



How to do Business with Sandia

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Types of Technology Partnership Agreements

- Cooperative Research and Development Agreement (CRADA)
- Commercial License
- WFO Non Federal Entity (NFE) Funds-in Agreement (FIA)
- User Facility (UF) Agreement




Cooperative Research and Development Agreement (CRADA)

- Governs collaborative R&D between SNL and industry
- SNL must attest to Fairness of Opportunity
- Can be 100% funded by Partner, or Sandia's effort can be funded by the government; must include "in-kind" Partner contribution
- DOE approval required; SNL allowed some flexibility in negotiating Terms and Conditions
- Commercially valuable CRADA generated information can be protected for 5 years
- Each party can take title to its own CRADA generated IP
- Partner has option to license joint inventions, SNL inventions
- Government use rights of all IP generated
- Advanced funding is required
- POC: Jack Jackson, jljacks@sandia.gov, 844-8178



Commercial Licenses

- SNL-developed IP may be available for licensing
- “Up-front” fees, annual minimums, & running royalties are negotiable
- Field of use and commercialization requirements also negotiable
- POC: Mark Allen, msallen@sandia.gov, 844-7197



Work for Others/Non Federal Entity (WFO/NFE) Agreement

- Provides access to SNL's unique capabilities, facilities and personnel
- Work must use unique capability and not place SNL in direct competition with domestic private sector
- Not collaborative
- 100% sponsor funded
- DOE approval required; Terms and Conditions prescribed by DOE, very little negotiation allowed
- Proprietary treatment of generated information is negotiable
- Title to SNL Subject IP is dependent on circumstances; Sponsor receives at a minimum non exclusive paid up license to practice inventions
- Government use rights of all IP generated
- Advanced funding is required
- POC: Linda Cleland Ortiz, ldortiz@sandia.gov, 844-7788



User Facility Agreement

- Allows sponsors to use Sandia's unique facilities for research, testing, and developing prototypes
- 100% sponsor funded
- Terms and Conditions non-negotiable
- Sponsor employees at SNL facilities
- Not intended for use when IP would be generated
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