

UNITED STATES OF AMERICA

DEPARTMENT OF HEALTH AND HUMAN SERVICES

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FOOD AND DRUG ADMINISTRATION

MEDICAL DEVICES ADVISORY COMMITTEE

+ + + + +

GENERAL AND PLASTIC SURGERY DEVICES PANEL

+ + + + +

MEETING

+ + + + +

Thursday, August 24, 2006

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The meeting came to order at 8:00 a.m. in the Grand Ballroom of the Gaithersburg Holiday Inn, Two Montgomery Village Avenue, Gaithersburg, MD. Dr. Joseph LoCicero, III, Chairman, presiding.

PRESENT:

- JOSEPH LOCICERO, III, MD, Chairman
- BRENT BLUMENSTEIN, PhD, Voting Member
- A. MARILYN LEITCH, MD, Voting Member
- FRANK R. LEWIS JR., MD, Voting Member
- AMY E. NEWBURGER, MD, Voting Member
- MICHAEL J. OLDING, MD, Voting Member
- STEPHEN LI, PhD, Temporary Voting Member
- MICHAEL J. MILLER, Temporary Voting Member
- CONNIE WHITTINGTON, MSN, RN, Patient Advocate
- GRACE T. BARTOO, PhD, RAC, Industry Representative
- ROBERT J. MUNK, PhD, Consumer Representative
- DAVID KRAUSE, PhD, Executive Secretary
- MARK MELKERSON, FDA

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	Page
Call to Order, Conflict of Interest, Temporary Voting Member Deputization and Opening Remarks - Exec. Secretary D. Krause	3
Panel Introductions - Chairman J. LoCicero III	8
Panel Update - Capt. S. Rhodes	11
BioForm Medical Inc. Radiesse for the Treatment of HIV Associated Facial Lipoatrophy - Dr. S. Basta	15
Dr. S. Silvers	26
Dr. M. Liebeskind	41
Dr. A. Carruthers	51
FDA Presentation - Dr. H. Lerner	145
Panel Deliberations and Address FDA Questions	158

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1 M-O-R-N-I-N-G S-E-S-S-I-O-N

2 8:08 a.m.

3 EXEC. SEC. KRAUSE: On the record. Good
4 morning again. We have a different kind of
5 microphone system than we normally have. Normally,
6 the microphones are just on all the time. These
7 microphones have a little button on them as you'll
8 see in front of you. So when you want to say
9 something, you push that little button so the red
10 light comes on.

11 Then you say what you want to say and
12 then you push the little button and the mike goes off
13 and then you can say things that nobody can hear. If
14 somebody else is saying something you don't like, you
15 can whisper to your neighbor you know "What's that
16 moron saying" and nobody will hear it. So it's okay.
17 Just thought I'd let you all know that.

18 I think everybody is here. People are
19 kind of getting coffee and stuff and what we usually
20 do first is not that big a deal anyway. So I'll get
21 started and then we can get on with the meeting when
22 everybody has their coffee and is sitting down.

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1 Good morning, everyone. We're ready to
2 begin this, the 68th Meeting of the General and
3 Plastic Surgery Devices Panel. My name is David
4 Krause and I'm the Executive Secretary of this panel
5 and I'm also a biologist and a reviewer in the
6 Plastic and Reconstructive Surgery Devices branch in
7 the division of General, Restorative and Neurological
8 Devices.

9 I would like to remind everyone that
10 you're required to - or requested to sign in on the
11 attendance sheets which are available at the tables
12 just outside the doors. There is also copies of the
13 agenda. There's a copy of the panel roster and other
14 information about today's meeting. You can also find
15 out about future meetings and how you can get meeting
16 minutes or transcripts.

17 Before I turn the meeting over to Dr.
18 LoCicero, I'm required to read two statements into
19 the record, the Deputization of Temporary Voting
20 Member Statement and the Conflict of Interest
21 Statement. "Pursuant to" - This is the Appointment
22 to Temporary Voting Status. "Pursuant to the

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1 authority granted under the Medical Devices Advisory
2 Committee Charter dated October 27,1990, as amended
3 August 18, 1999 and November 16, 1999, I appoint
4 Stephen Lee and Michael Miller as Voting Members of
5 the General and Plastic Surgery Devices Panel for
6 this meeting on August 24, 2006."

7 For the record, these individuals are
8 special Government employees and consultants to this
9 panel or other panels under the Medical Devices
10 Advisory Committee. They have undergone the
11 customary conflict of interest review and have
12 reviewed the material to be considered at this
13 meeting. And this statement is signed by Dr. Dan
14 Schultz who is the Director of the Center for Devices
15 and Radiological Health.

16 The second statement is the Conflict of
17 Interest Statement. It goes as follows: "The Food
18 and Drug Administration is convening today's meeting
19 of the General and Plastic Surgery Devices Panel of
20 the Medical Devices Advisory Committee under the
21 authority of the Federal Advisory Committee Act of
22 1972. With the exception of the Industry

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1 Representative, all members and consultants of the
2 panel are special Government employees or regular
3 Federal employees from other agencies and are subject
4 to Federal conflict of interest laws and regulations.

5 The following information on the status of this
6 panel's compliance with Federal Ethics and Conflict
7 of Interest laws covered by but not limited to those
8 found at 18 USC 208 are being provided to
9 participants in today's meeting and to the public."

10 The FDA has determined that members and
11 consultants of this panel are in compliance with
12 Federal Ethics and Conflict of Interest laws. Under
13 18 USC Section 208, Congress has authorized FDA to
14 grant waivers to special Government employees who
15 have financial conflicts when it is determined that
16 the Agency's need for a particular individual's
17 service outweighs his or her potential financial
18 conflict of interest.

19 Members and consultants of this panel who
20 are special Government employees at today's meeting
21 have been screened for potential financial conflicts
22 of interest of their own as well as those imputed to

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1 them including those of their employer, spouse or
2 minor child related to the discussion of today's
3 meeting. These interests may include investments,
4 consulting, expert witness testimony, contracts,
5 grants, CRADAs, teaching, speaking, writing, patents
6 and royalties, and primary employment.

7 Today's agenda involves the review of two
8 premarket approval applications for the correction of
9 facial lipoatrophy and subdermal implantation for the
10 correction of moderate to severe facial wrinkles and
11 folds such as nasolabial folds. This is a particular
12 matters meeting during which specific matters related
13 to the PMAs will be discussed.

14 Based on the agenda for today's meeting
15 and all financial interests reported by the panel
16 members and consultants, a conflict of interest
17 waiver has been issued in accordance with 18 USC
18 Section 208(b)(3) for Dr. Michael Olding for a stock
19 holding in a direct competitor valued at between
20 \$50,000 and \$100,000. The waiver allows this
21 individual to participate fully in today's
22 deliberations. Copies of this waiver may be obtained

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1 by visiting the Agency's website or by submitting a
2 written request to the Agency's Freedom of
3 Information Office, Room 630 of the Park Lawn
4 Building. A copy of this statement will be available
5 for review at the registration table during this
6 meeting, will be included as part of the official
7 transcript.

8 Dr. Grace Bartoo is serving as the
9 Industry Representative acting on behalf of all
10 related industry and is employed by Decus Biomedical.

11 We would like to remind members and consultants that
12 if the discussions involve any other products or
13 firms not already on the agenda for which an FDA
14 participant has a personal or imputed financial
15 interest, the participants need to exclude themselves
16 from such involvement and their exclusion will be
17 noted for the record. FDA encourages all other
18 participants to advise the panel of any financial
19 relationships that they may have with any firms at
20 issue. Thank you.

21 I would now like to turn the meeting over
22 to Dr. LoCicero.

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1 CHAIRMAN LoCICERO: Good morning. We're
2 all going to get used to these mikes. I'm Dr. Joseph
3 LoCicero III. I am a Thoracic Surgeon. I'm
4 currently the Chief of Surgical Oncology at
5 Maimonides Medical Center in Brooklyn.

6 Today we will be making recommendations
7 to the Food and Drug Administration on two premarket
8 approval applications. The next item of business is
9 to introduce the panel members who are giving of
10 their time to help the FDA on these matters and the
11 FDA staff here at this table. I'm going to ask each
12 person to introduce himself or herself and to state
13 his or her area of expertise, position, title,
14 institution and his or her status on the panel, that
15 is voting member, industry, consumer representative,
16 deputized voting member. If we could begin at the
17 end of the table please.

18 DIRECTOR MELKERSON: I'm Mark Melkerson.
19 I'm the Director of the Division of General,
20 Restorative and Neurological Devices.

21 MEMBER OLDING: Michael Olding, I'm Chief
22 of Plastic Surgery at George Washington University

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1 and I'm a permanent member of the Panel.

2 MEMBER LEWIS: Frank Lewis, Surgeon,
3 Executive Director of The American Board of Surgery
4 and a regular member of the Panel.

5 MEMBER MILLER: Michael Miller. I'm the
6 Deputy Chairman of Plastic Surgery at the University
7 of Texas, MD Anderson Cancer Center and I'm a
8 temporary member of the Panel.

9 MEMBER LI: My name is Stephen Li. I'm
10 President of Medical Device Testing Innovations of
11 Sarasota, Florida and I'm a temporary voting member.

12 MEMBER LEITCH: Marilyn Leitch. I'm a
13 Surgical Oncologist and Professor of Surgery at UT
14 Southwestern in Dallas. I'm a voting member.

15 MEMBER NEWBURGER: Amy Newberger. I'm a
16 dermatologist in private practice, Director of
17 Dermatology Consultants of Westchester Scarsdale, New
18 York and I have a teaching appointment at St. Luke's
19 Roosevelt Medical Center in New York City.

20 CONSUMER REP. MUNK: I'm Robert Munk.
21 I'm the Coordinator of the AIDS Infonet website and
22 I'm a Consumer Representative on the Panel.

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1 MEMBER BLUMENSTEIN: I'm Brent
2 Blumenstein, a biostatistician in private practice
3 working out of Seattle.

4 PATIENT ADVOCATE WHITTINGTON: I'm Connie
5 Whittington. I'm the Director for Nursing Systems at
6 Piedmont Health Care in Atlanta, Georgia. I'm a
7 permanent member of the Orthopaedic and
8 Rehabilitation Devices Panel and I've been invited to
9 be the Patient Advocate on this Panel today.

10 INDUSTRY REP. BARTOO: I'm Grace Bartoo
11 and I'm the General Manager of Decus Biomedical which
12 is a medical device regulatory and clinical
13 consulting firm. I'm the Industry Representative for
14 this panel.

15 CHAIRMAN LoCICERO: Thank you. I would
16 like note for the record that the voting members
17 present today constitute a quorum as required by 21
18 CFR Part 14. Now I'm going to introduce Captain
19 Stephen Rhodes, the Branch Chief of the Plastic and
20 Reconstructive Surgery Devices branch who will update
21 the Panel since the last meeting.

22 CAPT. RHODES: Thank you, Dr. LoCicero

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1 and good morning. I am Stephen Rhodes, Chief of the
2 Plastic and Reconstructive Surgery Devices branch.
3 Welcome members of the Panel, members of the public
4 and manufacturers to this two-day meeting of the
5 General and Plastic Surgery Devices Panel.

6 Today you will make recommendations and
7 vote on two premarket approval applications submitted
8 by BioForm Medical for their Radiesse dermal filler.

9 And tomorrow, you will make recommendations and vote
10 on the reclassification petition submitted by the
11 Regulatory and Clinical Research Institute to down-
12 classify cyanoacrylate tissue adhesives for topical
13 skin approximation.

