Homoeopathic Pharmacopoeia Convention of the

United States

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P.O. Box 2221 • Southeastern. PA 19399 • Phone (610) 783-0987 • FAX (610) 783-5180

11/20/03

Dockets Management Branch (HFA-305) Food and Drug Administration 5630 Fishers Lane Rockville, MD 20852

Re: Docket Nos. 01P-0572, 01P-0573, and 02P-0075

Dear Sir or Madam:

These comments are submitted by the Homoeopathic Pharmacopoeia Convention of the United States ("HPCUS") in connection with certain statements made in various documents in the above-referenced dockets. The HPCUS publishes the Homoeopathic Pharmacopoeia of the United States, a document which has been published for over 100 years and which is recognized as an "official compendium" by Sections 501(b) and 502(e)(3) of the Federal Food, Drug, and Cosmetic Act, 21 U.S.C. §§ 351(b) and 352(e)(3) ("FD&C Act").

The above-referenced dockets all involve the marketing of a product consisting of water and nicotine and called NICOWaterTM. It was initially marketed as a dietary supplement. In July, 2002, the Food and Drug Administration ("FDA") determined that NICOWater was not a dietary supplement, but, instead, an unapproved new drug marketed in violation of Section 505(a) of the FD&C Act. The manufacturer, QT5, Inc., is now marketing what appears to be the same product with the claim, on its web site, that "NICOWaterTM is a **homeopathic formula** developed for adult smokers who suffer from the symptoms of tobacco cravings and find themselves in situations and/or environments where smoking is prohibited or discouraged." (Emphasis added.) ²

² http://www.nicowater.com/About%20NicoWater.htm (accessed October 30, 2003).





¹ In order the continually improve the HPUS, the HPCUS has begun to publish it on a rolling basis, rather than an entirely new edition at periodic intervals. This new service is called the Homoeopathic Pharmacopoeia Revision Service. For convenience, we refer to it as the "HPUS".

While the HPCUS believes that it has developed, over the years, a mutually beneficial working relationship with FDA, the organization does not ordinarily take public positions on particular products. The facts of this matter, however, compel us to offer the following comments.

As has been noted by other commenters in these dockets, *see*, *e.g.*, the March 21, 2003 comments filed on behalf of GlaxoSmithKline Consumer Healthcare, LP, nicotine, under its Latin name, nicotinum, is the subject of an official monograph in the HPUS. As such, it is an appropriate drug for use in homeopathic medicine. Some of the petitioners cite the fact that NICOWater contains nicotine at a level which is equivalent to an allopathic dose. We believe that this point is not relevant. Sections 501(b) and 502(g) of the FD&C Act clearly contemplate that a drug can exist both as an allopathic or traditional product and as a homeopathic product.

The HPUS specifies the dilutions (drug concentrations) which, based on safety, it considers to be appropriate for use as over-the-counter (OTC) remedies. Drug concentrations above this level are considered prescription drugs. The official HPUS dilution level for OTC sale of nicotinum is $6X^4$.

In March, 2003, QT5 petitioned the HPCUS to revise the lowest permissible OTC potency for Nicotinum HPUS from 6X to 5X⁵. The members of the HPCUS Council on Pharmacy ("COP") carefully reviewed the data presented by QT5 and permitted representatives of the company to make a presentation at the May 4, 2003 meeting of the COP. Based on the data presented by the company, as well as other recognized pharmacology sources consulted by the COP, the COP determined that there was an inadequate margin of safety, especially for children, if Nicotinum HPUS were available OTC at a dilution of 5X. The COP accordingly recommended to the Board of the HPCUS that the requested change not be made. (A copy of the minutes of that meeting are attached.) The Board adopted that recommendation in September, 2003.

FDA's Compliance Policy Guide on homeopathy, CPG 7132.15 (400.400), provides, in part, that "[i]f the HPUS specifies a distinction between nonprescription (over-the-counter) and prescription status of products which is based on strength (e.g., 30x) – and which is more restrictive than Section 503(b) of the Act – the more stringent criteria will apply."

