Minnesota 1997

sued December 1999

EC97TCF-MN

## **1997 Economic Census**

*Transportation*1997 Commodity Flow Survey









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## Minnesota

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**Transportation** 1997 Commodity Flow Survey







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## Introduction to the Economic Census

### **PURPOSES AND USES OF THE ECONOMIC CENSUS**

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### AVAILABILITY OF ADDITIONAL DATA

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are

published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of longterm time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1997 Economic Census and Related Statistics at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1997 Economic Census at www.census.gov/econ/www/history.html.

## 1997 Commodity Flow Survey

#### GENERAL

The 1997 Commodity Flow Survey (CFS) is undertaken through a partnership between the Bureau of the Census, U.S. Department of Commerce, and the Bureau of Transportation Statistics, U.S. Department of Transportation. This survey produces data on the movement of goods in the United States. It provides information on commodities shipped, their value, weight, and mode of transportation, as well as the origin and destination of shipments of manufacturing, mining, wholesale, and selected retail establishments. The CFS was last conducted in 1993. See the Comparability With the 1993 Commodity Flow Survey table (Appendix A) for a comparison between the 1997 and 1993 surveys. The data from the CFS are used by public policy analysts and for transportation planning and decision-making to assess the demand for transportation facilities and services, energy use, and safety risk and environmental concerns.

This report presents data at the state level. Additional reports will include data for the United States, census regions, divisions, and selected metropolitan areas, as well as selected data on exports and hazardous material shipments.

#### **INDUSTRY COVERAGE**

The 1997 CFS covers business establishments in mining, manufacturing, wholesale trade, and selected retail industries. The survey also covers selected auxiliary establishments (e.g., warehouses) of in-scope multiunit and retail companies. The survey coverage excludes establishments classified as farms, forestry, fisheries, governments, construction, transportation, foreign establishments, services, and most establishments in retail.

The industries covered, as defined in the 1987 Standard Industrial Classification Manual (SIC), are listed in the following table:

SIC code	Title
10, ex. 108 12, ex. 124	Metal mining (excluding metal mining services) Coal mining (excluding coal mining services)
13	Oil and gas extraction <sup>1</sup>
14, ex. 148	Mining and quarrying of nonmetallic minerals, except fuels (excluding nonmetallic minerals services)
20	Food and kindred products
21	Tobacco products
22	Textile mill products
23	Apparel and other finished products made from fabrics and similar materials
24	Lumber and wood products, except furniture
25	Furniture and fixtures
26	Paper and allied products
27, ex. 279	Printing, publishing, and allied industries (excluding service industries for the printing trade)
28	Chemicals and allied products
29	Petroleum refining and related industries
30	Rubber and miscellaneous plastics products
31	Leather and leather products
32	Stone, clay, glass, and concrete products
33	Primary metal industries
34	Fabricated metal products, except machinery and transportation equipment
35	Industrial and commercial machinery and computer equipment
36	Electronic and other electrical equipment and components, except computer equipment
37	Transportation equipment
38	Measuring, analyzing, and controlling instruments; photographic, medical and optical goods; watches and clocks
39	Miscellaneous manufacturing industries
50	Wholesale trade—durable goods
51	Wholesale trade—nondurable goods
596	Catalog and mail-order houses

<sup>1</sup>We included establishments classified in SIC 13, Oil and Gas Extraction, in the initial coverage of the 1997 CFS. However, because of unresolved industry-wide reporting issues, we have removed shipments from these establishments from our 1997 CFS tabulations. The data collected from these establishments will be used as input to a special report at a later date.

Similarly, because establishments in SIC 13 are responsible for the overwhelming number of shipments classified in SCTG 16, Crude Petroleum, we have removed all shipments with SCTG 16 from the 1997 CFS publication results.

#### SHIPMENT COVERAGE

The CFS captures data on shipments originating from selected types of business establishments located in the 50 states and the District of Columbia. The data do not cover shipments originating from business establishments located in Puerto Rico and other U.S. possessions and territories. Shipments traversing the U.S. from a foreign location to another foreign location (e.g., from Canada to Mexico) are not included, nor are shipments from a foreign location to a U.S. location. Imported products are included in the CFS at the point that they left the importer's domestic location for shipment to another location. Shipments that are shipped through a foreign territory with both the origin and destination in the U.S. are included in the CFS data. The mileages calculated for these shipments exclude the international segments (e.g., shipments from New York to Michigan through Canada do not include any mileages for Canada). Export shipments are included, with the domestic destination defined as the port of exit from the U.S.

The "Industry Coverage" section of the text lists the SIC groups covered by the CFS. Other industry areas that are not covered, but may have significant shipping activity, include agriculture, government, and retail (other than warehouses and SIC 5961, Catalog and Mail-Order Houses). For agriculture specifically, this means that the CFS did not cover shipments of agricultural products from the farm site to the processing centers or terminal elevators (most likely short-distance local movements), but does cover the shipments of these products from the initial processing centers or terminal elevators onward.

### MILEAGE CALCULATIONS

To compute shipment mileages for the 1997 CFS, The Center for Transportation Analysis (CTA) at Oak Ridge National Laboratory (ORNL) developed an integrated, intermodal transportation network modeling system. A secure data site was setup at ORNL to process census-supplied files containing data elements for individual CFS shipment records. Each record contained the ZIP Code of shipment origin and destination, and the mode or mode sequence reported. Each record also contained information on the type of commodity moved, its weight, dollar value and whether containerized or a hazardous material. Export shipments were also identified on the records, along with data on U.S. port of exit and foreign destination city and country. Encrypted data files were transmitted and returned from ORNL after processing, with turnaround of most files on a week-by-week basis. In this manner many shipment-specific data problems encountered by ORNL in their routing procedures were reported back to census in a timely fashion, allowing census to call back some shippers and thereby confirm, correct, or recover missing or otherwise unusable data. The ORNL system computed mileages, by mode, for all single modes and for any reported

multimodal sequence. This was done for any origindestination pair of domestic ZIP Code locations, and for any internal ZIP Code of origin, via U.S. export port, to foreign (export) destination. Mileages between origindestination ZIP Code centroids were computed by finding the minimum impedance path over mathematical representations of the highway, rail, waterway, air, and pipeline networks and then summing the lengths of individual links on these paths. Impedance is computed as a weighted combination of distance, time, and cost factors.

The ORNL multimodal network database is composed of individual modal-specific networks representing each of the major transportation modes—highway, rail, waterway, air, and pipeline. The links of these specific modal networks are the representation of line-haul transportation facilities. The nodes represent intersections and interchanges, and the access points to the transportation network. To simulate local access, test links are created from each five-digit ZIP Code centroid to nearby nodes on the network. For the truck network, local access is assumed to exist everywhere. For the other modes this is not true. Before any test links are created for these modes, a search procedure is used to determine if and where such networks are most likely to provide access to the ZIP Code. For shipments involving more than one mode, such as truck-rail or rail-water shipments, intermodal transfer links are added to the network database for the purpose of connecting the individual modal networks together for routing purposes. An intermodal terminals database and a number of terminal transfer models were developed at ORNL to identify likely transfer points for different classes of freight. A measure of link impedance was calculated for each access, line-haul, and intermodal transfer link traversed by a shipment. These impedances were mode specific and are based on various link characteristics. For example, the set of link characteristics for the highway network included speed impacting factors, such as the presence of divided or undivided roadway, the degree of access control, rural or urban setting, type of pavement, number of lanes, degree of urban congestion, and length of the link. Link impedance measures are also assigned to the local access links. Intermodal transfer link impedances are estimated in terms of the time it takes to move goods through such a transfer. In the case of rail and air freight, intercarrier transfer penalties are also considered in order to obtain proper route selections. A minimum path algorithm is used to find the minimum impedance path between a shipment's origin ZIP Code centroid and destination ZIP Code centroid. The cumulative length of the local access plus line-haul links on this path provides the estimated shipment distance. When rail was involved these shipment distances may be averaged over more than one path between an origin-destination pair.

### **Mileage Data for Pipeline Shipments**

In the tables, we do not show ton-miles or average miles per shipment for pipeline shipments. For most of these shipments, the respondents reported the shipment destination as a pipeline facility on the main pipeline network. Therefore, for the majority of these shipments, the resulting mileage represented only the access distance through feeder pipelines to the main pipeline network, and not the actual distance through the main pipeline network. Pipeline shipments are included in the U.S. totals for ton-miles and average miles per shipment.

#### **DISCLOSURE RULES**

In accordance with Federal law governing Census Bureau reports, no data are published that would disclose the operations of an individual firm or establishment.

#### **EXPLANATION OF TERMS**

Average miles per shipment. For the 1993 CFS, we excluded shipments of STCC 27, Printed Matter, from our calculation of average miles per shipment. We made this decision after determining that respondents in the 1993 CFS shipping newspapers, magazines, catalogs, etc., had used widely varying definitions of the term "shipment."

For the 1997 CFS, we made numerous efforts throughout our data collection and editing to produce consistent results from establishments shipping SCTG 29, Printed Products. As a result, we have included printed products in the average miles per shipment calculations for the 1997 CFS.

**Commodity.** Products that an establishment produces, sells, or distributes. This does not include items that are considered as excess or byproducts of the establishment's operation. Respondents reported the description and the five-digit SCTG code for the major commodity contained in the shipment, defined as the commodity with the greatest weight in the total shipment.

**Distance shipped.** In some tables, shipment data are presented for various "distance shipped" intervals. Shipments were categorized into these "distance shipped" intervals based on the great circle distance between their origin and destination ZIP Code centroids. All other distance-related data in this and other tables (i.e., tonmiles and average miles per shipment) are based on the mileage calculations produced by Oak Ridge National Laboratories. (See the "Mileage Calculations" section for more details.)

**Great circle distance.** The shortest distance between two points on the earth's surface.

**Mode of transportation.** The type of transportation used for moving the shipment to its domestic destination. For exports, the domestic destination was the port of exit.

#### **Mode Definitions**

In the instructions to the respondent, we defined the possible modes as follows:

- 1. Parcel delivery/courier/U.S. Postal Service. Delivery services, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.
- 2. **Private truck.** Trucks operated by a temporary or permanent employee of an establishment or the buyer/receiver of the shipment.
- 3. For-hire truck. Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.
- 4. **Railroad.** Any common carrier or private railroad.
- 5. Shallow draft vessels. Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.
- 6. **Deep draft vessel.** Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vessels.
- 7. **Pipeline.** Movements of oil, petroleum, gas, slurry, etc., through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.
- 8. Air. Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.
- 9. Other mode. Any mode not listed above.
- 10. **Unknown.** The shipment was not carried by a parcel delivery/courier/U.S. Postal Service, and the respondent could not determine what mode of transportation was used.

In the tables, we have used additional terms for mode, which we define as follows:

- 1. Air (includes truck and air). Shipments that used air or a combination of truck and air.
- 2. **Single modes.** Shipments using only one of the above-listed modes, except parcel or other and unknown.
- 3. Multiple modes. Parcel, U.S. Postal Service or courier shipments or shipments for which two or more of the following modes of transportation were used:

Private truck For-hire truck Shallow draft vessel Deep draft vessel Pipeline

We did not allow for multiple modes in combination with "parcel, U.S. Postal Service or courier," "unknown," or "other." By their nature, these shipments may already include various kinds of multiplemode activity. For example, if the respondent reported a shipment's mode of transportation as parcel and air, we treated the shipment as parcel only.

- 4. **Other multiple modes.** Shipments using any other mode combinations not specifically listed in the tables.
- 5. Other and unknown modes. Shipments for which modes were not reported, or were reported by the respondent as "Other" or "Unknown."
- 6. **Truck.** Shipments using for-hire truck only, private truck only, or a combination of for-hire truck and private truck.
- 7. **Water.** Shipments using shallow draft vessel only. deep draft vessel only, or Great Lakes vessel only. Combinations of these modes, such as shallow draft vessel and Great Lakes vessel are included as "Other multiple modes."
- 8. **Great Lakes.** In the tables in this publication, "Great Lakes" appears as a single mode. ORNL's transportation network and mileage calculation system allowed for separate mileage calculations for Great Lakes between the origin and destination ZIP Codes (see the "Mileage Calculations" section for more details).

### Other Definitions and Terms

**Shipment.** A shipment (or delivery) is an individual movement of commodities from an establishment to a customer or to another location of the originating company (including a warehouse, distribution center, retail or wholesale outlet). A shipment uses one or more modes of transportation including parcel delivery, U.S. Postal Service, courier, private truck, for-hire truck, rail, water, pipeline, air, and other modes.

#### Standard Classification of Transported Goods

**(SCTG).** The commodities shown in this report are classified using the SCTG coding system. The SCTG coding system was developed jointly by agencies of the United States and Canadian governments based on the Harmonized System to address statistical needs in regard to products transported.

**Ton-miles.** The weight times the mileage for a shipment. The respondents reported shipment weight in pounds, as described below. Mileage was calculated as the distance between the shipment origin and destination ZIP Codes. For shipments by truck, rail, or shallow draft vessels, the mileage excludes international segments. For example, mileages from Alaska to the continental United States

exclude any mileages through Canada (see the "Mileage" Calculations" section for more details). Aggregated poundmiles were converted to ton-miles. The ton-miles data are displayed in millions.

**Tons shipped.** The total weight of the entire shipment. Respondents reported the weight in pounds. Aggregated pounds were converted to short-tons (2,000 pounds). The tons data are displayed in thousands.

**Total modal activity.** The overall activity (e.g., ton-miles) of a specific mode of transportation, whether used in a single-mode shipment, or as part of a multiple-mode shipment. For example, the total modal activity for private truck is the total ton-miles carried by private truck in single-mode shipments, combined with the total ton-miles carried by private truck in all multiple-mode shipments that include private truck (private truck and for-hire truck, private truck and rail, private truck and air, etc.)

Value of shipments. The dollar value of the entire shipment. This was defined as the net selling value, f.o.b. plant, exclusive of freight charges and excise taxes. The value data are displayed in millions of dollars.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the tables for this publication:

- D Denotes figures withheld to avoid disclosing data for individual companies.
- Represents zero or less than 1 unit of measure.
- S Data do not meet publication standards due to high sampling variability or other reasons.
- CFS Commodity Flow Survey.

lb Pounds.

Not elsewhere classified. n.e.c.

Not applicable. NA

Not otherwise specified. n.o.s.

#### OTHER TRANSPORTATION DATA

Users of transportation data may be especially interested in the following reports:

**Economic Census: Transportation Sector** covers establishments that provide passenger and freight transportation to the general public, government, or other busi-

Published data include kind of business, geographic location, total operating revenue, annual and first quarter payroll, and number of employees for pay period including March 12.

Vehicle Inventory and Use Survey covers state and U.S. level statistics on the physical and operational characteristics of the Nation's truck, van, minivan, and sport utility vehicle population. Some of the types of data collected

include number of vehicles, major use, body type, annual miles, model year, vehicle size, fuel type, operator classification, engine size, range of operation, weeks operated, products carried, and hazardous materials carried. This survey shows comparative statistics reflecting percent changes in number of vehicles between 1997 and 1992 for most characteristics.

Transportation Annual Survey covers firms with paid employees that provide commercial motor freight transportation and public warehousing services. Data collected include operating revenue and operating revenue by

source, total expenses and expenses percentage of motor carrier freight revenue by commodity type, size of shipments handled, length of haul, and vehicle fleet inventory.

All results of the 1997 Economic Census are available on the Census Bureau Internet site http://www.census.gov and on compact discs (CD-ROM).

For more information on any Census Bureau product, including a description of electronic and printed reports being issued, see the web site or call Customer Services at 301-457-4100.

### Shipment Characteristics by Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		To	ons	Ton-		
Mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	155 184	100.0	279 607	100.0	121 384	100.0	744
Single modes	114 829	74.0	247 293	88.4	91 432	75.3	288
Truck <sup>1</sup> For-hire truck Private truck	100 592 57 780 40 276	64.8 37.2 26.0	158 187 65 889 91 403	56.6 23.6 32.7	25 192 19 026 6 075	20.8 15.7 5.0	170 424 62
Rail	7 318	4.7	66 812	23.9	48 033	39.6	755
Water Shallow draft Great Lakes Deep draft	1 661 1 468 171 S	1.1 .9 .1 S	15 132 10 849 3 532 S	5.4 3.9 1.3 S	17 924 15 708 S S	14.8 12.9 S S	1 378 1 403 565 1
Air (includes truck and air)	3 926 1 332	2.5 .9	116 7 047	_ 2.5	164 S	.1 S	1 431 S
Multiple modes	34 120	22.0	26 486	9.5	24 498	20.2	972
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	29 752 3 516 8 722 S	19.2 2.3 - .5 S	1 148 698 S 24 190 S	.4 .2 S 8.7 S	993 1 008 S 22 454 S	.8 .8 S 18.5 S	973 1 430 5 531 1 392 S
Other and unknown modes	6 236	4.0	5 828	2.1	5 454	4.5	220

### Shipment Characteristics by Mode of Transportation for State of Origin: 1997 and Table 1b.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons			Ton-miles			Average miles per shipment			
Mode of transportation	1997 (million dollars)	1993 (million dollars)	Percent change	1997 (thousands)	1993 (thousands)	Percent change	1997 (millions)	1993 (millions)	Percent change	1997	1993	Percent change
All modes	155 184	110 180	40.8	279 607	189 909	47.2	121 384	79 657	52.4	744	551	34.9
Single modes	114 829	88 172	30.2	247 293	168 981	46.3	91 432	60 588	50.9	288	299	-3.7
Truck <sup>1</sup>	100 592 57 780 40 276	77 928 48 990 28 546	29.1 17.9 41.1	158 187 65 889 91 403	114 132 52 550 61 488	38.6 25.4 48.6	25 192 19 026 6 075	17 766 13 849 3 890	41.8 37.4 56.2	170 424 62	142 425 56	19.4 3 11.8
Rail	7 318	5 463	33.9	66 812	38 084	75.4	48 033	26 069	84.3	755	860	-12.2
Water	1 661 1 468 171 S	S S 158 20	S S 8.1 S	15 132 10 849 3 532 S	\$ \$ \$ \$	9999	17 924 15 708 S S	S S S 13	8888	1 378 1 403 565 1	S 1 501 819 4 085	S -6.5 -31.0 -100.0
Air (includes truck and air)	3 926 1 332	3 005 633	30.6 110.6	116 7 047	S 3 540	S 99.1	164 S	S S	S S	1 431 S	1 251 S	14.4 S
Multiple modes	34 120	17 644	93.4	26 486	s	s	24 498	s	s	972	790	23.0
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	29 752 3 516 8 722 S	15 555 1 710 S S S	91.3 105.6 S S	1 148 698 S 24 190 S	817 485 S S	40.4 44.0 S S S	993 1 008 S 22 454 S	598 539 S S S	65.9 87.1 S S S	973 1 430 5 531 1 392 S	789 1 381 4 084 1 403 2 275	23.3 3.6 35.4 8 S
Other and unknown modes	6 236	4 363	42.9	5 828	8 213	-29.0	5 454	s	s	220	s	s

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Represents data cell equal to zero or less than 1 unit of measure.

D Denotes figures withheld to avoid disclosing data for individual companies.

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2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

### Shipment Characteristics by Mode of Transportation for State of Origin: Percent of **Total for 1997 and 1993**

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation	Value (p	percent)	Tons (p	percent)	Ton-miles (percent)		
wode of transportation	1997	1993	1997	1993	1997	1993	
All modes	100.0	100.0	100.0	100.0	100.0	100.0	
Single modes	74.0	80.0	88.4	89.0	75.3	76.1	
Truck1	64.8 37.2 26.0	70.7 44.5 25.9	56.6 23.6 32.7	60.1 27.7 32.4	20.8 15.7 5.0	22.3 17.4 4.9	
Rail	4.7	5.0	23.9	20.1	39.6	32.7	
Water Shallow draft Great Lakes Deep draft	1.1 .9 .1 S	\$ \$ .1	5.4 3.9 1.3 S	\$ \$ \$ \$ \$ \$	14.8 12.9 S S	\$ \$ \$ -	
Air (includes truck and air)	2.5 .9	2.7 .6	2.5	S 1.9	.1 S	S S	
Multiple modes	22.0	16.0	9.5	s	20.2	s	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	19.2 2.3 - .5 S	14.1 1.6 S S S	.4 .2 S 8.7 S	.4 .3 .5 .5 .5	.8 .8 S 18.5 S	.8 .7 S S	
Other and unknown modes	4.0	4.0	2.1	4.3	4.5	s	

### Table 2. Shipment Characteristics by Total Modal Activity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Ton-r			
Mode of transportation <sup>1</sup>	Number (millions)	Percent	Average miles per shipment	
Total	121 385	100.0	724	
Truck Rail Shallow draft Great Lakes Deep draft	25 242 53 077 15 830 20 480 S	20.8 43.7 13.0 16.9 S	161 820 1 394 771 4 124	
Air Parcel, U.S. Postal Service or courier Pipeline Other and unknown modes	157 993 S 5 467	.1 .8 S 4.5	1 355 973 S 214	

<sup>1</sup>Data represent activity for a given mode across single and multiple mode shipments. For example, "Truck" ton-miles includes total ton-miles for shipments moving by truck only plus ton-miles for truck segments only of multiple mode shipments.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

## Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

For explanation of terms and meaning of appreviations and symbols	Value	-		ons	Ton-miles		
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
All modes	155 184	100.0	279 607	100.0	121 384	100.0	
Less than 50 miles	42 478 13 010 16 933 20 738	27.4 8.4 10.9 13.4	113 478 31 982 30 004 34 661	40.6 11.4 10.7 12.4	2 565 3 129 6 616 21 341	2.1 2.6 5.5 17.6	
500 to 749 miles	14 383 17 520 24 310 5 680 134	9.3 11.3 15.7 3.7	25 423 16 345 26 153 1 543 17	9.1 5.8 9.4 .6	21 704 19 743 43 010 3 205 72	17.9 16.3 35.4 2.6	
Single modes	114 829	100.0	247 293	100.0	91 432	100.0	
Less than 50 miles	35 310 11 399 13 977 15 750 9 856	30.8 9.9 12.2 13.7 8.6	112 106 31 599 29 506 20 438 18 361	45.3 12.8 11.9 8.3 7.4	2 540 3 095 6 504 8 952 15 623	2.8 3.4 7.1 9.8 17.1	
750 to 999 miles	11 545 14 190 2 782 19	10.1 12.4 2.4 -	11 454 22 538 1 288 S	4.6 9.1 .5 S	14 305 37 739 2 668 S	15.6 41.3 2.9 S	
Truck <sup>1</sup>	100 592	100.0	158 187	100.0	25 192	100.0	
Less than 50 miles	33 758 10 552 12 524 13 244 8 192	33.6 10.5 12.5 13.2 8.1	101 437 16 678 17 311 11 301 4 201	64.1 10.5 10.9 7.1 2.7	2 307 1 550 3 452 4 753 3 147	9.2 6.2 13.7 18.9 12.5	
750 to 999 miles	10 082 10 040 2 197 S	10.0 10.0 2.2 S	3 571 2 657 1 030 S	2.3 1.7 .7 S	3 920 4 024 2 038 S	15.6 16.0 8.1 S	
For-hire truck	57 780	100.0	65 889	100.0	19 026	100.0	
Less than 50 miles	8 979 5 541 7 197 10 679 6 728	15.5 9.6 12.5 18.5 11.6	27 522 9 550 10 630 7 930 3 551	41.8 14.5 16.1 12.0 5.4	656 892 2 165 3 346 2 671	3.4 4.7 11.4 17.6 14.0	
750 to 999 miles	7 414 9 185 2 054 S	12.8 15.9 3.6 S	3 241 2 449 1 016 S	4.9 3.7 1.5 S	3 574 3 711 2 010 S	18.8 19.5 10.6 S	
Private truck	40 276	100.0	91 403	100.0	6 075	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	24 499 4 834 5 214 2 507 1 443	60.8 12.0 12.9 6.2 3.6	73 131 7 090 6 636 3 358 646	80.0 7.8 7.3 3.7 .7	1 597 654 1 278 1 400 473	26.3 10.8 21.0 23.1 7.8	
750 to 999 miles	916 777 85 S	2.3 1.9 .2 S	322 207 14 S	.4 .2 - S	337 310 27 S	5.6 5.1 .4 S	
Rail	7 318	100.0	66 812	100.0	48 033	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	167 661 1 292 1 349 909	2.3 9.0 17.7 18.4 12.4	S 14 782 11 462 8 875 S	\$ 22.1 17.2 13.3 \$	S 1 535 2 958 4 094 S	\$ 3.2 6.2 8.5 \$	
750 to 999 miles	681 2 093 166 —	9.3 28.6 2.3 —	5 192 13 906 232	7.8 20.8 .3 –	6 372 23 771 580	13.3 49.5 1.2	
Water	1 661	100.0	15 132	100.0	17 924	100.0	
Less than 50 miles	S - S S 318	S - S S 19.2	S - S S 4 274	S S S 28.2	S - S S 3 870	S - S S 21.6	
750 to 999 miles	S S - -	\$ \$ - -	S S -	S S - -	S S - -	S S -	
Shallow draft	1 468	100.0	10 849	100.0	15 708	100.0	
Less than 50 miles	S - S - - 222	S - S - 15.1	S S S 1 547	S S - 14.3	S S - 1 744	\$ - \$ - 11.1	
750 to 999 miles	S S - -	S S - -	\$ \$ - -	S S	S S -	S S -	

# Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value Tons			Ton-miles			
Mode of transportation and distance shipped (based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Single modes—Con.							
Great Lakes	171	100.0	3 532	100.0	s	s	
Less than 50 miles	S -	S -	S -	S -	S -	S -	
100 to 249 miles	- S	_ S	_ S	_ S	_ S	_ S	
500 to 749 miles	S	Š	S S	Š	Š	S	
750 to 999 miles	_		_ _		_	_	
1,500 to 1,999 miles 2,000 miles or more	_	_	_	_	_	_	
Deep draft	s	s	s	s	s	s	
Less than 50 miles	S	S	S	S	S	S	
50 to 99 miles						_ _	
250 to 499 miles	-				_		
750 to 999 miles	_	_	_	_	_	=	
1,000 to 1,499 miles			_				
2,000 miles or more	-	_	_	_	_	-	
Air (includes truck and air)	3 926	100.0	116	100.0	164	100.0	
Less than 50 miles	149	3.8	- S S	- S	- S	- 8	
100 to 249 miles	101 1 150	2.6 29.3	23	S 19.7	S 18	S 10.8	
500 to 749 miles	438	11.2	7	6.3	9	5.6	
750 to 999 miles	457 1 196	11.6 30.5	19 33	16.1 28.3	28 52	16.8 31.5	
1,500 to 1,999 miles	419 16	10.7 .4	S S	S S	SS	SS	
Pipeline <sup>2</sup>	1 332	100.0	7 047	100.0	s	s	
Less than 50 miles	1 284	96.4	6 864	97.4	S	S	
50 to 99 miles	S S	S S	S S	S S	S	99999	
250 to 499 miles			_ _		S S	S	
750 to 999 miles	-	_	_	_	S	S	
1,000 to 1,499 miles 1,500 to 1,999 miles	_ _				S	S S S	
2,000 miles or more	34 120	100.0	26 486	100.0	S 24 498	S 100.0	
Less than 50 miles	4 824	14.1	20 480 S	S S	9	100.0	
50 to 99 miles	1 334 2 436	3.9 7.1	143 126	.5 .5	12 28	_ .1	
250 to 499 miles	4 361 4 199	12.8 12.3	13 387 6 932	50.5 26.2	11 938 5 987	48.7 24.4	
750 to 999 miles	5 755	16.9	s	s	S	S	
1,000 to 1,499 miles 1,500 to 1,999 miles	8 383 2 722	24.6 8.0	662 129	2.5 .5	1 111 291	4.5 1.2	
2,000 miles or more	105	.3	14	=	62	.3	
Parcel, U.S. Postal Service or courier	29 752	100.0	1 148	100.0	993	100.0	
Less than 50 miles	4 697 1 299	15.8 4.4	139 53	12.1 4.6	3 5	.3 5	
100 to 249 miles	2 428 3 710	8.2 12.5	99 154	8.6 13.5	21 72	2.1 7.3	
500 to 749 miles	3 552	11.9	160	13.9	123	12.4	
750 to 999 miles	4 867 6 755	16.4 22.7	201 280	17.6 24.4	222 411	22.3 41.4	
1,500 to 1,999 miles 2,000 miles or more	2 347 97	7.9 .3	53 S	4.6 S	105 S	10.6 S	
Truck and rail	3 516	100.0	698	100.0	1 008	100.0	
Less than 50 miles		S S	7	.9	1 000	100.0	
50 to 99 miles	88	S	Ś	S	S	S	
100 to 249 miles	<i>\$</i> \$ \$ \$ \$	S	8888	S	S S 75	S	
500 to 749 miles		S	88	12.6		7.4	
750 to 999 miles	S 1 621	S 46.1	S 320	S 45.8	S 571	S 56.7	
1,500 to 1,999 miles	374 -	10.7	76 -	10.8	186	18.4	
Truck and water	8	100.0	s	s	s	s	
Less than 50 miles	_		_			_	
100 to 249 miles 250 to 499 miles	=	=	=		=	=	
500 to 749 miles	_	=	=	_	=	=	
750 to 999 miles	- 6	- S	_	_	- S	_ S	
1,500 to 1,999 miles	S S S	S S	S S S	S S S	5 5 5	5 S S	
2,000 miles or more	5	ı S	ı S	. 5	5	5	