14 This panel met almost one year ago to the
15 day for a two-day meeting at which you recommended to
16 classify five device categories: bone wax, medical
17 maggots, medicinal leeches, tissue expanders and
18 wound dressings with a drug. We are continuing to
19 work on the classification of these five device
20 categories.

21 Also last year, FDA issues a Public
22 Health Notice to alert users of serious complications

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1 associated with the use of metallic stents in
2 patients with benign airway disorders. Since the
3 issuance of the Public Health Notice, we have been
4 working with manufacturers to ensure that the
5 labeling for these stents adequately conveys the
6 risks associated with their use in patients with
7 benign airway disorders, and we are in the process of
8 issuing an updated guidance document which includes
9 additional testing and labeling concerns.

10 On June 2nd of this year, FDA approved
11 Inamed Corporation's Juvederm dermal filler premarket
12 approval application for use in moderate to severe
13 facial wrinkles and folds.

14 The Agency appreciates the commitment of
15 the Panel members to keep coming back to
16 Gaithersburg, Maryland in August and we also
17 appreciate the PMA sponsor and the Petitioner for
18 their participation and the members of the audience
19 for their interest in this public meeting. That
20 concludes my panel update. Thank you for your
21 attention. Dr. LoCicero.

22 CHAIRMAN LoCICERO: We will now proceed

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1 to the Open Public Comment sections. All persons
2 addressing the Panel are asked to speak clearly into
3 the microphone as the transcriptionist is dependent
4 on this means of providing an accurate record of this
5 meeting. Both the FDA and the public believe in a
6 transparent process for information gathering and
7 decision making.

8 To ensure such transparency at the open
9 public hearing session of the Advisory Committee
10 meeting, the FDA believes that it is important to
11 understand the context of an individual's
12 presentation. For this reason, the FDA encourages
13 you, the open public hearing speaker, at the
14 beginning of your written or oral statement to advise
15 the Committee of any financial relationship that you
16 may have with the sponsor, its product, and if known,
17 its direct competitors. For example, this financial
18 information may include the sponsor's payment of your
19 travel, lodging or other expenses in connection with
20 your attendance at the meeting.

21 Likewise, FDA encourages you at the
22 beginning of your statement to advise the Committee

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1 if you do not have financial relationships. If you
2 choose not to address this issue in financial
3 relationships at the beginning of your statement, it
4 will not preclude you from speaking.

5 Since no individuals have notified the
6 FDA of their interest to testify during the open
7 public comment session, we will begin with a show of
8 hands of any individuals who wish to testify before
9 the Panel. Are there any?

10 Seeing no one wishing to address the
11 Panel at this time, we are now ready to begin with
12 the Applicant's presentation.

13 DR. BASTA: Good morning, Members of the
14 Panel. I'm Stephen Basta. I am President and Chief
15 Executive Officer of BioForm Medical. It's a
16 pleasure to be here with you this morning and thank
17 you very much for your time to assist us in the
18 review of the premarket approval applications for
19 Radiesse.

20 The morning session obviously will review
21 the HIV lipoatrophy indication, but some of the
22 general introductory comments that I will make will

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1 apply broadly to the product and its multiple
2 applications to give you a little bit of background
3 and context on that.

4 BioForm Medicals, so that you have some
5 context of who we are as an organization, is a
6 privately-held medical device company developing on a
7 worldwide basis tissue augmentation materials based
8 upon the technology that underlies our two lead
9 products, Coaptite and Radiesse. Radiesse is the
10 product which is the subject of today's panel review
11 obviously.

12 Radiesse and Coaptite are similar
13 technology materials with a distinction of particle
14 size, but otherwise fundamentally the same tissue
15 augmentation technology that supports both products.

16 Radiesse is designed for applications where a
17 smaller gauge needle may be needed. Coaptite,
18 requires a larger bore needle and it's designed
19 specifically for urology applications. Coaptite has
20 been approved through a PMA process reviewed by FDA
21 for urology applications particularly stress urinary
22 incontinence for women. That approval occurred in

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1 November of 2005 and it has been launched through
2 our partner, Boston Scientific Corporation.

3 The technology that underlies both
4 Radiesse and Coaptite and broadly our tissue
5 augmentation products in development was originally
6 developed by a research team at Bristol-Myers Squibb.

7 It was acquired by BioForm Medical in late 1999 and
8 formed the basis or formation of the company. We
9 have approximately 170 employees worldwide with
10 operations in the United States and Europe.

11 The Radiesse product is delivered to
12 physicians in a prefilled syringe format in a sterile
13 pouch. Single unit boxes are shipped to each
14 physician. Product is available in a range of sizes.

15 Because this material contains no animal products,
16 it requires no skin testing for potential allergic
17 reaction and the material is stable at room
18 temperature, can be immediately removed from the
19 pouch and used for injection which provides an ease
20 of use that is advantageous for a number of
21 applications.

22 The product is commercially available

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1 worldwide including in the U.S. as I'll show you in a
2 moment for several applications. The two indications
3 which are being reviewed today are additional
4 indications for the already commercially-available
5 medical device and it is approved internationally for
6 facial soft tissue aesthetics applications.

7 The slide which you're looking at is
8 broken into three sections. The bottom two sections
9 describe our approvals on a commercial basis in the
10 United States and internationally and we've only
11 chosen internationally to discuss CE marking which is
12 for the European indications and Canadian clearances.

13 You will see that Radiesse is a commercially-
14 available material on a worldwide basis through three
15 510K clearances which have been received for a number
16 of indications including oral
17 maxiofacial/craniofacial augmentation, a
18 reconstructive plastic surgery or facial application
19 and available for vocal fold augmentation and tissue
20 marking.

21 Internationally, the product is cleared
22 for facial soft tissue augmentation including

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1 nasolabial fold and HIV associated facial lipoatrophy
2 and is used commonly for those applications in
3 Europe. Also has those clearances in Canada and
4 Latin American and in certain countries of Asia.

5 BioForm has a long standing commitment to
6 rigorous and thorough clinical research of these
7 materials. The technology as I described earlier was
8 acquired by the company from Bristol-Myers.

9 Originally the technology was developed for stress
10 urinary incontinence bulking. So the first clinical
11 trials done with this material were in the urology
12 application.

13 You will note the time line for the
14 stress urinary incontinence application and clinical
15 study. We've done a clinical study in the United
16 States of 296 patients for stress urinary
17 incontinence use. That material has been approved.

18 The use of this material in facial
19 aesthetics application emerged after Radiesse was
20 first developed for the vocal fold applications and
21 in response to the significant interest that we've
22 seen in the aesthetics community we engaged in a

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1 rigorous clinical program conducting two facial
2 studies, one for nasolabial folds, one for HIV
3 associated lipoatrophy. We worked with the FDA to
4 define these protocols, complete the clinical studies
5 and those clinical studies are being presented today.

6 We also have noted - Sorry, I apologize.
7 I'm pressing the wrong button on the pointer. - the
8 lipoatrophy study, one of the notes that we will
9 discuss is that that study actually has been amended
10 so that we are providing a long-term safety followup
11 anticipating that one of the questions that the FDA
12 Panel has asked about each of these products is to
13 have longer-term safety data beyond the data which is
14 originally submitted for approval, and so we've
15 proactively taken the step of engaging in that
16 longer-term followup as patients have already come in
17 for their 18 month visit and are scheduled to come in
18 for a 30 month followup visit to provide that long-
19 term safety data as well.

20 The Radiesse material flows like a gel
21 and the flow characteristics are really driven by the
22 carrier gel and the material, but the product

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1 consists of two components. Thirty percent of the
2 material by volume is calcium hydroxylapatite (CaHA)
3 particles. Seventy percent of the material is a gel
4 carrier which is composed of standard pharmaceutical
5 excipients, water, cellulose, glycerine.

6 These materials have been classified as
7 generally regarded as safe by FDA classifications and
8 calcium hydroxylapatite, the component which is in
9 the particles, has an extensive clinical safety
10 history in use in a variety of applications. I'll
11 tell you a little bit more about the history of it,
12 but I'm sure that each of you as practicing
13 physicians is well aware of calcium hydroxylapatite
14 use in orthopaedics applications and through your
15 training have likely used several of these materials.

16 CaHA was first used in 1920 in bone
17 healing applications. In 1970s, it gained
18 significant interest associated with the
19 biocompatibility characteristics. Calcium
20 hydroxylapatite itself is a synthetic form of a
21 naturally occurring material that occurs in bone
22 tissue, and so the body views it as a natural

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1 biomaterial that provides a biocompatibility profile
2 that is quite appealing and there is significant
3 long-term safety experience with this material.

4 I won't walk through every one of these
5 applications, but this listing just describes for you
6 the breadth of uses of CHA. What we are presenting
7 to you today is a new use of a biomaterial that has
8 been used for more than 20 years actively in a
9 variety of surgical procedures, has a very long
10 safety history in the body in a range of tissue
11 types, in a range of forms. It has been used in
12 block forms. For example, in the ENT vocal fold
13 applications, you can use a solid block form of
14 calcium hydroxylapatite or you can use Radiesse which
15 is an injectable form containing calcium
16 hydroxylapatite. Both work well. Both have long-
17 term followup information available.

18 The calcium hydroxylapatite material is
19 one of the safest biomaterials available with an
20 extensive history and knowledge that makes it
21 appropriate for these applications and what we are
22 doing here is extending those applications to facial

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1 soft tissue with a demonstration of safety and
2 effectiveness in our studies.

3 The components of the gel carrier as I
4 described earlier are water, sodium
5 carboxymethylcellulose and glycerine, all commonly
6 used agents in pharmaceutical and medical device
7 preparations again with extensive safety experience
8 and history.

9 When the material is injected, the
10 combination of gel plus particles acts to provide a
11 space-filling augmentation immediately upon
12 injection. Radiesse provides immediate filling
13 effect and immediate benefit as do other immediate
14 fillers. This material does provide longer-lasting
15 effects than some of gel based fillers, hyaluronic
16 acid or collagen products because over time as you
17 get resorption of the gel component you start with a
18 fill that consists of gel plus particles. The gel
19 resorbs over time and you have collagen ingrowth
20 around the particles that provides a mechanism for
21 more durable augmentation. This describes the theory
22 of how the product works.

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1 This next slide is actually a histology
2 image from one of our preclinical studies with a
3 stain that specifically demonstrates that collagen
4 formation. What you see in this slide are three
5 components. The white spaces, in order to do this
6 histology slice, we have to decalcify the materials
7 because otherwise you would be slicing through hard
8 particles. So what you see are white spaces where
9 the particles were. Every white space that you see
10 is where one of the Radiesse calcium hydroxylapatite
11 particles was in this tissue, but it's been
12 decalcified.

13 The gray is the residual gel. So again
14 when you inject the material, you get a fill due to
15 both particles and gel. Over several months, the gel
16 resorbs, new collagen forms to fill some of that
17 space and we have here a picosirius red stain for
18 collagen, 16 weeks post implantation. The red fibers
19 are collagen formation that is coming in to fill that
20 space so that the gel plus particles has been
21 replaced with collagen plus particles.

22 I won't go through every one of the

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1 preclinical studies, but we have rigorous preclinical
2 work that demonstrates consistently the gel resorbs
3 within approximately three to six months. Over a
4 longer period of time, we see particle degradation,
5 but the particles last longer than the gel to provide
6 the scaffold for the collagen integration and that's
7 how we get longer-term effects than some of the
8 shorter-term, temporary filler materials. And our
9 preclinical work in multiple tissues, spaces in the
10 body, dermal, subdermal and urology applications as
11 well as fecal incontinence applications,
12 gastroesophageal reflux, a variety of tissue types.