It is our understanding that, notwithstanding the decision of the HPCUS, QT5 is currently marketing NICOWater as a claimed homeopathic OTC drug at the 5X dilution level. The

³ Drug concentrations and potencies are inverse, thus as the potency level goes up, the drug concentration decreases.

⁴ A homeopathic 6X is equivalent to a concentration of 0.001 mg/ml.

⁵ A homeopathic 5X is equivalent to a concentration of 0.01 mg/ml.

HPCUS strongly believes that this action amounts to a public affront not only to the HPCUS and its deliberative process, but also to the "official" status bestowed upon it by the FD&C Act. We accordingly call upon the FDA to take appropriate action promptly.

Respectfully submitted,

John A Borneman III, R.Ph.,

President,

Homoeopathic Pharmacopoeia Convention of the United States

Attachment: HPCUS Council on Pharmacy Minutes May 4 2003

⁶ Some of the petitioners cite the fact that NicoWater contains a drug at a level which is equivalent to an allopathic dose. We believe that this point is not relevant to the agency's decision. Sections 501(b) and 502(g) of the FD&C Act clearly contemplate that a drug can exist both as an allopathic product and as a homeopathic product.

HPCUS

Council on Pharmacy

Box 61067, Los Angeles, CA 90061

Please reply to: jborneman@hylands.com

May 4, 2003

To:

Members of Council on Pharmacy

HPCUS Board of Directors

From:

J.P.Borneman

Re:

COP Meeting May 4, 2003 REPORT

The HPCUS Council on Pharmacy met at the Harbor Court Hotel, Baltimore, Maryland on May 4, 2003, convening immediately after the HPCUS Annual Meeting.

Attendees:

Clark Baker J.P. Borneman Eric Foxman Jacky Abecassis Sabine Hockenjos-Zogg Marianne Heger Peter Hinderberger Didier Maillot Thierry Montfort Yvan Bourgault Andy Bormeth Mark Phillips Michael Quinn Wilfried Stock Leandra Even Anita Zieba Denise Blume Joyce Frye Ronald Boyer Mark Land Todd Hoover

Guests:

Petra Augustein-Caporale (HPCUS) Margot Murphy-Moore (HPCUS)

Thierry Boiron (Boiron)

A. Balzer (Heel)

M. Lau x(QT 5)

L. Makowa (QT 5)

H. Wilner (QT 5)

F. Cecere (QT 5)

T. Owens (QT 5)

S. Bosse (Ropes and Grey)

D. Rosen (McDermott, Will and Emery)

1. Identification of substances that should be monographed

A list of substances that could be potentially be monographed (attached) was discussed. As Michael Quinn is the primary author of the list, he will make a first pass evaluation according to economic significance of the drugs and advise the chairman of up to 5 substances recommended for monographing. COP will evaluate this short list and make a recommendation to the Board.

2. Toxicology Guidelines for New Monographs

The following changes to General F macy were approved by acclamation with mays or abstentions:

Page 22 of General Pharmacy "Official Monograph review Procedure for the Homoeopathic Pharmacopoeia of the United States" the following language should be added as #2, with the rest of the section being appropriately re-numbered:

"Homeopathic medicines are prescribed according to the individual symptom picture, specific symptoms or keynotes and/or specific therapeutic indications. The potency used depends on the specific indication or clinical application of the homeopathic medication.

In order to guarantee the safety of new homeopathic medications (i.e. those that have not been in homeopathic clinical use for a long time) in humans, data on genotoxicity, acute and chronic toxicity, reproductive toxicity and carcinogenicity according to the current International Conference on Harmonization (ICH) -Guidelines are required for each new substance to be monographed in the HPUS. The toxic and carcinogenic potential of each substance will be assessed case by case. The type and number of studies which have to be conducted depend on the toxic and carcinogenic potential (e.g. results of standard battery for genotoxicity) of the substance and the intended application of the homeopathic medication (e.g. potency, long-term use)."

An FDA review of ICH Guidelines as well as specific ICH Guidelines for Genotoxicity and Carcinogenicity were distributed at the meeting. Committee members should familiarize themselves with these documents. They can be obtained electronically from the chairman on request.

