1 WILLIAM E. KOVACIC General Counsel 2 Federal Trade Commission 3 FAYE CHEN BARNOUW Cal. Bar No. 168631 JOHN D. JACOBS Cal. Bar No. 134154 4 Federal Trade Commission 10877 Wilshire Boulevard, Suite Los Angeles, California 90024 5 CLERK, US DISTRICT COURT (310) 824-4316 or 824-4343 voice 6 (310) 824-4380 fax JAN 2 7 2004 7 Attorneys for Plaintiff 8 9

UNITED STATES DISTRICT COURT

CENTRAL DISTRICT OF CALIFORNIA

FEDERAL TRADE COMMISSION,

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Plaintiff,

MALL VENTURES, INC., a California corporation doing business as 2by2.net, JEFFREY P. MORGAN, and DENNIS WONG,

Defendants.

4-0463 FMC PLAx

STIPULATED FINAL JUDGMENT AND ORDER FOR PERMANENT INJUNCTION AND OTHER EQUITABLE RELIEF



Plaintiff Federal Trade Commission ("FTC" or "Commission") has filed a Complaint for permanent injunction and other equitable relief against Defendants Mall Ventures, Inc., Jeffrey P. Morgan, and Dennis Wong, pursuant to Section 13(b) of the Federal Trade Commission Act, as amended ("FTC Act"), 15 U.S.C. § 53(b). The FTC's complaint charges Defendants with violations of Section 5 of the FTC Act, 15 U.S.C. § 45.

Plaintiff FTC and Defendants, advised by counsel, have agreed to the entry of this Stipulated Final Judgment and Order

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for Permanent Injunction and Other Equitable Relief ("Order") by this Court to resolve all matters in dispute in this action without trial. Defendants waive service of the Summons and Complaint in this action.

FINDINGS

- 1. This Court has jurisdiction over the subject matter of this case and all parties hereto. Venue in this district is proper under 28 U.S.C. § 1391(b) and (c) and 15 U.S.C. § 53(b).
- The alleged activities of Defendants are in or affecting commerce, as defined in Section 4 of the FTC Act, 15 U.S.C. § 44.
- 3. The Complaint states a claim upon which relief can be granted against Defendants under Sections 5 and 13(b) of the FTC Act, 15 U.S.C. § 45 and 53(b).
- 4. Plaintiff Commission has authority under Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), to seek the relief it has requested.
- 5. Defendants enter into this Order freely and without coercion regarding the allegations or charges made in the Commission's complaint, and acknowledge that they understand the provisions of this Order and are prepared to abide by them.
- 6. Defendants waive all claims under the Equal Access to Justice Act, 28 U.S.C. § 2412, and all rights to seek judicial review or otherwise challenge the validity of this Order.
 - 7. Entry of this Order is in the public interest.
- 8. Defendants enter into this Order without admitting the allegations of the Complaint and entry of this Order shall not be deemed an admission of liability on behalf of any Defendant.

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DEFINITIONS

For the purposes of this Order, the following definitions shall apply:

- 1. "Mall Ventures, Inc." refers to Mall Ventures, Inc. dba 2by2.net, all other fictitious names under which it does or may do business, and its successors, assigns, subsidiaries or affiliates.
- 2. "Jeffrey P. Morgan" refers to Jeffrey P. Morgan individually and as an officer of Mall Ventures, Inc.
 - 3. "Dennis Wong" refers to Dennis Wong individually.
- 4. "Defendants" collectively refers to Mall Ventures, Inc., Jeffrey P. Morgan, and Dennis Wong.
- 5. "Business venture" means any written or oral business arrangement, however denominated, whether or not covered by 16 C.F.R. Part 436, that consists of the payment of any consideration for: (1) the right or means to offer, sell, or distribute goods or services (whether or not identified by a trademark, service mark, trade name, advertising, or other commercial symbol); and (2) more than nominal assistance to any person in connection with or incidental to the establishment, maintenance, or operation of a new business, or the entry by an existing business into a new line or type of business. For the purposes of this Order, the term "business venture" includes multi-level marketing programs.
- 6. "CIP" refers to the "Complete Internet Package" offered by Defendants for sale to consumers.
- 7. "Member" refers to Independent Representatives, eCommerce Consultants, and any other distributors of Mall

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Ventures, Inc.