13 We have done an extensive amount of clinical work
14 that demonstrates the same pattern of gel resorption,
15 collagen integration and eventual particle
16 degradation.

17 In conclusion to the introductory
18 portion, calcium hydroxylapatite is a well-known
19 biomaterial with a long clinical history of safe use
20 in a variety of tissue types throughout the body.
21 Our gel carrier consists of well-known pharmaceutical
22 excipient materials that have been used in

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1 pharmaceuticals, in medical devices, in foods and a
2 variety of applications with an excellent safety
3 history.

4 Radiesse provides longer-term correction
5 than many of the short-term fillers that have been
6 commonly used in practice, but not permanent
7 correction because the particles will be in fact be
8 resorbed through the same biological processes that
9 will turn over bone in the body. The particles
10 themselves will break down and will be metabolized
11 into calcium and phosphate ions and we have
12 demonstrated that in our studies.

13 There are extensive worldwide market
14 clearances and clinical experience for this material.

15 The worldwide market clearances include three
16 applications cleared in the United States, facial
17 soft tissue augmentation applications cleared in
18 Europe, in Canada, in Latin America and parts of Asia
19 and the product has been used for many years in
20 facial soft tissue applications. We also do know
21 that in the United States physicians have used this
22 product because it's commercially available for other

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1 indications, have used it in facial soft tissue
2 applications. The material has a long-standing
3 experience of safe clinical use in a range of
4 applications. Thank you.

5 To begin the clinical portion of the
6 presentations, I will introduce Dr. Stacey Silvers.

7 Dr. Silvers was an investigator in the clinical
8 study testing facial lipoatrophy associated with HIV
9 antiretroviral therapy and she will walk you through
10 the clinical data and present that information to
11 you. Thank you.

12 DR. SILVERS: Good morning. My name is
13 Stacey Silvers. I'm a practicing ear, nose and
14 throat and facial plastic surgeon in New York. I've
15 been honored to ask by BioForm to participate in this
16 study. I have been paid to participate in this study
17 and I'm paid to be here today to present to you and
18 it's an honor to be here to present to you today.

19 Facial lipoatrophy is a loss of
20 subcutaneous fat from the cheeks which produces an
21 emaciate appearance in the face. An estimated
22 150,000 to 350,000 patients could potentially benefit

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1 from this new treatment.

2 The psychological and social impact of
3 lipoatrophy on HIV positive patients is significant.

4 The potential impact on compliance with medication
5 and antiviral medications, I have patients who tell
6 me they would rather be sick than look sick. Many
7 patients will discontinue their medications not to
8 have a look of lipoatrophy. The potential impact on
9 the social workplace and workplace acceptance, many
10 patients can't even get jobs because of the way they
11 look. And the significant quality of life reduction,
12 many patients haven't even seen their families in
13 many years and won't even leave the house and be
14 social because of the look of lipoatrophy.

15 This is a typical image of what a
16 lipoatrophy patient will look like. You can see the
17 significant tissue loss, the loss of the buccal fat
18 pad, the facial musculature showing through.

19 In our study, we did an prospective,
20 open-label, clinical trial with 100 patients at three
21 investigational sites. We found Radiesse to be safe.
22 We found it to be effective. One hundred percent of

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1 our patients were improved through 12 months. All
2 primary and secondary endpoints were met and we found
3 a greater than 90 percent satisfaction through 12
4 months.

5 Our objective was to assess the safety
6 and effectiveness of radius for the treatment of HIV
7 associated facial lipoatrophy. A prospective, open-
8 label, IDE clinical trial with 100 patients and three
9 investigational sites in the U.S., the facial
10 lipoatrophy improvement and incidence of adverse
11 events were assessed through these 12 months. The
12 device used in the clinical trial was identical to
13 the commercially-available device which is Radiesse.

14 The primary effectiveness endpoint was to
15 compare changes in facial lipoatrophy on the Global
16 Aesthetic Improvement Scale (GAIS) at three months
17 from the last injection when compared to baseline and
18 the secondary effectiveness endpoint was to compare
19 changes in facial lipoatrophy on the Global Aesthetic
20 Improvement Scale at six months from the last
21 injection when compared to baseline, to compare
22 changes in cheek thickness and three at six months

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1 from last injection when also compared to baseline.

2 This GAIS Improvement Scale is a
3 published improvement scale where patients that are
4 very much improved show an optimal cosmetic result
5 for the implant in the patient, patients much
6 improved showing a marked improvement in their
7 appearance from initial condition but not completely
8 optimal and a touch-up would slightly improve the
9 results, improved showing an obvious improvement in
10 the appearance but a touch-up or retreatment being
11 indicated, no change as listed here, and worse, the
12 appearance being worse than the original condition.

13 The cheek thickness measurement
14 methodology was used using a Lange caliper system
15 where we took the inner section between the vertical
16 axis through the lateral canthus and the horizontal
17 axis of the nares. The one tip of the caliper was
18 placed inside of the mouth. One tip of the caliper
19 was placed outside the patient's cheek. This kept us
20 consistent throughout our investigational sites and
21 also consistent with our patients throughout the 12
22 month study.

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1 The incidence, severity and duration of
2 all local and systematic adverse events were recorded
3 through 12 months and they were captured through a
4 72-hour phone call that was made after each
5 injection. The patients kept a diary for twelve
6 weeks - Sorry, for two weeks after each injection and
7 they were instructed to write down the date, the side
8 of any adverse event, the severity and a description
9 of that adverse event. Each patient had a one month
10 safety visit after each injection and a physician
11 evaluation each scheduled visit. The patients were
12 observed at any point over the 12 months. If they
13 felt that something needed to be looked at, they were
14 welcome to come into the office.

15 This slide simply shows the study design
16 and treatment, followup schedule, over the 12 month
17 period where at baseline patients received their
18 initial photograph and their initial injection along
19 with their 72-hour phone call and their two week
20 patient diary. Patients also were opted for a one-
21 month touch-up to complete the optimal first
22 injection.

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1 Their three-month visit was either three
2 months after their first injection or three months
3 after the first touch-up was needed and a second set
4 of photographs were taken. A third set of
5 photographs were taken at six months along with a
6 touch-up injection if needed, again 72-hour phone
7 call, two week patient diary. At 12 months, a fourth
8 set of photographs were taken.

9 The study, arrow indicates that the study
10 is continuing and I've had the benefit of seeing
11 these patients at 18 months which is one year post
12 injection and these patients are still looking
13 excellent.

14 The inclusion criteria for the study
15 design, patients needed to be HIV positive, have a
16 CD4 count of greater than 250 and a viral load less
17 than 5,000 copies. They have to be receiving highly
18 active, antiretroviral therapy for a minimum of three
19 years, be Grade 2, 3 or 4 on the Carruthers Facial
20 Lipoatrophy Severity Scale, be over 18 years of age,
21 have signed a written consent form, understand and
22 accept the obligations not to receive any other

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1 facial procedures or treatments affecting facial
2 lipoatrophy throughout the 12 month followup,
3 understand and accept the obligations and
4 logistically be able to present for all followed
5 schedule-up visits.

6 The exclusion criteria were provided to
7 you. You can take your time to look over some of
8 these. Some of the key ones, known bleeding
9 disorders and patients, of course, could not have
10 received any prior treatments for lipoatrophy that
11 would affect our study.

12 The Carruthers Facial Lipoatrophy
13 Severity Scale is as you see before you with a Grade
14 1 showing mild to localizing facial lipoatrophy with
15 some loss of tissue; in Grade 2, deeper, longer
16 atrophy, muscle of the face are starting to show
17 through; with grade 3 you can certainly see much
18 deeper pitting of the face with significant muscles
19 clearing showing through in these pictures; and with
20 Grade 4, there's a much wider extension of
21 lipoatrophy with facial wasting extending up to the
22 eye sockets. These patients also have loss of fat

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1 around the temples, the scalp over their eyes and
2 really look fairly skeletonized.

3 The three investigational sites, 94 of
4 the patients were in New York. Sixty of them were at
5 my site in my office. Dr. Eviatar had 34 patients
6 and Dr. Eschavez had six in San Francisco.

7 We had a variety of ethnicity with one-
8 quarter of our patients being Hispanic, 18 percent
9 African-American. We had one Asian patient and the
10 rest were Caucasian. Six out of 100 patients were
11 women. Our age range was 34 to 69 years with a
12 median of 48.2 years.

13 We had a nice distribution of severity
14 with Type 2s, Type 3s and Type 4s and we had all skin
15 types represented here.

16 The next six slides I'm going to show you
17 are patients throughout the study with before and
18 after photographs during and after their injections.

19 All patients received different volumes on
20 injections based on need to receive optimal results.

21 This 38-year-old male, you can see his
22 pre-injection photographs and photographs throughout

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1 three months, six months and one year. At baseline,
2 he received 4.1 ccs of injection. At six months, he
3 only received a touch up of 0.7 and what I think that
4 clearly indicates is that a majority of what he
5 received at baseline has still stayed with him at 12
6 months with an excellent natural result.

7 Again, you can see the pitting and the
8 loss of facial fat here, the natural results post
9 injection. At six months, very little touch up
10 needed here and excellent results at 12 months.

11 A more severe stage of lipoatrophy with
12 facial muscles showing through. This patient
13 received a larger volume of injection with 13 ccs at
14 baseline to achieve these results. But even after 13
15 ccs, he's got excellent results at six months,
16 receiving less than half of that with an excellent
17 maintenance at 12 months indicating that quite a bit
18 of the volume that he received at baseline has stayed
19 with him at 12 months.

20 Again, pre-injection and excellent
21 results throughout the study.

22 Another patient, just life changing

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1 images.

2 Again you can see this deep pitting and
3 facial loss and the natural look post injection.

4 This slide indicates that 100 percent of
5 the patients were injected at baseline. Eighty-five
6 percent received a touch-up at one month. At six
7 months, 89 percent of patients received a touch-up of
8 injection. The average injection volume at the first
9 injection was 4.8. The average touch-up injection
10 at the second visit or one month was 1.8 ccs and at
11 six months was 2.4. So it took 75 percent of the
12 whole volume to achieve the optimal injection at the
13 initial visit and about a quarter of that to maintain
14 them for a full one year followup with excellent
15 results.

16 The GAIS ratings, what jumps out here is
17 that all patients at all times during the study show
18 improvement. The vast majority were at least much
19 improved at all times during the study. At the three
20 month followup, most patients were either much
21 improved or very much improved. Prior to the touch-
22 up at six months, most patients remained at much

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1 improved. And at 12 months, patients again still
2 remained in the much improved and very much improved
3 range and this was consistent throughout the study.

4 The next five slides I'm going to show
5 you were the patients satisfaction questionnaires and
6 these were yes and no questions that we asked the
7 patients. Oops sorry skipped a slide. This slide
8 indicates the cheek thickness and basically shows
9 that cheek thickness was maintained throughout the
10 study. The baseline thickness averaged about five on
11 each side, the right and left, and was maintained
12 through much of the study up until about 12 months
13 and this does mimic GAIS rating.

14 Okay. Now my next five slides.
15 Questions asked of the patients, would you recommend
16 Radiesse treatment? Ninety-nine percent of them at
17 each visit, three, six and twelve months, said yes.

18 Has the treatment been beneficial to you?
19 One hundred percent of the patients at three, six
20 and twelve months said yes.

