishments with 1 employee .....	2 937	588 041	50 718	10 278	2 937
	Establishments with 2 employees .....	2 854	855 471	86 092	18 271	5 708
	Establishments with 3 or 4 employees .....	4 315	1 858 383	219 632	48 115	14 904
	Establishments with 5 or 6 employees .....	2 658	1 644 469	210 674	47 319	14 431
	Establishments with 7 to 9 employees .....	2 172	1 790 900	237 129	53 750	17 061
	Establishments with 10 to 14 employees .....	1 920	2 314 143	302 590	69 817	22 305
	Establishments with 15 to 19 employees .....	945	1 634 110	202 230	47 930	15 693
	Establishments with 20 to 49 employees .....	1 103	3 427 484	442 897	107 579	32 424
	Establishments with 50 to 99 employees .....	508	3 923 564	402 433	102 717	33 115
	Establishments with 100 employees or more .....	54	881 315	97 696	25 437	8 290
	Establishments not operated for the entire year .....	4 752	1 082 658	131 446	24 593	9 322
4511101	General-line sporting goods stores					
	<b>All establishments</b> .....	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Establishments operated for the entire year .....	5 972	8 909 809	960 498	234 816	77 967
	Establishments with no employees .....	25	5 297	403	—	—
	Establishments with 1 employee .....	741	144 804	12 104	2 491	741
	Establishments with 2 employees .....	741	202 278	19 003	4 121	1 482
	Establishments with 3 or 4 employees .....	1 064	439 944	49 314	11 084	3 675
	Establishments with 5 or 6 employees .....	674	377 515	46 073	10 582	3 676
	Establishments with 7 to 9 employees .....	636	510 565	66 044	15 070	5 018
	Establishments with 10 to 14 employees .....	700	834 379	100 326	24 088	8 312
	Establishments with 15 to 19 employees .....	422	746 784	82 635	19 630	7 030
	Establishments with 20 to 49 employees .....	535	1 873 486	213 253	51 629	16 599
	Establishments with 50 to 99 employees .....	394	3 146 137	305 894	79 539	25 765
	Establishments with 100 employees or more .....	40	628 620	65 449	16 582	5 669
	Establishments not operated for the entire year .....	1 486	402 001	44 797	6 951	2 704
4511102	Specialty-line sporting goods stores					
	<b>All establishments</b> .....	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Establishments operated for the entire year .....	13 700	10 050 854	1 295 959	296 397	88 901
	Establishments with no employees .....	181	37 486	3 963	—	—
	Establishments with 1 employee .....	2 196	443 237	38 614	7 787	2 196
	Establishments with 2 employees .....	2 113	653 193	67 089	14 150	4 226
	Establishments with 3 or 4 employees .....	3 251	1 418 439	170 318	37 031	11 229
	Establishments with 5 or 6 employees .....	1 984	1 266 954	164 601	36 737	10 755
	Establishments with 7 to 9 employees .....	1 536	1 280 335	171 085	38 680	12 043
	Establishments with 10 to 14 employees .....	1 220	1 479 764	202 264	45 729	13 993
	Establishments with 15 to 19 employees .....	523	887 326	119 595	28 300	8 663
	Establishments with 20 to 49 employees .....	568	1 553 998	229 644	55 950	15 825
	Establishments with 50 to 99 employees .....	114	777 427	96 539	23 178	7 350
	Establishments with 100 employees or more .....	14	252 695	32 247	8 855	2 621
	Establishments not operated for the entire year .....	3 266	680 657	86 649	17 642	6 618

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
45112	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Establishments operated for the entire year .....	9 208	14 038 824	1 329 050	298 668	108 611
	Establishments with no employees .....	54	6 505	540	—	—
	Establishments with 1 employee .....	1 141	144 324	13 375	2 974	1 141
	Establishments with 2 employees .....	989	184 348	21 066	4 824	1 978
	Establishments with 3 or 4 employees .....	1 619	532 285	64 243	20 685	5 646
	Establishments with 5 or 6 employees .....	1 136	588 614	74 037	16 950	6 230
	Establishments with 7 to 9 employees .....	1 228	989 741	120 411	23 721	9 632
	Establishments with 10 to 14 employees .....	895	1 030 570	121 000	24 703	10 348
	Establishments with 15 to 19 employees .....	387	610 699	72 486	16 585	6 469
	Establishments with 20 to 49 employees .....	1 452	6 473 624	596 816	135 264	47 650
	Establishments with 50 to 99 employees .....	298	3 315 091	229 437	49 385	18 412
	Establishments with 100 employees or more .....	9	163 023	15 639	3 577	1 105
	Establishments not operated for the entire year .....	1 616	349 453	39 595	7 115	3 146
451120	Hobby, toy, & game stores					
	<b>All establishments</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Establishments operated for the entire year .....	9 208	14 038 824	1 329 050	298 668	108 611
	Establishments with no employees .....	54	6 505	540	—	—
	Establishments with 1 employee .....	1 141	144 324	13 375	2 974	1 141
	Establishments with 2 employees .....	989	184 348	21 066	4 824	1 978
	Establishments with 3 or 4 employees .....	1 619	532 285	64 243	20 685	5 646
	Establishments with 5 or 6 employees .....	1 136	588 614	74 037	16 950	6 230
	Establishments with 7 to 9 employees .....	1 228	989 741	120 411	23 721	9 632
	Establishments with 10 to 14 employees .....	895	1 030 570	121 000	24 703	10 348
	Establishments with 15 to 19 employees .....	387	610 699	72 486	16 585	6 469
	Establishments with 20 to 49 employees .....	1 452	6 473 624	596 816	135 264	47 650
	Establishments with 50 to 99 employees .....	298	3 315 091	229 437	49 385	18 412
	Establishments with 100 employees or more .....	9	163 023	15 639	3 577	1 105
	Establishments not operated for the entire year .....	1 616	349 453	39 595	7 115	3 146
45113	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Establishments operated for the entire year .....	5 537	3 042 627	474 337	126 369	43 610
	Establishments with no employees .....	25	3 372	463	—	—
	Establishments with 1 employee .....	764	66 706	7 480	1 672	764
	Establishments with 2 employees .....	663	90 322	11 843	2 733	1 326
	Establishments with 3 or 4 employees .....	958	220 336	33 780	7 449	3 318
	Establishments with 5 or 6 employees .....	719	303 905	46 956	11 307	3 945
	Establishments with 7 to 9 employees .....	820	549 195	82 259	23 622	6 508
	Establishments with 10 to 14 employees .....	837	778 522	117 877	34 322	9 705
	Establishments with 15 to 19 employees .....	352	405 081	64 148	17 350	5 855
	Establishments with 20 to 49 employees .....	372	506 674	80 071	20 741	10 198
	Establishments with 50 to 99 employees .....	24	88 388	20 488	5 095	1 464
	Establishments with 100 employees or more .....	3	30 126	8 972	2 078	527
	Establishments not operated for the entire year .....	1 053	140 289	20 430	4 181	1 741
451130	Sewing, needlework, & piece goods stores					
	<b>All establishments</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Establishments operated for the entire year .....	5 537	3 042 627	474 337	126 369	43 610
	Establishments with no employees .....	25	3 372	463	—	—
	Establishments with 1 employee .....	764	66 706	7 480	1 672	764
	Establishments with 2 employees .....	663	90 322	11 843	2 733	1 326
	Establishments with 3 or 4 employees .....	958	220 336	33 780	7 449	3 318
	Establishments with 5 or 6 employees .....	719	303 905	46 956	11 307	3 945
	Establishments with 7 to 9 employees .....	820	549 195	82 259	23 622	6 508
	Establishments with 10 to 14 employees .....	837	778 522	117 877	34 322	9 705
	Establishments with 15 to 19 employees .....	352	405 081	64 148	17 350	5 855
	Establishments with 20 to 49 employees .....	372	506 674	80 071	20 741	10 198
	Establishments with 50 to 99 employees .....	24	88 388	20 488	5 095	1 464
	Establishments with 100 employees or more .....	3	30 126	8 972	2 078	527
	Establishments not operated for the entire year .....	1 053	140 289	20 430	4 181	1 741
45114	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Establishments operated for the entire year .....	3 995	3 653 719	549 052	127 768	28 733
	Establishments with no employees .....	23	4 769	369	—	—
	Establishments with 1 employee .....	578	117 842	10 661	2 323	578
	Establishments with 2 employees .....	569	167 940	18 071	4 114	1 138
	Establishments with 3 or 4 employees .....	903	406 031	52 133	11 746	3 083
	Establishments with 5 or 6 employees .....	628	420 881	60 488	14 124	3 407
	Establishments with 7 to 9 employees .....	522	484 394	76 532	17 738	4 097
	Establishments with 10 to 14 employees .....	394	617 877	95 409	22 333	4 572
	Establishments with 15 to 19 employees .....	143	289 287	53 313	12 145	2 363
	Establishments with 20 to 49 employees .....	182	644 507	112 973	27 353	5 140
	Establishments with 50 to 99 employees .....	40	294 342	47 881	11 106	2 852
	Establishments with 100 employees or more .....	13	205 849	21 222	4 786	1 503
	Establishments not operated for the entire year .....	482	146 994	18 311	3 343	942

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
451140	Musical instrument & supplies stores					
	<b>All establishments</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Establishments operated for the entire year .....	3 995	3 653 719	549 052	127 768	28 733
	Establishments with no employees .....	23	4 769	369	—	—
	Establishments with 1 employee .....	578	117 842	10 661	2 323	578
	Establishments with 2 employees .....	569	167 940	18 071	4 114	1 138
	Establishments with 3 or 4 employees .....	903	406 031	52 133	11 746	3 083
	Establishments with 5 or 6 employees .....	628	420 881	60 488	14 124	3 407
	Establishments with 7 to 9 employees .....	522	484 394	76 532	17 738	4 097
	Establishments with 10 to 14 employees .....	394	617 877	95 409	22 333	4 572
	Establishments with 15 to 19 employees .....	143	289 287	53 313	12 145	2 363
	Establishments with 20 to 49 employees .....	182	644 507	112 973	27 353	5 140
	Establishments with 50 to 99 employees .....	40	294 342	47 881	11 106	2 852
	Establishments with 100 employees or more .....	13	205 849	21 222	4 786	1 503
	Establishments not operated for the entire year .....	482	146 994	18 311	3 343	942
4512	Book, periodical, & music stores					
	<b>All establishments</b> .....	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Establishments operated for the entire year .....	20 044	19 909 983	2 212 431	536 980	189 867
	Establishments with no employees .....	39	6 625	630	—	—
	Establishments with 1 employee .....	2 238	316 363	28 234	6 434	2 238
	Establishments with 2 employees .....	1 994	437 566	45 481	10 395	3 988
	Establishments with 3 or 4 employees .....	3 345	1 115 074	138 804	32 660	11 590
	Establishments with 5 or 6 employees .....	3 150	1 777 435	203 371	49 045	17 413
	Establishments with 7 to 9 employees .....	3 915	3 257 136	348 602	85 834	31 227
	Establishments with 10 to 14 employees .....	2 533	3 052 885	325 064	77 755	29 398
	Establishments with 15 to 19 employees .....	980	1 633 374	185 619	45 651	16 327
	Establishments with 20 to 49 employees .....	1 424	4 521 199	500 538	118 991	43 590
	Establishments with 50 to 99 employees .....	359	2 765 552	305 736	77 438	23 310
	Establishments with 100 employees or more .....	67	1 026 774	130 352	32 777	10 786
	Establishments not operated for the entire year .....	2 790	685 716	82 126	19 324	7 999
45121	Book stores & news dealers					
	<b>All establishments</b> .....	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Establishments operated for the entire year .....	12 793	12 740 145	1 508 184	365 425	126 150
	Establishments with no employees .....	36	6 137	581	—	—
	Establishments with 1 employee .....	1 570	D	D	D	g
	Establishments with 2 employees .....	1 461	307 115	32 808	7 526	2 922
	Establishments with 3 or 4 employees .....	2 293	740 089	89 521	20 881	7 886
	Establishments with 5 or 6 employees .....	1 735	901 049	110 795	26 333	9 562
	Establishments with 7 to 9 employees .....	2 282	1 816 497	214 494	53 075	18 447
	Establishments with 10 to 14 employees .....	1 496	1 708 140	202 119	48 508	17 437
	Establishments with 15 to 19 employees .....	600	964 228	116 851	28 686	10 004
	Establishments with 20 to 49 employees .....	976	3 023 929	344 640	80 834	29 774
	Establishments with 50 to 99 employees .....	284	2 180 265	258 364	65 274	18 780
	Establishments with 100 employees or more .....	60	D	D	D	i
	Establishments not operated for the entire year .....	1 883	488 719	58 393	11 277	5 093
451211	Book stores					
	<b>All establishments</b> .....	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Establishments operated for the entire year .....	10 822	11 936 025	1 394 624	339 326	116 802
	Establishments with no employees .....	28	4 938	503	—	—
	Establishments with 1 employee .....	1 056	128 964	12 236	2 765	1 056
	Establishments with 2 employees .....	1 040	208 279	22 594	5 131	2 080
	Establishments with 3 or 4 employees .....	1 820	582 301	71 385	16 483	6 297
	Establishments with 5 or 6 employees .....	1 513	803 923	97 789	23 343	8 356
	Establishments with 7 to 9 employees .....	2 124	1 721 426	200 117	49 624	17 213
	Establishments with 10 to 14 employees .....	1 403	1 626 537	188 723	45 452	16 365
	Establishments with 15 to 19 employees .....	575	937 646	112 138	27 450	9 590
	Establishments with 20 to 49 employees .....	935	2 957 073	328 917	77 906	28 656
	Establishments with 50 to 99 employees .....	271	2 125 219	247 372	62 564	17 853
	Establishments with 100 employees or more .....	57	839 719	112 850	28 608	9 336
	Establishments not operated for the entire year .....	1 541	439 033	52 684	10 271	4 671
4512111	Book stores, general					
	<b>All establishments</b> .....	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Establishments operated for the entire year .....	6 778	7 892 424	931 633	226 995	76 371
	Establishments with no employees .....	21	2 799	327	—	—
	Establishments with 1 employee .....	660	71 362	7 150	1 537	660
	Establishments with 2 employees .....	592	103 563	11 623	2 603	1 184
	Establishments with 3 or 4 employees .....	988	277 295	37 323	8 488	3 423
	Establishments with 5 or 6 employees .....	898	447 828	58 165	14 005	4 997
	Establishments with 7 to 9 employees .....	1 481	1 204 657	142 440	35 986	12 124
	Establishments with 10 to 14 employees .....	915	1 029 990	121 802	29 444	10 703
	Establishments with 15 to 19 employees .....	334	545 968	67 046	16 296	5 577
	Establishments with 20 to 49 employees .....	654	2 118 213	236 939	55 448	20 483
	Establishments with 50 to 99 employees .....	212	1 752 004	202 642	51 747	13 839
	Establishments with 100 employees or more .....	23	338 745	46 176	11 441	3 381
	Establishments not operated for the entire year .....	915	274 750	33 110	5 963	2 526

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>					
4512112	Specialty book stores					
	<b>All establishments</b> .....	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Establishments operated for the entire year .....	2 529	1 337 543	188 455	45 002	17 104
	Establishments with no employees .....	7	2 139	176	—	—
	Establishments with 1 employee .....	323	41 293	3 732	908	323
	Establishments with 2 employees .....	308	52 282	6 439	1 441	616
	Establishments with 3 or 4 employees .....	559	147 107	20 165	4 692	1 935
	Establishments with 5 or 6 employees .....	406	176 744	23 707	5 361	2 222
	Establishments with 7 to 9 employees .....	409	246 338	34 470	8 070	3 238
	Establishments with 10 to 14 employees .....	285	261 288	37 781	9 007	3 321
	Establishments with 15 to 19 employees .....	119	136 543	21 173	5 332	1 975
	Establishments with 20 to 49 employees .....	104	228 876	34 337	8 542	2 799
	Establishments with 50 to 99 employees .....	6	26 495	3 859	918	341
	Establishments with 100 employees or more .....	3	20 438	2 616	731	334
	Establishments not operated for the entire year .....	451	81 113	10 832	2 469	1 413
4512113	College book stores					
	<b>All establishments</b> .....	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Establishments operated for the entire year .....	1 515	2 706 058	274 536	67 329	23 327
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	73	16 309	1 354	320	73
	Establishments with 2 employees .....	140	52 434	4 532	1 087	280
	Establishments with 3 or 4 employees .....	273	157 899	13 897	3 303	939
	Establishments with 5 or 6 employees .....	209	179 351	15 917	3 977	1 137
	Establishments with 7 to 9 employees .....	234	270 431	23 207	5 568	1 851
	Establishments with 10 to 14 employees .....	203	335 259	29 140	7 001	2 341
	Establishments with 15 to 19 employees .....	122	255 135	23 919	5 822	2 038
	Establishments with 20 to 49 employees .....	177	611 984	57 641	13 916	5 374
	Establishments with 50 to 99 employees .....	53	346 720	40 871	9 899	3 673
	Establishments with 100 employees or more .....	31	480 536	64 058	16 436	5 621
	Establishments not operated for the entire year .....	175	83 170	8 742	1 839	732
451212	News dealers & newsstands					
	<b>All establishments</b> .....	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Establishments operated for the entire year .....	1 971	804 120	113 560	26 099	9 348
	Establishments with no employees .....	1 199	D	78	—	—
	Establishments with 1 employee .....	514	D	D	D	f
	Establishments with 2 employees .....	421	98 836	10 214	2 395	842
	Establishments with 3 or 4 employees .....	473	157 788	18 136	4 398	1 589
	Establishments with 5 or 6 employees .....	222	97 126	13 006	2 990	1 206
	Establishments with 7 to 9 employees .....	158	95 071	14 377	3 451	1 234
	Establishments with 10 to 14 employees .....	93	81 603	13 396	3 056	1 072
	Establishments with 15 to 19 employees .....	25	26 582	4 713	1 236	414
	Establishments with 20 to 49 employees .....	41	66 856	15 723	2 928	1 118
	Establishments with 50 to 99 employees .....	13	55 046	10 992	2 710	927
	Establishments with 100 employees or more .....	3	D	D	D	e
	Establishments not operated for the entire year .....	342	49 686	5 709	1 006	422
45122	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Establishments operated for the entire year .....	7 251	7 169 838	704 247	171 555	63 717
	Establishments with no employees .....	3	488	49	—	—
	Establishments with 1 employee .....	668	D	D	D	f
	Establishments with 2 employees .....	533	130 451	12 673	2 869	1 066
	Establishments with 3 or 4 employees .....	1 052	374 985	49 283	11 779	3 704
	Establishments with 5 or 6 employees .....	1 415	876 386	92 576	22 712	7 851
	Establishments with 7 to 9 employees .....	1 633	1 440 639	134 108	32 759	12 780
	Establishments with 10 to 14 employees .....	1 037	1 344 745	122 945	29 247	11 961
	Establishments with 15 to 19 employees .....	380	669 146	68 768	16 965	6 323
	Establishments with 20 to 49 employees .....	448	1 497 270	155 898	38 157	13 816
	Establishments with 50 to 99 employees .....	75	585 287	47 372	12 164	4 530
	Establishments with 100 employees or more .....	7	D	D	D	g
	Establishments not operated for the entire year .....	907	196 997	23 733	8 047	2 906
451220	Prerecorded tape, compact disc, & record stores					
	<b>All establishments</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Establishments operated for the entire year .....	7 251	7 169 838	704 247	171 555	63 717
	Establishments with no employees .....	3	488	49	—	—
	Establishments with 1 employee .....	668	D	D	D	f
	Establishments with 2 employees .....	533	130 451	12 673	2 869	1 066
	Establishments with 3 or 4 employees .....	1 052	374 985	49 283	11 779	3 704
	Establishments with 5 or 6 employees .....	1 415	876 386	92 576	22 712	7 851
	Establishments with 7 to 9 employees .....	1 633	1 440 639	134 108	32 759	12 780
	Establishments with 10 to 14 employees .....	1 037	1 344 745	122 945	29 247	11 961
	Establishments with 15 to 19 employees .....	380	669 146	68 768	16 965	6 323
	Establishments with 20 to 49 employees .....	448	1 497 270	155 898	38 157	13 816
	Establishments with 50 to 99 employees .....	75	585 287	47 372	12 164	4 530
	Establishments with 100 employees or more .....	7	D	D	D	g
	Establishments not operated for the entire year .....	907	196 997	23 733	8 047	2 906

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores</b>					
	<b>All establishments</b> .....	<b>36 171</b>	<b>'330 444 460</b>	<b>'30 870 965</b>	<b>'7 349 191</b>	<b>2 507 540</b>
	Establishments operated for the entire year .....	32 122	325 886 467	30 363 439	7 238 989	2 465 156
	Establishments with no employees .....	30	5 752	394	—	—
	Establishments with 1 employee .....	1 560	250 073	18 891	4 241	1 560
	Establishments with 2 employees .....	1 459	345 381	31 630	7 144	2 918
	Establishments with 3 or 4 employees .....	2 815	1 183 265	117 639	25 040	9 962
	Establishments with 5 or 6 employees .....	3 797	2 343 831	236 731	48 971	20 802
	Establishments with 7 to 9 employees .....	3 654	2 847 835	292 975	63 491	28 738
	Establishments with 10 to 14 employees .....	2 830	2 873 853	306 382	69 217	32 722
	Establishments with 15 to 19 employees .....	1 295	1 902 224	216 005	49 923	21 829
	Establishments with 20 to 49 employees .....	2 604	8 049 124	872 815	207 448	75 672
	Establishments with 50 to 99 employees .....	2 464	23 286 452	2 285 537	553 061	188 613
	Establishments with 100 employees or more .....	9 614	282 798 677	25 984 440	6 210 453	2 082 340
	Establishments not operated for the entire year .....	4 049	4 557 993	507 526	110 202	42 384
<b>4521</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	87	D	D	D	h
	Establishments with 50 to 99 employees .....	2 106	19 080 706	1 945 365	470 263	162 361
	Establishments with 100 employees or more .....	7 875	198 461 271	19 854 942	4 746 457	1 614 669
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>45211</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	87	D	D	D	h
	Establishments with 50 to 99 employees .....	2 106	19 080 706	1 945 365	470 263	162 361
	Establishments with 100 employees or more .....	7 875	198 461 271	19 854 942	4 746 457	1 614 669
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>452110</b>	<b>Department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	Establishments operated for the entire year .....	10 070	218 027 116	21 848 231	5 227 708	1 780 917
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	87	D	D	D	h
	Establishments with 50 to 99 employees .....	2 106	19 080 706	1 945 365	470 263	162 361
	Establishments with 100 employees or more .....	7 875	198 461 271	19 854 942	4 746 457	1 614 669
	Establishments not operated for the entire year .....	296	2 081 041	235 060	38 545	14 660
<b>4521101</b>	<b>Conventional department stores (excl leased depts)</b>					
	<b>All establishments</b> .....	<b>2 100</b>	<b>52 453 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Establishments operated for the entire year .....	2 008	D	D	D	m
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	4	D	D	D	c
	Establishments with 50 to 99 employees .....	471	D	D	D	k
	Establishments with 100 employees or more .....	1 531	D	D	D	m
	Establishments not operated for the entire year .....	92	D	D	D	h

See footnotes at end of table.



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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
4521102	Discount or mass merchandising dept stores (excl leased depts)					
	<b>All establishments</b> .....	<b>6 378</b>	<b>'126 122 830</b>	<b>'11 329 683</b>	<b>'2 679 615</b>	<b>1 031 941</b>
	Establishments operated for the entire year .....	6 192	124 586 093	11 174 502	2 660 479	1 023 613
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	—	—	—	—	—
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	83	D	D	D	h
	Establishments with 50 to 99 employees .....	1 213	D	D	D	i
	Establishments with 100 employees or more .....	4 896	113 837 695	10 131 099	2 410 503	926 675
	Establishments not operated for the entire year .....	186	1 536 737	155 181	19 136	8 328
4521103	National chain department stores (excl leased depts)					
	<b>All establishments</b> .....	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Establishments operated for the entire year .....	1 870	D	D	D	m
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	—	—	—	—	—
	Establishments with 3 or 4 employees .....	—	—	—	—	—
	Establishments with 5 or 6 employees .....	—	—	—	—	—
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	—	—	—	—	—
	Establishments with 15 to 19 employees .....	—	—	—	—	—
	Establishments with 20 to 49 employees .....	—	—	—	—	—
	Establishments with 50 to 99 employees .....	422	D	D	D	k
	Establishments with 100 employees or more .....	1 448	D	D	D	m
	Establishments not operated for the entire year .....	18	D	D	D	g
4529	Other general merchandise stores					
	<b>All establishments</b> .....	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Establishments operated for the entire year .....	22 052	107 859 351	8 515 208	2 011 281	684 239
	Establishments with no employees .....	30	5 752	394	—	—
	Establishments with 1 employee .....	1 560	250 073	18 891	4 241	1 560
	Establishments with 2 employees .....	1 459	345 381	31 630	7 144	2 918
	Establishments with 3 or 4 employees .....	2 815	1 183 265	117 639	25 040	9 962
	Establishments with 5 or 6 employees .....	3 797	2 343 831	236 731	48 971	20 802
	Establishments with 7 to 9 employees .....	3 654	2 847 835	292 975	63 491	28 738
	Establishments with 10 to 14 employees .....	2 828	D	D	D	k
	Establishments with 15 to 19 employees .....	1 295	1 902 224	216 005	49 923	21 829
	Establishments with 20 to 49 employees .....	2 517	D	D	D	l
	Establishments with 50 to 99 employees .....	358	4 205 746	340 172	82 798	26 252
	Establishments with 100 employees or more .....	1 739	84 337 406	6 129 498	1 463 996	467 671
	Establishments not operated for the entire year .....	3 753	2 476 952	272 466	71 657	27 724
45291	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Establishments operated for the entire year .....	1 466	80 849 442	5 756 470	1 361 427	425 517
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	1	D	D	D	a
	Establishments with 3 or 4 employees .....	1	D	D	D	a
	Establishments with 5 or 6 employees .....	1	D	D	D	a
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	1	D	D	D	a
	Establishments with 20 to 49 employees .....	8	D	D	D	e
	Establishments with 50 to 99 employees .....	48	1 226 687	67 410	15 064	3 823
	Establishments with 100 employees or more .....	1 404	79 536 718	5 683 888	1 345 184	421 372
	Establishments not operated for the entire year .....	64	1 069 314	106 095	8 062	2 840
452910	Warehouse clubs & superstores					
	<b>All establishments</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Establishments operated for the entire year .....	1 466	80 849 442	5 756 470	1 361 427	425 517
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	—	—	—	—	—
	Establishments with 2 employees .....	1	D	D	D	a
	Establishments with 3 or 4 employees .....	1	D	D	D	a
	Establishments with 5 or 6 employees .....	1	D	D	D	a
	Establishments with 7 to 9 employees .....	—	—	—	—	—
	Establishments with 10 to 14 employees .....	2	D	D	D	b
	Establishments with 15 to 19 employees .....	1	D	D	D	a
	Establishments with 20 to 49 employees .....	8	D	D	D	e
	Establishments with 50 to 99 employees .....	48	1 226 687	67 410	15 064	3 823
	Establishments with 100 employees or more .....	1 404	79 536 718	5 683 888	1 345 184	421 372
	Establishments not operated for the entire year .....	64	1 069 314	106 095	8 062	2 840

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>452</b>	<b>General merchandise stores—Con.</b>					
45299	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Establishments operated for the entire year .....	20 586	27 009 909	2 758 738	649 854	258 722
	Establishments with no employees .....	30	5 752	394	—	—
	Establishments with 1 employee .....	1 560	250 073	18 891	4 241	1 560
	Establishments with 2 employees .....	1 458	D	D	D	h
	Establishments with 3 or 4 employees .....	2 814	D	D	D	i
	Establishments with 5 or 6 employees .....	3 796	D	D	D	j
	Establishments with 7 to 9 employees .....	3 654	2 847 835	292 975	63 491	28 738
	Establishments with 10 to 14 employees .....	2 826	D	D	D	k
	Establishments with 15 to 19 employees .....	1 294	D	D	D	l
	Establishments with 20 to 49 employees .....	2 509	D	D	D	m
	Establishments with 50 to 99 employees .....	310	2 979 059	272 762	67 734	22 429
	Establishments with 100 employees or more .....	335	4 800 688	445 610	118 812	46 299
	Establishments not operated for the entire year .....	3 689	1 407 638	166 371	63 595	24 884
452990	All other general merchandise stores					
	<b>All establishments</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Establishments operated for the entire year .....	20 586	27 009 909	2 758 738	649 854	258 722
	Establishments with no employees .....	30	5 752	394	—	—
	Establishments with 1 employee .....	1 560	250 073	18 891	4 241	1 560
	Establishments with 2 employees .....	1 458	D	D	D	h
	Establishments with 3 or 4 employees .....	2 814	D	D	D	i
	Establishments with 5 or 6 employees .....	3 796	D	D	D	j
	Establishments with 7 to 9 employees .....	3 654	2 847 835	292 975	63 491	28 738
	Establishments with 10 to 14 employees .....	2 826	D	D	D	k
	Establishments with 15 to 19 employees .....	1 294	D	D	D	l
	Establishments with 20 to 49 employees .....	2 509	D	D	D	m
	Establishments with 50 to 99 employees .....	310	2 979 059	272 762	67 734	22 429
	Establishments with 100 employees or more .....	335	4 800 688	445 610	118 812	46 299
	Establishments not operated for the entire year .....	3 689	1 407 638	166 371	63 595	24 884
4529901	Variety stores					
	<b>All establishments</b> .....	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Establishments operated for the entire year .....	11 977	D	D	D	m
	Establishments with no employees .....	9	D	D	D	a
	Establishments with 1 employee .....	558	D	D	D	f
	Establishments with 2 employees .....	562	D	D	D	g
	Establishments with 3 or 4 employees .....	1 483	D	D	D	i
	Establishments with 5 or 6 employees .....	2 781	D	D	D	j
	Establishments with 7 to 9 employees .....	2 720	D	D	D	j
	Establishments with 10 to 14 employees .....	2 080	D	D	D	j
	Establishments with 15 to 19 employees .....	824	D	D	D	j
	Establishments with 20 to 49 employees .....	918	D	D	D	j
	Establishments with 50 to 99 employees .....	38	D	D	D	g
	Establishments with 100 employees or more .....	4	D	D	D	f
	Establishments not operated for the entire year .....	2 088	D	D	D	i
4529902	Catalog showrooms					
	<b>All establishments</b> .....	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>l</b>
	Establishments operated for the entire year .....	447	D	D	D	k
	Establishments with no employees .....	—	—	—	—	—
	Establishments with 1 employee .....	3	D	D	D	a
	Establishments with 2 employees .....	1	D	D	D	a
	Establishments with 3 or 4 employees .....	2	D	D	D	a
	Establishments with 5 or 6 employees .....	4	D	D	D	b
	Establishments with 7 to 9 employees .....	4	D	D	D	b
	Establishments with 10 to 14 employees .....	6	D	D	D	b
	Establishments with 15 to 19 employees .....	20	D	D	D	e
	Establishments with 20 to 49 employees .....	41	D	D	D	g
	Establishments with 50 to 99 employees .....	115	D	D	D	i
	Establishments with 100 employees or more .....	251	D	D	D	k
	Establishments not operated for the entire year .....	224	D	D	D	j
4529903	Miscellaneous general merchandise stores					
	<b>All establishments</b> .....	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Establishments operated for the entire year .....	8 162	12 990 483	1 370 088	324 700	107 439
	Establishments with no employees .....	21	D	D	D	a
	Establishments with 1 employee .....	999	D	D	D	f
	Establishments with 2 employees .....	895	235 778	20 595	4 617	1 790
	Establishments with 3 or 4 employees .....	1 329	527 319	54 680	12 285	4 571
	Establishments with 5 or 6 employees .....	1 011	572 775	74 360	17 048	5 507
	Establishments with 7 to 9 employees .....	930	745 237	93 437	21 594	7 315
	Establishments with 10 to 14 employees .....	740	912 814	113 041	26 448	8 575
	Establishments with 15 to 19 employees .....	450	737 153	90 210	20 717	7 657
	Establishments with 20 to 49 employees .....	1 550	5 183 353	537 851	127 555	46 302
	Establishments with 50 to 99 employees .....	157	1 737 223	156 820	36 773	10 374
	Establishments with 100 employees or more .....	80	D	D	D	j
	Establishments not operated for the entire year .....	1 377	447 045	49 830	13 791	4 606

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers</b>					
	<b>All establishments</b> .....	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Establishments operated for the entire year .....	106 703	73 564 679	9 630 207	2 209 564	715 841
	Establishments with no employees .....	560	193 849	20 721	—	—
	Establishments with 1 employee .....	17 088	2 747 560	257 426	54 149	17 088
	Establishments with 2 employees .....	16 126	3 740 566	406 729	89 480	32 252
	Establishments with 3 or 4 employees .....	24 344	8 307 886	1 069 850	238 781	83 866
	Establishments with 5 or 6 employees .....	15 813	7 837 267	1 110 198	251 543	86 347
	Establishments with 7 to 9 employees .....	13 396	9 613 586	1 388 027	313 545	105 474
	Establishments with 10 to 14 employees .....	9 712	9 842 874	1 499 903	340 618	112 515
	Establishments with 15 to 19 employees .....	3 342	4 943 675	741 920	168 869	55 400
	Establishments with 20 to 49 employees .....	5 613	19 558 343	2 236 838	538 762	166 115
	Establishments with 50 to 99 employees .....	605	4 282 210	557 712	131 925	38 147
	Establishments with 100 employees or more .....	104	2 496 863	340 883	81 892	18 637
	Establishments not operated for the entire year .....	23 135	4 544 482	535 217	91 343	37 145
<b>4531</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with no employees .....	73	9 093	1 545	—	—
	Establishments with 1 employee .....	3 304	344 287	40 207	8 846	3 304
	Establishments with 2 employees .....	3 655	517 725	74 794	17 821	7 310
	Establishments with 3 or 4 employees .....	5 725	1 115 770	200 311	48 454	19 723
	Establishments with 5 or 6 employees .....	3 574	958 664	204 399	49 669	19 439
	Establishments with 7 to 9 employees .....	2 619	942 422	218 018	52 664	20 456
	Establishments with 10 to 14 employees .....	1 761	924 155	232 784	56 004	20 381
	Establishments with 15 to 19 employees .....	532	400 498	105 522	25 571	8 819
	Establishments with 20 to 49 employees .....	520	661 418	180 462	42 045	14 072
	Establishments with 50 to 99 employees .....	57	207 232	54 147	12 313	3 762
	Establishments with 100 employees or more .....	10	64 485	19 663	4 676	1 420
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>45311</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with no employees .....	73	9 093	1 545	—	—
	Establishments with 1 employee .....	3 304	344 287	40 207	8 846	3 304
	Establishments with 2 employees .....	3 655	517 725	74 794	17 821	7 310
	Establishments with 3 or 4 employees .....	5 725	1 115 770	200 311	48 454	19 723
	Establishments with 5 or 6 employees .....	3 574	958 664	204 399	49 669	19 439
	Establishments with 7 to 9 employees .....	2 619	942 422	218 018	52 664	20 456
	Establishments with 10 to 14 employees .....	1 761	924 155	232 784	56 004	20 381
	Establishments with 15 to 19 employees .....	532	400 498	105 522	25 571	8 819
	Establishments with 20 to 49 employees .....	520	661 418	180 462	42 045	14 072
	Establishments with 50 to 99 employees .....	57	207 232	54 147	12 313	3 762
	Establishments with 100 employees or more .....	10	64 485	19 663	4 676	1 420
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>453110</b>	<b>Florists</b>					
	<b>All establishments</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Establishments operated for the entire year .....	21 830	6 145 749	1 331 852	318 063	118 686
	Establishments with no employees .....	73	9 093	1 545	—	—
	Establishments with 1 employee .....	3 304	344 287	40 207	8 846	3 304
	Establishments with 2 employees .....	3 655	517 725	74 794	17 821	7 310
	Establishments with 3 or 4 employees .....	5 725	1 115 770	200 311	48 454	19 723
	Establishments with 5 or 6 employees .....	3 574	958 664	204 399	49 669	19 439
	Establishments with 7 to 9 employees .....	2 619	942 422	218 018	52 664	20 456
	Establishments with 10 to 14 employees .....	1 761	924 155	232 784	56 004	20 381
	Establishments with 15 to 19 employees .....	532	400 498	105 522	25 571	8 819
	Establishments with 20 to 49 employees .....	520	661 418	180 462	42 045	14 072
	Establishments with 50 to 99 employees .....	57	207 232	54 147	12 313	3 762
	Establishments with 100 employees or more .....	10	64 485	19 663	4 676	1 420
	Establishments not operated for the entire year .....	4 370	409 339	64 537	13 416	6 509
<b>4532</b>	<b>Office supplies, stationery, &amp; gift stores</b>					
	<b>All establishments</b> .....	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Establishments operated for the entire year .....	36 277	29 921 077	3 444 690	813 355	292 258
	Establishments with no employees .....	73	24 112	2 282	—	—
	Establishments with 1 employee .....	4 919	662 001	64 926	13 682	4 919
	Establishments with 2 employees .....	4 749	909 975	103 871	22 480	9 498
	Establishments with 3 or 4 employees .....	7 737	2 057 053	286 099	63 878	26 787
	Establishments with 5 or 6 employees .....	5 474	2 107 622	311 940	70 026	29 824
	Establishments with 7 to 9 employees .....	5 005	2 789 432	412 299	94 921	39 335
	Establishments with 10 to 14 employees .....	3 787	3 044 663	464 835	106 820	43 744
	Establishments with 15 to 19 employees .....	1 278	1 528 280	231 915	53 451	21 245
	Establishments with 20 to 49 employees .....	2 899	12 257 813	1 103 881	276 609	88 274
	Establishments with 50 to 99 employees .....	298	2 757 531	273 773	68 161	18 720
	Establishments with 100 employees or more .....	58	1 782 595	188 869	43 327	9 912
	Establishments not operated for the entire year .....	8 338	1 651 958	192 671	27 352	14 234

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45321	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Establishments operated for the entire year .....	6 402	16 455 070	1 520 044	381 716	95 901
	Establishments with no employees .....	9	3 071	263	—	—
	Establishments with 1 employee .....	603	100 384	9 911	2 215	603
	Establishments with 2 employees .....	629	161 601	18 925	4 368	1 258
	Establishments with 3 or 4 employees .....	1 027	393 587	54 711	12 902	3 527
	Establishments with 5 or 6 employees .....	701	399 587	60 103	14 133	3 826
	Establishments with 7 to 9 employees .....	755	658 845	98 366	23 668	5 938
	Establishments with 10 to 14 employees .....	554	671 060	112 455	26 577	6 393
	Establishments with 15 to 19 employees .....	228	511 161	72 999	17 801	3 803
	Establishments with 20 to 49 employees .....	1 677	10 129 403	799 622	206 832	54 437
	Establishments with 50 to 99 employees .....	198	2 208 376	190 153	49 542	11 952
	Establishments with 100 employees or more .....	21	1 217 995	102 536	23 678	4 164
	Establishments not operated for the entire year .....	928	620 669	60 651	6 172	2 220
453210	Office supplies & stationery stores					
	<b>All establishments</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Establishments operated for the entire year .....	6 402	16 455 070	1 520 044	381 716	95 901
	Establishments with no employees .....	9	3 071	263	—	—
	Establishments with 1 employee .....	603	100 384	9 911	2 215	603
	Establishments with 2 employees .....	629	161 601	18 925	4 368	1 258
	Establishments with 3 or 4 employees .....	1 027	393 587	54 711	12 902	3 527
	Establishments with 5 or 6 employees .....	701	399 587	60 103	14 133	3 826
	Establishments with 7 to 9 employees .....	755	658 845	98 366	23 668	5 938
	Establishments with 10 to 14 employees .....	554	671 060	112 455	26 577	6 393
	Establishments with 15 to 19 employees .....	228	511 161	72 999	17 801	3 803
	Establishments with 20 to 49 employees .....	1 677	10 129 403	799 622	206 832	54 437
	Establishments with 50 to 99 employees .....	198	2 208 376	190 153	49 542	11 952
	Establishments with 100 employees or more .....	21	1 217 995	102 536	23 678	4 164
	Establishments not operated for the entire year .....	928	620 669	60 651	6 172	2 220
4532101	Stationery stores					
	<b>All establishments</b> .....	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Establishments operated for the entire year .....	972	476 049	70 360	16 376	5 595
	Establishments with no employees .....	2	D	D	D	a
	Establishments with 1 employee .....	165	26 938	2 518	527	165
	Establishments with 2 employees .....	160	40 304	4 433	1 011	320
	Establishments with 3 or 4 employees .....	222	77 813	10 338	2 360	762
	Establishments with 5 or 6 employees .....	133	54 252	7 844	1 819	716
	Establishments with 7 to 9 employees .....	130	86 335	13 141	3 197	1 017
	Establishments with 10 to 14 employees .....	96	89 094	14 222	3 108	1 091
	Establishments with 15 to 19 employees .....	35	45 273	6 966	1 708	582
	Establishments with 20 to 49 employees .....	26	44 318	8 050	1 981	710
	Establishments with 50 to 99 employees .....	3	D	D	D	c
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	230	36 875	4 690	1 158	561
4532102	Office supplies stores					
	<b>All establishments</b> .....	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Establishments operated for the entire year .....	5 430	15 979 021	1 449 684	365 340	90 306
	Establishments with no employees .....	7	D	D	D	a
	Establishments with 1 employee .....	438	73 446	7 393	1 688	438
	Establishments with 2 employees .....	469	121 297	14 492	3 357	938
	Establishments with 3 or 4 employees .....	805	315 774	44 373	10 542	2 765
	Establishments with 5 or 6 employees .....	568	345 335	52 259	12 314	3 110
	Establishments with 7 to 9 employees .....	625	572 510	85 225	20 471	4 921
	Establishments with 10 to 14 employees .....	458	581 966	98 233	23 469	5 302
	Establishments with 15 to 19 employees .....	193	465 888	66 033	16 093	3 221
	Establishments with 20 to 49 employees .....	1 651	10 085 085	791 572	204 851	53 727
	Establishments with 50 to 99 employees .....	195	D	D	D	j
	Establishments with 100 employees or more .....	21	1 217 995	102 536	23 678	4 164
	Establishments not operated for the entire year .....	698	583 794	55 961	5 014	1 659
45322	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Establishments operated for the entire year .....	29 875	13 466 007	1 924 646	431 639	196 357
	Establishments with no employees .....	64	21 041	2 019	—	—
	Establishments with 1 employee .....	4 316	561 617	55 015	11 467	4 316
	Establishments with 2 employees .....	4 120	748 374	84 946	18 112	8 240
	Establishments with 3 or 4 employees .....	6 710	1 663 466	231 388	50 976	23 260
	Establishments with 5 or 6 employees .....	4 773	1 708 035	251 837	55 893	25 998
	Establishments with 7 to 9 employees .....	4 250	2 130 587	313 933	71 253	33 397
	Establishments with 10 to 14 employees .....	3 233	2 373 603	352 380	80 243	37 351
	Establishments with 15 to 19 employees .....	1 050	1 017 119	158 916	35 650	17 442
	Establishments with 20 to 49 employees .....	1 222	2 128 410	304 259	69 777	33 837
	Establishments with 50 to 99 employees .....	100	549 155	83 620	18 619	6 768
	Establishments with 100 employees or more .....	37	564 600	86 333	19 649	5 748
	Establishments not operated for the entire year .....	7 410	1 031 289	132 020	21 180	12 014

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
453220	Gift, novelty, & souvenir stores					
	<b>All establishments</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Establishments operated for the entire year .....	29 875	13 466 007	1 924 646	431 639	196 357
	Establishments with no employees .....	64	21 041	2 019	—	—
	Establishments with 1 employee .....	4 316	561 617	55 015	11 467	4 316
	Establishments with 2 employees .....	4 120	748 374	84 946	18 112	8 240
	Establishments with 3 or 4 employees .....	6 710	1 663 466	231 368	50 976	23 260
	Establishments with 5 or 6 employees .....	4 773	1 708 035	251 837	55 893	25 998
	Establishments with 7 to 9 employees .....	4 250	2 130 587	313 933	71 253	33 397
	Establishments with 10 to 14 employees .....	3 233	2 373 603	352 380	80 243	37 351
	Establishments with 15 to 19 employees .....	1 050	1 017 119	158 916	35 650	17 442
	Establishments with 20 to 49 employees .....	1 222	2 128 410	304 259	69 777	33 837
	Establishments with 50 to 99 employees .....	100	549 155	83 620	18 619	6 768
	Establishments with 100 employees or more .....	37	564 600	86 333	19 649	5 748
	Establishments not operated for the entire year .....	7 410	1 031 289	132 020	21 180	12 014
4533	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with no employees .....	125	28 820	1 576	—	—
	Establishments with 1 employee .....	3 209	434 685	42 937	9 520	3 209
	Establishments with 2 employees .....	2 545	486 461	59 233	13 309	5 090
	Establishments with 3 or 4 employees .....	3 151	839 946	123 703	27 955	10 744
	Establishments with 5 or 6 employees .....	2 012	683 265	137 807	31 621	11 239
	Establishments with 7 to 9 employees .....	1 594	789 937	164 966	36 290	12 929
	Establishments with 10 to 14 employees .....	1 186	770 060	176 024	39 990	14 054
	Establishments with 15 to 19 employees .....	365	323 875	73 421	16 401	6 081
	Establishments with 20 to 49 employees .....	688	990 060	255 213	60 191	20 592
	Establishments with 50 to 99 employees .....	133	280 353	93 931	21 931	8 269
	Establishments with 100 employees or more .....	12	54 530	24 458	5 532	2 024
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
45331	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with no employees .....	125	28 820	1 576	—	—
	Establishments with 1 employee .....	3 209	434 685	42 937	9 520	3 209
	Establishments with 2 employees .....	2 545	486 461	59 233	13 309	5 090
	Establishments with 3 or 4 employees .....	3 151	839 946	123 703	27 955	10 744
	Establishments with 5 or 6 employees .....	2 012	683 265	137 807	31 621	11 239
	Establishments with 7 to 9 employees .....	1 594	789 937	164 966	36 290	12 929
	Establishments with 10 to 14 employees .....	1 186	770 060	176 024	39 990	14 054
	Establishments with 15 to 19 employees .....	365	323 875	73 421	16 401	6 081
	Establishments with 20 to 49 employees .....	688	990 060	255 213	60 191	20 592
	Establishments with 50 to 99 employees .....	133	280 353	93 931	21 931	8 269
	Establishments with 100 employees or more .....	12	54 530	24 458	5 532	2 024
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
453310	Used merchandise stores					
	<b>All establishments</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Establishments operated for the entire year .....	15 020	5 681 992	1 153 269	262 740	94 231
	Establishments with no employees .....	125	28 820	1 576	—	—
	Establishments with 1 employee .....	3 209	434 685	42 937	9 520	3 209
	Establishments with 2 employees .....	2 545	486 461	59 233	13 309	5 090
	Establishments with 3 or 4 employees .....	3 151	839 946	123 703	27 955	10 744
	Establishments with 5 or 6 employees .....	2 012	683 265	137 807	31 621	11 239
	Establishments with 7 to 9 employees .....	1 594	789 937	164 966	36 290	12 929
	Establishments with 10 to 14 employees .....	1 186	770 060	176 024	39 990	14 054
	Establishments with 15 to 19 employees .....	365	323 875	73 421	16 401	6 081
	Establishments with 20 to 49 employees .....	688	990 060	255 213	60 191	20 592
	Establishments with 50 to 99 employees .....	133	280 353	93 931	21 931	8 269
	Establishments with 100 employees or more .....	12	54 530	24 458	5 532	2 024
	Establishments not operated for the entire year .....	2 970	361 650	50 322	8 949	3 734
4539	Other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Establishments operated for the entire year .....	33 576	31 815 861	3 700 396	815 406	210 666
	Establishments with no employees .....	289	131 824	15 318	—	—
	Establishments with 1 employee .....	5 656	1 306 587	109 356	22 101	5 656
	Establishments with 2 employees .....	5 177	1 826 405	168 831	35 870	10 354
	Establishments with 3 or 4 employees .....	7 731	4 295 117	459 737	98 494	26 612
	Establishments with 5 or 6 employees .....	4 753	4 087 716	456 052	100 227	25 845
	Establishments with 7 to 9 employees .....	4 178	5 091 795	592 744	129 670	32 754
	Establishments with 10 to 14 employees .....	2 978	5 103 996	626 260	137 804	34 336
	Establishments with 15 to 19 employees .....	1 167	2 691 022	331 062	73 446	19 255
	Establishments with 20 to 49 employees .....	1 506	5 649 052	697 282	159 917	43 177
	Establishments with 50 to 99 employees .....	117	1 037 094	135 861	29 520	7 396
	Establishments with 100 employees or more .....	24	595 253	107 893	28 357	5 281
	Establishments not operated for the entire year .....	7 457	2 121 535	227 687	41 626	12 668

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
45391	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Establishments operated for the entire year .....	6 767	5 165 321	664 772	160 877	57 743
	Establishments with no employees .....	27	4 386	411	—	—
	Establishments with 1 employee .....	809	120 923	11 377	2 510	809
	Establishments with 2 employees .....	785	166 170	17 669	4 111	1 570
	Establishments with 3 or 4 employees .....	1 387	404 820	57 702	13 264	4 815
	Establishments with 5 or 6 employees .....	933	402 969	57 706	13 518	5 080
	Establishments with 7 to 9 employees .....	918	559 577	80 047	19 165	7 261
	Establishments with 10 to 14 employees .....	851	790 982	120 524	29 339	9 779
	Establishments with 15 to 19 employees .....	355	481 704	68 430	16 745	5 894
	Establishments with 20 to 49 employees .....	663	1 974 025	219 068	54 479	20 020
	Establishments with 50 to 99 employees .....	35	187 930	25 143	6 132	1 997
	Establishments with 100 employees or more .....	4	71 835	6 695	1 614	518
	Establishments not operated for the entire year .....	1 551	327 428	44 303	9 007	3 449
453910	Pet & pet supplies stores					
	<b>All establishments</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Establishments operated for the entire year .....	6 767	5 165 321	664 772	160 877	57 743
	Establishments with no employees .....	27	4 386	411	—	—
	Establishments with 1 employee .....	809	120 923	11 377	2 510	809
	Establishments with 2 employees .....	785	166 170	17 669	4 111	1 570
	Establishments with 3 or 4 employees .....	1 387	404 820	57 702	13 264	4 815
	Establishments with 5 or 6 employees .....	933	402 969	57 706	13 518	5 080
	Establishments with 7 to 9 employees .....	918	559 577	80 047	19 165	7 261
	Establishments with 10 to 14 employees .....	851	790 982	120 524	29 339	9 779
	Establishments with 15 to 19 employees .....	355	481 704	68 430	16 745	5 894
	Establishments with 20 to 49 employees .....	663	1 974 025	219 068	54 479	20 020
	Establishments with 50 to 99 employees .....	35	187 930	25 143	6 132	1 997
	Establishments with 100 employees or more .....	4	71 835	6 695	1 614	518
	Establishments not operated for the entire year .....	1 551	327 428	44 303	9 007	3 449
45392	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Establishments operated for the entire year .....	4 565	2 774 834	376 707	82 658	18 160
	Establishments with no employees .....	54	D	D	D	a
	Establishments with 1 employee .....	1 115	234 551	23 286	4 962	1 115
	Establishments with 2 employees .....	915	285 977	34 151	7 400	1 830
	Establishments with 3 or 4 employees .....	1 278	630 631	82 431	19 013	4 373
	Establishments with 5 or 6 employees .....	547	379 808	56 703	13 103	2 968
	Establishments with 7 to 9 employees .....	348	348 774	53 907	11 876	2 698
	Establishments with 10 to 14 employees .....	184	321 911	52 722	10 076	2 098
	Establishments with 15 to 19 employees .....	65	159 926	22 851	5 158	1 062
	Establishments with 20 to 49 employees .....	52	337 586	35 543	7 900	1 390
	Establishments with 50 to 99 employees .....	5	17 908	5 585	1 371	353
	Establishments with 100 employees or more .....	2	D	D	D	e
	Establishments not operated for the entire year .....	1 133	225 964	24 445	4 924	1 350
453920	Art dealers					
	<b>All establishments</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Establishments operated for the entire year .....	4 565	2 774 834	376 707	82 658	18 160
	Establishments with no employees .....	54	D	D	D	a
	Establishments with 1 employee .....	1 115	234 551	23 286	4 962	1 115
	Establishments with 2 employees .....	915	285 977	34 151	7 400	1 830
	Establishments with 3 or 4 employees .....	1 278	630 631	82 431	19 013	4 373
	Establishments with 5 or 6 employees .....	547	379 808	56 703	13 103	2 968
	Establishments with 7 to 9 employees .....	348	348 774	53 907	11 876	2 698
	Establishments with 10 to 14 employees .....	184	321 911	52 722	10 076	2 098
	Establishments with 15 to 19 employees .....	65	159 926	22 851	5 158	1 062
	Establishments with 20 to 49 employees .....	52	337 586	35 543	7 900	1 390
	Establishments with 50 to 99 employees .....	5	17 908	5 585	1 371	353
	Establishments with 100 employees or more .....	2	D	D	D	e
	Establishments not operated for the entire year .....	1 133	225 964	24 445	4 924	1 350
45393	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Establishments operated for the entire year .....	4 740	12 671 740	1 070 395	226 167	38 514
	Establishments with no employees .....	27	54 990	1 517	—	—
	Establishments with 1 employee .....	416	238 479	10 742	2 084	416
	Establishments with 2 employees .....	426	399 125	21 002	4 276	852
	Establishments with 3 or 4 employees .....	860	1 301 237	80 824	16 422	2 995
	Establishments with 5 or 6 employees .....	845	1 804 650	135 697	28 451	4 639
	Establishments with 7 to 9 employees .....	916	2 491 460	212 687	44 896	7 179
	Establishments with 10 to 14 employees .....	670	2 498 116	224 949	48 009	7 724
	Establishments with 15 to 19 employees .....	256	1 235 144	111 591	23 642	4 203
	Establishments with 20 to 49 employees .....	284	1 972 851	203 478	44 490	7 760
	Establishments with 50 to 99 employees .....	36	594 424	59 550	12 205	2 277
	Establishments with 100 employees or more .....	4	81 264	8 358	1 692	469
	Establishments not operated for the entire year .....	745	675 751	52 354	9 879	1 887

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>					
453930	Manufactured (mobile) home dealers					
	<b>All establishments</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Establishments operated for the entire year .....	4 740	12 671 740	1 070 395	226 167	38 514
	Establishments with no employees .....	27	54 990	1 517	—	—
	Establishments with 1 employee .....	416	238 479	10 742	2 084	416
	Establishments with 2 employees .....	426	399 125	21 002	4 276	852
	Establishments with 3 or 4 employees .....	860	1 301 237	80 824	16 422	2 995
	Establishments with 5 or 6 employees .....	845	1 804 650	135 697	28 451	4 639
	Establishments with 7 to 9 employees .....	916	2 491 460	212 687	44 896	7 179
	Establishments with 10 to 14 employees .....	670	2 498 116	224 949	48 009	7 724
	Establishments with 15 to 19 employees .....	256	1 235 144	111 591	23 642	4 203
	Establishments with 20 to 49 employees .....	284	1 972 851	203 478	44 490	7 760
	Establishments with 50 to 99 employees .....	36	594 424	59 550	12 205	2 277
	Establishments with 100 employees or more .....	4	81 264	8 358	1 692	469
	Establishments not operated for the entire year .....	745	675 751	52 354	9 879	1 887
45399	All other miscellaneous store retailers					
	<b>All establishments</b> .....	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Establishments operated for the entire year .....	17 504	11 203 966	1 588 522	345 704	96 249
	Establishments with no employees .....	181	D	D	D	a
	Establishments with 1 employee .....	3 316	712 634	63 951	12 545	3 316
	Establishments with 2 employees .....	3 051	975 133	96 009	20 083	6 102
	Establishments with 3 or 4 employees .....	4 206	1 958 429	238 780	49 795	14 429
	Establishments with 5 or 6 employees .....	2 428	1 500 289	205 946	45 155	13 158
	Establishments with 7 to 9 employees .....	1 996	1 691 984	246 103	53 733	15 616
	Establishments with 10 to 14 employees .....	1 273	1 492 987	228 065	50 380	14 735
	Establishments with 15 to 19 employees .....	491	814 248	128 190	27 901	8 096
	Establishments with 20 to 49 employees .....	507	1 364 590	239 193	53 048	14 007
	Establishments with 50 to 99 employees .....	41	236 832	45 583	9 812	2 769
	Establishments with 100 employees or more .....	14	D	D	D	h
	Establishments not operated for the entire year .....	4 028	892 392	106 585	17 816	5 982
453991	Tobacco stores					
	<b>All establishments</b> .....	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Establishments operated for the entire year .....	3 282	2 860 762	200 848	44 666	14 275
	Establishments with no employees .....	24	D	D	D	a
	Establishments with 1 employee .....	682	264 929	14 354	3 038	682
	Establishments with 2 employees .....	681	363 445	20 253	4 543	1 362
	Establishments with 3 or 4 employees .....	868	613 859	40 819	8 725	2 965
	Establishments with 5 or 6 employees .....	458	462 642	32 640	7 499	2 476
	Establishments with 7 to 9 employees .....	314	471 627	36 154	8 047	2 450
	Establishments with 10 to 14 employees .....	160	297 596	24 644	5 327	1 842
	Establishments with 15 to 19 employees .....	46	136 291	9 226	2 049	751
	Establishments with 20 to 49 employees .....	44	184 035	17 763	4 310	1 237
	Establishments with 50 to 99 employees .....	3	19 930	1 532	433	195
	Establishments with 100 employees or more .....	2	D	D	D	e
	Establishments not operated for the entire year .....	602	207 590	12 526	1 727	605
453998	All other miscellaneous store retailers (except tobacco stores)					
	<b>All establishments</b> .....	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Establishments operated for the entire year .....	14 222	8 343 204	1 387 674	301 038	81 974
	Establishments with no employees .....	157	50 432	11 126	—	—
	Establishments with 1 employee .....	2 634	447 705	49 597	9 507	2 634
	Establishments with 2 employees .....	2 370	611 688	75 756	15 540	4 740
	Establishments with 3 or 4 employees .....	3 338	1 344 570	197 961	41 070	11 464
	Establishments with 5 or 6 employees .....	1 970	1 037 647	173 306	37 656	10 682
	Establishments with 7 to 9 employees .....	1 682	1 220 357	209 949	45 686	13 166
	Establishments with 10 to 14 employees .....	1 113	1 195 391	203 421	45 053	12 893
	Establishments with 15 to 19 employees .....	445	677 957	118 964	25 852	7 345
	Establishments with 20 to 49 employees .....	463	1 180 555	221 430	48 738	12 770
	Establishments with 50 to 99 employees .....	38	216 902	44 051	9 379	2 574
	Establishments with 100 employees or more .....	12	360 000	82 113	22 557	3 706
	Establishments not operated for the entire year .....	3 426	684 802	94 059	16 089	5 377
<b>454</b>	<b>Nonstore retailers</b>					
	<b>All establishments</b> .....	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Establishments operated for the entire year .....	38 273	118 331 540	11 928 318	2 818 030	488 611
	Establishments with no employees .....	372	118 149	11 683	—	—
	Establishments with 1 employee .....	6 935	4 385 950	141 172	31 337	6 935
	Establishments with 2 employees .....	4 912	1 752 654	191 872	43 435	9 824
	Establishments with 3 or 4 employees .....	7 220	4 269 409	507 152	118 257	24 834
	Establishments with 5 or 6 employees .....	4 759	4 625 070	577 035	135 620	25 865
	Establishments with 7 to 9 employees .....	4 376	5 827 909	792 881	189 361	34 393
	Establishments with 10 to 14 employees .....	3 846	7 511 859	1 068 808	253 876	44 900
	Establishments with 15 to 19 employees .....	1 870	5 374 668	772 545	183 490	31 128
	Establishments with 20 to 49 employees .....	2 738	14 280 567	2 010 863	473 730	79 692
	Establishments with 50 to 99 employees .....	665	9 506 566	1 154 465	272 837	46 134
	Establishments with 100 employees or more .....	580	60 678 739	4 699 842	1 116 087	184 906
	Establishments not operated for the entire year .....	6 209	4 775 111	395 026	76 194	17 382

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
4541	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with no employees .....	116	33 326	3 581	—	—
	Establishments with 1 employee .....	1 454	3 284 665	32 570	6 887	1 454
	Establishments with 2 employees .....	1 180	459 208	49 402	10 540	2 360
	Establishments with 3 or 4 employees .....	1 584	1 077 016	119 636	26 267	5 425
	Establishments with 5 or 6 employees .....	922	1 155 182	122 161	26 147	5 011
	Establishments with 7 to 9 employees .....	852	1 259 550	157 884	36 137	6 695
	Establishments with 10 to 14 employees .....	713	1 691 895	206 893	47 586	8 348
	Establishments with 15 to 19 employees .....	376	1 446 991	161 221	36 006	6 292
	Establishments with 20 to 49 employees .....	592	4 305 589	473 459	105 704	17 786
	Establishments with 50 to 99 employees .....	238	5 315 883	439 524	100 541	17 113
	Establishments with 100 employees or more .....	357	55 505 825	3 767 779	886 670	140 929
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
45411	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with no employees .....	116	33 326	3 581	—	—
	Establishments with 1 employee .....	1 454	3 284 665	32 570	6 887	1 454
	Establishments with 2 employees .....	1 180	459 208	49 402	10 540	2 360
	Establishments with 3 or 4 employees .....	1 584	1 077 016	119 636	26 267	5 425
	Establishments with 5 or 6 employees .....	922	1 155 182	122 161	26 147	5 011
	Establishments with 7 to 9 employees .....	852	1 259 550	157 884	36 137	6 695
	Establishments with 10 to 14 employees .....	713	1 691 895	206 893	47 586	8 348
	Establishments with 15 to 19 employees .....	376	1 446 991	161 221	36 006	6 292
	Establishments with 20 to 49 employees .....	592	4 305 589	473 459	105 704	17 786
	Establishments with 50 to 99 employees .....	238	5 315 883	439 524	100 541	17 113
	Establishments with 100 employees or more .....	357	55 505 825	3 767 779	886 670	140 929
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
454110	Electronic shopping & mail-order houses					
	<b>All establishments</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Establishments operated for the entire year .....	8 384	75 535 130	5 534 110	1 282 485	211 413
	Establishments with no employees .....	116	33 326	3 581	—	—
	Establishments with 1 employee .....	1 454	3 284 665	32 570	6 887	1 454
	Establishments with 2 employees .....	1 180	459 208	49 402	10 540	2 360
	Establishments with 3 or 4 employees .....	1 584	1 077 016	119 636	26 267	5 425
	Establishments with 5 or 6 employees .....	922	1 155 182	122 161	26 147	5 011
	Establishments with 7 to 9 employees .....	852	1 259 550	157 884	36 137	6 695
	Establishments with 10 to 14 employees .....	713	1 691 895	206 893	47 586	8 348
	Establishments with 15 to 19 employees .....	376	1 446 991	161 221	36 006	6 292
	Establishments with 20 to 49 employees .....	592	4 305 589	473 459	105 704	17 786
	Establishments with 50 to 99 employees .....	238	5 315 883	439 524	100 541	17 113
	Establishments with 100 employees or more .....	357	55 505 825	3 767 779	886 670	140 929
	Establishments not operated for the entire year .....	1 629	3 483 175	209 321	31 057	6 993
4542	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with no employees .....	31	11 334	685	—	—
	Establishments with 1 employee .....	1 658	216 115	24 757	5 651	1 658
	Establishments with 2 employees .....	879	216 171	28 208	6 423	1 758
	Establishments with 3 or 4 employees .....	1 001	379 347	56 730	13 148	3 400
	Establishments with 5 or 6 employees .....	506	304 165	51 794	11 918	2 728
	Establishments with 7 to 9 employees .....	467	412 138	71 014	16 526	3 639
	Establishments with 10 to 14 employees .....	459	609 183	108 227	25 247	5 320
	Establishments with 15 to 19 employees .....	238	467 181	85 654	19 697	3 991
	Establishments with 20 to 49 employees .....	476	1 715 539	326 073	76 826	14 415
	Establishments with 50 to 99 employees .....	170	1 213 999	252 948	60 741	11 762
	Establishments with 100 employees or more .....	90	1 113 665	290 350	70 064	15 571
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106
45421	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with no employees .....	31	11 334	685	—	—
	Establishments with 1 employee .....	1 658	216 115	24 757	5 651	1 658
	Establishments with 2 employees .....	879	216 171	28 208	6 423	1 758
	Establishments with 3 or 4 employees .....	1 001	379 347	56 730	13 148	3 400
	Establishments with 5 or 6 employees .....	506	304 165	51 794	11 918	2 728
	Establishments with 7 to 9 employees .....	467	412 138	71 014	16 526	3 639
	Establishments with 10 to 14 employees .....	459	609 183	108 227	25 247	5 320
	Establishments with 15 to 19 employees .....	238	467 181	85 654	19 697	3 991
	Establishments with 20 to 49 employees .....	476	1 715 539	326 073	76 826	14 415
	Establishments with 50 to 99 employees .....	170	1 213 999	252 948	60 741	11 762
	Establishments with 100 employees or more .....	90	1 113 665	290 350	70 064	15 571
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106

See footnotes at end of table.