3. Hypericum warning for mother tincture

The COP is concerned about the necessity for a warning for Hypericum perf. 3X and lower. The following warning in use in France:

"Warning: risk of interaction with other medicinal products. Combining this preparation with other medicinal products may render the other medicinal products less effective; suddenly stopping taking this preparation may increase the toxicity of the other medicinal products. Ask your doctor or pharmacist for advice".

Wilfried Stock agreed to circulate the warning and appropriate potencies used in Germany. COP will evaluate toxicity data and make a decision at its next meeting.

4. Change of OTC potency for the Nicotinum monograph from 6x to 5x

A sponsored request (see letter attached) was made of COP to change the lowest OTC potency for internal use for Nicotinum, HPUS from 6X to 5X.

A presentation of data was made in advance and live to the committee by David Rosen and Marcus Laux on behalf of the sponsor.

COP deliberated for quite a long period of time on the data presented and noted that much of the data concerned accidental ingestion of cigarette by children. Noting that there is a difference between nicotine and the complex cigarette, the group agreed to evaluate what data were available on ingestion of pure nicotine.

Data were provided by the sponsor and corroborated in Goodman and Gilman that the lethal dose for an adult is approximately 60 mg/70 kg. Using body weights of 10kg and 25kg and a dose volume of 30ml, the COP calculated the following:

| Lethal Dose | Body Weight | Dose reqd | equivalent | equival | ent | Safety Factor |
|----------------|----------------|-----------|-------------------------------|---------|-----|------------------|
| mg/kg | kg | mg | potency (g/cc) in 30 ml | potency | (x) | 100 |
| 0.8571 | 10 | 8.571 | 2.8571E- | 4 X | | 6 X |

Noting that the safety factor was 100 from a lethal dose and not from a NOAEL (No Observed Adverse Event Level) data point. After further discussion, the COP voted as follows:

Question: Should the request be granted and the OTC potency changed from 6X to 5X:

Yea: (1) Eric Foxman (Mr. Foxman disclosed that he is a consultant to the sponsor but declined recusal)

No: (15): Abecassis, Montfort, Maillot, Land. Hoover, Boyer, Frye, Quinn, Blume, Zieba, Bormeth, Heger, Bourgault, Stock, Phillips

Abstain: (5): Hinderberger, Hockenjos-Zogg, Baker, Even (Dr. Even disclosed a former relationship with the sponsor), Borneman (as chairman)

COP recommends to the Board that no change be made. Should the sponsor have other relevant data, COP welcomes receiving and evaluating it.

5. S&C Requested action on Ephedra Vulg.

S&C submits the following for the COP meeting in May 2003:

Ephedra vulgare

Allopathic 0.5% ephedrine at 2-3 gtt q 4h is OTC. This contains 0.5mg perdose. 30 ml of the MT could contain 75.0 mg of ephedrine which is well above the 0.5 mg per dose OTC above. S&C suggests OTC 3X, HPN-Tinc.

Action: Forward to COP suggestion of Ephedra OTC 3X, HPN Tinc.

COP agrees with the request and suggests this change be made.

6. Clarification of 'finish' potencies

Member Wilfried Stock has asked the COP to consider the following:

"I like to put a question and a request to put this issue concerning the "declarational" potency and the "calculatory" potency in a homeopathic complex remedy on the agenda of COP or PRC in Baltimore.

E.g. if the OTC-list of HPCUS says Belladonna 3X, is it conform, if a homeopathic complex remedy contains this ingredient as 10 g 2X in 100 g of the mixture?

In most of the European countries this is acknowledged. In case of the HPUS I don't find such a reference. Do you think HPCUS could give such an additional recommendation in the HPRS-Abstracts 2003 page 70 under OTC? For the toxicological relevant concentration would be equivalent 3X ^10 % of 2X.

In order to avoid confusion with officials I recommend to introduce such a reference especially for complex preparations in the HPRS Abstract."

COP discussed the matter and feels that General Pharmacy deals with this issue on page 68 Section 4.

7. Other Business

Eric brought to the attention of COP that a number of salts might require a change in class or alcohol strength. He will submit a list toCOP prior to the next meeting.