21 Do you feel more attractive after
22 receiving Radiesse and 98 to 99 percent said yes.

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1 They were asked if their emotional well-
2 being was better since receiving Radiesse and again
3 greater than 90 percent of the patients throughout
4 the study said yes.

5 When asked if they felt more confident in
6 their appearance, again 98 to 99 percent of the
7 patients said yes.

8 And this is basically a summary of the
9 proceeding bar graphs.

10 I'm going to go through just a couple
11 more photographs, before and after photographs, of
12 our patients, again, before, after injections and the
13 natural look of the face and the skin is significant.

14 Another one of my patients just with some
15 deep pitting and post injections.

16 And still holding excellent fullness and
17 the material is able to bring the skin out with a
18 natural fullness of the cheeks.

19 This next patient came in and told my
20 office a story. She used to lecture in London and
21 when she'd walk in the room and get on the stage
22 everybody would avert their eyes because she looked

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1 so frightening. Her son is a model and never really
2 brought his friends home and after she had her
3 injections, he just swept her up in his arms and
4 swung her around the room and they were crying and it
5 was just so heartwarming.

6 And she came in and said she never
7 realized how much her appearance affected him in his
8 life and he was just too ashamed to say something to
9 her. And after receiving treatment, she came in.
10 She fixed her hair, got new clothes and it was just
11 an incredible story in just how much this product has
12 changed her life and just how treating these patients
13 changes the lives of so many and she's had a
14 wonderful result.

15 We have found Radiesse to be safe. We
16 have found no unanticipated adverse device effects.
17 Any adverse events were transient. Injection related
18 adverse events were typical of dermal fillers. There
19 were no nodules, no granulomas or device related
20 adverse events.

21 The most common results that we found
22 were after injection. So you can see the yellow

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1 lines here along all the zeros. Patients weren't
2 receiving any injections. Patients after receiving
3 injections commonly got a little swelling, a little
4 bit of redness, a little bit of echymosis and the
5 larger amounts of these happened when they received
6 larger volumes. After any intradermal filler,
7 patients usually will get some swelling.

8 The other on the bottom consists on
9 contoured irregularities, a little bit of lumpiness,
10 some discoloration. A rare patient complained of a
11 headache, a little facial tightness, a little
12 soreness, scab and a whole list of a variety of
13 things, but very uncommon things, all of which were
14 transient and all of which quickly resolved.

15 Commonly when we do inject this filler,
16 any contour irregularities and lumpiness which I do
17 tell patients they're going to get, that they're
18 going to be lumpy for a couple of weeks, the material
19 has settle, has to soften and is gone by two weeks
20 and I've found that in all of my patients and even
21 patients that I've been treating subsequently.

22 In summary with - and our product

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1 endpoint has been met, one hundred percent of our
2 patients have shown improvement on our Global
3 Aesthetic Improvement Scale over three, six and
4 twelve months. Our secondary endpoint, we've had an
5 increase skin thickness at three, six and twelve
6 months and a greater than 90 percent satisfaction
7 rate in our satisfaction questionnaire at three, six
8 and twelve months.

9 In conclusion, Radiesse is a safe for
10 facial lipoatrophy treatment. Radiesse is effective
11 for facial lipoatrophy at three, six and twelve
12 months by the three distinct evaluation methods which
13 is the Global Aesthetic Improvement Scale, the Skin
14 Thickness Method and the patient questionnaire.

15 As a practicing physician who has been
16 blessed to work with these lipoatrophy patients for
17 many years, I'm thrilled to find a product like
18 Radiesse and I have no financial tie to this company.

19 I find that its ease of use is wonderful compared to
20 other things on the market and I've used cheek
21 implants which when they work are wonderful but can
22 be difficult. I could stand here and tell you all of

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1 the heartfelt stories and the tears and the hugs and
2 the cards and the flowers and it's just truly been an
3 honor to work with these patients and work with this
4 product and I thank you for the opportunity and thank
5 you all for the opportunity to present to you today.

6 Thank you.

7 DR. LIEBESKIND: Good morning. My name
8 is Marc Liebeskind. I'm a radiologist in private
9 practice. I'll be presenting the radiographic
10 appearance of Radiesse and following me, Dr.
11 Carruthers who conducted a simultaneous protocol in
12 Canada will present his clinical correlation of both
13 his and my findings.

14 Our radiographic study was a separate
15 evaluation according to a protocol that was
16 previously reviewed by the FDA in consultation and
17 designed to answer questions about the radiographic
18 appearance of Radiesse. We evaluated both CT and x-
19 ray images of 58 patients who were treated in
20 Vancouver by Dr. Carruthers. Twenty-eight of the
21 patients were seen more than twelve months following
22 therapy for facial lipoatrophy. Fifteen patients

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1 were seen both before and then less than one month
2 following treatment for lipoatrophy. Fifteen
3 patients were seen both before and immediately
4 following treatment for nasolabial fold thickening.

5 All of the imaging was performed at an
6 independent clinical center in Vancouver. The images
7 were then sent to us and I oversaw the review by two
8 blinded, independent evaluators. The evaluators were
9 both Board certified radiologists. They reviewed the
10 images independent of each other. The radiologists
11 were blinded not only to the study purpose but to the
12 product and the underlying patient condition. We did
13 this in order to create the most challenging scenario
14 for possible radiographic misinterpretation.

15 We looked at a broad range of clinical
16 situations, a broad range of treatment volumes.
17 Patient received anywhere from 1.3 milliliters of
18 Radiesse up to 34 milliliters. There was a broad
19 range of time from the initial injection of material,
20 in other words, immediately afterwards or zero days
21 up to 427 days. This included both nasolabial fold
22 and facial lipoatrophy patients.

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1 This graph gives you an idea of the two
2 separate groups that we looked at looking at CT and
3 x-ray greater than 12 months following treatment for
4 facial lipoatrophy and then in the short term groups
5 looking at the lipoatrophy and nasolabial fold
6 patient populations both before and then following
7 the injection.

8 Most of the images that I'm going to
9 present are images of CT scans because of the much
10 better ease with which radiologists can see Radiesse
11 by CT scan as opposed to x-ray. Here is a first
12 example of more than twelve months following
13 injection of 25 milliliters of Radiesse and this is a
14 bone window CT from the level of the mandible and we
15 can see in the subcutaneous fat bilaterally in a
16 relatively symmetric fashion calcium density. The
17 same patient demonstrates some degree of flattening
18 of the facial contour interiorly after the short-term
19 treatment, after the followup treatment, excuse me,
20 of nine more milliliters of Radiesse. You can
21 clearly see the Radiesse in the short term as calcium
22 density in the same region and you can clearly see

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1 the convexity of the facial contour as opposed to the
2 adjacent image.

3 This second example was also seen. It is
4 also an example of a patient seen more than twelve
5 months following treatment with Radiesse of 15.7
6 milliliters. You can see that there's a minimal
7 amount of residual calcium within the subcutaneous
8 fat bilaterally. It's very faint.

9 Following the twelve month injection, in
10 other words, we had 6.5 milliliters of Radiesse that
11 was injected additionally and you can clearly see the
12 Radiesse in the subcutaneous soft tissues. You also
13 see some additional bulking of the skin surface on
14 the axial image just at the level of the nose.

15 This is a patient from the short-term
16 cohort. So this example here is the normal
17 appearance of the subcutaneous fat in this particular
18 patient before therapy. In the short-term following
19 therapy with 15.6 milliliters, we can see some
20 Radiesse calcium density within the subcutaneous fat
21 and we see the marked convexity of the cheeks on the
22 axial images. We see that the Radiesse does not

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1 interfere with the adjacent structures and has a
2 density similar to underlying bone.

3 This is another patient who received
4 short-term followup after Radiesse treatment for
5 lipoatrophy. Again we can see the concavity of the
6 face on the pre-injection image and the marked
7 convexity following the post injection image. We can
8 see the distribution of Radiesse that it's clearly
9 within the anatomic region where it was injected. It
10 doesn't appear elsewhere within the facial soft
11 tissues and it's distinct separation from bone on the
12 CT images.

13 The nasolabial fold patients received far
14 less material overall, but this did not interfere
15 with visualization by CT scan. We can still see the
16 Radiesse even though only 2.6 milliliters are
17 injected in this patient. We can see the deep
18 nasolabial folds on the axial image pre-injection and
19 post injection we can see the change in contour.

20 This is another example of a short-term
21 followup after treatment of the nasolabial folds and
22 again even though only 2.3 milliliters were injected,

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1 we clearly see the Radiesse, we see the effect and we
2 see that the material remains where it was injected.

3 I'm going to show a few images from this
4 patient. This by contrast is a soft tissue window of
5 a CT of the sinuses and we're able to highlight
6 muscles of mastication, the soft tissues on this
7 filter. Radiesse is clearly seen within the
8 subcutaneous fat. This is a patient who was treated
9 more than twelve months before the image was taken
10 and we can see that the calcium that was deposited
11 remains where it was placed, that there is no calcium
12 extending posteriorly into the musculature into the
13 other portions of the face.

14 This is two separate images below the
15 level of the mandible in the same patient and we can
16 see that following 7.8 milliliter total volume
17 injected of Radiesse normal appearing lymph nodes in
18 this patient that are nicely highlighted by
19 surrounding fat in the jugular chains and
20 submandibular chains don't demonstrate that calcium,
21 that marked calcium, that we just saw in the last
22 slide of Radiesse. So we don't see any CT evidence

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1 that Radiesse is migrating to regional lymph nodes
2 even twelve months following injection.

3 One of the concerns that prompted the
4 radiology study to be separately performed for this
5 product was that injecting something radiopaque might
6 interfere with the radiographic evaluations of these
7 patients. This is an interesting example because
8 again we have a soft tissue window through the level
9 of the mandible, excuse me, the maxilla and we can
10 see the Radiesse quite clearly. We see that
11 immediately inferiorly the dental hardware that this
12 patient just happens to have causes so much more
13 effect than any potential interference by the
14 Radiesse. So Radiesse compared to dental hardware
15 produces virtually no radiographic interference.

16 As I said initially, most of the images
17 that I'm going to present, most of the discussion,
18 will involve the CT examinations even though all
19 patients had x-ray studies at every time point where
20 they had a CT scan and this is because Radiesse is
21 not consistently evident on x-ray studies. After
22 twelve months, only 6.5 percent of the time did

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1 evaluators respond yes to whether a foreign mass was
2 visualized by x-ray after the patient had been
3 injected with Radiesse.

4 By contrast, the lipoatrophy patients
5 overall received generally larger volumes than the
6 nasolabial fold patients. At most this was seen half
7 of the time on plain-film x-rays. The important
8 thing was that Radiesse was not considered concerning
9 for possible tumor by our evaluators on x-ray.

10 The same question when asked by CT scan,
11 is there a foreign mass present on these images,
12 evaluator, excuse me, both evaluators felt that after
13 about twelve months that one-third of the time they
14 did not see a foreign body. So there is some
15 evidence of resorption radiographically at twelve
16 months. However, following treatments, virtually 100
17 percent of the time the evaluators were able to
18 identify a foreign mass present on CT scans.

19 As to the question of whether a foreign
20 mass obstructed and underlying structure on CT scan,
21 the evaluators responded almost entirely negatively,
22 that only less than one percent of the time did we

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1 get a positive answer and I will demonstrate that
2 example next.

3 This is the case where the evaluator felt
4 that there was a foreign body that masked an
5 underlying structure. We feel that the way we posed
6 the questions prompted the response because if you
7 look on this patient there's marked dental hardware.

