New York 1997

ssued December 1999

EC97TCF-NY

### **1997 Economic Census**

*Transportation*1997 Commodity Flow Survey





U.S. Department of Commerce Economics and Statistics Administration U.S. CENSUS BUREAU



Issued December 1999

### 1997 Economic Census

**Transportation** 1997 Commodity Flow Survey





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Mortimer L. Downey, **Deputy Secretary** 

**BUREAU OF TRANSPORTATION STATISTICS** Dr. Ashish Sen, Director Rick Kowalewski, **Deputy Director** 

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#### ACKNOWLEDGMENTS

This report was prepared in the Service Sector Statistics Division under the direction of Thomas E. Zabelsky, Assistant Chief for Current Service and Transportation Programs. Planning, implementation, and compiling of this report were under the supervision of John L. Fowler, Chief, Commodity Flow Survey Branch, assisted by Wanda Dougherty, Debra Corbett, Bruce Dembroski, Shirley Gray, Michael Jones, Stephanie Kelley, Mabel Ocasio, Bonnie Opalko, Joyce Price, Barbara Selinske, Eli Serrano, and Michael Sprung. Sample design and statistical methodology were developed under the general direction of **Howard** Hogan and Carl A. Konschnik, former Assistant Chiefs, and Ruth E. Detlefsen, current Assistant Chief, Research and Methodology. Sample design and estimation were under the supervision of Patrick Cantwell, former Chief, and Jock Black, current Chief, Program Research and Development Branch, assisted by William C. Davie Jr., David L. Kinyon, Jacklyn R. Jonas, and M. Cristina Cruz. Frame construction, sample control, imputation, and quality control procedures were developed under the supervision of **Carol King,** Chief, Statistical Methods Branch, assisted by James Hunt.

The processing system and computer programs were developed and implemented by the OAO programming group, led by Jacques Wilmore and assisted by Harold N. Bobbitt and Robert J. Jeffrey. Steve G. McCraith, Chief, Quinquennial Surveys Branch, Economic Statistical Methods and Programming Division and Joseph F. Keehan provided general support.

Coordination of data collection efforts was under the direction of **Judith N. Petty**, Chief, National Processing Center, assisted by **Matthew Aulbach**, **Linda Broadus**, **Grant Goodwin**, **Carlene Bottorff**, **Teresa Branstetter**, and **Jack Miller**.

The staff of the Administrative and Customer Services Division, **Walter C. Odom,** Chief, performed planning, design, composition, editorial review, and printing planning and procurement for the publications, Internet products, and report forms. **Margaret A. Smith** provided publication coordination and editing.

We also acknowledge the contributions of the following Department of Transportation (DOT) representatives in the overall planning and design of the survey: **Rolf Schmitt,** Associate Director for Transportation Studies, Bureau of Transportation Statistics, assisted by **Susan Lapham, Russ Capelle, Ronald J. Duych,** and **Felix Ammah-Tagoe.** 

The Oak Ridge National Laboratory's Center for Transportation Analysis, under the former and current direction of Mike

Bronzini and David Greene, respectively, provided all mileage data for this report, using its transportation network modeling system, under the supervision of Frank Southworth and assisted by Shih-Miao Chin, Bruce Peterson, Jane Rollow, and Angela Gibson.

Special acknowledgment is also due to the many businesses whose cooperation was essential to the publication of these data.



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## Introduction to the Economic Census

### **PURPOSES AND USES OF THE ECONOMIC CENSUS**

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

### AVAILABILITY OF ADDITIONAL DATA

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are

published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

## 1997 Commodity Flow Survey

#### GENERAL

The 1997 Commodity Flow Survey (CFS) is undertaken through a partnership between the Bureau of the Census, U.S. Department of Commerce, and the Bureau of Transportation Statistics, U.S. Department of Transportation. This survey produces data on the movement of goods in the United States. It provides information on commodities shipped, their value, weight, and mode of transportation, as well as the origin and destination of shipments of manufacturing, mining, wholesale, and selected retail establishments. The CFS was last conducted in 1993. See the Comparability With the 1993 Commodity Flow Survey table (Appendix A) for a comparison between the 1997 and 1993 surveys. The data from the CFS are used by public policy analysts and for transportation planning and decision-making to assess the demand for transportation facilities and services, energy use, and safety risk and environmental concerns.

This report presents data at the state level. Additional reports will include data for the United States, census regions, divisions, and selected metropolitan areas, as well as selected data on exports and hazardous material shipments.

#### **INDUSTRY COVERAGE**

The 1997 CFS covers business establishments in mining, manufacturing, wholesale trade, and selected retail industries. The survey also covers selected auxiliary establishments (e.g., warehouses) of in-scope multiunit and retail companies. The survey coverage excludes establishments classified as farms, forestry, fisheries, governments, construction, transportation, foreign establishments, services, and most establishments in retail.

The industries covered, as defined in the 1987 Standard Industrial Classification Manual (SIC), are listed in the following table:

SIC code	Title
10, ex. 108 12, ex. 124	Metal mining (excluding metal mining services) Coal mining (excluding coal mining services)
13	Oil and gas extraction <sup>1</sup>
14, ex. 148	Mining and quarrying of nonmetallic minerals, except fuels (excluding nonmetallic minerals services)
20	Food and kindred products
21	Tobacco products
22	Textile mill products
23	Apparel and other finished products made from fabrics and similar materials
24	Lumber and wood products, except furniture
25	Furniture and fixtures
26	Paper and allied products
27, ex. 279	Printing, publishing, and allied industries (excluding service industries for the printing trade)
28	Chemicals and allied products
29	Petroleum refining and related industries
30	Rubber and miscellaneous plastics products
31	Leather and leather products
32	Stone, clay, glass, and concrete products
33	Primary metal industries
34	Fabricated metal products, except machinery and transportation equipment
35	Industrial and commercial machinery and computer equipment
36	Electronic and other electrical equipment and components, except computer equipment
37	Transportation equipment
38	Measuring, analyzing, and controlling instruments; photographic, medical and optical goods; watches and clocks
39	Miscellaneous manufacturing industries
50	Wholesale trade—durable goods
51	Wholesale trade—nondurable goods
596	Catalog and mail-order houses

<sup>1</sup>We included establishments classified in SIC 13, Oil and Gas Extraction, in the initial coverage of the 1997 CFS. However, because of unresolved industry-wide reporting issues, we have removed shipments from these establishments from our 1997 CFS tabulations. The data collected from these establishments will be used as input to a special report at a later date.

Similarly, because establishments in SIC 13 are responsible for the overwhelming number of shipments classified in SCTG 16, Crude Petroleum, we have removed all shipments with SCTG 16 from the 1997 CFS publication results.

#### SHIPMENT COVERAGE

The CFS captures data on shipments originating from selected types of business establishments located in the 50 states and the District of Columbia. The data do not cover shipments originating from business establishments located in Puerto Rico and other U.S. possessions and territories. Shipments traversing the U.S. from a foreign location to another foreign location (e.g., from Canada to Mexico) are not included, nor are shipments from a foreign location to a U.S. location. Imported products are included in the CFS at the point that they left the importer's domestic location for shipment to another location. Shipments that are shipped through a foreign territory with both the origin and destination in the U.S. are included in the CFS data. The mileages calculated for these shipments exclude the international segments (e.g., shipments from New York to Michigan through Canada do not include any mileages for Canada). Export shipments are included, with the domestic destination defined as the port of exit from the U.S.

The "Industry Coverage" section of the text lists the SIC groups covered by the CFS. Other industry areas that are not covered, but may have significant shipping activity, include agriculture, government, and retail (other than warehouses and SIC 5961, Catalog and Mail-Order Houses). For agriculture specifically, this means that the CFS did not cover shipments of agricultural products from the farm site to the processing centers or terminal elevators (most likely short-distance local movements), but does cover the shipments of these products from the initial processing centers or terminal elevators onward.

### MILEAGE CALCULATIONS

To compute shipment mileages for the 1997 CFS, The Center for Transportation Analysis (CTA) at Oak Ridge National Laboratory (ORNL) developed an integrated, intermodal transportation network modeling system. A secure data site was setup at ORNL to process census-supplied files containing data elements for individual CFS shipment records. Each record contained the ZIP Code of shipment origin and destination, and the mode or mode sequence reported. Each record also contained information on the type of commodity moved, its weight, dollar value and whether containerized or a hazardous material. Export shipments were also identified on the records, along with data on U.S. port of exit and foreign destination city and country. Encrypted data files were transmitted and returned from ORNL after processing, with turnaround of most files on a week-by-week basis. In this manner many shipment-specific data problems encountered by ORNL in their routing procedures were reported back to census in a timely fashion, allowing census to call back some shippers and thereby confirm, correct, or recover missing or otherwise unusable data. The ORNL system computed mileages, by mode, for all single modes and for any reported

multimodal sequence. This was done for any origindestination pair of domestic ZIP Code locations, and for any internal ZIP Code of origin, via U.S. export port, to foreign (export) destination. Mileages between origindestination ZIP Code centroids were computed by finding the minimum impedance path over mathematical representations of the highway, rail, waterway, air, and pipeline networks and then summing the lengths of individual links on these paths. Impedance is computed as a weighted combination of distance, time, and cost factors.

The ORNL multimodal network database is composed of individual modal-specific networks representing each of the major transportation modes—highway, rail, waterway, air, and pipeline. The links of these specific modal networks are the representation of line-haul transportation facilities. The nodes represent intersections and interchanges, and the access points to the transportation network. To simulate local access, test links are created from each five-digit ZIP Code centroid to nearby nodes on the network. For the truck network, local access is assumed to exist everywhere. For the other modes this is not true. Before any test links are created for these modes, a search procedure is used to determine if and where such networks are most likely to provide access to the ZIP Code. For shipments involving more than one mode, such as truck-rail or rail-water shipments, intermodal transfer links are added to the network database for the purpose of connecting the individual modal networks together for routing purposes. An intermodal terminals database and a number of terminal transfer models were developed at ORNL to identify likely transfer points for different classes of freight. A measure of link impedance was calculated for each access, line-haul, and intermodal transfer link traversed by a shipment. These impedances were mode specific and are based on various link characteristics. For example, the set of link characteristics for the highway network included speed impacting factors, such as the presence of divided or undivided roadway, the degree of access control, rural or urban setting, type of pavement, number of lanes, degree of urban congestion, and length of the link. Link impedance measures are also assigned to the local access links. Intermodal transfer link impedances are estimated in terms of the time it takes to move goods through such a transfer. In the case of rail and air freight, intercarrier transfer penalties are also considered in order to obtain proper route selections. A minimum path algorithm is used to find the minimum impedance path between a shipment's origin ZIP Code centroid and destination ZIP Code centroid. The cumulative length of the local access plus line-haul links on this path provides the estimated shipment distance. When rail was involved these shipment distances may be averaged over more than one path between an origin-destination pair.

### Mileage Data for Pipeline Shipments

In the tables, we do not show ton-miles or average miles per shipment for pipeline shipments. For most of these shipments, the respondents reported the shipment destination as a pipeline facility on the main pipeline network. Therefore, for the majority of these shipments, the resulting mileage represented only the access distance through feeder pipelines to the main pipeline network, and not the actual distance through the main pipeline network. Pipeline shipments are included in the U.S. totals for ton-miles and average miles per shipment.

### **DISCLOSURE RULES**

In accordance with Federal law governing Census Bureau reports, no data are published that would disclose the operations of an individual firm or establishment.

#### **EXPLANATION OF TERMS**

Average miles per shipment. For the 1993 CFS, we excluded shipments of STCC 27, Printed Matter, from our calculation of average miles per shipment. We made this decision after determining that respondents in the 1993 CFS shipping newspapers, magazines, catalogs, etc., had used widely varying definitions of the term "shipment."

For the 1997 CFS, we made numerous efforts throughout our data collection and editing to produce consistent results from establishments shipping SCTG 29, Printed Products. As a result, we have included printed products in the average miles per shipment calculations for the 1997 CFS.

**Commodity.** Products that an establishment produces, sells, or distributes. This does not include items that are considered as excess or byproducts of the establishment's operation. Respondents reported the description and the five-digit SCTG code for the major commodity contained in the shipment, defined as the commodity with the greatest weight in the total shipment.

**Distance shipped.** In some tables, shipment data are presented for various "distance shipped" intervals. Shipments were categorized into these "distance shipped" intervals based on the great circle distance between their origin and destination ZIP Code centroids. All other distance-related data in this and other tables (i.e., tonmiles and average miles per shipment) are based on the mileage calculations produced by Oak Ridge National Laboratories. (See the "Mileage Calculations" section for more details.)

**Great circle distance.** The shortest distance between two points on the earth's surface.

**Mode of transportation.** The type of transportation used for moving the shipment to its domestic destination. For exports, the domestic destination was the port of exit.

#### **Mode Definitions**

In the instructions to the respondent, we defined the possible modes as follows:

- 1. Parcel delivery/courier/U.S. Postal Service. Delivery services, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.
- 2. **Private truck.** Trucks operated by a temporary or permanent employee of an establishment or the buyer/receiver of the shipment.
- 3. For-hire truck. Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.
- 4. **Railroad.** Any common carrier or private railroad.
- 5. Shallow draft vessels. Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.
- 6. **Deep draft vessel.** Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vessels.
- 7. **Pipeline.** Movements of oil, petroleum, gas, slurry, etc., through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.
- 8. Air. Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.
- 9. Other mode. Any mode not listed above.
- 10. **Unknown.** The shipment was not carried by a parcel delivery/courier/U.S. Postal Service, and the respondent could not determine what mode of transportation was used.

In the tables, we have used additional terms for mode, which we define as follows:

- 1. Air (includes truck and air). Shipments that used air or a combination of truck and air.
- 2. **Single modes.** Shipments using only one of the above-listed modes, except parcel or other and unknown.
- 3. Multiple modes. Parcel, U.S. Postal Service or courier shipments or shipments for which two or more of the following modes of transportation were used:

Private truck For-hire truck Shallow draft vessel Deep draft vessel Pipeline

We did not allow for multiple modes in combination with "parcel, U.S. Postal Service or courier," "unknown," or "other." By their nature, these shipments may already include various kinds of multiplemode activity. For example, if the respondent reported a shipment's mode of transportation as parcel and air, we treated the shipment as parcel only.

- 4. **Other multiple modes.** Shipments using any other mode combinations not specifically listed in the tables.
- 5. Other and unknown modes. Shipments for which modes were not reported, or were reported by the respondent as "Other" or "Unknown."
- 6. **Truck.** Shipments using for-hire truck only, private truck only, or a combination of for-hire truck and private truck.
- 7. **Water.** Shipments using shallow draft vessel only. deep draft vessel only, or Great Lakes vessel only. Combinations of these modes, such as shallow draft vessel and Great Lakes vessel are included as "Other multiple modes."
- 8. **Great Lakes.** In the tables in this publication, "Great Lakes" appears as a single mode. ORNL's transportation network and mileage calculation system allowed for separate mileage calculations for Great Lakes between the origin and destination ZIP Codes (see the "Mileage Calculations" section for more details).

### Other Definitions and Terms

**Shipment.** A shipment (or delivery) is an individual movement of commodities from an establishment to a customer or to another location of the originating company (including a warehouse, distribution center, retail or wholesale outlet). A shipment uses one or more modes of transportation including parcel delivery, U.S. Postal Service, courier, private truck, for-hire truck, rail, water, pipeline, air, and other modes.

#### Standard Classification of Transported Goods

**(SCTG).** The commodities shown in this report are classified using the SCTG coding system. The SCTG coding system was developed jointly by agencies of the United States and Canadian governments based on the Harmonized System to address statistical needs in regard to products transported.

**Ton-miles.** The weight times the mileage for a shipment. The respondents reported shipment weight in pounds, as described below. Mileage was calculated as the distance between the shipment origin and destination ZIP Codes. For shipments by truck, rail, or shallow draft vessels, the mileage excludes international segments. For example, mileages from Alaska to the continental United States

exclude any mileages through Canada (see the "Mileage" Calculations" section for more details). Aggregated poundmiles were converted to ton-miles. The ton-miles data are displayed in millions.

**Tons shipped.** The total weight of the entire shipment. Respondents reported the weight in pounds. Aggregated pounds were converted to short-tons (2,000 pounds). The tons data are displayed in thousands.

**Total modal activity.** The overall activity (e.g., ton-miles) of a specific mode of transportation, whether used in a single-mode shipment, or as part of a multiple-mode shipment. For example, the total modal activity for private truck is the total ton-miles carried by private truck in single-mode shipments, combined with the total ton-miles carried by private truck in all multiple-mode shipments that include private truck (private truck and for-hire truck, private truck and rail, private truck and air, etc.)

Value of shipments. The dollar value of the entire shipment. This was defined as the net selling value, f.o.b. plant, exclusive of freight charges and excise taxes. The value data are displayed in millions of dollars.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the tables for this publication:

- D Denotes figures withheld to avoid disclosing data for individual companies.
- Represents zero or less than 1 unit of measure.
- S Data do not meet publication standards due to high sampling variability or other reasons.
- CFS Commodity Flow Survey.

lb Pounds.

Not elsewhere classified. n.e.c.

Not applicable. NA

Not otherwise specified. n.o.s.

#### OTHER TRANSPORTATION DATA

Users of transportation data may be especially interested in the following reports:

**Economic Census: Transportation Sector** covers establishments that provide passenger and freight transportation to the general public, government, or other busi-

Published data include kind of business, geographic location, total operating revenue, annual and first quarter payroll, and number of employees for pay period including March 12.

Vehicle Inventory and Use Survey covers state and U.S. level statistics on the physical and operational characteristics of the Nation's truck, van, minivan, and sport utility vehicle population. Some of the types of data collected

include number of vehicles, major use, body type, annual miles, model year, vehicle size, fuel type, operator classification, engine size, range of operation, weeks operated, products carried, and hazardous materials carried. This survey shows comparative statistics reflecting percent changes in number of vehicles between 1997 and 1992 for most characteristics.

Transportation Annual Survey covers firms with paid employees that provide commercial motor freight transportation and public warehousing services. Data collected include operating revenue and operating revenue by

source, total expenses and expenses percentage of motor carrier freight revenue by commodity type, size of shipments handled, length of haul, and vehicle fleet inventory.

All results of the 1997 Economic Census are available on the Census Bureau Internet site http://www.census.gov and on compact discs (CD-ROM).

For more information on any Census Bureau product, including a description of electronic and printed reports being issued, see the web site or call Customer Services at 301-457-4100.

### Shipment Characteristics by Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		To	ons	Ton-		
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	290 350	100.0	281 014	100.0	40 249	100.0	409
Single modes	217 178	74.8	272 356	96.9	36 453	90.6	141
Truck <sup>1</sup> For-hire truck Private truck	207 308 107 008 96 161	71.4 36.9 33.1	257 634 77 886 169 170	91.7 27.7 60.2	31 387 21 874 8 177	78.0 54.3 20.3	120 484 47
Rail	3 351	1.2	10 432	3.7	4 676	11.6	807
Water Shallow draft Great Lakes Deep draft	S S S	S S S	\$ \$ \$ \$	S S S	\$ \$ \$ \$	S S S	241 69 10 2 078
Air (includes truck and air)	6 041 S	2.1 S	120 S	_ S	162 S	.4 S	1 410 S
Multiple modes	59 496	20.5	1 832	.7	1 813	4.5	722
Parcel, U.S. Postal Service or courier	58 242 1 213 38 - S	20.1 .4 - - S	1 303 510 10 - S	.5 .2 - - S	841 945 26 – S	2.1 2.3 - - S	722 1 704 3 134 - 70
Other and unknown modes	13 676	4.7	6 825	2.4	1 984	4.9	88

### Shipment Characteristics by Mode of Transportation for State of Origin: 1997 and Table 1b.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

		Value		Tons				Average miles per shipment				
Mode of transportation	1997 (million dollars)	1993 (million dollars)	Percent change	1997 (thousands)	1993 (thousands)	Percent change	1997 (millions)	1993 (millions)	Percent change	1997	1993	Percent change
All modes	290 350	261 068	11.2	281 014	219 754	27.9	40 249	36 145	11.4	409	382	7.1
Single modes	217 178	214 680	1.2	272 356	211 162	29.0	36 453	32 074	13.7	141	175	-19.4
Truck <sup>1</sup> For-hire truck Private truck	207 308 107 008 96 161	198 254 123 371 74 683	4.6 -13.3 28.8	257 634 77 886 169 170	195 291 68 562 125 773	31.9 13.6 34.5	31 387 21 874 8 177	25 820 18 409 7 334	21.6 18.8 11.5	120 484 47	119 472 47	1.1 2.5 8
Rail	3 351	4 128	-18.8	10 432	7 045	48.1	4 676	4 008	16.7	807	424	90.3
Water Shallow draft Great Lakes. Deep draft	\$ \$ \$ \$	\$ \$ - \$	8888	8888	\$ \$ \$	S S S S	\$ \$ \$ \$	\$ \$ - \$	\$ \$ \$ \$ \$ \$	241 69 10 2 078	4 585 S - 5 573	-94.7 S S -62.7
Air (includes truck and air)	6 041 S	10 551 S	-42.7 S	120 S	132 S	-9.5 S	162 S	S S	S S	1 410 S	1 362 S	3.5 S
Multiple modes	59 496	35 311	68.5	1 832	996	83.9	1 813	760	138.7	722	692	4.4
Parcel, U.S. Postal Service or courier . Truck and rail	58 242 1 213 38 - S	34 802 113 S - S	67.4 976.7 S - S	1 303 510 10 – S	854 88 S - S	52.5 481.1 S - S	841 945 26 – S	537 136 75 – S	56.8 595.2 -65.6 - S	722 1 704 3 134 - 70	691 1 485 S - 8 293	4.4 14.8 S - -99.2
Other and unknown modes	13 676	11 077	23.5	6 825	7 595	-10.1	1 984	s	s	88	239	-63.2

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 

2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

### Table 1c. Shipment Characteristics by Mode of Transportation for State of Origin: Percent of **Total for 1997 and 1993**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation	Value (p	percent)	Tons (p	percent)	Ton-miles (percent)		
wode of transportation	1997	1993	1997	1993	1997	1993	
All modes	100.0	100.0	100.0	100.0	100.0	100.0	
Single modes	74.8	82.2	96.9	96.1	90.6	88.7	
Truck <sup>1</sup> For-hire truck Private truck	71.4 36.9 33.1	75.9 47.3 28.6	91.7 27.7 60.2	88.9 31.2 57.2	78.0 54.3 20.3	71.4 50.9 20.3	
Rail	1.2	1.6	3.7	3.2	11.6	11.1	
Water Shallow draft Great Lakes Deep draft	\$ \$ \$ \$	\$ \$ . \$	8888	\$ \$	8888	S S - S	
Air (includes truck and air) Pipeline <sup>2</sup>	2.1 S	4.0 S	s	S	.4 S	s s	
Multiple modes	20.5	13.5	.7	.5	4.5	2.1	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	20.1 .4 - - S	13.3 - S - S	.5 .2 - - S	.4 - S - S	2.1 2.3 - - S	1.5 .4 .2 – S	
Other and unknown modes	4.7	4.2	2.4	3.5	4.9	s	

### Table 2. Shipment Characteristics by Total Modal Activity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Ton-r			
Mode of transportation <sup>1</sup>	Number (millions)	Percent	Average miles per shipment	
Total	40 249	100.0	406	
Truck Rail Shallow draft Great Lakes Deep draft	31 431 5 588 S S 30	78.1 13.9 S S	120 1 072 69 13 2 342	
Air Parcel, U.S. Postal Service or courier Pipeline Other and unknown modes	153 841 S 1 984	.4 2.1 S 4.9	1 330 722 S 88	

<sup>1</sup>Data represent activity for a given mode across single and multiple mode shipments. For example, "Truck" ton-miles includes total ton-miles for shipments moving by truck only plus ton-miles for truck segments only of multiple mode shipments.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

# Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

To explanation of terms and meaning of appreviations and symbol		llue	To		Ton-	n-miles	
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
All modes	290 350	100.0	281 014	100.0	40 249	100.0	
Less than 50 miles	103 677 22 973 45 822 33 108 26 128	35.7 7.9 15.8 11.4 9.0	192 713 29 882 29 168 12 159 6 548	68.6 10.6 10.4 4.3 2.3	3 703 2 915 6 136 5 266 5 057	9.2 7.2 15.2 13.1 12.6	
750 to 999 miles	15 321 19 560 5 714 18 046	5.3 6.7 2.0 6.2	3 388 4 180 662 2 315	1.2 1.5 .2 .8	3 472 6 000 1 300 6 400	8.6 14.9 3.2 15.9	
Single modes	217 178	100.0	272 356	100.0	36 453	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	81 126 19 551 35 541 25 124 18 755	37.4 9.0 16.4 11.6 8.6	188 184 29 051 28 399 11 627 6 100	69.1 10.7 10.4 4.3 2.2	3 595 2 841 5 971 5 033 4 704	9.9 7.8 16.4 13.8 12.9	
750 to 999 miles	11 323 11 429 3 450 10 880	5.2 5.3 1.6 5.0	3 216 3 386 514 1 880	1.2 1.2 .2 .7	3 291 4 901 982 5 135	9.0 13.4 2.7 14.1	
Truck <sup>1</sup>	207 308	100.0	257 634	100.0	31 387	100.0	
Less than 50 miles	80 524 19 285 33 557 23 503 17 770	38.8 9.3 16.2 11.3 8.6	186 983 23 431 23 753 10 018 5 517	72.6 9.1 9.2 3.9 2.1	3 584 2 182 4 834 4 151 4 173	11.4 7.0 15.4 13.2 13.3	
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	10 685 9 847 3 248 8 890	5.2 4.7 1.6 4.3	2 809 2 923 496 1 705	1.1 1.1 .2 .7	2 821 4 071 944 4 626	9.0 13.0 3.0 14.7	
For-hire truck	107 008	100.0	77 886	100.0	21 874	100.0	
Less than 50 miles	17 435 6 987 22 425 18 073 14 676	16.3 6.5 21.0 16.9 13.7	37 090 8 895 12 848 7 522 4 653	47.6 11.4 16.5 9.7 6.0	845 842 2 711 3 154 3 526	3.9 3.8 12.4 14.4 16.1	
750 to 999 miles	8 450 8 372 3 006 7 585	7.9 7.8 2.8 7.1	2 456 2 487 449 1 486	3.2 3.2 .6 1.9	2 464 3 468 855 4 008	11.3 15.9 3.9 18.3	
Private truck	96 161	100.0	169 170	100.0	8 177	100.0	
Less than 50 miles	62 307 11 882 10 493 4 008 2 646	64.8 12.4 10.9 4.2 2.8	143 977 12 395 8 885 2 184 755	85.1 7.3 5.3 1.3 .4	2 379 1 085 1 739 861 559	29.1 13.3 21.3 10.5 6.8	
750 to 999 miles	1 931 1 412 227 1 254	2.0 1.5 .2 1.3	311 415 44 206	.2 .2 - .1	315 574 83 581	3.9 7.0 1.0 7.1	
Rail	3 351	100.0	10 432	100.0	4 676	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	S 115 791 889 260	\$ 3.4 23.6 26.5 7.8	87 S 4 620 1 578 565	.8 S 44.3 15.1 5.4	2 S 1 126 867 511	- 24.1 18.5 10.9	
750 to 999 miles	258 S 21 240	7.7 S .6 7.2	400 S S 142	3.8 S S 1.4	462 S 31 418	9.9 S .7 8.9	
Water	S	S	S	S	S	S	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	8888 -	\$ \$ \$ \$ -	8888	8888	9888	3.8 S S S	
750 to 999 miles	- - - S	- - S	- - S	- - - S	- - - S	- - S	
Shallow draft	s	s	s	s	s	s	
Less than 50 miles	888 - -	\$ \$ \$ = -	\$ \$ - -	\$ \$ \$ \$	888 -	\$ \$ \$ - -	
750 to 999 miles	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	

# Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

For explanation of terms and meaning of abbreviations and symbols	1				Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	lue Percent	Number (thousands)	Percent	Number (millions)	Percent	
Single modes—Con.							
Great Lakes	s	s	s	s	s	s	
Less than 50 miles	s	s	s	s	S	s	
50 to 99 miles			_ _	_	_	_	
250 to 499 miles	_	_	-	=	=	=	
500 to 749 miles	_	_	=	_	_	_	
750 to 999 miles					_		
1,500 to 1,999 miles		_ _	_				
Deep draft	s	s	s	s	s	s	
Less than 50 miles	s	s		s	S		
50 to 99 miles	S	S	\$ \$ \$ \$ \$ \$	SSS	S	\$ \$ \$ \$ \$ \$ \$	
250 to 499 miles	S	S	Š	S	S	Š	
500 to 749 miles	_	_	_	_	_	_	
750 to 999 miles			_ _		_		
1,500 to 1,999 miles	_ S	_ S	_ S	_ S	_ S	_ S	
Air (includes truck and air)	6 041	100.0	120	100.0	162	100.0	
Less than 50 miles	-	-		-	-	-	
50 to 99 miles 100 to 249 miles	106 1 192	1.7 19.7	1 24	.9 20.1	10	.1 6.0	
250 to 499 miles	719	11.9	24	19.8	13	7.9	
500 to 749 miles	725	12.0	17	14.3	20	12.2	
750 to 999 miles	380 992	6.3 16.4	7 12	5.6 10.1	8 18	4.7 11.0	
1,500 to 1,999 miles	181 1 747	3.0 28.9	3 32	2.6 26.6	6 88	3.8 54.3	
Pipeline <sup>2</sup>	s	s	s	s	s	s	
Less than 50 miles	s	s	s	s	S		
50 to 99 miles	- S	_	_	- S	S	S	
100 to 249 miles	S	S S	S S	S	S	\$ \$ \$ \$ \$ \$ \$ \$	
500 to 749 miles	_	_	_	_	S		
750 to 999 miles		_ _			SS	S S S	
1,500 to 1,999 miles			_ _		S	S S	
Multiple modes	59 496	100.0	1 832	100.0	1 813	100.0	
Less than 50 miles	13 505	22.7	367	20.0	8	.5	
50 to 99 miles	2 837 9 087	4.8 15.3	105 249	5.7 13.6	11 56	.6 3.1	
250 to 499 miles	7 290 6 774	12.3	194 183	10.6 10.0	83 145	4.6 8.0	
		11.4					
750 to 999 miles	3 811 7 266	6.4 12.2	116 268	6.3 14.6	123 422	6.8 23.3	
1,500 to 1,999 miles	2 109 6 816	3.5 11.5	100 251	5.4 13.7	218 747	12.0 41.2	
Parcel, U.S. Postal Service or courier	58 242	100.0	1 303	100.0	841	100.0	
Less than 50 miles	13 497	23.2	355	27.3	8	.9	
50 to 99 miles	2 836	4.9	89	6.8	8	1.0	
100 to 249 miles	8 954 7 101	15.4 12.2	222 152	17.1 11.6	49 65	5.8 7.7	
500 to 749 miles	6 681	11.5	140	10.7	105	12.4	
750 to 999 miles	3 754 7 122	6.4 12.2	81 130	6.2 10.0	83 179	9.8 21.3	
1,500 to 1,999 miles 2,000 miles or more	1 955 6 342	3.4	36 98	2.8 7.5	71 274	8.5 32.5	
		10.9					
Truck and rail	1 213	100.0	510	100.0	945	100.0	
Less than 50 miles	S S	S	S S	S	SS	S S	
100 to 249 miles	132 S	10.9 S	26 S	5.2 S	7 S	.7 S	
500 to 749 miles	88	7.3	43	8.4	40	4.2	
750 to 999 miles	56 127	4.6	35	6.8	40	4.2 S S	
1,000 to 1,499 miles	137 154	11.3 12.7	S	S	SS	S	
2,000 miles or more	458	37.8	151	29.6	458	48.5	
Truck and water	38	100.0	10	100.0	26	100.0	
Less than 50 miles	S -	S -	S -	S -	S -	S -	
100 to 249 miles	S S	S	S S S	S S	SS	SS	
500 to 749 miles	Š	Š	Š	Š	Š	S S	
750 to 999 miles	S	S 17.0	S S	S	S	SS	
1,000 to 1,499 miles	7 -	17.9	_	S -	S -	_	
2,000 miles or more	S	s	s	s	S	S	

### Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Made of the constant of and distance of the con-	Va	lue	To	ons	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Multiple modes—Con.							
Rail and water	-	-	-	-	-	-	
Less than 50 miles						- -	
100 to 249 miles			_ _			_ _	
500 to 749 miles	_	_	_	_	_	_	
750 to 999 miles		_ _				_ _	
1,500 to 1,999 miles 2,000 miles or more	=	=				_ _	
Other multiple modes	s	s	s	s	s	s	
Less than 50 miles	S	S	S	S	SS	S S	
250 to 499 miles	S -	S -	S -	S -	S -	S -	
750 to 999 miles			-			- -	
1,500 to 1,999 miles 2,000 miles or more		-	-				
Other and unknown modes	13 676	100.0	6 825	100.0	1 984	100.0	
Less than 50 miles	9 046 586	66.1 4.3	4 162 S	61.0 S	99 S	5.0 S	
100 to 249 miles 250 to 499 miles 500 to 749 miles	1 194 694 599	8.7 5.1 4.4	519 338 265	7.6 4.9 3.9	109 150 208	5.5 7.6 10.5	
750 to 999 miles	187	1.4	57	.8	58	2.9	
1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	865 155 350	6.3 1.1 2.6	526 48 184	7.7 .7 2.7	678 100 518	34.2 5.0 26.1	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

# Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[For explanation of terms and meaning of abbreviations and symbols, see introduct	Value		To		Ton-miles		
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	290 350	100.0	281 014	100.0	40 249	100.0	409
Less than 50 lb	56 921 13 799 39 179 10 473 7 935	19.6 4.8 13.5 3.6 2.7	1 181 779 4 264 1 842 1 588	.4 .3 1.5 .7 .6	455 221 858 314 273	1.1 .5 2.1 .8 .7	483 283 214 170 173
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	65 284 82 306 8 356 6 097	22.5 28.3 2.9 2.1	21 932 142 689 69 559 37 180	7.8 50.8 24.8 13.2	4 256 23 126 4 041 6 706	10.6 57.5 10.0 16.7	193 158 58 300
Single modes	217 178	100.0	272 356	100.0	36 453	100.0	141
Less than 50 lb 50 to 99 lb 100 to 749 lb 500 to 799 lb	13 271 6 261 27 235 9 220 7 227	6.1 2.9 12.5 4.2 3.3	530 524 3 664 1 712 1 496	.2 .2 1.3 .6 .5	63 67 579 284 255	.2 .2 1.6 .8 .7	130 127 153 165 172
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	61 022 79 412 7 984 5 545	28.1 36.6 3.7 2.6	20 812 139 553 67 681 36 385	7.6 51.2 24.9 13.4	3 908 21 465 3 760 6 071	10.7 58.9 10.3 16.7	187 149 56 301
Truck¹	207 308	100.0	257 634	100.0	31 387	100.0	120
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	10 917 5 480 25 958 8 993 7 055	5.3 2.6 12.5 4.3 3.4	520 517 3 645 1 704 1 490	.2 .2 1.4 .7 .6	50 60 545 273 246	.2 .2 1.7 .9 .8	96 114 144 160 167
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	59 825 78 622 7 376 3 082	28.9 37.9 3.6 1.5	20 757 139 170 67 044 22 787	8.1 54.0 26.0 8.8	3 853 21 007 3 497 1 855	12.3 66.9 11.1 5.9	183 146 53 139
For-hire truck	107 008 3 256	<b>100.0</b> 3.0	<b>77 886</b>	100.0	21 874	100.0	<b>484</b> 426
50 to 999 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	1 740 12 430 4 774 3 745	1.6 11.6 4.5 3.5	69 610 297 321	.1 - .8 .4 .4	33 36 397 203 186	.2 .2 1.8 .9	520 622 679 590
1 000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	32 940 43 474 3 532 S	30.8 40.6 3.3 S	5 122 42 778 25 756 2 853	6.6 54.9 33.1 3.7	2 736 15 254 1 676 S	12.5 69.7 7.7 S	564 374 68 581
Private truck	96 161	100.0	169 170	100.0	8 177	100.0	47
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	7 553 3 689 13 331 4 162 3 293	7.9 3.8 13.9 4.3 3.4	417 404 2 990 1 401 1 166	.2 .2 1.8 .8 .7	16 23 145 70 57	.2 .3 1.8 .9 .7	41 55 50 49 49
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	25 382 33 069 3 756 1 925	26.4 34.4 3.9 2.0	15 425 93 123 35 147 19 098	9.1 55.0 20.8 11.3	1 016 5 168 1 216 467	12.4 63.2 14.9 5.7	64 57 35 35
Rail	<b>3 351</b>	<b>100.0</b>	<b>10 432</b>	<b>100.0</b>	<b>4 676</b>	<b>100.0</b>	<b>807</b>
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	2 S S	5 S S	5 - S S	5 - - S S	5 - S S	5 - - S S	1 026 1 560 306
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	27 462 472 2 381	.8 13.8 14.1 71.1	5 276 282 9 868	- 2.6 2.7 94.6	4 433 247 3 991	9.3 5.3 85.4	809 1 630 887 698
Water	s	s	s	s	s	s	241
Less than 50 lb 50 to 99 lb 100 to 499 lb 50 to 999 lb 750 to 999 lb	5555	99999	S S S S S S	99999	\$ \$ \$ \$ \$	99999	4 322 2 796 311 6 244
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ \$ \$ \$	8888	S 87 S S	\$ 2.1 \$ \$	\$ \$ \$ \$	5555	134 S 17 62
Shallow draft	S	S	S	s	S	s	69
Less than 50 lb 50 to 99 lb 50 to 749 lb 50 to 999 lb	8888	9999	\$ \$ \$ \$	9999 -	\$ \$ \$ -	9999	4 322 184 311
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S S S S	8888	S S S	S S S S	\$ \$ \$ \$	5555	95 41 18 62

# Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

To explanation of terms and meaning of appreviations and symbols, see introduction	Valu			ons	Ton-miles		
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
Single modes—Con.							
Great Lakes	s	S	s	s	s	s	10
Less than 50 lb		_ _	_		-		-
100 to 499 lb		_ _	_	_	-		-
750 to 999 lb	_	_	_	_	_	_	-
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S	S S	S S	S S -	- S S	S S -	9 10 —
Deep draft	s	s	s	s	s	s	2 078
Less than 50 lb	_	_	_ _	_			
100 to 499 lb	S -	S -	S -	S -	S -	S -	9 722
750 to 999 lb	S	S	S	S	S	S	6 244
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S - -	S S - -	\$ \$ - -	S S - -	\$ \$ - -	S S - -	2 085 S - -
Air (includes truck and air)	6 041	100.0	120	100.0	162	100.0	1 410
Less than 50 lb	2 342 780	38.8 12.9	10 7	8.4 5.5	13 7	8.3 4.5	1 420 1 105
100 to 499 lb 500 to 749 lb	1 274 225	21.1 3.7	18 7	15.1 5.8	32 10	19.9 6.2	1 607 1 460
750 to 999 lb	170	2.8	6	5.1	Š	S	1 434
1,000 to 9,999 lb	1 147 93	19.0 1.5	36 19	30.4 15.8	48 S	29.6 S	1 447 1 263
50,000 to 99,999 lb 100,000 lb or more	S	S	S	S	S	S	1 818 931
Pipeline <sup>2</sup>	s	s	s	s	s	s	s
Less than 50 lb	S	S	S S	S S	S	S	S
50 to 99 lb	S -	S -	_	-	<i>\$\$</i> \$	S	88888
500 to 749 lb		_ _	_ _		S	S S	S
1,000 to 9,999 lb	_	_ _	_ _		S	S	S
50,000 to 99,999 lb 100,000 lb or more	_ S	_ S	_ S	_ S	8	S	S S S S S
Multiple modes	59 496	100.0	1 832	100.0	1 813	100.0	722
Less than 50 lb	39 353	66.1	576	31.4	386	21.3	725
50 to 99 lb	7 008 10 602	11.8 17.8	205 433	11.2 23.6	150 270	8.3 14.9	723 655
500 to 749 lb	882 370	1.5 .6	54 33	3.0 1.8	23 14	1.3 .7	407 414
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	307 925 S S	.5 1.6 S S	34 396 S S	1.8 21.6 S S	42 785 S S	2.3 43.3 S S	1 033 1 803 151 589
Parcel, U.S. Postal Service or courier	58 242	100.0	1 303	100.0	841	100.0	722
Less than 50 lb	39 352	67.6	576	44.2	386	45.9	725
50 to 99 lb	7 007 10 600	12.0 18.2	205 433	15.7 33.2	150 269	17.9 32.0	723 655
500 to 749 lb	881 356	1.5 .6	54 32	4.2 2.5	23 12	2.7 1.4	402 371
1,000 to 9,999 lb	s	S	S	S	S	S	264
10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	_	_	_ _ _		-		_
Truck and rail	1 213	100.0	510	100.0	945	100.0	1 704
Less than 50 lb	S	S S	S	S S	SS	S	S 1 729
100 to 499 lb	S	S	\$ \$ \$ \$	SSS	S _	S -	2 085 1 716
750 to 999 lb	Š	Š	S	Š	S	S	3 206
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	243 907 S S	20.0 74.7 S S	27 388 S S	5.4 76.1 S S	32 769 S S	3.4 81.3 S S	1 364 1 805 300 589
Truck and water	38	100.0	10	100.0	26	100.0	3 134
Less than 50 lb	s	S	s	S	s	S	3 374
50 to 99 lb		_ .8	_	_	- S	- S	2 263
500 to 749 lb 750 to 999 lb	S -	S -	S -	.2 S -	S -	S -	5 210 -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S 18 - -	\$ 48.4 - -	S S - -	S S - -	S S - -	S S - -	3 965 S - -

### Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		To	ns	Ton-		
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
Multiple modes—Con.							
Rail and water	_	-	-	-	-	-	-
Less than 50 lb	_	_	_	_	_	_	-
50 to 99 lb	-	_	_	_	_	_	_
100 to 499 lb	_	_	_	-	_	_	-
500 to 749 lb 750 to 999 lb	_	_	_	_		_	_
730 (0 999 (0	_	_	_	_	_	_	_
1,000 to 9,999 lb	_	_	_	_	_	_	_
10,000 to 49,999 lb	_	_	_	_	_	_	_
50,000 to 99,999 lb	-	_	_	_	_	_	_
100,000 lb or more	-	_	=	-	-	-	-
Other multiple modes	s	s	s	s	s	s	70
Less than 50 lb	s	S	S	S	s	s	86
50 to 99 lb	_	_	_	_	_	_	-
100 to 499 lb	S	S	S	S	S	S	263
500 to 749 lb	-	_	_	_	_	_	_
750 to 999 lb	_	_	_	_	_	_	_
1,000 to 9,999 lb	s	s	S	S	s	s	5
10,000 to 49,999 lb	-	_	_	_	_	_	_
50,000 to 99,999 lb	S	S	S	S	S	S	54
100,000 lb or more	_	_	1	_	_	_	-
Other and unknown modes	13 676	100.0	6 825	100.0	1 984	100.0	88
Less than 50 lb	4 297	31.4	75	1.1	6	.3	S
50 to 99 lb	530	3.9	51	.7	3	.2	61
100 to 499 lb	1 341	9.8	167	2.4	9	.5	58
500 to 749 lb	371	2.7	75	1.1	7	.4	94
750 to 999 lb	S	S	60	.9	4	.2	S
1,000 to 9,999 lb	3 954	28.9	1 086	15.9	306	15.4	297
10,000 to 49,999 lb	1 969	14.4	2 740	40.1	876	44.1	343
50,000 to 99,999 lb	368	2.7	1 865	27.3	279	14.0	S
100,000 lb or more	507	3.7	707	10.4	494	24.9	S

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

## Table 5. Shipment Characteristics by Two-Digit Commodity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

2070		Val	ue	To	ons	Ton-	miles	
SCTG code	Commodity description	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
	All commodities	290 350	100.0	281 014	100.0	40 249	100.0	409
01 02 03 04 05	Live animals and live fish Cereal grains Other agricultural products Animal feed and products of animal origin, n.e.c. Meat, fish, seafood, and their preparations	\$ 126 1 969 2 008 6 272	\$ - .7 .7 2.2	S 761 1 990 6 184 2 233	\$ .3 .7 2.2 .8	7 S 106 737 948	- S .3 1.8 2.4	S S S 240 58
06 07 08 09 10	Milled grain products and preparations, and bakery products Other prepared foodstuffs and fats and oils Alcoholic beverages Tobacco products Monumental or building stone	5 632 20 681 5 958 1 795 S	1.9 7.1 2.1 .6 S	5 501 21 797 5 899 51 1 054	2.0 7.8 2.1 - .4	1 620 5 382 2 432 1 70	4.0 13.4 6.0 –	S 94 44 23 S
11 12 13 14 15	Natural sands Gravel and crushed stone Nonmetallic minerals n.e.c. Metallic ores and concentrates Coal	48 478 485 297 S	- .2 .2 .1 S	5 049 70 807 24 581 1 356 S	1.8 25.2 8.7 .5 S	213 1 951 1 866 268 S	.5 4.8 4.6 .7 S	41 26 102 S
17 18 19 20 21	Gasoline and aviation turbine fuel. Fuel oils. Coal and petroleum products, n.e.c. Basic chemicals. Pharmaceutical products	3 929 1 654 1 785 4 249 11 730	1.4 .6 .6 1.5 4.0	14 349 8 013 26 265 5 221 385	5.1 2.9 9.3 1.9	857 252 470 1 708 228	2.1 .6 1.2 4.2 .6	36 24 53 220 714
22 23 24 25 26	Fertilizers. Chemical products and preparations, n.e.c. Plastics and rubber Logs and other wood in the rough Wood products	75 18 615 10 325 136 2 390	6.4 3.6 - .8	348 2 045 2 992 1 785 4 166	.1 .7 1.1 .6 1.5	S 1 032 2 365 119 906	\$ 2.6 5.9 .3 2.3	S 498 384 S 186
27 28 29 30 31	Pulp, newsprint, paper, and paperboard Paper or paperboard articles Printed products Textiles, leather, and articles of textiles or leather Nonmetallic mineral products	4 165 4 948 17 507 20 771 5 121	1.4 1.7 6.0 7.2 1.8	4 758 3 083 4 804 1 411 19 922	1.7 1.1 1.7 .5 7.1	2 725 688 1 032 788 2 051	6.8 1.7 2.6 2.0 5.1	146 312 441 734 271
32 33 34 35	Base metal in primary or semifinished forms and in finished basic shapes Articles of base metal Machinery Electronic and other electrical equipment and components and office equipment Motorized and other vehicles (including parts)	7 372 7 611 20 434 29 929 9 220	2.5 2.6 7.0 10.3 3.2	3 927 2 567 2 050 1 140 1 540	1.4 .9 .7 .4	1 505 608 861 665 585	3.7 1.5 2.1 1.7 1.5	294 352 214 441 S
37 38	Transportation equipment, n.e.c. Precision instruments and apparatus	2 298 9 862	.8 3.4	40 167		32 149	4	892 774
39 40 41 43 	Furniture, mattresses and mattress supports, lamps, lighting fittings, and illuminated signs Miscellaneous manufactured products Waste and scrap Mixed freight Commodity unknown	4 018 30 266 1 161 12 097 1 980	1.4 10.4 .4 4.2 .7	644 3 965 5 505 4 663 662	.2 1.4 2.0 1.7 .2	214 1 304 1 060 1 098 S	.5 3.2 2.6 2.7 S	328 758 185 150 517

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-n	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
ALL COMMODITIES							
Total	290 350	100.0	281 014	100.0	40 249	100.0	409
Single modes	217 178	74.8	272 356	96.9	36 453	90.6	141
Truck¹	207 308 107 008 96 161	71.4 36.9 33.1	257 634 77 886 169 170	91.7 27.7 60.2	31 387 21 874 8 177	78.0 54.3 20.3	120 484 47
Rail	3 351	1.2	10 432	3.7	4 676	11.6	807
Water Shallow draft Great Lakes Deep draft	\$ \$ \$ \$	S S S S	\$ \$ \$ \$	S S S	\$ \$ \$ \$	\$ \$ \$ \$ \$	241 69 10 2 078
Air (includes truck and air)	6 041 S	2.1 S	120 S	S	162 S	.4 S	1 410 S
Multiple modes	59 496	20.5	1 832	.7	1 813	4.5	722
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	58 242 1 213 38	20.1 .4 - -	1 303 510 10	.5 .2 -	841 945 26	2.1 2.3 - -	722 1 704 3 134
Other multiple modes	13 676	4.7	6 825	S 2.4	1 984	S   4.9	70 <b>88</b>
SCTG 01, LIVE ANIMALS AND LIVE FISH							
Total	s	s	s	s	7	100.0	s
Single modes	s	s	s	s	7	100.0	s
Truck¹	S 5 5	S 20.0 S	S 5 5	S 13.2 S	7 5 S	100.0 71.7 S	S 638 S
Rail	-	-	-	-	-	-	-
Water Shallow draft Great Lakes Deep draft	- - -	- - - -	- - -	=	- - - -	- - -	- - - -
Air (includes truck and air)	_ _	-	-		- s	- s	- S
Multiple modes	-	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- - - - -	- - - -	- - -	- - - -	- - - -	- - - -	- - - -
Other and unknown modes	-	-	-	-	-	-	-
SCTG 02, CEREAL GRAINS							
Total	126	100.0	761	100.0	s	s	s
Single modes	114	90.4	689	90.5	s	s	s
Truck¹ For-hire truck Private truck	91 64 S	72.4 50.6 S	502 394 108	66.0 51.8 14.2	11 S 5	24.7 S 10.9	S S S
Rail	S	S	S	S	s	S	183
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - -	- - -	- - -
Air (includes truck and air)Pipeline <sup>2</sup>		-	-		_ s	_ S	_ S
Multiple modes	s	s	s	s	s	s	407
Parcel, U.S. Postal Service or courier	S - - -	S - - -	S - - -	S - -	S - - -	S - - -	407 - - -
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	s	s	s	s	s	s	2

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value	)	To	ns	Ton-	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 03, OTHER AGRICULTURAL PRODUCTS							
Total	1 969	100.0	1 990	100.0	106	100.0	S
Single modes	1 656	84.1	1 483	74.5	84	79.5	S
Truck <sup>1</sup>	1 656	84.1	1 483	74.5	84	79.5	S
For-hire truck Private truck	137 1 519	7.0 77.1	80 1 403	4.0 70.5	49 35	46.7 32.8	428 S
Rail	-	-	-	_	-	-	-
Water Shallow draft Shallow draft	_	-	_		_	_ _	-
Great Lakes Deep draft		-	=		- -	_ _	- -
Air (includes truck and air)Pipeline <sup>2</sup>		-	=	_ _	- S	- S	S
Multiple modes	s	s	s	s	s	s	1 232
Parcel, U.S. Postal Service or courier	S	s	S	s	S	s	1 232
Truck and rail	-	-	-	_ _ _	_	_ _ _	=
Other multiple modes	=	-	=	_	=	_	=
Other and unknown modes	s	s	s	s	s	s	23
SCTG 04, ANIMAL FEED AND PRODUCTS OF ANIMAL ORIGIN, N.E.C.							
Total	2 008	100.0	6 184	100.0	737	100.0	240
Single modes	1 917	95.5	6 075	98.2	684	92.8	s
Truck¹	1 857 632	92.5 31.5	5 909 1 206	95.6 19.5	583 332	79.1 45.0	60 195
Private truck	1 222	60.9	4 698	76.0	251	34.1	48
Rail	S	S	108	1.8	S	S	1 218
Water Shallow draft Shallow draft	_	-	-	_ _	-	-	_ _
Great Lakes Deep draft	-	-	_	_ _		_	_
Air (includes truck and air)	S S	S S	S S	S S	S S	S S	2 601 S
Multiple modes	s	s	s	s	s	s	695
Parcel, U.S. Postal Service or courier	43	2.1	4	_	3	.3	693
Truck and rail	S   -	S   -	S -	S -	S -	S -	1 736
Rail and water	-	-	_	_		=	_
Other and unknown modes	s	s	s	s	2	.3	s
SCTG 05, MEAT, FISH, SEAFOOD, AND THEIR PREPARATIONS							
Total	6 272	100.0	2 233	100.0	948	100.0	58
Single modes	5 987	95.5	2 156	96.5	941	99.3	58
Truck <sup>1</sup> For-hire truck Private truck	5 987 1 585 4 402	95.5 25.3 70.2	2 156 659 1 498	96.5 29.5 67.0	941 774 167	99.3 81.7 17.6	58 1 018 35
Rail	_	_	-	-	_	-	-
Water	_	-	_	_	-	_	-
Shallow draft Great Lakes Deep draft	_ _ _	- - -	_ _ _	- - -	- - -	- - -	_ _ _
Air (includes truck and air)	_	-	_ _	_ _ _	_ S	_ _ S	_ S
Multiple modes	s	s	s	s	s	s	57
Parcel, U.S. Postal Service or courier	s	s	S	s	S	s	57
Truck and rail	_		_	_ _	_ _	- -	- -
Rail and waterOther multiple modes	-	-	_		_ _	_ _	_
Other and unknown modes	s	s	s	s	s	s	150