### Table 3. Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Mode of transportation and distance shipped	Va	lue	To	ns	Ton-miles		
(based on Great Circle Distance)	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Multiple modes—Con.							
Rail and water	722	100.0	24 190	100.0	22 454	100.0	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	- - 353 237	- - 48.9 32.9	- - 13 162 6 684	- - 54.4 27.6	- - 11 819 5 789	- - - 52.6 25.8	
750 to 999 miles	S S	S S - -	S S -	S S	\$ \$ - -	\$ \$ - -	
Other multiple modes	s	s	s	s	s	s	
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	\$\$\$ - -	\$ \$ \$ \$ \$	888 -	999 - -	\$ \$ \$ \$ \$	\$ \$ \$ -	
750 to 999 miles	- - - S	- - S	- - - S	- - - S	- - - S	- - - S	
Other and unknown modes	6 236	100.0	5 828	100.0	5 454	100.0	
Less than 50 miles	2 343 276 519 627 327	37.6 4.4 8.3 10.0 5.2	864 239 S S S	14.8 4.1 S S S	16 22 S S 94	.3 .4 S S 1.7	
750 to 999 miles	220 S 176 S	3.5 S 2.8 S	9999 9999	9999	\$ 8 8 8	\$ \$ \$ \$	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

# Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

For explanation of terms and meaning of abbreviations and symbols, see introduct	Value			ons	Ton-miles		
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
All modes	155 184	100.0	279 607	100.0	121 384	100.0	744
Less than 50 lb	28 533 6 438 17 636 5 356 3 752	18.4 4.1 11.4 3.5 2.4	912 404 1 936 912 867	.3 .1 .7 .3 .3	730 207 507 234 203	.6 .2 .4 .2 .2	868 529 277 256 235
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	30 587 45 241 5 659 11 982	19.7 29.2 3.6 7.7	15 369 91 626 38 598 128 982	5.5 32.8 13.8 46.1	2 704 16 407 4 537 95 855	2.2 13.5 3.7 79.0	194 181 116 663
Single modes	114 829	100.0	247 293	100.0	91 432	100.0	288
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	6 267 2 985 12 947 4 571 3 389	5.5 2.6 11.3 4.0 3.0	179 209 1 667 843 809	- .7 .3 .3	50 45 371 212 183	- .4 .2 .2	408 208 226 250 227
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	27 871 40 404 5 528 10 866	24.3 35.2 4.8 9.5	14 707 89 106 38 043 101 732	5.9 36.0 15.4 41.1	2 509 13 592 4 426 70 045	2.7 14.9 4.8 76.6	190 153 115 646
Truck¹	100 592 4 408	<b>100.0</b> 4.4	<b>158 187</b> 161	100.0	<b>25 192</b>	100.0	<b>170</b> 126
50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	2 564 11 938 4 364 3 286	2.5 11.9 4.3 3.3	204 1 647 836 804	1.0 1.0 .5	39 346 206 176	.2 1.4 .8 .7	185 212 245 220
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	27 487 40 152 5 401 992	27.3 39.9 5.4 1.0	14 655 88 823 37 698 13 358	9.3 56.2 23.8 8.4	2 471 13 443 4 236 S	9.8 53.4 16.8 S	188 152 112 220
For-hire truck	57 780	100.0	65 889	100.0	19 026	100.0	424
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	1 622 1 109 6 185 2 486 1 853	2.8 1.9 10.7 4.3 3.2	46 51 413 260 234	- .6 .4 .4	15 30 261 167 131	.2 1.4 .9 .7	277 568 645 643 560
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	13 831 26 707 3 248 739	23.9 46.2 5.6 1.3	4 055 34 074 19 422 S	6.2 51.7 29.5 S	1 721 10 344 2 616 S	9.0 54.4 13.8 S	485 331 133 343
Private truck	40 276	100.0	91 403	100.0	6 075	100.0	62
Less than 50 lb	2 714 1 271 5 415 1 794 1 431	6.7 3.2 13.4 4.5 3.6	114 152 1 228 575 569	.1 .2 1.3 .6 .6	6 9 81 39 45	.1 .1 1.3 .6 .7	55 56 65 66 79
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	11 942 13 369 2 089 250	29.6 33.2 5.2 .6	10 569 54 649 18 030 5 518	11.6 59.8 19.7 6.0	741 3 078 1 608 S	12.2 50.7 26.5 S	74 56 90 147
Rail	7 318	100.0	66 812	100.0	48 033	100.0	755
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	88818	\$ \$ - \$	999 - 9	S S S - S	\$ \$ \$ \$   \$	S S S - S	294 1 301 1 222 - 1 342
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S 178 69 6 999	S 2.4 .9 95.6	S 104 146 66 556	\$ .2 .2 99.6	S 115 143 47 764	S .2 .3 99.4	1 975 1 080 1 012 721
Water Less than 50 lb	1 661	100.0	15 132	100.0	17 924	100.0	1 378
Less trial 30 ib 50 to 99 lb 100 to 499 lb 500 to 749 ib 750 to 999 lb	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S - 1 650	S S - 99.3	S S - 15 127	S S - 100.0	S S - 17 924	S S - 100.0	9 9 - 1 457
Shallow draft	1 468	100.0	10 849	100.0	15 708	100.0	1 403
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	- - - -	-	- - - -	- - - -	- - - -	- - - -	- - - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S - 1 456	S S - 99.2	S S - 10 844	S S - 100.0	S S - 15 708	S S - 100.0	9 9 - 1 486

## Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of **Origin: 1997**—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[For explanation of terms and meaning of appreviations and symbols, see introduct	Valu			ons	Ton-miles			
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment	
Single modes — Con.								
Great Lakes	171	100.0	3 532	100.0	s	s	565	
Less than 50 lb	-	-	-	_	-	-	_	
50 to 99 lb		_	_			_		
500 to 749 lb		_	_				_	
1,000 to 9,999 lb	_	_	_	_	_	_	_	
10,000 to 49,999 lb	_	_	_		_	_	_	
100,000 lb or more	171	100.0	3 532	100.0	S	S	565	
Deep draft	s	S	s	s	s	s	1	
Less than 50 lb	_	_	-	_	_	_	_	
100 to 499 lb 500 to 749 lb	-		-	-	-	-	-	
750 to 999 lb		_	_	_	_	_	_	
1,000 to 9,999 lb	-	-	-	_	_	-	_	
10,000 to 49,999 lb		-	_		_	_	-	
100,000 lb or more	S	S	S	S	S	S	1	
Air (includes truck and air)	3 926	100.0	116	100.0	164	100.0	1 431	
Less than 50 lb	1 859 420	47.4 10.7	18 4	15.8 3.6	28 6	17.1 3.4	1 440 1 303	
100 to 499 lb	1 003 207	25.6 5.3	19 5	16.0 4.1	23 6	14.3 3.7	1 234 1 282	
750 to 999 lb	101	2.6	5 S	S	Š	S	1 501	
1,000 to 9,999 lb	300 S	7.6 S	21 S	17.8 S	28 S	17.4 S	1 360 1 375	
50,000 to 99,999 lb	Š	Š	Š	Š	S	Š	1 523	
100,000 lb or more	1 220	100.0	7 047	100.0	S	s	S	
Pipeline <sup>2</sup>	1 332	100.0	7 047	100.0		S		
50 to 99 lb	_	_	_	_	S S S	S	8	
100 to 499 lb	s s	S	S	S	555	S	99999	
750 to 999 lb	S	S				S		
1,000 to 9,999 lb	S S	SS	S S	S S	S S S	S S	5555	
50,000 to 99,999 lb	S 1 225	S 92.0	S 6 690	S 94.9	S	S	S	
Multiple modes	34 120	100.0	26 486	100.0	24 498	100.0	972	
Less than 50 lb	21 317	62.5	708	2.7	673	2.7	980	
50 to 99 lb	3 232 4 141	9.5 12.1	174 199	.7 .8	156 127	.6 .5	926 653	
500 to 749 lb	690 306	2.0 .9	51 39	.2 .1	18 19	_	371 451	
1,000 to 9,999 lb	174	.5	S	s	17	_	s	
10,000 to 49,999 lb	3 372 S	9.9 S	587 S	2.2 S	785 S	3.2 S	1 281 S	
100,000 lb or more	813	2.4	24 335	91.9	22 660	92.5	1 371	
Parcel, U.S. Postal Service or courier	29 752	100.0	1 148	100.0	993	100.0	973	
Less than 50 lb	21 316	71.6	708	61.7	673	67.8	980	
50 to 99 lb	3 232 4 138	10.9 13.9	174 195	15.2 17.0	156 127	15.8 12.7	926 658	
500 to 749 lb	686 299	2.3 1.0	40 28	3.4 2.5	18 18	1.8 1.8	452 621	
1,000 to 9,999 lb	s	S	S	S	S	S	S	
10,000 to 49,999 lb. 50,000 to 99,999 lb.	-	_	-	_	_	_	-	
100,000 lb or more	_	_	_	_	_	_	_	
Truck and rail	3 516	100.0	698	100.0	1 008	100.0	1 430	
Less than 50 lb	_	-	- 0	_	1 6	_	- 070	
50 to 99 lb	S S	S S	S -	S -	S S	S S	972 1 723	
500 to 749 lb	s s	S	S	s	S	S	- 457	
1,000 to 9,999 lb	s	S	8	1.2	5	.5	993	
10,000 to 49,999 lb	3 356 S	95.4 S	515 S	73.8 S	782 S	77.6 S	1 522 468	
100,000 lb or more	S	S	S	S	S	S	1 349	
Truck and water	8	100.0	s	S	s	S	5 531	
Less than 50 lb	_		_		_	_	_	
100 to 499 lb	S S	SS	S S S	S S	S S	S S	4 551 2 573	
750 to 999 lb	Š	Š	Š	Š	Š	Š	3 689	
1,000 to 9,999 lb	S -	S	S	S	S	S	6 834	
50,000 to 99,999 lb	S	S	S	S	S	S	4 532	
100,000 lb or more	-1	-	-	-	-	. –	-	

### Table 4. Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Valu	ie	To	ns	Ton-		
Mode of transportation and shipment size	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
Multiple modes—Con.							
Rail and water	722	100.0	24 190	100.0	22 454	100.0	1 392
Less than 50 lb	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	- - 722	100.0	24 190	100.0	22 454	100.0	1 392
Other multiple modes	s	s	s	s	s	s	s
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	88888	9999 9999 9999	88888	99999	88888	S S S S S	43 77 14 15 11
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ \$ \$ -	\$ \$ -	S S S	\$ \$ 5	\$ \$ \$ -	\$ \$ \$ -	12 S 47
Other and unknown modes	6 236	100.0	5 828	100.0	5 454	100.0	220
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	949 221 548 95 57	15.2 3.5 8.8 1.5	25 21 69 19	.4 .4 1.2 .3	S S 9 4 2	S S .2 -	198 273 112 S 97
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	2 542 1 465 55 S	40.8 23.5 .9 S	481 S S S	8.3 S S S	178 S S S	3.3 S S S	336 988 179 913

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 2CFS data for pipeline exclude most shipments of crude oil. See "Mileage Calculations" section for details of CFS coverage.

## Table 5. Shipment Characteristics by Two-Digit Commodity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG		Valu	ıe	То	ns	Ton-ı	miles	
code	Commodity description	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
	All commodities	155 184	100.0	279 607	100.0	121 384	100.0	744
01 02 03 04 05	Live animals and live fish Cereal grains Other agricultural products Animal feed and products of animal origin, n.e.c. Meat, fish, seafood, and their preparations	S 4 054 4 608 1 943 4 393	\$ 2.6 3.0 1.3 2.8	S 37 434 13 925 6 985 2 157	\$ 13.4 5.0 2.5 .8	S 25 687 9 582 1 316 1 313	\$ 21.2 7.9 1.1 1.1	\$ 223 82 \$ 235
06 07 08 09 10	Milled grain products and preparations, and bakery products Other prepared foodstuffs and fats and oils Alcoholic beverages Tobacco products Monumental or building stone	2 757 11 392 1 237 786 373	1.8 7.3 .8 .5	3 695 13 195 1 074 38 346	1.3 4.7 .4 _ .1	2 222 4 820 S S 118	1.8 4.0 S S	180 147 47 69 290
11 12 13 14 15	Natural sands Gravel and crushed stone Nonmetallic minerals n.e.c. Metallic ores and concentrates Coal	88 193 102 1 437 21	_ .1 _ .9 _	12 058 33 143 S 47 387 401	4.3 11.9 S 16.9	969 2 249 150 36 974 21	.8 1.9 .1 30.5	47 26 S 527 47
17 18 19 20 21	Gasoline and aviation turbine fuel. Fuel oils. Coal and petroleum products, n.e.c. Basic chemicals Pharmaceutical products	3 261 1 384 1 645 646 3 839	2.1 .9 1.1 .4 2.5	13 255 7 401 15 177 S 155	4.7 2.6 5.4 S	S S 3 084 S 90	S S 2.5 S	57 27 87 295 363
22 23 24 25 26	Fertilizers Chemical products and preparations, n.e.c. Plastics and rubber Logs and other wood in the rough Wood products	629 3 524 5 073 S 4 664	.4 2.3 3.3 S 3.0	2 591 1 317 1 227 S 5 799	.9 .5 .4 S 2.1	346 775 587 S 2 827	.3 .6 .5 S 2.3	58 414 593 S 560
27 28 29 30 31	Pulp, newsprint, paper, and paperboard Paper or paperboard articles Printed products Textiles, leather, and articles of textiles or leather Nonmetallic mineral products	3 256 1 740 8 276 2 623 2 291	2.1 1.1 5.3 1.7 1.5	3 370 978 1 721 344 17 479	1.2 .3 .6 .1 6.3	2 143 254 982 242 S	1.8 .2 .8 .2 S	148 392 603 1 139 780
32 33 34 35 36	Base metal in primary or semifinished forms and in finished basic shapesArticles of base metal Machinery Electronic and other electrical equipment and components and office equipment Motorized and other vehicles (including parts)	4 157 4 718 7 774 19 743 13 787	2.7 3.0 5.0 12.7 8.9	6 528 1 769 748 730 1 317	2.3 .6 .3 .3	\$ 817 515 478 942	S .7 .4 .4	343 656 551 898 464
37 38 39 40 41 43	Transportation equipment, n.e.c. Precision instruments and apparatus Furniture, mattresses and mattress supports, lamps, lighting fittings, and illuminated signs Miscellaneous manufactured products Waste and scrap Mixed freight Commodity unknown	1 085 9 443 1 634 10 637 652 3 840 944	.7 6.1 1.1 6.9 .4 2.5	68 126 260 1 708 10 120 S 349	- - 6 3.6 S .1	56 87 193 825 1 944 S S	- .2 .7 1.6 S S	773 918 1 249 1 036 196 487 486

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Valu		To		Ton-	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
ALL COMMODITIES							
Total	155 184	100.0	279 607	100.0	121 384	100.0	744
Single modes	114 829	74.0	247 293	88.4	91 432	75.3	288
Truck <sup>1</sup> For-hire truck	100 592 57 780 40 276	64.8 37.2 26.0	158 187 65 889 91 403	56.6 23.6 32.7	25 192 19 026 6 075	20.8 15.7 5.0	170 424 62
Rail	7 318	4.7	66 812	23.9	48 033	39.6	755
Water Shallow draft Great Lakes Deep draft	1 661 1 468 171 S	1.1 .9 .1 S	15 132 10 849 3 532 S	5.4 3.9 1.3 S	17 924 15 708 S S	14.8 12.9 S S	1 378 1 403 565 1
Air (includes truck and air)	3 926 1 332	2.5 .9	116 7 047	_ 2.5	164 S	.1 S	1 431 S
Multiple modes	34 120	22.0	26 486	9.5	24 498	20.2	972
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	29 752 3 516 8 722 S	19.2 2.3 - .5 S	1 148 698 S 24 190 S	.4 .2 S 8.7 S	993 1 008 S 22 454 S	.8 .8 S 18.5 S	973 1 430 5 531 1 392 S
Other and unknown modes	6 236	4.0	5 828	2.1	5 454	4.5	220
SCTG 01, LIVE ANIMALS AND LIVE FISH							
Total	s	s	s	s	s	s	s
Single modes	s	s	s	s	s	s	s
Truck <sup>1</sup> For-hire truck Private truck	S S S	S S S	S	S S S	S S S	\$ \$ \$	S 116 49
Rail	-	-	-	-	-	-	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	=======================================	=======================================	- - - -	- - -
Air (includes truck and air)	_	_ _	<u>-</u>	- -	- S	_ S	- S
Multiple modes	_	-	-	-	-	_	-
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- - - -	- - - -	- - - -	- - -		- - - -	- - - -
Other and unknown modes	_	_	_	_	_	_	_
SCTG 02, CEREAL GRAINS							
Total	4 054	100.0	37 434	100.0	25 687	100.0	223
Single modes	3 915	96.6	36 317	97.0	24 454	95.2	222
Truck <sup>1</sup> For-hire truck Private truck	1 238 898 338	30.5 22.2 8.3	9 886 6 453 3 417	26.4 17.2 9.1	1 338 1 222 115	5.2 4.8 .4	180 306 27
Rail	1 911	47.1	18 819	50.3	12 188	47.4	463
Water Shallow draft Great Lakes Deep draft	765 698 S -	18.9 17.2 S -	7 612 7 047 S –	20.3 18.8 S	10 929 10 928 S	42.5 42.5 S -	1 538 1 552 1
Air (includes truck and air)	_	-	- -	_ _	- S	_ S	- S
Multiple modes	s	s	s	s	s	s	767
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	\$ - -	S - - -	S - -	S - - -	\$ - -	S - - -	767 - - -
Other multiple modes	s	s	s	s	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	IS	Ton-m	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 03, OTHER AGRICULTURAL PRODUCTS							
Total	4 608	100.0	13 925	100.0	9 582	100.0	82
Single modes	4 344	94.3	13 189	94.7	8 768	91.5	93
Truck <sup>1</sup> For-hire truck Private truck	2 966 1 433 1 477	64.4 31.1 32.1	7 491 4 161 3 106	53.8 29.9 22.3	929 693 227	9.7 7.2 2.4	90 193 71
Rail	781	17.0	3 269	23.5	4 049	42.3	741
Water Shallow draft Great Lakes Deep draft	597 597 — —	13.0 13.0 - -	S S - -	\$ \$ - -	S S - -	\$ \$ - -	1 549 1 549 - -
Air (includes truck and air)Pipeline <sup>2</sup>	_ _	_	_	_	- S	- S	- S
Multiple modes	s	s	s	s	s	s	495
Parcel, U.S. Postal Service or courier Truck and rail. Truck and water Rail and water Other multiple modes	6 S - -	.1 S - -	1 S - -	- S - -	- S - - -	- S - -	456 1 069 - -
Other and unknown modes	230	5.0	s	s	s	s	s
SCTG 04, ANIMAL FEED AND PRODUCTS OF ANIMAL ORIGIN, N.E.C.							
Total	1 943	100.0	6 985	100.0	1 316	100.0	s
Single modes	1 892	97.4	6 773	97.0	1 098	83.4	s
Truck¹ For-hire truck Private truck	1 838 863 975	94.6 44.4 50.2	6 379 2 562 3 813	91.3 36.7 54.6	674 481 193	51.2 36.5 14.6	S S 30
Rail	53	2.7	395	5.7	424	32.2	1 063
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	_ _ _	- - -	- - - -	- - -
Air (includes truck and air)Pipeline <sup>2</sup>	-	_	_	-	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	601
Parcel, U.S. Postal Service or courier	S	s	S	S	_	_	542
Truck and rail Truck and water Rail and water Other multiple modes	\$ - \$	S - S	\$ - \$	S - S -	S   - S	S - S	603 _ 2 044 _
Other and unknown modes	s	s	s	s	s	s	s
SCTG 05, MEAT, FISH, SEAFOOD, AND THEIR PREPARATIONS							
Total	4 393	100.0	2 157	100.0	1 313	100.0	235
Single modes	4 339	98.8	2 135	99.0	1 275	97.1	238
Truck <sup>1</sup> For-hire truck Private truck	4 314 3 276 1 038	98.2 74.6 23.6	2 107 1 543 564	97.7 71.5 26.2	1 226 1 152 74	93.4 87.7 5.6	236 730 79
Rail	s	s	s	S	s	s	2 088
Water Shallow draft Great Lakes Deep draft	\$ \$ - -	S S - -	S S - -	\$ \$ - -	\$ \$ - -	\$ \$ - -	9 9 - -
Air (includes truck and air)	_	-	-	_	- S	- S	_ S
Multiple modes	s	s	s	s	s	s	s
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	S
Truck and rail Truck and water Rail and water Other multiple modes	- S - -	S - -	S - -	- S - -	- S - -	- S - -	4 532
Other and unknown modes	s	s	s	s	s	s	s

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-n	niles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 06, MILLED GRAIN PRODUCTS AND PREPARATIONS, AND BAKERY PRODUCTS							
Total	2 757	100.0	3 695	100.0	2 222	100.0	180
Single modes	2 625	95.2	3 620	98.0	2 194	98.7	183
Truck <sup>1</sup>	2 299	83.4	2 206	59.7	865	38.9	167
For-hire truck Private truck	1 325 971	48.1 35.2	1 269 930	34.3 25.2	678 185	30.5 8.3	676 100
Rail	327	11.9	1 415	38.3	1 329	59.8	934
Water Shallow draft Shallow draft		-	_	-	-	-	=
Great Lakes Deep draft	_	-	-	_			_
Air (includes truck and air)	S	s	s	S	S	S	2 010
Pipeline <sup>2</sup>	_	-	-	-	S	S	S
Multiple modes	S	S	S	S	s	S	478
Parcel, U.S. Postal Service or courier	S S	S S	S S	S S	S   S	S S	363 1 934
Truck and water		-	_	_	-	_	_
Other multiple modes	-	-	-	-	-	-	-
Other and unknown modes	S	S	s	s	s	s	15
SCTG 07, OTHER PREPARED FOODSTUFFS AND FATS AND OILS							
Total	11 392	100.0	13 195	100.0	4 820	100.0	147
Single modes	10 907	95.7	12 850	97.4	4 685	97.2	90
Truck <sup>1</sup> For-hire truck Private truck	10 104 4 391 5 699	88.7 38.5 50.0	11 078 4 946 6 113	84.0 37.5 46.3	2 828 1 978 845	58.7 41.0 17.5	86 446 56
Rail	783	6.9	1 735	13.1	1 794	37.2	1 051
Water	s	s	s	S	s	S S	1 619
Shallow draft Great Lakes Deep draft	S	S - -	S   - -	- -	S   - -	- -	1 619 - -
Air (includes truck and air)Pipeline <sup>2</sup>	S -	S -	s -	s -	S S	S S	4 091 S
Multiple modes	83	.7	s	s	s	s	760
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	757
Truck and rail. Truck and water	S S	S S	S S	S S	S S	S S	1 288 2 573
Rail and water	_	-	=	-	-	-	_
Other and unknown modes	s	s	s	s	s	s	S
SCTG 08, ALCOHOLIC BEVERAGES							
Total	1 237	100.0	1 074	100.0	s	s	47
Single modes	1 201	97.1	1 043	97.2	s	s	46
Truck <sup>1</sup> For-hire truck Private truck	1 197 501 696	96.8 40.5 56.2	1 039 274 765	96.8 25.6 71.2	S S 23	S S 8.6	46 335 34
Rail	s	s	s	s	s	s	2 303
Water	_	-	-	_	-	_	<u>-</u> =
Great Lakes Deep draft	_	-	-	-	-	-	_
Air (includes truck and air)Pipeline <sup>2</sup>		-	-	_	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	1 127
Parcel, U.S. Postal Service or courier	_ S	_ S	- S	_ S	- S	_ S	- 1 072
Truck and vater Rail and water	-	- - -	- -	- -	- - -	- - -	1 0/2
Other multiple modes	S	S	S	S	s	S	4 611
Other and unknown modes	22	1.8	13	1.2	s	s	45

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

0070	Value		Tor		Ton-mi		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipmen
SCTG 09, TOBACCO PRODUCTS							
Total	786	100.0	38	100.0	s	s	69
Single modes	782	99.4	38	99.8	s	s	6
Truck <sup>1</sup>	782	99.4	38	99.8	s	S S	6
For-hire truck Private truck	445 336	56.6 42.8	S 18	\$ 47.1	S 1	S 25.1	9 5
Rail	-	-	-	-	-	-	
Water Shallow draft Shallow dr	_	-	-	_	-	-	
Great Lakes	- -	-	-	-	_	-	
Air (includes truck and air)?ipeline <sup>2</sup>		_	_		_ S	_ S	
Multiple modes	3	.4	_	.2	s	s	
Parcel, U.S. Postal Service or courier	3	.4	_	.1	s	s	58
Truck and rail		-	-	_	_	-	
Rail and water	s s	- S	- s	S	s	- S	4
Other and unknown modes	s	s	s	s	s	s	9
SCTG 10, MONUMENTAL OR BUILDING STONE							
Total	373	100.0	346	100.0	118	100.0	29
Single modes	363	97.3	342	98.6	118	100.0	34
Fruck <sup>1</sup>	363	97.3	342	98.6	118	100.0	34
For-hire truck Private truck	182 S	48.9 S	124 S	35.8 S	105 S	89.2 S	86
Rail	-	-	-	-	-	-	
Vater	_	-	-	-	-	-	
Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - -	- - -	- - -	
Air (includes truck and air)ipeline <sup>2</sup>		_	_	_	_ S	_ S	
Multiple modes	_	-	-	-	-	-	
Parcel, U.S. Postal Service or courier	_	-	-	_	-	-	
Truck and railruck and water	_	-	- -	-	-	-	
Rail and water	_	-	- -	-	-	-	
Other and unknown modes	s	s	s	s	s	s	
SCTG 11, NATURAL SANDS							
Total	88	100.0	12 058	100.0	969	100.0	4
Single modes	87	99.6	12 056	100.0	969	99.9	4
Truck¹ For-hire truck Private truck	59 S 51	66.9 S 58.7	11 429 972 10 457	94.8 8.1 86.7	418 36 382	43.1 3.7 39.4	3
Rail	s	s	s	s	s	s	89
Nater	_	-	-	-	-	-	
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	= = =	- - -	
Air (includes truck and air)		_	_	_	- S	_ S	
Multiple modes	s	s	s	s	s	s	1 82
Parcel, U.S. Postal Service or courier	_ S	_ S	_ S	_ S	_ S	_ S	1 82
Truck and water Rail and water		-	- -	- -	-	- -	. 02
Other multiple modes	-	-	-	-	-	-	
Other and unknown modes	s	s	s	s	s	s	9