**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454210	Vending machine operators					
	<b>All establishments</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Establishments operated for the entire year .....	5 975	6 658 837	1 296 440	306 241	64 242
	Establishments with no employees .....	31	11 334	685	—	—
	Establishments with 1 employee .....	1 658	216 115	24 757	5 651	1 658
	Establishments with 2 employees .....	879	216 171	28 208	6 423	1 758
	Establishments with 3 or 4 employees .....	1 001	379 347	56 730	13 148	3 400
	Establishments with 5 or 6 employees .....	506	304 165	51 794	11 918	2 728
	Establishments with 7 to 9 employees .....	467	412 138	71 014	16 526	3 639
	Establishments with 10 to 14 employees .....	459	609 183	108 227	25 247	5 320
	Establishments with 15 to 19 employees .....	238	467 181	85 654	19 697	3 991
	Establishments with 20 to 49 employees .....	476	1 715 539	326 073	76 826	14 415
	Establishments with 50 to 99 employees .....	170	1 213 999	252 948	60 741	11 762
	Establishments with 100 employees or more .....	90	1 113 665	290 350	70 064	15 571
	Establishments not operated for the entire year .....	1 095	225 660	36 988	9 025	2 106
4543	Direct selling establishments					
	<b>All establishments</b> .....	<b>27 399</b>	<b>37 203 849</b>	<b>5 246 485</b>	<b>1 265 416</b>	<b>221 239</b>
	Establishments operated for the entire year .....	23 914	36 137 573	5 097 768	1 229 304	212 956
	Establishments with no employees .....	225	73 489	7 417	—	—
	Establishments with 1 employee .....	3 823	885 170	83 845	18 799	3 823
	Establishments with 2 employees .....	2 853	1 077 275	114 262	26 472	5 706
	Establishments with 3 or 4 employees .....	4 635	2 813 046	330 786	78 842	16 009
	Establishments with 5 or 6 employees .....	3 331	3 165 723	403 080	97 555	18 126
	Establishments with 7 to 9 employees .....	3 057	4 156 221	563 983	136 698	24 059
	Establishments with 10 to 14 employees .....	2 674	5 210 781	753 688	181 043	31 232
	Establishments with 15 to 19 employees .....	1 256	3 460 496	525 670	127 787	20 845
	Establishments with 20 to 49 employees .....	1 670	8 259 439	1 211 331	291 200	47 491
	Establishments with 50 to 99 employees .....	257	2 976 684	461 993	111 555	17 259
	Establishments with 100 employees or more .....	133	4 059 249	641 713	159 353	28 406
	Establishments not operated for the entire year .....	3 485	1 066 276	148 717	36 112	8 283
45431	Fuel dealers					
	<b>All establishments</b> .....	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Establishments operated for the entire year .....	11 654	22 149 750	2 690 462	669 280	101 072
	Establishments with no employees .....	24	10 145	709	—	—
	Establishments with 1 employee .....	972	311 264	21 820	5 115	972
	Establishments with 2 employees .....	1 048	517 756	43 743	10 831	2 096
	Establishments with 3 or 4 employees .....	2 498	1 845 671	192 731	48 019	8 685
	Establishments with 5 or 6 employees .....	2 058	2 258 941	259 703	65 229	11 194
	Establishments with 7 to 9 employees .....	1 935	3 136 605	377 607	94 087	15 230
	Establishments with 10 to 14 employees .....	1 556	3 784 801	466 223	114 002	18 105
	Establishments with 15 to 19 employees .....	664	2 349 076	307 876	75 081	11 034
	Establishments with 20 to 49 employees .....	765	5 244 444	624 395	152 539	21 559
	Establishments with 50 to 99 employees .....	97	1 541 510	203 374	52 760	6 378
	Establishments with 100 employees or more .....	37	1 149 537	192 281	51 617	5 819
	Establishments not operated for the entire year .....	878	472 499	64 831	17 338	2 706
454311	Heating oil dealers					
	<b>All establishments</b> .....	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Establishments operated for the entire year .....	5 216	13 587 346	1 495 537	376 739	52 712
	Establishments with no employees .....	8	2 731	156	—	—
	Establishments with 1 employee .....	528	216 018	12 767	3 012	528
	Establishments with 2 employees .....	551	331 706	24 139	5 990	1 102
	Establishments with 3 or 4 employees .....	1 028	959 198	80 764	20 364	3 548
	Establishments with 5 or 6 employees .....	759	1 057 693	101 219	25 042	4 126
	Establishments with 7 to 9 employees .....	718	1 481 616	146 156	36 208	5 683
	Establishments with 10 to 14 employees .....	664	1 923 726	205 645	50 016	7 733
	Establishments with 15 to 19 employees .....	346	1 438 486	164 394	40 132	5 762
	Establishments with 20 to 49 employees .....	504	3 853 461	420 735	104 453	14 257
	Establishments with 50 to 99 employees .....	79	1 311 006	170 603	45 211	5 236
	Establishments with 100 employees or more .....	31	1 011 705	168 959	46 311	4 737
	Establishments not operated for the entire year .....	441	279 437	32 328	10 369	1 394
454312	Liquefied petroleum gas (bottled gas) dealers					
	<b>All establishments</b> .....	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Establishments operated for the entire year .....	6 242	8 475 677	1 184 365	290 147	47 663
	Establishments with no employees .....	10	6 488	501	—	—
	Establishments with 1 employee .....	384	83 169	8 294	1 928	384
	Establishments with 2 employees .....	460	173 700	18 550	4 590	920
	Establishments with 3 or 4 employees .....	1 423	862 679	109 790	27 145	4 978
	Establishments with 5 or 6 employees .....	1 274	1 189 701	156 589	39 757	6 933
	Establishments with 7 to 9 employees .....	1 206	1 644 212	230 410	57 644	9 462
	Establishments with 10 to 14 employees .....	888	1 857 105	259 800	63 809	10 319
	Establishments with 15 to 19 employees .....	315	907 590	142 481	34 751	5 223
	Establishments with 20 to 49 employees .....	258	1 382 697	201 857	47 668	7 220
	Establishments with 50 to 99 employees .....	18	230 504	32 771	7 549	1 142
	Establishments with 100 employees or more .....	6	137 832	23 322	5 306	1 082
	Establishments not operated for the entire year .....	381	181 662	31 674	6 784	1 226

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C.]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
454319	Other fuel dealers					
	<b>All establishments</b> .....	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Establishments operated for the entire year .....	196	86 727	10 560	2 394	697
	Establishments with no employees .....	6	926	52	—	—
	Establishments with 1 employee .....	60	12 077	759	175	60
	Establishments with 2 employees .....	37	12 350	1 054	251	74
	Establishments with 3 or 4 employees .....	47	23 794	2 177	510	159
	Establishments with 5 or 6 employees .....	25	11 547	1 895	430	135
	Establishments with 7 to 9 employees .....	11	10 777	1 041	235	85
	Establishments with 10 to 14 employees .....	4	3 970	778	177	53
	Establishments with 15 to 19 employees .....	3	3 000	1 001	198	49
	Establishments with 20 to 49 employees .....	3	8 286	1 803	418	82
	Establishments with 50 to 99 employees .....	—	—	—	—	—
	Establishments with 100 employees or more .....	—	—	—	—	—
	Establishments not operated for the entire year .....	56	11 400	829	185	86
45439	Other direct selling establishments					
	<b>All establishments</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	Establishments operated for the entire year .....	12 260	13 987 823	2 407 306	560 024	111 884
	Establishments with no employees .....	201	63 344	6 708	—	—
	Establishments with 1 employee .....	2 851	573 906	62 025	13 684	2 851
	Establishments with 2 employees .....	1 805	559 519	70 519	15 641	3 610
	Establishments with 3 or 4 employees .....	2 137	967 375	138 055	30 823	7 324
	Establishments with 5 or 6 employees .....	1 273	906 782	143 377	32 326	6 932
	Establishments with 7 to 9 employees .....	1 122	1 019 616	186 376	42 611	8 829
	Establishments with 10 to 14 employees .....	1 118	1 425 980	287 465	67 041	13 127
	Establishments with 15 to 19 employees .....	592	1 111 420	217 794	52 706	9 811
	Establishments with 20 to 49 employees .....	905	3 014 995	586 936	138 661	25 932
	Establishments with 50 to 99 employees .....	160	1 435 174	258 619	58 795	10 881
	Establishments with 100 employees or more .....	96	2 909 712	449 432	107 736	22 587
	Establishments not operated for the entire year .....	2 607	593 777	83 886	18 774	5 577
454390	Other direct selling establishments					
	<b>All establishments</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	Establishments operated for the entire year .....	12 260	13 987 823	2 407 306	560 024	111 884
	Establishments with no employees .....	201	63 344	6 708	—	—
	Establishments with 1 employee .....	2 851	573 906	62 025	13 684	2 851
	Establishments with 2 employees .....	1 805	559 519	70 519	15 641	3 610
	Establishments with 3 or 4 employees .....	2 137	967 375	138 055	30 823	7 324
	Establishments with 5 or 6 employees .....	1 273	906 782	143 377	32 326	6 932
	Establishments with 7 to 9 employees .....	1 122	1 019 616	186 376	42 611	8 829
	Establishments with 10 to 14 employees .....	1 118	1 425 980	287 465	67 041	13 127
	Establishments with 15 to 19 employees .....	592	1 111 420	217 794	52 706	9 811
	Establishments with 20 to 49 employees .....	905	3 014 995	586 936	138 661	25 932
	Establishments with 50 to 99 employees .....	160	1 435 174	258 619	58 795	10 881
	Establishments with 100 employees or more .....	96	2 909 712	449 432	107 736	22 587
	Establishments not operated for the entire year .....	2 607	593 777	83 886	18 774	5 577
4543901	Direct selling, furniture, home furnishings, electronics, & appl					
	<b>All establishments</b> .....	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Establishments operated for the entire year .....	3 621	3 458 333	531 632	122 256	28 225
	Establishments with no employees .....	55	11 615	1 463	—	—
	Establishments with 1 employee .....	750	160 739	16 123	3 542	750
	Establishments with 2 employees .....	530	174 342	20 389	4 614	1 060
	Establishments with 3 or 4 employees .....	661	300 213	42 572	9 541	2 263
	Establishments with 5 or 6 employees .....	442	317 054	46 568	10 474	2 399
	Establishments with 7 to 9 employees .....	409	359 809	64 496	14 804	3 240
	Establishments with 10 to 14 employees .....	371	407 644	83 807	18 569	4 305
	Establishments with 15 to 19 employees .....	150	227 129	43 661	10 655	2 481
	Establishments with 20 to 49 employees .....	198	509 579	105 491	24 599	5 519
	Establishments with 50 to 99 employees .....	35	137 527	33 044	7 958	2 341
	Establishments with 100 employees or more .....	20	852 682	74 018	17 500	3 867
	Establishments not operated for the entire year .....	663	158 960	19 422	3 821	1 278
4543902	Direct selling, books, periodicals, videos, & compact discs					
	<b>All establishments</b> .....	<b>'1 263</b>	<b>'1 751 884</b>	<b>'324 225</b>	<b>'69 601</b>	<b>'19 475</b>
	Establishments operated for the entire year .....	1 060	1 679 708	311 297	66 264	18 663
	Establishments with no employees .....	13	3 968	2 203	—	—
	Establishments with 1 employee .....	218	47 472	5 660	1 167	218
	Establishments with 2 employees .....	186	54 605	6 395	1 725	372
	Establishments with 3 or 4 employees .....	180	70 140	9 669	2 205	606
	Establishments with 5 or 6 employees .....	78	53 494	7 600	1 829	429
	Establishments with 7 to 9 employees .....	69	44 484	11 429	2 982	542
	Establishments with 10 to 14 employees .....	89	96 107	16 463	4 022	1 066
	Establishments with 15 to 19 employees .....	46	57 099	9 523	2 110	756
	Establishments with 20 to 49 employees .....	105	195 480	48 581	11 013	3 148
	Establishments with 50 to 99 employees .....	32	186 088	39 261	8 391	2 291
	Establishments with 100 employees or more .....	44	870 771	154 513	30 820	9 235
	Establishments not operated for the entire year .....	203	72 176	12 928	3 337	812

See footnotes at end of table.

**Table 5. Employment Size of Establishments: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and employment size of establishment <sup>1</sup>	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>					
<b>454</b>	<b>Nonstore retailers—Con.</b>					
4543903	Direct selling, other merchandise					
	<b>All establishments</b> .....	<b>9 320</b>	<b>9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Establishments operated for the entire year .....	7 579	8 849 782	1 564 377	371 504	64 996
	Establishments with no employees .....	133	47 761	3 042	—	—
	Establishments with 1 employee .....	1 883	365 695	40 242	8 975	1 883
	Establishments with 2 employees .....	1 089	330 572	43 735	9 302	2 178
	Establishments with 3 or 4 employees .....	1 296	597 022	85 814	19 077	4 455
	Establishments with 5 or 6 employees .....	753	536 234	89 209	20 023	4 104
	Establishments with 7 to 9 employees .....	644	615 323	110 451	24 825	5 047
	Establishments with 10 to 14 employees .....	658	922 229	187 195	44 450	7 756
	Establishments with 15 to 19 employees .....	396	827 192	164 610	39 941	6 574
	Establishments with 20 to 49 employees .....	602	2 309 936	432 864	103 049	17 265
	Establishments with 50 to 99 employees .....	93	1 111 559	186 314	42 446	6 249
	Establishments with 100 employees or more .....	32	1 186 259	220 901	59 416	9 485
	Establishments not operated for the entire year .....	1 741	362 641	51 536	11 616	3 487

<sup>1</sup>Based on the number of paid employees for the pay period including March 12.

**Table 6. Single Units and Multiunits: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE</b>						
	<b>All firms</b>	<b>736 595</b>	<b>1 118 447</b>	<b>2 460 886 012</b>	<b>237 195 503</b>	<b>55 386 162</b>	<b>13 991 103</b>
	Single unit firms	686 341	686 341	932 165 370	89 558 200	20 275 087	4 566 377
	Multiunit firms	50 254	432 106	1 528 720 642	147 637 303	35 111 075	9 424 726
	Firms with 1 establishment	12 550	12 550	52 570 270	5 380 568	1 281 976	221 843
	Firms with 2 establishments	18 643	37 286	110 855 597	11 531 704	2 631 462	529 605
	Firms with 3 or 4 establishments	10 297	34 076	104 650 349	10 110 003	2 348 371	474 288
	Firms with 5 to 9 establishments	4 974	31 480	93 276 203	9 045 438	2 142 076	462 494
	Firms with 10 to 24 establishments	2 290	33 031	101 638 375	9 607 933	2 305 142	531 062
	Firms with 25 to 49 establishments	668	23 028	72 084 267	6 747 382	1 640 787	392 294
	Firms with 50 to 99 establishments	335	23 006	77 008 861	7 377 659	1 792 821	450 129
	Firms with 100 establishments or more	497	237 649	916 636 720	87 836 616	20 968 440	6 363 011
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>						
	<b>All firms</b>	<b>95 502</b>	<b>122 633</b>	<b>645 367 776</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	Single unit firms	88 555	88 555	464 119 767	34 154 122	7 769 497	1 143 569
	Multiunit firms	6 947	34 078	181 248 009	16 084 809	3 762 126	575 394
	Firms with 1 establishment	2 237	2 237	24 534 787	1 852 506	439 184	57 952
	Firms with 2 establishments	2 666	5 332	48 817 241	3 837 242	868 038	123 767
	Firms with 3 or 4 establishments	1 273	4 188	35 364 044	2 904 242	677 285	93 888
	Firms with 5 to 9 establishments	488	3 073	25 440 452	2 024 819	472 871	63 608
	Firms with 10 to 24 establishments	185	2 617	15 902 004	1 362 723	321 222	46 845
	Firms with 25 to 49 establishments	53	1 858	5 419 531	499 732	120 461	19 654
	Firms with 50 to 99 establishments	17	1 160	6 920 832	630 584	138 265	20 561
	Firms with 100 establishments or more	28	13 613	18 849 118	2 972 961	724 800	149 119
<b>4411</b>	<b>Automobile dealers</b>						
	<b>All firms</b>	<b>46 220</b>	<b>49 237</b>	<b>553 652 292</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	Single unit firms	43 769	43 769	417 751 705	28 115 790	6 422 359	871 486
	Multiunit firms	2 451	5 468	135 900 587	9 284 357	2 146 045	267 509
	Firms with 1 establishment	874	874	23 431 946	1 555 193	368 558	44 737
	Firms with 2 establishments	1 060	2 120	42 680 415	2 985 621	677 176	89 540
	Firms with 3 or 4 establishments	384	1 263	28 676 536	1 971 885	458 025	57 317
	Firms with 5 to 9 establishments	99	622	20 528 404	1 380 253	324 315	38 209
	Firms with 10 to 24 establishments	29	382	12 402 277	837 224	194 795	23 790
	Firms with 25 to 49 establishments	3	78	D	D	D	h
	Firms with 50 to 99 establishments	2	129	D	D	D	j
	Firms with 100 establishments or more	-	-	-	-	-	-
<b>44111</b>	<b>New car dealers</b>						
	<b>All firms</b>	<b>23 680</b>	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Single unit firms	21 701	21 701	388 816 308	26 369 275	6 019 289	791 878
	Multiunit firms	1 979	4 196	130 155 516	8 833 476	2 052 934	254 365
	Firms with 1 establishment	819	819	28 017 814	1 872 446	443 468	53 515
	Firms with 2 establishments	799	1 598	40 008 446	2 765 324	623 540	82 055
	Firms with 3 or 4 establishments	256	838	24 220 206	1 671 725	388 277	48 272
	Firms with 5 to 9 establishments	81	524	20 420 558	1 372 812	321 644	37 693
	Firms with 10 to 24 establishments	20	260	9 936 641	676 348	163 568	20 027
	Firms with 25 to 49 establishments	3	97	D	D	D	i
	Firms with 50 to 99 establishments	1	60	D	D	D	h
	Firms with 100 establishments or more	-	-	-	-	-	-
<b>441110</b>	<b>New car dealers</b>						
	<b>All firms</b>	<b>23 680</b>	<b>25 897</b>	<b>518 971 824</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	Single unit firms	21 701	21 701	388 816 308	26 369 275	6 019 289	791 878
	Multiunit firms	1 979	4 196	130 155 516	8 833 476	2 052 934	254 365
	Firms with 1 establishment	819	819	28 017 814	1 872 446	443 468	53 515
	Firms with 2 establishments	799	1 598	40 008 446	2 765 324	623 540	82 055
	Firms with 3 or 4 establishments	256	838	24 220 206	1 671 725	388 277	48 272
	Firms with 5 to 9 establishments	81	524	20 420 558	1 372 812	321 644	37 693
	Firms with 10 to 24 establishments	20	260	9 936 641	676 348	163 568	20 027
	Firms with 25 to 49 establishments	3	97	D	D	D	i
	Firms with 50 to 99 establishments	1	60	D	D	D	h
	Firms with 100 establishments or more	-	-	-	-	-	-
<b>44112</b>	<b>Used car dealers</b>						
	<b>All firms</b>	<b>22 764</b>	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Single unit firms	22 068	22 068	28 935 397	1 746 515	403 070	79 608
	Multiunit firms	696	1 272	5 745 071	450 881	93 111	13 144
	Firms with 1 establishment	396	396	1 472 750	107 282	24 425	3 793
	Firms with 2 establishments	195	390	1 113 796	98 351	21 646	3 375
	Firms with 3 or 4 establishments	80	261	1 135 933	75 284	18 352	2 644
	Firms with 5 to 9 establishments	18	101	D	D	D	g
	Firms with 10 to 24 establishments	5	74	850 572	54 325	8 938	1 088
	Firms with 25 to 49 establishments	2	50	D	D	D	g
	Firms with 50 to 99 establishments	-	-	-	-	-	-
	Firms with 100 establishments or more	-	-	-	-	-	-
<b>441120</b>	<b>Used car dealers</b>						
	<b>All firms</b>	<b>22 764</b>	<b>23 340</b>	<b>34 680 468</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	Single unit firms	22 068	22 068	28 935 397	1 746 515	403 070	79 608
	Multiunit firms	696	1 272	5 745 071	450 881	93 111	13 144
	Firms with 1 establishment	396	396	1 472 750	107 282	24 425	3 793
	Firms with 2 establishments	195	390	1 113 796	98 351	21 646	3 375
	Firms with 3 or 4 establishments	80	261	1 135 933	75 284	18 352	2 644

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441120	Used car dealers—Con.						
	Firms with 5 to 9 establishments . . . . .	18	101	D	D	D	g
	Firms with 10 to 24 establishments . . . . .	5	74	850 572	54 325	8 938	1 088
	Firms with 25 to 49 establishments . . . . .	2	50	D	D	D	g
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	—	—	—	—	—	—
4412	Other motor vehicle dealers						
	<b>All firms . . . . .</b>	<b>12 675</b>	<b>13 589</b>	<b>28 890 506</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	Single unit firms . . . . .	11 979	11 979	22 232 503	1 980 288	417 381	80 018
	Multiunit firms . . . . .	696	1 610	6 658 003	589 628	129 361	22 750
	Firms with 1 establishment . . . . .	274	274	1 130 817	110 955	25 399	4 216
	Firms with 2 establishments . . . . .	296	592	2 546 123	224 617	45 828	7 919
	Firms with 3 or 4 establishments . . . . .	105	334	1 714 154	151 409	35 034	5 363
	Firms with 5 to 9 establishments . . . . .	16	102	577 381	44 119	10 368	1 610
	Firms with 10 to 24 establishments . . . . .	1	15	D	D	D	e
	Firms with 25 to 49 establishments . . . . .	3	111	D	D	D	g
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	1	182	D	D	D	g
44121	Recreational vehicle dealers						
	<b>All firms . . . . .</b>	<b>2 777</b>	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Single unit firms . . . . .	2 567	2 567	6 891 345	559 434	118 005	20 777
	Multiunit firms . . . . .	210	447	3 178 404	254 528	57 529	8 686
	Firms with 1 establishment . . . . .	73	73	462 374	40 044	9 310	1 464
	Firms with 2 establishments . . . . .	95	190	1 162 202	94 226	19 152	2 951
	Firms with 3 or 4 establishments . . . . .	33	108	984 959	77 910	18 710	2 634
	Firms with 5 to 9 establishments . . . . .	8	49	D	D	D	g
	Firms with 10 to 24 establishments . . . . .	—	—	—	—	—	—
	Firms with 25 to 49 establishments . . . . .	1	27	D	D	D	f
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	—	—	—	—	—	—
441210	Recreational vehicle dealers						
	<b>All firms . . . . .</b>	<b>2 777</b>	<b>3 014</b>	<b>10 069 749</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	Single unit firms . . . . .	2 567	2 567	6 891 345	559 434	118 005	20 777
	Multiunit firms . . . . .	210	447	3 178 404	254 528	57 529	8 686
	Firms with 1 establishment . . . . .	73	73	462 374	40 044	9 310	1 464
	Firms with 2 establishments . . . . .	95	190	1 162 202	94 226	19 152	2 951
	Firms with 3 or 4 establishments . . . . .	33	108	984 959	77 910	18 710	2 634
	Firms with 5 to 9 establishments . . . . .	8	49	D	D	D	g
	Firms with 10 to 24 establishments . . . . .	—	—	—	—	—	—
	Firms with 25 to 49 establishments . . . . .	1	27	D	D	D	f
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	—	—	—	—	—	—
44122	Motorcycle, boat, & other motor vehicle dealers						
	<b>All firms . . . . .</b>	<b>9 903</b>	<b>10 575</b>	<b>18 820 757</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	Single unit firms . . . . .	9 412	9 412	15 341 158	1 420 854	299 376	59 241
	Multiunit firms . . . . .	491	1 163	3 479 599	335 100	71 832	14 064
	Firms with 1 establishment . . . . .	208	208	708 538	75 028	17 239	2 897
	Firms with 2 establishments . . . . .	200	400	1 359 281	127 455	25 658	4 844
	Firms with 3 or 4 establishments . . . . .	72	227	756 231	75 578	16 713	2 801
	Firms with 5 to 9 establishments . . . . .	7	47	124 077	13 639	3 188	515
	Firms with 10 to 24 establishments . . . . .	1	15	D	D	D	e
	Firms with 25 to 49 establishments . . . . .	2	84	D	D	D	f
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	1	182	D	D	D	g
441221	Motorcycle dealers						
	<b>All firms . . . . .</b>	<b>3 536</b>	<b>3 635</b>	<b>7 369 260</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	Single unit firms . . . . .	3 384	3 384	6 559 848	629 174	133 956	25 773
	Multiunit firms . . . . .	152	251	809 412	82 891	17 477	3 253
	Firms with 1 establishment . . . . .	68	68	279 044	28 632	6 389	1 104
	Firms with 2 establishments . . . . .	71	142	408 470	43 264	8 522	1 702
	Firms with 3 or 4 establishments . . . . .	13	41	121 898	10 995	2 566	447
	Firms with 5 to 9 establishments . . . . .	—	—	—	—	—	—
	Firms with 10 to 24 establishments . . . . .	—	—	—	—	—	—
	Firms with 25 to 49 establishments . . . . .	—	—	—	—	—	—
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	—	—	—	—	—	—
441222	Boat dealers						
	<b>All firms . . . . .</b>	<b>4 732</b>	<b>5 262</b>	<b>8 934 230</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	Single unit firms . . . . .	4 443	4 443	6 446 191	607 889	124 602	25 230
	Multiunit firms . . . . .	289	819	2 488 039	231 407	49 881	9 904
	Firms with 1 establishment . . . . .	120	120	429 815	44 726	10 340	1 651
	Firms with 2 establishments . . . . .	110	220	862 283	75 985	15 391	2 819
	Firms with 3 or 4 establishments . . . . .	48	152	541 130	53 748	11 947	1 916
	Firms with 5 to 9 establishments . . . . .	7	46	123 339	13 548	3 169	511
	Firms with 10 to 24 establishments . . . . .	1	15	D	D	D	e
	Firms with 25 to 49 establishments . . . . .	2	84	D	D	D	f
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	1	182	D	D	D	g

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441229	All other motor vehicle dealers						
	<b>All firms</b> .....	<b>1 644</b>	<b>1 678</b>	<b>2 517 267</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	Single unit firms .....	1 585	1 585	2 335 119	183 791	40 818	8 238
	Multiunit firms .....	59	93	182 148	20 802	4 474	907
	Firms with 1 establishment .....	35	35	72 190	8 118	1 819	354
	Firms with 2 establishments .....	15	30	51 135	6 174	1 280	246
	Firms with 3 or 4 establishments .....	9	28	58 823	6 510	1 375	307
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4413	Automotive parts, accessories, & tire stores						
	<b>All firms</b> .....	<b>36 724</b>	<b>59 807</b>	<b>62 824 978</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	Single unit firms .....	32 807	32 807	24 135 559	4 058 044	929 757	192 065
	Multiunit firms .....	3 917	27 000	38 689 419	6 210 824	1 486 720	285 135
	Firms with 1 establishment .....	1 257	1 257	1 980 223	348 612	83 111	14 548
	Firms with 2 establishments .....	1 279	2 558	3 398 332	605 501	140 487	25 208
	Firms with 3 or 4 establishments .....	764	2 523	3 944 722	690 368	162 583	28 239
	Firms with 5 to 9 establishments .....	373	2 332	3 733 831	566 896	130 696	22 905
	Firms with 10 to 24 establishments .....	155	2 207	3 226 348	500 596	120 583	22 148
	Firms with 25 to 49 establishments .....	47	1 661	2 568 678	342 637	81 341	14 476
	Firms with 50 to 99 establishments .....	15	1 031	D	D	D	j
	Firms with 100 establishments or more .....	27	13 431	D	D	D	m
44131	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>26 359</b>	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Single unit firms .....	23 525	23 525	16 770 858	2 724 216	629 760	132 839
	Multiunit firms .....	2 834	18 994	26 394 810	3 993 999	959 877	201 717
	Firms with 1 establishment .....	1 004	1 004	1 556 233	276 707	66 406	11 577
	Firms with 2 establishments .....	881	1 762	2 344 998	405 098	95 348	17 091
	Firms with 3 or 4 establishments .....	539	1 781	2 822 558	486 568	116 382	20 572
	Firms with 5 to 9 establishments .....	247	1 539	2 098 457	344 206	79 841	15 120
	Firms with 10 to 24 establishments .....	102	1 412	1 910 962	305 015	75 216	14 672
	Firms with 25 to 49 establishments .....	31	1 124	1 353 304	184 465	44 295	8 555
	Firms with 50 to 99 establishments .....	8	627	853 693	119 695	27 887	7 129
	Firms with 100 establishments or more .....	22	9 745	13 454 605	1 872 245	454 502	107 001
441310	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>26 359</b>	<b>42 519</b>	<b>43 165 668</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	Single unit firms .....	23 525	23 525	16 770 858	2 724 216	629 760	132 839
	Multiunit firms .....	2 834	18 994	26 394 810	3 993 999	959 877	201 717
	Firms with 1 establishment .....	1 004	1 004	1 556 233	276 707	66 406	11 577
	Firms with 2 establishments .....	881	1 762	2 344 998	405 098	95 348	17 091
	Firms with 3 or 4 establishments .....	539	1 781	2 822 558	486 568	116 382	20 572
	Firms with 5 to 9 establishments .....	247	1 539	2 098 457	344 206	79 841	15 120
	Firms with 10 to 24 establishments .....	102	1 412	1 910 962	305 015	75 216	14 672
	Firms with 25 to 49 establishments .....	31	1 124	1 353 304	184 465	44 295	8 555
	Firms with 50 to 99 establishments .....	8	627	853 693	119 695	27 887	7 129
	Firms with 100 establishments or more .....	22	9 745	13 454 605	1 872 245	454 502	107 001
44132	Tire dealers						
	<b>All firms</b> .....	<b>10 494</b>	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Single unit firms .....	9 282	9 282	7 364 701	1 333 828	299 997	59 226
	Multiunit firms .....	1 212	8 006	12 294 609	2 216 825	526 843	83 418
	Firms with 1 establishment .....	383	383	618 368	106 608	24 497	4 319
	Firms with 2 establishments .....	410	820	1 066 630	202 834	45 774	8 199
	Firms with 3 or 4 establishments .....	222	737	1 236 296	209 021	47 210	7 848
	Firms with 5 to 9 establishments .....	120	759	1 502 275	207 885	48 106	7 266
	Firms with 10 to 24 establishments .....	47	705	1 157 678	173 082	39 803	6 565
	Firms with 25 to 49 establishments .....	16	517	1 189 178	153 997	36 151	5 781
	Firms with 50 to 99 establishments .....	7	404	D	D	D	h
	Firms with 100 establishments or more .....	7	3 681	D	D	D	k
441320	Tire dealers						
	<b>All firms</b> .....	<b>10 494</b>	<b>17 288</b>	<b>19 659 310</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	Single unit firms .....	9 282	9 282	7 364 701	1 333 828	299 997	59 226
	Multiunit firms .....	1 212	8 006	12 294 609	2 216 825	526 843	83 418
	Firms with 1 establishment .....	383	383	618 368	106 608	24 497	4 319
	Firms with 2 establishments .....	410	820	1 066 630	202 834	45 774	8 199
	Firms with 3 or 4 establishments .....	222	737	1 236 296	209 021	47 210	7 848
	Firms with 5 to 9 establishments .....	120	759	1 502 275	207 885	48 106	7 266
	Firms with 10 to 24 establishments .....	47	705	1 157 678	173 082	39 803	6 565
	Firms with 25 to 49 establishments .....	16	517	1 189 178	153 997	36 151	5 781
	Firms with 50 to 99 establishments .....	7	404	D	D	D	h
	Firms with 100 establishments or more .....	7	3 681	D	D	D	k

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>						
	<b>All firms</b> .....	<b>47 801</b>	<b>64 725</b>	<b>71 690 813</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	Single unit firms .....	43 832	43 832	33 071 133	4 963 907	1 126 054	237 268
	Multiunit firms .....	3 969	20 893	38 619 680	4 995 534	1 198 237	245 577
	Firms with 1 establishment .....	1 147	1 147	2 233 077	354 206	87 067	14 419
	Firms with 2 establishments .....	1 449	2 898	4 649 952	730 833	174 333	29 974
	Firms with 3 or 4 establishments .....	793	2 617	4 738 836	677 961	159 029	28 454
	Firms with 5 to 9 establishments .....	342	2 195	4 971 767	656 943	155 564	28 234
	Firms with 10 to 24 establishments .....	145	2 095	5 555 726	560 471	134 356	28 885
	Firms with 25 to 49 establishments .....	47	1 660	3 668 947	409 425	95 548	19 389
	Firms with 50 to 99 establishments .....	21	1 468	2 664 304	306 351	74 377	16 476
	Firms with 100 establishments or more .....	25	6 813	10 137 071	1 299 344	317 963	79 746
<b>4421</b>	<b>Furniture stores</b>						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Single unit firms .....	19 199	19 199	17 275 877	2 549 243	584 995	120 141
	Multiunit firms .....	2 264	10 262	23 692 458	3 070 360	740 786	131 159
	Firms with 1 establishment .....	609	609	1 352 700	217 506	53 291	8 581
	Firms with 2 establishments .....	844	1 688	3 025 628	463 569	112 687	18 984
	Firms with 3 or 4 establishments .....	491	1 631	3 401 902	466 667	110 020	19 613
	Firms with 5 to 9 establishments .....	195	1 253	4 176 245	487 319	117 088	20 727
	Firms with 10 to 24 establishments .....	82	1 171	3 289 524	329 845	78 457	13 700
	Firms with 25 to 49 establishments .....	23	813	2 494 922	280 895	65 895	11 441
	Firms with 50 to 99 establishments .....	11	816	1 665 031	193 250	44 783	7 408
	Firms with 100 establishments or more .....	9	2 281	4 286 506	631 309	158 565	30 705
<b>44211</b>	<b>Furniture stores</b>						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Single unit firms .....	19 199	19 199	17 275 877	2 549 243	584 995	120 141
	Multiunit firms .....	2 264	10 262	23 692 458	3 070 360	740 786	131 159
	Firms with 1 establishment .....	609	609	1 352 700	217 506	53 291	8 581
	Firms with 2 establishments .....	844	1 688	3 025 628	463 569	112 687	18 984
	Firms with 3 or 4 establishments .....	491	1 631	3 401 902	466 667	110 020	19 613
	Firms with 5 to 9 establishments .....	195	1 253	4 176 245	487 319	117 088	20 727
	Firms with 10 to 24 establishments .....	82	1 171	3 289 524	329 845	78 457	13 700
	Firms with 25 to 49 establishments .....	23	813	2 494 922	280 895	65 895	11 441
	Firms with 50 to 99 establishments .....	11	816	1 665 031	193 250	44 783	7 408
	Firms with 100 establishments or more .....	9	2 281	4 286 506	631 309	158 565	30 705
<b>442110</b>	<b>Furniture stores</b>						
	<b>All firms</b> .....	<b>21 463</b>	<b>29 461</b>	<b>40 968 335</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	Single unit firms .....	19 199	19 199	17 275 877	2 549 243	584 995	120 141
	Multiunit firms .....	2 264	10 262	23 692 458	3 070 360	740 786	131 159
	Firms with 1 establishment .....	609	609	1 352 700	217 506	53 291	8 581
	Firms with 2 establishments .....	844	1 688	3 025 628	463 569	112 687	18 984
	Firms with 3 or 4 establishments .....	491	1 631	3 401 902	466 667	110 020	19 613
	Firms with 5 to 9 establishments .....	195	1 253	4 176 245	487 319	117 088	20 727
	Firms with 10 to 24 establishments .....	82	1 171	3 289 524	329 845	78 457	13 700
	Firms with 25 to 49 establishments .....	23	813	2 494 922	280 895	65 895	11 441
	Firms with 50 to 99 establishments .....	11	816	1 665 031	193 250	44 783	7 408
	Firms with 100 establishments or more .....	9	2 281	4 286 506	631 309	158 565	30 705
<b>4422</b>	<b>Home furnishings stores</b>						
	<b>All firms</b> .....	<b>26 407</b>	<b>35 264</b>	<b>30 722 478</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	Single unit firms .....	24 633	24 633	15 795 256	2 414 664	541 059	117 127
	Multiunit firms .....	1 774	10 631	14 927 222	1 925 174	457 451	114 418
	Firms with 1 establishment .....	632	632	1 052 787	167 082	40 294	7 152
	Firms with 2 establishments .....	594	1 188	1 655 013	273 030	63 323	11 020
	Firms with 3 or 4 establishments .....	287	941	1 169 136	181 864	42 164	7 789
	Firms with 5 to 9 establishments .....	149	958	1 479 895	214 485	49 082	9 438
	Firms with 10 to 24 establishments .....	64	970	1 752 266	199 241	49 071	14 022
	Firms with 25 to 49 establishments .....	22	794	1 086 229	118 049	27 205	7 356
	Firms with 50 to 99 establishments .....	10	639	899 524	105 244	27 383	8 785
	Firms with 100 establishments or more .....	16	4 509	5 832 372	666 179	158 929	48 856
<b>44221</b>	<b>Floor covering stores</b>						
	<b>All firms</b> .....	<b>14 122</b>	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Single unit firms .....	13 211	13 211	11 376 885	1 670 504	372 739	67 639
	Multiunit firms .....	911	3 392	5 094 929	787 704	187 266	28 547
	Firms with 1 establishment .....	281	281	720 198	110 122	26 505	3 839
	Firms with 2 establishments .....	366	732	1 324 528	213 585	49 488	7 333
	Firms with 3 or 4 establishments .....	163	527	858 704	132 470	30 646	4 706
	Firms with 5 to 9 establishments .....	74	462	920 845	132 438	29 710	4 277
	Firms with 10 to 24 establishments .....	22	303	420 728	60 918	14 035	2 142
	Firms with 25 to 49 establishments .....	3	119	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	968	D	D	D	i
<b>442210</b>	<b>Floor covering stores</b>						
	<b>All firms</b> .....	<b>14 122</b>	<b>16 603</b>	<b>16 471 814</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	Single unit firms .....	13 211	13 211	11 376 885	1 670 504	372 739	67 639
	Multiunit firms .....	911	3 392	5 094 929	787 704	187 266	28 547
	Firms with 1 establishment .....	281	281	720 198	110 122	26 505	3 839
	Firms with 2 establishments .....	366	732	1 324 528	213 585	49 488	7 333
	Firms with 3 or 4 establishments .....	163	527	858 704	132 470	30 646	4 706

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>						
442210	Floor covering stores—Con.						
	Firms with 5 to 9 establishments . . . . .	74	462	920 845	132 438	29 710	4 277
	Firms with 10 to 24 establishments . . . . .	22	303	420 728	60 918	14 035	2 142
	Firms with 25 to 49 establishments . . . . .	3	119	D	D	D	f
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	2	968	D	D	D	i
44229	Other home furnishings stores						
	<b>All firms . . . . .</b>	<b>12 291</b>	<b>18 661</b>	<b>14 250 664</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	Single unit firms . . . . .	11 422	11 422	4 418 371	744 160	168 320	49 488
	Multiunit firms . . . . .	869	7 239	9 832 293	1 137 470	270 185	85 871
	Firms with 1 establishment . . . . .	358	358	338 475	57 893	14 015	3 370
	Firms with 2 establishments . . . . .	227	454	329 046	59 182	13 779	3 668
	Firms with 3 or 4 establishments . . . . .	124	414	310 432	49 394	11 518	3 083
	Firms with 5 to 9 establishments . . . . .	75	495	558 324	81 924	19 342	5 151
	Firms with 10 to 24 establishments . . . . .	42	666	1 330 961	138 254	35 020	11 874
	Firms with 25 to 49 establishments . . . . .	20	724	D	D	D	i
	Firms with 50 to 99 establishments . . . . .	9	589	845 071	98 733	25 736	8 247
	Firms with 100 establishments or more . . . . .	14	3 539	D	D	D	k
442291	Window treatment stores						
	<b>All firms . . . . .</b>	<b>1 736</b>	<b>2 126</b>	<b>915 301</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	Single unit firms . . . . .	1 632	1 632	611 414	104 867	23 777	5 888
	Multiunit firms . . . . .	104	494	303 887	43 697	10 213	2 660
	Firms with 1 establishment . . . . .	49	49	29 890	6 687	1 507	309
	Firms with 2 establishments . . . . .	15	30	D	D	D	c
	Firms with 3 or 4 establishments . . . . .	23	75	46 064	8 187	2 099	513
	Firms with 5 to 9 establishments . . . . .	9	58	39 505	5 936	1 482	365
	Firms with 10 to 24 establishments . . . . .	7	110	82 803	11 068	2 528	695
	Firms with 25 to 49 establishments . . . . .	—	—	—	—	—	—
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	1	172	D	D	D	f
442299	All other home furnishings stores						
	<b>All firms . . . . .</b>	<b>10 562</b>	<b>16 535</b>	<b>13 335 363</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	Single unit firms . . . . .	9 790	9 790	3 806 957	639 293	144 543	43 600
	Multiunit firms . . . . .	772	6 745	9 528 406	1 093 773	259 972	83 211
	Firms with 1 establishment . . . . .	313	313	310 612	51 658	12 619	3 083
	Firms with 2 establishments . . . . .	213	426	D	D	D	h
	Firms with 3 or 4 establishments . . . . .	104	349	278 634	43 303	9 895	2 762
	Firms with 5 to 9 establishments . . . . .	65	427	503 449	73 760	17 326	4 576
	Firms with 10 to 24 establishments . . . . .	35	553	1 247 519	127 121	32 492	11 179
	Firms with 25 to 49 establishments . . . . .	20	724	D	D	D	i
	Firms with 50 to 99 establishments . . . . .	9	589	845 071	98 733	25 736	8 247
	Firms with 100 establishments or more . . . . .	13	3 364	5 062 308	542 640	125 756	42 844
<b>443</b>	<b>Electronics &amp; appliance stores</b>						
	<b>All firms . . . . .</b>	<b>30 652</b>	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Single unit firms . . . . .	28 607	28 607	23 342 392	3 167 183	708 357	141 589
	Multiunit firms . . . . .	2 045	14 766	45 218 939	3 896 931	934 073	203 453
	Firms with 1 establishment . . . . .	711	711	1 843 516	287 911	68 429	9 766
	Firms with 2 establishments . . . . .	715	1 430	2 333 941	329 046	76 421	13 854
	Firms with 3 or 4 establishments . . . . .	371	1 224	2 525 777	317 107	77 291	12 114
	Firms with 5 to 9 establishments . . . . .	149	940	2 092 577	258 804	62 253	10 288
	Firms with 10 to 24 establishments . . . . .	63	878	3 868 522	371 952	84 734	13 845
	Firms with 25 to 49 establishments . . . . .	16	525	1 946 108	182 421	45 754	7 943
	Firms with 50 to 99 establishments . . . . .	10	654	2 901 200	275 795	77 145	12 820
	Firms with 100 establishments or more . . . . .	10	8 404	27 707 298	1 873 895	442 046	122 823
4431	Electronics & appliance stores						
	<b>All firms . . . . .</b>	<b>30 652</b>	<b>43 373</b>	<b>68 561 331</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	Single unit firms . . . . .	28 607	28 607	23 342 392	3 167 183	708 357	141 589
	Multiunit firms . . . . .	2 045	14 766	45 218 939	3 896 931	934 073	203 453
	Firms with 1 establishment . . . . .	711	711	1 843 516	287 911	68 429	9 766
	Firms with 2 establishments . . . . .	715	1 430	2 333 941	329 046	76 421	13 854
	Firms with 3 or 4 establishments . . . . .	371	1 224	2 525 777	317 107	77 291	12 114
	Firms with 5 to 9 establishments . . . . .	149	940	2 092 577	258 804	62 253	10 288
	Firms with 10 to 24 establishments . . . . .	63	878	3 868 522	371 952	84 734	13 845
	Firms with 25 to 49 establishments . . . . .	16	525	1 946 108	182 421	45 754	7 943
	Firms with 50 to 99 establishments . . . . .	10	654	2 901 200	275 795	77 145	12 820
	Firms with 100 establishments or more . . . . .	10	8 404	27 707 298	1 873 895	442 046	122 823
44311	Appliance, television, & other electronics stores						
	<b>All firms . . . . .</b>	<b>19 314</b>	<b>28 789</b>	<b>42 250 978</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	Single unit firms . . . . .	17 872	17 872	11 508 378	1 738 841	396 893	85 929
	Multiunit firms . . . . .	1 442	10 917	30 742 600	2 723 536	662 662	151 104
	Firms with 1 establishment . . . . .	456	456	794 534	123 388	30 230	5 274
	Firms with 2 establishments . . . . .	532	1 064	1 554 681	232 027	55 128	10 208
	Firms with 3 or 4 establishments . . . . .	268	886	1 435 396	190 919	46 043	7 868
	Firms with 5 to 9 establishments . . . . .	116	740	1 465 004	185 664	45 320	7 585
	Firms with 10 to 24 establishments . . . . .	44	626	1 436 871	181 526	45 194	7 261
	Firms with 25 to 49 establishments . . . . .	14	451	D	D	D	i
	Firms with 50 to 99 establishments . . . . .	8	551	D	D	D	j
	Firms with 100 establishments or more . . . . .	4	6 143	19 593 055	1 389 853	327 593	93 694



**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
443111	Household appliance stores						
	<b>All firms</b> .....	<b>9 185</b>	<b>10 484</b>	<b>10 082 894</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	Single unit firms .....	8 475	8 475	5 706 572	744 955	170 226	39 596
	Multiunit firms .....	710	2 009	4 376 322	472 575	116 475	20 624
	Firms with 1 establishment .....	228	228	404 539	55 079	13 343	2 582
	Firms with 2 establishments .....	299	598	806 205	110 700	26 362	5 094
	Firms with 3 or 4 establishments .....	125	405	598 681	74 877	17 936	3 129
	Firms with 5 to 9 establishments .....	41	261	762 457	74 063	18 056	3 191
	Firms with 10 to 24 establishments .....	8	112	533 326	54 826	13 663	2 249
	Firms with 25 to 49 establishments .....	6	182	D	D	D	h
	Firms with 50 to 99 establishments .....	3	223	D	D	D	f
	Firms with 100 establishments or more .....	—	—	—	—	—	—
443112	Radio, television, & other electronics stores						
	<b>All firms</b> .....	<b>10 164</b>	<b>18 305</b>	<b>32 168 084</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	Single unit firms .....	9 397	9 397	5 801 806	993 886	226 667	46 333
	Multiunit firms .....	767	8 908	26 366 278	2 250 961	546 187	130 480
	Firms with 1 establishment .....	269	269	511 232	83 882	20 700	3 435
	Firms with 2 establishments .....	228	456	738 015	117 101	27 589	4 843
	Firms with 3 or 4 establishments .....	140	474	803 508	112 365	27 204	4 582
	Firms with 5 to 9 establishments .....	77	490	727 556	117 899	28 788	4 694
	Firms with 10 to 24 establishments .....	35	497	822 145	117 335	29 304	4 619
	Firms with 25 to 49 establishments .....	8	251	656 303	80 065	20 039	3 482
	Firms with 50 to 99 establishments .....	6	379	2 537 465	234 661	66 789	11 304
	Firms with 100 establishments or more .....	4	6 092	19 570 054	1 387 853	325 774	93 521
44312	Computer & software stores						
	<b>All firms</b> .....	<b>9 856</b>	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Single unit firms .....	9 425	9 425	10 837 377	1 289 098	279 597	48 683
	Multiunit firms .....	431	2 316	13 221 286	988 666	227 231	41 818
	Firms with 1 establishment .....	212	212	1 056 966	160 121	37 405	4 170
	Firms with 2 establishments .....	115	230	579 727	71 635	15 108	2 296
	Firms with 3 or 4 establishments .....	68	220	967 897	110 337	27 529	3 432
	Firms with 5 to 9 establishments .....	18	108	459 919	50 473	11 386	1 633
	Firms with 10 to 24 establishments .....	11	157	2 371 331	181 344	37 296	6 033
	Firms with 25 to 49 establishments .....	1	44	D	D	D	e
	Firms with 50 to 99 establishments .....	1	53	D	D	D	f
	Firms with 100 establishments or more .....	5	1 292	D	D	D	j
443120	Computer & software stores						
	<b>All firms</b> .....	<b>9 856</b>	<b>11 741</b>	<b>24 058 663</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	Single unit firms .....	9 425	9 425	10 837 377	1 289 098	279 597	48 683
	Multiunit firms .....	431	2 316	13 221 286	988 666	227 231	41 818
	Firms with 1 establishment .....	212	212	1 056 966	160 121	37 405	4 170
	Firms with 2 establishments .....	115	230	579 727	71 635	15 108	2 296
	Firms with 3 or 4 establishments .....	68	220	967 897	110 337	27 529	3 432
	Firms with 5 to 9 establishments .....	18	108	459 919	50 473	11 386	1 633
	Firms with 10 to 24 establishments .....	11	157	2 371 331	181 344	37 296	6 033
	Firms with 25 to 49 establishments .....	1	44	D	D	D	e
	Firms with 50 to 99 establishments .....	1	53	D	D	D	f
	Firms with 100 establishments or more .....	5	1 292	D	D	D	j
4431201	Computer stores (custom assembly)						
	<b>All firms</b> .....	<b>3 681</b>	<b>3 801</b>	<b>3 983 465</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	Single unit firms .....	3 589	3 589	3 358 023	326 170	69 929	14 745
	Multiunit firms .....	92	212	625 442	69 014	17 011	2 268
	Firms with 1 establishment .....	37	37	117 091	12 176	3 086	542
	Firms with 2 establishments .....	27	54	123 012	23 236	6 070	620
	Firms with 3 or 4 establishments .....	23	74	248 748	18 665	4 626	711
	Firms with 5 to 9 establishments .....	3	18	D	D	D	c
	Firms with 10 to 24 establishments .....	2	29	D	D	D	c
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4431202	Other computer stores						
	<b>All firms</b> .....	<b>5 050</b>	<b>5 670</b>	<b>17 230 438</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	Single unit firms .....	4 761	4 761	6 247 488	754 828	168 374	27 648
	Multiunit firms .....	289	909	10 982 950	710 817	168 657	30 944
	Firms with 1 establishment .....	157	157	762 944	107 406	24 526	2 931
	Firms with 2 establishments .....	74	148	537 180	60 092	12 641	1 856
	Firms with 3 or 4 establishments .....	37	119	460 083	44 592	11 334	1 642
	Firms with 5 to 9 establishments .....	11	71	347 444	31 344	7 781	1 180
	Firms with 10 to 24 establishments .....	7	96	2 184 680	132 968	32 708	5 349
	Firms with 25 to 49 establishments .....	1	49	D	D	D	f
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	269	D	D	D	j
4431203	Prepackaged software stores						
	<b>All firms</b> .....	<b>1 144</b>	<b>2 270</b>	<b>2 844 760</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	Single unit firms .....	1 075	1 075	1 231 866	208 100	41 294	6 290
	Multiunit firms .....	69	1 195	1 612 894	208 835	41 563	8 606
	Firms with 1 establishment .....	36	36	212 149	50 204	12 584	1 022
	Firms with 2 establishments .....	14	28	47 241	5 230	908	119
	Firms with 3 or 4 establishments .....	11	37	180 239	28 886	6 152	702

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
4431203	Prepackaged software stores—Con.						
	Firms with 5 to 9 establishments . . . . .	2	12	D	D	D	c
	Firms with 10 to 24 establishments . . . . .	2	28	D	D	D	e
	Firms with 25 to 49 establishments . . . . .	1	44	D	D	D	e
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	3	1 010	991 679	72 572	16 732	5 844
44313	Camera & photographic supplies stores						
	<b>All firms . . . . .</b>	<b>1 502</b>	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Single unit firms . . . . .	1 310	1 310	996 637	139 244	31 867	6 977
	Multiunit firms . . . . .	192	1 533	1 255 053	184 729	44 180	10 531
	Firms with 1 establishment . . . . .	63	63	78 961	13 406	3 089	678
	Firms with 2 establishments . . . . .	68	136	139 364	21 316	5 121	1 175
	Firms with 3 or 4 establishments . . . . .	36	122	149 044	17 351	4 128	919
	Firms with 5 to 9 establishments . . . . .	15	96	132 744	18 656	4 398	919
	Firms with 10 to 24 establishments . . . . .	6	71	46 231	7 019	1 811	429
	Firms with 25 to 49 establishments . . . . .	1	29	D	D	D	e
	Firms with 50 to 99 establishments . . . . .	1	50	D	D	D	e
	Firms with 100 establishments or more . . . . .	2	966	D	D	D	i
443130	Camera & photographic supplies stores						
	<b>All firms . . . . .</b>	<b>1 502</b>	<b>2 843</b>	<b>2 251 690</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	Single unit firms . . . . .	1 310	1 310	996 637	139 244	31 867	6 977
	Multiunit firms . . . . .	192	1 533	1 255 053	184 729	44 180	10 531
	Firms with 1 establishment . . . . .	63	63	78 961	13 406	3 089	678
	Firms with 2 establishments . . . . .	68	136	139 364	21 316	5 121	1 175
	Firms with 3 or 4 establishments . . . . .	36	122	149 044	17 351	4 128	919
	Firms with 5 to 9 establishments . . . . .	15	96	132 744	18 656	4 398	919
	Firms with 10 to 24 establishments . . . . .	6	71	46 231	7 019	1 811	429
	Firms with 25 to 49 establishments . . . . .	1	29	D	D	D	e
	Firms with 50 to 99 establishments . . . . .	1	50	D	D	D	e
	Firms with 100 establishments or more . . . . .	2	966	D	D	D	i
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>						
	<b>All firms . . . . .</b>	<b>68 247</b>	<b>93 117</b>	<b>227 566 101</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	Single unit firms . . . . .	61 034	61 034	76 470 801	10 269 162	2 253 592	452 659
	Multiunit firms . . . . .	7 213	32 083	151 095 300	15 339 694	3 644 974	665 253
	Firms with 1 establishment . . . . .	2 560	2 560	9 198 089	1 126 508	263 172	42 992
	Firms with 2 establishments . . . . .	2 432	4 864	15 272 418	1 923 032	430 226	72 663
	Firms with 3 or 4 establishments . . . . .	1 311	4 344	15 096 693	1 795 391	406 838	64 637
	Firms with 5 to 9 establishments . . . . .	572	3 583	13 595 985	1 477 845	344 002	51 874
	Firms with 10 to 24 establishments . . . . .	216	3 001	11 658 948	1 123 418	267 795	44 663
	Firms with 25 to 49 establishments . . . . .	50	1 656	6 724 386	625 399	148 289	28 385
	Firms with 50 to 99 establishments . . . . .	37	2 493	11 486 909	1 040 498	243 364	44 250
	Firms with 100 establishments or more . . . . .	35	9 582	68 061 872	6 227 603	1 541 288	315 789
4441	Building material & supplies dealers						
	<b>All firms . . . . .</b>	<b>50 991</b>	<b>71 916</b>	<b>195 888 196</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	Single unit firms . . . . .	45 358	45 358	61 104 615	8 449 195	1 879 658	356 924
	Multiunit firms . . . . .	5 633	26 558	134 783 581	13 863 905	3 312 763	595 372
	Firms with 1 establishment . . . . .	1 946	1 946	7 219 407	915 183	215 689	33 645
	Firms with 2 establishments . . . . .	1 850	3 700	12 437 575	1 596 399	359 590	57 562
	Firms with 3 or 4 establishments . . . . .	1 061	3 515	12 922 898	1 578 696	359 626	54 796
	Firms with 5 to 9 establishments . . . . .	482	3 021	11 985 725	1 341 713	313 023	45 978
	Firms with 10 to 24 establishments . . . . .	193	2 692	10 585 009	1 042 829	249 511	40 228
	Firms with 25 to 49 establishments . . . . .	43	1 418	6 068 847	568 156	134 980	25 650
	Firms with 50 to 99 establishments . . . . .	29	1 970	9 974 342	915 487	216 048	37 571
	Firms with 100 establishments or more . . . . .	29	8 296	63 589 778	5 905 442	1 464 296	299 942
44411	Home centers						
	<b>All firms . . . . .</b>	<b>1 599</b>	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Single unit firms . . . . .	1 293	1 293	1 972 525	269 927	57 332	13 374
	Multiunit firms . . . . .	306	2 704	49 655 401	4 726 524	1 148 311	270 479
	Firms with 1 establishment . . . . .	167	167	704 174	96 379	22 310	4 490
	Firms with 2 establishments . . . . .	63	126	383 274	50 849	12 358	2 740
	Firms with 3 or 4 establishments . . . . .	34	115	455 255	51 862	12 029	2 617
	Firms with 5 to 9 establishments . . . . .	22	130	697 570	71 342	17 100	3 992
	Firms with 10 to 24 establishments . . . . .	6	97	584 572	53 768	13 478	4 495
	Firms with 25 to 49 establishments . . . . .	5	188	1 854 212	182 354	43 621	11 013
	Firms with 50 to 99 establishments . . . . .	3	215	2 031 930	207 674	50 723	14 378
	Firms with 100 establishments or more . . . . .	6	1 666	42 944 414	4 012 296	976 692	226 754
444110	Home centers						
	<b>All firms . . . . .</b>	<b>1 599</b>	<b>3 997</b>	<b>51 627 926</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	Single unit firms . . . . .	1 293	1 293	1 972 525	269 927	57 332	13 374
	Multiunit firms . . . . .	306	2 704	49 655 401	4 726 524	1 148 311	270 479
	Firms with 1 establishment . . . . .	167	167	704 174	96 379	22 310	4 490
	Firms with 2 establishments . . . . .	63	126	383 274	50 849	12 358	2 740
	Firms with 3 or 4 establishments . . . . .	34	115	455 255	51 862	12 029	2 617
	Firms with 5 to 9 establishments . . . . .	22	130	697 570	71 342	17 100	3 992
	Firms with 10 to 24 establishments . . . . .	6	97	584 572	53 768	13 478	4 495
	Firms with 25 to 49 establishments . . . . .	5	188	1 854 212	182 354	43 621	11 013
	Firms with 50 to 99 establishments . . . . .	3	215	2 031 930	207 674	50 723	14 378
	Firms with 100 establishments or more . . . . .	6	1 666	42 944 414	4 012 296	976 692	226 754