8 So there clearly is a foreign mass obstructing
9 underlying structures in this image and it is just
10 not Radiesse.

11 So in summary, Radiesse while radiopaque
12 is not consistently evident by plain-film x-ray.
13 Radiesse is clearly visualized by CT scan. It's seen
14 separate from the bone and it's seen clearly within
15 the subcutaneous fat in the areas where it was
16 injected.

17 Radiesse is also -- Importantly, as a
18 radiologist, I can tell you it's visualized
19 bilaterally because of its cosmetic and aesthetic use
20 which is very atypical for any sort of malignancy and
21 should not prompt any form of a work-up even if the
22 radiologist looking at a CT scan was not familiar

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1 with this use of a calcium containing gel.

2 As a result of the study, however, and
3 the fact that Radiesse is visualized very clearly by
4 CT scan the instructions for use that are being
5 requested would ask patients to notify their
6 physicians that they have had this procedure and that
7 the material injected does contain calcium.

8 We found no CT evidence that Radiesse
9 migrated from point of injection. Overall as a
10 radiologist, I can say I feel that there is no safety
11 concern that Radiesse should not prompt work-ups,
12 biopsies, etc., based on its appearance even in the
13 uninformed radiologist. I think the bilateral
14 symmetry, the location, give it an overall very
15 benign radiographic appearance. Thank you.

16 I should also mention and I should have
17 mentioned at the beginning of this talk that I was an
18 investigator clearly in this clinical study and I've
19 been compensated for my time at this meeting and my
20 travel and lodging.

21 I'd now like to introduce Dr. Carruthers
22 who conducted the Canadian examination.

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1 DR. CARRUTHERS: Dr. LoCicero, panel
2 members, I am Alastair Carruthers. I'm a
3 dermatologist in Vancouver, British Columbia, Canada.
4 I was an investigator in this study. I am a
5 consultant to the company and I have been compensated
6 for my time here today and for my expenses in being
7 here.

8 This was a fascinating opportunity
9 because we had all heard about Radiesse. It's
10 approved as a radiological marker. Therefore, there
11 were rumors as to whether it interfered with x-ray or
12 radiological evaluation and the opportunity to look
13 at this problem as well as to have a look at an
14 implant which is something that's my life if you like
15 was a very unusual opportunity. So I'm happy to be
16 able to supplement Dr. Liebeskind's remarks.

17 You have already seen the overview of the
18 long-term study that we performed in Canada. This is
19 not part of the PMA because this data completed
20 following the submission, but this is essentially an
21 identical protocol to the 100-patient U.S. study.
22 The addition to this slide from the one that Dr.

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1 Liebeskind showed you is the amount and you'll see
2 that we were a bit more aggressive than Dr. Silvers
3 that her colleagues, so that the amount that we
4 injected in the touch-up visits which we've labeled
5 here zero months because we started counting with the
6 second or with the last of the initial injections.

7 And also the amount that we put in, the
8 number of individuals that we injected out here at
9 six months, we only injected 31 percent of
10 individuals. Is less than in the United States.

11 As practicing clinicians, many of you
12 will be aware that we have an obligation to do the
13 very best for our patients at all times and when you
14 get to the opportunity to treat individuals with a
15 severe condition for free you'd like to take
16 advantage of it and so that the amounts that I have
17 injected you'll see are larger probably than would be
18 generally used in a clinical practice. In other
19 words, this data is based on a very challenging
20 clinical situation. And the other two studies,
21 basically we got the 15 individuals with lipoatrophy
22 and injected them and then took the radiological

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1 evaluation within a few days and the same with the 15
2 nasolabial fold patients.

3 So here is one of our long-term facial
4 lipoatrophy patients. You'll see that this is very
5 similar to the patients that Dr. Silvers already
6 showed you. Baseline amounts basically 7 ml. Very
7 small touch-up at six months.

8 Another individual, again relatively
9 small amounts at the potential touch-up and at six
10 months.

11 This shows an interesting observation,
12 this individual, which was not present in all, but
13 was certainly something that we saw quite often and
14 that is I think that you will agree that at six
15 months he actually looks fuller than at three months.

16 This is the fibroplasia, the collagen synthesis that
17 is induced by the presence of the beads producing
18 this increase in response between three months and
19 six months.

20 One of the fascinating things reinjecting
21 these individuals at twelve months, here for example,
22 was that although none of them complained about it

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1 there was a firmness to the tissues in the skin where
2 this material had been injected, mainly twelve months
3 previously, and as the needle goes in, I find the
4 needle encountering hard collagen and I'm attempting
5 to inject around this collagen which has been induced
6 by the presence of the material.

7 Another individual. These are
8 representative individuals from our study and you can
9 see that we had more severely effected subjects but
10 again relatively small amounts at touch-up and at six
11 months.

12 Because we were a little more aggressive,
13 we had a greater number of individuals here in the
14 very much improved category, but out here at twelve
15 months, our results were relatively similar to Dr.
16 Silver's.

17 You may wonder, like I did, at the
18 differing shape of the CT scans here and of course,
19 when we're evaluating the CTs we're looking at the
20 area where the material was injected. In this
21 individual, you can see how his lipoatrophy is
22 relatively low. This is the twelve month picture, so

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1 that I would be injecting down (Indicating) here so
2 that you would expect the slice to be through here
3 and sure enough, we can see his teeth here and his
4 mandible and here is the material.

5 Whereas, this individual has much more
6 superior loss of material, so that you would expect
7 the slice to go through here (Indicating) and sure
8 enough, you can see his nose here, so that we have
9 adapted the radiological demonstration here to show
10 where the material was injected.

11 This is one of the short-term lipoatrophy
12 individuals and again you can see that I'm using
13 relatively large volumes so as to challenge Dr.
14 Liebeskind to try and occlude the clinical, the
15 evaluation, of the radiological evaluation.

16 And this is one of the nasolabial fold
17 individuals. Much smaller volumes and you can see
18 this is a different location. Another nasolabial
19 fold patient.

20 Showing the material right here and the
21 change in the contour again.

22 So our conclusions from this radiological

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1 from this radiological study just to repeat really
2 what Dr. Liebeskind has already said that they
3 confirm our clinical evaluation of these patients
4 that you can see the material and it does not cause
5 any problems with evaluation of radiological
6 evaluation.

7 For me as a clinician, this was very
8 interesting that one-third of the individuals did not
9 receive a touch-up at six months, but 100 percent
10 were improved and only approximately two-thirds of
11 the individuals who were treated actually showed
12 sufficient calcium for it to be visualized on the
13 CTs. In other words, it looks to me as though this
14 material is going away more rapidly than we had
15 thought from the animal studies. The calcium seems
16 to be gone in many of these individuals by twelve
17 months.

18 The long-term effect is not due to the
19 continued presence of the material. We also -- So we
20 did show in the study that the material although not
21 permanent it does provide long-term duration of the
22 augmentation.

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1 So this is the final slide of the
2 sponsor's presentation and in summary, the study
3 which Dr. Silvers has presented to you has
4 demonstrated we believe both safety and efficacy
5 through twelve months. The radiopacity of Radiesse
6 does not present any safety concerns and our findings
7 were an interesting support for those of the pivotal
8 study.

9 And Dr. Silver began by talking about the
10 management of these individuals. I spent over eight
11 years looking after individuals with facial
12 lipoatrophy. They are indeed a very rewarding group
13 of individuals to manage. One of the interesting
14 things coming out of studies like this is you saw in
15 Dr. Silver's material how most of their responses to
16 the questions plateaued. They were 98 and 99
17 percent.

18 But the feeling of wellness was the one
19 difference insofar as it increased over the twelve
20 months of the study. It is a frequent observation
21 that individuals such as the individuals in these
22 studies have been very sick, have been on long-term

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1 disability, are now well but haven't realized it and
2 improving their facial appearance, many of them go
3 out, get a job, become productive members of society
4 again, get integrated into society. It's a very
5 moving experience to be involved with these
6 individuals. Thank you for your attention.

7 CHAIRMAN LoCICERO: Thank you. Does the
8 sponsor have any other comments to make at this time?

9 DR. BASTA: We do not. That's our
10 presentation.

11 CHAIRMAN LoCICERO: Thank you. It is now
12 time for the Panel to ask questions of the sponsor to
13 clarify any points that they have based on the
14 presentation and if we can start with Dr. Olding.

15 MEMBER OLDING: I have a couple of
16 questions and probably too many. One is the size of
17 the calcium hydroxylapatite. The material that's
18 used in Europe that you were talking about, is it the
19 same size particles that are used here with the
20 Radiesse and I think you said in your presentation
21 that the choice of the particle size had something to
22 do with injectability, ease of injectability.

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1 However, given the relatively small particle size,
2 that doesn't make a lot of sense to me that it would
3 actually be that much more difficult to inject and
4 does the differing particle size have to do - have
5 something to do with the amount of time that it
6 remains? Because presumably in this patient
7 population, you would like it to remain longer than
8 one year.

9 And for Dr. Silvers, you said that your
10 patients had lumps afterwards and that you cautioned
11 them that they would and yet in the study there was
12 no nodule. Can you tell me the difference between a
13 lump and a nodule? I think that's it.

14 DR. BASTA: Dr. Olding, there are
15 obviously several parts to your questions. So let me
16 take pieces of it and then for the final portion of
17 it, I'll let Dr. Silvers address the question of
18 lumps and nodules and what her clinical observations
19 were.

20 Your question was just about whether or
21 not the product in the U.S. and the product in Europe
22 based upon particle size are the same material.

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1 Radiesse is in fact the same product distributed
2 commercially worldwide. So the product used for
3 facial aesthetics indications in Europe is the same
4 product that was tested in the clinical studies
5 presented today to the Panel and is the same product
6 that is used for vocal fold augmentation in the
7 United States under a 510k clearance. So the 25 to
8 45 micron particle size product is identical on a
9 worldwide basis under the name Radiesse.

10 MEMBER OLDING: And always has been, the
11 material that's been injected years ago before
12 Radiesse was actually out, that's the same material?

13 DR. BASTA: Well, the history of the
14 material, the technology was originally developed for
15 urology bulking agents. The first product produced
16 is the product that we named Coaptite which has 75
17 micron to 125 micron products. That was in 2000 and
18 2001, the original product that was introduced and
19 introduced in Europe.

20 The first use that occurred in facial
21 applications actually was used in Italy that resulted
22 from plastic surgeons who knew our Italian

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1 distributor who asked to be able to access the
2 material and test it in facial applications. We also
3 had emerging interest at that time in vocal fold
4 applications of the material. For both of those
5 applications, the large particle sizes required a
6 needle gauge that would be undesirable for those
7 applications. A smaller particle size product was
8 developed, launched for vocal fold applications on a
9 worldwide basis and commercialized internationally
10 for aesthetics applications and began clinical
11 testing in the U.S. for aesthetics applications.

12 But that smaller particle size product is
13 in fact designed -- The 25 to 45 micron size range
14 and this is the second half of your question is
15 intended to address two key needs. One is the
16 minimum size is set to make the products large enough
17 that they won't be engulfed by a macrophage. Much of
18 the scientific literature discusses the particles of
19 a 10 micron size or smaller, could be taken up in a
20 macrophage and so in order to provide for durability,
21 we wanted to have particles that were a significant
22 distance from that range; hence the 25 micron lower

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1 size limit for production of these particles.

