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CENTER FOR DRUG EVALUATION AND RESEARCH

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JOINT MEETING OF THE

NONPRESCRIPTION DRUGS ADVISORY COMMITTEE

AND THE

ENDOCRINOLOGIC AND METABOLIC ADVISORY COMMITTEE

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FRIDAY

JULY 14, 2000

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The Committees met at 8:00 a.m. in the
Versailles II Room of the Bethesda Holiday Inn, 8120
Wisconsin Avenue, Bethesda, Maryland, Dr. Eric P.
Brass, Chairman of the Nonprescription Drugs Advisory
Committee, presiding.

PRESENT:

- ERIC P. BRASS, M.D., Ph.D., Chairman,
NDAC
- GEORGE A. BLEWITT, M.D., Non-Voting
Industry Liaison
- LUTHER T. CLARK, M.D., Guest Expert
- JAIME A. DAVIDSON, M.D., Consumer
Representative, EMDAC
- JANET ELASHOFF, Ph.D., Consultant
- MARIE C. GELATO, M.D., Ph.D., EMDAC
Member
- EDWIN E. GILLIAM, Ph.D., NDAC Member
- DEBORAH GRADY, M.D., M.P.H., EMDAC Member
- JULIE A. JOHNSON, Pharm.D., NDAC Member

PRESENT:

EDWARD P. KRENZELOK, Pharm.D., NDAC
Member
BARBARA P. LUKERT, M.D., EMDAC Member
MARK E. MOLITCH, M.D., EMDAC Member
RICHARD A. NEILL, M.D., NDAC Member
JANET H. SILVERSTEIN, M.D., EMDAC Member
WILLIAM V. TAMBORLANE, M.D., EMDAC Member
SANDRA TITUS, Ph.D., NDAC Executive
Secretary
DONALD L. UDEN, Pharm.D., NDAC Member
HENRY W. WILLIAMS, JR., M.D., NDAC Member

FDA REPRESENTATIVES:

ROBERT J. DELAP, M.D.
CHARLES GANLEY, M.D.
JOHN JENKINS, M.D.
LINDA M. KATZ, M.D., M.P.H.
KAREN LECHTER, J.D., Ph.D.
DAVID ORLOFF, M.D.
MARY H. PARKS, M.D.
DAIVA SHETTY, M.D.

SPONSOR REPRESENTATIVES:

RENE BELDER, M.D.
MICHAEL BOTORFF, M.D.
W. VIRGIL BROWN, M.D.
J. JAIME CARO, M.D.C.M.
JEROME D. COHEN, M.D., FACC, FACP
CAROLA P. FRIEDMAN, M.D., FACC
CHARLES HENNEKENS, M.D.
GARY KOCH, Ph.D.
MARK B. KRESTON
PATRICIA A. KRIGER
MARK PFEFFER, M.D.
C. MICHAEL WHITE, Pharm.D.

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P-R-O-C-E-E-D-I-N-G-S

(8:03 a.m.)

CHAIRMAN BRASS: Welcome to the second day of the Joint Meeting of the Nonprescription Drug Advisory Committee and Endocrinologic and Metabolic Advisory Committee.

I'm Eric Brass, Chair of the Nonprescription Drug Advisory Committee from the Department of Medicine at Harbor-UCLA Medical Center. I think we will begin this morning by just doing a quick circle of the room and letting everybody introduce themselves.

DR. JENKINS: I'm John Jenkins. I'm the Director of the Office of Drug Evaluation II at FDA.

DR. ORLOFF: I'm David Orloff. I'm the Deputy Director of the Division of Metabolic and Endocrine Drug Products at FDA.

DR. GANLEY: I'm Charlie Ganley, Director of Division of Over-The-Counter Drugs.

DR. KATZ: I'm Linda Katz, Deputy Director for OTC.

DR. WILLIAMS: Yes, I'm Henry Williams, Howard University, Department of Community Health and Family Practice, then with the Nonprescription Formulary Committee.

1 DR. GELATO: I'm Marie Gelato. I'm a
2 professor of Medicine at the State University of New
3 York at Stonybrook and in the Division of
4 Endocrinology and I'm a member of the Endocrinologic
5 and Metabolic Drug Committee.

6 DR. KRENZELOK: Good morning. I'm Ed
7 Krenzelok. I'm Director of the Pittsburgh Poison
8 Center and a professor of Pharmacy and Pediatrics at
9 the University of Pittsburgh and a member of NDAC.

10 DR. DAVIDSON: Good morning. Jaime
11 Davidson, a clinical and associate professor of
12 Medicine, University of Texas Southwestern Medical
13 School and I see patients.

14 DR. ELASHOFF: Janet Elashoff.
15 Biostatics, Cedar Sinai and UCLA, Consultant to the
16 Committees.

17 DR. NEILL: Richard Neill. I'm an
18 assistant professor in the Department of Family
19 Practice and Community Medicine at the University of
20 Pennsylvania and a member of NDAC.

21 DR. TITUS: I'm Sandy Titus. I'm with the
22 FDA's Advisory Committee Staff and I'm the Executive
23 Secretary for NDAC.

24 DR. JOHNSON: I'm Julie Johnson from
25 University of Florida, Departments of Pharmacy

1 Practice and Division of Cardiology and I'm a member
2 of NDAC.

3 DR. SILVERSTEIN: I'm Janet Silverstein,
4 a professor in Pediatric Endocrinology at the
5 University of Florida, also a member of EMDAC.

6 DR. TAMBORLANE: I'm Bill Tamborlane,
7 professor of Pediatrics at Yale School of Medicine and
8 I'm a member of the Endocrine Committee.

9 DR. LUKERT: Barbara Lukert, professor of
10 Medicine at the University of Kansas School of
11 Medicine Division of Endocrinology, and I'm with the
12 Endocrinologic and Metabolic Section.

13 DR. GILLIAM: I'm Eddie Gilliam. I'm a
14 Family Nurse Practitioner from Tucson, Arizona.

15 DR. MOLITCH: Mark Molitch, professor of
16 Medicine in the Endocrinology Section at Northwestern
17 University Medical School in Chicago. I'm with the
18 Endocrinology and Metabolic Drugs Advisory Committee.

19 DR. UDEN: I'm Don Uden from the
20 University of Minnesota College of Pharmacy and a
21 member of NDAC.

22 DR. BLEWITT: George Blewitt, Industry
23 Representative to NDAC.

24 DR. CLARK: I'm Luther Clark, Chief of
25 Cardiology at SUNY Downstate at Brooklyn, Consultant.

1 CHAIRMAN BRASS: We did pretty good on the
2 microphones. One was left on and I will again just
3 remind the committee members to please always speak
4 loudly and clearly into the microphone so your remarks
5 can be shared by all. Next may I ask Dr. Titus to
6 read the conflict of interest statement.

7 DR. TITUS: This is for the July 14th Endo
8 and Metabolic Drugs Advisory Committee and the
9 Nonprescription Drugs Advisory Committee. The
10 following announcement addresses the issue of conflict
11 of interest with regard to this meeting and is made a
12 part of the record to preclude even the appearance of
13 such at this meeting.

14 Based on the submitted agenda for the
15 meeting and all financial interest reported by the
16 committee participants, it has been determined that
17 all interest in firms regulated by Cedar present no
18 potential for an appearance of a conflict of interest
19 at this meeting with the following exceptions. In
20 accordance with 18 USC 208(b)(3) full waivers have
21 been granted to Dr. Eric Brass, Dr. Barbara Lukert,
22 Dr. Jules Hirsch, Dr. Robert Kreisberg and Dr. Mark
23 Molitch.

24 A copy of the waiver statements may be
25 obtained by submitting a written request to the

1 agency's Freedom of Information Office, Room 12A30 of
2 the Parklawn Building. We would also like to note
3 that Dr. Jaime Davidson has interest in Bristol-Meyers
4 Squibb, Warner Lambert and Parke-Davis which are
5 unrelated to Pravachol or its competing products. In
6 addition, we'd like to note that Dr. Barbara Lukert
7 has an interest in Merck, the manufacturer of Mevacor
8 and Zocor, competing products to Pravachol, which is
9 unrelated to the firm's competing products.

10 Further, Dr. William Tamborlane's
11 employer, the Yale University School of Medicine, has
12 interest in Pfizer and in Parke-Davis, a subsidiary of
13 Pfizer, the manufacturer of the competing product to
14 Pravachol, which are unrelated to the firm's competing
15 product.

16 Although these interests do not constitute
17 a financial interest in the particular matter within
18 the meaning of 18 USC 208, they could create the
19 appearance of a conflict. However, it has been
20 determined, none withstanding these interests, that it
21 is in the agency's best interest to have Dr. Davidson,
22 Dr. Lukert and Dr. Tamborlane participate in the
23 committee's discussions concerning Pravachol.
24 Further, we would like to note for the record that Dr.
25 George Blewitt is the non-voting industry

1 representative and is on the committee to represent
2 industry's interest.

3 As such, he has not been screened for any
4 conflict of interest. With respect to FDA's invited
5 guest, Dr. Luther Clark, has reported interest which
6 we believe should be made public to allow the
7 participants to objectively evaluate his comments.
8 Dr. Clark would like to disclose that he is an
9 investigator for research, has served as an
10 educational consultant and received speaker's fees
11 from Bristol-Meyers Squibb, Merck and Parke-Davis. In
12 the event that the discussions involve any other
13 products or firms not already on the agenda for which
14 an FDA participant has a financial interest, the
15 participants are aware of the need to exclude
16 themselves from such involvement and their exclusion
17 will be noted for the record. With respect to all
18 other participants we ask in the interest of fairness
19 that they address any current or previous financial
20 involvement with any firm whose products they may wish
21 to comment upon.

22 CHAIRMAN BRASS: Thank you. I would now
23 ask Dr. Orloff to provide us an introduction to this
24 morning's session.

25 DR. ORLOFF: Good morning. In the

1 interest of time I will make my remarks brief this
2 morning. I think everyone at the table heard the
3 introduction yesterday. And so I'm just going to
4 touch on a few points this morning. Let me begin by
5 thanking again the members of the FDA staff, the
6 review staff, for their hard work and review of the
7 NDA and for, in preparation for this meeting. Again,
8 I'll be touching on the high points, I hope. We have
9 a regulatory standard that guides us in the decisions
10 regarding over-the-counter marketing of drugs.

11 I won't read it for you, and let me say
12 again, let me say first of all that these slides can
13 be made available to members of the advisory
14 committee, I believe by early this afternoon, if need
15 be, thanks. Critical in this language that guides us
16 are issues, and I don't have a pointer, of methods of
17 use and collateral measures necessary to use, which
18 really makes our judgments in OTC switches, or the
19 marketing of OTC drugs different and sometimes more
20 complex than those for prescription drugs.

21 Traditional over-the-counter drugs which
22 need to be used without the physician and need to be
23 safe and effective in such use are therefore often are
24 usually for low-risk symptomatic conditions where
25 self-diagnosis is the rule for short term use as

1 monotherapy or the worsening or persistence of
2 symptoms leave the patient to seek more definitive
3 care.

4 What we're talking about today is
5 something completely different than that. This is
6 dyslipidemia with atherosclerotic cardiovascular
7 disease risk, which is an asymptomatic disease which
8 has added to it from the standpoint of complexity in
9 mediating an effective therapy by the patient him or
10 herself, the issues that diagnosis and follow-up
11 require blood tests and interpretation. The treatment
12 is reduce the risk of life-threatening or life-
13 altering outcomes and where optimum benefit requires
14 long-term compliance, not just short-term compliance
15 but long-term compliance with drugs, diet and
16 lifestyle.

17 And where, in many instances, titration,
18 combination therapy, treatment of co-morbidity is an
19 important aspect of follow-up. And finally, where the
20 role of the physician, at least as currently, as care
21 is currently undertaken in vigilance for and in
22 anticipation of clinical coronary disease or
23 cardiovascular disease, is an all-important aspect of
24 effecting optimum benefit in the long run. So what
25 about methods of use and collateral measures of use

1 that I referred to before?

2 Clearly, when we contrast Rx cholesterol
3 lowering with the hypothetical OTC cholesterol
4 lowering, this issue of methods of use and collateral
5 measures necessary to use is something that we have to
6 look very carefully at. As I said yesterday, when we
7 approve a drug for prescription use, we make a
8 reasoned database judgment that it will be safe and
9 effective if used according to the labeling. At that
10 point, to a large extent, the role of the FDA stops.

11 We rely, from that point on, on the
12 learned intermediary, the physician or other
13 healthcare professional, to mediate the safe and
14 effective use in collaboration with the patient. The
15 FDA doesn't regulate the practice of medicine and, for
16 better or worse, we cannot insert ourselves into the
17 doctor's office. There are limitations to this system
18 for the treatment of hypercholesterolemia that I won't
19 go through today. We spoke about them yesterday.

20 By contrast, when we approve a drug for
21 OTC use, again a databased, reasoned judgment that if
22 used according to the label, it will be safe and
23 effective. But in this instance neither we nor the
24 patient can rely on the physician, learned
25 intermediary, healthcare professional, what have you.

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1 And so we, as regulators in making the decision, have
2 really an additional burden and there's an additional
3 standard of evidence that may be required and is
4 unique in contrast to the Rx situation, whereby we
5 have to examine issues of method of use.

6 Now, so what is the evidence that we would
7 need, or that we do need, to feel, to have assurance
8 that the drug will be safe and effective when used by
9 the patient without the learned intermediary. Well,
10 obviously we need to know about the intrinsic
11 characteristics of the drug that in the simplest
12 fashions speak to its basic safety or elemental safety
13 and efficacy.