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44412	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>3 711</b>	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Single unit firms .....	3 237	3 237	1 853 088	285 652	64 169	14 048
	Multiunit firms .....	474	5 192	6 090 332	725 484	170 927	29 469
	Firms with 1 establishment .....	162	162	161 581	26 463	6 347	1 182
	Firms with 2 establishments .....	131	262	280 080	47 630	11 215	1 914
	Firms with 3 or 4 establishments .....	93	306	320 053	54 518	12 737	2 096
	Firms with 5 to 9 establishments .....	45	298	341 911	51 413	10 910	1 944
	Firms with 10 to 24 establishments .....	25	363	425 911	47 873	11 501	2 217
	Firms with 25 to 49 establishments .....	7	213	316 440	48 636	11 636	1 880
	Firms with 50 to 99 establishments .....	4	253	378 219	45 495	9 755	1 742
	Firms with 100 establishments or more .....	7	3 335	3 866 137	403 456	96 826	16 494
444120	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>3 711</b>	<b>8 429</b>	<b>7 943 420</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	Single unit firms .....	3 237	3 237	1 853 088	285 652	64 169	14 048
	Multiunit firms .....	474	5 192	6 090 332	725 484	170 927	29 469
	Firms with 1 establishment .....	162	162	161 581	26 463	6 347	1 182
	Firms with 2 establishments .....	131	262	280 080	47 630	11 215	1 914
	Firms with 3 or 4 establishments .....	93	306	320 053	54 518	12 737	2 096
	Firms with 5 to 9 establishments .....	45	298	341 911	51 413	10 910	1 944
	Firms with 10 to 24 establishments .....	25	363	425 911	47 873	11 501	2 217
	Firms with 25 to 49 establishments .....	7	213	316 440	48 636	11 636	1 880
	Firms with 50 to 99 establishments .....	4	253	378 219	45 495	9 755	1 742
	Firms with 100 establishments or more .....	7	3 335	3 866 137	403 456	96 826	16 494
44413	Hardware stores						
	<b>All firms</b> .....	<b>13 711</b>	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Single unit firms .....	12 598	12 598	8 399 928	1 349 313	310 593	89 274
	Multiunit firms .....	1 113	3 150	5 205 335	746 018	171 905	48 557
	Firms with 1 establishment .....	600	600	850 416	138 984	32 582	8 339
	Firms with 2 establishments .....	332	664	796 744	145 833	34 245	9 262
	Firms with 3 or 4 establishments .....	104	334	577 661	85 462	19 849	6 010
	Firms with 5 to 9 establishments .....	46	286	477 977	66 384	15 950	4 644
	Firms with 10 to 24 establishments .....	19	269	401 273	53 916	12 992	3 402
	Firms with 25 to 49 establishments .....	5	170	294 274	28 060	6 149	1 466
	Firms with 50 to 99 establishments .....	4	275	334 310	47 022	11 013	3 251
	Firms with 100 establishments or more .....	3	552	1 472 680	180 357	39 125	12 183
444130	Hardware stores						
	<b>All firms</b> .....	<b>13 711</b>	<b>15 748</b>	<b>13 605 263</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	Single unit firms .....	12 598	12 598	8 399 928	1 349 313	310 593	89 274
	Multiunit firms .....	1 113	3 150	5 205 335	746 018	171 905	48 557
	Firms with 1 establishment .....	600	600	850 416	138 984	32 582	8 339
	Firms with 2 establishments .....	332	664	796 744	145 833	34 245	9 262
	Firms with 3 or 4 establishments .....	104	334	577 661	85 462	19 849	6 010
	Firms with 5 to 9 establishments .....	46	286	477 977	66 384	15 950	4 644
	Firms with 10 to 24 establishments .....	19	269	401 273	53 916	12 992	3 402
	Firms with 25 to 49 establishments .....	5	170	294 274	28 060	6 149	1 466
	Firms with 50 to 99 establishments .....	4	275	334 310	47 022	11 013	3 251
	Firms with 100 establishments or more .....	3	552	1 472 680	180 357	39 125	12 183
44419	Other building material dealers						
	<b>All firms</b> .....	<b>32 205</b>	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Single unit firms .....	28 230	28 230	48 879 074	6 544 303	1 447 564	240 228
	Multiunit firms .....	3 975	15 512	73 832 513	7 665 879	1 821 620	246 867
	Firms with 1 establishment .....	1 315	1 315	6 340 123	764 009	179 936	24 712
	Firms with 2 establishments .....	1 291	2 582	10 817 810	1 332 174	297 984	42 866
	Firms with 3 or 4 establishments .....	807	2 682	11 373 620	1 348 100	305 650	42 689
	Firms with 5 to 9 establishments .....	363	2 257	10 641 123	1 165 696	272 806	36 286
	Firms with 10 to 24 establishments .....	141	1 909	8 874 861	855 922	203 554	28 146
	Firms with 25 to 49 establishments .....	28	920	3 835 766	328 895	78 129	12 135
	Firms with 50 to 99 establishments .....	18	1 248	7 306 259	622 383	147 854	20 017
	Firms with 100 establishments or more .....	12	2 599	14 642 951	1 248 700	335 707	40 016
444190	Other building material dealers						
	<b>All firms</b> .....	<b>32 205</b>	<b>43 742</b>	<b>122 711 587</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	Single unit firms .....	28 230	28 230	48 879 074	6 544 303	1 447 564	240 228
	Multiunit firms .....	3 975	15 512	73 832 513	7 665 879	1 821 620	246 867
	Firms with 1 establishment .....	1 315	1 315	6 340 123	764 009	179 936	24 712
	Firms with 2 establishments .....	1 291	2 582	10 817 810	1 332 174	297 984	42 866
	Firms with 3 or 4 establishments .....	807	2 682	11 373 620	1 348 100	305 650	42 689
	Firms with 5 to 9 establishments .....	363	2 257	10 641 123	1 165 696	272 806	36 286
	Firms with 10 to 24 establishments .....	141	1 909	8 874 861	855 922	203 554	28 146
	Firms with 25 to 49 establishments .....	28	920	3 835 766	328 895	78 129	12 135
	Firms with 50 to 99 establishments .....	18	1 248	7 306 259	622 383	147 854	20 017
	Firms with 100 establishments or more .....	12	2 599	14 642 951	1 248 700	335 707	40 016
4441901	Retail lumber yards						
	<b>All firms</b> .....	<b>7 652</b>	<b>11 046</b>	<b>41 846 016</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	Single unit firms .....	6 346	6 346	16 720 466	1 923 964	426 318	74 892
	Multiunit firms .....	1 306	4 700	25 125 550	2 527 543	580 191	96 664
	Firms with 1 establishment .....	525	525	3 001 822	344 962	79 026	12 198
	Firms with 2 establishments .....	409	818	4 198 076	476 847	106 170	17 180
	Firms with 3 or 4 establishments .....	223	737	3 887 076	434 509	95 685	15 342

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
4441901	Retail lumber yards—Con.						
	Firms with 5 to 9 establishments .....	97	628	3 519 445	341 515	80 163	13 562
	Firms with 10 to 24 establishments .....	34	467	2 280 915	229 116	51 906	8 826
	Firms with 25 to 49 establishments .....	8	291	1 531 427	132 148	31 314	6 086
	Firms with 50 to 99 establishments .....	6	409	3 501 123	309 451	71 380	12 036
	Firms with 100 establishments or more .....	4	825	3 205 666	258 995	64 547	11 434
4441902	All other building material dealers						
	<b>All firms .....</b>	<b>24 774</b>	<b>32 696</b>	<b>80 865 571</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	Single unit firms .....	21 884	21 884	32 158 608	4 620 339	1 021 246	165 336
	Multiunit firms .....	2 890	10 812	48 706 963	5 138 336	1 241 429	150 203
	Firms with 1 establishment .....	1 034	1 034	4 609 115	590 243	138 654	18 069
	Firms with 2 establishments .....	881	1 762	6 684 983	852 218	191 730	25 575
	Firms with 3 or 4 establishments .....	578	1 929	7 437 795	884 445	204 669	26 271
	Firms with 5 to 9 establishments .....	261	1 628	7 150 629	813 897	191 923	23 132
	Firms with 10 to 24 establishments .....	97	1 368	5 969 621	566 355	135 636	16 898
	Firms with 25 to 49 establishments .....	18	545	1 925 758	163 933	39 369	5 009
	Firms with 50 to 99 establishments .....	14	989	5 384 055	430 642	103 245	12 085
	Firms with 100 establishments or more .....	7	1 557	9 545 007	836 603	236 203	23 164
4442	Lawn & garden equipment & supplies stores						
	<b>All firms .....</b>	<b>17 334</b>	<b>21 201</b>	<b>31 677 905</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	Single unit firms .....	15 676	15 676	15 366 186	1 819 967	373 934	95 735
	Multiunit firms .....	1 658	5 525	16 311 719	1 475 789	332 211	69 881
	Firms with 1 establishment .....	732	732	2 270 940	245 012	55 928	11 069
	Firms with 2 establishments .....	551	1 102	2 662 178	307 363	65 885	14 046
	Firms with 3 or 4 establishments .....	242	797	2 133 180	210 329	45 455	9 546
	Firms with 5 to 9 establishments .....	90	563	1 574 776	132 004	30 148	5 856
	Firms with 10 to 24 establishments .....	22	297	1 052 766	78 770	17 825	4 276
	Firms with 25 to 49 establishments .....	9	333	1 068 621	84 141	18 626	4 181
	Firms with 50 to 99 establishments .....	6	415	1 077 164	95 909	21 352	5 060
	Firms with 100 establishments or more .....	6	1 286	4 472 094	322 161	76 992	15 847
44421	Outdoor power equipment stores						
	<b>All firms .....</b>	<b>4 482</b>	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Single unit firms .....	4 236	4 236	3 114 850	406 958	88 357	20 481
	Multiunit firms .....	246	533	954 343	128 497	29 186	5 998
	Firms with 1 establishment .....	140	140	329 316	45 613	10 459	1 741
	Firms with 2 establishments .....	84	168	341 890	43 631	10 056	1 889
	Firms with 3 or 4 establishments .....	14	44	80 322	10 270	2 335	389
	Firms with 5 to 9 establishments .....	5	29	41 419	6 110	1 584	226
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	1	44	D	D	D	c
	Firms with 50 to 99 establishments .....	2	108	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—
444210	Outdoor power equipment stores						
	<b>All firms .....</b>	<b>4 482</b>	<b>4 769</b>	<b>4 069 193</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	Single unit firms .....	4 236	4 236	3 114 850	406 958	88 357	20 481
	Multiunit firms .....	246	533	954 343	128 497	29 186	5 998
	Firms with 1 establishment .....	140	140	329 316	45 613	10 459	1 741
	Firms with 2 establishments .....	84	168	341 890	43 631	10 056	1 889
	Firms with 3 or 4 establishments .....	14	44	80 322	10 270	2 335	389
	Firms with 5 to 9 establishments .....	5	29	41 419	6 110	1 584	226
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	1	44	D	D	D	c
	Firms with 50 to 99 establishments .....	2	108	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—
44422	Nursery & garden centers						
	<b>All firms .....</b>	<b>12 873</b>	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Single unit firms .....	11 440	11 440	12 251 336	1 413 009	285 577	75 254
	Multiunit firms .....	1 433	4 992	15 357 376	1 347 292	303 025	63 883
	Firms with 1 establishment .....	619	619	1 988 369	206 729	47 281	9 635
	Firms with 2 establishments .....	466	932	2 306 815	261 521	55 037	12 159
	Firms with 3 or 4 establishments .....	223	737	2 023 123	195 496	42 191	8 880
	Firms with 5 to 9 establishments .....	84	527	1 530 582	125 566	28 503	5 604
	Firms with 10 to 24 establishments .....	22	297	1 052 766	78 770	17 825	4 276
	Firms with 25 to 49 establishments .....	9	314	1 049 818	82 906	18 426	4 224
	Firms with 50 to 99 establishments .....	4	281	934 073	74 250	16 797	3 263
	Firms with 100 establishments or more .....	6	1 285	4 471 830	322 054	76 965	15 842
444220	Nursery & garden centers						
	<b>All firms .....</b>	<b>12 873</b>	<b>16 432</b>	<b>27 608 712</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	Single unit firms .....	11 440	11 440	12 251 336	1 413 009	285 577	75 254
	Multiunit firms .....	1 433	4 992	15 357 376	1 347 292	303 025	63 883
	Firms with 1 establishment .....	619	619	1 988 369	206 729	47 281	9 635
	Firms with 2 establishments .....	466	932	2 306 815	261 521	55 037	12 159
	Firms with 3 or 4 establishments .....	223	737	2 023 123	195 496	42 191	8 880
	Firms with 5 to 9 establishments .....	84	527	1 530 582	125 566	28 503	5 604
	Firms with 10 to 24 establishments .....	22	297	1 052 766	78 770	17 825	4 276
	Firms with 25 to 49 establishments .....	9	314	1 049 818	82 906	18 426	4 224
	Firms with 50 to 99 establishments .....	4	281	934 073	74 250	16 797	3 263
	Firms with 100 establishments or more .....	6	1 285	4 471 830	322 054	76 965	15 842

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores</b>						
	<b>All firms</b> .....	<b>110 886</b>	<b>148 528</b>	<b>401 764 499</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	Single unit firms .....	104 980	104 980	91 383 014	8 890 717	2 043 465	741 295
	Multiunit firms .....	5 906	43 548	310 381 485	31 690 378	7 602 926	2 151 779
	Firms with 1 establishment .....	2 147	2 147	3 528 091	429 090	102 714	34 276
	Firms with 2 establishments .....	1 857	3 714	10 619 799	1 185 138	277 681	89 337
	Firms with 3 or 4 establishments .....	943	3 140	11 242 399	1 182 610	274 748	88 150
	Firms with 5 to 9 establishments .....	544	3 405	16 219 354	1 585 475	379 570	116 534
	Firms with 10 to 24 establishments .....	231	3 411	22 601 093	2 271 365	553 229	160 038
	Firms with 25 to 49 establishments .....	79	2 711	16 819 231	1 618 969	399 193	112 490
	Firms with 50 to 99 establishments .....	40	2 915	21 392 894	2 272 756	584 263	160 954
	Firms with 100 establishments or more .....	65	22 105	207 958 624	21 144 975	5 031 528	1 390 000
4451	Grocery stores						
	<b>All firms</b> .....	<b>68 006</b>	<b>96 542</b>	<b>368 250 471</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	Single unit firms .....	64 262	64 262	67 482 687	6 693 068	1 545 131	562 045
	Multiunit firms .....	3 744	32 280	300 767 784	30 733 098	7 370 865	2 081 563
	Firms with 1 establishment .....	1 226	1 226	2 982 183	362 339	87 158	28 570
	Firms with 2 establishments .....	1 212	2 424	9 410 439	1 044 371	244 484	78 216
	Firms with 3 or 4 establishments .....	625	2 077	10 317 669	1 077 790	249 885	79 702
	Firms with 5 to 9 establishments .....	371	2 349	15 032 883	1 459 993	350 492	107 352
	Firms with 10 to 24 establishments .....	175	2 618	22 473 637	2 273 467	552 983	159 756
	Firms with 25 to 49 establishments .....	57	1 960	15 113 264	1 462 037	361 775	101 916
	Firms with 50 to 99 establishments .....	28	2 017	20 477 530	2 191 629	562 192	155 079
	Firms with 100 establishments or more .....	50	17 609	204 960 179	20 861 472	4 961 896	1 370 972
44511	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>46 501</b>	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Single unit firms .....	43 560	43 560	56 745 057	5 793 473	1 340 986	471 063
	Multiunit firms .....	2 941	25 901	294 657 648	30 034 332	7 195 832	2 018 658
	Firms with 1 establishment .....	946	946	2 866 732	351 060	84 676	27 363
	Firms with 2 establishments .....	946	1 892	8 914 525	988 150	231 387	73 474
	Firms with 3 or 4 establishments .....	503	1 674	10 026 771	1 047 681	242 513	76 434
	Firms with 5 to 9 establishments .....	303	1 893	14 706 971	1 417 165	340 273	104 029
	Firms with 10 to 24 establishments .....	142	2 155	22 400 558	2 254 618	548 003	157 088
	Firms with 25 to 49 establishments .....	41	1 431	14 181 449	1 375 149	339 826	95 776
	Firms with 50 to 99 establishments .....	20	1 464	20 857 695	2 224 566	570 968	156 412
	Firms with 100 establishments or more .....	40	14 446	200 702 947	20 375 943	4 838 186	1 328 082
445110	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>46 501</b>	<b>69 461</b>	<b>351 402 705</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	Single unit firms .....	43 560	43 560	56 745 057	5 793 473	1 340 986	471 063
	Multiunit firms .....	2 941	25 901	294 657 648	30 034 332	7 195 832	2 018 658
	Firms with 1 establishment .....	946	946	2 866 732	351 060	84 676	27 363
	Firms with 2 establishments .....	946	1 892	8 914 525	988 150	231 387	73 474
	Firms with 3 or 4 establishments .....	503	1 674	10 026 771	1 047 681	242 513	76 434
	Firms with 5 to 9 establishments .....	303	1 893	14 706 971	1 417 165	340 273	104 029
	Firms with 10 to 24 establishments .....	142	2 155	22 400 558	2 254 618	548 003	157 088
	Firms with 25 to 49 establishments .....	41	1 431	14 181 449	1 375 149	339 826	95 776
	Firms with 50 to 99 establishments .....	20	1 464	20 857 695	2 224 566	570 968	156 412
	Firms with 100 establishments or more .....	40	14 446	200 702 947	20 375 943	4 838 186	1 328 082
44512	Convenience stores						
	<b>All firms</b> .....	<b>21 639</b>	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Single unit firms .....	20 702	20 702	10 737 630	899 595	204 145	90 982
	Multiunit firms .....	937	6 379	6 110 136	698 766	175 033	62 905
	Firms with 1 establishment .....	438	438	368 255	42 051	10 532	3 772
	Firms with 2 establishments .....	244	488	413 408	44 607	10 220	3 867
	Firms with 3 or 4 establishments .....	123	414	362 891	39 136	9 421	3 556
	Firms with 5 to 9 establishments .....	69	460	272 426	34 243	8 328	3 043
	Firms with 10 to 24 establishments .....	27	395	315 058	33 087	8 325	3 218
	Firms with 25 to 49 establishments .....	16	541	561 622	60 670	15 080	4 539
	Firms with 50 to 99 establishments .....	10	732	627 684	81 458	19 605	6 647
	Firms with 100 establishments or more .....	10	2 911	3 188 792	363 514	93 522	34 263
445120	Convenience stores						
	<b>All firms</b> .....	<b>21 639</b>	<b>27 081</b>	<b>16 847 766</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	Single unit firms .....	20 702	20 702	10 737 630	899 595	204 145	90 982
	Multiunit firms .....	937	6 379	6 110 136	698 766	175 033	62 905
	Firms with 1 establishment .....	438	438	368 255	42 051	10 532	3 772
	Firms with 2 establishments .....	244	488	413 408	44 607	10 220	3 867
	Firms with 3 or 4 establishments .....	123	414	362 891	39 136	9 421	3 556
	Firms with 5 to 9 establishments .....	69	460	272 426	34 243	8 328	3 043
	Firms with 10 to 24 establishments .....	27	395	315 058	33 087	8 325	3 218
	Firms with 25 to 49 establishments .....	16	541	561 622	60 670	15 080	4 539
	Firms with 50 to 99 establishments .....	10	732	627 684	81 458	19 605	6 647
	Firms with 100 establishments or more .....	10	2 911	3 188 792	363 514	93 522	34 263
4452	Specialty food stores						
	<b>All firms</b> .....	<b>17 751</b>	<b>22 373</b>	<b>10 829 908</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	Single unit firms .....	16 696	16 696	7 819 477	991 931	222 470	81 151
	Multiunit firms .....	1 055	5 677	3 010 431	463 711	113 074	37 680
	Firms with 1 establishment .....	469	469	418 910	62 921	15 199	4 880
	Firms with 2 establishments .....	282	564	440 112	71 386	16 689	5 478
	Firms with 3 or 4 establishments .....	176	586	370 405	63 682	15 280	5 354

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NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
4452	Specialty food stores—Con.						
	Firms with 5 to 9 establishments .....	74	447	216 254	35 058	7 945	3 380
	Firms with 10 to 24 establishments .....	27	382	214 916	36 238	8 579	2 752
	Firms with 25 to 49 establishments .....	13	448	204 026	27 634	6 568	2 515
	Firms with 50 to 99 establishments .....	7	514	450 928	57 086	16 035	3 773
	Firms with 100 establishments or more .....	7	2 267	694 880	109 706	26 779	9 548
44521	Meat markets						
	<b>All firms .....</b>	<b>6 759</b>	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Single unit firms .....	6 497	6 497	3 564 848	442 531	103 106	33 333
	Multiunit firms .....	262	717	782 173	101 883	26 051	6 533
	Firms with 1 establishment .....	151	151	147 711	21 409	4 907	1 466
	Firms with 2 establishments .....	71	142	154 060	25 797	6 140	1 665
	Firms with 3 or 4 establishments .....	25	81	88 886	12 770	3 171	810
	Firms with 5 to 9 establishments .....	7	41	37 745	5 609	1 359	276
	Firms with 10 to 24 establishments .....	4	69	59 510	9 589	2 418	573
	Firms with 25 to 49 establishments .....	2	60	D	D	D	c
	Firms with 50 to 99 establishments .....	2	173	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—
445210	Meat markets						
	<b>All firms .....</b>	<b>6 759</b>	<b>7 214</b>	<b>4 347 021</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	Single unit firms .....	6 497	6 497	3 564 848	442 531	103 106	33 333
	Multiunit firms .....	262	717	782 173	101 883	26 051	6 533
	Firms with 1 establishment .....	151	151	147 711	21 409	4 907	1 466
	Firms with 2 establishments .....	71	142	154 060	25 797	6 140	1 665
	Firms with 3 or 4 establishments .....	25	81	88 886	12 770	3 171	810
	Firms with 5 to 9 establishments .....	7	41	37 745	5 609	1 359	276
	Firms with 10 to 24 establishments .....	4	69	59 510	9 589	2 418	573
	Firms with 25 to 49 establishments .....	2	60	D	D	D	c
	Firms with 50 to 99 establishments .....	2	173	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—
44522	Fish & seafood markets						
	<b>All firms .....</b>	<b>1 579</b>	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Single unit firms .....	1 502	1 502	920 040	86 712	19 220	6 140
	Multiunit firms .....	77	132	117 513	15 221	3 535	980
	Firms with 1 establishment .....	38	38	32 174	4 485	1 096	295
	Firms with 2 establishments .....	27	54	57 212	6 805	1 528	443
	Firms with 3 or 4 establishments .....	12	40	28 127	3 931	911	242
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
445220	Fish & seafood markets						
	<b>All firms .....</b>	<b>1 579</b>	<b>1 634</b>	<b>1 037 553</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	Single unit firms .....	1 502	1 502	920 040	86 712	19 220	6 140
	Multiunit firms .....	77	132	117 513	15 221	3 535	980
	Firms with 1 establishment .....	38	38	32 174	4 485	1 096	295
	Firms with 2 establishments .....	27	54	57 212	6 805	1 528	443
	Firms with 3 or 4 establishments .....	12	40	28 127	3 931	911	242
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
44523	Fruit & vegetable markets						
	<b>All firms .....</b>	<b>3 056</b>	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Single unit firms .....	2 959	2 959	1 771 868	191 796	39 506	14 217
	Multiunit firms .....	97	220	334 960	45 171	10 052	3 034
	Firms with 1 establishment .....	42	42	52 898	8 124	1 570	541
	Firms with 2 establishments .....	30	60	110 596	14 849	3 679	1 013
	Firms with 3 or 4 establishments .....	17	55	74 803	10 160	2 481	746
	Firms with 5 to 9 establishments .....	6	35	D	D	D	e
	Firms with 10 to 24 establishments .....	2	28	D	D	D	e
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
445230	Fruit & vegetable markets						
	<b>All firms .....</b>	<b>3 056</b>	<b>3 179</b>	<b>2 106 828</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	Single unit firms .....	2 959	2 959	1 771 868	191 796	39 506	14 217
	Multiunit firms .....	97	220	334 960	45 171	10 052	3 034
	Firms with 1 establishment .....	42	42	52 898	8 124	1 570	541
	Firms with 2 establishments .....	30	60	110 596	14 849	3 679	1 013
	Firms with 3 or 4 establishments .....	17	55	74 803	10 160	2 481	746
	Firms with 5 to 9 establishments .....	6	35	D	D	D	e
	Firms with 10 to 24 establishments .....	2	28	D	D	D	e
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
44529	Other specialty food stores						
	<b>All firms</b> .....	<b>6 376</b>	<b>10 346</b>	<b>3 338 506</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	Single unit firms .....	5 738	5 738	1 562 721	270 892	60 638	27 461
	Multiunit firms .....	638	4 608	1 775 785	301 436	73 436	27 133
	Firms with 1 establishment .....	265	265	203 779	31 708	8 278	2 756
	Firms with 2 establishments .....	152	304	113 106	23 012	5 162	2 311
	Firms with 3 or 4 establishments .....	116	393	172 445	35 676	8 377	3 457
	Firms with 5 to 9 establishments .....	60	366	D	D	D	h
	Firms with 10 to 24 establishments .....	23	312	D	D	D	g
	Firms with 25 to 49 establishments .....	10	360	D	D	D	g
	Firms with 50 to 99 establishments .....	5	341	D	D	D	g
	Firms with 100 establishments or more .....	7	2 267	694 880	109 706	26 779	9 548
445291	Baked goods stores						
	<b>All firms</b> .....	<b>1 560</b>	<b>2 790</b>	<b>890 310</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	Single unit firms .....	1 321	1 321	325 712	72 710	16 967	6 938
	Multiunit firms .....	239	1 469	564 598	118 326	28 789	7 872
	Firms with 1 establishment .....	108	108	35 675	8 736	2 145	861
	Firms with 2 establishments .....	48	96	30 779	6 997	1 606	690
	Firms with 3 or 4 establishments .....	34	117	37 162	8 310	2 059	791
	Firms with 5 to 9 establishments .....	32	193	68 824	12 982	3 265	1 231
	Firms with 10 to 24 establishments .....	8	117	31 770	9 642	2 401	642
	Firms with 25 to 49 establishments .....	3	122	D	D	D	e
	Firms with 50 to 99 establishments .....	4	294	198 725	31 842	8 220	1 710
	Firms with 100 establishments or more .....	2	422	D	D	D	g
445292	Confectionery & nut stores						
	<b>All firms</b> .....	<b>2 049</b>	<b>3 684</b>	<b>1 227 942</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	Single unit firms .....	1 801	1 801	419 119	69 795	15 274	8 148
	Multiunit firms .....	248	1 883	808 823	120 991	28 401	13 430
	Firms with 1 establishment .....	95	95	62 460	10 116	2 230	899
	Firms with 2 establishments .....	57	114	34 763	8 213	1 806	820
	Firms with 3 or 4 establishments .....	55	186	71 455	11 792	2 562	1 370
	Firms with 5 to 9 establishments .....	19	113	D	D	D	g
	Firms with 10 to 24 establishments .....	12	152	46 764	7 456	1 611	968
	Firms with 25 to 49 establishments .....	4	144	44 185	6 992	1 618	937
	Firms with 50 to 99 establishments .....	2	141	D	D	D	f
	Firms with 100 establishments or more .....	4	938	453 786	60 978	14 955	6 484
445299	All other specialty food stores						
	<b>All firms</b> .....	<b>2 771</b>	<b>3 872</b>	<b>1 220 254</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	Single unit firms .....	2 616	2 616	817 890	128 387	28 397	12 375
	Multiunit firms .....	155	1 256	402 364	62 119	16 246	5 831
	Firms with 1 establishment .....	65	65	106 269	13 132	3 958	1 013
	Firms with 2 establishments .....	47	94	47 038	7 562	1 707	787
	Firms with 3 or 4 establishments .....	28	94	65 492	15 956	3 828	1 354
	Firms with 5 to 9 establishments .....	8	53	17 086	3 069	620	344
	Firms with 10 to 24 establishments .....	3	43	D	D	D	e
	Firms with 25 to 49 establishments .....	3	94	62 511	10 463	2 224	840
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	813	D	D	D	g
4453	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Single unit firms .....	24 022	24 022	16 080 850	1 205 718	275 864	98 099
	Multiunit firms .....	1 331	5 591	6 603 270	493 569	118 987	32 536
	Firms with 1 establishment .....	741	741	588 913	61 222	14 523	5 265
	Firms with 2 establishments .....	309	618	720 645	62 566	15 012	4 496
	Firms with 3 or 4 establishments .....	143	474	677 793	52 992	12 017	3 755
	Firms with 5 to 9 establishments .....	87	542	649 994	49 926	12 178	3 495
	Firms with 10 to 24 establishments .....	33	511	865 207	58 027	14 039	3 284
	Firms with 25 to 49 establishments .....	6	207	483 399	26 450	5 897	1 509
	Firms with 50 to 99 establishments .....	4	323	382 991	14 172	3 718	1 585
	Firms with 100 establishments or more .....	8	2 175	2 234 328	168 214	41 603	9 147
44531	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Single unit firms .....	24 022	24 022	16 080 850	1 205 718	275 864	98 099
	Multiunit firms .....	1 331	5 591	6 603 270	493 569	118 987	32 536
	Firms with 1 establishment .....	741	741	588 913	61 222	14 523	5 265
	Firms with 2 establishments .....	309	618	720 645	62 566	15 012	4 496
	Firms with 3 or 4 establishments .....	143	474	677 793	52 992	12 017	3 755
	Firms with 5 to 9 establishments .....	87	542	649 994	49 926	12 178	3 495
	Firms with 10 to 24 establishments .....	33	511	865 207	58 027	14 039	3 284
	Firms with 25 to 49 establishments .....	6	207	483 399	26 450	5 897	1 509
	Firms with 50 to 99 establishments .....	4	323	382 991	14 172	3 718	1 585
	Firms with 100 establishments or more .....	8	2 175	2 234 328	168 214	41 603	9 147
445310	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>25 353</b>	<b>29 613</b>	<b>22 684 120</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	Single unit firms .....	24 022	24 022	16 080 850	1 205 718	275 864	98 099
	Multiunit firms .....	1 331	5 591	6 603 270	493 569	118 987	32 536
	Firms with 1 establishment .....	741	741	588 913	61 222	14 523	5 265
	Firms with 2 establishments .....	309	618	720 645	62 566	15 012	4 496
	Firms with 3 or 4 establishments .....	143	474	677 793	52 992	12 017	3 755

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
445310	Beer, wine, & liquor stores—Con.						
	Firms with 5 to 9 establishments .....	87	542	649 994	49 926	12 178	3 495
	Firms with 10 to 24 establishments .....	33	511	865 207	58 027	14 039	3 284
	Firms with 25 to 49 establishments .....	6	207	483 399	26 450	5 897	1 509
	Firms with 50 to 99 establishments .....	4	323	382 991	14 172	3 718	1 585
	Firms with 100 establishments or more .....	8	2 175	2 234 328	168 214	41 603	9 147
<b>446</b>	<b>Health &amp; personal care stores</b>						
	<b>All firms .....</b>	<b>44 358</b>	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Single unit firms .....	40 861	40 861	33 053 268	4 582 508	1 047 403	250 902
	Multiunit firms .....	3 497	42 080	84 647 595	10 608 127	2 461 619	652 792
	Firms with 1 establishment .....	939	939	1 571 676	270 317	67 546	12 525
	Firms with 2 establishments .....	1 263	2 526	3 120 442	524 660	123 347	25 362
	Firms with 3 or 4 establishments .....	724	2 382	2 318 472	388 971	89 028	18 983
	Firms with 5 to 9 establishments .....	337	2 088	2 207 927	352 976	83 519	17 774
	Firms with 10 to 24 establishments .....	132	1 895	2 375 029	357 216	87 759	17 813
	Firms with 25 to 49 establishments .....	42	1 480	4 679 670	525 709	127 780	28 168
	Firms with 50 to 99 establishments .....	27	1 772	2 539 323	361 822	88 082	16 976
	Firms with 100 establishments or more .....	33	28 998	65 835 056	7 826 456	1 794 558	515 191
4461	Health & personal care stores						
	<b>All firms .....</b>	<b>44 358</b>	<b>82 941</b>	<b>117 700 863</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	Single unit firms .....	40 861	40 861	33 053 268	4 582 508	1 047 403	250 902
	Multiunit firms .....	3 497	42 080	84 647 595	10 608 127	2 461 619	652 792
	Firms with 1 establishment .....	939	939	1 571 676	270 317	67 546	12 525
	Firms with 2 establishments .....	1 263	2 526	3 120 442	524 660	123 347	25 362
	Firms with 3 or 4 establishments .....	724	2 382	2 318 472	388 971	89 028	18 983
	Firms with 5 to 9 establishments .....	337	2 088	2 207 927	352 976	83 519	17 774
	Firms with 10 to 24 establishments .....	132	1 895	2 375 029	357 216	87 759	17 813
	Firms with 25 to 49 establishments .....	42	1 480	4 679 670	525 709	127 780	28 168
	Firms with 50 to 99 establishments .....	27	1 772	2 539 323	361 822	88 082	16 976
	Firms with 100 establishments or more .....	33	28 998	65 835 056	7 826 456	1 794 558	515 191
44611	Pharmacies & drug stores						
	<b>All firms .....</b>	<b>23 157</b>	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Single unit firms .....	21 407	21 407	25 102 236	3 021 503	692 617	167 894
	Multiunit firms .....	1 750	22 208	73 528 621	8 566 013	1 978 850	535 858
	Firms with 1 establishment .....	569	569	1 174 360	182 613	46 434	8 780
	Firms with 2 establishments .....	668	1 336	2 296 623	342 618	79 550	16 410
	Firms with 3 or 4 establishments .....	302	990	1 503 074	207 530	48 518	10 669
	Firms with 5 to 9 establishments .....	122	766	1 459 837	182 315	44 415	9 988
	Firms with 10 to 24 establishments .....	45	661	1 792 041	229 941	56 678	12 017
	Firms with 25 to 49 establishments .....	21	779	4 125 894	416 287	103 015	23 244
	Firms with 50 to 99 establishments .....	10	707	1 893 080	215 556	53 336	10 254
	Firms with 100 establishments or more .....	13	16 400	59 283 712	6 789 153	1 546 904	444 496
446110	Pharmacies & drug stores						
	<b>All firms .....</b>	<b>23 157</b>	<b>43 615</b>	<b>98 630 857</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	Single unit firms .....	21 407	21 407	25 102 236	3 021 503	692 617	167 894
	Multiunit firms .....	1 750	22 208	73 528 621	8 566 013	1 978 850	535 858
	Firms with 1 establishment .....	569	569	1 174 360	182 613	46 434	8 780
	Firms with 2 establishments .....	668	1 336	2 296 623	342 618	79 550	16 410
	Firms with 3 or 4 establishments .....	302	990	1 503 074	207 530	48 518	10 669
	Firms with 5 to 9 establishments .....	122	766	1 459 837	182 315	44 415	9 988
	Firms with 10 to 24 establishments .....	45	661	1 792 041	229 941	56 678	12 017
	Firms with 25 to 49 establishments .....	21	779	4 125 894	416 287	103 015	23 244
	Firms with 50 to 99 establishments .....	10	707	1 893 080	215 556	53 336	10 254
	Firms with 100 establishments or more .....	13	16 400	59 283 712	6 789 153	1 546 904	444 496
4461101	Pharmacies & drug stores						
	<b>All firms .....</b>	<b>21 881</b>	<b>41 743</b>	<b>96 989 832</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	Single unit firms .....	20 291	20 291	24 506 803	2 929 580	671 721	161 611
	Multiunit firms .....	1 590	21 452	72 483 029	8 451 051	1 951 166	525 719
	Firms with 1 establishment .....	494	494	1 115 938	173 523	44 159	8 285
	Firms with 2 establishments .....	622	1 244	2 225 151	328 789	76 347	15 597
	Firms with 3 or 4 establishments .....	284	930	1 540 685	207 846	48 438	10 657
	Firms with 5 to 9 establishments .....	105	654	1 338 529	164 205	40 322	8 962
	Firms with 10 to 24 establishments .....	45	675	1 743 799	221 728	54 754	11 416
	Firms with 25 to 49 establishments .....	19	694	3 977 162	399 456	99 096	22 324
	Firms with 50 to 99 establishments .....	8	586	1 635 004	198 628	49 353	8 890
	Firms with 100 establishments or more .....	13	16 175	58 906 761	6 756 876	1 538 697	439 588
4461102	Proprietary stores						
	<b>All firms .....</b>	<b>1 324</b>	<b>1 872</b>	<b>1 641 025</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	Single unit firms .....	1 116	1 116	595 433	91 923	20 896	6 283
	Multiunit firms .....	208	756	1 045 592	114 962	27 684	10 139
	Firms with 1 establishment .....	126	126	155 022	29 529	7 035	1 383
	Firms with 2 establishments .....	40	80	53 687	9 758	2 254	553
	Firms with 3 or 4 establishments .....	19	66	62 963	7 657	1 854	625
	Firms with 5 to 9 establishments .....	16	100	107 485	14 054	3 369	1 123
	Firms with 10 to 24 establishments .....	2	24	D	D	D	e
	Firms with 25 to 49 establishments .....	3	109	267 254	22 438	5 263	1 889
	Firms with 50 to 99 establishments .....	1	65	D	D	D	e
	Firms with 100 establishments or more .....	1	186	D	D	D	h



**Table 6. Single Units and Multiunits: 1997—Con.**

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NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
44612	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>3 951</b>	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Single unit firms .....	3 645	3 645	1 057 962	169 292	38 584	12 977
	Multiunit firms .....	306	5 369	3 361 036	434 303	105 241	33 550
	Firms with 1 establishment .....	83	83	81 153	14 184	3 313	728
	Firms with 2 establishments .....	94	188	116 519	16 180	3 617	1 183
	Firms with 3 or 4 establishments .....	67	218	107 293	19 031	4 341	1 314
	Firms with 5 to 9 establishments .....	30	179	D	D	D	f
	Firms with 10 to 24 establishments .....	16	226	98 580	12 740	3 454	1 092
	Firms with 25 to 49 establishments .....	6	177	186 394	29 822	6 188	1 398
	Firms with 50 to 99 establishments .....	2	130	D	D	D	g
	Firms with 100 establishments or more .....	8	4 168	2 532 987	310 008	76 532	25 164
446120	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>3 951</b>	<b>9 014</b>	<b>4 418 998</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	Single unit firms .....	3 645	3 645	1 057 962	169 292	38 584	12 977
	Multiunit firms .....	306	5 369	3 361 036	434 303	105 241	33 550
	Firms with 1 establishment .....	83	83	81 153	14 184	3 313	728
	Firms with 2 establishments .....	94	188	116 519	16 180	3 617	1 183
	Firms with 3 or 4 establishments .....	67	218	107 293	19 031	4 341	1 314
	Firms with 5 to 9 establishments .....	30	179	D	D	D	f
	Firms with 10 to 24 establishments .....	16	226	98 580	12 740	3 454	1 092
	Firms with 25 to 49 establishments .....	6	177	186 394	29 822	6 188	1 398
	Firms with 50 to 99 establishments .....	2	130	D	D	D	g
	Firms with 100 establishments or more .....	8	4 168	2 532 987	310 008	76 532	25 164
44613	Optical goods stores						
	<b>All firms</b> .....	<b>6 924</b>	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Single unit firms .....	6 252	6 252	2 069 894	499 101	114 806	23 288
	Multiunit firms .....	672	8 940	4 362 184	902 138	216 359	49 761
	Firms with 1 establishment .....	168	168	92 019	24 764	6 087	1 145
	Firms with 2 establishments .....	233	466	186 879	57 044	13 842	2 479
	Firms with 3 or 4 establishments .....	123	396	176 957	48 613	11 402	2 046
	Firms with 5 to 9 establishments .....	80	528	232 485	60 834	14 641	2 587
	Firms with 10 to 24 establishments .....	40	585	250 419	65 149	15 984	2 850
	Firms with 25 to 49 establishments .....	9	320	175 926	41 280	9 459	1 845
	Firms with 50 to 99 establishments .....	10	632	255 838	57 222	16 858	3 310
	Firms with 100 establishments or more .....	9	5 845	2 991 661	547 232	128 086	33 499
446130	Optical goods stores						
	<b>All firms</b> .....	<b>6 924</b>	<b>15 192</b>	<b>6 432 078</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	Single unit firms .....	6 252	6 252	2 069 894	499 101	114 806	23 288
	Multiunit firms .....	672	8 940	4 362 184	902 138	216 359	49 761
	Firms with 1 establishment .....	168	168	92 019	24 764	6 087	1 145
	Firms with 2 establishments .....	233	466	186 879	57 044	13 842	2 479
	Firms with 3 or 4 establishments .....	123	396	176 957	48 613	11 402	2 046
	Firms with 5 to 9 establishments .....	80	528	232 485	60 834	14 641	2 587
	Firms with 10 to 24 establishments .....	40	585	250 419	65 149	15 984	2 850
	Firms with 25 to 49 establishments .....	9	320	175 926	41 280	9 459	1 845
	Firms with 50 to 99 establishments .....	10	632	255 838	57 222	16 858	3 310
	Firms with 100 establishments or more .....	9	5 845	2 991 661	547 232	128 086	33 499
44619	Other health & personal care stores						
	<b>All firms</b> .....	<b>10 478</b>	<b>15 120</b>	<b>8 218 930</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	Single unit firms .....	9 557	9 557	4 823 176	892 612	201 396	46 743
	Multiunit firms .....	921	5 563	3 395 754	705 673	161 169	33 623
	Firms with 1 establishment .....	284	284	498 125	96 485	23 055	4 029
	Firms with 2 establishments .....	281	562	482 179	106 297	25 224	5 097
	Firms with 3 or 4 establishments .....	214	717	469 659	104 011	22 553	4 466
	Firms with 5 to 9 establishments .....	101	602	422 768	89 771	20 171	3 992
	Firms with 10 to 24 establishments .....	28	386	205 021	47 331	11 185	1 706
	Firms with 25 to 49 establishments .....	7	243	208 537	53 560	9 506	1 667
	Firms with 50 to 99 establishments .....	3	191	84 916	28 638	6 558	658
	Firms with 100 establishments or more .....	3	2 578	1 024 549	179 580	42 917	12 008
446191	Food (health) supplement stores						
	<b>All firms</b> .....	<b>4 834</b>	<b>7 404</b>	<b>3 488 590</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	Single unit firms .....	4 624	4 624	2 163 824	301 190	67 488	23 107
	Multiunit firms .....	210	2 780	1 324 766	183 766	42 636	15 430
	Firms with 1 establishment .....	40	40	40 970	6 405	1 352	377
	Firms with 2 establishments .....	85	170	178 471	30 204	7 263	2 043
	Firms with 3 or 4 establishments .....	47	153	99 935	15 322	3 282	1 035
	Firms with 5 to 9 establishments .....	29	162	154 005	22 590	4 740	1 509
	Firms with 10 to 24 establishments .....	6	96	D	D	D	e
	Firms with 25 to 49 establishments .....	2	59	D	D	D	e
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	1	2 100	D	D	D	i
446199	All other health & personal care stores						
	<b>All firms</b> .....	<b>5 644</b>	<b>7 716</b>	<b>4 730 340</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	Single unit firms .....	4 933	4 933	2 659 352	591 422	133 908	23 636
	Multiunit firms .....	711	2 783	2 070 988	521 907	118 533	18 193
	Firms with 1 establishment .....	244	244	457 155	90 080	21 703	3 652
	Firms with 2 establishments .....	196	392	303 708	76 093	17 961	3 054
	Firms with 3 or 4 establishments .....	167	564	369 724	88 689	19 271	3 431

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
446199	All other health & personal care stores—Con.						
	Firms with 5 to 9 establishments .....	72	440	268 763	67 181	15 431	2 483
	Firms with 10 to 24 establishments .....	22	290	D	D	D	g
	Firms with 25 to 49 establishments .....	5	184	D	D	D	g
	Firms with 50 to 99 establishments .....	3	191	84 916	28 638	6 558	658
	Firms with 100 establishments or more .....	2	478	D	D	D	g
<b>447</b>	<b>Gasoline stations</b>						
	<b>All firms</b> .....	<b>72 193</b>	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Single unit firms .....	65 147	65 147	76 969 432	4 835 869	1 111 938	388 668
	Multiunit firms .....	7 046	61 742	121 196 354	6 646 223	1 584 576	533 394
	Firms with 1 establishment .....	1 990	1 990	3 782 335	281 824	67 426	21 284
	Firms with 2 establishments .....	2 036	4 072	7 206 641	497 123	116 117	38 303
	Firms with 3 or 4 establishments .....	1 235	4 122	7 362 095	472 482	110 417	37 287
	Firms with 5 to 9 establishments .....	937	6 096	10 382 867	610 841	144 160	49 620
	Firms with 10 to 24 establishments .....	549	8 208	14 700 768	833 096	196 431	69 220
	Firms with 25 to 49 establishments .....	159	5 422	9 977 808	514 707	119 758	42 426
	Firms with 50 to 99 establishments .....	67	4 559	9 224 443	522 924	125 856	41 437
	Firms with 100 establishments or more .....	73	27 273	58 559 397	2 913 226	704 411	233 817
4471	Gasoline stations						
	<b>All firms</b> .....	<b>72 193</b>	<b>126 889</b>	<b>198 165 786</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	Single unit firms .....	65 147	65 147	76 969 432	4 835 869	1 111 938	388 668
	Multiunit firms .....	7 046	61 742	121 196 354	6 646 223	1 584 576	533 394
	Firms with 1 establishment .....	1 990	1 990	3 782 335	281 824	67 426	21 284
	Firms with 2 establishments .....	2 036	4 072	7 206 641	497 123	116 117	38 303
	Firms with 3 or 4 establishments .....	1 235	4 122	7 362 095	472 482	110 417	37 287
	Firms with 5 to 9 establishments .....	937	6 096	10 382 867	610 841	144 160	49 620
	Firms with 10 to 24 establishments .....	549	8 208	14 700 768	833 096	196 431	69 220
	Firms with 25 to 49 establishments .....	159	5 422	9 977 808	514 707	119 758	42 426
	Firms with 50 to 99 establishments .....	67	4 559	9 224 443	522 924	125 856	41 437
	Firms with 100 establishments or more .....	73	27 273	58 559 397	2 913 226	704 411	233 817
44711	Gasoline stations with convenience stores						
	<b>All firms</b> .....	<b>37 711</b>	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Single unit firms .....	32 469	32 469	39 496 279	2 304 589	516 265	205 930
	Multiunit firms .....	5 242	49 215	88 112 838	4 923 998	1 176 904	408 027
	Firms with 1 establishment .....	1 599	1 599	2 806 357	187 501	44 401	15 831
	Firms with 2 establishments .....	1 305	2 610	4 308 805	277 600	64 127	23 735
	Firms with 3 or 4 establishments .....	907	3 058	4 899 039	306 682	71 599	26 291
	Firms with 5 to 9 establishments .....	738	4 771	7 431 246	433 408	102 240	36 711
	Firms with 10 to 24 establishments .....	450	6 676	10 861 484	629 616	146 670	52 598
	Firms with 25 to 49 establishments .....	127	4 314	7 134 242	399 149	93 821	32 822
	Firms with 50 to 99 establishments .....	56	3 828	6 883 623	360 106	87 222	30 841
	Firms with 100 establishments or more .....	60	22 359	43 788 042	2 329 936	566 824	189 198
447110	Gasoline stations with convenience stores						
	<b>All firms</b> .....	<b>37 711</b>	<b>81 684</b>	<b>127 609 117</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	Single unit firms .....	32 469	32 469	39 496 279	2 304 589	516 265	205 930
	Multiunit firms .....	5 242	49 215	88 112 838	4 923 998	1 176 904	408 027
	Firms with 1 establishment .....	1 599	1 599	2 806 357	187 501	44 401	15 831
	Firms with 2 establishments .....	1 305	2 610	4 308 805	277 600	64 127	23 735
	Firms with 3 or 4 establishments .....	907	3 058	4 899 039	306 682	71 599	26 291
	Firms with 5 to 9 establishments .....	738	4 771	7 431 246	433 408	102 240	36 711
	Firms with 10 to 24 establishments .....	450	6 676	10 861 484	629 616	146 670	52 598
	Firms with 25 to 49 establishments .....	127	4 314	7 134 242	399 149	93 821	32 822
	Firms with 50 to 99 establishments .....	56	3 828	6 883 623	360 106	87 222	30 841
	Firms with 100 establishments or more .....	60	22 359	43 788 042	2 329 936	566 824	189 198
44719	Other gasoline stations						
	<b>All firms</b> .....	<b>35 989</b>	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Single unit firms .....	32 678	32 678	37 473 153	2 531 280	595 673	182 738
	Multiunit firms .....	3 311	12 527	33 083 516	1 722 225	407 672	125 367
	Firms with 1 establishment .....	1 654	1 654	3 614 488	258 607	61 469	17 630
	Firms with 2 establishments .....	886	1 772	3 627 457	244 225	58 459	16 595
	Firms with 3 or 4 establishments .....	408	1 348	3 038 335	190 644	44 839	13 276
	Firms with 5 to 9 establishments .....	208	1 310	2 937 173	161 077	37 767	12 548
	Firms with 10 to 24 establishments .....	100	1 411	4 122 082	192 438	46 946	15 728
	Firms with 25 to 49 establishments .....	25	824	2 378 399	89 581	19 756	6 971
	Firms with 50 to 99 establishments .....	16	1 088	4 725 232	242 502	53 981	17 067
	Firms with 100 establishments or more .....	14	3 120	8 640 350	343 151	84 455	25 552
447190	Other gasoline stations						
	<b>All firms</b> .....	<b>35 989</b>	<b>45 205</b>	<b>70 556 669</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	Single unit firms .....	32 678	32 678	37 473 153	2 531 280	595 673	182 738
	Multiunit firms .....	3 311	12 527	33 083 516	1 722 225	407 672	125 367
	Firms with 1 establishment .....	1 654	1 654	3 614 488	258 607	61 469	17 630
	Firms with 2 establishments .....	886	1 772	3 627 457	244 225	58 459	16 595
	Firms with 3 or 4 establishments .....	408	1 348	3 038 335	190 644	44 839	13 276
	Firms with 5 to 9 establishments .....	208	1 310	2 937 173	161 077	37 767	12 548
	Firms with 10 to 24 establishments .....	100	1 411	4 122 082	192 438	46 946	15 728
	Firms with 25 to 49 establishments .....	25	824	2 378 399	89 581	19 756	6 971
	Firms with 50 to 99 establishments .....	16	1 088	4 725 232	242 502	53 981	17 067
	Firms with 100 establishments or more .....	14	3 120	8 640 350	343 151	84 455	25 552

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>						
	<b>All firms</b> .....	<b>72 443</b>	<b>156 601</b>	<b>136 397 645</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	Single unit firms .....	67 065	67 065	29 557 389	4 384 372	998 190	296 083
	Multiunit firms .....	5 378	89 536	106 840 256	12 212 999	2 915 259	984 070
	Firms with 1 establishment .....	1 426	1 426	1 341 621	231 955	55 486	13 592
	Firms with 2 establishments .....	1 763	3 526	3 019 233	497 442	117 894	29 069
	Firms with 3 or 4 establishments .....	1 032	3 407	3 417 868	540 112	127 710	30 387
	Firms with 5 to 9 establishments .....	548	3 431	3 171 307	442 589	107 825	30 859
	Firms with 10 to 24 establishments .....	303	4 561	5 878 775	726 408	176 070	45 871
	Firms with 25 to 49 establishments .....	115	4 059	6 751 806	892 409	227 981	55 626
	Firms with 50 to 99 establishments .....	68	4 790	8 001 077	912 812	217 481	61 223
	Firms with 100 establishments or more .....	123	64 336	75 258 569	7 969 272	1 884 812	717 443
<b>4481</b>	<b>Clothing stores</b>						
	<b>All firms</b> .....	<b>44 662</b>	<b>94 740</b>	<b>95 918 083</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	Single unit firms .....	41 276	41 276	16 996 408	2 506 376	567 792	190 120
	Multiunit firms .....	3 386	53 464	78 921 675	8 718 678	2 092 642	737 810
	Firms with 1 establishment .....	1 091	1 091	957 957	163 730	39 001	10 412
	Firms with 2 establishments .....	983	1 966	1 649 032	266 058	62 829	17 088
	Firms with 3 or 4 establishments .....	578	1 901	1 984 445	298 408	70 863	18 584
	Firms with 5 to 9 establishments .....	343	2 125	2 085 277	278 626	67 301	20 573
	Firms with 10 to 24 establishments .....	184	2 787	3 939 435	465 723	113 564	32 133
	Firms with 25 to 49 establishments .....	79	2 767	5 148 795	633 063	158 832	43 904
	Firms with 50 to 99 establishments .....	44	3 107	10 757 061	1 469 952	371 570	97 180
	Firms with 100 establishments or more .....	84	37 720	52 399 673	5 143 118	1 208 682	497 936
<b>44811</b>	<b>Men's clothing stores</b>						
	<b>All firms</b> .....	<b>6 504</b>	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Single unit firms .....	5 743	5 743	3 209 275	515 798	122 872	29 069
	Multiunit firms .....	761	6 400	6 655 354	809 400	202 341	54 512
	Firms with 1 establishment .....	299	299	314 519	51 741	12 574	2 726
	Firms with 2 establishments .....	225	450	469 472	71 396	17 430	3 883
	Firms with 3 or 4 establishments .....	115	381	332 594	58 084	14 485	3 345
	Firms with 5 to 9 establishments .....	53	327	328 607	50 196	12 633	3 283
	Firms with 10 to 24 establishments .....	37	608	562 676	63 919	16 995	4 768
	Firms with 25 to 49 establishments .....	16	563	491 427	53 928	14 839	4 157
	Firms with 50 to 99 establishments .....	8	540	1 303 281	127 083	29 686	7 996
	Firms with 100 establishments or more .....	8	3 232	2 852 778	333 053	83 699	24 354
<b>448110</b>	<b>Men's clothing stores</b>						
	<b>All firms</b> .....	<b>6 504</b>	<b>12 143</b>	<b>9 864 629</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	Single unit firms .....	5 743	5 743	3 209 275	515 798	122 872	29 069
	Multiunit firms .....	761	6 400	6 655 354	809 400	202 341	54 512
	Firms with 1 establishment .....	299	299	314 519	51 741	12 574	2 726
	Firms with 2 establishments .....	225	450	469 472	71 396	17 430	3 883
	Firms with 3 or 4 establishments .....	115	381	332 594	58 084	14 485	3 345
	Firms with 5 to 9 establishments .....	53	327	328 607	50 196	12 633	3 283
	Firms with 10 to 24 establishments .....	37	608	562 676	63 919	16 995	4 768
	Firms with 25 to 49 establishments .....	16	563	491 427	53 928	14 839	4 157
	Firms with 50 to 99 establishments .....	8	540	1 303 281	127 083	29 686	7 996
	Firms with 100 establishments or more .....	8	3 232	2 852 778	333 053	83 699	24 354
<b>44812</b>	<b>Women's clothing stores</b>						
	<b>All firms</b> .....	<b>18 025</b>	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Single unit firms .....	16 847	16 847	6 122 357	870 433	196 527	73 051
	Multiunit firms .....	1 178	22 825	21 135 326	2 495 413	600 844	232 634
	Firms with 1 establishment .....	440	440	328 105	57 020	13 781	3 829
	Firms with 2 establishments .....	302	604	658 874	103 767	24 533	5 802
	Firms with 3 or 4 establishments .....	175	574	431 803	61 692	14 559	5 029
	Firms with 5 to 9 establishments .....	107	672	692 663	87 123	21 335	6 726
	Firms with 10 to 24 establishments .....	70	1 083	981 634	120 014	28 560	9 471
	Firms with 25 to 49 establishments .....	27	940	833 652	106 866	24 984	8 111
	Firms with 50 to 99 establishments .....	17	1 260	2 753 523	367 402	87 661	19 847
	Firms with 100 establishments or more .....	40	17 252	14 455 072	1 591 529	385 431	173 819
<b>448120</b>	<b>Women's clothing stores</b>						
	<b>All firms</b> .....	<b>18 025</b>	<b>39 672</b>	<b>27 257 683</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	Single unit firms .....	16 847	16 847	6 122 357	870 433	196 527	73 051
	Multiunit firms .....	1 178	22 825	21 135 326	2 495 413	600 844	232 634
	Firms with 1 establishment .....	440	440	328 105	57 020	13 781	3 829
	Firms with 2 establishments .....	302	604	658 874	103 767	24 533	5 802
	Firms with 3 or 4 establishments .....	175	574	431 803	61 692	14 559	5 029
	Firms with 5 to 9 establishments .....	107	672	692 663	87 123	21 335	6 726
	Firms with 10 to 24 establishments .....	70	1 083	981 634	120 014	28 560	9 471
	Firms with 25 to 49 establishments .....	27	940	833 652	106 866	24 984	8 111
	Firms with 50 to 99 establishments .....	17	1 260	2 753 523	367 402	87 661	19 847
	Firms with 100 establishments or more .....	40	17 252	14 455 072	1 591 529	385 431	173 819
<b>44813</b>	<b>Children's &amp; infants' clothing stores</b>						
	<b>All firms</b> .....	<b>2 863</b>	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Single unit firms .....	2 686	2 686	924 817	124 230	28 560	12 326
	Multiunit firms .....	177	2 429	3 713 189	350 186	83 553	34 194
	Firms with 1 establishment .....	73	73	54 820	8 626	2 124	730
	Firms with 2 establishments .....	43	86	41 296	6 200	1 513	582
	Firms with 3 or 4 establishments .....	32	106	118 836	16 361	3 911	1 319

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44813	Children's & infants' clothing stores—Con.						
	Firms with 5 to 9 establishments . . . . .	14	89	54 833	7 780	1 730	677
	Firms with 10 to 24 establishments . . . . .	5	94	160 608	18 089	4 896	1 726
	Firms with 25 to 49 establishments . . . . .	2	77	D	D	D	e
	Firms with 50 to 99 establishments . . . . .	2	116	D	D	D	g
	Firms with 100 establishments or more . . . . .	6	1 788	3 134 779	274 783	64 878	27 419
448130	Children's & infants' clothing stores						
	<b>All firms . . . . .</b>	<b>2 863</b>	<b>5 115</b>	<b>4 638 006</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	Single unit firms . . . . .	2 686	2 686	924 817	124 230	28 560	12 326
	Multiunit firms . . . . .	177	2 429	3 713 189	350 186	83 553	34 194
	Firms with 1 establishment . . . . .	73	73	54 820	8 626	2 124	730
	Firms with 2 establishments . . . . .	43	86	41 296	6 200	1 513	582
	Firms with 3 or 4 establishments . . . . .	32	106	118 836	16 361	3 911	1 319
	Firms with 5 to 9 establishments . . . . .	14	89	54 833	7 780	1 730	677
	Firms with 10 to 24 establishments . . . . .	5	94	160 608	18 089	4 896	1 726
	Firms with 25 to 49 establishments . . . . .	2	77	D	D	D	e
	Firms with 50 to 99 establishments . . . . .	2	116	D	D	D	g
	Firms with 100 establishments or more . . . . .	6	1 788	3 134 779	274 783	64 878	27 419
44814	Family clothing stores						
	<b>All firms . . . . .</b>	<b>8 124</b>	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Single unit firms . . . . .	7 240	7 240	3 694 321	518 768	114 605	39 844
	Multiunit firms . . . . .	884	13 210	41 101 739	4 278 361	1 015 509	352 425
	Firms with 1 establishment . . . . .	371	371	409 259	66 216	14 914	4 357
	Firms with 2 establishments . . . . .	205	410	500 953	77 908	18 255	5 216
	Firms with 3 or 4 establishments . . . . .	120	408	515 355	76 567	16 816	4 775
	Firms with 5 to 9 establishments . . . . .	92	580	1 039 583	121 369	30 076	9 643
	Firms with 10 to 24 establishments . . . . .	41	655	1 991 483	244 397	57 533	13 473
	Firms with 25 to 49 establishments . . . . .	18	636	3 089 895	353 926	90 301	25 807
	Firms with 50 to 99 establishments . . . . .	11	734	6 570 173	952 744	248 617	65 761
	Firms with 100 establishments or more . . . . .	26	9 416	26 985 038	2 385 234	538 997	223 393
448140	Family clothing stores						
	<b>All firms . . . . .</b>	<b>8 124</b>	<b>20 450</b>	<b>44 796 060</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	Single unit firms . . . . .	7 240	7 240	3 694 321	518 768	114 605	39 844
	Multiunit firms . . . . .	884	13 210	41 101 739	4 278 361	1 015 509	352 425
	Firms with 1 establishment . . . . .	371	371	409 259	66 216	14 914	4 357
	Firms with 2 establishments . . . . .	205	410	500 953	77 908	18 255	5 216
	Firms with 3 or 4 establishments . . . . .	120	408	515 355	76 567	16 816	4 775
	Firms with 5 to 9 establishments . . . . .	92	580	1 039 583	121 369	30 076	9 643
	Firms with 10 to 24 establishments . . . . .	41	655	1 991 483	244 397	57 533	13 473
	Firms with 25 to 49 establishments . . . . .	18	636	3 089 895	353 926	90 301	25 807
	Firms with 50 to 99 establishments . . . . .	11	734	6 570 173	952 744	248 617	65 761
	Firms with 100 establishments or more . . . . .	26	9 416	26 985 038	2 385 234	538 997	223 393
44815	Clothing accessories stores						
	<b>All firms . . . . .</b>	<b>2 368</b>	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Single unit firms . . . . .	2 146	2 146	611 221	94 271	21 143	7 398
	Multiunit firms . . . . .	222	3 714	1 521 060	219 505	53 310	18 356
	Firms with 1 establishment . . . . .	109	109	97 798	16 144	3 971	716
	Firms with 2 establishments . . . . .	47	94	66 061	10 357	2 441	552
	Firms with 3 or 4 establishments . . . . .	23	73	177 008	8 079	2 111	450
	Firms with 5 to 9 establishments . . . . .	21	127	105 165	11 416	2 684	822
	Firms with 10 to 24 establishments . . . . .	11	172	186 808	24 348	6 478	1 106
	Firms with 25 to 49 establishments . . . . .	3	122	D	D	D	e
	Firms with 50 to 99 establishments . . . . .	3	231	D	D	D	f
	Firms with 100 establishments or more . . . . .	5	2 786	816 989	136 787	32 453	13 611
448150	Clothing accessories stores						
	<b>All firms . . . . .</b>	<b>2 368</b>	<b>5 860</b>	<b>2 132 281</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	Single unit firms . . . . .	2 146	2 146	611 221	94 271	21 143	7 398
	Multiunit firms . . . . .	222	3 714	1 521 060	219 505	53 310	18 356
	Firms with 1 establishment . . . . .	109	109	97 798	16 144	3 971	716
	Firms with 2 establishments . . . . .	47	94	66 061	10 357	2 441	552
	Firms with 3 or 4 establishments . . . . .	23	73	177 008	8 079	2 111	450
	Firms with 5 to 9 establishments . . . . .	21	127	105 165	11 416	2 684	822
	Firms with 10 to 24 establishments . . . . .	11	172	186 808	24 348	6 478	1 106
	Firms with 25 to 49 establishments . . . . .	3	122	D	D	D	e
	Firms with 50 to 99 establishments . . . . .	3	231	D	D	D	f
	Firms with 100 establishments or more . . . . .	5	2 786	816 989	136 787	32 453	13 611
44819	Other clothing stores						
	<b>All firms . . . . .</b>	<b>7 290</b>	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Single unit firms . . . . .	6 614	6 614	2 434 417	382 876	84 085	28 432
	Multiunit firms . . . . .	676	4 886	4 795 007	565 813	137 085	45 689
	Firms with 1 establishment . . . . .	289	289	195 973	33 852	7 776	2 357
	Firms with 2 establishments . . . . .	165	330	183 404	32 219	7 775	2 398
	Firms with 3 or 4 establishments . . . . .	116	378	238 160	42 380	10 288	3 018
	Firms with 5 to 9 establishments . . . . .	60	383	243 941	36 181	8 537	2 510
	Firms with 10 to 24 establishments . . . . .	26	364	302 626	43 949	10 146	3 228
	Firms with 25 to 49 establishments . . . . .	8	291	188 806	26 443	6 225	1 787
	Firms with 50 to 99 establishments . . . . .	4	287	250 453	39 719	9 588	2 638
	Firms with 100 establishments or more . . . . .	8	2 564	3 191 644	311 070	76 750	27 753