2 The 45 micron upper limit is designed to
3 create a consistent material with a consistent range
4 of particle sizes that are small enough relative to
5 the diameter of the needle through which they will be
6 placed, that they will have appropriate flow
7 characteristics. When particle sizes begin to
8 approximate the needle diameter or even if they're
9 not at the same level of the needle diameter, as they
10 become larger the risk of multiple particles hitting
11 the needle opening simultaneously as you're putting
12 force on a syringe to try to push the materials
13 through that needle increases and that increases the
14 propensity for needle jams. We have designed this
15 product such that with the characteristics of the gel
16 you will get a low rate of needle jams with the
17 appropriate needles that would be used in the vocal
18 fold or facial aesthetics indications.

19 MEMBER OLDING: Durability comparison.

20 DR. BASTA: Exactly. The third component
21 of your question was related to durability and size
22 and it is at least theoretically reasonable to

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1 believe that the smaller particles will in fact
2 degrade faster than the larger particles. It's very
3 difficult to precisely quantitate that because when
4 you inject the material you see particle degradation
5 and we do see evidence of particle degradation that
6 occurs with both the small particles and the large
7 particles.

8 Quantitating the exact rate of that
9 degradation will vary by species, vary by tissue in
10 which you inject it and so the expectation that you
11 make at somewhat faster resorption of the smaller
12 particles than large particles is possible but we
13 have not demonstrated that there is a quantitative
14 difference in the resorption rate of the two
15 materials.

16 We do know that both are durable for a
17 significant period of time. In fact, in our animal
18 studies, the particles are durable for beyond twelve
19 months, although we begin to see some particle
20 degradation. Many of the particles are there.
21 Quantitating the exact rate of that resorption is
22 difficult to do. It also varies by whether you

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1 inject a bolus of material or you inject threads of
2 material because you have surface area phenomena
3 associated with gel resorption and how quickly you
4 get collagen integration in the metabolic activity at
5 the site. So it's just been hard for us to
6 quantitate the exact rate of resorption of each of
7 the two particles and how they change.

8 MEMBER OLDING: Thank you.

9 DR. BASTA: I'll have Dr. Silvers address
10 the question of lumps.

11 DR. SILVERS: Thank you. Hi. Nodules
12 would be long-lasting, visual, almost scar like
13 material which we've not seen. The lumpiness is the
14 material that's settling in the skin while the
15 material settles. So it's something that's more
16 palpable.

17 The thickening of the material as it's
18 injected, that's really more descriptively what it
19 is. The two of them are entirely different. It's
20 actual material but not scar tissue that the patient
21 will build up as a result of injection.

22 MEMBER OLDING: I'm trying to sort of

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1 figure out what Dr. Carruthers said that when he
2 injected and I've also used the product when you
3 inject after a certain amount of time. It is
4 difficult to inject in the same place and there's
5 obviously a difference between a granuloma and a
6 nodule, but a nodule in my opinion is something that
7 is palpable, visible.

8 DR. SILVERS: Right.

9 MEMBER OLDING: And so I'm just trying to
10 justify that because a lot of the other products that
11 have been presented do in fact result in nodularity.

12 DR. SILVERS: Right.

13 MEMBER OLDING: Is it a question of
14 technique then?

15 DR. SILVERS: Well, it could be. I mean
16 as an ENT surgeon I see them all the time on the
17 vocal cords which are basically a build up of scar
18 tissue. Visible nodules, we haven't seen and we
19 haven't seen any of them in the study. We haven't
20 seen any bumps on the skin. We haven't seen any --
21 And you could see them in a lot of our photographs.
22 We haven't seen any outgrowths on the skin or any

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1 asymmetries in that way.

2 The thickening that you may find under
3 the skin, some of that is material that's still there
4 after twelve months that we may be further injecting
5 into which makes a virgin injection a little
6 different than a twelve month injection. Some of
7 that is the collagen regrowth and fibrosis. The
8 subsequence injections a little more difficult, but
9 the injections are still not difficult to do, but
10 it's something as physicians that do the product and
11 as dermatologists and facial plastic surgeons and
12 people that use any fillers get comfortable doing.

13 MEMBER OLDING: In general, do you inject
14 the site a deeper level than you do say the
15 intradermal -

16 DR. SILVERS: I'm sorry.

17 MEMBER OLDING: In general, do you inject
18 this at a deeper level, i.e. not so close to the
19 dermis or in the deep dermis?

20 DR. SILVERS: Subdermally.

21 MEMBER OLDING: Always subdermally.

22 DR. SILVERS: Yes.

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1 MEMBER OLDING: Never intradermal.

2 DR. SILVERS: Never.

3 MEMBER OLDING: Okay. Thank you.

4 DR. SILVERS: Thanks.

5 CHAIRMAN LoCICERO: Dr. Lewis.

6 MEMBER LEWIS: Thank you. I have
7 actually several questions. So I'm not sure who
8 would most appropriately answer them, but let me
9 address them one by one. The first issue is that it
10 would appear to me that if you over-injected it would
11 be impossible to remove the material. So what is the
12 -- Maybe Dr. Silvers, what is the protection against
13 that? You just intentionally always tend to error on
14 the low side so that you can touch it up later and
15 have you had any instances in which there was over-
16 injection for any reason?

17 DR. SILVERS: There -- I have never had
18 that. There has never been a reported, at least, in
19 the face of anyone having had their material removed
20 except for a couple of instances in the lips which is
21 why we don't use it in the lips. The material when
22 larger volumes are injected in the face, we always do

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1 a lot of facial massage to distribute the material in
2 the face.

3 It can be massaged and manipulated to be
4 extract out the initial injection site. So that also
5 can be done at the time of injection if recognized by
6 the physician initially. But I have not seen it and
7 it's again another reason why I tell patients "I'd
8 like to see you back in few weeks. You may need a
9 little touch up and more just for symmetry."

10 MEMBER LEWIS: Okay. The second question
11 and I'm slightly confused about differing evidence
12 that's been presented about either the metabolism or
13 disappearance of the product. The nasolabial fold
14 thickness measurements that you provided suggest that
15 they go down by about 20 percent at twelve months.
16 So there is a slight decrease, but really not very
17 great and yet Dr. Carruthers said that a third of the
18 patients at twelve months have no evidence of the
19 material present.

20 It's puzzling to me that one-third of the
21 people should have the calcium completely disappear
22 without the other two-thirds having fairly uniform

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1 evidence of decreasing amounts and I find all of that
2 hard to reconcile. So I wonder if you could tell me
3 what you think.

4 DR. CARRUTHERS: I agree. I mean it was
5 something that we did not expect because from the
6 animal studies we expected the beads to be still very
7 present at one year and yet we couldn't see the beads
8 in 30 percent of the individuals. But it's the
9 collagen formation which is induced by the presence
10 of the beads early on which produces the long-term
11 correction. So as a clinician, I'm looking at this
12 and I'm thinking well that means the material that
13 you're injecting goes away earlier than we thought.
14 Well, that's good because the correction is still
15 there.

16 And just to go back to Dr. Olding's
17 question, this material is not difficult to inject.
18 It flows very smoothly. It doesn't have a lumpy flow
19 as you are aware out of the syringe. We are
20 injecting at a relatively deep plane. People who
21 inject this sort of thing routinely will be doing
22 some massage which is all you need to do.

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1 But it is very common to get with this
2 particular material, and it's distinct from other
3 things, all of these fillers have their own
4 characteristics, it's very common to get a feeling,
5 not an appearance but a feeling, of lumpiness which
6 lasts for two weeks and that sort of self-corrects,
7 so that like Dr. Silvers, we would agree. We've
8 never seen over correction. If anything, you're
9 tending to under correct these people, although as
10 you can see from our data, I sure tried hard not to
11 and so that there may be a feeling of a little bit of
12 irregularity.

13 We tell people two weeks it's going to
14 feel a little bit lumpy underneath there and then
15 it'll all be nice and smooth and that's what happens.

16 Whereas the nodules that you are discussing which
17 are much more common with let's call another product
18 don't occur with this. You end up with a nice smooth
19 appearance and that was, I think, well shown by all
20 the clinical data that we've shown you. We would be
21 happy to show you all 130 individuals, but I don't
22 think it's necessary. What you saw was

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1 representative.

2 MEMBER LEWIS: But if one-third of the
3 people have total disappearance of the calcium, how -
4 - You've shown that it does not go to the lymph
5 nodes. How is it metabolized and removed?

6 DR. CARRUTHERS: Firstly, the one-third
7 that we did not demonstrate total disappearance of
8 the calcium. We would just fail to demonstrate it on
9 CT scan which is a relatively good way of assessing
10 its presence. But I would suspect that there is
11 actually quite a bit of the beads there and we're
12 just not seeing it and obviously it's just
13 metabolized just as our bones are metabolized on a
14 regular basis. There is turnover.

15 MEMBER LEWIS: Do you think there's
16 insight to your resorption of calcium?

17 DR. CARRUTHERS: Yes, we're full of the
18 cells and enzymes, etc., necessary to break down
19 calcium hydroxylapatite and that's what we do and so
20 the material is gone. The surprising thing from our
21 study was that so much of it had gone, I think.

22 MEMBER LEWIS: Your presumption would be

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1 that if you had 24 month data you would find that
2 significantly more than two-thirds or even more of
3 the calcium would be gone in the patients.

4 DR. CARRUTHERS: I'd hate to presume, but
5 probably you're correct.

6 MEMBER LEWIS: Okay. The last question I
7 have is that you have, for a number of you have,
8 basically shown that the initial material is replaced
9 by collagen. The plasticity or pliability of
10 collagen is very different than fat, so and obviously
11 in your face, you want something to be pliable and
12 plastic. So what is the consequence in these people
13 of having in essence collagen formation in their face
14 which is presumably permanent in terms of
15 flexibility, smiling, other characteristics? I would
16 think that would become a fairly significant factor
17 either subjectively that they would feel as they
18 attempt to go through the various facial gestures or
19 it might be noticeable cosmetically.

20 DR. CARRUTHERS: Maybe I'll say a word
21 and then Dr. Silvers can talk from her experience.
22 There is a firmness there for awhile and then that

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1 seems to largely disappear so that the feeling of the
2 tissues are maybe a little firmer than normal but not
3 dramatically so and that's why when I stuck the
4 needle in and was trying to inject in that area I was
5 surprised at how firm the tissue was, so that these
6 individuals described their faces as being back to
7 normal. They don't have a feeling of an abnormal
8 sensation. Their faces move quite normally by
9 comparison, for example, in the past I've used Gore-
10 Tex implants and those really produce an abnormal
11 appearance. And that's not the case with this where
12 it's a very normal appearance. Dr. Silvers.

13 DR. SILVERS: I also find it amazing how
14 natural it does feel and again the less lipoatrophy
15 they have, the more natural it feels. The more if
16 they have a little bit of fat, if they are more of a
17 Grade 2, they do have a better result in anything
18 that we do. The patients with a Stage 3 and 4 with
19 really severe lipoatrophy are just happy to have a
20 look of a filler. It's not going to feel like
21 natural fat. Their faces no matter what we do move
22 naturally. When they smile you can see some of the

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1 material move up with them.

2 I used to do a lot of, as I said before,
3 cheek implants that would set right to the bone and I
4 would tell patients even now we could do implants but
5 then we would need to do some fillers around there
6 because we can't use implants on mobile areas of the
7 face. I just find it amazing of everything that I've
8 used, injectable, how natural it does feel.

9 MEMBER LEWIS: Okay. Dr. Silvers, one
10 last question for you.

11 DR. SILVERS: Yes.

12 MEMBER LEWIS: You've made a point of the
13 injection being subdermal, not intradermal. The
14 plane between subdermal and intramuscular is narrow.
15 What level of -- Or how experienced and practiced
16 does the practitioner need to be doing these
17 injections to ensure they're at the right level and
18 to what extent would this preclude the product from
19 being available for general use for people who unlike
20 yourselves are not doing this on a regular basis?