14 But we clearly need more than that. We
15 need information on manner of use, because the
16 overall, the summation of risk and benefit that now
17 addresses the overall impact of this treatment, is
18 going to be a function of the extent to which there is
19 appropriate targeting or capture of patients who are
20 likely to benefit, appropriate exclusion of those who
21 are unlikely to benefit, or otherwise suitable for
22 more definitive therapy because in those instances
23 there may be risk that begins to outweigh benefit, and
24 there has to be some achievement of the ancillary
25 aspects of treatment or we at least need to ascertain

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1 what those are.

2 As I said before in the case of
3 hypercholesterolemia, that's diet and lifestyle,
4 treatment of co-morbid conditions and follow-up. And
5 we have to have some evidence that people can use it,
6 dosing properly, the proper intervals, and can be
7 aware of any potential drug interactions, for example.
8 I talked to you yesterday about the background in this
9 area. I don't need to go through it again. We're
10 here for the third time in five years to discuss this
11 issue.

12 There have been changes in the interim,
13 notably a changing landscape and a vast clinical
14 experience with statins and with pravastatin. Here's
15 my take on the sponsors essential rationale for over-
16 the-counter marketing of pravastatin 10 mg., and I'm
17 sure you'll hear this again. Cardiovascular disease
18 is the leading cause of death in the United States.

19 There's a well-known continuous and grade
20 of relationship between total cholesterol or LDL
21 cholesterol levels and heart disease risk and
22 furthermore, an abundance of trial data support the
23 benefits of cholesterol lowering across the spectrum
24 of levels of cholesterol and levels of risk. There's
25 a perceived therapeutic gap with under-treatment

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1 across the spectrum of risk. There's a changing
2 landscape that we've talked about before. There's the
3 vast experience and, therefore, unrestricted access
4 according to the sponsor for a motivated low-risk
5 population to pravastatin 10 mg. is warranted.

6 What is the target population that we're
7 talking about today? Men greater than 35, women
8 greater than 45, without coronary disease or diabetes,
9 low-risk, told by the physician to lower their
10 cholesterol but not put on prescription therapy, and
11 with total cholesterols between 200-240 and LDL
12 cholesterols of greater than 130. Let me remind the
13 committee again, the proposed over-the-counter
14 population-- this is a new indication for pravastatin,
15 first of all.

16 The proposed over-the-counter population
17 is not currently targeted for drug therapy. The heart
18 disease risk, I believe in this population, is
19 something below one percent per year. I can't put my
20 finger on it. We need to address the issue at its
21 most basic of whether this indication, a new
22 indication is supported by data that speak to
23 definitive clinical benefit of the treatment.

24 And if there are such data and the
25 indication is justified, is over-the-counter access to

1 prava 10 mg. a safe and effective way to address the
2 unmet medical need in this at-risk population? We
3 have to look at the data presented to us in this
4 package in order to answer these questions. You'll
5 hear presentations as before, but obviously different
6 studies, different designs, on efficacy, from control
7 trials and consumer-use trials that address lipid
8 altering, clinical impact of pravastatin.

9 You'll hear about safety from the control
10 trial database, from spontaneous reports, from drug
11 metabolism studies or inferred from drug metabolism
12 studies and from consumer-use studies. And you'll
13 hear about label comprehension and consumer behavior
14 specifically with regard to the involvement of the
15 physician, a critical aspect of this treatment
16 paradigm, and appropriate self-selection and
17 -exclusion, clearly something very important in our
18 assessment of whether this can be a safe and effective
19 OTC treatment.

20 Again, questions. You'll be asked at the
21 end of the day, in effect, regardless of whether we're
22 talking about an OTC drug or an Rx drug, is therapy
23 with pravastatin 10 mg. across the broad target
24 population warranted based upon evidence of clinical
25 benefit, safety and considering the balance of risk

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1 and benefit? Question two, with regard to the OTC
2 appropriateness or applicability, if this treatment is
3 justified in the target population, do we have
4 evidence that benefit can be reaped with an acceptable
5 level of risk across the population in an over-the-
6 counter setting?

7 This speaks to issues about manner of use,
8 method of use, and collateral measures that determine
9 the sum total of risk and benefit. And finally, is
10 there evidence supported sufficient to support— or
11 presented, excuse me, sufficient to support the
12 expectation of the safe and effective use of
13 pravastatin 10 mg. across the broad target over-the-
14 counter population directed by the consumer without a
15 learned intermediary healthcare professional to assist
16 in safe and effective use?

17 Thank you. That concludes my remarks.

18 CHAIRMAN BRASS: Thank you. I will now
19 turn the floor over to Mark Kreston for the sponsor's
20 presentation.

21 MR. KRESTON: Thank you, Dr. Brass. To
22 members of the Nonprescription Drugs Advisory
23 Committee and members of the Endocrinologic and
24 Metabolic Drugs Advisory Committee, representatives
25 from the Food and Drug Administration, ladies and

1 gentlemen, good morning.

2 My name is Mark Kreston and I am President
3 of Worldwide Consumer Medicines for Bristol-Meyers
4 Squibb Company. My colleagues and I come before you
5 today with a unique proposition. We're here to
6 request OTC status for Pravachol 10 mg. which will
7 fill a therapeutic gap and will have a positive impact
8 on cardiovascular health. While we know you
9 entertained an application yesterday for a different
10 cholesterol-lowering proposal, we ask that the
11 committee evaluate the unique characteristics of this
12 specific molecule.

13 But not only is our molecule different, so
14 too is our entire approach, as you'll see from our
15 consumer-use trials, the level of physician
16 involvement, and our planned post-marketing studies.
17 Indeed, the concerns raised by this panel yesterday
18 will be addressed in our presentation today. I'd like
19 to examine the specific OTC proposition.

20 Our intended dose is Pravachol 10 mg. once
21 daily in conjunction with diet and exercise to lower
22 cholesterol. For those who have total cholesterol
23 levels between 200-240 mg. per deciliter with LDL over
24 130 mg. per deciliter. The specific defined
25 populations are men greater than 35 years of age and

1 women older than 45 years of age. Consumers who were
2 told by their physician that they need to lower their
3 cholesterol levels but who are not on prescription
4 therapy.

5 These consumers are not at desired levels
6 of cholesterol despite diet modification and exercise.
7 They do not have risk factors such as coronary heart
8 disease or diabetes, and importantly, are likely to
9 reach their end-set goal with this therapy. And
10 finally, it is critically important to this
11 proposition to maintain physician involvement.

12 So here's the flow of the presentation for
13 today. The background and rationale for OTC Pravachol
14 will be presented by Dr. Jerome Cohen. Dr. Rene
15 Belder will discuss the extensive and well-established
16 safety profile of Pravachol. Dr. Carola Friedman will
17 present the OTC clinical program, and Ms. Patricia
18 Kriger will review the post-launch education and
19 marketing programs, which will ensure appropriate use
20 and compliance.

21 Lastly, Dr. Friedman will provide a
22 summary and will be pleased to take any questions that
23 you may have. Now we would like to ask the committee
24 members to hold questions until the end and we'll
25 leave plenty of time to have that dialogue. We've

1 also included for your convenience, in the bottom
2 right-hand corner, slide numbers for ease of
3 reference. Lastly, I would like to acknowledge our
4 panel of distinguished consultants who have worked
5 with us to develop this program and they are available
6 to address questions within their field of expertise.
7 Bristol-Meyers Squibb has conducted more than a decade
8 of research on this molecule, making Pravachol the
9 most widely studied drug of its kind in the world.
10 This unique molecule is very well characterized as a
11 result of this research and our proposal to market
12 Pravachol 10 mg. OTC is a logical outcome of this
13 comprehensive body of research.

14 Thank you for allowing us the opportunity
15 to have this critically important dialogue today. And
16 with that I would like to introduce our first speaker,
17 which is Dr. Jerome Cohen. Thank you.

18 DR. COHEN: Thank you very much, Mark.
19 Good morning, ladies and gentlemen, Mr. Chairman,
20 members of the Joint Committee, members of the FDA
21 staff.

22 My name is Jerry Cohen. I'm a
23 cardiologist on the full-time faculty at St. Louis
24 University. My training and background has been in
25 cardiology, but my interest professionally and

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1 research has been in preventive cardiology,
2 specifically. And I'm pleased to be here today
3 because I've thought about this problem of OTC lipid-
4 lowering therapy for more than five years now and I
5 want to share with you some of the background and
6 rationale for the proposed switch to OTC therapy or as
7 an additional remedy to the problem that I'm going to
8 present to you.

9 Dr. Orloff gave some of the background and
10 rationale and I think he did a very good job. He also
11 emphasized several points that he wants the committee
12 to consider with regard to this proposal and I want to
13 put the rationale and background in the context- I
14 want to put the context in appropriately with respect
15 to the background and rationale as he addressed it.
16 And so let us begin at the beginning and I know at the
17 risk of some boredom I'm going to show you a slide
18 that you've seen before.

19 It's a slide that we refer to in brevity
20 as the MRFIT slide, and I show you this with some
21 pride because I am still a member of the MRFIT
22 Executive Committee and we continue to get in data in
23 terms of the National Death Index. And this data is
24 very powerful data when we consider some of the issues
25 that confront us with respect to OTC therapy. And so

1 let us examine the data more carefully than I think
2 we've done in the past.

3 What we have is a cohort of 361,662 men,
4 and I'll get to the women's story a bit later, and in
5 this cohort, it's so robust. We have more than 20,000
6 African Americans. In addition we have a huge Latino
7 base. It's the largest such study of some of these
8 minorities ever conducted and still being done today.
9 And the data are so robust that what I'm going to tell
10 you for the entire group applies as well to some of
11 the subgroups. And what you can see is this graded
12 risk between cholesterol levels, and we looked at
13 total cholesterol in this screening process, and
14 coronary mortality rate. And we know in large groups
15 of people, total cholesterol is really a surrogate for
16 LDL cholesterol.

17 And what you can see in the left panel is
18 that the higher the cholesterol, the higher the risk.
19 And the lower the cholesterol, the lower the risk.
20 And this is something that is well known to you. But
21 you need to consider it in light of the question
22 before you this morning. And when you look at the
23 right-hand graph, you will see the relative risk,
24 fixing the relative risk at one for a level of 200 mg.
25 per deciliter, which is "normal", and I'll come back

1 to that normal in a minute.

2 You can see that as the level goes up to
3 250 mg. and then to 300 mg., the risk doubles and
4 doubles again. And we recognize that. And I'm happy
5 to say in medicine, over my professional lifetime, we
6 have seen the definition of normal come down. Where
7 was it when I began? 300 mg. per deciliter. 280,
8 250, 240, and now what do we call "normal"? 200. But
9 I would submit to you is that really normal? When you
10 look up here, what we want to look at, is that
11 associated with the lowest rate? And not how we refer
12 to as ideal, and we should strive for an optimal
13 cholesterol level.

14 That's really what we should say, because
15 what does a normal American who has a normal
16 cholesterol die from? He or she dies, most likely,
17 from coronary heart disease with that so-called normal
18 cholesterol. And so we have learned from this MRFIT
19 data, a huge amount in terms of population base, and
20 let me tell you that epidemiological data, when
21 conducted in a large scale study properly designed,
22 has never led us astray with regard to the clinical
23 trials that have subsequently followed.

24 And you'll see some of that evidence in
25 just a few moments. Now another important point to

1 make apropos to what was said earlier is an
2 asymptomatic condition. Let me show you the next
3 slide. This is the MRFIT data representing the
4 distribution of total cholesterol. The mean is, I'll
5 tell you, is about 206 mg. per deciliter. If you'll
6 look at the proportion of coronary events that come
7 from this target group of 200-240, it represents a
8 substantial proportion of patients who are in that
9 range.

10 How do they present? Well they present in
11 one of three ways. They present with an acute MI
12 which we can treat very well in hospital today. They
13 present with angina which we can recognize. Or, and
14 this is the key, they present asymptotically as the
15 first time sudden death. A first event sudden death.
16 My friends, no symptoms whatsoever. Thirty percent.

17 Thirty percent of people who manifest the
18 disease for the first time have a first event sudden
19 death. How do you get to that guy if he hasn't been
20 seen within the medical care system earlier? Well in
21 fact I think, as you'll see, one of the ways we can
22 get to somebody in this range is through the
23 proposition of having available OTC Pravachol. And so
24 what our target population is here, is this group
25 between 200-240, which represents a substantial risk.

1 We don't like to use the word low-risk,
2 because they aren't at low-risk. They are at high-
3 risk. They just so happen to be a relatively lower-
4 risk than the upper end of the distribution here. And
5 that's an important notion for you to understand as
6 well.

7 If you really want to be at low-risk, have
8 your total cholesterol around 150 mg. per deciliter.
9 Now, reference was made yesterday to HDL. Now I think
10 it's important to consider where we are with HDL. The
11 current guidelines, and we have with us this morning
12 one of my colleagues who was a member of the
13 guideline's writing committee, in fact established LDL
14 as the target molecule. It is the molecule at which
15 we aim our therapy and we base our therapeutic
16 considerations.

17 And in fact HDL is taken into
18 consideration only for risk stratification. And it's
19 used in a dichotomous way. When it's over 60 it's
20 counted as a so-called negative risk factor. When
21 it's less than 35 it's a risk factor that's added to.
22 But it's not used as a means of determining whether or
23 not we should treat somebody because total cholesterol
24 is an independent risk factor as is HDL, and I'll come
25 back to that point a little later, because I think the

1 panel had some questions relative to HDL. Now I want
2 to go into more of the rational that was touched on a
3 little bit by Dr. Orloff.

4 First we have national policies already in
5 place and we must consider that. The national
6 guidelines were developed and the current ones were
7 written in 1992 and published 1993. They are now
8 seven to eight years old. They were written at a time
9 before we had evidence of the statins. They were
10 written at a time when in fact the principal therapy
11 was said to be, and I stated today, bioacid resin
12 binders.