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448190	Other clothing stores						
	<b>All firms</b> .....	<b>7 290</b>	<b>11 500</b>	<b>7 229 424</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	Single unit firms .....	6 614	6 614	2 434 417	382 876	84 085	28 432
	Multiunit firms .....	676	4 886	4 795 007	565 813	137 085	45 689
	Firms with 1 establishment .....	289	289	195 973	33 852	7 776	2 357
	Firms with 2 establishments .....	165	330	183 404	32 219	7 775	2 398
	Firms with 3 or 4 establishments .....	116	378	238 160	42 380	10 288	3 018
	Firms with 5 to 9 establishments .....	60	383	243 941	36 181	8 537	2 510
	Firms with 10 to 24 establishments .....	26	364	302 626	43 949	10 146	3 228
	Firms with 25 to 49 establishments .....	8	291	188 806	26 443	6 225	1 787
	Firms with 50 to 99 establishments .....	4	287	250 453	39 719	9 588	2 638
	Firms with 100 establishments or more .....	8	2 564	3 191 644	311 070	76 750	27 753
4482	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Single unit firms .....	6 621	6 621	3 157 728	449 900	101 109	31 154
	Multiunit firms .....	1 008	24 778	17 385 524	1 898 705	441 265	154 649
	Firms with 1 establishment .....	244	244	187 631	28 525	6 560	1 771
	Firms with 2 establishments .....	330	660	511 634	81 570	18 676	5 250
	Firms with 3 or 4 establishments .....	209	704	546 344	85 577	18 896	5 094
	Firms with 5 to 9 establishments .....	112	708	505 687	69 979	16 798	5 275
	Firms with 10 to 24 establishments .....	59	876	826 060	105 368	23 860	6 941
	Firms with 25 to 49 establishments .....	13	486	418 836	54 032	12 824	3 864
	Firms with 50 to 99 establishments .....	16	1 179	1 326 969	137 744	32 700	9 821
	Firms with 100 establishments or more .....	25	19 921	13 062 363	1 335 910	310 951	116 633
44821	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Single unit firms .....	6 621	6 621	3 157 728	449 900	101 109	31 154
	Multiunit firms .....	1 008	24 778	17 385 524	1 898 705	441 265	154 649
	Firms with 1 establishment .....	244	244	187 631	28 525	6 560	1 771
	Firms with 2 establishments .....	330	660	511 634	81 570	18 676	5 250
	Firms with 3 or 4 establishments .....	209	704	546 344	85 577	18 896	5 094
	Firms with 5 to 9 establishments .....	112	708	505 687	69 979	16 798	5 275
	Firms with 10 to 24 establishments .....	59	876	826 060	105 368	23 860	6 941
	Firms with 25 to 49 establishments .....	13	486	418 836	54 032	12 824	3 864
	Firms with 50 to 99 establishments .....	16	1 179	1 326 969	137 744	32 700	9 821
	Firms with 100 establishments or more .....	25	19 921	13 062 363	1 335 910	310 951	116 633
448210	Shoe stores						
	<b>All firms</b> .....	<b>7 629</b>	<b>31 399</b>	<b>20 543 252</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	Single unit firms .....	6 621	6 621	3 157 728	449 900	101 109	31 154
	Multiunit firms .....	1 008	24 778	17 385 524	1 898 705	441 265	154 649
	Firms with 1 establishment .....	244	244	187 631	28 525	6 560	1 771
	Firms with 2 establishments .....	330	660	511 634	81 570	18 676	5 250
	Firms with 3 or 4 establishments .....	209	704	546 344	85 577	18 896	5 094
	Firms with 5 to 9 establishments .....	112	708	505 687	69 979	16 798	5 275
	Firms with 10 to 24 establishments .....	59	876	826 060	105 368	23 860	6 941
	Firms with 25 to 49 establishments .....	13	486	418 836	54 032	12 824	3 864
	Firms with 50 to 99 establishments .....	16	1 179	1 326 969	137 744	32 700	9 821
	Firms with 100 establishments or more .....	25	19 921	13 062 363	1 335 910	310 951	116 633
4482101	Men's shoe stores						
	<b>All firms</b> .....	<b>772</b>	<b>2 376</b>	<b>1 317 461</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	Single unit firms .....	615	615	275 577	40 470	9 400	2 408
	Multiunit firms .....	157	1 761	1 041 884	136 768	32 212	7 471
	Firms with 1 establishment .....	60	60	48 766	7 099	1 850	370
	Firms with 2 establishments .....	41	82	44 292	7 480	1 916	320
	Firms with 3 or 4 establishments .....	24	79	55 820	8 781	2 093	414
	Firms with 5 to 9 establishments .....	12	77	51 910	7 045	1 736	368
	Firms with 10 to 24 establishments .....	13	198	176 092	23 145	5 417	1 082
	Firms with 25 to 49 establishments .....	1	27	D	D	D	e
	Firms with 50 to 99 establishments .....	2	126	D	D	D	g
	Firms with 100 establishments or more .....	4	1 112	494 196	65 656	14 836	3 632
4482102	Women's shoe stores						
	<b>All firms</b> .....	<b>1 587</b>	<b>4 466</b>	<b>2 343 324</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	Single unit firms .....	1 305	1 305	589 967	91 202	19 639	5 824
	Multiunit firms .....	282	3 161	1 753 357	233 970	55 194	21 001
	Firms with 1 establishment .....	106	106	73 353	10 786	2 331	660
	Firms with 2 establishments .....	84	168	121 155	18 836	4 215	1 056
	Firms with 3 or 4 establishments .....	44	148	86 228	15 350	3 562	987
	Firms with 5 to 9 establishments .....	31	203	110 649	16 049	4 002	1 253
	Firms with 10 to 24 establishments .....	7	111	84 407	11 903	2 493	626
	Firms with 25 to 49 establishments .....	4	131	D	D	D	f
	Firms with 50 to 99 establishments .....	2	140	D	D	D	f
	Firms with 100 establishments or more .....	4	2 154	1 137 075	142 006	33 956	14 929
4482103	Children's & juveniles' shoe stores						
	<b>All firms</b> .....	<b>465</b>	<b>1 047</b>	<b>459 463</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	Single unit firms .....	381	381	122 256	21 438	5 007	1 670
	Multiunit firms .....	84	666	337 207	45 592	11 305	3 962
	Firms with 1 establishment .....	36	36	19 119	3 394	783	267
	Firms with 2 establishments .....	21	42	D	D	D	c
	Firms with 3 or 4 establishments .....	15	52	17 949	3 075	691	306

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
4482103	Children's & juveniles' shoe stores—Con.						
	Firms with 5 to 9 establishments	6	38	13 240	2 663	580	237
	Firms with 10 to 24 establishments	4	66	23 670	3 853	996	341
	Firms with 25 to 49 establishments	—	—	—	—	—	—
	Firms with 50 to 99 establishments	—	—	—	—	—	—
	Firms with 100 establishments or more	2	432	D	D	D	h
4482104	Family shoe stores						
	<b>All firms</b>	<b>3 822</b>	<b>18 233</b>	<b>10 498 695</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	Single unit firms	3 363	3 363	1 543 991	220 825	49 784	15 378
	Multiunit firms	459	14 870	8 954 704	938 422	218 749	77 930
	Firms with 1 establishment	151	151	127 251	21 234	4 882	1 178
	Firms with 2 establishments	131	262	246 575	38 776	8 656	2 583
	Firms with 3 or 4 establishments	78	263	203 821	32 579	1 992	1 992
	Firms with 5 to 9 establishments	43	249	208 271	28 217	6 687	1 971
	Firms with 10 to 24 establishments	23	317	276 003	35 879	8 529	2 532
	Firms with 25 to 49 establishments	9	330	305 632	40 324	9 389	2 414
	Firms with 50 to 99 establishments	9	640	511 416	54 683	13 564	4 391
	Firms with 100 establishments or more	15	12 658	7 075 735	686 730	159 965	60 869
4482105	Athletic footwear stores						
	<b>All firms</b>	<b>1 177</b>	<b>5 277</b>	<b>5 924 309</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	Single unit firms	957	957	625 937	75 965	17 279	5 874
	Multiunit firms	220	4 320	5 298 372	543 953	123 805	44 285
	Firms with 1 establishment	63	63	D	D	D	f
	Firms with 2 establishments	66	132	130 427	18 155	4 208	1 235
	Firms with 3 or 4 establishments	44	146	111 742	15 267	3 395	1 130
	Firms with 5 to 9 establishments	24	148	143 536	17 937	4 258	1 630
	Firms with 10 to 24 establishments	15	238	320 900	35 745	7 221	2 557
	Firms with 25 to 49 establishments	2	77	D	D	D	h
	Firms with 50 to 99 establishments	—	—	—	—	—	—
	Firms with 100 establishments or more	6	3 516	4 076 710	408 431	93 836	34 408
4483	Jewelry, luggage, & leather goods stores						
	<b>All firms</b>	<b>20 359</b>	<b>30 462</b>	<b>19 936 310</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	Single unit firms	19 168	19 168	9 403 253	1 428 096	329 289	74 809
	Multiunit firms	1 191	11 294	10 533 057	1 595 616	381 352	91 611
	Firms with 1 establishment	313	313	337 177	60 431	14 895	2 850
	Firms with 2 establishments	447	894	869 062	151 248	36 795	6 885
	Firms with 3 or 4 establishments	228	746	861 528	151 593	36 854	6 419
	Firms with 5 to 9 establishments	91	581	593 590	94 250	24 133	4 993
	Firms with 10 to 24 establishments	61	914	1 109 841	157 699	38 570	6 910
	Firms with 25 to 49 establishments	25	887	1 211 829	210 948	57 314	8 701
	Firms with 50 to 99 establishments	9	632	545 642	72 241	18 951	3 412
	Firms with 100 establishments or more	17	6 327	5 004 388	697 206	153 840	51 441
44831	Jewelry stores						
	<b>All firms</b>	<b>19 487</b>	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Single unit firms	18 419	18 419	9 074 908	1 378 134	318 135	71 559
	Multiunit firms	1 068	9 917	9 436 442	1 457 896	348 392	83 318
	Firms with 1 establishment	285	285	317 122	55 677	13 912	2 612
	Firms with 2 establishments	410	820	784 652	138 362	33 694	6 199
	Firms with 3 or 4 establishments	207	674	799 547	139 129	33 763	5 732
	Firms with 5 to 9 establishments	77	493	537 713	87 033	22 482	4 436
	Firms with 10 to 24 establishments	51	765	821 175	127 327	31 354	5 627
	Firms with 25 to 49 establishments	18	647	1 053 087	188 615	51 951	7 118
	Firms with 50 to 99 establishments	6	418	375 591	55 861	15 013	2 370
	Firms with 100 establishments or more	14	5 815	4 747 555	665 892	146 223	49 224
448310	Jewelry stores						
	<b>All firms</b>	<b>19 487</b>	<b>28 336</b>	<b>18 511 350</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	Single unit firms	18 419	18 419	9 074 908	1 378 134	318 135	71 559
	Multiunit firms	1 068	9 917	9 436 442	1 457 896	348 392	83 318
	Firms with 1 establishment	285	285	317 122	55 677	13 912	2 612
	Firms with 2 establishments	410	820	784 652	138 362	33 694	6 199
	Firms with 3 or 4 establishments	207	674	799 547	139 129	33 763	5 732
	Firms with 5 to 9 establishments	77	493	537 713	87 033	22 482	4 436
	Firms with 10 to 24 establishments	51	765	821 175	127 327	31 354	5 627
	Firms with 25 to 49 establishments	18	647	1 053 087	188 615	51 951	7 118
	Firms with 50 to 99 establishments	6	418	375 591	55 861	15 013	2 370
	Firms with 100 establishments or more	14	5 815	4 747 555	665 892	146 223	49 224
44832	Luggage & leather goods stores						
	<b>All firms</b>	<b>874</b>	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Single unit firms	749	749	328 345	49 962	11 154	3 250
	Multiunit firms	125	1 377	1 096 615	137 720	32 960	8 293
	Firms with 1 establishment	30	30	38 357	5 936	1 345	298
	Firms with 2 establishments	37	74	71 575	12 576	2 903	645
	Firms with 3 or 4 establishments	21	72	61 981	12 464	3 091	687
	Firms with 5 to 9 establishments	14	88	55 877	7 217	1 651	557
	Firms with 10 to 24 establishments	10	147	283 199	29 500	7 052	1 264
	Firms with 25 to 49 establishments	7	240	158 742	22 333	5 363	1 583
	Firms with 50 to 99 establishments	3	214	170 051	16 380	3 938	1 042
	Firms with 100 establishments or more	3	512	256 833	31 314	7 617	2 217

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448320	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>874</b>	<b>2 126</b>	<b>1 424 960</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	Single unit firms .....	749	749	328 345	49 962	11 154	3 250
	Multiunit firms .....	125	1 377	1 096 615	137 720	32 960	8 293
	Firms with 1 establishment .....	30	30	38 357	5 936	1 345	298
	Firms with 2 establishments .....	37	74	71 575	12 576	2 903	645
	Firms with 3 or 4 establishments .....	21	72	61 981	12 464	3 091	687
	Firms with 5 to 9 establishments .....	14	88	55 877	7 217	1 651	557
	Firms with 10 to 24 establishments .....	10	147	283 199	29 500	7 052	1 264
	Firms with 25 to 49 establishments .....	7	240	158 742	22 333	5 363	1 583
	Firms with 50 to 99 establishments .....	3	214	170 051	16 380	3 938	1 042
	Firms with 100 establishments or more .....	3	512	256 833	31 314	7 617	2 217
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores</b>						
	<b>All firms</b> .....	<b>46 695</b>	<b>69 149</b>	<b>62 010 926</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	Single unit firms .....	43 501	43 501	19 165 692	2 627 833	585 168	200 087
	Multiunit firms .....	3 194	25 648	42 845 234	4 485 402	1 094 386	360 752
	Firms with 1 establishment .....	912	912	1 075 544	167 659	41 456	11 767
	Firms with 2 establishments .....	1 129	2 258	2 226 174	359 752	86 770	23 489
	Firms with 3 or 4 establishments .....	663	2 201	2 161 959	329 227	78 885	22 382
	Firms with 5 to 9 establishments .....	287	1 837	1 885 089	267 911	65 730	19 437
	Firms with 10 to 24 establishments .....	97	1 393	2 388 254	283 729	70 239	20 539
	Firms with 25 to 49 establishments .....	49	1 756	3 318 147	337 278	75 409	29 261
	Firms with 50 to 99 establishments .....	22	1 560	3 043 208	305 618	74 994	27 072
	Firms with 100 establishments or more .....	35	13 731	26 746 859	2 434 228	600 903	206 805
4511	Sporting goods, hobby, & musical instrument stores						
	<b>All firms</b> .....	<b>34 574</b>	<b>46 315</b>	<b>41 415 227</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	Single unit firms .....	32 292	32 292	14 622 795	1 978 568	435 787	144 964
	Multiunit firms .....	2 282	14 023	26 792 432	2 840 110	687 463	218 009
	Firms with 1 establishment .....	679	679	734 146	114 750	29 003	7 393
	Firms with 2 establishments .....	833	1 666	1 599 055	265 041	64 304	16 648
	Firms with 3 or 4 establishments .....	463	1 533	1 585 076	244 834	58 239	15 555
	Firms with 5 to 9 establishments .....	191	1 208	1 281 223	185 047	44 529	12 622
	Firms with 10 to 24 establishments .....	55	800	1 724 145	210 535	52 057	14 440
	Firms with 25 to 49 establishments .....	28	1 018	2 617 000	243 569	53 789	21 868
	Firms with 50 to 99 establishments .....	16	1 144	2 815 512	279 959	66 967	24 093
	Firms with 100 establishments or more .....	17	5 975	14 436 275	1 296 375	318 575	105 390
45111	Sporting goods stores						
	<b>All firms</b> .....	<b>20 103</b>	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Single unit firms .....	18 787	18 787	9 384 365	1 206 909	262 407	84 880
	Multiunit firms .....	1 316	5 637	10 658 956	1 180 994	293 399	91 310
	Firms with 1 establishment .....	377	377	496 778	74 204	18 594	4 599
	Firms with 2 establishments .....	502	1 004	958 610	146 328	35 843	9 958
	Firms with 3 or 4 establishments .....	262	858	955 988	135 061	33 369	8 831
	Firms with 5 to 9 establishments .....	115	723	802 885	106 306	25 864	7 321
	Firms with 10 to 24 establishments .....	31	426	1 064 395	119 443	31 466	8 905
	Firms with 25 to 49 establishments .....	14	533	1 518 458	127 795	28 615	11 305
	Firms with 50 to 99 establishments .....	9	641	2 437 000	232 267	57 047	20 074
	Firms with 100 establishments or more .....	6	1 075	2 424 842	239 590	62 601	20 317
451110	Sporting goods stores						
	<b>All firms</b> .....	<b>20 103</b>	<b>24 424</b>	<b>20 043 321</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	Single unit firms .....	18 787	18 787	9 384 365	1 206 909	262 407	84 880
	Multiunit firms .....	1 316	5 637	10 658 956	1 180 994	293 399	91 310
	Firms with 1 establishment .....	377	377	496 778	74 204	18 594	4 599
	Firms with 2 establishments .....	502	1 004	958 610	146 328	35 843	9 958
	Firms with 3 or 4 establishments .....	262	858	955 988	135 061	33 369	8 831
	Firms with 5 to 9 establishments .....	115	723	802 885	106 306	25 864	7 321
	Firms with 10 to 24 establishments .....	31	426	1 064 395	119 443	31 466	8 905
	Firms with 25 to 49 establishments .....	14	533	1 518 458	127 795	28 615	11 305
	Firms with 50 to 99 establishments .....	9	641	2 437 000	232 267	57 047	20 074
	Firms with 100 establishments or more .....	6	1 075	2 424 842	239 590	62 601	20 317
4511101	General-line sporting goods stores						
	<b>All firms</b> .....	<b>5 705</b>	<b>7 458</b>	<b>9 311 810</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	Single unit firms .....	5 380	5 380	2 640 607	327 493	71 993	24 756
	Multiunit firms .....	325	2 078	6 671 203	677 802	169 774	55 915
	Firms with 1 establishment .....	128	128	190 040	30 341	6 974	1 888
	Firms with 2 establishments .....	93	186	237 429	35 896	8 995	2 589
	Firms with 3 or 4 establishments .....	56	186	351 847	43 852	10 508	3 205
	Firms with 5 to 9 establishments .....	24	158	226 176	27 989	6 679	2 463
	Firms with 10 to 24 establishments .....	9	139	646 458	70 841	18 679	5 689
	Firms with 25 to 49 establishments .....	3	126	D	D	D	h
	Firms with 50 to 99 establishments .....	8	562	D	D	D	i
	Firms with 100 establishments or more .....	4	593	D	D	D	j
4511102	Specialty-line sporting goods stores						
	<b>All firms</b> .....	<b>14 450</b>	<b>16 966</b>	<b>10 731 511</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	Single unit firms .....	13 407	13 407	6 743 758	879 416	190 414	60 124
	Multiunit firms .....	1 043	3 559	3 987 753	503 192	123 625	35 395
	Firms with 1 establishment .....	308	308	379 158	57 945	15 509	3 684
	Firms with 2 establishments .....	405	810	723 630	108 734	26 504	7 275
	Firms with 3 or 4 establishments .....	208	675	625 828	91 380	22 563	5 747

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
<b>4511102</b>	<b>Specialty-line sporting goods stores—Con.</b>						
	Firms with 5 to 9 establishments	89	559	606 311	79 147	19 408	5 168
	Firms with 10 to 24 establishments	19	244	327 992	38 703	9 962	2 182
	Firms with 25 to 49 establishments	11	403	D	D	D	i
	Firms with 50 to 99 establishments	1	79	D	D	D	g
	Firms with 100 establishments or more	2	481	D	D	D	h
<b>45112</b>	<b>Hobby, toy, &amp; game stores</b>						
	<b>All firms</b>	<b>6 499</b>	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Single unit firms	6 114	6 114	2 141 523	292 049	64 436	27 032
	Multiunit firms	385	4 710	12 246 754	1 076 596	241 347	84 725
	Firms with 1 establishment	150	150	D	D	D	g
	Firms with 2 establishments	95	190	138 513	24 439	5 557	2 059
	Firms with 3 or 4 establishments	73	254	186 257	28 257	6 220	2 571
	Firms with 5 to 9 establishments	35	228	220 829	33 255	8 104	2 986
	Firms with 10 to 24 establishments	8	130	212 916	31 758	6 766	2 962
	Firms with 25 to 49 establishments	12	421	767 619	86 762	19 133	7 508
	Firms with 50 to 99 establishments	5	344	D	D	D	g
	Firms with 100 establishments or more	7	2 993	10 403 313	829 895	186 470	62 897
<b>451120</b>	<b>Hobby, toy, &amp; game stores</b>						
	<b>All firms</b>	<b>6 499</b>	<b>10 824</b>	<b>14 388 277</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	Single unit firms	6 114	6 114	2 141 523	292 049	64 436	27 032
	Multiunit firms	385	4 710	12 246 754	1 076 596	241 347	84 725
	Firms with 1 establishment	150	150	D	D	D	g
	Firms with 2 establishments	95	190	138 513	24 439	5 557	2 059
	Firms with 3 or 4 establishments	73	254	186 257	28 257	6 220	2 571
	Firms with 5 to 9 establishments	35	228	220 829	33 255	8 104	2 986
	Firms with 10 to 24 establishments	8	130	212 916	31 758	6 766	2 962
	Firms with 25 to 49 establishments	12	421	767 619	86 762	19 133	7 508
	Firms with 50 to 99 establishments	5	344	D	D	D	g
	Firms with 100 establishments or more	7	2 993	10 403 313	829 895	186 470	62 897
<b>45113</b>	<b>Sewing, needlework, &amp; piece goods stores</b>						
	<b>All firms</b>	<b>4 186</b>	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Single unit firms	3 979	3 979	1 029 489	174 330	39 331	16 129
	Multiunit firms	207	2 611	2 153 427	320 437	91 219	29 222
	Firms with 1 establishment	72	72	D	D	D	f
	Firms with 2 establishments	63	126	112 599	22 961	5 563	1 384
	Firms with 3 or 4 establishments	40	132	90 974	19 731	4 512	1 368
	Firms with 5 to 9 establishments	19	121	D	D	D	g
	Firms with 10 to 24 establishments	7	95	58 215	9 320	2 156	942
	Firms with 25 to 49 establishments	—	—	—	—	—	—
	Firms with 50 to 99 establishments	2	159	D	D	D	g
	Firms with 100 establishments or more	4	1 906	1 608 065	226 877	69 504	22 176
<b>451130</b>	<b>Sewing, needlework, &amp; piece goods stores</b>						
	<b>All firms</b>	<b>4 186</b>	<b>6 590</b>	<b>3 182 916</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	Single unit firms	3 979	3 979	1 029 489	174 330	39 331	16 129
	Multiunit firms	207	2 611	2 153 427	320 437	91 219	29 222
	Firms with 1 establishment	72	72	D	D	D	f
	Firms with 2 establishments	63	126	112 599	22 961	5 563	1 384
	Firms with 3 or 4 establishments	40	132	90 974	19 731	4 512	1 368
	Firms with 5 to 9 establishments	19	121	86 344	12 281	2 733	1 144
	Firms with 10 to 24 establishments	7	95	58 215	9 320	2 156	942
	Firms with 25 to 49 establishments	—	—	—	—	—	—
	Firms with 50 to 99 establishments	2	159	D	D	D	g
	Firms with 100 establishments or more	4	1 906	1 608 065	226 877	69 504	22 176
<b>45114</b>	<b>Musical instrument &amp; supplies stores</b>						
	<b>All firms</b>	<b>3 800</b>	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Single unit firms	3 412	3 412	2 067 418	305 280	69 613	16 923
	Multiunit firms	388	1 065	1 733 295	262 083	61 498	12 752
	Firms with 1 establishment	91	91	D	D	D	f
	Firms with 2 establishments	175	350	387 293	70 821	17 254	3 243
	Firms with 3 or 4 establishments	87	285	351 473	61 889	14 080	2 761
	Firms with 5 to 9 establishments	25	156	188 096	35 019	8 323	1 447
	Firms with 10 to 24 establishments	9	147	397 223	51 430	12 062	1 856
	Firms with 25 to 49 establishments	1	36	D	D	D	g
	Firms with 50 to 99 establishments	—	—	—	—	—	—
	Firms with 100 establishments or more	—	—	—	—	—	—
<b>451140</b>	<b>Musical instrument &amp; supplies stores</b>						
	<b>All firms</b>	<b>3 800</b>	<b>4 477</b>	<b>3 800 713</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	Single unit firms	3 412	3 412	2 067 418	305 280	69 613	16 923
	Multiunit firms	388	1 065	1 733 295	262 083	61 498	12 752
	Firms with 1 establishment	91	91	D	D	D	f
	Firms with 2 establishments	175	350	387 293	70 821	17 254	3 243
	Firms with 3 or 4 establishments	87	285	351 473	61 889	14 080	2 761
	Firms with 5 to 9 establishments	25	156	188 096	35 019	8 323	1 447
	Firms with 10 to 24 establishments	9	147	397 223	51 430	12 062	1 856
	Firms with 25 to 49 establishments	1	36	D	D	D	g
	Firms with 50 to 99 establishments	—	—	—	—	—	—
	Firms with 100 establishments or more	—	—	—	—	—	—



**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
4512	Book, periodical, & music stores						
	<b>All firms</b> .....	<b>12 155</b>	<b>22 834</b>	<b>20 595 699</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	Single unit firms .....	11 209	11 209	4 542 897	649 265	149 381	55 123
	Multiunit firms .....	946	11 625	16 052 802	1 645 292	406 923	142 743
	Firms with 1 establishment .....	273	273	364 685	56 570	13 363	4 680
	Firms with 2 establishments .....	292	584	620 515	93 725	22 212	6 743
	Firms with 3 or 4 establishments .....	200	669	579 285	83 990	20 719	6 821
	Firms with 5 to 9 establishments .....	95	621	606 635	83 239	21 091	6 795
	Firms with 10 to 24 establishments .....	42	600	670 118	76 466	18 844	6 169
	Firms with 25 to 49 establishments .....	20	709	677 926	88 186	20 442	7 186
	Firms with 50 to 99 establishments .....	6	416	227 696	25 659	8 027	2 979
	Firms with 100 establishments or more .....	18	7 753	12 305 942	1 137 457	282 225	101 370
45121	Book stores & news dealers						
	<b>All firms</b> .....	<b>8 709</b>	<b>14 676</b>	<b>13 228 864</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	Single unit firms .....	8 020	8 020	3 253 900	468 885	107 872	41 287
	Multiunit firms .....	689	6 656	9 974 964	1 097 692	268 830	89 956
	Firms with 1 establishment .....	208	208	D	D	D	h
	Firms with 2 establishments .....	218	436	514 988	75 396	18 000	5 468
	Firms with 3 or 4 establishments .....	143	475	420 399	60 897	14 935	5 024
	Firms with 5 to 9 establishments .....	64	419	441 202	62 185	16 267	5 107
	Firms with 10 to 24 establishments .....	30	413	336 594	47 477	11 870	3 803
	Firms with 25 to 49 establishments .....	13	463	470 260	63 971	14 753	5 423
	Firms with 50 to 99 establishments .....	5	337	D	D	D	g
	Firms with 100 establishments or more .....	8	3 905	7 299 959	719 375	175 423	58 611
451211	Book stores						
	<b>All firms</b> .....	<b>6 716</b>	<b>12 363</b>	<b>12 375 058</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	Single unit firms .....	6 148	6 148	2 622 609	386 748	89 818	34 619
	Multiunit firms .....	568	6 215	9 752 449	1 060 560	259 779	86 854
	Firms with 1 establishment .....	171	171	286 806	43 011	10 058	3 816
	Firms with 2 establishments .....	187	374	484 687	69 929	16 701	5 064
	Firms with 3 or 4 establishments .....	113	375	375 085	52 575	12 833	4 328
	Firms with 5 to 9 establishments .....	50	317	428 133	58 378	15 475	4 804
	Firms with 10 to 24 establishments .....	22	312	234 720	32 623	8 165	2 471
	Firms with 25 to 49 establishments .....	12	424	D	D	D	i
	Firms with 50 to 99 establishments .....	5	337	D	D	D	g
	Firms with 100 establishments or more .....	8	3 905	7 299 959	719 375	175 423	58 611
4512111	Book stores, general						
	<b>All firms</b> .....	<b>3 951</b>	<b>7 693</b>	<b>8 167 174</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	Single unit firms .....	3 660	3 660	1 482 624	225 248	51 672	19 781
	Multiunit firms .....	291	4 033	6 684 550	739 495	181 286	59 116
	Firms with 1 establishment .....	107	107	110 875	18 524	4 453	1 424
	Firms with 2 establishments .....	85	170	200 139	32 551	7 821	2 216
	Firms with 3 or 4 establishments .....	48	158	149 438	21 205	5 212	1 791
	Firms with 5 to 9 establishments .....	26	167	192 342	24 844	6 565	2 351
	Firms with 10 to 24 establishments .....	11	178	118 749	17 648	4 401	1 327
	Firms with 25 to 49 establishments .....	4	138	D	D	D	g
	Firms with 50 to 99 establishments .....	3	196	D	D	D	f
	Firms with 100 establishments or more .....	7	2 919	5 751 503	592 532	145 230	47 819
4512112	Specialty book stores						
	<b>All firms</b> .....	<b>2 261</b>	<b>2 980</b>	<b>1 418 656</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	Single unit firms .....	2 046	2 046	704 778	102 429	23 945	9 893
	Multiunit firms .....	215	934	713 878	96 858	23 526	8 624
	Firms with 1 establishment .....	66	66	54 946	7 717	1 798	654
	Firms with 2 establishments .....	74	148	75 097	12 569	2 806	1 148
	Firms with 3 or 4 establishments .....	42	137	113 478	17 440	3 994	1 299
	Firms with 5 to 9 establishments .....	18	108	77 838	11 886	2 979	990
	Firms with 10 to 24 establishments .....	10	137	93 600	12 015	2 805	892
	Firms with 25 to 49 establishments .....	2	62	D	D	D	f
	Firms with 50 to 99 establishments .....	2	139	D	D	D	g
	Firms with 100 establishments or more .....	1	137	D	D	D	g
4512113	College book stores						
	<b>All firms</b> .....	<b>567</b>	<b>1 690</b>	<b>2 789 228</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	Single unit firms .....	442	442	435 207	59 071	14 201	4 945
	Multiunit firms .....	125	1 248	2 354 021	224 207	54 967	19 114
	Firms with 1 establishment .....	53	53	227 815	30 097	7 345	2 705
	Firms with 2 establishments .....	35	70	177 171	21 371	5 215	1 560
	Firms with 3 or 4 establishments .....	24	82	179 123	21 689	5 956	1 685
	Firms with 5 to 9 establishments .....	4	27	54 678	8 910	2 193	613
	Firms with 10 to 24 establishments .....	4	55	D	D	D	e
	Firms with 25 to 49 establishments .....	3	123	220 580	21 141	5 437	2 837
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	838	D	D	D	i
451212	News dealers & newsstands						
	<b>All firms</b> .....	<b>2 015</b>	<b>2 313</b>	<b>853 806</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	Single unit firms .....	1 872	1 872	631 291	82 137	18 054	6 668
	Multiunit firms .....	143	441	222 515	37 132	9 051	3 102
	Firms with 1 establishment .....	52	52	D	D	D	e
	Firms with 2 establishments .....	38	76	44 179	7 524	1 811	608
	Firms with 3 or 4 establishments .....	28	92	44 037	7 881	1 979	652

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<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
451212	News dealers & newsstands—Con.						
	Firms with 5 to 9 establishments	20	128	37 702	5 400	1 305	549
	Firms with 10 to 24 establishments	4	54	59 285	10 728	2 584	840
	Firms with 25 to 49 establishments	1	39	D	D	D	c
	Firms with 50 to 99 establishments	—	—	—	—	—	—
	Firms with 100 establishments or more	—	—	—	—	—	—
45122	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b>	<b>3 456</b>	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Single unit firms	3 189	3 189	1 288 997	180 380	41 509	13 836
	Multiunit firms	267	4 969	6 077 838	547 600	138 093	52 787
	Firms with 1 establishment	71	71	D	D	D	f
	Firms with 2 establishments	76	152	109 050	18 887	4 369	1 308
	Firms with 3 or 4 establishments	57	194	156 418	22 659	5 644	1 779
	Firms with 5 to 9 establishments	31	200	184 605	22 362	5 024	1 772
	Firms with 10 to 24 establishments	14	211	383 932	33 964	8 239	2 732
	Firms with 25 to 49 establishments	7	243	206 378	23 966	5 642	1 745
	Firms with 50 to 99 establishments	1	79	D	D	D	f
	Firms with 100 establishments or more	10	3 819	4 934 575	411 512	105 263	42 269
451220	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b>	<b>3 456</b>	<b>8 158</b>	<b>7 366 835</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	Single unit firms	3 189	3 189	1 288 997	180 380	41 509	13 836
	Multiunit firms	267	4 969	6 077 838	547 600	138 093	52 787
	Firms with 1 establishment	71	71	D	D	D	f
	Firms with 2 establishments	76	152	109 050	18 887	4 369	1 308
	Firms with 3 or 4 establishments	57	194	156 418	22 659	5 644	1 779
	Firms with 5 to 9 establishments	31	200	184 605	22 362	5 024	1 772
	Firms with 10 to 24 establishments	14	211	383 932	33 964	8 239	2 732
	Firms with 25 to 49 establishments	7	243	206 378	23 966	5 642	1 745
	Firms with 50 to 99 establishments	1	79	D	D	D	f
	Firms with 100 establishments or more	10	3 819	4 934 575	411 512	105 263	42 269
<b>452</b>	<b>General merchandise stores</b>						
	<b>All firms</b>	<b>10 373</b>	<b>36 171</b>	<b>*330 444 460</b>	<b>*30 870 965</b>	<b>*7 349 191</b>	<b>2 507 540</b>
	Single unit firms	9 636	9 636	5 235 296	675 529	155 950	54 744
	Multiunit firms	737	26 535	325 209 164	30 195 436	7 193 241	2 452 796
	Firms with 1 establishment	297	297	944 147	136 432	33 132	6 856
	Firms with 2 establishments	161	322	1 127 835	147 264	32 898	8 409
	Firms with 3 or 4 establishments	109	364	1 053 545	118 200	27 134	8 642
	Firms with 5 to 9 establishments	53	334	1 718 594	175 900	39 300	12 724
	Firms with 10 to 24 establishments	47	673	4 037 197	376 748	91 803	29 599
	Firms with 25 to 49 establishments	17	591	4 616 503	585 482	146 425	35 494
	Firms with 50 to 99 establishments	11	784	7 219 341	577 711	134 596	45 012
	Firms with 100 establishments or more	42	23 170	304 492 002	28 077 699	6 687 953	2 306 060
4521	Department stores (excl leased depts)						
	<b>All firms</b>	<b>102</b>	<b>10 366</b>	<b>*220 108 157</b>	<b>*22 083 291</b>	<b>*5 266 253</b>	<b>1 795 577</b>
	Single unit firms	19	19	242 384	40 336	9 670	2 284
	Multiunit firms	83	10 347	219 865 773	22 042 955	5 256 583	1 793 293
	Firms with 1 establishment	30	30	638 185	88 755	21 276	3 610
	Firms with 2 establishments	6	12	352 000	59 032	11 077	2 460
	Firms with 3 or 4 establishments	6	21	194 242	30 303	6 498	2 523
	Firms with 5 to 9 establishments	5	32	465 854	60 112	13 739	4 603
	Firms with 10 to 24 establishments	8	90	1 411 832	155 746	38 216	13 002
	Firms with 25 to 49 establishments	4	139	3 485 052	475 143	119 044	26 649
	Firms with 50 to 99 establishments	5	396	4 370 103	446 885	110 187	38 814
	Firms with 100 establishments or more	19	9 627	208 948 505	20 726 979	4 936 546	1 701 632
45211	Department stores (excl leased depts)						
	<b>All firms</b>	<b>102</b>	<b>10 366</b>	<b>*220 108 157</b>	<b>*22 083 291</b>	<b>*5 266 253</b>	<b>1 795 577</b>
	Single unit firms	19	19	242 384	40 336	9 670	2 284
	Multiunit firms	83	10 347	219 865 773	22 042 955	5 256 583	1 793 293
	Firms with 1 establishment	30	30	638 185	88 755	21 276	3 610
	Firms with 2 establishments	6	12	352 000	59 032	11 077	2 460
	Firms with 3 or 4 establishments	6	21	194 242	30 303	6 498	2 523
	Firms with 5 to 9 establishments	5	32	465 854	60 112	13 739	4 603
	Firms with 10 to 24 establishments	8	90	1 411 832	155 746	38 216	13 002
	Firms with 25 to 49 establishments	4	139	3 485 052	475 143	119 044	26 649
	Firms with 50 to 99 establishments	5	396	4 370 103	446 885	110 187	38 814
	Firms with 100 establishments or more	19	9 627	208 948 505	20 726 979	4 936 546	1 701 632
452110	Department stores (excl leased depts)						
	<b>All firms</b>	<b>102</b>	<b>10 366</b>	<b>*220 108 157</b>	<b>*22 083 291</b>	<b>*5 266 253</b>	<b>1 795 577</b>
	Single unit firms	19	19	242 384	40 336	9 670	2 284
	Multiunit firms	83	10 347	219 865 773	22 042 955	5 256 583	1 793 293
	Firms with 1 establishment	30	30	638 185	88 755	21 276	3 610
	Firms with 2 establishments	6	12	352 000	59 032	11 077	2 460
	Firms with 3 or 4 establishments	6	21	194 242	30 303	6 498	2 523
	Firms with 5 to 9 establishments	5	32	465 854	60 112	13 739	4 603
	Firms with 10 to 24 establishments	8	90	1 411 832	155 746	38 216	13 002
	Firms with 25 to 49 establishments	4	139	3 485 052	475 143	119 044	26 649
	Firms with 50 to 99 establishments	5	396	4 370 103	446 885	110 187	38 814
	Firms with 100 establishments or more	19	9 627	208 948 505	20 726 979	4 936 546	1 701 632

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
4521101	Conventional department stores (excl leased depts)						
	<b>All firms</b> .....	<b>43</b>	<b>2 100</b>	<b>52 453 180</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	Single unit firms .....	10	10	53 952	17 466	4 602	1 085
	Multiunit firms .....	33	2 090	52 399 228	6 043 401	1 458 535	413 855
	Firms with 1 establishment .....	8	8	480 520	67 867	16 662	2 194
	Firms with 2 establishments .....	3	6	D	D	D	g
	Firms with 3 or 4 establishments .....	3	10	104 222	17 232	2 383	1 233
	Firms with 5 to 9 establishments .....	2	14	D	D	D	g
	Firms with 10 to 24 establishments .....	4	46	618 419	74 305	18 330	7 144
	Firms with 25 to 49 establishments .....	4	136	3 446 398	470 772	118 011	26 341
	Firms with 50 to 99 establishments .....	2	112	D	D	D	j
	Firms with 100 establishments or more .....	7	1 758	45 687 535	5 147 142	1 243 464	357 236
4521102	Discount or mass merchandising dept stores (excl leased depts)						
	<b>All firms</b> .....	<b>62</b>	<b>6 378</b>	<b>126 122 830</b>	<b>11 329 683</b>	<b>2 679 615</b>	<b>1 031 941</b>
	Single unit firms .....	9	9	188 432	22 870	5 068	1 199
	Multiunit firms .....	53	6 369	125 934 398	11 306 813	2 674 547	1 030 742
	Firms with 1 establishment .....	25	25	181 805	23 467	5 276	1 604
	Firms with 2 establishments .....	4	8	D	D	D	f
	Firms with 3 or 4 establishments .....	4	15	120 292	16 304	4 385	1 426
	Firms with 5 to 9 establishments .....	3	18	D	D	D	h
	Firms with 10 to 24 establishments .....	4	44	793 413	81 441	19 886	5 858
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	3	284	D	D	D	j
	Firms with 100 establishments or more .....	10	5 975	121 685 124	10 882 205	2 568 895	995 432
4521103	National chain department stores (excl leased depts)						
	<b>All firms</b> .....	<b>3</b>	<b>1 888</b>	<b>41 532 147</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	Single unit firms .....	—	—	—	—	—	—
	Multiunit firms .....	3	1 888	41 532 147	4 692 741	1 123 501	348 696
	Firms with 1 establishment .....	—	—	—	—	—	—
	Firms with 2 establishments .....	—	—	—	—	—	—
	Firms with 3 or 4 establishments .....	—	—	—	—	—	—
	Firms with 5 to 9 establishments .....	—	—	—	—	—	—
	Firms with 10 to 24 establishments .....	—	—	—	—	—	—
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	3	1 888	41 532 147	4 692 741	1 123 501	348 696
4529	Other general merchandise stores						
	<b>All firms</b> .....	<b>10 316</b>	<b>25 805</b>	<b>110 336 303</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	Single unit firms .....	9 617	9 617	4 992 912	635 193	146 280	52 460
	Multiunit firms .....	699	16 188	105 343 391	8 152 481	1 936 658	659 503
	Firms with 1 establishment .....	292	292	450 093	63 920	15 333	4 310
	Firms with 2 establishments .....	162	324	881 999	99 535	23 649	6 896
	Firms with 3 or 4 establishments .....	105	349	998 493	101 921	23 682	7 586
	Firms with 5 to 9 establishments .....	50	310	1 138 227	101 711	24 848	6 979
	Firms with 10 to 24 establishments .....	43	629	3 129 829	275 317	63 887	20 479
	Firms with 25 to 49 establishments .....	14	483	1 225 641	120 183	29 689	9 472
	Firms with 50 to 99 establishments .....	9	598	4 535 740	308 138	72 252	20 946
	Firms with 100 establishments or more .....	24	13 203	92 983 369	7 081 756	1 683 318	582 835
45291	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>18</b>	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Single unit firms .....	6	6	97 750	9 279	2 424	644
	Multiunit firms .....	12	1 524	81 821 006	5 853 286	1 367 065	427 713
	Firms with 1 establishment .....	2	2	D	D	D	c
	Firms with 2 establishments .....	1	2	D	D	D	f
	Firms with 3 or 4 establishments .....	—	—	—	—	—	—
	Firms with 5 to 9 establishments .....	1	5	D	D	D	g
	Firms with 10 to 24 establishments .....	2	35	D	D	D	i
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	2	187	D	D	D	k
	Firms with 100 establishments or more .....	4	1 293	73 401 109	5 214 895	1 218 361	371 700
452910	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>18</b>	<b>1 530</b>	<b>81 918 756</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	Single unit firms .....	6	6	97 750	9 279	2 424	644
	Multiunit firms .....	12	1 524	81 821 006	5 853 286	1 367 065	427 713
	Firms with 1 establishment .....	2	2	D	D	D	c
	Firms with 2 establishments .....	1	2	D	D	D	f
	Firms with 3 or 4 establishments .....	—	—	—	—	—	—
	Firms with 5 to 9 establishments .....	1	5	D	D	D	g
	Firms with 10 to 24 establishments .....	2	35	D	D	D	i
	Firms with 25 to 49 establishments .....	—	—	—	—	—	—
	Firms with 50 to 99 establishments .....	2	187	D	D	D	k
	Firms with 100 establishments or more .....	4	1 293	73 401 109	5 214 895	1 218 361	371 700
45299	All other general merchandise stores						
	<b>All firms</b> .....	<b>10 300</b>	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Single unit firms .....	9 611	9 611	4 895 162	625 914	143 856	51 816
	Multiunit firms .....	689	14 664	23 522 385	2 299 195	569 593	231 790
	Firms with 1 establishment .....	290	290	D	D	D	h
	Firms with 2 establishments .....	161	322	D	D	D	i
	Firms with 3 or 4 establishments .....	106	352	1 009 186	102 814	24 065	7 703

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
45299	All other general merchandise stores—Con.						
	Firms with 5 to 9 establishments . . . . .	49	305	D	D	D	i
	Firms with 10 to 24 establishments . . . . .	41	594	D	D	D	j
	Firms with 25 to 49 establishments . . . . .	14	483	1 225 641	120 183	29 689	9 472
	Firms with 50 to 99 establishments . . . . .	9	567	1 327 504	166 217	44 610	13 450
	Firms with 100 establishments or more . . . . .	19	11 751	15 530 527	1 485 840	369 785	170 592
452990	All other general merchandise stores						
	<b>All firms . . . . .</b>	<b>10 300</b>	<b>24 275</b>	<b>28 417 547</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	Single unit firms . . . . .	9 611	9 611	4 895 162	625 914	143 856	51 816
	Multiunit firms . . . . .	689	14 664	23 522 385	2 299 195	569 593	231 790
	Firms with 1 establishment . . . . .	290	290	D	D	D	h
	Firms with 2 establishments . . . . .	161	322	D	D	D	i
	Firms with 3 or 4 establishments . . . . .	106	352	1 009 186	102 814	24 065	7 703
	Firms with 5 to 9 establishments . . . . .	49	305	D	D	D	j
	Firms with 10 to 24 establishments . . . . .	41	594	D	D	D	k
	Firms with 25 to 49 establishments . . . . .	14	483	1 225 641	120 183	29 689	9 472
	Firms with 50 to 99 establishments . . . . .	9	567	1 327 504	166 217	44 610	13 450
	Firms with 100 establishments or more . . . . .	19	11 751	15 530 527	1 485 840	369 785	170 592
4529901	Variety stores						
	<b>All firms . . . . .</b>	<b>3 489</b>	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	Single unit firms . . . . .	3 283	3 283	D	D	D	j
	Multiunit firms . . . . .	206	10 782	D	D	D	m
	Firms with 1 establishment . . . . .	59	59	D	D	D	f
	Firms with 2 establishments . . . . .	69	138	D	D	D	g
	Firms with 3 or 4 establishments . . . . .	25	79	D	D	D	f
	Firms with 5 to 9 establishments . . . . .	22	136	D	D	D	g
	Firms with 10 to 24 establishments . . . . .	12	157	D	D	D	g
	Firms with 25 to 49 establishments . . . . .	4	139	D	D	D	h
	Firms with 50 to 99 establishments . . . . .	5	320	D	D	D	h
	Firms with 100 establishments or more . . . . .	10	9 754	D	D	D	i
4529902	Catalog showrooms						
	<b>All firms . . . . .</b>	<b>29</b>	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>l</b>
	Single unit firms . . . . .	16	16	D	D	D	f
	Multiunit firms . . . . .	13	655	D	D	D	l
	Firms with 1 establishment . . . . .	5	5	D	D	D	c
	Firms with 2 establishments . . . . .	1	2	D	D	D	a
	Firms with 3 or 4 establishments . . . . .	1	3	D	D	D	b
	Firms with 5 to 9 establishments . . . . .	1	5	D	D	D	c
	Firms with 10 to 24 establishments . . . . .	2	28	D	D	D	g
	Firms with 25 to 49 establishments . . . . .	1	41	D	D	D	f
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	2	571	D	D	D	l
4529903	Miscellaneous general merchandise stores						
	<b>All firms . . . . .</b>	<b>6 815</b>	<b>9 539</b>	<b>13 437 528</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	Single unit firms . . . . .	6 312	6 312	3 677 260	473 424	108 560	36 194
	Multiunit firms . . . . .	503	3 227	9 760 268	946 494	229 931	75 851
	Firms with 1 establishment . . . . .	247	247	D	D	D	h
	Firms with 2 establishments . . . . .	100	200	775 240	84 262	19 778	5 239
	Firms with 3 or 4 establishments . . . . .	77	258	941 629	92 015	21 799	6 854
	Firms with 5 to 9 establishments . . . . .	29	181	708 425	63 249	15 088	4 208
	Firms with 10 to 24 establishments . . . . .	30	445	2 129 366	166 130	39 363	11 720
	Firms with 25 to 49 establishments . . . . .	8	272	877 207	85 632	20 754	6 470
	Firms with 50 to 99 establishments . . . . .	4	242	D	D	D	i
	Firms with 100 establishments or more . . . . .	8	1 382	3 024 763	282 238	65 685	28 685
<b>453</b>	<b>Miscellaneous store retailers</b>						
	<b>All firms . . . . .</b>	<b>106 448</b>	<b>129 838</b>	<b>78 109 161</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	Single unit firms . . . . .	99 859	99 859	39 213 238	5 585 891	1 236 149	422 786
	Multiunit firms . . . . .	6 589	29 979	38 895 923	4 579 533	1 064 758	330 200
	Firms with 1 establishment . . . . .	2 151	2 151	2 140 046	366 125	84 921	21 265
	Firms with 2 establishments . . . . .	2 327	4 654	4 384 420	670 651	152 121	42 815
	Firms with 3 or 4 establishments . . . . .	1 298	4 266	3 595 886	532 833	120 756	37 240
	Firms with 5 to 9 establishments . . . . .	527	3 334	2 760 228	419 117	95 260	32 040
	Firms with 10 to 24 establishments . . . . .	201	2 733	3 004 998	430 478	101 877	30 201
	Firms with 25 to 49 establishments . . . . .	42	1 438	1 698 245	180 718	42 857	13 776
	Firms with 50 to 99 establishments . . . . .	18	1 261	1 014 401	163 573	37 873	11 074
	Firms with 100 establishments or more . . . . .	25	10 142	20 297 699	1 816 038	429 093	141 789
4531	Florists						
	<b>All firms . . . . .</b>	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Single unit firms . . . . .	24 035	24 035	5 463 023	1 128 667	266 674	104 400
	Multiunit firms . . . . .	910	2 165	1 092 065	267 722	64 805	20 795
	Firms with 1 establishment . . . . .	301	301	173 953	46 270	10 905	3 431
	Firms with 2 establishments . . . . .	410	820	348 063	94 501	22 818	7 309
	Firms with 3 or 4 establishments . . . . .	150	495	217 749	55 564	13 707	4 540
	Firms with 5 to 9 establishments . . . . .	35	216	120 758	33 588	7 975	2 316
	Firms with 10 to 24 establishments . . . . .	9	132	D	D	D	g
	Firms with 25 to 49 establishments . . . . .	4	136	113 128	16 799	4 143	1 083
	Firms with 50 to 99 establishments . . . . .	1	65	D	D	D	e
	Firms with 100 establishments or more . . . . .	—	—	—	—	—	—

**Table 6. Single Units and Multiunits: 1997—Con.**

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NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
45311	Florists						
	<b>All firms</b> .....	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Single unit firms .....	24 035	24 035	5 463 023	1 128 667	266 674	104 400
	Multiunit firms .....	910	2 165	1 092 065	267 722	64 805	20 795
	Firms with 1 establishment .....	301	301	173 953	46 270	10 905	3 431
	Firms with 2 establishments .....	410	820	348 063	94 501	22 818	7 309
	Firms with 3 or 4 establishments .....	150	495	217 749	55 564	13 707	4 540
	Firms with 5 to 9 establishments .....	35	216	120 758	33 588	7 975	2 316
	Firms with 10 to 24 establishments .....	9	132	D	D	D	g
	Firms with 25 to 49 establishments .....	4	136	113 128	16 799	4 143	1 083
	Firms with 50 to 99 establishments .....	1	65	D	D	D	e
	Firms with 100 establishments or more .....	—	—	—	—	—	—
453110	Florists						
	<b>All firms</b> .....	<b>24 945</b>	<b>26 200</b>	<b>6 555 088</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	Single unit firms .....	24 035	24 035	5 463 023	1 128 667	266 674	104 400
	Multiunit firms .....	910	2 165	1 092 065	267 722	64 805	20 795
	Firms with 1 establishment .....	301	301	173 953	46 270	10 905	3 431
	Firms with 2 establishments .....	410	820	348 063	94 501	22 818	7 309
	Firms with 3 or 4 establishments .....	150	495	217 749	55 564	13 707	4 540
	Firms with 5 to 9 establishments .....	35	216	120 758	33 588	7 975	2 316
	Firms with 10 to 24 establishments .....	9	132	D	D	D	g
	Firms with 25 to 49 establishments .....	4	136	113 128	16 799	4 143	1 083
	Firms with 50 to 99 establishments .....	1	65	D	D	D	e
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4532	Office supplies, stationery, & gift stores						
	<b>All firms</b> .....	<b>33 350</b>	<b>44 615</b>	<b>31 573 035</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	Single unit firms .....	30 776	30 776	10 338 617	1 534 834	337 941	133 901
	Multiunit firms .....	2 574	13 839	21 234 418	2 102 527	502 766	172 591
	Firms with 1 establishment .....	949	949	802 215	142 943	33 317	9 055
	Firms with 2 establishments .....	814	1 628	1 162 050	194 135	44 484	15 107
	Firms with 3 or 4 establishments .....	499	1 641	1 001 639	160 962	36 577	13 479
	Firms with 5 to 9 establishments .....	212	1 324	961 247	127 174	29 244	11 766
	Firms with 10 to 24 establishments .....	59	791	642 188	86 610	20 482	7 086
	Firms with 25 to 49 establishments .....	18	640	679 535	84 132	20 191	7 677
	Firms with 50 to 99 establishments .....	9	690	611 654	77 213	18 335	4 870
	Firms with 100 establishments or more .....	14	6 176	15 373 890	1 229 358	300 136	103 551
45321	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>4 611</b>	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Single unit firms .....	4 094	4 094	2 585 703	416 474	98 234	23 522
	Multiunit firms .....	517	3 236	14 490 036	1 164 221	289 654	74 599
	Firms with 1 establishment .....	246	246	385 314	66 233	15 935	3 007
	Firms with 2 establishments .....	151	302	376 482	66 872	16 860	3 263
	Firms with 3 or 4 establishments .....	82	264	206 316	36 420	8 651	2 131
	Firms with 5 to 9 establishments .....	23	142	169 926	23 502	5 748	1 203
	Firms with 10 to 24 establishments .....	7	86	D	D	D	g
	Firms with 25 to 49 establishments .....	1	42	D	D	D	e
	Firms with 50 to 99 establishments .....	4	305	436 938	54 554	12 985	2 618
	Firms with 100 establishments or more .....	3	1 849	12 711 915	885 738	221 886	61 085
453210	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>4 611</b>	<b>7 330</b>	<b>17 075 739</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	Single unit firms .....	4 094	4 094	2 585 703	416 474	98 234	23 522
	Multiunit firms .....	517	3 236	14 490 036	1 164 221	289 654	74 599
	Firms with 1 establishment .....	246	246	385 314	66 233	15 935	3 007
	Firms with 2 establishments .....	151	302	376 482	66 872	16 860	3 263
	Firms with 3 or 4 establishments .....	82	264	206 316	36 420	8 651	2 131
	Firms with 5 to 9 establishments .....	23	142	169 926	23 502	5 748	1 203
	Firms with 10 to 24 establishments .....	7	86	D	D	D	g
	Firms with 25 to 49 establishments .....	1	42	D	D	D	e
	Firms with 50 to 99 establishments .....	4	305	436 938	54 554	12 985	2 618
	Firms with 100 establishments or more .....	3	1 849	12 711 915	885 738	221 886	61 085
4532101	Stationery stores						
	<b>All firms</b> .....	<b>1 079</b>	<b>1 202</b>	<b>512 924</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	Single unit firms .....	1 007	1 007	372 151	55 056	12 753	4 582
	Multiunit firms .....	72	195	140 773	19 994	4 781	1 574
	Firms with 1 establishment .....	37	37	24 390	4 878	1 178	330
	Firms with 2 establishments .....	19	38	23 335	4 332	1 000	327
	Firms with 3 or 4 establishments .....	10	31	20 012	3 315	780	250
	Firms with 5 to 9 establishments .....	2	13	D	D	D	c
	Firms with 10 to 24 establishments .....	3	37	D	D	D	e
	Firms with 25 to 49 establishments .....	1	39	D	D	D	c
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
4532102	Office supplies stores						
	<b>All firms</b> .....	<b>3 544</b>	<b>6 128</b>	<b>16 562 815</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	Single unit firms .....	3 087	3 087	2 213 552	361 418	85 481	18 940
	Multiunit firms .....	457	3 041	14 349 263	1 144 227	284 873	73 025
	Firms with 1 establishment .....	218	218	364 849	61 937	14 893	2 731
	Firms with 2 establishments .....	137	274	363 229	63 891	16 190	3 022
	Firms with 3 or 4 establishments .....	72	233	191 205	33 949	8 083	1 915

