# FEDERAL DEPOSIT INSURANCE CORPORATION WASHINGTON, D.C.

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In the Matter of	)	
	)	ORDER TO CEASE AND DESIST
WESTBRIDGE BANK AND TRUST	)	
CHESTERFIELD, MISSOURI	)	FDIC-09-016b
	)	
(Insured State Nonmember Bank)	)	
	)	
	)	

Westbridge Bank and Trust, Chesterfield, Missouri ("Bank"), having been advised of its right to a NOTICE OF CHARGES AND OF HEARING detailing the unsafe or unsound banking practices and violations of law and regulation alleged to have been committed by the Bank, and its right to a hearing on those charges under section 8(b) of the Federal Deposit Insurance Act ("Act"), 12 U.S.C. § 1818(b), and having waived those rights, entered into a STIPULATION AND CONSENT TO THE ISSUANCE OF AN ORDER TO CEASE AND DESIST ("CONSENT AGREEMENT") dated January 16, 2009, with counsel for the Federal Deposit Insurance Corporation ("FDIC"), whereby, solely for the purpose of this proceeding and without admitting or denying any unsafe or unsound banking practices or violations of law or regulation, the Bank consented to the issuance of the following ORDER TO CEASE AND DESIST ("ORDER") by the FDIC.

The FDIC considered the matter and determined that it has reason to believe that the Bank has engaged in unsafe and unsound banking practices and violations of law and regulation. The FDIC, therefore, accepts the CONSENT AGREEMENT and issues the following:

### ORDER TO CEASE AND DESIST

IT IS HEREBY ORDERED, that the Bank, its institutionaffiliated parties, as that term is defined in section 3(u) of
the Act, 12 U.S.C. § 1813(u), and its successors and assigns,
cease and desist from the following unsafe or unsound banking
practices and violations of law and regulation:

- A. Operating with management whose lending and funds management policies and practices are detrimental to the Bank and jeopardize the safety of its deposits.
- B. Operating with a board of directors that has failed to provide adequate supervision over and direction to the management of the Bank.
- C. Operating with an inadequate level of capital protection for the kind and quality of assets held and/or appropriate to the risk inherent in the activities engaged in by the Bank.
- D. Operating with inadequate liquidity in light of the Bank's asset and liability mix.

- E. Engaging in hazardous credit underwriting and administration practices including, but not limited to:
- making extensions of credit without adequate risk diversification;
- 2. failing to adequately identify the extent of risk in existing loans;
- operating without an effective loan review program;
- 4. failing to implement effective renewal and extension practices;
- 5. failing to obtain current and complete financial information; and
- 6. failing to appropriately account for past due and nonaccrual loans.
- F. Operating with excessive loan losses and adversely classified loans or assets.
- G. Operating with an inadequate allowance for loan and lease losses for the volume, kind, and quality of loans held, and/or failing to make provision for an adequate allowance for possible loan losses.
- H. Operating with inadequate policies to monitor and control asset growth.
- I. Operating in such a manner as to produce inadequate earnings.

- J. Violating laws and regulations, including:
- 1. the legal lending limit restrictions of the State of Missouri as set forth in Missouri Revised Statutes §362.170;
- 2. the preferentiality prohibition(s) of section
  215.4(a)(1) of Regulation O of the Board of Governors of the
  Federal Reserve System, 12 C.F.R. § 215.4(a)(1);
- 3. the requirements of Part 337.6 of the FDIC's Rules and Regulations, 12 C.F.R. § 337.6;
- K. Operating in contravention of the Interagency Policy Statement on the Internal Audit Function and its Outsourcing;
- L. Operating in contravention of Interagency Guidance for Real Estate Lending Policies, Commercial Real Estate Lending and Loan Review and Grading Systems.

IT IS FURTHER ORDERED, that the Bank, its institutionaffiliated parties, and its successors and assigns, take
affirmative action as follows:

#### 1. Assessment of Management.

(a) Within 30 days from the effective date of this ORDER, the board of directors shall engage an independent third party acceptable to the FDIC and the Missouri Division of Finance ("Commissioner") (collectively, the "Supervisory Authorities"), that possesses appropriate expertise and qualifications to

analyze and assess the Bank's management and staffing performance and needs. The engagement shall require that the analysis and assessment shall be summarized in a written report to the board of directors ("Management Report") within 60 days of engagement. Within 10 days of receipt of the Management Report, the board will conduct a full and complete review of the Management Report, which review shall be recorded in the minutes of the meeting of the board of directors.