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tor	ns	Ton-ı	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 06, MILLED GRAIN PRODUCTS AND PREPARATIONS, AND BAKERY PRODUCTS							
Total	5 632	100.0	5 501	100.0	1 620	100.0	s
Single modes	5 512	97.9	5 302	96.4	1 605	99.1	s
Truck <sup>1</sup> For-hire truck Private truck	5 335 1 499 3 836	94.7 26.6 68.1	5 034 1 773 3 261	91.5 32.2 59.3	1 365 1 015 349	84.2 62.7 21.6	S 563 28
Rail	177	3.1	268	4.9	241	14.9	1 351
Water Shallow draft Great Lakes Deep draft	_ _ _ _	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>	S _	S -	S -	S -	S S	S	507 S
Multiple modes	15	.3	4	-	6	.4	802
Parcel, U.S. Postal Service or courier Truck and waiter Rail and water Other multiple modes	9 S - - -	.2 S - -	1 8 - - -	- S - -	1 S - -	- S - - -	800 1 674 - -
Other and unknown modes	105	1.9	195	3.5	8	.5	s
SCTG 07, OTHER PREPARED FOODSTUFFS AND FATS AND OILS							
Total	20 681	100.0	21 797	100.0	5 382	100.0	94
Single modes	20 267	98.0	21 513	98.7	5 217	96.9	63
Truck <sup>1</sup> For-hire truck Private truck	20 167 8 690 10 972	97.5 42.0 53.1	21 413 6 509 14 192	98.2 29.9 65.1	5 117 3 432 1 516	95.1 63.8 28.2	63 527 32
Rail	91	.4	100	.5	100	1.9	1 421
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - - -	- - -	- - - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>	S _	S -	S -	S _	SS	s s	1 523 S
Multiple modes	136	.7	51	.2	s	s	811
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	\$ \$ - -	S S - -	\$ \$ - -	\$ \$ - -	5 S - -	.1 S - -	803 2 804 - -
Other and unknown modes	278	1.3	234	1.1	62	1.2	s
SCTG 08, ALCOHOLIC BEVERAGES							
Total	5 958	100.0	5 899	100.0	2 432	100.0	44
Single modes	5 838	98.0	5 745	97.4	2 286	94.0	45
Truck <sup>1</sup> For-hire truck Private truck	5 666 2 528 3 135	95.1 42.4 52.6	5 554 2 740 2 814	94.2 46.5 47.7	2 156 1 716 440	88.6 70.6 18.1	44 170 25
Rail	172	2.9	191	3.2	128	5.3	733
Water Shallow draft Great Lakes	S	S - -	S - -	S	S - -	S - -	7 798 - -
Deep draft	S	S -	S   -	S -	S -	S   -	7 798
Pipeline <sup>2</sup>	- S	- s	- s	- s	s <b>s</b>	s s	s s
Parcel, U.S. Postal Service or courier	S S	S S	S	S	S	S	263 1 320
Truck and water Rail and water Other multiple modes	- - -	- - -	_ _ _	_ _ _	- - -	- - -	- - -
Other and unknown modes	s	s	s	s	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Valu	ue	To	ons	Ton-r	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 09, TOBACCO PRODUCTS							
Total	1 795	100.0	51	100.0	1	100.0	23
Single modes	1 717	95.7	48	94.3	1	94.8	21
Truck <sup>1</sup> For-hire truck Private truck	1 717 S 1 713	95.7 S 95.4	48 S 48	94.3 S 94.0	1 S 1	94.8 S 94.4	21 34 21
Rail	_	-	_	_	-	_	_
Water	_	_	_	_	-	-	-
Shallow draft Great Lakes Deep draft		_ _ _	- - -	- - -		_ _ _	- - -
Air (includes truck and air)		_ _	=		- S	- S	S
Multiple modes	s	s	s	s	s	s	305
Parcel, U.S. Postal Service or courier	s	s	S	S -	s	S	305
Truck and railTruck and water		-	_	_	_	_	_
Rail and water		-	_ _		_	_ _	_ _
Other and unknown modes	72	4.0	3	5.3	-	.3	3
SCTG 10, MONUMENTAL OR BUILDING STONE							
Total	s	s	1 054	100.0	70	100.0	s
Single modes	s	s	1 047	99.3	67	96.6	s
Truck <sup>1</sup> For-hire truck Private truck	S S 66	S S 16.5	1 047 S 525	99.3 S 49.9	67 S 18	96.6 S 26.2	S S S
Rail	_	-	-	_	-	-	_
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	= =	- - -	_ _ _	- - -
Air (includes truck and air)Pipeline <sup>2</sup>	S -	s -	S -	S -	S	S S	1 012 S
Multiple modes	s	s	s	s	s	s	3 145
Parcel, U.S. Postal Service or courier	_	_	_	_	_	_	0.445
Truck and rail. Truck and water Rail and water	S   -   -	S   - -	S - -	S	S - -	S   - -	3 145 - -
Other multiple modes	- s	- s	- s	- s	- s	- s	24
SCTG 11, NATURAL SANDS							
Total	48	100.0	5 049	100.0	213	100.0	41
Single modes	47	99.5	5 036	99.7	210	98.7	40
Truck <sup>1</sup> For-hire truck  Private truck	47 S 28	99.5 S 59.2	5 036 S 2 435	99.7 S 48.2	210 S S	98.7 S S	40 53 27
Rail	-	-	-	-	-	-	-
Water	_	_	_	_	_	_	=
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	- - -	- - -	- - -
Air (includes truck and air)		_ _			- S	- S	_ S
Multiple modes	-	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier	_	_	-	_	_	_	=
Truck and rail Truck and water Rail and water Other multiple modes	_ _ _	- - -	- - -	- - -	_ _ _	- - -	_ _ _
	-	s	s		s	s	200
Other and unknown modes	l SI	SI	S	l s	S	SI	200

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	ns	Ton-r	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 12, GRAVEL AND CRUSHED STONE							
Total	478	100.0	70 807	100.0	1 951	100.0	26
Single modes	459	96.0	69 462	98.1	1 896	97.2	26
Truck <sup>1</sup> For-hire truck Private truck.	458 121 319	95.9 25.2 66.8	69 443 16 571 50 939	98.1 23.4 71.9	1 890 691 1 114	96.9 35.4 57.1	26 40 21
Rail	s	s	s	s	s	s	297
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	_ _ _ _	- - -	- - - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>		_	_	- -	_ S	- S	_ S
Multiple modes	_	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- - - -	- - - -	- - -	- - - -	- - - -	- - - -	- - - -
Other and unknown modes	s	s	s	s	s	s	s
SCTG 13, NONMETALLIC MINERALS N.E.C.							
Total	485	100.0	24 581	100.0	1 866	100.0	102
Single modes	458	94.4	24 486	99.6	1 754	94.0	82
Truck¹ For-hire truck Private truck	434 176 201	89.4 36.2 41.4	21 219 2 873 12 675	86.3 11.7 51.6	1 390 509 191	74.5 27.2 10.2	80 185 27
Rail	S	S	S	S	S	s	682
Water Shallow draft Great Lakes Deep draft	\$ \$ - \$	\$ \$	\$ \$ - \$	\$ \$ - \$	S S - S	\$ \$  -  \$	39 70 – 3
Air (includes truck and air)Pipeline <sup>2</sup>		_	_	_	- S	_ S	- S
Multiple modes	s	s	s	s	s	s	873
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	\$ \$ \$ -	\$ \$ \$ -	\$ \$ \$ -	\$ \$ \$ -	\$ \$ \$ -	\$ \$ 5 -	707 1 752 2 330 —
Other and unknown modes	3	.7	s	s	s	s	s
SCTG 14, METALLIC ORES AND CONCENTRATES							
Total	297	100.0	1 356	100.0	268	100.0	s
Single modes	242	81.5	1 313	96.8	239	89.1	162
Truck <sup>1</sup> For-hire truck Private truck	171 154 S	57.8 51.9 S	1 106 870 S	81.5 64.1 S	136 96 S	50.8 35.8 S	149 146 160
Rail	70	23.7	207	15.3	103	38.4	500
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - - -	- - - -	- - - -	- - -
Air (includes truck and air)	S -	S _	S -	S _	S	S S	546 S
Multiple modes	s	s	s	s	s	s	312
Parcel, U.S. Postal Service or courier. Truck and water Rail and water	S	S - - -	S - - -	S - - -	S - - -	S - - -	312 - - -
Other multiple modes	-	-	-	=	-	-	-
Other and unknown modes	s	s	s	s	s	s	770

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons	i	Ton-m	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 15, COAL							
Total	s	s	s	s	s	s	s
Single modes	s	s	s	s	s	s	s
Truck¹ For-hire truck Private truck	S 11 S	\$ 2.0 \$	S 442 S	S 6.1 S	102 S S	11.2 S S	S 211 S
Rail	s	s	s	s	s	s	288
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	=	- - - -	- - - -	- - - -
Air (includes truck and air)		_	-		- S	- S	- S
Multiple modes	s	s	s	s	s	s	264
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	S	S - - -	S - - - -	S - - -	\$ - - -	s - - - -	264 - - -
Other and unknown modes	_	-	-	-	-	-	-
SCTG 17, GASOLINE AND AVIATION TURBINE FUEL							
Total	3 929	100.0	14 349	100.0	857	100.0	36
Single modes	3 898	99.2	14 230	99.2	853	99.5	35
Truck <sup>1</sup> For-hire truck Private truck	3 408 644 2 764	86.7 16.4 70.3	11 865 2 335 9 531	82.7 16.3 66.4	391 104 287	45.6 12.1 33.5	35 55 30
Rail	s	s	s	S	s	s	225
Water Shallow draft Great Lakes Deep draft	S S S -	\$ \$ \$ -	\$ \$ \$ -	\$ \$ \$ -	S S S	\$ \$ \$ -	18 19 10 -
Air (includes truck and air)		_	-	_	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	54
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- - - - S	- - - S	- - - - S	- - - - S	- - - - S	- - - - S	- - - 54
Other and unknown modes	27	.7	s	s	s	s	63
SCTG 18, FUEL OILS							
Total	1 654	100.0	8 013	100.0	252	100.0	24
Single modes	1 650	99.7	7 989	99.7	248	98.6	24
Truck <sup>1</sup> For-hire truck Private truck	1 629 S 1 045	98.5 S 63.2	7 909 S 4 944	98.7 S 61.7	244 98 146	97.0 39.1 57.9	24 S 22
Rail	S	s	s	s	s	s	140
Water Shallow draft Great Lakes Deep draft	S S - -	S S - -	S S - -	\$ \$ - -	S S - -	S S - -	6 6 - -
Air (includes truck and air)Pipeline <sup>2</sup>		_	_		- S	- S	- S
Multiple modes	s	s	s	s	s	s	132
Parcel, U.S. Postal Service or courier	S	S - - -	S - - -	S - - -	S - - -	S - - -	132 - - -
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	s	s	s	s	s	s	57

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Val	ue	То		Ton-	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 19, COAL AND PETROLEUM PRODUCTS, N.E.C.							
Total	1 785	100.0	26 265	100.0	470	100.0	53
Single modes	1 764	98.8	26 043	99.2	466	99.2	35
Truck <sup>1</sup>	1 641 372 1 245	91.9 20.8 69.7	25 798 S 18 998	98.2 S 72.3	417 207 175	88.7 44.0 37.3	35 208 11
Rail	s	S	s	s	S	s	411
Water	- - -	<del>-</del> -	= = = = = = = = = = = = = = = = = = = =	- - -	-	- - - -	- - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	1 569 S
Multiple modes	s	s	s	s	s	s	701
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	S - - - -	\$ - - -	\$ - -	S - - - -	\$ - - -	S	701 - - - -
Other and unknown modes	13	.7	s	s	3	.5	149
SCTG 20, BASIC CHEMICALS							
Total	4 249	100.0	5 221	100.0	1 708	100.0	220
Single modes	3 378	79.5	5 073	97.2	1 540	90.2	s
Truck <sup>1</sup> For-hire truck Private truck	3 053 2 064 989	71.8 48.6 23.3	4 105 1 542 2 563	78.6 29.5 49.1	865 590 275	50.7 34.6 16.1	S S 30
Rail	286	6.7	950	18.2	672	39.4	752
Water Shallow draft Great Lakes Deep draft	S S - S	88   8	S S - S	\$ \$ \$	88 - 8	S S - S	167 165 – 522
Air (includes truck and air)	S _	S -	S -	S -	S	SS	1 451 S
Multiple modes	s	s	s	s	s	s	453
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	S 63 S	S 1.5 S	\$ \$ \$	\$ \$ \$	\$ \$ \$	S S S	450 2 328 2 332 -
Other multiple modes	S	S	S	S	S	S	S
Other and unknown modes	110	2.6	60	1.1	12	.7	S
SCTG 21, PHARMACEUTICAL PRODUCTS							
Total	11 730	100.0	385	100.0	228	100.0	714
Single modes	7 944	67.7	319	82.9	192	84.1	319
Truck <sup>1</sup>	7 349 4 091 3 008	62.7 34.9 25.6	308 239 66	80.0 61.9 17.1	178 163 14	78.0 71.6 6.3	247 583 S
Rail	-	-	-	-	=	-	=
Water	S S - -	S S -	S S -	S S - -	S S -	S S - -	64 64 - -
Air (includes truck and air)	395 -	3.4	10 -	2.7	14 S	6.1 S	1 240 S
Multiple modes	3 633	31.0	55	14.3	33	14.5	801
Parcel, U.S. Postal Service or courier	3 621 S - -	30.9 S - -	55 S - -	14.2 S - -	32 S - -	13.9 S - -	801 3 334 - -
Other multiple modes	152	1.3	s	s	3	1.4	301

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	s	Ton-n	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 22, FERTILIZERS							
Total	75	100.0	348	100.0	s	s	s
Single modes	73	97.5	343	98.4	s	s	57
Truck <sup>1</sup>	70	93.2	305	87.5	s	s	52
For-hire truck Private truck	S 55	73.1	S 233	S 66.9	S 11	S 19.3	S 41
Rail	S	S	S	S	s	s	899
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - - -	- - - -	- - -
Air (includes truck and air)	_	_	_	_	- S	_ S	_ S
Multiple modes	s	s	s	s	s	s	364
Parcel, U.S. Postal Service or courier	s	s	s	s	s	s	364
Truck and rail	_	-	_	_	-	-	_ _
Rail and water	_	-	-	-	-	-	-
Other and unknown modes	s	s	s	s	s	s	24
SCTG 23, CHEMICAL PRODUCTS AND PREPARATIONS, N.E.C.							
Total	18 615	100.0	2 045	100.0	1 032	100.0	498
Single modes	15 452	83.0	1 914	93.6	950	92.0	466
Truck <sup>1</sup> For-hire truck Private truck	15 185 S 2 275	81.6 S 12.2	1 874 1 172 702	91.6 57.3 34.3	908 789 120	88.0 76.4 11.6	365 787 52
Rail	s	s	s	s	s	s	521
Water	s	s	s	S	S	S S	111
Shallow draft Great Lakes Deep draft	S - -	S - -	S - -	S - -	S   - -	S - -	111 - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	1 759 S
Multiple modes	s	s	77	3.8	68	6.5	697
Parcel, U.S. Postal Service or courier	s	s	70	3.4	45	4.4	696
Truck and rail	S   -	S -	S -	S - -	S -	S   -	2 951 -
Rail and water Other multiple modes	_	-	-	-	-	-	_
Other and unknown modes	208	1.1	s	s	s	s	13
SCTG 24, PLASTICS AND RUBBER							
Total	10 325	100.0	2 992	100.0	2 365	100.0	384
Single modes	8 926	86.4	2 773	92.7	2 268	95.9	246
Truck <sup>1</sup> For-hire truck Private truck	8 472 5 063 3 394	82.0 49.0 32.9	2 409 1 417 976	80.5 47.4 32.6	1 606 1 450 155	67.9 61.3 6.5	239 744 S
Rail	s	s	s	s	s	s	1 787
Water	s	s	s	S	s	s	9 615
Shallow draft Great Lakes Deep draft	- - S	- - S	- - S	- - S	- - S	- - S	9 615
Air (includes truck and air)	S -	S _	S -	S -	S	S	1 357 S
Multiple modes	843	8.2	65	2.2	46	1.9	677
Parcel, U.S. Postal Service or courier	811	7.9	57	1.9	35	1.5	677
Truck and rail Truck and water Rail and water Other multiple modes	S 7 -	S - -	S S -	S S -	S S - -	S S -	1 988 1 203
Outor manapie modes	- [	-	-	-	-	-	_

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation  SCTG 25, LOGS AND OTHER WOOD IN THE ROUGH  Total	Number (million dollars)	Percent	Number (thousands)	_	Ton-miles  Number		
Total			(illousarius)	Percent	(millions)	Percent	Average miles per shipment
Olomba madaa	136	100.0	1 785	100.0	119	100.0	s
Single modes	133	97.3	1 754	98.3	111	93.4	s
Truck¹ For-hire truck Private truck	129 53 76	94.8 39.2 55.6	1 752 S S	98.2 S S	105 41 S	88.4 34.4 S	S S 36
Rail	S	S	S	S	s	s	2 741
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	_ _ _	- - - -	- - - -	- - -	= = =
Air (includes truck and air)		-	_	_	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	2 818
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	S	- 8 - - -	- S - -	- 8 - -	- S - - -	- 8 - -	2 818 - - -
Other and unknown modes	S	s	s	S	s	s	148
SCTG 26, WOOD PRODUCTS							
Total	2 390	100.0	4 166	100.0	906	100.0	186
Single modes	2 137	89.4	3 774	90.6	467	51.5	97
Truck <sup>1</sup> . For-hire truck Private truck	2 121 688 1 427	88.8 28.8 59.7	3 755 1 416 2 334	90.1 34.0 56.0	430 264 165	47.5 29.1 18.3	95 218 54
Rail	16	.7	19	.5	S	s	2 345
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)	S _	S _	S -	S -	S S	S S	2 694 S
Multiple modes	42	1.7	10	.2	20	2.2	824
Parcel, U.S. Postal Service or courier	36 6	1.5	5 S	.1 S	6 S	.6 S	822 2 747
Truck and water	-	. <u>.</u> _ _	-	-	-	- - -	2 747
Rail and water Other multiple modes	-	-	-	-	-	-	_ _
Other and unknown modes	211	8.8	382	9.2	s	s	s
SCTG 27, PULP, NEWSPRINT, PAPER, AND PAPERBOARD							
Total	4 165	100.0	4 758	100.0	2 725	100.0	146
Single modes	3 899	93.6	4 435	93.2	2 426	89.0	121
Truck <sup>1</sup> For-hire truck Private truck	3 563 2 737 825	85.6 65.7 19.8	3 916 3 107 809	82.3 65.3 17.0	1 874 1 771 S	68.8 65.0 S	116 326 37
Rail	329	7.9	518	10.9	552	20.3	1 125
Water		- - -	- - -	- - -	- - -	- - -	- - -
Deep draft	S	- s	- S	- S	-   S	- S	499
Pipeline <sup>2</sup>	122	2.9	- s	- S	s s	s <b>s</b>	S <b>360</b>
Parcel, U.S. Postal Service or courier	58	1.4	13	.3	3	.1	343
Truck and rail . Truck and water Rail and water	S S	S - -	\$ - -	S - -	S   - -	S - -	1 918 - -
Other multiple modes	144	3.4	s	s	-  s	- s	- s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	S	Ton-m	illes	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 28, PAPER OR PAPERBOARD ARTICLES							
Total	4 948	100.0	3 083	100.0	688	100.0	312
Single modes	4 274	86.4	2 989	97.0	620	90.2	99
Truck¹ For-hire truck Private truck	4 265 2 114 2 149	86.2 42.7 43.4	2 989 1 521 1 465	96.9 49.3 47.5	620 525 93	90.2 76.4 13.5	96 316 44
Rail	_	-	-	-	-	-	-
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - -	- - -	- - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>	9	.2	1 -	_	1 S	_ S	1 084 S
Multiple modes	577	11.7	59	1.9	54	7.8	541
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	559 S S - -	11.3 S S - -	43 S S - -	1.4 S S -	20 S S - -	2.8 S S -	541 2 423 67 -
Other and unknown modes	96	1.9	35	1.1	13	2.0	S
SCTG 29, PRINTED PRODUCTS							
Total	17 507	100.0	4 804	100.0	1 032	100.0	441
Single modes	9 669	55.2	4 356	90.7	866	84.0	76
Truck <sup>1</sup> For-hire truck Private truck	9 483 3 755 5 642	54.2 21.5 32.2	4 344 1 220 3 098	90.4 25.4 64.5	851 476 S	82.5 46.2 S	57 S 41
Rail	s	S	S	S	S	S	861
Water Shallow draft	s -	S -	S	S -	S	S -	74
Great Lakes Deep draft	S	S	- S	S	- S	s	74
Air (includes truck and air)	S -	S -	7 –	.2	10 S	1.0 S	1 057 S
Multiple modes	7 177	41.0	231	4.8	125	12.1	642
Parcel, U.S. Postal Service or courier	7 174 S	41.0 S	229 S	4.8 S	119 S	11.5 S	642 3 300
Truck and water	S   -	S -	S -	S S -	S -	S   -	3 325
Other multiple modes	-	-	-	-	-	-	_
Other and unknown modes  SCTG 30, TEXTILES, LEATHER, AND ARTICLES OF	661	3.8	217	4.5	40	3.9	176
TEXTILES OR LEATHER							
Total	20 771 12 998	100.0 62.6	1 411	100.0 75.8	788 572	100.0 72.6	734 749
Truck <sup>1</sup>	12 803	61.6	1 052	74.6	561	71.3	724
For-hire truckPrivate truck	8 788 3 746	42.3 18.0	693 322	49.1 22.8	427 125	54.2 15.9	865 497
Rail	s	s	s	s	s	s	3 272
Water Shallow draft	S	S -	S	S	s	S -	177
Great Lakes Deep draft	- - S	- S	- S	- S	- S	- - S	177
Air (includes truck and air)Pipeline <sup>2</sup>	162	.8	4 –	.3	6 S	.8 S	1 900 S
Multiple modes	6 046	29.1	158	11.2	124	15.7	780
Parcel, U.S. Postal Service or courier	6 023 S	29.0	156	11.1	119	15.1	780 3 107
Truck and rail. Truck and water Rail and water		S - -	S   - -	S - -	S   - -	S   - -	3 107
Other multiple modes	_	-	-	-	-	-	=
Other and unknown modes	1 727	8.3	184	13.0	93	11.7	99

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	s	Ton-n	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 31, NONMETALLIC MINERAL PRODUCTS							
Total	5 121	100.0	19 922	100.0	2 051	100.0	271
Single modes	4 740	92.6	19 530	98.0	1 809	88.2	202
Truck¹ For-hire truck Private truck	4 646 2 460 2 016	90.7 48.0 39.4	19 330 6 170 12 993	97.0 31.0 65.2	1 712 1 108 541	83.5 54.0 26.4	198 599 36
Rail	20	.4	177	.9	71	3.5	588
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)	S -	s -	23	.1	S S	S S	1 328 S
Multiple modes	140	2.7	s	s	11	.5	771
Parcel, U.S. Postal Service or courier Truck and water Rail and water Other multiple modes	138 S S - -	2.7 S S - -	8 S S	- S S - -	6 S S	.3 8 8 -	771 246 231 –
Other and unknown modes	240	4.7	362	1.8	231	11.3	223
SCTG 32, BASE METAL IN PRIMARY OR SEMIFINISHED FORMS AND IN FINISHED BASIC SHAPES							
Total	7 372	100.0	3 927	100.0	1 505	100.0	294
Single modes	7 009	95.1	3 652	93.0	1 419	94.3	234
Truck¹ For-hire truck Private truck	6 870 4 867 2 002	93.2 66.0 27.2	3 554 2 392 1 162	90.5 60.9 29.6	1 369 1 216 153	91.0 80.8 10.2	187 534 52
Rail	S	S	S	S	S	S	S
Water Shallow draft Great Lakes Deep draft	S S	S - - S	S   - - S	S - - S	S - - S	S - - S	6 244 - - 6 244
Air (includes truck and air)	65 S	.9 S	3 S	_ S	3 S	.2 S	1 524 S
Multiple modes	287	3.9	28	.7	34	2.2	541
Parcel, U.S. Postal Service or courier	219	3.0	14	.4	8	.5	539
Truck and rail	69 - -	.9 - -	14 - -	.4 _ _	26 - -	1.7    - 	1 773 - -
Other multiple modes	76	-	-	-	-   52	2.5	-
	76	1.0	3	3	32	3.5	111
SCTG 33, ARTICLES OF BASE METAL  Total	7 611	100.0	2 567	100.0	608	100.0	352
Single modes	5 610	73.7	1 481	57.7	417	68.6	152
Truck <sup>1</sup> For-hire truck Private truck	5 480 2 582 2 850	72.0 33.9 37.4	1 467 691 770	57.2 26.9 30.0	400 313 87	65.8 51.4 14.3	133 616 S
Rail	S	S	S	S	S	S	331
Water Shallow draft		_	_	_	_	_	_
Great Lakes Deep draft		-	_		-	_ _	_
Air (includes truck and air)	125	1.6	10	.4	13 S	2.1 S	1 989 S
Multiple modes	1 481	19.5	57	2.2	48	7.9	753
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	1 479 S - -	19.4 S - -	55 S - -	2.1 S - -	45 S - -	7.5 S - -	753 1 482 - -
Other multiple modes	-	-	-	_	-	-	_
Other and unknown modes	520	6.8	s	s	143	23.5	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 34, MACHINERY							
Total	20 434	100.0	2 050	100.0	861	100.0	214
Single modes	17 564	86.0	1 894	92.4	774	89.8	159
Truck <sup>1</sup>	16 815	82.3	1 828	89.2	717	83.2	117
For-hire truck Private truck	12 418 4 041	60.8 19.8	1 419 373	69.2 18.2	635 70	73.7 8.1	672 40
Rail	S	S	S	S	S	S	855
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	_ _ _	- - -	- - -	- - -
Air (includes truck and air)	374	1.8	9	.4	13	1.5	1 414
Pipeline <sup>2</sup>	-	-	-	-	Š	S	
Multiple modes	2 182	10.7	102	5.0	73	8.5	442
Parcel, U.S. Postal Service or courier	1 760 408	8.6 2.0	33 69	1.6 3.3	18 S	2.0 S	440 690
Truck and water	S   -	S -	S -	S -	S _	S -	7 968
Other multiple modes	687	3.4	54	S 2.6	S 14	s 1.7	86
Other and unknown modes	667	3.4	54	2.0	14	1.7	3
SCTG 35, ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS AND OFFICE EQUIPMENT							
Total	29 929	100.0	1 140	100.0	665	100.0	441
Single modes	17 265	57.7	903	79.2	481	72.2	193
Truck¹	14 531 9 526	48.6 31.8	885 652	77.6 57.2	463 434	69.6 65.3	137 676
Private truck	4 990	16.7	231	20.3	29	4.3	33
Rail	S	S	S	S	S	S	S
Water Shallow draft	- - -	- - -	- - -	- - -	-	- - -	-
Great Lakes Deep draft	_	-	-	-	-	-	_
Air (includes truck and air)	2 604 S	8.7 S	10 S	.9 S	16 S	2.3 S	1 445 S
Multiple modes	10 757	35.9	163	14.3	174	26.1	712
Parcel, U.S. Postal Service or courier	10 551	35.3	119	10.5	79 S	11.8	712 1 571
Truck and rail . Truck and water Rail and water	206	./ _ _	43	3.8	-	S   -   -	1 5/1
Other multiple modes	_	-	-	=	-	-	=
Other and unknown modes	1 907	6.4	74	6.5	11	1.6	S
SCTG 36, MOTORIZED AND OTHER VEHICLES (INCLUDING PARTS)							
Total	9 220	100.0	1 540	100.0	585	100.0	s
Single modes	7 805	84.7	1 425	92.5	562	96.0	S
Truck <sup>1</sup> For-hire truck Private truck	7 400 2 912 2 396	80.3 31.6 26.0	1 307 572 380	84.8 37.1 24.6	498 276 41	85.2 47.2 7.0	9 276 8
Rail	S	s	s	s	s	s	556
Water Shallow draft	_	_	_	_	-	-	-
Great Lakes Deep draft	_	=	- - -	_ _ _	=	- -	- -
Air (includes truck and air)Pipeline <sup>2</sup>	31	.3	1 _	_	1 S	.2 S	1 269
Multiple modes	699	7.6	34	2.2	16	2.8	524
Parcel, U.S. Postal Service or courier	699	7.6	34	2.2	16	2.8	524
Truck and rail . Truck and water Rail and water .	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	715	7.8	81	5.3	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