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
4532102	Office supplies stores—Con.						
	Firms with 5 to 9 establishments . . . . .	18	110	D	D	D	f
	Firms with 10 to 24 establishments . . . . .	4	49	150 593	24 894	5 988	679
	Firms with 25 to 49 establishments . . . . .	2	88	D	D	D	f
	Firms with 50 to 99 establishments . . . . .	3	220	302 663	43 208	10 507	2 115
	Firms with 100 establishments or more . . . . .	3	1 849	12 711 915	885 738	221 886	61 085
45322	Gift, novelty, & souvenir stores						
	<b>All firms . . . . .</b>	<b>28 795</b>	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Single unit firms . . . . .	26 682	26 682	7 752 914	1 118 360	239 707	110 379
	Multiunit firms . . . . .	2 113	10 603	6 744 382	938 306	213 112	97 992
	Firms with 1 establishment . . . . .	775	775	462 646	85 548	19 401	6 611
	Firms with 2 establishments . . . . .	657	1 314	793 546	129 917	28 269	12 152
	Firms with 3 or 4 establishments . . . . .	409	1 351	766 319	118 505	26 509	11 015
	Firms with 5 to 9 establishments . . . . .	187	1 165	779 838	101 482	22 984	10 403
	Firms with 10 to 24 establishments . . . . .	53	721	D	D	D	i
	Firms with 25 to 49 establishments . . . . .	16	573	D	D	D	i
	Firms with 50 to 99 establishments . . . . .	5	380	169 265	20 215	4 816	2 012
	Firms with 100 establishments or more . . . . .	11	4 324	2 660 390	343 399	78 187	42 402
453220	Gift, novelty, & souvenir stores						
	<b>All firms . . . . .</b>	<b>28 795</b>	<b>37 285</b>	<b>14 497 296</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	Single unit firms . . . . .	26 682	26 682	7 752 914	1 118 360	239 707	110 379
	Multiunit firms . . . . .	2 113	10 603	6 744 382	938 306	213 112	97 992
	Firms with 1 establishment . . . . .	775	775	462 646	85 548	19 401	6 611
	Firms with 2 establishments . . . . .	657	1 314	793 546	129 917	28 269	12 152
	Firms with 3 or 4 establishments . . . . .	409	1 351	766 319	118 505	26 509	11 015
	Firms with 5 to 9 establishments . . . . .	187	1 165	779 838	101 482	22 984	10 403
	Firms with 10 to 24 establishments . . . . .	53	721	D	D	D	i
	Firms with 25 to 49 establishments . . . . .	16	573	D	D	D	i
	Firms with 50 to 99 establishments . . . . .	5	380	169 265	20 215	4 816	2 012
	Firms with 100 establishments or more . . . . .	11	4 324	2 660 390	343 399	78 187	42 402
4533	Used merchandise stores						
	<b>All firms . . . . .</b>	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Single unit firms . . . . .	13 573	13 573	3 763 267	585 380	130 159	47 397
	Multiunit firms . . . . .	947	4 417	2 280 375	618 211	141 530	50 568
	Firms with 1 establishment . . . . .	370	370	204 771	43 915	10 465	3 386
	Firms with 2 establishments . . . . .	242	484	275 312	66 206	15 182	5 201
	Firms with 3 or 4 establishments . . . . .	137	453	250 768	67 970	15 899	5 831
	Firms with 5 to 9 establishments . . . . .	124	840	422 847	121 677	28 182	10 602
	Firms with 10 to 24 establishments . . . . .	70	944	572 020	147 518	33 837	12 434
	Firms with 25 to 49 establishments . . . . .	1	26	D	D	D	c
	Firms with 50 to 99 establishments . . . . .	2	135	D	D	D	h
	Firms with 100 establishments or more . . . . .	1	1 165	D	D	D	i
45331	Used merchandise stores						
	<b>All firms . . . . .</b>	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Single unit firms . . . . .	13 573	13 573	3 763 267	585 380	130 159	47 397
	Multiunit firms . . . . .	947	4 417	2 280 375	618 211	141 530	50 568
	Firms with 1 establishment . . . . .	370	370	204 771	43 915	10 465	3 386
	Firms with 2 establishments . . . . .	242	484	275 312	66 206	15 182	5 201
	Firms with 3 or 4 establishments . . . . .	137	453	250 768	67 970	15 899	5 831
	Firms with 5 to 9 establishments . . . . .	124	840	422 847	121 677	28 182	10 602
	Firms with 10 to 24 establishments . . . . .	70	944	572 020	147 518	33 837	12 434
	Firms with 25 to 49 establishments . . . . .	1	26	D	D	D	c
	Firms with 50 to 99 establishments . . . . .	2	135	D	D	D	h
	Firms with 100 establishments or more . . . . .	1	1 165	D	D	D	i
453310	Used merchandise stores						
	<b>All firms . . . . .</b>	<b>14 520</b>	<b>17 990</b>	<b>6 043 642</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	Single unit firms . . . . .	13 573	13 573	3 763 267	585 380	130 159	47 397
	Multiunit firms . . . . .	947	4 417	2 280 375	618 211	141 530	50 568
	Firms with 1 establishment . . . . .	370	370	204 771	43 915	10 465	3 386
	Firms with 2 establishments . . . . .	242	484	275 312	66 206	15 182	5 201
	Firms with 3 or 4 establishments . . . . .	137	453	250 768	67 970	15 899	5 831
	Firms with 5 to 9 establishments . . . . .	124	840	422 847	121 677	28 182	10 602
	Firms with 10 to 24 establishments . . . . .	70	944	572 020	147 518	33 837	12 434
	Firms with 25 to 49 establishments . . . . .	1	26	D	D	D	c
	Firms with 50 to 99 establishments . . . . .	2	135	D	D	D	h
	Firms with 100 establishments or more . . . . .	1	1 165	D	D	D	i
4539	Other miscellaneous store retailers						
	<b>All firms . . . . .</b>	<b>33 812</b>	<b>41 033</b>	<b>33 937 396</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	Single unit firms . . . . .	31 475	31 475	19 648 331	2 337 010	501 375	137 088
	Multiunit firms . . . . .	2 337	9 558	14 289 065	1 591 073	355 657	86 246
	Firms with 1 establishment . . . . .	749	749	1 097 040	159 021	35 995	7 342
	Firms with 2 establishments . . . . .	861	1 722	2 607 686	317 187	70 148	15 401
	Firms with 3 or 4 establishments . . . . .	478	1 569	2 129 319	241 278	53 278	13 020
	Firms with 5 to 9 establishments . . . . .	147	891	1 242 661	129 193	28 426	7 221
	Firms with 10 to 24 establishments . . . . .	67	920	1 661 359	179 270	42 889	8 763
	Firms with 25 to 49 establishments . . . . .	20	702	920 802	77 465	17 976	4 646
	Firms with 50 to 99 establishments . . . . .	7	472	267 222	46 411	10 629	2 895
	Firms with 100 establishments or more . . . . .	8	2 533	4 362 976	441 248	96 316	26 958

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
45391	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>6 548</b>	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Single unit firms .....	6 167	6 167	2 195 552	328 789	77 782	29 625
	Multiunit firms .....	381	2 151	3 297 197	380 286	92 102	31 567
	Firms with 1 establishment .....	120	120	101 801	14 439	3 668	1 148
	Firms with 2 establishments .....	124	248	170 383	26 875	6 586	2 253
	Firms with 3 or 4 establishments .....	91	303	232 473	34 550	8 572	3 060
	Firms with 5 to 9 establishments .....	28	173	206 091	23 227	5 645	1 952
	Firms with 10 to 24 establishments .....	11	171	142 274	18 351	4 473	1 782
	Firms with 25 to 49 establishments .....	3	129	159 204	19 449	4 927	1 683
	Firms with 50 to 99 establishments .....	2	150	D	D	D	g
	Firms with 100 establishments or more .....	2	857	D	D	D	j
453910	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>6 548</b>	<b>8 318</b>	<b>5 492 749</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	Single unit firms .....	6 167	6 167	2 195 552	328 789	77 782	29 625
	Multiunit firms .....	381	2 151	3 297 197	380 286	92 102	31 567
	Firms with 1 establishment .....	120	120	101 801	14 439	3 668	1 148
	Firms with 2 establishments .....	124	248	170 383	26 875	6 586	2 253
	Firms with 3 or 4 establishments .....	91	303	232 473	34 550	8 572	3 060
	Firms with 5 to 9 establishments .....	28	173	206 091	23 227	5 645	1 952
	Firms with 10 to 24 establishments .....	11	171	142 274	18 351	4 473	1 782
	Firms with 25 to 49 establishments .....	3	129	159 204	19 449	4 927	1 683
	Firms with 50 to 99 establishments .....	2	150	D	D	D	g
	Firms with 100 establishments or more .....	2	857	D	D	D	j
45392	Art dealers						
	<b>All firms</b> .....	<b>5 299</b>	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Single unit firms .....	5 043	5 043	2 287 192	303 091	64 836	15 410
	Multiunit firms .....	256	655	713 606	98 061	22 746	4 100
	Firms with 1 establishment .....	105	105	94 724	18 704	4 425	811
	Firms with 2 establishments .....	103	206	334 190	34 718	7 373	1 279
	Firms with 3 or 4 establishments .....	30	98	111 426	14 664	3 569	615
	Firms with 5 to 9 establishments .....	10	61	83 209	12 448	2 741	466
	Firms with 10 to 24 establishments .....	4	62	47 667	9 657	2 522	406
	Firms with 25 to 49 establishments .....	4	123	42 390	7 870	2 116	523
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
453920	Art dealers						
	<b>All firms</b> .....	<b>5 299</b>	<b>5 698</b>	<b>3 000 798</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	Single unit firms .....	5 043	5 043	2 287 192	303 091	64 836	15 410
	Multiunit firms .....	256	655	713 606	98 061	22 746	4 100
	Firms with 1 establishment .....	105	105	94 724	18 704	4 425	811
	Firms with 2 establishments .....	103	206	334 190	34 718	7 373	1 279
	Firms with 3 or 4 establishments .....	30	98	111 426	14 664	3 569	615
	Firms with 5 to 9 establishments .....	10	61	83 209	12 448	2 741	466
	Firms with 10 to 24 establishments .....	4	62	47 667	9 657	2 522	406
	Firms with 25 to 49 establishments .....	4	123	42 390	7 870	2 116	523
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	—	—	—	—	—	—
45393	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>3 964</b>	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Single unit firms .....	3 479	3 479	7 107 873	574 443	122 308	23 228
	Multiunit firms .....	485	2 006	6 239 618	548 306	113 738	17 173
	Firms with 1 establishment .....	97	97	D	D	D	g
	Firms with 2 establishments .....	206	412	1 300 919	117 133	25 353	4 386
	Firms with 3 or 4 establishments .....	129	421	1 168 112	95 715	20 341	3 476
	Firms with 5 to 9 establishments .....	33	203	562 333	44 352	9 194	1 551
	Firms with 10 to 24 establishments .....	15	210	913 969	69 104	14 760	2 135
	Firms with 25 to 49 establishments .....	3	104	442 138	25 282	5 919	741
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	559	D	D	D	h
453930	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>3 964</b>	<b>5 485</b>	<b>13 347 491</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	Single unit firms .....	3 479	3 479	7 107 873	574 443	122 308	23 228
	Multiunit firms .....	485	2 006	6 239 618	548 306	113 738	17 173
	Firms with 1 establishment .....	97	97	D	D	D	g
	Firms with 2 establishments .....	206	412	1 300 919	117 133	25 353	4 386
	Firms with 3 or 4 establishments .....	129	421	1 168 112	95 715	20 341	3 476
	Firms with 5 to 9 establishments .....	33	203	562 333	44 352	9 194	1 551
	Firms with 10 to 24 establishments .....	15	210	913 969	69 104	14 760	2 135
	Firms with 25 to 49 establishments .....	3	104	442 138	25 282	5 919	741
	Firms with 50 to 99 establishments .....	—	—	—	—	—	—
	Firms with 100 establishments or more .....	2	559	D	D	D	h
45399	All other miscellaneous store retailers						
	<b>All firms</b> .....	<b>18 015</b>	<b>21 532</b>	<b>12 096 358</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	Single unit firms .....	16 786	16 786	8 057 714	1 130 687	236 449	68 825
	Multiunit firms .....	1 229	4 746	4 038 644	564 420	127 071	33 406
	Firms with 1 establishment .....	441	441	D	D	D	h
	Firms with 2 establishments .....	429	858	806 977	138 273	30 835	7 486
	Firms with 3 or 4 establishments .....	229	748	615 015	96 425	20 812	5 865

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
45399	All other miscellaneous store retailers—Con.						
	Firms with 5 to 9 establishments .....	74	444	387 193	48 445	10 693	3 194
	Firms with 10 to 24 establishments .....	37	474	554 224	81 836	21 062	4 408
	Firms with 25 to 49 establishments .....	10	345	276 413	24 733	4 984	1 693
	Firms with 50 to 99 establishments .....	5	320	D	D	D	g
	Firms with 100 establishments or more .....	4	1 116	689 700	66 791	13 597	4 645
453991	Tobacco stores						
	<b>All firms .....</b>	<b>2 741</b>	<b>3 884</b>	<b>3 068 352</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	Single unit firms .....	2 495	2 495	1 912 182	132 702	28 471	9 433
	Multiunit firms .....	246	1 389	1 156 170	80 672	17 922	5 447
	Firms with 1 establishment .....	72	72	D	D	D	f
	Firms with 2 establishments .....	83	166	178 708	17 436	4 290	990
	Firms with 3 or 4 establishments .....	44	144	122 323	8 941	1 844	678
	Firms with 5 to 9 establishments .....	25	149	167 321	11 234	2 429	656
	Firms with 10 to 24 establishments .....	16	210	197 140	11 774	2 547	1 072
	Firms with 25 to 49 establishments .....	4	129	115 339	5 760	1 319	485
	Firms with 50 to 99 establishments .....	1	66	D	D	D	c
	Firms with 100 establishments or more .....	1	453	D	D	D	f
453998	All other miscellaneous store retailers (except tobacco stores)						
	<b>All firms .....</b>	<b>15 275</b>	<b>17 648</b>	<b>9 028 006</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	Single unit firms .....	14 291	14 291	6 145 532	997 985	207 978	59 392
	Multiunit firms .....	984	3 357	2 882 474	483 748	109 149	27 959
	Firms with 1 establishment .....	370	370	464 485	80 682	19 702	4 405
	Firms with 2 establishments .....	346	692	628 269	120 837	26 545	6 496
	Firms with 3 or 4 establishments .....	185	603	448 945	82 380	17 389	4 480
	Firms with 5 to 9 establishments .....	49	295	219 872	37 211	8 264	2 538
	Firms with 10 to 24 establishments .....	21	264	357 084	70 062	18 515	3 336
	Firms with 25 to 49 establishments .....	6	216	161 074	18 973	3 665	1 208
	Firms with 50 to 99 establishments .....	4	254	D	D	D	g
	Firms with 100 establishments or more .....	3	663	D	D	D	h
<b>454</b>	<b>Nonstore retailers</b>						
	<b>All firms .....</b>	<b>36 051</b>	<b>44 482</b>	<b>123 106 651</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	Single unit firms .....	33 264	33 264	40 583 948	5 421 107	1 239 324	236 727
	Multiunit firms .....	2 787	11 218	82 522 703	6 902 237	1 654 900	269 266
	Firms with 1 establishment .....	1 652	1 652	18 092 124	1 763 840	406 125	64 749
	Firms with 2 establishments .....	576	1 152	12 740 216	997 718	221 123	42 832
	Firms with 3 or 4 establishments .....	326	1 085	17 158 810	879 377	215 790	29 032
	Firms with 5 to 9 establishments .....	133	867	8 756 010	721 991	175 333	29 911
	Firms with 10 to 24 establishments .....	58	853	8 357 309	766 477	197 032	30 397
	Firms with 25 to 49 establishments .....	17	536	8 633 037	528 729	130 567	18 021
	Firms with 50 to 99 establishments .....	10	773	1 326 733	159 611	40 851	8 028
	Firms with 100 establishments or more .....	15	4 300	7 458 464	1 084 494	268 079	46 296
4541	Electronic shopping & mail-order houses						
	<b>All firms .....</b>	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Single unit firms .....	8 430	8 430	17 807 472	1 961 423	432 791	80 177
	Multiunit firms .....	709	1 583	61 210 833	3 782 008	880 751	138 229
	Firms with 1 establishment .....	518	518	13 539 165	1 181 824	266 301	42 429
	Firms with 2 establishments .....	109	218	10 641 780	656 370	140 601	28 630
	Firms with 3 or 4 establishments .....	48	161	14 773 411	541 865	130 299	15 292
	Firms with 5 to 9 establishments .....	20	128	6 825 866	495 974	122 818	20 356
	Firms with 10 to 24 establishments .....	7	89	6 113 092	435 390	108 370	13 482
	Firms with 25 to 49 establishments .....	5	151	D	D	D	i
	Firms with 50 to 99 establishments .....	1	93	D	D	D	f
	Firms with 100 establishments or more .....	1	225	D	D	D	i
45411	Electronic shopping & mail-order houses						
	<b>All firms .....</b>	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Single unit firms .....	8 430	8 430	17 807 472	1 961 423	432 791	80 177
	Multiunit firms .....	709	1 583	61 210 833	3 782 008	880 751	138 229
	Firms with 1 establishment .....	518	518	13 539 165	1 181 824	266 301	42 429
	Firms with 2 establishments .....	109	218	10 641 780	656 370	140 601	28 630
	Firms with 3 or 4 establishments .....	48	161	14 773 411	541 865	130 299	15 292
	Firms with 5 to 9 establishments .....	20	128	6 825 866	495 974	122 818	20 356
	Firms with 10 to 24 establishments .....	7	89	6 113 092	435 390	108 370	13 482
	Firms with 25 to 49 establishments .....	5	151	D	D	D	i
	Firms with 50 to 99 establishments .....	1	93	D	D	D	f
	Firms with 100 establishments or more .....	1	225	D	D	D	i
454110	Electronic shopping & mail-order houses						
	<b>All firms .....</b>	<b>9 139</b>	<b>10 013</b>	<b>79 018 305</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	Single unit firms .....	8 430	8 430	17 807 472	1 961 423	432 791	80 177
	Multiunit firms .....	709	1 583	61 210 833	3 782 008	880 751	138 229
	Firms with 1 establishment .....	518	518	13 539 165	1 181 824	266 301	42 429
	Firms with 2 establishments .....	109	218	10 641 780	656 370	140 601	28 630
	Firms with 3 or 4 establishments .....	48	161	14 773 411	541 865	130 299	15 292
	Firms with 5 to 9 establishments .....	20	128	6 825 866	495 974	122 818	20 356
	Firms with 10 to 24 establishments .....	7	89	6 113 092	435 390	108 370	13 482
	Firms with 25 to 49 establishments .....	5	151	D	D	D	i
	Firms with 50 to 99 establishments .....	1	93	D	D	D	f
	Firms with 100 establishments or more .....	1	225	D	D	D	i



**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
4542	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Single unit firms .....	5 559	5 559	3 762 024	709 424	166 356	35 585
	Multiunit firms .....	233	1 511	3 122 473	624 004	148 910	30 763
	Firms with 1 establishment .....	123	123	528 140	108 555	26 110	5 043
	Firms with 2 establishments .....	55	110	398 544	86 187	20 891	4 383
	Firms with 3 or 4 establishments .....	26	87	228 741	58 204	14 597	2 640
	Firms with 5 to 9 establishments .....	17	118	394 114	76 175	19 051	3 820
	Firms with 10 to 24 establishments .....	5	56	167 355	35 119	8 862	1 826
	Firms with 25 to 49 establishments .....	3	106	D	D	D	i
	Firms with 50 to 99 establishments .....	1	63	D	D	D	g
	Firms with 100 establishments or more .....	3	848	D	D	D	i
45421	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Single unit firms .....	5 559	5 559	3 762 024	709 424	166 356	35 585
	Multiunit firms .....	233	1 511	3 122 473	624 004	148 910	30 763
	Firms with 1 establishment .....	123	123	528 140	108 555	26 110	5 043
	Firms with 2 establishments .....	55	110	398 544	86 187	20 891	4 383
	Firms with 3 or 4 establishments .....	26	87	228 741	58 204	14 597	2 640
	Firms with 5 to 9 establishments .....	17	118	394 114	76 175	19 051	3 820
	Firms with 10 to 24 establishments .....	5	56	167 355	35 119	8 862	1 826
	Firms with 25 to 49 establishments .....	3	106	D	D	D	i
	Firms with 50 to 99 establishments .....	1	63	D	D	D	g
	Firms with 100 establishments or more .....	3	848	D	D	D	i
454210	Vending machine operators						
	<b>All firms</b> .....	<b>5 792</b>	<b>7 070</b>	<b>6 884 497</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	Single unit firms .....	5 559	5 559	3 762 024	709 424	166 356	35 585
	Multiunit firms .....	233	1 511	3 122 473	624 004	148 910	30 763
	Firms with 1 establishment .....	123	123	528 140	108 555	26 110	5 043
	Firms with 2 establishments .....	55	110	398 544	86 187	20 891	4 383
	Firms with 3 or 4 establishments .....	26	87	228 741	58 204	14 597	2 640
	Firms with 5 to 9 establishments .....	17	118	394 114	76 175	19 051	3 820
	Firms with 10 to 24 establishments .....	5	56	167 355	35 119	8 862	1 826
	Firms with 25 to 49 establishments .....	3	106	D	D	D	i
	Firms with 50 to 99 establishments .....	1	63	D	D	D	g
	Firms with 100 establishments or more .....	3	848	D	D	D	i
4543	Direct selling establishments						
	<b>All firms</b> .....	<b>21 155</b>	<b>27 399</b>	<b>37 203 849</b>	<b>5 246 485</b>	<b>1 265 416</b>	<b>221 239</b>
	Single unit firms .....	19 275	19 275	19 014 452	2 750 260	640 177	120 965
	Multiunit firms .....	1 880	8 124	18 189 397	2 496 225	625 239	100 274
	Firms with 1 establishment .....	1 042	1 042	4 224 792	488 808	119 146	18 428
	Firms with 2 establishments .....	416	832	2 035 139	268 558	63 260	10 017
	Firms with 3 or 4 establishments .....	253	837	2 253 436	272 460	67 061	10 501
	Firms with 5 to 9 establishments .....	97	626	1 471 361	207 499	50 597	9 224
	Firms with 10 to 24 establishments .....	44	673	1 526 608	219 648	58 224	10 959
	Firms with 25 to 49 establishments .....	9	278	D	D	D	i
	Firms with 50 to 99 establishments .....	8	614	D	D	D	i
	Firms with 100 establishments or more .....	11	3 222	4 663 916	732 651	185 220	30 190
45431	Fuel dealers						
	<b>All firms</b> .....	<b>8 151</b>	<b>12 532</b>	<b>22 622 249</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	Single unit firms .....	6 906	6 906	10 007 612	1 283 044	312 194	49 482
	Multiunit firms .....	1 245	5 626	12 614 637	1 472 249	374 424	54 296
	Firms with 1 establishment .....	677	677	2 938 401	268 394	64 012	9 410
	Firms with 2 establishments .....	279	558	1 645 458	192 895	45 531	6 698
	Firms with 3 or 4 establishments .....	169	558	1 326 061	158 160	40 558	5 792
	Firms with 5 to 9 establishments .....	64	417	1 096 547	119 677	30 872	4 397
	Firms with 10 to 24 establishments .....	35	521	1 276 123	157 899	42 624	5 934
	Firms with 25 to 49 establishments .....	7	209	668 796	103 163	30 102	3 070
	Firms with 50 to 99 establishments .....	6	465	822 500	91 931	24 568	3 862
	Firms with 100 establishments or more .....	8	2 221	2 840 751	380 130	96 157	15 133
454311	Heating oil dealers						
	<b>All firms</b> .....	<b>4 967</b>	<b>5 657</b>	<b>13 866 783</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	Single unit firms .....	4 209	4 209	7 164 065	854 762	211 666	31 217
	Multiunit firms .....	758	1 448	6 702 718	673 103	175 442	22 889
	Firms with 1 establishment .....	530	530	2 378 938	217 333	52 013	7 398
	Firms with 2 establishments .....	122	244	1 048 076	102 273	25 292	3 527
	Firms with 3 or 4 establishments .....	71	228	854 156	81 327	21 844	2 830
	Firms with 5 to 9 establishments .....	22	140	635 232	58 351	15 794	2 015
	Firms with 10 to 24 establishments .....	10	162	875 533	98 598	27 358	3 480
	Firms with 25 to 49 establishments .....	2	57	D	D	D	g
	Firms with 50 to 99 establishments .....	1	87	D	D	D	g
	Firms with 100 establishments or more .....	—	—	—	—	—	—
454312	Liquefied petroleum gas (bottled gas) dealers						
	<b>All firms</b> .....	<b>2 998</b>	<b>6 623</b>	<b>8 657 339</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	Single unit firms .....	2 449	2 449	2 746 794	417 076	97 996	17 498
	Multiunit firms .....	549	4 174	5 910 545	798 963	198 935	31 391
	Firms with 1 establishment .....	222	222	709 133	70 042	16 489	2 673
	Firms with 2 establishments .....	147	294	596 732	83 653	18 697	2 968
	Firms with 3 or 4 establishments .....	97	323	468 892	78 357	19 158	2 949

**Table 6. Single Units and Multiunits: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and number of units in specified kind of business	Firms (number)	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
454312	Liquefied petroleum gas (bottled gas) dealers—Con.						
	Firms with 5 to 9 establishments . . . . .	42	266	388 705	55 655	13 761	2 220
	Firms with 10 to 24 establishments . . . . .	23	327	340 534	53 096	13 603	2 230
	Firms with 25 to 49 establishments . . . . .	5	152	D	D	D	f
	Firms with 50 to 99 establishments . . . . .	5	369	D	D	D	g
	Firms with 100 establishments or more . . . . .	8	2 221	2 840 751	380 130	96 157	15 133
454319	Other fuel dealers						
	<b>All firms . . . . .</b>	<b>252</b>	<b>252</b>	<b>98 127</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	Single unit firms . . . . .	248	248	96 753	11 206	2 532	767
	Multiunit firms . . . . .	4	4	1 374	183	47	16
	Firms with 1 establishment . . . . .	4	4	1 374	183	47	16
	Firms with 2 establishments . . . . .	—	—	—	—	—	—
	Firms with 3 or 4 establishments . . . . .	—	—	—	—	—	—
	Firms with 5 to 9 establishments . . . . .	—	—	—	—	—	—
	Firms with 10 to 24 establishments . . . . .	—	—	—	—	—	—
	Firms with 25 to 49 establishments . . . . .	—	—	—	—	—	—
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	—	—	—	—	—	—
45439	Other direct selling establishments						
	<b>All firms . . . . .</b>	<b>13 006</b>	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Single unit firms . . . . .	12 369	12 369	9 006 840	1 467 216	327 983	71 483
	Multiunit firms . . . . .	637	2 498	5 574 760	1 023 976	250 815	45 978
	Firms with 1 establishment . . . . .	368	368	1 289 373	220 852	55 240	9 032
	Firms with 2 establishments . . . . .	136	272	387 188	75 304	17 642	3 307
	Firms with 3 or 4 establishments . . . . .	85	283	939 572	116 485	27 041	4 773
	Firms with 5 to 9 establishments . . . . .	32	204	362 128	85 558	19 168	4 761
	Firms with 10 to 24 establishments . . . . .	9	152	250 485	61 749	15 600	5 025
	Firms with 25 to 49 establishments . . . . .	2	69	D	D	D	g
	Firms with 50 to 99 establishments . . . . .	2	149	D	D	D	g
	Firms with 100 establishments or more . . . . .	3	1 001	1 823 165	352 521	89 063	15 057
454390	Other direct selling establishments						
	<b>All firms . . . . .</b>	<b>13 006</b>	<b>14 867</b>	<b>14 581 600</b>	<b>2 491 192</b>	<b>578 798</b>	<b>117 461</b>
	Single unit firms . . . . .	12 369	12 369	9 006 840	1 467 216	327 983	71 483
	Multiunit firms . . . . .	637	2 498	5 574 760	1 023 976	250 815	45 978
	Firms with 1 establishment . . . . .	368	368	1 289 373	220 852	55 240	9 032
	Firms with 2 establishments . . . . .	136	272	387 188	75 304	17 642	3 307
	Firms with 3 or 4 establishments . . . . .	85	283	939 572	116 485	27 041	4 773
	Firms with 5 to 9 establishments . . . . .	32	204	362 128	85 558	19 168	4 761
	Firms with 10 to 24 establishments . . . . .	9	152	250 485	61 749	15 600	5 025
	Firms with 25 to 49 establishments . . . . .	2	69	D	D	D	g
	Firms with 50 to 99 establishments . . . . .	2	149	D	D	D	g
	Firms with 100 establishments or more . . . . .	3	1 001	1 823 165	352 521	89 063	15 057
4543901	Direct selling, furniture, home furnishings, electronics, & appl						
	<b>All firms . . . . .</b>	<b>3 738</b>	<b>4 284</b>	<b>3 617 293</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	Single unit firms . . . . .	3 565	3 565	2 647 483	381 643	85 315	19 590
	Multiunit firms . . . . .	173	719	969 810	169 411	40 762	9 913
	Firms with 1 establishment . . . . .	101	101	479 262	60 800	15 022	2 071
	Firms with 2 establishments . . . . .	45	90	D	D	D	f
	Firms with 3 or 4 establishments . . . . .	20	63	97 291	15 678	3 795	744
	Firms with 5 to 9 establishments . . . . .	5	33	65 384	14 223	3 432	790
	Firms with 10 to 24 establishments . . . . .	1	11	D	D	D	c
	Firms with 25 to 49 establishments . . . . .	—	—	—	—	—	—
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	1	421	D	D	D	i
4543902	Direct selling, books, periodicals, videos, & compact discs						
	<b>All firms . . . . .</b>	<b>1 194</b>	<b>1 263</b>	<b>1 751 884</b>	<b>324 225</b>	<b>69 601</b>	<b>19 475</b>
	Single unit firms . . . . .	1 152	1 152	1 168 449	211 326	43 115	10 981
	Multiunit firms . . . . .	42	111	583 435	112 899	26 486	8 494
	Firms with 1 establishment . . . . .	18	18	91 843	22 171	5 720	869
	Firms with 2 establishments . . . . .	12	24	D	D	D	e
	Firms with 3 or 4 establishments . . . . .	7	25	303 555	34 064	8 117	1 713
	Firms with 5 to 9 establishments . . . . .	4	29	122 315	33 438	6 832	2 447
	Firms with 10 to 24 establishments . . . . .	1	15	D	D	D	h
	Firms with 25 to 49 establishments . . . . .	—	—	—	—	—	—
	Firms with 50 to 99 establishments . . . . .	—	—	—	—	—	—
	Firms with 100 establishments or more . . . . .	—	—	—	—	—	—
4543903	Direct selling, other merchandise						
	<b>All firms . . . . .</b>	<b>8 090</b>	<b>9 320</b>	<b>9 212 423</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	Single unit firms . . . . .	7 652	7 652	5 190 908	874 247	199 553	40 912
	Multiunit firms . . . . .	438	1 668	4 021 515	741 666	183 567	27 571
	Firms with 1 establishment . . . . .	268	268	764 775	148 251	37 125	6 339
	Firms with 2 establishments . . . . .	75	150	225 329	45 317	10 190	2 023
	Firms with 3 or 4 establishments . . . . .	59	196	524 787	63 965	14 467	2 260
	Firms with 5 to 9 establishments . . . . .	22	137	172 701	37 303	8 768	1 508
	Firms with 10 to 24 establishments . . . . .	8	133	205 950	42 645	10 665	1 818
	Firms with 25 to 49 establishments . . . . .	2	69	D	D	D	g
	Firms with 50 to 99 establishments . . . . .	2	138	D	D	D	g
	Firms with 100 establishments or more . . . . .	2	577	D	D	D	i

**Table 7. Concentration by Largest Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE</b>						
	<b>All firms</b> .....	<b>'1 118 447</b>	<b>'2 460 886 012</b>	<b>100.0</b>	<b>'237 195 503</b>	<b>'55 386 162</b>	<b>'13 991 103</b>
	4 largest firms .....	10 969	193 717 460	7.9	17 434 555	4 116 112	1 459 968
	8 largest firms .....	17 231	288 344 881	11.7	27 240 573	6 351 366	2 085 568
	20 largest firms .....	35 245	454 546 989	18.5	43 816 391	10 272 837	3 177 449
	50 largest firms .....	70 612	631 285 683	25.7	58 778 641	13 888 187	4 213 856
<b>441</b>	<b>Motor vehicle &amp; parts dealers</b>						
	<b>All firms</b> .....	<b>122 633</b>	<b>645 367 776</b>	<b>100.0</b>	<b>50 238 931</b>	<b>11 531 623</b>	<b>1 718 963</b>
	4 largest firms .....	2 609	10 411 249	1.6	1 165 598	262 415	50 603
	8 largest firms .....	6 205	16 719 813	2.6	2 126 261	497 148	91 045
	20 largest firms .....	10 409	26 929 421	4.2	3 193 887	758 803	137 854
	50 largest firms .....	11 431	43 132 396	6.7	4 260 535	1 019 366	168 765
4411	Automobile dealers						
	<b>All firms</b> .....	<b>49 237</b>	<b>553 652 292</b>	<b>100.0</b>	<b>37 400 147</b>	<b>8 568 404</b>	<b>1 138 995</b>
	4 largest firms .....	167	8 503 069	1.5	570 098	128 967	14 429
	8 largest firms .....	232	11 842 019	2.1	774 570	171 956	18 934
	20 largest firms .....	347	19 714 394	3.6	1 206 250	276 980	30 199
	50 largest firms .....	580	32 390 854	5.9	1 997 613	464 034	51 944
44111	New car dealers						
	<b>All firms</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>100.0</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	4 largest firms .....	142	7 916 307	1.5	496 375	119 643	13 487
	8 largest firms .....	202	11 091 041	2.1	688 475	165 818	18 643
	20 largest firms .....	313	18 800 222	3.6	1 113 685	269 651	29 494
	50 largest firms .....	532	31 168 911	6.0	1 884 831	451 530	50 657
441110	New car dealers						
	<b>All firms</b> .....	<b>25 897</b>	<b>518 971 824</b>	<b>100.0</b>	<b>35 202 751</b>	<b>8 072 223</b>	<b>1 046 243</b>
	4 largest firms .....	142	7 916 307	1.5	496 375	119 643	13 487
	8 largest firms .....	202	11 091 041	2.1	688 475	165 818	18 643
	20 largest firms .....	313	18 800 222	3.6	1 113 685	269 651	29 494
	50 largest firms .....	532	31 168 911	6.0	1 884 831	451 530	50 657
44112	Used car dealers						
	<b>All firms</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>100.0</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	4 largest firms .....	62	1 616 454	4.7	123 618	17 378	1 829
	8 largest firms .....	76	2 025 525	5.8	141 352	21 798	2 375
	20 largest firms .....	105	2 724 519	7.9	181 914	31 514	3 357
	50 largest firms .....	185	3 786 861	10.9	247 663	46 432	5 328
441120	Used car dealers						
	<b>All firms</b> .....	<b>23 340</b>	<b>34 680 468</b>	<b>100.0</b>	<b>2 197 396</b>	<b>496 181</b>	<b>92 752</b>
	4 largest firms .....	62	1 616 454	4.7	123 618	17 378	1 829
	8 largest firms .....	76	2 025 525	5.8	141 352	21 798	2 375
	20 largest firms .....	105	2 724 519	7.9	181 914	31 514	3 357
	50 largest firms .....	185	3 786 861	10.9	247 663	46 432	5 328
4412	Other motor vehicle dealers						
	<b>All firms</b> .....	<b>13 589</b>	<b>28 890 506</b>	<b>100.0</b>	<b>2 569 916</b>	<b>546 742</b>	<b>102 768</b>
	4 largest firms .....	211	1 019 734	3.5	66 382	15 551	3 006
	8 largest firms .....	225	1 504 007	5.2	90 959	21 396	3 689
	20 largest firms .....	333	2 385 640	8.3	164 443	37 965	6 414
	50 largest firms .....	436	3 685 669	12.8	246 681	56 848	9 231
44121	Recreational vehicle dealers						
	<b>All firms</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>100.0</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	4 largest firms .....	33	814 978	8.1	48 049	11 612	1 267
	8 largest firms .....	49	1 200 902	11.9	78 075	19 312	2 212
	20 largest firms .....	91	1 951 539	19.4	130 461	31 622	3 944
	50 largest firms .....	152	2 960 660	29.4	201 048	46 652	5 919
441210	Recreational vehicle dealers						
	<b>All firms</b> .....	<b>3 014</b>	<b>10 069 749</b>	<b>100.0</b>	<b>813 962</b>	<b>175 534</b>	<b>29 463</b>
	4 largest firms .....	33	814 978	8.1	48 049	11 612	1 267
	8 largest firms .....	49	1 200 902	11.9	78 075	19 312	2 212
	20 largest firms .....	91	1 951 539	19.4	130 461	31 622	3 944
	50 largest firms .....	152	2 960 660	29.4	201 048	46 652	5 919
44122	Motorcycle, boat, & other motor vehicle dealers						
	<b>All firms</b> .....	<b>10 575</b>	<b>18 820 757</b>	<b>100.0</b>	<b>1 755 954</b>	<b>371 208</b>	<b>73 305</b>
	4 largest firms .....	244	639 182	3.4	44 081	8 759	2 756
	8 largest firms .....	261	856 880	4.6	57 273	11 699	3 170
	20 largest firms .....	319	1 309 823	7.0	90 383	18 789	4 515
	50 largest firms .....	377	2 001 748	10.6	153 335	32 866	6 508
441221	Motorcycle dealers						
	<b>All firms</b> .....	<b>3 635</b>	<b>7 369 260</b>	<b>100.0</b>	<b>712 065</b>	<b>151 433</b>	<b>29 026</b>
	4 largest firms .....	7	120 096	1.6	11 467	2 548	396
	8 largest firms .....	12	199 492	2.7	18 590	4 080	613
	20 largest firms .....	24	398 712	5.4	39 288	8 466	1 161
	50 largest firms .....	68	782 008	10.6	75 594	15 993	2 287

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>441</b>	<b>Motor vehicle &amp; parts dealers—Con.</b>						
441222	Boat dealers						
	<b>All firms</b> .....	<b>5 262</b>	<b>8 934 230</b>	<b>100.0</b>	<b>839 296</b>	<b>174 483</b>	<b>35 134</b>
	4 largest firms .....	252	549 276	6.1	44 280	9 372	2 842
	8 largest firms .....	298	743 112	8.3	58 338	12 385	3 475
	20 largest firms .....	320	1 142 496	12.8	83 333	17 570	4 263
	50 largest firms .....	378	1 732 426	19.4	132 393	28 787	5 676
441229	All other motor vehicle dealers						
	<b>All firms</b> .....	<b>1 678</b>	<b>2 517 267</b>	<b>100.0</b>	<b>204 593</b>	<b>45 292</b>	<b>9 145</b>
	4 largest firms .....	6	267 490	10.6	15 430	3 003	653
	8 largest firms .....	10	333 079	13.2	23 012	4 641	832
	20 largest firms .....	23	467 100	18.6	29 487	5 838	1 038
	50 largest firms .....	55	694 771	27.6	47 512	9 617	1 635
4413	Automotive parts, accessories, & tire stores						
	<b>All firms</b> .....	<b>59 807</b>	<b>62 824 978</b>	<b>100.0</b>	<b>10 268 868</b>	<b>2 416 477</b>	<b>477 200</b>
	4 largest firms .....	5 086	7 960 445	12.7	1 471 501	351 259	70 402
	8 largest firms .....	8 633	12 046 655	19.2	2 055 054	502 051	101 664
	20 largest firms .....	12 333	17 703 016	28.2	2 816 914	686 693	139 307
	50 largest firms .....	14 025	21 578 609	34.3	3 280 606	799 931	159 833
44131	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>100.0</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	4 largest firms .....	4 247	7 065 402	16.4	998 323	238 295	55 764
	8 largest firms .....	6 924	10 299 148	23.9	1 473 604	360 885	83 618
	20 largest firms .....	9 304	13 573 553	31.4	1 871 304	452 670	106 801
	50 largest firms .....	10 625	16 109 677	37.3	2 204 361	534 308	121 576
441310	Automotive parts & accessories stores						
	<b>All firms</b> .....	<b>42 519</b>	<b>43 165 668</b>	<b>100.0</b>	<b>6 718 215</b>	<b>1 589 637</b>	<b>334 556</b>
	4 largest firms .....	4 247	7 065 402	16.4	998 323	238 295	55 764
	8 largest firms .....	6 924	10 299 148	23.9	1 473 604	360 885	83 618
	20 largest firms .....	9 304	13 573 553	31.4	1 871 304	452 670	106 801
	50 largest firms .....	10 625	16 109 677	37.3	2 204 361	534 308	121 576
44132	Tire dealers						
	<b>All firms</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>100.0</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	4 largest firms .....	3 131	3 999 253	20.3	880 542	211 398	33 312
	8 largest firms .....	3 711	5 373 980	27.3	1 094 930	270 107	40 978
	20 largest firms .....	4 080	6 675 442	34.0	1 238 524	303 515	45 895
	50 largest firms .....	4 679	7 966 005	40.5	1 410 687	343 188	52 257
441320	Tire dealers						
	<b>All firms</b> .....	<b>17 288</b>	<b>19 659 310</b>	<b>100.0</b>	<b>3 550 653</b>	<b>826 840</b>	<b>142 644</b>
	4 largest firms .....	3 131	3 999 253	20.3	880 542	211 398	33 312
	8 largest firms .....	3 711	5 373 980	27.3	1 094 930	270 107	40 978
	20 largest firms .....	4 080	6 675 442	34.0	1 238 524	303 515	45 895
	50 largest firms .....	4 679	7 966 005	40.5	1 410 687	343 188	52 257
<b>442</b>	<b>Furniture &amp; home furnishings stores</b>						
	<b>All firms</b> .....	<b>64 725</b>	<b>71 690 813</b>	<b>100.0</b>	<b>9 959 441</b>	<b>2 324 291</b>	<b>482 845</b>
	4 largest firms .....	1 954	4 636 343	6.5	674 202	164 316	35 742
	8 largest firms .....	2 455	7 316 882	10.2	897 751	214 905	51 338
	20 largest firms .....	4 317	12 032 425	16.8	1 440 621	348 764	80 623
	50 largest firms .....	6 773	17 002 679	23.7	1 987 462	482 499	110 176
4421	Furniture stores						
	<b>All firms</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>100.0</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	4 largest firms .....	1 116	3 810 308	9.3	523 455	131 097	24 395
	8 largest firms .....	1 460	5 612 441	13.7	742 206	184 493	33 605
	20 largest firms .....	2 259	8 376 673	20.4	1 023 031	249 665	46 181
	50 largest firms .....	3 269	11 500 855	28.1	1 372 255	333 554	61 021
44211	Furniture stores						
	<b>All firms</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>100.0</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	4 largest firms .....	1 116	3 810 308	9.3	523 455	131 097	24 395
	8 largest firms .....	1 460	5 612 441	13.7	742 206	184 493	33 605
	20 largest firms .....	2 259	8 376 673	20.4	1 023 031	249 665	46 181
	50 largest firms .....	3 269	11 500 855	28.1	1 372 255	333 554	61 021
442110	Furniture stores						
	<b>All firms</b> .....	<b>29 461</b>	<b>40 968 335</b>	<b>100.0</b>	<b>5 619 603</b>	<b>1 325 781</b>	<b>251 300</b>
	4 largest firms .....	1 116	3 810 308	9.3	523 455	131 097	24 395
	8 largest firms .....	1 460	5 612 441	13.7	742 206	184 493	33 605
	20 largest firms .....	2 259	8 376 673	20.4	1 023 031	249 665	46 181
	50 largest firms .....	3 269	11 500 855	28.1	1 372 255	333 554	61 021

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>442</b>	<b>Furniture &amp; home furnishings stores—Con.</b>						
4422	Home furnishings stores						
	<b>All firms</b> .....	<b>35 264</b>	<b>30 722 478</b>	<b>100.0</b>	<b>4 339 838</b>	<b>998 510</b>	<b>231 545</b>
	4 largest firms .....	1 338	3 502 910	11.4	373 220	83 620	26 904
	8 largest firms .....	2 624	5 116 644	16.7	567 786	132 313	40 949
	20 largest firms .....	4 027	7 241 852	23.6	799 019	192 679	57 128
	50 largest firms .....	5 586	9 160 663	29.8	1 028 045	247 465	73 257
44221	Floor covering stores						
	<b>All firms</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>100.0</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	4 largest firms .....	1 039	862 010	5.2	140 876	37 546	6 274
	8 largest firms .....	1 058	1 088 446	6.6	168 398	43 491	7 011
	20 largest firms .....	1 178	1 523 704	9.3	221 017	55 941	8 720
	50 largest firms .....	1 333	2 219 946	13.5	314 377	77 535	11 239
442210	Floor covering stores						
	<b>All firms</b> .....	<b>16 603</b>	<b>16 471 814</b>	<b>100.0</b>	<b>2 458 208</b>	<b>560 005</b>	<b>96 186</b>
	4 largest firms .....	1 039	862 010	5.2	140 876	37 546	6 274
	8 largest firms .....	1 058	1 088 446	6.6	168 398	43 491	7 011
	20 largest firms .....	1 178	1 523 704	9.3	221 017	55 941	8 720
	50 largest firms .....	1 333	2 219 946	13.5	314 377	77 535	11 239
44229	Other home furnishings stores						
	<b>All firms</b> .....	<b>18 661</b>	<b>14 250 664</b>	<b>100.0</b>	<b>1 881 630</b>	<b>438 505</b>	<b>135 359</b>
	4 largest firms .....	1 338	3 502 910	24.6	373 220	83 620	26 904
	8 largest firms .....	2 387	4 854 822	34.1	513 061	118 571	39 851
	20 largest firms .....	3 260	6 742 405	47.3	700 465	164 120	52 595
	50 largest firms .....	4 660	8 273 181	58.1	883 439	209 073	67 663
442291	Window treatment stores						
	<b>All firms</b> .....	<b>2 126</b>	<b>915 301</b>	<b>100.0</b>	<b>148 564</b>	<b>33 990</b>	<b>8 548</b>
	4 largest firms .....	225	151 191	16.5	16 591	3 691	990
	8 largest firms .....	246	189 461	20.7	22 400	4 933	1 304
	20 largest firms .....	317	259 803	28.4	35 242	7 933	1 954
	50 largest firms .....	381	343 144	37.5	50 240	11 591	2 577
442299	All other home furnishings stores						
	<b>All firms</b> .....	<b>16 535</b>	<b>13 335 363</b>	<b>100.0</b>	<b>1 733 066</b>	<b>404 515</b>	<b>126 811</b>
	4 largest firms .....	1 338	3 502 910	26.3	373 220	83 620	26 904
	8 largest firms .....	2 385	4 852 948	36.4	512 967	118 548	39 832
	20 largest firms .....	3 118	6 740 223	50.5	700 992	164 308	52 591
	50 largest firms .....	4 529	8 208 201	61.6	877 533	207 882	67 333
<b>443</b>	<b>Electronics &amp; appliance stores</b>						
	<b>All firms</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>100.0</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	4 largest firms .....	6 184	25 628 949	37.4	1 672 274	393 827	109 876
	8 largest firms .....	6 354	29 336 249	42.8	1 944 011	467 566	122 174
	20 largest firms .....	8 531	33 695 415	49.1	2 315 489	559 548	142 168
	50 largest firms .....	9 313	37 111 493	54.1	2 715 296	648 124	155 403
4431	Electronics & appliance stores						
	<b>All firms</b> .....	<b>43 373</b>	<b>68 561 331</b>	<b>100.0</b>	<b>7 064 114</b>	<b>1 642 430</b>	<b>345 042</b>
	4 largest firms .....	6 184	25 628 949	37.4	1 672 274	393 827	109 876
	8 largest firms .....	6 354	29 336 249	42.8	1 944 011	467 566	122 174
	20 largest firms .....	8 531	33 695 415	49.1	2 315 489	559 548	142 168
	50 largest firms .....	9 313	37 111 493	54.1	2 715 296	648 124	155 403
44311	Appliance, television, & other electronics stores						
	<b>All firms</b> .....	<b>28 789</b>	<b>42 250 978</b>	<b>100.0</b>	<b>4 462 377</b>	<b>1 059 555</b>	<b>237 033</b>
	4 largest firms .....	5 989	20 071 271	47.5	1 458 732	348 461	95 958
	8 largest firms .....	6 381	22 354 647	52.9	1 624 688	394 699	104 966
	20 largest firms .....	6 670	24 985 102	59.1	1 862 938	450 238	114 718
	50 largest firms .....	7 136	26 679 690	63.1	2 064 725	499 323	121 872
443111	Household appliance stores						
	<b>All firms</b> .....	<b>10 484</b>	<b>10 082 894</b>	<b>100.0</b>	<b>1 217 530</b>	<b>286 701</b>	<b>60 220</b>
	4 largest firms .....	94	1 349 595	13.4	93 885	23 800	4 067
	8 largest firms .....	163	1 877 330	18.6	142 062	34 489	5 573
	20 largest firms .....	359	2 411 381	23.9	199 859	48 249	8 104
	50 largest firms .....	616	3 055 448	30.3	267 966	65 562	10 322
443112	Radio, television, & other electronics stores						
	<b>All firms</b> .....	<b>18 305</b>	<b>32 168 084</b>	<b>100.0</b>	<b>3 244 847</b>	<b>772 854</b>	<b>176 813</b>
	4 largest firms .....	5 938	20 048 270	62.3	1 456 732	346 642	95 785
	8 largest firms .....	6 295	22 152 809	68.9	1 607 632	388 512	104 534
	20 largest firms .....	6 583	23 733 293	73.8	1 804 671	434 811	111 144
	50 largest firms .....	6 826	24 643 031	76.6	1 906 648	459 540	115 113

**Table 7. Concentration by Largest Firms: 1997—Con.**

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NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>443</b>	<b>Electronics &amp; appliance stores—Con.</b>						
44312	Computer & software stores						
	<b>All firms</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>100.0</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	4 largest firms .....	300	8 391 317	34.9	422 588	100 691	22 065
	8 largest firms .....	1 376	9 677 371	40.2	521 820	124 607	28 676
	20 largest firms .....	1 457	10 632 241	44.2	626 369	142 918	30 749
	50 largest firms .....	1 588	11 857 899	49.3	759 081	174 252	33 918
443120	Computer & software stores						
	<b>All firms</b> .....	<b>11 741</b>	<b>24 058 663</b>	<b>100.0</b>	<b>2 277 764</b>	<b>506 828</b>	<b>90 501</b>
	4 largest firms .....	300	8 391 317	34.9	422 588	100 691	22 065
	8 largest firms .....	1 376	9 677 371	40.2	521 820	124 607	28 676
	20 largest firms .....	1 457	10 632 241	44.2	626 369	142 918	30 749
	50 largest firms .....	1 588	11 857 899	49.3	759 081	174 252	33 918
4431201	Computer stores (custom assembly)						
	<b>All firms</b> .....	<b>3 801</b>	<b>3 983 465</b>	<b>100.0</b>	<b>395 184</b>	<b>86 940</b>	<b>17 013</b>
	4 largest firms .....	14	194 316	4.9	11 808	2 854	294
	8 largest firms .....	37	326 724	8.2	23 643	5 356	628
	20 largest firms .....	57	558 089	14.0	46 378	11 514	1 110
	50 largest firms .....	110	922 491	23.2	78 091	18 669	2 166
4431202	Other computer stores						
	<b>All firms</b> .....	<b>5 670</b>	<b>17 230 438</b>	<b>100.0</b>	<b>1 465 645</b>	<b>337 031</b>	<b>58 592</b>
	4 largest firms .....	300	8 391 317	48.7	422 588	100 691	22 065
	8 largest firms .....	381	8 940 375	51.9	470 173	113 096	23 370
	20 largest firms .....	430	9 595 046	55.7	508 606	121 278	24 311
	50 largest firms .....	495	10 487 971	60.9	591 038	139 647	26 649
4431203	Prepackaged software stores						
	<b>All firms</b> .....	<b>2 270</b>	<b>2 844 760</b>	<b>100.0</b>	<b>416 935</b>	<b>82 857</b>	<b>14 896</b>
	4 largest firms .....	1 014	1 096 214	38.5	85 991	20 085	6 099
	8 largest firms .....	1 070	1 359 451	47.8	148 662	29 055	7 065
	20 largest firms .....	1 087	1 639 595	57.6	182 092	35 341	7 772
	50 largest firms .....	1 130	1 974 474	69.4	238 386	46 773	8 941
44313	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>100.0</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	4 largest firms .....	979	736 166	32.7	106 638	25 737	6 155
	8 largest firms .....	1 065	868 724	38.6	120 430	28 847	7 009
	20 largest firms .....	1 099	1 010 755	44.9	134 901	32 535	7 558
	50 largest firms .....	1 210	1 210 875	53.8	161 078	38 732	8 678
443130	Camera & photographic supplies stores						
	<b>All firms</b> .....	<b>2 843</b>	<b>2 251 690</b>	<b>100.0</b>	<b>323 973</b>	<b>76 047</b>	<b>17 508</b>
	4 largest firms .....	979	736 166	32.7	106 638	25 737	6 155
	8 largest firms .....	1 065	868 724	38.6	120 430	28 847	7 009
	20 largest firms .....	1 099	1 010 755	44.9	134 901	32 535	7 558
	50 largest firms .....	1 210	1 210 875	53.8	161 078	38 732	8 678
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers</b>						
	<b>All firms</b> .....	<b>93 117</b>	<b>227 566 101</b>	<b>100.0</b>	<b>25 608 856</b>	<b>5 898 566</b>	<b>1 117 912</b>
	4 largest firms .....	1 612	39 976 355	17.6	3 627 037	865 372	185 694
	8 largest firms .....	4 478	49 029 748	21.5	4 545 102	1 137 353	234 147
	20 largest firms .....	6 650	63 794 025	28.0	5 809 884	1 438 068	297 766
	50 largest firms .....	9 759	78 533 582	34.5	7 087 380	1 744 544	351 411
4441	Building material & supplies dealers						
	<b>All firms</b> .....	<b>71 916</b>	<b>195 888 196</b>	<b>100.0</b>	<b>22 313 100</b>	<b>5 192 421</b>	<b>952 296</b>
	4 largest firms .....	1 612	39 976 355	20.4	3 627 037	865 372	185 694
	8 largest firms .....	4 478	49 029 748	25.0	4 545 102	1 137 353	234 147
	20 largest firms .....	6 439	63 327 707	32.3	5 811 500	1 435 305	297 815
	50 largest firms .....	8 827	75 458 637	38.5	6 911 089	1 702 264	342 250
44411	Home centers						
	<b>All firms</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>100.0</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	4 largest firms .....	1 385	38 810 324	75.2	3 545 516	868 152	190 885
	8 largest firms .....	1 781	45 368 115	87.9	4 256 281	1 033 834	240 856
	20 largest firms .....	2 100	47 631 946	92.3	4 477 688	1 089 287	257 068
	50 largest firms .....	2 286	48 486 453	93.9	4 573 237	1 111 669	262 634
444110	Home centers						
	<b>All firms</b> .....	<b>3 997</b>	<b>51 627 926</b>	<b>100.0</b>	<b>4 996 451</b>	<b>1 205 643</b>	<b>283 853</b>
	4 largest firms .....	1 385	38 810 324	75.2	3 545 516	868 152	190 885
	8 largest firms .....	1 781	45 368 115	87.9	4 256 281	1 033 834	240 856
	20 largest firms .....	2 100	47 631 946	92.3	4 477 688	1 089 287	257 068
	50 largest firms .....	2 286	48 486 453	93.9	4 573 237	1 111 669	262 634

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44412	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>100.0</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	4 largest firms .....	2 780	3 441 994	43.3	371 265	88 753	15 224
	8 largest firms .....	3 405	4 096 115	51.6	426 310	102 051	17 307
	20 largest firms .....	3 810	4 678 873	58.9	506 773	119 612	20 325
	50 largest firms .....	4 159	5 168 009	65.1	571 194	134 283	22 888
444120	Paint & wallpaper stores						
	<b>All firms</b> .....	<b>8 429</b>	<b>7 943 420</b>	<b>100.0</b>	<b>1 011 136</b>	<b>235 096</b>	<b>43 517</b>
	4 largest firms .....	2 780	3 441 994	43.3	371 265	88 753	15 224
	8 largest firms .....	3 405	4 096 115	51.6	426 310	102 051	17 307
	20 largest firms .....	3 810	4 678 873	58.9	506 773	119 612	20 325
	50 largest firms .....	4 159	5 168 009	65.1	571 194	134 283	22 888
44413	Hardware stores						
	<b>All firms</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>100.0</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	4 largest firms .....	553	1 672 547	12.3	202 907	44 258	13 837
	8 largest firms .....	797	2 086 044	15.3	249 210	54 722	16 050
	20 largest firms .....	942	2 523 484	18.5	296 036	66 803	19 552
	50 largest firms .....	1 214	3 071 265	22.6	378 433	85 500	24 344
444130	Hardware stores						
	<b>All firms</b> .....	<b>15 748</b>	<b>13 605 263</b>	<b>100.0</b>	<b>2 095 331</b>	<b>482 498</b>	<b>137 831</b>
	4 largest firms .....	553	1 672 547	12.3	202 907	44 258	13 837
	8 largest firms .....	797	2 086 044	15.3	249 210	54 722	16 050
	20 largest firms .....	942	2 523 484	18.5	296 036	66 803	19 552
	50 largest firms .....	1 214	3 071 265	22.6	378 433	85 500	24 344
44419	Other building material dealers						
	<b>All firms</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>100.0</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	4 largest firms .....	1 472	8 677 590	7.1	723 015	205 163	21 413
	8 largest firms .....	1 994	12 629 065	10.3	1 011 216	277 771	29 451
	20 largest firms .....	3 063	19 690 236	16.0	1 626 156	423 729	51 616
	50 largest firms .....	4 213	26 861 796	21.9	2 223 255	568 430	71 647
444190	Other building material dealers						
	<b>All firms</b> .....	<b>43 742</b>	<b>122 711 587</b>	<b>100.0</b>	<b>14 210 182</b>	<b>3 269 184</b>	<b>487 095</b>
	4 largest firms .....	1 472	8 677 590	7.1	723 015	205 163	21 413
	8 largest firms .....	1 994	12 629 065	10.3	1 011 216	277 771	29 451
	20 largest firms .....	3 063	19 690 236	16.0	1 626 156	423 729	51 616
	50 largest firms .....	4 213	26 861 796	21.9	2 223 255	568 430	71 647
4441901	Retail lumber yards						
	<b>All firms</b> .....	<b>11 046</b>	<b>41 846 016</b>	<b>100.0</b>	<b>4 451 507</b>	<b>1 006 509</b>	<b>171 556</b>
	4 largest firms .....	698	4 058 617	9.7	326 715	78 398	12 612
	8 largest firms .....	1 060	6 101 223	14.6	522 404	125 587	21 060
	20 largest firms .....	1 495	8 952 129	21.4	757 326	179 323	31 383
	50 largest firms .....	1 715	11 835 146	28.3	1 044 954	240 847	40 859
4441902	All other building material dealers						
	<b>All firms</b> .....	<b>32 696</b>	<b>80 865 571</b>	<b>100.0</b>	<b>9 758 675</b>	<b>2 262 675</b>	<b>315 539</b>
	4 largest firms .....	1 154	7 206 251	8.9	638 066	186 647	16 993
	8 largest firms .....	1 618	10 751 736	13.3	890 603	248 960	24 240
	20 largest firms .....	2 329	15 578 158	19.3	1 265 573	338 890	34 551
	50 largest firms .....	2 937	19 897 254	24.6	1 645 295	432 271	45 423
4442	Lawn & garden equipment & supplies stores						
	<b>All firms</b> .....	<b>21 201</b>	<b>31 677 905</b>	<b>100.0</b>	<b>3 295 756</b>	<b>706 145</b>	<b>165 616</b>
	4 largest firms .....	795	3 437 379	10.9	237 024	57 840	8 488
	8 largest firms .....	1 443	5 166 529	16.3	377 454	89 174	18 182
	20 largest firms .....	1 912	6 893 970	21.8	495 532	115 917	23 805
	50 largest firms .....	2 265	8 195 520	25.9	602 532	140 047	29 038
44421	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>100.0</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	4 largest firms .....	154	193 797	4.8	26 562	5 702	1 849
	8 largest firms .....	160	291 240	7.2	36 000	7 855	2 122
	20 largest firms .....	186	486 186	11.9	60 214	13 566	2 900
	50 largest firms .....	227	753 103	18.5	88 595	19 479	3 813
444210	Outdoor power equipment stores						
	<b>All firms</b> .....	<b>4 769</b>	<b>4 069 193</b>	<b>100.0</b>	<b>535 455</b>	<b>117 543</b>	<b>26 479</b>
	4 largest firms .....	154	193 797	4.8	26 562	5 702	1 849
	8 largest firms .....	160	291 240	7.2	36 000	7 855	2 122
	20 largest firms .....	186	486 186	11.9	60 214	13 566	2 900
	50 largest firms .....	227	753 103	18.5	88 595	19 479	3 813

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>444</b>	<b>Building material &amp; garden equipment &amp; supplies dealers—Con.</b>						
44422	Nursery & garden centers						
	<b>All firms</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>100.0</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	4 largest firms .....	794	3 437 115	12.4	236 917	57 813	8 483
	8 largest firms .....	1 442	5 166 265	18.7	377 347	89 147	18 177
	20 largest firms .....	1 857	6 867 607	24.9	492 399	114 913	23 274
	50 largest firms .....	2 105	8 094 680	29.3	585 513	136 364	27 531
444220	Nursery & garden centers						
	<b>All firms</b> .....	<b>16 432</b>	<b>27 608 712</b>	<b>100.0</b>	<b>2 760 301</b>	<b>588 602</b>	<b>139 137</b>
	4 largest firms .....	794	3 437 115	12.4	236 917	57 813	8 483
	8 largest firms .....	1 442	5 166 265	18.7	377 347	89 147	18 177
	20 largest firms .....	1 857	6 867 607	24.9	492 399	114 913	23 274
	50 largest firms .....	2 105	8 094 680	29.3	585 513	136 364	27 531
<b>445</b>	<b>Food &amp; beverage stores</b>						
	<b>All firms</b> .....	<b>148 528</b>	<b>401 764 499</b>	<b>100.0</b>	<b>40 581 095</b>	<b>9 646 391</b>	<b>2 893 074</b>
	4 largest firms .....	4 355	73 409 786	18.3	7 591 085	1 703 243	451 998
	8 largest firms .....	8 323	121 337 643	30.2	12 241 594	2 864 780	815 260
	20 largest firms .....	11 471	171 784 798	42.8	17 740 342	4 205 911	1 138 720
	50 largest firms .....	16 590	217 381 413	54.1	22 269 442	5 337 544	1 458 323
4451	Grocery stores						
	<b>All firms</b> .....	<b>96 542</b>	<b>368 250 471</b>	<b>100.0</b>	<b>37 426 166</b>	<b>8 915 996</b>	<b>2 643 608</b>
	4 largest firms .....	4 352	73 405 967	19.9	7 590 784	1 703 174	451 976
	8 largest firms .....	8 320	121 333 824	32.9	12 241 293	2 864 711	815 238
	20 largest firms .....	11 434	171 729 901	46.6	17 735 749	4 204 894	1 138 478
	50 largest firms .....	16 533	217 288 282	59.0	22 261 943	5 335 890	1 457 898
44511	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>100.0</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	4 largest firms .....	4 171	73 243 220	20.8	7 571 528	1 698 688	450 124
	8 largest firms .....	8 139	121 171 077	34.5	12 222 037	2 860 225	813 386
	20 largest firms .....	11 248	171 565 746	48.8	17 716 254	4 200 347	1 136 608
	50 largest firms .....	14 978	216 893 988	61.7	22 160 937	5 304 838	1 441 570
445110	Supermarkets & other grocery (except convenience) stores						
	<b>All firms</b> .....	<b>69 461</b>	<b>351 402 705</b>	<b>100.0</b>	<b>35 827 805</b>	<b>8 536 818</b>	<b>2 489 721</b>
	4 largest firms .....	4 171	73 243 220	20.8	7 571 528	1 698 688	450 124
	8 largest firms .....	8 139	121 171 077	34.5	12 222 037	2 860 225	813 386
	20 largest firms .....	11 248	171 565 746	48.8	17 716 254	4 200 347	1 136 608
	50 largest firms .....	14 978	216 893 988	61.7	22 160 937	5 304 838	1 441 570
44512	Convenience stores						
	<b>All firms</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>100.0</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	4 largest firms .....	2 020	2 523 887	15.0	281 044	73 683	26 794
	8 largest firms .....	2 601	3 209 271	19.0	361 202	93 073	32 507
	20 largest firms .....	3 574	3 997 616	23.7	454 114	115 233	41 067
	50 largest firms .....	4 244	4 682 279	27.8	527 850	133 516	47 337
445120	Convenience stores						
	<b>All firms</b> .....	<b>27 081</b>	<b>16 847 766</b>	<b>100.0</b>	<b>1 598 361</b>	<b>379 178</b>	<b>153 887</b>
	4 largest firms .....	2 020	2 523 887	15.0	281 044	73 683	26 794
	8 largest firms .....	2 601	3 209 271	19.0	361 202	93 073	32 507
	20 largest firms .....	3 574	3 997 616	23.7	454 114	115 233	41 067
	50 largest firms .....	4 244	4 682 279	27.8	527 850	133 516	47 337
4452	Specialty food stores						
	<b>All firms</b> .....	<b>22 373</b>	<b>10 829 908</b>	<b>100.0</b>	<b>1 455 642</b>	<b>335 544</b>	<b>118 831</b>
	4 largest firms .....	610	597 358	5.5	69 670	17 486	4 745
	8 largest firms .....	2 066	932 343	8.6	131 561	34 264	9 236
	20 largest firms .....	2 699	1 403 141	13.0	192 356	48 571	14 470
	50 largest firms .....	3 118	1 940 729	17.9	256 190	63 648	18 501
44521	Meat markets						
	<b>All firms</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>100.0</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	4 largest firms .....	205	307 814	7.1	28 132	8 465	1 894
	8 largest firms .....	262	412 331	9.5	40 797	11 208	2 365
	20 largest firms .....	308	572 592	13.2	62 839	16 331	3 542
	50 largest firms .....	358	781 216	18.0	85 714	21 728	4 733
445210	Meat markets						
	<b>All firms</b> .....	<b>7 214</b>	<b>4 347 021</b>	<b>100.0</b>	<b>544 414</b>	<b>129 157</b>	<b>39 866</b>
	4 largest firms .....	205	307 814	7.1	28 132	8 465	1 894
	8 largest firms .....	262	412 331	9.5	40 797	11 208	2 365
	20 largest firms .....	308	572 592	13.2	62 839	16 331	3 542
	50 largest firms .....	358	781 216	18.0	85 714	21 728	4 733



