

Exhibit B

DECLARATION OF CLAUDETTE D. BEYER

I, Claudette D. Beyer, based on personal knowledge, information and belief, hereby make the following statement:

1. My name is Claudette D. Beyer. I am the President and Chief Executive Officer of Heat Transfer Research Inc. ("HTRI"), whose corporate headquarters are located at 150 Venture Drive, College State, Texas 77845. This declaration is submitted in support of HTRI's Motion for Leave to File Motion for *In Camera* Treatment ("Motion").
2. HTRI produced various documents pursuant to subpoena in Federal Trade Commission Docket No. 9310, *In the Matter of Aspen Technology, Inc.* HTRI received written notification on May 5, 2004 from counsel for Respondent and on May 11, 2004 from Complaint Counsel designating in total 78 potential trial exhibits from HTRI documents.
3. HTRI is a small company and it was necessary for me, with the assistance of other senior HTRI personnel, to personally assess the competitive significance of the designated documents to determine the necessity for seeking *in camera* treatment.
4. Other commitments have prevented me from thoroughly undertaking this assessment until this week. I was out of the office on travel at the time Respondent's May 5 notification was received and shortly thereafter on May 8 left with other HTRI executives on company business in Beijing, China. The week of May 17 is my first week in the office since notification designating HTRI documents as potential trial exhibits was received.
5. HTRI assessed the designated documents and prepared and is filing its Motion for *In Camera* Treatment as soon as feasible given the circumstances described above.

Pursuant to 28 U.S.C. 1746, I declare under penalty of perjury that the above declaration is true and correct to the best of my knowledge, information and belief.

Executed on May 20, 2004



Claudette D. Beyer