· · · · · · · · · · · · · · · · · · ·	Value		Tons		Ton-miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 37, TRANSPORTATION EQUIPMENT, N.E.C.							
Total	2 298	100.0	40	100.0	32	100.0	892
Single modes	934	40.7	32	80.6	25	77.2	542
Truck¹	725 596 S	31.6 26.0 S	27 25 S	67.5 64.3 S	23 23 S	70.4 70.0 S	464 933 84
Rail	S	s	S	s	S	s	322
Water Shallow draft Great Lakes Deep draft	S S - -	\$ \$ - -	S S - -	S S - -	S S - -	S S - -	5 5 - -
Air (includes truck and air)	188	8.2	_	1.1	SS	SS	1 325 S
Multiple modes	1 357	59.1	s	s	s	s	957
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	1 357 - - - - -	59.1 - - - -	S - - - -	S - - - -	\$ - - -	\$ - - -	957 - - - -
Other and unknown modes	s	s	s	s	s	s	623
SCTG 38, PRECISION INSTRUMENTS AND APPARATUS							
Total	9 862	100.0	167	100.0	149	100.0	774
Single modes	3 582	36.3	87	51.9	79	52.9	448
Truck <sup>1</sup> For-hire truck Private truck	3 038 2 090 948	30.8 21.2 9.6	82 59 23	49.1 35.5 13.6	73 S 2	49.0 S 1.4	335 796 53
Rail	-	-	-	-	-	-	-
Water Shallow draft Great Lakes Deep draft	S S	S - - S	S - - S	S - - S	S S	S - - S	9 788 - - 9 788
Air (includes truck and air)	S	S S	5 S	2.8 S	5 S	3.2 S	1 252 S
Multiple modes	6 047	61.3	65	38.9	65	43.7	826
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes  Other and unknown modes	6 047 - - - - - 233	61.3 - - - - - 2.4	65 - - - - - S	38.9 - - - - - S	65 	43.7 - - - - S	826 - - - - 224
SCTG 39, FURNITURE, MATTRESSES AND MATTRESS SUPPORTS, LAMPS, LIGHTING FITTINGS, AND ILLUMINATED SIGNS	255	2.4	3	3	3	3	224
Total	4 018	100.0	644	100.0	214	100.0	328
Single modes	3 459	86.1	586	91.0	163	76.1	226
Truck <sup>1</sup> For-hire truck Private truck	3 456 1 333 2 085	86.0 33.2 51.9	585 184 395	90.9 28.6 61.3	163 90 62	76.0 42.0 29.0	221 481 148
Rail	_	-	-	_	_	-	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>	S -	s -	S -	S -	SS	SS	3 478 S
Multiple modes	379	9.4	28	4.4	s	s	569
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	379 - - -	9.4 - - -	28 - - -	4.4 - - -	S - -	S - - -	569 - - -
Other multiple modes	- S	-  s	- S	_ s	- S	- s	- s
Other and unknown modes	5	SI	S	ı S	ı S	ı SI	S

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 40, MISCELLANEOUS MANUFACTURED PRODUCTS							
Total	30 266	100.0	3 965	100.0	1 304	100.0	758
Single modes	14 196	46.9	3 661	92.3	1 101	84.4	500
Truck <sup>1</sup> For-hire truck Private truck	13 293 5 840 S	43.9 19.3 S	3 646 926 S	92.0 23.4 S	1 083 746 332	83.0 57.2 25.4	436 896 198
Rail	s	s	s	S	S	s	2 904
Water Shallow draft Great Lakes	\$ \$	S S	S S -	S S	S S -	S S -	2 2 -
Deep draft  Air (includes truck and air)	- 898	3.0	- S	- S	10	- .8	1 461
Pipeline <sup>2</sup>	_	-	-	-	S	S	S
Multiple modes	12 690	41.9	210	5.3	162	12.4	858
Parcel, U.S. Postal Service or courier Truck and rail. Truck and water Rail and water Other multiple modes.	12 667 23 S - -	41.9 - S - -	200 11 S - -	5.0 .3 S -	140 S S - -	10.8 S S - -	858 1 705 8 038 - -
Other and unknown modes	3 380	11.2	93	2.4	42	3.2	278
SCTG 41, WASTE AND SCRAP							
Total	1 161	100.0	5 505	100.0	1 060	100.0	185
Single modes	1 120	96.5	5 450	99.0	1 014	95.7	182
Truck <sup>1</sup>	1 010 778 232	87.0 67.0 20.0	4 199 3 144 1 049	76.3 57.1 19.1	758 578 S	71.5 54.5 S	174 194 103
Rail	s	s	s	S	S	s	430
Water Shallow draft Great Lakes Deep draft	\$ \$ - -	\$ \$ - -	\$ \$ - -	\$ \$ - -	S S - -	\$ \$ - -	8 8 - -
Air (includes truck and air)	S -	S -	S -	S -	S	S S	642 S
Multiple modes	s	s	s	s	s	s	8 850
Parcel, U.S. Postal Service or courier Truck and rail. Truck and water Rail and water Other multiple modes	- - S - -	- - S - -	- - S -	- - S - -	- - S - -	- - S - -	8 850 
Other and unknown modes	s	s	s	s	s	s	295
SCTG 43, MIXED FREIGHT							
Total	12 097	100.0	4 663	100.0	1 098	100.0	150
Single modes	11 047	91.3	4 332	92.9	904	82.3	88
Truck <sup>1</sup> For-hire truck Private truck	11 042 1 373 9 518	91.3 11.3 78.7	4 331 790 3 493	92.9 16.9 74.9	903 544 348	82.3 49.5 31.7	88 890 48
Rail	_	-	-	-	-	-	=
Water Shallow draft Great Lakes	-	- - -	- - -	- - -	- - -	- - -	- - -
Deep draft  Air (includes truck and air)	- S	- S	- S	- S	- S	- S	899
Pipėlinė <sup>2</sup>	- 587	4.9	- 55	1.2	s s	s <b>s</b>	s •
Parcel, U.S. Postal Service or courier	475	3.9	48	1.0	21	1.9	330
Truck and rail Truck and water Rail and water Other multiple modes	\$  -  -  -	S S	\$ - -	S	S	S - -	3 299 - - -
Other and unknown modes	s	s	s	s	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
COMMODITY UNKNOWN							
Total	1 980	100.0	662	100.0	s	s	517
Single modes	s	s	572	86.5	127	37.3	s
Truck <sup>1</sup> For-hire truck Private truck	S 419 S	S 21.2 S	552 109 443	83.4 16.4 67.0	91 72 18	26.7 21.3 5.4	\$ 534 \$
Rail	s	S	s	s	S	S	1 914
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - -	- - - -	- - - -
Air (includes truck and air)	72 -	3.6	s -	S -	S S	S S	1 095 S
Multiple modes	386	19.5	9	1.3	s	s	844
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	384 S - -	19.4 S - -	6 S - -	.9 S - -	S S	\$ \$ - -	844 1 519 - - -
Other and unknown modes	95	4.8	s	s	s	s	s

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

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 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 
2CFS data for pipeline exclude most shipments of crude oil. See "About the Data" section for details of CFS coverage.

## Table 7. Shipment Characteristics by State of Destination for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

e of expandition of terms and meaning of abbreviations and symbols, see that	,	lue	To	ns Ton-miles		
State of destination	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
Total	290 350	100.0	281 014	100.0	40 249	100.0
NEW ENGLAND STATES						
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	5 485 1 025 7 078 1 041 686 1 452	1.9 .4 2.4 .4 .2 .5	3 144 629 4 521 448 380 3 481	1.1 .2 1.6 .2 .1 1.2	415 247 931 112 116 683	1.0 .6 2.3 .3 .3 1.7
MIDDLE ATLANTIC STATES						
New Jersey New York Pennsylvania.	22 348 122 301 16 439	7.7 42.1 5.7	11 702 217 676 11 582	4.2 77.5 4.1	1 354 7 894 2 269	3.4 19.6 5.6
EAST NORTH CENTRAL STATES						
Illinois Indiana Michigan Ohio Wisconsin	8 532 3 952 7 298 9 101 3 880	2.9 1.4 2.5 3.1 1.3	2 434 1 042 1 816 3 222 1 333	.9 .4 .6 1.1	1 874 663 677 1 309 1 237	4.7 1.6 1.7 3.3 3.1
WEST NORTH CENTRAL STATES						
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	960 S 2 086 4 497 460 164 175	.3 8 .7 1.5 .2 - -	373 129 670 458 84 31 S	.1 .2 .2 .2  .5	375 155 789 467 103 46 S	.9 .4 2.0 1.2 .3 .1 S
SOUTH ATLANTIC STATES						
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	647 1 054 6 502 4 483 3 598 4 276 2 173 4 851 628	.2 .4 2.2 1.5 1.5 .7 1.7	276 S 916 1 196 S 961 496 1 488 326	.1 S .3 .4 S .3 .2 .5 .1	80 S 1 165 1 139 811 683 412 752 160	.2 S 2.9 2.8 2.0 1.7 1.0 1.9
EAST SOUTH CENTRAL STATES						
Alabama . Kentucky Mississippi Tennessee .	1 303 1 358 595 3 762	.4 .5 .2 1.3	547 458 191 810	.2 .2 - .3	627 331 218 714	1.6 .8 .5 1.8
WEST SOUTH CENTRAL STATES						
Arkansas Louisiana Oklahoma Texas	729 1 198 1 520 9 689	.3 .4 .5 3.3	205 330 186 1 957	.1 - .7	258 450 255 3 316	.6 1.1 .6 8.2
MOUNTAIN STATES						
Arizona . Colorado	2 285 1 531 299 193 548 209 508 62	.8 .5 .1 - - 2 - .2	193 149 16 24 57 21 49 4	- - - - - - -	466 260 40 51 153 42 103 7	1.2 .6 .1 .1 .4 .1 .3
PACIFIC STATES						
Alaska California Hawaii Oregon Washington	S 12 224 214 1 161 1 617	\$ 4.2 - .4 .6	S 1 562 5 244 242	S .6 - -	S 4 381 28 701 691	S 10.9 - 1.7 1.7

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 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

# Table 8. Inbound Shipment Characteristics by State of Origin for State of Destination: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

To explanation of forms and mouning of abbreviations and symbols, see int	,	lue		ons	Ton-	-miles
State of origin	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
Total	345 317	100.0	327 231	100.0	67 833	100.0
NEW ENGLAND STATES						
Connecticut Maine Massachusetts Mes Hampshire Rhode Island Vermont	13 469 2 060 14 136 2 162 1 192 2 312	3.9 .6 4.1 .6 .3 .7	4 786 S 2 144 1 342 252 758	1.5 S .7 .4 - .2	S S 506 S 55 166	\$ \$.7 \$ - .2
MIDDLE ATLANTIC STATES						
New Jersey New York Pennsylvania	41 670 122 301 22 890	12.1 35.4 6.6	21 417 217 676 21 365	6.5 66.5 6.5	1 742 7 894 5 690	2.6 11.6 8.4
EAST NORTH CENTRAL STATES						
Illinois Indiana Michigan Ohio Wisconsin	6 788 4 311 5 575 13 968 4 567	2.0 1.2 1.6 4.0 1.3	2 320 1 564 1 986 6 891 2 849	.7 .5 .6 2.1 .9	1 791 958 853 2 988 2 768	2.6 1.4 1.3 4.4 4.1
WEST NORTH CENTRAL STATES						
lowa Kansas Minnesota Missouri Nebraska North Dakota	1 247 1 463 3 076 2 214 1 002 119 251	.4 .4 .9 .6 .3 	981 501 836 543 294 S 110	.3 .2 .3 .2 . S 	936 735 997 571 364 S 178	1.4 1.1 1.5 8 .5 S
SOUTH ATLANTIC STATES						
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	1 347 S 5 228 4 0113 3 357 10 874 2 998 6 436 1 661	.4 S 1.5 1.2 1.0 3.1 .9 1.9	620 S 2 715 1 603 2 225 2 160 939 1 996 10 471	.2 S .8 .5 .7 .7 .3 .6 3.2	185 S 3 485 1 696 705 1 433 769 918 5 656	.3 S 5.1 2.5 1.0 2.1 1.1 1.4 8.3
EAST SOUTH CENTRAL STATES						
Alabama	1 512 2 106 523 2 843	.4 .6 .2 .8	548 3 197 323 836	.2 1.0 .1 .3	614 2 326 422 793	.9 3.4 .6 1.2
WEST SOUTH CENTRAL STATES						
Arkansas Louisiana Oklahoma Texas	965 1 115 696 7 017	.3 .3 .2 2.0	576 505 313 3 012	.2 .2 .1 .9	697 741 425 5 726	1.0 1.1 .6 8.4
MOUNTAIN STATES						
Arizona Colorado Idaho Montana Nevada New Mexico Utah Wyoming	3 158 2 841 S 57 S 385 314 68	.9 .8 S - S .1 -	64 197 216 33 37 S 38 79	- - - - S - -	154 344 526 72 95 S 81	.2 .5 .8 .1 .1 .S .1
PACIFIC STATES						
Alaska. California Hawaii Oregon Washington	18 14 936 16 1 258 1 553	4.3 - .4 .4	S 1 787 S 330 257	S .5 S .1	S 5 135 S 983 749	\$ 7.6 \$ 1.4 1.1

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 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

# Appendix A. Comparability With the 1993 Commodity Flow Survey

The Commodity Flow Survey (CFS) restores a data program on commodity flows that the Census Bureau conducted as a part of its 5-year economic census program from 1963 through 1977. The CFS was first conducted in

1993. For the 1997 CFS, the Census Bureau incorporated improvements identified from the evaluation of previous surveys and additional research. The following table shows a comparison of the 1993 and 1997 surveys.

Item	1993	1997
1. Industry coverage	Manufacturers (minor exceptions)	Manufacturers (minor exceptions)
	Mining (except mining services and oil and gas extraction)	Mining (except mining services)
	All wholesale	All wholesale
	Video tape distributers	
	Catalog mail-order houses	Catalog mail-order houses
	Auxiliaries (e.g., warehouses)	Auxiliaries (e.g., warehouses)
Commodity classification system	Standard Transportation Commodity Classification (STCC), developed by the American Association of Railroads (AAR).	Standard Classification of Transported Goods (SCTG).
3. Sample size	Approximately 200,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1992 Standard Statistical Establishment List (SSEL).	Approximately 100,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1995 Standard Statistical Establishment List (SSEL).
4. Survey methodology	Respondents took a sample of their individual outbound shipments for a 2-week period during each of the four calendar quarters of 1993.	Respondents took a sample of their individual outbound shipments for a 1-week period during each of the four calendar quarters of 1997.
	Respondents reported key characteristics for each sampled shipment.	Respondents reported key characteristics for each sampled shipment.
5. Reported mode of transportation	Rail	Rail
·	For-hire truck	For-hire truck
	Private truck	Private truck
	Air	Air
	Inland water and/or Great Lakes	Shallow draft vessel
	Deep sea water	Deep draft vessel
	Pipeline	Pipeline
	Parcel, U.S. Postal Service, or courier	Parcel, U.S. Postal Service, or courier
	Other	Other
	Unknown	Unknown

Item	1993	1997
6. Data items requested on questionnaire	For <b>each</b> shipment:	For <b>each</b> shipment:
quodanama	Total value	Total value
	Total weight	Total weight
	Major commodity (STCC)	Major commodity (SCTG)
	All modes of transportation	All modes of transportation
	Multiple origins (respondents specifically requested to report all shipment origins for the sampled establishment and report the appropriate origin for each shipment; assumed to always be the mailing address if no other origins listed).	Single origin (assumed to be the mailing address unless the respondent provided a different physical location address).
	Destination	Destination
	Containerized (Y/N)	Containerized (Y/N)
	Hazardous material (Y/N)	Hazardous material (UN/NA codes)
	Export (Y/N)	Export (Y/N)
	If export, mode of export, foreign country, and city of destination.	If export, mode of export, foreign country, and city of destination.

# Appendix B. Reliability of the Estimates

An estimate based on a sample survey potentially contains two types of errors—sampling and nonsampling. Sampling error occurs because characteristics differ among sampling units and because only a subset of the entire population is measured in a sample survey. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. The accuracy of a survey result may be affected by these two types of errors.

Sampling and nonsampling errors are often measured by the quantities, bias and variance. The bias of an estimator of an unknown population value is the difference, averaged over all possible samples of the same size and design, between the estimator and the unknown population value. Any systematic error, or inaccuracy that affects all samples of a specified design in a similar way, may bias the resulting estimates. Variance is the squared difference, averaged over all possible samples of the same size and design, between an estimator and its average value. Descriptions of sampling and nonsampling errors for the 1997 Commodity Flow Survey (CFS) are provided in the following sections.

#### **SAMPLING ERROR**

Because the estimates are based on a sample, exact agreement with the results that would be obtained from a complete enumeration of all the shipments made in 1997 from all establishments included on the CFS sampling frame is not expected. However, because probability sampling was used at each stage of selection, it is possible to estimate the sampling variability of the survey estimates. For CFS estimates, sampling variability arises from each of the three stages of sampling. (See Appendix C for a description of the sample design.)

The particular sample used in this survey is one of a large number of samples of the same size and design that could have been selected. If all possible samples had been surveyed, under the same conditions, an estimate of an unknown population value could have been obtained from each sample. The estimates obtained from these samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error, which can be approximated from any one sample. The coefficient of variation (or relative standard error) of an estimate is the standard error of the estimate divided by the estimate. Measures of sampling variability, such as the standard error or coefficient of variation, are estimated from the

sample and are also subject to sampling variability. (Technically, we should refer to the estimated standard error or the estimated coefficient of variation of an estimator. However, we have omitted this detail for the sake of brevity.) It is important to note that the standard error and coefficient of variation only measure sampling variability. They do not measure any biases in the estimates. All coefficients of variation are expressed as percents. Standard errors for the corresponding percentage estimates are also provided.

An estimate of an unknown population value and its approximate standard error can be used to construct a confidence interval. A confidence interval is a range about a given estimator that has a specified probability, or confidence, of containing the unknown population value. If, for each possible sample, an estimate of an unknown population value and the estimate's approximate standard error were obtained, then:

- 1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the unknown population value.
- 2. For approximately 95 percent of the possible samples, the interval from two standard errors below to two standard errors above the estimate would include the unknown population value.

#### NONSAMPLING ERROR

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. In the CFS, nonsampling error can be attributed to many sources: (1) nonresponse, (2) response errors, (3) differences in the interpretation of the questions, (4) mistakes in coding or keying the data obtained, and (5) other errors of collection, response, coverage, and processing. Although no direct measurement of the potential biases because of nonsampling error has been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize its influence.

A potentially large source of bias in the estimates is due to nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses from all the selected establishments. Four levels of nonresponse can occur in the CFS: item, shipment, quarter (reporting week), and establishment. Item nonresponse

occurs either when a question is unanswered or the response to the question fails computer or analyst edits. Item nonresponse is corrected by imputation. (Imputation is the procedure by which a missing value is replaced by a predicted value obtained from an appropriate model.) Shipment, quarter, and establishment nonresponse are used to describe the inability to obtain sufficient information about a sampled shipment, quarter, or establishment, respectively, that prevents it from contributing to tabulations. Shipment and quarter nonresponse are corrected during the estimation procedure by reweighting. Reweighting allocates characteristics to the nonrespondents in proportion to the characteristics observed for the respondents. The amount of bias introduced by this nonresponse adjustment procedure depends on the extent to which the nonrespondents differ, characteristically, from the respondents. Establishment nonresponse is corrected during the estimation procedure by the SIC-level adjustment weight. (See Appendix C for a description of the estimation procedure.) In most cases of establishment nonresponse, none of the four questionnaires have been

returned to the Census Bureau, after several attempts to elicit a response. Approximately 67 percent of the sampled establishments provided at least one quarter of data that contributed to tabulations.

Some possible sources of bias that are attributed to respondent-conducted sampling include misunderstanding the definition of a shipment, constructing an incomplete frame of shipments from which to sample, ordering the shipment sampling frame by selected shipment characteristics, and selecting shipment records by a method other than the one specified in the questionnaire's instructions. We often contacted respondents who reported shipments having atypically large value or weight when compared to the rest of their reported shipments. Upon contact, if we are able to collect information on all of a given respondent's large shipments made either for a particular reporting week or for the entire quarter, then we identify these large shipments as certainty shipments. (See Appendix C for a description of how certainty shipments are used in the estimation process.)

## Table B-1a. Measures of Reliability for Shipment Characteristics by Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Val	ue	To	ns	Ton-	miles	
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
All modes	3.4	-	8.1	-	3.4	_	7.6
Single modes	4.7	1.3	8.2	.5	3.9	1.3	8.8
Truck For-hire truck Private truck	4.9 6.7 7.2	1.4 1.5 1.9	8.9 15.2 9.8	1.3 3.0 2.4	5.7 5.8 8.0	3.2 2.2 1.5	10.6 8.6 19.1
Rail	20.6	.3	32.6	1.3	27.4	3.1	10.5
Water Shallow draft Great Lakes Deep draft	\$ \$ \$ \$ \$ \$ \$	S S S S	\$ \$ \$ \$	S S S S	\$ \$ \$ \$ \$ \$ \$	\$ \$ \$ \$	29.8 29.4 29.8 46.3
Air (includes truck and air)	9.4 S	.2 S	15.6 S	Š	20.5 S	- S	3.7 S
Multiple modes	5.4	1.1	7.5	.1	12.8	.7	5.6
Parcel, U.S. Postal Service or courier Truck and rail	5.3 20.7 37.0	1.0 - - -	6.4 15.1 44.1	- - - -	5.6 21.2 44.1	.2 .6 -	5.6 13.1 27.6
Other multiple modes	S 12.4	.7	S 24.1	. <b>6</b>	S <b>25.7</b>	S 1.2	40.2 <b>44.2</b>

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

Table B-1b. Measures of Reliability for Shipment Characteristics by Mode of Transportation for State of Origin: 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

		Value			Tons			Ton-miles		Average	shipment	
Mode of transportation			of variation of imber	Standard error of		Coefficient of variation of number Sta		Coeffic varia		Standard error of		
	1997	1993	percent change	1997	1993	percent change	1997	1993	percent change	1997	1993	percent change
All modes	3.4	4.9	6.7	8.1	5.3	12.4	3.4	9.5	11.2	7.6	2.7	8.7
Single modes	4.7	5.9	7.6	8.2	5.5	12.8	3.9	7.1	9.2	8.8	7.6	9.4
TruckFor-hire truckPrivate truck	4.9 6.7 7.2	6.0 8.6 4.3	8.1 9.5 10.8	8.9 15.2 9.8	3.8 5.9 5.8	12.8 18.5 15.3	5.7 5.8 8.0	9.2 11.4 15.4	13.2 15.2 19.3	10.6 8.6 19.1	8.1 5.3 11.5	13.5 10.3 22.1
Rail	20.6	17.5	22.0	32.6	15.3	53.3	27.4	10.6	34.3	10.5	32.1	64.3
Water Shallow draft Great Lakes Deep draft	\$ \$ \$ \$	\$ \$ - \$	S S S S	8888	\$\$   \$	S S S S	8888	\$ 5 5	S S S S	29.8 29.4 29.8 46.3	29.9 S - 29.7	2.2 S S 20.5
Air (includes truck and air)	9.4 S	27.4 S	16.6 S	15.6 S	41.3 S	39.9 S	20.5 S	S S	S S	3.7 S	4.6 S	6.1 S
Multiple modes	5.4	5.0	12.4	7.5	9.0	21.6	12.8	12.5	42.6	5.6	2.7	6.5
Parcel, U.S. Postal Service or courier . Truck and rail	5.3 20.7 37.0	5.2 37.3 S	12.3 459.7 S	6.4 15.1 44.1	6.4 33.0 S	13.7 211.1 S	5.6 21.2 44.1	8.6 40.8 42.7	16.1 319.5 21.1	5.6 13.1 27.6	2.7 11.0 S	6.5 19.6 S
Other multiple modes	S	S	S	S	S	S	S	S	S	40.2	31.6	.4
Other and unknown modes	12.4	10.7	20.3	24.1	24.1	30.6	25.7	s	s	44.2	16.6	17.4

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# Table B-1c. Standard Error of Percentage for Shipment Characteristics by Mode of Transportation for State of Origin: Percent of Total for 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation	Value (p	percent)	Tons (p	percent)	Ton-miles (percent)		
wode of transportation	1997	1993	1997	1993	1997	1993	
All modes	-	_	-	_	-	-	
Single modes	1.3	1.0	.5	.8	1.3	3.6	
Truck For-hire truck Private truck	1.4 1.5 1.9	1.3 2.1 1.4	1.3 3.0 2.4	2.4 2.2 2.5	3.2 2.2 1.5	4.7 3.9 3.1	
Rail	.3	.3	1.3	.5	3.1	1.7	
Water Shallow draft Great Lakes Deep draft	\$ \$ \$ \$	\$ \$	\$ \$ \$ \$ \$ \$ \$	\$ \$	9999	S S - S	
Air (includes truck and air) Pipeline	.2 S	1.0 S	- S	Š	- S	S S	
Multiple modes	1.1	.8	.1	-	.7	.4	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	1.0 - - - S	.8 - S - S	- - - - S	- - S - S	.2 .6 - S	.3 .2 - - S	
Other and unknown modes	.7	.5	.6	.8	1.2	s	

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

## Table B-2. Measures of Reliability for Shipment Characteristics by Total Modal Activity for the State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Ton-r	miles	
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
Total	3.4	-	7.6
Truck Rail Shallow draft Great Lakes Deep draft	5.7 22.8 S S 39.6	3.2 3.1 S S	10.5 13.9 29.5 30.0 41.7
Air Parcel, U.S. Postal Service or courier Pipeline Other and unknown modes	21.1 5.6 S 25.7	- .2 S 1.2	4.1 5.6 S 44.2

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Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997

to explanation of terms and meaning of appreviations and symbols	Val	ue	То	ns	Ton-r	niles
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
All modes	3.4	-	8.1	-	3.4	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	3.1 13.2 4.0 5.0 9.3	1.2 .9 .5 .4 .6	11.0 10.0 6.8 6.4 11.2	2.2 .9 1.0 .5 .3	9.4 10.5 7.1 7.3 11.3	.9 .8 1.0 .7 1.1
750 to 999 miles	13.0 5.4 14.7 9.1	.5 .3 .3 .4	12.8 10.5 7.9 5.1	.1 .2 _ _	12.4 10.7 9.1 5.6	.8 1.5 .3 1.4
Single modes	4.7	-	8.2	-	3.9	-
Less than 50 miles	4.8 15.9 4.7 5.4 12.1	1.5 1.2 .6 .5 .8	11.2 10.6 6.9 6.4 11.6	2.2 .9 1.0 .5 .3	9.7 10.6 7.4 7.4 11.8	1.0 .8 1.0 .7 1.2
750 to 999 miles	17.3 7.5 24.4 12.9	.7 .3 .3 .5	13.4 10.4 5.9 6.7	.1 .2 - -	13.0 11.9 5.7 7.1	.9 1.5 .2 1.4
Truck	4.9	-	8.9	-	5.7	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	4.9 16.0 5.1 6.1 12.8	1.6 1.2 .6 .6	11.3 10.7 9.6 6.1 12.4	2.2 1.1 .9 .4 .3	9.8 11.4 9.2 6.5 12.8	1.0 .8 .9 .5
750 to 999 miles	18.4 5.7 26.0 14.6	.7 .2 .3 .5	13.1 10.8 6.3 8.4	.1 .1 - -	12.6 10.5 6.1 8.9	.8 .9 .2 1.4
For-hire truck	6.7	_	15.2	_	5.8	_
Less than 50 miles	6.8 6.2 7.5 6.4 14.5	1.2 .6 1.0 1.0	29.0 11.8 11.1 6.6 12.8	5.0 1.7 1.6 1.0 1.2	21.8 12.0 10.8 6.7 13.4	.9 .5 .9 .7 1.6
750 to 999 miles	17.6 6.5 26.7 15.4	.8 .4 .5 .7	15.2 10.9 7.2 10.5	.7 .5 _ .4	14.6 10.5 7.0 11.1	1.2 1.2 .4 2.4
Private truck	7.2	-	9.8	-	8.0	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	6.5 24.2 9.6 12.7 22.1	2.7 1.8 .5 .6 .7	10.8 12.8 9.4 13.4 20.6	1.4 1.1 .6 .2	7.3 12.4 9.3 14.3 20.1	1.2 1.8 1.4 1.4 1.3
750 to 999 miles	44.6 15.2 30.7 30.5	.9 .3 _ .4	23.1 23.0 32.4 38.5	=======================================	23.2 23.8 31.9 39.7	.9 1.2 .4 2.0
Rail	20.6	-	32.6	-	27.4	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	\$ 43.1 26.0 35.1 21.1	\$ 1.3 3.5 3.9 2.2	45.9 S 37.9 26.7 30.3	.9 S 7.4 4.5 1.4	43.8 S 38.5 27.6 31.5	\$ 4.9 4.0 1.6
750 to 999 miles	28.0 S 39.7 13.7	1.8 S .7 2.1	32.6 S S 19.5	1.9 S S 1.4	32.6 S 47.5 19.2	2.3 S 1.9 4.2
Water	s	S	S	S	s	s
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	8888	8888 -	8888	8888 -	49.6 S S -	15.2 S S S
750 to 999 miles	- - - S	- - - S	- - - S	- - - S	- - - S	- - - S
Shallow draft	s	s	s	s	s	s
Less than 50 miles	\$ \$ \$ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	\$ \$ - -	888	\$ \$ - -	\$ \$ - -	\$ \$ - -
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	- - - -	- - - -	- - - -	- - - -	- - - -	- - -

Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

	Val	ue	To	ns	Ton-n	niles
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
Single modes—Con.						
Great Lakes	s	s	s	s	s	s
Less than 50 miles	S	S	S -	S -	S	S
100 to 249 miles	_	=	_ _ _	=	_	=
250 to 499 miles				_ _		=
750 to 999 miles	-	_ _	_	_	_	_
1,000 to 1,499 miles 1,500 to 1,999 miles		=		- - -		_ _
2,000 miles or more	s	- S	s	s	s	s
Less than 50 miles	s	S	s		S	
50 to 99 miles 100 to 249 miles	S	S	S S S S	\$ \$ \$ \$ \$ \$	SSS	\$ \$ \$ \$
250 to 499 miles 500 to 749 miles	Š	Š	Š	S	Š	S
750 to 999 miles	_	_	_	_	_	_
1,000 to 1,499 miles 1,500 to 1,999 miles	-	_	_		-	_
2,000 miles or more	S	S	S	S	S	S
Air (includes truck and air)	9.4	-	15.6	_	20.5	-
Less than 50 miles	_ 28.3	_ .6	_ 30.5	_ 5	_ 28.2	_ _
100 to 249 miles	12.5 17.6	3.7 2.0	27.8 28.0	.5 3.7 5.2	31.5 22.8	1.7 3.5
500 to 749 miles	34.3	2.7	33.6	3.4	35.7	3.9
750 to 999 miles	23.8 42.0	1.3 5.2	23.6 26.0	1.4 2.4	23.9 25.2	1.5 2.3
1,500 to 1,999 miles 2,000 miles or more	25.5 18.0	.9 4.1	44.6 32.4	1.0 5.8	44.6 31.3	1.4 7.5
Pipeline	s	s	s	s	s	s
Less than 50 miles	S	S	S	S	S	
50 to 99 miles	_ S	_ S	_ S	_ S	S S	S S
250 to 499 miles	S -	S -	S S -	S S	S	\$ \$ \$ \$
750 to 999 miles	_	_	_	_	s	
1,000 to 1,499 miles	_	_	_	_	S	\$ \$ \$ \$
2,000 miles or more	-	-	-	=	Š	Š
Multiple modes	5.4	_	7.5	_	12.8	-
Less than 50 miles	11.7 9.0	1.8 .3	13.0 17.4	2.1 1.2	12.0 26.0	.3 .4
100 to 249 miles	10.3 9.9	1.2 1.3	9.1 12.6	.9 1.5	9.1 12.2	1.4
500 to 749 miles	7.4	.7	10.9	1.0	11.2	.7
750 to 999 miles	7.5 4.7	.3 .5	12.4 24.9	.8 2.2	13.3 30.4	.9 3.4
1,500 to 1,999 miles	17.8 9.1	.8 .9	41.7 16.5	2.1 1.9	46.4 16.4	4.7 4.1
Parcel, U.S. Postal Service or courier	5.3	_	6.4	_	5.6	_
Less than 50 miles	11.7	1.9	14.0	2.4	14.0	_
50 to 99 miles	9.0 10.4	.3 1.2	10.9 10.3	.5 1.2	10.7 10.4	.1 .5 .7
250 to 499 miles	9.8 7.3	1.3 .7	9.0 10.5	1.1 .9	7.9 10.2	.7 1.1
750 to 999 miles	7.5	.3	4.2	.5	4.0	.4
1,000 to 1,499 miles	4.8 19.2	.6 .8	6.5 20.1	.5 .7 .4	6.3 20.0	1.5 1.2
2,000 miles or more	8.7	.9	9.0	.6	8.8	1.5
Truck and rail	20.7	-	15.1	_	21.2	-
Less than 50 miles	S S	S S	S S	S	S	S S
100 to 249 miles	37.1 S	3.4 S	31.1 S	2.4 S	33.4 S	S S .9 S
500 to 749 miles	23.4	3.2	24.5	1.7	27.2	
750 to 999 miles	46.6 34.1	1.6 3.8	36.1 S	2.0 S	36.8 S	1.8 S
1,500 to 1,999 miles 2,000 miles or more	44.0 35.8	3.8 7.0	S 22.6	S S 5.3	S 22.7	1.8 S S 7.0
Truck and water	37.0	_	44.1	_	44.1	_
Less than 50 miles	s	s	S	S	s	s
50 to 99 miles	- S	Š	- S	- S	S	S
250 to 499 miles	\$ \$ \$	S	S S S	988	S	- S S S
750 to 999 miles	s	S			s	S
1,000 to 1,499 miles	48.9	8.8	S S -	S S -	S -	_
2,000 miles or more	S	S	S	S	s	S

# Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and distance shipped	Va	ue	То	ns	Ton-miles		
(based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Multiple modes - Con.							
Rail and water	-	-	_	-	-	-	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	- - - -	- - - -	- - - -	- - - -	- - - - -	- - - -	
750 to 999 miles	- - - -	- - - -	- - - -	- - - -	- - - -	- - -	
Other multiple modes	s	s	s	s	s	s	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	\$\$ - \$	\$\$ - \$	88   8	88   8	\$ \$ - \$	\$ \$ \$ \$	
750 to 999 miles	- - -	- - -	- - - -	- - -	- - - -	- - -	
Other and unknown modes	12.4	-	24.1	-	25.7	-	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	18.3 21.5 14.3 16.0 22.3	4.3 1.0 1.7 .6 1.2	31.5 S 20.0 24.8 25.9	5.7 S 3.1 1.4 1.1	42.8 S 18.5 26.9 27.2	1.6 S 2.8 2.9 2.3	
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	33.0 17.1 35.0 20.4	.4 1.3 .5 .8	26.2 36.2 38.5 44.6	.6 2.2 .6 1.0	26.6 34.9 37.9 45.7	3.2 7.0 3.0 4.0	

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Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997

To explanation of terms and meaning of abbreviations and symbols, see introduc-	Vali	ue	То	ns	Ton-	miles	
Mode of transportation and shipment size	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
All modes	3.4	_	8.1	-	3.4	_	7.6
Less than 50 lb	4.5 6.4 6.9 7.7 6.6	1.2 .3 .7 .2 .2	5.4 9.2 14.7 13.5 12.5	- .2 -	8.8 8.6 9.0 10.0 10.8	.1 - .2 -	8.3 6.0 10.4 11.8 10.3
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	8.1 8.2 12.3 15.1	1.3 1.8 .4 .3	7.4 10.1 14.6 29.0	.6 2.3 2.4 3.5	7.6 5.9 9.7 15.1	.6 2.0 .9 2.7	9.1 9.7 12.0 19.2
Single modes  Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	5.0 9.9 7.3 8.7 7.4	.5 .2 .7 .2 .2	8.2 12.1 13.5 16.6 14.0 13.8	- - .2 -	3.9 16.8 15.1 9.8 10.2 11.6	- - - .1 - -	8.8 20.1 10.7 11.3 13.3 12.5
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	9.2 8.6 12.7 17.3	1.6 2.2 .5 .5	7.8 10.4 15.0 29.5	.6 2.5 2.4 3.7	8.8 6.7 9.9 19.5	.8 2.4 1.1 3.3	8.5 9.8 10.8 19.7
Truck	4.9	_	8.9	-	5.7	-	10.6
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	6.8 10.4 6.8 9.2 7.8	.5 .2 .6 .3 .2	12.3 13.6 16.7 14.1 13.9	- .2 - -	20.1 15.7 9.9 10.5 12.5	- .2 .1	25.6 11.7 11.1 12.7 11.4
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	9.0 8.7 14.4 24.4	1.7 2.3 .6 .4	7.8 10.4 15.2 35.7	.6 2.3 2.5 3.2	8.9 6.9 10.0 36.4	.8 1.9 .9 2.3	8.9 9.6 10.1 46.7
For-hire truck	6.7	-	15.2	-	5.8	-	8.6
Less than 50 lb	13.7 13.6 13.1 15.9 12.0	.5 .2 .9 .4 .3	32.6 17.9 8.9 6.4 11.9	- - .1 - -	26.5 16.0 10.0 10.2 14.0	- .2 .1	22.1 10.9 4.1 6.6 8.6
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	13.9 6.0 21.4 S	2.0 2.6 .6 S	8.3 10.1 31.1 50.0	.7 3.3 4.2 1.4	11.4 8.8 11.3 S	.9 3.7 1.0 S	7.5 7.9 21.7 32.9
Private truck	7.2	-	9.8	-	8.0	-	19.1
Less than 50 lb	8.0 10.0 5.6 8.8 8.5	.9 .4 .9 .4	15.7 12.6 19.7 16.4 14.9	- - .3 .1 .1	12.6 29.0 20.3 18.2 11.2	- .3 .1	37.8 27.4 9.5 15.7 17.9
1,000 to 9,999 lb	6.1 19.7 17.7 27.8	1.4 3.5 .9 .6	8.7 14.2 12.2 40.9	.9 3.8 3.2 3.9	9.1 10.2 8.3 27.1	1.0 2.4 1.7 1.5	9.9 8.9 6.1 23.2
Rail	20.6	-	32.6	-	27.4	-	10.5
Less than 50 lb 50 to 99 lb 50 to 749 lb 500 to 799 lb	40.0 S S	S S S	\$ - 42.2 \$ \$	S - - S S	S - 30.3 S S	S - - S S	S - 39.5 30.7 31.5
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	30.9 15.7 38.9 24.2	.5 4.3 4.1 5.7	37.2 20.2 31.8 33.9	2.6 3.6 5.6	30.1 21.2 34.4 30.6	5.3 3.4 7.2	34.7 3.2 37.1 8.6
Water	s	s	s	s	s	s	29.8
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	88888	<i>ათათა</i>	99999	88888	99999	S S S S S	30.4 31.6 31.6 31.6 31.6
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ \$ \$ \$ \$ \$ \$ \$	9999	\$ 43.5 \$ \$	S 14.6 S S	\$ \$ \$ \$ \$ \$	\$ \$ \$ \$	30.2 S 29.9 29.0
Shallow draft	s	s	s	s	s	s	29.4
Less than 50 lb	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	8888	888 88	\$ \$ \$ \$	8888	\$ \$ \$ -	30.4 31.6 31.6 31.6
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	S S S S	\$ \$ \$ \$	S S S	9999	S S S	31.6 30.9 29.9 29.0

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

	Vali	ue	To	ons	Ton-miles		
Mode of transportation and shipment size	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
Single modes—Con.							
Great Lakes	s	s	s	s	s	s	29.8
Less than 50 lb	_	_ _	_ _	_ _	_ _	-	
100 to 499 lb	_	_ _	_				
750 to 999 lb	_	_	_	_	_	_	_
1,000 to 9,999 lb. 10,000 to 49,999 lb. 50,000 to 99,999 lb. 100,000 lb or more.	S S -	S -	S S	S S	S S	S S	31.6 29.8
Deep draft	s	s	s	s	s	s	46.3
Less than 50 lb	_	_	_	_	_	_	_
100 to 499 lb 500 to 749 lb	S	S	S	S	S	S	31.6
750 to 999 lb	S	S	S	S	S	S	31.6
1,000 to 9,999 lb	S S	S S	S S	S S	S S	S S	32.5 S
50,000 to 99,999 lb 100,000 lb or more	_	-	-		-	-	
Air (includes truck and air)	9.4	_	15.6	_	20.5	_	3.7
Less than 50 lb	15.8	5.6	14.8	1.5	15.2	1.7	4.2
50 to 99 lb	31.5 26.4	2.6 3.6	23.5 16.9	2.0 3.4	17.9 20.1	1.3 4.5	9.4 6.4
500 to 749 lb	19.4 39.0	.8 1.1	23.9 48.1	1.5 1.8	29.3 S	1.9 S	13.9 17.0
1,000 to 9,999 lb	35.7	5.9	33.1	6.1	41.8	6.0	11.6
10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	45.2 S S	.8 S S	48.0 S S	6.7 S S	S S S	S S S	23.7 31.0 28.3
Pipeline	S	S	S	S	S	S	S
Less than 50 lb	S S	S S	S S	S S	\$ \$ \$ \$ \$ \$ \$ \$ \$	\$ \$ \$ \$ \$	88888
100 to 499 lb	_		_	_ _	S S	S S	S S
750 to 999 lb	_	_	_	_			
1,000 to 9,999 lb	_	_ _	_ _	_ _	S S	S S	S S S S S
50,000 to 99,999 lb	s	S	s	s	S S	S S	S
Multiple modes	5.4	-	7.5	-	12.8	-	5.6
Less than 50 lb	7.9 7.3	2.7 .9	9.6 6.3	2.0 .8	10.3 7.5	1.8 1.4	5.8 4.6
100 to 499 lb 500 to 749 lb	11.3 16.5	1.9	10.7 15.8	2.0	11.2 25.9	2.3	5.3 22.8
750 to 999 lb	21.9	.1	16.1	.3	17.6	.2	14.7
1,000 to 9,999 lb	35.9 18.6	.2 .2	35.7 14.8	.9 2.8	37.1 17.9	1.2 4.8	28.0 11.4
50,000 to 99,999 lb	S S	S	S S	S S	S S	S S	32.3 38.7
Parcel, U.S. Postal Service or courier	5.3	_	6.4	-	5.6	-	5.6
Less than 50 lb	7.9	2.7	9.6	3.3	10.3	3.6	5.8
50 to 99 lb	11.3	2.0	10.7	2.6	7.5 11.1	1.6 2.6	4.6 5.3
500 to 749 lb	16.6 21.0	.3 .1	15.9 15.5	.6 .4	26.2 15.2	.6 .3	22.8 17.8
1,000 to 9,999 lb	S	S	S	S	S	S	30.7
50,000 to 99,999 lb 100,000 lb or more	Ξ	_	=	_	_	_	_
Truck and rail	20.7	_	15.1	_	21.2	_	13.1
Less than 50 lb	s	s	S	s	s	s	S
50 to 99 lb	S S	S	S S	S	S S	S S	32.3 27.0
500 to 749 lb	S S	S S	S S	S	46.4 S	_ S	28.6 27.8
1,000 to 9,999 lb	45.1	6.1	41.9	3.9	34.0	2.3	26.9
10,000 to 49,999 lb	18.8 S	6.2 S	15.4 S	7.8 S	18.9 S	6.5 S	11.7 31.6
100,000 lb or more	Š	Š	Š	S	S	Š	38.7
Truck and water	37.0	-	44.1	-	44.1	-	27.6
Less than 50 lb	S -	S -	S -	S -	S -	S -	32.3
100 to 499 lb	46.4 S	.3 S	41.6 S	.3 S	S S	S S	40.1 30.0
750 to 999 lb	_	-	-	_	-	-	_
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ 39.1 - -	S 13.4 - -	S S -	S S -	S S -	S S -	30.4 S -

# Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Val	ue	To	ons	Ton-	miles	Augus as mil	
Mode of transportation and shipment size	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
Multiple modes - Con.								
Rail and water	_	-	-	-	-	_	-	
Less than 50 lb	_	-	-	-	-	_	-	
50 to 99 lb	_	_	_	_	_	_	_	
500 to 749 lb	_	_	_		_	_	_	
750 to 999 lb	_	_	=	_	=	_	=	
1,000 to 9,999 lb	_	-	_	-	_	-	_	
10,000 to 49,999 lb	_	_	_	_	_	_	-	
50,000 to 99,999 lb	_	_	_	_	_	_		
Other multiple modes	s	S	S	S	S	S	40.2	
Less than 50 lb	s	s	S	s	S	s	31.6	
50 to 99 lb	_	- S	- S	- S	_ S	_	-	
100 to 499 lb	5	5	5	5	5	5	31.6	
750 to 999 lb	_	_	_	_	_	_	_	
4 222   2 222							04.0	
1,000 to 9,999 lb	S	S	S	S	S	S	31.6	
50,000 to 99,999 lb.	s	S	S	s	S	s	31.6	
100,000 lb or more	_	_	_	_	_	_	-	
Other and unknown modes	12.4	_	24.1	_	25.7	_	44.2	
Other and unknown modes	12.4		24.1		23.7		77.2	
Less than 50 lb	24.8	3.6	16.4	.5	40.7	.1	S	
50 to 99 lb	19.8	.9	24.1	.3	28.5	.2	42.5	
100 to 499 lb	10.4 27.3	1.2 .6	11.5 12.7	1.0 .5	19.5 21.9	.4	21.7 47.3	
750 to 999 lb	27.3 S	.0 S	26.4	.5	20.8	.3	47.3 S	
							J	
1,000 to 9,999 lb	13.9	2.4	16.9	4.6	23.0	5.0	32.4	
10,000 to 49,999 lb	18.8 33.1	3.0 1.2	28.7 48.2	3.7 6.3	38.4 24.5	6.4 2.1	21.2 S	
100,000 lb or more	37.8	1.7	32.9	2.9	48.2	8.0	S	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

# Table B-5. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

		Val	Value		ns	Ton-	miles	
SCTG code	Commodity description	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
	All commodities	3.4	-	8.1	-	3.4	-	7.6
01 02 03 04 05	Live animals and live fish Cereal grains Other agricultural products Animal feed and products of animal origin, n.e.c. Meat, fish, seafood, and their preparations	\$ 31.0 30.9 29.1 21.0	S - .2 .2 .5	\$ 34.8 36.8 32.5 22.1	S .1 .3 .8 .2	47.6 S 27.6 20.1 36.4	- S - .3 .8	\$ \$ \$ 32.4 17.7
06 07 08 09 10	Milled grain products and preparations, and bakery products Other prepared foodstuffs and fats and oils Alcoholic beverages Tobacco products Monumental or building stone	12.4 9.7 16.3 22.1	.2 .7 .3 .1 S	12.2 15.5 17.0 21.6 43.4	.3 .8 .4 _ .1	15.7 15.8 32.9 25.4 45.5	.8 1.9 1.7 –	\$ 17.2 23.5 12.7 \$
11 12 13 14 15	Natural sands Gravel and crushed stone Nonmetallic minerals n.e.c. Metallic ores and concentrates Coal	33.7 12.7 24.0 21.6 S		31.8 12.8 21.4 31.7 S	.6 2.1 1.7 .2 S	37.5 16.5 23.8 30.8 S	.2 .9 1.0 .2 S	16.1 14.6 24.7 S S
17 18 19 20 21	Gasoline and aviation turbine fuel. Fuel oils . Coal and petroleum products, n.e.c. Basic chemicals Pharmaceutical products	13.1 25.2 25.9 22.5 10.0	.2 .1 .1 .3 .4	12.3 31.2 27.9 30.6 14.6	.9 .7 2.0 .9	29.3 14.7 23.1 26.0 16.4	.7 .1 .2 1.1	8.7 17.5 43.5 31.3 15.0
22 23 24 25 26	Fertilizers Chemical products and preparations, n.e.c. Plastics and rubber. Logs and other wood in the rough Wood products.	37.8 46.3 10.5 23.8 11.0	2.6 .4 	41.6 19.1 13.5 34.8 9.1	- .2 .2 .4 .2	\$ 21.1 34.6 23.7 25.8	\$ .5 2.2 - .5	\$ 17.8 18.8 \$ 35.0
27 28 29 30 31	Pulp, newsprint, paper, and paperboard Paper or paperboard articles Printed products Textiles, leather, and articles of textiles or leather Nonmetallic mineral products	11.9 16.0 15.8 8.6 13.5	.2 .3 1.0 .7 .3	17.0 18.0 22.0 14.0 13.9	.3 .1 .6 - .9	14.5 18.4 26.1 13.2 9.0	1.0 .3 .6 .2 .6	28.0 25.4 17.1 8.6 18.1
32 33 34 35	Base metal in primary or semifinished forms and in finished basic shapes. Articles of base metal Machinery Electronic and other electrical equipment and components and office equipment.	13.2 10.7 9.9 5.6	.4 .3 .6	10.6 31.9 16.0	.3 .3 .1	16.4 9.9 19.9 17.4	.8 .1 .4	15.0 22.8 21.2 13.9
36	Motorized and other vehicles (including parts)	14.5	.5	14.2	.1	21.0	.3	S
37 38 39	Transportation equipment, n.e.c. Precision instruments and apparatus Furniture, mattresses and mattress supports, lamps, lighting fittings, and	21.8 17.8	.2 .6	31.7 20.3	_ _	32.5 31.3	.1	11.4 8.9
40 41 43	illuminated signs Miscellaneous manufactured products Waste and scrap Mixed freight Commodity unknown	19.0 11.4 10.8 31.8 42.9	.3 1.1 - 1.2 .3	22.9 40.5 22.0 31.2 30.0	.7 .5 .6 –	42.6 16.8 23.8 25.3 S	.2 .6 .5 .8 S	21.0 4.9 8.9 17.8 20.3

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997

ror explanation or terms and meaning or abbreviations and symbols, see introduct			Тс	Tons		Ton-miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
ALL COMMODITIES							
Total	3.4	_	8.1	_	3.4	_	7.6
Single modes	4.7	1.3	8.2	.5	3.9	1.3	8.8
Truck	4.9 6.7 7.2	1.4 1.5 1.9	8.9 15.2 9.8	1.3 3.0 2.4	5.7 5.8 8.0	3.2 2.2 1.5	10.6 8.6 19.1
Rail	20.6	.3	32.6	1.3	27.4	3.1	10.5
Water Shallow draft Great Lakes Deep draft	\$ \$ \$ \$ \$ \$	\$ \$ \$ \$	8888	\$ \$ \$ \$ \$ \$	\$ \$ \$ \$ \$ \$ \$	\$ \$ \$ \$ \$ \$ \$	29.8 29.4 29.8 46.3
Air (includes truck and air)	9.4 S	.2 S	15.6 S	_ S	20.5 S	_ S	3.7 S
Multiple modes	5.4	1.1	7.5	.1	12.8	.7	5.6
Parcel, U.S. Postal Service or courier	5.3 20.7 37.0	1.0	6.4 15.1 44.1	_ _ _	5.6 21.2 44.1	.2 .6 -	5.6 13.1 27.6
Rail and water	- S	s	- S	s	- S	s	40.2
Other and unknown modes	12.4	.7	24.1	.6	25.7	1.2	44.2
SCTG 01, LIVE ANIMALS AND LIVE FISH							
Total	s	s	s	s	47.6	_	s
Single modes	s	s	s	s	47.6	-	s
Truck	S 38.2 S	S 14.0 S	S 32.5 S	S 15.6 S	47.6 49.1 S	5.7 S	S 24.6 S
Rail	-	-	-	-	_	_	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - - -	- - - -	_ _ _ _	- - - -
Air (includes truck and air)			_		_ S	_ s	_ S
Multiple modes	_	_	_	_	_	_	_
Parcel, U.S. Postal Service or courier	_		_			_	_
Truck and water Rail and water			=		_ _ _	_	
Other multiple modes	_	_	_	_	_	_	_
Other and unknown modes  SCTG 02, CEREAL GRAINS	_	_	_	_	_	_	_
Total	31.0	_	34.8	_	s	s	s
Single modes	33.1	5.6	37.1	5.4	s	s	s
Truck For-hire truck Private truck	31.0 44.7 S	8.3 12.5 S	34.4 44.5 39.8	9.3 12.4 16.2	31.9 S 48.3	19.5 S 17.7	SSS
Rail	S	S	s	S	s	S	30.7
Water	_	_	_		_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -		- - -	_ _ _	_ _ _
Air (includes truck and air)		=	_ _	_ _	- S	_ S	- S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	31.6
Truck and water Rail and water Other multiple modes		-	_ _ _		_ _ _		
Other and unknown modes	s	s	s	s	s	s	31.6