**Table 7. Concentration by Largest Firms: 1997—Con.**

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			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>445</b>	<b>Food &amp; beverage stores—Con.</b>						
44522	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>100.0</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	4 largest firms .....	4	92 002	8.9	2 533	539	114
	8 largest firms .....	9	129 842	12.5	4 190	938	196
	20 largest firms .....	29	195 786	18.9	10 474	2 463	501
	50 largest firms .....	65	303 159	29.2	21 959	4 992	1 105
445220	Fish & seafood markets						
	<b>All firms</b> .....	<b>1 634</b>	<b>1 037 553</b>	<b>100.0</b>	<b>101 933</b>	<b>22 755</b>	<b>7 120</b>
	4 largest firms .....	4	92 002	8.9	2 533	539	114
	8 largest firms .....	9	129 842	12.5	4 190	938	196
	20 largest firms .....	29	195 786	18.9	10 474	2 463	501
	50 largest firms .....	65	303 159	29.2	21 959	4 992	1 105
44523	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>100.0</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	4 largest firms .....	17	114 065	5.4	15 505	3 540	757
	8 largest firms .....	27	170 164	8.1	23 174	5 675	1 284
	20 largest firms .....	65	296 818	14.1	40 808	9 347	2 171
	50 largest firms .....	113	502 220	23.8	64 683	14 324	3 730
445230	Fruit & vegetable markets						
	<b>All firms</b> .....	<b>3 179</b>	<b>2 106 828</b>	<b>100.0</b>	<b>236 967</b>	<b>49 558</b>	<b>17 251</b>
	4 largest firms .....	17	114 065	5.4	15 505	3 540	757
	8 largest firms .....	27	170 164	8.1	23 174	5 675	1 284
	20 largest firms .....	65	296 818	14.1	40 808	9 347	2 171
	50 largest firms .....	113	502 220	23.8	64 683	14 324	3 730
44529	Other specialty food stores						
	<b>All firms</b> .....	<b>10 346</b>	<b>3 338 506</b>	<b>100.0</b>	<b>572 328</b>	<b>134 074</b>	<b>54 594</b>
	4 largest firms .....	859	536 410	16.1	75 076	18 969	5 607
	8 largest firms .....	2 348	820 183	24.6	131 392	32 537	10 212
	20 largest firms .....	2 715	1 112 901	33.3	170 992	41 922	13 598
	50 largest firms .....	3 027	1 359 874	40.7	210 585	52 431	16 894
445291	Baked goods stores						
	<b>All firms</b> .....	<b>2 790</b>	<b>890 310</b>	<b>100.0</b>	<b>191 036</b>	<b>45 756</b>	<b>14 810</b>
	4 largest firms .....	597	284 991	32.0	61 562	14 841	2 645
	8 largest firms .....	768	358 628	40.3	72 875	17 872	3 761
	20 largest firms .....	932	439 436	49.4	89 904	21 873	4 735
	50 largest firms .....	1 045	508 612	57.1	106 229	26 150	6 169
445292	Confectionery & nut stores						
	<b>All firms</b> .....	<b>3 684</b>	<b>1 227 942</b>	<b>100.0</b>	<b>190 786</b>	<b>43 675</b>	<b>21 578</b>
	4 largest firms .....	938	453 786	37.0	60 978	14 955	6 484
	8 largest firms .....	1 120	539 843	44.0	72 688	17 970	7 878
	20 largest firms .....	1 280	623 151	50.7	85 051	20 514	9 076
	50 largest firms .....	1 431	713 091	58.1	97 984	23 265	10 544
445299	All other specialty food stores						
	<b>All firms</b> .....	<b>3 872</b>	<b>1 220 254</b>	<b>100.0</b>	<b>190 506</b>	<b>44 643</b>	<b>18 206</b>
	4 largest firms .....	853	181 105	14.8	25 651	6 469	2 217
	8 largest firms .....	896	251 276	20.6	31 554	7 815	2 635
	20 largest firms .....	930	336 754	27.6	43 511	11 954	3 643
	50 largest firms .....	1 016	436 203	35.7	59 661	15 365	4 687
4453	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>100.0</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	4 largest firms .....	1 295	1 639 581	7.2	125 945	31 005	6 341
	8 largest firms .....	1 902	2 557 135	11.3	175 989	43 541	10 148
	20 largest firms .....	2 397	3 408 973	15.0	225 736	55 710	12 658
	50 largest firms .....	2 778	4 274 280	18.8	289 526	69 995	15 732
44531	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>100.0</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	4 largest firms .....	1 295	1 639 581	7.2	125 945	31 005	6 341
	8 largest firms .....	1 902	2 557 135	11.3	175 989	43 541	10 148
	20 largest firms .....	2 397	3 408 973	15.0	225 736	55 710	12 658
	50 largest firms .....	2 778	4 274 280	18.8	289 526	69 995	15 732
445310	Beer, wine, & liquor stores						
	<b>All firms</b> .....	<b>29 613</b>	<b>22 684 120</b>	<b>100.0</b>	<b>1 699 287</b>	<b>394 851</b>	<b>130 635</b>
	4 largest firms .....	1 295	1 639 581	7.2	125 945	31 005	6 341
	8 largest firms .....	1 902	2 557 135	11.3	175 989	43 541	10 148
	20 largest firms .....	2 397	3 408 973	15.0	225 736	55 710	12 658
	50 largest firms .....	2 778	4 274 280	18.8	289 526	69 995	15 732

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores</b>						
	<b>All firms</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>100.0</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	4 largest firms .....	13 859	45 982 693	39.1	5 375 971	1 189 355	373 392
	8 largest firms .....	16 162	56 814 303	48.3	6 571 424	1 493 506	432 823
	20 largest firms .....	25 109	65 258 104	55.4	7 476 334	1 709 928	500 498
	50 largest firms .....	28 670	71 093 127	60.4	8 321 179	1 917 833	541 992
4461	Health & personal care stores						
	<b>All firms</b> .....	<b>82 941</b>	<b>117 700 863</b>	<b>100.0</b>	<b>15 190 635</b>	<b>3 509 022</b>	<b>903 694</b>
	4 largest firms .....	13 859	45 982 693	39.1	5 375 971	1 189 355	373 392
	8 largest firms .....	16 162	56 814 303	48.3	6 571 424	1 493 506	428 823
	20 largest firms .....	25 109	65 258 104	55.4	7 476 334	1 709 928	500 498
	50 largest firms .....	28 670	71 093 127	60.4	8 321 179	1 917 833	541 992
44611	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>100.0</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	4 largest firms .....	13 858	45 982 670	46.6	5 375 948	1 189 355	373 392
	8 largest firms .....	15 665	56 716 090	57.5	6 443 537	1 461 544	428 198
	20 largest firms .....	16 609	62 329 353	63.2	7 007 121	1 601 879	458 467
	50 largest firms .....	17 865	66 177 971	67.1	7 514 466	1 727 789	483 330
446110	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>43 615</b>	<b>98 630 857</b>	<b>100.0</b>	<b>11 587 516</b>	<b>2 671 467</b>	<b>703 752</b>
	4 largest firms .....	13 858	45 982 670	46.6	5 375 948	1 189 355	373 392
	8 largest firms .....	15 665	56 716 090	57.5	6 443 537	1 461 544	428 198
	20 largest firms .....	16 609	62 329 353	63.2	7 007 121	1 601 879	458 467
	50 largest firms .....	17 865	66 177 971	67.1	7 514 466	1 727 789	483 330
4461101	Pharmacies & drug stores						
	<b>All firms</b> .....	<b>41 743</b>	<b>96 989 832</b>	<b>100.0</b>	<b>11 380 631</b>	<b>2 622 887</b>	<b>687 330</b>
	4 largest firms .....	13 644	45 614 311	47.0	5 344 713	1 181 403	368 573
	8 largest firms .....	15 450	56 347 052	58.1	6 412 163	1 453 552	423 366
	20 largest firms .....	16 363	61 863 183	63.8	6 973 174	1 593 733	453 663
	50 largest firms .....	17 598	65 487 385	67.5	7 466 154	1 715 741	476 809
4461102	Proprietary stores						
	<b>All firms</b> .....	<b>1 872</b>	<b>1 641 025</b>	<b>100.0</b>	<b>206 885</b>	<b>48 580</b>	<b>16 422</b>
	4 largest firms .....	260	612 676	37.3	46 062	11 364	5 953
	8 largest firms .....	335	750 267	45.7	59 520	14 646	7 111
	20 largest firms .....	434	859 056	52.3	77 374	18 743	8 003
	50 largest firms .....	479	973 517	59.3	97 418	23 582	9 002
44612	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>100.0</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	4 largest firms .....	3 050	2 178 696	49.3	243 673	58 507	19 530
	8 largest firms .....	4 113	2 629 007	59.5	317 525	78 528	25 935
	20 largest firms .....	4 464	2 986 221	67.6	375 149	91 042	28 721
	50 largest firms .....	4 693	3 186 277	72.1	407 479	98 254	30 713
446120	Cosmetics, beauty supplies, & perfume stores						
	<b>All firms</b> .....	<b>9 014</b>	<b>4 418 998</b>	<b>100.0</b>	<b>603 595</b>	<b>143 825</b>	<b>46 527</b>
	4 largest firms .....	3 050	2 178 696	49.3	243 673	58 507	19 530
	8 largest firms .....	4 113	2 629 007	59.5	317 525	78 528	25 935
	20 largest firms .....	4 464	2 986 221	67.6	375 149	91 042	28 721
	50 largest firms .....	4 693	3 186 277	72.1	407 479	98 254	30 713
44613	Optical goods stores						
	<b>All firms</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>100.0</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	4 largest firms .....	4 213	2 385 151	37.1	433 140	101 918	27 655
	8 largest firms .....	5 683	2 942 686	45.8	538 212	125 878	33 138
	20 largest firms .....	6 390	3 379 294	52.5	631 575	151 711	37 829
	50 largest firms .....	6 931	3 677 631	57.2	713 694	171 131	41 359
446130	Optical goods stores						
	<b>All firms</b> .....	<b>15 192</b>	<b>6 432 078</b>	<b>100.0</b>	<b>1 401 239</b>	<b>331 165</b>	<b>73 049</b>
	4 largest firms .....	4 213	2 385 151	37.1	433 140	101 918	27 655
	8 largest firms .....	5 683	2 942 686	45.8	538 212	125 878	33 138
	20 largest firms .....	6 390	3 379 294	52.5	631 575	151 711	37 829
	50 largest firms .....	6 931	3 677 631	57.2	713 694	171 131	41 359
44619	Other health & personal care stores						
	<b>All firms</b> .....	<b>15 120</b>	<b>8 218 930</b>	<b>100.0</b>	<b>1 598 285</b>	<b>362 565</b>	<b>80 366</b>
	4 largest firms .....	2 622	1 105 669	13.5	208 664	46 882	12 548
	8 largest firms .....	2 723	1 330 678	16.2	246 518	56 233	13 517
	20 largest firms .....	2 916	1 647 276	20.0	306 838	69 353	15 743
	50 largest firms .....	3 000	2 065 467	25.1	380 639	85 276	18 447
446191	Food (health) supplement stores						
	<b>All firms</b> .....	<b>7 404</b>	<b>3 488 590</b>	<b>100.0</b>	<b>484 956</b>	<b>110 124</b>	<b>38 537</b>
	4 largest firms .....	2 164	853 269	24.5	108 689	25 804	10 389
	8 largest firms .....	2 180	922 898	26.5	118 955	27 740	11 101
	20 largest firms .....	2 224	1 055 624	30.3	139 405	32 243	12 176
	50 largest firms .....	2 290	1 235 672	35.4	165 001	37 964	13 714

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>446</b>	<b>Health &amp; personal care stores—Con.</b>						
446199	All other health & personal care stores						
	<b>All firms</b> .....	<b>7 716</b>	<b>4 730 340</b>	<b>100.0</b>	<b>1 113 329</b>	<b>252 441</b>	<b>41 829</b>
	4 largest firms .....	523	426 631	9.0	115 502	24 947	2 888
	8 largest firms .....	617	601 362	12.7	160 084	35 764	3 927
	20 largest firms .....	770	862 790	18.2	216 738	47 712	5 697
	50 largest firms .....	896	1 195 466	25.3	276 044	61 162	7 522
<b>447</b>	<b>Gasoline stations</b>						
	<b>All firms</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>100.0</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	4 largest firms .....	5 467	13 290 688	6.7	601 762	138 484	49 067
	8 largest firms .....	7 949	21 387 780	10.8	976 182	229 022	74 913
	20 largest firms .....	15 041	37 939 495	19.1	1 757 475	436 948	141 822
	50 largest firms .....	23 940	55 826 645	28.2	2 717 823	659 701	216 941
4471	Gasoline stations						
	<b>All firms</b> .....	<b>126 889</b>	<b>198 165 786</b>	<b>100.0</b>	<b>11 482 092</b>	<b>2 696 514</b>	<b>922 062</b>
	4 largest firms .....	5 467	13 290 688	6.7	601 762	138 484	49 067
	8 largest firms .....	7 949	21 387 780	10.8	976 182	229 022	74 913
	20 largest firms .....	15 041	37 939 495	19.1	1 757 475	436 948	141 822
	50 largest firms .....	23 940	55 826 645	28.2	2 717 823	659 701	216 941
44711	Gasoline stations with convenience stores						
	<b>All firms</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>100.0</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	4 largest firms .....	5 064	11 589 757	9.1	543 466	126 035	44 882
	8 largest firms .....	8 250	18 281 989	14.3	934 263	241 009	77 325
	20 largest firms .....	14 160	30 489 455	23.9	1 525 176	380 377	126 947
	50 largest firms .....	20 930	42 820 682	33.6	2 225 307	542 839	180 891
447110	Gasoline stations with convenience stores						
	<b>All firms</b> .....	<b>81 684</b>	<b>127 609 117</b>	<b>100.0</b>	<b>7 228 587</b>	<b>1 693 169</b>	<b>613 957</b>
	4 largest firms .....	5 064	11 589 757	9.1	543 466	126 035	44 882
	8 largest firms .....	8 250	18 281 989	14.3	934 263	241 009	77 325
	20 largest firms .....	14 160	30 489 455	23.9	1 525 176	380 377	126 947
	50 largest firms .....	20 930	42 820 682	33.6	2 225 307	542 839	180 891
44719	Other gasoline stations						
	<b>All firms</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>100.0</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	4 largest firms .....	952	5 151 971	7.3	172 337	40 856	12 324
	8 largest firms .....	1 973	8 271 893	11.7	302 435	74 096	21 618
	20 largest firms .....	3 440	13 023 039	18.5	557 180	131 064	40 187
	50 largest firms .....	4 501	16 954 060	24.0	729 422	171 873	54 115
447190	Other gasoline stations						
	<b>All firms</b> .....	<b>45 205</b>	<b>70 556 669</b>	<b>100.0</b>	<b>4 253 505</b>	<b>1 003 345</b>	<b>308 105</b>
	4 largest firms .....	952	5 151 971	7.3	172 337	40 856	12 324
	8 largest firms .....	1 973	8 271 893	11.7	302 435	74 096	21 618
	20 largest firms .....	3 440	13 023 039	18.5	557 180	131 064	40 187
	50 largest firms .....	4 501	16 954 060	24.0	729 422	171 873	54 115
<b>448</b>	<b>Clothing &amp; clothing accessories stores</b>						
	<b>All firms</b> .....	<b>156 601</b>	<b>136 397 645</b>	<b>100.0</b>	<b>16 597 371</b>	<b>3 913 449</b>	<b>1 280 153</b>
	4 largest firms .....	8 131	24 460 233	17.9	2 516 523	605 385	216 702
	8 largest firms .....	18 476	35 683 258	26.2	3 672 861	883 306	313 160
	20 largest firms .....	30 818	51 090 486	37.5	5 286 169	1 237 581	461 736
	50 largest firms .....	46 295	67 834 863	49.7	7 195 870	1 708 880	613 068
4481	Clothing stores						
	<b>All firms</b> .....	<b>94 740</b>	<b>95 918 083</b>	<b>100.0</b>	<b>11 225 054</b>	<b>2 660 434</b>	<b>927 930</b>
	4 largest firms .....	8 118	24 428 727	25.5	2 510 022	604 430	216 451
	8 largest firms .....	9 327	32 873 169	34.3	3 470 422	834 854	289 779
	20 largest firms .....	18 650	44 697 463	46.6	4 649 099	1 116 079	408 415
	50 largest firms .....	29 845	56 818 681	59.2	5 910 183	1 417 004	517 115
44811	Men's clothing stores						
	<b>All firms</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>100.0</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	4 largest firms .....	2 001	2 246 308	22.8	268 566	68 146	18 001
	8 largest firms .....	2 834	3 241 564	32.9	360 997	89 608	25 524
	20 largest firms .....	3 785	4 593 843	46.6	504 279	124 850	34 677
	50 largest firms .....	4 406	5 361 603	54.4	606 505	149 862	40 299
448110	Men's clothing stores						
	<b>All firms</b> .....	<b>12 143</b>	<b>9 864 629</b>	<b>100.0</b>	<b>1 325 198</b>	<b>325 213</b>	<b>83 581</b>
	4 largest firms .....	2 001	2 246 308	22.8	268 566	68 146	18 001
	8 largest firms .....	2 834	3 241 564	32.9	360 997	89 608	25 524
	20 largest firms .....	3 785	4 593 843	46.6	504 279	124 850	34 677
	50 largest firms .....	4 406	5 361 603	54.4	606 505	149 862	40 299

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[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44812	Women's clothing stores						
	<b>All firms</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>100.0</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	4 largest firms .....	4 720	7 413 497	27.2	864 527	207 067	80 268
	8 largest firms .....	7 646	10 068 686	36.9	1 155 028	280 746	105 521
	20 largest firms .....	13 297	14 134 303	51.9	1 594 122	384 309	153 994
	50 largest firms .....	17 500	17 590 513	64.5	2 001 849	482 013	191 994
448120	Women's clothing stores						
	<b>All firms</b> .....	<b>39 672</b>	<b>27 257 683</b>	<b>100.0</b>	<b>3 365 846</b>	<b>797 371</b>	<b>305 685</b>
	4 largest firms .....	4 720	7 413 497	27.2	864 527	207 067	80 268
	8 largest firms .....	7 646	10 068 686	36.9	1 155 028	280 746	105 521
	20 largest firms .....	13 297	14 134 303	51.9	1 594 122	384 309	153 994
	50 largest firms .....	17 500	17 590 513	64.5	2 001 849	482 013	191 994
44813	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>100.0</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	4 largest firms .....	1 498	2 806 544	60.5	244 606	58 325	24 583
	8 largest firms .....	1 862	3 254 957	70.2	288 988	68 257	28 596
	20 largest firms .....	2 068	3 509 469	75.7	321 297	76 450	31 501
	50 largest firms .....	2 165	3 691 371	79.6	348 043	82 590	33 532
448130	Children's & infants' clothing stores						
	<b>All firms</b> .....	<b>5 115</b>	<b>4 638 006</b>	<b>100.0</b>	<b>474 416</b>	<b>112 113</b>	<b>46 520</b>
	4 largest firms .....	1 498	2 806 544	60.5	244 606	58 325	24 583
	8 largest firms .....	1 862	3 254 957	70.2	288 988	68 257	28 596
	20 largest firms .....	2 068	3 509 469	75.7	321 297	76 450	31 501
	50 largest firms .....	2 165	3 691 371	79.6	348 043	82 590	33 532
44814	Family clothing stores						
	<b>All firms</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>100.0</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	4 largest firms .....	3 199	19 400 534	43.3	2 037 398	494 541	150 062
	8 largest firms .....	4 871	25 288 430	56.5	2 588 915	619 338	207 861
	20 largest firms .....	7 720	31 740 347	70.9	3 190 481	763 065	266 589
	50 largest firms .....	10 171	37 526 465	83.8	3 814 542	906 907	317 459
448140	Family clothing stores						
	<b>All firms</b> .....	<b>20 450</b>	<b>44 796 060</b>	<b>100.0</b>	<b>4 797 129</b>	<b>1 130 114</b>	<b>392 269</b>
	4 largest firms .....	3 199	19 400 534	43.3	2 037 398	494 541	150 062
	8 largest firms .....	4 871	25 288 430	56.5	2 588 915	619 338	207 861
	20 largest firms .....	7 720	31 740 347	70.9	3 190 481	763 065	266 589
	50 largest firms .....	10 171	37 526 465	83.8	3 814 542	906 907	317 459
44815	Clothing accessories stores						
	<b>All firms</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>100.0</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	4 largest firms .....	2 548	907 379	42.6	129 933	30 818	12 351
	8 largest firms .....	2 767	1 103 062	51.7	151 212	35 602	13 504
	20 largest firms .....	3 003	1 333 441	62.5	182 531	43 998	15 552
	50 largest firms .....	3 299	1 516 335	71.1	210 211	50 612	17 086
448150	Clothing accessories stores						
	<b>All firms</b> .....	<b>5 860</b>	<b>2 132 281</b>	<b>100.0</b>	<b>313 776</b>	<b>74 453</b>	<b>25 754</b>
	4 largest firms .....	2 548	907 379	42.6	129 933	30 818	12 351
	8 largest firms .....	2 767	1 103 062	51.7	151 212	35 602	13 504
	20 largest firms .....	3 003	1 333 441	62.5	182 531	43 998	15 552
	50 largest firms .....	3 299	1 516 335	71.1	210 211	50 612	17 086
44819	Other clothing stores						
	<b>All firms</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>100.0</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	4 largest firms .....	1 852	2 900 854	40.1	275 249	67 645	24 348
	8 largest firms .....	2 506	3 242 445	44.9	329 588	80 873	28 581
	20 largest firms .....	3 022	3 770 195	52.2	396 963	96 458	32 782
	50 largest firms .....	3 308	4 127 334	57.1	448 818	108 527	36 140
448190	Other clothing stores						
	<b>All firms</b> .....	<b>11 500</b>	<b>7 229 424</b>	<b>100.0</b>	<b>948 689</b>	<b>221 170</b>	<b>74 121</b>
	4 largest firms .....	1 852	2 900 854	40.1	275 249	67 645	24 348
	8 largest firms .....	2 506	3 242 445	44.9	329 588	80 873	28 581
	20 largest firms .....	3 022	3 770 195	52.2	396 963	96 458	32 782
	50 largest firms .....	3 308	4 127 334	57.1	448 818	108 527	36 140
4482	Shoe stores						
	<b>All firms</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>100.0</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	4 largest firms .....	12 467	7 760 089	37.8	761 971	177 555	63 528
	8 largest firms .....	14 322	10 088 567	49.1	1 018 892	235 086	88 422
	20 largest firms .....	18 772	13 259 720	64.5	1 331 589	309 377	116 143
	50 largest firms .....	21 133	14 946 085	72.8	1 536 791	357 664	130 086

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
44821	Shoe stores						
	<b>All firms</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>100.0</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	4 largest firms .....	12 467	7 760 089	37.8	761 971	177 555	63 528
	8 largest firms .....	14 322	10 088 567	49.1	1 018 892	235 086	88 422
	20 largest firms .....	18 772	13 259 720	64.5	1 331 589	309 377	116 143
	50 largest firms .....	21 133	14 946 085	72.8	1 536 791	357 664	130 086
448210	Shoe stores						
	<b>All firms</b> .....	<b>31 399</b>	<b>20 543 252</b>	<b>100.0</b>	<b>2 348 605</b>	<b>542 374</b>	<b>185 803</b>
	4 largest firms .....	12 467	7 760 089	37.8	761 971	177 555	63 528
	8 largest firms .....	14 322	10 088 567	49.1	1 018 892	235 086	88 422
	20 largest firms .....	18 772	13 259 720	64.5	1 331 589	309 377	116 143
	50 largest firms .....	21 133	14 946 085	72.8	1 536 791	357 664	130 086
4482101	Men's shoe stores						
	<b>All firms</b> .....	<b>2 376</b>	<b>1 317 461</b>	<b>100.0</b>	<b>177 238</b>	<b>41 612</b>	<b>9 879</b>
	4 largest firms .....	1 002	546 185	41.5	66 325	15 263	3 843
	8 largest firms .....	1 270	705 091	53.5	88 033	20 198	5 038
	20 largest firms .....	1 440	860 887	65.3	108 659	25 060	6 016
	50 largest firms .....	1 550	975 806	74.1	126 338	29 282	6 764
4482102	Women's shoe stores						
	<b>All firms</b> .....	<b>4 466</b>	<b>2 343 324</b>	<b>100.0</b>	<b>325 172</b>	<b>74 833</b>	<b>26 825</b>
	4 largest firms .....	2 045	1 162 728	49.6	144 371	33 589	14 500
	8 largest firms .....	2 282	1 266 165	54.0	158 869	37 837	15 897
	20 largest firms .....	2 513	1 417 555	60.5	181 300	42 485	17 290
	50 largest firms .....	2 635	1 578 798	67.4	208 641	47 859	18 449
4482103	Children's & juveniles' shoe stores						
	<b>All firms</b> .....	<b>1 047</b>	<b>459 463</b>	<b>100.0</b>	<b>67 030</b>	<b>16 312</b>	<b>5 632</b>
	4 largest firms .....	469	265 736	57.8	32 570	8 323	2 783
	8 largest firms .....	515	280 886	61.1	35 050	8 918	3 025
	20 largest firms .....	551	302 463	65.8	39 006	9 770	3 332
	50 largest firms .....	604	334 993	72.9	45 250	11 254	3 784
4482104	Family shoe stores						
	<b>All firms</b> .....	<b>18 233</b>	<b>10 498 695</b>	<b>100.0</b>	<b>1 159 247</b>	<b>268 533</b>	<b>93 308</b>
	4 largest firms .....	8 812	4 827 236	46.0	463 525	106 413	39 321
	8 largest firms .....	10 253	6 083 010	57.9	581 738	133 679	49 118
	20 largest firms .....	12 901	7 580 780	72.2	739 603	172 896	64 128
	50 largest firms .....	13 700	8 260 856	78.7	825 992	192 885	70 356
4482105	Athletic footwear stores						
	<b>All firms</b> .....	<b>5 277</b>	<b>5 924 309</b>	<b>100.0</b>	<b>619 918</b>	<b>141 084</b>	<b>50 159</b>
	4 largest firms .....	2 875	3 656 804	61.7	368 242	84 936	28 284
	8 largest firms .....	3 586	4 588 606	77.5	456 542	104 013	37 281
	20 largest firms .....	3 782	4 865 515	82.1	488 135	110 887	39 885
	50 largest firms .....	3 949	5 069 314	85.6	511 250	116 121	41 677
4483	Jewelry, luggage, & leather goods stores						
	<b>All firms</b> .....	<b>30 462</b>	<b>19 936 310</b>	<b>100.0</b>	<b>3 023 712</b>	<b>710 641</b>	<b>166 420</b>
	4 largest firms .....	3 160	3 434 590	17.2	504 547	110 854	36 279
	8 largest firms .....	4 144	4 464 305	22.4	629 069	142 116	43 305
	20 largest firms .....	6 024	5 988 324	30.0	853 858	196 895	53 669
	50 largest firms .....	7 395	7 425 645	37.2	1 055 881	247 710	63 184
44831	Jewelry stores						
	<b>All firms</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>100.0</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	4 largest firms .....	3 160	3 434 590	18.6	504 547	110 854	36 279
	8 largest firms .....	4 293	4 424 284	23.9	638 067	143 838	43 766
	20 largest firms .....	5 901	5 852 629	31.6	845 517	195 636	53 525
	50 largest firms .....	6 753	6 919 337	37.4	1 006 110	234 895	60 206
448310	Jewelry stores						
	<b>All firms</b> .....	<b>28 336</b>	<b>18 511 350</b>	<b>100.0</b>	<b>2 836 030</b>	<b>666 527</b>	<b>154 877</b>
	4 largest firms .....	3 160	3 434 590	18.6	504 547	110 854	36 279
	8 largest firms .....	4 293	4 424 284	23.9	638 067	143 838	43 766
	20 largest firms .....	5 901	5 852 629	31.6	845 517	195 636	53 525
	50 largest firms .....	6 753	6 919 337	37.4	1 006 110	234 895	60 206
44832	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>100.0</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	4 largest firms .....	386	493 631	34.6	48 102	11 602	2 239
	8 largest firms .....	744	675 507	47.4	72 292	17 740	3 989
	20 largest firms .....	1 041	865 187	60.7	99 115	23 798	5 808
	50 largest firms .....	1 198	1 019 816	71.6	123 182	29 234	7 201

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>448</b>	<b>Clothing &amp; clothing accessories stores—Con.</b>						
448320	Luggage & leather goods stores						
	<b>All firms</b> .....	<b>2 126</b>	<b>1 424 960</b>	<b>100.0</b>	<b>187 682</b>	<b>44 114</b>	<b>11 543</b>
	4 largest firms .....	386	493 631	34.6	48 102	11 602	2 239
	8 largest firms .....	744	675 507	47.4	72 292	17 740	3 989
	20 largest firms .....	1 041	865 187	60.7	99 115	23 798	5 808
	50 largest firms .....	1 198	1 019 816	71.6	123 182	29 234	7 201
451	<b>Sporting goods, hobby, book, &amp; music stores</b>						
	<b>All firms</b> .....	<b>69 149</b>	<b>62 010 926</b>	<b>100.0</b>	<b>7 113 235</b>	<b>1 679 554</b>	<b>560 839</b>
	4 largest firms .....	4 649	14 179 876	22.9	1 119 441	262 903	89 241
	8 largest firms .....	7 402	19 308 215	31.1	1 698 708	410 507	133 113
	20 largest firms .....	10 093	25 386 008	40.9	2 220 300	537 119	180 591
	50 largest firms .....	13 797	31 455 169	50.7	2 869 650	704 329	242 583
4511	Sporting goods, hobby, & musical instrument stores						
	<b>All firms</b> .....	<b>46 315</b>	<b>41 415 227</b>	<b>100.0</b>	<b>4 818 678</b>	<b>1 123 250</b>	<b>362 973</b>
	4 largest firms .....	2 508	10 918 931	26.4	863 392	189 488	64 237
	8 largest firms .....	3 721	13 435 714	32.4	1 152 276	269 829	86 348
	20 largest firms .....	5 304	17 248 971	41.6	1 522 593	362 938	125 559
	50 largest firms .....	6 947	20 439 498	49.4	1 876 398	455 653	153 469
45111	Sporting goods stores						
	<b>All firms</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>100.0</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	4 largest firms .....	496	2 766 138	13.8	266 276	65 491	20 549
	8 largest firms .....	731	4 354 956	21.7	398 757	98 745	33 890
	20 largest firms .....	1 640	6 370 710	31.8	601 261	150 444	51 026
	50 largest firms .....	2 425	7 592 374	37.9	736 764	185 055	61 798
451110	Sporting goods stores						
	<b>All firms</b> .....	<b>24 424</b>	<b>20 043 321</b>	<b>100.0</b>	<b>2 387 903</b>	<b>555 806</b>	<b>176 190</b>
	4 largest firms .....	496	2 766 138	13.8	266 276	65 491	20 549
	8 largest firms .....	731	4 354 956	21.7	398 757	98 745	33 890
	20 largest firms .....	1 640	6 370 710	31.8	601 261	150 444	51 026
	50 largest firms .....	2 425	7 592 374	37.9	736 764	185 055	61 798
4511101	General-line sporting goods stores						
	<b>All firms</b> .....	<b>7 458</b>	<b>9 311 810</b>	<b>100.0</b>	<b>1 005 295</b>	<b>241 767</b>	<b>80 671</b>
	4 largest firms .....	488	2 738 585	29.4	255 305	63 563	19 749
	8 largest firms .....	800	4 189 542	45.0	389 775	98 175	32 994
	20 largest firms .....	1 288	5 689 592	61.1	540 799	136 532	45 374
	50 largest firms .....	1 505	6 192 705	66.5	605 983	151 204	50 221
4511102	Specialty-line sporting goods stores						
	<b>All firms</b> .....	<b>16 966</b>	<b>10 731 511</b>	<b>100.0</b>	<b>1 382 608</b>	<b>314 039</b>	<b>95 519</b>
	4 largest firms .....	458	898 517	8.4	83 530	19 698	7 954
	8 largest firms .....	591	1 171 633	10.9	111 045	26 790	9 472
	20 largest firms .....	985	1 578 948	14.7	157 174	38 837	13 209
	50 largest firms .....	1 182	2 113 551	19.7	218 320	54 200	16 237
45112	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>100.0</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	4 largest firms .....	2 487	10 120 750	70.3	789 073	168 170	59 422
	8 largest firms .....	2 819	10 678 519	74.2	856 308	190 878	64 589
	20 largest firms .....	3 503	11 458 130	79.6	952 262	212 778	73 886
	50 largest firms .....	3 884	11 863 001	82.4	1 004 720	223 743	77 973
451120	Hobby, toy, & game stores						
	<b>All firms</b> .....	<b>10 824</b>	<b>14 388 277</b>	<b>100.0</b>	<b>1 368 645</b>	<b>305 783</b>	<b>111 757</b>
	4 largest firms .....	2 487	10 120 750	70.3	789 073	168 170	59 422
	8 largest firms .....	2 819	10 678 519	74.2	856 308	190 878	64 589
	20 largest firms .....	3 503	11 458 130	79.6	952 262	212 778	73 886
	50 largest firms .....	3 884	11 863 001	82.4	1 004 720	223 743	77 973
45113	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>100.0</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	4 largest firms .....	1 818	1 729 928	54.4	243 407	73 545	23 318
	8 largest firms .....	1 918	1 819 640	57.2	261 733	77 761	24 834
	20 largest firms .....	2 143	1 931 035	60.7	278 203	81 433	25 935
	50 largest firms .....	2 274	2 083 750	65.5	309 756	88 069	27 685
451130	Sewing, needlework, & piece goods stores						
	<b>All firms</b> .....	<b>6 590</b>	<b>3 182 916</b>	<b>100.0</b>	<b>494 767</b>	<b>130 550</b>	<b>45 351</b>
	4 largest firms .....	1 818	1 729 928	54.4	243 407	73 545	23 318
	8 largest firms .....	1 918	1 819 640	57.2	261 733	77 761	24 834
	20 largest firms .....	2 143	1 931 035	60.7	278 203	81 433	25 935
	50 largest firms .....	2 274	2 083 750	65.5	309 756	88 069	27 685

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			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>451</b>	<b>Sporting goods, hobby, book, &amp; music stores—Con.</b>						
45114	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>100.0</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	4 largest firms .....	92	558 177	14.7	55 541	12 230	3 582
	8 largest firms .....	119	700 688	18.4	74 078	16 393	4 060
	20 largest firms .....	217	895 033	23.5	104 926	23 585	5 206
	50 largest firms .....	323	1 130 784	29.8	150 537	33 968	7 010
451140	Musical instrument & supplies stores						
	<b>All firms</b> .....	<b>4 477</b>	<b>3 800 713</b>	<b>100.0</b>	<b>567 363</b>	<b>131 111</b>	<b>29 675</b>
	4 largest firms .....	92	558 177	14.7	55 541	12 230	3 582
	8 largest firms .....	119	700 688	18.4	74 078	16 393	4 060
	20 largest firms .....	217	895 033	23.5	104 926	23 585	5 206
	50 largest firms .....	323	1 130 784	29.8	150 537	33 968	7 010
4512	Book, periodical, & music stores						
	<b>All firms</b> .....	<b>22 834</b>	<b>20 595 699</b>	<b>100.0</b>	<b>2 294 557</b>	<b>556 304</b>	<b>197 866</b>
	4 largest firms .....	4 487	8 128 469	39.5	756 601	189 646	63 280
	8 largest firms .....	6 008	10 261 200	49.8	933 437	233 163	79 813
	20 largest firms .....	7 743	12 621 692	61.3	1 179 572	291 936	104 526
	50 largest firms .....	8 540	13 812 914	67.1	1 317 291	327 496	116 011
45121	Book stores & news dealers						
	<b>All firms</b> .....	<b>14 676</b>	<b>13 228 864</b>	<b>100.0</b>	<b>1 566 577</b>	<b>376 702</b>	<b>131 243</b>
	4 largest firms .....	3 232	6 689 857	50.6	654 443	160 513	51 345
	8 largest firms .....	3 840	7 399 011	55.9	741 935	180 245	59 584
	20 largest firms .....	4 262	8 048 983	60.8	819 644	200 254	66 649
	50 largest firms .....	4 507	8 661 795	65.5	898 863	220 372	73 047
451211	Book stores						
	<b>All firms</b> .....	<b>12 363</b>	<b>12 375 058</b>	<b>100.0</b>	<b>1 447 308</b>	<b>349 597</b>	<b>121 473</b>
	4 largest firms .....	3 232	6 689 857	54.1	654 443	160 513	51 345
	8 largest firms .....	3 840	7 399 011	59.8	741 935	180 245	59 584
	20 largest firms .....	4 244	8 044 662	65.0	815 661	199 430	66 372
	50 largest firms .....	4 480	8 613 571	69.6	888 939	217 928	72 296
4512111	Book stores, general						
	<b>All firms</b> .....	<b>7 693</b>	<b>8 167 174</b>	<b>100.0</b>	<b>964 743</b>	<b>232 958</b>	<b>78 897</b>
	4 largest firms .....	2 559	5 534 986	67.8	570 697	140 081	45 214
	8 largest firms .....	2 858	5 895 544	72.2	618 549	150 611	48 858
	20 largest firms .....	3 023	6 168 127	75.5	654 284	159 873	51 571
	50 largest firms .....	3 257	6 455 727	79.0	698 340	170 618	54 474
4512112	Specialty book stores						
	<b>All firms</b> .....	<b>2 980</b>	<b>1 418 656</b>	<b>100.0</b>	<b>199 287</b>	<b>47 471</b>	<b>18 517</b>
	4 largest firms .....	308	278 056	19.6	31 904	8 318	3 364
	8 largest firms .....	379	351 721	24.8	41 122	10 540	3 957
	20 largest firms .....	463	460 969	32.5	54 969	14 008	5 101
	50 largest firms .....	575	600 939	42.4	77 632	19 480	6 514
4512113	College book stores						
	<b>All firms</b> .....	<b>1 690</b>	<b>2 789 228</b>	<b>100.0</b>	<b>283 278</b>	<b>69 168</b>	<b>24 059</b>
	4 largest firms .....	920	1 620 748	58.1	132 694	31 976	11 783
	8 largest firms .....	969	1 772 384	63.5	149 681	36 400	13 003
	20 largest firms .....	1 024	1 992 549	71.4	180 611	44 191	15 486
	50 largest firms .....	1 092	2 262 483	81.1	216 948	52 980	18 393
451212	News dealers & newsstands						
	<b>All firms</b> .....	<b>2 313</b>	<b>853 806</b>	<b>100.0</b>	<b>119 269</b>	<b>27 105</b>	<b>9 770</b>
	4 largest firms .....	70	85 489	10.0	14 119	3 339	1 022
	8 largest firms .....	76	116 474	13.6	21 821	4 643	1 318
	20 largest firms .....	125	181 403	21.2	30 823	6 755	2 013
	50 largest firms .....	191	259 445	30.4	39 811	8 723	2 621
45122	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>100.0</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	4 largest firms .....	2 628	3 448 174	46.8	277 180	72 181	27 655
	8 largest firms .....	3 493	4 722 426	64.1	390 993	99 916	39 894
	20 largest firms .....	4 141	5 439 996	73.8	455 545	116 435	45 942
	50 largest firms .....	4 399	5 790 897	78.6	497 146	125 940	48 622
451220	Prerecorded tape, compact disc, & record stores						
	<b>All firms</b> .....	<b>8 158</b>	<b>7 366 835</b>	<b>100.0</b>	<b>727 980</b>	<b>179 602</b>	<b>66 623</b>
	4 largest firms .....	2 628	3 448 174	46.8	277 180	72 181	27 655
	8 largest firms .....	3 493	4 722 426	64.1	390 993	99 916	39 894
	20 largest firms .....	4 141	5 439 996	73.8	455 545	116 435	45 942
	50 largest firms .....	4 399	5 790 897	78.6	497 146	125 940	48 622

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores</b>						
	<b>All firms</b> .....	<b>36 171</b>	<b>'330 444 460</b>	<b>100.0</b>	<b>'30 870 965</b>	<b>'7 349 191</b>	<b>2 507 540</b>
	4 largest firms .....	7 028	184 849 500	55.9	16 075 121	3 782 633	1 402 294
	8 largest firms .....	8 790	244 725 843	74.1	21 912 123	5 180 596	1 766 645
	20 largest firms .....	15 200	290 509 313	87.9	26 470 546	6 287 796	2 141 495
	50 largest firms .....	22 152	316 440 259	95.8	29 186 632	6 936 774	2 363 884
4521	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>100.0</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	4 largest firms .....	5 955	136 742 735	62.1	12 549 812	2 978 454	1 114 794
	8 largest firms .....	7 730	185 404 959	84.2	18 250 280	4 331 822	1 488 887
	20 largest firms .....	9 651	211 189 959	95.9	21 034 989	5 017 358	1 714 239
	50 largest firms .....	10 291	219 674 696	99.8	22 012 665	5 248 852	1 790 359
45211	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>100.0</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	4 largest firms .....	5 955	136 742 735	62.1	12 549 812	2 978 454	1 114 794
	8 largest firms .....	7 730	185 404 959	84.2	18 250 280	4 331 822	1 488 887
	20 largest firms .....	9 651	211 189 959	95.9	21 034 989	5 017 358	1 714 239
	50 largest firms .....	10 291	219 674 696	99.8	22 012 665	5 248 852	1 790 359
452110	Department stores (excl leased depts)						
	<b>All firms</b> .....	<b>10 366</b>	<b>'220 108 157</b>	<b>100.0</b>	<b>'22 083 291</b>	<b>'5 266 253</b>	<b>1 795 577</b>
	4 largest firms .....	5 955	136 742 735	62.1	12 549 812	2 978 454	1 114 794
	8 largest firms .....	7 730	185 404 959	84.2	18 250 280	4 331 822	1 488 887
	20 largest firms .....	9 651	211 189 959	95.9	21 034 989	5 017 358	1 714 239
	50 largest firms .....	10 291	219 674 696	99.8	22 012 665	5 248 852	1 790 359
4521101	Conventional department stores (excl leased depts)						
	<b>All firms</b> .....	<b>2 100</b>	<b>52 453 180</b>	<b>100.0</b>	<b>6 060 867</b>	<b>1 463 137</b>	<b>414 940</b>
	4 largest firms .....	1 366	39 637 231	75.6	4 335 929	1 036 899	289 089
	8 largest firms .....	1 788	47 366 606	90.3	5 422 909	1 315 171	367 968
	20 largest firms .....	2 058	52 124 440	99.4	5 996 792	1 448 504	410 636
	50 largest firms .....	2 100	52 453 180	100.0	6 060 867	1 463 137	414 940
4521102	Discount or mass merchandising dept stores (excl leased depts)						
	<b>All firms</b> .....	<b>6 378</b>	<b>'126 122 830</b>	<b>100.0</b>	<b>'11 329 683</b>	<b>'2 679 615</b>	<b>1 031 941</b>
	4 largest firms .....	4 978	110 919 034	87.9	9 857 883	2 323 846	898 105
	8 largest firms .....	5 762	119 687 949	94.9	10 688 761	2 523 423	976 638
	20 largest firms .....	6 305	125 616 751	99.6	11 266 255	2 665 024	1 027 157
	50 largest firms .....	6 366	126 090 199	100.0	11 322 307	2 678 098	1 031 462
4521103	National chain department stores (excl leased depts)						
	<b>All firms</b> .....	<b>1 888</b>	<b>41 532 147</b>	<b>100.0</b>	<b>4 692 741</b>	<b>1 123 501</b>	<b>348 696</b>
	4 largest firms .....	1 888	41 532 147	100.0	4 692 741	1 123 501	348 696
	8 largest firms .....	1 888	41 532 147	100.0	4 692 741	1 123 501	348 696
	20 largest firms .....	1 888	41 532 147	100.0	4 692 741	1 123 501	348 696
	50 largest firms .....	1 888	41 532 147	100.0	4 692 741	1 123 501	348 696
4529	Other general merchandise stores						
	<b>All firms</b> .....	<b>25 805</b>	<b>110 336 303</b>	<b>100.0</b>	<b>8 787 674</b>	<b>2 082 938</b>	<b>711 963</b>
	4 largest firms .....	1 350	73 501 450	66.6	5 226 781	1 223 511	373 169
	8 largest firms .....	5 149	87 029 021	78.9	6 257 120	1 476 127	493 122
	20 largest firms .....	11 119	96 875 828	87.8	7 246 472	1 700 336	576 437
	50 largest firms .....	13 739	102 009 184	92.5	7 740 962	1 839 660	625 043
45291	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>100.0</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	4 largest firms .....	1 293	73 401 109	89.6	5 214 895	1 218 361	371 700
	8 largest firms .....	1 498	81 433 222	99.4	5 809 666	1 356 341	424 553
	20 largest firms .....	1 530	81 918 756	100.0	5 862 565	1 369 489	428 357
	50 largest firms .....	1 530	81 918 756	100.0	5 862 565	1 369 489	428 357
452910	Warehouse clubs & superstores						
	<b>All firms</b> .....	<b>1 530</b>	<b>81 918 756</b>	<b>100.0</b>	<b>5 862 565</b>	<b>1 369 489</b>	<b>428 357</b>
	4 largest firms .....	1 293	73 401 109	89.6	5 214 895	1 218 361	371 700
	8 largest firms .....	1 498	81 433 222	99.4	5 809 666	1 356 341	424 553
	20 largest firms .....	1 530	81 918 756	100.0	5 862 565	1 369 489	428 357
	50 largest firms .....	1 530	81 918 756	100.0	5 862 565	1 369 489	428 357
45299	All other general merchandise stores						
	<b>All firms</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>100.0</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	4 largest firms .....	7 658	10 798 765	38.0	979 323	228 317	114 467
	8 largest firms .....	9 144	13 734 330	48.3	1 258 378	294 207	135 627
	20 largest firms .....	11 205	17 446 161	61.4	1 612 226	381 026	167 559
	50 largest firms .....	12 465	20 735 110	73.0	1 942 688	485 022	202 371



**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>452</b>	<b>General merchandise stores—Con.</b>						
452990	All other general merchandise stores						
	<b>All firms</b> .....	<b>24 275</b>	<b>28 417 547</b>	<b>100.0</b>	<b>2 925 109</b>	<b>713 449</b>	<b>283 606</b>
	4 largest firms .....	7 658	10 798 765	38.0	979 323	228 317	114 467
	8 largest firms .....	9 144	13 734 330	48.3	1 258 378	294 207	135 627
	20 largest firms .....	11 205	17 446 161	61.4	1 612 226	381 026	167 559
	50 largest firms .....	12 465	20 735 110	73.0	1 942 688	485 022	202 371
4529901	Variety stores						
	<b>All firms</b> .....	<b>14 065</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>m</b>
	4 largest firms .....	7 341	D	D	D	D	
	8 largest firms .....	9 510	D	D	D	D	
	20 largest firms .....	10 085	D	D	D	D	
	50 largest firms .....	10 375	D	D	D	D	
4529902	Catalog showrooms						
	<b>All firms</b> .....	<b>671</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b> </b>
	4 largest firms .....	625	D	D	D	D	
	8 largest firms .....	649	D	D	D	D	
	20 largest firms .....	662	D	D	D	D	
	50 largest firms .....	671	D	D	D	D	
4529903	Miscellaneous general merchandise stores						
	<b>All firms</b> .....	<b>9 539</b>	<b>13 437 528</b>	<b>100.0</b>	<b>1 419 918</b>	<b>338 491</b>	<b>112 045</b>
	4 largest firms .....	587	2 698 209	20.1	205 377	48 375	17 835
	8 largest firms .....	1 103	4 150 259	30.9	369 894	91 795	33 361
	20 largest firms .....	1 605	6 367 299	47.4	540 789	133 232	46 028
	50 largest firms .....	2 121	8 096 913	60.3	733 344	179 181	60 119
<b>453</b>	<b>Miscellaneous store retailers</b>						
	<b>All firms</b> .....	<b>129 838</b>	<b>78 109 161</b>	<b>100.0</b>	<b>10 165 424</b>	<b>2 300 907</b>	<b>752 986</b>
	4 largest firms .....	2 236	14 167 301	18.1	1 023 884	255 050	73 078
	8 largest firms .....	3 717	17 270 835	22.1	1 356 333	326 431	95 900
	20 largest firms .....	8 401	20 179 467	25.8	1 775 187	419 193	127 738
	50 largest firms .....	10 867	23 099 023	29.6	2 140 646	507 595	158 045
4531	Florists						
	<b>All firms</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>100.0</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	4 largest firms .....	135	149 520	2.3	19 935	4 669	1 302
	8 largest firms .....	239	203 250	3.1	31 483	7 674	2 421
	20 largest firms .....	304	294 810	4.5	55 268	13 380	4 008
	50 largest firms .....	428	445 335	6.8	98 171	23 369	6 655
45311	Florists						
	<b>All firms</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>100.0</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	4 largest firms .....	135	149 520	2.3	19 935	4 669	1 302
	8 largest firms .....	239	203 250	3.1	31 483	7 674	2 421
	20 largest firms .....	304	294 810	4.5	55 268	13 380	4 008
	50 largest firms .....	428	445 335	6.8	98 171	23 369	6 655
453110	Florists						
	<b>All firms</b> .....	<b>26 200</b>	<b>6 555 088</b>	<b>100.0</b>	<b>1 396 389</b>	<b>331 479</b>	<b>125 195</b>
	4 largest firms .....	135	149 520	2.3	19 935	4 669	1 302
	8 largest firms .....	239	203 250	3.1	31 483	7 674	2 421
	20 largest firms .....	304	294 810	4.5	55 268	13 380	4 008
	50 largest firms .....	428	445 335	6.8	98 171	23 369	6 655
4532	Office supplies, stationery, & gift stores						
	<b>All firms</b> .....	<b>44 615</b>	<b>31 573 035</b>	<b>100.0</b>	<b>3 637 361</b>	<b>840 707</b>	<b>306 492</b>
	4 largest firms .....	2 300	13 597 559	43.1	981 876	243 712	73 587
	8 largest firms .....	4 722	14 642 353	46.4	1 128 134	276 071	88 749
	20 largest firms .....	6 522	16 229 656	51.4	1 342 693	327 748	109 549
	50 largest firms .....	7 169	17 231 476	54.6	1 458 108	354 088	117 321
45321	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>100.0</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	4 largest firms .....	1 932	12 915 958	75.6	914 676	229 035	62 126
	8 largest firms .....	2 107	13 303 218	77.9	963 757	240 667	63 871
	20 largest firms .....	2 228	13 630 714	79.8	1 000 030	248 890	65 634
	50 largest firms .....	2 301	13 995 408	82.0	1 055 989	262 631	67 366
453210	Office supplies & stationery stores						
	<b>All firms</b> .....	<b>7 330</b>	<b>17 075 739</b>	<b>100.0</b>	<b>1 580 695</b>	<b>387 888</b>	<b>98 121</b>
	4 largest firms .....	1 932	12 915 958	75.6	914 676	229 035	62 126
	8 largest firms .....	2 107	13 303 218	77.9	963 757	240 667	63 871
	20 largest firms .....	2 228	13 630 714	79.8	1 000 030	248 890	65 634
	50 largest firms .....	2 301	13 995 408	82.0	1 055 989	262 631	67 366

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
4532101	Stationery stores						
	<b>All firms</b> .....	<b>1 202</b>	<b>512 924</b>	<b>100.0</b>	<b>75 050</b>	<b>17 534</b>	<b>6 156</b>
	4 largest firms .....	52	70 251	13.7	8 081	1 707	440
	8 largest firms .....	81	89 339	17.4	10 214	2 301	717
	20 largest firms .....	111	129 329	25.2	16 555	3 903	1 172
	50 largest firms .....	153	183 700	35.8	26 003	6 138	1 719
4532102	Office supplies stores						
	<b>All firms</b> .....	<b>6 128</b>	<b>16 562 815</b>	<b>100.0</b>	<b>1 505 645</b>	<b>370 354</b>	<b>91 965</b>
	4 largest firms .....	1 932	12 915 958	78.0	914 676	229 035	62 126
	8 largest firms .....	2 068	13 253 582	80.0	959 556	239 818	63 669
	20 largest firms .....	2 188	13 580 948	82.0	995 813	248 025	65 427
	50 largest firms .....	2 260	13 944 766	84.2	1 051 681	261 746	67 148
45322	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>100.0</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	4 largest firms .....	2 560	1 709 789	11.8	212 868	47 561	24 857
	8 largest firms .....	3 447	2 424 687	16.7	315 297	70 730	37 375
	20 largest firms .....	4 688	3 323 848	22.9	421 012	97 147	46 367
	50 largest firms .....	5 184	3 925 504	27.1	502 331	115 419	54 939
453220	Gift, novelty, & souvenir stores						
	<b>All firms</b> .....	<b>37 285</b>	<b>14 497 296</b>	<b>100.0</b>	<b>2 056 666</b>	<b>452 819</b>	<b>208 371</b>
	4 largest firms .....	2 560	1 709 789	11.8	212 868	47 561	24 857
	8 largest firms .....	3 447	2 424 687	16.7	315 297	70 730	37 375
	20 largest firms .....	4 688	3 323 848	22.9	421 012	97 147	46 367
	50 largest firms .....	5 184	3 925 504	27.1	502 331	115 419	54 939
4533	Used merchandise stores						
	<b>All firms</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>100.0</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	4 largest firms .....	1 314	583 180	9.6	179 459	39 978	13 705
	8 largest firms .....	1 374	688 918	11.4	210 444	47 411	15 963
	20 largest firms .....	1 471	864 225	14.3	255 095	56 647	18 747
	50 largest firms .....	1 734	1 156 013	19.1	316 047	70 916	23 594
45331	Used merchandise stores						
	<b>All firms</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>100.0</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	4 largest firms .....	1 314	583 180	9.6	179 459	39 978	13 705
	8 largest firms .....	1 374	688 918	11.4	210 444	47 411	15 963
	20 largest firms .....	1 471	864 225	14.3	255 095	56 647	18 747
	50 largest firms .....	1 734	1 156 013	19.1	316 047	70 916	23 594
453310	Used merchandise stores						
	<b>All firms</b> .....	<b>17 990</b>	<b>6 043 642</b>	<b>100.0</b>	<b>1 203 591</b>	<b>271 689</b>	<b>97 965</b>
	4 largest firms .....	1 314	583 180	9.6	179 459	39 978	13 705
	8 largest firms .....	1 374	688 918	11.4	210 444	47 411	15 963
	20 largest firms .....	1 471	864 225	14.3	255 095	56 647	18 747
	50 largest firms .....	1 734	1 156 013	19.1	316 047	70 916	23 594
4539	Other miscellaneous store retailers						
	<b>All firms</b> .....	<b>41 033</b>	<b>33 937 396</b>	<b>100.0</b>	<b>3 928 083</b>	<b>857 032</b>	<b>223 334</b>
	4 largest firms .....	1 417	3 673 276	10.8	374 457	82 719	22 313
	8 largest firms .....	2 201	4 607 646	13.6	440 478	96 643	24 814
	20 largest firms .....	2 793	5 744 700	16.9	570 232	127 583	31 908
	50 largest firms .....	3 305	7 189 846	21.2	716 654	158 010	38 173
45391	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>100.0</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	4 largest firms .....	974	2 353 798	42.9	246 511	59 285	20 401
	8 largest firms .....	1 058	2 512 518	45.7	262 090	63 045	21 516
	20 largest firms .....	1 253	2 691 592	49.0	288 659	69 448	23 559
	50 largest firms .....	1 415	2 904 512	52.9	314 434	76 295	25 675
453910	Pet & pet supplies stores						
	<b>All firms</b> .....	<b>8 318</b>	<b>5 492 749</b>	<b>100.0</b>	<b>709 075</b>	<b>169 884</b>	<b>61 192</b>
	4 largest firms .....	974	2 353 798	42.9	246 511	59 285	20 401
	8 largest firms .....	1 058	2 512 518	45.7	262 090	63 045	21 516
	20 largest firms .....	1 253	2 691 592	49.0	288 659	69 448	23 559
	50 largest firms .....	1 415	2 904 512	52.9	314 434	76 295	25 675
45392	Art dealers						
	<b>All firms</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>100.0</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	4 largest firms .....	13	260 888	8.7	22 013	2 905	225
	8 largest firms .....	20	386 373	12.9	30 756	4 710	392
	20 largest firms .....	116	589 831	19.7	52 458	9 781	1 101
	50 largest firms .....	166	845 132	28.2	75 193	14 695	1 688