13 That's the treatment if you go by the
14 current guidelines today. Because it was pre-
15 experience with the megatrials. How it defines
16 optimal levels, and again I don't necessary-- these
17 are desirable levels that actually is determining its
18 use, it's less than 200 and less than 130, and that's
19 where we would like to get the population to. In
20 accordance with that, Healthy People 2010 who recently
21 said that's really a wonderful idea. We've got to
22 move the population down there for reasons of primary
23 prevention and having to do that. You establish a
24 goal of 199 mg. per deciliter. We would like to have
25 that as the mean.

1 As I mentioned, the current mean is 206.
2 That's 7 mg. per deciliter. It may not sound like a
3 lot to you, but it's a big number when you apply it
4 across the population. It represents a three and a
5 half percent reduction. And what we have available to
6 us today, in terms of the wisdom of our thinking and
7 decision making, is the opportunity to create an
8 option where we have available a tool to help move the
9 population in that direction.

10 What is appalling to all of us interested
11 in primary prevention is in fact what exists today.
12 And all of us who practice know in fact that the
13 cholesterol is significantly undertreated and a
14 therapeutic gap to which Dr. Orloff referred remains
15 today. What is that gap? Well, we have people with
16 a defined goal of less than 200. It says so in the
17 guidelines.

18 They should be at less than 200, but yet
19 their cholesterol's are between 200 and 240 and they
20 go to the doctor and what does the doctor say? He
21 says your cholesterol is 220. That's a little above
22 average, not to worry, not too high. 300's high,
23 280's high, 250's high. And so that's why it's often
24 called the most dangerous cholesterol in America.
25 Why? Because it's not treated. It's not treated,

1 it's ignored. If his cholesterol was 280 or 300, doc
2 said we gotta get you on a drug. We've gotta lower
3 that cholesterol. And that's the population for which
4 we have real concern. That's where the action is with
5 regard to coronary heart disease. Now in addition to
6 that we have, as Dr. Orloff again said, a changing
7 environment. Things are changing. What's changing?
8 The American people. And I think the manifestation of
9 that is here in this room and the coverage that this
10 whole issue at the public forum two weeks ago.
11 Attitudes have changed. Americans are interested in
12 self-care.

13 And they're voting with their dollars, 400
14 million dollars are spent annually on supplements used
15 extensively to lower cholesterol and in fact there is
16 very little data for most of what's bought with regard
17 to the two things that we are most interested in,
18 safety and efficacy. And that's what we need to
19 consider in light of this changing environment. Do we
20 have a tool available with proven safety and proven
21 efficacy that we can give to the American people with
22 knowledge of safety and knowledge that we are going to
23 do benefit and with regard to cholesterol reduction.
24 And that's the questions that I think you'll be
25 addressing. Prescription medications are often seen

1 by this group as a last resort.

2 I'm not sick, I'm not ill, I don't need to
3 go the doctor and get a prescription. And this is the
4 group that might be interested in taking such a
5 product where available. And compliance doesn't
6 matter. You say what's long-term compliance? I heard
7 that yesterday. 100 percent? No. 50 percent?
8 Maybe. 40 percent, whatever it is, it's a positive
9 number for people who are not currently being treated.
10 That's the idea to bring people into the system, to
11 get their cholesterols lowered first with safety,
12 which I'll come back to, and that's the idea that we
13 need to consider here this morning. There is this
14 gap. We can narrow that gap by an OTC approach and we
15 have data that you'll see that will promote
16 interaction with a healthcare provider. It doesn't
17 drive people away, it brings them into the system, and
18 you'll see that a bit later.

19 And it increases access particularly to
20 minority groups and others who may under-utilize
21 medical services and there I think we have an
22 opportunity to really reach out in ways that haven't
23 been done before because the number one cause of death
24 in these minority population groups is in fact
25 coronary heart disease. This isn't the answer,

1 members of the committee and ladies and gentlemen.
2 This isn't the answer. There isn't the answer to the
3 question.

4 It is one of the answers to a very large
5 problem and I believe it is a significant answer. And
6 the data support cholesterol lowering across a broad
7 spectrum is huge, and you remember the database, the
8 five megatrials including three that used pravastatin,
9 and the primary prevention study, the West of
10 Scotland, the CARE and LIPID studies, were secondary
11 prevention trials, all of them showing highly
12 significant reductions in event rates. Different
13 population base to be sure, but when we pull the data
14 and in particular looking at safety which we'll talk
15 about in a little bit, it gives us confidence about
16 that particular issue. And so if you look at the
17 megatrials together in terms of randomized clinical
18 trials, we have the spectrum that is pretty broad now,
19 with respect to our knowledge of randomized clinical
20 trials.

21 No, we do not have a clinical trial, nor
22 does anyone else, with respect to looking at the
23 target population per se. You won't get that. But
24 what you will get is the preponderance of evidence if
25 you step back from the data and look at everything.

1 Look at the clinical trials, look at the
2 epidemiological data, look at the animal studies, and
3 you will see, ladies and gentlemen, that the
4 preponderance of evidence clearly tells us that the
5 target population will benefit from cholesterol
6 lowering.

7 Don't look at a single trial. Don't look
8 at two trials or five trials, look at everything we
9 have. And I would submit to you that there's very
10 little that we do in medical practice today, for which
11 we have more proof of efficacy than lowering
12 cholesterol. Let us go on from these trials and
13 address the HDL issue that came up yesterday. Is HDL
14 an independent risk factor? Absolutely. Does it
15 predict or diminish the benefit of lipid-lowering?
16 No.

17 And that's the important point here.
18 Looking at West of Scotland and looking at baseline
19 HDL levels divided by quintiles, you will see that
20 there's no evidence of attenuation of the benefit of
21 LDL reduction with Pravachol by HDL at baseline.
22 Those who have the highest levels clearly show benefit
23 and the benefit at least is great if not greater
24 relatively than those who have the lowest levels of
25 HDL.

1 Clearly the absolute risk is lower in
2 those who have HDL, but that isn't the point. The
3 point is that these people benefit regardless of their
4 HDL levels. And the same can be said when we analyze
5 the secondary prevention studies. If you look at the
6 CARE and LIPID studies taken together and draw the
7 line looking at HDL again at baseline and looking at
8 outcomes, you can see at the event rate the benefit
9 that's seen with pravastatin is across all HDL levels.
10 There's no evidence of interaction and there's no
11 evidence that these lines become parallel. Those with
12 high HDL's benefit, those with low HDL's benefit. Let
13 me turn, then, for the indications for Pravachol
14 itself. It's a great story in terms of our ability to
15 lower lipids. When I began many years ago, a couple
16 of- we never dreamed we'd be able to do what we can do
17 today.

18 Cholesterol lowering was approved in 1991
19 and the sequence we've seen over the last 10 years,
20 amazing, amazing trials that I showed you that allows
21 them to have approval by the FDA for Pravachol, for
22 primary prevention of coronary events based on the
23 West of Scotland, for secondary prevention based on
24 CARE and LIPID, of total mortality by appropriately
25 reduction in coronary mortality, by reinfarction and

1 stroke in those who've had a myocardial infarction,
2 and importantly, slowing the rate of progression of
3 atherosclerosis. And why do I say that's important?
4 Because no one here that I've heard in the last two
5 days mentioned the word atherosclerosis. And that's
6 what I am particularly interested in is the disease
7 process.

8 The distinction sometimes between primary
9 and secondary prevention is blurry and with increased
10 technology is becoming more blurred. We can diagnose
11 subclinical disease now. Does that person have
12 secondary disease or primary disease? And so we can
13 slow the rate of progression by use of pravastat. And
14 when we've considered this at-risk population, this
15 200-240 target population, by all means some of them,
16 some who may be destined to die tomorrow, have
17 underlying disease that we can slow the progression
18 of.

19 And what we're asking for, in this current
20 application, in the proposal before you for the year
21 2000, is in fact an indication for cholesterol
22 lowering, specifically 10 mg. pravastatin cholesterol
23 lowering. Now, let me conclude with this part of the
24 presentation about what we learned in medical school,
25 "primum non nocere". When I began thinking about

1 this, I thought in order to have a product out there
2 with regard to reducing risk of disease and
3 particularly an asymptomatic disease, what do we need
4 to have? And I kept coming back to this, "primum non
5 nocere". We first must do no harm. And that's where
6 the standard needs to be highest. And I agree with
7 when we say we need a higher standard, not in terms of
8 clinical trials. We'll never have all the i's dotted
9 and the t's crossed there. The higher standards must
10 come from safety. We must protect our population out
11 there. And we're all in agreement with that. That
12 came through loud and clear at the public forum. Now
13 let us look at what we have with Pravachol. As was
14 mentioned, it is the drug that has the largest
15 clinical base experience. More than 100,000 patient
16 years in randomized placebo controlled studies.
17 That's a huge database that you'll see. There is
18 based on those a lack of significant drug interactions
19 which differentiates it from other statins,
20 importantly so. There is no evidence of
21 musculoskeletal events and the rates are similar to
22 what was seen in placebo. The same with hepatobiliary
23 profile, the same in terms of overdose, potential.
24 And trials using 100- 160 mg. have been done without
25 evidence of harm. Finally in terms of pregnancy,

1 there's no evidence of reproductive risk if taken
2 inadvertently during pregnancy. What we have is a
3 safe compound, as safe as a compound can be. As Janet
4 Woodcock said, there's no such thing as a perfectly
5 safe drug and I would agree. But this is about as
6 safe as we can get in terms of an over-the-counter
7 product. Particularly when we counter-balance it with
8 the 400 million dollars that's being spent for it, in
9 terms of safety and efficacy. OTC Pravachol provides
10 a well-characterized, safe option for individual
11 choice and so what we see is a reduction of LDL
12 cholesterol at average of about 18 percent. This we
13 know will be associated with a significant reduction
14 in risk estimates as we know it from all of the data.
15 We know that consumers are interested in
16 nonprescription options. We have a way that we can
17 close or narrow this therapeutic gap. This option of
18 allowing OTC Pravachol will go a long way at reducing
19 the burden of cardiovascular disease. So in summary,
20 then, we have a compound that is very, very safe, that
21 is effective in terms of LDL reduction, and no matter
22 how you look at this particular ratio, it comes out
23 very favorable when you in fact start with a low
24 safety base. We can talk about the numerator benefit
25 later on if you wish, but in fact you have to come up

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1 with a very favorable benefit risk ratio. And with
2 that I'll conclude my remarks and it gives me pleasure
3 to introduce our next speaker, Dr. Rene Belder, who in
4 fact will emphasize and talk about the safety profile.
5 Rene?

6 DR. BELDER: Thank you Dr. Cohen. Good
7 morning ladies and gentlemen. My name is Rene Belder.
8 I'm the Executive Director with the cardiovascular
9 clinical research at Bristol-Meyers Squibb. I've been
10 with the company for about 12 years, and all those
11 years I've been working with pravastatin. It's now
12 for my pleasure to introduce to you some of the safety
13 data that has been mentioned earlier. As mentioned
14 before there's an extensive profile safety experience
15 with pravastatin. It has been used in over 200
16 clinical trials. We started studying it in 1986. It
17 was a well-established safety and efficacy profile.
18 It doses up to 160 mg. per day which is four times the
19 highest prescription dose and 16 times the proposed
20 OTC dose. We've had more than 100,000 patient years
21 of exposure and placebo controlled morbidity and
22 mortality trials of which 50,000 patient years were on
23 pravastatin. Our long-term safety data is in excess
24 of five years and more than 5,000 patients have been
25 exposed to pravastatin for more than five years in

1 these trials. In addition we have an extensive post-
2 marketing experience. Pravastatin is available in 68
3 countries for periods up to ten years. And we
4 estimate that there's more than 22 million patient
5 years of exposure. Certain safety considerations are
6 important for the OTC availability of statins. And
7 these are drug interactions, the safety with respect
8 to the musculoskeletal and hepatobiliary system, the
9 risk of overdose and of course, the inadvertent use
10 during pregnancy. I will discuss in the next few
11 slides each of these topics with you. I will
12 demonstrate to you that pravastatin 10 mg. is an
13 appropriate choice for the OTC market. Let's start
14 with the drug interactions. Pravachol has no
15 clinically relevant pharmaco-kinetic drug
16 interactions. It's unique among the statins because
17 it's not significantly metabolized by cytochrome P450.
18 In addition there were no significant interactions in
19 the standard PK studies, for instance, with digoxin,
20 warfarin, and cimetidine. And of course of interest
21 it is to know cimetidine, as you know, is available
22 for the over-the-counter use. However, inhibitors of
23 P glycoprotein may cause small increases of
24 pravastatin levels and I'll show it to you a little
25 bit more about that in the next slide. Based on this

1 profile we propose for the OTC label that there's no
2 warning for drug interactions. There's a lack of drug
3 interactions with pravastatin and this slide shows you
4 what it means relative to the other statins. As you
5 can see compared to the other statins, there's no
6 significant increase in pravastatin levels when
7 combined with some of the common 3A4 inhibitors, for
8 instance, verapamil, itraconazole, erythromycin,
9 grapefruit juice, and also diltiazem. As said before,
10 inhibitors of P glycoprotein transfer system may
11 increase levels of pravastatin. For instance,
12 erythromycin and clarithromycin have shown about a
13 two-fold increase in pravastatin levels and you show
14 that here, that's shown here. That means that for a
15 10 mg. proposed OTC dose, the exposure would be
16 similar to a 20 mg. dose, which is still below the
17 highest prescription dose available. Furthermore with
18 cyclosporine we have seen about four to five-fold
19 increase in personal levels. We do not think that
20 these increases are clinically relevant and I would
21 like to refer to you the extensive literature that's
22 available about the use of pravastatin in transplant
23 patients. Doses of 20 and 40 mg. have been used and
24 have been shown to be safe and effective in these
25 patients. In conclusion, pravastatin- In conclusion,