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduction				Tone		T		
	Val	ue	To	ons	Ton-	miles	A	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
SCTG 03, OTHER AGRICULTURAL PRODUCTS								
Total	30.9	_	36.8	_	27.6	_	s	
Single modes	37.0	9.1	44.7	10.5	33.3	9.1	s	
Truck . For-hire truck Private truck .	37.0 47.7 40.9	9.1 6.2 10.8	44.7 30.4 46.7	10.5 7.2 10.7	33.3 36.7 38.2	9.1 9.1 11.6	S 22.4 S	
Rail	_	_	-	-	_	_	-	
Water	_	_	_	_	_	_	_	
Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - -	- - -	_ _ _	- - -	
Air (includes truck and air)	_ _				_ S	_ S	_ S	
Multiple modes	s	s	s	s	s	s	26.5	
Parcel, U.S. Postal Service or courier	s	s	s	s	s	s	26.5	
Truck and rail	_	_	_		_	_	_	
Rail and water	] =	_	-		_	_	_	
Other multiple modes	_	_	-	_	_	_	_	
Other and unknown modes	s	s	s	s	s	s	21.4	
SCTG 04, ANIMAL FEED AND PRODUCTS OF ANIMAL ORIGIN, N.E.C.								
Total	29.1	-	32.5	_	20.1	_	32.4	
Single modes	30.1	2.7	33.2	1.9	18.6	3.3	s	
Truck	31.5 31.4 34.0	4.7 5.6 6.8	34.4 32.8 38.8	3.4 4.7 6.2	23.3 28.0 29.1	7.0 7.9 8.7	21.7 30.9 17.6	
Rail	s	s	38.9	2.6	s	s	26.1	
Water	_	_	_	_	_	_	_	
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	- - -	- - -	_ _ _	
Air (includes truck and air)	S S	S S	S S	S S	S S	S S	30.3 S	
Multiple modes	s	s	s	s	s	s	40.4	
Parcel, U.S. Postal Service or courier	39.2	1.7	34.1	.1	36.5	.3	21.6	
Truck and rail	S -	S -	S -	S -	S -	S _	30.9	
Rail and water	_	_	_		_	_		
Other and unknown modes	s	s	s	s	35.7	.1	s	
SCTG 05, MEAT, FISH, SEAFOOD, AND THEIR PREPARATIONS								
Total	21.0	_	22.1	_	36.4	_	17.7	
Single modes	22.4	5.7	23.4	5.2	36.9	5.7	16.4	
Truck For-hire truck Private truck	22.4 36.8 21.9	5.7 5.4 5.4	23.4 40.1 22.6	5.2 6.6 5.8	36.9 40.9 28.9	5.7 13.7 11.1	16.4 17.0 19.1	
Rail	_	_	-	-	_	_	-	
Water	_	_	_	_	_	_	_	
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	- - -	- - -	_ _ _	
Air (includes truck and air)					_ S	- S	- S	
Multiple modes	s	s	s	s	s	s	31.2	
Parcel, U.S. Postal Service or courier	s	S	s	s	s	S	31.2	
Truck and rail	_	_	-		_ _	_		
Rail and water Other multiple modes	-	_	-	_	_	_	_	
·	s	s	s	s	s	s	247	
Other and unknown modes	· S	. 5	· S	· S	· S	. 5	34.7	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduce	Value		Tons		Ton-miles			
CCTC and description and made of transportation				113		1111103	Average miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation	
SCTG 06, MILLED GRAIN PRODUCTS AND PREPARATIONS, AND BAKERY PRODUCTS								
Total	12.4	_	12.2	_	15.7	_	s	
Single modes	12.6	.7	12.6	1.4	15.9	.3	s	
Truck	13.5 14.2 21.8	1.9 5.5 6.2	13.3 7.8 20.0	2.7 5.1 6.3	19.4 26.0 21.8	5.7 6.2 4.4	S 9.6 44.5	
Rail	30.2	1.5	24.9	1.4	28.8	5.6	19.7	
Water Shallow draft Great Lakes Deep draft	- - -	_ _ _	- - - -	_ _ _	- - - -	- - -	- - - -	
Air (includes truck and air)	S -	S -	S -	S -	S S	S	30.1 S	
Multiple modes	25.4	_	40.0	_	46.8	.2	17.9	
Parcel, U.S. Postal Service or courier	44.8 S	_ S	46.0 S	_ S	41.2 S	_ S	19.9 27.9	
Truck and water Rail and water		- -	- -	_ _ _	_ _ _	_ 		
Other multiple modes	-	-	-	-	-	_	-	
Other and unknown modes	32.7	.7	33.7	1.4	49.3	.2	S	
SCTG 07, OTHER PREPARED FOODSTUFFS AND FATS AND OILS								
Total	9.7	_	15.5	_	15.8	_	17.2	
Single modes	9.6	.5	15.6	.3	15.9	.7	26.1	
Truck For-hire truck Private truck	9.7 16.4 10.2	.5 4.3 3.6	15.7 14.3 20.2	.6 5.1 4.5	16.2 19.0 19.2	.8 4.9 3.0	25.6 12.4 28.0	
Rail	25.2	.2	35.8	.4	46.4	.8	23.3	
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - - -	- - -	- - -	- - -	
Air (includes truck and air).	S -	S -	S -	S -	S	S S	30.8 S	
Multiple modes	47.5	.3	43.6	.1	s	s	37.8	
Parcel, U.S. Postal Service or courier	S	S	S S	S S	47.8 S	_ S	20.4 22.2	
Truck and water Rail and water Other multiple modes	- - -	- - -	- - -	- - -	- - -	- - -	- - -	
Other and unknown modes	23.6	.3	29.4	.4	27.4	.5	s	
SCTG 08, ALCOHOLIC BEVERAGES								
Total	16.3	_	17.0	_	32.9	_	23.5	
Single modes	17.1	1.6	17.9	1.9	35.5	5.4	22.9	
Truck For-hire truck Private truck	17.6 29.0 15.2	1.8 6.9 6.7	18.3 30.6 16.1	1.9 7.4 7.5	37.4 44.9 25.8	7.0 8.7 5.6	23.1 29.2 14.3	
Rail	36.1	1.1	37.0	1.2	36.0	5.3	26.3	
Water Shallow draft	S -	S -	S -	S -	S -	S -	31.6	
Great Lakes	s	s	s	s	s	s	31.6	
Air (includes truck and air)Pipeline	=	=	_ _		s	s	s	
Multiple modes	s	s	s	s	s	s	s	
Parcel, U.S. Postal Service or courier	S S	S S	S S	S S	S	S S	31.6 30.2	
Truck and water Rail and water Other multiple modes		_		- -		_		
Other and unknown modes	s	s	s	s	s	s	s	
	ū	·	·	·	·	·	·	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

For explanation of terms and meaning of abbreviations and symbols, see introduct	Val	ue	Тс	ons	Ton-	miles	Avarage miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 09, TOBACCO PRODUCTS							
Total	22.1	_	21.6	_	25.4	_	12.7
Single modes	22.4	1.5	21.6	1.6	25.2	2.4	11.2
Truck For-hire truck Private truck	22.4 S 22.3	1.5 S 1.5	21.6 S 21.5	1.6 S 1.6	25.2 S 25.2	2.4 S 2.4	11.2 33.4 11.2
Rail	_	_	_	-	_	_	-
Water Shallow draft Great Lakes Deep draft	- - -	_ _ _ _	_ _ _ _	_ _ _	_ _ _ _	_ _ _ _	- - - -
Air (includes truck and air)	_ _	=			_ S	_ S	s
Multiple modes	s	s	s	s	s	s	34.5
Parcel, U.S. Postal Service or courier	S	S - -	S - -	S - -	S - -	S - -	34.5 - - -
Other multiple modes	35.1	1.5	38.6	1.6	30.3	.2	23.4
SCTG 10, MONUMENTAL OR BUILDING STONE	33.1	1.5	30.0	1.0	30.3	.2	20.4
Total	s	s	43.4	_	45.5	_	s
Single modes	s	s	43.7	3.0	46.8	1.4	s
Truck For-hire truck Private truck	S S 35.3	S S 18.5	43.7 S 35.2	3.0 S 12.4	46.8 S 25.7	1.4 S 12.7	S S S
Rail	_	_	_	_	_	_	_
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	31.6 S
Multiple modes	s	s	s	s	s	s	27.9
Parcel, U.S. Postal Service or courier	_ S	- S	_ S	- S	_ S	- S	27.9
Truck and water Rail and water Other multiple modes	_ _ _		_ _ _	_ _ _	_ _ _	_ _ _	_ _ _
Other and unknown modes	s	s	s	s	s	s	27.7
SCTG 11, NATURAL SANDS							
Total	33.7	-	31.8	-	37.5	-	16.1
Single modes	<b>33.7</b> 33.7	.2	<b>31.8</b> 31.8	.2 .2 S	<b>37.3</b> 37.3	. <b>5</b> .5 S	<b>15.9</b> 15.9
For-hire truck Private truck	\$ 40.2	S 10.2	S 26.1	S 13.2	S S	S S	40.6 25.8
Rail	_	-	-	-	_	-	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - - -	- - - -	- - -	- - - -
Air (includes truck and air)			_ _	_ _	_ S	_ S	- S
Multiple modes	_	_	_	-	_	_	-
Parcel, U.S. Postal Service or courier	- - -	- - -	_ _ _	- - -	_ _ _ _	_ _ _	- - -
Rail and water Other multiple modes		=					
Other and unknown modes	s	s	s	s	s	s	31.6

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduc-			_		Tanana Nasa		
	Val	ue	10	ons	Ton-miles		Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
SCTG 12, GRAVEL AND CRUSHED STONE							
Total	12.7	_	12.8	_	16.5	_	14.6
Single modes	12.3	2.7	12.8	1.4	17.4	2.6	15.0
Truck . For-hire truck . Private truck .	12.3 28.7 14.8	2.7 6.3 6.0	12.8 29.4 15.6	1.4 6.2 5.9	17.4 29.8 17.7	2.6 6.8 6.5	15.0 16.4 17.2
Rail	s	S	S	S	s	S	31.6
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	- - -	_ _ _	_ _ _	_ _ _	- - -	_ _ _	- - -
Air (includes truck and air)	_		_	_	S	S	s
Multiple modes	_	_	-	_	_	-	_
Parcel, U.S. Postal Service or courier	_	_	_	_	_ _	_	_
Truck and water Rail and water	_	-	_	_	-	_	-
Other multiple modes	-	-	_	_	-	-	-
Other and unknown modes	s	s	s	s	s	s	s
SCTG 13, NONMETALLIC MINERALS N.E.C.							
Total	24.0	-	21.4	-	23.8	_	24.7
Single modes	24.2	2.8	21.6	1.0	26.6	5.9	20.4
Truck For-hire truck Private truck	26.0 46.3 44.5	6.1 7.8 9.0	27.1 41.5 43.5	8.7 7.0 11.1	30.9 49.2 17.2	9.9 7.5 5.5	19.7 25.9 42.7
Rail	s	S	s	S	s	S	27.0
Water	S	S S	S	S S	S	S	31.8 29.8
Shallow draft Great Lakes Deep draft	S - S	- S	- S	S S	- S	S S	31.6
Air (includes truck and air)		_		_	- S	s	s
Multiple modes	s	s	s	s	s	s	32.8
Parcel, U.S. Postal Service or courier	S	S S	S	S S S	S S	S S	31.4 31.6
Truck and water	Š	S	S	S -	S	S	31.6
Rail and water Other multiple modes	=	_	_	_	=	_	_
Other and unknown modes	37.3	.3	s	s	s	s	s
SCTG 14, METALLIC ORES AND CONCENTRATES							
Total	21.6	-	31.7	-	30.8	_	s
Single modes	30.0	13.9	33.6	14.6	36.5	13.6	30.9
Truck For-hire truck Private truck	29.3 29.8 S	13.2 12.8 S	37.4 37.7 S	15.4 13.9 S	43.5 36.2 S	13.3 13.5 S	25.5 26.1 27.5
Rail	45.2	6.3	41.9	7.9	42.1	10.4	25.8
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	_ _ _	_ _ _	- - -	- - -	_ _ _	- - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	31.6 S
Multiple modes	s	s	s	s	s	s	44.6
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	44.6
Truck and water Rail and water					_ _		
Other multiple modes	_	-	-	-	_	_	_
Other and unknown modes	s	s	s	s	s	s	28.4

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of appreviations and symbols, see introduc-	Value		To	ons	Ton-		
SCTC and description and made of transportation				113		1111163	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
SCTG 15, COAL							
Total	s	s	s	s	s	s	s
Single modes	s	s	s	s	s	s	s
Truck	s	S	S	s	48.4	18.2	s
For-hire truck Private truck	48.7 S	14.3 S	49.8 S	13.7 S	S S	S S	25.9 S
Rail	S	S	s	S	s	S	28.9
Water Shallow draft	_	_	_		_	_	
Great Lakes Deep draft		_	_ _	_	_ _	=	
Air (includes truck and air)Pipeline			_ _		_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	29.8
Parcel, U.S. Postal Service or courier	s	S	s	s	s	S	29.8
Truck and rail		_	_ _		- -	_	
Rail and water	_	_	_		_ _	_	_
Other and unknown modes	_	-	_	-	_	-	-
SCTG 17, GASOLINE AND AVIATION TURBINE FUEL							
Total	13.1	_	12.3	-	29.3	-	8.7
Single modes	13.5	.9	12.7	1.1	29.5	.8	8.1
Truck	15.6 25.2 14.8	5.3 2.5 5.2	14.7 25.1 13.5	6.6 2.4 6.2	11.9 17.8 14.2	15.4 5.4 11.5	8.0 20.5 7.4
Rail	s	S	s	S	s	S	27.9
Water Shallow draft Great Lakes Deep draft	S S S -	\$ \$ \$	\$ \$ \$	S S S	\$ \$ \$	\$ \$ \$ -	29.8 29.8 29.8 -
Air (includes truck and air)			_ _ _		_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	_	_	-	_	_	_	-
Truck and rail	_	_	_		_ _	_	_
Rail and water Other multiple modes	S	s	s	s	s	s	31.6
Other and unknown modes	46.9	.9	s	s	s	s	34.8
SCTG 18, FUEL OILS							
Total	25.2	_	31.2	_	14.7	-	17.5
Single modes	25.3	.3	31.3	.4	15.2	1.6	16.9
Truck For-hire truck Private truck	25.7 S 12.7	.8 S 6.6	31.7 S 19.4	.8 S 7.4	15.0 30.1 11.0	1.7 6.0 6.7	16.8 S 15.6
Rail	s	s	s	S	s	s	31.6
Water	S	S S	S S	S	S	S	29.8 29.8
Great Lakes Deep draft	-	-	- -	-	- -	-	29.0
Air (includes truck and air)		=			- s	s	s
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	31.6
Truck and water Rail and water			_ _		_ _		
Other multiple modes	-	-	-	-	_	-	-
Other and unknown modes	s	s	s	s	s	s	28.7

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduce			I _	T		- "	
	Val	ue	To	ons	Ton-	-miles	Averes miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment — coefficient of variation
SCTG 19, COAL AND PETROLEUM PRODUCTS, N.E.C.							
Total	25.9	_	27.9	_	23.1	_	43.5
Single modes	26.4	2.5	28.1	.7	23.1	.5	26.1
Truck	28.4	5.6	28.4	1.6	20.7	4.9	26.1
For-hire truck Private truck	42.0 33.6	6.8 8.1	S 31.7	7.0	36.1 13.6	9.7 12.0	49.7 18.5
Rail	s	S	S	s	s	S	28.7
Water Shallow draft	-	_	-	-	-	_	_
Great Lakes	=	_	_		_	=	=
Deep draft	_	_	_	_	_	-	_
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	31.6 S
Multiple modes	s	s	s	s	s	s	25.9
Parcel, U.S. Postal Service or courier	s	s	s	s	s	s	25.9
Truck and railTruck and water	_	_	-	_ _	-	_	_
Rail and water	_	_		_ _		_	
Other and unknown modes	39.7	.9	s	s	44.6	.5	44.2
SCTG 20, BASIC CHEMICALS							
Total	22.5	_	30.6	_	26.0	_	31.3
Single modes	14.7	4.8	31.0	1.3	22.7	2.2	s
Truck	16.7 25.2	4.4 6.7	33.9 39.2	6.2 5.8	23.3 23.5	9.5 7.7	S S
Private truck	35.1	8.7 2.1	44.7 40.6	9.7 6.5	48.8	9.8	43.3 32.0
Water	s	s	s	s	s	S	37.4
Shallow draft Great Lakes Deep draft	S  -  S	S - S	S - S	S - S	\$ - \$	\$ - \$	31.6 - 31.6
Air (includes truck and air)	s -	S -	S -	S -	S S	S S	23.6 S
Multiple modes	s	s	s	s	s	s	32.1
Parcel, U.S. Postal Service or courier	S 40.7	S	S	S	S	S	31.6
Truck and rail	42.7 S	.7 S	S S	\$ \$ \$	S S	S S	17.6 30.6
Rail and water Other multiple modes	S	S	S	s	s	S	S
Other and unknown modes	34.4	1.1	23.9	1.0	26.7	.3	s
SCTG 21, PHARMACEUTICAL PRODUCTS							
Total	10.0	_	14.6	_	16.4	_	15.0
Single modes	12.3	5.5	16.9	4.4	19.7	6.8	39.2
Truck For-hire truck Private truck	13.4 18.4 17.6	5.5 4.7 3.7	17.3 16.6 25.7	3.9 5.0 3.7	21.6 22.1 33.2	6.2	42.9 15.1 S
Rail	_	_	_	_	_	-	_
Water	s	S	S	s	s	S	31.6
Shallow draft Great Lakes Deep draft	S -	S - -	S - -	S - -	S - -	S - -	31.6 - -
Air (includes truck and air)	29.2	.7	42.8 -	1.2	41.6 S	3.3 S	17.3 S
Multiple modes	19.4	5.5	25.2	4.1	36.8	6.9	13.3
Parcel, U.S. Postal Service or courier	19.3 S	5.4 S	25.2 S	4.1 S	37.5 S	6.9 S	13.3 31.6
Truck and water Rail and water	=						-
Other multiple modes	-	-	_	_	_	_	_
Other and unknown modes	32.1	.4	s	s	47.1	.5	47.0

Table B-6. **Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997**—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduc-	Value		т.		Ton-miles		
	Vali	ue T	10	ins	1011-	Times	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment – coefficient of variation
SCTG 22, FERTILIZERS							
Total	37.8	_	41.6	_	s	s	s
Single modes	39.2	4.8	42.6	6.5	s	s	46.3
Truck	41.8	8.8	48.9	10.7	S	S	29.7
For-hire truck Private truck	33.6	S 8.4	S 40.4	S 10.4	S 46.8	S 19.7	S 34.2
Rail	s	s	S	S	S	s	31.6
Water Shallow draft Shallow draft	_	-		-	-	_	
Great Lakes Deep draft		_			_ _	=	
Air (includes truck and air)					- S	S	- S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	31.6
Truck and water Rail and water					-		
Other multiple modes	_	_	_	_	_	-	_
Other and unknown modes	s	s	s	s	s	s	30.3
SCTG 23, CHEMICAL PRODUCTS AND PREPARATIONS, N.E.C.							
Total	46.3	-	19.1	-	21.1	-	17.8
Single modes	47.4	4.6	20.4	1.9	23.0	4.9	21.8
Truck	48.1 S 26.0	5.2 S 6.6	20.2 22.2 31.5	1.7 5.8 5.4	22.5 21.9 33.9	4.6 4.3 2.5	23.7 10.4 20.2
Rail	s	s	s	s	s	s	31.6
Water Shallow draft	S S	S S	S S	S S	S	S S	31.6 31.6
Great Lakes Deep draft					<u>-</u> -	=	
Air (includes truck and air)	S -	S -	S -	S -	S	S S	8.9 S
Multiple modes	s	s	28.9	1.1	26.6	2.2	13.5
Parcel, U.S. Postal Service or courier	S S	S S	33.0 S	1.1 S	32.7 S	1.3 S	13.6 27.9
Truck and water Rail and water	-	_ _ _			-	-	
Other multiple modes	-	_	_	_	-	_	_
Other and unknown modes	44.5	2.9	s	s	s	s	43.9
SCTG 24, PLASTICS AND RUBBER							
Total	10.5	-	13.5	-	34.6	-	18.8
Single modes	10.9	2.0	14.4	2.1	36.2	2.5	18.1
Truck For-hire truck Private truck	11.5 12.2 13.2	2.9 3.2 2.6	15.7 21.3 17.9	6.2 5.7 4.6	41.1 46.3 23.7	8.1 7.8 2.9	19.2 10.5 S
Rail	s	s	s	S	S	s	21.7
Water Shallow draft	S	S -	S -	S -	S	S	31.6
Great Lakes Deep draft	_ _ S	s S	S	S	S	s S	31.6
Air (includes truck and air)	S -	S -	S -	S -	S	S	12.2 S
Multiple modes	13.1	1.3	23.0	.4	27.1	.8	15.3
Parcel, U.S. Postal Service or courier	14.0 S	1.3 S	26.8	.4 S	31.5 S	.8 S	15.4 30.5
Truck and rail. Truck and water Rail and water	45.8	- -	S S	S -	8	S	30.3
Other multiple modes	_	_	_	_	=	=	_
Other and unknown modes	38.7	1.5	41.2	1.9	49.4	2.2	31.5

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduc-		Value			Ton-miles		T
	Vai	ue T	10	ins	TON-	-miles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
SCTG 25, LOGS AND OTHER WOOD IN THE ROUGH							
Total	23.8	_	34.8	_	23.7	_	s
Single modes	23.8	1.9	35.5	2.0	25.9	4.2	s
Truck	22.8 40.3 40.1	2.3 12.8 13.0	35.6 S S	2.1 S S	28.8 44.1 S	9.1 13.6 S	S S 24.6
Rail	s	S	s	S	s	s	31.6
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	- - -	_ _ _	_ _ _	- - -	_ _ _	_ _ _	- - -
Air (includes truck and air)				_	- S	- S	- S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	_ S	- S	- S	- S	_ S	_ S	- 31.6
Truck and water	-	_	_	_	_	_	31.6
Rail and water	_ =		_			_	
Other and unknown modes	s	s	s	s	s	s	40.2
SCTG 26, WOOD PRODUCTS							
Total	11.0	_	9.1	-	25.8	_	35.0
Single modes	10.8	2.6	9.7	3.8	11.7	13.0	13.5
Truck For-hire truck	10.9 29.0 7.7	2.6 4.5 5.5	9.7 13.3 14.3	3.7 3.9 5.3	9.8 14.1 13.3	12.4 7.7 8.0	13.6 46.0 13.0
Rail	41.3	.3	39.1	.2	s	s	24.1
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	- - -	_ _ _	_ _ _
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	31.6 S
Multiple modes	16.6	.4	31.2	-	48.8	1.2	27.0
Parcel, U.S. Postal Service or courier	15.5	.4	22.2 S	_ S	40.2	.3 S	27.1
Truck and railTruck and water	46.4	.1	_	_	S -	-	26.0
Rail and water Other multiple modes	_					_	-
Other and unknown modes	36.5	2.8	47.4	3.8	s	s	s
SCTG 27, PULP, NEWSPRINT, PAPER, AND PAPERBOARD							
Total	11.9	-	17.0	-	14.5	-	28.0
Single modes	12.1	1.9	18.3	4.0	16.0	6.3	29.9
Truck	12.7 11.5 21.9	2.7 3.3 2.5	19.6 19.0 28.7	4.7 4.5 2.5	15.4 14.7 S	6.9 6.8 S	29.0 16.5 44.5
Rail	23.0	1.7	25.1	2.0	28.5	3.0	8.1
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft		- - -	_ _ _	- - -	- - -	_ _ _	_ _ _
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	34.4 S
Multiple modes	31.4	1.1	s	s	s	s	14.6
Parcel, U.S. Postal Service or courier	25.2 S	.4 S	28.1 S	.1 S	24.2 S	.1 S	17.4 26.4
Truck and water Rail and water			_			_	-
Other multiple modes	_	_	_	_	_	_	_
Other and unknown modes	34.3	1.0	s	s	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduc-			_				
	Val	ue	To	ons	Ton-	-miles	Avanana milaa
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment — coefficient of variation
SCTG 28, PAPER OR PAPERBOARD ARTICLES							
Total	16.0	_	18.0	_	18.4	_	25.4
Single modes	16.7	3.5	18.1	.6	18.6	2.9	25.7
Truck	16.7	3.5	18.1	.6	18.6	2.9	26.3
For-hire truck Private truck	15.3 23.4	5.4 4.8	21.0 24.1	6.4 6.7	18.2 33.4	3.0 3.1	20.5 16.7
Rail	-	_	_	_	_	-	_
Water	-	-	_	_	_	-	_
Shallow draft	_	_		_	_ _	_	_
Deep draft	-	-	_	_	_	-	_
Air (includes truck and air)	45.4	.2	38.3	_ _	39.6 S	_ S	21.3 S
Multiple modes	26.0	3.8	18.6	.6	43.4	3.1	16.4
Parcel, U.S. Postal Service or courier	27.6	3.9	25.2	.6	36.8	2.9	16.6
Truck and rail Truck and water	S	S	S	S	S	S	24.9 31.6
Rail and water	-	_	-	_	-	-	31.6
Other multiple modes	_	_	_	_	_	_	_
Other and unknown modes	42.4	.8	31.6	.4	42.6	.8	S
SCTG 29, PRINTED PRODUCTS							
Total	15.8	-	22.0	-	26.1	-	17.1
Single modes	15.9	7.3	25.0	5.0	31.9	5.0	15.3
Truck	16.5 10.1	7.6 4.6	25.0 16.9	5.1 7.1	32.6 14.4	5.0 7.5	17.4 S
Private truck	26.6	6.7	36.1	10.3	S	S	49.2
Rail	S	S	S	S	S	S	26.3
Water Shallow draft Shallow draft	S -	S -	S -	S -	S -	S -	29.8
Great Lakes Deep draft	s	S	S	- S	- S	- S	29.8
Air (includes truck and air)	s	S	46.0	_	49.9	.8	9.9
Pipeline	- 20.5	7.1	-	-	S	S	S 14.0
Multiple modes	32.5	7.1	25.2	2.4	32.3	4.7	14.2
Parcel, U.S. Postal Service or courier	32.5 S	7.2 S	25.6 S	2.4 S	34.7 S	4.8 S	14.2 31.6
Truck and water	S -	S -	S -	S -	S -	S _	34.2
Other multiple modes	-	_	_	_	_	_	_
Other and unknown modes	27.2	.7	36.2	3.2	28.3	1.2	28.6
SCTG 30, TEXTILES, LEATHER, AND ARTICLES OF TEXTILES OR LEATHER							
Total	8.6	_	14.0	_	13.2	_	8.6
Single modes	12.4	3.9	14.6	3.1	15.2	3.6	11.1
Truck For-hire truck Private truck	12.7 15.8 8.1	3.8 3.7 1.9	14.8 18.3 16.0	3.1 4.9 3.5	15.6 18.2 10.9	4.8	11.5 10.8 19.3
Rail	s	s	s	s	s	s	29.8
Water	s	S	S	S	S	S	31.6
Shallow draft Great Lakes Deep draft	_ _ S	- - S	_ _ S	- - S	_ _ S	_ _ S	31.6
Air (includes truck and air)	34.5	.5	39.2	.3	40.1 S	.7 S	9.7 S
Multiple modes	12.2	2.8	10.7	1.7	11.2	2.4	9.3
Parcel, U.S. Postal Service or courier	12.3	2.8	10.9	1.6	11.9	2.2	9.3
Truck and rail	S -	S -	S -	S -	S -	S _	27.9
Rail and water Other multiple modes	_	_	-	_ _	_	_	_
			-				
Other and unknown modes	29.8	2.4	35.6	3.3	46.5	3.7	42.9

