

Department of Energy

FY 2007 CONTRACTOR PURCHASING BALANCED SCORECARD RESULTS

DEPARTMENTAL AVERAGES BY FISCAL YEAR

	<u>FY 2003</u>	<u>FY 2004</u>	<u>FY 2005</u>	<u>FY 2006</u>	<u>FY 2007</u>	<u>FY 2007 National Targets</u>
<i>Customer Perspective</i>						
Objective: Customer Satisfaction Core Measure: Customer Satisfaction Rating	93	93	93	94	94	92
<i>Internal Business Perspective</i>						
Objective: Effective Internal Controls Core Measure: assessment of degree to which purchasing systems are in compliance	95	95	93	94	95	<i>N/A - locally set</i>
Objective: Effective Supplier Management Core Measure: % Delivery on-time, including Just-in-Time	83	83	81	83	83	84
Objective: Use of Effective Competition Core Measure: % of total dollars obligated on actions over \$100,000 that were competed	N/A	71	74	69	71	<i>N/A - locally set</i>

		<u>FY 2003</u>	<u>FY 2004</u>	<u>FY 2005</u>	<u>FY 2006</u>	<u>FY 2007</u>	<u>FY 2007 National Targets</u>
<i><u>Internal Business Perspective cont'd</u></i>							
Objective: Effective Utilization of Alternate Procurement Approaches							
Rapid Purchasing Techniques (RPT):							
Core Measure #1: % of transactions placed by users		80	79	77	71	76	<i>N/A - locally set</i>
Core Measure #2: % of transactions placed through RPT		82	83	86	83	87	<i>N/A - locally set</i>
Core Measure #3: % of transactions placed through electronic commerce (a subset of RPT)		N/A	42	46	42	49	<i>N/A – locally set</i>
Objective: Acquisition Process	Actions <\$100K:	6.7	8	7	8	8	<i>6 to 9 days</i>
Core Measure: average cycle time (exception: Procurement Card)	Actions >\$100K:	29.6	26	25	30	27	<i>25 to 30 days</i>
	All Actions:	9.6	9	8	9	8	<i>8 to 11 days</i>
Objective: Good Corporate Citizenship through Purchasing	SB:	121	119	113	122	130	<i>100% of established goals</i>
	SDB:	123	123	104	131	173	
Core Measure: % of economic and social diversity and local participation program goals achieved	WOSB:	148	143	144	165	215	

	<u>FY 2003</u>	<u>FY 2004</u>	<u>FY 2004</u>	<u>FY 2006</u>	<u>FY 2007</u>	<u>FY 2007 National Targets</u>
<i>Learning and Growth Perspective</i>						
Objective: Employee Satisfaction Core Measure: Employee Satisfaction Rating	91	90	86	89	88	<i>N/A – locally set</i>
Objective: Employee Alignment Core Measure: % of employees whose performance evaluation plans are aligned with organizational goals and objectives	99	98	100	99	98	98
<i>Financial Perspective</i>						
Objective: Optimum cost Efficiency of Purchasing Operations Core Measure: Cost to Spend Ratio	Cents on the dollar: 2.12	2.32	2.45	2.20	2.32	<i>N/A – locally set</i>