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## **2008 DETROIT AREA FRANCHISE OPPORTUNITIES SEMINAR FOR WOMEN AND MINORITIES:**

## How to Be in Business for Yourself, But not By Yourself

Hosted by: The International Franchise Association, United States Small Business Administration, Michigan Minority Business Enterprise Center/MBDA, Michigan Minority Business Development Council, Detroit Economic Growth Corporation, Wayne County Business Development Division/Department of

## Wednesday, November 19, 2008

Economic and Neighborhood Development and the City of Westland.

Wayne State University, McGregor Memorial Conference Center 495 Ferry Mall (Corner of Cass and Palmer), Detroit MI 48202

8:00 am - 3:00 pm Registration is \$20 and includes continental breakfast, lunch and session materials.

## Program will include:

franchise options.

**Franchisor Participation** - What are franchisors looking for? Prospective franchisees will hear first hand from experienced franchisors. You will have the opportunity to meet one-on-one with at least 15 franchise systems from across the country representing various franchise industries.

**Fundamentals of Franchising** – What franchising is (and isn't) and how to evaluate

**Experiences in Franchising** – What is it really like to be a franchisee? Current franchisees will share their experiences and advice.

**Legal Aspects of Franchising** – What questions do you need to ask and what is the FTC Franchise Rule?

Funding and Technical Assistance -

How do I begin the basic process? What are the requirements for financing? Are special programs available?

Registration is \$20 and includes continental breakfast, lunch and session materials. The first 100 paid registrants will receive a free gift on the day of the conference

Space is limited, so register and pay online today at: www.mmbdc.com under events calendar click on networking/special events. For additional registration information contact: Tracy Taylor@ (313) 262-7516 or trtaylor@mmbdc.com

Visitors may park in Parking Structure #1, which is the north side of Palmer. Visitors must use Gate #3. Parking is paid when entering the structure. From the parking location, McGregor Center is one block to the south.

> For more information on franchising contact: Miriam L. Brewer, Director of Diversity, IFA Educational Foundation at (202) 662-0784

> > or by email: mbrewer@franchise.org

This program is sponsored by Coca-Cola.