8. Conflict of Interest

Conflict of interest statements were conected by the chairman.

9. Database

Data bas corrections were collected and made by the chairman. Please review the updated list and suggest any corrections.

10. Next Meeting Dates:

The COP will reconvene:

By teleconference: 11/19/04 at 8:00 am PST, 11:00 am EST

Respectfully submitted,

John P. Borneman Council on Pharmacy Chairman Jay Borneman Chairman, Council on Pharmacy, HPCUS

10-Nov-02

Dear Mr. Chairman.

Attached is a list of Homeopathic medicines which are not presently monographed in the HPUS which have been ordered by customers of, and supplied in one form or another by, Hahnemann Laboratories, Inc of San Rafael, California. Some of these medicines have been prepared by Hahnemann Laboratories and others have been obtained from other Homeopathic manufacturers or pharmacies either in the US or abroad. I am sure that other retailers of Homeopathic medicines could produce similar lists.

The HPCUS is looking for homeopathic medicines which should be monographed. This raises several questions. Many of these medicines have been prepared at the request of a homeopathic physician for a single prescription for a single patient. Some of these prescriptions have been based on isopathic theory, some have been based on the ideas of recently prominent lecturers, and others have been based on data and/or theories which were not disclosed. Do these medicines need to be monographed? Probably not.

Many schools of Homeopathy both here and abroad have returned to Hahnemann=s belief that participation in provings is an essential part of the development of a Homeopath. Consequently, many students have asked for assistance in the preparation of potencies for their student project, i.e. the proving of a new medicine. These student provings never meet the published standards of the HPUS for provings.

Many busy clinicians have conducted provings in the last eight years as a method of exploring the inner workings of Homeopathy and/or expanding their clinical capabilities. Most of these provings do not meet the published standards of the HPUS.

Also, certain theories promulgated by prominent clinicians and teachers claim the ability to partially or more fully predict the clinical usefulness of particular substances prior to the conduct of a proving.

Some prominent clinicians and teachers have taught that a traditional proving is unnecessary because other methods will produce faster and more significant data. These other methods are not compatible with the HPUS methods. Clinical data has been produced and utilized by these unorthodox methods.

To the disappointment of many of the clinicians behind all of the above sources of these medicines, most of these medicines are ordered only rarely by other homeopaths. None of these are commercially marketed in retail store settings. However, once prepared, the potencies exist and are not discarded in case other homeopaths may find them useful for their patients.

It can fairly be said that many of the clinicians undertaking these provings did not understand the importance of the work done by the HPCUS. Even when provided with the HPUS Guidelines they usually did not attempt to meet the standards of the Guidelines because they were simply not equipped to do so, in terms of time, effort, or funding. Additionally, many of these were prepared at a time when the HPCUS required a substantial monetary fee to review new monographs. I can safely state that the sales of all these medicines all together do

not provide the profit to pay even of the fees in place several years ago an analysis of sales figures, it was shown that Hahnemann Labs sold about 900 different medicines in a lengthy period of time. The 450 least commonly sold medicines, taken together as a group, accounted for about 1% of total sales. Do these medicines need to be monographed?

Respectfully Submitted, Michael Quinn, President, Hahnemann Laboratories, Inc.