21 DR. SILVERS: Right. To address, first
22 of all, for any of us that do use injectable fillers,

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1 it's very easy. For teaching purposes, I find it
2 very easy because that plane as you know is very
3 smooth. There's no resistance in the subdermal plane
4 at all. So if doctors are getting resistance,
5 they're in the wrong plane. The subdermal plane, is
6 the needle tip is easy to visualize. There is no
7 resistance to the needle whatsoever and I have taught
8 a couple people how to do it. It is so easy to teach
9 and easy for them to do for that reason. I find it a
10 very easy product to use and teach.

11 MEMBER LEWIS: So you would not feel that
12 any restriction in the product is necessary in terms
13 of usage by or that any particular training is
14 necessary for the practitioner.

15 DR. SILVERS: I think I personally would
16 not. I think like with anything you need proper
17 training, but I think it's a very simple material to
18 use.

19 MEMBER LEWIS: Thank you.

20 DR. SILVERS: Thank you.

21 CHAIRMAN LoCICERO: Dr. Miller.

22 MEMBER MILLER: Thank you. Thank you for

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1 the presentation and discussion up to this point.
2 Dr. Lewis touched on many of the thoughts that came
3 to my mind. You know I think what this material does
4 is make a scar. I mean you can call it collagen
5 ingrowth and fibroplasia, but basically what you're
6 describing is a scar and so you're injecting a
7 material that induces a volume filling scar and it
8 would seem that all the concerns that are related to
9 scar formation would have some bearing on these
10 patients like, for example, a patient who tends to
11 form a hypertrophic scar. Would that patient have a
12 possibility of having an adverse result with this?
13 You may not see that in these lipoatrophy patients,
14 but is that a concern? I know you excluded keloid
15 formers but what about hypertrophic scar formers?

16 DR. CARRUTHERS: Scar is a pejorative
17 term and so we've tended to talk more about
18 fibroplasia and collagen deposition because I think
19 that the process that we see in the subdermal area
20 where we're discussing is different from the process
21 that we see when you involve the dermis and the
22 epidermis and from your experience, you will know

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1 that hypertrophic scars on the face are relatively
2 uncommon and not unknown, but relatively uncommon.
3 In Dr. Silvers' study, a large number of darker skin
4 types were included, some of whom likely might have
5 been keloid formers. I mean so far it's not been an
6 issue and it may become an issue, but I don't think
7 so from the evidence that we've seen so far.

8 And the - going back to the fascination
9 with the radiological studies, you can see that the
10 material was deposited not just at a subdermal level,
11 but principally subdermal in the nasolabial fold
12 patients. But in the lipoatrophy patients, you could
13 see it from the dermis down to the bone or certainly
14 some of it, I think, was relatively close to the
15 periosteum.

16 PARTICIPANT: I thought it was separate.

17 DR. CARRUTHERS: But separate from it.

18 But as you're injecting this matter in these
19 individuals with lipoatrophy, there is very little
20 subdermal space and it's common to see twitching and
21 you know that you have the needle in the muscle and
22 you then need to go either superficial or deep

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1 depending on where you want to deposit it.

2 But there is nothing that I have seen so
3 far to suggest that you should not deposit it between
4 the periosteum and the muscle or at other layers.
5 Clearly, we don't want it too superficial and the
6 more material that you have between the Radiesse and
7 the skin, the smoother will be the outcome, so that
8 often we do inject relatively deeply.

9 CHAIRMAN LoCICERO: Dr. Silvers, could
10 you please describe what you've seen referenced to
11 this question since you're the principal investigator
12 in a pivotal trial.

13 DR. SILVERS: In reference to the scar
14 question?

15 CHAIRMAN LoCICERO: Yes.

16 DR. SILVERS: Yes. Again, I haven't seen
17 scarring per se. I suppose every time we inject
18 multiple needles we're going to get some scarring. I
19 know these patients pay for scarring or anything
20 that's going to leave their face full and again as
21 Dr. Carruthers said, I imagine that as we call some
22 of this fibrosis and collagen formation, some of this

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1 is going to be the development of scar tissue which
2 hopefully does give them some long-lasting benefits.

3 MEMBER MILLER: Yes. It's not
4 superficial scarring I was thinking of but just what
5 happens to the material.

6 DR. SILVERS: Sure.

7 MEMBER MILLER: Are there any longer term
8 histology on it? You showed some nice histology
9 early on of the void spaces with the decalcified
10 material. But what about long term? Does the tissue
11 look much different than a scar? A deep scar I'm
12 talking about.

13 (Discussion off the microphone.)

14 DR. SILVERS: Right. Well again, I can
15 just describe clinically at 18 months again the
16 material in the face and how the face is palpable.
17 Again the face still feels soft and just the way it
18 did at twelve months. So really there's no clinical
19 difference in how the patient does feel. There is
20 still a little bit of loss of material relative, but
21 again, they still have a nice fill and the face still
22 does feel soft. There's no firmness to it and no

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1 evidence of a significant build-up of scar tissue
2 under the skin.

3 MEMBER MILLER: It would have been nice
4 to have seen some animated views because I think
5 especially with some of the larger injections, I saw
6 some with 30 ccs injected in some of these patient's
7 cheeks, a large plaque of scar in their cheek and I
8 would think possibly with animation you would see
9 this less pliable area, less mobile area.

10 But the other question, you mentioned
11 injecting it in a muscle. What happens if you inject
12 it in a muscle or what happens if you get an
13 intravascular injection?

14 DR. SILVERS: You get a bruise. I mean
15 we -- The echymosis is one of the temporary adverse
16 events which is very short lived, but we - bruising
17 is not uncommon. But there's nothing permanent that
18 happens. It doesn't get into the blood stream and
19 cause any systemic adverse events. But a small
20 vascular injury can happen.

21 MEMBER MILLER: Okay. What's the worst
22 thing that can happen with this material? I mean if

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1 you take somebody who's never injected it and you
2 hand them a syringe and say, "Go and put this in this
3 patient" what would you worry about because it seems
4 like you have few worries with this.

5 DR. SILVERS: Sure. I mean a couple
6 things I would worry about is safety for the
7 physician. I mean you're dealing with HIV patients
8 and good practice and caution is very important. We
9 take it for granted. I deal with these patients all
10 the time. I don't even think twice about and my
11 staff is very cautious. So on the physician's side,
12 you want to be very careful. If the patient moves,
13 it's not difficult to get a needle stick.

14 From the patient's side also, I tend to
15 do a local block for these patients. I try to make
16 them nice and numb because I don't want the patient
17 to move. So I'll do a local block with a
18 infraorbital nerve block and then a little wheel
19 where I'm going to do my injection site. Many
20 physicians don't do that. We're around the orbit, so
21 there can be complications there. Again, I think
22 this is where proper training comes in with anything.

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1 I mean all injectable fillers are done,
2 all facial injectable fillers are done around the
3 face. So we're dealing with needles around the face
4 and all precautions have to be taken near vital
5 facial structures.

6 CHAIRMAN LoCICERO: Dr. Li.

7 MEMBER LI: I'm not sure who best to
8 answer this question. I just have -- If you could
9 briefly describe to me exactly the nature of the
10 calcium hydroxylapatite you're using. I come from a
11 largely orthopaedic background, but in our history,
12 there has been several versions of hydroxylapatite.
13 So could you tell me exactly what your source is of
14 hydroxylapatite and just briefly describe, for
15 instance, its calcium phosphate ratio and
16 crystallinity?

17 DR. BASTA: Dr. Li, we would be happy to
18 discuss the details of the manufacturing process of
19 the material. I would want to confer with my
20 colleagues for a few moments first to determine that
21 there's not going to be any disclosure of proprietary
22 information regarding the compositions of our

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1 material in that context. But one assurance which I
2 can, one sort of general description which I can
3 provide to you which won't provide all the detail
4 that you've asked for is that our material is derived
5 from a synthetic process, not animal derived
6 components.

7 Involved in the production of the calcium
8 hydroxylapatite the synthesis comes from a calcium
9 source material that is produced through chemical
10 reaction processes to pull it out, I believe, from a
11 calcium carbonate source, but I will discuss the
12 exact ratio of the materials and the composition with
13 my colleagues and then get back to you in more detail
14 on that just because I want to make sure we're not
15 disclosing in a public session any proprietary
16 information that's not otherwise publicly available.

17 Also while I'm up just very briefly, Dr.
18 Miller, per your questions on histology, we have
19 extensive preclinical studies in multiple animal
20 models in dermal applications that go out for beyond
21 a year. In urology applications, our longest animal
22 study goes out for three years. There is

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1 significant histology data from all of that.

2 We can show you the histology images from
3 that, although I'm not sure that it's going to answer
4 your question about palpability because what you'll
5 see on the histology image is resorption of gel over
6 time, ingrowth of collagen around the particles and
7 then the existence of particles and the breakdown of
8 particles gradually. But the histology images may
9 not answer your palpability question which is
10 probably best addressed by your colleagues as to
11 exactly how this feels in the face of the patients
12 and they could discuss it with more clinical
13 experience.

14 And Dr. Silvers as she had mentioned also
15 now has 18 month followup on all of the patients from
16 the U.S. pivotal study or her patients at least and
17 we have data from the full cohort and had not
18 observed any of that in the clinical reports. But
19 she has obviously given you her clinical perspective.

20 If you would like to go through some of the
21 preclinical data, we can again pull up some of that
22 material, but I'm not sure it will answer the

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1 palpability question that you're looking at.

2 MEMBER MILLER: Well, it's more than just
3 the palpability. It's you know scars are active
4 pieces of tissue that contract and they can do all
5 kinds of things and depending on the patient. In a
6 place like an all scar tissue, for a vocal cord or
7 for an urology application, it almost doesn't matter
8 what three dimensional thing happens to the scar as
9 long as it's filling the void and providing the
10 function. But in the face, I could envision some set
11 of patients having scar contracture or especially
12 with a large plaque of scar resulting from this
13 material. So what I'm doing is trying to search for
14 the type of patient who this would possibly be a
15 problem in because in your set, I didn't see them.
16 These were wonderful results and very impressive, but
17 there are enough patients who have this that we'll
18 begin to see patients who have problems related to
19 the type of thing I'm thinking of I think.

20 DR. BASTA: And the best response to that
21 would come from the clinicians as to what they've
22 actually seen in their clinical observations and if

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1 you'd like more discussion, I'm sure that Dr. Silvers
2 or Dr. Carruthers could provide their own clinical
3 experience with that. Dr. Li, would it be acceptable
4 for me to confer with my colleagues and then get back
5 to you with an answer to your question?

6 MEMBER LI: Certainly because I think
7 it's -- Why I'm harping on this is you gave a long
8 list of the history of hydroxylapatite in medical
9 devices, but if you're not - those you are not
10 familiar with it, they are not all the same
11 hydroxylapatite and resorption rates and tissue
12 responses are very dependent on specifically what
13 hydroxylapatite you're using and I didn't get
14 anything in my panel pack that described that.

15 DR. BASTA: Understandable because some
16 of the manufacturing information is proprietary.
17 It's been discussed and disclosed with FDA.

18 MEMBER LI: Yes. I don't really need to
19 know how you make it. I'd just like to know what
20 we're sticking in there, putting in there.

21 DR. BASTA: Okay. I will get you the
22 response to that question.

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1 MEMBER LI: And also while you're looking
2 that up, you give the particle size as 25 to 45
3 micron. Is that the actual -- Is that the desired
4 particle size range or is that the actual particle
5 size range of your product? In other words, if I got
6 some and I did a size determination, would I find
7 particles less than 25 and greater than 45 in the
8 syringe?