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of appreviations and symbols, see introduc-	Value		Tons		Ton-miles			
SCTG code, description, and mode of transportation			Coefficient of		Coefficient of		Average miles	
	Coefficient of variation of number	Standard error of percentage	variation of number	Standard error of percentage	variation of number	Standard error of percentage	per shipment— coefficient of variation	
SCTG 31, NONMETALLIC MINERAL PRODUCTS								
Total	13.5	_	13.9	_	9.0	_	18.1	
Single modes	14.4	1.5	14.2	.6	10.3	3.2	22.8	
Truck	14.5	1.4	14.3	.6	10.1	2.7	23.7	
For-hire truck Private truck	16.1 35.2	5.9 6.4	20.7 18.8	5.1 5.7	16.0 13.2	4.7 4.8	8.7 13.1	
Rail	33.1	.2	38.6	.4	35.0	1.3	36.2	
Water Shallow draft	_		_	-	_	_	_	
Great Lakes Deep draft	_	_			_	_	_	
Air (includes truck and air)	S -	S -	48.9	.1	S	S	14.8 S	
Multiple modes	16.5	.5	s	s	39.8	.2	12.6	
Parcel, U.S. Postal Service or courier	16.3	.5	21.3	_	24.3	.1	12.6	
Truck and rail Truck and water	S	SS	S	S S	S	S	28.4 31.6	
Rail and water Other multiple modes						_		
Other and unknown modes	25.1	1.4	19.3	.6	27.2	3.2	34.3	
SCTG 32, BASE METAL IN PRIMARY OR SEMIFINISHED FORMS AND IN FINISHED BASIC SHAPES								
Total	13.2	_	10.6	_	16.4	_	15.0	
Single modes	13.7	1.1	9.6	2.3	17.2	1.6	20.1	
Truck	14.0	1.2	9.9	2.8	18.0	2.7	19.2	
For-hire truck Private truck	15.8 19.0	4.7 4.2	9.0 20.3	4.3 3.8	16.5 36.4	3.2 2.3	8.6 17.3	
Rail	S	S	S	S	S	S	S	
Water Shallow draft	S -	S -	S -	S -	S -	S -	31.6	
Great Lakes	s	s	S	s	S	S	31.6	
Air (includes truck and air).	21.9 S	.2 S	47.3 S	- S	49.8 S	.1 S	12.5 S	
Multiple modes	22.0	.9	22.2	.1	33.9	.8	27.5	
Parcel, U.S. Postal Service or courier	22.8 41.3	.8 .3	26.4 42.3	.1	33.4 46.6	.2	27.2 25.0	
Truck and water Rail and water	41.5	.5	42.5	.1	40.0	-	25.0	
Other multiple modes	=	_	_	_	_	_	_	
Other and unknown modes	25.3	.2	s	S	46.5	1.6	33.2	
SCTG 33, ARTICLES OF BASE METAL								
Total	10.7	-	31.9	-	9.9	-	22.8	
Single modes	13.3	4.6	14.6	10.1	14.8	6.8	40.3	
Truck For-hire truck Private truck	13.7 10.0 21.6	4.6 2.5 5.2	14.8 17.8 22.0	10.0 7.3 6.3	15.7 16.1 25.5	7.2 6.7 2.3	45.2 9.3 S	
Rail	s	S	s	s	s	s	43.4	
Water	_		_ _		_	_	_	
Shallow draft Great Lakes Deep draft	_ _ _		_ _ _	_ _ _	_ _ _	= =	_ _ _	
Air (includes truck and air)	46.1	.8 –	33.3	.4	43.7 S	1.1 S	17.0 S	
Multiple modes	28.9	4.2	20.9	1.1	27.7	2.9	10.3	
Parcel, U.S. Postal Service or courier	29.0 S	4.2 S	22.6 S	1.1 S	30.3 S	3.0 S	10.3 32.5	
Truck and water Rail and water	=			_ _ _				
Other multiple modes	_	_	-	-	_	_	_	
Other and unknown modes	32.1	2.3	s	s	38.3	7.1	s	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduction		Value		Tons		Ton-miles	
	Vai	ue	10	oris I	TOTI-	rmies	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
SCTG 34, MACHINERY							
Total	9.9	_	16.0	-	19.9	_	21.2
Single modes	11.9	2.3	16.7	1.8	20.8	2.7	21.9
Truck . For-hire truck . Private truck .	12.1 10.4 24.3	2.2 2.3 2.8	16.6 21.2 17.0	2.1 4.9 4.9	21.5 22.4 22.9	3.5 3.1 2.1	15.8 6.9 19.6
Rail	s	S	S	s	s	S	27.2
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft		_ _ _	- - -	- - -	_ _ _	_ _ _	_ _ _
Air (includes truck and air)	23.0	.5	29.3 -	.2	44.3 S	1.0 S	7.8 S
Multiple modes	11.0	1.6	32.9	1.6	46.3	2.7	15.9
Parcel, U.S. Postal Service or courier	11.1 44.2	1.4 .9	15.7 48.9	.5 1.5	21.6 S	.5 S	16.0 31.8
Truck and water Rail and water	S	S -	S -	S	S S	Š	31.6
Other multiple modes	S	S	S	S	S	S	31.6
Other and unknown modes	26.6	1.2	31.5	1.1	43.8	1.0	s
SCTG 35, ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS AND OFFICE EQUIPMENT							
Total	5.6	-	10.9	-	17.4	-	13.9
Single modes	6.7	2.5	11.5	3.3	16.5	4.4	28.7
Truck	8.1 8.9 16.1	2.6 2.7 2.1	11.4 14.5 19.2	3.1 5.4 3.3	16.6 16.6 28.8	4.4 4.4 1.2	33.6 11.2 35.4
Rail	s	s	s	s	s	s	s
Water Shallow draft	-	_	-		-	_	_
Great Lakes Deep draft	=	=	=	=	=	=	
Air (includes truck and air)	17.2 S	1.9 S	16.2 S	.1 S	20.7 S	.6 S	4.3 S
Multiple modes	11.1	3.2	22.9	2.0	30.2	3.8	6.8
Parcel, U.S. Postal Service or courier	11.1 45.2	3.3 .3	19.3 45.7	1.4 1.3	16.0 S	2.9 S	6.8 29.9
Truck and water Rail and water	45.2		45.7	1.3 - -	-	-	29.9
Other multiple modes	=	_		_	=	_	_
Other and unknown modes	33.3	2.1	32.4	3.1	38.3	2.1	s
SCTG 36, MOTORIZED AND OTHER VEHICLES (INCLUDING PARTS)							
Total	14.5	_	14.2	_	21.0	_	s
Single modes	17.8	5.6	16.1	4.5	21.3	2.4	s
Truck For-hire truck Private truck	18.8 21.0 13.7	5.8 3.5 6.4	15.7 20.3 12.0	5.1 3.2 6.9	26.1 21.8 24.2	7.9 6.0 5.7	S 25.2 S
Rail	s	S	S	S	s	S	33.4
Water Shallow draft			_ _	_ _	_ _		
Great Lakes Deep draft	_	=			_ _	=	_ _
Air (includes truck and air)	41.8	.2	35.2 -	_ _	34.7 S	.3 S	37.3 S
Multiple modes	25.0	1.8	20.2	.6	19.7	1.7	12.4
Parcel, U.S. Postal Service or courier	25.0	1.8	20.2	.6	19.7	1.7	12.4
Truck and water Rail and water		_	_ _	_ _	_ _	_	
Other multiple modes	-	-	_	-	_	-	_
Other and unknown modes	44.1	4.2	39.2	3.9	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of appreviations and symbols, see introduc-			_	_			
	Val	ue	Тс	ons	Ton-	-miles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment — coefficient of variation
SCTG 37, TRANSPORTATION EQUIPMENT, N.E.C.							
Total	21.8	_	31.7	_	32.5	_	11.4
Single modes	27.0	8.7	28.9	8.9	28.1	8.8	28.3
Truck	25.5	7.5	27.9	9.8	28.8	8.7	31.9
For-hire truck Private truck	23.6 S	6.7 S	29.5 S	9.6 S	29.0 S	8.6 S	11.8 27.5
Rail	s	S	S	S	s	S	31.6
Water Shallow draft	S	S S	S S	S S	S S	S S	31.6 31.6
Great Lakes Deep draft							-
Air (includes truck and air)	42.4	2.4	44.3	1.0	s	s	15.9
Pipeline	_	_	_	-	S	S	S
Multiple modes	29.0	8.6	S	S	S	S	10.2
Parcel, U.S. Postal Service or courier	29.0	8.6	S -	S -	S -	S -	10.2
Truck and water	=		_	-	_ _		
Other multiple modes	_	_	-	-	_	_	_
Other and unknown modes	s	S	S	S	s	S	33.5
SCTG 38, PRECISION INSTRUMENTS AND APPARATUS							
Total	17.8	_	20.3	-	31.3	-	8.9
Single modes	14.9	3.2	19.6	5.3	45.6	6.9	26.7
Truck For-hire truck Private truck	11.3 11.3 26.0	3.9 3.2 2.6	20.1 26.1 40.9	5.6 5.6 4.4	48.8 S 37.7	7.7 S .5	30.3 13.3 44.6
Rail	-	-	-	-	-	-	_
Water Shallow draft	S -	S -	S -	S -	S -	S	31.6
Great Lakes Deep draft	- S	- S	- S	- S	- S	- S	31.6
Air (includes truck and air)	S	S S	39.1 S	1.5 S	40.2 S	2.2 S	14.9 S
Multiple modes	21.7	3.4	30.4	4.9	41.8	7.2	9.3
Parcel, U.S. Postal Service or courier	21.7	3.4	30.4	4.9	41.8	7.2	9.3
Truck and water Rail and water	Ξ	_	_	_	_	_	_
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	20.7	1.0	S	s	s	S	23.5
SCTG 39, FURNITURE, MATTRESSES AND MATTRESS SUPPORTS, LAMPS, LIGHTING FITTINGS, AND ILLUMINATED SIGNS							
Total	19.0	_	22.9	_	42.6	_	21.0
Single modes	20.7	5.3	22.0	2.5	32.5	5.7	34.7
Truck For-hire truck Private truck	20.7 30.3 21.9	5.3 4.8 6.4	22.0 36.2 24.1	2.5 4.0 6.1	32.6 26.7 35.5	5.7 7.0 4.9	32.4 21.9 37.1
Rail	_	-	_	-	-	_	_
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	_ _ _	_ _ _	- - -	- - -	=	_ _ _
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	23.8 S
Multiple modes	43.0	4.8	35.6	1.0	s	s	19.0
Parcel, U.S. Postal Service or courier	43.0	4.8	35.6	1.0	S -	S -	19.0
Truck and water Rail and water					_ _		
Other multiple modes	_	_	_	-	_	_	-
Other and unknown modes	s	s	s	s	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

	Val	ue	To	ons	Ton-miles		Averene mileo
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 40, MISCELLANEOUS MANUFACTURED PRODUCTS							
Total	11.4	_	40.5	_	16.8	_	4.9
Single modes	27.1	5.3	44.5	4.4	20.1	4.8	19.3
Truck	29.2 10.8 S	5.3 2.7 S	44.7 15.6 S	4.4 6.1 S	20.5 19.2 40.3	4.9 5.0 5.7	21.2 8.3 38.8
Rail	s	s	s	s	s	s	28.5
Water Shallow draft Great Lakes Deep draft	\$ \$ - -	S S - -	\$ \$ - -	S S -	\$ \$ - -	\$ \$ - -	31.6 31.6 - -
Air (includes truck and air)	37.9	1.4	S -	S -	35.7 S	.6 S	7.5 S
Multiple modes	6.4	4.7	23.0	4.2	22.5	4.3	4.5
Parcel, U.S. Postal Service or courier	6.3	4.7	22.5	4.0	19.1	3.6	4.5
Truck and rail. Truck and water Rail and water	47.0 S	s -	49.5 S	.3 S -	S S	S S	25.4 31.6
Other multiple modes	=	_	_	_	_	_	_
Other and unknown modes	29.5	3.1	30.2	.9	47.6	2.0	45.9
SCTG 41, WASTE AND SCRAP							
Total	10.8	-	22.0	-	23.8	-	8.9
Single modes	11.1	2.5	21.9	.6	25.6	4.5	9.3
Truck	11.3 14.2 31.7	6.7 7.1 6.1	20.6 21.4 42.9	10.3 9.7 5.4	28.0 18.4 S	11.0 11.0 S	8.8 11.9 9.7
Rail	s	S	s	S	s	S	23.7
Water Shallow draft Great Lakes Deep draft	S S - -	\$ \$ - -	S S -	S S - -	S S -	S S -	29.8 29.8 –
Air (includes truck and air)	s -	S -	S -	S -	S S	S S	31.6 S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	_	_	_	_	_	_	_
Truck and rail . Truck and water Rail and water	S	S	S	S	S	S	31.6
Other multiple modes	-	-	-	-	-	_	_
Other and unknown modes	s	s	S	S	S	S	46.5
SCTG 43, MIXED FREIGHT							
Total	31.8	_	31.2	_	25.3	_	17.8
Single modes	35.5	4.6	34.3	4.6	29.0	7.0	15.6
Truck For-hire truck Private truck	35.5 29.1 39.5	4.6 4.9 6.1	34.3 29.3 39.5	4.6 5.3 6.3	29.0 32.0 32.7	7.0 8.7 6.4	15.8 14.3 19.0
Rail	-	-	-	-	-	_	-
Water Shallow draft Great Lakes Deep draft	_ _ _ _ _	_ _ _ _	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)	S -	S -	S -	S -	S	S	31.6 S
Multiple modes	30.0	2.5	33.3	.7	s	s	s
Parcel, U.S. Postal Service or courier	36.5	2.7	39.4	.7	40.6	2.6	26.2
Truck and rail . Truck and water Rail and water Other multiple modes	S - - -	S - - -	S - - -	S - - -	S - - -	S - - -	31.6 - - -
Other and unknown modes	s	s	s	s	s	s	s

# Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Val	ue	То	ns	Ton-	miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
COMMODITY UNKNOWN							
Total	42.9	-	30.0	-	s	s	20.3
Single modes	s	s	36.3	9.3	36.1	18.0	s
Truck For-hire truck Private truck	S 43.4 S	S 9.2 S	38.1 43.7 48.4	10.5 8.2 11.7	39.7 46.4 43.0	19.4 14.1 12.4	S 17.6 S
Rail	s	s	s	S	S	s	30.3
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)	48.6	2.6	S -	S -	S S	S S	27.6 S
Multiple modes	32.2	6.2	41.0	.8	s	s	15.2
Parcel, U.S. Postal Service or courier	32.6 S - - -	6.5 S - - -	48.8 S - - -	.8 S - -	\$\$ - - -	\$ \$ - -	17.4 31.6 - - -
Other and unknown modes	47.2	6.0	s	s	s	s	s

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-7. Measures of Reliability for Shipment Characteristics by State of Destination for State of Origin: 1997

	Val	ue	То	ns	Ton-miles		
State of destination	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Total	3.4	-	8.1	_	3.4		
NEW ENGLAND STATES							
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	9.8 22.5 3.9 14.5 22.3 18.3	.2 - .1 - -	17.9 38.3 13.1 11.3 17.5 34.1	.2 - .1 - - .6	9.4 29.9 10.6 11.3 18.0 39.1	.1 .2 .2 - - .7	
MIDDLE ATLANTIC STATES							
New Jersey	5.0 4.4 8.8	.4 1.5 .5	17.9 10.2 17.4	.7 1.7 .8	11.1 6.8 12.0	.4 1.2 .6	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	7.9 10.4 12.6 7.2 20.7	.2 .1 .3 .2 .3	19.8 13.1 13.3 9.8 21.8	.2 - - .1 .1	20.5 13.9 13.2 9.9 22.8	.8 .2 .2 .3 .6	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	13.2 S 8.2 39.9 20.4 27.5 21.2	- 8 - 5 - -	31.0 20.5 24.3 11.5 26.4 38.1 S	- - - - - - S	32.8 19.9 24.7 11.6 27.2 39.1 S	.3 - .4 .1 - - S	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	35.1 48.0 9.2 10.5 10.8 7.0 11.6 12.7 12.6	- 2 2 1 1 1 1 2	26.1 S 8.7 18.6 S 12.2 10.1 17.9 20.3	- S - S - - .1	22.9 S 8.2 18.5 48.3 14.4 9.8 21.0 23.2	- S 2 5 9 2 2 .1 1 4	
EAST SOUTH CENTRAL STATES							
Alabama Kentucky Mississippi Tennessee	13.0 8.7 13.5 13.2	- - .2	33.4 13.2 23.5 10.1	- - -	35.1 13.5 22.3 11.4	.5 .1 .1 .2	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	8.1 11.4 25.6 6.1	- .1 .2	16.6 28.4 16.6 13.3	- - - .2	16.1 29.1 16.3 15.0	.1 .3 .1 1.3	
MOUNTAIN STATES							
Arizona Colorado Idaho. Montana Nevada New Mexico Utah Wyoming	32.7 24.5 29.0 23.0 27.2 13.3 6.5 26.9	.2 2 - - - - -	31.1 11.2 30.8 47.7 30.7 26.6 33.4 28.8	- - - - - -	30.7 11.7 31.5 48.6 34.7 26.9 31.2 29.9	.4 - - - .1 - -	
PACIFIC STATES							
Alaska California Hawaii Oregon Washington	S 10.2 31.3 12.8 13.5	\$ .3 - -	S 10.1 21.3 37.6 19.2	S - - - -	S 10.3 26.5 38.3 19.0	S 1.4 - .8 .3	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-8. Measures of Reliability for Inbound Shipment Characteristics by State of Origin for State of Destination: 1997

	Value		То	ns	Ton-miles		
State of origin	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Total	1.8	-	6.5	_	5.4		
NEW ENGLAND STATES							
Connecticut	11.1 12.8 27.8 19.2 21.1 30.2	.4 1.0 .1 - .2	46.8 S 7.6 48.4 29.5 15.8	.7 S - .2 -	S S 7.4 S 28.7 19.6	\$ \$ - \$	
MIDDLE ATLANTIC STATES							
New Jersey	11.4 4.4 8.8	1.3 1.6 .7	10.3 10.2 9.6	.8 2.7 1.1	15.8 6.8 12.1	.4 .9 1.2	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	8.5 11.3 9.9 11.3 13.2	.2 .1 .2 .5 .2	24.3 10.3 21.8 11.6 26.2	.1 .1 .3 .2	24.8 10.7 24.2 14.3 26.8	.6 .2 .4 .6	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	9.2 24.5 8.5 13.0 15.8 27.1 31.9	.1    	15.9 31.0 12.7 18.0 19.1 S 41.9	- - - - S -	14.3 31.3 14.5 18.3 17.9 S	.2 .3 .1 .1 .5	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	34.7 S 15.9 15.0 13.4 24.9 12.5 13.6 15.8	.1 S .2 2 2 1 .8 .1 2 -	17.5 S 19.3 8.1 33.0 12.1 7.7 7.8 14.4	- S 2 2 - 2 .1 - - .5	20.5 S 17.5 8.5 37.0 11.1 7.2 7.2 20.1	- S 1.0 2 2.5 .2 .1 1.1 1.6	
EAST SOUTH CENTRAL STATES							
Alabama Kentucky Mississippi Tennessee	13.0 11.3 14.9 7.4	=======================================	12.0 38.7 19.1 16.0	.5 - -	13.1 39.6 20.6 17.5	.1 1.5 .1 .2	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	9.7 33.9 17.9 16.7	- .1 - .3	15.9 16.0 23.3 42.8	- - - .4	16.3 16.9 21.9 48.1	.2 .2 .1 3.0	
MOUNTAIN STATES							
Arizona . Colorado . Idaho Montana . Nevada . New Mexico . Utah . Wyoming .	28.3 24.4 \$ 43.2 \$ 33.5 12.5 43.7	.3 .2 .8  	34.8 23.1 20.3 27.8 36.5 S 26.5 46.0	- - - - S - -	34.6 24.3 19.8 25.5 35.8 8 26.2 45.6	- .1 .2 - - - - - - - .1	
PACIFIC STATES							
Alaska. California Hawaii. Oregon Washington	49.2 16.1 25.9 26.9 31.2	- .7 - .1 .1	\$ 11.4 \$ 24.0 19.1	\$ - \$ -	\$ 11.2 \$ 23.8 20.1	S .9 S .4 .2	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

# Appendix C. Sample Design, Data Collection, and Estimation

#### INTRODUCTION

The primary goal for the 1997 Commodity Flow Survey (CFS) is to estimate shipping volumes (value, tons, and ton-miles) by commodity and mode of transportation at varying levels of geographic detail. A detailed description of the sample design for the 1997 CFS is provided below.

#### SAMPLE DESIGN

The sample for the 1997 CFS is selected using a stratified three-stage design in which the first-stage sampling units are establishments, the second-stage sampling units are groups of four 1-week periods (reporting weeks) within the survey year, and the third-stage sampling units are shipments.

#### First Stage

To create the first-stage sampling frame, we extracted a subset of establishment records from the 1995 Standard Statistical Establishment List (SSEL). The SSEL is a database, maintained by the Bureau of the Census, that contains a record for each establishment with employees. (An establishment is a single physical location where business transactions take place.) Establishments having nonzero payroll in 1994 and classified in the mining, manufacturing, wholesale, or selected retail industries, as defined by the 1987 Standard Industrial Classification (SIC) Manual, are included on the sampling frame. Auxiliary establishments (e.g. warehouses and central administrative offices) with shipping activity are also included. Auxiliary establishments are establishments that are primarily involved in rendering support services for other establishments within the same company, instead of for the public, government, or other business firms. All other establishments contained on the sampling frame are referred to as nonauxiliary establishments. For each establishment we extracted sales, payroll, number of employees, name and address information, as well as a primary identifier. We also computed a measure of size for each establishment. The measure of size for a particular establishment is designed to approximate the establishment's total value of shipments for 1994.

To reduce the amount of sampling variability and because estimates are desired for each commodity, we used a stratified design with a certainty component for each three-digit SIC. To accomplish this, each establishment on the sampling frame is classified into a three-digit

SIC grouping. For each group of establishments, a boundary (or cutoff) that divides the certainty establishments from the noncertainty establishments is determined using the Lavallee-Hidiroglou algorithm. If an establishment's measure of size is greater than the cutoff, the establishment is selected "with certainty". Establishments selected "with certainty" were assured of being selected and represented only themselves (i.e., have a selection probability of one and a sampling weight of one). No certainty cutoffs are set for auxiliary establishments because they only make up a small portion of the estimated total value of shipments for all establishments on the sampling frame.

Establishments not selected with certainty makeup the noncertainty universe. We stratify the noncertainty universe by SIC recode, National Transportation Analysis Region (NTAR), and a flag used to differentiate auxiliary establishments from nonauxiliary establishments. Each SIC recode is constructed from a group of related three-digit SIC codes. The NTARs, developed by the Department of Transportation as combinations of Bureau of Economic Analysis (BEA) Areas, collectively provide a mutually exclusive and exhaustive coverage of the United States. Finally, the auxiliary stratification came about because establishments with different types of operation may have different shipping practices. We refer to a particular SIC recode-NTAR-auxiliary flag combination as a primary stratum.

We further stratify the noncertainty establishments within each primary stratum using the measure of size previously described. We refer to these measure-of-size strata as substrata of the primary strata. The measure of size stratification increases the efficiency of the sample design. The Dalenius-Hodges cumulative rule is used to set the substratum boundaries. We then use Neyman allocation to determine the sample size required within each substratum to meet a coefficient of variation constraint on the primary stratum total measure of size. Within each substratum, a simple random sample of establishments is selected without replacement.

To arrive at the final sample size, we allocated additional establishments to some of the strata so that the probability of selecting any establishment is no less than 1 in 100. In total, the first-stage sample comprises 102,739 establishments.

#### **Second Stage**

The frame for the second stage of sampling consists of 52 one-week reporting periods (reporting weeks) during the interval from December 29, 1996, to December 26,

1997. Each establishment selected for the 1997 CFS was systematically assigned to report for a group of four reporting weeks throughout the survey year. The four reporting weeks in a given group are separated by 12 weeks. For example, an establishment might be requested to report data for the 5th, 18th, 31st, and 44th weeks of the survey year.

#### **Third Stage**

For each of the four reporting weeks in which an establishment is asked to report, we request the respondent to construct a sampling frame that consists of all shipments made by their establishment in each particular reporting week. For any particular reporting week, if an establishment makes 40 or fewer shipments during that week, we ask the respondent to provide information about all of their establishment's shipments from that week, i.e., no sampling is required. For establishments making more than 40 shipments in a given reporting week, we ask the respondent to select a systematic sample of these shipments and to provide us with information only about the selected shipments. The size of a particular respondent's sample for a given reporting week should be between 20 and 40 shipments, depending on the total number of shipments the establishment made during that reporting week.

#### **DATA COLLECTION**

Each establishment selected into the CFS sample is mailed a questionnaire for each of its four reporting weeks. For a given establishment, we request the respondent to provide the following information about their establishment's shipments: domestic destination or port of exit, commodity, value, weight, mode(s) of transportation, the date on which the shipment was made, and an indication of whether the shipment was an export, hazardous material, or containerized. For shipments that include more than one commodity, respondents are instructed to report the commodity that makes up the greatest percentage of the shipment's weight. For exports, we also ask the respondent to provide the mode of export and the foreign destination city and country.

We used two versions of the questionnaire to collect data from the sampled establishments—the CFS-1000 and the CFS-2000. Each establishment received the CFS-1000 in each of its first three reporting weeks. However, for the fourth reporting week, a subsample of approximately 25,000 establishments received the CFS-2000, while the remaining establishments received the CFS-1000. The CFS-2000 requests the respondent to provide additional information about their establishment's access to on-site and off-site shipping facilities, as well as transportation equipment. See Appendix E for a copy of each questionnaire.

#### **ESTIMATION**

Each shipment has associated with it a single tabulation weight, that is used in computing all estimates to which

the shipment contributes. The tabulation weight is a product of seven different weights. A description of each weight follows.

CFS respondents provide data for a sample of shipments made by their respective establishments in the survey year. For each establishment, we produce an estimate of that establishment's total value of shipments for the entire survey year. To do this, we use four different weights, the shipment weight, the shipment nonresponse weight, the quarter weight, and the quarter nonresponse weight.

Like establishments, we identify shipments as either certainty or noncertainty. (See the Nonsampling Error section in Appendix B for a description of how certainty shipments are identified.) For noncertainty shipments, the shipment weight is defined as the ratio of the total number of noncertainty shipments (as reported by the respondent) made by an establishment in a reporting week to the number of sampled noncertainty shipments for the same week. This weight uses the data from the sampled shipments to represent all the establishment's shipments made in the reporting week. However, some respondents fail to provide sufficient information about a sampled shipment. For example, a respondent may not be able to provide value, weight, or a destination ZIP Code for some of the sampled shipments. If these data items cannot be imputed, then these shipments would not contribute to tabulations and are deemed "unusable." (A usable shipment is one that has valid entries for value, weight, and origin and destination ZIP Codes.) To account for these "unusable" shipments, we apply the shipment nonresponse weight. For noncertainty shipments from a particular establishment's reporting week, this weight is equal to the ratio of the number of sampled shipments for the reporting week to the number of "usable" shipments for the same week. The shipment weight and shipment nonresponse weight for certainty shipments from a particular establishment's reporting week are both equal to one.

The quarter weight inflates an establishment's estimate for a particular reporting week to an estimate for the corresponding quarter. For noncertainty shipments, the quarter weight is equal to 13. The quarter weight for most certainty shipments is also equal to 13. However, if a respondent is able to provide information about all large (or certainty) shipments made in the quarter containing the reporting week, then the quarter weight for each of these shipments would be one. For each establishment, the quarterly estimates are added to produce an estimate of the establishment's value of shipments for the entire survey year. Whenever an establishment does not provide the Census Bureau with a response for each of its four reporting weeks, we compute a quarter nonresponse weight. The quarter nonresponse weight for a particular establishment is defined as the ratio of the number of

quarters for which the establishment was in business in the survey year to the total number of quarters (reporting weeks) for which we received usable shipment data from the establishment.

Using these four component weights, we compute an estimate of each establishment's value of shipments for the entire survey year. We then multiply this estimate by a weight that adjusts the estimate using value of shipments and sales data obtained from other Census Bureau surveys and preliminary results of the 1997 Economic Census. This weight, called the establishment-level adjustment weight, attempts to correct for any sampling or nonsampling errors that occur during the sampling of shipments by the respondent.

The adjusted value of shipments estimate for an establishment is then weighted by the establishment weight. This weight is equal to the inverse of the establishment's probability of being selected into the sample.

A final adjustment weight, called the SIC-level adjustment weight, uses preliminary results of the 1997 Economic Census to account for establishments from which we did not receive a response (including establishments from which we did not receive any usable shipment data) and for changes in the population of establishments between the time the first-stage sampling frame was constructed (1995) and the year in which the data were collected (1997). Separate SIC-level adjustment weights are determined for nonauxiliary and auxiliary establishments.

# Appendix D. Standard Classification of Transported Goods Code Information

The commodities shown in this report are classified using the Standard Classification of Transported Goods (SCTG) coding system. The SCTG coding system was created jointly by agencies of the United States and Canadian governments based on the Harmonized System (HS) of product classification which is used worldwide. The purpose of the SCTG coding system was to specifically address statistical needs in regard to products transported.

In the past, Commodity Flow Survey (CFS) data have been collected and reported using product classifications found in the Standard Transportation Commodity Classification (STCC) system. These classifications were developed in the early 1960s by the American Association of Railroads (AAR) to analyze commodity movements by rail. The original purpose of the STCC was for identification of commodities for purposes of assigning rates for Interstate Commerce Commission (ICC) regulated rail carriers. The STCC continues to be used by the AAR as a tariff mechanism.