1 there's a lack of drug interactions with pravastatin
2 and we do not think that a warning on the label is
3 necessary. Let's move on to safety considerations
4 with respect to the musculoskeletal system. I would
5 like to in particular discuss with you rhabdomyolysis.
6 This has been discussed yesterday and rhabdomyolysis
7 is a serious condition. It's defined with a clinical
8 diagnosis of rhabdomyolysis combined with a CK level
9 in excess of 10,000 units. As you know there are
10 multiple risk factors known for rhabdomyolysis and in
11 patients who present with rhabdomyolysis, often
12 multiple of these risk factors are present. That
13 makes the attribution of a case of rhabdomyolysis to
14 a specific factor often very difficult. In addition,
15 the background rate is unknown. However, rare cases
16 have been associated with pravastatin--, with statin
17 use in general. I will show you the cases which have
18 been associated with pravastatin, but before I do that
19 I would like to mention that due to the lack of direct
20 drug interactions with pravastatin and due to its
21 hydrophilic nature and its active transport into
22 hepatocytes and virtually no uptake by nonhepatic
23 cells, we would not expect that rhabdomyolysis is a
24 particular concern with pravastatin use. And these
25 are the data that we have. There are no cases of

1 confirmed rhabdomyolysis in our clinical trial
2 experience. In the CARE study, one investigator
3 reported one case of rhabdomyolysis, however, the peak
4 CK level was less than two times the upper limit of
5 normal. Serious musculoskeletal events in our
6 clinical trial database were similar to placebo with
7 an incidence of .2 percent in each treatment group.
8 Our post-marketing surveillance database will attempt
9 a 40 mg. dose use show there are very rare cases of
10 rhabdomyolysis, .3 cases per 100,000 years of patient
11 experience. And as a total of 74 cases that we
12 counted, 57 cases met a definition, in 17 cases there
13 was a CK level that was unknown, however, were
14 conservatively incorporated. Most cases, 47, had
15 confirming factors. In 15 cases there was an
16 association also with a fibrate. In two cases it was
17 clofibrate, in two cases gemfibrozil, in 11 cases was
18 bezafibrate, a compound that is not available at the
19 U.S. market. FDA review showed a preponderance of
20 cases at the 10 mg. dose and also a preponderance of
21 cases at the Japanese population, posing the question
22 whether or not there would be a dose relationship or
23 perhaps a specific vulnerability of the Japanese
24 population to rhabdomyolysis. Since most of the sales
25 of pravastatin occurs in Japan, where the 10 mg. dose

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1 is used most likely, we did another analysis whereby
2 we normalized the cases of rhabdomyolysis and divided
3 it by the number of tablets distributed. And you see
4 that on these two panels here. On the left-hand panel
5 distribution by dose, on the right-hand panel
6 distribution by country. And as you can see when we
7 look at the dose distribution, there's no apparent
8 dose relationship with respect to the risk of
9 rhabdomyolysis.

10 I would like to point out that at a 40 mg.
11 dose there were only four cases reported and therefore
12 their confidence intervals around this estimate.
13 Similarly when we look at the distribution by country,
14 there's a very similar rate reported in the United
15 States, Japan and France, which is about 85 percent of
16 total pravastatin sales. And again, there's no
17 evidence of a specific vulnerability of the Japanese
18 population. In summary, the cases of rhabdomyolysis
19 reported with pravastatin are very rare, there are
20 many confounding risk factors, the background
21 incidence is unknown, there's no apparent relationship
22 by dose or country, and there's no increased risk to
23 be expected due to the lack of drug interactions. The
24 proposed OTC label nevertheless will contain the
25 appropriate warnings. In summary, there's a wide

1 safety margin for pravastatin and we do not expect
2 rhabdomyolysis to be of a particular concern. Let's
3 now look at the unique safety profile with pravastatin
4 in the hepatobiliary system. This slide gives you an
5 historical overview of the LFT requirements of the
6 liver function testing requirements with pravastatin
7 over the years. We started in 1991 with a class
8 labeling, and here you see the frequency of liver
9 function testing that was required. Over the years we
10 gained experience with pravastatin and in '96 on the
11 basis of the results of the West of Scotland study, we
12 had a requirement for liver function testing approved
13 by the FDA, but only a baseline and a testing or any
14 time when the dose is elevated.

15 At this moment based on the polled
16 analysis of the three prevention studies, we believe
17 that the data supports elimination of all liver
18 function testing. And I will show you some of the
19 results of this analysis. In the interest of time, I
20 will only show you the results on ALT. We have
21 similar results for AST. This shows you the incidents
22 of post-baseline market formalities more than three
23 times the upper limit of normal in the pravastatin and
24 the placebo group. As you can see there were more
25 than 9,000 patients in the pravastatin group compared

1 to more than 9,000 patients in the placebo group and
2 this was based on more than 250,000 liver function
3 assays, and there's no difference between the placebo
4 and the pravastatin group in the incidents of marked
5 abnormalities. The question was asked yesterday, what
6 if a patient has a baseline abnormality to begin with?
7 And we had 317 patients in the pravastatin group who
8 had an abnormal level before they start- got into the
9 study. And there was between one and three times the
10 upper limit of normal. In the placebo group we had
11 262 patients and again, as you can see, there is no
12 difference in the risk for subsequent abnormalities
13 between the placebo and pravastatin group. We
14 therefore conclude that there is no necessity for
15 liver function testing with the use of pravastatin.
16 In summary, a clinical trial database does not have
17 any signal of drug or dose related hepatotoxicity. A
18 post-marketing surveillance shows that there are only
19 very rare cases of liver failure, less than one per
20 one million years of exposure. Most of these cases
21 were confounded by predisposing conditions and
22 multiple concomitant medications. As I said before we
23 do not think that liver function testing is necessary
24 during the use of pravastatin. Finally, the safety
25 considerations with respect to the risk of overdose

1 and the risk of inadvertent use during pregnancy. As
2 said before, in a clinical trial, pravastatin has been
3 shown to be well-tolerated and safe in a trial in 48
4 patients of six weeks duration, is four times high as
5 prescription dose and, of course, 16 times the
6 proposed OTC dose. In our post-marketing surveillance
7 database we had 14 cases of overdose. One resulted in
8 death, it was attempted suicide, and 13 cases
9 recovered without sequelae. However, the proposed OTC
10 label of course will contain warnings with respect to
11 overdose and use in children, or at least a warning
12 that it should be kept out of reach of children.
13 Finally, pregnancy. Of course, we do not advocate
14 that pravastatin is being used by pregnant women.
15 However, I will show you the data that is relevant to
16 the risk when used inadvertently by a pregnant woman.
17 Pravastatin was not teratogenic at doses with a 20
18 fold or a 240 fold greater exposure than humans,
19 based on the surface calculation and 40 mg. dose.
20 There was no evidence of impaired organogenesis and
21 the offspring had normal birthweight. Our post-
22 marketing surveillance database has 43 cases of
23 pregnancy reported. Of 29 cases, the outcome was
24 known, and there was no evidence of teratogenicity.
25 So our pre-clinical data and the experience with

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1 exposure during pregnancy do not demonstrate it an
2 increased risk for congenital malformations. The
3 proposed OTC label will of course contain a warning to
4 seek medical attention in case there is a pregnancy.
5 In conclusion, these are the issues that we discussed
6 and Dr. Cohen had mentioned them before as well,
7 there's a lack of significant drug interactions,
8 serious musculoskeletal events were similar to placebo
9 in our controlled clinical trials, cases of
10 rhabdomyolysis are very rarely reported in post-
11 marketing surveillance, the hepatobiliary safety
12 profile is similar to placebo and supports elimination
13 of liver function testing, and there's a wide margin
14 of safety demonstrated and thus minimizing the risk of
15 overdose, and there's no evidence of reproductive risk
16 if taken inadvertently by pregnant women. We
17 therefore think that pravastatin 10 mg. is safe for
18 the use in the OTC setting. Thank you for your
19 attention. I would like now to hand over to Dr.
20 Carola Friedman.

21 DR. FRIEDMAN: Thank you. Good morning.
22 I'm Dr. Carola Friedman. I'm an Executive Medical
23 Director at Bristol-Meyers Squibb and I'm very pleased
24 to be here today to present to you the OTC development
25 program that we put forward to support OTC status for

1 Pravachol 10 mg. I'd like to remind you again who is
2 the OTC population. These are men who are 35 years or
3 greater and women who are over 45 years. They have
4 been told by their physician to lower cholesterol, and
5 they are not at a desirable level, despite having
6 pursued diet and exercise, and yet they are not taking
7 prescription therapy. That puts them in cholesterol
8 ranges of total cholesterol of 200-240 and an LDL
9 cholesterol of greater than 130 mg. per deciliter.
10 This is a primary prevention population. These people
11 do not have established vascular disease or diabetes.
12 And these people, as you will see, are very likely to
13 reach their NCEP goal with a moderate reduction in LDL
14 cholesterol that will be achieved with 10 mg. of
15 Pravachol. Now the points that we thought about as we
16 developed the program are points that have been
17 discussed before in these last couple of days as well
18 as points that we talked about with these committees
19 in our previous meetings as we thought about OTC
20 lipid-lowering therapy, and we discussed with FDA the
21 kinds of issues that we needed to consider. And
22 they're listed here. First, will the product be used
23 by the appropriate people? Will the OTC defined
24 population in fact be the ones to go to this product?
25 A very important consideration of OTC therapy is that

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1 it will benefit and not destruct. And that means that
2 the physician needs to be maintained--, physician
3 involvement needs to be maintained, both initially
4 when thinking about using the product and over time as
5 cardiovascular risk factors will evolve and change.
6 Will compliance in the OTC environment provide a
7 similar profile of biologic activity that is LDL
8 reduction? And importantly will use in a less
9 supervised environment result in the similar profile
10 of safety that you've just heard about? The program
11 that we put together to address this is listed here.
12 First, a label comprehension and then two consumer-use
13 trials, PREDICT and OPTIONS. The objectives of this
14 program are listed here. First we wanted to develop
15 a label that consumers could understand and then test
16 it with a special attention to illiteracy. In the
17 label comprehension trial, as well as all of the
18 consumer-use trials, we use the REALM test to assess
19 literacy in everyone who entered. In the consumer-use
20 trial, we wanted to really allow everyone to come in
21 so it would be as much as possible if the product were
22 available for purchase in a store in an OTC
23 environment. And that would include people for whom
24 this was inappropriate to see if they would make the
25 right decisions. And then we wanted to assess their

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1 behavior in these environments that were as natural as
2 possible and allow them the myriad of behavior options
3 that do occur in the real world with a minimal
4 intrusion of the study architecture. We wanted the
5 data to be generalizable and that meant to include
6 enough numbers of populations that we could do
7 meaningful subanalyses, and we wanted it to be
8 reliable. And importantly we recognized and we heard
9 from this committee the last time that one trial
10 cannot answer every question. So we devised, we
11 designed two trials with very different study designs
12 to see if the results would be concordant. In
13 PREDICT, we created OTC and prescription environments
14 to assess comparability, so that the prescription
15 group would act as, if you will, as a control group.
16 In OPTIONS, we captured a real-world setting. Now in
17 the interest of time, I'm just going to spend a couple
18 of slides on the results of label comprehension. This
19 study involved 612 people, 27 percent of whom read
20 below ninth grade level. This was a mall-intercept
21 study. There was in no way prior knowledge of or
22 interest in cholesterol required. People were shown
23 the package and then asked a series of questions.
24 Importantly as you can see here, people understood the
25 key messages, whether they read below ninth grade or

1 above ninth grade. Importantly they understood that
2 they should see the doctor and get their level
3 checked, they shouldn't use if they've had heart
4 disease or diabetes, and if they had the adverse
5 symptoms of muscle pain, they should see the doctor
6 and stop the medication. Now there has been a
7 question raised in the FDA review as to whether the
8 rel--, as to the relevance of the label comprehension
9 test, given the fact that the label tested was not
10 exactly the same as the label that was submitted.
11 This slide summarizes the differences in the label
12 tested versus the label that has been submitted to the
13 application that you have. As you can see here, the
14 changes primarily reflect the evolution and
15 requirements of Drug Facts format. We have attempted
16 to incorporate all of the key messages. We have kept
17 the readability level at the same level. The label
18 tested read at a seven and a half grade reading label
19 and the Drug Facts format label is at about an eighth
20 grade reading label, so that the number of the "see
21 your doctor" messages are the same, and we have added
22 additional information based on our learnings. First
23 we have included the LDL greater than 130 mg. per
24 deciliter and we have tried to highlight the
25 importance of the total cholesterol level, 200-240 by

1 a graphic. The other changes that we have made is the
2 age for women has been changed to greater than 45
3 years and the erythromycin warning was eliminated
4 based on the pharmacokinetic data. I'm going to spend
5 the rest of my time now talking about the consumer-use
6 studies that we conducted, first starting with
7 PREDICT. The objective of this study was to allow
8 very diverse populations to participate, to randomize
9 everyone as they came in to two kinds of environments,
10 not two kinds of therapies but two kinds of
11 environments. First, an OTC and then prescription,
12 before we knew anything about them, and allow them to
13 do the behavior that would exist in those
14 environments. The prescription environment served as
15 a control group. Once they came in they were left
16 alone to behave as they would in the real world for
17 six months. What we assessed here was whether they
18 would consult a physician if they purchased the
19 product in the OTC environment. And the secondary
20 objectives were comparative between OTC and
21 prescription to see if utilization of the healthcare
22 system would remain similar and whether the reduction
23 in LDL cholesterol and safety profile would also be
24 similar. Turning now to how we recruited these
25 people, we again wanted to try to capture a broad