- (b) The Bank shall provide the Supervisory Authorities with a copy of the proposed engagement letter or contract with the third party for review before it is executed. The contract or engagement letter, at a minimum, shall include:
- (i) A description of the work to be performed under the contract or engagement letter, the fees for each significant element of the engagement, and the aggregate fee;
  - (ii) The responsibilities of the firm or individual;
- (iii) An identification of the professional standards
  covering the work to be performed;
- (iv) Identification of the specific procedures to be used when carrying out the work to be performed;
- (v) The qualifications of the employee(s) who are to  $perform\ the\ work;$ 
  - (vi) The time frame for completion of the work;

- (vii) Any restrictions on the use of the reported
  findings;
- (viii) A provision for unrestricted examiner access to workpapers; and
- (ix) A certification that the firm or individual is not affiliated in any manner with the Bank.
- (c) Within 30 days of receipt of the Management Report, the board will develop a written Management Plan that incorporates the findings of the report, a plan of action in response to each recommendation contained in the Management Report, and a time frame for completing each action. A copy of the Management Report and Management Plan and any subsequent modification thereto shall be submitted to the Supervisory Authorities for review and comment. Within 30 days from receipt of any comment, and after consideration of such comment, the board of directors shall approve the Management Plan which approval shall be recorded in the minutes of the meeting of the board of directors. Thereafter, the Bank and its directors, officers and employees shall implement and follow the Management Plan and any modifications thereto. It shall remain the responsibility of the board to fully implement the plan within the specified time frames. In the event the plan, or any portion thereof, is not implemented, the board shall immediately advise the Supervisory Authorities, in writing, of specific

reasons for deviating from the Management Plan. At a minimum, the Management Plan shall:

- (i) Contain a recitation of the recommendations included in the Management Report or otherwise communicated to the Bank, along with a copy of any report(s) prepared by the outside consultant(s);
- (ii) Identify the type and number of officer positions needed to manage and supervise the affairs of the Bank, detailing any vacancies or additional needs and giving appropriate consideration to the size and complexity of the Bank;
- (iii) Identify the type and number of staff positions needed to carry out the Bank's strategic plan, detailing any vacancies or additional needs;
- (iv) Present a clear and concise description of the relevant knowledge, skills, abilities, and experience necessary for each position, including delegations of authority and performance objectives;
- (v) Identify and establish Bank committees needed to provide guidance and oversight to management;
- (vi) Establish procedures to periodically review and update the Management Plan, as well as periodically review and assess the performance of each officer and staff member; and
  - (vii) Contain a current management succession plan.

# 2. Minimum Capital Requirements.

- (a) The Bank shall achieve and maintain the following minimum capital levels (as defined in Part 325 of the FDIC's Rules and Regulations), after establishing an adequate allowance for loan and lease losses:
- (i) Tier 1 capital at least equal to Eight (8.0)
  percent of total assets;
- (ii) Tier 1 risk-based capital at least equal to Eight(8.0) percent of total risk-weighted assets; and
- (iii) Total risk-based capital at least equal to Twelve (12.0) percent of total risk-weighted assets.
- (b) In addition, the Bank shall comply with the FDIC's Statement of Policy on Risk-Based Capital found in Appendix A to Part 325 of the FDIC Rules and Regulations, 12 C.F.R. Part 325, App. A.

#### 3. Capital Plan.

(a) In the event any of the above ratios set forth in paragraph 2 above fall below the required minimum, the board shall, within 15 days thereafter, develop a capital plan that shall be submitted to the Supervisory Authorities for review and comment. Within 10 days of receipt of all such comments from the Supervisory Authorities, and after consideration of all such comments, the Bank shall approve the revised plan, which

approval shall be recorded in the minutes of the meetings of the board of directors. Thereafter, the Bank shall implement and fully comply with the capital plan. At a minimum, the program shall include:

- (i) Specific plans to achieve the capital levels required under the plan and this ORDER;
- (ii) Specific plans for the maintenance of adequate capital that may in no event be less than the requirements of the provisions of this paragraph;
- (iii) Projections for asset growth and capital requirements, and such projections shall be based upon a detailed analysis of the Bank's current and projected assets, liabilities, earnings, fixed assets, and off-balance sheet activities, each of which shall be consistent with the Bank's strategic business plan;
- (iv) Projections for the amount and timing of the capital necessary to meet the Bank's current and future needs;
- (v) The primary source(s) from which the Bank will strengthen its capital to meet the Bank's needs; and
- (vi) Contingency plans that identify alternative sources of capital should the primary source(s) under (v) above not be available.