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

Val	ue	To	ins	Ton-	miles	
Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
193	100.0	33 143	100.0	2 249	100.0	26
193	100.0	33 133	100.0	2 247	99.9	26
170 38 132	87.9 19.5 68.5	28 554 7 414 21 140	86.2 22.4 63.8	830 238 592	36.9 10.6 26.3	24 18 25
s	S	S	s	S	s	273
- - -	- - -	- - -	- - -	- - - -	- - -	- - - -
	_ _	_ _	_ _	- S	_ S	_ S
s	s	s	s	s	s	97
\$ - - -	\$  -  -	\$ - - -	S - - - -	S - - - -	\$ - -	97 - - - -
S	S	s	s	s	s	233
102	100.0	s	s	150	100.0	s
97	94.9	s	s	150	99.7	s
77 27 S	75.7 26.5 S	S S S	S S S	143 86 14	95.3 57.4 9.1	S 291 S
9	8.5	28	1.4	6	4.1	S
- - - -	<u>-</u>	= =	- - -	_ _ _	- -	- - -
11	10.7	_ 71	3.6	_ S	- S	- S
s	s	s	s	s	s	s
S -	S -	S -	S -	S -	S -	S -
	_ _	- -	_ _	- -	- -	_ _
s	s	s	s	s	s	14
1 437	100.0	47 387	100.0	36 974	100.0	527
722	50.2	23 260	49.1	14 649	39.6	477
S S S	SSS	S S S	S S S	S S S	\$ \$ \$	400 692 6
587	40.9	19 532	41.2	12 427	33.6	608
s	S	s	s	S	s	607
SSS	SS	S S	S S	S S	SS	747 1
S -	S -	S -	S -	S S	S S	723 S
715	49.8	24 127	50.9	22 325	60.4	913
- - - 715	- - 49.8	- - 24 127	50.9	- - 22 325	- - - 60.4	- - 913
_	_		_		_	
	Number (million dollars)  193 193 170 38 132 S S S S S S 777 772 S S S S S S S T 1437 722 S S S S S T 715	(million dollars)	Number (million dollars)	Number (million dollars)	Number (million dollars)	Number   Percent   (housands)   Percent   (million oblians)   Percent   (million oblians)   Percent   Number   Percent   Pe

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Ton	ns	Ton-	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 15, COAL							
Total	21	100.0	401	100.0	21	100.0	47
Single modes	21	100.0	401	100.0	21	100.0	47
Truck <sup>1</sup> For-hire truck Private truck.	21 21 S	100.0 99.2 S	401 399 S	100.0 99.5 S	21 21 S	100.0 100.0 S	47 51 4
Rail	_	-	-	-	-	_	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - -	- - -	- - - -	- - - -
Air (includes truck and air)		_	-		_ S	- S	s
Multiple modes	_	-	-	-	-	-	-
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- - - -	- - - - -	- - - -	- - - -	- - - -	- - - -	- - - - -
Other and unknown modes	_	-	-	-	-	-	-
SCTG 17, GASOLINE AND AVIATION TURBINE FUEL							
Total	3 261	100.0	13 255	100.0	s	s	57
Single modes	3 193	97.9	13 015	98.2	s	s	59
Truck <sup>1</sup> For-hire truck Private truck	2 037 899 1 138	62.5 27.6 34.9	7 185 3 647 3 538	54.2 27.5 26.7	S S S	\$ \$ \$	41 84 25
Rail	S	s	s	S	S	s	1 450
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - -	- - -	=======================================	- - - -	- - -
Air (includes truck and air)	924	28.3	- S	_ S	- S	_ S	- S
Multiple modes	s	s	s	s	s	s	16
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- - - - S	- - - - S	- - - - S	- - - S	- - - - S	- - - S	- - - - 16
Other and unknown modes	S	s	S	S	S	s	18
SCTG 18, FUEL OILS							
Total	1 384	100.0	7 401	100.0	S	s	27
Single modes	1 338	96.7	7 217	97.5	s	s	27
Truck¹ For-hire truck Private truck.	764 155 570	55.2 11.2 41.2	3 253 898 2 330	44.0 12.1 31.5	81 22 53	5.4 1.5 3.5	15 S 14
Rail	S	S	S	S	S	S	767
Water Shallow draft Great Lakes Deep draft	S S - -	S S - -	S   S   - -	\$ \$ - -	S S - -	S S - -	136 136 - -
Air (includes truck and air)	- S	s	s	S	s	- S	- S
Multiple modes	s	s	s	s	s	s	s
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	S	S - -	s - -	S - -	\$ - -	S - - -	303 - - -
Other multiple modes	s   s	s s	s <b>s</b>	s <b>s</b>	s <b>s</b>	s s	13 <b>S</b>
Juliei aliu ulikilowii illoues	. 31	3	5	5	5	, <b>5</b> 1	5

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

[For explanation of terms and meaning of appreviations and symbols, si	Value		Tons		Ton-	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 19, COAL AND PETROLEUM PRODUCTS, N.E.C.			, ,				
Total	1 645	100.0	15 177	100.0	3 084	100.0	87
Single modes	1 616	98.2	15 128	99.7	3 083	100.0	67
Truck <sup>1</sup> For-hire truck Private truck	807 240 567	49.0 14.6 34.4	8 281 2 723 5 558	54.6 17.9 36.6	S S 175	S S 5.7	53 156 22
Rail	s	s	s	s	S	s	348
Water Shallow draft Great Lakes Deep draft	S S	S S - -	\$ \$ - -	\$ \$ -	\$ \$ -	SS	399 399 - -
Air (includes truck and air)	_ S	s	s	- S	Š	- S	- S
Multiple modes	29	1.8	s	s	s	s	228
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	15 - - - S	.9 - - - S	2 - - - S	- - - - s	S - - - S	S - - S	348 - - - 15
Other and unknown modes	_	-	-	-	-	-	8
SCTG 20, BASIC CHEMICALS							
Total	646	100.0	s	s	s	s	295
Single modes	559	86.5	s	s	s	s	475
Truck <sup>1</sup> For-hire truck Private truck	484 356 128	74.8 55.1 19.7	926 539 388	26.6 15.5 11.1	S S S	S S S	381 713 50
Rail	s	s	s	S	S	s	1 410
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - -	- - -	- - -
Air (includes truck and air)Pipeline <sup>2</sup>	S -	S -	S -	S -	S S	S S	969 S
Multiple modes	s	s	3	-	-	-	s
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	\$ \$ - -	S S - -	2 S - -	- S - - -	- S - -	- 8 - -	S 67 - - -
Other and unknown modes	14	2.2	11	.3	s	s	83
SCTG 21, PHARMACEUTICAL PRODUCTS							
Total	3 839	100.0	155	100.0	90	100.0	363
Single modes	2 040	53.1	114	73.5	78	86.6	294
Truck <sup>1</sup> For-hire truck Private truck	1 827 1 404 423	47.6 36.6 11.0	113 88 25	72.6 56.7 15.9	76 69 S	84.4 76.4 S	207 375 S
Rail	S	S	S	S	S	s	258
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - - -	- - - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>	212	5.5	1 –	.9	S S	S S	1 455 S
Multiple modes	1 765	46.0	39	25.4	11	12.4	396
Parcel, U.S. Postal Service or courier Truck and rail	1 765 - - -	46.0 - - -	39 - - -	25.4 - - -	11 - - -	12.4 - - -	396 - - -
Other multiple modes	- e	- s	- s	- s	- s	-     s	202
Other and unknown modes	l SI	5	5	5	S	ı SI	302

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

0070	Value		Tons	s	Ton-mi	les	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 22, FERTILIZERS							
Total	629	100.0	2 591	100.0	346	100.0	58
Single modes	608	96.7	2 492	96.2	330	95.4	57
Truck <sup>1</sup>	591	93.9	2 406	92.8	317	91.7	57
For-hire truck Private truck	332 259	52.8 41.1	1 388 1 018	53.5 39.3	227 89	65.8 25.9	S 49
Rail	S	S	S	S	S	S	151
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - -	- - -	- - - -	- - - -
Air (includes truck and air)Pipeline <sup>2</sup>	_	_	_	_	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	423
Parcel, U.S. Postal Service or courier	s	s	s	s	s	s	423
Truck and rail	_	-	-	-	-	-	_
Rail and water	_	-	-	-	-	-	-
Other and unknown modes	21	3.3	99	3.8	s	s	s
SCTG 23, CHEMICAL PRODUCTS AND PREPARATIONS, N.E.C.							
Total	3 524	100.0	1 317	100.0	775	100.0	414
Single modes	3 060	86.8	1 244	94.4	738	95.1	289
Truck <sup>1</sup> For-hire truck Private truck	3 055 1 845 1 209	86.7 52.3 34.3	1 240 862 378	94.2 65.4 28.7	735 667 S	94.8 86.0 S	282 494 150
Rail	S	s	s	s	s	s	2 356
Water	-	-	-	-	-	-	=
Shallow draft Great Lakes Deep draft		- - -	-	- - -	-	- - -	
Air (includes truck and air)	S S	S S	S S	S S	S S	S S	1 366 S
Multiple modes	283	8.0	28	2.1	s	s	515
Parcel, U.S. Postal Service or courier	274	7.8	21	1.6	10	1.3	515
Truck and rail Truck and water Rail and water	S S	S S	S S	\$ \$ -	S S	S S	1 558 2 240
Other multiple modes	-	=	-	-	-	-	=
Other and unknown modes	s	s	s	s	s	s	s
SCTG 24, PLASTICS AND RUBBER							
Total	5 073	100.0	1 227	100.0	587	100.0	593
Single modes	3 864	76.2	1 100	89.6	521	88.7	220
Truck <sup>1</sup> For-hire truck Private truck	3 738 2 482 1 253	73.7 48.9 24.7	1 091 784 306	88.9 63.9 25.0	505 446 58	85.9 75.9 9.9	201 435 85
Rail	S	s	s	s	s	s	2 010
Water	-	_	_	_	-	-	-
Great Lakes Deep draft	- - -	- - -	- - -	- - -	-	- - -	_ _ _
Air (includes truck and air)	33	.7	1 _	_	1 S	.2 S	1 333 S
Multiple modes	945	18.6	62	5.1	49	8.4	799
Parcel, U.S. Postal Service or courier	945	18.6	62	5.1	49	8.4	799
Truck and rail. Truck and water Rail and water Other multiple modes	_ _ _	- - -	- - -	- - -	-  -	- - -	_ _ _
Outor maniple modes	-1	-	-	-	-	-	_

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	Value		Tons		Ton-m	iles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 25, LOGS AND OTHER WOOD IN THE ROUGH							
Total	s	s	s	s	s	s	s
Single modes	s	s	s	s	s	s	s
Truck <sup>1</sup> For-hire truck Private truck	\$ 43 \$	S 57.1 S	S S S	S S S	S S S	S S S	S S 95
Rail	-	-	-	-	-	-	=
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	_ _ _	- - -	- - - -	- - - -
Air (includes truck and air)		_	_	_	- S	_ S	_ S
Multiple modes	_	_	_	_	_	_	_
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	- - - -	- - -	- - - -	- - - -	- - -	- - - -	- - - -
Other and unknown modes	s	s	S	s	s	s	14
SCTG 26, WOOD PRODUCTS							
Total	4 664	100.0	5 799	100.0	2 827	100.0	560
Single modes	4 531	97.2	5 316	91.7	2 065	73.0	150
Truck <sup>1</sup> For-hire truck Private truck	4 345 2 490 1 822	93.2 53.4 39.1	4 654 2 142 2 465	80.3 36.9 42.5	921 631 286	32.6 22.3 10.1	139 345 91
Rail	186	4.0	662	11.4	1 144	40.5	1 700
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - -	- - -	- - -	- - - -
Air (includes truck and air)	S -	S -	S -	S -	S	S S	1 172 S
Multiple modes	s	s	s	s	s	s	1 132
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S S	1 132 1 470
Truck and water	-	-	-	-	-	-	1 4/0
Rail and water Other multiple modes	=	-	-	-	-	-	_ _
Other and unknown modes	47	1.0	s	s	s	s	s
SCTG 27, PULP, NEWSPRINT, PAPER, AND PAPERBOARD							
Total	3 256	100.0	3 370	100.0	2 143	100.0	148
Single modes	2 937	90.2	3 099	91.9	1 896	88.5	125
Truck <sup>1</sup> For-hire truck Private truck	2 113 1 323 790	64.9 40.7 24.3	2 132 1 410 S	63.3 41.8 S	846 812 34	39.5 37.9 1.6	99 299 25
Rail	798	24.5	945	28.0	1 014	47.3	1 098
Water Shallow draft Great Lakes	_ _ _	- - -	-	- - -	- - -	- - - -	- - -
Deep draft	S	S	_ 	- S	S S	S S	1 026 S
Pipeline <sup>2</sup>	234	7.2	139	4.1	s	s	S
Parcel, U.S. Postal Service or courier	s	s	S	s	s	s	S
Truck and rail Truck and water Rail and water Other multiple modes	154 - - -	4.7 - - -	S - - - -	S - - -	S - - -	S - - -	1 554 - - -
Other and unknown modes	s	s	132	3.9	s	s	62

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	Value	e	То	ins	Ton-	miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment	
SCTG 28, PAPER OR PAPERBOARD ARTICLES								
Total	1 740	100.0	978	100.0	254	100.0	392	
Single modes	1 501	86.3	945	96.6	238	93.6	106	
Truck <sup>1</sup>	1 495 817 678	85.9 46.9 39.0	944 508 436	96.6 52.0 44.6	237 207 30	93.4 81.6 11.8	86 276 36	
Rail	-	-	-	-	-	-	-	
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - - -	- - - -	- - -	- - - -	
Air (includes truck and air)	S _	S -	S -	S -	S S	SS	1 461 S	
Multiple modes	202	11.6	15	1.5	16	6.2	888	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	197 S - - -	11.3 S - - -	11 S - -	1.2 S - -	10 S - -	4.0 S - - -	887 1 547 — — —	
Other and unknown modes	37	2.1	S	s	s	s	38	
SCTG 29, PRINTED PRODUCTS								
Total	8 276	100.0	1 721	100.0	982	100.0	603	
Single modes	5 481	66.2	1 564	90.9	868	88.4	254	
Truck <sup>1</sup> For-hire truck Private truck	5 097 3 176 1 911	61.6 38.4 23.1	1 547 1 123 421	89.9 65.3 24.4	843 812 29	85.8 82.6 3.0	106 S S	
Rail	-	-	_	_	-	-	_	
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - -	- - - -	- - - -	- - -	- - - -	
Air (includes truck and air)	S -	S -	17 -	1.0	25 S	2.6 S	1 416 S	
Multiple modes	2 302	27.8	104	6.0	94	9.6	737	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	2 302 S S - -	27.8 S S - -	103 S S - -	6.0 S S -	89 S S -	9.0 S S -	737 1 621 4 453 -	
Other and unknown modes	493	6.0	52	3.0	s	s	s	
SCTG 30, TEXTILES, LEATHER, AND ARTICLES OF TEXTILES OR LEATHER								
Total	2 623	100.0	344	100.0	242	100.0	1 139	
Single modes	782	29.8	213	61.9	s	s	960	
Truck <sup>1</sup> For-hire truck Private truck	732 454 278	27.9 17.3 10.6	212 142 70	61.7 41.4 20.3	S S 9	S S 3.6	276 574 86	
Rail	-	-	-	_	-	-	-	
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - - -	- - - -	- - -	- - - -	
Air (includes truck and air)	50	1.9	1 -	.2	1 S	.4 S	1 383 S	
Multiple modes	1 652	63.0	97	28.2	101	41.6	1 153	
Parcel, U.S. Postal Service or courier	1 652 - -	63.0 - -	97 _ _	28.2 - -	101 - -	41.6 - -	1 153 - -	
Rail and water Other multiple modes	_	-	-	- -		- -	- -	
Other and unknown modes	s	s	s	s	s	s	s	

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

in or explanation or terms and meaning or abbreviations and symbols, st	Value		То		Ton-ı	miles	
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 31, NONMETALLIC MINERAL PRODUCTS							
Total	2 291	100.0	17 479	100.0	s	s	780
Single modes	2 034	88.8	15 210	87.0	1 718	42.6	202
Truck¹ For-hire truck Private truck	2 022 1 314 708	88.3 57.4 30.9	15 141 7 447 7 695	86.6 42.6 44.0	1 699 1 182 S	42.2 29.3 S	161 209 136
Rail	s	s	s	s	s	s	446
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - -	- - - -	_ _ _ _	- - -	- - - -
Air (includes truck and air)	S _	S -	_	_ 	1 S	_ S	964 S
Multiple modes	190	8.3	98	.6	s	s	1 043
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes  Other and unknown modes	82 S S - -	3.6 S S - -	999 - 1 9	888 <b>8</b>	999 - 9	999     <b>9</b>	1 042 1 803 4 487 - -
SCTG 32, BASE METAL IN PRIMARY OR SEMIFINISHED FORMS AND IN FINISHED BASIC SHAPES							
Total	4 157	100.0	6 528	100.0	s	s	343
Single modes	3 999	96.2	6 465	99.0	s	s	214
Truck¹ For-hire truck Private truck	3 855 1 843 2 010	92.7 44.3 48.3	4 409 1 947 2 458	67.5 29.8 37.7	895 593 302	26.5 17.6 8.9	209 408 143
Rail	s	s	s	s	S	s	421
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - - -	- - -	- - - -	- - -
Air (includes truck and air)	12	.3	S -	S -	SS	SS	1 294 S
Multiple modes	s	s	4	_	3	_	990
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	\$ \$ \$	S S	4 S - -	- S - -	2 8 - -	- S - -	990 1 641 - - -
Other and unknown modes	26	.6	s	s	s	s	215
SCTG 33, ARTICLES OF BASE METAL							
Total	4 718	100.0	1 769	100.0	817	100.0	656
Single modes	3 581	75.9	1 642	92.8	742	90.9	260
Truck <sup>1</sup> For-hire truck Private truck	3 540 2 336 1 193	75.0 49.5 25.3	1 632 1 010 617	92.2 57.1 34.8	728 616 109	89.1 75.4 13.3	238 567 67
Rail	s	s	S	s	S	s	2 249
Water Shallow draft Great Lakes	- - -	- - -	- - -	- - -	_ _ _	- - -	- - -
Deep draft  Air (includes truck and air)	31	- .7 -	- S -		S	- S S	1 393 S
Multiple modes	1 010	21.4	70	3.9	52	6.4	802
Parcel, U.S. Postal Service or courier	997 S - -	21.1 S - -	68 S - -	3.9 S - -	49 S - -	6.0 S - -	802 2 186 -
Other multiple modes	-	-	-	-	_	-	-
Other and unknown modes	127	2.7	58	3.3	22	2.7	98

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SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average mile per shipme
SCTG 34, MACHINERY							
Total	7 774	100.0	748	100.0	515	100.0	551
Single modes	5 747	73.9	655	87.6	438	85.0	476
Truck <sup>1</sup> For-hire truck Private truck	5 378 3 742 1 604	69.2 48.1 20.6	626 422 202	83.8 56.5 27.0	400 375 24	77.7 72.7 4.6	354 818 44
Rail	s	s	S	s	s	s	1 430
Water Shallow draft Great Lakes Deep draft	- - -	- - -	_ _ _	- - -	- - -	- - - -	- - - -
Air (includes truck and air)Pipelline <sup>2</sup>	271	3.5 -	7 -	.9	7 S	1.3 S	1 284 S
Multiple modes	1 777	22.9	75	10.1	67	13.0	581
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	1 714 S - - -	22.0 S - - -	55 S - -	7.3 S - -	32 S - -	6.2 S - -	580 1 716 - -
Other and unknown modes	250	3.2	18	2.4	10	1.9	355
SCTG 35, ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS AND OFFICE EQUIPMENT							
Total	19 743	100.0	730	100.0	478	100.0	898
Single modes	10 931	55.4	531	72.7	318	66.5	525
Truck¹ For-hire truck Private truck	9 464 4 952 2 498	47.9 25.1 12.7	516 312 199	70.7 42.8 27.3	297 278 16	62.1 58.1 3.3	238 679 S
Rail	s	s	S	s	s	s	278
Water Shallow draft Great Lakes	_ _ _	- - -	- - -	- - -	- - -	- - -	- - -
Deep draft	1 457	7.4	14	2.0	20 S	4.2 S	1 401 S
Multiple modes	8 168	41.4	166	22.8	154	32.1	1 054
Parcel, U.S. Postal Service or courier	8 138	41.2	164	22.4	153	31.9	1 054
Truck and rail	S -	S   -	S -	S -	S -	S -	406
Rail and water		-	_		_ _	-	-
Other and unknown modes	644	3.3	33	4.5	7	1.4	S
SCTG 36, MOTORIZED AND OTHER VEHICLES (INCLUDING PARTS)							
Total	13 787	100.0	1 317	100.0	942	100.0	464
Single modes	8 179	59.3	859	65.3	377	40.0	203
Truck <sup>1</sup> For-hire truck Private truck	8 103 5 082 3 010	58.8 36.9 21.8	851 402 445	64.7 30.5 33.8	369 308 60	39.2 32.7 6.4	174 346 57
Rail	S	s	S	s	s	S	885
Water Shallow draft Great Lakes	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Deep draft	15	- . <u>1</u>	1		1 S	- - S	1 440 S
Pipeline <sup>2</sup>	3 965	28.8	355	27.0	482	51.1	726
Parcel, U.S. Postal Service or courier	1 038 S	7.5 S	64 S	4.8 S	S S	S	724 1 408
Truck and water Rail and water Other multiple modes	_ _ _	- - -	_ 		_ _ _	_ _ _	- - -
Other and unknown modes	s	s	102	7.8	s	s	s

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SCTG code, description, and mode of transportation	Value		Tons		Ton-miles			
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment	
SCTG 37, TRANSPORTATION EQUIPMENT, N.E.C.								
Total	1 085	100.0	68	100.0	56	100.0	773	
Single modes	946	87.2	64	94.4	53	95.3	818	
Truck¹ For-hire truck Private truck.	858 312 543	79.0 28.7 50.1	64 24 40	93.8 35.6 57.8	52 19 33	94.3 35.0 58.7	717 1 012 490	
Rail	-	-	-	-	-	-	-	
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - - -	- - - -	- - - -	- - - -	
Air (includes truck and air)	89 -	8.2	S -	S -	1 S	1.0 S	1 884 S	
Multiple modes	106	9.7	1	1.3	1	1.3	680	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	106 - - - - -	9.7 - - - -	1 - - - -	1.3 - - - -	1 - - - -	1.3 - - - -	680 - - - -	
Other and unknown modes	s	s	s	s	s	s	387	
SCTG 38, PRECISION INSTRUMENTS AND APPARATUS								
Total	9 443	100.0	126	100.0	87	100.0	918	
Single modes	3 481	36.9	81	64.4	48	54.8	847	
Truck <sup>1</sup> For-hire truck Private truck	2 526 1 156 1 092	26.8 12.2 11.6	75 43 S	59.5 33.7 S	39 35 2	45.2 40.3 1.7	S 662 S	
Rail	-	-	-	-	-	-	-	
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - - -	- - - -	- - - -	- - - -	
Air (includes truck and air)	955	10.1	6 -	4.9	8 S	9.6 S	1 503 S	
Multiple modes	5 708	60.5	43	34.0	s	s	950	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	5 708 - - - - -	60.5 - - - -	43 - - - -	34.0 - - - -	S - - - -	S - - - -	950    	
Other and unknown modes	253	2.7	2	1.6	1	.9	298	
SCTG 39, FURNITURE, MATTRESSES AND MATTRESS SUPPORTS, LAMPS, LIGHTING FITTINGS, AND ILLUMINATED SIGNS								
Total	1 634	100.0	260	100.0	193	100.0	1 249	
Single modes	1 240	75.9	175	67.4	99	51.2	886	
Truck <sup>1</sup> For-hire truck Private truck	1 227 667 560	75.1 40.8 34.3	174 107 67	66.9 41.0 25.9	97 86 11	50.2 44.7 5.6	660 976 115	
Rail	s	S	S	S	S	S	1 142	
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - - -	- - - -	- - - -	- - -	
Air (includes truck and air)	S _	S -	S -	S -	S S	S S	1 575 S	
Multiple modes	385	23.5	84	32.2	94	48.7	1 294	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	381 S S - -	23.3 S S - -	83 S S	32.0 S S - -	91 S S - -	47.1 S S - -	1 294 1 900 10 211 -	
Other and unknown modes	9	.5	1	.4	s	s	s	

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

SCTG code, description, and mode of transportation	Value		Tons		Ton-miles		
	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
SCTG 40, MISCELLANEOUS MANUFACTURED PRODUCTS							
Total	10 637	100.0	1 708	100.0	825	100.0	1 036
Single modes	6 020	56.6	1 382	80.9	542	65.7	611
Truck <sup>1</sup>	5 678	53.4	1 370	80.2	525	63.6	408
For-hire truck Private truck	4 284 1 373	40.3 12.9	678 679	39.7 39.7	447 72	54.1 8.8	822 75
Rail	s	s	s	S	S	s	1 266
Water Shallow draft	_	_	_	-	-	_	-
Great Lakes	_	_	_	-	-	-	_
Air (includes truck and air)	335	3.2	11	.6	16 S	1.9 S	1 478 S
Multiple modes	3 851	36.2	227	13.3	222	26.9	1 121
Parcel, U.S. Postal Service or courier	3 777	35.5	222	13.0	212	25.7	1 121
Truck and rail Truck and water	S	S	S S	S	S S	SS	1 746 4 551
Rail and water		-	=	_	-	-	=
Other and unknown modes	765	7.2	99	5.8	s	s	504
SCTG 41, WASTE AND SCRAP							
Total	652	100.0	10 120	100.0	1 944	100.0	196
Single modes	640	98.1	10 103	99.8	1 934	99.5	74
Truck <sup>1</sup> For-hire truck Private truck	429 149 280	65.8 22.8 43.0	S S S	SSS	s s	S S S	64 264 52
Rail	180	27.7	s	s	s	s	478
Water	s	s	s		S		987
Shallow draft Great Lakes Deep draft	S	S - -	S - -	\$ \$ - -	S - -	S S - -	987 - -
Air (includes truck and air)Pipeline <sup>2</sup>		_	_	-	- S	_ S	_ S
Multiple modes	s	s	s	s	s	s	1 020
Parcel, U.S. Postal Service or courier	s	s	s	s	s	s	1 020
Truck and rail		-	=	_	-	-	_ _
Rail and water Other multiple modes	_	-	-	-	-	-	=
Other and unknown modes	s	s	s	s	s	s	395
SCTG 43, MIXED FREIGHT							
Total	3 840	100.0	s	s	s	s	487
Single modes	3 697	96.3	s	s	s	s	173
Truck <sup>1</sup> For-hire truck Private truck	3 659 1 579 2 081	95.3 41.1 54.2	S S 1 103	S S 21.1	S S 105	S S 3.2	156 631 60
Rail	S	s	S	s	s	s	590
Water	_	_	_	-	-	_	-
Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - -	- - -	- - -	_ _ _
Air (includes truck and air)	S -	S -	s -	S -	S	S S	1 770 S
Multiple modes	130	3.4	14	.3	14	.4	1 067
Parcel, U.S. Postal Service or courier	130	3.4	14	.3	14	.4	1 067
Truck and rail Truck and water Rail and water	-    -	- - -	- - -	-	- - -	-   -   -	- - -
Other multiple modes	-	-	-	_	-	-	_
Other and unknown modes	s	s	s	s	s	s	142

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

	Value		Tons		Ton-miles		
SCTG code, description, and mode of transportation	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	Average miles per shipment
COMMODITY UNKNOWN							
Total	944	100.0	349	100.0	s	s	486
Single modes	800	84.7	336	96.4	s	s	s
Truck <sup>1</sup> For-hire truck Private truck	799 550 248	84.6 58.2 26.3	329 S 201	94.3 S 57.5	\$ \$ \$	S S S	S S 40
Rail	-	-	-	-	-	-	_
Water Shallow draft Great Lakes Deep draft	S S - -	\$ \$ - -	8 8 - -	\$ \$ - -	8 8 - -	S S - -	1 478 1 478 - -
Air (includes truck and air)	S -	S -	S -	s -	s s	S S	1 550 S
Multiple modes	106	11.2	7	1.9	s	s	792
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	106 - S - -	11.2 - S -	7 - S - -	1.9 S -	S - S -	S - S -	792 - 4 529 - -
Other and unknown modes	s	s	s	s	s	s	s

Note: Data exclude shipments of SCTG 16, Crude Petroleum. See the section "Industry Coverage" for additional information.

