

Business Opportunities at DHS



****Natural Disasters Edition****

From the Chairman

Dear Friends,

Thank you for subscribing to this newsletter. Recently, the country has experience a rash of hurricanes, tornadoes and other natural disasters. These events have caused significant losses for many of our fellow citizens. Our thoughts and prayers are with them. The need to recover and rebuild creates federal contracting opportunities for many companies.

In this edition of the newsletter, there are tips for participation in contracts let during natural disasters, upcoming events, and business opportunity listings.

This newsletter is a testament to my commitment to the ideal that the necessary ingredients to create the American dream are work, optimism, and fairness. I remain committed to assuring fair and open competition and a level playing field. No business with a viable product or service should be denied an opportunity to compete.

Please continue to send in your views on working with the Department. Additionally, feel free to provide your suggestions on how to improve this publication. Do not hesitate to contact us at DHSBizOps@mail.house.gov if we can be of assistance to you.

Keep the Faith,

“Securing our homeland is one of the nation’s most critical needs. Artificial barriers that prevent those with good ideas from contributing to this important endeavor can no longer be permitted to remain unchecked. The kind of bureaucratic inertia that leads to limited opportunities for many must be replaced by a new spirit of service and inclusion. I am committed to ensuring expanded participation in this critical endeavor.”

—Chairman Bennie G. Thompson



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UPCOMING EVENTS WITH DHS

Small Business Vendor Outreach Sessions are a series of pre-arranged 15-minute appointments with Small Business Specialists from various components of the Homeland Security procurement offices. Scheduled participants from the Department include representatives from:

- Department Headquarters (HQ)
- U.S. Coast Guard (USCG)
- U.S. Customs and Border Protection (CBP)
- Federal Emergency Management Agency (FEMA)
- U.S. Immigration and Customs Enforcement (ICE)
- U.S. Secret Service (USSS)
- Transportation and Security Administration (TSA)

Thursday, October 16, 2008
9:00 a.m. — 12:00 p.m.

Holiday Inn Capitol
Columbia Ballroom

Registration will be on Thursday, October 9, 2008 at 12:00 noon EDT.

OSDBU CONFERENCES

October 8, 2008, [SAME Philadelphia Post Small Business Conference](#)

Philadelphia, Pennsylvania

Sponsor: Society of American Military Engineers
Small Business Committee

October 15-16, 2008, [Doing Business with the Federal Government](#)

Philadelphia, Pennsylvania

Sponsor: AFCEA

October 16-17, 2008, [South Texas Border Business Contracting Expo](#)

McAllen, Texas

Sponsor: Texas Chamber, University, SBDC

NATURAL DISASTER CONTRACTING OPPORTUNITIES

For small business owners interested in contracting opportunities in response to Hurricane Ike, please know that debris removal, power and the Blue Roof program is the responsibility of the United States Army Corps of Engineers. In order to be eligible to assist in the Federal response to a disaster you must first follow the three steps listed at:

http://www.swf.usace.army.mil/pubdata/SBO/PDF/Sept_08_Diaster_Contract_Script.pdf

Once registered, the following companies serve as primary contractors for debris removal, power and the Blue Roof program. Their contact information is listed below.

Debris Removal - Ceres Environmental
9945 Windsern Road
Houston Texas 77064
Contact: Tia Laurie
Office (800) 218-4424

Blue Roof - Crown Roofing Service
905 West Archer Road
Baytown, Texas
Contact: R.D.CHATMON
Office: 504-464-4644 EXT 219

ACME Roofing & Sheet Metal Co., Inc/ITS Joint Venture
Contact: Dan Wisher
(239) 989-5015
(863) 599-9133

Generators/Ice and Water - IAP WORLD WIDE SERVICES
413 Western Lane
Irmo, SC 29063
Contact: LD Hutto
(803) 798-1611

This information is also available at:

http://www.swf.usace.army.mil/pubdata/SBO/PDF/Contracting_POCsforSB.pdf

HELPFUL LINKS

"How to Do Business with the Department"
http://www.dhs.gov/xopnbiz/editorial_0421.shtm

DHS Organizational Chart
http://www.dhs.gov/xabout/structure/editorial_0644.shtm

OSDBU Contacts
http://www.dhs.gov/xopnbiz/smallbusiness/gc_1178570919850.shtm

Statistics on DHS Small Business
Performance
<http://www.sba.gov/aboutsba/sbaprograms/goals/index.html>

DID YOU KNOW...