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1 spectrum of the population. The study was conducted
2 and advertised in 20 geographically diverse areas. We
3 were very careful to characterize the demographics of
4 the radio and print media to make sure that that
5 mirrored the demographics of the community and we did
6 augment advertising by placement on Hispanic and
7 gospel stations and minority magazines. The key
8 communication messages of the advertising, whether
9 this is a nonprescription medicine for people to lower
10 their cholesterol. For people who are generally
11 healthy and had total cholesterols between 200 and
12 240. Importantly the ad had no mention of age or
13 other medical conditions and was really quite general.
14 This is how people came into the study. Reflecting
15 interest in our prescription therapies, over 11,000
16 people responded to the ad by calling a call center
17 within six months. Now we were very careful at the
18 call center not to do any screening so that the call
19 center operators had a script that allowed them only
20 to give directions to the site and the hours of
21 operation to the site to the callers, except for
22 screening out women of child-bearing potential. The
23 study did exclude women of child-bearing potential
24 because it was started prior to the submission of the
25 pregnancy data that you heard to the FDA. This

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1 exclusion counted for about five percent of the calls.
2 There were 3,888 people who decided to visit the
3 retail sites, 80 percent of whom responded to the ad,
4 20 percent by a walk-through. Importantly, of the
5 people who decided to come, the vast majority, 3,872,
6 almost everyone, was ultimately randomized to one of
7 the two environments. I'm going to spend a few
8 minutes talking about the retail sites because this is
9 so different from a clinical trial. This is actually
10 one of the retail sites where people went, and we
11 really wanted to try to make this accessible to
12 everyone, so we placed it in neighborhoods that had
13 access to public transportation, minority populations,
14 populations of low literacy. And again this is where
15 people were randomized, before we knew anything about
16 their medical conditions or their cholesterol levels.
17 Now we also wanted to make this as much as being in a
18 store as possible so there were no medical personnel.
19 As you can see it was dissociated from the clinics.
20 There was no screening performed, and there were
21 minimal exclusion criteria. Anyone could purchase the
22 product if they were above the age of consent, if they
23 had not been in a research study in the last 30 days,
24 or if they weren't women of child-bearing potential.
25 At this point, OTC participants could purchase the

1 product in a prototypical package that we would expect
2 to be available in the real world. And once they did
3 and left the site, there was no contact made with them
4 for six months. If they wanted to come back to the
5 site to re-purchase, they could, but no contact was
6 made to anyone. I'm going to spend a couple of
7 minutes talking about how people flowed through this
8 study because it is so different from a usual clinical
9 trial. And I think that's very important as we
10 consider the analyses of the different patient
11 populations. As you see here this is the OTC and the
12 prescription group, and this is how it would flow if
13 it were a real or usual clinical trial that we're used
14 to in evaluating drug applications. First, people are
15 randomized to the environment, and you can see the
16 numbers flow down here. And then if they want to,
17 they would consult the physician. Then the physician
18 would make a decision of whether their therapy was
19 appropriate. And then the subject would make a
20 decision of whether they wanted to take it, and this
21 would be the qualified and treated group. And that's
22 of course if everything went according to the
23 protocol. But we know in the real world that that
24 doesn't happen. What are the options that the
25 prescription had? Well, really they had to come in

1 and they had to see the doctor if they wanted to get
2 a prescription and really their only option, or the
3 only thing that they could do, is decide whether or
4 not to fill that prescription, and we see that about
5 50 people decided not to. But really, they had to
6 make this decision and then they came into this
7 qualified and treated group. On the other hand, the
8 OTC purchasers had many other options. Once they were
9 randomized, they could go and purchase, they could
10 decide to consult first and then purchase, they could
11 find out if it was right for them and then purchase,
12 they could find out it was not right for them, the
13 physician could recommend that this was not a good
14 idea, but they could still purchase. So they could
15 really purchase at all these different places. They
16 had so many other things they could do. And then of
17 course, once they purchased, they could decide whether
18 or not they wanted to take it. So these different
19 activities help us characterize or place people in the
20 appropriate analyses. To characterize the people who
21 are interested in this kind of a OTC proposition, we
22 really wanted to look at everybody before there were
23 any of these biases either by the subjects themselves
24 or by the physician as they came in. So this is the
25 randomized population which we used to characterize

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1 the people who are interested. The primary objective
2 of the study was to see whether OTC purchasers in fact
3 consulted the doctor. In terms of tolerability, in
4 order to compare the OTC and prescription group, we
5 used the qualified and treated population because this
6 is really where the two groups had converged and where
7 they had the equal choices and options. And of
8 course, for safety, we looked at everyone who took any
9 medication at all. I'm going to show you now the
10 results of the characteristics of the people who were
11 interested in OTC therapies, really who is coming in
12 to purchase an OTC product. It's a middle-aged
13 population, few people below the age of 35 or greater
14 than 75. Again, because we excluded women of child-
15 bearing potential in this study, there were a
16 preponderance of men. Eight percent of this 3,872
17 people were black, five percent were Hispanic, eight
18 percent read below ninth grade literacy. In terms of
19 their healthcare status, this was a population with
20 access to healthcare who are still seeking
21 nonprescription options. 85 percent of them had a
22 doctor. 83 percent saw that doctor annually, a
23 quarter specifically for cholesterol. A quarter knew
24 that they had high cholesterol for more than five
25 years. There are no impediments to taking

1 prescription therapy. Three-quarters of the
2 population had prescription coverage. And
3 interestingly, this is actually the characteristics of
4 the U.S. population, where about 85 percent of people
5 do have a doctor, see the doctor annually, and about
6 three-quarters of the population do have prescription
7 coverage. This was a motivated group of people.
8 Using the MEDFACTS tool, which is a validated tool
9 proposed by the NCEP, 80 percent were already
10 following an American Heart Association diet. But
11 twice as many people were using nonprescription
12 therapies to lower their cholesterol compared to
13 prescription therapies. 18 percent taking
14 nonprescription therapies to lower their cholesterol
15 versus nine percent who are taking prescription
16 therapies. Here's what people would do if they
17 decided to see the doctor. The physician saw both OTC
18 and prescription patients so that there would be no
19 bias in the clinic visits or recommendations. The
20 visits were intended to mimic a typical practice where
21 people would have a lipid evaluation and then a
22 therapy recommendation according to study guidelines.
23 If the therapy was appropriate for people, the doctor
24 would recommend that they come back in eight weeks,
25 but again it was up to the participant to make an

1 appointment to come back. At six months we contacted
2 everybody, whether they purchased, whether they saw
3 the doctor, we really wanted to see what happened to
4 everybody at the completion of the study and we did a
5 cholesterol questionnaire, a lipid profile and a
6 dietary assessment. And in order to have an
7 assessment of longer-term compliance over the course
8 of an entire year, we invited people who were on
9 therapy for six months to continue into a six month
10 extension. I'm going to talk now about the behavior
11 of the OTC consumer. 1,924 people were randomized to
12 the OTC environment. Of those, 720 ultimately decided
13 to purchase. I think it's important to spend a couple
14 of minutes looking at why people decided not to
15 purchase. 47 percent wanted to consult the doctor.
16 18 percent recognized from the label that it wasn't
17 right for them. 15 percent cited cost, because as you
18 know in this study people were required to pay for
19 medication out of pocket. Now what are the
20 characteristics of people interested in purchasing the
21 therapy? This was a primary prevention population
22 free of heart disease and diabetes. These people knew
23 that a healthy total cholesterol was below 200 mg. per
24 deciliter, 80 percent. 91 percent had been told they
25 had high cholesterol and they were right. 87 percent

1 had total cholesterols greater than 200 and three-
2 quarters had LDL cholesterols above their desirable
3 levels. This slide depicts the behavior of what
4 people did when they purchased the product. The
5 primary objective of the study was to see the
6 percentage of people who would see the doctor within
7 two months of taking the product. And you can see
8 here that 77 percent of people fulfilled that primary
9 objective. An additional 8 percent of people didn't
10 consult the doctor but at the end of the six months
11 returned their medication unused indicating that they
12 never took it and just didn't follow on with the
13 proposition. An additional five percent of people
14 consulted but outside our predefined two month window,
15 leaving 90 percent of people behaving appropriately
16 and 10 percent who took and never consulted. Now what
17 is the profile of that population? Here we look at
18 the people who took without consulting, there were 72
19 of them. Interestingly 88 percent of them had
20 discussed their cholesterol with a doctor in the last
21 six months. This was still a primary prevention
22 population. And importantly there was no evidence of
23 increased risk here. Only two people reported adverse
24 events, one of myalgia and one patient underwent
25 prostate surgery. 90 percent of these people did not

1 go on to repurchase. I'm going to turn now to the
2 secondary objectives where we look at the OTC
3 environment versus the prescription environment and
4 look at comparability. Here we look at the people for
5 whom the doctor said this is a good idea, take it and
6 come and see me again in eight weeks. We can see for
7 the OTC group in yellow, prescription in blue, follow-
8 up after that initial consultation was comparable and
9 very good in both, indicating that because the product
10 is OTC doesn't necessarily mean lack of involvement in
11 the healthcare system. Now another aspect we really
12 wanted to look at carefully was whether OTC
13 availability would distract people from their
14 prescription therapy. Would this be adding people
15 into the system or actually taking people perhaps down
16 from a therapy that was already benefiting them? And
17 how we assessed this was by looking at the people who
18 were randomized to the OTC environment- remember
19 everyone who came in was randomized, whether or not it
20 was appropriate for them, there was no screening done.
21 And when we looked at all the people who were
22 randomized, there were 183 people who were already
23 taking prescription therapy when they answered the ad,
24 and when we looked at them at the end of six months,
25 only two percent had actually shifted down to the OTC

1 therapy option. Now there's been some discussion
2 about whether OTC availability would lead people to
3 abandon lifestyle modification and that was an issue
4 that has been brought up in the past and one that we
5 wanted to look at very carefully. As I mentioned we
6 used the MEDFACTS tool to assess AHA diet status and
7 as I mentioned coming into the study about 80 percent
8 of people were already following an American Heart
9 Association diet. When we looked at what they did at
10 six months, the vast majority had not changed. About
11 ten percent had actually improved, and a small number
12 had worsened. But interestingly, more people in the
13 prescription group had worsened compared to OTC,
14 indicating that the OTC availability was not something
15 that would lead people to fall off their diet any more
16 than prescription. Now can there be other benefits to
17 an OTC program? I think we can perhaps see some of
18 them here. At entry when people came into the study
19 and saw the doctor, by NCEP criteria, there were 321
20 people who needed a higher dose prescription therapy
21 because they were at high risk. And in this study the
22 doctor said you're really not appropriate for this
23 therapy. You need a prescription. You should go talk
24 about it with your personal doctor. When we contacted
25 these people at the end of six months, 46 percent in

1 fact had gone on to see their personal physician, and
2 now 29 percent had started taking prescription
3 therapy, whereas of course none of them was started,
4 had been that six months ago. In addition, new
5 medical conditions were diagnosed in the work-up of
6 high cholesterol, including hypertension, diabetes and
7 thyroid disease. Importantly and of course not
8 surprisingly given the very good safety profile that
9 we've heard about this drug, the safety profile in the
10 OTC environment was excellent. There were no doubts
11 or serious adverse events related to Pravachol, and
12 the overall incidents of adverse events was similar to
13 the prescription experience. The most common reason
14 people discontinued was for myalgia or headache,
15 occurring in one percent of both the OTC and
16 prescription group. Now there has been some
17 discussion in the FDA briefing book about the
18 tolerability and compliance in OTC and prescription
19 environments, and I want to address that on the next
20 slide. When we look here at the reasons for
21 discontinuation of medication, and again going back to
22 what is the appropriate population to look at? We
23 think that's a qualified and treated population, the
24 people who the doctor said this was right, and then
25 went on to take medication. That's really where the

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1 OTC and prescription group had that equal right, equal
2 choice, and where we can compare apples to apples.
3 When we look at the reasons for discontinuing
4 medication, there's no difference statistically
5 between OTC and prescription overall, for adverse
6 events, or for any of the other reasons that people
7 gave. Now of course the benefit of allowing Pravachol
8 10 mg. OTC is the LDL reduction that it can afford.
9 And we used as our benchmark the LDL reduction that
10 has been seen in the placebo-controlled dose response
11 trials that initially supported the NDA. What we can
12 see here is a summary of those results with about an
13 18 percent reduction in LDL cholesterol. That was
14 highly statistically significant compared to placebo,
15 and this was the benchmark that we gave ourselves to
16 see if we could achieve in the OTC environment. What
17 did we see and predict? In the OTC subjects we saw a
18 meeting of that benchmark at eight weeks and
19 sustaining for six months. And importantly in this
20 lower-risk population, this reduction brought 83
21 percent of the OTC subjects to their NCEP goal. Now
22 I want to spend a couple of minutes talking about the
23 longer-term compliance because this issue was
24 discussed quite a bit yesterday. This data is based
25 on the extension protocol which was filed to our four-

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1 month safety update. What we see here is a summary of
2 the OTC and prescription group who qualified for
3 therapy at the beginning of the study. At one year
4 about 50 percent of both groups equal were on drug.
5 Importantly, when we look at the LDL reduction
6 achieved in this population, it was very significant.
7 This was a really compliant group of people. We
8 looked at them eight weeks, six months, one year, 22
9 percent reduction in LDL cholesterol achieved and
10 maintained. Then we also wanted to see if people
11 remained involved in the healthcare system over this
12 longer period of time. It's important to remember
13 that in this study people did not have the prompts
14 that would occur in the real OTC world. There was
15 none of the advertising or education programs, or any
16 of the media that would accompany a real OTC
17 situation. People could choose to enroll in a
18 Pravachol Partners program, but that was really the
19 extent of the reinforcement messages. So what did
20 people do at the end of a year? As you can see, the
21 vast majority of people who started on, who came in,
22 completed therapy and consulted the doctor at a year,
23 there's a small number who discontinued before that
24 year, but consulted the doctor prior to
25 discontinuation. There were some people who