At the time that the Commodity Transportation Survey (CTS) (the CTS—the predecessor of the CFS) was first conducted in 1963, STCC codes were still useful for analyzing most important aspects of the U.S. transportation system. Since then, many changes have taken place that have gradually made the STCC code less useful for tracking domestic product movements across all modes (although

it remains perfectly functional for tracking rail-only movements). These include the deregulation of trucking, the enactment of North American Free Trade Agreement (NAFTA), changes in logistics practices, the emergence of plastics and composite materials to replace metals and glass, the obsolescence of many categories of wood products, and the very rapid recent development of high-tech electronic goods. Because the CFS is a shipper survey, the CFS collects information about shipments moving on all modes. As a consequence, STCC classifications frequently provide inadequate detail for identifying products that are significant for modes, such as truck and air. It is for these reasons that the Bureau of Transportation Statistics (BTS) has sponsored the development of a new product code to collect and report CFS data.

In 1997 the CFS provided respondents with a listing of SCTG codes and descriptions at the five-digit level to use in assigning a commodity code for each shipment. For shipments of more than one commodity, we instructed respondents to use the five-digit code for the major commodity, defined as the commodity of greatest total weight in the shipment.

Additional information on the SCTG system can be found on the Internet through the BTS web page at <a href="http://www.bts.gov">http://www.bts.gov</a>. Comments or questions on the SCTG should be directed to <a href="http://cfs@bts.gov">http://cfs@bts.gov</a>.

# Appendix E. Sample Report Forms and Instructions

The sample report forms and instructions are shown on the following pages.

**Note:** The CFS-2000 was sent to a subsample of establishments to obtain additional information about the use of transportation equipment and facilities.

FORM **CFS-1000** (11-1-96)

**Reporting period:** 

# 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

Please return by:	
BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001	
<u> </u>	(Please correct any error in name, address, and ZIP Code)
<b>BEFORE COMPLETING YOUR REPORT,</b> please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1–800–772–7851.	Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.)  1 Yes
Through this survey, we are requesting data on a	<sup>2</sup> □ No — Enter physical location below. <sub>▼</sub>
representative sample of your outbound shipments, to help us produce key statistics used by transportation planners	Number and street
and managers. We greatly appreciate your assistance in this program.	
	City, town, village, etc. State ZIP Code
Is the establishment name shown in the mailing address correct?	
₁	<b>NOTE</b> — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.
2 ☐ No — Enter correct name. ⊋	If you entered a different address in item C — Please complete the form for shipments originating from the location listed in item C.
	Please enter the <b>total number</b> of outbound shipments (or deliveries), including customer pick-up, for the one-week reporting period shown above. If book figures are not available, please provide your best estimate.
Mark (X) the <b>ONE</b> box which best describes this establishment during the one-week period shown above.	This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. Please see Instruction Guide for a definition of
Temporarily or seasonally inactive  Cased operation — Give date	DO NOT PROCEED UNTIL YOU HAVE
3 ☐ Ceased operation — Give date ——→	COMPLETED ITEM D.
that receive this questionnaire to answer the questions	Inited States Code, requires businesses and other organizations and return the report to the Census Bureau. By the same law, be seen only by Census Bureau employees and may be used respondents' files are immune from legal process.

### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your	
selection rate>	

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1–800–772–7851

### **CONTINUE ON NEXT PAGE. -**

SHIPMENT CHARACTERISTICS Item F If a Shipment Shipment value hazardous Shipment date (excluding Commodity material, Shipment weight shipping costs) code from Commodity description enter the in pounds SCTG Manual Number in whole "UN" or (c) Line dollars "NA" Month number Da) (a) (b) (d) (e) (f) (h) (g) 123-5 4 26 4,235 140 3<sub>1</sub>5<sub>1</sub>1<sub>2</sub>0 Electrical transformers 402H 125,300 00 4 26 626,500 1 | 2 | 0 | 3 Gasoline 1 2 3 4 5 6 7 8 Mode of transport codes Parcel delivery, courier, or U.S. 2 — Private truck 4 - Railroad for columns (k) and (n) Postal Service 3 - For-hire truck Continued

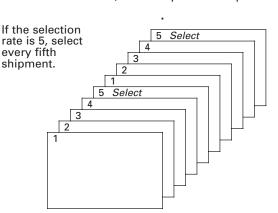
Page 2

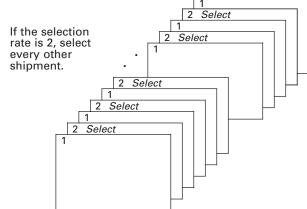
FORM CFS-1000 (11-1-96)

### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.





Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1–800–772–7851.

<u> </u>										Γ		_	_
Containerized? (Y/N)		U.S. destination (Complete for all shipments.)		Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.  (m)			Line No.				
(i)	City	State	State ZIP Code		codes below. (k)	Ш (I)	City	Country	© Export mode	(0)			
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FORM CFS-1000 (11-1-96)

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Page :

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Eine No.	Shipment ID Number	ID shipping costs)		Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number	
(a)	(d)			(d)	(e)	(f)	(g)	(h)
10								
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	for columns	. (k) ai	nd (n)		Service	<b>3</b> — For-	-hire truck Continued	

Page 4

FORM CFS-1000 (11-1-96)

)	U.S. destination (Complete for all shipments.)  (j)		ts.)	transport to U.S. destination Enter all that apply in order	Export? (Y/N)	(for export ship <b>Note:</b> In column (j) airport, or border cr	eign destination ort shipments only) umn (j) enter the U.S. port, order crossing of exit. (m)		
+	City	State	ZIP Code	apply in order used. Use codes below. (k)	⊜ Exp	City	Country	Export mode	(0
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FORM CFS-1000 (11-1-96)

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Page 5

lte	m F SHII	PMEN	т сн	ARACTERISTICS — Con	tinued					
Line No.	Shipment ID Number		ment ate c)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Ş	Commodity code from SCTG Manual	Commodity description		If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Σ	ă	(d)	(e)	$\dashv$	(f)	(9	g)	(h)
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37							1 1 1			
38										
39										
40										
Mc	L de of trans columns (k	port c	odes	1 — Parcel o	L delivery, courier, or U.S Service	S.		Private truck For-hire truck	<b>4</b> — Railroad <i>Continued</i> —	
	<b>2</b> . /	Are the room to separate of se	nents of this es	ords for outbound ships ords for outbound ships ocation maintained in a efiles (e.g., separate file nodity, or for each ships location?	ments number s for ping	ltem	one-wee should re establish An estim  Total val	e total value of ship k reporting period. epresent all product ment for the one-vate is acceptable. ue in whole dollars to three months did individual shipment of the ser \$2,000,000?	This figure cts leaving this week period.	
	<b>3.</b> \	Noul	d it be ionna ient s es	em G1 or item G2: e easier to receive a sepire for each file or each ite?			□No			
Ite	m J CER	TIFIC	ATIOI	N						
Na	me of perso	on to c	ontac	t regarding this report – <i>Pl</i> o	ease print	Telep	hone number	– Include area code	Date	
Sig	nature				-	Title				
/										,

Page 6 FORM CFS-1000 (11-1-96)

Containerized? (Y/N)	U.S. destina <b>(Complete for all s</b> (j)	tion <b>shipmen</b>	ts.)	Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.			Line No.
(i)	City	State	ZIP Code	codes below.	(I)	City	Country	© Export mode	(0)
									35
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	<b>5</b> — Shallow draft vessel		7 — Pipeli	ino <b>9</b>	Otho	r mode			40
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		THA	ANK YOU FC	R COMPLETII	NG Y	OUR REPORT			

FORM CFS-1000 (11-1-96) Page 7

FORM (6-9-97) CFS-2000

Reporting period:

# 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

Please return by:								
RETURN TO  BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001			0	lease correct	any error in name,	address and	l ZIP Coo	de)
BEFORE COMPLETING YOUR REPORT, paccompanying instruction guide. If book figure available for requested data, please provide have any questions, please call 1–800–772–7	ures are estimat 7851.	not	ie	Item C Is as rul	this establishmen the address show ral routes are not - Enter physical lo	nt's physica vn in the la physical lo	l location bel? (PC cations	on the same O boxes or
representative sample of your outbound shi us produce key statistics used by transporta and managers. We greatly appreciate your a program.  Item A Is the establishment name shown in	pments tion pla assistan	nners		Number an	nd street , village, etc.		State	ZIP Code
mailing address correct?  1 Yes 2 No — Enter correct name.				shipments address in If you enter	he rest of this que: (or deliveries) fron the mailing label. red a different addi ipments originatin	n the establi ress in item	shment C — <i>Ple</i>	ease complete the
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Mark (X) the <b>ONE</b> box which best de establishment during the one-week pabove.  1  In operation 2  Temporarily or seasonally inactive			Year			shipments this location reporting	and de on durin period. In Guide	uld reflect all eliveries leaving ng the one-week Please see for a definition of
3 ☐ Ceased operation — Give date →		,		£	DO NOT PROCE COMPL	EED UNTIL		HAVE
YOUR RESPONSE IS REQUIRED B that receive this questionnaire to ans YOUR CENSUS REPORT IS CONFI only for statistical purposes. Further,	wer the o	questi <b>\L.</b> It r	ons and	return the re	eport to the Census Census Bureau em	s Bureau. By iployees and	the san I may be	ne law,

### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your	
selection rate	

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1–800–772–7851

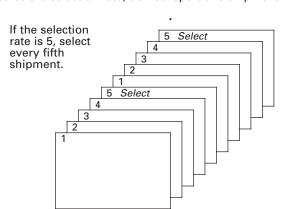
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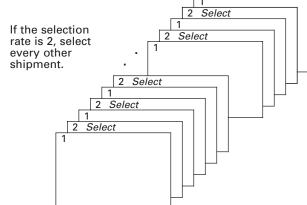
Iten	n F SHIPN	IENT	СНА	RACTERISTICS				
Line No.	Shipment ID Number	r (c) (excludin shipping co in whole dollars		Shipment value (excluding shipping costs) in whole dollars	ng Shipment weight on pounds in pounds		Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)			(d)	(e)	(f)	(g)	(h)
0	123-5	4	26	4,235	140	3   5   1   2   0	Electrical transformers	
00	402H	4	26	125,300	626,500	1,7,1,0,0	Gasoline	1,2,0,3
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### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.





Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1–800–772–7851.

© Containerized?	U.S. destination (Complete for all shipments.)  (j)  City  State    Mode(s) of transport to U.S. destination Enter all that apply in order used. Use codes below.  (k)  (k)		(Complete for all shipments.)			Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.  (m)  City  Country		© Export mode	© Line No.				
N	Los Angeles	$C_{\mid}A$	9	0	) [	$0_{\parallel}4_{\parallel}$	0	2, 4, 3	N				0
N	New York	N <sub> </sub> Y	1	_0	)	$\mathbf{l}_{\parallel}5_{\parallel}$	4	5	Y	London	England	6	00
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$\Box$	5 — Shallow draft vessel 6 — Deep draft vessel	1 1		7 – 8 –		ipelin Vir	ie	9 — C 0 — L			1		

FORM CFS-2000 (6-9-97)

PLEASE CONTINUE ON PAGE 4.

Page 3

Line No.	Shipment ID Number	(0	ite :)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA"
<b>一</b> (a)	(b)	Month	Day	(d)	(e)	(f)	(g)	number (h)
10								
11								$\perp$
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18								
19								+
20								+
21								
22								
23								
24								+
25								$\perp$
26								
27								
28								
								++++
29								+
30								
31								
32			$\vdash$					++++
33								+
34								
	Mode of tra	nspoi	t codes	1 — Parcel	delivery, courier, or U.S. Service	<b>2</b> — Priv <b>3</b> — For-	rate truck <b>4</b> — Railroa -hire truck <i>Continued</i> -	d

E-12 APPENDIX E

(N/N)	U.S. destinat ( <b>Complete for all s</b>	tion <b>hipment</b>	s.)	Mode(s) of transport to U.S. destination Enter all that apply in order	Export? (Y/N)	Foreign de (for export ship <b>Note:</b> In column (j) airport, or border c	stination oments only) enter the U.S. port, rossing of exit. m)	Export mode	Line No.
i)	City	State	ZIP Code	apply in order used. Use codes below. (k)	(i) Exp	City	Country		
1)				(K)	(1)			(n)	(0
									10
_									11
									12
									13
									14
			1 1 1 1						15
									10
									17
									+
									18
									19
								-	20
									2
									2
									2
									2
									2
-									2
									2
									2
									29
			1 1 1 1						3
									3
									3:
									3
	5 — Shallow draft vessel		<b>7</b> — Pipe	eline Q —	- Other	mode			3

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PLEASE CONTINUE ON PAGE 6.

lte	m F SHIF	PMEN	IT CH	ARACTERISTICS —	Continued			\
Line No.	Shipment ID Number	ID shipping costs)		(excluding shipping costs) in whole	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Σ	۵	(d)	(e)	(f)	(g)	(h)
35								
36								
37								
38								
39								
	de of trans columns (k				cel delivery, courier, or U.S.			Railroad
Iter	repri the d	esent one-v Il valu	all p veek p ue in v	orting period. This figroducts leaving this period. An estimate whole dollars	establishment for	\$2,000,00 □ Yes □ No	idual shipments with a value	e over
In exi	column (b	), che i <b>te</b> dı	ck "Y	es" or "No" for each 1997. For each "Ye		o indicate whetl	ner or not this type of facility olumn (c) to indicate whethe	/ er or
	Туре	e of s	hippi	ng facility	Was a shipping facili on your premises du		Did you <b>use</b> this facili premises for <b>outbou</b> during 1997?	
			(a)		(b)		(c)	
	<b>1.</b> Rail sid	ing			1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>2.</b> Dock or	n the	Great	t Lakes	1 ☐ Yes ── 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>3.</b> Dock or	n inla	nd wa	ater	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>4.</b> Dock or	n dee	p sea	water	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>5.</b> Airport/ handlin	ʻlandi g you	ng st ır shi	rip capable of pments	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>6</b> Pineline	tern	ninal		1	<b>→</b>	1 ☐ Yes 2 ☐ No	

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Containerized? (Y/N)		estination or all shipment	ts.)	trans U desti Enter apply	e(s) of port to l.S. nation all that in order d. Use	Export? (Y/N)	airport, or border c	oments only) enter the U.S. port,	Export mode	Line No.	
(i)	City	State	ZIP Code	codes	codes below.		City	Country		(0)	
(1)					(K)	(1)			(n)		
										35	
										36	
										37	
										38	
										20	
										39	
										40	
	<ul><li>5 — Shallow draft vesse</li><li>6 — Deep draft vessel</li></ul>	el	<b>7</b> — Pipel <b>8</b> — Air	ine		Othe Unkn	r mode own				
Item	J USE OF OFF-SITE	SHIPPING FA	CILITIES								
faci	olumn (b), check "Yes" o lity of that type for <b>outb</b> umn (c), and the mode of	ound shipme	nts during 19	97. Fo	or each "	Yes",	enter the miles to that	t off-site facility in			
Ту	Type of shipping facility  Did you use this facility for outbo shipments during		utbound	off-site	Distance to the off-site facility of thi type that you used most in 1997 (Report in miles – estimates are acceptable)			to reach that faci	to reach that facility (Enter a code from the list below)		
	(a)		(b)				(c)	(d)			
<b>1.</b> F	ail siding	1 □ Y 2 □ N	′es <del>→</del> lo								
2. [	ock on the Great Lakes	1 □ Y 2 □ N	′es <del>→</del> lo								
3. [	Oock on inland water	1 □ Y 2 □ N	′es <del>→</del>								
4. 🗆	Oock on deep sea water	1 □ Y 2 □ N	′es →								
l c	Airport/landing strip apable of handling our shipments	1 □ Y 2 □ N	′es →								
1 ☐ Yes → 2 ☐ No  1 – Trailer on Flat Car (TOFC) 3 – For-Hire Tru 2 – Private Truck 4 – Rail											
			ıck			<b>5 –</b> Water <b>6 –</b> Pipeline	<b>7 –</b> Air <b>8 –</b> Other				
			PLEASE	CONT	INUE (	ON P	AGE 8.				

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### During 1997, did this location use any of the following types of equipment for outbound shipments? Please check "Yes" or "No." For rail cars reported in number 1 below, enter the approximate percentage of your total outbound rail shipments that used that type of rail car. These percentages should add to 100%. If you had no rail shipments, leave the percentages blank. Was this type of equipment Percentage of total Equipment used for outbound shipments rail shipments during 1993? (a) (b) (c) 1. Rail cars that: 1 ☐ Yes 2 No a. Your company owned/leased 1 ☐ Yes 2 No b. A common carrier owned/leased 1 ☐ Yes -2 ☐ No c. Another party owned/leased (e.g. receiver) 2. Trucks with 6 or more tires or 1 ☐ Yes truck-tractors that: 2 □ No a. Your company owned 1 ☐ Yes **b.** Your company leased, with driver 2 No 1 ☐ Yes 2 ☐ No c. Your company leased, without driver 1 ☐ Yes 2 □ No 3. Truck trailers that your company owned or leased 1 ☐ Yes 4. Aircraft that your company owned or leased 2 No 1 ☐ Yes 5. Barges that your company owned or leased 2 □ No 6. Other equipment that your company owned or leased – Specify ✓ 1 ☐ Yes 2 ☐ No Item L TRANSPORTATION DECISIONS During 1997, who generally decided on the mode of transportation for your outbound shipments? Check the appropriate box. 1 ☐ Your company 2 Receiver of shipment з 🗌 Other Remarks **CERTIFICATION** Item M Name of person to contact regarding this report - Please print Telephone number - Include area code Date

**USE AND AVAILABILITY OF TRANSPORTATION EQUIPMENT** 

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Title

Signature

Item K

# Instructions for Completing the Commodity Flow Survey

### TIPS FOR COMPLETING THE CFS QUESTIONNAIRE

Please read all instructions.

You may use estimates if book figures are not readily available.

If you have questions about completing the survey, a Census Bureau representative will be glad to assist you. You can call us at 1-800-772-7851.

Some instructions are included on the questionnaire itself. However, due to space limitations, most of the instructions and definitions are included in separate reference materials. These include this instruction guide, and a listing of commodity codes to be used for classifying individual shipments in this survey.

### **PART I – GENERAL INFORMATION**

# Frequently Asked Questions About the Commodity Flow Survey (CFS)

### Why are you conducting the CFS?

The CFS produces valuable measures of the demands on the nation's transportation system.

The results of the CFS are used by transportation policy makers to analyze future transportation needs.

### Who reports in the CFS?

The CFS covers a sample of establishments in the mining, manufacturing, wholesale, and selected retail industries.

### Why is my participation important?

Your establishment was selected as part of a sample designed to represent a wide range of industries and geographic regions.

Your report helps ensure quality results.

### Is this survey mandatory?

Yes. The CFS is mandatory under the authority of Title 13, United States Code (USC).

### Will my data be kept confidential?

Yes. The same law that requires your participation, Title 13, USC, also guarantees your data will be kept strictly confidential.

The reports you provide the Census Bureau cannot be used for purposes of taxation, regulation, or investigation.

Your report is used only to develop summary data that do not reveal the activities of individual firms or establishments.

### **How often must I report?**

You will be sent four questionnaires in all: one during each quarter of 1997.

The CFS will not be conducted again until 2002.

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE

### Items A - C

Please enter the information requested on your establishment's name, operational status, and physical location.

### Item D

Enter in the space provided your total number of outbound shipments for the one week reporting period on the front of the questionnaire.

Please include in this count any materials picked up by the customer ("customer pick-up").

### What we mean by a "shipment":

For the purposes of this survey, a shipment is a single movement of goods, commodities, products, etc. from your location to a customer or to another location of your company.

"Commodities" refer to items that your location produces, sells, or distributes, *not* to items that are considered by-products of your location's operation.

### What we don't mean by a "shipment":

Do *not* include as shipments items such as inter-office memos, payroll checks, business correspondence, etc.

Do *not* include as shipments items such as refuse, scrap paper, waste, and recyclable materials **unless** your location is in the business of selling or providing these materials to others.

### A special note about "shipments":

A full, or partial, truckload should be counted as a single shipment only if all the commodities on the truck are destined for one location.

If a truck makes multiple deliveries on a route, please count each stop as one shipment.

### Item E: Sampling Instructions

If you reported 40 or fewer shipments in Item D, complete Item F (Shipment Characteristics) for all of your shipments covered by the one-week reporting period.

If you reported more than 40 shipments in Item D, follow the instructions in Item E in order to select a sample of shipments on which to report in Item F.

By asking you to select a sample of your shipments for the one-week reporting period, we avoid asking you for information on all your shipments, while still obtaining statistically accurate information.

Reminder: The files you are sampling from should reflect the full range of your location's shipping activities in terms of modes of transportation used, commodities shipped, and destinations.

**We're here to answer your questions!** If you have questions about the sampling process (or any part of the questionnaire) please call us at 1-800-772-7851.

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## PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

### Item F: Shipment Characteristics

- Shipment ID Number (column b) Enter the invoice number, shipment number, or some other unique identification number that your establishment could use to find this particular shipping document if questions arise regarding your report.
- **Shipment Date (column c)** Enter the month and day of the shipment. If shipment date is not available, use the invoice/shipping document date. Use numbers only.
- Shipment Value (column d) Enter the dollar value, in whole dollars, of the entire shipment. The value should not include freight charges or excise taxes (i.e., report the net selling value, f.o.b. plant). If the value is not readily available from your records, please estimate.
- **Shipment Weight (column e)** Enter the weight of the total shipment in whole pounds. If weight is not readily available from your records, please estimate.
- Commodity Code (column f) Please use the list of Standard Classification of Transported Goods (SCTG) Codes in the enclosed SCTG Manual to select the proper code. For shipments with more than one commodity, enter only the code for the commodity with the greatest weight.
- **Commodity Description (column g)** Enter a brief description of the commodity shipped. For shipments with more than one commodity, describe only the commodity with the greatest weight. Do not use trade names, catalog numbers, or other codes not familiar to persons outside your business.

	×	1		×		<b>\</b>	
le No.	Shipment ID Number	da (c	ment ate	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description
(a)	(b)	Month	Dау	(d)	(e)	(f)	(g)
0	123-5	4	26	4,235	140	3 <sub>1</sub> 6 <sub>1</sub> 1 <sub>1</sub> 2 <sub>1</sub> 0	Electrical transformers
00	123-6	4	26	125,300	626,500	1,7,1,0,0	Gasoline
1							
2							
3							
4							
	Mode of tra	anspoi s (k) a	rt code	es 1 — Parcel deli	very, courier, or U.S.	2 — Private true	

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

- For Hazardous Materials (column h) If shipment is a hazardous material, enter the 4-digit United Nations or North American number.
- Containerized (column i) Indicate whether or not the shipment was containerized by entering "Y" or "N" (yes or no). Containerized means that the shipment left your establishment in an intermodal container or stackable tank without permanently attached wheels. These containers typically vary from 20 to 53 feet in length, and are carried on truck chassis, trains, and ships.
- U.S. Destination: City, State, and ZIP Code (column j) For domestic shipments, enter the city, state, and 5-digit ZIP Code of the buyer/receiver as it appears on the shipping document. Use the "ship to" address. Use the two letter state abbreviation shown in Part IV.

For **export shipments**, report the U.S. **port of exit** as the destination city. The port of exit is the port or airport from which the shipment left the country. In case of land shipments into Mexico or Canada, it is the border crossing.

● Mode(s) of Transport (column k) – Enter the code(s) for all modes of transport used for the shipment to its U.S. destination (i.e., the destination reported in column j). Codes are located on the bottom of pages 2, 3, 4, and 5 of the questionnaire. Enter in the sequence used, all that apply. See Part III for definitions of each mode.

**For Customer Pick-up:** Report the mode(s) of transportation used, if known. Otherwise, report mode as "0" (unknown).

**For Export Shipments:** List only the mode(s) of transport used to reach the port, airport, or border crossing of exit.

If a hazardous material, enter the "UN" or "NA"	Containerized? (Y/N)	U.S. destination	Mode(s) of transport to U.S. destination Enter all that apply using codes shown		
number (h)	(i)	City	State	ZIP Code	below. (k)
	N	Los Angeles	$C_{\mid}A$	9 0 0 4 0	2, 4, 3
	N	New York	$N_1Y$	1,0,4,5,4	5
			ı		

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

- Export Shipment (column I) Indicate whether or not the shipment is intended for export outside of the United States, by entering a "Y" or "N" (yes or no). For purposes of this survey, shipments to Puerto Rico and U.S. territories and possessions are considered exports.
  - Foreign Destination: City and Country (column m) If the shipment is an export, enter the foreign city and country of destination. For U.S. Destination (column j), enter the U.S. port, airport, or border crossing of exit. In column (k), enter the mode of transport used to the U.S. destination.
  - **Export Mode (column n)** If the shipment is an export, enter the code for the mode of transport by which the shipment left the country. Codes are located at the bottom of pages 2, 3, 4, and 5 of the questionnaire.

			▼	•	
•	Export? (Y/N)	Foreign de: (for export ship <b>Note:</b> In column (j) airport, or border cı (n	Export mode	Line No.	
	(1)	City	Country	(n)	(o)
	N				0
	Y	London	England	6	00
					1
					2
					3
					4
					5

### Items G - I

Please enter the information requested.

### Item J: Certification

Please enter the name and telephone number of the person to contact in the event that we have a question about your report.

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### **PART III - MODE DEFINITIONS**

**Parcel delivery/Courier/U.S. Postal Service** – Delivery services that carry letters, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.

**Private truck** – Trucks operated by a temporary or permanent employee of this establishment or the buyer/receiver of the shipment.

**For-hire truck** – Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.

Railroad - Any common carrier or private railroad.

**Shallow draft vessel** – Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.

**Deep draft vessel** – Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vesels.

**Pipeline** – Movements of oil, petroleum, gas, slurry, etc. through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.

**Air** – Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.

Other mode - Any mode not listed above.

**Unknown** – The shipment was not carried by a parcel delivery/courier/U.S. Postal service, and you cannot determine what mode of transportation is used.

**Note:** Commodities that are "shipped" under their own power, such as boats, barges, ferries, ships, aircraft, trucks, and trains **should be classified with the appropriate mode above.** Commodities shipped under their own power for which an appropriate mode is not listed (e.g., buses, recreational vehicles) should be listed as "**other" mode.** 

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### **PART IV -- STATE ABBREVIATION LIST**

State	Abbrev.	State	Abbrev.
Alabama	AL	Montana	MT
Alaska	AK	Nebraska	NE
Arizona	AZ	Nevada	NV
Arkansas	AR	New Hampshire	NH
California	CA	New Jersey	NJ
Colorado	СО	New Mexico	NM
Connecticut	СТ	New York	NY
Delaware	DE	North Carolina	NC
Dist. of Col.	DC	North Dakota	ND
Florida	FL	Ohio	ОН
Georgia	GA	Oklahoma	OK
Hawaii	HI	Oregon	OR
ldaho	ID	Pennsylvania	PA
Illinois	IL	Rhode Island	RI
Indiana	IN	South Carolina	SC
lowa	IA	South Dakota	SD
Kansas	KS	Tennessee	TN
Kentucky	KY	Texas	TX
Louisiana	LA	Utah	UT
Maine	ME	Vermont	VT
Maryland	MD	Virginia	VA
Massachusetts	MA	Washington	WA
Michigan	MI	West Virginia	WV
Minnesota	MN	Wisconsin	WI
Mississippi	MS	Wyoming	WY
Missouri	MO		

NOTICE - We estimate that it will take an average of 2 hours to complete this form. This includes time to read instructions, assemble and review information, and record answers on the form. If you have any comments regarding this estimate or any other aspect of this survey, send them to the Associate Director for Administration, Attn: Paperwork Reduction Project 0607-0189, Room 3104, Federal Building 3, Bureau of the Census, Washington, DC 20233-0001. Respondents are not required to respond to any information collection unless it displays a valid approval number in the top right corner on the front of the questionnaire.

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