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<sup>1&</sup>quot;Truck" as a single mode includes shipments which went by private truck only, for-hire truck only, or a combination of private truck and for-hire truck. 
2CFS data for pipeline exclude most shipments of crude oil. See "About the Data" section for details of CFS coverage.

# Table 7. Shipment Characteristics by State of Destination for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

i or expandition of terms and meaning of abbreviations and symbols, see that	,	lue		ns	Ton-miles		
State of destination	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent	
Total	155 184	100.0	279 607	100.0	121 384	100.0	
NEW ENGLAND STATES							
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	426 412 1 687 317 S 203	.3 .3 1.1 .2 S .1	107 S 240 97 S 35	S	139 S 345 145 S 48	.1 S .3 .1 S	
MIDDLE ATLANTIC STATES							
New Jersey New York Pennsylvania	\$ 3 076 2 974	\$ 2.0 1.9	612 836 5 899	.2 .3 2.1	853 997 6 539	.7 .8 5.4	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	8 638 2 261 3 532 3 599 9 468	5.6 1.5 2.3 2.3 6.1	11 648 14 375 S 12 002 15 269	4.2 5.1 S 4.3 5.5	S 12 512 S 9 971 3 437	S 10.3 S 8.2 2.8	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	5 360 1 004 59 392 2 004 1 868 2 789 1 857	3.5 .6 38.3 1.3 1.2 1.8 1.2	8 954 348 148 513 S 3 156 8 752 S	3.2 .1 53.1 S 1.1 3.1 S	2 114 207 8 579 S 1 280 1 454 408	1.7 2 7.1 S 1.1 1.2	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	67 109 2 848 2 056 1 098 2 068 719 1 304	- 1.8 1.3 .7 1.3 .5 .8	21 16 571 731 332 S 194 S	2.3 3.1 8 - 8	28 19 940 897 393 \$ 249 \$ 32	- .8 .7 .3 .3 .2 .2 .5	
EAST SOUTH CENTRAL STATES							
Alabama	646 1 091 464 1 851	.4 .7 .3 1.2	427 S S 1 524	.2 8 9 .5	556 S S 1 576	.5 S S 1.3	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	672 2 204 767 5 757	.4 1.4 .5 3.7	641 10 463 235 2 415	.2 3.7 - .9	581 16 318 202 2 788	.5 13.4 .2 2.3	
MOUNTAIN STATES							
Arizona . Colorado . Idaho . Montana . Nevada . New Mexico . Utah . Wyoming .	944 1 299 317 422 238 470 853 148	.6 .8 .2 .3 .2 .3 .5 .1	365 S 52 371 S 57 4 400	.1 S - .1 S - 1.6	699 S 71 343 S 83 7 262 14	.6 S - .3 S - 6.0	
PACIFIC STATES							
Alaska. California Hawaii Oregon Washington	47 7 439 97 936 2 517	4.8 - .6 1.6	3 2 270 15 S 6 489	- .8 - S 2.3	\$ 4 695 67 \$ 11 530	\$ 3.9 - \$ 9.5	

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 S Data do not meet publication standards because of high sampling variability or other reasons. Some unpublished estimates can be derived from other data published in this table. However, figures obtained in this manner are subject to these same limitations.

#### Table 8. Inbound Shipment Characteristics by State of Origin for State of Destination: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text. Detail may not add to total because of rounding]

i or expandition of terms and meaning of abbreviations and symbols, see that	,	Value			Ton-miles	
State of origin	Number (million dollars)	Percent	Number (thousands)	Percent	Number (millions)	Percent
Total	131 295	100.0	226 619	100.0	59 447	100.0
NEW ENGLAND STATES						
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	572 265 956 288 189 183	.4 .2 .7 .2 .1	S 191 147 23 S S	8 88	S 269 208 34 S S	S.5.3 - SS
MIDDLE ATLANTIC STATES						
New Jersey New York Pennsylvania.	2 245 2 086 2 213	1.7 1.6 1.7	217 670 601	.1 .3 .3	268 789 675	.5 1.3 1.1
EAST NORTH CENTRAL STATES						
Illinois Indiana Michigan Ohio Wisconsin	7 526 2 667 3 135 3 608 7 375	5.7 2.0 2.4 2.7 5.6	4 843 1 585 4 125 S 8 809	2.1 .7 1.8 S 3.9	2 381 948 2 359 S 1 435	4.0 1.6 4.0 S 2.4
WEST NORTH CENTRAL STATES						
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	3 985 1 100 59 392 1 953 1 292 3 285 2 005	3.0 .8 45.2 1.5 1.0 2.5 1.5	6 614 1 024 148 513 1 017 713 13 770 2 614	2.9 .5 65.5 .4 .3 6.1 1.2	1 619 682 8 579 659 276 4 130 714	2.7 1.1 14.4 1.1 .5 6.9 1.2
SOUTH ATLANTIC STATES						
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	84 S 1 336 1 220 256 1 546 580 609 184	- S 1.0 .9 .2 1.2 .4 .5	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	8895   9   1   1   1   1   1   1   1   1   1	S 783 1 468 65 491 184 156 152	S S 1.3 2.5 1 .8 .3 .3
EAST SOUTH CENTRAL STATES						
Alabama Kentucky Mississippi Tennessee	537 1 202 437 1 152	.4 .9 .3 .9	356 313 179 S	.2 .1 - S	422 277 189 S	.7 .5 .3 S
WEST SOUTH CENTRAL STATES						
Arkansas Louisiana Oklahoma Texas	647 562 679 4 792	.5 .4 .5 3.7	691 859 411 1 196	.3 .4 .2 .5	606 1 176 350 1 536	1.0 2.0 .6 2.6
MOUNTAIN STATES						
Arizona . Colorado . Idaho . Montana . Nevada . New Mexico . Utah . Wyoming .	450 535 S 186 66 S 152 111	.3 .4 S .1 - S .1	42 210 150 S 19 22 57 10 132	- - - S - - - 4.5	76 207 212 \$ 35 \$ 82 10 847	.1 .3 .4 .5 .5 .1 .1 .18.2
PACIFIC STATES						
Alaska. California Hawaii Oregon Washington	\$ 5 727 4 379 1 059	\$ 4.4 - .3 .8	\$ 999 \$ 222 306	S .4 S .1 .1	\$ 2 007 \$ 410 528	S 3.4 S .7 .9

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# Appendix A. Comparability With the 1993 Commodity Flow Survey

The Commodity Flow Survey (CFS) restores a data program on commodity flows that the Census Bureau conducted as a part of its 5-year economic census program from 1963 through 1977. The CFS was first conducted in

1993. For the 1997 CFS, the Census Bureau incorporated improvements identified from the evaluation of previous surveys and additional research. The following table shows a comparison of the 1993 and 1997 surveys.

Item	1993	1997
1. Industry coverage	Manufacturers (minor exceptions)	Manufacturers (minor exceptions)
	Mining (except mining services and oil and gas extraction)	Mining (except mining services)
	All wholesale	All wholesale
	Video tape distributers	
	Catalog mail-order houses	Catalog mail-order houses
	Auxiliaries (e.g., warehouses)	Auxiliaries (e.g., warehouses)
Commodity classification system	Standard Transportation Commodity Classification (STCC), developed by the American Association of Railroads (AAR).	Standard Classification of Transported Goods (SCTG).
3. Sample size	Approximately 200,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1992 Standard Statistical Establishment List (SSEL).	Approximately 100,000 establishments were selected from a universe of about 800,000 in-scope establishments on the 1995 Standard Statistical Establishment List (SSEL).
4. Survey methodology	Respondents took a sample of their individual outbound shipments for a 2-week period during each of the four calendar quarters of 1993.	Respondents took a sample of their individual outbound shipments for a 1-week period during each of the four calendar quarters of 1997.
	Respondents reported key characteristics for each sampled shipment.	Respondents reported key characteristics for each sampled shipment.
5. Reported mode of transportation	Rail	Rail
·	For-hire truck	For-hire truck
	Private truck	Private truck
	Air	Air
	Inland water and/or Great Lakes	Shallow draft vessel
	Deep sea water	Deep draft vessel
	Pipeline	Pipeline
	Parcel, U.S. Postal Service, or courier	Parcel, U.S. Postal Service, or courier
	Other	Other
	Unknown	Unknown

Item	1993	1997
6. Data items requested on questionnaire	For <b>each</b> shipment:	For <b>each</b> shipment:
quodanama	Total value	Total value
	Total weight	Total weight
	Major commodity (STCC)	Major commodity (SCTG)
	All modes of transportation	All modes of transportation
	Multiple origins (respondents specifically requested to report all shipment origins for the sampled establishment and report the appropriate origin for each shipment; assumed to always be the mailing address if no other origins listed).	Single origin (assumed to be the mailing address unless the respondent provided a different physical location address).
	Destination	Destination
	Containerized (Y/N)	Containerized (Y/N)
	Hazardous material (Y/N)	Hazardous material (UN/NA codes)
	Export (Y/N)	Export (Y/N)
	If export, mode of export, foreign country, and city of destination.	If export, mode of export, foreign country, and city of destination.

# Appendix B. Reliability of the Estimates

An estimate based on a sample survey potentially contains two types of errors—sampling and nonsampling. Sampling error occurs because characteristics differ among sampling units and because only a subset of the entire population is measured in a sample survey. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. The accuracy of a survey result may be affected by these two types of errors.

Sampling and nonsampling errors are often measured by the quantities, bias and variance. The bias of an estimator of an unknown population value is the difference, averaged over all possible samples of the same size and design, between the estimator and the unknown population value. Any systematic error, or inaccuracy that affects all samples of a specified design in a similar way, may bias the resulting estimates. Variance is the squared difference, averaged over all possible samples of the same size and design, between an estimator and its average value. Descriptions of sampling and nonsampling errors for the 1997 Commodity Flow Survey (CFS) are provided in the following sections.

#### **SAMPLING ERROR**

Because the estimates are based on a sample, exact agreement with the results that would be obtained from a complete enumeration of all the shipments made in 1997 from all establishments included on the CFS sampling frame is not expected. However, because probability sampling was used at each stage of selection, it is possible to estimate the sampling variability of the survey estimates. For CFS estimates, sampling variability arises from each of the three stages of sampling. (See Appendix C for a description of the sample design.)

The particular sample used in this survey is one of a large number of samples of the same size and design that could have been selected. If all possible samples had been surveyed, under the same conditions, an estimate of an unknown population value could have been obtained from each sample. The estimates obtained from these samples give rise to a distribution of estimates for the unknown population value. A statistical measure of the variability among these estimates is the standard error, which can be approximated from any one sample. The coefficient of variation (or relative standard error) of an estimate is the standard error of the estimate divided by the estimate. Measures of sampling variability, such as the standard error or coefficient of variation, are estimated from the

sample and are also subject to sampling variability. (Technically, we should refer to the estimated standard error or the estimated coefficient of variation of an estimator. However, we have omitted this detail for the sake of brevity.) It is important to note that the standard error and coefficient of variation only measure sampling variability. They do not measure any biases in the estimates. All coefficients of variation are expressed as percents. Standard errors for the corresponding percentage estimates are also provided.

An estimate of an unknown population value and its approximate standard error can be used to construct a confidence interval. A confidence interval is a range about a given estimator that has a specified probability, or confidence, of containing the unknown population value. If, for each possible sample, an estimate of an unknown population value and the estimate's approximate standard error were obtained, then:

- 1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the unknown population value.
- 2. For approximately 95 percent of the possible samples, the interval from two standard errors below to two standard errors above the estimate would include the unknown population value.

#### **NONSAMPLING ERROR**

Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. In the CFS, nonsampling error can be attributed to many sources: (1) nonresponse, (2) response errors, (3) differences in the interpretation of the questions, (4) mistakes in coding or keying the data obtained, and (5) other errors of collection, response, coverage, and processing. Although no direct measurement of the potential biases because of nonsampling error has been obtained, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize its influence.

A potentially large source of bias in the estimates is due to nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses from all the selected establishments. Four levels of nonresponse can occur in the CFS: item, shipment, quarter (reporting week), and establishment. Item nonresponse

occurs either when a question is unanswered or the response to the question fails computer or analyst edits. Item nonresponse is corrected by imputation. (Imputation is the procedure by which a missing value is replaced by a predicted value obtained from an appropriate model.) Shipment, quarter, and establishment nonresponse are used to describe the inability to obtain sufficient information about a sampled shipment, quarter, or establishment, respectively, that prevents it from contributing to tabulations. Shipment and quarter nonresponse are corrected during the estimation procedure by reweighting. Reweighting allocates characteristics to the nonrespondents in proportion to the characteristics observed for the respondents. The amount of bias introduced by this nonresponse adjustment procedure depends on the extent to which the nonrespondents differ, characteristically, from the respondents. Establishment nonresponse is corrected during the estimation procedure by the SIC-level adjustment weight. (See Appendix C for a description of the estimation procedure.) In most cases of establishment nonresponse, none of the four questionnaires have been

returned to the Census Bureau, after several attempts to elicit a response. Approximately 67 percent of the sampled establishments provided at least one quarter of data that contributed to tabulations.

Some possible sources of bias that are attributed to respondent-conducted sampling include misunderstanding the definition of a shipment, constructing an incomplete frame of shipments from which to sample, ordering the shipment sampling frame by selected shipment characteristics, and selecting shipment records by a method other than the one specified in the questionnaire's instructions. We often contacted respondents who reported shipments having atypically large value or weight when compared to the rest of their reported shipments. Upon contact, if we are able to collect information on all of a given respondent's large shipments made either for a particular reporting week or for the entire quarter, then we identify these large shipments as certainty shipments. (See Appendix C for a description of how certainty shipments are used in the estimation process.)

# Table B-1a. Measures of Reliability for Shipment Characteristics by Mode of Transportation for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Valu	ue	To	ns	Ton-	Ton-miles		
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
All modes	4.3	-	8.9	-	13.1	-	6.7	
Single modes	4.6	1.5	8.6	2.4	14.1	5.2	9.0	
Truck For-hire truck Private truck	5.1 5.1 5.1	1.7 .8 1.3	7.0 10.3 11.6	3.3 2.3 3.1	12.4 15.4 17.9	3.4 3.2 .6	7.2 6.3 7.3	
Rail	14.3	.7	19.8	3.3	21.4	4.2	6.7	
Water Shallow draft Great Lakes Deep draft	27.7 33.5 45.6 S	.3 .3 - S	21.6 29.6 49.2 S	1.1 1.2 .6 S	27.7 34.4 S S	3.9 4.3 S S	11.4 12.6 28.6 29.8	
Air (includes truck and air)	10.9 37.7	.2 .3	18.5 38.7	.8	21.4 S	s	2.8 S	
Multiple modes	9.9	1.9	25.9	2.6	26.1	5.5	6.4	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	7.3 42.2 47.4 26.8 S	1.4 .9 - .1 S	13.8 24.7 S 27.8 S	- - S 2.5 S	16.1 24.1 S 28.1 S	.1 .2 S 5.5 S	6.4 9.3 22.8 18.5 S	
Other and unknown modes	20.0	.7	42.7	.7	48.0	2.4	30.8	

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

### Table B-1b. Measures of Reliability for Shipment Characteristics by Mode of Transportation for State of Origin: 1997 and 1993

		Value			Tons			Ton-miles		Average	miles per	shipment
Mode of transportation	Coefficient c	of variation of other	Standard error of		of variation of imber	Standard error of	Coefficient o		Standard error of			Standard error of
	1997	1993	percent change	1997	1993	percent change	1997	1993	percent change	1997	1993	percent change
All modes	4.3	3.5	7.9	8.9	6.2	16.0	13.1	18.4	34.4	6.7	11.8	18.3
Single modes	4.6	4.2	8.1	8.6	6.6	15.8	14.1	16.8	33.1	9.0	22.7	23.6
Truck For-hire truck Private truck	5.1 5.1 5.1	4.4 4.8 9.6	8.7 8.3 15.4	7.0 10.3 11.6	7.5 10.2 12.4	14.3 18.2 25.2	12.4 15.4 17.9	3.5 4.0 6.8	18.3 21.9 29.9	7.2 6.3 7.3	8.4 6.3 11.8	13.2 8.9 15.5
Rail	14.3	18.1	30.9	19.8	23.9	54.4	21.4	23.8	59.0	6.7	5.1	7.4
Water	27.7 33.5 45.6 S	S S 49.9 43.4	S S 73.1 S	21.6 29.6 49.2 S	9999 9999	\$ \$ \$ \$	27.7 34.4 S S	\$ \$ \$ 37.7	5555	11.4 12.6 28.6 29.8	\$ 24.0 25.9 29.4	S 25.4 26.6 —
Air (includes truck and air)	10.9 37.7	21.1 43.2	31.0 120.6	18.5 38.7	S 42.1	S 113.9	21.4 S	S S	S	2.8 S	2.7 S	4.4 S
Multiple modes	9.9	5.9	22.2	25.9	s	s	26.1	s	s	6.4	6.0	10.8
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	7.3 42.2 47.4 26.8 S	6.4 44.9 S S S	18.6 126.7 S S S	13.8 24.7 S 27.8 S	18.1 30.3 S S S	31.9 56.2 S S	16.1 24.1 S 28.1 S	24.1 29.0 S S S	48.1 70.5 S S S	6.4 9.3 22.8 18.5 S	6.1 9.9 31.6 28.6 31.6	10.8 14.1 52.8 33.8 S
Other and unknown modes	20.0	22.1	42.6	42.7	48.3	45.7	48.0	s	s	30.8	s	s

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# Table B-1c. Standard Error of Percentage for Shipment Characteristics by Mode of Transportation for State of Origin: Percent of Total for 1997 and 1993

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation	Value (p	percent)	Tons (p	percent)	Ton-miles (percent)		
widde of transportation	1997	1993	1997	1993	1997	1993	
All modes	-	-	_	_	-	-	
Single modes	1.5	1.4	2.4	3.5	5.2	6.7	
Truck For-hire truck Private truck	1.7 .8 1.3	1.4 1.7 1.9	3.3 2.3 3.1	4.9 3.3 3.3	3.4 3.2 .6	5.4 4.4 1.1	
Rail	.7	.9	3.3	4.7	4.2	6.3	
Water Shallow draft Great Lakes Deep draft	.3 .3 - S	\$ \$ -	1.1 1.2 .6 S	\$ \$ \$ \$ \$ \$	3.9 4.3 S S	\$ \$ \$ -	
Air (includes truck and air) Pipeline	.2 .3	.6 .2	.8	S .9	- S	S S	
Multiple modes	1.9	.7	2.6	s	5.5	s	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	1.4 .9 - .1 S	9.6.000 9.000 9.000	- - S 2.5 S	888	.1 .2 S 5.5 S	.3 .3 .5 .5 .5	
Other and unknown modes	.7	.9	.7	1.7	2.4	s	

Note: For description of development and uses of measures of reliability, see Appendix B, Reliability of the Estimates.

# Table B-2. Measures of Reliability for Shipment Characteristics by Total Modal Activity for the State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Ton-r	niles		
Mode of transportation	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
Total	13.1	-	7.3	
Truck Rail Shallow draft Great Lakes Deep draft	12.4 21.2 34.0 28.6 S	3.4 4.4 4.2 5.1 S	7.0 6.5 9.0 18.3 28.7	
Air Parcel, U.S. Postal Service or courier Pipelline Other and unknown modes	22.0 16.1 S 47.9	_ .1 S 2.4	3.0 6.4 S 31.7	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997

	Val	ue	Tor	ns	Ton-r	miles
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
All modes	4.3	_	8.9	_	13.1	-
Less than 50 miles	3.7 5.6 7.1 8.9 5.4	.8 .5 .6 .8 .4	9.8 15.8 16.2 16.7 27.3	3.3 2.3 1.3 1.5 1.7	9.9 17.7 16.9 18.8 29.2	.4 .6 1.0 3.0 2.7
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	10.5 7.8 11.0 30.2	.9 .8 .4	23.7 14.4 20.0 45.7	1.1 1.2 .1	24.3 13.9 19.3 47.0	3.0 4.8 .6
Single modes	4.6	-	8.6	-	14.1	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	3.8 4.8 6.8 10.3 6.0	.8 .5 .6 1.0	9.8 15.9 16.4 18.9 36.8	4.1 2.2 1.4 1.1 1.9	10.0 17.8 17.0 18.3 39.5	.9 .7 1.7 1.0 3.3
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	16.5 8.7 12.9 30.5	1.2 .7 .3 -	24.4 15.0 26.7 S	.9 1.5 .1 S	26.2 14.5 26.1 S	2.8 5.5 .8 S
Truck	5.1	-	7.0	-	12.4	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	3.9 4.9 7.0 10.5 6.5	.9 .5 .7 1.1 .4	10.9 11.1 15.4 17.6 22.4	3.5 1.4 1.5 1.1 .5	11.2 11.9 16.0 17.1 21.6	1.8 .5 1.9 1.9
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	18.9 11.9 15.8 S	1.2 .8 .4 S	20.2 9.7 30.1 S	.4 .2 .2 S	20.7 10.8 29.7 S	1.2 .8 1.2 S
For-hire truck	5.1	-	10.3	_	15.4	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	8.3 6.4 6.4 12.1 7.3	1.1 .5 .6 1.4 .6	11.6 14.9 18.1 13.5 26.0	3.3 1.4 2.2 1.0 .8	14.6 15.8 19.1 14.2 25.0	.6 .5 1.8 .9 1.0
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	4.6 12.4 15.6 S	.7 1.6 .6 S	21.5 10.2 30.6 S	.6 .3 .3 S	22.1 11.3 30.1 S	1.3 .9 1.6 S
Private truck	5.1	-	11.6	-	17.9	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	4.9 8.6 10.2 13.2 28.1	1.6 1.0 1.1 .9	14.4 10.2 15.6 45.2 34.3	3.0 1.3 1.2 1.2 .2	16.6 11.2 16.1 46.7 32.1	4.6 1.3 2.4 4.0 1.1
750 to 999 miles. 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	34.4 12.1 22.7 S	.5 .2 - S	26.5 13.3 24.3 S	- - - S	26.3 13.6 24.8 S	.9 .8 - S
Rail	14.3	-	19.8	-	21.4	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	35.9 37.7 21.3 22.7 28.0	.8 3.4 3.4 3.1 2.1	\$ 30.8 19.7 31.4 \$	S 6.4 4.1 4.1 S	\$ 32.9 22.7 29.0 \$	\$ 1.4 4.1 2.3 \$
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	21.0 15.7 39.2 —	1.7 3.3 1.0	31.8 21.3 19.6	1.7 4.2 .2	32.6 19.5 20.2 —	2.7 5.7 .5 –
Water	27.7	-	21.6	-	27.7	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	\$ \$ \$ 32.0	\$ - \$ \$ 11.3	S - S S 44.9	\$ \$ \$ 10.4	S - S S 42.7	\$ - \$ \$ 13.3
750 to 999 miles	\$ \$ -	S S -	S S - -	S S -	\$ \$ - -	S S - -
Shallow draft	33.5	-	29.6	-	34.4	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	S S S - 39.0	S - S - 9.5	\$   S   -   45.7	S - S - 7.8	\$   S   47.8	S - S - 9.9
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	\$ \$ - -	\$ \$ - -	S S - -	\$ \$ - -	S S - -	S S - -

Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of abbreviations and symbol	I	luo.	То	no.	Ton	mileo
Mode of transportation and distance shipped (based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Ton-r Coefficient of variation of number	Standard error of percentage
Single modes—Con.						
Great Lakes	45.6	_	49.2	_	s	s
Less than 50 miles	s	S	s	S	s	S
50 to 99 miles	_	_	_		_	_
250 to 499 miles	S	S	S	SS	S	S
500 to 749 miles	S	S	S	8	S	5
750 to 999 miles	_	_				_
1,500 to 1,999 miles	_	_	_		_	_
Deep draft	s	s	s	s	s	s
•						
Less than 50 miles	S -	S -	S -	S -	S -	S -
100 to 249 miles	_	_ _	=	- 1	_	<u>-</u>
500 to 749 miles	-	-	-	-	-	_
750 to 999 miles	-	-	-	_	-	_
1,000 to 1,499 miles				-		
2,000 miles or more	-	_	_	=	-	_
Air (includes truck and air)	10.9	-	18.5	-	21.4	-
Less than 50 miles	43.3	_ 1.4	_ S	- 9	_ S	- S
100 to 249 miles	49.5	1.3	S	S S	S	\$ \$
250 to 499 miles	16.2 18.5	4.5 1.9	24.6 34.9	6.4 1.6	26.6 35.4	4.9 1.8
750 to 999 miles	18.5	1.8	39.4	4.8	40.0	4.9
1,000 to 1,499 miles 1,500 to 1,999 miles	18.3 9.6	2.7 1.2	23.6 S	5.6 S	20.6 S	6.2 S
2,000 miles or more	33.5	.2	Š	SS	Š	S
Pipeline	37.7	-	38.7	-	s	s
Less than 50 miles	37.6	1.5	39.0	1.1	S	S
50 to 99 miles	S S	S S	S	S	S S	S S
250 to 499 miles	-	=		-	\$\\ \\$\\ \\$\\ \\$\\ \\$\\ \\$\\ \\$\\ \\$\\	\$ \$ \$ \$
	_		_			
750 to 999 miles				_	S	\$ \$ \$
1,500 to 1,999 miles	_		_ _	_ _	S S	S
Multiple modes	9.9	_	25.9	_	26.1	_
Less than 50 miles	11.0	1.3	s	S	43.4	_
50 to 99 miles	18.9 15.5	.6 .8	45.7 17.9	1.9 1.7	42.3 21.8	.2 .5
250 to 499 miles	10.6	.9	29.5	9.0	29.8	9.4
500 to 749 miles	11.6	.5	31.9	6.6	31.6	6.0
750 to 999 miles	16.7 10.6	1.3 1.1	S 21.1	S 3.9	S 21.9	S 7.6
1,500 to 1,999 miles	16.2 36.9	.9 .1	25.9 47.2	3.2 .1	26.9 48.7	6.2
						.,
Parcel, U.S. Postal Service or courier	7.3	_	13.8	-	16.1	-
Less than 50 miles	11.5 19.9	1.2	19.3 18.2	2.2	15.8 17.6	_ _
100 to 249 miles	15.6 7.0	.9 .8	14.9 14.5	.9 .9	13.8 15.9	.3 .6
500 to 749 miles	9.2	.5	19.6	1.1	19.9	.9
750 to 999 miles	12.7	1.2	21.3	1.6	20.6	1.4
1,000 to 1,499 miles 1,500 to 1,999 miles	7.0 15.9	1.3 .9	18.8 20.4	1.9	18.4 20.5	1.7 2.5
2,000 miles or more	38.3	.1	S	.9 S	S	S
Truck and rail	42.2	_	24.7	-	24.1	-
Less than 50 miles	s	S	45.2	.5	48.1	=
50 to 99 miles	S	S S	S	.5 S S	S S	S
250 to 499 miles	\$ \$ \$ \$	S	S		S	S S S 3.6
500 to 749 miles		S	35.4	4.8	34.4	
750 to 999 miles	S 43.1	S 6.1	S 28.3	S 6.7	S 28.3	S 6.5
1,500 to 1,999 miles 2,000 miles or more	45.4	9.1	39.0	8.0	38.8	8.6
	A7 A	_		_	s	s
Truck and water	47.4	_	S	s		S
Less than 50 miles	_	_ _	_ _			_ _
100 to 249 miles		_ _	_ _	= =	_	_
500 to 749 miles	<u> </u>	Ξ	=	=	_	Ξ
750 to 999 miles	_	=		=	_	=
1,000 to 1,499 miles 1,500 to 1,999 miles	\$ \$ \$	S S	S S S	S S S	S S S	\$ \$ \$
2,000 miles or more	I Š	S	l Š l	S	l s l	Š