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1 discontinued on their own, but actually came back and
2 saw the doctor at their annual visit, leaving only
3 about eight or seven percent who neither consulted the
4 doctor at a year or prior to stopping the therapy on
5 their own. So what do we think PREDICT can tell us
6 about behavior in an OTC environment? We can see that
7 of the 1,924 people who were exposed to OTC Pravachol,
8 about 25 percent decided to buy and take the drug. 83
9 percent of those people talked to a doctor and
10 adjusted their behavior accordingly. For people in
11 whom the doctor thought OTC Pravachol 10 was
12 appropriate, 52 percent were still on drug at 48 weeks
13 and they achieved meaningful LDL reduction comparable
14 to an Rx group. I'm going to turn now to the second
15 consumer-use study that we did, OPTIONS. And this was
16 a study that we wanted to create real-world
17 environments. We conducted this in 20 communities in
18 six states and allowed people to purchase Pravachol 10
19 in their own pharmacies and observe their behavior for
20 three months. Now of course when we did this we had
21 to be able to verify that what they said they did,
22 they in fact did. So to do that we chose OTC pop--,
23 we chose HMO populations so that we would have access
24 to the patient charts, the doctor could verify that
25 data in this real-world setting. What we wanted to do

1 was assess whether people saw the doctor within two
2 months of using the product, and again because the
3 doctor had access to the charts and we could see if
4 people would self-select appropriately whether or not
5 they saw the doctor. And we had a pre-specified
6 definition of self-selection in the protocol that was
7 really to be sure that people weren't distracted, that
8 the high-risk people were not using the therapy. So
9 that the definition of appropriate self-selection were
10 people who had no heart disease, diabetes, liver
11 disease or pregnancy, were not currently taking
12 prescription lipid-lowering therapies. We obviously
13 also wanted to assess safety. Here's how the study
14 was conducted. We again placed the sites that would
15 be accessible to diverse population and we sent
16 advertising like this to a non-targeted big sample of
17 the HMO. As you can see this was one of the
18 pharmacies that used. We had floor stands and posters
19 to attract walk-through. The advertising was very
20 commercial-looking as much as possible in a clinical
21 trial, and again, participants could purchase and
22 once they did there was no contact made with them for
23 three months. We wanted very minimal exclusion
24 criteria, so that people again had to be above the age
25 of consent and could not have participated in a

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1 research study within 30 days. They needed to have
2 been an HMO member for six months so we would have
3 some relevant data in the chart and we did exclude
4 women who were pregnant or breastfeeding. Here is the
5 results of the characteristics of people responding to
6 the ad. 161,000 people received this mass mailer. AS
7 would be expected with a mass mailer, very few people
8 were interested, about one or two percent ultimately
9 came to the pharmacies, 2,202. And when they saw the
10 package and the floor stand, 782 people were
11 interested enough to enroll in the study. This was
12 about equally divided between walk-through and the
13 mailer. Looking at the demographics of the people
14 responding to the advertisement, again, mean age of
15 about 51, few people below the age of 35 or above the
16 age of 75, about equal of men and women, 21 percent of
17 the people were black, five percent Hispanic, 12
18 percent read below ninth grade level. Here is their
19 healthcare status and cholesterol option. Not
20 unexpectedly in an HMO population, 96 percent saw the
21 doctor yearly. Nearly a third of the people had seen
22 their doctor specifically for cholesterol. 70 percent
23 had seen the doctor for cholesterol in the last--, or
24 had discussed cholesterol with the doctor in the last
25 six months. And just like PREDICT about a quarter of

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1 these people knew they had high cholesterol for at
2 least five years. But also similar to PREDICT despite
3 having access to prescription coverage, fewer people
4 taking prescription therapy, 16 percent, compared to
5 26 percent paying money out of pocket for
6 nonprescription therapies. Now if a person decided to
7 go to the doctor in the study, they had to make an
8 appointment with the doctor as they would in the real
9 world and they saw their own primary care physician.
10 There were no research physicians in the study. And
11 this HMO setting, like I said, allowed the physicians
12 to verify the risk factor profile that the participant
13 reported as well as of course whether a person did
14 what they said they did and consulted. And here's the
15 results of the consumer behavior. Of the 782 people
16 who enrolled, 404 decided to purchase. The reasons
17 for non-purchase again were very similar to what we
18 saw in PREDICT. 47 percent wanted to talk to the
19 doctor first, 20 percent recognized warnings on the
20 label indicating that the product wasn't right for
21 them. Of those who purchased, again most people--,
22 this was a primary prevention population, and of the
23 people who had lab values in the chart, 89 percent had
24 total cholesterols greater than 200, 79 percent had an
25 LDL cholesterol greater than 130 mg. per deciliter.

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1 Here's the behaviors of the purchase population. Here
2 again our primary objective was consultation within
3 two months. 44 percent of the people achieved that
4 objective. Another five percent consulted, but
5 outside of our predefined two month window. 12
6 percent purchased the medication but didn't take it
7 within this three month period either because they
8 weren't interested or hadn't yet had time to make the
9 appointment with their physician. And again because
10 in this study we could assess appropriate self-
11 selection by looking at the charts behind the scenes,
12 we could see that an additional 32 percent, although
13 they didn't consult, did appropriately self-select by
14 these predefined definitions of not being at high-
15 risk, leaving only seven percent of people who didn't
16 consult and did not appropriately self-select. Well,
17 let's look at the profile of these people who didn't
18 consult. There were 157 of them and as I mentioned,
19 82 percent self-selected appropriately and that they
20 were not at high-risk. Three-quarters of these people
21 had discussed the doctor in the last six months and 90
22 percent of them had a total cholesterol greater than
23 200. Importantly the incidents of adverse events in
24 this group was similar to those who did consult. In
25 OPTIONS a safety profile was maintained, and I think

1 the safety in the OTC environment was also
2 demonstrated. Again we could see of the people who
3 came into the study who were already taking
4 prescription therapy, 11 percent shifted to the OTC
5 option. So how can we summarize the consumer program
6 that we put forward to address whether Pravachol 10
7 mg. can be used appropriately in an OTC setting?
8 First, comprehension of the label was evaluated with
9 special attention to the low-literacy population. The
10 identification of the OTC consumer and evaluation of
11 that behavior was assessed at large in varied
12 populations by very different study designs that
13 allowed real world behavior. And of course we do
14 recognize that no matter how natural we try to make
15 these studies, nothing can truly mimic the real world
16 completely, and we are committed to monitoring a real
17 world environment after launch and that program will
18 be discussed by Ms. Kriger in the subsequent
19 presentation. I think we can also conclude that the
20 characteristics of people who are interested in
21 purchasing OTCs are remarkably consistent across the
22 studies. Over 90 percent have been told they have
23 high cholesterol and about 90 percent in fact have
24 cholesterol levels above desirable levels. Three-
25 quarters have LDL above desirable levels. And

1 importantly this is a group of people who are
2 interested in taking nonprescription therapies. The
3 people who purchased OTC Pravachol, about a quarter
4 were taking nonprescription therapies, two to three
5 times as many who were taking prescription therapies
6 to lower their cholesterol. And yet this a doctor-
7 involved population. The vast majority see their
8 doctor at least annually. From the data that I have
9 shown you I think we can conclude that Pravachol 10
10 mg. can be used appropriately in the OTC environment.
11 Consumers can understand the label communication. The
12 physician does remain involved both initially and over
13 time. The safety profile, and by a profile of
14 biologic activity, has been demonstrated to be
15 maintained. OTC availability does not significantly
16 shift people down from prescription therapy. And in
17 fact we think that OTC availability can serve as a
18 gateway for increased utilization of appropriate
19 therapy by many people. Thank you for your attention.
20 I would now like to turn the presentation over to Ms.
21 Kriger who will discuss with you the education and
22 marketing programs that we would want to put forward
23 with a launch of this product.

24 MS. KRIGER: Thank you Dr. Friedman, and
25 good morning. I am Patricia Kriger, Senior Director

1 of Rx-to-OTC Marketing at Bristol-Meyers Squibb. I am
2 very pleased to be with you this morning to review the
3 education and marketing program that would accompany
4 the OTC launch of Pravachol 10, as well as the post-
5 marketing surveillance program we have planned. As
6 outlined earlier, our data demonstrates that consumers
7 could safely use and would derive benefit from
8 Pravachol 10 even in the absence of physician
9 involvement. However, we strongly believe that the
10 benefit would be maximized by keeping the physician
11 involved. Therefore, we have developed a
12 comprehensive, educational campaign that emphasizes
13 the importance of keeping the doctor in the loop. The
14 key goals of our plan are first to deliver a
15 responsible education and marketing program that will
16 complement, and not supplant, current efforts to
17 reduce cardiovascular risk in the United States.
18 Second, to provide all the tools that consumers and
19 healthcare providers will need to ensure appropriate
20 use in an OTC setting. We feel confident that the
21 program as proposed will allow us to translate the
22 very positive results we saw in the consumer-use
23 trials into a real world setting. In fact, we will
24 have many more opportunities available to us to
25 communicate and reinforce key messages in an OTC

1 environment than we had in the consumer-use trials.
2 In an OTC setting we will surround consumers with
3 multiple messages, including cholesterol awareness
4 initiatives, healthcare provider programs, retailer
5 programs, as well as consumer advertising. To
6 maximize their effectiveness, these programs must be
7 designed with the consumer in mind. So who is the
8 likely OTC user and what is likely to motivate him or
9 her? The profile of the likely OTC use that has
10 emerged from our extensive consumer research is
11 remarkably consistent. Those most interested in OTC
12 options are concerned about cholesterol, proactive and
13 prevention oriented, are already using diet and
14 exercise to help control cholesterol, and they are
15 doctor involved. In fact, more than 80 percent have
16 discussed their cholesterol with their doctor in the
17 past year. And importantly for both epidemiologic as
18 well as attitudinal reasons they are not ready for Rx
19 medicines. There has been discussion about whether
20 the therapeutic gap can best be addressed by simply
21 lowering the Rx treatment guidelines to include those
22 with cholesterol in the 200-240 range. It is evident
23 from how consumers perceive Rx and OTC medicines that
24 this is not the total answer. As we look at how
25 cholesterol concerned consumers view Rx versus OTC

1 options, this becomes even clearer. As demonstrated
2 here, the vast majority of consumers regard Rx as only
3 for people with severely elevated cholesterol and
4 something to be avoided for as long as possible.
5 Specifically, 78 percent of consumers agree Rx
6 medicines are for people with severe cholesterol
7 problems, while only six percent agree this is true
8 for OTC medicines. Consistent with this, 58 percent
9 agree that Rx medicines are something they would avoid
10 for as long as possible, while only 13 percent think
11 this applies to OTC options. Conversely, OTC is seen
12 as the preferred option if cholesterol is only mildly
13 elevated and is viewed as something to prevent versus
14 treat disease. As a result, OTCs can complement
15 currently available options by providing a more
16 accessible and less intimidating way into therapy for
17 many low-risk individuals. With this in mind, let's
18 move to the education and marketing program itself,
19 starting with the key objectives. First, to raise
20 cholesterol awareness and foster a productive dialogue
21 between consumers and healthcare professionals. This
22 will help close the therapeutic gap highlighted
23 earlier by providing greater access and providing a
24 more acceptable treatment option for many consumers.
25 The second objective is to ensure that consumers can

1 appropriately self-select, and third, to encourage
2 responsible, ongoing use. Let's turn now to the
3 program elements designed to encourage awareness and
4 dialogue. First is consumer advertising, which will
5 serve to increase awareness broadly and generate
6 physician contacts. In addition we'll reach consumers
7 broadly through community outreach and work-site
8 programs to increase awareness of cardiovascular risk
9 and to encourage cholesterol awareness, intervention
10 and screening. In this way, we hope to broaden access
11 to minority and underserved populations who may be
12 less likely to engage in the traditional medical
13 system. To further facilitate the dialogue between
14 consumers and healthcare providers, we'll also provide
15 tear-off pads at the retail shelf with questions
16 consumers should discuss with their doctor. Pravachol
17 10 labeling will also play a key role in encouraging
18 interaction between consumers and healthcare
19 providers. Prominently displayed on the end flaps of
20 the carton is the message that consumers should see
21 their doctor. This message reinforces to the consumer
22 the importance of knowing their cholesterol profile as
23 well as other risks for cardiovascular disease.
24 Inside the carton right on each blister card is a
25 message that serves as a daily reminder that consumers

1 should keep the doctor involved in their ongoing
2 management of disease. In order to facilitate a
3 productive two-way dialogue, we plan a comprehensive
4 education program directed to healthcare providers.
5 We'll focus on those healthcare professionals who are
6 most likely to interface with OTC users-- primary care
7 physicians, nurses, physicians assistants, as well as
8 pharmacists. Our objective is to broaden education
9 about cardiovascular risk, behavior modification and
10 how OTC options fit into the spectrum of cholesterol
11 management. The tools we'll employ include a
12 professionally staffed 800 number, new product
13 bulletins, continuing education programs and materials
14 to provide to the patients. For the second objective,
15 appropriate self-selection, the labeling will again
16 play a critical role. As outlined earlier, consumers
17 clearly understand the label and higher-risk
18 individuals understand this product is not for them.
19 In addition our program will include a toll-free 800
20 number and interactive web site. The 800 number will
21 provide answers to frequently asked questions as well
22 as access to live operators. Consumers will be able
23 to request Spanish language package inserts as well as
24 bilingual audiocassettes. When people contact the 800
25 number, they will be reminded to contact their

1 physician if they have not already done so. Through
2 the web site, consumers can access up-to-date health
3 information, risk assessment tools, get tips on diet
4 and exercise, and can easily link to other related
5 healthcare sites. Let's move now to the third
6 objective, encouraging responsible use. This begins
7 when consumers first purchase the product. The
8 starter kit will provide a month's supply of product
9 in a calendar pack format to establish the routine of
10 daily use. It will also include free enrollment in
11 Pravachol Partners, a user-friendly package insert and
12 educational brochure, as well as incentives for future
13 purchase and cholesterol testing. We will also work
14 with cholesterol testing companies and retailers to
15 make cholesterol testing more accessible and
16 affordable. This will be an integral part of our
17 program since we know how important positive
18 reinforcement is to ongoing compliance. Pravachol
19 Partners is one of the key elements of the compliance
20 program. The cornerstone of the program is a series
21 of postcards and newsletters with messages tailored to
22 coincide with key points in the adoption curve. This
23 type of program has been shown to be very effective in
24 improving compliance and should be particularly
25 effective in this information hungry OTC audience.