- (b) The board shall ensure that the Bank has processes, personnel, and control systems to ensure implementation of and adherence to the program developed pursuant to this paragraph.
- (c) No increase in Tier 1 capital necessary to meet the requirements of this ORDER may be accomplished through a deduction from the Bank's allowance for loan and lease losses or other reserve accounts. Further, the Bank shall not lend funds directly or indirectly, whether secured or unsecured, to any purchaser of institution or affiliate stock or other securities, or to any investor by any other means for any portion of any increase in Tier 1 capital required herein.

### 4. Liquidity and Funds Management.

(a) Within 30 days from the effective date of this ORDER, the Bank shall prepare a written liquidity analysis and projection for the sources and uses of funds, including but not limited to the following:

#### Sources:

- (i) listing of loans available for participation or sale and a list of committed purchasers;
- (ii) a listing and projected pay offs or pay downs of loans;
- (iii) a listing of all funding sources and borrowings
  and level of commitments/availability;

(iv) projection and breakdown of deposit growth from non-brokered deposits and sources;

#### Uses:

- (v) listing and timing of contractually binding loan commitments that are expected to be funded;
- (vi) projections for known maturities or anticipated brokered deposit withdrawals;
- (vii) projections, including best and worst case scenarios, of large public/private deposit withdrawals;

Projections and Contingency Plans:

- (viii) projections for curtailing loan growth and shrinking the total asset size of the Bank; and
- (ix) specific contingency plans in the event that anticipated events do not materialize, or in case of some other liquidity emergency.
- (b) The analysis and projection required by paragraph (a) above shall be reviewed for viability on a daily basis, and updated as necessary.
  - (c) Within 60 days from the effective date of this ORDER, the Bank shall review its liquidity and funds management policies and plans, and develop or amend each as necessary. Said policies should address the concerns detailed in the August 11, 2008 FDIC Report of Examination ("Report of Examination"), and specify how the Bank will increase its

liquid assets and reduce its reliance on liabilities for liquidity purposes. The Bank shall submit the policies and plans, and any future modifications, to the Supervisory Authorities for review and comment. Within 10 days of receipt of all such comments from the Supervisory Authorities, and after consideration of all such comments, the Bank shall approve the revised policies and plans, which approval shall be recorded in the minutes of the meeting of the board of directors. Thereafter, the Bank shall implement and fully comply with the policies and plans.

# 5. <u>Salaries, Bonuses, Management Fees and Dividend</u> Restrictions.

The Bank shall not increase salaries of executive officers, pay bonuses to executive officers, pay management fees or declare or pay any cash dividends without the prior written approval of the Supervisory Authorities.

#### 6. Concentrations of Credit.

(a) Within 30 days from the effective date of this ORDER, the Bank shall develop and submit a written plan to the Supervisory Authorities for systematically reducing and monitoring the Bank's concentrations of credit as listed on page 56 through page 58 in the FDIC's Report of Examination to an

amount which is commensurate with the Bank's business strategy, management expertise, size, and location. At a minimum, the plan shall include:

- (i) Dollar levels and percent of capital to which the Bank shall reduce each concentration;
- (ii) Timeframes for achieving the reduction in dollar levels identified in response to (i) above;
- (iii) Provisions for the submission of monthly written progress reports to the Bank's board of directors for review and notation in board meeting minutes; and
- (iv) Procedures for monitoring the Bank's compliance with the plan.
- (b) The Bank shall submit the concentration plan to the Supervisory Authorities for review and comment. Within 30 days of receipt of all such comments from the Supervisory Authorities, and after consideration of all such comments, the Bank shall approve the revised plan, which approval shall be recorded in the minutes of the meeting of the board of directors. Thereafter, the Bank shall implement and fully comply with the concentration plan.