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			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>453</b>	<b>Miscellaneous store retailers—Con.</b>						
453920	Art dealers						
	<b>All firms</b> .....	<b>5 698</b>	<b>3 000 798</b>	<b>100.0</b>	<b>401 152</b>	<b>87 582</b>	<b>19 510</b>
	4 largest firms .....	13	260 888	8.7	22 013	2 905	225
	8 largest firms .....	20	386 373	12.9	30 756	4 710	392
	20 largest firms .....	116	589 831	19.7	52 458	9 781	1 101
	50 largest firms .....	166	845 132	28.2	75 193	14 695	1 688
45393	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>100.0</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	4 largest firms .....	606	1 964 719	14.7	184 387	36 735	4 421
	8 largest firms .....	684	2 282 593	17.1	206 018	41 343	5 120
	20 largest firms .....	831	2 940 203	22.0	256 216	51 732	6 579
	50 largest firms .....	969	3 686 295	27.6	314 052	63 280	8 439
453930	Manufactured (mobile) home dealers						
	<b>All firms</b> .....	<b>5 485</b>	<b>13 347 491</b>	<b>100.0</b>	<b>1 122 749</b>	<b>236 046</b>	<b>40 401</b>
	4 largest firms .....	606	1 964 719	14.7	184 387	36 735	4 421
	8 largest firms .....	684	2 282 593	17.1	206 018	41 343	5 120
	20 largest firms .....	831	2 940 203	22.0	256 216	51 732	6 579
	50 largest firms .....	969	3 686 295	27.6	314 052	63 280	8 439
45399	All other miscellaneous store retailers						
	<b>All firms</b> .....	<b>21 532</b>	<b>12 096 358</b>	<b>100.0</b>	<b>1 695 107</b>	<b>363 520</b>	<b>102 231</b>
	4 largest firms .....	931	728 164	6.0	92 379	22 145	4 162
	8 largest firms .....	1 217	1 011 995	8.4	130 792	30 761	7 174
	20 largest firms .....	1 439	1 531 469	12.7	183 683	42 026	10 624
	50 largest firms .....	1 881	2 142 701	17.7	243 915	55 687	14 152
453991	Tobacco stores						
	<b>All firms</b> .....	<b>3 884</b>	<b>3 068 352</b>	<b>100.0</b>	<b>213 374</b>	<b>46 393</b>	<b>14 880</b>
	4 largest firms .....	587	370 406	12.1	22 901	5 027	1 509
	8 largest firms .....	615	481 213	15.7	27 668	6 138	1 886
	20 largest firms .....	744	675 853	22.0	39 919	8 933	2 635
	50 largest firms .....	894	927 310	30.2	54 168	12 215	3 682
453998	All other miscellaneous store retailers (except tobacco stores)						
	<b>All firms</b> .....	<b>17 648</b>	<b>9 028 006</b>	<b>100.0</b>	<b>1 481 733</b>	<b>317 127</b>	<b>87 351</b>
	4 largest firms .....	676	585 134	6.5	90 208	21 535	5 005
	8 largest firms .....	765	834 587	9.2	125 383	29 689	6 888
	20 largest firms .....	910	1 246 533	13.8	178 862	41 102	9 924
	50 largest firms .....	1 209	1 720 651	19.1	230 733	53 493	12 702
<b>454</b>	<b>Nonstore retailers</b>						
	<b>All firms</b> .....	<b>14 482</b>	<b>123 106 651</b>	<b>100.0</b>	<b>12 323 344</b>	<b>2 894 224</b>	<b>505 993</b>
	4 largest firms .....	48	19 294 832	15.7	607 376	149 537	15 095
	8 largest firms .....	738	25 461 517	20.7	1 245 873	308 833	41 894
	20 largest firms .....	1 422	38 370 182	31.2	2 043 190	489 984	71 186
	50 largest firms .....	2 553	53 325 923	43.3	3 172 407	770 183	110 824
4541	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>100.0</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	4 largest firms .....	48	19 294 832	24.4	607 376	149 537	15 095
	8 largest firms .....	319	25 295 281	32.0	1 109 520	273 927	37 241
	20 largest firms .....	375	37 372 412	47.3	1 770 981	420 127	63 452
	50 largest firms .....	488	50 011 065	63.3	2 564 233	604 557	88 697
45411	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>100.0</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	4 largest firms .....	48	19 294 832	24.4	607 376	149 537	15 095
	8 largest firms .....	319	25 295 281	32.0	1 109 520	273 927	37 241
	20 largest firms .....	375	37 372 412	47.3	1 770 981	420 127	63 452
	50 largest firms .....	488	50 011 065	63.3	2 564 233	604 557	88 697
454110	Electronic shopping & mail-order houses						
	<b>All firms</b> .....	<b>10 013</b>	<b>79 018 305</b>	<b>100.0</b>	<b>5 743 431</b>	<b>1 313 542</b>	<b>218 406</b>
	4 largest firms .....	48	19 294 832	24.4	607 376	149 537	15 095
	8 largest firms .....	319	25 295 281	32.0	1 109 520	273 927	37 241
	20 largest firms .....	375	37 372 412	47.3	1 770 981	420 127	63 452
	50 largest firms .....	488	50 011 065	63.3	2 564 233	604 557	88 697
4542	Vending machine operators						
	<b>All firms</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>100.0</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	4 largest firms .....	375	1 335 862	19.4	247 168	56 309	11 784
	8 largest firms .....	409	1 601 849	23.3	307 737	71 232	15 106
	20 largest firms .....	1 037	2 009 397	29.2	393 696	92 380	19 260
	50 largest firms .....	1 157	2 577 121	37.4	515 576	121 448	24 878

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
45421	Vending machine operators						
	<b>All firms</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>100.0</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	4 largest firms .....	375	1 335 862	19.4	247 168	56 309	11 784
	8 largest firms .....	409	1 601 849	23.3	307 737	71 232	15 106
	20 largest firms .....	1 037	2 009 397	29.2	393 696	92 380	19 260
	50 largest firms .....	1 157	2 577 121	37.4	515 576	121 448	24 878
454210	Vending machine operators						
	<b>All firms</b> .....	<b>7 070</b>	<b>6 884 497</b>	<b>100.0</b>	<b>1 333 428</b>	<b>315 266</b>	<b>66 348</b>
	4 largest firms .....	375	1 335 862	19.4	247 168	56 309	11 784
	8 largest firms .....	409	1 601 849	23.3	307 737	71 232	15 106
	20 largest firms .....	1 037	2 009 397	29.2	393 696	92 380	19 260
	50 largest firms .....	1 157	2 577 121	37.4	515 576	121 448	24 878
4543	Direct selling establishments						
	<b>All firms</b> .....	<b>'27 399</b>	<b>'37 203 849</b>	<b>100.0</b>	<b>'5 246 485</b>	<b>'1 265 416</b>	<b>'221 239</b>
	4 largest firms .....	1 423	3 468 250	9.3	532 816	138 162	17 826
	8 largest firms .....	2 105	5 026 518	13.5	687 444	177 817	24 214
	20 largest firms .....	2 968	7 473 228	20.1	1 039 893	270 471	39 089
	50 largest firms .....	3 942	10 467 081	28.1	1 388 877	356 402	50 935
45431	Fuel dealers						
	<b>All firms</b> .....	<b>12 532</b>	<b>22 622 249</b>	<b>100.0</b>	<b>2 755 293</b>	<b>686 618</b>	<b>103 778</b>
	4 largest firms .....	1 357	2 475 064	10.9	332 186	87 760	12 073
	8 largest firms .....	1 905	3 537 943	15.6	444 474	116 189	16 569
	20 largest firms .....	2 538	4 967 283	22.0	615 149	161 120	22 689
	50 largest firms .....	2 977	6 654 987	29.4	795 156	209 735	28 702
454311	Heating oil dealers						
	<b>All firms</b> .....	<b>5 657</b>	<b>13 866 783</b>	<b>100.0</b>	<b>1 527 865</b>	<b>387 108</b>	<b>54 106</b>
	4 largest firms .....	124	1 209 729	8.7	147 569	42 239	4 416
	8 largest firms .....	184	1 683 579	12.1	191 590	53 948	5 993
	20 largest firms .....	277	2 533 592	18.3	282 738	78 222	8 754
	50 largest firms .....	396	3 625 136	26.1	360 716	99 140	11 222
454312	Liquefied petroleum gas (bottled gas) dealers						
	<b>All firms</b> .....	<b>6 623</b>	<b>8 657 339</b>	<b>100.0</b>	<b>1 216 039</b>	<b>296 931</b>	<b>48 889</b>
	4 largest firms .....	1 527	2 283 227	26.4	297 345	75 332	11 517
	8 largest firms .....	2 162	2 871 227	33.2	387 804	97 988	15 294
	20 largest firms .....	2 630	3 544 551	40.9	468 164	119 253	18 628
	50 largest firms .....	2 966	4 259 437	49.2	546 792	138 876	21 791
454319	Other fuel dealers						
	<b>All firms</b> .....	<b>252</b>	<b>98 127</b>	<b>100.0</b>	<b>11 389</b>	<b>2 579</b>	<b>783</b>
	4 largest firms .....	4	14 624	14.9	1 437	290	73
	8 largest firms .....	8	25 596	26.1	2 059	445	101
	20 largest firms .....	20	42 926	43.7	4 048	974	187
	50 largest firms .....	50	64 995	66.2	6 475	1 435	324
45439	Other direct selling establishments						
	<b>All firms</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>100.0</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	4 largest firms .....	463	2 362 806	16.2	325 419	83 394	11 558
	8 largest firms .....	932	3 234 734	22.2	472 169	123 153	19 084
	20 largest firms .....	1 183	4 767 007	32.7	696 510	173 492	25 563
	50 largest firms .....	1 367	5 891 579	40.4	900 848	223 435	37 463
454390	Other direct selling establishments						
	<b>All firms</b> .....	<b>'14 867</b>	<b>'14 581 600</b>	<b>100.0</b>	<b>'2 491 192</b>	<b>'578 798</b>	<b>'117 461</b>
	4 largest firms .....	463	2 362 806	16.2	325 419	83 394	11 558
	8 largest firms .....	932	3 234 734	22.2	472 169	123 153	19 084
	20 largest firms .....	1 183	4 767 007	32.7	696 510	173 492	25 563
	50 largest firms .....	1 367	5 891 579	40.4	900 848	223 435	37 463
4543901	Direct selling, furniture, home furnishings, electronics, & appl						
	<b>All firms</b> .....	<b>4 284</b>	<b>3 617 293</b>	<b>100.0</b>	<b>551 054</b>	<b>126 077</b>	<b>29 503</b>
	4 largest firms .....	424	810 960	22.4	85 241	19 284	6 227
	8 largest firms .....	432	996 315	27.5	109 739	25 832	6 876
	20 largest firms .....	460	1 213 622	33.6	138 976	32 452	8 250
	50 largest firms .....	502	1 492 030	41.2	177 227	40 856	9 864
4543902	Direct selling, books, periodicals, videos, & compact discs						
	<b>All firms</b> .....	<b>'1 263</b>	<b>'1 751 884</b>	<b>100.0</b>	<b>'324 225</b>	<b>'69 601</b>	<b>'19 475</b>
	4 largest firms .....	10	618 922	35.3	81 259	13 818	1 716
	8 largest firms .....	41	797 897	45.5	134 127	25 795	7 481
	20 largest firms .....	60	1 023 029	58.4	166 594	32 988	8 897
	50 largest firms .....	91	1 236 420	70.6	210 214	42 860	10 930

**Table 7. Concentration by Largest Firms: 1997—Con.**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Kind of business and largest firms based on sales	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
<b>44-45</b>	<b>RETAIL TRADE—Con.</b>						
<b>454</b>	<b>Nonstore retailers—Con.</b>						
4543903	Direct selling, other merchandise						
	<b>All firms</b> .....	<b>9 320</b>	<b>9 212 423</b>	<b>100.0</b>	<b>1 615 913</b>	<b>383 120</b>	<b>68 483</b>
	4 largest firms .....	463	2 196 037	23.8	326 582	88 759	11 333
	8 largest firms .....	689	2 902 417	31.5	468 566	125 585	16 492
	20 largest firms .....	830	3 664 190	39.8	600 191	158 425	20 902
	50 largest firms .....	960	4 387 660	47.6	697 999	180 541	24 286

**Table 8. Floor Space by Selected Kind of Business for the United States and States: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments in business—		Sales (\$1,000)	Under-roof floor space <sup>1</sup>		Sales per square foot of selling space <sup>2</sup> (dollars)	Selling space as percent of total floor space <sup>1</sup>	Sales of establishments reporting total floor space as percent of total sales <sup>2</sup>	Sales of establishments reporting selling floor space as percent of total sales <sup>2</sup>
		Any time during year (number)	At end of year (number)		Total (1,000 sq ft)	Selling (1,000 sq ft)				
<b>UNITED STATES</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	69 461	67 335	351 402 705	969 342	718 490	482	74.1	91.9	89.0
445120	Convenience stores .....	27 081	26 273	16 847 766	48 548	37 053	446	76.3	88.1	83.9
452110	Department stores (excl leased depts) .....	10 366	10 151	220 108 157	1 086 552	856 377	255	78.8	93.2	92.7
4521101	Conventional department stores (excl leased depts) .....	2 100	2 029	52 453 180	301 602	242 644	215	80.5	83.4	83.1
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 378	6 297	126 122 830	572 742	465 316	270	81.2	97.7	97.1
4521103	National chain department stores (excl leased depts) .....	1 888	1 825	41 532 147	212 208	148 417	274	69.9	91.7	91.7
452910	Warehouse clubs & superstores .....	1 530	1 509	81 918 756	227 029	190 705	429	84.0	90.1	90.0
<b>ALABAMA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 228	1 197	5 213 644	18 779	14 267	361	76.0	86.8	75.2
445120	Convenience stores .....	337	326	1 188 245	570	446	416	78.2	73.0	68.1
452110	Department stores (excl leased depts) .....	160	159	3 180 563	15 658	12 896	246	82.4	99.5	99.5
452910	Warehouse clubs & superstores .....	35	34	D	D	D	D	D	D	D
<b>ALASKA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	223	216	1 066 230	2 578	1 785	587	69.2	95.8	94.9
445120	Convenience stores .....	31	30	15 940	59	46	338	78.0	100.0	100.0
452110	Department stores (excl leased depts) .....	12	12	402 906	1 705	1 203	335	70.6	100.0	100.0
452910	Warehouse clubs & superstores .....	14	14	727 445	1 851	1 409	516	76.1	69.7	69.7
<b>ARIZONA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	802	776	6 568 751	20 485	14 813	440	72.3	93.8	85.7
445120	Convenience stores .....	307	294	239 335	664	507	461	76.4	83.6	80.5
452110	Department stores (excl leased depts) .....	168	165	4 147 113	17 917	14 449	282	80.6	95.3	95.3
452910	Warehouse clubs & superstores .....	20	20	1 330 782	2 581	2 105	632	81.6	82.0	82.0
<b>ARKANSAS</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	853	809	2 561 121	9 557	7 328	338	76.7	91.1	84.9
445120	Convenience stores .....	150	146	82 252	254	187	437	73.6	52.5	51.0
452110	Department stores (excl leased depts) .....	96	96	2 002 970	8 190	6 943	288	84.8	97.2	97.2
452910	Warehouse clubs & superstores .....	32	30	D	D	D	D	D	D	D
<b>CALIFORNIA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	7 281	7 092	43 613 488	105 089	77 802	555	74.0	91.5	88.9
445120	Convenience stores .....	2 457	2 370	1 689 670	4 758	3 684	444	77.4	82.9	76.7
452110	Department stores (excl leased depts) .....	917	901	23 463 885	111 162	83 614	279	75.2	90.1	88.5
452910	Warehouse clubs & superstores .....	120	119	D	D	D	D	D	D	D
<b>COLORADO</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	683	662	6 074 154	14 588	10 973	550	75.2	91.2	90.5
445120	Convenience stores .....	169	164	109 708	315	252	426	80.0	86.8	86.8
452110	Department stores (excl leased depts) .....	162	160	3 553 261	16 869	13 236	267	78.5	93.7	93.5
452910	Warehouse clubs & superstores .....	23	23	D	D	D	D	D	D	D
<b>CONNECTICUT</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	783	763	5 307 289	11 881	8 286	624	69.7	95.3	91.6
445120	Convenience stores .....	350	337	190 592	570	447	416	78.4	76.7	73.0
452110	Department stores (excl leased depts) .....	130	129	2 450 481	13 283	10 485	234	78.9	94.7	94.2
452910	Warehouse clubs & superstores .....	14	13	636 733	1 702	1 380	459	81.1	85.1	85.1
<b>DELAWARE</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	182	180	1 005 291	2 458	1 799	549	73.2	97.1	95.4
445120	Convenience stores .....	104	104	104 560	233	161	649	69.1	92.0	90.8
452110	Department stores (excl leased depts) .....	38	37	821 837	3 961	3 040	270	76.7	94.0	94.0
452910	Warehouse clubs & superstores .....	3	3	D	D	D	D	D	D	D
<b>DISTRICT OF COLUMBIA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	214	210	558 319	1 154	840	650	72.8	89.9	87.2
445120	Convenience stores .....	65	64	34 455	86	67	510	77.9	100.0	100.0
452110	Department stores (excl leased depts) .....	4	4	148 701	624	452	329	72.4	80.9	80.9
<b>FLORIDA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	3 601	3 472	21 662 786	59 874	43 429	491	72.5	92.0	90.0
445120	Convenience stores .....	1 620	1 569	824 936	2 328	1 854	434	79.6	89.3	84.0
452110	Department stores (excl leased depts) .....	614	587	13 566 905	65 848	53 767	249	81.7	89.8	88.8
452910	Warehouse clubs & superstores .....	84	81	D	D	D	D	D	D	D
<b>GEORGIA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 976	1 910	10 019 707	34 537	25 291	391	73.2	89.7	85.6
445120	Convenience stores .....	513	499	274 436	818	614	439	75.1	85.0	83.2
452110	Department stores (excl leased depts) .....	297	286	6 140 515	30 250	24 391	249	80.6	94.3	93.9
452910	Warehouse clubs & superstores .....	46	45	D	D	D	D	D	D	D

See footnotes at end of table.

**Table 8. Floor Space by Selected Kind of Business for the United States and States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments in business—		Sales (\$1,000)	Under-roof floor space <sup>1</sup>		Sales per square foot of selling space <sup>2</sup> (dollars)	Selling space as percent of total floor space <sup>1</sup>	Sales of establishments reporting total floor space as percent of total sales <sup>2</sup>	Sales of establishments reporting selling floor space as percent of total sales <sup>2</sup>
		Any time during year (number)	At end of year (number)		Total (1,000 sq ft)	Selling (1,000 sq ft)				
<b>HAWAII</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	299	296	1 607 877	3 723	2 661	604	71.5	94.1	91.2
445120	Convenience stores .....	172	169	266 202	541	436	610	80.6	97.9	96.6
452110	Department stores (excl leased depts) .....	33	33	976 378	3 558	2 792	350	78.5	100.0	98.1
452910	Warehouse clubs & superstores .....	5	5	D	D	D	D	D	D	D
<b>IDAHO</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	320	311	1 686 495	4 972	3 826	434	77.0	94.6	91.7
445120	Convenience stores .....	61	59	45 739	109	83	541	76.1	84.4	71.0
452110	Department stores (excl leased depts) .....	58	57	989 154	5 103	4 033	243	79.0	94.7	94.7
452910	Warehouse clubs & superstores .....	10	10	D	D	D	D	D	D	D
<b>ILLINOIS</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	2 748	2 676	14 234 546	36 095	26 635	528	73.8	84.5	82.8
445120	Convenience stores .....	1 013	955	608 743	1 845	1 421	413	77.0	89.7	71.4
452110	Department stores (excl leased depts) .....	501	492	10 656 506	54 223	41 636	254	76.8	87.4	88.5
452910	Warehouse clubs & superstores .....	44	44	D	D	D	D	D	D	D
<b>INDIANA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 215	1 167	6 842 301	20 232	14 863	448	73.5	93.4	92.2
445120	Convenience stores .....	367	351	216 019	754	545	391	72.3	97.9	95.2
452110	Department stores (excl leased depts) .....	292	288	5 635 608	29 203	22 837	246	78.2	92.0	91.7
452910	Warehouse clubs & superstores .....	49	49	2 453 838	8 607	6 889	356	80.0	100.0	100.0
<b>IOWA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	760	733	3 869 303	10 675	7 517	510	70.4	95.2	93.9
445120	Convenience stores .....	124	116	58 061	164	123	452	75.0	67.5	66.7
452110	Department stores (excl leased depts) .....	157	155	2 711 858	13 411	10 657	253	79.5	97.7	96.5
452910	Warehouse clubs & superstores .....	10	10	D	D	D	D	D	D	D
<b>KANSAS</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	628	600	3 281 674	9 801	7 272	437	74.2	94.3	92.1
445120	Convenience stores .....	81	81	43 079	126	96	449	76.2	90.3	89.7
452110	Department stores (excl leased depts) .....	120	119	2 515 980	11 689	9 686	259	82.9	92.3	92.0
452910	Warehouse clubs & superstores .....	14	13	D	D	D	D	D	D	D
<b>KENTUCKY</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 274	1 236	4 452 086	14 444	11 049	398	76.5	88.3	87.6
445120	Convenience stores .....	315	305	183 217	604	469	387	77.6	64.2	63.2
452110	Department stores (excl leased depts) .....	162	162	3 261 010	15 288	12 439	262	81.4	90.9	90.9
452910	Warehouse clubs & superstores .....	29	29	D	D	D	D	D	D	D
<b>LOUISIANA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 559	1 521	5 262 126	16 681	12 456	412	74.7	92.2	88.9
445120	Convenience stores .....	396	385	200 002	611	471	419	77.1	78.1	76.7
452110	Department stores (excl leased depts) .....	168	164	3 492 866	15 967	13 111	266	82.1	95.3	94.9
452910	Warehouse clubs & superstores .....	32	31	D	D	D	D	D	D	D
<b>MAINE</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	445	438	2 067 342	4 461	3 190	646	71.5	97.4	96.2
445120	Convenience stores .....	328	323	144 602	475	359	397	75.6	97.2	86.8
452110	Department stores (excl leased depts) .....	69	68	1 029 907	5 205	4 320	238	83.0	99.1	98.4
452910	Warehouse clubs & superstores .....	5	5	D	D	D	D	D	D	D
<b>MARYLAND</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 180	1 139	7 556 783	18 282	13 219	565	72.3	91.0	88.3
445120	Convenience stores .....	686	670	545 513	1 668	1 342	402	80.5	88.4	82.7
452110	Department stores (excl leased depts) .....	214	210	4 472 685	23 849	18 281	243	76.7	90.8	90.6
452910	Warehouse clubs & superstores .....	22	22	993 484	2 555	2 216	448	86.7	68.2	68.2
<b>MASSACHUSETTS</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 193	1 154	8 861 548	20 238	14 115	621	69.7	100.0	98.2
445120	Convenience stores .....	1 181	1 151	762 140	2 139	1 635	460	76.4	89.2	84.3
452110	Department stores (excl leased depts) .....	222	217	4 388 370	23 294	18 580	234	79.8	94.0	91.5
452910	Warehouse clubs & superstores .....	21	20	935 458	2 212	1 787	514	80.8	80.8	80.8
<b>MICHIGAN</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	2 492	2 415	10 091 458	28 991	21 295	465	73.5	96.7	94.5
445120	Convenience stores .....	1 933	1 892	1 151 450	3 518	2 674	426	76.0	74.3	69.6
452110	Department stores (excl leased depts) .....	359	351	7 975 481	39 284	29 284	271	74.5	96.8	96.4
452910	Warehouse clubs & superstores .....	85	85	D	D	D	D	D	D	D

See footnotes at end of table.

**Table 8. Floor Space by Selected Kind of Business for the United States and States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments in business—		Sales (\$1,000)	Under-roof floor space <sup>1</sup>		Sales per square foot of selling space <sup>2</sup> (dollars)	Selling space as percent of total floor space <sup>1</sup>	Sales of establishments reporting total floor space as percent of total sales <sup>2</sup>	Sales of establishments reporting selling floor space as percent of total sales <sup>2</sup>
		Any time during year (number)	At end of year (number)		Total (1,000 sq ft)	Selling (1,000 sq ft)				
<b>MINNESOTA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	976	946	5 920 093	14 899	11 023	531	74.0	95.1	94.6
445120	Convenience stores .....	253	241	140 135	457	356	372	77.9	70.5	70.2
452110	Department stores (excl leased depts) .....	226	225	5 218 162	24 265	18 379	284	75.7	95.9	95.7
452910	Warehouse clubs & superstores .....	9	9	D	D	D	D	D	D	D
<b>MISSISSIPPI</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	963	934	2 765 375	9 414	7 143	382	75.9	96.2	91.8
445120	Convenience stores .....	255	253	125 594	381	300	418	78.7	81.9	81.3
452110	Department stores (excl leased depts) .....	102	100	1 970 315	8 796	7 406	263	84.2	94.9	94.9
452910	Warehouse clubs & superstores .....	20	20	D	D	D	D	D	D	D
<b>MISSOURI</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 234	1 189	6 363 383	19 583	14 740	427	75.3	93.0	85.2
445120	Convenience stores .....	330	321	198 229	546	418	461	76.6	75.0	74.4
452110	Department stores (excl leased depts) .....	243	241	4 876 891	24 838	19 816	245	79.8	89.7	89.4
452910	Warehouse clubs & superstores .....	42	42	D	D	D	D	D	D	D
<b>MONTANA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	317	310	1 239 404	3 835	2 846	428	74.2	87.6	85.2
445120	Convenience stores .....	38	37	22 834	68	51	443	75.0	100.0	100.0
452110	Department stores (excl leased depts) .....	49	49	814 219	4 069	3 231	252	79.4	98.1	98.1
452910	Warehouse clubs & superstores .....	6	6	D	D	D	D	D	D	D
<b>NEBRASKA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	529	522	2 118 443	6 383	4 813	438	75.4	94.5	91.7
445120	Convenience stores .....	64	59	46 320	109	83	439	76.1	98.8	92.2
452110	Department stores (excl leased depts) .....	71	71	1 321 297	6 934	5 556	238	80.1	98.9	98.9
452910	Warehouse clubs & superstores .....	13	13	559 359	1 874	1 582	354	84.4	100.0	100.0
<b>NEVADA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	320	311	2 747 732	7 292	5 466	499	75.0	91.5	82.3
445120	Convenience stores .....	169	164	169 882	395	300	558	75.9	83.1	82.8
452110	Department stores (excl leased depts) .....	66	66	1 867 723	7 763	6 206	301	79.9	95.2	95.2
452910	Warehouse clubs & superstores .....	7	7	D	D	D	D	D	D	D
<b>NEW HAMPSHIRE</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	302	293	2 348 936	4 526	3 262	720	72.1	97.5	94.8
445120	Convenience stores .....	274	260	189 961	588	435	424	74.0	95.3	84.6
452110	Department stores (excl leased depts) .....	81	79	1 508 352	7 030	5 707	262	81.2	96.3	96.3
452910	Warehouse clubs & superstores .....	9	9	367 790	1 022	859	428	84.1	87.0	87.0
<b>NEW JERSEY</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	2 402	2 318	12 015 313	25 920	19 293	611	74.4	95.7	90.7
445120	Convenience stores .....	1 443	1 412	1 168 901	2 661	1 762	653	66.2	87.9	86.3
452110	Department stores (excl leased depts) .....	232	229	6 201 632	29 844	22 564	274	75.6	92.3	91.8
452910	Warehouse clubs & superstores .....	25	25	1 421 168	3 053	2 578	551	84.4	77.6	77.6
<b>NEW MEXICO</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	315	308	1 934 821	6 199	4 676	413	75.4	92.7	89.5
445120	Convenience stores .....	145	143	95 569	324	268	355	82.7	77.2	75.7
452110	Department stores (excl leased depts) .....	70	69	1 683 595	6 722	5 595	296	83.2	97.3	97.3
452910	Warehouse clubs & superstores .....	4	4	D	D	D	D	D	D	D
<b>NEW YORK</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	6 948	6 814	21 153 348	52 654	38 930	539	73.9	98.0	94.0
445120	Convenience stores .....	1 960	1 923	1 143 948	3 206	2 395	471	74.7	87.4	85.2
452110	Department stores (excl leased depts) .....	476	463	11 501 594	54 493	41 396	274	76.0	90.2	90.0
452910	Warehouse clubs & superstores .....	60	60	2 706 592	7 863	6 673	406	84.9	96.2	96.8
<b>NORTH CAROLINA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	2 088	2 015	10 375 701	34 756	25 455	401	73.2	86.5	89.4
445120	Convenience stores .....	609	588	296 118	925	714	404	77.2	96.2	91.3
452110	Department stores (excl leased depts) .....	354	342	6 559 551	32 168	26 871	241	83.5	99.6	99.6
452910	Warehouse clubs & superstores .....	28	28	D	D	D	D	D	D	D
<b>NORTH DAKOTA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	241	228	722 372	2 064	1 531	433	74.2	81.6	83.1
445120	Convenience stores .....	7	6	4 029	12	10	400	83.3	56.1	56.1
452110	Department stores (excl leased depts) .....	37	37	764 609	3 496	2 731	280	78.1	90.7	93.1
452910	Warehouse clubs & superstores .....	2	2	D	D	D	D	D	D	D

See footnotes at end of table.



**Table 8. Floor Space by Selected Kind of Business for the United States and States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments in business—		Sales (\$1,000)	Under-roof floor space <sup>1</sup>		Sales per square foot of selling space <sup>2</sup> (dollars)	Selling space as percent of total floor space <sup>1</sup>	Sales of establishments reporting total floor space as percent of total sales <sup>2</sup>	Sales of establishments reporting selling floor space as percent of total sales <sup>2</sup>
		Any time during year (number)	At end of year (number)		Total (1,000 sq ft)	Selling (1,000 sq ft)				
<b>OHIO</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	2 404	2 319	13 501 350	38 084	28 457	466	74.7	84.1	78.7
445120	Convenience stores .....	1 862	1 806	1 084 712	3 529	2 744	386	77.8	100.0	100.0
452110	Department stores (excl leased depts) .....	505	491	9 547 533	54 741	42 968	220	78.5	89.0	88.6
452910	Warehouse clubs & superstores .....	93	93	4 120 676	13 480	10 255	402	76.1	99.6	99.7
<b>OKLAHOMA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	917	882	3 459 047	12 286	9 681	342	78.8	89.1	87.1
445120	Convenience stores .....	220	214	118 054	357	275	423	77.0	64.0	62.4
452110	Department stores (excl leased depts) .....	141	140	2 680 692	12 780	10 511	255	82.2	96.4	96.4
452910	Warehouse clubs & superstores .....	26	25	D	D	D	D	D	D	D
<b>OREGON</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	862	831	4 353 283	12 206	9 324	456	76.4	85.1	83.2
445120	Convenience stores .....	632	613	368 803	1 258	917	396	72.9	85.7	84.1
452110	Department stores (excl leased depts) .....	103	102	2 224 849	11 056	8 153	272	73.7	95.1	95.1
452910	Warehouse clubs & superstores .....	55	54	D	D	D	D	D	D	D
<b>PENNSYLVANIA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	2 957	2 864	15 958 765	44 980	33 302	471	74.0	95.2	91.8
445120	Convenience stores .....	1 309	1 275	1 019 476	2 533	1 885	533	74.4	88.4	83.4
452110	Department stores (excl leased depts) .....	519	509	9 988 185	52 803	41 048	241	77.7	89.8	90.0
452910	Warehouse clubs & superstores .....	45	44	D	D	D	D	D	D	D
<b>RHODE ISLAND</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	207	202	1 247 168	3 026	2 099	593	69.4	91.0	92.2
445120	Convenience stores .....	144	137	94 617	245	180	519	73.5	76.2	74.0
452110	Department stores (excl leased depts) .....	33	30	594 052	3 247	2 593	222	79.9	95.8	95.8
452910	Warehouse clubs & superstores .....	2	2	D	D	D	D	D	D	D
<b>SOUTH CAROLINA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 116	1 079	5 081 356	18 042	13 215	379	73.2	84.8	79.3
445120	Convenience stores .....	368	356	168 206	499	385	432	77.2	76.9	72.8
452110	Department stores (excl leased depts) .....	154	151	3 041 629	15 416	13 072	232	84.8	99.7	99.7
452910	Warehouse clubs & superstores .....	20	20	D	D	D	D	D	D	D
<b>SOUTH DAKOTA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	275	266	868 660	2 863	2 167	391	75.7	85.8	85.4
445120	Convenience stores .....	39	36	23 415	64	47	476	73.4	82.4	81.3
452110	Department stores (excl leased depts) .....	42	42	765 400	3 845	3 058	250	79.5	98.3	98.3
452910	Warehouse clubs & superstores .....	2	2	D	D	D	D	D	D	D
<b>TENNESSEE</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 670	1 627	6 487 310	21 108	15 981	402	75.7	75.0	71.9
445120	Convenience stores .....	447	433	221 095	652	507	424	77.8	60.9	59.4
452110	Department stores (excl leased depts) .....	223	222	4 584 834	22 624	18 550	247	82.0	92.3	92.5
452910	Warehouse clubs & superstores .....	43	41	D	D	D	D	D	D	D
<b>TEXAS</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	4 716	4 520	25 738 554	68 335	52 897	475	77.4	90.0	88.4
445120	Convenience stores .....	1 517	1 472	819 524	2 582	2 023	399	78.4	100.0	100.0
452110	Department stores (excl leased depts) .....	721	698	16 104 491	79 116	64 460	246	81.5	97.1	96.4
452910	Warehouse clubs & superstores .....	142	140	D	D	D	D	D	D	D
<b>UTAH</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	349	345	2 938 419	8 335	6 562	447	78.7	93.8	88.1
445120	Convenience stores .....	83	81	61 387	162	130	472	80.2	92.0	87.6
452110	Department stores (excl leased depts) .....	88	85	1 662 104	9 049	7 047	232	77.9	100.0	100.0
452910	Warehouse clubs & superstores .....	21	21	764 014	3 069	2 404	318	78.3	90.9	90.9
<b>VERMONT</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	303	298	938 617	2 717	1 983	468	73.0	98.1	97.3
445120	Convenience stores .....	157	149	72 447	252	184	374	73.0	100.0	94.5
452110	Department stores (excl leased depts) .....	26	25	275 856	1 590	1 309	208	82.3	98.4	98.4
452910	Warehouse clubs & superstores .....	1	1	D	D	D	D	D	D	D
<b>VIRGINIA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 690	1 644	9 192 410	27 560	19 893	458	72.2	94.0	93.1
445120	Convenience stores .....	990	970	642 973	1 760	1 415	450	80.4	88.2	87.8
452110	Department stores (excl leased depts) .....	286	274	5 250 231	28 557	22 248	233	77.9	92.1	91.4
452910	Warehouse clubs & superstores .....	50	49	D	D	D	D	D	D	D

See footnotes at end of table.

**Table 8. Floor Space by Selected Kind of Business for the United States and States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments in business—		Sales (\$1,000)	Under-roof floor space <sup>1</sup>		Sales per square foot of selling space <sup>2</sup> (dollars)	Selling space as percent of total floor space <sup>1</sup>	Sales of establishments reporting total floor space as percent of total sales <sup>2</sup>	Sales of establishments reporting selling floor space as percent of total sales <sup>2</sup>
		Any time during year (number)	At end of year (number)		Total (1,000 sq ft)	Selling (1,000 sq ft)				
<b>WASHINGTON</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 482	1 434	8 445 950	23 449	17 508	476	74.7	98.5	97.5
445120	Convenience stores .....	567	541	322 515	985	743	410	75.4	88.4	85.9
452110	Department stores (excl leased depts) .....	170	166	3 752 834	18 500	14 656	251	79.2	94.7	94.1
452910	Warehouse clubs & superstores .....	61	60	D	D	D	D	D	D	D
<b>WEST VIRGINIA</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	606	587	2 181 774	6 436	4 835	443	75.1	97.1	93.9
445120	Convenience stores .....	224	217	117 485	376	295	392	78.5	100.0	100.0
452110	Department stores (excl leased depts) .....	94	93	1 538 229	8 168	6 368	240	78.0	85.2	84.7
452910	Warehouse clubs & superstores .....	13	13	D	D	D	D	D	D	D
<b>WISCONSIN</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	1 209	1 155	7 163 345	20 430	14 924	461	73.0	91.1	88.3
445120	Convenience stores .....	201	193	125 130	389	296	416	76.1	66.2	65.8
452110	Department stores (excl leased depts) .....	272	271	5 308 110	26 761	20 828	254	77.8	98.9	98.9
452910	Warehouse clubs & superstores .....	12	12	D	D	D	D	D	D	D
<b>WYOMING</b>										
445110	Supermarkets & other grocery (except convenience) stores .....	124	121	677 457	2 385	1 773	376	74.3	90.4	85.4
445120	Convenience stores .....	14	13	7 511	24	16	469	66.7	100.0	100.0
452110	Department stores (excl leased depts) .....	29	29	516 248	2 340	1 918	269	82.0	99.0	99.0
452910	Warehouse clubs & superstores .....	2	2	D	D	D	D	D	D	D

<sup>1</sup>Includes only floor space of establishments in business December 31, 1997.

<sup>2</sup>These data were computed after excluding sales of establishments not in business December 31, 1997.

**Table 9. Class of Customer by Kind of Business for the United States: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Percent distribution of sales—				
				To general public (household consumers and individuals)	To builders and contractors <sup>1</sup>	To retailers and wholesalers for resale <sup>1</sup>	To retailers; wholesalers; institutional, industrial, commercial, and farm users (for use in farm production); and government	Sales of establishments responding to class of customer inquiry as percent of total sales
<b>UNITED STATES</b>								
<b>44-45</b>	<b>Retail trade</b>	<b>'1 118 447</b>	<b>'2 460 886 012</b>	<b>84.2</b>	<b>4.1</b>	<b>.3</b>	<b>11.4</b>	<b>83.0</b>
441	Motor vehicle & parts dealers	122 633	645 367 776	80.5	—	—	19.5	82.1
4411	Automobile dealers	49 237	553 652 292	83.8	—	—	16.2	83.0
44111	New car dealers	25 897	518 971 824	84.2	—	—	15.8	83.7
441110	New car dealers	25 897	518 971 824	84.2	—	—	15.8	83.7
44112	Used car dealers	23 340	34 680 468	77.1	—	—	22.9	71.9
441120	Used car dealers	23 340	34 680 468	77.1	—	—	22.9	71.9
4412	Other motor vehicle dealers	13 589	28 890 506	91.3	—	—	8.7	79.7
44121	Recreational vehicle dealers	3 014	10 069 749	94.8	—	—	5.2	81.3
441210	Recreational vehicle dealers	3 014	10 069 749	94.8	—	—	5.2	81.3
44122	Motorcycle, boat, & other motor vehicle dealers	10 575	18 820 757	89.5	—	—	10.5	78.8
441221	Motorcycle dealers	3 635	7 369 260	91.1	—	—	8.9	79.2
441222	Boat dealers	5 262	8 934 230	93.2	—	—	6.8	78.6
441229	All other motor vehicle dealers	1 678	2 517 267	71.4	—	—	28.6	78.7
4413	Automotive parts, accessories, & tire stores	59 807	62 824 978	42.8	—	—	57.2	74.9
44131	Automotive parts & accessories stores	42 519	43 165 668	33.2	—	—	66.8	70.6
441310	Automotive parts & accessories stores	42 519	43 165 668	33.2	—	—	66.8	70.6
44132	Tire dealers	17 288	19 659 310	60.4	—	—	39.6	84.4
441320	Tire dealers	17 288	19 659 310	60.4	—	—	39.6	84.4
442	Furniture & home furnishings stores	64 725	71 690 813	85.2	—	—	14.8	81.1
4421	Furniture stores	29 461	40 968 335	91.1	—	—	8.9	82.1
44211	Furniture stores	29 461	40 968 335	91.1	—	—	8.9	82.1
442110	Furniture stores	29 461	40 968 335	91.1	—	—	8.9	82.1
4422	Home furnishings stores	35 264	30 722 478	77.0	—	—	23.0	79.8
44221	Floor covering stores	16 603	16 471 814	59.9	—	—	40.1	78.6
442210	Floor covering stores	16 603	16 471 814	59.9	—	—	40.1	78.6
44229	Other home furnishings stores	18 661	14 250 664	96.2	—	—	3.8	81.1
442291	Window treatment stores	2 126	915 301	89.5	—	—	10.5	66.6
442299	All other home furnishings stores	16 535	13 335 363	96.5	—	—	3.5	82.1
443	Electronics & appliance stores	43 373	68 561 331	82.8	—	—	17.2	78.6
4431	Electronics & appliance stores	43 373	68 561 331	82.8	—	—	17.2	78.6
44311	Appliance, television, & other electronics stores	28 789	42 250 978	93.9	—	—	6.1	84.4
443111	Household appliance stores	10 484	10 082 894	90.8	—	—	9.2	82.2
443112	Radio, television, & other electronics stores	18 305	32 168 084	94.8	—	—	5.2	85.1
44312	Computer & software stores	11 741	24 058 663	58.7	—	—	41.3	68.2
443120	Computer & software stores	11 741	24 058 663	58.7	—	—	41.3	68.2
4431201	Computer stores (custom assembly)	3 801	3 983 465	46.5	—	—	53.5	46.9
4431202	Other computer stores	5 670	17 230 438	60.2	—	—	39.8	78.1
4431203	Prepackaged software stores	2 270	2 844 760	61.1	—	—	38.9	38.0
44313	Camera & photographic supplies stores	2 843	2 251 690	83.0	—	—	17.0	80.0
443130	Camera & photographic supplies stores	2 843	2 251 690	83.0	—	—	17.0	80.0
444	Building material & garden equipment & supplies dealers	93 117	227 566 101	37.1	42.1	2.2	18.6	87.3
4441	Building material & supplies dealers	71 916	195 888 196	38.2	48.7	2.6	10.5	87.5
44411	Home centers	3 997	51 627 926	86.2	13.0	.4	.4	91.3
444110	Home centers	3 997	51 627 926	86.2	13.0	.4	.4	91.3
44412	Paint & wallpaper stores	8 429	7 943 420	25.9	55.9	6.5	11.7	84.6
444120	Paint & wallpaper stores	8 429	7 943 420	25.9	55.9	6.5	11.7	84.6
44413	Hardware stores	15 748	13 605 263	69.7	18.2	2.9	9.2	81.9
444130	Hardware stores	15 748	13 605 263	69.7	18.2	2.9	9.2	81.9
44419	Other building material dealers	43 742	122 711 587	14.4	67.3	3.3	15.0	86.7
444190	Other building material dealers	43 742	122 711 587	14.4	67.3	3.3	15.0	86.7
4441901	Retail lumber yards	11 046	41 846 016	23.5	69.0	2.2	5.3	84.1
4441902	All other building material dealers	32 696	80 865 571	9.9	66.5	3.8	19.8	88.0
4442	Lawn & garden equipment & supplies stores	21 201	31 677 905	30.5	—	—	69.5	86.3
44421	Outdoor power equipment stores	4 769	4 069 193	52.6	—	—	47.4	77.9
444210	Outdoor power equipment stores	4 769	4 069 193	52.6	—	—	47.4	77.9
44422	Nursery & garden centers	16 432	27 608 712	27.6	—	—	72.4	87.5
444220	Nursery & garden centers	16 432	27 608 712	27.6	—	—	72.4	87.5
445	Food & beverage stores	148 528	401 764 499	98.7	—	—	1.3	87.4
4451	Grocery stores	96 542	368 250 471	99.2	—	—	.8	88.7
44511	Supermarkets & other grocery (except convenience) stores	69 461	351 402 705	99.2	—	—	.8	89.9
445110	Supermarkets & other grocery (except convenience) stores	69 461	351 402 705	99.2	—	—	.8	89.9
44512	Convenience stores	27 081	16 847 766	99.4	—	—	.6	63.3
445120	Convenience stores	27 081	16 847 766	99.4	—	—	.6	63.3

See footnotes at end of table.

**Table 9. Class of Customer by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Percent distribution of sales—				
				To general public (household consumers and individuals)	To builders and contractors <sup>1</sup>	To retailers and wholesalers for resale <sup>1</sup>	To retailers; wholesalers; institutional, commercial, and farm users (for use in farm production); and government	Sales of establishments responding to class of customer inquiry as percent of total sales
<b>UNITED STATES—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
445	Food & beverage stores—Con.							
4452	Specialty food stores .....	22 373	10 829 908	87.3	—	—	12.7	66.1
44521	Meat markets .....	7 214	4 347 021	87.1	—	—	12.9	67.3
445210	Meat markets .....	7 214	4 347 021	87.1	—	—	12.9	67.3
44522	Fish & seafood markets .....	1 634	1 037 553	78.8	—	—	21.2	72.9
445220	Fish & seafood markets .....	1 634	1 037 553	78.8	—	—	21.2	72.9
44523	Fruit & vegetable markets .....	3 179	2 106 828	89.9	—	—	10.1	63.6
445230	Fruit & vegetable markets .....	3 179	2 106 828	89.9	—	—	10.1	63.6
44529	Other specialty food stores .....	10 346	3 338 506	89.1	—	—	10.9	64.0
445291	Baked goods stores .....	2 790	890 310	91.7	—	—	8.3	46.8
445292	Confectionery & nut stores .....	3 684	1 227 942	92.8	—	—	7.2	78.5
445299	All other specialty food stores .....	3 872	1 220 254	82.8	—	—	17.2	61.8
4453	Beer, wine, & liquor stores .....	29 613	22 684 120	94.2	—	—	5.8	76.2
44531	Beer, wine, & liquor stores .....	29 613	22 684 120	94.2	—	—	5.8	76.2
445310	Beer, wine, & liquor stores .....	29 613	22 684 120	94.2	—	—	5.8	76.2
446	Health & personal care stores .....							
4461	Health & personal care stores .....	82 941	117 700 863	96.8	—	—	3.2	83.9
44611	Pharmacies & drug stores .....	43 615	98 630 857	98.5	—	—	1.5	86.8
446110	Pharmacies & drug stores .....	43 615	98 630 857	98.5	—	—	1.5	86.8
4461101	Pharmacies & drug stores .....	41 743	96 989 832	98.5	—	—	1.5	86.8
4461102	Proprietary stores .....	1 872	1 641 025	96.7	—	—	3.3	83.3
44612	Cosmetics, beauty supplies, & perfume stores .....	9 014	4 418 998	83.7	—	—	16.3	85.2
446120	Cosmetics, beauty supplies, & perfume stores .....	9 014	4 418 998	83.7	—	—	16.3	85.2
44613	Optical goods stores .....	15 192	6 432 078	97.4	—	—	2.6	67.3
446130	Optical goods stores .....	15 192	6 432 078	97.4	—	—	2.6	67.3
44619	Other health & personal care stores .....	15 120	8 218 930	77.6	—	—	22.4	62.4
446191	Food (health) supplement stores .....	7 404	3 488 590	97.0	—	—	3.0	52.6
446199	All other health & personal care stores .....	7 716	4 730 340	66.8	—	—	33.2	69.7
447	Gasoline stations .....							
4471	Gasoline stations .....	126 889	198 165 786	93.3	—	—	6.7	74.1
44711	Gasoline stations with convenience stores .....	81 684	127 609 117	97.0	—	—	3.0	81.2
447110	Gasoline stations with convenience stores .....	81 684	127 609 117	97.0	—	—	3.0	81.2
44719	Other gasoline stations .....	45 205	70 556 669	84.4	—	—	15.6	61.1
447190	Other gasoline stations .....	45 205	70 556 669	84.4	—	—	15.6	61.1
448	Clothing & clothing accessories stores .....							
4481	Clothing stores .....	94 740	95 918 083	98.9	—	—	1.1	82.0
44811	Men's clothing stores .....	12 143	9 864 629	97.8	—	—	2.2	65.8
448110	Men's clothing stores .....	12 143	9 864 629	97.8	—	—	2.2	65.8
44812	Women's clothing stores .....	39 672	27 257 683	99.1	—	—	.9	74.2
448120	Women's clothing stores .....	39 672	27 257 683	99.1	—	—	.9	74.2
44813	Children's & infants' clothing stores .....	5 115	4 638 006	99.9	—	—	.1	89.8
448130	Children's & infants' clothing stores .....	5 115	4 638 006	99.9	—	—	.1	89.8
44814	Family clothing stores .....	20 450	44 796 060	99.7	—	—	.3	91.2
448140	Family clothing stores .....	20 450	44 796 060	99.7	—	—	.3	91.2
44815	Clothing accessories stores .....	5 860	2 132 281	98.4	—	—	1.6	64.7
448150	Clothing accessories stores .....	5 860	2 132 281	98.4	—	—	1.6	64.7
44819	Other clothing stores .....	11 500	7 229 424	93.0	—	—	7.0	76.8
448190	Other clothing stores .....	11 500	7 229 424	93.0	—	—	7.0	76.8
4482	Shoe stores .....	31 399	20 543 252	98.9	—	—	1.1	72.0
44821	Shoe stores .....	31 399	20 543 252	98.9	—	—	1.1	72.0
448210	Shoe stores .....	31 399	20 543 252	98.9	—	—	1.1	72.0
4482101	Men's shoe stores .....	2 376	1 317 461	97.2	—	—	2.8	96.4
4482102	Women's shoe stores .....	4 466	2 343 324	99.1	—	—	.9	49.1
4482103	Children's & juveniles' shoe stores .....	1 047	459 463	98.1	—	—	1.9	58.4
4482104	Family shoe stores .....	18 233	10 498 695	99.3	—	—	.7	82.6
4482105	Athletic footwear stores .....	5 277	5 924 309	98.2	—	—	1.8	57.8
4483	Jewelry, luggage, & leather goods stores .....	30 462	19 936 310	96.4	—	—	3.6	79.9
44831	Jewelry stores .....	28 336	18 511 350	96.4	—	—	3.6	79.6
448310	Jewelry stores .....	28 336	18 511 350	96.4	—	—	3.6	79.6
44832	Luggage & leather goods stores .....	2 126	1 424 960	96.6	—	—	3.4	83.8
448320	Luggage & leather goods stores .....	2 126	1 424 960	96.6	—	—	3.4	83.8

See footnotes at end of table.

**Table 9. Class of Customer by Kind of Business for the United States: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Percent distribution of sales—				
				To general public (household consumers and individuals)	To builders and contractors <sup>1</sup>	To retailers and wholesalers for resale <sup>1</sup>	To retailers; wholesalers; institutional, commercial, and farm users (for use in farm production); and government	Sales of establishments responding to class of customer inquiry as percent of total sales
<b>UNITED STATES—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
451	Sporting goods, hobby, book, & music stores .....	69 149	62 010 926	95.7	—	—	4.3	82.3
4511	Sporting goods, hobby, & musical instrument stores .....	46 315	41 415 227	94.8	—	—	5.2	84.8
451111	Sporting goods stores .....	24 424	20 043 321	94.4	—	—	5.6	79.6
4511110	Sporting goods stores .....	24 424	20 043 321	94.4	—	—	5.6	79.6
4511101	General-line sporting goods stores .....	7 458	9 311 810	96.5	—	—	3.5	76.4
4511102	Specialty-line sporting goods stores .....	16 966	10 731 511	92.8	—	—	7.2	82.4
45112	Hobby, toy, & game stores .....	10 824	14 388 277	98.5	—	—	1.5	94.1
451120	Hobby, toy, & game stores .....	10 824	14 388 277	98.5	—	—	1.5	94.1
45113	Sewing, needlework, & piece goods stores .....	6 590	3 182 916	95.3	—	—	4.7	79.1
451130	Sewing, needlework, & piece goods stores .....	6 590	3 182 916	95.3	—	—	4.7	79.1
45114	Musical instrument & supplies stores .....	4 477	3 800 713	79.5	—	—	20.5	81.4
451140	Musical instrument & supplies stores .....	4 477	3 800 713	79.5	—	—	20.5	81.4
4512	Book, periodical, & music stores .....	22 834	20 595 699	97.6	—	—	2.4	77.3
45121	Book stores & news dealers .....	14 676	13 228 864	96.8	—	—	3.2	71.4
451211	Book stores .....	12 363	12 375 058	96.8	—	—	3.2	71.8
4512111	Book stores, general .....	7 693	8 167 174	97.6	—	—	2.4	64.7
4512112	Specialty book stores .....	2 980	1 418 656	92.3	—	—	7.7	79.2
4512113	College book stores .....	1 690	2 789 228	97.3	—	—	2.7	88.8
451212	News dealers & newsstands .....	2 313	853 806	96.3	—	—	3.7	66.7
45122	Prerecorded tape, compact disc, & record stores .....	8 158	7 366 835	98.9	—	—	1.1	87.9
451220	Prerecorded tape, compact disc, & record stores .....	8 158	7 366 835	98.9	—	—	1.1	87.9
452	General merchandise stores .....	36 171	330 444 460	92.8	—	—	7.2	95.0
4521	Department stores (excl leased depts) .....	10 366	220 108 157	100.0	—	—	—	96.1
45211	Department stores (excl leased depts) .....	10 366	220 108 157	100.0	—	—	—	96.1
452110	Department stores (excl leased depts) .....	10 366	220 108 157	100.0	—	—	—	96.1
4521101	Conventional department stores (excl leased depts) .....	2 100	52 453 180	100.0	—	—	—	91.4
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	6 378	126 122 830	100.0	—	—	—	97.1
4521103	National chain department stores (excl leased depts) .....	1 888	41 532 147	100.0	—	—	—	98.9
4529	Other general merchandise stores .....	25 805	110 336 303	77.9	—	—	22.1	92.8
45291	Warehouse clubs & superstores .....	1 530	81 918 756	73.1	—	—	26.9	98.9
452910	Warehouse clubs & superstores .....	1 530	81 918 756	73.1	—	—	26.9	98.9
45299	All other general merchandise stores .....	24 275	28 417 547	96.3	—	—	3.7	75.0
452990	All other general merchandise stores .....	24 275	28 417 547	96.3	—	—	3.7	75.0
4529901	Variety stores .....	14 065	D	D	D	D	D	D
4529902	Catalog showrooms .....	671	D	D	D	D	D	D
4529903	Miscellaneous general merchandise stores .....	9 539	13 437 528	92.9	—	—	7.1	78.6
453	Miscellaneous store retailers .....	129 838	78 109 161	82.1	—	—	17.9	67.6
4531	Florists .....	26 200	6 555 088	86.9	—	—	13.1	73.1
45311	Florists .....	26 200	6 555 088	86.9	—	—	13.1	73.1
453110	Florists .....	26 200	6 555 088	86.9	—	—	13.1	73.1
4532	Office supplies, stationery, & gift stores .....	44 615	31 573 035	66.5	—	—	33.5	59.8
45321	Office supplies & stationery stores .....	7 330	17 075 739	23.5	—	—	76.5	45.3
453210	Office supplies & stationery stores .....	7 330	17 075 739	23.5	—	—	76.5	45.3
4532101	Stationery stores .....	1 202	512 924	89.6	—	—	10.4	80.5
4532102	Office supplies stores .....	6 128	16 562 815	19.8	—	—	80.2	44.2
45322	Gift, novelty, & souvenir stores .....	37 285	14 497 296	96.2	—	—	3.8	76.9
453220	Gift, novelty, & souvenir stores .....	37 285	14 497 296	96.2	—	—	3.8	76.9
4533	Used merchandise stores .....	17 990	6 043 642	84.2	—	—	15.8	73.4
45331	Used merchandise stores .....	17 990	6 043 642	84.2	—	—	15.8	73.4
453310	Used merchandise stores .....	17 990	6 043 642	84.2	—	—	15.8	73.4
4539	Other miscellaneous store retailers .....	41 033	33 937 396	92.8	—	—	7.2	72.9
45391	Pet & pet supplies stores .....	8 318	5 492 749	97.4	—	—	2.6	83.2
453910	Pet & pet supplies stores .....	8 318	5 492 749	97.4	—	—	2.6	83.2
45392	Art dealers .....	5 698	3 000 798	81.6	—	—	18.4	71.8
453920	Art dealers .....	5 698	3 000 798	81.6	—	—	18.4	71.8
45393	Manufactured (mobile) home dealers .....	5 485	13 347 491	98.7	—	—	1.3	76.9
453930	Manufactured (mobile) home dealers .....	5 485	13 347 491	98.7	—	—	1.3	76.9
45399	All other miscellaneous store retailers .....	21 532	12 096 358	85.4	—	—	14.6	64.0
453991	Tobacco stores .....	3 884	3 068 352	95.5	—	—	4.5	67.6
453998	All other miscellaneous store retailers (except tobacco stores) .....	17 648	9 028 006	81.7	—	—	18.3	62.7

See footnotes at end of table.

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NAICS code	Kind of business	Establishments (number)	Sales (\$1,000)	Percent distribution of sales—				
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<b>UNITED STATES—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
454	Nonstore retailers .....	'44 482	'123 106 651	73.4	—	—	26.6	64.6
4541	Electronic shopping & mail-order houses .....	10 013	79 018 305	76.8	—	—	23.2	63.5
45411	Electronic shopping & mail-order houses .....	10 013	79 018 305	76.8	—	—	23.2	63.5
454110	Electronic shopping & mail-order houses .....	10 013	79 018 305	76.8	—	—	23.2	63.5
4542	Vending machine operators .....	7 070	6 884 497	X	X	X	X	X
45421	Vending machine operators .....	7 070	6 884 497	X	X	X	X	X
454210	Vending machine operators .....	7 070	6 884 497	X	X	X	X	X
4543	Direct selling establishments .....	'27 399	'37 203 849	67.5	—	—	32.5	78.1
45431	Fuel dealers .....	12 532	22 622 249	63.5	—	—	36.5	79.0
454311	Heating oil dealers .....	5 657	13 866 783	64.9	—	—	35.1	78.8
454312	Liquefied petroleum gas (bottled gas) dealers .....	6 623	8 657 339	61.8	—	—	38.2	79.1
454319	Other fuel dealers .....	252	98 127	31.8	—	—	68.2	86.3
45439	Other direct selling establishments .....	'14 867	'14 581 600	73.8	—	—	26.2	76.9
454390	Other direct selling establishments .....	'14 867	'14 581 600	73.8	—	—	26.2	76.9
4543901	Direct selling, furniture, home furnishings, electronics, & appl .....	4 284	3 617 293	74.5	—	—	25.5	89.2
4543902	Direct selling, books, periodicals, videos, & compact discs .....	'1 263	'1 751 884	88.9	—	—	11.1	74.8
4543903	Direct selling, other merchandise .....	9 320	'9 212 423	70.6	—	—	29.4	72.4

<sup>1</sup>This category was reported separately only by establishments in NAICS 444, 4441, 44411, 444110, 44412, 444120, 44413, 444130, 44419, 444190, 4441901, and 4441902. This category was reported as part of the "To retailers; wholesalers; etc." category by other kinds of business.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each retail trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe stores" classification.

### **NUMBER OF FIRMS**

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consist of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **SALES (\$1,000)**

Includes merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; gross sales and receipts of departments or concessions operated by other companies; and commissions or receipts from the sale of government lottery tickets.

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Sales do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

**SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

**SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.



# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### 44-45 RETAIL TRADE

The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. These include establishments, such as office supply stores, computer and software stores, building materials dealers, plumbing supply stores, and electrical supply stores. Catalog showrooms, gasoline service stations, automotive dealers, and mobile home dealers are treated as store retailers.

In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. For example, new automobile dealers, electronic and appliance stores, and musical instrument and supply stores often provide repair services. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified in this sector.

The first eleven subsectors of retail trade are store retailers. The establishments are grouped into industries and industry groups typically based on one or more of the following criteria:

The merchandise line or lines carried by the store; for example, specialty stores are distinguished from general-line stores.

The usual trade designation of the establishments. This criterion applies in cases where a store type is well recognized by the industry and the public, but difficult to define strictly in terms of commodity lines carried; for example, pharmacies, hardware stores, and department stores.

Capital requirements in terms of display equipment; for example, food stores have equipment requirements not found in other retail industries.

Human resource requirements in terms of expertise; for example, the staff of an automobile dealer requires knowledge in financing, registering, and licensing issues that are not necessary in other retail industries.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods, such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes.

The buying of goods for resale is a characteristic of retail trade establishments that particularly distinguishes them from establishments in the agriculture, manufacturing, and construction industries. For example, farms that sell their products at or from the point of production are not classified in retail, but rather in agriculture. Similarly, establishments that both manufacture and sell their products to the general public are not classified in retail, but rather in manufacturing. However, establishments that engage in processing activities incidental to retailing are classified in retail. This includes establishments, such as optical goods stores that do in-store grinding of lenses, and meat and seafood markets.

Wholesalers also engage in the buying of goods for resale, but they are not usually organized to serve the general public. They typically operate from a warehouse or office and neither the design nor the location of these premises is intended to solicit a high volume of walk-in traffic. Wholesalers supply institutional, industrial, wholesale, and retail clients; their operations are, therefore, generally organized to purchase, sell, and deliver merchandise in larger quantities. However, dealers of durable nonconsumer goods, such as farm machinery and heavy duty trucks, are included in wholesale trade even if they often sell these products in single units.

### 441 Motor Vehicle and Parts Dealers

Industries in the Motor Vehicle and Parts Dealers subsector retail motor vehicle and parts merchandise from fixed point-of-sale locations. Establishments in this subsector typically operate from a showroom and/or an open lot where the vehicles are on display. The display of

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vehicles and the related parts require little by way of display equipment. The personnel generally include both the sales and sales support staff familiar with the requirements for registering and financing a vehicle as well as a staff of parts experts and mechanics trained to provide repair and maintenance services for the vehicles. Specific industries have been included in this subsector to identify the type of vehicle being retailed.

Sales of capital or durable nonconsumer goods, such as medium and heavy-duty trucks, are always included in wholesale trade. These goods are virtually never sold through retail methods.

#### **4411 Automobile Dealers**

This industry group comprises establishments primarily engaged in retailing new and used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **44111 New Car Dealers**

This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

##### **441110 New Car Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

The data published with NAICS code 441110 are comprised of the following SIC industry:

5511 Motor vehicle dealers (new and used)

##### **44112 Used Car Dealers**

This industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **441120 Used Car Dealers**

This U.S. industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

The data published with NAICS code 441120 are comprised of the following SIC industry:

5521 Motor vehicle dealers (used only)

#### **4412 Other Motor Vehicle Dealers**

This industry group comprises establishments primarily engaged in retailing new and used vehicles (except automobiles, light trucks, such as sport utility vehicles, and passenger and cargo vans).

##### **44121 Recreational Vehicle Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

##### **441210 Recreational Vehicle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

The data published with NAICS code 441210 are comprised of the following SIC industry:

5561 Recreational vehicle dealers

##### **44122 Motorcycle, Boat, and Other Motor Vehicle Dealers**

This industry comprises establishments primarily engaged in retailing new and used motorcycles, boats, and other vehicles (except automobiles, light trucks, and recreational vehicles), or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

##### **441221 Motorcycle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used motorcycles, motor scooters, motor bikes, mopeds, off-road all-terrain vehicles, and personal watercraft, or retailing these new vehicles in combination with repair services and selling replacement parts and accessories.

The data published with NAICS code 441221 are comprised of the following SIC industry:

5571 Motorcycle dealers

##### **441222 Boat Dealers**

This U.S. industry comprises establishments primarily engaged in (1) retailing new and/or used boats or retailing new boats in combination with activities, such as repair services and selling replacement parts and accessories, and/or (2) retailing new and/or used outboard motors, boat trailers, marine supplies, parts, and accessories.

The data published with NAICS code 441222 are comprised of the following SIC industry:

5551 Boat dealers

## **441229 All Other Motor Vehicle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used utility trailers and vehicles (except automobiles, light trucks, recreational vehicles, motorcycles, boats, motor scooters, motorbikes, off-road all-terrain vehicles, and personal watercraft) or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

The data published with NAICS code 441229 are comprised of the following SIC industry:

5599 Automotive dealers, not elsewhere classified

## **4413 Automotive Parts, Accessories, and Tire Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: Automotive Parts and Accessories Stores, 44131; and 44132, Tire Dealers.