# Table B-3. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Distance Shipped for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

Mode of transportation and distance shipped	Val	ue	То	ns	Ton-	miles
(based on Great Circle Distance)	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage
Multiple modes—Con.						
Rail and water	26.8	-	27.8	-	28.1	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	- - 30.4 31.5	- - 7.9 9.1	- - 30.0 33.2	- - 8.5 9.0	- - 30.1 32.8	- - 8.3 9.1
750 to 999 miles	\$ \$ -	\$ \$ - -	S S - -	\$ \$ - -	\$ \$ -	S S -
Other multiple modes	s	s	s	s	s	s
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	888 -	\$\$\$ - -	888 -	888 -	888 - -	\$ \$ \$ \$
750 to 999 miles	- - - S	- - S	- - S	- - S	- - S	- - - S
Other and unknown modes	20.0	-	42.7	-	48.0	-
Less than 50 miles 50 to 99 miles 100 to 249 miles 250 to 499 miles 500 to 749 miles	21.0 31.8 28.9 18.5 30.1	6.8 1.0 2.0 2.4 1.3	41.0 39.2 S S S	9.0 2.2 S S S	42.8 40.9 S S 49.5	1.1 1.0 S S 6.3
750 to 999 miles 1,000 to 1,499 miles 1,500 to 1,999 miles 2,000 miles or more	27.6 S 41.0 S	1.2 S .9 S	\$ \$ \$ \$	9999	\$ \$ \$ \$	S S S

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductions and symbols, see introductions are symbols.	Val	ue	То	ins	Ton-	miles	
Mode of transportation and shipment size	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
All modes	4.3	-	8.9	-	13.1	-	6.7
Less than 50 lb	6.3 6.4 8.9 8.8 7.2	1.2 .2 .6 .3	14.4 9.6 8.1 6.2 9.0	- - - -	19.2 18.4 9.7 7.9 7.2	.1 - - -	6.4 11.4 12.4 9.5 12.3
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	10.2 4.8 16.4 11.8	1.5 1.0 .6 .9	7.9 11.4 17.7 12.9	.5 3.4 1.4 2.5	5.8 9.6 22.6 14.4	.3 1.6 .5 2.0	6.3 11.8 8.8 8.6
Single modes  Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 5750 to 999 lb	9.5 10.8 10.1 8.6 6.5	.4 .3 .7 .4	9.5 10.4 8.8 5.4 8.4	- - - - - -	14.1 11.7 17.2 11.2 6.7 8.9	- - - - - -	9.0 12.4 15.9 16.1 9.1 13.4
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	8.0 4.4 16.9 12.6	1.0 1.5 .8 1.2	8.0 11.8 17.8 14.9	.4 4.3 1.5 3.2	6.5 3.9 23.1 16.8	.4 2.9 .5 3.2	6.6 8.4 9.2 8.8
Truck	5.1	-	7.0	-	12.4	-	7.2
Less than 50 lb 50 to 99 lb 100 to 749 lb 50 to 999 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	12.2 9.6 9.5 7.7 7.2	.4 .2 .7 .4 .2	9.6 10.5 9.0 5.3 8.4		14.3 20.9 10.6 6.7 9.4	- .2 - .1	13.2 18.9 16.1 9.2 13.9
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	8.1 4.5 17.1 32.8	1.0 1.4 1.0 .3	8.0 11.8 18.0 34.1	1.0 3.9 3.6 2.7	6.4 3.8 23.6 S	.9 5.0 3.1 S	6.4 8.4 9.8 29.2
For-hire truck	5.1	-	10.3	-	15.4	-	6.3
Less than 50 lb	21.1 10.6 15.9 10.3 12.8	.6 .2 1.1 .5 .3	19.7 19.8 8.8 8.8 8.4	- - - -	20.1 28.2 12.3 6.8 11.0	- - .2 .1 .1	19.9 13.0 7.8 6.6 10.1
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	6.8 4.7 15.4 44.9	.9 1.9 .9 .6	9.4 7.8 20.6 S	.9 3.9 3.5 S	5.6 5.0 20.8 S	.9 5.4 2.6 S	9.0 5.8 9.8 48.5
Private truck	5.1	-	11.6	-	17.9	-	7.3
Less than 50 lb	11.8 11.6 6.8 20.8 16.2	.7 .4 .6 .6	7.9 13.5 12.0 9.4 10.4	- .2 -	11.0 13.7 7.2 13.2 11.5	- - .2 .1	15.5 17.6 15.8 15.9 14.7
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	6.0 8.6 25.5 32.3	1.3 1.7 1.4 .2	10.0 18.8 24.3 46.1	2.0 4.8 3.8 2.6	11.9 9.5 40.6 S	1.9 4.8 4.2 S	5.6 11.2 12.5 33.0
Rail	14.3	-	19.8	-	21.4	-	6.7
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	\$ \$ \$ \$   \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	S S S - S	S S S - S	S S S - S	999 - 9	\$ \$ \$ \$	38.7 31.6 31.6 — 31.6
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ 21.4 45.2 14.5	S .5 .2 .9	S 22.4 24.6 19.8	S - - -	\$ 24.5 35.2 21.5	\$ .1 .1 .2	26.1 17.5 21.7 6.9
Water	27.7	-	21.6	-	27.7	-	11.4
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	- - - - -	- - - - -		- - - -	- - - -	- - - - -	- - - - -
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S - 28.1	S S - 2.3	S S - 21.6	S S - .1	\$ \$ - 27.7	\$ \$ - -	31.6 31.6 — 10.0
Shallow draft	33.5	-	29.6	-	34.4	-	12.6
Less than 50 lb	=		=		=	_	
100 to 499 lb 500 to 749 lb 750 to 999 lb	= =	_ _ _	_ _ _	_ _ _	_ _ _		_ _ _
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	S S - 33.9	\$ \$ - 2.3	S S - 29.7	S S - .1	S S - 34.4	S S - -	31.6 31.6 - 11.2

Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductions and symbols are introductions.]	val	ue	To	ons	Ton-	miles	
Mode of transportation and shipment size	Coefficient of	Ctondord organ	Coefficient of	Ctondord arror	Coefficient of	Ctandard array	Average miles per shipment—
	variation of number	Standard error of percentage	variation of number	Standard error of percentage	variation of number	Standard error of percentage	coefficient of variation
Single modes—Con.							
Great Lakes	45.6	-	49.2	-	s	S	28.6
Less than 50 lb	_		_		_		
100 to 499 lb	_				_	_	_
750 to 999 lb	-	_	-	-	_	_	_
1,000 to 9,999 lb	-	-	-	-	<u> </u>	_	_
50,000 to 99,999 lb	-	_	_	_	_	_	_
100,000 lb or more	45.6	_	49.2	-	S	S	28.6
Deep draft	S	S	s	S	s	s	29.8
Less than 50 lb	_		_	_ _	_	_	_
100 to 499 lb	_		-	_ _	_	_	_
750 to 999 lb	-	-	-	_	_	_	_
1,000 to 9,999 lb	_		_		_	_	_
50,000 to 99,999 lb	_ s	_ S	- S	_ S	_ S	_ S	29.8
Air (includes truck and air)	10.9	_	18.5	_	21.4	_	2.8
Less than 50 lb	13.2	4.8	19.2	2.7	20.7	3.1	2.9
50 to 99 lb 100 to 499 lb	21.7	2.3 2.9	21.4 30.9	1.7 5.0	21.4 34.3	1.3 4.6	4.0 6.4
500 to 749 lb	37.9	1.6	34.6	4.4	29.1	3.5	26.1
750 to 999 lb	46.1	1.2	S 10.0	S	S	S	17.6
1,000 to 9,999 lb	25.8 S	2.0 S	16.9 S	4.6 S	24.3 S	6.2 S	12.0 28.3
50,000 to 99,999 lb	S -	S -	S -	S -	S -	S -	28.5
Pipeline	37.7	_	38.7	_	s	s	s
Less than 50 lb	_	_	-	_	s	S	S
50 to 99 lb	_		-	_ _	S	S S	S
500 to 749 lb	S S	S S	S S	S S	88888	S	88888
1,000 to 9,999 lb	s	S	S	s	S		
10,000 to 49,999 lb. 50,000 to 99,999 lb.	S	S	S	S	S	S S S S	\$ \$ \$ \$
100,000 lb or more	37.9	7.6	39.4	8.3	Š	s	Š
Multiple modes	9.9	_	25.9	_	26.1	-	6.4
Less than 50 lb	7.8 8.1	2.6 .9	17.9 18.9	5.2 1.4	21.5 24.5	4.7 1.3	6.6 7.7
100 to 499 lb	10.9 38.1	.8 .7	14.0 40.8	2.2 .3	12.3 44.8	1.8 .3	8.9 38.6
750 to 999 lb	33.1	.4	32.8	.6	33.0	.5	38.5
1,000 to 9,999 lb	37.1 42.5	.2 3.1	S 24.0	S 4.1	33.9 22.7	.2 7.0	S 12.4
50,000 to 99,999 lb 100,000 lb or more	S 24.7	S .5	S 27.6	S 15.3	S 27.8	S 14.6	S 15.8
Parcel, U.S. Postal Service or courier	7.3	.5	13.8	13.5	16.1	14.0	6.4
Less than 50 lb	7.8	1.6	17.9	3.4	21.5	4.9	6.6
50 to 99 lb 100 to 499 lb	8.1 10.9	.8	18.9 13.6	1.7 2.2	24.5 12.4	2.5 2.6	7.7 8.6
500 to 749 lb	38.3	.8	29.0	1.2	46.2	1.5	29.9
750 to 999 lb	34.5 S	.4 S	38.6 S	1.1 S	34.0 S	1.0 S	24.6 S
10,000 to 49,999 lb	-	_	_	_	_	_	-
50,000 to 99,999 lb	_	_ _	-		_ _	-	_
Truck and rail	42.2	_	24.7	_	24.1	_	9.3
Less than 50 lb	_	_	_	_	_	_	_
50 to 99 lb	S S	S S	S 43.4	S -	S S	S S	31.6 26.9
500 to 749 lb	s	- S	S	_ S	S	s s	31.6
1.000 to 9.999 lb	s	s	32.5	.9	42.8	.9	33.1
10,000 to 49,999 lb	42.6 S	5.5 S	24.3	7.9	22.7	7.2 S	7.4 29.3
100,000 lb or more	S	S	S S	S S	S S	S	27.5
Truck and water	47.4	_	s	s	s	s	22.8
Less than 50 lb	_	_ _	-	_	-	_	_
100 to 499 lb	s	S	S	S	S	S	31.6
500 to 749 lb	S S	S S	S S	\$ \$ \$	S S	S S	31.6 30.2
1,000 to 9,999 lb	s	s	s	s	s	s	27.6
10,000 to 49,999 lb	s	S	S	- S	_ S	S	31.6
100,000 lb or more	1 -	1 =		1 =	1 =	1 =	1 –

# Table B-4. Measures of Reliability for Shipment Characteristics by Mode of Transportation and Shipment Size for State of Origin: 1997—Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Val	Value		Tons		Ton-miles		
Mode of transportation and shipment size	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
Multiple modes - Con.								
Rail and water	26.8	-	27.8	-	28.1	-	18.5	
Less than 50 lb			_ _		_ _		_ _	
100 to 499 lb 500 to 749 lb 750 to 999 lb	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	- - -	
1,000 to 9,999 lb			_ _		_ _		_ _	
50,000 to 99,999 lb. 100,000 lb or more	26.8	-	27.8	-	28.1		18.5	
Other multiple modes	s	s	s	s	s	s	s	
Less than 50 lb	\$ \$ \$ \$ \$ \$ \$ \$	\$ \$ \$ \$ \$ \$ \$ \$ \$	88888	\$ \$ \$ \$ \$ \$ \$ \$ \$	88888	\$ \$ \$ \$ \$ \$ \$ \$	31.6 31.6 31.6 30.2 29.9	
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	\$ \$ \$ -	S S S	\$ \$ -	S S S	\$ \$ -	\$ \$ \$ -	29.9 S 31.6	
Other and unknown modes	20.0	-	42.7	-	48.0	-	30.8	
Less than 50 lb 50 to 99 lb 100 to 499 lb 500 to 749 lb 750 to 999 lb	9.9 23.6 24.7 20.0 27.4	4.7 1.4 2.8 .5 .3	19.1 28.4 25.6 21.8 25.0	.9 .9 1.9 .5	\$ \$ 17.2 45.2 38.0	S S 1.2 - .3	37.1 35.4 30.8 S 48.4	
1,000 to 9,999 lb 10,000 to 49,999 lb 50,000 to 99,999 lb 100,000 lb or more	39.6 36.0 34.9 S	5.8 5.5 .5 S	11.6 S S S	8.0 S S S	35.8 S S S	8.7 S S S	30.3 19.2 37.6 23.2	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

# Table B-5. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity for State of Origin: 1997

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

		Value		Tons		Ton-		
SCTG code	Commodity description	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
	All commodities	4.3	-	8.9	-	13.1	-	6.7
01 02 03 04 05	Live animals and live fish . Cereal grains . Other agricultural products Animal feed and products of animal origin, n.e.c. Meat, fish, seafood, and their preparations .	8.3 13.8 20.9 14.7	S .3 .4 .3 .5	S 10.3 14.7 18.1 15.5	S 1.6 .8 .8	\$ 16.5 28.0 18.9 22.4	\$ 4.3 2.2 .3 .3	S 23.1 21.6 S 39.2
06 07 08 09 10	Milled grain products and preparations, and bakery products Other prepared foodstuffs and fats and oils Alcoholic beverages Tobacco products Monumental or building stone	12.8 10.2 15.5 34.7 44.6	.2 .7 .1 .2 –	13.5 9.4 15.7 41.0 42.9	.3 .8 - -	17.9 13.1 S S 36.1	.4 .7 S S	46.2 29.7 45.2 10.6 44.4
11 12 13 14 15	Natural sands Gravel and crushed stone Nonmetallic minerals n.e.c. Metallic ores and concentrates Coal	38.7 28.0 34.4 21.4 41.4	- - .2 -	23.1 29.0 S 19.0 41.4	.9 3.5 S 2.4	46.6 43.4 47.0 25.4 41.0	.6 .6 – 6.1	46.6 27.6 S 27.9 26.5
17 18 19 20 21	Gasoline and aviation turbine fuel. Fuel oils Coal and petroleum products, n.e.c. Basic chemicals Pharmaceutical products	42.1 28.5 39.1 19.8 9.1	.9 .3 .4 - .2	45.1 32.5 34.9 S 11.2	1.6 .7 1.4 S	S 8 48.5 S 31.2	S S .8 S	27.1 31.8 20.8 24.0 21.0
22 23 24 25 26	Fertilizers Chemical products and preparations, n.e.c. Plastics and rubber Logs and other wood in the rough Wood products.	15.9 16.6 7.3 S 16.6	- .4 .3 S .5	15.0 19.4 10.4 S 13.2	.1 .1 - S .3	26.3 25.8 12.0 S 24.5	- .2 - S .4	39.5 15.4 12.0 S 22.6
27 28 29 30 31	Pulp, newsprint, paper, and paperboard Paper or paperboard articles Printed products Textilles, leather, and articles of textiles or leather Nonmetallic mineral products	13.1 15.1 15.0 15.9 12.5	.3 .2 .6 .2	20.8 16.2 15.5 28.0 26.3	.2 - .1 - 1.2	10.2 18.8 19.5 28.4 S	.3 - .2 - S	13.0 21.7 15.2 7.0 17.9
32 33 34 35	Base metal in primary or semifinished forms and in finished basic shapes.  Articles of base metal Machinery Electronic and other electrical equipment and components and office	12.3 9.8 8.8	.3 .3 .5	24.7 18.6 12.4	.6 .1 -	\$ 28.2 12.9	S .3 .2	16.9 14.4 12.9
36	equipment	11.4 17.7	1.2 1.2	15.1 11.8		15.4 25.1	.3	5.7 14.9
37 38	Transportation equipment, n.e.c. Precision instruments and apparatus	23.9 10.9	.2 .8	21.5 33.4		20.7 29.9		10.7 7.7
39 40 41 43 	Furniture, mattresses and mattress supports, lamps, lighting fittings, and illuminated signs  Miscellaneous manufactured products  Waste and scrap  Mixed freight  Commodity unknown	11.0 6.8 35.7 19.4 31.9	.1 .4 .1 .5 .2	12.2 19.9 45.5 S 36.4	- .1 1.5 S	18.9 9.2 44.2 S S	- -6 8 8	8.2 4.6 48.1 27.7 24.6

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997

To explanation of terms and meaning of abbreviations and symbols, see introduc-	Val		т.		Ton	mileo	
	Vai	ue I	10	ons	1011-	miles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
ALL COMMODITIES							
Total	4.3	_	8.9	_	13.1	_	6.7
Single modes	4.6	1.5	8.6	2.4	14.1	5.2	9.0
Truck For-hire truck Private truck	5.1 5.1 5.1	1.7 .8 1.3	7.0 10.3 11.6	3.3 2.3 3.1	12.4 15.4 17.9	3.4 3.2 .6	7.2 6.3 7.3
Rail	14.3	.7	19.8	3.3	21.4	4.2	6.7
Water Shallow draft Great Lakes	27.7 33.5 45.6	.3	21.6 29.6 49.2	1.1 1.2 .6	27.7 34.4 S	3.9 4.3 S	11.4 12.6 28.6
Deep draft  Air (includes truck and air)	10.9 37.7	.2 .3	18.5 38.7	S - .8	21.4 S	S - S	29.8 2.8 S
Multiple modes	9.9	1.9	25.9	2.6	26.1	5.5	6.4
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water	7.3 42.2 47.4 26.8	1.4 .9 	13.8 24.7 S 27.8	- - S 2.5	16.1 24.1 S 28.1	.1 .2 S 5.5	6.4 9.3 22.8 18.5
Other multiple modes	20.0	.7	42.7	.7	48.0	2.4	30.8
SCTG 01, LIVE ANIMALS AND LIVE FISH							
Total	s	s	s	s	s	s	s
Single modes	s	s	s	s	s	s	s
Truck For-hire truck	S S S	S S S	S S S	S S S	S S S	S S S	S 32.5 31.6
Rail	_	_	_	_	_	_	_
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)		_			_ S	_ S	_ S
Multiple modes	_	_	_	_	_	_	_
Parcel, U.S. Postal Service or courier	- - - - -	- - - - -	- - - - -	- - - -	- - - - -	- - - - -	- - - - -
Other and unknown modes	_	_	_	_	_	_	_
SCTG 02, CEREAL GRAINS							
Total	8.3	_	10.3	_	16.5	_	23.1
Single modes	8.9	2.1	10.7	2.0	16.8	3.1	22.6
Truck For-hire truck Private truck	21.4 20.5 29.5	6.0 4.0 2.5	18.1 17.8 28.0	6.2 3.3 3.5	21.3 21.3 35.2	3.5 3.0 .5	16.6 21.1 38.0
Rail	14.6	5.9	14.9	5.9	19.9	6.8	19.5
Water Shallow draft Great Lakes Deep draft	29.0 30.0 S	7.0 6.7 S	27.7 28.6 S	6.9 6.7 S	29.8 29.8 S	8.9 8.9 S	11.2 11.2 31.6
Air (includes truck and air)			_ _ _	_ _	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	31.6
Truck and water Rail and water	_	_		_ _ _	_ _	=	
Other multiple modes	s	s	s	s	s	s	s
	_	-	-	-	-	-	_

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduction					T		
	Val	ue T	10	ons	TON-	miles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment — coefficient of variation
SCTG 03, OTHER AGRICULTURAL PRODUCTS							
Total	13.8	_	14.7	_	28.0	_	21.6
Single modes	14.9	3.2	15.8	3.5	31.9	7.7	17.5
Truck	20.4 16.4 39.7	6.6 3.8 7.3	17.4 15.5 40.2	6.8 4.7 5.8	19.1 14.7 42.0	7.4 4.7 3.3	16.7 31.1 18.6
Rail	25.0	6.2	25.2	7.4	30.2	9.9	25.3
Water	49.0	5.2	S	S	S	S	22.2
Shallow draft Great Lakes Deep draft	49.0	5.2 - -	S - -	S - -	S - -	S - -	22.2
Air (includes truck and air)	_ _		_ _		- S	s	s
Multiple modes	s	s	s	s	s	s	24.2
Parcel, U.S. Postal Service or courier	41.1 S	- S	46.8 S	- S	42.4 S	_ S	25.4 31.6
Truck and water Rail and water			-		- -	-	31.0
Other multiple modes	-	_	-	_	=	-	-
Other and unknown modes	49.9	3.0	s	s	s	s	s
SCTG 04, ANIMAL FEED AND PRODUCTS OF ANIMAL ORIGIN, N.E.C.							
Total	20.9	-	18.1	-	18.9	-	s
Single modes	21.4	2.3	18.4	1.7	13.0	6.0	s
Truck For-hire truck Private truck	22.2 23.2 25.9	2.9 5.9 6.4	20.2 20.8 25.7	4.2 5.2 6.6	19.3 18.8 29.2	8.0 4.8 4.7	S S 49.3
Rail	32.9	1.7	23.3	3.5	23.3	8.0	18.7
Water	_	_	-		_ _	-	_
Shallow draft Great Lakes Deep draft	=	=	- - -	=	- - -	=	
Air (includes truck and air)			_ _		_ S	- S	- S
Multiple modes	s	s	s	s	s	s	23.6
Parcel, U.S. Postal Service or courier	S	S	S	S S	38.2	_ S	24.0
Truck and rail	S - S	S - S	S - S	S - S	S - S	- S	30.3 - 31.6
Other multiple modes	_	-	-	-	-	-	- 31.0
Other and unknown modes	s	s	s	s	s	s	s
SCTG 05, MEAT, FISH, SEAFOOD, AND THEIR PREPARATIONS							
Total	14.7	-	15.5	-	22.4	_	39.2
Single modes	14.8	.8	15.3	.4	21.3	1.0	37.9
Truck For-hire truck Private truck	14.8 20.2 19.6	1.1 5.7 6.2	15.3 20.5 24.1	1.2 5.9 6.5	19.8 21.3 22.6	2.5 2.4 2.6	37.6 9.5 37.4
Rail	s	S	s	S	s	s	29.8
Water Shallow draft Great Lakes	S S -	S S -	S S -	S S -	S S -	S S -	31.6 31.6 —
Deep draft		_	_	_			
Pipeline	- s	- S	- s	- S	s s	s s	s s
Multiple modes							
Parcel, U.S. Postal Service or courier Truck and rail	S - S	S - S	S - S	S - S	S - S	S - S	S - 31.6
Truck and water Rail and water Other multiple modes	-	S -	S - -	S -	-	-	31.6
Other and unknown modes	s	s	s	s	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduc-	Value		т.	Tons		Ton-miles	
	Vali	ue	10	I	TON-	Tilles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment – coefficient of variation
SCTG 06, MILLED GRAIN PRODUCTS AND PREPARATIONS, AND BAKERY PRODUCTS							
Total	12.8	-	13.5	-	17.9	_	46.2
Single modes	12.6	2.8	13.6	1.2	18.6	3.1	45.1
Truck For-hire truck Private truck	12.7 18.0 21.7	2.6 5.1 6.6	12.9 13.0 21.8	4.2 3.6 5.0	17.4 18.3 21.3	4.2 4.0 1.9	47.3 12.2 27.6
Rail	21.5	2.1	20.6	4.5	23.1	5.4	6.0
Water Shallow draft Great Lakes Deep draft	- - - -	- - -	- - - -	- - -	- - - -	_ _ _	- - - -
Air (includes truck and air)	S -	S -	S -	S -	S S	SS	31.6 S
Multiple modes	s	s	s	s	s	s	43.3
Parcel, U.S. Postal Service or courier	S	S S	S	S S	S	S	35.1 31.6
Truck and water Rail and water					_ _ _		
Other multiple modes	_	_	_	_	_	_	-
Other and unknown modes	S	S	S	S	s	S	27.6
SCTG 07, OTHER PREPARED FOODSTUFFS AND FATS AND OILS							
Total	10.2	_	9.4	_	13.1	_	29.7
Single modes	9.9	2.3	9.2	1.2	13.0	.9	23.8
Truck For-hire truck Private truck	10.5 10.8 15.1	3.2 3.7 4.7	9.9 14.0 14.9	4.2 4.3 5.4	11.1 12.0 12.4	5.9 4.6 1.9	24.1 12.9 19.2
Rail	24.9	1.4	33.3	3.4	27.4	6.0	6.7
Water Shallow draft Great Lakes Deep draft	S S - -	S S -	S S -	S S -	S S -	S S -	29.8 29.8 - -
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	30.6 S
Multiple modes	40.7	.5	s	s	s	s	31.1
Parcel, U.S. Postal Service or courier	S S S	S S S	S S S	S S S	S S S	S S S	26.6 27.9 31.6
Rail and water Other multiple modes	=	_		_		_	
Other and unknown modes	s	s	s	s	s	s	s
SCTG 08, ALCOHOLIC BEVERAGES							
Total	15.5	-	15.7	-	s	s	45.2
Single modes	15.5	.8	15.9	1.1	S	S	43.6
Truck For-hire truck Private truck	15.5 25.1 19.3	1.0 7.8 8.5	15.9 38.8 20.4	1.3 7.2 8.3	\$ \$ 22.3	S S 14.4	43.0 21.8 10.6
Rail	S	S	S	S	S	S	31.6
Water Shallow draft Great Lakes Deep draft	- - -	- - -	_ _ _ _	- - -	- - - -	- - -	- - - -
Air (includes truck and air)	_	_ _	_ _	_ _	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	33.7
Parcel, U.S. Postal Service or courier	- s	- S	- S	- S	_ S	- S	31.0
Truck and water	_		_ _ S	- - S	_ _ S	- - S	
Other multiple modes	36.4	. <b>5</b>	47.3	.6	s s	s	31.6 <b>26.7</b>
							20.1

Table B-6. **Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997**—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduc-	Val		Та	ons	Ton-miles		
	Vai	l I	10	1	1011	Times	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
SCTG 09, TOBACCO PRODUCTS							
Total	34.7	_	41.0	_	s	s	10.6
Single modes	34.8	.3	41.0	.1	s	s	9.3
Truck	34.8	.3	41.0	.1	S	S	9.3
For-hire truck Private truck	49.5 21.8	15.0 14.9	S 23.7	S 14.3	24.3	18.9	26.2 6.4
Rail	-	-	-	-	-	-	-
Water	-	_	_	_	_	_	_
Shallow draft	_	_	_	_	_	_	_
Deep draft	_	_	_	_	_	_	_
Air (includes truck and air)				_ _	- S	- S	- S
Multiple modes	38.0	.3	38.3	.1	s	s	s
Parcel, U.S. Postal Service or courier	42.7	.3	41.4	.1	s	S	36.7
Truck and rail	_	_	_	_		_	_
Rail and water	_	_	_	_	_ S	_	-
Other multiple modes	S	S	S	S	5	S	31.6
Other and unknown modes	s	s	s	s	s	s	31.6
SCTG 10, MONUMENTAL OR BUILDING STONE							
Total	44.6	-	42.9	-	36.1	-	44.4
Single modes	43.4	.8	43.2	.7	36.1	-	36.9
Truck	43.4 39.2 S	.8 14.1 S	43.2 41.7 S	.7 13.9 S	36.1 41.9 S	16.5 S	36.9 23.8 S
Rail	_	_	_	_	_	_	_
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	_ _ _	- - -	_ _ _	- - -	_ _ _	_ _ _
Air (includes truck and air)		_	_ _	-	_ S	_ S	_ S
Multiple modes	_	_	_	_	_	_	_
Parcel, U.S. Postal Service or courier	_	_	_	_	_	_	_
Truck and rail	-	_	_	_	_	_	_
Truck and water	_	_	_	_ _	_	_	_
Other multiple modes	_	_	_	-	_	_	_
Other and unknown modes	S	S	S	S	S	S	31.6
SCTG 11, NATURAL SANDS							
Total	38.7	-	23.1	-	46.6	-	46.6
Single modes	38.9	.7	23.1	-	46.6	.1	47.7
Truck For-hire truck Private truck	25.3 S 28.8	11.5 S 10.1	24.6 37.0 25.7	9.4 2.5 8.6	37.3 47.6 41.4	17.5 5.4 14.6	40.3 32.1 41.0
Rail	s	S	s	s	s	S	30.4
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes	_	-	_	-	=	=	_
Deep draft	_	_	_	_	_	=	_
Air (includes truck and air)				_	- S	- S	- S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	_ S	_ S	_ S	- S	_ S	_ S	31.6
Truck and water Rail and water	-	-	-		_	_	-
Other multiple modes	=	_	_	_	_	[ =	_
Other and unknown modes	s	s	s	s	s	s	31.6