# 7. Reduction of Adversely Classified Assets.

(a) Within 60 days from the effective date of this ORDER, the Bank shall formulate written plans to reduce the Bank's risk

exposure in each asset in excess of \$400,000 "Substandard" or "Doubtful" in the Report of Examination. For purposes of this provision, "reduce" means to collect, charge off, or improve the quality of an asset so as to warrant its removal from adverse classification by the FDIC and the Commissioner. In developing the plans mandated by this paragraph, the Bank shall, at a minimum, and with respect to each adversely classified loan or lease, review, analyze, and document the financial position of the borrower, including source of repayment, repayment ability, and alternative repayment sources, as well as the value and accessibility of any pledged or assigned collateral, and any possible actions to improve the Bank's collateral position.

(b) Upon completion of the plans, the Bank shall immediately submit them to the Supervisory Authorities for review and comment. Within 30 days from receipt of any comment from Supervisory Authorities, and after due consideration of any recommended changes, the Bank shall approve the plans, which approval shall be recorded in the minutes of the meeting of the board of directors. Thereafter, the Bank shall implement and fully comply with the plans.

# 8. <u>Capitalized Interest, Interest Reserves and Origination</u> Fees.

- Within 60 days from the effective date of the ORDER, the Bank will review and identify all loans originated and/or held by the Bank for which all or any part of interest reserves, accrued but unpaid interest and/or loan origination fees (including broker fees) have been added to the principal of the loan or otherwise booked on the accounts of the Bank either during the term of the loan or as part of its renewal. information will be compiled into a report including the borrower's name, loan origination date and amount, current outstanding loan amount, interest reserve dollar amount, term of the interest reserve, funding history of the interest reserve, cumulative amount of capitalized interest and amount of capitalized fees. This report is to be maintained, updated and reviewed by the board of directors on a quarterly basis in connection with preparation of the Bank's Call Reports. report will be provided to the Supervisory Authorities upon request.
- (b) Within 60 days from the effective date of this ORDER, the Bank will analyze each loan that includes capitalized interest and/or capitalized fees identified pursuant to subparagraph (a) above. For those loans, and for any future loans, the Bank shall not capitalize interest and/or loan

origination fees unless a thorough review and analysis of current financial information has determined the borrower to be creditworthy and there is an expectation of repayment based upon a reasonably ascertainable event. The Bank shall retain documentation of such determination in the borrower's credit file. Any exception to this prohibition shall have the prior review and approval of the board of directors, which shall be documented with the supporting documentation in the board's minutes and the borrower's loan file. The Bank shall limit its use of interest reserves to the funding of the construction phase of projects that have a term which corresponds with the loan's development timeline, and shall not be renewed, replenished, or advanced further than the original timeframe needed to construct the project without the prior review and approval of the board of directors, which shall be documented with the supporting documentation in the board's minutes and the borrower's loan file. In addition, the Bank shall not renew or advance maturity dates of interest reserves, or use interest reserves for other than construction or development projects, without the prior review and approval by the board of directors, which shall be documented, with supporting documentation in the board's minutes and the borrower's credit file.

(c) For any loans with capitalized interest or capitalized fees that do not meet the criteria of subparagraph (b), such

capitalized interest and capitalized fees shall be reversed or charged off in accordance with the methods permitted in the Call Report Instructions.

(d) Notwithstanding anything above to the contrary, the Bank shall not in any event add interest reserves, origination fees or accrued but unpaid interest into the unpaid balance of a loan if the loan was adversely classified in the Bank's most recent Report of Examination from either of the Supervisory Authorities, or identified by the Bank's internal loan review program as Substandard, Doubtful, Loss, "value impaired," or "nonaccrual."

