## **Drivers for Ineffective and Effective Contract Management and Planning**

Ineffective Contract Management and Planning	Effective Contract Management and Planning
1. Top management does not demonstrate a commitment to contract management planning.	1. Top management actively demonstrates a commitment to the contract management planning process.
2. Contract team members not clear on	
contract requirements.	2. Top management mandates training for the contract team members on effectively
3. Contract team members left out of planning	managing the requirements of the contract.
process.	3. Contract team members have clear
4. Lack of coordination and communication amongst the team members.	understanding of the contract requirements.
amongst the team members.	4. Contract team members are involved in the
5. Contract team members not sure of roles, responsibilities, and limitations.	planning process.
6. Contract team members not clear on how their responsibilities relate, or interact with,	5. Close coordination and communication of all team members.
other team members.	6. Contract team members have clear understanding of contract roles, responsibilities, and limitations.
	7. Complete integration of key contract team members occurs.