1 These education and marketing programs reflect
2 extensive learning from our consumer-use trials and we
3 feel confident that they will address the specific
4 needs of consumers and healthcare providers. At the
5 same time we also recognize that no consumer-use
6 trial, no matter how well designed, can answer all
7 questions or anticipate all possible outcomes. As a
8 result, we are committed to rigorous post-marketing
9 surveillance, including conducting a Phase IV study.
10 This will allow us to characterize the range of real
11 world behavior and modify our education and marketing
12 program if warranted. The three areas we'll be most
13 interested in evaluating will be safety in an OTC
14 setting, how OTC availability will impact cholesterol
15 awareness and action amongst the general U.S.
16 population, and the specific behaviors of OTC statin
17 users. The primary mechanisms for evaluation include
18 monitoring of adverse events, which will of course be
19 reported periodically to the agency, 800 number
20 contacts from consumers and healthcare providers, and
21 most important, a Phase IV study. The design I will
22 share with you represents a proposal only. Clearly,
23 the final protocol would be discussed and finalized
24 with the agency before implementation. As planned,
25 the Phase IV study will be conducted in three waves--

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1 one baseline reading prior to distribution and two
2 post-launch waves, six and twelve months following the
3 start of advertising. Each phase would include a
4 naturally projectible sample of 10,000 adults and
5 1,000 OTC statin users. We would also augment to
6 include a readable sample of important demographic
7 subgroups. The key objective of the study would be
8 the characterization of cholesterol-related beliefs
9 and behaviors, including awareness, cholesterol
10 testing, OTC utilization and physician interaction.
11 The study would be sufficiently powered to allow us to
12 identify the scope and nature of any unanticipated
13 behavior so that we could modify our program as
14 warranted. In closing, I would like to reiterate our
15 commitment to continuous improvement of our education
16 and marketing program based on learning from post-
17 marketing surveillance to support cholesterol
18 education efforts amongst consumers and healthcare
19 providers and to amplify important labeling messages,
20 to encouraging ongoing dialogue between consumers and
21 healthcare providers and to encourage appropriate
22 behavior and compliance. I thank you for your time
23 and would like now to turn the podium back to Dr.
24 Friedman for a few closing remarks.

25 DR. FRIEDMAN: Thank you very much.

1 Before I entertain any questions that you may have,
2 I'd just like to conclude with these thoughts. First,
3 heart disease is a very important issue in this
4 country. Since we began this meeting this morning,
5 100 people have died of coronary heart disease in this
6 country. We also know that people are very interested
7 in pursuing self-care options. I think you've seen
8 demonstrated that Pravachol 10 mg. has an appropriate
9 profile of both safety and efficacy for OTC use. We
10 therefore conclude that OTC Pravachol 10 mg. is an
11 appropriate option for the lower-risk individuals who
12 are choosing to lower their cholesterol. It will
13 bring more people on to appropriate therapy and it
14 will provide an additional approach to treat a major
15 modifiable risk factor for heart disease and be a part
16 of the solution to help close the therapeutic gap.
17 Thanks very much. I'd be happy to entertain any
18 questions that you may have.

19 CHAIRMAN BRASS: We're not going to do the
20 questions until after the FDA presentation today.

21 DR. FRIEDMAN: Okay.

22 CHAIRMAN BRASS: Before we take a short
23 break, I just want to remind the committee members
24 that we will have a number of important votes this
25 afternoon and if anybody has flight arrangements, I

1 hope they don't interfere with that. Those of you who
2 will need to leave early, I would appreciate knowing
3 about it during this break so we can plan accordingly.
4 At this point we'll take a break until 10:05. Thank
5 you.

6 (Whereupon, the foregoing matter went off
7 the record at 9:53 a.m. and went back on
8 the record at 10:08 a.m.)

9 CHAIRMAN BRASS: We will continue the
10 morning session with the FDA presentations and I'll
11 turn the microphone over the Dr. Parks to begin that
12 presentation.

13 DR. PARKS: Thank you Dr. Brass. Good
14 morning. Today you'll be hearing several
15 presentations given by reviewers at the FDA on
16 Bristol-Meyers Squibb application for the Rx-to-OTC
17 switch of pravastatin 10 mg. I'm Mary Parks. I'm a
18 medical officer in the Division of Metabolic and
19 Endocrine Drug Products. I will first be presenting
20 the clinical efficacy and safety review of this
21 application. Following me will be Dr. Daiva Shetty
22 from the Division of Over-the-Counter Drug Products
23 and she will be discussing the actual use trials. And
24 finally Dr. Karen Lechter from the Division of Drug
25 Marketing, Advertising and Communications will be

1 discussing the label comprehension studies. Dr.
2 Brass, members of Joint Advisory Committee, I would
3 like to present to you today the clinical review of
4 Bristol-Meyers Squibb application for the
5 nonprescription availability of pravastatin 10 mg. My
6 presentation will be focused on the following. First
7 I will discuss the sponsor's rationale for
8 nonprescription pravastatin and who in the population
9 should be using this product. I will then present the
10 studies reviewed in this division and the results of
11 these studies followed by the safety of pravastatin
12 and finally, I will conclude the presentation by
13 highlighting the relevant findings in this review with
14 respect to the potential risk relationship of
15 nonprescription pravastatin. The sponsor's rationale
16 for nonprescription pravastatin is, first, the
17 relationship between total cholesterol levels and the
18 risk of dying from heart disease. You've certainly
19 seen this slide now a couple of times, so I just want
20 to emphasize that this relationship is continuous and
21 great at one with the risk increasing considerably in
22 those individuals whose total cholesterol levels are
23 greater than 240. The second point in the sponsor's
24 rationale for nonprescription pravastatin is based on
25 clinical trials in which drug therapy used to lower

1 cholesterol level has been able to demonstrate
2 reduction in cardiovascular events, and this has been
3 observed in both the primary and secondary prevention
4 population and across a broad range of cholesterol
5 levels. Now despite these findings, these points, the
6 sponsor contends that there remains a substantial
7 number of individuals in the population who are
8 inadequately treated to the NCEP goals. These goals
9 you're all familiar with. At this point, I just want
10 to highlight that it's based on the presence or
11 absence of a cardiovascular disease and in the absence
12 of cardiovascular disease, it's dependent on the risk
13 factor present and that would determine the LDL
14 cholesterol treatment goal for each of the subgroups.
15 Interestingly, despite the inadequate treatment of
16 dyslipidemia in the population, the sponsor states
17 that there are consumers who are greatly interested in
18 improving their cholesterol levels by buying dietary--
19 , diet foods and dietary supplements. And their
20 proposal is to, by making pravastatin available as a
21 nonprescription drug, this would provide many
22 individuals in the population an additional means for
23 lowering cholesterol level. And who are the people
24 that they are targeting? The sponsor's definition for
25 the OTC target population include those who have been

1 told by their physician to lower their cholesterol
2 level, but have not been placed on drug therapy. The
3 total cholesterol level should be between 200-240 and
4 the LDL cholesterol is greater than 130. Those who
5 should not use nonprescription pravastatin include
6 those who have established heart disease or diabetes,
7 are currently on prescription lipid-lowering therapy,
8 or children or pregnant women. Several studies were
9 submitted to support the nonprescription proposal and
10 these were reviewed in this division. The 10 and 40
11 mg. placebo-controlled studies were actually studies
12 that had been previously submitted to the agency,
13 reviewed by the agency and the original NDA. Two new
14 studies were conducted in the OTC clinical development
15 program. The first is PREDICT, the Pravachol
16 Experience in a Documented Consumer-Use Trial. This
17 was a 24-week open label trial in which after
18 consumers reviewed a product label they were
19 randomized to receive pravastatin either as a
20 prescription drug or as a nonprescription drug, and
21 response, lipid response to treatment was evaluated in
22 this trial. The second actual-use study was OPTIONS,
23 and it stands for OTC Pravachol in an Observed
24 Naturalistic Setting. This was a 12-week open label
25 uncontrolled study in which nonprescription

1 pravastatin was made available to enrollees in an HMO
2 setting. Response to cholesterol lowering--, to
3 pravastatin treatment was not evaluated with respect
4 to LDL cholesterol reduction in this trial. The
5 issues addressed in this review included whether
6 pravastatin would significantly lower LDL cholesterol
7 in the OTC population, what is the role of the
8 healthcare professional in the management of this
9 condition, and what is the concerns of here as to drug
10 treatment for this chronic asymptomatic condition,
11 whether or not treatment with pravastatin in this
12 population will confer clinical benefit, and then
13 finally safety, safety in the clinical trial setting
14 and safety in the post-marketing setting. LDL
15 cholesterol reduction was evaluated first and three
16 placebo-controlled studies, again these studies were
17 previously submitted to the agency and the original
18 NDA and they were about eight to twelve weeks in
19 duration. There was diet reinforcement throughout the
20 treatment duration, and although it was not in the OTC
21 target population, these studies did demonstrate that
22 pravastatin 10 mg. taken daily reduces LDL cholesterol
23 by about 18 to 22 percent compared to placebo. In the
24 over-the-counter population, at least in a clinical
25 trial setting, the LDL cholesterol reduction was

1 evaluated in PREDICT, but it wasn't evaluated in the
2 PREDICT cohort, it was evaluated in a subgroup of the
3 PREDICT population, and that subgroup was called the
4 qualified and treated subgroup. And how an individual
5 came to be part of this subgroup is through this
6 algorithm. After being randomized to either OTC or
7 Rx, the individual or the consumer at his or her own
8 will, could see the study physician and at this point
9 a baseline physical exam would be performed, lipid
10 profile would be obtained, and also assessments of
11 cardiovascular risk factor. And based on those
12 findings, a set of protocol and post-treatment
13 guidelines would be applied in order to determine if
14 the individual was qualified for treatment. In the Rx
15 population it would be the initiation of treatment,
16 and in the OTC population, as Dr. Friedman had
17 mentioned earlier this morning, it really would either
18 be continuation treatment if they already started
19 treatment, or initiation treatment if they had not
20 started treatment. The end result or the bottom line
21 here is that LDL cholesterol reduction was summarized
22 in the subgroup of which was only 15 percent of the
23 OTC population and about 19 percent of the Rx
24 population because of careful selection by the study
25 physician after applying this set of treatment

1 guidelines. Now these treatment guidelines were meant
2 to assist the study physician in uniformly deciding
3 who should be initiated on therapy. And after being
4 initiated on therapy, who should have their dose
5 titrated to either a 20 or 40 mg. dose in order to
6 achieve a particular goal. The determination of
7 qualification for treatment in this trial was based on
8 the individual's baseline risk factors for heart
9 disease and also their baseline LDL cholesterol. I
10 wanted to point out that these guidelines are unique
11 to the PREDICT protocol. They're not part of the
12 proposed product label, because in the proposed
13 product label there isn't mention for the consumer to
14 treat themselves to a particular goal. So in some
15 ways this treatment approach in PREDICT is not
16 representative of what we might see in the
17 nonprescription use of this product. Regardless, LDL
18 cholesterol was summarized in this population, or this
19 subgroup, of which 18 percent required their dose
20 titrated to the 20 or 40 mg. dose in order to achieve
21 their NCEP goals. And as you heard earlier again this
22 morning, there was about a 17 to 18 percent reduction
23 in LDL cholesterol, and this was observed in both the
24 OTC and Rx patients of this subgroup. From these
25 findings, the sponsor concludes that the response, the

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1 lipid response to treatment in the adherent individual
2 will be the same in the prescription setting as in the
3 nonprescription setting. And really this is not
4 surprising. We really don't expect the LDL-lowering
5 efficacy of pravastatin 10 mg. to be any different in
6 an individual who takes that drug as obtained from his
7 or her physician as a prescription drug, compared to
8 that same individual who takes that same drug bought
9 over the counter. But what we don't know from these
10 results is really what the lipid response is to
11 treatment in the OTC population. And the reason why
12 is because we wouldn't expect the OTC population who
13 takes any amount of drug to be comprised only of this
14 qualified and treated subgroup. And we don't expect
15 that because PREDICT didn't show it. PREDICT allowed,
16 in the OTC population of PREDICT, allowed consumers to
17 purchase up to two months of drug without having to
18 see a study physician. So it really gave us an
19 opportunity to observe who would actually buy and use
20 this product without the physician. And as a result
21 there were 499 people who purchased the medication and
22 used the medication, and about ten percent of them did
23 not consult a physician. The remainder who consulted
24 a physician, some of them-- the treatment guidelines
25 I had mentioned earlier were at that point applied,

1 and some of them were disqualified from treatment
2 because they did not meet eligibility for treatment
3 based on those treatment guidelines. And of those who
4 were qualified, some of them may not have returned for
5 follow-up. So the end result here is that LDL
6 cholesterol reduction as summarized in this subgroup
7 here was only representing about half of the OTC-
8 treated population. And that's what I mean by we
9 really don't know what the LDL response is in the
10 actual OTC population. We don't know how the rest of
11 the population, the 49.3 percent who took amount of
12 drug and excluded from this analysis, how they did.
13 In contrast in the Rx population, because the
14 individual had to see the study physician in order to
15 get medication as a prescription, it's not surprising
16 to find that 355 of those who took any amount of drug,
17 almost 100 percent of them were considered qualified
18 and actually considered in the LDL cholesterol
19 analysis. So we have a fairly good estimate of lipid
20 response in the Rx treated population. There are some
21 other points I want to make from this slide here. The
22 conclusion that the OTC population achieved their NCEP
23 goal in 83 percent of them again was limited only to
24 those qualified and treated population. So indeed we
25 don't know if the other half achieved their NCEP goals