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of appreviations and symbols, see introduc-			_		_		
	Val	ue	10	ons	I on-	miles	Avorago milos
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment — coefficient of variation
SCTG 12, GRAVEL AND CRUSHED STONE							
Total	28.0	_	29.0	_	43.4	_	27.6
Single modes	28.0	_	29.0	_	43.4	.2	27.6
Truck	31.1 34.7	10.4 4.3	31.9 32.0	10.0 5.1	33.1 46.9	18.6 8.0	19.7 30.6
Private truck	35.5	8.7	36.0	8.4	40.5	15.3	20.0
Rail	S	S	S	S	S	S	29.1
Water Shallow draft	-		_	_	_	-	-
Great Lakes Deep draft	=	_	_	_	_	_	_
Air (includes truck and air)	_	_	_	_	_	_	_
Pipeline	-	_	-	_	S	S	S
Multiple modes	s	s	s	S	s	s	31.6
Parcel, U.S. Postal Service or courier	S	S -	S -	S -	S -	S	31.6
Truck and water	] =	_	_	_	_	=	=
Rail and water	_	_	_		_	_	_
Other and unknown modes	s	s	s	s	s	s	31.6
SCTG 13, NONMETALLIC MINERALS N.E.C.							
Total	34.4	_	s	s	47.0	_	s
Single modes	36.7	5.3	s	s	47.1	.3	s
Truck	46.6	9.2	s	s	49.8	9.6	s
For-hire truck Private truck	29.0 S	10.5 S	S S S	\$ \$ \$	35.7 47.0	14.4 12.2	45.4 S
Rail	39.8	3.4	38.5	3.2	48.6	9.0	s
Water	_	_	_	_	_	_	-
Shallow draft Geat Lakes Deep draft	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _		_ _ _
Air (includes truck and air)	_	_	_	_	_	_	_
Pipeline	21.0	6.0	21.1	6.0	S	S	S
Multiple modes	s	s	S	s	S	S	s
Parcel, U.S. Postal Service or courier	S	S	S	S	S	S	S
Truck and water	] =	=	_	_	=	=	_
Rail and water	Ξ		_	 	_	_	_
Other and unknown modes	s	s	s	s	s	s	31.8
SCTG 14, METALLIC ORES AND CONCENTRATES							
Total	21.4	_	19.0	_	25.4	_	27.9
Single modes	36.4	12.8	33.5	13.2	40.5	13.4	37.0
Truck	s	s	s	s	s	S	30.6
For-hire truck Private truck	S S	S S	S S	S S	S S	S S	30.2 43.4
Rail	45.9	13.9	40.8	14.5	45.1	14.2	37.9
Water	s	s	s	s	s	S	28.1
Shallow draft Great Lakes	- S	- S	- S	- S	- S	- S	27.9
Deep draft	S	S	S	S	S	S	29.8
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	31.6 S
Multiple modes	27.4	12.8	28.0	13.2	28.4	13.4	18.3
Parcel, U.S. Postal Service or courier	_	_	_	_	-	_	-
Truck and rail Truck and water				-			
Rail and water Other multiple modes	27.4	12.8	28.0	13.2	28.4	13.4	18.3
Other and unknown modes	_	_	_	_	_	_	_

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of appreviations and symbols, see introduc-	Val	ue	To	ons	Ton-miles			
SCTG code, description, and mode of transportation							Average miles	
	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation	
SCTG 15, COAL								
Total	41.4	_	41.4	_	41.0	_	26.5	
Single modes	41.4	_	41.4	_	41.0	_	26.5	
Truck	41.4	_	41.4	_	41.0	_	26.5	
For-hire truck Private truck	41.4 S	.3 S	41.4 S	.2 S	41.0 S	s	26.2 31.6	
Rail	_	_	_	-	_	_	_	
Water Shallow draft	_		_ _		_ _	_	_ _	
Great Lakes Deep draft			_		_ _		_ _	
Air (includes truck and air)					- S	_ S	_ S	
Multiple modes	_	-	_	-	_	_	_	
Parcel, U.S. Postal Service or courier	-	-	-	-	_ _	_	-	
Truck and water Rail and water	_	_	_	-	_ _ _	_	_	
Other multiple modes	=	_	_	_	_	_	_	
Other and unknown modes	_	-	_	-	_	-	_	
SCTG 17, GASOLINE AND AVIATION TURBINE FUEL								
Total	42.1	-	45.1	-	s	s	27.1	
Single modes	43.0	10.1	45.9	10.0	s	s	27.0	
Truck For-hire truck Private truck	42.7 45.0 42.2	9.0 4.5 8.5	45.2 47.6 43.8	9.6 5.4 9.5	S S S	S S S	24.3 14.2 32.5	
Rail	s	S	s	S	s	s	27.9	
Water Shallow draft	-	_			_	-	-	
Great Lakes Deep draft		_	=		_ _	=		
Air (includes truck and air)	46.4	8.2	s	s	- s	- S	- S	
Multiple modes	s	s	s	s	s	s	34.6	
Parcel, U.S. Postal Service or courier	_				_ _	_	-	
Truck and water Rail and water	_	-	-		_ _	-	-	
Other multiple modes	S	S	S	S	s	S	34.6	
Other and unknown modes	S	S	S	S	s	S	44.3	
SCTG 18, FUEL OILS								
Total	28.5	-	32.5	-	s	S	31.8	
Single modes	28.6	7.4	32.9	7.5	S	S	31.7	
Truck For-hire truck Private truck.	29.3 41.6 29.3	9.7 2.7 9.5	33.4 44.5 30.1	11.6 3.4 10.4	31.4 38.5 34.3	19.6 8.0 13.1	15.6 S 11.2	
Rail	s	S	s	S	s	S	31.6	
Water	S	S	S	S S	S	S	31.6 31.6	
Great Lakes Deep draft		-	-	- -	- -	-	-	
Air (includes truck and air)Pipeline	- S	s	s	Š	- S	s	- S	
Multiple modes	s	s	s	s	s	s	s	
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	31.6	
Truck and water Rail and water			-		_ _			
Other multiple modes	S	S	S	S	S	S	42.9	
Other and unknown modes	s	s	s	S	s	s	s	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduc-	Tory text]						
	Val	ue	To	ons	Ton-	-miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment — coefficient of variation
SCTG 19, COAL AND PETROLEUM PRODUCTS, N.E.C.							
Total	39.1	_	34.9	_	48.5	_	20.8
Single modes	39.2	1.3	34.9	.1	48.5	_	19.4
Truck For-hire truck Private truck	24.5 31.1 33.5	12.4 9.6 8.4	27.0 39.7 42.7	13.1 14.4 12.9	S S 35.1	S S 10.0	19.3 37.6 23.7
Rail	s	s	s	s	s	S	43.5
Water Shallow draft Great Lakes Deep draft	S S	\$ \$ - -	\$ \$ - -	S S - -	S S	S S	41.9 41.9 - -
Air (includes truck and air)	_ S	_ S	_ S	_ S	_ S	_ S	_ S
Multiple modes	49.3	1.3	s	s	s	s	46.9
Parcel, U.S. Postal Service or courier	45.3	1.4	42.1	-	s -	S	28.6
Truck and water							_ _ _
Other multiple modes	S	S	S	S	S	S	31.6
Other and unknown modes	39.1	_	34.5	_	32.5	_	15.4
SCTG 20, BASIC CHEMICALS							
Total	19.8	_	S	S	S	S	24.0
Single modes	23.8	8.2	S	\$	S	S	20.4
Truck For-hire truck Private truck	21.8 28.8 26.9	8.4 9.0 8.0	39.5 42.4 48.1	19.7 14.8 12.1	S S S	S S S	20.8 14.7 18.5
Rail	S	S	S	S	S	S	28.0
Water Shallow draft Great Lakes Deep draft	- - -	- - -	- - -	- - - -	- - -	_ _ _ _	- - - -
Air (includes truck and air)	S -	S -	S -	S -	S	S	29.8 S
Multiple modes	s	s	44.1	1.0	34.4	.1	s
Parcel, U.S. Postal Service or courier	S S	S	46.9 S	.3 S	42.0 S	.1 S	S 29.9
Truck and water		_ _ _					
Other multiple modes	42.1	-	-	-	s	s	-
Other and unknown modes	42.1	.7	47.0	4.5	S	S	41.2
SCTG 21, PHARMACEUTICAL PRODUCTS  Total	9.1		11.2		31.2		21.0
Single modes	21.1	9.6	17.5	9.1	32.7	9.3	27.9
Truck	19.3 25.6	8.1 9.5	17.4 22.1	9.0 9.5	32.6 30.7	9.0 10.5	34.5 17.8
Private truck	30.0 S	3.0 S	25.1 S	4.0 S	S	S	S 31.6
Water	_	_	_	_	_	_	-
Shallow draft Great Lakes Deep draft	- - -	- - -	_ _ _	- - -	- - -	_ _ _	- - -
Air (includes truck and air).	39.0	1.7	49.3 -	.3	S S	S S	13.0 S
Multiple modes	22.2	9.6	28.7	8.4	41.6	7.2	22.6
Parcel, U.S. Postal Service or courier	22.2	9.6	28.7	8.4	41.6 -	7.2	22.6
Truck and water Rail and water Other multiple modes		_ _ _		_ _ _	_ _ _	_	_ _ _
Other and unknown modes	s	s	s	s	s	s	37.1

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduc-				-				
	Val	ue	To	ons	Ton-	-miles		
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment — coefficient of variation	
SCTG 22, FERTILIZERS								
Total	15.9	_	15.0	_	26.3	_	39.5	
Single modes	15.9	1.1	15.3	1.5	27.3	2.5	40.5	
Truck	15.9	1.8	15.0	2.1	27.2	3.4	41.0	
For-hire truck Private truck	20.9 22.7	8.9 8.4	20.9 23.6	9.5 8.8	29.0 46.6	10.2 9.7	S 32.9	
Rail	s	S	S	S	s	S	25.9	
Water Shallow draft	_		_			_		
Great Lakes					_ _		_ _	
Air (includes truck and air)	_ _				- S	s	- S	
Multiple modes	s	s	s	s	s	s	31.6	
Parcel, U.S. Postal Service or courier	s	S	S	s	S	S	31.6	
Truck and rail .  Truck and water	=			_ _ _	_ _ _	_	_	
Rail and water	=	_	_	_	_	_	_	
Other and unknown modes	40.3	1.1	44.2	1.5	s	s	s	
SCTG 23, CHEMICAL PRODUCTS AND PREPARATIONS, N.E.C.								
Total	16.6	-	19.4	-	25.8	-	15.4	
Single modes	17.9	4.8	20.5	4.3	26.2	5.1	23.5	
Truck	17.9 17.5 29.7	4.9 6.4 4.9	20.6 29.1 30.1	4.3 9.5 7.5	26.2 29.6 S	5.2 9.4 S	24.4 23.1 36.4	
Rail	s	s	s	s	s	s	31.6	
Water Shallow draft	_			_ _		_	_	
Great Lakes Deep draft	_	=	_	=	_	=	_	
Air (includes truck and air)	S S	S S	S S	S S	S S	S S	21.8 S	
Multiple modes	42.6	2.1	31.5	.3	s	s	12.4	
Parcel, U.S. Postal Service or courier	44.3 S	2.1 S	32.1 S	.3	29.4 S	.4 S	12.4 28.5	
Truck and water Rail and water	S	S	S	S S	S	S	31.6	
Other multiple modes	-	_	_	_	_	-	-	
Other and unknown modes	s	s	s	s	s	s	s	
SCTG 24, PLASTICS AND RUBBER								
Total	7.3	-	10.4	-	12.0	-	12.0	
Single modes	7.1	3.3	11.5	2.6	13.4	3.9	13.5	
Truck For-hire truck Private truck.	7.0 10.4 14.9	3.6 4.9 3.0	11.7 18.2 15.6	2.7 6.5 5.3	13.8 16.6 23.7	3.8 5.5 3.1	13.0 18.5 14.4	
Rail	s	s	s	s	s	s	28.0	
Water	_	_	_	_	_	_	_	
Shallow draft Great Lakes Deep draft	_ _ _	_ _ _	_ _ _	- - -	_ _ _	=	_ _ _	
Air (includes truck and air)	20.5	.1	15.5	_ _	17.5 S	- S	8.3 S	
Multiple modes	24.4	3.6	29.4	1.6	36.5	3.2	7.6	
Parcel, U.S. Postal Service or courier	24.4	3.6	29.4	1.6	36.5	3.2	7.6	
Truck and water Rail and water	_	_	_	-	_	_	_	
Other multiple modes	_	-	_	_	_	_	-	
Other and unknown modes	45.7	2.4	41.0	2.5	s	s	28.8	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[For expianation or terms and meaning or appreviations and symbols, see introduct	Val	ue	To	ons	Ton-	miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation
SCTG 25, LOGS AND OTHER WOOD IN THE ROUGH							
Total	s	s	s	s	s	s	s
Single modes	s	s	s	s	s	s	s
Truck For-hire truck Private truck	S 34.1 S	S 12.7 S	S S S	S S S	S S S	S S S	\$ \$ 27.5
Rail	_	_	_	_	-	_	-
Water Shallow draft Great Lakes Deep draft	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Air (includes truck and air)	_ _ _		_ _ _		_ S	_ S	_ S
Multiple modes	_	_	_	_	-	_	_
Parcel, U.S. Postal Service or courier	_	_	_	_	-	_	_
Truck and rail Truck and water Rail and water	_ _	_ _ _	- - -	_ _ _	-	_	_
Other multiple modes	=	_	=	_	_	_	_
Other and unknown modes	s	s	s	s	s	s	42.6
SCTG 26, WOOD PRODUCTS							
Total	16.6	-	13.2	_	24.5	_	22.6
Single modes	16.7	1.0	16.0	6.9	5.3	9.8	18.3
Truck For-hire truck Private truck	17.5 26.8 14.3	2.1 8.0 7.3	19.2 23.9 24.7	7.1 6.2 6.3	13.9 15.2 15.1	7.5 5.5 2.4	18.8 17.5 21.7
Rail	13.3	1.6	11.1	2.6	11.7	7.5	5.0
Water Shallow draft	_	_	_	_	-	_	_
Great Lakes Deep draft	_ _ _		_ _ _		_ _ _		
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	31.6 S
Multiple modes	s	s	s	s	s	s	19.5
Parcel, U.S. Postal Service or courier	S S	S S	S S	S S	S	S S	19.5 28.7
Truck and water Rail and water	- -		-	-	-	-	
Other multiple modes	-	-	-	-	-	-	_
Other and unknown modes	37.0	.4	s	s	S	S	S
SCTG 27, PULP, NEWSPRINT, PAPER, AND PAPERBOARD	40.4				40.0		40.0
Total	13.1	2.4	20.8	2.1	10.2 7.8	3.1	13.0
Truck	19.5	5.6	31.9	6.4	14.2	6.6	7.6
For-hire truck	13.9 36.2	4.5 4.6	22.3 S	5.1 S	13.7 41.9	6.2 .7	24.7 11.5
Rail	19.8	7.2	15.5	7.1	17.9	8.4	12.7
Water	<u> </u>	_	_ _	-	-		
Great Lakes Deep draft	_ _ _		_ _		- -		
Air (includes truck and air)	s -	S -	S -	S -	S S	S S	20.1 S
Multiple modes	34.7	2.2	48.4	1.6	s	s	s
Parcel, U.S. Postal Service or courier	S 48.9	S 2.3	S S	S S	S	S S	S 20.4
Truck and water Rail and water	=		= =		-		-
Other multiple modes	s	s	34.9	1.2	s	s	17.0
	3	•	0-1.0		3	3	

Table B-6. **Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997**—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduc-	Value		Tons		Ton-miles		
	Vai	ue T	10	oris I	I On-	-miles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment — coefficient of variation
SCTG 28, PAPER OR PAPERBOARD ARTICLES							
Total	15.1	_	16.2	_	18.8	_	21.7
Single modes	15.2	3.8	16.7	1.3	19.7	1.8	16.5
Truck	15.2	3.9	16.7	1.2	19.7	1.8	16.8
For-hire truck Private truck	18.7 22.6	6.2 5.4	16.6 26.4	4.9 5.9	22.4 40.0	3.8 4.0	12.0 13.4
Rail	_	-	-	_	_	-	_
Water	-	_	-	-	_	_	_
Shallow draft Geat Lakes Deep draft	=	_		_ _ _	_ _ _	_	_
							-
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	22.1 S
Multiple modes	44.5	4.1	31.4	.5	40.1	1.9	11.8
Parcel, U.S. Postal Service or courier	45.9 S	4.1 S	33.7 S	.5 S	38.5 S	1.7 S	11.8 31.6
Truck and water Rail and water	_	-	-			-	
Other multiple modes	=	_	_	_	_	_	_
Other and unknown modes	45.6	.9	s	s	s	s	33.3
SCTG 29, PRINTED PRODUCTS							
Total	15.0	_	15.5	_	19.5	_	15.2
Single modes	14.0	3.8	15.8	1.1	21.8	1.9	32.6
Truck	12.3 15.4	4.4 5.2	15.6 17.1	1.1 4.2	22.0 23.0	2.0 3.3	39.2 S
Private truck	18.0	3.6	20.0	4.1	21.9	1.7	S S
Rail	_	_	_	_	_	_	_
Shallow draft Great Lakes	_	-	-		_ _	_	-
Deep draft	-	_	_	_	_	-	_
Air (includes truck and air)	S -	S -	41.9 -	.2 –	40.1 S	.7 S	1.9 S
Multiple modes	28.0	4.5	17.3	.7	15.8	2.0	15.7
Parcel, U.S. Postal Service or courier	28.0	4.5	17.6	.7	15.7	2.0	15.7
Truck and rail	S S	S S	S S	S S	S S	S S	31.6 31.6
Rail and water	_	_		_ _		_	_
Other and unknown modes	36.0	2.0	28.2	1.0	s	s	s
SCTG 30, TEXTILES, LEATHER, AND ARTICLES OF TEXTILES OR LEATHER							
Total	15.9	_	28.0	_	28.4	_	7.0
Single modes	17.8	6.2	41.1	8.5	s	s	15.8
Truck For-hire truck Private truck	19.0 25.0 27.0	5.6 5.0 2.5	41.3 49.6 34.0	8.4 6.9 4.5	S S 48.5	S S 3.4	27.9 19.3 44.5
Rail		_	-	-	5.5	-	-
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _
Air (includes truck and air)	36.4	1.4	48.9	.4	46.1 S	1.5 S	17.7 S
Multiple modes	21.3	6.0	30.7	9.4	32.6	10.4	7.3
Parcel, U.S. Postal Service or courier	21.3	6.0	30.7	9.4	32.6	10.4	7.3
Truck and rail Truck and water	_				_	_	_
Rail and water	=		_ _	_	_	_	_
Other and unknown modes	s	s	s	s	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

[1 of explanation of terms and meaning of abbreviations and symbols, see introduction						- "	
	Val	ue	10	ns	I on-	-miles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation
SCTG 31, NONMETALLIC MINERAL PRODUCTS							
Total	12.5	_	26.3	-	s	s	17.9
Single modes	12.3	3.3	20.9	4.7	12.2	16.3	29.1
Truck For-hire truck Private truck	12.3 17.0 14.1	3.4 6.3 6.0	20.9 27.4 33.2	4.7 8.5 9.1	12.2 16.2 S	16.3 14.5 S	13.2 27.5 21.5
Rail	s	S	S	s	s	S	28.7
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - -	- - -	- - -	_ _ _
Air (includes truck and air)	S -	S -	40.4		45.4 S	- S	27.9 S
Multiple modes	44.5	3.3	44.1	1.0	s	s	18.8
Parcel, U.S. Postal Service or courier	40.4	1.5	S	s	S	S	18.9
Truck and rail	S S	S S	S S	S	S S S	S S	18.9 31.6
Rail and water Other multiple modes	] =	_	_			_	_
Other and unknown modes	s	s	s	s	s	s	30.0
SCTG 32, BASE METAL IN PRIMARY OR SEMIFINISHED FORMS AND IN FINISHED BASIC SHAPES							
Total	12.3	_	24.7	_	s	s	16.9
Single modes	12.1	1.5	25.1	.9	s	s	12.6
Truck For-hire truck Private truck	11.7 11.5 15.9	1.7 4.3 4.0	19.0 22.9 27.4	10.1 6.8 8.5	19.1 24.3 18.5	18.6 12.4 8.4	12.6 15.8 21.1
Rail	S	S	S	S	S	S	35.7
Water Shallow draft Great Lakes Deep draft	_ _ _	- - -	- - -	- - - -	- - -		_ _ _
Air (includes truck and air).	47.2 -	.1	S -	S -	S S	SS	11.7 S
Multiple modes	s	s	24.1	_	31.1	.1	13.6
Parcel, U.S. Postal Service or courier	s	s	28.8	_	34.7	_	13.6
Truck and rail Truck and water	S	S	S	S _	S	S	31.6
Rail and water Other multiple modes	_				_	_	
Other and unknown modes	39.4	.4	s	s	s	s	27.8
SCTG 33, ARTICLES OF BASE METAL							
Total	9.8	_	18.6	_	28.2	_	14.4
Single modes	9.1	3.8	20.6	2.1	31.3	2.7	15.7
Truck For-hire truck Private truck	9.2 11.9 21.6	3.9 4.0 4.8	20.9 20.0 28.2	2.4 5.5 5.0	32.2 31.7 40.8	3.4 4.9 2.9	15.1 14.4 29.4
Rail	s	s	s	s	s	s	31.6
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	= =	- - -	- - -	- - -	- - -	=	_ _ _
Air (includes truck and air)	26.4	.2	S -	S -	S S	S S	6.9 S
Multiple modes	30.5	4.0	33.2	1.7	36.5	2.7	11.7
Parcel, U.S. Postal Service or courier	31.0 S	4.0 S	34.1 S	1.7 S	39.2 S	2.4 S	11.7 28.0
Truck and water Rail and water						=	
Other multiple modes	_	-	-	-	-	-	_
Other and unknown modes	31.9	1.2	25.0	1.2	27.3	1.7	24.9

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduce		Value		Tons		T	
	Vai	ue	10	iris I	TON-	miles	Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment — coefficient of variation
SCTG 34, MACHINERY							
Total	8.8	_	12.4	_	12.9	_	12.9
Single modes	12.0	5.6	15.2	4.0	15.6	4.5	11.2
Truck	13.5	5.5	16.3	4.9	16.5	6.1	16.6
For-hire truck Private truck	14.9 19.5	5.0 3.1	15.3 30.0	4.9 4.7	17.4 21.3	5.6 1.3	5.8 19.4
Rail	S	S	S	S	S	S	29.8
Water	-	_	_	-	-	_	_
Shallow draft Geat Lakes Deep draft	=	_	_	_	_ 	_	=
Air (includes truck and air).	37.0	1.4	44.7	.9	43.0	1.1	5.3
Pipeline	-	1.4	-	-	\$ S	S	S
Multiple modes	27.9	5.1	28.5	3.6	28.1	4.0	15.4
Parcel, U.S. Postal Service or courier	27.9 S	5.0 S	31.7 S	2.9 S	32.5 S	3.1 S	15.5 25.8
Truck and water Rail and water	_	_	_	_	_	_	_
Other multiple modes	-	-	-	-	=	-	-
Other and unknown modes	28.0	.8	21.4	.5	33.2	.8	25.0
SCTG 35, ELECTRONIC AND OTHER ELECTRICAL EQUIPMENT AND COMPONENTS AND OFFICE EQUIPMENT							
Total	11.4	_	15.1	-	15.4	_	5.7
Single modes	20.2	5.1	17.8	4.0	20.0	5.1	20.3
Truck For-hire truck Private truck	22.9 14.0 26.9	5.3 3.8 2.7	18.2 20.2 41.8	4.5 6.9 7.5	21.6 23.5 21.2	6.1 7.2 1.8	35.1 17.0 S
Rail	s	s	S	S	s	s	31.3
Water Shallow draft	-	_	-	-	-	-	_
Great Lakes Deep draft	_		_ _	_ _	_ _	_	
Air (includes truck and air)	19.3	1.3	13.5	.6	14.3 S	1.2 S	5.0 S
Multiple modes	9.5	5.3	17.7	4.4	17.4	5.0	3.4
Parcel, U.S. Postal Service or courier	9.5	5.3	17.1	4.4	17.6	5.1	3.4
Truck and rail.  Truck and water	S -	S	S -	S -	S -	S	39.7
Rail and water	_	_	-	-	1 1	_	_
Other and unknown modes	21.8	.6	24.3	1.0	22.4	.4	s
SCTG 36, MOTORIZED AND OTHER VEHICLES (INCLUDING PARTS)							
Total	17.7	_	11.8	_	25.1	_	14.9
Single modes	17.8	7.5	14.8	8.2	24.3	11.6	15.4
Truck For-hire truck Private truck	17.7 24.0 18.8	7.5 6.1 6.7	15.2 19.6 24.6	8.2 6.3 7.4	25.2 31.0 22.7	10.9 9.0 4.4	16.5 22.1 20.9
Rail	s	S	S	S	S	S	30.3
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes Deep draft	_ _ _	_ _ _	- - -	- - -	- -	_ _ _	_ _ _
Air (includes truck and air)	42.0 -		37.3 -	_ _	35.9 S	s	18.1 S
Multiple modes	38.4	8.1	41.4	8.8	45.9	12.9	10.9
Parcel, U.S. Postal Service or courier	23.6 S	3.2 S	41.7 S	2.6 S	S	S S	11.1 27.9
Truck and water Rail and water					-		
Other multiple modes	_	-	_	_	-	_	_
Other and unknown modes	s	s	44.5	2.9	s	s	s

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of appreviations and symbols, see introduc-	Value		Tons		Ton-miles			
				113		T	Average miles	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	per shipment— coefficient of variation	
SCTG 37, TRANSPORTATION EQUIPMENT, N.E.C.								
Total	23.9	_	21.5	_	20.7	_	10.7	
Single modes	26.8	5.3	23.7	6.3	22.6	6.9	10.0	
Truck For-hire truck Private truck	29.7 33.3 39.7	6.8 7.5 11.0	23.8 47.5 28.2	6.8 10.8 13.0	22.9 46.7 30.6	7.4 11.1 13.6	12.0 13.6 25.3	
Rail	_	_	_	-	_	_	_	
Water	_	_	_	_	_	_	_	
Shallow draft		_	_					
Deep draft	-	_	_	_	_	_	_	
Air (includes truck and air)	44.9	5.1 _	S -	S -	44.3 S	2.3 S	21.9 S	
Multiple modes	39.6	3.0	26.8	2.0	38.7	2.2	21.4	
Parcel, U.S. Postal Service or courier	39.6	3.0	26.8	2.0	38.7	2.2	21.4	
Truck and water Rail and water	Ξ	_	_	_	_	_	_	
Other multiple modes	_	_	_	_	_	_	_	
Other and unknown modes	s	s	s	s	s	s	29.6	
SCTG 38, PRECISION INSTRUMENTS AND APPARATUS								
Total	10.9	_	33.4	_	29.9	_	7.7	
Single modes	15.2	5.5	44.0	7.3	33.3	8.0	14.5	
Truck For-hire truck Private truck	18.1 26.7 30.1	4.6 2.7 3.7	44.7 42.3 S	7.0 6.9 S	33.4 37.9 40.9	6.7 7.0 .7	S 18.7 S	
Rail	_	_	_	_	_	_	-	
Water	-	_	_			_	_	
Shallow draft Great Lakes Deep draft	=	=			_ 	=		
Air (includes truck and air)	15.2	1.5	38.0	1.3	35.0 S	2.2 S	4.1 S	
Multiple modes	17.6	5.3	42.7	7.1	s	s	9.6	
Parcel, U.S. Postal Service or courier	17.6	5.3	42.7	7.1	S -	S	9.6	
Truck and water Rail and water	_	-	_	-	_ _	=	_	
Other multiple modes	-	_	_	_	_	_	_	
Other and unknown modes	41.2	1.0	39.9	1.2	43.5	1.4	27.0	
SCTG 39, FURNITURE, MATTRESSES AND MATTRESS SUPPORTS, LAMPS, LIGHTING FITTINGS, AND ILLUMINATED SIGNS								
Total	11.0	_	12.2	_	18.9	_	8.2	
Single modes	15.1	4.6	12.8	5.9	14.4	7.2	16.9	
Truck For-hire truck Private truck	15.0 16.1 21.1	4.6 4.8 4.9	12.6 14.3 20.8	5.7 5.9 4.5	14.3 15.1 33.5	7.0 7.8 1.5	13.4 10.0 44.6	
Rail	s	S	S	S	s	S	31.6	
Water Shallow draft	_					_		
Great Lakes	_				_	_		
Air (includes truck and air)	s -	S -	S -	S -	S S	S S	18.6 S	
Multiple modes	18.1	4.6	25.3	5.9	30.5	7.3	8.4	
Parcel, U.S. Postal Service or courier	18.3 S	4.7 S	25.4 S	6.0 S	29.5 S	7.1 S	8.4 31.6	
Truck and water Rail and water	S -	S -	S -	S -	S -	S -	30.4	
Other multiple modes	_	_	_	-	_	_	_	
Other and unknown modes	28.7	.3	26.8	.1	s	s	s	

Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997—Con.