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- 8. "Prohibited marketing scheme" means a pyramid sales scheme, Ponzi scheme, chain marketing scheme, or other marketing plan or program in which a person participates under a condition that he or she make a payment, directly or indirectly, to receive the right, license or opportunity to derive income as a participant primarily from: (1) the recruitment of additional recruits by the participant, program promoter or others; or (2) non-retail sales made to or by such recruits or participants.
- 9. "Retail Sales" means sales of products, services or Business Ventures by Defendants, their successors, assigns, agents, servants, employees, and those persons in active concert or participation with them to third-party end users. Retail Sales does not include sales made by a participant in a multi-level marketing program to other participants, recruits, or the participant's own account.
- 10. "Multi-level marketing program" means any marketing program in which participants pay money to the program promoter in return for which the participants obtain the right to: (1) recruit additional participants, or have additional participants placed by the promoter or any other person into the program participant's downline, tree, cooperative, income center, or other similar program grouping; (2) sell goods or services; and (3) receive payment or other compensation, in whole or in part, based upon the sales of those in the participant's downline, tree, cooperative, income center or similar program grouping.
- 11. "Commerce" is as defined in Section 4 of the Federal Trade Commission Act, 15 U.S.C. § 44.

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"Person" means a natural person, organization or other legal entity, including a partnership, corporation, proprietorship, association, cooperative, or any other group acting together as an entity.

13. "Document(s)" or "record(s)" refers to:

- The original or a true copy of any written, typed, a. printed, electronically stored, transcribed, taped, recorded, filmed, punched, or graphic matter or other data compilations of any kind, including, but not limited to, letters, e-mail or other correspondence, messages, memoranda, interoffice communications, notes, reports, summaries, manuals, magnetic tapes or discs, tabulations, books, records, checks, invoices, work papers, journals, ledgers, statements, returns, reports, schedules, or files; and
- Any information stored on any desktop personal computer and workstations, laptops, notebooks, or other portable computers; and home computers used for work-related purposes; backup disks and tapes, archive disks and tapes, and other forms of offline storage, whether stored onsite with the computer used to generate them, stored offsite in another company facility or stored offsite by a third-party, such as in a disaster recovery center; and computers and related offline storage used by Defendants' participating associates, which may include persons who are not employees of the company or who do not work on company premises.
- The terms "and" and "or" in this Order shall be construed conjunctively or disjunctively as necessary, to make the applicable sentence or phrase inclusive rather than

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exclusive.

15. "Assisting others" means knowingly providing any of the following goods or services to another entity: (a) performing customer service functions, including, but not limited to, receiving or responding to consumer complaints; (b) formulating or providing, or arranging for the formulation or provision of, any marketing material; (c) providing names of, or assisting in the generation of, potential customers; (d) hiring, recruiting or training personnel; (e) advising or consulting others on the commencement or management of a business venture; or (f) performing marketing services of any kind.

ORDER

I.

Prohibition Against Participation in Prohibited Marketing Schemes

IT IS THEREFORE ORDERED that Defendants, their successors, assigns, officers, directors, servants, agents, attorneys, employees and those persons in active concert or participation with any of the Defendants, who receive actual notice of this Order by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device, in connection with the advertising, promoting, offering for sale, sale, or distribution of any business venture, are hereby permanently restrained and enjoined from engaging, participating, or assisting others in any manner or capacity whatsoever, directly, or in concert with others, or through any business entity or other device, in any prohibited marketing scheme.

Prohibited Representations

IT IS FURTHER ORDERED that Defendants, their successors, assigns, officers, directors, servants, agents, attorneys, employees and those persons in active concert or participation with any of the Defendants, who receive actual notice of this Order by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device, in connection with the advertising, promoting, offering for sale, sale, or distribution of any business venture, are hereby permanently restrained and enjoined from the following:

- 1. Misrepresenting, expressly or by implication, or assisting others in misrepresenting, expressly or by implication:
 - a. the potential or likely earnings or income derived from a business venture;
 - b. the benefits any person participating in a business venture actually can receive from such activity;
 - c. the amount of sales a person actually made or can likely make through a business venture;
 - d. the existence of salaried or hourly positions in order to recruit distributors or participants for any business venture; and
 - e. the sales volume, revenues, debt, investment backing, or other indicia of the financial condition of any of the Defendants or any business venture;
 - 2. Making, expressly or by implication, directly or

indirectly, orally or in writing, any false or misleading statement or misrepresentation of material fact;

- 3. Assisting others in the making, expressly or by implication, orally or in writing, any false or misleading representation or omission of material fact;
- 4. Imposing unreasonable refund conditions on consumers, including Mall Ventures, Inc. members. For purposes of this Order, unreasonable conditions include but are not limited to the following: requiring the consumer to have his or her refund request letter notarized; requiring the consumer to submit photocopies of his or her driver's license, bank statements, and/or credit card where such documentation was not required in order for the consumer to join the business venture; imposing refund or processing fees which are disproportionately high to the amount of the refund (for purposes of this Order, such fees shall be considered "disproportionately high" if they exceed 5% of the refund amount); or requiring the consumer to sign a non-disclosure agreement in order to receive the refund;
- 5. Threatening consumers who complain to government or consumer agencies (including any Better Business Bureau). For the purposes of this Order, prohibited threats include but are not limited to threatening a consumer with legal action for defamation, libel or slander, and demanding that the consumer withdraw his or her complaint to the agency, whether the threats are made directly by a Defendant or by another person at a Defendant's direction; and
 - 6. Providing to others, or assisting others who

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provide, the means and instrumentalities with which to make, expressly or by implication, orally or in writing, any false or misleading statement or omission of fact; and

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B. IT IS FURTHER ORDERED that the Defendants, their successors, assigns, officers, directors, servants, agents, attorneys, employees and those persons in active concert or participation with any of the Defendants, who receive actual notice of this Order by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device, in connection with the advertising, promoting, offering for sale, sale, or distribution of any business venture, are hereby permanently restrained and enjoined from misrepresenting, expressly or by implication, or assisting others in misrepresenting, expressly or by implication, any other fact likely to affect a consumer's decision to purchase any good or service from the Defendants.

III.

Prohibition Against Material Omissions

IT IS FURTHER ORDERED that each of the individual Defendants, and the agents, servants, employees, and attorneys of any of them, and all persons or entities directly or indirectly under the control of any of them, and all other persons or entities in active concert or participation with any of them who receive actual notice of this Order by personal service or otherwise, and each such person, whether acting directly or through any corporation, subsidiary, division, or other device, in connection with the offering or sale of the right to participate in any business venture, are hereby prohibited from:

- A. Failing to disclose, clearly and conspicuously, before any consumer becomes a business venture participant, all information material to a consumer's decision to participate in the business venture, including but not limited to the following, which shall be updated at least quarterly:
 - The number and percentage of current business venture participants who have not received any commissions, bonuses or overrides;
 - 2. The median amount of commissions, bonuses and overrides received by all participants in the business venture, together with a true statement setting forth the percentage of participants who have received less than that amount, and the percentage who have received more; and
 - 3. The average amount of commissions, bonuses and overrides that have been received by all participants in the business venture;
 - B. Failing to obtain from each prospective participant, before such person becomes a participant, either (1) a signed and dated statement, on a separate sheet of paper, acknowledging that the person has received a written disclosure statement, on a separate sheet of paper, making the specific disclosures enumerated above, with a copy of such statement attached to the statement; or (2) in the event the prospective participant becomes a participant through on-line registration, a clear and conspicuous on-line acknowledgment that the participant has reviewed the on-line disclosure statement, which shall include the specific disclosures enumerated above; and

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C. Failing to send, via mail or e-mail in the manner consistent with the method in which the prospective participant became a participant, promptly upon the participant's enrollment in the program, a letter which:

- 1. includes a written disclosure statement setting forth the specific disclosures enumerated above; and
- 2. advises the participant that he or she may rescind any agreement relating to the participant's right to participate in the program, and receive a full refund of any money paid to the company or its representatives, including money paid for the purchase of product, by mailing or emailing a notice to the company or by calling a toll-free telephone number established specifically for such purpose, within three business days of receipt of the letter.

IV.