9 DR. BASTA: You should find that
10 virtually all the particles are between 25 and 45
11 microns. We run through a rigorous process of
12 multiple washing stages, multiple sieving stages
13 through filters that filter out material above 45
14 microns and below 25 microns. It's actually an
15 extensive multi-step process with rigorous repeat
16 evaluations and then we do size distribution testing
17 by scanning electron microscopy and other means to
18 determine that we are in fact within that size range.

19 MEMBER LI: Thank you. I have a couple
20 of other questions. One, I'm a little bit confused
21 over this issue of nodules and perhaps it's semantics
22 or perhaps it's something else. But on one hand, you

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1 report that there were no nodules in your clinical
2 trial. Yet I think it's Table 235 in your clinical
3 report the list - that you provide a list of
4 complaints and that if you add the lip nodule
5 complaint and the other nodule complaint, those two
6 add up to be the largest source of complaints in that
7 table.

8 So is it a semantic difference for
9 nodules in that complaint list versus what you saw in
10 your clinical trials or do your clinical trials for
11 some reason maybe because of the expertise of your
12 surgeons or for some other reason they don't manifest
13 themselves in the clinical trial but they would in a
14 larger population? Could you comment on that?

15 DR. BASTA: I will comment on part of it
16 and then part of it I will defer to my clinical
17 colleagues to talk about the clinical observations in
18 this study. Regarding complaint rates and nodule
19 formation, particularly the most common site of
20 nodule formation with Radiesse that's been reported
21 to us is in lip augmentation. As I mentioned
22 earlier, Radiesse is a commercially-available

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1 material approved for facial aesthetics applications
2 internationally and also in the United States for
3 vocal fold applications, but we do know that it's
4 being used for facial aesthetics applications. Many
5 physicians have published reports on facial
6 aesthetics applications or other aesthetics
7 applications of this material. It is commonly being
8 used as other materials have been on an off-label
9 basis prior to approval for these indications.

10 What we have heard regarding nodule
11 formation most commonly occurs in lip injections. It
12 is an immediate accumulation of the material in the
13 days post injection when a physician injects a large
14 amount of material into the mobile parts of the lip.

15 The muscle motion of the label can physically cause
16 this material to accumulate at the weak point of the
17 lip.

18 So the most common discussion of the
19 terms "nodules" or the most common use of the word
20 "nodules" associated with Radiesse appears in that
21 context. That's not one of the indications we are
22 seeking in today's review and the two clinical

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1 studies that have been submitted. It is the site
2 where you have the most mobility and clearly the
3 viscosity of this material is somewhat greater than
4 the viscosity of other agents that have been approved
5 some of the aesthetics applications or that are being
6 used off-label for lip augmentation because many of
7 these agents are, in fact, being used off-label for
8 lip augmentation.

9 All of them have a propensity for forming
10 nodules in the lips. Because this is a longer
11 lasting material, those nodules tend to last a bit
12 longer with Radiesse than with other materials and
13 hence the reported events. But the rate would be
14 very low in terms of, from my understanding of our
15 complaints files, the rate would be very low outside
16 of the lip applications and that's the most common
17 site of nodule discussions.

18 MEMBER LI: Actually the reports for
19 other nodules was really one or two different from
20 lip nodules if I remember the table correct.

21 DR. BASTA: I don't have that table in
22 front of me.

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1 MEMBER LI: Could you check that?

2 DR. BASTA: I will do that.

3 MEMBER LI: Because the number was about
4 -- They're about the same. So again, this just
5 caused some confusion in my mind of whether or not
6 we're talking about the same nodules or if there's a
7 good compelling reason like you just stated for the
8 lips.

9 DR. BASTA: Okay, and part of the
10 understanding of that may come from the discussion
11 that the clinicians may offer regarding what they saw
12 early in the clinical experience with this material
13 and how that resolved over a matter of weeks because
14 you do get lumpiness whenever you inject the material
15 and then there's a phenomenon where that seems to
16 smooth over the course of the first week or two as
17 the swelling from the injection procedures subsides
18 and others. But clinicians, Dr. Silvers or Dr.
19 Carruthers, may provide you more insight on that.
20 Did you have any other questions before I turn the
21 podium over them to discuss that issue and I can get
22 the background information.

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1 MEMBER LI: No, I think you've answered
2 actually those questions sufficiently.

3 DR. BASTA: Okay.

4 MEMBER LI: Thank you.

5 DR. BASTA: Let me get you the background
6 information on your other questions, Dr. Li, and I
7 will have Dr. Silvers or Dr. Carruthers address the
8 clinical observations.

9 MEMBER LI: I just have two other
10 questions if I may. One is regarding the
11 radiographic review. It's been stated that there's
12 no evidence from migration but that -- Actually, I'm
13 a little confused over how you can actually state
14 that so categorically, given that Dr. Carruthers
15 actually said at some time period the hydroxylapatite
16 is probably still there. You just can't see it. So
17 given the limitations of the resolution for both CT
18 and x-ray, do you actually have any evidence that
19 there's no migration or are you simply saying if it
20 moves you can't see it?

21 DR. LIEBESKIND: What I was trying to say
22 as a radiologist I can't see any of this material

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1 accumulating. I can see the material even at small
2 volumes very conspicuously by CT scan, but that I
3 don't see it anywhere else.

4 MEMBER LI: Okay. So you're --

5 DR. LIEBESKIND: There's no radiographic
6 evidence for migration.

7 MEMBER LI: So your comments about where
8 you actually said very clearly there's no migration,
9 there's really no evidence of migration.

10 DR. LIEBESKIND: Correct.

11 MEMBER LI: But it could be moving and
12 you just can't see it.

13 DR. LIEBESKIND: Right. On a molecular
14 basis, clearly. I mean on a microscopic basis we
15 can't see, but macroscopically, by CT scan we can see
16 it.

17 MEMBER LI: And what is the smallest
18 particle that you could reliably see with CT?

19 DR. LIEBESKIND: The analogy I would
20 probably give you that's probably the easiest as a
21 radiologist is a kidney stone because those are small
22 bits of largely calcium although they have different

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1 chemical compositions and we routinely see down to
2 0.1, maybe just under 0.1, millimeters size, excuse
3 me, 0.1 centimeter size, so about a millimeter.

4 MEMBER LI: Because that's substantially
5 larger though than the particles we're talking about.

6 DR. LIEBESKIND: We're not looking at
7 individual particles actually.

8 MEMBER LI: Right. And the other
9 question is what's the chance that the injection of
10 this material would just block a regular dental x-ray
11 and we're kind of looking at a single plane here and
12 if you interview the dentist, the dentist doesn't
13 normally look at. But certainly in large volumes,
14 would they interrupt with the risk of normal dental
15 x-ray?

16 DR. LIEBESKIND: Actually, I wanted to
17 show you one of the x-ray images just to show you how
18 difficult this material is to see on a plain-film x-
19 ray and several of these patients have dental
20 hardware. So I think it's very good. Bear with us
21 one second while we pull up that slide.

22 So as you can see here, there is very

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1 faint -- The dental hardware is quite obvious on all
2 three of these individuals. This is the outline for
3 instance on the right of the maxillary sinus, the
4 antrum on this patient, and you can see Radiesse
5 faintly on the left.

6 There actually, if I could blow this
7 image up, there actually is a very cloudy appearance
8 in the medial wall of that right antrum and that is
9 Radiesse projected. But as you can see as relative
10 density to dental hardware or to the teeth themselves
11 even though this is a projection image and hard to
12 see, the Radiesse is barely visible.

13 MEMBER LI: Thank you. I have a question
14 on the skin thickness measurement. If I understood
15 your diagram and the protocol, I'm not a
16 dermatologist, so please excuse me on the questions,
17 I'm just too naive, are these single point
18 measurements? In other words, you just go in and
19 take a single point measurement in one repeatable
20 location?

21 DR. SILVERS: Yes.

22 MEMBER LI: But often though, it seems

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1 like from the different views that actually may be
2 some varying distances from where you actually inject
3 the material. So this is a single point skin
4 measurement at a very repeatable point, but perhaps
5 not the most, the point where the skin thickness may,
6 for instance, change more.

7 DR. SILVERS: That's correct, but it does
8 give us consistency again across the board and
9 throughout the patients. It also does cover where
10 the buccal fat pad is where most of the patients are
11 losing much of their fat.

12 MEMBER LI: No, I understand why you did
13 it. I'm just trying to get a sense for how far I can
14 carry that measurement forward. Okay, and the other
15 thing is do you have any correlation between the
16 change in the skin thickness you measure and the
17 volume of material injected.

18 DR. SILVERS: The patients that are Grade
19 4 and 3 tended to have a lower skin thickness
20 measurement in the beginning. So that definitely
21 would correlate. Patients with a higher grade of
22 severity of facial wasting would have a thinner skin

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1 thickness measurement. Patients with a higher -
2 better grade or Grade 2 would have a thicker skin
3 thickness as our baseline. Once we then did our
4 injections we would try to get them all to an optimal
5 injection which would then bring us up to that level
6 in the higher sevens and the eights.

7 MEMBER LI: Were there any patients that
8 had what I'll call an unusual response to the
9 material either you injected just a little bit of
10 material and there was a large skin thickening or you
11 injected a lot of material and there was just a
12 little skin thickening.

13 DR. SILVERS: No.

14 MEMBER LI: So is it pretty direct
15 correlation?

16 DR. SILVERS: Yes.

17 MEMBER LI: Okay, and my last question
18 for now is I guess back to the histology question. I
19 just find that there is remarkably little histology
20 being presented here. You referenced a couple of
21 publications in your panel packet, but looking up
22 those publications, even those publications only have

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1 a handful of micrographs in very kind of small
2 locations. So what is your sense of the histology
3 that's going on in these patients. And again in the
4 orthopaedic area, when we inject hydroxylapatite, of
5 the kind we use, there's an immediate inflammatory
6 response, macrophages come, giant cells come. It's a
7 little war going on wherever you put the
8 hydroxylapatite in. So the histology that's shown is
9 almost remarkably clear versus my general experience
10 with hydroxylapatite. Could you comment on that?

11 DR. BASTA: I can certainly comment on
12 that. I also have some further information for you
13 on your prior questions and so we can work through
14 that.

15 We have not made efforts today to go
16 through in any meaningful fashion all of the
17 underlying basic science. Part of it is just the
18 time constraints of a presentation in a forum such as
19 this. If we have one hour to make a presentation,
20 it's hard to go through all the basic science at the
21 same time that one goes through all of the clinical
22 data as well as the supplementary data from the

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1 radiology study that was requested by the Agency. So
2 time constraints limit how much one presents in that
3 process.

4 We have provided as I mentioned earlier a
5 much more complete set of histology and preclinical
6 findings to FDA that's been reviewed by FDA. We've
7 addressed questions on it and we've worked through a
8 rigorous review process regarding all of the basic
9 science work on the manufacturing and the preclinical
10 components of Radiesse.

11 Most of the histology data that we have
12 or most of the histology images come from animal
13 studies rather than from human studies. With facial
14 injection procedures such as this, one does not
15 typically do biopsies in patients who are having
16 aesthetic procedures in the face for obvious reasons
17 of a patient morbidity and so forth. But we have a
18 significant body of data.

19 If you would like to see serial collagen
20 production images over the course of several time
21 periods out to a year and a half, we can work through
22 that information. We have some of that in backup

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