# 9. Restrictions on Advances to Adversely Classified Borrowers.

- (a) The Bank shall not extend, directly or indirectly, any additional credit to, or for the benefit of, any borrower who has a loan or other extension of credit or obligation with the Bank that has been, in whole or in part, charged off or classified "Substandard" or "Doubtful" and is uncollected. The requirements of this paragraph shall not prohibit the Bank from renewing, after collecting in cash all interest and fees due from a borrower, any credit already extended to the borrower.
- (b) This provision shall not apply if the Bank's failure to extend further credit to a particular borrower would be detrimental to the best interests of the Bank. Prior to

extending additional credit pursuant to this paragraph, whether in the form of a renewal, extension, or further advance of funds, such additional credit shall be approved by the Bank's board of directors, or a designated committee thereof, who shall certify, in writing:

- (i) why failure of the Bank to extend such credit would be detrimental to the best interests of the Bank;
- (ii) that the extension of such credit would improve the Bank's position, including an explanatory statement of how the Bank's position would improve; and
- (iii) an appropriate workout plan has been developed and will be implemented in conjunction with the additional credit to be extended.

The written certification shall be made a part of the minutes of the meeting of the board of directors, or designated committee, with a copy retained in the borrower's credit file.

#### 10. Implementation of Loan Review.

(a) Within 30 days of the effective date of this ORDER, the board shall develop a program of independent loan review that will provide for a periodic review of the Bank's loan portfolio and the identification and categorization of problem credits. At a minimum, the system shall provide for:

- (i) Prompt identification of loans with credit weaknesses that warrant the special attention of management, including the name of the borrower, amount of the loan, reason why the loan warrants special attention; and assessment of the degree of risk that the loan will not be fully repaid according to its terms;
- (ii) prompt identification of all outstanding balances and commitments attributable to each obligor identified under the requirements of subparagraph (i), including outstanding balances and commitments attributable to related interests of such obligors, including the obligor of record, relationship to the primary obligor identified under subparagraph (i), and an assessment of the risk exposure from the aggregate relationship;
- (iii) identification of trends affecting the quality of the loan portfolio, potential problem areas, and action plans to reduce the Bank's risk exposure;
- (iv) assessment of the overall quality of the loan
  portfolio;
- (v) identification of credit and collateral documentation exceptions;
- (vi) identification and status of violations of laws, rules, or regulations with respect to the lending function;
- (vii) identification of loans that are not in conformance with the Bank's lending policy;

- (viii) identification of loans to directors, officers, principal shareholders, and their related interests; and
- (ix) a mechanism for reporting periodically, but in no event less than quarterly, the information developed in (i) through (viii) above to the board of directors. The report should also describe the action(s) taken by management with respect to problem credits.
- (b) The Bank shall submit the program to the Supervisory Authorities for review and comment. Within 30 days from receipt of any comment from the Supervisory Authorities, and after due consideration of any recommended changes, the Bank shall approve the program, which approval shall be recorded in the minutes of the board of directors meeting. Thereafter, the Bank shall implement and fully comply with the program.
- (c) Upon implementation, a copy of each report shall be submitted to the board, as well as documentation of the actions taken by the Bank or recommendations to the board that address identified deficiencies in specific loan relationships or the Bank's policies, procedures, strategies, or other elements of the Bank's lending activities. Such reports and recommendations, as well as any resulting determinations, shall be recorded and retained in the minutes of the meeting of the board of directors.

# 11. Strategic Planning.

- (a) Within 90 days after the effective date of this ORDER, the Bank shall develop a comprehensive business/strategic plan covering at least an operating period of three years. The plan required by this paragraph shall contain an assessment of the Bank's current financial condition and market area, and a description of the operating assumptions that form the basis for major projected income and expense components.
- (b) The written strategic plan shall address short-term goals and operating plans to comply with the terms of this ORDER and correct all regulatory criticisms; intermediate goals and project plans; and long-range goals and project plans. In addition, the plan shall address, at a minimum:
- (i) Strategies for pricing policies and
  asset/liability management;
- (ii) The anticipated average maturity and average yield on loans and securities; the average maturity and average cost of deposits; the level of earning assets as a percentage of total assets; and the ratio of net interest income to average earning assets;
- (iii) The dollar volume of total loans, total
  investment securities, and total deposits;