Monetary Relief

- A. IT IS FURTHER ORDERED that judgment in the amount of ten million four hundred thousand dollars (\$10,400,000) is hereby entered against the Defendants jointly and severally; provided, however, that this judgment shall be suspended upon payment to the Commission of four hundred thousand dollars (\$400,000) in the following manner:
- 1. Within five (5) days after entry of this Order,
 Defendants shall pay one hundred thousand dollars (\$100,000) by
 certified or cashier's check made payable to the Federal Trade
 Commission. Such payment shall be remitted to the Federal Trade
 Commission, Western Region, 10877 Wilshire Boulevard, Suite 700,
 Los Angeles, California 90024;

- 2. By the fifth (5th) day of each of the subsequent twenty four (24) months, Defendants shall make payments of twelve thousand five hundred dollars (\$12,500) by certified or cashier's check made payable to the Federal Trade Commission. Such payments shall be remitted to the Federal Trade Commission, Western Region, 10877 Wilshire Boulevard, Suite 700, Los Angeles, California 90024; and
- 3. The four hundred thousand dollar (\$400,000) payment shall be secured by Deeds of Trust on the homes owned by, respectively, individual Defendants Jeffrey P. Morgan and Dennis Wong. In the event that the Commission has not received the four hundred thousand dollar (\$400,000) payment according to the timetable stated above, the judgment shall not be suspended and the full judgment amount of ten million four hundred thousand dollars (\$10,400,000), less any amounts already paid, shall be immediately due and payable; provided however, that said suspension shall be subject to the conditions set forth in Paragraph V (Reliance on Disclosures) of this Order; provided further, that Defendants may cure a late payment by delivering such payment to the Commission within five (5) days of the original payment date;
- B. Defendants shall provide the Commission, or its agent, on a computer disk or other electronic medium, within thirty (30) days of such a request, the following data concerning each and every past and present Mall Ventures, Inc., member: name, last known mailing address, last known electronic mail address, telephone number, all amounts paid to Mall Ventures, Inc. (whether to purchase a CIP, to pay for the Independent

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Representative fee, to pay for annual renewal fees, to purchase training materials, or otherwise), the date(s) of purchase, the amount of any commissions, bonuses, refunds, or other monies paid by Mall Ventures, Inc. to the member, and the complete file record, including computer records and correspondence, for each customer who paid Defendants money to become a Mall Ventures, Inc. member between April 1, 2000 and the date this Order is entered, as well as any further information the Commission deems necessary to effectuate a customer redress program;

- C. All funds paid pursuant to this Paragraph shall be deposited into a fund administered by the Commission or its agent to be used for equitable relief, including but not limited to consumer redress and any attendant expenses for the administration of any redress fund. In the event that direct redress to consumers is wholly or partially impracticable or funds remain after redress is completed, the Commission may apply any remaining funds for such other equitable relief (including consumer information remedies) as it determines to be reasonably related to Defendants' practices alleged in the complaint. Any funds not used for such equitable relief shall be deposited to the Treasury as disgorgement. Defendants shall have no right to challenge the Commission's choice of remedies under this Paragraph; and
- D. Any redress administrator shall destroy all records relating to this matter six (6) years after the transfer of any remaining redress funds to the FTC Treasury account or the closing of the account from which such funds were disbursed, whichever is earlier, provided that no records shall be destroyed

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unless and until a representative of the Commission has received and approved the administrator's final accounting report. Records shall be destroyed in accordance with disposal methods and procedures to be specified by the Commission. The Commission may, in its sole discretion, require that such records, in whole or in part, be transferred, in lieu of destruction, to the Commission.