| | | (1) |
|-------------|--------------------------|--------------------------------|
| REMEDY | REMEDYFN | OTHER_NAME |
| ALLIGAT | ALLIGATOR MISS. | ALLIGATOR, MUSCLE |
| AMETHYST | AMETHYST | |
| ANDROC | ANDROCTONOS AMURREUXI H. | SCORPION, ISRAEL |
| ANGEL | ANGELITE STONE | |
| ARA MACAO | ARA MACAO | MACAW, FEATHER |
| ARGEM POLY | ARGEMONE POLYANTHEMOS | CRESTED PRICKLE POPPY |
| ASPARTAME | ASPARTAME | EQUAL(TM) TABS |
| ASSISI | ASSISI ROSE | |
| BISON ALB | BISON BISON ALBA | BUFFALO, AMERICAN, WHITE |
| BOMB SYL | BOMBUS SYLVESTRIS | BEE, BUMBLE |
| BUTEO JR | BUTEO JAM.RAPT. | HAWK, REDTAIL(BEAK,TALON,FEATH |
| BUTEO JS | BUTEO JAM.SANG. | HAWK, REDTAIL (BLOOD) |
| CALYP ANNA | CALYPTE ANNA | HUMMINGBIRD |
| CANIS LUP | CANIS LUPUS TUNDRARUM | WOLF, ARCTIC |
| CARB BIOX | CARBONEUM BIOXYGENISATUM | CARBON DIOXIDE |
| CAT HAIR | CAT HAIR | CAT HAIR |
| СНОСО | CHOCOLATE | |
| сосо | COCOCOLANUM | COCA COLA CLASSIC |
| CORIAND | CORIANDRUM SATIVUM | CORIANDER |
| CORV | CORVUS COR. PRINC. | RAVEN'S BLOOD |
| CRT | COMPUTER TERMINAL RAYS | CATHODE RAY TUBE EMISSIONS |
| DANAUS PLEX | DANAUS PLEXIPPUS | BUTTERFLY,MONARCH |
| EPHED | EPHEDRA TRIFURCA | MORMON TEA |
| FALCO-P | PEREGRINE FALCON | |
| FAX CAEL | FAX CAELESTIS | METEORITE, ALLENDE <-SEE THIS |
| FD&C YELLOW | FD&C YELLOW | |
| FEN | FEN PHEN | |

| REMEDY | REMEDYFN | OThNAME |
|-------------|---------------------------|--------------------------------|
| FUM C | FUMUS CIGARRETTI | SMOKE, CIGARETTE |
| GALEO | GALEOCERDO CU HEP | SHARK, LIVER |
| GAS SIN PLB | GASOLINUM SINE PLUMBUM | GASOLINE, UNLEADED |
| HAF | HAFNIUM OXIDUM | |
| HELIUM | HELIUM | |
| HELO | HELODERMA HORRIDUS | GILA MONSTER-MEXICAN-LESS TOXI |
| HELOD | HELODRILUS CALIG. | WORM, EARTHWORM,COMMON |
| НІРР АС | HIPPURIC ACID | |
| HIPPOCAM | HIPPOCAMPUS | SEAHORSE |
| HOUS DST | HOUSE DUST MITE | |
| HYDROG | HYDROGEN | |
| HYDROG PER | HYDROGEN PEROXIDATUM | HYDROGEN PEROXIDE |
| IASPIS R | IASPIS RUBER | RED JASPER |
| IGNIS | IGNIS ALC. | FIRE |
| INH | ISONIAZID | |
| JADE | JADE | JADE, GEM |
| JADE P | JADE PLANT | |
| JOHNE | JOHNEINUM | MYCOBACTERIUM PARATUBERCULOSI |
| KRYPTON | KRYPTON | |
| LAC CAMEL | LAC CAMELINUM | CAMEL'S MILK |
| LAC CAN LAT | LAC CANIS LATRANS | COYOTE MILK |
| LAC CAN LUP | LAC CANIS LUPUS | MILK OF GREY WOLF |
| LAC DELPH | LAC DELPHINUM | DOLPHIN'S MILK |
| LAC EQ | LAC EQUINUM | HORSE'S MILK |
| LAC H | LAC HUMANUM | HUMAN MILK |
| LAC LOX AF | LAC LOXODONTA AFRICANA | ELEPHANT'S MILK (AFRICAN) |
| LAC LUPI | LAC LUPANINUM | WOLF'S MILK |
| LAC OV | LAC OVIS | SHEEP'S MILK |
| LAC PUMA C | LAC PUMA CONCOLOR | MOUNTAIN LION MILK |
| LAP MAR C | LAPIS MARMOREUS CONNEMARA | MARBLE, WHITE |
| LIM BRED | LIMINITIS BREDAUII | BUTTERFLY-CALIF. SISTER |