To explanation of terms and meaning of abbreviations and symbols, see introduce							
	Val	ue	Tons		Ton-miles		Average miles
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment — coefficient of variation
SCTG 40, MISCELLANEOUS MANUFACTURED PRODUCTS							
Total	6.8	_	19.9	_	9.2	_	4.6
Single modes	7.6	2.5	24.6	3.9	14.3	5.1	19.7
Truck	7.6	2.2	24.8	3.9	14.5	4.8	25.8
For-hire truck Private truck	10.3 20.2	3.2 2.4	10.9 45.0	5.9 8.4	12.8 38.8	4.1 2.4	11.1 34.6
Rail	S	S	S	S	S	S	30.0
Water Shallow draft	-	_	-	_	_	-	_
Great Lakes	=	_	_		_	_	=
Deep draft	400						_
Air (includes truck and air)	16.3	.5	19.6	.3	24.3 S	.6 S	6.6 S
Multiple modes	11.6	2.9	17.8	2.1	13.6	4.6	5.1
Parcel, U.S. Postal Service or courier	12.4 S	3.2 S	18.7 S	2.1 S	15.1 S	3.9 S	5.1 26.7
Truck and water Rail and water	S	S -	S -	S -	S -	Š	31.6
Other multiple modes	=	_	_	_	=	=	_
Other and unknown modes	19.8	1.4	25.3	2.6	s	s	29.4
SCTG 41, WASTE AND SCRAP							
Total	35.7	_	45.5	_	44.2	_	48.1
Single modes	36.9	9.5	45.6	1.6	44.6	4.8	40.8
Truck	36.6 43.9	9.0 9.8	S S S	S S S	S	S	42.2 19.7
Private truck	41.9	10.3			S	S	31.1
Rail	49.7	6.1	S	S	S	S	11.2
Water Shallow draft	S S	S S	S S	S S	S S	S	29.8 29.8
Great Lakes	=	_	_	_	_	_	_
Air (includes truck and air)	_	-	-	-	_ S	_ S	_ S
Multiple modes	s	s	s	s	s	s	31.6
Parcel, U.S. Postal Service or courier	S -	S -	S -	S -	S -	S -	31.6
Truck and water Rail and water	_	_	-	_ _	_	_	
Other multiple modes	_	_	_	-	_	_	_
Other and unknown modes	S	S	s	S	s	S	31.1
SCTG 43, MIXED FREIGHT							
Total	19.4	-	s	s	s	s	27.7
Single modes	20.5	2.2	s	s	s	s	47.4
Truck For-hire truck Private truck	20.3 31.1 23.5	2.1 9.1 8.2	S S 25.3	S S 18.4	\$ \$ 22.3	S S 16.9	43.8 21.8 32.4
Rail	s	s	s	s	s	s	41.6
Water	_	_	_	_	_	_	_
Shallow draft Great Lakes	_ =	_	_ _	_ _			
Deep draft	_	_	_	-	_	_	_
Air (includes truck and air)	S -	S -	S -	S -	S S	S S	29.9 S
Multiple modes	42.1	2.3	39.2	.7	43.0	4.2	21.7
Parcel, U.S. Postal Service or courier	42.1	2.3	39.2	.7	43.0	4.2	21.7
Truck and water Rail and water	_	_	-	 		_	
Other multiple modes	-	-	_	_	_	-	_
Other and unknown modes	s	s	s	s	s	s	29.8

# Table B-6. Measures of Reliability for Shipment Characteristics by Two-Digit Commodity and Mode of Transportation for State of Origin: 1997-Con.

[For explanation of terms and meaning of abbreviations and symbols, see introductory text]

	Val	ue	То	ns	Ton-miles		_	
SCTG code, description, and mode of transportation	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Average miles per shipment— coefficient of variation	
COMMODITY UNKNOWN								
Total	31.9	-	36.4	-	s	s	24.6	
Single modes	33.1	8.0	36.7	1.1	s	s	s	
Truck	33.1 33.2 42.6	7.9 10.6 8.8	37.5 S 33.4	1.9 S 12.1	S S S	S S S	S S 41.6	
Rail	_	-	-	_	-	-	-	
Water Shallow draft Great Lakes Deep draft	S S - -	S S - -	S S - -	S S - -	S S -	S S - -	31.6 31.6 — —	
Air (includes truck and air)	s -	S -	S -	S -	S S	S S	29.8 S	
Multiple modes	36.7	7.9	46.6	.8	s	s	20.0	
Parcel, U.S. Postal Service or courier Truck and rail Truck and water Rail and water Other multiple modes	36.8 S - -	7.9 S - -	46.8 S -	.8 S -	S - S	S - S - -	20.0 - 31.6 - -	
Other and unknown modes	s	s	s	S	s	s	s	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-7. Measures of Reliability for Shipment Characteristics by State of Destination for State of Origin: 1997

	Value		То	ons	Ton-miles		
State of destination	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Total	4.3	-	8.9	-	13.1	_	
NEW ENGLAND STATES							
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	15.3 38.4 10.5 20.5 S 30.1	- .1 .1 - S	32.9 S 14.9 22.9 S 21.1	- S - S -	31.6 S 15.4 23.4 S 20.9	- S .1 - S	
MIDDLE ATLANTIC STATES							
New Jersey	S 8.5 7.8	S .2 .2	21.1 12.7 38.5	_ _ .8	25.1 14.5 38.5	.1 .2 1.8	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	12.9 10.4 8.3 9.0 8.3	.5 .1 .2 .2 .4	41.4 26.9 \$ 21.8 27.3	1.4 1.5 S .9 1.0	\$ 28.1 \$ 21.8 23.4	\$ 3.4 \$ 1.7 .3	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	8.3 21.7 4.2 12.1 10.5 14.0 11.1	.3 .1 1.1 .1 .1 .2	23.2 15.2 7.4 8 40.6 22.2 S	.6 - 3.1 S .4 .7 S	32.3 15.8 13.1 S 43.7 31.4 22.1	.8 - 1.00 S .3 .3 .1	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	30.5 39.3 15.2 13.1 14.9 13.5 8.4 7.4 17.6	- 2 .1 .1 .2 - -	47.8 42.6 37.4 23.3 23.8 S 19.5 S 40.1	- - - - S - S	46.8 42.4 37.7 23.7 23.6 S 21.1 S 39.4	- - 2 2 2 - S - S	
EAST SOUTH CENTRAL STATES							
Alabama Kentucky Mississippi Tennessee	25.7 19.2 22.8 9.3	- .2 - .1	47.3 S S 34.7	- S S 2	49.7 S S 34.9	.2 S S .3	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	17.7 24.7 29.3 9.3	.4 .1 .3	36.7 31.2 36.3 27.6	1.3 - .2	37.7 32.3 35.0 26.8	4.6 - .4	
MOUNTAIN STATES							
Arizona . Colorado . Idaho . Montana . Nevada . New Mexico . Utah . Wyoming .	9.9 13.0 28.9 13.4 18.1 24.9 20.7 27.0	- - - - - - 1	34.1 S 16.7 37.1 S 28.4 39.7 45.2	S - S	32.8 S 16.7 35.4 S 27.8 39.3 42.4	.2 8 - 9 - 2.3	
PACIFIC STATES							
Alaska . California Hawaii . Oregon Washington .	30.7 9.5 29.7 16.2 15.5	.4 - - .3	39.4 15.9 46.7 S 24.1	- .1 - S .5	S 15.3 46.5 S 24.3	\$ .8 - \$ 2.3	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

Table B-8. Measures of Reliability for Inbound Shipment Characteristics by State of Origin for State of Destination: 1997

	Value		То	ns	Ton-miles		
State of origin	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	Coefficient of variation of number	Standard error of percentage	
Total	3.1	-	6.7	_	10.2	_	
NEW ENGLAND STATES							
Connecticut Maine Massachusetts New Hampshire Rhode Island Vermont	22.8 21.4 12.9 21.9 45.0 45.3	.1 .1  	\$ 26.9 17.3 22.2 \$ \$	\$ - - - \$ \$	\$ 26.2 17.4 23.1 \$ \$	S .1 S S	
MIDDLE ATLANTIC STATES							
New Jersey New York Pennsylvania	23.3 8.2 11.6	.4 .1 .2	17.5 24.3 12.4	_ _ _	17.3 24.7 13.1	- .5 .1	
EAST NORTH CENTRAL STATES							
Illinois Indiana Michigan Ohio Wisconsin	7.6 10.5 11.9 11.3 7.8	.4 .2 .3 .3 .4	15.6 12.4 26.4 S 14.5	.4 .1 .5 .5 .5	16.0 14.1 25.7 S 11.5	.9 .3 1.2 S .3	
WEST NORTH CENTRAL STATES							
lowa Kansas Minnesota Missouri Nebraska North Dakota South Dakota	9.0 15.8 4.2 13.6 12.7 19.0 32.2	.2 .1 1.2 .2 .1 .5	10.7 37.0 7.4 27.5 13.2 25.7 25.6	.4 .2 2.5 .2 - 1.8 .4	12.6 43.7 13.1 26.5 13.0 31.2 24.6	.4 .8 2.0 .4 - 2.7 .2	
SOUTH ATLANTIC STATES							
Delaware District of Columbia Florida Georgia Maryland North Carolina South Carolina Virginia West Virginia	35.7 S 24.8 17.2 19.5 9.7 15.4 14.0 30.9	- S .2 .2 - .1 - -	\$ 32.2 23.3 40.0 11.9 15.5 19.0 23.3	S S1 1	\$ 32.5 25.2 39.0 12.2 16.1 19.5 21.8	S 6 .9 - .2 - -	
EAST SOUTH CENTRAL STATES							
Alabama Kentucky Mississippi Tennessee	14.3 29.8 44.3 9.5	- .3 .2 -	17.3 13.6 22.5 S	- - - S	17.9 16.8 21.7 S	.1 .1 - S	
WEST SOUTH CENTRAL STATES							
Arkansas Louisiana Oklahoma Texas	15.7 19.4 26.3 31.9	_ _ .1 1.0	31.8 26.4 27.6 7.6	.1 - -	28.3 28.2 28.0 7.4	.2 .7 .2 .4	
MOUNTAIN STATES							
Arizona Colorado Idaho Montana Nevada New Mexico Utah Wyoming	17.0 13.3 \$ 23.5 27.5 \$ 22.0 20.0	- S - S -	24.7 34.3 20.2 S 36.0 49.6 38.0 36.6	- - S - - - 1.4	24.9 35.5 21.7 S 36.6 S 41.3 37.9	- .1 - S - - 5.5	
PACIFIC STATES							
Alaska California Hawaii Oregon Washington	\$ 8.3 40.9 18.2 24.0	\$ .5 - - .2	\$ 31.1 \$ 17.7 20.2	\$ .1 \$ -	\$ 31.5 \$ 17.9 21.6	\$ .6 \$ .2	

Represents data cell equal to zero or less than 1 unit of measure.
 D Denotes figures withheld to avoid disclosing data for individual companies.
 S Data do not meet publication standards because of high sampling variability or other reasons.

# Appendix C. Sample Design, Data Collection, and Estimation

#### INTRODUCTION

The primary goal for the 1997 Commodity Flow Survey (CFS) is to estimate shipping volumes (value, tons, and ton-miles) by commodity and mode of transportation at varying levels of geographic detail. A detailed description of the sample design for the 1997 CFS is provided below.

#### SAMPLE DESIGN

The sample for the 1997 CFS is selected using a stratified three-stage design in which the first-stage sampling units are establishments, the second-stage sampling units are groups of four 1-week periods (reporting weeks) within the survey year, and the third-stage sampling units are shipments.

#### First Stage

To create the first-stage sampling frame, we extracted a subset of establishment records from the 1995 Standard Statistical Establishment List (SSEL). The SSEL is a database, maintained by the Bureau of the Census, that contains a record for each establishment with employees. (An establishment is a single physical location where business transactions take place.) Establishments having nonzero payroll in 1994 and classified in the mining, manufacturing, wholesale, or selected retail industries, as defined by the 1987 Standard Industrial Classification (SIC) Manual, are included on the sampling frame. Auxiliary establishments (e.g. warehouses and central administrative offices) with shipping activity are also included. Auxiliary establishments are establishments that are primarily involved in rendering support services for other establishments within the same company, instead of for the public, government, or other business firms. All other establishments contained on the sampling frame are referred to as nonauxiliary establishments. For each establishment we extracted sales, payroll, number of employees, name and address information, as well as a primary identifier. We also computed a measure of size for each establishment. The measure of size for a particular establishment is designed to approximate the establishment's total value of shipments for 1994.

To reduce the amount of sampling variability and because estimates are desired for each commodity, we used a stratified design with a certainty component for each three-digit SIC. To accomplish this, each establishment on the sampling frame is classified into a three-digit

SIC grouping. For each group of establishments, a boundary (or cutoff) that divides the certainty establishments from the noncertainty establishments is determined using the Lavallee-Hidiroglou algorithm. If an establishment's measure of size is greater than the cutoff, the establishment is selected "with certainty". Establishments selected "with certainty" were assured of being selected and represented only themselves (i.e., have a selection probability of one and a sampling weight of one). No certainty cutoffs are set for auxiliary establishments because they only make up a small portion of the estimated total value of shipments for all establishments on the sampling frame.

Establishments not selected with certainty makeup the noncertainty universe. We stratify the noncertainty universe by SIC recode, National Transportation Analysis Region (NTAR), and a flag used to differentiate auxiliary establishments from nonauxiliary establishments. Each SIC recode is constructed from a group of related three-digit SIC codes. The NTARs, developed by the Department of Transportation as combinations of Bureau of Economic Analysis (BEA) Areas, collectively provide a mutually exclusive and exhaustive coverage of the United States. Finally, the auxiliary stratification came about because establishments with different types of operation may have different shipping practices. We refer to a particular SIC recode-NTAR-auxiliary flag combination as a primary stratum.

We further stratify the noncertainty establishments within each primary stratum using the measure of size previously described. We refer to these measure-of-size strata as substrata of the primary strata. The measure of size stratification increases the efficiency of the sample design. The Dalenius-Hodges cumulative rule is used to set the substratum boundaries. We then use Neyman allocation to determine the sample size required within each substratum to meet a coefficient of variation constraint on the primary stratum total measure of size. Within each substratum, a simple random sample of establishments is selected without replacement.

To arrive at the final sample size, we allocated additional establishments to some of the strata so that the probability of selecting any establishment is no less than 1 in 100. In total, the first-stage sample comprises 102,739 establishments.

#### **Second Stage**

The frame for the second stage of sampling consists of 52 one-week reporting periods (reporting weeks) during the interval from December 29, 1996, to December 26,

1997. Each establishment selected for the 1997 CFS was systematically assigned to report for a group of four reporting weeks throughout the survey year. The four reporting weeks in a given group are separated by 12 weeks. For example, an establishment might be requested to report data for the 5th, 18th, 31st, and 44th weeks of the survey year.

#### **Third Stage**

For each of the four reporting weeks in which an establishment is asked to report, we request the respondent to construct a sampling frame that consists of all shipments made by their establishment in each particular reporting week. For any particular reporting week, if an establishment makes 40 or fewer shipments during that week, we ask the respondent to provide information about all of their establishment's shipments from that week, i.e., no sampling is required. For establishments making more than 40 shipments in a given reporting week, we ask the respondent to select a systematic sample of these shipments and to provide us with information only about the selected shipments. The size of a particular respondent's sample for a given reporting week should be between 20 and 40 shipments, depending on the total number of shipments the establishment made during that reporting week.

#### **DATA COLLECTION**

Each establishment selected into the CFS sample is mailed a questionnaire for each of its four reporting weeks. For a given establishment, we request the respondent to provide the following information about their establishment's shipments: domestic destination or port of exit, commodity, value, weight, mode(s) of transportation, the date on which the shipment was made, and an indication of whether the shipment was an export, hazardous material, or containerized. For shipments that include more than one commodity, respondents are instructed to report the commodity that makes up the greatest percentage of the shipment's weight. For exports, we also ask the respondent to provide the mode of export and the foreign destination city and country.

We used two versions of the questionnaire to collect data from the sampled establishments—the CFS-1000 and the CFS-2000. Each establishment received the CFS-1000 in each of its first three reporting weeks. However, for the fourth reporting week, a subsample of approximately 25,000 establishments received the CFS-2000, while the remaining establishments received the CFS-1000. The CFS-2000 requests the respondent to provide additional information about their establishment's access to on-site and off-site shipping facilities, as well as transportation equipment. See Appendix E for a copy of each questionnaire.

#### **ESTIMATION**

Each shipment has associated with it a single tabulation weight, that is used in computing all estimates to which

the shipment contributes. The tabulation weight is a product of seven different weights. A description of each weight follows.

CFS respondents provide data for a sample of shipments made by their respective establishments in the survey year. For each establishment, we produce an estimate of that establishment's total value of shipments for the entire survey year. To do this, we use four different weights, the shipment weight, the shipment nonresponse weight, the quarter weight, and the quarter nonresponse weight.

Like establishments, we identify shipments as either certainty or noncertainty. (See the Nonsampling Error section in Appendix B for a description of how certainty shipments are identified.) For noncertainty shipments, the shipment weight is defined as the ratio of the total number of noncertainty shipments (as reported by the respondent) made by an establishment in a reporting week to the number of sampled noncertainty shipments for the same week. This weight uses the data from the sampled shipments to represent all the establishment's shipments made in the reporting week. However, some respondents fail to provide sufficient information about a sampled shipment. For example, a respondent may not be able to provide value, weight, or a destination ZIP Code for some of the sampled shipments. If these data items cannot be imputed, then these shipments would not contribute to tabulations and are deemed "unusable." (A usable shipment is one that has valid entries for value, weight, and origin and destination ZIP Codes.) To account for these "unusable" shipments, we apply the shipment nonresponse weight. For noncertainty shipments from a particular establishment's reporting week, this weight is equal to the ratio of the number of sampled shipments for the reporting week to the number of "usable" shipments for the same week. The shipment weight and shipment nonresponse weight for certainty shipments from a particular establishment's reporting week are both equal to one.

The quarter weight inflates an establishment's estimate for a particular reporting week to an estimate for the corresponding quarter. For noncertainty shipments, the quarter weight is equal to 13. The quarter weight for most certainty shipments is also equal to 13. However, if a respondent is able to provide information about all large (or certainty) shipments made in the quarter containing the reporting week, then the quarter weight for each of these shipments would be one. For each establishment, the quarterly estimates are added to produce an estimate of the establishment's value of shipments for the entire survey year. Whenever an establishment does not provide the Census Bureau with a response for each of its four reporting weeks, we compute a quarter nonresponse weight. The quarter nonresponse weight for a particular establishment is defined as the ratio of the number of

quarters for which the establishment was in business in the survey year to the total number of quarters (reporting weeks) for which we received usable shipment data from the establishment.

Using these four component weights, we compute an estimate of each establishment's value of shipments for the entire survey year. We then multiply this estimate by a weight that adjusts the estimate using value of shipments and sales data obtained from other Census Bureau surveys and preliminary results of the 1997 Economic Census. This weight, called the establishment-level adjustment weight, attempts to correct for any sampling or nonsampling errors that occur during the sampling of shipments by the respondent.

The adjusted value of shipments estimate for an establishment is then weighted by the establishment weight. This weight is equal to the inverse of the establishment's probability of being selected into the sample.

A final adjustment weight, called the SIC-level adjustment weight, uses preliminary results of the 1997 Economic Census to account for establishments from which we did not receive a response (including establishments from which we did not receive any usable shipment data) and for changes in the population of establishments between the time the first-stage sampling frame was constructed (1995) and the year in which the data were collected (1997). Separate SIC-level adjustment weights are determined for nonauxiliary and auxiliary establishments.

# Appendix D. Standard Classification of Transported Goods Code Information

The commodities shown in this report are classified using the Standard Classification of Transported Goods (SCTG) coding system. The SCTG coding system was created jointly by agencies of the United States and Canadian governments based on the Harmonized System (HS) of product classification which is used worldwide. The purpose of the SCTG coding system was to specifically address statistical needs in regard to products transported.

In the past, Commodity Flow Survey (CFS) data have been collected and reported using product classifications found in the Standard Transportation Commodity Classification (STCC) system. These classifications were developed in the early 1960s by the American Association of Railroads (AAR) to analyze commodity movements by rail. The original purpose of the STCC was for identification of commodities for purposes of assigning rates for Interstate Commerce Commission (ICC) regulated rail carriers. The STCC continues to be used by the AAR as a tariff mechanism.

At the time that the Commodity Transportation Survey (CTS) (the CTS—the predecessor of the CFS) was first conducted in 1963, STCC codes were still useful for analyzing most important aspects of the U.S. transportation system. Since then, many changes have taken place that have gradually made the STCC code less useful for tracking domestic product movements across all modes (although

it remains perfectly functional for tracking rail-only movements). These include the deregulation of trucking, the enactment of North American Free Trade Agreement (NAFTA), changes in logistics practices, the emergence of plastics and composite materials to replace metals and glass, the obsolescence of many categories of wood products, and the very rapid recent development of high-tech electronic goods. Because the CFS is a shipper survey, the CFS collects information about shipments moving on all modes. As a consequence, STCC classifications frequently provide inadequate detail for identifying products that are significant for modes, such as truck and air. It is for these reasons that the Bureau of Transportation Statistics (BTS) has sponsored the development of a new product code to collect and report CFS data.

In 1997 the CFS provided respondents with a listing of SCTG codes and descriptions at the five-digit level to use in assigning a commodity code for each shipment. For shipments of more than one commodity, we instructed respondents to use the five-digit code for the major commodity, defined as the commodity of greatest total weight in the shipment.

Additional information on the SCTG system can be found on the Internet through the BTS web page at <a href="http://www.bts.gov">http://www.bts.gov</a>. Comments or questions on the SCTG should be directed to <a href="http://cfs@bts.gov">http://cfs@bts.gov</a>.

# Appendix E. Sample Report Forms and Instructions

The sample report forms and instructions are shown on the following pages.

**Note:** The CFS-2000 was sent to a subsample of establishments to obtain additional information about the use of transportation equipment and facilities.

FORM **CFS-1000** (11-1-96)

**Reporting period:** 

# 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

Please return by:	
BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001	
<u> </u>	(Please correct any error in name, address, and ZIP Code)
<b>BEFORE COMPLETING YOUR REPORT,</b> please read the accompanying instruction guide. If book figures are not available for requested data, please provide estimates. If you have any questions, please call 1–800–772–7851.	Is this establishment's physical location the same as the address shown in the label? (PO boxes or rural routes are not physical locations.)  1 Yes
Through this survey, we are requesting data on a	<sup>2</sup> □ No — Enter physical location below. <sub>▼</sub>
representative sample of your outbound shipments, to help us produce key statistics used by transportation planners	Number and street
and managers. We greatly appreciate your assistance in this program.	
	City, town, village, etc. State ZIP Code
Is the establishment name shown in the mailing address correct?	
₁	<b>NOTE</b> — The rest of this questionnaire requests information about shipments (or deliveries) from the establishment located at the address in the mailing label.
2 ☐ No — Enter correct name. ⊋	If you entered a different address in item C — Please complete the form for shipments originating from the location listed in item C.
	Please enter the <b>total number</b> of outbound shipments (or deliveries), including customer pick-up, for the one-week reporting period shown above. If book figures are not available, please provide your best estimate.
Mark (X) the <b>ONE</b> box which best describes this establishment during the one-week period shown above.	This number should reflect all shipments and deliveries leaving this location during the one-week reporting period. Please see Instruction Guide for a definition of
Temporarily or seasonally inactive  Cased operation — Give date	DO NOT PROCEED UNTIL YOU HAVE
3 ☐ Ceased operation — Give date ——→	COMPLETED ITEM D.
that receive this questionnaire to answer the questions	Inited States Code, requires businesses and other organizations and return the report to the Census Bureau. By the same law, be seen only by Census Bureau employees and may be used respondents' files are immune from legal process.

### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your	
selection rate>	

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1–800–772–7851

### **CONTINUE ON NEXT PAGE. -**

SHIPMENT CHARACTERISTICS Item F If a Shipment Shipment value hazardous Shipment date (excluding Commodity material, Shipment weight shipping costs) code from Commodity description enter the in pounds SCTG Manual Number in whole "UN" or (c) Line dollars "NA" Month number Da) (a) (b) (d) (e) (f) (h) (g) 123-5 4 26 4,235 140 3<sub>1</sub>5<sub>1</sub>1<sub>2</sub>0 Electrical transformers 402H 125,300 00 4 26 626,500 1 | 2 | 0 | 3 Gasoline 1 2 3 4 5 6 7 8 Mode of transport codes Parcel delivery, courier, or U.S. 2 — Private truck 4 - Railroad for columns (k) and (n) Postal Service 3 - For-hire truck Continued

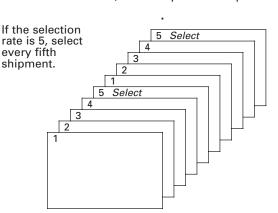
Page 2

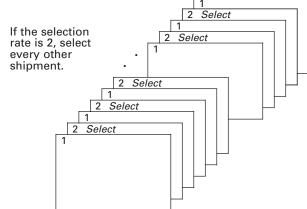
FORM CFS-1000 (11-1-96)

### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.





Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1–800–772–7851.