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Reliance on Disclosures

IT IS FURTHER ORDERED that the Commission's agreement to this Order is expressly premised upon the truthfulness, accuracy and completeness of: (a) the 16-page financial statement dated 5-12-03, as well as all attachments, that Defendant Mall Ventures, Inc. has submitted to the Commission; (b) the 16-page financial statement dated 5-12-03, as well as all attachments, that Defendant Jeffrey P. Morgan has submitted to the Commission; (c) the 15-page financial statement dated 5-12-03, as well as all attachments, that Defendant Dennis Wong has submitted to the Commission; and (d) the sworn testimony that Defendant Jeffrey P. Morgan provided to the Commission on November 13 and 14, 2002. Said financial statements and testimony contain material information upon which the Commission has relied in negotiating and agreeing to the terms of this Order. If, upon motion by the Commission to the Court, the Court finds that any of the Defendants failed to disclose any asset with a value exceeding \$1,000, or materially misrepresented the value of any asset, or made any other material misrepresentation in or omission from said financial statements or testimony, the Court shall enter

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judgment against the Defendant(s) in favor of the Commission in the amount of ten million four hundred thousand dollars (\$10,400,000), which shall be immediately due and payable, less any amounts that Defendants have previously paid to the Commission. For purposes of this Paragraph, and any subsequent proceedings to enforce payment, including but not limited to a non-dischargeability complaint filed in a bankruptcy proceeding, Defendants stipulate to all of the allegations in the Commission's Complaint.

VI.

Distribution of Order by Defendants

IT IS FURTHER ORDERED that, for a period of five (5) years from the date of entry of this Order,

- A. Defendant Mall Ventures, Inc. shall promptly deliver a copy of this Order to its principals, officers, directors, and managers. In addition, Mall Ventures, Inc. shall also promptly deliver a copy of this Order to its employees, agents, and representatives who are engaged in recruiting, hiring, or employing individuals into a business venture to be resellers, or who respond to complaints lodged by consumers, prospective participants, current participants, or former participants of Mall Ventures, Inc. Defendant Mall Ventures, Inc. shall secure a signed and dated statement acknowledging receipt of the Order from current personnel within thirty (30) days after service of the Order upon Defendant Mall Ventures, Inc., and from new personnel within thirty (30) days of the commencement of the employment relationship;
 - B. Defendants shall promptly deliver a copy of this Order

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to all current and future Mall Ventures, Inc. members;

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- C. For a period of one (1) year from the date of entry of this Order, Defendant Mall Ventures, Inc., its successors, and assigns, will post, clearly and conspicuously and visible without scrolling, on the home page of any websites through which it advertises, promotes, offers for sale, sells, or distributes any business venture and on the business web pages of all Mall Ventures, Inc. members, a direct link titled "Important Information Settlement with the Federal Trade Commission" to this Order; and
- D. Defendants Jeffrey P. Morgan and Dennis Wong shall promptly deliver a copy of this Order to the principals, officers, directors, and managers under such Defendant's control, for any business that advertises, promotes, offers for sale, sells, or distributes business ventures. In addition, Defendants Jeffrey P. Morgan and Dennis Wong shall also promptly deliver a copy of this Order to all employees, agents, and representatives under such Defendant's control who are engaged in recruiting, hiring, or employing individuals into a business venture to be resellers. Such Defendant shall secure a signed and dated statement acknowledging receipt of the Order from current personnel within thirty (30) days after service of the Order upon such Defendant, and from new personnel within thirty (30) days of the commencement of the employment relationship.

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VII.

Monitoring Compliance of Personnel

IT IS FURTHER ORDERED that each Defendant, in connection with any business where

- the Defendant is the majority owner of the business or directly or indirectly manages or controls the business, and where
- the business is engaged in the advertising, promoting, (2) offering for sale, sale, or distribution of any business venture, or assisting others in any such activity,

is hereby permanently restrained and enjoined from:

- Failing to take reasonable steps sufficient to monitor and ensure that all Defendants' agents, representatives, employees, independent contractors, or distributors comply with Paragraphs I (Permanent Injunction), II (Prohibited Representations), and III (Prohibition Against Material Omissions) of this Order. Reasonable steps shall include, at a minimum,
 - Establishing and maintaining a compliance program 1. which includes random, undisclosed monitoring of the oral representations made by any distributor; spot checking of consumers to ensure that misrepresentations are not being made and have not been made; and ascertaining the number and nature of any consumer complaints;
 - Spot checking of oral representations made by Defendants' distributors to ensure that misrepresentations are not being made and have not been made; and

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- 3. Where the business has provided websites for purposes of marketing the business, random monitoring of those websites;
- B. Failing to promptly and fully investigate any consumer complaint received by any business to which this Paragraph applies; and
- C. Failing to take corrective action (including, where appropriate, training, disciplining, and/or terminating such person) with respect to any person to whom this Order applies and whom the Defendant determines is not complying with this Order.