1 because they were not looked at. And then, finally,
2 I'm not really certain how representative this
3 subgroup is of the sponsor's targeted population and
4 I'm not certain how representative it is because the
5 mean total cholesterol--, or the median, excuse me,
6 the median total cholesterol level in the subgroup was
7 245, and that exceeds the total cholesterol range of
8 the targeted population on their product label. The
9 other issue that was addressed in this review was that
10 of the role of the healthcare professional. Certainly
11 this is important in entertaining a nonprescription
12 product because, at least for a chronic asymptomatic
13 condition. And to get a better appreciation for the
14 role of the physician or the healthcare professional,
15 let's look first at the reasons why people were
16 discontinued from their study medication. As I've
17 mentioned there were 499 individuals in the OTC group
18 who took any amount of drug, the treated population,
19 of which more than half discontinued medication.
20 About 25 percent of these individuals were
21 discontinued because of a study physician telling them
22 to discontinue their medication. In contrast in the
23 Rx group, the patients who took any amount of drug,
24 only about a fifth of them discontinued. The primary
25 reason was protocol violation, but interestingly, only

1 three were told to discontinue the medication by a
2 study physician. So clearly there's quite a contrast
3 here with respect to a physician telling an individual
4 to stop their medication, so in order to appreciate
5 the role of the healthcare physician, let's examine
6 these numbers a little bit more closely. And that's
7 what summarized here in this slide. If you look in
8 the OTC group, of the 123 who were told to stop their
9 medication by the study physician, half of them were
10 told to stop because of this reason: normal
11 cholesterol, therefore really not warranting drug
12 therapy. About 25 percent were told to stop their
13 medication because their cholesterol or risk factor
14 was too high and perhaps warranting more aggressive
15 therapy. And then there were some who were told to
16 discontinue because it was not appropriate or because
17 they were already on lipid-lowering drug.
18 Unfortunately for our three patients here in the Rx
19 group we don't have a specific reason for why the
20 physician told them to stop their medication; however,
21 I think it's really quite evident from this slide that
22 for individuals who received drug in a prescription
23 setting, they have a lower likelihood of being
24 inappropriately initiated on therapy as opposed to
25 those in the OTC group where they have an opportunity

1 to self-select and use the medication without the
2 healthcare professional involvement in the very
3 beginning. So this does raise a question that the
4 role of the healthcare professional, at least in this
5 study, is not only important in the management of
6 dyslipidemia with respect to treatment of an
7 individual to goal or consideration of dose titration,
8 but it seems apparent that the healthcare
9 professionals should be involved in the very early
10 stages, in the decision-making process, and assisting
11 the individual in terms of whether or not drug therapy
12 should or should not be initiated. Because certainly
13 from PREDICT, in the OTC population, those who self-
14 selected to use were at risk of over-treatment because
15 they had normal cholesterol levels, under-treatment
16 because they had baseline cholesterol levels that were
17 too high, or perhaps high-risk factors, or
18 inappropriate treatment. The next issue to address is
19 adherence to therapy and, as I mentioned yesterday,
20 adherence to therapy is important because this
21 condition, dyslipidemia, is a chronic asymptomatic
22 condition and so to its management requires long-term
23 adherence to any form of treatment including that of
24 nonprescription pravastatin. In the PREDICT study
25 which was 24 weeks long, the study drug

1 discontinuation rate was 58.3 percent, and as I
2 mentioned earlier, the primary reason, 25 percent of
3 them was due to the physician recommending them to
4 stop the medication. In OPTIONS, the other actual use
5 study, if you recall this was an open labeled,
6 uncontrolled study, in which nonprescription
7 pravastatin was made available to enrollees in an HMO
8 setting. It was a 12 week study and 51.4 percent were
9 told to discontinue their med--, I'm sorry, not told
10 to discontinue their medication. 51.4 percent
11 actually discontinued their medication and the main
12 reason that they discontinued their medication was
13 because of non-compliance. As a matter of fact, 41
14 percent of these discontinued medication because of
15 reports of non-compliance. Now if you'll look
16 individually at the reasons listed as non-compliance,
17 it included things such as, too busy, inconvenient
18 hours, not interested, so it really was quite a lot of
19 reasons as being listed as non-compliance. But
20 certainly this suggests that adherence to therapy for
21 treatment of this chronic condition does not appear
22 ideal With respect to clinical cardiovascular
23 benefit, the question that we're asking here is
24 whether or not treatment with pravastatin 10 mg. in
25 this targeted population will result in a reduction of

1 cardiovascular mortality and morbidity, and certainly
2 you've already heard from Dr. Cohen that it hasn't
3 been demonstrated in not only this drug, but other
4 medications, not demonstrated in this target
5 population, not for this product at this dose, and
6 certainly not in an actual use or actual
7 nonprescription setting. So in the absence of
8 clinical benefit we have to ask what are the risks of
9 drug treatment and the risk was evaluated in the
10 safety review, and first we looked at the safety in
11 the clinical trial setting. At the 10 mg. dose, we
12 did not notice, we do not note any cases of
13 rhabdomyolysis, myoglobinuria or liver toxicity. The
14 incidents of myalgia was low and is similar to that in
15 the placebo group. Similarly, the incidents of liver
16 enzyme elevation was the same between pravastatin and
17 placebo. Interestingly the discontinuation of
18 medication due to reported adverse events was slightly
19 higher in the OTC group versus that in the Rx group in
20 PREDICT, but we don't really know the reasons for this
21 and it may speak to the poor adherence to drug therapy
22 as observed in the actual use studies. The safety of
23 pravastatin at the 40 mg. dose was evaluated in three
24 large placebo-controlled trials previously submitted
25 to the agency and these trials were about five years

1 in duration. And the consecutive elevations in liver
2 enzyme to more than three times upper limit of normal
3 was less than one percent for pravastatin and it
4 wasn't significantly different to that of placebo.
5 There were no cases of liver failure, and although
6 there was one case of reported rhabdo, on closer
7 examination, as mentioned earlier this morning by the
8 sponsor, this didn't really meet the definition of
9 clinical rhabdomyolysis because of the CK elevations.
10 However, we acknowledge that there are limitations to
11 safety assessment in the clinical trial setting, and
12 these limitations are related primarily to the
13 exclusion of high-risk individuals, exclusion of
14 patients on interacting medications, exclusion of
15 patients with co-morbid medical conditions, and
16 certainly in a clinical trial setting, there are
17 scheduled visits and close safety monitoring such that
18 at the earliest sign of trouble, an individual is
19 asked to discontinue the medication or to stop or to
20 interrupt medication. So sometimes safety assessments
21 in the clinical trials are not predictive of what we
22 would expect in the real world use of a product. So
23 to get a better grasp on the safety of a product in
24 the real world we often looked at the post-marketing
25 spontaneous reports and in collaboration with the

1 office of post-marketing drug risk assessment, we
2 looked at the following safety concerns for
3 pravastatin, primarily liver failure and
4 rhabdomyolysis. For liver failure we looked at the
5 following case definition. We looked at cases of
6 liver failure stated by the reporter or if the
7 individual received a liver transplant and the
8 reporting time period was that for marketing until
9 recently this year, about nine years. There were 13
10 cases of liver failure reported meeting this case
11 definition, eight of them domestic, five foreign, and
12 our safety evaluators looked at these carefully to
13 pull out the confounding cases. There were only ten
14 unconfounded cases and if we use the domestic
15 unconfounded cases, we get a reporting rate which when
16 we compare then to the background rate of idiopathic
17 liver failure and we found that there was no increase
18 over the background rate of idiopathic liver failure.
19 So although there have been pravastatin-associated
20 cases of liver failure, it's exceedingly rare, and
21 often it's certainly not increase of the background
22 rate, and often is complicated by certain medical
23 conditions and medication views, which makes it
24 difficult to assign any degree of any causality to
25 drug. The other safety concern was that of

1 rhabdomyolysis and, again, this is not unique to
2 pravastatin, as seen in all the statins. The case
3 definition here used is that of a clinical diagnosis
4 of rhabdo with a CPK elevation of greater than 10,000.
5 The reporting time period here again was marketing
6 until recently this year, and of note, the background
7 rate is not known for this adverse event. And given
8 this case definition we found 35 cases which were
9 broken down here into the foreign and U.S. reports.
10 And I don't want to give the committee the impression
11 here that we are making the conclusion that there is
12 a dose relation or relation to country; this is just
13 merely reporting it, or describing it. It's
14 interesting we do see some cases in the 10 mg. dose,
15 but these are more in the foreign cases, and I do
16 believe that that's probably has something to do with
17 the use of that particular dose more in the country.
18 We don't have access as the sponsor has to the usage
19 data in the foreign countries. Most of this was in
20 Japan and, actually, you probably saw that this
21 morning already. We do have access to usage or, not
22 usage, but prescriptions written in the United States
23 and from IMS HEALTH, we see that indeed the 10 mg.
24 dose is the least prescribed dose across the dosage
25 formulation for pravastatin. Again I want to

1 emphasize that the number here is number of
2 prescriptions written, not number of individuals using
3 it, so we cannot calculate incidence rates for adverse
4 events obtained from spontaneous reports. So in
5 conclusion for rhabdomyolysis, the true incidence rate
6 is not known, but the risk exists. I think this risk
7 is small, but surprisingly we even see it at the 10
8 mg. dose, although more in the foreign cases. There
9 might be a potential increase in risk if it's
10 concomitantly used with certain medications. The
11 fibrates and cyclosporine is another concern. As
12 mentioned earlier, it may be through the inhibition of
13 P glycoprotein, and certain co-morbid medical
14 conditions may increase this risk. So in conclusion
15 for safety review, there are very rare but serious
16 safety concerns that relate to pravastatin and
17 primarily that of the muscle toxicity. So again in an
18 over-the-counter setting, the safety concern for a
19 drug is dependent again on the consumer's
20 comprehension of the label, the consumer's ability to
21 follow the label instructions so that there would be
22 no self-titration and no use by high-risk individuals.
23 In conclusion, in evaluating the prescription to
24 nonprescription switch of pravastatin 10 mg., we ask
25 the question what is the balance of benefit versus

1 risk of nonprescription pravastatin and I'd like to
2 address that question by summarizing the findings or
3 the issues addressed in this review with respect to
4 the benefit side of the equation, we talk about LDL
5 cholesterol reduction and as we saw in the placebo-
6 controlled trials in the original submissions, that
7 pravastatin does lower LDL cholesterol. However, as
8 observed in both OPTIONS and PREDICT, it seems like
9 the poor adherence to drug treatment may reduce the
10 effectiveness of this lipid-lowering in the
11 population. Again clinical cardiovascular benefit has
12 not been established for this drug in this population
13 and certainly the healthcare professional involvement
14 here appears to reduce the inappropriate self-
15 selection as observed in PREDICT. That might actually
16 fall into the risk side of the equation, also. And
17 then finally on the risk side of the equation for
18 safety, there are very rare but serious adverse events
19 which may be compounded by an unmonitored,
20 unsupervised use in a nonprescription setting. So
21 with that, that concludes my presentation. I would
22 now like to introduce Dr. Shetty. Thank you very much
23 for your attention.

24 DR. SHETTY: Good morning. My name is Daiva
25 Shetty and I am a medical officer in the Division of

1 Over-the-Counter Drug Products. I am going to present
2 some highlights of the data submitted by the sponsor
3 about consumer actual use and behavior. There are
4 several actual use issues for Pravachol
5 nonprescription use. And first of all, are consumers
6 able to self-diagnose hypercholesterolemia? Do they
7 know their own cholesterol values, and do they
8 understand serum cholesterol values? Are consumers
9 able to self-select appropriately? Can they identify
10 their risk factors for coronary heart disease? And do
11 they understand how many of those risk factors they
12 should or they should not have prior to their drug
13 therapy? Are consumers able to self-treat
14 hypercholesterolemia? Do they know when to start, and
15 are they able to follow label directions for dosing
16 and duration of use? Are they able to understand the
17 treatment goal and what is the goal to lower
18 cholesterol or to reduce the risk factors for coronary
19 heart disease? In the interest of time, I'm not going
20 to talk about the design of the studies, so you can
21 skip through those slides that you have copies. The
22 actual use trials were submitted to the NDA, PREDICT
23 and OPTIONS. First study, PREDICT, stands for the
24 Pravachol Experience Documented in a Consumer Trial.
25 And I would like to make few comments about the label

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1 used in this study. It stated that this product is
2 indicated for those whose total cholesterol is between
3 200 and 240, and LDL cholesterol above 130 mg. per
4 deciliter. There was no HDL cholesterol value on the
5 label. No specific age requirements listed on the
6 label either. Only do-not-use section that those who
7 are less than eighteen years of age should not use
8 this product. The primary objective of this study was
9 to determine the proportion of the OTC randomized
10 subjects who have purchased OTC Pravachol, consult a
11 physician within two months of using medication.
12 11,065 subjects called the call center. 3,888 were
13 screened at the screening site. Of those, 3,872 were
14 enrolled into the study and randomized into two
15 groups, OTC and Rx. Those two groups were similar in
16 terms of demographics and the number of subjects
17 enrolled. I would like to make a comment about the
18 call center. The call center served as a screening
19 site for premenopausal and childbearing potential
20 women, and if the subject who called was a woman of
21 childbearing potential, she was not given directions
22 to go to the enrollment site. 119 subjects were found
23 to be ineligible to participate, and half of them, or
24 61, were women of childbearing age. This two percent
25 comes from the enrolled population only of 3,872 and