- (iv) Plans for sustaining adequate liquidity,
  including back-up lines of credit to meet any unanticipated
  deposit withdrawals;
  - (v) Goals for reducing problem loans; and
- (vi) Financial goals, including pro forma statements
  for asset growth, capital adequacy, and earnings.
- (c) The Bank shall submit the strategic plan to the Supervisory Authorities for review and comment. Within 10 days of receipt of all such comments from the Supervisory Authorities, and after consideration of all such comments, the Bank shall approve the revised plan, which approval shall be recorded in the minutes of the meeting of the board of directors. Thereafter, the Bank shall implement and follow the strategic plan.
- (d) Within 30 days from the end of each calendar quarter following the effective date of this ORDER, the Bank's board of directors shall evaluate the Bank's performance in relation to the strategic plan required by this paragraph and record the results of the evaluation, and any actions taken by the Bank, in the minutes of the meeting of the board of directors during which such evaluation is undertaken. In the event the board of directors determines that the strategic plan should be revised in any manner, the strategic plan shall be revised and submitted to the Regional Director and the Commissioner for review and

comment within 30 days after such revisions have been approved by the board of directors. Within 10 days of receipt of all such comments from the Supervisory Authorities, and after consideration of all such comments, the Bank shall approve the revised plan, which approval shall be recorded in the minutes of the meeting of the board of directors. Thereafter, the Bank shall implement the revised plan.

# 12. Profit and Budget Plan.

Within 60 days from the effective date of this ORDER, and within the first 30 days of each calendar year thereafter, the board of directors shall develop and fully implement a written profit plan consisting of goals and strategies, consistent with sound banking practices, and taking into account the Bank's other written plans, policies, or other actions as required by this Order. The profit plan and any subsequent modification thereto shall be submitted to the Supervisory Authorities for review and comment. No more than 30 days after the receipt of any comment from the Supervisory Authorities, the board of directors shall approve the profit plan which approval shall be recorded in the minutes of the meeting of the board of directors. Thereafter, the Bank, its directors, officers, and employees shall fully implement the profit plan and any

subsequently approved modification. The written profit plan shall include, at a minimum:

- (a) Identification of the major areas in and means by which the board of directors will seek to improve the Insured Bank's operating performance;
- (b) Specific goals to improve the net interest margin, increase interest income, reduce discretionary expenses, and improve and sustain earnings, as well as maintain adequate provisions to the allowance for loan and lease losses;
- (c) Realistic and comprehensive budgets for all categories of income and expense items;
- (d) A description of the operating assumptions that form the basis for, and adequately support, material projected revenue and expense components;
- (e) Coordination of the Bank's loan, investment, funds management, and operating policies; strategic plan; and allowance for loan and lease loss methodology with the profit and budget planning;
- (f) A budget review process to monitor the revenue and expenses of the Bank whereby actual performance is compared against budgetary projections not less than quarterly; recording the results of the evaluation and any actions taken by the Bank in the minutes of the board of directors meeting at which such evaluation is undertaken; and

(g) Individual(s) responsible for implementing each of the goals and strategies of the Profit Plan.

# 13. Shareholder Disclosure.

Following the effective date of this ORDER, the Bank shall provide to its shareholders or otherwise furnish a description of this ORDER, (i) in conjunction with the Bank's next shareholder communication, and (ii) in conjunction with its notice or proxy statement preceding the Bank's next shareholder meeting. The description shall fully describe the ORDER in all material respects. The description and any accompanying communication, statement, or notice shall be sent to the FDIC, Division of Supervision and Consumer Protection, Accounting and Securities Disclosure Section, 550 17th Street, N.W., Room F-6066, Washington, D.C. 20429 for review at least 20 days prior to dissemination to shareholders. Any changes requested to be made by the FDIC shall be made prior to dissemination of the description, communication, notice, or statement.

## 14. Progress Reports.

(a) Within 30 days of the end of the first quarter following the effective date of this ORDER, and within 30 days of the end of each quarter thereafter, the Bank shall furnish written progress reports to the Supervisory Authorities

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detailing the form, manner, and results of any actions taken to secure compliance with this ORDER. Such written progress reports shall provide cumulative detail of the Bank's progress toward achieving compliance with each provision of the ORDER,

(b) Progress reports may be discontinued when the Supervisory Authorities have, in writing, released the Bank from making additional reports.

Issued Pursuant to Delegated Authority.

Dated: January 23, 2009

By:

including appropriate supporting documentation.

Mark S. Moylan Deputy Regional Director Kansas City Regional Office