You can locate advance acquisition planning information at:

<http://www.fido.gov/dhs/aap/publicviewsb.asp>

You can locate current opportunities at: <http://vsearch2.fbo.gov/servlet/SearchServlet>

You can serve as a subcontractor with a prime at DHS:

http://www.dhs.gov/xlibrary/assets/opnbiz/OSDBU-DHS_Prime_Contractors_List.pdf

If you believe your company has been treated unfairly by the Department of Homeland Security, please tell us about it:
DHSBizOps@mail.house.gov

UPCOMING OPPORTUNITIES

For more information about these opportunities, please visit: <http://vsearch2.fbo.gov/servlet/SearchServlet>

Solicitation #	DHS Office/ Agency	Project	Point of Contact	Response Date
HSCEEC-08-R-00018	Immigration and Customs Enforcement	ICE intends to acquire security guard services.	Denise Morales denise.morales@dhs.gov	October 8, 2008
HSCG85-09-B-625020	United States Coast Guard	USCG needs dockside repairs	Dianne H. Jackson dianne.h.jackson@uscg.mil	October 9, 2008
HSCG-25-09-Q-MMZ018	United States Coast Guard	USCG needs security services for its regional examination center in Memphis, TN	Anita Vincent anita.a.vincent@uscg.mil	October 10, 2008
HSBP1008-Q-1592	Customs and Border Protection	CBP needs janitorial services	Caroline R. Manning caroline.r.manning@dhs.gov	December 21, 2008
HSCGG8-08-Q-PPS221	United States Coast Guard	USCG intends to procure services for the DHS 5 year anniversary pin	Harvey Comeau harvey.comeau@uscg.mil	August 10, 2010
HSCG38-08-Q-200049	United States Coast Guard	USCG needs dockside repairs	Lori L. Ellis lori.l.ellis@uscg.mil	October 7, 2008
HSCG40-08-Q-41674	United States Coast Guard	USCG needs valves, tees, elbows, and adaptors	Ramona Velasquez ramona.velasquez@uscg.mil	July 25, 2009
HSCG85-09-B-625011	United States Coast Guard	USCG needs dockside repairs and maintenance	Jay S. McReynolds jay.s.mcreynolds@uscg.mil	October 2, 2008
21092998NE002	United States Coast Guard	USCG needs a vendor to provide a portable restroom trailer for three months	Marshall Foxworth marshall.d.foxworth@uscg.mil	September 30, 2008
WNO1254Y-2008T	Federal Emergency Management Agency	FEMA needs eight sitdown forklifts	Kelly Lynch kelly.lynch@dhs.gov	October 15, 2008
HSCG80-09-Q-3FA013	United States Coast Guard	USCG needs dockside repairs	Lori L. Ellis lori.l.ellis@uscg.mil	October 2, 2008
HSCG80-09-Q-3FA022	United States Coast Guard	USCG needs hospitality services	Jenifer Bordelon jenifer.m.bordelon@uscg.mil	October 7, 2008
HSCG28-08-P-289798008	United States Coast Guard	Coast Guard needs a Creole Language Translator	Debra A. Smith debra.a.smith@uscg.mil	October 30, 2008

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NATURAL DISASTER CONTRACTING OPPORTUNITIES

In 2006, the Department of Homeland Security initiated FEMA Individual Assistance—Technical Assistance Contracts (IA-TAC) to ensure that services and goods would be readily available immediately following a natural disaster. Small business owners may reach out to the prime contractors included below for participation in IA-TAC.

Al. Whitaker
Program Manager
FLUOR
100Fluor Daniel Frive
Greenville, South Carolina 29607
Al.Whitaker@Fluor.com
864-281-5864

Mike Falino
Program Manager
CH2MHill
9191 S. Jamaica Street
Englewood, CO 80112
Mike.Falino@CH2M.com
(305) 519-4547

Ed Mayfield
PBS&J
Program Manager
P.O. Box 409357
Atlanta, Ga 30384
edmayfield@pbsj.com
904-653-1182

Lewis Kipness
Shaw Environmental and Infrastructure, Inc
Director of Contracts
200 Horizon Center Blvd
Trenton, NJ 08691
609-584-6844

Henry S. Miller
President
Path
3190 Fairview Park Drive
Suite 350
Falls Church, VA 22042
Hank.Miller@dyn-intl.com
(214) 596-6825 office