VIII.

Compliance Reporting by Defendant

IT IS FURTHER ORDERED that, in order that compliance with the provisions of this Order may be monitored:

- A. For a period of five (5) years from the date of entry of this Order:
 - 1. Jeffrey P. Morgan and Dennis Wong shall notify the Commission of the following:
 - a. Any changes in such Defendant's residence, mailing address, and telephone numbers, within ten (10) days of the date of such change;
 - b. Any changes in such Defendant's employment status (including self-employment) within ten (10) days of such change. Such notice shall include the name and address of each business that the Defendant is affiliated with, employed by, or performs services for; a statement of the nature of the business; and a statement of the Defendant's duties and

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responsibilities in connection with the business; and

- c. Any changes in such Defendant's name or use of any aliases or fictitious names; and
- 2. Mall Ventures, Inc., Jeffrey P. Morgan, and Dennis Wong shall notify the Commission of any changes in corporate structure that may affect compliance obligations arising under this Order, including but not limited to dissolution, assignment, sale, merger, or other action that would result in the emergence of a successor entity; the creation or dissolution of a subsidiary, parent, or affiliate that engages in any acts or practices subject to this Order; the filing of a bankruptcy petition; or a change in the corporate name or address, at least thirty (30) days prior to such change, provided that, with respect to any proposed change in the entity about which the Defendant learns less than thirty (30) days prior to the date such action is to take place, such Defendant shall notify the Commission as soon as is practicable after obtaining such knowledge;
- B. One hundred eighty (180) days after the date of entry of this Order, Mall Ventures, Inc., Jeffrey P. Morgan, and Dennis Wong shall each provide a written report to the FTC, sworn to under penalty of perjury, setting forth in detail the manner and form in which they have complied and are complying with this Order. This report shall include, but not be limited to:
 - 1. Any changes required to be reported pursuant to Subparagraph (A) above;
 - 2. A copy of each acknowledgment of receipt of this Order obtained by Defendant pursuant to Paragraph VI

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(Distribution of Order by Defendants) of this Order;

C. For the purposes of this Order, Mall Ventures, Inc., Jeffrey P. Morgan, and Dennis Wong shall, unless otherwise stated or directed by the Commission's authorized representatives, mail all written notifications to the Commission to:

Assistant Regional Director
Western Region - Los Angeles
Federal Trade Commission
10877 Wilshire Blvd., Suite 700
Los Angeles, California 90024

Re: FTC v. Mall Ventures, Inc., et al.

(Matter No. 0223000)

D. For purposes of the compliance reporting required by this Paragraph, the Commission is authorized to communicate solely with the undersigned counsel for Defendants, or such other counsel as Defendants, or the undersigned counsel, may designate in writing to the Commission.

IX.

Compliance Monitoring

IT IS FURTHER ORDERED that, for the purpose of monitoring and investigating compliance with any provision of this Order,

A. Within ten (10) days of receipt of written notice from a representative of the Commission, Defendants each shall submit additional written reports, sworn to under penalty of perjury; produce documents for inspection and copying; appear for deposition; and/or provide entry during normal business hours to any business location in such Defendant's possession or direct or indirect control to inspect the business operation;

B. In addition, the Commission is authorized to monitor compliance with this Order by all other lawful means, including but not limited to the following:

- 1. obtaining discovery from any person, without further leave of court, using the procedures prescribed by Fed. R. Civ. P. 30, 31, 33, 34, 36, and 45;
- 2. posing as consumers and suppliers to: any of the Defendants, such Defendant's employees, or any other entity managed or controlled in whole or in part by any of the Defendants, without the necessity of identification or prior notice;

Provided that nothing in this Order shall limit the Commission's lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1, to obtain any documentary material, tangible things, testimony, or information relevant to unfair or deceptive acts or practices in or affecting commerce (within the meaning of 15 U.S.C. § 45(a)(1)); and

C. Defendants shall permit representatives of the Commission to interview any employer, consultant, independent contractor, representative, agent, or employee who has agreed to such an interview, relating in any way to any conduct subject to this Order. The person interviewed may have counsel present.

