

Well-Functioning P2P Software Product Markets

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Related Work

- A. Chin, *Antitrust Analysis in Software Product Markets*, 18 HARV. J.L. & TECH. 1 (2004)
- A. Chin, *Decoding Microsoft*, 39 WAKE FOREST L. REV. ___ (2005)



Sketch by Art Lien / CNBC

What is a software product?

A software product consists of “code and nothing else.”

– Microsoft

Would Microsoft have taken the same litigation position in a copyright infringement suit?

What is a software product?

- **Legal rights** (and/or immunities) derived from the vendor's copyright in the accompanying software
 - Limited to contemplated **end uses**
- **Technological capabilities** (i.e., services) supported by the accompanying software
 - Ability to install and run
 - For contemplated **end uses**
 - According to the accompanying documentation

Use Case

End Use: Get cash from ATM

User Action	System Response
insert card	read magnetic stripe request PIN
enter PIN	verify PIN display menu
press key	
...	

Essential Use Case

End Use: **Get cash from ATM**

User Intention

System Responsibility

identify self

verify identity
offer choices

choose

dispense cash

take cash

Well-Functioning Software Product Markets

- Every **software developer** is free to choose the code that is to be executed when a **user** chooses its software product for a particular essential end use.
- Design choices are made by the **software developer**, not by courts or monopolists.
 - No: Napster/Grokster distinction, IE overriding default browser

Price Discrimination Markets

A relevant product market can be defined around a captive end use segment

- Cellophane? Probably not. Arbitrage defeats price discrimination
- Software? Possibly. DRM can prevent arbitrage

Quality-Adjusted Price Discrimination Markets

An end use segment is captive if a hypothetical monopolist could discriminate against it by reducing quality with respect to that end use alone.

P2P File Sharing

Two end uses

- Download file
- Upload file

Neither can be captive

∴ One market

Antitrust concerns

- Overriding of user choice
- Judicial software design