### **44131 Automotive Parts and Accessories Stores**

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

### **441310 Automotive Parts and Accessories Stores**

This U.S. industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

The data published with NAICS code 441310 are comprised of these parts of the following SIC industries:

5013 (pt) Motor vehicle supplies and new parts jobbers (retail)

5531 (pt) Auto supplies stores

5731 (pt) Automotive radio stores

### **4413101 Auto Supplies Stores**

Establishments primarily engaged in retailing auto supplies, such as automotive batteries, parts, accessories, and sundry supplies. These establishments also may sell

automotive tires. These establishments may have facilities to perform motor vehicle service work. Establishments primarily engaged in selling and installing custom-made seat covers are included here.

### **4413102 Automotive Radio Stores**

Establishments primarily engaged in retailing automotive radios and other automotive sound reproducing equipment. These establishments may also perform incidental installation and repair work.

### **4413103 Motor Vehicle Supplies and New Parts Jobbers (Retail)**

Establishments primarily engaged in retailing motor vehicle supplies and new parts. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44132 Tire Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

### **441320 Tire Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

The data published with NAICS code 441320 are comprised of these parts of the following SIC industries:

5014 (pt) Tire and tube merchants (retail)

5531 (pt) New tire dealers

### **4413201 New Tire Dealers**

Establishments primarily engaged in retailing new automotive tires and tubes. These establishments generally have facilities to perform installation and repair services related to the sale of tires.

### **4413202 Tire and Tube Merchants (Retail)**

Establishments primarily engaged in retailing new tires and tubes for passenger and commercial vehicles. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **442 Furniture and Home Furnishings Stores**

Industries in the Furniture and Home Furnishings Stores subsector retail new furniture and home furnishings merchandise from fixed point-of-sale locations. Establishments in this subsector usually operate from showrooms and have substantial areas for the presentation of their products. Many offer interior decorating services in addition to the sale of products.

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## **4421 Furniture Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44211, Furniture Stores.

### **44211 Furniture Stores**

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, and/or floor covering.

### **442110 Furniture Stores**

This U.S. industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, and/or floor covering.

The data published with NAICS code 442110 are comprised of these parts of the following SIC industries:

- 5021 (pt) Office and business furniture merchants (retail)
- 5712 (pt) Furniture warehouse showrooms
- 5712 (pt) Sleep shop and waterbed stores
- 5712 (pt) Furniture stores, except custom
- 5712 (pt) Specialty furniture stores, except custom

### **4421101 Furniture Stores, Except Custom**

Establishments primarily engaged in retailing new household furniture (except custom-made furniture). These establishments may also provide interior design services and sell floor coverings, other home furnishings, and major appliances, such as refrigerators, stoves, freezers, and televisions.

### **4421102 Furniture Warehouse Showrooms**

Establishments, known as furniture warehouse showrooms, primarily engaged in retailing the same merchandise as furniture stores, but operating as warehouse showrooms where customers make their furniture selections from items on display in the showroom. The furniture is then taken from a warehouse adjacent to the showroom (usually under the same roof) for delivery to or pick-up by the customer.

## **4421103 Sleep Shop and Waterbed Stores**

Establishments primarily engaged in retailing new mattresses, box springs, and other sleep equipment, including waterbeds.

### **4421104 Specialty Furniture Stores, Except Custom**

Establishments primarily engaged in retailing specialty furniture, such as children's, outdoor, office, and computer-related furniture.

### **44211041 Specialty Furniture Stores, Except Custom**

Establishments primarily engaged in retailing specialty furniture, such as children's, outdoor, and computer-related furniture.

### **44211042 Office and Business Furniture Merchants (Retail)**

Establishments primarily engaged in retailing filing cabinets (wood or steel), desks, and other office and business furniture. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **4422 Home Furnishings Stores**

This industry group comprises establishments primarily engaged in retailing new home furnishings (except furniture).

### **44221 Floor Covering Stores**

This industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

### **442210 Floor Covering Stores**

This U.S. industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

The data published with NAICS code 442210 are comprised of these parts of the following SIC industries:

- 5023 (pt) Floor covering merchants (retail)
- 5713 Floor covering stores

### **4422101 Floor Covering Stores**

Establishments primarily engaged in retailing rugs, carpets, floor tile (i.e., rubber, vinyl, asphalt), and related products. These establishments may also perform incidental installation.

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#### **4422102 Floor Covering Merchants (Retail)**

Establishments primarily engaged in retailing carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44229 Other Home Furnishings Stores**

This industry comprises establishments primarily engaged in retailing new home furnishings (except furniture and floor coverings).

#### **442291 Window Treatment Stores**

This U.S. industry comprises establishments primarily engaged in retailing new window treatments, such as curtains, drapes, blinds, and shades.

The data published with NAICS code 442291 are comprised of these parts of the following SIC industries:

- 5714 (pt) Drapery and curtain stores, except custom
- 5719 (pt) Blind and shade stores

#### **4422911 Drapery and Curtain Stores, Except Custom**

Establishments primarily engaged in retailing packaged draperies and curtains.

#### **4422912 Blind and Shade Stores**

Establishments primarily engaged in retailing blinds, shades, and similar window treatments. Establishments producing custom-made window shades and venetian blinds for household use are included here.

#### **442299 All Other Home Furnishings Stores**

This U.S. industry comprises establishments primarily engaged in retailing new home furnishings (except floor coverings, furniture, and window treatments).

The data published with NAICS code 442299 are comprised of this part of the following SIC industry:

- 5719 (pt) All other home furnishings stores

#### **443 Electronics and Appliance Stores**

Industries in the Electronics and Appliance Stores subsector retail new electronics and appliance merchandise from point-of-sale locations. Establishments in this subsector often operate from locations that have special provisions for floor displays requiring special electrical capacity to accommodate the proper demonstration of the products. The staff includes sales personnel knowledgeable in the characteristics and warranties of the line of goods retailed and may also include trained repair persons to

handle the maintenance and repair of the electronic equipment and appliances. The classifications within this subsector are made principally on the type of product and knowledge required to operate each type of store.

#### **4431 Electronics and Appliance Stores**

This industry group comprises establishments primarily engaged in retailing the following new products: household-type appliances, cameras, computers, and other electronic goods.

#### **44311 Appliance, Television, and Other Electronics Stores**

This industry comprises establishments primarily engaged in retailing one of the following: (1) retailing an array of new household-type appliances and consumer-type electronic products, such as radios, televisions, and computers; (2) specializing in retailing a single line of new consumer-type electronic products (except computers); and (3) retailing these new products in combination with repair services.

#### **443111 Household Appliance Stores**

This U.S. industry comprises establishments known as appliance stores primarily engaged in retailing an array of new household appliances, such as refrigerators, dishwashers, ovens, irons, coffeemakers, hair dryers, electric razors, room air-conditioners, microwave ovens, sewing machines, and vacuum cleaners, or retailing new appliances in combination with appliance repair services.

The data published with NAICS code 443111 are comprised of the following SIC industry:

- 5722 Household appliance stores

#### **443112 Radio, Television, and Other Electronics Stores**

This U.S. industry comprises: (1) establishments known as consumer electronics stores primarily engaged in retailing a general line of new consumer-type electronic products; (2) establishments specializing in retailing a single line of consumer-type electronic products (except computers); or (3) establishments primarily engaged in retailing these new electronic products in combination with repair services.

The data published with NAICS code 443112 are comprised of these parts of the following SIC industries:

- 5731 (pt) Other radio, television, and electronics stores
- 5999 (pt) Typewriter shops
- 5999 (pt) Telephone stores

#### **4431121 Typewriter Shops**

Establishments primarily engaged in retailing typewriters. These establishments may also rent and/or repair typewriters.



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### **4431122 Telephone Stores**

Establishments primarily engaged in retailing telephones and telephone parts and supplies.

### **4431123 Other Radio, Television, and Electronics Stores**

Establishments primarily engaged in retailing radios and stereo equipment (except automotive), television sets, record players, and other consumer audio and video electronic equipment. These establishments may also sell additional lines, such as household appliances; computers, computer peripheral equipment, and software; musical instruments; or prerecorded records and tapes. These establishments may also perform incidental installation and repair work.

### **44312 Computer and Software Stores**

This industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

### **443120 Computer and Software Stores**

This U.S. industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

The data published with NAICS code 443120 are comprised of these parts of the following SIC industries:

- 5045 (pt) Computer and peripheral equipment merchants (retail)
- 5045 (pt) Computer software merchants (retail)
- 5734 (pt) Computer stores
- 5734 (pt) Computer stores (custom assembly)
- 5734 (pt) Computer software stores

### **4431201 Computer Stores (Custom Assembly)**

Establishments primarily engaged in custom assembly and retail sales of computers and computer peripheral equipment. These establishments may also sell computer software and computer furniture and perform incidental repair work.

### **4431202 Other Computer Stores**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment not assembled at the sales location. These establishments may also sell computer software and computer furniture, and perform incidental installation and repair work.

### **44312021 Computer Stores**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment not assembled at the sales location. These establishments may also sell computer software and computer furniture and perform incidental installation and repair work.

### **44312022 Computer and Peripheral Equipment Merchants (Retail)**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **4431203 Prepackaged Software Stores**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories.

### **44312031 Computer Software Stores**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories.

### **44312032 Computer Software Merchants (Retail)**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44313 Camera and Photographic Supplies Stores**

This industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

### **443130 Camera and Photographic Supplies Stores**

This U.S. industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

The data published with NAICS code 443130 are comprised of the following SIC industry:

- 5946 Camera and photographic supply stores

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## **444 Building Material and Garden Equipment and Supplies Dealers**

Industries in the Building Material and Garden Equipment and Supplies Dealers subsector retail new building material and garden equipment and supplies merchandise from fixed point-of-sale locations. Establishments in this subsector have display equipment designed to handle lumber and related products and garden equipment and supplies that may be kept either indoors or outdoors under covered areas. The staff is usually knowledgeable in the use of the specific products being retailed in the construction, repair, and maintenance of the home and associated grounds.

### **4441 Building Material and Supplies Dealers**

This industry group comprises establishments primarily engaged in retailing new building materials and supplies.

#### **44411 Home Centers**

This industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

#### **444110 Home Centers**

This U.S. industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

The data published with NAICS code 444110 are comprised of this part of the following SIC industry:

5211 (pt) Home centers

#### **44412 Paint and Wallpaper Stores**

This industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

#### **444120 Paint and Wallpaper Stores**

This U.S. industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

The data published with NAICS code 444120 are comprised of these parts of the following SIC industries:

5198 (pt) Paint, varnish, and supplies merchants (retail)

5231 (pt) Retail paint and wallpaper stores

### **4441201 Retail Paint and Wallpaper Stores**

Establishments primarily engaged in retailing paint, wallpaper, or a combination of these lines.

### **4441202 Paint, Varnish, and Supplies Merchants (Retail)**

Establishments primarily engaged in retailing paints, varnishes, wallpaper, and supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44413 Hardware Stores**

This industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

#### **444130 Hardware Stores**

This U.S. industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

The data published with NAICS code 444130 are comprised of the following SIC industry:

5251 Hardware stores

### **44419 Other Building Material Dealers**

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **444190 Other Building Material Dealers**

This U.S. industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

The data published with NAICS code 444190 are comprised of these parts of the following SIC industries:

5031 (pt) Lumber merchants with yard (retail)

5031 (pt) Plywood, veneer, and millwork merchants (retail)

5032 (pt) Brick, block, tile, clay/cement sewer pipe merchants (retail)

- 5032 (pt) Sand, gravel, and stone merchants (retail)
- 5032 (pt) Cement, lime, and related products merchants (retail)
- 5033 (pt) Roofing, siding, and insulation merchants (retail)
- 5039 (pt) Flat glass and other construction glass merchants (retail)
- 5039 (pt) Other building material merchants (retail)
- 5063 (pt) Electrical supplies stores (retail)
- 5074 (pt) Plumbing and heating equipment and supplies merchants (retail)
- 5211 (pt) Retail lumber yards
- 5211 (pt) Retail building material dealers
- 5231 (pt) Retail glass dealers

#### **4441901 Retail Lumber Yards**

Establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

#### **44419011 Retail Lumber Yards**

Establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

#### **44419012 Lumber Merchants With Yard (Retail)**

Establishments primarily engaged in retailing rough, dressed, and finished lumber. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902 All Other Building Material Dealers**

Establishments (except those known as home centers, paint and wallpaper stores, hardware stores, and retail lumber yards) primarily engaged in retailing specialized lines of new building materials, such as fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **44419021 Retail Glass Dealers**

Establishments primarily engaged in retailing glass, including mirrored glass.

#### **44419022 Flat Glass and Other Construction Glass Merchants (Retail)**

Establishments primarily engaged in retailing flat glass, glass blocks, plate glass, window glass, and building glass. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419023 Retail Building Material Dealers**

Establishments primarily engaged in retailing specialized lines of building materials (except lumber, paint, and hardware), such as brick and blocks, ceramic tile, stone, cement, sand, gravel, fencing, roofing, siding, doors and windows, wallboard, lime, plaster, prefabricated buildings, and kitchen and bath cabinets and countertops to be installed.

#### **44419024 Plywood, Veneer, and Millwork Merchants (Retail)**

Establishments primarily engaged in retailing plywood (hardwood, softwood, and nonwood face), veneer, door and window frames, and overhead doors (in wood or metal). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419025 Brick, Block, Tile, Clay/Cement Sewer Pipe Merchants (Retail)**

Establishments primarily engaged in retailing brick, block, tile, and clay construction materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419026 Sand, Gravel, and Stone Merchants (Retail)**

Establishments primarily engaged in retailing sand, gravel, and stone. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419027 Cement, Lime, and Related Products Merchants (Retail)**

Establishments primarily engaged in retailing cement, lime, asphalt, and other related products. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419028 Roofing, Siding, and Insulation Merchants (Retail)**

Establishments primarily engaged in retailing roofing, siding (except wood), and insulation materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419029 Other Building Material Merchants (Retail)**

Establishments primarily engaged in retailing building and construction paper, plastics building materials, prefabricated structural assemblies (including modular homes),



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and other building materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902a Electrical Supplies Stores (Retail)**

Establishments primarily engaged in retailing electrical supplies and electric light fixtures. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902b Plumbing and Heating Equipment and Supplies Merchants (Retail)**

Establishments primarily engaged in retailing hydronic plumbing and heating equipment and supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4442 Lawn and Garden Equipment and Supplies Stores**

This industry group comprises establishments primarily engaged in retailing new lawn and garden equipment and supplies.

#### **44421 Outdoor Power Equipment Stores**

This industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

#### **444210 Outdoor Power Equipment Stores**

This U.S. industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

The data published with NAICS code 444210 are comprised of these parts of the following SIC industries:

- 5083 (pt) Lawn and garden machinery and equipment dealers (retail)
- 5261 (pt) Outdoor power equipment stores

#### **4442101 Outdoor Power Equipment Stores**

Establishments primarily engaged in retailing outdoor power equipment, such as power lawnmowers, chain saws, garden tillers, and snowblowers. These establishments generally also perform repair services.

#### **4442102 Lawn and Garden Machinery and Equipment Dealers (Retail)**

Establishments primarily engaged in retailing lawn and garden machinery and equipment. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44422 Nursery and Garden Centers**

This industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

#### **444220 Nursery and Garden Centers**

This U.S. industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

The data published with NAICS code 444220 are comprised of these parts of the following SIC industries:

- 5191 (pt) Farm supplies dealers (retail)
- 5193 (pt) Flower, nursery stock, and florists' supplies merchants (retail)
- 5261 (pt) Nursery and garden centers

#### **4442201 Nursery and Garden Centers**

Establishments primarily engaged in retailing nursery stock, bulbs, and other garden supplies and tools. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves.

#### **4442202 Farm Supplies Dealers (Retail)**

Establishments primarily engaged in retailing farm supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4442203 Flower, Nursery Stock and Florists' Supplies Merchants (Retail)**

Establishments primarily engaged in retailing flowers, nursery stock, and florists' supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **445 Food and Beverage Stores**

Industries in the Food and Beverage Stores subsector usually retail food and beverage merchandise from fixed point-of-sale locations. Establishments in this subsector have special equipment (e.g., freezers, refrigerated display cases, refrigerators) for displaying food and beverage goods. They have staff trained in the processing of food products to guarantee the proper storage and sanitary conditions required by regulatory authority.

#### **4451 Grocery Stores**

This industry group comprises establishments primarily engaged in retailing a general line of food products.

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### **44511 Supermarkets and Other Grocery (except Convenience) Stores**

This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

### **445110 Supermarkets and Other Grocery (except Convenience) Stores**

This U.S. industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

The data published with NAICS code 445110 are comprised of these parts of the following SIC industries:

- 5411 (pt) Delicatessens, primarily selling meats and a range of grocery items
- 5411 (pt) Supermarkets and grocery stores

### **4451101 Supermarkets and Grocery Stores**

Establishments, known as supermarkets, food stores, grocery stores, and food warehouse stores, primarily engaged in retailing a general line of canned and frozen foods; fresh fruits and vegetables; fresh and prepared meats, fish, and poultry; eggs; bakery and dairy products; and other prepackaged grocery items.

### **4451102 Delicatessens, Primarily Selling Meats and a Range of Grocery Items**

Establishments, known as delicatessens, engaged in retailing prepared meats, such as cold cuts and oven-roasted and smoked meats and a full line of grocery items. These establishments often prepare sandwiches and party platters for carry-out consumption.

### **44512 Convenience Stores**

This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

### **445120 Convenience Stores**

This U.S. industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

The data published with NAICS code 445120 are comprised of this part of the following SIC industry:

- 5411 (pt) Convenience stores

### **4452 Specialty Food Stores**

This industry group comprises establishments primarily engaged in retailing specialized lines of food.

### **44521 Meat Markets**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

### **445210 Meat Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

The data published with NAICS code 445210 are comprised of these parts of the following SIC industries:

- 5411 (pt) Delicatessens, primarily selling fresh and prepared meats
- 5421 (pt) Meat markets

### **4452101 Meat Markets**

Establishments primarily engaged in retailing fresh, frozen, or cured meats. Meat markets may butcher animals for their own account, or they may buy from others. Establishments selling poultry may kill or dress the poultry they sell.

### **4452102 Delicatessens, Primarily Selling Fresh and Prepared Meats**

Establishments, known as delicatessens, engaged in retailing prepared meats, such as cold cuts and oven-roasted and smoked meats, and a limited line of grocery items, such as bread and condiments. These establishments often prepare sandwiches and party platters for carry-out consumption.

### **44522 Fish and Seafood Markets**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

### **445220 Fish and Seafood Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

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The data published with NAICS code 445220 are comprised of this part of the following SIC industry:

5421 (pt) Fish and seafood markets

#### **44523 Fruit and Vegetable Markets**

This industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

#### **445230 Fruit and Vegetable Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

The data published with NAICS code 445230 are comprised of the following SIC industry:

5431 Fruit and vegetable markets

#### **44529 Other Specialty Food Stores**

This industry comprises establishments primarily engaged in retailing specialty foods (except meat, fish, seafood, and fruits and vegetables) not for immediate consumption and not made on premises.

#### **445291 Baked Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing baked goods not for immediate consumption and not made on the premises.

The data published with NAICS code 445291 are comprised of this part of the following SIC industry:

5461 (pt) Baked goods stores

#### **445292 Confectionery and Nut Stores**

This U.S. industry comprises establishments primarily engaged in retailing candy and other confections, nuts, and popcorn not for immediate consumption and not made on the premises.

The data published with NAICS code 445292 are comprised of this part of the following SIC industry:

5441 (pt) Confectionery and nut stores

#### **445299 All Other Specialty Food Stores**

This U.S. industry comprises establishments primarily engaged in retailing miscellaneous specialty foods (except meat, fish, seafood, fruit and vegetables, confections, nuts, popcorn, and baked goods) not for immediate consumption and not made on the premises.

The data published with NAICS code 445299 are comprised of these parts of the following SIC industries:

5451 Dairy products stores

5499 (pt) Miscellaneous food stores

#### **4452991 Miscellaneous Food Stores**

Establishments primarily engaged in retailing specialized foods not elsewhere classified, such as eggs; packaged coffee, tea, herbs, and spices; nationality foods; and other specialty foods, not for immediate consumption. Establishments may roast and grind the coffee they sell on the premises. Included are establishments selling soft drinks for off-premise consumption. Establishments bottling natural or mineral water for retail sale are classified here if not engaged in pasteurization, carbonization, or other processing.

#### **4452992 Dairy Products Stores**

Establishments primarily engaged in retailing over-the-counter packaged dairy products, such as milk, cream, butter, cheese, and ice cream for off-premises consumption.

#### **4453 Beer, Wine, and Liquor Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44531, Beer, Wine, and Liquor Stores.

#### **44531 Beer, Wine, and Liquor Stores**

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

#### **445310 Beer, Wine, and Liquor Stores**

This U.S. industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

The data published with NAICS code 445310 are comprised of the following SIC industry:

5921 Liquor stores

#### **446 Health and Personal Care Stores**

Industries in the Health and Personal Care Stores sub-sector retail health and personal care merchandise from fixed point-of-sale locations. Establishments in this sub-sector are characterized principally by the products they retail, and some health and personal care stores may have specialized staff trained in dealing with the products. Staff may include pharmacists, opticians, and other professionals engaged in retailing, advising customers, and/or fitting the product sold to the customer's needs.

#### **4461 Health and Personal Care Stores**

This industry group comprises establishments primarily engaged in retailing health and personal care products.

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### **44611 Pharmacies and Drug Stores**

This industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

#### **446110 Pharmacies and Drug Stores**

This U.S. industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

The data published with NAICS code 446110 are comprised of these parts of the following SIC industries:

5912 (pt) Pharmacies and drug stores

5912 (pt) Proprietary stores

#### **4461101 Pharmacies and Drug Stores**

Establishments primarily engaged in retailing prescription drugs. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These establishments frequently sell other items, such as proprietary drugs, medicines, and health and first-aid products; cosmetics; toiletries; greeting cards; magazines; tobacco; and candy.

#### **4461102 Proprietary Stores**

Establishments primarily engaged in retailing nonprescription drugs and medicines, health remedies, and first-aid products. These stores do not sell prescription drugs and frequently sell other lines, such as beauty preparations, household supplies, and candy and prepackaged snacks.

### **44612 Cosmetics, Beauty Supplies, and Perfume Stores**

This industry comprises establishments known as a cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

#### **446120 Cosmetics, Beauty Supplies, and Perfume Stores**

This U.S. industry comprises establishments known as cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

The data published with NAICS code 446120 are comprised of these parts of the following SIC industries:

5087 (pt) Beauty and barber shop equipment and supplies stores (retail)

5999 (pt) Cosmetics, beauty supplies, and perfume stores

### **4461201 Cosmetics, Beauty Supplies, and Perfume Stores**

Establishments primarily engaged in selling cosmetics, beauty aids, and perfume.

#### **4461202 Beauty and Barber Shop Equipment and Supplies Stores (Retail)**

Establishments primarily engaged in retailing barber shop and beauty parlor equipment and supplies, such as furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44613 Optical Goods Stores**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

#### **446130 Optical Goods Stores**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

The data published with NAICS code 446130 are comprised of the following SIC industry:

5995 Optical goods stores

### **44619 Other Health and Personal Care Stores**

This industry comprises establishments primarily engaged in retailing health and personal care items (except drugs, medicines, optical goods, perfumes, cosmetics, and beauty supplies).

#### **446191 Food (Health) Supplement Stores**

This U.S. industry comprises establishments primarily engaged in retailing food supplement products, such as vitamins, nutrition supplements, and body enhancing supplements.

The data published with NAICS code 446191 are comprised of this part of the following SIC industry:

5499 (pt) Food (health) supplement stores

## **446199 All Other Health and Personal Care Stores**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of health and personal care merchandise (except drugs, medicines, optical goods, cosmetics, beauty supplies, perfume, and food supplement products).

The data published with NAICS code 446199 are comprised of these parts of the following SIC industries:

5047 (pt) Surgical, medical, and hospital supplies stores (retail)

5999 (pt) Health care stores

## **4461991 Health Care Stores**

Establishments primarily engaged in retailing wheelchairs and other patient transport devices; gauze, bandages, and other surgical dressings; crutches, canes, and other walking assistance devices; braces; surgical corsets; artificial limbs; hearing aids; and other health care, convalescent, and sick room supplies.

## **4461992 Surgical, Medical, and Hospital Supplies Stores (Retail)**

Establishments primarily engaged in retailing medical instruments, apparatus, and equipment; orthopedic appliances; crutches; bandages; breathing devices; wheeled chairs and beds; and other medical devices. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **447 Gasoline Stations**

Industries in the Gasoline Stations subsector group establishments retailing automotive fuels (e.g., gasoline, diesel fuel, gasohol) and automotive oils and retailing these products in combination with convenience store items. These establishments have specialized equipment for the storage and dispensing of automotive fuels.

## **4471 Gasoline Stations**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 44711, Gasoline Stations with Convenience Stores; and 44719, Other Gasoline Stations.

## **44711 Gasoline Stations with Convenience Stores**

This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

## **447110 Gasoline Stations with Convenience Stores**

This U.S. industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

The data published with NAICS code 447110 are comprised of these parts of the following SIC industries:

5411 (pt) Convenience stores selling gasoline

5541 (pt) Gasoline stations with convenience stores

## **4471101 Convenience Stores Selling Gasoline**

Establishments primarily engaged in retailing a limited line of groceries such as milk, bread, soda, snacks, and ice cream, and also selling gasoline. These establishments may also provide additional items, such as beer, household cleaners, baby supplies, cigarettes, and pain relievers.

## **4471102 Gasoline Stations With Convenience Stores**

Establishments primarily engaged in retailing gasoline and automotive lubricants and also selling a limited line of groceries, such as milk, eggs, bread, beer, cigarettes, and snacks.

## **44719 Other Gasoline Stations**

This industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as repair services, selling automotive oils, replacement parts, and accessories, and/or with restaurants.

## **447190 Other Gasoline Stations**

This U.S. industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as repair services, selling automotive oils, replacement parts and accessories, and/or with restaurants.

The data published with NAICS code 447190 are comprised of these parts of the following SIC industries:

5541 (pt) Gasoline stations with no convenience stores

5541 (pt) Truck stops



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#### **4471901 Gasoline Stations With No Convenience Stores**

Establishments primarily engaged in retailing gasoline and automotive lubricants for automobiles and watercraft. These establishments may also sell tires, batteries, and accessories, and perform related services, including minor repair work and motor vehicle towing.

#### **4471902 Truck Stops**

Establishments primarily engaged in retailing diesel fuel to truckers. These establishments may also sell gasoline and lubricants, provide repair services, and operate a restaurant or motel as part of the truck stop establishment.

#### **448 Clothing and Clothing Accessories Stores**

Industries in the Clothing and Clothing Accessories Stores subsector retailing new clothing and clothing accessories merchandise from fixed point-of-sale locations. Establishments in this subsector have similar display equipment and staff that is knowledgeable regarding fashion trends and the proper match of styles, colors, and combinations of clothing and accessories to the characteristics and tastes of the customer.

#### **4481 Clothing Stores**

This industry group comprises establishments primarily engaged in retailing new clothing.

#### **44811 Men's Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448110 Men's Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448110 are comprised of the following SIC industry:

5611 Men's and boy's clothing and accessory stores

#### **44812 Women's Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new women's, misses' and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448120 Women's Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new women's, misses' and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448120 are comprised of the following SIC industry:

5621 Women's clothing stores

#### **44813 Children's and Infants' Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448130 Children's and Infants' Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448130 are comprised of the following SIC industry:

5641 Children's and infants' wear stores

#### **44814 Family Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448140 Family Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448140 are comprised of the following SIC industry:

5651 Family clothing stores

#### **44815 Clothing Accessories Stores**

This industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

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### **448150 Clothing Accessories Stores**

This U.S. industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

The data published with NAICS code 448150 are comprised of these parts of the following SIC industries:

- 5632 (pt) Women's accessory stores
- 5699 (pt) Miscellaneous accessory stores

### **4481501 Women's Accessory Stores**

Establishments primarily engaged in retailing women's, juniors', and misses' accessories, such as hats, hosiery, costume jewelry, gloves, and handbags.

### **4481502 Miscellaneous Accessory Stores**

Establishments primarily engaged in retailing specialized lines of accessories (except women's), such as belts, umbrellas, wigs, and ties.

### **44819 Other Clothing Stores**

This industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

### **448190 Other Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448190 are comprised of these parts of the following SIC industries:

- 5632 (pt) Furriers and fur shops
- 5632 (pt) Women's specialty stores
- 5699 (pt) Sports apparel stores
- 5699 (pt) Miscellaneous apparel stores

### **4481901 Women's Specialty Stores**

Establishments primarily engaged in retailing a specialized line of women's, juniors', and misses' clothing, such as bridal gowns, lingerie, negligees, and robes.

### **4481902 Furriers and Fur Shops**

Establishments primarily engaged in retailing fur coats and other fur apparel made to custom order. Establishments selling ready-made fur coats and other fur apparel are included here.

### **4481903 Sports Apparel Stores**

Establishments primarily engaged in retailing sports apparel, such as t-shirts, sweatshirts, sweatpants, caps, and shorts. These stores may also sell athletic footwear.

### **4481904 Miscellaneous Apparel Stores**

Establishments primarily engaged in retailing miscellaneous lines of apparel, such as uniforms (except sports uniforms), raincoats, bathing suits, and costumes.

### **4482 Shoe Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44821, Shoe Stores.

### **44821 Shoe Stores**

This industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

### **448210 Shoe Stores**

This U.S. industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

The data published with NAICS code 448210 are comprised of these parts of the following SIC industries:

- 5661 (pt) Men's shoe stores
- 5661 (pt) Women's shoe stores
- 5661 (pt) Children's and juveniles' shoe stores
- 5661 (pt) Family shoe stores
- 5661 (pt) Athletic footwear stores

### **4482101 Men's Shoe Stores**

Establishments primarily engaged in retailing men's shoes, boots, and other footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in the sale of custom orthopedic shoes for men are classified here.

### **4482102 Women's Shoe Stores**

Establishments primarily engaged in retailing women's shoes, boots, and other footwear. Establishments specializing in selling custom orthopedic shoes for women are classified here. These establishments may also sell hosiery and other accessories.

### **4482103 Children's and Juveniles' Shoe Stores**

Establishments primarily engaged in retailing children's shoes and other footwear, including children's athletic footwear. Establishments specializing in selling custom orthopedic shoes for children are classified here.

### **4482104 Family Shoe Stores**

Establishments primarily engaged in retailing a combination of men's, women's, and children's footwear, without specializing in any one line. These establishments frequently carry accessory lines, such as hosiery and handbags. Establishments specializing in selling custom orthopedic shoes for men, women, and children are included here.

### **4482105 Athletic Footwear Stores**

Establishments primarily engaged in retailing athletic footwear. These establishments may also sell athletic apparel.

### **4483 Jewelry, Luggage, and Leather Goods Stores**

This industry group comprises establishments primarily engaged in retailing new jewelry (except costume jewelry); new silver and plated silverware; new watches and clocks; and new luggage with or without a general line of new leather goods and accessories, such as hats, gloves, handbags, ties, and belts.

### **44831 Jewelry Stores**

This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

### **448310 Jewelry Stores**

This U.S. industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

The data published with NAICS code 448310 are comprised of the following SIC industry:

5944 Jewelry stores

### **44832 Luggage and Leather Goods Stores**

This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

### **448320 Luggage and Leather Goods Stores**

This U.S. industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

The data published with NAICS code 448320 are comprised of the following SIC industry:

5948 Luggage and leather goods stores

### **451 Sporting Goods, Hobby, Book, and Music Stores**

Industries in the Sporting Goods, Hobby, Book, and Music Stores subsector are engaged in retailing and providing expertise on use of sporting equipment or other specific leisure activities, such as needlework and musical instruments. Book stores are also included in this subsector.

### **4511 Sporting Goods, Hobby, and Musical Instrument Stores**

This industry group comprises establishments primarily engaged in retailing new sporting goods, games and toys, and musical instruments.

### **45111 Sporting Goods Stores**

This industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

### **451110 Sporting Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

The data published with NAICS code 451110 are comprised of these parts of the following SIC industries:

5941 (pt) General-line sporting goods stores

5941 (pt) Other specialty-line sporting goods stores

5941 (pt) Bicycle shops

5941 (pt) Golf shops

5941 (pt) Gun shops

5941 (pt) Ski shops

5941 (pt) Tackle shops

### **4511101 General-line Sporting Goods Stores**

Establishments primarily engaged in retailing five or more lines of sporting goods and equipment, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.



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#### **4511102 Specialty-line Sporting Goods Stores**

Establishments primarily engaged in retailing a maximum of four lines of sporting goods, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

#### **45111021 Bicycle Shops**

Establishments primarily engaged in retailing bicycles (except motorized) and bicycle parts and accessories. These establishments may also rent and/or repair bicycles.

#### **45111022 Golf Shops**

Establishments primarily engaged in retailing golf equipment and accessories, including shoes. These establishments may also rent golf equipment and/or provide golf lessons. Included are retail establishments operated by golf professionals.

#### **45111023 Gun Shops**

Establishments primarily engaged in retailing firearms, ammunition, and hunters' equipment and accessories.

#### **45111024 Ski Shops**

Establishments primarily engaged in retailing snow ski equipment and accessories, including ski boots and snowboards. These establishments may also rent and/or repair ski equipment.

#### **45111025 Tackle Shops**

Establishments primarily engaged in retailing tackle, bait, and fishing equipment and supplies. These establishments may also rent fishing equipment.

#### **45111026 Other Specialty-line Sporting Goods Stores**

Establishments primarily engaged in retailing a maximum of four lines of sporting goods. These establishments may also sell clothing and shoes appropriate for the sporting activity, including uniforms. Included are establishments selling gymnasium and playground equipment.

#### **45112 Hobby, Toy, and Game Stores**

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

#### **451120 Hobby, Toy, and Game Stores**

This U.S. industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

The data published with NAICS code 451120 are comprised of these parts of the following SIC industries:

5945 (pt) Hobby, toy, and game stores

5945 (pt) Craft supplies stores

#### **4511201 Hobby, Toy, and Game Stores**

Establishments primarily engaged in retailing hobby supplies, toys, and games, including video games.

#### **4511202 Craft Supplies Stores**

Establishments primarily engaged in retailing a general line of supplies for crafts, such as ceramics, shell craft, metal craft, felt craft, jewelry craft, dried flower and plant arrangements, wreaths, textile painting, and copper enameling.

#### **45113 Sewing, Needlework, and Piece Goods Stores**

This industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

#### **451130 Sewing, Needlework, and Piece Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

The data published with NAICS code 451130 are comprised of these parts of the following SIC industries:

5714 (pt) Upholstery stores

5949 (pt) Sewing, fabric, and piece goods stores

5949 (pt) Needlework and knitting stores

#### **4511301 Sewing, Fabric, and Piece Goods Stores**

Establishments primarily engaged in retailing sewing supplies, fabrics, fabric patterns, and other piece goods supplies.

#### **4511302 Needlework and Knitting Stores**

Establishments primarily engaged in retailing laces, knitting supplies, yarn, and other needlework accessories. These establishments may also provide custom work.

#### **4511303 Upholstery Stores**

Establishments primarily engaged in retailing upholstery material and slipcovers.

#### **45114 Musical Instrument and Supplies Stores**

This industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

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### **451140 Musical Instrument and Supplies Stores**

This U.S. industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

The data published with NAICS code 451140 are comprised of the following SIC industry:

5736 Musical instrument stores

### **4512 Book, Periodical, and Music Stores**

This industry group comprises establishments primarily engaged in retailing new books, newspapers, magazines, and prerecorded audio and video media.

#### **45121 Book Stores and News Dealers**

This industry comprises establishments primarily engaged in retailing new books, newspapers, magazines, and other periodicals.

##### **451211 Book Stores**

This U.S. industry comprises establishments primarily engaged in retailing new books.

The data published with NAICS code 451211 are comprised of these parts of the following SIC industries:

5942 (pt) Book stores, general

5942 (pt) Specialty book stores

5942 (pt) College book stores

##### **4512111 Book Stores, General**

Establishments primarily engaged in retailing a general line of new books. These establishments may also sell stationery and related items, second-hand books, and magazines.

##### **4512112 Specialty Book Stores**

Establishments primarily engaged in retailing specialty books, such as general reference, religious, and professional books.

##### **4512113 College Book Stores**

Establishments primarily engaged in retailing textbooks, generally on the college level. Most of these establishments are located on or near college campuses, and some sell more apparel than books. These establishments may also offer second-hand textbooks. School book stores, other than college, are included in this industry.

##### **451212 News Dealers and Newsstands**

This U.S. industry comprises establishments primarily engaged in retailing current newspapers, magazines, and other periodicals.

The data published with NAICS code 451212 are comprised of the following SIC industry:

5994 News dealers and newsstands

### **45122 Prerecorded Tape, Compact Disc, and Record Stores**

This industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), and phonograph records.

#### **451220 Prerecorded Tape, Compact Disc, and Record Stores**

This U.S. industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), and phonograph records.

The data published with NAICS code 451220 are comprised of these parts of the following SIC industries:

5735 (pt) Prerecorded tape, compact disc, and record stores

5735 (pt) Video tape stores, retail

##### **4512201 Prerecorded Tape, Compact Disc, and Record Stores**

Establishments primarily engaged in retailing compact discs, and prerecorded records and tapes.

##### **4512202 Video Tape Stores, Retail**

Establishments primarily engaged in retailing prerecorded video tapes and video laser discs. These establishments may also sell blank video tapes.

### **452 General Merchandise Stores**

Industries in the General Merchandise Stores subsector retail new general merchandise from fixed point-of-sale locations. Establishments in this subsector are unique in that they have the equipment and staff capable of retailing a large variety of goods from a single location. This includes a variety of display equipment and staff trained to provide information on many lines of products.

#### **4521 Department Stores (Excluding Leased Departments)**

This NAICS Industry includes establishments classified in the following NAICS Industry: 45211, Department Stores.

#### **4521 Department Stores (Including Leased Departments)**

This NAICS Industry includes establishments classified in the following NAICS Industry: 45211009, Department Stores (Including Leased Departments).

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### **45211 Department Stores (Excluding Leased Departments)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

### **452110 Department Stores (Excluding Leased Departments)**

This U.S. industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

The data published with NAICS code 452110 are comprised of these parts of the following SIC industries:

- 5311 (pt) Conventional department stores
- 5311 (pt) Discount or mass merchandising department stores
- 5311 (pt) National chain department stores

### **45211 Department Stores (Including Leased Departments)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments. Total sales include the sales from leased departments owned by another company and operating within the department store.

### **4521101 Conventional Department Stores (Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are not affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in conventional department stores are excluded.

### **4521101 Conventional Department Stores (Including Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are not affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in conventional department stores are included.

### **4521102 Discount or Mass Merchandising Department Stores (Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and usually: (1) convey the image of a high-volume, fast-turnover outlet selling a variety of merchandise for less than conventional prices; (2) provide centralized check-out service; and (3) provide minimal customer assistance within each department. Sales of establishments that operate leased departments in discount or mass merchandising department stores are excluded.

### **4521102 Discount or Mass Merchandising Department Stores (Including Leased Departments)**

Establishments that satisfy the criteria of a department store and usually: (1) convey the image of a high-volume, fast-turnover outlet selling a variety of merchandise for less than conventional prices; (2) provide centralized check-out service; and (3) provide minimal customer assistance within each department. Sales of establishments that operate leased departments in discount or mass merchandising department stores are included.

### **4521103 National Chain Department Stores (Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in national chain department stores are excluded.

### **4521103 National Chain Department Stores (Including Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in national chain department stores are included.

## **4529 Other General Merchandise Stores**

This industry group comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores).

### **45291 Warehouse Clubs and Superstores**

This industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

### **452910 Warehouse Clubs and Superstores**

This U.S. industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

The data published with NAICS code 452910 are comprised of these parts of the following SIC industries:

- 5311 (pt) Supercenters
- 5399 (pt) Warehouse clubs
- 5411 (pt) Supermarket/general merchandise combination stores

### **4529101 Warehouse Clubs**

Establishments that sell general lines of merchandise, such as automotive tires, parts, and accessories; audio and video equipment; household appliances; office equipment and supplies; apparel; books; and groceries, through warehouse-based operations. These establishments are sometimes known as membership warehouse clubs.

### **4529102 Supermarket/General Merchandise Combination Stores**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise.

### **45291021 Supercenters**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise. Sales of hardware, clothing, and other general merchandise are greater than sales of grocery items.

### **45291022 Supermarket/General Merchandise Combination Stores**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise. Sales of grocery items are greater than sales of hardware, clothing, and other general merchandise.

## **45299 All Other General Merchandise Stores**

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

### **452990 All Other General Merchandise Stores**

This U.S. industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

The data published with NAICS code 452990 are comprised of these parts of the following SIC industries:

- 5331 Variety stores
- 5399 (pt) Miscellaneous general merchandise stores, except catalog showrooms and warehouse clubs
- 5399 (pt) Catalog showrooms
- 5531 (pt) Other auto and home supplies stores

### **4529901 Variety Stores**

Establishments primarily engaged in selling a variety of merchandise, such as inexpensive apparel and accessories, costume jewelry, notions and small wares, candy, toys, and other items in the low and popular price ranges. These establishments generally do not carry a complete line of merchandise, are not departmentalized, do not offer their own charge service, and do not deliver merchandise.

### **4529902 Catalog Showrooms**

Establishments primarily engaged in selling general lines of merchandise, such as jewelry, home furnishings, housewares, electronics, and sporting goods, from catalog displays of inventory at location.

### **4529903 Miscellaneous General Merchandise Stores**

Establishments primarily engaged in selling limited lines of merchandise, such as apparel and accessories, dry goods, hardware, housewares, home furnishings, or a combination of auto and home products.

### **45299031 Miscellaneous General Merchandise Stores, Except Catalog Showrooms and Warehouse Clubs**

Establishments primarily engaged in selling limited lines of merchandise, such as apparel and accessories, dry

goods, hardware, housewares, and home furnishings. Establishments known as country general stores are also included.

#### **45299032 Other Auto and Home Supplies Stores**

Establishments that sell a combination of auto and home products, such as tires, batteries, and accessories; household appliances; sporting goods; housewares; and hardware. These establishments differ from auto supplies stores in that although the largest sales of merchandise may be in lines of automotive supplies, parts, and accessories, a considerable amount of sales also are in nonautomotive lines.

#### **453 Miscellaneous Store Retailers**

Industries in the Miscellaneous Store Retailers subsector retail merchandise from fixed point-of-sale locations (except new or used motor vehicles and parts; new furniture and house furnishings; new appliances and electronic products; new building materials; and garden equipment and supplies; food and beverages; health and personal care goods; gasoline; new clothing and accessories; and new sporting goods, hobby goods, books, and music). Establishments in this subsector include stores with unique characteristics like florists, used merchandise stores, and pet and pet supply stores as well as other store retailers.

#### **4531 Florists**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45311, Florists.

#### **45311 Florists**

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

#### **453110 Florists**

This U.S. industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

The data published with NAICS code 453110 are comprised of the following SIC industry:

5992 Florists

#### **4532 Office Supplies, Stationery, and Gift Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 45321, Office Supplies and Stationery Stores; and 45322, Gift, Novelty, and Souvenir Stores.

#### **45321 Office Supplies and Stationery Stores**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) selling a combination of new office equipment, furniture, and supplies; and (3) selling new office equipment, furniture, and supplies in combination with selling new computers.

#### **453210 Office Supplies and Stationery Stores**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) selling a combination of new office equipment, furniture, and supplies; and (3) selling new office equipment, furniture, and supplies in combination with selling new computers.

The data published with NAICS code 453210 are comprised of these parts of the following SIC industries:

- 5049 (pt) School supplies stores (retail)
- 5112 (pt) Other office supplies stores (retail)
- 5943 (pt) Stationery stores
- 5943 (pt) Office supplies stores

#### **4532101 Stationery Stores**

Establishments primarily engaged in retailing stationery, such as paper and paper products, postcards, paper novelties, and scrapbooks. These establishments may also perform incidental printing and engraving.

#### **4532102 Office Supplies Stores**

Establishments primarily engaged in retailing a general line of office supplies, such as accounting and legal forms, blankbooks, and office forms and supplies. School and teacher supply stores are included in this classification.

#### **45321021 Office Supplies Stores**

Establishments primarily engaged in retailing a general line of office supplies, such as accounting and legal forms, blankbooks, and office forms and supplies. School and teacher supply stores are included in this classification.

#### **45321022 School Supplies Stores (Retail)**

Establishments primarily engaged in retailing a wide variety of school supplies, such as black boards, chalk, rulers, globes, wall maps, audio/video aids, computer aids, books, and teaching displays. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **45321023 Other Office Supplies Stores (Retail)**

Establishments primarily engaged in retailing office supplies, such as computer and photocopy supplies, envelopes, typewriter and mimeograph paper, file cards and



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folders, pens, and pencils. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **45322 Gift, Novelty, and Souvenir Stores**

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

#### **453220 Gift, Novelty, and Souvenir Stores**

This U.S. industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

The data published with NAICS code 453220 are comprised of the following SIC industry:

5947 Gift, novelty, and souvenir shops

#### **4533 Used Merchandise Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45331, Used Merchandise Stores.

#### **45331 Used Merchandise Stores**

This industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

#### **453310 Used Merchandise Stores**

This U.S. industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

The data published with NAICS code 453310 are comprised of these parts of the following SIC industries:

5932 (pt) Antique stores

5932 (pt) Second-hand stores, except pawn shops

#### **4533101 Antique Stores**

Establishments primarily engaged in retailing antique furniture and home furnishings, antique glassware, rare books and manuscripts, and other antique objects of art.

#### **4533102 Second-hand Stores, Except Pawn Shops**

Establishments primarily engaged in retailing used merchandise, such as clothing, shoes, furniture, home furnishings, appliances, electronics, books (except rare), musical instruments, compact discs, tapes, records, lumber, and building materials.

#### **4539 Other Miscellaneous Store Retailers**

This industry group comprises establishments primarily engaged in retailing new miscellaneous specialty store merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; consumer-type electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery, and gift stores; and used merchandise stores).

#### **45391 Pet and Pet Supplies Stores**

This industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

#### **453910 Pet and Pet Supplies Stores**

This U.S. industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

The data published with NAICS code 453910 are comprised of this part of the following SIC industry:

5999 (pt) Pet and pet supplies stores

#### **45392 Art Dealers**

This industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

#### **453920 Art Dealers**

This U.S. industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

The data published with NAICS code 453920 are comprised of this part of the following SIC industry:

5999 (pt) Art dealers

#### **45393 Manufactured (Mobile) Home Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

#### **453930 Manufactured (Mobile) Home Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

The data published with NAICS code 453930 are comprised of the following SIC industry:

5271 Mobile home dealers

### **45399 All Other Miscellaneous Store Retailers**

This industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronic and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies; art dealers; and manufactured home (i.e., mobile home) dealers). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis.

#### **453991 Tobacco Stores**

This U.S. industry comprises establishments primarily engaged in retailing cigarettes, cigars, tobacco, pipes, and other smokers' supplies.

The data published with NAICS code 453991 are comprised of the following SIC industry:

5993 Tobacco stores and stands

#### **453998 All Other Miscellaneous Store Retailers (Except Tobacco Stores)**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronic and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies stores; art dealers; manufactured home (i.e., mobile homes) dealers; and tobacco stores). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis.

The data published with NAICS code 453998 are comprised of these parts of the following SIC industries:

5999 (pt) Collectors' items and supplies stores

5999 (pt) Trophy shops

5999 (pt) Other miscellaneous store retailers, n.e.c.

#### **4539981 Collectors' Items and Supplies Stores**

Establishments primarily engaged in retailing collectors' items and supplies, such as stamps, autographs, sports cards, and coins.

### **4539982 Trophy Shops**

Establishments primarily engaged in retailing trophies, plaques, and other award items to individuals and teams. These establishments may perform incidental engraving.

#### **4539983 Other Miscellaneous Store Retailers, N.E.C.**

Establishments primarily engaged in retailing specialized lines, such as artists' supplies, party supplies, swimming pools (above ground) and supplies, monuments and tombstones, fireworks, and religious goods (except jewelry and books). Included are establishments primarily engaged in selling a general line of new and used merchandise on an auction basis.

### **454 Nonstore Retailers**

Industries in the Nonstore Retailers subsector retail merchandise using methods, such as the broadcasting of infomercials, the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogues, door-to-door solicitation, in-home demonstration, selling from portable stalls and distribution through vending machines. Establishments in this subsector include mail-order houses, vending machine operators, home delivery sales, door-to-door sales, party plan sales, electronic shopping, and sales through portable stalls (e.g., street vendors, except food). Establishments engaged in the direct sale (i.e., nonstore) of products, such as home heating oil dealers, newspaper delivery are included in this subsector.

#### **4541 Electronic Shopping and Mail-Order Houses**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45411, Electronic Shopping and Mail-Order Houses.

#### **45411 Electronic Shopping and Mail-Order Houses**

This industry comprises establishments primarily engaged in retailing all types of merchandise by means of mail or by electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalogue showrooms of mail-order houses.

#### **454110 Electronic Shopping and Mail-Order Houses**

This U.S. industry comprises establishments primarily engaged in retailing all types of merchandise by means of mail or by electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalogue showrooms of mail-order houses.

The data published with NAICS code 454110 are comprised of these parts of the following SIC industries:

- 5961 (pt) Mail-order houses, department store merchandise
- 5961 (pt) Mail-order houses, other general merchandise
- 5961 (pt) Mail-order houses, specialized merchandise
- 5961 (pt) Television order, home shopping

#### **4541101 Mail-order Houses, Department Store Merchandise**

Establishments primarily engaged as mail-order houses retailing all of the following lines of merchandise: furniture; home furnishings; appliances; radios and televisions; household linens and dry goods; and apparel. These establishments are affiliated with department store chains.

#### **4541102 Mail-order Houses, Other General Merchandise**

Establishments primarily engaged as mail-order houses selling a variety of merchandise and not affiliated with department store chains.

#### **4541103 Mail-order Houses, Specialized Merchandise**

Establishments primarily engaged as mail-order houses selling a single item or a group of related items such as foods; apparel and accessories; computers and computer software; appliances, televisions, audio equipment, furniture, floor coverings, kitchenware, and home furnishings; books and stationery; proprietary medicines; antiques; used merchandise; sporting goods; silverware; cigars and cigarettes; cameras and photographic equipment; gifts and novelties; optical goods; leather goods; artists' supplies; pet supplies; hobby equipment; and toys and games. Book and music clubs are included in this industry.

#### **4541104 Television Order, Home Shopping**

Establishments primarily engaged in selling merchandise through television shop-at-home programs. These establishments receive orders by phone and fill them by mail.

#### **4542 Vending Machine Operators**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45421, Vending Machine Operators.

#### **45421 Vending Machine Operators**

This industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

#### **454210 Vending Machine Operators**

This U.S. industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

The data published with NAICS code 454210 are comprised of the following SIC industry:

- 5962 Automatic merchandising machine operators

#### **4543 Direct Selling Establishments**

This industry group comprises establishments primarily engaged in nonstore retailing (except electronic, mail-order, or vending machine sales). These establishments typically go to the customers' location rather than the customer coming to them (e.g., door-to-door sales, home parties). Examples of establishments in this industry are home delivery newspaper routes; home delivery of heating oil, liquefied petroleum (LP) gas, and other fuels; locker meat provisioners; frozen food and freezer plan providers; coffee break services providers; and bottled water or water softener services.

#### **45431 Fuel Dealers**

This industry comprises establishments primarily engaged in retailing heating oil, liquefied petroleum (LP) gas, and other fuels via direct selling.

#### **454311 Heating Oil Dealers**

This U.S. industry comprises establishments primarily engaged in retailing heating oil via direct selling.

The data published with NAICS code 454311 are comprised of these parts of the following SIC industries:

- 5171 (pt) Heating oil dealers (selling for consumption - retail)
- 5983 Fuel oil dealers

#### **4543111 Heating Oil Dealers**

Establishments primarily engaged in selling fuel oil. These establishments may also repair and service fuel oil heating equipment.

#### **4543112 Heating Oil Dealers (Selling for Consumption - Retail)**

Establishments primarily engaged in selling heating oil for consumption (end use). These establishments may also provide repair and maintenance services in conjunction with the sale. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **454312 Liquefied Petroleum Gas (Bottled Gas) Dealers**

This U.S. industry comprises establishments primarily engaged in retailing liquefied petroleum (LP) gas via direct selling.

The data published with NAICS code 454312 are comprised of these parts of the following SIC industries:



5171 (pt) Liquefied petroleum dealers (selling for consumption retail)

5984 Liquefied petroleum gas (bottled gas) dealers

#### **4543121 Liquefied Petroleum Gas (Bottled Gas) Dealers**

Establishments primarily engaged in selling bottled or bulk liquefied petroleum (LP) gas.

#### **4543122 Liquefied Petroleum Dealers (Selling for Consumption - Retail)**

Establishments primarily engaged in selling liquefied petroleum gases for consumption (end use). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **454319 Other Fuel Dealers**

This U.S. industry comprises establishments primarily engaged in retailing fuels (except liquefied petroleum gas and heating oil) via direct selling.

The data published with NAICS code 454319 are comprised of the following SIC industry:

5989 Fuel dealers, not elsewhere classified

#### **45439 Other Direct Selling Establishments**

This industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

#### **454390 Other Direct Selling Establishments**

This U.S. industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

The data published with NAICS code 454390 are comprised of these parts of the following SIC industries:

5421 (pt) Freezer and locker meat provisioners

5963 (pt) Direct selling, furniture, home furnishings, electronics, and appliances

5963 (pt) Direct selling, videos, tapes, compact discs, and records

5963 (pt) Direct selling, books and magazines

5963 (pt) Direct selling, stationery

5963 (pt) Direct selling, newspapers

5963 (pt) Direct selling, cameras and photographic equipment

5963 (pt) Direct selling, all other merchandise

#### **4543901 Direct Selling, Furniture, Home Furnishings, Electronics, and Appliances**

Establishments primarily engaged in the direct selling of household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings.

#### **45439011 Direct Selling, Furniture, Home Furnishings, Electronics, and Appliances**

Establishments primarily engaged in the direct selling of household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings.

#### **45439012 Direct Selling, Cameras and Photographic Equipment**

Establishments primarily engaged in the direct selling of cameras and photographic equipment.

#### **4543902 Direct Selling, Books, Periodicals, Videos, and Compact Discs**

Establishments primarily engaged in the direct selling of books, periodicals, videos, and compact discs.

#### **45439021 Direct Selling, Videos, Tapes, Compact Discs, and Records**

Establishments primarily engaged in the direct selling of videos, tapes, compact discs, and records.

#### **45439022 Direct Selling, Books and Magazines**

Establishments primarily engaged in the direct selling of books, magazine subscriptions, and encyclopedias.

#### **45439023 Direct Selling, Newspapers**

Establishments primarily engaged in the direct selling of newspapers.

#### **4543903 Direct Selling, Other Merchandise**

Establishments primarily engaged in the direct selling of merchandise not elsewhere classified.

#### **45439031 Direct Selling, Stationery**

Establishments primarily engaged in the direct selling of stationery.

#### **45439032 Freezer and Locker Meat Provisioners**

Establishments primarily engaged in the retail sale, on a bulk basis, of meat for freezer storage and in providing home freezer meat plans.

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**45439033 Direct Selling, All Other Merchandise**

Establishments primarily engaged in the direct selling of merchandise such as building materials; hardware; lawn and garden supplies; grocery items (except freezer meat and foods/beverages for immediate consumption); apparel and accessories; cosmetics; proprietary medicines; used

merchandise; sporting goods; jewelry; tobacco products; gifts, novelties and souvenirs; optical goods; leather goods; hobby equipment; religious articles; greeting cards; toys and games; and bottled water and coffee supplies.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All nonemployers, i.e., all firms with no paid employees during 1997. Sales information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers accounted for

less than 10 percent of total sales of all establishments covered in the census. The census included only those nonemployer firms which reported a sales volume of \$1,000 or more during 1997. Establishments with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications and the level of detail at which establishments were classified differed between the mail and nonmail universe as follows:

1. **The mail universe.** Establishments in the mail universe were classified on the basis of their self-designation, sales of merchandise lines, and other industry-specific inquiries.
2. **The nonmail universe.** Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau’s current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.

Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

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## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Merchandise Line Sales reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the mail and nonmail employer universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in

business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## ESTABLISHMENT AND FIRM SIZE CATEGORIES

**Establishment size.** Only establishments that operated the entire year have been classified into the various sales and employment size groups used in Tables 4 and 5 of this report. An establishment is classified as "operated for the entire year" if it operated 10 months or more during the year. Data for establishments that reported that they were in operation fewer than 10 months are separately summarized as "not operated for the entire year."

**Firm size.** Only firms that operated the entire year have been classified into the various sales size groups used in Table 7 of this report. A firm may be either a single-establishment (single-unit) firm or a multiestablishment (multiunit) firm. A single-unit firm is a firm with only one establishment engaged in economic activities. A multiunit firm is a firm with two establishments or more engaged in economic activities. A multiunit firm may, however, operate only one establishment classified in retail trade. Firm size groups are based on aggregate data for all establishments operated by the same firm in the kind-of-business classification, group, or total for which data are presented. For example, a firm operates three retail establishments: a furniture store (NAICS 4421), a home furnishings store (NAICS 4422), and an electronics and appliance store (NAICS 4431). At each of the three most detailed levels of classification, each of the establishments is a single establishment operated by a multiunit firm. At the furniture and home furnishings stores sub-sector level (NAICS 442), it is a two-establishment multiunit firm. At the Retail Trade Sector level (NAICS 44-45), it is a three-establishment multiunit firm. A firm is considered to have "operated for the entire year" if any of its establishments at that NAICS level operated 10 months or more during the year. Data for firms that reported that none of their establishments operated 10 months or more are separately summarized as "not operated for the entire year."

## Appendix D. Geographic Notes

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Not applicable for this report.

# Appendix E. Metropolitan Areas

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Not applicable for this report.

# Availability of Data

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For the first time, all results of the 1997 Economic Census are available on the U.S. Census Bureau Internet site at [www.census.gov](http://www.census.gov) and on compact discs (CD-ROMs) for sale by the U.S. Census Bureau. Only selected highlights from the census are published in this report, which is available in print only. For more information, including a description of electronic and printed reports, see the web site or contact the appropriate office listed below:

Sector	Telephone	Toll-free	E-mail
Accommodation and Foodservices .....	301-457-2687	800-541-8345 press 1	rcb@census.gov
Administrative and Support and Waste Management and Remediation Services .....	301-457-2689	800-541-8345 press 3	scb@census.gov
Arts, Entertainment, and Recreation .....	301-457-2689	800-541-8345 press 4	scb@census.gov
Auxiliary Establishments .....	301-457-2689	800-541-8345 press 5	scb@census.gov
Construction .....	301-457-4680	800-866-6327	cci@census.gov
Educational Services .....	301-457-2689	800-541-8345 press 4	scb@census.gov
Electric Services .....	301-457-2824	800-541-8345 press 8	ucb@census.gov
Finance .....	301-457-2824	800-541-8345 press 7	fcf@census.gov
Health Care and Social Assistance .....	301-457-2689	800-541-8345 press 4	scb@census.gov
Information:			
Communications, Software Publishing, and Other Information Services .....	301-457-2689	800-541-8345 press 6	scb@census.gov
Newspaper, Periodical, and Book Publishing .....	301-457-4768	800-201-4647 press 7,2	cmn@census.gov
Insurance .....	301-457-2824	800-541-8345 press 7	fcf@census.gov
Management of Companies and Enterprises:			
Central Offices .....	301-457-2689	800-541-8345 press 3	scb@census.gov
Holding Companies .....	301-457-2824	800-541-8345 press 7	fcf@census.gov
Manufacturing:			
Chemicals and Petroleum Products .....	301-457-4810	800-201-4647 press 7,2	cmn@census.gov
Computers and Electronic Equipment .....	301-457-4821	800-201-4647 press 7,4	cmn@census.gov
Food, Dairy, and Tobacco Products .....	301-457-4637	800-201-4647 press 7,1	cmn@census.gov
Industrial Machinery .....	301-457-4757	800-201-4647 press 7,3	cmn@census.gov
Primary and Fabricated Metal Products .....	301-457-4757	800-201-4647 press 7,3	cmn@census.gov
Textiles and Apparel .....	301-457-4637	800-201-4647 press 7,1	cmn@census.gov
Transportation Equipment and Instruments .....	301-457-4821	800-201-4647 press 7,4	cmn@census.gov
Wood, Furniture, Paper, Plastic, and Glass Products .....	301-457-4810	800-201-4647 press 7,2	cmn@census.gov
Mining .....	301-457-4680	800-866-6327	cmi@census.gov
Personal and Laundry Services .....	301-457-2689	800-541-8345 press 5	scb@census.gov
Professional, Scientific, and Technical Services .....	301-457-2689	800-541-8345 press 3	scb@census.gov
Real Estate .....	301-457-2824	800-541-8345 press 7	fcf@census.gov
Religious, Grantmaking, Civic, Professional, and Similar Organizations ..	301-457-2689	800-541-8345 press 5	scb@census.gov
Rental and Leasing .....	301-457-2824	800-541-8345 press 7	fcf@census.gov
Repair and Maintenance Services .....	301-457-2689	800-541-8345 press 5	scb@census.gov
Retail Trade .....	301-457-2687	800-541-8345 press 1	rcb@census.gov
Sanitary Services .....	301-457-2824	800-541-8345 press 8	ucb@census.gov
Transportation .....	301-457-2824	800-541-8345 press 8	ucb@census.gov
Utilities .....	301-457-2824	800-541-8345 press 8	ucb@census.gov
Wholesale Trade .....	301-457-2725	800-541-8345 press 2	wcb@census.gov