X.

Record Keeping

IT IS FURTHER ORDERED that, for a period of eight (8) years from the date of entry of this Order, each of the Defendants, in connection with any business (a) in which any Defendant is the majority owner or directly or indirectly controls the business,

and (b) which advertises, promotes, offers for sale, sells, or distributes any business venture, and his agents, employees, officers, corporations, successors, and assigns, and those persons in active concert or participation with him who receive actual notice of this Order by personal service or otherwise, are hereby restrained and enjoined from failing to create and retain the following records:

- A. Accounting records that reflect the cost of goods or services sold, revenues generated, and the disbursement of such revenues;
- B. Personnel records accurately reflecting: the name, address, and telephone number of each person employed in any capacity by such business, including as an independent contractor; that person's job title or position; the date upon which the person commenced work; and the date and reason for the person's termination, if applicable;
- C. Customer files containing the names, addresses, phone numbers, electronic contact information, dollar amounts paid, quantity of items or services purchased, and description of items or services purchased, to the extent such information is obtained in the ordinary course of business;
- D. Computer records containing the name, address, and phone number of each participant in the business venture (however denominated, including without limitation sales representatives, distributors, or independent business owners), as well as (a) the dollar amounts paid by the participant to the business or any affiliate for any purpose, and the date of each payment; and (b) all commissions or other pecuniary benefit paid to the

participant, and the date of each payment;

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- E. Computer records reflecting information that must be provided to prospective participants pursuant to Paragraph III (Prohibition Against Material Omissions) of this Order, including records readily susceptible to sorting that reflect (a) the amount of commissions or other pecuniary benefits ever paid to each participant in the business venture, such that the number and percentage of current participants who have not received any commissions or other pecuniary benefit, and the average and median amount of commissions or other pecuniary benefit paid, can be easily determined; and (b) for each level or rank within the pay plan or compensation structure of the business venture, the number and percentage of current participants who have reached that level or rank, and the average length of time it took to reach that level;
- F. Each version of the disclosure statement provided pursuant to Paragraph III (Prohibition Against Material Omissions) of this Order;
- G. Each signed and dated statement required to be obtained pursuant to Paragraph III.B. (Prohibition Against Material Omissions) of this Order;
- H. Each signed and dated statement required to be obtained pursuant to Paragraph VI (Distribution of Order by Defendants) of this Order;
- I. Complaint and refund request files (whether the complaints and refund requests are received directly, indirectly, or through any third party) and any responses to those complaints or requests;

J. Copies of all sales scripts, training materials, advertisements, or other marketing materials; and

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K. Copies of all contracts or agreements entered into between any multi-level marketing program and the participants in the multi-level marketing program.

XI.

Acknowledgment of Receipt of Order by Defendants

IT IS FURTHER ORDERED that each Defendant, within five (5) business days of receipt of this Order as entered by the Court, must submit to the Commission a truthful sworn statement acknowledging receipt of this Order.

XII.

Independence of Obligations

IT IS FURTHER ORDERED that each of the obligations imposed by this Order is independent of all other obligations under the Order, and that the expiration of any requirement imposed by this Order shall not affect any other obligation arising under this Order.

XIII.

Costs and Attorneys Fees

IT IS FURTHER ORDERED that each party to this Order shall bear its own costs and attorneys' fees in connection with this action.

XIV.

Retention of Jurisdiction

IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this matter for purposes of construction, modification, and enforcement of this Order.

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له رقة 1 | XV. 2 Entry by Clerk There being no just reason for delay, the Clerk of the Court 3 is hereby directed to enter this Order. 4 5 SO STIPULATED. 6 Dated: FEDERAL TRADE COMMISSION 7 8 Chen Barnouw John D. Jacobs 9 Attorneys for Plaintiff Federal Trade Commission 10 Dated: 8-12-03 11 Defendant MALL VENTURES, INC. 12 13 By: 14 President and Chie Executive Officer 15 8-12-03 Dated: 16 8-12-03 17 Dated: 18 19 Dated: 8-12-03 20 21 22 23 24

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COUNSEL FOR ALL DEFENDANTS

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IT IS SO ORDERED.

Dated:

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