| REMEDY | REMEDYFN | OTHER NAME |
|------------|------------------------|------------------------------|
| LINDANE | LINDANE LOTION | OTREK_INAIVIE |
| LOTUS | NILUMBO NUCIFERA | LOTUS FROM INDIA |
| LOXOS AP | LOXOSCELES APACHE | SPIDER, BROWN RECLUSE WESTER |
| LOXOS REC | LOXOSCELES RECLUSA | SPIDER, BROWN RECLUSE MIDWES |
| LUNA | LUNA | MOONLIGHT |
| LUNAR EC | LUNAR ECLIPSE | MOON, LIGHT, ECLIPSE |
| LYNX CAN | LYNX CANADENSIS | LYNX |
| LYNX RUF | LYNX RUFUS | BOBCAT |
| MAIASAUR | MAIASAURA LAPIDEA | DINOSAUR BONE |
| MOLDAVITE | MOLDAVITUM | MOLDAVITE CRYSTALS |
| MOLYB | MOLYBDENUM | |
| MOURN DOVE | MOURNING DOVE | DOVE, MOURNING, COLUMBA PAL? |
| MUSCA | MUSCA DOMESTICA | FLY, HOUSEFLY |
| NAU NYMPH | NAUCHELLI NYMPHACAE | LILY, RED POND (INDIA) |
| NEODYM I | NEODYMIUM IODATUM | |
| NIOB | NIOBIUM | |
| OLEUM LAV | OLEUM LAVANDI | LAVENDER OIL |
| ONCORRH | ONCORRHYNCHUS T. | SALMON, BLOOD,SPERM,EGG |
| ORG | ORGANIC PEANUT | |
| ORYZA F | ORYZA FULVA | RICE, BROWN |
| OVA ANSERA | OVA ANSERA | GOOSE, CANADIAN, BRANTA CANA |
| OWL FTHR | OWL FEATHER | |
| OXYGEN | OXYGENIUM | |
| OZONE | OZONE | |
| PAC MADR | PACIFIC MADRONE | MADRONE, PACIFIC |
| PELEC OCC | PELECANUS OCCIDENTALIS | PELICAN, BROWN, FEATHER |
| PENN A | PENNA ANSERIS | GOOSE, FEATHER |
| PENNA CYG | PENNA CYGNEA | SWAN, MUTE, FEATHER |
| PHALEA T | PHALEANOPSIS TAISUCO | ORCHID |
| PIX VIA | PIX VIA | ASPHALT, FROM STREET |
| PLAQUENIL | PLAQUENIL | |

| REMEDYFN | OER_NAME |
|----------------------------|---|
| POLYSTYRENE | PLASTIC |
| PRASEODYMINUM SULPHURICUM | |
| PROZAC | |
| PSEUDOTSUGA MENZEZII | DOUGLAS FIR * |
| RAINBOW (SPECTRUM) | SPECTRUM |
| RATTUS RATTUS | |
| REINDEER HORN | |
| RHENIUM METALLICUM | |
| ROSA GALLICA | |
| RUBIDIUM CHLORIDE | |
| RUBY | JEWEL DUST |
| RUTHENIUM | |
| SANGUIS ACINONYX JUBATUS | CHEETAH BLOOD(AFRICAN) |
| SANGUIS HAL.LEUC. | EAGLE,BALD,BLOOD OR SANG AQUI |
| SANGUIS PANTHERA UNCIA | LEOPARD, SNOW, BLOOD |
| SANGUIS SORICIS | RAT'S BLOOD |
| SANGUIS TIGRIS | TIGER BLOOD |
| SANGUIS URS ARCT(YOSEMITE) | GRIZZLY CUB BLOOD(YOSEMITE) |
| SANGUIS URS ARCTOS (ADAM) | GRIZZLY CUB BLOOD(ADAM) |
| SAPPHIRE | SAPPHIRE |
| SEQUOIA SEMPERVIRENS | REDWOOD TREE |
| SHASTA DAISY | |
| SLUG | SLUG |
| SMZ-TMP | SULPHAMETHOXAZOLE-TRIMETHOPRIM |
| SOL | SUNLIGHT |
| SOLENOPSIS INVICTA | ANT, FIRE |
| STEELUS INCORROSIVUS | STEEL,STAINLESS,#303 |
| SULFANILAMIDE | |
| TYRANNOSAURUS REX | |
| TANTALUM | |
| TAXUS BREVIFOLIA | MOUNTAIN YEW, TIP |
| | POLYSTYRENE PRASEODYMINUM SULPHURICUM PROZAC PSEUDOTSUGA MENZEZII RAINBOW (SPECTRUM) RATTUS RATTUS REINDEER HORN RHENIUM METALLICUM ROSA GALLICA RUBIDIUM CHLORIDE RUBY RUTHENIUM SANGUIS ACINONYX JUBATUS SANGUIS HALLEUC. SANGUIS PANTHERA UNCIA SANGUIS SORICIS SANGUIS TIGRIS SANGUIS URS ARCT(YOSEMITE) SANGUIS URS ARCTOS (ADAM) SAPPHIRE SEQUOIA SEMPERVIRENS SHASTA DAISY SLUG SMZ-TMP SOL SOLENOPSIS INVICTA STEELUS INCORROSIVUS SULFANILAMIDE TYRANNOSAURUS REX TANTALUM |

