



SBA	CURRENT STATUS (As of July 25, 2007)		PROGRESS (As of July 25, 2007)		COMMENTS
<p>Initiative</p> <p>SMALL BUSINESS PROCUREMENT</p> <p>Agency Lead:</p> <p>Joanie F. Newhart, CPCO Director, Office of Business Operations, Senior Procurement Executive</p>	 Green	<p>GREEN STANDARDS</p> <p><u> </u>X<u> </u> Meets the small business goal, at least 3 socio-economic goals, and shows improvement in the remaining 1 goal.</p> <p><u> </u>X<u> </u> Meets all Yellow standards</p> <ol style="list-style-type: none"> 1. <u> </u>X<u> </u> Meets the small business goals, at least 2 additional socio-economic goals, and improves in at least one of the unmet goals. Credit can also be given for meeting 4 goals, regardless of which ones they are. 2. <u> </u>X<u> </u> Has implemented a strategy to increase the number of competitively awarded contracts to small businesses. 3. <u> </u>X<u> </u> Has demonstrated top-level Agency commitment to small business contracting. 4. <u> </u>X<u> </u> Has a comprehensive small business program that includes written policies and procedures focused on improving the competitive environment and increasing small business participation in the procurement process. 5. <u> </u>X<u> </u> Has small business goal achievement as a rating element for acquisition personnel. 6. <u> </u>X<u> </u> Works cooperatively with SBA on outreach and targeting initiatives. 7. <u> </u>X<u> </u> Meets deadlines for all required strategic plans and annual reports due to SBA. 8. <u> </u>X<u> </u> Has a process to ensure small business data is accurately reported in FPDS-NG. 9. <u> </u>X<u> </u> Enforces small business subcontracting plans and meets subcontracting goals. 	 Green	<p><u>Actions taken this quarter:</u></p> <ol style="list-style-type: none"> 1. The agency has met its small business goal, 2 additional socio-economic goals, and improved in at least one of its unmet goals 2. The agency has implemented an aggressive strategy to increase the number of competitively awarded contracts to small businesses. 3. The agency shows top-level agency commitment to small business contracting through internal scorecards, set-aside strategies, goal performance, and top executive meetings on a monthly basis. 4. The agency has a comprehensive and active small business plan that is documented and regularly updated. 5. The agency has built-in goal achievement requirements in their executive management's performance to ensure increased accountability. 6. The agency's OSDBU coordinates with SBA in 8(a) orientation and match-making events to further outreach and marketing initiatives. 7. The agency submitted all plans and reports by the required deadlines. 8. The agency regularly verifies its small business data in FPDS-NG for accuracy. The agency uses internal/ external reports as a tool to rectify discrepancies found in the FPDS-NG system. 9. The agency has a system in place to enforce small business subcontracting plans and goal expectations. 	<ul style="list-style-type: none"> • The agency has met all of its goals and Yellow standards