<u> </u>										Γ		_	_
Containerized? (Y/N)		U.S. destination (Complete for all shipments.)		Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.  (m)			Line No.				
(i)	City	State	State ZIP Code		codes below. (k)	Ш (I)	City	Country	© Export mode	(0)			
N	Los Angeles	$C_{\mid}A$	9	0	) [	$0_{\parallel}4_{\parallel}$	0	2, 4, 3	N				0
N	New York	N <sub> </sub> Y	1	լ0	) <sub> </sub> 4	$\mathbf{l}_{\parallel}5_{\parallel}$	4	5	Y	London	England	6	00
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$\bigcup$	5 — Shallow draft vessel 6 — Deep draft vessel			7 — 8 —		ipelir ir	ie	9 — ( 0 — (			1	1	ر ا

FORM CFS-1000 (11-1-96)

PLEASE CONTINUE ON PAGE 4.

Page :

lte	m F SHIP	MEN	т сн	ARACTERISTICS — Con	tinued			
Eine No.	Shipment ID Number	ID shipping costs)		Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number	
(a)	(d)			(d)	(e)	(f)	(g)	(h)
10								
11								
12								
13								
14								
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34	Mode of tra	nenor	t cod	ae 1 — Parcel	delivery, courier, or U.S.	2 — Priv	rate truck <b>4</b> — Railro	ad
	for columns	. (k) ai	nd (n)		Service	<b>3</b> — For-	-hire truck Continued	

Page 4

FORM CFS-1000 (11-1-96)

)	U.S. destination (Complete for all shipments.)  (j)		ts.)	transport to U.S. destination Enter all that apply in order	Export? (Y/N)	(for export ship <b>Note:</b> In column (j) airport, or border cr	eign destination ort shipments only) umn (j) enter the U.S. port, order crossing of exit. (m)		
+	City	State	ZIP Code	apply in order used. Use codes below. (k)	⊜ Exp	City	Country	Export mode	(0
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FORM CFS-1000 (11-1-96)

PLEASE CONTINUE ON PAGE 6.

Page 5

lte	m F SHII	PMEN	т сн	ARACTERISTICS — Con	tinued					
Line No.	Shipment ID Number		ment ate c)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Ş	Commodity code from SCTG Manual	Commodity description		If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Σ	ă	(d)	(e)	$\dashv$	(f)	(9	g)	(h)
35										
36							1 1 1 1			
37							1 1 1			
38										
39										
40										
Mc	L de of trans columns (k	port c	odes	1 — Parcel o	L delivery, courier, or U.S Service	S.		Private truck For-hire truck	<b>4</b> — Railroad <i>Continued</i> —	
	<b>2</b> . /	Are the room to separate of se	nents of this es	ords for outbound ships ords for outbound ships ocation maintained in a efiles (e.g., separate file nodity, or for each ships location?	ments number s for ping	ltem	one-wee should re establish An estim  Total val	e total value of ship k reporting period. epresent all product ment for the one-vate is acceptable. ue in whole dollars to three months did individual shipment of the ser \$2,000,000?	This figure cts leaving this week period.	
	<b>3.</b> \	Noul	d it be ionna ient s es	em G1 or item G2: e easier to receive a sepire for each file or each ite?			□No			
Ite	m J CER	TIFIC	ATIOI	N						
Na	me of perso	on to c	ontac	t regarding this report – <i>Pl</i> o	ease print	Telep	hone number	– Include area code	Date	
Sig	nature				-	Title				
/										,

Page 6 FORM CFS-1000 (11-1-96)

Containerized? (Y/N)	U.S. destina <b>(Complete for all s</b> (j)	tion <b>shipmen</b>	ts.)	Mode(s) of transport to U.S. destination Enter all that apply in order used. Use	Export? (Y/N)	Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.			Line No.
(i)	City	State	ZIP Code	codes below.	(I)	City	Country	© Export mode	(0)
									35
									36
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									37
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									39
	<b>5</b> — Shallow draft vessel		7 — Pipeli	ino <b>9</b>	Otho	r mode			40
- - - -									
_									
		THA	ANK YOU FC	R COMPLETII	NG Y	OUR REPORT			

FORM CFS-1000 (11-1-96) Page 7

FORM (6-9-97) CFS-2000

Reporting period:

# 1997 COMMODITY FLOW SURVEY CENSUS OF TRANSPORTATION

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

Please return by:								
RETURN TO  BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville IN 47132-0001			0	lease correct	any error in name,	address and	l ZIP Coo	de)
BEFORE COMPLETING YOUR REPORT, paccompanying instruction guide. If book figure available for requested data, please provide have any questions, please call 1–800–772–7	ures are estimat 7851.	not	ie	Item C Is as rul	this establishmen the address show ral routes are not - Enter physical lo	nt's physica vn in the la physical lo	l location bel? (PC cations	on the same O boxes or
representative sample of your outbound shi us produce key statistics used by transporta and managers. We greatly appreciate your a program.  Item A Is the establishment name shown in	pments tion pla assistan	nners		Number an	nd street , village, etc.		State	ZIP Code
mailing address correct?  1 Yes 2 No — Enter correct name.				shipments address in If you enter	he rest of this que: (or deliveries) fron the mailing label. red a different addi ipments originatin	n the establi ress in item	shment C — <i>Ple</i>	ease complete the
				io) on	ease enter the <b>tota</b> r deliveries), include e-week reporting p e not available, ple	ling customo	er pick-u n above	up, for the e. If book figures
Mark (X) the <b>ONE</b> box which best de establishment during the one-week pabove.  1  In operation 2  Temporarily or seasonally inactive			Year			shipments this location reporting	and de on durin period. In Guide	uld reflect all eliveries leaving ng the one-week Please see for a definition of
3 ☐ Ceased operation — Give date →		,		£	DO NOT PROCE COMPL	EED UNTIL		HAVE
YOUR RESPONSE IS REQUIRED B that receive this questionnaire to ans YOUR CENSUS REPORT IS CONFI only for statistical purposes. Further,	wer the o	questi <b>\L.</b> It r	ons and	return the re	eport to the Census Census Bureau em	s Bureau. By iployees and	the san I may be	ne law,

### Item E SAMPLING INSTRUCTIONS

Our goal in this section is to identify a sample of your shipments that you will provide data on. Through the use of a sample, we can avoid asking you for information on all of your shipments, while still obtaining statistically accurate information.

### **FINDING YOUR SELECTION RATE**

If you reported 40 or fewer shipments in item D, please enter "1" as your selection rate in the box below, then go directly to item F and enter the information for each of your shipments.

If you reported 41 or more shipments in item D, we will now ask you to select and report on a sample of your shipments. Following the steps below will result in a sample of 20 to 40 shipments to report on in item F.

In the table at right, identify the selection rate that corresponds to the number you entered in item D, and enter it in the box below.

Please enter your	
selection rate	

Number of shipments entered in item D	Selection rate
1— 40	1
41— 80	2
81— 100	3
101— 200	5
201— 400	10
401— 800	20
801— 1600	40
1601— 3200	80
3201— 6400	160
6401—12800	320
More than 12800	Call Census at 1–800–772–7851

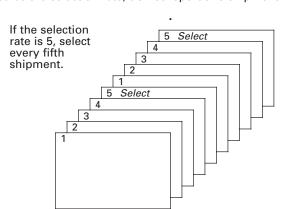
**CONTINUE ON NEXT PAGE.** –

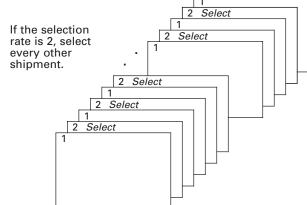
Iten	n F SHIPN	IENT	СНА	RACTERISTICS				
Line No.	Shipment ID Number	r (c) (excludin shipping co in whole dollars		Shipment value (excluding shipping costs) in whole dollars	ng Shipment weight on pounds in pounds		Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)			(d)	(e)	(f)	(g)	(h)
0	123-5	4	26	4,235	140	3   5   1   2   0	Electrical transformers	
00	402H	4	26	125,300	626,500	1,7,1,0,0	Gasoline	1,2,0,3
1								
2								
3								
4								
5								+
6						1 1 1		
7								
8								
9								
	Mode of tra for columns	nspor (k) aı	t code nd (n)	es 1 — Parcel de Postal S	elivery, courier, or U.S. ervice		I vate truck 4 — Railroad -hire truck Continued ——	

### **SELECTING YOUR SAMPLE OF SHIPMENTS**

- 1. Use the file or combination of files that best reflects your full range of outbound shipping activities.
- 2. Begin with the first shipment. Count the shipments until you reach your selection rate. Select this shipment to report on in item F.
- **3.** Continue counting with the next shipment. Count this shipment as 1 and continue until you reach the selection rate again. Select this shipment to report on in item F.
- **4.** Repeat step 3 until you reach the last shipment for the one-week period. If the last shipment is counted as the selection rate, select this shipment to report on in item F. If the last shipment is not counted as the selection rate, do not report this shipment.

In the following examples, each rectangle represents one shipment.





Once you have selected your sample of shipments, please proceed to item F and enter the requested information for each selected shipment. Examples of completed lines for two shipments are provided on lines "0" and "00" below.

If you have difficulties constructing a file of shipments or have questions about how to select the sample of your shipments, please call our toll-free number for assistance: 1–800–772–7851.

© Containerized?	U.S. destination (Complete for all shipments.)  (j)  City  State    Mode(s) of transport to U.S. destination Enter all that apply in order used. Use codes below.  (k)  (k)		(Complete for all shipments.)			Foreign destination (for export shipments only)  Note: In column (j) enter the U.S. port, airport, or border crossing of exit.  (m)  City  Country		© Export mode	© Line No.				
N	Los Angeles	$C_{\mid}A$	9	0	) [	$0_{\parallel}4_{\parallel}$	0	2, 4, 3	N				0
N	New York	N <sub> </sub> Y	1	_0	)	$\mathbf{l}_{\parallel}5_{\parallel}$	4	5	Y	London	England	6	00
		ı											1
				ı									2
				1		1 1							3
				ı	ı	1 1							4
				1	1	1 1							5
				1	1	1 1							6
						1 1							7
													8
						1 1							9
$\Box$	5 — Shallow draft vessel 6 — Deep draft vessel	1 1		7 – 8 –		ipelin Vir	ie	9 — C 0 — L			1		

FORM CFS-2000 (6-9-97)

PLEASE CONTINUE ON PAGE 4.

Page 3

Line No.	Shipment ID Number	(0	ite :)	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA"
<b>一</b> (a)	(b)	Month	Day	(d)	(e)	(f)	(g)	number (h)
10								
11								$\perp$
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31								
32			$\vdash$					++++
33								+
34								
	Mode of tra	nspoi	t codes	1 — Parcel	delivery, courier, or U.S. Service	<b>2</b> — Priv <b>3</b> — For-	rate truck <b>4</b> — Railroa -hire truck <i>Continued</i> -	d

E-12 APPENDIX E

(N/N)	U.S. destinat ( <b>Complete for all s</b>	tion <b>hipment</b>	s.)	Mode(s) of transport to U.S. destination Enter all that apply in order	Export? (Y/N)	Foreign de (for export ship <b>Note:</b> In column (j) airport, or border c	stination oments only) enter the U.S. port, rossing of exit. m)	Export mode	Line No.
i)	City	State	ZIP Code	apply in order used. Use codes below. (k)	(i) Exp	City	Country		
1)				(K)	(1)			(n)	(0
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_									11
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			1 1 1 1						3
									3
									3:
									3
	5 — Shallow draft vessel		<b>7</b> — Pipe	eline Q —	- Other	mode			3

FORM CFS-2000 (6-9-97)

PLEASE CONTINUE ON PAGE 6.

lte	m F SHIF	PMEN	IT CH	ARACTERISTICS —	Continued			\
Line No.	Shipment ID Number	ID shipping costs)		(excluding shipping costs) in whole	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description	If a hazardous material, enter the "UN" or "NA" number
(a)	(b)	Σ	۵	(d)	(e)	(f)	(g)	(h)
35								
36								
37								
38								
39								
	de of trans columns (k				cel delivery, courier, or U.S.			Railroad
Iter	repri the d	esent one-v Il valu	all p veek p ue in v	orting period. This figroducts leaving this period. An estimate whole dollars	establishment for	\$2,000,00 □ Yes □ No	idual shipments with a value	e over
In exi	column (b	), che i <b>te</b> dı	ck "Y	es" or "No" for each 1997. For each "Ye		o indicate whetl	ner or not this type of facility olumn (c) to indicate whethe	/ er or
	Туре	e of s	hippi	ng facility	Was a shipping facili on your premises du		Did you <b>use</b> this facili premises for <b>outbou</b> during 1997?	
			(a)		(b)		(c)	
	<b>1.</b> Rail sid	ing			1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>2.</b> Dock or	n the	Great	t Lakes	1 ☐ Yes ── 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>3.</b> Dock or	n inla	nd wa	ater	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>4.</b> Dock or	n dee	p sea	water	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>5.</b> Airport/ handlin	ʻlandi g you	ng st ır shi	rip capable of pments	1 ☐ Yes —— 2 ☐ No	<b>→</b>	1 ☐ Yes 2 ☐ No	
	<b>6</b> Pineline	tern	ninal		1	<b>→</b>	1 ☐ Yes 2 ☐ No	

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Containerized? (Y/N)		estination or all shipment	ts.)	trans U desti Enter apply	e(s) of port to l.S. nation all that in order d. Use	Export? (Y/N)	airport, or border c	oments only) enter the U.S. port,	Export mode	Line No.	
(i)	City	State	ZIP Code	codes	codes below.		City	Country		(0)	
(1)					(K)	(1)			(n)		
										35	
										36	
										37	
										38	
										20	
										39	
										40	
	<ul><li>5 — Shallow draft vesse</li><li>6 — Deep draft vessel</li></ul>	el	<b>7</b> — Pipel <b>8</b> — Air	ine		Othe Unkn	r mode own				
Item	J USE OF OFF-SITE	SHIPPING FA	CILITIES								
faci	olumn (b), check "Yes" o lity of that type for <b>outb</b> umn (c), and the mode of	ound shipme	nts during 19	97. Fo	or each "	Yes",	enter the miles to that	t off-site facility in			
Ту	Type of shipping facility  Did you use this facility for outbo shipments during		utbound	off-site	Distance to the off-site facility of thi type that you used most in 1997 (Report in miles – estimates are acceptable)			to reach that faci	to reach that facility (Enter a code from the list below)		
	(a)		(b)				(c)	(d)			
<b>1.</b> F	ail siding	1 □ Y 2 □ N	′es <del>→</del> lo								
2. [	ock on the Great Lakes	1 □ Y 2 □ N	′es <del>→</del> lo								
3. [	Oock on inland water	1 □ Y 2 □ N	′es <del>→</del>								
4. 🗆	Oock on deep sea water	1 □ Y 2 □ N	′es →								
l c	Airport/landing strip apable of handling our shipments	1 □ Y 2 □ N	′es →								
1 ☐ Yes → 2 ☐ No  1 – Trailer on Flat Car (TOFC) 3 – For-Hire Tru 2 – Private Truck 4 – Rail											
			ıck			<b>5 –</b> Water <b>6 –</b> Pipeline	<b>7 –</b> Air <b>8 –</b> Other				
			PLEASE	CONT	INUE (	ON P	AGE 8.				

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### During 1997, did this location use any of the following types of equipment for outbound shipments? Please check "Yes" or "No." For rail cars reported in number 1 below, enter the approximate percentage of your total outbound rail shipments that used that type of rail car. These percentages should add to 100%. If you had no rail shipments, leave the percentages blank. Was this type of equipment Percentage of total Equipment used for outbound shipments rail shipments during 1993? (a) (b) (c) 1. Rail cars that: 1 ☐ Yes 2 No a. Your company owned/leased 1 ☐ Yes 2 No b. A common carrier owned/leased 1 ☐ Yes -2 ☐ No c. Another party owned/leased (e.g. receiver) 2. Trucks with 6 or more tires or 1 ☐ Yes truck-tractors that: 2 □ No a. Your company owned 1 ☐ Yes **b.** Your company leased, with driver 2 No 1 ☐ Yes 2 □ No c. Your company leased, without driver 1 ☐ Yes 2 □ No 3. Truck trailers that your company owned or leased 1 ☐ Yes 4. Aircraft that your company owned or leased 2 No 1 ☐ Yes 5. Barges that your company owned or leased 2 □ No 6. Other equipment that your company owned or leased – Specify ✓ 1 ☐ Yes 2 ☐ No Item L TRANSPORTATION DECISIONS During 1997, who generally decided on the mode of transportation for your outbound shipments? Check the appropriate box. 1 ☐ Your company 2 Receiver of shipment з 🗌 Other Remarks **CERTIFICATION** Item M Name of person to contact regarding this report - Please print Telephone number - Include area code Date

**USE AND AVAILABILITY OF TRANSPORTATION EQUIPMENT** 

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Title

Signature

Item K

# Instructions for Completing the Commodity Flow Survey

### TIPS FOR COMPLETING THE CFS QUESTIONNAIRE

Please read all instructions.

You may use estimates if book figures are not readily available.

If you have questions about completing the survey, a Census Bureau representative will be glad to assist you. You can call us at 1-800-772-7851.

Some instructions are included on the questionnaire itself. However, due to space limitations, most of the instructions and definitions are included in separate reference materials. These include this instruction guide, and a listing of commodity codes to be used for classifying individual shipments in this survey.

### **PART I – GENERAL INFORMATION**

# Frequently Asked Questions About the Commodity Flow Survey (CFS)

### Why are you conducting the CFS?

The CFS produces valuable measures of the demands on the nation's transportation system.

The results of the CFS are used by transportation policy makers to analyze future transportation needs.

### Who reports in the CFS?

The CFS covers a sample of establishments in the mining, manufacturing, wholesale, and selected retail industries.

### Why is my participation important?

Your establishment was selected as part of a sample designed to represent a wide range of industries and geographic regions.

Your report helps ensure quality results.

### Is this survey mandatory?

Yes. The CFS is mandatory under the authority of Title 13, United States Code (USC).

### Will my data be kept confidential?

Yes. The same law that requires your participation, Title 13, USC, also guarantees your data will be kept strictly confidential.

The reports you provide the Census Bureau cannot be used for purposes of taxation, regulation, or investigation.

Your report is used only to develop summary data that do not reveal the activities of individual firms or establishments.

### **How often must I report?**

You will be sent four questionnaires in all: one during each quarter of 1997.

The CFS will not be conducted again until 2002.

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE

### Items A - C

Please enter the information requested on your establishment's name, operational status, and physical location.

### Item D

Enter in the space provided your total number of outbound shipments for the one week reporting period on the front of the questionnaire.

Please include in this count any materials picked up by the customer ("customer pick-up").

### What we mean by a "shipment":

For the purposes of this survey, a shipment is a single movement of goods, commodities, products, etc. from your location to a customer or to another location of your company.

"Commodities" refer to items that your location produces, sells, or distributes, *not* to items that are considered by-products of your location's operation.

### What we don't mean by a "shipment":

Do *not* include as shipments items such as inter-office memos, payroll checks, business correspondence, etc.

Do *not* include as shipments items such as refuse, scrap paper, waste, and recyclable materials **unless** your location is in the business of selling or providing these materials to others.

### A special note about "shipments":

A full, or partial, truckload should be counted as a single shipment only if all the commodities on the truck are destined for one location.

If a truck makes multiple deliveries on a route, please count each stop as one shipment.

### Item E: Sampling Instructions

If you reported 40 or fewer shipments in Item D, complete Item F (Shipment Characteristics) for all of your shipments covered by the one-week reporting period.

If you reported more than 40 shipments in Item D, follow the instructions in Item E in order to select a sample of shipments on which to report in Item F.

By asking you to select a sample of your shipments for the one-week reporting period, we avoid asking you for information on all your shipments, while still obtaining statistically accurate information.

Reminder: The files you are sampling from should reflect the full range of your location's shipping activities in terms of modes of transportation used, commodities shipped, and destinations.

**We're here to answer your questions!** If you have questions about the sampling process (or any part of the questionnaire) please call us at 1-800-772-7851.

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## PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

### Item F: Shipment Characteristics

- Shipment ID Number (column b) Enter the invoice number, shipment number, or some other unique identification number that your establishment could use to find this particular shipping document if questions arise regarding your report.
- **Shipment Date (column c)** Enter the month and day of the shipment. If shipment date is not available, use the invoice/shipping document date. Use numbers only.
- Shipment Value (column d) Enter the dollar value, in whole dollars, of the entire shipment. The value should not include freight charges or excise taxes (i.e., report the net selling value, f.o.b. plant). If the value is not readily available from your records, please estimate.
- **Shipment Weight (column e)** Enter the weight of the total shipment in whole pounds. If weight is not readily available from your records, please estimate.
- Commodity Code (column f) Please use the list of Standard Classification of Transported Goods (SCTG) Codes in the enclosed SCTG Manual to select the proper code. For shipments with more than one commodity, enter only the code for the commodity with the greatest weight.
- **Commodity Description (column g)** Enter a brief description of the commodity shipped. For shipments with more than one commodity, describe only the commodity with the greatest weight. Do not use trade names, catalog numbers, or other codes not familiar to persons outside your business.

	×	1		×		<b>\</b>	
le No.	Shipment ID Number	da (c	ment ate	Shipment value (excluding shipping costs) in whole dollars	Shipment weight in pounds	Commodity code from SCTG Manual	Commodity description
(a)	(b)	Month	Dау	(d)	(e)	(f)	(g)
0	123-5	4	26	4,235	140	3 <sub>1</sub> 6 <sub>1</sub> 1 <sub>1</sub> 2 <sub>1</sub> 0	Electrical transformers
00	123-6	4	26	125,300	626,500	1,7,1,0,0	Gasoline
1							
2							
3							
4							
	Mode of tra	anspoi s (k) a	rt code	es 1 — Parcel deli	very, courier, or U.S.	2 — Private true	

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

- For Hazardous Materials (column h) If shipment is a hazardous material, enter the 4-digit United Nations or North American number.
- Containerized (column i) Indicate whether or not the shipment was containerized by entering "Y" or "N" (yes or no). Containerized means that the shipment left your establishment in an intermodal container or stackable tank without permanently attached wheels. These containers typically vary from 20 to 53 feet in length, and are carried on truck chassis, trains, and ships.
- U.S. Destination: City, State, and ZIP Code (column j) For domestic shipments, enter the city, state, and 5-digit ZIP Code of the buyer/receiver as it appears on the shipping document. Use the "ship to" address. Use the two letter state abbreviation shown in Part IV.

For **export shipments**, report the U.S. **port of exit** as the destination city. The port of exit is the port or airport from which the shipment left the country. In case of land shipments into Mexico or Canada, it is the border crossing.

● Mode(s) of Transport (column k) – Enter the code(s) for all modes of transport used for the shipment to its U.S. destination (i.e., the destination reported in column j). Codes are located on the bottom of pages 2, 3, 4, and 5 of the questionnaire. Enter in the sequence used, all that apply. See Part III for definitions of each mode.

**For Customer Pick-up:** Report the mode(s) of transportation used, if known. Otherwise, report mode as "0" (unknown).

**For Export Shipments:** List only the mode(s) of transport used to reach the port, airport, or border crossing of exit.

If a hazardous material, enter the "UN" or "NA"	Containerized? (Y/N)	U.S. destination	Mode(s) of transport to U.S. destination Enter all that apply using codes shown		
number (h)	(i)	City	State	ZIP Code	below. (k)
	N	Los Angeles	$C_{\mid}A$	9 0 0 4 0	2, 4, 3
	N	New York	$N_1Y$	1,0,4,5,4	5
			ı		

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### PART II – INSTRUCTIONS FOR COMPLETING YOUR QUESTIONNAIRE – Continued

Item F: Shipment Characteristics - Continued

- Export Shipment (column I) Indicate whether or not the shipment is intended for export outside of the United States, by entering a "Y" or "N" (yes or no). For purposes of this survey, shipments to Puerto Rico and U.S. territories and possessions are considered exports.
  - Foreign Destination: City and Country (column m) If the shipment is an export, enter the foreign city and country of destination. For U.S. Destination (column j), enter the U.S. port, airport, or border crossing of exit. In column (k), enter the mode of transport used to the U.S. destination.
  - **Export Mode (column n)** If the shipment is an export, enter the code for the mode of transport by which the shipment left the country. Codes are located at the bottom of pages 2, 3, 4, and 5 of the questionnaire.

			▼	•	
•	Export? (Y/N)	Foreign de: (for export ship <b>Note:</b> In column (j) airport, or border cı (n	Export mode	Line No.	
	(1)	City	Country	(n)	(o)
	N				0
	Y	London	England	6	00
					1
					2
					3
					4
					5

### Items G - I

Please enter the information requested.

### Item J: Certification

Please enter the name and telephone number of the person to contact in the event that we have a question about your report.

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### **PART III - MODE DEFINITIONS**

**Parcel delivery/Courier/U.S. Postal Service** – Delivery services that carry letters, parcels, packages, and other small shipments that typically weigh less than 100 pounds. Includes bus parcel delivery service.

**Private truck** – Trucks operated by a temporary or permanent employee of this establishment or the buyer/receiver of the shipment.

**For-hire truck** – Trucks that carry freight for a fee collected from the shipper, recipient of the shipment, or an arranger of the transportation.

Railroad - Any common carrier or private railroad.

**Shallow draft vessel** – Barges, ships, or ferries operating primarily on rivers and canals; in harbors, the Great Lakes, the Saint Lawrence Seaway; the Intracoastal Waterway, the Inside Passage to Alaska, major bays and inlets; or in the ocean close to the shoreline.

**Deep draft vessel** – Barges, ships, or ferries operating primarily in the open ocean. Shipping on the Great Lakes and the Saint Lawrence Seaway is classified with shallow draft vesels.

**Pipeline** – Movements of oil, petroleum, gas, slurry, etc. through pipelines that extend to other establishments or locations beyond the shipper's establishment. Aqueducts for the movement of water are not included.

**Air** – Commercial or private aircraft, and all air service for shipments that typically weigh more than 100 pounds. Includes air freight and air express.

Other mode - Any mode not listed above.

**Unknown** – The shipment was not carried by a parcel delivery/courier/U.S. Postal service, and you cannot determine what mode of transportation is used.

**Note:** Commodities that are "shipped" under their own power, such as boats, barges, ferries, ships, aircraft, trucks, and trains **should be classified with the appropriate mode above.** Commodities shipped under their own power for which an appropriate mode is not listed (e.g., buses, recreational vehicles) should be listed as "**other" mode.** 

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### **PART IV -- STATE ABBREVIATION LIST**

State	Abbrev.	State	Abbrev.
Alabama	AL	Montana	MT
Alaska	AK	Nebraska	NE
Arizona	AZ	Nevada	NV
Arkansas	AR	New Hampshire	NH
California	CA	New Jersey	NJ
Colorado	СО	New Mexico	NM
Connecticut	СТ	New York	NY
Delaware	DE	North Carolina	NC
Dist. of Col.	DC	North Dakota	ND
Florida	FL	Ohio	ОН
Georgia	GA	Oklahoma	OK
Hawaii	HI	Oregon	OR
ldaho	ID	Pennsylvania	PA
Illinois	IL	Rhode Island	RI
Indiana	IN	South Carolina	SC
lowa	IA	South Dakota	SD
Kansas	KS	Tennessee	TN
Kentucky	KY	Texas	TX
Louisiana	LA	Utah	UT
Maine	ME	Vermont	VT
Maryland	MD	Virginia	VA
Massachusetts	MA	Washington	WA
Michigan	MI	West Virginia	WV
Minnesota	MN	Wisconsin	WI
Mississippi	MS	Wyoming	WY
Missouri	MO		

NOTICE - We estimate that it will take an average of 2 hours to complete this form. This includes time to read instructions, assemble and review information, and record answers on the form. If you have any comments regarding this estimate or any other aspect of this survey, send them to the Associate Director for Administration, Attn: Paperwork Reduction Project 0607-0189, Room 3104, Federal Building 3, Bureau of the Census, Washington, DC 20233-0001. Respondents are not required to respond to any information collection unless it displays a valid approval number in the top right corner on the front of the questionnaire.

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