

# **Agricultural Business and Workforce System Integration Forums**

- ETA leadership convened three forums in Sacramento, Dallas, and Tampa
- Over 200 participants including agricultural employers, National Farmworker Jobs Program (WIA 167) grantees, state and local workforce system staff from WIBs, One-Stops, and state agencies, and other partners in attendance
- Objectives included sharing and applying the demand driven vision for agricultural industry and integrating workforce system's services to achieve universal access for farmworkers eta

July 11 - 13, 2006





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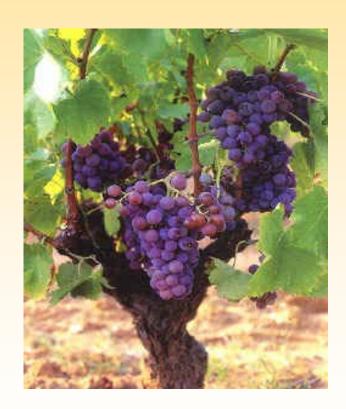
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# What Agricultural Employers Are Saying

Eleven agricultural employers from 9 states representing 50 to 3000 farmworkers and variety of crops from broccoli to wine grapes

# Common Employer Themes Across Forums:

- Waning youth pipeline
- Tight competition for labor
- Price pressures keep wages and benefits low
- Difficulty complying with legal and regulatory requirements











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# Agricultural Employers Workforce Challenges

- Labor Shortages: Shortage of Skilled, Reliable Workers
- Image Problem of Agriculture
- Workers Leaving Agriculture
- **Employers Limited Familiarity with Workforce** System
- No Incentive for Workforce System to Serve Agricultural Employers
- Language and Cultural Barriers in Workplace











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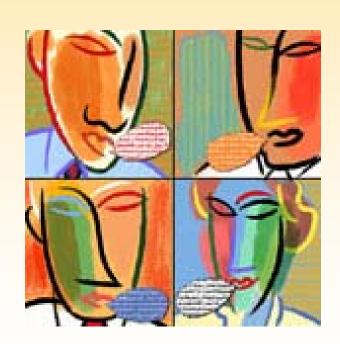
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# What Public Workforce System Officials are Saying

Eleven public workforce system officials from 10 states from WIBs and SWAs

Common Workforce System Themes Across Forums:

- WIBs not focusing on agriculture
- Funding/resource shortages and cuts
- Farmworkers language barriers
- Labor Shortages











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# Public Workforce System Challenges

 One-Stops and WIBs concerned about serving migrant and seasonal farmworkers b/c of performance measures

Workforce

- One-Stops lack understanding of agricultural industry and its needs
- Farmworkers feel unwelcome at most One-Stops b/c they lack the English and technology skills needed
- Workforce system does not engage all necessary partners to effectively serve agricultural customers









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## **Strategic Plans**

Examples of Innovation

Workforce

- State Web sites
- Mobile workforce services and classrooms
- Focus Groups between employers and workers
- Key components:
  - Research and Data Collection
  - Agricultural Employer Engagement
  - Increased Collaboration











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### **Conclusions and Recommendations**

- Disseminate Existing Examples of Integration
- Collect labor market information

Workforce

- Use technology as a method for coordinating labor flow
- Develop consumer image and education campaigns
- Create competency models & career ladders
- Explore the potential for waivers
- Bring all partners together on all levels