| REMEDY | REMEDYFN | O'1eR_NAME |
|------------|--------------------|-----------------------------|
| TERBUT | TERBUTALINE | |
| TERRAP CAR | TERRAPENE CAROLINA | TURTLE, BOX |
| TESTUDO | TESTUDO | TURTLE, WESTERN POND, SHELL |
| TETRA | TETRACYCLINE HCL | s. |
| THIMERO | THIMEROSAL | SODIUM SALT |
| TRILAFON | TRILAFON | PERPHENAZINE |
| TUNGS | TUNGSTEN | |
| TURQ | TURQUOISE | |
| VULPES V | VULPES VULPES | FOX, RED |
| XENON | XENON | |
| ZIRCON | ZIRCONIUM | |
| | | |

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VIA EMAIL AND FEDERAL EXPRESS

March 12, 2003

Homeopathic Pharmacopoeia Convention of the United States Attn: Clark P. Baker, Chairman of Editorial Committee 4974 Quebec Street, N.W. Washington, DC 20016

Re: Request for a Change in the OTC Potency Level of Nicotinum from 6X to 5X

Dear Mr. Baker:

I am writing to the Homeopathic Pharmacopoeia Convention of the United States ("HPCUS") on behalf of our client, QT5, Inc., to request a change in the over-the-counter ("OTC") potency level for Nicotinum from 6X to 5X. The current HPUS monograph for Nicotinum lists the OTC potency as 6X and it really should be 5X. This request is based upon both scientific and apparent homeopathic use evidence that Nicotinum at a 5X potency level is safe and effective for OTC use.

My client is proposing to bring to market a Nicotinum 5X liquid. The total amount of nicotine contained in the final product would be approximately 4 mg, based upon the company's manufacturing and packaging methods. This amount is no more than that contained in a single piece of nicotine-containing gum or lozenge product which are currently marketed for OTC sale.

I. The Scientific Literature Supports the Proposed Change

Attached for your review as Attachment A is a report from an independent pharmacologist/toxicologist (Dr. Sandra Morseth of Milestone Biomedical, Inc.) who reviewed the available literature and whose conclusion supports this request for potency change. As nicotine-containing gums and lozenges are already available on an OTC basis, the toxicologist focused on a number of issues: attractiveness of a nicotine containing liquid; reports from poison control centers on nicotine ingestion; and factors that influence absorption.

A review of the report indicates that that Dr. Morseth used the most conservative estimates in order to assess the worst case scenarios. Specifically, her analysis of safety is based on the theoretical accidental ingestion by a 25 kg child of 4 milligrams of nicotine diluted in 500 ml of liquid. As an initial matter, Dr. Morseth points out that the ingestion of the full 500 ml of liquid by a young child is unlikely. However, assuming the ingestion of such an amount, her analysis indicates that, at worst, some children would experience acute low-level toxicity from which recovery would be expected in a few hours. Dr. Morseth states that the signs and symptoms of acute low level toxicity would be neither serious or life threatening, noting that there have been reports on children exposed to much higher nicotine doses who were either asymptomatic or suffered only mild effects from the exposure. As a result, Dr. Morseth's safety report supports QT5's request that the HPUS Nicotinum monograph be revised to allow a 5X potency for OTC Nicotinum products.

II. FDA Has Approved the Sale of Orally Ingested OTC Allopathic Drugs That Contain the Same Level of Nicotine as a 5X Nicotinum Homeopathic Product

Dr. Morseth's report further concluded that accidental exposure to 4 milligrams of nicotine in a 500 ml liquid form would be no greater than the risks associated with other currently marketed OTC nicotine products such as gums. As the HPCUS knows, the Food and Drug Administration ("FDA") has approved a number of OTC smoking cessation drug products in gum and lozenge form that contain anywhere from 2 to 4 milligrams of nicotine per dosage unit. We attach product labeling for several allopathic smoking cessation gum products as Attachment B. It is clear that FDA believes that the ingestion of 2 to 4 milligrams of nicotine an hour is safe when used according to the labeled instructions.

Based on FDA's conclusions as to allopathic nicotine-containing gum products, a homeopathic Nicotinum 5X product labeled in accord with FDA's Compliance Policy Guide 7132.15 would have a safety record equivalent to the FDA-approved nicotine products. For the HPCUS' information, QT5 intends to include in the labeling language such as the following: "Not for sale for those under 18. Proof of age required. Not for sale in vending machines or any source where proof of age can not be verified." This labeling language will further minimize any accidental risk of ingestion by children and infants by restricting the availability of the product.

III. Nicotinum at the 4X Strength Appears to be Available for OTC Use Outside of the United States

Finally, we understand from our European colleagues that Nicotinum at the 4X strength is allowable for OTC sale in both France and Germany. Attachment C contains relevant pages from the 1995 edition of a German publication, *Homoopathische Arzneimittel*, which references the use of Nicotinum at the 4D strength. It is our understanding that 4D and 4X represent the same strength. It is our further understanding that *Homoopathische Arzneimittel* is an industry publication that contains information on nonprescription drugs.

After you and your committee have reviewed this informa. 3, Both QT5 and I are sure that the HPCUS will feel confident that a 5X OTC potency level provides adequate safety protection for the public.

On behalf of my client, I want to thank you for your consideration of this request. If you have any questions, need any additional information or want to further discuss this matter, please contact me at (202) 756-8075.

Sincerely yours,

David L. Rosen, R.Ph., J.D.

cc: John A. Borneman, III, President 590 Richards Road Wayne, Pennsylvania 19087

Eric L. Foxman, Chairman of HPCUS PRC 3741 Mitford Lane Clinton, WA 98236

Mr. Steven Reder President QT5, Inc.

HOMOEG. ATHIC PHARMACOPOEIA C NVENTION OF THE UNITED STATES

Conflict of Interest Statement

| Ι, _ | , as a Member of the Homœopathic Pharmacopæia Convention of |
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| the | United States (HPCUS), understand the HPCUS requirement that HPCUS be made aware of |
| pot | ential or actual conflicts of interest of its Members with regard to any HPCUS matter that |
| will | l culminate in a Membership or Committee vote or decision. I understand that a conflict of |
| inte | erest occurs whenever a Member has a direct, indirect, or financial interest, or the appearance |
| of a | a conflict of interest, in the outcome of any matter involving HPCUS. Among other situations, |
| a co | onflict of interest can arise as a result of employment relationships, consulting arrangements, |
| the | receipt of gifts of material value, honoraria or any other funding, or the promise of such future |
| gift | s, honoraria, or other funding. A conflict of interest also occurs whenever a Member has a |
| rela | tionship with other parties to a matter such that the relationship might reasonably be |
| exp | ected to affect the judgment of the Member in the particular matter, whether in a manner |
| adv | erse to HPCUS or favorable to other parties to the transaction. |
| disc be f | teeping with this understanding, during any Membership or Committee meeting, I will openly close all such potential or actual conflicts of interest in a manner that will allow the conflict to fully reflected in the meeting minutes, and for the purpose of this meeting I am disclosing the owing matters: |
| Nan | ne [Signature] |
| | Date |